1963
CENSUS OF BUSINESS



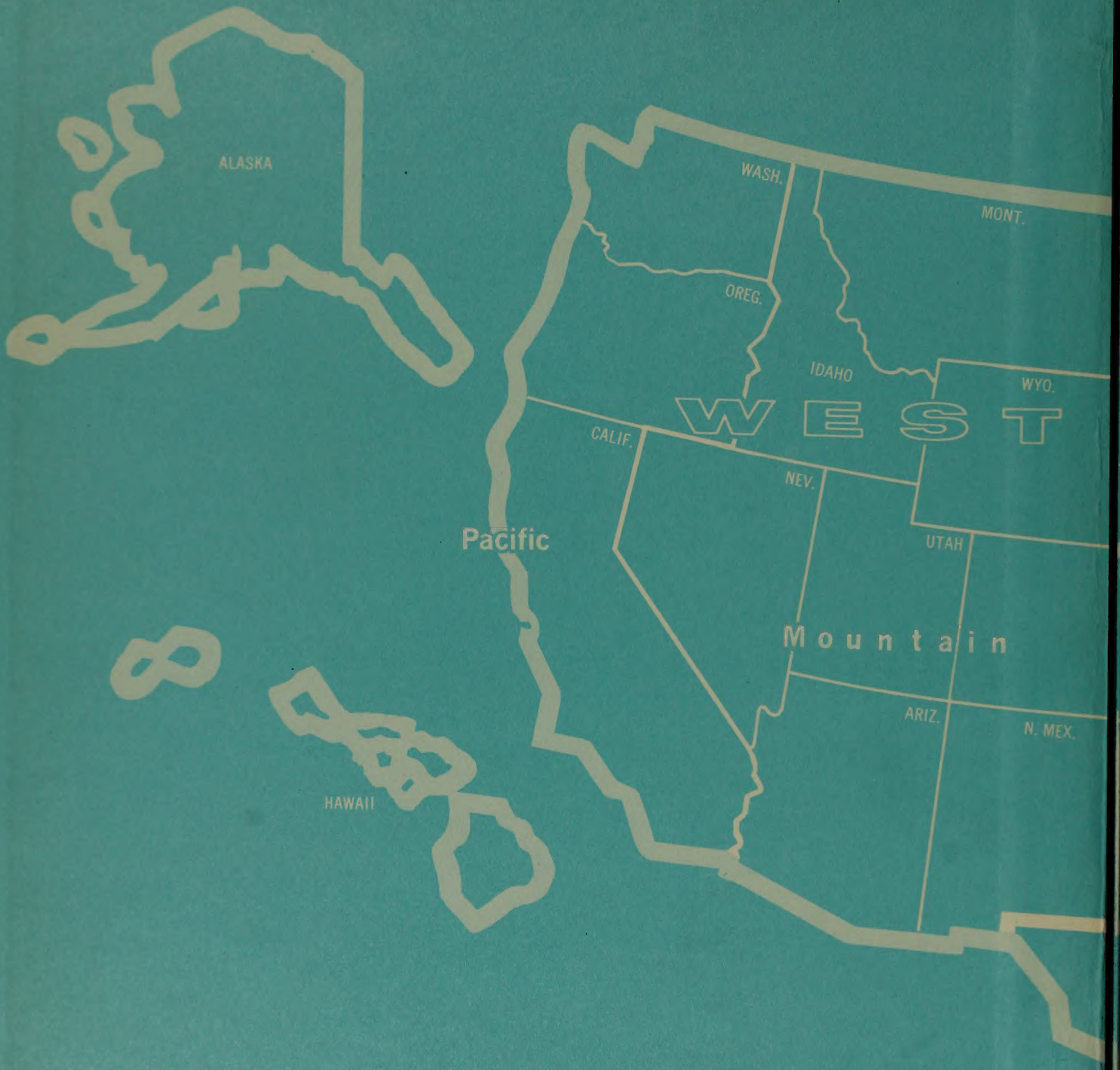
IV

WHOLESALE TRADE
SUMMARY STATISTICS

part 2
COMMODITY LINE SALES

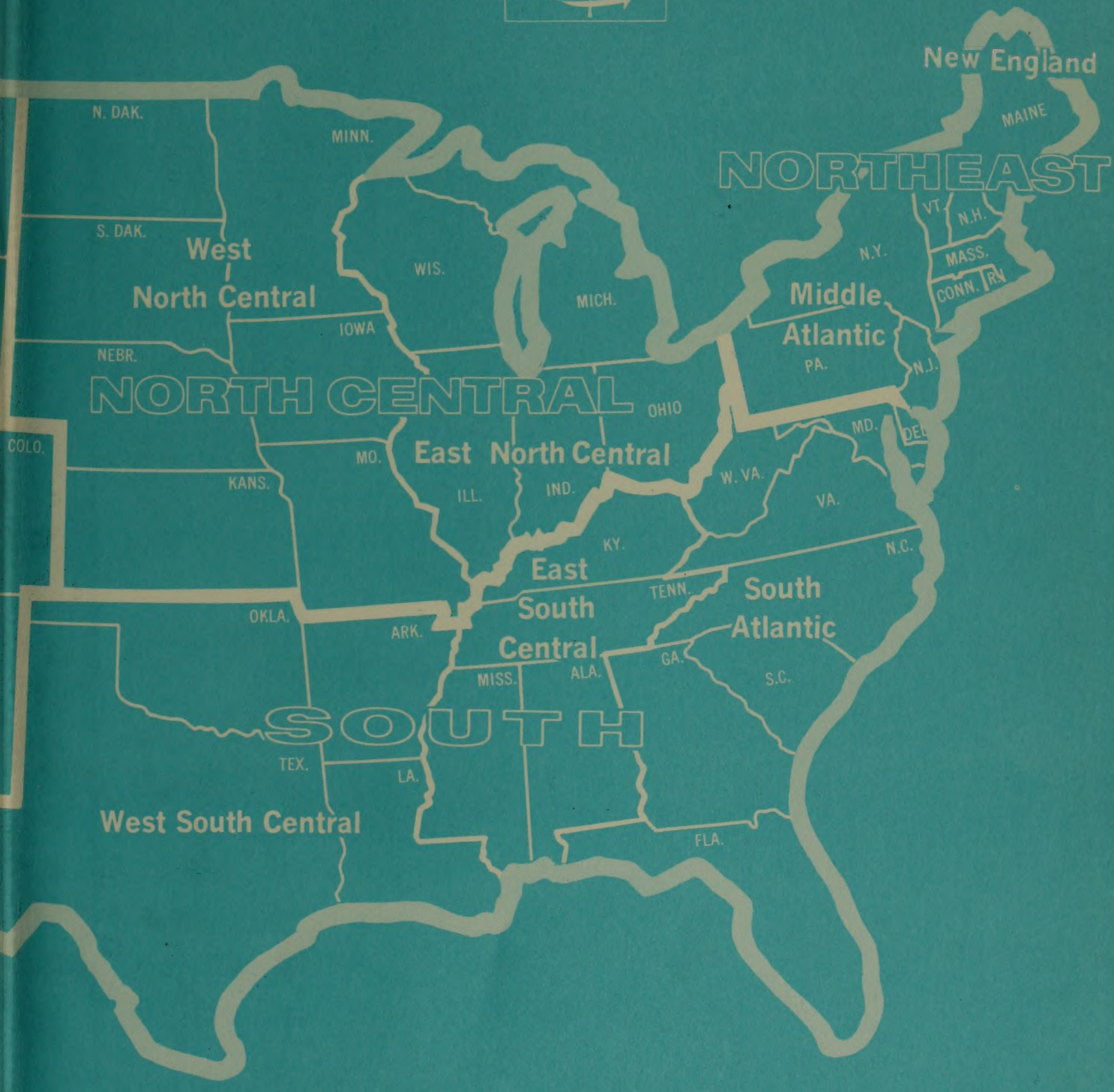
PUBLIC WAREHOUSING

CENSUS REGIONS AND GEOGRAPHIC DIVISIONS



OF THE UNITED STATES





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1963 CENSUS OF BUSINESS

April 1967 BC63-WS Vol. IV, PART I

Errata Sheet

WHOLESALE TRADE - AREA STATISTICS VOLUME IV PART I

The data in the Wholesale Trade - Area Statistics Volume IV Part I for the 1963 Census of Business should be revised as indicated below:

Page	Table	Place	Column	Change	
				From	To
1-49	7	Lawrence-Haverhill, Mass.-N.H.....	Establishments-1963.....	500	250
			Sales - 1963.....	420,018	210,009
			Payroll, entire year-1963.....	32,854	16,427
			Paid employees workweek ended nearest Nov. 15, 1963.....	5,726	2,863
		Merchant wholesalers.....	Establishments-1963.....	438	219
			Sales - 1963.....	320,998	160,499
			Payroll, entire year-1963.....	26,990	13,495
			Paid employees workweek ended nearest Nov. 15, 1963.....	4,802	2,401
		Other operating types.....	Establishments-1963.....	62	31
			Sales - 1963.....	99,020	49,510
			Payroll, entire year-1963.....	5,864	2,932
			Paid employees workweek ended nearest Nov. 15, 1963.....	924	462

U.S. DEPARTMENT OF COMMERCE, Alexander B. Trowbridge, Acting Secretary
William H. Shaw, Asst. Secy., Economic Affairs
BUREAU OF THE CENSUS, A. Ross Eckler, Director

REFERENCE COPY

The data in the Wholesale Trade - Summary Statistics Volume IV Part 2 for the 1963 Census of Business should be revised as indicated below:

Page	Table	Item
9-83 thru 9-91	11	1. Change column 7 heading from - "Paid employees, workweek ended nearest Nov. 15 (number)" to - "Payroll, workweek ended nearest Nov. 15 (dollars)"
9-83 thru 9-91	11	2. Change column 8 heading from - "Sales personnel, workweek ended nearest Nov. 15 (number)" to - "Paid employees, workweek ended nearest Nov. 15 (number)"

1963 CENSUS OF BUSINESS

May 1967 BC63-WS Vol. IV, PARTS 1 and 2

Errata Sheet

VOLUME IV - PARTS 1 AND 2, WHOLESALE TRADE SUMMARY STATISTICS

The data in the Wholesale Trade - Summary Statistics Volume IV Part I for the 1963 Census of Business should be revised as indicated below:

Page	Table	Place	Column	Change	
				From	To
1-49	7	Lawrence-Haverhill, Mass.-N.H.....	Establishments-1963.....	500	250
			Sales - 1963.....	420,018	210,009
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U.S. DEPARTMENT OF COMMERCE, Alexander B. Trowbridge, Acting Secretary
William H. Shaw, Asst. Secy., Economic Affairs
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1963 CENSUS OF BUSINESS

volume four

WHOLESALE TRADE SUMMARY STATISTICS

PART 2 Commodity Line Sales and Miscellaneous Subjects

PUBLIC WAREHOUSING

DEPARTMENT OF COMMERCE, John T. Connor, Secretary
BUREAU OF THE CENSUS, A. Ross Eckler, Director

BUREAU OF THE CENSUS

A. Ross Eckler, Director

Howard C. Grieves,
Deputy Director

BUSINESS DIVISION

Harvey Kailin, Chief

Acknowledgments

This report was prepared in the Business Division under the supervision of **Harvey Kailin,** Chief, and **Henry Wulff,** Assistant Chief for Census Programs.

John Albright, Chief, Wholesale Trade Branch, and **Earl Wiley,** Assistant Chief of the branch, were responsible for the wholesale trade segment of the Census of Business. **Bobby E. Russell,** and **Charles Settlemeyer** participated in the analysis of data and preparation of the report. **Gerda Mones** was the division's liaison officer with the Jeffersonville Operation Office and supervised the division's professional staff at that office. **Gerald Post** contributed to the entire project, particularly in the collection and analysis of reports for the large and complex corporate organizations. Staff assistance was provided by **Ralph S. Woodruff,** Assistant Division Chief, Research and Methodology, and **Max Shor,** Assistant Division Chief, Staff and Special Projects.

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□

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1963 CENSUS OF BUSINESS



Wholesale Trade—Summary Statistics PART 2

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SIC code	Kind of business	Volume IV—Summary Statistics												
		Chapter 1, U.S. Summary tables—							Chapter 2, Size tables—					
		1	2	3	4	9	10	11	1	2	3	5	6	7
		Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page
501	**Motor vehicles, automotive equipment**		10			60	84						X	X
5012	Automobile, other motor vehicles	7	10	11	18	61	85	98	1			76	86	93
	New, used automobile, motorcycle distributors			11	18					6	32		X	X
	Truck, tractor (road-type) dealers			11	18					6	32		X	X
5013	Automotive equipment	7	10	11	18	61	85	98	1	6	32	76	86	93
5014	Tires, tubes	7	10	11	18	61	85	98	1	6	32	76	86	93
502	**Drugs, chemicals, allied products**		10			62	86						X	X
5022	Drugs, drug proprietaries, druggists' sundries	7	10	11	18	62	86	98	1			76	86	93
	General-line drug wholesalers			11	18					7	32		X	X
	Specialty-line pharmaceuticals, cosmetics, toiletries wholesalers			11	18					7	32		X	X
5028	Paints, varnishes	7	10	11	18	62	86	98	1	7	32	76	86	93
5029	Other chemicals, allied products	7	10	11	18	63	87	98	1	7	34	77	86	93
503	**Dry goods, apparel**		10			63	87						X	X
5032	Dry goods, piece goods, notions	7	10	11	18	63	87	99	1			77	86	93
	Piece goods wholesalers			11	18					7	34		X	X
	Notions wholesalers			11	18					8	34		X	X
	Piece goods converters			11	18					8	34		X	X
	Other dry goods wholesalers			11	18					8	34		X	X
5035	Apparel and accessories, hosiery, lingerie	7	10	11	18	64	88	99	2			77	87	93
	Men's and women's clothing, accessories wholesalers			11	18					8	34		X	X
	Men's, boys' clothing, furnishings, accessories wholesalers			11	18					8	34		X	X
	Women's, children's clothing wholesalers			11	18					9	34		X	X
	Hosiery, underwear wholesalers			11	18					9	36		X	X
5039	Footwear	7	10	11	18	64	88	99	2	9	36	77	87	93
504	**Groceries and related products**		10		X	66	90					X	X	X
5042	General-line groceries	7	10	11	19	66	90	99	2			77	87	94
	Voluntary group grocery wholesalers			11	19					9	36		X	X
	Retailer-cooperative grocery wholesalers			11	19					9	36		X	X
	Other general-line grocery wholesalers			11	19					9	36		X	X
5043	Dairy products	7	10	11	19	66	90	99	2	10	36	77	87	94
5044	Poultry, poultry products	7	10	11	19	67	91	99	2	10	36	78	87	94
5045	Confectionery	7	10	11	19	67	91	99	2	10	36	78	87	94
5046	Fish, seafood	7	10	11	19	67	91	100	2	10	36	78	87	94
5047	Meat, meat products	8	10	11	19	68	91	100	2	10	38	78	87	94
5048	Fresh fruits, vegetables	8	10	11	19	68	92	100	2	11	38	78	88	94
5049	Other groceries and related products	8	10	12	19	68	92	100	3			78	88	94
	Bread, cookies, bakery goods distributors			12	19					11	38	X	X	X
	Canned foods wholesalers			12	19					11	38	X	X	X
	Coffee, tea wholesalers			12	X					11	38	X	X	X
	Frozen foods distributors			12	19					11	38	X	X	X
	Soft drinks distributors			12	19					11	38	X	X	X
	Other grocery specialties wholesalers			12	19					11	38	X	X	X
5051	**Farm products—raw materials**	8	10		X	70	88	100	3			X	X	94
	Cotton		10	12	19	70				12	40	79	88	X
	Grain		10	12	19	70				12	40	79	88	X
	Livestock, except horses, mules		10	12	19	71				12	40	79	88	X
	Miscellaneous farm products		10	12	19	71						79	88	X
	Hides, skins, pelts, dealers			12	19					13	40	X	X	X
	Leaf tobacco dealers			12	19					13	40	X	X	X
	Wool, wool tops, mohair dealers			12	19					13	40	X	X	X
	Other farm products (raw materials) distributors			12	19					13	40	X	X	X
506	**Electrical goods**		10		X	64	89					X	X	X
5063	Electrical apparatus, equipment, wiring supplies and construction materials	8	10	12	19	65	89	100	3			79	88	94
	Electrical supplies distributors with major appliances and housewares			12	X					13	40	X	X	X
	Electrical supplies distributors with housewares but no major appliances			12	X					13	42	X	X	X
	Electrical supplies distributors without housewares or major appliances			12	X					13	42	X	X	X
5064	Electrical appliances, television and radio sets	8	10	12	19	65	89	100	3	14	42	79	88	94
5065	Electronic parts, equipment	8	10	12	19	65	89	101	3	14	42	80	88	94

[1] Receivables and bad-debt losses.
[2] Sales analyzed by class of customer.
[3] Warehouse and storage space.

Volume IV—Summary Statistics—Con.																							SIC code
Chapter 2, Size—Con. tables—					Chapter 3,[1] table 1	Chapter 4,[2] tables—		Chapter 5[3] tables—			Chapter 6,[4] table 1	Chapter 7,[5] tables—		Chapter 8, Commodity Line Sales[6] tables—						Chapter 9, Miscellaneous tables—			
8	10	11	12	13		1	2	1	2	8		1	2	2A	4B	5A	6A	6B	7	1	3	4	
Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	
X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	501
97	112	115	118	125	1	1	5	1	6	X	X	X	X	81	494	X	X	X	X	X	X	X	5012
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
97	112	115	118	125	1	1	5	1	6	X	X	X	X	81	494	X	X	X	X	X	X	X	5013
97	112	115	118	125	1	1	5	1	6	X	X	X	X	82	494	X	X	X	X	X	X	X	5014
X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	502
97	112	115	118	125	1	1	5	1	6	X	X	X	X	82	494	X	X	X	X	X	X	X	5022
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
97	112	115	118	125	1	1	5	1	6	X	X	X	X	83	495	X	X	X	X	X	X	X	5028
97	112	115	118	125	1	1	5	1	6	X	X	X	X	83	495	X	X	X	X	X	X	X	5029
X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	503
97	112	115	118	125	1	1	5	1	6	X	X	X	X	84	495	X	X	X	X	X	X	X	5032
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
97	112	115	119	125	1	1	5	1	6	X	X	X	X	84	496	X	X	X	X	X	X	X	5035
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
97	112	115	119	125	1	1	5	1	6	X	X	X	X	85	497	X	X	X	X	X	X	X	5039
X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	504
97	112	115	119	125	1	1	5	1	6	137	X	X	X	86	X	X	X	X	X	X	X	X	5042
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
97	112	115	119	125	1	1	5	1	6	137	X	X	X	87	497	600	X	X	X	X	X	X	5043
97	112	115	119	125	1	1	5	2	6	137	X	X	X	87	497	600	X	X	X	X	X	X	5044
97	112	115	119	125	1	1	5	2	6	137	X	X	X	88	497	X	X	X	X	X	X	X	5045
97	112	115	119	125	1	1	5	2	6	137	X	X	X	89	498	X	X	X	X	X	X	X	5046
97	112	115	119	125	1	1	5	2	6	137	X	X	X	90	498	X	X	X	X	X	X	X	5047
97	113	115	119	125	1	2	5	2	6	137	X	X	X	90	498	600	X	X	X	X	X	X	5048
97	113	115	120	125	1	2	5	2	6	137	X	X	X	91	499	X	X	X	X	X	X	X	5049
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
X	113	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	5051
97	X	115	120	125	1	2	5	2	6	X	X	X	X	92	500	601	X	X	X	X	X	X	
97	X	115	120	125	1	2	5	2	6	X	X	X	X	93	500	601	X	X	X	X	X	X	
97	X	115	120	125	1	2	5	2	6	X	X	X	X	93	500	602	X	X	X	X	X	X	
97	X	115	120	125	1	2	5	2	6	X	X	X	X	93	500	602	X	X	X	X	X	X	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	
X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	506
																							5063
98	113	115	120	126	1	2	5	2	7	X	X	X	X	94	501	X	X	X	X	X	X	X	
98	X	115	X	126	1	X	5	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	X	115	X	126	1	X	5	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	X	115	X	126	1	X	5	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	113	115	120	126	1	2	5	2	7	X	X	X	X	95	501	X	X	X	X	X	X	X	5064
98	113	115	120	126	1	2	5	3	7	X	X	X	X	95	502	X	X	X	X	X	X	X	5065

[4]Petroleum bulk stations and terminals.
[5]Legal form of organization.
[6]Shown for regions and geographic divisions, beginning on page indicated.

SIC code	Kind of business	Volume IV—Summary Statistics												
		Chapter 1, U.S. Summary tables—							Chapter 2, Size tables—					
		1	2	3	4	9	10	11	1	2	3	5	6	7
		Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page
507	**Hardware; plumbing, heating equipment, supplies**	X	10	X	X	76	93	X	X	X	X	X	X	X
5072	Hardware	8	10	12	19	76	93	101	3	X	X	80	89	95
	General-line hardware wholesalers	X	X	12	19	X	X	X	X	14	42	X	X	X
	Specialty-line hardware wholesalers	X	X	12	19	X	X	X	X	14	42	X	X	X
5074	Plumbing and heating equipment, supplies	8	10	12	19	76	93	101	3	X	X	80	89	95
	Warm air heating-cooling equipment, fixtures and supplies distributors	X	X	12	19	X	X	X	X	14	42	X	X	X
	Wet heat plumbing fixtures, equipment, supplies distributors	X	X	12	19	X	X	X	X	15	42	X	X	X
	Plumbing fixtures, supplies distributors	X	X	12	19	X	X	X	X	15	44	X	X	X
5077	Air conditioning, commercial refrigeration equipment, supplies	8	10	12	19	77	93	101	3	15	44	80	89	95
508	**Machinery, equipment, supplies**	X	10	X	X	72	94	X	X	X	X	X	X	X
5082	Commercial, industrial machines, equipment, supplies	8	X	X	19	72	94	101	3	X	X	X	X	95
	Commercial machines, equipment	X	10	12	19	72	X	X	X	X	X	80	89	X
	Office machines, equipment distributors	X	X	12	19	X	X	X	X	15	44	X	X	X
	Restaurant, hotel supply houses	X	X	12	19	X	X	X	X	15	44	X	X	X
	Store machines, fixtures distributors	X	X	12	19	X	X	X	X	16	44	X	X	X
	Equipment for marketers of bulk petroleum products jobbers	X	X	12	19	X	X	X	X	16	44	X	X	X
	Construction, mining, logging, road maintenance machinery, equipment	X	10	12	19	72	X	X	X	16	44	80	89	X
	Industrial machinery, equipment	X	10	12	19	73	X	X	X	X	X	81	89	X
	Food-processing machinery, equipment distributors	X	X	12	19	X	X	X	X	16	44	X	X	X
	General purpose industrial machinery, equipment distributors	X	X	12	19	X	X	X	X	16	46	X	X	X
	Materials handling equipment distributors	X	X	12	X	X	X	X	X	17	46	X	X	X
	Metalworking machinery, equipment dealers	X	X	12	19	X	X	X	X	17	46	X	X	X
	Oil well and oil refinery supply houses	X	X	12	19	X	X	X	X	17	46	X	X	X
	Printing machinery, equipment distributors	X	X	12	19	X	X	X	X	17	46	X	X	X
	Other industrial machinery, equipment distributors	X	X	12	19	X	X	X	X	17	46	X	X	X
	Industrial supplies	X	10	12	19	73	X	X	X	X	X	81	89	X
	Industrial materials, supplies, general-line dealers	X	X	12	X	X	X	X	X	17	46	X	X	X
	Mechanical power transmission equipment distributors	X	X	12	19	X	X	X	X	18	46	X	X	X
	Industrial valves, fittings distributors	X	X	12	19	X	X	X	X	18	46	X	X	X
	Welding supplies distributors	X	X	12	19	X	X	X	X	18	48	X	X	X
	Reconditioned drums, barrels distributors	X	X	12	19	X	X	X	X	18	48	X	X	X
	Other industrial supplies distributors	X	X	12	19	X	X	X	X	18	48	X	X	X
5083	Farm and garden machinery, equipment	8	10	12	19	73	94	101	4	18	48	81	89	95
5086	Professional equipment, supplies	8	10	12	20	74	95	101	4	X	X	81	89	95
	Dental supply houses	X	X	12	20	X	X	X	X	19	48	X	X	X
	Religious, school supply houses	X	X	12	20	X	X	X	X	19	48	X	X	X
	Surgical, medical, hospital supply houses	X	X	12	20	X	X	X	X	19	48	X	X	X
	Optical goods wholesalers	X	X	12	20	X	X	X	X	19	48	X	X	X
	Scientific instruments, laboratory equipment distributors	X	X	12	20	X	X	X	X	19	48	X	X	X
	Other professional equipment, supplies distributors	X	X	12	20	X	X	X	X	19	50	X	X	X
5087	Service-establishment equipment, supplies	8	10	12	20	74	95	102	4	X	X	81	90	95
	Beauty, barber supply houses	X	X	12	20	X	X	X	X	20	50	X	X	X
	Custodial supply houses	X	X	12	20	X	X	X	X	20	50	X	X	X
	Laundry, drycleaning supply houses	X	X	12	20	X	X	X	X	20	50	X	X	X
	Shoe service equipment, supplies wholesalers	X	X	12	20	X	X	X	X	20	50	X	X	X
	Municipality supply houses	X	X	12	20	X	X	X	X	20	50	X	X	X
	Other service-establishment supply houses	X	X	12	20	X	X	X	X	20	50	X	X	X
5088	Transportation equipment, supplies, except automotive	8	10	12	20	74	95	102	4	X	X	81	90	95
	Aircraft, aeronautical equipment, parts distributors	X	X	12	20	X	X	X	X	21	50	X	X	X
	Marine machinery, equipment distributors	X	X	12	20	X	X	X	X	21	50	X	X	X
	Other transportation equipment distributors	X	X	12	20	X	X	X	X	21	52	X	X	X
5091	**Metals, minerals (except petroleum products, scrap)**	9	10	X	X	77	95	102	4	X	X	X	X	95
	Coal wholesalers	X	10	13	20	77	X	X	X	21	52	82	90	X
	Metals service centers	X	10	13	X	78	X	X	X	X	X	82	90	X
	Ferrous metals service centers	X	X	13	X	X	X	X	X	21	52	X	X	X
	Nonferrous metals service centers	X	X	13	X	X	X	X	X	21	52	X	X	X
	Metals sales offices	X	10	13	X	78	X	X	X	X	X	82	90	X
	Ferrous metals sales offices	X	X	13	X	X	X	X	X	22	52	X	X	X
	Nonferrous metals sales offices	X	X	13	X	X	X	X	X	22	52	X	X	X
5092	**Petroleum bulk stations, terminals**	9	10	X	23	69	92	102	4	X	X	X	X	95
	Bulk stations	X	X	16	X	X	X	X	X	X	X	X	X	X
	Bulk terminals	X	X	16	X	X	X	X	X	X	X	X	X	X
	Liquefied petroleum gas	X	X	16	X	X	X	X	X	X	X	X	X	X

[1] Receivables and bad-debt losses.
[2] Sales analyzed by class of customer.
[3] Warehouse and storage space.

Kind of Business by Subject—Continued

Volume IV—Summary Statistics—Con.																							SIC code
Chapter 2, Size—Con. tables—					Chapter 3,[1] table 1	Chapter 4,[2] tables—		Chapter 5[3] tables—			Chapter 6,[4] table 1	Chapter 7,[5] tables—		Chapter 8, Commodity Line Sales [6] tables—						Chapter 9, Miscellaneous tables—			
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Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	
X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	507
98	113	115	121	126	1	2	5	3	7	X	X	X	X	96	502	X	X	X	X	X	X	X	5072
98	X	115	X	126	1	X	5	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	X	115	X	126	1	X	5	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	113	115	121	126	1	2	5	3	7	X	X	X	X	97	503	X	X	X	X	X	X	X	5074
98	X	115	X	126	1	X	5	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	X	115	X	126	1	X	5	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	X	115	X	126	1	X	5	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	113	115	121	126	1	2	5	3	7	X	X	X	X	98	503	X	X	X	X	X	X	X	5077
X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	508
98	113	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	5082
98	X	116	121	126	1	2	6	3	7	X	X	X	X	99	504	X	X	X	X	X	X	X	
98	X	116	X	126	1	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	X	116	X	126	1	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	X	116	X	126	1	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	X	116	X	126	1	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	X	116	121	126	2	2	6	3	7	X	X	X	X	100	504	X	X	X	X	X	X	X	
98	X	116	121	126	2	2	6	3	7	X	X	X	X	101	505	X	X	X	X	X	X	X	
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	113	116	121	126	2	3	6	3	7	X	X	X	X	104	507	X	X	X	X	X	X	X	5083
98	113	116	121	126	2	3	6	3	7	X	X	X	X	105	507	X	X	X	X	X	X	X	5086
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	113	116	122	126	2	3	6	3	7	X	X	X	X	106	507	X	X	X	X	X	X	X	5087
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	X	
99	113	X	122	127	2	3	6	3	8	X	X	X	X	107	508	X	X	X	X	X	X	X	5088
99	X	116	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
99	X	116	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
99	X	116	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
X	113	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	5091
99	X	116	122	127	2	3	6	4	8	X	X	X	X	107	508	X	X	X	X	X	X	X	
99	X	116	122	127	2	3	6	4	8	X	X	X	X	X	X	X	623	633	X	X	X	X	
99	X	116	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
99	X	116	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
99	X	116	122	127	2	3	6	4	8	X	X	X	X	X	X	X	623	X	X	X	X	X	
99	X	116	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
99	X	116	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
X	113	X	X	X	X	X	X	X	X	X	1	X	X	X	X	X	X	X	X	X	X	X	5092
X	X	X	X	X	X	X	X	X	X	X	1	X	X	X	X	X	X	X	X	X	X	X	
X	X	X	X	X	X	X	X	X	X	X	1	X	X	X	X	X	X	X	X	X	X	X	
X	X	X	122	X	X	X	X	X	X	X	1	X	X	X	X	X	X	X	X	X	X	X	

[4] Petroleum bulk stations and terminals.
[5] Legal form of organization.
[6] Shown for regions and geographic divisions, beginning on page indicated.

SIC code	Kind of business	Volume IV—Summary Statistics												
		Chapter 1, U.S. Summary tables—							Chapter 2, Size tables—					
		1	2	3	4	9	10	11	1	2	3	5	6	7
		Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page
5093	**Scrap, waste materials**	9	10	X	X	69	96	102	4	X	X	X	X	95
	Iron, steel scrap	X	10	13	20	69	X	X	X	X	X	82	90	X
	Iron, steel scrap dealers with processing equipment	X	X	13	20	X	X	X	X	22	52	X	X	X
	Iron, steel scrap dealers without processing equipment	X	X	13	20	X	X	X	X	22	52	X	X	X
	Waste materials	X	10	13	20	69	X	X	X	X	X	82	90	X
	Nonferrous metallic scrap dealers	X	X	13	20	X	X	X	X	22	54	X	X	X
	Waste paper dealers	X	X	13	20	X	X	X	X	23	54	X	X	X
	Wiping cloths, rags, textile waste dealers	X	X	13	20	X	X	X	X	23	54	X	X	X
	Other waste materials dealers	X	X	13	20	X	X	X	X	23	54	X	X	X
5094	**Tobacco, tobacco products**	9	10	13	20	71	96	102	4	23	54	82	90	95
5095	**Beer, wine, distilled alcoholic beverages**	9	10	X	X	75	96	102	4	X	X	X	X	95
	Beer	X	10	13	20	75	X	X	X	23	54	83	91	X
	Wine, distilled spirits	X	10	13	20	75	X	X	X	24	54	83	91	X
5096	**Paper, paper products, except wallpaper**	9	10	X	X	78	97	102	5	X	X	X	X	96
	Printing and writing paper	X	10	13	20	79	X	X	X	24	54	83	91	X
	Industrial and personal service papers	X	10	13	X	79	X	X	X	24	56	83	91	X
	Stationery, office supplies	X	10	13	20	79	X	X	X	24	56	83	91	X
5097	**Furniture, homefurnishings**	9	10	X	X	80	97	103	5	X	X	X	X	96
	Furniture—household, office	X	10	13	20	80	X	X	X	X	X	83	91	X
	Household furniture wholesalers	X	X	13	20	X	X	X	X	24	56	X	X	X
	Office, business furniture distributors	X	X	13	20	X	X	X	X	25	56	X	X	X
	Homefurnishings, floor coverings	X	10	13	20	80	X	X	X	X	X	84	91	X
	China, glassware, crockery wholesalers	X	X	13	20	X	X	X	X	25	56	X	X	X
	Linens, domestics, curtains, draperies, shades, blinds wholesalers	X	X	13	20	X	X	X	X	25	56	X	X	X
	Floor coverings wholesalers	X	X	13	20	X	X	X	X	25	56	X	X	X
	Other homefurnishings wholesalers	X	X	13	20	X	X	X	X	25	56	X	X	X
5098	**Lumber, construction materials**	9	10	X	X	81	97	103	5	X	X	X	X	96
	Lumber, millwork	X	10	13	20	81	X	X	X	X	X	84	91	X
	Lumber wholesalers without yards	X	X	13	20	X	X	X	X	26	58	X	X	X
	Lumber wholesalers with yards	X	X	13	20	X	X	X	X	26	58	X	X	X
	Plywood wholesalers	X	X	13	20	X	X	X	X	26	58	X	X	X
	Millwork (metal or wood) jobbers	X	X	13	20	X	X	X	X	26	58	X	X	X
	Construction materials	X	10	13	20	81	X	X	X	X	X	84	92	X
	Brick, tile, cement, lime, sand, gravel distributors	X	X	13	20	X	X	X	X	26	58	X	X	X
	Glass (flat, brick) distributors	X	X	13	20	X	X	X	X	27	58	X	X	X
	Roofing, siding, insulation material distributors	X	X	13	20	X	X	X	X	27	58	X	X	X
	Other construction materials distributors	X	X	13	20	X	X	X	X	27	58	X	X	X
5099	**Other miscellaneous products**	9	X	X	X	X	97	103	5	X	X	X	X	96
	Amusement, sporting goods	X	10	13	21	82	X	X	X	X	X	84	92	X
	Camera, photographic supplies distributors	X	X	13	21	X	X	X	X	27	60	X	X	X
	Sporting goods wholesalers	X	X	13	21	X	X	X	X	27	60	X	X	X
	Toys, games, fireworks wholesalers	X	X	13	21	X	X	X	X	28	60	X	X	X
	Other recreation goods wholesalers	X	X	13	21	X	X	X	X	28	60	X	X	X
	Book, periodical, newspaper wholesalers	X	10	13	21	82	X	X	X	28	60	84	92	X
	Farm supplies	X	10	13	21	82	X	X	X	X	X	84	92	X
	Feed (animal and poultry) wholesalers	X	X	13	21	X	X	X	X	28	60	X	X	X
	Fertilizer, agricultural chemicals wholesalers	X	X	13	21	X	X	X	X	28	60	X	X	X
	Seed (field, vegetable, flower), bulb wholesalers	X	X	13	21	X	X	X	X	29	60	X	X	X
	Other farm supplies wholesalers	X	X	13	21	X	X	X	X	29	60	X	X	X
	Jewelry	X	10	13	21	83	X	X	X	X	X	85	92	X
	Diamonds, other precious stones, metals distributors	X	X	13	21	X	X	X	X	29	62	X	X	X
	Jewelry, watches, clocks, silverware wholesalers	X	X	13	21	X	X	X	X	29	62	X	X	X
	Gifts, art goods, advertising novelties and specialties	X	10	13	21	83	X	X	X	X	X	85	92	X
	Gift, art goods wholesalers	X	X	13	21	X	X	X	X	29	62	X	X	X
	Advertising specialties, calendars, novelties distributors	X	X	13	21	X	X	X	X	29	62	X	X	X
	Other products	X	10	14	21	83	X	X	X	X	X	85	92	X
	Petroleum products distributors	X	X	14	21	X	X	X	X	30	62	X	X	X
	Flowers, plants, florists' supplies wholesalers	X	X	14	21	X	X	X	X	30	62	X	X	X
	Forest products, except lumber distributors	X	X	14	21	X	X	X	X	30	62	X	X	X
	General merchandise distributors	X	X	14	21	X	X	X	X	30	62	X	X	X
	Musical instruments, records, sheet music wholesalers	X	X	14	21	X	X	X	X	30	62	X	X	X
	Textile bags, bagging, burlap distributors	X	X	14	21	X	X	X	X	31	64	X	X	X
	Food, beverage basic materials distributors	X	X	14	21	X	X	X	X	31	64	X	X	X
	Wallpaper wholesalers	X	X	14	21	X	X	X	X	31	64	X	X	X
	Other wholesalers	X	X	14	21	X	X	X	X	31	64	X	X	X

[1] Sales analyzed by class of customer.
[2] Receivables and bad-debt losses.
[3] Warehouse and storage space.

Kind of Business by Subject—Continued

Volume IV—Summary Statistics—Con.																							SIC code
Chapter 2, Size—Con. tables—					Chapter 3,[1] table 1	Chapter 4,[2] tables—		Chapter 5[3] tables—			Chapter 6,[4] table 1	Chapter 7,[5] tables—		Chapter 8, Commodity Line Sales[6] tables—						Chapter 9, Miscellaneous tables—			
8	10	11	12	13		1	2	1	2	8		1	2	2A	4B	5A	6A	6B	7	1	3	4	
Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	
X	113	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	5093
99	X	116	122	127	2	3	6	4	8	X	X	X	X	X	X	X	X	X	636	X	X	X	
99	X	116	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
99	X	116	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
99	X	116	123	127	2	3	6	4	8	X	X	X	X	X	X	X	X	X	636	X	X	X	
99	X	116	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
99	X	116	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
99	X	116	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
99	X	116	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
99	113	116	123	127	2	3	6	4	8	X	X	X	X	107	508	X	X	X	X	X	X	X	5094
X	114	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	5095
99	X	116	123	127	2	3	6	4	8	X	X	X	X	108	508	X	X	X	X	X	X	X	
99	X	116	123	127	2	3	6	4	8	X	X	X	X	108	509	X	X	X	X	X	X	X	
X	114	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	5096
99	X	116	123	127	2	3	6	4	8	X	X	X	X	109	509	X	X	X	X	X	X	X	
99	X	116	123	127	2	3	6	4	8	X	X	X	X	109	509	X	X	X	X	X	X	X	
99	X	116	123	127	2	3	6	4	8	X	X	X	X	110	509	X	X	X	X	X	X	X	
X	114	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	5097
99	X	117	123	127	2	3	6	4	8	X	X	X	X	111	510	X	X	X	X	X	X	X	
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
99	X	117	124	127	2	4	7	5	8	X	X	X	X	111	510	X	X	X	X	X	X	X	
99	X	117	X	127	2	X	7	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
99	X	117	X	127	2	X	7	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
99	X	117	X	127	2	X	7	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
99	X	117	X	127	2	X	7	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
X	114	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	5098
99	X	117	124	127	2	4	7	5	8	X	X	X	X	113	510	X	X	X	X	X	X	X	
99	X	117	X	127	2	X	7	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
99	X	117	X	127	2	X	7	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
99	X	117	X	127	2	X	7	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
99	X	117	124	127	3	4	7	5	8	X	X	X	X	113	511	X	X	X	X	X	X	X	
99	X	117	X	127	3	X	7	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
99	X	117	X	127	3	X	7	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
99	X	117	X	127	3	X	7	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
99	X	117	X	127	3	X	7	X	8	X	X	X	X	X	X	X	X	X	X	X	X	X	
X	114	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	5099
100	X	X	124	128	3	4	7	5	9	X	X	X	X	114	511	X	X	X	X	X	X	X	
100	X	117	X	128	3	X	7	X	9	X	X	X	X	X	X	X	X	X	X	X	X	X	
100	X	117	X	128	3	X	7	X	9	X	X	X	X	X	X	X	X	X	X	X	X	X	
100	X	117	X	128	3	X	7	X	9	X	X	X	X	X	X	X	X	X	X	X	X	X	
100	X	117	X	128	3	X	7	X	9	X	X	X	X	X	X	X	X	X	X	X	X	X	
100	X	117	124	128	3	4	7	5	9	X	X	X	X	115	X	X	X	X	X	X	X	X	
100	X	117	124	128	3	4	7	5	9	X	X	X	X	116	512	603	X	X	X	X	X	X	
100	X	117	X	128	3	X	7	X	9	X	X	X	X	X	X	X	X	X	X	X	X	X	
100	X	117	X	128	3	X	7	X	9	X	X	X	X	X	X	X	X	X	X	X	X	X	
100	X	117	X	128	3	X	7	X	9	X	X	X	X	X	X	X	X	X	X	X	X	X	
100	X	117	X	128	3	X	7	X	9	X	X	X	X	X	X	X	X	X	X	X	X	X	
100	X	117	124	128	3	4	7	5	9	X	X	X	X	117	513	X	X	X	X	X	X	X	
100	X	117	X	128	3	X	7	X	9	X	X	X	X	X	X	X	X	X	X	X	X	X	
100	X	117	X	128	3	X	7	X	9	X	X	X	X	X	X	X	X	X	X	X	X	X	
100	X	117	124	128	3	4	7	5	9	X	X	X	X	117	513	X	X	X	X	X	X	X	
100	X	117	X	128	3	X	7	X	9	X	X	X	X	X	X	X	X	X	X	X	X	X	
100	X	117	X	128	3	X	7	X	9	X	X	X	X	X	X	X	X	X	X	X	X	X	
100	X	117	124	128	3	4	7	5	9	X	X	X	X	118	513	603	X	X	X	X	X	X	
100	X	117	X	128	3	X	7	X	9	X	X	X	X	X	X	X	X	X	X	X	X	X	
100	X	117	X	128	3	X	7	X	9	X	X	X	X	X	X	X	X	X	X	X	X	X	
100	X	117	X	128	3	X	7	X	9	X	X	X	X	X	X	X	X	X	X	X	X	X	
100	X	117	X	128	3	X	7	X	9	X	X	X	X	X	X	X	X	X	X	X	X	X	
100	X	117	X	128	3	X	7	X	9	X	X	X	X	X	X	X	X	X	X	X	X	X	
100	X	117	X	128	3	X	7	X	9	X	X	X	X	X	X	X	X	X	X	X	X	X	
100	X	117	X	128	3	X	7	X	9	X	X	X	X	X	X	X	X	X	X	X	X	X	

[4] Petroleum bulk stations and terminals.
[5] Legal form of organization.
[6] Shown for regions and geographic divisions, beginning on page indicated.

Finder Index to Kinds of Business: Volumes IV and V, 1963 Census of Business

Part II. Wholesale Trade: Kinds of Business and Geographic Areas

SIC code	Kind of business	Volume V—Area Statistics									
		Chapter 1, U.S. Summary tables—		State reports							
				State tables—			SMSA's table 5			Counties table 6	
		9[1]	10[2]	1[3]	2[4]	3[5]	A[6]	B[7]	C[8]	A[9]	B[10]
50	Wholesale Trade	X	X	X	X	X	X	X	X	X	X
501	**Motor vehicles, automotive equipment**	X	X	X	X	X	X	X	X	X	X
5012	Automobiles, other motor vehicles	X	X	X	X		X	X			
5013	Automotive equipment	X	X	X	X		X	X			
5014	Tires, tubes	X	X	X	X		X	X			
502	**Drugs, chemicals, allied products**	X	X	X	X	X	X	X	X	X	X
5022	Drugs, drug proprietaries, druggists' sundries	X	X	X	X		X	X			
5028	Paints, varnishes	X	X	X	X		X	X			
5029	Other chemicals, allied products	X	X	X	X		X	X			
503	**Dry goods, apparel**	X	X	X	X	X	X	X	X	X	X
5032	Dry goods, piece goods, notions	X	X	X	X		X	X			
5035	Apparel and accessories, hosiery, lingerie	X	X	X	X		X	X			
5039	Footwear	X	X	X	X		X	X			
504	**Groceries and related products**	X	X	X	X	X	X	X	X	X	X
5042	General-line groceries	X	X	X	X		X	X			
5043	Dairy products	X	X	X	X		X	X			
5044	Poultry, poultry products	X	X	X	X		X	X			
5045	Confectionery	X	X	X	X		X	X			
5046	Fish, seafoods	X	X	X	X		X	X			
5047	Meats, meat products	X	X	X	X		X	X			
5048	Fresh fruits, vegetables	X	X	X	X		X	X			
5049	Other groceries and related products	X	X	X	X		X	X			
505	**Farm products—raw materials**	X	X	X	X	X	X	X	X	X	X
	Cotton	X			X		X				
	Grain	X			X		X				
	Livestock, except horses and mules	X			X		X				
	Miscellaneous farm products	X			X		X				
506	**Electrical goods**	X	X	X	X	X	X	X	X	X	X
5063	Electrical apparatus, equipment, wiring supplies and construction materials	X	X	X	X		X	X			
5064	Electrical appliances, TV, radio sets	X	X	X	X		X	X			
5065	Electronic parts, equipment	X	X	X	X		X	X			
507	**Hardware, plumbing, heating equipment, supplies**	X	X	X	X	X	X	X	X	X	X
5072	Hardware	X	X	X	X		X	X			
5074	Plumbing and heating equipment, supplies	X	X	X	X		X	X			
5077	Air conditioning, commercial refrigeration equipment, supplies	X	X	X	X		X	X			
508	**Machinery, equipment, supplies**	X	X	X	X	X	X	X	X	X	X
5082	Commercial, industrial machinery, equipment, supplies	X	X	X				X			
	Commercial machines, equipment	X			X		X				
	Construction, mining, logging, road maintenance machinery, equipment	X			X		X				
	Industrial machinery, equipment	X			X		X				
	Industrial supplies	X			X		X				
5083	Farm and garden machinery, equipment	X	X	X	X		X	X			
5086	Professional equipment, supplies	X	X	X	X		X	X			
5087	Service-establishment equipment, supplies	X	X	X	X		X	X			
5088	Transportation equipment, supplies, except automotive	X	X	X	X		X	X			
509	**Miscellaneous products**	X									
5091	Metals, minerals (except petroleum products, scrap)	X	X	X	X	X	X	X	X	X	
	Coal	X			X		X				
	Metals service centers	X			X		X				
	Metals sales offices	X			X		X				
5092	Petroleum bulk stations, terminals	X	X	X	X	X	X	X	X	X	
5093	Scrap, waste materials	X	X	X	X	X	X	X	X	X	
	Iron, steel scrap	X			X		X				
	Waste materials	X			X		X				
5094	Tobacco, tobacco products	X	X	X	X	X	X	X	X	X	
5095	Beer, wine, distilled alcoholic beverages	X	X	X	X	X	X	X	X	X	
	Beer	X			X		X				
	Wine, distilled spirits	X			X		X				
5096	Paper, paper products, except wallpaper	X	X	X	X	X	X	X	X	X	
	Printing and writing paper	X			X		X				
	Industrial and personal service papers	X			X		X				
	Stationery, office supplies	X			X		X				
5097	Furniture, homefurnishings	X	X	X	X	X	X	X	X	X	
	Furniture—household, office	X			X		X				
	Homefurnishings, floor coverings	X			X		X				
5098	Lumber, construction materials	X	X	X	X	X	X	X	X	X	
	Lumber, millwork	X			X		X				
	Construction materials	X			X		X				
5099	Other miscellaneous products	X	X	X		X		X	X	X	
	Amusement, sporting goods	X			X		X				
	Books, periodicals, newspapers	X			X		X				
	Farm supplies	X			X		X				
	Jewelry	X			X		X				
	Gifts, art goods, advertising novelties and specialties	X			X		X				
	Other products	X			X		X				

X Indicates data appear in the table for the kind of business.

[1] United States, regions, geographic divisions, and States: Establishments and sales-total wholesale trade, and separately for merchants.

[2] The 2 standard consolidated areas and the 75 largest standard metropolitan statistical areas.

[3] Establishments, sales, payroll, and paid employees: 1963 and 1958.

[4] Establishments, sales, payroll, and personnel: 1963.

[5] Establishments and sales, by major types of operation.

[6] Standard metropolitan statistical areas with 2,000 wholesale establishments or more in 1963: Establishments, sales, payroll, and personnel.

[7] Standard metropolitan statistical areas with 250 to 1,999 wholesale establishments in 1963: Establishments, sales, payroll, and personnel.

[8] Standard metropolitan statistical areas with fewer than 250 wholesale establishments in 1963: Establishments, sales, payroll, and personnel.

[9] Countries with 150 wholesale establishments or more in 1963: Establishments, sales, payroll, and personnel.

[10] Countries with 100 to 149 wholesale establishments in 1963: Establishments, sales, payroll, and personnel.

Finder Index to Kinds of Business: Volumes IV and V, 1963 Census of Business

Part III. Public Warehousing: Index to Tables

Area and subject	Volume IV, Chapter 10—Type of Warehousing					
	Household goods warehousing and storage	General warehousing and storage	Refrigerated warehousing, except food lockers	Food lockers, with or without food preparation facilities	Farm products warehousing and storage	Other special warehousing and storage
AREA	*Table*	*Table*	*Table*	*Table*	*Table*	*Table*
States	1,5,9	1,10,14	1	1	1	1
Geographic regions	1	1	1,16,17	1,18	1,19	1
Geographic divisions	1,5,7,8,9	1,10,12,13,14	1	1	1	1
Standard metropolitan statistical areas	[1]6	[1]11	[2]15	X	X	X
SUBJECT						
Form of ownership	2	2	2	2	2	2
Employment size of establishment	3	3	3	3	3	3
Revenue size of establishment	4,8	4,13	4	4	4	4
Revenue and space analysis	5	10	X	X	X	X
Floor space size	7	12	X	X	X	X
Type of building	9	14	X	X	X	X
Capacity size of establishment	X	X	17	X	X	X
Size by number of lockers	X	X	X	18	X	X
Principal products stored	X	X	16	X	19	X

[1]Standard metropolitan statistical areas with 250,000 inhabitants or more in 1960.
[2]Standard metropolitan statistical areas with 1,000,000 inhabitants or more in 1960.

1963 CENSUS OF BUSINESS FINAL REPORTS

volume one

RETAIL TRADE—SUMMARY STATISTICS

Chapter 1. United States Summary
2. Sales Size
3. Employment Size
4. Single Units and Multiunits
5. Legal Form of Organization
6. Miscellaneous
Merchandise Line Sales:
7A. United States Summary
7B. New England States
7C. Middle Atlantic States
7D. East North Central States
7E. West North Central States
7F. South Atlantic States
7G. East South Central States
7H. West South Central States
7J. Mountain States
7K. Pacific States

This volume incorporates the U.S. Summary previously issued as part of the area reports, series BC63–RA, and the subject reports issued as series BC63–RS. Chapter 6 was not published as a separate report.

volume two

RETAIL TRADE—AREA STATISTICS

A United States summary chapter and chapters for each State, the District of Columbia, Guam, and the Virgin Islands. Statistics are presented by kind of business for counties, cities, standard metropolitan statistical areas, and for selected towns and townships in New England, New Jersey, and Pennsylvania. The kind-of-business detail varies in accordance with the number of retail establishments in an area. This volume incorporates the area preprints, series BC63–RA.

volume three

MAJOR RETAIL CENTERS STATISTICS

A summary chapter and chapters for each of 116 standard metropolitan statistical areas (SMSA's). Each SMSA chapter presents statistics for retail trade by kind of business and for hotels and motion picture theaters (a) in the entire SMSA, (b) in almost all cities of 100,000 inhabitants or more, and (c) in central business districts of these cities. Each chapter also presents statistics for the major retail centers outside the central business district showing (a) sales and establishment counts in three major subgroups of retail trade and (b) establishment counts only by kinds of business. This volume incorporates the major retail centers preprints, series BC63–MRC.

volume four

WHOLESALE TRADE—SUMMARY STATISTICS

Chapter 1. United States Summary
2. Sales Size, Employment Size, Single Units and Multiunits
3. Receivables and Bad-Debt Losses
4. Sales by Class of Customer
5. Warehouse and Storage Space
6. Petroleum Bulk Stations and Terminals
7. Legal Form of Organization
8. Commodity Line Sales
9. Miscellaneous
10. Public Warehousing

This volume incorporates the U.S. Summary previously issued as part of the area reports, series BC63–WA and the subject reports issued as series BC63–WS. Chapters 7 and 9 were not published as separate reports.

volume five

WHOLESALE TRADE—AREA STATISTICS

A United States summary chapter and chapters for each State, the District of Columbia, Guam, and the Virgin Islands. Statistics are presented by kind of business for counties, cities, standard metropolitan statistical areas, and for selected towns and townships of New England, New Jersey, and Pennsylvania. The kind-of-business detail varies in accordance with the number of wholesale establishments in an area. This volume incorporates the area preprints, series BC63–WA.

volume six

SELECTED SERVICES—SUMMARY STATISTICS

Chapter 1. United States Summary
2. Receipts Size
3. Employment Size
4. Single Units and Multiunits
5. Legal Form of Organization
6. Hotels, Motels, and Tourist Courts
7. Laundries, Cleaning Plants, Related Services
8. Motion Pictures
9. Miscellaneous

This volume incorporates the U.S. Summary previously issued as part of the area reports, series BC63–SA, and the subject reports issued as series BC63–SS. Chapter 9 was not published as a separate report.

volume seven

SELECTED SERVICES—AREA STATISTICS

A United States summary chapter and chapters for each State, the District of Columbia, Guam, and the Virgin Islands. Statistics are presented by kind of business for counties, cities, standard metropolitan statistical areas, and for selected towns and townships in New England, New Jersey, and Pennsylvania. The kind-of-business detail varies in accordance with the number of service establishments in an area. This volume incorporates the area preprints, series BC63–SA.

Introduction

AUTHORITY AND SCOPE—The Census of Business is required by law under 13 U.S.C., sections 131, 191, and 224. The 1963 census covered businesses in retail trade, wholesale trade, selected services, dental laboratories, and public warehousing operated in the United States, Guam, and the Virgin Islands. A separate 1963 Census of Business and Manufactures for Puerto Rico was conducted jointly with the Commonwealth Government. The figures in this volume include those issued previously in report series BC63–WS. For "Explanation of Terms," see appendix C.

KINDS OF WHOLESALE BUSINESS COVERED—This volume covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual and its supplement[1] issued in 1963. Also included are wholesale liquor establishments operated by State and local governments.

Data for administrative offices, warehouses, and other units which service and are auxiliary to wholesale establishments, while generally excluded from the tables of this volume, are shown in tables 7, 8, and 9 of chapter 9. See appendix C for definitions of the kind-of-business categories for which data are shown in this volume.

METHOD OF ENUMERATION—Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payment of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Social Security Administration (SSA) as wholly or partially engaged in retail and wholesale trade, and in manufacturing and mineral industries. Also included were those classified in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78, and 79 in the service industries portion of the SIC Manual; in SIC industry 8072, dental laboratories; and in public warehousing, SIC major group 42 (except 421). In addition, report forms were mailed to all establishments which the SSA had not classified by kind of business prior to mailing of census report forms. Each establishment was mailed a report form appropriate to its SSA classification (for those cases for which SSA classification had not yet been established, a general purpose form was used), but its census classification was determined by replies to questions on the census report form.

COMPARISON OF THE 1958 CENSUS WITH THE 1963 CENSUS—In all major respects, the 1958 and 1963 censuses were conducted under similar conditions and procedures. Strict comparability of the data for the two censuses is limited by the following factors:

1. In 1958, Alaska and Hawaii had not yet been admitted as States. Consequently, in the publications of the 1958 census the totals for the United States included the then 48 States and the District of Columbia. Tables in the 1963 publications which show United States totals for 1958 have been adjusted to include Alaska and Hawaii.

2. The physical area of a number of urban places for which data are shown in the 1963 census is not the same as it was in the 1958 census because of annexations and other boundary changes which have occurred since 1958.

3. The number of active proprietors shown in this volume is based on crediting each sole proprietorship with one active proprietor and each partnership with two active proprietors for all businesses operated at any time during 1963. In the 1958 census each business was asked to report this number.

4. In 1963 a new method was used for assigning establishments to places. This system used a computer coding procedure based on an address reference file for the larger cities. This provided a more precise method for determining whether establishments were inside or outside of city boundaries than the previously used system which was based on respondent report of location. The new system avoids the difficulty resulting from the tendency of suburban respondents to identify their location as being in the adjacent city although actually located beyond that city's boundaries.

5. Sales branches and sales offices of manufacturers of construction materials and equipment such as structural steel, elevators and escalators, sprinkler systems, air-conditioning systems, automatic temperature controls, and prefabricated metal room dividers are omitted from wholesale trade in 1963 when such branches or offices negotiated contracts for installation of the products and the company provided employees for putting the products in place. Comparative data in this volume have not been adjusted for this change, the effect of which is of a minor order.

[1] Executive Office of the President, Bureau of the Budget, **Standard Industrial Classification Manual**, 1957, and **Supplement to 1957 Edition**, 1963.

6. The collection of data from petroleum bulk stations and terminals (Standard Industrial Classification 5092) for the 1963 Census of Business was divided into two parts. Some information on the 1961 operations, including the status of facilities as of April 1, 1962, was collected in 1962. An additional reporting covering operations during the year 1963 was made in 1964. The first enumeration was conducted in advance of the major part of the 1963 Census of Business in order (a) to supply the Office of Oil and Gas, U.S. Department of Interior, with information urgently needed for planning the allocation of petroleum products in case of a national emergency, and (b) to distribute the workload both for reporting companies and for the Bureau of the Census to facilitate more efficient use of limited resources. The 1962 enumeration provided measures of gallonage sales, capacity, and inventories, by products, together with information on plant facilities.

The second collection of data, which was conducted as a part of the regular enumeration in 1964, was designed to supplement information developed in 1962. It measured dollar sales, payroll, and employment—inquiries common to other business census questionnaires. Capacity was measured in both enumerations.

The two enumerations differed to some extent, hence comparisons between the two years are qualified. The first covered all petroleum bulk stations and terminals operated in 1961 or in the first quarter of 1962 that were in business in 1958, plus new—since 1958—facilities in existence in 1961 or first quarter 1962 that were operated by companies which had one or more bulk stations or terminals in 1958. Not covered in 1962 were facilities that came into the industry after 1958 and which were operated by companies not in the industry in 1958. The second enumeration included all facilities in business at any time during the year 1963.

The reporting unit differed slightly between the two enumerations as "relay or lock-up" points (product storage facilities without empolyees) were reported separately in 1962, but in 1963 they were included with bulk stations, or terminals, of which they were a part. This latter resulted in a large count of the number of bulk stations in 1962 as compared with 1963, or earlier enumerations.

CENSUS DISCLOSURE RULES—In accordance with Federal law governing census reports, any data which disclose the operations of an individual establishment or business organization are not published. However, the number of establishments in a kind of business is not considered a disclosure, so that this item may appear in instances where other items of information for the same kind of business or locality are withheld.

TYPES OF AREAS COVERED—The 1963 census volumes provided wholesale trade data grouped by kind of business for a variety of geographic areas including:

1. In combination for the 50 States of the United States; also each census geographic region and division. (See region and division map at the front of this volume).

2. Each Standard Metropolitan Statistical Area (SMSA). The SMSA's included in these volumes are those which were delineated by the Bureau of the Budget, Executive Office of the President, and listed in its report **Standard Metropolitan Statistical Areas,** 1964.

3. Each county.

4. Each incorporated urban place (city, village, etc.) of 5,000 inhabitants or more. In addition, for the New England States data are provided for towns having 10,000 inhabitants or more, or an urban population of 5,000 or more; and in New Jersey and Pennsylvania, for townships with 10,000 inhabitants or more.

Most of the area detail for wholesale trade is found in volume V of the 1963 Census of Business.

Summary of Findings

1963 CENSUS ENUMERATION

GENERAL

Sales—Sales of wholesale establishments in the United States totaled $358 billion in 1963, an increase of 25.4 percent over the $286 billion recorded in the next previous Business Census year 1958 and 448.2 percent above the $65 billion in 1929, the year of the first Business Census in the United States. The $358 billion in 1963 was composed of $157 billion sales by merchant wholesalers who buy and sell merchandise at wholesale on their own account; $116 billion by sales branches and sales offices operated by manufacturers primarily for marketing products of their own plants; $21 billion by petroleum bulk stations and terminals; $53 billion by agents and brokers marketing merchandise at wholesale, on an agency basis; and $10 billion by wholesale buyers and dealers in farm products, buying direct from farmers.

Sales of merchant wholesalers (firms who buy and sell merchandise on their own account and are not primarily engaged in manufacturing or producing the goods) increased from $28 billion in 1929 to $122 billion in 1958 and to $157 billion in 1963, an increase of 457.9 percent in the 34 year period.

The relationship of the trend in wholesale trade sales to trends in other parts of the economy is illustrated by data in the accompanying summary table A. This table shows an increase of 448.2 percent from 1929 to 1963 in sales of all wholesale establishments as a group compared with 457.9 percent increase in sales of merchant wholesalers, a 411.2 percent increase in retail trade, and 459.3 percent increase in the gross national product during the same period.

The increase since 1929 of 448.2 percent in wholesale trade reflects, in part, a 92.5 percent increase in wholesale prices as reported by the Bureau of Labor Statistics; but, after allowing for this change, there remains a substantial increment representing growth in the physical volume of wholesale trade. Per capita value increase also is indicated, as the increase in population from 122 million inhabitants in 1929 to 189 million in 1963 amounted to 55.6 percent. Thus the combined population-price increase amounted to 199.5 percent compared with the wholesale sales increase of 448.2 percent.

Table A presents these and other summary facts for the Business Census years 1929, 1939, 1948, 1954, 1958, and 1963.

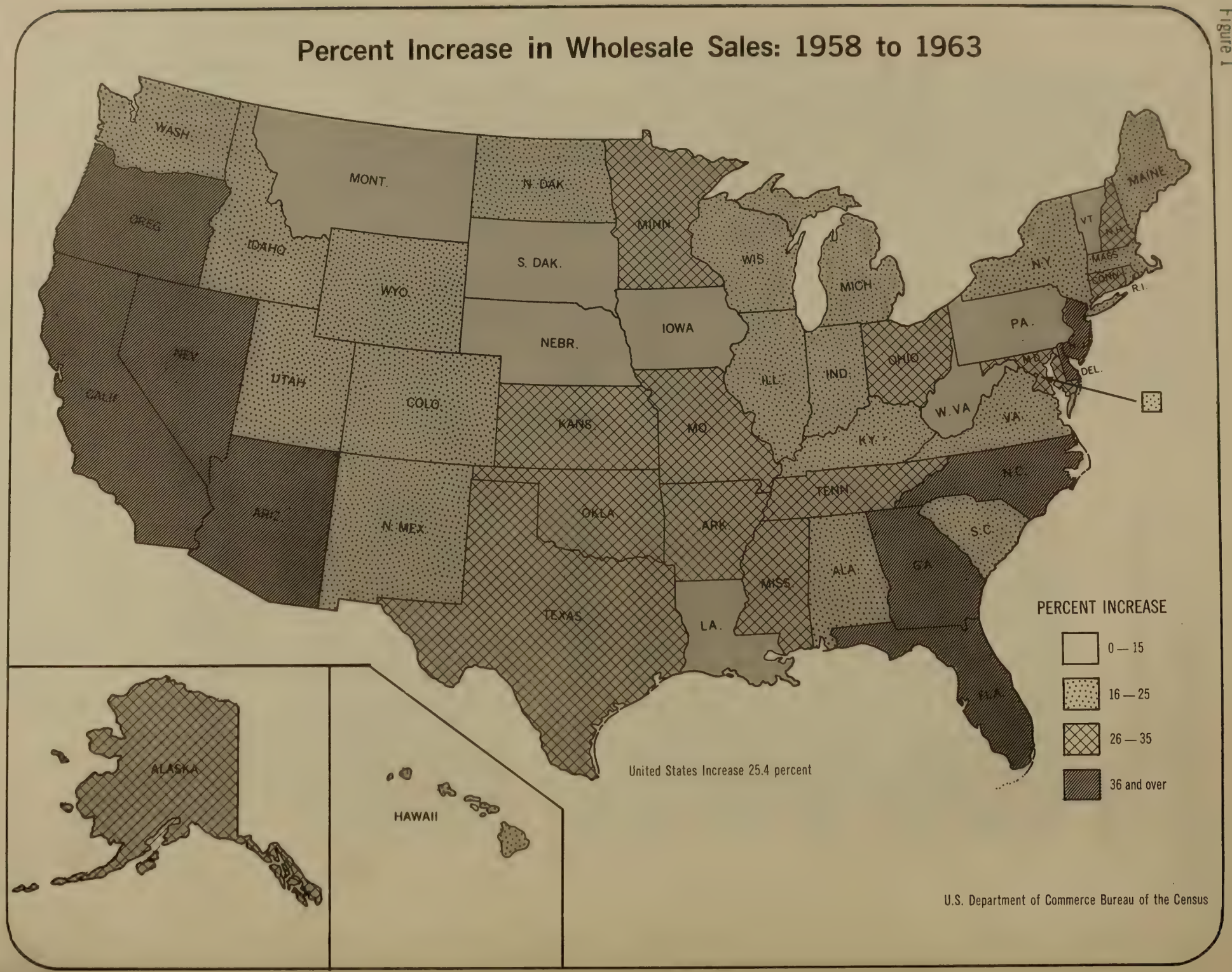
TABLE A. **Wholesale Sales and Other National Indicators: 1929 to 1963**

Business census year	Population	Population index	Gross national product		Sales, wholesale establishments, all types of operation		Sales merchant wholesalers		Sales, all retail stores		Wholesale price index, all commodities
			Amount	Index	Amount	Index	Amount	Index	Amount	Index	
	(1,000)	(1929=100)	(billion dollars)	(1929=100)	($1,000)	(1929=100)	($1,000)	(1929=100)	($1,000)	(1929=100)	(1929=100)
1929.....	121,770	100.0	104.0	100.0	65,378,051	100.0	28,211,972	100.0	47,768,656	100.0	100.0
1939.....	131,028	107.6	91.1	87.3	53,766,426	82.2	21,811,154	77.3	41,444,507	86.8	80.9
1948.....	147,208	120.9	259.4	248.5	180,576,659	276.2	76,533,260	271.3	128.849,252	269.7	168.7
1954.....	163,026	133.9	363.1	347.8	233,976,052	357.9	100,102,571	354.8	169,967,748	355.8	178.2
1958.....	174,882	143.6	441.7	423.1	285,726,904	437.0	122,060,171	432.7	200,364,678	419.4	192.6
1963.....	189,417	155.6	583.9	559.3	358,385,749	548.2	157,391,769	557.9	244,201,777	511.2	192.5

[1]Total population including armed forces abroad.
[2]Source: Department of Commerce, Office of Business Economics.
[3]Source: Department of Labor, Bureau of Labor Statistics.

Establishments—At the end of 1963 there were in the United States 308,177 establishments (places of business) primarily engaged in marketing merchandise at wholesale. In this number each wholesale location of organizations operating more than one place of business is counted separately. Except for the earlier census years 1929 and 1939, the number is

Figure 1


Percent Increase in Wholesale Sales: 1958 to 1963
WASH.
OREG.
CALIF.
NEV.
IDAHO
MONT.
WYO.
UTAH
ARIZ.
COLO.
N. MEX.
N. DAK.
S. DAK.
NEBR.
KANS.
OKLA.
TEXAS
MINN.
IOWA
MO.
ARK.
LA.
WIS.
ILL.
MICH.
IND.
OHIO
KY.
TENN.
MISS.
ALA.
GA.
FLA.
S.C.
N.C.
VA.
W. VA.
PA.
N.Y.
MD.
DEL.
N.J.
CONN.
R.I.
MASS.
VT.
N.H.
MAINE
ALASKA
HAWAII
United States Increase 25.4 percent
PERCENT INCREASE
0 — 15
16 — 25
26 — 35
36 and over
U.S. Department of Commerce Bureau of the Census

limited to wholesale places of business that employed one or more persons on a payroll basis. The census of wholesale trade has been defined to exclude unincorporated businesses without paid employees and the wholesale trade statistics subsequent to the 1948 Census exclude new businesses.

An establishment is considered to be primarily engaged in wholesale trade when its principal business is buying and/or selling merchandise at wholesale, or acting as an agent or broker in marketing goods at wholesale. "At wholesale" includes marketing or selling merchandise to retailers; to other wholesale organizations; and to industrial, commercial, professional, institutional, and similar users. Establishments selling to customers primarily engaged in buying for business use, rather than for resale of the goods in the form purchased, are included as well as establishments selling to resellers.

The number of wholesale trade establishments increased from 164 thousand in 1929 to 190 thousand in 1939, to 216 thousand in 1948, to 287 thousand in 1958, and to 302 thousand in 1963. Alaska and Hawaii are included in 1958 and 1963, but not in earlier census years. Alaska had 254 wholesale establishments in 1958 and 291 in 1963; Hawaii had 793 establishments in 1958 and 974 in 1963.

Inventories—Stocks of merchandise on hand for sale at the end of 1963 were valued, at cost, at $20 billion, up 34.2 percent from 1958. They were up 292.7 percent in 1958 over the end of 1939 but only 188.9 percent in 1958 over 1929.

Employment and payroll—Wholesale trade establishments provided employment for 3,088,706 paid employees and 138,222 owners of unincorporated businesses as of mid-November 1963. In addition there were 143,900 employees of central offices and auxiliary units servicing wholesale establishments.

Payroll of wholesale establishments amounted to $18 billion for the year 1963, up 36.7 percent from the $13 billion in 1958; 620.9 percent above 1939; and up 519.4 percent from the first census in 1929. Payroll in 1963 of central administrative offices servicing wholesale establishments amounted to one billion dollars.

TABLE B. **Wholesale Trade Summary—United States: 1929 to 1963**

Business census year	Establishments (number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Payroll entire year ($1,000)	Paid employees, work-week ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
1963[1]	308,177	358,385,749	20,149,840	18,100,929	3,088,706	138,222
1958[1]	287,043	285,726,904	15,009,294	13,244,008	2,807,661	157,929
1954	250,322	233,976,052	13,046,175	10,867,903	2,554,700	150,346
1948	216,099	180,576,659	9,965,440	7,734,207	2,305,403	130,878
1939	190,379	53,766,426	3,822,299	2,510,875	1,553,062	126,440
1929	163,830	65,378,051	5,195,237	2,922,399	1,549,910	86,776

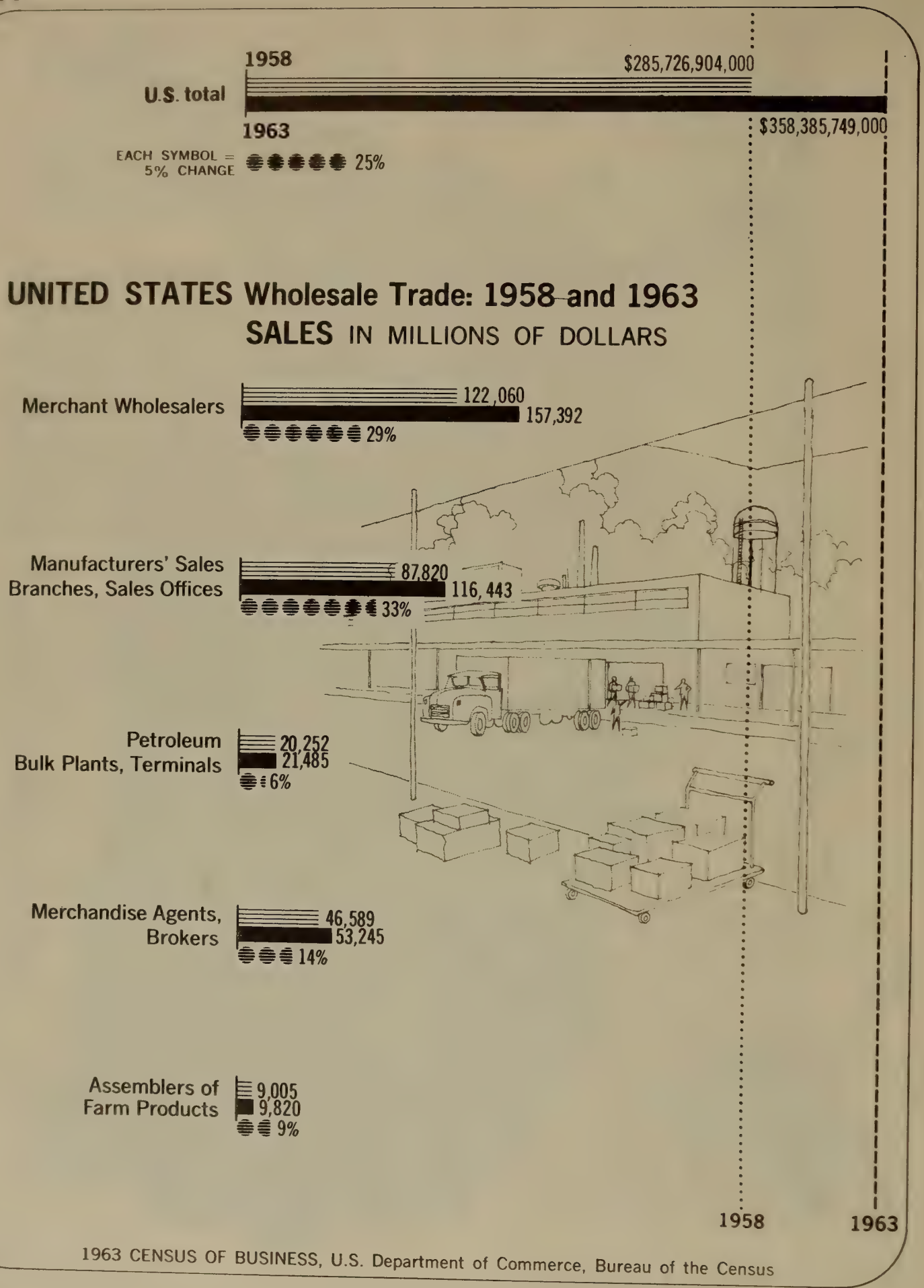
[1]Alaska and Hawaii included in 1963 and 1958 only.

Type of operation—Wholesale trade, as defined in the Standard Industrial Classification (SIC) Manual in accordance with which censuses are conducted, includes more than is indicated in the terms "wholesaler" and "jobber." It encompasses all types of establishments primarily engaged in selling merchandise at wholesale—merchants, distributors, exporters, importers; merchandise agents and brokers, commission merchants; manufacturers' sales branches and sales offices operated apart from plants; and dealers buying products from farmers and selling at wholesale. For census purposes, wholesale trade is divided into five type-of-operation groups as listed below, and each wholesale establishment is assigned to one of the classifications according to the characteristics of its operation, or to the nature of functions performed:

Merchant wholesalers.
Manufacturers' sales branches and sales offices.
Petroleum bulk plants and terminals.
Merchandise agents and brokers.
Assemblers of farm products.

These five groups are further subdivided into 23 detailed types as described in Appendix C, "Kind-of-Business Classifications." Summary information is presented for each of the various types in table 3, United States Summary, followed by kind-of-business data for each of the type groups, pages 1 to 11.

Figure 1



1963 CENSUS OF BUSINESS, U.S. Department of Commerce, Bureau of the Census

Merchant wholesalers have consistently constituted the most important type-of-operation group with sales varying from 43.2 percent of total for all wholesale trade in 1929, to 40.6 percent in 1939, and to 43.9 percent in 1963. The number of establishments for this type increased from 77,079 in 1929 to 208,997 in 1963, an increase of 171.1 percent. In 1963, manufacturers' sales branches and sales offices were second among the five groups from the standpoint of sales, $116 billion or 32.5 percent of the total, but they ranked third in count of establishments. Merchandise agents and brokers ranked third in sales, $53 billion, followed by petroleum bulk plants and terminals, $21 billion, and assemblers of farm products, $10 billion.

Each of the five type groups recorded sales gains in 1963 over 1958. Manufacturers' sales branches recording the largest rate of increase, 32.6 percent, followed by merchant wholesalers, 28.9 percent, and merchandise agents, 14.3 percent. Petroleum bulk plants and terminals and assemblers of farm products recorded only moderate gains, 6.1 percent and 9.0 percent, respectively.

Manufacturers' sales branches and sales offices also constitute the most rapidly growing segment over a longer period of time, with 24.7 percent of total sales in 1929, 26.5 percent in 1939, 28.1 percent in 1948, 29.7 percent in 1954, 30.7 percent in 1958, and 32.5 percent in 1963.

TABLE C. **Wholesale Trade by Type of Operation–United States: 1929 to 1963**

Type of operation	Number of establishments					
	1963	1958	1954	1948	1939	1929
Total, all types of operations	308,177	287,043	250,322	216,099	190,379	163,830
Merchant wholesalers	208,997	190,492	163,157	129,117	98,037	77,079
Manufacturer's sales branches, sales offices	28,884	25,240	22,590	23,706	17,926	16,863
Petroleum bulk stations, terminals	30,873	30,520	29,189	28,351	30,825	19,611
Merchandise agents, brokers	25,313	26,666	22,131	18,138	21,083	18,467
Assemblers of farm products	14,110	14,125	13,255	16,787	22,508	31,810
	Sales, (millions of dollars)					
Total, all types of operations	358,386	285,727	233,976	180,576	53,766	65,378
Merchant wholesalers	157,392	122,060	100,103	76,533	21,811	28,212
Manufacturer's sales branches, sales offices	116,443	87,820	69,534	50,800	14,254	16,175
Petroleum bulk stations, terminals	21,485	20,252	16,038	10,483	3,808	2,390
Merchandise agents, brokers	53,245	46,589	39,250	32,840	11,779	14,517
Assemblers of farm products	9,820	9,005	9,051	9,920	2,114	4,084
	Percentage change in sales					
	1958 to 1963	1954 to 1963	1948 to 1963	1939 to 1963	1929 to 1963	
Total, all types combined	25.4	53.2	98.5	566.6	448.2	
Merchant wholesalers	28.9	57.2	105.7	621.6	457.9	
Manufacturer's sales branches, sales offices	32.6	67.5	129.2	716.9	619.9	
Petroleum bulk stations, terminals	6.1	34.0	105.0	464.2	799.0	
Merchandise agents, brokers	14.3	35.7	62.1	352.0	266.8	
Assemblers of farm products	9.1	8.5	-1.0	364.5	140.5	

Note: Data for Alaska and Hawaii included in 1958 and 1963 but not for previous census years. Establishments without paid employees included in 1929 and 1939 but not in subsequent census years.

Kind of Business—In addition to classification by type of operation, each wholesale establishment is assigned a kind-of-business classification. The method of classifying and the kinds of business for which data are shown separately are described in Appendix C, "Kind-of-Business Classifications." Data are presented in table 1, Chapter 1, United States Summary, in the kind-of-business detail of the Standard Industrial Classification Manual. In the same table, type-of-operation information is shown in summary and for each kind of business. Considerably more kind-of-business detail for 1963 is given in table 3, and for 1958 in table 4 of chapter 1.

Among the 38 broad kinds of business into which all wholesale establishments are classified in accordance with the SIC system, and for which data are shown separately in table 1, United States Summary, "Farm products—raw materials" (cotton, grain, livestock, leaf to-

bacco, etc.) ranked first with sales of $34.8 billion in 1963. "Metals and minerals (except petroleum and scrap)" ranked second with $26.6 billion; followed by "Automobiles, other motor vehicles," $26.0 billion; "Commercial, industrial machinery, equipment and supplies," $24.6 billion; and "Petroleum bulk stations, terminals," $21.4 billion.

Merchant wholesalers (commonly referred to as wholesalers, distributors, jobbers, supply houses, etc.) who buy and sell merchandise, at wholesale, on their own account constitute the most important of the five major types of operation with $157.4 billion of the $358.4 billion in sales for all types combined. Table D presents data on sales of this type group by kind of business for the years 1963, 1958, 1948, 1939, and 1929.

Comparing 1963 with 1958, among merchant wholesalers seven kinds of business recorded sales gain of 40 percent or more, and 10 additional trades recorded gains of 30 to 39 percent, compared with the 28.9 percent average gain for all kinds of business combined. Trades showing 50 percent or more increase in sales included: Automobiles and other motor vehicles distributors, grain merchants, professional equipment and supplies distributors, metals service centers, and stationery wholesalers.

Only three merchant wholesalers kinds of business recorded sales declines from 1958 to 1963—fresh fruit and vegetable wholesalers, livestock distributors, and coal wholesalers.

When 1963 is compared with 1929 the largest relative sales gains among merchant wholesalers are noted among electrical goods distributors; construction machinery and equipment dealers; farm and garden machinery, equipment wholesalers; industrial equipment–supplies distirbutors; transportation equipment and supplies distributors; stationery, office supplies wholesalers; and amusement, sporting goods wholesalers.

TABLE D. Sales of Merchant Wholesalers, by Kind of Business-- United States: 1929 to 1963

Kind of business	Sales ($1,000,000)						Percent change in sales				
	1963[1]	1958[2]	1954	1948	1939[3]	1929[3]	1958 to 1963	1954 to 1963	1948 to 1963	1939 to 1963	1929 to 1963
Merchant wholesalers, total	157,392	122,060	100,103	76,533	21,811	28,212	28.9	57.2	105.7	621.6	457.9
Motor vehicles, automotive equipment	10,304	7,098	3,977	3,918	1,055	1,383	45.2	159.1	163.0	876.7	645.0
Automobiles, other motor vehicles	3,577	2,291	757	1,351			56.1	372.5	164.8		
Automotive equipment	6,000	4,154	2,890	2,567	1,055	1,383	44.4	107.6	162.1	876.7	645.0
Tires, tubes	727	653	330				11.3	120.3			
Drugs, chemicals, allied products	5,996	4,641	3,370	2,243	802	948	29.2	77.9	167.3	647.6	532.5
Drugs, drug proprietaries, drugist' sundries	3,619	2,827	2,174	1,340	521	535	28.0	66.5	170.1	594.6	576.4
Paints, varnishes	348	318	273	217	80	130	9.4	27.5	60.4	335.0	167.7
Other chemicals, allied products	2,029	1,496	923	686	201	283	35.6	119.8	195.8	909.5	617.0
Dry foods, apparel	7,027	5,901	5,690	5,529	1,889	2,818	19.1	23.5	27.1	272.0	149.4
Dry goods, piece goods, notions	3,789	3,369	3,532	4,058	1,189	1,714	12.5	7.3	-6.6	218.7	121.1
Apparel and accessories, hosiery, lingerie	2,753	2,118	1,804	1,230	582	832	30.0	52.6	123.8	373.0	230.9
Footwear	485	414	354	241	118	272	17.1	37.0	101.2	311.0	78.3
Groceries and related products	30,854	25,200	22,058	17,072	5,325	7,455	22.4	39.9	80.7	479.4	313.9
General-line groceries	11,723	8,428	7,354	5,772	2,186	2,939	39.1	59.4	103.1	436.3	298.9
Dairy products	2,185	1,934	1,340	2,689	(NA)	(NA)	13.0	63.1	41.8	(NA)	(NA)
Poultry, poultry products	1,629	1,462	1,475				11.4	10.4			
Confectionery	858	747	527	357	133	250	14.9	60.8	140.3	545.1	243.2
Fish, seafoods	693	622	654	388	141	205	11.4	6.0	78.6	391.5	238.0
Meats, meat products	5,371	3,879	2,866	1,977	520	690	38.5	87.4	171.7	932.9	678.4
Fresh fruits, vegetables	2,980	3,092	3,262	3,170	1,143	1,665	-3.6	-8.6	-6.0	160.7	79.0
Other groceries and related products	5,415	5,036	4,580	2,719	(NA)	(NA)	7.5	18.2	99.2	(NA)	(NA)
Farm products, raw materials	13,690	9,595	9,232	6,771	1,629	3,697	42.7	48.3	102.2	740.4	270.3
Cotton	2,550	2,200	2,610	1,742	409	1,534	15.9	-2.3	46.4	523.5	66.2
Grain	8,781	5,073	3,990	3,051	522	1,091	73.1	120.1	187.8	1,582.2	704.9
Livestock, except horses, mules	639	759	888	407	698	1,072	-15.8	-80.0	57.0	238.0	120.1
Miscellaneous farm products	1,720	1,563	1,744	1,571			10.0	-1.4	9.5		

See footnotes at end of table.

TABLE D. Sales of Merchant Wholesalers, by Kind of Business--United States: 1929 to 1963—Continued

Kind of business	Sales ($1,000,000)						Percent change in sales				
	1963[1]	1958[2]	1954	1948	1939[3]	1929[3]	1958 to 1963	1954 to 1963	1948 to 1963	1939 to 1963	1929 to 1963
Electrical goods	9,911	7,928	6,338	4,309	788	847	25.0	56.4	130.0	1,157.7	1,070.1
Electrical supplies, apparatus	4,208	3,444	2,910	2,279	451	451	22.2	44.6	84.6	833.0	833.0
Electrical appliances, TV, radio sets	4,166	3,432	2,815	2,030	337	396	21.4	48.0	105.2	1,136.2	952.0
Electronic parts, equipment	1,537	1,054	613	-	-	-	45.8	150.7	-	-	-
Hardware, plumbing, heating equipment supplies	6,827	5,920	4,882	3,978	(NA)	(NA)	15.3	39.8	71.6	(NA)	(NA)
Hardware	2,543	2,255	2,068	2,006	592	715	12.8	23.0	26.8	329.6	255.7
Plumbing and heating equipment, supplies	3,470	3,052	2,330	1,674	380	498	13.7	48.9	107.3	813.2	596.8
Air conditioning, refrigerator equipment, supplies	814	613	484	298	(NA)	(NA)	32.8	68.2	173.2	(NA)	(NA)
Machinery, equipment, supplies	16,798	12,647	9,556	6,425	(NA)	(NA)	32.8	75.8	161.4	(NA)	(NA)
Commercial, industry machines, equipment, supplies:											
Commercial machines equip.	1,445	1,010	660	635	(NA)	(NA)	43.1	118.9	127.6	(NA)	(NA)
Construction, mining, machinery, equipment	2,612	2,006	1,401	780	97	56	30.2	86.4	234.9	2,592.8	4,564.3
Industrial machinery, equip.	3,852	3,332	2,619	2,974	641	686	15.6	47.1	151.8	1,068.5	991.8
Industrial supplies	3,638	2,562	2,208				42.0	64.8			
Farm, garden machinery, equip.	909	741	535	481	59	58	22.7	69.9	89.0	1,440.7	1,467.2
Professional equip., supplies	2,069	1,340	853	562	173	135	54.4	142.6	268.1	1,096.0	1,432.6
Service establishment equipment, supplies	1,414	1,040	904	743	269	166	36.0	56.4	90.3	425.7	751.8
Transportation equipment, supplies, except automotive	859	616	376	250	65	50	39.4	128.5	243.6	1,221.5	1,618.0
Metals, minerals (except petroleum products, scrap)	7,934	5,541	4,157	3,949	1,032	1,352	43.2	90.9	100.9	668.8	486.8
Coal	661	917	794	1,998	516	679	-27.9	-16.8	-66.9	28.1	-2.7
Metals service centers	4,266	4,624	3,363	1,951	516	673	57.3	116.2	272.8	1,309.5	980.7
Metals sales office	3,007										
Petroleum bulk stations, terminals	-	-	-	-	-	-	-	-	-	-	-
Scrap, waste materials	3,484	2,898	2,406	2,664	656	474	20.2	44.8	30.8	431.1	635.0
Iron, steel scrap	1,938	1,706	1,213	1,688	334	209	13.6	59.8	14.8	480.2	831.7
Waste materials	1,546	1,192	1,193	976	322	266	29.7	29.6	58.4	380.1	481.2
Tobacco, tobacco products	4,682	3,668	3,209	2,487	1,106	858	27.6	45.9	88.3	323.3	445.7
Beer, wine, distilled alcoholic beverages	8,195	6,530	5,687	4,050	1,249	-	25.5	44.1	102.3	556.1	-
Beer	3,385	2,731	2,311	1,525	502	-	23.9	46.5	122.0	574.3	-
Wine, distilled spirits	4,810	3,799	3,376	2,525	747	-	26.6	42.5	90.5	543.9	-
Paper, paper products, except wallpaper	4,715	3,564	2,915	1,847	554	674	32.3	61.7	155.3	751.1	599.6
Printing and writing paper	1,812	3,013	2,545	1,670	508	607	20.7	43.8	119.1	620.3	502.8
Industrial and personal service paper	1,847										
Stationery, office supplies	1,056	551	370	177	46	67	91.7	185.4	496.6	2,195.7	1,476.1
Furniture, home furnishings	3,400	2,510	2,082	1,249	373	495	35.5	63.3	172.2	811.5	586.9
Furniture (household, office)	1,006	745	698	375	61	127	35.0	44.1	168.3	1,549.2	692.1
Home furnishings, floor coverings	2,394	1,765	1,384	874	312	368	35.6	73.0	173.9	667.3	550.5
Lumber, construction materials	8,713	6,271	5,588	3,890	804	1,284	38.9	55.9	124.0	983.7	578.6
Lumber, millwork	5,676	4,220	3,806	2,756	487	773	34.5	49.1	106.0	1,065.5	634.3
Construction materials	3,037	2,051	1,782	1,134	317	511	48.1	70.4	167.8	858.0	494.3
Amusement, sporting goods	2,041	1,354	953	543	124	90	50.7	114.2	275.9	1,546.0	2,167.8
Books, periodicals, newspapers	1,029	840	697	456	169	128	22.5	47.6	125.7	508.9	703.9
Farm supplies	2,395	1,704	1,575	1,197	334	590	40.6	52.1	100.0	617.1	305.9
Jewelry	1,101	848	825	725	234	355	29.8	33.5	51.9	370.5	210.1
Gifts, art goods, adv. novelties, specialties	636	559	4,906	3,231	1,275	2,283	13.8	69.1	156.8	550.7	263.4
Other products	7,660	6,444					18.9				

Standard Notes: - Represents zero. (NA) Not available. Minus sign (-) before number denotes decrease.

[1]Data for Alaska and Hawaii included in 1963 but not in previous census years.

[2]Data for Alaska and Hawaii included in total but not in other figures for 1958.

[3]Establishments without paid employees included in 1929 and 1939 but not in subsequent census years.

WHOLESALE TRADE GEOGRAPHICALLY

Wholesale trade is measured geographically for census purposes according to the location of the establishment from which the business is conducted, and from which all of the sales, employment, payroll, etc., are credited accordingly, regardless of the size of the sales territory covered. All of the business of the wholesale establishments located in Chicago, for example, is credited to Chicago even though sales territories may extend into several States. Data for traveling salesmen are included with establishments from which they operate.

Regions and Geographic Divisions—Table 5 of the United States Summary, Chapter 1, presents comparative information, 1963 and 1958, by type of operation for regions, geographic divisions, and States. Table 6 of the same chapter presents information for regions and geographic divisions by kind of business.

States—Wholesale trade data are presented by kind of business for each of the 50 States and the District of Columbia in separate chapters of volume V of the 1963 Census of Business. These chapters are also available as separate reports in the BC63-WA series. State summaries are presented in table 5, chapter 1, by type of operation and in table 9, chapter 1, by kind of business. The accompanying text table E ranks the States by wholesale trade sales size in 1963, 1958, 1948, 1939, and 1929.

Measured in terms of 1963 sales for all types of operation combined, New York led all other States with $66 billion, or 18.5 percent of the United States total. California was second with $35 billion, or 9.9 percent of the total, followed by Illinois with 8.1 percent, Texas with 5.1 percent, and Ohio with 5.1 percent. Sales for these five States totaled $167 billion, or 46.7 percent of the total for the country as a whole.

Among merchant wholesalers, New York, California, Illinois, and Texas also ranked one, two, three, and four, respectively, in 1963. Pennsylvania, however, ranked number five among merchants. Sales of merchant wholesalers in these five States totaled $74 billion, or 46.8 percent of the national figure.

Some changes from 1958 to 1963 are noted for all types of operation combined in the ranking of the first ten States, with New York, California, and Illinois ranking one, two, and three, in that order, in both years. Texas, however, moved up from number six position in 1958 to number four in 1963, while Pennsylvania dropped from number four to number six. Ohio was in fifth position in both census years. Michigan maintained its number seven position; New Jersey moved up from tenth to eighth; while Missouri and Massachusetts each dropped by one to ninth and tenth, respectively.

Some rather significant ranking changes are noted between 1929, the time of the first census of business, and 1963, the latest comparable information. Among all types of operation combined Florida moved up 17 positions from 30 to 13; Arizona 11 positions, from 44 to 33; North Carolina 9 positions, from 23 to 14; and New Jersey 8 positions, from 16 to 8. The District of Columbia and Oregon each moved up seven positions among the States. States dropping back five positions or more included Kansas, Nebraska, Iowa, Oklahoma, and South Dakota.

Standard Metropolitan Statistical Areas (SMSA)—These areas are defined by an inter-agency committee, under the direction of the Federal Bureau of the Budget, for purposes of compiling and presenting a wide variety of data on a uniform area basis. Titles and definitions of the 217 areas in the United States, together with the 2 standard consolidated areas—New York, N.Y.–Northeastern New Jersey and Chicago, Ill.—Northwestern Indiana—established as of August 4, 1964, appear in appendix D of this volume. A comparative summary, 1963 and 1958, is given in chapter 1, table 7, for each of the areas. Data are presented by kind of business for each of the areas in its respective State report.

The accompanying text table F presents a comparative summary for 1963 and 1958 of the 50 largest SMSA's as measured by wholesale trade sales volume in 1963. Approximately one-half of the wholesale establishments in the country were located in these 50 SMSA's in 1963. These establishments accounted for 71.7 percent of wholesale trade sales, slightly larger than the 71.3 percent in 1958. In contrast, population of the areas represented only 43.4 percent of the Nation's total in 1960.

New York, N.Y., SMSA ranked first by a wide margin having 16.1 percent of the 1963 total, with Chicago, Ill., SMSA second, at 6.6 percent, and Los Angeles–Long Beach, Calif., SMSA third, at 4.8 percent of the national total. The New York and Chicago SMSA's recorded slight declines in the percent of national total of 1963 as compared with 1958.

TABLE E. Wholesale Trade Sales in 1963 by States, Ranked by Sales Size 1929 to 1963

States	All types of operations combined							Merchant wholesalers only						
	Sales, 1963 ($1,000)	Rank						Sales, 1963 ($1,000)	Rank					
		1963	1958	1954	1948	1939	1929		1963	1958	1954	1948	1939	1929
United States, total	358,386	-	-	-	-	-	-	157,392	-	-	-	-	-	-
New York	66,208	1	1	1	1	1	1	30,426	1	1	1	1	1	1
California	35,386	2	2	3	3	3	4	15,609	2	2	2	3	3	4
Illinois	29,135	3	3	2	2	2	2	10,848	3	3	3	2	2	2
Texas	18,305	4	6	6	6	8	8	9,035	4	4	4	6	7	6
Ohio	18,208	5	5	5	5	5	7	6,734	6	6	6	5	5	7
Pennsylvania	18,044	6	4	4	4	4	3	7,753	5	5	5	4	4	3
Michigan	14,055	7	7	7	8	9	9	5,224	8	7	7	9	9	9
New Jersey	12,769	8	10	10	11	11	16	6,057	7	8	10	11	11	13
Missouri	12,307	9	8	8	7	6	5	4,852	10	10	9	8	8	8
Massachusetts	10,392	10	9	9	9	7	6	4,855	9	9	8	7	6	5
Minnesota	8,390	11	11	11	10	10	10	3,449	12	12	11	10	10	10
Georgia	8,100	12	12	13	14	16	14	2,670	15	18	18	17	18	17
Florida	7,487	13	13	19	22	23	30	3,711	11	11	14	20	22	30
North Carolina	6,983	14	16	15	16	14	23	2,518	19	19	19	18	21	23
Tennessee	6,677	15	15	12	12	13	12	3,335	13	13	12	12	14	11
Indiana	6,452	16	14	14	15	12	18	2,731	14	14	13	14	13	16
Wisconsin	5,501	17	17	17	17	15	17	2,538	17	15	17	13	12	12
Washington	5,173	18	19	18	18	18	15	2,567	16	16	15	15	15	14
Iowa	4,724	19	18	16	13	17	13	1,751	24	21	20	19	20	19
Louisiana	4,598	20	20	20	20	19	20	2,372	20	17	16	16	16	22
Maryland	4,474	21	22	22	23	20	22	1,853	23	23	24	23	17	18
Oregon	4,448	22	23	24	25	26	29	2,537	18	20	21	21	25	29
Virginia	4,376	23	21	23	24	21	24	2,004	21	22	22	22	19	25
Colorado	3,623	24	25	27	29	27	26	1,558	27	29	29	30	30	28
Connecticut	3,476	25	28	29	30	30	28	1,872	22	24	23	26	24	27
Oklahoma	3,465	26	27	26	27	25	21	1,642	26	26	26	28	27	20
Nebraska	3,403	27	24	21	19	22	11	1,181	30	30	30	29	32	21
Alabama	3,395	28	26	25	28	29	25	1,669	25	25	25	27	26	24
Kansas	3,390	29	30	30	21	28	19	1,558	28	27	28	24	29	15
Kentucky	3,211	30	29	28	26	24	27	1,510	29	28	27	25	23	26
District of Columbia	2,059	31	31	31	31	31	38	887	34	33	32	32	28	37
South Carolina	1,993	32	32	32	33	32	34	1,062	31	31	31	33	35	34
Arizona	1,791	33	35	40	44	45	44	1,014	32	34	37	40	41	42
Mississippi	1,787	34	33	33	34	35	31	1,003	33	32	34	34	36	35
Arkansas	1,546	35	37	35	36	34	32	847	35	36	35	35	33	32
Utah	1,470	36	36	36	38	37	40	667	38	38	38	37	38	38
West Virginia	1,396	37	34	34	32	33	33	763	36	35	33	31	31	31
North Dakota	1,220	38	39	37	35	38	36	366	43	41	43	42	40	40
Rhode Island	1,199	39	38	(NA)	39	36	35	695	37	37	36	36	34	33
Delaware	1,090	40	42	38	42	40	42	259	48	47	47	47	46	47
Maine	979	41	41	42	41	39	39	539	39	39	39	38	37	36
South Dakota	975	42	40	39	37	41	37	279	47	45	44	43	43	41
Montana	844	43	43	41	40	42	41	378	42	43	42	41	39	39
New Mexico	779	44	45	45	46	46	47	493	40	40	41	44	44	46
Idaho	779	45	44	44	45	43	43	329	44	44	45	45	42	44
Hawaii	735	46	46	43	43	44	(NA)	395	41	42	40	39	(NA)	(NA)
New Hampshire	505	47	47	46	47	47	45	306	45	46	46	46	47	45
Nevada	390	48	50	49	50	50	49	299	46	48	48	50	49	49
Vermont	264	49	48	48	48	48	46	152	49	49	50	49	45	43
Wyoming	249	50	49	47	49	49	48	134	50	50	49	48	48	48
Alaska	181	51	51	50	51	51	(NA)	106	51	51	51	51	(NA)	(NA)

- Represents zero. (NA) Not available.

TABLE F. 50 Largest Standard Metropolitan Statistical Areas by Wholesale Trade Sales: 1963 and 1958

Standard metropolitan statistical areas ranked by 1963 wholesale trade sales	Establishments		Sales, all types of wholesale establishments				Rank		
			1963		1958		Wholesale trade		Population 1960
	1963	1958	Amount ($1,000)	Percent of U.S. total	Amount ($1,000)	Percent of U.S. total	1963	1958	
United States, total	308,177	287,043	358,386	100.0	285,727	100.0	(X)	(X)	(X)
50 largest standard metropolitan statistical areas, total	159,832	148,860	257,113	71.7	203,696	71.3	(X)	(X)	(X)
New York, N.Y.	31,368	31,880	57,562	16.1	47,770	16.7	1	1	1
Chicago, Ill.	12,206	11,546	23,682	6.6	19,284	6.7	2	2	3
Los Angeles-Long Beach, Calif.	12,216	10,916	17,138	4.8	12,710	4.4	3	3	2
Philadelphia, Pa.-N.J.	7,476	7,175	10,252	2.9	8,827	3.1	4	4	4
Detroit, Mich.	5,643	5,231	9,952	2.8	8,252	2.9	5	5	5
San Francisco-Oakland, Calif.	5,804	5,183	9,901	2.8	7,418	2.6	6	6	6
Boston, Mass.	5,809	5,638	8,192	2.2	6,905	2.4	7	7	7
St. Louis, Mo.-Ill.	3,853	3,658	6,582	1.8	5,251	1.8	8	8	9
Minneapolis-St. Paul, Minn.	3,160	2,927	6,565	1.8	4,942	1.7	9	9	14
Cleveland, Ohio	3,665	3,534	6,323	1.8	4,899	1.7	10	10	11
Atlanta, Ga.	2,821	2,321	5,733	1.6	3,999	1.4	11	13	24
Dallas, Tex.	3,249	2,712	5,647	1.6	4,030	1.4	12	12	20
Kansas City, Mo.-Kans.	2,513	2,422	5,070	1.4	3,741	1.3	13	14	22
Newark, N.J.	3,335	2,986	5,058	1.4	3,495	1.3	14	16	13
Pittsburg, Pa.	3,440	3,362	4,490	1.3	4,513	1.6	15	11	8
Houston, Tex.	2,829	2,421	4,485	1.3	3,640	1.3	16	15	16
Cincinnati, Ohio-Ky.-Ind.	2,272	2,137	4,043	1.2	3,308	1.1	17	17	21
Paterson-Clifton-Passaic, N.J.	2,237	1,672	3,649	1.0	1,720	0.6	18	30	18
Memphis, Tenn.-Ark.	1,422	1,278	3,597	1.0	2,531	0.9	19	20	41
Washington, D.C.-Md.-Va.	2,005	1,729	3,478	1.0	2,234	0.8	20	26	10
Portland, Oreg.-Wash.	2,049	1,881	3,465	1.0	2,470	0.9	21	23	28
Baltimore, Md.	2,333	2,261	3,150	0.9	2,681	0.9	22	18	12
Seattle-Everett, Wash.	2,574	2,408	3,147	0.9	2,565	0.9	23	19	19
Milwaukee, Wis.	2,316	2,134	2,956	0.8	2,511	0.9	24	21	17
Denver, Colo.	2,273	1,891	2,941	0.8	2,409	0.9	25	24	26
Buffalo, N.Y.	2,056	1,969	2,897	0.8	2,386	0.8	26	25	15
Charlotte, N.C.	1,214	1,000	2,811	0.8	1,764	0.6	27	29	92
Indianapolis, Ind.	1,784	1,674	2,779	0.8	2,208	0.8	28	27	33
New Orleans, La.	1,801	1,738	2,655	0.7	2,495	0.8	29	22	27
Omaha, Nebr.-Iowa	1,009	987	2,144	0.6	1,920	0.7	30	28	56
Jacksonville, Fla.	986	856	2,002	0.6	1,357	0.5	31	33	58
Miami, Fla.	2,360	1,949	1,829	0.5	1,451	0.5	32	31	25
Birmingham, Ala.	1,074	979	1,595	0.4	1,449	0.5	33	32	40
Louisville, Ky.-Ind.	1,177	1,079	1,594	0.4	1,264	0.5	34	34	32
Oklahoma City, Okla.	1,162	1,043	1,514	0.4	1,103	0.4	35	40	50
Richmond, Va.	861	781	1,491	0.4	1,176	0.4	36	37	60
Columbus, Ohio	1,143	1,040	1,464	0.4	1,128	0.4	37	38	36
Syracuse, N.Y.	1,091	958	1,377	0.4	1,185	0.4	38	36	47
Phoenix, Ariz.	1,371	1,028	1,363	0.4	885	0.3	39	45	37
Salt Lake City, Utah	1,085	874	1,223	0.3	922	0.3	40	43	62
Tampa-St. Petersburg, Fla.	1,428	1,158	1,213	0.3	919	0.3	41	44	31
Providence-Pawtuckett-Warwick, R.I.-Mass.	1,439	1,322	1,213	0.3	1,004	0.4	42	39	29
Fort Worth, Tex.	1,021	875	1,166	0.3	848	0.3	43	48	46
Hartford, Conn.	1,054	931	1,141	0.3	841	0.3	44	49	48
Rochester, N.Y.	1,179	1,084	1,132	0.3	922	0.3	45	42	43
Jersey City, N.J.	1,068	1,053	1,121	0.3	1,217	0.4	46	35	42
Toledo, Ohio-Mich.	1,000	1,005	1,096	0.3	868	0.3	47	46	57
San Jose, Calif.	843	598	1,088	0.3	634	0.2	48	62	39
Akron, Ohio	754	649	1,079	0.3	785	0.3	49	51	49
Albany-Schenectady-Troy, N.Y.	1,004	927	1,068	0.3	860	0.3	50	47	38

Ranking the areas by wholesale sales sizes, it is noted that the first 10 maintained the same order in 1963 as in 1958. Nineteen of the 50 areas moved up in rank by 1 position or more with San Jose, Calif., recording the largest increase, from 62 in 1958 to 48 in 1963. Other areas increasing their rank by 6 positions or more included Paterson–Clifton–Passaic, N.J., from 30 to 18; Washington, D.C.–Md.–Va., from 26 to 20; and Phoenix, Ariz., from 45 to 39. San Jose, Calif., and Akron, Ohio, were among the first 50 in 1963, but not in 1958.

TABLE G. 50 Largest Counties by Wholesale Trade Sales: 1963 and 1958

County, ranked by 1963 wholesale trade sales	Establishments		Sales, all types of wholesale establishments				Rank			
			1963		1958		Wholesale trade			Population
	1963	1958	Amount ($1,000)	Percent of U.S. total	Amount ($1,000)	Percent of U.S. total	1963	1958	1929	1960
United States, total..	308,177	287,043	358,386	100.0	285,727	100.0	(X)	(X)	(X)	(X)
50 largest Counties, total.....	131,455	125,104	226,179	63.1	181,359	63.5	(X)	(X)	(X)	(X)
New York County, N.Y.(coextensive with Manhattan borough, New York City).....	19,869	21,899	46,561	13.0	39,085	13.7	1	1	1	7
Cook County, Ill.....	11,100	10,626	22,628	6.3	18,747	6.5	2	2	2	2
Los Angeles County, Calif.....	12,216	10,916	17,138	4.8	12,710	4.4	3	3	8	1
Wayne County, Mich.....	4,415	4,388	8,296	2.3	7,634	2.7	4	4	6	3
Cuyahoga County, Ohio.....	3,470	3,373	6,207	1.7	4,828	1.7	5	6	11	8
Philadelphia County, Pa. (coextensive with city).....	4,512	5,007	6,100	1.7	6,081	2.1	6	5	4	5
Dallas County, Tex.....	3,113	2,569	5,592	1.6	3,980	1.4	7	10	13	17
San Francisco County, Calif. (coextensive with city).....	2,991	3,029	5,279	1.5	4,916	1.7	8	7	5	29
Hennepin County, Minn.....	2,231	2,060	4,726	1.3	3,487	1.2	9	13	12	24
Fulton County, Ga.....	2,206	1,949	4,630	1.3	3,353	1.2	10	14	24	52
Suffolk County, Mass.....	3,178	3,694	4,575	1.3	4,771	1.6	11	8	3	26
Harris County, Tex.....	2,829	2,421	4,485	1.2	3,640	1.3	12	12	23	12
St. Louis City, Mo. (not part of any County).....	2,320	2,505	4,112	1.1	3,840	1.3	13	11	9	28
Allegheny County, Pa.....	2,831	2,792	4,074	1.1	4,183	1.4	14	9	7	9
Hamilton County, Ohio.....	1,993	1,895	3,896	1.1	3,201	1.1	15	15	14	23
Jackson County, Mo.....	1,828	1,889	3,584	1.0	2,886	1.0	16	17	10	45
Shelby County, Tenn.....	1,374	1,233	3,564	1.0	2,518	.9	17	18	18	44
Multnomah County, Oreg.....	1,707	1,663	3,111	.9	2,316	.8	18	22	28	56
King County, Wash.....	2,373	2,237	3,033	.8	2,478	.8	19	20	21	19
Queens County, N.Y. (coextensive with Queens borough, New York City).....	2,315	2,056	2,851	.8	3,023	1.0	20	16	43	6
Milwaukee County, Wis.....	2,020	1,947	2,813	.8	2,439	.8	21	21	22	15
Mecklenburg County, N.C.....	1,161	954	2,783	.8	1,746	.6	22	30	47	108
Erie County, N.Y.....	1,862	1,778	2,775	.8	2,258	.8	23	24	17	14
Essex County, N.J.....	2,088	2,080	2,754	.8	2,257	.8	24	25	26	21
Bergen County, N.J.....	1,396	966	2,708	.8	1,127	.4	25	40	291	27
Denver County, Colo. (coextensive with city).....	1,815	1,615	2,692	.7	2,236	.8	26	26	27	64
Baltimore City, Md. (not part of any County).....	1,906	1,995	2,682	.7	2,513	.9	27	19	19	18
Marion County, Ind.....	1,543	1,457	2,648	.7	2,130	.7	28	28	25	32
Kings County, N.Y. (coextensive with Brooklyn borough, New York City).....	3,495	3,563	2,553	.7	2,282	.8	29	23	16	4
Alameda County, Calif.....	1,574	1,379	2,551	.7	1,724	.7	30	31	53	22
Middlesex County, Mass.....	1,751	1,398	2,247	.6	1,535	.6	31	32	52	13
Westchester County, N.Y.....	1,293	1,001	2,218	.6	1,045	.4	32	44	81	25
Montgomery County, Pa.....	1,138	749	2,164	.6	861	.3	33	53	227	57
Union County, N.J.....	1,003	718	2,159	.6	1,136	.4	34	39	109	61
Orleans Parish, La. (coextensive with New Orleans city)..	1,408	1,486	2,026	.6	2,171	.8	35	27	20	43
Douglas County, Nebr.....	896	875	2,009	.6	1,820	.7	36	29	15	89
Duval County, Fla.....	986	856	2,002	.6	1,357	.5	37	35	49	66

See footnotes at end of table.

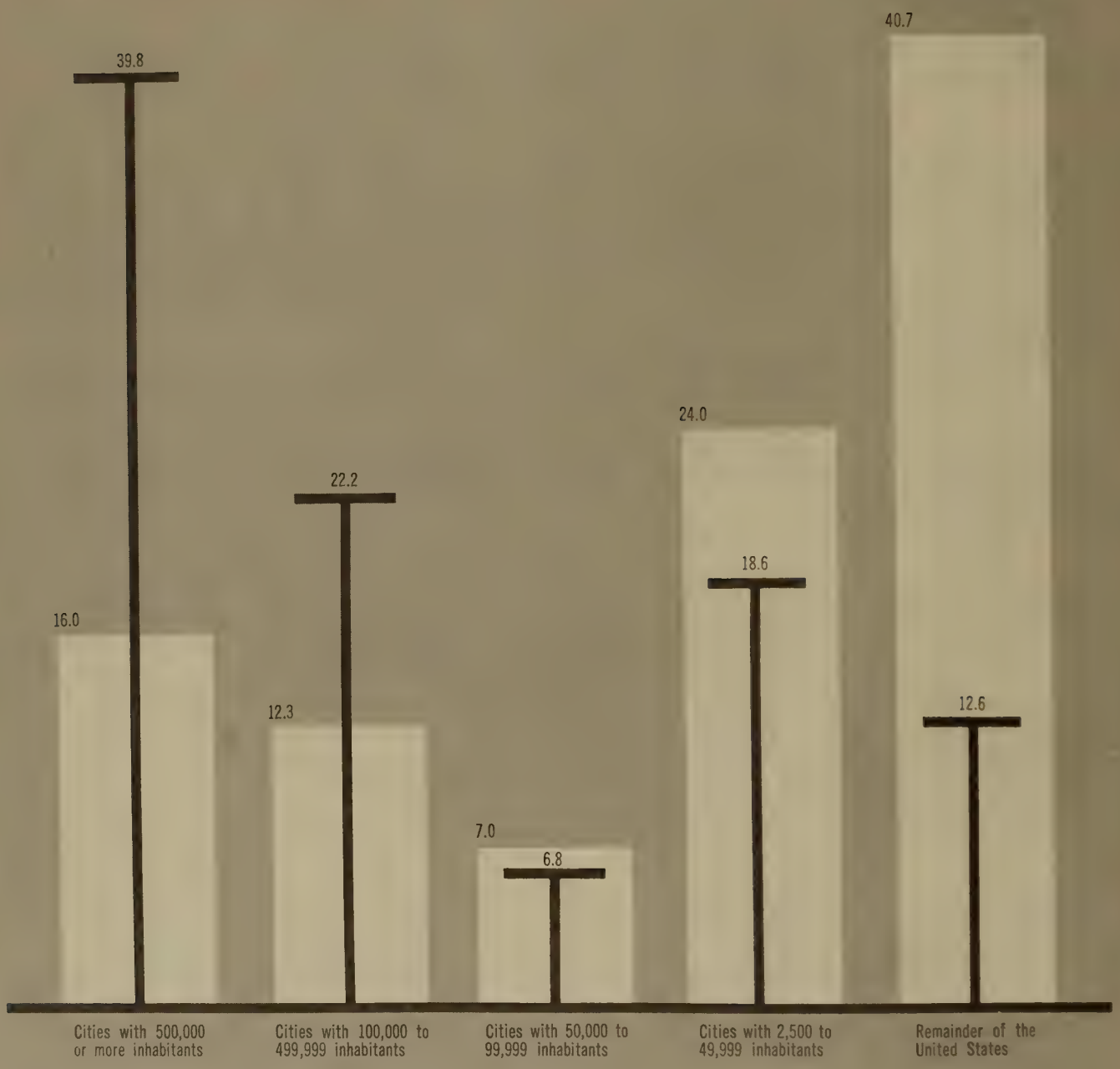
Figure 3

SUMMARY OF FINDINGS Wholesale Trade

Percent Wholesale Trade Sales: 1963

Percent Population: 1960

BY POPULATION SIZE GROUP



U.S. DEPARTMENT OF COMMERCE Bureau of the Census

TABLE G. **50 Largest Counties by Wholesale Trade Sales: 1963 and 1958**—Continued

County, ranked by 1963 wholesale trade sales	Establishment		Sales, all types of wholesale establishments				Rank			
			1963		1958		Wholesale trade			Population
	1963	1958	Amount ($1,000)	Percent of U.S. total	Amount ($1,000)	Percent of U.S. total	1963	1958	1929	1960
50 largest Counties--Continued										
Nassau County, N.Y.	2,152	1,339	1,950	.5	1,036	.4	38	45	133	11
Dade County, Fla.	2,360	1,949	1,829	.5	1,451	.5	39	33	125	20
St. Louis County, Mo.	888	538	1,815	.5	749	.3	40	62	619	30
San Mateo County, Calif.	827	460	1,692	.5	547	.2	41	81	222	67
Jefferson County, Ala.	1,074	979	1,595	.4	1,449	.6	42	34	35	42
Jefferson County, Ky.	1,069	982	1,550	.4	1,233	.4	43	36	33	46
Oklahoma County, Okla.	1,089	979	1,470	.4	1,084	.4	44	43	29	68
Franklin County, Ohio	1,068	969	1,431	.4	1,095	.4	45	42	37	36
Oakland County, Mich.	893	607	1,379	.4	443	.1	46	83	250	33
Maricopa County, Ariz.	1,371	1,028	1,363	.4	885	.3	47	51	100	38
Onondaga County, N.Y.	984	850	1,319	.4	1,151	.4	48	38	48	71
Richmond city, Va. (not part of any County)	742	702	1,302	.4	1,119	.4	49	41	36	142
Ramsey County, Minn.	732	704	1,258	.4	863	.3	50	52	40	72

Standard Notes: - Represents zero. (D) Withheld to avoid disclosing figures for individual companies. (NA) Not available. (X) Not applicable.

Cities and Counties—Data on wholesale trade, 1963, are presented by counties and for cities and other urban places of 5,000 inhabitants or more in table 4 of each State chapter, Volume V, 1963 Census of Business. Table 6 of the State chapters presents information for counties with 100 wholesale establishments by kind of business. Table 8 of the United States Summary Chapter, chapter 1, presents summary information, 1963 and 1958, on establishments, sales, payroll, and employees for the 100 counties with the largest 1963 wholesale trade payroll. The accompanying text table G ranks the 50 largest wholesale counties by 1963 sales and shows their 1960 population together with rankings for previous business census years.

As shown in the accompanying text table G, New York County ranked first with 13.0 percent of wholesale trade of the country, followed by Cook County, Ill., with 6.3 percent, Los Angeles County, 4.8 percent, and Wayne County, Mich., 2.3 percent. Over one-fourth of the wholesale business of the United States is conducted by establishments located in these four counties.

New York County ranked first in wholesale sales, but seventh in population. Los Angeles County, Calif., however, ranked first in population but third in wholesale trade.

Comparing rankings in 1963 and 1929 many changes are noted. New York and Cook Counties have consistantly maintained their number one and number two positions, respectively. Los Angeles County moved up from eighth to third in wholesale trade. Twelve counties in the first 50 in the 1963 census were not included in the 50 largest in 1929.

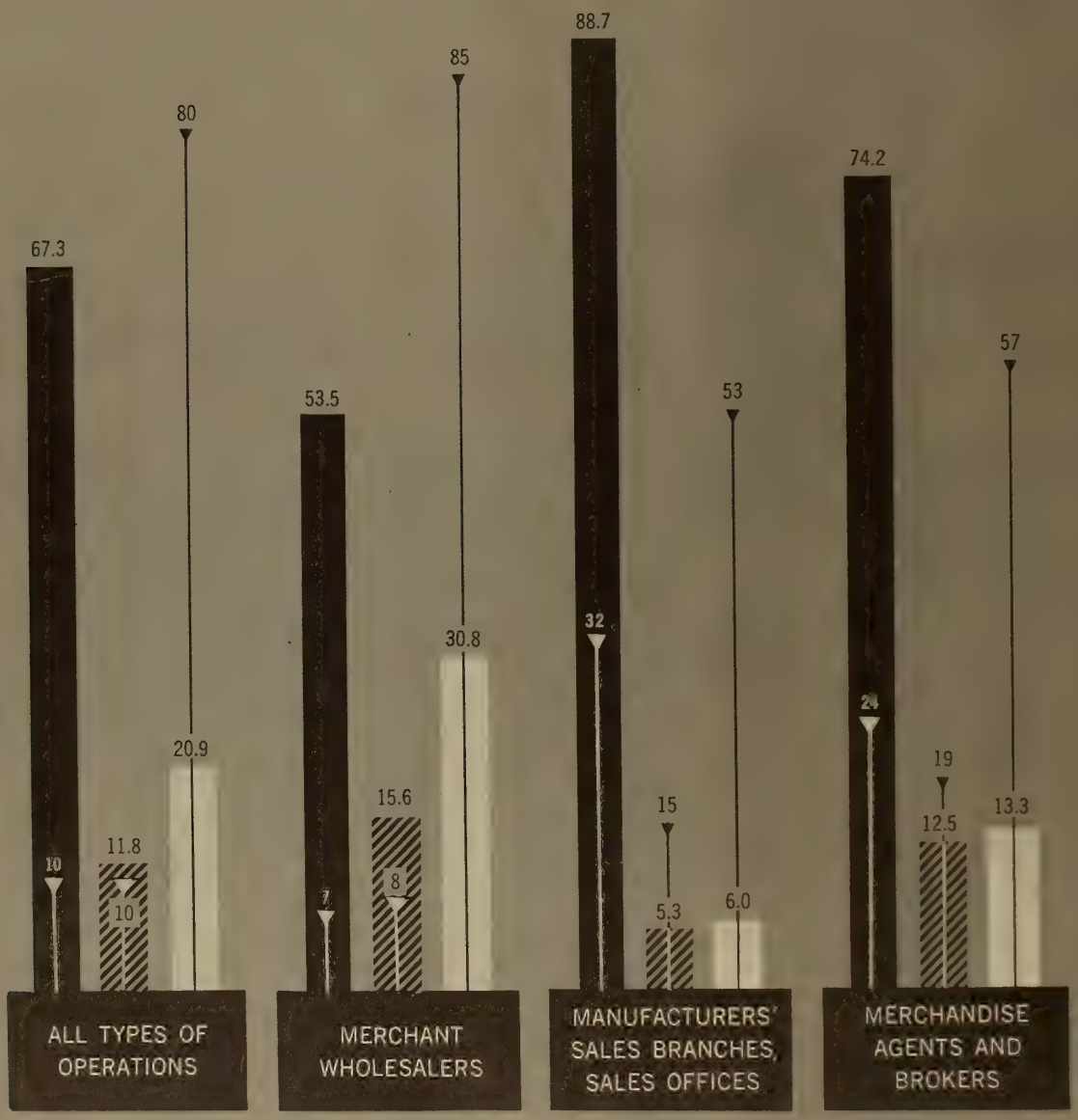
City size—Wholesale establishments are classified in chapter 1, table 11, by city-size groups according to the 1960 population of the city in which the establishments were located. An establishment is classified as inside or outside a city according to its street address and other evidence on its census return, and all of its business is credited to the area, regardless of how widespread its sales activities.

Five cities—New York, Chicago, Los Angeles, Philadelphia, and Detroit—were in the million-and-over population bracket in 1960. The five cities accounted for 25.9 percent of wholesale trade sales in 1963 but only 9.8 percent of the population in 1960. Cities of 100,000 inhabitants or more accounted for over three-fifths (62 percent) of wholesale sales but only 28.5 percent of the population. Establishments in rural, suburban, or other areas outside incorporated places of 2,500 inhabitants or less accounted for about two-fifths (36.0 percent) of the Nation's population but only 12.6 percent of wholesale sales.

Figure 4

SALES SIZE Wholesale Trade

The Percent of Sales Volume and of Number of Establishments, UNITED STATES: 1963 By Major Sales Size Groups



1963 CENSUS OF BUSINESS, U. S. Department of Commerce, Bureau of Census

TABLE H. Wholesale Trade, by City Size–United States: 1963

City size	Population, as a percent of U.S. total 1960	Wholesale trade establishments (number)	Sales, wholesale trade all types of establishments		Payroll, entire year		Paid employees	
			Amount ($1,000)	Percent of U.S. total	Amount ($1,000)	Percent of U.S. total	Week ended Nov. 15 (number)	Percent of U.S. total
United States total	100.0	308,177	358,386	100.0	18,101	100.0	3,088,706	100.0
Cities with--								
1,000,000 inhabitants or more	9.8	51,101	92,780	25.9	4,026	22.2	588,168	19.1
500,000 to 999,999 inhabitants	6.2	31,177	49,853	13.9	2,545	14.1	401,694	13.0
250,000 to 499,999 inhabitants	6.0	30,348	46,797	13.1	2,400	13.2	397,630	12.9
100,000 to 249,999 inhabitants	6.5	28,460	32,604	9.1	1,941	10.7	336,675	10.9
50,000 to 99,999 inhabitants	7.7	24,551	24,513	6.8	1,495	8.3	260,478	8.4
25,000 to 49,999 inhabitants	8.3	23,783	21,262	5.9	1,249	6.9	229,043	7.4
10,000 to 24,999 inhabitants	9.8	27,806	23,305	6.5	1,229	6.8	235,574	7.6
2,500 to 9,999 inhabitants	9.7	31,100	22,105	6.2	1,106	6.1	225,592	7.3
2,499 inhabitants or less	36.0	59,851	45,167	12.6	2,110	11.7	413,852	13.4

SIZE OF WHOLESALE ESTABLISHMENTS

Wholesale establishments for 1963 are classified by size in chapter 2: sales size, employment size, city size, and single-units and multi-units (firm size).

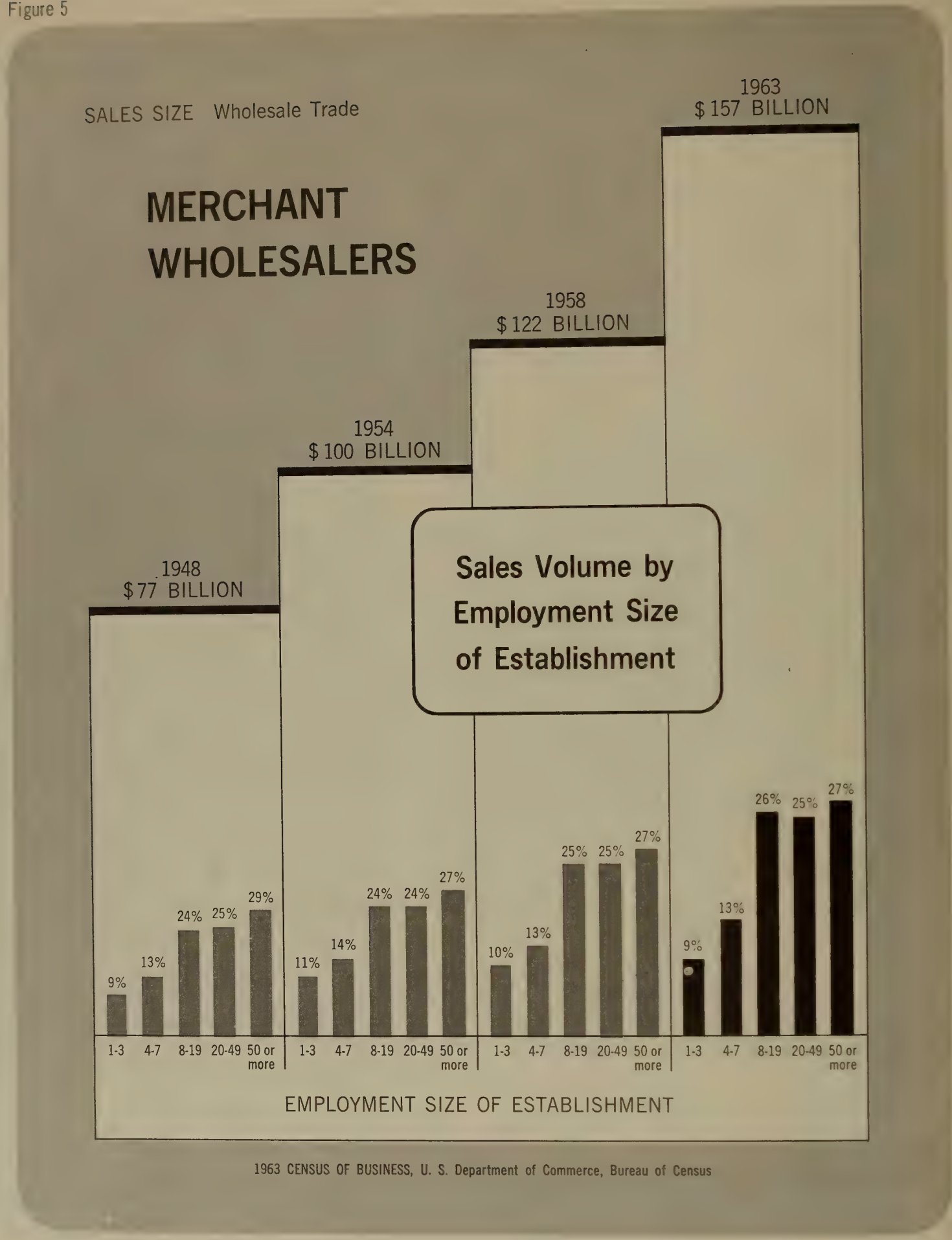
Sales size—A concentration of sales is noted in the upper sales size brackets in contrast to establishment counts which tend to concentrate in the lower sales sizes. For example, 1,861 establishments, 0.6 percent of the total number of all wholesale establishments, each reported 1963 sales of $20 million or more. These 1,861 establishments accounted for 26.4 percent of total wholesale trade sales. In addition, establishments in the $10 to $20 million annual sales bracket contributed only 0.9 percent of the number of places of business, but they accounted for 10.7 percent of sales. Thus 1.5 percent of the establishments—those with the largest sales volume—accounted for over 37 percent of total sales. In contrast, 115,354 establishments reported 1963 sales of less than $200,000 each. These smaller establishments contributed 37.4 percent of the total number but only 3.1 percent of sales.

The 1,861 establishments with sales of $20 million or more included 478 merchant wholesalers, 1,028 manufacturers' sales branches and sales offices, 259 merchandise agents and brokers, and 96 other types (petroleum terminals and farm products assemblers). This same general pattern is noted for each of the major type-of-operation groups; i.e., a small number of establishments in the upper sales-size brackets accounting for a very large percentage of sales.

TABLE J. Sales Size of Establishments–United States: 1963

Sales size of establishment	Establishment		Sales	
	Number	Percent of total	Amount ($1,000)	Percent of total
United States total	308,177	100.0	358,385	100.0
Establishments operated entire year with annual sales of-				
$20,000,000 or more	1,861	0.6	94,479	26.4
$10,000,000 to $19,999,999	2,805	0.9	38,350	10.7
$5,000,000 to $9,999,999	6,657	2.2	45,774	12.8
$1,000,000 to $4,999,999	50,710	16.5	104,777	29.2
$500,000 to $999,999	46,101	15.0	32,589	9.1
$200,000 to $499,999	74,321	24.1	24,002	6.7
Less than $200,000	115,354	37.4	11,025	3.1
Establishments not operated entire year	10,368	3.4	7,389	2.1

Figure 5



1963 CENSUS OF BUSINESS, U. S. Department of Commerce, Bureau of Census

Merchant wholesalers, all kinds of business combined, classified by sales-size groups and comparing 1963, 1958, and 1954, show upward movement in size brackets, partly reflecting the effect of increases in the level of wholesale sources and partly the growth in the physical volume of business. Establishments in the $5 million-and-over sales bracket reported 29.5 per cent of total sales for this type group in 1954, 31.0 percent in 1958, and 33.9 percent in 1963. At the other extreme, establishments in the less-than $200,000 annual sales bracket accounted for 7.0 percent in 1954, 6.3 percent in 1958, and 5.2 percent in 1963.

Operating expenses (including payroll), expressed as a percentage of sales, bears an inverse relationship to sales size, as establishments in the larger annual sales volume brackets recorded smaller expense ratios. This trend is consistent from smaller to larger sales brackets for each of the three census years covered in the accompanying text table K. Operating expenses in general showed a small increase for 1954, 1958, and 1963.

Payroll, expressed as a percentage of sales, shows the same general trend as operating expenses of which it is the major part. Payroll ratios have increased, generally, for the three census years 1954, 1958, and 1963; with larger sales-size brackets recording smaller payroll-to-sales ratios.

TABLE K. **Merchant Wholesaler by Sales Size–United States: 1963, 1958, and 1954**

Sales size of establishment	Sales as percent of total			Operating expenses as percent of sales			Payroll as percent of sales		
	1963	1958	1954	1963	1958	1954	1963	1958	1954
United States total	100.0	100.0	100.0	13.5	13.4	13.2	7.3	6.8	6.9
Establishment operated entire year	97.5	98.6	98.5	13.4	13.3	13.1	7.3	6.8	6.9
With annual sales of-									
$10,000,000 or more	22.5	19.1	18.4	5.8	6.4	5.7	3.0	3.0	3.0
$5,000,000 to $9,999,000	11.4	11.9	11.1	10.4	9.9	9.3	5.7	5.1	5.3
$2,000,000 to $4,999,000	19.6	19.4	19.7	12.8	12.4	11.5	7.0	6.4	6.4
$1,000,000 to $1,999,000	15.6	16.6	16.5	15.5	14.5	13.8	8.5	7.6	7.6
$500,000 to $999,000	12.8	13.8	13.8	18.1	16.6	16.6	9.9	8.7	8.6
$300,000 to $499,000	6.6	7.4	7.6	20.4	18.3	18.9	11.2	9.5	9.6
$200,000 to $299,000	3.7	4.1	4.4	21.6	19.5	20.5	11.7	10.0	10.3
$100,000 to $199,000	3.5	4.1	4.5	23.0	20.6	22.5	12.3	13.9	11.1
Less than $100,000	1.7	2.2	2.5	25.1	28.9	26.9	13.1	12.0	13.0
Establishment not operated entire year	2.5	1.4	1.5	15.8	15.0	14.3	7.6	6.6	6.9

Employment Size — Wholesale establishments are tabulated by employment-size classes in chapter 2, tables 7, 8, and 9, based on the number of paid employees as of mid-November. A high concentration of establishments is noted in the smaller employment-size brackets with 62 thousand places of business having only one paid employee and 75 thousand with two or three employees, or 137 thousand (45 percent of the total) having fewer than 4 employees.

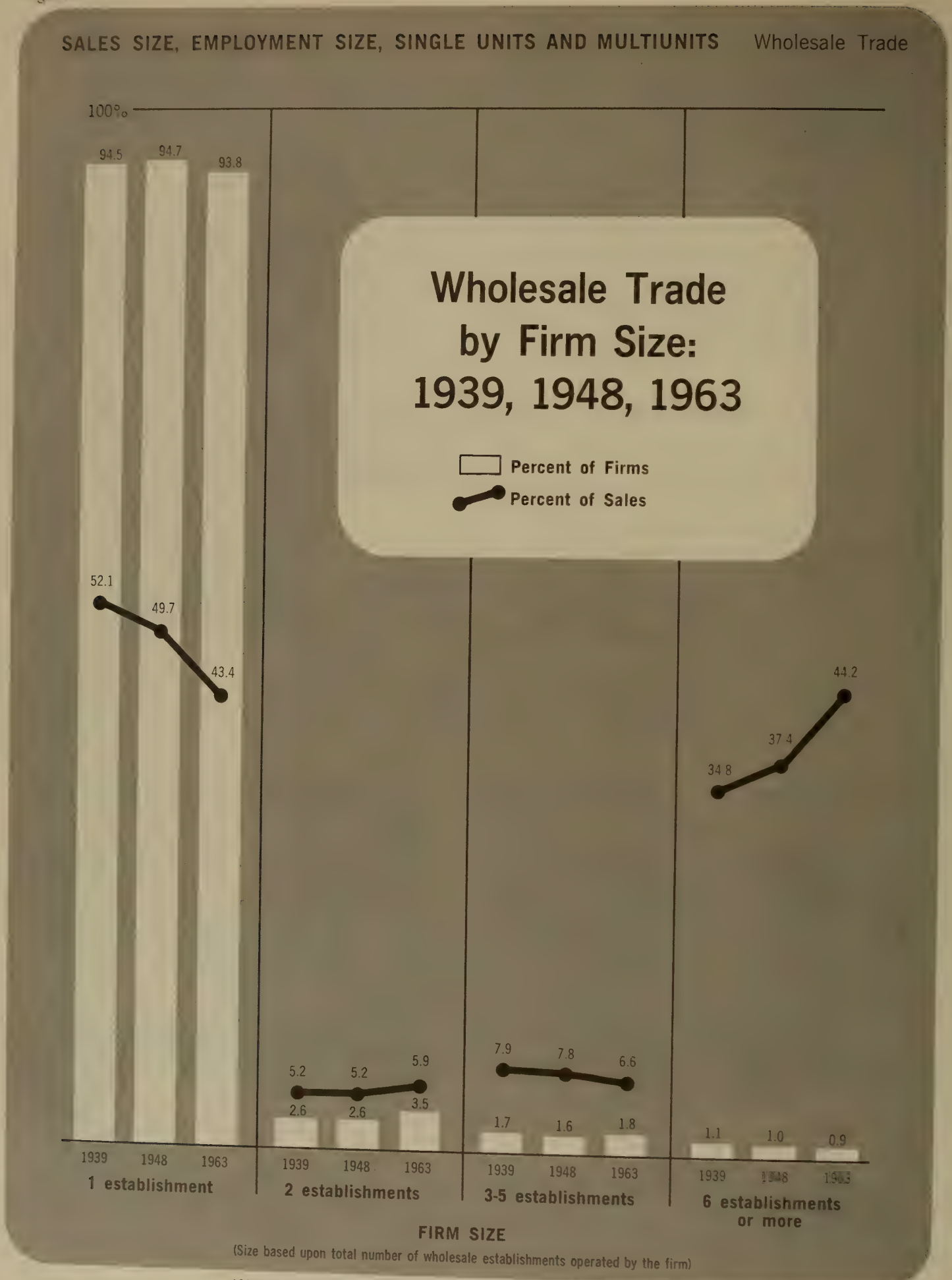
Measured in terms of number of paid employees per establishment, little change is noted in the period 1948 through 1963. The average number of employees for all types of establishments combined dropped from 10.7 per place of business in 1948 to 10.2 in 1954, to 9.8 in 1958, then rose slightly to 10.0 in 1963. Measured in terms of percentage of total sales, establishments with only one paid employee contributed 3.8 percent of sales in 1963 compared with 5.2 percent in 1954. Those with 2 or 3 employees accounted for 7.5 percent in 1963 compared to 9.2 percent in 1948.

In both 1958 and 1963 the establishments having 50 or more employees were about 2.8 percent of the total number of establishments. In 1958 they accounted for 27.8 percent of total sales compared with 29.1 percent in 1963. The sales per establishment of this group climbed from $9.8 million in 1958 to $12 million in 1963.

A somewhat similar trend is noted among merchant wholesalers where the average number of paid employees per establishment, for all kinds of business combined, declined from 11.2 in 1948 to 10.1 in 1954, to 9.7 in 1958, then rose slightly to 9.9 in 1963. Average annual sales per employee, however, recorded consistent increases—from $53 thousand in 1948 to $61 thousand in 1954, to $66 thousand in 1958, and to $76 thousand in 1963.

Figure 6

SALES SIZE, EMPLOYMENT SIZE, SINGLE UNITS AND MULTIUNITS Wholesale Trade



1963 CENSUS OF BUSINESS, U.S. Department of Commerce, Bureau of the Census

TABLE L. Employee Size of Establishments-United States: 1948 to 1963

Employee size (mid-numbers)	Establishment 1963 (number)	Sales as percent of total				Payroll as percent of total			
		1963	1958	1954	1948	1963	1958	1954	1948
United States total.....	308,177	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
1 employee.....	62,424	3.8	4.4	5.2	3.6	2.0	1.9	2.0	1.2
2 to 3 employees.....	75,000	7.5	8.5	8.5	9.2	5.2	5.3	4.9	4.8
4 to 7 employees.....	70,976	12.8	13.3	13.7	14.7	11.6	11.6	11.2	10.8
8 to 19 employees.....	64,235	23.0	23.4	22.0	22.2	24.8	24.0	22.8	21.7
20 to 49 employees.....	26,838	23.8	22.6	23.1	22.0	25.8	25.8	25.5	24.9
50 employees or more.....	8,704	29.1	27.8	27.5	28.3	30.6	31.4	33.6	36.6

Firm Size — Firms or companies engaged in wholesale trade are classified in tables 12 and 13 of chapter 2 according to the total number of wholesale establishments operated by them at the end of 1963.

The 308,177 wholesale establishments were operated by 231,557 different firms, of which 217,309 firms or 93.8 percent operated only one wholesale place of business. These single-wholesale-establishment firms operated 70.5 percent of the places of business but contributed only 43.4 percent of 1963 sales of all wholesale establishments. Each of 8,018 firms, or 3.5 percent of the total number, operated two wholesale establishments. They accounted for 5.9 percent of sales. At the other extreme, 360 firms, or 0.2 percent of the total number, each operated 26 establishments or more; but these 0.2 percent accounted for one-third (32.7 percent) of all wholesale trade sales.

TABLE M. Wholesale Trade by Firm Size-United States: 1963

Firm size	Firms (number)	Establishments		Sales	
		Number	Percent of total	Amount ($1,000)	Percent of total
United States, total.....	231,557	308,177	100.0	358,385,749	100.0
1 establishment.....	217,309	217,309	70.5	155,360,810	43.3
2 establishments.....	8,018	16,036	5.2	21,135,238	5.9
3 to 5 establishments.....	4,257	15,064	4.9	23,643,265	6.6
6 to 10 establishments.....	1,024	7,571	2.5	16,432,318	4.6
11 to 25 establishments.....	589	9,473	3.1	24,564,347	6.8
26 to 50 establishments.....	187	6,493	2.1	25,293,613	7.1
51 establishments or more.....	173	36,231	11.7	91,956,158	25.7

Table N presents a summary of sales of single units and multiunits by type of operation where it is noted that firms operating only one establishment accounted for 64.4 percent of the total business of merchant wholesalers and 75.9 percent for merchandise agents and brokers. Among manufacturers' sales branches and sales offices, however, they accounted for only 2.4 percent of total sales.

At the other extreme, firms with 51 wholesale establishments or more at the end of 1963 accounted for only 6 percent of the sales of merchant wholesalers and only 2 percent for merchandise agents and brokers; but they contributed over one-half—56.8 percent—of the sales of manufacturers' sales branches and sales offices.

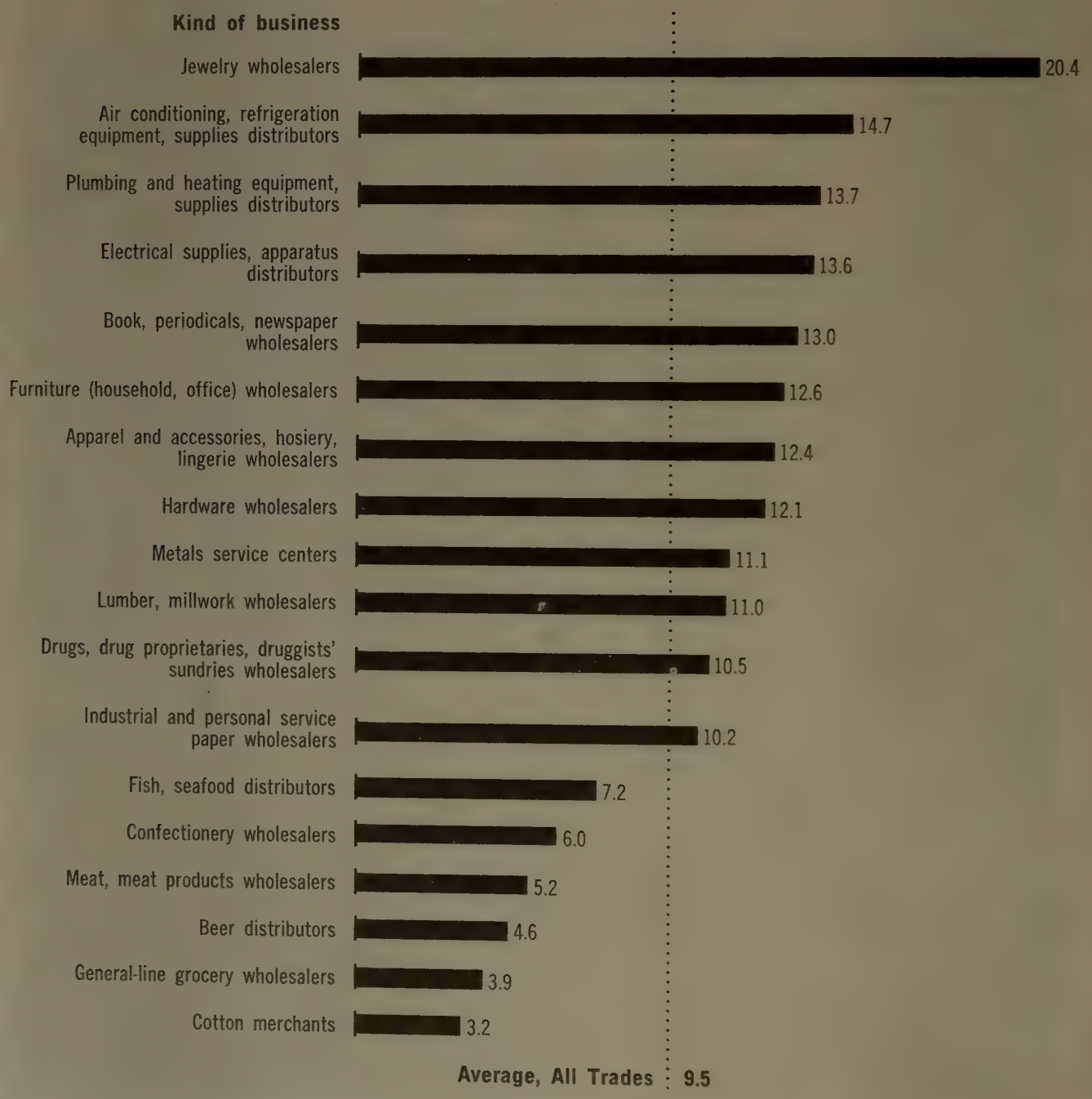
The pattern among assemblers of farm products is similar to that of merchant wholesalers and of merchandise agents and brokers, with firms operating only one or two establishments predominating in sales, accounting for 72.2 percent, while firms with 26 or more establishments contributed only 9.1 percent of the total. Petroleum bulk plants and terminals, on the other hand, are more like manufacturers' sales branches and sales offices, in that firms operating 26 or more establishments accounted for 68.8 percent of the total.

Figure 7

RECEIVABLES AND BAD-DEBT LOSSES — Wholesale Trade

MERCHANT WHOLESALERS

End-of-Year Receivables as a Percent of Sales, for Selected Kinds of Business: 1963



1963 CENSUS OF BUSINESS, U.S. Department of Commerce, Bureau of the Census

TABLE N. **Percent of Total Sales by Type of Operation and Firm Size: 1963**

Firm size	Percent of total sales				
	Merchant wholesalers	Manufacturers' sales branches sales offices	Merchandise agents and brokers	Petroleum bulk stations and terminals	Assemblers of farm products
United States, total	100.0	100.0	100.0	100.0	100.0
1 establishment	64.4	2.4	75.9	24.5	72.2
2 establishments	8.6	2.2	6.6		
3 to 5 establishments	9.0	3.5	7.4	3.0	9.0
6 to 10 establishments	4.8	5.2	3.8	3.7	9.7
11 to 25 establishments	4.4	13.2	2.4		
26 to 50 establishments	2.8	16.7	1.9	68.8	9.1
51 establishments or more	6.0	56.8	2.0		

RECEIVABLES AND BAD-DEBT LOSSES

Forms used in enumerating merchant wholesalers in connection with the 1963 Census of Business provided for reporting end-of-year receivables—accounts and notes receivable derived from the sale of merchandise and on company books at the end of the year—and bad-debt losses—receivables written off during the year as uncollectable. Results of this inquiry are presented in chapter 3, table 1, for the country as a whole and in tables 2 and 3 for standard metropolitan statistical areas.

Of the 208,997 merchant wholesale establishments in business at the end of the year, 132,190 reported end-of-year receivables; 16,070 reported that they sold on a cash basis only, hence they had no receivables; 60,737 did not report on this inquiry. Sales in 1963 of those reporting end-of-year receivables amounted to $127 billion; the establishments which reported all sales on a cash basis had $6 billion in sales; those not reporting cash-credit information, reported sales of $25 billion.

The accompanying text table P shows the trend in receivables as a percent of sales, 1939 to 1963; and in bad debt losses, 1949 to 1963. Bad-debt losses were not measured in 1939.

Receivables dropped from a high of 10.8 percent of sales in 1939 to 7.2 percent in 1948, then rose to 8.4 percent in 1954, reached 9.6 percent in 1958, and declined slightly to 9.5 percent in 1963. Receivables on the books of wholesalers at the end of 1963 approximated $15 billion.

Receivables as a percent of sales varied by kind of business with Jewelry—watch–clock wholesalers reporting a high of 20.4 or slightly more than one-fifth of annual sales. Other trades recording receivables equal to 16.0 percent or more of annual sales included—

- Footwear wholesalers.
- Restaurant, hotel supply houses.
- Dental supply houses.
- Religious, school supply houses.
- Surgical, medical, hospital supply houses.
- Shoe service wholesalers.
- Camera, photographic supplies distributors.
- Toys, games, fireworks wholesalers.

TABLE P. **Merchant Wholesalers, End-of-Year Receivables–United States: 1939 to 1963**

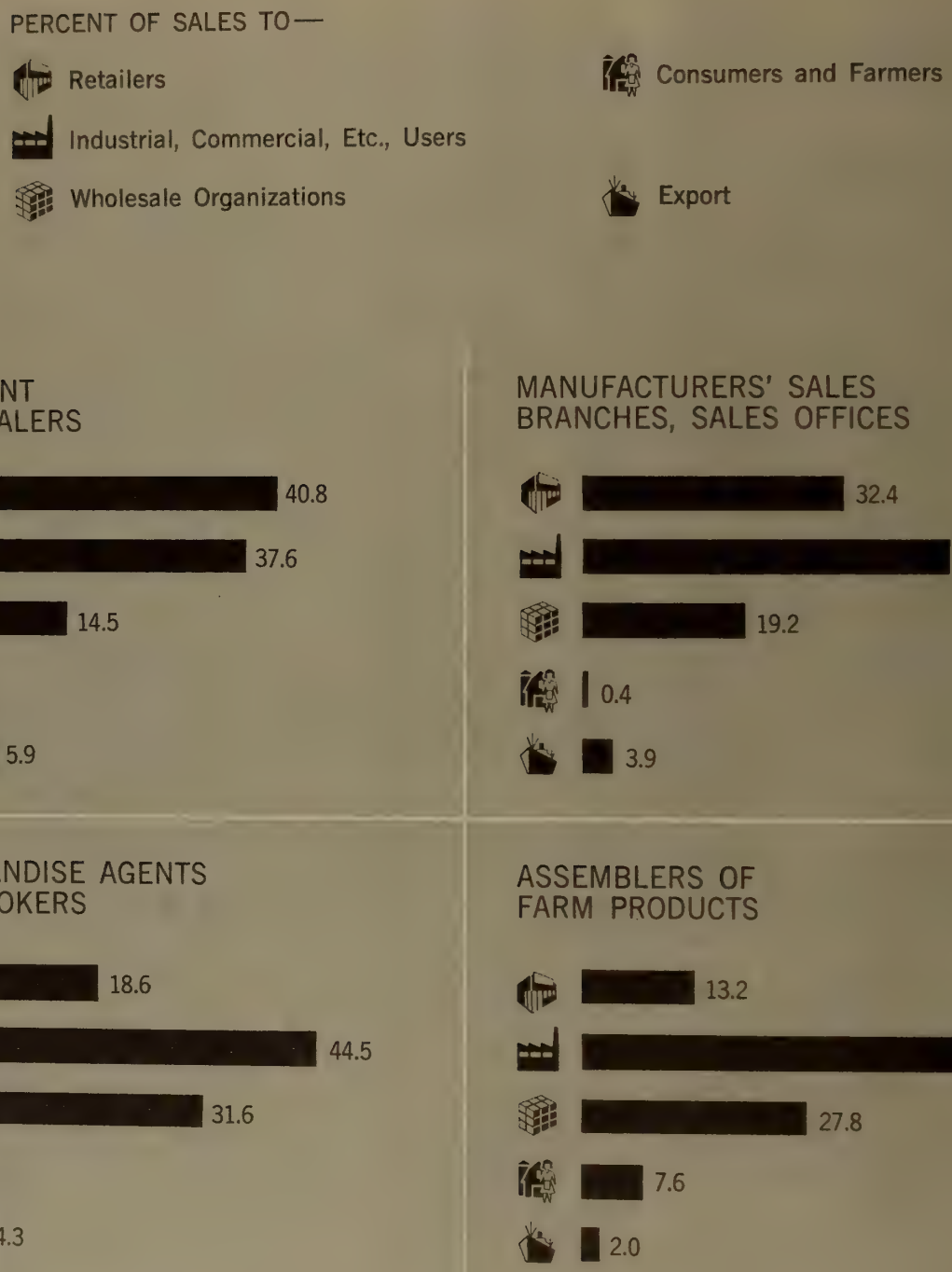
Year	All establishments		Establishments reporting end–of–year receivables		
	Number	Sales ($1,000)	Sales ($1,000)	Receivables as per cent of sales	Bad–debt losses as percent of sales
Merchant wholesalers:					
1963[1]	208,997	157,392	126,647	9.5	0.19
1958	189,728	121,661	88,353	9.6	0.15
1954	163,157	100,103	74,147	8.4	0.14
1948	129,117	76,533	73,669	7.2	0.12
1939	98,037	27,811	20,428	10.8	(NA)

(NA) Not available.
[1]Data for Alaska and Hawaii included in 1963 figures only.

Figure 8

SALES BY CLASS OF CUSTOMER Wholesale Trade

Percentage Distribution of Sales by ype of Operation and Class of Customer: 1963



1963 CENSUS OF BUSINESS, U. S. Department of Commerce, Bureau of Census

Diamonds, other precious stones, metals distributors.
Musical instrument, records, sheet music wholesalers.

At the other extreme, nine kinds of business each recorded a ratio of less than 5 percent—

New, used automobiles, motorcycles.
Volunteer group groceries.
Retailer-cooperative groceries.
Cotton.
Grain.
Livestock, except horses and mules.
Tobacco, tobacco products.
Beer.
Food, beverage basic materials.

Bad-debt losses, at the rate of 19 cents per $100 in sales, of merchant wholesalers aggregated $287 million for the year compared with $180 million in 1958. Kinds of business recording losses of more than 40 cents per $100 sales included—

Warm air heating–cooling equipment supplies distributors
Plumbing fixtures and supplies distributors
Restaurant, hotel supply houses
Construction, mining machinery equipment distributors
Laundry, dry cleaning equipment supply houses
Floor coverings wholesalers
Glass (flat, brick) distributors
Roofing, siding, insulation material distributors

On the low side, eleven kinds of business record losses of 5 cents or less per $100 in sales.

SALES BY CLASS OF CUSTOMER

Sales of wholesale establishments in 1963 are analyzed by classes of customer in chapter 4 of this volume to show separately sales to industrial, commercial, etc., users (customers who normally buy for business use rather than for resale in the form purchased); sales to consumers and farmers (retail sales); sales to retailers of all types; sales to wholesale organizations; and export sales. For some kinds of business, sales to repair shops, to public utilities, to government, and to contractors and builders are also shown separately. Data are presented for merchant wholesalers, manufacturers' sales branches and sales offices, merchandise agents and brokers, and for assemblers of farm products in tables 1 and 3 of chapter 4. Data for merchant wholesalers are presented in tables 2, 4, and 5.

Table Q and the accompanying chart summarize the 1963 results for merchant wholesalers and show some significant historical trends.

Retailers still constituted the most important customers of merchant wholesalers in 1963, accounting for about two-fifths of their sales (40.8 percent). Industrial, commercial, etc., users constituted the second most important class of customer, accounting for 37.6 percent of the total; followed by sales to other wholesale organizations, 14.5 percent; export sales, 5.9 percent; and sales to consumers and farmers, 1.2 percent. Historically, the portion of sales to retailers has been declining—from three-fifths in 1939 to two-fifths in 1963. Sales to industrial accounts, on the other hand, represent a growing portion of the business—from 23.6 percent in 1939 to 37.6 percent in 1963. Sales to other wholesale organizations have also increased—from 11.6 percent in 1939 to 14.5 percent of the total in 1963. Export sales have remained fairly constant, at about six percent.

The increase in sales to industrial and institutional accounts is illustrated by the kinds of business shown in table Q. For example, institutional–industrial sales of meat wholesalers rose from 14.4 percent in 1939 to 32.2 percent in 1963. Sales to retailers declined from 72.7 percent to 41.6 percent during the same period, while sales from one wholesaler to another increased from 9.9 to 24.2 percent.

Electrical supplies and apparatus distributors show an interesting trend, historically, with sales to retailers declining from 42.7 to 17.1 percent of the total, while industrial–commercial, etc., accounts rose from 49.7 to 78.9 percent. The 78.9 percent in 1963 was distributed as follows: 41.0 to contractors and builders, 3.6 to government, 12.2 to public utilities, and 22.1 to other industrial concerns.

Manufacturers' sales branches and sales offices have shown little change in their pattern of sales by customer classes, 1939 to 1963, with industrial and similar users accounting for almost 45 percent of their sales, followed by retailers, about 30 percent, and other wholesalers, 20 percent.

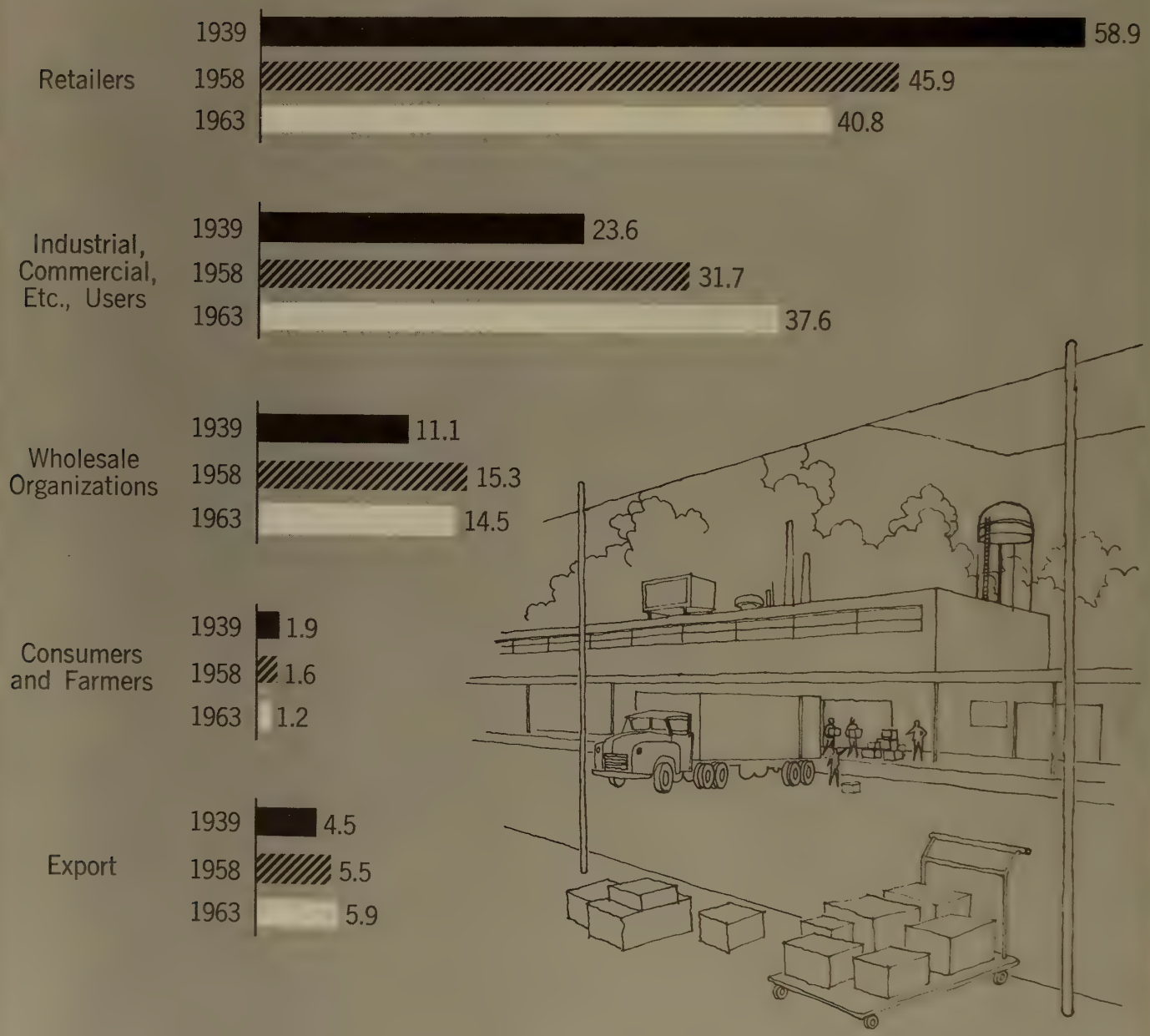
Merchandise agents, brokers, and assemblers of farm products, like merchant wholesalers, show an increasing portion of their sales to industrial and similar users, accompanied by a decline in sales to wholesaler organizations.

Figure 9

SALES BY CLASS OF CUSTOMER Wholesale Trade

Merchant Wholesalers 1939, 1958, and 1963

Percentage Distribution of Sales by Class of Customer



1963 CENSUS OF BUSINESS, U. S. Department of Commerce, Bureau of Census

TABLE Q. **Sales by Class of Customer-United States: 1939 to 1963**

Type of operation and census year	All establishments		Establishments reporting class-of-customer information					
				Percentage distribution of sales				
	Number	Sales ($1,000)	Sales ($1,000)	To industrial commercial etc., users	To consumers and farmers	To retailers	To wholesale organizations	For export
Merchant wholesalers, total								
1963	208,997	157,392	139,305	37.6	1.2	40.8	14.5	5.9
1958	189,728	121,661	94,779	31.7	1.6	45.9	15.3	5.5
1954	165,153	101,101	87,235	32.0	2.8	45.2	15.1	4.9
1948	146,518	79,767	75,838	31.8	1.6	46.9	13.7	6.0
1939	101,627	23,642	21,973	23.6	1.9	58.9	11.6	4.0
Automotive equipment, jobbers								
1963	21,052	6,000	5,104	13.3	4.2	[1]49.8	30.5	2.2
1939	6,347	526	488	10.6	4.3	69.9	14.0	1.2
Meat wholesalers								
1963	5,170	5,371	4,665	32.2	1.1	41.6	24.2	0.9
1939	2,552	520	501	14.4	2.7	72.7	9.9	0.3
Electrical supplies, apparatus distributors								
1963	4,602	4,207	3,859	[2]78.9	0.8	[3]17.1	2.4	0.8
1939	1,617	451	430	49.7	1.3	42.7	4.9	1.4
Manufacturers', sales offices and sales branches, total								
1963	28,884	116,443	114,611	44.1	0.4	32.4	19.2	3.9
1939	18,096	13,526	11,901	44.0	0.4	31.2	23.1	1.3
Merchandise agents and brokers								
1963	25,313	53,245	48,098	44.5	1.0	18.6	31.6	4.3
1939	20,903	11,201	9,840	35.8	0.7	16.8	40.6	6.1
Assemblers of farm products, total								
1963	14,110	9,820	8,112	49.3	7.6	13.2	27.8	2.0
1939	29,122	3,089	2,698	21.3	6.2	13.5	55.8	3.2

[1]Including 30.7 to repair shops.
[2]Including 41.0 to contractors and builders; 3.6 to government; and 12.2 to public utilities.
[3]Including 1.8 to repair shops.

WAREHOUSE AND STORAGE SPACE

Occupiable under-roof warehouse floor space, cold storage space, and bin space for the storage of loose grains are measured in chapter 5. Bulk liquid tank space of petroleum bulk stations and terminals is measured in chapter 6. Floor space and cold storage space were measured in the 1954 census, but not in the 1958. Bin space of grain elevators and tank space of petroleum bulk stations were measured in 1958 and in 1954, as well as in 1963.

Occupiable warehouse floor space is measured in square feet for all types of wholesale establishments except manufacturers' sales offices and petroleum bulk stations and terminals, types of establishments to which the inquiry does not apply. For kinds of business where the inquiry is most significant, space in single-story buildings is distinguished from floor space in multi-story buildings. Tables 1 and 2 of chapter 5 present floor space information at the national level, table 3 for geographic divisions, and table 4 for States. Tables 5, 6, and 7 present data for standard metropolitan statistical areas.

Cold storage space is measured in cubic feet for "food and related products" trades in table 8, while bin space of grain elevators is measured in bushels by type of bin in table 9, chapter 5.

Floor space is shown for all establishments that reported 500 square feet or more as of the end of the census year. Since not all establishments reported these data, a measure of coverage is included in the tables. Ratios of inventories to floor space, based on information shown for establishments reporting more than 500 square feet, may be related to total inventories (including stocks of establishment not reporting as much as 500 square feet) to provide an indication of total floor space requirements for inventories of all wholesale trade.

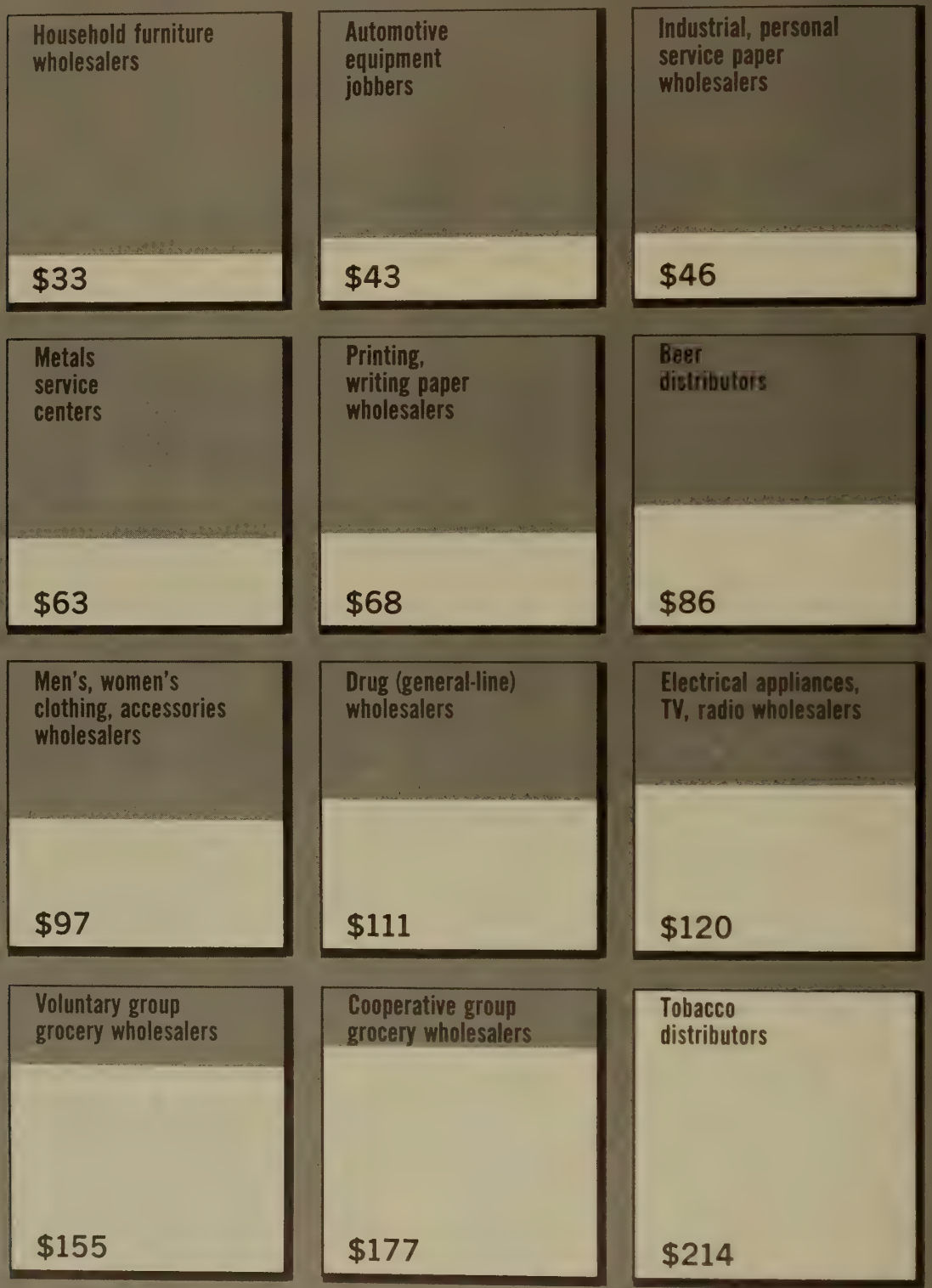
Figure 10

WHOLESALE TRADE Warehouse and Storage Space

Wholesale Trade: 1963
SALES Per Square Foot of Floor Space

IN DOLLARS

(Limited to establishments reporting 500 or more square feet of warehouse floor space)



1963 CENSUS OF BUSINESS, U.S. Department of Commerce, Bureau of the Census

The number, sales, and inventories of establishments not reporting as much as 500 square feet of floor space are shown separately for several classes of establishments—drop shippers and other types of establishments that do not warehouse merchandise but have it shipped directly from suppliers to customers; establishments using public warehouses; establishments handling merchandise requiring little or no under-roof floor space; smaller businesses; and, some establishments having floor space, but who failed to so indicate on their census form.

It should be noted that figures given in chapter 5 cover only wholesale establishments as defined in appendix B. Data on space in auxiliary warehouses are presented in chapter 9, and for public warehouses in chapter 10.

Warehouse floor space—As shown in table 1 of chapter 5, wholesale establishments reported 1.5 billion square feet of under-roof floor space for storing merchandise as of the end of 1963; 1,189 million was reported by merchant wholesalers, 172 million by manufacturers' sales branches, 59 million by merchandise agents and brokers, and 62 million square feet by assemblers of farm products. The 1.5 billion square feet for 1963 represented an increase of 14.6 percent over 1954, when the latest census measure was taken.

Merchant wholesalers reported inventories, valued at cost, equivalent to $8.57 per square foot of floor space and sales for the year averaging $77.63. Some wide variations are noted when sales and inventories are related to floor space by kind of business. For example (see text table R), tobacco distributors recorded 1963 sales of $214 per square foot, cooperative group grocery wholesalers reported $177, and voluntary group grocery wholesalers, $155. In contrast, household furniture wholesalers reported 1963 sales of only $33 per square foot, shoe service wholesalers reported $38, and automotive equipment jobbers, $43.

Soft drink distributors reported only $2 in inventories per square foot of floor space, beer distributors, $4, and household furniture wholesalers, $4. On the high side (see text table R), dental supply houses reported $20 in inventories per square foot of floor space, jewelry wholesalers, $19, and piece goods wholesalers, $16.

TABLE R. **Merchant Wholesale Sales and Inventories Per Square Foot of Warehouse Floor Space-United States: 1963**

Kind of business	Per square foot of warehouse floor space		Kind of business	Per square foot of warehouse floor space	
	Sales (dollars)	Inventories end-of-year at cost (dollars)		Sales (dollars)	Inventories end-of-year at cost (dollars)
Merchant wholesalers, total....	77.63	8.57	Merchant wholesalers--Continued		
			Shoe wholesalers.....	75.46	10.20
Tobacco distributors.....	214.22	9.52	Printing, writing paper wholesalers...	68.08	6.38
Cooperative group grocery wholesalers	176.63	9.45	Welding supplies distributors	63.46	7.40
Voluntary group grocery wholesalers..	154.69	9.51	Metals service centers.....	63.22	10.41
Jewelry wholesalers.....	119.92	18.52			
Electrical appliances, T.V., Radio wholesalers.....	119.51	13.26	Sporting goods wholesalers.....	58.11	10.46
			Floor coverings wholesalers	56.03	8.24
			Laundry, dry cleaning supply houses...	54.63	5.74
Piece goods wholesalers.....	116.70	16.47	Soft drink distributors.....	48.89	1.80
Dental supply houses.....	114.15	19.61	Tires, tubes wholesalers.....	47.88	7.23
Drug (general-line) wholesalers.....	110.70	16.05			
Musical instrument, sheet music wholesalers.....	109.77	14.11	Industrial, personal service paper wholesalers.....	45.89	4.55
Men's, women's clothing, accessories wholesalers.....	97.31	9.68	Hardware wholesalers.....	43.30	7.49
Beer distributors.....	85.94	3.89	Automotive equipment jobbers.....	43.06	8.43
Electrical apparatus, supplies distributors.....	84.79	9.78	Shoe service wholesalers.....	38.20	6.72
			Household furniture wholesalers.....	32.55	3.92

Some interesting results are noted when warehouse floor space in single story buildings is compared with that in multi-story buildings, 1963 and 1954.

Although there was still a substantial square footage of warehouse space in multi-story buildings at the end of 1963, the trend was toward single-story buildings. Table S shows this trend, 1954 to 1963, for selected kinds of business, merchant wholesalers. For example, of the 22 kinds of business for which multi-story and single story data are shown separately in the table, only three reported more than 70 percent of their floor space was in single story buildings at the end of 1954; three more were in the 60 to 70 percent bracket; and six were in the 50 to 59 percent bracket.

By 1963, seven trades, reporting over 70 percent of their space in single story buildings, were led by beer distributors with 90.0 percent, welding supplies distributors with 87.6 percent, and soft drinks distributors with 84.3 percent. Six more trades were in the 60 to 70 percent bracket and four in the 50 to 59 percent bracket. Only five trades reported more than half the space in multi-story buildings in 1963, and none reported more than 70 percent. Kinds of business operating with more than 60 percent of the 1963 space in multi-story building included "apparel and accessories, hosiery, lingerie" with 64.9, furniture (household and office) with 63.0, and "dry goods, piece goods, notions" with 6.1 percent.

TABLE S. **Merchant Wholesalers Warehouse Floor Space-United States: 1963 and 1954**

Kind of business	1963		1954	
	Floor space (1,000 sq. ft.)	Percent in single story buildings	Floor space (1,000 sq. ft.)	Percent in single story buildings
Automotive equipment jobbers	102,124	73.3	62,950	65.3
General-line grocery wholesalers	80,805	72.7	68,851	52.6
Plumbing and heating equipment, supplies distributors	60,130	61.9	[illegible]	50.5
Hardware wholesalers	48,345	43.1	48,887	27.9
Electrical supplies, apparatus distributors	43,236	61.2	34,268	[illegible]
Industrial supplies distributors	41,277	66.5	29,103	52.2
Beer distributors	32,390	90.0	[illegible]	83.6
Industrial and personal service paper wholesalers	31,961	53.8	31,109	37.4
Drugs, drug proprietores, druggists' sundries wholesalers	29,702	56.4	21,786	[illegible]
Electrical appliances, TV, radio set wholesalers	28,846	59.4	24,409	47.1
Printing and writing paper distributors	19,222	44.1	16,406	27.6
Fresh fruit and vegetable wholesalers	18,993	68.2	29,015	63.0
Wine, distilled spirits wholesalers	17,995	76.3	16,230	59.3
Apparel and accessories, hosiery, lingerie wholesalers	17,709	35.1	[illegible]	28.7
Tobacco, tobacco products distributors	17,426	65.8	[illegible]	56.9
Furniture (household, office) wholesalers	16,272	37.0	16,841	31.5
Electronic parts, equipment distributors	15,829	64.5	[illegible]	52.1
Dry goods, piece goods, notions wholesalers	15,343	38.9	16,202	26.3
Confectionery wholesalers	7,220	76.2	[illegible]	68.5
Welding supplies distributors	4,722	87.6	[illegible]	83.5
Soft drinks distributors	3,242	84.3	2,519	[illegible]
Dental supply houses	1,391	55.3	[illegible]	[illegible]

Cold storage space—Refrigerated (net piling) space, 50° Fahrenheit or below, of wholesale food establishments totaled 252 million cubic feet, an increase of 47.5 percent over 171 million reported as of the end of 1954. States recording the largest amount of such space in 1963 included Washington with 32 million cubic feet, California with 28 million, Florida with 20 million, New York with 19 million, Illinois with 13 million, and Texas with 12 million cubic feet.

Grain bin space—Space in grain elevators (country and terminal) is measured in terms of bushel rated capacity for storing loose grains (table 9, chapter 5). This table includes country elevators primarily engaged in marketing grain purchased from farmers, and terminal elevators of grain merchandising companies. For descriptions of terms see appendix C. Mill elevators are not included in this report.

At the end of 1963 there were 633 terminal elevators and 7,653 country grain elevators in

the United States, a total of 8,286 such facilities. Of this number, 7,640 reported bin space totaling 2,972 million bushels. The space, by type of structure, included 382 million bushels in wooden bins, 1,127 million in concrete, 420 million in metal-round bins, 627 million in metal-flat or other metal buildings, and 44 million bushels in other type of structure including brick. Type of structure was not reported for 372 million bushels.

TABLE T. **Bin Space of Grain Elevators-United States: 1963, 1958, and 1954**

Type of elevators	1963		1958		1954	
	Bin space (1,000 bu)	Percent of total	Bin space (1,000 bu.)	Percent of total	Bin space (1,000 bu.)	Percent of total
United States, total	2,971,723	100.0	1,473,517	100.0	1,088,299	100.0
Country elevators:						
Independent	549,483	18.5	249,606	16.9	202,448	18.6
Line	366,372	12.3	197,220	13.4	213,786	19.7
Cooperative	722,974	24.3	279,933	19.0	184,123	16.9
Terminal elevators	1,332,894	44.9	746,758	50.7	487,892	44.8

PETROLEUM BULK STATIONS AND TERMINALS

Chapter 6 of this volume is devoted to statistics on petroleum bulk stations and terminals (see appendix C for description of terms). As explained in the front of that chapter, two enumerations were made of these facilities. The first, conducted in 1962 in advance of the regular enumeration in order to supply the Office of Oil and Gas of the U.S. Department of Interior with information urgently needed for planning the allocation of petroleum products in case of a national emergency; and the second, as an integral part of the regular enumeration. As indicated in the explanation, coverage in 1962 was slightly different from 1963 or for other census years; hence 1962 data, although included in tables 7 through 14 of chapter 6, are omitted from this summary.

The total number of petroleum bulk stations and terminals (excluding LP gas stations), 1939 to 1963, declined slightly (with a net decrease during the interval of 1,515 establishments) from 30,825 to 29,310. A decided change, however, is noted in the type of station; a decrease of 3,260 in the number of bulk stations, but an increase of 1,745 in terminals (the larger facilities) from 220 in 1939 to 1,965 in 1963. This increase in terminals has been consistent, from 220 in 1939 to 743 in 1948, to 1,241 in 1954, to 1,632 in 1958, to 1,965 in the most recent census.

The trend toward large facilities is further illustrated by the increase in tank capacity from 7.8 billion gallons in 1948 to 12.5 billion in 1954, to 14.7 billion in 1958, to 17.8 billion in 1963.

TABLE U. **Petroleum Bulk Stations and Terminals-United States: 1939 to 1963**

Item	1963	1958	1954	1948	1939
Bulk stations and terminals[1], number	29,310	29,623	28,319	29,127	30,825
Petroleum bulk stations, do.	27,345	27,991	27,078	28,394	30,605
Petroleum terminals, do.	1,965	1,632	1,241	733	220
L. P. gas stations, do.	1,563	801	870	(NA)	(NA)
Capacity, total, 1,000 gal.					
Petroleum bulk stations[2], do.	2,229	2,148	2,273	7,767	(NA)
Petroleum terminals[1], do.	15,569	12,571	10,222		(NA)
L. P. gas stations[3], do.	950	339	140	(NA)	(NA)
Sales including tax[4], $1,000	21,485	20,131	46,038	10,483	3,808
Payroll, entire year[4], do.	792	649	540	338	156

Standard Notes: - Represents zero. (D) Withheld to avoid disclosing figures for individual companies. (NA) Not available. (X) Not applicable.

[1]Excluding L. P. gas stations.
[2]Excluding L. P. gas capacity.
[3]L. P. gas capacity only.
[4]Including bulk stations, terminals and L. P. gas stations.

In text table V States are listed according to storage capacity as of the end of 1963, with comparative rankings for previous census years. Total capacity is shown for 1963 where it is noted that New York ranked first, followed by New Jersey, Texas, Florida, and Pennsylvania. These five States accounted for 33.6 percent of the national total.

TABLE V. **Petroleum Bulk Station and Terminals: Bulk Liquid Storage Capacity-End-of-Year**

States[1]	1963 storage capacity (1,000 gal.)	Rank				States[1]	1963 storage capacity (1,000 gal.)	Rank			
		1963	1958	1954	1948			1963	1958	1954	1948
New York	1,923,841	1	1	1	1	Tennessee	226,065	26	25	26	27
New Jersey	1,725,314	2	2	2	2	Kansas	224,171	27	26	29	31
Texas	803,462	3	6	5	3	Kentucky	210,885	28	27	30	26
Florida	799,640	4	4	7	6	Alabama	205,578	29	28	28	29
Pennsylvania	737,514	5	9	6	4	Missouri	194,037	30	29	25	28
Massachusetts	715,405	6	5	4	9	Mississippi	101,370	31	31	32	32
Illinois	696,878	7	3	10	15	Vermont	82,502	32	32	31	34
Michigan	670,999	8	13	3	7	West Virginia	79,031	33	33	35	36
Indiana	625,023	9	11	12	16	Nebraska	70,889	34	35	34	33
Ohio	595,329	10	7	15	12	Delaware	69,934	35	40	40	37
Connecticut	572,767	11	10	8	11	Oklahoma	69,549	36	34	39	30
Wisconsin	563,567	12	14	17	10	South Dakota	68,664	37	41	33	35
North Carolina	552,704	13	8	11	17	Idaho	68,218	38	36	36	43
Maryland	503,451	14	17	13	18	New Hampshire	67,544	39	37	38	39
California	484,421	15	15	14	5	Arizona	66,126	40	44	44	45
Washington	455,993	16	12	9	8	Montana	56,126	41	38	41	42
Virginia	454,859	17	16	16	13	Arkansas	55,176	42	39	43	40
Rhode Island	416,874	18	18	20	23	North Dakota	47,974	43	42	37	38
Georgia	375,872	19	19	23	24	Colorado	41,814	44	43	42	41
Maine	350,751	20	21	22	21	New Mexico	40,296	45	45	47	47
Minnesota	341,606	21	20	19	20	District of Columbia	25,847	46	46	45	44
Iowa	315,643	22	24	18	14	Nevada	16,734	47	49	49	49
South Carolina	301,748	23	23	24	25	Utah	15,250	48	48	46	46
Oregon	268,980	24	22	21	19	Wyoming	10,935	49	47	48	48
Louisiana	227,051	25	30	27	22						

[1]Alaska ranked 32 and Hawaii ranked 31 in 1963, not included.

LEGAL FORM OF ORGANIZATION

Chapter 7 of this volume presents information on wholesale trade, 1963, by legal form of organization. Tables 1 and 2 are for the United States as a whole, and table 3 is for States. Historical comparisons of wholesale trade in 1963 and 1958 are presented in the accompanying text table W for all types of operation combined and, separately, for merchant wholesalers and for merchandise agents and brokers.

Corporations predominate in wholesale trade; all types of operation combined accounting for 83.3 percent of total sales in 1963. Furthermore, they recorded a sales increase of 32.3 percent, 1963 over 1958, compared with an overall increase of only 25.4 percent. Individual proprietorships were second to corporations in 1963, both in count of establishments (73,355) and sales (6.6 percent of the total). Establishments operated by partnerships numbered 27,961 with 5.7 percent of total sales. Both proprietorships and partnerships recorded decreases in establishment counts and percentage of total sales, 1963 compared with 1958. Cooperative associations (corporate and noncorporate), although relatively small in number of establishments (7,925) and sales (4.0 percent of the total in 1963), recorded an increase of 60.2 percent in sales, 1963 over 1958.

The pattern is somewhat similar among merchant wholesalers with corporations accounting for 80.4 percent of sales in 1963 and showing a 36.2 percent increase over 1958. Individual proprietorships and partnerships both recorded decreases in establishment counts, but the former recorded a sales increase of 8.9 percent, 1963 over 1958, compared with a decline of 17.4 percent for partnerships. Cooperative associations accounted for only 4.1 percent of sales among merchant wholesalers in 1963, but they showed a 65.4 percent increase over 1958.

Among merchandise agents and brokers, corporations accounted for 61.9 percent of 1963 sales, and they recorded a 36.9 percent increase over 1958. Individual proprietorships and partnerships showed decreases in establishments and also in sales, compared with 1958. Cooperative associations accounted for 7.3 percent of the 1963 sales for this type of operation.

TABLE W. **Legal Form of Organization-United States: 1963 and 1958**

Type of operation and legal form of organization	Establishments		Sales			
			1963		1958	Percent change, 1958 to 1963
	1963 (number)	1958 (number)	Amount ($1,000,000)	Percent of total	($1,000,000)	
Wholesale trade, total	308,177	287,043	358,386	100.0	285,727	25.4
Individual proprietorships	73,355	78,685	23,553	6.6	24,395	-3.5
Partnerships	27,961	37,695	20,392	5.7	25,660	-20.5
Corporations (except cooperatives)	197,481	162,855	298,662	83.3	225,758	32.3
Cooperative associations	7,925	7,029	14,461	4.0	9,029	60.2
Other forms of organization	1,455	779	1,318	0.4	885	48.9
Merchant wholesalers, total	208,997	190,492	157,392	100.0	122,060	28.9
Individual proprietorships	57,357	59,740	12,676	8.1	11,638	8.9
Partnerships	21,639	28,687	10,735	6.8	12,999	-17.4
Corporations (except cooperatives)	127,560	100,086	126,605	80.4	92,957	36.2
Cooperative associations	1,424	1,565	6,474	4.1	3,913	65.4
Other forms of organization	1,017	414	902	0.6	553	63.1
Merchandise agents and brokers, total	25,313	26,666	53,245	100.0	46,589	14.3
Individual proprietorships	8,098	10,925	8,276	15.5	10,022	-17.4
Partnerships	3,196	4,815	7,823	14.7	10,158	-23.0
Corporations (except cooperatives)	13,277	10,482	32,933	61.9	24,049	36.9
Cooperative associations	561	444	3,897	7.3	2,360	78.5
Other forms of organization	181		316	0.6		

Data are shown separately in table 3 of chapter 7 for manufacturers' sales branches and sales offices, petroleum bulk plants and terminals, and assemblers of farm products, as well as for merchant wholesalers, and merchandise agents and brokers. Corporations predominate more heavily among manufacturers' sales branches and sales offices (99.5 percent of total sales) and petroleum bulk plants and terminals (88.7 percent) than among merchants.

Assemblers of farm products show a different pattern from other types of operation in that while corporations accounted for the largest portion of sales (43.4 percent), they did not predominate. Cooperative associations represented the second most important legal form with almost one-third of the total, 29.2 percent. Cooperatives, operating a smaller number of establishments—3,650 compared with 4,943—did a larger percentage of the business than the total for individual proprietorships and partnerships.

COMMODITY-LINE SALES

All wholesale businesses except petroleum bulk stations and terminals were requested to analyze their 1963 sales, and report (from records or on the basis of best possible approximations) their sales by commodity lines or product classes. Two sets of questionnaires were used in the enumeration: one set covering merchant wholesalers, merchandise agents and brokers, and assemblers of farm products; and the other set for manufacturers' sales branches and sales offices. In the one set the commodity classifications were developed in the manner in which merchants, agents, and brokers classify their sales; whereas, in the other set the classifications were similar, but at a less detailed level, to those in the 1963 Census of Manufacturers.

Fifteen different questionnaires were used in enumerating merchants, agents, brokers, and assemblers (Forms CB–50A to CB–50R, except 50L; see appendix E to this volume), the forms differing primarily with respect to the commodity line inquiries. Each of the fifteen forms was designed for enumerating a group of related kinds of business and included a printed list of commodity lines generally handled by the trades. In total some 505 different commodity lines were identified on the various forms, 227 being numbered or major lines and 278 subitems. For a complete list of commodity lines, see appendix B to chapter 8 of this volume.

Eleven different questionnaires were used in enumerating manufacturers' sales branches and sales offices (Forms CB–51A to CB–51L; see appendix E in the back of this volume), the forms differing in the product class inquiries. A total of 558 product classes or groups of product classes were measured as shown in appendix C to chapter 8.

Provision was made on all forms for respondents to write in lines not preprinted thereon.

Results of these inquiries are presented in chapter 8 of this volume, with an explanation of the commodity line tables appearing at the beginning of the chapter. An index showing page numbers on which individual kinds of

TABLE X. Merchant Wholesalers--Sales of Selected Commodities, by Divisions, Selected States, SCA's, and Selected SMSA's: 1963

Area	Sales by selected commodity and code					
	Confectionery (code 5045100)	Cigarettes, cigars, tobacco (code 5094110	New automotive parts, equipment, except tires, tubes (code 5013120)	Meats, provisions (code 5047100)	Frozen foods (code 5049500)	Electric housewares, small appliances, parts and supplies (code 5064130)
	($1,000)	($1,000)	($1,000)	($1,000)	($1,000)	($1,000)
United States	1,506,848	4,885,730	5,489,375	5,954,276	2,097,869	701,726
Geographic Divisions						
New England States	98,803	309,887	269,667	546,813	134,977	36,785
Middle Atlantic States	358,641	989,784	945,885	1,883,757	570,438	147,508
East North Central States	308,607	919,881	1,105,392	1,384,546	325,246	144,686
West North Central States	121,043	420,273	516,804	405,401	162,972	64,524
South Atlantic States	177,222	699,596	709,498	353,297	196,580	85,839
East South Central States	83,563	314,545	330,388	139,037	78,289	38,807
West South Central States	126,796	454,513	567,397	309,444	154,618	40,546
Mountain States	63,159	189,662	249,087	127,222	70,042	22,051
Pacific States	169,014	587,589	795,257	804,759	404,707	121,180
Selected States						
New York	179,390	521,688	456,967	1,272,427	310,235	87,964
California	122,679	454,970	590,487	655,522	334,582	96,537
Illinois	115,678	303,625	298,163	784,142	104,366	54,827
Texas	78,264	273,439	366,783	208,489	101,562	25,359
Pennsylvania	103,967	259,067	288,013	347,629	165,088	38,551
Ohio	70,841	223,201	329,961	213,722	83,034	37,892
New Jersey	75,284	209,029	200,905	263,701	95,115	20,994
Michigan	58,094	188,067	233,563	252,225	64,228	22,465
Massachusetts	40,894	150,862	133,913	350,128	94,117	24,083
Missouri	28,239	149,309	169,500	157,165	42,527	19,124
Florida	34,336	156,726	167,053	134,725	44,976	17,496
Minnesota	35,733	90,446	117,665	112,057	55,119	24,625
Tennessee	28,526	99,698	130,726	48,293	29,862	15,217
Indiana	31,403	109,496	151,906	64,254	34,262	12,493
Georgia	29,054	105,173	125,824	36,707	30,172	12,396
Standard Consolidated Areas						
New York - Northeastern New Jersey	195,763	517,233	486,887	1,360,108	323,300	84,811
Chicago, Illinois - Northwestern Indiana	66,466	231,463	216,721	745,685	89,008	41,492
Standard Metropolitan Statistical Areas						
Los Angeles - Long Beach, California	53,320	222,692	275,685	348,128	122,193	62,048
Philadelphia, Pennsylvania - New Jersey	37,362	111,682	117,013	229,738	70,409	19,491
San Francisco - Oakland, California	25,202	74,584	121,870	104,716	93,416	21,430
Boston, Massachusetts	23,391	77,681	79,509	254,068	68,348	19,081
Detroit, Michigan	24,762	98,886	125,692	164,194	38,782	14,782
Minneapolis - St. Paul, Minnesota	19,365	49,842	81,306	98,159	49,410	21,096
St. Louis, Missouri - Illinois	12,994	82,604	80,812	84,580	20,581	9,108
Houston, Texas	10,745	44,192	64,064	50,932	22,400	8,447
Kansas City, Missouri - Kansas	7,322	39,334	52,303	24,306	14,801	6,479
Dallas, Texas	10,544	57,362	91,326	52,215	19,706	6,012
Portland, Oregon - Washington	11,097	26,905	54,247	31,124	16,394	8,207
Cleveland, Ohio	16,618	44,607	126,550	92,687	10,700	12,471
Memphis, Tennessee - Arkansas	4,864	28,041	48,907	24,300	8,382	3,981

business or types of operation appears is presented in appendix A of the chapter.

As indicated in the "Explanation of commodity line tables," not all establishments reported the sales analyses, hence there are two types of tables: Tables 1A, 1B, and 1C present "total" sales for broad commodity lines projected from reported commodity line analyses; all other tables in chapter 8 present summaries of commodity line data "as reported," without projections for establishments not reporting the analysis.

Text table X presents projected totals from tables 1A and 1B, for six separate commodity lines of merchant wholesalers: confectionery; cigarettes, cigars, tobacco; new automotive equipment (except tires and tubes); meats, provisions; frozen foods; and electrical housewares, small appliances, and parts. Totals are shown for the United States, for geographic divisions, and for the 15 largest wholesale trade States.

In using the data it should be noted that there is some duplication in the sales figures because wholesalers sell, to some extent, to other wholesalers. This type of duplication is measured for the United States as a whole on a kind of business basis, but not commodity-wise, in chapter 5 of this volume where it is noted, for example, that in 1963, 18.1 percent of the sales of confectionery wholesalers was from wholesaler-to-wholesaler. (See table 2, chapter 5.) Similarly, 12.3 percent of sales of tobacco distributors was from wholesaler-to-wholesaler, 30.5 percent of automotive equipment jobbers, 24.2 percent of meats and provisions wholesalers, and 27.7 percent of frozen food distributors.

Text table Y summarizes the information from table 6A for metals service centers in specified commodity-line sales expressed as a percentage of total sales of all commodities of establishments reporting the analysis. Data are shown for the United States as a whole and for geographic divisions.

Iron and steel flat products (plates, hot and cold rolled strip, sheets, black plate, tinplate, fabricated and structural plate products, etc.) represented almost one-fifth (19.8 percent) of the sales of metal service centers in the United States. The percentage varied by geographic division from a low of 11.5 percent in the West North Central division to a high of 27.2 percent in the East North Central.

Stainless steel (plates, strip, sheets, bars, etc.) represented almost one-tenth (9.2 percent) of the total for the country as a whole

TABLE Y. Commodity Line Sales of Metal Service Centers-United States and Geographic Divisions: 1963

(Commodity line sales expressed as a percent of total sales)

Commodity line	United States	New England States	Middle Atlantic States	East North Central States	West North Central States	South Atlantic States	East South Central States	West South Central States	Mountain States	Pacific States
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Iron and steel products (semi-finished)	4.1	0.9	5.4	5.2	4.6	2.3	0.9	1.1	1.1	4.6
Iron and steel products (flat)	19.8	15.9	17.9	27.2	11.5	16.4	21.6	12.3	18.2	16.7
Iron and steel wire, wire products	3.6	4.8	2.9	2.3	2.5	4.2	4.2	5.7	7.2	5.9
Iron and steel finished products, exc. flat, wire, pipe and tubing	13.8	12.2	12.3	14.9	10.4	12.9	19.0	15.2	15.3	13.8
Cast iron-soil pipe, tubing	0.3	-	0.1	0.3	-	0.9	0.3	0.9	2.5	0.3
Iron and steel pipe, tubing (exc. cast iron soil pipe)	9.6	3.4	8.5	6.4	5.7	8.8	9.9	24.6	16.4	12.5
Other carbon steel products	0.8	1.8	0.3	0.9	0.5	1.1	1.7	1.0	0.4	0.7
Alloy steel	3.9	5.4	3.4	5.4	2.0	1.2	2.9	2.5	4.9	3.2
Stainless steel	9.2	19.6	11.3	7.3	6.8	10.2	7.3	6.6	2.3	10.0
Copper wire (electrical only) mill products	2.0	0.5	8.1	-	-	0.1	-	0.2	-	0.9
Other copper and brass mill products	8.8	14.3	9.8	9.4	9.5	8.1	3.5	5.9	4.1	6.8
Aluminum shapes, forms, etc	7.7	10.2	8.4	5.9	6.3	12.5	4.9	5.5	4.2	11.3
Nonferrous metals (exc. aluminum, copper, brass, precious metals) minerals, ores	5.1	4.5	4.2	5.0	22.7	6.5	1.3	2.3	0.1	2.1
Commodities, n.e.c	11.1	6.3	7.2	9.6	17.4	14.4	22.1	15.9	23.3	10.9
Labor, service, and rental receipts from customers	0.2	0.1	0.2	0.2	0.2	0.2	0.3	0.3	0.1	0.3

Standard Notes: - Represents zero. (D) Withheld to avoid disclosing figures for individual companies. (NA) Not available. (X) Not applicable.
n.e.c. Not elsewhere classified.

METALS SERVICE CENTERS

Percentage Distribution of Commodity Line Sales: 1963
Geographic Divisions



but ranged from a low of 2.3 percent in the Mountain States to a high of 19.6 percent in the New England States.

Copper and brass products also showed considerable variation by divisions—3.5 percent of the total in the East South Central to 17.9 percent in the Middle Atlantic States.

MISCELLANEOUS SUBJECTS

Chapter 9 of this volume presents tables on a number of subjects such as beginning- and end-of-year inventories, sales personnel, equipment used by iron and steel scrap processors, and central administrative offices and auxiliaries servicing wholesale establishments. A list of the subjects covered appears in the table of contents to the chapter, page 9–1. Some of the subjects are reviewed briefly in the following paragraphs.

Sales personnel—All wholesale questionnaires used in the 1963 Census of Business, except Form CB–50L used in enumerating petroleum bulk plants and terminals, provided for reporting the number of sales personnel for the workweek ended nearest November 15, 1963, the same period for which total employment was reported. The instructions provided for including as "sales personnel" all persons making sales, including owners of unincorporated businesses. Results of this inquiry are presented in tables 3 and 4 of chapter 9.

Merchant wholesalers reported approximately one-fourth (23.1 percent) of their personnel as engaged in selling during the workweek of November 15, 1963. Manufacturers' sales branches and sales offices reported 40.0 percent of their personnel so engaged, merchandise agents and brokers reported 34.2 percent, and assemblers of farm products, 12.0 percent.

Among the kinds of business of merchant wholesalers reporting 30 percent or more of their personnel as selling were automotive equipment wholesalers; paint, varnish wholesalers; confectionery wholesalers; electrical supplies, apparatus distributors; electronic parts, equipment distributors; service-establishment equipment supply houses; tobacco distributors; beer distributors; and wines, distilled spirits wholesalers.

Scrap Processing Equipment—Iron and steel scrap dealers with power processing equipment were requested to indicate which of the following types of power equipment, if any, were used in the operation of their business: Alligator shears; hydraulic bailing presses; hydraulic guillotine shears; other power processing equipment.

There were 1,921 iron and steel scrap dealers in the United States in 1963 with power processing equipment as described above. Of this number, 1,399 reported that they used alligator shears in their business; 937 reported hydraulic bailing presses; and 290 reported use of hydraulic shears. 147 dealers indicated that they used power processing equipment but not of the type listed above.

Data on power processing equipment of iron and steel scrap dealers are presented in table 5 of chapter 9 of this volume.

Administrative Offices and Auxiliary Units—Many multiunit firms (firms with two or more establishments) maintain administrative offices or auxiliary units which are apart from any wholesale establishment but engaged in servicing such establishments. Included in this category are such locations as central administrative offices, district offices, central warehouses, company garages, company research and development, etc. Such establishments may do some selling, but their primary function is to service company establishments that are primarily engaged in selling merchandise. Data for these types of establishments are presented in tables 7, 8, and 9 of chapter 9, but they are not included in any other tables.

There were 3,693 central offices and auxiliaries (for description see appendix C) primarily engaged in servicing company-operated wholesale establishments in 1963. These 3,693 establishments reported 143,900 employees as of mid-March and payroll for the year totaling in excess of $1 billion. Sales were recorded as $6 billion and inventories of merchandise on hand for sale at the end of the year valued (at cost) at $799 million.

GUAM AND THE VIRGIN ISLANDS

The 1963 Censuses of Business, Manufactures, and Mineral Industries covered the Virgin Islands of the United States and the island of Guam as well as the United States. Separate reports were isued for each of the two possessions, reports identified as EC63–1 and EC63–2 of the 1963 Economic Censuses. Wholesale trade data from these reports are reproduced in Volume V, 1963 Census of Business and they are summarized in the accompanying text table Z.

TABLE Z. **Guam and the Virgin Islands: 1963 and 1958**

Item	Guam		Virgin Islands	
	1963	1958	1963	1958
Establishments.....number..	33	20	67	31
Sales or receipts.....$1,000..	13,850	8,941	18,005	7,716
Payroll, entire year.....$1,000..	1,246	972	1,087	682
Payroll, workweek ended nearest Nov. 15.....dollars..	28,568	24,595	22,064	12,554
Paid employees, workweek ended nearest Nov. 15.....number..	382	245	296	399
Active proprietors of unincorporated businesses....number..	15	8	27	20

SAMPLE SURVEYS[1]

Two studies were conducted covering merchant wholesalers in connection with the 1963 Census of Busines based upon probability sample reporting rather than upon universe coverage. Results of these surveys were published in separate reports entitled: ***Measures of Value Added In and By Merchant Wholesaling Firms: 1963*** and ***Capital Expenditures: 1963.*** Data from these studies are reproduced in tables 12 through 19 of chapter 9 of this volume.

As the methodology of the sampling surveys differed from that used in developing other information on wholesale trade of the 1963 Business Census, the methodology, scope, procedures and special definitions used in these studies are reproduced here. Kind-of-business classification definitions are not reproduced here as they were the same, in principle, in the universe coverage and in the surveys.

MEASURES OF VALUE ADDED IN AND BY MERCHANT WHOLESALING FIRMS: 1963

Introduction—This study was prepared, in connection with the 1963 Census of Business, to provide several measures or approximations of value produced in and by merchant wholesaling firms. The provision of these measures reflects the growing interest in analyzing the "output" of the distribution trades and permits a comparison of the distribution sector of the economy with other sectors, such as manufacturing, agriculture, and mining. The need for these data has been reflected in recommendations of such organizations as the Chamber of Commerce of the United States and the National Association of Wholesalers. Also, these measures are needed by the government to provide a sounder basis for its national accounts estimates. This is the first study of its kind by the Bureau of the Census in the field of wholesale trade.

The several measures of value produced in or by merchant wholesaling firms measure to differing degrees the value added to merchandise between the time and place of purchase by wholesalers and the time and place they sell it. Merchant wholesalers sell goods to retailers and other wholesalers for resale and to industrial, commercial, institutional and professional users. In addition to selling, merchant wholesalers perform a variety of functions including maintaining inventories of goods; extending credit; physically assembling, sorting and grading goods in large lots; breaking bulk and redistributing goods in smaller lots; delivery; refrigeration; and various types of promotion, such as advertising and label designing. The measures presented in this study provide approximations of the dollar value of the functions performed in the marketing process and are generally related to the costs incurred in and by merchant wholesaling firms.

To the extent that the measures account for all functions performed in merchant wholesaling operations, whether performed by merchant wholesaler firms or by other firms for merchant wholesalers, such measures represent the value produced in merchant wholesaling. The concept "gross margin" as used in the study includes the value of all materials (as distinguished from goods to be resold) and services provided by other firms, as well as those strictly creditable to the merchant wholesaling firm. Excluding "materials" provided by other firms results in what commonly has been called "value added."

[1] The questionnaire used in the sample survey, Form Bus. 900, is reproduced in appendix E of this volume.

Excluding, in addition, "services" provided by other firms results in "net income provided (at market prices)." A further exclusion of certain tax items and of depreciation leads to the measure of "net income produced (at factor cost)" by merchant wholesaling firms. Further definition of these measures is as follows:

(1) **Gross margin**—total operating receipts less cost of goods sold (purchases adjusted for change in inventories). Gross margin is equivalent to the cost of all materials (as distinguished from goods to be resold) and services provided in merchant wholesale establishments whether provided by the merchant wholesaling firm itself or purchased by it from others. To the extent that it includes cost of contract work done by others on materials of the merchant wholesale firm, gross margin includes an element of value added by manufacturing.

(2) **"Value added"**—gross margin (as defined above) less the cost of containers, other supplies and materials, fuel, and electric energy and water purchased from other firms, and less contract work on materials of the wholesaler. "Value added" in merchant wholesale firms include the value of services purchased from other firms, and therefore falls between "gross margin" and "income produced."

(3) **Net income produced (at market prices**—"value added" (as defined above) less cost of services supplied by other businesses (except interest payments), and less bad debts and other losses not compensated by insurance.

(4) **Net income produced (at factor cost)**—net income produced (as defined above) less depreciation, sales taxes, excise taxes, license fees and taxes other than income taxes. Net income produced (at factor cost) thus includes payroll, employer contributions to FICA, unemployment insurance, etc., interest payments, and profits before income taxes.

These measures are presented in detail by kind of business (tables 12 and 13), by size of firm (tables 14 and 15), and by legal form of organization (tables 16 and 17) of this volume. The study also included measures of the reliability of the data.

Summary of Data—Total operating receipts of merchant wholesalers during 1963 amounted to $156.4 billion. After deducting the cost of goods sold, merchant wholesalers indicated a **gross margin** of $28.5 billion, or 18.2 percent of total operating receipts. Further deducting the cost of containers, supplies and other materials, fuel and electric energy purchased from other firms and the cost of contract work done on materials owned by them, merchant wholesalers showed a **"value added"** of $27.1 billion, or 17.3 percent of total operating receipts. After cost of all materials and services supplied by **other** businesses were deducted from total operating receipts, merchant wholesalers showed a **net income produced (at market prices)** of $19.9 billion or 12.7 percent of total operating receipts. After further deducting depreciation, license fees and taxes (except income taxes), **net income produced (at factor cost)** amounted to $17.3 billion or 11.1 percent of total operating receipts.

Total operating receipts in the durable goods trades—$67.4 billion—represented 43 percent of the total operating receipts of all merchant wholesalers. However, the durable goods trade accounted for about 55 percent of income produced and about 58 percent of total payroll. Income produced ratios for the durable goods trades were generally higher than those for the nondurable goods trades. Durable goods trades, in total, reported a gross margin of 22.5 percent of total operating receipts in 1963 as compared to a gross margin of 14.9 percent shown for the nondurable goods trades. **Net income produced (at market price)** amounted to 15.7 percent of total operating receipts in the durable goods trades as compared to 10.4 percent for the nondurable goods trades. **Net income produced (at factor cost)** amounted to 14.5 percent of total operating receipts in the durable goods trades as compared to 8.5 percent in the nondurable goods trades.

Ratios varied considerably for individual kinds of business. **Gross margins** ranged from a high of 31.9 percent to a low of 4.2 percent of total operating receipts; **"value added"** varied from 30.1 to 4.1 percent; **net income produced (at market prices)** varied from 22.3 percent to 2.0 percent; while **net income produced (at factor cost)** ranged from 21.1 percent to 1.9 percent. Cotton merchants reported the lowest ratios for all measures. Stationery, office supplies; commercial machines, equipment; automotive equipment, tires, tubes; professional equipment, supplies; and service-establishment supplies were among the trades reporting the highest ratios.

Ratios, by kind of business, are shown in table 13, while the dollar volume estimates of these measures are shown in table 12.

Ratios varied by size of firm, with the larger firms showing smaller ratios of these measures to total operating receipts. Firms with operating receipts of $10 million and over indicated a gross margin of 12.0 percent in 1963, only about one-third of the gross margin of 34.9 percent reported by firms with annual operating receipts under $100,000. Ratios for the other

measures as well as the annual payroll showed a similar relationship with firms in the largest size-class reporting ratios only about one-third of the ratios for the smallest group. Ratios by size of firm are shown in table 15, while the dollar volume estimates of these measures are shown in table 14.

Limited function wholesalers, such as drop shippers (who perform no storage function) would be expected to have a smaller ratio than full service wholesalers. A special study in two trades—furniture and lumber—indicated that firms without inventories reported a significantly lower ratio than those which maintained inventories. Below are results of this study:

Measures of value produced	Percent of total operating receipts			
	Furniture wholesalers		Lumber wholesalers	
	With inventories	Without inventories	With inventories	Without inventories
Gross margin	26.6	18.6	15.9	7.6
"Value added"	25.4	17.9	15.4	7.4
Net income produced (at market prices)	16.7	10.8	11.2	5.4
Net income produced (at factor cost)	15.5	10.2	10.0	5.0
Annual payroll	12.4	6.5	7.4	2.4

Tables 16 and 17 present data by legal form of organization. Corporations, which accounted for over 80 percent of total operating receipts, showed ratios differing only slightly from the summary trade totals. Individual proprietorships indicated the largest ratios, reflecting the smaller firm size characteristic of this group. Partnerships showed somewhat lower ratios than individual proprietorships, while cooperatives indicated the lowest ratios by legal form of organizations.

Explanation of "Value Added" Terms

Total operating receipts—This item includes total sales of merchandise on own account, after deducting all returns, allowances, and discounts but including sales and excise taxes collected from customers; commissions received for sales and purchases of merchandise for the account of others; subsidy payments received for the sales of goods; and any other receipts from customary business activity.

Total operating receipts, as shown in this study, differ from total sales, as shown in other Census of Business data, because commission sales—or sales on the account of others—are included in total operating receipts only at the amount of commission earned—whereas they are included in total sales at the value of the goods sold. The difference between total operating receipts and total sales in 1963 was less than 0.5 percent. For individual kinds of business it differed at most by 2 percent, for most kinds of business by less than 1 percent.

Cost of goods sold—This item is not shown separately in this study but may be obtained by subtracting gross margin from total operating receipts. Regarding the comparability of cost of goods sold with the Internal Revenue Service Statistics of Income data see "comparison with other data" below.

Cost of goods sold was compiled for each firm in this survey by adding to the opening inventory all purchases of merchandise during the year and commissions paid to others for purchases on own account and then deducting from the total the end-of-year inventory. Purchases are net of returns, allowances, and trade and cash discounts but include payments for freight, insurance, import duties and other charges for purchases. Reporting firms were instructed to exclude, where possible, purchases of containers, wrapping, packaging, and selling supplies which were to be reported under "operating expenses."

Purchases of tax stamp and payments of excise taxes often included by tobacco and liquor wholesalers in their purchase accounts were, for purposes of this survey, excluded from cost of goods sold and included as a separate item under "operating expenses" used to derive net income produced (at factor cost).

Operating expenses—In the 1963 Census of Business, information was collected on operating expenses for all wholesale establishments. However, this information was not available in the amount of detail needed to develop the various measures shown in this study. Separate information was therefore requested in this survey on the following operating expenses:

Employer contributions to unemployment insurance, pensions, welfare, and other insurance plans.

Taxes and license fees (excluding income or payroll taxes).

Depreciation.

Purchases of office supplies, stationery, and postage.

Payments of containers, wrapping, packaging, and selling supplies.

Cost of contract work done by others on materials of the reporting firm.

Commissions paid to other firms for sales of merchandise on your account.

All other operating expenses (excluding interest on loans).

A detailed instruction to each of these expense items is included on the questionnaire itself which is shown in appendix E.

Scope of the Survey—This study is limited to merchant wholesalers, which constitute the major portion of the broad field of wholesale trade and excludes the other types of wholesale trade, such as manufacturers' sales branches and sales offices, petroleum bulk plants, agents and brokers, and assemblers of farm products. In terms of total payroll, merchant wholesalers accounted for more than 60 percent of the payroll for total wholesale trade. All kinds of business in which merchant wholesalers operate are represented. A description of each kind of business for which data are shown in this study is included in appendix B of this volume.

Data shown in this study are based, in part, on information collected from all merchant wholesalers (which, by definition, are limited to firms with one paid employee or more) in the 1963 Census of Business and, in part, on information collected from a separate sample survey. The information on total operating receipts in this study was collected in the 1963 Census of Business from all merchant wholesalers in operation during 1963. However, information on total operating receipts, costs of goods sold, and the detailed operating expenses needed to develop measures of value produced in and by merchant wholesaling firms was not collected from all wholesalers but was limited to a sample of about 10,000 firms—a subsample of the reporting panel of over 17,000 firms used to obtain the monthly sales and inventories data in the Bureau's *Monthly Wholesale Trade Report.*

Sample design—The sample is a probability sample representing merchant wholesalers in all kinds of business and was selected from two sources:

(a) 1958 Census of Business lists representing all wholesalers (with paid employees) in business in 1958.

(b) Social Security Administration lists of wholesalers (with paid employees) entering business (or requesting new EI numbers) since 1958.

A systematic random sample was drawn from the 1958 Census of Business lists, which had been sorted by sales size and by kind of business, at rates varying according to the sampling variability and the sales volume of each sales-size group. The sample was supplemented from the lists of wholesale birth obtained from SSA which were sampled in a two-stage sampling procedure. A first-stage sample was selected on the basis of broad trade groups and employee-size classes. On the basis of additional information by kind of business and sales size obtained from the first-stage sample, the firms were arranged by kind of business and sales-size groups approximating those used for the census sample and then a second-stage sample was selected for additions to the sample initially drawn from the 1958 census.

The number of firms in the sample used for the *Monthly Wholesale Trade Report* varied for each kind of business from 50 to 650 firms, depending upon the total number of firms in the trade and their distribution by sale size. However, number of firms canvassed for this study to provide measures of value produced in and by merchant wholesaling firms averaged about 200 firms per kind of business—ranging from 34 to 372 firms by kind of business. A more detailed description of the sample design is included in the Bureau's *Monthly Wholesale Trade Report.*

Estimates and Ratios—Total operating receipts as shown in this study, were derived from figures collected in the 1963 Census of Business. These figures were also compiled in connection with the sample survey. The ratios to total operating receipts shown in the study were obtained from the sample survey; the dollar volume estimates were derived by multiplying the ratios obtained from the sample survey by the total operating receipts obtained from the 1963 census. The sampling variability of the dollar volume estimates, therefore, is the same as the sampling variability of the ratios. The total operating receipts figure for all merchant wholesalers derived from the census was about 1.3 percent higher than the figures estimated in the sample survey. For many individual kinds of business these differences were more substantial.

Differences between the 1963 census figures and the sample survey figures are attributable to—

(a) Sampling errors of the sample survey estimates.

(b) Changes in kind-of-business classification between the 1958 and 1963 census years.

(c) Exclusion from the sample survey of firms out of business at the end of 1963.
(d) Inclusion in the sample survey of data for auxiliary facilities of wholesale establishments.

Respondents in the sample survey were requested to report, on a consolidated basis for **all wholesale** establishments and their auxiliary facilities—warehouses, garages, etc.—operated under the Federal Employer Identification Number selected in the sample. Although the "operating expense" figures for wholesale establishments in the 1963 census did include a pro-rata share of the general office expenses, the "payroll" figures in the 1963 census did not include payrolls for their administrative and auxiliary establishments. However, in the sample survey, the payroll figures did reflect the payrolls of the administrative and auxiliary units. The payroll figures shown in this study for all merchant wholesalers is therefore about 5 percent higher than payroll figures reported for merchant wholesaler establishments in the 1963 census.

The volume estimates and ratios for summary trade groups were obtained by the addition of the volume estimates computed for individual kinds of business as shown in tables 12 and 13. The same summary trade totals are shown in tables 14 to 17. However, they do not add to the detail, by size of firm or by legal form of organization, shown in these tables for several reasons:

(a) Sampling variability of the detail lines.
(b) Part-year reporters included in the KB totals are not shown by size class.
(c) Some size classes are not shown separately because of extreme variability.

Limitations of the Data

Sampling variability—Since the total operating receipts figures shown in this study are based on a complete enumeration of merchant wholesalers in the 1963 census, they are not subject to sampling variability. However, the selected measures of value produced which are based on a sample are subject to sampling variability and thus are not expected to be in exact agreement with the results that would have been obtained from a complete enumeration.

Sampling errors were computed for each of the selected measures of value produced shown on this study. The range of the sampling variability of the measures for each kind of business, size class, and legal form or organization are shown in tables 13, 15, and 17 at the 1-sigma level, i.e., chances are 2 out of 3 that the estimates would differ from the results of a complete enumeration by less than the percentages shown. In general, the range of sampling variability of the value-produced measure for a given kind of business or size-class was small and the largest sampling error was attributable to the net income produced (at factor cost).

Data have been deleted from the tables where the sampling variability was considered excessive. Where such deletions have been made the applicable tables have been footnoted.

Response and other nonsampling errors—The measures of sampling variability do not include biases which might arise from nonsampling errors such as the failure of respondents to submit correct figures or to submit reports on time for tabulation. Information is not available as to the extent of bias that may be due to errors in reporting. However, to minimize reporting errors, all reports were reviewed for completeness and consistency of the reported data. The various value-produced ratios were calculated mechanically for each report, compared with ratios for other firms in the same kind of business, and all extreme and unusual ratios subjected to correspondence for verification and correction. A small number of firms did not report in time for the closeout of this survey and imputed figures were included for these firms based on other available records. Imputation for such nonresponse amounted to less than 5 percent of the total operating receipts.

Period covered by return—Data published on this study does not necessarily cover calendar year 1963. Although respondents were requested to provide data on a calendar year basis, fiscal year reports were accepted. Approximately one-fourth of the firms in this survey reported data on a fiscal year basis. An analysis of these indicated the following distribution of the fiscal year reporters:

June 30—5.2 percent
March 31—2.5 percent
Sept. 30—3.7 percent
All other months—13.6 percent (each 1.5 to 2 percent)

Comparison with Other Data

Statistics of Income, Internal Revenue Service (IRS)—Statistics of Income, issued by the Internal Revenue Services, provides information on business receipts, costs of goods sold, and selected expense items compiled from the Federal income tax returns. However, the published information is not sufficiently detailed to provide income-produced measures comparable to those published in this study. Cost of goods sold—as published in ***Statistics of Income***—includes some costs of labor, materials, and supplies in addition to purchases of merchandise during the year, adjusted for changes between beginning- and end-of-year inventories; cost of goods sold—as used in the Census Bureau survey—excludes salaries and wages paid to own employees, and cost of packaging materials and office and other supplies.

Business receipts as shown in the ***Statistics of Income*** are comparable to total operating receipts as shown in this report. However, the statistics of income data for wholesale trade include all types of wholesalers while this study is limited to merchant wholesalers. Moreover, the IRS data are compiled on a company basis covering all establishments of the firm. Thus, retail, manufacturing, and other establishments operated by firms primarily wholesalers are included in the IRS data; on the other hand, merchant wholesale establishments operated by firms primarily engaged in manufacturing or retail trade are not represented in the IRS statistics for wholesale trade.

National Income Originating, Office of Business Economics (OBE)—OBE prepares measures of national income originating for each of the industries of the economy, including wholesale trade. National income originating for an industry represents the total factor cost incurred by that industry in producing its output. Factor costs include compensation of employees, income of unincorporated enterprises and corporate profits, including an inventory valuation adjustment, and net interest. These data are derived from a variety of sources, including the Bureau of Employment Security, Internal Revenue Service, and other government and private organizations. For the bulk of the income originating data, the industrial classification is based on the classification of establishments. However, for such items as corporate profits and net interest, the company is the basis of the industry classification.

National income originating includes an inventory valuation adjustment and an allowance for bad debts in the accounts of bankrupt debtors not reflected in net income produced (at factor cost); on the other hand, it excludes interest receipts which are included in the net income produced. These differences are relatively small. A more significant difference between these measures is due to coverage. The OBE estimate of national income originating—which amounted to $26,688 million in 1963—covered all types of wholesalers, while the Bureau of the Census estimate of net income produced (at factor cost)—amounting to $17,341 million in 1963—was limited to merchant wholesalers. Merchant wholesalers accounted for 64 percent of total payroll of all wholesalers—virtually the same relationship indicated by the census estimate of net income produced (at factor cost) and the OBE estimate of national income originating.

Manufacturing and Mineral Industries—"Value added" in manufacturing published by the Bureau of the Census is computed by subtracting the cost of materials, supplies and containers, fuel, purchased electric energy, and contract work from the value of shipments plus receipts for services rendered. This figure is further adjusted to include the value added by any merchandising operation (difference between sales prices and cost value of any merchandise sold without further manufacture, processing or assembly) and to reflect the net change in finished goods and work in process inventories between the beginning and end of year.

The definitions of "value added" in manufacturing and in merchant wholesaling are comparable except for the treatment of excise taxes. These taxes are not included in "value added" in manufacturing, but for merchant wholesalers these taxes are reflected in the gross margin, "value added," and net income produced (at market prices) measures, though not in the measure of net income produced (at factor cost).

The use of a "value added" measure rather than an "income produced" (or originating) measure in manufacturing initially was dictated by reporting considerations. With the growing importance of purchased services, "value added" has become increasingly less satisfactory as a substitute for "income produced." For all manufacturing industries combined, the ratio in 1958 of national income originating (as estimated by the Office of Business Economics) to "value added" was 73.5

percent of "value added." For all merchant wholesale trades combined, as summarized in this study, the ratio of net income produced to "value added" is 63.9 percent. It should be noted that the difference in handling of excise taxes contributes to the difference between the two ratios and that the ratios for individual manufacturing industries and for individual wholesale trades often vary considerably from the average.

"Value added" in the mineral industries differs slightly from the manufactures definition. It is computed by subtracting the cost of supplies, minerals received from other establishments for preparation, purchased fuel and electricity, contract work, and purchased machinery installed from the value of shipments and receipts and capital expenditures. It thus provides a measure, not only of the "value added" in mineral production, but also in the development of mineral properties.

CAPITAL EXPENDITURES: 1963

Capital expenditures of merchant wholesalers, retail stores, and selected service establishments were measured on a sampling basis for the year 1963, and the results were published in a separate report entitled ***"Capital Expenditures: 1963,"*** BC42–63. For purposes of the report, capital expenditures were defined to include all costs actually incurred during 1963 which were chargeable to the fixed assets accounts of the firm, including expenditures for facilities under construction at the end of 1963. Included were all expenditures (whether on contract or by employees of the firm) for new or used structures, fixtures, and equipment, and for improvements, reconditioning, modifications, and additions to existing facilities, which were subject to depreciation on the Federal Income Tax Report. Excluded were expenditures for land and charges for repairs, supplies, and other items chargeable as current operating expenses. In the case of motor vehicles or other expenditures for both personal and business use, only that portion allocated to the business is included. Expenditures by firms which went out of business in 1963 were omitted from this report, but expenditures in 1963 by firms opening for business in 1964 were included.

The statistics in the report are limited to the capital expenditures of the operators of the establishments surveyed and exclude expenditures by owners of those properties leasing or renting the property to others. Thus, expenditures at trade and service establishments by real estate firms were omitted. In the case of firms reporting on an organizational basis this survey covers expenditures by the firms for structures which on completion had been or were to be sold and leased back.

The statistics in the report are summarized by type of trade on the basis of the classification of the establishments covered. In the case of companies operating establishments in more than one type of operation covered by this survey (e.g., retail and wholesale trades), separate figures were obtained by type of trade. Firms also engaged in operations not in scope of this survey (e.g., manufacturing) were canvassed only for their retail, wholesale, and service establishments. This approach differs from the procedures followed in compiling quarterly data on capital expenditures by the Office of Business Economics (OBE), Department of Commerce, in conjunction with the Securities Exchange Commission (SEC). The latter series is based on the classification of the principal activity of the company as a whole, with one report filed covering all establishments of the firm, whether or not classified in the same business. The OBE-SEC series also differs in that the service and wholesale activities covered in the latter series are broader in scope than the coverage for these trades in this report.

The sample design for the **merchant wholesaler** portion of the report was the same as that in the ***"Measures of Value Added In and By Merchant Wholesaling Firms: 1963"*** report, with a similar measure of reliability. (See page . .) Data for the merchant wholesaler are reproduced in tables 18 and 19 of chapter 9 of this volume.

Brief Summary of Results

Total capital expenditures of merchant wholesalers amounted to $1.1 billion in 1963, an increase of 28 percent over the $886 million reported in 1958. Expenditures of $974 million for new facilities in 1963 (including new structures and new equipment) accounted for 86 percent of this total, with the largest amount, $714 million (73 percent), directed toward new equipment and the remainder, $260 million (27 percent), expended for new structures.

Capital expenditures in the durable goods trades totaled $548 million in 1963, an in-

crease of 19 percent over 1958. Nondurable goods wholesalers, with total capital expenditures of $586 million in 1963, showed a more substantial increase (38 percent) over 1958.

Nearly equal amounts of capital outlays for new facilities were reported by both durable and nondurable goods wholesalers in 1963, and among both groups expenditures for new fixtures and equipment were substantially greater than outlays for new structures and additions (a pattern essentially unchanged from the distribution reported in 1958). The durable goods group reported expenditures of $363 million for new equipment (a 41 percent increase over the investment reported in 1958) while the nondurable goods group reported new equipment expenditures of $351 million (up 54 percent from 1958). These outlays for new equipment, in 1963, accounted for 75 percent of the total new capital investment reported by durable goods wholesalers and 71 percent of the total new capital invested by the nondurable goods group.

Among the selected kinds of business published in this study, increases over total capital outlays in 1958 were reported in all trade groups except lumber, construction materials (which declined 60 percent) and farm products, raw materials (down 29 percent).

Corporations reported total capital outlays of $888 million in 1963, an increase of 36 percent over the $655 million reported in 1958. Expenditures of $756 million for new facilities accounted for 85 percent of this total, with the larger outlay (53 percent) attributed to the durable goods groups.

List of Corrections

Volume IV has been prepared primarily by assembling and binding the tabular portions of previously issued subject reports together with chapters covering additional phases of wholesale trade which are not issued in report form. This plan was adopted to reduce publication cost and to expedite issuing the data. The corrections appearing below represent revisions noted after the individual subject reports were issued and should be taken into consideration in using volume IV and the subject reports from which it was assembled.

Page	Table	Item	Column	Change	
				From	To
3-1 thru 3-93	All	Standard Note: (V) Insufficient class-of-customer analysis to show separately should be changed to read "Insufficient cash-credit analysis to show separately."			
4-5	2	Volunteer Group Groceries	Stub	Volunteer	Voluntary
4-12	4	Automotive equipment	6		Add footnote (1)
		Tires, tubes	6		Add footnote (2)
		Electrical supplies, apparatus	4		Add footnote (3)
		Electrical supplies, apparatus	6		Add footnote (4)
		Electrical appliances, TV, radio sets	4		Add footnote (5)
		Electronic parts, equipment	4		Add footnote (6)
		Electronic parts, equipment	6		Add footnote (7)
		Hardware	4		Add footnote (8)
		Plumbing and heating equipment, supplies	4		Add footnote (9)
		Air conditioning, refrigeration equipment, supplies	4		Add footnote (10)
		Lumber, millwork	4		Add footnote (11)
		Construction materials	4		Add footnote (12)
4-13	4	Automobiles, other motor vehicles	6		Add footnote (13)
		Automotive equipment	6		Add footnote (14)
		Tires, tubes	6		Add footnote (15)
		Electrical supplies, apparatus	4		Add footnote (16)
		Electrical supplies, apparatus	6		Add footnote (17)
		Electrical appliances, TV, radio sets	4		Add footnote (18)
		Electrical appliances, TV, radio sets	6		Add footnote (19)
		Electronic parts, equipment	4		Add footnote (20)
		Electronic parts, equipment	6		Add footnote (21)
		Hardware	4		Add footnote (22)
		Plumbing and heating equipment, supplies	4		Add footnote (23)
		Air conditioning, refrigeration equipment, supplies	4		Add footnote (24)
		Lumber, millwork	4		Add footnote (25)
		Construction materials	4		Add footnote (26)
4-16	4	Electrical supplies, apparatus	5	[5]1.7	1.7
		Electrical supplies, apparatus	6	25.1	[5]25.1
		Electrical appliances, TV, radio sets	5	[7]1.4	1.4
		Electrical appliances, TV, radio sets	6	81.8	[7]81.8
		Electronic parts, equipment	5	[9]3.9	3.9
		Electronic parts, equipment	6	24.1	[9]24.1
4-43	5	Automobiles, other motor vehicles	4	[9]90.5	90.5
		Automobiles, other motor vehicles	6	2.2	[9]2.2
4-50	5	SIC Codes 506 and 507 appearing directly under Columbus, Ohio, should be inserted after SIC Code 505 under Columbia, S.C.			
8-86	2A	Dairy products, ice cream, ices not reported in detail	1	159,815	64,526
8-401	3A	Malt liquors and brewing byproducts	5	74,556	276,537
		Malt liquors and brewing byproducts	6	.2	.6
8-401	3A	Malt and malt byproducts	5	286,182	84,201
		Malt and malt byproducts	6	.6	.2
8-402	3A	Woven and tufted carpets and rugs	1	20	61
		Woven and tufted carpets and rugs	2	145	79,340
		Woven and tufted carpets and rugs	3	(Z)	.2
		Woven and tufted carpets and rugs	4	25	96
		Woven and tufted carpets and rugs	5	104,884	326,557
		Woven and tufted carpets and rugs	6	.2	.7

List of Corrections--Continued

Page	Table	Item	Column	Change From	Change To
8-403	3A	Prefabricated wooden buildings and structural members.....	4	10	18
		Prefabricated wooden buildings and structural members.....	5	2,157	18,680
8-403	3A	Partitions and fixtures--wool and metal.....	1	104	113
		Partitions and fixtures--wood and metal.....	2	26,116	27,562
		Partitions and fixtures--wood and metal.....	3	(Z)	.1
		Partitions and fixtures--wood and metal.....	4	55	57
		Partitions and fixtures--wood and metal.....	5	37,123	(D)
		Partitions and fixtures--wood and metal.....	6	.1	(D)
8-403	3A	Sanitary tissue, health products.....	Product class code	26493	26472
		Sanitary napkins and tampons.....	Product class code	26472	26471
		Other converted paper, board products.....	Product class code	26471	26495
8-405	3A	Product class code 24330-2.....	Delete entire line.		
		Product class code 25410-20.....	Delete entire line.		
		Product class code 30691-2--also see individual codes 30691 and 30692 on page 404.			
8-407	3A	Product class code 22710-2, 20, 90.....	Delete entire line.		
8-407	3A	Receipts from service--Sources other than the sale of merchandise should be changed to read "Receipts from services--Sources other than the sale of merchandise and miscellaneous goods, n.e.c."			
8-413	3B	Electrical supplies, apparatus			
		Miscellaneous goods, n.e.c.....	1	328,780	333,437
		Miscellaneous goods, ne.e.c.....	2	4.6	4.7
8-413	3B	Electronic parts, equipment			
		Miscellaneous goods, n.e.c.....	1	73,141	68,484
		Miscellaneous goods, n.e.c.....	2	6.0	5.9
8-421	3B	Malt and malt byproducts.....	1	262,265	60,284
		Malt and malt byproducts.....	2	7.3	1.7
		Malt and malt byproducts.....	4	262,265	60,284
8-421	3B	Miscellaneous goods, n.e.c.....	1	1,121,803	1,323,784
		Miscellaneous goods, n.e.c.....	2	31.0	36.6
8-486	3C	Middle Atlantic Division			
		Malt and malt byproducts.....	1	220,687	18,706
		Malt and malt byproducts.....	2	10.7	.9
		Malt and malt byproducts.....	4	220,687	18,706
8-486	3C	Miscellaneous goods, n.e.c.....	1	873,658	1,075,639
		Miscellaneous goods, n.e.c.....	2	42.2	51.9

[1]Including 24.2 to repair shops.
[2]Including 6.4 to repair.
[3]Including 33.9 to contractors and builders; 4.6 to government; and 2.5 to public utilities.
[4]Including 1.2 to repair shops.
[5]Including 6.4 to contractors and builders.
[6]Including 2.3 to contractors and builders and 4.6 to government.
[7]Including 8.1 to repair shops.
[8]Including 15.4 to contractors and builders.
[9]Including 52.7 to contractors and builders.
[10]Including 15.3 to contractors and builders.
[11]Including 22.9 to contractors and builders.
[12]Including 56.3 to contractors and builders.
[13]Including 2.2 to repair shops.
[14]Including 23.1 to repair shops.
[15]Including 12.8 to repair shops.
[16]Including 33.8 to contractors and builders; 2.7 to government; and 2.1 to public utilities.
[17]Including 2.9 to repair shops.
[18]Including 6.7 to contractors and builders and 1.0 to public utilities.
[19]Including 6.8 to repair shops.
[20]Including 1.6 to contractors and builders; 5.0 to government; and 1.1 to public utilities.
[21]Including 10.1 to repair shops.
[22]Including 5.1 to contractors and builders.
[23]Including 60.2 to contractors and builders.
[24]Including 29.7 to contractors and builders.
[25]Including 23.7 to contractors and builders.
[26]Including 43.1 to contractors and builders.

Commodity Line Sales

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[Page numbers listed here omit the Chapter prefix, 8–, which appears as part of number for each page]

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Explanation of Commodity Line Tables

Commodity line data are presented in this report for four of the five major types of operation into which all wholesale trade is divided:

Merchant wholesalers
Manufacturers sales branches, sales offices
Merchandise agents and brokers
Assemblers of farm products

Sales of petroleum bulk stations and terminals were not so analyzed in connection with the 1963 Census of Business.

COMMODITY LINE CLASSIFICATIONS—Two sets of questionnaires were used in enumerating wholesale establishments in connection with the 1963 Census of Business.

a. Merchant wholesalers, merchandise agents and brokers, and assemblers of farm products—16 different forms (See Appendix F)
b. Manufacturers' sales branches and sales offices—11 different forms (See Appendix F)

A complete list of commodity line inquiries on forms used in enumerating the former is presented in Appendix B; and a list of commodity lines or product classes on the manufacturers' sales branches, sales office forms appears in Appendix C.

COVERAGE AND LIMITATIONS OF THE DATA—Respondents were requested to select from the printed list of commodity lines the particular ones that applied to their business and report sales analyses on the basis of records, where available; where no records were available, on the basis of the best possible approximations. Space was provided for writing in any commodity lines that were not listed on the census form.

Not all respondents reported their sales by commodity line. The extent to which the analysis was reported for any particular trade may be gauged by comparing the total of "sales reported by commodity lines" with the amount shown for "sales not reported by commodity lines."

Wholesale census questionnaires were designed so as to group related kinds of business, e.g., Form CB–50A was for motor vehicles, automotive accessories, and related trades; Form CB–50E, for farm products and related trades; and CB–50K, for scrap, waste materials, and related trades. Commodity lines that appeared on a particular census form were limited to those generally handled by the trade or kind of business. Write-in space, with appropriate instructions, was provided on each of the forms for reporting additional lines of merchandise. There appears to have been a tendency to overstate sales of products major to a trade or business, with corresponding understating of minor items. Likewise, some tendency to "basket" minor items in miscellaneous classifications was noted. No exact measure of this type of bias is available, but it is believed to be of a minor order.

Due to tabulating techniques used, some differences may be noted between the sum of geographic division data for a particular commodity line and the total shown for the classification at the U.S. level.

PRESENTATION RULES—In view of the varying degrees of commodity coverage, the small number of establishments in some trades or geographic divisions, and also the danger of disclosure of individual information, the following general rules were adopted in preparing data for publication.

Coverage—In most of the accompanying tables, data are limited for the most part to kinds of business of geographic divisions where coverage (sales reported by commodity lines) was 70 percent or more.

Minimum number of establishments—Data for a particular commodity line are withheld where fewer than 3 establishments in the classification reported the particular item. In such cases, the data for the withheld line are included in the classification "Commodities n.e.c."

Most of the accompanying tables consist of a stub and five data columns. The stub includes the commodity line code and identification of the kind of business and commodity line description. To assist in locating items, commodity line codes are shown throughout the tables, arranged consecutively within a kind of business or area. Absence of a commodity (or product) code from a particular series indicates either that the item is not generally handled in the trade or, if handled, only a small amount was reported.

EXPLANATION OF TABLES

Tables 1A, 1B, and 1C—These tables differ from all other commodity line tables in that they present "Total" sales for broad commodity lines of all establishments based upon and extrapolated from reported commodity line analyses. All other tables in this series present summaries of commodity line data "as reported," without projections for establishments not reporting the analyses.

Some companies, for one reason or another, failed to report the requested sales analyses. Commodity line coverage—total sales analyzed divided by total sales of all establishments including any not analyzed—varied to some extent by kind of business or trade but for the United States as a whole, all merchant wholesalers combined, it amounted to 86 percent. In tables 1A, 1B, and 1C, broad

commodity lines are projected or extrapolated to 100 percent on the premise that the experiences of those not reporting the commodity line analysis paralleled the pattern of those reporting this information.

For States, standard metropolitan statistical areas, and for all geographic divisions except the Middle Atlantic, extrapolation was by kind of business prior to accumulating commodity line totals. Data for the Middle Atlantic Division represent totals for the States of New York, Pennsylvania, and New Jersey. Likewise, totals for the United States were obtained by adding commodity lines for the nine geographic divisions. Data within a geographic area may not add to the total because of the projection method used in these tables.

EXPLANATION OF DATA COLUMNS (EXCEPT TABLES 1A, 1B, AND 1C)

First column—Entries in this column represent the amount of reported sales of a commodity line in a kind of business. The completeness of commodity line coverage for any kind of business may be measured by the relationship between "sales reported by commodity lines" and "sales not reported by commodity lines." Generally, this comparison indicates some incomplete coverage, and the amount shown for a particular commodity line may therefore be less than it would have been if all establishments had reported the commodity analysis.

Second column—Entries in this column are determined by relating reported sales of commodity lines to total analyzed sales for the kind of business or area. The percentages indicate the importance of the commodity line to the kind of business. Percentages are shown for broad commodity lines only, not for the detailed commodity lines under the numbered items. In relating sales as reported for detailed commodity lines (lines for which no percentages are shown) to total analyzed sales for the trade, consideration should be given to any amounts that may appear opposite the stub caption "Not reported in detail." Such amounts, if any, represent sales reported only at the broad (or numbered) commodity line level, not the detailed commodity line.

Because of the rounding procedure used, percentages within a kind of business or area may not add exactly to 100 percent.

Third column—Entries in this column represent the number of wholesale establishments identified with the kind of business and commodity line indicated in the stub. The first entry for a kind of business represents the total number of establishments in the classification reporting commodity line sales. Additional entries represent the number of establishments that reported sales of the specified commodity line.

Fourth column—Entries in this column represent total sales of all commodities, including any retail sales and service receipts, etc., of the establishments which reported sales of the specified commodity line.

Fifth column—The entry in this column represents the relative importance of a specified commodity line to total sales of establishments which reported that they handled the line. The percentages are derived by dividing entries in column 1 by entries in column 4, line by line. Entries in this column differ from those in column 2 in that they represent the importance of the particular commodity to those establishments that reported sales of the commodity. In contrast, the entry in column 2 represents the importance of the commodity to the trade as a whole.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	UNITED STATES		
	TOTAL	157 391 769	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	135 892 864	86.3
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	157 391 769	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	1 984 670	1.3
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	1 101 451	.7
5013110	AUTOMOTIVE GLASS	44 469	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	5 489 375	3.5
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	202 308	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	262 950	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT	169 151	.1
5014100	TIRES AND TUBES, NEW	710 723	.5
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	1 558 272	1.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	2 140 758	1.4
5022230	TOILET SOAPS	120 076	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	434 198	.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 839 882	1.2
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	73 423	(Z)
5029130	OIL DRILLERS' MUD AND CHEMICALS	84 831	.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	555 427	.4
5032100	YARD OR PIECE GOODS	3 155 498	2.0
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	370 557	.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	266 383	.2
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	943 772	.6
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	1 239 176	.8
5035320	FUR CLOTHING	53 601	(Z)
5035330	FURS, RAW AND DRESSED	49 512	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	66 555	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	305 525	.2
5039100	SHOES, OTHER FOOTWEAR	558 065	.4
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	2 453 595	1.6
5044110	EGGS (FRESH, STORAGE)	623 233	.4
5044120	POULTRY	1 107 656	.7
5045100	CONFECTIONERY	1 506 848	1.0
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	682 022	.4
5047100	MEATS, PROVISIONS	5 954 276	3.8
5048100	FRESH FRUITS, VEGETABLES, BERRIES	3 212 376	2.0
5049200	BAKERY PRODUCTS	362 608	.2
5049300	CANNED, BOTTLED FOODS	3 781 170	2.4
5049410	COFFEE	1 324 608	.8
5049420	TEA	128 306	.1
5049500	FROZEN FOODS	2 097 869	1.3
5049610	SOFT DRINKS	301 640	.2
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	50 213	(Z)
5049910	SANDWICHES, SNACK ITEMS	29 701	(Z)
5049920	FLOUR, RELATED PRODUCTS	533 284	.3
5049930	SUGAR (REFINED)	808 038	.5
5049940	DRIED FRUITS	86 445	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	3 021 030	1.9
5049960	PEANUTS, ROASTED	34 549	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	127 361	.1
5049980	MISCELLANEOUS FOOD PRODUCTS	565 494	.4
5051100	COTTON (RAW), INCLUDING LINTERS	2 592 119	1.6
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	8 091 992	5.1
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	632 696	.4
5059100	HIDES, SKINS, PELTS	502 785	.3
5059200	TOBACCO (LEAF)	434 536	.3
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	468 169	.3
5059910	PEANUTS, UNROASTED	74 329	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	35 884	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	145 841	.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	3 575 160	2.3
5062320	TELEPHONE AND SIGNAL EQUIPMENT	160 509	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	3 269 904	2.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	333 616	.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	701 726	.4
5064140	ROOM AIR CONDITIONERS	240 325	.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	1 573 167	1.0
5072210	HARDWARE	1 737 498	1.1
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	11 363	(Z)
5072230	PAINTERS' SUPPLIES	89 359	.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	644 745	.4
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	53 367	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	464 856	.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	2 093 107	1.3
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	359 643	.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	307 430	.2
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	213 747	.1
5081100	OFFICE MACHINES AND EQUIPMENT	390 912	.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	370 124	.2
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	78 654	(Z)
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	231 173	.1
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	11 858	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	131 067	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	181 821	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	2 185 644	1.4
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	191 981	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	1 146 231	.7
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	203 744	.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	701 572	.4
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	715 697	.5
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	131 735	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	57 161	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	380 943	.2
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	518 762	.3
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	461 823	.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	563 734	.4
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	434 163	.3
5084500	RECONDITIONED DRUMS AND BARRELS	109 084	.1
5084910	ABRASIVES, ABRASIVE MATERIALS	219 856	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	38 538	(Z)
5084930	MECHANICAL RUBBER GOODS	221 283	.1
5084940	ROPE, CORDAGE, TWINE	127 332	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	134 083	.1
5084960	PRINTING AND DUPLICATING INKS	19 931	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 420 809	.9
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	313 168	.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	724 418	.5
5086100	DENTAL EQUIPMENT, SUPPLIES	252 328	.2
5086210	CHURCH EQUIPMENT, SUPPLIES	44 766	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	367 146	.2
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	775 423	.5
5086400	OPHTHALMIC PRODUCTS	224 580	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	335 789	.2
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	136 879	.1
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	330 792	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	336 057	.2
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	341 611	.2
5087400	SHOE REPAIR AND RESOLE MATERIALS	104 739	.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	99 531	.1
5087910	TAILORS' SUPPLIES	8 305	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	24 538	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	173 942	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	65 206	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	538 169	.3
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	225 347	.1
5088910	RAILROAD TRANSPORTATION EQUIPMENT	67 897	(Z)
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	3 619	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	638 315	.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	UNITED STATES (CONTINUED)		
5091112	COKE.	23 693	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	439 175	.3
5091212	IRON AND STEEL PRODUCTS (FLAT).	1 506 958	1.0
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	559 101	.4
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	1 134 459	.7
5091215	CAST IRON-SOIL PIPE, TUBING	115 636	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	1 234 444	.8
5091217	OTHER CARBON STEEL PRODUCTS	51 521	(Z)
5091218	ALLOY STEEL	234 790	.1
5091219	STAINLESS STEEL	510 929	.3
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	141 863	.1
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	249 676	.2
5091313	ALUMINUM SHAPES, FORMS, ETC..	585 115	.4
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	850 727	.5
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	1 471 252	.9
5093122	UNPREPARED IRON, STEEL SCRAP.	219 945	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	62 986	(Z)
5093211	ALUMINUM SCRAP.	145 678	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	365 226	.2
5093213	SCRAP LEAD.	66 334	(Z)
5093214	ZINC SCRAP.	30 077	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	176 035	.1
5093220	WASTE PAPER	317 962	.2
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	408 010	.3
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	162 656	.1
5094110	CIGARETTES, CIGARS, TOBACCO	4 885 730	3.1
5095110	BEER, FERMENTED MALT LIQUORS.	3 409 770	2.2
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	4 007 983	2.5
5095212	WINES	795 793	.5
5096111	PRINTING AND WRITING PAPERS	1 376 067	.9
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	356 574	.2
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	1 305 000	.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	731 130	.5
5096213	PAPERBOARD, BOXBOARD.	144 267	.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	933 510	.6
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	41 788	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	89 920	.1
5097110	HOUSEHOLD FURNITURE	525 279	.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	565 691	.4
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	316 068	.2
5097221	CURTAINS, DRAPERIES	150 143	.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	367 190	.2
5097223	SHADES, VENETIAN BLINDS	37 741	(Z)
5097230	FLOOR COVERINGS	1 214 980	.8
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	44 066	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	715 218	.5
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	3 127 075	2.0
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	1 027 474	.7
5098141	SHINGLES.	62 046	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	808 435	.5
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	306 778	.2
5098144	VENEER, OTHER WOOD PRODUCTS	64 445	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	463 328	.3
5098212	CEMENT, LIME, PLASTER, STUCCO	194 755	.1
5098213	SAND, GRAVEL, CRUSHED STONE	115 382	.1
5098220	GLASS (FLAT, BRICK, ETC.)	319 609	.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	660 573	.4
5098232	INSULATION MATERIALS AND INSULATION BOARD	224 965	.1
5098291	WALLBOARD AND HARDBOARD	268 025	.2
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	118 596	.1
5098293	CONCRETE PRODUCTS, BUILDING STONE	78 742	.1
5098294	READY OR TRANSIT MIXED CONCRETE	30 627	(Z)
5098295	PLASTIC BUILDING MATERIALS.	62 054	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	28 491	(Z)
5098297	ADHESIVES, MASTICS.	36 131	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	34 903	(Z)
5098299	OTHER BUILDING MATERIALS.	522 754	.3
5099110	PHOTOGRAPHIC GOODS.	571 363	.4
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	918 670	.6
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	759 429	.5
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	31 169	(Z)
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES.	4 451	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	23 836	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	132 581	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	996 837	.6
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	726 826	.5
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	572 228	.4
5099321	FERTILIZER, FERTILIZER MATERIALS.	577 348	.4
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	259 714	.2
5099330	SEEDS	510 509	.3
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	100 830	.1
5099410	PRECIOUS STONES (CUT) AND METALS.	403 191	.3
5099420	JEWELRY, SILVERWARE, TROPHIES	701 821	.4
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	385 843	.2
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC..	308 051	.2
5099611	PETROLEUM PRODUCTS.	2 090 474	1.3
5099612	CRUDE OIL	420 455	.3
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	349 042	.2
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	473 524	.3
5099632	BARRELS, BOXES, BOX SHOOKS, ETC..	59 705	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	761 742	.5
5099660	OTHER TEXTILE PRODUCTS.	283 519	.2
5099670	FOOD, BEVERAGE BASIC MATERIALS.	1 331 568	.8
5099680	WALLPAPER	86 403	.1
5099691	LUGGAGE, SADDLERY, HARNESS.	53 310	(Z)
5099692	INDUSTRIAL YARNS.	253 507	.2
5099693	SMOKERS' SUPPLIES AND PIPES	66 512	(Z)
5099694	LEATHER	141 631	.1
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	34 123	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 343 750	.9
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	16 852	(Z)
5099800	COMMODITY CREDIT CORPORATION.	118 594	.1
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	995 964	.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	NEW ENGLAND		
	TOTAL	8 418 372	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	7 164 393	85.1
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	8 418 372	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	80 234	1.0
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	41 291	.5
5013110	AUTOMOTIVE GLASS	1 226	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	269 667	3.2
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	8 950	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	20 492	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT	9 439	.1
5014100	TIRES AND TUBES, NEW	45 588	.5
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	86 206	1.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	113 394	1.3
5022230	TOILET SOAPS	4 319	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	24 793	.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	135 957	1.6
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	10 387	.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	36 040	.4
5032100	YARD OR PIECE GOODS	113 310	1.3
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	20 457	.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	9 841	.1
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	57 050	.7
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	58 108	.7
5035320	FUR CLOTHING	442	(Z)
5035330	FURS, RAW AND DRESSED	3 024	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	1 176	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	16 407	.2
5039100	SHOES, OTHER FOOTWEAR	130 706	1.6
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	115 199	1.4
5044110	EGGS (FRESH, STORAGE)	18 720	.2
5044120	POULTRY	70 727	.8
5045100	CONFECTIONERY	98 803	1.2
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	127 401	1.5
5047100	MEATS, PROVISIONS	546 813	6.5
5048100	FRESH FRUITS, VEGETABLES, BERRIES	212 510	2.5
5049200	BAKERY PRODUCTS	25 944	.3
5049300	CANNED, BOTTLED FOODS	177 779	2.1
5049410	COFFEE	36 188	.4
5049420	TEA	11 022	.1
5049500	FROZEN FOODS	134 977	1.6
5049610	SOFT DRINKS	26 224	.3
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	2 001	(Z)
5049910	SANDWICHES, SNACK ITEMS	1 189	(Z)
5049920	FLOUR, RELATED PRODUCTS	34 531	.4
5049930	SUGAR (REFINED)	22 858	.3
5049940	DRIED FRUITS	2 183	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	221 530	2.6
5049960	PEANUTS, ROASTED	895	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	75	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	17 792	.2
5051100	COTTON (RAW), INCLUDING LINTERS	27 343	.3
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	3 295	(Z)
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	13 908	.2
5059100	HIDES, SKINS, PELTS	20 143	.2
5059200	TOBACCO (LEAF)	31 158	.4
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	296 574	3.5
5059910	PEANUTS, UNROASTED	129	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	543	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	188 755	2.2
5062320	TELEPHONE AND SIGNAL EQUIPMENT	1 704	(Z)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	174 313	2.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	12 265	.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	36 785	.4
5064140	ROOM AIR CONDITIONERS	8 463	.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	97 337	1.2
5072210	HARDWARE	100 178	1.2
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	28	(Z)
5072230	PAINTERS' SUPPLIES	4 598	.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	35 170	.4
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	2 079	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	63 919	.8
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	117 352	1.4
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	8 422	.1
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	15 640	.2
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	12 208	.1
5081100	OFFICE MACHINES AND EQUIPMENT	20 161	.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	14 088	.2
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	3 787	(Z)
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	12 819	.2
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	332	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	10 888	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	5 011	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	92 099	1.1
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	7 646	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	45 973	.5
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	7 691	.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	60 361	.7
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	2 796	(Z)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	5 672	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	1 297	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	21 130	.3
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	44 363	.5
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	28 122	.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	27 782	.3
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	18 984	.2
5084500	RECONDITIONED DRUMS AND BARRELS	4 322	.1
5084910	ABRASIVES, ABRASIVE MATERIALS	20 494	.2
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	2 793	(Z)
5084930	MECHANICAL RUBBER GOODS	10 508	.1
5084940	ROPE, CORDAGE, TWINE	15 584	.2
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	16 564	.2
5084960	PRINTING AND DUPLICATING INKS	777	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	70 132	.8
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	18 017	.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	20 586	.2
5086100	DENTAL EQUIPMENT, SUPPLIES	12 189	.1
5086210	CHURCH EQUIPMENT, SUPPLIES	2 062	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	15 469	.2
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	46 297	.5
5086400	OPHTHALMIC PRODUCTS	9 056	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	24 205	.3
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	8 013	.1
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	16 296	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	10 124	.1
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	15 594	.2
5087400	SHOE REPAIR AND RESOLE MATERIALS	18 677	.2
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	6 425	.1
5087910	TAILORS' SUPPLIES	151	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	1 301	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	7 263	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	141	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	4 588	.1
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	11 191	.1
5088910	RAILROAD TRANSPORTATION EQUIPMENT	860	(Z)
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	53	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	36 645	.4
5091112	COKE	73	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	12 474	.1
5091212	IRON AND STEEL PRODUCTS (FLAT)	55 776	.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	NEW ENGLAND (CONTINUED)		
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	21 197	.3
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	56 423	.7
5091215	CAST IRON-SOIL PIPE, TUBING	6 078	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	21 484	.3
5091217	OTHER CARBON STEEL PRODUCTS	5 215	.1
5091218	ALLOY STEEL	17 299	.2
5091219	STAINLESS STEEL	33 439	.4
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	1 078	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	26 490	.3
5091313	ALUMINUM SHAPES, FORMS, ETC..	33 330	.4
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	17 424	.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	63 069	.7
5093122	UNPREPARED IRON, STEEL SCRAP.	12 303	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	8 748	.1
5093211	ALUMINUM SCRAP.	11 611	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	50 317	.6
5093213	SCRAP LEAD.	5 120	.1
5093214	ZINC SCRAP.	3 279	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	16 337	.2
5093220	WASTE PAPER	31 656	.4
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	60 346	.7
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	26 638	.3
5094110	CIGARETTES, CIGARS, TOBACCO	309 887	3.7
5095110	BEER, FERMENTED MALT LIQUORS.	187 568	2.2
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	258 671	3.1
5095212	WINES	45 361	.5
5096111	PRINTING AND WRITING PAPERS	53 925	.6
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	3 869	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	89 926	1.1
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	57 727	.7
5096213	PAPERBOARD, BOXBOARD.	20 484	.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	59 980	.7
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 564	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	8 525	.1
5097110	HOUSEHOLD FURNITURE	27 466	.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	39 063	.5
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	8 595	.1
5097221	CURTAINS, DRAPERIES	8 615	.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	18 284	.2
5097223	SHADES, VENETIAN BLINDS	5 092	.1
5097230	FLOOR COVERINGS	60 332	.7
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	454	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	41 704	.5
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	180 037	2.1
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	40 891	.5
5098141	SHINGLES.	7 483	.1
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	50 183	.6
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	8 992	.1
5098144	VENEER, OTHER WOOD PRODUCTS	1 170	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	31 780	.4
5098212	CEMENT, LIME, PLASTER, STUCCO	15 945	.2
5098213	SAND, GRAVEL, CRUSHED STONE	3 421	(Z)
5098220	GLASS (FLAT, BRICK, ETC.)	16 485	.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	31 296	.4
5098232	INSULATION MATERIALS AND INSULATION BOARD	10 672	.1
5098291	WALLBOARD AND HARDBOARD	10 364	.1
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	3 346	(Z)
5098293	CONCRETE PRODUCTS, BUILDING STONE	3 618	(Z)
5098294	READY OR TRANSIT MIXED CONCRETE	102	(Z)
5098295	PLASTIC BUILDING MATERIALS.	3 816	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	1 142	(Z)
5098297	ADHESIVES, MASTICS.	4 012	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	271	(Z)
5098299	OTHER BUILDING MATERIALS.	15 728	.2
5099110	PHOTOGRAPHIC GOODS.	20 035	.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	36 620	.4
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	51 919	.6
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	2 502	(Z)
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES.	6	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	1 078	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	4 268	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	92 347	1.1
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	17 456	.2
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	3 384	(Z)
5099321	FERTILIZER, FERTILIZER MATERIALS.	2 829	(Z)
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	3 162	(Z)
5099330	SEEDS	6 220	.1
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	4 619	.1
5099410	PRECIOUS STONES (CUT) AND METALS.	12 994	.2
5099420	JEWELRY, SILVERWARE, TROPHIES	42 687	.5
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	20 399	.2
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC..	16 563	.2
5099611	PETROLEUM PRODUCTS.	100 054	1.2
5099612	CRUDE OIL	271	(Z)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	37 941	.5
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	9 751	.1
5099632	BARRELS, BOXES, BOX SHOOKS, ETC..	3 236	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	53 804	.6
5099660	OTHER TEXTILE PRODUCTS.	19 303	.2
5099670	FOOD, BEVERAGE BASIC MATERIALS.	8 376	.1
5099680	WALLPAPER	10 541	.1
5099691	LUGGAGE, SADDLERY, HARNESS.	2 617	(Z)
5099692	INDUSTRIAL YARNS.	30 401	.4
5099693	SMOKERS' SUPPLIES AND PIPES	5 025	.1
5099694	LEATHER	40 863	.5
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	1 255	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	39 176	.5
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	389	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	37 678	.4

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	MIDDLE ATLANTIC		
	TOTAL	44 236 450	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	38 842 804	87.8
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	44 236 450	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	827 512	1.9
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS.	261 967	.6
5013110	AUTOMOTIVE GLASS.	7 619	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	945 885	2.1
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	29 072	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	40 231	.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	25 427	.1
5014100	TIRES AND TUBES, NEW.	153 168	.3
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	427 764	1.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	518 541	1.2
5022230	TOILET SOAPS.	20 785	(Z)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	96 136	.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	757 804	1.7
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER.	46 919	.1
5029130	OIL DRILLERS' MUD AND CHEMICALS	26	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	81 225	.2
5032100	YARD OR PIECE GOODS	2 640 237	6.0
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	193 662	.4
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	180 531	.4
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	456 247	1.0
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED).	708 478	1.6
5035320	FUR CLOTHING.	32 180	.1
5035330	FURS, RAW AND DRESSED	40 563	.1
5035340	MILLINERY, MILLINERY SUPPLIES	49 022	.1
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR.	142 399	.3
5039100	SHOES, OTHER FOOTWEAR	225 336	.5
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	720 002	1.6
5044110	EGGS (FRESH, STORAGE)	153 912	.3
5044120	POULTRY	268 584	.6
5045100	CONFECTIONERY	358 641	.8
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	167 488	.4
5047100	MEATS, PROVISIONS	1 883 757	4.3
5048100	FRESH FRUITS, VEGETABLES, BERRIES	664 059	1.5
5049200	BAKERY PRODUCTS	87 938	.2
5049300	CANNED, BOTTLED FOODS	802 252	1.8
5049410	COFFEE.	654 188	1.5
5049420	TEA	47 275	.1
5049500	FROZEN FOODS.	570 438	1.3
5049610	SOFT DRINKS	90 243	.2
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.).	19 508	(Z)
5049910	SANDWICHES, SNACK ITEMS	4 976	(Z)
5049920	FLOUR, RELATED PRODUCTS	117 771	.3
5049930	SUGAR (REFINED)	295 364	.7
5049940	DRIED FRUITS.	14 087	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED.	674 353	1.5
5049960	PEANUTS, ROASTED.	7 929	(Z)
5049970	NUTS (EDIBLE, UNSHELLED).	28 908	.1
5049980	MISCELLANEOUS FOOD PRODUCTS	129 957	.3
5051100	COTTON (RAW), INCLUDING LINTERS	32 177	.1
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	2 793 195	6.3
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	20 561	(Z)
5059100	HIDES, SKINS, PELTS	259 390	.6
5059200	TOBACCO (LEAF).	37 605	.1
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	126 911	.3
5059910	PEANUTS, UNROASTED.	2 351	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.).	23 097	.1
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES).	112 095	.3
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	704 014	1.6
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	23 134	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	718 559	1.6
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	125 209	.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	147 508	.3
5064140	ROOM AIR CONDITIONERS	56 356	.1
	MIDDLE ATLANTIC (CONTINUED)		
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	528 061	1.2
5072210	HARDWARE.	394 792	.9
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	5 807	(Z)
5072230	PAINTERS' SUPPLIES.	28 189	.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES.	97 467	.2
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	9 996	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	150 624	.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	426 260	1.0
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	67 726	.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	70 257	.2
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	42 886	.1
5081100	OFFICE MACHINES AND EQUIPMENT	112 773	.3
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT.	67 880	.2
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	16 773	(Z)
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	55 872	.1
5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	1 973	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	24 763	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	17 949	(Z)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	295 382	.7
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	51 830	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	285 212	.6
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	41 528	.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	163 616	.4
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	23 284	.1
5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	54 961	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	10 729	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	52 781	.1
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	164 765	.4
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT.	80 967	.2
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	109 734	.2
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES).	75 635	.2
5084500	RECONDITIONED DRUMS AND BARRELS	31 832	.1
5084910	ABRASIVES, ABRASIVE MATERIALS	42 693	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	8 991	(Z)
5084930	MECHANICAL RUBBER GOODS	43 977	.1
5084940	ROPE, CORDAGE, TWINE.	37 570	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.).	40 203	.1
5084960	PRINTING AND DUPLICATING INKS	8 796	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	331 446	.7
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	71 170	.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	63 305	.1
5086100	DENTAL EQUIPMENT, SUPPLIES.	73 746	.2
5086210	CHURCH EQUIPMENT, SUPPLIES.	19 888	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES.	45 719	.1
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.	189 155	.4
5086400	OPHTHALMIC PRODUCTS	76 393	.2
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	127 290	.3
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	31 041	.1
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	70 868	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES.	78 842	.2
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	79 815	.2
5087400	SHOE REPAIR AND RESOLE MATERIALS.	20 421	(Z)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	18 299	(Z)
5087910	TAILORS' SUPPLIES	5 510	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES.	5 198	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	50 250	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES.	16 969	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES.	90 840	.2
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	55 699	.1
5088910	RAILROAD TRANSPORTATION EQUIPMENT	16 754	(Z)
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE).	401	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE).	314 471	.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent

[1]Percentages may not add due to rounding.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	MIDDLE ATLANTIC (CONTINUED)		
5091112	COKE	3 360	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	205 583	.5
5091212	IRON AND STEEL PRODUCTS (FLAT)	395 228	.9
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	118 014	.3
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	278 044	.6
5091215	CAST IRON-SOIL PIPE, TUBING	19 258	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	200 629	.5
5091217	OTHER CARBON STEEL PRODUCTS	4 486	(Z)
5091218	ALLOY STEEL	53 750	.1
5091219	STAINLESS STEEL	161 503	.4
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	132 326	.3
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	112 883	.3
5091313	ALUMINUM SHAPES, FORMS, ETC.	213 508	.5
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	715 689	1.6
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	435 910	1.0
5093122	UNPREPARED IRON, STEEL SCRAP	45 912	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	14 135	(Z)
5093211	ALUMINUM SCRAP	29 769	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	105 822	.2
5093213	SCRAP LEAD	16 030	(Z)
5093214	ZINC SCRAP	11 035	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	52 601	.1
5093220	WASTE PAPER	112 578	.3
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	122 651	.3
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	36 303	.1
5094110	CIGARETTES, CIGARS, TOBACCO	989 784	2.2
5095110	BEER, FERMENTED MALT LIQUORS	618 349	1.4
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	1 024 394	2.3
5095212	WINES	267 124	.6
5096111	PRINTING AND WRITING PAPERS	479 045	1.1
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	313 055	.7
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	363 463	.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	163 940	.4
5096213	PAPERBOARD, BOXBOARD	66 880	.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	285 607	.6
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	17 638	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	30 808	.1
5097110	HOUSEHOLD FURNITURE	141 502	.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	145 732	.3
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	150 079	.3
5097221	CURTAINS, DRAPERIES	79 674	.2
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	179 506	.4
5097223	SHADES, VENETIAN BLINDS	12 047	(Z)
5097230	FLOOR COVERINGS	279 848	.6
5097292	MIRRORS, LAMPS, PICTURE FRAMES	16 845	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	207 003	.5
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	520 485	1.2
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	141 866	.3
5098141	SHINGLES	16 425	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	168 659	.4
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	56 508	.1
5098144	VENEER, OTHER WOOD PRODUCTS	9 626	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	126 469	.3
5098212	CEMENT, LIME, PLASTER, STUCCO	30 575	.1
5098213	SAND, GRAVEL, CRUSHED STONE	29 848	.1
5098220	GLASS (FLAT, BRICK, ETC.)	58 387	.1
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	128 593	.3
5098232	INSULATION MATERIALS AND INSULATION BOARD	42 202	.1
5098291	WALLBOARD AND HARDBOARD	53 350	.1
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	8 772	(Z)
5098293	CONCRETE PRODUCTS, BUILDING STONE	26 401	.1
5098294	READY OR TRANSIT MIXED CONCRETE	3 364	(Z)
5098295	PLASTIC BUILDING MATERIALS	10 317	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	6 277	(Z)
5098297	ADHESIVES, MASTICS	9 851	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	2 197	(Z)
5098299	OTHER BUILDING MATERIALS	86 445	.2
5099110	PHOTOGRAPHIC GOODS	239 823	.5
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	207 637	.5
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	228 256	.5
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	7 609	(Z)
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	128	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	4 549	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	39 214	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	399 069	.9
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	82 447	.2
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	190 352	.4
5099321	FERTILIZER, FERTILIZER MATERIALS	195 156	.4
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	40 985	.1
5099330	SEEDS	52 359	.1
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	8 311	(Z)
5099410	PRECIOUS STONES (CUT) AND METALS	302 766	.7
5099420	JEWELRY, SILVERWARE, TROPHIES	334 806	.8
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	182 162	.4
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	118 137	.3
5099611	PETROLEUM PRODUCTS	506 516	1.1
5099612	CRUDE OIL	■ 397	(Z)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	68 112	.2
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	74 191	.2
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	6 017	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	254 158	.6
5099660	OTHER TEXTILE PRODUCTS	127 160	.3
5099670	FOOD, BEVERAGE BASIC MATERIALS	1 022 059	2.3
5099680	WALLPAPER	32 443	.1
5099691	LUGGAGE, SADDLERY, HARNESS	24 815	.1
5099692	INDUSTRIAL YARNS	175 391	.4
5099693	SMOKERS' SUPPLIES AND PIPES	11 945	(Z)
5099694	LEATHER	68 785	.2
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	25 654	.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	610 045	1.4
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	■ 963	(Z)
5099800	COMMODITY CREDIT CORPORATION	16 575	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	150 979	.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 00.05%.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	EAST NORTH CENTRAL		
	TOTAL	28 074 952	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	24 288 264	86.5
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	28 074 952	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	276 596	1.0
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	184 572	.7
5013110	AUTOMOTIVE GLASS	6 521	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 105 392	3.9
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	50 237	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	41 192	.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT	39 248	.1
5014100	TIRES AND TUBES, NEW	113 552	.4
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	253 341	.9
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	365 350	1.3
5022230	TOILET SOAPS	19 627	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	93 950	.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	296 858	1.1
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	5 255	(Z)
5029130	OIL DRILLERS' MUD AND CHEMICALS	87	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	104 247	.4
5032100	YARD OR PIECE GOODS	93 617	.3
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	38 745	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	6 545	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	94 107	.3
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	120 503	.4
5035320	FUR CLOTHING	7 212	(Z)
5035330	FURS, RAW AND DRESSED	1 266	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	3 613	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	38 509	.1
5039100	SHOES, OTHER FOOTWEAR	45 820	.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	612 362	2.2
5044110	EGGS (FRESH, STORAGE)	132 159	.5
5044120	POULTRY	229 731	.8
5045100	CONFECTIONERY	308 607	1.1
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	78 877	.3
5047100	MEATS, PROVISIONS	1 384 546	4.9
5048100	FRESH FRUITS, VEGETABLES, BERRIES	599 098	2.1
5049200	BAKERY PRODUCTS	95 631	.3
5049300	CANNED, BOTTLED FOODS	624 496	2.2
5049410	COFFEE	106 427	.4
5049420	TEA	13 862	(Z)
5049500	FROZEN FOODS	325 246	1.2
5049610	SOFT DRINKS	55 282	.2
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	5 261	(Z)
5049910	SANDWICHES, SNACK ITEMS	3 870	(Z)
5049920	FLOUR, RELATED PRODUCTS	98 334	.4
5049930	SUGAR (REFINED)	154 545	.6
5049940	DRIED FRUITS	10 180	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	562 180	2.0
5049960	PEANUTS, ROASTED	4 916	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	1 520	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	95 570	.3
5051100	COTTON (RAW), INCLUDING LINTERS	22 757	.1
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 520 689	5.4
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	110 377	.4
5059100	HIDES, SKINS, PELTS	92 328	.3
5059200	TOBACCO (LEAF)	9 500	(Z)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	3 483	(Z)
5059910	PEANUTS, UNROASTED	1 303	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	107	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	13 111	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	725 627	2.6
5062320	TELEPHONE AND SIGNAL EQUIPMENT	27 669	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	613 910	2.2
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	65 273	.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	144 686	.5
5064140	ROOM AIR CONDITIONERS	29 626	.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	249 795	.9
5072210	HARDWARE	309 555	1.1
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	1 106	(Z)
5072230	PAINTERS' SUPPLIES	19 025	.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	147 925	.5
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	6 155	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	76 896	.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	389 100	1.4
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	52 122	.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	49 327	.2
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	37 801	.1
5081100	OFFICE MACHINES AND EQUIPMENT	67 806	.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	61 952	.2
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	12 336	(Z)
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	63 603	.2
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	1 384	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	24 481	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	22 323	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	297 743	1.1
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	37 554	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	207 292	.7
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	52 572	.2
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	227 547	.8
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	32 918	.1
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	34 318	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	16 290	.1
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	75 263	.3
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	64 100	.2
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	130 775	.5
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	121 646	.4
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	106 366	.4
5084500	RECONDITIONED DRUMS AND BARRELS	24 625	.1
5084910	ABRASIVES, ABRASIVE MATERIALS	80 922	.3
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	12 869	(Z)
5084930	MECHANICAL RUBBER GOODS	69 040	.2
5084940	ROPE, CORDAGE, TWINE	17 322	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	36 252	.1
5084960	PRINTING AND DUPLICATING INKS	3 622	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	357 452	1.3
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	72 254	.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	152 165	.5
5086100	DENTAL EQUIPMENT, SUPPLIES	41 697	.1
5086210	CHURCH EQUIPMENT, SUPPLIES	6 616	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	98 637	.4
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	152 487	.5
5086400	OPHTHALMIC PRODUCTS	40 477	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	52 600	.2
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	29 666	.1
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	70 887	.3
5087200	CUSTODIAL (JANITORS') SUPPLIES	54 881	.2
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	61 643	.2
5087400	SHOE REPAIR AND RESOLE MATERIALS	18 089	.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	13 342	(Z)
5087910	TAILORS' SUPPLIES	1 282	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	6 581	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	17 518	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	24 615	.1
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	48 007	.2
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	20 493	.1
5088910	RAILROAD TRANSPORTATION EQUIPMENT	46 086	.2
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	865	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	150 004	.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1] Percentages may not add due to rounding.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	EAST NORTH CENTRAL (CONTINUED)		
5091112	COKE	7 543	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	125 936	.4
5091212	IRON AND STEEL PRODUCTS (FLAT)	594 229	2.1
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	116 205	.4
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	311 095	1.1
5091215	CAST IRON-SOIL PIPE, TUBING	18 090	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	182 433	.6
5091217	OTHER CARBON STEEL PRODUCTS	16 634	.1
5091218	ALLOY STEEL	99 410	.4
5091219	STAINLESS STEEL	134 647	.5
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	1 563	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	50 631	.2
5091313	ALUMINUM SHAPES, FORMS, ETC.	127 032	.5
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	54 968	.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	547 357	1.9
5093122	UNPREPARED IRON, STEEL SCRAP	75 821	.3
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	20 129	.1
5093211	ALUMINUM SCRAP	41 264	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	74 818	.3
5093213	SCRAP LEAD	16 311	.1
5093214	ZINC SCRAP	7 246	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	30 458	.1
5093220	WASTE PAPER	92 190	.3
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	45 310	.2
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	66 112	.2
5094110	CIGARETTES, CIGARS, TOBACCO	919 881	3.3
5095110	BEER, FERMENTED MALT LIQUORS	772 082	2.8
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	719 674	2.6
5095212	WINES	139 818	.5
5096111	PRINTING AND WRITING PAPERS	334 109	1.2
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	7 158	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	244 285	.9
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	144 711	.5
5096213	PAPERBOARD, BOXBOARD	19 316	.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	173 833	.6
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	8 407	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	19 202	.1
5097110	HOUSEHOLD FURNITURE	70 686	.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	100 829	.4
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	86 184	.3
5097221	CURTAINS, DRAPERIES	10 149	(Z)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	50 044	.2
5097223	SHADES, VENETIAN BLINDS	7 024	(Z)
5097230	FLOOR COVERINGS	200 267	.7
5097292	MIRRORS, LAMPS, PICTURE FRAMES	8 685	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	134 213	.5
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	434 994	1.5
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	184 141	.7
5098141	SHINGLES	2 044	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	154 576	.6
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	67 658	.2
5098144	VENEER, OTHER WOOD PRODUCTS	7 463	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	100 151	.4
5098212	CEMENT, LIME, PLASTER, STUCCO	51 153	.2
5098213	SAND, GRAVEL, CRUSHED STONE	36 732	.1
5098220	GLASS (FLAT, BRICK, ETC.)	57 793	.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	148 635	.5
5098232	INSULATION MATERIALS AND INSULATION BOARD	46 842	.2
5098291	WALLBOARD AND HARDBOARD	40 248	.1
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	18 316	.1
5098293	CONCRETE PRODUCTS, BUILDING STONE	14 571	.1
5098294	READY OR TRANSIT MIXED CONCRETE	8 587	(Z)
5098295	PLASTIC BUILDING MATERIALS	15 372	.1
5098296	BUILDING AND CONSTRUCTION PAPER	5 865	(Z)
5098297	ADHESIVES, MASTICS	7 819	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	4 935	(Z)
	EAST NORTH CENTRAL (CONTINUED)		
5098299	OTHER BUILDING MATERIALS	86 639	.3
5099110	PHOTOGRAPHIC GOODS	96 913	.3
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	168 388	.6
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	144 762	.5
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	10 252	(Z)
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	216	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	3 224	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	29 086	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	165 618	.6
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	132 315	.5
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	59 526	.2
5099321	FERTILIZER, FERTILIZER MATERIALS	58 761	.2
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	51 409	.2
5099330	SEEDS	116 715	.4
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	13 662	(Z)
5099410	PRECIOUS STONES (CUT) AND METALS	33 470	.1
5099420	JEWELRY, SILVERWARE, TROPHIES	108 371	.4
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	56 356	.2
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	61 083	.2
5099611	PETROLEUM PRODUCTS	308 566	1.1
5099612	CRUDE OIL	6 951	(Z)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	71 791	.3
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	27 356	.1
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	6 108	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	143 397	.5
5099660	OTHER TEXTILE PRODUCTS	53 370	.2
5099670	FOOD, BEVERAGE BASIC MATERIALS	50 496	.2
5099680	WALLPAPER	18 543	.1
5099691	LUGGAGE, SADDLERY, HARNESS	7 059	(Z)
5099692	INDUSTRIAL YARNS	18 615	.1
5099693	SMOKERS' SUPPLIES AND PIPES	8 873	(Z)
5099694	LEATHER	13 404	(Z)
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	638	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	226 918	.8
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	8 454	(Z)
5099800	COMMODITY CREDIT CORPORATION	6 305	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	196 288	.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	WEST NORTH CENTRAL		
	TOTAL	13 434 120	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	11 868 365	88.3
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	13 434 120	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	88 177	.7
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	99 112	.7
5013110	AUTOMOTIVE GLASS	10 904	.1
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	516 804	3.8
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	16 822	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	20 736	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT	19 239	.1
5014100	TIRES AND TUBES, NEW	100 937	.8
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	134 612	1.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	166 102	1.2
5022230	TOILET SOAPS	16 024	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	42 768	.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	90 597	.7
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	788	(Z)
5029130	OIL DRILLERS' MUD AND CHEMICALS	3 059	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	55 091	.4
5032100	YARD OR PIECE GOODS	32 066	.2
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	12 868	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	2 298	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	81 730	.6
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	70 357	.5
5035320	FUR CLOTHING	1 565	(Z)
5035330	FURS, RAW AND DRESSED	2 019	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	5 152	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	12 138	.1
5039100	SHOES, OTHER FOOTWEAR	33 205	.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	333 000	2.5
5044110	EGGS (FRESH, STORAGE)	102 377	.8
5044120	POULTRY	66 109	.5
5045100	CONFECTIONERY	121 043	.9
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	17 213	.1
5047100	MEATS, PROVISIONS	405 401	3.0
5048100	FRESH FRUITS, VEGETABLES, BERRIES	278 847	2.1
5049200	BAKERY PRODUCTS	24 271	.2
5049300	CANNED, BOTTLED FOODS	352 670	2.6
5049410	COFFEE	55 420	.4
5049420	TEA	9 276	.1
5049500	FROZEN FOODS	162 972	1.2
5049610	SOFT DRINKS	26 442	.2
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	2 345	(Z)
5049910	SANDWICHES, SNACK ITEMS	768	(Z)
5049920	FLOUR, RELATED PRODUCTS	47 846	.4
5049930	SUGAR (REFINED)	51 395	.4
5049940	DRIED FRUITS	9 968	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	300 719	2.2
5049960	PEANUTS, ROASTED	3 859	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	5 244	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	43 419	.3
5051100	COTTON (RAW), INCLUDING LINTERS	18 194	.1
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 929 856	14.4
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	203 347	1.5
5059100	HIDES, SKINS, PELTS	29 849	.2
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	14 557	.1
5059910	PEANUTS, UNROASTED	394	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	2 721	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	2 030	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	269 193	2.0
5062320	TELEPHONE AND SIGNAL EQUIPMENT	8 662	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	287 954	2.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	21 482	.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	64 324	.5
5064140	ROOM AIR CONDITIONERS	24 392	.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	89 224	.7
	WEST NORTH CENTRAL (CONTINUED)		
5072210	HARDWARE	145 665	1.1
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	985	(Z)
5072230	PAINTERS' SUPPLIES	5 627	(Z)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	63 329	.5
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	2 368	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	28 831	.2
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	186 010	1.4
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	28 297	.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	24 981	.2
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	16 890	.1
5081100	OFFICE MACHINES AND EQUIPMENT	25 185	.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	39 219	.3
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	7 578	.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	22 291	.2
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	868	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	12 435	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	15 189	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	247 796	1.8
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	23 784	.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	95 499	.7
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	17 395	.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	41 139	.3
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	45 747	.3
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	9 774	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	2 628	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	38 112	.3
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	17 271	.1
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	30 706	.2
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	26 544	.2
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	40 748	.3
5084500	RECONDITIONED DRUMS AND BARRELS	8 195	.1
5084910	ABRASIVES, ABRASIVE MATERIALS	10 906	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	808	(Z)
5084930	MECHANICAL RUBBER GOODS	16 675	.1
5084940	ROPE, CORDAGE, TWINE	12 573	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	11 439	.1
5084960	PRINTING AND DUPLICATING INKS	1 559	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	76 491	.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	26 007	.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	116 667	.9
5086100	DENTAL EQUIPMENT, SUPPLIES	20 567	.2
5086210	CHURCH EQUIPMENT, SUPPLIES	5 943	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	42 496	.3
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	66 901	.5
5086400	OPHTHALMIC PRODUCTS	17 113	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	21 896	.2
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	14 292	.1
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	28 219	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	29 347	.2
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	16 830	.1
5087400	SHOE REPAIR AND RESOLE MATERIALS	8 211	.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	8 831	.1
5087910	TAILORS' SUPPLIES	249	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	3 413	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	3 800	(Z)
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	1 102	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	41 865	.3
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	10 209	.1
5088910	RAILROAD TRANSPORTATION EQUIPMENT	959	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	11 156	.1
5091112	COKE	7 926	.1
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	18 380	.1
5091212	IRON AND STEEL PRODUCTS (FLAT)	50 501	.4

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	WEST NORTH CENTRAL (CONTINUED)		
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	36 518	.3
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	47 668	.4
5091215	CAST IRON-SOIL PIPE, TUBING	9 115	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	65 616	.5
5091217	OTHER CARBON STEEL PRODUCTS	4 640	(Z)
5091218	ALLOY STEEL	5 359	(Z)
5091219	STAINLESS STEEL	23 243	.2
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	292	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	14 013	.1
5091313	ALUMINUM SHAPES, FORMS, ETC.	41 999	.3
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	4 154	(Z)
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	77 053	.6
5093122	UNPREPARED IRON, STEEL SCRAP	14 025	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	6 713	(Z)
5093211	ALUMINUM SCRAP	10 082	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	27 565	.2
5093213	SCRAP LEAD	10 031	.1
5093214	ZINC SCRAP	2 018	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	5 728	(Z)
5093220	WASTE PAPER	11 794	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	16 100	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	4 084	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	420 273	3.1
5095110	BEER, FERMENTED MALT LIQUORS	253 891	1.9
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	291 076	2.2
5095212	WINES	38 145	.3
5096111	PRINTING AND WRITING PAPERS	106 169	.8
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	2 714	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	79 891	.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	58 075	.4
5096213	PAPERBOARD, BOXBOARD	9 642	.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	47 875	.4
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	2 983	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	12 475	.1
5097110	HOUSEHOLD FURNITURE	51 836	.4
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	32 859	.2
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	12 459	.1
5097221	CURTAINS, DRAPERIES	8 393	.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	25 747	.2
5097223	SHADES, VENETIAN BLINDS	1 351	(Z)
5097230	FLOOR COVERINGS	110 067	.8
5097292	MIRRORS, LAMPS, PICTURE FRAMES	4 531	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	65 393	.5
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	218 726	1.6
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	69 980	.5
5098141	SHINGLES	2 973	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	85 717	.6
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	28 232	.2
5098144	VENEER, OTHER WOOD PRODUCTS	575	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	17 076	.1
5098212	CEMENT, LIME, PLASTER, STUCCO	5 883	(Z)
5098213	SAND, GRAVEL, CRUSHED STONE	2 771	(Z)
5098220	GLASS (FLAT, BRICK, ETC.)	24 427	.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	60 005	.4
5098232	INSULATION MATERIALS AND INSULATION BOARD	35 389	.3
5098291	WALLBOARD AND HARDBOARD	21 768	.2
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	14 313	.1
5098293	CONCRETE PRODUCTS, BUILDING STONE	2 970	(Z)
5098294	READY OR TRANSIT MIXED CONCRETE	1 813	(Z)
5098295	PLASTIC BUILDING MATERIALS	5 225	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	2 450	(Z)
5098297	ADHESIVES, MASTICS	2 082	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	4 881	(Z)
5098299	OTHER BUILDING MATERIALS	38 255	.3
5099110	PHOTOGRAPHIC GOODS	26 037	.2
	WEST NORTH CENTRAL (CONTINUED)		
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	114 495	.9
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	60 006	.4
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	1 282	(Z)
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	138	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	1 102	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	11 158	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	47 521	.4
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	184 320	1.4
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	146 866	1.1
5099321	FERTILIZER, FERTILIZER MATERIALS	119 727	.9
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	39 969	.3
5099330	SEEDS	106 381	.8
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	17 333	.1
5099410	PRECIOUS STONES (CUT) AND METALS	9 382	.1
5099420	JEWELRY, SILVERWARE, TROPHIES	42 494	.3
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	17 469	.1
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	26 292	.2
5099611	PETROLEUM PRODUCTS	332 527	2.5
5099612	CRUDE OIL	16 303	.1
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	14 664	.1
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	17 196	.1
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	464	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	41 150	.3
5099660	OTHER TEXTILE PRODUCTS	15 704	.1
5099670	FOOD, BEVERAGE BASIC MATERIALS	39 633	.3
5099680	WALLPAPER	3 369	(Z)
5099691	LUGGAGE, SADDLERY, HARNESS	3 247	(Z)
5099692	INDUSTRIAL YARNS	66	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	5 712	(Z)
5099694	LEATHER	3 422	(Z)
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	22	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	71 376	.5
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	1 003	(Z)
5099800	COMMODITY CREDIT CORPORATION	64 309	.5
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	116 445	.9

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	SOUTH ATLANTIC		
	TOTAL	15 728 773	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	13 059 793	83.0
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	15 728 773	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	214 489	1.4
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	153 005	1.0
5013110	AUTOMOTIVE GLASS	3 690	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	709 498	4.5
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	24 473	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	40 294	.3
5013150	GARAGE TOOLS, SHOP EQUIPMENT	22 489	.1
5014100	TIRES AND TUBES, NEW	82 264	.5
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	193 464	1.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	265 753	1.7
5022230	TOILET SOAPS	14 382	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	68 065	.4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	164 247	1.0
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	2 441	(Z)
5029130	OIL DRILLERS' MUD AND CHEMICALS	108	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	56 009	.4
5032100	YARD OR PIECE GOODS	78 897	.5
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	23 299	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	15 163	.1
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	86 654	.6
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	73 843	.5
5035320	FUR CLOTHING	667	(Z)
5035330	FURS, RAW AND DRESSED	528	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	3 208	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	30 011	.2
5039100	SHOES, OTHER FOOTWEAR	47 219	.3
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	163 797	1.0
5044110	EGGS (FRESH, STORAGE)	60 859	.4
5044120	POULTRY	148 897	.9
5045100	CONFECTIONERY	177 222	1.1
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	130 610	.8
5047100	MEATS, PROVISIONS	353 297	2.2
5048100	FRESH FRUITS, VEGETABLES, BERRIES	393 572	2.5
5049200	BAKERY PRODUCTS	44 944	.3
5049300	CANNED, BOTTLED FOODS	499 309	3.2
5049410	COFFEE	69 051	.4
5049420	TEA	11 460	.1
5049500	FROZEN FOODS	196 580	1.2
5049610	SOFT DRINKS	34 907	.2
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	2 955	(Z)
5049910	SANDWICHES, SNACK ITEMS	3 294	(Z)
5049920	FLOUR, RELATED PRODUCTS	63 075	.4
5049930	SUGAR (REFINED)	73 221	.5
5049940	DRIED FRUITS	6 567	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	329 841	2.1
5049960	PEANUTS, ROASTED	3 865	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	18 605	.1
5049980	MISCELLANEOUS FOOD PRODUCTS	27 403	.2
5051100	COTTON (RAW), INCLUDING LINTERS	237 562	1.5
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	136 202	.9
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	36 120	.2
5059100	HIDES, SKINS, PELTS	4 710	(Z)
5059200	TOBACCO (LEAF)	274 760	1.7
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	8 043	.1
5059910	PEANUTS, UNROASTED	45 492	.3
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	855	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	2 607	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	474 641	3.0
5062320	TELEPHONE AND SIGNAL EQUIPMENT	38 704	.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	421 171	2.7
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	28 605	.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	85 839	.5
5064140	ROOM AIR CONDITIONERS	39 384	.3
	SOUTH ATLANTIC (CONTINUED)		
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	158 574	1.0
5072210	HARDWARE	199 257	1.3
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	583	(Z)
5072230	PAINTERS' SUPPLIES	8 843	.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	85 368	.5
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	7 713	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	74 822	.5
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	231 878	1.5
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	70 695	.4
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	31 170	.2
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	33 523	.2
5081100	OFFICE MACHINES AND EQUIPMENT	54 315	.3
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	36 363	.2
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	8 738	.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	24 064	.2
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	1 418	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	9 572	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	21 888	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	336 829	2.1
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	20 245	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	100 382	.6
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	27 177	.2
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	28 683	.2
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	16 066	.1
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	8 019	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	4 106	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	36 230	.2
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	90 570	.6
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	45 157	.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	56 559	.4
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	41 809	.3
5084500	RECONDITIONED DRUMS AND BARRELS	7 830	(Z)
5084910	ABRASIVES, ABRASIVE MATERIALS	17 448	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	3 919	(Z)
5084930	MECHANICAL RUBBER GOODS	21 414	.1
5084940	ROPE, CORDAGE, TWINE	8 025	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	9 205	.1
5084960	PRINTING AND DUPLICATING INKS	1 153	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	166 258	1.1
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	37 159	.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	104 860	.7
5086100	DENTAL EQUIPMENT, SUPPLIES	29 219	.2
5086210	CHURCH EQUIPMENT, SUPPLIES	1 691	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	41 028	.3
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	92 742	.6
5086400	OPHTHALMIC PRODUCTS	24 574	.2
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	29 425	.2
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	19 638	.1
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	36 611	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	44 146	.3
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	57 038	.4
5087400	SHOE REPAIR AND RESOLE MATERIALS	17 513	.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	12 065	.1
5087910	TAILORS' SUPPLIES	573	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	2 170	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	31 247	.2
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	6 171	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	96 569	.6
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	29 388	.2
5088910	RAILROAD TRANSPORTATION EQUIPMENT	759	(Z)
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	1 636	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	72 260	.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	SOUTH ATLANTIC (CONTINUED)		
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	21 866	.1
5091212	IRON AND STEEL PRODUCTS (FLAT)	70 705	.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	58 439	.4
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	84 631	.5
5091215	CAST IRON-SOIL PIPE, TUBING	13 207	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	75 261	.5
5091217	OTHER CARBON STEEL PRODUCTS	3 018	(Z)
5091218	ALLOY STEEL	6 231	(Z)
5091219	STAINLESS STEEL	37 597	.2
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	640	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	13 559	.1
5091313	ALUMINUM SHAPES, FORMS, ETC.	48 215	.3
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	9 135	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	72 037	.5
5093122	UNPREPARED IRON, STEEL SCRAP	13 948	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	2 335	(Z)
5093211	ALUMINUM SCRAP	13 460	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	30 039	.2
5093213	SCRAP LEAD	4 900	(Z)
5093214	ZINC SCRAP	2 124	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	10 592	.1
5093220	WASTE PAPER	22 875	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	127 128	.8
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	9 205	.1
5094110	CIGARETTES, CIGARS, TOBACCO	699 596	4.4
5095110	BEER, FERMENTED MALT LIQUORS	465 561	3.0
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	534 776	3.4
5095212	WINES	94 529	.6
5096111	PRINTING AND WRITING PAPERS	121 620	.8
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	11 665	.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	119 435	.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	84 558	.5
5096213	PAPERBOARD, BOXBOARD	9 240	.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	107 151	.7
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	3 031	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	3 915	(Z)
5097110	HOUSEHOLD FURNITURE	67 545	.4
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	61 823	.4
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	10 830	.1
5097221	CURTAINS, DRAPERIES	5 870	(Z)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	24 146	.2
5097223	SHADES, VENETIAN BLINDS	1 826	(Z)
5097230	FLOOR COVERINGS	137 138	.9
5097292	MIRRORS, LAMPS, PICTURE FRAMES	2 901	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	57 072	.4
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	341 764	2.2
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	114 524	.7
5098141	SHINGLES	941	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	108 855	.7
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	51 550	.3
5098144	VENEER, OTHER WOOD PRODUCTS	9 609	.1
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	80 937	.5
5098212	CEMENT, LIME, PLASTER, STUCCO	35 512	.2
5098213	SAND, GRAVEL, CRUSHED STONE	7 543	(Z)
5098220	GLASS (FLAT, BRICK, ETC.)	48 223	.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	82 259	.5
5098232	INSULATION MATERIALS AND INSULATION BOARD	20 710	.1
5098291	WALLBOARD AND HARDBOARD	40 932	.3
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	16 210	.1
5098293	CONCRETE PRODUCTS, BUILDING STONE	11 924	.1
5098294	READY OR TRANSIT MIXED CONCRETE	5 437	(Z)
5098295	PLASTIC BUILDING MATERIALS	9 492	.1
5098296	BUILDING AND CONSTRUCTION PAPER	4 079	(Z)
5098297	ADHESIVES, MASTICS	3 149	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	7 043	(Z)
5098299	OTHER BUILDING MATERIALS	75 502	.5
5099110	PHOTOGRAPHIC GOODS	36 142	.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	93 232	.6
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	71 135	.5
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	1 232	(Z)
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	1 451	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	4 229	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	10 406	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	77 476	.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	72 976	.5
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	51 723	.3
5099321	FERTILIZER, FERTILIZER MATERIALS	44 127	.3
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	29 777	.2
5099330	SEEDS	38 120	.2
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	14 689	.1
5099410	PRECIOUS STONES (CUT) AND METALS	8 731	.1
5099420	JEWELRY, SILVERWARE, TROPHIES	42 699	.3
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	24 119	.2
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	15 889	.1
5099611	PETROLEUM PRODUCTS	184 695	1.2
5099612	CRUDE OIL	888	(Z)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	39 344	.3
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	126 022	.8
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	8 058	.1
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	56 702	.4
5099660	OTHER TEXTILE PRODUCTS	19 942	.1
5099670	FOOD, BEVERAGE BASIC MATERIALS	34 863	.2
5099680	WALLPAPER	5 145	(Z)
5099691	LUGGAGE, SADDLERY, HARNESS	3 476	(Z)
5099692	INDUSTRIAL YARNS	18 430	.1
5099693	SMOKERS' SUPPLIES AND PIPES	9 210	.1
5099694	LEATHER	4 229	(Z)
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	223	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	103 744	.7
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	523	(Z)
5099800	COMMODITY CREDIT CORPORATION	2 532	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	104 486	.7

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	EAST SOUTH CENTRAL		
	TOTAL	7 516 334	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	6 368 652	84.7
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	7 516 334	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	57 637	.8
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	68 513	.9
5013110	AUTOMOTIVE GLASS	1 209	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	330 388	4.4
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	7 730	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	17 076	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT	7 391	.1
5014100	TIRES AND TUBES, NEW	36 378	.5
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	84 514	1.1
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	116 645	1.6
5022230	TOILET SOAPS	8 438	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	18 438	.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	41 603	.6
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	245	(Z)
5029130	OIL DRILLERS' MUD AND CHEMICALS	543	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	45 988	.6
5032100	YARD OR PIECE GOODS	28 405	.4
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	11 585	.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	15 966	.2
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	32 670	.4
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	31 776	.4
5035330	FURS, RAW AND DRESSED	10	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	1 007	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	12 743	.2
5039100	SHOES, OTHER FOOTWEAR	15 443	.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	75 219	1.0
5044110	EGGS (FRESH, STORAGE)	25 806	.3
5044120	POULTRY	54 474	.7
5045100	CONFECTIONERY	83 563	1.1
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	15 630	.2
5047100	MEATS, PROVISIONS	139 037	1.8
5048100	FRESH FRUITS, VEGETABLES, BERRIES	140 418	1.9
5049200	BAKERY PRODUCTS	11 989	.2
5049300	CANNED, BOTTLED FOODS	240 524	3.2
5049410	COFFEE	36 452	.5
5049420	TEA	6 115	.1
5049500	FROZEN FOODS	78 289	1.0
5049610	SOFT DRINKS	15 763	.2
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	676	(Z)
5049910	SANDWICHES, SNACK ITEMS	1 418	(Z)
5049920	FLOUR, RELATED PRODUCTS	37 991	.5
5049930	SUGAR (REFINED)	45 087	.6
5049940	DRIED FRUITS	3 128	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	224 759	3.0
5049960	PEANUTS, ROASTED	2 177	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	22 511	.3
5049980	MISCELLANEOUS FOOD PRODUCTS	24 267	.3
5051100	COTTON (RAW), INCLUDING LINTERS	922 191	12.3
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	190 491	2.5
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	37 300	.5
5059100	HIDES, SKINS, PELTS	10 512	.1
5059200	TOBACCO (LEAF)	74 161	1.0
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	3 299	(Z)
5059910	PEANUTS, UNROASTED	1 163	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	251	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	174 151	2.3
5062320	TELEPHONE AND SIGNAL EQUIPMENT	5 202	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	180 734	2.4
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	9 679	.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	38 807	.5
5064140	ROOM AIR CONDITIONERS	17 869	.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	47 278	.6
5072210	HARDWARE	97 041	1.3
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	1 149	(Z)
5072230	PAINTERS' SUPPLIES	2 857	(Z)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	38 542	.5
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	5 381	.1
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	25 683	.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	92 519	1.2
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	28 135	.4
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	13 189	.2
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	11 404	.2
5081100	OFFICE MACHINES AND EQUIPMENT	15 841	.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	13 391	.2
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	5 152	.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	11 066	.1
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	723	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	10 165	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	13 767	.2
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	199 791	2.7
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	11 143	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	45 278	.6
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	8 108	.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	11 630	.2
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	23 695	.3
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	1 232	(Z)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	380	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	18 450	.2
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	34 233	.5
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	21 692	.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	25 182	.3
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	20 661	.3
5084500	RECONDITIONED DRUMS AND BARRELS	4 197	.1
5084910	ABRASIVES, ABRASIVE MATERIALS	8 761	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	2 558	(Z)
5084930	MECHANICAL RUBBER GOODS	7 341	.1
5084940	ROPE, CORDAGE, TWINE	5 503	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	758	(Z)
5084960	PRINTING AND DUPLICATING INKS	505	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	77 016	1.0
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	21 310	.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	51 804	.7
5086100	DENTAL EQUIPMENT, SUPPLIES	9 967	.1
5086210	CHURCH EQUIPMENT, SUPPLIES	389	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	20 378	.3
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	38 748	.5
5086400	OPHTHALMIC PRODUCTS	8 704	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	5 885	.1
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	2 870	(Z)
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	17 857	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	12 261	.2
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	20 087	.3
5087400	SHOE REPAIR AND RESOLE MATERIALS	4 050	.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	2 875	(Z)
5087910	TAILORS' SUPPLIES	4	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	2 907	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	3 579	(Z)
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	3 793	.1
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	16 292	.2
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	8 410	.1
5088910	RAILROAD TRANSPORTATION EQUIPMENT	509	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	48 512	.6
5091112	COKE	225	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	4 165	.1
5091212	IRON AND STEEL PRODUCTS (FLAT)	41 962	.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	25 402	.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1] Percentages may not add due to rounding.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	EAST SOUTH CENTRAL (CONTINUED)		
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	36 817	.5
5091215	CAST IRON-SOIL PIPE, TUBING	6 333	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	47 647	.6
5091217	OTHER CARBON STEEL PRODUCTS	2 962	(Z)
5091218	ALLOY STEEL	4 414	.1
5091219	STAINLESS STEEL	10 329	.1
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	160	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	3 215	(Z)
5091313	ALUMINUM SHAPES, FORMS, ETC.	11 821	.2
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	2 314	(Z)
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	57 970	.8
5093122	UNPREPARED IRON, STEEL SCRAP	5 841	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	2 239	(Z)
5093211	ALUMINUM SCRAP	4 777	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	15 126	.2
5093213	SCRAP LEAD	2 203	(Z)
5093214	ZINC SCRAP	439	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	3 023	(Z)
5093220	WASTE PAPER	7 145	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	6 463	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	4 998	.1
5094110	CIGARETTES, CIGARS, TOBACCO	314 545	4.2
5095110	BEER, FERMENTED MALT LIQUORS	145 459	1.9
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	115 257	1.5
5095212	WINES	16 729	.2
5096111	PRINTING AND WRITING PAPERS	42 270	.6
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	813	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	47 280	.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	35 426	.5
5096213	PAPERBOARD, BOXBOARD	2 720	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	30 037	.4
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	2 067	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	1 928	(Z)
5097110	HOUSEHOLD FURNITURE	29 352	.4
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	19 682	.3
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	4 201	.1
5097221	CURTAINS, DRAPERIES	2 569	(Z)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	10 777	.1
5097223	SHADES, VENETIAN BLINDS	283	(Z)
5097230	FLOOR COVERINGS	39 314	.5
5097292	MIRRORS, LAMPS, PICTURE FRAMES	991	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	30 841	.4
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	148 439	2.0
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	48 765	.6
5098141	SHINGLES	314	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	52 354	.7
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	18 079	.2
5098144	VENEER, OTHER WOOD PRODUCTS	4 005	.1
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	19 153	.3
5098212	CEMENT, LIME, PLASTER, STUCCO	9 657	.1
5098213	SAND, GRAVEL, CRUSHED STONE	2 806	(Z)
5098220	GLASS (FLAT, BRICK, ETC.)	18 141	.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	19 742	.3
5098232	INSULATION MATERIALS AND INSULATION BOARD	6 081	.1
5098291	WALLBOARD AND HARDBOARD	11 836	.2
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	2 902	(Z)
5098293	CONCRETE PRODUCTS, BUILDING STONE	1 022	(Z)
5098294	READY OR TRANSIT MIXED CONCRETE	2 236	(Z)
5098295	PLASTIC BUILDING MATERIALS	2 301	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	1 467	(Z)
5098297	ADHESIVES, MASTICS	743	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	5 971	.1
5098299	OTHER BUILDING MATERIALS	38 549	.5
5099110	PHOTOGRAPHIC GOODS	12 966	.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	49 565	.7
	EAST SOUTH CENTRAL (CONTINUED)		
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	23 890	.3
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	860	(Z)
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	214	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	536	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	5 424	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	26 619	.4
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	43 369	.6
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	22 401	.3
5099321	FERTILIZER, FERTILIZER MATERIALS	33 825	.5
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	10 842	.1
5099330	SEEDS	53 651	.7
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	3 718	(Z)
5099410	PRECIOUS STONES (CUT) AND METALS	2 514	(Z)
5099420	JEWELRY, SILVERWARE, TROPHIES	12 098	.2
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	4 988	.1
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	6 705	.1
5099611	PETROLEUM PRODUCTS	66 704	.9
5099612	CRUDE OIL	29 825	.4
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	20 836	.3
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	42 366	.6
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	619	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	16 355	.2
5099660	OTHER TEXTILE PRODUCTS	3 395	(Z)
5099670	FOOD, BEVERAGE BASIC MATERIALS	97 865	1.3
5099680	WALLPAPER	2 896	(Z)
5099691	LUGGAGE, SADDLERY, HARNESS	1 939	(Z)
5099692	INDUSTRIAL YARNS	8 807	.1
5099693	SMOKERS' SUPPLIES AND PIPES	3 146	(Z)
5099694	LEATHER	441	(Z)
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	844	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	40 699	.5
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	373	(Z)
5099800	COMMODITY CREDIT CORPORATION	515	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	43 398	.6

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	WEST SOUTH CENTRAL		
	TOTAL	13 895 774	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	11 874 507	85.5
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	13 895 774	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC	129 540	.9
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	76 221	.5
5013110	AUTOMOTIVE GLASS	2 988	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	567 397	4.1
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	19 021	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	21 899	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT	11 302	.1
5014100	TIRES AND TUBES, NEW	49 396	.4
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	137 918	1.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	201 536	1.5
5022230	TOILET SOAPS	15 078	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	26 101	.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	99 313	.7
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	2 240	(Z)
5029130	OIL DRILLERS' MUD AND CHEMICALS	70 230	.5
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	68 693	.5
5032100	YARD OR PIECE GOODS	39 223	.3
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	21 571	.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	21 896	.2
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	35 441	.3
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	38 733	.3
5035320	FUR CLOTHING	1 237	(Z)
5035330	FURS, RAW AND DRESSED	507	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	1 044	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	14 067	.1
5039100	SHOES, OTHER FOOTWEAR	24 648	.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	142 068	1.0
5044110	EGGS (FRESH, STORAGE)	49 893	.4
5044120	POULTRY	86 747	.6
5045100	CONFECTIONERY	126 796	.9
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	57 707	.4
5047100	MEATS, PROVISIONS	309 444	2.2
5048100	FRESH FRUITS, VEGETABLES, BERRIES	326 917	2.4
5049200	BAKERY PRODUCTS	23 912	.2
5049300	CANNED, BOTTLED FOODS	440 718	3.2
5049410	COFFEE	161 550	1.2
5049420	TEA	15 382	.1
5049500	FROZEN FOODS	154 618	1.1
5049610	SOFT DRINKS	10 802	.1
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	1 347	(Z)
5049910	SANDWICHES, SNACK ITEMS	2 753	(Z)
5049920	FLOUR, RELATED PRODUCTS	56 126	.4
5049930	SUGAR (REFINED)	62 977	.5
5049940	DRIED FRUITS	8 208	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	237 854	1.7
5049960	PEANUTS, ROASTED	7 165	.1
5049970	NUTS (EDIBLE, UNSHELLED)	28 884	.2
5049980	MISCELLANEOUS FOOD PRODUCTS	28 688	.2
5051100	COTTON (RAW), INCLUDING LINTERS	971 079	7.0
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	607 611	4.4
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	115 919	.8
5059100	HIDES, SKINS, PELTS	29 619	.2
5059200	TOBACCO (LEAF)	7 352	.1
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	7 741	.1
5059910	PEANUTS, UNROASTED	22 267	.2
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	2 267	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	5 175	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	336 150	2.4
5062320	TELEPHONE AND SIGNAL EQUIPMENT	20 148	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	258 325	1.9
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	13 289	.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	40 546	.3
5064140	ROOM AIR CONDITIONERS	39 210	.3
	WEST SOUTH CENTRAL (CONTINUED)		
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	88 051	.6
5072210	HARDWARE	145 824	1.0
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	961	(Z)
5072230	PAINTERS' SUPPLIES	5 868	(Z)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	74 565	.5
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	1 804	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	6 382	(Z)
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	191 800	1.4
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	52 213	.4
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	37 319	.3
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	33 161	.2
5081100	OFFICE MACHINES AND EQUIPMENT	30 100	.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	17 194	.1
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	7 997	.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	14 150	.1
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	1 693	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	6 861	(Z)
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	58 444	.4
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	247 657	1.8
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	14 518	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	109 997	.8
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	15 201	.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	34 041	.2
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	465 922	3.4
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	4 579	(Z)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	7 687	.1
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	46 173	.3
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	33 040	.2
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	47 928	.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	89 260	.6
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	58 678	.4
5084500	RECONDITIONED DRUMS AND BARRELS	3 497	(Z)
5084910	ABRASIVES, ABRASIVE MATERIALS	12 080	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	2 530	(Z)
5084930	MECHANICAL RUBBER GOODS	16 554	.1
5084940	ROPE, CORDAGE, TWINE	8 387	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	4 565	(Z)
5084960	PRINTING AND DUPLICATING INKS	1 141	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	117 660	.8
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	19 331	.1
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	65 105	.5
5086100	DENTAL EQUIPMENT, SUPPLIES	17 036	.1
5086210	CHURCH EQUIPMENT, SUPPLIES	1 578	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	36 437	.3
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	63 640	.5
5086400	OPHTHALMIC PRODUCTS	15 065	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	28 274	.2
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	13 626	.1
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	31 326	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	45 938	.3
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	35 384	.3
5087400	SHOE REPAIR AND RESOLE MATERIALS	5 119	(Z)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	7 357	.1
5087910	TAILORS' SUPPLIES	103	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	230	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	12 823	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	584	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	83 888	.6
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	36 487	.3
5088910	RAILROAD TRANSPORTATION EQUIPMENT	747	(Z)
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	50	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	1 567	(Z)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1] Percentages may not add due to rounding.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	WEST SOUTH CENTRAL (CONTINUED)		
5091112	COKE	706	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	20 479	.1
5091212	IRON AND STEEL PRODUCTS (FLAT)	87 938	.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	66 155	.5
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	130 210	.9
5091215	CAST IRON-SOIL PIPE, TUBING	13 330	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	390 635	2.8
5091217	OTHER CARBON STEEL PRODUCTS	5 994	(Z)
5091218	ALLOY STEEL	14 328	.1
5091219	STAINLESS STEEL	30 418	.2
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	476	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	6 746	(Z)
5091313	ALUMINUM SHAPES, FORMS, ETC.	18 900	.1
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	9 082	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	80 858	.6
5093122	UNPREPARED IRON, STEEL SCRAP	20 699	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	2 084	(Z)
5093211	ALUMINUM SCRAP	10 833	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	21 118	.2
5093213	SCRAP LEAD	6 089	(Z)
5093214	ZINC SCRAP	1 377	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	17 375	.1
5093220	WASTE PAPER	11 853	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	9 513	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	4 395	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	454 513	3.3
5095110	BEER, FERMENTED MALT LIQUORS	364 810	2.6
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	320 801	2.3
5095212	WINES	54 327	.4
5096111	PRINTING AND WRITING PAPERS	68 703	.5
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	1 420	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	80 509	.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	55 401	.4
5096213	PAPERBOARD, BOXBOARD	4 058	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	62 566	.5
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 164	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	1 155	(Z)
5097110	HOUSEHOLD FURNITURE	34 852	.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	42 550	.3
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	6 709	(Z)
5097221	CURTAINS, DRAPERIES	3 005	(Z)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	14 216	.1
5097223	SHADES, VENETIAN BLINDS	1 935	(Z)
5097230	FLOOR COVERINGS	91 527	.7
5097292	MIRRORS, LAMPS, PICTURE FRAMES	960	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	43 001	.3
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	173 313	1.2
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	64 984	.5
5098141	SHINGLES	6 935	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	80 838	.6
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	36 877	.3
5098144	VENEER, OTHER WOOD PRODUCTS	5 338	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	43 516	.3
5098212	CEMENT, LIME, PLASTER, STUCCO	7 752	.1
5098213	SAND, GRAVEL, CRUSHED STONE	4 914	(Z)
5098220	GLASS (FLAT, BRICK, ETC.)	24 636	.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	63 251	.5
5098232	INSULATION MATERIALS AND INSULATION BOARD	21 519	.2
5098291	WALLBOARD AND HARDBOARD	21 552	.2
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	20 982	.2
5098293	CONCRETE PRODUCTS, BUILDING STONE	2 575	(Z)
5098294	READY OR TRANSIT MIXED CONCRETE	2 301	(Z)
5098295	PLASTIC BUILDING MATERIALS	6 164	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	1 855	(Z)
5098297	ADHESIVES, MASTICS	2 321	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	4 328	(Z)
5098299	OTHER BUILDING MATERIALS	69 477	.5
5099110	PHOTOGRAPHIC GOODS	27 152	.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	76 676	.6
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	44 222	.3
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	2 269	(Z)
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	140	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	4 248	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	5 172	(Z)
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	47 286	.3
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	73 799	.5
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	35 164	.3
5099321	FERTILIZER, FERTILIZER MATERIALS	27 599	.2
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	26 417	.2
5099330	SEEDS	49 967	.4
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	7 329	.1
5099410	PRECIOUS STONES (CUT) AND METALS	3 973	(Z)
5099420	JEWELRY, SILVERWARE, TROPHIES	27 923	.2
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	10 316	.1
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	24 525	.2
5099611	PETROLEUM PRODUCTS	262 752	1.9
5099612	CRUDE OIL	283 003	2.0
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	26 242	.2
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	40 812	.3
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	7 226	.1
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	28 495	.2
5099660	OTHER TEXTILE PRODUCTS	23 361	.2
5099670	FOOD, BEVERAGE BASIC MATERIALS	23 012	.2
5099680	WALLPAPER	1 852	(Z)
5099691	LUGGAGE, SADDLERY, HARNESS	4 306	(Z)
5099692	INDUSTRIAL YARNS	114	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	5 075	(Z)
5099694	LEATHER	2 860	(Z)
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	579	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	64 049	.5
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	255	(Z)
5099800	COMMODITY CREDIT CORPORATION	24 384	.2
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	96 348	.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable (Z) Less than 0.05 percent.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	MOUNTAIN		
	TOTAL	4 873 473	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	4 076 622	83.6
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	4 873 473	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	33 010	.7
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS.	57 173	1.2
5013110	AUTOMOTIVE GLASS.	2 968	.1
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	249 087	5.1
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	9 124	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	11 132	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	8 608	.2
5014100	TIRES AND TUBES, NEW.	36 539	.7
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	55 778	1.1
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	71 988	1.5
5022230	TOILET SOAPS.	4 981	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	13 556	.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	32 813	.7
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER.	1 588	(Z)
5029130	OIL DRILLERS' MUD AND CHEMICALS	8 577	.2
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	30 086	.6
5032100	YARD OR PIECE GOODS	5 725	.1
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	3 035	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	1 902	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	15 324	.3
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED).	12 582	.3
5035330	FURS, RAW AND DRESSED	371	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR.	6 213	.1
5039100	SHOES, OTHER FOOTWEAR	3 727	.1
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	56 434	1.2
5044110	EGGS (FRESH, STORAGE)	24 119	.5
5044120	POULTRY	33 026	.7
5045100	CONFECTIONERY	63 159	1.3
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	6 724	.1
5047100	MEATS, PROVISIONS	127 222	2.6
5048100	FRESH FRUITS, VEGETABLES, BERRIES	127 232	2.6
5049200	BAKERY PRODUCTS	16 655	.3
5049300	CANNED, BOTTLED FOODS	150 106	3.1
5049410	COFFEE.	27 172	.6
5049420	TEA	4 201	.1
5049500	FROZEN FOODS.	70 042	1.4
5049610	SOFT DRINKS	9 663	.2
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.).	987	(Z)
5049910	SANDWICHES, SNACK ITEMS	1 902	(Z)
5049920	FLOUR, RELATED PRODUCTS	21 726	.4
5049930	SUGAR (REFINED)	24 922	.5
5049940	DRIED FRUITS.	4 105	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED.	134 608	2.8
5049960	PEANUTS, ROASTED.	1 465	(Z)
5049970	NUTS (EDIBLE, UNSHELLED).	174	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	16 445	.3
5051100	COTTON (RAW), INCLUDING LINTERS	50 688	1.0
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	93 811	1.9
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	80 576	1.7
5059100	HIDES, SKINS, PELTS	14 619	.3
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	3 960	.1
5059910	PEANUTS, UNROASTED.	281	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES).	3 674	.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	137 157	2.8
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	1 386	(Z)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	128 292	2.6
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	6 684	.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	22 051	.5
5064140	ROOM AIR CONDITIONERS	2 577	.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	40 969	.8
5072210	HARDWARE.	47 702	1.0
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	87	(Z)
5072230	PAINTERS' SUPPLIES.	1 824	(Z)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES.	35 520	.7
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	3 741	.1
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	7 806	.2
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	98 035	2.0
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	13 182	.3
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	14 051	.3
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	7 134	.1
5081100	OFFICE MACHINES AND EQUIPMENT	10 613	.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT.	21 051	.4
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	3 738	.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	5 432	.1
5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	847	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	4 395	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	7 805	.2
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	153 873	3.2
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	5 494	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	54 246	1.1
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	3 659	.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	12 063	.2
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	67 874	1.4
5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	2 260	(Z)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	2 045	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	21 554	.4
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	8 330	.2
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT.	15 740	.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	19 145	.4
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES).	19 030	.4
5084500	RECONDITIONED DRUMS AND BARRELS	1 130	(Z)
5084910	ABRASIVES, ABRASIVE MATERIALS	3 719	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	667	(Z)
5084930	MECHANICAL RUBBER GOODS	8 255	.2
5084940	ROPE, CORDAGE, TWINE.	2 988	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.).	731	(Z)
5084960	PRINTING AND DUPLICATING INKS	372	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	38 035	.8
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	8 605	.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	42 441	.9
5086100	DENTAL EQUIPMENT, SUPPLIES.	7 702	.2
5086210	CHURCH EQUIPMENT, SUPPLIES.	734	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES.	24 141	.5
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.	21 930	.4
5086400	OPHTHALMIC PRODUCTS	5 189	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	5 854	.1
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	2 871	.1
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	13 775	.3
5087200	CUSTODIAL (JANITORS') SUPPLIES.	17 169	.4
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	8 441	.2
5087400	SHOE REPAIR AND RESOLE MATERIALS.	2 181	(Z)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	4 991	.1
5087910	TAILORS' SUPPLIES	28	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES.	896	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	7 483	.2
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES.	641	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES.	23 446	.5
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	3 288	.1
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE).	250	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE).	1 280	(Z)
5091112	COKE.	814	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	506	(Z)
5091212	IRON AND STEEL PRODUCTS (FLAT).	34 550	.7
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	22 662	.5
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	28 692	.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	MOUNTAIN (CONTINUED)		
5091215	CAST IRON-SOIL PIPE, TUBING	8 874	.2
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	64 332	1.3
5091217	OTHER CARBON STEEL PRODUCTS	2 169	(Z)
5091218	ALLOY STEEL	6 132	.1
5091219	STAINLESS STEEL	4 388	.1
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	1 387	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	2 084	(Z)
5091313	ALUMINUM SHAPES, FORMS, ETC.	5 895	.1
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	962	(Z)
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	27 962	.6
5093122	UNPREPARED IRON, STEEL SCRAP.	6 101	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	462	(Z)
5093211	ALUMINUM SCRAP.	2 520	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	7 093	.1
5093213	SCRAP LEAD.	1 808	(Z)
5093214	ZINC SCRAP.	378	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	4 252	.1
5093220	WASTE PAPER	3 550	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	2 097	(Z)
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	1 702	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	189 662	3.9
5095110	BEER, FERMENTED MALT LIQUORS.	145 965	3.0
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	131 541	2.7
5095212	WINES	20 597	.4
5096111	PRINTING AND WRITING PAPERS	25 044	.5
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	514	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	39 987	.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	24 461	.5
5096213	PAPERBOARD, BOXBOARD.	1 478	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	25 690	.5
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 323	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	1 616	(Z)
5097110	HOUSEHOLD FURNITURE	13 139	.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	15 076	.3
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	4 271	.1
5097221	CURTAINS, DRAPERIES	3 066	.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	6 337	.1
5097223	SHADES, VENETIAN BLINDS	288	(Z)
5097230	FLOOR COVERINGS	47 295	1.0
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	692	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	19 800	.4
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	104 355	2.1
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	35 565	.7
5098141	SHINGLES.	1 937	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	27 152	.6
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	9 501	.2
5098144	VENEER, OTHER WOOD PRODUCTS	1 143	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	6 739	.1
5098212	CEMENT, LIME, PLASTER, STUCCO	5 174	.1
5098213	SAND, GRAVEL, CRUSHED STONE	1 526	(Z)
5098220	GLASS (FLAT, BRICK, ETC.)	13 078	.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	27 457	.6
5098232	INSULATION MATERIALS AND INSULATION BOARD	13 110	.3
5098291	WALLBOARD AND HARDBOARD	15 580	.3
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	6 084	.1
5098293	CONCRETE PRODUCTS, BUILDING STONE	2 327	(Z)
5098294	READY OR TRANSIT MIXED CONCRETE	12	(Z)
5098295	PLASTIC BUILDING MATERIALS.	1 265	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	482	(Z)
5098297	ADHESIVES, MASTICS.	758	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	2 376	(Z)
5098299	OTHER BUILDING MATERIALS.	47 512	1.0
5099110	PHOTOGRAPHIC GOODS.	15 388	.3
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	28 748	.6
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	20 779	.4
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	634	(Z)
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES.	19	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	917	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	2 651	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	23 307	.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	27 389	.6
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	4 815	.1
5099321	FERTILIZER, FERTILIZER MATERIALS.	15 286	.3
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	13 405	.3
5099330	SEEDS	19 726	.4
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	6 374	.1
5099410	PRECIOUS STONES (CUT) AND METALS.	911	(Z)
5099420	JEWELRY, SILVERWARE, TROPHIES	11 911	.2
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	4 934	.1
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	5 618	.1
5099611	PETROLEUM PRODUCTS.	79 455	1.6
5099612	CRUDE OIL	61 326	1.3
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	15 168	.3
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	2 586	.1
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	596	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	14 604	.3
5099660	OTHER TEXTILE PRODUCTS.	3 383	.1
5099670	FOOD, BEVERAGE BASIC MATERIALS.	7 638	.2
5099680	WALLPAPER	1 541	(Z)
5099691	LUGGAGE, SADDLERY, HARNESS.	1 076	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	2 096	(Z)
5099694	LEATHER	381	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	35 560	.7
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	279	(Z)
5099800	COMMODITY CREDIT CORPORATION.	1 296	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	49 119	1.0

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	PACIFIC		
	TOTAL	21 213 521	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	18 349 464	86.5
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	21 213 521	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	277 475	1.3
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	159 597	.8
5013110	AUTOMOTIVE GLASS	7 344	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	795 257	3.7
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	36 879	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	49 898	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT	26 008	.1
5014100	TIRES AND TUBES, NEW	92 901	.4
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	184 675	.9
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	321 449	1.5
5022230	TOILET SOAPS	16 442	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	50 391	.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	220 690	1.0
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	3 560	(Z)
5029130	OIL DRILLERS' MUD AND CHEMICALS	2 201	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	78 048	.4
5032100	YARD OR PIECE GOODS	124 018	.6
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	45 335	.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	12 241	.1
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	84 549	.4
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	124 796	.6
5035320	FUR CLOTHING	10 298	(Z)
5035330	FURS, RAW AND DRESSED	1 224	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	2 333	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	33 038	.2
5039100	SHOES, OTHER FOOTWEAR	31 961	.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	235 514	1.1
5044110	EGGS (FRESH, STORAGE)	55 388	.3
5044120	POULTRY	149 361	.7
5045100	CONFECTIONERY	169 014	.8
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	80 372	.4
5047100	MEATS, PROVISIONS	804 759	3.8
5048100	FRESH FRUITS, VEGETABLES, BERRIES	469 723	2.2
5049200	BAKERY PRODUCTS	31 324	.1
5049300	CANNED, BOTTLED FOODS	493 316	2.3
5049410	COFFEE	178 160	.8
5049420	TEA	9 713	(Z)
5049500	FROZEN FOODS	404 707	1.9
5049610	SOFT DRINKS	32 314	.2
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	15 133	.1
5049910	SANDWICHES, SNACK ITEMS	9 531	(Z)
5049920	FLOUR, RELATED PRODUCTS	55 884	.3
5049930	SUGAR (REFINED)	77 669	.4
5049940	DRIED FRUITS	28 019	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	335 186	1.6
5049960	PEANUTS, ROASTED	2 278	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	21 440	.1
5049980	MISCELLANEOUS FOOD PRODUCTS	181 953	.9
5051100	COTTON (RAW), INCLUDING LINTERS	310 128	1.5
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	816 842	3.9
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	14 588	.1
5059100	HIDES, SKINS, PELTS	41 615	.2
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	3 601	(Z)
5059910	PEANUTS, UNROASTED	949	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	6 586	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	6 606	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	565 472	2.7
5062320	TELEPHONE AND SIGNAL EQUIPMENT	33 900	.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	486 646	2.3
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	51 130	.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	121 180	.6
5064140	ROOM AIR CONDITIONERS	22 448	.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	273 878	1.3
	PACIFIC (CONTINUED)		
5072210	HARDWARE	297 484	1.4
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	655	(Z)
5072230	PAINTERS' SUPPLIES	12 528	.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	66 859	.3
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	14 130	.1
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	29 893	.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	360 153	1.7
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	38 851	.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	51 496	.2
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	18 740	.1
5081100	OFFICE MACHINES AND EQUIPMENT	54 118	.3
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	98 986	.5
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	12 555	.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	21 876	.1
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	2 620	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	27 507	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	19 445	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	314 474	1.5
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	19 767	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	202 352	1.0
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	30 413	.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	122 492	.6
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	37 395	.2
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	10 920	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	11 999	.1
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	71 250	.3
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	62 090	.3
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	60 736	.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	87 882	.4
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	52 252	.2
5084500	RECONDITIONED DRUMS AND BARRELS	23 456	.1
5084910	ABRASIVES, ABRASIVE MATERIALS	22 833	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	3 403	(Z)
5084930	MECHANICAL RUBBER GOODS	27 519	.1
5084940	ROPE, CORDAGE, TWINE	19 380	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	14 366	.1
5084960	PRINTING AND DUPLICATING INKS	2 006	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	186 319	.9
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	39 315	.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	107 485	.5
5086100	DENTAL EQUIPMENT, SUPPLIES	40 205	.2
5086210	CHURCH EQUIPMENT, SUPPLIES	5 865	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	42 841	.2
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	103 523	.5
5086400	OPHTHALMIC PRODUCTS	28 009	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	40 360	.2
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	14 862	.1
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	44 953	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	43 349	.2
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	46 779	.2
5087400	SHOE REPAIR AND RESOLE MATERIALS	10 478	(Z)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	25 346	.1
5087910	TAILORS' SUPPLIES	405	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	1 842	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	39 979	.2
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	11 190	.1
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	132 674	.6
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	50 182	.2
5088910	RAILROAD TRANSPORTATION EQUIPMENT	1 223	(Z)
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	364	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	2 420	(Z)
5091112	COKE	3 046	(Z)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	PACIFIC (CONTINUED)		
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	29 786	.1
5091212	IRON AND STEEL PRODUCTS (FLAT)	176 069	.8
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	94 509	.4
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	160 879	.8
5091215	CAST IRON-SOIL PIPE, TUBING	21 351	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	186 407	.9
5091217	OTHER CARBON STEEL PRODUCTS	6 403	(Z)
5091218	ALLOY STEEL	27 867	.1
5091219	STAINLESS STEEL	75 365	.4
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	3 941	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	20 055	.1
5091313	ALUMINUM SHAPES, FORMS, ETC.	84 415	.4
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	36 999	.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	109 036	.5
5093122	UNPREPARED IRON, STEEL SCRAP	25 295	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	6 141	(Z)
5093211	ALUMINUM SCRAP	21 362	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	33 328	.2
5093213	SCRAP LEAD	3 842	(Z)
5093214	ZINC SCRAP	2 181	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	35 669	.2
5093220	WASTE PAPER	24 321	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	18 402	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	9 219	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	587 589	2.8
5095110	BEER, FERMENTED MALT LIQUORS	456 085	2.1
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	611 793	2.9
5095212	WINES	119 163	.6
5096111	PRINTING AND WRITING PAPERS	145 182	.7
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	15 366	.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	240 224	1.1
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	106 831	.5
5096213	PAPERBOARD, BOXBOARD	10 449	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	140 771	.7
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	3 611	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	10 296	(Z)
5097110	HOUSEHOLD FURNITURE	88 901	.4
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	108 077	.5
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	32 740	.2
5097221	CURTAINS, DRAPERIES	28 802	.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	38 133	.2
5097223	SHADES, VENETIAN BLINDS	7 895	(Z)
5097230	FLOOR COVERINGS	249 192	1.2
5097292	MIRRORS, LAMPS, PICTURE FRAMES	8 007	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	116 191	.5
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	1 004 962	4.7
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	326 758	1.5
5098141	SHINGLES	22 994	.1
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	80 101	.4
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	29 381	.1
5098144	VENEER, OTHER WOOD PRODUCTS	25 516	.1
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	37 507	.2
5098212	CEMENT, LIME, PLASTER, STUCCO	33 104	.2
5098213	SAND, GRAVEL, CRUSHED STONE	25 821	.1
5098220	GLASS (FLAT, BRICK, ETC.)	58 439	.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	99 335	.5
5098232	INSULATION MATERIALS AND INSULATION BOARD	28 440	.1
5098291	WALLBOARD AND HARDBOARD	52 395	.2
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	27 671	.1
5098293	CONCRETE PRODUCTS, BUILDING STONE	13 334	.1
5098294	READY OR TRANSIT MIXED CONCRETE	6 775	(Z)
5098295	PLASTIC BUILDING MATERIALS	8 102	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	4 874	(Z)
5098297	ADHESIVES, MASTICS	5 396	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	2 901	(Z)
5098299	OTHER BUILDING MATERIALS	64 647	.3
5099110	PHOTOGRAPHIC GOODS	96 907	.5
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	143 309	.7
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	114 460	.5
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	4 529	(Z)
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	2 139	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	3 953	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	25 202	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	117 594	.6
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	92 755	.4
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	57 997	.3
5099321	FERTILIZER, FERTILIZER MATERIALS	80 038	.4
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	43 748	.2
5099330	SEEDS	67 370	.3
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	24 795	.1
5099410	PRECIOUS STONES (CUT) AND METALS	28 450	.1
5099420	JEWELRY, SILVERWARE, TROPHIES	78 832	.4
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	65 100	.3
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	33 239	.2
5099611	PETROLEUM PRODUCTS	249 205	1.2
5099612	CRUDE OIL	13 491	.1
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	54 944	.3
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	133 244	.6
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	27 381	.1
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	153 077	.7
5099660	OTHER TEXTILE PRODUCTS	17 901	.1
5099670	FOOD, BEVERAGE BASIC MATERIALS	47 626	.2
5099680	WALLPAPER	10 073	(Z)
5099691	LUGGAGE, SADDLERY, HARNESS	4 775	(Z)
5099692	INDUSTRIAL YARNS	1 683	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	15 430	.1
5099694	LEATHER	7 246	(Z)
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	4 908	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	152 183	.7
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	2 613	(Z)
5099800	COMMODITY CREDIT CORPORATION	2 678	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	201 223	.9

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963

A. New York

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	NEW YORK		
	TOTAL	30 425 807	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	27 042 353	88.9
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	30 425 807	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	369 208	1.2
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	77 170	.3
5013110	AUTOMOTIVE GLASS	4 002	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	456 967	1.5
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	12 501	(Z)
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	13 888	(Z)
5013150	GARAGE TOOLS, SHOP EQUIPMENT	12 921	(Z)
5014100	TIRES AND TUBES, NEW	75 977	.2
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	273 271	.9
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	336 372	1.1
5022230	TOILET SOAPS	9 233	(Z)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	49 615	.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	531 526	1.7
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	31 135	.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	27 854	.1
5032100	YARD OR PIECE GOODS	2 497 770	8.2
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	176 792	.6
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	156 287	.5
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	380 077	1.2
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	615 364	2.0
5035320	FUR CLOTHING	31 022	.1
5035330	FURS, RAW AND DRESSED	39 200	.1
5035340	MILLINERY, MILLINERY SUPPLIES	47 152	.2
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	114 371	.4
5039100	SHOES, OTHER FOOTWEAR	162 907	.5
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	448 965	1.5
5044110	EGGS (FRESH, STORAGE)	84 810	.3
5044120	POULTRY	173 556	.6
5045100	CONFECTIONERY	179 390	.6
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	122 103	.4
5047100	MEATS, PROVISIONS	1 272 427	4.2
5048100	FRESH FRUITS, VEGETABLES, BERRIES	378 428	1.2
5049200	BAKERY PRODUCTS	40 935	.1
5049300	CANNED, BOTTLED FOODS	461 380	1.5
5049410	COFFEE	600 057	2.0
5049420	TEA	36 475	.1
5049500	FROZEN FOODS	310 235	1.0
5049610	SOFT DRINKS	56 494	.2
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	6 421	(Z)
5049910	SANDWICHES, SNACK ITEMS	1 394	(Z)
5049920	FLOUR, RELATED PRODUCTS	59 436	.2
5049930	SUGAR (REFINED)	229 947	.8
5049940	DRIED FRUITS	5 667	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	334 803	1.1
5049960	PEANUTS, ROASTED	7 005	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	28 478	.1
5049980	MISCELLANEOUS FOOD PRODUCTS	92 791	.3
5051100	COTTON (RAW), INCLUDING LINTERS	31 942	.1
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	2 692 884	8.9
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	9 660	(Z)
5059100	HIDES, SKINS, PELTS	247 227	.8
5059200	TOBACCO (LEAF)	36 432	.1
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	78 022	.3
5059910	PEANUTS, UNROASTED	1 970	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	22 374	.1
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	93 453	.3
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	384 936	1.3
5062320	TELEPHONE AND SIGNAL EQUIPMENT	12 122	(Z)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	399 390	1.3
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	101 015	.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	87 964	.3
5064140	ROOM AIR CONDITIONERS	29 047	.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	325 190	1.1
	NEW YORK (CONTINUED)		
5072210	HARDWARE	257 566	.8
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	5 630	(Z)
5072230	PAINTERS' SUPPLIES	11 364	(Z)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	51 518	.2
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	5 555	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	64 108	.2
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	220 864	.7
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	41 661	.1
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	38 965	.1
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	25 880	.1
5081100	OFFICE MACHINES AND EQUIPMENT	83 949	.3
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	37 327	.1
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	11 194	(Z)
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	24 747	.1
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	1 410	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	14 434	(Z)
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	7 754	(Z)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	130 661	.4
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	27 707	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	190 559	.6
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	18 229	.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	92 136	.3
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	14 813	(Z)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	43 432	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	8 843	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	22 471	.1
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	111 178	.4
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	33 759	.1
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	36 227	.1
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	32 499	.1
5084500	RECONDITIONED DRUMS AND BARRELS	5 858	(Z)
5084910	ABRASIVES, ABRASIVE MATERIALS	21 123	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	5 938	(Z)
5084930	MECHANICAL RUBBER GOODS	16 733	.1
5084940	ROPE, CORDAGE, TWINE	26 995	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	19 948	.1
5084960	PRINTING AND DUPLICATING INKS	6 087	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	191 634	.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	39 427	.1
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	36 139	.1
5086100	DENTAL EQUIPMENT, SUPPLIES	38 327	.1
5086210	CHURCH EQUIPMENT, SUPPLIES	13 858	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	30 014	.1
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	127 709	.4
5086400	OPHTHALMIC PRODUCTS	61 574	.2
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	66 454	.2
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	10 337	(Z)
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	40 516	.1
5087200	CUSTODIAL (JANITORS') SUPPLIES	43 497	.1
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	50 254	.2
5087400	SHOE REPAIR AND RESOLE MATERIALS	14 252	(Z)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	8 011	(Z)
5087910	TAILORS' SUPPLIES	4 448	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	1 804	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	35 621	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	14 397	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	67 694	.2
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	40 180	.1
5088910	RAILROAD TRANSPORTATION EQUIPMENT	10 968	(Z)
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	334	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	240 839	.8
5091112	COKE	1 364	(Z)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1] Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

A. New York

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	NEW YORK		
	(CONTINUED)		
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	151 786	.5
5091212	IRON AND STEEL PRODUCTS (FLAT)	238 450	.8
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	85 071	.3
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	168 400	.6
5091215	CAST IRON-SOIL PIPE, TUBING	11 432	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	96 141	.3
5091217	OTHER CARBON STEEL PRODUCTS	1 778	(Z)
5091218	ALLOY STEEL	20 922	.1
5091219	STAINLESS STEEL	67 190	.2
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	127 566	.4
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	82 742	.3
5091313	ALUMINUM SHAPES, FORMS, ETC.	137 107	.5
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	682 674	2.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	191 948	.6
5093122	UNPREPARED IRON, STEEL SCRAP	16 669	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	3 666	(Z)
5093211	ALUMINUM SCRAP	14 136	(Z)
5093212	SCRAP COPPER, COPPER BASE ALLOY	50 261	.2
5093213	SCRAP LEAD	6 692	(Z)
5093214	ZINC SCRAP	4 808	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	25 055	.1
5093220	WASTE PAPER	64 286	.2
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	71 102	.2
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	17 750	.1
5094110	CIGARETTES, CIGARS, TOBACCO	521 688	1.7
5095110	BEER, FERMENTED MALT LIQUORS	239 975	.8
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	712 966	2.3
5095212	WINES	139 521	.5
5096111	PRINTING AND WRITING PAPERS	373 557	1.2
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	309 596	1.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	208 049	.7
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	95 201	.3
5096213	PAPERBOARD, BOXBOARD	51 848	.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	196 809	.6
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	12 007	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	22 399	.1
5097110	HOUSEHOLD FURNITURE	101 509	.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	97 236	.3
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	131 876	.4
5097221	CURTAINS, DRAPERIES	68 271	.2
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	150 945	.5
5097223	SHADES, VENETIAN BLINDS	8 101	(Z)
5097230	FLOOR COVERINGS	172 462	.6
5097292	MIRRORS, LAMPS, PICTURE FRAMES	13 959	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	143 856	.5
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	254 838	.8
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	73 636	.2
5098141	SHINGLES	9 110	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	69 800	.2
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	20 589	.1
5098144	VENEER, OTHER WOOD PRODUCTS	4 591	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	69 979	.2
5098212	CEMENT, LIME, PLASTER, STUCCO	18 882	.1
5098213	SAND, GRAVEL, CRUSHED STONE	21 995	.1
5098220	GLASS (FLAT, BRICK, ETC.)	29 475	.1
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	55 842	.2
5098232	INSULATION MATERIALS AND INSULATION BOARD	26 052	.1
5098291	WALLBOARD AND HARDBOARD	26 234	.1
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	4 879	(Z)
5098293	CONCRETE PRODUCTS, BUILDING STONE	12 492	(Z)
5098294	READY OR TRANSIT MIXED CONCRETE	2 459	(Z)
5098295	PLASTIC BUILDING MATERIALS	7 179	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	3 307	(Z)
5098297	ADHESIVES, MASTICS	5 531	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	1 335	(Z)
5098299	OTHER BUILDING MATERIALS	44 458	.1
5099110	PHOTOGRAPHIC GOODS	190 230	.6
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	131 810	.4
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	163 233	.5
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	4 444	(Z)
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	128	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	3 376	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	25 297	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	285 508	.9
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	48 103	.2
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	157 205	.5
5099321	FERTILIZER, FERTILIZER MATERIALS	180 466	.6
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	28 196	.1
5099330	SEEDS	22 394	.1
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	4 556	(Z)
5099410	PRECIOUS STONES (CUT) AND METALS	291 963	1.0
5099420	JEWELRY, SILVERWARE, TROPHIES	288 617	.9
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	156 123	.5
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	87 526	.3
5099611	PETROLEUM PRODUCTS	335 563	1.1
5099612	CRUDE OIL	6 871	(Z)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	43 809	.1
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	57 803	.2
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	8 333	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	196 813	.6
5099660	OTHER TEXTILE PRODUCTS	109 279	.4
5099670	FOOD, BEVERAGE BASIC MATERIALS	966 878	3.2
5099680	WALLPAPER	20 526	.1
5099691	LUGGAGE, SADDLERY, HARNESS	22 453	.1
5099692	INDUSTRIAL YARNS	107 158	.4
5099693	SMOKERS' SUPPLIES AND PIPES	7 128	(Z)
5099694	LEATHER	65 291	.2
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	22 104	.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	487 821	1.6
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	1 226	(Z)
5099800	COMMODITY CREDIT CORPORATION	16 552	.1
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	66 727	.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

B. California

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	CALIFORNIA		
	TOTAL	15 608 769	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	13 402 310	85.9
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	15 608 769	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	223 974	1.4
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	108 466	.7
5013110	AUTOMOTIVE GLASS	5 673	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	590 487	3.8
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	28 949	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	42 455	.3
5013150	GARAGE TOOLS, SHOP EQUIPMENT	22 164	.1
5014100	TIRES AND TUBES, NEW	67 359	.4
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	144 395	.9
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	245 262	1.6
5022230	TOILET SOAPS	8 512	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	35 414	.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	181 283	1.2
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	3 151	(Z)
5029130	OIL DRILLERS' MUD AND CHEMICALS	2 179	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	52 946	.3
5032100	YARD OR PIECE GOODS	108 708	.7
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	40 355	.3
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	11 340	.1
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	69 527	.4
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	116 156	.7
5035320	FUR CLOTHING	9 913	.1
5035330	FURS, RAW AND DRESSED	1 217	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	2 326	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	30 042	.2
5039100	SHOES, OTHER FOOTWEAR	27 832	.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	179 636	1.2
5044110	EGGS (FRESH, STORAGE)	42 459	.3
5044120	POULTRY	128 977	.8
5045100	CONFECTIONERY	122 679	.8
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	45 778	.3
5047100	MEATS, PROVISIONS	655 522	4.2
5048100	FRESH FRUITS, VEGETABLES, BERRIES	339 208	2.2
5049200	BAKERY PRODUCTS	21 875	.1
5049300	CANNED, BOTTLED FOODS	356 892	2.3
5049410	COFFEE	147 889	.9
5049420	TEA	7 030	(Z)
5049500	FROZEN FOODS	334 582	2.1
5049610	SOFT DRINKS	27 668	.2
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	14 454	.1
5049910	SANDWICHES, SNACK ITEMS	8 791	.1
5049920	FLOUR, RELATED PRODUCTS	37 499	.2
5049930	SUGAR (REFINED)	52 274	.3
5049940	DRIED FRUITS	23 954	.2
5049950	GROCERIES, EXCEPT AS SPECIFIED	222 298	1.4
5049960	PEANUTS, ROASTED	1 078	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	19 288	.1
5049980	MISCELLANEOUS FOOD PRODUCTS	173 907	1.1
5051100	COTTON (RAW), INCLUDING LINTERS	310 136	2.0
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	137 691	.9
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	9 545	.1
5059100	HIDES, SKINS, PELTS	29 877	.2
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	1 144	(Z)
5059910	PEANUTS, UNROASTED	759	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	6 147	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	4 809	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	435 398	2.8
5062320	TELEPHONE AND SIGNAL EQUIPMENT	25 282	.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	372 469	2.4
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	45 771	.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	96 537	.6
5064140	ROOM AIR CONDITIONERS	19 472	.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	236 196	1.5
	CALIFORNIA (CONTINUED)		
5072210	HARDWARE	231 393	1.5
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	628	(Z)
5072230	PAINTERS' SUPPLIES	10 708	.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	54 304	.3
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	9 926	.1
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	20 847	.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	288 502	1.8
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	32 171	.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	37 781	.2
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	15 871	.1
5081100	OFFICE MACHINES AND EQUIPMENT	41 585	.3
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	80 388	.5
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	9 258	.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	17 377	.1
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	2 223	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	18 226	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	13 416	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	173 914	1.1
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	12 772	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	156 687	1.0
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	24 260	.2
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	108 680	.7
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	35 853	.2
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	9 847	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	10 159	.1
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	37 434	.2
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	42 170	.3
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	39 471	.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	70 593	.5
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	40 447	.3
5084500	RECONDITIONED DRUMS AND BARRELS	22 067	.1
5084910	ABRASIVES, ABRASIVE MATERIALS	15 481	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	2 436	(Z)
5084930	MECHANICAL RUBBER GOODS	21 815	.1
5084940	ROPE, CORDAGE, TWINE	12 703	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	13 437	.1
5084960	PRINTING AND DUPLICATING INKS	1 679	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	139 052	.9
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	28 685	.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	58 178	.4
5086100	DENTAL EQUIPMENT, SUPPLIES	29 870	.2
5086210	CHURCH EQUIPMENT, SUPPLIES	5 694	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	23 590	.2
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	79 628	.5
5086400	OPHTHALMIC PRODUCTS	22 297	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	31 185	.2
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	13 462	.1
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	37 015	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	35 868	.2
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	42 115	.3
5087400	SHOE REPAIR AND RESOLE MATERIALS	7 883	.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	18 413	.1
5087910	TAILORS' SUPPLIES	278	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	561	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	33 070	.2
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	8 702	.1
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	124 905	.8
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	21 676	.1
5088910	RAILROAD TRANSPORTATION EQUIPMENT	1 240	(Z)
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	325	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	87	(Z)
5091112	COKE	3 551	(Z)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1] Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

B. California

(Data are shown only for the 15 States with the largest merchant wholesaler sales).

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	CALIFORNIA (CONTINUED)		
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	28 341	.2
5091212	IRON AND STEEL PRODUCTS (FLAT)	144 538	.9
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	70 852	.5
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	107 946	.7
5091215	CAST IRON-SOIL PIPE, TUBING	14 818	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	138 805	.9
5091217	OTHER CARBON STEEL PRODUCTS	4 794	(Z)
5091218	ALLOY STEEL	21 082	.1
5091219	STAINLESS STEEL	70 810	.5
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	3 910	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	18 818	.1
5091313	ALUMINUM SHAPES, FORMS, ETC.	70 615	.5
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	26 784	.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	90 473	.6
5093122	UNPREPARED IRON, STEEL SCRAP	11 024	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	5 915	(Z)
5093211	ALUMINUM SCRAP	19 560	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	26 409	.2
5093213	SCRAP LEAD	3 023	(Z)
5093214	ZINC SCRAP	1 967	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	31 668	.2
5093220	WASTE PAPER	22 266	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	15 013	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	8 316	.1
5094110	CIGARETTES, CIGARS, TOBACCO	454 970	2.9
5095110	BEER, FERMENTED MALT LIQUORS	347 740	2.2
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	587 577	3.8
5095212	WINES	105 413	.7
5096111	PRINTING AND WRITING PAPERS	121 226	.8
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	12 770	.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	185 261	1.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	84 622	.5
5096213	PAPERBOARD, BOXBOARD	9 326	.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	106 977	.7
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	3 423	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	8 785	.1
5097110	HOUSEHOLD FURNITURE	78 289	.5
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	82 468	.5
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	27 903	.2
5097221	CURTAINS, DRAPERIES	26 155	.2
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	32 389	.2
5097223	SHADES, VENETIAN BLINDS	7 062	(Z)
5097230	FLOOR COVERINGS	200 208	1.3
5097292	MIRRORS, LAMPS, PICTURE FRAMES	7 239	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	89 560	.6
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	540 922	3.5
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	152 128	1.0
5098141	SHINGLES	15 699	.1
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	52 886	.3
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	24 018	.2
5098144	VENEER, OTHER WOOD PRODUCTS	3 249	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	26 186	.2
5098212	CEMENT, LIME, PLASTER, STUCCO	29 121	.2
5098213	SAND, GRAVEL, CRUSHED STONE	23 521	.2
5098220	GLASS (FLAT, BRICK, ETC.)	44 301	.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	60 882	.4
5098232	INSULATION MATERIALS AND INSULATION BOARD	21 222	.1
5098291	WALLBOARD AND HARDBOARD	41 459	.3
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	25 293	.2
5098293	CONCRETE PRODUCTS, BUILDING STONE	11 837	.1
5098294	READY OR TRANSIT MIXED CONCRETE	6 893	(Z)
5098295	PLASTIC BUILDING MATERIALS	5 510	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	3 633	(Z)
5098297	ADHESIVES, MASTICS	4 045	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	2 334	(Z)
5098299	OTHER BUILDING MATERIALS	37 490	.2
5099110	PHOTOGRAPHIC GOODS	83 254	.5
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	104 981	.7
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	91 671	.6
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	2 543	(Z)
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	925	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	3 384	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	20 957	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	90 108	.6
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	66 048	.4
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	39 073	.3
5099321	FERTILIZER, FERTILIZER MATERIALS	19 702	.1
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	25 942	.2
5099330	SEEDS	40 393	.3
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	18 859	.1
5099410	PRECIOUS STONES (CUT) AND METALS	26 299	.2
5099420	JEWELRY, SILVERWARE, TROPHIES	67 373	.4
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	56 620	.4
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	28 621	.2
5099611	PETROLEUM PRODUCTS	177 726	1.1
5099612	CRUDE OIL	13 464	.1
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	40 872	.3
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	28 919	.2
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	25 601	.2
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	135 122	.9
5099660	OTHER TEXTILE PRODUCTS	14 946	.1
5099670	FOOD, BEVERAGE BASIC MATERIALS	40 098	.3
5099680	WALLPAPER	8 894	.1
5099691	LUGGAGE, SADDLERY, HARNESS	4 023	(Z)
5099692	INDUSTRIAL YARNS	1 524	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	11 716	.1
5099694	LEATHER	6 727	(Z)
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	4 957	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	104 161	.7
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	2 531	(Z)
5099800	COMMODITY CREDIT CORPORATION	661	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	151 440	1.0

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

C. Illinois

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	ILLINOIS		
	TOTAL	10 848 134	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	9 598 923	88.5
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	10 848 134	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	107 624	1.0
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	38 081	.4
5013110	AUTOMOTIVE GLASS	2 981	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	298 163	2.7
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	17 533	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	13 692	.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT	11 779	.1
5014100	TIRES AND TUBES, NEW	32 313	.3
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	74 523	.7
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	128 925	1.2
5022230	TOILET SOAPS	6 054	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	41 131	.4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	95 367	.9
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	1 426	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	29 266	.3
5032100	YARD OR PIECE GOODS	57 733	.5
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	22 121	.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	3 035	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	39 919	.4
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	67 527	.6
5035320	FUR CLOTHING	3 391	(Z)
5035330	FURS, RAW AND DRESSED	1 121	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	2 072	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	22 730	.2
5039100	SHOES, OTHER FOOTWEAR	14 286	.1
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	235 720	2.2
5044110	EGGS (FRESH, STORAGE)	60 285	.6
5044120	POULTRY	113 473	1.0
5045100	CONFECTIONERY	115 678	1.1
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	29 798	.3
5047100	MEATS, PROVISIONS	784 142	7.2
5048100	FRESH FRUITS, VEGETABLES, BERRIES	217 908	2.0
5049200	BAKERY PRODUCTS	27 763	.3
5049300	CANNED, BOTTLED FOODS	243 497	2.2
5049410	COFFEE	32 251	.3
5049420	TEA	5 521	.1
5049500	FROZEN FOODS	104 366	1.0
5049610	SOFT DRINKS	17 566	.2
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	3 458	(Z)
5049910	SANDWICHES, SNACK ITEMS	1 040	(Z)
5049920	FLOUR, RELATED PRODUCTS	31 002	.3
5049930	SUGAR (REFINED)	64 313	.6
5049940	DRIED FRUITS	3 778	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	172 456	1.6
5049960	PEANUTS, ROASTED	1 563	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	1 307	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	31 295	.3
5051100	COTTON (RAW), INCLUDING LINTERS	21 347	.2
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	838 778	7.7
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	59 286	.5
5059100	HIDES, SKINS, PELTS	61 071	.6
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	2 615	(Z)
5059910	PEANUTS, UNROASTED	810	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	11 030	.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	216 994	2.0
5062320	TELEPHONE AND SIGNAL EQUIPMENT	10 118	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	196 473	1.8
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	32 186	.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	54 817	.5
5064140	ROOM AIR CONDITIONERS	14 912	.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	94 877	.9
5072210	HARDWARE	89 406	.8
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	282	(Z)
5072230	PAINTERS' SUPPLIES	8 922	.1
	ILLINOIS (CONTINUED)		
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	34 709	.3
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	2 696	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	31 902	.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	117 828	1.1
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	21 530	.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	8 959	.1
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	12 394	.1
5081100	OFFICE MACHINES AND EQUIPMENT	29 744	.3
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	24 114	.2
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	3 156	(Z)
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	30 448	.3
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	226	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	7 331	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	6 909	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	81 267	.7
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	11 013	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	59 932	.6
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	22 497	.2
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	97 779	.9
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	14 714	.1
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	21 877	.2
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	8 724	.1
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	25 760	.2
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	24 363	.2
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	33 194	.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	35 160	.3
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	25 655	.2
5084500	RECONDITIONED DRUMS AND BARRELS	9 049	.1
5084910	ABRASIVES, ABRASIVE MATERIALS	14 249	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	771	(Z)
5084930	MECHANICAL RUBBER GOODS	21 749	.2
5084940	ROPE, CORDAGE, TWINE	6 801	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	21 059	.2
5084960	PRINTING AND DUPLICATING INKS	2 440	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	98 609	.9
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	13 928	.1
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	69 873	.6
5086100	DENTAL EQUIPMENT, SUPPLIES	10 648	.1
5086210	CHURCH EQUIPMENT, SUPPLIES	2 257	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	28 413	.3
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	57 525	.5
5086400	OPHTHALMIC PRODUCTS	15 388	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	32 277	.3
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	19 346	.2
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	24 802	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	15 425	.1
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	16 634	.2
5087400	SHOE REPAIR AND RESOLE MATERIALS	7 256	.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	5 194	(Z)
5087910	TAILORS' SUPPLIES	370	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	1 179	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	9 167	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	21 599	.2
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	18 421	.2
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	2 773	(Z)
5088910	RAILROAD TRANSPORTATION EQUIPMENT	40 966	.4
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	782	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	71 426	.7
5091112	COKE	6 143	.1
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	45 764	.4
5091212	IRON AND STEEL PRODUCTS (FLAT)	259 262	2.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	58 435	.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

C. Illinois

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	ILLINOIS (CONTINUED)		
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	144 161	1.3
5091215	CAST IRON-SOIL PIPE, TUBING	7 171	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	80 648	.7
5091217	OTHER CARBON STEEL PRODUCTS	2 260	(Z)
5091218	ALLOY STEEL	23 990	.2
5091219	STAINLESS STEEL	42 851	.4
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	449	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	25 388	.2
5091313	ALUMINUM SHAPES, FORMS, ETC.	45 766	.4
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	12 765	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	179 295	1.7
5093122	UNPREPARED IRON, STEEL SCRAP	20 014	.2
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	10 789	.1
5093211	ALUMINUM SCRAP	8 344	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	17 593	.2
5093213	SCRAP LEAD	3 688	(Z)
5093214	ZINC SCRAP	1 311	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	10 534	.1
5093220	WASTE PAPER	40 232	.4
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	16 649	.2
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	23 961	.2
5094110	CIGARETTES, CIGARS, TOBACCO	303 625	2.8
5095110	BEER, FERMENTED MALT LIQUORS	224 818	2.1
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	316 182	2.9
5095212	WINES	52 120	.5
5096111	PRINTING AND WRITING PAPERS	176 155	1.6
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	3 111	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	91 557	.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	51 929	.5
5096213	PAPERBOARD, BOXBOARD	14 775	.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	74 160	.7
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	4 787	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	9 606	.1
5097110	HOUSEHOLD FURNITURE	30 007	.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	48 678	.4
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	58 070	.5
5097221	CURTAINS, DRAPERIES	3 981	(Z)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	16 976	.2
5097223	SHADES, VENETIAN BLINDS	4 878	(Z)
5097230	FLOOR COVERINGS	64 459	.6
5097292	MIRRORS, LAMPS, PICTURE FRAMES	3 041	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	61 123	.6
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	129 358	1.2
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	62 069	.6
5098141	SHINGLES	807	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	49 177	.5
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	14 267	.1
5098144	VENEER, OTHER WOOD PRODUCTS	1 700	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	35 625	.3
5098212	CEMENT, LIME, PLASTER, STUCCO	7 841	.1
5098213	SAND, GRAVEL, CRUSHED STONE	1 946	(Z)
5098220	GLASS (FLAT, BRICK, ETC.)	17 124	.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	41 803	.4
5098232	INSULATION MATERIALS AND INSULATION BOARD	16 940	.2
5098291	WALLBOARD AND HARDBOARD	11 426	.1
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	7 464	.1
5098293	CONCRETE PRODUCTS, BUILDING STONE	5 812	.1
5098294	READY OR TRANSIT MIXED CONCRETE	463	(Z)
5098295	PLASTIC BUILDING MATERIALS	6 231	.1
5098296	BUILDING AND CONSTRUCTION PAPER	1 584	(Z)
5098297	ADHESIVES, MASTICS	3 595	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	468	(Z)
5098299	OTHER BUILDING MATERIALS	23 804	.2
5099110	PHOTOGRAPHIC GOODS	46 731	.4
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	86 198	.8
	ILLINOIS (CONTINUED)		
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	63 527	.6
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	6 067	.1
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	21	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	1 746	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	11 941	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	76 593	.7
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	34 788	.3
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	33 343	.3
5099321	FERTILIZER, FERTILIZER MATERIALS	33 722	.3
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	15 618	.1
5099330	SEEDS	61 507	.6
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	3 827	(Z)
5099410	PRECIOUS STONES (CUT) AND METALS	25 903	.2
5099420	JEWELRY, SILVERWARE, TROPHIES	58 841	.5
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	32 124	.3
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	29 342	.3
5099611	PETROLEUM PRODUCTS	161 638	1.5
5099612	CRUDE OIL	430	(Z)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	19 619	.2
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	5 182	(Z)
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	2 678	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	75 147	.7
5099660	OTHER TEXTILE PRODUCTS	16 270	.1
5099670	FOOD, BEVERAGE BASIC MATERIALS	27 316	.3
5099680	WALLPAPER	9 755	.1
5099691	LUGGAGE, SADDLERY, HARNESS	3 666	(Z)
5099692	INDUSTRIAL YARNS	4 249	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	1 874	(Z)
5099694	LEATHER	4 390	(Z)
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	152	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	84 069	.8
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	2 034	(Z)
5099800	COMMODITY CREDIT CORPORATION	3 351	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	64 326	.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

D. Texas

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	TEXAS		
	TOTAL	9 035 132	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	7 854 207	86.9
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	9 035 132	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	88 409	1.0
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS.	50 329	.6
5013110	AUTOMOTIVE GLASS.	1 329	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	366 783	4.1
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	14 683	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	13 734	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	6 156	.1
5014100	TIRES AND TUBES, NEW.	32 505	.4
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	78 669	.9
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	116 186	1.3
5022230	TOILET SOAPS.	9 313	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	17 057	.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	64 262	.7
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER.	2 253	(Z)
5029130	OIL DRILLERS' MUD AND CHEMICALS	46 074	.5
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	38 765	.4
5032100	YARD OR PIECE GOODS	18 613	.2
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	12 147	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	4 216	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	20 353	.2
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED).	27 635	.3
5035320	FUR CLOTHING.	1 173	(Z)
5035330	FURS, RAW AND DRESSED	100	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	958	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR.	8 384	.1
5039100	SHOES, OTHER FOOTWEAR	13 710	.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	86 960	1.0
5044110	EGGS (FRESH, STORAGE)	33 383	.4
5044120	POULTRY	49 193	.5
5045100	CONFECTIONERY	78 264	.9
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	34 810	.4
5047100	MEATS, PROVISIONS	208 489	2.3
5048100	FRESH FRUITS, VEGETABLES, BERRIES	180 747	2.0
5049200	BAKERY PRODUCTS	18 784	.2
5049300	CANNED, BOTTLED FOODS	263 055	2.9
5049410	COFFEE.	53 197	.6
5049420	TEA	9 551	.1
5049500	FROZEN FOODS.	101 562	1.1
5049610	SOFT DRINKS	4 935	.1
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.).	997	(Z)
5049910	SANDWICHES, SNACK ITEMS	2 232	(Z)
5049920	FLOUR, RELATED PRODUCTS	29 875	.3
5049930	SUGAR (REFINED)	33 550	.4
5049940	DRIED FRUITS.	5 201	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED.	152 759	1.7
5049960	PEANUTS, ROASTED.	6 134	.1
5049970	NUTS (EDIBLE, UNSHELLED).	13 024	.1
5049980	MISCELLANEOUS FOOD PRODUCTS	19 474	.2
5051100	COTTON (RAW), INCLUDING LINTERS	884 529	9.8
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	394 335	4.4
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	80 628	.9
5059100	HIDES, SKINS, PELTS	21 531	.2
5059200	TOBACCO (LEAF).	108	(Z)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	7 536	.1
5059910	PEANUTS, UNROASTED.	20 278	.2
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.).	1 774	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES).	745	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	220 226	2.4
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	18 583	.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	146 110	1.6
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	8 652	.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	25 359	.3
5064140	ROOM AIR CONDITIONERS	25 081	.3
	TEXAS (CONTINUED)		
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	59 949	.7
5072210	HARDWARE.	91 566	1.0
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	386	(Z)
5072230	PAINTERS' SUPPLIES.	3 983	(Z)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES.	53 676	.6
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	1 025	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	2 900	(Z)
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	121 034	1.3
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	31 354	.3
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	30 437	.3
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	21 748	.2
5081100	OFFICE MACHINES AND EQUIPMENT	17 717	.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT.	10 555	.1
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	5 505	.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	8 865	.1
5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	1 612	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	4 907	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	31 245	.3
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	138 718	1.5
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	11 378	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	69 078	.8
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	8 843	.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	23 983	.3
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	272 951	3.0
5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	2 878	(Z)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	5 590	.1
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	29 831	.3
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	14 977	.2
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT.	33 286	.4
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	54 763	.6
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES).	35 356	.4
5084500	RECONDITIONED DRUMS AND BARRELS	3 008	(Z)
5084910	ABRASIVES, ABRASIVE MATERIALS	7 481	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	1 582	(Z)
5084930	MECHANICAL RUBBER GOODS	9 474	.1
5084940	ROPE, CORDAGE, TWINE.	4 464	(Z)
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.).	3 089	(Z)
5084960	PRINTING AND DUPLICATING INKS	504	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	71 115	.8
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	12 640	.1
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	44 436	.5
5086100	DENTAL EQUIPMENT, SUPPLIES.	9 617	.1
5086210	CHURCH EQUIPMENT, SUPPLIES.	316	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES.	22 311	.2
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.	40 386	.4
5086400	OPHTHALMIC PRODUCTS	10 465	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	20 213	.2
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	9 570	.1
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	20 287	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES.	32 930	.4
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	24 467	.3
5087400	SHOE REPAIR AND RESOLE MATERIALS.	2 811	(Z)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	4 411	(Z)
5087910	TAILORS' SUPPLIES	101	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES.	20	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	7 761	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES.	209	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES.	71 344	.8
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	8 220	.1
5088910	RAILROAD TRANSPORTATION EQUIPMENT	685	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE).	717	(Z)
5091112	COKE.	439	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	17 602	.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1] Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

D. Texas

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	TEXAS (CONTINUED)		
5091212	IRON AND STEEL PRODUCTS (FLAT).	61 072	.7
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	45 798	.5
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	112 610	1.2
5091215	CAST IRON-SOIL PIPE, TUBING	8 772	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	233 615	2.6
5091217	OTHER CARBON STEEL PRODUCTS	5 480	.1
5091218	ALLOY STEEL	12 156	.1
5091219	STAINLESS STEEL	23 416	.3
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	422	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	4 423	(Z)
5091313	ALUMINUM SHAPES, FORMS, ETC.	13 102	.1
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	6 577	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	60 180	.7
5093122	UNPREPARED IRON, STEEL SCRAP.	7 843	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	770	(Z)
5093211	ALUMINUM SCRAP.	7 065	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	15 891	.2
5093213	SCRAP LEAD.	3 574	(Z)
5093214	ZINC SCRAP.	769	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	11 757	.1
5093220	WASTE PAPER	6 414	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	7 021	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	2 997	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	273 439	3.0
5095110	BEER, FERMENTED MALT LIQUORS.	235 472	2.6
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	165 342	1.8
5095212	WINES	28 292	.3
5096111	PRINTING AND WRITING PAPERS	46 942	.5
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	805	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	52 087	.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	35 474	.4
5096213	PAPERBOARD, BOXBOARD.	3 469	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	42 840	.5
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	821	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	982	(Z)
5097110	HOUSEHOLD FURNITURE	20 118	.2
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	28 413	.3
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	5 131	.1
5097221	CURTAINS, DRAPERIES	1 798	(Z)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	9 469	.1
5097223	SHADES, VENETIAN BLINDS	1 538	(Z)
5097230	FLOOR COVERINGS	62 384	.7
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	718	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	28 804	.3
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	114 170	1.3
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	40 542	.4
5098141	SHINGLES.	5 892	.1
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	55 734	.6
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	23 445	.3
5098144	VENEER, OTHER WOOD PRODUCTS	4 403	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	31 433	.3
5098212	CEMENT, LIME, PLASTER, STUCCO	5 466	.1
5098213	SAND, GRAVEL, CRUSHED STONE	2 519	(Z)
5098220	GLASS (FLAT, BRICK, ETC.)	15 242	.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	43 311	.5
5098232	INSULATION MATERIALS AND INSULATION BOARD	9 961	.1
5098291	WALLBOARD AND HARDBOARD	12 945	.1
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	17 816	.2
5098293	CONCRETE PRODUCTS, BUILDING STONE	1 080	(Z)
5098294	READY OR TRANSIT MIXED CONCRETE	1 245	(Z)
5098295	PLASTIC BUILDING MATERIALS.	3 959	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	1 083	(Z)
5098297	ADHESIVES, MASTICS.	992	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	3 229	(Z)
5098299	OTHER BUILDING MATERIALS.	45 907	.5
5099110	PHOTOGRAPHIC GOODS.	18 922	.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	57 209	.6
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	30 789	.3
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	1 748	(Z)
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES.	43	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	3 078	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	3 910	(Z)
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	26 234	.3
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	25 116	.3
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	31 366	.3
5099321	FERTILIZER, FERTILIZER MATERIALS.	15 717	.2
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	13 734	.2
5099330	SEEDS	26 735	.3
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	6 638	.1
5099410	PRECIOUS STONES (CUT) AND METALS.	2 441	(Z)
5099420	JEWELRY, SILVERWARE, TROPHIES	21 934	.2
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	7 591	.1
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	20 991	.2
5099611	PETROLEUM PRODUCTS.	174 474	1.9
5099612	CRUDE OIL	240 801	2.7
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	17 933	.2
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	7 319	.1
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	2 232	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	20 084	.2
5099660	OTHER TEXTILE PRODUCTS.	17 215	.2
5099670	FOOD, BEVERAGE BASIC MATERIALS.	4 356	(Z)
5099680	WALLPAPER	1 589	(Z)
5099691	LUGGAGE, SADDLERY, HARNESS.	3 424	(Z)
5099692	INDUSTRIAL YARNS.	12	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	3 495	(Z)
5099694	LEATHER	2 012	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	45 609	.5
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	234	(Z)
5099800	COMMODITY CREDIT CORPORATION.	20 214	.2
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	65 279	.7

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

E. Pennsylvania

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	PENNSYLVANIA		
	TOTAL	7 753 402	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	6 577 052	84.8
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	7 753 402	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	73 471	.9
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	79 556	1.0
5013110	AUTOMOTIVE GLASS	2 022	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	288 013	3.7
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	11 368	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	14 822	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT	9 718	.1
5014100	TIRES AND TUBES, NEW	42 134	.5
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	64 980	.8
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	114 237	1.5
5022230	TOILET SOAPS	8 576	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	26 088	.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	90 375	1.2
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	2 027	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	25 273	.3
5032100	YARD OR PIECE GOODS	60 872	.8
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	10 835	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	12 051	.2
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	54 986	.7
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	41 443	.5
5035320	FUR CLOTHING	1 158	(Z)
5035330	FURS, RAW AND DRESSED	1 363	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	1 870	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	19 379	.2
5039100	SHOES, OTHER FOOTWEAR	55 702	.7
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	151 160	1.9
5044110	EGGS (FRESH, STORAGE)	36 386	.5
5044120	POULTRY	62 115	.8
5045100	CONFECTIONERY	103 967	1.3
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	23 376	.3
5047100	MEATS, PROVISIONS	347 629	4.5
5048100	FRESH FRUITS, VEGETABLES, BERRIES	201 996	2.6
5049200	BAKERY PRODUCTS	27 172	.4
5049300	CANNED, BOTTLED FOODS	160 390	2.1
5049410	COFFEE	32 063	.4
5049420	TEA	5 640	.1
5049500	FROZEN FOODS	165 088	2.1
5049610	SOFT DRINKS	21 099	.3
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	5 144	.1
5049910	SANDWICHES, SNACK ITEMS	2 910	(Z)
5049920	FLOUR, RELATED PRODUCTS	40 953	.5
5049930	SUGAR (REFINED)	27 249	.4
5049940	DRIED FRUITS	3 815	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	177 703	2.3
5049960	PEANUTS, ROASTED	692	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	430	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	21 063	.3
5051100	COTTON (RAW), INCLUDING LINTERS	235	(Z)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	99 064	1.3
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	6 792	.1
5059100	HIDES, SKINS, PELTS	6 506	.1
5059200	TOBACCO (LEAF)	1 173	(Z)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	46 588	.6
5059910	PEANUTS, UNROASTED	371	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	723	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	11 520	.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	205 217	2.6
5062320	TELEPHONE AND SIGNAL EQUIPMENT	8 159	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	201 477	2.6
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	15 639	.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	38 551	.5
5064140	ROOM AIR CONDITIONERS	14 688	.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	87 088	1.1
	PENNSYLVANIA (CONTINUED)		
5072210	HARDWARE	72 792	.9
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	92	(Z)
5072230	PAINTERS' SUPPLIES	14 419	.2
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	32 334	.4
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	3 048	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	54 253	.7
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	121 305	1.6
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	17 220	.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	22 263	.3
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	8 282	.1
5081100	OFFICE MACHINES AND EQUIPMENT	11 422	.1
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	21 435	.3
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	2 832	(Z)
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	24 776	.3
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	281	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	3 299	(Z)
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	6 059	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	124 384	1.6
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	7 634	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	56 803	.7
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	14 221	.2
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	42 828	.6
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	6 936	.1
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	4 592	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	821	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	21 249	.3
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	27 799	.4
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	28 448	.4
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	40 055	.5
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	29 621	.4
5084500	RECONDITIONED DRUMS AND BARRELS	11 110	.1
5084910	ABRASIVES, ABRASIVE MATERIALS	13 727	.2
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	1 557	(Z)
5084930	MECHANICAL RUBBER GOODS	22 723	.3
5084940	ROPE, CORDAGE, TWINE	6 613	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	17 994	.2
5084960	PRINTING AND DUPLICATING INKS	1 305	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	86 441	1.1
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	24 288	.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	19 697	.3
5086100	DENTAL EQUIPMENT, SUPPLIES	29 637	.4
5086210	CHURCH EQUIPMENT, SUPPLIES	4 792	.1
5086220	SCHOOL EQUIPMENT, SUPPLIES	13 105	.2
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	28 041	.4
5086400	OPHTHALMIC PRODUCTS	10 873	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	29 505	.4
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	9 134	.1
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	17 346	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	20 207	.3
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	21 497	.3
5087400	SHOE REPAIR AND RESOLE MATERIALS	4 372	.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	2 576	(Z)
5087910	TAILORS' SUPPLIES	756	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	2 066	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	10 162	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	2 311	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	6 329	.1
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	5 941	.1
5088910	RAILROAD TRANSPORTATION EQUIPMENT	1 465	(Z)
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	67	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	61 912	.8
5091112	COKE	405	(Z)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1] Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

E. Pennsylvania

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	PENNSYLVANIA (CONTINUED)		
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	33 366	.4
5091212	IRON AND STEEL PRODUCTS (FLAT)	84 072	1.1
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	19 201	.2
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	61 140	.8
5091215	CAST IRON-SOIL PIPE, TUBING	5 330	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	60 208	.8
5091217	OTHER CARBON STEEL PRODUCTS	1 514	(Z)
5091218	ALLOY STEEL	19 085	.2
5091219	STAINLESS STEEL	52 307	.7
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	2 284	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	17 995	.2
5091313	ALUMINUM SHAPES, FORMS, ETC.	32 342	.4
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	18 635	.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	190 423	2.5
5093122	UNPREPARED IRON, STEEL SCRAP	18 728	.2
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	7 108	.1
5093211	ALUMINUM SCRAP	9 612	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	35 832	.5
5093213	SCRAP LEAD	5 532	.1
5093214	ZINC SCRAP	5 620	.1
5093215	OTHER NONFERROUS METALLIC SCRAP	15 586	.2
5093220	WASTE PAPER	25 160	.3
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	36 980	.5
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	11 440	.1
5094110	CIGARETTES, CIGARS, TOBACCO	259 067	3.3
5095110	BEER, FERMENTED MALT LIQUORS	283 089	3.7
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	8 445	.1
5095212	WINES	33 579	.4
5096111	PRINTING AND WRITING PAPERS	86 586	1.1
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	2 366	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	95 863	1.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	36 301	.5
5096213	PAPERBOARD, BOXBOARD	9 490	.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	50 392	.6
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	2 336	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	6 696	.1
5097110	HOUSEHOLD FURNITURE	32 811	.4
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	26 685	.3
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	16 312	.2
5097221	CURTAINS, DRAPERIES	6 554	.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	16 029	.2
5097223	SHADES, VENETIAN BLINDS	752	(Z)
5097230	FLOOR COVERINGS	83 744	1.1
5097292	MIRRORS, LAMPS, PICTURE FRAMES	603	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	32 690	.4
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	173 408	2.2
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	35 395	.5
5098141	SHINGLES	4 442	.1
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	49 492	.6
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	21 007	.3
5098144	VENEER, OTHER WOOD PRODUCTS	3 537	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	23 774	.3
5098212	CEMENT, LIME, PLASTER, STUCCO	4 459	.1
5098213	SAND, GRAVEL, CRUSHED STONE	2 346	(Z)
5098220	GLASS (FLAT, BRICK, ETC.)	22 177	.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	38 740	.5
5098232	INSULATION MATERIALS AND INSULATION BOARD	9 641	.1
5098291	WALLBOARD AND HARDBOARD	14 359	.2
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	2 538	(Z)
5098293	CONCRETE PRODUCTS, BUILDING STONE	8 922	.1
5098294	READY OR TRANSIT MIXED CONCRETE	815	(Z)
5098295	PLASTIC BUILDING MATERIALS	2 664	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	2 459	(Z)
5098297	ADHESIVES, MASTICS	2 272	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	187	(Z)
5098299	OTHER BUILDING MATERIALS	13 552	.2
5099110	PHOTOGRAPHIC GOODS	17 896	.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	30 837	.4
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	45 603	.6
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	2 056	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	1 173	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	8 790	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	50 540	.7
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	21 070	.3
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	25 477	.3
5099321	FERTILIZER, FERTILIZER MATERIALS	11 474	.1
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	4 170	.1
5099330	SEEDS	15 219	.2
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	2 553	(Z)
5099410	PRECIOUS STONES (CUT) AND METALS	7 496	.1
5099420	JEWELRY, SILVERWARE, TROPHIES	34 272	.4
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	11 059	.1
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	23 813	.3
5099611	PETROLEUM PRODUCTS	111 715	1.4
5099612	CRUDE OIL	881	(Z)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	15 492	.2
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	10 308	.1
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	471	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	31 515	.4
5099660	OTHER TEXTILE PRODUCTS	11 552	.1
5099670	FOOD, BEVERAGE BASIC MATERIALS	38 141	.5
5099680	WALLPAPER	8 658	.1
5099691	LUGGAGE, SADDLERY, HARNESS	779	(Z)
5099692	INDUSTRIAL YARNS	20 012	.3
5099693	SMOKERS' SUPPLIES AND PIPES	1 665	(Z)
5099694	LEATHER	2 555	(Z)
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	3 550	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	44 322	.6
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	527	(Z)
5099800	COMMODITY CREDIT CORPORATION	23	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	58 065	.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

F. Ohio

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	OHIO		
	TOTAL	6 734 203	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	5 768 152	85.7
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	6 734 203	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	49 992	.7
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	57 523	.9
5013110	AUTOMOTIVE GLASS	1 365	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	329 961	4.9
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	15 513	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	11 624	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT	5 151	.1
5014100	TIRES AND TUBES, NEW	38 964	.6
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	68 047	1.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	89 402	1.3
5022230	TOILET SOAPS	4 237	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	20 037	.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	97 685	1.5
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	3 007	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	24 170	.4
5032100	YARD OR PIECE GOODS	18 146	.3
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	10 655	.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	1 649	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	31 417	.5
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	31 714	.5
5035340	MILLINERY, MILLINERY SUPPLIES	961	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	6 857	.1
5039100	SHOES, OTHER FOOTWEAR	23 831	.4
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	80 451	1.2
5044110	EGGS (FRESH, STORAGE)	29 364	.4
5044120	POULTRY	33 836	.5
5045100	CONFECTIONERY	70 841	1.1
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	14 711	.2
5047100	MEATS, PROVISIONS	213 722	3.2
5048100	FRESH FRUITS, VEGETABLES, BERRIES	151 679	2.3
5049200	BAKERY PRODUCTS	27 914	.4
5049300	CANNED, BOTTLED FOODS	159 673	2.4
5049410	COFFEE	29 600	.4
5049420	TEA	2 374	(Z)
5049500	FROZEN FOODS	83 034	1.2
5049610	SOFT DRINKS	8 426	.1
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	622	(Z)
5049910	SANDWICHES, SNACK ITEMS	1 727	(Z)
5049920	FLOUR, RELATED PRODUCTS	27 692	.4
5049930	SUGAR (REFINED)	25 334	.4
5049940	DRIED FRUITS	2 493	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	108 190	1.6
5049960	PEANUTS, ROASTED	529	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	39 652	.6
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	323 476	4.8
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	29 955	.4
5059100	HIDES, SKINS, PELTS	8 072	.1
5059200	TOBACCO (LEAF)	45	(Z)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	56	(Z)
5059910	PEANUTS, UNROASTED	16	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	15	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	1 266	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	192 523	2.9
5062320	TELEPHONE AND SIGNAL EQUIPMENT	12 272	.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	175 364	2.6
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	11 907	.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	37 872	.6
5064140	ROOM AIR CONDITIONERS	6 417	.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	69 165	1.0
5072210	HARDWARE	78 507	1.2
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	746	(Z)
5072230	PAINTERS' SUPPLIES	5 238	.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	47 676	.7
	OHIO (CONTINUED)		
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	1 277	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	13 812	.2
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	118 993	1.8
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	12 858	.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	18 102	.3
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	9 804	.1
5081100	OFFICE MACHINES AND EQUIPMENT	14 681	.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	13 271	.2
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	3 878	.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	13 979	.2
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	241	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	8 870	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	6 743	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	80 761	1.2
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	6 037	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	73 637	1.1
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	13 931	.2
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	44 766	.7
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	7 171	.1
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	6 678	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	2 448	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	20 774	.3
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	15 313	.2
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	37 632	.6
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	38 259	.6
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	32 152	.5
5084500	RECONDITIONED DRUMS AND BARRELS	8 761	.1
5084910	ABRASIVES, ABRASIVE MATERIALS	28 495	.4
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	2 945	(Z)
5084930	MECHANICAL RUBBER GOODS	17 440	.3
5084940	ROPE, CORDAGE, TWINE	4 576	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	3 948	.1
5084960	PRINTING AND DUPLICATING INKS	371	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	97 678	1.5
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	31 910	.5
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	29 748	.4
5086100	DENTAL EQUIPMENT, SUPPLIES	11 894	.2
5086210	CHURCH EQUIPMENT, SUPPLIES	958	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	30 191	.4
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	27 471	.4
5086400	OPHTHALMIC PRODUCTS	12 937	.2
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	10 859	.2
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	4 800	.1
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	16 979	.3
5087200	CUSTODIAL (JANITORS') SUPPLIES	13 378	.2
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	19 313	.3
5087400	SHOE REPAIR AND RESOLE MATERIALS	3 077	(Z)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	3 646	.1
5087910	TAILORS' SUPPLIES	536	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	4 660	.1
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	3 929	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	2 185	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	20 001	.3
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	8 428	.1
5088910	RAILROAD TRANSPORTATION EQUIPMENT	656	(Z)
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	2	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	35 812	.5
5091112	COKE	90	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	29 009	.4
5091212	IRON AND STEEL PRODUCTS (FLAT)	148 758	2.2
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	22 539	.3
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	68 406	1.0

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1] Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

F. Ohio

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	OHIO (CONTINUED)		
5091215	CAST IRON-SOIL PIPE, TUBING	4 075	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	44 361	.7
5091217	OTHER CARBON STEEL PRODUCTS	1 285	(Z)
5091218	ALLOY STEEL	28 939	.4
5091219	STAINLESS STEEL	33 423	.5
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	612	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	11 028	.2
5091313	ALUMINUM SHAPES, FORMS, ETC.	42 576	.6
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	13 457	.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	209 156	3.1
5093122	UNPREPARED IRON, STEEL SCRAP	13 462	.2
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	5 060	.1
5093211	ALUMINUM SCRAP	15 551	.2
5093212	SCRAP COPPER, COPPER BASE ALLOY	23 873	.4
5093213	SCRAP LEAD	4 029	.1
5093214	ZINC SCRAP	2 489	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	10 886	.2
5093220	WASTE PAPER	20 648	.3
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	10 616	.2
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	29 738	.4
5094110	CIGARETTES, CIGARS, TOBACCO	223 201	3.3
5095110	BEER, FERMENTED MALT LIQUORS	181 752	2.7
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	42 680	.6
5095212	WINES	38 048	.6
5096111	PRINTING AND WRITING PAPERS	67 857	1.0
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	1 158	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	57 260	.9
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	39 009	.6
5096213	PAPERBOARD, BOXBOARD	2 141	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	44 610	.7
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 101	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	6 155	.1
5097110	HOUSEHOLD FURNITURE	10 543	.2
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	24 852	.4
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	17 661	.3
5097221	CURTAINS, DRAPERIES	4 238	.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	11 729	.2
5097223	SHADES, VENETIAN BLINDS	1 721	(Z)
5097230	FLOOR COVERINGS	53 835	.8
5097292	MIRRORS, LAMPS, PICTURE FRAMES	1 865	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	27 803	.4
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	104 252	1.5
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	24 125	.4
5098141	SHINGLES	389	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	37 437	.6
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	21 972	.3
5098144	VENEER, OTHER WOOD PRODUCTS	80	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	25 082	.4
5098212	CEMENT, LIME, PLASTER, STUCCO	12 454	.2
5098213	SAND, GRAVEL, CRUSHED STONE	10 838	.2
5098220	GLASS (FLAT, BRICK, ETC.)	13 706	.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	32 103	.5
5098232	INSULATION MATERIALS AND INSULATION BOARD	8 643	.1
5098291	WALLBOARD AND HARDBOARD	11 935	.2
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	2 782	(Z)
5098293	CONCRETE PRODUCTS, BUILDING STONE	4 058	.1
5098294	READY OR TRANSIT MIXED CONCRETE	5 640	.1
5098295	PLASTIC BUILDING MATERIALS	3 478	.1
5098296	BUILDING AND CONSTRUCTION PAPER	1 327	(Z)
5098297	ADHESIVES, MASTICS	2 105	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	1 314	(Z)
5098299	OTHER BUILDING MATERIALS	33 387	.5
5099110	PHOTOGRAPHIC GOODS	21 961	.3
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	23 064	.3
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	35 137	.5
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	1 215	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	750	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	13 016	.2
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	31 457	.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	33 864	.5
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	7 926	.1
5099321	FERTILIZER, FERTILIZER MATERIALS	17 531	.3
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	20 192	.3
5099330	SEEDS	11 993	.2
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	3 612	.1
5099410	PRECIOUS STONES (CUT) AND METALS	4 598	.1
5099420	JEWELRY, SILVERWARE, TROPHIES	26 436	.4
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	10 885	.2
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	14 936	.2
5099611	PETROLEUM PRODUCTS	72 038	1.1
5099612	CRUDE OIL	392	(Z)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	19 737	.3
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	11 596	.2
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	1 289	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	27 294	.4
5099660	OTHER TEXTILE PRODUCTS	11 800	.2
5099670	FOOD, BEVERAGE BASIC MATERIALS	15 722	.2
5099680	WALLPAPER	4 453	.1
5099691	LUGGAGE, SADDLERY, HARNESS	1 511	(Z)
5099692	INDUSTRIAL YARNS	13 441	.2
5099693	SMOKERS' SUPPLIES AND PIPES	2 622	(Z)
5099694	LEATHER	3 769	.1
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	318	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	77 403	1.1
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	2 441	(Z)
5099800	COMMODITY CREDIT CORPORATION	699	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	50 701	.8

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

G. New Jersey

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	NEW JERSEY		
	TOTAL	6 057 241	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	5 223 399	86.2
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	6 057 241	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	384 833	6.4
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	105 241	1.7
5013110	AUTOMOTIVE GLASS	1 595	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	200 905	3.3
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	5 203	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	11 521	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT	2 788	(Z)
5014100	TIRES AND TUBES, NEW	35 057	.6
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	89 513	1.5
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	67 932	1.1
5022230	TOILET SOAPS	2 976	(Z)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	20 433	.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	135 903	2.2
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	13 757	.2
5029130	OIL DRILLERS' MUD AND CHEMICALS	26	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	28 098	.5
5032100	YARD OR PIECE GOODS	81 595	1.3
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	6 035	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	12 193	.2
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	21 184	.3
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	51 671	.9
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	8 649	.1
5039100	SHOES, OTHER FOOTWEAR	6 727	.1
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	119 877	2.0
5044110	EGGS (FRESH, STORAGE)	32 716	.5
5044120	POULTRY	32 913	.5
5045100	CONFECTIONERY	75 284	1.2
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	22 009	.4
5047100	MEATS, PROVISIONS	263 701	4.4
5048100	FRESH FRUITS, VEGETABLES, BERRIES	83 635	1.4
5049200	BAKERY PRODUCTS	19 831	.3
5049300	CANNED, BOTTLED FOODS	180 482	3.0
5049410	COFFEE	22 068	.4
5049420	TEA	5 160	.1
5049500	FROZEN FOODS	95 115	1.6
5049610	SOFT DRINKS	12 650	.2
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	7 943	.1
5049910	SANDWICHES, SNACK ITEMS	672	(Z)
5049920	FLOUR, RELATED PRODUCTS	17 382	.3
5049930	SUGAR (REFINED)	38 168	.6
5049940	DRIED FRUITS	4 605	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	161 847	2.7
5049960	PEANUTS, ROASTED	232	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	16 103	.3
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 247	(Z)
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	4 109	.1
5059100	HIDES, SKINS, PELTS	5 657	.1
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	2 301	(Z)
5059910	PEANUTS, UNROASTED	10	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	7 122	.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	113 861	1.9
5062320	TELEPHONE AND SIGNAL EQUIPMENT	2 853	(Z)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	117 692	1.9
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	8 555	.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	20 993	.3
5064140	ROOM AIR CONDITIONERS	12 621	.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	115 783	1.9
5072210	HARDWARE	64 434	1.1
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	85	(Z)
5072230	PAINTERS' SUPPLIES	2 406	(Z)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	13 615	.2
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	1 393	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	32 263	.5
	NEW JERSEY (CONTINUED)		
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	84 091	1.4
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	8 845	.1
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	9 029	.1
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	8 724	.1
5081100	OFFICE MACHINES AND EQUIPMENT	17 402	.3
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	9 118	.2
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	2 747	(Z)
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	6 349	.1
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	282	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	7 030	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	4 136	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	40 337	.7
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	16 489	.3
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	37 850	.6
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	9 078	.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	28 652	.5
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	1 535	(Z)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	6 937	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	1 065	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	9 061	.1
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	25 788	.4
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	18 760	.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	33 452	.6
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	13 515	.2
5084500	RECONDITIONED DRUMS AND BARRELS	14 864	.2
5084910	ABRASIVES, ABRASIVE MATERIALS	7 843	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	1 496	(Z)
5084930	MECHANICAL RUBBER GOODS	4 521	.1
5084940	ROPE, CORDAGE, TWINE	3 962	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	2 261	(Z)
5084960	PRINTING AND DUPLICATING INKS	1 404	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	53 371	.9
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	7 455	.1
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	7 469	.1
5086100	DENTAL EQUIPMENT, SUPPLIES	5 782	.1
5086210	CHURCH EQUIPMENT, SUPPLIES	1 238	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	2 600	(Z)
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	33 405	.6
5086400	OPHTHALMIC PRODUCTS	3 946	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	31 331	.5
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	11 570	.2
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	13 006	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	15 138	.2
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	8 064	.1
5087400	SHOE REPAIR AND RESOLE MATERIALS	1 797	(Z)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	7 712	.1
5087910	TAILORS' SUPPLIES	306	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	1 328	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	4 467	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	261	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	16 817	.3
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	9 578	.2
5088910	RAILROAD TRANSPORTATION EQUIPMENT	4 321	.1
5091111	COAL (BITUMINOUS AND ANTHRACITE)	11 720	.2
5091112	COKE	1 591	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	20 431	.3
5091212	IRON AND STEEL PRODUCTS (FLAT)	72 706	1.2
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	13 742	.2
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	48 504	.8
5091215	CAST IRON-SOIL PIPE, TUBING	2 496	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	44 280	.7
5091217	OTHER CARBON STEEL PRODUCTS	1 194	(Z)
5091218	ALLOY STEEL	13 743	.2

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

G. New Jersey

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	NEW JERSEY		
	(CONTINUED)		
5091219	STAINLESS STEEL	42 006	.7
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	2 476	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	12 146	.2
5091313	ALUMINUM SHAPES, FORMS, ETC.	44 059	.7
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	14 380	.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	53 539	.9
5093122	UNPREPARED IRON, STEEL SCRAP	10 515	.2
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	3 361	.1
5093211	ALUMINUM SCRAP	6 021	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	19 729	.3
5093213	SCRAP LEAD	3 806	.1
5093214	ZINC SCRAP	607	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	11 960	.2
5093220	WASTE PAPER	23 132	.4
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	14 569	.2
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	7 113	.1
5094110	CIGARETTES, CIGARS, TOBACCO	209 029	3.5
5095110	BEER, FERMENTED MALT LIQUORS	95 285	1.6
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	302 983	5.0
5095212	WINES	94 024	1.6
5096111	PRINTING AND WRITING PAPERS	18 902	.3
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	1 093	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	59 551	1.0
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	32 438	.5
5096213	PAPERBOARD, BOXBOARD	5 542	.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	38 406	.6
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	3 295	.1
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	1 713	(Z)
5097110	HOUSEHOLD FURNITURE	7 182	.1
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	21 811	.4
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 891	(Z)
5097221	CURTAINS, DRAPERIES	4 849	.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	12 532	.2
5097223	SHADES, VENETIAN BLINDS	3 194	.1
5097230	FLOOR COVERINGS	23 642	.4
5097292	MIRRORS, LAMPS, PICTURE FRAMES	2 283	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	30 457	.5
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	92 239	1.5
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	32 835	.5
5098141	SHINGLES	2 873	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	49 367	.8
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	14 912	.2
5098144	VENEER, OTHER WOOD PRODUCTS	1 498	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	32 716	.5
5098212	CEMENT, LIME, PLASTER, STUCCO	7 234	.1
5098213	SAND, GRAVEL, CRUSHED STONE	5 507	.1
5098220	GLASS (FLAT, BRICK, ETC.)	6 735	.1
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	34 011	.6
5098232	INSULATION MATERIALS AND INSULATION BOARD	6 509	.1
5098291	WALLBOARD AND HARDBOARD	12 757	.2
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	1 355	(Z)
5098293	CONCRETE PRODUCTS, BUILDING STONE	4 987	.1
5098294	READY OR TRANSIT MIXED CONCRETE	90	(Z)
5098295	PLASTIC BUILDING MATERIALS	474	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	511	(Z)
5098297	ADHESIVES, MASTICS	2 048	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	675	(Z)
5098299	OTHER BUILDING MATERIALS	28 435	.5
5099110	PHOTOGRAPHIC GOODS	31 697	.5
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	44 990	.7
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	19 420	.3
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	1 109	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	5 127	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	63 021	1.0
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	13 274	.2
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	7 670	.1
5099321	FERTILIZER, FERTILIZER MATERIALS	3 216	.1
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	8 619	.1
5099330	SEEDS	14 746	.2
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 202	(Z)
5099410	PRECIOUS STONES (CUT) AND METALS	3 307	.1
5099420	JEWELRY, SILVERWARE, TROPHIES	11 917	.2
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	14 980	.2
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	6 798	.1
5099611	PETROLEUM PRODUCTS	59 238	1.0
5099612	CRUDE OIL	645	(Z)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	8 811	.1
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	6 080	.1
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	1 213	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	25 830	.4
5099660	OTHER TEXTILE PRODUCTS	6 329	.1
5099670	FOOD, BEVERAGE BASIC MATERIALS	17 040	.3
5099680	WALLPAPER	3 259	.1
5099691	LUGGAGE, SADDLERY, HARNESS	1 583	(Z)
5099692	INDUSTRIAL YARNS	48 221	.8
5099693	SMOKERS' SUPPLIES AND PIPES	3 152	.1
5099694	LEATHER	939	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	77 902	1.3
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	1 210	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	26 187	.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

H. Michigan

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	MICHIGAN		
	TOTAL	5 223 597	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	4 405 948	84.3
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	5 223 597	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	79 723	1.5
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	41 334	.8
5013110	AUTOMOTIVE GLASS	1 061	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	233 563	4.5
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	9 516	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	6 169	.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT	8 361	.2
5014100	TIRES AND TUBES, NEW	24 228	.5
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	45 308	.9
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	87 128	1.7
5022230	TOILET SOAPS	3 201	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	17 790	.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	48 784	.9
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	214	(Z)
5029130	OIL DRILLERS' MUD AND CHEMICALS	6	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	24 041	.5
5032100	YARD OR PIECE GOODS	13 695	.3
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	3 408	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	1 709	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	10 339	.2
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	7 539	.1
5035320	FUR CLOTHING	545	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	1	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	3 561	.1
5039100	SHOES, OTHER FOOTWEAR	534	(Z)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	63 556	1.2
5044110	EGGS (FRESH, STORAGE)	23 659	.5
5044120	POULTRY	47 321	.9
5045100	CONFECTIONERY	58 094	1.1
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	26 046	.5
5047100	MEATS, PROVISIONS	252 225	4.8
5048100	FRESH FRUITS, VEGETABLES, BERRIES	110 659	2.1
5049200	BAKERY PRODUCTS	27 572	.5
5049300	CANNED, BOTTLED FOODS	81 456	1.6
5049410	COFFEE	20 223	.4
5049420	TEA	2 103	(Z)
5049500	FROZEN FOODS	64 228	1.2
5049610	SOFT DRINKS	22 289	.4
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	48	(Z)
5049910	SANDWICHES, SNACK ITEMS	587	(Z)
5049920	FLOUR, RELATED PRODUCTS	21 632	.4
5049930	SUGAR (REFINED)	21 058	.4
5049940	DRIED FRUITS	1 245	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	118 559	2.3
5049960	PEANUTS, ROASTED	1 990	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	121	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	20 865	.4
5051100	COTTON (RAW), INCLUDING LINTERS	1 445	(Z)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	87 819	1.7
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	8 221	.2
5059100	HIDES, SKINS, PELTS	4 601	.1
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	124	(Z)
5059910	PEANUTS, UNROASTED	399	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	96	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	151	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	146 458	2.8
5062320	TELEPHONE AND SIGNAL EQUIPMENT	1 690	(Z)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	125 738	2.4
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	10 693	.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	22 956	.4
5064140	ROOM AIR CONDITIONERS	4 094	.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	38 898	.7
5072210	HARDWARE	57 980	1.1
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	82	(Z)
5072230	PAINTERS' SUPPLIES	2 459	(Z)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	29 711	.6
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	951	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	12 017	.2
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	68 133	1.3
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	8 128	.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	9 350	.2
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	7 315	.1
5081100	OFFICE MACHINES AND EQUIPMENT	8 448	.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	15 175	.3
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	3 096	.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	7 656	.1
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	412	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	2 868	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	3 932	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	62 200	1.2
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	6 501	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	34 842	.7
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	10 777	.2
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	49 275	.9
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	6 520	.1
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	3 451	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	2 269	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	19 609	.4
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	14 888	.3
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	32 875	.6
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	29 983	.6
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	26 280	.5
5084500	RECONDITIONED DRUMS AND BARRELS	4 649	.1
5084910	ABRASIVES, ABRASIVE MATERIALS	22 666	.4
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	6 568	.1
5084930	MECHANICAL RUBBER GOODS	19 035	.4
5084940	ROPE, CORDAGE, TWINE	2 069	(Z)
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	2 858	.1
5084960	PRINTING AND DUPLICATING INKS	134	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	99 871	1.9
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	12 078	.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	12 623	.2
5086100	DENTAL EQUIPMENT, SUPPLIES	10 167	.2
5086210	CHURCH EQUIPMENT, SUPPLIES	597	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	16 574	.3
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	26 468	.5
5086400	OPHTHALMIC PRODUCTS	7 402	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	8 421	.2
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	2 354	(Z)
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	16 054	.3
5087200	CUSTODIAL (JANITORS') SUPPLIES	14 405	.3
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	15 475	.3
5087400	SHOE REPAIR AND RESOLE MATERIALS	5 432	.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	2 661	.1
5087910	TAILORS' SUPPLIES	335	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	653	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	2 963	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	822	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	4 468	.1
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	8 296	.2
5088910	RAILROAD TRANSPORTATION EQUIPMENT	8	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	16 559	.3
5091112	COKE	329	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	29 358	.6
5091212	IRON AND STEEL PRODUCTS (FLAT)	142 202	2.7
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	17 945	.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

H. Michigan

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	MICHIGAN		
	(CONTINUED)		
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	74 463	1.4
5091215	CAST IRON-SOIL PIPE, TUBING	3 246	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	35 266	.7
5091217	OTHER CARBON STEEL PRODUCTS	12 477	.2
5091218	ALLOY STEEL	33 609	.6
5091219	STAINLESS STEEL	43 985	.8
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	8	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	10 789	.2
5091313	ALUMINUM SHAPES, FORMS, ETC.	28 294	.5
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	22 637	.4
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	93 423	1.8
5093122	UNPREPARED IRON, STEEL SCRAP.	21 456	.4
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	2 025	(Z)
5093211	ALUMINUM SCRAP.	9 100	.2
5093212	SCRAP COPPER, COPPER BASE ALLOY	16 533	.3
5093213	SCRAP LEAD.	6 255	.1
5093214	ZINC SCRAP.	2 057	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	5 372	.1
5093220	WASTE PAPER	19 210	.4
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	14 650	.3
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	6 253	.1
5094110	CIGARETTES, CIGARS, TOBACCO	188 067	3.6
5095110	BEER, FERMENTED MALT LIQUORS.	192 159	3.7
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	190 888	3.7
5095212	WINES	17 631	.3
5096111	PRINTING AND WRITING PAPERS	53 144	1.0
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	2 181	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	41 822	.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	20 550	.4
5096213	PAPERBOARD, BOXBOARD.	624	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	27 873	.5
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 227	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	2 221	(Z)
5097110	HOUSEHOLD FURNITURE	11 200	.2
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	13 011	.2
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	4 650	.1
5097221	CURTAINS, DRAPERIES	1 809	(Z)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	9 034	.2
5097223	SHADES, VENETIAN BLINDS	221	(Z)
5097230	FLOOR COVERINGS	41 549	.8
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	3 585	.1
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	30 661	.6
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	113 369	2.2
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	46 420	.9
5098141	SHINGLES.	267	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	30 576	.6
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	18 321	.4
5098144	VENEER, OTHER WOOD PRODUCTS	4 688	.1
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	25 608	.5
5098212	CEMENT, LIME, PLASTER, STUCCO	19 795	.4
5098213	SAND, GRAVEL, CRUSHED STONE	19 385	.4
5098220	GLASS (FLAT, BRICK, ETC.)	14 118	.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	41 936	.8
5098232	INSULATION MATERIALS AND INSULATION BOARD	8 699	.2
5098291	WALLBOARD AND HARDBOARD	6 889	.1
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	1 905	(Z)
5098293	CONCRETE PRODUCTS, BUILDING STONE	2 264	(Z)
5098294	READY OR TRANSIT MIXED CONCRETE	968	(Z)
5098295	PLASTIC BUILDING MATERIALS.	3 438	.1
5098296	BUILDING AND CONSTRUCTION PAPER	1 207	(Z)
5098297	ADHESIVES, MASTICS.	940	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	753	(Z)
5098299	OTHER BUILDING MATERIALS.	17 138	.3
5099110	PHOTOGRAPHIC GOODS.	18 263	.3
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	22 738	.4
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	24 247	.5
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	2 574	(Z)
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES.	17	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	517	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	2 391	(Z)
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	29 665	.6
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	21 300	.4
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	1 234	(Z)
5099321	FERTILIZER, FERTILIZER MATERIALS.	3 514	.1
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	11 902	.2
5099330	SEEDS	6 955	.1
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 297	(Z)
5099410	PRECIOUS STONES (CUT) AND METALS.	1 849	(Z)
5099420	JEWELRY, SILVERWARE, TROPHIES	13 308	.3
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	9 846	.2
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	8 305	.2
5099611	PETROLEUM PRODUCTS.	23 855	.5
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	15 247	.3
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	7 738	.1
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	560	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	25 319	.5
5099660	OTHER TEXTILE PRODUCTS.	21 163	.4
5099670	FOOD, BEVERAGE BASIC MATERIALS.	1 557	(Z)
5099680	WALLPAPER	2 636	.1
5099691	LUGGAGE, SADDLERY, HARNESS.	755	(Z)
5099692	INDUSTRIAL YARNS.	356	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	2 252	(Z)
5099694	LEATHER	1 265	(Z)
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	4	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	23 064	.4
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	3 036	.1
5099800	COMMODITY CREDIT CORPORATION.	349	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	40 271	.8

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

I. Massachusetts

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	MASSACHUSETTS		
	TOTAL	4 855 175	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	4 184 108	86.2
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	4 855 175	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	42 644	.9
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS.	17 875	.4
5013110	AUTOMOTIVE GLASS.	515	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	133 913	2.8
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	6 858	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	10 110	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	5 099	.1
5014100	TIRES AND TUBES, NEW.	24 339	.5
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	37 500	.8
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	61 517	1.3
5022230	TOILET SOAPS.	2 279	(Z)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	11 540	.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	79 358	1.6
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER.	7 124	.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	23 173	.5
5032100	YARD OR PIECE GOODS	89 943	1.9
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	10 894	.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	3 745	.1
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	33 684	.7
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED).	45 427	.9
5035320	FUR CLOTHING.	452	(Z)
5035330	FURS, RAW AND DRESSED	3 057	.1
5035340	MILLINERY, MILLINERY SUPPLIES	1 045	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR.	5 818	.1
5039100	SHOES, OTHER FOOTWEAR	99 773	2.1
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	64 793	1.3
5044110	EGGS (FRESH, STORAGE)	14 741	.3
5044120	POULTRY	45 705	.9
5045100	CONFECTIONERY	40 894	.8
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	84 630	1.7
5047100	MEATS, PROVISIONS	350 128	7.2
5048100	FRESH FRUITS, VEGETABLES, BERRIES	110 459	2.3
5049200	BAKERY PRODUCTS	11 784	.2
5049300	CANNED, BOTTLED FOODS	90 132	1.9
5049410	COFFEE.	19 416	.4
5049420	TEA	5 182	.1
5049500	FROZEN FOODS.	94 117	1.9
5049610	SOFT DRINKS	9 610	.2
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.).	72	(Z)
5049910	SANDWICHES, SNACK ITEMS	348	(Z)
5049920	FLOUR, RELATED PRODUCTS	20 013	.4
5049930	SUGAR (REFINED)	12 142	.3
5049940	DRIED FRUITS.	967	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED.	105 413	2.2
5049960	PEANUTS, ROASTED.	486	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	9 395	.2
5051100	COTTON (RAW), INCLUDING LINTERS	26 578	.5
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 965	(Z)
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	6 439	.1
5059100	HIDES, SKINS, PELTS	19 351	.4
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	257 923	5.3
5059910	PEANUTS, UNROASTED.	62	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES).	415	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	94 505	1.9
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	961	(Z)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	88 921	1.8
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	7 572	.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	24 083	.5
5064140	ROOM AIR CONDITIONERS	5 721	.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	66 427	1.4
5072210	HARDWARE.	54 718	1.1
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	19	(Z)
5072230	PAINTERS' SUPPLIES.	2 622	.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES.	17 126	.4
	MASSACHUSETTS (CONTINUED)		
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	864	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	35 273	.7
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	63 254	1.3
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	4 500	.1
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	8 296	.2
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	10 160	.2
5081100	OFFICE MACHINES AND EQUIPMENT	11 297	.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT.	5 442	.1
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	2 308	(Z)
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	9 905	.2
5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	40	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	7 797	.2
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	3 399	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	38 707	.8
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	5 255	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	26 142	.5
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	3 933	.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	35 505	.7
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	2 491	.1
5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	4 547	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	1 041	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	10 122	.2
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	32 063	.7
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT.	14 518	.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	12 987	.3
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES).	8 653	.2
5084500	RECONDITIONED DRUMS AND BARRELS	2 273	(Z)
5084910	ABRASIVES, ABRASIVE MATERIALS	8 588	.2
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	2 140	(Z)
5084930	MECHANICAL RUBBER GOODS	6 228	.1
5084940	ROPE, CORDAGE, TWINE.	11 607	.2
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.).	9 311	.2
5084960	PRINTING AND DUPLICATING INKS	474	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	32 920	.7
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	9 674	.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	7 972	.2
5086100	DENTAL EQUIPMENT, SUPPLIES.	7 973	.2
5086210	CHURCH EQUIPMENT, SUPPLIES.	808	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES.	12 442	.3
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.	28 139	.6
5086400	OPHTHALMIC PRODUCTS	4 415	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	20 206	.4
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	6 539	.1
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	8 967	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES.	6 159	.1
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	10 615	.2
5087400	SHOE REPAIR AND RESOLE MATERIALS.	15 286	.3
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	5 315	.1
5087910	TAILORS' SUPPLIES	93	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES.	567	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	5 825	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES.	27	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES.	550	(Z)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	7 753	.2
5088910	RAILROAD TRANSPORTATION EQUIPMENT	221	(Z)
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE).	54	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE).	12 789	.3
5091112	COKE.	63	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	1 846	(Z)
5091212	IRON AND STEEL PRODUCTS (FLAT).	22 117	.5
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	13 026	.3
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	37 758	.8

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1] Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

I. Massachusetts

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	MASSACHUSETTS (CONTINUED)		
5091215	CAST IRON-SOIL PIPE, TUBING	4 104	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	15 021	.3
5091217	OTHER CARBON STEEL PRODUCTS	2 164	(Z)
5091218	ALLOY STEEL	10 542	.2
5091219	STAINLESS STEEL	20 022	.4
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	1 076	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	13 575	.3
5091313	ALUMINUM SHAPES, FORMS, ETC.	20 460	.4
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	9 055	.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	28 026	.6
5093122	UNPREPARED IRON, STEEL SCRAP	7 527	.2
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	5 221	.1
5093211	ALUMINUM SCRAP	4 325	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	18 160	.4
5093213	SCRAP LEAD	2 381	(Z)
5093214	ZINC SCRAP	1 626	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	4 584	.1
5093220	WASTE PAPER	20 917	.4
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	52 261	1.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	17 790	.4
5094110	CIGARETTES, CIGARS, TOBACCO	150 862	3.1
5095110	BEER, FERMENTED MALT LIQUORS	88 634	1.8
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	142 344	2.9
5095212	WINES	22 222	.5
5096111	PRINTING AND WRITING PAPERS	31 873	.7
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	1 958	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	52 521	1.1
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	38 471	.8
5096213	PAPERBOARD, BOXBOARD	13 287	.3
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	37 870	.8
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 434	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	7 341	.2
5097110	HOUSEHOLD FURNITURE	24 603	.5
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	28 394	.6
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	6 580	.1
5097221	CURTAINS, DRAPERIES	4 537	.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	10 391	.2
5097223	SHADES, VENETIAN BLINDS	4 634	.1
5097230	FLOOR COVERINGS	37 642	.8
5097292	MIRRORS, LAMPS, PICTURE FRAMES	440	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	24 612	.5
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	123 325	2.5
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	22 332	.5
5098141	SHINGLES	4 194	.1
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	30 012	.6
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	4 830	.1
5098144	VENEER, OTHER WOOD PRODUCTS	74	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	16 846	.3
5098212	CEMENT, LIME, PLASTER, STUCCO	5 356	.1
5098213	SAND, GRAVEL, CRUSHED STONE	1 611	(Z)
5098220	GLASS (FLAT, BRICK, ETC.)	9 812	.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	11 181	.2
5098232	INSULATION MATERIALS AND INSULATION BOARD	5 237	.1
5098291	WALLBOARD AND HARDBOARD	4 754	.1
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	2 984	.1
5098293	CONCRETE PRODUCTS, BUILDING STONE	1 911	(Z)
5098294	READY OR TRANSIT MIXED CONCRETE	95	(Z)
5098295	PLASTIC BUILDING MATERIALS	2 438	.1
5098296	BUILDING AND CONSTRUCTION PAPER	547	(Z)
5098297	ADHESIVES, MASTICS	3 218	.1
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	41	(Z)
5098299	OTHER BUILDING MATERIALS	6 080	.1
5099110	PHOTOGRAPHIC GOODS	14 416	.3
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	23 191	.5
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	27 014	.6
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	47	(Z)
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	6	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	1 026	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	1 874	(Z)
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	52 019	1.1
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	7 514	.2
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	3 197	.1
5099321	FERTILIZER, FERTILIZER MATERIALS	438	(Z)
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	526	(Z)
5099330	SEEDS	158	(Z)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	2 607	.1
5099410	PRECIOUS STONES (CUT) AND METALS	10 650	.2
5099420	JEWELRY, SILVERWARE, TROPHIES	17 445	.4
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	15 774	.3
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	9 861	.2
5099611	PETROLEUM PRODUCTS	50 633	1.0
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	14 233	.3
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	2 954	.1
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	813	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	38 314	.8
5099660	OTHER TEXTILE PRODUCTS	11 201	.2
5099670	FOOD, BEVERAGE BASIC MATERIALS	6 680	.1
5099680	WALLPAPER	8 591	.2
5099691	LUGGAGE, SADDLERY, HARNESS	2 353	(Z)
5099692	INDUSTRIAL YARNS	1 230	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	2 434	.1
5099694	LEATHER	37 890	.8
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	1 281	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	25 339	.5
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	195	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	14 150	.3

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

J. Missouri

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	MISSOURI		
	TOTAL	4 851 564	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	4 319 997	89.0
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	4 851 564	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	63 921	1.3
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	29 647	.6
5013110	AUTOMOTIVE GLASS	2 494	.1
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	169 500	3.5
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	5 141	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	6 633	.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT	5 521	.1
5014100	TIRES AND TUBES, NEW	46 154	1.0
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	60 950	1.3
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	53 268	1.1
5022230	TOILET SOAPS	3 670	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	12 879	.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	41 297	.9
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	670	(Z)
5029130	OIL DRILLERS' MUD AND CHEMICALS	163	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	10 471	.2
5032100	YARD OR PIECE GOODS	17 586	.4
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	5 655	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	271	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	41 295	.9
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	34 688	.7
5035320	FUR CLOTHING	570	(Z)
5035330	FURS, RAW AND DRESSED	269	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	4 247	.1
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	6 421	.1
5039100	SHOES, OTHER FOOTWEAR	20 570	.4
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	42 636	.9
5044110	EGGS (FRESH, STORAGE)	14 309	.3
5044120	POULTRY	22 298	.5
5045100	CONFECTIONERY	28 239	.6
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	7 510	.2
5047100	MEATS, PROVISIONS	157 165	3.2
5048100	FRESH FRUITS, VEGETABLES, BERRIES	100 250	2.1
5049200	BAKERY PRODUCTS	7 969	.2
5049300	CANNED, BOTTLED FOODS	116 272	2.4
5049410	COFFEE	15 105	.3
5049420	TEA	2 415	(Z)
5049500	FROZEN FOODS	42 527	.9
5049610	SOFT DRINKS	11 932	.2
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	41	(Z)
5049910	SANDWICHES, SNACK ITEMS	248	(Z)
5049920	FLOUR, RELATED PRODUCTS	12 898	.3
5049930	SUGAR (REFINED)	12 859	.3
5049940	DRIED FRUITS	1 777	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	94 443	1.9
5049960	PEANUTS, ROASTED	1 192	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	4 998	.1
5049980	MISCELLANEOUS FOOD PRODUCTS	4 244	.1
5051100	COTTON (RAW), INCLUDING LINTERS	17 813	.4
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	726 866	15.0
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	67 422	1.4
5059100	HIDES, SKINS, PELTS	16 124	.3
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	3 748	.1
5059910	PEANUTS, UNROASTED	289	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	77	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	680	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	102 457	2.1
5062320	TELEPHONE AND SIGNAL EQUIPMENT	1 777	(Z)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	91 244	1.9
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	7 333	.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	19 134	.4
5064140	ROOM AIR CONDITIONERS	11 380	.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	26 459	.5
	MISSOURI (CONTINUED)		
5072210	HARDWARE	52 148	1.1
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	1 066	(Z)
5072230	PAINTERS' SUPPLIES	1 010	(Z)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	19 486	.4
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	857	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	6 430	.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	60 185	1.2
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	13 071	.3
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	10 159	.2
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	6 720	.1
5081100	OFFICE MACHINES AND EQUIPMENT	10 595	.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	12 074	.2
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	3 196	.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	13 319	.3
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	663	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	3 275	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	4 348	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	77 357	1.6
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	10 177	.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	42 096	.9
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	4 219	.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	20 963	.4
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	534	(Z)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	7 138	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	1 621	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	10 044	.2
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	9 473	.2
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	10 002	.2
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	10 914	.2
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	12 882	.3
5084500	RECONDITIONED DRUMS AND BARRELS	2 491	.1
5084910	ABRASIVES, ABRASIVE MATERIALS	4 056	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	227	(Z)
5084930	MECHANICAL RUBBER GOODS	7 687	.2
5084940	ROPE, CORDAGE, TWINE	4 728	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	10 700	.2
5084960	PRINTING AND DUPLICATING INKS	640	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	35 405	.7
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	14 646	.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	29 538	.6
5086100	DENTAL EQUIPMENT, SUPPLIES	7 996	.2
5086210	CHURCH EQUIPMENT, SUPPLIES	1 490	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	14 430	.3
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	26 028	.5
5086400	OPHTHALMIC PRODUCTS	7 485	.2
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	14 888	.3
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	2 952	.1
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	10 412	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	16 220	.3
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	7 126	.1
5087400	SHOE REPAIR AND RESOLE MATERIALS	4 037	.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	3 012	.1
5087910	TAILORS' SUPPLIES	244	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	2 094	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	250	(Z)
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	885	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	10 728	.2
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	4 409	.1
5088910	RAILROAD TRANSPORTATION EQUIPMENT	567	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	1 296	(Z)
5091112	COKE	7 180	.1
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	8 060	.2
5091212	IRON AND STEEL PRODUCTS (FLAT)	19 383	.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

J. Missouri

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	MISSOURI (CONTINUED)		
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	13 809	.3
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	17 739	.4
5091215	CAST IRON-SOIL PIPE, TUBING	5 482	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	25 114	.5
5091217	OTHER CARBON STEEL PRODUCTS	2 996	.1
5091218	ALLOY STEEL	4 029	.1
5091219	STAINLESS STEEL	11 812	.2
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	62	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	6 007	.1
5091313	ALUMINUM SHAPES, FORMS, ETC.	34 154	.7
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	3 487	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	21 000	.4
5093122	UNPREPARED IRON, STEEL SCRAP	4 156	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	1 080	(Z)
5093211	ALUMINUM SCRAP	3 973	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	11 229	.2
5093213	SCRAP LEAD	2 461	.1
5093214	ZINC SCRAP	1 182	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	2 322	(Z)
5093220	WASTE PAPER	7 088	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	11 643	.2
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	2 725	.1
5094110	CIGARETTES, CIGARS, TOBACCO	149 309	3.1
5095110	BEER, FERMENTED MALT LIQUORS	57 256	1.2
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	98 045	2.0
5095212	WINES	19 252	.4
5096111	PRINTING AND WRITING PAPERS	47 549	1.0
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	579	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	30 505	.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	23 942	.5
5096213	PAPERBOARD, BOXBOARD	7 902	.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	17 486	.4
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	2 618	.1
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	8 581	.2
5097110	HOUSEHOLD FURNITURE	14 408	.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	14 018	.3
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	3 670	.1
5097221	CURTAINS, DRAPERIES	6 074	.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	12 711	.3
5097223	SHADES, VENETIAN BLINDS	943	(Z)
5097230	FLOOR COVERINGS	47 902	1.0
5097292	MIRRORS, LAMPS, PICTURE FRAMES	657	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	20 539	.4
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	73 381	1.5
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	17 069	.4
5098141	SHINGLES	1 307	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	31 000	.6
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	11 282	.2
5098144	VENEER, OTHER WOOD PRODUCTS	375	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	11 044	.2
5098212	CEMENT, LIME, PLASTER, STUCCO	2 259	(Z)
5098213	SAND, GRAVEL, CRUSHED STONE	1 833	(Z)
5098220	GLASS (FLAT, BRICK, ETC.)	5 878	.1
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	23 485	.5
5098232	INSULATION MATERIALS AND INSULATION BOARD	8 136	.2
5098291	WALLBOARD AND HARDBOARD	5 388	.1
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	5 334	.1
5098293	CONCRETE PRODUCTS, BUILDING STONE	1 291	(Z)
5098294	READY OR TRANSIT MIXED CONCRETE	1 429	(Z)
5098295	PLASTIC BUILDING MATERIALS	1 329	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	867	(Z)
5098297	ADHESIVES, MASTICS	727	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	3 696	.1
5098299	OTHER BUILDING MATERIALS	12 355	.3
5099110	PHOTOGRAPHIC GOODS	8 172	.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	48 911	1.0
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	13 652	.3
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	38	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	599	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	2 491	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	16 194	.3
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	74 431	1.5
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	53 464	1.1
5099321	FERTILIZER, FERTILIZER MATERIALS	67 583	1.4
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	16 272	.3
5099330	SEEDS	32 433	.7
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	2 414	(Z)
5099410	PRECIOUS STONES (CUT) AND METALS	6 146	.1
5099420	JEWELRY, SILVERWARE, TROPHIES	22 888	.5
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	9 257	.2
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	8 287	.2
5099611	PETROLEUM PRODUCTS	170 974	3.5
5099612	CRUDE OIL	55	(Z)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	5 878	.1
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	6 546	.1
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	55	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	17 830	.4
5099660	OTHER TEXTILE PRODUCTS	10 243	.2
5099670	FOOD, BEVERAGE BASIC MATERIALS	24 665	.5
5099680	WALLPAPER	1 220	(Z)
5099691	LUGGAGE, SADDLERY, HARNESS	1 779	(Z)
5099692	INDUSTRIAL YARNS	64	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	2 620	.1
5099694	LEATHER	402	(Z)
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	1	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	22 633	.5
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	691	(Z)
5099800	COMMODITY CREDIT CORPORATION	3 654	.1
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	46 674	1.0

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

K. Florida

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	FLORIDA		
	TOTAL	3 711 426	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	3 007 699	81.0
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	3 711 426	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	79 468	2.1
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	45 876	1.2
5013110	AUTOMOTIVE GLASS	406	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	167 053	4.5
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	4 355	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	8 983	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT	5 090	.1
5014100	TIRES AND TUBES, NEW	11 675	.3
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	44 585	1.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	66 020	1.8
5022230	TOILET SOAPS	1 874	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	14 957	.4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	40 480	1.1
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	717	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	8 708	.2
5032100	YARD OR PIECE GOODS	14 798	.4
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	5 530	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	465	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	10 740	.3
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	15 789	.4
5035330	FURS, RAW AND DRESSED	631	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	2 025	.1
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	1 680	(Z)
5039100	SHOES, OTHER FOOTWEAR	7 850	.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	32 885	.9
5044110	EGGS (FRESH, STORAGE)	18 407	.5
5044120	POULTRY	31 061	.8
5045100	CONFECTIONERY	34 336	.9
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	56 242	1.5
5047100	MEATS, PROVISIONS	134 725	3.6
5048100	FRESH FRUITS, VEGETABLES, BERRIES	132 096	3.6
5049200	BAKERY PRODUCTS	13 333	.4
5049300	CANNED, BOTTLED FOODS	85 972	2.3
5049410	COFFEE	13 724	.4
5049420	TEA	1 726	(Z)
5049500	FROZEN FOODS	44 976	1.2
5049610	SOFT DRINKS	12 312	.3
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	569	(Z)
5049910	SANDWICHES, SNACK ITEMS	743	(Z)
5049920	FLOUR, RELATED PRODUCTS	16 518	.4
5049930	SUGAR (REFINED)	7 925	.2
5049940	DRIED FRUITS	1 703	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	78 830	2.1
5049960	PEANUTS, ROASTED	777	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	489	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	6 591	.2
5051100	COTTON (RAW), INCLUDING LINTERS	446	(Z)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	11 697	.3
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	2 495	.1
5059100	HIDES, SKINS, PELTS	299	(Z)
5059200	TOBACCO (LEAF)	8 349	.2
5059910	PEANUTS, UNROASTED	511	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	275	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	110 751	3.0
5062320	TELEPHONE AND SIGNAL EQUIPMENT	15 254	.4
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	107 422	2.9
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	6 468	.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	17 496	.5
5064140	ROOM AIR CONDITIONERS	15 858	.4
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	40 759	1.1
5072210	HARDWARE	42 019	1.1
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	125	(Z)
5072230	PAINTERS' SUPPLIES	2 475	.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	19 073	.5
	FLORIDA (CONTINUED)		
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	752	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	2 721	.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	66 761	1.8
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	27 706	.7
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	11 933	.3
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	12 586	.3
5081100	OFFICE MACHINES AND EQUIPMENT	12 341	.3
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	9 968	.3
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	2 734	.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	3 547	.1
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	562	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	3 182	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	4 129	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	66 775	1.8
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	8 047	.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	30 259	.8
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	3 263	.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	6 219	.2
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	1 175	(Z)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	920	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	11 387	.3
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	4 372	.1
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	10 149	.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	12 768	.3
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	9 397	.3
5084500	RECONDITIONED DRUMS AND BARRELS	969	(Z)
5084910	ABRASIVES, ABRASIVE MATERIALS	2 035	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	233	(Z)
5084930	MECHANICAL RUBBER GOODS	4 282	.1
5084940	ROPE, CORDAGE, TWINE	2 482	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	3 954	.1
5084960	PRINTING AND DUPLICATING INKS	102	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	25 019	.7
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	8 710	.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	29 512	.8
5086100	DENTAL EQUIPMENT, SUPPLIES	7 920	.2
5086210	CHURCH EQUIPMENT, SUPPLIES	240	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	5 089	.1
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	23 981	.6
5086400	OPHTHALMIC PRODUCTS	8 570	.2
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	3 214	.1
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	1 693	(Z)
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	9 433	.3
5087200	CUSTODIAL (JANITORS') SUPPLIES	10 439	.3
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	11 206	.3
5087400	SHOE REPAIR AND RESOLE MATERIALS	1 990	.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	7 163	.2
5087910	TAILORS' SUPPLIES	38	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	493	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	4 246	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	5 131	.1
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	44 136	1.2
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	13 114	.4
5091111	COAL (BITUMINOUS AND ANTHRACITE)	1 756	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	3 671	.1
5091212	IRON AND STEEL PRODUCTS (FLAT)	12 757	.3
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	20 272	.5
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	24 635	.7
5091215	CAST IRON-SOIL PIPE, TUBING	4 243	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	16 495	.4
5091217	OTHER CARBON STEEL PRODUCTS	2 040	.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1] Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

K. Florida

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	FLORIDA (CONTINUED)		
5091218	ALLOY STEEL	1 638	(Z)
5091219	STAINLESS STEEL	7 328	.2
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	15	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	3 063	.1
5091313	ALUMINUM SHAPES, FORMS, ETC.	12 883	.3
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	2 784	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	13 870	.4
5093122	UNPREPARED IRON, STEEL SCRAP	2 043	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	82	(Z)
5093211	ALUMINUM SCRAP	1 902	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	7 446	.2
5093213	SCRAP LEAD	727	(Z)
5093214	ZINC SCRAP	235	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	4 419	.1
5093220	WASTE PAPER	3 505	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	1 723	(Z)
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	189	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	156 726	4.2
5095110	BEER, FERMENTED MALT LIQUORS	142 194	3.8
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	225 164	6.1
5095212	WINES	36 942	1.0
5096111	PRINTING AND WRITING PAPERS	17 939	.5
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	209	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	24 949	.7
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	16 055	.4
5096213	PAPERBOARD, BOXBOARD	1 348	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	21 308	.6
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	569	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	1 097	(Z)
5097110	HOUSEHOLD FURNITURE	16 631	.4
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	13 438	.4
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	2 201	.1
5097221	CURTAINS, DRAPERIES	1 535	(Z)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	4 750	.1
5097223	SHADES, VENETIAN BLINDS	58	(Z)
5097230	FLOOR COVERINGS	28 008	.8
5097292	MIRRORS, LAMPS, PICTURE FRAMES	1 479	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	13 619	.4
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	68 507	1.8
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	35 990	1.0
5098141	SHINGLES	260	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	21 041	.6
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	17 598	.5
5098144	VENEER, OTHER WOOD PRODUCTS	1 246	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	23 462	.6
5098212	CEMENT, LIME, PLASTER, STUCCO	13 392	.4
5098213	SAND, GRAVEL, CRUSHED STONE	2 879	.1
5098220	GLASS (FLAT, BRICK, ETC.)	20 288	.5
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	25 574	.7
5098232	INSULATION MATERIALS AND INSULATION BOARD	5 810	.2
5098291	WALLBOARD AND HARDBOARD	11 825	.3
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	5 260	.1
5098293	CONCRETE PRODUCTS, BUILDING STONE	5 360	.1
5098294	READY OR TRANSIT MIXED CONCRETE	4 554	.1
5098295	PLASTIC BUILDING MATERIALS	5 670	.2
5098296	BUILDING AND CONSTRUCTION PAPER	497	(Z)
5098297	ADHESIVES, MASTICS	1 421	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	2 821	.1
5098299	OTHER BUILDING MATERIALS	28 732	.8
5099110	PHOTOGRAPHIC GOODS	9 262	.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	26 845	.7
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	15 112	.4
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	41	(Z)
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	1 677	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	78	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	2 818	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	16 868	.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	21 409	.6
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	2 342	.1
5099321	FERTILIZER, FERTILIZER MATERIALS	6 445	.2
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	7 652	.2
5099330	SEEDS	3 579	.1
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	4 736	.1
5099410	PRECIOUS STONES (CUT) AND METALS	3 326	.1
5099420	JEWELRY, SILVERWARE, TROPHIES	9 281	.3
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	6 577	.2
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	3 489	.1
5099611	PETROLEUM PRODUCTS	39 916	1.1
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	8 411	.2
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	23 121	.6
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	4 695	.1
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	9 595	.3
5099660	OTHER TEXTILE PRODUCTS	5 506	.1
5099670	FOOD, BEVERAGE BASIC MATERIALS	5 477	.1
5099680	WALLPAPER	589	(Z)
5099691	LUGGAGE, SADDLERY, HARNESS	575	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	935	(Z)
5099694	LEATHER	105	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	21 487	.6
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	5	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	24 831	.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

L. Minnesota

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	MINNESOTA		
	TOTAL	3 448 782	[1] 100.0
	REPORTED SALES BY BROAD COMMODITY LINES	3 067 760	89.0
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	3 448 782	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	6 282	.2
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	26 044	.8
5013110	AUTOMOTIVE GLASS	1 126	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	117 665	3.4
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	5 346	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	3 759	.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT	5 499	.2
5014100	TIRES AND TUBES, NEW	26 049	.8
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	25 357	.7
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	46 436	1.3
5022230	TOILET SOAPS	2 558	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	16 355	.5
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	21 246	.6
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	6	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	13 919	.4
5032100	YARD OR PIECE GOODS	7 809	.2
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	4 272	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	1 388	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	27 711	.8
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	28 021	.8
5035320	FUR CLOTHING	752	(Z)
5035330	FURS, RAW AND DRESSED	638	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	778	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	4 201	.1
5039100	SHOES, OTHER FOOTWEAR	9 277	.3
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	198 781	5.8
5044110	EGGS (FRESH, STORAGE)	27 150	.8
5044120	POULTRY	8 462	.2
5045100	CONFECTIONERY	35 733	1.0
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	2 326	.1
5047100	MEATS, PROVISIONS	112 057	3.2
5048100	FRESH FRUITS, VEGETABLES, BERRIES	67 311	2.0
5049200	BAKERY PRODUCTS	9 309	.3
5049300	CANNED, BOTTLED FOODS	54 130	1.6
5049410	COFFEE	6 235	.2
5049420	TEA	721	(Z)
5049500	FROZEN FOODS	55 119	1.6
5049610	SOFT DRINKS	6 492	.2
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	1 734	.1
5049910	SANDWICHES, SNACK ITEMS	255	(Z)
5049920	FLOUR, RELATED PRODUCTS	9 781	.3
5049930	SUGAR (REFINED)	9 058	.3
5049940	DRIED FRUITS	1 500	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	93 871	2.7
5049960	PEANUTS, ROASTED	608	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	6 753	.2
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	419 809	12.2
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	19 038	.6
5059100	HIDES, SKINS, PELTS	6 061	.2
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	1 301	(Z)
5059910	PEANUTS, UNROASTED	25	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	2 383	.1
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	21	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	60 839	1.8
5062320	TELEPHONE AND SIGNAL EQUIPMENT	1 972	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	72 190	2.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	5 900	.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	24 625	.7
5064140	ROOM AIR CONDITIONERS	3 605	.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	29 351	.9
5072210	HARDWARE	56 962	1.7
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	2	(Z)
5072230	PAINTERS' SUPPLIES	2 516	.1
	MINNESOTA (CONTINUED)		
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	13 018	.4
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	595	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	992	.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	47 391	1.4
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	5 196	.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	4 924	.1
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	2 273	.1
5081100	OFFICE MACHINES AND EQUIPMENT	4 769	.1
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	13 062	.4
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	1 545	(Z)
5081310	STORE, SERVICE, SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	3 789	.1
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	43	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 885	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	5 056	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	45 686	1.3
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	8 618	.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	18 294	.5
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	8 898	.3
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	13 541	.4
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	1 441	(Z)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	1 294	(Z)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	693	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	10 453	.3
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	1 799	.1
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	10 562	.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	6 363	.2
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	8 335	.2
5084500	RECONDITIONED DRUMS AND BARRELS	4 247	.1
5084910	ABRASIVES, ABRASIVE MATERIALS	306	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	389	(Z)
5084930	MECHANICAL RUBBER GOODS	5 110	.1
5084940	ROPE, CORDAGE, TWINE	482	(Z)
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	60	(Z)
5084960	PRINTING AND DUPLICATING INKS	192	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	20 270	.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	5 819	.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	20 802	.6
5086100	DENTAL EQUIPMENT, SUPPLIES	4 570	.1
5086210	CHURCH EQUIPMENT, SUPPLIES	4 195	.1
5086220	SCHOOL EQUIPMENT, SUPPLIES	10 067	.3
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	22 562	.7
5086400	OPHTHALMIC PRODUCTS	2 683	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	6 346	.2
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	5 796	.2
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	6 503	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	2 250	.1
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	5 236	.2
5087400	SHOE REPAIR AND RESOLE MATERIALS	1 820	.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	1 930	.1
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	1 146	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	3 122	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	205	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	8 658	.3
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	5 206	.2
5091111	COAL (BITUMINOUS AND ANTHRACITE)	7 016	.2
5091112	COKE	344	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	301	(Z)
5091212	IRON AND STEEL PRODUCTS (FLAT)	19 194	.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	6 180	.2
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	19 034	.6
5091215	CAST IRON-SOIL PIPE, TUBING	1 173	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	7 464	.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1] Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

L. Minnesota

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	MINNESOTA (CONTINUED)		
5091217	OTHER CARBON STEEL PRODUCTS	1 686	(Z)
5091218	ALLOY STEEL	1 091	(Z)
5091219	STAINLESS STEEL	10 976	.3
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	7 795	.2
5091313	ALUMINUM SHAPES, FORMS, ETC.	6 674	.2
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	502	(Z)
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	24 168	.7
5093122	UNPREPARED IRON, STEEL SCRAP	2 958	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	480	(Z)
5093211	ALUMINUM SCRAP	1 761	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	5 517	.2
5093213	SCRAP LEAD	1 621	(Z)
5093214	ZINC SCRAP	314	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	1 473	(Z)
5093220	WASTE PAPER	1 511	(Z)
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	1 989	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	140	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	90 446	2.6
5095110	BEER, FERMENTED MALT LIQUORS	63 315	1.8
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	108 942	3.2
5095212	WINES	6 062	.2
5096111	PRINTING AND WRITING PAPERS	27 997	.8
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	664	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	25 778	.7
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	9 832	.3
5096213	PAPERBOARD, BOXBOARD	1 209	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	11 549	.3
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	121	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	3 936	.1
5097110	HOUSEHOLD FURNITURE	16 104	.5
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	11 816	.3
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	3 333	.1
5097221	CURTAINS, DRAPERIES	1 344	(Z)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	10 710	.3
5097223	SHADES, VENETIAN BLINDS	247	(Z)
5097230	FLOOR COVERINGS	28 188	.8
5097292	MIRRORS, LAMPS, PICTURE FRAMES	3 282	.1
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	28 831	.8
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	68 079	2.0
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	21 671	.6
5098141	SHINGLES	409	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	24 513	.7
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	5 400	.2
5098144	VENEER, OTHER WOOD PRODUCTS	41	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	3 519	.1
5098212	CEMENT, LIME, PLASTER, STUCCO	2 031	.1
5098213	SAND, GRAVEL, CRUSHED STONE	518	(Z)
5098220	GLASS (FLAT, BRICK, ETC.)	6 495	.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	13 066	.4
5098232	INSULATION MATERIALS AND INSULATION BOARD	13 919	.4
5098291	WALLBOARD AND HARDBOARD	5 692	.2
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	4 348	.1
5098293	CONCRETE PRODUCTS, BUILDING STONE	1 309	(Z)
5098295	PLASTIC BUILDING MATERIALS	2 332	.1
5098296	BUILDING AND CONSTRUCTION PAPER	926	(Z)
5098297	ADHESIVES, MASTICS	714	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	998	(Z)
5098299	OTHER BUILDING MATERIALS	12 159	.4
5099110	PHOTOGRAPHIC GOODS	9 426	.3
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	38 575	1.1
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	28 733	.8
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	375	(Z)
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	134	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	427	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	2 946	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	12 153	.4
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	23 570	.7
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	58 807	1.7
5099321	FERTILIZER, FERTILIZER MATERIALS	27 322	.8
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	6 021	.2
5099330	SEEDS	30 643	.9
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	5 593	.2
5099410	PRECIOUS STONES (CUT) AND METALS	1 538	(Z)
5099420	JEWELRY, SILVERWARE, TROPHIES	13 541	.4
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	6 104	.2
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	5 083	.1
5099611	PETROLEUM PRODUCTS	92 702	2.7
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	4 153	.1
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	5 063	.1
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	13 855	.4
5099660	OTHER TEXTILE PRODUCTS	1 524	(Z)
5099670	FOOD, BEVERAGE BASIC MATERIALS	4 514	.1
5099680	WALLPAPER	1 146	(Z)
5099691	LUGGAGE, SADDLERY, HARNESS	937	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	596	(Z)
5099694	LEATHER	2 349	.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	20 563	.6
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	211	(Z)
5099800	COMMODITY CREDIT CORPORATION	13 441	.4
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	23 571	.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

M. Tennessee

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	TENNESSEE		
	TOTAL	3 334 692	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	2 973 680	89.2
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	3 334 692	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	24 102	.7
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	24 274	.7
5013110	AUTOMOTIVE GLASS	481	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	130 726	3.9
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	2 339	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	6 943	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT	2 660	.1
5014100	TIRES AND TUBES, NEW	14 015	.4
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	37 230	1.1
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	47 368	1.4
5022230	TOILET SOAPS	2 620	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	6 297	.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	15 398	.5
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	211	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	16 075	.5
5032100	YARD OR PIECE GOODS	12 988	.4
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	4 416	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	13 018	.4
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	12 701	.4
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	15 394	.5
5035330	FURS, RAW AND DRESSED	10	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	834	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	5 311	.2
5039100	SHOES, OTHER FOOTWEAR	8 021	.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	16 876	.5
5044110	EGGS (FRESH, STORAGE)	8 430	.3
5044120	POULTRY	25 865	.8
5045100	CONFECTIONERY	28 526	.9
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	2 386	.1
5047100	MEATS, PROVISIONS	48 293	1.4
5048100	FRESH FRUITS, VEGETABLES, BERRIES	55 227	1.7
5049200	BAKERY PRODUCTS	3 189	.1
5049300	CANNED, BOTTLED FOODS	90 506	2.7
5049410	COFFEE	12 746	.4
5049420	TEA	1 814	.1
5049500	FROZEN FOODS	29 862	.9
5049610	SOFT DRINKS	3 199	.1
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	442	(Z)
5049910	SANDWICHES, SNACK ITEMS	984	(Z)
5049920	FLOUR, RELATED PRODUCTS	9 937	.3
5049930	SUGAR (REFINED)	11 562	.3
5049940	DRIED FRUITS	1 031	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	85 292	2.6
5049960	PEANUTS, ROASTED	790	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	3 104	.1
5049980	MISCELLANEOUS FOOD PRODUCTS	15 547	.5
5051100	COTTON (RAW), INCLUDING LINTERS	802 804	24.1
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	57 468	1.7
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	5 646	.2
5059100	HIDES, SKINS, PELTS	4 470	.1
5059200	TOBACCO (LEAF)	39 325	1.2
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	441	(Z)
5059910	PEANUTS, UNROASTED	172	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	4	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	79 645	2.4
5062320	TELEPHONE AND SIGNAL EQUIPMENT	3 025	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	78 592	2.4
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	3 904	.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	15 217	.5
5064140	ROOM AIR CONDITIONERS	9 180	.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	18 563	.6
5072210	HARDWARE	30 658	.9
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	81	(Z)
	TENNESSEE (CONTINUED)		
5072230	PAINTERS' SUPPLIES	1 140	(Z)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	13 528	.4
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	2 811	.1
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	10 944	.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	30 730	.9
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	13 159	.4
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	4 876	.1
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	5 273	.2
5081100	OFFICE MACHINES AND EQUIPMENT	6 171	.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	8 529	.3
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	1 556	(Z)
5081310	STORE, SERVICE, SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	9 126	.3
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	419	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	3 999	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	4 001	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	87 150	2.6
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	6 163	.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	15 708	.5
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	3 472	.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	5 907	.2
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	834	(Z)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	419	(Z)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	22	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	4 164	.1
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	16 457	.5
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	6 984	.2
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	6 919	.2
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	5 736	.2
5084500	RECONDITIONED DRUMS AND BARRELS	1 618	(Z)
5084910	ABRASIVES, ABRASIVE MATERIALS	3 040	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	1 640	(Z)
5084930	MECHANICAL RUBBER GOODS	3 115	.1
5084940	ROPE, CORDAGE, TWINE	981	(Z)
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	547	(Z)
5084960	PRINTING AND DUPLICATING INKS	148	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	35 220	1.1
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	4 586	.1
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	22 819	.7
5086100	DENTAL EQUIPMENT, SUPPLIES	4 266	.1
5086210	CHURCH EQUIPMENT, SUPPLIES	76	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	7 056	.2
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	19 728	.6
5086400	OPHTHALMIC PRODUCTS	4 315	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	1 091	(Z)
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	759	(Z)
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	9 592	.3
5087200	CUSTODIAL (JANITORS') SUPPLIES	4 616	.1
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	8 876	.3
5087400	SHOE REPAIR AND RESOLE MATERIALS	2 197	.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	446	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	802	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	1 186	(Z)
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	1 198	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	4 911	.1
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	1 599	(Z)
5088910	RAILROAD TRANSPORTATION EQUIPMENT	22	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	13 936	.4
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	4 591	.1
5091212	IRON AND STEEL PRODUCTS (FLAT)	16 435	.5
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	7 070	.2
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	12 492	.4
5091215	CAST IRON-SOIL PIPE, TUBING	2 230	.1

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1] Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

M. Tennessee

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	TENNESSEE		
	(CONTINUED)		
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	10 597	.3
5091217	OTHER CARBON STEEL PRODUCTS	3 020	.1
5091218	ALLOY STEEL	2 786	.1
5091219	STAINLESS STEEL	4 767	.1
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	31	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	1 408	(Z)
5091313	ALUMINUM SHAPES, FORMS, ETC.	4 084	.1
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	717	(Z)
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	14 056	.4
5093122	UNPREPARED IRON, STEEL SCRAP	1 130	(Z)
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	166	(Z)
5093211	ALUMINUM SCRAP	1 243	(Z)
5093212	SCRAP COPPER, COPPER BASE ALLOY	3 131	.1
5093213	SCRAP LEAD	943	(Z)
5093214	ZINC SCRAP	156	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	1 894	.1
5093220	WASTE PAPER	3 717	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	4 163	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	4 088	.1
5094110	CIGARETTES, CIGARS, TOBACCO	99 698	3.0
5095110	BEER, FERMENTED MALT LIQUORS	47 323	1.4
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	47 456	1.4
5095212	WINES	5 932	.2
5096111	PRINTING AND WRITING PAPERS	25 752	.8
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	218	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	24 609	.7
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	13 783	.4
5096213	PAPERBOARD, BOXBOARD	2 267	.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	12 044	.4
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 425	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	1 196	(Z)
5097110	HOUSEHOLD FURNITURE	16 511	.5
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	10 223	.3
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	2 080	.1
5097221	CURTAINS, DRAPERIES	2 145	.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	4 386	.1
5097223	SHADES, VENETIAN BLINDS	140	(Z)
5097230	FLOOR COVERINGS	17 584	.5
5097292	MIRRORS, LAMPS, PICTURE FRAMES	540	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	9 957	.3
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	52 165	1.6
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	19 568	.6
5098141	SHINGLES	143	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	24 769	.7
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	6 515	.2
5098144	VENEER, OTHER WOOD PRODUCTS	591	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	6 199	.2
5098212	CEMENT, LIME, PLASTER, STUCCO	3 723	.1
5098213	SAND, GRAVEL, CRUSHED STONE	201	(Z)
5098220	GLASS (FLAT, BRICK, ETC.)	8 590	.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	6 125	.2
5098232	INSULATION MATERIALS AND INSULATION BOARD	2 719	.1
5098291	WALLBOARD AND HARDBOARD	4 841	.1
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	1 539	(Z)
5098293	CONCRETE PRODUCTS, BUILDING STONE	244	(Z)
5098294	READY OR TRANSIT MIXED CONCRETE	81	(Z)
5098295	PLASTIC BUILDING MATERIALS	1 353	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	1 008	(Z)
5098297	ADHESIVES, MASTICS	361	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	168	(Z)
5098299	OTHER BUILDING MATERIALS	6 493	.2
5099110	PHOTOGRAPHIC GOODS	7 388	.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	17 208	.5
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	10 274	.3
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	180	(Z)
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	170	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	510	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	2 025	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	14 048	.4
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	14 979	.4
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	15 029	.5
5099321	FERTILIZER, FERTILIZER MATERIALS	3 782	.1
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	3 427	.1
5099330	SEEDS	21 586	.6
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	580	(Z)
5099410	PRECIOUS STONES (CUT) AND METALS	967	(Z)
5099420	JEWELRY, SILVERWARE, TROPHIES	6 663	.2
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	2 719	.1
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	3 860	.1
5099611	PETROLEUM PRODUCTS	22 474	.7
5099612	CRUDE OIL	16	(Z)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	8 324	.2
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	2 062	.1
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	20	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	9 533	.3
5099660	OTHER TEXTILE PRODUCTS	1 013	(Z)
5099670	FOOD, BEVERAGE BASIC MATERIALS	78 218	2.3
5099680	WALLPAPER	2 230	.1
5099691	LUGGAGE, SADDLERY, HARNESS	1 544	(Z)
5099692	INDUSTRIAL YARNS	6 902	.2
5099693	SMOKERS' SUPPLIES AND PIPES	1 128	(Z)
5099694	LEATHER	103	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	17 359	.5
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	231	(Z)
5099800	COMMODITY CREDIT CORPORATION	336	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	15 406	.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

N. Indiana

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	INDIANA		
	TOTAL	2 730 880	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	2 328 550	85.3
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	2 730 880	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	25 645	.9
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	30 714	1.1
5013110	AUTOMOTIVE GLASS	880	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	151 906	5.6
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	5 630	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	5 753	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT	3 756	.1
5014100	TIRES AND TUBES, NEW	10 235	.4
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	40 161	1.5
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	34 629	1.3
5022230	TOILET SOAPS	2 133	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	8 773	.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	27 645	1.0
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	428	(Z)
5029130	OIL DRILLERS' MUD AND CHEMICALS	75	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	13 062	.5
5032100	YARD OR PIECE GOODS	2 616	.1
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 271	(Z)
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	84	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	8 790	.3
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	8 779	.3
5035340	MILLINERY, MILLINERY SUPPLIES	433	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	4 500	.2
5039100	SHOES, OTHER FOOTWEAR	1 031	(Z)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	36 163	1.3
5044110	EGGS (FRESH, STORAGE)	8 717	.3
5044120	POULTRY	19 065	.7
5045100	CONFECTIONERY	31 403	1.1
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	2 384	.1
5047100	MEATS, PROVISIONS	64 254	2.4
5048100	FRESH FRUITS, VEGETABLES, BERRIES	58 605	2.1
5049200	BAKERY PRODUCTS	5 356	.2
5049300	CANNED, BOTTLED FOODS	78 150	2.9
5049410	COFFEE	14 281	.5
5049420	TEA	1 887	.1
5049500	FROZEN FOODS	34 262	1.3
5049610	SOFT DRINKS	3 359	.1
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	394	(Z)
5049910	SANDWICHES, SNACK ITEMS	405	(Z)
5049920	FLOUR, RELATED PRODUCTS	6 820	.2
5049930	SUGAR (REFINED)	29 747	1.1
5049940	DRIED FRUITS	1 047	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	91 361	3.3
5049960	PEANUTS, ROASTED	145	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	2 159	.1
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	142 187	5.2
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	1 402	.1
5059100	HIDES, SKINS, PELTS	9 240	.3
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	972	(Z)
5059910	PEANUTS, UNROASTED	10	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	25	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	93 750	3.4
5062320	TELEPHONE AND SIGNAL EQUIPMENT	1 901	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	63 557	2.3
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	6 606	.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	12 653	.5
5064140	ROOM AIR CONDITIONERS	2 739	.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	24 255	.9
5072210	HARDWARE	60 843	2.2
5072230	PAINTERS' SUPPLIES	1 949	.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	20 861	.8
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	1 040	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	4 839	.2
	INDIANA (CONTINUED)		
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	47 273	1.7
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	4 532	.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	8 396	.3
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	4 957	.2
5081100	OFFICE MACHINES AND EQUIPMENT	7 199	.3
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	5 415	.2
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	819	(Z)
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	3 843	.1
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	538	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	4 729	.2
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	3 937	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	36 705	1.3
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	3 571	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	17 535	.6
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	2 906	.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	22 814	.8
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	4 345	.2
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	1 268	(Z)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	1 685	.1
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	3 722	.1
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	4 383	.2
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	16 167	.6
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	12 117	.4
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	10 300	.4
5084500	RECONDITIONED DRUMS AND BARRELS	312	(Z)
5084910	ABRASIVES, ABRASIVE MATERIALS	8 173	.3
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	398	(Z)
5084930	MECHANICAL RUBBER GOODS	6 430	.2
5084940	ROPE, CORDAGE, TWINE	1 025	(Z)
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	2 715	.1
5084960	PRINTING AND DUPLICATING INKS	475	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	31 003	1.1
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	9 090	.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	22 473	.8
5086100	DENTAL EQUIPMENT, SUPPLIES	5 345	.2
5086210	CHURCH EQUIPMENT, SUPPLIES	880	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	11 216	.4
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	12 536	.5
5086400	OPHTHALMIC PRODUCTS	2 834	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	164	(Z)
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	2 162	.1
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	9 261	.3
5087200	CUSTODIAL (JANITORS') SUPPLIES	6 068	.2
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	6 355	.2
5087400	SHOE REPAIR AND RESOLE MATERIALS	1 459	.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	790	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	75	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	359	(Z)
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	157	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	4 524	.2
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	2 808	.1
5091111	COAL (BITUMINOUS AND ANTHRACITE)	3 566	.1
5091112	COKE	802	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	6 801	.2
5091212	IRON AND STEEL PRODUCTS (FLAT)	24 112	.9
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	10 491	.4
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	12 260	.4
5091215	CAST IRON-SOIL PIPE, TUBING	1 717	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	12 379	.5
5091217	OTHER CARBON STEEL PRODUCTS	708	(Z)
5091218	ALLOY STEEL	9 183	.3
5091219	STAINLESS STEEL	7 761	.3
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	1 128	(Z)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1] Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

N. Indiana

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	INDIANA (CONTINUED)		
5091313	ALUMINUM SHAPES, FORMS, ETC.	6 040	.2
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	2 994	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	36 609	1.3
5093122	UNPREPARED IRON, STEEL SCRAP	15 215	.6
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	954	(Z)
5093211	ALUMINUM SCRAP	5 051	.2
5093212	SCRAP COPPER, COPPER BASE ALLOY	10 952	.4
5093213	SCRAP LEAD	1 607	.1
5093214	ZINC SCRAP	707	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	2 245	.1
5093220	WASTE PAPER	5 167	.2
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	568	(Z)
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	3 689	.1
5094110	CIGARETTES, CIGARS, TOBACCO	109 496	4.0
5095110	BEER, FERMENTED MALT LIQUORS	92 354	3.4
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	80 017	2.9
5095212	WINES	9 000	.3
5096111	PRINTING AND WRITING PAPERS	12 335	.5
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	354	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	30 926	1.1
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	17 080	.6
5096213	PAPERBOARD, BOXBOARD	523	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	13 796	.5
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	502	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	660	(Z)
5097110	HOUSEHOLD FURNITURE	12 884	.5
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	6 949	.3
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 097	(Z)
5097221	CURTAINS, DRAPERIES	19	(Z)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	10 805	.4
5097223	SHADES, VENETIAN BLINDS	24	(Z)
5097230	FLOOR COVERINGS	22 924	.8
5097292	MIRRORS, LAMPS, PICTURE FRAMES	120	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	7 843	.3
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	49 749	1.8
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	33 740	1.2
5098141	SHINGLES	444	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	20 838	.8
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	8 392	.3
5098144	VENEER, OTHER WOOD PRODUCTS	515	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	4 921	.2
5098212	CEMENT, LIME, PLASTER, STUCCO	1 293	(Z)
5098213	SAND, GRAVEL, CRUSHED STONE	2 984	.1
5098220	GLASS (FLAT, BRICK, ETC.)	7 164	.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	19 607	.7
5098232	INSULATION MATERIALS AND INSULATION BOARD	8 352	.3
5098291	WALLBOARD AND HARDBOARD	5 122	.2
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	6 660	.2
5098293	CONCRETE PRODUCTS, BUILDING STONE	985	(Z)
5098294	READY OR TRANSIT MIXED CONCRETE	121	(Z)
5098295	PLASTIC BUILDING MATERIALS	1 434	.1
5098296	BUILDING AND CONSTRUCTION PAPER	295	(Z)
5098297	ADHESIVES, MASTICS	345	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	1 247	(Z)
5098299	OTHER BUILDING MATERIALS	9 243	.3
5099110	PHOTOGRAPHIC GOODS	4 563	.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	19 043	.7
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	10 841	.4
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	28	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	4	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	374	(Z)
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	18 914	.7
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	21 160	.8
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	8 566	.3
5099321	FERTILIZER, FERTILIZER MATERIALS	768	(Z)
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	1 718	.1
5099330	SEEDS	23 581	.9
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 686	.1
5099410	PRECIOUS STONES (CUT) AND METALS	516	(Z)
5099420	JEWELRY, SILVERWARE, TROPHIES	3 804	.1
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	1 321	(Z)
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	4 181	.2
5099611	PETROLEUM PRODUCTS	28 685	1.1
5099612	CRUDE OIL	7 256	.3
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	12 672	.5
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	1 629	.1
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	243	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	2 710	.1
5099660	OTHER TEXTILE PRODUCTS	2 745	.1
5099670	FOOD, BEVERAGE BASIC MATERIALS	3 065	.1
5099680	WALLPAPER	908	(Z)
5099691	LUGGAGE, SADDLERY, HARNESS	242	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	1 069	(Z)
5099694	LEATHER	43	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	22 529	.8
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	917	(Z)
5099800	COMMODITY CREDIT CORPORATION	200	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	23 079	.8

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

O. Georgia

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	GEORGIA		
	TOTAL	2 670 321	[1] 100.0
	REPORTED SALES BY BROAD COMMODITY LINES	2 203 057	82.5
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	2 670 321	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	13 956	.5
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	23 354	.9
5013110	AUTOMOTIVE GLASS	2 120	.1
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	125 824	4.7
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	5 814	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	8 259	.3
5013150	GARAGE TOOLS, SHOP EQUIPMENT	4 720	.2
5014100	TIRES AND TUBES, NEW	15 352	.6
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	31 891	1.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	41 634	1.6
5022230	TOILET SOAPS	1 531	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	8 605	.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	37 355	1.4
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	1 129	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	8 795	.3
5032100	YARD OR PIECE GOODS	20 822	.8
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	6 824	.3
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	1 706	.1
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	13 499	.5
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	30 629	1.1
5035340	MILLINERY, MILLINERY SUPPLIES	724	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	4 903	.2
5039100	SHOES, OTHER FOOTWEAR	11 382	.4
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	22 763	.9
5044110	EGGS (FRESH, STORAGE)	13 210	.5
5044120	POULTRY	38 898	1.5
5045100	CONFECTIONERY	29 054	1.1
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	10 450	.4
5047100	MEATS, PROVISIONS	36 707	1.4
5048100	FRESH FRUITS, VEGETABLES, BERRIES	58 417	2.2
5049200	BAKERY PRODUCTS	2 962	.1
5049300	CANNED, BOTTLED FOODS	95 658	3.6
5049410	COFFEE	12 905	.5
5049420	TEA	2 485	.1
5049500	FROZEN FOODS	30 172	1.1
5049610	SOFT DRINKS	7 908	.3
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	212	(Z)
5049910	SANDWICHES, SNACK ITEMS	705	(Z)
5049920	FLOUR, RELATED PRODUCTS	8 171	.3
5049930	SUGAR (REFINED)	17 266	.6
5049940	DRIED FRUITS	498	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	39 704	1.5
5049960	PEANUTS, ROASTED	208	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	16 121	.6
5049980	MISCELLANEOUS FOOD PRODUCTS	3 658	.1
5051100	COTTON (RAW), INCLUDING LINTERS	80 616	3.0
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	19 518	.7
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	3 531	.1
5059100	HIDES, SKINS, PELTS	766	(Z)
5059200	TOBACCO (LEAF)	1 826	.1
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	1 879	.1
5059910	PEANUTS, UNROASTED	44 960	1.7
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	779	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	1 163	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	70 565	2.6
5062320	TELEPHONE AND SIGNAL EQUIPMENT	5 441	.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	69 830	2.6
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	4 374	.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	12 336	.5
5064140	ROOM AIR CONDITIONERS	6 242	.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	14 916	.6
5072210	HARDWARE	36 205	1.4
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	30	(Z)
	GEORGIA (CONTINUED)		
5072230	PAINTERS' SUPPLIES	675	(Z)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	15 145	.6
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	1 518	.1
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	9 060	.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	38 810	1.5
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	6 920	.3
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	4 433	.2
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	6 984	.3
5081100	OFFICE MACHINES AND EQUIPMENT	7 601	.3
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	4 647	.2
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	1 366	.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	8 327	.3
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	21	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	3 050	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	5 809	.2
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	57 064	2.1
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	4 044	.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	12 056	.5
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	8 105	.3
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	6 248	.2
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	2 346	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	1 654	.1
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	3 773	.1
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	9 189	.3
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	8 422	.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	9 359	.4
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	6 193	.2
5084500	RECONDITIONED DRUMS AND BARRELS	3 504	.1
5084910	ABRASIVES, ABRASIVE MATERIALS	2 440	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	422	(Z)
5084930	MECHANICAL RUBBER GOODS	3 599	.1
5084940	ROPE, CORDAGE, TWINE	621	(Z)
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	1 781	.1
5084960	PRINTING AND DUPLICATING INKS	217	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	31 450	1.2
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	5 800	.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	26 113	1.0
5086100	DENTAL EQUIPMENT, SUPPLIES	3 570	.1
5086210	CHURCH EQUIPMENT, SUPPLIES	3	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	7 728	.3
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	15 461	.6
5086400	OPHTHALMIC PRODUCTS	2 323	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	8 590	.3
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	1 035	(Z)
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	4 743	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	6 864	.3
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	10 521	.4
5087400	SHOE REPAIR AND RESOLE MATERIALS	865	(Z)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	1 662	.1
5087910	TAILORS' SUPPLIES	488	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	9 385	.4
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	874	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	9 325	.3
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	2 814	.1
5091111	COAL (BITUMINOUS AND ANTHRACITE)	7 194	.3
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	7 193	.3
5091212	IRON AND STEEL PRODUCTS (FLAT)	21 581	.8
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	7 263	.3
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	15 326	.6
5091215	CAST IRON-SOIL PIPE, TUBING	2 093	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	19 158	.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1] Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

O. Georgia

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales Amount ($1,000)	Sales Percent of total
	GEORGIA (CONTINUED)		
5091217	OTHER CARBON STEEL PRODUCTS	177	(Z)
5091218	ALLOY STEEL	1 192	(Z)
5091219	STAINLESS STEEL	6 784	.3
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	35	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	1 006	(Z)
5091313	ALUMINUM SHAPES, FORMS, ETC.	19 597	.7
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	3 209	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	8 017	.3
5093122	UNPREPARED IRON, STEEL SCRAP	1 034	(Z)
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	71	(Z)
5093211	ALUMINUM SCRAP	2 486	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	3 849	.1
5093213	SCRAP LEAD	630	(Z)
5093214	ZINC SCRAP	192	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	631	(Z)
5093220	WASTE PAPER	1 459	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	43 079	1.6
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	6 688	.3
5094110	CIGARETTES, CIGARS, TOBACCO	105 173	3.9
5095110	BEER, FERMENTED MALT LIQUORS	52 427	2.0
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	71 815	2.7
5095212	WINES	9 619	.4
5096111	PRINTING AND WRITING PAPERS	15 453	.6
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	6 983	.3
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	16 816	.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	12 395	.5
5096213	PAPERBOARD, BOXBOARD	3 319	.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	20 935	.8
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	90	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	783	(Z)
5097110	HOUSEHOLD FURNITURE	9 252	.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	8 322	.3
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	2 070	.1
5097221	CURTAINS, DRAPERIES	914	(Z)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	5 479	.2
5097223	SHADES, VENETIAN BLINDS	63	(Z)
5097230	FLOOR COVERINGS	41 095	1.5
5097292	MIRRORS, LAMPS, PICTURE FRAMES	133	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	5 959	.2
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	49 881	1.9
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	23 241	.9
5098141	SHINGLES	1	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	13 715	.5
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	6 744	.3
5098144	VENEER, OTHER WOOD PRODUCTS	12	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	18 454	.7
5098212	CEMENT, LIME, PLASTER, STUCCO	3 205	.1
5098213	SAND, GRAVEL, CRUSHED STONE	759	(Z)
5098220	GLASS (FLAT, BRICK, ETC.)	4 413	.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	5 554	.2
5098232	INSULATION MATERIALS AND INSULATION BOARD	2 354	.1
5098291	WALLBOARD AND HARDBOARD	2 421	.1
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	4 649	.2
5098293	CONCRETE PRODUCTS, BUILDING STONE	552	(Z)
5098294	READY OR TRANSIT MIXED CONCRETE	196	(Z)
5098295	PLASTIC BUILDING MATERIALS	257	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	839	(Z)
5098297	ADHESIVES, MASTICS	117	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	25	(Z)
5098299	OTHER BUILDING MATERIALS	13 059	.5
5099110	PHOTOGRAPHIC GOODS	6 863	.3
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	14 981	.6
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	9 496	.4
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	317	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	2 051	.1
5099194	OTHER RECREATION, HOBBY GOODS	2 058	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	15 869	.6
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	9 909	.4
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	21 950	.8
5099321	FERTILIZER, FERTILIZER MATERIALS	11 284	.4
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	3 414	.1
5099330	SEEDS	15 305	.6
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 695	.1
5099410	PRECIOUS STONES (CUT) AND METALS	1 624	.1
5099420	JEWELRY, SILVERWARE, TROPHIES	10 987	.4
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	4 075	.2
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	5 207	.2
5099611	PETROLEUM PRODUCTS	41 980	1.6
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	6 602	.2
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	49 876	1.9
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	2 087	.1
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	12 453	.5
5099660	OTHER TEXTILE PRODUCTS	9 952	.4
5099670	FOOD, BEVERAGE BASIC MATERIALS	3 045	.1
5099680	WALLPAPER	727	(Z)
5099691	LUGGAGE, SADDLERY, HARNESS	1 564	.1
5099692	INDUSTRIAL YARNS	770	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	704	(Z)
5099694	LEATHER	390	(Z)
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	150	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	18 058	.7
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	113	(Z)
5099800	COMMODITY CREDIT CORPORATION	884	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	15 440	.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	NEW YORK-NORTHEASTERN NEW JERSEY		
	TOTAL	31 924 095	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	28 495 107	89.3
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	31 924 095	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	725 565	2.3
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	141 272	.4
5013110	AUTOMOTIVE GLASS	4 167	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	486 887	1.5
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	13 537	(Z)
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	12 644	(Z)
5013150	GARAGE TOOLS, SHOP EQUIPMENT	10 901	(Z)
5014100	TIRES AND TUBES, NEW	90 412	.3
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	310 631	1.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	342 178	1.1
5022230	TOILET SOAPS	8 902	(Z)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	52 800	.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	611 436	1.9
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	43 020	.1
5029130	OIL DRILLERS' MUD AND CHEMICALS	25	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	42 934	.1
5032100	YARD OR PIECE GOODS	2 564 347	8.0
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	180 250	.6
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	166 013	.5
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	386 363	1.2
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	652 995	2.0
5035320	FUR CLOTHING	30 893	.1
5035330	FURS, RAW AND DRESSED	39 034	.1
5035340	MILLINERY, MILLINERY SUPPLIES	46 866	.1
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	119 354	.4
5039100	SHOES, OTHER FOOTWEAR	164 315	.5
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	475 428	1.5
5044110	EGGS (FRESH, STORAGE)	71 589	.2
5044120	POULTRY	168 984	.5
5045100	CONFECTIONERY	195 763	.6
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	121 148	.4
5047100	MEATS, PROVISIONS	1 360 108	4.3
5048100	FRESH FRUITS, VEGETABLES, BERRIES	349 465	1.1
5049200	BAKERY PRODUCTS	45 734	.1
5049300	CANNED, BOTTLED FOODS	489 957	1.5
5049410	COFFEE	603 579	1.9
5049420	TEA	39 023	.1
5049500	FROZEN FOODS	323 000	1.0
5049610	SOFT DRINKS	52 414	.2
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	12 075	(Z)
5049910	SANDWICHES, SNACK ITEMS	1 184	(Z)
5049920	FLOUR, RELATED PRODUCTS	63 262	.2
5049930	SUGAR (REFINED)	255 206	.8
5049940	DRIED FRUITS	9 019	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	408 886	1.3
5049960	PEANUTS, ROASTED	6 836	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	28 345	.1
5049980	MISCELLANEOUS FOOD PRODUCTS	101 112	.3
5051100	COTTON (RAW), INCLUDING LINTERS	31 967	.1
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	2 577 318	8.1
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	4 875	(Z)
5059100	HIDES, SKINS, PELTS	248 069	.8
5059200	TOBACCO (LEAF)	36 135	.1
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	79 340	.2
5059910	PEANUTS, UNROASTED	1 800	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	22 304	.1
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	97 705	.3
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	386 641	1.2
5062320	TELEPHONE AND SIGNAL EQUIPMENT	9 420	(Z)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	406 531	1.3
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	95 865	.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	84 615	.3
5064140	ROOM AIR CONDITIONERS	39 212	.1
	NEW YORK-NORTHEASTERN NEW JERSEY (CONTINUED)		
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	385 305	1.2
5072210	HARDWARE	272 446	.9
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	5 905	(Z)
5072230	PAINTERS' SUPPLIES	10 441	(Z)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	41 592	.1
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	6 214	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	69 845	.2
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	218 728	.7
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	41 758	.1
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	35 074	.1
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	28 157	.1
5081100	OFFICE MACHINES AND EQUIPMENT	87 270	.3
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	32 664	.1
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	9 638	(Z)
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	23 159	.1
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	1 179	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	16 082	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	8 564	(Z)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	109 954	.3
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	33 809	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	195 254	.6
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	17 637	.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	100 016	.3
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	15 825	(Z)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	47 701	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	8 764	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	24 861	.1
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	121 463	.4
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	33 517	.1
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	45 592	.1
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	30 085	.1
5084500	RECONDITIONED DRUMS AND BARRELS	17 841	.1
5084910	ABRASIVES, ABRASIVE MATERIALS	19 698	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	6 538	(Z)
5084930	MECHANICAL RUBBER GOODS	13 596	(Z)
5084940	ROPE, CORDAGE, TWINE	29 454	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	20 905	.1
5084960	PRINTING AND DUPLICATING INKS	6 981	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	198 929	.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	17 526	.1
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	26 064	.1
5086100	DENTAL EQUIPMENT, SUPPLIES	35 121	.1
5086210	CHURCH EQUIPMENT, SUPPLIES	14 474	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	21 827	.1
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	144 959	.5
5086400	OPHTHALMIC PRODUCTS	56 699	.2
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	75 075	.2
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	14 311	(Z)
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	41 397	.1
5087200	CUSTODIAL (JANITORS') SUPPLIES	47 216	.1
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	47 706	.1
5087400	SHOE REPAIR AND RESOLE MATERIALS	14 667	(Z)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	10 971	(Z)
5087910	TAILORS' SUPPLIES	4 527	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	1 829	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	38 255	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	12 835	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	79 089	.2
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	42 953	.1
5088910	RAILROAD TRANSPORTATION EQUIPMENT	14 206	(Z)
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	332	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	234 714	.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	NEW YORK-NORTHEASTERN NEW JERSEY (CONTINUED)		
5091112	COKE	2 610	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	161 466	.5
5091212	IRON AND STEEL PRODUCTS (FLAT)	275 511	.9
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	90 023	.3
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	183 822	.6
5091215	CAST IRON-SOIL PIPE, TUBING	10 913	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	116 898	.4
5091217	OTHER CARBON STEEL PRODUCTS	2 758	(Z)
5091218	ALLOY STEEL	29 038	.1
5091219	STAINLESS STEEL	94 057	.3
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	129 674	.4
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	89 020	.3
5091313	ALUMINUM SHAPES, FORMS, ETC.	164 319	.5
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	697 917	2.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	199 962	.6
5093122	UNPREPARED IRON, STEEL SCRAP	21 588	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	4 438	(Z)
5093211	ALUMINUM SCRAP	13 966	(Z)
5093212	SCRAP COPPER, COPPER BASE ALLOY	52 266	.2
5093213	SCRAP LEAD	6 572	(Z)
5093214	ZINC SCRAP	3 673	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	30 719	.1
5093220	WASTE PAPER	67 364	.2
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	70 664	.2
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	21 954	.1
5094110	CIGARETTES, CIGARS, TOBACCO	517 233	1.6
5095110	BEER, FERMENTED MALT LIQUORS	144 364	.5
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	860 880	2.7
5095212	WINES	183 056	.6
5096111	PRINTING AND WRITING PAPERS	353 882	1.1
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	310 194	1.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	222 261	.7
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	103 896	.3
5096213	PAPERBOARD, BOXBOARD	56 151	.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	208 741	.7
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	14 182	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	22 176	.1
5097110	HOUSEHOLD FURNITURE	97 866	.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	98 687	.3
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	129 202	.4
5097221	CURTAINS, DRAPERIES	71 317	.2
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	161 102	.5
5097223	SHADES, VENETIAN BLINDS	10 948	(Z)
5097230	FLOOR COVERINGS	160 918	.5
5097292	MIRRORS, LAMPS, PICTURE FRAMES	15 946	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	155 700	.5
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	263 903	.8
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	76 305	.2
5098141	SHINGLES	8 932	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	72 359	.2
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	27 303	.1
5098144	VENEER, OTHER WOOD PRODUCTS	5 756	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	81 838	.3
5098212	CEMENT, LIME, PLASTER, STUCCO	20 729	.1
5098213	SAND, GRAVEL, CRUSHED STONE	24 345	.1
5098220	GLASS (FLAT, BRICK, ETC.)	25 256	.1
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	55 440	.2
5098232	INSULATION MATERIALS AND INSULATION BOARD	16 528	.1
5098291	WALLBOARD AND HARDBOARD	28 104	.1
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	2 256	(Z)
5098293	CONCRETE PRODUCTS, BUILDING STONE	13 971	(Z)
5098294	READY OR TRANSIT MIXED CONCRETE	962	(Z)
5098295	PLASTIC BUILDING MATERIALS	4 914	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	2 949	(Z)
5098297	ADHESIVES, MASTICS	6 317	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	1 210	(Z)
5098299	OTHER BUILDING MATERIALS	56 191	.2
5099110	PHOTOGRAPHIC GOODS	209 237	.7
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	158 276	.5
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	166 075	.5
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	5 163	(Z)
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	128	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	2 949	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	26 763	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	307 555	1.0
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	47 607	.1
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	109 550	.3
5099321	FERTILIZER, FERTILIZER MATERIALS	184 557	.6
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	29 586	.1
5099330	SEEDS	19 714	.1
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	3 421	(Z)
5099410	PRECIOUS STONES (CUT) AND METALS	287 202	.9
5099420	JEWELRY, SILVERWARE, TROPHIES	292 535	.9
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	165 348	.5
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	90 082	.3
5099611	PETROLEUM PRODUCTS	342 769	1.1
5099612	CRUDE OIL	6 836	(Z)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	40 673	.1
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	59 750	.2
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	4 549	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	202 839	.6
5099660	OTHER TEXTILE PRODUCTS	111 670	.3
5099670	FOOD, BEVERAGE BASIC MATERIALS	977 429	3.1
5099680	WALLPAPER	21 120	.1
5099691	LUGGAGE, SADDLERY, HARNESS	23 132	.1
5099692	INDUSTRIAL YARNS	146 476	.5
5099693	SMOKERS' SUPPLIES AND PIPES	7 923	(Z)
5099694	LEATHER	55 971	.2
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	22 147	.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	544 247	1.7
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	2 133	(Z)
5099800	COMMODITY CREDIT CORPORATION	7 492	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	64 890	.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	CHICAGO, ILL.-NORTHWESTERN INDIANA		
	TOTAL	8 791 578	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	7 831 563	89.1
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	8 791 578	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	105 018	1.2
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	29 255	.3
5013110	AUTOMOTIVE GLASS	2 842	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	216 721	2.5
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	14 322	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	12 207	.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT	9 697	.1
5014100	TIRES AND TUBES, NEW	25 672	.3
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	56 897	.6
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	110 489	1.3
5022230	TOILET SOAPS	4 454	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	33 694	.4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	86 160	1.0
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	1 459	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	23 189	.3
5032100	YARD OR PIECE GOODS	56 108	.6
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	19 587	.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	2 520	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	38 348	.4
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	66 151	.8
5035320	FUR CLOTHING	3 389	(Z)
5035330	FURS, RAW AND DRESSED	1 122	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	2 074	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	22 921	.3
5039100	SHOES, OTHER FOOTWEAR	14 285	.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	198 460	2.3
5044110	EGGS (FRESH, STORAGE)	53 449	.6
5044120	POULTRY	82 194	.9
5045100	CONFECTIONERY	66 466	.8
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	27 667	.3
5047100	MEATS, PROVISIONS	745 685	8.5
5048100	FRESH FRUITS, VEGETABLES, BERRIES	191 853	2.2
5049200	BAKERY PRODUCTS	17 392	.2
5049300	CANNED, BOTTLED FOODS	183 445	2.1
5049410	COFFEE	24 739	.3
5049420	TEA	4 587	.1
5049500	FROZEN FOODS	89 008	1.0
5049610	SOFT DRINKS	11 943	.1
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	2 836	(Z)
5049910	SANDWICHES, SNACK ITEMS	857	(Z)
5049920	FLOUR, RELATED PRODUCTS	25 657	.3
5049930	SUGAR (REFINED)	76 159	.9
5049940	DRIED FRUITS	2 556	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	155 658	1.8
5049960	PEANUTS, ROASTED	1 342	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	1 304	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	30 596	.3
5051100	COTTON (RAW), INCLUDING LINTERS	20 712	.2
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	357 905	4.1
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	10 197	.1
5059100	HIDES, SKINS, PELTS	52 492	.6
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	1 600	(Z)
5059910	PEANUTS, UNROASTED	791	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	8 429	.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	188 248	2.1
5062320	TELEPHONE AND SIGNAL EQUIPMENT	4 880	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	167 783	1.9
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	29 812	.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	45 692	.5
5064140	ROOM AIR CONDITIONERS	12 267	.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	85 334	1.0
5072210	HARDWARE	81 862	.9
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	262	(Z)
5072230	PAINTERS' SUPPLIES	7 908	.1
	CHICAGO, ILL.-NORTHWESTERN INDIANA (CONTINUED)		
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	25 894	.3
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	1 325	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	26 713	.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	88 806	1.0
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	17 052	.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	7 033	.1
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	10 951	.1
5081100	OFFICE MACHINES AND EQUIPMENT	24 639	.3
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	20 416	.2
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	2 324	(Z)
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	29 942	.3
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	155	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	7 155	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	5 774	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	48 929	.6
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	10 279	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	51 428	.6
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	17 540	.2
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	91 438	1.0
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	2 156	(Z)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	21 577	.2
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	9 089	.1
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	17 120	.2
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	22 464	.3
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	29 884	.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	29 598	.3
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	19 566	.2
5084500	RECONDITIONED DRUMS AND BARRELS	9 055	.1
5084910	ABRASIVES, ABRASIVE MATERIALS	11 402	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	507	(Z)
5084930	MECHANICAL RUBBER GOODS	21 731	.2
5084940	ROPE, CORDAGE, TWINE	6 401	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	21 054	.2
5084960	PRINTING AND DUPLICATING INKS	2 367	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	84 305	1.0
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	11 994	.1
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	45 436	.5
5086100	DENTAL EQUIPMENT, SUPPLIES	9 766	.1
5086210	CHURCH EQUIPMENT, SUPPLIES	2 234	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	25 998	.3
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	53 141	.6
5086400	OPHTHALMIC PRODUCTS	13 144	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	31 622	.4
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	17 858	.2
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	19 683	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	12 821	.1
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	16 056	.2
5087400	SHOE REPAIR AND RESOLE MATERIALS	7 053	.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	4 693	.1
5087910	TAILORS' SUPPLIES	362	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	537	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	9 022	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	21 108	.2
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	7 776	.1
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	2 602	(Z)
5088910	RAILROAD TRANSPORTATION EQUIPMENT	41 605	.5
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	794	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	65 450	.7
5091112	COKE	6 095	.1
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	43 598	.5
5091212	IRON AND STEEL PRODUCTS (FLAT)	262 787	3.0
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	53 085	.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	CHICAGO, ILL.-NORTHWESTERN INDIANA		
	(CONTINUED)		
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	130 081	1.5
5091215	CAST IRON-SOIL PIPE, TUBING	6 483	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	70 118	.8
5091217	OTHER CARBON STEEL PRODUCTS	2 171	(Z)
5091218	ALLOY STEEL	23 766	.3
5091219	STAINLESS STEEL	41 719	.5
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	429	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	25 041	.3
5091313	ALUMINUM SHAPES, FORMS, ETC.	44 990	.5
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	12 533	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	129 872	1.5
5093122	UNPREPARED IRON, STEEL SCRAP	16 894	.2
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	9 403	.1
5093211	ALUMINUM SCRAP	5 941	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	15 934	.2
5093213	SCRAP LEAD	3 328	(Z)
5093214	ZINC SCRAP	1 175	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	7 995	.1
5093220	WASTE PAPER	38 507	.4
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	16 083	.2
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	20 475	.2
5094110	CIGARETTES, CIGARS, TOBACCO	231 463	2.6
5095110	BEER, FERMENTED MALT LIQUORS	158 609	1.8
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	271 071	3.1
5095212	WINES	45 643	.5
5096111	PRINTING AND WRITING PAPERS	170 680	1.9
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	2 036	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	80 590	.9
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	45 667	.5
5096213	PAPERBOARD, BOXBOARD	14 536	.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	64 400	.7
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	4 487	.1
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	9 074	.1
5097110	HOUSEHOLD FURNITURE	26 708	.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	44 297	.5
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	56 409	.6
5097221	CURTAINS, DRAPERIES	3 927	(Z)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	16 550	.2
5097223	SHADES, VENETIAN BLINDS	4 853	.1
5097230	FLOOR COVERINGS	57 786	.7
5097292	MIRRORS, LAMPS, PICTURE FRAMES	2 908	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	56 936	.6
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	111 154	1.3
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	54 890	.6
5098141	SHINGLES	727	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	39 029	.4
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	9 801	.1
5098144	VENEER, OTHER WOOD PRODUCTS	1 669	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	34 781	.4
5098212	CEMENT, LIME, PLASTER, STUCCO	6 963	.1
5098213	SAND, GRAVEL, CRUSHED STONE	962	(Z)
5098220	GLASS (FLAT, BRICK, ETC.)	12 235	.1
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	26 579	.3
5098232	INSULATION MATERIALS AND INSULATION BOARD	12 329	.1
5098291	WALLBOARD AND HARDBOARD	8 736	.1
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	6 204	.1
5098293	CONCRETE PRODUCTS, BUILDING STONE	5 283	.1
5098294	READY OR TRANSIT MIXED CONCRETE	227	(Z)
5098295	PLASTIC BUILDING MATERIALS	5 795	.1
5098296	BUILDING AND CONSTRUCTION PAPER	848	(Z)
5098297	ADHESIVES, MASTICS	1 065	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	197	(Z)
5098299	OTHER BUILDING MATERIALS	18 067	.2
5099110	PHOTOGRAPHIC GOODS	45 920	.5
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	77 748	.9
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	57 145	.6
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	5 994	.1
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	20	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	1 667	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	11 757	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	66 879	.8
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	13 313	.2
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	8 289	.1
5099321	FERTILIZER, FERTILIZER MATERIALS	7 383	.1
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	8 200	.1
5099330	SEEDS	5 700	.1
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 644	(Z)
5099410	PRECIOUS STONES (CUT) AND METALS	25 883	.3
5099420	JEWELRY, SILVERWARE, TROPHIES	58 624	.7
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	31 403	.4
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	27 109	.3
5099611	PETROLEUM PRODUCTS	86 217	1.0
5099612	CRUDE OIL	3 304	(Z)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	17 175	.2
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	4 430	.1
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	2 650	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	73 997	.8
5099660	OTHER TEXTILE PRODUCTS	16 070	.2
5099670	FOOD, BEVERAGE BASIC MATERIALS	25 834	.3
5099680	WALLPAPER	9 435	.1
5099691	LUGGAGE, SADDLERY, HARNESS	3 603	(Z)
5099692	INDUSTRIAL YARNS	4 210	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	1 039	(Z)
5099694	LEATHER	4 289	(Z)
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	149	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	67 722	.8
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	2 036	(Z)
5099800	COMMODITY CREDIT CORPORATION	2 404	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	52 240	.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	LOS ANGELES-LONG BEACH, CALIF.		
	TOTAL	7 696 705	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	6 748 532	87.7
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	7 696 705	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	114 545	1.5
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	40 626	.5
5013110	AUTOMOTIVE GLASS	3 252	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	275 685	3.6
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	18 653	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	14 945	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT	10 626	.1
5014100	TIRES AND TUBES, NEW	33 729	.4
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	59 390	.8
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	112 731	1.5
5022230	TOILET SOAPS	3 904	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	17 976	.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	101 802	1.3
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	2 218	(Z)
5029130	OIL DRILLERS' MUD AND CHEMICALS	584	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	26 509	.3
5032100	YARD OR PIECE GOODS	101 295	1.3
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	25 856	.3
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	6 500	.1
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	43 815	.6
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	82 897	1.1
5035320	FUR CLOTHING	5 264	.1
5035330	FURS, RAW AND DRESSED	631	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	1 780	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	22 330	.3
5039100	SHOES, OTHER FOOTWEAR	18 754	.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	72 929	.9
5044110	EGGS (FRESH, STORAGE)	21 952	.3
5044120	POULTRY	51 959	.7
5045100	CONFECTIONERY	53 320	.7
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	15 197	.2
5047100	MEATS, PROVISIONS	348 128	4.5
5048100	FRESH FRUITS, VEGETABLES, BERRIES	147 365	1.9
5049200	BAKERY PRODUCTS	13 332	.2
5049300	CANNED, BOTTLED FOODS	117 538	1.5
5049410	COFFEE	23 595	.3
5049420	TEA	2 839	(Z)
5049500	FROZEN FOODS	122 393	1.6
5049610	SOFT DRINKS	6 953	.1
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	6 573	.1
5049910	SANDWICHES, SNACK ITEMS	6 897	.1
5049920	FLOUR, RELATED PRODUCTS	13 148	.2
5049930	SUGAR (REFINED)	28 701	.4
5049940	DRIED FRUITS	4 082	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	91 423	1.2
5049960	PEANUTS, ROASTED	830	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	1 693	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	82 838	1.1
5051100	COTTON (RAW), INCLUDING LINTERS	36 546	.5
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	38 360	.5
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	295	(Z)
5059100	HIDES, SKINS, PELTS	18 996	.2
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	1 087	(Z)
5059910	PEANUTS, UNROASTED	614	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	748	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	4 448	.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	216 825	2.8
5062320	TELEPHONE AND SIGNAL EQUIPMENT	16 774	.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	205 838	2.7
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	30 599	.4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	62 058	.8
5064140	ROOM AIR CONDITIONERS	13 601	.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	144 432	1.9
	LOS ANGELES-LONG BEACH, CALIF. (CONTINUED)		
5072210	HARDWARE	134 949	1.8
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	640	(Z)
5072230	PAINTERS' SUPPLIES	7 094	.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	20 621	.3
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	6 517	.1
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	9 725	.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	132 040	1.7
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	14 912	.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	17 343	.2
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	6 336	.1
5081100	OFFICE MACHINES AND EQUIPMENT	21 129	.3
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	42 377	.6
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	4 467	.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	11 490	.1
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	691	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	13 861	.2
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	5 534	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	46 167	.6
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	5 954	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	82 086	1.1
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	14 412	.2
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	78 894	1.0
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	15 820	.2
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	7 205	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	5 318	.1
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	21 688	.3
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	27 041	.4
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	19 636	.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	46 863	.6
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	20 032	.3
5084500	RECONDITIONED DRUMS AND BARRELS	3 358	(Z)
5084910	ABRASIVES, ABRASIVE MATERIALS	10 079	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	1 332	(Z)
5084930	MECHANICAL RUBBER GOODS	11 104	.1
5084940	ROPE, CORDAGE, TWINE	4 315	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	11 581	.2
5084960	PRINTING AND DUPLICATING INKS	951	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	80 091	1.0
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	11 764	.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	7 671	.1
5086100	DENTAL EQUIPMENT, SUPPLIES	13 537	.2
5086210	CHURCH EQUIPMENT, SUPPLIES	2 156	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	10 520	.1
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	37 922	.5
5086400	OPHTHALMIC PRODUCTS	12 604	.2
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	12 410	.2
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	3 269	(Z)
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	21 611	.3
5087200	CUSTODIAL (JANITORS') SUPPLIES	14 679	.2
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	23 942	.3
5087400	SHOE REPAIR AND RESOLE MATERIALS	4 620	.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	10 753	.1
5087910	TAILORS' SUPPLIES	159	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	27 600	.4
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	7 810	.1
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	93 706	1.2
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	7 704	.1
5088910	RAILROAD TRANSPORTATION EQUIPMENT	229	(Z)
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	196	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	33	(Z)
5091112	COKE	2 536	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	20 975	.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	LOS ANGELES-LONG BEACH, CALIF.		
	(CONTINUED)		
5091212	IRON AND STEEL PRODUCTS (FLAT).	88 177	1.1
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	31 421	.4
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	60 157	.8
5091215	CAST IRON-SOIL PIPE, TUBING	6 814	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	86 578	1.1
5091217	OTHER CARBON STEEL PRODUCTS	3 583	(Z)
5091218	ALLOY STEEL	16 189	.2
5091219	STAINLESS STEEL	55 508	.7
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	2 971	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	13 563	.2
5091313	ALUMINUM SHAPES, FORMS, ETC.	56 237	.7
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	12 985	.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	44 770	.6
5093122	UNPREPARED IRON, STEEL SCRAP.	6 253	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	4 980	.1
5093211	ALUMINUM SCRAP.	14 761	.2
5093212	SCRAP COPPER, COPPER BASE ALLOY	18 782	.2
5093213	SCRAP LEAD.	1 246	(Z)
5093214	ZINC SCRAP.	578	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	23 302	.3
5093220	WASTE PAPER	11 462	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	10 627	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	5 024	.1
5094110	CIGARETTES, CIGARS, TOBACCO	222 692	2.9
5095110	BEER, FERMENTED MALT LIQUORS.	129 306	1.7
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	269 206	3.5
5095212	WINES	30 649	.4
5096111	PRINTING AND WRITING PAPERS	73 526	1.0
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	6 886	.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	92 450	1.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	44 770	.6
5096213	PAPERBOARD, BOXBOARD.	4 406	.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	64 420	.8
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 706	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	5 970	.1
5097110	HOUSEHOLD FURNITURE	54 110	.7
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	46 986	.6
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	21 177	.3
5097221	CURTAINS, DRAPERIES	17 562	.2
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	25 450	.3
5097223	SHADES, VENETIAN BLINDS	5 326	.1
5097230	FLOOR COVERINGS	108 055	1.4
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	6 565	.1
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	43 655	.6
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	226 992	2.9
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	95 093	1.2
5098141	SHINGLES.	8 609	.1
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	20 698	.3
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	13 791	.2
5098144	VENEER, OTHER WOOD PRODUCTS	2 586	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	5 728	.1
5098212	CEMENT, LIME, PLASTER, STUCCO	12 371	.2
5098213	SAND, GRAVEL, CRUSHED STONE	4 895	.1
5098220	GLASS (FLAT, BRICK, ETC.)	20 338	.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	24 440	.3
5098232	INSULATION MATERIALS AND INSULATION BOARD	11 711	.2
5098291	WALLBOARD AND HARDBOARD	12 099	.2
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	5 445	.1
5098293	CONCRETE PRODUCTS, BUILDING STONE	5 564	.1
5098294	READY OR TRANSIT MIXED CONCRETE	5 888	.1
5098295	PLASTIC BUILDING MATERIALS.	3 041	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	1 666	(Z)
5098297	ADHESIVES, MASTICS.	2 919	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	1 549	(Z)
5098299	OTHER BUILDING MATERIALS.	13 934	.2
5099110	PHOTOGRAPHIC GOODS.	55 649	.7
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	63 702	.8
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	52 727	.7
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	1 882	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	2 506	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	12 722	.2
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	42 983	.6
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	28 787	.4
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	8 554	.1
5099321	FERTILIZER, FERTILIZER MATERIALS.	2 379	(Z)
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	5 521	.1
5099330	SEEDS	8 212	.1
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	5 770	.1
5099410	PRECIOUS STONES (CUT) AND METALS.	21 383	.3
5099420	JEWELRY, SILVERWARE, TROPHIES	49 058	.6
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	34 434	.4
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	21 126	.3
5099611	PETROLEUM PRODUCTS.	120 419	1.6
5099612	CRUDE OIL	13 512	.2
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	19 639	.3
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	5 654	.1
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	1 915	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	105 947	1.4
5099660	OTHER TEXTILE PRODUCTS.	7 140	.1
5099670	FOOD, BEVERAGE BASIC MATERIALS.	18 374	.2
5099680	WALLPAPER	5 011	.1
5099691	LUGGAGE, SADDLERY, HARNESS.	1 973	(Z)
5099692	INDUSTRIAL YARNS.	1 579	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	3 902	.1
5099694	LEATHER	4 239	.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	51 627	.7
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	1 456	(Z)
5099800	COMMODITY CREDIT CORPORATION.	74	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	83 999	1.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

D. Philadelphia, Pa.-N.J., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	PHILADELPHIA, PA.-N.J.		
	TOTAL	3 927 992	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	3 446 470	87.7
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	3 927 992	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	52 538	1.3
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	31 787	.8
5013110	AUTOMOTIVE GLASS	1 452	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	117 013	3.0
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	4 946	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	7 391	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT	3 424	.1
5014100	TIRES AND TUBES, NEW	21 625	.6
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	28 160	.7
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	55 669	1.4
5022230	TOILET SOAPS	4 476	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	12 039	.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	61 328	1.6
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	1 747	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	6 818	.2
5032100	YARD OR PIECE GOODS	51 094	1.3
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	6 641	.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	6 083	.2
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	32 540	.8
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	25 899	.7
5035320	FUR CLOTHING	1 057	(Z)
5035330	FURS, RAW AND DRESSED	1 116	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	1 047	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	12 125	.3
5039100	SHOES, OTHER FOOTWEAR	33 165	.8
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	97 557	2.5
5044110	EGGS (FRESH, STORAGE)	16 765	.4
5044120	POULTRY	44 453	1.1
5045100	CONFECTIONERY	37 362	1.0
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	17 520	.4
5047100	MEATS, PROVISIONS	229 738	5.8
5048100	FRESH FRUITS, VEGETABLES, BERRIES	84 250	2.1
5049200	BAKERY PRODUCTS	5 770	.1
5049300	CANNED, BOTTLED FOODS	49 408	1.3
5049410	COFFEE	6 735	.2
5049420	TEA	3 662	.1
5049500	FROZEN FOODS	70 609	1.8
5049610	SOFT DRINKS	6 398	.2
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	1 976	.1
5049910	SANDWICHES, SNACK ITEMS	2 341	.1
5049920	FLOUR, RELATED PRODUCTS	20 636	.5
5049930	SUGAR (REFINED)	10 912	.3
5049940	DRIED FRUITS	1 961	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	92 934	2.4
5049960	PEANUTS, ROASTED	394	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	407	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	3 670	.1
5051100	COTTON (RAW), INCLUDING LINTERS	235	(Z)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	57 990	1.5
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	1 068	(Z)
5059100	HIDES, SKINS, PELTS	2 502	.1
5059200	TOBACCO (LEAF)	868	(Z)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	44 733	1.1
5059910	PEANUTS, UNROASTED	217	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	712	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	10 678	.3
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	100 724	2.6
5062320	TELEPHONE AND SIGNAL EQUIPMENT	4 319	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	89 467	2.3
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	6 909	.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	15 413	.4
5064140	ROOM AIR CONDITIONERS	10 239	.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	57 477	1.5
	PHILADELPHIA, PA.-N.J. (CONTINUED)		
5072210	HARDWARE	33 130	.8
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	[illegible]	(Z)
5072230	PAINTERS' SUPPLIES	14 735	.4
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	11 089	.3
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	1 099	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	30 229	.8
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	57 987	1.5
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	10 169	.3
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	10 809	.3
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	6 036	.2
5081100	OFFICE MACHINES AND EQUIPMENT	5 600	.1
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	8 333	.2
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	1 934	(Z)
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	16 147	.4
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	142	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 324	(Z)
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	3 163	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	29 645	.8
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	4 066	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	21 222	.5
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	10 996	.3
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	25 718	.7
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	415	(Z)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	3 092	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	386	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	7 861	.2
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	11 609	.3
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	9 387	.2
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	24 315	.6
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	11 830	.3
5084500	RECONDITIONED DRUMS AND BARRELS	6 869	.2
5084910	ABRASIVES, ABRASIVE MATERIALS	3 374	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	1 308	(Z)
5084930	MECHANICAL RUBBER GOODS	9 766	.2
5084940	ROPE, CORDAGE, TWINE	5 364	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	14 750	.4
5084960	PRINTING AND DUPLICATING INKS	1 111	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	42 242	1.1
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	12 837	.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	1 989	.1
5086100	DENTAL EQUIPMENT, SUPPLIES	23 405	.6
5086210	CHURCH EQUIPMENT, SUPPLIES	4 125	.1
5086220	SCHOOL EQUIPMENT, SUPPLIES	6 627	.2
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	13 435	.3
5086400	OPHTHALMIC PRODUCTS	5 364	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	17 130	.4
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	4 855	.1
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	6 643	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	11 002	.3
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	13 690	.3
5087400	SHOE REPAIR AND RESOLE MATERIALS	2 212	.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	1 149	(Z)
5087910	TAILORS' SUPPLIES	621	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	590	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	6 239	.2
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	1 504	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	4 602	.1
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	4 594	.1
5088910	RAILROAD TRANSPORTATION EQUIPMENT	524	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	24 809	.6
5091112	COKE	349	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	4 264	.1
5091212	IRON AND STEEL PRODUCTS (FLAT)	47 780	1.2

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

D. Philadelphia, Pa.- N.J., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	PHILADELPHIA, PA.-N.J.		
	(CONTINUED)		
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	10 251	.3
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	37 574	1.0
5091215	CAST IRON-SOIL PIPE, TUBING	1 533	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	22 853	.6
5091217	OTHER CARBON STEEL PRODUCTS	934	(Z)
5091218	ALLOY STEEL	13 390	.3
5091219	STAINLESS STEEL	29 439	.7
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	2 329	.1
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	11 644	.3
5091313	ALUMINUM SHAPES, FORMS, ETC..	19 735	.5
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	12 644	.3
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	69 455	1.8
5093122	UNPREPARED IRON, STEEL SCRAP.	6 381	.2
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	2 896	.1
5093211	ALUMINUM SCRAP.	3 639	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	9 049	.2
5093213	SCRAP LEAD.	1 864	(Z)
5093214	ZINC SCRAP.	4 624	.1
5093215	OTHER NONFERROUS METALLIC SCRAP	9 261	.2
5093220	WASTE PAPER	24 396	.6
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	22 032	.6
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	4 957	.1
5094110	CIGARETTES, CIGARS, TOBACCO	111 682	2.8
5095110	BEER, FERMENTED MALT LIQUORS.	113 866	2.9
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	33 189	.8
5095212	WINES	32 134	.8
5096111	PRINTING AND WRITING PAPERS	57 937	1.5
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	618	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	57 738	1.5
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	15 820	.4
5096213	PAPERBOARD, BOXBOARD.	8 306	.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	21 246	.5
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 838	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	5 767	.1
5097110	HOUSEHOLD FURNITURE	9 172	.2
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	15 820	.4
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	7 348	.2
5097221	CURTAINS, DRAPERIES	4 586	.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	12 518	.3
5097223	SHADES, VENETIAN BLINDS	475	(Z)
5097230	FLOOR COVERINGS	49 894	1.3
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	343	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	11 469	.3
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	91 974	2.3
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	25 305	.6
5098141	SHINGLES.	958	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	31 205	.8
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	7 460	.2
5098144	VENEER, OTHER WOOD PRODUCTS	2 325	.1
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	16 959	.4
5098212	CEMENT, LIME, PLASTER, STUCCO	1 946	(Z)
5098213	SAND, GRAVEL, CRUSHED STONE	650	(Z)
5098220	GLASS (FLAT, BRICK, ETC.)	11 986	.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	16 424	.4
5098232	INSULATION MATERIALS AND INSULATION BOARD	4 835	.1
5098291	WALLBOARD AND HARDBOARD	9 377	.2
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	780	(Z)
5098293	CONCRETE PRODUCTS, BUILDING STONE	5 914	.2
5098294	READY OR TRANSIT MIXED CONCRETE	336	(Z)
5098295	PLASTIC BUILDING MATERIALS.	1 876	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	1 133	(Z)
5098297	ADHESIVES, MASTICS.	1 383	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	99	(Z)
5098299	OTHER BUILDING MATERIALS.	11 437	.3
5099110	PHOTOGRAPHIC GOODS.	11 104	.3
	PHILADELPHIA, PA.-N.J.		
	(CONTINUED)		
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	11 913	.3
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	19 000	.5
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	1 582	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	141	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	6 762	.2
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	19 348	.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 556	(Z)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	18 780	.5
5099321	FERTILIZER, FERTILIZER MATERIALS.	6 652	.2
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	2 117	.1
5099330	SEEDS	7 158	.2
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	850	(Z)
5099410	PRECIOUS STONES (CUT) AND METALS.	2 498	.1
5099420	JEWELRY, SILVERWARE, TROPHIES	20 478	.5
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	9 169	.2
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC..	10 096	.3
5099611	PETROLEUM PRODUCTS.	43 382	1.1
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	12 213	.3
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	2 735	.1
5099632	BARRELS, BOXES, BOX SHOOKS, ETC..	797	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	19 465	.5
5099660	OTHER TEXTILE PRODUCTS.	8 346	.2
5099670	FOOD, BEVERAGE BASIC MATERIALS.	31 110	.8
5099680	WALLPAPER	5 343	.1
5099691	LUGGAGE, SADDLERY, HARNESS.	484	(Z)
5099692	INDUSTRIAL YARNS.	13 090	.3
5099693	SMOKERS' SUPPLIES AND PIPES	960	(Z)
5099694	LEATHER	1 952	(Z)
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	3 222	.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	10 217	.3
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	140	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	20 465	.5

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

E. San Francisco- Oakland, Calif., SMSA

(Data are shown for the 2 standard consolidated areas and the 15 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	SAN FRANCISCO-OAKLAND, CALIF.		
	TOTAL	3 656 050	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	3 161 464	86.5
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	3 656 050	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	86 006	2.4
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	19 090	.5
5013110	AUTOMOTIVE GLASS	450	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	121 870	3.3
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	3 559	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	14 206	.4
5013150	GARAGE TOOLS, SHOP EQUIPMENT	3 722	.1
5014100	TIRES AND TUBES, NEW	15 677	.4
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	28 170	.8
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	74 591	2.0
5022230	TOILET SOAPS	2 523	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	6 780	.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	63 415	1.7
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	350	(Z)
5029130	OIL DRILLERS' MUD AND CHEMICALS	64	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	13 520	.4
5032100	YARD OR PIECE GOODS	7 317	.2
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	5 939	.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	3 732	.1
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	21 109	.6
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	28 893	.8
5035320	FUR CLOTHING	4 560	.1
5035330	FURS, RAW AND DRESSED	576	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	471	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	5 557	.2
5039100	SHOES, OTHER FOOTWEAR	4 660	.1
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	38 799	1.1
5044110	EGGS (FRESH, STORAGE)	7 930	.2
5044120	POULTRY	31 153	.9
5045100	CONFECTIONERY	25 202	.7
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	17 213	.5
5047100	MEATS, PROVISIONS	124 716	3.4
5048100	FRESH FRUITS, VEGETABLES, BERRIES	68 637	1.9
5049200	BAKERY PRODUCTS	3 129	.1
5049300	CANNED, BOTTLED FOODS	127 272	3.5
5049410	COFFEE	99 861	2.7
5049420	TEA	2 466	.1
5049500	FROZEN FOODS	93 916	2.6
5049610	SOFT DRINKS	4 841	.1
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	778	(Z)
5049910	SANDWICHES, SNACK ITEMS	480	(Z)
5049920	FLOUR, RELATED PRODUCTS	13 315	.4
5049930	SUGAR (REFINED)	12 446	.3
5049940	DRIED FRUITS	11 372	.3
5049950	GROCERIES, EXCEPT AS SPECIFIED	67 082	1.8
5049960	PEANUTS, ROASTED	77	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	5 808	.2
5049980	MISCELLANEOUS FOOD PRODUCTS	24 972	.7
5051100	COTTON (RAW), INCLUDING LINTERS	6 412	.2
5052100	GRAINS (CORN, WHEAT, OATS, BAI...E, SORGHUM GRAINS), BEANS, ETC.	36 757	1.0
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	1 191	(Z)
5059100	HIDES, SKINS, PELTS	5 620	.2
5059910	PEANUTS, UNROASTED	24	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	5 231	.1
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	128	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	91 597	2.5
5062320	TELEPHONE AND SIGNAL EQUIPMENT	4 232	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	113 022	3.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	11 124	.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	21 430	.6
5064140	ROOM AIR CONDITIONERS	2 385	.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	41 079	1.1
5072210	HARDWARE	50 864	1.4
	SAN FRANCISCO-OAKLAND, CALIF. (CONTINUED)		
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	2	(Z)
5072230	PAINTERS' SUPPLIES	1 411	(Z)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	10 816	.3
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	1 270	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	5 006	.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	54 528	1.5
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	5 464	.1
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	10 139	.3
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	2 378	.1
5081100	OFFICE MACHINES AND EQUIPMENT	7 185	.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	17 856	.5
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	3 026	.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	3 726	.1
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	1 068	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 506	(Z)
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	3 553	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	45 501	1.2
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	3 420	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	47 262	1.3
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	4 048	.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	20 752	.6
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	720	(Z)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	2 062	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	4 036	.1
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	2 941	.1
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	8 958	.2
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	9 598	.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	13 439	.4
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	5 350	.1
5084500	RECONDITIONED DRUMS AND BARRELS	17 278	.5
5084910	ABRASIVES, ABRASIVE MATERIALS	3 043	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	151	(Z)
5084930	MECHANICAL RUBBER GOODS	5 120	.1
5084940	ROPE, CORDAGE, TWINE	6 823	.2
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	1 639	(Z)
5084960	PRINTING AND DUPLICATING INKS	509	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	33 153	.9
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	13 870	.4
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	10 610	.3
5086100	DENTAL EQUIPMENT, SUPPLIES	7 544	.2
5086210	CHURCH EQUIPMENT, SUPPLIES	3 212	.1
5086220	SCHOOL EQUIPMENT, SUPPLIES	6 830	.2
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	26 370	.7
5086400	OPHTHALMIC PRODUCTS	5 215	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	12 058	.3
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	5 912	.2
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	7 307	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	11 220	.3
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	14 260	.4
5087400	SHOE REPAIR AND RESOLE MATERIALS	2 048	.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	5 727	.2
5087910	TAILORS' SUPPLIES	11	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	82	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	3 398	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	634	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	19 585	.5
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	10 005	.3
5088910	RAILROAD TRANSPORTATION EQUIPMENT	1 039	(Z)
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	76	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	56	(Z)
5091112	COKE	749	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	6 957	.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

E. San Francisco- Oakland, Calif., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	SAN FRANCISCO-OAKLAND, CALIF.		
	(CONTINUED)		
5091212	IRON AND STEEL PRODUCTS (FLAT).	36 734	1.0
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	26 806	.7
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	26 362	.7
5091215	CAST IRON-SOIL PIPE, TUBING	2 255	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	20 860	.6
5091217	OTHER CARBON STEEL PRODUCTS	1 073	(Z)
5091218	ALLOY STEEL	2 961	.1
5091219	STAINLESS STEEL	10 172	.3
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	1 001	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	4 577	.1
5091313	ALUMINUM SHAPES, FORMS, ETC..	8 318	.2
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	12 878	.4
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	30 595	.8
5093122	UNPREPARED IRON, STEEL SCRAP.	1 629	(Z)
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	455	(Z)
5093211	ALUMINUM SCRAP.	1 809	(Z)
5093212	SCRAP COPPER, COPPER BASE ALLOY	3 685	.1
5093213	SCRAP LEAD.	991	(Z)
5093214	ZINC SCRAP.	719	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	4 973	.1
5093220	WASTE PAPER	6 223	.2
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	3 437	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	1 100	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	74 584	2.0
5095110	BEER, FERMENTED MALT LIQUORS.	54 716	1.5
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	173 278	4.7
5095212	WINES	26 350	.7
5096111	PRINTING AND WRITING PAPERS	39 033	1.1
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	3 131	.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	49 170	1.3
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	17 481	.5
5096213	PAPERBOARD, BOXBOARD.	2 383	.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	20 021	.5
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 197	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	2 014	.1
5097110	HOUSEHOLD FURNITURE	12 589	.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	19 566	.5
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	3 897	.1
5097221	CURTAINS, DRAPERIES	5 522	.2
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	5 155	.1
5097223	SHADES, VENETIAN BLINDS	1 009	(Z)
5097230	FLOOR COVERINGS	53 215	1.5
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	372	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	31 210	.9
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	132 888	3.6
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	25 334	.7
5098141	SHINGLES.	2 630	.1
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	19 518	.5
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	2 511	.1
5098144	VENEER, OTHER WOOD PRODUCTS	102	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	11 410	.3
5098212	CEMENT, LIME, PLASTER, STUCCO	1 964	.1
5098213	SAND, GRAVEL, CRUSHED STONE	1 481	(Z)
5098220	GLASS (FLAT, BRICK, ETC.)	8 280	.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	15 370	.4
5098232	INSULATION MATERIALS AND INSULATION BOARD	3 085	.1
5098291	WALLBOARD AND HARDBOARD	8 067	.2
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	5 285	.1
5098293	CONCRETE PRODUCTS, BUILDING STONE	2 080	.1
5098294	READY OR TRANSIT MIXED CONCRETE	1 113	(Z)
5098295	PLASTIC BUILDING MATERIALS.	591	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	699	(Z)
5098297	ADHESIVES, MASTICS.	412	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	118	(Z)
5098299	OTHER BUILDING MATERIALS.	9 000	.2
5099110	PHOTOGRAPHIC GOODS.	17 679	.5
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	32 910	.9
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	29 362	.8
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	255	(Z)
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES.	810	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	787	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	6 815	.2
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	20 870	.6
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	10 507	.3
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	24 160	.7
5099321	FERTILIZER, FERTILIZER MATERIALS.	2 383	.1
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	7 310	.2
5099330	SEEDS	7 435	.2
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	2 768	.1
5099410	PRECIOUS STONES (CUT) AND METALS.	3 803	.1
5099420	JEWELRY, SILVERWARE, TROPHIES	13 604	.4
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	18 927	.5
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC..	4 405	.1
5099611	PETROLEUM PRODUCTS.	20 110	.6
5099612	CRUDE OIL	460	(Z)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	8 631	.2
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	11 133	.3
5099632	BARRELS, BOXES, BOX SHOOKS, ETC..	3 153	.1
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	22 754	.6
5099660	OTHER TEXTILE PRODUCTS.	2 107	.1
5099670	FOOD, BEVERAGE BASIC MATERIALS.	9 163	.3
5099680	WALLPAPER	3 377	.1
5099691	LUGGAGE, SADDLERY, HARNESS.	1 700	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	3 330	.1
5099694	LEATHER	2 036	.1
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	4 362	.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	29 837	.8
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	944	(Z)
5099800	COMMODITY CREDIT CORPORATION.	472	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	19 387	.5

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

F. Boston, Mass., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	BOSTON, MASS.		
	TOTAL	3 390 396	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	2 929 843	86.4
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	3 390 396	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	38 384	1.1
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS.	7 636	.2
5013110	AUTOMOTIVE GLASS.	238	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	79 509	2.3
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	4 879	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	7 383	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	3 548	.1
5014100	TIRES AND TUBES, NEW.	15 209	.4
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	20 394	.6
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	41 041	1.2
5022230	TOILET SOAPS.	620	(Z)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	7 221	.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	51 075	1.5
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER.	7 676	.2
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	3 545	.1
5032100	YARD OR PIECE GOODS	59 830	1.8
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	9 494	.3
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	2 392	.1
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	25 605	.8
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED).	27 727	.8
5035320	FUR CLOTHING.	445	(Z)
5035330	FURS, RAW AND DRESSED	3 035	.1
5035340	MILLINERY, MILLINERY SUPPLIES	952	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR.	5 297	.2
5039100	SHOES, OTHER FOOTWEAR	78 245	2.3
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	36 945	1.1
5044110	EGGS (FRESH, STORAGE)	11 024	.3
5044120	POULTRY	32 805	1.0
5045100	CONFECTIONERY	23 391	.7
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	48 551	1.4
5047100	MEATS, PROVISIONS	254 668	7.5
5048100	FRESH FRUITS, VEGETABLES, BERRIES	75 956	2.2
5049200	BAKERY PRODUCTS	6 958	.2
5049300	CANNED, BOTTLED FOODS	47 251	1.4
5049410	COFFEE.	9 907	.3
5049420	TEA	3 785	.1
5049500	FROZEN FOODS.	66 859	2.0
5049610	SOFT DRINKS	4 198	.1
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.).	71	(Z)
5049910	SANDWICHES, SNACK ITEMS	117	(Z)
5049920	FLOUR, RELATED PRODUCTS	16 527	.5
5049930	SUGAR (REFINED)	5 706	.2
5049940	DRIED FRUITS.	353	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED.	64 637	1.9
5049960	PEANUTS, ROASTED.	437	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	5 506	.2
5051100	COTTON (RAW), INCLUDING LINTERS	25 966	.8
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 470	(Z)
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	5 553	.2
5059100	HIDES, SKINS, PELTS	19 157	.6
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	253 331	7.5
5059910	PEANUTS, UNROASTED.	56	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	65 508	1.9
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	353	(Z)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	80 474	2.4
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	6 415	.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	19 281	.6
5064140	ROOM AIR CONDITIONERS	5 308	.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	53 224	1.6
5072210	HARDWARE.	38 760	1.1
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	3	(Z)
5072230	PAINTERS' SUPPLIES.	2 264	.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES.	12 845	.4
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	615	(Z)
	BOSTON, MASS. (CONTINUED)		
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	20 513	.6
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	40 603	1.2
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	3 980	.1
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	7 092	.2
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	4 500	.1
5081100	OFFICE MACHINES AND EQUIPMENT	7 456	.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT.	2 953	.1
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	1 912	.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	9 073	.3
5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	4	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	6 703	.2
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	2 218	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	30 657	.9
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	3 752	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	23 376	.7
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	3 690	.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	29 465	.9
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	54	(Z)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	4 401	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	797	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	5 461	.2
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	17 620	.5
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT.	10 114	.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	7 633	.2
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES).	5 943	.2
5084500	RECONDITIONED DRUMS AND BARRELS	1 896	.1
5084910	ABRASIVES, ABRASIVE MATERIALS	4 140	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	1 076	(Z)
5084930	MECHANICAL RUBBER GOODS	5 063	.1
5084940	ROPE, CORDAGE, TWINE.	8 634	.3
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.).	9 130	.3
5084960	PRINTING AND DUPLICATING INKS	459	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	22 204	.7
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	7 877	.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	5 655	.2
5086100	DENTAL EQUIPMENT, SUPPLIES.	6 309	.2
5086210	CHURCH EQUIPMENT, SUPPLIES.	477	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES.	7 849	.2
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.	24 323	.7
5086400	OPHTHALMIC PRODUCTS	3 577	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	19 843	.6
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	6 343	.2
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	4 809	.1
5087200	CUSTODIAL (JANITORS') SUPPLIES.	3 853	.1
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	9 715	.3
5087400	SHOE REPAIR AND RESOLE MATERIALS.	10 757	.3
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	4 446	.1
5087910	TAILORS' SUPPLIES	31	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES.	345	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	5 569	.2
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES.	489	(Z)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	5 116	.2
5088910	RAILROAD TRANSPORTATION EQUIPMENT	197	(Z)
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE).	53	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE).	12 421	.4
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	1 356	(Z)
5091212	IRON AND STEEL PRODUCTS (FLAT).	11 877	.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	11 168	.3
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	20 640	.6
5091215	CAST IRON-SOIL PIPE, TUBING	2 225	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	9 803	.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

F. Boston, Mass., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	BOSTON, MASS.		
	(CONTINUED)		
5091217	OTHER CARBON STEEL PRODUCTS	1 888	.1
5091218	ALLOY STEEL	8 788	.3
5091219	STAINLESS STEEL	17 741	.5
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	1 050	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	11 375	.3
5091313	ALUMINUM SHAPES, FORMS, ETC.	9 542	.3
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	8 470	.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	18 992	.6
5093122	UNPREPARED IRON, STEEL SCRAP	6 094	.2
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	5 252	.2
5093211	ALUMINUM SCRAP	2 701	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	12 793	.4
5093213	SCRAP LEAD	1 641	(Z)
5093214	ZINC SCRAP	1 210	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	2 687	.1
5093220	WASTE PAPER	14 794	.4
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	34 571	1.0
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	16 543	.5
5094110	CIGARETTES, CIGARS, TOBACCO	77 681	2.3
5095110	BEER, FERMENTED MALT LIQUORS	30 720	.9
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	81 070	2.4
5095212	WINES	16 473	.5
5096111	PRINTING AND WRITING PAPERS	23 206	.7
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	821	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	35 080	1.0
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	24 838	.7
5096213	PAPERBOARD, BOXBOARD	11 348	.3
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	27 662	.8
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 275	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	3 862	.1
5097110	HOUSEHOLD FURNITURE	11 675	.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	24 268	.7
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	5 919	.2
5097221	CURTAINS, DRAPERIES	4 439	.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	8 614	.3
5097223	SHADES, VENETIAN BLINDS	4 540	.1
5097230	FLOOR COVERINGS	34 870	1.0
5097292	MIRRORS, LAMPS, PICTURE FRAMES	285	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	17 723	.5
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	69 900	2.1
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	17 668	.5
5098141	SHINGLES	2 179	.1
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	20 184	.6
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	1 909	.1
5098144	VENEER, OTHER WOOD PRODUCTS	27	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	13 287	.4
5098212	CEMENT, LIME, PLASTER, STUCCO	3 837	.1
5098213	SAND, GRAVEL, CRUSHED STONE	1 008	(Z)
5098220	GLASS (FLAT, BRICK, ETC.)	6 740	.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	6 645	.2
5098232	INSULATION MATERIALS AND INSULATION BOARD	3 623	.1
5098291	WALLBOARD AND HARDBOARD	2 162	.1
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	2 595	.1
5098293	CONCRETE PRODUCTS, BUILDING STONE	811	(Z)
5098294	READY OR TRANSIT MIXED CONCRETE	75	(Z)
5098295	PLASTIC BUILDING MATERIALS	1 906	.1
5098296	BUILDING AND CONSTRUCTION PAPER	337	(Z)
5098297	ADHESIVES, MASTICS	2 873	.1
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	32	(Z)
5098299	OTHER BUILDING MATERIALS	4 512	.1
5099110	PHOTOGRAPHIC GOODS	13 931	.4
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	14 909	.4
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	14 709	.4
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	9	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	1 034	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	1 443	(Z)
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	30 757	.9
	BOSTON, MASS.		
	(CONTINUED)		
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	5 507	.2
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	3 333	.1
5099321	FERTILIZER, FERTILIZER MATERIALS	315	(Z)
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	413	(Z)
5099330	SEEDS	152	(Z)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 606	(Z)
5099410	PRECIOUS STONES (CUT) AND METALS	10 382	.3
5099420	JEWELRY, SILVERWARE, TROPHIES	15 748	.5
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	13 769	.4
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	8 456	.2
5099611	PETROLEUM PRODUCTS	38 190	1.1
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	8 519	.3
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	2 726	.1
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	675	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	24 449	.7
5099660	OTHER TEXTILE PRODUCTS	8 208	.2
5099670	FOOD, BEVERAGE BASIC MATERIALS	4 448	.1
5099680	WALLPAPER	6 478	.2
5099691	LUGGAGE, SADDLERY, HARNESS	1 885	.1
5099692	INDUSTRIAL YARNS	1 191	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	1 104	(Z)
5099694	LEATHER	35 080	1.0
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	967	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	18 561	.5
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	3	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	9 318	.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

G. Detroit, Mich., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	DETROIT, MICH.		
	TOTAL	3 068 267	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	2 628 925	85.7
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	3 068 267	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	27 676	.9
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	20 004	.7
5013110	AUTOMOTIVE GLASS	488	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	125 692	4.1
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	6 107	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	2 701	.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT	4 342	.1
5014100	TIRES AND TUBES, NEW	17 483	.6
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	28 615	.9
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	60 969	2.0
5022230	TOILET SOAPS	968	(Z)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	10 829	.4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	36 372	1.2
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	152	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	5 939	.2
5032100	YARD OR PIECE GOODS	13 787	.4
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	2 410	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	6	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	8 642	.3
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	6 885	.2
5035320	FUR CLOTHING	519	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	1	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	3 267	.1
5039100	SHOES, OTHER FOOTWEAR	522	(Z)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	37 027	1.2
5044110	EGGS (FRESH, STORAGE)	20 094	.7
5044120	POULTRY	29 825	1.0
5045100	CONFECTIONERY	24 762	.8
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	22 608	.7
5047100	MEATS, PROVISIONS	164 194	5.4
5048100	FRESH FRUITS, VEGETABLES, BERRIES	63 064	2.1
5049200	BAKERY PRODUCTS	11 793	.4
5049300	CANNED, BOTTLED FOODS	37 072	1.2
5049410	COFFEE	5 547	.2
5049420	TEA	740	(Z)
5049500	FROZEN FOODS	34 772	1.1
5049610	SOFT DRINKS	7 825	.3
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	13	(Z)
5049910	SANDWICHES, SNACK ITEMS	129	(Z)
5049920	FLOUR, RELATED PRODUCTS	7 188	.2
5049930	SUGAR (REFINED)	6 639	.2
5049940	DRIED FRUITS	676	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	32 899	1.1
5049960	PEANUTS, ROASTED	1 031	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	14	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	11 035	.4
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	138	(Z)
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	1 087	(Z)
5059100	HIDES, SKINS, PELTS	2 278	.1
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	62	(Z)
5059910	PEANUTS, UNROASTED	57	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	95	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	105	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	82 408	2.7
5062320	TELEPHONE AND SIGNAL EQUIPMENT	547	(Z)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	87 946	2.9
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	7 645	.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	13 782	.4
5064140	ROOM AIR CONDITIONERS	3 504	.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	22 194	.7
5072210	HARDWARE	39 181	1.3
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	62	(Z)
5072230	PAINTERS' SUPPLIES	1 474	(Z)
	DETROIT, MICH. (CONTINUED)		
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	18 050	.6
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	318	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	5 729	.2
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	32 842	1.1
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	4 932	.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	3 539	.1
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	5 760	.2
5081100	OFFICE MACHINES AND EQUIPMENT	4 894	.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	10 611	.3
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	1 955	.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)[6]	4 919	.2
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	310	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 356	(Z)
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	1 823	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	32 991	1.1
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	2 678	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	24 094	.8
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	8 427	.3
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	38 124	1.2
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	17	(Z)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	2 442	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	2 074	.1
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	16 141	.5
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	6 472	.2
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	17 575	.6
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	22 224	.7
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	12 987	.4
5084500	RECONDITIONED DRUMS AND BARRELS	4 134	.1
5084910	ABRASIVES, ABRASIVE MATERIALS	12 770	.4
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	5 941	.2
5084930	MECHANICAL RUBBER GOODS	12 430	.4
5084940	ROPE, CORDAGE, TWINE	978	(Z)
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	1 859	.1
5084960	PRINTING AND DUPLICATING INKS	122	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	56 783	1.9
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	7 909	.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	3 311	.1
5086100	DENTAL EQUIPMENT, SUPPLIES	6 724	.2
5086210	CHURCH EQUIPMENT, SUPPLIES	503	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	5 505	.2
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	21 984	.7
5086400	OPHTHALMIC PRODUCTS	3 447	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	6 044	.2
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	1 895	.1
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	11 359	.4
5087200	CUSTODIAL (JANITORS') SUPPLIES	8 316	.3
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	9 344	.3
5087400	SHOE REPAIR AND RESOLE MATERIALS	4 490	.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	2 229	.1
5087910	TAILORS' SUPPLIES	90	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	184	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	2 006	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	722	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	1 924	.1
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	3 439	.1
5088910	RAILROAD TRANSPORTATION EQUIPMENT	10	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	5 361	.2
5091112	COKE	195	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	21 584	.7
5091212	IRON AND STEEL PRODUCTS (FLAT)	129 111	4.2
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	13 990	.5
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	58 276	1.9

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

G. Detroit, Mich., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	DETROIT, MICH.		
	(CONTINUED)		
5091215	CAST IRON-SOIL PIPE, TUBING	1 505	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	26 052	.8
5091217	OTHER CARBON STEEL PRODUCTS	11 692	.4
5091218	ALLOY STEEL	32 623	1.1
5091219	STAINLESS STEEL	41 818	1.4
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	8	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	9 802	.3
5091313	ALUMINUM SHAPES, FORMS, ETC.	24 268	.8
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	9 999	.3
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	65 791	2.1
5093122	UNPREPARED IRON, STEEL SCRAP	14 952	.5
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	1 078	(Z)
5093211	ALUMINUM SCRAP	5 690	.2
5093212	SCRAP COPPER, COPPER BASE ALLOY	13 148	.4
5093213	SCRAP LEAD	4 888	.2
5093214	ZINC SCRAP	1 238	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	4 276	.1
5093220	WASTE PAPER	11 553	.4
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	13 714	.4
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	6 009	.2
5094110	CIGARETTES, CIGARS, TOBACCO	98 886	3.2
5095110	BEER, FERMENTED MALT LIQUORS	87 837	2.9
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	119 226	3.9
5095212	WINES	9 358	.3
5096111	PRINTING AND WRITING PAPERS	35 525	1.2
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	2 142	.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	26 124	.9
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	8 507	.3
5096213	PAPERBOARD, BOXBOARD	502	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	17 380	.6
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 004	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	1 656	.1
5097110	HOUSEHOLD FURNITURE	5 479	.2
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	6 107	.2
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 450	(Z)
5097221	CURTAINS, DRAPERIES	1 720	.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	8 689	.3
5097223	SHADES, VENETIAN BLINDS	204	(Z)
5097230	FLOOR COVERINGS	29 135	.9
5097292	MIRRORS, LAMPS, PICTURE FRAMES	3 449	.1
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	17 862	.6
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	59 787	1.9
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	24 863	.8
5098141	SHINGLES	61	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	15 331	.5
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	10 742	.4
5098144	VENEER, OTHER WOOD PRODUCTS	3 738	.1
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	16 620	.5
5098212	CEMENT, LIME, PLASTER, STUCCO	11 132	.4
5098213	SAND, GRAVEL, CRUSHED STONE	10 465	.3
5098220	GLASS (FLAT, BRICK, ETC.)	7 965	.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	25 779	.8
5098232	INSULATION MATERIALS AND INSULATION BOARD	3 876	.1
5098291	WALLBOARD AND HARDBOARD	4 579	.1
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	1 165	(Z)
5098293	CONCRETE PRODUCTS, BUILDING STONE	2 050	.1
5098294	READY OR TRANSIT MIXED CONCRETE	942	(Z)
5098295	PLASTIC BUILDING MATERIALS	2 331	.1
5098296	BUILDING AND CONSTRUCTION PAPER	1 095	(Z)
5098297	ADHESIVES, MASTICS	611	(Z)
5098299	OTHER BUILDING MATERIALS	12 918	.4
5099110	PHOTOGRAPHIC GOODS	11 368	.4
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	7 610	.2
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	16 657	.5
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	2 258	.1
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	471	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	1 493	(Z)
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	12 985	.4
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	2 479	.1
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	78	(Z)
5099321	FERTILIZER, FERTILIZER MATERIALS	2 373	.1
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	6 390	.2
5099330	SEEDS	1 079	(Z)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	8	(Z)
5099410	PRECIOUS STONES (CUT) AND METALS	1 800	.1
5099420	JEWELRY, SILVERWARE, TROPHIES	11 192	.4
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	7 458	.2
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	6 885	.2
5099611	PETROLEUM PRODUCTS	7 385	.2
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	11 447	.4
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	1 616	.1
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	186	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	21 464	.7
5099660	OTHER TEXTILE PRODUCTS	15 697	.5
5099670	FOOD, BEVERAGE BASIC MATERIALS	580	(Z)
5099680	WALLPAPER	1 997	.1
5099691	LUGGAGE, SADDLERY, HARNESS	341	(Z)
5099692	INDUSTRIAL YARNS	327	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	716	(Z)
5099694	LEATHER	1 176	(Z)
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	4	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	13 451	.4
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	2 458	.1
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	24 301	.8

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

H. Minneapolis-St. Paul, Minn., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	MINNEAPOLIS-ST. PAUL, MINN.		
	TOTAL	2 705 547	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	2 446 572	90.4
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	2 705 547	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	4 162	.2
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	20 912	.8
5013110	AUTOMOTIVE GLASS	699	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	81 306	3.0
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	2 767	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	2 429	.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT	4 166	.2
5014100	TIRES AND TUBES, NEW	21 989	.8
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	21 741	.8
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	36 340	1.3
5022230	TOILET SOAPS	2 119	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	15 033	.6
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	18 726	.7
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	11 405	.4
5032100	YARD OR PIECE GOODS	8 330	.3
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	4 428	.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	1 528	.1
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	21 894	.8
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	24 490	.9
5035320	FUR CLOTHING	745	(Z)
5035330	FURS, RAW AND DRESSED	44	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	771	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	3 151	.1
5039100	SHOES, OTHER FOOTWEAR	7 404	.3
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	154 694	5.7
5044110	EGGS (FRESH, STORAGE)	1 065	(Z)
5044120	POULTRY	7 010	.3
5045100	CONFECTIONERY	19 365	.7
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	909	(Z)
5047100	MEATS, PROVISIONS	98 159	3.6
5048100	FRESH FRUITS, VEGETABLES, BERRIES	50 117	1.9
5049200	BAKERY PRODUCTS	4 067	.2
5049300	CANNED, BOTTLED FOODS	32 475	1.2
5049410	COFFEE	3 059	.1
5049420	TEA	459	(Z)
5049500	FROZEN FOODS	49 432	1.8
5049610	SOFT DRINKS	3 926	.1
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	1 494	.1
5049910	SANDWICHES, SNACK ITEMS	163	(Z)
5049920	FLOUR, RELATED PRODUCTS	5 282	.2
5049930	SUGAR (REFINED)	3 731	.1
5049940	DRIED FRUITS	828	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	77 490	2.9
5049960	PEANUTS, ROASTED	227	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	5 617	.2
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	296 755	11.0
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	3 744	.1
5059100	HIDES, SKINS, PELTS	1 328	(Z)
5059910	PEANUTS, UNROASTED	18	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	19	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	48 131	1.8
5062320	TELEPHONE AND SIGNAL EQUIPMENT	1 837	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	70 413	2.6
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	5 537	.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	23 096	.9
5064140	ROOM AIR CONDITIONERS	3 562	.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	26 435	1.0
5072210	HARDWARE	53 486	2.0
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	2	(Z)
5072230	PAINTERS' SUPPLIES	2 479	.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	10 843	.4
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	330	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	8 117	.3
	MINNEAPOLIS-ST. PAUL, MINN. (CONTINUED)		
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	39 648	1.5
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	4 117	.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	4 576	.2
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	2 082	.1
5081100	OFFICE MACHINES AND EQUIPMENT	2 871	.1
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	11 785	.4
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	1 441	.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	3 564	.1
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	13	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 669	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	4 102	.2
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	33 109	1.2
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	8 051	.3
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	13 725	.5
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	8 064	.3
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	13 142	.5
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	1 424	.1
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	1 279	(Z)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	680	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	7 085	.3
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	1 696	.1
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	8 375	.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	5 349	.2
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	4 732	.2
5084500	RECONDITIONED DRUMS AND BARRELS	4 031	.1
5084910	ABRASIVES, ABRASIVE MATERIALS	3 531	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	387	(Z)
5084930	MECHANICAL RUBBER GOODS	4 274	.2
5084940	ROPE, CORDAGE, TWINE	281	(Z)
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	20	(Z)
5084960	PRINTING AND DUPLICATING INKS	51	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	19 467	.7
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	5 354	.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	17 412	.6
5086100	DENTAL EQUIPMENT, SUPPLIES	4 179	.2
5086210	CHURCH EQUIPMENT, SUPPLIES	4 053	.1
5086220	SCHOOL EQUIPMENT, SUPPLIES	8 748	.3
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	20 511	.8
5086400	OPHTHALMIC PRODUCTS	1 493	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	6 169	.2
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	4 288	.2
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	6 073	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	1 529	.1
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	5 079	.2
5087400	SHOE REPAIR AND RESOLE MATERIALS	1 698	.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	1 652	.1
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	727	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	2 845	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	174	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	6 816	.3
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	3 930	.1
5091111	COAL (BITUMINOUS AND ANTHRACITE)	6 665	.2
5091112	COKE	345	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	292	(Z)
5091212	IRON AND STEEL PRODUCTS (FLAT)	15 913	.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	4 693	.2
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	17 601	.7
5091215	CAST IRON-SOIL PIPE, TUBING	983	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	6 197	.2
5091217	OTHER CARBON STEEL PRODUCTS	1 596	.1
5091218	ALLOY STEEL	908	(Z)
5091219	STAINLESS STEEL	10 704	.4
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	7 531	.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

H. Minneapolis-St. Paul, Minn., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	MINNEAPOLIS-ST. PAUL, MINN. (CONTINUED)		
5091313	ALUMINUM SHAPES, FORMS, ETC.	6 315	.2
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	475	(Z)
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	14 274	.5
5093122	UNPREPARED IRON, STEEL SCRAP	2 067	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	464	(Z)
5093211	ALUMINUM SCRAP	1 574	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	4 260	.2
5093213	SCRAP LEAD	1 494	.1
5093214	ZINC SCRAP	174	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	1 147	(Z)
5093220	WASTE PAPER	993	(Z)
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	1 611	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	65	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	49 842	1.8
5095110	BEER, FERMENTED MALT LIQUORS	31 652	1.2
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	101 713	3.8
5095212	WINES	5 215	.2
5096111	PRINTING AND WRITING PAPERS	26 694	1.0
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	647	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	22 429	.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	8 241	.3
5096213	PAPERBOARD, BOXBOARD	1 099	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	9 974	.4
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	95	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	3 723	.1
5097110	HOUSEHOLD FURNITURE	15 148	.6
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	11 265	.4
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	2 994	.1
5097221	CURTAINS, DRAPERIES	1 240	(Z)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	8 908	.3
5097223	SHADES, VENETIAN BLINDS	143	(Z)
5097230	FLOOR COVERINGS	27 165	1.0
5097292	MIRRORS, LAMPS, PICTURE FRAMES	3 150	.1
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	27 298	1.0
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	55 961	2.1
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	19 466	.7
5098141	SHINGLES	388	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	21 105	.8
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	5 039	.2
5098144	VENEER, OTHER WOOD PRODUCTS	40	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	2 881	.1
5098212	CEMENT, LIME, PLASTER, STUCCO	558	(Z)
5098213	SAND, GRAVEL, CRUSHED STONE	525	(Z)
5098220	GLASS (FLAT, BRICK, ETC.)	5 165	.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	11 627	.4
5098232	INSULATION MATERIALS AND INSULATION BOARD	12 822	.5
5098291	WALLBOARD AND HARDBOARD	5 173	.2
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	2 987	.1
5098293	CONCRETE PRODUCTS, BUILDING STONE	1 300	(Z)
5098295	PLASTIC BUILDING MATERIALS	2 152	.1
5098296	BUILDING AND CONSTRUCTION PAPER	881	(Z)
5098297	ADHESIVES, MASTICS	693	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	909	(Z)
5098299	OTHER BUILDING MATERIALS	10 288	.4
5099110	PHOTOGRAPHIC GOODS	9 107	.3
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	30 301	1.1
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	27 140	1.0
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	368	(Z)
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	107	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	421	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	2 907	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	8 527	.3
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	12 644	.5
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	52 227	1.9
5099321	FERTILIZER, FERTILIZER MATERIALS	23 214	.9
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	5 271	.2
5099330	SEEDS	21 692	.8
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	3 047	.1
5099410	PRECIOUS STONES (CUT) AND METALS	1 659	.1
5099420	JEWELRY, SILVERWARE, TROPHIES	11 064	.4
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	4 590	.2
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	4 515	.2
5099611	PETROLEUM PRODUCTS	87 126	3.2
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	3 637	.1
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	1 813	.1
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	13 370	.5
5099660	OTHER TEXTILE PRODUCTS	1 127	(Z)
5099670	FOOD, BEVERAGE BASIC MATERIALS	3 878	.1
5099680	WALLPAPER	1 091	(Z)
5099691	LUGGAGE, SADDLERY, HARNESS	870	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	375	(Z)
5099694	LEATHER	2 259	.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	14 790	.5
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	211	(Z)
5099800	COMMODITY CREDIT CORPORATION	3 568	.1
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	16 083	.6

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

I. St. Louis, Mo.-Ill., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	ST. LOUIS, MO.-ILL.		
	TOTAL	2 220 791	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	1 936 973	87.2
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	2 220 791	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	46 968	2.1
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	11 503	.5
5013110	AUTOMOTIVE GLASS	1 023	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	80 812	3.6
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	3 685	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	3 493	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT	4 222	.2
5014100	TIRES AND TUBES, NEW	14 746	.7
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	24 349	1.1
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	31 661	1.4
5022230	TOILET SOAPS	1 235	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	7 378	.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	26 416	1.2
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	661	(Z)
5029130	OIL DRILLERS' MUD AND CHEMICALS	165	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	4 238	.2
5032100	YARD OR PIECE GOODS	9 581	.4
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 799	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	33	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	17 696	.8
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	20 285	.9
5035320	FUR CLOTHING	407	(Z)
5035330	FURS, RAW AND DRESSED	239	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	4 283	.2
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	4 627	.2
5039100	SHOES, OTHER FOOTWEAR	15 977	.7
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	17 832	.8
5044110	EGGS (FRESH, STORAGE)	2 454	.1
5044120	POULTRY	16 975	.8
5045100	CONFECTIONERY	12 994	.6
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	7 277	.3
5047100	MEATS, PROVISIONS	84 580	3.8
5048100	FRESH FRUITS, VEGETABLES, BERRIES	36 286	1.6
5049200	BAKERY PRODUCTS	6 214	.3
5049300	CANNED, BOTTLED FOODS	67 252	3.0
5049410	COFFEE	5 488	.2
5049420	TEA	362	(Z)
5049500	FROZEN FOODS	20 581	.9
5049610	SOFT DRINKS	11 652	.5
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	481	(Z)
5049910	SANDWICHES, SNACK ITEMS	38	(Z)
5049920	FLOUR, RELATED PRODUCTS	7 243	.3
5049930	SUGAR (REFINED)	6 065	.3
5049940	DRIED FRUITS	472	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	44 412	2.0
5049960	PEANUTS, ROASTED	72	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	3 218	.1
5049980	MISCELLANEOUS FOOD PRODUCTS	1 110	(Z)
5051100	COTTON (RAW), INCLUDING LINTERS	12 039	.5
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	141 408	6.4
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	23 265	1.0
5059100	HIDES, SKINS, PELTS	7 394	.3
5059300	WOOL, MOHAIR (RAW; TOPS; NOILS)	247	(Z)
5059910	PEANUTS, UNROASTED	69	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	17	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	603	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	50 202	2.3
5062320	TELEPHONE AND SIGNAL EQUIPMENT	611	(Z)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	60 895	2.7
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	3 375	.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	9 169	.4
5064140	ROOM AIR CONDITIONERS	7 293	.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	12 079	.5
	ST. LOUIS, MO.-ILL. (CONTINUED)		
5072210	HARDWARE	25 077	1.1
5072230	PAINTERS' SUPPLIES	839	(Z)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	8 398	.4
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	232	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	3 159	.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	29 368	1.3
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	5 500	.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	6 397	.3
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	3 135	.1
5081100	OFFICE MACHINES AND EQUIPMENT	5 087	.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	6 478	.3
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	2 158	.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	6 512	.3
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	534	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 836	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	1 908	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	31 020	1.4
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	4 603	.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	26 140	1.2
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	3 168	.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	14 364	.6
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	317	(Z)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	2 108	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	269	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	7 303	.3
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	3 292	.1
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	4 812	.2
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	5 492	.2
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	4 849	.2
5084500	RECONDITIONED DRUMS AND BARRELS	1 980	.1
5084910	ABRASIVES, ABRASIVE MATERIALS	2 421	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	16	(Z)
5084930	MECHANICAL RUBBER GOODS	5 854	.3
5084940	ROPE, CORDAGE, TWINE	1 874	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	10 622	.5
5084960	PRINTING AND DUPLICATING INKS	360	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	17 252	.8
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	4 281	.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	7 103	.3
5086100	DENTAL EQUIPMENT, SUPPLIES	3 742	.2
5086210	CHURCH EQUIPMENT, SUPPLIES	1 402	.1
5086220	SCHOOL EQUIPMENT, SUPPLIES	5 882	.3
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	14 610	.7
5086400	OPHTHALMIC PRODUCTS	1 340	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	10 053	.5
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	4 503	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	4 460	.2
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	4 289	.2
5087400	SHOE REPAIR AND RESOLE MATERIALS	3 935	.2
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	945	(Z)
5087910	TAILORS' SUPPLIES	264	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	1 748	.1
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	258	(Z)
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	957	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	14 687	.7
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	2 149	.1
5088910	RAILROAD TRANSPORTATION EQUIPMENT	583	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	720	(Z)
5091112	COKE	6 510	.3
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	1 733	.1
5091212	IRON AND STEEL PRODUCTS (FLAT)	12 513	.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	2 578	.1
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	10 151	.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

I. St. Louis, Mo.-Ill., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	ST. LOUIS, MO.-ILL.		
	(CONTINUED)		
5091215	CAST IRON-SOIL PIPE, TUBING	522	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	14 934	.7
5091217	OTHER CARBON STEEL PRODUCTS	2 709	.1
5091218	ALLOY STEEL	3 892	.2
5091219	STAINLESS STEEL	9 326	.4
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	5 105	.2
5091313	ALUMINUM SHAPES, FORMS, ETC.	30 146	1.4
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	3 323	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	30 986	1.4
5093122	UNPREPARED IRON, STEEL SCRAP	4 028	.2
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	1 042	(Z)
5093211	ALUMINUM SCRAP	3 732	.2
5093212	SCRAP COPPER, COPPER BASE ALLOY	10 660	.5
5093213	SCRAP LEAD	1 956	.1
5093214	ZINC SCRAP	1 202	.1
5093215	OTHER NONFERROUS METALLIC SCRAP	2 597	.1
5093220	WASTE PAPER	5 042	.2
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	11 063	.5
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	4 224	.2
5094110	CIGARETTES, CIGARS, TOBACCO	82 604	3.7
5095110	BEER, FERMENTED MALT LIQUORS	28 032	1.3
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	58 218	2.6
5095212	WINES	9 482	.4
5096111	PRINTING AND WRITING PAPERS	29 804	1.3
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	245	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	18 549	.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	13 826	.6
5096213	PAPERBOARD, BOXBOARD	4 927	.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	8 445	.4
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	825	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	6 347	.3
5097110	HOUSEHOLD FURNITURE	7 045	.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	7 946	.4
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 646	.1
5097221	CURTAINS, DRAPERIES	4 785	.2
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	5 885	.3
5097223	SHADES, VENETIAN BLINDS	7	(Z)
5097230	FLOOR COVERINGS	29 645	1.3
5097292	MIRRORS, LAMPS, PICTURE FRAMES	279	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	7 068	.3
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	30 763	1.4
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	7 888	.4
5098141	SHINGLES	52	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	16 925	.8
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	8 155	.4
5098144	VENEER, OTHER WOOD PRODUCTS	104	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	5 689	.3
5098212	CEMENT, LIME, PLASTER, STUCCO	1 954	.1
5098213	SAND, GRAVEL, CRUSHED STONE	1 232	.1
5098220	GLASS (FLAT, BRICK, ETC.)	4 984	.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	13 543	.6
5098232	INSULATION MATERIALS AND INSULATION BOARD	4 990	.2
5098291	WALLBOARD AND HARDBOARD	3 225	.1
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	1 140	.1
5098293	CONCRETE PRODUCTS, BUILDING STONE	1 018	(Z)
5098294	READY OR TRANSIT MIXED CONCRETE	179	(Z)
5098295	PLASTIC BUILDING MATERIALS	474	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	709	(Z)
5098297	ADHESIVES, MASTICS	234	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	1 626	.1
5098299	OTHER BUILDING MATERIALS	4 012	.2
5099110	PHOTOGRAPHIC GOODS	4 276	.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	33 085	1.5
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	6 652	.3
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	5	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	355	(Z)
	ST. LOUIS, MO.-ILL.		
	(CONTINUED)		
5099194	OTHER RECREATION, HOBBY GOODS	1 111	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	9 725	.4
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	6 007	.3
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	6 128	.3
5099321	FERTILIZER, FERTILIZER MATERIALS	332	(Z)
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	7 347	.3
5099330	SEEDS	6 477	.3
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	3 046	.1
5099410	PRECIOUS STONES (CUT) AND METALS	2 432	.1
5099420	JEWELRY, SILVERWARE, TROPHIES	12 459	.6
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	3 884	.2
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	4 782	.2
5099611	PETROLEUM PRODUCTS	32 483	1.5
5099612	CRUDE OIL	24	(Z)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	4 323	.2
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	5 175	.2
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	18 215	.8
5099660	OTHER TEXTILE PRODUCTS	7 571	.3
5099670	FOOD, BEVERAGE BASIC MATERIALS	28 743	1.3
5099680	WALLPAPER	86	(Z)
5099691	LUGGAGE, SADDLERY, HARNESS	213	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	499	(Z)
5099694	LEATHER	409	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	7 249	.3
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	625	(Z)
5099800	COMMODITY CREDIT CORPORATION	235	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	30 517	1.4

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

J. Houston, Tex., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	HOUSTON, TEX.		
	TOTAL	2 150 285	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	1 918 530	89.2
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	2 150 285	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	16 441	.8
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	800	(Z)
5013110	AUTOMOTIVE GLASS	57	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	64 064	3.0
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	1 768	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	2 672	.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT	2 339	.1
5014100	TIRES AND TUBES, NEW	9 841	.5
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	15 317	.7
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	23 929	1.1
5022230	TOILET SOAPS	2 485	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	4 734	.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	24 338	1.1
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	313	(Z)
5029130	OIL DRILLERS' MUD AND CHEMICALS	28 560	1.3
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	7 590	.4
5032100	YARD OR PIECE GOODS	2 996	.1
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 191	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	1 092	.1
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	2 939	.1
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	3 381	.2
5035340	MILLINERY, MILLINERY SUPPLIES	3	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	1 299	.1
5039100	SHOES, OTHER FOOTWEAR	582	(Z)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	12 980	.6
5044110	EGGS (FRESH, STORAGE)	4 036	.2
5044120	POULTRY	6 579	.3
5045100	CONFECTIONERY	10 745	.5
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	4 525	.2
5047100	MEATS, PROVISIONS	50 932	2.4
5048100	FRESH FRUITS, VEGETABLES, BERRIES	27 625	1.3
5049200	BAKERY PRODUCTS	3 267	.2
5049300	CANNED, BOTTLED FOODS	84 199	3.9
5049410	COFFEE	17 776	.8
5049420	TEA	3 419	.2
5049500	FROZEN FOODS	22 402	1.0
5049610	SOFT DRINKS	1 365	.1
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	195	(Z)
5049910	SANDWICHES, SNACK ITEMS	573	(Z)
5049920	FLOUR, RELATED PRODUCTS	4 997	.2
5049930	SUGAR (REFINED)	6 910	.3
5049940	DRIED FRUITS	1 748	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	51 129	2.4
5049960	PEANUTS, ROASTED	143	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	10	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	1 231	.1
5051100	COTTON (RAW), INCLUDING LINTERS	124 110	5.8
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	8 763	.4
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	15 753	.7
5059100	HIDES, SKINS, PELTS	8 012	.4
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	3	(Z)
5059910	PEANUTS, UNROASTED	4 569	.2
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	56	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	53 491	2.5
5062320	TELEPHONE AND SIGNAL EQUIPMENT	5 609	.3
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	39 392	1.8
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	2 739	.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	6 447	.3
5064140	ROOM AIR CONDITIONERS	4 473	.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	15 418	.7
5072210	HARDWARE	16 168	.8
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	4	(Z)
5072230	PAINTERS' SUPPLIES	668	(Z)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	12 185	.6
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	110	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	296	(Z)
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	26 385	1.2
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	6 626	.3
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	4 955	.2
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	3 093	.1
5081100	OFFICE MACHINES AND EQUIPMENT	1 764	.1
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	1 562	.1
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	808	(Z)
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	4 899	.2
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	250	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	514	(Z)
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	9 625	.4
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	29 747	1.4
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	4 123	.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	24 744	1.2
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	2 229	.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	8 383	.4
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	62 347	2.9
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	437	(Z)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	850	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	7 700	.4
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	3 108	.1
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	8 233	.4
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	22 111	1.0
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	8 833	.4
5084500	RECONDITIONED DRUMS AND BARRELS	847	(Z)
5084910	ABRASIVES, ABRASIVE MATERIALS	3 020	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	562	(Z)
5084930	MECHANICAL RUBBER GOODS	2 833	.1
5084940	ROPE, CORDAGE, TWINE	1 883	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	90	(Z)
5084960	PRINTING AND DUPLICATING INKS	260	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	26 762	1.2
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	3 406	.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	3 893	.2
5086100	DENTAL EQUIPMENT, SUPPLIES	3 429	.2
5086210	CHURCH EQUIPMENT, SUPPLIES	214	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	3 971	.2
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	11 652	.5
5086400	OPHTHALMIC PRODUCTS	692	(Z)
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	10 139	.5
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	1 508	.1
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	3 674	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	3 303	.2
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	5 191	.2
5087400	SHOE REPAIR AND RESOLE MATERIALS	732	(Z)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	1 306	.1
5087910	TAILORS' SUPPLIES	12	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	1 875	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	67	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	11 116	.5
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	850	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	704	(Z)
5091112	COKE	431	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	13 237	.6
5091212	IRON AND STEEL PRODUCTS (FLAT)	31 502	1.5
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	19 868	.9
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	69 512	3.2
5091215	CAST IRON-SOIL PIPE, TUBING	2 823	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	91 959	4.3
5091217	OTHER CARBON STEEL PRODUCTS	4 397	.2
5091218	ALLOY STEEL	6 448	.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percent ages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

J. Houston, Tex., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	HOUSTON, TEX.		
	(CONTINUED)		
5091219	STAINLESS STEEL	16 337	.8
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	320	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	2 013	.1
5091313	ALUMINUM SHAPES, FORMS, ETC.	4 853	.2
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	4 538	.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	26 442	1.2
5093122	UNPREPARED IRON, STEEL SCRAP	2 461	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	179	(Z)
5093211	ALUMINUM SCRAP	1 186	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	3 616	.2
5093213	SCRAP LEAD	596	(Z)
5093214	ZINC SCRAP	184	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	3 983	.2
5093220	WASTE PAPER	1 815	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	1 531	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	826	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	44 192	2.1
5095110	BEER, FERMENTED MALT LIQUORS	42 463	2.0
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	51 875	2.4
5095212	WINES	9 156	.4
5096111	PRINTING AND WRITING PAPERS	10 734	.5
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	360	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	7 754	.4
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	7 989	.4
5096213	PAPERBOARD, BOXBOARD	1 118	.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	7 571	.4
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	126	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	183	(Z)
5097110	HOUSEHOLD FURNITURE	6 563	.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	5 984	.3
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 294	.1
5097221	CURTAINS, DRAPERIES	373	(Z)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	2 635	.1
5097223	SHADES, VENETIAN BLINDS	282	(Z)
5097230	FLOOR COVERINGS	22 340	1.0
5097292	MIRRORS, LAMPS, PICTURE FRAMES	32	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	6 392	.3
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	35 767	1.7
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	10 641	.5
5098141	SHINGLES	2 849	.1
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	19 317	.9
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	5 146	.2
5098144	VENEER, OTHER WOOD PRODUCTS	1 193	.1
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	10 800	.5
5098212	CEMENT, LIME, PLASTER, STUCCO	1 659	.1
5098213	SAND, GRAVEL, CRUSHED STONE	905	(Z)
5098220	GLASS (FLAT, BRICK, ETC.)	5 659	.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	11 213	.5
5098232	INSULATION MATERIALS AND INSULATION BOARD	2 648	.1
5098291	WALLBOARD AND HARDBOARD	3 289	.2
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	151	(Z)
5098293	CONCRETE PRODUCTS, BUILDING STONE	326	(Z)
5098294	READY OR TRANSIT MIXED CONCRETE	25	(Z)
5098295	PLASTIC BUILDING MATERIALS	326	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	278	(Z)
5098297	ADHESIVES, MASTICS	287	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	1 123	.1
5098299	OTHER BUILDING MATERIALS	17 923	.8
5099110	PHOTOGRAPHIC GOODS	2 218	.1
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	13 640	.6
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	5 463	.3
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	838	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	2 263	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	5 684	.3
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	5 697	.3
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	6 765	.3
5099321	FERTILIZER, FERTILIZER MATERIALS	1 005	(Z)
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	1 057	(Z)
5099330	SEEDS	2 363	.1
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	159	(Z)
5099410	PRECIOUS STONES (CUT) AND METALS	1 693	.1
5099420	JEWELRY, SILVERWARE, TROPHIES	3 048	.1
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	917	(Z)
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	1 031	(Z)
5099611	PETROLEUM PRODUCTS	14 386	.7
5099612	CRUDE OIL	169 841	7.9
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	2 009	.1
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	67	(Z)
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	28	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	4 865	.2
5099660	OTHER TEXTILE PRODUCTS	9 037	.4
5099670	FOOD, BEVERAGE BASIC MATERIALS	111	(Z)
5099680	WALLPAPER	477	(Z)
5099691	LUGGAGE, SADDLERY, HARNESS	849	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	814	(Z)
5099694	LEATHER	60	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	6 902	.3
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	59	(Z)
5099800	COMMODITY CREDIT CORPORATION	107	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	13 744	.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

K. Kansas City, Mo.-Kans., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	KANSAS CITY, MO.-KANS.		
	TOTAL	2 108 292	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	1 950 091	92.5
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	2 108 292	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	14 969	.7
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	9 911	.5
5013110	AUTOMOTIVE GLASS	1 013	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	52 303	2.5
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	1 452	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	2 694	.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT	882	(Z)
5014100	TIRES AND TUBES, NEW	18 920	.9
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	20 829	1.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	19 099	.9
5022230	TOILET SOAPS	3 896	.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	5 102	.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	16 916	.8
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	8	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	1 258	.1
5032100	YARD OR PIECE GOODS	12 526	.6
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	3 323	.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	22	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	15 037	.7
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	13 755	.7
5035320	FUR CLOTHING	176	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	101	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	1 100	.1
5039100	SHOES, OTHER FOOTWEAR	2 210	.1
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	11 375	.5
5044110	EGGS (FRESH, STORAGE)	9 093	.4
5044120	POULTRY	4 015	.2
5045100	CONFECTIONERY	7 322	.3
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	869	(Z)
5047100	MEATS, PROVISIONS	24 326	1.2
5048100	FRESH FRUITS, VEGETABLES, BERRIES	44 605	2.1
5049200	BAKERY PRODUCTS	709	(Z)
5049300	CANNED, BOTTLED FOODS	31 702	1.5
5049410	COFFEE	7 906	.4
5049420	TEA	1 518	.1
5049500	FROZEN FOODS	14 907	.7
5049610	SOFT DRINKS	202	(Z)
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	7	(Z)
5049910	SANDWICHES, SNACK ITEMS	130	(Z)
5049920	FLOUR, RELATED PRODUCTS	3 291	.2
5049930	SUGAR (REFINED)	4 013	.2
5049940	DRIED FRUITS	893	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	17 126	.8
5049960	PEANUTS, ROASTED	93	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	640	(Z)
5051100	COTTON (RAW), INCLUDING LINTERS	4 684	.2
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	543 137	25.8
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	27 128	1.3
5059100	HIDES, SKINS, PELTS	4 310	.2
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	1 954	.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	34 068	1.6
5062320	TELEPHONE AND SIGNAL EQUIPMENT	350	(Z)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	38 785	1.8
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	3 868	.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	6 479	.3
5064140	ROOM AIR CONDITIONERS	4 879	.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	12 942	.6
5072210	HARDWARE	24 623	1.2
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	378	(Z)
5072230	PAINTERS' SUPPLIES	164	(Z)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	7 274	.3
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	115	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	3 092	.1
	KANSAS CITY, MO.-KANS. (CONTINUED)		
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	22 032	1.0
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	6 789	.3
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	3 044	.1
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	3 007	.1
5081100	OFFICE MACHINES AND EQUIPMENT	4 645	.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	3 829	.2
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	1 309	.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	6 320	.3
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	76	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	4 526	.2
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	1 428	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	32 950	1.6
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	5 091	.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	16 014	.8
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	814	(Z)
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	5 712	.3
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	197	(Z)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	4 927	.2
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	1 408	.1
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	2 393	.1
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	7 189	.3
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	5 653	.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	5 293	.3
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	5 522	.3
5084500	RECONDITIONED DRUMS AND BARRELS	1 294	.1
5084910	ABRASIVES, ABRASIVE MATERIALS	1 249	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	207	(Z)
5084930	MECHANICAL RUBBER GOODS	1 846	.1
5084940	ROPE, CORDAGE, TWINE	1 268	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	39	(Z)
5084960	PRINTING AND DUPLICATING INKS	468	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	17 184	.8
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	7 255	.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	16 795	.8
5086100	DENTAL EQUIPMENT, SUPPLIES	4 174	.2
5086210	CHURCH EQUIPMENT, SUPPLIES	33	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	6 821	.3
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	9 638	.5
5086400	OPHTHALMIC PRODUCTS	5 585	.3
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	4 420	.2
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	1 248	.1
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	5 523	.3
5087200	CUSTODIAL (JANITORS') SUPPLIES	3 390	.2
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	2 127	.1
5087400	SHOE REPAIR AND RESOLE MATERIALS	310	(Z)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	679	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	226	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	7 120	.3
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	2 212	.1
5088910	RAILROAD TRANSPORTATION EQUIPMENT	139	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	458	(Z)
5091112	COKE	112	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	9 482	.4
5091212	IRON AND STEEL PRODUCTS (FLAT)	5 508	.3
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	7 170	.3
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	8 637	.4
5091215	CAST IRON-SOIL PIPE, TUBING	3 917	.2
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	8 222	.4
5091217	OTHER CARBON STEEL PRODUCTS	43	(Z)
5091218	ALLOY STEEL	86	(Z)
5091219	STAINLESS STEEL	2 461	.1
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	847	(Z)
5091313	ALUMINUM SHAPES, FORMS, ETC.	4 310	.2

[1] Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.
Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

K. Kansas City, Mo.-Kans., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	KANSAS CITY, MO.-KANS. (CONTINUED)		
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	256	(Z)
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	10 633	.5
5093122	UNPREPARED IRON, STEEL SCRAP	947	(Z)
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	126	(Z)
5093211	ALUMINUM SCRAP	528	(Z)
5093212	SCRAP COPPER, COPPER BASE ALLOY	1 638	.1
5093213	SCRAP LEAD	487	(Z)
5093214	ZINC SCRAP	93	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	72	(Z)
5093220	WASTE PAPER	3 262	.2
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	982	(Z)
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	862	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	39 334	1.9
5095110	BEER, FERMENTED MALT LIQUORS	22 054	1.0
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	30 494	1.4
5095212	WINES	5 717	.3
5096111	PRINTING AND WRITING PAPERS	18 093	.9
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	288	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	11 052	.5
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	7 070	.3
5096213	PAPERBOARD, BOXBOARD	1 081	.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	7 451	.4
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 542	.1
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	2 031	.1
5097110	HOUSEHOLD FURNITURE	6 727	.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	6 063	.3
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 892	.1
5097221	CURTAINS, DRAPERIES	1 479	.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	6 847	.3
5097223	SHADES, VENETIAN BLINDS	1 087	.1
5097230	FLOOR COVERINGS	22 217	1.1
5097292	MIRRORS, LAMPS, PICTURE FRAMES	345	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	9 557	.5
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	26 573	1.3
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	8 830	.4
5098141	SHINGLES	672	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	13 140	.6
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	4 269	.2
5098144	VENEER, OTHER WOOD PRODUCTS	92	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	1 652	.1
5098212	CEMENT, LIME, PLASTER, STUCCO	211	(Z)
5098213	SAND, GRAVEL, CRUSHED STONE	67	(Z)
5098220	GLASS (FLAT, BRICK, ETC.)	1 448	.1
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	11 107	.5
5098232	INSULATION MATERIALS AND INSULATION BOARD	2 203	.1
5098291	WALLBOARD AND HARDBOARD	4 810	.2
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	2 973	.1
5098293	CONCRETE PRODUCTS, BUILDING STONE	282	(Z)
5098294	READY OR TRANSIT MIXED CONCRETE	1 105	.1
5098295	PLASTIC BUILDING MATERIALS	860	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	88	(Z)
5098297	ADHESIVES, MASTICS	503	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	1 931	.1
5098299	OTHER BUILDING MATERIALS	1 826	.1
5099110	PHOTOGRAPHIC GOODS	3 615	.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	11 256	.5
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	6 270	.3
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	37	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	256	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	1 650	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	4 570	.2
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	42 419	2.0
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	41 201	2.0
5099321	FERTILIZER, FERTILIZER MATERIALS	58 629	2.8
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	7 728	.4
5099330	SEEDS	20 270	1.0
5099410	PRECIOUS STONES (CUT) AND METALS	3 590	.2
5099420	JEWELRY, SILVERWARE, TROPHIES	9 871	.5
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	3 203	.2
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	4 309	.2
5099611	PETROLEUM PRODUCTS	124 049	5.9
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	1 099	.1
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	1 397	.1
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	25	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	3 160	.1
5099660	OTHER TEXTILE PRODUCTS	226	(Z)
5099670	FOOD, BEVERAGE BASIC MATERIALS	3 572	.2
5099680	WALLPAPER	882	(Z)
5099691	LUGGAGE, SADDLERY, HARNESS	525	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	1 985	.1
5099694	LEATHER	107	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	8 555	.4
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	59	(Z)
5099800	COMMODITY CREDIT CORPORATION	4 948	.2
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	8 735	.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

L. Dallas, Tex., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	DALLAS, TEX.		
	TOTAL	2 064 557	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	1 831 732	88.7
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	2 064 557	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	18 748	.9
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS.	11 004	.5
5013110	AUTOMOTIVE GLASS.	2	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	91 326	4.4
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	5 480	.3
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	2 934	.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	667	(Z)
5014100	TIRES AND TUBES, NEW.	6 675	.3
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	15 477	.7
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	18 566	.9
5022230	TOILET SOAPS.	1 268	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	4 641	.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	15 725	.8
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER.	1 005	(Z)
5029130	OIL DRILLERS' MUD AND CHEMICALS	41	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	6 474	.3
5032100	YARD OR PIECE GOODS	9 307	.5
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	8 128	.4
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	485	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	8 134	.4
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED).	17 370	.8
5035320	FUR CLOTHING.	1 220	.1
5035330	FURS, RAW AND DRESSED	104	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	922	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR.	5 550	.3
5039100	SHOES, OTHER FOOTWEAR	7 981	.4
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	22 054	1.1
5044110	EGGS (FRESH, STORAGE)	3 809	.2
5044120	POULTRY	11 449	.6
5045100	CONFECTIONERY	10 544	.5
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	2 630	.1
5047100	MEATS, PROVISIONS	52 215	2.5
5048100	FRESH FRUITS, VEGETABLES, BERRIES	38 410	1.9
5049200	BAKERY PRODUCTS	3 647	.2
5049300	CANNED, BOTTLED FOODS	46 577	2.3
5049410	COFFEE.	10 335	.5
5049420	TEA	1 134	.1
5049500	FROZEN FOODS.	19 766	1.0
5049610	SOFT DRINKS	129	(Z)
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.).	32	(Z)
5049910	SANDWICHES, SNACK ITEMS	36	(Z)
5049920	FLOUR, RELATED PRODUCTS	4 212	.2
5049930	SUGAR (REFINED)	4 253	.2
5049940	DRIED FRUITS.	866	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED.	21 013	1.0
5049960	PEANUTS, ROASTED.	229	(Z)
5049970	NUTS (EDIBLE, UNSHELLED).	1 603	.1
5049980	MISCELLANEOUS FOOD PRODUCTS	4 198	.2
5051100	COTTON (RAW), INCLUDING LINTERS	403 937	19.6
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	13 490	.7
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	125	(Z)
5059100	HIDES, SKINS, PELTS	1 182	.1
5059910	PEANUTS, UNROASTED.	2 131	.1
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES).	369	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	52 759	2.6
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	14 040	.7
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	41 898	2.0
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	2 482	.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	6 012	.3
5064140	ROOM AIR CONDITIONERS	3 517	.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	18 019	.9
5072210	HARDWARE.	26 094	1.3
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	26	(Z)
5072230	PAINTERS' SUPPLIES.	1 701	.1
	DALLAS, TEX. (CONTINUED)		
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES.	14 393	.7
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	270	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	557	(Z)
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	23 273	1.1
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	8 447	.4
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	4 840	.2
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	5 837	.3
5081100	OFFICE MACHINES AND EQUIPMENT	5 156	.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT.	1 461	.1
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	2 488	.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP).	2 122	.1
5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	38	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 989	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	3 898	.2
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	29 758	1.4
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	3 665	.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	22 747	1.1
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	5 479	.3
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	10 378	.5
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	9 600	.5
5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	1 898	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	3 942	.2
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	5 012	.2
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	6 927	.3
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT.	8 732	.4
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	11 637	.6
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES).	4 617	.2
5084500	RECONDITIONED DRUMS AND BARRELS	659	(Z)
5084910	ABRASIVES, ABRASIVE MATERIALS	1 247	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	638	(Z)
5084930	MECHANICAL RUBBER GOODS	2 621	.1
5084940	ROPE, CORDAGE, TWINE.	952	(Z)
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.).	340	(Z)
5084960	PRINTING AND DUPLICATING INKS	72	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	16 927	.8
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	2 513	.1
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	18 297	.9
5086100	DENTAL EQUIPMENT, SUPPLIES.	2 040	.1
5086220	SCHOOL EQUIPMENT, SUPPLIES.	6 207	.3
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.	13 014	.6
5086400	OPHTHALMIC PRODUCTS	6 115	.3
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	8 430	.4
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	3 287	.2
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	3 492	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES.	20 344	1.0
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	10 355	.5
5087400	SHOE REPAIR AND RESOLE MATERIALS.	984	(Z)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	1 080	.1
5087910	TAILORS' SUPPLIES	25	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	4 456	.2
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES.	25 570	1.2
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	4 602	.2
5088910	RAILROAD TRANSPORTATION EQUIPMENT	70	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE).	12	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	2 031	.1
5091212	IRON AND STEEL PRODUCTS (FLAT).	13 280	.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	5 843	.3
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	15 949	.8
5091215	CAST IRON-SOIL PIPE, TUBING	1 726	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	14 377	.7
5091217	OTHER CARBON STEEL PRODUCTS	645	(Z)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

L. Dallas, Tex., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	DALLAS, TEX.		
	(CONTINUED)		
5091218	ALLOY STEEL	3 834	.2
5091219	STAINLESS STEEL	6 006	.3
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	10	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	974	(Z)
5091313	ALUMINUM SHAPES, FORMS, ETC.	7 579	.4
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	1 684	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	9 774	.5
5093122	UNPREPARED IRON, STEEL SCRAP	614	(Z)
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	337	(Z)
5093211	ALUMINUM SCRAP	2 197	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	5 111	.2
5093213	SCRAP LEAD	753	(Z)
5093214	ZINC SCRAP	221	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	2 430	.1
5093220	WASTE PAPER	2 318	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	2 414	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	494	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	57 362	2.8
5095110	BEER, FERMENTED MALT LIQUORS	30 677	1.5
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	33 885	1.6
5095212	WINES	7 906	.4
5096111	PRINTING AND WRITING PAPERS	19 157	.9
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	32	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	8 883	.4
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	5 806	.3
5096213	PAPERBOARD, BOXBOARD	525	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	9 033	.4
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	334	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	549	(Z)
5097110	HOUSEHOLD FURNITURE	7 415	.4
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	7 306	.4
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 721	.1
5097221	CURTAINS, DRAPERIES	1 281	.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	4 484	.2
5097223	SHADES, VENETIAN BLINDS	856	(Z)
5097230	FLOOR COVERINGS	26 741	1.3
5097292	MIRRORS, LAMPS, PICTURE FRAMES	357	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	11 383	.6
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	29 333	1.4
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	9 461	.5
5098141	SHINGLES	1 302	.1
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	13 018	.6
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	5 526	.3
5098144	VENEER, OTHER WOOD PRODUCTS	285	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	4 970	.2
5098212	CEMENT, LIME, PLASTER, STUCCO	2 555	.1
5098213	SAND, GRAVEL, CRUSHED STONE	72	(Z)
5098220	GLASS (FLAT, BRICK, ETC.)	1 744	.1
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	11 847	.6
5098232	INSULATION MATERIALS AND INSULATION BOARD	3 016	.1
5098291	WALLBOARD AND HARDBOARD	4 355	.2
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	2 165	.1
5098293	CONCRETE PRODUCTS, BUILDING STONE	376	(Z)
5098294	READY OR TRANSIT MIXED CONCRETE	1 039	.1
5098295	PLASTIC BUILDING MATERIALS	2 051	.1
5098296	BUILDING AND CONSTRUCTION PAPER	398	(Z)
5098297	ADHESIVES, MASTICS	401	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	73	(Z)
5098299	OTHER BUILDING MATERIALS	11 135	.5
5099110	PHOTOGRAPHIC GOODS	9 991	.5
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	11 008	.5
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	11 356	.6
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	181	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	2 658	.1
5099194	OTHER RECREATION, HOBBY GOODS	824	(Z)
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	8 048	.4
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 036	.1
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	8 768	.4
5099321	FERTILIZER, FERTILIZER MATERIALS	2 725	.1
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	2 680	.1
5099330	SEEDS	3 292	.2
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	13	(Z)
5099410	PRECIOUS STONES (CUT) AND METALS	605	(Z)
5099420	JEWELRY, SILVERWARE, TROPHIES	12 259	.6
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	6 232	.3
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	2 603	.1
5099611	PETROLEUM PRODUCTS	23 661	1.1
5099612	CRUDE OIL	234	(Z)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	5 410	.3
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	289	(Z)
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	108	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	6 557	.3
5099660	OTHER TEXTILE PRODUCTS	2 166	.1
5099670	FOOD, BEVERAGE BASIC MATERIALS	3 149	.2
5099680	WALLPAPER	820	(Z)
5099691	LUGGAGE, SADDLERY, HARNESS	2 312	.1
5099692	INDUSTRIAL YARNS	11	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	1 057	.1
5099694	LEATHER	1 276	.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	12 239	.6
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	115	(Z)
5099800	COMMODITY CREDIT CORPORATION	300	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	19 533	.9

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

M. Portland, Oreg.-Wash., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	PORTLAND, OREG.-WASH.		
	TOTAL	1 950 512	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	1 825 408	93.6
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	1 950 512	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	35 596	1.8
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	17 706	.9
5013110	AUTOMOTIVE GLASS	898	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	54 247	2.8
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	2 578	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	1 643	.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT	1 270	.1
5014100	TIRES AND TUBES, NEW	8 243	.4
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	8 076	.4
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	23 689	1.2
5022230	TOILET SOAPS	1 091	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	2 896	.1
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	11 395	.6
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	46	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	5 143	.3
5032100	YARD OR PIECE GOODS	1 478	.1
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 242	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	420	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	4 132	.2
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	2 449	.1
5035340	MILLINERY, MILLINERY SUPPLIES	3	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	1 325	.1
5039100	SHOES, OTHER FOOTWEAR	451	(Z)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	7 709	.4
5044110	EGGS (FRESH, STORAGE)	818	(Z)
5044120	POULTRY	6 675	.3
5045100	CONFECTIONERY	11 097	.6
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	3 242	.2
5047100	MEATS, PROVISIONS	31 124	1.6
5048100	FRESH FRUITS, VEGETABLES, BERRIES	22 463	1.2
5049200	BAKERY PRODUCTS	1 010	.1
5049300	CANNED, BOTTLED FOODS	28 521	1.5
5049410	COFFEE	6 937	.4
5049420	TEA	511	(Z)
5049500	FROZEN FOODS	16 836	.9
5049610	SOFT DRINKS	866	(Z)
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	54	(Z)
5049910	SANDWICHES, SNACK ITEMS	552	(Z)
5049920	FLOUR, RELATED PRODUCTS	3 491	.2
5049930	SUGAR (REFINED)	3 107	.2
5049940	DRIED FRUITS	862	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	20 755	1.1
5049960	PEANUTS, ROASTED	211	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	549	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	4 065	.2
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	542 532	27.8
5059100	HIDES, SKINS, PELTS	4 645	.2
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	1 885	.1
5059910	PEANUTS, UNROASTED	65	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	20	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	71	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	36 364	1.9
5062320	TELEPHONE AND SIGNAL EQUIPMENT	4 709	.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	41 630	2.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	1 728	.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	9 277	.5
5064140	ROOM AIR CONDITIONERS	2 164	.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	5 006	.3
5072210	HARDWARE	18 779	1.0
5072230	PAINTERS' SUPPLIES	576	(Z)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	1 821	.1
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	1 490	.1
	PORTLAND, OREG.-WASH. (CONTINUED)		
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	2 556	.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	23 222	1.2
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	2 068	.1
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	4 680	.2
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	395	(Z)
5081100	OFFICE MACHINES AND EQUIPMENT	1 364	.1
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	5 642	.3
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	741	(Z)
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	584	(Z)
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	267	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 155	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	1 923	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	32 269	1.7
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	1 358	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	14 441	.7
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	1 801	.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	3 001	.2
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	548	(Z)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	279	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	10 244	.5
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	6 667	.3
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	6 180	.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	8 443	.4
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	2 741	.1
5084500	RECONDITIONED DRUMS AND BARRELS	371	(Z)
5084910	ABRASIVES, ABRASIVE MATERIALS	1 344	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	172	(Z)
5084930	MECHANICAL RUBBER GOODS	2 227	.1
5084940	ROPE, CORDAGE, TWINE	3 494	.2
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	83	(Z)
5084960	PRINTING AND DUPLICATING INKS	234	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	12 387	.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	4 234	.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	18 663	1.0
5086100	DENTAL EQUIPMENT, SUPPLIES	4 301	.2
5086220	SCHOOL EQUIPMENT, SUPPLIES	4 745	.2
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	5 747	.3
5086400	OPHTHALMIC PRODUCTS	4 022	.2
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	364	(Z)
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	390	(Z)
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	2 249	.1
5087200	CUSTODIAL (JANITORS') SUPPLIES	1 800	.1
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	1 950	.1
5087400	SHOE REPAIR AND RESOLE MATERIALS	1 029	.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	1 900	.1
5087910	TAILORS' SUPPLIES	73	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	1 327	.1
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	2 724	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	190	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	5 163	.3
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	4 469	.2
5091111	COAL (BITUMINOUS AND ANTHRACITE)	347	(Z)
5091112	COKE	222	(Z)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	19	(Z)
5091212	IRON AND STEEL PRODUCTS (FLAT)	8 312	.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	6 768	.3
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	18 969	1.0
5091215	CAST IRON-SOIL PIPE, TUBING	472	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	28 238	1.4
5091217	OTHER CARBON STEEL PRODUCTS	460	(Z)
5091218	ALLOY STEEL	3 869	.2
5091219	STAINLESS STEEL	1 615	.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

M. Portland, Oreg.-Wash., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	PORTLAND, OREG.-WASH. (CONTINUED)		
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	464	(Z)
5091313	ALUMINUM SHAPES, FORMS, ETC..	3 220	.2
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES . . .	246	(Z)
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	7 662	.4
5093122	UNPREPARED IRON, STEEL SCRAP.	4 940	.3
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) . .	13	(Z)
5093211	ALUMINUM SCRAP.	542	(Z)
5093212	SCRAP COPPER, COPPER BASE ALLOY	1 884	.1
5093213	SCRAP LEAD.	172	(Z)
5093214	ZINC SCRAP.	56	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	1 912	.1
5093220	WASTE PAPER	562	(Z)
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. . .	566	(Z)
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	30	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	26 905	1.4
5095110	BEER, FERMENTED MALT LIQUORS.	16 029	.8
5095212	WINES	4 484	.2
5096111	PRINTING AND WRITING PAPERS	8 189	.4
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	1 635	.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	11 840	.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	6 211	.3
5096213	PAPERBOARD, BOXBOARD.	282	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	9 500	.5
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.) . . .	55	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	401	(Z)
5097110	HOUSEHOLD FURNITURE	4 319	.2
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . . .	6 178	.3
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 681	.1
5097221	CURTAINS, DRAPERIES	752	(Z)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	1 814	.1
5097223	SHADES, VENETIAN BLINDS	520	(Z)
5097230	FLOOR COVERINGS	15 073	.8
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	2	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	6 404	.3
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	195 934	10.0
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) .	60 850	3.1
5098141	SHINGLES.	928	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	10 194	.5
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	732	(Z)
5098144	VENEER, OTHER WOOD PRODUCTS	16 966	.9
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	908	(Z)
5098212	CEMENT, LIME, PLASTER, STUCCO	3 032	.2
5098213	SAND, GRAVEL, CRUSHED STONE	1 079	.1
5098220	GLASS (FLAT, BRICK, ETC.)	2 590	.1
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	7 726	.4
5098232	INSULATION MATERIALS AND INSULATION BOARD . .	1 467	.1
5098291	WALLBOARD AND HARDBOARD	3 411	.2
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	593	(Z)
5098293	CONCRETE PRODUCTS, BUILDING STONE	346	(Z)
5098295	PLASTIC BUILDING MATERIALS.	662	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	306	(Z)
5098297	ADHESIVES, MASTICS.	641	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	535	(Z)
5098299	OTHER BUILDING MATERIALS.	3 352	.2
5099110	PHOTOGRAPHIC GOODS.	1 603	.1
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	11 844	.6
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	9 988	.5
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES .	198	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC) . .	57	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	780	(Z)
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	9 678	.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	10 866	.6
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	5 684	.3
5099321	FERTILIZER, FERTILIZER MATERIALS.	13 236	.7
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	5 842	.3
5099330	SEEDS	12 951	.7
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	3 375	.2
5099410	PRECIOUS STONES (CUT) AND METALS.	204	(Z)
5099420	JEWELRY, SILVERWARE, TROPHIES	1 702	.1
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	2 359	.1
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.. . .	801	(Z)
5099611	PETROLEUM PRODUCTS.	25 158	1.3
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC. . .	4 282	.2
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC. . .	27 440	1.4
5099632	BARRELS, BOXES, BOX SHOOKS, ETC..	34	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC . .	3 815	.2
5099660	OTHER TEXTILE PRODUCTS.	839	(Z)
5099670	FOOD, BEVERAGE BASIC MATERIALS.	648	(Z)
5099680	WALLPAPER	644	(Z)
5099691	LUGGAGE, SADDLERY, HARNESS.	341	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	413	(Z)
5099694	LEATHER	89	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	B 317	.4
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS . .	32	(Z)
5099800	COMMODITY CREDIT CORPORATION.	1 126	.1
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	11 645	.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

N. Cleveland, Ohio, SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	CLEVELAND, OHIO		
	TOTAL	1 910 698	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	1 629 374	85.3
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	1 910 698	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	6 829	.4
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	8 234	.4
5013110	AUTOMOTIVE GLASS	186	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	126 552	6.6
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	2 628	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	3 171	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT	1 578	.1
5014100	TIRES AND TUBES, NEW	6 240	.3
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	14 578	.8
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	17 996	.9
5022230	TOILET SOAPS	294	(Z)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	6 909	.4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	23 017	1.2
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	356	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	3 969	.2
5032100	YARD OR PIECE GOODS	8 135	.4
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	2 334	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	476	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	11 022	.6
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	17 178	.9
5035340	MILLINERY, MILLINERY SUPPLIES	363	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	3 299	.2
5039100	SHOES, OTHER FOOTWEAR	12 962	.7
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	11 078	.6
5044110	EGGS (FRESH, STORAGE)	4 494	.2
5044120	POULTRY	9 473	.5
5045100	CONFECTIONERY	16 618	.9
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	5 982	.3
5047100	MEATS, PROVISIONS	51 687	2.7
5048100	FRESH FRUITS, VEGETABLES, BERRIES	43 891	2.3
5049200	BAKERY PRODUCTS	4 930	.3
5049300	CANNED, BOTTLED FOODS	42 283	2.2
5049410	COFFEE	4 227	.2
5049420	TEA	420	(Z)
5049500	FROZEN FOODS	10 403	.5
5049610	SOFT DRINKS	1 155	.1
5049910	SANDWICHES, SNACK ITEMS	491	(Z)
5049920	FLOUR, RELATED PRODUCTS	6 173	.3
5049930	SUGAR (REFINED)	4 293	.2
5049940	DRIED FRUITS	926	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	21 636	1.1
5049960	PEANUTS, ROASTED	5	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	6 683	.3
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	880	(Z)
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	627	(Z)
5059100	HIDES, SKINS, PELTS	1 318	.1
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	37	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	24	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	44 871	2.3
5062320	TELEPHONE AND SIGNAL EQUIPMENT	1 141	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	59 449	3.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	5 828	.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	12 471	.7
5064140	ROOM AIR CONDITIONERS	2 570	.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	16 995	.9
5072210	HARDWARE	31 793	1.7
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	729	(Z)
5072230	PAINTERS' SUPPLIES	2 184	.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	9 102	.5
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	76	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	2 800	.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	29 800	1.6
	CLEVELAND, OHIO (CONTINUED)		
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	5 531	.3
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	5 153	.3
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	2 471	.1
5081100	OFFICE MACHINES AND EQUIPMENT	3 056	.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	2 617	.1
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	905	(Z)
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	4 863	.3
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	1	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	2 153	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	2 886	.2
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	28 163	1.5
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	2 561	.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	26 278	1.4
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	7 818	.4
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	19 585	1.0
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	21	(Z)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	1 593	.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	221	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	5 628	.3
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	7 366	.4
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	11 374	.6
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	10 663	.6
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	5 771	.3
5084500	RECONDITIONED DRUMS AND BARRELS	3 936	.2
5084910	ABRASIVES, ABRASIVE MATERIALS	10 774	.6
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	1 046	.1
5084930	MECHANICAL RUBBER GOODS	5 358	.3
5084940	ROPE, CORDAGE, TWINE	1 095	.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	1 402	.1
5084960	PRINTING AND DUPLICATING INKS	148	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	40 441	2.1
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	6 547	.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	790	(Z)
5086100	DENTAL EQUIPMENT, SUPPLIES	2 562	.1
5086210	CHURCH EQUIPMENT, SUPPLIES	504	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	17 639	.9
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	9 824	.5
5086400	OPHTHALMIC PRODUCTS	2 991	.2
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	5 646	.3
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	1 946	.1
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	4 381	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	1 917	.1
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	6 557	.3
5087400	SHOE REPAIR AND RESOLE MATERIALS	671	(Z)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	970	.1
5087910	TAILORS' SUPPLIES	217	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	2 153	.1
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	1 826	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	1 058	.1
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	5 592	.3
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	3 966	.2
5088910	RAILROAD TRANSPORTATION EQUIPMENT	195	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	8 789	.5
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	19 078	1.0
5091212	IRON AND STEEL PRODUCTS (FLAT)	55 694	2.9
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	9 062	.5
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	30 368	1.6
5091215	CAST IRON-SOIL PIPE, TUBING	1 130	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	17 176	.9
5091217	OTHER CARBON STEEL PRODUCTS	764	(Z)
5091218	ALLOY STEEL	24 940	1.3
5091219	STAINLESS STEEL	17 582	.9
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	28	(Z)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

N. Cleveland, Ohio, SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	CLEVELAND, OHIO		
	(CONTINUED)		
5093112	OTHER COPPER AND BRASS MILL PRODUCTS	3 390	.2
5093113	ALUMINUM SHAPES, FORMS, ETC.	26 457	1.4
5093114	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	8 969	.5
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	106 729	5.6
5093122	UNPREPARED IRON, STEEL SCRAP	3 726	.2
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	892	(Z)
5093211	ALUMINUM SCRAP	7 996	.4
5093212	SCRAP COPPER, COPPER BASE ALLOY	5 792	.3
5093213	SCRAP LEAD	1 661	.1
5093214	ZINC SCRAP	1 417	.1
5093215	OTHER NONFERROUS METALLIC SCRAP	5 507	.3
5093220	WASTE PAPER	7 303	.4
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	4 277	.2
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	4 511	.2
5094110	CIGARETTES, CIGARS, TOBACCO	44 607	2.3
5095110	BEER, FERMENTED MALT LIQUORS	33 498	1.8
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	21 734	1.1
5095212	WINES	12 113	.6
5096111	PRINTING AND WRITING PAPERS	21 932	1.1
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	958	.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	17 636	.9
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	11 336	.6
5096213	PAPERBOARD, BOXBOARD	1 236	.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	15 504	.8
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	536	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	5 420	.3
5097110	HOUSEHOLD FURNITURE	4 087	.2
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	5 657	.3
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	10 171	.5
5097221	CURTAINS, DRAPERIES	342	(Z)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	2 008	.1
5097230	FLOOR COVERINGS	17 489	.9
5097292	MIRRORS, LAMPS, PICTURE FRAMES	1 570	.1
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	7 851	.4
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	23 087	1.2
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	6 595	.3
5098141	SHINGLES	24	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	4 929	.3
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	5 151	.3
5098144	VENEER, OTHER WOOD PRODUCTS	47	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	13 140	.7
5098212	CEMENT, LIME, PLASTER, STUCCO	6 083	.3
5098213	SAND, GRAVEL, CRUSHED STONE	9 064	.5
5098220	GLASS (FLAT, BRICK, ETC.)	2 772	.1
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	11 043	.6
5098232	INSULATION MATERIALS AND INSULATION BOARD	790	(Z)
5098291	WALLBOARD AND HARDBOARD	1 906	.1
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	249	(Z)
5098293	CONCRETE PRODUCTS, BUILDING STONE	1 254	.1
5098294	READY OR TRANSIT MIXED CONCRETE	3 207	.2
5098295	PLASTIC BUILDING MATERIALS	1 398	.1
5098296	BUILDING AND CONSTRUCTION PAPER	290	(Z)
5098297	ADHESIVES, MASTICS	1 197	.1
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	874	(Z)
5098299	OTHER BUILDING MATERIALS	9 648	.5
5099110	PHOTOGRAPHIC GOODS	8 485	.4
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	5 485	.3
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	7 461	.4
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	424	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	520	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	1 783	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	7 975	.4
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 185	.1
5099321	FERTILIZER, FERTILIZER MATERIALS	480	(Z)
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	1 010	.1
5099330	SEEDS	238	(Z)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	5	(Z)
5099410	PRECIOUS STONES (CUT) AND METALS	3 737	.2
5099420	JEWELRY, SILVERWARE, TROPHIES	11 466	.6
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	7 033	.4
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	5 176	.3
5099611	PETROLEUM PRODUCTS	25 304	1.3
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	3 799	.2
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	391	(Z)
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	1 165	.1
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	19 488	1.0
5099660	OTHER TEXTILE PRODUCTS	3 039	.2
5099670	FOOD, BEVERAGE BASIC MATERIALS	175	(Z)
5099680	WALLPAPER	2 980	.2
5099691	LUGGAGE, SADDLERY, HARNESS	624	(Z)
5099692	INDUSTRIAL YARNS	13 645	.7
5099693	SMOKERS' SUPPLIES AND PIPES	422	(Z)
5099694	LEATHER	362	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	8 214	.4
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	961	.1
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	9 346	.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

O. Memphis, Tenn.,-Ark., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	MEMPHIS, TENN.-ARK.		
	TOTAL	1 709 322	[1]100.0
	REPORTED SALES BY BROAD COMMODITY LINES	1 594 368	93.3
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	1 709 322	100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	6 310	.4
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	7 170	.4
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	48 907	2.9
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	450	(Z)
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	4 384	.3
5013150	GARAGE TOOLS, SHOP EQUIPMENT	186	(Z)
5014100	TIRES AND TUBES, NEW	3 386	.2
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	10 809	.6
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	19 121	1.1
5022230	TOILET SOAPS	1 031	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	1 583	.1
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	3 026	.2
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	8	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	5 637	.3
5032100	YARD OR PIECE GOODS	10 490	.6
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 632	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	8 806	.5
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	7 379	.4
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	10 493	.6
5035340	MILLINERY, MILLINERY SUPPLIES	769	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	2 643	.2
5039100	SHOES, OTHER FOOTWEAR	3 419	.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	1 863	.1
5044110	EGGS (FRESH, STORAGE)	2 727	.2
5044120	POULTRY	4 840	.3
5045100	CONFECTIONERY	4 864	.3
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	1 652	.1
5047100	MEATS, PROVISIONS	23 500	1.4
5048100	FRESH FRUITS, VEGETABLES, BERRIES	13 760	.8
5049200	BAKERY PRODUCTS	763	(Z)
5049300	CANNED, BOTTLED FOODS	28 641	1.7
5049410	COFFEE	2 540	.1
5049420	TEA	424	(Z)
5049500	FROZEN FOODS	8 882	.5
5049610	SOFT DRINKS	321	(Z)
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	18	(Z)
5049910	SANDWICHES, SNACK ITEMS	245	(Z)
5049920	FLOUR, RELATED PRODUCTS	2 625	.2
5049930	SUGAR (REFINED)	2 828	.2
5049940	DRIED FRUITS	203	(Z)
5049950	GROCERIES, EXCEPT AS SPECIFIED	9 822	.6
5049960	PEANUTS, ROASTED	146	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	1 817	.1
5049980	MISCELLANEOUS FOOD PRODUCTS	2 850	.2
5051100	COTTON (RAW), INCLUDING LINTERS	792 324	46.4
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	47 842	2.8
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	257	(Z)
5059100	HIDES, SKINS, PELTS	5 087	.3
5059910	PEANUTS, UNROASTED	5	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	22 773	1.3
5062320	TELEPHONE AND SIGNAL EQUIPMENT	1 183	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	33 704	2.0
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	905	.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	5 983	.4
5064140	ROOM AIR CONDITIONERS	5 118	.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	4 299	.3
5072210	HARDWARE	7 204	.4
5072230	PAINTERS' SUPPLIES	631	(Z)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	4 902	.3
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	1 296	.1
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	1 876	.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	9 628	.6
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	7 194	.4
	MEMPHIS, TENN.-ARK. (CONTINUED)		
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	2 272	.1
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	1 832	.1
5081100	OFFICE MACHINES AND EQUIPMENT	724	(Z)
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	4 011	.2
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	928	.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	1 152	.1
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	178	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 934	.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	1 859	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	54 698	3.2
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	3 921	.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	5 423	.3
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	1 587	.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	839	(Z)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	906	.1
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	390	(Z)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	1 860	.1
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	2 864	.2
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	2 546	.1
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	3 118	.2
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	2 870	.2
5084500	RECONDITIONED DRUMS AND BARRELS	1 277	.1
5084910	ABRASIVES, ABRASIVE MATERIALS	1 576	.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	118	(Z)
5084930	MECHANICAL RUBBER GOODS	1 475	.1
5084940	ROPE, CORDAGE, TWINE	606	(Z)
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	462	(Z)
5084960	PRINTING AND DUPLICATING INKS	61	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	15 007	.9
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 504	.1
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	19 880	1.2
5086100	DENTAL EQUIPMENT, SUPPLIES	1 423	.1
5086210	CHURCH EQUIPMENT, SUPPLIES	65	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	1 658	.1
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	7 550	.4
5086400	OPHTHALMIC PRODUCTS	978	.1
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	272	(Z)
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	20	(Z)
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	3 487	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	1 559	.1
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	5 322	.3
5087400	SHOE REPAIR AND RESOLE MATERIALS	1 264	.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	350	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	551	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	386	(Z)
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	734	(Z)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	3 723	.2
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	644	(Z)
5088910	RAILROAD TRANSPORTATION EQUIPMENT	16	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	5 174	.3
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	988	.1
5091212	IRON AND STEEL PRODUCTS (FLAT)	5 304	.3
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	2 487	.1
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	5 249	.3
5091215	CAST IRON-SOIL PIPE, TUBING	892	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	4 553	.3
5091217	OTHER CARBON STEEL PRODUCTS	1 861	.1
5091218	ALLOY STEEL	231	(Z)
5091219	STAINLESS STEEL	2 102	.1
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	565	(Z)
5091313	ALUMINUM SHAPES, FORMS, ETC.	1 865	.1
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	525	(Z)
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	4 342	.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

O. Memphis, Tenn.-Ark., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales	
		Amount ($1,000)	Percent of total
	MEMPHIS, TENN.-ARK.		
	(CONTINUED)		
5093122	UNPREPARED IRON, STEEL SCRAP	67	(Z)
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	28	(Z)
5093211	ALUMINUM SCRAP	464	(Z)
5093212	SCRAP COPPER, COPPER BASE ALLOY	1 445	.1
5093213	SCRAP LEAD	381	(Z)
5093214	ZINC SCRAP	44	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	668	(Z)
5093220	WASTE PAPER	2 698	.2
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	3 212	.2
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	3 799	.2
5094110	CIGARETTES, CIGARS, TOBACCO	28 041	1.6
5095110	BEER, FERMENTED MALT LIQUORS	10 265	.6
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	18 772	1.1
5095212	WINES	3 035	.2
5096111	PRINTING AND WRITING PAPERS	3 495	.2
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	38	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	12 322	.7
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	3 973	.2
5096213	PAPERBOARD, BOXBOARD	672	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	4 929	.3
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	917	.1
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	1 084	.1
5097110	HOUSEHOLD FURNITURE	8 419	.5
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	6 362	.4
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 428	.1
5097221	CURTAINS, DRAPERIES	2 125	.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	2 612	.2
5097223	SHADES, VENETIAN BLINDS	124	(Z)
5097230	FLOOR COVERINGS	7 749	.5
5097292	MIRRORS, LAMPS, PICTURE FRAMES	428	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	6 629	.4
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	25 307	1.5
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	8 472	.5
5098141	SHINGLES	30	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	8 389	.5
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	3 131	.2
5098144	VENEER, OTHER WOOD PRODUCTS	252	(Z)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	2 864	.2
5098212	CEMENT, LIME, PLASTER, STUCCO	263	(Z)
5098213	SAND, GRAVEL, CRUSHED STONE	83	(Z)
5098220	GLASS (FLAT, BRICK, ETC.)	5 059	.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	772	(Z)
5098232	INSULATION MATERIALS AND INSULATION BOARD	388	(Z)
5098291	WALLBOARD AND HARDBOARD	934	.1
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	905	.1
5098293	CONCRETE PRODUCTS, BUILDING STONE	192	(Z)
5098294	READY OR TRANSIT MIXED CONCRETE	77	(Z)
5098295	PLASTIC BUILDING MATERIALS	543	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	65	(Z)
5098297	ADHESIVES, MASTICS	35	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	54	(Z)
5098299	OTHER BUILDING MATERIALS	2 707	.2
5099110	PHOTOGRAPHIC GOODS	4 156	.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	6 047	.4
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	2 434	.1
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	38	(Z)
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	193	(Z)
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	585	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	2 186	.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	1 383	.1
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	5 936	.3
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	13 121	.8
5099321	FERTILIZER, FERTILIZER MATERIALS	72	(Z)
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	2 356	.1
5099330	SEEDS	3 850	.2
5099410	PRECIOUS STONES (CUT) AND METALS	120	(Z)
5099420	JEWELRY, SILVERWARE, TROPHIES	2 709	.2
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	2 871	.2
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	512	(Z)
5099611	PETROLEUM PRODUCTS	6 359	.4
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	3 169	.2
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	35	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	3 438	.2
5099660	OTHER TEXTILE PRODUCTS	935	.1
5099670	FOOD, BEVERAGE BASIC MATERIALS	3 848	.2
5099680	WALLPAPER	1 670	.1
5099691	LUGGAGE, SADDLERY, HARNESS	547	(Z)
5099692	INDUSTRIAL YARNS	595	(Z)
5099693	SMOKERS' SUPPLIES AND PIPES	51	(Z)
5099694	LEATHER	38	(Z)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	8 851	.5
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	184	(Z)
5099800	COMMODITY CREDIT CORPORATION	226	(Z)
5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	4 898	.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AUTOMOBILES, OTHER MOTOR VEHICLES (SIC 5012)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 3,617					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 777,771					
	SALES REPORTED BY COMMODITY LINE.	2 799 548	100.0	1 751	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	1 577 350	56.3	767	1 921 549	82.1
	PASSENGER CARS (NEW AND USED)	1 314 605		603	1 650 138	79.7
	MOTORCYCLES, MOTOR SCOOTERS, ETC.	45 802		34	83 180	55.1
	OTHER MOTOR VEHICLES, AUTO TRAILERS	33 304		57	95 536	34.9
	NOT REPORTED IN DETAIL.	183 639		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	799 654	28.6	1 193	1 745 162	45.8
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	285 961	10.2	958	2 099 437	13.6
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	174 182		683	1 342 299	13.0
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	93 309		288	1 138 157	8.2
	NOT REPORTED IN DETAIL.	18 470		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	9 478	.3	149	119 740	7.9
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	3 661	.1	51	146 552	2.5
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	2 037	.1	19	174 390	1.2
5014100	TIRES AND TUBES, NEW.	3 796	.1	144	833 962	.5
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	3 905	.1	50	54 093	7.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	2 401	.1	19	41 779	5.7
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	11 612	.4	65	88 588	13.1
5099611	PETROLEUM PRODUCTS.	1 566	.1	66	107 785	1.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	6 081	.2	84	132 261	4.6
	COMMODITIES, N.E.C.	14 462	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	77 584	2.8	852	1 035 402	7.5
	AUTOMOTIVE EQUIPMENT (SIC 5013)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 21,052					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 1,077,750					
	SALES REPORTED BY COMMODITY LINE.	4 921 800	100.0	15 388	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	11 627	.2	258	71 463	16.3
	PASSENGER CARS (NEW AND USED)	9 032		179	51 143	17.7
	MOTORCYCLES, MOTOR SCOOTERS, ETC.	1 041		13	4 341	24.0
	OTHER MOTOR VEHICLES, AUTO TRAILERS	411		11	4 365	9.4
	NOT REPORTED IN DETAIL.	1 143		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	21 786	.4	230	107 634	20.2
5013110	AUTOMOTIVE GLASS.	35 041	.7	662	217 938	16.1
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	4 012 114	81.5	14 117	4 672 073	85.9
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	892 233		4 904	1 591 733	56.1
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	2 654 990		10 452	3 390 692	78.3
	NOT REPORTED IN DETAIL.	464 891		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	139 601	2.8	1 581	358 451	38.9
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	165 699	3.4	3 232	1 104 205	15.0
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	126 901	2.6	4 369	1 444 596	8.8
5014100	TIRES AND TUBES, NEW.	74 424	1.5	1 719	745 848	10.0
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	11 633	.2	563	297 805	3.9
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	4 383	.1	25	23 662	18.5
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	24 128	.5	30	163 255	14.8
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	6 785	.1	62	169 778	4.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	18 238	.4	132	202 031	9.0
5064140	ROOM AIR CONDITIONERS	5 177	.1	43	162 903	3.2
5072210	HARDWARE.	9 149	.2	206	229 206	4.0
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	5 068	.1	233	104 708	4.8
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	11 162	.2	197	96 102	11.6
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	8 299	.2	163	92 876	8.9
5084910	ABRASIVES, ABRASIVE MATERIALS	7 546	.2	1 001	348 542	2.2
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	14 799	.3	326	139 368	10.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	14 030	.3	73	171 925	8.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	8 230	.2	231	77 558	10.6
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	2 590	.1	29	15 242	17.0
5093122	UNPREPARED IRON, STEEL SCRAP.	7 171	.1	394	63 566	11.3
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	24 653	.5	134	192 029	12.8
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	12 464	.3	56	159 828	7.8
5099611	PETROLEUM PRODUCTS.	6 106	.1	117	36 823	16.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	10 689	.2	352	252 762	4.2
	COMMODITIES, N.E.C.	29 643	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	92 664	1.9	3 833	1 328 506	7.0

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	TIRES, TUBES (SIC 5014)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 1,831					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 228,048					
	SALES REPORTED BY COMMODITY LINE.	498 950	100.0	936	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	288	.1	8	5 169	5.6
	PASSENGER CARS (NEW AND USED)	240		6	4 828	5.0
	NOT REPORTED IN DETAIL.	48		(NA)	(NA)	(NA)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	40 622	8.1	461	253 793	16.0
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	3 079		71	29 551	10.4
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	33 007		365	205 289	16.1
	NOT REPORTED IN DETAIL.	4 536		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	7 109	1.4	220	102 262	7.0
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	36 706	7.4	424	205 929	17.8
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	435	.1	18	9 618	4.5
5014100	TIRES AND TUBES, NEW.	379 452	76.1	936	498 950	76.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	927	.2	22	21 239	4.4
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	1 604	.3	16	13 285	12.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 794	.4	59	51 210	3.5
5072210	HARDWARE.	3 417	.7	27	32 258	10.6
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	589	.1	8	6 713	8.8
5084930	MECHANICAL RUBBER GOODS	1 358	.3	5	7 306	18.6
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	537	.1	5	7 588	7.1
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	313	.1	5	3 741	8.4
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	411	.1	23	21 818	1.9
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	674	.1	21	14 234	4.7
5099611	PETROLEUM PRODUCTS.	5 152	1.0	79	50 149	10.3
	LIQUEFIED PETROLEUM GASES	189		3	1 915	9.9
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	333		5	1 365	24.4
	OILS, GREASES, OTHER PETROLEUM PRODUCTS . .	2 116		16	19 250	11.0
	NOT REPORTED IN DETAIL.	2 514		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 957	.4	47	29 989	6.5
	COMMODITIES, N.E.C.	8 196	1.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	7 409	1.5	276	153 727	4.8

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	DRUGS, DRUG PROPRIETARIES, DRUG. SUND. (SIC 5022)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 3,321					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 297,199					
	SALES REPORTED BY COMMODITY LINE.	3 322 134	100.0	2 389	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	1 347 856	40.6	1 123	2 297 282	58.7
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	1 679 673	50.6	1 847	2 987 843	56.2
	PROPRIETARIES	608 360		895	2 196 666	27.7
	TOILETRIES, COSMETICS	491 780		1 027	2 165 220	22.7
	DRUGGIST SUNDRIES	318 413		725	1 955 597	16.3
	NOT REPORTED IN DETAIL.	261 120		(NA)	(NA)	(NA)
5022230	TOILET SOAPS.	6 202	.2	211	712 267	.9
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	3 274	.1	42	131 975	2.5
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	1 708	.1	15	27 119	6.3
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	2 439	.1	55	110 632	2.2
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	7 604	.2	256	307 914	2.5
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	2 674	.1	40	60 072	4.5
5045100	CONFECTIONERY	10 169	.3	171	508 905	2.0
5049950	GROCERIES, EXCEPT AS SPECIFIED.	1 679	.1	25	28 810	5.8
5049980	MISCELLANEOUS FOOD PRODUCTS	9 281	.3	79	242 107	3.8
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	2 845	.1	30	59 284	4.8
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	2 203	.1	82	312 960	.7
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	9 194	.3	229	801 945	1.1
5072210	HARDWARE.	6 024	.2	110	177 020	3.4
5086220	SCHOOL EQUIPMENT, SUPPLIES.	27 915	.8	516	1 088 780	2.6
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.	7 090	.2	144	351 473	2.0
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	1 778	.1	18	55 959	3.2
5087200	CUSTODIAL (JANITORS') SUPPLIES.	3 518	.1	30	53 282	6.6
5094110	CIGARETTES, CIGARS, TOBACCO	10 455	.3	76	112 646	9.3
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	5 889	.2	9	57 198	10.3
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	3 342	.1	102	280 669	1.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	7 994	.2	198	626 075	1.3
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	5 763	.2	146	367 907	1.6

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	DRUGS, DRUG PROPRIETARIES, DRUG. SUND. (CONT.)					
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	46 633	1.4	185	388 679	12.0
5099110	PHOTOGRAPHIC GOODS.	20 474	.6	331	1 199 564	1.7
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	2 808	.1	33	38 996	7.2
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	19 870	.6	341	730 397	2.7
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	1 709	.1	58	109 508	1.6
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	2 422	.1	27	81 114	3.0
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	2 884	.1	68	141 150	2.0
5099420	JEWELRY, SILVERWARE, TROPHIES	2 644	.1	37	66 445	4.0
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC . .	8 668	.3	18	71 985	12.0
5099693	SMOKERS' SUPPLIES AND PIPES	4 866	.1	84	218 665	2.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	19 404	.6	166	358 929	5.4
	COMMODITIES, N.E.C.	22 739	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	444	(Z)	28	22 047	2.0
	PAINTS, VARNISHES (SIC 5028)					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 1,308					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 79,141					
	SALES REPORTED BY COMMODITY LINE.	268 817	100.0	853	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 693	.6	49	10 850	15.6
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	207 092	77.0	853	268 817	77.0
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 663	.6	25	10 038	16.6
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	232	.1	11	4 121	5.6
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	663	.2	9	7 193	9.2
5072210	HARDWARE.	3 161	1.2	43	22 339	14.2
5072230	PAINTERS' SUPPLIES.	24 088	9.0	416	134 413	17.9
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	307	.1	8	2 411	12.7
	PIPE, FITTINGS, VALVES.	85		3	1 596	5.3
	PLUMBING FIXTURES	72		3	1 225	5.9
	NOT REPORTED IN DETAIL.	150		(NA)	(NA)	(NA)
5084910	ABRASIVES, ABRASIVE MATERIALS	223	.1	12	1 472	15.1
5084960	PRINTING AND DUPLICATING INKS	782	.3	6	5 920	13.2
5087200	CUSTODIAL (JANITORS') SUPPLIES.	827	.3	10	7 011	11.8
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	144	.1	6	3 829	3.8
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	395	.1	9	2 542	15.5
	PAINTS, VARNISHES (CONT.)					
5097230	FLOOR COVERINGS	1 977	.7	23	14 227	13.9
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	465	.2	7	7 027	6.6
5098220	GLASS (FLAT, BRICK, ETC.)	4 348	1.6	51	31 711	13.7
5098297	ADHESIVES, MASTICS.	2 141	.8	9	11 182	19.1
5098299	OTHER BUILDING MATERIALS.	203	.1	5	5 184	3.9
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	414	.2	7	7 184	5.8
5099680	WALLPAPER	6 698	2.5	174	57 811	11.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 695	.6	41	14 007	12.1
	COMMODITIES, N.E.C.	8 519	3.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 087	.4	24	7 443	14.6
	OTHER CHEMICALS, ALLIED PRODUCTS (SIC 5029)					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 3,163					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 288,227					
	SALES REPORTED BY COMMODITY LINE.	1 740 579	100.0	2 170	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 516	.1	13	13 609	11.1
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	3 541	.2	20	43 843	8.1
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	894	.1	16	11 799	7.6
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	4 618	.3	52	46 787	9.9
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 404 533	80.7	1 797	1 557 128	90.2
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	57 514	3.3	114	100 931	57.0
5029130	OIL DRILLERS' MUD AND CHEMICALS	69 753	4.0	167	99 317	70.2
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	60 001	3.4	255	186 931	32.1
5045100	CONFECTIONERY	1 631	.1	6	14 498	11.2
5049300	CANNED, BOTTLED FOODS	2 155	.1	6	15 339	14.0
5049950	GROCERIES, EXCEPT AS SPECIFIED.	1 776	.1	5	13 533	13.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	1 214	.1	9	7 496	16.2
5072210	HARDWARE.	2 016	.1	28	14 198	14.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	2 786	.2	27	24 036	11.6
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	1 672	.1	15	9 107	18.4
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.. . .	1 177		6	4 223	27.9
	NOT REPORTED IN DETAIL.	495		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)					
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	1 428	.1	17	4 589	31.1
5084910	ABRASIVES, ABRASIVE MATERIALS	1 171	.1	15	16 919	6.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	15 804	.9	38	53 590	29.5
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	3 687	.2	17	17 783	20.7
5087200	CUSTODIAL (JANITORS') SUPPLIES.	3 529	.2	82	42 774	8.3
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	16 474	.9	83	112 226	14.7
5091313	ALUMINUM SHAPES, FORMS, ETC..	1 006	.1	5	5 821	17.3
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	1 732	.1	26	28 819	6.0
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	2 279	.1	24	25 110	9.1
5099110	PHOTOGRAPHIC GOODS.	6 784	.4	11	27 784	24.4
5099321	FERTILIZER, FERTILIZER MATERIALS.	6 474	.4	37	63 331	10.2
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	21 634	1.2	116	213 380	10.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	3 935	.2	79	54 916	7.2
	COMMODITIES, N.E.C.	34 812	2.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4 210	.2	106	91 850	4.6
	DRY GOODS, PIECE GOODS, NOTIONS (SIC 5032)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 4,321					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 568,394					
	SALES REPORTED BY COMMODITY LINE.	3 220 380	100.0	3 187	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	1 664	.1	27	29 366	5.7
5032100	YARD OR PIECE GOODS	2 600 313	80.7	2 328	2 786 284	93.3
	COTTON FABRICS.	877 774		1 091	1 383 570	63.4
	RAYON, NYLON, OTHER MAN-MADE FABRICS. . . .	931 677		1 185	1 523 405	61.2
	WOOL FABRICS.	208 897		466	436 349	47.9
	OTHER YARD GOODS (INC. COATED FABRICS). . .	159 970		419	396 863	40.3
	NOT REPORTED IN DETAIL.	421 995		(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	255 713	7.9	796	382 273	66.9
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS..	206 439	6.4	319	348 697	59.2
	KNIT FABRICS.	80 423		105	171 563	46.9
	YARNS (EXCEPT INDUSTRIAL)	26 954		43	78 046	34.5
	OTHER DRY GOODS	36 153		102	54 467	66.4
	NOT REPORTED IN DETAIL.	62 909		(NA)	(NA)	(NA)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	15 177	.5	82	104 265	14.6
	WORK CLOTHING, WORK GLOVES.	2 437		25	32 111	7.6
	HOSIERY	1 179		36	45 132	2.6
	UNDERWEAR, NIGHTWEAR.	1 140		28	38 714	2.9
	SUITS, COATS, TROUSERS, OVERCOATS	1 457		14	27 294	5.3
	SHIRTS (EXCEPT SPORTSWEAR).	1 129		20	31 409	3.6
	SPORTSWEAR.	1 088		19	31 393	3.5
	OTHER CLOTHING, FURNISHINGS	714		17	12 575	5.7
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)					
	NOT REPORTED IN DETAIL.	6 033		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	13 244	.4	76	91 329	14.5
5035340	MILLINERY, MILLINERY SUPPLIES	2 093	.1	9	9 515	22.0
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . . .	11 739	.4	59	100 328	11.7
	HOSIERY	7 275		38	73 650	9.9
	UNDERWEAR, NIGHTWEAR.	1 780		30	37 574	4.7
	CORSETS, ALLIED GARMENTS.	277		14	21 674	1.3
	NOT REPORTED IN DETAIL.	2 407		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	4 669	.1	26	48 330	9.7
5072210	HARDWARE.	2 032	.1	42	38 383	5.3
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	2 362	.1	9	17 977	13.1
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	5 022	.2	71	88 518	5.7
5097221	CURTAINS, DRAPERIES	2 827	.1	26	36 128	7.8
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	19 722	.6	80	125 117	15.8
	BED SPREADS, COMFORTABLES, BLANKETS	4 475		45	81 717	5.5
	TABLE LINENS.	600		24	37 407	1.6
	SHEETS, PILLOW CASES.	6 293		45	80 968	7.8
	TOWELS, WASH CLOTHS	2 894		47	77 308	3.7
	OTHER LINENS AND DOMESTICS.	652		21	28 195	2.3
	NOT REPORTED IN DETAIL.	4 808		(NA)	(NA)	(NA)
5097230	FLOOR COVERINGS	4 342	.1	43	57 710	7.5
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	2 619	.1	35	41 185	6.4
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	5 186	.2	37	40 352	12.9
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	2 153	.1	15	11 151	19.3
5099660	OTHER TEXTILE PRODUCTS.	3 851	.1	43	39 530	9.7
5099692	INDUSTRIAL YARNS.	19 132	.6	17	60 604	31.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	7 297	.2	71	73 100	10.0
	COMMODITIES, N.E.C.	31 001	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 783	.1	27	50 167	3.6
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (SIC 5035)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 4,260					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 407,095					
	SALES REPORTED BY COMMODITY LINE.	2 345 850	100.0	2 919	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	2 934	.1	66	93 401	3.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
5032100	YARD OR PIECE GOODS	28 450	1.2	193	406 309	7.0
	COTTON FABRICS	11 397		126	144 759	7.9
	RAYON, NYLON, OTHER MAN-MADE FABRICS	2 076		53	79 333	2.6
	WOOL FABRICS	1 398		27	48 991	2.9
	OTHER YARD GOODS (INC. COATED FABRICS)	2 640		48	88 712	3.0
	NOT REPORTED IN DETAIL	10 939		(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	11 122	.5	150	186 427	6.0
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	5 445	.2	86	103 995	5.2
	KNIT FABRICS	1 381		18	28 389	4.9
	YARNS (EXCEPT INDUSTRIAL)	159		6	17 422	.9
	OTHER DRY GOODS	1 363		24	14 758	9.2
	NOT REPORTED IN DETAIL	2 542		(NA)	(NA)	(NA)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	737 530	31.4	1 420	1 274 746	57.9
	WORK CLOTHING, WORK GLOVES	93 871		444	309 608	30.3
	HOSIERY	141 460		543	478 144	29.6
	UNDERWEAR, NIGHTWEAR	67 824		454	359 555	18.9
	SUITS, COATS, TROUSERS, OVERCOATS	65 886		256	192 876	34.2
	SHIRTS (EXCEPT SPORTSWEAR)	30 288		327	250 121	12.1
	SPORTSWEAR	98 916		452	345 547	28.6
	OTHER CLOTHING, FURNISHINGS	99 597		418	378 530	26.3
	NOT REPORTED IN DETAIL	139 688		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	964 406	41.1	1 600	1 502 349	64.2
	DRESSES, SKIRTS, BLOUSES	309 958		624	577 142	53.7
	SUITS, COATS (EXCEPT FUR)	49 563		193	167 023	29.7
	CHILDREN'S, INFANTS' WEAR	133 631		453	442 099	30.2
	OTHER APPAREL, ACCESSORIES	233 971		554	507 329	46.1
	NOT REPORTED IN DETAIL	237 283		(NA)	(NA)	(NA)
5035320	FUR CLOTHING	45 472	1.9	112	47 128	96.5
5035330	FURS, RAW AND DRESSED	38 133	1.6	72	39 912	95.5
5035340	MILLINERY, MILLINERY SUPPLIES	54 293	2.3	168	103 654	52.4
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	239 462	10.2	704	612 930	39.1
	HOSIERY	142 168		536	484 656	29.3
	UNDERWEAR, NIGHTWEAR	61 783		376	353 579	17.5
	CORSETS, ALLIED GARMENTS	19 886		154	164 825	12.1
	NOT REPORTED IN DETAIL	15 625		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	54 276	2.3	213	385 715	14.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	13 525	.6	11	161 462	8.4
5072210	HARDWARE	1 993	.1	49	68 448	2.9
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	3 077	.1	43	79 765	3.9
5097221	CURTAINS, DRAPERIES	1 225	.1	70	100 615	1.2
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	47 905	2.0	286	447 290	10.7
	BED SPREADS, COMFORTABLES, BLANKETS	7 170		157	176 518	4.1
	TABLE LINENS	3 056		83	119 119	2.6
	SHEETS, PILLOW CASES	8 320		189	201 824	4.1
	TOWELS, WASH CLOTHS	5 985		193	209 151	2.9
	OTHER LINENS AND DOMESTICS	1 615		93	97 393	1.7
	NOT REPORTED IN DETAIL	21 759		(NA)	(NA)	(NA)
5097230	FLOOR COVERINGS	9 269	.4	65	116 140	8.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	21 589	.9	51	225 198	9.6
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	12 592	.5	35	70 280	17.9
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	12 320	.5	127	156 121	7.9
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	2 777	.1	11	34 003	8.2
5099420	JEWELRY, SILVERWARE, TROPHIES	5 888	.3	70	119 544	4.9
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	1 679	.1	25	31 734	5.3
5099691	LUGGAGE, SADDLERY, HARNESS	6 555	.3	15	146 089	4.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	6 675	.3	86	210 339	3.2
	COMMODITIES, N.E.C.	15 743	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 515	.1	30	18 726	8.1
	FOOTWEAR (SIC 5039)					
	ALL ESTABLISHMENTS (NUMBER)	646				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	41,635				
	SALES REPORTED BY COMMODITY LINE	443 402	100.0	516	(X)	(X)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	1 894	.4	24	18 065	10.5
	WORK CLOTHING, WORK GLOVES	385		12	5 481	7.0
	HOSIERY	134		9	3 464	3.9
	UNDERWEAR, NIGHTWEAR	181		7	3 794	4.8
	SUITS, COATS, TROUSERS, OVERCOATS	138		6	2 383	5.8
	SHIRTS (EXCEPT SPORTSWEAR)	98		6	3 271	3.0
	SPORTSWEAR	174		5	2 502	7.0
	OTHER CLOTHING, FURNISHINGS	196		5	2 453	8.0
	NOT REPORTED IN DETAIL	588		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	2 937	.7	22	26 122	11.2
	DRESSES, SKIRTS, BLOUSES	272		9	4 567	6.0
	SUITS, COATS (EXCEPT FUR)	179		5	3 954	4.5
	CHILDREN'S, INFANTS' WEAR	156		10	7 789	2.0
	OTHER APPAREL, ACCESSORIES	1 908		12	15 959	12.0
	NOT REPORTED IN DETAIL	422		(NA)	(NA)	(NA)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	702	.2	9	10 535	6.7
	HOSIERY	422		8	10 033	4.2
	UNDERWEAR, NIGHTWEAR	125		5	3 620	3.5
	NOT REPORTED IN DETAIL	155		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	434 019	97.9	516	443 402	97.9
	MEN'S, BOYS' SHOES	93 647		260	200 893	46.6
	WOMEN'S, MISSES' SHOES	156 326		279	257 208	60.8
	CHILDREN'S, INFANTS' SHOES	38 161		175	162 267	23.5
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	70 466		192	171 950	41.0
	NOT REPORTED IN DETAIL	75 419		(NA)	(NA)	(NA)
5087400	SHOE REPAIR AND RESOLE MATERIALS	802	.2	9	4 436	18.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	FOOTWEAR (CONT.)					
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	334	.1	8	10 980	3.0
	COMMODITIES, N.E.C.	2 549	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	165	(Z)	9	5 716	2.9
	GENERAL-LINE GROCERIES (SIC 5042)					
	ALL ESTABLISHMENTS. (NUMBER) 2,530					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 1,529,490					
	SALES REPORTED BY COMMODITY LINE.	10 193 523	100.0	1 940	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	32 969	.3	118	790 462	4.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	123 025	1.2	900	5 762 451	2.1
5022230	TOILET SOAPS	89 646	.9	1 328	7 597 116	1.2
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	379 253	3.7	1 513	8 000 443	4.7
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	276 561	2.7	1 123	7 332 435	3.8
	BUTTER	29 032		289	3 115 330	.9
	CHEESE	103 378		945	5 719 983	1.8
	ICE CREAM, ICES	22 205		108	2 439 585	.9
	MILK, CREAM (FLUID)	34 253		99	1 632 742	2.1
	OTHER DAIRY PRODUCTS	23 167		238	1 985 276	1.2
	NOT REPORTED IN DETAIL	159 815		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	22 463	.2	181	2 250 764	1.0
5044120	POULTRY	48 823	.5	169	2 232 970	2.2
	DRESSED POULTRY, KILLED ON PREMISES	82		4	9 111	.9
	DRESSED POULTRY, RESALES	34 076		119	1 814 447	1.9
	NOT REPORTED IN DETAIL	14 665		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	248 994	2.4	1 570	8 357 256	3.0
	CANDY, ALL KINDS	123 176		1 198	7 081 354	1.7
	CHEWING GUM	28 426		1 000	6 208 807	.5
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	22 779		777	4 707 703	.5
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	30 379		884	5 668 613	.5
	NOT REPORTED IN DETAIL	44 234		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	12 606	.1	85	1 008 085	1.3
5047100	MEATS, PROVISIONS	648 453	6.4	845	6 037 907	10.7
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	299 225		196	2 873 648	10.4
	CURED, BOILED, SMOKED MEATS	65 177		313	3 231 930	2.0
	SAUSAGE, MEAT LOAVES	42 065		239	2 216 287	1.9
	LARD	16 518		517	3 424 725	.5
	OTHER MEAT (INCLUDING GAME)	28 281		104	1 465 994	1.9
	NOT REPORTED IN DETAIL	197 187		(NA)	(NA)	(NA)
	GENERAL-LINE GROCERIES (CONT.)					
5048100	FRESH FRUITS, VEGETABLES, BERRIES	287 434	2.8	447	4 365 972	6.6
	FRESH FRUITS, BERRIES, MELONS	108 335		286	3 142 150	3.4
	FRESH VEGETABLES	98 728		299	3 088 783	3.2
	NOT REPORTED IN DETAIL	80 371		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	82 394	.8	861	6 090 791	1.4
5049300	CANNED, BOTTLED FOODS	2 435 647	23.9	1 801	9 096 476	26.8
	CANNED FRUITS, FRUIT JUICES	548 716		1 546	7 803 279	7.0
	CANNED VEGETABLES, VEGETABLE JUICES	679 244		1 538	7 619 248	8.9
	CANNED FISH, SEAFOOD	163 310		1 472	7 537 120	2.2
	CANNED MEATS	162 337		1 441	7 463 696	2.2
	CANNED MILK	138 636		1 399	7 406 374	1.9
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	291 275		1 222	6 867 037	4.2
	NOT REPORTED IN DETAIL	452 129		(NA)	(NA)	(NA)
5049410	COFFEE	412 000	4.0	1 620	8 516 604	4.8
	GREEN COFFEE	11 214		89	428 819	2.6
	SOLUBLE COFFEE	96 570		1 080	6 310 789	1.5
	ROASTED COFFEE (EXCEPT SOLUBLE)	244 454		1 352	6 998 024	3.5
	NOT REPORTED IN DETAIL	59 762		(NA)	(NA)	(NA)
5049420	TEA	67 556	.7	1 442	7 848 087	.9
5049500	FROZEN FOODS	516 104	5.1	755	7 024 454	7.3
	FROZEN FRUITS	34 609		470	5 096 494	.7
	FROZEN JUICES	73 207		477	5 070 276	1.4
	FROZEN VEGETABLES	84 036		489	5 083 852	1.7
	FROZEN POULTRY (PACKAGED ONLY)	23 113		392	4 205 309	.5
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	46 544		459	4 840 179	1.0
	FROZEN MEATS (PACKAGED ONLY)	25 925		387	4 047 965	.6
	FROZEN PREPARED FOODS, BAKED GOODS	56 795		403	4 707 940	1.2
	OTHER PACKAGED FROZEN FOODS	25 951		303	3 678 882	.7
	NOT REPORTED IN DETAIL	145 924		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	35 496	.3	688	4 983 092	.7
5049910	SANDWICHES, SNACK ITEMS	13 566	.1	208	2 214 781	.6
5049920	FLOUR, RELATED PRODUCTS	298 701	2.9	1 586	8 155 075	3.7
5049930	SUGAR (REFINED)	399 368	3.9	1 628	8 253 681	4.8
5049940	DRIED FRUITS	54 000	.5	1 300	7 619 468	.7
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 795 086	17.6	1 867	9 647 722	18.6
5049960	PEANUTS, ROASTED	7 632	.1	389	3 104 602	.2
5049980	MISCELLANEOUS FOOD PRODUCTS	202 171	2.0	355	2 565 358	7.9
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	5 232	.1	48	537 762	1.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	8 676	.1	287	2 433 614	.4
5072210	HARDWARE	15 724	.2	146	474 821	3.3
5086220	SCHOOL EQUIPMENT, SUPPLIES	25 703	.3	846	4 552 670	.6
5087200	CUSTODIAL (JANITORS') SUPPLIES	16 161	.2	66	722 457	2.2
5094110	CIGARETTES, CIGARS, TOBACCO	828 391	8.1	1 182	7 681 079	10.8
	CIGARETTES	662 081		1 021	6 814 283	9.7
	CIGARS	29 141		885	5 507 896	.5
	OTHER TOBACCO	43 177		884	5 843 162	.7
	NOT REPORTED IN DETAIL	93 992		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	GENERAL-LINE GROCERIES (CONT.)					
5095110	BEER, FERMENTED MALT LIQUORS.	12 596	.1	65	584 217	2.2
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	99 075	1.0	1 188	6 874 044	1.4
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	202 121	2.0	1 377	7 571 990	2.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	14 582	.1	66	715 157	2.0
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	130 901	1.3	1 013	6 046 686	2.2
5099670	FOOD, BEVERAGE BASIC MATERIALS.	15 964	.2	454	2 675 846	.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	147 987	1.5	522	4 036 433	3.7
	COMMODITIES, N.E.C.	80 892	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	99 570	1.0	205	3 140 504	3.2
	DAIRY PRODUCTS (SIC 5043)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 3,000					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 303,610					
	SALES REPORTED BY COMMODITY LINE.	1 881 616	100.0	1 896	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	1 687 188	89.7	1 896	1 881 616	89.7
	BUTTER.	317 411		633	805 145	39.4
	CHEESE.	265 394		672	799 748	33.2
	ICE CREAM, ICES	70 757		491	269 326	26.3
	MILK, CREAM (FLUID)	510 801		939	639 855	79.8
	OTHER DAIRY PRODUCTS.	162 250		530	655 997	24.7
	NOT REPORTED IN DETAIL.	360 575		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	31 653	1.7	264	338 383	9.4
5044120	POULTRY	10 999	.6	46	125 257	8.8
	DRESSED POULTRY, KILLED ON PREMISES	374		3	6 018	6.2
	DRESSED POULTRY, RESALES.	9 795		14	93 079	10.5
	NOT REPORTED IN DETAIL.	830		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	3 015	.2	96	82 034	3.7
	CANDY, ALL KINDS.	1 281		36	50 725	2.5
	CHEWING GUM	17		3	1 974	.9
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	585		39	20 605	2.8
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	381		26	15 626	2.4
	NOT REPORTED IN DETAIL.	751		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	1 528	.1	22	41 705	3.7
5047100	MEATS, PROVISIONS	34 573	1.8	118	199 565	17.3
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS . . .	27 891		38	150 014	18.6
	CURED, BOILED, SMOKED MEATS	3 321		60	40 848	8.1
	SAUSAGE, MEAT LOAVES.	1 363		33	42 239	3.2
	LARD.	1 141		11	76 698	1.5
	OTHER MEAT (INCLUDING GAME)	147		6	2 843	5.2
	NOT REPORTED IN DETAIL.	710		(NA)	(NA)	(NA)
	DAIRY PRODUCTS (CONT.)					
5048100	FRESH FRUITS, VEGETABLES, BERRIES	1 735	.1	18	100 319	1.7
	FRESH FRUITS, BERRIES, MELONS	780		4	18 253	4.3
	FRESH VEGETABLES.	234		6	67 996	.3
	NOT REPORTED IN DETAIL.	721		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	4 585	.2	70	63 261	7.2
5049300	CANNED, BOTTLED FOODS	14 224	.8	116	199 146	7.1
	CANNED FRUITS, FRUIT JUICES	2 404		38	43 632	5.5
	CANNED VEGETABLES, VEGETABLE JUICES	1 774		31	18 453	9.6
	CANNED FISH, SEAFOOD.	790		23	15 755	5.0
	CANNED MEATS.	4 322		35	97 092	4.5
	CANNED MILK	509		9	25 949	2.0
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD .	1 163		14	16 850	6.9
	NOT REPORTED IN DETAIL.	3 262		(NA)	(NA)	(NA)
5049500	FROZEN FOODS.	37 560	2.0	109	198 316	18.9
	FROZEN FRUITS	1 118		25	44 973	2.5
	FROZEN JUICES	3 151		35	49 919	6.3
	FROZEN VEGETABLES	1 208		32	25 956	4.7
	FROZEN POULTRY (PACKAGED ONLY).	20 499		24	120 804	17.0
	FROZEN FISH, SEAFOOD (PACKAGED ONLY). . . .	1 457		34	50 157	2.9
	FROZEN MEATS (PACKAGED ONLY).	574		22	58 977	1.0
	FROZEN PREPARED FOODS, BAKED GOODS. . . .	1 187		25	42 469	2.8
	OTHER PACKAGED FROZEN FOODS	5 698		21	46 061	12.4
	NOT REPORTED IN DETAIL.	2 668		(NA)	(NA)	(NA)
5049930	SUGAR (REFINED)	972	.1	11	36 940	2.6
5049950	GROCERIES, EXCEPT AS SPECIFIED.	27 050	1.4	203	369 387	7.3
	MARGARINE, BUTTER SUBSTITUTES	11 703		110	216 254	5.4
	COOKING OILS (INC. VEGETABLE SHORTENINGS) .	4 484		42	109 040	4.1
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS).	6 102		88	86 919	7.0
	NOT REPORTED IN DETAIL.	4 761		(NA)	(NA)	(NA)
5049980	MISCELLANEOUS FOOD PRODUCTS	4 064	.2	35	109 564	3.7
5095110	BEER, FERMENTED MALT LIQUORS.	941	.1	8	3 805	24.7
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	1 497	.1	13	40 181	3.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	2 758	.1	35	61 231	4.5
	COMMODITIES, N.E.C.	11 585	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5 689	.3	63	189 772	3.0
	POULTRY, POULTRY PRODUCTS (SIC 5044)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 1,942					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 283,411					
	SALES REPORTED BY COMMODITY LINE.	1 345 421	100.0	1 179	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	POULTRY, POULTRY PRODUCTS (CONT.)					
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	37 092	2.8	252	279 352	13.3
	BUTTER	23 574		187	193 447	12.2
	CHEESE	9 769		131	160 951	6.1
	ICE CREAM, ICES	203		6	16 717	1.2
	MILK, CREAM (FLUID)	488		21	29 213	1.7
	OTHER DAIRY PRODUCTS	1 562		20	19 087	8.2
	NOT REPORTED IN DETAIL	1 496		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	435 312	32.4	839	790 213	55.1
5044120	POULTRY	765 708	56.9	736	975 047	78.5
	LIVE POULTRY	75 171		143	157 521	47.7
	DRESSED POULTRY, KILLED ON PREMISES	41 646		69	70 495	59.1
	DRESSED POULTRY, RESALES	545 786		503	691 488	78.9
	NOT REPORTED IN DETAIL	103 105		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	1 325	.1	24	19 706	6.7
5047100	MEATS, PROVISIONS	42 635	3.2	115	231 521	18.4
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	27 474		57	142 032	19.3
	CURED, BOILED, SMOKED MEATS	3 949		43	80 647	4.9
	SAUSAGE, MEAT LOAVES	1 859		28	47 483	3.9
	LARD	1 250		32	52 457	2.4
	OTHER MEAT (INCLUDING GAME)	5 110		15	73 213	7.0
	NOT REPORTED IN DETAIL	2 993		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	882	.1	26	13 499	6.5
	FRESH FRUITS, BERRIES, MELONS	417		13	4 991	8.4
	FRESH VEGETABLES	276		12	7 943	3.5
	NOT REPORTED IN DETAIL	189		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	3 091	.2	43	52 516	5.9
	CANNED FRUITS, FRUIT JUICES	603		11	19 005	3.2
	CANNED VEGETABLES, VEGETABLE JUICES	997		11	22 992	4.3
	CANNED FISH, SEAFOOD	204		8	17 714	1.2
	CANNED MEATS	661		21	34 217	1.9
	CANNED MILK	103		5	17 318	.6
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	384		9	23 480	1.6
	NOT REPORTED IN DETAIL	139		(NA)	(NA)	(NA)
5049410	COFFEE	1 079	.1	5	18 266	5.9
	ROASTED COFFEE (EXCEPT SOLUBLE)	943		3	16 352	5.8
	NOT REPORTED IN DETAIL	136		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	24 876	1.8	160	264 252	9.4
	FROZEN FRUITS	475		32	37 895	1.3
	FROZEN JUICES	619		19	38 377	1.6
	FROZEN VEGETABLES	1 085		33	60 681	1.8
	FROZEN POULTRY (PACKAGED ONLY)	16 277		96	185 516	8.8
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	1 106		46	77 232	1.4
	FROZEN MEATS (PACKAGED ONLY)	3 153		29	52 653	6.0
	FROZEN PREPARED FOODS, BAKED GOODS	711		16	59 556	1.2
	OTHER PACKAGED FROZEN FOODS	679		21	35 937	1.9
	NOT REPORTED IN DETAIL	771		(NA)	(NA)	(NA)
5049920	FLOUR, RELATED PRODUCTS	981	.1	7	18 687	5.2
5049930	SUGAR (REFINED)	837	.1	8	22 124	3.8
5049950	GROCERIES, EXCEPT AS SPECIFIED	6 681	.5	108	110 270	6.1
	MARGARINE, BUTTER SUBSTITUTES	2 205		68	84 080	2.6
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	1 533		42	69 320	2.2
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	442		4	17 643	2.5
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	1 664		36	36 657	4.5
	NOT REPORTED IN DETAIL	837		(NA)	(NA)	(NA)
5049980	MISCELLANEOUS FOOD PRODUCTS	5 979	.4	15	59 063	10.1
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	7 953	.6	69	102 295	7.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 150	.1	25	48 839	2.4
	COMMODITIES, N.E.C.	9 411	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	429	(Z)	23	48 396	.9
	CONFECTIONERY (SIC 5045)					
	ALL ESTABLISHMENTS (NUMBER)	2,084				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	164,390				
	SALES REPORTED BY COMMODITY LINE	693 604	100.0	1 544	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	2 591	.4	37	31 756	8.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	8 127	1.2	138	94 974	8.6
5022230	TOILET SOAPS	521	.1	13	15 261	3.4
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	581	.1	25	18 067	3.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	2 364	.3	66	33 210	7.1
	BUTTER	96		5	8 901	1.1
	CHEESE	1 205		54	24 883	4.8
	ICE CREAM, ICES	743		7	8 445	8.8
	MILK, CREAM (FLUID)	72		4	4 378	1.6
	OTHER DAIRY PRODUCTS	162		6	6 343	2.6
	NOT REPORTED IN DETAIL	86		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	506 518	73.0	1 544	693 604	73.0
	CANDY, ALL KINDS	245 136		974	476 822	51.4
	CHEWING GUM	19 435		576	301 423	6.4
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	31 423		308	194 567	16.2
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	145 832		855	360 708	40.4
	NOT REPORTED IN DETAIL	64 692		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	1 991	.3	81	32 354	6.2
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	31		6	2 336	1.3
	CURED, BOILED, SMOKED MEATS	801		24	11 703	6.8
	SAUSAGE, MEAT LOAVES	149		15	4 015	3.7
	LARD	30		5	5 192	.6
	OTHER MEAT (INCLUDING GAME)	433		10	4 863	8.9
	NOT REPORTED IN DETAIL	547		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONFECTIONERY (CONT.)					
5049200	BAKERY PRODUCTS	9 159	1.3	156	98 036	9.3
5049300	CANNED, BOTTLED FOODS	7 063	1.0	127	72 171	9.8
	CANNED FRUITS, FRUIT JUICES	1 974		54	38 754	5.1
	CANNED VEGETABLES, VEGETABLE JUICES	1 365		39	30 948	4.4
	CANNED FISH, SEAFOOD	678		31	19 969	3.4
	CANNED MEATS	1 063		49	30 998	3.4
	CANNED MILK	306		7	12 432	2.5
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	1 313		29	30 412	4.3
	NOT REPORTED IN DETAIL	364		(NA)	(NA)	(NA)
5049410	COFFEE	2 056	.3	44	29 825	6.9
	GREEN COFFEE	319		7	5 001	6.4
	SOLUBLE COFFEE	463		19	20 693	2.2
	ROASTED COFFEE (EXCEPT SOLUBLE)	963		27	19 829	4.9
	NOT REPORTED IN DETAIL	311		(NA)	(NA)	(NA)
5049420	TEA	424	.1	35	16 310	2.6
5049500	FROZEN FOODS	984	.1	13	14 637	6.7
	FROZEN JUICES	111		3	6 453	1.7
	FROZEN VEGETABLES	137		4	9 225	1.5
	FROZEN POULTRY (PACKAGED ONLY)	78		3	8 570	.9
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	96		5	7 592	1.3
	FROZEN MEATS (PACKAGED ONLY)	148		6	8 916	1.7
	FROZEN PREPARED FOODS, BAKED GOODS	236		3	8 189	2.9
	OTHER PACKAGED FROZEN FOODS	89		3	6 885	1.3
	NOT REPORTED IN DETAIL	89		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	1 128	.2	32	15 841	7.1
5049910	SANDWICHES, SNACK ITEMS	2 335	.3	66	37 565	6.2
5049930	SUGAR (REFINED)	546	.1	20	15 415	3.5
5049940	DRIED FRUITS	1 399	.2	24	20 142	6.9
5049950	GROCERIES, EXCEPT AS SPECIFIED	13 559	2.0	216	105 108	12.9
	MARGARINE, BUTTER SUBSTITUTES	1 177		39	18 429	6.4
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	811		43	24 042	3.4
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	82		5	5 943	1.4
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	8 380		132	66 389	12.6
	NOT REPORTED IN DETAIL	3 109		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED	4 547	.7	163	80 254	5.7
5049980	MISCELLANEOUS FOOD PRODUCTS	3 497	.5	57	42 806	8.2
5059910	PEANUTS, UNROASTED	839	.1	29	11 219	7.5
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	3 859	.6	45	38 304	10.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	6 014	.9	7	22 168	27.1
5086220	SCHOOL EQUIPMENT, SUPPLIES	5 564	.8	159	103 223	5.4
5094110	CIGARETTES, CIGARS, TOBACCO	79 910	11.5	269	241 571	33.1
	CIGARETTES	58 915		164	171 014	34.5
	CIGARS	9 711		186	157 986	6.1
	OTHER TOBACCO	4 702		89	110 572	4.3
	NOT REPORTED IN DETAIL	6 582		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS	1 125	.2	8	12 069	9.3
5095212	WINES	690	.1	8	9 163	7.5
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	4 017	.6	114	77 648	5.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	7 032	1.0	147	102 500	6.9
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	510	.1	8	4 549	11.2
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	2 321	.3	37	30 953	7.5
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	407	.1	12	7 773	5.2
5099670	FOOD, BEVERAGE BASIC MATERIALS	391	.1	29	12 032	3.2
5099693	SMOKERS' SUPPLIES AND PIPES	3 006	.4	48	79 919	3.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	3 693	.5	75	45 313	8.1
	COMMODITIES, N.E.C.	4 474	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	362	.1	18	6 433	5.6
	FISH, SEAFOODS (SIC 5046)					
	ALL ESTABLISHMENTS	(NUMBER) 1,602				
	SALES NOT REPORTED BY COMMODITY LINE	($1,000) 168,328				
	SALES REPORTED BY COMMODITY LINE	524 510	100.0	980	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	481	.1	16	9 715	5.0
	BUTTER	51		3	3 608	1.4
	CHEESE	217		6	2 825	7.7
	MILK, CREAM (FLUID)	142		6	2 216	6.4
	NOT REPORTED IN DETAIL	71		(NA)	(NA)	(NA)
5044120	POULTRY	2 044	.4	14	8 712	23.5
	DRESSED POULTRY, RESALES	1 525		10	7 791	19.6
	NOT REPORTED IN DETAIL	519		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	471 804	90.0	980	524 510	90.0
5047100	MEATS, PROVISIONS	1 658	.3	19	9 858	16.8
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	1 054		8	5 683	18.5
	CURED, BOILED, SMOKED MEATS	461		7	3 490	13.2
	OTHER MEAT (INCLUDING GAME)	79		3	1 701	4.6
	NOT REPORTED IN DETAIL	64		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	643	.1	8	6 914	9.3
	FRESH FRUITS, BERRIES, MELONS	387		3	3 063	12.6
	FRESH VEGETABLES	155		4	4 267	3.6
	NOT REPORTED IN DETAIL	101		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	4 876	.9	55	50 248	9.7
	CANNED FRUITS, FRUIT JUICES	73		4	4 693	1.6
	CANNED VEGETABLES, VEGETABLE JUICES	52		5	3 761	1.4
	CANNED FISH, SEAFOOD	3 700		43	42 757	8.7
	CANNED MEATS	60		5	4 159	1.4
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	48		3	2 447	2.0
	NOT REPORTED IN DETAIL	943		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	FISH, SEAFOODS (CONT.)					
5049500	FROZEN FOODS	37 522	7.2	165	156 752	23.9
	FROZEN FRUITS	421		14	14 561	2.9
	FROZEN JUICES	297		11	14 187	2.1
	FROZEN VEGETABLES	1 414		22	25 683	5.5
	FROZEN POULTRY (PACKAGED ONLY)	1 332		18	20 424	6.5
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	32 447		150	144 517	22.5
	FROZEN MEATS (PACKAGED ONLY)	528		16	16 389	3.2
	FROZEN PREPARED FOODS, BAKED GOODS	94		4	2 734	3.4
	OTHER PACKAGED FROZEN FOODS	209		5	4 767	4.4
	NOT REPORTED IN DETAIL	780		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 122	.2	26	17 714	6.3
	MARGARINE, BUTTER SUBSTITUTES	127		4	4 958	2.6
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	277		4	4 131	6.7
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	522		14	9 551	5.5
	NOT REPORTED IN DETAIL	196		(NA)	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	337	.1	16	4 355	7.7
5099611	PETROLEUM PRODUCTS	841	.2	18	6 117	13.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 336	.3	25	15 572	8.6
	COMMODITIES, N.E.C.	1 727	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	119	(Z)	19	9 988	1.2
	MEATS, MEAT PRODUCTS (SIC 5047)					
	ALL ESTABLISHMENTS (NUMBER)	5,170				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	625,510				
	SALES REPORTED BY COMMODITY LINE	4 745 147	100.0	3 703	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	42 745	.9	689	859 843	5.0
	BUTTER	10 320		371	578 986	1.8
	CHEESE	26 383		567	699 092	3.8
	ICE CREAM, ICES	363		29	35 597	1.0
	MILK, CREAM (FLUID)	731		50	51 038	1.4
	OTHER DAIRY PRODUCTS	3 318		45	135 913	2.4
	NOT REPORTED IN DETAIL	1 630		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	12 524	.3	341	416 610	3.0
5044120	POULTRY	60 654	1.3	820	996 020	6.1
	LIVE POULTRY	760		24	15 976	4.8
	DRESSED POULTRY, KILLED ON PREMISES	2 015		24	27 457	7.3
	DRESSED POULTRY, RESALES	53 081		723	908 510	5.8
	NOT REPORTED IN DETAIL	4 798		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	6 697	.1	154	195 194	3.4
	MEATS, MEAT PRODUCTS (CONT.)					
5047100	MEATS, PROVISIONS	4 466 960	94.1	3 703	4 745 147	94.1
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	3 309 860		2 903	3 814 925	86.8
	CURED, BOILED, SMOKED MEATS	268 513		1 483	1 545 516	17.4
	SAUSAGE, MEAT LOAVES	153 555		1 404	1 320 196	11.6
	LARD	15 736		702	836 478	1.9
	OTHER MEAT (INCLUDING GAME)	128 726		424	499 026	25.8
	NOT REPORTED IN DETAIL	590 570		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	7 754	.2	112	162 915	4.8
	FRESH FRUITS, BERRIES, MELONS	759		41	40 055	1.9
	FRESH VEGETABLES	5 139		49	101 214	5.1
	NOT REPORTED IN DETAIL	1 856		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	2 687	.1	74	55 453	4.8
5049300	CANNED, BOTTLED FOODS	47 564	1.0	514	802 124	5.9
	CANNED FRUITS, FRUIT JUICES	2 160		70	106 715	2.0
	CANNED VEGETABLES, VEGETABLE JUICES	4 680		80	92 201	5.1
	CANNED FISH, SEAFOOD	1 235		57	58 182	2.1
	CANNED MEATS	36 818		411	715 737	5.1
	CANNED MILK	451		27	32 531	1.4
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	1 030		35	50 758	2.0
	NOT REPORTED IN DETAIL	1 190		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	56 246	1.2	549	703 637	8.0
	FROZEN FRUITS	1 331		84	155 941	.9
	FROZEN JUICES	1 977		113	195 323	1.0
	FROZEN VEGETABLES	6 081		157	244 370	2.5
	FROZEN POULTRY (PACKAGED ONLY)	8 548		206	281 857	3.0
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	6 994		272	336 212	2.1
	FROZEN MEATS (PACKAGED ONLY)	21 270		268	355 366	6.0
	FROZEN PREPARED FOODS, BAKED GOODS	4 172		54	110 781	3.8
	OTHER PACKAGED FROZEN FOODS	861		44	49 840	1.7
	NOT REPORTED IN DETAIL	5 012		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	22 854	.5	477	602 706	3.8
	MARGARINE, BUTTER SUBSTITUTES	4 180		250	335 552	1.2
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	6 306		262	416 626	1.5
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	135		18	22 977	.6
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	3 933		126	132 940	3.0
	NOT REPORTED IN DETAIL	8 300		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	16 442	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 020	(Z)	83	121 115	1.7
	FRESH FRUITS, VEGETABLES (SIC 5048)					
	ALL ESTABLISHMENTS (NUMBER)	5,123				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	463,387				
	SALES REPORTED BY COMMODITY LINE	2 517 223	100.0	3 682	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	FRESH FRUITS, VEGETABLES (CONT.)					
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	1 839	.1	90	89 520	2.1
	BUTTER	146		23	11 974	1.2
	CHEESE	804		60	64 878	1.2
	ICE CREAM, ICES	93		8	9 036	1.0
	MILK, CREAM (FLUID)	129		18	9 361	1.4
	OTHER DAIRY PRODUCTS	285		7	12 771	2.2
	NOT REPORTED IN DETAIL	382		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	3 177	.1	126	79 894	4.0
5044120	POULTRY	4 025	.2	68	42 762	9.4
	LIVE POULTRY	1 309		5	6 509	20.1
	DRESSED POULTRY, KILLED ON PREMISES	63		3	1 327	4.7
	DRESSED POULTRY, RESALES	2 059		35	24 659	8.3
	NOT REPORTED IN DETAIL	594		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	2 531	.1	87	117 367	2.2
	CANDY, ALL KINDS	631		35	46 650	1.4
	CHEWING GUM	48		14	16 980	.3
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 376		31	64 526	2.1
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	342		23	30 629	1.1
	NOT REPORTED IN DETAIL	134		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	1 905	.1	68	65 570	2.9
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	834		16	11 654	7.2
	CURED, BOILED, SMOKED MEATS	228		20	20 342	1.1
	SAUSAGE, MEAT LOAVES	89		13	15 021	.6
	LARD	306		13	19 080	1.6
	NOT REPORTED IN DETAIL	448		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	2 371 234	94.2	3 682	2 517 223	94.2
	FRESH FRUITS, BERRIES, MELONS	1 144 618		2 692	1 861 614	61.5
	FRESH VEGETABLES	847 605		2 156	1 448 262	58.5
	NOT REPORTED IN DETAIL	379 011		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	22 050	.9	213	203 579	10.8
	CANNED FRUITS, FRUIT JUICES	7 301		143	145 914	5.0
	CANNED VEGETABLES, VEGETABLE JUICES	8 609		149	145 379	5.9
	CANNED FISH, SEAFOOD	1 061		85	103 617	1.0
	CANNED MEATS	584		71	83 973	.7
	CANNED MILK	438		54	65 938	.7
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	849		34	50 961	1.7
	NOT REPORTED IN DETAIL	3 208		(NA)	(NA)	(NA)
5049410	COFFEE	1 407	.1	87	101 452	1.4
	GREEN COFFEE	30		7	5 428	.6
	SOLUBLE COFFEE	232		19	33 370	.7
	ROASTED COFFEE (EXCEPT SOLUBLE)	1 100		70	88 899	1.2
	NOT REPORTED IN DETAIL	45		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	62 681	2.5	353	371 800	16.9
	FROZEN FRUITS	5 487		177	232 945	2.4
	FROZEN JUICES	6 368		173	217 563	2.9
	FROZEN VEGETABLES	16 735		240	262 098	6.4
	FROZEN POULTRY (PACKAGED ONLY)	2 646		98	158 218	1.7
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	7 816		165	205 543	3.8
	FROZEN MEATS (PACKAGED ONLY)	3 032		93	152 529	2.0
	FROZEN PREPARED FOODS, BAKED GOODS	4 730		97	156 385	3.0
	OTHER PACKAGED FROZEN FOODS	2 223		76	123 905	1.8
	NOT REPORTED IN DETAIL	13 644		(NA)	(NA)	(NA)
	FRESH FRUITS, VEGETABLES (CONT.)					
5049930	SUGAR (REFINED)	6 789	.3	124	131 749	5.2
5049950	GROCERIES, EXCEPT AS SPECIFIED	14 890	.6	243	248 195	6.0
	MARGARINE, BUTTER SUBSTITUTES	1 537		84	114 682	1.3
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	1 333		92	109 116	1.2
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	274		28	50 120	.5
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	7 804		130	150 033	5.2
	NOT REPORTED IN DETAIL	3 942		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED	1 599	.1	114	190 347	.8
5049980	MISCELLANEOUS FOOD PRODUCTS	1 322	.1	17	9 531	13.9
5094110	CIGARETTES, CIGARS, TOBACCO	2 088	.1	20	14 316	14.6
5095110	BEER, FERMENTED MALT LIQUORS	4 703	.2	24	21 656	21.7
	COMMODITIES, N.E.C.	12 505	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 478	.1	47	42 876	5.8
	OTHER GROCERIES AND RELATED PRODUCTS (SIC 5049)					
	ALL ESTABLISHMENTS (NUMBER)	7,839				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	917,205				
	SALES REPORTED BY COMMODITY LINE	4 497 484	100.0	5 008	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	6 543	.1	141	151 673	4.3
5022230	TOILET SOAPS	2 311	.1	223	173 427	1.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	8 332	.2	21	97 115	8.6
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	11 285	.3	392	294 039	3.8
5032100	YARD OR PIECE GOODS	16 118	.4	12	88 117	18.3
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	45 788	1.0	561	471 004	9.7
	BUTTER	13 508		141	179 999	7.5
	CHEESE	21 449		392	315 543	6.8
	ICE CREAM, ICES	2 743		42	40 674	6.7
	MILK, CREAM (FLUID)	1 562		28	19 133	8.2
	OTHER DAIRY PRODUCTS	3 425		94	99 009	3.5
	NOT REPORTED IN DETAIL	3 101		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	7 577	.2	122	138 082	5.5
5044120	POULTRY	14 110	.3	97	111 907	12.6
	LIVE POULTRY	167		6	3 204	5.2
	DRESSED POULTRY, KILLED ON PREMISES	2 543		6	15 037	16.9
	DRESSED POULTRY, RESALES	9 710		68	85 405	11.4
	NOT REPORTED IN DETAIL	1 690		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
5045100	CONFECTIONERY	31 186	.7	700	462 512	6.7
	CANDY, ALL KINDS	12 912		338	223 207	5.8
	CHEWING GUM	1 206		142	128 285	.9
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	3 330		256	187 811	1.8
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	8 722		283	186 656	4.7
	NOT REPORTED IN DETAIL	5 016		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	22 354	.5	142	151 289	14.8
5047100	MEATS, PROVISIONS	41 281	.9	382	382 289	10.8
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	19 514		116	156 730	12.5
	CURED, BOILED, SMOKED MEATS	5 678		169	124 735	4.6
	SAUSAGE, MEAT LOAVES	2 779		101	68 090	4.1
	LARD	3 945		126	117 433	3.4
	OTHER MEAT (INCLUDING GAME)	4 340		32	37 985	11.4
	NOT REPORTED IN DETAIL	5 025		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	38 998	.9	197	324 256	12.0
	FRESH FRUITS, BERRIES, MELONS	12 681		98	116 080	10.9
	FRESH VEGETABLES	12 600		97	100 619	12.5
	NOT REPORTED IN DETAIL	13 717		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	193 971	4.3	752	390 981	49.6
5049300	CANNED, BOTTLED FOODS	637 773	14.2	1 240	1 112 868	57.3
	CANNED FRUITS, FRUIT JUICES	116 171		663	603 945	19.2
	CANNED VEGETABLES, VEGETABLE JUICES	129 988		666	540 247	24.1
	CANNED FISH, SEAFOOD	97 094		592	542 451	17.9
	CANNED MEATS	113 816		475	553 503	20.6
	CANNED MILK	20 166		319	328 258	6.1
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	47 337		338	324 708	14.6
	NOT REPORTED IN DETAIL	113 201		(NA)	(NA)	(NA)
5049410	COFFEE	722 939	16.1	711	1 115 545	64.8
	GREEN COFFEE	613 175		108	697 941	87.9
	SOLUBLE COFFEE	10 174		262	195 685	5.2
	ROASTED COFFEE (EXCEPT SOLUBLE)	72 458		466	320 964	22.6
	NOT REPORTED IN DETAIL	27 132		(NA)	(NA)	(NA)
5049420	TEA	40 742	.9	483	399 244	10.2
5049500	FROZEN FOODS	1 022 603	22.7	1 105	1 324 170	77.2
	FROZEN FRUITS	43 744		398	526 115	8.3
	FROZEN JUICES	67 625		380	518 003	13.1
	FROZEN VEGETABLES	127 014		441	546 248	23.3
	FROZEN POULTRY (PACKAGED ONLY)	84 865		403	572 261	14.8
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	274 548		622	851 272	32.3
	FROZEN MEATS (PACKAGED ONLY)	191 759		500	662 580	28.9
	FROZEN PREPARED FOODS, BAKED GOODS	79 811		331	462 943	17.2
	OTHER PACKAGED FROZEN FOODS	41 583		301	388 452	10.7
	NOT REPORTED IN DETAIL	111 654		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	185 666	4.1	911	291 006	63.8
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	36 191	.8	139	61 628	58.7
5049910	SANDWICHES, SNACK ITEMS	7 508	.2	120	43 405	17.3
5049920	FLOUR, RELATED PRODUCTS	144 081	3.2	611	498 441	28.9
5049930	SUGAR (REFINED)	103 121	2.3	561	487 578	21.1
5049940	DRIED FRUITS	17 594	.4	294	276 616	6.4
5049950	GROCERIES, EXCEPT AS SPECIFIED	625 392	13.9	1 604	1 563 309	40.0
5049960	PEANUTS, ROASTED	14 249	.3	138	100 132	14.2
5049970	NUTS (EDIBLE, UNSHELLED)	94 910	2.1	98	137 611	69.0
5049980	MISCELLANEOUS FOOD PRODUCTS	192 131	4.3	527	334 179	57.5
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	2 443	.1	27	22 912	10.7
5059100	HIDES, SKINS, PELTS	2 699	.1	8	66 347	4.1
5059910	FEANUTS, UNROASTED	3 421	.1	68	72 361	4.7
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	5 461	.1	59	63 061	8.7
5072210	HARDWARE	4 206	.1	43	55 647	7.6
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	3 015	.1	43	24 484	12.3
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	8 327	.2	6	68 617	12.1
5094110	CIGARETTES, CIGARS, TOBACCO	30 339	.7	248	296 983	10.2
	CIGARETTES	14 915		145	134 571	11.1
	CIGARS	983		103	86 081	1.1
	OTHER TOBACCO	1 464		89	75 805	1.9
	NOT REPORTED IN DETAIL	12 977		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS	15 785	.4	97	80 033	19.7
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	11 553	.3	18	56 959	20.3
5095212	WINES	3 227	.1	31	54 193	6.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	7 183	.2	272	208 467	3.4
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	13 461	.3	376	298 025	4.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	11 730	.3	224	237 804	4.9
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	2 849	.1	31	55 066	5.2
5099321	FERTILIZER, FERTILIZER MATERIALS	3 789	.1	36	93 306	4.1
5099670	FOOD, BEVERAGE BASIC MATERIALS	9 447	.2	158	191 627	4.9
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	2 483	.1	8	28 180	8.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	22 746	.5	221	322 937	7.0
	COMMODITIES, N.E.C.	42 749	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5 817	.1	134	271 132	2.1
	COTTON (SIC 505 , PART)					
	ALL ESTABLISHMENTS (NUMBER)	417				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	53,771				
	SALES REPORTED BY COMMODITY LINE	2 496 363	100.0	335	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	COTTON (CONT.)					
5051100	COTTON (RAW), INCLUDING LINTERS	2 477 308	99.2	335	2 496 363	99.2
5099800	COMMODITY CREDIT CORPORATION	4 084	.2	16	110 479	3.7
	COMMODITIES, N.E.C.	13 346	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 625	.1	25	137 628	1.2
	GRAIN (SIC 505, PART)					
	ALL ESTABLISHMENTS (NUMBER)	1,427				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	342,240				
	SALES REPORTED BY COMMODITY LINE	8 438 796	100.0	929	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	26 509	.3	3	1 040 493	2.5
5049950	GROCERIES, EXCEPT AS SPECIFIED	21 163	.3	9	1 260 680	1.7
5049980	MISCELLANEOUS FOOD PRODUCTS	22 598	.3	6	221 845	10.2
5051100	COTTON (RAW), INCLUDING LINTERS	28 629	.3	9	823 635	3.5
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	7 635 750	90.5	929	8 438 796	90.5
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	17 152	.2	10	765 561	2.2
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	5 640	.1	8	71 295	7.9
5091111	COAL (BITUMINOUS AND ANTHRACITE)	8 851	.1	33	145 600	6.1
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	37 423	.4	5	337 472	11.1
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED	35 253	.4	144	375 839	9.4
	ON THE PREMISES	16 960		75	190 751	8.9
	FEEDS BOUGHT AND SOLD	14 003		79	226 009	6.2
	NOT REPORTED IN DETAIL	4 290		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	105 474	1.2	97	2 480 662	4.3
5099321	FERTILIZER, FERTILIZER MATERIALS	13 661	.2	116	536 575	2.5
5099330	SEEDS	13 696	.2	107	276 290	5.0
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	4 567	.1	29	663 748	.7
5099611	PETROLEUM PRODUCTS	50 811	.6	35	914 401	5.6
	LIQUEFIED PETROLEUM GASES	129		5	4 541	2.8
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	22 399		23	295 593	7.6
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	28 027		16	624 357	4.5
	NOT REPORTED IN DETAIL	256		(NA)	(NA)	(NA)
5099670	FOOD, BEVERAGE BASIC MATERIALS	39 185	.5	8	385 211	10.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	63 107	.7	44	1 452 729	4.3
	GRAIN (CONT.)					
5099800	COMMODITY CREDIT CORPORATION	98 844	1.2	331	2 121 736	4.7
	COMMODITIES, N.E.C.	187 051	2.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	23 432	.3	319	2 915 955	.8
	LIVESTOCK, EXCEPT HORSES AND MULES (SIC 505, PART)					
	ALL ESTABLISHMENTS (NUMBER)	463				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	106,155				
	SALES REPORTED BY COMMODITY LINE	532 681	100.0	251	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	273	.1	11	8 136	3.4
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	523 752	98.3	251	532 681	98.3
	CATTLE, CALVES	374 571		205	450 520	83.1
	SHEEP, LAMBS	16 659		36	177 594	9.4
	HOGS	82 352		72	240 895	34.2
	OTHER LIVESTOCK	1 031		9	9 077	11.4
	NOT REPORTED IN DETAIL	49 139		(NA)	(NA)	(NA)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED	3 642	.7	14	24 862	14.6
	ON THE PREMISES	3 226		6	11 112	29.0
	FEEDS BOUGHT AND SOLD	213		4	5 044	4.2
	NOT REPORTED IN DETAIL	203		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 750	.3	8	16 287	10.7
	COMMODITIES, N.E.C.	2 108	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 156	.2	28	45 668	2.5
	MISCELLANEOUS FARM PRODUCTS (SIC 505, PART)					
	ALL ESTABLISHMENTS (NUMBER)	1,258				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	190,800				
	SALES REPORTED BY COMMODITY LINE	1 529 140	100.0	829	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	10 152	.7	10	91 754	11.1
5035330	FURS, RAW AND DRESSED	3 138	.2	10	46 007	6.8
5049970	NUTS (EDIBLE, UNSHELLED)	4 160	.3	7	88 399	4.7
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	6 282	.4	9	94 035	6.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	MISCELLANEOUS FARM PRODUCTS (CONT.)					
5059100	HIDES, SKINS, PELTS	424 158	27.7	418	455 390	93.1
5059200	TOBACCO (LEAF)	376 537	24.6	133	395 377	95.2
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	422 755	27.6	187	468 112	90.3
	RAW WOOL	240 888		119	383 444	62.8
	WOOL TOPS, NOILS, OTHER	138 867		53	284 142	48.9
	NOT REPORTED IN DETAIL	43 000		(NA)	(NA)	(NA)
5059910	PEANUTS, UNROASTED	55 746	3.6	18	90 475	61.6
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	13 800	.9	9	35 087	39.3
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	118 911	7.8	123	134 802	88.2
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	18 089	1.2	6	42 174	42.9
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	852	.1	4	36 186	2.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	18 525	1.2	31	69 512	26.7
	COMMODITIES, N.E.C.	53 910	3.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 125	.1	41	70 010	3.0
	ELECTRICAL SUPPLIES, APPARATUS (SIC 5063)					
	ALL ESTABLISHMENTS (NUMBER) 4,602					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 447,001					
	SALES REPORTED BY COMMODITY LINE	3 760 336	100.0	3 490	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	5 419	.1	34	42 076	12.9
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	3 005 851	79.9	3 411	3 672 118	81.9
	INTERIOR WIRING, CONSTRUCTION MATERIALS	1 128 833		2 248	2 888 948	39.1
	OUTSIDE CONSTRUCTION MATERIALS	342 272		1 589	2 352 075	14.6
	LIGHTING FIXTURES	425 701		2 232	2 840 097	15.0
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	224 276		2 056	2 718 433	8.3
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	512 265		1 882	2 513 448	20.4
	NOT REPORTED IN DETAIL	372 504		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	139 742	3.7	418	791 617	17.7
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	121 808	3.2	488	1 007 835	12.1
	ELECTRIC KITCHEN EQUIPMENT, PARTS	45 888		272	607 017	7.6
	ELECTRIC HOME LAUNDRY EQUIPMENT	17 249		131	359 487	4.8
	TELEVISION SETS	26 757		105	309 914	8.6
	CONSOLE RADIOS AND RECORD PLAYERS	5 516		118	384 654	1.4
	OTHER MAJOR APPLIANCES (INCLUDING GAS)	9 239		157	429 736	2.1
	NOT REPORTED IN DETAIL	17 159		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	54 627	1.5	582	1 301 299	4.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	209 648	5.6	925	1 815 293	11.5
5064140	ROOM AIR CONDITIONERS	9 929	.3	356	914 059	1.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	21 746	.6	449	1 018 615	2.1
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	7 845		303	828 750	.9
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	5 090		118	392 485	1.3
	ACCESSORIES (INC. TESTING EQUIPMENT)	1 090		49	74 250	1.5
	INTERCOMMUNICATION AND SOUND EQUIPMENT	2 480		178	450 322	.6
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	4 140		38	61 053	6.8
	NOT REPORTED IN DETAIL	1 101		(NA)	(NA)	(NA)
5072210	HARDWARE	9 685	.3	118	113 782	8.5
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	4 993	.1	141	157 740	3.2
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	30 653	.8	1 042	1 483 042	2.1
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	3 513	.1	22	33 568	10.5
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	32 676	.9	179	181 559	18.0
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	9 922	.3	179	240 069	4.1
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	968		42	78 008	1.2
	RESIDENTIAL AND COMMERCIAL (5-20HP)	903		21	48 303	1.9
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	4 730		79	62 734	7.5
	NOT REPORTED IN DETAIL	3 321		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	9 079	.2	311	727 575	1.2
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	2 344	.1	42	70 208	3.3
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	2 739	.1	16	18 180	15.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	5 137	.1	41	48 908	10.5
	ENGINES (INC. INTERNAL COMBUS), TURBINES	1 150		7	11 619	9.9
	COMPRESSORS, PUMPS	720		13	25 608	2.8
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	128		6	13 778	.9
	CRANES, DERRICKS, HOISTS, WINCHES	257		9	15 513	1.7
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	598		5	10 234	5.8
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	1 174		7	20 756	5.7
	NOT REPORTED IN DETAIL	1 110		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	2 895	.1	19	28 179	10.3
	BALL, ROLLER BEARINGS	1 820		11	11 567	15.7
	OTHER POWER TRANSMISSION EQUIPMENT	984		11	16 744	5.9
	NOT REPORTED IN DETAIL	91		(NA)	(NA)	(NA)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	11 392	.3	47	75 745	15.0
5097230	FLOOR COVERINGS	3 066	.1	10	25 129	12.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	1 913	.1	14	21 424	8.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	5 977	.2	207	327 423	1.8
	COMMODITIES, N.E.C.	37 078	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	18 504	.5	177	149 059	12.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	ELECTRICAL APPLIANCES, TV, RADIO SETS (SIC 5064)					
	ALL ESTABLISHMENTS. . . . . (NUMBER)	2,486				
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000)	262,884				
	SALES REPORTED BY COMMODITY LINE.	3 903 390	100.0	1 832	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	27 839	.7	77	257 689	10.8
5014100	TIRES AND TUBES, NEW.	9 984	.3	21	112 253	8.9
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	3 162	.1	32	107 439	2.9
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	2 211	.1	30	28 352	7.8
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	41 068	1.1	123	330 167	12.4
	INTERIOR WIRING, CONSTRUCTION MATERIALS . .	12 525		50	110 922	11.3
	OUTSIDE CONSTRUCTION MATERIALS.	2 343		22	74 750	3.1
	LIGHTING FIXTURES	4 616		49	119 504	3.9
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	5 667		69	232 476	2.4
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	6 035		30	93 695	6.4
	NOT REPORTED IN DETAIL.	9 882		(NA)	(NA)	(NA)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	2 713 795	69.5	1 475	3 617 364	75.0
	ELECTRIC KITCHEN EQUIPMENT, PARTS	696 865		586	2 120 523	32.9
	ELECTRIC HOME LAUNDRY EQUIPMENT	314 848		638	2 319 158	13.6
	TELEVISION SETS	861 035		690	2 417 574	35.6
	CONSOLE RADIOS AND RECORD PLAYERS	163 499		640	2 264 605	7.2
	OTHER MAJOR APPLIANCES (INCLUDING GAS). . .	261 381		646	2 240 647	11.7
	NOT REPORTED IN DETAIL.	416 167		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	199 206	5.1	674	1 919 725	10.4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	237 044	6.1	668	1 382 158	17.2
5064140	ROOM AIR CONDITIONERS	174 355	4.5	581	2 386 070	7.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	87 460	2.2	467	1 853 598	4.7
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	34 403		348	1 318 472	2.6
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	16 673		219	813 692	2.0
	ACCESSORIES (INC. TESTING EQUIPMENT). . . .	5 914		110	410 410	1.4
	INTERCOMMUNICATION AND SOUND EQUIPMENT. . .	3 775		75	259 582	1.5
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	1 474		27	81 472	1.8
	NOT REPORTED IN DETAIL.	25 221		(NA)	(NA)	(NA)
5072210	HARDWARE.	19 539	.5	128	240 020	8.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	13 242	.3	104	438 919	3.0
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	3 266	.1	50	223 824	1.5
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	5 420	.1	51	119 260	4.5
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	50 563	1.3	191	928 951	5.4
	RESIDENTIAL AND SMALL COML. (UNDER 5HP) . .	26 334		100	519 664	5.1
	RESIDENTIAL AND COMMERCIAL (5-20HP)	11 663		52	379 262	3.1
	INDUSTRIAL AND LARGE COML. (OVER 20HP). . .	518		8	40 739	1.3
	NOT REPORTED IN DETAIL.	12 048		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	12 802	.3	62	367 138	3.5
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	9 017	.2	150	658 389	1.4
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	3 892	.1	10	35 599	10.9
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	10 442	.3	65	179 027	5.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	2 442	.1	8	15 492	15.8
5097110	HOUSEHOLD FURNITURE	14 346	.4	89	167 489	8.6
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	2 169	.1	43	56 820	3.8
5097230	FLOOR COVERINGS	33 736	.9	67	231 084	14.6
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	18 184	.5	136	234 580	7.8
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	8 946	.2	58	158 269	5.7
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	2 438	.1	31	235 925	1.0
5099110	PHOTOGRAPHIC GOODS.	3 515	.1	76	102 471	3.4
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	25 757	.7	121	290 759	8.9
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	14 514	.4	109	220 711	6.6
5099410	PRECIOUS STONES (CUT) AND METALS.	2 950	.1	11	23 380	12.6
5099420	JEWELRY, SILVERWARE, TROPHIES	14 528	.4	121	183 183	7.9
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	3 241	.1	40	46 395	7.0
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC . .	39 706	1.0	118	507 719	7.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	18 580	.5	149	736 532	2.5
	COMMODITIES, N.E.C.	35 196	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	38 835	1.0	355	1 337 996	2.9
	ELECTRONIC PARTS, EQUIPMENT (SIC 5065)					
	ALL ESTABLISHMENTS. . . . . (NUMBER)	3,890				
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000)	280,492				
	SALES REPORTED BY COMMODITY LINE.	1 256 500	100.0	2 743	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 768	.1	19	32 327	5.5
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	4 244	.3	81	69 982	6.1
	INTERIOR WIRING, CONSTRUCTION MATERIALS . .	978		37	18 388	5.3
	OUTSIDE CONSTRUCTION MATERIALS.	448		8	15 559	2.9
	LIGHTING FIXTURES	51		5	14 852	.3
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	497		23	24 094	2.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	ELECTRONIC PARTS, EQUIPMENT (CONT.)					
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	1 310		24	23 733	5.5
	NOT REPORTED IN DETAIL	960		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	910	.1	28	7 301	12.5
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	26 785	2.1	405	276 999	9.7
	ELECTRIC KITCHEN EQUIPMENT, PARTS	593		19	9 166	6.5
	ELECTRIC HOME LAUNDRY EQUIPMENT	137		4	2 686	5.1
	TELEVISION SETS	8 718		186	137 548	6.3
	CONSOLE RADIOS AND RECORD PLAYERS	5 560		169	91 139	6.1
	OTHER MAJOR APPLIANCES (INCLUDING GAS)	446		33	18 535	2.4
	NOT REPORTED IN DETAIL	11 331		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	17 978	1.4	330	251 730	7.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 326	.1	63	32 878	4.0
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	1 169 270	93.1	2 743	1 256 500	93.1
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	364 381		1 891	884 438	41.2
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	338 177		1 620	823 023	41.1
	ACCESSORIES (INC. TESTING EQUIPMENT)	60 895		1 289	638 682	9.5
	INTERCOMMUNICATION AND SOUND EQUIPMENT	131 638		1 298	637 469	20.7
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	118 299		845	459 658	25.7
	NOT REPORTED IN DETAIL	155 880		(NA)	(NA)	(NA)
5072210	HARDWARE	3 074	.2	27	41 127	7.5
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	847	.1	5	3 201	26.5
5099110	PHOTOGRAPHIC GOODS	1 652	.1	25	43 325	3.8
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	907	.1	6	6 872	13.2
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	3 798	.3	30	97 232	3.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 066	.1	42	25 513	4.2
	COMMODITIES, N.E.C.	12 168	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	10 707	.9	238	67 815	15.8
	HARDWARE (SIC 5072)					
	ALL ESTABLISHMENTS (NUMBER)			3 212		
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	310 919				
	SALES REPORTED BY COMMODITY LINE	2 231 895	100.0	2 215	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	28 439	1.3	101	513 617	5.5
5014100	TIRES AND TUBES, NEW	3 992	.2	42	311 948	1.3
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	57 311	2.6	451	1 206 868	4.7
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	2 202	.1	31	27 234	8.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	41 353	1.9	292	844 833	4.9
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	56 995	2.6	106	580 146	9.8
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	4 295	.2	86	435 401	1.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	52 311	2.3	246	901 091	5.8
5064140	ROOM AIR CONDITIONERS	3 192	.1	60	312 055	1.0
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	3 162	.1	29	153 017	2.1
5072210	HARDWARE	1 187 391	53.2	2 120	2 182 939	54.4
	BUILDERS' HARDWARE	228 065		819	1 194 496	19.1
	HEAVY HARDWARE	53 634		303	724 736	7.4
	KITCHEN AND SHELF HARDWARE	52 981		385	777 704	6.8
	HAND TOOLS (INC. POWER DRIVEN); CUTLERY	166 732		654	1 113 304	15.0
	ALL OTHER HARDWARE	250 696		747	1 037 858	24.2
	NOT REPORTED IN DETAIL	435 283		(NA)	(NA)	(NA)
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	8 138	.4	66	283 928	2.9
5072230	PAINTERS' SUPPLIES	44 887	2.0	365	850 129	5.3
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	20 091	.9	177	678 456	3.0
	WARM-AIR FURNACES (ALL FUELS)	5 153		63	325 628	1.6
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	1 293		20	106 981	1.2
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	4 589		70	404 799	1.1
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	5 030		87	444 842	1.1
	OTHER WARM-AIR HEATING EQUIPMENT	1 458		44	181 370	.8
	NOT REPORTED IN DETAIL	2 568		(NA)	(NA)	(NA)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	2 462	.1	36	210 594	1.2
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	4 065	.2	45	309 874	1.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	73 912	3.3	362	1 062 598	7.0
	PIPE, FITTINGS, VALVES	25 239		223	741 138	3.4
	PLUMBING FIXTURES	12 310		116	476 879	2.6
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	3 303		74	329 597	1.0
	OTHER PLUMBING EQUIPMENT, SUPPLIES	13 981		123	455 199	3.1
	NOT REPORTED IN DETAIL	19 079		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	2 378	.1	40	208 681	1.1
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	3 807	.2	48	222 395	1.7
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	2 105	.1	29	146 919	1.4
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	1 223	.1	9	6 187	19.8
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	220		3	1 731	12.7
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	273		3	1 908	14.3
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	223		3	1 173	19.0

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	HARDWARE (CONT.)					
	NOT REPORTED IN DETAIL	507		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	9 059	.4	108	335 163	2.7
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	2 116	.1	18	12 771	16.6
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	1 220	.1	16	12 755	9.6
	BALL, ROLLER BEARINGS	240		8	6 202	3.9
	OTHER POWER TRANSMISSION EQUIPMENT	908		7	4 636	19.6
	NOT REPORTED IN DETAIL	72		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	6 713	.3	75	283 315	2.4
5084910	ABRASIVES, ABRASIVE MATERIALS	16 543	.7	312	661 720	2.5
5084930	MECHANICAL RUBBER GOODS	3 372	.2	96	289 899	1.2
5084940	ROPE, CORDAGE, TWINE	7 853	.4	302	700 686	1.1
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	27 204	1.2	138	363 232	7.5
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	40 226	1.8	235	785 794	5.1
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	3 779	.2	19	86 193	4.4
5091212	IRON AND STEEL PRODUCTS (FLAT)	13 911	.6	137	409 510	3.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	63 692	2.9	477	1 107 251	5.8
	WIRE--PLAIN, COATED, BARBED, TWISTED	11 469		221	677 503	1.7
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	22 901		320	850 290	2.7
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	9 226		194	693 290	1.3
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES	3 938		153	563 457	.7
	REINFORCEMENT MESH (WELDED AND WOVEN)	2 283		81	350 006	.7
	NOT REPORTED IN DETAIL	13 875		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	10 643	.5	82	237 760	4.5
5091215	CAST IRON-SOIL PIPE, TUBING	3 011	.1	80	357 675	.8
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	25 406	1.1	221	763 678	3.3
	TUBING (MECHANICAL AND PRESSURE)	9 216		60	299 111	3.1
	STANDARD STEEL PIPE	9 807		141	490 989	2.0
	NOT REPORTED IN DETAIL	6 383		(NA)	(NA)	(NA)
5097110	HOUSEHOLD FURNITURE	19 756	.9	60	418 563	4.7
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 922	.1	13	34 066	5.6
5097230	FLOOR COVERINGS	22 786	1.0	101	472 003	4.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	101 709	4.6	288	1 063 833	9.6
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	5 652	.3	60	120 026	4.7
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	5 440	.2	99	255 970	2.1
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	14 297	.6	166	503 232	2.8
5098299	OTHER BUILDING MATERIALS	14 879	.7	124	342 871	4.3
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	116 131	5.2	277	1 136 916	10.2
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	35 752	1.6	152	767 472	4.7
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	5 654	.3	5	43 056	13.1
5099691	LUGGAGE, SADDLERY, HARNESS	1 415	.1	10	29 402	4.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	17 436	.8	132	373 985	4.7
	COMMODITIES, N.E.C.	27 909	1.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 698	.1	97	114 002	2.4
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 5074)					
	ALL ESTABLISHMENTS (NUMBER)	5,192				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	503,974				
	SALES REPORTED BY COMMODITY LINE	2 966 118	100.0	3 794	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	5 011	.2	123	148 951	3.4
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	44 464	1.5	244	266 575	16.7
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	7 230	.2	130	152 405	4.7
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	3 472	.1	74	93 364	3.7
5064140	ROOM AIR CONDITIONERS	3 467	.1	178	205 070	1.7
5072210	HARDWARE	23 282	.8	576	603 397	3.9
	BUILDERS' HARDWARE	5 164		93	128 845	4.0
	HEAVY HARDWARE	1 217		35	48 328	2.5
	KITCHEN AND SHELF HARDWARE	815		32	33 082	2.5
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	7 546		452	464 657	1.6
	ALL OTHER HARDWARE	4 583		101	126 415	3.6
	NOT REPORTED IN DETAIL	3 957		(NA)	(NA)	(NA)
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	1 469	.1	49	42 776	3.4
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	443 012	14.9	2 169	1 726 577	25.7
	WARM-AIR FURNACES (ALL FUELS)	168 944		1 437	1 142 761	14.8
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	41 863		528	548 534	7.6
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	90 326		1 136	897 102	10.1
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	14 871		533	507 807	2.9
	OTHER WARM-AIR HEATING EQUIPMENT	18 362		429	398 112	4.6
	NOT REPORTED IN DETAIL	108 646		(NA)	(NA)	(NA)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	10 039	.3	164	174 733	5.7
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	358 684	12.1	1 800	1 660 456	21.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	1 568 054	52.9	2 816	2 424 081	64.7
	PIPE, FITTINGS, VALVES.	509 209		2 124	1 904 600	26.7
	PLUMBING FIXTURES	364 892		1 787	1 674 563	21.8
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS). . .	124 966		1 522	1 408 468	8.9
	OTHER PLUMBING EQUIPMENT, SUPPLIES. . . .	300 269		1 705	1 614 354	18.6
	NOT REPORTED IN DETAIL.	268 718		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	48 145	1.6	636	641 314	7.5
	RESIDENTIAL AND SMALL COML. (UNDER 5HP) . .	20 924		425	409 892	5.1
	RESIDENTIAL AND COMMERCIAL (5-20HP)	9 776		240	265 573	3.7
	INDUSTRIAL AND LARGE COML. (OVER 20HP). . .	9 611		100	154 382	6.2
	NOT REPORTED IN DETAIL.	7 834		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	2 712	.1	73	90 427	3.0
	BEVERAGE, DRINKING, WATER COOLERS	762		44	52 885	1.4
	DISPLAY CASES	30		3	3 172	.9
	ICE MAKING MACHINES	329		9	16 487	2.0
	REACH-IN AND WALK-IN REFRIGERATORS.	153		12	10 352	1.5
	OTHER REFRIGERATION EQUIPMENT	553		14	9 045	6.1
	NOT REPORTED IN DETAIL.	885		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	7 587	.3	118	103 454	7.3
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	14 768	.5	205	249 311	5.9
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	1 551	.1	9	18 112	8.6
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	1 609	.1	8	8 999	17.9
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	73 478	2.5	485	644 176	11.4
5084910	ABRASIVES, ABRASIVE MATERIALS	2 863	.1	78	133 876	2.1
5084930	MECHANICAL RUBBER GOODS	3 019	.1	88	118 426	2.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	37 887	1.3	202	281 087	13.5
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	2 801	.1	51	63 374	4.4
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	2 611	.1	13	23 164	11.3
5091212	IRON AND STEEL PRODUCTS (FLAT).	10 686	.4	209	223 043	4.8
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	9 775	.3	190	251 593	3.9
	WIRE--PLAIN, COATED, BARBED, TWISTED. . . .	717		39	51 199	1.4
	NAILS AND STAPLES (INCL. TACKS AND BRADS, .	2 858		79	132 403	2.2
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	1 766		27	58 491	3.0
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES.	584		46	67 560	.9
	REINFORCEMENT MESH (WELDED AND WOVEN) . . .	484		15	41 481	1.2
	NOT REPORTED IN DETAIL.	3 366		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	3 921	.1	55	73 391	5.3
5091215	CAST IRON-SOIL PIPE, TUBING	59 121	2.0	824	893 823	6.6
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	138 188	4.7	1 136	1 214 460	11.4
	TUBING (MECHANICAL AND PRESSURE).	17 904		271	332 835	5.4
	STANDARD STEEL PIPE	89 961		755	882 706	10.2
	NOT REPORTED IN DETAIL.	30 323		(NA)	(NA)	(NA)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
5091312	OTHER COPPER AND BRASS MILL PRODUCTS. . . .	2 580	.1	42	49 758	5.2
5097230	FLOOR COVERINGS	2 525	.1	19	27 795	9.1
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	2 415	.1	27	39 192	6.2
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.) . . .	4 950	.2	50	54 770	9.0
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	12 425	.4	183	178 048	7.0
5098299	OTHER BUILDING MATERIALS.	8 282	.3	70	95 569	8.7
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	2 217	.1	17	26 812	8.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	11 520	.4	162	167 894	6.9
	COMMODITIES, N.E.C.	23 913	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6 385	.2	125	89 692	7.1
	AIR CONDITIONING, REFRIG. EQUIP, SUPPL. (SIC 5077)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 2,123					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 169,670					
	SALES REPORTED BY COMMODITY LINE.	644 494	100.0	1 451	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	1 528	.2	42	20 524	7.4
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	3 607	.6	56	35 051	10.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	542	.1	15	9 685	5.6
5064140	ROOM AIR CONDITIONERS	19 649	3.0	310	217 426	9.0
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES. . . .	1 081	.2	17	9 858	11.0
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	470		9	5 182	9.1
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	291		4	1 967	14.8
	NOT REPORTED IN DETAIL.	320		(NA)	(NA)	(NA)
5072210	HARDWARE.	953	.1	62	31 282	3.0
	BUILDERS' HARDWARE.	46		5	4 496	1.0
	HAND TOOLS (INC. POWER DRIVEN); CUTLERY . .	332		40	21 717	1.5
	ALL OTHER HARDWARE.	123		5	3 426	3.6
	NOT REPORTED IN DETAIL.	452		(NA)	(NA)	(NA)
5074110	WARM-AIR HEATING-COOLING EQPT.; SUPPLIES. . .	34 657	5.4	335	204 282	17.0
	WARM-AIR FURNACES (ALL FUELS)	13 647		236	155 497	8.8
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS).	7 237		142	95 807	7.6
	DUCTS, REGISTERS, FITTINGS; ACCESSORIES . .	8 126		173	107 703	7.5
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC). .	1 021		66	49 311	2.1
	OTHER WARM-AIR HEATING EQUIPMENT.	1 039		53	37 167	2.8
	NOT REPORTED IN DETAIL.	3 587		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AIR CONDITIONING, REFRG. EQUIP, SUPPL. (CONT.)					
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	324	.1	14	16 900	1.9
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	8 809	1.4	107	78 554	11.2
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	3 641	.6	94	61 706	5.9
	PIPE, FITTINGS, VALVES	1 393		40	22 069	6.3
	PLUMBING FIXTURES	470		10	7 551	6.2
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	254		13	12 739	2.0
	OTHER PLUMBING EQUIPMENT, SUPPLIES	277		9	5 131	5.4
	NOT REPORTED IN DETAIL	1 247		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	180 092	27.9	678	379 248	47.5
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	39 165		378	252 389	15.5
	RESIDENTIAL AND COMMERCIAL (5-20HP)	41 381		401	260 302	15.9
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	61 949		292	229 577	27.0
	NOT REPORTED IN DETAIL	37 597		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	195 236	30.3	954	399 530	48.9
	BEVERAGE, DRINKING, WATER COOLERS	23 227		260	124 391	18.7
	DISPLAY CASES	24 489		251	87 620	27.9
	ICE CREAM CABINETS	6 013		138	61 535	9.8
	ICE MAKING MACHINES	18 931		356	172 745	11.0
	REACH-IN AND WALK-IN REFRIGERATORS	19 079		345	135 510	14.1
	OTHER REFRIGERATION EQUIPMENT	45 829		448	188 930	24.3
	NOT REPORTED IN DETAIL	57 668		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	148 782	23.1	814	372 123	40.0
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	4 189	.6	76	38 189	11.0
	ELECTRICAL COOKING, FOOD SERVICE EQPT.	2 367		54	29 180	8.1
	COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL)	854		33	14 791	5.8
	NOT REPORTED IN DETAIL	968		(NA)	(NA)	(NA)
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	364	.1	34	11 362	3.2
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	6 643	1.0	118	49 891	13.3
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	1 367	.2	31	20 029	6.8
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	1 041	.2	25	14 976	7.0
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	966	.1	13	9 299	10.4
5091212	IRON AND STEEL PRODUCTS (FLAT)	331	.1	12	7 046	4.7
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	444	.1	9	12 350	3.6
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	913	.1	20	11 607	7.9
	TUBING (MECHANICAL AND PRESSURE)	145		8	4 554	3.2
	STANDARD STEEL PIPE	474		12	7 191	6.6
	NOT REPORTED IN DETAIL	294		(NA)	(NA)	(NA)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	626	.1	7	3 970	15.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 368	.2	64	27 419	5.0
	AIR CONDITIONING, REFRG. EQUIP, SUPPL. (CONT.)					
	COMMODITIES, N.E.C.	7 521	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	19 820	3.1	347	114 571	17.3
	COMMERCIAL MACHINES, EQUIPMENT (SIC 5082, PART)					
	ALL ESTABLISHMENTS (NUMBER) 5,639					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 364,499					
	SALES REPORTED BY COMMODITY LINE	1 080 591	100.0	3 405	(X)	(X)
5013150	GARAGE TOOLS, SHOP EQUIPMENT	600	.1	15	6 223	9.6
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 681	.2	21	14 844	11.3
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	1 688	.2	96	45 335	3.7
5045100	CONFECTIONERY	2 732	.3	19	13 343	20.5
5049410	COFFEE	1 042	.1	8	4 124	25.3
	ROASTED COFFEE (EXCEPT SOLUBLE)	743		3	2 744	27.1
	NOT REPORTED IN DETAIL	299		(NA)	(NA)	(NA)
5049980	MISCELLANEOUS FOOD PRODUCTS	17 131	1.6	20	42 810	40.0
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	724	.1	13	14 612	5.0
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	804	.1	14	6 809	11.8
5072210	HARDWARE	2 947	.3	19	16 951	17.4
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	1 913	.2	36	26 127	7.3
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	557	.1	21	11 273	4.9
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	14 928	1.4	248	137 748	10.8
5081100	OFFICE MACHINES AND EQUIPMENT	239 743	22.2	1 660	299 696	80.0
	ADDING, ACCOUNTING, COMPUTING MACHINES	55 146		928	131 990	41.8
	DUPLICATING MACHINES	42 986		396	92 409	46.5
	ADDRESSING, MAILING MACHINES	2 615		97	15 329	17.1
	TYPEWRITERS	30 117		737	100 347	30.0
	OTHER OFFICE MACHINES	51 093		595	105 818	48.3
	NOT REPORTED IN DETAIL	57 786		(NA)	(NA)	(NA)
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	252 956	23.4	691	386 144	65.5
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	47 517	4.4	373	189 428	25.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	162 663	15.1	565	196 440	82.8
	CASH REGISTERS	18 660		288	46 003	40.6
	COIN-OPERATED MACHINES	91 870		133	94 614	97.1
	OTHER STORE AND SERVICE MACHINES	4 635		67	10 442	44.4
	NOT REPORTED IN DETAIL	47 498		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)					
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	7 553	.7	119	29 176	25.9
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	77 912	7.2	388	123 356	63.2
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	113 434	10.5	351	123 878	91.6
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	3 225	.3	40	19 967	16.2
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.	271		6	2 542	10.7
	OTHER FOOD PROCESSING MACHINERY, EQPT.	2 843		32	16 742	17.0
	NOT REPORTED IN DETAIL	111		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	921	.1	41	14 860	6.2
	ENGINES (INC. INTERNAL COMBUS), TURBINES	17		3	659	2.6
	COMPRESSORS, PUMPS	369		24	9 394	3.9
	CRANES, DERRICKS, HOISTS, WINCHES	27		4	1 479	1.8
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	216		3	1 296	16.7
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	65		10	6 440	1.0
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	85		5	976	8.7
	NOT REPORTED IN DETAIL	142		(NA)	(NA)	(NA)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	1 138	.1	19	10 491	10.8
	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	1 013		19	10 491	9.7
	NOT REPORTED IN DETAIL	125		(NA)	(NA)	(NA)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	699	.1	25	5 950	11.7
5084960	PRINTING AND DUPLICATING INKS	841	.1	36	10 880	7.7
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 022	.1	20	7 055	14.5
5086220	SCHOOL EQUIPMENT, SUPPLIES	2 749	.3	118	23 750	11.6
5087200	CUSTODIAL (JANITORS') SUPPLIES	1 368	.1	29	12 892	10.6
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	2 179	.2	8	8 699	25.0
5091212	IRON AND STEEL PRODUCTS (FLAT)	547	.1	8	5 148	10.6
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	1 083	.1	10	7 591	14.3
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	1 033	.1	26	14 446	7.2
5096111	PRINTING AND WRITING PAPERS	1 941	.2	28	10 286	18.9
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	3 301	.3	66	30 604	10.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	1 444	.1	23	7 889	18.3
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	14 098	1.3	540	87 196	16.2
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	16 482	1.5	338	112 208	14.7
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 606	.1	20	13 517	11.9
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	20 027	1.9	274	140 198	14.3
5099110	PHOTOGRAPHIC GOODS	574	.1	12	5 788	9.9
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	1 578	.1	8	30 632	5.2
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	845	.1	8	11 503	7.3
5099420	JEWELRY, SILVERWARE, TROPHIES	583	.1	18	10 905	5.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	6 608	.6	112	47 578	13.9
	COMMODITIES, N.E.C.	15 767	1.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	30 407	2.8	1 022	260 561	11.7
	CONSTRUCTION MACHINERY, EQUIPMENT (SIC 5082, PART)					
	ALL ESTABLISHMENTS (NUMBER)	2,358				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	203,804				
	SALES REPORTED BY COMMODITY LINE	2 408 516	100.0	1 807	(X)	(X)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	6 392	.3	78	91 349	7.0
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	4 863	.2	49	44 664	10.9
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.	1 612		11	7 665	21.0
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC.	869		11	7 541	11.5
	NOT REPORTED IN DETAIL	2 382		(NA)	(NA)	(NA)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	1 839	.1	27	34 444	5.3
5072210	HARDWARE	1 581	.1	29	29 174	5.4
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	1 942 864	80.7	1 804	2 403 984	80.8
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	509 360		926	1 626 299	31.3
	2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS	106 111		339	923 667	11.5
	TRACTOR SHOVEL LOADERS	143 030		594	1 285 958	11.1
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	387 682		888	1 643 424	23.6
	POWER CRANES, DRAGLINES, SHOVELS-PARTS	165 720		625	1 022 401	16.2
	BITUMINOUS MIXERS, PAVERS, RELATED EQPT.	28 243		252	410 409	6.9
	CONCRETE MIXERS, PAVERS, RELATED EQPT.	36 493		346	533 324	6.8
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS	90 457		588	1 174 884	7.7
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	229 615		823	1 200 229	19.1
	NOT REPORTED IN DETAIL	246 153		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	76 424	3.2	580	957 632	8.0
	ENGINES (INC. INTERNAL COMBUS), TURBINES	12 102		160	399 488	3.0
	COMPRESSORS, PUMPS	22 467		330	484 735	4.6
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	13 568		151	284 117	4.8
	ELEVATORS	106		8	18 047	.6
	CRANES, DERRICKS, HOISTS, WINCHES	6 358		113	196 857	3.2
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	3 528		94	144 474	2.4
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	118		10	9 891	1.2
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	8 241		105	163 487	5.0
	NOT REPORTED IN DETAIL	9 936		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	8 627	.4	154	216 007	4.0
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	1 393	.1	23	16 962	8.2
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	466		12	10 940	4.3
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	927		16	10 659	8.7
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	169 499	7.0	636	1 145 964	14.8
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	155 235		598	1 075 180	14.4
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING	2 981		10	26 697	11.2
	OTHER USED OR REBUILT MACHINERY, EQPT.	8 405		56	89 761	9.4
	NOT REPORTED IN DETAIL	2 878		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	2 385	.1	33	36 419	6.5
	PAPER INDUSTRY MACHINERY	875		6	9 887	8.9
	WOOD WORKING MACHINERY	889		19	15 982	5.6
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	528		8	6 199	8.5
	NOT REPORTED IN DETAIL	93		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	1 223	.1	41	53 134	2.3
	BALL, ROLLER BEARINGS	838		36	45 732	1.8
	OTHER POWER TRANSMISSION EQUIPMENT	354		14	18 418	1.9
	NOT REPORTED IN DETAIL	31		(NA)	(NA)	(NA)
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	1 232	.1	47	56 393	2.2
	GAS WELDING SUPPLIES, EQPT. (INC. GASES)	914		26	26 547	3.4
	ARC WELDING SUPPLIES AND EQUIPMENT	303		28	35 921	.8
	NOT REPORTED IN DETAIL	15		(NA)	(NA)	(NA)
5084500	RECONDITIONED DRUMS AND BARRELS	1 929	.1	14	24 272	7.9
5084930	MECHANICAL RUBBER GOODS	1 601	.1	39	41 630	3.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	6 141	.3	36	41 107	14.9
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 933	.1	31	29 184	6.6
	POWER LAWN MOWERS	1 336		27	27 114	4.9
	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT	593		12	9 429	6.3
	NOT REPORTED IN DETAIL	4		(NA)	(NA)	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	14 168	.6	103	148 885	9.5
	TRACTORS AND EQUIPMENT (FARM)	4 351		34	50 281	8.7
	HARVESTING MACHINERY AND EQUIPMENT	710		11	15 584	4.6
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS	1 480		23	42 471	3.5
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER)	218		7	8 359	2.6
	LIGHT INDUSTRIAL EQUIPMENT	1 573		26	34 982	4.5
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT	816		26	35 224	2.3
	NOT REPORTED IN DETAIL	5 020		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	3 688	.2	25	51 597	7.1
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	4 614	.2	122	155 748	3.0
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	1 399	.1	23	31 349	4.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	6 604	.3	74	93 291	7.1
	COMMODITIES, N.E.C.	16 212	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	131 905	5.5	904	1 649 387	8.0
	INDUSTRIAL MACHINERY, EQUIPMENT (SIC 5082, PART)					
	ALL ESTABLISHMENTS (NUMBER)			8,637		
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	719,342				
	SALES REPORTED BY COMMODITY LINE	3 132 326	100.0	5 833	(X)	(X)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	2 993	.1	32	28 888	10.4
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	11 547	.4	61	95 804	12.1
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	10 842	.3	174	206 911	5.2
5032100	YARD OR PIECE GOODS	2 729	.1	6	24 299	11.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	7 064	.2	74	73 236	9.6
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	4 622	.1	16	58 931	7.8
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	1 876	.1	7	28 110	6.7
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 642	.1	8	34 836	4.7
5072210	HARDWARE	10 145	.3	188	171 310	5.9
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	1 613	.1	24	37 604	4.3
	WARM-AIR FURNACES (ALL FUELS)	320		4	2 132	15.0
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	564		7	3 697	15.3
	OTHER WARM-AIR HEATING EQUIPMENT	64		3	1 101	5.8
	NOT REPORTED IN DETAIL	665		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	1 940	.1	22	11 058	17.5
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	7 064	.2	50	60 784	11.6
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	2 122	.1	13	17 731	12.0
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	2 646	.1	37	27 200	9.7
5081100	OFFICE MACHINES AND EQUIPMENT	1 794	.1	26	12 161	14.8
	ADDING, ACCOUNTING, COMPUTING MACHINES	356		9	4 965	7.2
	TYPEWRITERS	226		5	3 893	5.8
	OTHER OFFICE MACHINES	912		11	7 025	13.0
	NOT REPORTED IN DETAIL	300		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	1 595	.1	13	16 461	9.7
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	4 915	.2	50	30 433	16.2
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	23 612	.8	171	130 020	18.2
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	2 416		25	18 673	12.9
	2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS	163		4	3 220	5.1
	TRACTOR SHOVEL LOADERS	1 517		23	28 270	5.4
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	2 753		47	40 488	6.8
	POWER CRANES, DRAGLINES, SHOVELS-PARTS	2 415		46	36 182	6.7
	BITUMINOUS MIXERS, PAVERS, RELATED EQPT.	1 382		15	17 244	8.0
	CONCRETE MIXERS, PAVERS, RELATED EQPT.	1 841		40	25 846	7.1
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS	851		27	18 898	4.5
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	6 169		73	57 440	10.7
	NOT REPORTED IN DETAIL	4 105		(NA)	(NA)	(NA)
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	142 211	4.5	375	181 490	78.4
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.	65 127		135	94 174	69.2
	OTHER FOOD PROCESSING MACHINERY, EQPT.	61 412		231	110 327	55.7
	NOT REPORTED IN DETAIL	15 672		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	659 621	21.1	1 826	955 764	69.0
	ENGINES (INC. INTERNAL COMBUS); TURBINES	103 660		337	181 463	57.1
	COMPRESSORS, PUMPS	83 672		500	222 232	37.7
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	12 977		65	48 236	26.9
	ELEVATORS	13 669		56	33 474	40.8
	CRANES, DERRICKS, HOISTS, WINCHES	24 938		175	131 549	19.0
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	121 264		282	208 962	58.0
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	5 696		105	57 192	10.0
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	114 566		486	234 329	48.9
	NOT REPORTED IN DETAIL	179 179		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	142 357	4.5	507	291 072	48.9
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	515 412	16.5	1 012	627 124	82.2
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	344 723		644	467 517	73.7
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	109 287		446	265 765	41.1
	NOT REPORTED IN DETAIL	61 402		(NA)	(NA)	(NA)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	501 738	16.0	1 109	718 829	69.8
	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	449 803		972	657 582	68.4
	REFINING--BLENDERS, PROPORTIONING	5 586		31	11 747	47.6
	NOT REPORTED IN DETAIL	46 349		(NA)	(NA)	(NA)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	99 029	3.2	279	108 649	91.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	40 921	1.3	212	116 658	35.1
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	138 331	4.4	738	469 696	29.5
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	37 618		153	96 969	38.8
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING	43 985		170	92 630	47.5
	USED OIL WELL REFINING MACHINERY, EQPT.	6 352		98	101 553	6.3
	OTHER USED OR REBUILT MACHINERY, EQPT.	41 941		323	186 052	22.5
	NOT REPORTED IN DETAIL	8 435		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	391 389	12.5	907	508 516	77.0
	PAPER INDUSTRY MACHINERY	19 953		57	28 597	69.8
	TEXTILE INDUSTRY MACHINERY	79 218		151	88 764	89.2
	WOOD WORKING MACHINERY	26 864		159	76 805	35.0
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	132 062		301	185 186	71.3
	NOT REPORTED IN DETAIL	133 292		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	10 212	.3	219	219 589	4.7
	BALL, ROLLER BEARINGS	4 575		147	143 884	3.2
	OTHER POWER TRANSMISSION EQUIPMENT	4 256		88	94 410	4.5
	NOT REPORTED IN DETAIL	1 381		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	25 586	.8	268	228 499	11.2
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	6 196	.2	78	86 331	7.2
	GAS WELDING SUPPLIES, EQPT. (INC. GASES)	1 404		33	23 805	5.9
	ARC WELDING SUPPLIES AND EQUIPMENT	1 494		42	41 021	3.6
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT	313		16	14 820	2.1
	NOT REPORTED IN DETAIL	2 985		(NA)	(NA)	(NA)
5084910	ABRASIVES, ABRASIVE MATERIALS	16 013	.5	233	179 303	8.9
5084930	MECHANICAL RUBBER GOODS	4 241	.1	225	183 262	2.3
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	29 885	1.0	259	234 559	12.7
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 572	.1	31	19 789	7.9
	POWER LAWN MOWERS	1 076		23	14 836	7.3
	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT	286		10	4 531	6.3
	NOT REPORTED IN DETAIL	210		(NA)	(NA)	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	12 875	.4	124	77 246	16.7
	TRACTORS AND EQUIPMENT (FARM)	2 014		19	10 156	19.8
	HARVESTING MACHINERY AND EQUIPMENT	327		6	3 193	10.2
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS	266		7	5 854	4.5
	DAIRY FARM AND BARN EQUIPMENT	6 068		16	23 561	25.8
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER)	791		28	15 603	5.1
	LIGHT INDUSTRIAL EQUIPMENT	909		33	13 168	6.9
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT	213		17	6 145	3.5
	NOT REPORTED IN DETAIL	2 287		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	3 508	.1	41	31 701	11.1
5091212	IRON AND STEEL PRODUCTS (FLAT)	4 706	.2	96	91 772	5.1
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	4 985	.2	311	295 360	1.7
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	3 665	.1	42	43 556	8.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	153 284	4.9	561	480 195	31.9
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	3 127	.1	21	18 762	16.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	2 404	.1	22	36 396	6.6
5099110	PHOTOGRAPHIC GOODS	3 600	.1	15	35 121	10.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	10 464	.3	167	195 663	5.3
	COMMODITIES, N.E.C.	43 132	1.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	61 101	2.0	945	558 948	10.9
	INDUSTRIAL SUPPLIES (SIC 5082, PART)					
	ALL ESTABLISHMENTS (NUMBER)	7,247				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	421,523				
	SALES REPORTED BY COMMODITY LINE	3 216 015	100.0	5 650	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	16 794	.5	159	111 435	15.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT	3 498	.1	90	79 889	4.4
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	2 503	.1	69	68 476	3.7
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	13 979	.4	94	86 982	16.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	11 863	.4	115	130 198	9.1
5072210	HARDWARE	24 505	.8	261	302 179	8.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	6 391	.2	92	141 778	4.5
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	6 530	.2	82	89 810	7.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	38 085	1.2	211	292 971	13.0
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	2 842	.1	51	64 137	4.4
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	6 091	.2	76	73 230	8.3
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	379		9	6 403	5.9
	TRACTOR SHOVEL LOADERS	137		4	2 400	5.7
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	657		20	10 062	6.5
	POWER CRANES, DRAGLINES, SHOVELS-PARTS	899		12	7 417	12.1
	CONCRETE MIXERS, PAVERS, RELATED EQPT.	275		5	4 542	6.1
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS	5		3	1 061	.5
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	2 265		36	41 730	5.4
	NOT REPORTED IN DETAIL	1 474		(NA)	(NA)	(NA)
	INDUSTRIAL SUPPLIES (CONT.)					
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	41 212	1.3	450	509 945	8.1
	ENGINES (INC. INTERNAL COMBUS), TURBINES	2 946		35	36 885	8.0
	COMPRESSORS, PUMPS	8 490		188	247 431	3.4
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	805		17	13 569	5.9
	ELEVATORS	490		10	7 311	6.7
	CRANES, DERRICKS, HOISTS, WINCHES	4 911		148	229 722	2.1
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	3 365		46	61 730	5.5
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	892		46	59 704	1.5
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	6 230		96	125 337	5.0
	NOT REPORTED IN DETAIL	13 083		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	12 506	.4	192	200 829	6.2
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	42 070	1.3	302	339 217	12.4
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	28 690		214	266 709	10.8
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	8 116		154	171 605	4.7
	NOT REPORTED IN DETAIL	5 264		(NA)	(NA)	(NA)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	4 771	.1	38	60 118	7.9
	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	4 501		29	45 420	9.9
	NOT REPORTED IN DETAIL	270		(NA)	(NA)	(NA)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	2 069	.1	22	8 667	23.9
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	3 362	.1	80	55 761	6.0
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	608		22	13 758	4.4
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING	1 183		22	21 982	5.4
	OTHER USED OR REBUILT MACHINERY, EQPT.	1 377		39	21 051	6.5
	NOT REPORTED IN DETAIL	194		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	8 441	.3	158	167 083	5.1
	PAPER INDUSTRY MACHINERY	789		6	4 046	19.5
	TEXTILE INDUSTRY MACHINERY	449		7	4 686	9.6
	WOOD WORKING MACHINERY	2 514		91	105 205	2.4
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	3 461		63	60 793	5.7
	NOT REPORTED IN DETAIL	1 228		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	383 854	11.9	1 178	799 091	48.0
	BALL, ROLLER BEARINGS	236 231		881	552 168	42.8
	OTHER POWER TRANSMISSION EQUIPMENT	124 780		695	556 308	22.4
	NOT REPORTED IN DETAIL	22 843		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	328 264	10.2	946	940 133	34.9
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	362 320	11.3	1 308	518 067	69.9
	GAS WELDING SUPPLIES, EQPT. (INC. GASES)	199 154		1 070	386 906	51.5
	ARC WELDING SUPPLIES AND EQUIPMENT	96 209		840	320 731	30.0
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT	9 335		229	97 362	9.6
	NOT REPORTED IN DETAIL	57 622		(NA)	(NA)	(NA)
5084500	RECONDITIONED DRUMS AND BARRELS	92 369	2.9	285	112 493	82.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL SUPPLIES (CONT.)					
5084910	ABRASIVES, ABRASIVE MATERIALS	134 581	4.2	999	859 568	15.7
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	31 895	1.0	419	329 828	9.7
5084930	MECHANICAL RUBBER GOODS	171 447	5.3	905	773 549	22.2
5084940	ROPE, CORDAGE, TWINE	66 253	2.1	392	432 876	15.3
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	114 535	3.6	120	137 151	83.5
5084960	PRINTING AND DUPLICATING INKS	8 827	.3	52	12 890	68.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 039 103	32.3	2 427	1 642 367	63.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.,					
	POULTRY EQUIPMENT (INC. TRACTORS)	4 884	.2	73	57 327	8.5
	TRACTORS AND EQUIPMENT (FARM)	984		9	12 432	7.9
	HARVESTING MACHINERY AND EQUIPMENT	1 779		10	8 741	20.4
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS	74		3	9 253	.8
	DAIRY FARM AND BARN EQUIPMENT	53		5	2 583	2.1
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER)	453		13	10 561	4.3
	LIGHT INDUSTRIAL EQUIPMENT	453		25	19 662	2.3
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT	344		13	15 588	2.2
	NOT REPORTED IN DETAIL	744		(NA)	(NA)	(NA)
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	2 208	.1	44	20 883	10.6
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	3 941	.1	40	21 019	18.7
5091212	IRON AND STEEL PRODUCTS (FLAT)	11 679	.4	173	205 875	5.7
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	19 283	.6	369	385 955	5.0
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	9 924	.3	88	132 505	7.5
5091215	CAST IRON-SOIL PIPE, TUBING	6 753	.2	84	120 729	5.6
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	73 291	2.3	375	507 738	14.4
5091219	STAINLESS STEEL	2 627	.1	9	17 265	15.2
	OTHER STAINLESS STEEL	2 564		8	16 353	15.7
	NOT REPORTED IN DETAIL	63		(NA)	(NA)	(NA)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	3 163	.1	23	43 740	7.2
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	7 002	.2	13	38 122	18.4
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	4 138	.1	31	35 203	11.8
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	1 653	.1	17	7 089	23.3
5099611	PETROLEUM PRODUCTS	4 090	.1	17	28 493	14.4
5099660	OTHER TEXTILE PRODUCTS	2 505	.1	10	9 121	27.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	13 512	.4	172	142 019	9.5
	COMMODITIES, N.E.C.	51 178	1.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	13 224	.4	416	224 796	5.9
	FARM AND GARDEN MACHINERY, EQUIPMENT (SIC 5083)					
	ALL ESTABLISHMENTS (NUMBER)	1,576				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	161,935				
	SALES REPORTED BY COMMODITY LINE	746 912	100.0	1 000	(X)	(X)
	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)					
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	862	.1	14	5 716	15.1
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 631	.2	23	12 480	13.1
5014100	TIRES AND TUBES, NEW	599	.1	13	11 745	5.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	603	.1	12	16 674	3.6
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	563	.1	14	16 324	3.4
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	625	.1	21	17 874	3.5
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	4 136	.6	10	16 907	24.5
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	436	.1	8	11 333	3.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	572	.1	8	12 271	4.7
5072210	HARDWARE	5 569	.7	42	36 615	15.2
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	785	.1	13	18 514	4.2
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	1 119	.1	21	19 752	5.7
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	10 046	1.3	49	53 461	18.8
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	2 706		20	29 168	9.3
	TRACTOR SHOVEL LOADERS	886		12	17 371	5.1
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	1 937		18	16 750	11.6
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS	57		3	998	5.7
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	1 782		15	25 561	7.0
	NOT REPORTED IN DETAIL	2 678		(NA)	(NA)	(NA)
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	3 578	.5	22	16 462	21.7
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	3 679	.5	52	41 289	8.9
	ENGINES (INC. INTERNAL COMBUS), TURBINES	1 053		15	10 863	9.7
	COMPRESSORS, PUMPS	334		12	8 865	3.8
	ELEVATORS	80		3	2 452	3.3
	CRANES, DERRICKS, HOISTS, WINCHES	9		3	2 699	.3
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	865		9	10 483	8.3
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	23		3	1 418	1.6
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	975		15	17 070	5.7
	NOT REPORTED IN DETAIL	340		(NA)	(NA)	(NA)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	993	.1	18	9 770	10.2
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	716		6	4 254	16.8
	OTHER USED OR REBUILT MACHINERY, EQPT.	272		11	5 306	5.1
	NOT REPORTED IN DETAIL	5		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	429	.1	9	5 295	8.1
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	233		3	1 290	18.1
	NOT REPORTED IN DETAIL	196		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)					
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	1 327	.2	15	19 877	6.7
	BALL, ROLLER BEARINGS	464		11	10 688	4.3
	OTHER POWER TRANSMISSION EQUIPMENT.	361		9	13 281	2.7
	NOT REPORTED IN DETAIL.	502		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	1 477	.2	10	13 705	10.8
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	431	.1	9	4 097	10.5
	GAS WELDING SUPPLIES, EQPT. (INC. GASES). .	139		4	1 339	10.4
	ARC WELDING SUPPLIES AND EQUIPMENT.	287		6	3 021	9.5
	NOT REPORTED IN DETAIL.	5		(NA)	(NA)	(NA)
5084910	ABRASIVES, ABRASIVE MATERIALS	386	.1	15	16 983	2.3
5084930	MECHANICAL RUBBER GOODS	662	.1	12	16 621	4.0
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 623	.2	12	11 451	14.2
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	148 722	19.9	330	261 866	56.8
	POWER LAWN MOWERS	61 476		176	147 367	41.7
	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT. .	27 088		112	98 904	27.4
	NOT REPORTED IN DETAIL.	60 158		(NA)	(NA)	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	506 847	67.9	781	606 327	83.6
	TRACTORS AND EQUIPMENT (FARM)	113 783		178	181 446	62.7
	HARVESTING MACHINERY AND EQUIPMENT.	37 892		138	189 149	20.0
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS.	30 485		132	144 204	21.1
	DAIRY FARM AND BARN EQUIPMENT	34 069		70	76 417	44.6
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER) . .	35 052		113	80 574	43.5
	LIGHT INDUSTRIAL EQUIPMENT.	32 409		116	116 697	27.8
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT . .	84 961		233	192 583	44.1
	NOT REPORTED IN DETAIL.	138 196		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	471	.1	6	4 632	10.2
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	523	.1	12	13 178	4.0
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	454	.1	11	9 995	4.5
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	2 439	.3	10	27 755	8.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	1 132	.2	14	20 045	5.6
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	1 413	.2	32	32 855	4.3
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	415	.1	11	17 139	2.4
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	2 842	.4	13	11 000	25.8
5099321	FERTILIZER, FERTILIZER MATERIALS.	4 389	.6	56	38 261	11.5
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	3 228	.4	31	23 458	13.8
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	510		16	12 750	4.0
	INSECTICIDES, FUNGICIDES, PESTICIDES. . . .	1 770		19	15 746	11.2
	NOT REPORTED IN DETAIL.	948		(NA)	(NA)	(NA)
5099330	SEEDS	2 586	.3	34	22 435	11.5
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 133	.2	4	5 457	20.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	5 812	.8	41	44 562	13.0
	COMMODITIES, N.E.C.	17 127	2.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5 248	.7	148	90 981	5.8
	PROFESSIONAL EQUIPMENT, SUPPLIES (SIC 5086)					
	ALL ESTABLISHMENTS. . . . . (NUMBER)	4,467				
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000)	273,561				
	SALES REPORTED BY COMMODITY LINE.	1 795 740	100.0	3 151	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	16 154	.9	66	113 292	14.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	15 574	.9	48	88 761	17.5
5081100	OFFICE MACHINES AND EQUIPMENT	1 768	.1	41	36 749	4.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	992	.1	8	3 701	26.8
5086100	DENTAL EQUIPMENT, SUPPLIES.	218 544	12.2	541	238 709	91.6
	TEETH	29 615		371	164 540	18.0
	DENTAL GOLD	15 678		328	160 747	9.8
	EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.)	52 156		365	175 303	29.8
	SUNDRY MERCHANDISE.	89 610		408	179 358	50.0
	NOT REPORTED IN DETAIL.	31 485		(NA)	(NA)	(NA)
5086210	CHURCH EQUIPMENT, SUPPLIES.	37 454	2.1	177	79 007	47.4
5086220	SCHOOL EQUIPMENT, SUPPLIES.	193 279	10.8	372	243 193	79.5
	EQUIPMENT (INCLUDING FURNITURE)	78 814		150	141 038	55.9
	SUPPLIES.	54 602		131	122 520	44.6
	NOT REPORTED IN DETAIL.	59 863		(NA)	(NA)	(NA)
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.	658 264	36.7	968	742 821	88.6
5086400	OPHTHALMIC PRODUCTS	191 428	10.7	810	232 408	82.4
	PRESCRIPTION SALES.	63 440		451	91 651	69.2
	OPHTHALMIC MERCHANDISE SALES.	74 172		472	127 068	58.4
	OPTICAL, OPHTHALMIC INSTRUMENTS, EQPT.. . .	29 070		212	99 660	29.2
	NOT REPORTED IN DETAIL.	24 746		(NA)	(NA)	(NA)
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT . . .	284 569	15.8	325	488 796	58.2
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	111 409	6.2	252	162 575	68.5
5087200	CUSTODIAL (JANITORS') SUPPLIES.	1 607	.1	18	15 500	10.4
	MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.). .	1 265		10	11 151	11.3
	CLEANING CHEMICALS AND SUPPLIES	195		12	8 199	2.4
	NOT REPORTED IN DETAIL.	147		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)					
5096111	PRINTING AND WRITING PAPERS	979	.1	9	7 740	12.6
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	7 004	.4	75	58 431	12.0
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	5 466	.3	81	82 055	6.7
	OFFICE FURNITURE (WOODEN, METAL)	2 539		31	37 537	6.8
	PUBLIC BUILDING FURNITURE	400		9	9 999	4.0
	PROFESSIONAL FURNITURE	671		22	24 807	2.7
	OTHER FURNITURE	192		8	8 908	2.2
	NOT REPORTED IN DETAIL	1 664		(NA)	(NA)	(NA)
5099110	PHOTOGRAPHIC GOODS	13 479	.8	24	38 321	35.2
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 761	.1	31	23 781	7.4
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	1 414	.1	18	18 196	7.8
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	2 670	.1	8	24 119	11.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	7 427	.4	35	31 380	23.7
	COMMODITIES, N.E.C.	15 953	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	8 545	.5	314	236 461	3.6
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (SIC 5087)					
	ALL ESTABLISHMENTS (NUMBER) 5,158					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 252,234					
	SALES REPORTED BY COMMODITY LINE	1 161 683	100.0	3 798	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	809	.1	10	5 032	16.1
5022230	TOILET SOAPS	652	.1	77	25 095	2.6
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	8 689	.7	57	32 286	26.9
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	4 637	.4	162	51 735	9.0
5032100	YARD OR PIECE GOODS	3 697	.3	26	13 474	27.4
5039100	SHOES, OTHER FOOTWEAR	1 412	.1	14	5 282	26.7
5072210	HARDWARE	929	.1	19	15 947	5.8
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	643	.1	6	1 948	33.0
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	867	.1	17	15 804	5.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 042	.2	26	11 215	18.2
5086220	SCHOOL EQUIPMENT, SUPPLIES	939	.1	15	7 441	12.6
	EQUIPMENT (INCLUDING FURNITURE)	505		6	4 817	10.5
	SUPPLIES	419		8	2 524	16.6
	NOT REPORTED IN DETAIL	15		(NA)	(NA)	(NA)
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)					
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	265 323	22.8	1 030	266 984	99.4
	EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.)	61 571		773	217 497	28.3
	SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.)	180 117		806	219 684	82.0
	NOT REPORTED IN DETAIL	23 635		(NA)	(NA)	(NA)
5087200	CUSTODIAL (JANITORS') SUPPLIES	222 031	19.1	1 080	273 648	81.1
	MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.)	44 128		650	191 284	23.1
	CLEANING CHEMICALS AND SUPPLIES	138 624		741	204 859	67.7
	NOT REPORTED IN DETAIL	39 279		(NA)	(NA)	(NA)
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	253 928	21.9	617	291 428	87.1
	MACHINES (WASH, DRY, IRON, PRESS)	125 913		387	189 516	66.4
	EQUIPMENT (MARKING EQUIPMENT, LAUNDRY TRAYS, BASKETS, ETC.)	7 287		137	85 280	8.5
	SUPPLIES (CHEMICALS, DRY CLEANING, ETC.)	68 982		199	115 713	59.6
	NOT REPORTED IN DETAIL	51 746		(NA)	(NA)	(NA)
5087400	SHOE REPAIR AND RESOLE MATERIALS	83 856	7.2	295	90 436	92.7
	LEATHER, SOLE AND HEEL	10 912		160	35 992	30.3
	RUBBER AND OTHER THAN LEATHER SOLES AND HEELS	23 708		158	46 728	50.7
	FINDINGS AND MERCHANDISE FOR SHOE REPAIR	18 961		173	41 765	45.4
	NOT REPORTED IN DETAIL	30 275		(NA)	(NA)	(NA)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	65 537	5.6	363	75 208	87.1
5087910	TAILORS' SUPPLIES	6 471	.6	67	31 040	20.8
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	19 455	1.7	113	20 466	95.1
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	122 088	10.5	273	153 646	79.5
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	46 014	4.0	96	52 649	87.4
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	2 867	.2	66	33 441	8.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	7 939	.7	157	55 635	14.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	11 176	1.0	21	20 350	54.9
	OFFICE FURNITURE (WOODEN, METAL)	9 982		9	16 256	61.4
	STORE AND RESTAURANT FURNITURE	336		4	1 520	22.1
	OTHER FURNITURE	453		7	2 615	17.3
	NOT REPORTED IN DETAIL	405		(NA)	(NA)	(NA)
5097221	CURTAINS, DRAPERIES	3 646	.3	8	13 120	27.8
5097230	FLOOR COVERINGS	653	.1	13	4 212	15.5
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	1 394	.1	13	11 493	12.1
5099660	OTHER TEXTILE PRODUCTS	1 141	.1	8	3 738	30.5
5099691	LUGGAGE, SADDLERY, HARNESS	588	.1	16	3 047	19.3
5099694	LEATHER	1 974	.2	73	30 738	6.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 418	.1	56	17 632	8.0
	COMMODITIES, N.E.C.	12 707	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6 101	.5	223	66 428	9.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	TRANSPORTATION EQUIP, SUPPL, EX. AUTO. (SIC 5088)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 1,660					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 159,271					
	SALES REPORTED BY COMMODITY LINE.	700 016	100.0	1 079	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	611	.1	9	5 419	11.3
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	645	.1	10	5 275	12.2
5072210	HARDWARE.	1 740	.2	21	10 559	16.5
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	1 058	.2	14	10 768	9.8
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	1 131	.2	22	21 398	5.3
5084940	ROPE, CORDAGE, TWINE.	1 789	.3	28	23 527	7.6
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	3 153	.5	21	13 274	23.8
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	429 750	61.4	646	457 150	94.0
	AIRCRAFT ENGINES, AIR FRAMES, ETC..	156 589		236	214 520	73.0
	AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES.	209 811		412	305 622	68.7
	NOT REPORTED IN DETAIL.	63 350		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	163 298	23.3	377	187 674	87.0
5088910	RAILROAD TRANSPORTATION EQUIPMENT	54 039	7.7	60	55 669	97.1
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE).	2 576	.4	14	11 088	23.2
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	1 469	.2	23	14 453	10.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	3 172	.5	18	19 252	16.5
5099611	PETROLEUM PRODUCTS.	3 824	.5	31	65 921	5.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	2 405	.3	21	22 836	10.5
	COMMODITIES, N.E.C.	9 642	1.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	19 714	2.8	127	137 733	14.3
	COAL (SIC 5091, PART)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 601					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 131,164					
	SALES REPORTED BY COMMODITY LINE.	530 470	100.0	348	(X)	(X)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	441	.1	8	8 095	5.4
5091111	COAL (BITUMINOUS AND ANTHRACITE).	492 345	92.8	335	520 765	94.5
5091112	COKE.	14 305	2.7	35	67 801	21.1
	COAL (CONT.)					
5099611	PETROLEUM PRODUCTS.	19 228	3.6	36	99 117	19.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 394	.3	10	14 290	9.8
	COMMODITIES, N.E.C.	1 451	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 306	.2	20	23 241	5.6
	METALS (EX. COAL, PETROL PROD, SCRAP) (SIC 5091, PART)					
	(SEE TABLE 6A)					
	PETROLEUM BULK STATIONS, TERMINALS (SIC 5092)					
	(NOT ANALYZED BY COMMODITY LINE)					
	SCRAP, WASTE MATERIALS (SIC 5093)					
	(SEE TABLE 7)					
	TOBACCO, TOBACCO PRODUCTS (SIC 5094)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 2,753					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 324,043					
	SALES REPORTED BY COMMODITY LINE.	4 358 060	100.0	2 370	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	8 483	.2	149	226 867	3.7
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	85 027	2.0	912	1 834 656	4.6
5022230	TOILET SOAPS.	2 862	.1	224	252 587	1.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	7 532	.2	263	266 349	2.8
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	3 480	.1	37	51 300	6.8
5045100	CONFECTIONERY	472 038	10.8	2 029	3 642 529	13.0
	CANDY, ALL KINDS.	326 170		1 789	3 222 264	10.1
	CHEWING GUM	54 154		1 489	2 659 752	2.0
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	30 800		924	1 757 361	1.8
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	11 098		645	1 059 981	1.0
	NOT REPORTED IN DETAIL.	49 816		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	TOBACCO, TOBACCO PRODUCTS (CONT.)					
5047100	MEATS, PROVISIONS	2 214	.1	148	150 375	1.5
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	237		17	17 167	1.4
	CURED, BOILED, SMOKED MEATS	510		47	48 049	1.1
	SAUSAGE, MEAT LOAVES	331		34	27 159	1.2
	LARD	445		70	69 766	.6
	OTHER MEAT (INCLUDING GAME)	81		18	15 505	.5
	NOT REPORTED IN DETAIL	610		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	34 566	.8	394	531 500	6.5
	CANNED FRUITS, FRUIT JUICES	7 905		289	374 632	2.1
	CANNED VEGETABLES, VEGETABLE JUICES	12 675		285	357 444	3.5
	CANNED FISH, SEAFOOD	1 784		172	193 689	.9
	CANNED MEATS	2 937		207	234 998	1.2
	CANNED MILK	3 329		173	173 878	1.9
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	3 056		160	215 911	1.4
	NOT REPORTED IN DETAIL	2 880		(NA)	(NA)	(NA)
5049410	COFFEE	7 770	.2	290	327 129	2.4
	GREEN COFFEE	431		21	21 838	2.0
	SOLUBLE COFFEE	2 005		143	155 326	1.3
	ROASTED COFFEE (EXCEPT SOLUBLE)	4 811		229	264 949	1.8
	NOT REPORTED IN DETAIL	523		(NA)	(NA)	(NA)
5049920	FLOUR, RELATED PRODUCTS	4 321	.1	190	189 376	2.3
5049930	SUGAR (REFINED)	7 726	.2	232	270 864	2.9
5049950	GROCERIES, EXCEPT AS SPECIFIED	18 476	.4	393	553 070	3.3
	MARGARINE, BUTTER SUBSTITUTES	948		89	90 539	1.0
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	1 746		155	172 594	1.0
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	1 518		118	131 925	1.2
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	6 174		248	346 615	1.8
	NOT REPORTED IN DETAIL	8 090		(NA)	(NA)	(NA)
5049980	MISCELLANEOUS FOOD PRODUCTS	2 893	.1	59	78 925	3.7
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	15 784	.4	232	558 374	2.8
5086220	SCHOOL EQUIPMENT, SUPPLIES	12 415	.3	668	1 128 768	1.1
5094110	CIGARETTES, CIGARS, TOBACCO	3 503 711	80.4	2 370	4 358 060	80.4
	CIGARETTES	2 556 313		2 038	3 788 771	67.5
	CIGARS	401 629		1 889	3 607 738	11.1
	OTHER TOBACCO	164 239		1 661	3 231 093	5.1
	NOT REPORTED IN DETAIL	381 530		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS	6 643	.2	42	61 751	10.8
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	5 026	.1	21	45 515	11.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	12 348	.3	594	908 445	1.4
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	26 224	.6	734	1 174 556	2.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	3 086	.1	26	141 776	2.2
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	4 645	.1	62	110 284	4.2
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	2 839	.1	133	118 820	2.4
5099693	SMOKERS' SUPPLIES AND PIPES	35 738	.8	825	1 957 422	1.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	38 168	.9	402	823 303	4.6
	COMMODITIES, N.E.C.	31 478	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 567	.1	32	64 666	4.0
	BEER (SIC 5095, PART)					
	ALL ESTABLISHMENTS (NUMBER)	5,694				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	267,347				
	SALES REPORTED BY COMMODITY LINE	3 117 107	100.0	4 853	(X)	(X)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	3 336	.1	11	14 790	22.6
	FRESH FRUITS, BERRIES, MELONS	2 137		8	10 991	19.4
	FRESH VEGETABLES	1 202		8	6 831	17.6
5049300	CANNED, BOTTLED FOODS	2 171	.1	25	30 569	7.1
	CANNED FRUITS, FRUIT JUICES	560		14	24 690	2.3
	CANNED VEGETABLES, VEGETABLE JUICES	1 180		15	14 767	8.0
	CANNED FISH, SEAFOOD	108		7	8 595	1.3
	CANNED MEATS	145		7	8 595	1.7
	CANNED MILK	82		6	8 304	1.0
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	49		4	6 149	.8
	NOT REPORTED IN DETAIL	47		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	21 406	.7	948	360 042	5.9
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	2 533	.1	144	72 628	3.5
5094110	CIGARETTES, CIGARS, TOBACCO	2 099	.1	27	18 935	11.1
	CIGARETTES	1 560		16	10 521	14.8
	CIGARS	281		13	10 906	2.6
	OTHER TOBACCO	88		7	6 382	1.4
	NOT REPORTED IN DETAIL	170		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS	2 979 782	95.6	4 853	3 117 107	95.6
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	43 826	1.4	110	218 206	20.1
5095212	WINES	50 109	1.6	662	590 167	8.5
	COMMODITIES, N.E.C.	11 450	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	395	(Z)	38	15 198	2.6
	WINES, DISTILLED SPIRITS (SIC 5095, PART)					
	ALL ESTABLISHMENTS (NUMBER)	1,470				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	214,825				
	SALES REPORTED BY COMMODITY LINE	4 595 415	100.0	1 273	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	WINES, DISTILLED SPIRITS (CONT.)					
5045100	CONFECTIONERY	2 579	.1	17	46 190	5.6
	CANDY, ALL KINDS	1 177		8	25 192	4.7
	CHEWING GUM	195		6	23 993	.8
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	350		8	27 531	1.3
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	58		5	12 785	.5
	NOT REPORTED IN DETAIL	799		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	2 754	.1	12	34 994	7.9
5049980	MISCELLANEOUS FOOD PRODUCTS	3 506	.1	6	88 067	4.0
5094110	CIGARETTES, CIGARS, TOBACCO	9 503	.2	16	39 476	24.1
	CIGARETTES	6 767		10	30 883	21.9
	CIGARS	1 053		7	24 492	4.3
	OTHER TOBACCO	222		5	21 279	1.0
	NOT REPORTED IN DETAIL	1 461		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS	120 051	2.6	397	1 228 286	9.8
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	3 767 995	82.0	1 082	4 352 750	86.6
5095212	WINES	679 344	14.8	1 103	3 989 536	17.0
	COMMODITIES, N.E.C.	7 923	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 760	(Z)	10	58 147	3.0
	PRINTING AND WRITING PAPER (SIC 5096, PART)					
	ALL ESTABLISHMENTS (NUMBER)	882				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	41,756				
	SALES REPORTED BY COMMODITY LINE	1 770 004	100.0	786	(X)	(X)
5081100	OFFICE MACHINES AND EQUIPMENT	1 954	.1	25	33 664	5.8
	ADDING, ACCOUNTING, COMPUTING MACHINES	32		3	975	3.3
	DUPLICATING MACHINES	1 156		22	30 686	3.8
	TYPEWRITERS	100		4	1 452	6.9
	OTHER OFFICE MACHINES	697		10	20 016	3.5
5084940	ROPE, CORDAGE, TWINE	2 986	.2	72	254 328	1.2
5086220	SCHOOL EQUIPMENT, SUPPLIES	5 421	.3	24	140 567	3.9
5087200	CUSTODIAL (JANITORS') SUPPLIES	1 366	.1	26	155 949	.9
5093220	WASTE PAPER	2 290	.1	7	153 373	1.5
5096111	PRINTING AND WRITING PAPERS	1 182 243	66.8	770	1 459 612	81.0
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	338 582	19.1	136	746 745	45.3
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	120 309	6.8	224	675 781	17.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	32 940	1.9	145	462 262	7.1
5096213	PAPERBOARD, BOXBOARD	13 942	.8	112	489 171	2.9
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	36 162	2.0	135	347 556	10.4
	STATIONERY	9 708		78	244 872	4.0
	CARBON PAPER, STENCIL PAPER, INKED RIBBON	1 957		43	194 951	1.0
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS	5 062		26	128 455	3.9
	PENS, MECHANICAL PENCILS	1 801		29	160 610	1.1
	OTHER OFFICE SUPPLIES	10 323		48	157 016	6.6
	ARTISTS' SUPPLIES	1 681		9	117 635	1.4
	NOT REPORTED IN DETAIL	5 630		(NA)	(NA)	(NA)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 314	.1	40	93 180	1.4
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	2 192	.1	10	37 106	5.9
5097230	FLOOR COVERINGS	3 835	.2	12	48 373	7.9
5098296	BUILDING AND CONSTRUCTION PAPER	4 160	.2	43	221 859	1.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 296	.1	14	28 274	4.6
	COMMODITIES, N.E.C.	17 785	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 227	.1	36	174 413	.7
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096, PART)					
	ALL ESTABLISHMENTS (NUMBER)	2,525				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	192,521				
	SALES REPORTED BY COMMODITY LINE	1 654 029	100.0	2 019	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	5 298	.3	99	69 393	7.6
5022230	TOILET SOAPS	1 876	.1	123	93 262	2.0
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	6 384	.4	58	52 254	12.2
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	7 713	.5	278	224 434	3.4
5032100	YARD OR PIECE GOODS	2 013	.1	9	9 223	21.8
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 496	.1	66	47 320	3.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	1 195	.1	8	24 205	4.9
5045100	CONFECTIONERY	8 635	.5	94	105 731	8.2
5049300	CANNED, BOTTLED FOODS	2 480	.1	16	27 915	8.9
	CANNED FRUITS, FRUIT JUICES	409		8	6 907	5.9
	CANNED VEGETABLES, VEGETABLE JUICES	680		0	6 861	9.9
	CANNED FISH, SEAFOOD	52		3	2 209	2.4
	CANNED MEATS	43		5	5 149	.8
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	257		5	3 142	8.2
	NOT REPORTED IN DETAIL	1 039		(NA)	(NA)	(NA)
5049920	FLOUR, RELATED PRODUCTS	2 774	.2	7	24 884	11.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)					
5049950	GROCERIES, EXCEPT AS SPECIFIED	2 043	.1	24	30 066	6.8
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	888		5	22 251	4.0
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	523		12	24 310	2.2
	NOT REPORTED IN DETAIL	632		(NA)	(NA)	(NA)
5049980	MISCELLANEOUS FOOD PRODUCTS	3 666	.2	55	32 913	11.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 017	.1	24	44 866	2.3
5072210	HARDWARE	1 372	.1	52	38 041	3.6
5081100	OFFICE MACHINES AND EQUIPMENT	1 299	.1	17	20 286	6.4
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	3 633	.2	31	27 592	13.2
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	1 123	.1	6	6 815	16.5
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.	564		3	3 344	16.9
	NOT REPORTED IN DETAIL	559		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	819	.1	9	6 295	13.0
5084940	ROPE, CORDAGE, TWINE	15 105	.9	529	512 401	2.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 375	.1	20	17 426	7.9
5086220	SCHOOL EQUIPMENT, SUPPLIES	12 894	.8	204	217 313	5.9
5087200	CUSTODIAL (JANITORS') SUPPLIES	24 958	1.5	488	430 752	5.8
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	5 466	.3	170	135 578	4.0
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	1 190	.1	10	18 925	6.3
5093220	WASTE PAPER	1 672	.1	32	34 483	4.8
5096111	PRINTING AND WRITING PAPERS	112 260	6.8	354	529 647	21.2
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	11 504	.7	88	212 203	5.4
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	879 836	53.2	1 737	1 496 854	58.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	329 629	19.9	1 140	1 076 386	30.6
5096213	PAPERBOARD, BOXBOARD	109 311	6.6	484	527 192	20.7
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	20 061	1.2	320	341 721	5.9
	STATIONERY	5 649		164	212 232	2.7
	CARBON PAPER, STENCIL PAPER, INKED RIBBON	364		60	103 603	.4
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS	3 035		151	144 823	2.1
	PENS, MECHANICAL PENCILS	2 687		159	190 290	1.4
	OTHER OFFICE SUPPLIES	4 543		117	157 447	2.9
	ARTISTS' SUPPLIES	196		20	65 445	.3
	NOT REPORTED IN DETAIL	3 587		(NA)	(NA)	(NA)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	16 478	1.0	315	307 209	5.4
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	869	.1	37	105 124	.8
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	1 600	.1	30	32 452	4.9
5097230	FLOOR COVERINGS	1 835	.1	18	25 069	7.3
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	5 222	.3	61	91 996	5.7
5098296	BUILDING AND CONSTRUCTION PAPER	5 686	.3	104	203 234	2.8
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 840	.1	54	45 890	4.0
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	1 501	.1	8	11 979	12.5
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	1 751	.1	7	8 497	20.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	11 344	.7	130	120 631	9.4
	COMMODITIES, N.E.C.	23 859	1.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 947	.1	37	45 567	4.3
	STATIONERY, OFFICE SUPPLIES (SIC 5096, PART)					
	ALL ESTABLISHMENTS (NUMBER)	3,639				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	316,309				
	SALES REPORTED BY COMMODITY LINE	739 991	100.0	2 047	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	521	.1	14	5 025	10.4
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 906	.3	19	8 968	21.3
5045100	CONFECTIONERY	440	.1	9	2 920	15.1
5081100	OFFICE MACHINES AND EQUIPMENT	27 605	3.7	633	201 522	13.7
	ADDING, ACCOUNTING, COMPUTING MACHINES	4 438		290	78 188	5.7
	DUPLICATING MACHINES	9 588		288	108 053	8.9
	ADDRESSING, MAILING MACHINES	95		11	3 156	3.0
	TYPEWRITERS	3 105		267	68 171	4.6
	OTHER OFFICE MACHINES	5 349		196	79 412	6.7
	NOT REPORTED IN DETAIL	5 030		(NA)	(NA)	(NA)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	403	.1	14	2 063	19.5
5084940	ROPE, CORDAGE, TWINE	580	.1	26	12 953	4.5
5084960	PRINTING AND DUPLICATING INKS	2 692	.4	79	46 913	5.7
5086220	SCHOOL EQUIPMENT, SUPPLIES	9 692	1.3	248	99 746	9.7
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	681	.1	5	5 127	13.3
5096111	PRINTING AND WRITING PAPERS	16 049	2.2	148	101 456	15.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	2 938	.4	47	40 908	7.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	1 567	.2	45	40 895	3.8
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	534 046	72.2	1 791	679 615	78.6
	STATIONERY	113 412		605	238 030	47.6
	CARBON PAPER, STENCIL PAPER, INKED RIBBON	27 573		521	226 160	12.2
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS	33 889		476	204 948	16.5
	PENS, MECHANICAL PENCILS	56 646		496	250 340	22.6
	OTHER OFFICE SUPPLIES	88 678		521	213 661	41.5
	ARTISTS' SUPPLIES	14 401		148	93 754	15.4
	NOT REPORTED IN DETAIL	199 447		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	STATIONERY, OFFICE SUPPLIES (CONT.)					
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	11 057	1.5	153	66 945	16.5
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	56 674	7.7	410	128 846	44.0
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	40 143	5.4	455	195 972	20.5
5097230	FLOOR COVERINGS	674	.1	19	14 271	4.7
	CARPETS, RUGS	367		4	2 161	17.0
	NOT REPORTED IN DETAIL.	307		(NA)	(NA)	(NA)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	714	.1	11	5 419	13.2
5099110	PHOTOGRAPHIC GOODS.	2 589	.3	27	19 708	13.1
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	2 174	.3	62	20 689	10.5
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	3 527	.5	93	43 790	8.1
5099420	JEWELRY, SILVERWARE, TROPHIES	512	.1	27	7 906	6.5
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	3 210	.4	73	21 907	14.7
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	3 239	.4	57	27 810	11.6
5099691	LUGGAGE, SADDLERY, HARNESS.	494	.1	11	5 959	8.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	2 043	.3	76	40 098	5.1
	COMMODITIES, N.E.C.	6 993	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6 828	.9	259	84 211	8.1
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097, PART)					
	ALL ESTABLISHMENTS. (NUMBER)	2,343				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	221,076				
	SALES REPORTED BY COMMODITY LINE.	785 436	100.0	1 491	(X)	(X)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	5 133	.7	56	47 496	10.8
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	392	.1	19	18 640	2.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 347	.2	34	26 973	5.0
5072210	HARDWARE.	2 890	.4	27	24 459	11.8
5081100	OFFICE MACHINES AND EQUIPMENT	8 435	1.1	143	62 987	13.4
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT.	554	.1	7	2 931	18.9
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	643	.1	11	3 834	16.8
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	807	.1	13	5 667	14.2
5086220	SCHOOL EQUIPMENT, SUPPLIES.	1 035	.1	33	15 390	6.7
	EQUIPMENT (INCLUDING FURNITURE)	553		3	2 333	23.7
	NOT REPORTED IN DETAIL.	482		(NA)	(NA)	(NA)
5087930	UPHOLSTERERS, FABRICS, SUPPLIES	592	.1	9	7 230	8.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS, MATLS.	21 878	2.8	194	96 107	22.8
	FURNITURE (HOUSEHOLD, OFFICE) (CONT.)					
5097110	HOUSEHOLD FURNITURE	340 777	43.4	645	416 856	81.7
	HOUSEHOLD FURNITURE	246 737		460	305 877	80.7
	MATTRESSES, BED SPRINGS	29 866		194	137 033	21.8
	NOT REPORTED IN DETAIL.	64 174		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	345 525	44.0	954	443 522	77.9
	OFFICE FURNITURE (WOODEN, METAL).	191 212		599	275 130	69.5
	PUBLIC BUILDING FURNITURE	38 325		131	88 673	43.2
	STORE AND RESTAURANT FURNITURE.	7 778		61	44 563	17.5
	PROFESSIONAL FURNITURE.	3 630		41	25 465	14.3
	OTHER FURNITURE	33 427		107	67 512	49.5
	NOT REPORTED IN DETAIL.	71 153		(NA)	(NA)	(NA)
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 232	.2	36	24 810	5.0
5097221	CURTAINS, DRAPERIES	6 180	.8	104	77 581	8.0
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	4 758	.6	51	45 990	10.3
	BED SPREADS, COMFORTABLES, BLANKETS	797		30	26 986	3.0
	TABLE LINENS.	229		9	13 301	1.7
	SHEETS, PILLOW CASES.	1 034		25	26 837	3.9
	TOWELS, WASH CLOTHS	977		24	27 507	3.6
	OTHER LINENS AND DOMESTICS.	197		8	11 636	1.7
	NOT REPORTED IN DETAIL.	1 524		(NA)	(NA)	(NA)
5097230	FLOOR COVERINGS	17 286	2.2	207	155 363	11.1
	CARPETS, RUGS	12 462		148	110 176	11.3
	LINOLEUM, OTHER HARD SURFACES	1 880		41	35 044	5.4
	OTHER FLOOR COVERINGS	656		14	11 577	5.7
	NOT REPORTED IN DETAIL.	2 288		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	3 052	.4	110	70 875	4.3
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	2 278	.3	49	41 894	5.4
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	1 608	.2	21	15 542	10.3
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 581	.2	23	15 861	10.0
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	775	.1	7	5 067	15.3
5099420	JEWELRY, SILVERWARE, TROPHIES	575	.1	18	19 026	3.0
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	397	.1	10	3 678	10.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 485	.2	42	23 667	6.3
	COMMODITIES, N.E.C.	8 276	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5 945	.8	167	91 430	6.5
	HOME FURNISHINGS, FLOOR COVERINGS (SIC 5097, PART)					
	ALL ESTABLISHMENTS. (NUMBER)	3,922				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	349,819				
	SALES REPORTED BY COMMODITY LINE.	2 043 790	100.0	2 586	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	4 898	.2	13	33 431	14.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	4 571	.2	22	42 061	10.9
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	2 974	.1	44	35 976	8.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	2 584	.1	19	14 613	17.7
5032100	YARD OR PIECE GOODS	11 977	.6	75	86 807	13.8
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	2 067	.1	24	34 870	5.9
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	1 088	.1	12	8 971	12.1
	KNIT FABRICS	209		4	2 285	9.1
	OTHER DRY GOODS	354		5	4 460	7.9
	NOT REPORTED IN DETAIL	525		(NA)	(NA)	(NA)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	6 213	.3	48	71 574	8.7
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	9 281	.5	57	80 219	11.6
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	1 621	.1	17	25 009	6.5
	HOSIERY	541		12	16 383	3.3
	UNDERWEAR, NIGHTWEAR	539		12	16 163	3.3
	CORSETS, ALLIED GARMENTS	339		4	10 547	3.2
	NOT REPORTED IN DETAIL	202		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	2 966	.1	11	24 806	12.0
	WOMEN'S, MISSES' SHOES	2 725		3	14 681	18.6
	NOT REPORTED IN DETAIL	241		(NA)	(NA)	(NA)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	7 655	.4	31	46 868	16.3
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	2 599	.1	22	33 450	7.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	13 253	.6	133	204 439	6.5
5072210	HARDWARE	18 175	.9	140	150 373	12.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	1 204	.1	10	7 931	15.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	1 533	.1	25	15 909	9.6
	ELECTRICAL COOKING, FOOD SERVICE EQPT.	512		13	7 512	6.8
	COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL)	359		11	6 437	5.6
	NOT REPORTED IN DETAIL	662		(NA)	(NA)	(NA)
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	4 452	.2	47	22 298	20.0
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 288	.1	5	5 130	25.1
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	2 149	.1	21	18 370	11.7
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	3 753	.2	19	18 001	20.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 735	.1	16	9 837	17.6
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	4 758	.2	35	50 579	9.4
5097110	HOUSEHOLD FURNITURE	23 477	1.1	120	189 543	12.4
	HOUSEHOLD FURNITURE	19 951		93	157 707	12.7
	MATTRESSES, BED SPRINGS	1 841		46	91 524	2.0
	NOT REPORTED IN DETAIL	1 685		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	4 891	.2	42	30 892	15.8
	OFFICE FURNITURE (WOODEN, METAL)	652		8	6 280	10.4
	PUBLIC BUILDING FURNITURE	1 662		6	7 729	21.5
	STORE AND RESTAURANT FURNITURE	265		9	5 854	4.5
	PROFESSIONAL FURNITURE	616		3	3 385	18.2
	OTHER FURNITURE	431		11	5 767	7.5
	NOT REPORTED IN DETAIL	1 265		(NA)	(NA)	(NA)
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	231 306	11.3	511	357 647	64.7
5097221	CURTAINS, DRAPERIES	113 096	5.5	270	239 952	47.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	221 455	10.8	351	325 765	68.0
	BED SPREADS, COMFORTABLES, BLANKETS	38 829		177	160 633	24.2
	TABLE LINENS	30 639		163	149 736	20.5
	SHEETS, PILLOW CASES	40 693		165	163 365	24.9
	TOWELS, WASH CLOTHS	37 186		158	170 780	21.8
	OTHER LINENS AND DOMESTICS	30 418		147	158 995	19.1
	NOT REPORTED IN DETAIL	43 690		(NA)	(NA)	(NA)
5097223	SHADES, VENETIAN BLINDS	29 558	1.4	98	118 353	25.0
5097230	FLOOR COVERINGS	887 705	43.4	1 032	1 030 870	86.1
	CARPETS, RUGS	450 730		593	722 128	62.4
	LINOLEUM, OTHER HARD SURFACES	281 355		467	544 299	51.7
	OTHER FLOOR COVERINGS	48 022		201	243 374	19.7
	NOT REPORTED IN DETAIL	107 598		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES	26 657	1.3	119	63 513	42.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	312 815	15.3	739	474 610	65.9
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	1 583	.1	11	9 305	17.0
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	1 379	.1	18	12 720	10.8
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	2 243	.1	27	12 278	18.3
5098220	GLASS (FLAT, BRICK, ETC.)	4 924	.2	11	17 345	28.4
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	1 119	.1	17	12 686	8.8
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	611		10	6 832	8.9
	ASBESTOS ROOFING, SIDING, SHINGLES	111		4	4 031	2.8
	GALVANIZED IRON AND STEEL SHEETS	105		3	2 242	4.7
	ALUMINUM SHEETS	14		4	3 307	.4
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	96		3	4 452	2.2
	NOT REPORTED IN DETAIL	182		(NA)	(NA)	(NA)
5098291	WALLBOARD AND HARDBOARD	1 712	.1	17	15 550	11.0
5098295	PLASTIC BUILDING MATERIALS	2 178	.1	24	14 880	14.6
5098297	ADHESIVES, MASTICS	1 191	.1	42	27 807	4.3
5098299	OTHER BUILDING MATERIALS	1 373	.1	15	9 181	15.0

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	3 116	.2	39	42 930	7.3
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	11 551	.6	84	109 704	10.5
5099420	JEWELRY, SILVERWARE, TROPHIES	4 996	.2	71	62 901	7.9
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	5 420	.3	40	47 877	11.3
5099660	OTHER TEXTILE PRODUCTS	2 407	.1	8	19 773	12.2
5099691	LUGGAGE, SADDLERY, HARNESS	2 247	.1	9	17 959	12.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	9 072	.4	102	94 857	9.6
	COMMODITIES, N.E.C.	20 742	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 783	.1	74	55 146	5.0
	LUMBER, MILLWORK (SIC 5098, PART)					
	ALL ESTABLISHMENTS (NUMBER)	5,956				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	943,695				
	SALES REPORTED BY COMMODITY LINE	4 731 981	100.0	3 913	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	12 194	.3	410	597 696	2.0
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	3 927	.1	21	34 626	11.3
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	9 338	.2	129	153 181	6.1
5072210	HARDWARE	33 212	.7	540	699 678	4.7
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	10 158	.2	114	174 738	5.8
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	22 908	.5	535	727 527	3.1
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	2 540	.1	7	27 675	9.2
5097230	FLOOR COVERINGS	12 839	.3	212	297 547	4.3
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	2 557 201	54.0	2 617	3 732 103	68.5
	SOFTWOODS (EXC. FLOORING)	1 835 841		1 980	2 936 859	62.5
	HARDWOODS (EXC. FLOORING)	276 195		927	1 152 279	24.0
	FLOORING	75 847		784	1 221 975	6.2
	NOT REPORTED IN DETAIL	369 318		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	808 967	17.1	1 641	2 724 192	29.7
	HARDWOOD	316 658		1 167	1 821 711	17.4
	SOFT WOOD	405 381		1 067	1 786 450	22.7
	NOT REPORTED IN DETAIL	86 928		(NA)	(NA)	(NA)
5098141	SHINGLES	42 805	.9	470	903 778	4.7
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	591 457	12.5	1 506	1 924 667	30.7
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	196 638	4.2	902	928 109	21.2
5098144	VENEER, OTHER WOOD PRODUCTS	51 327	1.1	204	383 403	13.4
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	8 644	.2	194	305 667	2.8
	LUMBER, MILLWORK (CONT.)					
5098212	CEMENT, LIME, PLASTER, STUCCO	7 822	.2	229	351 065	2.2
5098220	GLASS (FLAT, BRICK, ETC.)	14 262	.3	229	336 276	4.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	75 164	1.6	708	1 020 134	7.4
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	46 217		540	771 294	6.0
	ASBESTOS ROOFING, SIDING, SHINGLES	5 911		224	403 298	1.5
	GALVANIZED IRON AND STEEL SHEETS	4 742		134	202 649	2.3
	ALUMINUM SHEETS	3 067		84	169 513	1.8
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	3 004		142	212 262	1.4
	NOT REPORTED IN DETAIL	12 223		(NA)	(NA)	(NA)
5098232	INSULATION MATERIALS AND INSULATION BOARD	45 461	1.0	750	1 087 315	4.2
5098291	WALLBOARD AND HARDBOARD	66 184	1.4	870	1 365 859	4.8
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	17 860	.4	102	250 107	7.1
	STRUCTURAL ASSEMBLIES	11 643		76	159 850	7.3
	NOT REPORTED IN DETAIL	6 217		(NA)	(NA)	(NA)
5098295	PLASTIC BUILDING MATERIALS	14 018	.3	264	375 184	3.7
5098296	BUILDING AND CONSTRUCTION PAPER	2 617	.1	254	332 536	.8
5098297	ADHESIVES, MASTICS	2 923	.1	279	391 751	.7
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	2 389	.1	70	72 473	3.3
5098299	OTHER BUILDING MATERIALS	29 797	.6	230	445 108	6.7
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	24 201	.5	178	402 119	6.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	12 353	.3	245	361 345	3.4
	COMMODITIES, N.E.C.	39 584	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	13 191	.3	205	259 402	5.1
	CONSTRUCTION MATERIALS (SIC 5098, PART)					
	ALL ESTABLISHMENTS (NUMBER)	5,687				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	755,340				
	SALES REPORTED BY COMMODITY LINE	2 281 624	100.0	3 467	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	14 692	.6	311	294 568	5.0
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	3 703	.2	40	28 201	13.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	1 139	.1	38	27 030	4.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	2 770	.1	34	34 299	8.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 699	.1	19	26 572	6.4

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TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONSTRUCTION MATERIALS (CONT.)					
5072210	HARDWARE	21 923	1.0	328	338 836	6.5
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	8 139	.4	88	96 558	8.4
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	4 433	.2	84	58 036	7.6
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 961	.1	21	12 713	15.4
5091212	IRON AND STEEL PRODUCTS (FLAT)	4 004	.2	42	41 945	9.5
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	38 568	1.7	636	610 081	6.3
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.					
	FLAT, WIRE, PIPE AND TUBING	4 588	.2	27	28 819	15.9
	CONCRETE REINFORCEMENT BARS	937		11	16 486	5.7
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES)	2 527		5	9 653	26.2
	NOT REPORTED IN DETAIL	1 124		(NA)	(NA)	(NA)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	2 496	.1	66	66 985	3.7
5091313	ALUMINUM SHAPES, FORMS, ETC.	3 851	.2	34	36 469	10.6
5097230	FLOOR COVERINGS	16 272	.7	217	225 958	7.2
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	28 699	1.3	204	239 158	12.0
	SOFTWOODS (EXC. FLOORING)	20 943		148	183 163	11.4
	HARDWOODS (EXC. FLOORING)	1 180		38	48 345	2.4
	FLOORING	4 041		99	111 959	3.6
	NOT REPORTED IN DETAIL	2 535		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	41 836	1.8	301	353 419	11.8
	HARDWOOD	16 747		201	265 096	6.3
	SOFT WOOD	19 615		147	178 254	11.0
	NOT REPORTED IN DETAIL	5 474		(NA)	(NA)	(NA)
5098141	SHINGLES	8 175	.4	152	181 963	4.5
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	36 784	1.6	252	308 586	11.9
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	34 195	1.5	423	427 270	8.0
5098144	VENEER, OTHER WOOD PRODUCTS	1 618	.1	46	54 929	2.9
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	333 499	14.6	909	621 815	53.6
5098212	CEMENT, LIME, PLASTER, STUCCO	135 829	6.0	537	478 679	28.4
5098213	SAND, GRAVEL, CRUSHED STONE	84 530	3.7	468	293 645	28.8
5098220	GLASS (FLAT, BRICK, ETC.)	214 318	9.4	588	384 019	55.8
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	390 606	17.1	916	847 553	46.1
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	184 763		672	596 832	31.0
	ASBESTOS ROOFING, SIDING, SHINGLES	31 387		373	396 654	7.9
	GALVANIZED IRON AND STEEL SHEETS	16 437		193	242 572	6.8
	ALUMINUM SHEETS	18 776		210	242 945	7.7
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	11 201		283	285 299	3.9
	NOT REPORTED IN DETAIL	128 042		(NA)	(NA)	(NA)
5098232	INSULATION MATERIALS AND INSULATION BOARD	123 667	5.4	743	684 186	18.1
5098291	WALLBOARD AND HARDBOARD	130 770	5.7	591	633 365	20.6
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	68 872	3.0	158	128 627	53.5
	STRUCTURAL ASSEMBLIES	23 042		85	76 216	30.2
	MOBILE HOMES	13 526		14	13 686	98.8
	NOT REPORTED IN DETAIL	32 304		(NA)	(NA)	(NA)
5098293	CONCRETE PRODUCTS, BUILDING STONE	56 394	2.5	373	181 425	31.1
5098294	READY OR TRANSIT MIXED CONCRETE	20 703	.9	91	108 072	19.2
5098295	PLASTIC BUILDING MATERIALS	30 147	1.3	333	352 641	8.5
5098296	BUILDING AND CONSTRUCTION PAPER	9 637	.4	327	342 896	2.8
5098297	ADHESIVES, MASTICS	18 900	.8	470	423 124	4.5
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	22 791	1.0	153	162 219	14.0
5098299	OTHER BUILDING MATERIALS	304 615	13.4	813	635 362	47.9
5099611	PETROLEUM PRODUCTS	2 774	.1	18	20 907	13.3
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	1 321	.1	25	33 289	4.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	6 972	.3	187	147 741	4.7
	COMMODITIES, N.E.C.	18 132	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	25 602	1.1	257	164 207	15.6
	AMUSEMENT, SPORTING GOODS (SIC 5099, PART)					
	ALL ESTABLISHMENTS (NUMBER)			4,366		
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)			380,346		
	SALES REPORTED BY COMMODITY LINE	1 660 889	100.0	2 758	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	5 509	.3	31	44 773	12.3
5014100	TIRES AND TUBES, NEW	3 473	.2	23	36 994	9.4
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	4 266	.3	62	36 847	11.6
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	835	.1	51	47 274	1.8
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	3 417	.2	54	36 577	9.3
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	3 721	.2	56	45 560	8.2
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	3 265	.2	54	49 623	6.6
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	5 102	.3	46	55 812	9.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	1 852	.1	56	58 347	3.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	8 626	.5	85	103 770	8.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	1 358	.1	14	20 370	6.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AMUSEMENT, SPORTING GOODS (CONT.)					
5072210	HARDWARE	17 240	1.0	106	129 260	13.3
5081100	OFFICE MACHINES AND EQUIPMENT	1 972	.1	17	10 366	19.0
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	1 760	.1	17	13 941	12.6
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	1 276	.1	11	6 515	19.6
5084940	ROPE, CORDAGE, TWINE	1 012	.1	17	26 143	3.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	906	.1	12	10 540	8.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	3 292	.2	36	58 398	5.6
5086220	SCHOOL EQUIPMENT, SUPPLIES	6 051	.4	95	53 046	11.4
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	1 865	.1	21	14 540	12.8
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	1 446	.1	16	23 563	6.1
	WIRE--PLAIN, COATED, BARBED, TWISTED	279		7	8 754	3.2
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	478		12	21 006	2.3
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	511		7	16 967	3.0
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES	111		4	5 483	2.0
	NOT REPORTED IN DETAIL	67		(NA)	(NA)	(NA)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	9 691	.6	104	69 831	13.9
5097110	HOUSEHOLD FURNITURE	3 368	.2	52	53 976	6.2
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	5 163	.3	59	54 085	9.5
5097230	FLOOR COVERINGS	2 885	.2	40	42 754	6.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	8 437	.5	100	112 079	7.5
5099110	PHOTOGRAPHIC GOODS	400 069	24.1	631	476 707	83.9
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	104 394		337	267 116	39.1
	PROJECTION APPARATUS	15 668		170	124 833	12.6
	MOTION PICTURE STUDIO, THEATRE EQUIPMENT	2 438		26	10 708	22.8
	DEVELOPING, PRINTING, DARK ROOM APPARATUS	16 530		178	144 943	11.4
	SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM	81 599		201	191 593	42.6
	OTHER PHOTOGRAPHIC GOODS	61 749		211	158 708	38.9
	NOT REPORTED IN DETAIL	117 691		(NA)	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	515 647	31.0	1 107	717 335	71.9
	ATHLETIC EQUIPMENT, SUPPLIES	133 320		487	310 882	42.9
	ARMS AND AMMUNITION	88 729		206	177 149	50.1
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES)	7 734		85	62 830	12.3
	BICYCLES	38 516		122	114 754	33.6
	CAMPING EQUIPMENT	13 514		135	128 223	10.5
	FISHING TACKLE	97 080		319	235 387	41.2
	SKI EQUIPMENT, SUPPLIES	18 301		104	77 540	23.6
	OTHER (WATER SPORTS, ARCHERY, ETC.)	26 310		217	156 702	16.8
	NOT REPORTED IN DETAIL	92 143		(NA)	(NA)	(NA)

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AMUSEMENT, SPORTING GOODS (CONT.)					
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	438 721	26.4	902	621 642	70.6
	TOYS, GAMES, FIREWORKS	352 095		707	471 012	74.8
	CHILDRENS' VEHICLES (EXC. BICYCLES)	3 389		83	92 833	3.7
	NOT REPORTED IN DETAIL	83 237		(NA)	(NA)	(NA)
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	24 452	1.5	131	47 154	51.9
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	3 282	.2	20	9 354	35.1
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	17 882	1.1	59	25 048	71.4
5099194	OTHER RECREATION, HOBBY GOODS	101 151	6.1	319	165 899	61.0
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	1 935	.1	37	31 519	6.1
5099420	JEWELRY, SILVERWARE, TROPHIES	4 579	.3	95	72 830	6.3
	CLOCKS, WATCHES, WATCH MOVEMENTS	2 548		58	51 017	5.0
	COSTUME JEWELRY	524		39	31 703	1.7
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY	388		14	16 784	2.3
	NOT REPORTED IN DETAIL	1 119		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	6 024	.4	94	53 840	11.2
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	1 751	.1	41	17 618	9.9
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	2 897	.2	32	51 954	5.6
	MUSICAL INSTRUMENTS	296		15	22 179	1.3
	PHONOGRAPH RECORDS	1 571		16	19 620	8.0
	NOT REPORTED IN DETAIL	1 030		(NA)	(NA)	(NA)
5099691	LUGGAGE, SADDLERY, HARNESS	1 531	.1	31	36 506	4.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	6 702	.4	90	69 535	9.6
	COMMODITIES, N.E.C.	20 101	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6 377	.4	108	69 231	9.2
	BOOKS, PERIODICALS, NEWSPAPERS (SIC 5099, PART)					
	ALL ESTABLISHMENTS (NUMBER)	2,048				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	179,918				
	SALES REPORTED BY COMMODITY LINE	848 970	100.0	1 235	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	1 753	.2	10	14 778	11.9
5086220	SCHOOL EQUIPMENT, SUPPLIES	2 004	.2	11	37 803	5.3
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	9 481	1.1	41	55 100	17.2
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	872	.1	35	47 624	1.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 018	.1	4	26 118	3.9
5099110	PHOTOGRAPHIC GOODS	1 711	.2	12	18 663	9.2
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	327		3	13 437	2.4
	SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM	594		3	1 851	32.1
	OTHER PHOTOGRAPHIC GOODS	28		4	9 923	.3
	NOT REPORTED IN DETAIL	762		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	BOOKS, PERIODICALS, NEWSPAPERS (CONT.)					
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	762	.1	20	15 200	5.0
	TOYS, GAMES, FIREWORKS	660		17	14 848	4.4
	NOT REPORTED IN DETAIL	102		(NA)	(NA)	(NA)
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	804 728	94.8	1 235	848 970	94.8
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	1 839	.2	13	37 765	4.9
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	442	.1	13	12 215	3.6
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	2 062	.2	29	34 982	5.9
	PHONOGRAPH RECORDS	1 389		27	33 012	4.2
	NOT REPORTED IN DETAIL	673		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 760	.3	19	17 377	15.9
	COMMODITIES, N.E.C.	11 859	1.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	7 679	.9	42	55 061	13.9
	FARM SUPPLIES (SIC 5099, PART)					
	ALL ESTABLISHMENTS (NUMBER) 2,604					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 376,073					
	SALES REPORTED BY COMMODITY LINE	2 019 310	100.0	1 570	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	2 474	.1	19	74 626	3.3
5014100	TIRES AND TUBES, NEW	5 400	.3	24	139 605	3.9
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	1 354	.1	9	6 913	19.6
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	1 330	.1	10	15 954	8.3
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	5 098	.3	30	174 931	2.9
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	12 572	.6	44	108 551	11.6
5044110	EGGS (FRESH, STORAGE)	2 266	.1	19	83 888	2.7
5044120	POULTRY	12 862	.6	18	96 943	13.3
5049300	CANNED, BOTTLED FOODS	10 522	.5	10	38 559	27.3
5049410	COFFEE	1 033	.1	7	14 876	6.9
5049920	FLOUR, RELATED PRODUCTS	1 489	.1	20	15 106	9.9
5049930	SUGAR (REFINED)	3 250	.2	13	36 671	8.9
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	43 224	2.1	165	305 534	14.1
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	1 464	.1	12	44 201	3.3
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	1 108	.1	9	19 119	5.8
	FARM SUPPLIES (CONT.)					
5072210	HARDWARE	6 833	.3	50	123 665	5.5
5084940	ROPE, CORDAGE, TWINE	1 451	.1	37	47 865	3.0
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	16 802	.8	134	245 836	6.8
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	16 080	.8	102	205 338	7.8
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	1 792	.1	16	16 445	10.9
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	4 845	.2	18	111 068	4.4
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	2 255	.1	24	70 126	3.2
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	353 645	17.5	569	737 646	47.9
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	43 890		118	195 608	22.4
	FEEDS BOUGHT AND SOLD	171 796		291	419 955	40.9
	NOT REPORTED IN DETAIL	137 959		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	376 483	18.6	278	666 482	56.5
5099321	FERTILIZER, FERTILIZER MATERIALS	393 445	19.5	566	915 006	43.0
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	161 036	8.0	573	742 355	21.7
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	62 754		326	505 840	12.4
	INSECTICIDES, FUNGICIDES, PESTICIDES	44 154		235	352 949	12.5
	NOT REPORTED IN DETAIL	54 128		(NA)	(NA)	(NA)
5099330	SEEDS	398 979	19.8	557	778 431	51.3
	SORGHUM SEED	19 003		163	292 969	6.5
	SEED CORN	50 164		224	342 547	14.6
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY)	25 836		198	309 344	8.4
	FIELD SEED FOR FORAGE AND PASTURE	152 789		299	468 236	32.6
	FINE SEED FOR LAWN AND TURF	50 159		267	303 868	16.5
	VEGETABLE SEEDS	24 886		175	265 432	9.4
	FLOWER SEEDS AND BULBS	16 228		95	89 157	18.2
	NOT REPORTED IN DETAIL	59 914		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	67 528	3.3	181	226 786	29.8
5099611	PETROLEUM PRODUCTS	44 751	2.2	42	287 942	15.5
	LIQUEFIED PETROLEUM GASES	810		4	49 974	1.6
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	31 996		18	172 932	18.5
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	3 874		24	154 869	2.5
	NOT REPORTED IN DETAIL	8 071		(NA)	(NA)	(NA)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	3 887	.2	47	33 315	11.7
	CUT FLOWERS, POTTED PLANTS	1 544		16	17 229	9.0
	ROOTS, NURSERY STOCK	468		25	14 169	3.3
	FLORISTS' SUPPLIES	476		17	13 116	3.6
	NOT REPORTED IN DETAIL	1 399		(NA)	(NA)	(NA)
5099633	BARRELS, BOXES, BOX SHOOKS, ETC.	1 124	.1	9	15 927	7.1

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TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	FARM SUPPLIES (CONT.)					
5099670	FOOD, BEVERAGE BASIC MATERIALS.	3 961	.2	16	44 233	9.0
	OTHER FOOD BASICS (FRT. PEEL, HOP EXTRACT COATINGS, ICE, BEVERAGE BASE, ETC.). . . .	2 970		7	17 986	16.5
	NOT REPORTED IN DETAIL.	991		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	9 084	.4	70	286 846	3.2
	COMMODITIES, N.E.C.	43 833	2.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6 050	.3	145	178 610	3.4
	JEWELRY (SIC 5099, PART)					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 2,794					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 231,666					
	SALES REPORTED BY COMMODITY LINE.	869 472	100.0	1 786	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	1 439	.2	8	9 808	14.7
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	468	.1	8	16 633	2.8
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	873	.1	12	12 571	6.9
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	2 394	.3	23	33 875	7.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	1 019	.1	24	22 743	4.5
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	8 923	1.0	73	72 757	12.3
5072210	HARDWARE.	1 583	.2	12	21 506	7.4
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 331	.2	22	40 281	3.3
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	2 013	.2	21	27 557	7.3
5099110	PHOTOGRAPHIC GOODS.	5 986	.7	36	58 582	10.2
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	3 793		27	46 217	8.2
	NOT REPORTED IN DETAIL.	2 193		(NA)	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	1 483	.2	25	29 341	5.1
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	2 072	.2	24	30 457	6.8
5099410	PRECIOUS STONES (CUT) AND METALS.	320 325	36.8	611	428 706	74.7
5099420	JEWELRY, SILVERWARE, TROPHIES	493 842	56.8	1 415	596 841	82.7
	CLOCKS, WATCHES, WATCH MOVEMENTS.	183 879		616	320 611	57.4
	COSTUME JEWELRY	142 312		569	240 806	59.1
	JEWELERS' TOOLS, FINDINGS AND MATERIALS . .	43 904		223	79 286	55.4
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY.	52 610		260	149 747	35.1
	NOT REPORTED IN DETAIL.	71 137		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	7 908	.9	82	58 384	13.5
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.. . .	563	.1	17	5 946	9.5
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC . .	528	.1	13	21 257	2.5
5099691	LUGGAGE, SADDLERY, HARNESS.	2 444	.3	35	45 635	5.4
5099694	LEATHER	763	.1	21	16 359	4.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	4 119	.5	21	30 036	13.7
	COMMODITIES, N.E.C.	7 589	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 807	.2	49	34 983	5.2
	GIFTS, ART GOODS, ADV. NOVELTIES (SIC 5099, PART)					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 2,581					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 181,420					
	SALES REPORTED BY COMMODITY LINE.	454 717	100.0	1 558	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	538	.1	11	4 784	11.2
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	438	.1	8	4 757	9.2
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	550	.1	17	6 140	9.0
5045100	CONFECTIONERY	896	.2	9	4 367	20.5
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 501	.3	19	14 774	10.2
5072210	HARDWARE.	242	.1	7	3 175	7.6
5086220	SCHOOL EQUIPMENT, SUPPLIES.	355	.1	9	4 149	8.6
	SUPPLIES.	217		3	682	31.8
	NOT REPORTED IN DETAIL.	138		(NA)	(NA)	(NA)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	1 291	.3	26	9 868	13.1
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC. . . .	837	.2	63	12 160	6.9
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 483	.3	35	13 226	11.2
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	259	.1	20	6 698	3.9
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	1 114	.2	33	11 962	9.3
5099110	PHOTOGRAPHIC GOODS.	257	.1	16	4 753	5.4
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	68		11	4 052	1.7
	SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM . .	139		5	1 119	12.4
	OTHER PHOTOGRAPHIC GOODS.	31		3	123	25.2
	NOT REPORTED IN DETAIL.	19		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	GIFTS, ART GOODS, ADV. NOVELTIES (CONT.)					
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	770	.2	24	14 313	5.4
	ATHLETIC EQUIPMENT, SUPPLIES	681		17	10 448	6.5
	BICYCLES	28		5	3 029	.9
	FISHING TACKLE	24		4	793	3.0
	OTHER (WATER SPORTS, ARCHERY, ETC.)	6		4	2 710	.2
	NOT REPORTED IN DETAIL	31		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	3 426	.8	60	26 487	12.9
	TOYS, GAMES, FIREWORKS	3 160		50	22 555	14.0
	CHILDRENS' VEHICLES (EXC. BICYCLES)	14		5	2 773	.5
	NOT REPORTED IN DETAIL	252		(NA)	(NA)	(NA)
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	536	.1	15	6 351	8.4
5099420	JEWELRY, SILVERWARE, TROPHIES	3 623	.8	111	33 608	10.8
	CLOCKS, WATCHES, WATCH MOVEMENTS	1 288		50	20 282	6.4
	COSTUME JEWELRY	1 526		57	17 485	8.7
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY	301		15	4 250	7.1
	NOT REPORTED IN DETAIL	508		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	228 664	50.3	810	259 923	88.0
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	201 069	44.2	840	225 058	89.3
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	404	.1	7	4 156	9.7
	CUT FLOWERS, POTTED PLANTS	130		4	2 254	5.8
	FLORISTS' SUPPLIES	274		4	3 743	7.3
5099691	LUGGAGE, SADDLERY, HARNESS	320	.1	17	13 271	2.4
5099694	LEATHER	261	.1	13	4 843	5.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	977	.2	16	5 132	19.0
	COMMODITIES, N.E.C.	4 467	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	439	.1	34	20 827	2.1
	OTHER PRODUCTS (SIC 5099, PART)					
	ALL ESTABLISHMENTS (NUMBER)	11,391				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,886,922				
	SALES REPORTED BY COMMODITY LINE	5 772 961	100.0	6 115	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	13 549	.2	231	313 932	4.3
5014100	TIRES AND TUBES, NEW	24 009	.4	249	485 589	4.9
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	13 869	.2	80	279 504	5.0
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	9 104	.2	111	565 138	1.6
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	19 903	.3	60	385 333	5.2
	OTHER PRODUCTS (CONT.)					
5032100	YARD OR PIECE GOODS	13 162	.2	55	226 457	5.8
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	11 936	.2	53	198 925	6.0
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	23 375	.4	64	273 706	8.5
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	41 225	.7	67	316 407	13.0
5049300	CANNED, BOTTLED FOODS	10 948	.2	34	137 514	8.0
5049930	SUGAR (REFINED)	148 142	2.6	13	725 407	20.4
5049950	GROCERIES, EXCEPT AS SPECIFIED	4 297	.1	18	115 213	3.7
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	50 881	.9	23	311 281	16.3
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	4 129	.1	17	77 027	5.4
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	13 622	.2	65	366 626	3.7
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	3 631	.1	44	93 475	3.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	12 224	.2	59	299 840	4.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	4 496	.1	10	26 145	17.2
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	129		3	21 515	.6
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	3 787		3	21 524	17.6
	NOT REPORTED IN DETAIL	580		(NA)	(NA)	(NA)
5072210	HARDWARE	19 618	.3	127	691 007	2.8
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	3 804	.1	24	39 436	9.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	5 058	.1	30	329 638	1.5
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	10 711	.2	25	338 697	3.2
5086220	SCHOOL EQUIPMENT, SUPPLIES	4 126	.1	42	193 792	2.1
5091111	COAL (BITUMINOUS AND ANTHRACITE)	7 541	.1	29	38 164	19.8
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	4 070	.1	34	263 705	1.5
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	13 815	.2	32	390 395	3.5
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	6 446	.1	11	139 109	4.6
5096111	PRINTING AND WRITING PAPERS	5 807	.1	6	11 875	48.9
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	12 462	.2	59	443 256	2.8
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	5 635	.1	51	232 533	2.4
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	3 090	.1	23	140 812	2.2
5097110	HOUSEHOLD FURNITURE	9 208	.2	38	270 581	3.4
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	9 969	.2	68	339 732	2.9
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	11 394	.2	49	263 030	4.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	OTHER PRODUCTS (CONT.)					
5097230	FLOOR COVERINGS	2 932	.1	41	270 949	1.1
5097292	MIRRORS, LAMPS, PICTURE FRAMES	4 169	.1	43	245 467	1.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	33 097	.6	88	345 748	9.6
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	10 076	.2	60	88 125	11.4
5098291	WALLBOARD AND HARDBOARD	3 537	.1	13	33 099	10.7
5099110	PHOTOGRAPHIC GOODS	5 548	.1	36	99 012	5.6
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	22 251	.4	84	326 737	6.8
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	40 004	.7	94	327 777	12.2
5099194	OTHER RECREATION, HOBBY GOODS	3 932	.1	33	178 632	2.2
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	54 079	.9	27	424 125	12.8
5099321	FERTILIZER, FERTILIZER MATERIALS	67 832	1.2	36	389 473	17.4
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	9 462	.2	49	390 807	2.4
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	6 265		27	360 720	1.7
	INSECTICIDES, FUNGICIDES, PESTICIDES	1 071		18	11 845	9.0
	NOT REPORTED IN DETAIL	2 126		(NA)	(NA)	(NA)
5099330	SEEDS	3 038	.1	33	331 245	.9
5099420	JEWELRY, SILVERWARE, TROPHIES	11 276	.2	77	312 077	3.6
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	14 835	.3	84	239 036	6.2
5099611	PETROLEUM PRODUCTS	1 408 103	24.4	1 764	1 739 818	80.9
	LIQUEFIED PETROLEUM GASES	126 076		236	323 537	39.0
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	741 397		892	931 610	79.6
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	257 399		1 033	743 467	34.6
	NOT REPORTED IN DETAIL	283 231		(NA)	(NA)	(NA)
5099612	CRUDE OIL	294 197	5.1	45	300 284	98.0
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	229 553	4.0	729	385 927	59.5
	CUT FLOWERS, POTTED PLANTS	141 200		504	182 042	77.6
	ROOTS, NURSERY STOCK	8 365		40	20 007	41.8
	FLORISTS' SUPPLIES	55 053		354	133 899	41.1
	NOT REPORTED IN DETAIL	24 935		(NA)	(NA)	(NA)
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	302 509	5.2	710	358 774	84.3
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	37 776	.7	125	43 085	87.7
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	511 865	8.9	755	752 009	68.1
	MUSICAL INSTRUMENTS	96 201		187	166 883	57.6
	PHONOGRAPH RECORDS	351 580		490	465 581	75.5
	SHEET MUSIC	15 039		42	52 975	28.4
	NOT REPORTED IN DETAIL	49 045		(NA)	(NA)	(NA)
5099660	OTHER TEXTILE PRODUCTS	175 633	3.0	368	292 459	60.1
	TEXTILE BAGS	28 050		101	41 655	67.3
	ASBESTOS TEXTILES	631		4	2 599	24.3
	CANVASS PRODUCTS	7 331		33	16 355	44.8
	FELT	5 467		12	5 838	93.6
	BURLAP	61 069		129	158 486	38.5
	NOT REPORTED IN DETAIL	73 085		(NA)	(NA)	(NA)
5099670	FOOD, BEVERAGE BASIC MATERIALS	1 002 858	17.4	346	1 213 724	82.6
	MALT, MALT EXTRACT	87 642		48	89 919	97.5
	RAW SUGAR	315 258		6	386 583	81.5
	SAUSAGE CASINGS	15 915		27	16 815	94.6
	YEAST (BREWERS', BAKERS')	358		5	1 601	22.4
	OTHER FOOD BASICS (FRT, PEEL, HOP EXTRACT COATINGS, ICE, BEVERAGE BASE, ETC.)	116 819		114	133 164	87.7
	NOT REPORTED IN DETAIL	466 866		(NA)	(NA)	(NA)
5099680	WALLPAPER	53 774	.9	192	60 524	88.8
5099691	LUGGAGE, SADDLERY, HARNESS	22 557	.4	113	247 487	9.1
5099692	INDUSTRIAL YARNS	171 669	3.0	118	178 947	95.9
5099693	SMOKERS' SUPPLIES AND PIPES	10 539	.2	32	13 853	76.1
5099694	LEATHER	102 013	1.8	262	197 381	51.7
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	15 716	.3	14	17 878	87.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	508 774	8.8	881	1 054 707	48.2
	COMMODITIES, N.E.C.	72 970	1.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	11 131	.2	290	478 410	2.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AUTOMOBILES, OTHER MOTOR VEHICLES (SIC 5012)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 225					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 42,644					
	SALES REPORTED BY COMMODITY LINE.	101 695	100.0	119	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	55 718	54.8	54	70 320	79.2
	PASSENGER CARS (NEW AND USED)	46 097		44	60 291	76.5
	OTHER MOTOR VEHICLES, AUTO TRAILERS (SEE LINE 5098292 FOR MOBILE HOMES)	1 720		3	1 720	100.0
	NOT REPORTED IN DETAIL.	7 901		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	27 367	26.9	85	42 306	64.7
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	11 712	11.5	59	74 463	15.7
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	6 446		47	37 658	17.1
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	4 732		18	37 782	12.5
	NOT REPORTED IN DETAIL.	534		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	129	.1	10	2 989	4.3
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	1 399	1.4	7	13 279	10.5
5014100	TIRES AND TUBES, NEW.	268	.3	11	31 914	.8
5099611	PETROLEUM PRODUCTS.	444	.4	9	13 221	3.4
	COMMODITIES, N.E.C.	1 036	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 622	3.6	52	34 466	10.5
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 690					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 147,458					
	SALES REPORTED BY COMMODITY LINE.	1 061 537	100.0	360	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	733 023	69.1	156	896 998	81.7
	PASSENGER CARS (NEW AND USED)	618 475		127	777 307	79.6
	MOTORCYCLES, MOTOR SCOOTERS, ETC.	8 155		7	37 413	21.8
	OTHER MOTOR VEHICLES, AUTO TRAILERS (SEE LINE 5098292 FOR MOBILE HOMES)	3 165		5	5 736	55.2
	NOT REPORTED IN DETAIL.	103 228		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	214 160	20.2	245	675 943	31.7
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	82 032	7.7	184	791 255	10.4
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	44 983		132	594 674	7.6
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	34 587		59	574 351	6.0
	NOT REPORTED IN DETAIL.	2 462		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	1 212	.1	31	18 692	6.5
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	1 327	.1	3	57 581	2.3
5014100	TIRES AND TUBES, NEW.	1 331	.1	37	472 774	.3
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	1 068	.1	8	32 588	3.3
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	981	.1	6	32 325	3.0
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	5 385	.5	3	31 012	17.4
5099611	PETROLEUM PRODUCTS.	619	.1	17	30 559	2.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	3 631	.3	18	45 701	7.9
	COMMODITIES, N.E.C.	3 781	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	12 987	1.2	154	164 010	7.9
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 729					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 138,222					
	SALES REPORTED BY COMMODITY LINE.	398 790	100.0	343	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	201 458	50.5	135	234 630	85.9
	PASSENGER CARS (NEW AND USED)	167 416		105	204 803	81.7
	MOTORCYCLES, MOTOR SCOOTERS, ETC.	1 117		3	1 397	80.0
	OTHER MOTOR VEHICLES, AUTO TRAILERS (SEE LINE 5098292 FOR MOBILE HOMES)	4 928		10	6 685	73.7
	NOT REPORTED IN DETAIL.	27 997		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	132 304	33.2	234	250 472	52.8
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	40 498	10.2	211	311 879	13.0
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	25 552		154	136 932	18.7
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	13 194		64	158 762	8.3
	NOT REPORTED IN DETAIL.	1 752		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	1 894	.5	34	15 497	12.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	1 152	.3	14	57 298	2.0
5014100	TIRES AND TUBES, NEW.	373	.1	32	98 160	.4
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	699	.2	9	3 820	18.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	924	.2	15	11 232	8.2

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	AUTOMOBILES, OTHER MOTOR VEHICLES (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 766	.4	26	35 983	4.9
	COMMODITIES, N.E.C.	3 849	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	13 873	3.5	195	196 224	7.1
	WEST NORTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 543					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 105,958					
	SALES REPORTED BY COMMODITY LINE.	339 288	100.0	253	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	162 600	47.9	116	201 597	80.7
	PASSENGER CARS (NEW AND USED)	132 454		92	173 605	76.3
	OTHER MOTOR VEHICLES, AUTO TRAILERS (SEE LINE 5098292 FOR MOBILE HOMES)	14 163		12	52 806	26.8
	NOT REPORTED IN DETAIL.	15 983		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	115 025	33.9	168	232 017	49.6
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	44 194	13.0	147	265 637	16.6
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	26 820		96	175 846	15.3
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	14 340		53	154 324	9.3
	NOT REPORTED IN DETAIL.	3 034		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	818	.2	17	18 709	4.4
5014100	TIRES AND TUBES, NEW.	332	.1	16	60 043	.6
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	406	.1	7	3 964	10.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	2 287	.7	18	18 067	12.7
5099611	PETROLEUM PRODUCTS.	171	.1	11	11 425	1.5
	COMMODITIES, N.E.C.	619	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	12 836	3.8	134	164 022	7.8
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	AUTOMOBILES, OTHER MOTOR VEHICLES (CONT.)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 303					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 66,163					
	SALES REPORTED BY COMMODITY LINE.	173 119	100.0	137	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	93 348	53.9	64	124 541	75.0
	PASSENGER CARS (NEW AND USED)	85 591		54	119 743	71.5
	OTHER MOTOR VEHICLES, AUTO TRAILERS (SEE LINE 5098292 FOR MOBILE HOMES)	4 618		7	22 716	20.3
	NOT REPORTED IN DETAIL.	3 139		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	51 315	29.6	94	103 934	49.4
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	19 900	11.5	66	135 485	14.7
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	9 218		47	48 576	19.0
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	9 594		22	88 065	10.9
	NOT REPORTED IN DETAIL.	1 088		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	686	.4	13	6 333	10.8
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	581	.3	5	30 079	1.9
5014100	TIRES AND TUBES, NEW.	515	.3	11	74 876	.7
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	91	.1	3	848	10.7
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	751	.4	6	3 973	18.9
	COMMODITIES, N.E.C.	650	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5 282	3.1	65	103 441	5.1
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 159					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 30,874					
	SALES REPORTED BY COMMODITY LINE.	79 742	100.0	74	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	22 363	28.0	23	26 652	83.9
	PASSENGER CARS (NEW AND USED)	18 511		18	22 775	81.3
	OTHER MOTOR VEHICLES, AUTO TRAILERS (SEE LINE 5098292 FOR MOBILE HOMES)	317		3	604	52.5
	NOT REPORTED IN DETAIL.	3 535		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	37 555	47.1	60	59 405	63.2
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	11 279	14.1	48	61 286	18.4
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	8 028		35	40 981	19.6
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	1 646		9	8 921	18.5
	NOT REPORTED IN DETAIL.	1 605		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AUTOMOBILES, OTHER MOTOR VEHICLES (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	422	.5	7	7 657	5.5
5014100	TIRES AND TUBES, NEW.	49	.1	7	2 199	2.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	630	.8	4	3 660	17.2
5099611	PETROLEUM PRODUCTS.	180	.2	4	1 611	11.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	120	.2	6	15 457	.8
	COMMODITIES, N.E.C.	850	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6 294	7.9	47	63 741	9.9
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 421					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 101,154					
	SALES REPORTED BY COMMODITY LINE.	414 891	100.0	215	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	220 459	53.1	108	266 168	82.8
	PASSENGER CARS (NEW AND USED)	164 752		71	200 441	82.2
	MOTORCYCLES, MOTOR SCOOTERS, ETC.	33 043		17	39 448	83.8
	OTHER MOTOR VEHICLES, AUTO TRAILERS (SEE LINE 5098292 FOR MOBILE HOMES)	1 109		7	1 884	58.9
	NOT REPORTED IN DETAIL.	21 555		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	121 228	29.2	135	229 630	52.8
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	47 701	11.5	117	306 406	15.6
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	33 997		82	207 770	16.4
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	8 356		26	69 449	12.0
	NOT REPORTED IN DETAIL.	5 348		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	4 063	1.0	18	40 709	10.0
5014100	TIRES AND TUBES, NEW.	625	.2	14	66 510	.9
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	527	.1	11	6 353	8.3
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	167		5	4 538	3.7
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS .	183		4	4 171	4.4
	NOT REPORTED IN DETAIL.	177		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	930	.2	5	4 364	21.3
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY . .	863		4	4 171	20.7
	NOT REPORTED IN DETAIL.	67		(NA)	(NA)	(NA)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	496	.1	5	6 092	8.1
	OTHER USED OR REBUILT MACHINERY, EQPT.. . .	455		4	4 996	9.1
	NOT REPORTED IN DETAIL.	41		(NA)	(NA)	(NA)
	AUTOMOBILES, OTHER MOTOR VEHICLES (CONT.)					
	PACIFIC DIVISION (CONT.)					
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	788	.2	6	11 311	7.0
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	285	.1	4	11 784	2.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	241	.1	6	4 935	4.9
	COMMODITIES, N.E.C.	4 441	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	13 107	3.2	90	183 579	7.1
	AUTOMOTIVE EQUIPMENT (SIC 5013)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 1,048					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 63,340					
	SALES REPORTED BY COMMODITY LINE.	223 789	100.0	765	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	881	.4	12	3 541	24.9
	PASSENGER CARS (NEW AND USED)	852		10	3 190	26.7
	NOT REPORTED IN DETAIL.	29		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	775	.3	5	2 255	34.4
5013110	AUTOMOTIVE GLASS.	748	.3	24	8 625	8.7
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	188 039	84.0	708	213 461	88.1
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	36 411		224	73 660	49.4
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	126 875		524	158 474	80.1
	NOT REPORTED IN DETAIL.	24 753		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	5 227	2.3	62	12 988	40.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	8 283	3.7	148	48 913	16.9
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	6 841	3.1	212	72 497	9.4
5014100	TIRES AND TUBES, NEW.	1 516	.7	78	26 089	5.8
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	521	.2	29	11 151	4.7
5072210	HARDWARE.	690	.3	10	7 234	9.5
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	164	.1	12	5 709	2.9
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	967	.4	6	5 078	19.0
5084910	ABRASIVES, ABRASIVE MATERIALS	396	.2	43	18 290	2.2
5084930	MECHANICAL RUBBER GOODS	195	.1	3	2 477	7.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	626	.3	7	5 058	12.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	AUTOMOTIVE EQUIPMENT (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5093122	UNPREPARED IRON, STEEL SCRAP.	532	.2	20	2 832	18.8
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	722	.3	6	4 073	17.7
5099611	PETROLEUM PRODUCTS.	306	.1	9	1 909	16.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	381	.2	10	3 119	12.2
	COMMODITIES, N.E.C.	1 719	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4 260	1.9	169	54 481	7.8
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 3,099					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 163,605					
	SALES REPORTED BY COMMODITY LINE.	819 346	100.0	2 327	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	3 684	.4	34	15 967	23.1
	PASSENGER CARS (NEW AND USED)	3 262		21	11 185	29.2
	NOT REPORTED IN DETAIL.	422		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	4 311	.5	35	20 416	21.1
5013110	AUTOMOTIVE GLASS.	6 193	.8	79	26 875	23.0
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	682 061	83.2	2 107	773 209	88.2
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	172 313		758	262 918	65.5
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	428 112		1 520	539 218	79.4
	NOT REPORTED IN DETAIL.	81 636		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	20 560	2.5	232	47 353	43.4
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	24 400	3.0	395	145 278	16.8
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	19 002	2.3	603	201 806	9.4
5014100	TIRES AND TUBES, NEW.	11 509	1.4	247	102 547	11.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	1 385	.2	78	36 923	3.8
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	2 335	.3	7	21 162	11.0
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	1 208	.1	6	17 401	6.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	2 711	.3	20	27 972	9.7
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	842	.1	6	6 037	13.9
5072210	HARDWARE.	806	.1	28	22 064	3.7
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	1 216	.1	19	10 586	11.5
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	1 730	.2	18	12 727	13.6
	AUTOMOTIVE EQUIPMENT (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	866	.1	4	3 023	28.6
5084910	ABRASIVES, ABRASIVE MATERIALS	1 231	.2	110	40 899	3.0
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 933	.2	34	20 220	9.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 602	.2	8	18 125	8.8
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	1 909	.2	24	13 354	14.3
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	492	.1	14	2 904	16.9
5093122	UNPREPARED IRON, STEEL SCRAP.	1 073	.1	52	7 325	14.6
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	2 407	.3	9	15 409	15.6
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	1 667	.2	7	17 134	9.7
5099611	PETROLEUM PRODUCTS.	1 340	.2	18	6 542	20.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	3 899	.5	59	35 817	10.9
	COMMODITIES, N.E.C.	4 318	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	12 656	1.5	507	188 105	6.7
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 3,827					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 199,464					
	SALES REPORTED BY COMMODITY LINE.	1 017 448	100.0	2 839	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	1 829	.2	64	13 836	13.2
	PASSENGER CARS (NEW AND USED)	1 239		51	9 869	12.6
	OTHER MOTOR VEHICLES, AUTO TRAILERS (SEE LINE 5098292 FOR MOBILE HOMES)	155		3	979	15.8
	NOT REPORTED IN DETAIL.	435		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	2 868	.3	46	15 496	18.5
5013110	AUTOMOTIVE GLASS.	5 324	.5	131	51 819	10.3
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	847 747	83.3	2 587	972 089	87.2
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	189 274		867	333 191	56.8
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	551 075		1 929	698 518	78.9
	NOT REPORTED IN DETAIL.	107 398		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	35 436	3.5	351	95 512	37.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	26 752	2.6	559	191 361	14.0
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	30 507	3.0	771	263 395	11.6
5014100	TIRES AND TUBES, NEW.	8 846	.9	215	92 053	9.6
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	1 727	.2	99	36 007	4.8

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AUTOMOTIVE EQUIPMENT (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	1 074	.1	4	12 426	8.6
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 775	.2	18	18 173	9.8
5072210	HARDWARE	2 436	.2	25	36 816	6.6
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	837	.1	42	17 574	4.8
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	4 257	.4	37	22 560	18.9
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	908	.1	24	10 635	8.5
5084910	ABRASIVES, ABRASIVE MATERIALS	1 637	.2	169	58 593	2.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	6 519	.6	81	39 754	16.4
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	2 486	.2	19	22 480	11.1
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	889	.1	48	15 563	5.7
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	938	.1	3	2 368	39.6
5093122	UNPREPARED IRON, STEEL SCRAP	3 548	.3	148	27 596	12.9
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	2 429	.2	15	16 487	14.7
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 650	.2	10	14 439	11.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 162	.1	56	26 443	4.4
	COMMODITIES, N.E.C.	3 806	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	20 061	2.0	883	287 047	7.0
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	2,057				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	105,445				
	SALES REPORTED BY COMMODITY LINE	455 257	100.0	1 539	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	607	.1	31	5 321	11.4
	PASSENGER CARS (NEW AND USED)	458		20	3 392	13.5
	OTHER MOTOR VEHICLES, AUTO TRAILERS (SEE LINE 5098292 FOR MOBILE HOMES)	83		3	1 079	7.7
	NOT REPORTED IN DETAIL	66		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	1 429	.3	27	7 506	19.0
5013110	AUTOMOTIVE GLASS	8 782	1.9	143	54 021	16.3
	AUTOMOTIVE EQUIPMENT (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	367 262	80.7	1 424	433 432	84.7
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.	90 029		460	153 349	58.7
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC.	235 738		1 063	292 813	80.5
	NOT REPORTED IN DETAIL	41 495		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	10 269	2.3	157	36 386	28.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	14 362	3.2	363	107 942	13.3
5013150	GARAGE TOOLS, SHOP EQUIPMENT	14 472	3.2	483	153 927	9.4
5014100	TIRES AND TUBES, NEW	8 328	1.8	256	94 255	8.8
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	909	.2	76	32 934	2.8
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	320	.1	9	11 417	2.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 395	.3	20	15 114	9.2
5064140	ROOM AIR CONDITIONERS	511	.1	5	11 518	4.4
5072210	HARDWARE	535	.1	43	26 471	2.0
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	625	.1	41	19 486	3.2
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	660	.1	24	7 014	9.4
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	584	.1	28	13 053	4.5
5084910	ABRASIVES, ABRASIVE MATERIALS	664	.1	134	46 572	1.4
5084930	MECHANICAL RUBBER GOODS	313	.1	44	17 500	1.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 278	.3	41	17 103	7.5
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 036	.2	6	12 077	8.6
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	1 375	.3	46	11 353	12.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	404	.1	18	1 479	27.3
5093122	UNPREPARED IRON, STEEL SCRAP	622	.1	45	6 423	9.7
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	510	.1	3	4 245	12.0
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	1 850	.4	24	18 587	10.0
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	773	.2	10	11 765	6.6
5099611	PETROLEUM PRODUCTS	595	.1	23	6 958	8.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 661	.4	58	30 723	5.4
	COMMODITIES, N.E.C.	3 538	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	9 588	2.1	378	133 296	7.2

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	4)	(5)
	AUTOMOTIVE EQUIPMENT (CONT.)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 3,150					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	644 687	100.0	2 235	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	679	.1	39	7 404	9.2
	PASSENGER CARS (NEW AND USED)	546		28	3 487	15.7
	NOT REPORTED IN DETAIL.	133		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	1 061	.2	31	8 283	12.8
5013110	AUTOMOTIVE GLASS.	2 571	.4	88	25 005	10.3
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	508 273	78.8	2 082	616 746	82.4
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	117 192		747	220 664	53.1
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	343 796		1 561	459 206	74.9
	NOT REPORTED IN DETAIL.	47 285		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	17 062	2.6	187	36 532	46.7
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	24 301	3.8	487	184 181	13.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	17 204	2.7	690	245 308	7.0
5014100	TIRES AND TUBES, NEW.	12 165	1.9	243	125 561	9.7
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	2 254	.3	92	69 439	3.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	1 279	.2	3	4 806	26.6
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	7 146	1.1	8	49 062	14.6
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	2 067	.3	16	53 047	3.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	5 524	.9	31	60 266	9.2
5064140	ROOM AIR CONDITIONERS	863	.1	8	47 661	1.8
5072210	HARDWARE.	2 639	.4	34	60 383	4.4
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	509	.1	30	15 888	3.2
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	799	.1	22	7 732	10.3
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	1 010	.2	18	9 430	10.7
5084910	ABRASIVES, ABRASIVE MATERIALS	1 149	.2	185	62 235	1.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 084	.2	42	16 752	6.5
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	3 771	.6	12	51 564	7.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	484	.1	29	6 391	7.6
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	8 057	1.2	24	57 234	14.1
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	4 147	.6	14	53 693	7.7
5099611	PETROLEUM PRODUCTS.	2 134	.3	24	10 669	20.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	738	.1	53	59 979	1.2
	COMMODITIES, N.E.C.	3 260	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	12 457	1.9	551	194 709	6.4
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 1,538					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	307 810	100.0	1 116	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	312	.1	16	1 960	15.9
	PASSENGER CARS (NEW AND USED)	236		10	1 194	19.8
	NOT REPORTED IN DETAIL.	76		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	584	.2	14	4 554	12.8
5013110	AUTOMOTIVE GLASS.	747	.2	68	15 721	4.8
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	243 203	79.0	1 046	299 553	81.2
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	48 182		359	100 660	47.9
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	171 653		809	239 911	71.5
	NOT REPORTED IN DETAIL.	23 368		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	5 532	1.8	90	12 223	45.3
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	11 805	3.8	293	108 898	10.8
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	5 641	1.8	347	130 389	4.3
5014100	TIRES AND TUBES, NEW.	5 602	1.8	141	73 921	7.6
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	1 969	.6	60	46 774	4.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	331	.1	3	3 591	9.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	3 474	1.1	5	33 439	10.4
5064140	ROOM AIR CONDITIONERS	971	.3	5	34 163	2.8
5072210	HARDWARE.	268	.1	8	34 535	.8
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	212	.1	19	5 417	3.9
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	225	.1	11	4 152	5.4
5084910	ABRASIVES, ABRASIVE MATERIALS	649	.2	84	22 986	2.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	562	.2	11	4 718	11.9

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	AUTOMOTIVE EQUIPMENT (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	2 568	.8	10	34 343	7.5
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	301	.1	16	4 009	7.5
5091212	IRON AND STEEL PRODUCTS (FLAT)	296	.1	8	2 827	10.5
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	168	.1	6	1 593	10.5
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	5 263	1.7	7	33 528	15.7
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	2 581	.8	4	33 303	7.8
5099611	PETROLEUM PRODUCTS	424	.1	7	1 810	23.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	984	.3	17	42 060	2.3
	COMMODITIES, N.E.C.	8 445	2.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4 693	1.5	230	85 183	5.5
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	2,487				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	123,770				
	SALES REPORTED BY COMMODITY LINE	507 315	100.0	1 764	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	374	.1	18	4 136	9.0
	PASSENGER CARS (NEW AND USED)	306		11	3 372	9.1
	NOT REPORTED IN DETAIL	68		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	2 410	.5	26	10 642	22.6
5013110	AUTOMOTIVE GLASS	2 304	.5	45	10 713	21.5
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	417 072	82.2	1 649	485 567	85.9
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.	77 849		626	152 294	51.1
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC.	290 437		1 235	365 811	79.4
	NOT REPORTED IN DETAIL	48 786		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	14 017	2.8	185	35 870	39.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	14 610	2.9	413	115 941	12.6
5013150	GARAGE TOOLS, SHOP EQUIPMENT	8 371	1.7	505	144 202	5.8
5014100	TIRES AND TUBES, NEW	8 751	1.7	220	95 445	9.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	1 545	.3	54	37 560	4.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	457	.1	3	3 329	13.7
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	1 019	.2	6	34 379	3.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	2 463	.5	10	34 809	7.1
	AUTOMOTIVE EQUIPMENT (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5064140	ROOM AIR CONDITIONERS	2 348	.5	8	36 343	6.5
5072210	HARDWARE	902	.2	18	30 805	2.9
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	330	.1	18	6 608	5.0
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	609	.1	19	5 211	11.7
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	494		3	2 332	21.2
	NOT REPORTED IN DETAIL	115		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	669	.1	29	11 553	5.8
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	270	.1	6	1 535	17.6
5084910	ABRASIVES, ABRASIVE MATERIALS	691	.1	118	45 413	1.5
5084930	MECHANICAL RUBBER GOODS	279	.1	7	2 805	9.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	750	.1	57	13 533	5.5
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 895	.4	8	26 971	7.0
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	708	.1	29	6 557	10.8
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	3 459	.7	15	36 358	9.5
5099611	PETROLEUM PRODUCTS	323	.1	7	1 731	18.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	584	.1	48	32 326	1.8
	COMMODITIES, N.E.C.	12 676	2.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	7 429	1.5	362	129 641	5.7
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	1,105				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	218 524	100.0	792	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	1 500	.7	11	10 228	14.7
	PASSENGER CARS (NEW AND USED)	1 460		6	9 669	15.1
	NOT REPORTED IN DETAIL	40		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	3 124	1.4	14	16 063	19.4
5013110	AUTOMOTIVE GLASS	2 245	1.0	50	13 988	16.0
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	176 326	80.7	741	210 224	83.9
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.	40 109		279	90 805	44.2
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC.	120 019		566	157 268	76.3
	NOT REPORTED IN DETAIL	16 198		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	5 997	2.7	61	21 503	27.9

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	AUTOMOTIVE EQUIPMENT (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	6 338	2.9	199	58 172	10.9
5013150	GARAGE TOOLS, SHOP EQUIPMENT	5 300	2.4	276	75 030	7.1
5014100	TIRES AND TUBES, NEW	2 561	1.2	118	32 755	7.8
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	471	.2	40	15 594	3.0
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	114	.1	4	1 894	6.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	574	.3	18	6 913	8.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	703	.3	4	3 644	19.3
5072210	HARDWARE	163	.1	24	6 084	2.7
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	166	.1	20	6 527	2.5
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	1 433	.7	25	16 254	8.8
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	494	.2	9	9 429	5.2
5084910	ABRASIVES, ABRASIVE MATERIALS	343	.2	75	23 349	1.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	588	.3	21	7 073	8.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	667	.3	18	9 741	6.8
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	279	.1	22	5 455	5.1
5099611	PETROLEUM PRODUCTS	163	.1	7	1 582	10.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	474	.2	16	4 663	10.2
	COMMODITIES, N.E.C.	2 942	1.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5 559	2.5	165	64 408	8.6
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	2,741				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	727 624	100.0	2 011	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	1 761	.2	33	9 070	19.4
	PASSENGER CARS (NEW AND USED)	673		22	5 785	11.6
	MOTORCYCLES, MOTOR SCOOTERS, ETC.	965		4	2 301	41.9
	NOT REPORTED IN DETAIL	123		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	5 224	.7	32	22 419	23.3
	AUTOMOTIVE EQUIPMENT (CONT.)					
	PACIFIC DIVISION (CONT.)					
5013110	AUTOMOTIVE GLASS	6 127	.8	34	11 171	54.8
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	582 131	80.0	1 773	667 792	87.2
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.	120 874		584	204 192	59.2
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC.	387 285		1 245	479 473	80.8
	NOT REPORTED IN DETAIL	73 972		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	25 501	3.5	256	60 084	42.4
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	34 848	4.8	375	143 519	24.3
5013150	GARAGE TOOLS, SHOP EQUIPMENT	19 563	2.7	482	158 042	12.4
5014100	TIRES AND TUBES, NEW	15 146	2.1	201	103 222	14.7
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	852	.1	35	11 423	7.5
5072210	HARDWARE	710	.1	16	4 814	14.7
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	1 926	.3	26	14 403	13.4
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	1 837	.3	29	19 203	9.6
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	1 712	.2	20	16 819	10.2
5084910	ABRASIVES, ABRASIVE MATERIALS	786	.1	83	30 205	2.6
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 459	.2	32	15 157	9.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	607	.1	7	5 293	11.5
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	1 889	.3	19	10 512	18.0
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	973	.1	9	5 079	19.2
5093122	UNPREPARED IRON, STEEL SCRAP	824	.1	53	9 113	9.0
5098220	GLASS (FLAT, BRICK, ETC.)	614	.1	3	1 540	39.9
5099611	PETROLEUM PRODUCTS	382	.1	9	2 135	17.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	806	.1	35	17 632	4.6
	COMMODITIES, N.E.C.	5 985	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	15 961	2.2	588	191 636	8.3
	TIRES, TUBES (SIC 5014)					
	NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	TIRES, TUBES (CONT.)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER)	330				
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.	117 039	100.0	196	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	4 703	4.0	86	43 816	10.7
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	1 035		13	7 163	14.4
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	3 277		71	35 851	9.1
	NOT REPORTED IN DETAIL.	391		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	1 177	1.0	44	26 029	4.5
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	7 577	6.5	96	46 100	16.4
5014100	TIRES AND TUBES, NEW.	99 536	85.0	196	117 039	85.0
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	227	.2	3	2 029	11.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	125	.1	9	6 119	2.0
5099611	PETROLEUM PRODUCTS.	419	.4	13	5 565	7.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	81	.1	8	1 458	5.6
	COMMODITIES, N.E.C.	1 758	1.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 436	1.2	53	27 597	5.2
	EAST NORTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER)	178				
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000)	20,408				
	SALES REPORTED BY COMMODITY LINE.	61 655	100.0	92	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	3 782	6.1	50	30 436	12.4
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	46		4	966	4.8
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	2 674		39	20 449	13.1
	NOT REPORTED IN DETAIL.	1 062		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	920	1.5	29	10 927	8.4
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	2 012	3.3	44	19 330	10.4
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	64	.1	5	2 649	2.4
5014100	TIRES AND TUBES, NEW.	48 390	78.5	92	61 655	78.5
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	357	.6	15	11 525	3.1
	TIRES, TUBES (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5072210	HARDWARE.	2 081	3.4	13	10 301	20.2
5099611	PETROLEUM PRODUCTS.	1 292	2.1	12	14 640	8.8
	OILS, GREASES, OTHER PETROLEUM PRODUCTS . .	674		4	7 234	9.3
	NOT REPORTED IN DETAIL.	618		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 873	3.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	884	1.4	30	15 251	5.8
	SOUTH ATLANTIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	DRUGS, DRUG PROPRIETARIES, DRUG. SUND. (SIC 5022)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER)	151				
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000)	9,186				
	SALES REPORTED BY COMMODITY LINE.	187 184	100.0	111	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	79 719	42.6	51	139 073	57.3
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	91 228	48.7	92	171 908	53.1
	PROPRIETARIES	33 517		45	133 170	25.2
	TOILETRIES, COSMETICS	27 092		58	141 008	19.2
	DRUGGIST SUNDRIES	17 612		45	139 709	12.6
	NOT REPORTED IN DETAIL.	13 007		(NA)	(NA)	(NA)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. . . .	217	.1	6	12 904	1.7
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	338	.2	5	13 909	2.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	DRUGS, DRUG PROPRIETARIES, DRUG. SUND. (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 172	.6	14	18 099	6.5
5045100	CONFECTIONERY	908	.5	10	39 579	2.3
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	100	.1	5	11 179	.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	463	.2	12	35 150	1.3
5072210	HARDWARE.	233	.1	5	7 903	2.9
5086220	SCHOOL EQUIPMENT, SUPPLIES.	824	.4	18	31 011	2.7
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.	1 038	.6	15	65 135	1.6
5094110	CIGARETTES, CIGARS, TOBACCO	1 697	.9	3	6 064	28.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	241	.1	5	19 218	1.3
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	608	.3	13	43 181	1.4
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	477	.3	12	33 017	1.4
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	505	.3	6	7 752	6.5
5099110	PHOTOGRAPHIC GOODS.	1 435	.8	26	93 397	1.5
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	1 242	.7	9	13 543	9.2
5099693	SMOKERS' SUPPLIES AND PIPES	165	.1	6	11 232	1.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	269	.1	6	11 117	2.4
	COMMODITIES, N.E.C.	4 288	2.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	17	(Z)	3	365	4.7
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. (NUMBER) 960					
	SALES NOT REPORTED BY COMMODITY LINE. ($1,000) 103,721					
	SALES REPORTED BY COMMODITY LINE.	782 787	100.0	674	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	335 527	42.9	284	512 121	65.5
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	414 426	52.9	518	627 342	66.1
	PROPRIETARIES	126 901		216	402 523	31.5
	TOILETRIES, COSMETICS	152 145		272	424 453	35.8
	DRUGGIST SUNDRIES	56 598		170	343 512	16.5
	NOT REPORTED IN DETAIL.	78 782		(NA)	(NA)	(NA)
5022230	TOILET SOAPS.	3 187	.4	51	147 838	2.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 648	.2	7	11 201	14.7
	DRUGS, DRUG PROPRIETARIES, DRUG. SUND. (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER.	839	.1	4	6 726	12.5
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	539	.1	14	10 598	5.1
5045100	CONFECTIONERY	936	.1	21	46 001	2.0
5049950	GROCERIES, EXCEPT AS SPECIFIED.	805	.1	5	2 969	27.1
5049980	MISCELLANEOUS FOOD PRODUCTS	629	.1	7	8 212	7.7
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	557	.1	6	21 451	2.6
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	729	.1	22	76 183	1.0
5072210	HARDWARE.	531	.1	11	5 793	9.2
5086220	SCHOOL EQUIPMENT, SUPPLIES.	2 245	.3	49	71 120	3.2
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.	1 630	.2	31	50 256	3.2
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	1 638	.2	3	8 972	18.3
5094110	CIGARETTES, CIGARS, TOBACCO	2 298	.3	14	13 610	16.9
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	843	.1	17	33 152	2.5
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	698	.1	28	68 077	1.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	1 843	.2	13	12 521	14.7
5099110	PHOTOGRAPHIC GOODS.	2 514	.3	42	142 248	1.8
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	1 496	.2	36	57 077	2.6
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	397	.1	3	2 675	14.8
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	541	.1	6	18 464	2.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	886	.1	14	16 244	5.5
	COMMODITIES, N.E.C.	5 303	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	102	(Z)	5	5 604	1.8
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. (NUMBER) 542					
	SALES NOT REPORTED BY COMMODITY LINE. ($1,000) 39,863					
	SALES REPORTED BY COMMODITY LINE.	568 093	100.0	384	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	228 942	40.3	176	384 552	59.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	DRUGS, DRUG PROPRIETARIES, DRUG. SUND. (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	296 045	52.1	291	514 051	57.6
	PROPRIETARIES	116 760		136	373 644	31.2
	TOILETRIES, COSMETICS	86 702		147	365 269	23.7
	DRUGGIST SUNDRIES	39 211		103	295 696	13.3
	NOT REPORTED IN DETAIL	53 372		(NA)	(NA)	(NA)
5022230	TOILET SOAPS	421	.1	34	144 076	.3
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	935	.2	42	69 394	1.3
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	315	.1	9	9 878	3.2
5045100	CONFECTIONERY	915	.2	28	98 050	.9
5049980	MISCELLANEOUS FOOD PRODUCTS	1 062	.2	13	33 561	3.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	339	.1	5	6 424	5.3
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	859	.2	17	90 223	1.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 109	.2	37	173 189	.6
5072210	HARDWARE	421	.1	11	8 737	4.8
5086220	SCHOOL EQUIPMENT, SUPPLIES	4 709	.8	92	192 310	2.4
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	1 724	.3	33	105 921	1.6
5094110	CIGARETTES, CIGARS, TOBACCO	1 304	.2	12	6 908	18.9
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	3 674	.6	4	32 457	11.3
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	639	.1	26	107 227	.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	2 036	.4	35	124 494	1.6
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	465	.1	26	66 497	.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 730	.3	28	44 404	3.9
5099110	PHOTOGRAPHIC GOODS	2 845	.5	52	238 521	1.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	327	.1	7	8 572	3.8
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	2 973	.5	61	120 627	2.5
5099693	SMOKERS' SUPPLIES AND PIPES	293	.1	16	36 484	.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	3 719	.7	31	63 248	5.9
	COMMODITIES, N.E.C.	10 282	1.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	10	(Z)	3	1 227	.8
	DRUGS, DRUG PROPRIETARIES, DRUG. SUND. (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	248				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	19,109				
	SALES REPORTED BY COMMODITY LINE	289 059	100.0	185	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	122 190	42.3	99	209 593	58.3
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	141 286	48.9	131	258 880	54.6
	PROPRIETARIES	55 267		61	195 934	28.2
	TOILETRIES, COSMETICS	33 300		74	166 759	20.0
	DRUGGIST SUNDRIES	37 152		56	191 860	19.4
	NOT REPORTED IN DETAIL	15 567		(NA)	(NA)	(NA)
5022230	TOILET SOAPS	369	.1	9	28 525	1.3
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	145	.1	7	14 729	1.0
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	624	.2	20	14 807	4.2
5045100	CONFECTIONERY	649	.2	16	53 863	1.2
5049980	MISCELLANEOUS FOOD PRODUCTS	478	.2	10	29 850	1.6
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	253	.1	5	22 311	1.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	883	.3	14	52 951	1.7
5072210	HARDWARE	395	.1	5	3 814	10.4
5086220	SCHOOL EQUIPMENT, SUPPLIES	4 006	1.4	54	138 798	2.9
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	280	.1	11	16 889	1.7
5094110	CIGARETTES, CIGARS, TOBACCO	307	.1	5	15 493	2.0
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	475	.2	13	43 080	1.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	385	.1	11	29 062	1.3
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	7 354	2.5	20	56 938	12.9
5099110	PHOTOGRAPHIC GOODS	1 841	.6	32	113 664	1.6
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	183	.1	3	3 925	4.7
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	3 090	1.1	31	83 317	3.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 059	.7	20	49 736	4.1
	COMMODITIES, N.E.C.	1 780	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	27	(Z)	3	5 449	.5
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	383				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	415 201	100.0	266	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than .05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	DRUGS, DRUG PROPRIETARIES, DRUG. SUND. (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	165 102	39.8	149	322 020	51.3
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	197 673	47.6	204	400 618	49.3
	PROPRIETARIES	76 320		110	312 913	24.4
	TOILETRIES, COSMETICS	61 423		124	318 569	19.3
	DRUGGIST SUNDRIES	34 572		91	279 656	12.4
	NOT REPORTED IN DETAIL	25 358		(NA)	(NA)	(NA)
5022230	TOILET SOAPS	1 043	.3	27	101 250	1.0
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	290	.1	4	20 049	1.4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	893	.2	7	18 100	4.9
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	1 366	.3	10	43 967	3.1
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	974	.2	38	30 487	3.2
5045100	CONFECTIONERY	3 298	.8	33	100 309	3.3
5049300	CANNED, BOTTLED FOODS	211	.1	4	2 035	10.4
5049950	GROCERIES, EXCEPT AS SPECIFIED	350	.1	4	18 704	1.9
5049980	MISCELLANEOUS FOOD PRODUCTS	5 078	1.2	12	61 399	8.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	2 148	.5	45	153 386	1.4
5072210	HARDWARE	404	.1	16	36 254	1.1
5086220	SCHOOL EQUIPMENT, SUPPLIES	3 755	.9	80	177 143	2.1
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	285	.1	12	27 991	1.0
5087200	CUSTODIAL (JANITORS') SUPPLIES	2 883	.7	4	27 874	10.3
5094110	CIGARETTES, CIGARS, TOBACCO	3 309	.8	19	45 470	7.3
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	451	.1	15	39 888	1.1
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	1 208	.3	31	116 285	1.0
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	1 340	.3	22	80 174	1.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	7 148	1.7	21	57 049	12.5
5099110	PHOTOGRAPHIC GOODS	4 358	1.0	41	171 606	2.5
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	1 154	.3	8	6 060	19.0
	FISHING TACKLE	765		4	3 980	19.2
	NOT REPORTED IN DETAIL	389		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	2 428	.6	45	85 596	2.8
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	637	.2	5	6 822	9.3
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	1 129	.3	7	26 170	4.3
5099420	JEWELRY, SILVERWARE, TROPHIES	654	.2	9	24 418	2.7
5099693	SMOKERS' SUPPLIES AND PIPES	515	.1	13	48 539	1.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 471	.6	21	51 053	4.8
	COMMODITIES, N.E.C.	2 557	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	89	(Z)	3	1 244	7.2
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	179				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	167 005	100.0	135	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	76 708	45.9	69	136 871	56.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	77 134	46.2	107	160 666	48.0
	PROPRIETARIES	28 385		58	139 332	20.4
	TOILETRIES, COSMETICS	19 334		66	137 215	14.1
	DRUGGIST SUNDRIES	19 767		50	129 779	15.2
	NOT REPORTED IN DETAIL	9 648		(NA)	(NA)	(NA)
5032100	YARD OR PIECE GOODS	127	.1	7	3 112	4.1
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	468	.3	21	8 349	5.6
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	226	.1	4	2 332	9.7
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	265	.2	9	2 377	11.1
	HOSIERY	113		6	1 913	5.9
	UNDERWEAR, NIGHTWEAR	47		3	855	5.5
	SPORTSWEAR	32		3	855	3.7
	NOT REPORTED IN DETAIL	73		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	126	.1	4	1 310	9.6
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	215	.1	6	1 913	11.2
	HOSIERY	130		6	1 913	6.8
	UNDERWEAR, NIGHTWEAR	79		4	1 541	5.1
	NOT REPORTED IN DETAIL	6		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	96	.1	4	2 055	4.7
5045100	CONFECTIONERY	1 301	.8	19	37 601	3.5
5049300	CANNED, BOTTLED FOODS	360	.2	4	3 135	11.5
5049980	MISCELLANEOUS FOOD PRODUCTS	103	.1	4	5 033	2.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	405	.2	23	62 255	.7
5072210	HARDWARE	291	.2	16	11 758	2.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	DRUGS, DRUG PROPRIETARIES, DRUG. SUND. (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5086220	SCHOOL EQUIPMENT, SUPPLIES	1 672	1.0	49	101 313	1.7
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	364	.2	9	25 499	1.4
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	323	.2	4	1 979	16.3
5094110	CIGARETTES, CIGARS, TOBACCO	703	.4	8	6 817	10.3
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	239	.1	14	18 982	1.3
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	559	.3	20	42 607	1.3
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	243	.1	13	30 301	.8
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	95	.1	7	2 052	4.6
	SHEETS, PILLOW CASES	45		4	1 761	2.6
	TOWELS, WASH CLOTHS	28		4	1 761	1.6
	NOT REPORTED IN DETAIL	22		(NA)	(NA)	(NA)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	156	.1	8	9 257	1.7
5099110	PHOTOGRAPHIC GOODS	1 155	.7	33	96 329	1.2
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	736	.4	31	58 734	1.3
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	233	.1	4	3 758	6.2
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	276	.2	10	15 974	1.7
5099693	SMOKERS' SUPPLIES AND PIPES	126	.1	13	34 297	.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	765	.5	10	9 719	7.9
	COMMODITIES, N.E.C.	1 531	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4	(Z)	3	402	1.0
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	307				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	307 130	100.0	230	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	124 304	40.5	98	222 621	55.8
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	150 092	48.9	197	299 399	50.1
	PROPRIETARIES	59 735		111	232 063	25.7
	TOILETRIES, COSMETICS	38 932		121	236 323	16.5
	DRUGGIST SUNDRIES	30 081		89	205 593	14.6
	NOT REPORTED IN DETAIL	21 344		(NA)	(NA)	(NA)
5022230	TOILET SOAPS	482	.2	33	98 454	.5
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	220	.1	4	5 378	4.1
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	265	.1	3	4 315	6.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	179	.1	7	6 874	2.6
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 332	.4	62	50 303	2.6
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	568	.2	13	10 356	5.5
	WORK CLOTHING, WORK GLOVES	9		5	3 152	.3
	HOSIERY	166		7	4 095	4.1
	UNDERWEAR, NIGHTWEAR	66		5	3 770	1.8
	SPORTSWEAR	46		4	3 035	1.5
	NOT REPORTED IN DETAIL	281		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	315	.1	8	8 923	3.5
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	205	.1	6	3 956	5.2
	HOSIERY	140		5	3 770	3.7
	UNDERWEAR, NIGHTWEAR	38		5	3 770	1.0
	NOT REPORTED IN DETAIL	27		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	1 158	.4	31	94 072	1.2
5047100	MEATS, PROVISIONS	207	.1	3	2 873	7.2
5049300	CANNED, BOTTLED FOODS	761	.2	5	3 902	19.5
5049920	FLOUR, RELATED PRODUCTS	195	.1	3	2 970	6.6
5049980	MISCELLANEOUS FOOD PRODUCTS	342	.1	14	24 151	1.4
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	629	.2	5	8 581	7.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 186	.4	40	95 982	1.2
5072210	HARDWARE	852	.3	26	25 493	3.3
5086220	SCHOOL EQUIPMENT, SUPPLIES	5 834	1.9	104	177 939	3.3
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	358	.1	9	21 143	1.7
5094110	CIGARETTES, CIGARS, TOBACCO	715	.2	13	15 020	4.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	479	.2	30	62 192	.8
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	430	.1	22	30 578	1.4
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	474	.2	6	6 896	6.9
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	211	.1	6	3 887	5.4
	BED SPREADS, COMFORTABLES, BLANKETS	35		6	3 887	.9
	SHEETS, PILLOW CASES	90		4	3 492	2.6
	TOWELS, WASH CLOTHS	76		5	3 770	2.0
	NOT REPORTED IN DETAIL	10		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	DRUGS, DRUG PROPRIETARIES, DRUG. SUND. (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	4 577	1.5	44	50 675	9.0
5099110	PHOTOGRAPHIC GOODS	2 448	.8	53	167 437	1.5
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	944	.3	8	8 320	11.3
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	2 330	.8	66	111 418	2.1
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	414	.1	4	16 642	2.5
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	446	.1	4	4 553	9.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 606	.5	30	40 417	4.0
	COMMODITIES, N.E.C.	2 504	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	68	(Z)	5	5 264	1.3
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	100				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	108 702	100.0	71	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	47 166	43.4	44	88 104	53.5
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	48 970	45.0	57	104 172	47.0
	PROPRIETARIES	21 070		34	86 791	24.3
	TOILETRIES, COSMETICS	9 137		31	73 894	12.4
	DRUGGIST SUNDRIES	9 646		27	73 053	13.2
	NOT REPORTED IN DETAIL	9 117		(NA)	(NA)	(NA)
5022230	TOILET SOAPS	224	.2	9	37 358	.6
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	248	.2	3	6 668	3.7
5045100	CONFECTIONERY	333	.3	4	5 180	6.4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 101	1.0	12	47 951	2.3
5086220	SCHOOL EQUIPMENT, SUPPLIES	742	.7	17	49 111	1.5
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	133	.1	7	13 511	1.0
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	400	.4	6	29 296	1.4
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	326	.3	7	15 747	2.1
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	2 407	2.2	12	20 939	11.5
5099110	PHOTOGRAPHIC GOODS	2 001	1.8	20	61 943	3.2
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	679	.6	17	37 566	1.8
	DRUGS, DRUG PROPRIETARIES, DRUG. SUND. (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	163	.1	4	8 836	1.8
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	62	.1	5	13 655	.5
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	449	.4	3	10 820	4.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	746	.7	7	11 317	6.6
	COMMODITIES, N.E.C.	2 552	2.3	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	451				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	496 973	100.0	333	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	168 198	33.8	153	282 327	59.6
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	262 819	52.9	250	450 807	58.3
	PROPRIETARIES	90 405		124	320 296	28.2
	TOILETRIES, COSMETICS	63 715		134	301 730	21.1
	DRUGGIST SUNDRIES	73 774		94	296 739	24.9
	NOT REPORTED IN DETAIL	34 925		(NA)	(NA)	(NA)
5022230	TOILET SOAPS	371	.1	22	80 256	.5
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	553	.1	3	10 922	5.1
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 677	.3	29	99 996	1.7
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	1 037	.2	4	21 386	4.8
5045100	CONFECTIONERY	671	.1	9	34 250	2.0
5049980	MISCELLANEOUS FOOD PRODUCTS	658	.1	12	50 517	1.3
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	1 171	.2	5	16 192	7.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 170	.2	24	104 898	1.1
5072210	HARDWARE	2 882	.6	17	71 589	4.0
5086220	SCHOOL EQUIPMENT, SUPPLIES	4 128	.8	53	150 035	2.8
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	1 278	.3	17	25 128	5.1
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	862	.2	5	5 924	14.6
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	466	.1	4	2 311	20.2
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	639	.1	5	30 804	2.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	DRUGS, DRUG PROPRIETARIES, DRUG. SUND. (CONT.)					
	PACIFIC DIVISION (CONT.)					
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	1 531	.3	22	96 863	1.6
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	1 831	.4	19	59 098	3.1
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	20 913	4.2	33	129 144	16.2
5099110	PHOTOGRAPHIC GOODS	1 877	.4	32	114 419	1.6
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	4 896	1.0	45	162 519	3.0
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	499	.1	8	46 150	1.1
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	737	.1	5	35 450	2.1
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	429	.1	10	4 839	8.9
5099420	JEWELRY, SILVERWARE, TROPHIES	1 317	.3	7	18 572	7.1
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	726	.1	7	36 241	2.0
5099693	SMOKERS' SUPPLIES AND PIPES	3 504	.7	10	39 086	9.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	6 883	1.4	27	106 078	6.5
	COMMODITIES, N.E.C.	3 123	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	127	(Z)	9	2 492	5.1
	PAINTS, VARNISHES (SIC 5028)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	66				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	4,734				
	SALES REPORTED BY COMMODITY LINE	16 461	100.0	47	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	94	.6	3	308	30.5
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	12 720	77.3	47	16 461	77.3
5072210	HARDWARE	238	1.4	5	1 965	12.1
5072230	PAINTERS' SUPPLIES	1 452	8.8	20	6 421	22.6
5087200	CUSTODIAL (JANITORS') SUPPLIES	116	.7	4	740	15.7
5099680	WALLPAPER	1 264	7.7	16	7 010	18.0
	COMMODITIES, N.E.C.	572	3.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	[illegible]	(Z)	3	645	.8
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	339				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	19,749				
	SALES REPORTED BY COMMODITY LINE	75 445	100.0	235	(X)	(X)
	PAINTS, VARNISHES (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	290	.4	11	1 470	19.7
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	58 319	77.3	235	75 445	77.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	653	.9	10	4 215	15.5
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	173	.2	4	1 570	11.0
5072210	HARDWARE	1 974	2.6	14	9 996	19.7
5072230	PAINTERS' SUPPLIES	7 049	9.3	101	39 576	17.8
5084910	ABRASIVES, ABRASIVE MATERIALS	91	.1	4	497	18.3
5084960	PRINTING AND DUPLICATING INKS	586	.8	3	3 972	14.8
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	58	.1	3	861	6.7
5098220	GLASS (FLAT, BRICK, ETC.)	751	1.0	13	14 908	5.0
5098297	ADHESIVES, MASTICS	500	.7	4	3 046	16.4
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	340	.5	3	6 173	5.5
5099680	WALLPAPER	1 586	2.1	45	13 508	11.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	282	.4	11	3 055	9.2
	COMMODITIES, N.E.C.	2 669	3.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	124	.2	7	1 230	10.1
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	257				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	14,497				
	SALES REPORTED BY COMMODITY LINE	62 493	100.0	174	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	487	.8	15	2 071	23.5
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	49 235	78.8	174	62 493	78.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	31	.1	3	856	3.6
5072210	HARDWARE	283	.5	8	2 925	9.7
5072230	PAINTERS' SUPPLIES	4 271	6.8	91	26 762	16.0
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	143	.2	4	1 068	13.4
5084910	ABRASIVES, ABRASIVE MATERIALS	58	.1	3	318	18.2
5097230	FLOOR COVERINGS	61	.1	4	1 239	4.9

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PAINTS, VARNISHES (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5098220	GLASS (FLAT, BRICK, ETC.)	1 556	2.5	14	6 266	24.8
5099680	WALLPAPER	1 929	3.1	46	12 073	16.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	389	.6	4	2 051	19.0
	COMMODITIES, N.E.C.	3 969	6.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	81	.1	4	1 391	5.8
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	86				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	5,788				
	SALES REPORTED BY COMMODITY LINE	17 722	100.0	58	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	11 766	66.4	58	17 722	66.4
5072230	PAINTERS' SUPPLIES	1 669	9.4	32	12 856	13.0
5098220	GLASS (FLAT, BRICK, ETC.)	1 513	8.5	8	6 323	23.9
5099680	WALLPAPER	594	3.4	18	10 714	5.5
	COMMODITIES, N.E.C.	2 163	12.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	17	.1	3	398	4.3
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	190				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	12,024				
	SALES REPORTED BY COMMODITY LINE	41 030	100.0	112	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	126	.3	5	522	24.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	34 038	83.0	112	41 030	83.0
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	328	.8	3	1 978	16.6
5072210	HARDWARE	171	.4	6	2 306	7.4
5072230	PAINTERS' SUPPLIES	3 129	7.6	66	20 453	15.3
5097230	FLOOR COVERINGS	590	1.4	6	3 734	15.8
5098220	GLASS (FLAT, BRICK, ETC.)	163	.4	5	927	17.6
5099680	WALLPAPER	547	1.3	20	6 824	8.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	150	.4	6	2 081	7.2
	PAINTS, VARNISHES (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
	COMMODITIES, N.E.C.	1 733	4.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	55	.1	3	678	8.1
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	45				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	6 561	100.0	26	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	4 653	70.9	26	6 561	70.9
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	480	7.3	3	2 166	22.2
5072230	PAINTERS' SUPPLIES	143	2.2	10	2 362	6.1
	COMMODITIES, N.E.C.	1 149	17.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	136	2.1	3	511	26.6
	WEST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	53				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,710				
	SALES REPORTED BY COMMODITY LINE	5 788	100.0	38	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	4 039	69.8	38	5 788	69.8
5072230	PAINTERS' SUPPLIES	790	13.6	22	3 603	21.9
5098220	GLASS (FLAT, BRICK, ETC.)	171	3.0	4	1 133	15.1
5099680	WALLPAPER	347	6.0	11	2 075	16.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	95	1.6	5	558	17.0
	COMMODITIES, N.E.C.	332	5.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	14	.2	3	412	3.4
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	170				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	11,690				
	SALES REPORTED BY COMMODITY LINE	30 895	100.0	102	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	PAINTS, VARNISHES (CONT.)					
	PACIFIC DIVISION (CONT.)					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	267	.9	8	3 926	6.8
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	22 347	72.3	102	30 895	72.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	126	.4	5	994	12.7
5072210	HARDWARE	415	1.3	4	2 896	14.3
5072230	PAINTERS' SUPPLIES	3 940	12.8	43	15 543	25.3
5099680	WALLPAPER	102	.3	8	2 537	4.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	592	1.9	8	4 008	14.8
	COMMODITIES, N.E.C.	2 451	7.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	655	2.1	3	2 178	30.1
	OTHER CHEMICALS, ALLIED PRODUCTS (SIC 5029)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 237					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 25,012					
	SALES REPORTED BY COMMODITY LINE	137 296	100.0	158	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	513	.4	9	6 622	7.7
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	107 866	78.6	137	115 971	93.0
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	8 772	6.4	10	9 672	90.7
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	13 780	10.0	24	27 249	50.6
5072210	HARDWARE	132	.1	4	2 576	5.1
5072230	PAINTERS' SUPPLIES	101	.1	3	1 628	6.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	104	.1	5	4 214	2.5
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	711	.5	4	8 275	8.6
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	818	.6	4	5 956	13.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	467	.3	3	5 261	8.9
	COMMODITIES, N.E.C.	3 813	2.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	219	.2	6	1 782	12.3
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 926					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 93,317					
	SALES REPORTED BY COMMODITY LINE	705 777	100.0	660	(X)	(X)
	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	3 257	.5	9	33 614	9.7
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	715	.1	4	5 155	13.9
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	2 117	.3	10	21 870	9.7
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	597 949	84.7	571	644 373	92.8
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	37 714	5.3	50	72 923	51.7
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	15 776	2.2	64	35 628	44.3
5049300	CANNED, BOTTLED FOODS	1 330	.2	3	10 951	12.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 371	.2	3	10 774	12.7
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	1 527	.2	10	15 846	9.6
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	499	.1	3	1 356	36.8
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	1 563	.2	12	6 203	25.2
5091313	ALUMINUM SHAPES, FORMS, ETC.	983	.1	3	5 313	18.5
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	1 308	.2	3	10 963	11.9
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	405	.1	3	1 600	25.3
5099110	PHOTOGRAPHIC GOODS	6 594	.9	3	22 111	29.8
5099321	FERTILIZER, FERTILIZER MATERIALS	4 667	.7	18	34 045	13.7
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	5 821	.8	28	39 882	14.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 017	.3	24	26 851	7.5
	COMMODITIES, N.E.C.	19 146	2.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 018	.1	27	25 508	4.0
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 527					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 42,287					
	SALES REPORTED BY COMMODITY LINE	274 333	100.0	351	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	175	.1	3	2 031	8.6
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	235	.1	7	6 703	3.5
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	241 902	88.2	311	256 478	94.3

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	3 819	1.4	12	3 915	97.5
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	13 111	4.8	43	30 430	43.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	235	.1	3	5 097	4.6
5072210	HARDWARE.	599	.2	7	3 152	19.0
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	439	.2	5	1 389	31.6
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 378	.5	8	7 893	17.5
5087200	CUSTODIAL (JANITORS') SUPPLIES.	1 100	.4	14	5 788	19.0
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	2 942	1.1	19	24 436	12.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	146	.1	3	2 947	5.0
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	995	.4	19	37 415	2.7
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.. . .	647	.2	3	2 012	32.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	166	.1	11	7 677	2.2
	COMMODITIES, N.E.C.	6 075	2.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	369	.1	12	4 675	7.9
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 201					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 15,551					
	SALES REPORTED BY COMMODITY LINE.	76 972	100.0	130	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	371	.5	3	6 111	6.1
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG-GIST SUNDRIES.	64	.1	5	2 217	2.9
	DRUGGIST SUNDRIES	55		3	2 110	2.6
	NOT REPORTED IN DETAIL.	9		(NA)	(NA)	(NA)
5022230	TOILET SOAPS.	67	.1	3	1 419	4.7
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	1 372	1.8	7	7 305	18.8
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	59 002	76.7	101	71 115	83.0
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	638	.8	5	1 442	44.2
5029130	OIL DRILLERS' MUD AND CHEMICALS	2 545	3.3	18	9 202	27.7
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	3 911	5.1	25	19 113	20.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 214	2.9	6	6 776	32.7
5087200	CUSTODIAL (JANITORS') SUPPLIES.	248	.3	9	5 972	4.2
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	706	.9	10	8 185	8.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	72	.1	3	962	7.5
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	173	.2	3	1 369	12.6
5099321	FERTILIZER, FERTILIZER MATERIALS.	220	.3	4	6 902	3.2
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	3 081	4.0	17	25 474	12.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	73	.1	5	1 121	6.5
	COMMODITIES, N.E.C.	1 998	2.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	217	.3	6	5 873	3.7
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 300					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	149 767	100.0	218	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	134 427	89.8	201	146 581	91.7
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	1 315	.9	8	2 611	50.4
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	3 138	2.1	31	11 497	27.3
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	884	.6	4	2 263	39.1
5087200	CUSTODIAL (JANITORS') SUPPLIES.	1 048	.7	18	6 065	17.3
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	6 425	4.3	18	25 958	24.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	285	.2	8	4 991	5.7
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	93	.1	3	571	16.3
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	177	.1	3	1 182	15.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	623	.4	5	2 584	24.1
	COMMODITIES, N.E.C.	1 281	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	71	(Z)	9	2 738	2.6
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 103					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 13,756					
	SALES REPORTED BY COMMODITY LINE.	30 619	100.0	62	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	24 968	81.5	55	29 833	83.7
5029130	OIL DRILLERS' MUD AND CHEMICALS	375	1.2	3	972	38.6
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	1 510	4.9	11	13 240	11.4
5087200	CUSTODIAL (JANITORS') SUPPLIES	69	.2	6	5 860	1.2
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	2 136	7.0	4	5 949	35.9
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	457	1.5	5	6 939	6.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	34	.1	4	617	5.5
	COMMODITIES, N.E.C.	1 045	3.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	25	.1	3	456	5.5
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	382				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	138 345	100.0	260	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	69 049	49.9	148	81 379	84.8
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	1 605	1.2	10	2 059	78.0
5029130	OIL DRILLERS' MUD AND CHEMICALS	57 645	41.7	106	70 785	81.4
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	1 545	1.1	19	5 574	27.7
5072230	PAINTERS' SUPPLIES	185	.1	3	2 094	8.8
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	334	.2	4	2 230	15.0
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	431	.3	3	1 780	24.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	361	.3	10	5 880	6.1
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	100	.1	4	2 567	3.9
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	1 460	1.1	16	17 673	8.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	155	.1	12	6 321	2.5
	COMMODITIES, N.E.C.	3 534	2.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 941	1.4	24	41 346	4.7
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	131				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	45 195	100.0	93	(X)	(X)
	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	24 221	53.6	64	38 653	62.7
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	1 307	2.9	4	4 247	30.8
5029130	OIL DRILLERS' MUD AND CHEMICALS	7 173	15.9	29	10 984	65.3
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	1 293	2.9	7	6 510	19.9
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	192	.4	3	1 278	15.0
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 459	5.4	4	6 784	36.2
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	1 327	2.9	3	5 499	24.1
5087200	CUSTODIAL (JANITORS') SUPPLIES	216	.5	6	2 733	7.9
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	1 010	2.2	6	8 907	11.3
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	2 415	5.3	5	16 193	14.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	30	.1	3	1 432	2.1
	COMMODITIES, N.E.C.	3 424	7.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	128	.3	6	1 650	7.8
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	356				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	182 275	100.0	238	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	253	.1	7	9 223	2.7
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	180	.1	9	2 033	8.9
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	145 149	79.6	209	172 745	84.0
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	2 200	1.2	14	3 617	60.8
5029130	OIL DRILLERS' MUD AND CHEMICALS	1 824	1.0	6	4 227	43.2
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	5 937	3.3	31	37 690	15.8
5072210	HARDWARE	708	.4	3	2 465	28.7
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	650	.4	6	4 098	15.9
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	148	.1	3	615	24.1
5084910	ABRASIVES, ABRASIVE MATERIALS	799	.4	5	11 623	6.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	7 622	4.2	7	19 426	39.2
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	97	.1	4	586	16.6
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	188	.1	5	2 547	7.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5087200	CUSTODIAL (JANITORS') SUPPLIES	101	.1	4	2 920	3.5
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	694	.4	7	21 904	3.2
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 176	.6	10	21 640	5.4
5099321	FERTILIZER, FERTILIZER MATERIALS	100	.1	4	4 314	2.3
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	6 410	3.5	19	62 666	10.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	370	.2	12	3 052	12.1
	COMMODITIES, N.E.C.	7 447	4.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	222	.1	13	7 822	2.8
	DRY GOODS, PIECE GOODS, NOTIONS (SIC 5032)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	202				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	15,316				
	SALES REPORTED BY COMMODITY LINE	120 733	100.0	149	(X)	(X)
5032100	YARD OR PIECE GOODS	97 012	80.4	108	102 240	94.9
	COTTON FABRICS	29 300		46	52 876	55.4
	RAYON, NYLON, OTHER MAN-MADE FABRICS	31 500		46	52 739	59.7
	WOOL FABRICS	13 310		22	19 071	69.8
	OTHER YARD GOODS (INC. COATED FABRICS)	7 776		22	23 867	32.6
	NOT REPORTED IN DETAIL	15 126		(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	13 719	11.4	35	16 936	81.0
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	7 321	6.1	22	9 173	79.8
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	685	.6	5	2 937	23.3
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	357	.3	5	2 734	13.1
5072210	HARDWARE	150	.1	3	3 709	4.0
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	730	.6	4	1 877	38.9
	BED SPREADS, COMFORTABLES, BLANKETS	551		4	1 877	29.4
	TABLE LINENS	39		3	1 791	2.2
	SHEETS, PILLOW CASES	55		3	1 791	3.1
	TOWELS, WASH CLOTHS	21		3	1 791	1.2
	NOT REPORTED IN DETAIL	64		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	756	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	265	1.1
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	3,129				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	395,743				
	SALES REPORTED BY COMMODITY LINE	2 625 350	100.0	2 397	(X)	(X)
5032100	YARD OR PIECE GOODS	2 245 502	85.5	1 788	2 333 219	96.2
	COTTON FABRICS	765 498		821	1 151 420	66.5
	RAYON, NYLON, OTHER MAN-MADE FABRICS	834 798		942	1 308 963	63.8
	WOOL FABRICS	176 883		332	311 072	56.9
	OTHER YARD GOODS (INC. COATED FABRICS)	134 564		295	290 203	46.4
	NOT REPORTED IN DETAIL	333 759		(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	160 971	6.1	505	188 905	85.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	152 522	5.8	217	247 658	61.6
	KNIT FABRICS	68 014		76	151 377	44.9
	YARNS (EXCEPT INDUSTRIAL)	23 244		30	59 037	39.4
	OTHER DRY GOODS	26 998		69	32 141	84.0
	NOT REPORTED IN DETAIL	34 266		(NA)	(NA)	(NA)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	2 175	.1	31	26 456	8.2
	WORK CLOTHING, WORK GLOVES	88		6	2 258	3.9
	HOSIERY	171		11	7 890	2.2
	UNDERWEAR, NIGHTWEAR	209		7	3 721	5.6
	SUITS, COATS, TROUSERS, OVERCOATS	527		7	9 414	5.6
	SHIRTS (EXCEPT SPORTSWEAR)	110		5	2 867	3.8
	SPORTSWEAR	391		7	5 065	7.7
	OTHER CLOTHING, FURNISHINGS	451		10	6 437	7.0
	NOT REPORTED IN DETAIL	228		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	2 203	.1	25	15 890	13.9
	DRESSES, SKIRTS, BLOUSES	374		10	6 444	5.8
	CHILDREN'S, INFANTS' WEAR	730		6	3 274	22.3
	OTHER APPAREL, ACCESSORIES	389		9	5 870	6.6
	NOT REPORTED IN DETAIL	710		(NA)	(NA)	(NA)
5035340	MILLINERY, MILLINERY SUPPLIES	1 987	.1	6	6 151	32.3
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	6 549	.2	21	43 930	14.9
	HOSIERY	5 648		9	36 116	15.6
	UNDERWEAR, NIGHTWEAR	460		10	5 276	8.7
	CORSETS, ALLIED GARMENTS	21		4	1 457	1.4
	NOT REPORTED IN DETAIL	420		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	1 356	.1	8	8 579	15.8
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	2 678	.1	25	54 599	4.9
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	8 606	.3	31	50 881	16.9
	BED SPREADS, COMFORTABLES, BLANKETS	1 798		14	39 229	4.6
	TABLE LINENS	56		6	3 297	1.7
	SHEETS, PILLOW CASES	3 968		14	37 096	10.7
	TOWELS, WASH CLOTHS	1 513		18	34 891	4.3
	OTHER LINENS AND DOMESTICS	64		3	2 831	2.3
	NOT REPORTED IN DETAIL	1 207		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5097230	FLOOR COVERINGS	2 731	.1	9	23 489	11.6
5099660	OTHER TEXTILE PRODUCTS	2 312	.1	19	14 495	16.0
5099692	INDUSTRIAL YARNS	18 607	.7	10	55 376	33.6
	COMMODITIES, N.E.C.	16 597	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	554	(Z)	10	15 835	3.5
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	223				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	97 003	100.0	163	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	83	.1	5	2 347	3.5
5032100	YARD OR PIECE GOODS	60 866	62.7	109	70 694	86.1
	COTTON FABRICS	25 739		54	45 479	56.6
	RAYON, NYLON, OTHER MAN-MADE FABRICS	13 669		52	34 638	39.5
	WOOL FABRICS	3 164		23	15 827	20.0
	OTHER YARD GOODS (INC. COATED FABRICS)	3 396		20	14 202	23.9
	NOT REPORTED IN DETAIL	14 898		(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	22 579	23.3	63	36 059	62.6
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	3 924	4.0	12	6 920	56.7
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	70	.1	3	3 405	2.1
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	1 054	1.1	5	6 173	17.1
	DRESSES, SKIRTS, BLOUSES	653		3	3 202	20.4
	NOT REPORTED IN DETAIL	401		(NA)	(NA)	(NA)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	518	.5	4	2 481	20.9
5072210	HARDWARE	295	.3	7	3 136	9.4
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	552	.6	3	1 747	31.6
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	86	.1	7	1 760	4.9
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	552	.6	5	2 505	22.0
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	2 066	2.1	5	7 310	28.3
	BED SPREADS, COMFORTABLES, BLANKETS	712		4	5 551	12.8
	SHEETS, PILLOW CASES	342		3	3 241	10.6
	TOWELS, WASH CLOTHS	284		3	3 241	8.8
	NOT REPORTED IN DETAIL	728		(NA)	(NA)	(NA)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	499	.5	4	4 268	11.7
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5099660	OTHER TEXTILE PRODUCTS	270	.3	7	2 260	11.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	456	.5	11	6 365	7.2
	COMMODITIES, N.E.C.	3 095	3.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	38	(Z)	3	1 951	1.9
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	78				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	50 879	100.0	51	(X)	(X)
5032100	YARD OR PIECE GOODS	20 740	40.8	32	43 309	47.9
	COTTON FABRICS	8 225		18	28 015	29.4
	RAYON, NYLON, OTHER MAN-MADE FABRICS	3 089		15	26 357	11.7
	WOOL FABRICS	1 556		12	24 445	6.4
	OTHER YARD GOODS (INC. COATED FABRICS)	437		11	21 293	2.1
	NOT REPORTED IN DETAIL	7 433		(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	5 638	11.1	30	33 392	16.9
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	959	1.9	9	17 479	5.5
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	5 086	10.0	11	28 117	18.1
	WORK CLOTHING, WORK GLOVES	1 706		7	21 120	8.1
	HOSIERY	512		7	19 120	2.7
	UNDERWEAR, NIGHTWEAR	324		6	17 210	1.9
	SHIRTS (EXCEPT SPORTSWEAR)	399		4	14 446	2.8
	SPORTSWEAR	392		3	15 548	2.5
	NOT REPORTED IN DETAIL	1 753		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	3 691	7.3	10	26 396	14.0
	DRESSES, SKIRTS, BLOUSES	981		5	17 001	5.8
	CHILDREN'S, INFANTS' WEAR	755		7	17 427	4.3
	OTHER APPAREL, ACCESSORIES	235		3	14 242	1.7
	NOT REPORTED IN DETAIL	1 720		(NA)	(NA)	(NA)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	1 452	2.9	7	21 987	6.6
	HOSIERY	822		6	17 210	4.8
	UNDERWEAR, NIGHTWEAR	295		6	17 210	1.7
	NOT REPORTED IN DETAIL	335		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	1 969	3.9	4	17 412	11.3
5072210	HARDWARE	580	1.1	6	16 136	3.6
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	285	.6	7	14 767	1.9
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	249	.5	4	14 836	1.7
5097221	CURTAINS, DRAPERIES	289	.6	6	17 026	1.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	4 508	8.9	12	29 353	15.4
	BED SPREADS, COMFORTABLES, BLANKETS	807		8	17 829	4.5
	TABLE LINENS	169		6	16 565	1.0
	SHEETS, PILLOW CASES	922		9	20 384	4.5
	TOWELS, WASH CLOTHS	737		9	20 384	3.6
	OTHER LINENS AND DOMESTICS	187		5	6 369	2.9
	NOT REPORTED IN DETAIL	1 686		(NA)	(NA)	(NA)
5097223	SHADES, VENETIAN BLINDS	276	.5	3	19 200	1.4
5097230	FLOOR COVERINGS	340	.7	7	18 199	1.9
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	438	.9	3	14 627	3.0
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 054	2.1	3	14 627	7.2
5099420	JEWELRY, SILVERWARE, TROPHIES	190	.4	3	14 524	1.3
5099660	OTHER TEXTILE PRODUCTS	446	.9	3	14 225	3.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	683	1.3	8	6 971	9.8
	COMMODITIES, N.E.C.	1 314	2.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	692	1.4	3	11 868	5.8
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 214					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 34,475					
	SALES REPORTED BY COMMODITY LINE	82 985	100.0	117	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	175	.2	5	1 397	12.5
5032100	YARD OR PIECE GOODS	47 619	57.4	82	62 235	76.5
	COTTON FABRICS	13 291		42	28 597	46.5
	RAYON, NYLON, OTHER MAN-MADE FABRICS	12 108		36	24 141	50.2
	WOOL FABRICS	2 515		16	12 180	20.6
	OTHER YARD GOODS (INC. COATED FABRICS)	4 134		18	11 226	36.8
	NOT REPORTED IN DETAIL	15 571		(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	10 188	12.3	39	24 868	41.0
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	9 766	11.8	11	11 412	85.6
	KNIT FABRICS	5 422		4	6 160	88.0
	NOT REPORTED IN DETAIL	4 344		(NA)	(NA)	(NA)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	729	.9	8	10 327	7.1
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	814	1.0	7	10 707	7.6
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	380	.5	9	6 723	5.7
	HOSIERY	158		8	6 157	2.6
	UNDERWEAR, NIGHTWEAR	181		4	2 403	7.5
	CORSETS, ALLIED GARMENTS	24		3	1 668	1.4
	NOT REPORTED IN DETAIL	17		(NA)	(NA)	(NA)
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5039100	SHOES, OTHER FOOTWEAR	424	.5	3	2 749	15.4
5072210	HARDWARE	312	.4	6	5 552	5.6
5086220	SCHOOL EQUIPMENT, SUPPLIES	318	.4	5	2 561	12.4
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	752	.9	12	5 239	14.4
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	506	.6	4	7 408	6.8
5097221	CURTAINS, DRAPERIES	667	.8	4	3 428	19.5
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	456	.5	8	7 524	6.1
5097230	FLOOR COVERINGS	771	.9	10	5 509	14.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	649	.8	6	4 477	14.5
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	2 233	2.7	10	9 519	23.5
5099660	OTHER TEXTILE PRODUCTS	49	.1	4	882	5.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	221	.3	8	1 921	11.5
	COMMODITIES, N.E.C.	5 570	6.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	386	.5	6	14 529	2.7
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 68					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 13,323					
	SALES REPORTED BY COMMODITY LINE	35 774	100.0	34	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	32	.1	3	831	3.9
5032100	YARD OR PIECE GOODS	12 018	33.6	17	21 625	55.6
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	3 749	10.5	18	8 986	41.7
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	10 668	29.8	7	17 516	60.9
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	3 171	8.9	8	11 251	28.2
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	2 214	6.2	8	11 839	18.7
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	1 236	3.5	5	9 583	12.9
5039100	SHOES, OTHER FOOTWEAR	235	.7	4	7 084	3.3
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	113	.3	3	1 182	9.6
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	1 141	3.2	5	9 096	12.5
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	568	1.6	3	3 236	17.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	90	.3	4	1 554	5.8
	COMMODITIES, N.E.C.	539	1.5	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	22				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,195				
	SALES REPORTED BY COMMODITY LINE	7 482	100.0	15	(X)	(X)
5032100	YARD OR PIECE GOODS	2 469	33.0	5	4 849	50.9
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 672	22.3	9	4 192	39.9
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	1 397	18.7	4	3 822	36.6
	COMMODITIES, N.E.C.	1 944	26.0	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	281				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	28,457				
	SALES REPORTED BY COMMODITY LINE	155 019	100.0	199	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	193	.1	3	755	25.6
5032100	YARD OR PIECE GOODS	97 223	62.7	143	117 938	82.4
	COTTON FABRICS	28 901		78	51 484	56.1
	RAYON, NYLON, OTHER MAN-MADE FABRICS	31 067		68	54 530	57.0
	WOOL FABRICS	10 123		46	38 116	26.6
	OTHER YARD GOODS (INC. COATED FABRICS)	7 392		34	22 412	33.0
	NOT REPORTED IN DETAIL	19 740		(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	28 490	18.4	66	45 769	62.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	9 359	6.0	26	16 785	55.8
	KNIT FABRICS	2 437		7	6 048	40.3
	OTHER DRY GOODS	5 029		13	8 546	58.8
	NOT REPORTED IN DETAIL	1 893		(NA)	(NA)	(NA)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	586	.4	7	5 222	11.2
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	1 162	.7	8	4 953	23.5
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	367	.2	4	3 426	10.7
	HOSIERY	199		3	3 229	6.2
	NOT REPORTED IN DETAIL	168		(NA)	(NA)	(NA)
5072210	HARDWARE	188	.1	3	1 475	12.7
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	988	.6	9	9 214	10.7
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5097221	CURTAINS, DRAPERIES	953	.6	7	8 483	11.2
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	454	.3	8	6 027	7.5
	BED SPREADS, COMFORTABLES, BLANKETS	66		3	2 573	2.6
	SHEETS, PILLOW CASES	352		4	3 257	10.8
	NOT REPORTED IN DETAIL	36		(NA)	(NA)	(NA)
5099660	OTHER TEXTILE PRODUCTS	619	.4	4	2 844	21.8
5099692	INDUSTRIAL YARNS	251	.2	4	4 507	5.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	4 788	3.1	13	20 263	23.6
	COMMODITIES, N.E.C.	9 293	6.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	105	.1	5	5 688	1.8
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (SIC 5035)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	248				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	117 865	100.0	175	(X)	(X)
5032100	YARD OR PIECE GOODS	99	.1	3	2 537	3.9
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	48 550	41.2	95	67 848	71.6
	WORK CLOTHING, WORK GLOVES	4 942		32	15 203	32.5
	HOSIERY	6 583		46	30 523	21.6
	UNDERWEAR, NIGHTWEAR	9 292		36	27 822	33.4
	SUITS, COATS, TROUSERS, OVERCOATS	7 583		21	13 802	54.9
	SHIRTS (EXCEPT SPORTSWEAR)	879		25	14 068	6.2
	SPORTSWEAR	4 536		25	15 367	29.5
	OTHER CLOTHING, FURNISHINGS	8 635		31	21 200	40.7
	NOT REPORTED IN DETAIL	6 100		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	49 405	41.9	94	71 031	69.6
	DRESSES, SKIRTS, BLOUSES	21 967		48	31 748	69.2
	SUITS, COATS (EXCEPT FUR)	9 903		13	13 841	71.5
	CHILDREN'S, INFANTS' WEAR	2 786		27	15 615	17.8
	OTHER APPAREL, ACCESSORIES	9 226		32	21 954	42.0
	NOT REPORTED IN DETAIL	5 523		(NA)	(NA)	(NA)
5035320	FUR CLOTHING	385	.3	4	396	97.2
5035330	FURS, RAW AND DRESSED	650	.6	5	657	98.9
5035340	MILLINERY, MILLINERY SUPPLIES	1 025	.9	9	2 775	36.9
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	14 055	11.9	47	30 821	45.6
	HOSIERY	5 612		38	21 161	26.5
	UNDERWEAR, NIGHTWEAR	1 096		24	14 308	7.7
	CORSETS, ALLIED GARMENTS	7 315		16	15 803	46.3
	NOT REPORTED IN DETAIL	32		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5039100	SHOES, OTHER FOOTWEAR	126	.1	11	6 284	2.0
	MEN'S, BOYS' SHOES	31		3	471	6.6
	CHILDREN'S, INFANTS' SHOES	30		4	2 868	1.0
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	53		6	3 509	1.5
	NOT REPORTED IN DETAIL	12		(NA)	(NA)	(NA)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	966	.8	14	8 756	11.0
	BED SPREADS, COMFORTABLES, BLANKETS	96		5	2 838	3.4
	TABLE LINENS	121		7	5 291	2.3
	SHEETS, PILLOW CASES	560		13	8 523	6.6
	TOWELS, WASH CLOTHS	156		11	7 955	2.0
	OTHER LINENS AND DOMESTICS	31		4	2 168	1.4
	NOT REPORTED IN DETAIL	2		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	246	.2	8	3 695	6.7
	COMMODITIES, N.E.C.	2 350	2.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	8	(Z)	3	150	5.3
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	2,247				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	1 309 449	100.0	1 512	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	721	.1	18	24 251	3.0
5032100	YARD OR PIECE GOODS	8 640	.7	43	196 393	4.4
	COTTON FABRICS	1 945		16	11 725	16.6
	RAYON, NYLON, OTHER MAN-MADE FABRICS	274		12	8 546	3.2
	WOOL FABRICS	823		3	2 716	30.3
	OTHER YARD GOODS (INC. COATED FABRICS)	1 844		7	19 546	9.4
	NOT REPORTED IN DETAIL	3 754		(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 818	.1	25	28 459	6.4
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	1 941	.1	12	17 807	10.9
	KNIT FABRICS	980		4	10 211	9.6
	OTHER DRY GOODS	820		3	5 422	15.1
	NOT REPORTED IN DETAIL	141		(NA)	(NA)	(NA)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	372 710	28.5	607	624 451	59.7
	WORK CLOTHING, WORK GLOVES	30 036		131	58 259	51.6
	HOSIERY	81 995		166	143 239	57.2
	UNDERWEAR, NIGHTWEAR	25 470		140	76 816	33.2
	SUITS, COATS, TROUSERS, OVERCOATS	28 999		97	52 611	55.1
	SHIRTS (EXCEPT SPORTSWEAR)	13 417		89	44 855	29.9
	SPORTSWEAR	55 874		159	109 240	51.1
	OTHER CLOTHING, FURNISHINGS	55 396		157	122 110	45.4
	NOT REPORTED IN DETAIL	81 523		(NA)	(NA)	(NA)
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	584 130	44.6	802	827 982	70.5
	DRESSES, SKIRTS, BLOUSES	164 999		229	214 788	76.8
	SUITS, COATS (EXCEPT FUR)	25 324		73	47 477	53.3
	CHILDREN'S, INFANTS' WEAR	69 720		148	121 636	57.3
	OTHER APPAREL, ACCESSORIES	161 995		260	232 990	69.5
	NOT REPORTED IN DETAIL	162 092		(NA)	(NA)	(NA)
5035320	FUR CLOTHING	27 092	2.1	64	28 249	95.9
5035330	FURS, RAW AND DRESSED	34 071	2.6	43	34 766	98.0
5035340	MILLINERY, MILLINERY SUPPLIES	39 305	3.0	83	45 932	85.6
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	112 801	8.6	274	204 504	55.2
	HOSIERY	63 381		185	136 646	46.4
	UNDERWEAR, NIGHTWEAR	33 908		119	77 482	43.8
	CORSETS, ALLIED GARMENTS	7 554		35	19 209	39.3
	NOT REPORTED IN DETAIL	7 958		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	36 487	2.8	40	189 596	19.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	13 200	1.0	7	155 557	8.5
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 164	.1	9	11 891	9.8
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	23 374	1.8	63	206 396	11.3
5097230	FLOOR COVERINGS	2 158	.2	16	30 037	7.2
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	19 441	1.5	15	164 382	11.8
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	5 202	.4	11	32 566	16.0
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	2 450	.2	22	25 600	9.6
	TOYS, GAMES, FIREWORKS	1 946		5	17 616	11.0
	CHILDRENS' VEHICLES (EXC. BICYCLES)	11		3	1 547	.7
	NOT REPORTED IN DETAIL	493		(NA)	(NA)	(NA)
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	1 111	.1	3	11 670	9.5
5099420	JEWELRY, SILVERWARE, TROPHIES	3 393	.3	20	43 598	7.8
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	968	.1	12	20 594	4.7
5099691	LUGGAGE, SADDLERY, HARNESS	6 250	.5	5	136 370	4.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	3 020	.2	15	150 979	2.0
	COMMODITIES, N.E.C.	7 474	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	528	(Z)	11	9 444	5.6
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	462				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	226 916	100.0	337	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	165	.1	6	2 083	7.9
5032100	YARD OR PIECE GOODS	1 674	.7	14	17 212	9.7
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	983	.4	13	13 872	7.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	283	.1	7	4 167	6.8
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	72 131	31.8	191	142 258	50.7
	WORK CLOTHING, WORK GLOVES	14 965		59	36 711	40.8
	HOSIERY	9 385		71	64 365	14.6
	UNDERWEAR, NIGHTWEAR	7 602		62	58 164	13.1
	SUITS, COATS, TROUSERS, OVERCOATS	7 009		32	19 291	36.3
	SHIRTS (EXCEPT SPORTSWEAR)	1 512		46	17 903	8.4
	SPORTSWEAR	7 112		65	47 029	15.1
	OTHER CLOTHING, FURNISHINGS	12 820		57	63 094	20.3
	NOT REPORTED IN DETAIL	11 726		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	90 808	40.0	188	145 988	62.2
	DRESSES, SKIRTS, BLOUSES	36 436		74	70 960	51.3
	SUITS, COATS (EXCEPT FUR)	2 840		24	9 002	31.5
	CHILDREN'S, INFANTS' WEAR	12 613		65	67 246	18.8
	OTHER APPAREL, ACCESSORIES	23 238		62	49 235	47.2
	NOT REPORTED IN DETAIL	15 681		(NA)	(NA)	(NA)
5035320	FUR CLOTHING	6 299	2.8	18	6 687	94.2
5035330	FURS, RAW AND DRESSED	1 117	.5	6	1 536	72.7
5035340	MILLINERY, MILLINERY SUPPLIES	3 131	1.4	17	5 947	52.6
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	30 977	13.7	85	87 274	35.5
	HOSIERY	19 865		71	74 685	26.6
	UNDERWEAR, NIGHTWEAR	7 454		52	63 048	11.8
	CORSETS, ALLIED GARMENTS	1 925		21	29 744	6.5
	NOT REPORTED IN DETAIL	1 733		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	1 679	.7	28	28 254	5.9
	MEN'S, BOYS' SHOES	976		17	22 450	4.3
	WOMEN'S, MISSES' SHOES	235		12	4 417	5.3
	CHILDREN'S, INFANTS' SHOES	157		9	5 021	3.1
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	203		13	7 207	2.8
	NOT REPORTED IN DETAIL	108		(NA)	(NA)	(NA)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	241	.1	5	4 274	5.6
5072210	HARDWARE	380	.2	7	4 924	7.7
5097110	HOUSEHOLD FURNITURE	195	.1	4	2 114	9.2
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	168	.1	6	3 521	4.8
5097221	CURTAINS, DRAPERIES	120	.1	7	7 344	1.6
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	2 843	1.3	35	26 922	10.6
	BED SPREADS, COMFORTABLES, BLANKETS	752		16	18 671	4.0
	TABLE LINENS	132		9	12 417	1.1
	SHEETS, PILLOW CASES	450		19	17 053	2.6
	TOWELS, WASH CLOTHS	416		23	18 721	2.2
	OTHER LINENS AND DOMESTICS	388		9	12 093	3.2
	NOT REPORTED IN DETAIL	705		(NA)	(NA)	(NA)
5097230	FLOOR COVERINGS	1 358	.6	6	13 854	9.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	600	.3	7	5 364	11.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	4 317	1.9	6	15 434	28.0
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 403	.6	16	11 869	11.8
5099420	JEWELRY, SILVERWARE, TROPHIES	1 020	.4	11	15 727	6.5
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	172	.1	4	2 698	6.4
5099660	OTHER TEXTILE PRODUCTS	339	.1	3	12 193	2.8
5099691	LUGGAGE, SADDLERY, HARNESS	176	.1	3	1 815	9.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	614	.3	11	7 384	8.3
	COMMODITIES, N.E.C.	3 086	1.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	637	.3	6	3 452	18.5
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	202				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	126 042	100.0	153	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	494	.4	4	5 841	8.5
5032100	YARD OR PIECE GOODS	2 718	2.2	13	27 784	9.8
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 472	1.2	13	24 295	6.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	510	.4	10	9 715	5.2
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	54 915	43.6	92	84 637	64.9
	WORK CLOTHING, WORK GLOVES	15 737		34	34 775	45.3
	HOSIERY	4 833		37	35 464	13.6
	UNDERWEAR, NIGHTWEAR	4 723		31	32 786	14.4
	SUITS, COATS, TROUSERS, OVERCOATS	7 444		14	19 917	37.4
	SHIRTS (EXCEPT SPORTSWEAR)	798		20	22 947	3.5
	SPORTSWEAR	4 010		32	28 808	13.9
	OTHER CLOTHING, FURNISHINGS	7 713		34	31 389	24.6
	NOT REPORTED IN DETAIL	9 657		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	42 919	34.1	77	78 179	54.9
	DRESSES, SKIRTS, BLOUSES	9 622		41	37 212	25.9
	SUITS, COATS (EXCEPT FUR)	1 267		11	7 389	17.1
	CHILDREN'S, INFANTS' WEAR	4 519		31	28 514	15.8
	OTHER APPAREL, ACCESSORIES	7 389		29	20 813	35.5
	NOT REPORTED IN DETAIL	20 122		(NA)	(NA)	(NA)
5035320	FUR CLOTHING	1 413	1.1	7	1 418	99.6
5035330	FURS, RAW AND DRESSED	375	.3	6	897	41.8
5035340	MILLINERY, MILLINERY SUPPLIES	4 649	3.7	14	9 491	49.0

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	9 231	7.3	38	36 657	25.2
	HOSIERY	6 269		35	36 052	17.4
	UNDERWEAR, NIGHTWEAR	2 704		24	30 117	9.0
	CORSETS, ALLIED GARMENTS	235		8	11 065	2.1
	NOT REPORTED IN DETAIL	23		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	3 345	2.7	14	27 063	12.4
	MEN'S, BOYS' SHOES	506		6	10 492	4.8
	WOMEN'S, MISSES' SHOES	675		6	11 052	6.1
	CHILDREN'S, INFANTS' SHOES	291		10	14 865	2.0
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	725		7	11 718	6.2
	NOT REPORTED IN DETAIL	1 148		(NA)	(NA)	(NA)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	78	.1	3	471	16.6
	RAW WOOL	78		3	471	16.6
5097221	CURTAINS, DRAPERIES	104	.1	5	7 834	1.3
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	1 202	1.0	17	21 194	5.7
	BED SPREADS, COMFORTABLES, BLANKETS	254		10	13 495	1.9
	TABLE LINENS	23		4	5 961	.4
	SHEETS, PILLOW CASES	447		15	19 885	2.2
	TOWELS, WASH CLOTHS	423		14	20 172	2.1
	OTHER LINENS AND DOMESTICS	51		6	6 345	.8
	NOT REPORTED IN DETAIL	4		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	152	.1	3	6 277	2.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	811	.6	6	14 217	5.7
	COMMODITIES, N.E.C.	1 654	1.3	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	349				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	36,478				
	SALES REPORTED BY COMMODITY LINE	167 183	100.0	240	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	403	.2	14	12 353	3.3
5032100	YARD OR PIECE GOODS	4 790	2.9	50	52 221	9.2
	COTTON FABRICS	2 598		40	36 302	7.2
	RAYON, NYLON, OTHER MAN-MADE FABRICS	527		14	17 634	3.0
	WOOL FABRICS	49		6	5 908	.8
	OTHER YARD GOODS (INC. COATED FABRICS)	266		16	17 989	1.5
	NOT REPORTED IN DETAIL	1 350		(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 385	.8	39	29 249	4.7
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	641	.4	20	11 017	5.8
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	65 098	38.9	159	112 756	57.7
	WORK CLOTHING, WORK GLOVES	6 851		75	49 358	13.9
	HOSIERY	19 906		90	66 700	29.8
	UNDERWEAR, NIGHTWEAR	6 468		73	46 013	14.1
	SUITS, COATS, TROUSERS, OVERCOATS	2 553		34	23 372	10.9
	SHIRTS (EXCEPT SPORTSWEAR)	3 523		56	46 571	7.6
	SPORTSWEAR	11 908		69	44 246	26.9
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
	OTHER CLOTHING, FURNISHINGS	4 213		47	34 158	12.3
	NOT REPORTED IN DETAIL	9 676		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	51 446	30.8	141	109 147	47.1
	DRESSES, SKIRTS, BLOUSES	18 153		69	56 449	32.2
	SUITS, COATS (EXCEPT FUR)	2 270		21	28 806	7.9
	CHILDREN'S, INFANTS' WEAR	14 561		67	74 291	19.6
	OTHER APPAREL, ACCESSORIES	8 953		58	58 283	15.4
	NOT REPORTED IN DETAIL	7 509		(NA)	(NA)	(NA)
5035340	MILLINERY, MILLINERY SUPPLIES	2 531	1.5	15	9 688	26.1
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	23 349	14.0	99	77 850	30.0
	HOSIERY	16 127		81	70 607	22.8
	UNDERWEAR, NIGHTWEAR	3 561		55	50 940	7.0
	CORSETS, ALLIED GARMENTS	1 416		21	24 954	5.7
	NOT REPORTED IN DETAIL	2 245		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	2 301	1.4	31	26 045	8.8
	MEN'S, BOYS' SHOES	791		18	14 371	5.5
	WOMEN'S, MISSES' SHOES	671		15	13 199	5.1
	CHILDREN'S, INFANTS' SHOES	326		13	12 836	2.5
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	318		19	10 573	3.0
	NOT REPORTED IN DETAIL	195		(NA)	(NA)	(NA)
5072210	HARDWARE	438	.3	13	11 282	3.9
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	223	.1	8	11 869	1.9
5097221	CURTAINS, DRAPERIES	302	.2	26	25 525	1.2
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	5 707	3.4	65	55 095	10.4
	BED SPREADS, COMFORTABLES, BLANKETS	1 790		42	33 318	5.4
	TABLE LINENS	877		16	21 322	4.1
	SHEETS, PILLOW CASES	1 240		48	35 798	3.5
	TOWELS, WASH CLOTHS	1 099		47	39 853	2.8
	OTHER LINENS AND DOMESTICS	309		24	25 295	1.2
	NOT REPORTED IN DETAIL	392		(NA)	(NA)	(NA)
5097223	SHADES, VENETIAN BLINDS	187	.1	16	18 501	1.0
5097230	FLOOR COVERINGS	3 346	2.0	15	23 346	14.3
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	260	.2	8	9 565	2.7
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	189	.1	5	2 939	6.4
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 733	1.0	26	23 223	7.5
5099420	JEWELRY, SILVERWARE, TROPHIES	160	.1	14	8 822	1.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	579	.3	16	10 700	5.4
	COMMODITIES, N.E.C.	2 043	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	72	(Z)	3	641	11.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0..5 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 112					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	77 860	100.0	69	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	739	.9	12	33 330	2.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	50	.1	3	4 823	1.0
5032100	YARD OR PIECE GOODS	3 457	4.4	28	50 009	6.9
	COTTON FABRICS.	2 595		23	41 237	6.3
	RAYON, NYLON, OTHER MAN-MADE FABRICS. . . .	242		8	17 163	1.4
	WOOL FABRICS.	39		3	13 980	.3
	OTHER YARD GOODS (INC. COATED FABRICS). . .	108		8	25 338	.4
	NOT REPORTED IN DETAIL.	473		(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 758	2.3	22	37 188	4.7
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS..	832	1.1	16	33 711	2.5
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	21 617	27.8	53	70 305	30.7
	WORK CLOTHING, WORK GLOVES.	4 116		31	45 982	9.0
	HOSIERY	5 386		37	52 204	10.3
	UNDERWEAR, NIGHTWEAR.	2 837		29	44 148	6.4
	SUITS, COATS, TROUSERS, OVERCOATS	294		13	26 363	1.1
	SHIRTS (EXCEPT SPORTSWEAR).	1 081		26	42 316	2.6
	SPORTSWEAR.	1 627		27	42 382	3.8
	OTHER CLOTHING, FURNISHINGS	1 474		24	38 583	3.8
	NOT REPORTED IN DETAIL.	4 802		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	20 010	25.7	49	66 241	30.2
	DRESSES, SKIRTS, BLOUSES.	6 525		32	50 121	13.0
	SUITS, COATS (EXCEPT FUR)	1 588		14	31 203	5.1
	CHILDREN'S, INFANTS' WEAR	4 221		31	51 941	8.1
	OTHER APPAREL, ACCESSORIES.	1 761		26	44 835	3.9
	NOT REPORTED IN DETAIL.	5 915		(NA)	(NA)	(NA)
5035340	MILLINERY, MILLINERY SUPPLIES	867	1.1	7	10 528	8.2
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . . .	8 899	11.4	41	56 493	15.8
	HOSIERY	5 449		35	49 406	11.0
	UNDERWEAR, NIGHTWEAR.	2 288		30	44 067	5.2
	CORSETS, ALLIED GARMENTS.	445		14	34 218	1.3
	NOT REPORTED IN DETAIL.	717		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	6 071	7.8	29	49 185	12.3
	MEN'S, BOYS' SHOES.	1 716		17	41 326	4.2
	WOMEN'S, MISSES' SHOES.	2 168		11	36 108	6.0
	CHILDREN'S, INFANTS' SHOES.	911		13	37 858	2.4
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.). .	623		13	21 929	2.8
	NOT REPORTED IN DETAIL.	653		(NA)	(NA)	(NA)
5072210	HARDWARE.	557	.7	8	28 840	1.9
5097110	HOUSEHOLD FURNITURE	125	.2	4	18 007	.7
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 101	1.4	11	37 384	2.9
5097221	CURTAINS, DRAPERIES	323	.4	15	34 762	.9
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	5 155	6.6	32	56 361	9.1
	BED SPREADS, COMFORTABLES, BLANKETS	1 309		22	43 532	3.0
	TABLE LINENS.	198		12	24 670	.8
	SHEETS, PILLOW CASES.	1 329		25	44 122	3.0
	TOWELS, WASH CLOTHS	900		24	44 033	2.0
	OTHER LINENS AND DOMESTICS.	155		12	16 806	.9
	NOT REPORTED IN DETAIL.	1 264		(NA)	(NA)	(NA)
5097223	SHADES, VENETIAN BLINDS	183	.2	10	32 019	.6
5097230	FLOOR COVERINGS	2 050	2.6	10	23 996	8.5
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	1 059	1.4	11	37 187	2.8
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	1 652	2.1	23	44 215	3.7
5099420	JEWELRY, SILVERWARE, TROPHIES	218	.3	12	34 849	.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	300	.4	9	11 422	2.6
	COMMODITIES, N.E.C.	837	1.1	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 145					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	74 125	100.0	97	(X)	(X)
5032100	YARD OR PIECE GOODS	3 918	5.3	23	32 086	12.2
	COTTON FABRICS.	1 705		18	20 439	8.3
	RAYON, NYLON, OTHER MAN-MADE FABRICS. . . .	665		7	14 597	4.6
	WOOL FABRICS.	337		6	15 167	2.2
	OTHER YARD GOODS (INC. COATED FABRICS). . .	222		5	6 690	3.3
	NOT REPORTED IN DETAIL.	989		(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 584	2.1	17	26 265	6.0
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS..	827	1.1	11	15 709	5.3
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	23 756	32.0	56	53 001	44.8
	WORK CLOTHING, WORK GLOVES.	6 278		26	26 011	24.1
	HOSIERY	5 584		33	32 931	17.0
	UNDERWEAR, NIGHTWEAR.	2 291		26	24 374	9.4
	SUITS, COATS, TROUSERS, OVERCOATS	2 109		16	17 113	12.3
	SHIRTS (EXCEPT SPORTSWEAR).	556		24	17 149	3.2
	SPORTSWEAR.	1 184		21	16 913	7.0
	OTHER CLOTHING, FURNISHINGS	1 119		22	22 711	4.9
	NOT REPORTED IN DETAIL.	4 635		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	24 352	32.9	63	53 434	45.6
	DRESSES, SKIRTS, BLOUSES.	5 269		34	27 802	19.0
	SUITS, COATS (EXCEPT FUR)	911		15	8 949	10.2
	CHILDREN'S, INFANTS' WEAR	5 235		35	31 401	16.7
	OTHER APPAREL, ACCESSORIES.	7 326		24	20 099	36.4
	NOT REPORTED IN DETAIL.	5 611		(NA)	(NA)	(NA)
5035320	FUR CLOTHING.	1 063	1.4	3	1 067	99.6
5035330	FURS, RAW AND DRESSED	436	.6	3	436	100.0
5035340	MILLINERY, MILLINERY SUPPLIES	820	1.1	10	11 554	7.1
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . . .	9 731	13.1	43	40 412	24.1
	HOSIERY	6 978		38	37 806	18.5
	UNDERWEAR, NIGHTWEAR.	2 215		32	29 517	7.5
	CORSETS, ALLIED GARMENTS.	390		21	12 766	3.1
	NOT REPORTED IN DETAIL.	148		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	1 555	2.1	21	24 021	6.5
	MEN'S, BOYS' SHOES.	359		8	16 418	2.2
	WOMEN'S, MISSES' SHOES.	397		9	15 615	2.5
	CHILDREN'S, INFANTS' SHOES.	211		12	11 727	1.8
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.). .	179		12	9 232	1.9
	NOT REPORTED IN DETAIL.	409		(NA)	(NA)	(NA)
5072210	HARDWARE.	105	.1	3	7 138	1.5
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	101	.1	4	6 918	1.5
5097221	CURTAINS, DRAPERIES	139	.2	7	16 025	.9
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	4 472	6.0	31	35 100	12.7
	BED SPREADS, COMFORTABLES, BLANKETS	937		19	22 858	4.1
	TABLE LINENS.	153		8	17 386	.9
	SHEETS, PILLOW CASES.	1 134		17	23 222	4.9
	TOWELS, WASH CLOTHS	1 014		20	24 947	4.1
	OTHER LINENS AND DOMESTICS.	263		10	12 865	2.0
	NOT REPORTED IN DETAIL.	971		(NA)	(NA)	(NA)
5097230	FLOOR COVERINGS	107	.1	5	5 274	2.0
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	460	.6	8	11 563	4.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	42	.1	5	753	5.6
	COMMODITIES, N.E.C.	644	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	13	(Z)	3	1 021	1.3
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 40					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 4,078					
	SALES REPORTED BY COMMODITY LINE.	34 250	100.0	27	(X)	(X)
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5032100	YARD OR PIECE GOODS	1 580	4.6	7	14 210	11.1
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	666	1.9	5	11 155	6.0
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS..	85	.2	4	4 058	2.1
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	12 384	36.2	19	24 597	50.3
	WORK CLOTHING, WORK GLOVES.	1 730		8	7 050	24.5
	HOSIERY	471		8	7 050	6.7
	UNDERWEAR, NIGHTWEAR.	968		9	7 373	13.1
	SHIRTS (EXCEPT SPORTSWEAR).	3 195		8	9 843	32.5
	SPORTSWEAR.	82		6	4 032	2.0
	OTHER CLOTHING, FURNISHINGS	125		3	4 695	2.7
	NOT REPORTED IN DETAIL.	5 813		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	9 957	29.1	18	25 201	39.5
	DRESSES, SKIRTS, BLOUSES.	3 253		12	14 632	22.2
	SUITS, COATS (EXCEPT FUR)	845		5	9 000	9.4
	CHILDREN'S, INFANTS' WEAR	2 437		9	13 749	17.7
	OTHER APPAREL, ACCESSORIES.	1 243		10	16 939	7.3
	NOT REPORTED IN DETAIL.	2 179		(NA)	(NA)	(NA)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . . .	3 641	10.6	12	22 175	16.4
	HOSIERY	1 680		8	11 869	14.2
	UNDERWEAR, NIGHTWEAR.	545		7	11 150	4.9
	CORSETS, ALLIED GARMENTS.	55		4	4 012	1.4
	NOT REPORTED IN DETAIL.	1 361		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	1 069	3.1	6	6 932	15.4
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	1 928	5.6	9	15 156	12.7
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	1 749	5.1	4	9 679	18.1
	COMMODITIES, N.E.C.	1 188	3.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	37	5.4
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 455					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 39,748					
	SALES REPORTED BY COMMODITY LINE.	212 160	100.0	309	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	141	.1	8	10 951	1.3
5032100	YARD OR PIECE GOODS	1 574	.7	12	13 857	11.4
	COTTON FABRICS.	952		7	9 959	9.6
	RAYON, NYLON, OTHER MAN-MADE FABRICS. . . .	144		5	8 389	1.7
	OTHER YARD GOODS (INC. COATED FABRICS). . .	90		3	6 335	1.4
	NOT REPORTED IN DETAIL.	388		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
	PACIFIC DIVISION (CONT.)					
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 432	.7	13	14 217	10.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	306	.1	4	7 671	4.0
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	66 369	31.3	148	94 893	69.9
	WORK CLOTHING, WORK GLOVES	9 216		48	36 259	25.4
	HOSIERY	7 317		55	45 668	16.0
	UNDERWEAR, NIGHTWEAR	8 173		48	42 059	19.4
	SUITS, COATS, TROUSERS, OVERCOATS	9 864		27	18 702	52.7
	SHIRTS (EXCEPT SPORTSWEAR)	5 327		33	34 469	15.5
	SPORTSWEAR	12 583		48	37 530	33.5
	OTHER CLOTHING, FURNISHINGS	8 102		43	40 590	20.0
	NOT REPORTED IN DETAIL	5 787		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	91 379	43.1	168	125 146	73.0
	DRESSES, SKIRTS, BLOUSES	43 734		85	73 430	59.6
	SUITS, COATS (EXCEPT FUR)	4 615		17	11 356	40.6
	CHILDREN'S, INFANTS' WEAR	17 539		40	37 706	46.5
	OTHER APPAREL, ACCESSORIES	12 840		53	42 181	30.4
	NOT REPORTED IN DETAIL	12 651		(NA)	(NA)	(NA)
5035320	FUR CLOTHING	8 673	4.1	15	8 764	99.0
5035330	FURS, RAW AND DRESSED	981	.5	7	1 117	87.8
5035340	MILLINERY, MILLINERY SUPPLIES	1 965	.9	13	7 739	25.4
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	26 778	12.6	65	56 744	47.2
	HOSIERY	16 807		45	46 424	36.2
	UNDERWEAR, NIGHTWEAR	8 012		33	32 950	24.3
	CORSETS, ALLIED GARMENTS	551		14	13 054	4.2
	NOT REPORTED IN DETAIL	1 408		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	1 643	.8	33	28 335	5.8
	MEN'S, BOYS' SHOES	301		13	10 960	2.7
	WOMEN'S, MISSES' SHOES	230		7	5 351	4.3
	CHILDREN'S, INFANTS' SHOES	338		10	13 984	2.4
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	694		16	16 285	4.3
	NOT REPORTED IN DETAIL	80		(NA)	(NA)	(NA)
5072210	HARDWARE	221	.1	4	6 974	3.2
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	2 258	1.1	20	22 310	10.1
	BED SPREADS, COMFORTABLES, BLANKETS	1 090		12	16 706	6.5
	TABLE LINENS	105		5	7 359	1.4
	SHEETS, PILLOW CASES	399		13	15 803	2.5
	TOWELS, WASH CLOTHS	512		14	16 415	3.1
	OTHER LINENS AND DOMESTICS	91		8	9 234	1.0
	NOT REPORTED IN DETAIL	61		(NA)	(NA)	(NA)
5097230	FLOOR COVERINGS	128	.1	7	10 127	1.3
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	1 764	.8	4	6 497	27.2
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	2 702	1.3	22	23 063	11.7
5099420	JEWELRY, SILVERWARE, TROPHIES	454	.2	8	8 275	5.5
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	451	.2	5	3 239	13.9
5099660	OTHER TEXTILE PRODUCTS	180	.1	3	6 375	2.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	986	.5	14	8 572	11.5
	COMMODITIES, N.E.C.	1 520	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	255	.1	6	3 981	6.4
	FOOTWEAR (SIC 5039)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	122				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	122 423	100.0	103	(X)	(X)
5039100	SHOES, OTHER FOOTWEAR	122 101	99.7	103	122 423	99.7
	MEN'S, BOYS' SHOES	23 605		45	44 412	53.2
	WOMEN'S, MISSES' SHOES	60 096		61	79 295	75.8
	CHILDREN'S, INFANTS' SHOES	8 901		26	31 551	28.2
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	27 439		36	46 510	59.0
	NOT REPORTED IN DETAIL	2 060		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	322	.3	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	253				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	160 559	100.0	209	(X)	(X)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	168	.1	3	1 040	16.2
	WORK CLOTHING, WORK GLOVES	128		3	1 040	12.3
	NOT REPORTED IN DETAIL	40		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	1 316	.8	4	7 515	17.5
	OTHER APPAREL, ACCESSORIES	1 283		4	7 515	17.1
	NOT REPORTED IN DETAIL	33		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	158 229	98.5	209	160 559	98.5
	MEN'S, BOYS' SHOES	33 003		98	61 602	53.6
	WOMEN'S, MISSES' SHOES	43 332		105	71 288	60.8
	CHILDREN'S, INFANTS' SHOES	14 639		62	46 535	31.5
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	20 556		66	49 672	41.4
	NOT REPORTED IN DETAIL	46 699		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	FOOTWEAR (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5087400	SHOE REPAIR AND RESOLE MATERIALS	284	.2	3	1 015	28.0
	COMMODITIES, N.E.C.	528	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	34	(Z)	3	922	3.7
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 73					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 4,765					
	SALES REPORTED BY COMMODITY LINE	38 362	100.0	55	(X)	(X)
5039100	SHOES, OTHER FOOTWEAR	37 998	99.1	55	38 362	99.1
	MEN'S, BOYS' SHOES	11 645		32	24 569	47.4
	WOMEN'S, MISSES' SHOES	6 494		24	21 522	30.2
	CHILDREN'S, INFANTS' SHOES	1 769		18	17 871	9.9
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	10 879		24	20 378	53.4
	NOT REPORTED IN DETAIL	7 211		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	247	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	117	.3	3	454	25.8
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 45					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 5,361					
	SALES REPORTED BY COMMODITY LINE	23 540	100.0	30	(X)	(X)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	671	2.9	5	7 142	9.4
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	513	2.2	4	7 405	6.9
5039100	SHOES, OTHER FOOTWEAR	21 791	92.6	30	23 540	92.6
	MEN'S, BOYS' SHOES	5 304		18	12 105	43.8
	WOMEN'S, MISSES' SHOES	7 154		17	13 267	53.9
	CHILDREN'S, INFANTS' SHOES	1 549		14	10 346	15.0
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	1 605		14	10 227	15.7
	NOT REPORTED IN DETAIL	6 179		(NA)	(NA)	(NA)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	88	.4	3	6 124	1.4
	COMMODITIES, N.E.C.	474	2.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	1 586	.2
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 56					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 4,793					
	SALES REPORTED BY COMMODITY LINE	40 118	100.0	43	(X)	(X)
	FOOTWEAR (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	437	1.1	4	3 465	12.6
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	501	1.2	5	6 467	7.7
	DRESSES, SKIRTS, BLOUSES	168		4	3 465	4.8
	SUITS, COATS (EXCEPT FUR)	174		3	3 271	5.3
	CHILDREN'S, INFANTS' WEAR	63		4	3 465	1.8
	NOT REPORTED IN DETAIL	96		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	37 556	93.6	43	40 118	93.6
	MEN'S, BOYS' SHOES	8 135		24	22 178	36.7
	WOMEN'S, MISSES' SHOES	15 625		27	27 965	55.9
	CHILDREN'S, INFANTS' SHOES	5 670		24	24 863	22.8
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	4 455		23	18 676	23.9
	NOT REPORTED IN DETAIL	3 671		(NA)	(NA)	(NA)
5097230	FLOOR COVERINGS	164	.4	3	2 552	6.4
	COMMODITIES, N.E.C.	1 460	3.6	(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 17					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 697					
	SALES REPORTED BY COMMODITY LINE	7 242	100.0	12	(X)	(X)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	201	2.8	4	1 017	19.8
5039100	SHOES, OTHER FOOTWEAR	6 862	94.8	12	7 242	94.8
	MEN'S, BOYS' SHOES	2 064		9	6 285	32.8
	WOMEN'S, MISSES' SHOES	2 979		9	6 274	47.5
	CHILDREN'S, INFANTS' SHOES	1 071		9	6 274	17.1
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	306		7	4 347	7.0
	NOT REPORTED IN DETAIL	442		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	179	2.5	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 21					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 555					
	SALES REPORTED BY COMMODITY LINE	20 948	100.0	17	(X)	(X)
5039100	SHOES, OTHER FOOTWEAR	20 634	98.5	17	20 948	98.5
	MEN'S, BOYS' SHOES	3 459		9	14 615	23.7
	WOMEN'S, MISSES' SHOES	6 934		9	14 748	47.0
	CHILDREN'S, INFANTS' SHOES	2 598		6	12 546	20.7
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	2 512		6	12 139	20.7
	NOT REPORTED IN DETAIL	5 131		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	306	1.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	8	(Z)	3	1 619	.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	FOOTWEAR (CONT.)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 9					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	1 771	100.0	7	(X)	(X)
5039100	SHOES, OTHER FOOTWEAR	1 771	100.0	7	1 771	100.0
	MEN'S, BOYS' SHOES.	460		6	1 321	34.8
	WOMEN'S, MISSES' SHOES.	211		3	1 191	17.7
	CHILDREN'S, INFANTS' SHOES.	144		3	1 191	12.1
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.). .	503		3	1 191	42.2
	NOT REPORTED IN DETAIL.	453		(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 50					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	28 439	100.0	40	(X)	(X)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	136	.5	4	1 916	7.1
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	339	1.2	3	1 089	31.1
5039100	SHOES, OTHER FOOTWEAR	27 077	95.2	40	28 439	95.2
	MEN'S, BOYS' SHOES.	5 972		19	13 806	43.3
	WOMEN'S, MISSES' SHOES.	13 501		24	21 658	62.3
	CHILDREN'S, INFANTS' SHOES.	1 820		13	11 090	16.4
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.). .	2 211		13	8 810	25.1
	NOT REPORTED IN DETAIL.	3 573		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	887	3.1	(NA)	(NA)	(NA)
	GENERAL-LINE GROCERIES (SIC 5042)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 140					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 73,444					
	SALES REPORTED BY COMMODITY LINE.	440 609	100.0	105	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	3 552	.8	25	196 139	1.8
5022230	TOILET SOAPS.	2 787	.6	65	255 954	1.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	15 323	3.5	75	292 689	5.2

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	4)	(5)
	GENERAL-LINE GROCERIES (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	14 552	3.3	66	348 938	4.2
	BUTTER.	2 310		24	163 384	1.4
	CHEESE.	4 814		54	210 355	2.3
	ICE CREAM, ICES	2 370		10	121 770	1.9
	OTHER DAIRY PRODUCTS.	1 609		14	103 402	1.6
	NOT REPORTED IN DETAIL.	3 449		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	1 272	.3	14	103 632	1.2
5044120	POULTRY	1 013	.2	7	37 463	2.7
	DRESSED POULTRY, RESALES.	868		4	24 596	3.5
	NOT REPORTED IN DETAIL.	145		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	8 621	2.0	67	301 269	2.9
	CANDY, ALL KINDS.	4 270		45	207 255	2.1
	CHEWING GUM	490		25	164 614	.3
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 064		32	165 568	.6
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	1 097		40	162 306	.7
	NOT REPORTED IN DETAIL.	1 700		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	222	.1	3	15 396	1.4
5047100	MEATS, PROVISIONS	19 386	4.4	30	230 191	8.4
5048100	FRESH FRUITS, VEGETABLES, BERRIES	11 322	2.6	18	162 889	7.0
5049200	BAKERY PRODUCTS	4 106	.9	29	123 763	3.3
5049300	CANNED, BOTTLED FOODS	96 346	21.9	95	339 325	28.4
	CANNED FRUITS, FRUIT JUICES	22 307		82	291 452	7.7
	CANNED VEGETABLES, VEGETABLE JUICES	29 000		85	293 804	9.9
	CANNED FISH, SEAFOOD.	9 822		78	279 754	3.5
	CANNED MEATS.	6 137		75	278 584	2.2
	CANNED MILK	7 545		73	280 003	2.7
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD .	9 753		59	238 013	4.1
	NOT REPORTED IN DETAIL.	11 782		(NA)	(NA)	(NA)
5049410	COFFEE.	20 516	4.7	82	328 609	6.2
	GREEN COFFEE.	470		5	17 585	2.7
	SOLUBLE COFFEE.	5 779		60	196 803	2.9
	ROASTED COFFEE (EXCEPT SOLUBLE)	10 376		68	257 386	4.0
	NOT REPORTED IN DETAIL.	3 891		(NA)	(NA)	(NA)
5049420	TEA	3 687	.8	80	305 973	1.2
5049500	FROZEN FOODS.	20 682	4.7	38	283 419	7.3
5049610	SOFT DRINKS	1 508	.3	28	167 201	.9
5049910	SANDWICHES, SNACK ITEMS	648	.1	7	58 014	1.1
5049920	FLOUR, RELATED PRODUCTS	19 249	4.4	83	304 651	6.3
5049930	SUGAR (REFINED)	15 938	3.6	82	302 518	5.3
5049940	DRIED FRUITS.	1 714	.4	72	292 261	.6
5049950	GROCERIES, EXCEPT AS SPECIFIED.	129 108	29.3	103	437 191	29.5
5049980	MISCELLANEOUS FOOD PRODUCTS	1 446	.3	12	25 602	5.6
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	373	.1	6	53 300	.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	GENERAL-LINE GROCERIES (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5094110	CIGARETTES, CIGARS, TOBACCO	16 499	3.7	34	237 156	7.0
	CIGARETTES	10 053		27	158 239	6.4
	CIGARS	367		22	142 561	.3
	OTHER TOBACCO	422		15	112 137	.4
	NOT REPORTED IN DETAIL	5 657		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	2 585	.6	47	184 432	1.4
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	8 494	1.9	68	255 600	3.3
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	5 130	1.2	36	171 246	3.0
5099670	FOOD, BEVERAGE BASIC MATERIALS	361	.1	12	51 691	.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	4 123	.9	19	93 245	4.4
	COMMODITIES, N.E.C.	7 429	1.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 617	.6	13	90 115	2.9
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	399				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	244,141				
	SALES REPORTED BY COMMODITY LINE	1 603 813	100.0	286	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	27 703	1.7	10	298 227	9.3
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	10 725	.7	73	447 108	2.4
5022230	TOILET SOAPS	13 104	.8	152	926 153	1.4
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	48 695	3.0	185	1 013 752	4.8
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	40 609	2.5	167	835 529	4.9
	BUTTER	8 651		67	424 946	2.0
	CHEESE	14 592		120	489 908	3.0
	ICE CREAM, ICES	2 700		8	219 137	1.2
	MILK, CREAM (FLUID)	637		4	11 977	5.3
	OTHER DAIRY PRODUCTS	1 432		29	115 084	1.2
	NOT REPORTED IN DETAIL	12 597		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	6 150	.4	32	542 987	1.1
5044120	POULTRY	7 312	.5	29	286 572	2.6
5045100	CONFECTIONERY	29 326	1.8	193	1 017 503	2.9
	CANDY, ALL KINDS	15 039		128	832 741	1.8
	CHEWING GUM	2 404		72	428 697	.6
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	2 671		87	633 658	.4
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	2 406		88	407 494	.6
	NOT REPORTED IN DETAIL	6 806		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	3 797	.2	14	161 882	2.3
	GENERAL-LINE GROCERIES (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5047100	MEATS, PROVISIONS	106 566	6.6	99	867 877	12.3
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	54 575		28	478 477	11.4
	CURED, BOILED, SMOKED MEATS	7 817		43	541 457	1.4
	SAUSAGE, MEAT LOAVES	3 337		23	160 357	2.1
	LARD	389		34	233 170	.2
	OTHER MEAT (INCLUDING GAME)	4 105		11	151 953	2.7
	NOT REPORTED IN DETAIL	36 343		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	35 209	2.2	42	671 928	5.2
	FRESH FRUITS, BERRIES, MELONS	14 466		19	430 047	3.4
	FRESH VEGETABLES	10 143		21	433 922	2.3
	NOT REPORTED IN DETAIL	10 600		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	9 260	.6	71	708 685	1.3
5049300	CANNED, BOTTLED FOODS	431 228	26.9	263	1 371 824	31.4
	CANNED FRUITS, FRUIT JUICES	83 649		208	1 103 366	7.6
	CANNED VEGETABLES, VEGETABLE JUICES	98 690		205	1 108 287	8.9
	CANNED FISH, SEAFOOD	33 539		195	998 330	3.4
	CANNED MEATS	19 970		180	976 284	2.0
	CANNED MILK	14 411		176	961 006	1.5
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	43 342		150	928 567	4.7
	NOT REPORTED IN DETAIL	137 627		(NA)	(NA)	(NA)
5049410	COFFEE	55 630	3.5	215	1 124 666	4.9
	GREEN COFFEE	3 056		15	87 712	3.5
	SOLUBLE COFFEE	13 099		133	579 390	2.3
	ROASTED COFFEE (EXCEPT SOLUBLE)	23 704		165	615 385	3.9
	NOT REPORTED IN DETAIL	15 771		(NA)	(NA)	(NA)
5049420	TEA	10 134	.6	193	1 020 346	1.0
5049500	FROZEN FOODS	70 273	4.4	87	906 338	7.8
	FROZEN FRUITS	2 647		33	544 832	.5
	FROZEN JUICES	10 548		35	542 823	1.9
	FROZEN VEGETABLES	11 057		37	548 333	2.0
	FROZEN POULTRY (PACKAGED ONLY)	1 816		29	252 644	.7
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	5 940		40	561 703	1.1
	FROZEN MEATS (PACKAGED ONLY)	2 589		33	224 275	1.2
	FROZEN PREPARED FOODS, BAKED GOODS	5 038		27	525 541	1.0
	OTHER PACKAGED FROZEN FOODS	1 788		25	270 487	.7
	NOT REPORTED IN DETAIL	28 850		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	8 978	.6	80	749 637	1.2
5049910	SANDWICHES, SNACK ITEMS	1 680	.1	9	358 607	.5
5049920	FLOUR, RELATED PRODUCTS	33 470	2.1	203	1 012 982	3.3
5049930	SUGAR (REFINED)	68 249	4.3	208	1 072 995	6.4
5049940	DRIED FRUITS	8 631	.5	167	1 006 939	.9
5049950	GROCERIES, EXCEPT AS SPECIFIED	366 956	22.9	274	1 394 573	26.3
5049980	MISCELLANEOUS FOOD PRODUCTS	20 540	1.3	40	471 037	4.4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	2 649	.2	26	271 177	1.0
5086220	SCHOOL EQUIPMENT, SUPPLIES	822	.1	27	204 758	.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	GENERAL-LINE GROCERIES (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5087200	CUSTODIAL (JANITORS') SUPPLIES	9 653	.6	12	364 462	2.6
5094110	CIGARETTES, CIGARS, TOBACCO	57 019	3.6	99	833 827	6.8
	CIGARETTES	43 422		71	687 804	6.3
	CIGARS	1 655		60	363 153	.5
	OTHER TOBACCO	2 555		57	323 669	.8
	NOT REPORTED IN DETAIL	9 387		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS	1 167	.1	5	20 813	5.6
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	14 026	.9	105	740 321	1.9
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	27 955	1.7	159	916 086	3.1
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	13 644	.9	98	692 494	2.0
5099670	FOOD, BEVERAGE BASIC MATERIALS	2 341	.1	40	158 503	1.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	49 777	3.1	59	565 589	8.8
	COMMODITIES, N.E.C.	7 415	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 120	.2	27	200 942	1.6
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	377				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	386 606				
	SALES REPORTED BY COMMODITY LINE	1 790 864	100.0	284	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	963	.1	12	99 729	1.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	16 277	.9	93	1 064 526	1.5
5022230	TOILET SOAPS	15 306	.9	155	1 285 431	1.2
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	65 852	3.7	195	1 481 000	4.4
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	76 410	4.3	169	1 516 094	11.3
5044110	EGGS (FRESH, STORAGE)	2 990	.2	28	378 653	.8
5044120	POULTRY	5 967	.3	29	303 493	2.0
	DRESSED POULTRY, RESALES	4 307		18	262 207	1.6
	NOT REPORTED IN DETAIL	1 660		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	60 289	3.4	216	1 474 394	4.1
	CANDY, ALL KINDS	20 118		161	1 303 962	1.5
	CHEWING GUM	5 637		119	1 226 984	.5
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	4 075		121	897 263	.5
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	7 214		114	1 034 547	.7
	NOT REPORTED IN DETAIL	23 245		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	3 591	.2	11	85 889	4.2
	GENERAL-LINE GROCERIES (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5047100	MEATS, PROVISIONS	133 780	7.5	89	864 455	15.5
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	70 426		29	530 096	13.3
	CURED, BOILED, SMOKED MEATS	11 543		28	493 417	2.3
	SAUSAGE, MEAT LOAVES	7 631		29	328 348	2.3
	LARD	946		31	446 342	.2
	OTHER MEAT (INCLUDING GAME)	5 093		12	185 275	2.7
	NOT REPORTED IN DETAIL	38 141		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	41 947	2.3	52	773 054	5.4
	FRESH FRUITS, BERRIES, MELONS	18 217		31	606 216	3.0
	FRESH VEGETABLES	14 384		31	583 552	2.5
	NOT REPORTED IN DETAIL	9 346		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	25 408	1.4	125	1 244 657	2.0
5049300	CANNED, BOTTLED FOODS	385 530	21.5	255	1 603 549	24.0
	CANNED FRUITS, FRUIT JUICES	104 703		216	1 392 344	7.5
	CANNED VEGETABLES, VEGETABLE JUICES	101 198		209	1 204 355	8.4
	CANNED FISH, SEAFOOD	22 710		197	1 358 638	1.7
	CANNED MEATS	18 860		190	1 358 488	1.4
	CANNED MILK	13 144		177	1 308 514	1.0
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	54 594		156	1 117 035	4.9
	NOT REPORTED IN DETAIL	70 321		(NA)	(NA)	(NA)
5049410	COFFEE	71 910	4.0	222	1 522 852	4.7
	GREEN COFFEE	2 506		18	74 192	3.4
	SOLUBLE COFFEE	19 957		156	1 328 902	1.5
	ROASTED COFFEE (EXCEPT SOLUBLE)	45 191		181	1 400 059	3.2
	NOT REPORTED IN DETAIL	4 256		(NA)	(NA)	(NA)
5049420	TEA	8 787	.5	192	1 397 169	.6
5049500	FROZEN FOODS	114 213	6.4	129	1 441 500	7.9
	FROZEN FRUITS	10 195		99	1 191 887	.9
	FROZEN JUICES	19 592		90	1 181 028	1.7
	FROZEN VEGETABLES	18 201		94	1 148 798	1.6
	FROZEN POULTRY (PACKAGED ONLY)	5 424		73	1 006 522	.5
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	15 811		85	1 111 464	1.4
	FROZEN MEATS (PACKAGED ONLY)	6 847		76	877 036	.8
	FROZEN PREPARED FOODS, BAKED GOODS	15 267		72	1 045 585	1.5
	OTHER PACKAGED FROZEN FOODS	6 663		61	766 905	.9
	NOT REPORTED IN DETAIL	16 213		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	4 527	.3	72	822 742	.6
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	1 511	.1	6	63 297	2.4
5049910	SANDWICHES, SNACK ITEMS	1 426	.1	26	217 630	.7
5049920	FLOUR, RELATED PRODUCTS	51 313	2.9	234	1 551 247	3.3
5049930	SUGAR (REFINED)	74 823	4.2	228	1 481 593	5.1
5049940	DRIED FRUITS	7 020	.4	179	1 366 489	.5
5049950	GROCERIES, EXCEPT AS SPECIFIED	352 481	19.7	267	1 774 874	19.9
5049960	PEANUTS, ROASTED	1 164	.1	72	541 521	.2
5049980	MISCELLANEOUS FOOD PRODUCTS	34 002	1.9	49	409 545	8.3
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	1 812	.1	6	105 885	1.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	GENERAL-LINE GROCERIES (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 217	.1	35	439 906	.3
5072210	HARDWARE	3 296	.2	11	77 044	4.3
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 746	.1	8	293 556	.6
5086220	SCHOOL EQUIPMENT, SUPPLIES	1 922	.1	80	716 752	.3
5087200	CUSTODIAL (JANITORS') SUPPLIES	2 545	.1	7	28 620	8.9
5094110	CIGARETTES, CIGARS, TOBACCO	103 746	5.8	133	1 298 528	8.0
	CIGARETTES	79 861		110	1 190 202	6.7
	CIGARS	3 759		99	1 055 496	.4
	OTHER TOBACCO	3 896		92	1 049 654	.4
	NOT REPORTED IN DETAIL	16 230		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS	2 090	.1	12	100 237	2.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	12 896	.7	148	1 188 246	1.1
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	33 834	1.9	182	1 395 032	2.4
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	5 352	.3	10	228 340	2.3
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	16 755	.9	105	1 049 612	1.6
5099670	FOOD, BEVERAGE BASIC MATERIALS	2 309	.1	55	246 829	.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	20 416	1.1	87	740 073	2.8
	COMMODITIES, N.E.C.	7 830	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	15 611	.9	44	676 877	2.3
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 202					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 97,143					
	SALES REPORTED BY COMMODITY LINE	1 356 341	100.0	177	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	5 007	.4	63	702 295	.7
5022230	TOILET SOAPS	13 765	1.0	124	967 389	1.4
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	44 069	3.2	139	922 260	4.8
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	46 434	3.4	111	1 134 923	4.1
	BUTTER	2 959		29	607 647	.5
	CHEESE	13 355		94	862 155	1.5
	ICE CREAM, ICES	5 247		25	664 789	.8
	MILK, CREAM (FLUID)	10 937		27	608 892	1.8
	OTHER DAIRY PRODUCTS	2 252		28	337 984	.7
	NOT REPORTED IN DETAIL	11 684		(NA)	(NA)	(NA)
	GENERAL-LINE GROCERIES (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5044110	EGGS (FRESH, STORAGE)	2 295	.2	23	427 151	.5
5044120	POULTRY	8 764	.6	31	551 797	1.6
	DRESSED POULTRY, RESALES	8 183		29	496 511	1.6
	NOT REPORTED IN DETAIL	581		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	28 738	2.1	145	1 077 214	2.7
	CANDY, ALL KINDS	15 574		100	941 873	1.7
	CHEWING GUM	2 851		82	890 273	.3
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	3 805		64	700 546	.5
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	4 756		87	891 693	.5
	NOT REPORTED IN DETAIL	1 752		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	2 445	.2	24	301 388	.8
5047100	MEATS, PROVISIONS	190 367	14.0	68	981 471	19.4
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	73 414		28	682 046	10.8
	CURED, BOILED, SMOKED MEATS	16 003		30	584 111	2.7
	SAUSAGE, MEAT LOAVES	17 807		31	575 319	3.1
	LARD	3 833		33	610 420	.6
	OTHER MEAT (INCLUDING GAME)	6 796		23	537 982	1.3
	NOT REPORTED IN DETAIL	72 514		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	83 977	6.2	88	1 024 877	8.2
	FRESH FRUITS, BERRIES, MELONS	26 012		58	728 475	3.6
	FRESH VEGETABLES	23 340		55	664 043	3.5
	NOT REPORTED IN DETAIL	34 625		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	8 167	.6	83	845 547	1.0
5049300	CANNED, BOTTLED FOODS	284 177	21.0	160	1 145 478	24.8
	CANNED FRUITS, FRUIT JUICES	76 674		126	1 000 291	7.7
	CANNED VEGETABLES, VEGETABLE JUICES	91 681		127	998 303	9.2
	CANNED FISH, SEAFOOD	16 594		119	985 999	1.7
	CANNED MEATS	17 892		118	975 264	1.8
	CANNED MILK	12 992		116	981 732	1.3
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	40 585		109	893 950	4.5
	NOT REPORTED IN DETAIL	27 759		(NA)	(NA)	(NA)
5049410	COFFEE	43 934	3.2	148	1 056 854	4.2
	GREEN COFFEE	378		4	32 079	1.2
	SOLUBLE COFFEE	6 584		94	812 266	.8
	ROASTED COFFEE (EXCEPT SOLUBLE)	32 324		116	902 530	3.6
	NOT REPORTED IN DETAIL	4 648		(NA)	(NA)	(NA)
5049420	TEA	8 269	.6	136	984 995	.8
5049500	FROZEN FOODS	69 426	5.1	108	1 196 418	5.8
	FROZEN FRUITS	6 717		66	839 662	.8
	FROZEN JUICES	10 457		65	846 465	1.2
	FROZEN VEGETABLES	8 428		67	850 682	1.0
	FROZEN POULTRY (PACKAGED ONLY)	2 754		51	729 520	.4
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	4 371		61	791 063	.6
	FROZEN MEATS (PACKAGED ONLY)	1 769		38	728 464	.2
	FROZEN PREPARED FOODS, BAKED GOODS	5 016		49	743 134	.7
	OTHER PACKAGED FROZEN FOODS	5 798		38	656 878	.9
	NOT REPORTED IN DETAIL	24 116		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	GENERAL-LINE GROCERIES (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5049610	SOFT DRINKS	2 220	.2	72	720 049	.3
5049920	FLOUR, RELATED PRODUCTS	35 503	2.6	151	1 001 487	3.5
5049930	SUGAR (REFINED)	39 225	2.9	151	1 006 988	3.9
5049940	DRIED FRUITS	8 983	.7	137	988 351	.9
5049950	GROCERIES, EXCEPT AS SPECIFIED	241 961	17.8	169	1 259 137	19.2
	MARGARINE, BUTTER SUBSTITUTES	33 094		75	893 795	3.7
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	13 898		93	895 562	1.6
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	30 944		87	882 030	3.5
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	45 680		96	939 127	4.9
	NOT REPORTED IN DETAIL	118 345		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED	1 857	.1	85	783 010	.2
5049980	MISCELLANEOUS FOOD PRODUCTS	5 921	.4	30	349 885	1.7
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	1 069	.1	3	5 048	21.2
5086220	SCHOOL EQUIPMENT, SUPPLIES	2 096	.2	87	666 054	.3
5094110	CIGARETTES, CIGARS, TOBACCO	81 918	6.0	114	1 090 820	7.5
	CIGARETTES	59 962		94	967 254	6.2
	CIGARS	2 968		67	801 569	.4
	OTHER TOBACCO	2 650		73	859 881	.3
	NOT REPORTED IN DETAIL	16 338		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS	1 923	.1	10	131 538	1.5
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	9 080	.7	108	885 073	1.0
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	22 201	1.6	119	907 218	2.4
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	11 598	.9	78	774 713	1.5
5099670	FOOD, BEVERAGE BASIC MATERIALS	1 801	.1	41	416 473	.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	16 305	1.2	45	475 041	3.4
	COMMODITIES, N.E.C.	4 825	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	28 021	2.1	40	846 525	3.3
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 423					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 162,704					
	SALES REPORTED BY COMMODITY LINE	1 094 665	100.0	329	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	1 682	.2	42	129 033	1.3
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	12 359	1.1	184	658 397	1.9
5022230	TOILET SOAPS	9 300	.8	244	796 004	1.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	679	.1	5	61 187	1.1
	GENERAL-LINE GROCERIES (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	37 392	3.4	275	851 788	4.4
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 342	.1	9	23 309	5.8
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	687	.1	10	28 217	2.4
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	18 428	1.7	196	752 225	2.4
	BUTTER	3 471		42	284 431	1.2
	CHEESE	9 174		179	613 228	1.5
	ICE CREAM, ICES	577		7	123 759	.5
	MILK, CREAM (FLUID)	1 371		8	62 664	2.2
	OTHER DAIRY PRODUCTS	2 595		34	213 893	1.2
	NOT REPORTED IN DETAIL	1 240		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	1 157	.1	29	123 386	.9
5044120	POULTRY	8 467	.8	28	203 204	4.2
5045100	CONFECTIONERY	25 382	2.3	291	1 027 767	2.5
	CANDY, ALL KINDS	15 512		229	782 192	2.0
	CHEWING GUM	2 848		204	603 314	.5
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 773		134	397 961	.4
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	2 084		153	518 081	.4
	NOT REPORTED IN DETAIL	3 165		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	26 457	2.4	196	691 090	3.8
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	5 802		36	184 417	3.1
	CURED, BOILED, SMOKED MEATS	2 892		64	255 593	1.1
	SAUSAGE, MEAT LOAVES	1 172		43	157 044	.7
	LARD	3 064		151	520 948	.6
	OTHER MEAT (INCLUDING GAME)	4 344		21	106 530	4.1
	NOT REPORTED IN DETAIL	9 183		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	22 078	2.0	59	378 654	5.8
	FRESH FRUITS, BERRIES, MELONS	7 087		38	216 274	3.3
	FRESH VEGETABLES	7 033		39	205 848	3.4
	NOT REPORTED IN DETAIL	7 958		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	4 858	.4	170	587 463	.8
5049300	CANNED, BOTTLED FOODS	325 518	29.7	317	1 031 901	31.5
	CANNED FRUITS, FRUIT JUICES	73 379		292	911 010	8.1
	CANNED VEGETABLES, VEGETABLE JUICES	102 548		288	902 853	11.4
	CANNED FISH, SEAFOOD	21 506		277	851 867	2.5
	CANNED MEATS	26 631		287	859 375	3.1
	CANNED MILK	27 853		273	835 951	3.3
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	24 451		223	763 326	3.2
	NOT REPORTED IN DETAIL	49 150		(NA)	(NA)	(NA)
5049410	COFFEE	47 152	4.3	293	998 025	4.7
	GREEN COFFEE	1 023		19	32 093	3.2
	SOLUBLE COFFEE	14 846		230	742 767	2.0
	ROASTED COFFEE (EXCEPT SOLUBLE)	25 482		248	835 884	3.0
	NOT REPORTED IN DETAIL	5 801		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	GENERAL-LINE GROCERIES (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5049420	TEA	8 637	.8	283	885 803	1.0
5049500	FROZEN FOODS	45 621	4.2	83	475 111	9.6
	FROZEN FRUITS	3 694		52	315 172	1.2
	FROZEN JUICES	4 396		57	301 886	1.5
	FROZEN VEGETABLES	7 640		60	303 868	2.5
	FROZEN POULTRY (PACKAGED ONLY)	2 272		43	256 473	.9
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	4 493		58	300 772	1.5
	FROZEN MEATS (PACKAGED ONLY)	3 358		50	268 497	1.3
	FROZEN PREPARED FOODS, BAKED GOODS	4 539		48	264 252	1.7
	OTHER PACKAGED FROZEN FOODS	521		31	163 393	.3
	NOT REPORTED IN DETAIL	14 708		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	1 765	.2	74	295 038	.6
5049920	FLOUR, RELATED PRODUCTS	37 242	3.4	292	890 263	4.2
5049930	SUGAR (REFINED)	51 302	4.7	291	932 370	5.5
5049940	DRIED FRUITS	4 465	.4	228	783 702	.6
5049950	GROCERIES, EXCEPT AS SPECIFIED	182 869	16.7	323	1 061 460	17.2
5049960	PEANUTS, ROASTED	879	.1	48	175 955	.5
5049980	MISCELLANEOUS FOOD PRODUCTS	1 870	.2	43	106 582	1.8
5059910	PEANUTS, UNROASTED	557	.1	50	234 092	.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	800	.1	65	277 431	.3
5072210	HARDWARE	4 495	.4	47	111 400	4.0
5086220	SCHOOL EQUIPMENT, SUPPLIES	3 667	.3	216	755 313	.5
5094110	CIGARETTES, CIGARS, TOBACCO	135 097	12.3	230	874 383	15.5
	CIGARETTES	98 421		212	745 656	13.2
	CIGARS	4 677		180	588 700	.8
	OTHER TOBACCO	9 652		190	654 724	1.5
	NOT REPORTED IN DETAIL	22 347		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS	798	.1	6	42 197	1.9
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	9 266	.8	221	738 367	1.3
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	18 557	1.7	245	807 167	2.3
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	768	.1	25	59 192	1.3
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	16 693	1.5	198	644 521	2.6
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	715	.1	11	74 872	1.0
5099670	FOOD, BEVERAGE BASIC MATERIALS	2 290	.2	91	324 807	.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	14 588	1.3	98	479 193	3.0
	COMMODITIES, N.E.C.	8 058	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	728	.1	24	178 117	.4
	GENERAL-LINE GROCERIES (CONT.)					
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	252				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	130,217				
	SALES REPORTED BY COMMODITY LINE	755 732	100.0	207	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 611	.2	6	55 727	2.9
5014100	TIRES AND TUBES, NEW	467	.1	4	53 755	.9
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	611	.1	17	41 784	1.5
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	18 901	2.5	134	499 388	3.8
5022230	TOILET SOAPS	6 259	.8	165	616 717	1.0
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	34 765	4.6	176	627 452	5.5
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	9 866	1.3	130	522 756	1.9
	BUTTER	815		13	129 815	.6
	CHEESE	4 929		117	428 042	1.2
	ICE CREAM, ICES	839		8	143 506	.6
	MILK, CREAM (FLUID)	561		6	95 883	.6
	OTHER DAIRY PRODUCTS	2 046		25	212 214	1.0
	NOT REPORTED IN DETAIL	676		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	1 016	.1	19	203 474	.5
5044120	POULTRY	3 798	.5	13	166 373	2.3
	DRESSED POULTRY, RESALES	2 369		9	139 220	1.7
	NOT REPORTED IN DETAIL	1 429		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	13 578	1.8	179	622 083	2.2
	CANDY, ALL KINDS	7 687		150	549 338	1.4
	CHEWING GUM	2 773		142	545 930	.5
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 016		51	194 469	.5
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	1 664		79	421 020	.4
	NOT REPORTED IN DETAIL	438		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	558	.1	9	119 755	.5
5047100	MEATS, PROVISIONS	46 791	6.2	147	560 649	8.3
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	26 986		26	259 758	10.4
	CURED, BOILED, SMOKED MEATS	4 986		60	263 824	1.9
	SAUSAGE, MEAT LOAVES	1 914		45	225 906	.8
	LARD	4 103		116	433 923	.9
	OTHER MEAT (INCLUDING GAME)	1 368		15	103 716	1.3
	NOT REPORTED IN DETAIL	7 434		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	17 376	2.3	80	421 657	4.1
	FRESH FRUITS, BERRIES, MELONS	5 634		55	311 953	1.8
	FRESH VEGETABLES	7 959		58	321 410	2.5
	NOT REPORTED IN DETAIL	3 783		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	GENERAL-LINE GROCERIES (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5049200	BAKERY PRODUCTS	4 495	.6	124	451 820	1.0
5049300	CANNED, BOTTLED FOODS	178 826	23.7	192	662 210	27.0
	CANNED FRUITS, FRUIT JUICES	33 352		172	601 600	5.5
	CANNED VEGETABLES, VEGETABLE JUICES	61 380		176	606 209	10.1
	CANNED FISH, SEAFOOD	10 941		173	600 640	1.8
	CANNED MEATS	14 371		174	603 337	2.4
	CANNED MILK	13 050		167	598 496	2.2
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	17 769		137	557 954	3.2
	NOT REPORTED IN DETAIL	27 963		(NA)	(NA)	(NA)
5049410	COFFEE	26 936	3.6	184	635 363	4.2
	GREEN COFFEE	1 001		12	91 686	1.1
	SOLUBLE COFFEE	7 745		138	469 702	1.6
	ROASTED COFFEE (EXCEPT SOLUBLE)	16 677		164	573 160	2.9
	NOT REPORTED IN DETAIL	1 513		(NA)	(NA)	(NA)
5049420	TEA	4 808	.6	177	619 594	.8
5049500	FROZEN FOODS	29 343	3.9	79	496 969	5.9
	FROZEN FRUITS	1 609		51	352 404	.5
	FROZEN JUICES	3 158		56	363 027	.9
	FROZEN VEGETABLES	5 877		59	365 608	1.6
	FROZEN POULTRY (PACKAGED ONLY)	1 381		49	308 042	.4
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	2 639		58	308 625	.9
	FROZEN MEATS (PACKAGED ONLY)	2 101		45	219 871	1.0
	FROZEN PREPARED FOODS, BAKED GOODS	2 633		46	302 894	.9
	OTHER PACKAGED FROZEN FOODS	1 594		26	290 034	.5
	NOT REPORTED IN DETAIL	8 351		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	705	.1	64	223 174	.3
5049920	FLOUR, RELATED PRODUCTS	26 238	3.5	182	628 983	4.2
5049930	SUGAR (REFINED)	34 264	4.5	184	629 744	5.4
5049940	DRIED FRUITS	2 511	.3	158	576 677	.4
5049950	GROCERIES, EXCEPT AS SPECIFIED	140 874	18.6	201	724 787	19.4
5049960	PEANUTS, ROASTED	705	.1	24	127 042	.6
5049980	MISCELLANEOUS FOOD PRODUCTS	16 561	2.2	39	110 794	14.9
5059910	PEANUTS, UNROASTED	629	.1	32	140 668	.4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 430	.2	42	188 945	.8
5072210	HARDWARE	1 567	.2	32	72 740	2.2
5086220	SCHOOL EQUIPMENT, SUPPLIES	2 460	.3	137	539 601	.5
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	443	.1	15	33 625	1.3
5094110	CIGARETTES, CIGARS, TOBACCO	77 716	10.3	164	625 872	12.4
	CIGARETTES	61 873		144	573 681	10.8
	CIGARS	3 046		133	492 624	.6
	OTHER TOBACCO	6 672		125	516 179	1.3
	NOT REPORTED IN DETAIL	6 125		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	6 167	.8	148	517 232	1.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	13 440	1.8	168	634 358	2.1
5098299	OTHER BUILDING MATERIALS	934	.1	15	31 344	3.0
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	434	.1	10	43 048	1.0
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	13 660	1.8	152	539 630	2.5
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	698	.1	20	50 643	1.4
5099670	FOOD, BEVERAGE BASIC MATERIALS	554	.1	54	163 500	.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	8 128	1.1	56	205 797	3.9
	COMMODITIES, N.E.C.	3 597	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 012	.3	17	202 766	1.0
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	300				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	109,718				
	SALES REPORTED BY COMMODITY LINE	1 173 130	100.0	231	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	767	.1	7	56 778	1.4
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	912	.1	17	73 843	1.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	22 428	1.9	147	847 992	2.6
5022230	TOILET SOAPS	12 293	1.0	194	1 067 765	1.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	734	.1	11	41 940	1.8
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	56 002	4.8	209	1 088 398	5.1
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	31 057	2.6	116	875 023	3.5
	BUTTER	1 088		21	337 650	.3
	CHEESE	12 853		103	733 474	1.8
	ICE CREAM, ICES	1 951		11	350 152	.6
	MILK, CREAM (FLUID)	5 975		15	342 106	1.7
	OTHER DAIRY PRODUCTS	8 059		34	377 338	2.1
	NOT REPORTED IN DETAIL	1 131		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	4 121	.4	19	294 632	1.4
5044120	POULTRY	5 308	.5	14	310 776	1.7
	DRESSED POULTRY, RESALES	5 233		12	291 042	1.8
	NOT REPORTED IN DETAIL	75		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	GENERAL-LINE GROCERIES (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5045100	CONFECTIONERY	23 923	2.0	192	1 086 088	2.2
	CANDY, ALL KINDS	11 606		157	853 789	1.4
	CHEWING GUM	2 687		149	812 450	.3
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 426		89	478 409	.3
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	3 419		100	665 741	.5
	NOT REPORTED IN DETAIL	4 785		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	1 145	.1	8	117 729	1.0
5047100	MEATS, PROVISIONS	49 550	4.2	124	833 269	5.9
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	31 096		17	325 409	9.6
	CURED, BOILED, SMOKED MEATS	4 678		36	337 610	1.4
	SAUSAGE, MEAT LOAVES	4 296		31	311 028	1.4
	LARD	3 022		103	590 666	.5
	OTHER MEAT (INCLUDING GAME)	1 211		10	154 196	.8
	NOT REPORTED IN DETAIL	5 247		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	30 873	2.6	61	506 691	6.1
	FRESH FRUITS, BERRIES, MELONS	11 551		34	375 719	3.1
	FRESH VEGETABLES	13 050		46	407 167	3.2
	NOT REPORTED IN DETAIL	6 272		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	8 191	.7	118	751 656	1.1
5049300	CANNED, BOTTLED FOODS	332 745	28.4	219	1 136 007	29.3
	CANNED FRUITS, FRUIT JUICES	56 694		182	837 439	6.8
	CANNED VEGETABLES, VEGETABLE JUICES	89 609		184	855 471	10.5
	CANNED FISH, SEAFOOD	15 196		178	827 483	1.8
	CANNED MEATS	24 083		180	826 994	2.9
	CANNED MILK	21 108		181	848 171	2.5
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	26 520		164	807 452	3.3
	NOT REPORTED IN DETAIL	99 535		(NA)	(NA)	(NA)
5049410	COFFEE	60 426	5.2	205	1 108 223	5.5
	GREEN COFFEE	46		6	10 660	.4
	SOLUBLE COFFEE	13 269		141	820 722	1.6
	ROASTED COFFEE (EXCEPT SOLUBLE)	30 519		181	870 330	3.5
	NOT REPORTED IN DETAIL	16 592		(NA)	(NA)	(NA)
5049420	TEA	13 145	1.1	204	1 086 752	1.2
5049500	FROZEN FOODS	42 782	3.6	59	769 029	5.6
	FROZEN FRUITS	3 154		34	530 938	.6
	FROZEN JUICES	5 164		41	550 054	.9
	FROZEN VEGETABLES	7 653		41	550 054	1.4
	FROZEN POULTRY (PACKAGED ONLY)	1 328		35	537 778	.2
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	3 334		41	553 175	.6
	FROZEN MEATS (PACKAGED ONLY)	1 019		33	516 449	.2
	FROZEN PREPARED FOODS, BAKED GOODS	4 113		37	542 857	.8
	OTHER PACKAGED FROZEN FOODS	2 811		32	513 505	.5
	NOT REPORTED IN DETAIL	14 206		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	3 398	.3	115	737 975	.5
5049910	SANDWICHES, SNACK ITEMS	1 021	.1	36	274 891	.4
	GENERAL-LINE GROCERIES (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5049920	FLOUR, RELATED PRODUCTS	42 544	3.6	212	1 060 005	4.0
5049930	SUGAR (REFINED)	52 599	4.5	214	1 103 854	4.8
5049940	DRIED FRUITS	6 907	.6	199	1 080 707	.6
5049950	GROCERIES, EXCEPT AS SPECIFIED	127 808	10.9	226	1 157 142	11.0
	MARGARINE, BUTTER SUBSTITUTES	12 404		127	852 726	1.5
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	21 151		166	829 465	2.5
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	19 548		157	813 264	2.4
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	36 040		166	856 430	4.2
	NOT REPORTED IN DETAIL	38 665		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED	1 395	.1	58	491 643	.3
5049980	MISCELLANEOUS FOOD PRODUCTS	13 498	1.2	30	121 710	11.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	1 051	.1	13	92 938	1.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 031	.1	53	380 249	.3
5072210	HARDWARE	5 208	.4	40	172 230	3.0
5086220	SCHOOL EQUIPMENT, SUPPLIES	7 866	.7	167	915 463	.9
5094110	CIGARETTES, CIGARS, TOBACCO	117 995	10.1	181	1 061 314	11.1
	CIGARETTES	90 185		154	890 617	10.1
	CIGARS	4 336		136	781 480	.6
	OTHER TOBACCO	10 348		146	880 620	1.2
	NOT REPORTED IN DETAIL	13 126		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	18 186	1.6	170	1 004 403	1.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	23 688	2.0	195	1 053 171	2.2
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	4 510	.4	16	153 041	2.9
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	1 175	.1	13	53 520	2.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	2 102	.2	25	96 310	2.2
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	18 820	1.6	163	921 802	2.0
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	593	.1	29	67 325	.9
5099321	FERTILIZER, FERTILIZER MATERIALS	688	.1	7	37 146	1.9
5099611	PETROLEUM PRODUCTS	844	.1	8	42 531	2.0
5099670	FOOD, BEVERAGE BASIC MATERIALS	1 164	.1	44	269 989	.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	12 854	1.1	83	468 034	2.7
	COMMODITIES, N.E.C.	6 608	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 175	.3	24	504 203	.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	GENERAL-LINE GROCERIES (CONT.)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 106					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 71,683					
	SALES REPORTED BY COMMODITY LINE.	477 312	100.0	70	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	10 693	2.2	36	314 078	3.4
5022230	TOILET SOAPS.	3 758	.8	52	431 649	.9
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	20 383	4.3	57	434 790	4.7
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	7 718	1.6	44	365 393	2.1
	BUTTER.	988		6	141 175	.7
	CHEESE.	3 875		36	338 033	1.1
	ICE CREAM, ICES	754		4	75 007	1.0
	MILK, CREAM (FLUID)	876		5	77 535	1.1
	OTHER DAIRY PRODUCTS.	1 198		12	99 814	1.2
	NOT REPORTED IN DETAIL.	27		(NA)	(NA)	(NA)
5044120	POULTRY	4 532	.9	8	196 576	2.3
	DRESSED POULTRY, RESALES.	4 532		8	196 576	2.3
5045100	CONFECTIONERY	13 239	2.8	62	431 590	3.1
	CANDY, ALL KINDS.	8 161		47	414 378	2.0
	CHEWING GUM	1 819		44	406 119	.4
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 129		35	275 261	.4
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	1 875		46	400 330	.5
	NOT REPORTED IN DETAIL.	255		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	17 955	3.8	23	208 137	8.6
5048100	FRESH FRUITS, VEGETABLES, BERRIES	13 727	2.9	13	156 031	8.8
	FRESH FRUITS, BERRIES, MELONS	5 768		9	127 558	4.5
	FRESH VEGETABLES.	6 071		9	127 558	4.8
	NOT REPORTED IN DETAIL.	1 888		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	4 817	1.0	40	386 919	1.2
5049300	CANNED, BOTTLED FOODS	104 984	22.0	65	453 765	23.1
	CANNED FRUITS, FRUIT JUICES	24 524		57	423 253	5.8
	CANNED VEGETABLES, VEGETABLE JUICES	26 863		56	419 253	6.4
	CANNED FISH, SEAFOOD.	9 347		55	422 005	2.2
	CANNED MEATS.	9 566		50	389 892	2.5
	CANNED MILK	7 935		53	419 732	1.9
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD .	17 397		47	409 080	4.3
	NOT REPORTED IN DETAIL.	9 352		(NA)	(NA)	(NA)
5049410	COFFEE.	20 107	4.2	59	438 208	4.6
	SOLUBLE COFFEE.	3 715		41	363 466	1.0
	ROASTED COFFEE (EXCEPT SOLUBLE)	14 564		49	381 248	3.8
	NOT REPORTED IN DETAIL.	1 828		(NA)	(NA)	(NA)
5049420	TEA	3 170	.7	53	411 821	.8
5049500	FROZEN FOODS.	30 781	6.4	45	399 467	7.7
	FROZEN FRUITS	2 839		32	347 036	.8
	FROZEN JUICES	4 705		32	319 691	1.5
	FROZEN VEGETABLES	5 065		32	354 014	1.4
	FROZEN POULTRY (PACKAGED ONLY).	3 000		29	341 071	.9
	FROZEN FISH, SEAFOOD (PACKAGED ONLY). . . .	3 265		31	350 145	.9
	FROZEN MEATS (PACKAGED ONLY).	2 821		27	315 016	.9
	FROZEN PREPARED FOODS, BAKED GOODS. . . .	3 938		31	349 005	1.1
	OTHER PACKAGED FROZEN FOODS	2 344		25	325 905	.7
	NOT REPORTED IN DETAIL.	2 804		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	3 905	.8	38	298 877	1.3
5049910	SANDWICHES, SNACK ITEMS	1 092	.2	18	268 146	.4
5049920	FLOUR, RELATED PRODUCTS	16 572	3.5	60	437 114	3.8
5049930	SUGAR (REFINED)	16 573	3.5	60	432 412	3.8
5049940	DRIED FRUITS.	2 906	.6	51	429 677	.7
5049950	GROCERIES, EXCEPT AS SPECIFIED.	77 277	16.2	70	476 746	16.2
	MARGARINE, BUTTER SUBSTITUTES	13 261		43	367 420	3.6
	COOKING OILS (INC. VEGETABLE SHORTENINGS) .	7 195		51	385 747	1.9
	BREAKFAST CEREALS (FULLY, PARTLY COOKED). .	8 486		48	382 368	2.2
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS).	20 411		51	389 620	5.2
	NOT REPORTED IN DETAIL.	27 924		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED.	262	.1	18	198 620	.1
5049980	MISCELLANEOUS FOOD PRODUCTS	3 945	.8	23	147 009	2.7
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	353	.1	7	163 091	.2
5072210	HARDWARE.	666	.1	4	15 622	4.3
5086220	SCHOOL EQUIPMENT, SUPPLIES.	2 241	.5	23	281 149	.8
5087200	CUSTODIAL (JANITORS') SUPPLIES.	2 126	.4	5	120 958	1.8
	CLEANING CHEMICALS AND SUPPLIES	2 030		3	119 041	1.7
	NOT REPORTED IN DETAIL.	96		(NA)	(NA)	(NA)
5094110	CIGARETTES, CIGARS, TOBACCO	49 117	10.3	48	407 211	12.1
	CIGARETTES.	44 429		43	388 266	11.4
	CIGARS.	1 211		33	216 973	.6
	OTHER TOBACCO	2 053		38	373 770	.5
	NOT REPORTED IN DETAIL.	1 424		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS.	1 395	.3	11	122 224	1.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	5 990	1.3	51	401 421	1.5
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	11 126	2.3	52	414 559	2.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	2 656	.6	5	151 442	1.8
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	418	.1	3	34 912	1.2

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	GENERAL-LINE GROCERIES (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	5 386	1.1	37	305 128	1.8
5099670	FOOD, BEVERAGE BASIC MATERIALS	1 224	.3	26	159 741	.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	8 209	1.7	20	265 857	3.1
	COMMODITIES, N.E.C.	6 703	1.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 306	.3	3	26 722	4.9
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	331				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	253,834				
	SALES REPORTED BY COMMODITY LINE	1 501 057	100.0	251	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	23 083	1.5	145	1 032 528	2.2
5022230	TOILET SOAPS	13 074	.9	177	1 250 054	1.0
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	56 772	3.8	202	1 288 314	4.4
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	31 487	2.1	124	981 554	3.2
	BUTTER	2 897		28	262 420	1.1
	CHEESE	15 240		102	913 168	1.7
	ICE CREAM, ICES	3 529		11	369 914	1.0
	MILK, CREAM (FLUID)	6 780		15	165 478	4.1
	OTHER DAIRY PRODUCTS	1 000		17	71 832	1.4
	NOT REPORTED IN DETAIL	2 041		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	3 405	.2	14	171 882	2.0
5044120	POULTRY	3 662	.2	10	176 716	2.1
	DRESSED POULTRY, RESALES	2 393		8	140 939	1.7
	NOT REPORTED IN DETAIL	1 269		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	45 898	3.1	225	1 319 348	3.5
	CANDY, ALL KINDS	25 209		181	1 195 826	2.1
	CHEWING GUM	6 917		163	1 130 426	.6
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	5 820		164	964 568	.6
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	5 864		177	1 167 401	.5
	NOT REPORTED IN DETAIL	2 088		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	57 601	3.8	69	800 768	7.2
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	29 392		20	292 497	10.0
	CURED, BOILED, SMOKED MEATS	14 625		36	610 252	2.4
	SAUSAGE, MEAT LOAVES	5 030		26	329 485	1.5
	LARD	503		25	416 352	.1
	OTHER MEAT (INCLUDING GAME)	4 852		8	200 310	2.4
	NOT REPORTED IN DETAIL	3 199		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	30 925	2.1	34	270 191	11.4
	FRESH FRUITS, BERRIES, MELONS	16 854		32	265 717	6.3
	FRESH VEGETABLES	14 061		30	265 092	5.3
	NOT REPORTED IN DETAIL	10		(NA)	(NA)	(NA)
	GENERAL-LINE GROCERIES (CONT.)					
	PACIFIC DIVISION (CONT.)					
5049200	BAKERY PRODUCTS	13 092	.9	101	990 281	1.3
5049300	CANNED, BOTTLED FOODS	296 293	19.7	235	1 352 417	21.9
	CANNED FRUITS, FRUIT JUICES	73 434		211	1 242 524	5.9
	CANNED VEGETABLES, VEGETABLE JUICES	78 275		208	1 230 713	6.4
	CANNED FISH, SEAFOOD	23 655		200	1 212 404	2.0
	CANNED MEATS	24 827		187	1 195 478	2.1
	CANNED MILK	20 598		183	1 172 769	1.8
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	56 864		177	1 151 660	4.9
	NOT REPORTED IN DETAIL	18 640		(NA)	(NA)	(NA)
5049410	COFFEE	65 389	4.4	212	1 303 804	5.0
	GREEN COFFEE	2 729		9	82 684	3.3
	SOLUBLE COFFEE	11 576		87	996 771	1.2
	ROASTED COFFEE (EXCEPT SOLUBLE)	45 617		180	1 162 042	3.9
	NOT REPORTED IN DETAIL	5 467		(NA)	(NA)	(NA)
5049420	TEA	6 919	.5	124	1 135 634	.6
5049500	FROZEN FOODS	92 983	6.2	127	1 056 203	8.8
	FROZEN FRUITS	2 691		78	839 958	.3
	FROZEN JUICES	13 029		76	830 697	1.6
	FROZEN VEGETABLES	17 426		74	827 890	2.1
	FROZEN POULTRY (PACKAGED ONLY)	4 604		69	705 174	.7
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	5 751		60	728 627	.8
	FROZEN MEATS (PACKAGED ONLY)	4 749		68	780 678	.6
	FROZEN PREPARED FOODS, BAKED GOODS	15 059		75	817 943	1.8
	OTHER PACKAGED FROZEN FOODS	3 819		48	605 591	.6
	NOT REPORTED IN DETAIL	25 855		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	8 490	.6	145	968 399	.9
5049910	SANDWICHES, SNACK ITEMS	6 535	.4	50	525 415	1.2
5049920	FLOUR, RELATED PRODUCTS	36 570	2.4	169	1 268 343	2.9
5049930	SUGAR (REFINED)	46 395	3.1	210	1 291 207	3.6
5049940	DRIED FRUITS	10 863	.7	109	1 094 665	1.0
5049950	GROCERIES, EXCEPT AS SPECIFIED	175 752	11.7	234	1 361 812	12.9
	MARGARINE, BUTTER SUBSTITUTES	15 593		111	965 682	1.6
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	16 325		135	1 148 721	1.4
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	28 613		121	1 114 543	2.6
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	80 096		182	1 195 877	6.7
	NOT REPORTED IN DETAIL	35 125		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED	774	.1	25	545 372	.1
5049980	MISCELLANEOUS FOOD PRODUCTS	104 388	7.0	89	823 194	12.7
5086220	SCHOOL EQUIPMENT, SUPPLIES	4 611	.3	105	464 990	1.0
5094110	CIGARETTES, CIGARS, TOBACCO	189 284	12.6	179	1 251 968	15.1
	CIGARETTES	173 875		166	1 212 564	14.3
	CIGARS	7 122		155	1 065 340	.7
	OTHER TOBACCO	4 929		148	1 072 528	.5
	NOT REPORTED IN DETAIL	3 358		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS	2 360	.2	18	136 862	1.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	GENERAL-LINE GROCERIES (CONT.)					
	PACIFIC DIVISION (CONT.)					
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	20 879	1.4	190	1 214 549	1.7
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	42 826	2.9	189	1 188 799	3.6
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 898	.1	6	393 860	.5
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 369	.1	17	92 948	1.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	29 215	1.9	146	947 540	3.1
5099670	FOOD, BEVERAGE BASIC MATERIALS	3 920	.3	91	884 313	.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	13 587	.9	55	743 604	1.8
	COMMODITIES, N.E.C.	17 778	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	42 980	2.9	13	414 237	10.4
	DAIRY PRODUCTS (SIC 5043)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 144					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 23,989					
	SALES REPORTED BY COMMODITY LINE	75 622	100.0	77	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	64 888	85.8	77	75 622	85.8
	BUTTER	3 507		16	15 335	22.9
	CHEESE	4 857		26	17 665	27.5
	ICE CREAM, ICES	6 653		22	10 257	64.9
	MILK, CREAM (FLUID)	8 128		25	15 106	53.8
	OTHER DAIRY PRODUCTS	12 319		17	25 031	49.2
	NOT REPORTED IN DETAIL	29 424		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	2 243	3.0	18	19 720	11.4
5045100	CONFECTIONERY	450	.6	6	10 051	4.5
	CANDY, ALL KINDS	368		3	9 201	4.0
	NOT REPORTED IN DETAIL	82		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	99	.1	3	4 612	2.1
5047100	MEATS, PROVISIONS	641	.8	8	10 599	6.0
5049200	BAKERY PRODUCTS	442	.6	5	16 900	2.6
5049300	CANNED, BOTTLED FOODS	4 536	6.0	10	19 081	23.8
5049500	FROZEN FOODS	378	.5	4	7 777	4.9
	DAIRY PRODUCTS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 165	1.5	13	15 489	7.5
	MARGARINE, BUTTER SUBSTITUTES	776		9	14 546	5.3
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	223		3	5 040	4.4
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	161		7	10 601	1.5
	NOT REPORTED IN DETAIL	5		(NA)	(NA)	(NA)
5049980	MISCELLANEOUS FOOD PRODUCTS	221	.3	4	4 903	4.5
	COMMODITIES, N.E.C.	411	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	148	.2	3	904	16.4
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 739					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 79,217					
	SALES REPORTED BY COMMODITY LINE	646 467	100.0	523	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	550 325	85.1	523	646 467	85.1
	BUTTER	113 137		165	295 376	38.3
	CHEESE	97 250		206	334 044	29.1
	ICE CREAM, ICES	18 971		88	38 116	49.8
	MILK, CREAM (FLUID)	188 364		178	212 723	88.5
	OTHER DAIRY PRODUCTS	48 625		108	225 408	21.6
	NOT REPORTED IN DETAIL	83 978		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	18 700	2.9	89	103 726	18.0
5044120	POULTRY	2 039	.3	12	17 546	11.6
	DRESSED POULTRY, RESALES	1 491		6	9 662	15.4
	NOT REPORTED IN DETAIL	548		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	714	.1	22	31 371	2.3
	CANDY, ALL KINDS	298		8	27 948	1.1
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	247		9	1 624	15.2
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	163		5	2 026	8.0
	NOT REPORTED IN DETAIL	6		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	814	.1	10	6 461	12.6
5047100	MEATS, PROVISIONS	19 783	3.1	50	111 079	17.8
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	16 708		19	92 446	18.1
	CURED, BOILED, SMOKED MEATS	1 214		25	14 907	8.1
	SAUSAGE, MEAT LOAVES	239		10	5 955	4.0
	LARD	1 125		5	72 071	1.6
	NOT REPORTED IN DETAIL	497		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	587	.1	4	72 876	.8
5049200	BAKERY PRODUCTS	787	.1	14	6 511	12.1

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	DAIRY PRODUCTS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5049300	CANNED, BOTTLED FOODS	5 564	.9	51	112 472	4.9
	CANNED FRUITS, FRUIT JUICES	1 042		17	15 276	6.8
	CANNED VEGETABLES, VEGETABLE JUICES	919		12	7 051	13.0
	CANNED FISH, SEAFOOD	159		7	1 912	8.3
	CANNED MEATS	2 383		16	74 831	3.2
	CANNED MILK	501		4	14 465	3.5
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	412		5	1 961	21.0
	NOT REPORTED IN DETAIL	148		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	24 744	3.8	37	126 234	19.6
	FROZEN FRUITS	688		5	10 227	6.7
	FROZEN JUICES	419		11	9 578	4.4
	FROZEN VEGETABLES	810		10	12 443	6.5
	FROZEN POULTRY (PACKAGED ONLY)	19 902		9	83 514	23.8
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	259		7	12 914	2.0
	FROZEN MEATS (PACKAGED ONLY)	42		5	25 283	.2
	FROZEN PREPARED FOODS, BAKED GOODS	409		3	4 732	8.6
	OTHER PACKAGED FROZEN FOODS	1 745		11	14 090	12.4
	NOT REPORTED IN DETAIL	470		(NA)	(NA)	(NA)
5049920	FLOUR, RELATED PRODUCTS	443	.1	7	10 991	4.0
5049950	GROCERIES, EXCEPT AS SPECIFIED	15 141	2.3	82	219 942	6.9
	MARGARINE, BUTTER SUBSTITUTES	7 192		40	100 522	7.2
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	3 757		21	93 533	4.0
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	2 198		26	23 178	9.5
	NOT REPORTED IN DETAIL	1 994		(NA)	(NA)	(NA)
5049980	MISCELLANEOUS FOOD PRODUCTS	2 108	.3	13	80 567	2.6
	COMMODITIES, N.E.C.	4 457	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	261	(Z)	11	32 589	.8
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	684				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	73,069				
	SALES REPORTED BY COMMODITY LINE	439 654	100.0	412	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	411 309	93.6	412	439 654	93.6
	BUTTER	104 530		159	177 012	59.1
	CHEESE	123 054		162	182 485	67.4
	ICE CREAM, ICES	8 772		100	36 014	24.4
	MILK, CREAM (FLUID)	114 663		215	135 212	84.8
	OTHER DAIRY PRODUCTS	26 311		120	103 449	25.4
	NOT REPORTED IN DETAIL	33 979		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	4 011	.9	39	118 282	3.4
5044120	POULTRY	7 110	1.6	5	80 568	8.8
	DRESSED POULTRY, RESALES	6 939		3	78 380	8.9
	NOT REPORTED IN DETAIL	171		(NA)	(NA)	(NA)
	DAIRY PRODUCTS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5045100	CONFECTIONERY	1 043	.2	21	16 040	6.5
5047100	MEATS, PROVISIONS	688	.2	11	8 237	8.4
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	329		3	3 767	8.7
	CURED, BOILED, SMOKED MEATS	38		3	3 184	1.2
	SAUSAGE, MEAT LOAVES	254		8	6 080	4.2
	NOT REPORTED IN DETAIL	67		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	571	.1	3	12 398	4.6
5049200	BAKERY PRODUCTS	457	.1	9	10 079	4.5
5049300	CANNED, BOTTLED FOODS	1 350	.3	15	18 711	7.2
	CANNED FRUITS, FRUIT JUICES	146		4	2 757	5.3
	CANNED VEGETABLES, VEGETABLE JUICES	397		7	5 399	7.4
	CANNED FISH, SEAFOOD	94		6	4 052	2.3
	CANNED MEATS	124		5	2 623	4.7
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	585		4	12 415	4.7
	NOT REPORTED IN DETAIL	4		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	252	.1	11	7 844	3.2
5049930	SUGAR (REFINED)	929	.2	3	13 135	7.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	3 722	.8	28	27 614	13.5
	MARGARINE, BUTTER SUBSTITUTES	1 856		11	15 834	11.7
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	218		4	2 754	7.9
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	1 456		15	14 891	9.8
	NOT REPORTED IN DETAIL	192		(NA)	(NA)	(NA)
5049980	MISCELLANEOUS FOOD PRODUCTS	652	.1	6	3 102	21.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	271	.1	3	3 627	7.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 936	.4	14	40 837	4.7
	COMMODITIES, N.E.C.	2 278	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 075	.7	19	99 372	3.1
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	328				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	27,488				
	SALES REPORTED BY COMMODITY LINE	254 825	100.0	184	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	248 303	97.4	184	254 825	97.4
	BUTTER	40 059		71	98 862	40.5
	CHEESE	4 815		51	37 938	12.7
	ICE CREAM, ICES	8 741		46	31 967	27.3
	MILK, CREAM (FLUID)	32 025		96	54 185	59.1
	OTHER DAIRY PRODUCTS	47 902		58	101 290	47.3
	NOT REPORTED IN DETAIL	114 761		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	DAIRY PRODUCTS (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5044110	EGGS (FRESH, STORAGE)	672	.3	11	5 743	11.7
5045100	CONFECTIONERY	173	.1	9	6 647	2.6
	CANDY, ALL KINDS	35		4	1 214	2.9
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	79		3	5 169	1.5
	NOT REPORTED IN DETAIL	59		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	421	.2	5	2 372	17.7
5049950	GROCERIES, EXCEPT AS SPECIFIED	438	.2	11	3 485	12.6
	MARGARINE, BUTTER SUBSTITUTES	203		8	2 514	8.1
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	182		6	1 744	10.4
	NOT REPORTED IN DETAIL	53		(NA)	(NA)	(NA)
5049980	MISCELLANEOUS FOOD PRODUCTS	232	.1	3	1 111	20.9
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 337	.5	4	13 720	9.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	577	.2	7	13 512	4.3
	COMMODITIES, N.E.C.	1 533	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 139	.4	7	16 385	7.0
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	283				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	30,781				
	SALES REPORTED BY COMMODITY LINE	98 744	100.0	178	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	91 593	92.8	178	98 744	92.8
	BUTTER	2 823		37	23 607	12.0
	CHEESE	5 145		43	30 829	16.7
	ICE CREAM, ICES	6 582		49	25 148	26.2
	MILK, CREAM (FLUID)	40 418		110	48 844	82.7
	OTHER DAIRY PRODUCTS	8 074		61	35 436	22.8
	NOT REPORTED IN DETAIL	28 551		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	422	.4	21	16 150	2.6
5045100	CONFECTIONERY	169	.2	7	4 210	4.0
	CANDY, ALL KINDS	112		5	3 117	3.6
	NOT REPORTED IN DETAIL	57		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	335	.3	7	3 561	9.4
5049300	CANNED, BOTTLED FOODS	626	.6	13	13 324	4.7
5049500	FROZEN FOODS	395	.4	7	6 547	6.0
5049950	GROCERIES, EXCEPT AS SPECIFIED	3 401	3.4	15	14 370	23.7
5049980	MISCELLANEOUS FOOD PRODUCTS	301	.3	4	5 055	6.0
5094110	CIGARETTES, CIGARS, TOBACCO	178	.2	4	2 274	7.8
	COMMODITIES, N.E.C.	1 189	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	135	.1	3	1 393	9.7
	DAIRY PRODUCTS (CONT.)					
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	165				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	12,802				
	SALES REPORTED BY COMMODITY LINE	50 598	100.0	97	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	49 018	96.9	97	50 598	96.9
	BUTTER	474		28	19 226	2.5
	CHEESE	359		21	18 879	1.9
	ICE CREAM, ICES	3 236		27	23 953	13.5
	MILK, CREAM (FLUID)	39 336		76	43 557	90.3
	OTHER DAIRY PRODUCTS	1 791		33	15 622	11.5
	NOT REPORTED IN DETAIL	3 822		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	178	.4	10	18 229	1.0
5044120	POULTRY	97	.2	5	7 842	1.2
5047100	MEATS, PROVISIONS	170	.3	3	946	18.0
5049200	BAKERY PRODUCTS	515	1.0	6	6 634	7.8
5049300	CANNED, BOTTLED FOODS	153	.3	6	13 190	1.2
	CANNED FRUITS, FRUIT JUICES	128		4	12 539	1.0
	NOT REPORTED IN DETAIL	25		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	44	.1	4	1 951	2.3
5049950	GROCERIES, EXCEPT AS SPECIFIED	127	.3	5	10 467	1.2
	MARGARINE, BUTTER SUBSTITUTES	84		5	10 467	.8
	NOT REPORTED IN DETAIL	43		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	161	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	135	.3	3	4 930	2.7
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	267				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	18,613				
	SALES REPORTED BY COMMODITY LINE	86 101	100.0	166	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	82 916	96.3	166	86 101	96.3
	BUTTER	9 008		53	35 202	25.6
	CHEESE	1 457		42	21 773	6.7
	ICE CREAM, ICES	2 227		40	17 531	12.7
	MILK, CREAM (FLUID)	38 314		119	41 998	91.2
	OTHER DAIRY PRODUCTS	3 293		47	26 104	12.6
	NOT REPORTED IN DETAIL	28 617		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	344	.4	13	8 013	4.3
5047100	MEATS, PROVISIONS	251	.3	5	2 079	12.1
5049200	BAKERY PRODUCTS	1 222	1.4	9	9 028	13.5
5049300	CANNED, BOTTLED FOODS	309	.4	4	5 437	5.7
5049500	FROZEN FOODS	69	.1	5	2 560	2.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	DAIRY PRODUCTS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5049950	GROCERIES, EXCEPT AS SPECIFIED	280	.3	10	9 468	3.0
	MARGARINE, BUTTER SUBSTITUTES	166		6	7 846	2.1
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	79		4	1 360	5.8
	NOT REPORTED IN DETAIL	35		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	690	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	20	(Z)	3	238	8.4
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	128				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	35 303	100.0	73	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	30 192	85.5	73	35 303	85.5
	BUTTER	632		33	10 831	5.8
	CHEESE	544		32	10 542	5.2
	ICE CREAM, ICES	1 472		41	12 371	11.9
	MILK, CREAM (FLUID)	14 085		44	18 631	75.6
	OTHER DAIRY PRODUCTS	1 173		25	8 840	13.3
	NOT REPORTED IN DETAIL	12 286		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	369	1.0	23	7 643	4.8
5044120	POULTRY	212	.6	8	5 297	4.0
5045100	CONFECTIONERY	229	.6	14	5 094	4.5
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	98		9	3 862	2.5
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	77		6	2 591	3.0
	NOT REPORTED IN DETAIL	54		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	249	.7	10	2 949	8.4
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	110		4	1 515	7.3
	CURED, BOILED, SMOKED MEATS	111		7	1 918	5.8
	SAUSAGE, MEAT LOAVES	22		5	1 454	1.5
	LARD	4		3	874	.5
	NOT REPORTED IN DETAIL	2		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	505	1.4	12	4 534	11.1
5049300	CANNED, BOTTLED FOODS	141	.4	3	699	20.2
5049500	FROZEN FOODS	1 377	3.9	18	8 819	15.6
	FROZEN FRUITS	140		7	4 890	2.9
	FROZEN JUICES	303		7	4 890	6.2
	FROZEN VEGETABLES	191		8	5 182	3.7
	FROZEN POULTRY (PACKAGED ONLY)	46		5	4 157	1.1
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	203		11	5 877	3.5
	FROZEN MEATS (PACKAGED ONLY)	54		6	4 636	1.2
	FROZEN PREPARED FOODS, BAKED GOODS	211		8	5 159	4.1
	NOT REPORTED IN DETAIL	229		(NA)	(NA)	(NA)
	DAIRY PRODUCTS (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5049610	SOFT DRINKS	59	.2	3	524	11.3
5049950	GROCERIES, EXCEPT AS SPECIFIED	530	1.5	14	5 056	10.5
	COMMODITIES, N.E.C.	1 408	4.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	32	.1	3	3 451	.9
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	262				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	194 302	100.0	186	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	158 644	81.6	186	194 302	81.6
	BUTTER	43 241		71	129 694	33.3
	CHEESE	27 913		89	145 593	19.2
	ICE CREAM, ICES	14 103		78	73 969	19.1
	MILK, CREAM (FLUID)	35 468		76	69 599	51.0
	OTHER DAIRY PRODUCTS	12 762		61	114 817	11.1
	NOT REPORTED IN DETAIL	25 157		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	4 714	2.4	40	40 877	11.5
5044120	POULTRY	1 370	.7	8	5 971	22.9
5045100	CONFECTIONERY	224	.1	15	7 725	2.9
	CANDY, ALL KINDS	104		6	1 855	5.6
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	54		5	5 153	1.0
	NOT REPORTED IN DETAIL	66		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	182	.1	3	26 156	.7
5047100	MEATS, PROVISIONS	12 449	6.4	23	60 737	20.5
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	10 150		6	42 521	23.9
	CURED, BOILED, SMOKED MEATS	1 535		14	16 483	9.3
	SAUSAGE, MEAT LOAVES	639		3	26 222	2.4
	NOT REPORTED IN DETAIL	125		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	426	.2	4	8 838	4.8
5049200	BAKERY PRODUCTS	314	.2	6	5 129	6.1
5049300	CANNED, BOTTLED FOODS	1 124	.6	9	13 860	8.1
	CANNED VEGETABLES, VEGETABLE JUICES	101		3	1 024	9.9
	CANNED MEATS	870		3	11 580	7.5
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	150		3	1 277	11.7
	NOT REPORTED IN DETAIL	3		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	10 214	5.3	18	34 459	29.6
	FROZEN FRUITS	202		6	27 248	.7
	FROZEN JUICES	2 349		6	27 244	8.6
	FROZEN VEGETABLES	137		6	5 478	2.5
	FROZEN POULTRY (PACKAGED ONLY)	218		5	26 885	.8
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	926		5	26 711	3.5
	FROZEN MEATS (PACKAGED ONLY)	429		6	27 013	1.6
	FROZEN PREPARED FOODS, BAKED GOODS	509		6	28 775	1.8
	OTHER PACKAGED FROZEN FOODS	3 852		5	26 163	14.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	DAIRY PRODUCTS (CONT.)					
	PACIFIC DIVISION (CONT.)					
	NOT REPORTED IN DETAIL	1 592		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	126	.1	8	2 261	5.6
5049950	GROCERIES, EXCEPT AS SPECIFIED	2 246	1.2	25	63 496	3.5
	MARGARINE, BUTTER SUBSTITUTES	872		18	57 782	1.5
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	212		4	4 816	4.4
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	1 092		16	28 310	3.9
	NOT REPORTED IN DETAIL	70		(NA)	(NA)	(NA)
5049980	MISCELLANEOUS FOOD PRODUCTS	550	.3	5	14 826	3.7
	COMMODITIES, N.E.C.	975	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	744	.4	12	30 510	2.4
	POULTRY, POULTRY PRODUCTS (SIC 5044)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	90				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	60 439	100.0	68	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	304	.5	14	5 220	5.8
	BUTTER	228		10	4 855	4.7
	CHEESE	74		10	3 805	1.9
	NOT REPORTED IN DETAIL	2		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	10 794	17.9	40	22 218	48.6
5044120	POULTRY	48 550	80.3	42	50 207	96.7
	LIVE POULTRY	1 673		7	2 056	81.4
	DRESSED POULTRY, KILLED ON PREMISES	2 916		4	3 299	88.4
	DRESSED POULTRY, RESALES	36 674		29	40 491	90.6
	NOT REPORTED IN DETAIL	7 287		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	339	.6	7	5 767	5.9
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	320		3	1 520	21.1
	NOT REPORTED IN DETAIL	19		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	149	.2	9	4 775	3.1
	FROZEN FRUITS	93		6	1 135	8.2
	NOT REPORTED IN DETAIL	56		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	111	.2	9	2 726	4.1
	MARGARINE, BUTTER SUBSTITUTES	68		6	2 268	3.0
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	4		3	1 997	.2
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	33		4	326	10.1
	NOT REPORTED IN DETAIL	6		(NA)	(NA)	(NA)
	POULTRY, POULTRY PRODUCTS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
	COMMODITIES, N.E.C.	150	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	42	.1	3	5 301	.8
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	385				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	333 107	100.0	253	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	11 218	3.4	90	72 028	15.6
	BUTTER	8 129		79	64 318	12.6
	CHEESE	1 871		52	36 292	5.2
	MILK, CREAM (FLUID)	17		3	746	2.3
	OTHER DAIRY PRODUCTS	109		6	6 790	1.6
	NOT REPORTED IN DETAIL	1 092		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	100 987	30.3	164	151 876	66.5
5044120	POULTRY	191 511	57.5	124	226 652	84.5
	LIVE POULTRY	6 900		20	22 238	31.0
	DRESSED POULTRY, KILLED ON PREMISES	10 017		8	14 964	66.9
	DRESSED POULTRY, RESALES	153 086		83	180 154	85.0
	NOT REPORTED IN DETAIL	21 508		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	16 750	5.0	32	60 892	27.5
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	6 650		11	31 583	21.1
	CURED, BOILED, SMOKED MEATS	1 732		15	29 637	5.8
	SAUSAGE, MEAT LOAVES	1 299		8	21 920	5.9
	LARD	904		9	24 636	3.7
	OTHER MEAT (INCLUDING GAME)	3 900		7	30 105	13.0
	NOT REPORTED IN DETAIL	2 265		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	515	.2	10	12 137	4.2
	CANNED FISH, SEAFOOD	27		3	1 581	1.7
	CANNED MEATS	438		7	9 671	4.5
	NOT REPORTED IN DETAIL	50		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	8 886	2.7	29	57 596	15.4
	FROZEN FRUITS	103		7	2 300	4.5
	FROZEN JUICES	8		3	1 634	.5
	FROZEN VEGETABLES	63		6	3 968	1.6
	FROZEN POULTRY (PACKAGED ONLY)	6 053		18	51 749	11.7
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	197		10	11 491	1.7
	FROZEN MEATS (PACKAGED ONLY)	2 312		6	17 986	12.9
	OTHER PACKAGED FROZEN FOODS	94		3	3 463	2.7
	NOT REPORTED IN DETAIL	56		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 360	.4	24	14 524	9.4
	MARGARINE, BUTTER SUBSTITUTES	242		15	9 715	2.5
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	295		6	5 914	5.0
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	376		10	5 498	6.8
	NOT REPORTED IN DETAIL	447		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	POULTRY, POULTRY PRODUCTS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	322	.1	3	7 727	4.2
	COMMODITIES, N.E.C.	1 520	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	38	(Z)	3	1 454	2.6
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	410				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	53,832				
	SALES REPORTED BY COMMODITY LINE	291 683	100.0	244	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	7 738	2.7	51	55 505	13.9
	BUTTER	5 589		47	49 975	11.2
	CHEESE	895		23	22 184	4.0
	OTHER DAIRY PRODUCTS	1 240		4	5 477	22.6
	NOT REPORTED IN DETAIL	14		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	101 296	34.7	176	178 369	56.8
5044120	POULTRY	159 871	54.8	149	208 832	76.6
	LIVE POULTRY	6 519		23	11 448	56.9
	DRESSED POULTRY, KILLED ON PREMISES	6 070		16	8 850	68.6
	DRESSED POULTRY, RESALES	118 716		115	154 320	76.9
	NOT REPORTED IN DETAIL	28 566		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	154	.1	7	1 961	7.9
5047100	MEATS, PROVISIONS	13 260	4.5	31	80 070	16.6
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	12 684		20	71 908	17.6
	CURED, BOILED, SMOKED MEATS	228		8	7 286	3.1
	SAUSAGE, MEAT LOAVES	76		5	5 522	1.4
	LARD	239		12	13 977	1.7
	NOT REPORTED IN DETAIL	33		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	201	.1	8	6 355	3.2
	CANNED VEGETABLES, VEGETABLE JUICES	125		3	3 154	4.0
	CANNED MEATS	67		5	3 500	1.9
	NOT REPORTED IN DETAIL	9		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	6 665	2.3	35	58 616	11.4
	FROZEN FRUITS	66		6	4 119	1.6
	FROZEN JUICES	46		3	1 607	2.9
	FROZEN VEGETABLES	202		8	9 475	2.1
	FROZEN POULTRY (PACKAGED ONLY)	5 460		23	42 824	12.7
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	301		11	12 467	2.4
	FROZEN MEATS (PACKAGED ONLY)	112		5	4 137	2.7
	OTHER PACKAGED FROZEN FOODS	377		5	8 764	4.3
	NOT REPORTED IN DETAIL	101		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 131	.4	25	24 070	4.7
	MARGARINE, BUTTER SUBSTITUTES	611		17	17 696	3.5
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	226		9	10 799	2.1
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	126		10	7 944	1.6
	NOT REPORTED IN DETAIL	168		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	150	.1	3	984	15.2
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	680	.2	11	9 223	7.4
	COMMODITIES, N.E.C.	527	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	10	(Z)	3	2 857	.4
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	275				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	33,229				
	SALES REPORTED BY COMMODITY LINE	148 580	100.0	146	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	4 687	3.2	23	44 591	10.5
	BUTTER	3 965		8	15 183	26.1
	CHEESE	436		4	16 680	2.6
	MILK, CREAM (FLUID)	198		10	25 405	.8
	OTHER DAIRY PRODUCTS	36		3	2 095	1.7
	NOT REPORTED IN DETAIL	52		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	79 874	53.8	119	124 918	63.9
5044120	POULTRY	44 326	29.8	101	90 416	49.0
	LIVE POULTRY	2 878		42	41 003	7.0
	DRESSED POULTRY, KILLED ON PREMISES	1 383		14	10 562	13.1
	DRESSED POULTRY, RESALES	31 582		50	39 946	79.1
	NOT REPORTED IN DETAIL	8 483		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	684	.5	7	4 387	15.6
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	616		4	3 629	17.0
	SAUSAGE, MEAT LOAVES	12		3	3 187	.4
	LARD	10		3	2 147	.5
	NOT REPORTED IN DETAIL	46		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	115	.1	4	1 625	7.1
	FRESH FRUITS, BERRIES, MELONS	109		3	1 530	7.1
	NOT REPORTED IN DETAIL	6		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	1 921	1.3	4	17 064	11.3
	CANNED VEGETABLES, VEGETABLE JUICES	803		3	16 204	5.0
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	231		3	16 653	1.4
	NOT REPORTED IN DETAIL	887		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	POULTRY, POULTRY PRODUCTS (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5049500	FROZEN FOODS	1 399	.9	14	31 082	4.5
	FROZEN VEGETABLES	54		4	19 840	.3
	FROZEN POULTRY (PACKAGED ONLY)	917		8	10 877	8.4
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	125		3	16 647	.8
	FROZEN MEATS (PACKAGED ONLY)	64		4	17 472	.4
	NOT REPORTED IN DETAIL	239		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	2 076	1.4	9	21 977	9.4
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	466	.3	3	1 459	31.9
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	4 547	3.1	32	50 418	9.0
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	236	.2	4	12 431	1.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	594	.4	6	21 483	2.8
	COMMODITIES, N.E.C.	7 584	5.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	71	(Z)	8	18 401	.4
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	239				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	39,186				
	SALES REPORTED BY COMMODITY LINE	157 324	100.0	146	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	5 072	3.2	27	41 096	12.3
	BUTTER	3 574		21	37 489	9.5
	CHEESE	1 417		19	32 450	4.4
	NOT REPORTED IN DETAIL	81		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	43 558	27.7	96	86 666	50.3
5044120	POULTRY	100 628	64.0	98	125 540	80.2
	LIVE POULTRY	9 970		12	13 046	76.4
	DRESSED POULTRY, KILLED ON PREMISES	554		4	2 066	26.8
	DRESSED POULTRY, RESALES	76 570		74	101 783	75.2
	NOT REPORTED IN DETAIL	13 534		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	555	.4	5	5 127	10.8
5047100	MEATS, PROVISIONS	2 018	1.3	17	22 545	9.0
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	1 169		8	6 511	18.0
	CURED, BOILED, SMOKED MEATS	270		8	9 659	2.8
	SAUSAGE, MEAT LOAVES	169		5	8 024	2.1
	OTHER MEAT (INCLUDING GAME)	98		3	13 324	.7
	NOT REPORTED IN DETAIL	312		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	258	.2	8	8 327	3.1
5049500	FROZEN FOODS	2 342	1.5	17	27 025	8.7
	FROZEN FRUITS	111		6	10 283	1.1
	FROZEN JUICES	183		6	14 414	1.3
	FROZEN VEGETABLES	434		6	17 376	2.5
	FROZEN POULTRY (PACKAGED ONLY)	1 237		10	19 720	6.3
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	89		6	14 414	.6
	FROZEN MEATS (PACKAGED ONLY)	71		5	4 523	1.6
	FROZEN PREPARED FOODS, BAKED GOODS	57		3	5 901	1.0
	POULTRY, POULTRY PRODUCTS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
	NOT REPORTED IN DETAIL	160		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	736	.5	14	22 661	3.2
	MARGARINE, BUTTER SUBSTITUTES	229		11	19 024	1.2
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	346		8	20 069	1.7
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	135		5	3 979	3.4
	NOT REPORTED IN DETAIL	26		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	2 144	1.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	13	(Z)	3	164	7.9
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	116				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	20,486				
	SALES REPORTED BY COMMODITY LINE	53 474	100.0	64	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	89	.2	4	3 718	2.4
5044110	EGGS (FRESH, STORAGE)	16 851	31.5	49	36 845	45.7
5044120	POULTRY	33 203	62.1	46	43 998	75.5
	LIVE POULTRY	10 171		9	12 183	83.5
	DRESSED POULTRY, KILLED ON PREMISES	1 155		5	2 196	52.6
	DRESSED POULTRY, RESALES	20 572		29	28 676	71.7
	NOT REPORTED IN DETAIL	1 305		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	1 185	2.2	4	5 250	22.6
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	1 071		4	5 250	20.4
	CURED, BOILED, SMOKED MEATS	30		3	4 737	.6
	NOT REPORTED IN DETAIL	84		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	609	1.1	10	10 701	5.7
	FROZEN POULTRY (PACKAGED ONLY)	139		6	6 322	2.2
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	92		4	6 011	1.5
	FROZEN MEATS (PACKAGED ONLY)	180		3	3 151	5.7
	OTHER PACKAGED FROZEN FOODS	94		4	2 929	3.2
	NOT REPORTED IN DETAIL	104		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	328	.6	5	4 209	7.8
5059100	HIDES, SKINS, PELTS	57	.1	3	760	7.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	343	.6	4	5 004	6.9
5099321	FERTILIZER, FERTILIZER MATERIALS	175	.3	3	1 948	9.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	52	.1	4	1 566	3.3
	COMMODITIES, N.E.C.	574	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	8	(Z)	3	223	3.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	POULTRY, POULTRY PRODUCTS (CONT.)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 214					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	101 686	100.0	133	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	2 039	2.0	23	20 999	9.7
	BUTTER.	1 135		9	12 183	9.3
	CHEESE.	170		8	14 935	1.1
	MILK, CREAM (FLUID)	248		5	1 210	20.5
	NOT REPORTED IN DETAIL.	486		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	34 442	33.9	108	80 944	42.6
5044120	POULTRY	58 969	58.0	98	82 804	71.2
	LIVE POULTRY.	17 758		19	22 606	78.6
	DRESSED POULTRY, KILLED ON PREMISES	995		12	4 614	21.6
	DRESSED POULTRY, RESALES.	31 264		70	49 682	62.9
	NOT REPORTED IN DETAIL.	8 952		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	378	.4	4	2 714	13.9
5047100	MEATS, PROVISIONS	2 183	2.1	9	13 400	16.3
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	1 761		4	9 532	18.5
	CURED, BOILED, SMOKED MEATS	87		4	1 006	8.6
	SAUSAGE, MEAT LOAVES.	281		4	3 866	7.3
	NOT REPORTED IN DETAIL.	54		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	104	.1	4	794	13.1
	FRESH VEGETABLES.	89		4	794	11.2
	NOT REPORTED IN DETAIL.	15		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	134	.1	3	2 494	5.4
5049500	FROZEN FOODS.	1 551	1.5	27	33 461	4.6
	FROZEN POULTRY (PACKAGED ONLY).	960		19	16 211	5.9
	FROZEN FISH, SEAFOOD (PACKAGED ONLY).	71		4	8 704	.8
	OTHER PACKAGED FROZEN FOODS	57		4	12 847	.4
	NOT REPORTED IN DETAIL.	463		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED.	511	.5	11	13 439	3.8
	MARGARINE, BUTTER SUBSTITUTES	411		9	12 478	3.3
	NOT REPORTED IN DETAIL.	100		(NA)	(NA)	(NA)
5049970	NUTS (EDIBLE, UNSHELLED).	61	.1	5	904	6.7
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	709	.7	12	12 263	5.8
	COMMODITIES, N.E.C.	395	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	210	.2	3	6 296	3.3
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 56					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	32 584	100.0	32	(X)	(X)
	POULTRY, POULTRY PRODUCTS (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	1 019	3.1	6	5 326	19.1
	BUTTER.	488		5	5 086	9.6
	CHEESE.	445		3	3 313	13.4
	NOT REPORTED IN DETAIL.	86		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	11 486	35.3	26	17 812	64.5
5044120	POULTRY	18 576	57.0	17	23 992	77.4
	LIVE POULTRY.	283		3	1 941	14.6
	DRESSED POULTRY, RESALES.	16 354		11	19 357	84.5
	NOT REPORTED IN DETAIL.	1 939		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	274	.8	3	3 603	7.6
5049500	FROZEN FOODS.	915	2.8	6	5 105	17.9
5049950	GROCERIES, EXCEPT AS SPECIFIED.	175	.5	3	2 704	6.5
	COMMODITIES, N.E.C.	136	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	331	.6
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 157					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	166 544	100.0	93	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	4 926	3.0	14	30 869	16.0
	BUTTER.	466		8	4 358	10.7
	CHEESE.	4 399		10	29 107	15.1
	NOT REPORTED IN DETAIL.	61		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	36 024	21.6	61	90 565	39.8
5044120	POULTRY	110 074	66.1	61	122 606	89.8
	LIVE POULTRY.	19 019		8	31 000	61.4
	DRESSED POULTRY, KILLED ON PREMISES	18 556		6	23 944	77.5
	DRESSED POULTRY, RESALES.	60 968		42	77 079	79.1
	NOT REPORTED IN DETAIL.	11 531		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	145	.1	5	7 672	1.9
5047100	MEATS, PROVISIONS	5 942	3.6	5	35 607	16.7
5048100	FRESH FRUITS, VEGETABLES, BERRIES	335	.2	5	1 713	19.6
	FRESH FRUITS, BERRIES, MELONS	205		4	1 588	12.9
	NOT REPORTED IN DETAIL.	130		(NA)	(NA)	(NA)
5049500	FROZEN FOODS.	2 360	1.4	13	35 891	6.6
	FROZEN FRUITS	39		4	3 069	1.3
	FROZEN JUICES	89		3	2 715	3.3
	FROZEN VEGETABLES	47		3	2 715	1.7
	FROZEN POULTRY (PACKAGED ONLY).	1 238		7	33 725	3.7
	FROZEN FISH, SEAFOOD (PACKAGED ONLY).	90		4	4 062	2.2
	FROZEN PREPARED FOODS, BAKED GOODS.	425		3	25 577	1.7
	NOT REPORTED IN DETAIL.	432		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	POULTRY, POULTRY PRODUCTS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5049950	GROCERIES, EXCEPT AS SPECIFIED	253	.2	8	3 960	6.4
5049980	MISCELLANEOUS FOOD PRODUCTS	3 833	2.3	5	39 005	9.8
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 313	.8	4	17 339	7.6
	COMMODITIES, N.E.C.	1 304	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	35	(Z)	3	13 369	.3
	CONFECTIONERY (SIC 5045)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	119				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	6,724				
	SALES REPORTED BY COMMODITY LINE	46 145	100.0	90	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	105	.2	3	1 035	10.1
5045100	CONFECTIONERY	36 019	78.1	90	46 145	78.1
	CANDY, ALL KINDS	18 770		60	35 020	53.6
	CHEWING GUM	3 128		37	26 108	12.0
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	2 274		24	15 864	14.3
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	9 688		42	25 971	37.3
	NOT REPORTED IN DETAIL	2 159		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	140	.3	4	855	16.4
5049300	CANNED, BOTTLED FOODS	180	.4	4	1 251	14.4
5049950	GROCERIES, EXCEPT AS SPECIFIED	967	2.1	10	10 574	9.1
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	889		6	9 589	9.3
	NOT REPORTED IN DETAIL	78		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED	276	.6	10	3 338	8.3
5094110	CIGARETTES, CIGARS, TOBACCO	5 087	11.0	14	19 184	26.5
	CIGARETTES	2 549		12	18 997	13.4
	CIGARS	1 545		12	18 576	8.3
	OTHER TOBACCO	990		8	14 975	6.6
	NOT REPORTED IN DETAIL	3		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	894	1.9	5	8 775	10.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	1 018	2.2	9	10 555	9.6
5099693	SMOKERS' SUPPLIES AND PIPES	900	2.0	5	13 284	6.8
	COMMODITIES, N.E.C.	537	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	22	(Z)	3	60	36.7
	CONFECTIONERY (CONT.)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	495				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	49,417				
	SALES REPORTED BY COMMODITY LINE	191 883	100.0	373	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	258	.1	4	3 227	8.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	1 769	.9	21	16 209	10.9
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	1 247	.6	18	10 649	11.7
	BUTTER	86		3	5 341	1.6
	CHEESE	484		16	8 924	5.4
	ICE CREAM, ICES	568		3	4 750	12.0
	OTHER DAIRY PRODUCTS	71		3	4 300	1.7
	NOT REPORTED IN DETAIL	38		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	156 095	81.3	373	191 883	81.3
	CANDY, ALL KINDS	73 710		212	110 698	66.6
	CHEWING GUM	3 678		100	48 071	7.7
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	3 991		71	31 321	12.7
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	50 003		193	87 790	57.0
	NOT REPORTED IN DETAIL	24 713		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	561	.3	19	6 267	9.0
	CURED, BOILED, SMOKED MEATS	106		9	1 878	5.6
	SAUSAGE, MEAT LOAVES	25		3	606	4.1
	OTHER MEAT (INCLUDING GAME)	259		5	3 219	8.0
	NOT REPORTED IN DETAIL	171		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	3 907	2.0	39	38 095	10.3
5049300	CANNED, BOTTLED FOODS	2 133	1.1	27	18 290	11.7
	CANNED FRUITS, FRUIT JUICES	601		14	8 998	6.7
	CANNED VEGETABLES, VEGETABLE JUICES	285		6	5 627	5.1
	CANNED FISH, SEAFOOD	274		9	6 575	4.2
	CANNED MEATS	344		11	7 568	4.5
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	412		7	8 722	4.7
	NOT REPORTED IN DETAIL	217		(NA)	(NA)	(NA)
5049410	COFFEE	1 096	.6	13	11 893	9.2
	SOLUBLE COFFEE	344		6	9 449	3.6
	ROASTED COFFEE (EXCEPT SOLUBLE)	398		7	7 057	5.6
	NOT REPORTED IN DETAIL	354		(NA)	(NA)	(NA)
5049420	TEA	195	.1	9	5 636	3.5
5049500	FROZEN FOODS	642	.3	5	8 922	7.2
5049610	SOFT DRINKS	258	.1	9	6 818	3.8
5049910	SANDWICHES, SNACK ITEMS	332	.2	9	18 582	1.8
5049930	SUGAR (REFINED)	258	.1	3	4 988	5.2
5049940	DRIED FRUITS	199	.1	3	6 499	3.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 855	1.0	39	18 207	10.2
5049960	PEANUTS, ROASTED	450	.2	18	20 830	2.2
5049980	MISCELLANEOUS FOOD PRODUCTS	441	.2	7	16 398	2.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	CONFECTIONERY (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	572	.3	6	3 821	15.0
5086220	SCHOOL EQUIPMENT, SUPPLIES	164	.1	14	5 826	2.8
5094110	CIGARETTES, CIGARS, TOBACCO	14 451	7.5	61	41 344	35.0
	CIGARETTES	11 242		41	34 786	32.3
	CIGARS	1 603		36	25 013	6.4
	OTHER TOBACCO	764		19	18 854	4.1
	NOT REPORTED IN DETAIL	842		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	278	.1	22	10 817	2.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	1 126	.6	25	15 968	7.1
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 247	.6	9	6 810	18.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	294	.2	13	6 799	4.3
	COMMODITIES, N.E.C.	2 013	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	42	(Z)	3	737	5.7
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	400				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	148 720	100.0	311	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	352	.2	5	4 283	8.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	1 801	1.2	20	20 204	8.9
5022230	TOILET SOAPS	102	.1	3	3 270	3.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	189	.1	6	5 113	3.7
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	362	.2	14	9 349	3.9
	CHEESE	224		12	6 374	3.5
	NOT REPORTED IN DETAIL	138		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	101 502	68.3	311	148 720	68.3
	CANDY, ALL KINDS	37 634		152	95 060	39.6
	CHEWING GUM	2 996		76	59 524	5.0
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	14 261		64	60 237	23.7
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	33 617		171	81 843	41.1
	NOT REPORTED IN DETAIL	12 994		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	337	.2	12	8 303	4.1
	CURED, BOILED, SMOKED MEATS	239		4	5 694	4.2
	NOT REPORTED IN DETAIL	98		(NA)	(NA)	(NA)
	CONFECTIONERY (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5049200	BAKERY PRODUCTS	2 442	1.6	24	31 479	7.8
5049300	CANNED, BOTTLED FOODS	2 209	1.5	33	21 185	10.4
	CANNED FRUITS, FRUIT JUICES	825		14	12 051	6.8
	CANNED VEGETABLES, VEGETABLE JUICES	502		11	9 937	5.1
	CANNED FISH, SEAFOOD	201		8	7 050	2.9
	CANNED MEATS	436		14	9 471	4.6
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	115		6	7 598	1.5
	NOT REPORTED IN DETAIL	130		(NA)	(NA)	(NA)
5049410	COFFEE	212	.1	7	5 084	4.2
	ROASTED COFFEE (EXCEPT SOLUBLE)	186		7	5 084	3.7
	NOT REPORTED IN DETAIL	26		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	152	.1	3	807	18.8
5049910	SANDWICHES, SNACK ITEMS	81	.1	5	3 915	2.1
5049920	FLOUR, RELATED PRODUCTS	80	.1	7	4 971	1.6
5049930	SUGAR (REFINED)	127	.1	8	4 885	2.6
5049950	GROCERIES, EXCEPT AS SPECIFIED	4 026	2.7	36	20 267	19.9
	MARGARINE, BUTTER SUBSTITUTES	204		7	5 850	3.5
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	71		8	4 365	1.6
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	3 052		24	15 472	19.7
	NOT REPORTED IN DETAIL	699		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED	1 678	1.1	28	14 237	11.8
5049980	MISCELLANEOUS FOOD PRODUCTS	856	.6	14	8 353	10.2
5059910	PEANUTS, UNROASTED	319	.2	6	1 992	16.0
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	98	.1	3	1 630	6.0
5086220	SCHOOL EQUIPMENT, SUPPLIES	896	.6	28	24 547	3.7
5094110	CIGARETTES, CIGARS, TOBACCO	22 050	14.8	42	61 097	36.1
	CIGARETTES	18 206		24	36 308	50.1
	CIGARS	1 483		24	27 346	5.4
	OTHER TOBACCO	174		12	15 783	1.1
	NOT REPORTED IN DETAIL	2 187		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	361	.2	21	6 947	5.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	884	.6	24	15 599	5.7
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	422	.3	9	12 595	3.4
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	282	.2	4	5 234	5.4
5099693	SMOKERS' SUPPLIES AND PIPES	202	.1	10	20 056	1.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	332	.2	11	5 608	5.9
	COMMODITIES, N.E.C.	6 356	4.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	10	(Z)	3	253	4.0

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONFECTIONERY (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 128					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	46 873	100.0	87	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	593	1.3	3	7 869	7.5
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	366	.8	7	12 328	3.0
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	154	.3	5	1 259	12.2
	CHEESE	149		5	1 229	12.1
	NOT REPORTED IN DETAIL	5		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	26 781	57.1	87	46 873	57.1
	CANDY, ALL KINDS	16 387		59	38 955	42.1
	CHEWING GUM	1 242		38	31 637	3.9
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 706		26	23 008	7.4
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	5 470		59	32 451	16.9
	NOT REPORTED IN DETAIL	1 976		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	25	.1	5	1 167	2.1
5049200	BAKERY PRODUCTS	165	.4	9	1 493	11.1
5049300	CANNED, BOTTLED FOODS	379	.8	6	4 964	7.6
5049950	GROCERIES, EXCEPT AS SPECIFIED	700	1.5	17	6 896	10.2
	MARGARINE, BUTTER SUBSTITUTES	242		5	1 588	15.2
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	124		3	2 020	6.1
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	239		11	4 735	5.0
	NOT REPORTED IN DETAIL	95		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED	157	.3	9	3 099	5.1
5086220	SCHOOL EQUIPMENT, SUPPLIES	500	1.1	5	9 877	5.1
5094110	CIGARETTES, CIGARS, TOBACCO	13 953	29.8	19	26 518	52.6
	CIGARETTES	11 292		14	25 343	44.6
	CIGARS	1 657		18	26 331	6.3
	OTHER TOBACCO	976		12	23 532	4.1
	NOT REPORTED IN DETAIL	28		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	303	.6	7	12 208	2.5
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	818	1.7	10	17 439	4.7
5099693	SMOKERS' SUPPLIES AND PIPES	511	1.1	5	13 081	3.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	732	1.6	6	7 074	10.3
	COMMODITIES, N.E.C.	736	1.6	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 346					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 31,871					
	SALES REPORTED BY COMMODITY LINE.	85 358	100.0	250	(X)	(X)
	CONFECTIONERY (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	621	.7	12	8 827	7.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	1 954	2.3	44	24 054	8.1
5022230	TOILET SOAPS	397	.5	6	10 423	3.8
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	92	.1	3	3 395	2.7
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	63	.1	7	2 401	2.6
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	268	.3	13	5 713	4.7
	CHEESE	191		10	4 151	4.6
	MILK, CREAM (FLUID)	34		3	1 353	2.5
	NOT REPORTED IN DETAIL	43		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	56 230	65.9	250	85 358	65.9
	CANDY, ALL KINDS	24 071		180	68 205	35.3
	CHEWING GUM	2 894		140	56 923	5.1
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	3 933		49	31 647	12.4
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	20 949		168	61 397	34.1
	NOT REPORTED IN DETAIL	4 383		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	239	.3	18	7 060	3.4
5049200	BAKERY PRODUCTS	1 416	1.7	41	15 966	8.9
5049300	CANNED, BOTTLED FOODS	797	.9	23	11 191	7.1
	CANNED FRUITS, FRUIT JUICES	196		12	7 247	2.7
	CANNED VEGETABLES, VEGETABLE JUICES	232		7	4 192	5.5
	CANNED FISH, SEAFOOD	109		8	4 289	2.5
	CANNED MEATS	151		13	7 382	2.0
	CANNED MILK	52		3	3 351	1.6
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	51		6	3 640	1.4
	NOT REPORTED IN DETAIL	6		(NA)	(NA)	(NA)
5049410	COFFEE	259	.3	8	5 782	4.5
	SOLUBLE COFFEE	78		6	5 409	1.4
	ROASTED COFFEE (EXCEPT SOLUBLE)	133		4	4 141	3.2
	NOT REPORTED IN DETAIL	48		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	193	.2	5	2 313	8.3
5049910	SANDWICHES, SNACK ITEMS	781	.9	27	8 112	9.6
5049930	SUGAR (REFINED)	111	.1	3	2 122	5.2
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 435	1.7	41	18 855	7.6
	MARGARINE, BUTTER SUBSTITUTES	165		5	2 007	8.2
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	19		5	1 990	1.0
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	683		22	10 371	6.6
	NOT REPORTED IN DETAIL	568		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED	738	.9	39	13 283	5.6
5049980	MISCELLANEOUS FOOD PRODUCTS	300	.4	12	5 915	5.1
5059910	PEANUTS, UNROASTED	239	.3	9	3 507	6.8

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	CONFECTIONERY (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	2 936	3.4	19	14 994	19.6
5086220	SCHOOL EQUIPMENT, SUPPLIES	1 381	1.6	60	32 386	4.3
5094110	CIGARETTES, CIGARS, TOBACCO	10 036	11.8	64	40 028	25.1
	CIGARETTES	7 331		31	25 759	28.5
	CIGARS	1 330		50	29 364	4.5
	OTHER TOBACCO	747		15	18 023	4.1
	NOT REPORTED IN DETAIL	628		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	670	.8	31	18 316	3.7
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	1 473	1.7	38	25 452	5.8
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	179	.2	8	5 382	3.3
5099670	FOOD, BEVERAGE BASIC MATERIALS	117	.1	7	3 995	2.9
5099693	SMOKERS' SUPPLIES AND PIPES	650	.8	11	18 811	3.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	311	.4	22	7 729	4.0
	COMMODITIES, N.E.C.	1 403	1.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	69	.1	3	1 537	4.5
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	160				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	39 367	100.0	115	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	76	.2	8	1 574	4.8
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	775	2.0	17	6 719	11.5
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	74	.2	4	1 457	5.1
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	75	.2	6	923	8.1
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	52	.1	3	531	9.8
5045100	CONFECTIONERY	32 642	82.9	115	39 367	82.9
	CANDY, ALL KINDS	13 576		92	29 116	46.6
	CHEWING GUM	1 454		64	20 919	7.0
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	894		9	5 004	17.9
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	9 060		61	20 938	43.3
	NOT REPORTED IN DETAIL	7 658		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	34	.1	6	2 337	1.5
5049200	BAKERY PRODUCTS	77	.2	8	1 697	4.5
5049300	CANNED, BOTTLED FOODS	168	.4	7	2 933	5.7
5049410	COFFEE	181	.5	4	2 313	7.8
	ROASTED COFFEE (EXCEPT SOLUBLE)	120		3	1 663	7.2
	NOT REPORTED IN DETAIL	61		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	29	.1	3	1 454	2.0
5049910	SANDWICHES, SNACK ITEMS	236	.6	5	1 231	19.2
5049950	GROCERIES, EXCEPT AS SPECIFIED	467	1.2	14	8 640	5.4
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	295		3	5 672	5.2
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	36		4	786	4.6
	NOT REPORTED IN DETAIL	136		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED	317	.8	17	7 285	4.4
5059910	PEANUTS, UNROASTED	109	.3	3	860	12.7
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	39	.1	6	1 624	2.4
5086220	SCHOOL EQUIPMENT, SUPPLIES	368	.9	23	9 355	3.9
5094110	CIGARETTES, CIGARS, TOBACCO	1 822	4.6	13	6 300	28.9
	CIGARETTES	1 409		8	5 266	26.8
	CIGARS	239		11	5 680	4.2
	OTHER TOBACCO	157		5	3 741	4.2
	NOT REPORTED IN DETAIL	17		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	345	.9	8	7 708	4.5
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	152	.4	12	4 251	3.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 090	2.8	11	9 560	11.4
	COMMODITIES, N.E.C.	239	.6	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	195				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	58 478	100.0	148	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	1 311	2.2	16	10 616	12.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	86	.1	3	488	17.6
5045100	CONFECTIONERY	40 096	68.6	148	58 478	68.6
	CANDY, ALL KINDS	23 100		102	44 086	52.4
	CHEWING GUM	2 704		74	37 551	7.2
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 765		31	12 679	13.9
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	7 898		77	20 933	37.7
	NOT REPORTED IN DETAIL	4 629		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONFECTIONERY (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5049200	BAKERY PRODUCTS	349	.6	13	3 278	10.6
5049300	CANNED, BOTTLED FOODS	40	.1	6	1 093	3.7
5049420	TEA	125	.2	13	2 504	5.0
5049910	SANDWICHES, SNACK ITEMS	751	1.3	10	3 685	20.4
5049950	GROCERIES, EXCEPT AS SPECIFIED	975	1.7	23	3 658	26.7
	COOKING OILS (INC. VEGETABLE SHORTENINGS), OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	715		17	2 640	27.1
	NOT REPORTED IN DETAIL	195		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED	780	1.3	19	6 072	12.8
5049980	MISCELLANEOUS FOOD PRODUCTS	116	.2	7	3 122	3.7
5086220	SCHOOL EQUIPMENT, SUPPLIES	2 176	3.7	21	17 750	12.3
5094110	CIGARETTES, CIGARS, TOBACCO	7 151	12.2	25	25 748	27.8
	CIGARETTES	3 067		11	7 976	38.5
	CIGARS	1 375		18	16 226	8.5
	OTHER TOBACCO	775		7	9 413	8.2
	NOT REPORTED IN DETAIL	1 934		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	123	.2	7	4 606	2.7
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	1 050	1.8	14	7 750	13.5
5099693	SMOKERS' SUPPLIES AND PIPES	666	1.1	5	6 693	10.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	726	1.2	5	4 714	15.4
	COMMODITIES, N.E.C.	1 927	3.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	30	.1	3	242	12.4
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	64				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	5,750				
	SALES REPORTED BY COMMODITY LINE	16 108	100.0	46	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	27	.2	5	2 625	1.0
5045100	CONFECTIONERY	11 136	69.1	46	16 108	69.1
	CANDY, ALL KINDS	7 252		30	12 450	58.2
	CHEWING GUM	317		16	6 811	4.7
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	777		13	6 307	12.3
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	2 117		30	8 694	24.4
	NOT REPORTED IN DETAIL	673		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	84	.5	5	1 073	7.8
5049200	BAKERY PRODUCTS	48	.3	5	1 597	3.0
5049300	CANNED, BOTTLED FOODS	105	.7	6	2 150	4.9
	CANNED FRUITS, FRUIT JUICES	66		3	1 198	5.5
	NOT REPORTED IN DETAIL	39		(NA)	(NA)	(NA)
5049410	COFFEE	33	.2	3	1 009	3.3
5049910	SANDWICHES, SNACK ITEMS	60	.4	3	512	11.7
5049940	DRIED FRUITS	152	.9	5	1 674	9.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	569	3.5	10	3 707	15.3
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	475		8	3 374	14.1
	NOT REPORTED IN DETAIL	94		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED	62	.4	8	3 036	2.0
5049980	MISCELLANEOUS FOOD PRODUCTS	1 311	8.1	6	3 734	35.1
5059910	PEANUTS, UNROASTED	70	.4	3	1 767	4.0
5086220	SCHOOL EQUIPMENT, SUPPLIES	70	.4	4	1 548	4.5
5094110	CIGARETTES, CIGARS, TOBACCO	1 649	10.2	10	5 685	29.0
	CIGARETTES	1 216		6	4 225	28.8
	CIGARS	141		7	4 511	3.1
	OTHER TOBACCO	60		5	3 719	1.6
	NOT REPORTED IN DETAIL	232		(NA)	(NA)	(NA)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	291	1.8	8	2 869	10.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	156	1.0	3	2 010	7.8
	COMMODITIES, N.E.C.	252	1.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	33	.2	3	709	4.7
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	177				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	14,465				
	SALES REPORTED BY COMMODITY LINE	60 672	100.0	124	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	114	.2	6	1 941	5.9
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	52	.1	4	3 087	1.7
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	136	.2	4	3 477	3.9
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	184	.3	9	3 461	5.3

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONFECTIONERY (CONT.)					
	PACIFIC DIVISION (CONT.)					
5045100	CONFECTIONERY	46 017	75.8	124	60 672	75.8
	CANDY, ALL KINDS	30 636		87	43 232	70.9
	CHEWING GUM	1 022		31	13 879	7.4
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 822		21	8 500	21.4
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	7 030		54	20 691	34.0
	NOT REPORTED IN DETAIL	5 507		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	658	1.1	11	4 562	14.4
	CURED, BOILED, SMOKED MEATS	401		6	2 017	19.9
	NOT REPORTED IN DETAIL	257		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	615	1.0	13	3 576	17.2
5049300	CANNED, BOTTLED FOODS	1 052	1.7	15	9 114	11.5
	CANNED FRUITS, FRUIT JUICES	143		5	4 506	3.2
	CANNED VEGETABLES, VEGETABLE JUICES	175		6	4 894	3.6
	CANNED FISH, SEAFOOD	16		3	1 216	1.3
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	499		4	5 105	9.8
	NOT REPORTED IN DETAIL	219		(NA)	(NA)	(NA)
5049410	COFFEE	245	.4	4	2 925	8.4
5049610	SOFT DRINKS	205	.3	6	2 380	8.6
5049910	SANDWICHES, SNACK ITEMS	83	.1	6	1 268	6.5
5049930	SUGAR (REFINED)	31	.1	3	1 723	1.8
5049940	DRIED FRUITS	983	1.6	10	6 173	15.9
5049950	GROCERIES, EXCEPT AS SPECIFIED	2 565	4.2	26	14 304	17.9
	MARGARINE, BUTTER SUBSTITUTES	461		13	5 938	7.8
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	112		5	2 585	4.3
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	1 637		18	10 924	15.0
	NOT REPORTED IN DETAIL	355		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED	89	.1	15	9 074	1.0
5049980	MISCELLANEOUS FOOD PRODUCTS	413	.7	6	4 114	10.0
5094110	CIGARETTES, CIGARS, TOBACCO	3 711	6.1	21	15 667	23.7
	CIGARETTES	2 603		17	12 354	21.1
	CIGARS	338		10	4 939	6.8
	OTHER TOBACCO	59		6	2 532	2.3
	NOT REPORTED IN DETAIL	711		(NA)	(NA)	(NA)
5095212	WINES	57	.1	4	1 935	2.9
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 036	1.7	12	7 642	13.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	220	.4	7	2 617	8.4
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	67	.1	4	1 417	4.7
5099670	FOOD, BEVERAGE BASIC MATERIALS	142	.2	5	2 656	5.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	52	.1	4	1 819	2.9
	COMMODITIES, N.E.C.	1 789	2.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	156	.3	7	2 895	5.4
	FISH, SEAFOODS (SIC 5046)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	291				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	112 739	100.0	193	(X)	(X)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	100 876	89.5	193	112 739	89.5
5049300	CANNED, BOTTLED FOODS	329	.3	7	6 699	4.9
	CANNED FISH, SEAFOOD	329		7	6 699	4.9
5049500	FROZEN FOODS	9 643	8.6	30	35 567	27.1
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	8 612		28	34 178	25.2
	NOT REPORTED IN DETAIL	1 031		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	296	.3	4	4 509	6.6
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	185	.2	9	2 381	7.8
5099611	PETROLEUM PRODUCTS	684	.6	9	3 347	20.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	267	.2	7	4 332	6.2
	COMMODITIES, N.E.C.	445	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	14	(Z)	5	4 425	.3
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	310				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	128 217	100.0	212	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	431	.3	7	6 350	6.8
5045100	CONFECTIONERY	70	.1	3	2 086	3.4
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	119 489	93.2	212	128 217	93.2
5047100	MEATS, PROVISIONS	477	.4	8	4 000	11.9
5049200	BAKERY PRODUCTS	137	.1	3	2 166	6.3
5049300	CANNED, BOTTLED FOODS	975	.8	17	11 757	8.3
	CANNED VEGETABLES, VEGETABLE JUICES	29		3	1 462	2.0
	CANNED FISH, SEAFOOD	819		11	9 232	8.9
	CANNED MEATS	58		4	2 961	2.0
	NOT REPORTED IN DETAIL	69		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	5 338	4.2	31	28 981	18.4
	FROZEN POULTRY (PACKAGED ONLY)	197		4	4 844	4.1
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	4 639		26	25 334	18.3
	FROZEN MEATS (PACKAGED ONLY)	56		3	4 566	1.2
	NOT REPORTED IN DETAIL	446		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	FISH, SEAFOODS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5049950	GROCERIES, EXCEPT AS SPECIFIED	212	.2	8	5 467	3.9
	COMMODITIES, N.E.C.	1 088	.8	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 136					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE	62 857	100.0	76	(X)	(X)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	55 508	88.3	76	62 857	88.3
5047100	MEATS, PROVISIONS	227	.4	4	1 174	19.3
	CURED, BOILED, SMOKED MEATS	226		3	1 099	20.6
	NOT REPORTED IN DETAIL	1		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	57	.1	4	946	6.0
5049300	CANNED, BOTTLED FOODS	612	1.0	11	12 062	5.1
5049500	FROZEN FOODS	5 781	9.2	24	24 774	23.3
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	5 286		23	23 603	22.4
	NOT REPORTED IN DETAIL	495		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	118	.2	6	1 596	7.4
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	100		3	1 196	8.4
	NOT REPORTED IN DETAIL	18		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	554	.9	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 30					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE	11 919	100.0	18	(X)	(X)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	11 195	93.9	18	11 919	93.9
5049500	FROZEN FOODS	672	5.6	8	3 455	19.5
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	544		8	3 455	15.7
	NOT REPORTED IN DETAIL	128		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	46	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6	.1	3	116	5.2
	SOUTH ATLANTIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	FISH, SEAFOODS (CONT.)					
	WEST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 13					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 1,603					
	SALES REPORTED BY COMMODITY LINE	6 701	100.0	7	(X)	(X)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	5 178	77.3	7	6 701	77.3
5049500	FROZEN FOODS	1 087	16.2	5	4 751	22.9
	FROZEN VEGETABLES	130		3	3 584	3.6
	FROZEN POULTRY (PACKAGED ONLY)	33		3	3 584	.9
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	668		4	4 178	16.0
	NOT REPORTED IN DETAIL	256		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	436	6.5	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 157					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE	70 863	100.0	103	(X)	(X)
5044110	EGGS (FRESH, STORAGE)	46	.1	3	1 844	2.5
5044120	POULTRY	674	1.0	4	2 100	32.1
	DRESSED POULTRY, RESALES	462		3	1 989	23.2
	NOT REPORTED IN DETAIL	212		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	58 581	82.7	103	70 863	82.7
5047100	MEATS, PROVISIONS	861	1.2	3	3 694	23.3
5049300	CANNED, BOTTLED FOODS	2 165	3.1	13	13 285	16.3
	CANNED FISH, SEAFOOD	2 159		11	11 993	18.0
	NOT REPORTED IN DETAIL	6		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	7 417	10.5	20	27 264	27.2
	FROZEN VEGETABLES	63		4	4 615	1.4
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	7 100		17	23 675	30.0
	NOT REPORTED IN DETAIL	254		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	492	.7	7	7 408	6.6
	COMMODITIES, N.E.C.	603	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	24	(Z)	3	351	6.8

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	MEATS, MEAT PRODUCTS (SIC 5047)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 406					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	513 259	100.0	329	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	5 753	1.1	108	136 469	4.2
	BUTTER.	3 674		95	132 546	2.8
	CHEESE.	1 963		82	125 031	1.6
	MILK, CREAM (FLUID)	41		6	1 206	3.4
	OTHER DAIRY PRODUCTS.	5		3	2 402	.2
	NOT REPORTED IN DETAIL.	70		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	1 035	.2	72	99 037	1.0
5044120	POULTRY	11 492	2.2	115	164 580	7.0
	LIVE POULTRY.	431		4	3 287	13.1
	DRESSED POULTRY, RESALES.	10 113		102	155 832	6.5
	NOT REPORTED IN DETAIL.	948		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	505	.1	10	15 921	3.2
5047100	MEATS, PROVISIONS	476 654	92.9	329	513 259	92.9
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS . . .	380 030		272	440 508	86.3
	CURED, BOILED, SMOKED MEATS	18 810		135	170 290	11.0
	SAUSAGE, MEAT LOAVES.	13 917		129	157 039	8.9
	LARD.	784		59	82 408	1.0
	OTHER MEAT (INCLUDING GAME)	12 170		28	32 623	37.3
	NOT REPORTED IN DETAIL.	50 943		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	470	.1	13	10 165	4.6
	FRESH FRUITS, BERRIES, MELONS	114		4	2 132	5.3
	FRESH VEGETABLES.	237		6	5 624	4.2
	NOT REPORTED IN DETAIL.	119		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	5 011	1.0	75	129 088	3.9
	CANNED FRUITS, FRUIT JUICES	76		7	9 066	.8
	CANNED VEGETABLES, VEGETABLE JUICES	549		7	12 076	4.5
	CANNED FISH, SEAFOOD.	56		6	9 031	.6
	CANNED MEATS.	4 066		64	125 117	3.2
	CANNED MILK	89		5	6 893	1.3
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD .	120		5	6 396	1.9
	NOT REPORTED IN DETAIL.	55		(NA)	(NA)	(NA)
5049410	COFFEE.	257	.1	7	10 580	2.4
	GREEN COFFEE.	80		3	4 358	1.8
	SOLUBLE COFFEE.	22		3	5 818	.4
	ROASTED COFFEE (EXCEPT SOLUBLE)	155		4	6 265	2.5
5049500	FROZEN FOODS.	8 364	1.6	72	125 145	6.7
	FROZEN FRUITS	487		17	33 009	1.5
	FROZEN JUICES	583		23	49 938	1.2
	FROZEN VEGETABLES	1 648		26	53 755	3.1
	FROZEN POULTRY (PACKAGED ONLY).	2 581		20	49 079	5.3
	FROZEN FISH, SEAFOOD (PACKAGED ONLY). . . .	1 022		28	59 639	1.7
	FROZEN MEATS (PACKAGED ONLY).	1 524		32	53 881	2.8
	FROZEN PREPARED FOODS, BAKED GOODS.	235		11	32 889	.7
	OTHER PACKAGED FROZEN FOODS	31		5	6 188	.5
	NOT REPORTED IN DETAIL.	253		(NA)	(NA)	(NA)
	MEATS, MEAT PRODUCTS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5049950	GROCERIES, EXCEPT AS SPECIFIED.	2 446	.5	68	116 001	2.1
	MARGARINE, BUTTER SUBSTITUTES	630		42	81 360	.8
	COOKING OILS (INC. VEGETABLE SHORTENINGS) .	661		40	73 969	.9
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS).	343		11	12 108	2.8
	NOT REPORTED IN DETAIL.	812		(NA)	(NA)	(NA)
5049980	MISCELLANEOUS FOOD PRODUCTS	305	.1	4	5 375	5.7
	COMMODITIES, N.E.C.	792	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	175	(Z)	4	10 938	1.6
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 1,503					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	1 598 133	100.0	1 124	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	15 597	1.0	147	228 278	6.8
	BUTTER.	3 390		108	169 088	2.0
	CHEESE.	8 512		122	179 630	4.7
	ICE CREAM, ICES	134		7	8 618	1.6
	MILK, CREAM (FLUID)	246		11	14 494	1.7
	OTHER DAIRY PRODUCTS.	2 414		15	53 365	4.5
	NOT REPORTED IN DETAIL.	901		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	1 331	.1	58	57 681	2.3
5044120	POULTRY	24 564	1.5	206	290 734	8.4
	LIVE POULTRY.	91		7	5 302	1.7
	DRESSED POULTRY, KILLED ON PREMISES	1 571		11	19 413	8.1
	DRESSED POULTRY, RESALES.	20 402		181	259 023	7.9
	NOT REPORTED IN DETAIL.	2 500		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	2 039	.1	25	37 046	5.5
5047100	MEATS, PROVISIONS	1 516 832	94.9	1 124	1 598 133	94.9
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS . . .	1 150 308		886	1 293 084	89.0
	CURED, BOILED, SMOKED MEATS	129 384		401	471 953	27.4
	SAUSAGE, MEAT LOAVES.	34 366		311	323 524	10.6
	LARD.	3 427		124	195 350	1.8
	OTHER MEAT (INCLUDING GAME)	62 529		136	186 900	33.5
	NOT REPORTED IN DETAIL.	136 818		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	3 707	.2	23	74 413	5.0
	FRESH FRUITS, BERRIES, MELONS	134		8	12 068	1.1
	FRESH VEGETABLES.	2 985		9	59 989	5.0
	NOT REPORTED IN DETAIL.	588		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	1 022	.1	14	12 950	7.9

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	MEATS, MEAT PRODUCTS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5049300	CANNED, BOTTLED FOODS	12 902	.8	125	223 289	5.8
	CANNED FRUITS, FRUIT JUICES	497		15	45 574	1.1
	CANNED VEGETABLES, VEGETABLE JUICES	1 042		16	21 738	4.8
	CANNED FISH, SEAFOOD	82		15	16 149	.5
	CANNED MEATS	10 856		107	208 682	5.2
	CANNED MILK	23		3	5 136	.4
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	152		4	4 967	3.1
	NOT REPORTED IN DETAIL	250		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	9 537	.6	113	147 451	6.5
	FROZEN FRUITS	311		12	18 379	1.7
	FROZEN JUICES	549		15	23 890	2.3
	FROZEN VEGETABLES	754		22	30 372	2.5
	FROZEN POULTRY (PACKAGED ONLY)	1 070		50	53 769	2.0
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	1 014		45	55 094	1.8
	FROZEN MEATS (PACKAGED ONLY)	4 568		73	104 420	4.4
	FROZEN PREPARED FOODS, BAKED GOODS	487		12	13 034	3.7
	OTHER PACKAGED FROZEN FOODS	175		11	13 067	1.3
	NOT REPORTED IN DETAIL	609		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	5 308	.3	77	151 464	3.5
	MARGARINE, BUTTER SUBSTITUTES	1 029		31	69 895	1.5
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	2 012		41	104 124	1.9
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	59		3	5 259	1.1
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	651		29	31 943	2.0
	NOT REPORTED IN DETAIL	1 557		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	5 206	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	88	(Z)	5	16 331	.5
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	992				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	118,530				
	SALES REPORTED BY COMMODITY LINE	1 139 099	100.0	713	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	9 295	.8	107	182 297	5.1
	BUTTER	477		44	118 979	.4
	CHEESE	8 469		85	120 325	7.0
	ICE CREAM, ICES	15		5	7 423	.2
	MILK, CREAM (FLUID)	122		7	8 597	1.4
	OTHER DAIRY PRODUCTS	36		3	51 256	.1
	NOT REPORTED IN DETAIL	176		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	609	.1	39	54 318	1.1
5044120	POULTRY	4 588	.4	126	177 942	2.6
	LIVE POULTRY	73		3	3 533	2.1
	DRESSED POULTRY, KILLED ON PREMISES	68		5	2 431	2.8
	DRESSED POULTRY, RESALES	4 400		116	167 821	2.6
	NOT REPORTED IN DETAIL	47		(NA)	(NA)	(NA)
	MEATS, MEAT PRODUCTS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	1 185	.1	29	36 176	3.3
5047100	MEATS, PROVISIONS	1 087 302	95.5	713	1 139 099	95.5
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	842 388		573	918 852	91.7
	CURED, BOILED, SMOKED MEATS	32 858		254	269 373	12.2
	SAUSAGE, MEAT LOAVES	28 615		267	257 643	11.1
	LARD	2 987		136	160 659	1.9
	OTHER MEAT (INCLUDING GAME)	19 183		67	91 767	20.9
	NOT REPORTED IN DETAIL	161 271		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	17 695	1.6	102	209 845	8.4
	CANNED FRUITS, FRUIT JUICES	290		12	14 593	2.0
	CANNED VEGETABLES, VEGETABLE JUICES	703		16	15 896	4.4
	CANNED FISH, SEAFOOD	54		7	4 893	1.1
	CANNED MEATS	16 250		83	192 114	8.5
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	40		4	3 742	1.1
	NOT REPORTED IN DETAIL	358		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	12 724	1.1	103	130 659	9.7
	FROZEN FRUITS	86		13	17 750	.5
	FROZEN JUICES	226		19	23 679	1.0
	FROZEN VEGETABLES	912		30	38 357	2.4
	FROZEN POULTRY (PACKAGED ONLY)	946		42	53 506	1.8
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	2 238		63	72 856	3.1
	FROZEN MEATS (PACKAGED ONLY)	7 455		54	72 241	10.3
	FROZEN PREPARED FOODS, BAKED GOODS	100		6	9 443	1.1
	OTHER PACKAGED FROZEN FOODS	215		8	12 237	1.8
	NOT REPORTED IN DETAIL	546		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	2 745	.2	78	72 010	3.8
	MARGARINE, BUTTER SUBSTITUTES	181		29	32 474	.6
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	814		47	52 499	1.6
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	1 134		17	19 275	5.9
	NOT REPORTED IN DETAIL	616		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	2 144	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	812	.1	21	70 519	1.2
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	315				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	34,198				
	SALES REPORTED BY COMMODITY LINE	174 404	100.0	213	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	626	.4	50	32 013	2.0
	BUTTER	26		6	5 274	.5
	CHEESE	465		41	22 855	2.0
	ICE CREAM, ICES	19		4	3 767	.5
	MILK, CREAM (FLUID)	26		3	3 450	.8
	OTHER DAIRY PRODUCTS	41		3	4 554	.9
	NOT REPORTED IN DETAIL	49		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	MEATS, MEAT PRODUCTS (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5044110	EGGS (FRESH, STORAGE)	115	.1	13	12 382	.9
5044120	POULTRY	1 557	.9	56	32 182	4.8
	DRESSED POULTRY, RESALES	1 434		50	29 841	4.8
	NOT REPORTED IN DETAIL	123		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	89	.1	7	5 858	1.5
	CANDY, ALL KINDS	31		3	3 408	.9
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	44		4	4 493	1.0
	NOT REPORTED IN DETAIL	14		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	226	.1	13	11 123	2.0
5047100	MEATS, PROVISIONS	162 747	93.3	213	174 404	93.3
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	116 807		165	138 486	84.3
	CURED, BOILED, SMOKED MEATS	7 107		103	65 541	10.8
	SAUSAGE, MEAT LOAVES	8 526		101	65 209	13.1
	LARD	643		66	50 010	1.3
	OTHER MEAT (INCLUDING GAME)	2 600		21	9 989	26.0
	NOT REPORTED IN DETAIL	27 064		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	274	.2	9	8 614	3.2
	FRESH FRUITS, BERRIES, MELONS	203		3	5 567	3.6
	NOT REPORTED IN DETAIL	71		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	1 651	.9	28	21 431	7.7
	CANNED FRUITS, FRUIT JUICES	355		5	8 729	4.1
	CANNED VEGETABLES, VEGETABLE JUICES	581		8	9 974	5.8
	CANNED FISH, SEAFOOD	143		5	5 243	2.7
	CANNED MEATS	317		21	13 300	2.4
	NOT REPORTED IN DETAIL	255		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	5 519	3.2	45	44 666	12.4
	FROZEN FRUITS	90		6	9 176	1.0
	FROZEN JUICES	53		5	6 219	.9
	FROZEN VEGETABLES	105		6	7 018	1.5
	FROZEN POULTRY (PACKAGED ONLY)	221		13	16 368	1.4
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	570		26	19 506	2.9
	FROZEN MEATS (PACKAGED ONLY)	1 221		15	13 086	9.3
	FROZEN PREPARED FOODS, BAKED GOODS	2 762		3	9 566	28.9
	OTHER PACKAGED FROZEN FOODS	38		3	1 892	2.0
	NOT REPORTED IN DETAIL	459		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	338	.2	33	21 422	1.6
	MARGARINE, BUTTER SUBSTITUTES	110		18	11 628	.9
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	142		14	14 142	1.0
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	47		8	5 014	.9
	NOT REPORTED IN DETAIL	39		(NA)	(NA)	(NA)
5059100	HIDES, SKINS, PELTS	92	.1	6	3 804	2.4
5094110	CIGARETTES, CIGARS, TOBACCO	93	.1	5	5 998	1.6
	CIGARETTES	87		4	5 887	1.5
	NOT REPORTED IN DETAIL	6		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS	175	.1	3	5 294	3.3
	COMMODITIES, N.E.C.	533	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	369	.2	14	4 394	8.4
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	471				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	64,374				
	SALES REPORTED BY COMMODITY LINE	282 622	100.0	311	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	4 441	1.6	104	102 938	4.3
	BUTTER	1 566		69	83 829	1.9
	CHEESE	2 631		91	95 501	2.8
	ICE CREAM, ICES	15		3	1 593	.9
	MILK, CREAM (FLUID)	30		5	2 421	1.2
	OTHER DAIRY PRODUCTS	31		5	2 293	1.4
	NOT REPORTED IN DETAIL	168		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	1 579	.6	65	74 522	2.1
5044120	POULTRY	7 112	2.5	101	99 991	7.1
	DRESSED POULTRY, RESALES	6 324		87	89 918	7.0
	NOT REPORTED IN DETAIL	788		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	633	.2	14	9 007	7.0
	CANDY, ALL KINDS	379		5	4 660	8.1
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	62		6	5 097	1.2
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	128		6	4 535	2.8
	NOT REPORTED IN DETAIL	64		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	467	.2	16	19 059	2.5
5047100	MEATS, PROVISIONS	255 107	90.3	311	282 622	90.3
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	160 012		224	220 090	72.7
	CURED, BOILED, SMOKED MEATS	23 766		161	150 765	15.8
	SAUSAGE, MEAT LOAVES	16 171		166	137 084	11.8
	LARD	3 862		92	92 630	4.2
	OTHER MEAT (INCLUDING GAME)	6 621		48	46 467	14.2
	NOT REPORTED IN DETAIL	44 675		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	681	.2	18	26 542	2.6
5049300	CANNED, BOTTLED FOODS	3 287	1.2	65	77 760	4.2
	CANNED FRUITS, FRUIT JUICES	389		14	10 429	3.7
	CANNED VEGETABLES, VEGETABLE JUICES	672		16	12 224	5.5
	CANNED FISH, SEAFOOD	89		8	5 771	1.5
	CANNED MEATS	1 788		45	64 401	2.8
	CANNED MILK	93		5	3 824	2.4
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	45		4	2 814	1.6
	NOT REPORTED IN DETAIL	211		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	MEATS, MEAT PRODUCTS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5049410	COFFEE	190	.1	18	10 038	1.9
5049500	FROZEN FOODS	4 843	1.7	73	68 836	7.0
	FROZEN FRUITS	35		8	7 889	.4
	FROZEN JUICES	156		16	14 343	1.1
	FROZEN VEGETABLES	737		29	24 200	3.0
	FROZEN POULTRY (PACKAGED ONLY)	421		23	18 581	2.3
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	467		38	32 262	1.4
	FROZEN MEATS (PACKAGED ONLY)	2 206		37	41 157	5.4
	FROZEN PREPARED FOODS, BAKED GOODS	215		10	11 267	1.9
	OTHER PACKAGED FROZEN FOODS	68		6	8 208	.8
	NOT REPORTED IN DETAIL	538		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	2 873	1.0	83	82 578	3.5
	MARGARINE, BUTTER SUBSTITUTES	707		59	63 675	1.1
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	712		44	56 229	1.3
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	8		4	1 136	.7
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	599		25	20 861	2.9
	NOT REPORTED IN DETAIL	847		(NA)	(NA)	(NA)
5094110	CIGARETTES, CIGARS, TOBACCO	182	.1	6	1 982	9.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	233	.1	11	8 156	2.9
	COMMODITIES, N.E.C.	859	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	135	(Z)	5	1 221	11.1
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	185				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	23,371				
	SALES REPORTED BY COMMODITY LINE	71 426	100.0	117	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	935	1.3	31	19 737	4.7
	BUTTER	44		10	8 758	.5
	CHEESE	609		28	16 871	3.6
	MILK, CREAM (FLUID)	26		3	3 160	.8
	OTHER DAIRY PRODUCTS	221		3	3 936	5.6
	NOT REPORTED IN DETAIL	35		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	501	.7	30	20 748	2.4
5044120	POULTRY	1 884	2.6	43	27 678	6.8
	DRESSED POULTRY, RESALES	1 667		34	24 500	6.8
	NOT REPORTED IN DETAIL	217		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	37	.1	3	2 503	1.5
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	(D)	.7	14	13 222	3.9
5047100	MEATS, PROVISIONS	60 279	84.4	117	71 426	84.4
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	27 692		85	46 865	59.1
	CURED, BOILED, SMOKED MEATS	4 607		54	27 247	16.9
	SAUSAGE, MEAT LOAVES	5 906		66	34 637	17.1
	LARD	887		40	20 900	4.2
	OTHER MEAT (INCLUDING GAME)	2 619		19	10 181	25.7
	NOT REPORTED IN DETAIL	18 568		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	118	.2	7	3 055	3.9
	FRESH FRUITS, BERRIES, MELONS	17		3	965	1.8
	FRESH VEGETABLES	80		4	1 389	5.8
	NOT REPORTED IN DETAIL	21		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	1 343	1.9	20	17 786	7.6
	CANNED VEGETABLES, VEGETABLE JUICES	750		3	5 645	13.3
	CANNED MEATS	328		15	15 209	2.2
	NOT REPORTED IN DETAIL	265		(NA)	(NA)	(NA)
5049420	TEA	37	.1	3	5 581	.7
5049500	FROZEN FOODS	3 288	4.6	29	22 962	14.3
	FROZEN FRUITS	61		7	11 341	.5
	FROZEN JUICES	89		11	13 201	.7
	FROZEN VEGETABLES	1 075		11	13 167	8.2
	FROZEN POULTRY (PACKAGED ONLY)	178		11	13 145	1.4
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	389		18	17 644	2.2
	FROZEN MEATS (PACKAGED ONLY)	822		13	11 360	7.2
	FROZEN PREPARED FOODS, BAKED GOODS	45		4	4 812	.9
	OTHER PACKAGED FROZEN FOODS	40		4	3 120	1.3
	NOT REPORTED IN DETAIL	589		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 845	2.6	29	26 166	7.1
	MARGARINE, BUTTER SUBSTITUTES	420		21	17 706	2.4
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	495		14	19 278	2.6
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	9		3	5 581	.2
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	359		12	12 176	2.9
	NOT REPORTED IN DETAIL	562		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	59	.1	3	2 242	2.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	82	.1	3	3 026	2.7
	COMMODITIES, N.E.C.	405	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	95	.1	4	1 341	7.1
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	419				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	54,080				
	SALES REPORTED BY COMMODITY LINE	218 809	100.0	282	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	MEATS, MEAT PRODUCTS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	2 335	1.1	73	66 990	3.5
	BUTTER	271		26	33 633	.8
	CHEESE	1 848		65	60 109	3.1
	ICE CREAM, ICES	41		5	5 579	.7
	MILK, CREAM (FLUID)	141		7	6 781	2.1
	OTHER DAIRY PRODUCTS	10		5	5 529	.2
	NOT REPORTED IN DETAIL	24		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	508	.2	26	29 597	1.7
5044120	POULTRY	3 380	1.5	65	65 005	5.2
	LIVE POULTRY	44		3	1 335	3.3
	DRESSED POULTRY, RESALES	3 187		57	58 748	5.4
	NOT REPORTED IN DETAIL	149		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	245	.1	12	12 321	2.0
5047100	MEATS, PROVISIONS	201 059	91.9	282	218 809	91.9
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	143 913		218	179 285	80.3
	CURED, BOILED, SMOKED MEATS	13 144		132	96 038	13.7
	SAUSAGE, MEAT LOAVES	14 250		145	109 491	13.0
	LARD	867		66	64 120	1.4
	OTHER MEAT (INCLUDING GAME)	4 005		35	30 847	13.0
	NOT REPORTED IN DETAIL	24 880		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	226	.1	8	7 479	3.0
5049200	BAKERY PRODUCTS	341	.2	13	8 237	4.1
5049300	CANNED, BOTTLED FOODS	2 128	1.0	41	41 528	5.1
	CANNED FRUITS, FRUIT JUICES	214		5	5 904	3.6
	CANNED VEGETABLES, VEGETABLE JUICES	272		6	7 063	3.9
	CANNED FISH, SEAFOOD	26		5	5 496	.5
	CANNED MEATS	1 387		37	40 064	3.5
	CANNED MILK	150		5	5 020	3.0
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	53		7	7 294	.7
	NOT REPORTED IN DETAIL	26		(NA)	(NA)	(NA)
5049410	COFFEE	141	.1	6	6 246	2.3
	ROASTED COFFEE (EXCEPT SOLUBLE)	131		4	5 143	2.5
	NOT REPORTED IN DETAIL	10		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	2 603	1.2	36	39 537	6.6
	FROZEN FRUITS	50		7	13 600	.4
	FROZEN JUICES	60		7	7 727	.8
	FROZEN VEGETABLES	403		11	17 653	2.3
	FROZEN POULTRY (PACKAGED ONLY)	734		20	24 348	3.0
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	297		15	20 053	1.5
	FROZEN MEATS (PACKAGED ONLY)	473		13	13 896	3.4
	FROZEN PREPARED FOODS, BAKED GOODS	84		3	3 531	2.4
	NOT REPORTED IN DETAIL	502		(NA)	(NA)	(NA)
5049920	FLOUR, RELATED PRODUCTS	155	.1	8	5 813	2.7
5049930	SUGAR (REFINED)	145	.1	7	6 404	2.3
5049950	GROCERIES, EXCEPT AS SPECIFIED	3 243	1.5	55	56 635	5.7
	MARGARINE, BUTTER SUBSTITUTES	808		33	33 364	2.4
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	680		33	41 073	1.7
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	32		3	3 189	1.0
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	319		14	15 070	2.1
	NOT REPORTED IN DETAIL	1 404		(NA)	(NA)	(NA)
5059100	HIDES, SKINS, PELTS	322	.1	9	10 692	3.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	133	.1	8	9 363	1.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	223	.1	12	12 212	1.8
	COMMODITIES, N.E.C.	1 444	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	178	.1	9	7 513	2.4
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	181				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	24,802				
	SALES REPORTED BY COMMODITY LINE	93 936	100.0	115	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	153	.2	14	10 092	1.5
	BUTTER	29		3	1 952	1.5
	CHEESE	68		10	9 254	.7
	OTHER DAIRY PRODUCTS	17		4	2 286	.7
	NOT REPORTED IN DETAIL	39		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	6 087	6.5	10	23 696	25.7
5044120	POULTRY	645	.7	25	15 979	4.0
	DRESSED POULTRY, RESALES	478		21	13 328	3.6
	NOT REPORTED IN DETAIL	167		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	54	.1	6	2 306	2.3
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	131	.1	6	3 437	3.8
5047100	MEATS, PROVISIONS	82 181	87.5	115	93 936	87.5
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	49 522		78	65 835	75.2
	CURED, BOILED, SMOKED MEATS	3 598		44	29 257	12.3
	SAUSAGE, MEAT LOAVES	4 905		42	28 774	17.0
	LARD	352		24	16 874	2.1
	OTHER MEAT (INCLUDING GAME)	3 363		15	8 913	37.7
	NOT REPORTED IN DETAIL	20 441		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	365	.4	6	4 599	7.9
5049200	BAKERY PRODUCTS	60	.1	4	1 542	3.9

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	MEATS, MEAT PRODUCTS (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5049300	CANNED, BOTTLED FOODS	417	.4	11	9 273	4.5
	CANNED FRUITS, FRUIT JUICES	82		3	1 952	4.2
	CANNED FISH, SEAFOOD	10		3	1 531	.7
	CANNED MEATS	261		7	5 255	5.0
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	52		3	3 813	1.4
	NOT REPORTED IN DETAIL	12		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	2 533	2.7	15	25 962	9.8
	FROZEN FRUITS	156		4	20 298	.8
	FROZEN JUICES	162		5	21 772	.7
	FROZEN VEGETABLES	114		5	21 772	.5
	FROZEN POULTRY (PACKAGED ONLY)	1 621		4	19 254	8.4
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	87		6	21 592	.4
	FROZEN MEATS (PACKAGED ONLY)	155		8	4 936	3.1
	NOT REPORTED IN DETAIL	238		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	163	.2	3	2 141	7.6
5049950	GROCERIES, EXCEPT AS SPECIFIED	425	.5	10	7 316	5.8
	COMMODITIES, N.E.C.	671	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	51	.1	6	1 767	2.9
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	698				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	86,625				
	SALES REPORTED BY COMMODITY LINE	653 459	100.0	499	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	3 610	.6	55	81 029	4.5
	BUTTER	843		10	24 927	3.4
	CHEESE	1 818		43	69 516	2.6
	ICE CREAM, ICES	119		3	8 116	1.5
	MILK, CREAM (FLUID)	88		6	9 411	.9
	OTHER DAIRY PRODUCTS	543		4	10 292	5.3
	NOT REPORTED IN DETAIL	199		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	759	.1	28	44 629	1.7
5044120	POULTRY	5 432	.8	83	121 929	4.5
	DRESSED POULTRY, RESALES	5 076		75	109 499	4.6
	NOT REPORTED IN DETAIL	356		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	1 381	.2	29	46 889	2.9
5047100	MEATS, PROVISIONS	624 799	95.6	499	653 459	95.6
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	439 188		402	511 920	85.8
	CURED, BOILED, SMOKED MEATS	35 239		199	265 052	13.3
	SAUSAGE, MEAT LOAVES	26 899		177	206 795	13.0
	LARD	1 927		95	153 527	1.3
	OTHER MEAT (INCLUDING GAME)	15 636		55	81 339	19.2
	NOT REPORTED IN DETAIL	105 910		(NA)	(NA)	(NA)
	MEATS, MEAT PRODUCTS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5048100	FRESH FRUITS, VEGETABLES, BERRIES	1 438	.2	14	21 484	6.7
	FRESH VEGETABLES	1 265		7	15 959	7.9
	NOT REPORTED IN DETAIL	173		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	754	.1	10	11 377	6.6
5049300	CANNED, BOTTLED FOODS	3 130	.5	47	72 124	4.3
	CANNED FRUITS, FRUIT JUICES	105		7	5 091	2.1
	CANNED VEGETABLES, VEGETABLE JUICES	105		7	6 723	1.6
	CANNED FISH, SEAFOOD	772		6	8 029	9.6
	CANNED MEATS	1 565		32	51 595	3.0
	CANNED MILK	31		4	4 711	.7
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	482		5	17 793	2.7
	NOT REPORTED IN DETAIL	70		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	6 835	1.0	63	98 419	6.9
	FROZEN FRUITS	55		10	24 499	.2
	FROZEN JUICES	99		12	34 554	.3
	FROZEN VEGETABLES	333		17	38 076	.9
	FROZEN POULTRY (PACKAGED ONLY)	776		23	33 807	2.3
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	910		33	37 566	2.4
	FROZEN MEATS (PACKAGED ONLY)	2 846		23	40 389	7.0
	FROZEN PREPARED FOODS, BAKED GOODS	187		3	8 112	2.3
	OTHER PACKAGED FROZEN FOODS	269		5	4 038	6.7
	NOT REPORTED IN DETAIL	1 360		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	3 631	.6	44	69 114	5.3
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	501	.1	4	8 085	6.2
	COMMODITIES, N.E.C.	1 072	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	117	(Z)	15	7 091	1.6
	FRESH FRUITS, VEGETABLES (SIC 5048)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	417				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	36,336				
	SALES REPORTED BY COMMODITY LINE	165 043	100.0	326	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	85	.1	4	1 724	4.9
5044110	EGGS (FRESH, STORAGE)	171	.1	8	4 108	4.2
5048100	FRESH FRUITS, VEGETABLES, BERRIES	160 610	97.3	326	165 043	97.3
	FRESH FRUITS, BERRIES, MELONS	64 919		239	107 782	60.2
	FRESH VEGETABLES	69 058		205	107 153	64.4
	NOT REPORTED IN DETAIL	26 633		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	FRESH FRUITS, VEGETABLES (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5049300	CANNED, BOTTLED FOODS	664	.4	9	6 289	10.6
	CANNED FRUITS, FRUIT JUICES	265		7	5 832	4.5
	CANNED VEGETABLES, VEGETABLE JUICES	254		6	5 398	4.7
	CANNED FISH, SEAFOOD	51		6	4 244	1.2
	CANNED MEATS	24		4	2 173	1.1
	CANNED MILK	53		4	2 173	2.4
	NOT REPORTED IN DETAIL	17		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	872	.5	18	11 018	7.9
	FROZEN FRUITS	119		9	5 504	2.2
	FROZEN JUICES	100		7	3 957	2.5
	FROZEN VEGETABLES	476		15	9 591	5.0
	FROZEN POULTRY (PACKAGED ONLY)	34		3	1 439	2.4
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	40		5	2 002	2.0
	FROZEN PREPARED FOODS, BAKED GOODS	65		4	2 998	2.2
	NOT REPORTED IN DETAIL	38		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	115	.1	7	3 045	3.8
5049930	SUGAR (REFINED)	398	.2	5	3 534	11.3
5049950	GROCERIES, EXCEPT AS SPECIFIED	507	.3	17	11 142	4.6
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	164		5	4 489	3.7
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	133		6	4 340	3.1
	NOT REPORTED IN DETAIL	210		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS	886	.5	3	2 834	31.3
	COMMODITIES, N.E.C.	527	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	208	.1	3	1 776	11.7
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	1,148				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	97,198				
	SALES REPORTED BY COMMODITY LINE	525 200	100.0	834	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	268	.1	15	14 058	1.9
5044110	EGGS (FRESH, STORAGE)	410	.1	23	12 720	3.2
5044120	POULTRY	345	.1	9	4 234	8.1
	DRESSED POULTRY, RESALES	304		3	2 210	13.8
	NOT REPORTED IN DETAIL	41		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	650	.1	18	11 467	5.7
5048100	FRESH FRUITS, VEGETABLES, BERRIES	504 242	96.0	834	525 200	96.0
	FRESH FRUITS, BERRIES, MELONS	265 873		624	405 567	65.6
	FRESH VEGETABLES	175 042		480	293 502	59.6
	NOT REPORTED IN DETAIL	63 327		(NA)	(NA)	(NA)
	FRESH FRUITS, VEGETABLES (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5049300	CANNED, BOTTLED FOODS	1 406	.3	21	14 381	9.8
	CANNED FRUITS, FRUIT JUICES	300		11	6 397	4.7
	CANNED VEGETABLES, VEGETABLE JUICES	623		10	6 147	10.1
	CANNED FISH, SEAFOOD	32		4	1 990	1.6
	CANNED MEATS	23		6	3 617	.6
	NOT REPORTED IN DETAIL	428		(NA)	(NA)	(NA)
5049410	COFFEE	277	.1	9	7 425	3.7
	ROASTED COFFEE (EXCEPT SOLUBLE)	229		9	7 425	3.1
	NOT REPORTED IN DETAIL	48		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	13 651	2.6	83	72 724	18.8
	FROZEN FRUITS	940		39	35 546	2.6
	FROZEN JUICES	1 253		44	37 730	3.3
	FROZEN VEGETABLES	4 015		58	51 658	7.8
	FROZEN POULTRY (PACKAGED ONLY)	305		13	13 777	2.2
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	2 160		36	37 487	5.8
	FROZEN MEATS (PACKAGED ONLY)	585		17	19 387	3.0
	FROZEN PREPARED FOODS, BAKED GOODS	537		14	16 088	3.3
	OTHER PACKAGED FROZEN FOODS	272		10	10 304	2.6
	NOT REPORTED IN DETAIL	3 584		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 945	.4	36	24 777	7.9
	COMMODITIES, N.E.C.	1 795	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	211	(Z)	5	1 744	12.1
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	838				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	67,085				
	SALES REPORTED BY COMMODITY LINE	502 215	100.0	647	(X)	(X)
5044110	EGGS (FRESH, STORAGE)	554	.1	19	18 288	3.0
5044120	POULTRY	2 460	.5	10	15 926	15.4
5045100	CONFECTIONERY	457	.1	20	22 475	2.0
	CANDY, ALL KINDS	110		6	9 463	1.2
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	26		8	16 069	.2
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	254		4	9 246	2.7
	NOT REPORTED IN DETAIL	67		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	472 453	94.1	647	502 215	94.1
	FRESH FRUITS, BERRIES, MELONS	217 391		469	359 331	60.5
	FRESH VEGETABLES	172 813		391	293 703	58.8
	NOT REPORTED IN DETAIL	82 249		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	4 310	.9	38	34 988	12.3
	CANNED FRUITS, FRUIT JUICES	829		22	23 677	3.5
	CANNED VEGETABLES, VEGETABLE JUICES	1 258		25	25 601	4.9
	CANNED FISH, SEAFOOD	141		11	18 528	.8
	CANNED MEATS	46		11	18 015	.3
	CANNED MILK	107		9	16 915	.6
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	454		10	15 453	2.9

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	FRESH FRUITS, VEGETABLES (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
	NOT REPORTED IN DETAIL	1 475		(NA)	(NA)	(NA)
5049410	COFFEE	492	.1	18	21 354	2.3
	SOLUBLE COFFEE	129		5	9 781	1.3
	ROASTED COFFEE (EXCEPT SOLUBLE)	340		15	18 753	1.8
	NOT REPORTED IN DETAIL	23		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	10 027	2.0	63	60 905	16.5
	FROZEN FRUITS	1 178		33	40 093	2.9
	FROZEN JUICES	949		28	35 283	2.7
	FROZEN VEGETABLES	3 514		45	44 624	7.9
	FROZEN POULTRY (PACKAGED ONLY)	595		16	23 952	2.5
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	971		26	30 069	3.2
	FROZEN MEATS (PACKAGED ONLY)	263		12	20 676	1.3
	FROZEN PREPARED FOODS, BAKED GOODS	345		14	22 142	1.6
	OTHER PACKAGED FROZEN FOODS	679		12	17 284	3.9
	NOT REPORTED IN DETAIL	1 533		(NA)	(NA)	(NA)
5049930	SUGAR (REFINED)	1 110	.2	23	25 286	4.4
5049940	DRIED FRUITS	438	.1	13	24 654	1.8
5049950	GROCERIES, EXCEPT AS SPECIFIED	5 605	1.1	40	50 491	11.1
	MARGARINE, BUTTER SUBSTITUTES	204		14	19 539	1.0
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	227		15	21 873	1.0
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	31		6	13 799	.2
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	4 553		19	31 681	14.4
	NOT REPORTED IN DETAIL	590		(NA)	(NA)	(NA)
5094110	CIGARETTES, CIGARS, TOBACCO	1 309	.3	5	3 950	33.1
5095110	BEER, FERMENTED MALT LIQUORS	644	.1	5	3 217	20.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	579	.1	10	6 113	9.5
	COMMODITIES, N.E.C.	1 665	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	112	(Z)	8	9 047	1.2
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	306				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	30,696				
	SALES REPORTED BY COMMODITY LINE	176 978	100.0	219	(X)	(X)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	184	.1	9	11 991	1.5
5044110	EGGS (FRESH, STORAGE)	147	.1	5	3 139	4.7

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	4)	(5)
	FRESH FRUITS, VEGETABLES (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5045100	CONFECTIONERY	272	.2	20	31 486	.9
	CANDY, ALL KINDS	139		9	20 061	.7
	CHEWING GUM	14		3	4 201	.3
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	23		6	9 165	.3
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	45		5	12 519	.4
	NOT REPORTED IN DETAIL	51		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	155 745	88.0	219	176 978	88.0
	FRESH FRUITS, BERRIES, MELONS	67 392		161	119 205	56.5
	FRESH VEGETABLES	53 857		130	102 972	52.3
	NOT REPORTED IN DETAIL	34 496		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	5 880	3.3	34	42 915	13.7
	CANNED FRUITS, FRUIT JUICES	3 101		29	38 538	8.0
	CANNED VEGETABLES, VEGETABLE JUICES	1 791		29	32 653	5.5
	CANNED FISH, SEAFOOD	432		19	28 320	1.5
	CANNED MEATS	193		12	19 750	1.0
	CANNED MILK	64		11	18 482	.3
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	156		7	13 460	1.2
	NOT REPORTED IN DETAIL	143		(NA)	(NA)	(NA)
5049410	COFFEE	296	.2	20	29 683	1.0
	SOLUBLE COFFEE	19		4	7 302	.3
	ROASTED COFFEE (EXCEPT SOLUBLE)	274		18	28 032	1.0
	NOT REPORTED IN DETAIL	3		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	7 326	4.1	43	59 274	12.4
5049920	FLOUR, RELATED PRODUCTS	423	.2	21	28 225	1.5
5049930	SUGAR (REFINED)	2 748	1.6	25	32 180	8.5
5049940	DRIED FRUITS	92	.1	15	22 422	.4
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 094	.6	30	37 091	2.9
	MARGARINE, BUTTER SUBSTITUTES	160		16	26 220	.6
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	236		17	24 789	1.0
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	153		7	14 728	1.0
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	411		23	30 976	1.3
	NOT REPORTED IN DETAIL	134		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED	909	.5	22	30 658	3.0
5049980	MISCELLANEOUS FOOD PRODUCTS	112	.1	3	2 452	4.6
5094110	CIGARETTES, CIGARS, TOBACCO	652	.4	5	4 672	14.0
	CIGARETTES	590		3	3 275	18.0
	NOT REPORTED IN DETAIL	62		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	108	.1	13	18 726	.6
	COMMODITIES, N.E.C.	936	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	54	(Z)	3	3 970	1.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	FRESH FRUITS, VEGETABLES (CONT.)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 710					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 73,721					
	SALES REPORTED BY COMMODITY LINE.	300 507	100.0	484	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	842	.3	18	21 806	3.9
5044110	EGGS (FRESH, STORAGE)	389	.1	29	17 691	2.2
5044120	POULTRY	201	.1	13	5 407	3.7
5047100	MEATS, PROVISIONS	649	.2	16	13 792	4.7
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS . . .	397		5	1 851	21.4
	CURED, BOILED, SMOKED MEATS	76		7	8 954	.8
	SAUSAGE, MEAT LOAVES.	18		3	7 271	.2
	NOT REPORTED IN DETAIL.	158		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	282 257	93.9	484	300 507	93.9
	FRESH FRUITS, BERRIES, MELONS	130 772		347	204 819	63.8
	FRESH VEGETABLES.	91 280		273	153 945	59.3
	NOT REPORTED IN DETAIL.	60 205		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	3 135	1.0	28	27 067	11.6
	CANNED FRUITS, FRUIT JUICES	830		20	17 941	4.6
	CANNED VEGETABLES, VEGETABLE JUICES	1 569		21	18 488	8.5
	CANNED FISH, SEAFOOD.	49		9	11 389	.4
	CANNED MEATS.	83		12	14 029	.6
	CANNED MILK	38		7	5 987	.6
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD .	30		3	7 444	.4
	NOT REPORTED IN DETAIL.	536		(NA)	(NA)	(NA)
5049500	FROZEN FOODS.	7 044	2.3	38	37 142	19.0
	FROZEN FRUITS	456		9	14 004	3.3
	FROZEN JUICES	495		13	15 999	3.1
	FROZEN VEGETABLES	2 041		20	23 328	8.7
	FROZEN POULTRY (PACKAGED ONLY).	176		6	12 900	1.4
	FROZEN FISH, SEAFOOD (PACKAGED ONLY). . . .	730		17	18 278	4.0
	FROZEN MEATS (PACKAGED ONLY).	219		6	12 375	1.8
	FROZEN PREPARED FOODS, BAKED GOODS.	501		9	15 174	3.3
	OTHER PACKAGED FROZEN FOODS	76		6	10 463	.7
	NOT REPORTED IN DETAIL.	2 350		(NA)	(NA)	(NA)
5049920	FLOUR, RELATED PRODUCTS	187	.1	11	14 002	1.3
5049930	SUGAR (REFINED)	193	.1	14	13 663	1.4
5049950	GROCERIES, EXCEPT AS SPECIFIED.	2 701	.9	27	31 718	8.5
5049980	MISCELLANEOUS FOOD PRODUCTS	921	.3	5	4 437	20.8
5059910	PEANUTS, UNROASTED.	203	.1	25	24 753	.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	178	.1	7	11 530	1.5
	COMMODITIES, N.E.C.	1 435	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	172	.1	7	4 290	4.0
	FRESH FRUITS, VEGETABLES (CONT.)					
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 312					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 28,518					
	SALES REPORTED BY COMMODITY LINE.	97 188	100.0	195	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	75	.1	8	8 153	.9
	CHEESE.	72		7	7 987	.9
	NOT REPORTED IN DETAIL.	3		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	229	.2	8	3 142	7.3
5044120	POULTRY	472	.5	7	3 335	14.2
	DRESSED POULTRY, RESALES.	390		5	3 154	12.4
	NOT REPORTED IN DETAIL.	82		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	416	.4	9	4 601	9.0
5048100	FRESH FRUITS, VEGETABLES, BERRIES	91 623	94.3	195	97 188	94.3
	FRESH FRUITS, BERRIES, MELONS	42 060		141	73 763	57.0
	FRESH VEGETABLES.	32 040		103	62 275	51.4
	NOT REPORTED IN DETAIL.	17 523		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	1 141	1.2	13	12 682	9.0
	CANNED FRUITS, FRUIT JUICES	375		8	10 704	3.5
	CANNED VEGETABLES, VEGETABLE JUICES	644		8	10 976	5.9
	CANNED FISH, SEAFOOD.	13		3	6 896	.2
	CANNED MEATS.	53		5	7 733	.7
	NOT REPORTED IN DETAIL.	56		(NA)	(NA)	(NA)
5049500	FROZEN FOODS.	1 984	2.0	15	15 069	13.2
	FROZEN FRUITS	92		7	10 953	.8
	FROZEN JUICES	175		5	8 997	1.9
	FROZEN VEGETABLES	565		9	11 703	4.8
	FROZEN POULTRY (PACKAGED ONLY).	38		5	8 997	.4
	FROZEN FISH, SEAFOOD (PACKAGED ONLY). . . .	320		9	11 800	2.7
	FROZEN MEATS (PACKAGED ONLY).	326		7	10 151	3.2
	FROZEN PREPARED FOODS, BAKED GOODS.	190		6	8 968	2.1
	OTHER PACKAGED FROZEN FOODS	79		4	7 814	1.0
	NOT REPORTED IN DETAIL.	199		(NA)	(NA)	(NA)
5049920	FLOUR, RELATED PRODUCTS	106	.1	3	6 259	1.7
5049930	SUGAR (REFINED)	78	.1	5	8 034	1.0
5049950	GROCERIES, EXCEPT AS SPECIFIED.	491	.5	18	20 850	2.4
	MARGARINE, BUTTER SUBSTITUTES	109		8	14 807	.7
	COOKING OILS (INC. VEGETABLE SHORTENINGS) .	59		3	6 857	.9
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS).	171		9	11 607	1.5
	NOT REPORTED IN DETAIL.	152		(NA)	(NA)	(NA)
5059910	PEANUTS, UNROASTED.	73	.1	15	19 080	.4
5095110	BEER, FERMENTED MALT LIQUORS.	80	.1	3	859	9.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	57	.1	5	1 401	4.1
	COMMODITIES, N.E.C.	358	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5	(Z)	3	82	6.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	FRESH FRUITS, VEGETABLES (CONT.)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 479					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) 39,642					
	SALES REPORTED BY COMMODITY LINE.	278 991	100.0	339	(X)	(X)
5044110	EGGS (FRESH, STORAGE)	609	.2	18	9 898	6.2
5044120	POULTRY	368	.1	14	7 052	5.2
	DRESSED POULTRY, RESALES.	303		7	3 016	10.0
	NOT REPORTED IN DETAIL.	65		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	1 404	.5	16	30 314	4.6
	CANDY, ALL KINDS.	144		5	2 709	5.3
	CHEWING GUM	16		5	2 766	.6
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 238		11	28 795	4.3
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	11		4	2 464	.4
5047100	MEATS, PROVISIONS	296	.1	12	17 555	1.7
	LARD.	226		3	5 669	4.0
	NOT REPORTED IN DETAIL.	70		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	255 080	91.4	339	278 991	91.4
	FRESH FRUITS, BERRIES, MELONS	143 184		244	236 001	60.7
	FRESH VEGETABLES.	88 965		190	161 100	55.2
	NOT REPORTED IN DETAIL.	22 931		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	1 294	.5	22	23 864	5.4
	CANNED FRUITS, FRUIT JUICES	378		15	17 406	2.2
	CANNED VEGETABLES, VEGETABLE JUICES	635		16	17 972	3.5
	CANNED FISH, SEAFOOD.	43		8	9 918	.4
	CANNED MEATS.	29		3	1 432	2.0
	NOT REPORTED IN DETAIL.	209		(NA)	(NA)	(NA)
5049500	FROZEN FOODS.	14 480	5.2	49	73 907	19.6
	FROZEN FRUITS	681		30	55 647	1.2
	FROZEN JUICES	1 746		31	56 722	3.1
	FROZEN VEGETABLES	3 383		35	59 846	5.7
	FROZEN POULTRY (PACKAGED ONLY).	718		25	50 644	1.4
	FROZEN FISH, SEAFOOD (PACKAGED ONLY). . . .	2 388		32	56 884	4.2
	FROZEN MEATS (PACKAGED ONLY).	941		29	55 604	1.7
	FROZEN PREPARED FOODS, BAKED GOODS. . . .	2 081		26	54 582	3.8
	OTHER PACKAGED FROZEN FOODS	694		26	48 259	1.4
	NOT REPORTED IN DETAIL.	1 848		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED.	1 218	.4	33	38 099	3.2
	MARGARINE, BUTTER SUBSTITUTES	624		20	29 644	2.1
	COOKING OILS (INC. VEGETABLE SHORTENINGS) .	122		14	16 019	.8
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS).	315		16	19 233	1.6
	NOT REPORTED IN DETAIL.	157		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED.	188	.1	23	46 148	.4
5059910	PEANUTS, UNROASTED.	213	.1	27	40 333	.5
	COMMODITIES, N.E.C.	3 065	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	776	.3	8	5 896	13.2
	FRESH FRUITS, VEGETABLES (CONT.)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 201					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) 16,366					
	SALES REPORTED BY COMMODITY LINE.	101 841	100.0	143	(X)	(X)
5044110	EGGS (FRESH, STORAGE)	597	.6	10	8 547	7.0
5044120	POULTRY	101	.1	9	2 218	4.6
5045100	CONFECTIONERY	218	.2	6	7 530	2.9
	CANDY, ALL KINDS.	204		5	6 571	3.1
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	6		3	2 349	.3
	NOT REPORTED IN DETAIL.	8		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	52	.1	6	2 624	2.0
5048100	FRESH FRUITS, VEGETABLES, BERRIES	94 678	93.0	143	101 841	93.0
	FRESH FRUITS, BERRIES, MELONS	43 892		109	78 701	55.8
	FRESH VEGETABLES.	31 422		86	61 949	50.7
	NOT REPORTED IN DETAIL.	19 364		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	2 369	2.3	19	16 543	14.3
	CANNED FRUITS, FRUIT JUICES	722		12	11 941	6.0
	CANNED VEGETABLES, VEGETABLE JUICES	1 205		15	14 106	8.5
	CANNED FISH, SEAFOOD.	78		9	10 073	.8
	CANNED MEATS.	74		8	8 259	.9
	CANNED MILK	115		10	10 226	1.1
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD .	72		4	2 755	2.6
	NOT REPORTED IN DETAIL.	103		(NA)	(NA)	(NA)
5049500	FROZEN FOODS.	917	.9	10	9 600	9.6
	FROZEN FRUITS	222		5	7 528	2.9
	FROZEN JUICES	180		3	2 836	6.3
	FROZEN VEGETABLES	154		5	3 553	4.3
	FROZEN FISH, SEAFOOD (PACKAGED ONLY). . . .	63		3	2 508	2.5
	FROZEN PREPARED FOODS, BAKED GOODS. . . .	89		3	1 766	5.0
	NOT REPORTED IN DETAIL.	209		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED.	374	.4	16	14 374	2.6
5049960	PEANUTS, ROASTED.	142	.1	15	22 412	.6
	COMMODITIES, N.E.C.	2 274	2.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	119	.1	4	2 532	4.7
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 712					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) 73,825					
	SALES REPORTED BY COMMODITY LINE.	369 260	100.0	495	(X)	(X)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	FRESH FRUITS, VEGETABLES (CONT.)					
	PACIFIC DIVISION (CONT.)					
5048100	FRESH FRUITS, VEGETABLES, BERRIES	354 546	96.0	495	369 260	96.0
	FRESH FRUITS, BERRIES, MELONS	169 135		358	276 445	61.2
	FRESH VEGETABLES	133 128		298	211 663	62.9
	NOT REPORTED IN DETAIL	52 283		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	1 851	.5	29	24 850	7.4
	CANNED FRUITS, FRUIT JUICES	501		19	13 478	3.7
	CANNED VEGETABLES, VEGETABLE JUICES	630		19	14 038	4.5
	CANNED FISH, SEAFOOD	222		16	12 259	1.8
	CANNED MEATS	59		10	8 965	.7
	CANNED MILK	28		8	4 573	.6
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	59		4	3 491	1.7
	NOT REPORTED IN DETAIL	352		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	6 380	1.7	34	32 161	19.8
	FROZEN FRUITS	459		19	25 051	1.8
	FROZEN JUICES	1 116		14	22 212	5.0
	FROZEN VEGETABLES	1 870		25	24 543	7.6
	FROZEN POULTRY (PACKAGED ONLY)	421		10	18 144	2.3
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	715		15	19 712	3.6
	FROZEN MEATS (PACKAGED ONLY)	546		8	15 222	3.6
	FROZEN PREPARED FOODS, BAKED GOODS	764		7	15 007	5.1
	OTHER PACKAGED FROZEN FOODS	309		7	14 847	2.1
	NOT REPORTED IN DETAIL	180		(NA)	(NA)	(NA)
5049930	SUGAR (REFINED)	1 148	.3	20	13 846	8.3
5049940	DRIED FRUITS	208	.1	14	17 407	1.2
5049950	GROCERIES, EXCEPT AS SPECIFIED	955	.3	26	19 653	4.9
	MARGARINE, BUTTER SUBSTITUTES	11		4	3 290	.3
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	184		13	8 716	2.1
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	646		19	15 048	4.3
	NOT REPORTED IN DETAIL	114		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	196	.1	17	19 004	1.0
5099321	FERTILIZER, FERTILIZER MATERIALS	669	.2	6	9 315	7.2
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	511	.1	3	7 088	7.2
	COMMODITIES, N.E.C.	1 975	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	821	.2	10	13 539	6.1
	OTHER GROCERIES AND RELATED PRODUCTS (SIC 5049)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 546					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 56,065					
	SALES REPORTED BY COMMODITY LINE	276 286	100.0	386	(X)	(X)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	2 048	.7	4	28 835	7.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	230	.1	25	17 608	1.3
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	4 689	1.7	50	26 857	17.5
	BUTTER	2 031		11	12 110	16.8
	CHEESE	2 334		37	16 715	14.0
	OTHER DAIRY PRODUCTS	216		8	5 455	4.0
	NOT REPORTED IN DETAIL	108		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	222	.1	5	2 221	10.0
5045100	CONFECTIONERY	2 337	.8	52	63 474	3.7
	CANDY, ALL KINDS	539		20	7 660	7.0
	CHEWING GUM	6		3	422	1.4
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	181		19	10 145	1.8
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	687		22	7 055	9.7
	NOT REPORTED IN DETAIL	924		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	2 063	.7	21	9 468	21.8
5047100	MEATS, PROVISIONS	5 191	1.9	21	37 068	14.0
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	2 111		7	13 013	16.2
	CURED, BOILED, SMOKED MEATS	731		11	8 962	8.2
	SAUSAGE, MEAT LOAVES	290		7	2 519	11.5
	OTHER MEAT (INCLUDING GAME)	32		3	544	5.9
	NOT REPORTED IN DETAIL	2 027		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	1 741	.6	8	6 549	26.6
	FRESH VEGETABLES	1 566		3	4 434	35.3
	NOT REPORTED IN DETAIL	175		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	16 895	6.1	67	48 728	34.7
5049300	CANNED, BOTTLED FOODS	42 670	15.4	87	72 452	58.9
	CANNED FRUITS, FRUIT JUICES	8 359		42	29 133	28.7
	CANNED VEGETABLES, VEGETABLE JUICES	9 320		45	28 275	33.0
	CANNED FISH, SEAFOOD	6 294		47	32 854	19.2
	CANNED MEATS	2 129		32	27 388	7.8
	CANNED MILK	440		21	18 759	2.3
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	1 856		28	19 291	9.6
	NOT REPORTED IN DETAIL	14 272		(NA)	(NA)	(NA)
5049410	COFFEE	9 631	3.5	52	41 473	23.2
	GREEN COFFEE	186		3	1 626	11.4
	SOLUBLE COFFEE	700		19	14 300	4.9
	ROASTED COFFEE (EXCEPT SOLUBLE)	5 815		43	23 213	25.1
	NOT REPORTED IN DETAIL	2 930		(NA)	(NA)	(NA)
5049420	TEA	5 558	2.0	37	24 703	22.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5049500	FROZEN FOODS	73 225	26.5	82	90 564	80.9
	FROZEN FRUITS	3 476		27	29 983	11.6
	FROZEN JUICES	4 633		23	31 499	14.7
	FROZEN VEGETABLES	8 436		26	29 950	28.2
	FROZEN POULTRY (PACKAGED ONLY)	563		13	16 856	3.3
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	33 157		48	59 425	55.8
	FROZEN MEATS (PACKAGED ONLY)	9 542		24	31 399	30.4
	FROZEN PREPARED FOODS, BAKED GOODS	4 553		17	24 319	18.7
	OTHER PACKAGED FROZEN FOODS	1 855		20	24 882	7.5
	NOT REPORTED IN DETAIL	7 010		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	17 662	6.4	62	19 783	89.3
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	1 534	.6	4	3 231	47.5
5049910	SANDWICHES, SNACK ITEMS	319	.1	8	1 902	16.8
5049920	FLOUR, RELATED PRODUCTS	9 786	3.5	46	29 731	32.9
5049930	SUGAR (REFINED)	2 434	.9	35	22 661	10.7
5049950	GROCERIES, EXCEPT AS SPECIFIED	50 490	18.3	119	108 724	46.4
5049960	PEANUTS, ROASTED	210	.1	10	6 639	3.2
5049980	MISCELLANEOUS FOOD PRODUCTS	9 166	3.3	38	17 155	53.4
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	240	.1	5	1 474	16.3
5094110	CIGARETTES, CIGARS, TOBACCO	4 607	1.7	12	46 868	9.8
5095110	BEER, FERMENTED MALT LIQUORS	731	.3	7	3 034	24.1
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	9 583	3.5	3	26 872	35.7
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	788	.3	14	11 810	6.7
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	471	.2	21	17 893	2.6
5099670	FOOD, BEVERAGE BASIC MATERIALS	448	.2	11	5 274	8.5
	COMMODITIES, N.E.C.	1 293	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	24	(Z)	4	3 190	.8
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	2,163				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	238,074				
	SALES REPORTED BY COMMODITY LINE	1 806 489	100.0	1 463	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	7 880	.4	10	79 844	9.9
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	897	.1	73	36 049	2.5
5032100	YARD OR PIECE GOODS	16 020	.9	5	82 997	19.3
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	15 662	.9	155	159 994	9.8
	BUTTER	5 359		45	73 939	7.2
	CHEESE	6 616		108	91 133	7.3
	ICE CREAM, ICES	1 338		13	22 817	5.9
	MILK, CREAM (FLUID)	1 103		3	4 663	23.7
	OTHER DAIRY PRODUCTS	811		22	36 103	2.2
	NOT REPORTED IN DETAIL	435		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	3 405	.2	35	38 780	8.8
5045100	CONFECTIONERY	6 761	.4	131	63 374	10.7
	CANDY, ALL KINDS	3 858		68	34 806	11.1
	CHEWING GUM	121		8	4 740	2.6
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	427		38	24 563	1.7
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	1 815		51	21 925	8.3
	NOT REPORTED IN DETAIL	540		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	7 365	.4	32	55 725	13.2
5047100	MEATS, PROVISIONS	16 675	.9	92	84 804	19.7
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	7 202		32	44 054	16.3
	CURED, BOILED, SMOKED MEATS	2 234		49	27 970	8.0
	SAUSAGE, MEAT LOAVES	851		24	12 420	6.9
	LARD	2 714		20	23 104	11.7
	OTHER MEAT (INCLUDING GAME)	3 322		8	13 971	23.8
	NOT REPORTED IN DETAIL	352		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	16 189	.9	57	182 055	8.9
5049200	BAKERY PRODUCTS	58 922	3.3	188	83 029	71.0
5049300	CANNED, BOTTLED FOODS	228 210	12.6	345	379 227	60.2
	CANNED FRUITS, FRUIT JUICES	33 474		176	209 249	16.0
	CANNED VEGETABLES, VEGETABLE JUICES	41 920		180	147 880	28.3
	CANNED FISH, SEAFOOD	33 837		161	151 787	22.3
	CANNED MEATS	82 762		117	230 930	35.8
	CANNED MILK	3 604		64	77 022	4.7
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	16 180		86	86 941	18.6
	NOT REPORTED IN DETAIL	16 433		(NA)	(NA)	(NA)
5049410	COFFEE	520 762	28.8	194	611 976	85.1
	GREEN COFFEE	470 804		51	529 399	88.9
	SOLUBLE COFFEE	5 201		54	28 445	18.3
	ROASTED COFFEE (EXCEPT SOLUBLE)	42 871		109	78 748	54.4
	NOT REPORTED IN DETAIL	1 886		(NA)	(NA)	(NA)
5049420	TEA	29 298	1.6	128	99 075	29.6
5049500	FROZEN FOODS	351 854	19.5	274	427 845	82.2
	FROZEN FRUITS	10 611		76	138 616	7.7
	FROZEN JUICES	22 460		72	133 710	16.8
	FROZEN VEGETABLES	37 372		85	142 072	26.3
	FROZEN POULTRY (PACKAGED ONLY)	35 026		88	172 963	20.3
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	67 947		140	264 921	25.6
	FROZEN MEATS (PACKAGED ONLY)	90 024		108	233 535	38.5
	FROZEN PREPARED FOODS, BAKED GOODS	25 126		64	125 589	20.0
	OTHER PACKAGED FROZEN FOODS	15 347		60	91 120	16.8
	NOT REPORTED IN DETAIL	47 941		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5049610	SOFT DRINKS	59 748	3.3	313	77 769	76.8
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	15 469	.9	41	19 671	78.6
5049910	SANDWICHES, SNACK ITEMS	1 996	.1	13	4 455	44.8
5049920	FLOUR, RELATED PRODUCTS	65 931	3.6	135	114 207	57.7
5049930	SUGAR (REFINED)	27 688	1.5	128	97 090	28.5
5049940	DRIED FRUITS	3 011	.2	73	44 916	6.7
5049950	GROCERIES, EXCEPT AS SPECIFIED	170 262	9.4	425	483 598	35.2
5049960	PEANUTS, ROASTED	6 147	.3	29	19 445	31.6
5049970	NUTS (EDIBLE, UNSHELLED)	25 556	1.4	11	56 850	45.0
5049980	MISCELLANEOUS FOOD PRODUCTS	77 902	4.3	140	114 172	68.2
5059100	HIDES, SKINS, PELTS	2 487	.1	3	63 024	3.9
5059910	PEANUTS, UNROASTED	1 423	.1	11	12 932	11.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	4 100	.2	16	22 444	18.3
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	1 008	.1	11	4 769	21.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	8 325	.5	5	68 477	12.2
5094110	CIGARETTES, CIGARS, TOBACCO	1 272	.1	21	36 523	3.5
5095110	BEER, FERMENTED MALT LIQUORS	3 611	.2	34	10 632	34.0
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 196	.1	28	37 021	3.2
5099321	FERTILIZER, FERTILIZER MATERIALS	2 539	.1	4	63 854	4.0
5099670	FOOD, BEVERAGE BASIC MATERIALS	4 119	.2	36	100 701	4.1
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	2 321	.1	3	22 437	10.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	10 598	.6	41	149 052	7.1
	COMMODITIES, N.E.C.	27 635	1.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 245	.1	23	149 197	1.5
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 1,346					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 160,696					
	SALES REPORTED BY COMMODITY LINE	526 421	100.0	846	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	598	.1	15	7 467	8.0
5022230	TOILET SOAPS	440	.1	28	27 030	1.6
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	1 203	.2	56	46 084	2.6
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	5 703	1.1	86	51 166	11.1
	BUTTER	978		20	20 146	4.9
	CHEESE	3 008		59	31 628	9.5
	ICE CREAM, ICES	168		6	2 618	6.4
	MILK, CREAM (FLUID)	66		5	2 545	2.6
	OTHER DAIRY PRODUCTS	730		10	4 397	16.6
	NOT REPORTED IN DETAIL	753		(NA)	(NA)	(NA)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5044110	EGGS (FRESH, STORAGE)	1 035	.2	16	14 614	7.1
5044120	POULTRY	4 180	.8	16	20 813	20.1
	DRESSED POULTRY, RESALES	4 062		13	19 728	20.6
	NOT REPORTED IN DETAIL	118		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	4 472	.8	111	79 927	5.6
	CANDY, ALL KINDS	1 810		46	43 952	4.1
	CHEWING GUM	193		14	25 727	.8
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	811		56	41 006	2.0
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	768		29	22 983	3.3
	NOT REPORTED IN DETAIL	890		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	2 642	.5	13	12 704	20.8
5047100	MEATS, PROVISIONS	4 105	.8	53	40 602	10.1
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	2 435		21	21 108	11.5
	CURED, BOILED, SMOKED MEATS	152		15	7 248	2.1
	SAUSAGE, MEAT LOAVES	176		14	5 343	3.3
	LARD	25		5	1 705	1.5
	OTHER MEAT (INCLUDING GAME)	196		3	2 443	8.0
	NOT REPORTED IN DETAIL	1 121		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	2 996	.6	23	14 551	20.6
	FRESH FRUITS, BERRIES, MELONS	1 455		14	8 974	16.2
	FRESH VEGETABLES	342		9	6 286	5.4
	NOT REPORTED IN DETAIL	1 199		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	45 490	8.6	131	71 363	63.7
5049300	CANNED, BOTTLED FOODS	90 960	17.3	197	149 981	60.6
	CANNED FRUITS, FRUIT JUICES	17 684		104	75 777	23.3
	CANNED VEGETABLES, VEGETABLE JUICES	17 285		96	74 779	23.1
	CANNED FISH, SEAFOOD	5 942		87	76 184	7.8
	CANNED MEATS	13 139		77	71 229	18.4
	CANNED MILK	6 549		40	49 169	13.3
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	9 473		50	43 298	21.9
	NOT REPORTED IN DETAIL	20 888		(NA)	(NA)	(NA)
5049410	COFFEE	12 670	2.4	98	62 982	20.1
	GREEN COFFEE	3 000		10	7 449	40.3
	SOLUBLE COFFEE	1 430		46	30 994	4.6
	ROASTED COFFEE (EXCEPT SOLUBLE)	7 538		75	50 773	14.8
	NOT REPORTED IN DETAIL	702		(NA)	(NA)	(NA)
5049420	TEA	2 654	.5	66	50 460	5.3
5049500	FROZEN FOODS	126 172	24.0	182	159 618	79.0
	FROZEN FRUITS	7 364		60	55 147	13.4
	FROZEN JUICES	7 167		51	49 983	14.3
	FROZEN VEGETABLES	10 987		66	60 617	18.1
	FROZEN POULTRY (PACKAGED ONLY)	13 291		79	83 322	16.0
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	37 630		100	95 635	39.3
	FROZEN MEATS (PACKAGED ONLY)	18 598		93	67 480	27.6
	FROZEN PREPARED FOODS, BAKED GOODS	10 790		51	56 313	19.2
	OTHER PACKAGED FROZEN FOODS	5 189		46	39 113	13.3
	NOT REPORTED IN DETAIL	15 156		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5049610	SOFT DRINKS	35 250	6.7	184	42 604	82.7
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	2 125	.4	28	4 950	42.9
5049910	SANDWICHES, SNACK ITEMS	1 338	.3	11	2 147	62.3
5049920	FLOUR, RELATED PRODUCTS	26 717	5.1	113	91 069	29.3
5049930	SUGAR (REFINED)	36 969	7.0	101	97 348	38.0
5049940	DRIED FRUITS	1 064	.2	28	32 343	3.3
5049950	GROCERIES, EXCEPT AS SPECIFIED	67 956	12.9	247	173 133	39.3
5049960	PEANUTS, ROASTED	732	.1	28	10 695	6.8
5049970	NUTS (EDIBLE, UNSHELLED)	1 072	.2	3	1 618	66.3
5049980	MISCELLANEOUS FOOD PRODUCTS	26 795	5.1	76	49 149	54.5
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	311	.1	4	1 721	18.1
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	429	.1	6	4 315	9.9
5094110	CIGARETTES, CIGARS, TOBACCO	3 847	.7	26	24 941	15.4
	CIGARETTES	1 706		19	16 378	10.4
	CIGARS	162		9	10 984	1.5
	OTHER TOBACCO	266		5	2 322	11.5
	NOT REPORTED IN DETAIL	1 713		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS	3 233	.6	16	12 374	26.1
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	400	.1	3	2 247	17.8
5095212	WINES	1 151	.2	10	10 279	11.2
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 316	.2	43	33 694	3.9
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	1 365	.3	40	39 944	3.4
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 496	.3	33	29 295	5.1
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	1 612	.3	7	8 631	18.7
5099670	FOOD, BEVERAGE BASIC MATERIALS	1 063	.2	19	11 880	8.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 075	.2	30	20 017	5.4
	COMMODITIES, N.E.C.	3 426	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	359	.1	22	14 599	2.5
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	461				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	48,584				
	SALES REPORTED BY COMMODITY LINE	183 817	100.0	284	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	269	.1	16	10 117	2.7
5022230	TOILET SOAPS	397	.2	21	13 516	2.9
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	834	.5	27	15 450	5.4
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	246	.1	3	5 734	4.3
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	852	.5	37	21 030	4.1
	BUTTER	34		12	6 630	.5
	CHEESE	436		30	16 855	2.6
	ICE CREAM, ICES	29		8	4 907	.6
	MILK, CREAM (FLUID)	131		12	6 431	2.0
	OTHER DAIRY PRODUCTS	126		8	5 066	2.5
	NOT REPORTED IN DETAIL	96		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	176	.1	19	12 151	1.4
5044120	POULTRY	347	.2	16	12 557	2.8
	DRESSED POULTRY, RESALES	312		16	12 557	2.5
	NOT REPORTED IN DETAIL	35		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	2 142	1.2	52	26 764	8.0
	CANDY, ALL KINDS	1 191		26	15 552	7.7
	CHEWING GUM	91		15	10 582	.9
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	255		23	13 632	1.9
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	408		20	13 785	3.0
	NOT REPORTED IN DETAIL	197		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	522	.3	17	14 158	3.7
5047100	MEATS, PROVISIONS	4 017	2.2	25	27 902	14.4
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	3 349		14	20 643	16.2
	CURED, BOILED, SMOKED MEATS	172		18	9 603	1.8
	SAUSAGE, MEAT LOAVES	170		16	8 548	2.0
	LARD	107		8	3 400	3.1
	OTHER MEAT (INCLUDING GAME)	9		4	1 595	.6
	NOT REPORTED IN DETAIL	210		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	3 410	1.9	22	19 632	17.4
	FRESH FRUITS, BERRIES, MELONS	1 879		16	14 540	12.9
	FRESH VEGETABLES	1 107		17	10 755	10.3
	NOT REPORTED IN DETAIL	424		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	11 753	6.4	53	23 076	50.9
5049300	CANNED, BOTTLED FOODS	21 165	11.5	79	42 162	50.2
	CANNED FRUITS, FRUIT JUICES	5 039		49	26 852	18.8
	CANNED VEGETABLES, VEGETABLE JUICES	9 786		53	30 570	32.0
	CANNED FISH, SEAFOOD	516		34	18 378	2.8
	CANNED MEATS	497		35	19 342	2.6
	CANNED MILK	290		25	16 707	1.7
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	533		27	12 145	4.4
	NOT REPORTED IN DETAIL	4 504		(NA)	(NA)	(NA)
5049410	COFFEE	4 272	2.3	54	25 741	16.6
	GREEN COFFEE	89		5	1 920	4.6
	SOLUBLE COFFEE	279		25	11 566	2.4
	ROASTED COFFEE (EXCEPT SOLUBLE)	3 358		36	18 873	17.8
	NOT REPORTED IN DETAIL	546		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5049420	TEA	168	.1	34	18 284	.9
5049500	FROZEN FOODS	55 137	30.0	77	88 261	62.5
	FROZEN FRUITS	1 922		28	35 052	5.5
	FROZEN JUICES	3 119		30	36 268	8.6
	FROZEN VEGETABLES	8 282		36	38 535	21.5
	FROZEN POULTRY (PACKAGED ONLY)	3 444		18	26 038	13.2
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	7 642		39	39 594	19.3
	FROZEN MEATS (PACKAGED ONLY)	11 217		29	45 543	24.6
	FROZEN PREPARED FOODS, BAKED GOODS	4 040		20	29 927	13.5
	OTHER PACKAGED FROZEN FOODS	5 267		21	16 979	31.0
	NOT REPORTED IN DETAIL	10 204		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	16 691	9.1	57	24 789	67.3
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	1 404	.8	12	3 289	42.7
5049910	SANDWICHES, SNACK ITEMS	252	.1	6	2 363	10.7
5049920	FLOUR, RELATED PRODUCTS	5 433	3.0	39	19 735	27.5
5049930	SUGAR (REFINED)	3 272	1.8	37	20 523	15.9
5049950	GROCERIES, EXCEPT AS SPECIFIED	26 097	14.2	85	58 209	44.8
5049960	PEANUTS, ROASTED	121	.1	9	8 095	1.5
5049970	NUTS (EDIBLE, UNSHELLED)	4 043	2.2	3	4 091	98.8
5049980	MISCELLANEOUS FOOD PRODUCTS	11 983	6.5	43	24 100	49.7
5094110	CIGARETTES, CIGARS, TOBACCO	1 380	.8	26	21 085	6.5
	CIGARETTES	966		20	12 695	7.6
	CIGARS	50		8	4 185	1.2
	OTHER TOBACCO	46		7	6 124	.8
	NOT REPORTED IN DETAIL	318		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS	742	.4	9	7 535	9.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	339	.2	23	12 837	2.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	915	.5	30	20 259	4.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	748	.4	21	11 437	6.5
5099670	FOOD, BEVERAGE BASIC MATERIALS	132	.1	9	2 725	4.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 336	.7	17	16 493	8.1
	COMMODITIES, N.E.C.	3 106	1.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	116	.1	11	4 674	2.5
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	958				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	131,862				
	SALES REPORTED BY COMMODITY LINE	397 506	100.0	580	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	465	.1	13	17 512	2.7
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	982	.2	29	24 823	4.0
5022230	TOILET SOAPS	376	.1	49	36 657	1.0
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	1 709	.4	75	52 859	3.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	6 421	1.6	94	84 272	7.6
	BUTTER	1 516		30	31 274	4.8
	CHEESE	3 964		65	68 430	5.8
	ICE CREAM, ICES	12		4	2 681	.4
	MILK, CREAM (FLUID)	64		4	3 476	1.8
	OTHER DAIRY PRODUCTS	644		15	10 660	6.0
	NOT REPORTED IN DETAIL	221		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	872	.2	19	30 857	2.8
5044120	POULTRY	1 823	.5	18	18 570	9.8
	DRESSED POULTRY, RESALES	1 407		9	12 482	11.3
	NOT REPORTED IN DETAIL	416		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	4 681	1.2	109	67 127	7.0
	CANDY, ALL KINDS	2 547		64	45 571	5.6
	CHEWING GUM	356		41	35 553	1.0
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	353		34	22 153	1.6
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	1 056		41	27 876	3.8
	NOT REPORTED IN DETAIL	369		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	4 882	1.2	16	19 482	25.1
5047100	MEATS, PROVISIONS	3 405	.9	67	70 496	4.8
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	1 742		16	25 755	6.8
	CURED, BOILED, SMOKED MEATS	802		28	27 028	3.0
	SAUSAGE, MEAT LOAVES	187		12	10 979	1.7
	LARD	337		40	35 581	.9
	OTHER MEAT (INCLUDING GAME)	35		5	3 441	1.0
	NOT REPORTED IN DETAIL	302		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	9 583	2.4	31	47 310	20.3
	FRESH FRUITS, BERRIES, MELONS	2 868		13	29 584	9.7
	FRESH VEGETABLES	5 465		19	32 144	17.0
	NOT REPORTED IN DETAIL	1 250		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	27 323	6.9	99	63 377	43.1
5049300	CANNED, BOTTLED FOODS	67 810	17.1	173	137 601	49.3
	CANNED FRUITS, FRUIT JUICES	13 326		101	90 106	14.8
	CANNED VEGETABLES, VEGETABLE JUICES	17 274		103	88 253	19.6
	CANNED FISH, SEAFOOD	19 812		96	93 837	21.1
	CANNED MEATS	4 303		85	79 797	5.4
	CANNED MILK	1 358		67	62 025	2.2
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	3 005		49	42 737	7.0
	NOT REPORTED IN DETAIL	8 732		(NA)	(NA)	(NA)
5049410	COFFEE	7 528	1.9	115	64 985	11.6
	GREEN COFFEE	642		6	2 948	21.8
	SOLUBLE COFFEE	839		47	31 587	2.7
	ROASTED COFFEE (EXCEPT SOLUBLE)	4 894		83	46 726	10.5
	NOT REPORTED IN DETAIL	1 153		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5049420	TEA	607	.2	70	47 800	1.3
5049500	FROZEN FOODS	89 795	22.6	138	144 720	62.0
	FROZEN FRUITS	4 238		53	70 555	6.0
	FROZEN JUICES	9 322		59	81 047	11.5
	FROZEN VEGETABLES	15 332		66	75 604	20.3
	FROZEN POULTRY (PACKAGED ONLY)	3 317		55	65 108	5.1
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	18 785		86	93 129	20.2
	FROZEN MEATS (PACKAGED ONLY)	16 093		80	86 954	18.5
	FROZEN PREPARED FOODS, BAKED GOODS	9 119		50	68 920	13.2
	OTHER PACKAGED FROZEN FOODS	2 297		41	54 280	4.2
	NOT REPORTED IN DETAIL	11 292		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	23 412	5.9	90	39 690	59.0
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	1 932	.5	12	3 820	50.6
5049910	SANDWICHES, SNACK ITEMS	1 146	.3	30	5 715	20.1
5049920	FLOUR, RELATED PRODUCTS	13 025	3.3	86	68 680	19.0
5049930	SUGAR (REFINED)	5 534	1.4	90	60 442	9.2
5049940	DRIED FRUITS	912	.2	34	30 886	3.0
5049950	GROCERIES, EXCEPT AS SPECIFIED	72 808	18.3	222	191 567	38.0
5049960	PEANUTS, ROASTED	1 255	.3	12	8 162	15.4
5049970	NUTS (EDIBLE, UNSHELLED)	10 870	2.7	26	11 466	94.8
5049980	MISCELLANEOUS FOOD PRODUCTS	10 907	2.7	64	27 627	39.5
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	225	.1	5	1 816	12.4
5059910	PEANUTS, UNROASTED	360	.1	13	13 425	2.7
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	956	.2	13	18 098	5.3
5072210	HARDWARE	1 516	.4	14	22 454	6.8
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	228	.1	4	2 755	8.3
5086220	SCHOOL EQUIPMENT, SUPPLIES	325	.1	33	32 264	1.0
5094110	CIGARETTES, CIGARS, TOBACCO	8 193	2.1	57	58 152	14.1
	CIGARETTES	4 502		35	32 939	13.7
	CIGARS	318		35	29 764	1.1
	OTHER TOBACCO	582		31	27 762	2.1
	NOT REPORTED IN DETAIL	2 791		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS	3 658	.9	6	13 406	27.3
5095212	WINES	345	.1	4	11 753	2.9
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	650	.2	49	42 204	1.5
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	2 036	.5	70	52 719	3.9
5098299	OTHER BUILDING MATERIALS	1 434	.4	4	7 023	20.4
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 456	.4	45	35 959	4.0
5099330	SEEDS	220	.1	6	4 392	5.0
5099670	FOOD, BEVERAGE BASIC MATERIALS	449	.1	22	20 459	2.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 449	.6	40	27 699	8.8
	COMMODITIES, N.E.C.	2 748	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	195	(Z)	16	13 258	1.5
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	383				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	58,684				
	SALES REPORTED BY COMMODITY LINE	138 867	100.0	221	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	689	.5	19	17 230	4.0
5022230	TOILET SOAPS	217	.2	19	17 017	1.3
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	163	.1	7	9 790	1.7
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	917	.7	29	23 693	3.9
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	511	.4	26	19 074	2.7
	BUTTER	10		3	4 679	.2
	CHEESE	441		21	16 796	2.6
	OTHER DAIRY PRODUCTS	16		3	5 179	.3
	NOT REPORTED IN DETAIL	44		(NA)	(NA)	(NA)
5044120	POULTRY	243	.2	6	2 790	8.7
	DRESSED POULTRY, RESALES	226		4	2 402	9.4
	NOT REPORTED IN DETAIL	17		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	1 489	1.1	45	32 370	4.6
	CANDY, ALL KINDS	668		24	15 330	4.4
	CHEWING GUM	151		17	13 139	1.1
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	76		11	7 831	1.0
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	249		14	13 011	1.9
	NOT REPORTED IN DETAIL	345		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	906	.7	8	7 619	11.9
5047100	MEATS, PROVISIONS	922	.7	26	23 952	3.8
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	311		6	8 431	3.7
	CURED, BOILED, SMOKED MEATS	96		15	17 426	.6
	SAUSAGE, MEAT LOAVES	40		7	9 747	.4
	LARD	408		16	18 579	2.2
	NOT REPORTED IN DETAIL	67		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	572	.4	11	9 674	5.9
	FRESH FRUITS, BERRIES, MELONS	217		7	7 758	2.8
	FRESH VEGETABLES	294		8	8 018	3.7
	NOT REPORTED IN DETAIL	61		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5049200	BAKERY PRODUCTS	4 011	2.9	40	25 269	15.9
5049300	CANNED, BOTTLED FOODS	15 779	11.4	55	46 371	34.0
	CANNED FRUITS, FRUIT JUICES	2 526		39	31 587	8.0
	CANNED VEGETABLES, VEGETABLE JUICES	4 650		41	31 939	14.6
	CANNED FISH, SEAFOOD	1 073		34	31 214	3.4
	CANNED MEATS	2 032		30	27 973	7.3
	CANNED MILK	1 017		28	27 334	3.7
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	411		21	22 923	1.8
	NOT REPORTED IN DETAIL	4 070		(NA)	(NA)	(NA)
5049410	COFFEE	2 328	1.7	43	35 324	6.6
	GREEN COFFEE	116		5	8 024	1.4
	SOLUBLE COFFEE	385		20	16 354	2.4
	ROASTED COFFEE (EXCEPT SOLUBLE)	1 184		26	18 950	6.2
	NOT REPORTED IN DETAIL	643		(NA)	(NA)	(NA)
5049420	TEA	206	.1	25	24 738	.8
5049500	FROZEN FOODS	24 428	17.6	48	38 280	63.8
	FROZEN FRUITS	1 002		21	19 596	5.1
	FROZEN JUICES	1 193		23	20 256	5.9
	FROZEN VEGETABLES	5 073		24	21 011	24.1
	FROZEN POULTRY (PACKAGED ONLY)	471		21	19 955	2.4
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	5 414		30	29 664	18.3
	FROZEN MEATS (PACKAGED ONLY)	5 480		27	24 879	22.0
	FROZEN PREPARED FOODS, BAKED GOODS	1 261		22	15 888	7.9
	OTHER PACKAGED FROZEN FOODS	748		16	11 069	6.8
	NOT REPORTED IN DETAIL	3 786		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	10 295	7.4	60	19 369	53.2
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	399	.3	4	1 654	24.1
5049910	SANDWICHES, SNACK ITEMS	547	.4	6	7 262	7.5
5049920	FLOUR, RELATED PRODUCTS	4 076	2.9	32	37 561	10.9
5049930	SUGAR (REFINED)	2 309	1.7	38	34 174	6.8
5049940	DRIED FRUITS	98	.1	20	22 467	.4
5049950	GROCERIES, EXCEPT AS SPECIFIED	37 326	26.9	74	75 942	49.2
5049960	PEANUTS, ROASTED	497	.4	6	3 098	16.0
5049970	NUTS (EDIBLE, UNSHELLED)	15 402	11.1	15	15 991	96.3
5049980	MISCELLANEOUS FOOD PRODUCTS	3 003	2.2	19	14 677	20.5
5072210	HARDWARE	744	.5	11	10 924	6.8
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	78	.1	4	1 531	5.1
5086220	SCHOOL EQUIPMENT, SUPPLIES	175	.1	17	16 026	1.1
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	109	.1	4	6 689	1.6
5094110	CIGARETTES, CIGARS, TOBACCO	4 171	3.0	26	29 370	14.2
	CIGARETTES	2 153		16	17 548	12.3
	CIGARS	101		14	14 066	.7
	OTHER TOBACCO	302		13	13 458	2.2
	NOT REPORTED IN DETAIL	1 615		(NA)	(NA)	(NA)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5095110	BEER, FERMENTED MALT LIQUORS	351	.3	3	1 110	31.6
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	328	.2	25	21 066	1.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	674	.5	27	24 222	2.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	147	.1	4	3 039	4.8
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	103	.1	3	6 366	1.6
5098299	OTHER BUILDING MATERIALS	174	.1	7	5 634	3.1
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	70	.1	4	5 455	1.3
	ARMS AND AMMUNITION	68		3	3 796	1.8
	NOT REPORTED IN DETAIL	2		(NA)	(NA)	(NA)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	2 119	1.5	24	24 901	8.5
5099321	FERTILIZER, FERTILIZER MATERIALS	155	.1	7	3 979	3.9
5099330	SEEDS	136	.1	7	6 171	2.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	396	.3	10	11 478	3.5
	COMMODITIES, N.E.C.	1 462	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	142	.1	3	1 838	7.7
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	642				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	71,369				
	SALES REPORTED BY COMMODITY LINE	352 125	100.0	388	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	204	.1	22	17 305	1.2
5022230	TOILET SOAPS	356	.1	41	34 680	1.0
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	1 931	.5	54	41 884	4.6
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	1 079	.3	34	34 057	3.2
	BUTTER	170		11	15 016	1.1
	CHEESE	485		20	20 427	2.4
	OTHER DAIRY PRODUCTS	221		11	12 825	1.7
	NOT REPORTED IN DETAIL	203		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	264	.1	7	10 830	2.4
5044120	POULTRY	1 810	.5	5	9 671	18.7
5045100	CONFECTIONERY	2 047	.6	66	31 325	6.5
	CANDY, ALL KINDS	713		32	21 889	3.3
	CHEWING GUM	205		23	20 444	1.0
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	144		25	18 900	.8
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	805		31	15 112	5.3
	NOT REPORTED IN DETAIL	180		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	1 195	.3	9	8 668	13.8
5047100	MEATS, PROVISIONS	553	.2	30	19 743	2.8
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	200		4	1 844	10.8
	CURED, BOILED, SMOKED MEATS	79		8	3 890	2.0
	SAUSAGE, MEAT LOAVES	33		6	1 690	2.0
	LARD	89		18	14 762	.6
	OTHER MEAT (INCLUDING GAME)	74		3	533	13.9
	NOT REPORTED IN DETAIL	78		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	253	.1	8	7 349	3.4
5049200	BAKERY PRODUCTS	10 120	2.9	49	25 095	40.3
5049300	CANNED, BOTTLED FOODS	47 107	13.4	96	71 584	65.8
	CANNED FRUITS, FRUIT JUICES	5 827		43	29 731	19.6
	CANNED VEGETABLES, VEGETABLE JUICES	6 965		47	28 214	24.7
	CANNED FISH, SEAFOOD	5 335		44	30 236	17.6
	CANNED MEATS	3 272		44	27 572	11.9
	CANNED MILK	860		35	23 078	3.7
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	2 909		26	16 331	17.8
	NOT REPORTED IN DETAIL	21 939		(NA)	(NA)	(NA)
5049410	COFFEE	77 067	21.9	69	111 353	69.2
	GREEN COFFEE	56 219		12	59 924	93.8
	SOLUBLE COFFEE	377		20	17 064	2.2
	ROASTED COFFEE (EXCEPT SOLUBLE)	1 864		44	25 337	7.4
	NOT REPORTED IN DETAIL	18 607		(NA)	(NA)	(NA)
5049420	TEA	513	.1	63	40 073	1.3
5049500	FROZEN FOODS	65 563	18.6	76	73 063	89.7
	FROZEN FRUITS	4 691		37	39 081	12.0
	FROZEN JUICES	4 557		36	36 900	12.3
	FROZEN VEGETABLES	7 767		40	37 834	20.5
	FROZEN POULTRY (PACKAGED ONLY)	9 259		40	40 882	22.6
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	20 997		54	49 387	42.5
	FROZEN MEATS (PACKAGED ONLY)	8 104		41	38 030	21.3
	FROZEN PREPARED FOODS, BAKED GOODS	4 651		31	29 753	15.6
	OTHER PACKAGED FROZEN FOODS	2 000		27	29 126	6.9
	NOT REPORTED IN DETAIL	3 537		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	5 035	1.4	54	19 483	25.8
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	802	.2	17	9 805	8.2
5049910	SANDWICHES, SNACK ITEMS	613	.2	20	10 479	5.8
5049920	FLOUR, RELATED PRODUCTS	6 665	1.9	72	47 283	14.1
5049930	SUGAR (REFINED)	2 986	.8	63	52 792	5.7
5049940	DRIED FRUITS	447	.1	40	40 953	1.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	72 038	20.5	152	133 827	53.8
5049960	PEANUTS, ROASTED	3 746	1.1	18	15 446	24.3
5049970	NUTS (EDIBLE, UNSHELLED)	23 425	6.7	25	26 126	89.7
5049980	MISCELLANEOUS FOOD PRODUCTS	9 608	2.7	34	15 193	63.2
5059910	PEANUTS, UNROASTED	1 210	.3	13	17 356	7.0
5072210	HARDWARE	552	.2	5	6 444	8.6
5086220	SCHOOL EQUIPMENT, SUPPLIES	428	.1	29	26 328	1.6
5094110	CIGARETTES, CIGARS, TOBACCO	2 213	.6	41	31 514	7.0
	CIGARETTES	1 422		20	16 233	8.8
	CIGARS	94		13	12 852	.7
	OTHER TOBACCO	176		20	16 331	1.1
	NOT REPORTED IN DETAIL	521		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS	707	.2	3	2 298	30.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 077	.3	33	22 310	4.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	1 629	.5	50	37 648	4.3
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 515	.4	41	30 084	5.0
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	179	.1	7	3 928	4.6
5099321	FERTILIZER, FERTILIZER MATERIALS	249	.1	5	10 952	2.3
5099670	FOOD, BEVERAGE BASIC MATERIALS	201	.1	10	4 283	4.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 619	.7	25	27 772	9.4
	COMMODITIES, N.E.C.	3 970	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	149	(Z)	5	26 619	.6
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	312				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	37,534				
	SALES REPORTED BY COMMODITY LINE	121 657	100.0	176	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	186	.2	4	9 325	2.0
5022230	TOILET SOAPS	136	.1	6	9 818	1.4
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	3 024	2.5	14	34 168	8.9
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	3 191	2.6	26	26 873	11.9
	BUTTER	903		4	7 544	12.0
	CHEESE	868		15	21 318	4.1
	ICE CREAM, ICES	940		4	5 769	16.3
	OTHER DAIRY PRODUCTS	185		8	7 107	2.6
	NOT REPORTED IN DETAIL	295		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	515	.4	6	6 315	8.2
5044120	POULTRY	2 205	1.8	6	13 516	16.3
	DRESSED POULTRY, RESALES	2 149		5	13 286	16.2
	NOT REPORTED IN DETAIL	56		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5045100	CONFECTIONERY	1 919	1.6	34	42 529	4.5
	CANDY, ALL KINDS	554		11	13 815	4.0
	CHEWING GUM	20		4	9 325	.2
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	365		15	29 012	1.3
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	911		21	37 046	2.5
	NOT REPORTED IN DETAIL	69		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	1 298	1.1	14	14 744	8.8
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	339		3	7 640	4.4
	CURED, BOILED, SMOKED MEATS	545		7	10 204	5.3
	NOT REPORTED IN DETAIL	414		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	779	.6	9	12 720	6.1
	FRESH FRUITS, BERRIES, MELONS	215		3	8 858	2.4
	FRESH VEGETABLES	427		3	8 413	5.1
	NOT REPORTED IN DETAIL	137		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	7 831	6.4	47	20 896	37.5
5049300	CANNED, BOTTLED FOODS	18 287	15.0	34	46 823	39.1
	CANNED FRUITS, FRUIT JUICES	5 426		22	38 500	14.1
	CANNED VEGETABLES, VEGETABLE JUICES	5 009		22	38 382	13.1
	CANNED FISH, SEAFOOD	962		17	36 101	2.7
	CANNED MEATS	724		16	35 856	2.0
	CANNED MILK	586		11	33 470	1.8
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	2 826		14	35 438	8.0
	NOT REPORTED IN DETAIL	2 754		(NA)	(NA)	(NA)
5049410	COFFEE	2 789	2.3	22	39 122	7.1
	SOLUBLE COFFEE	492		7	29 923	1.6
	ROASTED COFFEE (EXCEPT SOLUBLE)	2 251		17	35 647	6.3
	NOT REPORTED IN DETAIL	46		(NA)	(NA)	(NA)
5049420	TEA	398	.3	14	35 404	1.1
5049500	FROZEN FOODS	19 830	16.3	46	37 547	52.8
	FROZEN FRUITS	775		19	19 484	4.0
	FROZEN JUICES	1 267		15	16 811	7.5
	FROZEN VEGETABLES	3 858		21	20 694	18.6
	FROZEN POULTRY (PACKAGED ONLY)	2 647		15	13 567	19.5
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	2 444		24	21 123	11.6
	FROZEN MEATS (PACKAGED ONLY)	2 263		15	6 827	33.1
	FROZEN PREPARED FOODS, BAKED GOODS	1 438		12	8 459	17.0
	OTHER PACKAGED FROZEN FOODS	803		9	13 726	5.9
	NOT REPORTED IN DETAIL	4 335		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	2 088	1.7	28	25 742	8.1
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	670	.6	6	2 353	28.5
5049910	SANDWICHES, SNACK ITEMS	390	.3	11	3 480	11.2
5049920	FLOUR, RELATED PRODUCTS	1 827	1.5	19	40 042	4.6
5049930	SUGAR (REFINED)	3 394	2.8	20	46 661	7.3
5049940	DRIED FRUITS	349	.3	13	27 256	1.3
5049950	GROCERIES, EXCEPT AS SPECIFIED	31 717	26.1	62	80 379	39.5
5049960	PEANUTS, ROASTED	627	.5	7	10 375	6.0
5049980	MISCELLANEOUS FOOD PRODUCTS	3 830	3.1	24	11 244	34.1
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	188	.2	4	1 914	9.8
5094110	CIGARETTES, CIGARS, TOBACCO	3 565	2.9	10	31 340	11.4
	CIGARETTES	3 123		6	21 902	14.3
	CIGARS	9		4	2 168	.4
	OTHER TOBACCO	5		3	1 908	.3
	NOT REPORTED IN DETAIL	428		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS	1 594	1.3	8	22 140	7.2
5095212	WINES	260	.2	3	19 893	1.3
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	391	.3	14	16 513	2.4
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	2 048	1.7	18	36 357	5.6
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 776	1.5	11	33 897	5.2
5099321	FERTILIZER, FERTILIZER MATERIALS	99	.1	4	2 220	4.5
5099670	FOOD, BEVERAGE BASIC MATERIALS	1 666	1.4	11	6 717	24.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	220	.2	9	10 489	2.1
	COMMODITIES, N.E.C.	2 321	1.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	249	.2	15	11 990	2.1
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 1,028					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 114,337					
	SALES REPORTED BY COMMODITY LINE	694 316	100.0	664	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	802	.1	22	13 880	5.8
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	377	.1	5	7 818	4.8
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	540	.1	39	26 244	2.1
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	7 680	1.1	53	47 681	16.1
	BUTTER	2 507		5	8 661	28.9
	CHEESE	3 297		37	32 241	10.2
	ICE CREAM, ICES	166		4	958	17.3
	MILK, CREAM (FLUID)	198		4	2 018	9.8
	OTHER DAIRY PRODUCTS	476		9	12 217	3.9
	NOT REPORTED IN DETAIL	1 036		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	1 038	.1	13	21 629	4.8
5044120	POULTRY	2 483	.4	9	10 938	22.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5045100	CONFECTIONERY	5 338	.8	100	55 622	9.6
	CANDY, ALL KINDS	1 032		47	24 632	4.2
	CHEWING GUM	63		17	8 353	.8
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	718		35	20 569	3.5
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	2 023		54	27 863	7.3
	NOT REPORTED IN DETAIL	1 502		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	2 720	.4	21	22 522	12.1
5047100	MEATS, PROVISIONS	5 115	.7	54	62 978	8.1
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	1 825		13	14 242	12.8
	CURED, BOILED, SMOKED MEATS	867		18	12 404	7.0
	SAUSAGE, MEAT LOAVES	938		14	9 427	10.0
	LARD	256		16	18 709	1.4
	OTHER MEAT (INCLUDING GAME)	664		4	14 578	4.6
	NOT REPORTED IN DETAIL	565		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	3 475	.5	28	24 416	14.2
	FRESH FRUITS, BERRIES, MELONS	2 267		20	17 316	13.1
	FRESH VEGETABLES	884		11	8 083	10.9
	NOT REPORTED IN DETAIL	324		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	11 626	1.7	78	30 148	38.6
5049300	CANNED, BOTTLED FOODS	105 785	15.2	174	166 667	63.5
	CANNED FRUITS, FRUIT JUICES	24 510		87	73 010	33.6
	CANNED VEGETABLES, VEGETABLE JUICES	17 779		79	71 955	24.7
	CANNED FISH, SEAFOOD	23 323		72	71 860	32.5
	CANNED MEATS	4 958		39	33 416	14.8
	CANNED MILK	5 462		28	20 694	26.4
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	10 144		37	45 604	22.2
	NOT REPORTED IN DETAIL	19 609		(NA)	(NA)	(NA)
5049410	COFFEE	85 892	12.4	64	122 589	70.1
	GREEN COFFEE	82 119		16	86 651	94.8
	SOLUBLE COFFEE	471		24	15 452	3.0
	ROASTED COFFEE (EXCEPT SOLUBLE)	2 683		33	22 697	11.8
	NOT REPORTED IN DETAIL	619		(NA)	(NA)	(NA)
5049420	TEA	1 340	.2	46	58 707	2.3
5049500	FROZEN FOODS	216 599	31.2	182	264 272	82.0
	FROZEN FRUITS	9 665		77	118 601	8.1
	FROZEN JUICES	13 907		71	111 529	12.5
	FROZEN VEGETABLES	29 907		77	119 931	24.9
	FROZEN POULTRY (PACKAGED ONLY)	16 847		74	133 570	12.6
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	80 532		101	198 394	40.6
	FROZEN MEATS (PACKAGED ONLY)	30 438		83	127 933	23.8
	FROZEN PREPARED FOODS, BAKED GOODS	18 833		64	103 775	18.1
	OTHER PACKAGED FROZEN FOODS	8 077		61	108 157	7.5
	NOT REPORTED IN DETAIL	8 393		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	15 485	2.2	63	21 777	71.1
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	11 856	1.7	15	12 855	92.2
5049910	SANDWICHES, SNACK ITEMS	907	.1	15	5 602	16.2
5049920	FLOUR, RELATED PRODUCTS	10 621	1.5	69	50 133	21.2
5049930	SUGAR (REFINED)	18 535	2.7	49	55 887	33.2
5049940	DRIED FRUITS	11 552	1.7	52	52 135	22.2
5049950	GROCERIES, EXCEPT AS SPECIFIED	96 698	13.9	218	257 930	37.5
5049960	PEANUTS, ROASTED	914	.1	19	18 177	5.0
5049970	NUTS (EDIBLE, UNSHELLED)	14 480	2.1	14	21 388	67.7
5049980	MISCELLANEOUS FOOD PRODUCTS	38 937	5.6	89	60 862	64.0
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	388	.1	6	10 793	3.6
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	379	.1	9	7 061	5.4
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	406	.1	6	2 684	15.1
5094110	CIGARETTES, CIGARS, TOBACCO	1 091	.2	29	17 190	6.3
	CIGARETTES	570		16	8 380	6.8
	CIGARS	146		13	6 875	2.1
	OTHER TOBACCO	29		6	2 911	1.0
	NOT REPORTED IN DETAIL	346		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS	1 158	.2	11	7 504	15.4
5095212	WINES	873	.1	7	6 775	12.9
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 537	.2	36	27 563	5.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	3 516	.5	54	42 684	8.2
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 302	.2	13	30 790	4.2
5099670	FOOD, BEVERAGE BASIC MATERIALS	1 346	.2	31	30 704	4.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	3 933	.6	42	53 565	7.3
	COMMODITIES, N.E.C.	5 254	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 338	.3	35	45 767	5.1
	COTTON (SIC 505 , PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	9				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	26 260	100.0	7	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS	26 036	99.1	7	26 260	99.1
	COMMODITIES, N.E.C.	224	.9	(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	COTTON (CONT.)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 11					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	24 201	100.0	10	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS.....	23 393	96.7	10	24 201	96.7
	COMMODITIES, N.E.C.....	808	3.3	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 4					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 0					
	SALES REPORTED BY COMMODITY LINE.....	4 343	100.0	4	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS.....	4 035	92.9	4	4 343	92.9
	COMMODITIES, N.E.C.....	253	5.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	55	1.3	3	1 553	3.5
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 5					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	13 652	100.0	4	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS.....	13 019	95.4	4	13 652	95.4
	COMMODITIES, N.E.C.....	633	4.6	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 91					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 20,192					
	SALES REPORTED BY COMMODITY LINE.....	197 226	100.0	68	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS.....	190 760	96.7	68	197 226	96.7
5099321	FERTILIZER, FERTILIZER MATERIALS.....	163	.1	7	7 340	2.2
5099800	COMMODITY CREDIT CORPORATION.....	707	.4	8	16 851	4.2
	COMMODITIES, N.E.C.....	5 374	2.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	222	.1	7	9 281	2.4
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 113					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	914 643	100.0	90	(X)	(X)
	COTTON (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5051100	COTTON (RAW), INCLUDING LINTERS.....	909 241	99.4	90	914 643	99.4
	COMMODITIES, N.E.C.....	4 940	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	462	.1	6	11 961	3.9
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 147					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	958 720	100.0	120	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS.....	953 621	99.5	120	958 720	99.5
5099800	COMMODITY CREDIT CORPORATION.....	3 313	.3	4	88 319	3.8
	COMMODITIES, N.E.C.....	1 015	.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	771	.1	9	88 998	.9
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 12					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 890					
	SALES REPORTED BY COMMODITY LINE.....	49 819	100.0	9	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS.....	49 808	100.0	9	49 819	100.0
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	11	(Z)	3	8 967	.1
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 25					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 2,250					
	SALES REPORTED BY COMMODITY LINE.....	307 499	100.0	22	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS.....	307 395	100.0	22	307 499	100.0
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	104	(Z)	3	16 868	.6
	GRAIN (SIC 505, PART)					
	NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	GRAIN (CONT.)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 73					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	3 225 305	100.0	43	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	26 509	.8	3	1 040 493	2.5
5047100	MEATS, PROVISIONS	3 630	.1	3	757 935	.5
5049300	CANNED, BOTTLED FOODS	2 455	.1	3	47 410	5.2
5049950	GROCERIES, EXCEPT AS SPECIFIED.	20 224	.6	5	1 246 954	1.6
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	2 705 451	83.9	43	3 225 305	83.9
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	63 534	2.0	8	2 091 032	3.0
5099670	FOOD, BEVERAGE BASIC MATERIALS.	38 065	1.2	3	373 691	10.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	61 094	1.9	3	1 286 869	4.7
5099800	COMMODITY CREDIT CORPORATION.	8 968	.3	7	72 051	12.4
	COMMODITIES, N.E.C.	294 238	9.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 137	(Z)	9	657 878	.2
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 292					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 65,698					
	SALES REPORTED BY COMMODITY LINE.	1 507 235	100.0	197	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 440 480	95.6	197	1 507 235	95.6
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	14 319	1.0	44	188 719	7.6
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES.	6 337		26	73 630	8.6
	FEEDS BOUGHT AND SOLD	7 460		22	140 173	5.3
	NOT REPORTED IN DETAIL.	522		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	2 660	.2	16	42 257	6.3
5099321	FERTILIZER, FERTILIZER MATERIALS.	5 575	.4	30	134 463	4.1
5099330	SEEDS	1 912	.1	29	131 607	1.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 010	.1	12	94 699	1.1
5099800	COMMODITY CREDIT CORPORATION.	5 778	.4	58	482 410	1.2
	COMMODITIES, N.E.C.	30 259	2.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5 302	.4	62	650 256	.8
	GRAIN (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 399					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 83,383					
	SALES REPORTED BY COMMODITY LINE.	1 965 562	100.0	297	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 838 077	93.5	297	1 965 562	93.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	6 995	.4	41	76 726	9.1
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES.	4 747		15	51 019	9.3
	FEEDS BOUGHT AND SOLD	2 122		26	25 972	8.2
	NOT REPORTED IN DETAIL.	126		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	21 317	1.1	26	226 947	9.4
5099321	FERTILIZER, FERTILIZER MATERIALS.	1 862	.1	33	78 927	2.4
5099330	SEEDS	4 925	.3	30	31 515	15.6
5099611	PETROLEUM PRODUCTS.	1 302	.1	15	35 421	3.7
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	1 139		14	34 979	3.3
	OILS, GREASES, OTHER PETROLEUM PRODUCTS . .	63		6	4 211	1.5
	NOT REPORTED IN DETAIL.	100		(NA)	(NA)	(NA)
5099800	COMMODITY CREDIT CORPORATION.	60 887	3.1	148	818 805	7.4
	COMMODITIES, N.E.C.	22 327	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	7 870	.4	132	793 158	1.0
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 83					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	111 596	100.0	39	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	99 579	89.2	39	111 596	89.2
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	2 733	2.4	6	9 504	28.8
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES.	263		3	2 379	11.1
	FEEDS BOUGHT AND SOLD	2 470		3	7 125	34.7
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	2 186	2.0	4	8 314	26.3
5099321	FERTILIZER, FERTILIZER MATERIALS.	558	.5	4	9 709	5.7
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	769	.7	3	9 104	8.4
5099330	SEEDS	974	.9	5	7 577	12.9
5099611	PETROLEUM PRODUCTS.	433	.4	3	4 384	9.9
5099800	COMMODITY CREDIT CORPORATION.	737	.7	4	44 771	1.6
	COMMODITIES, N.E.C.	928	2.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	699	.6	6	48 168	1.5

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	GRAIN (CONT.)					
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 70					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	172 530	100.0	38	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	168 984	97.9	38	172 530	97.9
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	2 026	1.2	4	13 770	14.7
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES.	1 931		4	13 770	14.0
	NOT REPORTED IN DETAIL.	95		(NA)	(NA)	(NA)
5099800	COMMODITY CREDIT CORPORATION.	440	.3	8	27 701	1.6
	COMMODITIES, N.E.C.	679	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	401	.2	9	65 790	.6
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 265					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	577 452	100.0	148	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	541 834	93.8	148	577 452	93.8
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	1 854	.3	21	26 132	7.1
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES.	341		10	12 106	2.8
	FEEDS BOUGHT AND SOLD	686		11	14 748	4.7
	NOT REPORTED IN DETAIL.	827		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	5 082	.9	16	28 689	17.7
5099321	FERTILIZER, FERTILIZER MATERIALS.	2 523	.4	26	33 648	7.5
5099330	SEEDS	1 597	.3	17	30 055	5.3
5099800	COMMODITY CREDIT CORPORATION.	18 552	3.2	62	378 501	4.9
	COMMODITIES, N.E.C.	2 691	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 319	.6	49	219 520	1.5
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 84					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 26,351					
	SALES REPORTED BY COMMODITY LINE.	71 879	100.0	52	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	63 598	88.5	52	71 879	88.5
	GRAIN (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	2 441	3.4	11	18 575	13.1
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES.	2 267		7	14 762	15.4
	FEEDS BOUGHT AND SOLD	78		5	7 551	1.0
	NOT REPORTED IN DETAIL.	96		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	1 108	1.5	9	17 426	6.4
5099321	FERTILIZER, FERTILIZER MATERIALS.	1 406	2.0	12	20 102	7.0
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	521	.7	13	21 802	2.4
5099330	SEEDS	784	1.1	9	21 050	3.7
5099611	PETROLEUM PRODUCTS.	249	.3	3	4 463	5.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	293	.4	5	3 699	7.9
5099800	COMMODITY CREDIT CORPORATION.	903	1.3	11	17 619	5.1
	COMMODITIES, N.E.C.	150	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	426	.6	15	19 717	2.2
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 155					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	805 883	100.0	111	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	776 693	96.4	111	805 883	96.4
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	2 761	.3	15	35 225	7.8
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES.	974		9	19 945	4.9
	FEEDS BOUGHT AND SOLD	1 092		11	30 046	3.6
	NOT REPORTED IN DETAIL.	695		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	9 020	1.1	16	58 977	15.3
5099321	FERTILIZER, FERTILIZER MATERIALS.	1 693	.2	9	11 760	14.4
5099330	SEEDS	3 504	.4	17	54 486	6.4
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 360	.2	6	19 049	7.1
5099800	COMMODITY CREDIT CORPORATION.	2 579	.3	33	279 878	.9
	COMMODITIES, N.E.C.	3 995	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4 278	.5	37	461 468	.9

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	LIVESTOCK, EXCEPT HORSES AND MULES (SIC 505 , PART)					
	NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MIDDLE ATLANTIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 87					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	91 439	100.0	50	(X)	(X)
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	91 065	99.6	50	91 439	99.6
	CATTLE, CALVES.	43 041		40	62 437	68.9
	SHEEP, LAMBS.	4 501		9	19 859	22.7
	HOGS.	34 407		19	49 539	69.5
	NOT REPORTED IN DETAIL.	9 116		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	216	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	158	.2	4	3 074	5.1
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 86					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 16,222					
	SALES REPORTED BY COMMODITY LINE.	187 365	100.0	51	(X)	(X)
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	186 643	99.6	51	187 365	99.6
	CATTLE, CALVES.	122 611		42	159 098	77.1
	SHEEP, LAMBS.	5 921		10	106 343	5.6
	HOGS.	35 800		16	114 710	31.2
	NOT REPORTED IN DETAIL.	22 311		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	491	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	231	.1	3	7 899	2.9
	SOUTH ATLANTIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 39					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 7,422					
	SALES REPORTED BY COMMODITY LINE.	30 033	100.0	18	(X)	(X)
	LIVESTOCK, EXCEPT HORSES AND MULES (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	29 901	99.6	18	30 033	99.6
	CATTLE, CALVES.	23 568		16	29 341	80.3
	SHEEP, LAMBS.	706		4	16 439	4.3
	HOGS.	5 041		11	21 967	22.9
	NOT REPORTED IN DETAIL.	586		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	117	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	15	(Z)	3	1 992	.8
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 65					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 20,807					
	SALES REPORTED BY COMMODITY LINE.	95 643	100.0	35	(X)	(X)
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	94 567	98.9	35	95 643	98.9
	CATTLE, CALVES.	91 691		30	93 723	97.8
	HOGS.	344		4	1 433	24.0
	NOT REPORTED IN DETAIL.	2 532		(NA)	(NA)	(NA)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	198	.2	4	7 967	2.5
	COMMODITIES, N.E.C.	681	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	197	.2	4	10 914	1.8
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 40					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 9,017					
	SALES REPORTED BY COMMODITY LINE.	76 976	100.0	25	(X)	(X)
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	71 893	93.4	25	76 976	93.4
	CATTLE, CALVES.	60 081		20	66 912	89.8
	SHEEP, LAMBS.	4 467		6	21 141	21.1
	HOGS.	1 171		6	41 087	2.9
	NOT REPORTED IN DETAIL.	6 174		(NA)	(NA)	(NA)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	3 276	4.3	4	14 244	23.0
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 222	1.6	3	4 572	26.7
	COMMODITIES, N.E.C.	456	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	129	.2	5	11 958	1.1
	PACIFIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	MISCELLANEOUS FARM PRODUCTS (SIC 505 , PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 116					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 13,322					
	SALES REPORTED BY COMMODITY LINE.	361 109	100.0	98	(X)	(X)
5059100	HIDES, SKINS, PELTS	19 388	5.4	17	19 957	97.1
5059200	TOBACCO (LEAF).	30 049	8.3	5	47 934	62.7
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	285 767	79.1	73	293 037	97.5
	RAW WOOL.	137 162		42	238 760	57.4
	WOOL TOPS, NOILS, OTHER	123 275		36	236 035	52.2
	NOT REPORTED IN DETAIL.	25 330		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	25 817	7.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	88	(Z)	3	1 843	4.8
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 439					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	514 316	100.0	347	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	558	.1	6	24 397	2.3
5059100	HIDES, SKINS, PELTS	237 303	46.1	223	252 385	94.0
5059200	TOBACCO (LEAF).	34 864	6.8	13	35 140	99.2
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	112 197	21.8	55	117 209	95.7
	RAW WOOL.	87 131		33	101 425	85.9
	WOOL TOPS, NOILS, OTHER	15 003		15	45 926	32.7
	NOT REPORTED IN DETAIL.	10 063		(NA)	(NA)	(NA)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.).	7 584	1.5	3	12 086	62.8
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	94 192	18.3	61	105 452	89.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	14 858	2.9	10	43 788	33.9
	COMMODITIES, N.E.C.	11 949	2.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	811	.2	11	25 038	3.2
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 115					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 21,103					
	SALES REPORTED BY COMMODITY LINE.	95 475	100.0	80	(X)	(X)
5059100	HIDES, SKINS, PELTS	72 783	76.2	50	75 281	96.7
5059200	TOBACCO (LEAF).	7 780	8.1	7	7 795	99.8
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	2 571	2.7	12	11 687	22.0
	MISCELLANEOUS FARM PRODUCTS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	9 782	10.2	20	11 555	84.7
5093122	UNPREPARED IRON, STEEL SCRAP.	273	.3	4	1 252	21.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	768	.8	6	10 681	7.2
	COMMODITIES, N.E.C.	1 347	1.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	171	.2	4	2 668	6.4
	WEST NORTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 233					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	326 479	100.0	117	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	3 805	1.2	3	65 353	5.8
5059100	HIDES, SKINS, PELTS	3 930	1.2	17	4 517	87.0
5059200	TOBACCO (LEAF).	245 759	75.3	83	246 147	99.8
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	582	.2	6	2 885	20.2
5059910	PEANUTS, UNROASTED.	39 053	12.0	4	72 851	53.6
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	2 302	.7	11	2 373	97.0
	COMMODITIES, N.E.C.	30 580	9.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	468	.1	11	22 476	2.1
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 80					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	62 208	100.0	31	(X)	(X)
5059100	HIDES, SKINS, PELTS	6 863	11.0	5	7 828	87.7
5059200	TOBACCO (LEAF).	52 277	84.0	23	52 553	99.5
	COMMODITIES, N.E.C.	2 736	4.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	332	.5	5	6 871	4.8
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 87					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	57 035	100.0	51	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	MISCELLANEOUS FARM PRODUCTS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5059100	HIDES, SKINS, PELTS	23 316	40.9	27	23 542	99.0
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	6 204	10.9	6	6 780	91.5
	RAW WOOL	5 643		6	6 780	83.2
	NOT REPORTED IN DETAIL	561		(NA)	(NA)	(NA)
5059910	PEANUTS, UNROASTED	16 088	28.2	8	16 445	97.8
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	3 729	6.5	7	3 773	98.8
5093122	UNPREPARED IRON, STEEL SCRAP	38	.1	3	914	4.2
	COMMODITIES, N.E.C.	7 443	13.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	217	.4	5	10 881	2.0
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 73					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE	68 198	100.0	48	(X)	(X)
5049970	NUTS (EDIBLE, UNSHELLED)	1 084	1.6	3	22 230	4.9
5059100	HIDES, SKINS, PELTS	34 327	50.3	33	37 824	90.8
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	3 061	4.5	5	7 537	40.6
	RAW WOOL	3 061		5	7 537	40.6
5059910	PEANUTS, UNROASTED	429	.6	3	899	47.7
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	5 630	8.3	13	7 818	72.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 666	3.9	3	11 662	22.9
	COMMODITIES, N.E.C.	20 997	30.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4	(Z)	3	23	17.4
	ELECTRICAL SUPPLIES, APPARATUS (SIC 5063)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 323					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 30,240					
	SALES REPORTED BY COMMODITY LINE	186 149	100.0	241	(X)	(X)
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	157 540	84.6	238	186 037	84.7
	INTERIOR WIRING, CONSTRUCTION MATERIALS	60 057		173	153 874	39.0
	OUTSIDE CONSTRUCTION MATERIALS	17 002		115	123 066	13.8
	LIGHTING FIXTURES	21 063		161	149 334	14.1
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	13 736		158	148 440	9.3
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	25 160		138	137 501	18.3
	NOT REPORTED IN DETAIL	20 522		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	1 308	.7	34	37 342	3.5
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	1 004	.5	33	34 154	2.9
	ELECTRIC KITCHEN EQUIPMENT, PARTS	378		19	22 332	1.7
	ELECTRIC HOME LAUNDRY EQUIPMENT	196		11	8 636	2.3
	TELEVISION SETS	42		4	3 232	1.3
	CONSOLE RADIOS AND RECORD PLAYERS	39		5	6 214	.6
	OTHER MAJOR APPLIANCES (INCLUDING GAS)	237		9	6 290	3.8
	NOT REPORTED IN DETAIL	112		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	4 697	2.5	39	70 388	6.7
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	13 536	7.3	70	92 665	14.6
5064140	ROOM AIR CONDITIONERS	245	.1	25	37 132	.7
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	1 135	.6	30	45 080	2.5
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	328		24	39 775	.8
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	555		11	19 639	2.8
	ACCESSORIES (INC. TESTING EQUIPMENT)	47		3	2 056	2.3
	INTERCOMMUNICATION AND SOUND EQUIPMENT	49		7	11 913	.4
	NOT REPORTED IN DETAIL	156		(NA)	(NA)	(NA)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	176	.1	5	4 993	3.5
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	1 113	.6	72	67 689	1.6
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	1 180	.6	5	6 315	18.7
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	353	.2	11	11 337	3.1
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	332	.2	23	45 364	.7
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	430	.2	3	1 984	21.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	310	.2	15	24 759	1.3
	COMMODITIES, N.E.C.	2 058	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	732	.4	11	4 762	15.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 1,077					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 116,073					
	SALES REPORTED BY COMMODITY LINE.	718 720	100.0	808	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 361	.2	4	14 242	9.6
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	584 609	81.3	781	690 604	84.7
	INTERIOR WIRING, CONSTRUCTION MATERIALS . .	218 482		477	510 900	42.8
	OUTSIDE CONSTRUCTION MATERIALS.	45 624		282	358 834	12.7
	LIGHTING FIXTURES	84 843		455	480 119	17.7
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	54 341		417	450 423	12.1
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	96 179		353	396 458	24.3
	NOT REPORTED IN DETAIL.	85 140		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	16 827	2.3	82	116 228	14.5
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	28 860	4.0	65	132 028	21.9
	ELECTRIC KITCHEN EQUIPMENT, PARTS	9 596		37	95 014	10.1
	ELECTRIC HOME LAUNDRY EQUIPMENT	7 608		30	77 930	9.8
	TELEVISION SETS	7 115		29	73 172	9.7
	CONSOLE RADIOS AND RECORD PLAYERS	1 112		24	78 024	1.4
	OTHER MAJOR APPLIANCES (INCLUDING GAS). . .	1 091		33	73 194	1.5
	NOT REPORTED IN DETAIL.	2 338		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	12 025	1.7	73	182 223	6.6
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	37 095	5.2	147	274 237	13.5
5064140	ROOM AIR CONDITIONERS	3 510	.5	67	154 207	2.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	3 691	.5	77	168 563	2.2
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	1 303		56	145 499	.9
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	412		24	71 821	.6
	ACCESSORIES (INC. TESTING EQUIPMENT). . . .	632		13	18 203	3.5
	INTERCOMMUNICATION AND SOUND EQUIPMENT. . .	904		31	80 479	1.1
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	394		10	15 858	2.5
	NOT REPORTED IN DETAIL.	46		(NA)	(NA)	(NA)
5072210	HARDWARE.	1 252	.2	23	14 043	8.9
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	518	.1	17	17 976	2.9
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	5 028	.7	165	197 718	2.5
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	2 212	.3	18	14 027	15.8
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	2 386	.3	30	48 408	4.9
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	3 537	.5	44	128 021	2.8
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	670	.1	6	18 182	3.7
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	614	.1	6	6 609	9.3
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	477	.1	3	5 264	9.1
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 652	.4	7	19 595	13.5
5097230	FLOOR COVERINGS	1 268	.2	3	11 998	10.6
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	493	.1	3	2 592	19.0
5099420	JEWELRY, SILVERWARE, TROPHIES	945	.1	12	23 296	4.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	535	.1	28	39 510	1.4
	COMMODITIES, N.E.C.	5 006	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 149	.4	30	49 964	6.3
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 860					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 90,191					
	SALES REPORTED BY COMMODITY LINE.	759 830	100.0	647	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 545	.2	11	13 983	11.0
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	613 156	80.7	631	745 618	82.2
	INTERIOR WIRING, CONSTRUCTION MATERIALS . .	228 926		417	590 418	38.8
	OUTSIDE CONSTRUCTION MATERIALS.	54 757		299	458 458	11.9
	LIGHTING FIXTURES	88 136		412	590 243	14.9
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	52 185		379	562 403	9.3
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	122 393		379	551 179	22.2
	NOT REPORTED IN DETAIL.	66 759		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	24 505	3.2	76	155 368	15.8
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	16 155	2.1	92	209 576	7.7
	ELECTRIC KITCHEN EQUIPMENT, PARTS	7 130		56	127 726	5.6
	ELECTRIC HOME LAUNDRY EQUIPMENT	1 543		22	48 287	3.2
	TELEVISION SETS	2 765		18	34 238	8.1
	CONSOLE RADIOS AND RECORD PLAYERS	780		23	57 914	1.3
	OTHER MAJOR APPLIANCES (INCLUDING GAS). . .	1 037		26	79 149	1.3
	NOT REPORTED IN DETAIL.	2 900		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	12 159	1.6	117	245 645	4.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	53 618	7.1	202	418 675	12.8

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5064140	ROOM AIR CONDITIONERS	2 107	.3	86	220 215	1.0
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	6 729	.9	93	213 666	3.1
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	2 488		63	173 954	1.4
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	652		25	82 389	.8
	ACCESSORIES (INC. TESTING EQUIPMENT)	73		10	10 259	.7
	INTERCOMMUNICATION AND SOUND EQUIPMENT	283		34	81 353	.3
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	3 047		11	18 869	16.1
	NOT REPORTED IN DETAIL	186		(NA)	(NA)	(NA)
5072210	HARDWARE	1 517	.2	19	18 601	8.2
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	998	.1	30	32 808	3.0
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	3 775	.5	198	341 347	1.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	4 200	.6	37	32 305	13.0
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	1 988	.3	39	62 780	3.2
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	388		14	30 657	1.3
	RESIDENTIAL AND COMMERCIAL (5-20HP)	349		8	22 263	1.6
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	1 013		17	21 593	4.7
	NOT REPORTED IN DETAIL	238		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	1 746	.2	61	141 592	1.2
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	723	.1	9	18 258	4.0
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 536	.2	8	10 074	15.2
5097230	FLOOR COVERINGS	904	.1	3	6 524	13.9
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	714	.1	5	11 763	6.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	735	.1	44	60 515	1.2
	COMMODITIES, N.E.C.	5 055	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5 965	.8	49	42 518	14.0
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 337					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 25,641					
	SALES REPORTED BY COMMODITY LINE	286 093	100.0	261	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	985	.3	4	4 512	21.8
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	228 967	80.0	257	284 684	80.4
	INTERIOR WIRING, CONSTRUCTION MATERIALS	87 769		170	219 399	40.0
	OUTSIDE CONSTRUCTION MATERIALS	26 816		135	186 630	14.4
	LIGHTING FIXTURES	32 497		181	225 490	14.4
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	16 190		169	215 189	7.5
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	30 896		154	192 959	16.0
	NOT REPORTED IN DETAIL	34 799		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	7 835	2.7	29	61 904	12.7
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	10 752	3.8	39	96 192	11.2
	ELECTRIC KITCHEN EQUIPMENT, PARTS	4 119		24	64 663	6.4
	ELECTRIC HOME LAUNDRY EQUIPMENT	1 992		8	36 838	5.4
	TELEVISION SETS	634		5	30 874	2.1
	CONSOLE RADIOS AND RECORD PLAYERS	579		7	32 656	1.8
	OTHER MAJOR APPLIANCES (INCLUDING GAS)	1 999		13	44 705	4.5
	NOT REPORTED IN DETAIL	1 429		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	3 073	1.1	52	128 537	2.4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	18 940	6.6	87	169 608	11.2
5064140	ROOM AIR CONDITIONERS	544	.2	35	109 834	.5
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	1 445	.5	40	89 255	1.6
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	571		25	75 107	.8
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	334		9	29 613	1.1
	ACCESSORIES (INC. TESTING EQUIPMENT)	91		4	5 911	1.5
	INTERCOMMUNICATION AND SOUND EQUIPMENT	135		19	53 455	.3
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	130		3	7 957	1.6
	NOT REPORTED IN DETAIL	184		(NA)	(NA)	(NA)
5072210	HARDWARE	393	.1	12	12 633	3.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	498	.2	14	13 017	3.8
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	1 834	.6	93	141 158	1.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	2 008	.7	15	13 635	14.7
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	769	.3	16	16 483	4.7
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	31		3	3 410	.9
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	578		7	5 814	9.9
	NOT REPORTED IN DETAIL	160		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	325	.1	24	50 684	.6
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	748	.3	7	6 168	12.1
	ENGINES (INC. INTERNAL COMBUS), TURBINES	176		3	2 785	6.3
	COMPRESSORS, PUMPS	318		4	4 577	6.9
	NOT REPORTED IN DETAIL	254		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	327	.1	5	4 892	6.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	751	.3	4	4 732	15.9
	BALL, ROLLER BEARINGS	118		4	4 732	2.5
	OTHER POWER TRANSMISSION EQUIPMENT.	633		4	4 732	13.4
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	211	.1	4	4 696	4.5
5084930	MECHANICAL RUBBER GOODS	281	.1	4	4 732	5.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	591	.2	5	5 475	10.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	168	.1	18	26 234	.6
	COMMODITIES, N.E.C.	2 725	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 923	.7	16	9 412	20.4
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 574					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 48,803					
	SALES REPORTED BY COMMODITY LINE.	509 847	100.0	448	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	389 362	76.4	438	494 526	78.7
	INTERIOR WIRING, CONSTRUCTION MATERIALS . .	156 089		327	429 829	36.3
	OUTSIDE CONSTRUCTION MATERIALS.	55 286		229	368 782	15.0
	LIGHTING FIXTURES	50 441		324	419 775	12.0
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	25 686		303	393 448	6.5
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	69 965		249	359 730	19.4
	NOT REPORTED IN DETAIL.	31 895		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	35 288	6.9	71	133 162	26.5
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	9 854	1.9	90	152 059	6.5
	ELECTRIC KITCHEN EQUIPMENT, PARTS	1 365		36	63 989	2.1
	ELECTRIC HOME LAUNDRY EQUIPMENT	544		8	16 328	3.3
	TELEVISION SETS	4 049		10	32 621	12.4
	CONSOLE RADIOS AND RECORD PLAYERS	872		16	51 494	1.7
	OTHER MAJOR APPLIANCES (INCLUDING GAS). . .	244		14	27 353	.9
	NOT REPORTED IN DETAIL.	2 780		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	7 053	1.4	99	199 251	3.5
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	28 342	5.6	136	267 644	10.6
5064140	ROOM AIR CONDITIONERS	533	.1	47	127 802	.4
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES. . . .	2 820	.6	64	159 838	1.8
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	1 148		45	128 942	.9
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	591		11	41 023	1.4
	ACCESSORIES (INC. TESTING EQUIPMENT). . . .	84		4	5 912	1.4
	INTERCOMMUNICATION AND SOUND EQUIPMENT. . .	202		25	57 331	.4
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	361		3	3 891	9.3
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
	NOT REPORTED IN DETAIL.	434		(NA)	(NA)	(NA)
5072210	HARDWARE.	1 540	.3	23	27 022	5.7
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	956	.2	22	46 344	2.1
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	5 374	1.1	192	217 973	2.5
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	2 117	.4	7	12 367	17.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	9 054	1.8	31	44 081	20.5
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	1 438	.3	25	32 968	4.4
	RESIDENTIAL AND SMALL COML. (UNDER 5HP) . .	357		10	23 712	1.5
	RESIDENTIAL AND COMMERCIAL (5-20HP)	503		5	17 413	2.9
	INDUSTRIAL AND LARGE COML. (OVER 20HP). . .	451		8	4 500	10.0
	NOT REPORTED IN DETAIL.	127		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	991	.2	55	110 093	.9
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	398	.1	6	5 761	6.9
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	256	.1	3	2 849	9.0
	BALL, ROLLER BEARINGS	167		3	2 849	5.9
	NOT REPORTED IN DETAIL.	89		(NA)	(NA)	(NA)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	563	.1	7	5 650	10.0
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	362	.1	3	3 562	10.2
5091215	CAST IRON-SOIL PIPE, TUBING	287	.1	4	8 076	3.6
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	306	.1	4	8 076	3.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES, ...	696	.1	3	4 491	15.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 572	.3	31	58 096	2.7
	COMMODITIES, N.E.C.	8 414	1.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 271	.4	13	10 368	21.9
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 216					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	173 788	100.0	167	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	166	.1	3	2 828	5.9

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	135 465	77.9	167	173 788	77.9
	INTERIOR WIRING, CONSTRUCTION MATERIALS	43 366		109	121 342	35.7
	OUTSIDE CONSTRUCTION MATERIALS	19 982		84	109 465	18.3
	LIGHTING FIXTURES	16 451		118	128 085	12.8
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	6 733		99	114 106	5.9
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	21 179		89	105 034	20.2
	NOT REPORTED IN DETAIL	27 754		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	4 327	2.5	17	43 159	10.0
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	10 528	6.1	44	65 465	16.1
	ELECTRIC KITCHEN EQUIPMENT, PARTS	4 326		27	39 883	10.8
	ELECTRIC HOME LAUNDRY EQUIPMENT	1 211		8	20 592	5.9
	TELEVISION SETS	2 261		8	22 354	10.1
	CONSOLE RADIOS AND RECORD PLAYERS	476		8	19 971	2.4
	OTHER MAJOR APPLIANCES (INCLUDING GAS)	1 035		13	25 826	4.0
	NOT REPORTED IN DETAIL	1 219		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	2 110	1.2	32	52 168	4.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	5 981	3.4	55	92 200	6.5
5064140	ROOM AIR CONDITIONERS	637	.4	14	30 926	2.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	1 309	.8	28	44 830	2.9
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	331		16	35 226	.9
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	630		8	18 467	3.4
	ACCESSORIES (INC. TESTING EQUIPMENT)	99		5	8 690	1.1
	INTERCOMMUNICATION AND SOUND EQUIPMENT	182		13	12 253	1.5
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	11		3	2 023	.5
	NOT REPORTED IN DETAIL	56		(NA)	(NA)	(NA)
5072210	HARDWARE	178	.1	6	4 589	3.9
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	556	.3	17	10 577	5.3
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	1 946	1.1	71	78 219	2.5
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	4 572	2.6	26	20 559	22.2
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	377	.2	13	14 648	2.6
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	43		5	10 327	.4
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	308		5	3 105	9.9
	NOT REPORTED IN DETAIL	26		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	303	.2	19	31 219	1.0
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	95	.1	5	3 744	2.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 458	1.4	4	8 419	29.2
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	330	.2	4	7 137	4.6
5091215	CAST IRON-SOIL PIPE, TUBING	124	.1	7	4 087	3.0
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	209	.1	7	4 087	5.1
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	136	.1	3	1 143	11.9
5098299	OTHER BUILDING MATERIALS	166	.1	3	8 068	2.1
	COMMODITIES, N.E.C.	1 429	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	386	.2	5	2 860	13.5
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	439				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	345 181	100.0	326	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	358	.1	4	4 934	7.3
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	266 670	77.3	321	334 329	79.8
	INTERIOR WIRING, CONSTRUCTION MATERIALS	88 060		207	261 771	33.6
	OUTSIDE CONSTRUCTION MATERIALS	54 155		173	248 204	21.8
	LIGHTING FIXTURES	35 867		219	268 946	13.3
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	14 595		199	253 435	5.8
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	50 455		198	252 010	20.0
	NOT REPORTED IN DETAIL	23 538		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	16 995	4.9	44	83 095	20.5
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	19 931	5.8	70	137 563	14.5
	ELECTRIC KITCHEN EQUIPMENT, PARTS	8 132		38	66 553	12.2
	ELECTRIC HOME LAUNDRY EQUIPMENT	1 488		21	53 963	2.8
	TELEVISION SETS	3 731		9	28 914	12.9
	CONSOLE RADIOS AND RECORD PLAYERS	639		10	31 429	2.0
	OTHER MAJOR APPLIANCES (INCLUDING GAS)	2 478		26	64 541	3.8
	NOT REPORTED IN DETAIL	3 463		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	3 594	1.0	73	138 839	2.6
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	14 234	4.1	101	179 522	7.9
5064140	ROOM AIR CONDITIONERS	1 961	.6	38	89 512	2.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	1 325	.4	39	88 397	1.5
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	659		26	69 845	.9
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	370		8	32 653	1.1
	ACCESSORIES (INC. TESTING EQUIPMENT). . . .	23		3	10 155	.2
	INTERCOMMUNICATION AND SOUND EQUIPMENT. . .	229		18	47 182	.5
	NOT REPORTED IN DETAIL.	44		(NA)	(NA)	(NA)
5072210	HARDWARE.	1 949	.6	10	12 652	15.4
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	730	.2	18	18 598	3.9
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	1 082	.3	93	131 719	.8
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	3 491	1.0	20	21 058	16.6
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	1 350	.4	22	27 136	5.0
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	742	.2	36	67 970	1.1
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	703	.2	8	10 427	6.7
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	491	.1	3	3 890	12.6
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	883	.3	4	4 053	21.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 381	.4	6	6 587	21.0
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	267	.1	3	4 827	5.5
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	578	.2	3	7 607	7.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 153	.3	19	24 722	4.7
	COMMODITIES, N.E.C.	4 153	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 160	.3	15	5 786	20.0
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 172					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	143 143	100.0	131	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	118 645	82.9	130	143 137	82.9
	INTERIOR WIRING, CONSTRUCTION MATERIALS . .	39 988		85	102 762	38.9
	OUTSIDE CONSTRUCTION MATERIALS.	17 480		64	93 207	18.8
	LIGHTING FIXTURES	15 180		87	104 850	14.5
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	5 656		75	99 175	5.7
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	19 560		80	95 757	20.4
	NOT REPORTED IN DETAIL.	20 781		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	1 278	.9	16	30 178	4.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	3 908	2.7	12	24 377	16.0
	ELECTRIC KITCHEN EQUIPMENT, PARTS	2 364		7	17 627	13.4
	ELECTRIC HOME LAUNDRY EQUIPMENT	642		6	16 470	3.9
	TELEVISION SETS	307		5	9 316	3.3
	CONSOLE RADIOS AND RECORD PLAYERS	111		6	11 017	1.0
	OTHER MAJOR APPLIANCES (INCLUDING GAS). . .	471		6	13 172	3.6
	NOT REPORTED IN DETAIL.	13		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	1 773	1.2	28	52 022	3.4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	6 580	4.6	33	61 720	10.7
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	231	.2	17	35 975	.6
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	92		11	28 511	.3
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	65		3	13 577	.5
	INTERCOMMUNICATION AND SOUND EQUIPMENT. . .	51		5	16 150	.3
	NOT REPORTED IN DETAIL.	23		(NA)	(NA)	(NA)
5072210	HARDWARE.	599	.4	4	6 815	8.8
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	277	.2	29	45 830	.6
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	256	.2	6	2 764	9.3
	INDUSTRIAL AND LARGE COML. (OVER 20HP). . .	249		4	2 522	9.9
	NOT REPORTED IN DETAIL.	7		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	1 155	.8	5	12 296	9.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	117	.1	6	15 429	.8
	COMMODITIES, N.E.C.	8 179	5.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	145	.1	6	615	23.6
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 604					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	637 585	100.0	461	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	511 437	80.2	448	619 395	82.6
	INTERIOR WIRING, CONSTRUCTION MATERIALS . .	206 096		283	498 653	41.3
	OUTSIDE CONSTRUCTION MATERIALS.	51 170		208	405 429	12.6
	LIGHTING FIXTURES	81 223		275	473 255	17.2
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	35 154		257	481 814	7.3
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	76 478		242	422 820	18.1
	NOT REPORTED IN DETAIL.	61 316		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5062320	TELEPHONE AND SIGNAL EQUIPMENT	31 379	4.9	49	131 181	23.9
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	20 816	3.3	43	156 421	13.3
	ELECTRIC KITCHEN EQUIPMENT, PARTS	8 478		28	109 230	7.8
	ELECTRIC HOME LAUNDRY EQUIPMENT	2 025		17	80 443	2.5
	TELEVISION SETS	5 853		17	75 193	7.8
	CONSOLE RADIOS AND RECORD PLAYERS	908		19	95 935	.9
	OTHER MAJOR APPLIANCES (INCLUDING GAS)	647		17	95 506	.7
	NOT REPORTED IN DETAIL	2 905		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	8 143	1.3	69	232 226	3.5
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	31 322	4.9	94	259 022	12.1
5064140	ROOM AIR CONDITIONERS	345	.1	33	115 487	.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	3 061	.5	61	173 011	1.8
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	925		37	131 891	.7
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	1 481		19	83 303	1.8
	ACCESSORIES (INC. TESTING EQUIPMENT)	39		5	11 071	.4
	INTERCOMMUNICATION AND SOUND EQUIPMENT	445		26	90 206	.5
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL	129		(NA)	(NA)	(NA)
5072210	HARDWARE	2 236	.4	18	15 050	14.9
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	417	.1	13	10 297	4.0
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	10 224	1.6	129	261 389	3.9
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	662	.1	3	8 418	7.9
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	5 759	.9	23	27 057	21.3
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., INDUSTRIAL AND LARGE COML. (OVER 20HP)	1 005	.2	17	23 545	4.3
		748		11	9 450	7.9
	NOT REPORTED IN DETAIL	257		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	934	.1	33	117 568	.8
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	1 616	.3	3	7 017	23.0
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	1 347	.2	4	10 166	13.3
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	827	.1	5	8 271	10.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 347	.2	38	70 953	1.9
	COMMODITIES, N.E.C.	1 935	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 773	.4	32	22 774	12.2
	ELECTRICAL APPLIANCES, TV, RADIO SETS (SIC 5064)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	142				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	15,029				
	SALES REPORTED BY COMMODITY LINE	207 920	100.0	113	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	2 168	1.0	6	23 236	9.3
5014100	TIRES AND TUBES, NEW	758	.4	3	14 833	5.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	603	.3	6	15 810	3.8
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	732	.4	6	6 264	11.7
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	155 450	74.8	99	195 543	79.5
	ELECTRIC KITCHEN EQUIPMENT, PARTS	48 605		48	126 755	38.3
	ELECTRIC HOME LAUNDRY EQUIPMENT	19 618		47	119 193	16.5
	TELEVISION SETS	47 005		50	126 581	37.1
	CONSOLE RADIOS AND RECORD PLAYERS	7 972		46	118 384	6.7
	OTHER MAJOR APPLIANCES (INCLUDING GAS)	11 857		41	112 292	10.6
	NOT REPORTED IN DETAIL	20 393		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	4 716	2.3	48	120 944	3.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	13 539	6.5	38	81 461	16.6
5064140	ROOM AIR CONDITIONERS	6 272	3.0	36	132 199	4.7
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	3 027	1.5	31	69 210	4.4
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	1 810		24	62 226	2.9
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	996		15	36 345	2.7
	ACCESSORIES (INC. TESTING EQUIPMENT)	25		6	3 268	.8
	INTERCOMMUNICATION AND SOUND EQUIPMENT	25		4	2 468	1.0
	NOT REPORTED IN DETAIL	171		(NA)	(NA)	(NA)
5072210	HARDWARE	720	.3	6	16 866	4.3
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	1 716	.8	11	15 024	11.4
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	1 156	.6	9	13 557	8.5
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., RESIDENTIAL AND SMALL COML. (UNDER 5HP)	1 092	.5	11	38 027	2.9
		532		3	6 325	8.4
	RESIDENTIAL AND COMMERCIAL (5-20HP)	79		3	9 976	.8
	NOT REPORTED IN DETAIL	481		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	181	.1	8	30 217	.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	597	.3	4	13 033	4.6
5097110	HOUSEHOLD FURNITURE	284	.1	3	1 492	19.0
5097230	FLOOR COVERINGS	2 136	1.0	4	7 507	28.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	3 904	1.9	7	21 333	18.3
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	597	.3	6	24 033	2.5
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	1 220	.6	8	29 325	4.2
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	779	.4	5	16 081	4.8
5099420	JEWELRY, SILVERWARE, TROPHIES	289	.1	6	10 370	2.8
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	2 394	1.2	9	29 526	8.1
5099691	LUGGAGE, SADDLERY, HARNESS	170	.1	3	6 765	2.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	247	.1	11	28 585	.9
	COMMODITIES, N.E.C.	1 608	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 565	.8	21	61 213	2.6
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	649				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	76,654				
	SALES REPORTED BY COMMODITY LINE	883 879	100.0	461	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	2 636	.3	12	38 228	6.9
5032100	YARD OR PIECE GOODS	751	.1	3	11 519	6.5
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	1 409	.2	6	6 685	21.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	6 762	.8	27	72 953	9.3
	INTERIOR WIRING, CONSTRUCTION MATERIALS	2 603		11	19 520	13.3
	OUTSIDE CONSTRUCTION MATERIALS	71		4	5 386	1.3
	LIGHTING FIXTURES	620		11	22 817	2.7
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	1 871		18	67 114	2.8
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	1 160		7	16 595	7.0
	NOT REPORTED IN DETAIL	437		(NA)	(NA)	(NA)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	589 649	66.7	333	768 417	76.7
	ELECTRIC KITCHEN EQUIPMENT, PARTS	137 448		92	368 035	37.3
	ELECTRIC HOME LAUNDRY EQUIPMENT	62 649		109	437 826	14.3
	TELEVISION SETS	183 689		116	487 581	37.7
	CONSOLE RADIOS AND RECORD PLAYERS	40 616		119	449 615	9.0
	OTHER MAJOR APPLIANCES (INCLUDING GAS)	61 783		138	470 147	13.1
	NOT REPORTED IN DETAIL	103 464		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	85 897	9.7	161	412 749	20.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	61 315	6.9	165	298 889	20.5
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5064140	ROOM AIR CONDITIONERS	40 251	4.6	104	434 276	9.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	18 845	2.1	77	344 912	5.5
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	8 567		60	259 797	3.3
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	1 256		38	127 850	1.0
	ACCESSORIES (INC. TESTING EQUIPMENT)	1 999		25	91 546	2.2
	INTERCOMMUNICATION AND SOUND EQUIPMENT	2 397		21	77 206	3.1
	NOT REPORTED IN DETAIL	4 626		(NA)	(NA)	(NA)
5072210	HARDWARE	2 434	.3	21	36 523	6.7
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	1 712	.2	15	143 705	1.2
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	480	.1	14	46 593	1.0
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	7 978	.9	30	192 537	4.1
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	4 052		16	90 327	4.5
	RESIDENTIAL AND COMMERCIAL (5-20HP)	2 726		9	111 770	2.4
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	242		3	5 872	4.1
	NOT REPORTED IN DETAIL	958		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	1 736	.2	18	81 402	2.1
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	1 159	.1	23	83 564	1.4
5081100	OFFICE MACHINES AND EQUIPMENT	1 346	.2	8	17 910	7.5
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	1 094	.1	10	21 136	5.2
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	448	.1	5	8 467	5.3
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 248	.3	6	23 264	9.7
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	794	.1	3	40 342	2.0
5097110	HOUSEHOLD FURNITURE	710	.1	12	20 991	3.4
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	873	.1	11	10 360	8.4
5097230	FLOOR COVERINGS	1 444	.2	6	29 684	4.9
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	4 042	.5	34	67 088	6.0
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	1 650	.2	6	41 597	4.0
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	678	.1	9	122 352	.6
5099110	PHOTOGRAPHIC GOODS	946	.1	19	22 247	4.3
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	4 170	.5	26	53 847	7.7
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	4 190	.5	24	50 405	8.3
5099420	JEWELRY, SILVERWARE, TROPHIES	3 599	.4	31	52 127	6.9
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	1 791	.2	13	17 061	10.5
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	6 686	.8	20	82 833	8.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	4 609	.5	30	148 443	3.1
	COMMODITIES, N.E.C.	8 358	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	11 189	1.3	50	274 541	4.1
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 402					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 33,092					
	SALES REPORTED BY COMMODITY LINE.	730 930	100.0	299	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 272	.2	19	20 636	6.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	7 917	1.1	30	85 887	9.2
	INTERIOR WIRING, CONSTRUCTION MATERIALS . .	2 354		10	28 380	8.3
	OUTSIDE CONSTRUCTION MATERIALS.	222		4	23 900	.9
	LIGHTING FIXTURES	1 510		18	41 512	3.6
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	1 246		20	72 556	1.7
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	1 053		5	24 020	4.4
	NOT REPORTED IN DETAIL.	1 532		(NA)	(NA)	(NA)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	525 498	71.9	231	687 791	76.4
	ELECTRIC KITCHEN EQUIPMENT, PARTS	130 931		89	408 086	32.1
	ELECTRIC HOME LAUNDRY EQUIPMENT	56 889		95	418 352	13.6
	TELEVISION SETS	189 402		112	478 500	39.6
	CONSOLE RADIOS AND RECORD PLAYERS	32 946		97	434 097	7.6
	OTHER MAJOR APPLIANCES (INCLUDING GAS). . .	44 963		97	408 365	11.0
	NOT REPORTED IN DETAIL.	70 367		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	39 220	5.4	120	390 038	10.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	44 507	6.1	123	262 162	17.0
5064140	ROOM AIR CONDITIONERS	22 123	3.0	87	426 398	5.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES. . . .	16 012	2.2	88	394 564	4.1
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	7 288		69	307 552	2.4
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	4 310		48	213 784	2.0
	ACCESSORIES (INC. TESTING EQUIPMENT). . . .	484		20	98 178	.5
	INTERCOMMUNICATION AND SOUND EQUIPMENT. . .	699		16	90 973	.8
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	544		6	22 677	2.4
	NOT REPORTED IN DETAIL.	2 687		(NA)	(NA)	(NA)
5072210	HARDWARE.	4 216	.6	32	40 404	10.4
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	1 118	.2	10	67 293	1.7
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	499	.1	11	68 719	.7
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	635	.1	5	7 663	8.3
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	3 942	.5	24	128 941	3.1
	RESIDENTIAL AND SMALL COML. (UNDER 5HP) . .	1 812		13	80 952	2.2
	RESIDENTIAL AND COMMERCIAL (5-20HP)	409		7	57 156	.7
	NOT REPORTED IN DETAIL.	1 721		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	996	.1	8	65 966	1.5
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	2 433	.3	28	144 901	1.7
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	4 296	.6	18	40 585	10.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	2 209	.3	3	10 720	20.6
5097110	HOUSEHOLD FURNITURE	1 744	.2	19	39 595	4.4
5097230	FLOOR COVERINGS	7 268	1.0	12	54 843	13.3
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	2 550	.3	30	45 034	5.7
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	980	.1	9	36 088	2.7
5099110	PHOTOGRAPHIC GOODS.	1 108	.2	23	27 535	4.0
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	5 322	.7	29	55 214	9.6
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	2 529	.3	26	33 863	7.5
5099410	PRECIOUS STONES (CUT) AND METALS.	547	.1	3	4 767	11.5
5099420	JEWELRY, SILVERWARE, TROPHIES	3 190	.4	29	41 444	7.7
	CLOCKS, WATCHES, WATCH MOVEMENTS.	1 221		13	13 222	9.2
	COSTUME JEWELRY	303		10	10 597	2.9
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY.	258		11	10 699	2.4
	NOT REPORTED IN DETAIL.	1 408		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	678	.1	9	11 996	5.7
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC . .	11 108	1.5	25	109 398	10.2
5099691	LUGGAGE, SADDLERY, HARNESS.	461	.1	10	13 872	3.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 647	.2	23	118 661	1.4
	COMMODITIES, N.E.C.	6 129	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	8 776	1.2	69	273 532	3.2
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 199					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 20,295					
	SALES REPORTED BY COMMODITY LINE.	338 065	100.0	152	(X)	(X)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	8 862	2.6	13	67 067	13.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	304	.1	3	5 928	5.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	7 490	2.2	6	20 615	36.3
	INTERIOR WIRING, CONSTRUCTION MATERIALS	2 252		3	15 374	14.6
	OUTSIDE CONSTRUCTION MATERIALS	1 491		3	15 374	9.7
	LIGHTING FIXTURES	998		5	16 217	6.2
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	491		5	16 217	3.0
	NOT REPORTED IN DETAIL	2 258		(NA)	(NA)	(NA)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	233 905	69.2	137	323 678	72.3
	ELECTRIC KITCHEN EQUIPMENT, PARTS	56 133		62	202 275	27.8
	ELECTRIC HOME LAUNDRY EQUIPMENT	32 391		77	244 233	13.3
	TELEVISION SETS	69 549		70	216 519	32.1
	CONSOLE RADIOS AND RECORD PLAYERS	13 659		65	214 042	6.4
	OTHER MAJOR APPLIANCES (INCLUDING GAS)	27 155		73	234 875	11.6
	NOT REPORTED IN DETAIL	35 018		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	10 412	3.1	64	166 607	6.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	13 585	4.0	58	132 646	10.2
5064140	ROOM AIR CONDITIONERS	19 521	5.8	72	267 716	7.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	8 873	2.6	55	179 154	5.0
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	3 646		42	119 914	3.0
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	1 938		26	78 085	2.5
	ACCESSORIES (INC. TESTING EQUIPMENT)	459		15	24 835	1.8
	INTERCOMMUNICATION AND SOUND EQUIPMENT	149		8	20 372	.7
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	118		4	8 163	1.4
	NOT REPORTED IN DETAIL	2 563		(NA)	(NA)	(NA)
5072210	HARDWARE	2 671	.8	13	35 602	7.5
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	1 011	.3	12	51 104	2.0
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	482	.1	5	6 386	7.5
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	2 934	.9	18	72 979	4.0
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	2 429		12	60 160	4.0
	RESIDENTIAL AND COMMERCIAL (5-20HP)	79		7	20 080	.4
	NOT REPORTED IN DETAIL	426		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	1 009	.3	8	30 084	3.4
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	512	.2	13	55 117	.9
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	2 097	.6	14	33 265	6.3
5097110	HOUSEHOLD FURNITURE	582	.2	7	3 824	15.2
5097230	FLOOR COVERINGS	1 968	.6	6	14 367	13.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	673	.2	13	8 839	7.6
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	1 523	.5	12	35 520	4.3
5099110	PHOTOGRAPHIC GOODS	507	.1	11	13 903	3.6
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	5 612	1.7	14	35 987	15.6
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	2 353	.7	15	36 530	6.4
5099420	JEWELRY, SILVERWARE, TROPHIES	366	.1	14	17 472	2.1
	CLOCKS, WATCHES, WATCH MOVEMENTS	201		7	3 242	6.2
	COSTUME JEWELRY	17		5	2 316	.7
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY	42		5	2 353	1.8
	NOT REPORTED IN DETAIL	106		(NA)	(NA)	(NA)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	2 037	.6	13	41 462	4.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	700	.2	8	45 584	1.5
	COMMODITIES, N.E.C.	5 582	1.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 494	.7	35	119 373	2.1
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	332				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	35,381				
	SALES REPORTED BY COMMODITY LINE	495 496	100.0	247	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	516	.1	6	9 438	5.5
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	6 536	1.3	24	56 794	11.5
	INTERIOR WIRING, CONSTRUCTION MATERIALS	1 575		13	21 258	7.4
	OUTSIDE CONSTRUCTION MATERIALS	276		8	16 499	1.7
	LIGHTING FIXTURES	595		9	16 300	3.7
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	664		13	19 129	3.5
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	916		6	16 764	5.5
	NOT REPORTED IN DETAIL	2 510		(NA)	(NA)	(NA)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	353 994	71.4	206	473 565	74.8
	ELECTRIC KITCHEN EQUIPMENT, PARTS	112 371		90	319 480	35.2
	ELECTRIC HOME LAUNDRY EQUIPMENT	45 954		101	359 479	12.8
	TELEVISION SETS	98 828		110	324 049	30.5
	CONSOLE RADIOS AND RECORD PLAYERS	15 744		98	297 745	5.3
	OTHER MAJOR APPLIANCES (INCLUDING GAS)	37 088		89	266 607	13.9
	NOT REPORTED IN DETAIL	44 009		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	13 054	2.6	96	257 443	5.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	19 799	4.0	96	183 515	10.8
5064140	ROOM AIR CONDITIONERS	29 641	6.0	106	356 620	8.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	12 168	2.5	74	219 123	5.6
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	2 816		55	151 411	1.9
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	3 440		30	80 332	4.3
	ACCESSORIES (INC. TESTING EQUIPMENT)	514		17	25 093	2.0
	INTERCOMMUNICATION AND SOUND EQUIPMENT	130		11	20 861	.6
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	235		6	6 337	3.7
	NOT REPORTED IN DETAIL	5 033		(NA)	(NA)	(NA)
5072210	HARDWARE	3 456	.7	22	30 094	11.5
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	1 371	.3	25	39 468	3.5
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	857	.2	8	31 668	2.7
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	1 054	.2	9	26 157	4.0
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	10 551	2.1	38	134 372	7.9
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	7 039		19	86 585	8.1
	RESIDENTIAL AND COMMERCIAL (5-20HP)	761		4	13 497	5.6
	NOT REPORTED IN DETAIL	2 751		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	627	.1	8	56 536	1.1
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	1 447	.3	32	101 699	1.4
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	287	.1	3	3 312	8.7
5097110	HOUSEHOLD FURNITURE	3 662	.7	16	23 945	15.3
5097230	FLOOR COVERINGS	7 402	1.5	19	67 324	11.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 188	.2	15	35 800	3.3
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	1 259	.3	6	4 226	29.8
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	946	.2	18	33 195	2.8
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	911	.2	16	25 590	3.6
5099420	JEWELRY, SILVERWARE, TROPHIES	4 279	.9	11	34 234	12.5
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	4 711	1.0	18	69 531	6.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 395	.5	36	105 321	2.3
	COMMODITIES, N.E.C.	8 776	1.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4 609	.9	47	131 570	3.5
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	110				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	17,848				
	SALES REPORTED BY COMMODITY LINE	184 998	100.0	85	(X)	(X)
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 315	.7	6	22 588	5.8
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	3 588	1.9	5	10 124	35.4
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	129 758	70.1	77	179 430	72.3
	ELECTRIC KITCHEN EQUIPMENT, PARTS	25 733		39	100 925	25.5
	ELECTRIC HOME LAUNDRY EQUIPMENT	16 142		40	124 304	13.0
	TELEVISION SETS	37 789		37	121 988	31.0
	CONSOLE RADIOS AND RECORD PLAYERS	8 501		37	122 428	6.9
	OTHER MAJOR APPLIANCES (INCLUDING GAS)	17 525		35	120 897	14.5
	NOT REPORTED IN DETAIL	24 068		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	2 779	1.5	27	64 079	4.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	8 625	4.7	25	48 088	17.9
5064140	ROOM AIR CONDITIONERS	10 493	5.7	40	124 530	8.4
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	4 925	2.7	33	114 760	4.3
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	2 077	1.1	9	26 174	7.9
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	138	.1	3	6 825	2.0
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	1 191	.6	4	11 271	10.6
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	5 285	2.9	24	82 544	6.4
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	3 168		13	50 749	6.2
	RESIDENTIAL AND COMMERCIAL (5-20HP)	379		8	27 872	1.4
	NOT REPORTED IN DETAIL	1 738		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	165	.1	3	5 956	2.8
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	833	.5	12	31 701	2.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	433	.2	4	7 579	5.7
5097110	HOUSEHOLD FURNITURE	594	.3	5	20 822	2.9
5097230	FLOOR COVERINGS	1 805	1.0	3	14 571	12.4
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 124	.6	5	7 184	15.6
5099420	JEWELRY, SILVERWARE, TROPHIES	406	.2	3	3 569	11.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	276	.1	4	13 964	2.0
	COMMODITIES, N.E.C.	7 655	4.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 533	.8	30	98 310	1.6
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	186				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	24,844				
	SALES REPORTED BY COMMODITY LINE	288 748	100.0	132	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	4 030	1.4	5	22 572	17.9
5014100	TIRES AND TUBES, NEW	1 309	.5	3	9 674	13.5
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	3 817	1.3	9	23 010	16.6
	INTERIOR WIRING, CONSTRUCTION MATERIALS	1 995		4	14 414	13.8
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	316		5	14 697	2.2
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	920		3	15 800	5.8
	NOT REPORTED IN DETAIL	586		(NA)	(NA)	(NA)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	194 233	67.3	116	265 880	73.1
	ELECTRIC KITCHEN EQUIPMENT, PARTS	45 833		58	175 312	26.1
	ELECTRIC HOME LAUNDRY EQUIPMENT	19 478		56	183 679	10.6
	TELEVISION SETS	55 423		65	199 961	27.7
	CONSOLE RADIOS AND RECORD PLAYERS	9 808		59	190 488	5.1
	OTHER MAJOR APPLIANCES (INCLUDING GAS)	13 864		55	164 298	8.4
	NOT REPORTED IN DETAIL	49 827		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	4 441	1.5	44	133 656	3.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	6 505	2.3	38	68 501	9.5
5064140	ROOM AIR CONDITIONERS	27 874	9.7	53	195 816	14.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	5 531	1.9	40	144 883	3.8
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	2 194		26	85 855	2.6
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	1 082		18	67 988	1.6
	ACCESSORIES (INC. TESTING EQUIPMENT)	84		8	40 810	.2
	INTERCOMMUNICATION AND SOUND EQUIPMENT	75		5	23 411	.3
	NOT REPORTED IN DETAIL	2 096		(NA)	(NA)	(NA)
5072210	HARDWARE	844	.3	8	16 997	5.0
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	3 218	1.1	12	52 992	6.1
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	11 260	3.9	18	99 757	11.3
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	6 410		13	73 181	8.8
	RESIDENTIAL AND COMMERCIAL (5-20HP)	1 575		5	45 831	3.4
	NOT REPORTED IN DETAIL	3 275		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	5 398	1.9	6	45 086	12.0
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	1 541	.5	16	103 181	1.5
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	201	.1	3	4 377	4.6
5097110	HOUSEHOLD FURNITURE	3 051	1.1	10	23 207	13.1
5097230	FLOOR COVERINGS	6 308	2.2	8	23 555	26.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	276	.1	10	8 307	3.3
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	197	.1	3	922	21.4
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	1 567	.5	5	25 325	6.2
5099420	JEWELRY, SILVERWARE, TROPHIES	244	.1	6	3 863	6.3
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	1 514	.5	8	33 863	4.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 157	.4	11	37 923	3.1
	COMMODITIES, N.E.C.	1 728	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 504	.9	33	106 368	2.4
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	123				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	147 946	100.0	92	(X)	(X)
5014100	TIRES AND TUBES, NEW	1 025	.7	4	21 245	4.8
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	898	.6	5	21 987	4.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	519	.4	3	7 511	6.9
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	107 334	72.5	76	144 476	74.3
	ELECTRIC KITCHEN EQUIPMENT, PARTS	27 969		34	81 530	34.3
	ELECTRIC HOME LAUNDRY EQUIPMENT	15 276		42	97 924	15.6
	TELEVISION SETS	29 546		42	92 691	31.9
	CONSOLE RADIOS AND RECORD PLAYERS	6 194		37	87 676	7.1
	OTHER MAJOR APPLIANCES (INCLUDING GAS)	9 816		44	84 468	11.6
	NOT REPORTED IN DETAIL	18 533		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	3 422	2.3	35	71 936	4.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	7 350	5.0	40	70 330	10.5
5064140	ROOM AIR CONDITIONERS	1 555	1.1	32	77 207	2.0
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	3 303	2.2	27	77 530	4.3
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	1 316		20	50 656	2.6
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	742		13	37 365	2.0
	ACCESSORIES (INC. TESTING EQUIPMENT)	98		4	10 133	1.0
	INTERCOMMUNICATION AND SOUND EQUIPMENT	144		3	9 412	1.5
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	119		4	9 525	1.2
	NOT REPORTED IN DETAIL	884		(NA)	(NA)	(NA)
5072210	HARDWARE	2 411	1.6	7	22 462	10.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	562	.4	7	19 541	2.9
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	245	.2	3	11 711	2.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	291	.2	4	8 745	3.3
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	916	.6	11	44 368	2.1
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	462	.3	8	30 408	1.5
5097110	HOUSEHOLD FURNITURE	1 932	1.3	5	17 893	10.8
5097230	FLOOR COVERINGS	179	.1	4	3 714	4.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	1 222	.8	4	18 059	6.8
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	1 662	1.1	8	6 429	25.9
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	2 170	1.5	4	21 858	9.9
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	1 348	.9	5	21 931	6.1
5099420	JEWELRY, SILVERWARE, TROPHIES	375	.3	4	2 581	14.5
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC . .	1 920	1.3	8	22 249	8.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	649	.4	5	23 759	2.7
	COMMODITIES, N.E.C.	5 025	3.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 171	.8	27	54 541	2.1
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER)	343				
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.	625 408	100.0	251	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	4 670	.7	7	33 569	13.9
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	613	.1	7	23 262	2.6
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	3 707	.6	13	47 009	7.9
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	423 974	67.8	200	578 584	73.3
	ELECTRIC KITCHEN EQUIPMENT, PARTS	111 842		74	338 125	33.1
	ELECTRIC HOME LAUNDRY EQUIPMENT	46 451		71	334 168	13.9
	TELEVISION SETS	149 804		88	369 704	40.5
	CONSOLE RADIOS AND RECORD PLAYERS	28 059		82	350 130	8.0
	OTHER MAJOR APPLIANCES (INCLUDING GAS). . .	37 330		74	378 698	9.9
	NOT REPORTED IN DETAIL.	50 488		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	35 265	5.6	79	302 273	11.7
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	61 819	9.9	85	236 566	26.1
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5064140	ROOM AIR CONDITIONERS	16 625	2.7	51	371 308	4.5
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	14 776	2.4	42	309 462	4.8
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	5 318		30	221 925	2.4
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	2 138		16	127 289	1.7
	ACCESSORIES (INC. TESTING EQUIPMENT). . . .	2 243		13	110 046	2.0
	INTERCOMMUNICATION AND SOUND EQUIPMENT. . .	136		6	14 751	.9
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	218		4	6 717	3.2
	NOT REPORTED IN DETAIL.	4 723		(NA)	(NA)	(NA)
5072210	HARDWARE.	972	.2	17	31 126	3.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	457	.1	3	23 618	1.9
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	6 605	1.1	17	135 426	4.9
	RESIDENTIAL AND SMALL COML. (UNDER 5HP) . .	542		7	46 109	1.2
	RESIDENTIAL AND COMMERCIAL (5-20HP) . . .	5 161		7	79 018	6.5
	NOT REPORTED IN DETAIL.	902		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	2 569	.4	7	55 807	4.6
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	449	.1	10	77 601	.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 544	.2	7	24 241	6.4
5097110	HOUSEHOLD FURNITURE	1 787	.3	12	15 720	11.4
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	680	.1	8	10 016	6.8
5097230	FLOOR COVERINGS	5 226	.8	5	15 519	33.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	3 205	.5	18	22 936	14.0
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	944	.2	6	3 907	24.2
5099110	PHOTOGRAPHIC GOODS.	327	.1	11	9 807	3.3
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	4 529	.7	15	32 523	13.9
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	2 187	.3	11	25 494	8.6
5099420	JEWELRY, SILVERWARE, TROPHIES	1 780	.3	17	17 523	10.2
	CLOCKS, WATCHES, WATCH MOVEMENTS.	713		10	8 875	8.0
	COSTUME JEWELRY	103		7	2 765	3.7
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY.	604		6	7 132	8.5
	NOT REPORTED IN DETAIL.	360		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	413	.1	6	4 686	8.8
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC . .	8 878	1.4	15	112 668	7.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	6 900	1.1	21	214 292	3.2
	COMMODITIES, N.E.C.	9 513	1.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4 994	.8	43	218 548	2.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	ELECTRONIC PARTS, EQUIPMENT (SIC 5065)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 235					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	81 327	100.0	160	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	411	.5	3	1 457	28.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	2 163	2.7	18	14 885	14.5
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	1 130	1.4	13	15 502	7.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	75 600	93.0	160	81 327	93.0
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	16 643		107	57 275	29.1
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	22 860		94	52 859	43.2
	ACCESSORIES (INC. TESTING EQUIPMENT).	5 435		83	46 049	11.8
	INTERCOMMUNICATION AND SOUND EQUIPMENT.	9 348		66	40 753	22.9
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	8 945		38	18 278	48.9
	NOT REPORTED IN DETAIL.	12 369		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 790	2.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	233	.3	9	2 227	10.5
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 990					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 69,763					
	SALES REPORTED BY COMMODITY LINE.	457 624	100.0	723	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 431	.3	11	29 298	4.9
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	1 549	.3	27	21 279	7.3
	INTERIOR WIRING, CONSTRUCTION MATERIALS	421		15	12 129	3.5
	OUTSIDE CONSTRUCTION MATERIALS.	59		4	6 011	1.0
	LIGHTING FIXTURES	14		3	1 969	.7
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	279		7	5 189	5.4
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	299		8	9 161	3.3
	NOT REPORTED IN DETAIL.	477		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	274	.1	7	2 485	11.0
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	12 087	2.6	77	118 958	10.2
	ELECTRIC KITCHEN EQUIPMENT, PARTS	284		7	3 812	7.5
	TELEVISION SETS	3 953		33	68 465	5.8
	CONSOLE RADIOS AND RECORD PLAYERS	1 909		39	31 805	6.0
	OTHER MAJOR APPLIANCES (INCLUDING GAS).	90		4	4 590	2.0
	NOT REPORTED IN DETAIL.	5 851		(NA)	(NA)	(NA)
	ELECTRONIC PARTS, EQUIPMENT (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	5 243	1.1	56	107 814	4.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	321	.1	14	6 453	5.0
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	427 016	93.3	723	457 624	93.3
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	134 860		458	309 565	43.6
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	100 141		373	275 797	36.3
	ACCESSORIES (INC. TESTING EQUIPMENT).	21 932		256	210 262	10.4
	INTERCOMMUNICATION AND SOUND EQUIPMENT.	50 652		270	209 261	24.2
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	50 205		172	159 720	31.4
	NOT REPORTED IN DETAIL.	69 226		(NA)	(NA)	(NA)
5072210	HARDWARE.	612	.1	8	7 264	8.4
5099110	PHOTOGRAPHIC GOODS.	579	.1	9	21 978	2.6
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	1 737	.4	7	69 631	2.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	774	.2	13	9 894	7.8
	COMMODITIES, N.E.C.	3 240	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 761	.6	46	18 909	14.6
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 693					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 50,586					
	SALES REPORTED BY COMMODITY LINE.	184 385	100.0	502	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	489	.3	13	18 112	2.7
	INTERIOR WIRING, CONSTRUCTION MATERIALS	189		4	1 419	13.3
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	55		6	14 391	.4
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	81		3	1 330	6.1
	NOT REPORTED IN DETAIL.	164		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	124	.1	7	777	16.0
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	2 490	1.4	82	43 226	5.8
	ELECTRIC KITCHEN EQUIPMENT, PARTS	122		5	1 326	9.2
	TELEVISION SETS	563		37	12 860	4.4
	CONSOLE RADIOS AND RECORD PLAYERS	625		36	10 986	5.7
	OTHER MAJOR APPLIANCES (INCLUDING GAS).	75		5	1 701	4.4
	NOT REPORTED IN DETAIL.	1 105		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	3 660	2.0	73	43 168	8.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	ELECTRONIC PARTS, EQUIPMENT (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	172 861	93.8	502	184 385	93.8
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	51 160		357	129 101	39.6
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	54 107		299	123 986	43.6
	ACCESSORIES (INC. TESTING EQUIPMENT)	11 241		256	103 754	10.8
	INTERCOMMUNICATION AND SOUND EQUIPMENT	15 261		248	101 480	15.0
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	14 716		182	84 742	17.4
	NOT REPORTED IN DETAIL	26 376		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	135	.1	3	398	33.9
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	108	.1	4	1 863	5.8
	COMMODITIES, N.E.C.	1 959	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 559	1.4	55	16 733	15.3
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	286				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	21,633				
	SALES REPORTED BY COMMODITY LINE	68 704	100.0	201	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	69	.1	6	932	7.4
	INTERIOR WIRING, CONSTRUCTION MATERIALS	35		4	499	7.0
	NOT REPORTED IN DETAIL	34		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	95	.1	5	702	13.5
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	4 027	5.9	55	29 972	13.4
	TELEVISION SETS	2 414		36	25 620	9.4
	CONSOLE RADIOS AND RECORD PLAYERS	1 294		29	18 163	7.1
	NOT REPORTED IN DETAIL	319		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	2 922	4.3	43	26 157	11.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	356	.5	13	8 407	4.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	59 018	87.9	201	68 704	85.9
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	23 715		161	58 672	40.4
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	17 685		131	52 642	33.6
	ACCESSORIES (INC. TESTING EQUIPMENT)	3 400		109	40 953	8.3
	INTERCOMMUNICATION AND SOUND EQUIPMENT	5 678		114	38 647	14.7
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	3 251		60	26 084	12.5
	NOT REPORTED IN DETAIL	5 289		(NA)	(NA)	(NA)
	ELECTRONIC PARTS, EQUIPMENT (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5099110	PHOTOGRAPHIC GOODS	417	.6	6	6 366	6.6
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	418	.6	6	7 204	5.8
	COMMODITIES, N.E.C.	642	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	740	1.1	26	3 598	20.6
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	452				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	38,367				
	SALES REPORTED BY COMMODITY LINE	106 889	100.0	313	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	139	.1	8	3 245	4.3
	INTERIOR WIRING, CONSTRUCTION MATERIALS	79		4	1 118	7.1
	NOT REPORTED IN DETAIL	60		(NA)	(NA)	(NA)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	900	.8	53	15 933	5.6
	TELEVISION SETS	234		22	7 650	3.1
	CONSOLE RADIOS AND RECORD PLAYERS	293		13	3 788	7.7
	OTHER MAJOR APPLIANCES (INCLUDING GAS)	156		17	4 722	3.3
	NOT REPORTED IN DETAIL	217		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	582	.5	31	9 355	6.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	130	.1	18	5 931	2.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	104 352	97.6	313	106 889	97.6
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	40 827		230	88 734	46.0
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	32 174		202	79 425	40.5
	ACCESSORIES (INC. TESTING EQUIPMENT)	6 833		175	70 167	9.7
	INTERCOMMUNICATION AND SOUND EQUIPMENT	7 308		184	69 021	10.6
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	9 683		112	50 775	19.1
	NOT REPORTED IN DETAIL	7 527		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	257	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	529	.5	27	3 618	14.6
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	182				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	32 214	100.0	128	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	ELECTRONIC PARTS, EQUIPMENT (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	201	.6	10	3 293	6.1
	TELEVISION SETS	75		4	812	9.2
	CONSOLE RADIOS AND RECORD PLAYERS	94		5	2 287	4.1
	NOT REPORTED IN DETAIL	32		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	103	.3	15	4 155	2.5
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	30 778	95.5	128	32 214	95.5
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	9 154		101	23 607	38.8
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	9 536		90	22 651	42.1
	ACCESSORIES (INC. TESTING EQUIPMENT)	1 513		83	21 051	7.2
	INTERCOMMUNICATION AND SOUND EQUIPMENT	3 123		85	21 008	14.9
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	1 657		53	14 546	11.4
	NOT REPORTED IN DETAIL	5 795		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 074	3.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	58	.2	5	287	20.2
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	312				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	79 258	100.0	211	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	759	1.0	8	13 402	5.7
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	2 482	3.1	47	21 646	11.5
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	1 183	1.5	40	19 391	6.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	65 855	83.1	211	79 258	83.1
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	16 618		153	59 550	27.9
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	27 479		143	59 487	46.2
	ACCESSORIES (INC. TESTING EQUIPMENT)	3 013		109	39 182	7.7
	INTERCOMMUNICATION AND SOUND EQUIPMENT	4 588		109	35 206	13.0
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	5 148		80	26 049	19.8
	NOT REPORTED IN DETAIL	9 009		(NA)	(NA)	(NA)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	459	.6	3	2 972	15.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	79	.1	6	1 544	5.1
	COMMODITIES, N.E.C.	6 410	8.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 031	2.6	23	6 339	32.0
	ELECTRONIC PARTS, EQUIPMENT (CONT.)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	150				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	7,163				
	SALES REPORTED BY COMMODITY LINE	31 042	100.0	101	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	50	.2	3	817	6.1
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	39		3	817	4.8
	NOT REPORTED IN DETAIL	11		(NA)	(NA)	(NA)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	614	2.0	13	6 074	10.1
	TELEVISION SETS	360		6	4 493	8.0
	CONSOLE RADIOS AND RECORD PLAYERS	199		8	4 431	4.5
	NOT REPORTED IN DETAIL	55		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	330	1.1	13	7 086	4.7
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	272	.9	3	3 418	8.0
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	28 989	93.4	101	31 042	93.4
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	9 930		71	22 948	43.3
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	9 138		60	21 610	42.3
	ACCESSORIES (INC. TESTING EQUIPMENT)	1 209		40	16 856	7.2
	INTERCOMMUNICATION AND SOUND EQUIPMENT	2 079		50	17 461	11.9
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	4 794		39	16 027	29.9
	NOT REPORTED IN DETAIL	1 839		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	543	1.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	244	.8	8	1 411	17.3
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	590				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	49,447				
	SALES REPORTED BY COMMODITY LINE	215 057	100.0	404	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	774	.4	11	9 048	8.6
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	561		5	7 228	7.8
	NOT REPORTED IN DETAIL	213		(NA)	(NA)	(NA)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	1 821	.8	50	23 012	7.9
	ELECTRIC KITCHEN EQUIPMENT, PARTS	81		3	1 948	4.2
	TELEVISION SETS	326		21	6 764	4.8
	CONSOLE RADIOS AND RECORD PLAYERS	799		16	10 935	7.3
	NOT REPORTED IN DETAIL	615		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	ELECTRONIC PARTS, EQUIPMENT (CONT.)					
	PACIFIC DIVISION (CONT.)					
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	2 825	1.3	46	19 102	14.8
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	204 801	95.2	404	215 057	95.2
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	61 474		253	134 986	45.5
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	65 057		228	134 566	48.3
	ACCESSORIES (INC. TESTING EQUIPMENT). . . .	6 319		178	90 408	7.0
	INTERCOMMUNICATION AND SOUND EQUIPMENT. . .	33 601		172	104 632	32.1
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	19 900		109	63 437	31.4
	NOT REPORTED IN DETAIL.	18 450		(NA)	(NA)	(NA)
5072210	HARDWARE.	1 789	.8	8	9 282	19.3
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	437	.2	3	1 645	26.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	124	.1	10	4 909	2.5
	COMMODITIES, N.E.C.	934	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 552	.7	39	14 693	10.6
	HARDWARE (SIC 5072)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 216					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 16,350					
	SALES REPORTED BY COMMODITY LINE.	106 477	100.0	145	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 503	1.4	5	13 126	11.5
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	3 188	3.0	36	40 669	7.8
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	223	.2	14	10 680	2.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	1 016	1.0	4	8 771	11.6
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	376	.4	17	22 032	1.7
5072310	HARDWARE.	75 064	70.5	138	104 642	71.7
	BUILDERS' HARDWARE.	14 515		52	44 750	32.4
	HEAVY HARDWARE.	4 787		22	26 529	18.0
	KITCHEN AND SHELF HARDWARE.	2 612		22	24 687	10.6
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY . .	7 956		45	44 460	17.9
	ALL OTHER HARDWARE.	12 889		49	38 698	33.3
	NOT REPORTED IN DETAIL.	32 305		(NA)	(NA)	(NA)
	HARDWARE (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5072230	PAINTERS' SUPPLIES.	2 063	1.9	33	32 493	6.3
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	136	.1	4	3 190	4.3
	WARM-AIR FURNACES (ALL FUELS)	103		3	1 989	5.2
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES . .	18		3	3 021	.6
	NOT REPORTED IN DETAIL.	15		(NA)	(NA)	(NA)
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	1 715	1.6	14	24 435	7.0
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	326	.3	9	14 853	2.2
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	71	.1	3	7 975	.9
5084910	ABRASIVES, ABRASIVE MATERIALS	686	.6	18	21 937	3.1
5084930	MECHANICAL RUBBER GOODS	82	.1	4	9 332	.9
5084940	ROPE, CORDAGE, TWINE.	565	.5	25	27 617	2.0
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 261	2.1	12	18 413	12.3
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	377	.4	14	11 725	3.2
5091212	IRON AND STEEL PRODUCTS (FLAT).	605	.6	3	4 574	13.2
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	1 525	1.4	31	35 609	4.3
	WIRE--PLAIN, COATED, BARBED, TWISTED. . . .	105		14	15 476	.7
	NAILS AND STAPLES (INCL. TACKS AND BRADS) .	830		22	27 775	3.0
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	299		15	24 344	1.2
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES.	74		12	15 067	.5
	REINFORCEMENT MESH (WELDED AND WOVEN) . . .	43		4	2 824	1.5
	NOT REPORTED IN DETAIL.	174		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	965	.9	5	7 115	13.6
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	957	.9	6	10 777	8.9
	STANDARD STEEL PIPE	765		3	6 019	12.7
	NOT REPORTED IN DETAIL.	192		(NA)	(NA)	(NA)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	2 596	2.4	20	33 663	7.7
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	389	.4	3	1 952	19.9
5098220	GLASS (FLAT, BRICK, ETC.)	195	.2	4	3 015	6.5
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	969	.9	12	17 987	5.4
5098299	OTHER BUILDING MATERIALS.	1 066	1.0	7	10 681	10.0
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	3 112	2.9	16	35 088	8.9
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	190	.2	3	10 389	1.8
5099321	FERTILIZER, FERTILIZER MATERIALS.	126	.1	5	2 851	4.4
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	197	.2	4	2 072	9.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	912	.9	8	8 319	11.0
	COMMODITIES, N.E.C.	2 929	2.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	92	.1	7	5 547	1.7

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	HARDWARE (CONT.)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 960					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 80,291					
	SALES REPORTED BY COMMODITY LINE.	376 536	100.0	665	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 020	.3	11	23 219	4.4
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	525	.1	5	3 887	13.5
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	6 684	1.8	91	88 349	7.6
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	879	.2	8	6 812	12.9
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	3 559	.9	55	73 241	4.9
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	1 818	.5	9	22 536	8.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	265	.1	5	3 491	7.6
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 398	.4	24	37 479	3.7
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	224	.1	5	3 276	6.8
5072210	HARDWARE.	281 113	74.7	634	356 552	78.8
	BUILDERS' HARDWARE.	49 140		214	137 600	35.7
	HEAVY HARDWARE.	12 501		78	77 058	16.2
	KITCHEN AND SHELF HARDWARE.	14 330		93	90 381	15.9
	HAND TOOLS (INC. POWER DRIVEN); CUTLERY	42 299		188	139 879	30.2
	ALL OTHER HARDWARE.	71 679		240	138 610	51.7
	NOT REPORTED IN DETAIL.	91 164		(NA)	(NA)	(NA)
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	4 702	1.2	8	7 094	66.3
5072230	PAINTERS' SUPPLIES.	15 680	4.2	78	69 515	22.6
5074110	WARM-AIR HEATING-COOLING EQPT.; SUPPLIES.	942	.3	18	16 497	5.7
	WARM-AIR FURNACES (ALL FUELS)	310		8	6 931	4.5
	DUCTS, REGISTERS, FITTINGS; ACCESSORIES	437		8	9 001	4.9
	NOT REPORTED IN DETAIL.	195		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	634	.2	8	24 272	2.6
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	4 842	1.3	68	62 656	7.7
	PIPE, FITTINGS, VALVES.	2 655		37	42 335	6.3
	PLUMBING FIXTURES	652		10	11 865	5.5
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS).	146		7	5 769	2.5
	OTHER PLUMBING EQUIPMENT, SUPPLIES.	804		17	16 890	4.8
	NOT REPORTED IN DETAIL.	585		(NA)	(NA)	(NA)
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	267	.1	4	7 324	3.6
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	480	.1	3	1 355	35.4
	HARDWARE (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	551	.1	18	14 227	3.9
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	721	.2	8	5 132	14.0
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT.	528	.1	7	4 541	11.6
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	439	.1	15	11 336	3.9
5084910	ABRASIVES, ABRASIVE MATERIALS	1 826	.5	70	58 917	3.1
5084930	MECHANICAL RUBBER GOODS	1 247	.1	20	16 483	1.5
5084940	ROPE, CORDAGE, TWINE.	373	.1	54	38 923	1.0
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 408	.6	31	27 952	8.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	5 833	1.5	44	70 636	8.3
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	194	.1	4	2 591	7.5
5091212	IRON AND STEEL PRODUCTS (FLAT).	755	.2	23	15 803	4.8
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	4 893	1.3	94	76 090	6.4
	WIRE--PLAIN, COATED, BARBED, TWISTED.	526		32	21 858	2.4
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	1 570		54	35 679	4.4
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	414		25	20 633	2.0
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES.	729		24	18 840	3.9
	REINFORCEMENT MESH (WELDED AND WOVEN)	64		9	6 102	1.0
	NOT REPORTED IN DETAIL.	1 590		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	608	.2	23	12 757	4.8
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	7 646	2.0	35	32 180	23.8
	TUBING (MECHANICAL AND PRESSURE).	7 163		13	19 662	36.4
	STANDARD STEEL PIPE	277		12	13 518	2.0
	NOT REPORTED IN DETAIL.	206		(NA)	(NA)	(NA)
5097110	HOUSEHOLD FURNITURE	350	.1	4	19 040	1.8
5097230	FLOOR COVERINGS	332	.1	4	4 895	6.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	8 733	2.3	45	53 865	16.2
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	331	.1	5	4 288	7.7
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	279	.1	22	18 692	1.5
5098297	ADHESIVES, MASTICS.	217	.1	4	1 209	17.9
5098299	OTHER BUILDING MATERIALS.	395	.1	15	10 793	3.7
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	4 442	1.2	27	52 635	8.4
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	2 356	.6	11	30 373	7.8
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	244	.1	3	4 744	5.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 165	.3	25	18 635	6.3
	COMMODITIES, N.E.C.	5 006	1.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	632	.2	29	17 148	3.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	HARDWARE (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 548					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 46,496					
	SALES REPORTED BY COMMODITY LINE.	454 056	100.0	379	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	6 196	1.4	21	146 583	4.2
5014100	TIRES AND TUBES, NEW.	1 144	.3	7	83 389	1.4
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	14 977	3.3	64	275 115	5.4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	388	.1	6	7 144	5.4
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	10 835	2.4	50	230 362	4.7
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	11 809	2.6	17	119 755	9.9
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	1 025	.2	14	137 899	.7
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	10 268	2.3	36	164 999	6.2
5064140	ROOM AIR CONDITIONERS	345	.1	8	81 283	.4
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	1 260	.3	3	40 869	3.1
5072210	HARDWARE.	226 190	49.8	363	449 594	50.3
	BUILDERS' HARDWARE.	32 324		130	255 159	12.7
	HEAVY HARDWARE.	7 974		37	182 896	4.4
	KITCHEN AND SHELF HARDWARE.	5 146		55	174 289	3.0
	HAND TOOLS (INC. POWER DRIVEN); CUTLERY . .	35 364		97	254 573	13.9
	ALL OTHER HARDWARE.	48 301		110	232 271	20.8
	NOT REPORTED IN DETAIL.	97 081		(NA)	(NA)	(NA)
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) .	839	.2	3	40 529	2.1
5072230	PAINTERS' SUPPLIES.	10 900	2.4	57	217 007	5.0
5074110	WARM-AIR HEATING-COOLING EQPT.; SUPPLIES. . .	4 532	1.0	24	160 378	2.8
	WARM-AIR FURNACES (ALL FUELS)	1 634		10	86 021	1.9
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES . .	2 131		14	132 953	1.6
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC). .	418		9	87 298	.5
	NOT REPORTED IN DETAIL.	349		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	938	.2	5	96 345	1.0
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	13 618	3.0	58	249 119	5.5
	PIPE, FITTINGS, VALVES.	6 900		36	188 913	3.7
	PLUMBING FIXTURES	2 120		20	92 924	2.3
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS). . .	763		14	95 491	.8
	OTHER PLUMBING EQUIPMENT, SUPPLIES.	1 081		20	81 185	1.3
	NOT REPORTED IN DETAIL.	2 754		(NA)	(NA)	(NA)
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	395	.1	5	48 793	.8
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	304	.1	4	41 835	.7
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	762	.2	6	68 248	1.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	2 126	.5	13	73 293	2.9
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	253	.1	4	1 446	17.5
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES.	203		3	1 197	17.0
	NOT REPORTED IN DETAIL.	50		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	259	.1	12	99 069	.3
5084910	ABRASIVES, ABRASIVE MATERIALS	7 524	1.7	41	143 059	5.3
5084930	MECHANICAL RUBBER GOODS	643	.1	13	79 388	.8
5084940	ROPE, CORDAGE, TWINE.	851	.2	34	180 642	.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	6 093	1.3	20	84 171	7.2
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	10 702	2.4	36	208 970	5.1
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	954	.2	5	26 316	3.6
5091212	IRON AND STEEL PRODUCTS (FLAT).	1 412	.3	17	71 737	2.0
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	11 245	2.5	64	245 653	4.6
	WIRE--PLAIN, COATED, BARBED, TWISTED. . . .	1 063		28	152 871	.7
	NAILS AND STAPLES (INCL. TACKS AND BRADS) .	5 307		46	213 881	2.5
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	2 409		26	170 880	1.4
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES.	600		21	161 290	.4
	REINFORCEMENT MESH (WELDED AND WOVEN) . . .	130		5	49 488	.3
	NOT REPORTED IN DETAIL.	1 736		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	548	.1	10	54 527	1.0
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	2 004	.4	30	185 587	1.1
	TUBING (MECHANICAL AND PRESSURE).	574		9	102 107	.6
	STANDARD STEEL PIPE	1 184		20	81 015	1.5
	NOT REPORTED IN DETAIL.	246		(NA)	(NA)	(NA)
5097110	HOUSEHOLD FURNITURE	3 821	.8	7	74 388	5.1
5097230	FLOOR COVERINGS	1 394	.3	8	58 340	2.4
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	26 847	5.9	49	274 152	9.8
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	665	.1	7	9 644	6.9
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	1 340	.3	19	31 490	4.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	784	.2	19	71 031	1.1
5098299	OTHER BUILDING MATERIALS.	1 379	.3	18	62 804	2.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	23 065	5.1	46	242 400	9.5
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	15 056	3.3	25	204 588	7.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	HARDWARE (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	5 602	1.2	3	42 867	13.1
5099691	LUGGAGE, SADDLERY, HARNESS	227	.1	4	4 805	4.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	6 937	1.5	18	74 574	9.3
	COMMODITIES, N.E.C.	5 432	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	168	(Z)	18	33 826	.5
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	187				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	21,202				
	SALES REPORTED BY COMMODITY LINE	267 940	100.0	135	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	11 861	4.4	13	119 341	9.9
5014100	TIRES AND TUBES, NEW	2 082	.8	9	73 317	2.8
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	11 596	4.3	32	201 618	5.8
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	4 138	1.5	20	87 497	4.7
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	13 489	5.0	13	99 942	13.5
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	13 131	4.9	34	188 911	7.0
5072210	HARDWARE	102 271	38.2	130	261 812	39.1
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	877	.3	4	43 966	2.0
5072230	PAINTERS' SUPPLIES	3 001	1.1	22	104 133	2.9
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	2 899	1.1	19	101 481	2.9
	WARM-AIR FURNACES (ALL FUELS)	1 029		9	80 191	1.3
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	179		4	31 903	.6
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	675		13	89 663	.8
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	741		12	89 868	.8
	OTHER WARM-AIR HEATING EQUIPMENT	154		7	36 709	.4
	NOT REPORTED IN DETAIL	121		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	179	.1	5	25 844	.7
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	9 903	3.7	30	129 781	7.6
	PIPE, FITTINGS, VALVES	2 816		22	99 079	2.8
	PLUMBING FIXTURES	1 687		9	62 405	2.7
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	403		10	54 254	.7
	OTHER PLUMBING EQUIPMENT, SUPPLIES	1 803		11	54 653	3.3
	NOT REPORTED IN DETAIL	3 194		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	241	.1	5	46 617	.5
	HARDWARE (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	253	.1	5	16 126	1.6
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	136	.1	3	31 050	.4
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	1 009	.4	5	47 773	2.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	314	.1	4	6 924	4.5
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	243	.1	3	5 738	4.2
5084910	ABRASIVES, ABRASIVE MATERIALS	457	.2	20	54 933	.8
5084940	ROPE, CORDAGE, TWINE	2 754	1.0	16	58 350	4.7
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 595	.6	8	27 274	5.8
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	3 728	1.4	19	57 014	6.5
5091212	IRON AND STEEL PRODUCTS (FLAT)	1 528	.6	15	84 825	1.8
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	6 716	2.5	30	128 160	5.2
	WIRE--PLAIN, COATED, BARBED, TWISTED	1 778		19	78 673	2.3
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	2 029		24	113 414	1.8
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	815		14	82 367	1.0
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES	256		13	64 119	.4
	REINFORCEMENT MESH (WELDED AND WOVEN)	277		8	53 436	.5
	NOT REPORTED IN DETAIL	1 561		(NA)	(NA)	(NA)
5091215	CAST IRON-SOIL PIPE, TUBING	479	.2	11	64 515	.7
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	1 388	.5	19	90 564	1.5
	TUBING (MECHANICAL AND PRESSURE)	481		8	60 539	.8
	STANDARD STEEL PIPE	665		11	42 027	1.6
	NOT REPORTED IN DETAIL	242		(NA)	(NA)	(NA)
5097110	HOUSEHOLD FURNITURE	4 985	1.9	6	91 989	5.4
5097230	FLOOR COVERINGS	4 726	1.8	9	70 117	6.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	18 824	7.0	27	162 670	11.6
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	199	.1	5	5 577	3.6
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	790	.3	11	27 947	2.8
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	969	.4	11	47 579	2.0
5098299	OTHER BUILDING MATERIALS	169	.1	6	27 760	.6
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	27 998	10.4	32	212 126	13.2
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	7 269	2.7	23	158 517	4.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 628	.6	15	91 151	1.8
	COMMODITIES, N.E.C.	3 934	1.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	181	.1	4	4 808	3.8

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	HARDWARE (CONT.)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 360					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) 50,451					
	SALES REPORTED BY COMMODITY LINE.	235 025	100.0	236	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	632	.3	10	9 424	6.7
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	6 200	2.6	85	157 653	3.9
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	176	.1	3	5 970	2.9
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	4 138	1.8	51	91 410	4.5
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	6 846	2.9	23	70 971	9.6
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	419	.2	21	70 054	.6
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	4 026	1.7	51	111 059	3.6
5064140	ROOM AIR CONDITIONERS	421	.2	12	50 423	.8
5072210	HARDWARE.	115 615	49.2	230	233 562	49.5
	BUILDERS' HARDWARE.	20 443		107	125 038	16.3
	HEAVY HARDWARE.	7 180		59	102 760	7.0
	KITCHEN AND SHELF HARDWARE.	5 420		70	113 259	4.8
	HAND TOOLS (INC. POWER DRIVEN); CUTLERY . .	11 478		85	123 707	9.3
	ALL OTHER HARDWARE.	23 494		98	129 001	18.2
	NOT REPORTED IN DETAIL.	47 600		(NA)	(NA)	(NA)
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) .	345	.1	24	59 671	.6
5072230	PAINTERS' SUPPLIES.	3 263	1.4	65	112 353	2.9
5074110	WARM-AIR HEATING-COOLING EQPT.; SUPPLIES. . .	3 210	1.4	45	120 329	2.7
	WARM-AIR FURNACES (ALL FUELS)	454		10	27 484	1.7
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES . .	309		10	30 714	1.0
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC). .	1 838		31	95 758	1.9
	OTHER WARM-AIR HEATING EQUIPMENT.	455		14	42 309	1.1
	NOT REPORTED IN DETAIL.	154		(NA)	(NA)	(NA)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	125	.1	7	16 276	.8
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	562	.2	10	28 830	1.9
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	8 767	3.7	58	121 125	7.2
	PIPE, FITTINGS, VALVES.	2 284		38	77 613	2.9
	PLUMBING FIXTURES	1 593		23	66 423	2.4
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS). . .	584		13	33 551	1.7
	OTHER PLUMBING EQUIPMENT; SUPPLIES.	2 183		25	68 772	3.2
	NOT REPORTED IN DETAIL.	2 123		(NA)	(NA)	(NA)
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	222	.1	12	13 989	1.6
5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	125	.1	14	32 713	.4
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	1 261	.5	17	54 162	2.3
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	515	.2	4	6 996	7.4
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	607	.3	14	47 762	1.3
5084910	ABRASIVES, ABRASIVE MATERIALS	2 013	.9	55	105 654	1.9
5084930	MECHANICAL RUBBER GOODS	388	.2	16	43 006	.9
5084940	ROPE, CORDAGE, TWINE.	813	.3	63	106 947	.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	4 159	1.8	21	56 981	7.3
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	4 716	2.0	44	113 162	4.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	1 445	.6	6	9 820	14.7
5091212	IRON AND STEEL PRODUCTS (FLAT).	1 401	.6	29	44 764	3.1
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	11 671	5.0	88	143 011	8.2
	WIRE--PLAIN, COATED, BARBED, TWISTED. . . .	1 800		51	105 750	1.7
	NAILS AND STAPLES (INCL. TACKS AND BRADS) .	4 715		68	123 454	3.8
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	2 294		53	110 977	2.1
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES.	393		29	74 768	.5
	REINFORCEMENT MESH (WELDED AND WOVEN) . . .	760		22	47 664	1.6
	NOT REPORTED IN DETAIL.	1 709		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	244	.1	10	24 381	1.0
5091215	CAST IRON-SOIL PIPE, TUBING	417	.2	18	53 517	.8
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	3 619	1.5	53	118 399	3.1
	TUBING (MECHANICAL AND PRESSURE).	354		10	42 664	.8
	STANDARD STEEL PIPE	2 875		39	98 567	2.9
	NOT REPORTED IN DETAIL.	390		(NA)	(NA)	(NA)
5097110	HOUSEHOLD FURNITURE	1 666	.7	12	53 159	3.1
5097230	FLOOR COVERINGS	5 531	2.4	25	59 083	9.4
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	9 184	3.9	61	127 994	7.2
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	1 161	.5	19	31 469	3.7
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	529	.2	17	40 419	1.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	4 204	1.8	44	94 842	4.4
5098299	OTHER BUILDING MATERIALS.	2 680	1.1	28	59 728	4.5
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	12 473	5.3	61	140 143	8.9
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	1 480	.6	31	78 434	1.9
5099420	JEWELRY, SILVERWARE, TROPHIES	132	.1	3	6 408	2.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 829	.8	24	29 230	6.3
	COMMODITIES, N.E.C.	5 706	2.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	89	(Z)	9	8 792	1.0

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	HARDWARE (CONT.)					
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 114					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	231 419	100.0	78	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 316	.6	12	131 363	1.0
5014100	TIRES AND TUBES, NEW.	343	.1	8	100 162	.3
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	3 710	1.6	35	170 484	2.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	10 759	4.6	25	140 010	7.7
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	11 470	5.0	17	160 689	7.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	1 571	.7	15	136 228	1.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	10 322	4.5	27	171 616	6.0
5064140	ROOM AIR CONDITIONERS	1 774	.8	10	72 045	2.5
5072210	HARDWARE.	70 253	30.4	76	226 637	31.0
	BUILDERS' HARDWARE.	10 692		41	195 592	5.5
	HEAVY HARDWARE.	2 412		21	108 320	2.2
	KITCHEN AND SHELF HARDWARE.	5 272		25	126 221	4.2
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	10 704		33	176 387	6.1
	ALL OTHER HARDWARE.	19 801		34	167 999	11.8
	NOT REPORTED IN DETAIL.	21 372		(NA)	(NA)	(NA)
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	934	.4	14	105 741	.9
5072230	PAINTERS' SUPPLIES.	1 693	.7	26	153 292	1.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES.	4 009	1.7	26	156 389	2.6
	WARM-AIR FURNACES (ALL FUELS)	684		8	87 831	.8
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS).	405		5	37 143	1.1
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	526		8	90 745	.6
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC).	1 305		16	96 070	1.4
	OTHER WARM-AIR HEATING EQUIPMENT.	623		12	77 795	.8
	NOT REPORTED IN DETAIL.	466		(NA)	(NA)	(NA)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	1 961	.8	15	127 544	1.5
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	701	.3	10	113 127	.6
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	16 862	7.3	38	204 514	8.2
	PIPE, FITTINGS, VALVES.	4 225		24	163 396	2.6
	PLUMBING FIXTURES	3 037		22	158 302	1.9
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS).	612		15	102 098	.6
	OTHER PLUMBING EQUIPMENT, SUPPLIES.	6 424		19	137 317	4.7
	NOT REPORTED IN DETAIL.	2 564		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	474	.2	6	35 326	1.3
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	151	.1	5	36 036	.4
	BEVERAGE, DRINKING, WATER COOLERS	116		4	34 480	.3
	NOT REPORTED IN DETAIL.	35		(NA)	(NA)	(NA)
	HARDWARE (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	297	.1	5	46 082	.6
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	1 555	.7	7	80 909	1.9
5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	183	.1	10	99 285	.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	1 980	.9	13	61 705	3.2
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	727	.3	10	49 377	1.5
5084910	ABRASIVES, ABRASIVE MATERIALS	1 238	.5	25	120 442	1.0
5084930	MECHANICAL RUBBER GOODS	961	.4	11	51 256	1.9
5084940	ROPE, CORDAGE, TWINE.	882	.4	31	130 654	.7
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	4 323	1.9	14	64 839	6.7
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	7 346	3.2	21	152 930	4.8
5091212	IRON AND STEEL PRODUCTS (FLAT).	1 508	.7	12	40 992	3.7
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	9 989	4.3	38	185 984	5.4
	WIRE--PLAIN, COATED, BARBED, TWISTED.	3 012		24	144 509	2.1
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	3 133		31	144 994	2.2
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	1 105		22	138 774	.8
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES.	242		16	106 053	.2
	REINFORCEMENT MESH (WELDED AND WOVEN)	200		15	107 794	.2
	NOT REPORTED IN DETAIL.	2 297		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	131	.1	7	16 066	.8
5091215	CAST IRON-SOIL PIPE, TUBING	1 011	.4	21	124 480	.8
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	2 194	.9	24	137 119	1.6
	TUBING (MECHANICAL AND PRESSURE).	205		8	44 125	.5
	STANDARD STEEL PIPE	1 726		19	126 922	1.4
	NOT REPORTED IN DETAIL.	263		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	386	.2	3	17 456	2.2
5097110	HOUSEHOLD FURNITURE	6 653	2.9	19	137 656	4.8
5097230	FLOOR COVERINGS	3 503	1.5	19	161 343	2.2
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	11 889	5.1	28	167 499	7.1
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	1 202	.5	8	47 949	2.5
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	1 185	.5	13	108 799	1.1
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	3 508	1.5	22	148 235	2.4
5098299	OTHER BUILDING MATERIALS.	5 447	2.4	18	126 616	4.3
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	15 296	6.6	31	196 336	7.8
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	4 187	1.8	30	189 033	2.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	2 329	1.0	11	82 208	2.8

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	HARDWARE (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
	COMMODITIES, N.E.C.	2 897	1.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	309	.1	4	31 035	1.0
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	231				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	170 493	100.0	159	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	2 018	1.2	9	10 269	19.7
5014100	TIRES AND TUBES, NEW	227	.1	5	22 380	1.0
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	2 079	1.2	40	99 501	2.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	2 497	1.5	31	94 752	2.6
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	5 167	3.0	12	60 963	8.5
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	383	.2	10	26 198	1.5
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	3 485	2.0	20	79 797	4.4
5064140	ROOM AIR CONDITIONERS	344	.2	12	36 359	.9
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	388	.2	3	16 834	2.3
5072210	HARDWARE	85 194	50.0	152	166 196	51.3
	BUILDERS' HARDWARE	16 999		76	106 860	15.9
	HEAVY HARDWARE	4 097		24	70 143	5.8
	KITCHEN AND SHELF HARDWARE	4 850		33	60 597	8.0
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	15 122		48	102 219	14.8
	ALL OTHER HARDWARE	23 536		59	109 695	21.5
	NOT REPORTED IN DETAIL	20 590		(NA)	(NA)	(NA)
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	338	.2	11	24 709	1.4
5072230	PAINTERS' SUPPLIES	2 456	1.4	29	71 434	3.4
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	2 728	1.6	25	76 672	3.6
	WARM-AIR FURNACES (ALL FUELS)	739		10	25 227	2.9
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	354		6	18 650	1.9
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	254		8	30 770	.8
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	637		14	59 090	1.1
	NOT REPORTED IN DETAIL	744		(NA)	(NA)	(NA)
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	5 578	3.3	35	107 182	5.2
	PIPE, FITTINGS, VALVES	1 233		20	44 198	2.8
	PLUMBING FIXTURES	1 525		15	37 438	4.1
	OTHER PLUMBING EQUIPMENT, SUPPLIES	634		13	58 544	1.1
	NOT REPORTED IN DETAIL	2 186		(NA)	(NA)	(NA)
	HARDWARE (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	943	.6	9	23 747	4.0
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	548		3	9 713	5.6
	RESIDENTIAL AND COMMERCIAL (5-20HP)	91		3	10 041	.9
	NOT REPORTED IN DETAIL	304		(NA)	(NA)	(NA)
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	291	.2	6	12 777	2.3
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	111	.1	4	7 996	1.4
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	980	.6	15	49 225	2.0
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	3 394	2.0	8	42 176	8.0
5084910	ABRASIVES, ABRASIVE MATERIALS	995	.6	31	70 412	1.4
5084930	MECHANICAL RUBBER GOODS	701	.4	14	51 058	1.4
5084940	ROPE, CORDAGE, TWINE	588	.3	29	78 554	.7
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 226	1.3	13	39 710	5.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	2 028	1.2	19	61 725	3.3
5091212	IRON AND STEEL PRODUCTS (FLAT)	2 954	1.7	12	49 634	6.0
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	7 433	4.4	45	100 633	7.4
	WIRE--PLAIN, COATED, BARBED, TWISTED	1 409		20	64 107	2.2
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	1 968		26	74 073	2.7
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	1 221		15	66 911	1.8
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES	695		16	55 880	1.2
	REINFORCEMENT MESH (WELDED AND WOVEN)	677		7	43 681	1.5
	NOT REPORTED IN DETAIL	1 463		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	5 574	3.3	8	37 295	14.9
5091215	CAST IRON-SOIL PIPE, TUBING	367	.2	8	24 019	1.5
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	5 382	3.2	23	80 876	6.7
5097110	HOUSEHOLD FURNITURE	2 102	1.2	9	30 003	7.0
5097230	FLOOR COVERINGS	1 599	.9	12	42 294	3.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	5 467	3.2	21	87 931	6.2
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	481	.3	5	7 460	6.4
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	540	.3	10	10 809	5.0
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	1 381	.8	15	58 916	2.3
5098299	OTHER BUILDING MATERIALS	667	.4	12	7 632	8.7
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	7 053	4.1	24	96 865	7.3
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	979	.6	8	26 792	3.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	430	.3	8	16 128	2.7
	COMMODITIES, N.E.C.	1 991	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	954	.6	5	3 040	31.4

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	HARDWARE (CONT.)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER)	83				
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.	66 928	100.0	55	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	989	1.5	8	25 934	3.8
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	2 238	3.3	16	42 851	5.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	2 194	3.3	16	41 815	5.2
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	232	.3	6	16 929	1.4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 284	1.9	10	23 048	5.6
5064140	ROOM AIR CONDITIONERS	164	.2	6	17 908	.9
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	156	.2	3	6 036	2.6
5072210	HARDWARE.	25 919	38.7	53	66 483	39.0
	BUILDERS' HARDWARE.	8 364		27	46 281	18.1
	HEAVY HARDWARE.	2 183		10	20 824	10.5
	KITCHEN AND SHELF HARDWARE.	1 233		13	27 873	4.4
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY . .	2 314		16	29 211	7.9
	ALL OTHER HARDWARE.	2 770		18	23 214	11.9
	NOT REPORTED IN DETAIL.	9 055		(NA)	(NA)	(NA)
5072230	PAINTERS' SUPPLIES.	491	.7	8	13 563	3.6
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	1 053	1.6	8	18 653	5.6
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	360	.5	3	5 175	7.0
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	4 159	6.2	18	49 037	8.5
	PIPE, FITTINGS, VALVES.	1 905		12	38 033	5.0
	PLUMBING FIXTURES	231		4	10 850	2.1
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS). . .	275		4	10 850	2.5
	OTHER PLUMBING EQUIPMENT, SUPPLIES. . . .	262		4	10 850	2.4
	NOT REPORTED IN DETAIL.	1 486		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	337	.5	5	12 487	2.7
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	187	.3	4	12 430	1.5
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	1 173	1.8	5	24 284	4.8
5084910	ABRASIVES, ABRASIVE MATERIALS	142	.2	8	16 671	.9
5084930	MECHANICAL RUBBER GOODS	91	.1	4	9 957	.9
5084940	ROPE, CORDAGE, TWINE.	118	.2	9	16 695	.7
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 739	4.1	6	28 229	9.7
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 989	3.0	13	39 497	5.0
5091212	IRON AND STEEL PRODUCTS (FLAT).	1 632	2.4	9	30 101	5.4
	HARDWARE (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	3 913	5.8	19	48 930	8.0
	WIRE--PLAIN, COATED, BARBED, TWISTED. . . .	1 145		14	43 276	2.6
	NAILS AND STAPLES (INCL. TACKS AND BRADS) .	1 684		15	45 213	3.7
	#OVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	263		10	25 973	1.0
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES.	393		8	22 137	1.8
	REINFORCEMENT MESH (WELDED AND WOVEN) . . .	16		3	6 987	.2
	NOT REPORTED IN DETAIL.	412		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	458	.7	4	16 218	2.8
5091215	CAST IRON-SOIL PIPE, TUBING	172	.3	4	12 604	1.4
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	1 164	1.7	12	28 483	4.1
	STANDARD STEEL PIPE	744		9	22 110	3.4
	NOT REPORTED IN DETAIL.	420		(NA)	(NA)	(NA)
5097230	FLOOR COVERINGS	355	.5	7	21 669	1.6
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	3 639	5.4	12	35 448	10.3
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	300	.4	5	3 870	7.8
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	640	1.0	6	12 929	5.0
5098299	OTHER BUILDING MATERIALS.	377	.6	4	9 002	4.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	2 783	4.2	12	29 756	9.4
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	2 126	3.2	7	24 291	8.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	570	.9	5	9 857	5.8
	COMMODITIES, N.E.C.	2 773	4.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	11	.0	3	68	16.2
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER)	513				
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.	323 021	100.0	363	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	2 904	.9	12	34 358	8.5
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	313	.1	5	3 473	9.0
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	6 639	2.1	52	130 628	5.1
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	544	.2	6	5 347	10.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	3 010	.9	30	75 066	4.0

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	HARDWARE (CONT.)					
	PACIFIC DIVISION (CONT.)					
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	4 365	1.4	8	27 270	16.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	8 021	2.5	27	102 150	7.9
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	723	.2	4	7 485	9.7
5072210	HARDWARE	205 772	63.7	344	317 461	64.8
	BUILDERS' HARDWARE	63 038		124	196 331	32.1
	HEAVY HARDWARE	6 054		34	63 881	9.5
	KITCHEN AND SHELF HARDWARE	9 854		42	100 877	9.8
	HAND TOOLS (INC. POWER DRIVEN); CUTLERY	32 439		99	156 683	20.7
	ALL OTHER HARDWARE	37 679		104	137 018	27.5
	NOT REPORTED IN DETAIL	56 708		(NA)	(NA)	(NA)
5072230	PAINTERS' SUPPLIES	5 340	1.7	47	76 339	7.0
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	582	.2	8	24 867	2.3
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	268	.1	3	11 791	2.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	8 468	2.6	43	114 749	7.4
	PIPE, FITTINGS, VALVES	2 767		26	73 960	3.7
	PLUMBING FIXTURES	1 262		11	34 852	3.6
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	238		6	13 069	1.8
	OTHER PLUMBING EQUIPMENT, SUPPLIES	557		9	20 355	2.7
	NOT REPORTED IN DETAIL	3 644		(NA)	(NA)	(NA)
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	261	.1	3	4 223	6.2
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	627	.2	4	27 839	2.3
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	255	.1	3	7 073	3.6
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	348	.1	14	36 490	1.0
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	374	.1	8	12 305	3.0
5084910	ABRASIVES, ABRASIVE MATERIALS	1 662	.5	44	69 695	2.4
5084940	ROPE, CORDAGE, TWINE	909	.3	41	62 304	1.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 400	.4	13	15 663	8.9
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	3 507	1.1	25	70 135	5.0
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	458	.1	4	4 700	9.7
5091212	IRON AND STEEL PRODUCTS (FLAT)	2 116	.7	17	67 080	3.2
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	6 307	2.0	68	143 181	4.4
	WIRE--PLAIN, COATED, BARBED, TWISTED	631		19	50 983	1.2
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	1 665		34	71 807	2.3
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	406		14	52 431	.8
	WIRE ROPE AND STRAND (INC. GALVANIZED); BALE TIES	556		14	45 303	1.2
	REINFORCEMENT MESH (WELDED AND WOVEN)	116		8	32 030	.4
	NOT REPORTED IN DETAIL	2 933		(NA)	(NA)	(NA)
	HARDWARE (CONT.)					
	PACIFIC DIVISION (CONT.)					
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	2 105	.7	13	66 271	3.2
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	1 052	.3	19	79 693	1.3
	TUBING (MECHANICAL AND PRESSURE)	14		4	7 991	.2
	STANDARD STEEL PIPE	590		11	55 450	1.1
	NOT REPORTED IN DETAIL	448		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	447	.1	3	11 967	3.7
5097230	FLOOR COVERINGS	4 085	1.3	13	42 511	9.6
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	14 530	4.5	25	120 611	12.0
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	1 146	.4	7	10 760	10.7
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	563	.2	11	20 568	2.7
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	1 563	.5	15	33 021	4.7
5098299	OTHER BUILDING MATERIALS	2 699	.8	16	27 855	9.7
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	19 909	6.2	28	131 567	15.1
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	2 109	.7	14	45 055	4.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 636	.5	18	43 883	3.7
	COMMODITIES, N.E.C.	5 742	1.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	262	.1	20	9 738	2.7
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 5074)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 454					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 50,972					
	SALES REPORTED BY COMMODITY LINE	177 518	100.0	306	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	236	.1	10	5 960	4.0
5062310	ELECTRICAL WIRING SUPPLIES; CONSTRUCTION MATERIALS	1 998	1.1	18	16 055	12.4
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	699	.4	11	11 266	6.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	152	.1	6	6 577	2.3
5064140	ROOM AIR CONDITIONERS	123	.1	10	7 877	1.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5072210	HARDWARE	1 089	.6	32	22 351	4.9
	BUILDERS' HARDWARE	169		11	6 351	2.7
	KITCHEN AND SHELF HARDWARE	197		4	3 338	5.9
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	383		25	20 739	1.8
	ALL OTHER HARDWARE	173		10	7 845	2.2
	NOT REPORTED IN DETAIL	167		(NA)	(NA)	(NA)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	23 388	13.2	165	103 255	22.7
	WARM-AIR FURNACES (ALL FUELS)	10 908		122	83 241	13.1
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	730		22	15 807	4.6
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	4 497		86	57 445	7.8
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	936		22	13 200	7.1
	OTHER WARM-AIR HEATING EQUIPMENT	1 519		34	23 725	6.4
	NOT REPORTED IN DETAIL	4 798		(NA)	(NA)	(NA)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	394	.2	18	13 330	3.0
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	47 090	26.5	211	136 450	34.5
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	83 711	47.2	235	148 948	56.2
	PIPE, FITTINGS, VALVES	27 743		179	117 476	23.6
	PLUMBING FIXTURES	20 611		146	103 443	19.9
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	6 338		116	82 304	7.7
	OTHER PLUMBING EQUIPMENT, SUPPLIES	11 127		130	86 843	12.8
	NOT REPORTED IN DETAIL	17 892		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	1 342	.8	31	22 200	6.0
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	168		17	11 181	1.5
	RESIDENTIAL AND COMMERCIAL (5-20HP)	825		17	12 669	6.5
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	281		4	4 039	7.0
	NOT REPORTED IN DETAIL	68		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	293	.2	4	4 155	7.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	281	.2	4	5 378	5.2
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	3 605	2.0	35	29 534	12.2
5084910	ABRASIVES, ABRASIVE MATERIALS	155	.1	3	4 396	3.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 255	.7	20	16 872	7.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	116	.1	12	8 179	1.4
5091215	CAST IRON-SOIL PIPE, TUBING	3 335	1.9	67	48 277	6.9
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	5 774	3.3	90	64 285	9.0
	TUBING (MECHANICAL AND PRESSURE)	1 031		19	12 160	8.5
	STANDARD STEEL PIPE	3 039		64	47 399	6.4
	NOT REPORTED IN DETAIL	1 704		(NA)	(NA)	(NA)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	255	.1	3	1 866	13.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	691	.4	10	8 326	8.3
	COMMODITIES, N.E.C.	949	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	587	.3	11	6 066	9.7
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	1,311				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	142,700				
	SALES REPORTED BY COMMODITY LINE	595 551	100.0	908	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	419	.1	5	9 963	4.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	1 044	.2	37	48 643	2.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	2 013	.3	40	32 404	6.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	593	.1	15	15 299	3.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	311	.1	8	8 175	3.8
5064140	ROOM AIR CONDITIONERS	317	.1	31	29 842	1.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	357	.1	9	9 353	3.8
5072210	HARDWARE	6 999	1.2	117	111 987	6.2
	BUILDERS' HARDWARE	1 805		20	43 364	4.2
	HEAVY HARDWARE	342		9	19 269	1.8
	KITCHEN AND SHELF HARDWARE	146		7	9 536	1.5
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	1 483		86	85 480	1.7
	ALL OTHER HARDWARE	2 805		30	41 238	6.8
	NOT REPORTED IN DETAIL	418		(NA)	(NA)	(NA)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	71 741	12.0	457	304 455	23.6
	WARM-AIR FURNACES (ALL FUELS)	25 673		311	206 424	12.4
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	8 524		94	96 242	8.9
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	11 966		216	159 059	7.5
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	2 128		89	74 491	2.9
	OTHER WARM-AIR HEATING EQUIPMENT	3 900		64	53 539	7.3
	NOT REPORTED IN DETAIL	19 550		(NA)	(NA)	(NA)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	2 971	.5	32	35 792	8.3
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	117 544	19.7	538	412 839	28.5
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	319 524	53.7	694	494 910	64.6
	PIPE, FITTINGS, VALVES	105 124		513	369 006	28.5
	PLUMBING FIXTURES	63 006		390	306 167	20.6
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	21 239		329	272 223	7.8
	OTHER PLUMBING EQUIPMENT, SUPPLIES	60 684		370	307 044	19.8
	NOT REPORTED IN DETAIL	69 471		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	5 271	.9	87	79 701	6.6
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	2 459		50	49 680	4.9
	RESIDENTIAL AND COMMERCIAL (5-20HP)	994		31	44 028	2.3
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	1 063		13	16 724	6.4
	NOT REPORTED IN DETAIL	755		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	369	.1	8	5 630	6.6
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	620	.1	23	36 562	1.7
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	1 091	.2	40	26 750	4.1
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	671	.1	4	4 300	15.6
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	10 617	1.8	78	92 981	11.4
5084910	ABRASIVES, ABRASIVE MATERIALS	654	.1	19	39 517	1.7
5084930	MECHANICAL RUBBER GOODS	2 135	.4	17	27 509	7.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 741	.5	41	41 312	6.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	871	.1	10	18 132	4.8
5091212	IRON AND STEEL PRODUCTS (FLAT).	984	.2	34	38 106	2.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	1 239	.2	43	53 892	2.3
	WIRE--PLAIN, COATED, BARBED, TWISTED. . . .	107		8	14 438	.7
	NAILS AND STAPLES (INCL. TACKS AND BRADS) .	487		24	36 860	1.3
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	233		10	22 661	1.0
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES.	59		11	20 581	.3
	REINFORCEMENT MESH (WELDED AND WOVEN) . . .	51		6	5 586	.9
	NOT REPORTED IN DETAIL.	302		(NA)	(NA)	(NA)
5091215	CAST IRON-SOIL PIPE, TUBING	8 974	1.5	195	171 979	5.2
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	23 810	4.0	259	224 604	10.6
	TUBING (MECHANICAL AND PRESSURE).	4 952		80	70 405	7.0
	STANDARD STEEL PIPE	13 291		158	158 704	8.4
	NOT REPORTED IN DETAIL.	5 567		(NA)	(NA)	(NA)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	317	.1	6	6 924	4.6
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	956	.2	5	8 053	11.9
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	579	.1	7	4 493	12.9
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	2 885	.5	40	31 040	9.3
5098299	OTHER BUILDING MATERIALS.	1 544	.3	17	21 806	7.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 903	.3	32	23 887	8.0
	COMMODITIES, N.E.C.	2 392	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 095	.2	24	16 167	6.8
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER)	1,041				
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000)	85,781				
	SALES REPORTED BY COMMODITY LINE.	591 694	100.0	786	(X)	(X)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	451	.1	5	2 942	15.3
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	489	.1	30	25 645	1.9
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	5 061	.9	60	57 198	8.8
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	412	.1	19	18 423	2.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	801	.1	17	18 243	4.4
5072210	HARDWARE.	3 006	.5	121	117 026	2.6
	BUILDERS' HARDWARE.	622		19	19 769	3.1
	HEAVY HARDWARE.	48		3	2 449	2.0
	KITCHEN AND SHELF HARDWARE.	15		3	3 980	.4
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY . .	1 263		99	92 029	1.4
	ALL OTHER HARDWARE.	305		16	14 489	2.1
	NOT REPORTED IN DETAIL.	753		(NA)	(NA)	(NA)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	111 096	18.8	455	329 777	33.7
	WARM-AIR FURNACES (ALL FUELS)	40 818		300	194 433	21.0
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS).	4 334		106	88 273	4.9
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES . .	23 536		247	165 396	14.2
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC). .	2 100		125	96 935	2.2
	OTHER WARM-AIR HEATING EQUIPMENT.	5 272		122	89 665	5.9
	NOT REPORTED IN DETAIL.	35 036		(NA)	(NA)	(NA)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	1 127	.2	23	18 092	6.2
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	58 472	9.9	392	359 347	16.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	301 304	50.9	547	479 160	62.9
	PIPE, FITTINGS, VALVES.	91 763		398	353 648	25.9
	PLUMBING FIXTURES	70 859		349	328 131	21.6
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS). . .	20 931		288	255 055	8.2
	OTHER PLUMBING EQUIPMENT, SUPPLIES. . . .	54 362		338	317 303	17.1
	NOT REPORTED IN DETAIL.	63 389		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	7 200	1.2	129	124 129	5.8
	RESIDENTIAL AND SMALL COML. (UNDER 5HP) . .	2 588		90	80 671	3.2
	RESIDENTIAL AND COMMERCIAL (5-20HP)	1 765		39	46 130	3.8
	INDUSTRIAL AND LARGE COML. (OVER 20HP). . .	828		11	11 524	7.2
	NOT REPORTED IN DETAIL.	2 019		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	407	.1	12	10 916	3.7
	BEVERAGE, DRINKING, WATER COOLERS	123		3	5 577	2.2
	OTHER REFRIGERATION EQUIPMENT	159		4	937	17.0
	NOT REPORTED IN DETAIL.	125		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	2 247	.4	25	26 016	8.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	2 208	.4	49	72 811	3.0
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	16 622	2.8	108	152 004	10.9
5084910	ABRASIVES, ABRASIVE MATERIALS	1 466	.2	19	40 200	3.6
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	594	.1	3	12 320	4.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	13 036	2.2	49	72 362	18.0
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	387	.1	8	7 338	5.3
5091212	IRON AND STEEL PRODUCTS (FLAT)	3 624	.6	63	55 119	6.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	1 589	.3	45	49 793	3.2
	WIRE--PLAIN, COATED, BARBED, TWISTED	153		8	6 240	2.5
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	953		22	23 532	4.0
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	35		3	1 399	2.5
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES	130		12	14 652	.9
	NOT REPORTED IN DETAIL	318		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	521	.1	9	9 611	5.4
5091215	CAST IRON-SOIL PIPE, TUBING	12 326	2.1	147	184 964	6.7
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	29 659	5.0	215	263 021	11.3
	TUBING (MECHANICAL AND PRESSURE)	3 848		53	71 851	5.4
	STANDARD STEEL PIPE	19 322		145	172 825	11.2
	NOT REPORTED IN DETAIL	6 489		(NA)	(NA)	(NA)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	873	.1	14	19 753	4.4
	FLAT PRODUCTS (SHEET, STRIP, PLATE)	60		3	3 744	1.6
	TUBULAR PRODUCTS (PIPES, TUBES)	623		7	12 471	5.0
	NOT REPORTED IN DETAIL	190		(NA)	(NA)	(NA)
5091313	ALUMINUM SHAPES, FORMS, ETC.	374	.1	5	7 988	4.7
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	836	.1	12	12 851	6.5
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	549	.1	5	9 017	6.1
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	4 022	.7	62	45 390	8.9
5098299	OTHER BUILDING MATERIALS	1 337	.2	14	19 142	7.0
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	572	.1	3	4 216	13.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	3 324	.6	38	43 494	7.6
	COMMODITIES, N.E.C.	4 891	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	811	.1	25	16 667	4.9
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 413					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 38,082					
	SALES REPORTED BY COMMODITY LINE	271 649	100.0	304	(X)	(X)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	1 750	.6	8	20 716	8.4
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	4 508	1.7	20	22 388	20.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	1 057	.4	14	30 739	3.4
5064140	ROOM AIR CONDITIONERS	136	.1	12	20 923	.7
5072210	HARDWARE	2 084	.8	53	48 656	4.3
	BUILDERS' HARDWARE	341		5	3 679	9.3
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	543		46	36 155	1.5
	ALL OTHER HARDWARE	170		3	3 307	5.1
	NOT REPORTED IN DETAIL	1 030		(NA)	(NA)	(NA)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	43 886	16.2	224	221 300	19.8
	WARM-AIR FURNACES (ALL FUELS)	18 023		146	136 461	13.2
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	1 933		51	61 947	3.1
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	10 590		135	131 701	8.0
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	1 703		52	75 825	2.2
	OTHER WARM-AIR HEATING EQUIPMENT	1 011		42	57 234	1.8
	NOT REPORTED IN DETAIL	10 626		(NA)	(NA)	(NA)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	237	.1	11	32 839	.7
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	24 567	9.0	168	193 477	12.7
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	144 031	53.0	223	237 005	60.8
	PIPE, FITTINGS, VALVES	44 000		173	195 159	22.5
	PLUMBING FIXTURES	32 585		158	182 035	17.9
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	11 572		148	164 559	7.0
	OTHER PLUMBING EQUIPMENT, SUPPLIES	38 031		158	182 681	20.8
	NOT REPORTED IN DETAIL	17 843		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	6 849	2.5	87	101 674	6.7
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	3 987		64	74 398	5.4
	RESIDENTIAL AND COMMERCIAL (5-20HP)	819		33	37 404	2.2
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	560		18	25 781	2.2
	NOT REPORTED IN DETAIL	1 483		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	347	.1	12	12 521	2.8
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	3 117	1.1	25	46 326	6.7
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	6 979	2.6	46	75 887	9.2
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	543	.2	7	11 935	4.5
5091212	IRON AND STEEL PRODUCTS (FLAT)	1 283	.5	24	14 757	8.7
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	440	.2	14	9 530	4.6
5091215	CAST IRON-SOIL PIPE, TUBING	5 347	2.0	73	82 243	6.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	14 868	5.5	100	121 788	12.2
	TUBING (MECHANICAL AND PRESSURE)	1 575		27	37 418	4.2
	STANDARD STEEL PIPE	11 898		71	102 398	11.6
	NOT REPORTED IN DETAIL	1 395		(NA)	(NA)	(NA)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	229	.1	3	4 142	5.5
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	1 620	.6	7	11 794	13.7
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	257	.1	3	3 727	6.9
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	803	.3	20	15 622	5.1
5098299	OTHER BUILDING MATERIALS	370	.1	7	7 646	4.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	592	.2	15	14 146	4.2
	COMMODITIES, N.E.C.	5 377	2.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	372	.1	9	3 931	9.5
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	592				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	47,601				
	SALES REPORTED BY COMMODITY LINE	392 867	100.0	454	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	268	.1	5	5 166	5.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	534	.1	12	13 510	4.0
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	19 521	5.0	43	75 660	25.8
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	2 011	.5	29	22 499	8.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	867	.2	16	13 412	6.5
5064140	ROOM AIR CONDITIONERS	1 273	.3	26	23 052	5.5
5072210	HARDWARE	2 426	.6	63	57 288	4.2
	BUILDERS' HARDWARE	213		10	10 130	2.1
	HEAVY HARDWARE	425		9	10 373	4.1
	KITCHEN AND SHELF HARDWARE	141		6	5 099	2.8
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	706		49	45 520	1.6
	ALL OTHER HARDWARE	322		8	5 534	5.8
	NOT REPORTED IN DETAIL	619		(NA)	(NA)	(NA)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	56 071	14.3	254	204 572	27.4
	WARM-AIR FURNACES (ALL FUELS)	27 663		183	159 280	17.4
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	7 471		78	65 051	11.5
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	10 707		135	104 707	10.2
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	1 951		74	61 294	3.2
	OTHER WARM-AIR HEATING EQUIPMENT	1 640		45	33 752	4.9
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
	NOT REPORTED IN DETAIL	6 639		(NA)	(NA)	(NA)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	495	.1	29	25 367	2.0
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	61 421	15.6	212	242 625	25.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	171 887	43.8	330	272 620	63.1
	PIPE, FITTINGS, VALVES	50 753		245	219 872	23.1
	PLUMBING FIXTURES	43 357		217	193 418	22.4
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	16 348		193	160 637	10.2
	OTHER PLUMBING EQUIPMENT, SUPPLIES	34 012		213	188 506	18.0
	NOT REPORTED IN DETAIL	27 417		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	11 733	3.0	100	110 206	10.6
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	3 948		61	48 348	8.2
	RESIDENTIAL AND COMMERCIAL (5-20HP)	2 162		46	39 044	5.5
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	5 316		30	58 235	9.1
	NOT REPORTED IN DETAIL	307		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	727	.2	9	10 887	6.7
	BEVERAGE, DRINKING, WATER COOLERS	307		4	5 245	5.9
	REACH-IN AND WALK-IN REFRIGERATORS	95		3	4 083	2.3
	OTHER REFRIGERATION EQUIPMENT	171		4	2 751	6.2
	NOT REPORTED IN DETAIL	154		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	1 164	.3	16	9 017	12.9
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	755	.2	28	24 399	3.1
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	11 522	2.9	59	73 363	15.7
5084910	ABRASIVES, ABRASIVE MATERIALS	238	.1	10	14 344	1.7
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	12 342	3.1	29	76 039	16.2
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 085	.3	12	12 211	8.9
5091212	IRON AND STEEL PRODUCTS (FLAT)	2 043	.5	31	34 397	5.9
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	1 579	.4	24	25 411	6.2
5091215	CAST IRON-SOIL PIPE, TUBING	7 613	1.9	106	98 645	7.7
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	15 909	4.0	142	141 795	11.2
	TUBING (MECHANICAL AND PRESSURE)	1 081		23	22 604	4.8
	STANDARD STEEL PIPE	10 980		99	111 621	9.8
	NOT REPORTED IN DETAIL	3 848		(NA)	(NA)	(NA)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	433	.1	10	8 375	5.2
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	393	.1	10	9 095	4.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	2 125	.5	28	35 878	5.9
5098299	OTHER BUILDING MATERIALS	1 910	.5	13	21 138	9.0
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	259	.1	4	5 097	5.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 602	.4	18	18 382	8.7
	COMMODITIES, N.E.C.	2 474	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	187	(Z)	12	8 613	2.2
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER)	179				
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000)	28,896				
	SALES REPORTED BY COMMODITY LINE.	113 115	100.0	127	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	470	.4	9	6 271	7.5
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	3 620	3.2	24	16 487	22.0
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	218	.2	7	8 525	2.6
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	81	.1	5	1 882	4.3
5064140	ROOM AIR CONDITIONERS	142	.1	11	20 994	.7
5072210	HARDWARE.	1 110	1.0	29	42 205	2.6
	BUILDERS' HARDWARE.	244		4	2 302	10.6
	HEAVY HARDWARE.	25		3	2 626	1.0
	KITCHEN AND SHELF HARDWARE.	14		3	923	1.5
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY . .	319		19	34 266	.9
	ALL OTHER HARDWARE.	123		7	21 059	.6
	NOT REPORTED IN DETAIL.	385		(NA)	(NA)	(NA)
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) .	70	.1	4	5 273	1.3
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	17 722	15.7	82	73 896	24.0
	WARM-AIR FURNACES (ALL FUELS)	4 297		45	43 586	9.9
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS).	3 635		29	36 069	10.1
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES . .	3 047		43	43 626	7.0
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC). .	713		28	35 620	2.0
	OTHER WARM-AIR HEATING EQUIPMENT.	1 010		16	29 859	3.4
	NOT REPORTED IN DETAIL.	5 020		(NA)	(NA)	(NA)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	679	.6	19	12 874	5.3
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	16 664	14.7	41	43 464	38.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	46 152	40.8	84	81 073	56.9
	PIPE, FITTINGS, VALVES.	9 255		61	52 774	17.5
	PLUMBING FIXTURES	9 328		56	41 448	22.5
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS). . .	2 762		45	31 223	8.8
	OTHER PLUMBING EQUIPMENT, SUPPLIES.	7 806		52	46 243	16.9
	NOT REPORTED IN DETAIL.	17 001		(NA)	(NA)	(NA)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	2 119	1.9	29	38 035	5.6
	RESIDENTIAL AND SMALL COML. (UNDER 5HP) . .	1 110		22	30 343	3.7
	RESIDENTIAL AND COMMERCIAL (5-20HP)	407		14	25 200	1.6
	INDUSTRIAL AND LARGE COML. (OVER 20HP). . .	512		7	23 825	2.1
	NOT REPORTED IN DETAIL.	90		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	118	.1	10	7 122	1.7
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	496	.4	12	8 932	5.6
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	634	.6	16	17 221	3.7
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	4 675	4.1	29	35 391	13.2
5084930	MECHANICAL RUBBER GOODS	67	.1	7	7 571	.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 578	2.3	11	12 863	20.0
5091212	IRON AND STEEL PRODUCTS (FLAT).	365	.3	9	8 010	4.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	707	.6	13	25 742	2.7
5091215	CAST IRON-SOIL PIPE, TUBING	3 396	3.0	37	51 694	6.6
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	6 724	5.9	46	58 045	11.6
	TUBING (MECHANICAL AND PRESSURE).	1 273		10	26 159	4.9
	STANDARD STEEL PIPE	3 931		28	45 642	8.6
	NOT REPORTED IN DETAIL.	1 520		(NA)	(NA)	(NA)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	160	.1	3	2 148	7.4
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	677	.6	9	9 201	7.4
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	132	.1	3	3 269	4.0
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	562	.5	10	10 481	5.4
5098299	OTHER BUILDING MATERIALS.	329	.3	6	4 570	7.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	168	.1	8	7 678	2.2
	COMMODITIES, N.E.C.	1 887	1.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	393	.3	12	3 664	10.7
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER)	422				
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000)	32,336				
	SALES REPORTED BY COMMODITY LINE.	249 473	100.0	329	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	225	.1	10	18 151	1.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	4 134	1.7	20	28 167	14.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	1 779	.7	17	23 496	7.6
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	987	.4	8	18 999	5.2
5064140	ROOM AIR CONDITIONERS	572	.2	14	16 245	3.5
5072210	HARDWARE	2 730	1.1	51	61 786	4.4
	BUILDERS' HARDWARE	972		9	22 462	4.3
	HEAVY HARDWARE	78		4	6 685	1.2
	KITCHEN AND SHELF HARDWARE	177		4	5 205	3.4
	HAND TOOLS (INC. POWER DRIVEN); CUTLERY	995		39	44 833	2.2
	ALL OTHER HARDWARE	441		13	18 733	2.4
	NOT REPORTED IN DETAIL	67		(NA)	(NA)	(NA)
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	377	.2	8	7 366	5.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	44 182	17.7	221	173 864	25.4
	WARM-AIR FURNACES (ALL FUELS)	17 053		130	91 930	18.5
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	7 333		55	53 266	13.8
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	7 823		109	75 940	10.3
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	1 277		49	39 267	3.3
	OTHER WARM-AIR HEATING EQUIPMENT	1 044		39	36 241	2.9
	NOT REPORTED IN DETAIL	9 652		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	3 815	1.5	55	50 588	7.5
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	145 954	58.5	268	218 639	66.8
	PIPE, FITTINGS, VALVES	47 266		206	172 066	27.5
	PLUMBING FIXTURES	42 577		188	161 312	26.4
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	13 564		158	125 962	10.8
	OTHER PLUMBING EQUIPMENT, SUPPLIES	29 912		166	141 512	21.1
	NOT REPORTED IN DETAIL	12 635		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	6 843	2.7	85	71 119	9.6
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	3 180		48	36 623	8.7
	RESIDENTIAL AND COMMERCIAL (5-20HP)	695		20	18 069	3.8
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	517		5	4 599	11.2
	NOT REPORTED IN DETAIL	2 451		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	502	.2	10	13 762	3.6
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	909	.4	17	15 691	5.8
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	509	.2	13	14 089	3.6
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	879	.4	3	2 754	31.9
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	5 869	2.4	34	45 288	13.0
5084910	ABRASIVES, ABRASIVE MATERIALS	267	.1	15	22 640	1.2
5084930	MECHANICAL RUBBER GOODS	131	.1	10	9 525	1.4
5084940	ROPE, CORDAGE, TWINE	253	.1	11	21 078	1.2
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 416	.6	10	9 903	14.3
5091212	IRON AND STEEL PRODUCTS (FLAT)	470	.2	14	24 065	2.0
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	1 130	.5	16	26 482	4.3
	WIRE--PLAIN, COATED, BARBED, TWISTED	199		6	11 839	1.7
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	245		4	10 961	2.2
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	81		5	11 864	.7
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES	58		6	12 556	.5
	NOT REPORTED IN DETAIL	547		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	205	.1	11	11 333	1.8
5091215	CAST IRON-SOIL PIPE, TUBING	5 872	2.4	77	81 123	7.2
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	10 970	4.4	115	109 253	10.0
	TUBING (MECHANICAL AND PRESSURE)	1 495		17	17 443	8.6
	STANDARD STEEL PIPE	5 379		62	67 662	7.9
	NOT REPORTED IN DETAIL	4 096		(NA)	(NA)	(NA)
5097110	HOUSEHOLD FURNITURE	269	.1	3	2 758	9.8
5097230	FLOOR COVERINGS	1 158	.5	5	15 254	7.6
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 055	.4	4	13 262	8.0
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	326	.1	4	13 262	2.5
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	927	.4	3	8 900	10.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 148	.5	14	22 958	5.0
	COMMODITIES, N.E.C.	2 462	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 148	.5	13	15 151	7.6
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	240				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	14,393				
	SALES REPORTED BY COMMODITY LINE	144 959	100.0	171	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	186	.1	3	6 205	3.0
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	3 125	2.2	10	12 335	25.3
5064140	ROOM AIR CONDITIONERS	108	.1	9	12 272	.9
5072210	HARDWARE	1 630	1.1	31	38 300	4.3
	BUILDERS' HARDWARE	390		6	8 214	4.7
	HAND TOOLS (INC. POWER DRIVEN); CUTLERY	517		22	22 526	2.3
	NOT REPORTED IN DETAIL	723		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	25 792	17.8	112	96 036	26.9
	WARM-AIR FURNACES (ALL FUELS)	7 066		68	57 593	12.3
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS).	595		27	20 189	2.9
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES . .	5 263		62	34 163	15.4
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC). .	558		28	20 218	2.8
	OTHER WARM-AIR HEATING EQUIPMENT.	973		23	15 001	6.5
	NOT REPORTED IN DETAIL.	11 337		(NA)	(NA)	(NA)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	2 832	2.0	6	5 405	52.4
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	5 401	3.7	62	55 977	9.6
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	76 100	52.5	118	121 045	62.9
	PIPE, FITTINGS, VALVES.	27 737		100	102 965	26.9
	PLUMBING FIXTURES	16 439		76	79 832	20.6
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS). . .	6 916		68	70 317	9.8
	OTHER PLUMBING EQUIPMENT, SUPPLIES. . . .	16 107		74	79 964	20.1
	NOT REPORTED IN DETAIL.	8 901		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	1 470	1.0	40	29 720	4.9
	RESIDENTIAL AND SMALL COML. (UNDER 5HP) . .	544		33	24 281	2.2
	RESIDENTIAL AND COMMERCIAL (5-20HP)	375		17	16 534	2.3
	INDUSTRIAL AND LARGE COML. (OVER 20HP). . .	346		7	6 375	5.4
	NOT REPORTED IN DETAIL.	205		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	128	.1	4	5 221	2.5
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	133	.1	6	5 153	2.6
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	199	.1	12	15 020	1.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	3 644	2.5	32	41 710	8.7
5084930	MECHANICAL RUBBER GOODS	134	.1	7	9 682	1.4
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 759	1.2	11	15 306	11.5
5091212	IRON AND STEEL PRODUCTS (FLAT).	605	.4	12	15 616	3.9
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	2 303	1.6	10	23 714	9.7
	WIRE--PLAIN, COATED, BARBED, TWISTED. . . .	33		3	5 206	.6
	NAILS AND STAPLES (INCL. TACKS AND BRADS) .	551		5	18 871	2.9
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	1 360		3	15 323	8.9
	REINFORCEMENT MESH (WELDED AND WOVEN) . . .	124		3	15 323	.8
	NOT REPORTED IN DETAIL.	235		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	2 642	1.8	4	15 495	17.1
5091215	CAST IRON-SOIL PIPE, TUBING	3 311	2.3	40	53 315	6.2
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	7 951	5.5	59	70 188	11.3
	TUBING (MECHANICAL AND PRESSURE).	929		16	20 319	4.6
	STANDARD STEEL PIPE	6 143		45	56 844	10.8
	NOT REPORTED IN DETAIL.	879		(NA)	(NA)	(NA)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	423	.3	5	7 093	6.0
5098299	OTHER BUILDING MATERIALS.	1 528	1.1	4	9 066	16.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	529	.4	6	6 682	7.9
	COMMODITIES, N.E.C.	2 751	1.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	275	.2	7	3 326	8.3
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 540					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 63,213					
	SALES REPORTED BY COMMODITY LINE.	429 292	100.0	409	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	484	.1	9	5 881	8.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	351	.1	15	17 613	2.0
5064140	ROOM AIR CONDITIONERS	614	.1	27	41 197	1.5
5072210	HARDWARE.	2 208	.5	79	103 798	2.1
	BUILDERS' HARDWARE.	408		9	12 574	3.2
	HEAVY HARDWARE.	52		3	2 493	2.1
	HAND TOOLS (INC. POWER DRIVEN); CUTLERY . .	1 337		67	83 109	1.6
	ALL OTHER HARDWARE.	193		12	9 877	2.0
	NOT REPORTED IN DETAIL.	218		(NA)	(NA)	(NA)
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) .	543	.1	3	2 292	23.7
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	49 134	11.4	199	219 422	22.4
	WARM-AIR FURNACES (ALL FUELS)	17 443		132	169 813	10.3
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS).	7 308		66	111 690	6.5
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES . .	12 897		103	125 065	10.3
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC). .	3 505		66	90 957	3.9
	OTHER WARM-AIR HEATING EQUIPMENT.	1 993		44	59 096	3.4
	NOT REPORTED IN DETAIL.	5 988		(NA)	(NA)	(NA)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	1 255	.3	20	24 744	5.1
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	23 710	5.5	121	165 689	14.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	279 391	65.1	317	370 681	75.4
	PIPE, FITTINGS, VALVES.	105 568		249	321 634	32.8
	PLUMBING FIXTURES	66 130		207	278 777	23.7
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS). . .	25 296		177	246 188	10.3
	OTHER PLUMBING EQUIPMENT, SUPPLIES. . . .	48 228		204	264 258	18.3
	NOT REPORTED IN DETAIL.	34 169		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	PACIFIC DIVISION (CONT.)					
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	5 318	1.2	48	64 530	8.2
	RESIDENTIAL AND SMALL COML. (UNDER 5HP) . .	2 940		40	54 367	5.4
	RESIDENTIAL AND COMMERCIAL (5-20HP)	1 734		23	26 495	6.5
	INDUSTRIAL AND LARGE COML. (OVER 20HP). . .	188		5	3 280	5.7
	NOT REPORTED IN DETAIL.	456		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	244	.1	9	13 341	1.8
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	1 778	.4	20	18 326	9.7
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	239	.1	4	9 116	2.6
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	5 974	1.4	18	27 317	21.9
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	9 945	2.3	64	98 018	10.1
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 217	.5	24	24 495	9.1
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	295	.1	8	6 216	4.7
5091212	IRON AND STEEL PRODUCTS (FLAT).	1 258	.3	16	28 787	4.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	672	.2	13	28 850	2.3
5091215	CAST IRON-SOIL PIPE, TUBING	8 947	2.1	82	121 583	7.4
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	22 523	5.2	110	161 481	13.9
	TUBING (MECHANICAL AND PRESSURE).	1 720		26	54 476	3.2
	STANDARD STEEL PIPE	15 978		83	119 611	13.4
	NOT REPORTED IN DETAIL.	4 825		(NA)	(NA)	(NA)
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	1 251	.3	10	16 534	7.6
5098299	OTHER BUILDING MATERIALS.	1 160	.3	4	6 244	18.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 563	.4	21	22 341	7.0
	COMMODITIES, N.E.C.	6 701	1.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 517	.4	12	16 107	9.4
	AIR CONDITIONING, REFRIG. EQUIP, SUPPL. (SIC 5077)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 84					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 7,273					
	SALES REPORTED BY COMMODITY LINE.	28 524	100.0	60	(X)	(X)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	163	.6	4	4 858	3.4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	85	.3	5	4 810	1.8
5064140	ROOM AIR CONDITIONERS	936	3.3	19	12 414	7.5
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	392	1.4	8	4 799	8.2
	WARM-AIR FURNACES (ALL FUELS)	142		4	3 407	4.2
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS).	234		4	3 491	6.7
	NOT REPORTED IN DETAIL.	16		(NA)	(NA)	(NA)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	164	.6	3	2 745	6.0
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	3 934	13.8	29	15 569	25.3
	RESIDENTIAL AND SMALL COML. (UNDER 5HP) . .	600		16	9 863	6.1
	RESIDENTIAL AND COMMERCIAL (5-20HP)	1 467		22	11 610	12.6
	INDUSTRIAL AND LARGE COML. (OVER 20HP). . .	1 474		13	9 836	15.0
	NOT REPORTED IN DETAIL.	393		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	11 014	38.6	47	21 678	50.8
	BEVERAGE, DRINKING, WATER COOLERS	2 861		18	10 173	28.1
	DISPLAY CASES	1 621		12	3 947	41.1
	ICE CREAM CABINETS.	518		8	5 344	9.7
	ICE MAKING MACHINES	819		20	11 733	7.0
	REACH-IN AND WALK-IN REFRIGERATORS.	539		23	10 467	5.1
	OTHER REFRIGERATION EQUIPMENT	2 139		24	8 377	25.5
	NOT REPORTED IN DETAIL.	2 517		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	9 424	33.0	35	18 668	50.5
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	272	1.0	7	5 049	5.4
	ELECTRICAL COOKING, FOOD SERVICE EQPT.. . .	99		4	4 411	2.2
	COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL).	103		3	1 108	9.3
	NOT REPORTED IN DETAIL.	70		(NA)	(NA)	(NA)
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	75	.3	3	991	7.6
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	327	1.1	6	1 463	22.4
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	81	.3	3	3 233	2.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	84	.3	4	2 792	3.0
	COMMODITIES, N.E.C.	771	2.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	802	2.8	11	3 671	21.8
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 384					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 33,675					
	SALES REPORTED BY COMMODITY LINE.	136 048	100.0	255	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	AIR CONDITIONING, REFRIG. EQUIP, SUPPL. (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	143	.1	5	5 177	2.8
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	157	.1	7	4 602	3.4
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	923	.7	11	8 354	11.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	291	.2	4	2 060	14.1
5064140	ROOM AIR CONDITIONERS	5 848	4.3	56	59 173	9.9
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	210	.2	6	2 183	9.6
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	179		4	1 086	16.5
	NOT REPORTED IN DETAIL	31		(NA)	(NA)	(NA)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	881	.6	23	12 949	6.8
	WARM-AIR FURNACES (ALL FUELS)	389		14	9 216	4.2
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	154		10	4 268	3.6
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	120		11	3 513	3.4
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	6		3	2 462	.2
	OTHER WARM-AIR HEATING EQUIPMENT	48		4	2 181	2.2
	NOT REPORTED IN DETAIL	164		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	643	.5	13	5 420	11.9
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	435	.3	8	3 123	13.9
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	40 413	29.7	122	85 341	47.4
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	3 542		56	58 727	6.0
	RESIDENTIAL AND COMMERCIAL (5-20HP)	9 464		72	62 986	15.0
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	19 986		58	64 024	31.2
	NOT REPORTED IN DETAIL	7 421		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	44 909	33.0	170	75 887	59.2
	BEVERAGE, DRINKING, WATER COOLERS	6 554		48	33 793	19.4
	DISPLAY CASES	5 605		49	23 005	24.4
	ICE CREAM CABINETS	1 774		27	17 165	10.3
	ICE MAKING MACHINES	5 317		58	26 194	20.3
	REACH-IN AND WALK-IN REFRIGERATORS	6 876		65	33 849	20.3
	OTHER REFRIGERATION EQUIPMENT	9 642		72	36 793	26.2
	NOT REPORTED IN DETAIL	9 141		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	31 558	23.2	113	79 992	39.5
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	625	.5	10	7 125	8.8
	ELECTRICAL COOKING, FOOD SERVICE EQPT.	308		7	4 622	6.7
	COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL)	295		8	6 530	4.5
	NOT REPORTED IN DETAIL	22		(NA)	(NA)	(NA)
	AIR CONDITIONING, REFRIG. EQUIP, SUPPL. (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	916	.7	15	8 501	10.8
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	518	.4	7	4 070	12.7
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	71	.1	3	1 809	3.9
	COMMODITIES, N.E.C.	1 403	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6 104	4.5	56	25 387	24.0
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	394				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	35,853				
	SALES REPORTED BY COMMODITY LINE	101 048	100.0	273	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	523	.5	12	5 689	9.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	1 031	1.0	20	10 857	9.5
5064140	ROOM AIR CONDITIONERS	1 919	1.9	74	37 946	5.1
5072210	HARDWARE	175	.2	6	3 051	5.7
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	3 889	3.8	50	27 502	14.1
	WARM-AIR FURNACES (ALL FUELS)	1 434		37	21 049	6.8
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	839		22	11 032	7.6
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	611		21	10 189	6.0
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	198		15	11 127	1.8
	OTHER WARM-AIR HEATING EQUIPMENT	173		9	8 201	2.1
	NOT REPORTED IN DETAIL	634		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	4 497	4.5	24	18 357	24.5
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	538	.5	15	7 681	7.0
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	27 000	26.7	136	59 286	45.5
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	3 609		83	37 026	9.7
	RESIDENTIAL AND COMMERCIAL (5-20HP)	5 244		82	37 868	13.8
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	9 649		70	36 038	26.8
	NOT REPORTED IN DETAIL	8 498		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	29 385	29.1	191	66 381	44.3
	BEVERAGE, DRINKING, WATER COOLERS	4 499		62	27 105	16.6
	DISPLAY CASES	3 831		48	15 762	24.3
	ICE CREAM CABINETS	287		26	7 910	3.6
	ICE MAKING MACHINES	1 860		79	31 862	5.8
	REACH-IN AND WALK-IN REFRIGERATORS	1 938		73	25 856	7.5
	OTHER REFRIGERATION EQUIPMENT	10 617		103	42 232	25.1
	NOT REPORTED IN DETAIL	6 353		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	AIR CONDITIONING, REFRIG. EQUIP, SUPPL. (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	23 306	23.1	170	63 310	36.8
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	308	.3	8	2 426	12.7
	ELECTRICAL COOKING, FOOD SERVICE EQPT.	156		7	2 333	6.7
	COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL)	146		5	927	15.7
	NOT REPORTED IN DETAIL	6		(NA)	(NA)	(NA)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 197	1.2	20	8 277	14.5
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	567	.6	4	6 121	9.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	255	.3	9	4 631	5.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	73	.1	5	2 361	3.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	349	.3	16	8 343	4.2
	COMMODITIES, N.E.C.	1 493	1.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4 543	4.5	85	26 277	17.3
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	191				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	10,615				
	SALES REPORTED BY COMMODITY LINE	54 237	100.0	133	(X)	(X)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	162	.3	3	1 159	14.0
5064140	ROOM AIR CONDITIONERS	1 620	3.0	28	17 054	9.5
5072210	HARDWARE	232	.4	4	2 300	10.1
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	100		3	1 986	5.0
	ALL OTHER HARDWARE	121		3	1 439	8.4
	NOT REPORTED IN DETAIL	11		(NA)	(NA)	(NA)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	3 873	7.1	42	20 999	18.4
	WARM-AIR FURNACES (ALL FUELS)	2 766		35	19 279	14.3
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	105		7	5 274	2.0
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	400		13	9 103	4.4
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	217		18	11 129	1.9
	OTHER WARM-AIR HEATING EQUIPMENT	253		11	7 246	3.5
	NOT REPORTED IN DETAIL	132		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	184	.3	11	7 700	2.4
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	196	.4	7	6 286	3.1
	AIR CONDITIONING, REFRIG. EQUIP, SUPPL. (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	13 161	24.3	70	31 405	41.9
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	4 443		39	22 111	20.1
	RESIDENTIAL AND COMMERCIAL (5-20HP)	2 997		39	21 270	14.1
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	2 586		18	12 590	20.5
	NOT REPORTED IN DETAIL	3 135		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	17 583	32.4	95	41 050	42.8
	BEVERAGE, DRINKING, WATER COOLERS	2 347		25	10 271	22.9
	DISPLAY CASES	2 804		21	7 655	36.6
	ICE CREAM CABINETS	598		12	4 591	13.0
	ICE MAKING MACHINES	1 016		30	13 694	7.4
	REACH-IN AND WALK-IN REFRIGERATORS	992		35	14 251	7.0
	OTHER REFRIGERATION EQUIPMENT	6 160		49	21 694	28.4
	NOT REPORTED IN DETAIL	3 666		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	13 277	24.5	82	35 352	37.6
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	757	1.4	11	4 269	17.7
	ELECTRICAL COOKING, FOOD SERVICE EQPT.	367		7	2 669	13.8
	COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL)	76		3	1 274	6.0
	NOT REPORTED IN DETAIL	314		(NA)	(NA)	(NA)
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	35	.1	6	2 016	1.7
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 011	1.9	18	6 452	15.7
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	68	.1	3	1 192	5.7
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	311	.6	5	1 732	18.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	50	.1	8	1 178	4.2
	COMMODITIES, N.E.C.	521	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 196	2.2	35	9 473	12.6
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	308				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	26,273				
	SALES REPORTED BY COMMODITY LINE	93 013	100.0	206	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	75	.1	8	3 088	2.4
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	318	.3	5	3 000	10.6
5064140	ROOM AIR CONDITIONERS	2 734	2.9	30	24 396	11.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AIR CONDITIONING, REFRIG. EQUIP, SUPPL. (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5072210	HARDWARE	117	.1	7	2 158	5.4
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	6 594	7.1	53	34 884	18.9
	WARM-AIR FURNACES (ALL FUELS)	1 449		34	22 931	6.3
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	2 318		21	16 585	14.0
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	1 701		29	21 259	8.0
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	88		5	5 744	1.5
	OTHER WARM-AIR HEATING EQUIPMENT	367		16	7 890	4.7
	NOT REPORTED IN DETAIL	671		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	1 237	1.3	23	15 828	7.8
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	894	1.0	23	13 693	6.5
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	34 220	36.8	101	61 074	56.0
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	3 984		48	32 268	12.3
	RESIDENTIAL AND COMMERCIAL (5-20HP)	10 773		66	44 585	24.2
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	13 320		49	41 768	31.9
	NOT REPORTED IN DETAIL	6 143		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	17 702	19.0	117	49 880	35.5
	BEVERAGE, DRINKING, WATER COOLERS	524		18	5 943	8.8
	DISPLAY CASES	2 107		32	8 745	24.1
	ICE CREAM CABINETS	273		11	4 939	5.5
	ICE MAKING MACHINES	3 200		53	30 779	10.4
	REACH-IN AND WALK-IN REFRIGERATORS	1 685		36	11 944	14.1
	OTHER REFRIGERATION EQUIPMENT	3 925		47	17 156	22.9
	NOT REPORTED IN DETAIL	5 988		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	23 449	25.2	121	50 480	46.5
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	123	.1	8	2 493	4.9
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	383	.4	17	6 279	6.1
5091212	IRON AND STEEL PRODUCTS (FLAT)	130	.1	4	2 795	4.7
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	190	.2	3	1 345	14.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	96	.1	9	2 020	4.8
	COMMODITIES, N.E.C.	2 848	3.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 903	2.0	36	13 965	13.6
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	120				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	39 629	100.0	80	(X)	(X)
	AIR CONDITIONING, REFRIG. EQUIP, SUPPL. (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5064140	ROOM AIR CONDITIONERS	1 742	4.4	15	12 819	13.6
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	298	.8	4	3 321	9.0
5072210	HARDWARE	113	.3	6	3 356	3.4
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	71		4	2 713	2.6
	NOT REPORTED IN DETAIL	42		(NA)	(NA)	(NA)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	4 718	11.9	24	21 059	22.4
	WARM-AIR FURNACES (ALL FUELS)	1 226		15	13 697	9.0
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	855		11	12 119	7.1
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	870		12	7 072	12.3
	NOT REPORTED IN DETAIL	1 767		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	662	1.7	10	7 779	8.5
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	112	.3	4	3 773	3.0
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	13 005	32.8	28	22 417	58.0
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	3 795		18	15 093	25.1
	RESIDENTIAL AND COMMERCIAL (5-20HP)	3 105		16	15 109	20.6
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	2 747		11	12 104	22.7
	NOT REPORTED IN DETAIL	3 358		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	7 873	19.9	47	17 977	43.8
	BEVERAGE, DRINKING, WATER COOLERS	995		16	6 121	16.3
	DISPLAY CASES	1 321		14	2 951	44.8
	ICE CREAM CABINETS	631		9	2 778	22.7
	ICE MAKING MACHINES	643		20	10 243	6.3
	REACH-IN AND WALK-IN REFRIGERATORS	353		14	3 308	10.7
	OTHER REFRIGERATION EQUIPMENT	1 321		16	4 982	26.5
	NOT REPORTED IN DETAIL	2 609		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	7 508	18.9	43	20 888	35.9
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	420	1.1	4	1 278	32.9
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	639	1.6	8	2 553	25.0
	COMMODITIES, N.E.C.	2 178	5.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	361	.9	14	5 214	6.9
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	279				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	84 303	100.0	203	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	109	.1	3	1 102	9.9

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AIR CONDITIONING, REFRIG. EQUIP, SUPPL. (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	360	.4	5	3 332	10.8
5064140	ROOM AIR CONDITIONERS	1 803	2.1	41	24 803	7.3
5072210	HARDWARE	128	.2	23	9 277	1.4
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	65		21	8 996	.7
	NOT REPORTED IN DETAIL	63		(NA)	(NA)	(NA)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	8 645	10.3	77	43 474	19.9
	WARM-AIR FURNACES (ALL FUELS)	3 809		56	35 172	10.8
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	1 442		38	21 218	6.8
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	2 885		54	31 579	9.1
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	270		14	10 186	2.7
	OTHER WARM-AIR HEATING EQUIPMENT	63		8	5 178	1.2
	NOT REPORTED IN DETAIL	176		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	555	.7	15	14 618	3.8
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	751	.9	28	20 876	3.6
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	22 255	26.4	98	51 059	43.6
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	10 032		70	42 052	23.9
	RESIDENTIAL AND COMMERCIAL (5-20HP)	4 385		62	37 006	11.8
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	5 188		38	27 554	18.8
	NOT REPORTED IN DETAIL	2 650		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	22 694	26.9	122	51 465	44.1
	BEVERAGE, DRINKING, WATER COOLERS	1 229		32	15 110	8.1
	DISPLAY CASES	3 048		26	9 516	32.0
	ICE CREAM CABINETS	1 466		20	10 097	14.5
	ICE MAKING MACHINES	2 375		37	21 107	11.3
	REACH-IN AND WALK-IN REFRIGERATORS	3 730		36	15 413	24.2
	OTHER REFRIGERATION EQUIPMENT	4 026		63	26 165	15.4
	NOT REPORTED IN DETAIL	6 820		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	22 688	26.9	119	50 566	44.9
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	194	.2	9	3 017	6.4
	ELECTRICAL COOKING, FOOD SERVICE EQPT.	155		6	1 417	10.9
	COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL)	9		4	333	2.7
	NOT REPORTED IN DETAIL	30		(NA)	(NA)	(NA)
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	74	.1	9	3 002	2.5
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	493	.6	13	2 498	19.7
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	116	.1	7	3 609	3.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	271	.3	11	5 903	4.6
	COMMODITIES, N.E.C.	1 734	2.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 433	1.7	48	12 593	11.4
	AIR CONDITIONING, REFRIG. EQUIP, SUPPL. (CONT.)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	92				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	28 970	100.0	64	(X)	(X)
5064140	ROOM AIR CONDITIONERS	392	1.4	16	7 931	4.9
5072210	HARDWARE	88	.3	5	3 826	2.3
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	2 729	9.4	20	14 498	18.8
	WARM-AIR FURNACES (ALL FUELS)	1 234		17	11 676	10.6
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	421		7	5 201	8.1
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	946		15	10 973	8.6
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	74		3	3 504	2.1
	NOT REPORTED IN DETAIL	54		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	216	.7	5	3 304	6.5
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	109	.4	3	3 429	3.2
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	8 078	27.9	30	16 673	48.4
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	4 703		15	12 132	38.8
	RESIDENTIAL AND COMMERCIAL (5-20HP)	1 260		13	8 421	15.0
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	941		9	6 776	13.9
	NOT REPORTED IN DETAIL	1 174		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	10 431	36.0	45	19 316	54.0
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	5 331	18.4	38	15 620	34.1
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	54	.2	4	552	9.8
	ELECTRICAL COOKING, FOOD SERVICE EQPT.	29		3	347	8.4
	NOT REPORTED IN DETAIL	25		(NA)	(NA)	(NA)
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	127	.4	5	2 032	6.3
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	336	1.2	7	2 559	13.1
	COMMODITIES, N.E.C.	719	2.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	360	1.2	13	1 990	18.1
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	271				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	78 722	100.0	177	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	356	.5	6	2 985	11.9
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	295	.4	8	3 615	8.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AIR CONDITIONING, REFRIG. EQUIP, SUPPL. (CONT.)					
	PACIFIC DIVISION (CONT.)					
5064140	ROOM AIR CONDITIONERS	2 655	3.4	31	20 890	12.7
5072210	HARDWARE	54	.1	3	1 509	3.6
	HAND TOOLS (INC. POWER DRIVEN); CUTLERY	33		3	1 509	2.2
	NOT REPORTED IN DETAIL	21		(NA)	(NA)	(NA)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	2 936	3.7	38	24 118	12.2
	WARM-AIR FURNACES (ALL FUELS)	1 198		24	19 070	6.3
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	869		22	16 619	5.2
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	586		16	13 404	4.4
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	91		6	2 479	3.7
	NOT REPORTED IN DETAIL	192		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	778	1.0	4	4 851	16.0
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	426	.5	5	2 397	17.8
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	18 026	22.9	64	36 424	49.5
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	4 457		33	23 117	19.3
	RESIDENTIAL AND COMMERCIAL (5-20HP)	2 686		29	21 447	12.5
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	6 058		26	18 887	32.1
	NOT REPORTED IN DETAIL	4 825		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	33 645	42.7	120	55 896	60.2
	BEVERAGE, DRINKING, WATER COOLERS	3 206		29	10 589	30.3
	DISPLAY CASES	3 130		37	12 560	24.9
	ICE CREAM CABINETS	394		20	6 492	6.1
	ICE MAKING MACHINES	3 275		40	20 275	16.2
	REACH-IN AND WALK-IN REFRIGERATORS	2 293		40	13 752	16.7
	OTHER REFRIGERATION EQUIPMENT	6 755		53	24 697	27.4
	NOT REPORTED IN DETAIL	14 592		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	12 241	15.5	93	37 247	32.9
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	1 436	1.8	15	11 980	12.0
	ELECTRICAL COOKING, FOOD SERVICE EQPT.	1 182		13	11 616	10.2
	COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL)	189		8	4 303	4.4
	NOT REPORTED IN DETAIL	65		(NA)	(NA)	(NA)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 341	1.7	14	11 309	11.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	183	.2	7	3 125	5.9
	COMMODITIES, N.E.C.	1 232	1.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 118	4.0	49	16 001	19.5
	COMMERCIAL MACHINES, EQUIPMENT (SIC 5082, PART)					
	NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	1,104				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	81,336				
	SALES REPORTED BY COMMODITY LINE	222 419	100.0	655	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	624	.3	5	5 859	10.7
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	398	.2	24	10 523	3.8
5045100	CONFECTIONERY	144	.1	3	2 658	5.4
5049980	MISCELLANEOUS FOOD PRODUCTS	339	.2	5	897	37.8
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	162	.1	4	1 909	8.5
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	115	.1	7	2 090	5.5
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	2 367	1.1	47	20 479	11.6
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	117	.1	4	1 785	6.6
5081100	OFFICE MACHINES AND EQUIPMENT	70 214	31.6	293	82 810	84.8
	ADDING, ACCOUNTING, COMPUTING MACHINES	15 261		154	34 176	44.7
	DUPLICATING MACHINES	7 330		76	20 737	35.3
	ADDRESSING, MAILING MACHINES	1 258		22	4 935	25.5
	TYPEWRITERS	10 427		120	28 770	36.2
	OTHER OFFICE MACHINES	12 061		103	23 641	51.0
	NOT REPORTED IN DETAIL	23 877		(NA)	(NA)	(NA)
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	45 103	20.3	156	64 370	70.1
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	10 559	4.7	76	28 819	36.6
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	39 782	17.9	102	43 479	91.5
	CASH REGISTERS	2 522		42	5 389	46.8
	COIN-OPERATED MACHINES	21 531		31	21 711	99.2
	OTHER STORE AND SERVICE MACHINES	1 828		17	2 329	78.5
	NOT REPORTED IN DETAIL	13 901		(NA)	(NA)	(NA)
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	1 180	.5	22	6 518	18.1
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	14 736	6.6	96	22 481	65.5
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	11 057	5.2	33	12 917	90.2
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	932	.4	7	4 297	21.7
	OTHER FOOD PROCESSING MACHINERY, EQPT.	922		6	4 071	22.6
	NOT REPORTED IN DETAIL	10		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	190	0.1	9	1 905	10.0
	COMPRESSORS, PUMPS	120		5	897	13.4
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	60		4	833	7.2
	NOT REPORTED IN DETAIL	10		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	258	.1	3	1 178	21.9
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	262	.1	4	1 307	20.0
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	188	.1	3	778	24.2
5084960	PRINTING AND DUPLICATING INKS	230	.1	4	1 075	21.4
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	135	.1	3	6 961	1.9
5086220	SCHOOL EQUIPMENT, SUPPLIES	141	.1	9	1 520	9.3
5087200	CUSTODIAL (JANITORS') SUPPLIES	244	.1	7	1 467	16.6
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	115	.1	3	5 526	2.1
5091212	IRON AND STEEL PRODUCTS (FLAT)	196	.1	3	2 055	9.5
5096111	PRINTING AND WRITING PAPERS	415	.2	7	1 607	25.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	415	.2	25	8 154	5.1
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	454	.2	8	2 165	21.0
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	2 597	1.2	72	19 180	13.5
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	1 439	.6	48	12 422	11.6
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	350	.2	3	1 494	23.4
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	2 843	1.3	51	20 165	14.1
5099420	JEWELRY, SILVERWARE, TROPHIES	218	.1	7	3 112	7.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	3 459	1.6	24	13 699	25.3
	COMMODITIES, N.E.C.	6 188	2.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 653	1.6	124	30 685	11.9
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 1,010					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 59,786					
	SALES REPORTED BY COMMODITY LINE	211 827	100.0	620	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	208	.1	3	1 664	12.5
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	478	.2	24	6 099	7.8
5045100	CONFECTIONERY	124	.1	3	1 430	8.7
5049980	MISCELLANEOUS FOOD PRODUCTS	11 881	5.6	7	28 075	42.3
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	288	.1	4	2 839	10.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	133	.1	3	354	37.6
5072210	HARDWARE	206	.1	3	1 806	11.4
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	455	.2	7	4 885	9.3
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	345	.2	5	3 129	11.0
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	2 610	1.2	43	22 281	11.7
5081100	OFFICE MACHINES AND EQUIPMENT	45 294	21.4	310	57 663	78.5
	ADDING, ACCOUNTING, COMPUTING MACHINES	10 529		167	25 479	41.3
	DUPLICATING MACHINES	12 426		68	18 969	65.5
	ADDRESSING, MAILING MACHINES	366		16	1 947	18.8
	TYPEWRITERS	4 456		132	16 888	26.4
	OTHER OFFICE MACHINES	8 300		103	17 461	47.5
	NOT REPORTED IN DETAIL	9 217		(NA)	(NA)	(NA)
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	42 906	20.3	116	74 992	57.2
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	8 105	3.8	72	33 339	24.3
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	42 937	20.3	101	48 015	89.4
	CASH REGISTERS	6 653		47	10 946	60.8
	COIN-OPERATED MACHINES	27 389		27	27 690	98.9
	OTHER STORE AND SERVICE MACHINES	302		10	884	34.2
	NOT REPORTED IN DETAIL	8 593		(NA)	(NA)	(NA)
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	890	.4	9	2 125	41.9
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	14 356	6.8	65	20 210	71.0
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	14 922	7.0	63	16 910	88.2
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	378	.2	9	3 675	10.3
	OTHER FOOD PROCESSING MACHINERY, EQPT.	352		8	3 158	11.1
	NOT REPORTED IN DETAIL	26		(NA)	(NA)	(NA)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	121	.1	4	723	16.7
5084960	PRINTING AND DUPLICATING INKS	304	.1	10	4 270	7.1
5086220	SCHOOL EQUIPMENT, SUPPLIES	530	.3	30	4 948	10.7
5087200	CUSTODIAL (JANITORS') SUPPLIES	629	.3	7	3 948	15.9
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	309	.1	3	2 054	15.0
5096111	PRINTING AND WRITING PAPERS	691	.3	8	3 651	18.9
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	630	.3	16	5 120	12.3
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	175	.1	7	839	20.9

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	3 211	1.5	122	19 539	16.4
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . . .	3 681	1.7	62	19 773	18.6
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	2 281	1.1	48	20 888	10.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	753	.4	15	6 051	12.4
	COMMODITIES, N.E.C.	2 273	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	9 723	4.6	214	74 776	13.0
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 443					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 32,712					
	SALES REPORTED BY COMMODITY LINE.	93 500	100.0	276	(X)	(X)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	267	.3	6	3 124	8.5
5045100	CONFECTIONERY	434	.5	3	1 399	31.0
5049980	MISCELLANEOUS FOOD PRODUCTS	3 901	4.2	4	10 436	37.4
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	282	.3	4	1 910	14.8
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	1 129	1.2	16	9 454	11.9
5081100	OFFICE MACHINES AND EQUIPMENT	14 710	15.7	120	18 010	81.7
	ADDING, ACCOUNTING, COMPUTING MACHINES. . .	3 294		72	8 605	38.3
	DUPLICATING MACHINES.	3 160		38	6 472	48.8
	ADDRESSING, MAILING MACHINES.	85		7	911	9.3
	TYPEWRITERS	2 008		60	7 027	28.6
	OTHER OFFICE MACHINES	3 154		54	8 690	36.3
	NOT REPORTED IN DETAIL.	3 009		(NA)	(NA)	(NA)
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	26 424	28.3	50	39 145	67.5
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	4 297	4.6	29	18 506	23.2
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	15 758	16.9	58	19 226	82.0
	CASH REGISTERS.	1 248		23	3 807	32.8
	COIN-OPERATED MACHINES.	9 030		23	10 563	85.5
	OTHER STORE AND SERVICE MACHINES.	425		3	1 963	21.7
	NOT REPORTED IN DETAIL.	5 055		(NA)	(NA)	(NA)
5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	558	.6	11	2 108	26.5
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	6 962	7.4	31	10 472	66.5
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	7 709	8.2	34	8 772	87.9
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	155	.2	4	1 213	12.8
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	250	.3	6	2 379	10.5
5086220	SCHOOL EQUIPMENT, SUPPLIES.	465	.5	21	3 093	15.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	125	.1	4	2 543	4.9
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	998	1.1	49	6 681	14.9
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . . .	1 564	1.7	34	11 786	13.3
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	2 331	2.5	21	13 414	17.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	764	.8	11	11 435	6.7
	COMMODITIES, N.E.C.	2 580	2.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 837	2.0	88	20 043	9.2
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 728					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 40,458					
	SALES REPORTED BY COMMODITY LINE.	119 722	100.0	427	(X)	(X)
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	179	.1	7	4 372	4.1
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	2 813	2.3	48	24 901	11.3
5081100	OFFICE MACHINES AND EQUIPMENT	32 917	27.5	235	39 555	83.2
	ADDING, ACCOUNTING, COMPUTING MACHINES. . .	4 517		126	11 202	40.3
	DUPLICATING MACHINES.	9 640		55	15 760	61.2
	ADDRESSING, MAILING MACHINES.	40		8	1 155	3.5
	TYPEWRITERS	2 649		99	8 668	30.6
	OTHER OFFICE MACHINES	8 902		84	14 314	62.2
	NOT REPORTED IN DETAIL.	7 169		(NA)	(NA)	(NA)
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	25 110	21.0	95	40 087	62.6
	ELECTRICAL COOKING, FOOD SERVICE EQPT.. . .	8 404		54	25 023	33.6
	COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL).	5 325		45	22 453	23.7
	NOT REPORTED IN DETAIL.	11 381		(NA)	(NA)	(NA)
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	4 786	4.0	51	25 705	18.6
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	17 295	14.4	72	21 982	78.7
	CASH REGISTERS.	740		40	3 812	19.4
	COIN-OPERATED MACHINES.	8 282		13	8 694	95.3
	OTHER STORE AND SERVICE MACHINES.	710		8	1 541	46.1
	NOT REPORTED IN DETAIL.	7 563		(NA)	(NA)	(NA)
5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	855	.7	18	3 372	25.4
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	5 607	4.7	44	16 032	35.0

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	14 554	12.2	35	14 883	97.8
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	899	.8	5	3 896	23.1
	OTHER FOOD PROCESSING MACHINERY, EQPT.	673		4	2 768	24.3
	NOT REPORTED IN DETAIL	226		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	93	.1	5	4 070	2.3
	COMPRESSORS, PUMPS	86		5	4 070	2.1
	NOT REPORTED IN DETAIL	7		(NA)	(NA)	(NA)
5084960	PRINTING AND DUPLICATING INKS	201	.2	7	3 176	6.3
5086220	SCHOOL EQUIPMENT, SUPPLIES	705	.6	15	5 913	11.9
5087200	CUSTODIAL (JANITORS') SUPPLIES	306	.3	8	4 786	6.4
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	1 608	1.3	71	9 438	17.0
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	1 444	1.2	49	14 745	9.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	3 019	2.5	44	23 513	12.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	214	.2	13	3 317	6.5
	COMMODITIES, N.E.C.	3 471	2.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 646	3.0	135	36 772	9.9
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	297				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	17,751				
	SALES REPORTED BY COMMODITY LINE	51 328	100.0	178	(X)	(X)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	35	.1	3	1 060	3.3
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	1 432	2.8	12	9 721	14.7
5081100	OFFICE MACHINES AND EQUIPMENT	9 680	18.9	98	12 696	76.2
	ADDING, ACCOUNTING, COMPUTING MACHINES	1 819		52	5 731	31.7
	DUPLICATING MACHINES	3 382		27	5 318	63.6
	ADDRESSING, MAILING MACHINES	99		7	1 106	9.0
	TYPEWRITERS	1 130		43	4 487	25.2
	OTHER OFFICE MACHINES	2 510		45	4 911	51.1
	NOT REPORTED IN DETAIL	740		(NA)	(NA)	(NA)
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	8 677	16.9	25	14 799	58.6
	ELECTRICAL COOKING, FOOD SERVICE EQPT.	4 184		13	11 226	37.3
	COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL)	1 701		11	9 683	17.6
	NOT REPORTED IN DETAIL	2 792		(NA)	(NA)	(NA)
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	1 810	3.5	15	11 251	16.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	8 059	15.7	26	10 211	78.9
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	377	.7	10	3 266	11.5
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	5 989	11.7	17	7 688	77.9
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	9 886	19.3	24	10 404	95.0
5086220	SCHOOL EQUIPMENT, SUPPLIES	121	.2	9	1 133	10.7
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	415	.8	27	2 635	15.7
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	1 590	3.1	14	8 528	18.6
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	650	1.3	9	7 450	8.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	296	.6	5	2 159	13.7
	COMMODITIES, N.E.C.	1 092	2.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 219	2.4	60	12 105	10.1
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	623				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	31,918				
	SALES REPORTED BY COMMODITY LINE	111 475	100.0	376	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	226	.2	4	1 496	15.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	110	.1	10	5 870	1.9
5049950	GROCERIES, EXCEPT AS SPECIFIED	112	.1	3	1 160	9.7
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	875	.8	6	11 250	7.8
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	1 497	1.3	25	19 139	7.8
5081100	OFFICE MACHINES AND EQUIPMENT	19 060	17.1	169	25 336	75.2
	ADDING, ACCOUNTING, COMPUTING MACHINES	3 691		96	11 386	32.4
	DUPLICATING MACHINES	2 750		31	5 895	46.6
	ADDRESSING, MAILING MACHINES	270		5	590	45.8
	TYPEWRITERS	2 146		72	7 212	29.8
	OTHER OFFICE MACHINES	6 011		57	10 798	55.7
	NOT REPORTED IN DETAIL	4 192		(NA)	(NA)	(NA)
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	12 380	11.1	54	29 796	41.5
	ELECTRICAL COOKING, FOOD SERVICE EQPT.	3 755		32	14 716	25.5
	COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL)	2 488		29	13 671	18.2
	NOT REPORTED IN DETAIL	6 137		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	5 195	4.7	33	23 088	22.5
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	10 741	9.6	63	16 943	63.4
	CASH REGISTERS	1 347		39	6 538	20.6
	COIN-OPERATED MACHINES	6 085		12	6 212	98.0
	OTHER STORE AND SERVICE MACHINES	188		4	331	56.8
	NOT REPORTED IN DETAIL	3 121		(NA)	(NA)	(NA)
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	1 146	1.0	13	3 651	31.4
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	3 881	3.5	30	7 502	51.7
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	36 789	33.0	93	39 952	92.1
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	214	.2	3	1 329	16.1
	OTHER FOOD PROCESSING MACHINERY, EQPT.	212		3	1 329	16.0
	NOT REPORTED IN DETAIL	2		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	164	.1	6	3 235	5.1
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	774	.7	12	8 706	8.9
	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	774		12	8 706	8.9
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	61	.1	4	936	6.5
5084940	ROPE, CORDAGE, TWINE	114	.1	3	7 857	1.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	127	.1	3	1 040	12.2
5086220	SCHOOL EQUIPMENT, SUPPLIES	375	.3	11	3 089	12.1
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	113	.1	4	9 995	1.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	738	.7	13	10 324	7.1
5096111	PRINTING AND WRITING PAPERS	232	.2	3	1 787	13.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	179	.2	4	2 033	8.8
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	1 816	1.6	54	9 694	18.7
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	1 871	1.7	29	11 403	16.4
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	2 969	2.7	27	19 694	15.1
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	1 457	1.3	3	9 465	15.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	499	.4	12	4 169	12.0
	COMMODITIES, N.E.C.	5 342	4.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 418	2.2	116	25 897	9.3
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	811				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	187 713	100.0	513	(X)	(X)
5045100	CONFECTIONERY	1 102	.6	3	5 142	21.4
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 102		3	5 142	21.4
5049410	COFFEE	453	.2	3	1 363	33.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	2 229	1.2	32	18 298	12.2
5081100	OFFICE MACHINES AND EQUIPMENT	32 719	17.4	259	44 223	74.0
	ADDING, ACCOUNTING, COMPUTING MACHINES	11 724		163	26 230	44.7
	DUPLICATING MACHINES	2 359		64	14 338	16.5
	ADDRESSING, MAILING MACHINES	359		20	3 353	10.7
	TYPEWRITERS	5 237		132	20 630	25.4
	OTHER OFFICE MACHINES	6 499		90	18 748	34.7
	NOT REPORTED IN DETAIL	6 541		(NA)	(NA)	(NA)
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	71 628	38.2	112	88 900	80.6
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	8 629	4.6	51	30 555	28.2
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	16 321	8.7	89	22 740	71.8
	CASH REGISTERS	4 491		54	10 269	43.7
	COIN-OPERATED MACHINES	8 980		13	9 106	98.6
	OTHER STORE AND SERVICE MACHINES	548		16	2 200	24.9
	NOT REPORTED IN DETAIL	2 302		(NA)	(NA)	(NA)
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	1 963	1.0	21	5 245	37.4
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	17 698	9.4	57	24 170	73.2
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	11 113	5.9	40	12 388	89.7
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	175	.1	5	2 015	8.7
	OTHER FOOD PROCESSING MACHINERY, EQPT.	90		3	1 302	6.9
	NOT REPORTED IN DETAIL	85		(NA)	(NA)	(NA)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	162	.1	5	1 439	11.3
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	459	.2	5	3 009	15.3
5086220	SCHOOL EQUIPMENT, SUPPLIES	210	.1	8	1 552	13.5
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	513	.3	5	4 264	12.0
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	2 087	1.1	86	13 829	15.1
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	3 647	1.9	64	21 943	16.6
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	429	.2	5	5 527	7.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	3 099	1.7	39	18 621	16.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)					
	PACIFIC DIVISION (CONT.)					
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	325	.2	22	5 034	6.5
	COMMODITIES, N.E.C.	7 020	3.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5 732	3.1	181	40 148	14.3
	CONSTRUCTION MACHINERY, EQUIPMENT (SIC 5082, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 136					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 6,478					
	SALES REPORTED BY COMMODITY LINE.	100 313	100.0	112	(X)	(X)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	507	.5	6	5 926	8.6
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	84 226	84.0	112	100 313	84.0
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	19 916		54	57 916	34.4
	2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS.	1 069		12	21 507	5.0
	TRACTOR SHOVEL LOADERS.	9 639		30	42 185	22.8
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS .	17 552		47	59 561	29.5
	POWER CRANES, DRAGLINES, SHOVELS-PARTS. . .	10 219		36	35 990	28.4
	BITUMINOUS MIXERS, PAVERS, RELATED EQPT.. .	1 058		16	15 443	6.9
	CONCRETE MIXERS, PAVERS, RELATED EQPT.. . .	1 824		22	15 812	11.5
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS . .	2 332		30	43 539	5.4
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	9 846		47	40 707	24.2
	NOT REPORTED IN DETAIL.	10 771		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	1 869	1.9	26	18 482	10.1
	ENGINES (INC. INTERNAL COMBUS), TURBINES. .	181		5	5 997	3.0
	COMPRESSORS, PUMPS.	1 310		18	11 626	11.3
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT.	120		4	3 289	3.6
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY . .	33		5	1 477	2.2
	NOT REPORTED IN DETAIL.	225		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	479	.5	14	10 631	4.5
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	6 131	6.1	43	45 439	13.5
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT.	5 853		41	42 866	13.7
	OTHER USED OR REBUILT MACHINERY, EQPT.. . .	38		4	1 478	2.6
	NOT REPORTED IN DETAIL.	240		(NA)	(NA)	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	117	.1	3	1 366	8.6
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	510	.5	4	5 381	9.5
	COMMODITIES, N.E.C.	1 458	1.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5 016	5.0	45	56 303	8.9
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 357					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	312 516	100.0	270	(X)	(X)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	1 814	.6	18	26 360	6.9
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	668	.2	9	8 545	7.8
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. . . .	552	.2	4	4 675	11.8
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	332	.1	5	3 342	9.9
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	207	.1	5	5 720	3.6
5072210	HARDWARE.	1 052	.3	7	14 198	7.4
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	259 265	83.0	270	312 516	83.0
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	68 416		125	200 977	34.0
	2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS.	6 313		34	99 490	6.3
	TRACTOR SHOVEL LOADERS.	20 694		79	144 773	14.3
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS .	49 068		132	222 569	22.0
	POWER CRANES, DRAGLINES, SHOVELS-PARTS. . .	30 021		86	155 724	19.3
	BITUMINOUS MIXERS, PAVERS, RELATED EQPT.. .	3 857		36	46 120	8.4
	CONCRETE MIXERS, PAVERS, RELATED EQPT.. . .	6 264		42	69 221	9.0
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS . .	13 984		85	152 665	9.2
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	38 804		118	157 690	24.6
	NOT REPORTED IN DETAIL.	21 844		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	8 262	2.6	95	155 123	5.3
	ENGINES (INC. INTERNAL COMBUS), TURBINES. .	1 514		22	59 817	2.5
	COMPRESSORS, PUMPS.	1 475		47	60 329	2.4
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT.	430		17	39 249	1.1
	ELEVATORS	51		3	10 945	.5
	CRANES, DERRICKS, HOISTS, WINCHES	561		23	43 771	1.3
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	970		23	25 588	3.8
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY . .	1 169		22	41 448	2.8
	NOT REPORTED IN DETAIL.	2 092		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	931	.3	27	30 253	3.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	819	.3	7	5 141	15.9
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	61		3	2 283	2.7
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	758		5	3 248	23.3
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	15 427	4.9	76	119 467	12.9
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	14 530		69	108 174	13.4
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING	18		3	10 945	.2
	OTHER USED OR REBUILT MACHINERY, EQPT.	371		10	16 557	2.2
	NOT REPORTED IN DETAIL	508		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	185	.1	6	3 304	5.6
	WOOD WORKING MACHINERY	103		4	2 714	3.8
	NOT REPORTED IN DETAIL	82		(NA)	(NA)	(NA)
5084500	RECONDITIONED DRUMS AND BARRELS	372	.1	4	6 259	5.9
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.,					
	POULTRY EQUIPMENT (INC. TRACTORS)	685	.2	14	6 079	11.3
	TRACTORS AND EQUIPMENT (FARM)	277		5	1 969	14.1
	HARVESTING MACHINERY AND EQUIPMENT	82		3	800	10.3
	LIGHT INDUSTRIAL EQUIPMENT	112		7	2 939	3.8
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT	45		4	1 708	2.6
	NOT REPORTED IN DETAIL	169		(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	167	.1	13	21 785	.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 327	.4	10	17 837	7.4
	COMMODITIES, N.E.C.	4 562	1.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	15 889	5.1	119	214 202	7.4
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	360				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	329 896	100.0	271	(X)	(X)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	994	.3	14	22 755	4.4
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	916	.3	6	9 499	9.6
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	731	.2	5	12 018	6.1
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	265 932	80.6	270	328 536	80.9
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	60 419		122	201 164	30.0
	2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS	14 206		58	123 295	11.5
	TRACTOR SHOVEL LOADERS	27 527		88	159 052	17.3
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	47 222		128	205 353	23.0
	POWER CRANES, DRAGLINES, SHOVELS-PARTS	24 071		93	138 930	17.3
	BITUMINOUS MIXERS, PAVERS, RELATED EQPT.	3 149		38	55 463	5.7
	CONCRETE MIXERS, PAVERS, RELATED EQPT.	6 298		54	79 623	7.9
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS	8 831		80	140 710	6.3
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	36 696		128	167 987	21.8
	NOT REPORTED IN DETAIL	37 513		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	10 070	3.1	79	134 050	7.5
	ENGINES (INC. INTERNAL COMBUS), TURBINES	869		15	37 905	2.3
	COMPRESSORS, PUMPS	3 801		47	87 509	4.3
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	1 820		28	48 301	3.8
	CRANES, DERRICKS, HOISTS, WINCHES	2 124		16	29 783	7.1
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	577		13	21 504	2.7
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	586		7	12 152	4.8
	NOT REPORTED IN DETAIL	293		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	834	.3	21	26 412	3.2
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	22 877	6.9	93	163 378	14.0
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	22 672		92	163 145	13.9
	NOT REPORTED IN DETAIL	205		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	1 021	.3	7	6 854	14.9
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	723	.2	6	6 227	11.6
	GAS WELDING SUPPLIES, EQPT. (INC. GASES)	721		6	6 227	11.6
	NOT REPORTED IN DETAIL	2		(NA)	(NA)	(NA)
5084910	ABRASIVES, ABRASIVE MATERIALS	232	.1	8	7 932	2.9
5084930	MECHANICAL RUBBER GOODS	197	.1	4	4 067	4.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	424	.1	5	4 565	9.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.,					
	POULTRY EQUIPMENT (INC. TRACTORS)	1 241	.4	11	19 960	6.2
	LIGHT INDUSTRIAL EQUIPMENT	944		3	8 246	11.4
	NOT REPORTED IN DETAIL	297		(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	750	.2	16	13 976	5.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	408	.1	12	9 411	4.3
	COMMODITIES, N.E.C.	4 381	1.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	18 165	5.5	141	217 170	8.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 251					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 12,257					
	SALES REPORTED BY COMMODITY LINE.	295 506	100.0	205	(X)	(X)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	206	.1	8	10 825	1.9
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	230	.1	3	2 562	9.0
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	233 652	79.1	205	295 506	79.1
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	56 180		118	203 352	27.6
	2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS.	17 437		58	132 033	13.2
	TRACTOR SHOVEL LOADERS.	16 750		84	174 329	9.6
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS .	48 514		117	209 862	23.1
	POWER CRANES, DRAGLINES, SHOVELS-PARTS. . .	14 930		82	121 738	12.3
	BITUMINOUS MIXERS, PAVERS, RELATED EQPT.. .	3 918		40	65 352	6.0
	CONCRETE MIXERS, PAVERS, RELATED EQPT.. . .	4 671		39	60 055	7.8
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS . .	15 773		82	135 128	11.7
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	21 161		110	159 759	13.2
	NOT REPORTED IN DETAIL.	34 318		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	10 913	3.7	73	118 649	9.2
	ENGINES (INC. INTERNAL COMBUS); TURBINES. .	866		19	42 643	2.0
	COMPRESSORS, PUMPS.	4 230		44	57 500	7.4
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT.	2 413		19	33 282	7.3
	CRANES, DERRICKS, HOISTS, WINCHES	698		13	19 840	3.5
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	694		15	28 000	2.5
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY . .	845		13	20 384	4.1
	NOT REPORTED IN DETAIL.	1 167		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	649	.2	19	32 134	2.0
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	200	.1	5	4 499	4.4
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES.	188		3	4 040	4.7
	NOT REPORTED IN DETAIL.	12		(NA)	(NA)	(NA)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	25 964	8.8	81	151 137	17.2
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT.	25 581		80	150 579	17.0
	OTHER USED OR REBUILT MACHINERY, EQPT.. . .	310		3	5 872	5.3
	NOT REPORTED IN DETAIL.	73		(NA)	(NA)	(NA)
5084910	ABRASIVES, ABRASIVE MATERIALS	230	.1	7	5 256	4.4
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	508	.2	5	3 298	15.4

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) 4)	Col. 1 as percent of col. 4 (5)
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	1 134	.4	5	7 806	14.5
	TRACTORS AND EQUIPMENT (FARM)	291		3	5 533	5.3
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS.	449		3	5 533	8.1
	NOT REPORTED IN DETAIL.	394		(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	395	.1	16	24 509	1.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	574	.2	7	7 579	7.6
	COMMODITIES, N.E.C.	1 752	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	19 099	6.5	109	206 635	9.2
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 341					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 35,209					
	SALES REPORTED BY COMMODITY LINE.	363 214	100.0	269	(X)	(X)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	277	.1	8	4 625	6.0
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	612	.2	5	2 524	24.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	321	.1	6	6 538	4.9
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	633	.2	6	9 480	6.7
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	295 877	81.5	269	363 214	81.5
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	82 805		134	240 993	34.4
	2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS.	15 087		45	116 501	13.0
	TRACTOR SHOVEL LOADERS.	18 993		81	171 661	11.1
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS .	55 160		128	219 299	25.2
	POWER CRANES, DRAGLINES, SHOVELS-PARTS. . .	24 726		99	161 646	15.3
	BITUMINOUS MIXERS, PAVERS, RELATED EQPT.. .	4 104		36	64 944	6.3
	CONCRETE MIXERS, PAVERS, RELATED EQPT.. . .	6 785		70	110 109	6.2
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS . .	9 288		85	169 475	5.5
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	38 886		119	177 031	22.0
	NOT REPORTED IN DETAIL.	40 043		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	12 037	3.3	86	133 947	9.0
	ENGINES (INC. INTERNAL COMBUS); TURBINES. .	2 269		30	63 830	3.6
	COMPRESSORS, PUMPS.	3 126		53	74 751	4.2
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT.	1 377		18	24 232	5.7
	CRANES, DERRICKS, HOISTS, WINCHES	850		21	39 081	2.2
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	546		19	30 594	1.8

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY . .	1 755		16	25 015	7.0
	NOT REPORTED IN DETAIL.	2 114		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	1 628	.4	20	31 789	5.1
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	22 969	6.3	104	175 882	13.1
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT.	21 931		99	168 412	13.0
	OTHER USED OR REBUILT MACHINERY, EQPT.. . .	156		7	7 881	2.0
	NOT REPORTED IN DETAIL.	882		(NA)	(NA)	(NA)
5084500	RECONDITIONED DRUMS AND BARRELS	944	.3	4	9 928	9.5
5084930	MECHANICAL RUBBER GOODS	585	.2	6	10 212	5.7
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 687	.5	5	6 895	24.5
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	605	.2	5	12 769	4.7
	POWER LAWN MOWERS	392		5	12 769	3.1
	NOT REPORTED IN DETAIL.	213		(NA)	(NA)	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	1 115	.3	13	18 526	6.0
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS.	624		4	10 536	5.9
	LIGHT INDUSTRIAL EQUIPMENT.	48		5	3 908	1.2
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT . .	74		5	6 667	1.1
	NOT REPORTED IN DETAIL.	369		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	1 865	.5	6	8 667	21.5
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	580	.2	23	29 423	2.0
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	517	.1	3	5 593	9.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	374	.1	3	6 731	5.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	772	.2	11	15 852	4.9
	COMMODITIES, N.E.C.	3 808	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	16 008	4.4	140	238 096	6.7
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER)	134				
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.	223 955	100.0	110	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	442	.2	6	6 819	6.5
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	188 658	84.2	110	223 955	84.2
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	44 041		66	174 660	25.2
	2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS.	22 016		31	129 911	16.9
	TRACTOR SHOVEL LOADERS.	14 379		48	163 843	8.8
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS .	40 757		67	184 464	22.1
	POWER CRANES, DRAGLINES, SHOVELS-PARTS. . .	14 234		52	133 041	10.7
	BITUMINOUS MIXERS, PAVERS, RELATED EQPT.. .	3 080		15	40 590	7.6
	CONCRETE MIXERS, PAVERS, RELATED EQPT.. . .	1 838		29	67 994	2.7
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS . .	10 274		50	151 986	6.8
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	12 471		46	123 971	10.1
	NOT REPORTED IN DETAIL.	25 568		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	5 133	2.3	43	90 092	5.7
	ENGINES (INC. INTERNAL COMBUS), TURBINES. .	884		13	33 256	2.7
	COMPRESSORS, PUMPS.	2 641		25	56 852	4.6
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT.	1 014		17	42 445	2.4
	CRANES, DERRICKS, HOISTS, WINCHES	57		3	2 855	2.0
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY . .	272		8	10 385	2.6
	NOT REPORTED IN DETAIL.	265		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	704	.3	10	16 170	4.4
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	14 285	6.4	43	109 275	13.1
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT.	13 545		42	108 025	12.5
	OTHER USED OR REBUILT MACHINERY, EQPT.. . .	667		4	11 354	5.9
	NOT REPORTED IN DETAIL.	73		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	362	.2	5	8 099	4.5
	PAPER INDUSTRY MACHINERY.	332		3	7 376	4.5
	NOT REPORTED IN DETAIL.	30		(NA)	(NA)	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	495	.2	7	15 540	3.2
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	1 070	.5	5	8 666	12.3
	COMMODITIES, N.E.C.	2 103	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	10 703	4.8	59	149 758	7.1
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER)	243				
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.	278 571	100.0	178	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	222 690	79.9	178	278 571	79.9
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	60 270		117	216 645	27.8
	2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS.	8 754		40	120 826	7.2
	TRACTOR SHOVEL LOADERS.	13 679		71	175 659	7.8
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS .	48 858		100	221 651	22.0
	POWER CRANES, DRAGLINES, SHOVELS-PARTS. . .	22 664		77	142 886	15.9
	BITUMINOUS MIXERS, PAVERS, RELATED EQPT.. .	3 257		33	67 449	4.8
	CONCRETE MIXERS, PAVERS, RELATED EQPT.. . .	4 681		39	70 541	6.6
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS . .	15 592		78	184 267	8.5
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	19 944		82	157 501	12.7
	NOT REPORTED IN DETAIL.	24 991		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	11 029	4.0	57	101 501	10.9
	ENGINES (INC. INTERNAL COMBUS); TURBINES. .	1 103		20	49 609	2.2
	COMPRESSORS, PUMPS.	2 970		33	60 605	4.9
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT.	2 821		15	42 439	6.6
	CRANES, DERRICKS, HOISTS, WINCHES	672		12	26 496	2.5
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	20		3	2 715	.7
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY . .	2 011		16	34 361	5.9
	NOT REPORTED IN DETAIL.	1 432		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	1 669	.6	20	41 527	4.0
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	23 621	8.5	64	142 219	16.6
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT.	20 173		58	125 913	16.0
	OTHER USED OR REBUILT MACHINERY, EQPT.. . .	2 313		5	10 490	22.0
	NOT REPORTED IN DETAIL.	1 135		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	176	.1	4	3 549	5.0
	WOOD WORKING MACHINERY.	176		4	3 549	5.0
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	361	.1	3	5 400	6.7
	BALL, ROLLER BEARINGS	238		3	5 400	4.4
	NOT REPORTED IN DETAIL.	123		(NA)	(NA)	(NA)
5084910	ABRASIVES, ABRASIVE MATERIALS	207	.1	5	4 007	5.2
5084930	MECHANICAL RUBBER GOODS	177	.1	6	6 473	2.7
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	413	.1	7	5 835	7.1
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	244	.1	16	24 297	1.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 151	.4	7	11 354	10.1
	COMMODITIES, N.E.C.	1 989	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	14 844	5.3	98	201 607	7.4
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER)	183				
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.	176 416	100.0	141	(X)	(X)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	1 015	.6	10	6 772	15.0
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	297	.2	6	3 636	8.2
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	134 549	76.3	140	173 629	77.5
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	34 641		63	97 502	35.5
	2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS.	4 033		23	52 145	7.7
	TRACTOR SHOVEL LOADERS.	7 672		48	84 070	9.1
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS .	28 722		70	113 736	25.3
	POWER CRANES, DRAGLINES, SHOVELS-PARTS. . .	6 253		44	54 440	11.5
	BITUMINOUS MIXERS, PAVERS, RELATED EQPT.. .	2 472		21	27 474	9.0
	CONCRETE MIXERS, PAVERS, RELATED EQPT.. . .	1 495		23	22 017	6.8
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS . .	7 751		48	80 662	9.6
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	12 108		56	60 575	20.0
	NOT REPORTED IN DETAIL.	29 402		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	8 765	5.0	59	88 885	9.9
	ENGINES (INC. INTERNAL COMBUS); TURBINES. .	2 696		16	42 419	6.4
	COMPRESSORS, PUMPS.	1 401		28	30 994	4.5
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT.	1 591		16	20 054	7.9
	CRANES, DERRICKS, HOISTS, WINCHES	488		7	7 284	6.7
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	219		6	6 188	3.5
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY . .	71		3	2 879	2.5
	NOT REPORTED IN DETAIL.	2 299		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	968	.5	13	14 298	6.8
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	12 073	6.8	56	82 830	14.6
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT.	10 563		50	74 769	14.1
	OTHER USED OR REBUILT MACHINERY, EQPT.. . .	1 263		8	13 016	9.7
	NOT REPORTED IN DETAIL.	247		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	154	.1	4	5 736	2.7
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	150	.1	6	7 449	2.0
	GAS WELDING SUPPLIES, EQPT. (INC. GASES). .	19		3	4 839	.4
	ARC WELDING SUPPLIES AND EQUIPMENT.	131		5	6 867	1.9
5084930	MECHANICAL RUBBER GOODS	288	.2	6	8 052	3.6
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	691	.4	6	6 151	11.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	3 073	1.7	13	24 922	12.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	447	.3	17	15 911	2.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 062	.6	10	13 866	7.7
	COMMODITIES, N.E.C.	944	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	11 940	6.8	80	126 323	9.5
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER)	353				
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.	328 129	100.0	251	(X)	(X)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	1 208	.4	10	8 391	14.4
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 558	.5	11	9 433	16.5
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	989		6	3 246	30.5
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	101		5	3 726	2.7
	NOT REPORTED IN DETAIL.	468		(NA)	(NA)	(NA)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	292	.1	4	3 170	9.2
5072210	HARDWARE.	286	.1	5	3 189	9.0
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	258 015	78.6	250	327 744	78.7
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	82 672		127	233 090	35.5
	2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS.	17 196		38	127 959	13.4
	TRACTOR SHOVEL LOADERS.	13 697		65	170 386	8.0
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS .	51 829		99	206 929	25.0
	POWER CRANES, DRAGLINES, SHOVELS-PARTS. . .	18 602		56	78 006	23.8
	BITUMINOUS MIXERS, PAVERS, RELATED EQPT.. .	3 348		17	27 574	12.1
	CONCRETE MIXERS, PAVERS, RELATED EQPT.. . .	2 637		28	37 952	6.9
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS . .	6 632		50	116 452	5.7
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	39 699		117	155 008	25.6
	NOT REPORTED IN DETAIL.	21 703		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	8 346	2.5	62	116 903	7.1
	ENGINES (INC. INTERNAL COMBUS), TURBINES. .	1 720		20	64 012	2.7
	COMPRESSORS, PUMPS.	1 513		35	44 569	3.4
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT.	1 982		17	30 826	6.4
	CRANES, DERRICKS, HOISTS, WINCHES	851		17	27 233	3.1
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	438		11	21 777	2.0
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT). . . .	41		3	1 506	2.7
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY . .	1 499		15	15 386	9.7
	NOT REPORTED IN DETAIL.	302		(NA)	(NA)	(NA)
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
	PACIFIC DIVISION (CONT.)					
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	765	.2	10	12 793	6.0
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	26 152	8.0	76	156 337	16.7
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT.	20 387		67	133 297	15.3
	OTHER USED OR REBUILT MACHINERY, EQPT.. . .	3 082		13	21 693	14.2
	NOT REPORTED IN DETAIL.	2 683		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	241	.1	3	5 139	4.7
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	305	.1	11	15 675	1.9
	BALL, ROLLER BEARINGS	160		9	10 346	1.5
	OTHER POWER TRANSMISSION EQUIPMENT. . . .	144		6	10 361	1.4
	NOT REPORTED IN DETAIL.	1		(NA)	(NA)	(NA)
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	176	.1	15	11 634	1.5
	GAS WELDING SUPPLIES, EQPT. (INC. GASES). .	124		9	5 828	2.1
	ARC WELDING SUPPLIES AND EQUIPMENT. . . .	48		10	8 778	.5
	NOT REPORTED IN DETAIL.	4		(NA)	(NA)	(NA)
5084930	MECHANICAL RUBBER GOODS	200	.1	8	6 970	2.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 036	.3	6	10 258	10.1
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	332	.1	5	2 280	14.6
	POWER LAWN MOWERS	238		4	1 487	16.0
	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT. .	93		3	2 027	4.6
	NOT REPORTED IN DETAIL.	1		(NA)	(NA)	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	5 895	1.8	30	48 851	12.1
	TRACTORS AND EQUIPMENT (FARM)	2 855		15	24 510	11.6
	HARVESTING MACHINERY AND EQUIPMENT. . . .	140		4	9 462	1.5
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS.	196		7	13 127	1.5
	LIGHT INDUSTRIAL EQUIPMENT.	326		8	17 498	1.9
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT . .	495		11	22 098	2.2
	NOT REPORTED IN DETAIL.	1 883		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	665	.2	7	19 111	3.5
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	936	.3	15	16 661	5.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	410	.1	8	4 796	8.5
	COMMODITIES, N.E.C.	1 070	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	20 241	6.2	113	239 293	8.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (SIC 5082, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 472					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 37,496					
	SALES REPORTED BY COMMODITY LINE.	146 483	100.0	314	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	358	.2	3	2 014	17.8
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	386	.3	3	2 999	12.9
5072210	HARDWARE.	99	.1	3	658	15.0
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	496	.3	3	1 847	26.9
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	1 046	.7	7	4 585	22.8
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	239		3	2 908	8.2
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS .	124		4	3 153	3.9
	CONCRETE MIXERS, PAVERS, RELATED EQPT.. . .	119		3	1 742	6.8
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS . .	60		3	1 770	3.4
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	452		5	2 831	16.0
	NOT REPORTED IN DETAIL.	52		(NA)	(NA)	(NA)
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	5 432	3.7	17	6 958	78.1
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.. .	2 853		6	4 281	66.6
	OTHER FOOD PROCESSING MACHINERY, EQPT.. . .	1 720		11	5 331	32.3
	NOT REPORTED IN DETAIL.	859		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	28 011	19.1	93	38 506	72.7
	ENGINES (INC. INTERNAL COMBUS), TURBINES. .	2 503		12	5 641	44.4
	COMPRESSORS, PUMPS.	4 123		21	5 767	71.5
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT.	2 112		4	2 152	98.1
	CRANES, DERRICKS, HOISTS, WINCHES	926		7	2 310	40.1
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	5 800		14	10 065	57.6
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT). . . .	813		5	3 544	22.9
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY . .	5 618		28	11 179	50.3
	NOT REPORTED IN DETAIL.	6 116		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	5 352	3.7	32	11 521	46.5
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	43 968	30.0	76	46 887	93.8
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES.	28 720		47	33 020	87.0
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	9 366		37	16 702	56.1
	NOT REPORTED IN DETAIL.	5 882		(NA)	(NA)	(NA)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	4 179	2.9	20	4 850	86.2
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	520	.4	5	562	92.5
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	11 472	7.8	44	18 557	61.8
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT.	3 167		9	6 501	48.7
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING.	4 548		11	5 273	86.3
	OTHER USED OR REBUILT MACHINERY, EQPT.. . .	3 163		26	9 439	33.5
	NOT REPORTED IN DETAIL.	594		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	34 068	23.3	73	37 888	89.9
	PAPER INDUSTRY MACHINERY.	339		4	1 052	32.2
	TEXTILE INDUSTRY MACHINERY.	21 421		21	22 311	96.0
	WOOD WORKING MACHINERY.	1 702		11	3 538	48.1
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.. . .	5 163		22	10 826	47.7
	NOT REPORTED IN DETAIL.	5 443		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	747	.5	5	3 451	21.6
5084910	ABRASIVES, ABRASIVE MATERIALS	1 086	.7	14	7 952	13.7
5084930	MECHANICAL RUBBER GOODS	317	.2	5	1 925	16.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 403	1.0	13	7 293	19.2
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	140	.1	3	1 312	10.7
	POWER LAWN MOWERS	130		3	1 312	9.9
	NOT REPORTED IN DETAIL.	10		(NA)	(NA)	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	1 430	1.0	8	5 383	26.6
	COMMODITIES, N.E.C.	3 320	2.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 653	1.8	44	18 788	14.1
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 1,844					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 132,585					
	SALES REPORTED BY COMMODITY LINE.	632 675	100.0	1 266	(X)	(X)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	520	.1	4	4 137	12.6
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	2 867	.5	11	37 888	7.6
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	6 395	1.0	15	41 098	15.6
5032100	YARD OR PIECE GOODS	744	.1	4	5 526	13.5
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	686	.1	3	4 370	15.7
5072210	HARDWARE.	1 430	.2	24	23 538	6.1

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	734	.1	10	8 326	8.8
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	651	.1	8	7 379	8.8
5081100	OFFICE MACHINES AND EQUIPMENT	1 201	.2	5	4 256	28.2
	OTHER OFFICE MACHINES	728		4	4 023	18.1
	NOT REPORTED IN DETAIL	473		(NA)	(NA)	(NA)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	1 435	.2	24	10 947	13.1
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	343		4	1 984	17.3
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	198		8	3 647	5.4
	POWER CRANES, DRAGLINES, SHOVELS-PARTS	182		7	2 917	6.2
	CONCRETE MIXERS, PAVERS, RELATED EQPT.	271		7	2 630	10.3
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS	154		4	1 379	11.2
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	259		9	5 191	5.0
	NOT REPORTED IN DETAIL	28		(NA)	(NA)	(NA)
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	39 047	6.2	87	47 480	82.2
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.	14 742		29	25 543	57.7
	OTHER FOOD PROCESSING MACHINERY, EQPT.	19 893		57	34 491	57.7
	NOT REPORTED IN DETAIL	4 412		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	149 760	23.7	429	212 634	70.4
	ENGINES (INC. INTERNAL COMBUS), TURBINES	18 775		67	33 371	56.3
	COMPRESSORS, PUMPS	17 253		100	43 110	40.0
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	1 269		15	6 681	19.0
	ELEVATORS	978		10	1 785	54.8
	CRANES, DERRICKS, HOISTS, WINCHES	7 836		42	26 961	29.1
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	21 205		49	35 312	60.1
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	1 902		27	12 064	15.8
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	28 673		115	47 190	60.8
	NOT REPORTED IN DETAIL	51 869		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	29 976	4.7	101	57 739	51.9
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	126 997	20.1	252	148 259	85.7
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	88 678		160	111 034	79.9
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	21 672		93	52 869	41.0
	NOT REPORTED IN DETAIL	16 647		(NA)	(NA)	(NA)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	17 089	2.7	28	26 656	64.1
	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	15 266		21	23 144	66.0
	NOT REPORTED IN DETAIL	1 823		(NA)	(NA)	(NA)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	43 217	6.8	105	46 871	92.2
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	7 790	1.2	40	21 464	36.3
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	28 149	4.4	119	56 397	49.9
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	3 155		18	4 848	65.1
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING	5 728		30	13 802	41.5
	USED OIL WELL REFINING MACHINERY, EQPT.	497		5	5 841	8.5
	OTHER USED OR REBUILT MACHINERY, EQPT.	16 735		68	32 684	51.2
	NOT REPORTED IN DETAIL	2 034		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	124 669	19.7	275	146 458	85.1
	PAPER INDUSTRY MACHINERY	9 065		20	13 368	67.8
	TEXTILE INDUSTRY MACHINERY	32 672		77	35 216	92.8
	WOOD WORKING MACHINERY	5 358		22	12 639	42.4
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	51 467		98	66 101	77.9
	NOT REPORTED IN DETAIL	26 107		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	2 158	.3	26	28 282	7.6
	BALL, ROLLER BEARINGS	794		15	12 971	6.1
	OTHER POWER TRANSMISSION EQUIPMENT	1 325		12	21 088	6.3
	NOT REPORTED IN DETAIL	39		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	2 155	.3	22	30 572	7.0
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	491	.1	17	13 464	3.6
	GAS WELDING SUPPLIES, EQPT. (INC. GASES)	91		5	5 070	1.8
	ARC WELDING SUPPLIES AND EQUIPMENT	331		11	7 637	4.3
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT	69		3	1 120	6.2
5084910	ABRASIVES, ABRASIVE MATERIALS	1 578	.2	42	30 147	5.2
5084930	MECHANICAL RUBBER GOODS	528	.1	16	20 126	2.6
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 972	.5	26	18 764	15.8
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	2 693	.4	15	12 373	21.8
	TRACTORS AND EQUIPMENT (FARM)	593		3	1 370	43.3
	DAIRY FARM AND BARN EQUIPMENT	1 787		5	6 073	29.4
	LIGHT INDUSTRIAL EQUIPMENT	268		7	4 503	6.0
	NOT REPORTED IN DETAIL	45		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	1 977	.3	8	10 194	19.4
5091212	IRON AND STEEL PRODUCTS (FLAT)	1 129	.2	19	13 144	8.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	325	.1	20	22 827	1.4
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	1 403	.2	7	8 121	17.3
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	6 129	1.0	21	29 530	20.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 285	.2	6	8 455	15.2
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	529	.1	8	3 921	13.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5099110	PHOTOGRAPHIC GOODS	391	.1	3	26 522	1.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 456	.4	28	48 657	5.0
	COMMODITIES, N.E.C.	11 034	1.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	10 085	1.6	154	89 297	11.3
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)			1,696		
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	134,074				
	SALES REPORTED BY COMMODITY LINE	611 311	100.0	1 161	(X)	(X)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	935	.2	6	8 582	10.9
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	3 312	.5	15	23 469	14.1
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	778	.1	24	30 659	2.5
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	2 326	.4	14	17 997	12.9
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	3 796	.6	6	32 019	11.9
5072210	HARDWARE	3 055	.5	18	21 806	14.0
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	560	.1	7	4 120	13.6
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	2 407	.4	12	16 474	14.6
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	3 098	.5	30	22 616	13.7
	TRACTOR SHOVEL LOADERS	140		5	6 886	2.0
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	879		11	9 174	9.6
	POWER CRANES, DRAGLINES, SHOVELS-PARTS	270		7	7 456	3.6
	CONCRETE MIXERS, PAVERS, RELATED EQPT.	588		8	4 268	13.8
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS	105		4	2 357	4.5
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	707		12	5 789	12.2
	NOT REPORTED IN DETAIL	409		(NA)	(NA)	(NA)
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	27 982	4.6	92	35 019	79.9
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.	13 595		31	19 423	70.0
	OTHER FOOD PROCESSING MACHINERY, EQPT.	11 427		54	18 899	60.5
	NOT REPORTED IN DETAIL	2 960		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	131 444	21.5	377	206 877	63.5
	ENGINES (INC. INTERNAL COMBUS), TURBINES	19 542		61	30 753	63.5
	COMPRESSORS, PUMPS	15 151		98	41 249	36.7
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	1 533		12	7 877	19.5
	ELEVATORS	951		9	7 034	13.5
	CRANES, DERRICKS, HOISTS, WINCHES	3 886		44	32 342	12.0
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	23 604		59	47 489	49.7
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	744		18	10 790	6.9
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	26 890		113	50 691	53.0
	NOT REPORTED IN DETAIL	39 143		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	40 146	6.6	111	75 717	53.0
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	172 358	28.2	322	197 437	87.3
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	108 485		198	153 548	70.7
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	47 669		138	94 101	50.7
	NOT REPORTED IN DETAIL	16 204		(NA)	(NA)	(NA)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	21 936	3.6	70	37 214	58.9
	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	21 391		65	36 478	58.6
	NOT REPORTED IN DETAIL	545		(NA)	(NA)	(NA)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	27 424	4.5	62	30 231	90.7
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	12 505	2.0	37	17 157	72.9
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	36 800	6.0	141	72 594	50.7
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	2 904		19	8 768	33.1
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING	23 169		57	29 967	77.3
	USED OIL WELL REFINING MACHINERY, EQPT.	533		12	7 080	7.5
	OTHER USED OR REBUILT MACHINERY, EQPT.	8 344		48	27 645	30.2
	NOT REPORTED IN DETAIL	1 850		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	48 827	8.0	131	71 339	68.4
	PAPER INDUSTRY MACHINERY	4 691		10	5 653	83.0
	TEXTILE INDUSTRY MACHINERY	704		3	704	100.0
	WOOD WORKING MACHINERY	1 835		20	11 177	16.4
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	20 952		49	32 995	63.5
	NOT REPORTED IN DETAIL	20 645		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	1 683	.3	34	29 212	5.8
	BALL, ROLLER BEARINGS	648		22	21 038	3.1
	OTHER POWER TRANSMISSION EQUIPMENT	758		10	6 445	11.8
	NOT REPORTED IN DETAIL	277		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	5 895	1.0	26	20 852	28.3
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	828	.1	12	18 624	4.4
	GAS WELDING SUPPLIES, EQPT. (INC. GASES)	109		5	3 135	3.5
	ARC WELDING SUPPLIES AND EQUIPMENT	579		6	16 045	3.6
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT	137		6	6 881	2.0
	NOT REPORTED IN DETAIL	3		(NA)	(NA)	(NA)
5084910	ABRASIVES, ABRASIVE MATERIALS	8 511	1.4	61	61 476	13.8
5084930	MECHANICAL RUBBER GOODS	528	.1	20	18 331	2.9

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5084960	PRINTING AND DUPLICATING INKS	634	.1	8	3 433	18.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	6 551	1.1	51	36 530	17.9
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	311	.1	6	4 925	6.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	2 815	.5	25	13 353	21.1
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	451	.1	29	18 267	2.5
5091215	CAST IRON-SOIL PIPE, TUBING	352	.1	5	2 176	16.2
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	10 648	1.7	57	33 975	31.3
5099110	PHOTOGRAPHIC GOODS	2 623	.4	3	4 952	53.0
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	305	.1	4	12 491	2.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 815	.3	27	43 268	4.2
	COMMODITIES, N.E.C.	18 636	3.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	9 036	1.5	176	78 558	11.5
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 570					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 54,215					
	SALES REPORTED BY COMMODITY LINE	198 578	100.0	393	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	115	.1	4	1 174	9.8
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	996	.5	14	14 262	7.0
5072210	HARDWARE	164	.1	12	6 682	2.5
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	488	.2	3	2 746	17.8
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	662	.3	4	2 313	28.6
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	227	.1	3	2 615	8.7
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	207	.1	4	2 695	7.7
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	1 652	.8	15	12 130	13.6
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	174		3	2 600	6.7
	POWER CRANES, DRAGLINES, SHOVELS-PARTS	393		8	7 394	5.3
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS	102		4	2 344	4.4
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	395		6	2 791	14.2
	NOT REPORTED IN DETAIL	588		(NA)	(NA)	(NA)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	17 782	9.0	36	19 064	93.3
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.	9 652		17	10 633	90.8
	OTHER FOOD PROCESSING MACHINERY, EQPT.	7 576		18	9 088	83.4
	NOT REPORTED IN DETAIL	554		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	47 674	24.0	131	63 641	74.9
	ENGINES (INC. INTERNAL COMBUS), TURBINES	6 800		23	10 608	64.1
	COMPRESSORS, PUMPS	6 519		37	16 245	40.1
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	3 087		4	4 918	62.8
	ELEVATORS	2 468		7	3 306	74.7
	CRANES, DERRICKS, HOISTS, WINCHES	2 883		17	10 142	28.4
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	7 649		20	15 809	48.4
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	77		6	2 284	3.4
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	9 991		34	19 125	52.2
	NOT REPORTED IN DETAIL	8 200		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	11 179	5.6	39	25 183	44.4
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	28 342	14.3	53	38 005	74.6
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	16 971		39	24 841	68.3
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	4 111		25	13 332	30.8
	NOT REPORTED IN DETAIL	7 260		(NA)	(NA)	(NA)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	32 522	16.4	92	46 086	70.6
	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	28 838		85	41 904	68.8
	NOT REPORTED IN DETAIL	3 684		(NA)	(NA)	(NA)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	6 658	3.4	14	7 158	93.0
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	1 789	.9	13	5 070	35.3
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	7 751	3.9	48	32 200	24.1
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	3 747		15	9 250	40.5
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING	1 212		11	10 574	11.5
	USED OIL WELL REFINING MACHINERY, EQPT.	282		6	5 576	5.1
	OTHER USED OR REBUILT MACHINERY, EQPT.	2 407		18	9 728	24.7
	NOT REPORTED IN DETAIL	103		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	12 007	6.0	53	19 010	63.2
	WOOD WORKING MACHINERY	871		11	6 940	12.6
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	8 316		27	11 245	74.0
	NOT REPORTED IN DETAIL	2 820		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	477	.2	15	10 528	4.5
	BALL, ROLLER BEARINGS	327		13	10 023	3.3
	OTHER POWER TRANSMISSION EQUIPMENT	146		4	2 772	5.3
	NOT REPORTED IN DETAIL	4		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	533	.3	19	9 543	5.6
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	326	.2	5	3 082	10.6
5084910	ABRASIVES, ABRASIVE MATERIALS	609	.3	13	12 937	4.7
5084930	MECHANICAL RUBBER GOODS	127	.1	14	6 332	2.0
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	4 561	2.3	24	21 642	21.1
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	713	.4	8	4 637	15.4
5091212	IRON AND STEEL PRODUCTS (FLAT)	476	.2	13	9 059	5.3
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	331	.2	29	18 374	1.8
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	832	.4	4	5 643	14.7
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	9 577	4.8	57	34 692	27.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	484	.2	9	5 684	8.5
	COMMODITIES, N.E.C.	6 204	3.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 113	1.6	64	34 243	9.1
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	712				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	67,437				
	SALES REPORTED BY COMMODITY LINE	223 098	100.0	430	(X)	(X)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	158	.1	6	4 748	3.3
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	548	.2	5	4 129	13.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	116	.1	9	3 641	3.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	1 900	.9	14	13 692	13.9
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	206	.1	3	2 038	10.1
5072210	HARDWARE	834	.4	9	5 362	15.6
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	521	.2	3	1 771	29.4
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	1 531	.7	13	8 743	17.5
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	658	.3	6	4 951	13.3
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	517	.2	4	2 969	17.4
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	2 398	1.1	20	14 271	16.8
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	407		6	7 527	5.4
	TRACTOR SHOVEL LOADERS	206		3	4 351	4.7
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	534		10	9 373	5.7
	POWER CRANES, DRAGLINES, SHOVELS-PARTS	362		6	5 160	7.0
	CONCRETE MIXERS, PAVERS, RELATED EQPT.	273		4	4 372	6.2
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	387		4	3 531	11.0
	NOT REPORTED IN DETAIL	229		(NA)	(NA)	(NA)
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	13 908	6.2	30	18 250	76.2
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.	6 850		10	10 533	65.0
	OTHER FOOD PROCESSING MACHINERY, EQPT.	6 183		21	11 321	54.6
	NOT REPORTED IN DETAIL	875		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	52 479	23.5	154	78 166	67.1
	ENGINES (INC. INTERNAL COMBUS), TURBINES	8 490		22	14 417	58.9
	COMPRESSORS, PUMPS	5 400		40	16 890	32.0
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	943		7	4 118	22.9
	ELEVATORS	2 186		8	4 049	54.0
	CRANES, DERRICKS, HOISTS, WINCHES	538		11	3 987	13.5
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	11 832		29	18 984	62.3
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	873		8	2 724	32.0
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	4 254		29	12 302	34.6
	NOT REPORTED IN DETAIL	17 963		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	17 171	7.7	55	33 766	50.9
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	15 799	7.1	48	23 731	66.6
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	10 741		28	17 471	61.5
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	3 889		26	10 953	35.5
	NOT REPORTED IN DETAIL	1 169		(NA)	(NA)	(NA)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	10 077	4.5	18	13 701	73.5
	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	7 834		14	10 581	74.0
	NOT REPORTED IN DETAIL	2 243		(NA)	(NA)	(NA)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	5 676	2.5	22	6 229	91.1
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	3 017	1.4	15	3 951	76.4
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	7 616	3.4	53	26 372	28.9
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	4 777		19	12 489	38.2
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING	738		7	3 515	21.0
	OTHER USED OR REBUILT MACHINERY, EQPT.	1 743		26	11 012	15.8
	NOT REPORTED IN DETAIL	358		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	65 579	29.4	126	77 073	85.1
	PAPER INDUSTRY MACHINERY	2 210		7	3 611	61.2
	TEXTILE INDUSTRY MACHINERY	16 757		41	21 370	78.4
	WOOD WORKING MACHINERY	2 824		14	4 827	58.5
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	16 206		28	17 893	90.6
	NOT REPORTED IN DETAIL	27 582		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	463	.2	16	14 853	3.1
	BALL, ROLLER BEARINGS	136		12	12 026	1.1
	OTHER POWER TRANSMISSION EQUIPMENT	326		11	11 541	2.8
	NOT REPORTED IN DETAIL	1		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	761	.3	18	10 500	7.2
5084910	ABRASIVES, ABRASIVE MATERIALS	1 147	.5	22	20 188	5.7
5084930	MECHANICAL RUBBER GOODS	400	.2	11	7 585	5.3
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 583	.7	15	14 455	11.0
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	1 264	.6	11	9 274	13.6
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	113	.1	3	2 525	4.5
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	791	.4	7	5 500	14.4
5091212	IRON AND STEEL PRODUCTS (FLAT)	589	.3	8	6 038	9.8
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	233	.1	10	5 759	4.0
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	2 488	1.1	18	14 667	17.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	502	.2	3	2 680	18.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	338	.2	6	2 349	14.4
	COMMODITIES, N.E.C.	3 521	1.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	8 196	3.7	84	56 246	14.6
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	294				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	24,200				
	SALES REPORTED BY COMMODITY LINE	111 731	100.0	203	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	108	.1	5	5 223	2.1
5072210	HARDWARE	166	.1	7	3 958	4.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	261	.2	3	2 836	9.2
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	804	.7	9	5 468	14.7
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	407		3	1 316	30.9
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	129		3	1 691	7.6
	NOT REPORTED IN DETAIL	268		(NA)	(NA)	(NA)
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	7 704	6.9	16	11 084	69.5
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.	3 457		7	4 507	76.7
	OTHER FOOD PROCESSING MACHINERY, EQPT.	1 837		9	5 212	35.2
	NOT REPORTED IN DETAIL	2 410		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	25 905	23.2	71	41 123	63.0
	ENGINES (INC. INTERNAL COMBUS), TURBINES	3 327		14	5 259	63.3
	COMPRESSORS, PUMPS	2 749		23	5 833	47.1
	ELEVATORS	1 223		4	2 455	49.8
	CRANES, DERRICKS, HOISTS, WINCHES	345		3	2 122	16.3
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	7 050		16	10 527	67.0
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	15		3	403	3.7
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	2 862		19	6 520	43.9
	NOT REPORTED IN DETAIL	8 334		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	5 084	4.6	26	13 916	36.5
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	8 569	7.7	24	16 307	52.5
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	5 099		9	6 232	81.8
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	1 587		12	3 694	43.0
	NOT REPORTED IN DETAIL	1 883		(NA)	(NA)	(NA)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	13 576	12.2	36	19 745	68.8
	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	11 507		30	17 672	65.1
	NOT REPORTED IN DETAIL	2 069		(NA)	(NA)	(NA)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	663	.6	4	708	93.6
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	216	.2	3	394	54.8
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	1 371	1.2	24	9 292	14.8
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	728		10	2 221	32.8
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING	154		3	386	39.9
	USED OIL WELL REFINING MACHINERY, EQPT.	133		3	4 063	3.3
	OTHER USED OR REBUILT MACHINERY, EQPT.	235		8	2 324	10.1
	NOT REPORTED IN DETAIL	121		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	27 366	24.5	45	31 966	85.6
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	1 178	1.1	13	12 792	9.2
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	1 177	1.1	10	10 485	11.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5084910	ABRASIVES, ABRASIVE MATERIALS	385	.3	9	4 367	8.8
5084930	MECHANICAL RUBBER GOODS	347	.3	11	6 409	5.4
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 531	2.3	12	15 461	16.4
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	789	.7	7	6 303	12.5
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	140	.1	3	4 379	3.2
5091212	IRON AND STEEL PRODUCTS (FLAT)	518	.5	6	4 507	11.5
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	159	.1	9	7 574	2.1
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	138	.1	6	2 869	4.8
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	4 915	4.4	20	15 456	31.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 391	1.2	11	8 018	17.3
	COMMODITIES, N.E.C.	3 544	3.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 726	2.4	48	21 275	12.8
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	1,474				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	135,091				
	SALES REPORTED BY COMMODITY LINE	652 013	100.0	1 022	(X)	(X)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	776	.1	6	7 689	10.1
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	872	.1	10	10 670	8.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 421	.2	77	86 570	1.6
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	1 853	.3	11	22 798	8.1
5072210	HARDWARE	3 539	.5	88	88 062	4.0
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	1 859	.3	5	21 583	8.6
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	3 350	.5	21	15 722	21.3
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	2 490	.4	16	13 522	18.4
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	11 275	1.7	30	13 578	83.0
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.	6 724		12	8 583	78.3
	OTHER FOOD PROCESSING MACHINERY, EQPT.	4 119		16	6 587	62.5
	NOT REPORTED IN DETAIL	432		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	64 584	9.9	202	99 130	65.2
	ENGINES (INC. INTERNAL COMBUS), TURBINES.	15 269		64	28 641	53.3
	COMPRESSORS, PUMPS	11 173		70	38 721	28.9
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	507		3	3 216	15.8
	ELEVATORS	4 745		7	11 566	41.0
	CRANES, DERRICKS, HOISTS, WINCHES	2 624		14	13 229	19.8
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	12 807		32	19 951	64.2
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	146		9	5 552	2.6
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	6 591		39	17 611	37.4
	NOT REPORTED IN DETAIL	10 722		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	10 203	1.6	37	20 906	48.8
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	20 703	3.2	63	36 715	56.4
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	15 155		45	30 081	50.4
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	4 829		32	24 088	20.0
	NOT REPORTED IN DETAIL	719		(NA)	(NA)	(NA)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	335 617	51.5	665	470 831	71.3
	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	303 819		593	434 781	69.9
	REFINING--BLENDERS, PROFORTIONING	2 397		16	6 836	35.1
	NOT REPORTED IN DETAIL	29 401		(NA)	(NA)	(NA)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	2 332	.4	13	2 705	86.2
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	5 443	.8	48	42 796	12.7
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	12 965	2.0	140	127 432	10.2
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	2 217		16	11 812	18.8
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING	2 343		17	7 853	29.8
	USED OIL WELL REFINING MACHINERY, EQPT.	3 626		50	59 604	6.1
	OTHER USED OR REBUILT MACHINERY, EQPT.	1 813		57	48 378	3.7
	NOT REPORTED IN DETAIL	2 966		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	25 505	3.9	53	46 162	55.3
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	2 049	.3	66	82 831	2.5
	BALL, ROLLER BEARINGS	1 325		38	49 371	2.7
	OTHER POWER TRANSMISSION EQUIPMENT	668		30	35 009	1.9
	NOT REPORTED IN DETAIL	56		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	12 044	1.8	121	115 978	10.4

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	3 994	.6	11	25 215	15.8
5084910	ABRASIVES, ABRASIVE MATERIALS	730	.1	22	16 220	4.5
5084930	MECHANICAL RUBBER GOODS	1 265	.2	109	97 604	1.3
5084940	ROPE, CORDAGE, TWINE.	559	.1	98	130 054	.4
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	6 269	1.0	72	78 337	8.0
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	1 764	.3	25	12 382	14.2
5091212	IRON AND STEEL PRODUCTS (FLAT).	1 416	.2	21	42 863	3.3
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	2 439	.4	156	168 833	1.4
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	835	.1	9	19 160	4.4
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	96 893	14.9	308	280 545	34.5
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	599	.1	3	20 426	2.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 530	.2	52	62 727	2.4
	COMMODITIES, N.E.C.	5 229	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	9 611	1.5	163	128 519	7.5
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 403					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	132 770	100.0	268	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	236	.2	24	20 204	1.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	156	.1	3	1 181	13.2
5072210	HARDWARE.	165	.1	19	13 652	1.2
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	578	.4	4	1 762	32.8
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	1 129	.9	13	4 948	22.8
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT. . . .	4 258	3.2	10	5 039	84.5
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.. .	2 451		4	3 226	76.0
	OTHER FOOD PROCESSING MACHINERY, EQPT.. . .	951		6	1 548	61.4
	NOT REPORTED IN DETAIL.	856		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	29 341	22.1	81	39 121	75.0
	ENGINES (INC. INTERNAL COMBUS), TURBINES. .	7 838		21	11 235	69.8
	COMPRESSORS, PUMPS.	3 920		28	12 054	32.5
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT.	1 701		5	4 400	38.7
	ELEVATORS	616		6	1 541	40.0
	CRANES, DERRICKS, HOISTS, WINCHES	707		8	3 870	18.3
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	2 592		14	6 084	42.6
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT). . . .	244		8	2 934	8.3
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY . .	5 683		29	10 602	53.6
	NOT REPORTED IN DETAIL.	6 040		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	1 623	1.2	22	8 932	18.2
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	8 602	6.5	24	10 802	79.6
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES.	6 771		18	8 836	76.6
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	1 140		8	2 626	43.4
	NOT REPORTED IN DETAIL.	691		(NA)	(NA)	(NA)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	47 471	35.8	119	70 303	67.5
	PRODUCTION--OIL WELL RIGS, VALVES, ETC. . .	45 651		110	67 956	67.2
	NOT REPORTED IN DETAIL.	1 820		(NA)	(NA)	(NA)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT. . . .	647	.5	6	929	69.6
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	1 394	1.0	22	10 186	13.7
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	5 668	4.3	49	33 867	16.7
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT.	3 063		10	6 283	48.8
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING.	403		5	4 356	9.3
	USED OIL WELL REFINING MACHINERY, EQPT. . .	886		14	12 577	7.0
	OTHER USED OR REBUILT MACHINERY, EQPT.. . .	1 092		16	9 895	11.0
	NOT REPORTED IN DETAIL.	224		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	5 710	4.3	19	9 493	60.1
	WOOD WORKING MACHINERY.	773		7	2 529	30.6
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.. . .	3 706		7	5 218	71.0
	NOT REPORTED IN DETAIL.	1 231		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	163	.1	17	15 284	1.1
	BALL, ROLLER BEARINGS	104		13	11 351	.9
	OTHER POWER TRANSMISSION EQUIPMENT. . . .	59		6	4 555	1.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	2 032	1.5	27	18 343	11.1
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	95	.1	5	2 332	4.1
	GAS WELDING SUPPLIES, EQPT. (INC. GASES). .	61		3	969	6.3
	ARC WELDING SUPPLIES AND EQUIPMENT.	34		3	1 939	1.8
5084910	ABRASIVES, ABRASIVE MATERIALS	243	.2	11	4 458	5.5
5084930	MECHANICAL RUBBER GOODS	298	.2	20	14 124	2.1
5084940	ROPE, CORDAGE, TWINE.	100	.1	31	28 563	.4
5084960	PRINTING AND DUPLICATING INKS	171	.1	3	735	23.3
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	954	.7	20	16 252	5.9
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	313	.2	6	3 189	9.8

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	437	.3	40	31 530	1.4
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	124	.1	5	2 284	5.4
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	15 012	11.3	59	50 642	29.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	375	.3	15	10 976	3.4
	COMMODITIES, N.E.C.	1 639	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 836	2.9	65	33 436	11.5
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER)	1,172				
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.	423 667	100.0	776	(X)	(X)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	382	.1	7	2 637	14.5
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	3 777	.9	12	17 890	21.1
5049950	GROCERIES, EXCEPT AS SPECIFIED.	337	.1	3	2 155	15.6
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	241	.1	11	4 425	5.4
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	1 033	.2	4	14 452	7.1
5072210	HARDWARE.	693	.2	8	7 592	9.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	483	.1	6	4 305	11.2
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	367	.1	5	3 730	9.8
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	308	.1	4	4 128	7.5
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	326	.1	8	3 179	10.3
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	9 560	2.3	37	41 533	23.0
	TRACTOR SHOVEL LOADERS.	880		8	12 751	6.9
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS .	183		5	9 670	1.9
	POWER CRANES, DRAGLINES, SHOVELS-PARTS. . .	366		9	6 552	5.6
	BITUMINOUS MIXERS, PAVERS, RELATED EQPT.. .	235		4	4 834	4.9
	CONCRETE MIXERS, PAVERS, RELATED EQPT.. . .	235		11	8 121	2.9
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS . .	275		6	5 455	5.0
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	3 476		21	28 055	12.4
	NOT REPORTED IN DETAIL.	3 910		(NA)	(NA)	(NA)

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	PACIFIC DIVISION (CONT.)					
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT. . . .	14 823	3.5	57	25 018	59.2
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.. .	4 803		19	7 445	64.5
	OTHER FOOD PROCESSING MACHINERY, EQPT.. . .	7 706		39	17 850	43.2
	NOT REPORTED IN DETAIL.	2 314		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	130 423	30.8	288	176 566	73.9
	ENGINES (INC. INTERNAL COMBUS), TURBINES. .	21 116		53	41 538	50.8
	COMPRESSORS, PUMPS.	17 384		83	42 363	41.0
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT.	1 808		13	13 778	13.1
	ELEVATORS	149		3	1 385	10.8
	CRANES, DERRICKS, HOISTS, WINCHES	5 193		29	36 586	14.2
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	28 725		49	44 741	64.2
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT). . . .	882		21	16 897	5.2
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY . .	24 004		80	59 109	40.6
	NOT REPORTED IN DETAIL.	31 162		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	21 623	5.1	84	43 392	49.8
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	90 074	21.3	150	108 981	82.7
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES.	64 103		100	82 454	77.7
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	15 024		75	47 400	31.7
	NOT REPORTED IN DETAIL.	10 947		(NA)	(NA)	(NA)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	21 268	5.0	79	32 111	66.2
	PRODUCTION--OIL WELL RIGS, VALVES, ETC. . .	15 386		53	24 955	61.7
	REFINING--BLENDERS, PROPORTIONING	2 300		12	2 539	90.6
	NOT REPORTED IN DETAIL.	3 582		(NA)	(NA)	(NA)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT. . . .	8 233	1.9	33	8 968	91.8
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	8 247	1.9	29	15 078	54.7
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	26 539	6.3	120	92 985	28.5
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT.	13 860		37	34 797	39.8
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING.	5 690		29	16 904	33.7
	USED OIL WELL REFINING MACHINERY, EQPT. . .	343		7	5 620	6.1
	OTHER USED OR REBUILT MACHINERY, EQPT.. . .	6 409		56	34 947	18.3
	NOT REPORTED IN DETAIL.	237		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	47 658	11.2	132	69 127	68.9
	PAPER INDUSTRY MACHINERY.	1 657		8	2 139	77.5
	WOOD WORKING MACHINERY.	10 466		52	27 112	38.6
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.. . .	13 539		35	20 552	65.9
	NOT REPORTED IN DETAIL.	21 996		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	1 294	.3	27	22 356	5.8
	BALL, ROLLER BEARINGS	938		21	19 732	4.8
	OTHER POWER TRANSMISSION EQUIPMENT.	267		10	9 695	2.8
	NOT REPORTED IN DETAIL.	89		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	PACIFIC DIVISION (CONT.)					
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	989	.2	25	12 226	8.1
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	337	.1	19	15 326	2.2
	GAS WELDING SUPPLIES, EQPT. (INC. GASES)	51		8	3 270	1.6
	ARC WELDING SUPPLIES AND EQUIPMENT	219		12	11 487	1.9
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT	62		4	4 649	1.3
	NOT REPORTED IN DETAIL	5		(NA)	(NA)	(NA)
5084910	ABRASIVES, ABRASIVE MATERIALS	1 724	.4	39	21 558	8.0
5084930	MECHANICAL RUBBER GOODS	431	.1	19	10 826	4.0
5084960	PRINTING AND DUPLICATING INKS	221	.1	8	2 418	9.1
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	3 061	.7	26	25 825	11.9
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	375	.1	6	2 705	13.9
	POWER LAWN MOWERS	337		6	2 705	12.5
	NOT REPORTED IN DETAIL	38		(NA)	(NA)	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.,					
	POULTRY EQUIPMENT (INC. TRACTORS)	1 094	.3	19	10 352	10.6
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER)	462		8	6 537	7.1
	LIGHT INDUSTRIAL EQUIPMENT	16		3	1 192	1.3
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT	69		5	1 298	5.3
	NOT REPORTED IN DETAIL	547		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	295	.1	11	3 580	8.2
5091212	IRON AND STEEL PRODUCTS (FLAT)	352	.1	11	8 472	4.2
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	593	.1	14	19 460	3.0
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	7 622	1.8	21	20 688	36.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	381	.1	5	3 043	12.5
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	306	.1	3	1 597	19.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 969	.5	17	13 494	14.6
	COMMODITIES, N.E.C.	4 383	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	11 845	2.8	147	98 586	12.0
	INDUSTRIAL SUPPLIES (SIC 5082, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	488				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	29,066				
	SALES REPORTED BY COMMODITY LINE	190 525	100.0	384	(X)	(X)

SIC industry and commodity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) 4)	Col. 1 as percent of col. 4 (5)
	INDUSTRIAL SUPPLIES (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	958	.5	7	5 259	18.2
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.	664		3	2 262	29.4
	NOT REPORTED IN DETAIL	294		(NA)	(NA)	(NA)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	289	.2	6	5 580	5.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	658	.3	5	2 833	23.2
5072210	HARDWARE	1 969	1.0	13	16 009	12.3
5072230	PAINTERS' SUPPLIES	138	.1	4	3 707	3.7
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	629	.3	6	7 798	8.1
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	1 021	.5	12	10 041	10.2
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	2 348	1.2	17	17 725	13.2
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	426	.2	3	2 023	21.1
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.	426		3	2 023	21.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	2 456	1.3	23	25 779	9.5
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	287	.2	8	8 597	3.3
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	4 098	2.2	16	24 556	16.7
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	3 451		11	22 653	15.2
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	469		9	14 104	3.3
	NOT REPORTED IN DETAIL	178		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	183	.1	7	10 103	1.8
	WOOD WORKING MACHINERY	56		3	4 769	1.2
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	84		3	4 461	1.9
	NOT REPORTED IN DETAIL	43		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	23 352	12.3	81	58 991	39.6
	BALL, ROLLER BEARINGS	11 850		52	29 651	40.0
	OTHER POWER TRANSMISSION EQUIPMENT	10 432		46	45 207	23.1
	NOT REPORTED IN DETAIL	1 070		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	17 435	9.2	53	41 746	41.8
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	15 838	8.3	64	16 466	96.2
	GAS WELDING SUPPLIES, EQPT. (INC. GASES)	10 472		54	13 634	76.8
	ARC WELDING SUPPLIES AND EQUIPMENT	2 308		34	9 045	25.5
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT	318		13	3 108	10.2
	NOT REPORTED IN DETAIL	2 740		(NA)	(NA)	(NA)
5084500	RECONDITIONED DRUMS AND BARRELS	3 487	1.8	29	3 508	99.4
5084910	ABRASIVES, ABRASIVE MATERIALS	15 046	7.9	74	63 077	23.9
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	2 348	1.2	38	28 473	8.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	INDUSTRIAL SUPPLIES (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5084930	MECHANICAL RUBBER GOODS	8 348	4.4	54	34 632	24.1
5084940	ROPE, CORDAGE, TWINE	9 403	4.9	33	37 597	25.0
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	14 335	7.5	11	14 988	95.6
5084960	PRINTING AND DUPLICATING INKS	349	.2	4	390	89.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	51 302	26.9	156	88 360	58.1
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	296	.2	7	9 503	3.1
	POWER LAWN MOWERS	135		5	7 008	1.9
	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT	67		3	4 939	1.4
	NOT REPORTED IN DETAIL	94		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	108	.1	4	1 851	5.8
5091212	IRON AND STEEL PRODUCTS (FLAT)	1 364	.7	6	4 649	29.3
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	233	.1	13	14 133	1.6
	WIRE--PLAIN, COATED, BARBED, TWISTED	58		3	2 684	2.2
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	61		4	3 072	2.0
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	35		3	3 342	1.0
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES	19		3	1 611	1.2
	NOT REPORTED IN DETAIL	60		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	203	.1	7	6 340	3.2
5091215	CAST IRON-SOIL PIPE, TUBING	252	.1	7	8 315	3.0
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	1 645	.9	20	13 556	12.1
	TUBING (MECHANICAL AND PRESSURE)	352		5	6 123	5.7
	STANDARD STEEL PIPE	816		10	9 008	9.1
	NOT REPORTED IN DETAIL	477		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	256	.1	4	4 342	5.9
5098299	OTHER BUILDING MATERIALS	138	.1	3	2 336	5.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 399	.7	11	8 493	16.5
	COMMODITIES, N.E.C.	7 148	3.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	780	.4	19	8 480	9.2
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	1,552				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	81,141				
	SALES REPORTED BY COMMODITY LINE	721 532	100.0	1 223	(X)	(X)
5013110	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	4 350	.6	30	19 274	22.6
	INDUSTRIAL SUPPLIES (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	387	.1	11	9 749	4.0
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 527	.2	20	13 952	10.9
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	1 048	.1	15	16 870	6.2
5072210	HARDWARE	4 660	.6	50	50 781	9.2
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	1 403	.2	18	26 827	5.2
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	1 523	.2	22	26 377	5.8
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	6 905	1.0	43	53 710	12.9
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	434	.1	3	7 330	5.9
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	708	.1	9	6 435	11.0
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	315		4	2 717	11.6
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	117		4	2 027	5.8
	NOT REPORTED IN DETAIL	276		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	5 851	.8	69	64 881	9.0
	ENGINES (INC. INTERNAL COMBUS), TURBINES	136		7	10 808	1.3
	COMPRESSORS, PUMPS	1 525		24	22 955	6.6
	CRANES, DERRICKS, HOISTS, WINCHES	1 072		24	30 328	3.5
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	291		4	5 056	5.8
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	366		7	6 534	5.6
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	363		10	14 147	2.6
	NOT REPORTED IN DETAIL	2 098		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	3 281	.5	26	24 973	13.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	4 535	.6	47	41 017	11.1
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	3 416		37	36 856	9.3
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	863		21	19 816	4.4
	NOT REPORTED IN DETAIL	256		(NA)	(NA)	(NA)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	538	.1	5	1 643	32.7
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	1 337	.2	24	18 448	7.2
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	67 022	9.3	196	130 859	51.2
	BALL, ROLLER BEARINGS	37 231		134	84 680	44.0
	OTHER POWER TRANSMISSION EQUIPMENT	24 526		112	90 537	27.1
	NOT REPORTED IN DETAIL	5 265		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	70 882	9.8	167	162 361	43.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL SUPPLIES (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	63 994	8.9	194	80 320	79.7
	GAS WELDING SUPPLIES, EQPT. (INC. GASES). .	33 185		150	59 786	55.5
	ARC WELDING SUPPLIES AND EQUIPMENT.	17 268		108	45 065	38.3
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT .	1 582		27	11 418	13.9
	NOT REPORTED IN DETAIL.	11 959		(NA)	(NA)	(NA)
5084500	RECONDITIONED DRUMS AND BARRELS	27 684	3.8	89	27 960	99.0
5084910	ABRASIVES, ABRASIVE MATERIALS	30 509	4.2	180	142 080	21.5
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	7 841	1.1	76	47 216	16.6
5084930	MECHANICAL RUBBER GOODS	34 375	4.8	143	105 314	32.6
5084940	ROPE, CORDAGE, TWINE.	25 324	3.5	73	68 145	37.2
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.). . .	35 594	4.9	42	38 581	92.3
5084960	PRINTING AND DUPLICATING INKS	5 795	.8	20	6 751	85.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	271 722	37.7	540	375 117	72.4
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	412	.1	5	4 819	8.5
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	434	.1	4	2 217	19.6
5091212	IRON AND STEEL PRODUCTS (FLAT).	420	.1	17	12 495	3.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	2 361	.3	55	50 456	4.7
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	1 416	.2	15	20 194	7.0
5091215	CAST IRON-SOIL PIPE, TUBING	881	.1	15	21 058	4.2
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	12 385	1.7	61	75 047	16.5
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	1 349	.2	6	10 415	13.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	4 388	.6	28	29 097	15.1
	COMMODITIES, N.E.C.	17 410	2.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	847	.1	47	28 570	3.0
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 1,714					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 97,879					
	SALES REPORTED BY COMMODITY LINE.	819 362	100.0	1 378	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	5 891	.7	45	45 127	13.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	1 719	.2	18	24 911	6.9
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	418	.1	19	22 561	1.9
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	4 037	.5	17	16 712	24.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	2 409	.3	23	15 501	15.5
	INDUSTRIAL SUPPLIES (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5072210	HARDWARE.	5 675	.7	54	57 650	9.8
	BUILDERS' HARDWARE.	1 022		11	19 880	5.1
	HEAVY HARDWARE.	74		4	3 935	1.9
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY . .	959		16	23 668	4.1
	ALL OTHER HARDWARE.	1 191		9	16 439	7.2
	NOT REPORTED IN DETAIL.	2 429		(NA)	(NA)	(NA)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	1 221	.1	21	35 674	3.4
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	1 098	.1	25	23 924	4.6
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	7 852	1.0	45	63 839	12.3
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	646	.1	8	10 709	6.0
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	4 678	.6	93	114 336	4.1
	COMPRESSORS, PUMPS.	1 451		35	58 317	2.5
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT.	168		3	2 666	6.3
	CRANES, DERRICKS, HOISTS, WINCHES	997		35	48 861	2.0
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	431		11	15 999	2.7
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT). . . .	122		8	11 722	1.0
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY . .	363		13	21 306	1.7
	NOT REPORTED IN DETAIL.	1 146		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	1 992	.2	31	53 189	3.7
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	9 201	1.1	74	77 440	11.9
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES.	7 666		47	53 928	14.2
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	1 377		39	40 166	3.4
	NOT REPORTED IN DETAIL.	158		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	1 487	.2	23	17 571	8.5
	WOOD WORKING MACHINERY.	135		11	7 629	1.8
	OTHER SPECIAL PURPOSE MACHINERY, EQPT. . .	715		9	7 146	10.0
	NOT REPORTED IN DETAIL.	637		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	114 382	14.0	261	209 837	54.5
	BALL, ROLLER BEARINGS	71 447		180	142 112	50.3
	OTHER POWER TRANSMISSION EQUIPMENT. . . .	39 378		178	158 709	24.8
	NOT REPORTED IN DETAIL.	3 557		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	79 430	9.7	215	225 248	35.3
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	89 138	10.9	306	129 570	68.8
	GAS WELDING SUPPLIES, EQPT. (INC. GASES). .	45 127		248	86 510	52.2
	ARC WELDING SUPPLIES AND EQUIPMENT. . . .	25 184		194	75 414	33.4
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT .	4 422		69	27 980	15.8
	NOT REPORTED IN DETAIL.	14 405		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	INDUSTRIAL SUPPLIES (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5084500	RECONDITIONED DRUMS AND BARRELS	21 317	2.6	74	22 151	96.2
5084910	ABRASIVES, ABRASIVE MATERIALS	49 521	6.0	278	247 599	20.0
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	10 515	1.3	94	98 583	10.7
5084930	MECHANICAL RUBBER GOODS	58 794	7.2	221	212 582	27.7
5084940	ROPE, CORDAGE, TWINE	8 298	1.0	75	102 756	8.1
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	31 487	3.8	32	42 800	73.6
5084960	PRINTING AND DUPLICATING INKS	584	.1	7	751	77.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	272 308	33.2	615	404 705	67.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	1 333	.2	10	12 599	10.6
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	539	.1	13	7 399	7.3
5091212	IRON AND STEEL PRODUCTS (FLAT)	1 685	.2	30	26 442	6.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	4 794	.6	73	88 728	5.4
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	693	.1	10	14 059	4.9
5091215	CAST IRON-SOIL PIPE, TUBING	613	.1	15	19 599	3.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	11 358	1.4	72	97 953	11.6
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	501	.1	4	1 526	32.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 248	.3	40	30 692	7.3
	COMMODITIES, N.E.C.	7 604	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 896	.5	104	52 828	7.4
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	485				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	29,367				
	SALES REPORTED BY COMMODITY LINE	182 800	100.0	362	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	206	.1	5	2 272	9.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT	122	.1	9	3 941	3.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	234	.1	6	4 189	5.6
5072210	HARDWARE	295	.2	15	8 697	3.4
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	335	.2	7	6 301	5.3
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	97	.1	4	3 619	2.7
	INDUSTRIAL SUPPLIES (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	1 383	.8	16	9 648	14.3
	PIPE, FITTINGS, VALVES	428		6	5 993	7.1
	PLUMBING FIXTURES	173		4	3 655	4.7
	OTHER PLUMBING EQUIPMENT, SUPPLIES	530		5	5 912	9.0
	NOT REPORTED IN DETAIL	252		(NA)	(NA)	(NA)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	165	.1	5	2 273	7.3
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	111	.1	3	1 310	8.5
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	2 857	1.6	32	28 952	9.9
	ENGINES (INC. INTERNAL COMBUS), TURBINES	521		6	3 045	17.1
	COMPRESSORS, PUMPS	476		13	16 144	2.9
	CRANES, DERRICKS, HOISTS, WINCHES	175		9	11 793	1.5
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	611		5	3 335	18.3
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	312		5	5 205	6.0
	NOT REPORTED IN DETAIL	762		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	1 579	.9	17	11 416	13.8
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	3 909	2.1	24	22 032	17.7
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	3 138		18	18 561	16.9
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	701		10	11 436	6.1
	NOT REPORTED IN DETAIL	70		(NA)	(NA)	(NA)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	529	.3	12	12 094	4.4
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING	65		5	6 337	1.0
	OTHER USED OR REBUILT MACHINERY, EQPT.	427		5	4 314	9.9
	NOT REPORTED IN DETAIL	37		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	891	.5	15	15 042	5.9
	WOOD WORKING MACHINERY	243		7	7 217	3.4
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	648		8	7 825	8.3
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	24 106	13.2	67	37 525	64.2
	BALL, ROLLER BEARINGS	17 170		57	31 766	54.1
	OTHER POWER TRANSMISSION EQUIPMENT	5 805		35	24 637	23.6
	NOT REPORTED IN DETAIL	1 131		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	10 650	5.8	54	35 757	29.8
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	34 358	18.8	130	49 778	69.0
	GAS WELDING SUPPLIES, EQPT. (INC. GASES)	18 302		110	39 587	46.2
	ARC WELDING SUPPLIES AND EQUIPMENT	10 034		87	31 278	32.1
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT	571		20	13 759	4.2
	NOT REPORTED IN DETAIL	5 451		(NA)	(NA)	(NA)
5084500	RECONDITIONED DRUMS AND BARRELS	7 026	3.8	17	8 521	82.5
5084910	ABRASIVES, ABRASIVE MATERIALS	5 647	3.1	59	35 673	15.8

Standard Notes. – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL SUPPLIES (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	584	.3	21	14 233	4.1
5084930	MECHANICAL RUBBER GOODS	12 398	6.8	63	37 404	33.1
5084940	ROPE, CORDAGE, TWINE	5 390	2.9	19	16 544	32.6
5084960	PRINTING AND DUPLICATING INKS	414	.2	4	553	74.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	48 012	26.3	129	77 661	61.8
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	184	.1	6	3 699	5.0
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT	142		3	1 883	7.5
	NOT REPORTED IN DETAIL	42		(NA)	(NA)	(NA)
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	388	.2	8	2 688	14.4
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	400	.2	6	3 613	11.1
5091212	IRON AND STEEL PRODUCTS (FLAT)	374	.2	16	6 986	5.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	1 198	.7	26	14 789	8.1
5091215	CAST IRON-SOIL PIPE, TUBING	243	.1	7	7 770	3.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	3 727	2.0	21	18 891	19.7
	TUBING (MECHANICAL AND PRESSURE)	641		4	5 415	11.8
	STANDARD STEEL PIPE	1 488		7	8 267	18.0
	NOT REPORTED IN DETAIL	1 598		(NA)	(NA)	(NA)
5093122	UNPREPARED IRON, STEEL SCRAP	243	.1	3	651	37.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 160	.6	13	8 111	14.3
	COMMODITIES, N.E.C.	12 000	6.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 585	.9	34	19 296	8.2
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	736				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	343 150	100.0	548	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	3 161	.9	28	18 579	17.0
5013150	GARAGE TOOLS, SHOP EQUIPMENT	252	.1	15	13 421	1.9
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	741	.2	17	22 966	3.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	344	.1	8	5 936	5.8
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	3 553	1.0	22	38 427	9.2
	INDUSTRIAL SUPPLIES (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5072210	HARDWARE	5 051	1.5	42	66 563	7.6
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	1 399	.4	19	36 567	3.8
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	6 207	1.8	25	51 635	12.0
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	590	.2	6	13 097	4.5
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	2 659	.8	19	32 689	8.1
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	20		4	2 777	.7
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	1 311		13	24 413	5.4
	NOT REPORTED IN DETAIL	1 328		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	10 783	3.1	72	118 125	9.1
	ENGINES (INC. INTERNAL COMBUS), TURBINES	1 062		4	11 661	9.1
	COMPRESSORS, PUMPS	2 078		37	63 688	3.3
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	71		3	2 635	2.7
	CRANES, DERRICKS, HOISTS, WINCHES	1 132		30	59 123	1.9
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	595		11	15 266	3.9
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	154		13	15 247	1.0
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	861		19	28 677	3.0
	NOT REPORTED IN DETAIL	4 830		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	1 976	.6	35	43 851	4.5
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	6 232	1.8	51	78 410	7.9
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	4 285		40	67 225	6.4
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	1 629		25	34 370	4.7
	NOT REPORTED IN DETAIL	318		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	2 233	.7	36	47 751	4.7
	TEXTILE INDUSTRY MACHINERY	85		4	2 531	3.4
	WOOD WORKING MACHINERY	1 189		24	26 442	4.5
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	903		15	25 939	3.5
	NOT REPORTED IN DETAIL	56		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	36 578	10.7	142	116 174	31.5
	BALL, ROLLER BEARINGS	22 393		108	81 905	27.3
	OTHER POWER TRANSMISSION EQUIPMENT	11 436		81	77 908	14.7
	NOT REPORTED IN DETAIL	2 749		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	28 185	8.2	121	141 373	19.9
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	35 864	10.5	154	71 179	50.4
	GAS WELDING SUPPLIES, EQPT. (INC. GASES)	19 484		127	46 688	41.7
	ARC WELDING SUPPLIES AND EQUIPMENT	10 941		107	52 247	20.9
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT	378		28	9 555	4.0
	NOT REPORTED IN DETAIL	5 061		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	INDUSTRIAL SUPPLIES (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5084500	RECONDITIONED DRUMS AND BARRELS	5 596	1.6	21	5 978	93.6
5084910	ABRASIVES, ABRASIVE MATERIALS	9 288	2.7	111	129 963	7.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	3 196	.9	51	45 067	7.1
5084930	MECHANICAL RUBBER GOODS	15 305	4.5	113	123 159	12.4
5084940	ROPE, CORDAGE, TWINE	3 239	.9	58	80 236	4.0
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	7 722	2.3	14	10 506	73.5
5084960	PRINTING AND DUPLICATING INKS	359	.1	3	403	89.1
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	116 670	34.0	242	201 103	58.0
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.,					
	POULTRY EQUIPMENT (INC. TRACTORS)	241	.1	7	7 473	3.2
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER)	129		3	4 325	3.0
	NOT REPORTED IN DETAIL	112		(NA)	(NA)	(NA)
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	183	.1	3	789	23.2
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	264	.1	6	2 235	11.8
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	187	.1	3	2 601	7.2
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	466	.1	4	7 821	6.0
5091212	IRON AND STEEL PRODUCTS (FLAT)	2 026	.6	41	59 718	3.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	3 594	1.0	68	81 124	4.4
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	3 922	1.1	25	38 719	10.1
5091215	CAST IRON-SOIL PIPE, TUBING	459	.1	12	13 439	3.4
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	14 753	4.3	75	113 439	13.0
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	1 807	.5	6	17 185	10.5
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 288	.4	6	7 738	16.6
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	353	.1	6	11 968	2.9
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	208	.1	4	7 197	2.9
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	319	.1	4	5 609	5.7
5098299	OTHER BUILDING MATERIALS	363	.1	5	8 564	4.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	272	.1	3	2 824	9.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	335	.1	17	13 140	2.5
	COMMODITIES, N.E.C.	3 520	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 407	.4	42	21 294	6.6
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	304				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	137 365	100.0	218	(X)	(X)
	INDUSTRIAL SUPPLIES (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 100	.8	13	6 368	17.3
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	273	.2	5	4 185	6.5
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	462	.3	8	4 215	11.0
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	1 988	1.4	9	14 429	13.8
5072210	HARDWARE	698	.5	11	7 355	9.5
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	791	.6	10	14 869	5.3
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	2 302	1.7	5	11 341	20.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	2 750	2.0	14	16 756	16.4
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	869	.6	6	12 912	6.7
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	158	.1	4	3 824	4.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	604	.4	7	4 526	13.3
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	2 378	1.7	24	25 735	9.2
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	877	.6	9	11 329	7.7
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	969	.7	10	11 798	8.2
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	291	.2	6	4 965	5.9
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	331	.2	9	12 001	2.8
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	16 855	12.3	56	39 862	42.3
	BALL, ROLLER BEARINGS	13 854		49	31 911	43.4
	OTHER POWER TRANSMISSION EQUIPMENT	2 639		26	20 079	13.1
	NOT REPORTED IN DETAIL	362		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	12 266	8.9	45	47 196	26.0
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	17 013	12.4	63	25 082	67.8
	GAS WELDING SUPPLIES, EQPT. (INC. GASES)	9 144		51	19 321	47.3
	ARC WELDING SUPPLIES AND EQUIPMENT	3 444		39	15 269	22.6
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT	217		9	6 293	3.4
	NOT REPORTED IN DETAIL	4 208		(NA)	(NA)	(NA)
5084500	RECONDITIONED DRUMS AND BARRELS	3 465	2.5	8	3 465	100.0
5084910	ABRASIVES, ABRASIVE MATERIALS	4 838	3.5	53	38 781	12.5
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	2 041	1.5	23	25 994	7.9
5084930	MECHANICAL RUBBER GOODS	3 608	2.6	42	35 191	10.3
5084940	ROPE, CORDAGE, TWINE	2 217	1.6	25	27 771	8.0
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	48 416	35.2	88	77 724	62.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	85	.1	5	2 817	3.0

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL SUPPLIES (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	423	.3	3	3 084	13.7
5091212	IRON AND STEEL PRODUCTS (FLAT).	1 952	1.4	13	21 989	8.9
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	727	.5	26	24 113	3.0
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	105	.1	4	5 483	1.9
5091215	CAST IRON-SOIL PIPE, TUBING	218	.2	6	6 705	3.3
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	4 085	3.0	24	28 999	14.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	100	.1	6	1 859	5.4
	COMMODITIES, N.E.C.	1 574	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	536	.4	20	9 818	5.5
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 713					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	290 394	100.0	549	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	454	.2	12	6 246	7.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	214	.1	9	6 020	3.6
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	1 805	.6	20	29 119	6.2
5072210	HARDWARE.	3 407	1.2	33	52 791	6.5
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	209	.1	6	7 945	2.6
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	2 932	1.0	18	33 889	8.7
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	290	.1	4	9 186	3.2
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	439	.2	7	5 139	8.5
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	183	.1	6	2 124	8.6
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	7 999	2.8	68	79 747	10.0
	ENGINES (INC. INTERNAL COMBUS), TURBINES. .	828		7	4 357	19.0
	COMPRESSORS, PUMPS.	1 823		36	51 224	3.6
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT.	93		3	3 005	3.1
	ELEVATORS	23		3	1 440	1.6
	CRANES, DERRICKS, HOISTS, WINCHES	954		29	51 094	1.9
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	1 015		8	17 118	5.9
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT). . . .	132		8	16 074	.8
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY . .	2 445		20	29 355	8.3
	NOT REPORTED IN DETAIL.	686		(NA)	(NA)	(NA)
	INDUSTRIAL SUPPLIES (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	679	.2	24	26 082	2.6
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	6 286	2.2	41	45 785	13.7
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES.	4 425		29	41 244	10.7
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	1 754		24	32 045	5.5
	NOT REPORTED IN DETAIL.	107		(NA)	(NA)	(NA)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	2 757	.9	22	31 354	8.8
	PRODUCTION--OIL WELL RIGS, VALVES, ETC. . .	2 664		20	21 824	12.2
	NOT REPORTED IN DETAIL.	93		(NA)	(NA)	(NA)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	311	.1	4	1 967	15.8
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	1 227	.4	16	14 568	8.4
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING.	961		7	8 610	11.2
	OTHER USED OR REBUILT MACHINERY, EQPT.. . .	259		7	5 466	4.7
	NOT REPORTED IN DETAIL.	7		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	835	.3	22	32 832	2.5
	WOOD WORKING MACHINERY.	401		16	27 702	1.4
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.. . .	229		7	3 896	5.9
	NOT REPORTED IN DETAIL.	205		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	36 713	12.6	131	87 928	41.8
	BALL, ROLLER BEARINGS	20 854		100	57 201	36.5
	OTHER POWER TRANSMISSION EQUIPMENT.	12 820		85	66 755	19.2
	NOT REPORTED IN DETAIL.	3 039		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	42 031	14.5	107	117 907	35.6
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	45 613	15.7	175	55 646	82.0
	GAS WELDING SUPPLIES, EQPT. (INC. GASES). .	28 634		148	45 994	62.3
	ARC WELDING SUPPLIES AND EQUIPMENT.	10 761		121	35 900	30.0
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT .	306		15	5 414	5.7
	NOT REPORTED IN DETAIL.	5 912		(NA)	(NA)	(NA)
5084500	RECONDITIONED DRUMS AND BARRELS	3 026	1.0	12	3 252	93.1
5084910	ABRASIVES, ABRASIVE MATERIALS	6 818	2.3	87	96 789	7.0
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	2 057	.7	44	33 320	6.2
5084930	MECHANICAL RUBBER GOODS	10 785	3.7	90	83 246	13.0
5084940	ROPE, CORDAGE, TWINE.	3 342	1.2	55	61 618	5.4
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.). . .	3 339	1.1	5	4 911	68.0
5084960	PRINTING AND DUPLICATING INKS	511	.2	4	639	80.0
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	79 713	27.4	214	152 613	52.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	154	.1	9	5 693	2.7
	LIGHT INDUSTRIAL EQUIPMENT.	89		4	893	10.0
	NOT REPORTED IN DETAIL.	65		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL SUPPLIES (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	1 175	.4	6	4 113	28.6
5091212	IRON AND STEEL PRODUCTS (FLAT).	1 341	.5	29	48 196	2.8
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	2 595	.9	51	71 083	3.7
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	902	.3	8	18 190	5.0
5091215	CAST IRON-SOIL PIPE, TUBING	902	.3	11	23 161	3.9
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	12 335	4.2	48	79 153	15.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 250	.4	21	18 748	6.7
	COMMODITIES, N.E.C.	4 200	1.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 565	.5	45	29 075	5.4
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER)	260				
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.	82 292	100.0	194	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	114	.1	4	1 188	9.6
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	580	.7	9	8 072	7.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	393	.5	4	3 996	9.8
5072210	HARDWARE.	392	.5	14	15 521	2.5
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	712	.9	9	5 445	13.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	230	.3	8	4 371	5.3
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	1 677	2.0	26	20 385	8.2
	COMPRESSORS, PUMPS.	391		14	9 508	4.1
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT.	50		3	1 001	5.0
	CRANES, DERRICKS, HOISTS, WINCHES	115		5	3 502	3.3
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY . .	315		7	8 498	3.7
	NOT REPORTED IN DETAIL.	806		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	435	.5	14	7 819	5.6
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	540	.7	9	9 764	5.5
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES.	337		8	7 619	4.4
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	72		6	3 422	2.1
	NOT REPORTED IN DETAIL.	131		(NA)	(NA)	(NA)
	INDUSTRIAL SUPPLIES (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	162	.2	4	2 462	6.6
5083600	PRINTING TRADES MACHINERY, EQUIPMENT. . . .	893	1.1	3	2 317	38.5
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	528	.6	9	7 466	7.1
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT.	347		4	4 845	7.2
	OTHER USED OR REBUILT MACHINERY, EQPT.. . .	181		5	2 621	6.9
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	200	.2	7	5 590	3.6
	WOOD WORKING MACHINERY.	80		6	5 429	1.5
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.. . .	119		3	2 607	4.6
	NOT REPORTED IN DETAIL.	1		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	13 136	16.0	56	27 172	48.3
	BALL, ROLLER BEARINGS	7 814		48	23 907	32.7
	OTHER POWER TRANSMISSION EQUIPMENT. . . .	4 263		33	15 393	27.7
	NOT REPORTED IN DETAIL.	1 059		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	6 839	8.3	37	25 624	26.7
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	15 767	19.2	65	19 988	78.9
	GAS WELDING SUPPLIES, EQPT. (INC. GASES). .	9 219		52	14 240	64.7
	ARC WELDING SUPPLIES AND EQUIPMENT. . . .	3 671		44	14 815	24.8
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT .	269		17	6 718	4.0
	NOT REPORTED IN DETAIL.	2 608		(NA)	(NA)	(NA)
5084500	RECONDITIONED DRUMS AND BARRELS	658	.8	5	680	96.8
5084910	ABRASIVES, ABRASIVE MATERIALS	1 311	1.6	30	23 019	6.0
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	451	.5	14	8 153	5.5
5084930	MECHANICAL RUBBER GOODS	5 723	7.0	50	29 473	19.4
5084940	ROPE, CORDAGE, TWINE.	1 152	1.4	13	15 165	7.6
5084960	PRINTING AND DUPLICATING INKS	104	.1	4	2 354	4.4
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	20 427	24.8	80	43 854	46.6
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	460	.6	7	3 295	14.0
	HARVESTING MACHINERY AND EQUIPMENT. . . .	376		3	1 988	18.9
	NOT REPORTED IN DETAIL.	84		(NA)	(NA)	(NA)
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.	276	.3	4	2 212	12.5
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	468	.6	4	1 912	24.5
5091212	IRON AND STEEL PRODUCTS (FLAT).	381	.5	6	3 088	12.3
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	1 116	1.4	20	20 129	5.5
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	1 553	1.9	5	10 377	15.0
5091215	CAST IRON-SOIL PIPE, TUBING	141	.2	3	1 940	7.3
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	1 044	1.3	14	15 035	6.9
5091312	OTHER COPPER AND BRASS MILL PRODUCTS. . . .	325	.4	3	5 788	5.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 199	1.5	9	11 005	10.9

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL SUPPLIES (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
	COMMODITIES, N.E.C.	1 878	2.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 027	1.2	28	14 208	7.2
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	995				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	448 595	100.0	794	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	560	.1	15	7 122	7.9
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	6 628	1.5	18	34 018	19.5
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	393	.1	13	5 146	7.6
5072210	HARDWARE	2 358	.5	29	26 812	8.8
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	368	.1	4	5 192	7.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	6 996	1.6	24	40 324	17.3
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	334	.1	3	990	33.7
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	1 164	.3	10	12 250	9.5
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	846	.2	12	6 045	14.0
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	130		4	1 829	7.1
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	168		4	1 759	9.6
	POWER CRANES, DRAGLINES, SHOVELS-PARTS	202		4	1 761	11.5
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	333		5	3 974	8.4
	NOT REPORTED IN DETAIL	13		(NA)	(NA)	(NA)
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	310	.1	3	1 704	18.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	2 533	.6	43	32 005	7.9
	ENGINES (INC. INTERNAL COMBUS); TURBINES	172		6	2 779	6.2
	COMPRESSORS, PUMPS	345		14	7 567	4.6
	CRANES, DERRICKS, HOISTS, WINCHES	325		8	13 113	2.5
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	328		5	3 550	9.2
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	75		3	2 223	3.4
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	423		11	8 748	4.8
	NOT REPORTED IN DETAIL	865		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	1 400	.3	28	13 573	10.3
	INDUSTRIAL SUPPLIES (CONT.)					
	PACIFIC DIVISION (CONT.)					
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	6 300	1.4	30	28 415	22.2
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	645	.1	6	11 931	5.4
	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	641		4	10 559	6.1
	NOT REPORTED IN DETAIL	4		(NA)	(NA)	(NA)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	284	.1	10	4 456	6.4
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	101		5	2 349	4.3
	OTHER USED OR REBUILT MACHINERY, EQPT.	166		4	1 554	10.7
	NOT REPORTED IN DETAIL	17		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	944	.2	15	7 745	12.2
	WOOD WORKING MACHINERY	172		7	2 598	6.6
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	477		7	4 279	11.1
	NOT REPORTED IN DETAIL	295		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	51 710	11.5	188	90 743	57.0
	BALL, ROLLER BEARINGS	33 618		153	69 035	48.7
	OTHER POWER TRANSMISSION EQUIPMENT	13 481		99	57 083	23.6
	NOT REPORTED IN DETAIL	4 611		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	60 546	13.5	147	142 921	42.4
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	44 735	10.0	157	70 038	63.9
	GAS WELDING SUPPLIES, EQPT. (INC. GASES)	25 587		130	61 146	41.8
	ARC WELDING SUPPLIES AND EQUIPMENT	12 598		106	41 698	30.2
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT	1 272		31	13 117	9.7
	NOT REPORTED IN DETAIL	5 278		(NA)	(NA)	(NA)
5084500	RECONDITIONED DRUMS AND BARRELS	20 110	4.5	30	36 978	54.4
5084910	ABRASIVES, ABRASIVE MATERIALS	11 603	2.6	127	83 587	13.9
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	2 862	.6	58	28 789	9.9
5084930	MECHANICAL RUBBER GOODS	22 111	4.9	129	112 548	19.6
5084940	ROPE, CORDAGE, TWINE	7 888	1.8	41	23 044	34.2
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	11 997	2.7	13	15 080	79.6
5084960	PRINTING AND DUPLICATING INKS	645	.1	5	929	69.4
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	130 533	29.1	363	221 230	59.0
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	2 151	.5	16	12 911	16.7
	HARVESTING MACHINERY AND EQUIPMENT	1 387		5	4 595	30.2
	DAIRY FARM AND BARN EQUIPMENT	47		3	1 177	4.0
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER)	171		3	2 438	7.0
	LIGHT INDUSTRIAL EQUIPMENT	87		5	3 804	2.3
	NOT REPORTED IN DETAIL	459		(NA)	(NA)	(NA)
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	466	.1	6	3 633	12.8
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	331	.1	7	5 058	6.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	INDUSTRIAL SUPPLIES (CONT.)					
	PACIFIC DIVISION (CONT.)					
5091212	IRON AND STEEL PRODUCTS (FLAT).	2 136	.5	15	22 312	9.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	2 665	.6	37	21 400	12.5
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	1 076	.2	9	15 640	6.9
5091215	CAST IRON-SOIL PIPE, TUBING	3 044	.7	8	18 742	16.2
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	11 959	2.7	40	65 665	18.2
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	463	.1	7	4 395	10.5
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . . .	482	.1	5	9 389	5.1
5099611	PETROLEUM PRODUCTS.	3 775	.8	9	25 850	14.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 433	.3	27	20 874	6.9
	COMMODITIES, N.E.C.	20 230	4.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 581	.4	77	41 227	3.8
	FARM AND GARDEN MACHINERY, EQUIPMENT (SIC 5083)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 67					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 8,036					
	SALES REPORTED BY COMMODITY LINE.	29 043	100.0	38	(X)	(X)
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	12 174	41.9	14	13 697	88.9
	POWER LAWN MOWERS	7 661		10	11 530	66.4
	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT. .	3 508		5	9 273	37.8
	NOT REPORTED IN DETAIL.	1 005		(NA)	(NA)	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	14 255	49.1	26	16 197	88.0
5099321	FERTILIZER, FERTILIZER MATERIALS.	131	.5	4	1 941	6.7
5099330	SEEDS	15	.1	3	922	1.6
	COMMODITIES, N.E.C.	2 408	8.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	60	.2	4	4 226	1.4
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 209					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	92 559	100.0	129	(X)	(X)
	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	143	.2	4	963	14.8
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. . . .	298	.3	3	3 807	7.8
5072210	HARDWARE.	394	.4	4	2 508	15.7
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	1 624	1.8	9	7 158	22.7
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	796		6	5 435	14.6
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS .	215		4	1 823	11.8
	NOT REPORTED IN DETAIL.	613		(NA)	(NA)	(NA)
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT. . . .	575	.6	3	2 262	25.4
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.. .	575		3	2 262	25.4
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	53	.1	4	3 463	1.5
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	40		3	3 197	1.3
	NOT REPORTED IN DETAIL.	13		(NA)	(NA)	(NA)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	522	.6	4	2 419	21.6
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	172	.2	3	1 816	9.5
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	45 480	49.1	66	58 261	78.1
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	37 386	40.4	77	45 564	82.1
	TRACTORS AND EQUIPMENT (FARM)	10 038		18	13 372	75.1
	HARVESTING MACHINERY AND EQUIPMENT.	1 751		16	9 886	17.7
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS.	1 452		10	4 992	29.1
	DAIRY FARM AND BARN EQUIPMENT	2 481		11	4 817	51.5
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER) . .	3 449		6	5 533	62.3
	LIGHT INDUSTRIAL EQUIPMENT.	5 714		18	9 504	60.1
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT . .	4 115		22	9 153	45.0
	NOT REPORTED IN DETAIL.	8 386		(NA)	(NA)	(NA)
5099321	FERTILIZER, FERTILIZER MATERIALS.	934	1.0	4	4 485	20.8
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	255	.3	3	2 017	12.6
5099330	SEEDS	901	1.0	4	3 339	27.0
	COMMODITIES, N.E.C.	2 968	3.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	854	.9	15	12 431	6.9
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 342					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 31,857					
	SALES REPORTED BY COMMODITY LINE.	151 971	100.0	217	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	262	.2	4	1 716	15.3
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	252	.2	4	1 776	14.2
5014100	TIRES AND TUBES, NEW.	176	.1	3	1 086	16.2
5072210	HARDWARE.	551	.4	7	3 354	16.4
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	259	.2	3	2 823	9.2
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	575	.4	7	5 762	10.0
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	421	.3	8	5 401	7.8
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	108		3	1 116	9.7
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	224		4	3 923	5.7
	NOT REPORTED IN DETAIL.	89		(NA)	(NA)	(NA)
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	1 196	.8	5	7 473	16.0
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	580	.4	12	7 475	7.8
	ENGINES (INC. INTERNAL COMBUS), TURBINES. .	172		4	783	22.0
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY . .	161		4	1 805	8.9
	NOT REPORTED IN DETAIL.	247		(NA)	(NA)	(NA)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	149	.1	4	1 473	10.1
5084940	ROPE, CORDAGE, TWINE.	240	.2	3	2 063	11.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	29 907	19.7	79	40 824	73.3
	POWER LAWN MOWERS	16 097		50	25 084	64.2
	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT. .	3 869		24	11 728	33.0
	NOT REPORTED IN DETAIL.	9 941		(NA)	(NA)	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	107 899	71.0	159	125 636	85.9
	TRACTORS AND EQUIPMENT (FARM)	10 170		27	18 102	56.2
	HARVESTING MACHINERY AND EQUIPMENT.	5 477		23	18 447	29.7
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS.	5 703		20	17 091	33.4
	DAIRY FARM AND BARN EQUIPMENT	24 309		22	29 168	83.3
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER) . .	3 093		7	7 607	40.7
	LIGHT INDUSTRIAL EQUIPMENT.	2 684		16	7 157	37.5
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT . .	22 038		52	37 120	59.4
	NOT REPORTED IN DETAIL.	34 425		(NA)	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	246	.2	9	4 109	6.0
5099321	FERTILIZER, FERTILIZER MATERIALS.	667	.4	19	9 946	6.7
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	765	.5	8	6 343	12.1
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	281		5	5 760	4.9
	INSECTICIDES, FUNGICIDES, PESTICIDES. . . .	349		7	5 890	5.9
	NOT REPORTED IN DETAIL.	135		(NA)	(NA)	(NA)
	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5099330	SEEDS	833	.5	9	5 607	14.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 802	1.2	6	5 635	32.0
	COMMODITIES, N.E.C.	4 606	3.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	585	.4	33	14 556	4.0
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER)	227				
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.	107 472	100.0	151	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	255	.2	4	4 156	6.1
5072210	HARDWARE.	350	.3	5	5 187	6.7
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	407	.4	7	6 061	6.7
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	785	.7	10	12 268	6.4
	COMPRESSORS, PUMPS.	22		3	4 625	.5
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY . .	533		4	6 792	7.8
	NOT REPORTED IN DETAIL.	230		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	921	.9	5	11 795	7.8
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	1 044	1.0	4	8 463	12.3
5084910	ABRASIVES, ABRASIVE MATERIALS	292	.3	4	8 269	3.5
5084930	MECHANICAL RUBBER GOODS	585	.5	5	9 440	6.2
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	613	.6	3	5 055	12.1
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	10 595	9.9	34	26 768	39.6
	POWER LAWN MOWERS	6 583		22	21 442	30.7
	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT. .	2 647		13	14 105	18.8
	NOT REPORTED IN DETAIL.	1 365		(NA)	(NA)	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	80 659	75.1	134	99 838	80.8
	TRACTORS AND EQUIPMENT (FARM)	12 490		25	15 840	78.9
	HARVESTING MACHINERY AND EQUIPMENT.	10 761		27	30 645	35.1
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS.	4 363		26	26 421	16.5
	DAIRY FARM AND BARN EQUIPMENT	4 265		7	13 941	30.6
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER) . .	2 032		15	8 981	22.6
	LIGHT INDUSTRIAL EQUIPMENT.	3 400		20	19 946	17.0
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT . .	18 283		54	41 180	44.4
	NOT REPORTED IN DETAIL.	25 065		(NA)	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	220	.2	5	3 810	5.8
5099321	FERTILIZER, FERTILIZER MATERIALS.	331	.3	6	4 679	7.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	167	.2	5	1 704	9.8
5099330	SEEDS	251	.2	4	2 553	9.8
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	412	.4	3	2 561	16.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	328	.3	6	7 254	4.5
	COMMODITIES, N.E.C.	8 778	8.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	479	.4	19	6 833	7.0
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 175					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 22,442					
	SALES REPORTED BY COMMODITY LINE	102 489	100.0	99	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	310	.3	4	1 400	22.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT	164	.2	3	637	25.7
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	303	.3	4	8 343	3.6
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	166	.2	4	8 774	1.9
5072210	HARDWARE	1 941	1.9	9	10 196	19.0
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	287	.3	5	8 996	3.2
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	2 952	2.9	3	11 535	25.6
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	291	.3	4	4 225	6.9
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	12 184	11.9	26	39 798	30.6
	POWER LAWN MOWERS	3 385		16	18 203	18.6
	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT	6 706		14	21 327	31.4
	NOT REPORTED IN DETAIL	2 093		(NA)	(NA)	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	75 488	73.7	84	88 473	85.3
	TRACTORS AND EQUIPMENT (FARM)	21 788		22	46 391	47.0
	HARVESTING MACHINERY AND EQUIPMENT	3 372		14	47 445	7.1
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS	8 400		23	31 176	26.9
	DAIRY FARM AND BARN EQUIPMENT	1 080		4	1 937	55.8
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER)	3 056		11	7 238	42.2
	LIGHT INDUSTRIAL EQUIPMENT	10 830		11	41 954	25.8
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT	11 084		26	41 689	26.6
	NOT REPORTED IN DETAIL	15 878		(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	183	.2	3	6 422	2.8
	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	83	.1	3	7 225	1.1
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	268	.3	6	10 035	2.7
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	670	.7	3	5 641	11.9
5099330	SEEDS	75	.1	3	2 686	2.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	301	.3	3	3 389	8.9
	COMMODITIES, N.E.C.	6 463	6.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	360	.4	17	10 389	3.5
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 77					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE	48 690	100.0	49	(X)	(X)
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	5 442	11.2	7	5 546	98.1
	POWER LAWN MOWERS	4 981		6	5 164	96.5
	NOT REPORTED IN DETAIL	461		(NA)	(NA)	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	40 425	83.0	43	43 527	92.9
	TRACTORS AND EQUIPMENT (FARM)	14 663		10	16 187	90.6
	HARVESTING MACHINERY AND EQUIPMENT	1 736		7	15 165	11.4
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS	3 588		9	5 537	64.8
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER)	168		4	585	28.7
	LIGHT INDUSTRIAL EQUIPMENT	176		3	770	22.9
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT	2 110		9	4 299	49.1
	NOT REPORTED IN DETAIL	17 984		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	2 709	5.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	114	.2	2	2 139	5.3
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 156					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE	65 897	100.0	99	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	288	.4	3	1 310	22.0
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	52	.1	4	2 319	2.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5072210	HARDWARE	859	1.3	4	2 196	39.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	73	.1	3	1 586	4.6
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	1 741	2.6	5	6 585	26.4
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	698		3	6 447	10.8
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	885		4	6 453	13.7
	NOT REPORTED IN DETAIL	158		(NA)	(NA)	(NA)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	230	.3	4	3 790	6.1
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	9 219	14.0	29	19 176	48.1
	POWER LAWN MOWERS	3 294		14	12 914	25.5
	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT	3 845		13	8 830	43.5
	NOT REPORTED IN DETAIL	2 080		(NA)	(NA)	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.,					
	POULTRY EQUIPMENT (INC. TRACTORS)	49 392	75.0	81	57 738	85.5
	TRACTORS AND EQUIPMENT (FARM)	18 086		18	23 427	77.2
	HARVESTING MACHINERY AND EQUIPMENT	1 521		13	22 153	6.9
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS	1 414		9	8 621	16.4
	DAIRY FARM AND BARN EQUIPMENT	145		3	1 472	9.9
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER)	4 027		15	7 111	56.6
	LIGHT INDUSTRIAL EQUIPMENT	2 631		16	9 379	28.1
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT	10 077		18	13 372	75.4
	NOT REPORTED IN DETAIL	11 491		(NA)	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	265	.4	6	5 429	4.9
5099321	FERTILIZER, FERTILIZER MATERIALS	433	.7	6	3 359	12.9
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	198	.3	6	2 148	9.2
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	77		5	1 871	4.1
	INSECTICIDES, FUNGICIDES, PESTICIDES	45		3	680	6.6
	NOT REPORTED IN DETAIL	76		(NA)	(NA)	(NA)
5099330	SEEDS	119	.2	4	3 185	3.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	790	1.2	8	6 069	13.0
	COMMODITIES, N.E.C.	1 637	2.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	601	.9	17	8 988	6.7
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	89				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	7,985				
	SALES REPORTED BY COMMODITY LINE	38 626	100.0	63	(X)	(X)
	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	176	.5	3	1 045	16.8
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	3 295	8.5	4	11 336	29.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	365	.9	4	11 336	3.2
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	558	1.4	3	3 714	15.0
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	803	2.1	6	4 487	17.9
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	37	.1	3	447	8.3
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	2 675	6.9	19	16 508	16.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.,					
	POULTRY EQUIPMENT (INC. TRACTORS)	28 577	74.0	54	36 197	78.9
	TRACTORS AND EQUIPMENT (FARM)	3 932		12	8 816	44.6
	HARVESTING MACHINERY AND EQUIPMENT	5 965		18	20 359	29.3
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS	2 764		18	20 540	13.5
	DAIRY FARM AND BARN EQUIPMENT	519		7	11 544	4.5
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER)	3 706		13	14 771	25.1
	LIGHT INDUSTRIAL EQUIPMENT	1 041		8	2 737	38.0
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT	4 373		19	16 409	26.7
	NOT REPORTED IN DETAIL	6 277		(NA)	(NA)	(NA)
5099321	FERTILIZER, FERTILIZER MATERIALS	231	.6	4	1 769	13.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	343	.9	4	11 375	3.0
	COMMODITIES, N.E.C.	1 173	3.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	393	1.0	12	4 805	8.2
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	234				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	110 165	100.0	155	(X)	(X)
5014100	TIRES AND TUBES, NEW	163	.1	3	5 676	2.9
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	140	.1	4	6 194	2.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	226	.2	5	7 828	2.9
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	81	.1	4	7 961	1.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	98	.1	4	7 235	1.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)					
	PACIFIC DIVISION (CONT.)					
5072210	HARDWARE	1 337	1.2	11	12 053	11.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	2 233	2.0	13	12 752	17.5
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	172		4	1 859	9.3
	TRACTOR SHOVEL LOADERS	38		4	2 210	1.7
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	423		4	2 992	14.1
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	647		6	5 871	11.0
	NOT REPORTED IN DETAIL	953		(NA)	(NA)	(NA)
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	246	.2	5	2 016	12.2
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.	178		3	705	25.2
	NOT REPORTED IN DETAIL	68		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	699	.6	10	7 180	9.7
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	85	.1	3	1 289	6.6
5084910	ABRASIVES, ABRASIVE MATERIALS	63	.1	6	3 399	1.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	464	.4	3	1 169	39.7
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	21 046	19.1	56	41 288	51.0
	POWER LAWN MOWERS	8 047		21	16 000	50.3
	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT	2 486		17	12 516	19.9
	NOT REPORTED IN DETAIL	10 513		(NA)	(NA)	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.,					
	POULTRY EQUIPMENT (INC. TRACTORS)	72 766	66.1	123	93 157	78.1
	TRACTORS AND EQUIPMENT (FARM)	17 639		36	31 253	56.4
	HARVESTING MACHINERY AND EQUIPMENT	7 043		16	24 611	28.6
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS	2 759		16	25 759	10.7
	DAIRY FARM AND BARN EQUIPMENT	1 048		11	12 733	8.2
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER)	14 974		39	27 371	54.7
	LIGHT INDUSTRIAL EQUIPMENT	3 204		23	21 183	15.1
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT	11 783		29	27 916	42.2
	NOT REPORTED IN DETAIL	14 316		(NA)	(NA)	(NA)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	88	.1	3	1 960	4.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	196	.2	3	1 655	11.8
5099321	FERTILIZER, FERTILIZER MATERIALS	874	.8	10	9 767	8.9
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	1 113	1.0	4	4 442	25.1
	INSECTICIDES, FUNGICIDES, PESTICIDES	953		3	4 038	23.6
	NOT REPORTED IN DETAIL	160		(NA)	(NA)	(NA)
5099330	SEEDS	115	.1	4	2 848	4.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 169	2.0	9	8 980	24.2
	COMMODITIES, N.E.C.	4 161	3.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 802	1.6	29	26 614	6.8
	PROFESSIONAL EQUIPMENT, SUPPLIES (SIC 5086)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 241					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 17,338					
	SALES REPORTED BY COMMODITY LINE	94 465	100.0	167	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	1 018	1.1	6	11 979	8.5
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	54	.1	3	2 714	2.0
5086100	DENTAL EQUIPMENT, SUPPLIES	10 198	10.8	26	11 729	86.9
	TEETH	1 187		19	10 217	11.6
	DENTAL GOLD	551		15	9 989	5.5
	EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.)	2 822		17	10 139	27.8
	SUNDRY MERCHANDISE	4 715		18	10 509	44.9
	NOT REPORTED IN DETAIL	923		(NA)	(NA)	(NA)
5086210	CHURCH EQUIPMENT, SUPPLIES	1 724	1.8	11	1 751	98.5
5086220	SCHOOL EQUIPMENT, SUPPLIES	8 359	8.8	18	13 370	62.5
	EQUIPMENT (INCLUDING FURNITURE)	2 555		6	7 945	32.2
	SUPPLIES	3 115		7	9 939	31.3
	NOT REPORTED IN DETAIL	2 689		(NA)	(NA)	(NA)
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	38 157	40.4	51	45 042	84.7
5086400	OPHTHALMIC PRODUCTS	7 595	8.0	39	11 073	68.6
	PRESCRIPTION SALES	1 997		18	2 846	70.2
	OPHTHALMIC MERCHANDISE SALES	2 852		20	4 278	66.7
	OPTICAL, OPHTHALMIC INSTRUMENTS, EQPT.	2 170		16	6 532	33.2
	NOT REPORTED IN DETAIL	576		(NA)	(NA)	(NA)
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	18 889	20.0	27	39 624	47.7
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	6 770	7.2	12	8 659	78.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	260	.3	3	1 061	24.5
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	185	.2	6	9 001	2.1
	PROFESSIONAL FURNITURE	133		4	8 469	1.6
	NOT REPORTED IN DETAIL	52		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	226	.2	4	2 044	11.1
	COMMODITIES, N.E.C.	551	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	479	.5	11	11 016	4.3
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 1,233					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 68,883					
	SALES REPORTED BY COMMODITY LINE	406 049	100.0	879	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	1 383	.3	15	9 536	14.5
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	2 159	.4	13	27 434	7.9
5086100	DENTAL EQUIPMENT, SUPPLIES	64 655	13.0	156	70 495	91.7
	TEETH	8 230		81	29 326	28.1
	DENTAL GOLD	3 546		69	32 266	11.0
	EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.)	10 144		82	35 569	28.5
	SUNDRY MERCHANDISE	24 455		109	41 954	58.3
	NOT REPORTED IN DETAIL	18 280		(NA)	(NA)	(NA)
5086210	CHURCH EQUIPMENT, SUPPLIES	16 674	3.4	61	20 420	81.7
5086220	SCHOOL EQUIPMENT, SUPPLIES	29 903	6.0	71	37 610	79.5
	EQUIPMENT (INCLUDING FURNITURE)	9 724		26	17 229	56.4
	SUPPLIES	10 143		27	14 559	69.7
	NOT REPORTED IN DETAIL	10 036		(NA)	(NA)	(NA)
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	162 246	32.7	258	174 671	92.9
5086400	OPHTHALMIC PRODUCTS	64 996	13.1	240	80 162	81.1
	PRESCRIPTION SALES	11 482		97	17 027	67.4
	OPHTHALMIC MERCHANDISE SALES	28 844		135	38 661	74.6
	OPTICAL, OPHTHALMIC INSTRUMENTS, EQPT.	13 192		46	31 619	41.7
	NOT REPORTED IN DETAIL	11 478		(NA)	(NA)	(NA)
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	109 294	22.0	107	153 288	71.3
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	26 357	5.3	55	44 312	59.5
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	249	.1	10	5 139	4.8
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	1 541	.3	11	6 353	24.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	611	.1	9	7 102	8.6
	OFFICE FURNITURE (WOODEN, METAL)	321		4	4 973	6.5
	PROFESSIONAL FURNITURE	32		3	1 853	1.7
	NOT REPORTED IN DETAIL	258		(NA)	(NA)	(NA)
5099110	PHOTOGRAPHIC GOODS	9 428	1.9	5	26 545	35.5
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	808	.2	11	4 455	18.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	343	.1	5	11 586	3.0
5099695	MISCELLANEOUS LINES OF MERCHANDISE	1 026	.2	7	6 222	16.5
	COMMODITIES, N.E.C.	2 704	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 672	.3	47	44 682	3.7
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	873				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	48,934				
	SALES REPORTED BY COMMODITY LINE	356 160	100.0	613	(X)	(X)
	PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	4 182	1.2	13	27 449	15.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	245	.1	4	4 541	5.4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	814	.2	5	7 585	10.7
5081100	OFFICE MACHINES AND EQUIPMENT	204	.1	12	4 876	4.2
5086100	DENTAL EQUIPMENT, SUPPLIES	36 660	10.3	91	39 100	93.8
	TEETH	5 940		66	32 020	18.6
	DENTAL GOLD	2 877		58	29 293	9.8
	EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.)	8 473		59	30 042	28.2
	SUNDRY MERCHANDISE	15 673		71	31 065	50.5
	NOT REPORTED IN DETAIL	3 697		(NA)	(NA)	(NA)
5086210	CHURCH EQUIPMENT, SUPPLIES	5 545	1.6	37	14 865	37.3
5086220	SCHOOL EQUIPMENT, SUPPLIES	64 198	18.0	100	74 941	85.7
	EQUIPMENT (INCLUDING FURNITURE)	26 477		43	44 341	59.7
	SUPPLIES	18 705		42	37 589	49.8
	NOT REPORTED IN DETAIL	19 016		(NA)	(NA)	(NA)
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	130 521	36.6	165	145 968	89.4
5086400	OPHTHALMIC PRODUCTS	34 200	9.6	174	43 463	78.7
	PRESCRIPTION SALES	16 910		122	24 631	68.7
	OPHTHALMIC MERCHANDISE SALES	11 502		116	26 104	44.1
	OPTICAL, OPHTHALMIC INSTRUMENTS, EQPT.	4 411		54	22 680	19.4
	NOT REPORTED IN DETAIL	1 377		(NA)	(NA)	(NA)
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	45 452	12.8	50	73 479	61.9
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	25 658	7.2	47	35 846	71.6
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	1 531	.4	23	10 075	15.2
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	887	.2	19	14 256	6.2
	OFFICE FURNITURE (WOODEN, METAL)	498		9	5 787	8.6
	PROFESSIONAL FURNITURE	159		4	6 001	2.6
	NOT REPORTED IN DETAIL	230		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	4 766	1.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 297	.4	69	48 231	2.7
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	350				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	24,126				
	SALES REPORTED BY COMMODITY LINE	156 524	100.0	245	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	2 150	1.4	6	16 990	12.7
5081100	OFFICE MACHINES AND EQUIPMENT	374	.2	4	7 805	4.8
5086100	DENTAL EQUIPMENT, SUPPLIES	17 820	11.4	47	21 939	81.2
	TEETH	2 008		35	16 659	12.1
	DENTAL GOLD	1 398		35	16 640	8.4
	EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.)	4 397		40	20 360	21.6
	SUNDRY MERCHANDISE	8 820		40	17 273	51.1
	NOT REPORTED IN DETAIL	1 197		(NA)	(NA)	(NA)
5086210	CHURCH EQUIPMENT, SUPPLIES	4 778	3.1	9	13 517	35.3
5086220	SCHOOL EQUIPMENT, SUPPLIES	23 319	14.9	32	30 994	75.2
	EQUIPMENT (INCLUDING FURNITURE)	11 380		15	23 462	48.5
	SUPPLIES	6 911		16	22 623	30.5
	NOT REPORTED IN DETAIL	5 028		(NA)	(NA)	(NA)
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	56 984	36.4	73	69 709	81.7
5086400	OPHTHALMIC PRODUCTS	14 823	9.5	56	15 259	97.1
	PRESCRIPTION SALES	7 799		44	9 859	79.1
	OPHTHALMIC MERCHANDISE SALES	5 054		30	9 591	52.7
	OPTICAL, OPHTHALMIC INSTRUMENTS, EQPT.	1 333		18	5 958	22.4
	NOT REPORTED IN DETAIL	637		(NA)	(NA)	(NA)
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	18 919	12.1	21	46 307	40.9
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	12 214	7.8	33	13 160	92.8
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	1 157	.7	5	11 152	10.4
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	1 585	1.0	7	13 270	11.9
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	120	.1	4	8 339	1.4
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	80	.1	3	10 458	.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	118	.1	3	664	17.8
	COMMODITIES, N.E.C.	967	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 116	.7	35	25 162	4.4
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	470				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	39,406				
	SALES REPORTED BY COMMODITY LINE	188 439	100.0	346	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	2 161	1.1	7	17 945	12.0
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	2 405	1.3	12	12 379	19.4
5081100	OFFICE MACHINES AND EQUIPMENT	220	.1	3	2 144	10.3
5086100	DENTAL EQUIPMENT, SUPPLIES	24 162	12.8	57	25 139	96.1
	TEETH	2 467		45	20 426	12.1
	DENTAL GOLD	1 944		43	20 944	9.3
	EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.)	8 859		53	24 823	35.7
	SUNDRY MERCHANDISE	10 421		45	22 009	47.3
	NOT REPORTED IN DETAIL	471		(NA)	(NA)	(NA)
5086210	CHURCH EQUIPMENT, SUPPLIES	1 301	.7	14	8 345	15.6
5086220	SCHOOL EQUIPMENT, SUPPLIES	16 961	9.0	37	20 817	81.5
	EQUIPMENT (INCLUDING FURNITURE)	7 817		12	9 115	85.8
	SUPPLIES	3 145		11	9 026	34.8
	NOT REPORTED IN DETAIL	5 999		(NA)	(NA)	(NA)
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	76 104	40.4	131	88 872	85.6
5086400	OPHTHALMIC PRODUCTS	20 324	10.8	95	22 012	92.3
	PRESCRIPTION SALES	6 933		50	11 033	62.8
	OPHTHALMIC MERCHANDISE SALES	9 890		54	17 177	57.6
	OPTICAL, OPHTHALMIC INSTRUMENTS, EQPT.	1 194		30	7 851	15.2
	NOT REPORTED IN DETAIL	2 307		(NA)	(NA)	(NA)
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	24 176	12.8	37	49 268	49.1
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	15 749	8.4	23	18 210	86.5
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	1 309	.7	9	11 513	11.4
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	452	.2	9	8 114	5.6
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	215	.1	3	2 048	10.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	908	.5	5	4 795	18.9
	COMMODITIES, N.E.C.	1 230	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	762	.4	35	24 755	3.1
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	187				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	65 954	100.0	125	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	1 945	2.9	4	7 971	24.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5081100	OFFICE MACHINES AND EQUIPMENT	48	.1	3	4 077	1.2
5086100	DENTAL EQUIPMENT, SUPPLIES	8 202	12.4	23	10 775	76.1
	TEETH	1 459		20	7 984	18.3
	DENTAL GOLD	669		19	7 762	8.6
	EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.)	2 557		19	7 783	32.9
	SUNDRY MERCHANDISE	3 346		20	10 506	31.8
	NOT REPORTED IN DETAIL	171		(NA)	(NA)	(NA)
5086210	CHURCH EQUIPMENT, SUPPLIES	308	.5	7	1 685	18.3
5086220	SCHOOL EQUIPMENT, SUPPLIES	8 535	12.9	22	9 439	90.4
	EQUIPMENT (INCLUDING FURNITURE)	4 402		12	7 533	58.4
	SUPPLIES	2 713		6	6 526	41.6
	NOT REPORTED IN DETAIL	1 420		(NA)	(NA)	(NA)
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	31 529	47.8	38	34 829	90.5
5086400	OPHTHALMIC PRODUCTS	7 162	10.9	31	11 303	63.4
	PRESCRIPTION SALES	2 665		19	3 911	68.1
	OPHTHALMIC MERCHANDISE SALES	3 131		20	6 130	51.1
	OPTICAL, OPHTHALMIC INSTRUMENTS, EQPT.	1 136		13	7 077	16.1
	NOT REPORTED IN DETAIL	230		(NA)	(NA)	(NA)
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	4 842	7.3	8	11 221	43.2
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	1 998	3.0	11	4 316	46.3
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	92	.1	3	1 008	9.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	64	.1	5	3 755	1.7
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	327	.5	3	5 398	6.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	298	.5	5	6 643	4.5
	COMMODITIES, N.E.C.	498	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	106	.2	13	13 722	.8
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	364				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	136 937	100.0	259	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	1 511	1.1	4	10 417	14.5
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 958	1.4	7	14 141	13.8
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	303	.2	4	2 318	13.1
5086100	DENTAL EQUIPMENT, SUPPLIES	15 106	11.0	41	15 804	95.6
	TEETH	2 433		30	12 778	19.0
	DENTAL GOLD	1 251		28	12 652	9.9
	EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.)	4 050		31	13 514	30.0
	SUNDRY MERCHANDISE	5 443		32	13 046	41.7
	NOT REPORTED IN DETAIL	1 929		(NA)	(NA)	(NA)
5086210	CHURCH EQUIPMENT, SUPPLIES	1 371	1.0	11	4 242	32.3
5086220	SCHOOL EQUIPMENT, SUPPLIES	11 055	8.1	31	13 106	84.4
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	56 007	40.9	94	62 967	88.9
5086400	OPHTHALMIC PRODUCTS	13 358	9.8	51	17 369	76.9
	PRESCRIPTION SALES	3 591		31	4 661	77.0
	OPHTHALMIC MERCHANDISE SALES	3 143		29	5 170	60.8
	OPTICAL, OPHTHALMIC INSTRUMENTS, EQPT.	2 839		10	7 543	37.6
	NOT REPORTED IN DETAIL	3 785		(NA)	(NA)	(NA)
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	24 864	18.2	28	41 898	59.3
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	8 065	5.9	31	14 514	55.6
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	368	.3	7	3 484	10.6
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	347	.3	9	4 367	7.9
5099110	PHOTOGRAPHIC GOODS	476	.3	6	2 905	16.4
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	594	.4	5	2 731	21.8
	COMMODITIES, N.E.C.	754	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	800	.6	32	17 646	4.5
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	148				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	58 603	100.0	112	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	489	.8	3	2 174	22.5
5081100	OFFICE MACHINES AND EQUIPMENT	494	.8	4	7 011	7.0
5086100	DENTAL EQUIPMENT, SUPPLIES	6 837	11.7	18	6 914	98.9
	TEETH	792		16	6 756	11.7
	DENTAL GOLD	629		12	6 099	10.3
	EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.)	2 141		14	6 693	32.0
	SUNDRY MERCHANDISE	3 099		16	6 790	45.6
	NOT REPORTED IN DETAIL	176		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5086210	CHURCH EQUIPMENT, SUPPLIES	652	1.1	7	7 521	8.7
5086220	SCHOOL EQUIPMENT, SUPPLIES	15 091	25.8	21	19 545	77.2
	EQUIPMENT (INCLUDING FURNITURE)	8 564		11	17 108	50.1
	SUPPLIES	4 931		7	11 773	41.9
	NOT REPORTED IN DETAIL	1 596		(NA)	(NA)	(NA)
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	19 046	32.5	32	20 486	93.0
5086400	OPHTHALMIC PRODUCTS	4 584	7.8	26	5 087	90.1
	PRESCRIPTION SALES	2 691		22	3 728	72.2
	OPHTHALMIC MERCHANDISE SALES	1 073		15	3 501	30.6
	OPTICAL, OPHTHALMIC INSTRUMENTS, EQPT.	707		4	1 623	43.6
	NOT REPORTED IN DETAIL	113		(NA)	(NA)	(NA)
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	3 223	5.5	8	7 080	45.5
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	2 545	4.3	11	3 859	65.9
5087200	CUSTODIAL (JANITORS') SUPPLIES	1 146	2.0	3	5 835	19.6
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	223	.4	6	6 370	3.5
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	685	1.2	5	8 003	8.6
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	414	.7	3	3 391	12.2
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	227	.4	3	1 312	17.3
	COMMODITIES, N.E.C.	2 744	4.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	203	.3	14	7 942	2.6
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	601				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	242 609	100.0	405	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	1 315	.5	8	8 831	14.9
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	286	.1	3	2 948	9.7
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	7 229	3.0	6	20 275	35.7
5072210	HARDWARE	222	.1	4	3 243	6.8
5081100	OFFICE MACHINES AND EQUIPMENT	273	.1	6	6 485	4.2
	PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)					
	PACIFIC DIVISION (CONT.)					
5086100	DENTAL EQUIPMENT, SUPPLIES	34 904	14.4	82	36 814	94.8
	TEETH	5 099		59	28 374	18.0
	DENTAL GOLD	2 813		49	25 102	11.2
	EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.)	8 713		50	26 380	33.0
	SUNDRY MERCHANDISE	13 638		57	26 206	52.0
	NOT REPORTED IN DETAIL	4 641		(NA)	(NA)	(NA)
5086210	CHURCH EQUIPMENT, SUPPLIES	5 101	2.1	20	6 661	76.6
5086220	SCHOOL EQUIPMENT, SUPPLIES	15 858	6.5	40	23 371	67.9
	EQUIPMENT (INCLUDING FURNITURE)	4 083		11	8 322	49.1
	SUPPLIES	3 862		6	5 493	70.3
	NOT REPORTED IN DETAIL	7 913		(NA)	(NA)	(NA)
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	87 670	36.1	126	100 277	87.4
5086400	OPHTHALMIC PRODUCTS	24 386	10.1	98	26 680	91.4
	PRESCRIPTION SALES	9 372		48	13 955	67.2
	OPHTHALMIC MERCHANDISE SALES	8 683		53	16 456	52.8
	OPTICAL, OPHTHALMIC INSTRUMENTS, EQPT.	2 088		21	8 777	23.8
	NOT REPORTED IN DETAIL	4 243		(NA)	(NA)	(NA)
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	34 910	14.4	39	66 631	52.4
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	12 053	5.0	29	19 699	61.2
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	177	.1	3	3 320	5.3
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	131	.1	6	3 412	3.8
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	551	.2	6	4 668	11.8
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS	44		3	3 115	1.4
	PENS, MECHANICAL PENCILS	64		4	4 118	1.6
	OTHER OFFICE SUPPLIES	271		5	4 540	6.0
	NOT REPORTED IN DETAIL	172		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	387	.2	14	12 544	3.1
5099110	PHOTOGRAPHIC GOODS	3 296	1.4	6	7 032	46.9
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	127	.1	3	3 203	4.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	4 700	1.9	3	6 693	70.2
	COMMODITIES, N.E.C.	6 923	2.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 110	.9	58	43 305	4.9
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (SIC 5087)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	310				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	15,169				
	SALES REPORTED BY COMMODITY LINE	71 810	100.0	231	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	419	.6	5	1 718	24.4
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	548	.8	6	3 298	16.6
5032100	YARD OR PIECE GOODS	328	.5	4	970	33.8
5072210	HARDWARE	137	.2	3	9 388	1.5
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	13 380	18.6	55	13 380	100.0
	EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.)	3 260		42	11 916	27.4
	SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.)	9 346		47	11 738	79.6
	NOT REPORTED IN DETAIL	774		(NA)	(NA)	(NA)
5087200	CUSTODIAL (JANITORS') SUPPLIES	6 419	8.9	50	20 503	31.3
	MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.)	1 289		34	18 753	6.9
	CLEANING CHEMICALS AND SUPPLIES	4 275		36	19 202	22.3
	NOT REPORTED IN DETAIL	855		(NA)	(NA)	(NA)
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	11 642	16.2	35	26 819	43.4
	MACHINES (WASH, DRY, IRON, PRESS)	6 947		22	23 116	30.1
	EQUIPMENT (MARKING EQUIPMENT, LAUNDRY TRAYS, BASKETS, ETC.)	479		10	18 917	2.5
	SUPPLIES (CHEMICALS, DRY CLEANING, ETC.)	2 598		12	13 995	18.6
	NOT REPORTED IN DETAIL	1 618		(NA)	(NA)	(NA)
5087400	SHOE REPAIR AND RESOLE MATERIALS	15 339	21.4	42	15 641	98.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	4 301	6.0	27	4 547	94.6
5087910	TAILORS' SUPPLIES	124	.2	5	13 851	.9
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	1 074	1.5	8	1 074	100.0
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	4 025	5.6	18	18 104	22.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	339	.5	6	10 121	3.3
	COMMODITIES, N.E.C.	13 532	18.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	203	.3	13	2 646	7.7
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	1,163				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	59,809				
	SALES REPORTED BY COMMODITY LINE	263 601	100.0	867	(X)	(X)
5022230	TOILET SOAPS	209	.1	19	8 129	2.6
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	355	.1	6	1 808	19.6
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	911	.3	32	11 785	7.7
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5032100	YARD OR PIECE GOODS	1 126	.4	9	4 328	26.0
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	270	.1	5	3 259	8.3
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	157	.1	3	1 149	13.7
5039100	SHOES, OTHER FOOTWEAR	655	.2	4	1 581	41.4
5072210	HARDWARE	133	.1	5	1 097	12.1
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	192	.1	3	1 818	10.6
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	56 576	21.5	228	56 973	99.3
	EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.)	14 993		156	41 376	36.2
	SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.)	37 456		165	43 903	85.3
	NOT REPORTED IN DETAIL	4 127		(NA)	(NA)	(NA)
5087200	CUSTODIAL (JANITORS') SUPPLIES	47 763	18.1	204	54 579	87.5
	MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.)	10 781		111	32 496	33.2
	CLEANING CHEMICALS AND SUPPLIES	23 961		124	35 433	67.6
	NOT REPORTED IN DETAIL	13 021		(NA)	(NA)	(NA)
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	62 026	23.5	136	65 134	95.2
	MACHINES (WASH, DRY, IRON, PRESS)	30 934		84	42 350	73.0
	EQUIPMENT (MARKING EQUIPMENT, LAUNDRY TRAYS, BASKETS, ETC.)	2 234		33	20 139	11.1
	SUPPLIES (CHEMICALS, DRY CLEANING, ETC.)	14 218		36	22 329	63.7
	NOT REPORTED IN DETAIL	14 640		(NA)	(NA)	(NA)
5087400	SHOE REPAIR AND RESOLE MATERIALS	16 209	6.1	69	17 334	93.5
	LEATHER, SOLE AND HEEL	2 292		35	5 299	43.3
	RUBBER AND OTHER THAN LEATHER SOLES AND HEELS	1 682		29	5 455	30.8
	FINDINGS AND MERCHANDISE FOR SHOE REPAIR	5 788		41	9 830	58.9
	NOT REPORTED IN DETAIL	6 447		(NA)	(NA)	(NA)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	13 195	5.0	69	15 489	85.2
5087910	TAILORS' SUPPLIES	4 264	1.6	27	8 081	52.8
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	4 062	1.5	32	4 179	97.2
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	37 080	14.1	95	38 632	96.0
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	10 012	3.8	28	10 459	95.7
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	914	.3	20	8 934	10.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	2 813	1.1	32	14 092	20.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	365	.1	3	867	42.1
5099694	LEATHER	271	.1	8	1 257	21.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	269	.1	11	1 779	15.1
	COMMODITIES, N.E.C.	2 236	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 538	.6	42	15 253	10.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 946					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 39,057					
	SALES REPORTED BY COMMODITY LINE.	215 043	100.0	718	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	903	.4	8	6 026	15.0
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	346	.2	23	5 505	6.3
5039100	SHOES, OTHER FOOTWEAR	248	.1	3	1 194	20.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 008	.5	6	3 278	30.8
5086220	SCHOOL EQUIPMENT, SUPPLIES.	362	.2	3	1 862	19.4
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . . .	59 132	27.5	203	59 342	99.6
	EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.).	15 664		152	51 512	30.4
	SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.) .	38 149		155	48 008	79.5
	NOT REPORTED IN DETAIL.	5 319		(NA)	(NA)	(NA)
5087200	CUSTODIAL (JANITORS') SUPPLIES.	37 060	17.2	213	41 507	89.3
	MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.). .	8 920		127	30 480	29.3
	CLEANING CHEMICALS AND SUPPLIES	21 636		142	31 405	68.9
	NOT REPORTED IN DETAIL.	6 504		(NA)	(NA)	(NA)
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	47 924	22.3	111	52 962	90.5
	MACHINES (WASH, DRY, IRON, PRESS)	22 659		68	32 675	69.3
	EQUIPMENT (MARKING EQUIPMENT, LAUNDRY TRAYS, BASKETS, ETC.).	251		18	7 680	3.3
	SUPPLIES (CHEMICALS, DRY CLEANING, ETC.). .	15 308		46	23 635	64.8
	NOT REPORTED IN DETAIL.	9 706		(NA)	(NA)	(NA)
5087400	SHOE REPAIR AND RESOLE MATERIALS.	15 019	7.0	55	15 916	94.4
	LEATHER, SOLE AND HEEL.	1 596		34	6 450	24.7
	RUBBER AND OTHER THAN LEATHER SOLES AND HEELS.	4 722		35	9 114	51.8
	FINDINGS AND MERCHANDISE FOR SHOE REPAIR. .	4 009		37	7 986	50.2
	NOT REPORTED IN DETAIL.	4 692		(NA)	(NA)	(NA)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	10 596	4.9	71	11 939	88.8
5087910	TAILORS' SUPPLIES	1 078	.5	19	4 537	23.8
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . .	5 117	2.4	22	5 221	98.0
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	12 896	6.0	32	13 483	95.6
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	19 840	9.2	18	21 018	94.4
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	174	.1	6	1 479	11.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	296	.1	20	3 472	8.5
5099694	LEATHER	383	.2	13	3 934	9.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	203	.1	11	5 418	3.7
	COMMODITIES, N.E.C.	1 547	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	911	.4	36	10 421	8.7
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 382					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 13,434					
	SALES REPORTED BY COMMODITY LINE.	82 566	100.0	298	(X)	(X)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	135	.2	10	2 001	6.7
5086210	CHURCH EQUIPMENT, SUPPLIES.	338	.4	3	1 664	20.3
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . . .	24 270	29.4	78	24 669	98.4
	EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.).	4 128		67	20 758	19.9
	SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.) .	17 071		63	20 246	84.3
	NOT REPORTED IN DETAIL.	3 071		(NA)	(NA)	(NA)
5087200	CUSTODIAL (JANITORS') SUPPLIES.	23 221	28.1	90	24 971	93.0
	MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.). .	4 262		64	18 437	23.1
	CLEANING CHEMICALS AND SUPPLIES	14 532		73	19 255	75.5
	NOT REPORTED IN DETAIL.	4 427		(NA)	(NA)	(NA)
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	13 002	15.7	44	14 160	91.8
	MACHINES (WASH, DRY, IRON, PRESS)	7 011		30	7 673	91.4
	EQUIPMENT (MARKING EQUIPMENT, LAUNDRY TRAYS, BASKETS, ETC.).	104		6	2 323	4.5
	SUPPLIES (CHEMICALS, DRY CLEANING, ETC.). .	2 015		5	2 344	86.0
	NOT REPORTED IN DETAIL.	3 872		(NA)	(NA)	(NA)
5087400	SHOE REPAIR AND RESOLE MATERIALS.	6 822	8.3	25	7 549	90.4
	LEATHER, SOLE AND HEEL.	2 462		17	5 853	42.1
	RUBBER AND OTHER THAN LEATHER SOLES AND HEELS.	1 573		16	4 352	36.1
	FINDINGS AND MERCHANDISE FOR SHOE REPAIR. .	1 402		17	4 358	32.2
	NOT REPORTED IN DETAIL.	1 385		(NA)	(NA)	(NA)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	5 148	6.2	37	5 713	90.1
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . .	2 870	3.5	16	3 516	81.6
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	2 542	3.1	9	2 998	84.8
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	942	1.1	7	1 072	87.9
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	183	.2	9	1 891	9.7
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . . .	438	.5	3	1 401	31.3
5099691	LUGGAGE, SADDLERY, HARNESS.	51	.1	3	302	16.9
5099694	LEATHER	92	.1	6	1 570	5.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	111	.1	6	1 597	7.0
	COMMODITIES, N.E.C.	1 904	2.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	497	.6	19	2 995	16.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 675					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 37,061					
	SALES REPORTED BY COMMODITY LINE.	149 469	100.0	486	(X)	(X)
5022230	TOILET SOAPS.	100	.1	9	2 674	3.7
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	504	.3	7	2 505	20.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	860	.6	29	9 821	8.8
5032100	YARD OR PIECE GOODS	723	.5	5	2 677	27.0
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	290	.2	4	1 952	14.9
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . . .	28 932	19.4	130	28 960	99.9
	EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.).	5 597		97	24 546	22.8
	SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.) .	20 015		102	24 605	81.3
	NOT REPORTED IN DETAIL.	3 320		(NA)	(NA)	(NA)
5087200	CUSTODIAL (JANITORS') SUPPLIES.	27 220	18.2	160	34 567	78.7
	MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.). .	4 835		89	21 089	22.9
	CLEANING CHEMICALS AND SUPPLIES	18 025		115	27 710	65.0
	NOT REPORTED IN DETAIL.	4 360		(NA)	(NA)	(NA)
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	36 680	24.5	70	39 504	92.9
	MACHINES (WASH, DRY, IRON, PRESS)	17 322		47	28 101	61.6
	EQUIPMENT (MARKING EQUIPMENT, LAUNDRY TRAYS, BASKETS, ETC.).	1 328		21	14 925	8.9
	SUPPLIES (CHEMICALS, DRY CLEANING, ETC.). .	11 139		30	20 238	55.0
	NOT REPORTED IN DETAIL.	6 891		(NA)	(NA)	(NA)
5087400	SHOE REPAIR AND RESOLE MATERIALS.	13 760	9.2	36	13 996	98.3
	LEATHER, SOLE AND HEEL.	1 223		22	4 070	30.0
	RUBBER AND OTHER THAN LEATHER SOLES AND HEELS.	10 138		24	12 343	82.1
	FINDINGS AND MERCHANDISE FOR SHOE REPAIR. .	1 493		21	3 849	38.8
	NOT REPORTED IN DETAIL.	906		(NA)	(NA)	(NA)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	4 531	3.0	39	5 763	78.6
5087910	TAILORS' SUPPLIES	442	.3	3	1 144	38.6
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . .	1 739	1.2	13	1 815	95.8
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	23 842	16.0	39	25 161	94.8
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	4 687	3.1	10	5 301	88.4
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	315	.2	9	3 668	8.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	1 419	.9	26	8 801	16.1
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	76	.1	3	662	11.5
5099694	LEATHER	117	.1	12	2 897	4.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	265	.2	10	3 180	8.3
	COMMODITIES, N.E.C.	2 123	1.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	844	.6	26	7 724	10.9
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 258					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	49 970	100.0	192	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 580	3.2	5	4 485	35.2
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	319	.6	7	2 156	14.8
5039100	SHOES, OTHER FOOTWEAR	327	.7	3	1 443	22.7
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . . .	14 128	28.3	51	14 183	99.6
	EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.).	3 262		39	11 779	27.7
	SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.) .	8 931		40	11 311	79.0
	NOT REPORTED IN DETAIL.	1 935		(NA)	(NA)	(NA)
5087200	CUSTODIAL (JANITORS') SUPPLIES.	7 355	14.7	62	9 375	78.5
	MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.). .	1 282		36	5 251	24.4
	CLEANING CHEMICALS AND SUPPLIES	4 563		43	5 981	76.3
	NOT REPORTED IN DETAIL.	1 510		(NA)	(NA)	(NA)
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	13 018	26.1	37	15 367	84.7
	MACHINES (WASH, DRY, IRON, PRESS)	6 452		23	10 115	63.8
	EQUIPMENT (MARKING EQUIPMENT, LAUNDRY TRAYS, BASKETS, ETC.).	32		6	2 622	1.2
	SUPPLIES (CHEMICALS, DRY CLEANING, ETC.). .	2 817		8	4 135	68.1
	NOT REPORTED IN DETAIL.	3 717		(NA)	(NA)	(NA)
5087400	SHOE REPAIR AND RESOLE MATERIALS.	3 234	6.5	14	3 662	88.3
	LEATHER, SOLE AND HEEL.	759		13	3 487	21.8
	RUBBER AND OTHER THAN LEATHER SOLES AND HEELS.	1 064		12	3 305	32.2
	FINDINGS AND MERCHANDISE FOR SHOE REPAIR. .	1 220		13	3 487	35.0
	NOT REPORTED IN DETAIL.	191		(NA)	(NA)	(NA)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	1 599	3.2	11	1 950	82.0
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . .	2 347	4.7	9	2 354	99.7
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	2 725	5.5	9	2 725	100.0
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	2 139	4.3	6	3 595	59.5
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	134	.3	4	1 631	8.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	155	.3	8	1 335	11.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5099694	LEATHER	99	.2	7	2 670	3.7
	COMMODITIES, N.E.C.	659	1.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	152	.3	8	1 486	10.2
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	529				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	114 910	100.0	378	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	4 293	3.7	11	11 991	35.8
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	347	.3	16	4 067	8.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	152	.1	3	619	24.6
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	24 705	21.5	124	24 922	99.1
	EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.)	6 026		97	21 381	28.2
	SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.)	17 935		104	21 478	83.5
	NOT REPORTED IN DETAIL	744		(NA)	(NA)	(NA)
5087200	CUSTODIAL (JANITORS') SUPPLIES	33 699	29.3	126	40 689	82.8
	MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.)	4 526		75	28 870	15.7
	CLEANING CHEMICALS AND SUPPLIES	24 912		87	28 648	87.0
	NOT REPORTED IN DETAIL	4 261		(NA)	(NA)	(NA)
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	27 741	24.1	67	31 765	87.3
	MACHINES (WASH, DRY, IRON, PRESS)	14 327		40	18 388	77.9
	EQUIPMENT (MARKING EQUIPMENT, LAUNDRY TRAYS, BASKETS, ETC.)	1 150		16	6 602	17.4
	SUPPLIES (CHEMICALS, DRY CLEANING, ETC.)	5 848		24	9 783	59.8
	NOT REPORTED IN DETAIL	6 416		(NA)	(NA)	(NA)
5087400	SHOE REPAIR AND RESOLE MATERIALS	4 119	3.6	17	4 342	94.9
	LEATHER, SOLE AND HEEL	481		10	2 788	17.3
	RUBBER AND OTHER THAN LEATHER SOLES AND HEELS	1 025		10	2 788	36.8
	FINDINGS AND MERCHANDISE FOR SHOE REPAIR	1 188		10	2 788	42.6
	NOT REPORTED IN DETAIL	1 425		(NA)	(NA)	(NA)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	4 060	3.5	32	4 811	84.4
5087910	TAILORS' SUPPLIES	82	.1	4	1 621	5.1
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	9 830	8.6	20	15 536	63.3
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	154	.1	6	1 015	15.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	240	.2	16	2 713	8.8
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	1 216	1.1	5	9 873	12.3
5099694	LEATHER	101	.1	9	2 884	3.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	104	.1	5	1 167	8.9
	COMMODITIES, N.E.C.	3 341	2.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	726	.6	24	6 978	10.4
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	209				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	12,118				
	SALES REPORTED BY COMMODITY LINE	34 467	100.0	142	(X)	(X)
5022230	TOILET SOAPS	29	.1	5	2 139	1.4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	41	.1	4	1 296	3.2
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	205	.6	8	2 991	6.9
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	50	.1	3	788	6.3
5084940	ROPE, CORDAGE, TWINE	23	.1	3	568	4.0
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	8 109	23.5	36	8 265	98.1
	EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.)	1 284		30	7 616	16.9
	SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.)	6 174		27	7 264	85.0
	NOT REPORTED IN DETAIL	651		(NA)	(NA)	(NA)
5087200	CUSTODIAL (JANITORS') SUPPLIES	9 044	26.2	46	9 991	90.5
	MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.)	1 748		31	8 170	21.4
	CLEANING CHEMICALS AND SUPPLIES	6 453		34	8 578	75.2
	NOT REPORTED IN DETAIL	843		(NA)	(NA)	(NA)
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	5 132	14.9	24	5 946	86.3
	MACHINES (WASH, DRY, IRON, PRESS)	3 390		20	4 306	78.7
	EQUIPMENT (MARKING EQUIPMENT, LAUNDRY TRAYS, BASKETS, ETC.)	141		7	1 696	8.3
	SUPPLIES (CHEMICALS, DRY CLEANING, ETC.)	1 351		7	2 285	59.1
	NOT REPORTED IN DETAIL	250		(NA)	(NA)	(NA)
5087400	SHOE REPAIR AND RESOLE MATERIALS	1 614	4.7	9	2 898	55.7
	LEATHER, SOLE AND HEEL	97		5	996	9.7
	RUBBER AND OTHER THAN LEATHER SOLES AND HEELS	408		6	1 625	25.1
	FINDINGS AND MERCHANDISE FOR SHOE REPAIR	731		6	1 625	45.0
	NOT REPORTED IN DETAIL	378		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	2 408	7.0	17	3 155	76.3
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . .	663	1.9	6	663	100.0
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	3 976	11.5	8	5 004	79.5
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	438	1.3	3	1 066	41.1
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	58	.2	4	1 387	4.2
5099691	LUGGAGE, SADDLERY, HARNESS.	108	.3	3	634	17.0
5099694	LEATHER	164	.5	6	1 550	10.6
	COMMODITIES, N.E.C.	2 012	5.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	393	1.1	17	4 306	9.1
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 686					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 41,024					
	SALES REPORTED BY COMMODITY LINE.	179 847	100.0	486	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	272	.2	4	1 095	24.8
5022230	TOILET SOAPS.	199	.1	18	6 093	3.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	434	.2	9	1 733	25.0
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	966	.5	31	10 111	9.6
5032100	YARD OR PIECE GOODS	1 107	.6	3	3 443	32.2
5084940	ROPE, CORDAGE, TWINE.	95	.1	4	1 086	8.7
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	458	.3	6	3 709	12.3
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . . .	36 091	20.1	125	36 290	99.5
	EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.).	7 357		93	26 613	27.6
	SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.) .	25 040		103	31 131	80.4
	NOT REPORTED IN DETAIL.	3 694		(NA)	(NA)	(NA)
5087200	CUSTODIAL (JANITORS') SUPPLIES.	30 250	16.8	129	37 466	80.7
	MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.). .	6 485		83	27 738	23.4
	CLEANING CHEMICALS AND SUPPLIES	20 267		87	28 647	70.7
	NOT REPORTED IN DETAIL.	3 498		(NA)	(NA)	(NA)
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)					
	PACIFIC DIVISION (CONT.)					
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	36 763	20.4	93	39 771	92.4
	MACHINES (WASH, DRY, IRON, PRESS)	16 871		53	22 792	74.0
	EQUIPMENT (MARKING EQUIPMENT, LAUNDRY TRAYS, BASKETS, ETC.).	1 568		20	10 376	15.1
	SUPPLIES (CHEMICALS, DRY CLEANING, ETC.). .	13 688		31	16 969	80.7
	NOT REPORTED IN DETAIL.	4 636		(NA)	(NA)	(NA)
5087400	SHOE REPAIR AND RESOLE MATERIALS.	7 740	4.3	28	9 098	85.1
	LEATHER, SOLE AND HEEL.	1 724		15	5 798	29.7
	RUBBER AND OTHER THAN LEATHER SOLES AND HEELS.	1 580		13	5 335	29.6
	FINDINGS AND MERCHANDISE FOR SHOE REPAIR. .	1 943		15	5 751	33.8
	NOT REPORTED IN DETAIL.	2 493		(NA)	(NA)	(NA)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	19 699	11.0	60	21 841	90.2
5087910	TAILORS' SUPPLIES	265	.1	6	1 009	26.3
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . .	1 391	.8	5	1 435	96.9
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	25 172	14.0	43	32 003	78.7
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	7 724	4.3	16	9 009	85.7
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	1 250	.7	23	15 685	8.0
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	2 436	1.4	36	11 823	20.6
5099694	LEATHER	686	.4	10	4 764	14.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	186	.1	9	2 415	7.7
	COMMODITIES, N.E.C.	5 766	3.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	897	.5	38	14 619	6.1
	TRANSPORTATION EQUIP, SUPPL, EX. AUTO. (SIC 5088)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 62					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 4,488					
	SALES REPORTED BY COMMODITY LINE.	11 024	100.0	40	(X)	(X)
5084940	ROPE, CORDAGE, TWINE.	84	.8	3	1 689	5.0
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	3 259	29.6	8	3 387	96.2
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	6 558	59.5	29	7 026	93.3
5088910	RAILROAD TRANSPORTATION EQUIPMENT	611	5.5	3	611	100.0
	COMMODITIES, N.E.C.	374	3.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	138	1.3	5	2 325	5.9

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	TRANSPORTATION EQUIP, SUPPL, EX. AUTO. (CONT.)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 305					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 26,443					
	SALES REPORTED BY COMMODITY LINE.	134 746	100.0	196	(X)	(X)
5072210	HARDWARE.	109	.1	3	1 804	6.0
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	306	.2	4	3 538	8.6
5084940	ROPE, CORDAGE, TWINE.	323	.2	5	2 830	11.4
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	190	.1	3	1 205	15.8
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	71 782	53.3	81	76 124	94.3
	AIRCRAFT ENGINES, AIR FRAMES, ETC..	24 408		23	30 532	79.9
	AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES.	38 967		50	47 928	81.3
	NOT REPORTED IN DETAIL.	8 407		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	42 955	31.9	96	49 573	86.6
5088910	RAILROAD TRANSPORTATION EQUIPMENT	13 103	9.7	22	13 568	96.6
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE).	122	.1	3	788	15.5
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	118	.1	4	2 180	5.4
5099611	PETROLEUM PRODUCTS.	561	.4	5	8 216	6.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	100	.1	4	1 391	7.2
	COMMODITIES, N.E.C.	3 054	2.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 023	1.5	18	15 050	13.4
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 157					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 19,396					
	SALES REPORTED BY COMMODITY LINE.	99 151	100.0	97	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	434	.4	3	2 271	19.1
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	40 050	40.4	38	42 617	94.0
	AIRCRAFT ENGINES, AIR FRAMES, ETC..	16 465		17	21 310	77.3
	AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES.	13 629		22	22 259	61.2
	NOT REPORTED IN DETAIL.	9 956		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	15 564	15.7	36	16 425	94.8
5088910	RAILROAD TRANSPORTATION EQUIPMENT	38 191	38.5	22	38 304	99.7
5099611	PETROLEUM PRODUCTS.	1 170	1.2	5	8 119	14.4
	TRANSPORTATION EQUIP, SUPPL, EX. AUTO. (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
	COMMODITIES, N.E.C.	1 883	1.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 859	1.9	13	13 579	13.7
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 86					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 13,122					
	SALES REPORTED BY COMMODITY LINE.	44 561	100.0	61	(X)	(X)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	252	.6	3	1 535	16.4
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	32 335	72.6	39	35 109	92.1
	AIRCRAFT ENGINES, AIR FRAMES, ETC..	12 393		14	14 764	83.9
	AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES.	14 962		26	23 214	64.5
	NOT REPORTED IN DETAIL.	4 980		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	7 548	16.9	20	8 854	85.2
5088910	RAILROAD TRANSPORTATION EQUIPMENT	493	1.1	3	778	63.4
	COMMODITIES, N.E.C.	1 540	3.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 393	5.4	11	15 055	15.9
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 271					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 24,204					
	SALES REPORTED BY COMMODITY LINE.	106 566	100.0	173	(X)	(X)
5072210	HARDWARE.	362	.3	3	2 073	17.5
5084940	ROPE, CORDAGE, TWINE.	60	.1	5	2 440	2.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	62	.1	3	995	6.2
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	78 387	73.6	110	81 425	96.3
	AIRCRAFT ENGINES, AIR FRAMES, ETC..	41 028		54	55 875	73.4
	AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES.	29 442		64	47 396	62.1
	NOT REPORTED IN DETAIL.	7 917		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	19 621	18.4	60	21 846	89.8
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	174	.2	5	2 495	7.0
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	401	.4	6	1 660	24.2
5099611	PETROLEUM PRODUCTS.	519	.5	5	24 276	2.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	TRANSPORTATION EQUIP, SUPPL, EX. AUTO. (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5099699	MISCELLANEOUS LINES OF MERCHANDISE	326	.3	3	6 783	4.8
	COMMODITIES, N.E.C.	4 252	4.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 402	2.3	19	31 267	7.7
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	44				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	19 113	100.0	23	(X)	(X)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	12 610	66.0	12	13 512	93.3
	AIRCRAFT ENGINES, AIR FRAMES, ETC.	106		4	595	17.8
	AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES	9 934		5	9 976	99.6
	NOT REPORTED IN DETAIL	2 570		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	5 395	28.2	10	5 578	96.7
	COMMODITIES, N.E.C.	695	3.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	413	2.2	5	4 832	8.5
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	249				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	100 268	100.0	144	(X)	(X)
5072210	HARDWARE	147	.1	3	1 519	9.7
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	248	.2	3	9 069	2.7
5084940	ROPE, CORDAGE, TWINE	82	.1	4	1 523	5.4
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 604	2.6	5	7 843	33.2
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	60 617	60.5	97	70 426	86.1
	AIRCRAFT ENGINES, AIR FRAMES, ETC.	24 570		37	40 021	61.4
	AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES	32 920		70	62 873	52.4
	NOT REPORTED IN DETAIL	3 127		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	26 667	26.6	45	29 302	91.0
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	456	.5	4	2 182	20.9
5099611	PETROLEUM PRODUCTS	450	.4	6	7 617	5.9
	TRANSPORTATION EQUIP, SUPPL, EX. AUTO. (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
	COMMODITIES, N.E.C.	2 008	2.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6 989	7.0	22	24 567	28.4
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	44				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	3,138				
	SALES REPORTED BY COMMODITY LINE	24 646	100.0	34	(X)	(X)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	20 600	83.6	27	21 587	95.4
	AIRCRAFT ENGINES, AIR FRAMES, ETC.	8 778		17	11 599	75.7
	AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES	3 257		16	9 482	34.3
	NOT REPORTED IN DETAIL	8 565		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	2 856	11.6	7	3 059	93.4
5099611	PETROLEUM PRODUCTS	521	2.1	3	8 602	6.1
	COMMODITIES, N.E.C.	246	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	423	1.7	6	4 214	10.0
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	442				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	28,629				
	SALES REPORTED BY COMMODITY LINE	159 941	100.0	311	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	138	.1	3	1 988	6.9
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	282	.2	5	2 699	10.4
5072210	HARDWARE	660	.4	10	4 174	15.8
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	123	.1	4	3 394	3.6
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	241	.2	8	5 478	4.4
5084940	ROPE, CORDAGE, TWINE	1 240	.8	11	15 045	8.2
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	232	.1	6	2 566	9.0
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	99	.1	3	2 817	3.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	TRANSPORTATION EQUIP, SUPPL, EX. AUTO. (CONT.)					
	PACIFIC DIVISION (CONT.)					
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	110 110	68.8	234	112 963	97.5
	AIRCRAFT ENGINES, AIR FRAMES, ETC.	28 052		68	38 871	72.2
	AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES	65 100		153	80 115	81.3
	NOT REPORTED IN DETAIL	16 958		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	36 134	22.6	74	46 011	78.5
5088910	RAILROAD TRANSPORTATION EQUIPMENT	1 037	.6	5	1 796	57.7
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	309	.2	4	1 903	16.2
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	686	.4	8	6 713	10.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	1 900	1.2	5	10 778	17.6
5099611	PETROLEUM PRODUCTS	333	.2	4	5 955	5.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	819	.5	4	7 243	11.3
	COMMODITIES, N.E.C.	2 524	1.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 074	1.9	28	26 844	11.5
	COAL (SIC 5091, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 26					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 6,923					
	SALES REPORTED BY COMMODITY LINE	36 643	100.0	17	(X)	(X)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	30 709	83.8	17	36 643	83.8
5099611	PETROLEUM PRODUCTS	5 591	15.3	3	16 816	33.2
	COMMODITIES, N.E.C.	114	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	229	.6	3	4 593	5.0
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 189					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE	259 412	100.0	115	(X)	(X)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	253 830	97.8	110	257 199	98.7
5091112	COKE	2 483	1.0	12	11 610	21.4
5099611	PETROLEUM PRODUCTS	2 223	.9	8	8 031	27.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	362	.1	3	5 040	7.2
	COMMODITIES, N.E.C.	393	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	121	(Z)	7	5 465	2.2
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 162					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE	128 503	100.0	98	(X)	(X)
5074110	WARM-AIR HEATING-COOLING EQPT, SUPPLIES	124	.1	5	6 224	2.0
5091111	COAL (BITUMINOUS AND ANTHRACITE)	111 045	86.4	96	127 651	87.0
5091112	COKE	5 921	4.6	11	43 450	13.6
5099611	PETROLEUM PRODUCTS	10 283	8.0	18	65 714	15.6
	COMMODITIES, N.E.C.	208	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	922	.7	8	11 388	8.1
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 32					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 5,994					
	SALES REPORTED BY COMMODITY LINE	14 072	100.0	14	(X)	(X)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	7 454	53.0	13	8 402	88.7
5091112	COKE	4 836	34.4	4	7 114	68.0
	COMMODITIES, N.E.C.	1 782	12.7	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 101					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 18,523					
	SALES REPORTED BY COMMODITY LINE	53 348	100.0	57	(X)	(X)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	53 271	99.9	57	53 348	99.9
	COMMODITIES, N.E.C.	72	.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5	(Z)	3	459	1.1
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 64					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE	34 966	100.0	36	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	COAL (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5091111	COAL (BITUMINOUS AND ANTHRACITE)	34 138	97.6	34	34 881	97.9
5091112	COKE	159	.5	4	4 541	3.5
5099611	PETROLEUM PRODUCTS	626	1.8	3	5 929	10.6
	COMMODITIES, N.E.C.	36	.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	7	(Z)	3	1 217	.6
	WEST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 10					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE	1 021	100.0	6	(X)	(X)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	870	85.2	5	967	90.0
	COMMODITIES, N.E.C.	129	12.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	22	2.2	3	119	18.5
	PACIFIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	METALS, MINERALS(EX PETROL PROD, SCRAP) (SIC 5091, PART)					
	(SEE TABLE 6A)					
	PETROLEUM BULK STATIONS, TERMINALS (SIC 5092)					
	(NOT ANALYZED BY COMMODITY LINE)					
	SCRAP, WASTE MATERIALS (SIC 5093)					
	(SEE TABLE 7)					
	TOBACCO, TOBACCO PRODUCTS (SIC 5094)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 220					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 32,767					
	SALES REPORTED BY COMMODITY LINE	316 677	100.0	187	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	564	.2	10	13 968	4.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	8 386	2.6	64	125 927	6.7
5022230	TOILET SOAPS	561	.2	4	10 520	5.3
5045100	CONFECTIONERY	38 691	12.2	145	246 513	15.7
	CANDY, ALL KINDS	24 378		122	216 387	11.3
	CHEWING GUM	7 189		98	167 183	4.3
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	2 194		75	149 025	1.5
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	1 121		35	64 292	1.7
	NOT REPORTED IN DETAIL	3 809		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	177	.1	6	5 433	3.3
5049950	GROCERIES, EXCEPT AS SPECIFIED	679	.2	15	24 291	2.8
	MARGARINE, BUTTER SUBSTITUTES	76		3	2 215	3.4
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	540		8	16 299	3.3
	NOT REPORTED IN DETAIL	63		(NA)	(NA)	(NA)
5049980	MISCELLANEOUS FOOD PRODUCTS	852	.3	5	9 577	8.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 669	.5	19	51 015	3.3
5086220	SCHOOL EQUIPMENT, SUPPLIES	637	.2	26	48 125	1.3
5094110	CIGARETTES, CIGARS, TOBACCO	250 936	79.2	187	316 677	79.2
	CIGARETTES	187 877		160	279 019	67.3
	CIGARS	26 157		144	255 386	10.2
	OTHER TOBACCO	6 781		122	220 809	3.1
	NOT REPORTED IN DETAIL	30 121		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 352	.4	33	59 919	2.3
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	5 137	1.6	56	103 819	4.9
5099693	SMOKERS' SUPPLIES AND PIPES	2 916	.9	74	169 630	1.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 494	.8	31	58 287	4.3
	COMMODITIES, N.E.C.	1 545	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	81	(Z)	6	11 975	.7
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 563					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 50,917					
	SALES REPORTED BY COMMODITY LINE	1 020 731	100.0	487	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	TOBACCO, TOBACCO PRODUCTS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	2 191	.2	20	54 219	4.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	18 039	1.8	154	408 987	4.4
5045100	CONFECTIONERY	108 089	10.6	408	861 694	12.5
	CANDY, ALL KINDS	74 034		360	746 217	9.9
	CHEWING GUM	10 812		273	562 418	1.9
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	5 532		181	435 091	1.3
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	2 750		138	230 531	1.2
	NOT REPORTED IN DETAIL	14 961		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	1 197	.1	26	32 953	3.6
	CANNED FRUITS, FRUIT JUICES	347		20	24 374	1.4
	CANNED VEGETABLES, VEGETABLE JUICES	377		17	19 470	1.9
	CANNED FISH, SEAFOOD	89		10	7 461	1.2
	CANNED MEATS	101		10	8 174	1.2
	CANNED MILK	128		8	5 699	2.2
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	148		12	14 099	1.0
	NOT REPORTED IN DETAIL	7		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 357	.1	26	59 541	2.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	2 296	.2	30	73 858	3.1
5086220	SCHOOL EQUIPMENT, SUPPLIES	1 188	.1	67	118 671	1.0
5094110	CIGARETTES, CIGARS, TOBACCO	857 161	84.0	487	1 020 731	84.0
	CIGARETTES	616 191		415	867 239	71.1
	CIGARS	99 013		394	846 577	11.7
	OTHER TOBACCO	29 354		334	740 226	4.0
	NOT REPORTED IN DETAIL	112 603		(NA)	(NA)	(NA)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	1 176	.1	3	9 250	12.7
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	830	.1	68	93 769	.9
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	2 098	.2	84	134 497	1.6
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	2 893	.3	16	125 559	2.3
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	847	.1	19	27 541	3.1
5099420	JEWELRY, SILVERWARE, TROPHIES	629	.1	9	26 557	2.4
5099693	SMOKERS' SUPPLIES AND PIPES	4 546	.4	129	355 803	1.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	9 503	.9	69	245 623	3.9
	COMMODITIES, N.E.C.	5 911	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	780	.1	5	5 073	15.4
	TOBACCO, TOBACCO PRODUCTS (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	521				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	865 185	100.0	445	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	864	.1	22	36 201	2.4
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	15 135	1.7	167	345 837	4.4
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	1 471	.2	53	65 615	2.2
5045100	CONFECTIONERY	92 505	10.7	380	675 916	13.7
	CANDY, ALL KINDS	63 784		330	608 001	10.5
	CHEWING GUM	9 523		279	503 939	1.9
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	6 306		188	367 579	1.7
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	2 226		114	173 253	1.3
	NOT REPORTED IN DETAIL	10 666		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	5 711	.7	80	112 383	5.1
	CANNED FRUITS, FRUIT JUICES	1 806		51	67 259	2.7
	CANNED VEGETABLES, VEGETABLE JUICES	1 867		54	70 593	2.6
	CANNED FISH, SEAFOOD	191		27	40 817	.5
	CANNED MEATS	259		32	40 065	.6
	CANNED MILK	312		25	33 157	.9
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	416		31	50 038	.8
	NOT REPORTED IN DETAIL	860		(NA)	(NA)	(NA)
5049410	COFFEE	1 385	.2	48	67 153	2.1
	SOLUBLE COFFEE	409		26	34 862	1.2
	ROASTED COFFEE (EXCEPT SOLUBLE)	819		40	54 955	1.5
	NOT REPORTED IN DETAIL	157		(NA)	(NA)	(NA)
5049920	FLOUR, RELATED PRODUCTS	490	.1	30	35 622	1.4
5049930	SUGAR (REFINED)	1 042	.1	37	44 536	2.3
5049950	GROCERIES, EXCEPT AS SPECIFIED	3 295	.4	64	82 688	4.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	4 454	.5	47	130 906	3.4
5086220	SCHOOL EQUIPMENT, SUPPLIES	2 093	.2	119	240 983	.9
5094110	CIGARETTES, CIGARS, TOBACCO	703 618	81.3	445	865 185	81.3
	CIGARETTES	548 133		387	781 040	70.2
	CIGARS	71 372		365	749 594	9.5
	OTHER TOBACCO	32 281		321	660 088	4.9
	NOT REPORTED IN DETAIL	51 832		(NA)	(NA)	(NA)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	3 250	.4	6	23 513	13.8
5095212	WINES	705	.1	5	21 873	3.2
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	2 724	.3	121	185 125	1.5
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	4 346	.5	146	244 197	1.8

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	TOBACCO, TOBACCO PRODUCTS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 016	.1	11	22 719	4.5
5099420	JEWELRY, SILVERWARE, TROPHIES	592	.1	11	40 340	1.5
5099693	SMOKERS' SUPPLIES AND PIPES	7 006	.8	190	381 755	1.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	8 088	.9	71	135 850	6.0
	COMMODITIES, N.E.C.	4 894	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	501	.1	6	10 991	4.6
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	249				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	372 498	100.0	230	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	238	.1	9	9 490	2.5
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	3 132	.8	71	126 582	2.5
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	362	.1	18	23 681	1.5
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	266	.1	3	4 165	6.4
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	235	.1	17	21 429	1.1
	CHEESE	173		14	18 126	1.0
	NOT REPORTED IN DETAIL	62		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	46 971	12.6	214	319 749	14.7
	CANDY, ALL KINDS	32 692		192	281 750	11.6
	CHEWING GUM	5 031		161	239 338	2.1
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	3 645		121	184 921	2.0
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	2 000		100	153 479	1.3
	NOT REPORTED IN DETAIL	3 603		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	525	.1	10	16 884	3.1
5048100	FRESH FRUITS, VEGETABLES, BERRIES	984	.3	5	9 579	10.3
	FRESH FRUITS, BERRIES, MELONS	406		4	9 347	4.3
	FRESH VEGETABLES	576		4	7 986	7.2
	NOT REPORTED IN DETAIL	2		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	3 981	1.1	49	73 970	5.4
	CANNED FRUITS, FRUIT JUICES	1 234		32	42 471	2.9
	CANNED VEGETABLES, VEGETABLE JUICES	1 512		33	44 975	3.4
	CANNED FISH, SEAFOOD	124		10	14 345	.9
	CANNED MEATS	66		9	13 235	.5
	CANNED MILK	96		5	6 748	1.4
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	385		14	21 770	1.8
	NOT REPORTED IN DETAIL	564		(NA)	(NA)	(NA)
	TOBACCO, TOBACCO PRODUCTS (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5049410	COFFEE	657	.2	31	40 426	1.6
	GREEN COFFEE	128		3	5 152	2.5
	SOLUBLE COFFEE	165		10	14 766	1.1
	ROASTED COFFEE (EXCEPT SOLUBLE)	265		22	30 629	.9
	NOT REPORTED IN DETAIL	99		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	355	.1	6	14 464	2.5
	FROZEN FRUITS	52		3	7 507	.7
	FROZEN JUICES	49		4	11 135	.4
	FROZEN VEGETABLES	112		4	9 583	1.2
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	33		4	9 583	.3
	FROZEN MEATS (PACKAGED ONLY)	10		3	8 123	.1
	NOT REPORTED IN DETAIL	99		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	209	.1	14	22 820	.9
5049920	FLOUR, RELATED PRODUCTS	230	.1	7	10 106	2.3
5049930	SUGAR (REFINED)	499	.1	14	20 554	2.4
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 695	.5	46	74 697	2.3
	MARGARINE, BUTTER SUBSTITUTES	319		11	16 229	2.0
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	157		16	21 881	.7
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	173		7	11 754	1.5
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	716		37	53 678	1.3
	NOT REPORTED IN DETAIL	330		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED	356	.1	24	42 694	.8
5049980	MISCELLANEOUS FOOD PRODUCTS	234	.1	8	5 739	4.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 316	.4	20	41 573	3.2
5086220	SCHOOL EQUIPMENT, SUPPLIES	1 001	.3	59	94 693	1.1
5094110	CIGARETTES, CIGARS, TOBACCO	294 665	79.1	230	372 498	79.1
	CIGARETTES	228 862		199	329 432	69.5
	CIGARS	34 303		188	312 664	11.0
	OTHER TOBACCO	11 871		168	277 614	4.3
	NOT REPORTED IN DETAIL	19 629		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS	1 077	.3	8	9 125	11.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 386	.4	59	98 583	1.4
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	1 878	.5	83	128 142	1.5
5099420	JEWELRY, SILVERWARE, TROPHIES	194	.1	5	10 666	1.8
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	399	.1	3	8 368	4.8
5099670	FOOD, BEVERAGE BASIC MATERIALS	338	.1	7	14 610	2.3
5099693	SMOKERS' SUPPLIES AND PIPES	3 975	1.1	92	160 175	2.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	3 120	.8	30	50 525	6.2
	COMMODITIES, N.E.C.	2 016	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	204	.1	3	8 931	2.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	TOBACCO, TOBACCO PRODUCTS (CONT.)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 417					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 72,558					
	SALES REPORTED BY COMMODITY LINE.	605 713	100.0	348	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	1 252	.2	40	44 803	2.8
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	18 879	3.1	191	390 502	4.8
5022230	TOILET SOAPS.	855	.1	83	87 552	1.0
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	2 585	.4	95	88 933	2.9
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 618	.3	14	18 052	9.0
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	462	.1	47	55 010	.8
	BUTTER.	29		9	8 561	.3
	CHEESE.	202		38	36 472	.6
	OTHER DAIRY PRODUCTS.	62		5	8 039	.8
	NOT REPORTED IN DETAIL.	169		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	352	.1	9	9 023	3.9
5045100	CONFECTIONERY	52 109	8.6	309	538 817	9.7
	CANDY, ALL KINDS.	34 680		270	445 767	7.8
	CHEWING GUM	6 519		240	378 250	1.7
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	4 096		129	259 793	1.6
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	539		85	106 660	.5
	NOT REPORTED IN DETAIL.	6 275		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	869	.1	65	69 128	1.3
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS . . .	170		9	8 201	2.1
	CURED, BOILED, SMOKED MEATS	127		18	19 214	.7
	SAUSAGE, MEAT LOAVES.	156		15	12 241	1.3
	LARD.	251		44	45 900	.5
	OTHER MEAT (INCLUDING GAME)	68		13	10 242	.7
	NOT REPORTED IN DETAIL.	97		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	406	.1	51	50 675	.8
5049300	CANNED, BOTTLED FOODS	14 102	2.3	129	180 653	7.8
	CANNED FRUITS, FRUIT JUICES	2 720		107	152 916	1.8
	CANNED VEGETABLES, VEGETABLE JUICES	5 881		102	139 493	4.2
	CANNED FISH, SEAFOOD.	699		73	84 987	.8
	CANNED MEATS.	1 584		95	110 144	1.4
	CANNED MILK	1 807		77	78 648	2.3
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD .	831		53	72 469	1.1
	NOT REPORTED IN DETAIL.	580		(NA)	(NA)	(NA)
5049410	COFFEE.	2 749	.5	109	125 491	2.2
	GREEN COFFEE.	142		10	9 303	1.5
	SOLUBLE COFFEE.	863		63	63 390	1.4
	ROASTED COFFEE (EXCEPT SOLUBLE)	1 628		89	103 359	1.6
	NOT REPORTED IN DETAIL.	116		(NA)	(NA)	(NA)
5049420	TEA	498	.1	67	81 405	.6
5049500	FROZEN FOODS.	722	.1	11	16 693	4.3
	FROZEN FRUITS	65		8	8 673	.7
	FROZEN JUICES	117		8	8 673	1.3
	FROZEN VEGETABLES	117		8	8 673	1.3
	FROZEN POULTRY (PACKAGED ONLY).	28		8	8 673	.3
	FROZEN FISH, SEAFOOD (PACKAGED ONLY). . . .	36		8	8 673	.4
	FROZEN MEATS (PACKAGED ONLY).	31		8	8 673	.4
	FROZEN PREPARED FOODS, BAKED GOODS. . . .	57		8	8 673	.7
	OTHER PACKAGED FROZEN FOODS	27		7	7 387	.4
	NOT REPORTED IN DETAIL.	244		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	532	.1	21	37 770	1.4
5049920	FLOUR, RELATED PRODUCTS	1 549	.3	73	76 872	2.0
5049930	SUGAR (REFINED)	3 395	.6	98	130 262	2.6
5049950	GROCERIES, EXCEPT AS SPECIFIED.	6 362	1.1	134	199 999	3.2
	MARGARINE, BUTTER SUBSTITUTES	278		34	35 387	.8
	COOKING OILS (INC. VEGETABLE SHORTENINGS) .	804		62	76 532	1.1
	BREAKFAST CEREALS (FULLY, PARTLY COOKED). .	639		48	66 217	1.0
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS).	2 143		86	131 547	1.6
	NOT REPORTED IN DETAIL.	2 498		(NA)	(NA)	(NA)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	4 846	.8	70	165 378	2.9
5086220	SCHOOL EQUIPMENT, SUPPLIES.	2 936	.5	178	304 018	1.0
5094110	CIGARETTES, CIGARS, TOBACCO	456 178	75.3	347	604 963	75.4
	CIGARETTES.	306 343		304	513 864	59.6
	CIGARS.	54 858		266	475 753	11.5
	OTHER TOBACCO	29 601		244	438 919	6.7
	NOT REPORTED IN DETAIL.	65 376		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	2 802	.5	141	193 798	1.4
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	7 726	1.3	180	281 071	2.7
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	494	.1	9	20 827	2.4
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	1 597	.3	13	29 172	5.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	934	.2	50	44 543	2.1
5099693	SMOKERS' SUPPLIES AND PIPES	3 607	.6	116	296 711	1.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	9 211	1.5	93	182 767	5.0
	COMMODITIES, N.E.C.	5 617	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	469	.1	6	19 388	2.4
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 177					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 22,612					
	SALES REPORTED BY COMMODITY LINE.	245 651	100.0	151	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	TOBACCO, TOBACCO PRODUCTS (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	407	.2	15	19 926	2.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	6 486	2.6	76	133 229	4.9
5022230	TOILET SOAPS	379	.2	28	28 972	1.3
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	598	.2	22	18 035	3.3
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 331	.5	6	8 574	15.5
5045100	CONFECTIONERY	21 230	8.6	120	194 918	10.9
	CANDY, ALL KINDS	15 627		111	186 450	8.4
	CHEWING GUM	2 649		98	166 963	1.6
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	2 156		50	110 882	1.9
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	274		29	51 766	.5
	NOT REPORTED IN DETAIL	524		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	385	.2	23	18 037	2.1
	CURED, BOILED, SMOKED MEATS	48		6	5 810	.8
	SAUSAGE, MEAT LOAVES	20		6	5 316	.4
	LARD	126		15	12 308	1.0
	OTHER MEAT (INCLUDING GAME)	6		3	4 114	.1
	NOT REPORTED IN DETAIL	185		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	156	.1	16	15 597	1.0
5049300	CANNED, BOTTLED FOODS	3 232	1.3	38	50 184	6.4
	CANNED FRUITS, FRUIT JUICES	472		25	29 031	1.6
	CANNED VEGETABLES, VEGETABLE JUICES	1 103		27	35 049	3.1
	CANNED FISH, SEAFOOD	186		17	14 929	1.2
	CANNED MEATS	305		24	29 850	1.0
	CANNED MILK	373		18	15 993	2.3
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	256		15	23 168	1.1
	NOT REPORTED IN DETAIL	537		(NA)	(NA)	(NA)
5049410	COFFEE	981	.4	30	25 957	3.8
	SOLUBLE COFFEE	168		13	12 151	1.4
	ROASTED COFFEE (EXCEPT SOLUBLE)	721		25	23 199	3.1
	NOT REPORTED IN DETAIL	92		(NA)	(NA)	(NA)
5049920	FLOUR, RELATED PRODUCTS	933	.4	24	19 148	4.9
5049930	SUGAR (REFINED)	1 114	.5	24	18 803	5.9
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 226	.5	35	36 989	3.3
	MARGARINE, BUTTER SUBSTITUTES	27		7	5 909	.5
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	135		14	12 224	1.1
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	112		13	10 804	1.0
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	566		23	28 406	2.0
	NOT REPORTED IN DETAIL	386		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED	192	.1	10	11 448	1.7
5049980	MISCELLANEOUS FOOD PRODUCTS	214	.1	4	4 143	5.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	293	.1	18	46 449	.6
5072210	HARDWARE	166	.1	3	3 018	5.5
5086220	SCHOOL EQUIPMENT, SUPPLIES	823	.3	65	115 956	.7
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	178	.1	4	4 678	3.8
5094110	CIGARETTES, CIGARS, TOBACCO	195 154	79.4	151	245 651	79.4
	CIGARETTES	136 699		131	210 232	65.0
	CIGARS	17 831		117	187 409	9.5
	OTHER TOBACCO	13 257		108	181 973	7.3
	NOT REPORTED IN DETAIL	27 367		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 047	.4	64	107 003	1.0
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	2 512	1.0	62	120 190	2.1
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	171	.1	3	3 349	5.1
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	614	.2	19	15 026	4.1
5099693	SMOKERS' SUPPLIES AND PIPES	1 736	.7	63	145 625	1.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 340	1.0	33	64 886	3.6
	COMMODITIES, N.E.C.	1 743	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	10	(Z)	3	1 259	.8
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	290				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	32,809				
	SALES REPORTED BY COMMODITY LINE	366 902	100.0	257	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	1 018	.3	19	22 270	4.6
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	9 885	2.7	105	146 900	6.7
5022230	TOILET SOAPS	304	.1	23	23 855	1.3
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	1 559	.4	27	27 965	5.6
5045100	CONFECTIONERY	43 424	11.8	215	307 105	14.1
	CANDY, ALL KINDS	31 140		193	275 534	11.3
	CHEWING GUM	4 952		167	241 610	2.0
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	4 232		86	124 342	3.4
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	117		32	47 624	.2
	NOT REPORTED IN DETAIL	2 983		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	3 711	1.0	33	52 349	7.1
	CANNED FRUITS, FRUIT JUICES	709		26	37 749	1.9
	CANNED VEGETABLES, VEGETABLE JUICES	1 225		23	25 223	4.9
	CANNED FISH, SEAFOOD	274		22	21 580	1.3
	CANNED MEATS	419		21	20 688	2.0
	CANNED MILK	421		20	20 338	2.1
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	576		17	24 182	2.4
	NOT REPORTED IN DETAIL	87		(NA)	(NA)	(NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	TOBACCO, TOBACCO PRODUCTS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5049410	COFFEE	1 198	.3	26	28 878	4.1
	GREEN COFFEE	41		4	3 422	1.2
	SOLUBLE COFFEE	258		14	17 662	1.5
	ROASTED COFFEE (EXCEPT SOLUBLE)	900		20	22 667	4.0
5049610	SOFT DRINKS	203	.1	23	27 526	.7
5049920	FLOUR, RELATED PRODUCTS	809	.2	19	20 342	4.0
5049930	SUGAR (REFINED)	963	.3	22	28 432	3.4
5049950	GROCERIES, EXCEPT AS SPECIFIED	2 282	.6	35	45 546	5.0
	MARGARINE, BUTTER SUBSTITUTES	106		10	12 990	.8
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	261		17	16 769	1.6
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	244		16	15 247	1.6
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	722		24	32 883	2.2
	NOT REPORTED IN DETAIL	949		(NA)	(NA)	(NA)
5049980	MISCELLANEOUS FOOD PRODUCTS	654	.2	7	6 970	9.4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	375	.1	10	22 709	1.7
5086220	SCHOOL EQUIPMENT, SUPPLIES	3 055	.8	101	142 305	2.1
5094110	CIGARETTES, CIGARS, TOBACCO	286 439	78.1	257	366 902	78.1
	CIGARETTES	195 119		212	306 327	63.7
	CIGARS	35 576		199	284 262	12.5
	OTHER TOBACCO	20 844		184	275 082	7.6
	NOT REPORTED IN DETAIL	34 900		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS	420	.1	5	6 388	6.6
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 027	.3	57	67 902	1.5
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	1 489	.4	66	85 831	1.7
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	832	.2	18	17 759	4.7
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	190	.1	7	9 768	1.9
5099693	SMOKERS' SUPPLIES AND PIPES	2 507	.7	68	123 375	2.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 123	.6	42	48 794	4.4
	COMMODITIES, N.E.C.	1 913	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	522	.1	4	7 049	7.4
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	129				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	147 875	100.0	109	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	1 773	1.2	30	37 661	4.7
	TOBACCO, TOBACCO PRODUCTS (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	450	.3	15	11 101	4.1
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	224	.2	12	10 342	2.2
	CHEESE	122		12	10 342	1.2
	NOT REPORTED IN DETAIL	102		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	24 093	16.3	102	125 656	19.2
	CANDY, ALL KINDS	16 270		89	112 109	14.5
	CHEWING GUM	2 071		72	82 602	2.5
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 463		48	50 705	2.9
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	813		50	50 649	1.6
	NOT REPORTED IN DETAIL	3 476		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	1 293	.9	15	12 711	10.2
	CANNED FRUITS, FRUIT JUICES	273		15	12 711	2.1
	CANNED VEGETABLES, VEGETABLE JUICES	302		14	12 469	2.4
	CANNED FISH, SEAFOOD	128		7	4 209	3.0
	CANNED MEATS	103		10	8 018	1.3
	CANNED MILK	79		7	4 209	1.9
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	338		7	4 875	6.9
	NOT REPORTED IN DETAIL	70		(NA)	(NA)	(NA)
5049410	COFFEE	198	.1	12	10 562	1.9
	SOLUBLE COFFEE	26		7	4 209	.6
	ROASTED COFFEE (EXCEPT SOLUBLE)	160		10	7 496	2.1
	NOT REPORTED IN DETAIL	12		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	116	.1	5	5 697	2.0
5049920	FLOUR, RELATED PRODUCTS	140	.1	12	11 459	1.2
5049930	SUGAR (REFINED)	268	.2	12	10 783	2.5
5049950	GROCERIES, EXCEPT AS SPECIFIED	889	.6	17	14 919	6.0
	MARGARINE, BUTTER SUBSTITUTES	53		7	6 806	.8
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	156		10	8 938	1.7
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	113		8	5 355	2.1
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	462		12	10 167	4.5
	NOT REPORTED IN DETAIL	105		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED	83	.1	11	14 108	.6
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	308	.2	7	8 938	3.4
5086220	SCHOOL EQUIPMENT, SUPPLIES	379	.3	30	35 868	1.1
5094110	CIGARETTES, CIGARS, TOBACCO	112 831	76.3	109	147 875	76.3
	CIGARETTES	74 352		96	121 785	61.1
	CIGARS	21 242		87	125 495	16.9
	OTHER TOBACCO	5 436		76	104 352	5.2
	NOT REPORTED IN DETAIL	11 801		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS	1 203	.8	7	7 229	16.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	TOBACCO, TOBACCO PRODUCTS (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	392	.3	25	20 122	1.9
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	479	.3	25	24 486	2.0
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	88	.1	6	5 531	1.6
5099693	SMOKERS' SUPPLIES AND PIPES	1 103	.7	18	30 617	3.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	535	.4	16	14 728	3.6
	COMMODITIES, N.E.C.	1 030	.7	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	187				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	416 828	100.0	156	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	1 889	.5	10	23 024	8.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	3 312	.8	54	119 031	2.8
5045100	CONFECTIONERY	44 926	10.8	136	372 161	12.1
	CANDY, ALL KINDS	33 565		122	350 049	9.6
	CHEWING GUM	5 408		101	317 449	1.7
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 176		46	75 023	1.6
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	1 258		62	181 727	.7
	NOT REPORTED IN DETAIL	3 519		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	1 162	.3	18	10 864	10.7
	CANNED FRUITS, FRUIT JUICES	279		11	7 049	4.0
	CANNED VEGETABLES, VEGETABLE JUICES	357		13	9 100	3.9
	CANNED FISH, SEAFOOD	81		4	4 289	1.9
	CANNED MEATS	92		3	3 628	2.5
	CANNED MILK	99		10	5 446	1.8
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	87		9	3 841	2.3
	NOT REPORTED IN DETAIL	167		(NA)	(NA)	(NA)
5049410	COFFEE	209	.1	15	8 529	2.5
	ROASTED COFFEE (EXCEPT SOLUBLE)	104		7	5 006	2.1
	NOT REPORTED IN DETAIL	105		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	691	.2	21	14 400	4.8
5049980	MISCELLANEOUS FOOD PRODUCTS	208	.1	3	2 976	7.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	227	.1	11	17 548	1.3
5086220	SCHOOL EQUIPMENT, SUPPLIES	303	.1	23	28 149	1.1
5094110	CIGARETTES, CIGARS, TOBACCO	346 729	83.2	156	416 828	83.2
	CIGARETTES	262 737		134	379 833	69.2
	CIGARS	41 277		129	370 598	11.1
	OTHER TOBACCO	14 814		104	332 030	4.5
	NOT REPORTED IN DETAIL	27 901		(NA)	(NA)	(NA)
	TOBACCO, TOBACCO PRODUCTS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5095110	BEER, FERMENTED MALT LIQUORS	2 400	.6	14	21 942	10.9
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	212	.1	3	2 122	10.0
5095212	WINES	526	.1	8	20 109	2.6
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	788	.2	26	82 224	1.0
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	559	.1	32	52 323	1.1
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	665	.2	10	15 996	4.2
5099670	FOOD, BEVERAGE BASIC MATERIALS	645	.2	4	7 203	9.0
5099693	SMOKERS' SUPPLIES AND PIPES	8 342	2.0	75	293 731	2.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	754	.2	17	21 843	3.5
	COMMODITIES, N.E.C.	2 281	.5	(NA)	(NA)	(NA)
	BEER (SIC 5095, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	186				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	15,320				
	SALES REPORTED BY COMMODITY LINE	172 346	100.0	157	(X)	(X)
5049610	SOFT DRINKS	2 379	1.4	35	33 984	7.0
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	139	.1	5	4 048	3.4
5095110	BEER, FERMENTED MALT LIQUORS	150 433	87.3	157	172 346	87.3
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	14 513	8.4	21	51 609	28.1
5095212	WINES	4 008	2.3	44	70 382	5.7
	COMMODITIES, N.E.C.	870	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4	(Z)	3	778	.5
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	1,301				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	566 055	100.0	1 084	(X)	(X)
5049610	SOFT DRINKS	10 311	1.8	588	182 922	5.6
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	762	.1	54	23 231	3.3
5095110	BEER, FERMENTED MALT LIQUORS	551 840	97.5	1 084	566 055	97.5
	COMMODITIES, N.E.C.	3 072	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	70	(Z)	6	2 146	3.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	BEER (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 1,231					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	719 111	100.0	1 087	(X)	(X)
5049610	SOFT DRINKS	2 587	.4	103	42 429	6.1
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.).	671	.1	22	13 922	4.8
5095110	BEER, FERMENTED MALT LIQUORS.	691 955	96.2	1 087	719 111	96.2
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	7 317	1.0	43	74 700	9.8
5095212	WINES	14 216	2.0	238	210 939	6.7
	COMMODITIES, N.E.C.	2 324	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	41	(Z)	6	1 490	2.8
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 670					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 22,996					
	SALES REPORTED BY COMMODITY LINE.	220 975	100.0	566	(X)	(X)
5044110	EGGS (FRESH, STORAGE)	124	.1	3	693	17.9
5049300	CANNED, BOTTLED FOODS	124	.1	5	1 894	6.5
	CANNED VEGETABLES, VEGETABLE JUICES	103		3	1 047	9.8
	NOT REPORTED IN DETAIL.	21		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	2 206	1.0	106	31 694	7.0
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.).	418	.2	36	13 886	3.0
5094110	CIGARETTES, CIGARS, TOBACCO	154	.1	4	2 005	7.7
	CIGARS.	153		3	1 960	7.8
	NOT REPORTED IN DETAIL.	1		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS.	216 638	98.0	566	220 975	98.0
5095212	WINES	457	.2	4	1 678	27.2
	COMMODITIES, N.E.C.	779	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	75	(Z)	9	2 465	3.0
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 623					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 36,695					
	SALES REPORTED BY COMMODITY LINE.	434 064	100.0	528	(X)	(X)

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) 4)	(5)
	BEER (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5048100	FRESH FRUITS, VEGETABLES, BERRIES	1 464	.3	5	5 811	25.2
	FRESH FRUITS, BERRIES, MELONS	1 161		3	3 932	29.5
	FRESH VEGETABLES.	302		4	3 810	7.9
	NOT REPORTED IN DETAIL.	1		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	1 119	.3	4	5 240	21.4
	CANNED FRUITS, FRUIT JUICES	353		4	5 240	6.7
	CANNED VEGETABLES, VEGETABLE JUICES	447		4	5 240	8.5
	CANNED FISH, SEAFOOD.	99		4	5 240	1.9
	CANNED MEATS.	103		4	5 240	2.0
	CANNED MILK	72		3	3 971	1.8
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD .	41		3	3 971	1.0
	NOT REPORTED IN DETAIL.	4		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	532	.1	15	8 059	6.6
5049930	SUGAR (REFINED)	247	.1	3	3 971	6.2
5049950	GROCERIES, EXCEPT AS SPECIFIED.	252	.1	4	4 633	5.4
	COOKING OILS (INC. VEGETABLE SHORTENINGS) .	27		3	3 971	.7
	BREAKFAST CEREALS (FULLY, PARTLY COOKED). .	23		3	3 971	.6
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS).	159		4	4 633	3.4
	NOT REPORTED IN DETAIL.	43		(NA)	(NA)	(NA)
5094110	CIGARETTES, CIGARS, TOBACCO	556	.1	3	3 971	14.0
	CIGARETTES.	530		3	3 971	13.3
	CIGARS.	15		3	3 971	.4
	OTHER TOBACCO	11		3	3 971	.3
5095110	BEER, FERMENTED MALT LIQUORS.	412 274	95.0	528	434 064	95.0
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	5 136	1.2	8	24 907	20.6
5095212	WINES	10 421	2.4	110	99 570	10.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	254	.1	12	14 276	1.8
	COMMODITIES, N.E.C.	1 764	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	45	(Z)	3	675	6.7
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 254					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	135 175	100.0	211	(X)	(X)
5095110	BEER, FERMENTED MALT LIQUORS.	133 499	98.8	211	135 175	98.8
5095212	WINES	1 627	1.2	3	4 416	36.8
	COMMODITIES, N.E.C.	29	(Z)	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	20	(Z)	3	948	2.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	BEER (CONT.)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 626					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	331 542	100.0	535	(X)	(X)
5049610	SOFT DRINKS	329	.1	7	2 883	11.4
5095110	BEER, FERMENTED MALT LIQUORS.	325 571	98.2	535	331 542	98.2
5095212	WINES	718	.2	19	7 396	9.7
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	223	.1	11	8 403	2.7
	COMMODITIES, N.E.C.	4 690	1.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	11	(Z)	4	1 680	.7
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 239					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 10,010					
	SALES REPORTED BY COMMODITY LINE.	122 496	100.0	205	(X)	(X)
5045100	CONFECTIONERY	421	.3	9	4 683	9.0
	CANDY, ALL KINDS.	253		5	3 392	7.5
	CHEWING GUM	60		3	2 248	2.7
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	97		7	3 539	2.7
	NOT REPORTED IN DETAIL.	11		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	284	.2	6	4 358	6.5
5049610	SOFT DRINKS	1 272	1.0	35	15 541	8.2
5095110	BEER, FERMENTED MALT LIQUORS.	106 823	87.2	205	122 496	87.2
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	9 251	7.6	18	38 435	24.1
5095212	WINES	3 321	2.7	28	43 696	7.6
5099670	FOOD, BEVERAGE BASIC MATERIALS.	91	.1	3	640	14.2
	COMMODITIES, N.E.C.	939	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	94	.1	5	1 664	5.6
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 564					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 34,021					
	SALES REPORTED BY COMMODITY LINE.	415 343	100.0	480	(X)	(X)
5045100	CONFECTIONERY	247	.1	5	1 950	12.7
5049610	SOFT DRINKS	1 790	.4	59	42 530	4.2
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.).	508	.1	20	14 525	3.5
5094110	CIGARETTES, CIGARS, TOBACCO	447	.1	7	4 970	9.0
	CIGARETTES.	232		3	2 236	10.4
	NOT REPORTED IN DETAIL.	215		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS.	390 749	94.1	480	415 343	94.1
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	5 679	1.4	14	24 141	23.5
5095212	WINES	15 153	3.6	212	136 851	11.1
	COMMODITIES, N.E.C.	735	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	35	(Z)	5	3 352	1.0
	WINES, DISTILLED SPIRITS (SIC 5095, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 81					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 3,946					
	SALES REPORTED BY COMMODITY LINE.	286 779	100.0	77	(X)	(X)
5049610	SOFT DRINKS	236	.1	4	6 750	3.5
5049950	GROCERIES, EXCEPT AS SPECIFIED.	2 600	.9	3	17 824	14.6
5095110	BEER, FERMENTED MALT LIQUORS.	17 870	6.2	43	153 152	11.7
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	222 436	77.6	70	278 831	79.8
5095212	WINES	40 142	14.0	71	252 884	15.9
	COMMODITIES, N.E.C.	3 495	1.2	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 265					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	1 158 311	100.0	178	(X)	(X)
5095110	BEER, FERMENTED MALT LIQUORS.	2 297	.2	16	84 293	2.7
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	931 049	80.4	122	1 063 020	87.6
5095212	WINES	224 213	19.4	159	944 414	23.7
	COMMODITIES, N.E.C.	699	.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	53	(Z)	3	1 211	4.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	WINES, DISTILLED SPIRITS (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER)	377				
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.....	829 302	100.0	332	(X)	(X)
5045100	CONFECTIONERY.....	1 795	.2	7	24 409	7.4
	CANDY, ALL KINDS.....	982		5	21 279	4.6
	CHEWING GUM.....	118		5	21 279	.6
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES.....	109		4	19 368	.6
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.....	33		4	10 071	.3
	NOT REPORTED IN DETAIL.....	553		(NA)	(NA)	(NA)
5049610	SOFT DRINKS.....	420	.1	17	22 669	1.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.....	1 043	.1	3	18 464	5.6
5094110	CIGARETTES, CIGARS, TOBACCO.....	5 537	.7	7	24 492	22.6
	CIGARETTES.....	4 259		7	24 492	17.4
	CIGARS.....	1 053		7	24 492	4.3
	OTHER TOBACCO.....	222		5	21 279	1.0
	NOT REPORTED IN DETAIL.....	3		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS.....	22 168	2.7	81	126 326	17.5
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).....	678 847	81.9	293	795 620	85.3
5095212	WINES.....	117 911	14.2	280	720 182	16.4
	COMMODITIES, N.E.C.....	1 581	.2	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER)	115				
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.....	339 108	100.0	106	(X)	(X)
5095110	BEER, FERMENTED MALT LIQUORS.....	9 928	2.9	34	129 481	7.7
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).....	287 155	84.7	100	331 485	86.6
5095212	WINES.....	37 212	11.0	90	298 503	12.5
	COMMODITIES, N.E.C.....	3 291	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	1 522	.4	3	10 844	14.0
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER)	144				
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000)	10,969				
	SALES REPORTED BY COMMODITY LINE.....	609 967	100.0	132	(X)	(X)
	WINES, DISTILLED SPIRITS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5095110	BEER, FERMENTED MALT LIQUORS.....	11 405	1.9	43	184 598	6.2
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).....	517 889	84.9	105	585 826	88.4
5095212	WINES.....	79 976	13.1	123	550 363	14.5
	COMMODITIES, N.E.C.....	554	.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	143	(Z)	3	43 609	.3
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER)	68				
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.....	128 046	100.0	62	(X)	(X)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).....	113 059	88.3	57	124 899	90.5
5095212	WINES.....	14 687	11.5	54	113 585	12.9
	COMMODITIES, N.E.C.....	278	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	22	(Z)	3	637	3.5
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER)	115				
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.....	369 184	100.0	107	(X)	(X)
5095110	BEER, FERMENTED MALT LIQUORS.....	6 985	1.9	38	123 332	5.7
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).....	309 546	83.8	104	363 354	85.2
5095212	WINES.....	51 612	14.0	92	346 238	14.9
	COMMODITIES, N.E.C.....	1 041	.3	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER)	75				
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.....	159 994	100.0	68	(X)	(X)
5049610	SOFT DRINKS.....	428	.3	16	24 401	1.8
5095110	BEER, FERMENTED MALT LIQUORS.....	24 483	15.3	50	102 027	24.0
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).....	117 823	73.6	63	154 736	76.1
5095212	WINES.....	15 956	10.0	60	141 267	11.3
	COMMODITIES, N.E.C.....	1 304	.8	(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	WINES, DISTILLED SPIRITS (CONT.)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 230					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	714 724	100.0	211	(X)	(X)
5049610	SOFT DRINKS	380	.1	11	16 379	2.3
5049980	MISCELLANEOUS FOOD PRODUCTS	929	.1	3	66 457	1.4
5095110	BEER, FERMENTED MALT LIQUORS.	24 907	3.5	91	325 012	7.7
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	590 191	82.6	168	654 979	90.1
5095212	WINES	97 635	13.7	174	622 100	15.7
	COMMODITIES, N.E.C.	664	.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	18	(Z)	3	1 375	1.3
	PRINTING AND WRITING PAPER (SIC 5096, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 64					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	49 978	100.0	55	(X)	(X)
5084940	ROPE, CORDAGE, TWINE.	157	.3	3	8 426	1.9
5096111	PRINTING AND WRITING PAPERS	37 867	75.8	54	48 713	77.7
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	2 813	5.6	4	9 348	30.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	6 302	12.6	11	21 508	29.3
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	692	1.4	9	12 668	5.5
5096213	PAPERBOARD, BOXBOARD.	476	1.0	8	11 369	4.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	553	1.1	6	9 946	5.6
	STATIONERY.	67		4	8 289	.8
	OTHER OFFICE SUPPLIES	434		3	3 491	12.4
	NOT REPORTED IN DETAIL.	52		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 027	2.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	91	.2	3	2 818	3.2
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 290					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	798 184	100.0	260	(X)	(X)
5081100	OFFICE MACHINES AND EQUIPMENT	473	.1	4	2 009	23.5
	PRINTING AND WRITING PAPER (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5093220	WASTE PAPER	2 230	.3	4	147 195	1.5
5096111	PRINTING AND WRITING PAPERS	447 072	56.0	252	498 713	89.6
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	307 793	38.6	31	405 384	75.9
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	14 327	1.8	32	86 431	16.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	3 701	.5	27	61 854	6.0
5096213	PAPERBOARD, BOXBOARD.	6 773	.8	28	219 937	3.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	4 430	.6	26	55 050	8.0
	STATIONERY.	3 182		15	31 071	10.2
	CARBON PAPER, STENCIL PAPER, INKED RIBBON .	627		8	19 295	3.2
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS. . .	13		3	827	1.6
	PENS, MECHANICAL PENCILS.	8		3	1 088	.7
	OTHER OFFICE SUPPLIES	284		9	22 147	1.3
	NOT REPORTED IN DETAIL.	316		(NA)	(NA)	(NA)
5098296	BUILDING AND CONSTRUCTION PAPER	1 663	.2	7	31 804	5.2
	COMMODITIES, N.E.C.	9 241	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	481	.1	12	156 403	.3
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 178					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 3,818					
	SALES REPORTED BY COMMODITY LINE.	375 773	100.0	160	(X)	(X)
5096111	PRINTING AND WRITING PAPERS	313 255	83.4	158	373 295	83.9
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	6 146	1.6	23	55 939	11.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	25 146	6.7	53	184 649	13.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	9 732	2.6	31	116 546	8.4
5096213	PAPERBOARD, BOXBOARD.	2 913	.8	17	47 207	6.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	10 995	2.9	28	77 623	14.2
	STATIONERY.	2 156		12	36 214	6.0
	CARBON PAPER, STENCIL PAPER, INKED RIBBON .	782		9	32 970	2.4
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS. . .	1 556		6	26 389	5.9
	PENS, MECHANICAL PENCILS.	501		6	26 335	1.9
	OTHER OFFICE SUPPLIES	695		6	25 567	2.7
	ARTISTS' SUPPLIES	782		3	22 949	3.4
	NOT REPORTED IN DETAIL.	4 523		(NA)	(NA)	(NA)
5097230	FLOOR COVERINGS	2 836	.8	6	29 419	9.6
5098296	BUILDING AND CONSTRUCTION PAPER	743	.2	5	21 083	3.5
	COMMODITIES, N.E.C.	3 590	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	417	.1	6	7 664	5.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	PRINTING AND WRITING PAPER (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 69					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 9,865					
	SALES REPORTED BY COMMODITY LINE.	100 779	100.0	63	(X)	(X)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	80	.1	4	11 260	.7
5081100	OFFICE MACHINES AND EQUIPMENT	469	.5	7	12 502	3.8
5084940	ROPE, CORDAGE, TWINE.	236	.2	14	42 032	.6
5084960	PRINTING AND DUPLICATING INKS	272	.3	8	17 340	1.6
5086220	SCHOOL EQUIPMENT, SUPPLIES.	728	.7	6	23 957	3.0
5087200	CUSTODIAL (JANITORS') SUPPLIES.	216	.2	6	25 285	.9
5096111	PRINTING AND WRITING PAPERS	77 690	77.1	62	100 376	77.4
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	2 061	2.0	20	53 946	3.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	8 840	8.8	28	67 762	13.0
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	3 018	3.0	21	57 617	5.2
5096213	PAPERBOARD, BOXBOARD.	877	.9	13	35 550	2.5
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	2 796	2.8	22	44 828	6.2
	STATIONERY.	401		13	28 807	1.4
	CARBON PAPER, STENCIL PAPER, INKED RIBBON .	127		9	28 183	.5
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS. . .	494		5	25 290	2.0
	PENS, MECHANICAL PENCILS.	242		8	26 978	.9
	OTHER OFFICE SUPPLIES	1 503		7	13 740	10.9
	NOT REPORTED IN DETAIL.	29		(NA)	(NA)	(NA)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.) . . .	562	.6	9	26 572	2.1
5098296	BUILDING AND CONSTRUCTION PAPER	525	.5	8	26 757	2.0
	COMMODITIES, N.E.C.	2 311	2.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	98	.1	3	451	21.7
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 88					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 3,668					
	SALES REPORTED BY COMMODITY LINE.	115 645	100.0	77	(X)	(X)
5084940	ROPE, CORDAGE, TWINE.	154	.1	6	10 733	1.4
5096111	PRINTING AND WRITING PAPERS	90 414	78.2	75	109 325	82.7
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	8 020	6.9	16	31 423	25.5
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	11 204	9.7	26	52 868	21.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	2 144	1.9	10	21 300	10.1
5096213	PAPERBOARD, BOXBOARD.	287	.2	3	8 607	3.3
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	1 002	.9	8	10 694	9.4
	PRINTING AND WRITING PAPER (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5098296	BUILDING AND CONSTRUCTION PAPER	269	.2	3	10 380	2.6
	COMMODITIES, N.E.C.	2 144	1.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	7	(Z)	3	1 128	.6
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 34					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	44 664	100.0	32	(X)	(X)
5084940	ROPE, CORDAGE, TWINE.	190	.4	6	13 183	1.4
5084960	PRINTING AND DUPLICATING INKS	28	.1	4	4 948	.6
5096111	PRINTING AND WRITING PAPERS	34 782	77.9	32	44 664	77.9
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	634	1.4	12	21 049	3.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	4 945	11.1	16	35 366	14.0
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	1 844	4.1	11	21 834	8.4
5096213	PAPERBOARD, BOXBOARD.	379	.8	7	13 048	2.9
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	713	1.6	8	11 200	6.4
	STATIONERY.	377		5	8 616	4.4
	OTHER OFFICE SUPPLIES	327		3	5 372	6.1
	NOT REPORTED IN DETAIL.	9		(NA)	(NA)	(NA)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.) . . .	201	.5	4	9 949	2.0
	COMMODITIES, N.E.C.	930	2.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	18	(Z)	3	1 109	1.6
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 70					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	76 499	100.0	63	(X)	(X)
5081100	OFFICE MACHINES AND EQUIPMENT	405	.5	5	9 935	4.1
	DUPLICATING MACHINES.	352		5	9 935	3.5
	OTHER OFFICE MACHINES	85		3	9 739	.9
5084940	ROPE, CORDAGE, TWINE.	248	.3	12	24 881	1.0
5084960	PRINTING AND DUPLICATING INKS	102	.1	9	19 772	.5
5096111	PRINTING AND WRITING PAPERS	53 807	70.3	62	76 185	70.6
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	1 097	1.4	15	27 202	4.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	6 862	9.0	30	54 296	12.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	3 789	5.0	20	36 309	10.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PRINTING AND WRITING PAPER (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5096213	PAPERBOARD, BOXBOARD	1 035	1.4	19	32 327	3.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	4 966	6.5	17	34 790	14.3
	STATIONERY	2 164		13	28 790	7.5
	CARBON PAPER, STENCIL PAPER, INKED RIBBON	41		7	19 063	.2
	OTHER OFFICE SUPPLIES	1 930		9	18 238	10.6
	NOT REPORTED IN DETAIL	831		(NA)	(NA)	(NA)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	308	.4	13	28 636	1.1
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	42	.1	7	10 295	.4
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	883	1.2	3	9 739	9.1
	COMMODITIES, N.E.C.	2 907	3.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	48	.1	4	2 698	1.8
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	17				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	17 937	100.0	15	(X)	(X)
5084940	ROPE, CORDAGE, TWINE	94	.5	4	9 841	1.0
5084960	PRINTING AND DUPLICATING INKS	19	.1	3	7 675	.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	55	.3	3	7 673	.7
5096111	PRINTING AND WRITING PAPERS	11 951	66.6	15	17 937	66.6
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	99	.6	5	9 569	1.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	2 567	14.3	7	13 767	18.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	617	3.4	4	9 841	6.3
5096213	PAPERBOARD, BOXBOARD	152	.8	5	10 085	1.5
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	1 504	8.4	4	10 026	15.0
	STATIONERY	166		4	10 026	1.7
	OTHER OFFICE SUPPLIES	1 039		3	9 451	11.0
	NOT REPORTED IN DETAIL	299		(NA)	(NA)	(NA)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	124	.7	5	10 416	1.2
	COMMODITIES, N.E.C.	751	4.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4	.0	3	1 319	.3
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	72				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	190 545	100.0	61	(X)	(X)
	PRINTING AND WRITING PAPER (CONT.)					
	PACIFIC DIVISION (CONT.)					
5081100	OFFICE MACHINES AND EQUIPMENT	145	.1	3	784	18.5
	DUPLICATING MACHINES	106		3	784	13.5
	NOT REPORTED IN DETAIL	39		(NA)	(NA)	(NA)
5084940	ROPE, CORDAGE, TWINE	1 451	.8	7	91 569	1.6
5086220	SCHOOL EQUIPMENT, SUPPLIES	3 457	1.8	5	84 940	4.1
5087200	CUSTODIAL (JANITORS') SUPPLIES	527	.3	5	90 603	.6
5096111	PRINTING AND WRITING PAPERS	115 405	60.6	60	190 404	60.6
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	9 919	5.2	10	132 885	7.5
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	40 116	21.1	21	159 134	25.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	7 403	3.9	12	124 293	6.0
5096213	PAPERBOARD, BOXBOARD	1 050	.6	12	111 041	.9
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	9 203	4.8	16	93 399	9.9
	STATIONERY	1 131		9	91 493	1.2
	CARBON PAPER, STENCIL PAPER, INKED RIBBON	332		4	85 104	.4
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS	2 384		3	53 647	4.4
	PENS, MECHANICAL PENCILS	655		5	85 554	.8
	OTHER OFFICE SUPPLIES	4 076		5	54 150	7.5
	ARTISTS' SUPPLIES	597		3	84 716	.7
	NOT REPORTED IN DETAIL	28		(NA)	(NA)	(NA)
5098296	BUILDING AND CONSTRUCTION PAPER	680	.4	5	92 168	.7
	COMMODITIES, N.E.C.	1 126	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	63	.0	4	823	7.7
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	242				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	21,968				
	SALES REPORTED BY COMMODITY LINE	124 180	100.0	198	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	789	.6	17	10 584	7.5
5022230	TOILET SOAPS	145	.1	18	15 348	.9
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	414	.3	39	21 607	1.9
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	362	.3	10	7 233	5.0
5045100	CONFECTIONERY	116	.1	8	3 914	3.0
5049980	MISCELLANEOUS FOOD PRODUCTS	51	.4	6	4 681	11.8

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5084940	ROPE, CORDAGE, TWINE	2 499	2.0	68	51 369	4.9
5086220	SCHOOL EQUIPMENT, SUPPLIES	443	.4	21	13 419	3.3
5087200	CUSTODIAL (JANITORS') SUPPLIES	1 364	1.1	58	32 814	4.2
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	549	.4	17	10 774	5.1
5096111	PRINTING AND WRITING PAPERS	3 135	2.5	23	17 390	18.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	61 548	49.6	168	108 435	56.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	31 057	25.0	120	80 196	38.7
5096213	PAPERBOARD, BOXBOARD	16 711	13.5	51	41 691	40.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	898	.7	34	16 803	5.3
	STATIONERY	339		14	9 707	3.5
	CARBON PAPER, STENCIL PAPER, INKED RIBBON	71		10	5 924	1.2
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS	170		16	8 893	1.9
	PENS, MECHANICAL PENCILS	162		15	9 217	1.8
	OTHER OFFICE SUPPLIES	73		11	6 285	1.2
	NOT REPORTED IN DETAIL	83		(NA)	(NA)	(NA)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 286	1.0	29	25 223	5.1
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	398	.3	7	3 670	10.8
5098296	BUILDING AND CONSTRUCTION PAPER	175	.1	8	6 741	2.6
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	325	.3	8	4 633	7.0
	TOYS, GAMES, FIREWORKS	233		3	1 327	17.6
	NOT REPORTED IN DETAIL	92		(NA)	(NA)	(NA)
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	122	.1	6	2 155	5.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	341	.3	13	6 000	5.7
	COMMODITIES, N.E.C.	738	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	214	.2	3	5 690	3.8
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 896					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 75,168					
	SALES REPORTED BY COMMODITY LINE	470 804	100.0	701	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	1 988	.4	35	22 696	8.8
5022230	TOILET SOAPS	741	.2	26	22 663	3.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	3 123	.7	14	15 863	19.7
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	1 632	.3	64	35 832	4.6
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5045100	CONFECTIONERY	883	.2	13	12 173	7.3
5049950	GROCERIES, EXCEPT AS SPECIFIED	269	.1	3	1 573	17.1
5049980	MISCELLANEOUS FOOD PRODUCTS	781	.2	13	5 720	13.7
5072210	HARDWARE	828	.2	15	9 443	8.8
5081100	OFFICE MACHINES AND EQUIPMENT	591	.1	7	6 012	9.8
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	504	.1	12	9 420	5.4
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	285	.1	6	1 621	17.6
5084940	ROPE, CORDAGE, TWINE	4 560	1.0	158	111 506	4.1
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	247	.1	6	4 304	5.7
5086220	SCHOOL EQUIPMENT, SUPPLIES	942	.2	29	21 499	4.4
5087200	CUSTODIAL (JANITORS') SUPPLIES	6 148	1.3	100	82 403	7.5
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	379	.1	21	9 000	4.2
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	359	.1	3	1 785	20.1
5093220	WASTE PAPER	276	.1	12	9 806	2.8
5096111	PRINTING AND WRITING PAPERS	11 287	2.4	55	62 552	18.0
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	1 317	.3	11	18 999	6.9
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	270 135	57.4	583	398 939	67.7
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	99 149	21.1	331	262 455	37.8
5096213	PAPERBOARD, BOXBOARD	47 788	10.2	150	125 099	38.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	2 322	.5	57	43 588	5.3
	STATIONERY	634		22	15 916	4.0
	CARBON PAPER, STENCIL PAPER, INKED RIBBON	79		10	10 037	.8
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS	274		24	16 328	1.7
	PENS, MECHANICAL PENCILS	310		22	16 849	1.8
	OTHER OFFICE SUPPLIES	567		18	16 999	3.3
	NOT REPORTED IN DETAIL	458		(NA)	(NA)	(NA)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	4 386	.9	74	59 153	7.4
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	648	.1	10	5 821	11.1
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	891	.2	19	14 362	6.2
5098296	BUILDING AND CONSTRUCTION PAPER	301	.1	12	7 598	4.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 349	.5	31	19 887	11.8
	COMMODITIES, N.E.C.	5 391	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	304	.1	9	4 373	7.0
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 433					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 32,571					
	SALES REPORTED BY COMMODITY LINE	328 000	100.0	344	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	687	.2	15	13 922	4.9
5022230	TOILET SOAPS	369	.1	17	14 618	2.5
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	2 068	.6	21	17 339	11.9
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	3 058	.9	48	74 001	4.1
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	665	.2	18	17 277	3.8
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	1 170	.4	6	23 791	4.9
5045100	CONFECTIONERY	4 930	1.5	21	44 748	11.0
5049300	CANNED, BOTTLED FOODS	2 102	.6	8	25 112	8.4
5049920	FLOUR, RELATED PRODUCTS	2 474	.8	3	22 541	11.0
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 461	.4	9	25 413	5.7
5049980	MISCELLANEOUS FOOD PRODUCTS	303	.1	8	2 294	13.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	441	.1	5	28 087	1.6
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	2 011	.6	11	7 229	27.8
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	819	.2	3	5 466	15.0
5084940	ROPE, CORDAGE, TWINE	2 169	.7	91	96 354	2.3
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	494	.2	4	3 041	16.2
5086220	SCHOOL EQUIPMENT, SUPPLIES	1 803	.5	34	31 588	5.7
5087200	CUSTODIAL (JANITORS') SUPPLIES	3 360	1.0	79	59 415	5.7
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	718	.2	27	26 789	2.7
5096111	PRINTING AND WRITING PAPERS	11 514	3.5	54	75 534	15.2
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	782	.2	13	23 236	3.4
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	173 438	52.9	296	289 267	60.0
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	68 101	20.8	202	221 971	30.7
5096213	PAPERBOARD, BOXBOARD	14 690	4.5	92	108 351	13.6
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	3 082	.9	52	53 604	5.7
	STATIONERY	897		32	32 498	2.8
	CARBON PAPER, STENCIL PAPER, INKED RIBBON	39		12	13 756	.3
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS	672		28	29 533	2.3
	PENS, MECHANICAL PENCILS	358		24	21 551	1.7
	OTHER OFFICE SUPPLIES	870		18	26 149	3.3
	NOT REPORTED IN DETAIL	246		(NA)	(NA)	(NA)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	4 535	1.4	52	59 766	7.6
5097230	FLOOR COVERINGS	474	.1	4	4 991	9.5
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 816	.6	13	13 174	13.8
5098296	BUILDING AND CONSTRUCTION PAPER	1 126	.3	18	28 015	4.0
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	420	.1	10	12 187	3.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	5 261	1.6	27	40 907	12.9
	COMMODITIES, N.E.C.	11 227	3.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	432	.1	6	21 017	2.1
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	138				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	17,341				
	SALES REPORTED BY COMMODITY LINE	104 519	100.0	109	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	198	.2	7	4 570	4.3
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	206	.2	20	12 838	1.6
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	93	.1	6	6 311	1.5
5045100	CONFECTIONERY	897	.9	8	8 662	10.4
5049980	MISCELLANEOUS FOOD PRODUCTS	594	.6	9	7 777	7.6
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	149	.1	3	2 320	6.4
5072210	HARDWARE	66	.1	6	4 166	1.6
5084940	ROPE, CORDAGE, TWINE	940	.9	31	51 862	1.8
5086220	SCHOOL EQUIPMENT, SUPPLIES	877	.8	18	14 709	6.0
5087200	CUSTODIAL (JANITORS') SUPPLIES	884	.8	25	21 083	4.2
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	218	.2	16	13 481	1.6
5096111	PRINTING AND WRITING PAPERS	17 056	16.3	32	60 028	28.4
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	387	.4	7	10 666	3.6
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	45 580	43.6	92	97 437	46.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	21 508	20.6	70	75 184	28.6
5096213	PAPERBOARD, BOXBOARD	7 401	7.1	29	46 754	15.8
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	2 857	2.7	28	46 293	6.2
	STATIONERY	1 222		16	35 492	3.4
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS	73		9	7 476	1.0
	PENS, MECHANICAL PENCILS	177		16	16 668	1.1
	OTHER OFFICE SUPPLIES	1 324		11	31 198	4.2
	NOT REPORTED IN DETAIL	61		(NA)	(NA)	(NA)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	896	.9	22	44 419	2.0

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	340	.3	5	25 975	1.3
5097230	FLOOR COVERINGS	471	.5	4	4 864	9.7
5098296	BUILDING AND CONSTRUCTION PAPER	675	.6	9	30 724	2.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	405	.4	8	7 124	5.7
	COMMODITIES, N.E.C.	1 793	1.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	28	(Z)	3	535	5.2
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	258				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	10,271				
	SALES REPORTED BY COMMODITY LINE	172 862	100.0	209	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	516	.3	7	6 909	7.5
5022230	TOILET SOAPS	249	.1	16	15 516	1.6
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	165	.1	4	1 994	8.3
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	993	.6	34	24 630	4.0
5045100	CONFECTIONERY	176	.1	10	6 442	2.7
5049980	MISCELLANEOUS FOOD PRODUCTS	122	.1	5	3 326	3.7
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	125	.1	6	8 110	1.5
5084940	ROPE, CORDAGE, TWINE	1 764	1.0	61	61 218	2.9
5086220	SCHOOL EQUIPMENT, SUPPLIES	1 541	.9	38	34 662	4.4
5087200	CUSTODIAL (JANITORS') SUPPLIES	3 891	2.3	67	55 064	7.1
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	1 765	1.0	35	28 587	6.2
5096111	PRINTING AND WRITING PAPERS	21 797	12.6	51	78 535	27.8
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	3 201	1.9	13	32 349	9.9
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	79 905	46.2	186	167 084	47.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	40 561	23.5	147	133 182	30.5
5096213	PAPERBOARD, BOXBOARD	8 356	4.8	52	54 938	15.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	1 336	.8	43	37 771	3.5
	STATIONERY	306		16	13 223	2.3
	CARBON PAPER, STENCIL PAPER, INKED RIBBON	8		4	3 965	.2
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS	351		20	11 880	3.0
	PENS, MECHANICAL PENCILS	150		25	26 182	.6
	OTHER OFFICE SUPPLIES	107		15	14 687	.7
	NOT REPORTED IN DETAIL	414		(NA)	(NA)	(NA)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	917	.5	38	28 145	3.3
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	255	.1	7	4 007	6.4
5098296	BUILDING AND CONSTRUCTION PAPER	2 090	1.2	22	39 416	5.3
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	102	.1	4	2 362	4.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	745	.4	18	9 044	8.2
	COMMODITIES, N.E.C.	1 981	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	309	.2	5	1 493	20.7
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	93				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	7,946				
	SALES REPORTED BY COMMODITY LINE	63 865	100.0	75	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	1 081	1.7	15	7 783	13.9
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	317	.5	17	12 575	2.5
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	101	.2	10	4 407	2.3
5045100	CONFECTIONERY	106	.2	7	2 734	3.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	308	.5	4	2 787	11.1
5072210	HARDWARE	103	.2	8	5 109	2.0
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	310	.5	3	4 174	7.4
5084940	ROPE, CORDAGE, TWINE	542	.8	27	28 213	1.9
5086220	SCHOOL EQUIPMENT, SUPPLIES	1 109	1.7	23	13 979	7.9
5087200	CUSTODIAL (JANITORS') SUPPLIES	1 879	2.9	37	23 823	7.9
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	426	.7	13	7 561	5.6
5096111	PRINTING AND WRITING PAPERS	6 037	9.5	24	30 049	20.1
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	153	.2	6	11 955	1.3
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	27 864	43.6	66	61 690	45.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	10 871	17.0	58	46 753	23.3
5096213	PAPERBOARD, BOXBOARD	2 077	3.3	20	28 347	7.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	2 060	3.2	31	28 407	7.3
	STATIONERY.	524		19	20 529	2.6
	CARBON PAPER, STENCIL PAPER, INKED RIBBON .	50		3	6 783	.7
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS. . .	755		18	18 830	4.0
	PENS, MECHANICAL PENCILS.	133		14	11 329	1.2
	OTHER OFFICE SUPPLIES	567		14	9 713	5.8
	NOT REPORTED IN DETAIL.	31		(NA)	(NA)	(NA)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.) . . .	1 174	1.8	22	23 439	5.0
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . . .	303	.5	4	6 964	4.4
5098296	BUILDING AND CONSTRUCTION PAPER	137	.2	8	11 788	1.2
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	147	.2	6	4 722	3.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	445	.7	11	13 374	3.3
	COMMODITIES, N.E.C.	5 850	9.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	465	.7	3	4 221	11.0
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 130					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 10,017					
	SALES REPORTED BY COMMODITY LINE.	78 098	100.0	103	(X)	(X)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	321	.4	15	17 420	1.8
5045100	CONFECTIONERY	73	.1	7	8 789	.8
5084940	ROPE, CORDAGE, TWINE.	174	.2	23	18 245	1.0
5086220	SCHOOL EQUIPMENT, SUPPLIES.	310	.4	10	9 328	3.3
5087200	CUSTODIAL (JANITORS') SUPPLIES.	3 422	4.4	47	43 044	8.0
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	995	1.3	18	20 400	4.9
5096111	PRINTING AND WRITING PAPERS	8 583	11.0	31	41 125	20.9
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	42 551	54.5	96	75 529	56.3
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	16 785	21.5	59	49 855	33.7
5096213	PAPERBOARD, BOXBOARD.	2 362	3.0	21	21 144	11.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	390	.5	20	16 555	2.4
	STATIONERY.	103		7	5 028	2.0
	CARBON PAPER, STENCIL PAPER, INKED RIBBON .	14		3	4 076	.3
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS. . .	33		7	5 207	.6
	PENS, MECHANICAL PENCILS.	61		8	8 698	.7
	OTHER OFFICE SUPPLIES	31		3	1 877	1.7
	NOT REPORTED IN DETAIL.	148		(NA)	(NA)	(NA)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.) . . .	309	.4	15	14 924	2.1
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5098296	BUILDING AND CONSTRUCTION PAPER	40	.1	4	7 963	.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 123	1.4	6	6 790	16.5
	COMMODITIES, N.E.C.	619	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	41	.1	3	806	5.1
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 58					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 2,781					
	SALES REPORTED BY COMMODITY LINE.	53 341	100.0	49	(X)	(X)
5022230	TOILET SOAPS.	103	.2	5	3 765	2.7
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	65	.1	5	3 765	1.7
5045100	CONFECTIONERY	345	.6	11	11 301	3.1
5084940	ROPE, CORDAGE, TWINE.	455	.9	15	21 916	2.1
5086220	SCHOOL EQUIPMENT, SUPPLIES.	1 734	3.3	10	18 405	9.4
5087200	CUSTODIAL (JANITORS') SUPPLIES.	570	1.1	16	22 424	2.5
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	267	.5	9	10 092	2.6
5096111	PRINTING AND WRITING PAPERS	11 326	21.2	29	44 610	25.4
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	391	.7	9	15 447	2.5
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	27 143	50.9	47	53 069	51.1
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	6 025	11.3	27	32 117	18.8
5096213	PAPERBOARD, BOXBOARD.	1 054	2.0	14	20 031	5.3
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	1 170	2.2	18	23 723	4.9
	STATIONERY.	415		14	19 853	2.1
	CARBON PAPER, STENCIL PAPER, INKED RIBBON .	18		3	8 995	.2
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS. . .	89		9	10 781	.8
	PENS, MECHANICAL PENCILS.	251		14	21 125	1.2
	OTHER OFFICE SUPPLIES	387		11	14 538	2.7
	NOT REPORTED IN DETAIL.	10		(NA)	(NA)	(NA)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.) . . .	1 127	2.1	18	20 604	5.5
5098296	BUILDING AND CONSTRUCTION PAPER	228	.4	7	10 459	2.2
	COMMODITIES, N.E.C.	1 243	2.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	95	.2	3	1 599	5.9
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 277					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 14,458					
	SALES REPORTED BY COMMODITY LINE.	258 360	100.0	231	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5022230	TOILET SOAPS	184	.1	17	9 254	2.0
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	497	.2	12	13 737	3.6
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	707	.3	36	21 766	3.2
5045100	CONFECTIONERY	1 109	.4	9	6 968	15.9
5049980	MISCELLANEOUS FOOD PRODUCTS	1 205	.5	6	5 206	23.1
5072210	HARDWARE	246	.1	10	9 191	2.7
5081100	OFFICE MACHINES AND EQUIPMENT	565	.2	4	12 083	4.7
5084940	ROPE, CORDAGE, TWINE	2 002	.8	55	71 718	2.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	361	.1	4	2 011	18.0
5086220	SCHOOL EQUIPMENT, SUPPLIES	4 135	1.6	21	59 724	6.9
5087200	CUSTODIAL (JANITORS') SUPPLIES	3 440	1.3	59	90 682	3.8
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	149	.1	14	8 894	1.7
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	356	.1	3	12 563	2.8
5093220	WASTE PAPER	148	.1	5	6 063	2.4
5096111	PRINTING AND WRITING PAPERS	21 525	8.3	55	119 824	18.0
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	5 043	2.0	24	89 904	5.6
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	151 672	58.7	203	245 404	61.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	35 572	13.8	126	174 673	20.4
5096213	PAPERBOARD, BOXBOARD	8 872	3.4	55	80 837	11.0
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	5 946	2.3	37	74 977	7.9
	STATIONERY	1 209		24	59 986	2.0
	CARBON PAPER, STENCIL PAPER, INKED RIBBON	80		13	49 172	.2
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS	618		20	35 895	1.7
	PENS, MECHANICAL PENCILS	1 085		21	58 671	1.8
	OTHER OFFICE SUPPLIES	617		16	36 001	1.7
	ARTISTS' SUPPLIES	129		8	49 599	.3
	NOT REPORTED IN DETAIL	2 208		(NA)	(NA)	(NA)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 848	.7	45	31 536	5.9
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	343	.1	8	49 993	.7
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	511	.2	4	9 803	5.2
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 228	.5	8	49 635	2.5
5098296	BUILDING AND CONSTRUCTION PAPER	914	.4	16	60 530	1.5
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	626	.2	8	6 072	10.3
5099321	FERTILIZER, FERTILIZER MATERIALS	303	.1	5	9 878	3.1
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	138	.1	3	2 302	6.0
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	1 650	.6	5	7 875	21.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	627	.2	14	16 118	3.9
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)					
	PACIFIC DIVISION (CONT.)					
	COMMODITIES, N.E.C.	6 379	2.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	59	(Z)	6	5 833	1.0
	STATIONERY, OFFICE SUPPLIES (SIC 5096, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	233				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	57 905	100.0	133	(X)	(X)
5081100	OFFICE MACHINES AND EQUIPMENT	1 469	2.5	47	15 024	9.8
	ADDING, ACCOUNTING, COMPUTING MACHINES	144		16	6 607	2.2
	DUPLICATING MACHINES	485		21	7 435	6.5
	TYPEWRITERS	258		19	6 208	4.2
	OTHER OFFICE MACHINES	425		17	5 718	7.4
	NOT REPORTED IN DETAIL	157		(NA)	(NA)	(NA)
5084960	PRINTING AND DUPLICATING INKS	139	.2	6	2 536	5.5
5086220	SCHOOL EQUIPMENT, SUPPLIES	1 265	2.2	15	10 096	12.5
5096111	PRINTING AND WRITING PAPERS	4 931	8.5	13	20 350	24.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	831	1.4	5	17 230	4.8
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	36 265	62.6	116	53 001	68.4
	STATIONERY	13 431		46	31 683	42.4
	CARBON PAPER, STENCIL PAPER, INKED RIBBON	5 817		35	28 178	20.6
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS	2 859		36	14 154	20.2
	PENS, MECHANICAL PENCILS	657		31	11 559	5.7
	OTHER OFFICE SUPPLIES	4 249		39	10 865	39.1
	ARTISTS' SUPPLIES	61		6	5 130	1.2
	NOT REPORTED IN DETAIL	9 191		(NA)	(NA)	(NA)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	31	.1	7	2 761	1.1
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	6 025	10.4	33	15 546	38.8
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	2 872	5.0	31	14 244	20.2
5099110	PHOTOGRAPHIC GOODS	1 037	1.8	5	4 967	20.9
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	145	.3	7	1 832	7.9
	TOYS, GAMES, FIREWORKS	92		5	685	13.4
	NOT REPORTED IN DETAIL	53		(NA)	(NA)	(NA)
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	114	.2	3	1 195	9.5
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	163	.3	7	1 754	9.3
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	50	.1	4	4 253	1.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	627	1.1	6	15 415	4.1
	COMMODITIES, N.E.C.	1 766	3.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	175	.3	12	3 516	5.0

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	STATIONERY, OFFICE SUPPLIES (CONT.)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 970					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	247 808	100.0	587	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	402	.2	5	2 267	17.7
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	939	.4	8	5 336	17.6
5081100	OFFICE MACHINES AND EQUIPMENT	4 248	1.7	92	33 812	12.6
	ADDING, ACCOUNTING, COMPUTING MACHINES. . .	394		34	9 074	4.3
	DUPLICATING MACHINES.	1 757		39	15 954	11.0
	ADDRESSING, MAILING MACHINES.	4		3	2 234	.2
	TYPEWRITERS	371		29	7 308	5.1
	OTHER OFFICE MACHINES	907		32	15 897	5.7
	NOT REPORTED IN DETAIL.	815		(NA)	(NA)	(NA)
5084940	ROPE, CORDAGE, TWINE.	160	.1	12	5 148	3.1
5084960	PRINTING AND DUPLICATING INKS	517	.2	17	9 800	5.3
5086220	SCHOOL EQUIPMENT, SUPPLIES.	1 252	.5	35	12 132	10.3
5096111	PRINTING AND WRITING PAPERS	2 659	1.1	38	16 116	16.5
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	896	.4	15	7 264	12.3
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	156	.1	15	5 847	2.7
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	195 746	79.0	494	222 481	88.0
	STATIONERY.	37 836		175	64 581	58.6
	CARBON PAPER, STENCIL PAPER, INKED RIBBON .	8 993		138	52 540	17.1
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS. . .	7 955		106	47 735	16.7
	PENS, MECHANICAL PENCILS.	29 100		137	85 986	33.8
	OTHER OFFICE SUPPLIES	34 874		125	66 544	52.4
	ARTISTS' SUPPLIES	6 622		35	26 886	24.6
	NOT REPORTED IN DETAIL.	70 366		(NA)	(NA)	(NA)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.) . . .	4 981	2.0	54	18 459	27.0
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	22 297	9.0	100	34 298	65.0
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . . .	4 516	1.8	55	23 857	18.9
5099110	PHOTOGRAPHIC GOODS.	426	.2	8	4 820	8.8
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	805	.3	17	3 058	26.3
	TOYS, GAMES, FIREWORKS.	494		7	1 735	28.5
	NOT REPORTED IN DETAIL.	311		(NA)	(NA)	(NA)
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	878	.4	14	7 684	11.4
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	499	.2	10	4 819	10.4
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.. . .	1 901	.8	14	7 924	24.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	252	.1	9	3 056	8.2
	COMMODITIES, N.E.C.	3 200	1.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 078	.4	37	11 108	9.7
	STATIONERY, OFFICE SUPPLIES (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 690					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 59,864					
	SALES REPORTED BY COMMODITY LINE.	135 826	100.0	387	(X)	(X)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	90	.1	7	2 993	3.0
5081100	OFFICE MACHINES AND EQUIPMENT	5 022	3.7	130	37 231	13.5
	ADDING, ACCOUNTING, COMPUTING MACHINES. . .	816		62	20 841	3.9
	DUPLICATING MACHINES.	2 188		61	24 174	9.1
	TYPEWRITERS	699		56	19 369	3.6
	OTHER OFFICE MACHINES	317		33	14 219	2.2
	NOT REPORTED IN DETAIL.	1 002		(NA)	(NA)	(NA)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	73	.1	3	292	25.0
5084940	ROPE, CORDAGE, TWINE.	157	.1	5	1 714	9.2
5084960	PRINTING AND DUPLICATING INKS	1 127	.8	17	11 419	9.9
5086220	SCHOOL EQUIPMENT, SUPPLIES.	2 526	1.9	66	32 116	7.9
5087200	CUSTODIAL (JANITORS') SUPPLIES.	115	.1	5	1 629	7.1
5096111	PRINTING AND WRITING PAPERS	1 855	1.4	23	13 930	13.3
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	395	.3	9	4 492	8.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	236	.2	11	8 040	2.9
5096213	PAPERBOARD, BOXBOARD.	143	.1	5	1 966	7.3
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	94 492	69.6	334	122 687	77.0
	STATIONERY.	14 491		101	47 025	30.8
	CARBON PAPER, STENCIL PAPER, INKED RIBBON .	6 172		102	53 302	11.6
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS. . .	11 986		97	54 806	21.9
	PENS, MECHANICAL PENCILS.	4 607		92	47 447	9.7
	OTHER OFFICE SUPPLIES	17 187		109	50 764	33.9
	ARTISTS' SUPPLIES	2 204		38	24 907	8.8
	NOT REPORTED IN DETAIL.	37 845		(NA)	(NA)	(NA)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.) . . .	2 173	1.6	36	18 535	11.7
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	11 728	8.6	99	32 225	36.4
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . . .	8 720	6.4	93	36 650	23.8
5097230	FLOOR COVERINGS	183	.1	6	4 216	4.3
5099110	PHOTOGRAPHIC GOODS.	631	.5	4	3 616	17.5
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	223	.2	11	4 839	4.6
	TOYS, GAMES, FIREWORKS.	144		6	2 720	5.3
	NOT REPORTED IN DETAIL.	79		(NA)	(NA)	(NA)
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	678	.5	29	14 461	4.7
5099420	JEWELRY, SILVERWARE, TROPHIES	69	.1	7	3 735	1.8
	COSTUME JEWELRY	64		7	3 735	1.7
	NOT REPORTED IN DETAIL.	5		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	STATIONERY, OFFICE SUPPLIES (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	1 444	1.1	14	5 960	24.2
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	571	.4	15	4 117	13.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	389	.3	21	7 729	5.0
	COMMODITIES, N.E.C.	1 016	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 770	1.3	57	15 219	11.6
	WEST NORTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	SOUTH ATLANTIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	464				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	97 351	100.0	249	(X)	(X)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	178	.2	4	1 157	15.4
5045100	CONFECTIONERY	242	.2	5	1 190	20.3
5081100	OFFICE MACHINES AND EQUIPMENT	4 475	4.6	79	33 505	13.4
	ADDING, ACCOUNTING, COMPUTING MACHINES	554		34	11 673	4.7
	DUPLICATING MACHINES	1 737		41	23 091	7.5
	TYPEWRITERS	376		31	9 563	3.9
	OTHER OFFICE MACHINES	1 510		26	12 130	12.4
	NOT REPORTED IN DETAIL	298		(NA)	(NA)	(NA)
5084940	ROPE, CORDAGE, TWINE	49	.1	3	1 862	2.6
5084960	PRINTING AND DUPLICATING INKS	250	.3	11	6 252	4.0
5086220	SCHOOL EQUIPMENT, SUPPLIES	2 645	2.7	32	15 632	16.9
5094110	CIGARETTES, CIGARS, TOBACCO	173	.2	5	1 190	14.5

SIC industry and commodity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	4)	(5)
	STATIONERY, OFFICE SUPPLIES (CONT.)					
	PACIFIC DIVISION (CONT.)					
5096111	PRINTING AND WRITING PAPERS	2 655	2.7	17	19 788	13.4
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	136	.1	4	2 788	4.9
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	78	.1	4	3 840	2.0
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	69 368	71.3	216	91 125	76.1
	STATIONERY	17 935		72	33 247	53.9
	CARBON PAPER, STENCIL PAPER, INKED RIBBON	2 763		62	34 753	8.0
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS	3 438		59	34 493	10.0
	PENS, MECHANICAL PENCILS	12 850		66	45 775	28.1
	OTHER OFFICE SUPPLIES	11 444		51	26 983	42.4
	ARTISTS' SUPPLIES	796		17	16 594	4.8
	NOT REPORTED IN DETAIL	20 142		(NA)	(NA)	(NA)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 075	1.1	16	8 792	12.2
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	6 152	6.3	53	12 025	51.2
5097110	HOUSEHOLD FURNITURE	69	.1	3	1 175	5.9
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	5 898	6.2	61	46 551	12.9
5099110	PHOTOGRAPHIC GOODS	151	.2	3	1 819	8.3
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	135	.1	8	2 644	5.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	464	.5	7	6 808	6.8
5099420	JEWELRY, SILVERWARE, TROPHIES	199	.2	7	1 479	13.5
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	255	.3	14	1 905	13.4
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	203	.2	5	1 329	15.3
5099691	LUGGAGE, SADDLERY, HARNESS	316	.3	4	1 437	22.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	249	.3	12	4 132	6.0
	COMMODITIES, N.E.C.	953	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	883	.9	36	21 385	4.1
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	141				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	9,196				
	SALES REPORTED BY COMMODITY LINE	42 576	100.0	98	(X)	(X)
5081100	OFFICE MACHINES AND EQUIPMENT	228	.5	10	3 407	6.7
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	1 193	2.8	18	7 377	16.2
5097110	HOUSEHOLD FURNITURE	22 031	51.7	35	23 810	92.5
	HOUSEHOLD FURNITURE	13 849		25	17 528	79.0
	MATTRESSES, BED SPRINGS	2 341		9	5 501	42.6
	NOT REPORTED IN DETAIL	5 841		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	FURNITURE (HOUSEHOLD, OFFICE) (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . . .	17 438	41.0	65	20 910	83.4
	OFFICE FURNITURE (WOODEN, METAL).	12 512		43	15 289	81.8
	PUBLIC BUILDING FURNITURE	99		3	2 217	4.5
	STORE AND RESTAURANT FURNITURE.	159		4	1 937	8.2
	OTHER FURNITURE	1 064		9	1 655	64.3
	NOT REPORTED IN DETAIL.	3 604		(NA)	(NA)	(NA)
5097221	CURTAINS, DRAPERIES	36	.1	5	1 955	1.8
5097230	FLOOR COVERINGS	422	1.0	12	6 414	6.6
	CARPETS, RUGS	394		9	4 807	8.2
	NOT REPORTED IN DETAIL.	28		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	44	.1	4	2 547	1.7
	COMMODITIES, N.E.C.	1 020	2.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	164	.4	6	3 257	5.0
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 688					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 63,646					
	SALES REPORTED BY COMMODITY LINE.	226 039	100.0	454	(X)	(X)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	679	.3	10	8 364	8.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	572	.3	10	8 798	6.5
5072210	HARDWARE.	616	.3	5	4 897	12.6
5081100	OFFICE MACHINES AND EQUIPMENT	2 089	.9	26	14 030	14.9
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	2 795	1.2	25	12 353	22.6
5097110	HOUSEHOLD FURNITURE	106 007	46.9	209	127 172	83.4
	HOUSEHOLD FURNITURE	76 247		150	93 129	81.9
	MATTRESSES, BED SPRINGS	5 693		45	24 548	23.2
	NOT REPORTED IN DETAIL.	24 067		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . . .	101 535	44.9	275	118 379	85.8
	OFFICE FURNITURE (WOODEN, METAL).	60 176		184	76 336	78.8
	PUBLIC BUILDING FURNITURE	13 386		44	26 790	50.0
	STORE AND RESTAURANT FURNITURE.	3 507		21	10 566	33.2
	PROFESSIONAL FURNITURE.	2 124		19	11 443	18.6
	OTHER FURNITURE	7 708		27	15 358	50.2
	NOT REPORTED IN DETAIL.	14 634		(NA)	(NA)	(NA)
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	487	.2	11	4 781	10.2
5097221	CURTAINS, DRAPERIES	661	.3	16	11 148	5.9
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	522	.2	11	7 850	6.6
	FURNITURE (HOUSEHOLD, OFFICE) (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5097230	FLOOR COVERINGS	2 359	1.0	35	19 760	11.9
	CARPETS, RUGS	2 065		28	15 007	13.8
	LINOLEUM, OTHER HARD SURFACES	126		6	3 108	4.1
	NOT REPORTED IN DETAIL.	168		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	453	.2	21	9 069	5.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	409	.2	16	9 838	4.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	141	.1	5	2 897	4.9
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	414	.2	7	5 806	7.1
5099420	JEWELRY, SILVERWARE, TROPHIES	219	.1	6	4 223	5.2
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	201	.1	3	1 185	17.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	373	.2	10	7 471	5.0
	COMMODITIES, N.E.C.	4 042	1.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 465	.6	36	16 326	9.0
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 382					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 30,391					
	SALES REPORTED BY COMMODITY LINE.	128 050	100.0	254	(X)	(X)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	653	.5	9	11 667	5.6
5072210	HARDWARE.	301	.2	5	2 859	10.5
5081100	OFFICE MACHINES AND EQUIPMENT	895	.7	30	7 520	11.9
	ADDING, ACCOUNTING, COMPUTING MACHINES. . .	166		13	3 509	4.7
	DUPLICATING MACHINES.	124		8	1 999	6.2
	TYPEWRITERS	132		12	3 169	4.2
	OTHER OFFICE MACHINES	47		7	981	4.8
	NOT REPORTED IN DETAIL.	426		(NA)	(NA)	(NA)
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	313	.2	3	1 654	18.9
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	299	.2	3	2 701	11.1
5086220	SCHOOL EQUIPMENT, SUPPLIES.	163	.1	13	4 923	3.3
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	4 180	3.2	42	15 654	26.7
5097110	HOUSEHOLD FURNITURE	47 190	36.6	97	62 520	75.5
	HOUSEHOLD FURNITURE	33 681		68	42 664	78.9
	MATTRESSES, BED SPRINGS	6 430		26	24 073	26.7
	NOT REPORTED IN DETAIL.	7 079		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	FURNITURE (HOUSEHOLD, OFFICE) (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	64 237	49.8	180	88 609	72.5
	OFFICE FURNITURE (WOODEN, METAL)	33 950		103	55 025	61.7
	PUBLIC BUILDING FURNITURE	9 888		26	21 818	45.3
	STORE AND RESTAURANT FURNITURE	1 942		14	15 782	12.3
	PROFESSIONAL FURNITURE	300		7	4 177	7.2
	OTHER FURNITURE	4 190		17	9 322	44.9
	NOT REPORTED IN DETAIL	13 967		(NA)	(NA)	(NA)
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	379	.3	9	13 705	2.8
5097221	CURTAINS, DRAPERIES	927	.7	16	18 361	5.0
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	1 228	1.0	7	11 939	10.3
5097230	FLOOR COVERINGS	3 392	2.6	32	26 719	12.7
	CARPETS, RUGS	3 123		24	24 073	13.0
	LINOLEUM, OTHER HARD SURFACES	87		3	8 716	1.0
	NOT REPORTED IN DETAIL	182		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES	952	.7	19	22 739	4.2
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	519	.4	9	13 957	3.7
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	259	.2	4	4 430	5.8
5099420	JEWELRY, SILVERWARE, TROPHIES	312	.2	5	13 037	2.4
	COMMODITIES, N.E.C.	2 299	1.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	552	.4	31	19 317	2.9
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	124				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	9,718				
	SALES REPORTED BY COMMODITY LINE	51 356	100.0	80	(X)	(X)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	720	1.4	4	3 500	20.6
5081100	OFFICE MACHINES AND EQUIPMENT	349	.7	8	1 268	27.5
	ADDING, ACCOUNTING, COMPUTING MACHINES	104		7	1 199	8.7
	TYPEWRITERS	92		7	1 178	7.8
	OTHER OFFICE MACHINES	133		4	824	16.1
	NOT REPORTED IN DETAIL	20		(NA)	(NA)	(NA)
5086220	SCHOOL EQUIPMENT, SUPPLIES	69	.1	3	469	14.7
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	556	1.1	9	2 757	20.2
5097110	HOUSEHOLD FURNITURE	29 159	56.8	35	32 469	89.8
	HOUSEHOLD FURNITURE	19 976		24	25 116	79.5
	MATTRESSES, BED SPRINGS	6 184		17	24 551	25.2
	NOT REPORTED IN DETAIL	2 999		(NA)	(NA)	(NA)
	FURNITURE (HOUSEHOLD, OFFICE) (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	17 153	33.4	50	25 597	67.0
	OFFICE FURNITURE (WOODEN, METAL)	11 109		28	19 960	55.7
	PUBLIC BUILDING FURNITURE	1 754		4	3 358	52.2
	NOT REPORTED IN DETAIL	4 290		(NA)	(NA)	(NA)
5097221	CURTAINS, DRAPERIES	528	1.0	10	6 005	8.8
5097230	FLOOR COVERINGS	984	1.9	14	13 242	7.4
	CARPETS, RUGS	551		9	5 468	10.1
	NOT REPORTED IN DETAIL	433		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES	336	.7	8	7 474	4.5
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	467	.9	5	4 264	11.0
	COMMODITIES, N.E.C.	962	1.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	73	.1	9	6 090	1.2
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	267				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	32,068				
	SALES REPORTED BY COMMODITY LINE	93 817	100.0	157	(X)	(X)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	300	.3	12	7 743	3.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	121	.1	7	3 491	3.5
5081100	OFFICE MACHINES AND EQUIPMENT	1 972	2.1	19	12 841	15.4
5086220	SCHOOL EQUIPMENT, SUPPLIES	94	.1	3	1 661	5.7
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	4 812	5.1	28	18 849	25.5
5097110	HOUSEHOLD FURNITURE	42 490	45.3	77	51 254	82.9
	HOUSEHOLD FURNITURE	35 119		58	41 986	83.6
	MATTRESSES, BED SPRINGS	5 882		41	26 327	22.3
	NOT REPORTED IN DETAIL	1 489		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	35 998	38.4	94	49 416	72.8
	OFFICE FURNITURE (WOODEN, METAL)	11 758		51	23 744	49.5
	PUBLIC BUILDING FURNITURE	4 164		10	11 136	37.4
	STORE AND RESTAURANT FURNITURE	204		4	2 834	7.2
	PROFESSIONAL FURNITURE	144		3	1 479	9.7
	OTHER FURNITURE	7 323		12	12 795	57.2
	NOT REPORTED IN DETAIL	12 405		(NA)	(NA)	(NA)
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	216	.2	7	2 482	8.7
5097221	CURTAINS, DRAPERIES	965	1.0	18	13 593	7.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	FURNITURE (HOUSEHOLD, OFFICE) (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	424	.5	8	5 713	7.4
	BED SPREADS, COMFORTABLES, BLANKETS	296		7	5 137	5.8
	SHEETS, PILLOW CASES	56		5	4 207	1.3
	TOWELS, WASH CLOTHS	39		4	3 805	1.0
	NOT REPORTED IN DETAIL	33		(NA)	(NA)	(NA)
5097223	SHADES, VENETIAN BLINDS	77	.1	3	2 278	3.4
5097230	FLOOR COVERINGS	3 872	4.1	36	30 466	12.7
	CARPETS, RUGS	1 946		21	21 162	9.2
	LINOLEUM, OTHER HARD SURFACES	948		13	9 875	9.6
	OTHER FLOOR COVERINGS	67		3	920	7.3
	NOT REPORTED IN DETAIL	911		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES	630	.7	22	13 433	4.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	386	.4	6	5 273	7.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	337	.4	8	3 254	10.4
	COMMODITIES, N.E.C.	656	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	467	.5	19	11 476	4.1
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 83					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 9,663					
	SALES REPORTED BY COMMODITY LINE	33 257	100.0	54	(X)	(X)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	552	1.7	8	3 957	13.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	119	.4	4	2 416	4.9
5081100	OFFICE MACHINES AND EQUIPMENT	435	1.3	8	9 235	4.7
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	1 772	5.3	13	12 229	14.5
5097110	HOUSEHOLD FURNITURE	15 382	46.3	29	16 974	90.6
	HOUSEHOLD FURNITURE	13 215		27	15 362	86.0
	MATTRESSES, BED SPRINGS	980		15	7 917	12.4
	NOT REPORTED IN DETAIL	1 187		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	10 053	30.2	27	18 265	55.0
5097230	FLOOR COVERINGS	380	1.1	12	7 758	4.9
	CARPETS, RUGS	51		5	3 787	1.3
	LINOLEUM, OTHER HARD SURFACES	262		7	4 824	5.4
	NOT REPORTED IN DETAIL	67		(NA)	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	416	1.3	3	3 608	11.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	414	1.2	4	4 036	10.3
	FURNITURE (HOUSEHOLD, OFFICE) (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
	COMMODITIES, N.E.C.	3 721	11.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	13	(Z)	4	2 102	.6
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 180					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 17,223					
	SALES REPORTED BY COMMODITY LINE	44 944	100.0	103	(X)	(X)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	759	1.7	4	3 343	22.7
5072210	HARDWARE	211	.5	3	1 283	16.4
5081100	OFFICE MACHINES AND EQUIPMENT	410	.9	15	4 110	10.0
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	3 466	7.7	26	13 451	25.8
5097110	HOUSEHOLD FURNITURE	15 441	34.4	34	18 952	81.5
	HOUSEHOLD FURNITURE	12 773		22	15 558	82.1
	MATTRESSES, BED SPRINGS	748		11	6 287	11.9
	NOT REPORTED IN DETAIL	1 920		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	21 925	48.8	76	27 958	78.4
	OFFICE FURNITURE (WOODEN, METAL)	10 563		49	16 749	63.1
	PUBLIC BUILDING FURNITURE	3 315		13	6 811	48.7
	OTHER FURNITURE	3 149		7	4 411	71.4
	NOT REPORTED IN DETAIL	4 898		(NA)	(NA)	(NA)
5097221	CURTAINS, DRAPERIES	113	.3	8	2 787	4.1
5097230	FLOOR COVERINGS	926	2.1	20	14 234	6.5
	CARPETS, RUGS	568		13	5 825	9.8
	LINOLEUM, OTHER HARD SURFACES	229		5	4 627	4.9
	NOT REPORTED IN DETAIL	129		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES	126	.3	11	4 209	3.0
	COMMODITIES, N.E.C.	988	2.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	579	1.3	19	10 856	5.3
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 66					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 5,489					
	SALES REPORTED BY COMMODITY LINE	14 881	100.0	41	(X)	(X)
5081100	OFFICE MACHINES AND EQUIPMENT	244	1.6	6	3 316	7.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	FURNITURE (HOUSEHOLD, OFFICE) (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	644	4.3	5	2 285	28.2
5097110	HOUSEHOLD FURNITURE	4 543	30.5	20	7 416	61.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	7 057	47.4	27	8 831	79.9
	OFFICE FURNITURE (WOODEN, METAL).	4 881		19	6 576	74.2
	PUBLIC BUILDING FURNITURE	446		3	785	56.8
	OTHER FURNITURE	722		7	1 308	55.2
	NOT REPORTED IN DETAIL.	1 008		(NA)	(NA)	(NA)
5097221	CURTAINS, DRAPERIES	308	2.1	8	3 767	8.2
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	385	2.6	4	2 706	14.2
5097230	FLOOR COVERINGS	1 372	9.2	12	6 130	22.4
	CARPETS, RUGS	1 111		10	4 981	22.3
	NOT REPORTED IN DETAIL.	261		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	25	.2	4	1 198	2.1
	COMMODITIES, N.E.C.	177	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	126	.8	7	2 595	4.9
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS.(NUMBER) 412					
	SALES NOT REPORTED BY COMMODITY LINE.($1,000) 43,682					
	SALES REPORTED BY COMMODITY LINE.	149 516	100.0	250	(X)	(X)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	1 468	1.0	8	8 613	17.0
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	187	.1	3	3 827	4.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	467	.3	4	7 943	5.9
5072210	HARDWARE.	971	.6	9	6 385	15.2
5081100	OFFICE MACHINES AND EQUIPMENT	1 813	1.2	21	7 260	25.0
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	136	.1	3	737	18.5
5086220	SCHOOL EQUIPMENT, SUPPLIES.	507	.3	6	2 352	21.6
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	2 460	1.6	28	11 152	22.1
5097110	HOUSEHOLD FURNITURE	58 534	38.1	109	76 289	76.7
	HOUSEHOLD FURNITURE	40 104		75	51 634	77.7
	MATTRESSES, BED SPRINGS	1 453		24	15 607	9.3
	NOT REPORTED IN DETAIL.	16 977		(NA)	(NA)	(NA)

SIC industry and commodity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) 4)	(5)
	FURNITURE (HOUSEHOLD, OFFICE) (CONT.)					
	PACIFIC DIVISION (CONT.)					
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	70 129	46.9	160	85 557	82.0
	OFFICE FURNITURE (WOODEN, METAL).	44 381		109	56 319	78.8
	PUBLIC BUILDING FURNITURE	3 010		22	9 520	31.6
	STORE AND RESTAURANT FURNITURE.	777		11	6 406	12.1
	PROFESSIONAL FURNITURE.	211		3	1 666	12.7
	OTHER FURNITURE	6 000		24	12 379	48.5
	NOT REPORTED IN DETAIL.	15 750		(NA)	(NA)	(NA)
5097221	CURTAINS, DRAPERIES	1 110	.7	22	12 964	8.6
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	1 897	1.3	17	15 264	12.4
	BED SPREADS, COMFORTABLES, BLANKETS	186		8	5 092	3.7
	TABLE LINENS.	64		3	1 367	4.7
	SHEETS, PILLOW CASES.	311		8	7 249	4.3
	TOWELS, WASH CLOTHS	571		9	9 061	6.3
	NOT REPORTED IN DETAIL.	765		(NA)	(NA)	(NA)
5097223	SHADES, VENETIAN BLINDS	83	.1	3	2 325	3.6
5097230	FLOOR COVERINGS	3 579	2.4	34	30 640	11.7
	CARPETS, RUGS	2 653		29	25 066	10.6
	LINOLEUM, OTHER HARD SURFACES	144		4	1 853	7.8
	OTHER FLOOR COVERINGS	476		6	8 235	5.8
	NOT REPORTED IN DETAIL.	306		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	474	.3	17	8 638	5.5
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	429	.3	7	5 988	7.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	229	.2	10	5 121	4.5
	COMMODITIES, N.E.C.	2 537	1.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 506	1.7	36	19 411	12.9
	HOME FURNISHINGS, FLOOR COVERINGS (SIC 5097, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS.(NUMBER) 230					
	SALES NOT REPORTED BY COMMODITY LINE.($1,000) 16,636					
	SALES REPORTED BY COMMODITY LINE.	115 641	100.0	146	(X)	(X)
5032100	YARD OR PIECE GOODS	2 733	2.4	10	14 729	18.6
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS..	547	.5	3	3 157	17.3
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	255	.2	3	3 130	8.1
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED).	181	.2	4	2 475	7.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	519	.4	5	2 443	21.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5072210	HARDWARE	2 372	2.1	13	11 305	21.0
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	207	.2	4	2 078	10.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	161	.1	3	1 006	16.0
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	163	.1	5	2 896	5.6
5097110	HOUSEHOLD FURNITURE	195	.2	3	2 211	8.8
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	6 077	5.3	28	18 692	32.5
5097221	CURTAINS, DRAPERIES	7 415	6.4	15	17 411	42.6
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	14 077	12.2	26	22 628	62.2
	BED SPREADS, COMFORTABLES, BLANKETS	1 955		14	10 755	18.2
	TABLE LINENS	1 207		12	9 301	13.0
	SHEETS, PILLOW CASES	2 575		13	10 797	23.8
	TOWELS, WASH CLOTHS	1 639		13	9 255	17.7
	OTHER LINENS AND DOMESTICS	3 972		16	13 250	30.0
	NOT REPORTED IN DETAIL	2 729		(NA)	(NA)	(NA)
5097223	SHADES, VENETIAN BLINDS	4 388	3.8	10	10 163	43.2
5097230	FLOOR COVERINGS	48 203	41.7	55	53 973	89.3
	CARPETS, RUGS	23 051		27	35 025	65.8
	LINOLEUM, OTHER HARD SURFACES	17 629		24	27 318	64.5
	OTHER FLOOR COVERINGS	4 684		8	17 879	26.2
	NOT REPORTED IN DETAIL	2 839		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES	232	.2	4	2 256	10.3
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	24 841	21.5	45	30 435	81.6
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	155	.1	4	1 224	12.7
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	104	.1	3	540	19.3
	COMMODITIES, N.E.C.	2 622	2.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	194	.2	4	4 024	4.8
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 1,433					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 102,789					
	SALES REPORTED BY COMMODITY LINE	763 884	100.0	1 014	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	436	.1	10	10 425	4.2
5032100	YARD OR PIECE GOODS	2 855	.4	23	23 569	12.1
	COTTON FABRICS	1 143		6	6 605	17.3
	RAYON, NYLON, OTHER MAN-MADE FABRICS	566		3	4 579	12.4
	OTHER YARD GOODS (INC. COATED FABRICS)	97		3	411	23.6
	NOT REPORTED IN DETAIL	1 049		(NA)	(NA)	(NA)
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	3 370	.4	13	24 966	13.5
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	4 281	.6	16	26 044	16.4
5039100	SHOES, OTHER FOOTWEAR	2 721	.4	3	19 912	13.7
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	426	.1	5	7 144	6.0
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	2 351	.3	5	19 611	12.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	3 933	.5	33	48 589	8.1
5072210	HARDWARE	5 456	.7	37	47 852	11.4
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	1 361	.2	14	6 524	20.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 098	.1	3	4 224	26.0
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	466	.1	7	5 467	8.5
5091212	IRON AND STEEL PRODUCTS (FLAT)	451	.1	3	2 883	15.6
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	449	.1	8	10 592	4.2
5097110	HOUSEHOLD FURNITURE	2 120	.3	23	35 715	5.9
	HOUSEHOLD FURNITURE	1 897		15	26 636	7.1
	MATTRESSES, BED SPRINGS	152		5	8 697	1.7
	NOT REPORTED IN DETAIL	71		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	2 542	.3	15	13 584	18.7
	PUBLIC BUILDING FURNITURE	1 594		3	6 360	25.1
	STORE AND RESTAURANT FURNITURE	101		3	1 086	9.3
	OTHER FURNITURE	295		5	3 024	9.8
	NOT REPORTED IN DETAIL	552		(NA)	(NA)	(NA)
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	122 267	16.0	233	173 183	70.6
5097221	CURTAINS, DRAPERIES	68 550	9.0	121	100 729	68.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	122 582	16.0	182	148 749	82.4
	BED SPREADS, COMFORTABLES, BLANKETS	20 211		78	55 525	36.4
	TABLE LINENS	25 317		93	81 394	31.1
	SHEETS, PILLOW CASES	22 619		83	75 001	30.2
	TOWELS, WASH CLOTHS	17 842		79	77 865	22.9
	OTHER LINENS AND DOMESTICS	15 418		71	63 084	24.4
	NOT REPORTED IN DETAIL	21 175		(NA)	(NA)	(NA)
5097223	SHADES, VENETIAN BLINDS	9 983	1.3	33	21 041	47.4
5097230	FLOOR COVERINGS	230 140	30.1	282	252 508	91.1
	CARPETS, RUGS	141 179		198	196 682	71.8
	LINOLEUM, OTHER HARD SURFACES	64 607		116	116 840	55.3
	OTHER FLOOR COVERINGS	11 138		52	52 189	21.3
	NOT REPORTED IN DETAIL	13 216		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	13 160	1.7	44	23 809	55.3
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	130 949	17.1	284	170 730	76.7
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	399	.1	3	2 686	14.9
5098291	WALLBOARD AND HARDBOARD	582	.1	3	3 427	17.0
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	4 007	.5	22	42 326	9.5
5099420	JEWELRY, SILVERWARE, TROPHIES	3 091	.4	26	27 602	11.2
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	3 714	.5	17	19 395	19.1
5099660	OTHER TEXTILE PRODUCTS.	2 203	.3	4	16 872	13.1
5099691	LUGGAGE, SADDLERY, HARNESS.	2 182	.3	4	12 737	17.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 903	.2	27	20 063	9.5
	COMMODITIES, N.E.C.	13 529	1.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	327	(Z)	18	15 159	2.2
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 622					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 55,959					
	SALES REPORTED BY COMMODITY LINE.	360 973	100.0	418	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	471	.1	3	8 756	5.4
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	291	.1	9	7 454	3.9
5032100	YARD OR PIECE GOODS	3 051	.8	14	19 921	15.3
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	487	.1	6	9 332	5.2
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	327	.1	9	12 824	2.5
	WORK CLOTHING, WORK GLOVES.	18		3	9 280	.2
	HOSIERY	91		3	10 207	.9
	UNDERWEAR, NIGHTWEAR.	92		3	10 207	.9
	NOT REPORTED IN DETAIL.	126		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	978	.3	11	17 107	5.7
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . . .	554	.2	6	11 147	5.0
	HOSIERY	304		5	11 063	2.7
	UNDERWEAR, NIGHTWEAR.	166		4	10 814	1.5
	NOT REPORTED IN DETAIL.	84		(NA)	(NA)	(NA)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	2 212	.6	8	10 030	22.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	3 786	1.0	17	23 403	16.2
5072210	HARDWARE.	3 545	1.0	23	30 303	11.7
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	184	.1	4	1 815	10.1
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	656	.2	8	2 465	26.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	643	.2	3	4 410	14.6
5086220	SCHOOL EQUIPMENT, SUPPLIES.	220	.1	3	716	30.7
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	1 762	.5	4	5 431	32.4
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	1 017	.3	8	11 007	9.2
5097110	HOUSEHOLD FURNITURE	1 554	.4	12	12 854	12.1
	HOUSEHOLD FURNITURE	819		9	5 528	14.8
	NOT REPORTED IN DETAIL.	735		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . . .	208	.1	5	1 908	10.9
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	64 427	17.8	85	75 604	85.2
5097221	CURTAINS, DRAPERIES	7 410	2.1	28	28 468	26.0
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	30 231	8.4	39	46 978	64.4
	BED SPREADS, COMFORTABLES, BLANKETS	8 977		26	35 331	25.4
	TABLE LINENS.	991		18	19 140	5.2
	SHEETS, PILLOW CASES.	3 796		21	28 863	13.2
	TOWELS, WASH CLOTHS	3 172		19	28 124	11.3
	OTHER LINENS AND DOMESTICS.	2 950		18	30 628	9.6
	NOT REPORTED IN DETAIL.	10 345		(NA)	(NA)	(NA)
5097223	SHADES, VENETIAN BLINDS	5 902	1.6	14	7 565	78.0
5097230	FLOOR COVERINGS	147 871	41.0	168	169 946	87.0
	CARPETS, RUGS	69 666		82	113 360	61.5
	LINOLEUM, OTHER HARD SURFACES	50 754		87	103 644	49.0
	OTHER FLOOR COVERINGS	8 460		35	47 062	18.0
	NOT REPORTED IN DETAIL.	18 991		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	5 100	1.4	18	7 503	68.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	59 258	16.4	133	114 845	51.6
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	465	.1	4	3 220	14.4
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	761	.2	3	2 521	30.2
5098220	GLASS (FLAT, BRICK, ETC.)	2 884	.8	5	9 949	29.0
5098299	OTHER BUILDING MATERIALS.	376	.1	3	2 415	15.6
5099110	PHOTOGRAPHIC GOODS.	333	.1	6	6 301	5.3
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	1 797	.5	10	19 902	9.0
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	2 917	.8	19	25 502	11.4
5099420	JEWELRY, SILVERWARE, TROPHIES	851	.2	15	10 153	8.4
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	252	.1	5	10 147	2.5
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.. . .	258	.1	3	811	31.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	3 021	.8	22	33 678	9.0
	COMMODITIES, N.E.C.	3 834	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 079	.3	20	14 125	7.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 213					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 23,372					
	SALES REPORTED BY COMMODITY LINE.	130 325	100.0	135	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	1 133	.9	4	3 746	30.2
5032100	YARD OR PIECE GOODS	1 454	1.1	9	13 021	11.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS..	355	.3	4	3 757	9.4
	OTHER DRY GOODS	252		3	3 236	7.8
	NOT REPORTED IN DETAIL.	103		(NA)	(NA)	(NA)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	739	.6	5	6 989	10.6
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	689	.5	6	8 946	7.7
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	106	.1	9	15 428	.7
5097110	HOUSEHOLD FURNITURE	3 794	2.9	12	19 873	19.1
	HOUSEHOLD FURNITURE	3 256		8	17 632	18.5
	MATTRESSES, BED SPRINGS	177		6	15 475	1.1
	NOT REPORTED IN DETAIL.	361		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . . .	1 233	.9	3	4 179	29.5
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	5 315	4.1	19	10 680	49.8
5097221	CURTAINS, DRAPERIES	5 974	4.6	19	16 833	35.5
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	9 688	7.4	18	19 647	49.3
	BED SPREADS, COMFORTABLES, BLANKETS	1 357		13	12 902	10.5
	TABLE LINENS.	879		9	13 087	6.7
	SHEETS, PILLOW CASES.	3 023		10	13 211	22.9
	TOWELS, WASH CLOTHS	1 942		11	13 452	14.4
	OTHER LINENS AND DOMESTICS.	1 669		7	10 683	15.6
	NOT REPORTED IN DETAIL.	818		(NA)	(NA)	(NA)
5097223	SHADES, VENETIAN BLINDS	783	.6	4	9 520	8.2
5097230	FLOOR COVERINGS	80 009	61.4	79	100 467	79.6
	CARPETS, RUGS	33 556		40	57 819	58.0
	LINOLEUM, OTHER HARD SURFACES	27 985		41	61 377	45.6
	OTHER FLOOR COVERINGS	2 862		14	19 684	14.5
	NOT REPORTED IN DETAIL.	15 606		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	912	.7	9	5 471	16.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	11 658	8.9	36	17 932	65.0
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	384	.3	3	2 719	14.1
5098232	INSULATION MATERIALS AND INSULATION BOARD . .	424	.3	3	2 719	15.6
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	335	.3	4	1 879	17.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	176	.1	3	4 309	4.1
	COMMODITIES, N.E.C.	5 069	3.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	95	.1	3	241	39.4
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 380					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 33,574					
	SALES REPORTED BY COMMODITY LINE.	141 843	100.0	242	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	617	.4	5	3 540	17.4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	215	.2	5	3 452	6.2
5032100	YARD OR PIECE GOODS	648	.5	8	6 785	9.6
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	220	.2	4	3 399	6.5
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	580	.4	6	8 557	6.8
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	1 430	1.0	5	6 992	20.5
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	1 265	.9	7	7 557	16.7
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	479	.3	18	10 385	4.6
5072210	HARDWARE.	1 135	.8	19	11 958	9.5
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	109	.1	3	1 062	10.3
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	211	.1	4	4 795	4.4
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	336	.2	4	4 795	7.0
	ELECTRICAL COOKING, FOOD SERVICE EQPT.. . .	226		3	3 418	6.6
	NOT REPORTED IN DETAIL.	110		(NA)	(NA)	(NA)
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	1 070	.8	6	5 238	20.4
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	351	.2	4	2 325	15.1
5087200	CUSTODIAL (JANITORS') SUPPLIES.	237	.2	5	3 630	6.5
5097110	HOUSEHOLD FURNITURE	1 638	1.2	11	5 813	28.2
	HOUSEHOLD FURNITURE	902		8	5 033	17.9
	MATTRESSES, BED SPRINGS	595		5	3 661	16.3
	NOT REPORTED IN DETAIL.	141		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . . .	560	.4	9	7 525	7.4
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	6 096	4.3	44	17 496	34.8
5097221	CURTAINS, DRAPERIES	2 458	1.7	23	9 679	25.4
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	11 774	8.3	33	20 227	58.2
	BED SPREADS, COMFORTABLES, BLANKETS	2 747		23	17 610	15.6
	TABLE LINENS.	608		14	10 215	6.0
	SHEETS, PILLOW CASES.	3 769		20	15 406	24.5
	TOWELS, WASH CLOTHS	1 788		17	15 321	11.7
	OTHER LINENS AND DOMESTICS.	2 037		16	13 695	14.9
	NOT REPORTED IN DETAIL.	825		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5097223	SHADES, VENETIAN BLINDS	670	.5	5	3 373	19.9
5097230	FLOOR COVERINGS	83 778	59.1	135	94 336	88.8
	CARPETS, RUGS	41 793		69	59 866	69.8
	LINOLEUM, OTHER HARD SURFACES	25 669		57	38 915	66.0
	OTHER FLOOR COVERINGS	6 739		28	21 119	31.9
	NOT REPORTED IN DETAIL	9 577		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES	1 251	.9	11	5 491	22.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	18 946	13.4	66	32 727	57.9
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	225	.2	3	858	26.2
5098291	WALLBOARD AND HARDBOARD	124	.1	3	2 412	5.1
5098297	ADHESIVES, MASTICS	321	.2	7	3 101	10.4
5098299	OTHER BUILDING MATERIALS	105	.1	3	1 258	8.3
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	293	.2	5	2 597	11.3
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	540	.4	11	5 566	9.7
5099420	JEWELRY, SILVERWARE, TROPHIES	399	.3	10	4 071	9.8
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	109	.1	3	604	18.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	667	.5	13	4 855	13.7
	COMMODITIES, N.E.C.	2 954	2.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	32	(Z)	6	2 129	1.5
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	90				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	46 182	100.0	60	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	2 454	5.3	3	9 541	25.7
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	285	.6	3	7 173	4.0
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	193	.4	4	2 994	6.4
5032100	YARD OR PIECE GOODS	397	.9	3	2 401	16.5
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	197	.4	3	2 755	7.2
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	547	1.2	6	8 603	6.4
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	820	1.8	8	10 677	7.7
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	627	1.4	7	12 915	4.9
5072210	HARDWARE	699	1.5	11	12 007	5.8
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	888	1.9	5	8 276	10.7
5097110	HOUSEHOLD FURNITURE	25	.1	3	997	2.5
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 663	3.6	14	11 960	13.9
5097221	CURTAINS, DRAPERIES	176	.4	3	1 434	12.3
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	1 592	3.4	8	11 098	14.3
	BED SPREADS, COMFORTABLES, BLANKETS	459		3	2 401	19.1
	SHEETS, PILLOW CASES	339		4	4 092	8.3
	TOWELS, WASH CLOTHS	171		4	6 917	2.5
	OTHER LINENS AND DOMESTICS	523		4	2 866	18.2
	NOT REPORTED IN DETAIL	100		(NA)	(NA)	(NA)
5097230	FLOOR COVERINGS	19 948	43.2	40	36 430	54.8
	CARPETS, RUGS	5 078		16	19 272	26.3
	LINOLEUM, OTHER HARD SURFACES	7 382		15	12 215	60.4
	OTHER FLOOR COVERINGS	1 856		9	5 983	31.0
	NOT REPORTED IN DETAIL	5 632		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES	136	.3	5	6 682	2.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	7 483	16.2	18	17 064	43.9
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	493	1.1	5	2 752	17.9
5098295	PLASTIC BUILDING MATERIALS	195	.4	4	1 632	11.9
5098297	ADHESIVES, MASTICS	117	.3	4	1 632	7.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	69	.1	5	6 871	1.0
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	970	2.1	6	9 967	9.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 183	2.6	8	8 793	13.5
	COMMODITIES, N.E.C.	4 865	10.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	160	.3	3	6 305	2.5
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	227				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	96 495	100.0	132	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	542	.6	3	5 320	10.2
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	76	.1	3	1 304	5.8
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	264	.3	3	2 965	8.9
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	230	.2	3	2 597	8.9

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	666	.7	5	4 328	15.4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	92	.1	9	15 791	.6
5072210	HARDWARE	605	.6	8	5 910	10.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	179	.2	3	1 571	11.4
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	228	.2	5	1 373	16.6
5097110	HOUSEHOLD FURNITURE	4 406	4.6	18	25 327	17.4
	HOUSEHOLD FURNITURE	4 057		15	24 245	16.7
	MATTRESSES, BED SPRINGS	232		10	17 263	1.3
	NOT REPORTED IN DETAIL	117		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	89	.1	4	1 102	8.1
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	2 763	2.9	20	7 257	38.1
5097221	CURTAINS, DRAPERIES	1 400	1.5	8	5 452	25.7
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	4 753	4.9	10	7 762	61.2
	BED SPREADS, COMFORTABLES, BLANKETS	449		5	3 491	12.9
	TABLE LINENS	337		4	2 408	14.0
	SHEETS, PILLOW CASES	1 277		4	2 829	45.1
	TOWELS, WASH CLOTHS	379		4	2 212	17.1
	OTHER LINENS AND DOMESTICS	733		5	3 445	21.3
	NOT REPORTED IN DETAIL	1 578		(NA)	(NA)	(NA)
5097223	SHADES, VENETIAN BLINDS	1 294	1.3	9	14 350	9.0
5097230	FLOOR COVERINGS	59 257	61.4	71	69 315	85.5
	CARPETS, RUGS	20 806		40	42 925	48.5
	LINOLEUM, OTHER HARD SURFACES	26 489		42	49 634	53.4
	OTHER FLOOR COVERINGS	2 251		10	14 888	15.1
	NOT REPORTED IN DETAIL	9 711		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES	320	.3	5	1 421	22.5
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	12 486	12.9	35	18 833	66.3
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	271	.3	3	1 340	20.2
5098295	PLASTIC BUILDING MATERIALS	752	.8	5	3 526	21.3
5098297	ADHESIVES, MASTICS	103	.1	6	5 428	1.9
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	65	.1	3	1 418	4.6
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	587	.6	7	2 726	21.5
	TOYS, GAMES, FIREWORKS	298		3	1 697	17.6
	NOT REPORTED IN DETAIL	289		(NA)	(NA)	(NA)
5099420	JEWELRY, SILVERWARE, TROPHIES	93	.1	5	1 421	6.5
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	219	.2	3	1 561	14.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	972	1.0	6	7 935	12.2
	COMMODITIES, N.E.C.	3 367	3.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	416	.4	8	5 379	7.7
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	134				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	12,223				
	SALES REPORTED BY COMMODITY LINE	57 120	100.0	85	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	136	.2	5	4 120	3.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	665	1.2	9	14 647	4.5
5072210	HARDWARE	755	1.3	8	5 909	12.8
5097110	HOUSEHOLD FURNITURE	3 774	6.6	13	18 396	20.5
	HOUSEHOLD FURNITURE	3 454		12	18 236	18.9
	MATTRESSES, BED SPRINGS	318		10	14 681	2.2
	NOT REPORTED IN DETAIL	2		(NA)	(NA)	(NA)
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	3 289	5.8	10	4 918	66.9
5097221	CURTAINS, DRAPERIES	1 884	3.3	12	12 309	15.3
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	2 526	4.4	7	12 667	19.9
5097230	FLOOR COVERINGS	35 208	61.6	54	44 829	78.5
	CARPETS, RUGS	12 263		25	29 965	40.9
	LINOLEUM, OTHER HARD SURFACES	13 516		22	25 593	52.8
	OTHER FLOOR COVERINGS	1 649		10	5 066	32.6
	NOT REPORTED IN DETAIL	7 780		(NA)	(NA)	(NA)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	3 657	6.4	17	7 200	50.8
5098295	PLASTIC BUILDING MATERIALS	295	.5	4	2 321	12.7
5098297	ADHESIVES, MASTICS	109	.2	4	1 846	5.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	207	.4	5	5 443	3.8
	COMMODITIES, N.E.C.	4 482	7.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	133	.2	6	4 910	2.7
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	593				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	75,822				
	SALES REPORTED BY COMMODITY LINE	331 327	100.0	354	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	963	.3	5	4 157	23.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	682	.2	5	4 512	15.1
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 238	.4	8	6 553	18.9

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5032100	YARD OR PIECE GOODS	207	.1	5	2 821	7.3
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	906	.3	5	14 772	6.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	386	.1	3	3 710	10.4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	3 046	.9	26	60 838	5.0
5072210	HARDWARE	3 560	1.1	19	24 268	14.7
5072230	PAINTERS' SUPPLIES	212	.1	3	3 969	5.3
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	197	.1	5	2 158	9.1
	ELECTRICAL COOKING, FOOD SERVICE EQPT.	56		4	1 322	4.2
	COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL)	139		4	2 114	6.6
	NOT REPORTED IN DETAIL	2		(NA)	(NA)	(NA)
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	338	.1	5	1 453	23.3
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	559	.2	6	4 170	13.4
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	1 848	.6	5	13 798	13.4
5097110	HOUSEHOLD FURNITURE	5 971	1.8	25	68 357	8.7
	HOUSEHOLD FURNITURE	5 549		23	59 384	9.3
	MATTRESSES, BED SPRINGS	331		6	30 871	1.1
	NOT REPORTED IN DETAIL	91		(NA)	(NA)	(NA)
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	19 409	5.9	58	37 857	51.3
5097221	CURTAINS, DRAPERIES	17 829	5.4	41	47 637	37.4
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	24 232	7.3	28	36 009	67.3
	BED SPREADS, COMFORTABLES, BLANKETS	2 329		11	11 616	20.0
	TABLE LINENS	1 230		11	10 736	11.5
	SHEETS, PILLOW CASES	2 858		7	10 224	28.0
	TOWELS, WASH CLOTHS	9 980		8	14 692	67.9
	OTHER LINENS AND DOMESTICS	2 683		8	18 562	14.5
	NOT REPORTED IN DETAIL	5 152		(NA)	(NA)	(NA)
5097223	SHADES, VENETIAN BLINDS	6 296	1.9	19	42 582	14.8
5097230	FLOOR COVERINGS	183 291	55.3	148	209 066	87.7
	CARPETS, RUGS	103 338		96	167 214	61.8
	LINOLEUM, OTHER HARD SURFACES	47 324		63	108 763	43.5
	OTHER FLOOR COVERINGS	8 383		35	59 504	14.1
	NOT REPORTED IN DETAIL	24 246		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES	5 515	1.7	21	9 865	55.9
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	43 537	13.1	105	64 844	67.1
5098291	WALLBOARD AND HARDBOARD	569	.2	3	3 839	14.8
5098295	PLASTIC BUILDING MATERIALS	740	.2	4	3 255	22.7
5098297	ADHESIVES, MASTICS	219	.1	6	6 470	3.4
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	551	.2	3	5 377	10.2
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 932	.6	10	18 367	10.5
5099420	JEWELRY, SILVERWARE, TROPHIES	306	.1	9	13 221	2.3
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	919	.3	9	13 962	6.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	896	.3	15	9 453	9.5
	COMMODITIES, N.E.C.	4 626	1.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	347	.1	8	2 874	12.1
	LUMBER, MILLWORK (SIC 5098, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	325				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	51,631				
	SALES REPORTED BY COMMODITY LINE	236 643	100.0	204	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	227	.1	14	22 569	1.0
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	201	.1	6	9 228	2.2
5072210	HARDWARE	1 089	.5	15	20 084	5.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	393	.2	21	23 606	1.7
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	144 965	61.3	125	187 310	77.4
	SOFTWOODS (EXC. FLOORING)	88 715		95	138 964	63.8
	HARDWOODS (EXC. FLOORING)	10 228		49	56 983	17.9
	FLOORING	7 875		57	104 845	7.5
	NOT REPORTED IN DETAIL	38 147		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	30 460	12.9	85	135 752	22.4
	HARDWOOD	12 978		56	63 048	20.6
	SOFT WOOD	16 526		62	110 739	14.9
	NOT REPORTED IN DETAIL	956		(NA)	(NA)	(NA)
5098141	SHINGLES	4 906	2.1	49	83 441	5.9
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	37 839	16.0	82	85 544	44.2
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	5 669	2.4	36	12 323	46.0
5098144	VENEER, OTHER WOOD PRODUCTS	763	.3	8	5 111	14.9
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	371	.2	12	20 733	1.8
5098212	CEMENT, LIME, PLASTER, STUCCO	146	.1	12	18 960	.8
5098220	GLASS (FLAT, BRICK, ETC.)	121	.1	4	9 990	1.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	1 680	.7	30	32 905	5.1
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	1 316		22	28 553	4.6
	ASBESTOS ROOFING, SIDING, SHINGLES	70		5	5 412	1.3
	GALVANIZED IRON AND STEEL SHEETS	6		4	2 294	.3
	ALUMINUM SHEETS	48		5	3 370	1.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	LUMBER, MILLWORK (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	103		9	16 510	.6
	NOT REPORTED IN DETAIL	137		(NA)	(NA)	(NA)
5098232	INSULATION MATERIALS AND INSULATION BOARD	1 846	.8	36	40 406	4.6
5098291	WALLBOARD AND HARDBOARD	2 144	.9	44	64 027	3.3
5098295	PLASTIC BUILDING MATERIALS	1 006	.4	10	9 345	10.8
5098296	BUILDING AND CONSTRUCTION PAPER	260	.1	10	20 387	1.3
5098297	ADHESIVES, MASTICS	135	.1	12	12 927	1.0
5098299	OTHER BUILDING MATERIALS	629	.3	6	7 706	8.2
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	166	.1	12	17 451	1.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	337	.1	7	9 686	3.5
	COMMODITIES, N.E.C.	1 211	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	79	(Z)	4	1 092	7.2
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	1,105				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	183,254				
	SALES REPORTED BY COMMODITY LINE	759 973	100.0	731	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	1 456	.2	50	104 106	1.4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	806	.1	4	4 021	20.0
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	440	.1	11	44 833	1.0
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	2 055	.3	23	16 839	12.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	460	.1	9	29 294	1.6
5072210	HARDWARE	2 831	.4	69	91 257	3.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	543	.1	8	9 366	5.8
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	587	.1	14	36 858	1.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	3 586	.5	77	118 080	3.0
5097230	FLOOR COVERINGS	1 037	.1	22	20 284	5.1
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	405 997	53.4	446	571 569	71.0
	SOFTWOODS (EXC. FLOORING)	275 192		320	427 815	64.3
	HARDWOODS (EXC. FLOORING)	54 479		172	220 262	24.7
	FLOORING	22 013		172	236 633	9.3
	NOT REPORTED IN DETAIL	54 313		(NA)	(NA)	(NA)

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	LUMBER, MILLWORK (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	108 776	14.3	277	391 848	27.8
	HARDWOOD	54 406		198	252 000	21.6
	SOFT WOOD	39 924		157	212 588	18.8
	NOT REPORTED IN DETAIL	14 446		(NA)	(NA)	(NA)
5098141	SHINGLES	9 389	1.2	79	157 502	6.0
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	123 227	16.2	263	286 966	42.9
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	38 313	5.0	138	136 958	28.0
5098144	VENEER, OTHER WOOD PRODUCTS	7 322	1.0	34	45 501	16.1
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	1 935	.3	28	77 908	2.5
5098212	CEMENT, LIME, PLASTER, STUCCO	1 914	.3	32	66 907	2.9
5098220	GLASS (FLAT, BRICK, ETC.)	2 572	.3	24	32 940	7.8
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	9 502	1.3	87	139 584	6.8
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	5 582		56	101 877	5.5
	ASBESTOS ROOFING, SIDING, SHINGLES	1 058		21	59 460	1.8
	GALVANIZED IRON AND STEEL SHEETS	26		5	6 798	.4
	ALUMINUM SHEETS	946		15	41 844	2.3
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	690		27	46 014	1.5
	NOT REPORTED IN DETAIL	1 200		(NA)	(NA)	(NA)
5098232	INSULATION MATERIALS AND INSULATION BOARD	6 908	.9	103	160 091	4.3
5098291	WALLBOARD AND HARDBOARD	10 613	1.4	134	197 080	5.4
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	391	.1	9	17 341	2.3
	STRUCTURAL ASSEMBLIES	323		8	15 197	2.1
	NOT REPORTED IN DETAIL	68		(NA)	(NA)	(NA)
5098295	PLASTIC BUILDING MATERIALS	1 481	.2	24	51 259	2.9
5098296	BUILDING AND CONSTRUCTION PAPER	390	.1	34	46 912	.8
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	432	.1	6	6 232	6.9
5098299	OTHER BUILDING MATERIALS	1 121	.1	16	49 399	2.3
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	4 380	.6	27	58 696	7.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 306	.3	40	68 581	3.4
	COMMODITIES, N.E.C.	6 318	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 885	.4	29	30 566	9.4
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	1,057				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	163,094				
	SALES REPORTED BY COMMODITY LINE	735 791	100.0	701	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	957	.1	50	62 495	1.5

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	LUMBER, MILLWORK (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	1 876	.3	23	27 789	6.8
5072210	HARDWARE	4 079	.6	78	111 950	3.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	4 990	.7	84	118 976	4.2
5097230	FLOOR COVERINGS	2 784	.4	35	50 666	5.5
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	349 013	47.4	405	514 377	67.9
	SOFTWOODS (EXC. FLOORING)	229 707		290	377 528	60.8
	HARDWOODS (EXC. FLOORING)	48 217		168	178 324	27.0
	FLOORING	10 729		150	222 461	4.8
	NOT REPORTED IN DETAIL	60 360		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	143 370	19.5	275	435 200	32.9
	HARDWOOD	60 923		194	287 332	21.2
	SOFT WOOD	68 102		199	304 529	22.4
	NOT REPORTED IN DETAIL	14 345		(NA)	(NA)	(NA)
5098141	SHINGLES	1 396	.2	73	118 490	1.2
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	118 346	16.1	291	326 317	36.3
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	44 474	6.0	177	160 628	27.7
5098144	VENEER, OTHER WOOD PRODUCTS	5 981	.8	25	26 078	22.9
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	1 551	.2	22	40 543	3.8
5098212	CEMENT, LIME, PLASTER, STUCCO	1 071	.1	27	49 890	2.1
5098220	GLASS (FLAT, BRICK, ETC.)	1 396	.2	35	44 656	3.1
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	13 737	1.9	135	207 782	6.6
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	8 550		98	147 844	5.8
	ASBESTOS ROOFING, SIDING, SHINGLES	654		36	62 036	1.1
	GALVANIZED IRON AND STEEL SHEETS	490		18	31 496	1.6
	ALUMINUM SHEETS	987		19	29 584	3.3
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	183		16	23 795	.8
	NOT REPORTED IN DETAIL	2 873		(NA)	(NA)	(NA)
5098232	INSULATION MATERIALS AND INSULATION BOARD	10 631	1.4	146	238 936	4.4
5098291	WALLBOARD AND HARDBOARD	12 299	1.7	146	247 486	5.0
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	4 240	.6	25	70 442	6.0
	STRUCTURAL ASSEMBLIES	3 237		18	47 429	6.8
	NOT REPORTED IN DETAIL	1 003		(NA)	(NA)	(NA)
5098295	PLASTIC BUILDING MATERIALS	1 657	.2	41	56 196	2.9
5098299	OTHER BUILDING MATERIALS	4 421	.6	36	67 255	6.6
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	560	.1	34	30 863	1.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	817	.1	40	52 148	1.6
	COMMODITIES, N.E.C.	4 869	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 276	.2	55	51 010	2.5
	LUMBER, MILLWORK (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	442				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	58,748				
	SALES REPORTED BY COMMODITY LINE	356 010	100.0	301	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	620	.2	31	47 931	1.3
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	500	.1	3	1 311	38.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	558	.2	7	12 507	4.5
5072210	HARDWARE	2 383	.7	41	55 553	4.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	688	.2	6	10 084	6.8
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	1 871	.5	40	58 179	3.2
5097230	FLOOR COVERINGS	754	.2	16	28 001	2.7
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	180 285	50.6	180	269 882	66.8
	SOFTWOODS (EXC. FLOORING)	135 062		144	219 815	61.4
	HARDWOODS (EXC. FLOORING)	11 876		46	66 595	17.8
	FLOORING	4 475		64	131 859	3.4
	NOT REPORTED IN DETAIL	28 872		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	48 116	13.5	136	240 312	20.0
	HARDWOOD	17 771		98	170 904	10.4
	SOFT WOOD	26 728		99	181 868	14.7
	NOT REPORTED IN DETAIL	3 617		(NA)	(NA)	(NA)
5098141	SHINGLES	2 413	.7	54	108 504	2.2
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	62 768	17.6	139	196 213	32.0
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	18 758	5.3	87	111 304	16.9
5098144	VENEER, OTHER WOOD PRODUCTS	397	.1	11	12 589	3.2
5098212	CEMENT, LIME, PLASTER, STUCCO	240	.1	16	22 295	1.1
5098220	GLASS (FLAT, BRICK, ETC.)	771	.2	26	40 706	1.9
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	8 351	2.3	65	101 967	8.2
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	4 546		54	80 592	5.6
	ASBESTOS ROOFING, SIDING, SHINGLES	783		28	42 424	1.8
	GALVANIZED IRON AND STEEL SHEETS	1 092		15	28 938	3.8
	ALUMINUM SHEETS	449		8	18 783	2.4
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	167		11	18 462	.9
	NOT REPORTED IN DETAIL	1 314		(NA)	(NA)	(NA)
5098232	INSULATION MATERIALS AND INSULATION BOARD	5 703	1.6	75	132 520	4.3
5098291	WALLBOARD AND HARDBOARD	6 242	1.8	74	112 730	5.5
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	3 600	1.0	16	41 176	8.7
	STRUCTURAL ASSEMBLIES	2 784		14	36 810	7.6
	NOT REPORTED IN DETAIL	816		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	LUMBER, MILLWORK (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5098295	PLASTIC BUILDING MATERIALS	1 639	.5	24	32 121	5.1
5098297	ADHESIVES, MASTICS	268	.1	31	45 956	.6
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	278	.1	3	2 505	11.1
5098299	OTHER BUILDING MATERIALS	1 971	.6	26	36 582	5.4
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	2 066	.6	26	30 700	6.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	371	.1	17	21 513	1.7
	COMMODITIES, N.E.C.	4 114	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	285	.1	15	10 588	2.7
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	861				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	535 079	100.0	542	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	2 694	.5	94	111 698	2.4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	302	.1	5	3 638	8.3
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	462	.1	25	26 684	1.7
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	1 745	.3	29	32 096	5.4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	694	.1	18	23 925	2.9
5072210	HARDWARE	6 744	1.3	100	112 214	6.0
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	1 922	.4	31	36 869	5.2
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	2 117	.4	81	79 540	2.7
5097230	FLOOR COVERINGS	1 748	.3	36	42 148	4.1
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	262 547	49.1	394	425 598	61.7
	SOFTWOODS (EXC. FLOORING)	151 888		290	316 922	47.9
	HARDWOODS (EXC. FLOORING)	51 531		174	186 104	27.7
	FLOORING	11 212		127	166 366	6.7
	NOT REPORTED IN DETAIL	47 916		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	84 372	15.8	222	309 689	27.2
	HARDWOOD	33 745		165	211 152	16.0
	SOFT WOOD	32 569		128	173 019	18.8
	NOT REPORTED IN DETAIL	18 058		(NA)	(NA)	(NA)
5098141	SHINGLES	613	.1	37	58 065	1.1
	LUMBER, MILLWORK (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	74 625	13.9	223	258 238	28.9
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	32 041	6.0	145	148 338	21.6
5098144	VENEER, OTHER WOOD PRODUCTS	6 363	1.2	38	44 892	14.2
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	2 179	.4	60	62 569	3.5
5098212	CEMENT, LIME, PLASTER, STUCCO	1 999	.4	55	62 651	3.2
5098213	SAND, GRAVEL, CRUSHED STONE	560	.1	20	15 518	3.6
5098220	GLASS (FLAT, BRICK, ETC.)	3 249	.6	29	46 835	6.9
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	8 132	1.5	100	118 132	6.9
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	3 707		80	84 660	4.4
	ASBESTOS ROOFING, SIDING, SHINGLES	759		36	44 561	1.7
	GALVANIZED IRON AND STEEL SHEETS	280		20	23 542	1.2
	ALUMINUM SHEETS	115		6	9 791	1.2
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	298		26	32 268	.9
	NOT REPORTED IN DETAIL	2 973		(NA)	(NA)	(NA)
5098232	INSULATION MATERIALS AND INSULATION BOARD	5 686	1.1	120	151 743	3.7
5098291	WALLBOARD AND HARDBOARD	8 915	1.7	132	172 465	5.2
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	3 550	.7	12	32 726	10.8
	STRUCTURAL ASSEMBLIES	2 198		8	19 951	11.0
	NOT REPORTED IN DETAIL	1 352		(NA)	(NA)	(NA)
5098293	CONCRETE PRODUCTS, BUILDING STONE	879	.2	18	16 244	5.4
5098294	READY OR TRANSIT MIXED CONCRETE	1 508	.3	14	15 862	9.5
5098295	PLASTIC BUILDING MATERIALS	1 755	.3	43	33 981	5.2
5098296	BUILDING AND CONSTRUCTION PAPER	489	.1	52	45 409	1.1
5098297	ADHESIVES, MASTICS	586	.1	48	44 768	1.3
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	515	.1	17	13 218	3.9
5098299	OTHER BUILDING MATERIALS	5 571	1.0	29	44 763	12.4
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	856	.2	18	13 879	6.2
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	391	.1	4	4 016	9.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 101	.4	48	57 024	3.7
	COMMODITIES, N.E.C.	5 528	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 641	.3	35	43 319	3.8
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	384				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	230 337	100.0	251	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	396	.2	31	40 241	1.0

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	LUMBER, MILLWORK (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	211	.1	6	7 449	2.8
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	334	.1	8	6 995	4.8
5072210	HARDWARE	1 089	.5	31	44 658	2.4
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	1 507	.7	16	18 568	8.1
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	1 146	.5	33	43 868	2.6
5097230	FLOOR COVERINGS	1 375	.6	23	30 810	4.5
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	113 965	49.5	202	191 994	59.4
	SOFTWOODS (EXC. FLOORING)	72 812		131	148 661	49.0
	HARDWOODS (EXC. FLOORING)	31 628		90	78 698	40.2
	FLOORING	1 991		44	66 782	3.0
	NOT REPORTED IN DETAIL	7 534		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	36 905	16.0	93	141 023	26.2
	HARDWOOD	18 336		67	105 110	17.4
	SOFT WOOD	16 265		58	88 410	18.4
	NOT REPORTED IN DETAIL	2 304		(NA)	(NA)	(NA)
5098141	SHINGLES	186	.1	14	38 532	.5
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	36 033	15.6	85	112 673	32.0
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	10 688	4.6	69	63 434	16.8
5098144	VENEER, OTHER WOOD PRODUCTS	2 935	1.3	12	21 011	14.0
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	567	.2	20	21 297	2.7
5098212	CEMENT, LIME, PLASTER, STUCCO	500	.2	15	18 503	2.7
5098220	GLASS (FLAT, BRICK, ETC.)	910	.4	24	33 110	2.7
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	4 299	1.9	48	55 594	7.7
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	2 827		43	51 910	5.4
	ASBESTOS ROOFING, SIDING, SHINGLES	387		19	27 701	1.4
	GALVANIZED IRON AND STEEL SHEETS	346		9	15 017	2.3
	ALUMINUM SHEETS	76		3	6 241	1.2
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	412		18	28 130	1.5
	NOT REPORTED IN DETAIL	251		(NA)	(NA)	(NA)
5098232	INSULATION MATERIALS AND INSULATION BOARD	3 035	1.3	51	62 076	4.9
5098291	WALLBOARD AND HARDBOARD	4 082	1.8	56	71 795	5.7
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	1 053	.5	3	4 866	21.6
	STRUCTURAL ASSEMBLIES	1 053		3	4 866	21.6
5098295	PLASTIC BUILDING MATERIALS	1 028	.4	20	26 671	3.9
5098296	BUILDING AND CONSTRUCTION PAPER	130	.1	16	20 762	.6
5098297	ADHESIVES, MASTICS	205	.1	24	30 963	.7
5098299	OTHER BUILDING MATERIALS	4 626	2.0	13	17 456	26.5
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	1 235	.5	7	3 903	31.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	299	.1	18	20 670	1.4
	COMMODITIES, N.E.C.	1 392	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	206	.1	10	6 504	3.2
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	547				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	93,135				
	SALES REPORTED BY COMMODITY LINE	319 715	100.0	339	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	1 661	.5	67	87 261	1.9
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	264	.1	17	14 421	1.8
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	277	.1	9	4 619	6.0
5072210	HARDWARE	4 196	1.3	97	109 686	3.8
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	222	.1	8	10 026	2.2
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	924	.3	20	14 168	6.5
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	5 468	1.7	98	119 542	4.6
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	405	.1	12	11 598	3.5
5097230	FLOOR COVERINGS	2 101	.7	46	59 357	3.5
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	126 784	39.7	248	244 545	51.8
	SOFTWOODS (EXC. FLOORING)	85 763		204	195 407	43.9
	HARDWOODS (EXC. FLOORING)	11 999		71	69 225	17.3
	FLOORING	3 250		72	76 841	4.2
	NOT REPORTED IN DETAIL	25 772		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	45 029	14.1	178	211 688	21.3
	HARDWOOD	18 947		142	171 725	11.0
	SOFT WOOD	24 022		118	146 391	16.4
	NOT REPORTED IN DETAIL	2 060		(NA)	(NA)	(NA)
5098141	SHINGLES	5 132	1.6	59	82 756	6.2
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	55 024	17.2	166	194 230	28.3
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	22 143	6.9	122	135 684	16.3
5098144	VENEER, OTHER WOOD PRODUCTS	3 698	1.2	32	52 201	7.1
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	818	.3	24	24 548	3.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	LUMBER, MILLWORK (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5098212	CEMENT, LIME, PLASTER, STUCCO	510	.2	44	64 457	.8
5098220	GLASS (FLAT, BRICK, ETC.)	2 523	.8	59	88 135	2.9
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	15 529	4.9	115	137 858	11.3
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	10 641		101	123 548	8.6
	ASBESTOS ROOFING, SIDING, SHINGLES	918		48	75 772	1.2
	GALVANIZED IRON AND STEEL SHEETS	1 915		44	61 694	3.1
	ALUMINUM SHEETS	312		16	31 657	1.0
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	145		11	13 447	1.1
	NOT REPORTED IN DETAIL	1 598		(NA)	(NA)	(NA)
5098232	INSULATION MATERIALS AND INSULATION BOARD	5 353	1.7	103	132 397	4.0
5098291	WALLBOARD AND HARDBOARD	10 789	3.4	124	155 841	6.9
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	948	.3	12	13 622	7.0
	STRUCTURAL ASSEMBLIES	948		12	13 622	7.0
5098293	CONCRETE PRODUCTS, BUILDING STONE	197	.1	18	18 624	1.1
5098294	READY OR TRANSIT MIXED CONCRETE	188	.1	27	40 913	.5
5098295	PLASTIC BUILDING MATERIALS	1 720	.5	57	74 579	2.3
5098296	BUILDING AND CONSTRUCTION PAPER	610	.2	43	69 136	.9
5098297	ADHESIVES, MASTICS	415	.1	52	78 163	.5
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	307	.1	11	16 568	1.9
5098299	OTHER BUILDING MATERIALS	3 341	1.0	42	63 856	5.2
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	336	.1	17	15 422	2.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 602	.5	37	33 920	4.7
	COMMODITIES, N.E.C.	892	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	309	.1	10	8 660	3.6
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	236				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	163 291	100.0	147	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	1 200	.7	19	36 289	3.3
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	1 430	.9	13	7 844	18.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	115	.1	4	3 823	3.0
5072210	HARDWARE	3 545	2.2	34	51 344	6.9
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	697	.4	5	9 758	7.1
	LUMBER, MILLWORK (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	696	.4	18	29 708	2.3
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	144	.1	5	12 367	1.2
5097230	FLOOR COVERINGS	337	.2	8	8 126	4.1
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	83 501	51.1	100	140 885	59.3
	SOFTWOODS (EXC. FLOORING)	69 919		83	119 790	58.4
	HARDWOODS (EXC. FLOORING)	4 500		33	43 937	10.2
	FLOORING	1 704		36	59 904	2.8
	NOT REPORTED IN DETAIL	7 378		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	26 437	16.2	72	106 385	24.9
	HARDWOOD	10 799		52	75 242	14.4
	SOFT WOOD	13 723		51	73 064	18.8
	NOT REPORTED IN DETAIL	1 915		(NA)	(NA)	(NA)
5098141	SHINGLES	989	.6	25	41 031	2.4
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	19 720	12.1	71	91 130	21.6
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	5 844	3.6	43	48 293	12.1
5098144	VENEER, OTHER WOOD PRODUCTS	909	.6	8	9 640	9.4
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	580	.4	9	22 785	2.5
5098212	CEMENT, LIME, PLASTER, STUCCO	542	.3	13	21 959	2.5
5098220	GLASS (FLAT, BRICK, ETC.)	1 535	.9	13	21 816	7.0
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	3 782	2.3	32	58 482	6.5
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	3 022		26	47 230	6.4
	ASBESTOS ROOFING, SIDING, SHINGLES	136		9	19 568	.7
	GALVANIZED IRON AND STEEL SHEETS	225		9	19 640	1.1
	ALUMINUM SHEETS	16		3	10 981	.1
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	52		7	14 580	.4
	NOT REPORTED IN DETAIL	331		(NA)	(NA)	(NA)
5098232	INSULATION MATERIALS AND INSULATION BOARD	2 559	1.6	33	53 746	4.8
5098291	WALLBOARD AND HARDBOARD	3 008	1.8	41	70 543	4.3
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	986	.6	7	14 612	6.7
5098295	PLASTIC BUILDING MATERIALS	105	.1	8	15 679	.7
5098297	ADHESIVES, MASTICS	147	.1	7	20 414	.7
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	232	.1	5	4 262	5.4
5098299	OTHER BUILDING MATERIALS	1 204	.7	18	38 479	3.1
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	272	.2	7	18 436	1.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	158	.1	10	12 337	1.3
	COMMODITIES, N.E.C.	2 132	1.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	485	.3	6	8 780	5.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	LUMBER, MILLWORK (CONT.)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 999					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	1 395 142	100.0	697	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	2 983	.2	54	85 106	3.5
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	862	.1	11	35 264	2.4
5072210	HARDWARE.	7 256	.5	75	102 932	7.0
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	3 769	.3	17	45 020	8.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	2 641	.2	83	136 028	1.9
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	2 349	.2	3	22 567	10.4
5097230	FLOOR COVERINGS	2 591	.2	19	45 732	5.7
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	890 144	63.8	517	1 185 943	75.1
	SOFTWOODS (EXC. FLOORING)	726 783		423	991 957	73.3
	HARDWOODS (EXC. FLOORING)	51 737		124	252 151	20.5
	FLOORING.	12 598		62	156 284	8.1
	NOT REPORTED IN DETAIL.	99 026		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) .	285 502	20.5	303	752 295	38.0
	HARDWOOD.	88 753		195	485 198	18.3
	SOFT WOOD	167 522		195	495 842	33.8
	NOT REPORTED IN DETAIL.	29 227		(NA)	(NA)	(NA)
5098141	SHINGLES.	17 781	1.3	80	215 457	8.3
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	63 875	4.6	186	373 356	17.1
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	18 708	1.3	85	111 147	16.8
5098144	VENEER, OTHER WOOD PRODUCTS	22 959	1.6	36	166 380	13.8
5098212	CEMENT, LIME, PLASTER, STUCCO	900	.1	15	25 443	3.5
5098220	GLASS (FLAT, BRICK, ETC.)	1 185	.1	15	18 098	6.5
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	10 152	.7	96	167 830	6.0
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	6 026		60	105 080	5.7
	ASBESTOS ROOFING, SIDING, SHINGLES.	1 146		22	66 364	1.7
	GALVANIZED IRON AND STEEL SHEETS.	362		10	13 230	2.7
	ALUMINUM SHEETS	118		9	17 262	.7
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.).	954		17	19 056	5.0
	NOT REPORTED IN DETAIL.	1 546		(NA)	(NA)	(NA)
5098232	INSULATION MATERIALS AND INSULATION BOARD . .	3 740	.3	83	115 400	3.2
5098291	WALLBOARD AND HARDBOARD	8 092	.6	119	273 892	3.0
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	3 024	.2	15	53 346	5.7
5098295	PLASTIC BUILDING MATERIALS.	3 627	.3	37	75 353	4.8
5098299	OTHER BUILDING MATERIALS.	6 913	.5	44	119 612	5.8
	LUMBER, MILLWORK (CONT.)					
	PACIFIC DIVISION (CONT.)					
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC. . .	14 330	1.0	30	212 769	6.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	4 362	.3	28	85 466	5.1
	COMMODITIES, N.E.C.	11 372	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6 025	.4	41	98 883	6.1
	CONSTRUCTION MATERIALS (SIC 5098, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 352					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 48,580					
	SALES REPORTED BY COMMODITY LINE.	107 772	100.0	218	(X)	(X)
5013110	AUTOMOTIVE GLASS.	151	.1	3	2 905	5.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	601	.6	20	15 555	3.9
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	227	.2	7	3 913	5.8
5072210	HARDWARE.	547	.5	14	12 698	4.3
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	213	.2	5	2 776	7.7
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	336	.3	6	4 544	7.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	1 597	1.5	38	35 072	4.6
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	116	.1	3	1 005	11.5
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES . . .	63	.1	3	991	6.4
5097230	FLOOR COVERINGS	318	.3	10	11 860	2.7
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	2 285	2.1	12	13 354	17.1
	SOFTWOODS (EXC. FLOORING)	1 369		6	8 331	16.4
	FLOORING.	826		7	9 431	8.8
	NOT REPORTED IN DETAIL.	90		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) .	2 515	2.3	21	22 072	11.4
	HARDWOOD.	2 138		18	20 968	10.2
	SOFT WOOD	331		6	5 523	6.0
	NOT REPORTED IN DETAIL.	46		(NA)	(NA)	(NA)
5098141	SHINGLES.	1 029	1.0	20	23 556	4.4
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	1 758	1.6	11	10 990	16.0
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	1 322	1.2	26	23 112	5.7
5098144	VENEER, OTHER WOOD PRODUCTS	166	.2	4	5 412	3.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONSTRUCTION MATERIALS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	21 472	19.9	66	37 573	57.1
5098212	CEMENT, LIME, PLASTER, STUCCO	10 868	10.1	44	32 007	34.0
5098213	SAND, GRAVEL, CRUSHED STONE	2 272	2.1	30	16 395	13.9
5098220	GLASS (FLAT, BRICK, ETC.)	10 911	10.1	34	16 599	65.7
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	18 828	17.5	63	45 450	41.4
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	10 579		43	32 672	32.4
	ASBESTOS ROOFING, SIDING, SHINGLES	2 779		22	20 731	13.4
	GALVANIZED IRON AND STEEL SHEETS	226		8	8 758	2.6
	ALUMINUM SHEETS	436		10	9 289	4.7
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	1 273		26	24 524	5.2
	NOT REPORTED IN DETAIL	3 535		(NA)	(NA)	(NA)
5098232	INSULATION MATERIALS AND INSULATION BOARD	5 641	5.2	57	41 459	13.6
5098291	WALLBOARD AND HARDBOARD	4 661	4.3	40	33 751	13.8
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	2 041	1.9	12	4 825	42.3
	STRUCTURAL ASSEMBLIES	1 329		5	3 329	39.9
	NOT REPORTED IN DETAIL	712		(NA)	(NA)	(NA)
5098293	CONCRETE PRODUCTS, BUILDING STONE	2 454	2.3	23	13 862	17.7
5098295	PLASTIC BUILDING MATERIALS	1 762	1.6	27	20 326	8.7
5098296	BUILDING AND CONSTRUCTION PAPER	333	.3	24	25 726	1.3
5098297	ADHESIVES, MASTICS	2 565	2.4	32	30 522	8.4
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	179	.2	7	3 984	4.5
5098299	OTHER BUILDING MATERIALS	8 930	8.3	42	22 682	39.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	227	.2	9	4 025	5.6
	COMMODITIES, N.E.C.	1 190	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	194	.2	7	2 694	7.2
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	1,141				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	131,142				
	SALES REPORTED BY COMMODITY LINE	460 603	100.0	737	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	1 269	.3	49	39 479	3.2
5072210	HARDWARE	1 427	.3	32	21 371	6.7
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	681	.1	18	11 307	6.0
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	589	.1	12	6 601	8.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	284	.1	6	2 575	11.0
	CONSTRUCTION MATERIALS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5091212	IRON AND STEEL PRODUCTS (FLAT)	703	.2	9	6 956	10.1
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	6 779	1.5	143	113 055	6.0
5091313	ALUMINUM SHAPES, FORMS, ETC.	2 035	.4	9	15 089	13.5
5097230	FLOOR COVERINGS	2 462	.5	39	31 076	7.9
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	2 832	.6	25	22 757	12.4
	SOFTWOODS (EXC. FLOORING)	1 826		19	19 158	9.5
	HARDWOODS (EXC. FLOORING)	76		3	1 746	4.4
	FLOORING	837		12	13 002	6.4
	NOT REPORTED IN DETAIL	93		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	4 253	.9	38	35 399	12.0
	HARDWOOD	1 319		23	20 254	6.5
	SOFT WOOD	1 555		20	16 520	9.4
	NOT REPORTED IN DETAIL	1 379		(NA)	(NA)	(NA)
5098141	SHINGLES	3 682	.8	52	52 977	7.0
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	4 473	1.0	33	32 418	13.8
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	4 635	1.0	52	52 676	8.8
5098144	VENEER, OTHER WOOD PRODUCTS	452	.1	9	7 990	5.7
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	94 656	20.6	205	139 044	68.1
5098212	CEMENT, LIME, PLASTER, STUCCO	20 790	4.5	103	78 137	26.6
5098213	SAND, GRAVEL, CRUSHED STONE	22 507	4.9	84	51 135	44.0
5098220	GLASS (FLAT, BRICK, ETC.)	41 205	8.9	98	54 319	75.9
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	82 252	17.9	216	149 339	55.1
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	43 802		170	123 954	35.3
	ASBESTOS ROOFING, SIDING, SHINGLES	13 434		99	83 079	16.2
	GALVANIZED IRON AND STEEL SHEETS	2 227		42	32 810	6.8
	ALUMINUM SHEETS	4 609		69	59 111	7.8
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	3 372		91	70 940	4.8
	NOT REPORTED IN DETAIL	14 808		(NA)	(NA)	(NA)
5098232	INSULATION MATERIALS AND INSULATION BOARD	25 523	5.5	154	122 348	20.9
5098291	WALLBOARD AND HARDBOARD	26 437	5.7	119	114 678	23.1
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	6 197	1.3	24	11 961	51.8
5098293	CONCRETE PRODUCTS, BUILDING STONE	19 825	4.3	90	47 303	41.9
5098294	READY OR TRANSIT MIXED CONCRETE	2 493	.5	14	13 210	18.9
5098295	PLASTIC BUILDING MATERIALS	5 455	1.2	57	47 808	11.4
5098296	BUILDING AND CONSTRUCTION PAPER	2 095	.5	64	47 993	4.4
5098297	ADHESIVES, MASTICS	5 889	1.3	112	78 006	7.5
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	1 304	.3	15	10 947	11.9
5098299	OTHER BUILDING MATERIALS	59 548	12.9	150	117 336	50.7
5099611	PETROLEUM PRODUCTS	1 164	.3	6	6 549	17.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 042	.2	28	14 800	7.0
	COMMODITIES, N.E.C.	3 816	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 849	.4	32	14 873	12.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	CONSTRUCTION MATERIALS (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 1,166					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 123,020					
	SALES REPORTED BY COMMODITY LINE.	503 522	100.0	750	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	2 960	.6	66	52 352	5.7
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	262	.1	4	3 746	7.0
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	324	.1	6	2 505	12.9
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	494	.1	8	9 380	5.3
5072210	HARDWARE.	1 760	.3	58	56 331	3.1
5072230	PAINTERS' SUPPLIES.	404	.1	12	4 566	8.8
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	2 036	.4	18	17 295	11.8
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	486	.1	16	9 721	5.0
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	507	.1	5	2 646	19.2
5091111	COAL (BITUMINOUS AND ANTHRACITE).	392	.1	6	3 052	12.8
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . . .	399	.1	7	18 159	2.2
5091212	IRON AND STEEL PRODUCTS (FLAT).	546	.1	8	5 867	9.3
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	7 316	1.5	127	113 920	6.4
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	3 520	.7	9	14 673	24.0
	CONCRETE REINFORCEMENT BARS	772		7	13 812	5.6
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES). .	2 422		4	8 988	26.9
	NOT REPORTED IN DETAIL.	326		(NA)	(NA)	(NA)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	538	.1	12	18 987	2.8
5097230	FLOOR COVERINGS	3 357	.7	53	49 237	6.8
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	5 193	1.0	42	49 525	10.5
	SOFTWOODS (EXC. FLOORING)	3 923		30	34 923	11.2
	HARDWOODS (EXC. FLOORING)	102		5	6 165	1.7
	FLOORING.	1 159		24	31 766	3.6
	NOT REPORTED IN DETAIL.	9		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) .	6 949	1.4	56	60 570	11.5
	HARDWOOD.	3 507		36	44 969	7.8
	SOFT WOOD	2 738		23	22 382	12.2
	NOT REPORTED IN DETAIL.	704		(NA)	(NA)	(NA)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	4 957	1.0	48	53 530	9.3
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	7 523	1.5	104	87 312	8.6
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	77 957	15.5	191	131 642	59.2
5098212	CEMENT, LIME, PLASTER, STUCCO	39 845	7.9	99	100 529	39.6
5098213	SAND, GRAVEL, CRUSHED STONE	29 034	5.8	97	71 708	40.5
5098220	GLASS (FLAT, BRICK, ETC.)	40 603	8.1	110	78 395	51.8
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	100 851	20.0	204	180 433	55.9
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	47 182		155	116 991	40.3
	ASBESTOS ROOFING, SIDING, SHINGLES.	4 054		84	79 702	5.1
	GALVANIZED IRON AND STEEL SHEETS.	2 728		32	38 993	7.0
	ALUMINUM SHEETS	7 707		47	50 170	15.4
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.).	1 985		53	50 376	3.9
	NOT REPORTED IN DETAIL.	37 195		(NA)	(NA)	(NA)
5098232	INSULATION MATERIALS AND INSULATION BOARD . .	26 385	5.2	162	135 216	19.5
5098291	WALLBOARD AND HARDBOARD	19 777	3.9	117	114 568	17.3
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	10 526	2.1	29	19 351	54.4
5098293	CONCRETE PRODUCTS, BUILDING STONE	11 088	2.2	90	36 836	30.1
5098294	READY OR TRANSIT MIXED CONCRETE	6 401	1.3	28	26 606	24.1
5098295	PLASTIC BUILDING MATERIALS.	10 519	2.1	78	74 123	14.2
5098296	BUILDING AND CONSTRUCTION PAPER	2 676	.5	66	66 880	4.0
5098297	ADHESIVES, MASTICS.	3 772	.7	98	88 621	4.3
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	3 658	.7	25	19 735	18.5
5098299	OTHER BUILDING MATERIALS.	51 908	10.3	169	124 374	41.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	2 077	.4	49	49 660	4.2
	COMMODITIES, N.E.C.	2 891	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	13 631	2.7	70	59 607	22.9
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 423					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 46,961					
	SALES REPORTED BY COMMODITY LINE.	202 141	100.0	257	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	2 204	1.1	28	46 486	4.7
5072210	HARDWARE.	2 603	1.3	27	52 577	5.0
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	905	.4	7	8 864	10.2
5091212	IRON AND STEEL PRODUCTS (FLAT).	408	.2	4	5 492	7.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	8 775	4.3	61	92 943	9.4
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	355	.2	5	2 844	12.5
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	340	.2	3	8 223	4.1
5091313	ALUMINUM SHAPES, FORMS, ETC..	140	.1	4	2 299	6.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	CONSTRUCTION MATERIALS (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5097230	FLOOR COVERINGS	1 568	.8	24	47 139	3.3
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	3 933	1.9	24	37 834	10.4
	SOFTWOODS (EXC. FLOORING)	2 149		13	23 142	9.3
	HARDWOODS (EXC. FLOORING)	304		8	14 604	2.1
	FLOORING	519		15	23 826	2.2
	NOT REPORTED IN DETAIL	961		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	10 246	5.1	44	72 356	14.2
	HARDWOOD	2 240		32	56 940	3.9
	SOFT WOOD	7 485		31	60 193	12.4
	NOT REPORTED IN DETAIL	521		(NA)	(NA)	(NA)
5098141	SHINGLES	120	.1	10	17 522	.7
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	6 208	3.1	26	58 085	10.7
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	3 882	1.9	52	80 274	4.8
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	13 507	6.7	54	65 492	20.6
5098212	CEMENT, LIME, PLASTER, STUCCO	4 453	2.2	35	29 893	14.9
5098213	SAND, GRAVEL, CRUSHED STONE	2 244	1.1	32	15 319	14.6
5098220	GLASS (FLAT, BRICK, ETC.)	16 491	8.2	49	63 911	25.8
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	37 892	18.7	73	109 899	34.5
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	15 928		58	79 276	20.1
	ASBESTOS ROOFING, SIDING, SHINGLES	2 508		44	70 028	3.6
	GALVANIZED IRON AND STEEL SHEETS	4 009		27	60 870	6.6
	ALUMINUM SHEETS	1 740		17	40 702	4.3
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	1 240		27	50 668	2.4
	NOT REPORTED IN DETAIL	12 467		(NA)	(NA)	(NA)
5098232	INSULATION MATERIALS AND INSULATION BOARD	22 580	11.2	76	98 539	22.9
5098291	WALLBOARD AND HARDBOARD	11 505	5.7	54	84 444	13.6
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	6 892	3.4	20	13 657	50.5
	STRUCTURAL ASSEMBLIES	4 469		14	11 230	39.8
	NOT REPORTED IN DETAIL	2 423		(NA)	(NA)	(NA)
5098293	CONCRETE PRODUCTS, BUILDING STONE	2 224	1.1	17	5 683	39.1
5098294	READY OR TRANSIT MIXED CONCRETE	1 411	.7	5	4 637	30.4
5098295	PLASTIC BUILDING MATERIALS	2 081	1.0	41	69 485	3.0
5098296	BUILDING AND CONSTRUCTION PAPER	706	.3	29	53 550	1.3
5098297	ADHESIVES, MASTICS	1 395	.7	46	66 682	2.1
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	3 696	1.8	18	45 619	8.1
5098299	OTHER BUILDING MATERIALS	26 249	13.0	71	57 428	45.7
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	1 075	.5	11	20 241	5.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	452	.2	13	7 162	6.3
	COMMODITIES, N.E.C.	3 940	1.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 661	.8	21	13 348	12.4
	CONSTRUCTION MATERIALS (CONT.)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	739				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	302 929	100.0	437	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	3 350	1.1	54	58 098	5.8
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	274	.1	8	4 999	5.5
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	506	.2	10	8 335	6.1
5072210	HARDWARE	6 370	2.1	67	73 826	8.6
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	2 296	.8	24	36 348	6.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	943	.3	19	13 827	6.8
5091212	IRON AND STEEL PRODUCTS (FLAT)	1 537	.5	10	9 769	15.7
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	4 704	1.6	93	98 809	4.8
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	496	.2	12	11 427	4.3
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	470	.2	9	8 657	5.4
	FLAT PRODUCTS (SHEET, STRIP, PLATE)	263		3	4 485	5.9
	NOT REPORTED IN DETAIL	207		(NA)	(NA)	(NA)
5091313	ALUMINUM SHAPES, FORMS, ETC.	680	.2	9	10 726	6.3
	SHEET AND COIL (.006 INCH TO .249 INCH)	340		4	7 548	4.5
	EXTRUDED SHAPES	194		5	4 345	4.5
	NOT REPORTED IN DETAIL	146		(NA)	(NA)	(NA)
5097230	FLOOR COVERINGS	2 307	.8	27	20 612	11.2
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	3 128	1.0	24	26 323	11.9
	SOFTWOODS (EXC. FLOORING)	2 303		21	22 292	10.3
	HARDWOODS (EXC. FLOORING)	51		4	2 457	2.1
	FLOORING	125		11	7 138	1.8
	NOT REPORTED IN DETAIL	649		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	3 238	1.1	36	48 481	6.7
	HARDWOOD	1 338		24	34 728	3.9
	SOFT WOOD	818		12	8 846	9.2
	NOT REPORTED IN DETAIL	1 082		(NA)	(NA)	(NA)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	5 970	2.0	39	53 804	11.1
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	5 091	1.7	56	65 873	7.7
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	55 096	18.2	132	107 776	51.1
5098212	CEMENT, LIME, PLASTER, STUCCO	23 240	7.7	84	89 612	25.9
5098213	SAND, GRAVEL, CRUSHED STONE	4 899	1.6	61	34 163	14.3
5098220	GLASS (FLAT, BRICK, ETC.)	31 259	10.3	81	55 473	56.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	43 930	14.5	111	111 053	39.6
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	17 401		77	81 940	21.2
	ASBESTOS ROOFING, SIDING, SHINGLES	2 217		48	53 335	4.2
	GALVANIZED IRON AND STEEL SHEETS	4 132		35	48 026	8.6
	ALUMINUM SHEETS	1 540		33	45 818	3.4

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONSTRUCTION MATERIALS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	1 828		39	32 188	5.7
	NOT REPORTED IN DETAIL	16 812		(NA)	(NA)	(NA)
5098232	INSULATION MATERIALS AND INSULATION BOARD	9 357	3.1	86	86 986	10.8
5098291	WALLBOARD AND HARDBOARD	20 072	6.6	68	90 529	22.2
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES,					
	INCLUDING MOBILE HOMES	7 820	2.6	25	28 998	27.0
	STRUCTURAL ASSEMBLIES	4 411		16	23 938	18.4
	NOT REPORTED IN DETAIL	3 409		(NA)	(NA)	(NA)
5098293	CONCRETE PRODUCTS, BUILDING STONE	7 673	2.5	47	27 530	27.9
5098294	READY OR TRANSIT MIXED CONCRETE	2 521	.8	22	29 651	8.5
5098295	PLASTIC BUILDING MATERIALS	4 951	1.6	43	49 473	10.0
5098296	BUILDING AND CONSTRUCTION PAPER	677	.2	38	42 959	1.6
5098297	ADHESIVES, MASTICS	1 395	.5	57	55 655	2.5
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	4 573	1.5	26	37 340	12.2
5098299	OTHER BUILDING MATERIALS	39 006	12.9	112	85 175	45.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	842	.3	31	20 912	4.0
	COMMODITIES, N.E.C.	2 701	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 557	.5	27	13 355	11.7
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	262				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	87 062	100.0	150	(X)	(X)
5013110	AUTOMOTIVE GLASS	73	.1	3	1 291	5.7
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	539	.6	17	12 128	4.4
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	45	.1	4	3 371	1.3
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	318	.4	3	1 179	27.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	65	.1	5	7 665	.8
5072210	HARDWARE	765	.9	23	26 419	2.9
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	161	.2	3	2 012	8.0
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	215	.2	5	4 194	5.1
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	689	.8	28	23 237	3.0
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	305	.4	4	3 110	9.8
5097230	FLOOR COVERINGS	1 967	2.3	17	12 748	15.4
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	2 590	3.0	18	16 673	15.5
	SOFTWOODS (EXC. FLOORING)	2 338		16	15 643	14.9
	FLOORING	193		9	9 275	2.1
	NOT REPORTED IN DETAIL	59		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	1 365	1.6	16	14 089	9.7
	HARDWOOD	765		11	12 180	6.3
	SOFT WOOD	598		8	6 150	9.7
	NOT REPORTED IN DETAIL	2		(NA)	(NA)	(NA)
5098141	SHINGLES	58	.1	6	5 919	1.0
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	2 459	2.8	21	17 082	14.4
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	1 333	1.5	28	23 325	5.7
5098144	VENEER, OTHER WOOD PRODUCTS	215	.2	4	6 272	3.4
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	13 067	15.0	55	33 135	39.4
5098212	CEMENT, LIME, PLASTER, STUCCO	6 515	7.5	26	27 287	23.9
5098213	SAND, GRAVEL, CRUSHED STONE	1 821	2.1	20	12 711	14.3
5098220	GLASS (FLAT, BRICK, ETC.)	12 431	14.3	41	19 552	63.6
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	6 024	6.9	36	27 206	22.1
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	2 948		27	16 791	17.6
	ASBESTOS ROOFING, SIDING, SHINGLES	714		14	15 122	4.7
	GALVANIZED IRON AND STEEL SHEETS	397		11	9 453	4.2
	ALUMINUM SHEETS	583		6	6 361	9.2
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	345		8	10 792	3.2
	NOT REPORTED IN DETAIL	1 037		(NA)	(NA)	(NA)
5098232	INSULATION MATERIALS AND INSULATION BOARD	1 226	1.4	31	23 181	5.3
5098291	WALLBOARD AND HARDBOARD	4 747	5.5	33	27 139	17.5
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES,					
	INCLUDING MOBILE HOMES	1 151	1.3	4	1 151	100.0
	STRUCTURAL ASSEMBLIES	741		3	741	100.0
	NOT REPORTED IN DETAIL	410		(NA)	(NA)	(NA)
5098293	CONCRETE PRODUCTS, BUILDING STONE	703	.8	10	4 904	14.3
5098294	READY OR TRANSIT MIXED CONCRETE	1 638	1.9	5	13 329	12.3
5098295	PLASTIC BUILDING MATERIALS	566	.7	13	12 599	4.5
5098296	BUILDING AND CONSTRUCTION PAPER	693	.8	12	15 318	4.5
5098297	ADHESIVES, MASTICS	256	.3	18	14 500	1.8
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	4 318	5.0	8	10 591	40.8
5098299	OTHER BUILDING MATERIALS	15 473	17.8	38	37 904	40.8
	COMMODITIES, N.E.C.	2 337	2.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	934	1.1	13	12 513	7.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONSTRUCTION MATERIALS (CONT.)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 560					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 78,429					
	SALES REPORTED BY COMMODITY LINE.	197 378	100.0	321	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	787	.4	23	29 749	2.6
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	106	.1	4	6 277	1.7
5072210	HARDWARE.	3 114	1.6	37	36 948	8.4
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	1 356	.7	7	11 349	11.9
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	902	.5	14	7 215	12.5
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	338	.2	3	2 254	15.0
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	3 174	1.6	46	45 509	7.0
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	142	.1	10	7 304	1.9
5097230	FLOOR COVERINGS	1 395	.7	20	24 526	5.7
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	4 756	2.4	22	32 570	14.6
	SOFTWOODS (EXC. FLOORING)	4 001		18	30 102	13.3
	HARDWOODS (EXC. FLOORING)	481		5	8 424	5.7
	FLOORING.	93		7	5 851	1.6
	NOT REPORTED IN DETAIL.	181		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) .	4 468	2.3	21	31 039	14.4
	HARDWOOD.	1 932		16	27 457	7.0
	SOFT WOOD	2 155		13	23 486	9.2
	NOT REPORTED IN DETAIL.	381		(NA)	(NA)	(NA)
5098141	SHINGLES.	210	.1	8	14 525	1.4
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	6 018	3.0	27	32 749	18.4
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	4 990	2.5	42	39 622	12.6
5098144	VENEER, OTHER WOOD PRODUCTS	360	.2	7	8 586	4.2
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	29 255	14.8	102	49 753	58.8
5098212	CEMENT, LIME, PLASTER, STUCCO	5 052	2.6	39	38 994	13.0
5098213	SAND, GRAVEL, CRUSHED STONE	3 503	1.8	35	20 637	17.0
5098220	GLASS (FLAT, BRICK, ETC.)	14 851	7.5	63	31 373	47.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	27 721	14.0	60	73 474	37.7
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	9 430		41	50 539	18.7
	ASBESTOS ROOFING, SIDING, SHINGLES.	2 750		26	42 251	6.5
	GALVANIZED IRON AND STEEL SHEETS.	2 130		20	31 858	6.7
	ALUMINUM SHEETS	197		6	8 127	2.4
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.).	513		13	19 775	2.6
	NOT REPORTED IN DETAIL.	12 701		(NA)	(NA)	(NA)
	CONSTRUCTION MATERIALS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5098232	INSULATION MATERIALS AND INSULATION BOARD . .	10 113	5.1	48	60 733	16.7
5098291	WALLBOARD AND HARDBOARD	5 301	2.7	36	51 767	10.2
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	14 025	7.1	20	25 991	54.0
5098293	CONCRETE PRODUCTS, BUILDING STONE	1 515	.8	19	6 009	25.2
5098294	READY OR TRANSIT MIXED CONCRETE	1 464	.7	7	7 165	20.4
5098295	PLASTIC BUILDING MATERIALS.	2 143	1.1	30	37 827	5.7
5098296	BUILDING AND CONSTRUCTION PAPER	583	.3	24	32 021	1.8
5098297	ADHESIVES, MASTICS.	1 177	.6	38	30 539	3.9
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	2 446	1.2	16	12 138	20.2
5098299	OTHER BUILDING MATERIALS.	41 218	20.9	97	87 326	47.2
5099611	PETROLEUM PRODUCTS.	308	.2	4	995	31.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 028	.5	18	15 472	6.6
	COMMODITIES, N.E.C.	1 444	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 135	1.1	25	13 939	15.3
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 258					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	93 107	100.0	154	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	758	.8	19	7 022	10.8
5072210	HARDWARE.	802	.9	12	8 358	9.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	373	.4	20	12 958	2.9
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	68	.1	5	4 152	1.6
5097230	FLOOR COVERINGS	79	.1	3	1 713	4.6
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	1 170	1.3	12	12 727	9.2
	SOFTWOODS (EXC. FLOORING)	681		8	10 435	6.5
	NOT REPORTED IN DETAIL.	489		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) .	1 959	2.1	13	14 320	13.7
	HARDWOOD.	868		8	8 971	9.7
	SOFT WOOD	298		6	7 362	4.0
	NOT REPORTED IN DETAIL.	793		(NA)	(NA)	(NA)
5098141	SHINGLES.	528	.6	6	7 730	6.8
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	908	1.0	13	10 007	9.1
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	1 227	1.3	17	13 208	9.3
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	4 057	4.4	27	8 128	49.9
5098212	CEMENT, LIME, PLASTER, STUCCO	2 928	3.1	18	12 614	23.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONSTRUCTION MATERIALS (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5098213	SAND, GRAVEL, CRUSHED STONE	1 082	1.2	18	5 963	18.1
5098220	GLASS (FLAT, BRICK, ETC.)	7 779	8.4	33	10 879	71.5
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	15 002	16.1	36	26 642	56.3
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	7 492		21	13 856	54.1
	ASBESTOS ROOFING, SIDING, SHINGLES	250		9	5 139	4.9
	GALVANIZED IRON AND STEEL SHEETS	129		7	2 857	4.5
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	134		4	3 198	4.2
	NOT REPORTED IN DETAIL	6 997		(NA)	(NA)	(NA)
5098232	INSULATION MATERIALS AND INSULATION BOARD	6 837	7.3	22	19 092	35.8
5098291	WALLBOARD AND HARDBOARD	8 400	9.0	23	19 271	43.6
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	3 454	3.7	7	4 257	81.1
	STRUCTURAL ASSEMBLIES	1 950		5	2 726	71.5
	NOT REPORTED IN DETAIL	1 504		(NA)	(NA)	(NA)
5098293	CONCRETE PRODUCTS, BUILDING STONE	1 588	1.7	15	8 126	19.5
5098295	PLASTIC BUILDING MATERIALS	555	.6	7	3 227	17.2
5098296	BUILDING AND CONSTRUCTION PAPER	70	.1	7	6 329	1.1
5098297	ADHESIVES, MASTICS	168	.2	15	10 388	1.6
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	1 226	1.3	11	5 830	21.0
5098299	OTHER BUILDING MATERIALS	29 320	31.5	31	31 378	93.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	279	.3	7	2 385	11.7
	COMMODITIES, N.E.C.	1 991	2.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	499	.5	15	9 959	5.0
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	786				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	327 110	100.0	443	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	2 224	.7	35	33 699	6.6
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	2 635	.8	11	12 272	21.5
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	480	.1	7	6 964	6.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 262	.4	5	8 721	14.5
5072210	HARDWARE	4 535	1.4	58	50 308	9.0
	CONSTRUCTION MATERIALS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	244	.1	5	4 580	5.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	314	.1	10	9 482	3.3
5084910	ABRASIVES, ABRASIVE MATERIALS	502	.2	3	4 475	11.2
5091212	IRON AND STEEL PRODUCTS (FLAT)	340	.1	4	5 644	6.0
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	5 161	1.6	80	74 578	6.9
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	356	.1	9	7 083	5.0
5097230	FLOOR COVERINGS	2 819	.9	24	27 047	10.4
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	2 812	.9	25	27 395	10.3
	SOFTWOODS (EXC. FLOORING)	2 353		17	19 137	12.3
	HARDWOODS (EXC. FLOORING)	67		8	7 516	.9
	FLOORING	220		12	10 145	2.2
	NOT REPORTED IN DETAIL	172		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	6 843	2.1	56	55 093	12.4
	HARDWOOD	2 640		33	38 629	6.8
	SOFT WOOD	3 637		28	27 792	13.1
	NOT REPORTED IN DETAIL	566		(NA)	(NA)	(NA)
5098141	SHINGLES	2 255	.7	23	24 819	9.1
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	4 033	1.2	34	39 921	10.1
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	4 192	1.3	46	41 868	10.0
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	24 432	7.5	77	49 272	49.6
5098212	CEMENT, LIME, PLASTER, STUCCO	22 138	6.8	89	69 606	31.8
5098213	SAND, GRAVEL, CRUSHED STONE	17 168	5.2	91	65 614	26.2
5098220	GLASS (FLAT, BRICK, ETC.)	38 788	11.9	79	53 518	72.5
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	58 106	17.8	117	124 057	46.8
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	30 001		80	80 813	37.1
	ASBESTOS ROOFING, SIDING, SHINGLES	2 681		27	27 267	9.8
	GALVANIZED IRON AND STEEL SHEETS	459		11	8 947	5.1
	ALUMINUM SHEETS	1 828		20	22 413	8.2
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	511		22	22 838	2.2
	NOT REPORTED IN DETAIL	22 626		(NA)	(NA)	(NA)
5098232	INSULATION MATERIALS AND INSULATION BOARD	16 005	4.9	107	96 632	16.6
5098291	WALLBOARD AND HARDBOARD	29 870	9.1	101	97 218	30.7
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	16 766	5.1	17	18 436	90.9
	STRUCTURAL ASSEMBLIES	1 562		5	2 645	59.1
	MOBILE HOMES	10 799		6	10 799	100.0
	NOT REPORTED IN DETAIL	4 405		(NA)	(NA)	(NA)
5098293	CONCRETE PRODUCTS, BUILDING STONE	9 324	2.9	62	31 172	29.9
5098294	READY OR TRANSIT MIXED CONCRETE	4 705	1.4	8	8 797	53.5
5098295	PLASTIC BUILDING MATERIALS	2 115	.6	37	37 773	5.6

Standard Notes: ~ Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONSTRUCTION MATERIALS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5098296	BUILDING AND CONSTRUCTION PAPER	1 804	.6	63	52 120	3.5
5098297	ADHESIVES, MASTICS	2 283	.7	54	48 211	4.7
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	1 391	.4	27	16 035	8.7
5098299	OTHER BUILDING MATERIALS	32 963	10.1	103	71 759	45.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	995	.3	27	32 022	3.1
	COMMODITIES, N.E.C.	4 088	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 162	1.0	47	23 919	13.2
	AMUSEMENT, SPORTING GOODS (SIC 5099, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	256				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	89 078	100.0	171	(X)	(X)
5014100	TIRES AND TUBES, NEW	328	.4	3	4 427	7.4
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	330	.4	6	2 243	14.7
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	121	.1	3	1 263	9.6
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	187	.2	5	2 399	7.8
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	454	.5	4	4 647	9.8
5072210	HARDWARE	586	.7	5	4 804	12.2
5086220	SCHOOL EQUIPMENT, SUPPLIES	382	.4	11	3 695	10.3
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	471	.5	3	3 227	14.6
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	511	.6	8	4 254	12.0
5097110	HOUSEHOLD FURNITURE	79	.1	3	2 482	3.2
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 060	1.2	4	4 504	23.5
5099110	PHOTOGRAPHIC GOODS	13 351	15.0	32	16 073	83.1
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	1 975		15	7 770	25.4
	PROJECTION APPARATUS	227		5	1 981	11.5
	DEVELOPING, PRINTING, DARK ROOM APPARATUS	273		6	4 481	6.1
	SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM	1 873		7	4 539	41.3
	OTHER PHOTOGRAPHIC GOODS	2 490		10	4 206	59.2
	NOT REPORTED IN DETAIL	6 513		(NA)	(NA)	(NA)
	AMUSEMENT, SPORTING GOODS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	23 396	26.3	69	32 994	70.9
	ATHLETIC EQUIPMENT, SUPPLIES	2 327		26	8 213	28.3
	ARMS AND AMMUNITION	2 358		8	4 792	49.2
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES)	3 320		8	6 315	52.6
	BICYCLES	3 507		9	9 017	38.9
	CAMPING EQUIPMENT	310		11	7 111	4.4
	FISHING TACKLE	2 825		20	10 533	26.8
	SKI EQUIPMENT, SUPPLIES	3 608		13	8 871	40.7
	OTHER (WATER SPORTS, ARCHERY, ETC.)	2 090		16	6 820	30.6
	NOT REPORTED IN DETAIL	3 051		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	37 984	42.6	68	47 896	79.3
	TOYS, GAMES, FIREWORKS	31 338		59	37 659	83.2
	CHILDRENS' VEHICLES (EXC. BICYCLES)	230		10	6 930	3.3
	NOT REPORTED IN DETAIL	6 416		(NA)	(NA)	(NA)
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	2 048	2.3	10	5 152	39.8
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	877	1.0	3	983	89.2
5099194	OTHER RECREATION, HOBBY GOODS	3 442	3.9	23	6 899	49.9
5099420	JEWELRY, SILVERWARE, TROPHIES	545	.6	6	5 000	10.9
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	388	.4	7	2 813	13.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	304	.3	5	6 331	4.8
	COMMODITIES, N.E.C.	2 080	2.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	154	.2	7	4 774	3.2
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	1,184				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	111,156				
	SALES REPORTED BY COMMODITY LINE	579 332	100.0	771	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	287	.1	8	6 444	4.5
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	352	.1	9	7 795	4.5
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	1 118	.2	14	14 207	7.9
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	1 014	.2	17	13 244	7.7
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	518	.1	14	12 380	4.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	2 492	.4	20	23 441	10.6
5072210	HARDWARE	4 510	.8	17	30 613	14.7
5081100	OFFICE MACHINES AND EQUIPMENT	495	.1	3	3 322	14.9
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 015	.2	4	14 657	6.9

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	AMUSEMENT, SPORTING GOODS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5086220	SCHOOL EQUIPMENT, SUPPLIES	939	.2	22	13 263	7.1
5086400	OPHTHALMIC PRODUCTS	581	.1	3	2 775	20.9
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	3 163	.5	33	17 632	17.9
5097110	HOUSEHOLD FURNITURE	356	.1	7	5 019	7.1
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	3 459	.6	17	17 019	20.3
5097230	FLOOR COVERINGS	579	.1	9	6 488	8.9
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 587	.3	19	21 485	7.4
5099110	PHOTOGRAPHIC GOODS	178 226	30.8	207	202 291	88.1
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	53 342		109	92 561	57.6
	PROJECTION APPARATUS	3 513		45	33 202	10.6
	MOTION PICTURE STUDIO, THEATRE EQUIPMENT	701		9	5 537	12.7
	DEVELOPING, PRINTING, DARK ROOM APPARATUS	4 790		47	38 785	12.4
	SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM	37 744		62	67 524	55.9
	OTHER PHOTOGRAPHIC GOODS	15 941		61	46 656	34.2
	NOT REPORTED IN DETAIL	62 195		(NA)	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	152 155	26.3	256	212 550	71.6
	ATHLETIC EQUIPMENT, SUPPLIES	49 185		125	82 330	59.7
	ARMS AND AMMUNITION	18 185		37	31 209	58.3
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES)	583		9	7 713	7.6
	BICYCLES	14 899		29	31 915	46.7
	CAMPING EQUIPMENT	3 622		19	21 330	17.0
	FISHING TACKLE	35 377		53	57 824	61.2
	SKI EQUIPMENT, SUPPLIES	4 921		12	10 142	48.5
	OTHER (WATER SPORTS, ARCHERY, ETC.)	4 643		35	26 026	17.8
	NOT REPORTED IN DETAIL	20 740		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	166 003	28.7	277	217 061	76.5
	TOYS, GAMES, FIREWORKS	131 751		218	171 404	76.9
	CHILDRENS' VEHICLES (EXC. BICYCLES)	1 863		20	33 578	5.5
	NOT REPORTED IN DETAIL	32 389		(NA)	(NA)	(NA)
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	6 319	1.1	26	10 416	60.7
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	3 656	.6	12	6 504	56.2
5099194	OTHER RECREATION, HOBBY GOODS	32 105	5.5	88	49 177	65.3
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	1 057	.2	9	8 951	11.8
5099420	JEWELRY, SILVERWARE, TROPHIES	1 321	.2	25	13 947	9.5
	CLOCKS, WATCHES, WATCH MOVEMENTS	854		18	10 441	8.2
	COSTUME JEWELRY	306		15	9 562	3.2
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY	153		5	4 628	3.3
	NOT REPORTED IN DETAIL	8		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	2 000	.3	29	15 543	12.9
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	471	.1	15	8 407	5.6
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	1 769	.3	5	18 256	9.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 654	.3	23	14 330	11.5
	COMMODITIES, N.E.C.	8 136	1.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 995	.3	24	15 635	12.8
	AMUSEMENT, SPORTING GOODS (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	759				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	75,168				
	SALES REPORTED BY COMMODITY LINE	290 888	100.0	489	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	622	.2	4	5 684	10.9
5014100	TIRES AND TUBES, NEW	467	.2	7	6 217	7.5
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	1 571	.5	19	14 152	11.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	215	.1	10	7 660	2.8
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 067	.4	12	8 889	12.0
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	697	.2	10	10 595	6.6
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	503	.2	10	12 402	4.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	2 207	.8	15	18 272	12.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	674	.2	11	16 996	4.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	2 317	.8	22	30 235	7.7
5072210	HARDWARE	3 076	1.1	26	30 420	10.1
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	180	.1	4	1 266	14.2
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	340	.1	9	11 058	3.1
5086220	SCHOOL EQUIPMENT, SUPPLIES	2 119	.7	29	16 978	12.5
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	2 685	.9	26	26 164	10.3
5097110	HOUSEHOLD FURNITURE	892	.3	10	10 874	8.2
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	487	.2	15	17 639	2.8
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	443	.2	6	9 066	4.9
5097230	FLOOR COVERINGS	208	.1	7	9 352	2.2
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 368	.5	28	27 472	5.0
5099110	PHOTOGRAPHIC GOODS	68 760	23.6	114	89 035	77.2
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	12 089		59	51 023	23.7
	PROJECTION APPARATUS	3 927		33	24 789	15.8
	MOTION PICTURE STUDIO, THEATRE EQUIPMENT	616		4	2 619	23.5
	DEVELOPING, PRINTING, DARK ROOM APPARATUS	2 777		36	27 789	10.0
	SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM	18 669		39	42 518	43.9
	OTHER PHOTOGRAPHIC GOODS	9 930		40	30 329	32.7
	NOT REPORTED IN DETAIL	20 752		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AMUSEMENT, SPORTING GOODS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	87 481	30.1	209	124 856	70.1
	ATHLETIC EQUIPMENT, SUPPLIES.	28 603		100	69 398	41.2
	ARMS AND AMMUNITION	8 474		38	23 189	36.5
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES)	2 140		20	16 763	12.8
	BICYCLES.	9 045		27	30 457	29.7
	CAMPING EQUIPMENT	1 655		25	30 726	5.4
	FISHING TACKLE.	14 199		58	44 064	32.2
	SKI EQUIPMENT, SUPPLIES	1 016		16	13 414	7.6
	OTHER (WATER SPORTS, ARCHERY, ETC.)	7 590		48	28 406	26.7
	NOT REPORTED IN DETAIL.	14 759		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	69 473	23.9	155	105 544	65.8
	TOYS, GAMES, FIREWORKS.	56 114		119	82 691	67.9
	CHILDRENS' VEHICLES (EXC. BICYCLES)	424		18	13 124	3.2
	NOT REPORTED IN DETAIL.	12 935		(NA)	(NA)	(NA)
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES .	7 885	2.7	28	16 985	46.4
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES. . . .	156	.1	4	512	30.5
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC) . .	2 562	.9	10	3 127	81.9
5099194	OTHER RECREATION, HOBBY GOODS	21 792	7.5	59	39 687	54.9
5099420	JEWELRY, SILVERWARE, TROPHIES	1 609	.6	27	25 964	6.2
	CLOCKS, WATCHES, WATCH MOVEMENTS.	743		17	18 522	4.0
	COSTUME JEWELRY	149		12	15 362	1.0
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY.	192		6	10 662	1.8
	NOT REPORTED IN DETAIL.	525		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	767	.3	19	16 978	4.5
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.. . .	206	.1	7	1 813	11.4
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC . .	205	.1	9	12 118	1.7
	MUSICAL INSTRUMENTS	90		6	11 120	.8
	PHONOGRAPH RECORDS.	115		4	2 022	5.7
5099691	LUGGAGE, SADDLERY, HARNESS.	416	.1	11	15 797	2.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 254	.4	19	14 998	8.4
	COMMODITIES, N.E.C.	4 693	1.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 491	.5	25	10 528	14.2
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 327					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 21,327					
	SALES REPORTED BY COMMODITY LINE.	118 598	100.0	211	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	675	.6	3	7 332	9.2
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	373	.3	5	2 379	15.7
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	129	.1	4	1 153	11.2
	AMUSEMENT, SPORTING GOODS (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	149	.1	3	2 393	6.2
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	108	.1	7	6 206	1.7
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	540	.5	6	6 375	8.5
5072210	HARDWARE.	756	.6	9	8 263	9.1
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	65	.1	5	2 540	2.6
5097110	HOUSEHOLD FURNITURE	118	.1	6	3 480	3.4
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	566	.5	6	4 871	11.6
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	269	.2	8	6 063	4.4
5099110	PHOTOGRAPHIC GOODS.	17 411	14.7	35	22 261	78.2
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	2 603		19	14 722	17.7
	PROJECTION APPARATUS.	477		12	9 446	5.0
	DEVELOPING, PRINTING, DARK ROOM APPARATUS .	759		13	9 843	7.7
	SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM . .	2 867		13	10 878	26.4
	OTHER PHOTOGRAPHIC GOODS.	6 075		14	10 543	57.6
	NOT REPORTED IN DETAIL.	4 630		(NA)	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	56 053	47.3	103	65 610	85.4
	ATHLETIC EQUIPMENT, SUPPLIES.	8 789		46	32 517	27.0
	ARMS AND AMMUNITION	23 419		25	32 641	71.7
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES)	350		8	4 634	7.6
	BICYCLES.	1 923		9	2 998	64.1
	CAMPING EQUIPMENT	3 735		13	11 533	32.4
	FISHING TACKLE.	5 462		30	30 509	17.9
	SKI EQUIPMENT, SUPPLIES	1 562		13	5 937	26.3
	OTHER (WATER SPORTS, ARCHERY, ETC.)	3 032		21	28 321	10.7
	NOT REPORTED IN DETAIL.	7 781		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	25 874	21.8	64	36 360	71.2
	TOYS, GAMES, FIREWORKS.	20 630		50	23 925	86.2
	NOT REPORTED IN DETAIL.	5 244		(NA)	(NA)	(NA)
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES .	951	.8	10	2 135	44.5
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES. . . .	112	.1	3	1 889	5.9
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC) . .	798	.7	5	1 186	67.3
5099194	OTHER RECREATION, HOBBY GOODS	7 236	6.1	22	8 961	80.7
5099420	JEWELRY, SILVERWARE, TROPHIES	519	.4	12	8 336	6.2
	CLOCKS, WATCHES, WATCH MOVEMENTS.	367		8	5 887	6.2
	NOT REPORTED IN DETAIL.	152		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	853	.7	13	5 044	16.9
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.. . .	242	.2	3	1 353	17.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	593	.5	7	3 482	17.0
	COMMODITIES, N.E.C.	3 937	3.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	271	.2	7	1 872	14.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	AMUSEMENT, SPORTING GOODS (CONT.)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 472					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	127 064	100.0	284	(X)	(X)
5014100	TIRES AND TUBES, NEW.	81	.1	3	3 054	2.7
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	986	.8	7	3 775	26.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	65	.1	5	4 267	1.5
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	443	.3	7	3 725	11.9
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	829	.7	13	9 746	8.5
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	372	.3	6	6 933	5.4
5039100	SHOES, OTHER FOOTWEAR	100	.1	3	570	17.5
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	103	.1	3	1 043	9.9
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	92	.1	4	1 563	5.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	315	.2	7	4 981	6.3
5072210	HARDWARE.	608	.5	10	5 111	11.9
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	172	.1	3	3 089	5.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	382	.3	8	7 349	5.2
5086220	SCHOOL EQUIPMENT, SUPPLIES.	830	.7	9	4 291	19.3
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	715	.6	9	4 534	15.8
5097110	HOUSEHOLD FURNITURE	455	.4	7	9 385	4.8
5097230	FLOOR COVERINGS	561	.4	5	4 469	12.6
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	886	.7	10	7 427	11.9
5099110	PHOTOGRAPHIC GOODS.	21 990	17.3	58	26 315	83.6
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	3 706		30	17 126	21.6
	PROJECTION APPARATUS.	1 268		19	13 739	9.2
	MOTION PICTURE STUDIO, THEATRE EQUIPMENT. .	421		5	994	42.4
	DEVELOPING, PRINTING, DARK ROOM APPARATUS .	1 183		16	12 846	9.2
	SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM . .	3 495		14	12 788	27.3
	OTHER PHOTOGRAPHIC GOODS.	7 333		24	14 630	50.1
	NOT REPORTED IN DETAIL.	4 584		(NA)	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	44 191	34.8	133	64 750	68.2
	ATHLETIC EQUIPMENT, SUPPLIES.	6 966		44	24 331	28.6
	ARMS AND AMMUNITION	13 010		24	23 037	56.5
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES)	509		12	9 840	5.2
	BICYCLES.	1 931		13	13 757	14.0
	CAMPING EQUIPMENT	513		14	13 725	3.7
	FISHING TACKLE.	10 283		50	19 103	53.8
	SKI EQUIPMENT, SUPPLIES	236		9	9 106	2.6
	OTHER (WATER SPORTS, ARCHERY, ETC.)	2 488		29	16 243	15.3
	NOT REPORTED IN DETAIL.	8 255		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	35 681	28.1	90	51 593	69.2
	TOYS, GAMES, FIREWORKS.	27 527		70	38 429	71.6
	CHILDRENS' VEHICLES (EXC. BICYCLES)	139		8	8 504	1.6
	NOT REPORTED IN DETAIL.	8 015		(NA)	(NA)	(NA)
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES .	934	.7	7	3 519	26.5
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES. . . .	1 118	.9	4	1 118	100.0
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC) . .	3 226	2.5	11	4 554	70.8
5099194	OTHER RECREATION, HOBBY GOODS	7 255	5.7	29	15 749	46.1
5099420	JEWELRY, SILVERWARE, TROPHIES	231	.2	10	6 216	3.7
	CLOCKS, WATCHES, WATCH MOVEMENTS.	192		4	3 020	6.4
	COSTUME JEWELRY	21		4	2 443	.9
	NOT REPORTED IN DETAIL.	18		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	177	.1	8	3 180	5.6
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.. . .	107	.1	6	2 962	3.6
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC . .	74	.1	5	3 215	2.3
	PHONOGRAPH RECORDS.	70		3	1 770	4.0
	NOT REPORTED IN DETAIL.	4		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	159	.1	9	2 215	7.2
	COMMODITIES, N.E.C.	2 127	1.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 799	1.4	12	10 408	17.3
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 177					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	35 506	100.0	102	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	19	.1	3	2 491	.8
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	25	.1	3	1 986	1.3
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	37	.1	3	1 130	3.3
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	55	.2	4	3 714	1.5
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	53	.1	6	4 950	1.1
5086220	SCHOOL EQUIPMENT, SUPPLIES.	349	1.0	4	3 898	9.0
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	133	.4	3	2 919	4.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AMUSEMENT, SPORTING GOODS (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5099110	PHOTOGRAPHIC GOODS.	5 352	15.1	22	12 248	43.7
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	1 618		13	10 895	14.9
	PROJECTION APPARATUS.	249		4	1 032	24.1
	DEVELOPING, PRINTING, DARK ROOM APPARATUS .	388		6	8 490	4.6
	SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM . .	1 292		7	3 929	32.9
	OTHER PHOTOGRAPHIC GOODS.	699		4	2 563	27.3
	NOT REPORTED IN DETAIL.	1 106		(NA)	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	15 095	42.5	47	20 326	74.3
	ATHLETIC EQUIPMENT, SUPPLIES.	3 703		23	12 363	30.0
	ARMS AND AMMUNITION	2 763		10	9 441	29.3
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES)	427		7	2 682	15.9
	BICYCLES.	1 283		3	2 358	54.4
	CAMPING EQUIPMENT	58		7	2 957	2.0
	FISHING TACKLE.	4 795		21	11 828	40.5
	SKI EQUIPMENT, SUPPLIES	36		6	2 605	1.4
	OTHER (WATER SPORTS, ARCHERY, ETC.)	261		12	5 215	5.0
	NOT REPORTED IN DETAIL.	1 769		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	6 669	18.8	32	16 677	40.0
	TOYS, GAMES, FIREWORKS.	5 507		24	13 647	40.4
	NOT REPORTED IN DETAIL.	1 162		(NA)	(NA)	(NA)
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES .	542	1.5	7	1 181	45.9
5099194	OTHER RECREATION, HOBBY GOODS	2 658	7.5	11	5 251	50.6
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.. . .	107	.3	3	308	34.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 572	4.4	5	4 032	39.0
	COMMODITIES, N.E.C.	2 806	7.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	34	.1	4	729	4.7
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 358					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 41,912					
	SALES REPORTED BY COMMODITY LINE.	89 277	100.0	184	(X)	(X)
5014100	TIRES AND TUBES, NEW.	153	.2	3	1 921	8.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	269	.3	5	2 210	12.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	106	.1	10	7 025	1.5
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	181	.2	7	2 280	7.9
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	207	.2	3	1 179	17.6
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	83	.1	3	4 150	2.0
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	55	.1	5	3 537	1.6
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 754	2.0	11	15 717	11.2
5072210	HARDWARE.	3 571	4.0	17	17 943	19.9
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	101	.1	3	4 150	2.4
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC). .	101		3	4 150	2.4
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	121	.1	3	4 150	2.9
5084940	ROPE, CORDAGE, TWINE.	80	.1	4	4 325	1.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	263	.3	3	2 844	9.2
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	565	.6	7	11 474	4.9
5086220	SCHOOL EQUIPMENT, SUPPLIES.	362	.4	8	2 524	14.3
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	622	.7	4	4 213	14.8
	WIRE--PLAIN, COATED, BARBED, TWISTED. . . .	264		3	4 150	6.4
	NAILS AND STAPLES (INCL. TACKS AND BRADS) .	203		3	4 150	4.9
	NOT REPORTED IN DETAIL.	155		(NA)	(NA)	(NA)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	114	.1	6	1 103	10.3
5097110	HOUSEHOLD FURNITURE	305	.3	7	4 324	7.1
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	388	.4	6	3 396	11.4
5097230	FLOOR COVERINGS	355	.4	7	5 481	6.5
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	1 208	1.4	12	12 637	9.6
5099110	PHOTOGRAPHIC GOODS.	15 464	17.3	43	19 601	78.9
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	2 715		20	11 755	23.1
	PROJECTION APPARATUS.	815		17	6 854	11.9
	DEVELOPING, PRINTING, DARK ROOM APPARATUS .	1 477		16	8 450	17.5
	SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM . .	3 121		16	9 215	33.9
	OTHER PHOTOGRAPHIC GOODS.	3 159		16	8 313	38.0
	NOT REPORTED IN DETAIL.	4 177		(NA)	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	34 298	38.4	74	54 516	62.9
	ATHLETIC EQUIPMENT, SUPPLIES.	14 531		35	24 141	60.2
	ARMS AND AMMUNITION	3 480		18	12 656	27.5
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES)	130		9	4 622	2.8
	BICYCLES.	1 123		5	3 091	36.3
	CAMPING EQUIPMENT	534		14	7 837	6.8
	FISHING TACKLE.	4 082		20	11 719	34.8
	SKI EQUIPMENT, SUPPLIES	217		9	4 530	4.8
	OTHER (WATER SPORTS, ARCHERY, ETC.)	1 835		17	9 253	19.8
	NOT REPORTED IN DETAIL.	8 366		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AMUSEMENT, SPORTING GOODS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	17 774	19.9	60	34 382	51.7
	TOYS, GAMES, FIREWORKS	12 354		46	17 962	68.8
	CHILDRENS' VEHICLES (EXC. BICYCLES)	192		7	10 063	1.9
	NOT REPORTED IN DETAIL	5 228		(NA)	(NA)	(NA)
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	1 509	1.7	12	1 798	83.9
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	2 661	3.0	6	3 261	81.6
5099194	OTHER RECREATION, HOBBY GOODS	3 378	3.8	17	9 152	36.9
5099420	JEWELRY, SILVERWARE, TROPHIES	162	.2	4	4 329	3.7
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	86	.1	4	1 320	6.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	64	.1	5	1 062	6.0
	COMMODITIES, N.E.C.	2 798	3.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	220	.2	9	3 223	6.8
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	162				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	50 463	100.0	100	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	151	.3	5	12 936	1.2
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	60	.1	3	1 504	4.0
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	1 241	2.5	5	11 481	10.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	933	1.8	5	13 341	7.0
5072210	HARDWARE	1 518	3.0	7	14 413	10.5
5081100	OFFICE MACHINES AND EQUIPMENT	78	.2	3	539	14.5
	DUPLICATING MACHINES	67		3	539	12.4
	NOT REPORTED IN DETAIL	11		(NA)	(NA)	(NA)
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	780	1.5	3	11 884	6.6
5086220	SCHOOL EQUIPMENT, SUPPLIES	375	.7	4	1 673	22.4
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	148	.3	4	1 130	13.1
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	34	.1	3	2 061	1.6
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	455	.9	6	13 983	3.3
	AMUSEMENT, SPORTING GOODS (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5099110	PHOTOGRAPHIC GOODS	9 767	19.4	25	11 956	81.7
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	2 690		13	8 423	31.9
	PROJECTION APPARATUS	655		9	5 137	12.8
	DEVELOPING, PRINTING, DARK ROOM APPARATUS	1 218		8	5 832	20.9
	SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM	2 126		9	6 474	32.8
	OTHER PHOTOGRAPHIC GOODS	2 417		9	5 564	43.4
	NOT REPORTED IN DETAIL	661		(NA)	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	16 611	32.9	37	28 701	57.9
	ATHLETIC EQUIPMENT, SUPPLIES	2 308		20	11 091	20.8
	ARMS AND AMMUNITION	2 998		15	9 774	30.7
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES)	16		3	1 611	1.0
	BICYCLES	1 065		8	6 536	16.3
	CAMPING EQUIPMENT	788		12	9 265	8.5
	FISHING TACKLE	2 086		16	9 903	21.1
	SKI EQUIPMENT, SUPPLIES	950		7	4 540	20.9
	OTHER (WATER SPORTS, ARCHERY, ETC.)	317		13	7 205	4.4
	NOT REPORTED IN DETAIL	6 083		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	9 812	19.4	38	23 733	41.3
	TOYS, GAMES, FIREWORKS	7 519		28	11 864	63.4
	CHILDRENS' VEHICLES (EXC. BICYCLES)	46		4	1 860	2.5
	NOT REPORTED IN DETAIL	2 247		(NA)	(NA)	(NA)
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	422	.8	5	1 160	36.4
5099194	OTHER RECREATION, HOBBY GOODS	2 203	4.4	12	3 974	55.4
5099420	JEWELRY, SILVERWARE, TROPHIES	31	.1	3	1 318	2.4
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	47	.1	3	875	5.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	168	.3	4	12 160	1.4
	COMMODITIES, N.E.C.	5 456	10.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	173	.3	6	10 964	1.6
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	671				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	280 683	100.0	446	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	997	.4	5	4 312	23.1
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	797	.3	7	6 789	11.7
5032100	YARD OR PIECE GOODS	250	.1	4	1 782	14.0
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 088	.4	6	7 848	13.9
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	512	.2	8	5 214	9.8
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	539	.2	7	8 766	6.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AMUSEMENT, SPORTING GOODS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	894	.3	8	8 827	10.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	154	.1	8	3 210	4.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	188	.1	6	3 257	5.8
5072210	HARDWARE	2 525	.9	13	15 685	16.1
5081100	OFFICE MACHINES AND EQUIPMENT	1 118	.4	3	3 340	33.5
5084940	ROPE, CORDAGE, TWINE	596	.2	5	7 027	8.5
5086220	SCHOOL EQUIPMENT, SUPPLIES	656	.2	4	6 407	10.2
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	986	.4	3	3 379	29.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	2 123	.8	13	11 291	18.8
5097110	HOUSEHOLD FURNITURE	1 007	.4	8	15 727	6.4
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	188	.1	5	4 631	4.1
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 588	.6	10	15 894	10.0
5099110	PHOTOGRAPHIC GOODS	69 748	24.8	95	76 927	90.7
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	23 656		59	52 841	44.8
	PROJECTION APPARATUS	4 537		26	28 653	15.8
	MOTION PICTURE STUDIO THEATRE EQUIPMENT	214		4	502	42.6
	DEVELOPING, PRINTING, DARK ROOM APPARATUS	3 665		30	28 427	12.9
	SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM	10 412		34	33 728	30.9
	OTHER PHOTOGRAPHIC GOODS	13 705		33	35 904	38.2
	NOT REPORTED IN DETAIL	13 559		(NA)	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	86 367	30.8	179	113 032	76.4
	ATHLETIC EQUIPMENT, SUPPLIES	16 908		68	46 498	36.4
	ARMS AND AMMUNITION	14 042		31	30 410	46.2
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES)	259		9	8 650	3.0
	BICYCLES	3 740		19	14 625	25.6
	CAMPING EQUIPMENT	2 299		20	23 739	9.7
	FISHING TACKLE	17 971		51	39 904	45.0
	SKI EQUIPMENT, SUPPLIES	5 755		19	18 395	31.3
	OTHER (WATER SPORTS, ARCHERY, ETC.)	4 054		26	29 213	13.9
	NOT REPORTED IN DETAIL	21 339		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	69 451	24.7	118	88 396	78.6
	TOYS, GAMES, FIREWORKS	59 355		93	73 431	80.8
	CHILDRENS' VEHICLES (EXC. BICYCLES)	483		13	16 718	2.9
	NOT REPORTED IN DETAIL	9 613		(NA)	(NA)	(NA)
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	3 842	1.4	26	4 808	79.9
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	1 778	.6	4	3 739	47.6
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	2 948	1.1	7	3 530	83.5
5099194	OTHER RECREATION, HOBBY GOODS	21 082	7.5	58	27 049	77.9
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	689	.2	5	11 339	6.1
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	1 663	.6	9	6 150	27.0
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	574	.2	4	1 968	29.2
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	248	.1	6	8 641	2.9
	PHONOGRAPH RECORDS	246		5	8 170	3.0
	NOT REPORTED IN DETAIL	2		(NA)	(NA)	(NA)
5099691	LUGGAGE, SADDLERY, HARNESS	491	.2	4	4 202	11.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	934	.3	13	10 925	8.5
	COMMODITIES, N.E.C.	4 422	1.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	240	.1	14	11 098	2.2
	BOOKS, PERIODICALS, NEWSPAPERS (SIC 5099, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	172				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	12,676				
	SALES REPORTED BY COMMODITY LINE	80 072	100.0	112	(X)	(X)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	521	.7	6	3 194	16.3
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	79 186	98.9	112	80 072	98.9
	COMMODITIES, N.E.C.	351	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	14	(Z)	3	636	2.2
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	581				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	50,346				
	SALES REPORTED BY COMMODITY LINE	353 426	100.0	364	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	1 619	.5	4	5 433	29.8
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	450	.1	8	1 790	25.1
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	195	.1	5	2 420	8.1
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	194	.1	4	1 888	10.3
	TOYS, GAMES, FIREWORKS	194		4	1 888	10.3
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	342 921	97.0	363	349 383	98.2
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	208	.1	3	3 562	5.8

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	BOOKS, PERIODICALS, NEWSPAPERS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 062	.6	4	3 996	51.6
	COMMODITIES, N.E.C.	926	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4 851	1.4	12	18 162	26.7
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	391				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	36,405				
	SALES REPORTED BY COMMODITY LINE	148 337	100.0	231	(X)	(X)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	184	.1	3	25 837	.7
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	2 289	1.5	5	27 743	8.3
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	374	.3	9	26 815	1.4
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	967	.7	3	25 837	3.7
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	171	.1	4	896	19.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	130 201	87.8	231	148 337	87.8
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	1 492	1.0	5	26 596	5.6
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	111	.1	3	2 082	5.3
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	526	.4	7	11 118	4.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	128	.1	4	2 559	5.0
	COMMODITIES, N.E.C.	9 378	6.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 516	1.7	13	23 869	10.5
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	142				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	8,864				
	SALES REPORTED BY COMMODITY LINE	38 863	100.0	92	(X)	(X)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	502	1.3	5	1 745	28.8
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	37 533	96.6	92	38 863	96.6
	COMMODITIES, N.E.C.	810	2.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	18	(Z)	3	244	7.4
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	197				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	17,778				
	SALES REPORTED BY COMMODITY LINE	60 108	100.0	121	(X)	(X)
	BOOKS, PERIODICALS, NEWSPAPERS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	379	.6	3	1 002	37.8
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	50	.1	3	477	10.5
	TOYS, GAMES, FIREWORKS	50		3	477	10.5
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	58 560	97.4	121	60 108	97.4
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	253	.4	4	3 687	6.9
	PHONOGRAPH RECORDS	253		4	3 687	6.9
	COMMODITIES, N.E.C.	745	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	121	.2	5	6 562	1.8
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	65				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	21 166	100.0	35	(X)	(X)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	164	.8	3	1 737	9.4
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	141	.7	3	1 046	13.5
	TOYS, GAMES, FIREWORKS	141		3	1 046	13.5
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	19 892	94.0	35	21 166	94.0
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	271	1.3	3	1 901	14.3
	PHONOGRAPH RECORDS	271		3	1 901	14.3
	COMMODITIES, N.E.C.	681	3.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	17	.1	3	1 596	1.1
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	127				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	11,791				
	SALES REPORTED BY COMMODITY LINE	35 420	100.0	68	(X)	(X)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	62	.2	5	2 662	2.3
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	33 444	94.4	68	35 420	94.4
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	546	1.5	5	4 748	11.5
	PHONOGRAPH RECORDS	546		5	4 748	11.5
	COMMODITIES, N.E.C.	1 368	3.9	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	77				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	18 479	100.0	46	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	BOOKS, PERIODICALS, NEWSPAPERS (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	213	1.2	3	4 463	4.8
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	90	.5	4	3 560	2.5
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	17 263	93.4	46	18 479	93.4
	COMMODITIES, N.E.C.	893	4.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	20	.1	3	462	4.3
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 296					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 30,082					
	SALES REPORTED BY COMMODITY LINE.	93 099	100.0	166	(X)	(X)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	4 916	5.3	6	13 162	37.3
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	106	.1	6	10 754	1.0
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	135	.1	3	10 070	1.3
	TOYS, GAMES, FIREWORKS.	135		3	10 070	1.3
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	85 728	92.1	166	93 099	92.1
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	135	.1	3	9 674	1.4
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC . .	363	.4	4	10 888	3.3
	COMMODITIES, N.E.C.	1 594	1.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	122	.1	5	3 530	3.5
	FARM SUPPLIES (SIC 5099, PART)					
	NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 375					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 45,825					
	SALES REPORTED BY COMMODITY LINE.	469 416	100.0	234	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	5 002	1.1	7	22 205	22.5
5044120	POULTRY	2 472	.5	3	48 967	5.0
5049300	CANNED, BOTTLED FOODS	5 277	1.1	3	21 064	25.1
	FARM SUPPLIES (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	10 002	2.1	17	71 196	14.0
5072210	HARDWARE.	313	.1	6	31 290	1.0
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	717	.2	13	16 323	4.4
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	1 052	.2	3	31 599	3.3
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	661	.1	3	33 253	2.0
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	46 571	9.9	73	85 876	54.2
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	110 455	23.5	31	182 288	60.6
5099321	FERTILIZER, FERTILIZER MATERIALS.	172 252	36.7	59	246 458	69.9
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	27 822	5.9	65	93 383	29.8
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	12 602		32	35 840	35.2
	INSECTICIDES, FUNGICIDES, PESTICIDES. . . .	5 028		16	11 601	43.3
	NOT REPORTED IN DETAIL.	10 192		(NA)	(NA)	(NA)
5099330	SEEDS	43 440	9.3	60	101 107	43.0
	SORGHUM SEED.	408		9	11 572	3.5
	SEED CORN	508		15	14 048	3.6
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY).	3 760		14	17 907	21.0
	FIELD SEED FOR FORAGE AND PASTURE	6 314		19	16 090	39.2
	FINE SEED FOR LAWN AND TURF	15 564		33	31 245	49.8
	VEGETABLE SEEDS	2 258		13	11 261	20.1
	FLOWER SEEDS AND BULBS.	6 590		20	10 505	62.7
	NOT REPORTED IN DETAIL.	8 038		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	6 673	1.4	28	27 173	24.6
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC. . .	276	.1	3	2 860	9.7
5099670	FOOD, BEVERAGE BASIC MATERIALS.	2 435	.5	3	32 076	7.6
5099694	LEATHER	899	.2	3	9 964	9.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	3 852	.8	8	102 262	3.8
	COMMODITIES, N.E.C.	27 914	5.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 331	.3	9	43 585	3.1
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 465					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 60,382					
	SALES REPORTED BY COMMODITY LINE.	392 871	100.0	275	(X)	(X)
5014100	TIRES AND TUBES, NEW.	295	.1	4	49 186	.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	FARM SUPPLIES (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	3 328	.8	6	91 029	3.7
5044110	EGGS (FRESH, STORAGE)	1 171	.3	4	39 844	2.9
5044120	POULTRY	10 272	2.6	4	39 844	25.8
5049920	FLOUR, RELATED PRODUCTS	261	.1	3	3 238	8.1
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	11 293	2.9	36	90 483	12.5
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	1 159	.3	3	40 153	2.9
5072210	HARDWARE	303	.1	5	2 502	12.1
5084940	ROPE, CORDAGE, TWINE	235	.1	6	2 598	9.0
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	6 527	1.7	17	53 119	12.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	8 078	2.1	22	77 631	10.4
5091111	COAL (BITUMINOUS AND ANTHRACITE)	233	.1	8	9 302	2.5
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	1 521	.4	5	50 779	3.0
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	75 909	19.3	114	229 450	33.1
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	9 744		29	68 311	14.3
	FEEDS BOUGHT AND SOLD	44 079		62	159 580	27.6
	NOT REPORTED IN DETAIL	22 086		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	46 702	11.9	55	137 208	34.0
5099321	FERTILIZER, FERTILIZER MATERIALS	41 785	10.6	78	183 633	22.8
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	37 326	9.5	86	201 636	18.5
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	14 208		53	174 936	8.1
	INSECTICIDES, FUNGICIDES, PESTICIDES	11 573		35	148 095	7.8
	NOT REPORTED IN DETAIL	11 545		(NA)	(NA)	(NA)
5099330	SEEDS	97 785	24.9	108	196 768	49.7
	SORGHUM SEED	5 427		16	65 333	8.3
	SEED CORN	34 689		37	77 141	45.0
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY)	3 730		30	68 334	5.5
	FIELD SEED FOR FORAGE AND PASTURE	28 149		54	109 606	25.7
	FINE SEED FOR LAWN AND TURF	9 434		51	53 885	17.5
	VEGETABLE SEEDS	1 279		20	56 810	2.3
	FLOWER SEEDS AND BULBS	3 288		14	9 425	34.9
	NOT REPORTED IN DETAIL	11 789		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	10 752	2.7	35	30 832	34.9
	FARM SUPPLIES (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5099611	PETROLEUM PRODUCTS	26 061	6.6	10	136 699	19.1
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	22 670		5	87 648	25.9
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	2 007		5	52 281	3.8
	NOT REPORTED IN DETAIL	1 384		(NA)	(NA)	(NA)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	1 412	.4	5	8 000	17.7
	CUT FLOWERS, POTTED PLANTS	1 405		5	8 000	17.6
	NOT REPORTED IN DETAIL	7		(NA)	(NA)	(NA)
5099670	FOOD, BEVERAGE BASIC MATERIALS	195	.1	3	4 403	4.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 136	.5	11	98 126	2.2
	COMMODITIES, N.E.C.	7 523	1.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	609	.2	28	22 012	2.8
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	450				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	61,728				
	SALES REPORTED BY COMMODITY LINE	373 456	100.0	303	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	3 168	.8	10	12 311	25.7
5044110	EGGS (FRESH, STORAGE)	642	.2	6	4 306	14.9
5049920	FLOUR, RELATED PRODUCTS	815	.2	3	4 077	20.0
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	5 602	1.5	41	36 459	15.4
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	196	.1	3	1 851	10.6
5072210	HARDWARE	193	.1	7	6 068	3.2
5084940	ROPE, CORDAGE, TWINE	881	.2	20	19 241	4.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	841	.2	14	30 457	2.8
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	2 590	.7	31	32 197	8.0
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	820	.2	5	5 863	14.0
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	251	.1	5	5 770	4.4
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	88 167	23.6	120	147 330	59.8
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	19 093		39	59 710	32.0
	FEEDS BOUGHT AND SOLD	36 428		71	87 649	41.6
	NOT REPORTED IN DETAIL	32 646		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	FARM SUPPLIES (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	106 327	28.5	76	159 963	66.5
5099321	FERTILIZER, FERTILIZER MATERIALS.	35 501	9.5	126	134 233	26.4
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	23 659	6.3	121	144 087	16.4
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	11 146		64	103 585	10.8
	INSECTICIDES, FUNGICIDES, PESTICIDES.	3 575		42	42 276	8.5
	NOT REPORTED IN DETAIL.	8 938		(NA)	(NA)	(NA)
5099330	SEEDS	84 161	22.5	109	153 465	54.8
	SORGHUM SEED.	2 240		35	65 678	3.4
	SEED CORN	6 186		43	79 338	7.8
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY).	3 812		44	62 154	6.1
	FIELD SEED FOR FORAGE AND PASTURE	50 253		72	129 760	38.7
	FINE SEED FOR LAWN AND TURF	8 125		47	74 392	10.9
	VEGETABLE SEEDS	7 762		14	47 472	16.4
	NOT REPORTED IN DETAIL.	5 783		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	11 008	2.9	34	68 727	16.0
5099611	PETROLEUM PRODUCTS.	623	.2	8	38 106	1.6
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	300		5	32 321	.9
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	100		4	33 673	.3
	NOT REPORTED IN DETAIL.	223		(NA)	(NA)	(NA)
5099670	FOOD, BEVERAGE BASIC MATERIALS.	654	.2	5	4 324	15.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 571	.4	20	33 782	4.7
5099800	COMMODITY CREDIT CORPORATION.	214	.1	17	11 176	1.9
	COMMODITIES, N.E.C.	4 731	1.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	841	.2	46	56 920	1.5
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. (NUMBER) 317					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 62,447					
	SALES REPORTED BY COMMODITY LINE.	185 680	100.0	166	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	582	.3	9	18 408	3.2
5014100	TIRES AND TUBES, NEW.	1 172	.6	9	28 551	4.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	811	.4	11	24 951	3.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	319	.2	5	7 725	4.1
5044110	EGGS (FRESH, STORAGE)	367	.2	3	8 530	4.3
5049920	FLOUR, RELATED PRODUCTS	256	.1	5	3 515	7.3
5049930	SUGAR (REFINED)	1 578	.8	3	10 628	14.8
5051100	COTTON (RAW), INCLUDING LINTERS	540	.3	4	2 077	26.0
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	5 037	2.7	19	22 924	22.0
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.).	196	.1	4	2 812	7.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	178	.1	9	27 236	.7
5072210	HARDWARE.	1 039	.6	14	25 447	4.1
5084940	ROPE, CORDAGE, TWINE.	171	.1	4	9 027	1.9
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	2 699	1.5	32	58 806	4.6
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	2 367	1.3	16	29 369	8.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	550	.3	8	21 205	2.6
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	34 729	18.7	68	75 692	45.9
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES.	3 118		9	11 441	27.3
	FEEDS BOUGHT AND SOLD	19 106		38	49 736	38.4
	NOT REPORTED IN DETAIL.	12 505		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	35 713	19.2	35	65 114	54.8
5099321	FERTILIZER, FERTILIZER MATERIALS.	30 965	16.7	63	82 627	37.5
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	17 478	9.4	73	79 277	22.0
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	5 087		38	43 818	11.6
	INSECTICIDES, FUNGICIDES, PESTICIDES.	9 288		42	56 344	16.5
	NOT REPORTED IN DETAIL.	3 103		(NA)	(NA)	(NA)
5099330	SEEDS	25 801	13.9	56	57 435	44.9
	SORGHUM SEED.	594		21	27 274	2.2
	SEED CORN	2 085		35	39 558	5.3
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY).	2 481		29	35 102	7.1
	FIELD SEED FOR FORAGE AND PASTURE	9 676		34	43 946	22.0
	FINE SEED FOR LAWN AND TURF	2 052		33	35 700	5.7
	VEGETABLE SEEDS	3 296		34	39 578	8.3
	FLOWER SEEDS AND BULBS.	1 094		15	17 566	6.2
	NOT REPORTED IN DETAIL.	4 523		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	8 279	4.5	25	27 553	30.0

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	FARM SUPPLIES (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5099611	PETROLEUM PRODUCTS	1 331	.7	9	30 084	4.4
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	747		3	13 558	5.5
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	545		6	15 515	3.5
	NOT REPORTED IN DETAIL	39		(NA)	(NA)	(NA)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	121	.1	6	6 379	1.9
	CUT FLOWERS, POTTED PLANTS	52		5	6 280	.8
	ROOTS, NURSERY STOCK	19		3	2 765	.7
	FLORISTS' SUPPLIES	48		3	4 813	1.0
	NOT REPORTED IN DETAIL	2		(NA)	(NA)	(NA)
5099660	OTHER TEXTILE PRODUCTS	351	.2	6	9 375	3.7
	BURLAP	262		4	7 093	3.7
	NOT REPORTED IN DETAIL	89		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	534	.3	7	23 451	2.3
5099800	COMMODITY CREDIT CORPORATION	237	.1	6	3 169	7.5
	COMMODITIES, N.E.C.	11 776	6.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	503	.3	16	12 496	4.0
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	171				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	29,833				
	SALES REPORTED BY COMMODITY LINE	116 132	100.0	96	(X)	(X)
5014100	TIRES AND TUBES, NEW	823	.7	4	12 501	6.6
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 336	1.2	7	12 808	10.4
5072210	HARDWARE	1 638	1.4	5	13 288	12.3
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 544	1.3	8	24 790	6.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	508	.4	9	12 748	4.0
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	14 238	12.3	29	36 866	38.6
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	1 943		5	9 216	21.1
	FEEDS BOUGHT AND SOLD	6 024		18	21 861	27.6
	NOT REPORTED IN DETAIL	6 271		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	15 863	13.7	20	28 436	55.8
5099321	FERTILIZER, FERTILIZER MATERIALS	26 013	22.4	36	43 599	59.7
	FARM SUPPLIES (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	6 917	6.0	36	46 708	14.8
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	2 289		23	30 018	7.6
	INSECTICIDES, FUNGICIDES, PESTICIDES	2 867		21	38 317	7.5
	NOT REPORTED IN DETAIL	1 761		(NA)	(NA)	(NA)
5099330	SEEDS	41 409	35.7	47	71 101	58.2
	SORGHUM SEED	856		24	48 943	1.7
	SEED CORN	3 417		28	51 447	6.6
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY)	4 832		27	50 598	9.5
	FIELD SEED FOR FORAGE AND PASTURE	17 150		30	51 550	33.3
	FINE SEED FOR LAWN AND TURF	1 246		23	34 614	3.6
	VEGETABLE SEEDS	1 820		23	42 381	4.3
	FLOWER SEEDS AND BULBS	113		6	3 980	2.8
	NOT REPORTED IN DETAIL	11 975		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	2 120	1.8	9	11 441	18.5
5099611	PETROLEUM PRODUCTS	517	.4	4	12 760	4.1
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	514		3	12 183	4.2
	NOT REPORTED IN DETAIL	3		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	3 040	2.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	166	.1	7	3 565	4.7
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	276				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	40,275				
	SALES REPORTED BY COMMODITY LINE	136 523	100.0	156	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	270	.2	4	1 445	18.7
5049950	GROCERIES, EXCEPT AS SPECIFIED	214	.2	3	1 127	19.0
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	2 149	1.6	21	21 861	9.8
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	301	.2	10	11 950	2.5
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	413	.3	8	11 701	3.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	35 717	26.2	56	55 150	64.8
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	1 093		8	13 326	8.2
	FEEDS BOUGHT AND SOLD	24 649		28	40 195	61.3
	NOT REPORTED IN DETAIL	9 975		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	21 171	15.5	26	27 086	78.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	FARM SUPPLIES (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5099321	FERTILIZER, FERTILIZER MATERIALS	14 804	10.8	64	51 589	28.7
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	16 857	12.3	65	49 080	34.3
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	7 956		35	28 304	28.1
	INSECTICIDES, FUNGICIDES, PESTICIDES	3 408		25	26 594	12.8
	NOT REPORTED IN DETAIL	5 493		(NA)	(NA)	(NA)
5099330	SEEDS	36 164	26.5	62	64 194	56.3
	SORGHUM SEED	8 172		36	42 556	19.2
	SEED CORN	2 609		35	45 395	5.7
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY)	4 844		29	38 529	12.6
	FIELD SEED FOR FORAGE AND PASTURE	14 851		37	48 237	30.8
	FINE SEED FOR LAWN AND TURF	1 268		20	27 146	4.7
	VEGETABLE SEEDS	1 599		24	29 325	5.5
	FLOWER SEEDS AND BULBS	527		8	10 258	5.1
	NOT REPORTED IN DETAIL	2 294		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	5 100	3.7	10	16 375	31.1
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	113	.1	5	3 182	3.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	203	.1	4	3 376	6.0
5099800	COMMODITY CREDIT CORPORATION	242	.2	5	2 813	8.6
	COMMODITIES, N.E.C.	2 393	1.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	412	.3	11	4 325	9.5
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	135				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	19,534				
	SALES REPORTED BY COMMODITY LINE	50 496	100.0	70	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	307	.6	3	1 169	26.3
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	467	.9	4	8 451	5.5
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	2 341	4.6	8	11 244	20.8
5084940	ROPE, CORDAGE, TWINE	105	.2	4	6 654	1.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	608	1.2	13	8 608	7.1
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	441	.9	7	4 083	10.8
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	746		7	5 456	13.7
	FEEDS BOUGHT AND SOLD	4 093		11	8 205	49.9
	NOT REPORTED IN DETAIL	3 285		(NA)	(NA)	(NA)
	FARM SUPPLIES (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	2 196	4.3	9	7 992	27.5
5099321	FERTILIZER, FERTILIZER MATERIALS	7 334	14.5	37	30 855	23.8
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	5 936	11.8	32	33 242	17.9
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	2 630		17	16 690	15.8
	INSECTICIDES, FUNGICIDES, PESTICIDES	2 009		10	6 550	30.7
	NOT REPORTED IN DETAIL	1 297		(NA)	(NA)	(NA)
5099330	SEEDS	13 126	26.0	31	24 979	52.5
	SORGHUM SEED	599		10	6 721	8.9
	SEED CORN	247		13	8 147	3.0
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY)	860		10	8 135	10.6
	FIELD SEED FOR FORAGE AND PASTURE	3 474		16	12 173	28.5
	FINE SEED FOR LAWN AND TURF	1 166		18	12 748	9.1
	VEGETABLE SEEDS	1 404		17	12 465	11.3
	FLOWER SEEDS AND BULBS	263		7	5 414	4.9
	NOT REPORTED IN DETAIL	5 113		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	3 485	6.9	6	6 518	53.5
5099611	PETROLEUM PRODUCTS	246	.5	4	9 907	2.5
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	375	.7	7	5 424	6.9
	ROOTS, NURSERY STOCK	279		7	5 424	5.1
	NOT REPORTED IN DETAIL	96		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	147	.3	4	3 863	3.8
	COMMODITIES, N.E.C.	4 839	9.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	419	.8	9	8 815	4.8
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	350				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	46,183				
	SALES REPORTED BY COMMODITY LINE	274 697	100.0	228	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	3 195	1.2	12	59 080	5.4
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	4 980	1.8	13	36 161	13.8
5072210	HARDWARE	2 006	.7	6	28 822	7.0
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	3 078	1.1	22	38 809	7.9
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	501	.2	5	5 554	9.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 422	.5	5	9 765	14.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	FARM SUPPLIES (CONT.)					
	PACIFIC DIVISION (CONT.)					
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	43 398	15.8	70	84 850	51.1
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	35 804	13.0	23	55 665	64.3
5099321	FERTILIZER, FERTILIZER MATERIALS	63 605	23.2	91	136 124	46.7
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	23 803	8.7	81	87 387	27.2
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	6 532		56	68 308	9.6
	INSECTICIDES, FUNGICIDES, PESTICIDES	6 342		39	20 351	31.2
	NOT REPORTED IN DETAIL	10 929		(NA)	(NA)	(NA)
5099330	SEEDS	53 033	19.3	70	101 623	52.2
	SORGHUM SEED	604		9	22 287	2.7
	SEED CORN	371		13	24 260	1.5
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY)	1 499		11	27 101	5.5
	FIELD SEED FOR FORAGE AND PASTURE	22 887		33	55 500	41.2
	FINE SEED FOR LAWN AND TURF	10 242		33	29 164	35.1
	VEGETABLE SEEDS	2 995		21	22 288	13.4
	FLOWER SEEDS AND BULBS	2 270		17	13 929	16.3
	NOT REPORTED IN DETAIL	12 165		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	17 889	6.5	26	33 329	53.7
5099611	PETROLEUM PRODUCTS	7 210	2.6	3	28 963	24.9
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	1 385	.5	9	4 760	29.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	611	.2	11	13 179	4.6
	COMMODITIES, N.E.C.	11 152	4.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 625	.6	17	25 984	6.3
	JEWELRY (SIC 5099, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	194				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	14,264				
	SALES REPORTED BY COMMODITY LINE	43 027	100.0	118	(X)	(X)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	25	.1	3	1 245	2.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	969	2.3	5	7 108	13.6
5099410	PRECIOUS STONES (CUT) AND METALS	9 759	22.7	26	15 178	64.3
5099420	JEWELRY, SILVERWARE, TROPHIES	30 812	71.6	108	36 528	84.4
	CLOCKS, WATCHES, WATCH MOVEMENTS	10 817		41	20 728	52.2
	COSTUME JEWELRY	11 400		49	18 177	62.7
	JEWELERS' TOOLS, FINDINGS AND MATERIALS	3 668		20	5 978	61.4
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY	2 420		20	7 912	30.6
	NOT REPORTED IN DETAIL	2 507		(NA)	(NA)	(NA)
	JEWELRY (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	297	.7	6	1 939	15.3
5099691	LUGGAGE, SADDLERY, HARNESS	36	.1	4	1 691	2.1
5099694	LEATHER	420	1.0	4	4 043	10.4
	COMMODITIES, N.E.C.	599	1.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	110	.3	3	2 538	4.3
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	1,474				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	538 715	100.0	1 022	(X)	(X)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	1 239	.2	8	14 933	8.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	2 543	.5	21	20 622	12.3
5072210	HARDWARE	981	.2	3	9 324	10.5
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	736	.1	8	22 561	3.3
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	763	.1	4	7 766	9.8
5099110	PHOTOGRAPHIC GOODS	875	.2	7	18 341	4.8
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	871		7	18 341	4.7
	NOT REPORTED IN DETAIL	4		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	888	.2	3	8 418	10.5
5099410	PRECIOUS STONES (CUT) AND METALS	252 006	46.8	379	286 203	88.1
5099420	JEWELRY, SILVERWARE, TROPHIES	263 797	49.0	734	308 456	85.5
	CLOCKS, WATCHES, WATCH MOVEMENTS	112 576		311	156 082	72.1
	COSTUME JEWELRY	59 150		241	86 519	68.4
	JEWELERS' TOOLS, FINDINGS AND MATERIALS	22 552		93	28 366	79.5
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY	28 665		124	57 758	49.6
	NOT REPORTED IN DETAIL	40 854		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	3 796	.7	18	22 479	16.9
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	347	.1	6	2 157	16.1
5099691	LUGGAGE, SADDLERY, HARNESS	1 165	.2	7	14 879	7.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 135	.4	5	17 876	11.9
	COMMODITIES, N.E.C.	6 902	1.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	542	.1	20	18 084	3.0
	EAST NORTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	JEWELRY (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 123					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 9,628					
	SALES REPORTED BY COMMODITY LINE.	34 435	100.0	73	(X)	(X)
5099410	PRECIOUS STONES (CUT) AND METALS.	6 247	18.1	15	15 046	41.5
5099420	JEWELRY, SILVERWARE, TROPHIES	27 556	80.0	70	31 435	87.7
	CLOCKS, WATCHES, WATCH MOVEMENTS.	8 516		31	18 599	45.8
	COSTUME JEWELRY	9 736		36	18 376	53.0
	JEWELERS' TOOLS, FINDINGS AND MATERIALS . .	2 733		18	7 355	37.2
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY.	2 497		10	9 586	26.0
	NOT REPORTED IN DETAIL.	4 074		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	91	.3	4	2 993	3.0
	COMMODITIES, N.E.C.	532	1.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	9	(Z)	3	46	19.6
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 174					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	34 546	100.0	103	(X)	(X)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 135	3.3	13	9 125	12.4
5072210	HARDWARE.	141	.4	3	2 041	6.9
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	35	.1	3	2 956	1.2
5099110	PHOTOGRAPHIC GOODS.	164	.5	8	7 577	2.2
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	159		8	7 577	2.1
	NOT REPORTED IN DETAIL.	5		(NA)	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	103	.3	6	5 159	2.0
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	64	.2	4	4 758	1.3
	TOYS, GAMES, FIREWORKS.	62		4	4 758	1.3
	NOT REPORTED IN DETAIL.	2		(NA)	(NA)	(NA)
5099410	PRECIOUS STONES (CUT) AND METALS.	5 010	14.5	29	17 386	28.8
5099420	JEWELRY, SILVERWARE, TROPHIES	25 121	72.7	99	33 625	74.7
	CLOCKS, WATCHES, WATCH MOVEMENTS.	7 184		43	21 480	33.4
	COSTUME JEWELRY	8 405		50	18 979	44.3
	JEWELERS' TOOLS, FINDINGS AND MATERIALS . .	3 012		21	8 506	35.4
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY.	4 438		21	15 775	28.1
	NOT REPORTED IN DETAIL.	2 082		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	1 134	3.3	20	9 654	11.7
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC . .	41	.1	5	3 967	1.0
	MUSICAL INSTRUMENTS	39		5	3 967	1.0
	NOT REPORTED IN DETAIL.	2		(NA)	(NA)	(NA)
5099691	LUGGAGE, SADDLERY, HARNESS.	121	.4	5	4 494	2.7
5099694	LEATHER	176	.5	5	4 807	3.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	112	.3	4	2 228	5.0
	COMMODITIES, N.E.C.	871	2.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	318	.9	6	1 875	17.0
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 92					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	23 729	100.0	41	(X)	(X)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	313	1.3	3	4 354	7.2
5099410	PRECIOUS STONES (CUT) AND METALS.	2 820	11.9	11	11 987	23.5
5099420	JEWELRY, SILVERWARE, TROPHIES	17 957	75.7	40	22 695	79.1
	CLOCKS, WATCHES, WATCH MOVEMENTS.	6 216		20	15 452	40.2
	COSTUME JEWELRY	6 833		20	13 283	51.4
	JEWELERS' TOOLS, FINDINGS AND MATERIALS . .	2 208		14	8 237	26.8
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY.	1 257		11	9 924	12.7
	NOT REPORTED IN DETAIL.	1 443		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	85	.4	3	3 888	2.2
	COMMODITIES, N.E.C.	2 372	10.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	182	.8	3	3 500	5.2
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 302					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 27,795					
	SALES REPORTED BY COMMODITY LINE.	86 928	100.0	180	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	JEWELRY (CONT.)					
	PACIFIC DIVISION (CONT.)					
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	1 034	1.2	3	4 954	20.9
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	611	.7	5	5 264	11.6
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	116	.1	4	5 038	2.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 577	1.8	9	12 095	13.0
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	159	.2	5	4 534	3.5
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	291	.3	5	3 690	7.9
5099110	PHOTOGRAPHIC GOODS	4 255	4.9	7	15 698	27.1
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	2 635		5	13 363	19.7
	NOT REPORTED IN DETAIL	1 620		(NA)	(NA)	(NA)
5099410	PRECIOUS STONES (CUT) AND METALS	21 455	24.7	59	39 809	53.9
5099420	JEWELRY, SILVERWARE, TROPHIES	54 041	62.2	143	72 381	74.7
	CLOCKS, WATCHES, WATCH MOVEMENTS	18 150		67	42 025	43.2
	COSTUME JEWELRY	20 726		70	37 067	55.9
	JEWELERS' TOOLS, FINDINGS AND MATERIALS	2 686		19	7 150	37.6
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY	3 958		20	16 975	23.3
	NOT REPORTED IN DETAIL	8 521		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	1 386	1.6	12	9 519	14.6
5099691	LUGGAGE, SADDLERY, HARNESS	534	.6	8	10 091	5.3
	COMMODITIES, N.E.C.	1 336	1.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	133	.2	6	4 901	2.7
	GIFTS, ART GOODS, ADV. NOVELTIES (SIC 5099, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	129				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	9,184				
	SALES REPORTED BY COMMODITY LINE	27 233	100.0	74	(X)	(X)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	28	.1	5	1 299	2.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	525	1.9	3	5 320	9.9
	ATHLETIC EQUIPMENT, SUPPLIES	525		3	5 320	9.9
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	527	1.9	3	5 320	9.9
	TOYS, GAMES, FIREWORKS	527		3	5 320	9.9
	GIFTS, ART GOODS, ADV. NOVELTIES (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5099420	JEWELRY, SILVERWARE, TROPHIES	29	.1	3	350	8.3
	CLOCKS, WATCHES, WATCH MOVEMENTS	14		3	350	4.0
	NOT REPORTED IN DETAIL	15		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	13 153	48.3	33	18 665	70.5
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	11 977	44.0	49	15 461	77.5
	COMMODITIES, N.E.C.	933	3.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	61	.2	3	2 485	2.5
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	929				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	74,618				
	SALES REPORTED BY COMMODITY LINE	210 785	100.0	585	(X)	(X)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	149	.1	3	385	38.7
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	272	.1	4	1 907	14.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 329	.6	9	10 158	13.1
5086220	SCHOOL EQUIPMENT, SUPPLIES	134	.1	3	814	16.5
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	224	.1	20	2 136	10.5
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	280	.1	12	3 102	9.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	617	.3	17	5 976	10.3
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 240	.6	22	9 303	13.3
	TOYS, GAMES, FIREWORKS	1 123		18	6 638	16.9
	NOT REPORTED IN DETAIL	117		(NA)	(NA)	(NA)
5099420	JEWELRY, SILVERWARE, TROPHIES	1 146	.5	36	14 141	8.1
	CLOCKS, WATCHES, WATCH MOVEMENTS	614		14	10 192	6.0
	COSTUME JEWELRY	330		20	4 748	7.0
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY	116		6	1 754	6.6
	NOT REPORTED IN DETAIL	86		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	120 684	57.3	317	130 237	92.7
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	81 945	38.9	289	91 709	89.4
5099691	LUGGAGE, SADDLERY, HARNESS	142	.1	6	9 064	1.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	440	.2	5	1 517	29.0
	COMMODITIES, N.E.C.	2 021	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	162	.1	7	5 971	2.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	GIFTS, ART GOODS, ADV. NOVELTIES (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 434					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 30,582					
	SALES REPORTED BY COMMODITY LINE.	67 294	100.0	259	(X)	(X)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	41	.1	4	605	6.8
5086220	SCHOOL EQUIPMENT, SUPPLIES.	60	.1	3	922	6.5
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	423	.6	5	2 878	14.7
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	283	.4	15	2 265	12.5
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	193	.3	7	2 238	8.6
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	35	.1	6	1 012	3.5
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	124	.2	7	2 712	4.6
	ATHLETIC EQUIPMENT, SUPPLIES.	93		5	2 458	3.8
	FISHING TACKLE.	19		3	477	4.0
	NOT REPORTED IN DETAIL.	12		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	515	.8	12	3 144	16.4
	TOYS, GAMES, FIREWORKS.	461		9	2 732	16.9
	NOT REPORTED IN DETAIL.	54		(NA)	(NA)	(NA)
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	245	.4	6	1 633	15.0
5099420	JEWELRY, SILVERWARE, TROPHIES	292	.4	15	3 332	8.8
	CLOCKS, WATCHES, WATCH MOVEMENTS.	184		11	2 676	6.9
	COSTUME JEWELRY	88		6	2 399	3.7
	NOT REPORTED IN DETAIL.	20		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	28 236	42.0	94	32 150	87.8
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.. . .	34 285	50.9	181	37 456	91.5
5099691	LUGGAGE, SADDLERY, HARNESS.	36	.1	4	760	4.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	66	.1	3	1 074	6.1
	COMMODITIES, N.E.C.	2 381	3.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	79	.1	10	8 492	.9
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 183					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 12,122					
	SALES REPORTED BY COMMODITY LINE.	25 989	100.0	100	(X)	(X)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	249	1.0	5	1 915	13.0
	TOYS, GAMES, FIREWORKS.	249		5	1 915	13.0
	GIFTS, ART GOODS, ADV. NOVELTIES (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5099420	JEWELRY, SILVERWARE, TROPHIES	254	1.0	12	3 513	7.2
	CLOCKS, WATCHES, WATCH MOVEMENTS.	90		5	1 529	5.9
	COSTUME JEWELRY	108		8	2 798	3.9
	NOT REPORTED IN DETAIL.	56		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	7 585	29.2	47	10 123	74.9
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.. . .	17 094	65.8	66	19 672	86.9
	COMMODITIES, N.E.C.	786	3.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	21	.1	3	618	3.4
	SOUTH ATLANTIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 63					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	8 069	100.0	29	(X)	(X)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	191	2.4	3	2 045	9.3
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	1 576	19.5	10	3 463	45.5
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.. . .	3 789	47.0	20	4 806	78.8
	COMMODITIES, N.E.C.	2 509	31.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4	(Z)	3	29	13.8
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 140					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 8,227					
	SALES REPORTED BY COMMODITY LINE.	23 869	100.0	82	(X)	(X)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	24	.1	3	247	9.7
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	49	.2	3	247	19.8
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	81	.3	5	815	9.9
5099420	JEWELRY, SILVERWARE, TROPHIES	69	.3	6	988	7.0
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	5 507	23.1	34	6 472	85.1
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.. . .	17 455	73.1	55	18 108	96.4
	COMMODITIES, N.E.C.	684	2.9	(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	GIFTS, ART GOODS, ADV. NOVELTIES (CONT.)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 81					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	7 918	100.0	52	(X)	(X)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	90	1.1	3	698	12.9
	TOYS, GAMES, FIREWORKS.	90		3	698	12.9
5099420	JEWELRY, SILVERWARE, TROPHIES	626	7.9	8	2 421	25.9
	CLOCKS, WATCHES, WATCH MOVEMENTS.	108		4	798	13.5
	COSTUME JEWELRY	478		5	2 195	21.8
	NOT REPORTED IN DETAIL.	40		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	2 981	37.6	34	4 079	73.1
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.. . .	3 905	49.3	25	4 748	82.2
5099694	LEATHER	12	.2	3	702	1.7
	COMMODITIES, N.E.C.	253	3.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	51	.6	5	541	9.4
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 396					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	64 868	100.0	271	(X)	(X)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	39	.1	4	410	9.5
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	188	.3	6	1 386	13.6
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC. . . .	114	.2	7	2 339	4.9
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	300	.5	8	1 861	16.1
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	102	.2	3	316	32.3
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	59	.1	4	1 041	5.7
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	377	.6	10	2 487	15.2
	TOYS, GAMES, FIREWORKS.	372		9	2 428	15.3
	NOT REPORTED IN DETAIL.	5		(NA)	(NA)	(NA)
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	60	.1	4	1 098	5.5
5099420	JEWELRY, SILVERWARE, TROPHIES	427	.7	20	3 639	11.7
	CLOCKS, WATCHES, WATCH MOVEMENTS.	118		7	1 396	8.5
	COSTUME JEWELRY	233		10	1 994	11.7
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY.	74		3	923	8.0
	NOT REPORTED IN DETAIL.	2		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	39 268	60.5	185	43 136	91.0
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.. . .	22 981	35.4	97	24 559	93.6
	GIFTS, ART GOODS, ADV. NOVELTIES (CONT.)					
	PACIFIC DIVISION (CONT.)					
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC. . .	143	.2	3	489	29.2
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC . .	37	.1	3	392	9.4
	MUSICAL INSTRUMENTS	37		3	392	9.4
	COMMODITIES, N.E.C.	747	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	26	(Z)	3	726	3.6
	OTHER PRODUCTS (SIC 5099, PART)					
	NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 2,624					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 492,673					
	SALES REPORTED BY COMMODITY LINE.	2 391 730	100.0	1 578	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 883	.1	33	37 778	5.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	1 458	.1	12	8 230	17.7
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. . . .	1 723	.1	27	27 499	6.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	6 008	.3	17	102 978	5.8
5032100	YARD OR PIECE GOODS	3 816	.2	15	16 155	23.6
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 538	.1	9	5 259	29.2
5049300	CANNED, BOTTLED FOODS	1 861	.1	7	67 980	2.7
5049410	COFFEE.	1 433	.1	8	71 054	2.0
5049930	SUGAR (REFINED)	147 876	6.2	7	719 726	20.5
5049950	GROCERIES, EXCEPT AS SPECIFIED.	3 316	.1	6	105 686	3.1
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	49 407	2.1	5	69 705	70.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 906	.1	11	65 908	2.9
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	2 361	.1	6	29 376	8.0
5091111	COAL (BITUMINOUS AND ANTHRACITE).	2 358	.1	10	16 729	14.1
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES . . .	5 894	.2	5	104 200	5.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	OTHER PRODUCTS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	6 992	.3	13	98 899	7.1
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 333	.1	16	11 761	11.3
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	1 410	.1	10	11 864	11.9
5098291	WALLBOARD AND HARDBOARD	3 292	.1	6	26 553	12.4
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	1 238	.1	14	29 492	4.2
	ATHLETIC EQUIPMENT, SUPPLIES	427		6	22 661	1.9
	ARMS AND AMMUNITION	239		4	3 427	7.0
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES)	3		3	772	.4
	BICYCLES	4		4	880	.5
	CAMPING EQUIPMENT	29		5	1 210	2.4
	FISHING TACKLE	66		4	19 438	.3
	NOT REPORTED IN DETAIL	470		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 472	.1	18	10 976	13.4
	TOYS, GAMES, FIREWORKS	1 202		13	8 554	14.1
	NOT REPORTED IN DETAIL	270		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	2 771	.1	3	65 367	4.2
5099611	PETROLEUM PRODUCTS	347 866	14.5	281	369 074	94.3
	LIQUEFIED PETROLEUM GASES	23 573		18	25 897	91.0
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	192 566		112	198 754	96.9
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	69 611		166	149 446	46.6
	NOT REPORTED IN DETAIL	62 116		(NA)	(NA)	(NA)
5099612	CRUDE OIL	6 059	.3	4	6 780	89.4
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	53 774	2.2	170	54 574	98.5
	CUT FLOWERS, POTTED PLANTS	36 528		125	40 585	90.0
	ROOTS, NURSERY STOCK	771		8	1 061	72.7
	FLORISTS' SUPPLIES	8 458		55	17 868	47.3
	NOT REPORTED IN DETAIL	8 017		(NA)	(NA)	(NA)
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	52 860	2.2	58	76 231	69.3
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	4 705	.2	34	6 711	70.1
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	197 529	8.3	259	201 898	97.8
	MUSICAL INSTRUMENTS	32 952		69	34 650	95.1
	PHONOGRAPH RECORDS	137 053		157	140 597	97.5
	SHEET MUSIC	5 980		12	8 015	74.6
	NOT REPORTED IN DETAIL	21 544		(NA)	(NA)	(NA)
5099660	OTHER TEXTILE PRODUCTS	74 333	3.1	119	168 570	44.1
	TEXTILE BAGS	5 353		26	9 393	57.0
	ASBESTOS TEXTILES	613		3	1 671	36.7
	CANVASS PRODUCTS	1 844		10	2 251	81.9
	FELT	2 452		6	2 615	93.8
	BURLAP	38 870		42	124 608	31.2
	NOT REPORTED IN DETAIL	25 201		(NA)	(NA)	(NA)
	OTHER PRODUCTS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5099670	FOOD, BEVERAGE BASIC MATERIALS	812 853	34.0	120	987 774	82.3
	MALT, MALT EXTRACT	79 872		17	81 632	97.8
	RAW SUGAR	314 555		5	385 280	81.6
	SAUSAGE CASINGS	10 124		18	10 732	94.3
	YEAST (BREWERS', BAKERS')	335		3	921	36.4
	OTHER FOOD BASICS (FRT. PEEL, HOP EXTRACT COATINGS, ICE, BEVERAGE BASE, ETC.)	22 518		34	28 427	79.2
	NOT REPORTED IN DETAIL	385 449		(NA)	(NA)	(NA)
5099680	WALLPAPER	22 644	.9	69	25 434	89.0
5099691	LUGGAGE, SADDLERY, HARNESS	9 565	.4	44	14 784	64.7
5099692	INDUSTRIAL YARNS	121 016	5.1	80	125 437	96.5
5099693	SMOKERS' SUPPLIES AND PIPES	5 407	.2	17	6 008	90.0
5099694	LEATHER	56 449	2.4	128	57 861	97.6
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	11 805	.5	7	12 834	92.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	311 801	13.0	267	552 212	56.5
	COMMODITIES, N.E.C.	48 459	2.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 259	.1	46	197 447	1.7
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS ..... (NUMBER)	1,758				
	SALES NOT REPORTED BY COMMODITY LINE ..... ($1,000)	288,735				
	SALES REPORTED BY COMMODITY LINE	634 074	100.0	950	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	2 135	.3	42	27 747	7.7
5014100	TIRES AND TUBES, NEW	580	.1	26	11 466	5.1
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	3 315	.5	20	91 977	3.6
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	1 871	.3	26	64 708	2.9
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 291	.2	11	11 459	11.3
5032100	YARD OR PIECE GOODS	3 066	.5	11	59 560	5.1
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	2 867	.5	16	64 702	4.4
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	5 603	.9	20	75 647	7.4
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	8 726	1.4	19	74 096	11.8
5045100	CONFECTIONERY	524	.1	7	22 499	2.3
5049950	GROCERIES, EXCEPT AS SPECIFIED	467	.1	6	5 426	8.6
5049980	MISCELLANEOUS FOOD PRODUCTS	869	.1	3	21 864	4.0

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	OTHER PRODUCTS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	569	.1	4	19 655	2.9
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	6 512	1.0	9	75 537	8.6
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	368	.1	5	5 156	7.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 894	.3	11	43 418	4.4
5072210	HARDWARE	3 335	.5	29	106 149	3.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	913	.1	6	5 663	16.1
5084940	ROPE, CORDAGE, TWINE	1 295	.2	8	7 293	17.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	368	.1	6	2 099	17.5
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	846	.1	9	35 178	2.4
5086220	SCHOOL EQUIPMENT, SUPPLIES	1 410	.2	13	41 848	3.4
5091111	COAL (BITUMINOUS AND ANTHRACITE)	5 023	.8	8	16 066	31.3
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 676	.3	14	29 207	5.7
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	712	.1	5	5 135	13.9
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	1 155	.2	11	29 715	3.9
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	780	.1	9	35 976	2.2
5097110	HOUSEHOLD FURNITURE	1 440	.2	5	77 161	1.9
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	3 722	.6	19	102 810	3.6
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	3 634	.6	14	86 073	4.2
5097230	FLOOR COVERINGS	808	.1	10	61 304	1.3
5097292	MIRRORS, LAMPS, PICTURE FRAMES	620	.1	12	59 654	1.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	9 207	1.5	24	101 683	9.1
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	392	.1	5	5 118	7.7
5098293	CONCRETE PRODUCTS, BUILDING STONE	369	.1	3	1 411	26.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	5 828	.9	21	73 856	7.9
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	14 039	2.2	24	95 177	14.8
5099194	OTHER RECREATION, HOBBY GOODS	752	.1	7	36 578	2.1
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 013	.2	10	25 638	4.0
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	687		5	3 900	17.6
	FEEDS BOUGHT AND SOLD	149		3	2 328	6.4
	NOT REPORTED IN DETAIL	177		(NA)	(NA)	(NA)
5099321	FERTILIZER, FERTILIZER MATERIALS	2 138	.3	11	23 615	9.1
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	1 724	.3	16	19 492	8.8
5099420	JEWELRY, SILVERWARE, TROPHIES	3 743	.6	17	86 224	4.3
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	4 832	.8	23	71 045	6.8
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	347	.1	7	25 149	1.4
5099611	PETROLEUM PRODUCTS	178 965	28.2	267	195 196	91.7
	LIQUEFIED PETROLEUM GASES	10 824		28	23 453	46.2
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	101 940		118	114 784	88.8
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	43 406		172	105 174	41.3
	NOT REPORTED IN DETAIL	22 795		(NA)	(NA)	(NA)
5099612	CRUDE OIL	4 482	.7	5	4 640	96.6
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	47 935	7.6	146	104 461	45.9
	CUT FLOWERS, POTTED PLANTS	22 628		81	35 685	63.4
	ROOTS, NURSERY STOCK	3 140		12	11 136	28.2
	FLORISTS' SUPPLIES	14 777		89	35 868	41.2
	NOT REPORTED IN DETAIL	7 390		(NA)	(NA)	(NA)
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	17 445	2.8	78	25 118	69.5
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	3 909	.6	11	4 016	97.3
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	85 210	13.4	135	141 089	60.4
	MUSICAL INSTRUMENTS	16 308		36	22 202	73.5
	PHONOGRAPH RECORDS	57 155		87	83 807	68.2
	SHEET MUSIC	3 886		11	22 702	17.1
	NOT REPORTED IN DETAIL	7 861		(NA)	(NA)	(NA)
5099660	OTHER TEXTILE PRODUCTS	35 573	5.6	53	46 278	76.9
5099670	FOOD, BEVERAGE BASIC MATERIALS	27 906	4.4	56	38 321	72.8
5099680	WALLPAPER	10 529	1.7	35	13 093	80.4
5099691	LUGGAGE, SADDLERY, HARNESS	3 322	.5	22	64 108	5.2
5099692	INDUSTRIAL YARNS	12 788	2.0	4	12 788	100.0
5099694	LEATHER	8 551	1.3	32	14 541	58.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	74 673	11.8	168	154 102	48.5
	COMMODITIES, N.E.C.	9 323	1.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	685	.1	48	32 246	2.1
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	871				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	131,755				
	SALES REPORTED BY COMMODITY LINE	687 856	100.0	422	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	2 325	.3	23	139 406	1.7
5014100	TIRES AND TUBES, NEW	15 386	2.2	29	343 357	4.5
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	2 733	.4	10	59 550	4.6
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	2 744	.4	19	368 688	.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	OTHER PRODUCTS (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	8 329	1.2	3	236 732	3.5
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	2 186	.3	6	51 811	4.2
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	10 242	1.5	9	101 611	10.1
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	13 564	2.0	9	101 569	13.4
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 015	.1	6	237 702	.4
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	2 006	.3	10	180 650	1.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	1 376	.2	4	57 987	2.4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	5 919	.9	8	101 323	5.8
5072210	HARDWARE	8 596	1.2	15	424 650	2.0
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	8 983	1.3	4	316 311	2.8
5086220	SCHOOL EQUIPMENT, SUPPLIES	1 143	.2	4	94 004	1.2
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	2 343	.3	6	240 231	1.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	697	.1	3	238 624	.3
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	976	.1	6	136 075	.7
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	987	.1	4	46 341	2.1
5097110	HOUSEHOLD FURNITURE	4 784	.7	7	102 318	4.7
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	2 337	.3	9	106 569	2.2
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	5 081	.7	8	100 648	5.0
5097230	FLOOR COVERINGS	720	.1	4	93 958	.8
5097292	MIRRORS, LAMPS, PICTURE FRAMES	2 386	.3	7	100 784	2.4
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	12 783	1.9	13	112 324	11.4
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	2 715	.4	10	9 323	29.1
5099110	PHOTOGRAPHIC GOODS	1 165	.2	3	53 982	2.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	6 485	.9	10	104 613	6.2
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	8 921	1.3	8	104 495	8.5
5099194	OTHER RECREATION, HOBBY GOODS	1 779	.3	8	97 698	1.8
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	44 744	6.5	6	315 810	14.2
5099321	FERTILIZER, FERTILIZER MATERIALS	62 290	9.1	3	314 706	19.8
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	6 102	.9	7	317 050	1.9
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	6 087		6	316 395	1.9
	NOT REPORTED IN DETAIL	15		(NA)	(NA)	(NA)
5099330	SEEDS	1 811	.3	7	315 316	.6
5099420	JEWELRY, SILVERWARE, TROPHIES	3 753	.5	9	109 430	3.4
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	3 444	.5	12	54 978	6.3
5099611	PETROLEUM PRODUCTS	272 942	39.7	164	443 604	61.5
	LIQUEFIED PETROLEUM GASES	7 227		20	88 592	8.2
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	132 754		86	169 097	78.5
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	25 914		91	143 942	18.0
	NOT REPORTED IN DETAIL	107 047		(NA)	(NA)	(NA)
5099612	CRUDE OIL	13 682	2.0	4	14 222	96.2
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	11 948	1.7	42	39 204	30.5
	CUT FLOWERS, POTTED PLANTS	7 388		27	14 657	50.4
	FLORISTS' SUPPLIES	3 037		28	9 165	33.1
	NOT REPORTED IN DETAIL	1 523		(NA)	(NA)	(NA)
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	11 217	1.6	38	15 905	70.5
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	32 073	4.7	54	131 394	24.4
	MUSICAL INSTRUMENTS	7 998		17	58 994	13.6
	PHONOGRAPH RECORDS	21 453		33	73 591	29.2
	SHEET MUSIC	95		3	352	27.0
	NOT REPORTED IN DETAIL	2 527		(NA)	(NA)	(NA)
5099660	OTHER TEXTILE PRODUCTS	12 475	1.8	32	14 472	86.2
	TEXTILE BAGS	5 136		13	6 962	73.8
	CANVASS PRODUCTS	64		3	815	7.9
	BURLAP	1 985		9	4 809	41.3
	NOT REPORTED IN DETAIL	5 290		(NA)	(NA)	(NA)
5099670	FOOD, BEVERAGE BASIC MATERIALS	29 613	4.3	25	36 571	81.0
	OTHER FOOD BASICS (FRT. PEEL, HOP EXTRACT COATINGS, ICE, BEVERAGE BASE, ETC.)	24 666		10	30 304	81.4
	NOT REPORTED IN DETAIL	4 947		(NA)	(NA)	(NA)
5099680	WALLPAPER	1 992	.3	15	2 405	82.8
5099691	LUGGAGE, SADDLERY, HARNESS	1 427	.2	9	99 913	1.4
5099694	LEATHER	2 737	.4	9	55 651	4.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	17 939	2.6	65	96 393	18.6
	COMMODITIES, N.E.C.	15 913	2.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 048	.2	16	23 250	4.5
	SOUTH ATLANTIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)			1,329		
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)			231,116		
	SALES REPORTED BY COMMODITY LINE	542 667	100.0	661	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER PRODUCTS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	2 732	.5	30	39 127	7.0
5014100	TIRES AND TUBES, NEW	2 204	.4	47	32 662	6.7
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	1 702	.3	9	22 834	7.5
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	1 131	.2	7	34 910	3.2
5032100	YARD OR PIECE GOODS	588	.1	6	34 385	1.7
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	1 931	.4	5	20 000	9.7
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	4 071	.8	5	34 315	11.9
5049300	CANNED, BOTTLED FOODS	6 351	1.2	7	19 310	32.9
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	908	.2	8	17 881	5.1
5072210	HARDWARE	916	.2	9	28 027	3.3
5084940	ROPE, CORDAGE, TWINE	324	.1	3	2 412	13.4
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	373	.1	3	29 085	1.3
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	413	.1	3	3 117	13.2
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	1 074	.2	4	4 238	25.3
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	361	.1	6	16 494	2.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	711	.1	4	16 734	4.2
5097110	HOUSEHOLD FURNITURE	282	.1	4	18 540	1.5
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 075	.2	7	34 576	3.1
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 116	.2	6	20 220	5.5
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	1 703	.3	7	19 589	8.7
	ATHLETIC EQUIPMENT, SUPPLIES	1 257		4	18 639	6.7
	FISHING TACKLE	41		3	3 986	1.0
	NOT REPORTED IN DETAIL	405		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	3 893	.7	7	34 464	11.3
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	828	.2	4	15 018	5.5
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	278	.1	5	8 993	3.1
5099420	JEWELRY, SILVERWARE, TROPHIES	1 151	.2	8	34 550	3.3
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	1 195	.2	6	21 424	5.6
	OTHER PRODUCTS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5099611	PETROLEUM PRODUCTS	180 828	33.3	325	273 509	66.1
	LIQUEFIED PETROLEUM GASES	32 274		63	119 541	27.0
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	80 122		187	180 188	44.5
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	46 252		189	104 196	44.4
	NOT REPORTED IN DETAIL	22 180		(NA)	(NA)	(NA)
5099612	CRUDE OIL	198 436	36.6	17	199 921	99.3
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	18 281	3.4	67	33 431	54.7
	CUT FLOWERS, POTTED PLANTS	11 222		53	14 687	76.4
	ROOTS, NURSERY STOCK	800		4	886	90.3
	FLORISTS' SUPPLIES	4 019		36	12 481	32.2
	NOT REPORTED IN DETAIL	2 240		(NA)	(NA)	(NA)
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	28 118	5.2	88	29 031	96.9
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	5 037	.9	10	5 840	86.3
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	17 841	3.3	41	35 944	49.6
	PHONOGRAPH RECORDS	15 347		35	19 083	80.4
	NOT REPORTED IN DETAIL	2 494		(NA)	(NA)	(NA)
5099660	OTHER TEXTILE PRODUCTS	15 211	2.8	37	18 336	83.0
	TEXTILE BAGS	6 090		9	7 021	86.7
	BURLAP	7 058		18	8 419	83.8
	NOT REPORTED IN DETAIL	2 063		(NA)	(NA)	(NA)
5099670	FOOD, BEVERAGE BASIC MATERIALS	14 395	2.7	22	19 174	75.1
	OTHER FOOD BASICS (FRT. PEEL, HOP EXTRACT COATINGS, ICE, BEVERAGE BASE, ETC.)	8 420		8	9 395	89.6
	NOT REPORTED IN DETAIL	5 975		(NA)	(NA)	(NA)
5099680	WALLPAPER	895	.2	5	904	99.0
5099691	LUGGAGE, SADDLERY, HARNESS	2 169	.4	8	20 525	10.6
5099694	LEATHER	1 766	.3	12	4 086	43.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	11 112	2.0	72	50 212	22.1
	COMMODITIES, N.E.C.	10 398	1.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	869	.2	34	93 489	.9
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	1,462				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	261,446				
	SALES REPORTED BY COMMODITY LINE	581 747	100.0	778	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 604	.3	27	23 456	6.8
5013150	GARAGE TOOLS, SHOP EQUIPMENT	426	.1	4	5 704	7.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	OTHER PRODUCTS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5014100	TIRES AND TUBES, NEW	2 100	.4	24	27 483	7.6
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	310	.1	3	2 954	10.5
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	2 372	.4	8	45 705	5.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	403	.1	7	20 645	2.0
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	3 319	.6	10	20 026	16.6
5032100	YARD OR PIECE GOODS	1 401	.2	12	31 503	4.4
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	2 598	.4	4	24 355	10.7
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	1 515	.3	4	21 837	6.9
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	7 823	1.3	9	53 832	14.5
5049300	CANNED, BOTTLED FOODS	1 912	.3	8	38 491	5.0
5049500	FROZEN FOODS	785	.1	3	5 367	14.6
5049980	MISCELLANEOUS FOOD PRODUCTS	393	.1	3	16 173	2.4
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	1 214	.2	7	12 749	9.5
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	718	.1	5	25 062	2.9
5072210	HARDWARE	3 626	.6	18	50 903	7.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	311	.1	4	1 746	17.8
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	669	.1	5	3 965	16.9
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	1 070	.2	4	3 903	27.4
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	8 617	1.5	9	40 538	21.3
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	402	.1	3	33 779	1.2
5094110	CIGARETTES, CIGARS, TOBACCO	362	.1	5	3 382	10.7
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 803	.3	10	52 637	3.4
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	2 216	.4	8	42 231	5.2
5097110	HOUSEHOLD FURNITURE	692	.1	7	22 121	3.1
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 430	.2	7	42 027	3.4
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	931	.2	4	10 382	9.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	4 594	.8	9	45 540	10.1
	OTHER PRODUCTS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	4 628	.8	14	55 184	8.4
5099110	PHOTOGRAPHIC GOODS	1 217	.2	3	3 697	32.9
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	3 419	.6	10	45 300	7.5
	SKI EQUIPMENT, SUPPLIES	2 359		3	38 092	6.2
	NOT REPORTED IN DETAIL	1 060		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	8 404	1.4	10	45 996	18.3
	TOYS, GAMES, FIREWORKS	5 584		7	29 404	19.0
	NOT REPORTED IN DETAIL	2 820		(NA)	(NA)	(NA)
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	370	.1	7	8 158	4.5
5099330	SEEDS	630	.1	3	1 681	37.5
5099420	JEWELRY, SILVERWARE, TROPHIES	1 076	.2	11	25 161	4.3
	CLOCKS, WATCHES, WATCH MOVEMENTS	307		4	3 303	9.3
	COSTUME JEWELRY	312		4	2 264	13.8
	NOT REPORTED IN DETAIL	457		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	1 782	.3	11	43 356	4.1
5099611	PETROLEUM PRODUCTS	159 841	27.5	210	173 764	92.0
	LIQUEFIED PETROLEUM GASES	21 358		49	27 366	78.0
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	73 864		92	85 320	86.6
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	26 523		110	80 868	32.8
	NOT REPORTED IN DETAIL	38 096		(NA)	(NA)	(NA)
5099612	CRUDE OIL	9 308	1.6	5	11 688	79.6
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	36 317	6.2	109	53 626	67.7
	CUT FLOWERS, POTTED PLANTS	18 561		59	21 722	85.4
	ROOTS, NURSERY STOCK	2 898		9	4 591	63.1
	FLORISTS' SUPPLIES	12 429		47	19 673	63.2
	NOT REPORTED IN DETAIL	2 429		(NA)	(NA)	(NA)
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	77 111	13.3	68	92 793	83.1
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	17 599	3.0	36	18 845	93.4
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	96 513	16.6	124	113 326	85.2
	MUSICAL INSTRUMENTS	23 324		33	25 386	91.9
	PHONOGRAPH RECORDS	63 018		78	79 875	78.9
	SHEET MUSIC	3 130		8	18 469	16.9
	NOT REPORTED IN DETAIL	7 041		(NA)	(NA)	(NA)
5099660	OTHER TEXTILE PRODUCTS	11 016	1.9	40	13 295	82.9
	TEXTILE BAGS	2 197		15	3 542	62.0
	CANVASS PRODUCTS	820		4	1 864	44.0
	BURLAP	2 962		12	4 889	60.6
	NOT REPORTED IN DETAIL	5 037		(NA)	(NA)	(NA)
5099670	FOOD, BEVERAGE BASIC MATERIALS	26 642	4.6	45	34 434	77.4
5099680	WALLPAPER	6 748	1.2	25	6 935	97.3
5099691	LUGGAGE, SADDLERY, HARNESS	1 808	.3	8	2 040	88.6
5099692	INDUSTRIAL YARNS	844	.1	3	867	97.3
5099693	SMOKERS' SUPPLIES AND PIPES	1 637	.3	7	3 014	54.3
5099694	LEATHER	3 831	.7	18	35 222	10.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	41 993	7.2	121	83 053	50.6
	COMMODITIES, N.E.C.	11 298	1.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 099	.4	66	61 727	3.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	AUTOMOBILES, OTHER MOTOR VEHICLES (SIC 5012)					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 293					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 63,740					
	SALES REPORTED BY COMMODITY LINE.	882 180	100.0	177	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	673 210	76.3	95	815 955	82.5
	PASSENGER CARS (NEW AND USED)	563 954		78	705 209	80.0
	MOTORCYCLES, MOTOR SCOOTERS, ETC.	7 543		6	36 417	20.7
	OTHER MOTOR VEHICLES, AUTO TRAILERS					
	NOT REPORTED IN DETAIL.	2 922		4	3 712	78.7
		98 791		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	125 519	14.2	101	526 589	23.8
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	63 150	7.2	79	660 108	9.6
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	32 116		50	509 965	6.3
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	29 092		26	521 990	5.6
	NOT REPORTED IN DETAIL.	1 942		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	497	.1	12	4 856	10.2
5014100	TIRES AND TUBES, NEW.	737	.1	14	426 853	.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	3 322	.4	8	37 555	8.8
	COMMODITIES, N.E.C.	10 358	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5 387	.6	51	81 389	6.6
	AUTOMOTIVE EQUIPMENT (SIC 5013)					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 1,214					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 72,212					
	SALES REPORTED BY COMMODITY LINE.	397 842	100.0	907	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	3 057	.8	11	11 194	27.3
	PASSENGER CARS (NEW AND USED)	2 953		9	9 180	32.2
	NOT REPORTED IN DETAIL.	104		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	2 387	.6	11	12 188	19.6
5013110	AUTOMOTIVE GLASS.	3 539	.9	18	8 359	42.3
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	340 498	85.6	808	374 784	90.9
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	82 564		263	112 189	73.6
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	200 247		535	230 136	87.0
	NOT REPORTED IN DETAIL.	57 687		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	10 347	2.6	87	20 003	51.7
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	8 680	2.2	106	33 653	25.8
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	7 873	2.0	148	53 958	14.6
	AUTOMOTIVE EQUIPMENT (CONT.)					
5014100	TIRES AND TUBES, NEW.	2 447	.6	39	21 297	11.5
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. . . .	221	.1	7	4 786	4.6
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	904	.2	4	8 112	11.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 428	.4	8	8 742	16.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES. . . .	538	.1	3	4 466	12.0
5072210	HARDWARE.	518	.1	12	7 649	6.8
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	750	.2	3	5 717	13.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	1 408	.4	8	9 852	14.3
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	531	.1	3	2 215	24.0
5084910	ABRASIVES, ABRASIVE MATERIALS	627	.2	13	6 058	10.3
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	572	.1	10	8 222	7.0
5093122	UNPREPARED IRON, STEEL SCRAP.	564	.1	13	2 046	27.6
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	276	.1	4	4 961	5.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	421	.1	12	8 186	5.1
	COMMODITIES, N.E.C.	5 704	1.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4 552	1.1	135	67 750	6.7
	TIRES, TUBES (SIC 5014)					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 149					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 22,443					
	SALES REPORTED BY COMMODITY LINE.	69 147	100.0	89	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	2 182	3.2	34	20 867	10.5
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	730		7	3 955	18.5
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	1 452		28	18 412	7.9
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	176	.3	10	7 240	2.4
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	1 730	2.5	29	16 863	10.3
5014100	TIRES AND TUBES, NEW.	63 277	91.5	89	69 147	91.5
5099611	PETROLEUM PRODUCTS.	292	.4	5	1 585	18.4
	COMMODITIES, N.E.C.	1 002	1.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	488	.7	17	10 892	4.5

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUND. (SIC 5022)					
	ALL ESTABLISHMENTS.....(NUMBER) 690					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 53,301					
	SALES REPORTED BY COMMODITY LINE.....	556 787	100.0	496	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS.....	240 107	43.1	203	353 408	67.9
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.....	297 658	53.5	374	418 992	71.0
	PROPRIETARIES.....	81 384		138	249 093	32.7
	TOILETRIES, COSMETICS.....	127 024		195	296 233	42.9
	DRUGGIST SUNDRIES.....	40 378		109	223 766	18.0
	NOT REPORTED IN DETAIL.....	48 872		(NA)	(NA)	(NA)
5022230	TOILET SOAPS.....	2 797	.5	32	102 789	2.7
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.....	1 646	.3	7	11 188	14.7
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER..	838	.2	4	6 710	12.5
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS..	395	.1	5	6 446	6.1
5049950	GROCERIES, EXCEPT AS SPECIFIED.....	749	.1	3	2 415	31.0
5049980	MISCELLANEOUS FOOD PRODUCTS.....	506	.1	4	3 959	12.8
5086220	SCHOOL EQUIPMENT, SUPPLIES.....	897	.2	12	9 533	9.4
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.....	1 041	.2	19	21 307	4.9
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT....	1 637	.3	3	8 966	18.3
5094110	CIGARETTES, CIGARS, TOBACCO.....	465	.1	4	3 891	12.0
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).....	348	.1	8	22 123	1.6
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.....	641	.1	6	4 382	14.6
5099110	PHOTOGRAPHIC GOODS.....	800	.1	17	68 618	1.2
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES.	700	.1	13	7 670	9.1
5099420	JEWELRY, SILVERWARE, TROPHIES.....	321	.1	3	2 670	12.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE.....	398	.1	9	7 290	5.5
	COMMODITIES, N.E.C.....	4 741	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	102	(Z)	5	5 594	1.8
	PAINTS, VARNISHES (SIC 5028)					
	ALL ESTABLISHMENTS.....(NUMBER) 170					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 9,789					
	SALES REPORTED BY COMMODITY LINE.....	48 051	100.0	127	(X)	(X)
	PAINTS, VARNISHES (CONT.)					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).....	181	.4	5	817	22.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.....	37 873	78.8	127	48 051	78.8
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.....	624	1.3	7	3 870	16.1
5072210	HARDWARE.....	1 775	3.7	6	7 614	23.3
5072230	PAINTERS' SUPPLIES.....	3 453	7.2	41	21 244	16.3
5084960	PRINTING AND DUPLICATING INKS.....	586	1.2	3	3 966	14.8
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER).....	332	.7	3	6 016	5.5
5099680	WALLPAPER.....	319	.7	13	6 687	4.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.....	153	.3	4	1 594	9.6
	COMMODITIES, N.E.C.....	2 636	5.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	119	.2	3	316	37.7
	OTHER CHEMICALS, ALLIED PRODUCTS (SIC 5029)					
	ALL ESTABLISHMENTS.....(NUMBER) 651					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 60,783					
	SALES REPORTED BY COMMODITY LINE.....	585 588	100.0	468	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS.....	3 275	.6	8	33 659	9.7
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.....	721	.1	3	5 447	13.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.....	2 136	.4	6	20 843	10.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.....	490 368	83.7	400	530 682	92.4
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER..	35 047	6.0	45	70 191	49.9
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS..	13 020	2.2	38	26 166	49.8
5072210	HARDWARE.....	379	.1	4	2 973	12.7
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT..	1 055	.2	7	14 789	7.1
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES..	805	.1	4	2 554	31.5
5091313	ALUMINUM SHAPES, FORMS, ETC.....	1 007	.2	3	5 642	17.8
5098297	ADHESIVES, MASTICS.....	305	.1	3	1 019	29.9
5099110	PHOTOGRAPHIC GOODS.....	6 761	1.2	3	22 618	29.9
5099321	FERTILIZER, FERTILIZER MATERIALS.....	4 600	.8	13	29 702	15.5
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER).....	5 567	1.0	20	34 770	16.0

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)					
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 556	.3	17	23 305	6.7
	COMMODITIES, N.E.C.	18 404	3.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	582	.1	14	19 521	3.0
	DRY GOODS, PIECE GOODS, NOTIONS (SIC 5032)					
	ALL ESTABLISHMENTS (NUMBER)	2,972				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	383,768				
	SALES REPORTED BY COMMODITY LINE	2 537 682	100.0	2 277	(X)	(X)
5032100	YARD OR PIECE GOODS	2 181 675	86.0	1 713	2 264 139	96.4
	COTTON FABRICS	751 126		785	1 119 900	67.1
	RAYON, NYLON, OTHER MAN-MADE FABRICS	814 884		908	1 276 023	63.9
	WOOL FABRICS	175 987		319	309 309	56.9
	OTHER YARD GOODS (INC. COATED FABRICS)	131 486		281	283 620	46.4
	NOT REPORTED IN DETAIL	308 192		(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	150 151	5.9	466	174 201	86.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	142 074	5.6	193	231 582	61.3
	KNIT FABRICS	60 973		69	140 677	43.3
	YARNS (EXCEPT INDUSTRIAL)	21 976		24	57 802	38.0
	OTHER DRY GOODS	25 454		60	29 605	86.0
	NOT REPORTED IN DETAIL	33 671		(NA)	(NA)	(NA)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	1 973	.1	29	25 126	7.9
	WORK CLOTHING, WORK GLOVES	78		5	2 263	3.4
	HOSIERY	166		10	7 859	2.1
	UNDERWEAR, NIGHTWEAR	21		6	2 594	.8
	SUITS, COATS, TROUSERS, OVERCOATS	531		7	9 586	5.5
	SHIRTS (EXCEPT SPORTSWEAR)	108		4	2 884	3.7
	SPORTSWEAR	391		7	5 061	7.7
	OTHER CLOTHING, FURNISHINGS	451		10	6 383	7.1
	NOT REPORTED IN DETAIL	227		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	2 201	.1	23	15 890	13.9
	DRESSES, SKIRTS, BLOUSES	374		10	6 619	5.7
	CHILDREN'S, INFANTS' WEAR	726		5	3 116	23.3
	OTHER APPAREL, ACCESSORIES	394		8	5 992	6.6
	NOT REPORTED IN DETAIL	707		(NA)	(NA)	(NA)
5035340	MILLINERY, MILLINERY SUPPLIES	1 987	.1	6	6 142	32.4
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	6 439	.3	18	42 533	15.1
	HOSIERY	5 539		6	34 558	16.0
	UNDERWEAR, NIGHTWEAR	459		9	5 099	9.0
	CORSETS, ALLIED GARMENTS	21		4	1 453	1.4
	NOT REPORTED IN DETAIL	420		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	1 359	.1	8	8 584	15.8
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	2 537	.1	21	53 875	4.7
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	8 446	.3	28	49 623	17.0
	BED SPREADS, COMFORTABLES, BLANKETS	1 789		12	38 537	4.6
	TABLE LINENS	51		5	2 601	2.0
	SHEETS, PILLOW CASES	3 931		12	36 368	10.8
	TOWELS, WASH CLOTHS	1 499		16	33 962	4.4
	NOT REPORTED IN DETAIL	1 176		(NA)	(NA)	(NA)
5097230	FLOOR COVERINGS	2 217	.1	6	20 411	10.9
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	1 269	.1	6	3 892	32.6
5099660	OTHER TEXTILE PRODUCTS	2 022	.1	16	13 166	15.4
5099692	INDUSTRIAL YARNS	18 488	.7	9	54 346	34.0
	COMMODITIES, N.E.C.	14 290	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	554	(Z)	10	15 824	3.5
	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE (SIC 5035)					
	ALL ESTABLISHMENTS (NUMBER)	1,912				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	1 181 125	100.0	1 285	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	608	.1	13	21 355	2.8
5032100	YARD OR PIECE GOODS	8 678	.7	39	194 149	4.5
	COTTON FABRICS	1 906		12	9 699	19.7
	RAYON, NYLON, OTHER MAN-MADE FABRICS	276		12	8 553	3.2
	WOOL FABRICS	823		3	2 704	30.4
	OTHER YARD GOODS (INC. COATED FABRICS)	1 959		6	20 145	9.7
	NOT REPORTED IN DETAIL	3 714		(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 436	.1	13	22 130	6.5
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	1 169	.1	7	12 743	9.2
	KNIT FABRICS	1 059		3	10 803	9.8
	NOT REPORTED IN DETAIL	110		(NA)	(NA)	(NA)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	317 334	26.9	476	542 009	58.5
	WORK CLOTHING, WORK GLOVES	22 482		79	36 390	61.8
	HOSIERY	75 843		100	111 221	68.2
	UNDERWEAR, NIGHTWEAR	18 239		88	48 547	37.6
	SUITS, COATS, TROUSERS, OVERCOATS	21 129		74	38 359	55.1
	SHIRTS (EXCEPT SPORTSWEAR)	12 393		59	34 532	35.9
	SPORTSWEAR	43 167		113	79 244	54.5
	OTHER CLOTHING, FURNISHINGS	50 386		118	99 160	50.8
	NOT REPORTED IN DETAIL	73 695		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	540 547	45.8	691	759 559	71.2
	DRESSES, SKIRTS, BLOUSES	150 494		182	191 494	78.6
	SUITS, COATS (EXCEPT FUR)	23 911		63	42 907	55.7
	CHILDREN'S, INFANTS' WEAR	54 851		105	94 100	58.3
	OTHER APPAREL, ACCESSORIES	155 299		225	219 242	70.8
	NOT REPORTED IN DETAIL	155 992		(NA)	(NA)	(NA)
5035320	FUR CLOTHING	26 138	2.2	59	26 366	99.1
5035330	FURS, RAW AND DRESSED	32 938	2.8	38	33 029	99.7
5035340	MILLINERY, MILLINERY SUPPLIES	38 299	3.2	75	43 982	87.1
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	94 471	8.0	196	163 738	57.7
	HOSIERY	52 770		122	107 358	49.2
	UNDERWEAR, NIGHTWEAR	29 712		78	54 378	54.6
	CORSETS, ALLIED GARMENTS	7 234		28	15 228	47.5
	NOT REPORTED IN DETAIL	4 755		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	34 934	3.0	27	182 546	19.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	13 143	1.1	7	154 644	8.5
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	595	.1	3	11 521	5.2
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	585	.1	6	9 381	6.2
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	21 061	1.8	39	189 344	11.1
5097230	FLOOR COVERINGS	2 105	.2	10	27 300	7.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	18 680	1.6	12	159 808	11.7
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	5 139	.4	8	30 921	16.6
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	2 110	.2	16	22 254	9.5
	TOYS, GAMES, FIREWORKS	1 706		4	16 326	10.4
	NOT REPORTED IN DETAIL	404		(NA)	(NA)	(NA)
5099420	JEWELRY, SILVERWARE, TROPHIES	3 267	.3	17	41 039	8.0
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	936	.1	11	19 298	4.9
5099691	LUGGAGE, SADDLERY, HARNESS	6 226	.5	5	135 820	4.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 996	.3	12	149 386	2.0
	COMMODITIES, N.E.C.	7 247	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	483	(Z)	7	6 496	7.4
	FOOTWEAR (SIC 5039)					
	ALL ESTABLISHMENTS (NUMBER)	164				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	106 689	100.0	133	(X)	(X)
	FOOTWEAR (CONT.)					
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	1 316	1.2	4	7 511	17.5
	OTHER APPAREL, ACCESSORIES	1 283		4	7 511	17.1
	NOT REPORTED IN DETAIL	33		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	104 863	98.3	133	106 689	98.3
	MEN'S, BOYS' SHOES	25 172		58	35 488	70.9
	WOMEN'S, MISSES' SHOES	31 304		65	42 719	73.3
	CHILDREN'S, INFANTS' SHOES	6 164		30	17 920	34.4
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	8 921		35	22 692	39.3
	NOT REPORTED IN DETAIL	33 302		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	505	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5	(Z)	(NA)	(NA)	(NA)
	GENERAL-LINE GROCERIES (SIC 5042)					
	ALL ESTABLISHMENTS (NUMBER)	137				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	33,696				
	SALES REPORTED BY COMMODITY LINE	858 278	100.0	88	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	32 057	3.7	3	313 292	10.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	2 258	.3	10	125 653	1.8
5022230	TOILET SOAPS	4 742	.6	33	539 437	.9
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	26 086	3.0	45	551 302	4.7
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	15 056	1.8	35	194 392	7.7
	BUTTER	2 620		7	102 871	2.5
	CHEESE	6 832		25	159 525	4.3
	OTHER DAIRY PRODUCTS	1 120		5	54 725	2.0
	NOT REPORTED IN DETAIL	4 484		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	4 661	.5	8	421 376	1.1
5044120	POULTRY	4 609	.5	8	123 461	3.7
5045100	CONFECTIONERY	14 406	1.7	53	562 712	2.6
	CANDY, ALL KINDS	8 120		36	483 669	1.7
	CHEWING GUM	353		10	97 881	.4
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 511		20	428 374	.4
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	851		25	155 025	.5
	NOT REPORTED IN DETAIL	3 571		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	3 069	.4	5	127 200	2.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	GENERAL-LINE GROCERIES (CONT.)					
5047100	MEATS, PROVISIONS	50 355	5.9	25	462 720	10.9
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	42 828		7	371 754	11.5
	CURED, BOILED, SMOKED MEATS	2 938		12	418 211	.7
	SAUSAGE, MEAT LOAVES	376		6	22 584	1.7
	LARD	140		9	78 677	.2
	OTHER MEAT (INCLUDING GAME)	3 183		4	52 927	6.0
	NOT REPORTED IN DETAIL	890		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	23 367	2.7	6	407 185	5.7
	FRESH FRUITS, BERRIES, MELONS	14 336		3	401 508	3.6
	FRESH VEGETABLES	8 176		5	402 965	2.0
	NOT REPORTED IN DETAIL	855		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	2 409	.3	28	482 428	.5
5049300	CANNED, BOTTLED FOODS	226 252	26.4	82	788 487	28.7
	CANNED FRUITS, FRUIT JUICES	43 587		69	686 575	6.3
	CANNED VEGETABLES, VEGETABLE JUICES	52 784		69	694 035	7.6
	CANNED FISH, SEAFOOD	23 008		64	598 678	3.8
	CANNED MEATS	9 772		52	570 838	1.7
	CANNED MILK	5 461		49	561 829	1.0
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	24 718		41	551 100	4.5
	NOT REPORTED IN DETAIL	66 922		(NA)	(NA)	(NA)
5049410	COFFEE	26 827	3.1	59	655 662	4.1
	GREEN COFFEE	999		7	20 525	4.9
	SOLUBLE COFFEE	4 099		35	223 201	1.8
	ROASTED COFFEE (EXCEPT SOLUBLE)	8 889		45	243 770	3.6
	NOT REPORTED IN DETAIL	12 840		(NA)	(NA)	(NA)
5049420	TEA	6 374	.7	55	616 557	1.0
5049500	FROZEN FOODS	38 901	4.5	13	439 909	8.8
	FROZEN FRUITS	760		4	360 643	.2
	FROZEN JUICES	8 264		4	363 039	2.3
	FROZEN VEGETABLES	8 079		6	366 279	2.2
	FROZEN POULTRY (PACKAGED ONLY)	759		4	54 494	1.4
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	3 722		5	357 930	1.0
	FROZEN MEATS (PACKAGED ONLY)	560		5	7 980	7.0
	FROZEN PREPARED FOODS, BAKED GOODS	2 441		3	355 675	.7
	OTHER PACKAGED FROZEN FOODS	91		3	52 438	.2
	NOT REPORTED IN DETAIL	14 225		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	5 791	.7	15	484 361	1.2
5049920	FLOUR, RELATED PRODUCTS	10 475	1.2	56	567 908	1.8
5049930	SUGAR (REFINED)	40 794	4.8	56	624 807	6.5
5049940	DRIED FRUITS	5 477	.6	42	623 327	.9
5049950	GROCERIES, EXCEPT AS SPECIFIED	183 666	21.4	86	786 666	23.3
5049980	MISCELLANEOUS FOOD PRODUCTS	9 762	1.1	14	410 050	2.4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 461	.2	5	194 461	.8
5087200	CUSTODIAL (JANITORS') SUPPLIES	10 386	1.2	6	389 646	2.7
5094110	CIGARETTES, CIGARS, TOBACCO	18 538	2.2	3	403 758	4.6
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	9 741	1.1	26	502 951	1.9
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	16 866	2.0	36	546 506	3.1
	GENERAL-LINE GROCERIES (CONT.)					
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	9 150	1.1	16	486 303	1.9
5099670	FOOD, BEVERAGE BASIC MATERIALS	1 094	.1	16	92 140	1.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	52 175	6.1	22	470 057	11.1
	COMMODITIES, N.E.C.	1 375	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	98	(Z)	4	8 225	1.2
	DAIRY PRODUCTS (SIC 5043)					
	ALL ESTABLISHMENTS (NUMBER)	467				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	50,784				
	SALES REPORTED BY COMMODITY LINE	458 738	100.0	352	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	384 145	83.7	352	458 738	83.7
	BUTTER	69 799		113	218 734	31.9
	CHEESE	70 290		145	241 519	29.1
	ICE CREAM, ICES	9 777		56	15 220	64.2
	MILK, CREAM (FLUID)	136 396		119	153 791	88.7
	OTHER DAIRY PRODUCTS	37 455		68	186 203	20.1
	NOT REPORTED IN DETAIL	60 428		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	9 914	2.2	59	52 019	19.1
5044120	POULTRY	1 749	.4	6	12 444	14.1
	DRESSED POULTRY, RESALES	1 225		3	5 146	23.8
	NOT REPORTED IN DETAIL	524		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	411	.1	13	7 240	5.7
	CANDY, ALL KINDS	174		5	5 522	3.2
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	224		7	1 492	15.0
	NOT REPORTED IN DETAIL	13		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	489	.1	4	3 392	14.4
5047100	MEATS, PROVISIONS	15 044	3.3	29	95 172	15.8
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	12 883		11	81 380	15.8
	CURED, BOILED, SMOKED MEATS	480		14	9 423	5.1
	SAUSAGE, MEAT LOAVES	96		5	3 538	2.7
	LARD	1 121		3	71 690	1.6
	NOT REPORTED IN DETAIL	464		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	583	.1	3	72 788	.8
5049200	BAKERY PRODUCTS	766	.2	11	5 636	13.6
5049300	CANNED, BOTTLED FOODS	4 334	.9	34	102 531	4.2
	CANNED FRUITS, FRUIT JUICES	896		10	10 501	8.5
	CANNED VEGETABLES, VEGETABLE JUICES	573		9	5 317	10.8
	CANNED FISH, SEAFOOD	160		6	1 877	8.5
	CANNED MEATS	1 675		7	69 788	2.4
	CANNED MILK	500		3	14 375	3.5
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	412		5	1 955	21.1
	NOT REPORTED IN DETAIL	118		(NA)	(NA)	(NA)

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TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	DAIRY PRODUCTS (CONT.)					
5049500	FROZEN FOODS	22 934	5.0	20	94 110	24.4
	FROZEN FRUITS	538		3	5 827	9.2
	FROZEN JUICES	124		4	3 832	3.2
	FROZEN VEGETABLES	427		7	7 999	5.3
	FROZEN POULTRY (PACKAGED ONLY)	19 660		5	76 935	25.6
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	183		6	9 055	2.0
	OTHER PACKAGED FROZEN FOODS	1 656		6	8 479	19.5
	NOT REPORTED IN DETAIL	346		(NA)	(NA)	(NA)
5049920	FLOUR, RELATED PRODUCTS	438	.1	5	7 187	6.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	12 692	2.8	50	161 468	7.9
	MARGARINE, BUTTER SUBSTITUTES	5 968		17	47 347	12.6
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	3 415		13	84 127	4.1
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	1 845		15	18 105	10.2
	NOT REPORTED IN DETAIL	1 464		(NA)	(NA)	(NA)
5049980	MISCELLANEOUS FOOD PRODUCTS	1 019	.2	8	76 399	1.3
	COMMODITIES, N.E.C.	4 207	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	13	(Z)	(NA)	(NA)	(NA)
	POULTRY, POULTRY PRODUCTS (SIC 5044)					
	ALL ESTABLISHMENTS (NUMBER) 195					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE	201 449	100.0	142	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	8 176	4.1	63	44 699	18.3
	BUTTER	6 207		59	42 766	14.5
	CHEESE	1 119		34	14 528	7.7
	MILK, CREAM (FLUID)	17		3	755	2.3
	OTHER DAIRY PRODUCTS	92		5	6 043	1.5
	NOT REPORTED IN DETAIL	741		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	45 923	22.8	91	70 231	65.4
5044120	POULTRY	128 750	63.9	61	152 983	84.2
	LIVE POULTRY	3 488		6	5 472	63.7
	DRESSED POULTRY, KILLED ON PREMISES	5 743		3	6 913	83.1
	DRESSED POULTRY, RESALES	110 514		46	133 526	82.8
	NOT REPORTED IN DETAIL	9 005		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	11 305	5.6	23	40 228	28.1
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	6 375		10	28 404	22.4
	CURED, BOILED, SMOKED MEATS	767		9	13 352	5.7
	SAUSAGE, MEAT LOAVES	478		5	10 396	4.6
	LARD	503		7	13 128	3.8
	OTHER MEAT (INCLUDING GAME)	1 010		5	17 082	5.9
	NOT REPORTED IN DETAIL	2 172		(NA)	(NA)	(NA)
	POULTRY, POULTRY PRODUCTS (CONT.)					
5049300	CANNED, BOTTLED FOODS	423	.2	8	9 934	4.3
	CANNED FISH, SEAFOOD	27		3	1 573	1.7
	CANNED MEATS	364		6	8 413	4.3
	NOT REPORTED IN DETAIL	32		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	4 720	2.3	13	32 169	14.7
	FROZEN POULTRY (PACKAGED ONLY)	4 360		11	31 884	13.7
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	36		3	3 177	1.1
	NOT REPORTED IN DETAIL	324		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	537	.3	13	8 149	6.6
	MARGARINE, BUTTER SUBSTITUTES	112		8	5 274	2.1
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	86		3	3 130	2.7
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	312		6	3 914	8.0
	NOT REPORTED IN DETAIL	27		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 613	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2	(Z)	(NA)	(NA)	(NA)
	CONFECTIONERY (SIC 5045)					
	ALL ESTABLISHMENTS (NUMBER) 216					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 29,730					
	SALES REPORTED BY COMMODITY LINE	120 538	100.0	161	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	532	.4	4	5 796	9.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	943	.8	9	8 754	10.8
	CHEESE	168		7	6 990	2.4
	ICE CREAM, ICES	582		3	4 986	11.7
	NOT REPORTED IN DETAIL	193		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	101 669	84.3	161	120 538	84.3
	CANDY, ALL KINDS	54 562		100	70 981	76.9
	CHEWING GUM	1 812		36	22 406	8.1
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	2 590		31	18 413	14.1
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	26 339		66	49 741	53.0
	NOT REPORTED IN DETAIL	16 366		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	288	.2	6	3 361	8.6
5049200	BAKERY PRODUCTS	3 186	2.6	20	32 469	9.8
5049300	CANNED, BOTTLED FOODS	1 951	1.6	13	13 717	14.2
	CANNED FRUITS, FRUIT JUICES	535		7	6 818	7.8
	CANNED VEGETABLES, VEGETABLE JUICES	291		4	4 920	5.9
	CANNED FISH, SEAFOOD	260		6	5 613	4.6
	CANNED MEATS	247		4	5 575	4.4
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	412		5	8 588	4.8
	NOT REPORTED IN DETAIL	206		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONFECTIONERY (CONT.)					
5049410	COFFEE	957	.8	6	9 188	10.4
	SOLUBLE COFFEE	343		3	7 917	4.3
	ROASTED COFFEE (EXCEPT SOLUBLE)	251		4	5 812	4.3
	NOT REPORTED IN DETAIL	363		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	649	.5	4	8 947	7.3
5049610	SOFT DRINKS	186	.2	4	4 978	3.7
5049910	SANDWICHES, SNACK ITEMS	283	.2	6	17 569	1.6
5049930	SUGAR (REFINED)	259	.2	3	4 993	5.2
5049940	DRIED FRUITS	199	.2	3	6 496	3.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 209	1.0	17	10 867	11.1
5049960	PEANUTS, ROASTED	380	.3	7	18 129	2.1
5094110	CIGARETTES, CIGARS, TOBACCO	4 905	4.1	14	17 544	28.0
	CIGARETTES	3 444		11	15 064	22.9
	CIGARS	810		9	9 636	8.4
	OTHER TOBACCO	519		6	6 886	7.5
	NOT REPORTED IN DETAIL	132		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	196	.2	9	6 780	2.9
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	654	.5	10	8 726	7.5
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	794	.7	3	4 346	18.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	107	.1	7	4 254	2.5
	COMMODITIES, N.E.C.	1 177	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	14	(Z)	(NA)	(NA)	(NA)
	FISH, SEAFOODS (SIC 5046)					
	ALL ESTABLISHMENTS (NUMBER)	182				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	98 284	100.0	130	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	184	.2	3	2 411	7.6
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	92 715	94.3	130	98 284	94.3
5047100	MEATS, PROVISIONS	117	.1	4	2 383	4.9
5049300	CANNED, BOTTLED FOODS	909	.9	12	10 116	9.0
	CANNED FISH, SEAFOOD	839		10	8 705	9.6
	NOT REPORTED IN DETAIL	70		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	3 797	3.9	18	21 769	17.4
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	3 605		15	19 417	18.6
	NOT REPORTED IN DETAIL	192		(NA)	(NA)	(NA)
	FISH, SEAFOODS (CONT.)					
5049950	GROCERIES, EXCEPT AS SPECIFIED	96	.1	5	4 075	2.4
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	80		4	2 418	3.3
	NOT REPORTED IN DETAIL	16		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	466	.5	(NA)	(NA)	(NA)
	MEATS, MEAT PRODUCTS (SIC 5047)					
	ALL ESTABLISHMENTS (NUMBER)	970				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	117,948				
	SALES REPORTED BY COMMODITY LINE	1 179 167	100.0	742	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	6 428	.5	54	108 802	5.9
	BUTTER	1 513		39	85 923	1.8
	CHEESE	1 599		42	66 181	2.4
	MILK, CREAM (FLUID)	127		3	5 816	2.2
	OTHER DAIRY PRODUCTS	2 362		8	45 639	5.2
	NOT REPORTED IN DETAIL	827		(NA)	(NA)	(NA)
5044120	POULTRY	17 161	1.5	117	199 060	8.6
	LIVE POULTRY	89		5	3 267	2.7
	DRESSED POULTRY, KILLED ON PREMISES	1 461		8	13 516	10.8
	DRESSED POULTRY, RESALES	13 168		103	174 455	7.5
	NOT REPORTED IN DETAIL	2 443		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	756	.1	11	18 917	4.0
5047100	MEATS, PROVISIONS	1 134 534	96.2	742	1 179 167	96.2
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	892 858		590	978 256	91.3
	CURED, BOILED, SMOKED MEATS	80 142		235	284 300	28.2
	SAUSAGE, MEAT LOAVES	20 237		162	179 355	11.3
	LARD	2 578		66	123 583	2.1
	OTHER MEAT (INCLUDING GAME)	44 539		80	130 922	34.0
	NOT REPORTED IN DETAIL	94 180		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	3 279	.3	13	64 009	5.1
	FRESH FRUITS, BERRIES, MELONS	38		3	5 008	.8
	FRESH VEGETABLES	2 861		4	53 372	5.4
	NOT REPORTED IN DETAIL	380		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	904	.1	8	7 678	11.8
5049300	CANNED, BOTTLED FOODS	7 241	.6	52	136 972	5.3
	CANNED FRUITS, FRUIT JUICES	34		5	32 649	.1
	CANNED VEGETABLES, VEGETABLE JUICES	261		4	4 241	6.2
	CANNED FISH, SEAFOOD	37		6	4 696	.8
	CANNED MEATS	6 575		43	132 174	5.0
	NOT REPORTED IN DETAIL	334		(NA)	(NA)	(NA)

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TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	MEATS, MEAT PRODUCTS (CONT.)					
5049500	FROZEN FOODS	2 993	.3	43	59 266	5.1
	FROZEN FRUITS	25		3	3 348	.7
	FROZEN VEGETABLES	117		4	4 352	2.7
	FROZEN POULTRY (PACKAGED ONLY)	281		18	17 750	1.6
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	253		16	18 913	1.3
	FROZEN MEATS (PACKAGED ONLY)	2 095		28	49 209	4.3
	OTHER PACKAGED FROZEN FOODS	69		4	3 794	1.8
	NOT REPORTED IN DETAIL	153		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	3 694	.3	29	86 714	4.3
	MARGARINE, BUTTER SUBSTITUTES	362		6	17 864	2.0
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	1 723		11	62 901	2.7
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	354		12	16 513	2.1
	NOT REPORTED IN DETAIL	1 255		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	2 118	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	59	(Z)	3	15 916	.4
	FRESH FRUITS, VEGETABLES (SIC 5048)					
	ALL ESTABLISHMENTS (NUMBER)	579				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	43,574				
	SALES REPORTED BY COMMODITY LINE	276 801	100.0	427	(X)	(X)
5044110	EGGS (FRESH, STORAGE)	324	.1	6	4 833	6.7
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	146	.1	3	2 785	5.2
5048100	FRESH FRUITS, VEGETABLES, BERRIES	267 354	96.6	427	276 801	96.6
	FRESH FRUITS, BERRIES, MELONS	150 448		328	221 279	68.0
	FRESH VEGETABLES	92 237		238	156 152	59.1
	NOT REPORTED IN DETAIL	24 669		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	656	.2	7	6 772	9.7
5049410	COFFEE	244	.1	3	4 522	5.4
	ROASTED COFFEE (EXCEPT SOLUBLE)	204		3	4 522	4.5
	NOT REPORTED IN DETAIL	40		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	5 872	2.1	37	36 190	16.2
	FROZEN FRUITS	600		21	21 777	2.8
	FROZEN JUICES	818		22	22 914	3.6
	FROZEN VEGETABLES	1 547		27	26 396	5.9
	FROZEN POULTRY (PACKAGED ONLY)	217		5	7 069	3.1
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	410		11	17 105	2.4
	FROZEN MEATS (PACKAGED ONLY)	297		5	7 710	3.9
	FROZEN PREPARED FOODS, BAKED GOODS	263		6	8 577	3.1
	OTHER PACKAGED FROZEN FOODS	200		5	6 999	2.9
	NOT REPORTED IN DETAIL	1 520		(NA)	(NA)	(NA)
	FRESH FRUITS, VEGETABLES (CONT.)					
5049950	GROCERIES, EXCEPT AS SPECIFIED	963	.3	14	11 840	8.1
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	515		4	4 601	11.2
	NOT REPORTED IN DETAIL	448		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 035	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	207	.1	5	1 707	12.1
	OTHER GROCERIES AND RELATED PRODUCTS (SIC 5049)					
	ALL ESTABLISHMENTS (NUMBER)	1,262				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	135,279				
	SALES REPORTED BY COMMODITY LINE	1 486 973	100.0	890	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	762	.1	7	21 270	3.6
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	7 505	.5	8	71 264	10.5
5032100	YARD OR PIECE GOODS	13 113	.9	4	69 880	18.8
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	9 873	.7	66	99 110	10.0
	BUTTER	4 218		17	42 530	9.9
	CHEESE	4 279		49	56 910	7.5
	ICE CREAM, ICES	953		5	9 200	10.4
	OTHER DAIRY PRODUCTS	246		8	22 361	1.1
	NOT REPORTED IN DETAIL	177		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	2 521	.2	16	14 688	17.2
	DRESSED POULTRY, RESALES	175		4	6 758	2.6
5045100	CONFECTIONERY	5 503	.4	58	38 376	14.3
	CANDY, ALL KINDS	3 403		34	23 421	14.5
	CHEWING GUM	8		3	1 444	.6
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	320		19	17 866	1.8
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	1 615		24	10 783	15.0
	NOT REPORTED IN DETAIL	157		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	2 176	.1	13	27 474	7.9
5047100	MEATS, PROVISIONS	13 068	.9	42	54 554	24.0
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	6 248		17	33 134	18.9
	CURED, BOILED, SMOKED MEATS	809		19	9 311	8.7
	SAUSAGE, MEAT LOAVES	240		7	2 998	8.0
	LARD	2 519		9	13 075	19.3
	OTHER MEAT (INCLUDING GAME)	3 217		4	10 887	29.5
	NOT REPORTED IN DETAIL	35		(NA)	(NA)	(NA)

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TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
5048100	FRESH FRUITS, VEGETABLES, BERRIES	10 871	.7	28	158 441	6.9
5049200	BAKERY PRODUCTS	34 095	2.3	92	43 310	78.7
5049300	CANNED, BOTTLED FOODS	198 824	13.4	201	308 493	64.5
	CANNED FRUITS, FRUIT JUICES	24 261		95	168 383	14.4
	CANNED VEGETABLES, VEGETABLE JUICES	31 576		94	104 504	30.2
	CANNED FISH, SEAFOOD	32 195		98	118 217	27.2
	CANNED MEATS	79 574		64	204 417	38.9
	CANNED MILK	3 072		27	58 627	5.2
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	15 398		49	71 482	21.5
	NOT REPORTED IN DETAIL	12 748		(NA)	(NA)	(NA)
5049410	COFFEE	493 878	33.2	108	560 435	88.1
	GREEN COFFEE	451 048		45	512 789	88.0
	SOLUBLE COFFEE	5 652		27	24 028	23.5
	ROASTED COFFEE (EXCEPT SOLUBLE)	35 949		50	48 810	73.7
	NOT REPORTED IN DETAIL	1 229		(NA)	(NA)	(NA)
5049420	TEA	27 013	1.8	69	73 818	36.6
5049500	FROZEN FOODS	231 437	15.6	126	280 001	82.7
	FROZEN FRUITS	3 886		24	65 701	5.9
	FROZEN JUICES	14 315		21	62 500	22.9
	FROZEN VEGETABLES	20 554		30	67 951	30.2
	FROZEN POULTRY (PACKAGED ONLY)	26 185		35	92 085	28.4
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	39 462		65	168 907	23.4
	FROZEN MEATS (PACKAGED ONLY)	55 910		32	130 266	42.9
	FROZEN PREPARED FOODS, BAKED GOODS	14 632		29	63 911	22.9
	OTHER PACKAGED FROZEN FOODS	2 619		19	30 449	8.6
	NOT REPORTED IN DETAIL	53 874		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	39 057	2.6	183	51 111	76.4
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	10 821	.7	19	14 724	73.5
5049920	FLOUR, RELATED PRODUCTS	46 489	3.1	62	70 658	65.8
5049930	SUGAR (REFINED)	23 253	1.6	61	62 572	37.2
5049940	DRIED FRUITS	2 447	.2	38	29 624	8.3
5049950	GROCERIES, EXCEPT AS SPECIFIED	142 174	9.6	249	378 630	37.5
5049960	PEANUTS, ROASTED	5 790	.4	18	15 626	37.1
5049970	NUTS (EDIBLE, UNSHELLED)	29 077	2.0	9	64 955	44.8
5049980	MISCELLANEOUS FOOD PRODUCTS	72 034	4.8	100	105 460	68.3
5059910	PEANUTS, UNROASTED	1 259	.1	6	6 459	19.5
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	6 838	.5	5	56 365	12.1
5094110	CIGARETTES, CIGARS, TOBACCO	882	.1	3	30 007	2.9
5095110	BEER, FERMENTED MALT LIQUORS	2 764	.2	23	8 319	33.2
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	914	.1	4	28 438	3.2
5099670	FOOD, BEVERAGE BASIC MATERIALS	5 431	.4	18	103 424	5.3
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	3 243	.2	3	24 405	13.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	10 769	.7	25	145 796	7.4
	COMMODITIES, N.E.C.	31 653	2.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 439	.1	9	126 569	1.1

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	4)	(5)
	FARM PRODUCTS (RAW MATERIALS) (SIC 505)					
	ALL ESTABLISHMENTS (NUMBER) 402					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 297,198					
	SALES REPORTED BY COMMODITY LINE	3 239 213	100.0	323	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	7 437	.2	4	262 754	2.8
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	22 019	.7	7	817 302	2.7
5032100	YARD OR PIECE GOODS	12 085	.4	3	88 659	13.6
5047100	MEATS, PROVISIONS	6 889	.2	4	563 736	1.2
5049300	CANNED, BOTTLED FOODS	2 446	.1	3	47 275	5.2
5049410	COFFEE	9 643	.3	3	201 557	4.8
5049950	GROCERIES, EXCEPT AS SPECIFIED	20 216	.6	5	1 245 051	1.6
5051100	COTTON (RAW), INCLUDING LINTERS	27 740	.9	12	610 989	4.5
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	2 326 291	71.8	18	2 764 961	84.1
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	1 646	.1	6	1 975	83.3
5059100	HIDES, SKINS, PELTS	228 719	7.1	199	449 879	50.8
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	70 797	2.2	33	74 865	94.6
	RAW WOOL	51 413		17	61 428	83.7
	WOOL TOPS, NOILS, OTHER	9 803		5	25 569	38.3
	NOT REPORTED IN DETAIL	9 581		(NA)	(NA)	(NA)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	21 604	.7	5	741 372	2.9
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	84 124	2.6	51	169 483	49.6
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	47 486	1.5	5	259 265	18.3
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	31 509	1.0	3	286 314	11.0
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	15 382	.5	3	295 764	5.2
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	52 149	1.6	6	1 884 826	2.8
5099670	FOOD, BEVERAGE BASIC MATERIALS	34 235	1.1	5	347 767	9.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	60 033	1.9	11	1 125 117	5.3
	COMMODITIES, N.E.C.	155 885	4.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	878	(Z)	11	592 228	.1
	ELECTRICAL SUPPLIES, APPARATUS (SIC 5063)					
	ALL ESTABLISHMENTS (NUMBER) 574					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 67,176					
	SALES REPORTED BY COMMODITY LINE	378 280	100.0	426	(X)	(X)

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TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	220	.1	3	4 516	4.9
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	317 260	83.9	411	363 733	87.2
	INTERIOR WIRING, CONSTRUCTION MATERIALS . .	116 956		219	243 314	48.1
	OUTSIDE CONSTRUCTION MATERIALS.	19 604		99	139 748	14.0
	LIGHTING FIXTURES	40 103		200	222 910	18.0
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	33 174		178	206 195	16.1
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	49 976		143	174 811	28.6
	NOT REPORTED IN DETAIL.	57 447		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	5 188	1.4	41	48 803	10.6
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	6 558	1.7	15	40 233	16.3
	ELECTRIC KITCHEN EQUIPMENT, PARTS	954		8	30 592	3.1
	ELECTRIC HOME LAUNDRY EQUIPMENT	4 400		6	17 726	24.8
	TELEVISION SETS	106		5	5 842	1.8
	CONSOLE RADIOS AND RECORD PLAYERS	114		6	8 281	1.4
	OTHER MAJOR APPLIANCES (INCLUDING GAS). . .	268		3	14 335	1.9
	NOT REPORTED IN DETAIL.	716		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	6 688	1.8	15	51 842	12.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	21 523	5.7	43	99 505	21.6
5064140	ROOM AIR CONDITIONERS	1 775	.5	16	47 034	3.8
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	1 399	.4	19	45 138	3.1
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	341		15	42 676	.8
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	117		9	20 486	.6
	ACCESSORIES (INC. TESTING EQUIPMENT). . . .	527		6	9 108	5.8
	INTERCOMMUNICATION AND SOUND EQUIPMENT. . .	259		8	20 866	1.2
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	116		3	6 714	1.7
	NOT REPORTED IN DETAIL.	39		(NA)	(NA)	(NA)
5072210	HARDWARE.	941	.2	15	10 166	9.3
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	284	.1	6	4 211	6.7
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	3 110	.8	50	65 692	4.7
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	1 391	.4	7	6 931	20.1
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	2 073	.5	12	20 082	10.3
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	3 107	.8	11	56 101	5.5
5099420	JEWELRY, SILVERWARE, TROPHIES	804	.2	3	3 119	25.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	236	.1	12	22 560	1.0
	COMMODITIES, N.E.C.	4 767	1.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	956	.3	12	23 260	4.1

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) 4)	(5)
	ELECTRICAL APPLIANCES, TV, RADIO SETS (SIC 5064)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 414					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 55,690					
	SALES REPORTED BY COMMODITY LINE.	507 969	100.0	280	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	574	.1	6	23 282	2.5
5032100	YARD OR PIECE GOODS	729	.1	3	10 816	6.7
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	1 286	.3	3	3 661	35.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	1 657	.3	8	10 705	15.5
	INTERIOR WIRING, CONSTRUCTION MATERIALS . .	252		3	1 553	16.2
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	947		4	8 021	11.8
	NOT REPORTED IN DETAIL.	458		(NA)	(NA)	(NA)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	330 006	65.0	189	419 023	78.8
	ELECTRIC KITCHEN EQUIPMENT, PARTS	75 688		40	178 309	42.4
	ELECTRIC HOME LAUNDRY EQUIPMENT	27 302		34	172 732	15.8
	TELEVISION SETS	91 287		36	212 881	42.9
	CONSOLE RADIOS AND RECORD PLAYERS	24 587		44	213 454	11.5
	OTHER MAJOR APPLIANCES (INCLUDING GAS). . .	33 702		57	221 783	15.2
	NOT REPORTED IN DETAIL.	77 440		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	67 364	13.3	78	189 160	35.6
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	32 669	6.4	78	135 260	24.2
5064140	ROOM AIR CONDITIONERS	27 435	5.4	39	197 848	13.9
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	10 601	2.1	22	146 319	7.2
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	3 900		15	81 351	4.8
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	134		5	44 360	.3
	ACCESSORIES (INC. TESTING EQUIPMENT). . . .	570		7	37 441	1.5
	INTERCOMMUNICATION AND SOUND EQUIPMENT. . .	1 926		6	17 449	11.0
	NOT REPORTED IN DETAIL.	4 071		(NA)	(NA)	(NA)
5072210	HARDWARE.	312	.1	10	5 377	5.8
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	858	.2	4	57 435	1.5
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	1 556	.3	9	66 238	2.3
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	1 258	.2	9	21 918	5.7
5081100	OFFICE MACHINES AND EQUIPMENT	1 252	.2	6	7 930	15.8
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	578	.1	9	5 934	9.7
	ELECTRICAL COOKING, FOOD SERVICE EQPT.. . .	115		4	2 659	4.3
	COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL).	191		4	2 402	8.0
	NOT REPORTED IN DETAIL.	272		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)					
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	567	.1	4	7 723	7.3
5097110	HOUSEHOLD FURNITURE	319	.1	5	5 595	5.7
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	804	.2	6	5 632	14.3
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 553	.3	18	15 970	9.7
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	502	.1	5	57 193	.9
5099110	PHOTOGRAPHIC GOODS	368	.1	10	11 786	3.1
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	1 073	.2	12	18 472	5.8
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	837	.2	11	17 225	4.9
5099420	JEWELRY, SILVERWARE, TROPHIES	915	.2	13	9 698	9.4
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	1 211	.2	5	8 870	13.7
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	4 353	.9	8	47 429	9.2
5099691	LUGGAGE, SADDLERY, HARNESS	256	.1	4	1 722	14.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	3 845	.8	15	64 778	5.9
	COMMODITIES, N.E.C.	6 377	1.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6 854	1.3	20	149 175	4.6
	ELECTRONIC PARTS, EQUIPMENT (SIC 5065)					
	ALL ESTABLISHMENTS (NUMBER) 604					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 46,270					
	SALES REPORTED BY COMMODITY LINE	342 678	100.0	437	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	826	.2	7	29 338	2.8
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	1 168	.3	16	14 448	8.1
	INTERIOR WIRING, CONSTRUCTION MATERIALS	276		7	5 467	5.0
	LIGHTING FIXTURES	14		3	1 964	.7
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	269		5	3 977	6.8
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	165		3	3 352	4.9
	NOT REPORTED IN DETAIL	444		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	198	.1	3	1 516	13.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	9 393	2.7	24	97 661	9.6
	ELECTRIC KITCHEN EQUIPMENT, PARTS	52		4	2 110	2.5
	TELEVISION SETS	3 471		9	60 630	5.7
	CONSOLE RADIOS AND RECORD PLAYERS	1 286		10	20 115	6.4
	NOT REPORTED IN DETAIL	4 584		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	4 002	1.2	19	92 709	4.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	318 665	93.0	437	342 678	93.0
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	96 738		246	222 558	43.5
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	67 341		201	200 080	33.7
	ACCESSORIES (INC. TESTING EQUIPMENT)	15 791		126	147 154	10.7
	INTERCOMMUNICATION AND SOUND EQUIPMENT	42 251		140	164 134	25.7
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	43 694		84	124 433	35.1
	NOT REPORTED IN DETAIL	52 850		(NA)	(NA)	(NA)
5072210	HARDWARE	623	.2	7	7 088	8.8
5099110	PHOTOGRAPHIC GOODS	516	.2	5	22 918	2.3
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	1 722	.5	3	70 490	2.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	766	.2	11	9 924	7.7
	COMMODITIES, N.E.C.	2 576	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 223	.6	19	13 499	16.5
	HARDWARE (SIC 5072)					
	ALL ESTABLISHMENTS (NUMBER) 667					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 58,358					
	SALES REPORTED BY COMMODITY LINE	240 197	100.0	464	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	250	.1	4	3 156	7.9
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	519	.2	3	3 633	14.3
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	1 317	.5	42	26 047	5.1
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	151	.1	4	2 155	7.0
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	987	.4	30	25 429	3.9
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	175	.1	4	1 599	10.9
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	242	.1	3	1 898	12.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	823	.3	11	16 987	4.8
5072210	HARDWARE	199 182	82.9	447	232 574	85.6
	BUILDERS' HARDWARE	35 353		146	78 647	45.0
	HEAVY HARDWARE	8 454		52	34 050	24.8
	KITCHEN AND SHELF HARDWARE	9 209		60	44 754	20.6
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	35 321		126	87 879	40.2
	ALL OTHER HARDWARE	57 294		170	96 842	59.2
	NOT REPORTED IN DETAIL	53 551		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	HARDWARE (CONT.)					
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	4 676	1.9	7	6 528	71.6
5072230	PAINTERS' SUPPLIES	4 749	2.0	41	27 626	17.2
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	195	.1	5	1 546	12.6
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	1 125	.5	35	12 594	8.9
	PIPE, FITTINGS, VALVES	770		21	9 230	8.3
	PLUMBING FIXTURES	54		3	1 621	3.3
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	97		3	1 909	5.1
	OTHER PLUMBING EQUIPMENT, SUPPLIES	106		8	3 971	2.7
	NOT REPORTED IN DETAIL	98		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	298	.1	7	4 341	6.9
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	442	.2	5	3 012	14.7
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	265	.1	7	3 956	6.7
5084910	ABRASIVES, ABRASIVE MATERIALS	682	.3	38	29 333	2.3
5084940	ROPE, CORDAGE, TWINE	186	.1	30	15 484	1.2
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	515	.2	19	6 076	8.5
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 977	.8	19	27 971	7.1
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	199	.1	3	2 409	8.3
5091212	IRON AND STEEL PRODUCTS (FLAT)	325	.1	14	6 791	4.8
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	2 450	1.0	52	37 818	6.5
	WIRE--PLAIN, COATED, BARBED, TWISTED	295		21	12 274	2.4
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	703		33	18 073	3.9
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	246		13	8 868	2.8
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES	246		13	6 001	4.1
	REINFORCEMENT MESH (WELDED AND WOVEN)	40		6	3 084	1.3
	NOT REPORTED IN DETAIL	920		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	181	.1	12	4 103	4.4
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	7 461	3.1	21	16 855	44.3
	TUBING (MECHANICAL AND PRESSURE)	7 169		9	13 964	51.3
	STANDARD STEEL PIPE	139		6	2 412	5.8
	NOT REPORTED IN DETAIL	153		(NA)	(NA)	(NA)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	4 901	2.0	19	21 987	22.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	145	.1	10	4 120	3.5
5098297	ADHESIVES, MASTICS	194	.1	3	1 004	19.3
5098299	OTHER BUILDING MATERIALS	129	.1	7	3 563	3.6
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	514	.2	6	3 240	15.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	738	.3	11	5 459	13.5
	COMMODITIES, N.E.C.	4 018	1.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	186	.1	14	3 034	6.1
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (SIC 5074)					
	ALL ESTABLISHMENTS (NUMBER)	636				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	60,824				
	SALES REPORTED BY COMMODITY LINE	287 706	100.0	441	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	572	.2	9	9 733	5.9
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	280	.1	7	4 281	6.5
5072210	HARDWARE	1 670	.6	48	40 211	4.2
	BUILDERS' HARDWARE	197		6	10 820	1.8
	KITCHEN AND SHELF HARDWARE	51		3	1 022	5.0
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	578		34	30 964	1.9
	ALL OTHER HARDWARE	703		9	7 015	10.0
	NOT REPORTED IN DETAIL	141		(NA)	(NA)	(NA)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	31 764	11.0	155	110 558	28.7
	WARM-AIR FURNACES (ALL FUELS)	6 611		80	49 178	13.4
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	4 847		25	25 100	19.3
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	5 595		34	27 661	20.2
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	810		28	20 522	3.9
	OTHER WARM-AIR HEATING EQUIPMENT	1 971		18	15 158	13.0
	NOT REPORTED IN DETAIL	11 930		(NA)	(NA)	(NA)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	2 355	.8	9	17 169	13.7
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	56 653	19.7	234	193 163	29.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	169 277	58.8	332	237 199	71.4
	PIPE, FITTINGS, VALVES	57 630		237	169 162	34.1
	PLUMBING FIXTURES	31 910		165	135 167	23.6
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	10 339		127	108 422	9.5
	OTHER PLUMBING EQUIPMENT, SUPPLIES	26 763		158	131 370	20.4
	NOT REPORTED IN DETAIL	42 635		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	1 361	.5	19	16 634	8.2
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	579		8	9 400	6.2
	RESIDENTIAL AND COMMERCIAL (5-20HP)	73		4	4 382	1.7
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	138		3	2 141	6.4
	NOT REPORTED IN DETAIL	571		(NA)	(NA)	(NA)
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	528	.2	12	17 977	2.9
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	670	.2	3	4 156	16.1
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	3 013	1.0	14	19 540	15.4
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	713	.2	6	10 493	6.8
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	397	.1	4	2 899	13.7
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	159	.1	7	11 782	1.3
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	102		4	10 735	1.0
	NOT REPORTED IN DETAIL	57		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (CONT.)					
5091215	CAST IRON-SOIL PIPE, TUBING	3 570	1.2	73	64 799	5.5
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	10 707	3.7	100	94 235	11.4
	TUBING (MECHANICAL AND PRESSURE)	1 371		27	29 970	4.6
	STANDARD STEEL PIPE	7 173		64	69 633	10.3
	NOT REPORTED IN DETAIL	2 163		(NA)	(NA)	(NA)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	228	.1	3	4 435	5.1
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	287	.1	4	2 717	10.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	286	.1	12	5 634	5.1
	COMMODITIES, N.E.C.	2 605	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	611	.2	11	10 813	5.7
	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES (SIC 5077)					
	ALL ESTABLISHMENTS (NUMBER)	205				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	10,628				
	SALES REPORTED BY COMMODITY LINE	95 218	100.0	143	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	100	.1	5	2 717	3.7
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	477	.5	6	4 192	11.4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	284	.3	3	1 904	14.9
5064140	ROOM AIR CONDITIONERS	3 863	6.2	34	53 631	10.9
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	436	.5	12	5 439	8.0
	WARM-AIR FURNACES (ALL FUELS)	155		7	2 668	5.8
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	36		5	2 717	1.3
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	84		6	1 839	4.6
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	6		3	2 481	.2
	OTHER WARM-AIR HEATING EQUIPMENT	48		4	2 197	2.2
	NOT REPORTED IN DETAIL	107		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	422	.4	6	3 715	11.4
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	395	.4	5	2 707	14.6
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	34 240	36.0	73	68 406	50.1
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	2 930		37	52 378	5.6
	RESIDENTIAL AND COMMERCIAL (5-20HP)	8 004		42	53 556	14.9
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	15 906		33	53 019	30.0
	NOT REPORTED IN DETAIL	7 400		(NA)	(NA)	(NA)
	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES (CONT.)					
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	24 340	25.6	92	42 359	57.5
	BEVERAGE, DRINKING, WATER COOLERS	4 040		30	20 109	20.1
	DISPLAY CASES	3 318		28	12 291	27.0
	ICE CREAM CABINETS	1 067		12	9 764	10.9
	ICE MAKING MACHINES	3 530		32	17 975	19.6
	REACH-IN AND WALK-IN REFRIGERATORS	1 787		35	20 631	8.7
	OTHER REFRIGERATION EQUIPMENT	4 312		36	20 785	20.7
	NOT REPORTED IN DETAIL	6 286		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	23 819	25.0	58	63 667	37.4
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	401	.4	6	5 741	7.0
	ELECTRICAL COOKING, FOOD SERVICE EQPT.	134		3	3 190	4.2
	COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL)	257		5	5 361	4.8
	NOT REPORTED IN DETAIL	10		(NA)	(NA)	(NA)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	595	.6	7	5 497	10.8
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	381	.4	5	3 637	10.5
	COMMODITIES, N.E.C.	1 187	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 278	2.4	29	11 191	20.4
	COMMERCIAL, INDUSTRIAL MACHINERY, EQUIPMENT (SIC 5082)					
	ALL ESTABLISHMENTS (NUMBER)	2,651				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	195,107				
	SALES REPORTED BY COMMODITY LINE	1 032 881	100.0	1 857	(X)	(X)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	860	.1	9	11 876	7.2
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	4 601	.4	21	47 249	9.7
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	8 075	.8	25	54 119	14.9
5032100	YARD OR PIECE GOODS	743	.1	4	5 506	13.5
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	688	.1	5	4 805	14.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	905	.1	5	28 036	3.2
5072210	HARDWARE	3 162	.3	33	42 419	7.5
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	2 241	.2	23	20 596	10.9
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	1 392	.1	19	12 994	10.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	COMMERCIAL, INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
5081100	OFFICE MACHINES AND EQUIPMENT	58 910	5.7	163	72 027	81.8
	ADDING, ACCOUNTING, COMPUTING MACHINES	11 836		83	28 339	41.8
	DUPLICATING MACHINES	5 629		41	16 275	34.6
	ADDRESSING, MAILING MACHINES	1 175		12	3 624	32.4
	TYPEWRITERS	8 671		65	24 787	35.0
	OTHER OFFICE MACHINES	10 487		58	21 746	48.2
	NOT REPORTED IN DETAIL	21 112		(NA)	(NA)	(NA)
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	22 965	2.2	71	30 959	74.2
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	6 637	.6	30	14 438	46.0
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	17 431	1.7	47	18 907	92.2
	CASH REGISTERS	2 016		20	3 230	62.4
	COIN-OPERATED MACHINES	9 579		12	9 599	99.8
	OTHER STORE AND SERVICE MACHINES	615		7	705	87.2
	NOT REPORTED IN DETAIL	5 221		(NA)	(NA)	(NA)
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	845	.1	18	7 772	10.9
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	10 121	1.0	61	14 046	72.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	6 249	.6	23	10 261	60.9
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	90 836	8.8	108	116 932	77.7
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	26 095		38	66 270	39.4
	2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS	2 487		9	30 843	8.1
	TRACTOR SHOVEL LOADERS	7 842		19	43 244	18.1
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	19 911		48	79 579	25.0
	POWER CRANES, DRAGLINES, SHOVELS-PARTS	12 443		26	34 904	35.6
	BITUMINOUS MIXERS, PAVERS, RELATED EQPT.	1 924		12	18 685	10.3
	CONCRETE MIXERS, PAVERS, RELATED EQPT.	3 158		18	19 452	16.2
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS	3 629		22	44 937	8.1
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	9 753		38	41 497	23.5
	NOT REPORTED IN DETAIL	3 594		(NA)	(NA)	(NA)
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	26 643	2.6	63	38 866	68.6
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.	7 137		16	15 739	45.3
	OTHER FOOD PROCESSING MACHINERY, EQPT.	16 201		48	31 987	50.6
	NOT REPORTED IN DETAIL	3 305		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	93 127	9.0	280	210 653	44.2
	ENGINES (INC. INTERNAL COMBUS); TURBINES	12 036		45	47 543	25.3
	COMPRESSORS, PUMPS	7 063		62	27 204	26.0
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	1 074		15	14 719	7.3
	ELEVATORS	526		5	935	56.3
	CRANES, DERRICKS, HOISTS, WINCHES	5 880		25	22 681	25.9
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	6 063		20	21 187	28.6
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	1 246		15	5 982	20.8
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	17 328		71	44 725	38.7
	NOT REPORTED IN DETAIL	41 911		(NA)	(NA)	(NA)
	COMMERCIAL, INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	14 219	1.4	62	47 727	29.8
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	80 158	7.8	169	101 387	79.1
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	52 487		102	71 908	73.0
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	16 310		63	42 566	38.3
	NOT REPORTED IN DETAIL	11 361		(NA)	(NA)	(NA)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	12 804	1.2	17	27 520	46.5
	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	12 213		13	22 543	54.2
	REFINING--BLENDERS, PROPORTIONING	467		3	4 853	9.6
	NOT REPORTED IN DETAIL	124		(NA)	(NA)	(NA)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	37 480	3.6	89	41 331	90.7
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	6 491	.6	27	19 407	33.4
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	18 592	1.8	87	55 910	33.3
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	4 392		25	23 438	18.7
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING	1 974		15	2 686	73.5
	OTHER USED OR REBUILT MACHINERY, EQPT.	11 599		47	24 240	47.9
	NOT REPORTED IN DETAIL	627		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	90 986	8.8	203	109 514	83.1
	PAPER INDUSTRY MACHINERY	6 804		15	11 025	61.7
	TEXTILE INDUSTRY MACHINERY	26 978		63	30 188	89.4
	WOOD WORKING MACHINERY	3 790		14	9 311	40.7
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	36 010		71	48 019	75.0
	NOT REPORTED IN DETAIL	17 404		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	29 000	2.8	104	75 542	38.4
	BALL, ROLLER BEARINGS	15 746		67	42 980	36.6
	OTHER POWER TRANSMISSION EQUIPMENT	10 642		50	47 920	22.2
	NOT REPORTED IN DETAIL	2 612		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	32 074	3.1	73	71 623	44.8
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	26 433	2.6	88	44 203	59.8
	GAS WELDING SUPPLIES, EQPT. (INC. GASES)	16 434		66	28 988	56.7
	ARC WELDING SUPPLIES AND EQUIPMENT	5 405		42	22 731	23.8
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT	908		13	6 841	13.3
	NOT REPORTED IN DETAIL	3 686		(NA)	(NA)	(NA)
5084500	RECONDITIONED DRUMS AND BARRELS	15 910	1.5	48	16 037	99.2
5084910	ABRASIVES, ABRASIVE MATERIALS	15 419	1.5	92	58 702	26.3
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	5 724	.6	38	17 618	32.5
5084930	MECHANICAL RUBBER GOODS	10 506	1.0	67	43 243	24.3
5084940	ROPE, CORDAGE, TWINE	20 551	2.0	45	42 058	48.9
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	18 152	1.8	33	26 200	69.3
5084960	PRINTING AND DUPLICATING INKS	4 601	.4	21	6 926	66.4
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	173 882	16.8	291	222 268	78.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	1 036	.1	13	12 360	8.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	COMMERCIAL, INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	534	.1	8	4 165	12.8
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	2 394	.2	15	18 734	12.8
5091212	IRON AND STEEL PRODUCTS (FLAT).	1 301	.1	22	15 827	8.2
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	945	.1	33	36 329	2.6
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	7 247	.7	30	37 125	19.5
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES . . .	5 107	.5	4	17 504	29.2
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	1 465	.1	19	17 653	8.3
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS, MATLS..	1 422	.1	31	16 888	8.4
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	1 526	.1	24	10 133	15.1
5099110	PHOTOGRAPHIC GOODS.	533	.1	6	27 143	2.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	6 751	.7	42	68 501	9.9
	COMMODITIES, N.E.C.	24 124	2.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	9 083	.9	159	128 849	7.0
	FARM AND GARDEN MACHINERY, EQUIPMENT (SIC 5083)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 75					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	23 918	100.0	47	(X)	(X)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	272	1.1	3	1 646	16.5
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	9 616	40.2	20	11 247	85.5
	POWER LAWN MOWERS	5 545		4	5 794	95.7
	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT. .	751		3	3 678	20.4
	NOT REPORTED IN DETAIL.	3 320		(NA)	(NA)	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	11 169	46.7	29	14 949	74.7
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER) . .	3 259		3	3 894	83.7
	LIGHT INDUSTRIAL EQUIPMENT.	2 732		8	4 436	61.6
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT . .	962		5	1 473	65.3
	NOT REPORTED IN DETAIL.	4 216		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	2 368	9.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	493	2.1	3	3 088	16.0

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	PROFESSIONAL EQUIPMENT, SUPPLIES (SIC 5086)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 762					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 43,104					
	SALES REPORTED BY COMMODITY LINE.	324 486	100.0	544	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	382	.1	6	1 642	23.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 910	.6	10	25 820	7.4
5086100	DENTAL EQUIPMENT, SUPPLIES.	30 915	9.5	92	34 569	89.4
	TEETH	4 166		40	14 857	28.0
	DENTAL GOLD	2 748		34	17 497	15.7
	EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.)	6 151		41	18 535	33.2
	SUNDRY MERCHANDISE.	15 187		66	25 939	58.5
	NOT REPORTED IN DETAIL.	2 663		(NA)	(NA)	(NA)
5086210	CHURCH EQUIPMENT, SUPPLIES.	12 335	3.8	52	13 668	90.2
5086220	SCHOOL EQUIPMENT, SUPPLIES.	15 571	4.8	37	18 832	82.7
	EQUIPMENT (INCLUDING FURNITURE)	4 948		11	7 172	69.0
	SUPPLIES.	6 790		17	8 694	78.1
	NOT REPORTED IN DETAIL.	3 833		(NA)	(NA)	(NA)
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.	124 857	38.5	170	132 373	94.3
5086400	OPHTHALMIC PRODUCTS	49 089	15.1	141	59 380	82.7
	PRESCRIPTION SALES.	4 379		36	7 336	59.7
	OPHTHALMIC MERCHANDISE SALES.	23 025		79	27 383	84.1
	OPTICAL, OPHTHALMIC INSTRUMENTS, EQPT.. . .	11 086		28	22 644	49.0
	NOT REPORTED IN DETAIL.	10 599		(NA)	(NA)	(NA)
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	63 920	19.7	62	88 686	72.1
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	12 309	3.8	28	19 186	64.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS, MATLS..	341	.1	6	1 469	23.2
5099110	PHOTOGRAPHIC GOODS.	9 382	2.9	3	25 308	37.1
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	532	.2	7	2 095	25.4
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	200	.1	4	10 217	2.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	360	.1	3	3 697	9.7
	COMMODITIES, N.E.C.	1 156	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 227	.4	20	26 454	4.6
	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 638					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	163 410	100.0	475	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES (CONT.)					
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	406	.2	14	5 497	7.4
5032100	YARD OR PIECE GOODS	560	.3	3	1 469	38.1
5039100	SHOES, OTHER FOOTWEAR	618	.4	3	1 498	41.3
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	32 454	19.9	115	32 739	99.1
	EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.)	9 632		69	21 044	45.8
	SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.)	20 357		72	22 725	89.6
	NOT REPORTED IN DETAIL	2 465		(NA)	(NA)	(NA)
5087200	CUSTODIAL (JANITORS') SUPPLIES	26 857	16.4	96	28 372	94.7
	MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.)	6 064		39	13 974	43.4
	CLEANING CHEMICALS AND SUPPLIES	11 800		49	16 371	72.1
	NOT REPORTED IN DETAIL	8 993		(NA)	(NA)	(NA)
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	37 579	23.0	81	39 583	94.9
	MACHINES (WASH, DRY, IRON, PRESS)	19 387		48	26 666	72.7
	EQUIPMENT (MARKING EQUIPMENT, LAUNDRY TRAYS, BASKETS, ETC.)	1 791		18	11 369	15.8
	SUPPLIES (CHEMICALS, DRY CLEANING, ETC.)	7 345		20	12 532	58.6
	NOT REPORTED IN DETAIL	9 056		(NA)	(NA)	(NA)
5087400	SHOE REPAIR AND RESOLE MATERIALS	11 826	7.2	43	12 803	92.4
	LEATHER, SOLE AND HEEL	1 636		17	3 652	44.8
	RUBBER AND OTHER THAN LEATHER SOLES AND HEELS	1 192		14	4 157	28.7
	FINDINGS AND MERCHANDISE FOR SHOE REPAIR	5 349		25	8 433	63.4
	NOT REPORTED IN DETAIL	3 649		(NA)	(NA)	(NA)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	8 588	5.3	33	9 360	91.8
5087910	TAILORS' SUPPLIES	3 641	2.2	17	4 906	74.2
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	1 396	.9	11	1 434	97.4
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	27 922	17.1	68	28 428	98.2
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	7 129	4.4	16	7 271	98.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	723	.4	11	5 010	14.4
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	1 015	.6	13	7 166	14.2
5099694	LEATHER	262	.2	5	930	28.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	81	.1	3	427	19.0
	COMMODITIES, N.E.C.	1 977	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	376	.2	13	3 086	12.2
	TRANSPORTATION EQUIP., SUPPL., EX. AUTOMOTIVE (SIC 5088)					
	ALL ESTABLISHMENTS (NUMBER)	234				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,136				
	SALES REPORTED BY COMMODITY LINE	130 333	100.0	159	(X)	(X)
	TRANSPORTATION EQUIP., SUPPL., EX. AUTOMOTIVE (CONT.)					
5072210	HARDWARE	109	.1	3	1 856	5.9
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	240	.2	3	3 437	7.0
5084940	ROPE, CORDAGE, TWINE	290	.2	4	2 551	11.4
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	63 333	48.6	69	65 840	96.2
	AIRCRAFT ENGINES, AIR FRAMES, ETC.	19 158		17	21 797	87.9
	AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES	35 781		41	38 030	94.1
	NOT REPORTED IN DETAIL	8 394		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	50 056	38.4	76	56 327	88.9
5088910	RAILROAD TRANSPORTATION EQUIPMENT	12 462	9.6	17	12 683	98.3
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	116	.1	3	1 827	6.3
	COMMODITIES, N.E.C.	3 303	2.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	424	.3	8	5 060	8.4
	METALS, MINERALS (EX. PETROL. PROD., SCRAP) (SIC 5091)					
	ALL ESTABLISHMENTS (NUMBER)	845				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	110,689				
	SALES REPORTED BY COMMODITY LINE	2 125 131	100.0	631	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 458	.1	3	54 647	2.7
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	6 351	.3	10	115 923	5.5
5032100	YARD OR PIECE GOODS	2 071	.1	3	22 253	9.3
5072210	HARDWARE	1 501	.1	19	62 537	2.4
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	7 238	.3	15	64 893	11.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	3 797	.2	13	222 326	1.7
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	4 924	.2	7	72 235	6.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 776	.1	10	40 098	4.4
5091111	COAL (BITUMINOUS AND ANTHRACITE)	214 518	10.1	36	249 418	86.0
5091112	COKE	2 423	.1	9	23 195	10.4
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	117 801	5.5	83	565 535	20.8
	SHEET BARS, TIN PLATE BARS	10 805		15	41 932	25.8
	WIRE RODS	16 951		23	365 044	4.6
	ROUGH CASTINGS, FOUNDRY PRODUCTS	2 039		12	56 731	3.6
	FORGINGS	867		9	13 145	6.6
	PIG IRON, FERRO ALLOYS	29 449		15	199 346	14.8
	OTHER SEMI-FINISHED IRON, STEEL PRODUCTS	21 686		15	111 381	19.5
	NOT REPORTED IN DETAIL	36 004		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	METALS, MINERALS (EX. PETROL. PROD., SCRAP) (CONT.)					
5091212	IRON AND STEEL PRODUCTS (FLAT)	260 171	12.2	214	734 065	35.4
	PLATES	25 292		83	414 454	6.1
	STRIP (HOT-, COLD-ROLLED)	20 809		64	342 647	6.1
	SHEETS (COLD-ROLLED)	43 191		83	291 006	14.8
	SHEETS (HOT-ROLLED)	33 487		74	437 997	7.6
	BLACK PLATE	5 200		31	135 928	3.8
	SHEETS (GALVANIZED, OTHERWISE COATED)	28 794		61	284 331	10.1
	TINPLATE, TERNEPLATE	47 562		44	285 413	16.7
	FABRICATED AND STRUCTURAL PLATE PRODUCTS	9 311		17	67 502	13.8
	OTHER FLAT IRON, STEEL PRODUCTS	5 334		23	118 433	4.5
	NOT REPORTED IN DETAIL	41 191		(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	74 268	3.5	148	418 773	17.7
	WIRE--PLAIN, COATED, BARBED, TWISTED	32 423		79	302 164	10.7
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	15 459		41	213 826	7.2
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	2 661		17	69 038	3.9
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES	7 043		19	110 314	6.4
	REINFORCEMENT MESH (WELDED AND WOVEN)	3 193		19	136 887	2.3
	NOT REPORTED IN DETAIL	13 489		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	173 388	8.2	169	697 226	24.9
	RAILS, TIE PLATES, RAIL JOINTS, TRACK SPIKES, AXLES, WHEELS	7 223		11	123 521	5.8
	BARS (EXC. REINFORCEMENT BARS), BAR-SIZE SHAPES, HOT-ROLLED	41 614		66	403 798	10.3
	BARS, BAR-SIZE SHAPES, COLD-FINISHED	18 550		46	212 605	8.7
	CONCRETE REINFORCEMENT BARS	23 696		45	368 407	6.4
	TOOL STEEL BARS	1 953		22	58 688	3.3
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES)	28 816		69	309 000	9.3
	PILING, BEARING PILES	2 281		6	76 830	3.0
	STEEL CONTAINERS (INC. CANS, PAILS, ETC.)	1 252		5	1 252	100.0
	OTHER FINISHED PRODUCTS	7 853		28	223 989	3.5
	NOT REPORTED IN DETAIL	40 150		(NA)	(NA)	(NA)
5091215	CAST IRON-SOIL PIPE, TUBING	5 958	.3	9	72 206	8.3
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	80 883	3.8	88	509 709	15.9
	TUBING (MECHANICAL AND PRESSURE)	30 932		52	225 753	13.7
	STANDARD STEEL PIPE	28 256		39	284 910	9.9
	NOT REPORTED IN DETAIL	21 695		(NA)	(NA)	(NA)
5091217	OTHER CARBON STEEL PRODUCTS	2 741	.1	19	144 738	1.9
5091218	ALLOY STEEL	27 770	1.3	63	193 621	14.3
	BARS, HOT-ROLLED OR COLD-FINISHED	11 140		36	123 394	9.0
	TOOL STEEL BARS	9 281		19	65 239	14.2
	PIPE AND TUBING	3 085		10	69 026	4.5
	OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP)	3 513		19	91 491	3.8
	NOT REPORTED IN DETAIL	751		(NA)	(NA)	(NA)
	METALS, MINERALS (EX. PETROL. PROD., SCRAP) (CONT.)					
5091219	STAINLESS STEEL	93 698	4.4	103	404 046	23.2
	PLATES	6 187		26	141 512	4.4
	STRIP	10 616		29	130 268	8.1
	SHEETS	26 522		61	309 960	8.6
	BARS, BAR-SIZE SHAPES	10 897		38	180 164	6.0
	OTHER STAINLESS STEEL	22 487		43	165 799	13.6
	NOT REPORTED IN DETAIL	16 989		(NA)	(NA)	(NA)
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	125 078	5.9	12	197 616	63.3
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	88 184	4.1	83	518 972	17.0
	FLAT PRODUCTS (SHEET, STRIP, PLATE)	27 285		52	326 349	8.4
	TUBULAR PRODUCTS (PIPES, TUBES)	13 945		32	209 455	6.7
	ROD NONELECTRICAL WIRE, EXTRUDED SHAPES	19 491		34	311 591	6.3
	NOT REPORTED IN DETAIL	27 463		(NA)	(NA)	(NA)
5091313	ALUMINUM SHAPES, FORMS, ETC.	150 062	7.1	101	396 150	37.9
	PLATE (.250 INCH AND OVER)	55 280		35	215 373	25.7
	SHEET AND COIL (.006 INCH TO .249 INCH)	27 699		53	232 617	11.9
	ROD, BAR, AND WIRE--ROLLED OR EXTRUDED (ROUNDS, HEXES, SQUARES AND RECTANGLES)	12 589		34	234 976	5.4
	PIPE AND TUBING (INC. HOLLOW BAR, SQUARE AND RECTANGULAR TUBING)	13 975		32	169 193	8.3
	EXTRUDED SHAPES	26 027		22	168 416	15.5
	FOILS	6 367		9	153 404	4.2
	NOT REPORTED IN DETAIL	8 125		(NA)	(NA)	(NA)
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	613 443	28.9	82	916 931	66.9
	MAGNESIUM	4 571		12	103 336	4.4
	NICKEL	145 197		13	218 589	66.4
	TIN, LEAD, ZINC, ETC.	238 866		28	413 340	57.8
	METALLIC ORES, CONCENTRATES	86 304		20	573 370	15.1
	NOT REPORTED IN DETAIL	138 505		(NA)	(NA)	(NA)
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	9 865	.5	3	41 960	23.5
5098299	OTHER BUILDING MATERIALS	3 615	.2	6	18 005	20.1
5099611	PETROLEUM PRODUCTS	2 219	.1	4	172 168	1.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	8 290	.4	21	214 507	3.9
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	1 608	.1	17	56 798	2.8
	COMMODITIES, N.E.C.	38 005	1.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 027	.1	17	171 370	1.2
	SCRAP, WASTE MATERIALS (SIC 5093)					
	(NOT PUBLISHED FOR CONSOLIDATED AREAS)					

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	TOBACCO, TOBACCO PRODUCTS (SIC 5094)					
	ALL ESTABLISHMENTS.....(NUMBER) 205					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	531 827	100.0	168	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.....	4 362	.8	36	175 855	2.5
5045100	CONFECTIONERY.....	42 066	7.9	126	424 824	9.9
	CANDY, ALL KINDS.....	26 318		107	363 752	7.2
	CHEWING GUM.....	4 924		85	297 475	1.7
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES.....	2 269		59	240 152	.9
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.....	801		51	126 951	.6
	NOT REPORTED IN DETAIL.....	7 754		(NA)	(NA)	(NA)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.....	339	.1	3	4 993	6.8
5094110	CIGARETTES, CIGARS, TOBACCO.....	471 217	88.6	168	531 827	88.6
	CIGARETTES.....	330 652		132	431 412	76.6
	CIGARS.....	50 965		131	433 385	11.8
	OTHER TOBACCO.....	13 481		106	392 386	3.4
	NOT REPORTED IN DETAIL.....	76 119		(NA)	(NA)	(NA)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).....	779	.1	14	38 200	2.0
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	2 579	.5	11	110 578	2.3
5099693	SMOKERS' SUPPLIES AND PIPES.....	1 343	.3	26	170 156	.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.....	5 589	1.1	26	162 451	3.4
	COMMODITIES, N.E.C.....	2 918	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	635	.1	(NA)	(NA)	(NA)
	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES (SIC 5095)					
	ALL ESTABLISHMENTS.....(NUMBER) 291					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 107,599					
	SALES REPORTED BY COMMODITY LINE.....	1 080 194	100.0	244	(X)	(X)
5049610	SOFT DRINKS.....	3 351	.3	64	25 113	13.3
5095110	BEER, FERMENTED MALT LIQUORS.....	129 919	12.0	137	198 773	65.4
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).....	778 332	72.1	77	885 231	87.9
5095212	WINES.....	167 798	15.5	101	749 647	22.4
	COMMODITIES, N.E.C.....	741	.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	53	(Z)	(NA)	(NA)	(NA)
	PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) (SIC 5096)					
	ALL ESTABLISHMENTS.....(NUMBER) 1,465					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 123,437					
	SALES REPORTED BY COMMODITY LINE.....	1 140 797	100.0	1 039	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.....	1 144	.1	14	8 326	13.7
5022230	TOILET SOAPS.....	695	.1	14	14 205	4.9
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.....	3 011	.3	11	13 448	22.4
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS..	900	.1	31	18 486	4.9
5032200	NOTIONS (THREAD, BUTTONS, ETC.).....	959	.1	9	5 421	17.7
5049980	MISCELLANEOUS FOOD PRODUCTS.....	720	.1	10	2 852	25.2
5072210	HARDWARE.....	819	.1	11	5 603	14.6
5081100	OFFICE MACHINES AND EQUIPMENT.....	3 448	.3	48	24 080	14.3
	ADDING, ACCOUNTING, COMPUTING MACHINES..	189		17	4 652	4.1
	DUPLICATING MACHINES.....	1 295		18	10 782	12.0
	TYPEWRITERS.....	161		12	2 742	5.9
	OTHER OFFICE MACHINES.....	874		16	10 130	8.6
	NOT REPORTED IN DETAIL.....	929		(NA)	(NA)	(NA)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT.....	1 202	.1	3	3 730	32.2
5084940	ROPE, CORDAGE, TWINE.....	2 947	.3	92	69 031	4.3
5086220	SCHOOL EQUIPMENT, SUPPLIES.....	1 114	.1	22	9 315	12.0
5087200	CUSTODIAL (JANITORS') SUPPLIES.....	2 183	.2	36	28 699	7.6
5093220	WASTE PAPER.....	2 356	.2	8	138 618	1.7
5096111	PRINTING AND WRITING PAPERS.....	342 063	30.0	206	388 423	88.1
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS....	306 324	26.9	22	372 473	82.2
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)..	166 536	14.6	383	262 292	63.5
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).....	68 192	6.0	205	164 787	41.4
5096213	PAPERBOARD, BOXBOARD.....	44 424	3.9	119	282 316	15.7
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	151 640	13.3	371	204 205	74.3
	STATIONERY.....	32 421		136	70 612	45.9
	CARBON PAPER, STENCIL PAPER, INKED RIBBON.	7 923		97	43 796	18.1
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS...	5 501		76	35 790	15.4
	PENS, MECHANICAL PENCILS.....	26 049		101	64 778	40.2
	OTHER OFFICE SUPPLIES.....	24 058		92	57 997	41.5
	ARTISTS' SUPPLIES.....	6 107		25	13 066	46.7
	NOT REPORTED IN DETAIL.....	49 581		(NA)	(NA)	(NA)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)...	6 509	.6	77	43 528	15.0
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.....	16 408	1.4	67	24 749	66.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE....	1 665	.1	23	11 895	14.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.....	570	.1	11	2 961	19.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) (CONT.)					
5098296	BUILDING AND CONSTRUCTION PAPER	1 506	.1	9	11 522	13.1
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	708	.1	15	2 846	24.9
	TOYS, GAMES, FIREWORKS	493		7	1 793	27.5
	NOT REPORTED IN DETAIL	215		(NA)	(NA)	(NA)
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	1 709	.1	12	7 926	21.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 615	.1	23	11 615	13.9
	COMMODITIES, N.E.C.	8 380	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 050	.1	22	152 959	.7
	FURNITURE, HOME FURNISHINGS (SIC 5097)					
	ALL ESTABLISHMENTS (NUMBER)	1,506				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	127,035				
	SALES REPORTED BY COMMODITY LINE	739 471	100.0	1 047	(X)	(X)
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.	2 043		3	10 423	19.6
5032100	YARD OR PIECE GOODS	1 847	.2	16	16 831	11.0
	COTTON FABRICS	719		4	5 819	12.4
	RAYON, NYLON, OTHER MAN-MADE FABRICS	566		3	4 576	12.4
	NOT REPORTED IN DETAIL	562		(NA)	(NA)	(NA)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	3 249	.4	9	23 510	13.8
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	3 964	.5	13	24 835	16.0
5039100	SHOES, OTHER FOOTWEAR	2 721	.4	3	19 909	13.7
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	722	.1	7	10 007	7.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	376	.1	5	8 312	4.5
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	2 358	.3	5	19 696	12.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	3 764	.5	24	45 312	8.3
5072210	HARDWARE	5 254	.7	26	41 376	12.7
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	534	.1	7	2 070	25.8
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	500	.1	7	6 011	8.3
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	671	.1	7	10 772	6.2
5097110	HOUSEHOLD FURNITURE	72 166	9.8	157	116 446	62.0
	HOUSEHOLD FURNITURE	53 034		113	87 404	60.7
	MATTRESSES, BED SPRINGS	3 171		26	19 067	16.6
	NOT REPORTED IN DETAIL	15 961		(NA)	(NA)	(NA)
	FURNITURE, HOME FURNISHINGS (CONT.)					
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	72 146	9.8	181	87 878	82.1
	OFFICE FURNITURE (WOODEN, METAL)	46 074		124	53 624	85.9
	PUBLIC BUILDING FURNITURE	7 129		23	20 484	34.8
	STORE AND RESTAURANT FURNITURE	2 833		12	5 788	48.9
	PROFESSIONAL FURNITURE	355		11	6 529	5.4
	OTHER FURNITURE	7 455		21	11 805	63.2
	NOT REPORTED IN DETAIL	8 300		(NA)	(NA)	(NA)
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	106 113	14.3	188	149 708	70.9
5097221	CURTAINS, DRAPERIES	62 828	8.5	101	91 621	68.6
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	112 181	15.2	157	140 378	79.9
	BED SPREADS, COMFORTABLES, BLANKETS	18 846		63	48 874	38.6
	TABLE LINENS	24 845		77	70 989	35.0
	SHEETS, PILLOW CASES	20 496		65	66 314	30.9
	TOWELS, WASH CLOTHS	15 579		62	68 955	22.6
	OTHER LINENS AND DOMESTICS	12 996		57	52 759	24.6
	NOT REPORTED IN DETAIL	19 419		(NA)	(NA)	(NA)
5097223	SHADES, VENETIAN BLINDS	9 172	1.2	26	16 423	55.8
5097230	FLOOR COVERINGS	136 391	18.4	179	154 140	88.5
	CARPETS, RUGS	89 538		139	128 391	69.7
	LINOLEUM, OTHER HARD SURFACES	32 381		42	52 659	61.5
	OTHER FLOOR COVERINGS	5 385		18	24 816	21.7
	NOT REPORTED IN DETAIL	9 087		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES	13 220	1.8	50	26 625	49.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	99 312	13.4	212	135 361	73.4
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	3 942	.5	15	43 839	9.0
5099420	JEWELRY, SILVERWARE, TROPHIES	2 848	.4	19	24 792	11.5
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	3 715	.5	16	19 477	19.1
5099660	OTHER TEXTILE PRODUCTS	2 208	.3	5	17 216	12.8
5099691	LUGGAGE, SADDLERY, HARNESS	2 174	.3	3	12 608	17.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 685	.2	21	17 387	9.7
	COMMODITIES, N.E.C.	12 525	1.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	885	.1	25	19 904	4.4
	LUMBER, CONSTRUCTION MATERIALS (SIC 5098)					
	ALL ESTABLISHMENTS (NUMBER)	1,099				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	154,647				
	SALES REPORTED BY COMMODITY LINE	619 788	100.0	731	(X)	(X)
5072210	HARDWARE	1 037	.2	32	13 973	7.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	4 581	.7	80	64 999	7.0
5091313	ALUMINUM SHAPES, FORMS, ETC.	1 293	.2	5	10 002	12.9

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	LUMBER, CONSTRUCTION MATERIALS (CONT.)					
5097230	FLOOR COVERINGS	328	.1	10	7 631	4.3
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	197 857	31.9	211	247 989	79.8
	SOFTWOODS (EXC. FLOORING)	134 355		144	180 129	74.6
	HARDWOODS (EXC. FLOORING)	21 397		77	79 756	26.8
	FLOORING	10 832		69	71 345	15.2
	NOT REPORTED IN DETAIL	31 273		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	59 953	9.7	132	161 877	37.0
	HARDWOOD	37 954		95	108 969	34.8
	SOFT WOOD	14 169		69	60 964	23.2
	NOT REPORTED IN DETAIL	7 830		(NA)	(NA)	(NA)
5098141	SHINGLES	6 939	1.1	50	66 622	10.4
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	55 292	8.9	109	103 295	53.5
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	22 575	3.6	69	55 456	40.7
5098144	VENEER, OTHER WOOD PRODUCTS	4 558	.7	19	14 502	31.4
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	64 265	10.4	113	88 824	72.4
5098212	CEMENT, LIME, PLASTER, STUCCO	15 568	2.5	64	55 359	28.1
5098213	SAND, GRAVEL, CRUSHED STONE	19 376	3.1	50	37 268	52.0
5098220	GLASS (FLAT, BRICK, ETC.)	19 833	3.2	40	26 967	73.5
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	39 211	6.3	108	90 847	43.2
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	18 814		80	64 412	29.2
	ASBESTOS ROOFING, SIDING, SHINGLES	9 923		49	49 274	20.1
	GALVANIZED IRON AND STEEL SHEETS	725		17	12 818	5.7
	ALUMINUM SHEETS	814		27	21 310	3.8
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	1 411		37	26 505	5.3
	NOT REPORTED IN DETAIL	7 524		(NA)	(NA)	(NA)
5098232	INSULATION MATERIALS AND INSULATION BOARD	12 964	2.1	89	85 217	15.2
5098291	WALLBOARD AND HARDBOARD	17 609	2.8	95	108 659	16.2
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	1 814	.3	9	4 980	36.4
	STRUCTURAL ASSEMBLIES	1 231		6	4 397	28.0
	NOT REPORTED IN DETAIL	583		(NA)	(NA)	(NA)
5098293	CONCRETE PRODUCTS, BUILDING STONE	11 155	1.8	49	28 599	39.0
5098294	READY OR TRANSIT MIXED CONCRETE	751	.1	5	2 810	26.7
5098295	PLASTIC BUILDING MATERIALS	2 853	.5	17	12 892	22.1
5098296	BUILDING AND CONSTRUCTION PAPER	1 021	.2	32	25 635	4.0
5098297	ADHESIVES, MASTICS	3 979	.6	56	32 625	12.2
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	957	.2	7	7 028	13.6
5098299	OTHER BUILDING MATERIALS	41 873	6.8	78	76 376	54.8
5099611	PETROLEUM PRODUCTS	441	.1	3	3 550	12.4
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	1 525	.2	12	9 270	16.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	715	.1	15	11 236	6.4
	COMMODITIES, N.E.C.	8 126	1.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 339	.2	19	21 180	6.3

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) 4)	(5)
	OTHER MISCELLANEOUS PRODUCTS (SIC 5099)					
	ALL ESTABLISHMENTS (NUMBER)	5,107				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	3 869 648	100.0	3 325	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	2 487	.1	24	13 879	17.9
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	8 434	.2	17	125 925	6.7
5032100	YARD OR PIECE GOODS	2 488	.1	21	37 862	6.6
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	2 290	.1	24	28 709	8.0
5047100	MEATS, PROVISIONS	4 728	.1	3	19 847	23.8
5049300	CANNED, BOTTLED FOODS	6 660	.2	9	53 871	12.4
5049410	COFFEE	4 060	.1	7	46 047	8.8
5049930	SUGAR (REFINED)	151 079	3.9	7	751 603	20.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	2 359	.1	5	55 646	4.2
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	22 947	.6	7	48 931	46.9
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	3 948	.1	3	11 443	34.5
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	3 354	.1	21	26 337	12.7
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	4 436	.1	29	59 962	7.4
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	4 520	.1	3	18 373	24.6
5072210	HARDWARE	2 002	.1	24	41 905	4.8
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	3 775	.1	11	45 591	8.3
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	10 690	.3	8	133 879	8.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	8 659	.2	14	65 028	13.3
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	2 253	.1	36	12 105	18.6
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	4 563	.1	31	43 846	10.4
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	2 649	.1	30	23 483	11.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	3 469	.1	4	67 846	5.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	OTHER MISCELLANEOUS PRODUCTS (CONT.)					
5098291	WALLBOARD AND HARDBOARD	3 433	.1	4	25 476	13.5
5099110	PHOTOGRAPHIC GOODS	159 282	4.1	168	191 005	83.4
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	51 497		94	92 780	55.5
	PROJECTION APPARATUS	2 808		26	21 857	12.8
	MOTION PICTURE STUDIO, THEATRE EQUIPMENT	589		6	4 884	12.1
	DEVELOPING, PRINTING, DARK ROOM APPARATUS	3 507		32	30 079	11.7
	SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM	34 563		44	58 632	58.9
	OTHER PHOTOGRAPHIC GOODS	12 260		44	38 907	31.5
	NOT REPORTED IN DETAIL	54 058		(NA)	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	125 408	3.2	186	208 924	60.0
	ATHLETIC EQUIPMENT, SUPPLIES	40 302		90	94 986	42.4
	ARMS AND AMMUNITION	13 295		21	21 291	62.4
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES)	435		4	4 585	9.5
	BICYCLES	12 640		18	25 327	49.9
	CAMPING EQUIPMENT	3 336		12	15 578	21.4
	FISHING TACKLE	33 400		31	59 399	56.2
	SKI EQUIPMENT, SUPPLIES	4 881		8	20 964	23.3
	OTHER (WATER SPORTS, ARCHERY, ETC.)	3 427		23	31 771	10.8
	NOT REPORTED IN DETAIL	13 692		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	130 496	3.4	215	180 241	72.4
	TOYS, GAMES, FIREWORKS	101 302		166	132 225	76.6
	CHILDRENS' VEHICLES (EXC. BICYCLES)	1 320		12	16 338	8.1
	NOT REPORTED IN DETAIL	27 874		(NA)	(NA)	(NA)
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	4 404	.1	15	7 204	61.1
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	2 478	.1	6	4 596	53.9
5099194	OTHER RECREATION, HOBBY GOODS	22 585	.6	65	37 081	60.9
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	267 752	6.9	241	277 324	96.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	28 334	.7	38	64 007	44.3
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	4 115		5	13 939	29.5
	FEEDS BOUGHT AND SOLD	12 346		15	13 079	94.4
	NOT REPORTED IN DETAIL	11 873		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	40 798	1.1	11	86 226	47.3
5099321	FERTILIZER, FERTILIZER MATERIALS	163 745	4.2	42	190 431	86.0
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	20 276	.5	41	44 213	45.9
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	10 939		18	27 207	40.2
	INSECTICIDES, FUNGICIDES, PESTICIDES	3 004		12	10 750	27.9
	NOT REPORTED IN DETAIL	6 333		(NA)	(NA)	(NA)
5099330	SEEDS	17 709	.5	28	43 908	40.3
	FIELD SEED FOR FORAGE AND PASTURE	682		4	2 092	32.6
	FINE SEED FOR LAWN AND TURF	10 265		13	14 930	68.8
	FLOWER SEEDS AND BULBS	2 076		7	3 232	64.2
	NOT REPORTED IN DETAIL	4 686		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	2 534	.1	10	2 897	87.5
5099410	PRECIOUS STONES (CUT) AND METALS	239 675	6.2	337	267 865	89.5
5099420	JEWELRY, SILVERWARE, TROPHIES	238 785	6.2	658	295 545	80.8
	CLOCKS, WATCHES, WATCH MOVEMENTS	102 870		275	151 929	67.7
	COSTUME JEWELRY	51 536		216	80 782	63.8
	JEWELERS' TOOLS, FINDINGS AND MATERIALS	20 869		71	25 747	81.1
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY	27 668		104	52 468	52.7
	NOT REPORTED IN DETAIL	35 842		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	116 191	3.0	299	151 532	76.7
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	66 770	1.7	233	79 215	84.3
5099611	PETROLEUM PRODUCTS	248 018	6.4	134	271 598	91.3
	LIQUEFIED PETROLEUM GASES	21 724		8	22 272	97.5
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	146 824		52	149 925	97.9
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	39 427		77	86 394	45.6
	NOT REPORTED IN DETAIL	40 043		(NA)	(NA)	(NA)
5099612	CRUDE OIL	10 844	.3	4	15 273	71.0
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	34 572	.9	100	37 019	93.4
	CUT FLOWERS, POTTED PLANTS	24 108		68	25 376	95.0
	ROOTS, NURSERY STOCK	624		4	629	99.2
	FLORISTS' SUPPLIES	5 103		26	8 563	59.6
	NOT REPORTED IN DETAIL	4 737		(NA)	(NA)	(NA)
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	46 224	1.2	36	71 599	64.6
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	3 853	.1	22	5 278	73.0
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	166 218	4.3	211	192 892	86.2
	MUSICAL INSTRUMENTS	27 706		60	30 189	91.8
	PHONOGRAPH RECORDS	113 267		120	116 048	97.6
	SHEET MUSIC	5 948		11	7 973	74.6
	NOT REPORTED IN DETAIL	19 297		(NA)	(NA)	(NA)
5099660	OTHER TEXTILE PRODUCTS	62 959	1.6	84	161 990	38.9
	TEXTILE BAGS	2 401		17	6 358	37.8
	CANVASS PRODUCTS	1 134		6	1 461	77.6
	FELT	2 338		5	2 498	93.6
	BURLAP	35 969		27	124 462	28.9
	NOT REPORTED IN DETAIL	21 117		(NA)	(NA)	(NA)
5099670	FOOD, BEVERAGE BASIC MATERIALS	815 092	21.1	95	1 010 359	80.7
	MALT, MALT EXTRACT	78 681		13	80 441	97.8
	RAW SUGAR	339 296		5	416 738	81.4
	SAUSAGE CASINGS	10 119		18	10 726	94.3
	OTHER FOOD BASICS (FRT. PEEL, HOP EXTRACT COATINGS, ICE, BEVERAGE BASE, ETC.)	18 710		25	24 552	76.2
	NOT REPORTED IN DETAIL	368 286		(NA)	(NA)	(NA)
5099680	WALLPAPER	29 326	.8	35	30 664	95.6
5099691	LUGGAGE, SADDLERY, HARNESS	10 396	.3	49	41 635	25.0
5099692	INDUSTRIAL YARNS	106 724	2.8	69	110 679	96.4
5099693	SMOKERS' SUPPLIES AND PIPES	5 374	.1	17	6 220	86.4
5099694	LEATHER	47 305	1.2	106	59 036	80.1
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	9 627	.2	5	10 597	90.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	305 570	7.9	231	613 630	49.8
5099800	COMMODITY CREDIT CORPORATION	2 413	.1	3	18 151	13.3
	COMMODITIES, N.E.C.	47 381	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5 247	.1	79	223 148	2.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	AUTOMOBILES, OTHER MOTOR VEHICLES (SIC 5012)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 112					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 9,533					
	SALES REPORTED BY COMMODITY LINE.	142 943	100.0	55	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	98 818	69.1	30	115 444	85.6
	PASSENGER CARS (NEW AND USED)	85 631		25	106 102	80.7
	NOT REPORTED IN DETAIL.	13 187		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	26 222	18.3	30	84 503	31.0
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	12 431	8.7	29	126 158	9.9
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	4 537		16	29 358	15.5
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	7 361		9	77 046	9.6
	NOT REPORTED IN DETAIL.	533		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	327	.2	7	3 287	9.9
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	583	.4	3	54 389	1.1
5014100	TIRES AND TUBES, NEW.	100	.1	7	59 832	.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	581	.4	5	16 403	3.5
	COMMODITIES, N.E.C.	441	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 440	2.4	26	67 989	5.1
	AUTOMOTIVE EQUIPMENT (SIC 5013)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 626					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 38,720					
	SALES REPORTED BY COMMODITY LINE.	205 490	100.0	457	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	240	.1	9	1 388	17.3
	PASSENGER CARS (NEW AND USED)	240		9	1 388	17.3
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	505	.2	3	1 915	26.4
5013110	AUTOMOTIVE GLASS.	2 347	1.1	8	14 783	15.9
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	166 224	80.9	402	193 053	86.1
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	38 764		149	77 187	50.2
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	107 927		284	141 674	76.2
	NOT REPORTED IN DETAIL.	19 533		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	11 000	5.4	56	28 772	38.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	8 830	4.3	107	45 676	19.3
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	7 593	3.7	106	59 926	12.7
5014100	TIRES AND TUBES, NEW.	1 093	.5	34	12 654	8.6
	AUTOMOTIVE EQUIPMENT (CONT.)					
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	112	.1	13	3 740	3.0
5072210	HARDWARE.	591	.3	4	8 070	7.3
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	541	.3	5	2 664	20.3
5093122	UNPREPARED IRON, STEEL SCRAP.	765	.4	18	5 093	15.0
	COMMODITIES, N.E.C.	1 738	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 911	1.9	127	50 531	7.7
	TIRES, TUBES (SIC 5014)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 57					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 7,656					
	SALES REPORTED BY COMMODITY LINE.	21 087	100.0	34	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 117	5.3	16	10 011	11.2
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	382		3	3 843	9.9
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	735		14	7 067	10.4
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	374	1.8	9	5 716	6.5
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	814	3.9	15	8 847	9.2
5014100	TIRES AND TUBES, NEW.	17 677	83.8	34	21 087	83.8
	COMMODITIES, N.E.C.	667	3.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	438	2.1	11	9 904	4.4
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUND. (SIC 5022)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 142					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	146 975	100.0	90	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	49 159	33.4	33	87 551	56.1
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	90 249	61.4	72	137 591	65.6
	PROPRIETARIES	34 825		36	109 234	31.9
	TOILETRIES, COSMETICS	25 518		39	113 324	22.5
	DRUGGIST SUNDRIES	16 418		24	88 616	18.5
	NOT REPORTED IN DETAIL.	13 488		(NA)	(NA)	(NA)
5022230	TOILET SOAPS.	179	.1	10	37 448	.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUND. (CONT.)					
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	185	.1	3	21 521	.9
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	363	.2	10	40 915	.9
5045100	CONFECTIONERY	268	.2	9	53 489	.5
5049950	GROCERIES, EXCEPT AS SPECIFIED	155	.1	3	1 135	13.7
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	296	.2	3	18 898	1.6
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	287	.2	8	45 534	.6
5086220	SCHOOL EQUIPMENT, SUPPLIES	2 127	1.4	17	44 582	4.8
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	368	.3	7	32 351	1.1
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	450	.3	6	33 567	1.3
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	320	.2	4	26 062	1.2
5099110	PHOTOGRAPHIC GOODS	256	.2	6	51 695	.5
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 068	.7	12	21 695	4.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	207	.1	5	17 847	1.2
	COMMODITIES, N.E.C.	1 038	.7	(NA)	(NA)	(NA)
	PAINTS, VARNISHES (SIC 5028)					
	ALL ESTABLISHMENTS (NUMBER)	63				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	3,001				
	SALES REPORTED BY COMMODITY LINE	23 579	100.0	37	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	22	.1	3	311	7.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	21 079	89.4	37	23 579	89.4
5072210	HARDWARE	176	.7	3	966	18.2
5072230	PAINTERS' SUPPLIES	1 048	4.4	23	6 706	15.6
5098220	GLASS (FLAT, BRICK, ETC.)	329	1.4	4	1 779	18.5
5099680	WALLPAPER	436	1.8	10	3 086	14.1
	COMMODITIES, N.E.C.	482	2.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	7	(Z)	(NA)	(NA)	(NA)
	OTHER CHEMICALS, ALLIED PRODUCTS (SIC 5029)					
	ALL ESTABLISHMENTS (NUMBER)	152				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	73 601	100.0	100	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	66 234	90.0	80	68 268	97.0
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	654	.9	4	654	100.0
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	2 628	3.6	18	4 939	53.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	79	.1	3	505	15.6
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	647	.9	3	2 011	32.2
	COMMODITIES, N.E.C.	3 319	4.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	40	.1	3	375	10.7
	DRY GOODS, PIECE GOODS, NOTIONS (SIC 5032)					
	ALL ESTABLISHMENTS (NUMBER)	119				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	9,515				
	SALES REPORTED BY COMMODITY LINE	63 990	100.0	90	(X)	(X)
5032100	YARD OR PIECE GOODS	40 939	64.0	68	46 414	88.2
	COTTON FABRICS	19 130		36	30 719	62.3
	RAYON, NYLON, OTHER MAN-MADE FABRICS	10 223		41	23 981	42.6
	WOOL FABRICS	2 621		15	8 834	29.7
	OTHER YARD GOODS (INC. COATED FABRICS)	1 056		9	6 026	17.5
	NOT REPORTED IN DETAIL	7 909		(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	14 433	22.6	31	25 256	57.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	2 042	3.2	4	4 127	49.5
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	452	.7	3	3 445	13.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	951	1.5	3	3 644	26.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	416	.7	6	5 301	7.8
	COMMODITIES, N.E.C.	4 724	7.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	33	.1	(NA)	(NA)	(NA)
	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE (SIC 5035)					
	ALL ESTABLISHMENTS (NUMBER)	220				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	112 555	100.0	166	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	28 631	25.4	80	67 998	42.1
	WORK CLOTHING, WORK GLOVES	2 674		15	4 390	60.9
	HOSIERY	2 468		22	36 192	6.8
	UNDERWEAR, NIGHTWEAR	2 764		20	35 972	7.7
	SUITS, COATS, TROUSERS, OVERCOATS	4 706		17	13 986	33.6
	SHIRTS (EXCEPT SPORTSWEAR)	711		16	4 294	16.6
	SPORTSWEAR	2 398		26	27 046	8.9
	OTHER CLOTHING, FURNISHINGS	9 368		22	38 504	24.3
	NOT REPORTED IN DETAIL	3 542		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	51 046	45.4	86	67 078	76.1
	DRESSES, SKIRTS, BLOUSES	28 204		37	42 590	66.2
	SUITS, COATS (EXCEPT FUR)	2 106		13	4 484	47.0
	CHILDREN'S, INFANTS' WEAR	3 061		15	33 629	9.1
	OTHER APPAREL, ACCESSORIES	8 259		24	12 268	67.3
	NOT REPORTED IN DETAIL	9 416		(NA)	(NA)	(NA)
5035320	FUR CLOTHING	2 996	2.7	14	3 281	91.3
5035330	FURS, RAW AND DRESSED	1 014	.9	5	1 326	76.5
5035340	MILLINERY, MILLINERY SUPPLIES	1 847	1.6	7	2 774	66.6
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	18 243	16.2	28	44 792	40.7
	HOSIERY	10 487		21	40 783	25.7
	UNDERWEAR, NIGHTWEAR	5 324		17	35 565	15.0
	CORSETS, ALLIED GARMENTS	1 663		8	22 601	7.4
	NOT REPORTED IN DETAIL	769		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	763	.7	10	15 106	5.1
	MEN'S, BOYS' SHOES	670		7	13 486	5.0
	WOMEN'S, MISSES' SHOES	45		4	809	5.6
	CHILDREN'S, INFANTS' SHOES	32		3	1 766	1.8
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	15		4	559	2.7
	NOT REPORTED IN DETAIL	1		(NA)	(NA)	(NA)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	397	.4	7	4 159	9.5
	BED SPREADS, COMFORTABLES, BLANKETS	298		4	3 770	7.9
	TABLE LINENS	22		4	1 135	1.9
	SHEETS, PILLOW CASES	34		4	1 092	3.1
	TOWELS, WASH CLOTHS	22		3	978	2.2
	NOT REPORTED IN DETAIL	21		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	137	.1	3	1 879	7.3
5099420	JEWELRY, SILVERWARE, TROPHIES	866	.8	7	13 309	6.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	246	.2	4	1 860	13.2
	COMMODITIES, N.E.C.	6 340	5.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	29	(Z)	3	384	7.6
	FOOTWEAR (SIC 5039)					
	ALL ESTABLISHMENTS (NUMBER)	30				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	886				
	SALES REPORTED BY COMMODITY LINE	12 656	100.0	24	(X)	(X)
5039100	SHOES, OTHER FOOTWEAR	12 418	98.1	24	12 656	98.1
	MEN'S, BOYS' SHOES	5 489		14	8 151	67.3
	WOMEN'S, MISSES' SHOES	2 534		10	6 197	40.9
	CHILDREN'S, INFANTS' SHOES	793		7	3 790	20.9
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	3 181		9	5 401	58.9
	NOT REPORTED IN DETAIL	421		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	238	1.9	(NA)	(NA)	(NA)
	GENERAL-LINE GROCERIES (SIC 5042)					
	(NOT ANALYZED BY COMMODITY LINE)					
	DAIRY PRODUCTS (SIC 5043)					
	ALL ESTABLISHMENTS (NUMBER)	122				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	16,444				
	SALES REPORTED BY COMMODITY LINE	145 443	100.0	79	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	133 102	91.5	79	145 443	91.5
	BUTTER	70 768		25	92 009	76.9
	CHEESE	9 265		22	21 172	43.8
	ICE CREAM, ICES	1 861		10	3 630	51.3
	MILK, CREAM (FLUID)	31 193		36	36 222	86.1
	OTHER DAIRY PRODUCTS	9 024		26	32 886	27.4
	NOT REPORTED IN DETAIL	10 991		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	1 325	.9	10	66 359	2.0
5045100	CONFECTIONERY	329	.2	5	3 942	8.3
5049300	CANNED, BOTTLED FOODS	435	.3	5	2 637	16.5
	CANNED VEGETABLES, VEGETABLE JUICES	295		3	2 229	13.2
	NOT REPORTED IN DETAIL	140		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	862	.6	6	6 998	12.3
	COMMODITIES, N.E.C.	7 346	5.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 044	1.4	(NA)	(NA)	(NA)
	POULTRY, POULTRY PRODUCTS (SIC 5044)					
	ALL ESTABLISHMENTS (NUMBER)	96				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	7,247				
	SALES REPORTED BY COMMODITY LINE	128 368	100.0	74	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	3 526	2.7	18	26 207	13.5
	BUTTER	2 080		16	20 903	10.0
	CHEESE	246		6	5 197	4.7
	NOT REPORTED IN DETAIL	1 200		(NA)	(NA)	(NA)

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TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	POULTRY, POULTRY PRODUCTS (CONT.)					
5044110	EGGS (FRESH, STORAGE)	47 388	36.9	51	91 327	51.9
5044120	POULTRY	65 453	51.0	45	91 842	71.3
	DRESSED POULTRY, RESALES	48 902		39	65 797	74.3
	NOT REPORTED IN DETAIL	16 551		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	9 275	7.2	14	47 821	19.4
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	8 858		12	46 909	18.9
	CURED, BOILED, SMOKED MEATS	127		4	5 207	2.4
	SAUSAGE, MEAT LOAVES	73		4	5 207	1.4
	LARD	185		4	8 184	2.3
	NOT REPORTED IN DETAIL	32		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	1 829	1.4	8	17 756	10.3
	FROZEN POULTRY (PACKAGED ONLY)	1 364		6	13 709	9.9
	NOT REPORTED IN DETAIL	465		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	648	.5	11	10 338	6.3
	MARGARINE, BUTTER SUBSTITUTES	334		6	6 891	4.8
	NOT REPORTED IN DETAIL	314		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	249	.2	(NA)	(NA)	(NA)
	CONFECTIONERY (SIC 5045)					
	ALL ESTABLISHMENTS (NUMBER)	73				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	3,842				
	SALES REPORTED BY COMMODITY LINE	53 887	100.0	63	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	518	1.0	4	9 122	5.7
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	204	.4	5	5 498	3.7
5045100	CONFECTIONERY	34 955	64.9	63	53 887	64.9
	CANDY, ALL KINDS	12 099		40	42 399	28.5
	CHEWING GUM	1 576		17	30 998	5.1
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	10 395		15	32 144	32.3
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	4 534		31	37 500	12.1
	NOT REPORTED IN DETAIL	6 351		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	31	.1	3	3 312	.9
5049200	BAKERY PRODUCTS	1 306	2.4	5	22 761	5.7
5049300	CANNED, BOTTLED FOODS	1 343	2.5	7	4 487	29.9
	CANNED FRUITS, FRUIT JUICES	606		3	3 229	18.8
	CANNED VEGETABLES, VEGETABLE JUICES	410		4	3 343	12.3
	CANNED MEATS	61		3	3 271	1.9
	NOT REPORTED IN DETAIL	266		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	3 464	6.4	10	10 460	33.1
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	2 763		7	8 464	32.6
	NOT REPORTED IN DETAIL	701		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED	751	1.4	8	5 784	13.0
5086220	SCHOOL EQUIPMENT, SUPPLIES	77	.1	4	8 609	.9
5094110	CIGARETTES, CIGARS, TOBACCO	4 043	7.5	7	26 473	15.3
	CIGARETTES	2 850		5	9 397	30.3
	CIGARS	429		5	9 372	4.6
	OTHER TOBACCO	86		4	9 242	.9
	NOT REPORTED IN DETAIL	678		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	7 195	13.4	(NA)	(NA)	(NA)
	FISH, SEAFOODS (SIC 5046)					
	ALL ESTABLISHMENTS (NUMBER)	26				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	4,889				
	SALES REPORTED BY COMMODITY LINE	25 473	100.0	19	(X)	(X)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	21 801	85.6	19	25 473	85.6
5049300	CANNED, BOTTLED FOODS	143	.6	4	5 843	2.4
	CANNED FISH, SEAFOOD	125		4	5 843	2.1
	NOT REPORTED IN DETAIL	18		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	3 326	13.1	8	13 507	24.6
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	3 197		8	13 507	23.7
	NOT REPORTED IN DETAIL	129		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	203	.8	(NA)	(NA)	(NA)
	MEATS, MEAT PRODUCTS (SIC 5047)					
	ALL ESTABLISHMENTS (NUMBER)	379				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	30,402				
	SALES REPORTED BY COMMODITY LINE	729 379	100.0	295	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	7 231	1.0	20	95 223	7.6
	BUTTER	40		9	62 644	.1
	CHEESE	7 130		17	44 159	16.1
	NOT REPORTED IN DETAIL	61		(NA)	(NA)	(NA)
5044120	POULTRY	2 054	.3	46	103 195	2.0
	DRESSED POULTRY, KILLED ON PREMISES	55		3	716	7.7
	DRESSED POULTRY, RESALES	1 965		43	101 286	1.9
	NOT REPORTED IN DETAIL	34		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	698 154	95.7	295	729 379	95.7
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	542 613		234	576 366	94.1
	CURED, BOILED, SMOKED MEATS	19 757		72	126 309	15.6
	SAUSAGE, MEAT LOAVES	7 403		81	99 507	7.4
	LARD	1 167		33	58 742	2.0
	OTHER MEAT (INCLUDING GAME)	8 370		22	45 363	18.5
	NOT REPORTED IN DETAIL	118 844		(NA)	(NA)	(NA)
	FRESH FRUITS, BERRIES, MELONS	83		3	1 743	4.8
	FRESH VEGETABLES	169		3	1 836	9.2
5049300	CANNED, BOTTLED FOODS	15 511	2.1	31	143 154	10.8
	CANNED MEATS	15 156		29	138 156	11.0
	NOT REPORTED IN DETAIL	355		(NA)	(NA)	(NA)

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TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	MEAT, MEAT PRODUCTS (CONT.)					
5049500	FROZEN FOODS	5 060	.7	19	40 042	12.6
	FROZEN FRUITS	8		3	5 767	.1
	FROZEN JUICES	7		3	5 767	.1
	FROZEN VEGETABLES	41		3	5 767	.7
	FROZEN POULTRY (PACKAGED ONLY)	440		10	13 273	3.3
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	893		4	10 020	8.9
	FROZEN MEATS (PACKAGED ONLY)	3 430		13	28 162	12.2
	NOT REPORTED IN DETAIL	241		(NA)	(NA)	(NA)
	MARGARINE, BUTTER SUBSTITUTES	26		4	3 973	.7
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	33		7	7 774	.4
	COMMODITIES, N.E.C.	1 024	.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	345	(Z)	6	64 734	.5
	FRESH FRUITS, VEGETABLES (SIC 5048)					
	ALL ESTABLISHMENTS (NUMBER)	227				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	15,226				
	SALES REPORTED BY COMMODITY LINE	166 288	100.0	178	(X)	(X)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	157 884	94.9	178	166 288	94.9
	FRESH FRUITS, BERRIES, MELONS	72 281		117	108 864	66.4
	FRESH VEGETABLES	53 943		103	74 638	72.3
	NOT REPORTED IN DETAIL	31 660		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	177	.1	6	3 051	5.8
5049500	FROZEN FOODS	3 007	1.8	18	13 733	21.9
	FROZEN FRUITS	414		9	7 591	5.5
	FROZEN JUICES	397		8	6 920	5.7
	FROZEN VEGETABLES	1 509		16	10 957	13.8
	FROZEN POULTRY (PACKAGED ONLY)	516		5	5 415	9.5
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	124		6	4 495	2.8
	FROZEN PREPARED FOODS, BAKED GOODS	33		3	2 733	1.2
	NOT REPORTED IN DETAIL	14		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	4 277	2.6	9	15 487	27.6
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	4 152		4	12 419	33.4
	NOT REPORTED IN DETAIL	125		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED	113	.1	4	13 298	.8
	COMMODITIES, N.E.C.	820	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	10	(Z)	(NA)	(NA)	(NA)
	OTHER GROCERIES AND RELATED PRODUCTS (SIC 5049)					
	ALL ESTABLISHMENTS (NUMBER)	336				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	27,181				
	SALES REPORTED BY COMMODITY LINE	193 350	100.0	220	(X)	(X)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	133	.1	7	14 088	.9
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	1 146	.6	11	14 597	7.9
	BUTTER	463		3	8 683	5.3
	CHEESE	399		7	5 811	6.9
	NOT REPORTED IN DETAIL	284		(NA)	(NA)	(NA)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
5044110	EGGS (FRESH, STORAGE)	733	.4	5	9 173	8.0
5044120	POULTRY	2 056	1.1	4	10 143	20.3
	DRESSED POULTRY, RESALES	1 926		3	9 359	20.6
	NOT REPORTED IN DETAIL	130		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	1 856	1.0	25	26 866	6.9
	CANDY, ALL KINDS	1 103		11	21 185	5.2
	CHEWING GUM	34		3	12 372	.3
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	409		13	19 539	2.1
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	212		5	14 325	1.5
	NOT REPORTED IN DETAIL	98		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	1 294	.7	4	5 245	24.7
5047100	MEATS, PROVISIONS	976	.5	10	12 714	7.7
5049200	BAKERY PRODUCTS	5 591	2.9	23	9 515	58.8
5049300	CANNED, BOTTLED FOODS	38 208	19.8	48	52 661	72.6
	CANNED FRUITS, FRUIT JUICES	6 203		23	25 520	24.3
	CANNED VEGETABLES, VEGETABLE JUICES	5 602		22	26 227	21.4
	CANNED FISH, SEAFOOD	4 060		23	30 559	13.3
	CANNED MEATS	10 973		15	31 875	34.4
	CANNED MILK	42		3	12 588	.3
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	5 542		10	16 735	33.1
	NOT REPORTED IN DETAIL	5 786		(NA)	(NA)	(NA)
5049410	COFFEE	4 493	2.3	17	17 394	25.8
	GREEN COFFEE	2 008		3	2 039	98.5
	ROASTED COFFEE (EXCEPT SOLUBLE)	1 891		14	15 348	12.3
	NOT REPORTED IN DETAIL	594		(NA)	(NA)	(NA)
5049420	TEA	2 185	1.1	12	17 249	12.7
5049500	FROZEN FOODS	40 488	20.9	42	50 281	80.5
	FROZEN FRUITS	1 042		6	3 754	27.8
	FROZEN JUICES	624		3	2 515	24.8
	FROZEN VEGETABLES	1 191		11	5 659	21.0
	FROZEN POULTRY (PACKAGED ONLY)	2 716		16	17 011	16.0
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	20 846		21	29 430	70.8
	FROZEN MEATS (PACKAGED ONLY)	1 854		18	7 586	24.4
	FROZEN PREPARED FOODS, BAKED GOODS	5 912		9	13 444	44.0
	OTHER PACKAGED FROZEN FOODS	633		6	3 602	17.6
	NOT REPORTED IN DETAIL	5 670		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	8 680	4.5	40	9 253	93.8
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	950	.5	11	1 398	68.0
5049920	FLOUR, RELATED PRODUCTS	10 920	5.6	24	25 924	42.1
5049930	SUGAR (REFINED)	35 061	18.1	13	48 791	71.9
5049940	DRIED FRUITS	389	.2	7	14 810	2.6
5049950	GROCERIES, EXCEPT AS SPECIFIED	24 121	12.5	59	55 247	43.7
5049960	PEANUTS, ROASTED	270	.1	7	2 499	10.8
5049970	NUTS (EDIBLE, UNSHELLED)	1 070	.6	3	1 608	66.5
5049980	MISCELLANEOUS FOOD PRODUCTS	8 554	4.4	23	18 378	46.5
5095110	BEER, FERMENTED MALT LIQUORS	463	.2	3	2 914	15.9
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	627	.3	11	6 199	10.1
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	697	.4	7	14 495	4.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	103	.1	9	7 022	1.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	COMMODITIES, N.E.C.	2 276	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	10	(Z)	3	1 103	.9
	FARM PRODUCTS (RAW MATERIALS) (SIC 505)					
	ALL ESTABLISHMENTS.(NUMBER)	67				
	SALES NOT REPORTED BY COMMODITY LINE.($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.	442 257	100.0	49	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS	20 525	4.6	4	21 137	97.1
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	349 388	79.0	21	353 976	98.7
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	9 345	2.1	6	9 345	100.0
5059100	HIDES, SKINS, PELTS	48 320	10.9	12	48 456	99.7
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	1 450	.3	3	10 042	14.4
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	7 114	1.6	4	8 429	84.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	805	.2	4	12 412	6.5
5099800	COMMODITY CREDIT CORPORATION	2 380	.5	8	125 667	1.9
	COMMODITIES, N.E.C.	2 012	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	918	.2	6	109 887	.8
	ELECTRICAL SUPPLIES, APPARATUS (SIC 5063)					
	ALL ESTABLISHMENTS.(NUMBER)	203				
	SALES NOT REPORTED BY COMMODITY LINE.($1,000)	25,299				
	SALES REPORTED BY COMMODITY LINE.	197 081	100.0	151	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	159 183	80.8	148	195 338	81.5
	INTERIOR WIRING, CONSTRUCTION MATERIALS	54 474		81	141 720	38.4
	OUTSIDE CONSTRUCTION MATERIALS	13 414		65	108 530	12.4
	LIGHTING FIXTURES	21 546		85	144 302	14.9
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	13 013		77	131 776	9.9
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	30 008		78	136 798	21.9
	NOT REPORTED IN DETAIL.	26 728		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	4 325	2.2	12	26 870	16.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	807	.4	8	44 167	1.8
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	2 176	1.1	12	36 679	5.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	19 670	10.0	29	97 772	20.1
5064140	ROOM AIR CONDITIONERS	595	.3	10	51 281	1.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	3 618	1.8	10	40 868	8.9
5072210	HARDWARE	190	.1	3	4 565	4.2
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	1 045	.5	37	99 901	1.0
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	429	.2	6	5 368	8.0
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	688	.3	8	25 049	2.7
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	147		3	12 098	1.2
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	382		4	13 104	2.9
	NOT REPORTED IN DETAIL.	159		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	3 239	1.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 116	.6	6	3 717	30.0
	ELECTRICAL APPLIANCES, TV, RADIO SETS (SIC 5064)					
	ALL ESTABLISHMENTS.(NUMBER)	91				
	SALES NOT REPORTED BY COMMODITY LINE.($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.	211 735	100.0	66	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	305	.1	7	6 611	4.6
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	216	.1	7	28 934	.7
	LIGHTING FIXTURES	133		4	1 484	9.0
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	61		5	28 371	.2
	NOT REPORTED IN DETAIL.	22		(NA)	(NA)	(NA)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	143 887	68.0	45	194 310	74.1
	ELECTRIC KITCHEN EQUIPMENT, PARTS	33 608		11	88 891	37.8
	ELECTRIC HOME LAUNDRY EQUIPMENT	9 118		9	87 597	10.4
	TELEVISION SETS	52 176		22	128 670	40.6
	CONSOLE RADIOS AND RECORD PLAYERS	9 795		16	118 228	8.3
	OTHER MAJOR APPLIANCES (INCLUDING GAS)	9 365		12	72 328	12.9
	NOT REPORTED IN DETAIL.	29 825		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	21 472	10.1	31	124 721	17.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	13 047	6.2	28	66 728	19.6
5064140	ROOM AIR CONDITIONERS	10 482	5.0	16	116 293	9.0

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TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)					
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	4 290	2.0	12	109 078	3.9
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	2 772		9	102 728	2.7
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	1 095		6	62 538	1.8
	ACCESSORIES (INC. TESTING EQUIPMENT). . . .	78		3	28 459	.3
	INTERCOMMUNICATION AND SOUND EQUIPMENT. . .	341		5	39 513	.9
	NOT REPORTED IN DETAIL.	4		(NA)	(NA)	(NA)
5072210	HARDWARE.	258	.1	8	8 755	2.9
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	1 460	.7	4	43 905	3.3
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	206	.1	6	29 525	.7
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	111	.1	4	8 644	1.3
5097110	HOUSEHOLD FURNITURE	389	.2	4	9 511	4.1
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	408	.2	10	12 327	3.3
5099110	PHOTOGRAPHIC GOODS.	423	.2	9	11 859	3.6
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	1 171	.6	10	12 779	9.2
	ATHLETIC EQUIPMENT, SUPPLIES.	458		3	8 176	5.6
	BICYCLES.	93		3	8 176	1.1
	CAMPING EQUIPMENT	180		3	8 176	2.2
	FISHING TACKLE.	111		4	8 679	1.3
	NOT REPORTED IN DETAIL.	329		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	1 235	.6	10	12 362	10.0
	TOYS, GAMES, FIREWORKS.	712		5	8 730	8.2
	NOT REPORTED IN DETAIL.	523		(NA)	(NA)	(NA)
5099420	JEWELRY, SILVERWARE, TROPHIES	1 223	.6	8	11 816	10.4
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC . .	2 431	1.1	4	23 019	10.6
5099691	LUGGAGE, SADDLERY, HARNESS.	197	.1	3	8 176	2.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	588	.3	5	48 249	1.2
	COMMODITIES, N.E.C.	4 008	1.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 928	1.9	13	97 389	4.0
	ELECTRONIC PARTS, EQUIPMENT (SIC 5065)					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 160					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	67 227	100.0	113	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	122	.2	4	12 813	1.0
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	223	.3	9	20 752	1.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	1 794	2.7	9	21 123	8.5
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES. . . .	63 096	93.9	113	67 227	93.9
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	17 726		71	43 596	40.7
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	21 387		53	44 293	48.3
	ACCESSORIES (INC. TESTING EQUIPMENT). . . .	4 663		41	32 378	14.4
	INTERCOMMUNICATION AND SOUND EQUIPMENT. . .	6 107		40	32 633	18.7
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	3 261		25	25 890	12.6
	NOT REPORTED IN DETAIL.	9 952		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 296	1.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	696	1.0	12	2 684	25.9
	HARDWARE (SIC 5072)					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 193					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 15,989					
	SALES REPORTED BY COMMODITY LINE.	148 837	100.0	132	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 266	.9	7	90 020	1.4
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. . . .	7 206	4.8	15	91 341	7.9
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	3 950	2.7	11	90 146	4.4
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	405	.3	5	86 387	.5
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	5 354	3.6	7	49 007	10.9
5072210	HARDWARE.	61 601	41.4	124	146 563	42.0
	BUILDERS' HARDWARE.	7 936		34	99 470	8.0
	HEAVY HARDWARE.	2 298		10	92 209	2.5
	KITCHEN AND SHELF HARDWARE.	1 886		14	88 978	2.1
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY . .	7 673		30	98 323	7.8
	ALL OTHER HARDWARE.	16 220		38	103 603	15.7
	NOT REPORTED IN DETAIL.	25 588		(NA)	(NA)	(NA)
5072230	PAINTERS' SUPPLIES.	5 701	3.8	18	92 068	6.2
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	1 954	1.3	4	86 683	2.3
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES . .	1 223		3	86 433	1.4
	NOT REPORTED IN DETAIL.	731		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	770	.5	3	86 433	.9
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . .	5 033	3.4	13	91 258	5.5
	PIPE, FITTINGS, VALVES.	3 375		6	87 592	3.9
	OTHER PLUMBING EQUIPMENT, SUPPLIES. . . .	520		7	50 552	1.0
	NOT REPORTED IN DETAIL.	1 138		(NA)	(NA)	(NA)

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TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	HARDWARE (CONT.)					
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	1 521	1.0	5	44 917	3.4
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	230	.2	3	1 145	20.1
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	86	.1	6	44 884	.2
5084910	ABRASIVES, ABRASIVE MATERIALS	852	.6	14	50 386	1.7
5084930	MECHANICAL RUBBER GOODS	436	.3	7	45 607	1.0
5084940	ROPE, CORDAGE, TWINE	156	.1	9	89 019	.2
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	998	.7	6	7 539	13.2
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	3 645	2.4	6	88 285	4.1
5091212	IRON AND STEEL PRODUCTS (FLAT)	223	.1	4	44 212	.5
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	2 430	1.6	15	91 743	2.6
	WIRE--PLAIN, COATED, BARBED, TWISTED	458		7	83 866	.5
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	1 011		11	86 186	1.2
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	532		6	83 996	.6
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES	150		6	83 566	.2
	NOT REPORTED IN DETAIL	279		(NA)	(NA)	(NA)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	533	.4	8	89 043	.6
	TUBING (MECHANICAL AND PRESSURE)	405		3	82 591	.5
	STANDARD STEEL PIPE	93		5	6 069	1.5
	NOT REPORTED IN DETAIL	35		(NA)	(NA)	(NA)
5097110	HOUSEHOLD FURNITURE	1 361	.9	3	42 548	3.2
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	13 012	8.7	10	91 918	14.2
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	184	.1	4	1 626	11.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	137	.1	3	43 257	.3
5098299	OTHER BUILDING MATERIALS	506	.3	6	45 687	1.1
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	9 493	6.4	9	91 500	10.4
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	7 414	5.0	4	82 612	9.0
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	5 616	3.8	3	42 961	13.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	188	.1	4	1 198	15.7
	COMMODITIES, N.E.C.	6 539	4.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	37	(Z)	6	5 217	.7
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (SIC 5074)					
	ALL ESTABLISHMENTS (NUMBER)	208				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	115 958	100.0	150	(X)	(X)
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (CONT.)					
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	474	.4	9	7 060	6.7
5072210	HARDWARE	143	.1	16	12 761	1.1
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	124		14	11 524	1.1
	NOT REPORTED IN DETAIL	19		(NA)	(NA)	(NA)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	17 806	15.4	62	49 579	35.9
	WARM-AIR FURNACES (ALL FUELS)	7 928		35	21 864	36.3
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	1 005		13	13 136	7.7
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	3 642		29	21 219	17.2
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	585		26	20 220	2.9
	OTHER WARM-AIR HEATING EQUIPMENT	138		9	5 568	2.5
	NOT REPORTED IN DETAIL	4 508		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	17 008	14.7	84	80 128	21.2
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	63 466	54.7	103	90 368	70.2
	PIPE, FITTINGS, VALVES	22 186		74	70 367	31.5
	PLUMBING FIXTURES	15 954		62	65 720	24.3
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	5 858		55	58 914	9.9
	OTHER PLUMBING EQUIPMENT, SUPPLIES	9 330		55	57 894	16.1
	NOT REPORTED IN DETAIL	10 138		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	1 175	1.0	18	16 282	7.2
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	271		11	10 069	2.7
	RESIDENTIAL AND COMMERCIAL (5-20HP)	320		7	7 939	4.0
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	368		3	6 247	5.9
	NOT REPORTED IN DETAIL	216		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	780	.7	8	9 404	8.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	2 526	2.2	13	23 871	10.6
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	731	.6	4	5 624	13.0
5091215	CAST IRON-SOIL PIPE, TUBING	3 349	2.9	26	38 772	8.6
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	6 061	5.2	39	50 785	11.9
	TUBING (MECHANICAL AND PRESSURE)	236		14	21 036	1.1
	STANDARD STEEL PIPE	5 489		31	48 234	11.4
	NOT REPORTED IN DETAIL	336		(NA)	(NA)	(NA)
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	292	.3	5	2 132	13.7
	COMMODITIES, N.E.C.	2 041	1.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	106	.1	8	3 995	2.7
	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES (SIC 5077)					
	ALL ESTABLISHMENTS (NUMBER)	78				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	31 872	100.0	53	(X)	(X)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES (CONT.)					
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	381	1.2	3	2 340	16.3
5064140	ROOM AIR CONDITIONERS	245	.8	12	6 770	3.6
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	922	2.9	7	3 635	25.4
	WARM-AIR FURNACES (ALL FUELS)	348		6	2 917	11.9
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	61		4	1 809	3.4
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	124		4	1 585	7.8
	NOT REPORTED IN DETAIL	389		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	3 306	10.4	6	6 813	48.5
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	10 909	34.2	27	17 844	61.1
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	4 818	15.1	27	12 430	38.8
	BEVERAGE, DRINKING, WATER COOLERS	745		11	6 749	11.0
	DISPLAY CASES	279		6	1 222	22.8
	ICE CREAM CABINETS	25		4	967	2.6
	ICE MAKING MACHINES	76		7	3 789	2.0
	REACH-IN AND WALK-IN REFRIGERATORS	311		11	4 702	6.6
	OTHER REFRIGERATION EQUIPMENT	1 272		16	6 580	19.3
	NOT REPORTED IN DETAIL	2 110		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	8 064	25.3	29	14 373	56.1
	COMMODITIES, N.E.C.	1 534	4.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 693	5.3	16	7 233	23.4
	COMMERCIAL, INDUSTRIAL MACHINERY, EQUIPMENT (SIC 5082)					
	ALL ESTABLISHMENTS (NUMBER)	1,088				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	95,314				
	SALES REPORTED BY COMMODITY LINE	543 582	100.0	763	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 167	.2	10	15 756	7.4
5013150	GARAGE TOOLS, SHOP EQUIPMENT	466	.1	7	9 919	4.7
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	304	.1	11	21 660	1.4
5049980	MISCELLANEOUS FOOD PRODUCTS	10 531	1.9	4	44 732	23.5
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	454	.1	12	9 500	4.8
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	1 085	.2	3	5 477	19.8
5072210	HARDWARE	3 895	.7	20	27 090	14.4
	BUILDERS' HARDWARE	997		8	16 977	5.9
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	846		9	17 382	4.9
	ALL OTHER HARDWARE	1 122		6	13 731	8.2
	NOT REPORTED IN DETAIL	930		(NA)	(NA)	(NA)
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	1 282	.2	10	19 396	6.6
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	332	.1	7	4 893	6.8
5081100	OFFICE MACHINES AND EQUIPMENT	19 653	3.6	56	24 577	80.0
	ADDING, ACCOUNTING, COMPUTING MACHINES	4 917		34	11 190	43.9
	DUPLICATING MACHINES	7 457		10	8 375	89.0
	ADDRESSING, MAILING MACHINES	139		4	381	36.5
	TYPEWRITERS	1 063		20	3 901	27.2
	OTHER OFFICE MACHINES	3 157		14	5 197	60.7
	NOT REPORTED IN DETAIL	2 920		(NA)	(NA)	(NA)
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	15 500	2.9	18	29 132	53.2
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	1 447	.3	5	2 223	65.1
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	5 482	1.0	17	6 397	85.7
	CASH REGISTERS	3 559		9	4 287	83.0
	COIN-OPERATED MACHINES	915		4	973	94.0
	NOT REPORTED IN DETAIL	1 008		(NA)	(NA)	(NA)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	5 115	.9	22	5 802	88.2
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	4 055	.7	16	19 380	20.9
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	42 325	7.8	47	58 568	72.3
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	7 117		11	22 588	31.5
	2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS	2 910		3	14 398	20.2
	TRACTOR SHOVEL LOADERS	4 301		11	21 196	20.3
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	7 257		15	27 793	26.1
	POWER CRANES, DRAGLINES, SHOVELS-PARTS	4 248		15	17 258	24.6
	BITUMINOUS MIXERS, PAVERS, RELATED EQPT.	394		4	5 467	7.2
	CONCRETE MIXERS, PAVERS, RELATED EQPT.	978		8	7 631	12.8
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS	674		4	5 217	12.9
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	5 422		18	21 008	25.8
	NOT REPORTED IN DETAIL	9 024		(NA)	(NA)	(NA)
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	8 467	1.6	28	10 354	81.8
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.	2 750		7	5 259	52.3
	OTHER FOOD PROCESSING MACHINERY, EQPT.	5 357		21	9 612	55.7
	NOT REPORTED IN DETAIL	360		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	39 369	7.2	103	91 863	42.9
	ENGINES (INC. INTERNAL COMBUS), TURBINES	7 658		16	11 481	66.7
	COMPRESSORS, PUMPS	5 425		36	22 838	23.8
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	796		6	7 720	10.3
	CRANES, DERRICKS, HOISTS, WINCHES	1 376		16	11 661	11.8
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	2 436		13	5 704	42.7
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	6 253		32	13 489	46.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. **Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963**—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	COMMERCIAL, INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	NOT REPORTED IN DETAIL.	15 425		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	14 740	2.7	25	20 649	71.4
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	76 115	14.0	96	86 687	87.8
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES.	44 338		52	69 083	64.2
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	28 319		46	50 589	56.0
	NOT REPORTED IN DETAIL.	3 458		(NA)	(NA)	(NA)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	1 481	.3	3	3 493	42.4
5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	18 324	3.4	30	19 455	94.2
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	7 504	1.4	11	10 500	71.5
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	11 345	2.1	45	29 886	38.0
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT.	2 772		13	18 261	15.2
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING.	5 015		14	5 432	92.3
	OTHER USED OR REBUILT MACHINERY, EQPT.. . .	3 332		17	6 097	54.6
	NOT REPORTED IN DETAIL.	226		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	18 786	3.5	39	27 511	68.3
	PAPER INDUSTRY MACHINERY.	3 589		5	4 106	87.4
	WOOD WORKING MACHINERY.	565		3	919	61.5
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.. . .	9 214		20	16 913	54.5
	NOT REPORTED IN DETAIL.	5 418		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	26 616	4.9	55	34 037	78.2
	BALL, ROLLER BEARINGS	16 591		35	24 898	66.6
	OTHER POWER TRANSMISSION EQUIPMENT. . . .	8 825		38	26 068	33.9
	NOT REPORTED IN DETAIL.	1 200		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	22 728	4.2	43	47 600	47.7
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	17 372	3.2	53	19 826	87.6
	GAS WELDING SUPPLIES, EQPT. (INC. GASES). .	9 196		44	14 354	64.1
	ARC WELDING SUPPLIES AND EQUIPMENT. . . .	4 452		32	12 640	35.2
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT .	880		11	4 349	20.2
	NOT REPORTED IN DETAIL.	2 844		(NA)	(NA)	(NA)
5084500	RECONDITIONED DRUMS AND BARRELS	8 093	1.5	20	8 179	98.9
5084910	ABRASIVES, ABRASIVE MATERIALS	8 312	1.5	63	47 687	17.4
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	428	.1	17	9 981	4.3
5084930	MECHANICAL RUBBER GOODS	18 521	3.4	48	46 754	39.6
5084940	ROPE, CORDAGE, TWINE.	2 427	.4	19	15 748	15.4
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.). . .	18 791	3.5	11	20 092	93.5
5084960	PRINTING AND DUPLICATING INKS	1 232	.2	9	6 035	20.4
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	69 472	12.8	131	92 094	75.4
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	313	.1	7	12 607	2.5
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	1 160	.2	8	6 972	16.6
	COMMERCIAL, INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.	530	.1	4	5 502	9.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	1 421	.3	11	20 437	7.0
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	3 336	.6	15	26 499	12.6
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	726	.1	15	4 683	15.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 655	.3	12	31 394	5.3
	COMMODITIES, N.E.C.	21 746	4.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	9 479	1.7	97	90 110	10.5
	FARM AND GARDEN MACHINERY, EQUIPMENT (SIC 5083)					
	ALL ESTABLISHMENTS. . . . . (NUMBER)	53				
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000)	6,702				
	SALES REPORTED BY COMMODITY LINE.	43 661	100.0	34	(X)	(X)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	205	.5	3	3 529	5.8
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	4 821	11.0	6	5 132	93.9
	POWER LAWN MOWERS	4 821		6	5 132	93.9
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.; POULTRY EQUIPMENT (INC. TRACTORS).	37 743	86.4	30	39 522	95.5
	HARVESTING MACHINERY AND EQUIPMENT.	1 162		4	2 650	43.8
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS.	3 511		5	5 158	68.1
	DAIRY FARM AND BARN EQUIPMENT	21 439		8	22 118	96.9
	LIGHT INDUSTRIAL EQUIPMENT.	513		3	831	61.7
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT . .	6 139		7	7 305	84.0
	NOT REPORTED IN DETAIL.	4 979		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	872	2.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	20	(Z)	3	414	4.8
	PROFESSIONAL EQUIPMENT, SUPPLIES (SIC 5086)					
	ALL ESTABLISHMENTS. . . . . (NUMBER)	260				
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000)	15,569				
	SALES REPORTED BY COMMODITY LINE.	131 806	100.0	175	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	679	.5	3	5 132	13.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)					
5086100	DENTAL EQUIPMENT, SUPPLIES	8 618	6.5	22	9 231	93.4
	TEETH	835		13	7 318	11.4
	DENTAL GOLD	782		12	7 292	10.7
	EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.)	2 551		12	7 280	35.0
	SUNDRY MERCHANDISE	4 059		16	8 369	48.5
	NOT REPORTED IN DETAIL	391		(NA)	(NA)	(NA)
5086210	CHURCH EQUIPMENT, SUPPLIES	1 733	1.3	9	2 888	60.0
5086220	SCHOOL EQUIPMENT, SUPPLIES	15 096	11.5	24	16 552	91.2
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	47 422	36.0	54	50 663	93.6
5086400	OPHTHALMIC PRODUCTS	10 834	8.2	44	17 203	63.0
	PRESCRIPTION SALES	2 629		20	4 935	53.3
	OPHTHALMIC MERCHANDISE SALES	4 400		27	6 169	71.3
	OPTICAL, OPHTHALMIC INSTRUMENTS, EQPT.	3 293		9	11 793	27.9
	NOT REPORTED IN DETAIL	512		(NA)	(NA)	(NA)
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	27 519	20.9	23	36 288	75.8
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	15 759	12.0	15	23 077	68.3
	COMMODITIES, N.E.C.	3 896	3.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	250	.2	15	11 618	2.2
	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)					
	ALL ESTABLISHMENTS (NUMBER) 255					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 14,467					
	SALES REPORTED BY COMMODITY LINE	75 010	100.0	192	(X)	(X)
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	16 061	21.4	53	16 202	99.1
	EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.)	4 463		35	12 789	34.9
	SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.)	9 710		39	12 826	75.7
	NOT REPORTED IN DETAIL	1 888		(NA)	(NA)	(NA)
5087200	CUSTODIAL (JANITORS') SUPPLIES	8 401	11.2	56	9 233	91.0
	MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.)	2 639		24	5 105	51.7
	CLEANING CHEMICALS AND SUPPLIES	4 183		33	6 034	69.3
	NOT REPORTED IN DETAIL	1 579		(NA)	(NA)	(NA)
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	13 369	17.8	29	13 869	96.4
	MACHINES (WASH, DRY, IRON, PRESS)	5 828		17	7 250	80.4
	SUPPLIES (CHEMICALS, DRY CLEANING, ETC.)	5 650		12	6 961	81.2
	NOT REPORTED IN DETAIL	1 891		(NA)	(NA)	(NA)
	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES (CONT.)					
5087400	SHOE REPAIR AND RESOLE MATERIALS	5 987	8.0	15	6 282	95.3
	LEATHER, SOLE AND HEEL	482		9	1 901	25.4
	RUBBER AND OTHER THAN LEATHER SOLES AND HEELS	765		10	1 970	38.8
	FINDINGS AND MERCHANDISE FOR SHOE REPAIR	1 919		10	3 169	60.6
	NOT REPORTED IN DETAIL	2 821		(NA)	(NA)	(NA)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	3 923	5.2	17	4 016	97.7
5087910	TAILORS' SUPPLIES	307	.4	5	1 291	23.8
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	7 555	10.1	14	8 001	94.4
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	18 025	24.0	8	18 170	99.2
	COMMODITIES, N.E.C.	1 204	1.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	178	.2	6	1 142	15.6
	TRANSPORTATION EQUIP., SUPPL., EX. AUTOMOTIVE (SIC 5088)					
	(NOT ANALYZED BY COMMODITY LINE)					
	METALS, MINERALS (EX. PETROL. PROD., SCRAP) (SIC 5091)					
	ALL ESTABLISHMENTS (NUMBER) 349					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 81,581					
	SALES REPORTED BY COMMODITY LINE	716 412	100.0	269	(X)	(X)
5072210	HARDWARE	1 216	.2	11	42 999	2.8
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	373	.1	3	2 092	17.8
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	4 026	.6	9	19 952	20.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	2 522	.4	7	56 111	4.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	METALS, MINERALS (EX. PETROL. PROD., SCRAP) (CONT.)					
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	481	.1	5	3 383	14.2
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 402	.3	12	138 619	1.7
5091111	COAL (BITUMINOUS AND ANTHRACITE)	46 083	6.4	18	59 680	77.2
5091112	COKE	4 801	.7	3	37 249	12.9
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	37 105	5.2	26	69 991	53.0
5091212	IRON AND STEEL PRODUCTS (FLAT)	235 587	32.9	115	445 693	52.9
	PLATES	20 275		39	229 961	8.8
	STRIP (HOT-, COLD-ROLLED)	38 303		52	287 945	13.3
	SHEETS (COLD-ROLLED)	73 054		64	369 041	19.8
	SHEETS (HOT-ROLLED)	35 605		56	296 296	12.0
	BLACK PLATE	3 373		11	54 685	6.2
	SHEETS (GALVANIZED, OTHERWISE COATED)	19 516		43	289 288	6.7
	TINPLATE, TERNEPLATE	6 842		23	180 504	3.8
	FABRICATED AND STRUCTURAL PLATE PRODUCTS	2 885		11	20 162	14.3
	OTHER FLAT IRON, STEEL PRODUCTS	10 040		21	192 952	5.2
	NOT REPORTED IN DETAIL	25 694		(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	32 332	4.5	48	206 969	15.6
	WIRE--PLAIN, COATED, BARBED, TWISTED	15 037		23	176 241	8.5
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	4 975		13	89 445	5.6
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	980		8	6 994	14.0
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES	1 840		10	26 773	6.9
	REINFORCEMENT MESH (WELDED AND WOVEN)	7 804		11	74 679	10.5
	NOT REPORTED IN DETAIL	1 696		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	125 360	17.5	95	397 721	31.5
	RAILS, TIE PLATES, RAIL JOINTS, TRACK SPIKES, AXLES, WHEELS	10 591		6	56 079	18.9
	BARS (EXC. REINFORCEMENT BARS), BAR-SIZE SHAPES, HOT-ROLLED	22 881		43	265 946	8.6
	BARS, BAR-SIZE SHAPES, COLD-FINISHED	25 468		34	274 711	9.3
	CONCRETE REINFORCEMENT BARS	17 174		17	145 986	11.8
	TOOL STEEL BARS	4 103		17	92 573	4.4
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES)	26 373		31	225 868	11.7
	OTHER FINISHED PRODUCTS	4 085		11	52 392	7.8
	NOT REPORTED IN DETAIL	14 685		(NA)	(NA)	(NA)
5091215	CAST IRON-SOIL PIPE, TUBING	3 837	.5	4	8 802	43.6
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	53 619	7.5	48	301 022	17.8
	TUBING (MECHANICAL AND PRESSURE)	37 313		34	272 125	13.7
	STANDARD STEEL PIPE	14 388		24	177 653	8.1
	NOT REPORTED IN DETAIL	1 918		(NA)	(NA)	(NA)
5091217	OTHER CARBON STEEL PRODUCTS	2 036	.3	7	90 940	2.2
5091218	ALLOY STEEL	20 512	2.9	34	208 926	9.8
	BARS, HOT-ROLLED OR COLD-FINISHED	10 083		18	167 908	6.0
	TOOL STEEL BARS	2 418		9	84 030	2.9
	PIPE AND TUBING	5 817		10	71 492	8.1
	OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP)	1 730		10	159 265	1.1
	NOT REPORTED IN DETAIL	464		(NA)	(NA)	(NA)
5091219	STAINLESS STEEL	38 587	5.4	34	306 254	12.6
	PLATES	2 747		8	195 396	1.4
	STRIP	7 056		14	144 201	4.9
	SHEETS	16 006		19	233 294	6.9
	BARS, BAR-SIZE SHAPES	6 627		17	241 045	2.7
	OTHER STAINLESS STEEL	5 447		13	192 110	2.8
	NOT REPORTED IN DETAIL	704		(NA)	(NA)	(NA)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	22 924	3.2	26	204 402	11.2
	FLAT PRODUCTS (SHEET, STRIP, PLATE)	15 020		22	198 267	7.6
	TUBULAR PRODUCTS (PIPES, TUBES)	2 671		7	108 439	2.5
	ROD NONELECTRICAL WIRE, EXTRUDED SHAPES	4 033		10	102 088	4.0
	NOT REPORTED IN DETAIL	1 200		(NA)	(NA)	(NA)
5091313	ALUMINUM SHAPES, FORMS, ETC.	40 679	5.7	48	365 251	11.1
	PLATE (.250 INCH AND OVER)	3 645		11	188 092	1.9
	SHEET AND COIL (.006 INCH TO .249 INCH)	15 322		26	270 320	5.7
	ROD, BAR, AND WIRE--ROLLED OR EXTRUDED (ROUNDS, HEXES, SQUARES AND RECTANGLES)	6 692		18	235 785	2.8
	PIPE AND TUBING (INC. HOLLOW BAR, SQUARE AND RECTANGULAR TUBING)	1 676		11	217 516	.8
	EXTRUDED SHAPES	3 751		14	169 106	2.2
	NOT REPORTED IN DETAIL	9 593		(NA)	(NA)	(NA)
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	11 020	1.5	10	98 780	11.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	611	.1	5	51 605	1.2
5098299	OTHER BUILDING MATERIALS	1 186	.2	6	22 437	5.3
5099611	PETROLEUM PRODUCTS	9 456	1.3	7	42 425	22.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	8 549	1.2	16	170 087	5.0
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	1 908	.3	18	106 216	1.8
	COMMODITIES, N.E.C.	6 272	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 928	.4	19	91 369	3.2
	SCRAP, WASTE MATERIALS (SIC 5093)					
	(NOT PUBLISHED FOR CONSOLIDATED AREAS)					
	TOBACCO, TOBACCO PRODUCTS (SIC 5094)					
	ALL ESTABLISHMENTS (NUMBER)	60				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	23,497				
	SALES REPORTED BY COMMODITY LINE	210 919	100.0	48	(X)	(X)

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TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	TOBACCO, TOBACCO PRODUCTS (CONT.)					
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	3 622	1.7	19	74 592	4.9
5045100	CONFECTIONERY	11 789	5.6	37	105 534	11.2
	CANDY, ALL KINDS.	7 724		33	98 860	7.8
	CHEWING GUM	1 664		30	94 637	1.8
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	761		17	42 627	1.8
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	503		17	38 916	1.3
	NOT REPORTED IN DETAIL.	1 137		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	147	.1	5	9 669	1.5
	CANNED FRUITS, FRUIT JUICES	21		3	5 441	.4
	CANNED VEGETABLES, VEGETABLE JUICES	58		4	8 192	.7
	CANNED MEATS.	14		3	5 441	.3
	NOT REPORTED IN DETAIL.	54		(NA)	(NA)	(NA)
5086220	SCHOOL EQUIPMENT, SUPPLIES.	432	.2	13	32 907	1.3
5094110	CIGARETTES, CIGARS, TOBACCO	191 794	90.9	48	210 919	90.9
	CIGARETTES.	166 115		39	200 268	82.9
	CIGARS.	13 737		38	196 335	7.0
	OTHER TOBACCO	4 428		31	179 834	2.5
	NOT REPORTED IN DETAIL.	7 514		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	229	.1	12	23 677	1.0
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	483	.2	13	38 496	1.3
5099693	SMOKERS' SUPPLIES AND PIPES	281	.1	12	24 078	1.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 326	.6	13	33 747	3.9
	COMMODITIES, N.E.C.	816	.4	(NA)	(NA)	(NA)
	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES (SIC 5095)					
	ALL ESTABLISHMENTS. (NUMBER)	197				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	6,672				
	SALES REPORTED BY COMMODITY LINE.	466 967	100.0	178	(X)	(X)
5095110	BEER, FERMENTED MALT LIQUORS.	155 195	33.2	133	187 277	82.9
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	267 069	57.2	62	349 834	76.3
5095212	WINES	44 183	9.5	50	307 187	14.4
	COMMODITIES, N.E.C.	520	.1	(NA)	(NA)	(NA)
	PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) (SIC 5096)					
	ALL ESTABLISHMENTS. (NUMBER)	439				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	31,688				
	SALES REPORTED BY COMMODITY LINE.	369 596	100.0	312	(X)	(X)
	PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) (CONT.)					
5022230	TOILET SOAPS.	317	.1	7	6 451	4.9
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	481	.1	3	4 298	11.2
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	1 833	.5	14	39 891	4.6
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	1 121	.3	3	20 580	5.4
5045100	CONFECTIONERY	3 216	.9	8	32 975	9.8
5049300	CANNED, BOTTLED FOODS	1 498	.4	5	21 351	7.0
5049950	GROCERIES, EXCEPT AS SPECIFIED.	1 145	.3	5	20 119	5.7
5049980	MISCELLANEOUS FOOD PRODUCTS	280	.1	6	1 844	15.2
5081100	OFFICE MACHINES AND EQUIPMENT	900	.2	17	9 356	9.6
	ADDING, ACCOUNTING, COMPUTING MACHINES.	127		6	5 976	2.1
	DUPLICATING MACHINES.	547		10	7 209	7.6
	TYPEWRITERS	72		5	5 864	1.2
	OTHER OFFICE MACHINES	88		4	3 737	2.4
	NOT REPORTED IN DETAIL.	66		(NA)	(NA)	(NA)
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT.	305	.1	4	1 517	20.1
5084940	ROPE, CORDAGE, TWINE.	1 173	.3	31	32 098	3.7
5084960	PRINTING AND DUPLICATING INKS	723	.2	3	3 221	22.4
5086220	SCHOOL EQUIPMENT, SUPPLIES.	1 514	.4	21	17 273	8.8
5087200	CUSTODIAL (JANITORS') SUPPLIES.	702	.2	20	13 285	5.3
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	295	.1	9	5 762	5.1
5096111	PRINTING AND WRITING PAPERS	167 957	45.4	69	188 038	89.3
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	1 989	.5	6	11 705	17.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	68 194	18.5	117	165 482	41.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	29 426	8.0	69	125 610	23.4
5096213	PAPERBOARD, BOXBOARD.	13 633	3.7	50	72 418	18.8
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	44 278	12.0	117	70 981	62.4
	STATIONERY.	6 973		42	34 443	20.2
	CARBON PAPER, STENCIL PAPER, INKED RIBBON	2 716		37	26 458	10.3
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS.	6 364		36	30 160	21.1
	PENS, MECHANICAL PENCILS.	1 330		32	25 729	5.2
	OTHER OFFICE SUPPLIES	10 033		45	32 872	30.5
	ARTISTS' SUPPLIES	1 913		17	11 092	17.2
	NOT REPORTED IN DETAIL.	14 949		(NA)	(NA)	(NA)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	3 783	1.0	36	30 397	12.4
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	5 626	1.5	37	16 296	34.5
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	1 874	.5	10	6 699	28.0
5098296	BUILDING AND CONSTRUCTION PAPER	377	.1	5	9 179	4.1
	TOYS, GAMES, FIREWORKS.	14		3	1 614	.9
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	331	.1	15	7 148	4.6
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	567	.2	5	3 773	15.0

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TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) (CONT.)					
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	1 138	.3	5	11 201	10.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 645	.4	17	27 296	6.0
	COMMODITIES, N.E.C.	12 413	3.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	862	.2	14	27 097	3.2
	FURNITURE, HOME FURNISHINGS (SIC 5097)					
	ALL ESTABLISHMENTS (NUMBER)	355				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	25,400				
	SALES REPORTED BY COMMODITY LINE	204 764	100.0	242	(X)	(X)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	164	.1	3	2 018	8.1
5032100	YARD OR PIECE GOODS	182	.1	7	1 656	11.0
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	252	.1	3	10 435	2.4
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	278	.1	6	11 940	2.3
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	343	.2	3	9 633	3.6
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	472	.2	6	11 198	4.2
5072210	HARDWARE	549	.3	9	5 140	10.7
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	825	.4	3	11 009	7.5
5097110	HOUSEHOLD FURNITURE	18 433	9.0	45	31 535	58.5
	HOUSEHOLD FURNITURE	11 134		29	15 830	70.3
	MATTRESSES, BED SPRINGS	1 961		7	10 842	18.1
	NOT REPORTED IN DETAIL	5 338		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	32 448	15.8	57	44 222	73.4
	OFFICE FURNITURE (WOODEN, METAL)	16 196		31	27 767	58.3
	PUBLIC BUILDING FURNITURE	7 487		12	16 356	45.8
	STORE AND RESTAURANT FURNITURE	660		6	11 442	5.8
	PROFESSIONAL FURNITURE	235		4	3 397	6.9
	OTHER FURNITURE	3 336		7	7 517	44.4
	NOT REPORTED IN DETAIL	4 534		(NA)	(NA)	(NA)
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	44 598	21.8	39	61 244	72.8
5097221	CURTAINS, DRAPERIES	5 903	2.9	19	23 588	25.0
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	9 358	4.6	28	34 505	27.1
	BED SPREADS, COMFORTABLES, BLANKETS	2 408		17	27 944	8.6
	TABLE LINENS	582		12	13 436	4.3
	SHEETS, PILLOW CASES	1 737		14	23 183	7.5
	TOWELS, WASH CLOTHS	1 463		13	23 276	6.3
	OTHER LINENS AND DOMESTICS	906		11	22 687	4.0
	NOT REPORTED IN DETAIL	2 262		(NA)	(NA)	(NA)
	FURNITURE, HOME FURNISHINGS (CONT.)					
5097223	SHADES, VENETIAN BLINDS	4 378	2.1	7	5 322	82.3
5097230	FLOOR COVERINGS	50 422	24.6	59	69 755	72.3
	CARPETS, RUGS	28 447		32	53 329	53.3
	LINOLEUM, OTHER HARD SURFACES	13 763		23	40 065	34.4
	OTHER FLOOR COVERINGS	3 564		12	19 934	17.9
	NOT REPORTED IN DETAIL	4 648		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES	1 901	.9	16	21 052	9.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	27 143	13.3	63	75 998	35.7
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	358	.2	4	3 809	9.4
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	539	.3	8	12 699	4.2
5099420	JEWELRY, SILVERWARE, TROPHIES	557	.3	12	15 568	3.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 442	.7	7	15 127	9.5
	COMMODITIES, N.E.C.	4 012	2.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	207	.1	11	12 098	1.7
	LUMBER, CONSTRUCTION MATERIALS (SIC 5098)					
	ALL ESTABLISHMENTS (NUMBER)	473				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	71,668				
	SALES REPORTED BY COMMODITY LINE	288 238	100.0	321	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	324	.1	9	16 939	1.9
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	413	.1	4	1 364	30.3
5072210	HARDWARE	1 064	.4	24	40 696	2.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	1 366	.5	35	49 997	2.7
5097230	FLOOR COVERINGS	295	.1	10	11 796	2.5
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	90 241	31.3	95	130 772	69.0
	SOFTWOODS (EXC. FLOORING)	60 510		63	91 581	66.1
	HARDWOODS (EXC. FLOORING)	11 771		37	35 458	33.2
	FLOORING	2 885		24	42 943	6.7
	NOT REPORTED IN DETAIL	15 075		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	44 650	15.5	62	112 077	39.8
	HARDWOOD	18 155		41	68 554	26.5
	SOFT WOOD	22 531		40	71 749	31.4
	NOT REPORTED IN DETAIL	3 964		(NA)	(NA)	(NA)
5098141	SHINGLES	594	.2	15	29 602	2.0
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	31 189	10.8	69	82 433	37.8
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	7 225	2.5	41	43 080	16.8
5098144	VENEER, OTHER WOOD PRODUCTS	1 360	.5	3	7 535	18.0

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	LUMBER, CONSTRUCTION MATERIALS (CONT.)					
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	26 985	9.4	54	43 192	62.5
5098212	CEMENT, LIME, PLASTER, STUCCO	5 374	1.9	25	29 855	18.0
5098213	SAND, GRAVEL, CRUSHED STONE	756	.3	18	8 143	9.3
5098220	GLASS (FLAT, BRICK, ETC.)	9 058	3.1	22	27 144	33.4
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	20 516	7.1	55	68 106	30.1
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	11 598		41	49 828	23.3
	ASBESTOS ROOFING, SIDING, SHINGLES.	144		17	26 257	.5
	GALVANIZED IRON AND STEEL SHEETS.	272		6	9 678	2.8
	ALUMINUM SHEETS	2 102		8	16 397	12.8
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.).	42		4	9 464	.4
	NOT REPORTED IN DETAIL.	6 358		(NA)	(NA)	(NA)
5098232	INSULATION MATERIALS AND INSULATION BOARD	9 595	3.3	50	68 065	14.1
5098291	WALLBOARD AND HARDBOARD	6 816	2.4	43	68 590	9.9
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	4 910	1.7	13	17 939	27.4
5098293	CONCRETE PRODUCTS, BUILDING STONE	3 795	1.3	20	8 099	46.9
5098294	READY OR TRANSIT MIXED CONCRETE	180	.1	4	6 096	3.0
5098295	PLASTIC BUILDING MATERIALS.	3 600	1.2	20	14 413	25.0
5098296	BUILDING AND CONSTRUCTION PAPER	355	.1	17	20 690	1.7
5098297	ADHESIVES, MASTICS.	581	.2	24	27 723	2.1
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	152	.1	5	1 501	10.1
5098299	OTHER BUILDING MATERIALS.	12 767	4.4	44	45 306	28.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	931	.3	24	37 013	2.5
	COMMODITIES, N.E.C.	2 088	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 058	.4	19	27 600	3.8
	OTHER MISCELLANEOUS PRODUCTS (SIC 5099)					
	ALL ESTABLISHMENTS. (NUMBER)	1,163				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	188,031				
	SALES REPORTED BY COMMODITY LINE.	579 343	100.0	717	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	313	.1	7	7 087	4.4
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	2 021	.3	16	62 111	3.3
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	456	.1	9	36 345	1.3
5032100	YARD OR PIECE GOODS	2 273	.4	7	39 060	5.8
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 559	.3	9	38 966	4.0
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	3 608	.6	11	48 071	7.5
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED).	6 146	1.1	13	53 402	11.5
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	5 810	1.0	14	71 548	8.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	444	.1	9	9 499	4.7
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	2 211	.4	23	80 434	2.7
5072210	HARDWARE.	3 003	.5	21	70 455	4.3
5084940	ROPE, CORDAGE, TWINE.	1 313	.2	3	3 909	33.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	812	.1	8	9 948	8.2
5086220	SCHOOL EQUIPMENT, SUPPLIES.	2 726	.5	16	63 988	4.3
5091111	COAL (BITUMINOUS AND ANTHRACITE).	4 950	.9	6	15 708	31.5
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	575	.1	7	28 574	2.0
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	2 446	.4	17	37 490	6.5
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	1 147	.2	16	62 816	1.8
5097110	HOUSEHOLD FURNITURE	1 191	.2	8	55 491	2.1
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	4 799	.8	21	97 785	4.9
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	2 808	.5	11	61 182	4.6
5097230	FLOOR COVERINGS	473	.1	5	39 052	1.2
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	479	.1	8	37 556	1.3
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	7 319	1.3	24	102 143	7.2
5099110	PHOTOGRAPHIC GOODS.	38 800	6.7	50	53 963	71.9
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	8 732		30	28 709	30.4
	PROJECTION APPARATUS.	1 149		7	9 534	12.1
	DEVELOPING, PRINTING, DARK ROOM APPARATUS	1 593		13	12 792	12.5
	SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM	12 716		14	27 267	46.6
	OTHER PHOTOGRAPHIC GOODS.	3 835		17	16 974	22.6
	NOT REPORTED IN DETAIL.	10 775		(NA)	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	52 512	9.1	71	142 644	36.8
	ATHLETIC EQUIPMENT, SUPPLIES.	18 164		39	58 606	31.0
	ARMS AND AMMUNITION	2 246		9	10 204	22.0
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES)	476		6	12 985	3.7
	BICYCLES.	7 004		10	17 321	40.4
	CAMPING EQUIPMENT	1 025		12	41 935	2.4
	FISHING TACKLE.	5 229		21	45 168	11.6
	SKI EQUIPMENT, SUPPLIES	99		6	10 338	1.0
	OTHER (WATER SPORTS, ARCHERY, ETC.)	2 994		18	17 899	16.7
	NOT REPORTED IN DETAIL.	15 275		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	35 869	6.2	58	94 952	37.8
	TOYS, GAMES, FIREWORKS.	20 455		42	33 575	60.9
	CHILDRENS' VEHICLES (EXC. BICYCLES)	336		10	10 266	3.3
	NOT REPORTED IN DETAIL.	15 078		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	OTHER MISCELLANEOUS PRODUCTS (CONT.)					
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	5 185	.9	12	19 853	26.1
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	1 447	.2	3	1 471	98.4
5099194	OTHER RECREATION, HOBBY GOODS	9 714	1.7	20	48 482	20.0
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	54 752	9.5	75	79 658	68.7
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	5 763	1.0	18	13 241	43.5
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	1 428		5	7 246	19.7
	FEEDS BOUGHT AND SOLD	1 457		5	5 441	26.8
	NOT REPORTED IN DETAIL	2 878		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	6 997	1.2	6	12 533	55.8
5099321	FERTILIZER, FERTILIZER MATERIALS	6 023	1.0	10	13 883	43.4
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	6 936	1.2	15	16 731	41.5
5099330	SEEDS	4 669	.8	13	12 596	37.1
	FINE SEED FOR LAWN AND TURF	1 506		7	10 821	13.9
	FLOWER SEEDS AND BULBS	2 643		3	6 571	40.2
	NOT REPORTED IN DETAIL	520		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 275	.2	8	5 753	22.2
5099410	PRECIOUS STONES (CUT) AND METALS	16 979	2.9	41	25 322	67.1
5099420	JEWELRY, SILVERWARE, TROPHIES	37 119	6.4	103	102 936	36.1
	CLOCKS, WATCHES, WATCH MOVEMENTS	10 346		52	29 209	35.4
	COSTUME JEWELRY	14 450		56	31 083	46.5
	JEWELERS' TOOLS, FINDINGS AND MATERIALS	2 884		12	4 437	65.0
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY	2 388		25	17 706	13.5
	NOT REPORTED IN DETAIL	7 051		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	20 721	3.6	60	87 138	23.8
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	12 448	2.1	72	20 262	61.4
5099611	PETROLEUM PRODUCTS	49 184	8.5	49	60 282	81.6
	LIQUEFIED PETROLEUM GASES	2 742		4	11 909	23.0
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	28 073		29	32 923	85.3
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	8 855		28	21 919	40.4
	NOT REPORTED IN DETAIL	9 514		(NA)	(NA)	(NA)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	12 547	2.2	39	49 246	25.5
	CUT FLOWERS, POTTED PLANTS	6 306		19	12 314	51.2
	FLORISTS' SUPPLIES	5 336		23	7 656	69.7
	NOT REPORTED IN DETAIL	905		(NA)	(NA)	(NA)
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	2 127	.4	9	8 287	25.7
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	1 821	.3	4	2 865	63.6
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	51 758	8.9	65	93 378	55.4
	MUSICAL INSTRUMENTS	7 370		18	16 859	43.7
	PHONOGRAPH RECORDS	37 730		42	46 677	80.8
	SHEET MUSIC	2 958		3	3 165	93.5
	NOT REPORTED IN DETAIL	3 700		(NA)	(NA)	(NA)
5099660	OTHER TEXTILE PRODUCTS	10 202	1.8	16	14 596	69.9
5099670	FOOD, BEVERAGE BASIC MATERIALS	15 407	2.7	22	24 139	63.8
5099680	WALLPAPER	6 481	1.1	14	8 586	75.5
5099691	LUGGAGE, SADDLERY, HARNESS	1 901	.3	13	59 200	3.2
5099694	LEATHER	3 045	.5	20	35 150	8.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	28 519	4.9	68	75 239	37.9
	COMMODITIES, N.E.C.	15 334	2.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4 926	.9	26	34 784	14.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	AUTOMOBILES, OTHER MOTOR VEHICLES (SIC 5012)					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 141					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 29,817					
	SALES REPORTED BY COMMODITY LINE.	150 492	100.0	70	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	94 589	62.9	47	111 385	84.9
	PASSENGER CARS (NEW AND USED)	50 317		29	60 443	83.2
	MOTORCYCLES, MOTOR SCOOTERS, ETC.	32 159		9	37 911	84.8
	NOT REPORTED IN DETAIL.	12 113		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	32 883	21.9	33	53 153	61.9
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	13 289	8.8	32	90 717	14.6
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	7 423		20	47 883	15.5
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	2 979		7	20 438	14.6
	NOT REPORTED IN DETAIL.	2 887		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	3 357	2.2	4	31 608	10.6
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	162	.1	3	2 646	6.1
	COMMODITIES, N.E.C.	3 168	2.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 044	2.0	22	58 668	5.2
	AUTOMOTIVE EQUIPMENT (SIC 5013)					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 834					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 43,613					
	SALES REPORTED BY COMMODITY LINE.	259 049	100.0	607	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	288	.1	10	2 653	10.9
	PASSENGER CARS (NEW AND USED)	280		8	2 554	11.0
	NOT REPORTED IN DETAIL.	8		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	942	.4	6	2 867	32.9
5013110	AUTOMOTIVE GLASS.	2 778	1.1	13	4 205	66.1
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	208 642	80.5	497	230 835	90.4
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	38 039		163	55 538	68.5
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	140 333		320	165 182	85.0
	NOT REPORTED IN DETAIL.	30 270		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	11 957	4.6	101	19 654	60.8
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	11 915	4.6	104	44 250	26.9
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	8 423	3.3	96	41 366	20.4
5014100	TIRES AND TUBES, NEW.	4 907	1.9	43	34 844	14.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	211	.1	7	2 939	7.2
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	1 161	.4	3	3 370	34.5
5084910	ABRASIVES, ABRASIVE MATERIALS	245	.1	15	8 709	2.8
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	149	.1	3	2 886	5.2
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	259	.1	3	1 621	16.0
5093122	UNPREPARED IRON, STEEL SCRAP.	254	.1	25	4 209	6.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	141	.1	7	1 722	8.2
	COMMODITIES, N.E.C.	2 190	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4 587	1.8	157	45 807	10.0
	TIRES, TUBES (SIC 5014)					
	(NOT ANALYZED BY COMMODITY LINE)					
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUND. (SIC 5022)					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 187					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 11,738					
	SALES REPORTED BY COMMODITY LINE.	163 752	100.0	134	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	53 583	32.7	62	88 688	60.4
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	94 727	57.8	96	144 529	65.5
	PROPRIETARIES	32 986		41	95 498	34.5
	TOILETRIES, COSMETICS	26 943		47	95 525	28.2
	DRUGGIST SUNDRIES	23 329		28	76 241	30.6
	NOT REPORTED IN DETAIL.	11 469		(NA)	(NA)	(NA)
5022230	TOILET SOAPS.	85	.1	5	14 465	.6
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	197	.1	6	35 303	.6
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	320	.2	4	36 799	.9
5086220	SCHOOL EQUIPMENT, SUPPLIES.	431	.3	9	28 605	1.5
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.	195	.1	5	7 922	2.5
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	646	.4	7	40 852	1.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUND. (CONT.)					
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	88	.1	6	19 506	.5
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	6 623	4.0	4	32 262	20.5
5099110	PHOTOGRAPHIC GOODS.	280	.2	5	27 241	1.0
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	905	.6	7	40 983	2.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 807	1.1	3	16 765	10.8
	COMMODITIES, N.E.C.	3 853	2.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	12	(Z)	3	574	2.1
	PAINTS, VARNISHES (SIC 5028)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 51					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 3,061					
	SALES REPORTED BY COMMODITY LINE.	16 015	100.0	33	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	257	1.6	7	1 777	14.5
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	11 922	74.4	33	16 015	74.4
5072230	PAINTERS' SUPPLIES.	2 550	15.9	13	6 857	37.2
5099680	WALLPAPER	90	.6	4	1 721	5.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	506	3.2	3	2 601	19.5
	COMMODITIES, N.E.C.	690	4.3	(NA)	(NA)	(NA)
	OTHER CHEMICALS, ALLIED PRODUCTS (SIC 5029)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 158					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 12,767					
	SALES REPORTED BY COMMODITY LINE.	99 718	100.0	112	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	82 203	82.4	98	94 191	87.3
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	1 445	1.4	9	2 354	61.4
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	3 960	4.0	12	12 410	31.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	7 075	7.1	3	17 162	41.2
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	168	.2	4	909	18.5
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	1 117	1.1	5	34 731	3.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	198	.2	7	1 541	12.8
	COMMODITIES, N.E.C.	3 438	3.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	114	.1	4	5 172	2.2
	DRY GOODS, PIECE GOODS, NOTIONS (SIC 5032)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 201					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 21,942					
	SALES REPORTED BY COMMODITY LINE.	119 960	100.0	147	(X)	(X)
5032100	YARD OR PIECE GOODS	81 623	68.0	111	96 894	84.2
	COTTON FABRICS.	22 209		59	37 417	59.4
	RAYON, NYLON, OTHER MAN-MADE FABRICS. . . .	28 192		52	42 134	66.9
	WOOL FABRICS.	8 974		32	30 936	29.0
	OTHER YARD GOODS (INC. COATED FABRICS). . .	7 065		26	17 613	40.1
	NOT REPORTED IN DETAIL.	15 183		(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	19 114	15.9	42	25 895	73.8
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS..	5 480	4.6	18	10 732	51.1
	KNIT FABRICS.	338		4	2 342	14.4
	OTHER DRY GOODS	3 833		9	6 783	56.5
	NOT REPORTED IN DETAIL.	1 309		(NA)	(NA)	(NA)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	368	.3	4	2 069	17.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	4 224	3.5	5	14 684	28.8
	COMMODITIES, N.E.C.	9 120	7.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	31	(Z)	3	2 129	1.5
	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE (SIC 5035)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 266					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 23,792					
	SALES REPORTED BY COMMODITY LINE.	129 463	100.0	172	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	115	.1	5	6 091	1.9
5032100	YARD OR PIECE GOODS	71	.1	3	2 707	2.6
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	205	.2	3	1 349	15.2
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	35 253	27.2	65	42 549	82.9
	WORK CLOTHING, WORK GLOVES.	5 113		18	12 992	39.4
	HOSIERY	3 791		18	18 177	20.9
	UNDERWEAR, NIGHTWEAR.	4 806		16	16 566	29.0
	SUITS, COATS, TROUSERS, OVERCOATS	6 404		13	9 913	64.6
	SHIRTS (EXCEPT SPORTSWEAR).	3 403		16	17 403	19.6
	SPORTSWEAR.	6 474		19	14 996	43.2
	OTHER CLOTHING, FURNISHINGS	3 195		18	16 974	18.8
	NOT REPORTED IN DETAIL.	2 067		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	65 491	50.6	99	76 951	85.1
	DRESSES, SKIRTS, BLOUSES.	30 788		47	42 770	72.0
	SUITS, COATS (EXCEPT FUR)	3 641		10	7 888	46.2
	CHILDREN'S, INFANTS' WEAR	13 351		16	18 816	71.0
	OTHER APPAREL, ACCESSORIES.	7 792		25	15 739	49.5
	NOT REPORTED IN DETAIL.	9 919		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
5035320	FUR CLOTHING.	4 447	3.4	9	4 517	98.5
5035330	FURS, RAW AND DRESSED	483	.4	4	565	85.5
5035340	MILLINERY, MILLINERY SUPPLIES	1 504	1.2	7	2 283	65.9
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . . .	18 219	14.1	30	28 759	63.4
	HOSIERY	10 528		19	23 315	45.2
	UNDERWEAR, NIGHTWEAR.	6 880		16	14 839	46.4
	CORSETS, ALLIED GARMENTS.	315		6	2 155	14.6
	NOT REPORTED IN DETAIL.	496		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	421	.3	10	5 873	7.2
	MEN'S, BOYS' SHOES.	28		3	1 342	2.1
	CHILDREN'S, INFANTS' SHOES.	120		3	3 565	3.4
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.). .	156		6	4 317	3.6
	NOT REPORTED IN DETAIL.	117		(NA)	(NA)	(NA)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	287	.2	6	5 776	5.0
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	1 210	.9	10	11 111	10.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	411	.3	6	3 913	10.5
	COMMODITIES, N.E.C.	1 335	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	11	(Z)	3	648	1.7
	FOOTWEAR (SIC 5039)					
	(NOT ANALYZED BY COMMODITY LINE)					
	GENERAL-LINE GROCERIES (SIC 5042)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 95					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 14,809					
	SALES REPORTED BY COMMODITY LINE.	559 090	100.0	73	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	8 213	1.5	46	450 060	1.8
5022230	TOILET SOAPS.	3 485	.6	50	480 262	.7
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	20 767	3.7	58	492 318	4.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	7 485	1.3	25	344 603	2.2
	CHEESE.	6 394		18	334 950	1.9
	MILK, CREAM (FLUID)	691		5	6 369	10.8
	NOT REPORTED IN DETAIL.	400		(NA)	(NA)	(NA)
	GENERAL-LINE GROCERIES (CONT.)					
5045100	CONFECTIONERY	18 736	3.4	69	507 838	3.7
	CANDY, ALL KINDS.	9 786		57	460 892	2.1
	CHEWING GUM	2 676		52	455 424	.6
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	3 479		54	441 620	.8
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	2 760		61	494 967	.6
	NOT REPORTED IN DETAIL.	35		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	3 319	.6	12	272 082	1.2
	CURED, BOILED, SMOKED MEATS	2 320		4	237 012	1.0
	LARD.	210		5	245 356	.1
	NOT REPORTED IN DETAIL.	789		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	7 212	1.3	19	403 811	1.8
5049300	CANNED, BOTTLED FOODS	97 649	17.5	70	506 981	19.3
	CANNED FRUITS, FRUIT JUICES	22 030		64	452 151	4.9
	CANNED VEGETABLES, VEGETABLE JUICES	27 216		62	448 159	6.1
	CANNED FISH, SEAFOOD.	7 553		59	447 512	1.7
	CANNED MEATS.	8 424		52	438 421	1.9
	CANNED MILK	4 539		53	436 882	1.0
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD .	15 217		54	437 712	3.5
	NOT REPORTED IN DETAIL.	12 670		(NA)	(NA)	(NA)
5049410	COFFEE.	21 398	3.8	61	493 305	4.3
	SOLUBLE COFFEE.	4 095		13	395 590	1.0
	ROASTED COFFEE (EXCEPT SOLUBLE)	17 265		57	482 864	3.6
	NOT REPORTED IN DETAIL.	38		(NA)	(NA)	(NA)
5049420	TEA	2 393	.4	23	412 450	.6
5049500	FROZEN FOODS.	41 245	7.4	28	418 721	9.9
	FROZEN FRUITS	624		18	358 965	.2
	FROZEN JUICES	5 851		19	359 738	1.6
	FROZEN VEGETABLES	7 258		17	358 278	2.0
	FROZEN POULTRY (PACKAGED ONLY).	853		18	358 731	.2
	FROZEN FISH, SEAFOOD (PACKAGED ONLY). . . .	1 857		9	294 051	.6
	FROZEN MEATS (PACKAGED ONLY).	1 343		18	358 731	.4
	FROZEN PREPARED FOODS, BAKED GOODS.	8 131		21	363 098	2.2
	OTHER PACKAGED FROZEN FOODS	1 628		7	290 845	.6
	NOT REPORTED IN DETAIL.	13 700		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	4 977	.9	47	454 922	1.1
5049910	SANDWICHES, SNACK ITEMS	5 838	1.0	19	376 791	1.5
5049920	FLOUR, RELATED PRODUCTS	7 600	1.4	39	483 568	1.6
5049930	SUGAR (REFINED)	13 959	2.5	62	494 434	2.8
5049940	DRIED FRUITS.	2 524	.5	17	401 233	.6
5049950	GROCERIES, EXCEPT AS SPECIFIED.	59 560	10.7	69	507 824	11.7
	MARGARINE, BUTTER SUBSTITUTES	4 114		22	370 405	1.1
	COOKING OILS (INC. VEGETABLE SHORTENINGS) .	4 505		28	459 911	1.0
	BREAKFAST CEREALS (FULLY, PARTLY COOKED). .	8 295		24	439 777	1.9
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS).	36 358		53	477 602	7.6
	NOT REPORTED IN DETAIL.	6 288		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	GENERAL-LINE GROCERIES (CONT.)					
5049980	MISCELLANEOUS FOOD PRODUCTS	45 607	8.2	14	302 397	15.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	374	.1	16	374 941	.1
5094110	CIGARETTES, CIGARS, TOBACCO	93 851	16.8	56	503 538	18.6
	CIGARETTES	88 475		52	499 576	17.7
	CIGARS	3 874		52	452 995	.9
	OTHER TOBACCO	1 383		45	444 122	.3
	NOT REPORTED IN DETAIL	119		(NA)	(NA)	(NA)
5095212	WINES	426	.1	6	305 656	.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	7 106	1.3	57	489 384	1.5
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	19 600	3.5	59	492 488	4.0
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	13 530	2.4	41	440 237	3.1
5099670	FOOD, BEVERAGE BASIC MATERIALS	1 258	.2	16	334 384	.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	3 737	.7	11	334 028	1.1
	COMMODITIES, N.E.C.	6 281	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	40 960	7.3	3	239 967	17.1
	DAIRY PRODUCTS (SIC 5043)					
	ALL ESTABLISHMENTS (NUMBER)	47				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	3,452				
	SALES REPORTED BY COMMODITY LINE	67 858	100.0	35	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	53 515	78.9	35	67 858	78.9
	BUTTER	20 680		6	46 155	44.8
	CHEESE	10 729		15	57 953	18.5
	ICE CREAM, ICES	8 260		16	39 137	21.1
	MILK, CREAM (FLUID)	8 990		7	27 053	33.2
	OTHER DAIRY PRODUCTS	4 147		5	45 817	9.1
	NOT REPORTED IN DETAIL	709		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	2 390	3.5	6	30 154	7.9
5049500	FROZEN FOODS	9 320	13.7	4	27 540	33.8
5049950	GROCERIES, EXCEPT AS SPECIFIED	353	.5	3	18 790	1.9
	COMMODITIES, N.E.C.	1 800	2.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	480	.7	4	25 100	1.9
	POULTRY, POULTRY PRODUCTS (SIC 5044)					
	ALL ESTABLISHMENTS (NUMBER)	41				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	5,932				
	SALES REPORTED BY COMMODITY LINE	9 906	100.0	28	(X)	(X)
	POULTRY, POULTRY PRODUCTS (CONT.)					
5044110	EGGS (FRESH, STORAGE)	19 641	24.6	17	46 767	42.0
5044120	POULTRY	46 101	57.7	19	50 987	90.4
	DRESSED POULTRY, RESALES	25 098		12	29 801	84.2
	NOT REPORTED IN DETAIL	21 003		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	5 751	7.2	3	34 700	16.6
5049500	FROZEN FOODS	1 006	1.3	3	25 381	4.0
	COMMODITIES, N.E.C.	7 407	9.3	(NA)	(NA)	(NA)
	CONFECTIONERY (SIC 5045)					
	ALL ESTABLISHMENTS (NUMBER)	36				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,234				
	SALES REPORTED BY COMMODITY LINE	18 573	100.0	25	(X)	(X)
5045100	CONFECTIONERY	17 232	92.8	25	18 573	92.8
	CANDY, ALL KINDS	14 478		15	15 610	92.7
	CHEWING GUM	143		4	3 092	4.6
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	587		7	1 234	47.6
	NOT REPORTED IN DETAIL	2 024		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED	26	.1	3	2 731	1.0
5094110	CIGARETTES, CIGARS, TOBACCO	399	2.1	4	3 793	10.5
	CIGARETTES	306		4	3 793	8.1
	NOT REPORTED IN DETAIL	93		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	194	1.0	3	3 555	5.5
	COMMODITIES, N.E.C.	689	3.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	33	.2	3	180	18.3
	FISH, SEAFOODS (SIC 5046)					
	ALL ESTABLISHMENTS (NUMBER)	30				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,023				
	SALES REPORTED BY COMMODITY LINE	15 021	100.0	24	(X)	(X)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	12 780	85.1	24	15 021	85.1
5049500	FROZEN FOODS	1 606	10.7	5	5 422	29.6
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	1 584		4	4 746	33.4
	NOT REPORTED IN DETAIL	22		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	635	4.2	(NA)	(NA)	(NA)

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TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	MEATS, MEAT PRODUCTS (SIC 5047)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 267					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 31,677					
	SALES REPORTED BY COMMODITY LINE.	309 387	100.0	196	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	377	.1	19	36 296	1.0
	CHEESE.	313		16	32 339	1.0
	NOT REPORTED IN DETAIL.	64		(NA)	(NA)	(NA)
5044120	POULTRY	1 203	.4	26	51 640	2.3
	DRESSED POULTRY, RESALES.	1 190		24	45 929	2.6
	NOT REPORTED IN DETAIL.	13		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	314	.1	8	21 925	1.4
5047100	MEATS, PROVISIONS	301 124	97.3	196	309 387	97.3
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS . . .	203 848		154	224 358	90.9
	CURED, BOILED, SMOKED MEATS	15 506		69	109 110	14.2
	SAUSAGE, MEAT LOAVES.	6 419		63	79 517	8.1
	LARD.	506		30	66 254	.8
	OTHER MEAT (INCLUDING GAME)	10 927		20	36 041	30.3
	NOT REPORTED IN DETAIL.	63 918		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	747	.2	5	10 355	7.2
	FRESH VEGETABLES.	726		3	7 877	9.2
	NOT REPORTED IN DETAIL.	21		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	754	.2	11	22 517	3.3
	CANNED MEATS.	649		8	14 365	4.5
	CANNED MILK	30		3	3 704	.8
	NOT REPORTED IN DETAIL.	75		(NA)	(NA)	(NA)
5049500	FROZEN FOODS.	3 321	1.1	18	42 658	7.8
	FROZEN FRUITS	42		3	19 135	.2
	FROZEN JUICES	19		3	16 989	.1
	FROZEN VEGETABLES	94		5	22 874	.4
	FROZEN POULTRY (PACKAGED ONLY).	118		6	5 306	2.2
	FROZEN FISH, SEAFOOD (PACKAGED ONLY). . . .	81		11	9 571	.8
	FROZEN MEATS (PACKAGED ONLY).	1 700		4	11 719	14.5
	NOT REPORTED IN DETAIL.	1 267		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED.	1 095	.4	12	27 277	4.0
	MARGARINE, BUTTER SUBSTITUTES	154		5	13 090	1.2
	COOKING OILS (INC. VEGETABLE SHORTENINGS) .	396		8	22 850	1.7
	NOT REPORTED IN DETAIL.	545		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	401	.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	51	(Z)	5	3 332	1.5
	FRESH FRUITS, VEGETABLES (SIC 5048)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 225					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 16,098					
	SALES REPORTED BY COMMODITY LINE.	129 778	100.0	176	(X)	(X)
	FRESH FRUITS, VEGETABLES (CONT.)					
5048100	FRESH FRUITS, VEGETABLES, BERRIES	128 367	98.9	176	129 778	98.9
	FRESH FRUITS, BERRIES, MELONS	60 923		119	89 643	68.0
	FRESH VEGETABLES.	57 156		99	77 016	74.2
	NOT REPORTED IN DETAIL.	10 288		(NA)	(NA)	(NA)
5049500	FROZEN FOODS.	892	.7	14	6 266	14.2
	FROZEN FRUITS	50		4	2 358	2.1
	FROZEN JUICES	39		3	1 970	2.0
	FROZEN VEGETABLES	282		9	3 694	7.6
	FROZEN FISH, SEAFOOD (PACKAGED ONLY). . . .	308		5	2 286	13.5
	NOT REPORTED IN DETAIL.	213		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	451	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	68	.1	3	1 279	5.3
	OTHER GROCERIES AND RELATED PRODUCTS (SIC 5049)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 246					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 33,971					
	SALES REPORTED BY COMMODITY LINE.	155 359	100.0	154	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	114	.1	4	1 839	6.2
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	147	.1	11	6 949	2.1
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	3 116	2.0	13	22 775	13.7
	CHEESE.	1 744		9	11 933	14.6
	OTHER DAIRY PRODUCTS.	289		3	6 754	4.3
	NOT REPORTED IN DETAIL.	1 083		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	513	.3	3	8 444	6.1
5044120	POULTRY	357	.2	3	2 520	14.2
5045100	CONFECTIONERY	1 462	.9	18	14 172	10.3
	CANDY, ALL KINDS.	147		10	8 363	1.8
	CHEWING GUM	26		7	5 091	.5
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	147		6	3 633	4.0
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	1 059		12	10 717	9.9
	NOT REPORTED IN DETAIL.	83		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	867	.6	4	4 836	17.9
5047100	MEATS, PROVISIONS	3 325	2.1	16	32 311	10.3
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS . . .	1 493		5	11 252	13.3
	CURED, BOILED, SMOKED MEATS	405		4	5 280	7.7
	LARD.	47		6	8 955	.5
	OTHER MEAT (INCLUDING GAME)	353		3	6 861	5.1
	NOT REPORTED IN DETAIL.	1 027		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
5048100	FRESH FRUITS, VEGETABLES, BERRIES	776	.5	5	6 432	12.1
	FRESH FRUITS, BERRIES, MELONS	760		5	6 432	11.8
	NOT REPORTED IN DETAIL	16		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	4 422	2.8	17	10 942	40.4
5049300	CANNED, BOTTLED FOODS	11 400	7.3	33	22 465	50.7
	CANNED FRUITS, FRUIT JUICES	3 775		20	12 912	29.2
	CANNED VEGETABLES, VEGETABLE JUICES	2 116		17	9 179	23.1
	CANNED FISH, SEAFOOD	305		12	6 543	4.7
	CANNED MEATS	440		10	7 602	5.8
	CANNED MILK	32		5	1 984	1.6
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	542		8	3 714	14.6
	NOT REPORTED IN DETAIL	4 190		(NA)	(NA)	(NA)
5049410	COFFEE	1 176	.8	15	7 288	16.1
	GREEN COFFEE	344		3	961	35.8
	SOLUBLE COFFEE	221		7	3 393	6.5
	ROASTED COFFEE (EXCEPT SOLUBLE)	606		8	4 393	13.8
	NOT REPORTED IN DETAIL	5		(NA)	(NA)	(NA)
5049420	TEA	313	.2	10	5 878	5.3
5049500	FROZEN FOODS	50 720	32.6	40	57 861	87.7
	FROZEN FRUITS	1 749		15	33 555	5.2
	FROZEN JUICES	2 890		15	33 541	8.6
	FROZEN VEGETABLES	6 833		16	33 162	20.6
	FROZEN POULTRY (PACKAGED ONLY)	10 780		19	42 795	25.2
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	17 606		25	44 653	39.4
	FROZEN MEATS (PACKAGED ONLY)	5 414		18	32 873	16.5
	FROZEN PREPARED FOODS, BAKED GOODS	2 782		14	29 445	9.4
	OTHER PACKAGED FROZEN FOODS	2 114		17	30 509	6.9
	NOT REPORTED IN DETAIL	552		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	394	.3	8	2 971	13.3
5049920	FLOUR, RELATED PRODUCTS	4 275	2.8	13	15 490	27.6
5049930	SUGAR (REFINED)	11 765	7.6	11	21 664	54.3
5049940	DRIED FRUITS	1 131	.7	11	7 518	15.0
5049950	GROCERIES, EXCEPT AS SPECIFIED	22 307	14.4	59	55 797	40.0
	MARGARINE, BUTTER SUBSTITUTES	1 030		9	13 162	7.8
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	1 520		14	18 887	8.0
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	38		4	3 044	1.2
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	9 312		31	28 112	33.1
	NOT REPORTED IN DETAIL	10 407		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED	553	.4	7	9 283	6.0
5049980	MISCELLANEOUS FOOD PRODUCTS	21 876	14.1	36	35 545	61.5
5059910	PEANUTS, UNROASTED	216	.1	5	8 873	2.4
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	381	.2	3	1 417	26.9
5094110	CIGARETTES, CIGARS, TOBACCO	483	.3	9	5 916	8.2
	CIGARETTES	219		5	3 079	7.1
	CIGARS	77		4	2 381	3.2
	NOT REPORTED IN DETAIL	187		(NA)	(NA)	(NA)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	428	.3	11	6 814	6.3
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	1 873	1.2	14	12 954	14.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	121	.1	5	4 632	2.6
5099670	FOOD, BEVERAGE BASIC MATERIALS	392	.3	8	9 163	4.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 677	1.1	9	12 299	13.6
	COMMODITIES, N.E.C.	7 751	5.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 028	.7	9	9 668	10.6
	FARM PRODUCTS (RAW MATERIALS) (SIC 505)					
	ALL ESTABLISHMENTS (NUMBER)	36				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,432				
	SALES REPORTED BY COMMODITY LINE	101 187	100.0	29	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS	36 223	35.8	4	36 223	100.0
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	36 271	35.8	7	38 839	93.4
5059100	HIDES, SKINS, PELTS	17 116	16.9	9	18 905	90.5
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	4 324	4.3	5	6 175	70.0
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	760	.8	4	8 716	8.7
	COMMODITIES, N.E.C.	6 270	6.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	223	.2	3	1 003	22.2
	ELECTRICAL SUPPLIES, APPARATUS (SIC 5063)					
	ALL ESTABLISHMENTS (NUMBER)	207				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	16,583				
	SALES REPORTED BY COMMODITY LINE	235 838	100.0	160	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	194 057	82.3	154	226 024	85.9
	INTERIOR WIRING, CONSTRUCTION MATERIALS	78 327		81	177 622	44.1
	OUTSIDE CONSTRUCTION MATERIALS	16 911		56	147 246	11.5
	LIGHTING FIXTURES	30 543		76	150 967	20.2
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	16 447		73	171 630	9.6
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	31 108		60	146 553	21.2
	NOT REPORTED IN DETAIL	20 721		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
5062320	TELEPHONE AND SIGNAL EQUIPMENT	15 391	6.5	15	50 906	30.2
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	2 243	1.0	8	64 862	3.5
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	9 562	4.1	12	70 067	13.6
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	1 270	.5	10	46 667	2.7
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	406		6	42 699	1.0
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	664		4	33 179	2.0
	ACCESSORIES (INC. TESTING EQUIPMENT)	9		3	2 469	.4
	INTERCOMMUNICATION AND SOUND EQUIPMENT	173		5	34 497	.5
	NOT REPORTED IN DETAIL	18		(NA)	(NA)	(NA)
5072210	HARDWARE	792	.3	3	5 892	13.4
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	4 743	2.0	31	88 515	5.4
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	390	.2	5	30 839	1.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	696	.3	8	13 456	5.2
	COMMODITIES, N.E.C.	5 805	2.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	889	.4	9	4 784	18.6
	ELECTRICAL APPLIANCES, TV, RADIO SETS (SIC 5064)					
	ALL ESTABLISHMENTS (NUMBER)	134				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	17,321				
	SALES REPORTED BY COMMODITY LINE	315 337	100.0	90	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	386	.1	3	15 087	2.6
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	2 746	.9	4	14 901	18.4
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	186 485	59.1	67	281 373	66.3
	ELECTRIC KITCHEN EQUIPMENT, PARTS	45 452		22	146 622	31.0
	ELECTRIC HOME LAUNDRY EQUIPMENT	11 605		13	115 683	10.0
	TELEVISION SETS	73 351		23	146 514	50.1
	CONSOLE RADIOS AND RECORD PLAYERS	11 990		21	135 055	8.9
	OTHER MAJOR APPLIANCES (INCLUDING GAS)	16 635		20	163 652	10.2
	NOT REPORTED IN DETAIL	27 452		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	24 135	7.7	26	157 913	15.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	44 970	14.3	28	154 457	29.1
5064140	ROOM AIR CONDITIONERS	11 134	3.5	14	191 451	5.8
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)					
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	5 712	1.8	8	138 780	4.1
5072210	HARDWARE	308	.1	4	16 038	1.9
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	4 519	1.4	3	52 367	8.6
5097110	HOUSEHOLD FURNITURE	1 575	.5	5	7 681	20.5
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	394	.1	5	8 138	4.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	2 529	.8	8	15 471	16.3
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	2 973	.9	5	19 579	15.2
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 493	.5	3	15 774	9.5
5099420	JEWELRY, SILVERWARE, TROPHIES	1 356	.4	7	8 903	15.2
	CLOCKS, WATCHES, WATCH MOVEMENTS	646		6	8 118	8.0
	COSTUME JEWELRY	91		4	2 262	4.0
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY	594		3	6 528	9.1
	NOT REPORTED IN DETAIL	25		(NA)	(NA)	(NA)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	2 597	.8	4	48 986	5.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	4 699	1.5	7	104 411	4.5
	COMMODITIES, N.E.C.	15 532	4.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 794	.6	12	93 834	1.9
	ELECTRONIC PARTS, EQUIPMENT (SIC 5065)					
	ALL ESTABLISHMENTS (NUMBER)	225				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	25,473				
	SALES REPORTED BY COMMODITY LINE	118 352	100.0	145	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	408	.3	4	5 622	7.3
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	934	.8	11	8 721	10.7
	TELEVISION SETS	119		5	812	14.7
	CONSOLE RADIOS AND RECORD PLAYERS	679		6	6 448	10.5
	NOT REPORTED IN DETAIL	136		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	1 935	1.6	11	8 384	23.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	111 924	94.6	145	118 352	94.6
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	27 542		78	66 508	41.4
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	36 983		79	71 241	51.9
	ACCESSORIES (INC. TESTING EQUIPMENT)	2 735		56	43 026	6.4
	INTERCOMMUNICATION AND SOUND EQUIPMENT	25 349		54	57 560	44.0
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	10 695		32	25 372	42.2
	NOT REPORTED IN DETAIL	8 620		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	ELECTRONIC PARTS, EQUIPMENT (CONT.)					
5072210	HARDWARE	1 207	1.0	4	6 208	19.4
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	437	.4	3	1 645	26.6
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	66	.1	3	1 650	4.0
	COMMODITIES, N.E.C.	696	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	745	.6	15	9 253	8.1
	HARDWARE (SIC 5072)					
	ALL ESTABLISHMENTS (NUMBER) 221					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 21,596					
	SALES REPORTED BY COMMODITY LINE	130 909	100.0	158	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	1 109	.8	11	26 780	4.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	820	.6	8	25 705	3.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 366	1.0	5	27 557	5.0
5072210	HARDWARE	102 974	78.7	148	127 037	81.1
	BUILDERS' HARDWARE	34 268		41	76 004	45.1
	HEAVY HARDWARE	1 820		8	16 784	10.8
	KITCHEN AND SHELF HARDWARE	4 035		15	44 244	9.1
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	15 606		37	60 085	26.0
	ALL OTHER HARDWARE	21 807		48	65 010	33.5
	NOT REPORTED IN DETAIL	25 438		(NA)	(NA)	(NA)
5072230	PAINTERS' SUPPLIES	3 244	2.5	14	25 779	12.6
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	731	.6	8	23 975	3.0
	PLUMBING FIXTURES	441		5	22 376	2.0
	NOT REPORTED IN DETAIL	290		(NA)	(NA)	(NA)
5084910	ABRASIVES, ABRASIVE MATERIALS	821	.6	13	30 307	2.7
5084940	ROPE, CORDAGE, TWINE	322	.2	10	28 606	1.1
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 101	.8	5	29 805	3.7
5091212	IRON AND STEEL PRODUCTS (FLAT)	384	.3	3	19 301	2.0
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	1 991	1.5	14	40 349	4.9
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	426	.3	5	28 396	1.5
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	82	.1	3	22 252	.4
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	4 005	3.1	5	38 025	10.5
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	6 995	5.3	5	37 328	18.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	449	.3	5	18 940	2.4
	COMMODITIES, N.E.C.	4 001	3.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	88	.1	7	3 653	2.4
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (SIC 5074)					
	ALL ESTABLISHMENTS (NUMBER) 189					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 26,966					
	SALES REPORTED BY COMMODITY LINE	159 646	100.0	140	(X)	(X)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	209	.1	7	11 850	1.8
5064140	ROOM AIR CONDITIONERS	89	.1	4	7 266	1.2
5072210	HARDWARE	669	.4	23	33 998	2.0
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	489		20	31 687	1.5
	ALL OTHER HARDWARE	114		3	1 460	7.8
	NOT REPORTED IN DETAIL	66		(NA)	(NA)	(NA)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	15 870	9.9	59	64 488	24.6
	WARM-AIR FURNACES (ALL FUELS)	4 058		30	41 799	9.7
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	1 413		6	13 251	10.7
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	4 154		18	23 550	17.6
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	1 622		16	25 792	6.3
	OTHER WARM-AIR HEATING EQUIPMENT	1 037		10	16 216	6.4
	NOT REPORTED IN DETAIL	3 586		(NA)	(NA)	(NA)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	248	.2	3	7 155	3.5
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	8 058	5.0	23	43 763	18.4
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	105 887	66.3	117	129 191	82.0
	PIPE, FITTINGS, VALVES	47 887		90	109 393	43.8
	PLUMBING FIXTURES	18 174		70	84 264	21.6
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	6 144		51	62 714	9.8
	OTHER PLUMBING EQUIPMENT, SUPPLIES	21 313		73	87 281	24.4
	NOT REPORTED IN DETAIL	12 369		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	2 041	1.3	6	12 357	16.5
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	1 285		5	11 466	11.2
	RESIDENTIAL AND COMMERCIAL (5-20HP)	743		4	7 121	10.4
	NOT REPORTED IN DETAIL	13		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	1 374	.9	5	10 299	13.3
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	5 768	3.6	8	21 211	27.2
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	2 226	1.4	18	27 112	8.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (CONT.)					
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	251	.2	4	3 018	8.3
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	118	.1	3	1 842	6.4
5091215	CAST IRON-SOIL PIPE, TUBING	2 437	1.5	23	28 304	8.6
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	8 148	5.1	34	46 944	17.4
	TUBING (MECHANICAL AND PRESSURE)	523		7	15 963	3.3
	STANDARD STEEL PIPE	5 892		26	39 331	15.0
	NOT REPORTED IN DETAIL	1 733		(NA)	(NA)	(NA)
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	744	.5	3	5 960	12.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	632	.4	7	10 694	5.9
	COMMODITIES, N.E.C.	4 774	3.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	103	.1	3	10 464	1.0
	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES (SIC 5077)					
	ALL ESTABLISHMENTS (NUMBER)	82				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	3,363				
	SALES REPORTED BY COMMODITY LINE	29 861	100.0	51	(X)	(X)
5064140	ROOM AIR CONDITIONERS	1 288	4.3	8	8 715	14.8
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	1 190	4.0	8	8 935	13.3
	WARM-AIR FURNACES (ALL FUELS)	379		6	8 321	4.6
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	545		5	7 574	7.2
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	220		4	7 467	2.9
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	47		3	721	6.5
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	6 117	20.5	16	11 774	52.0
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	1 491		8	8 796	17.0
	RESIDENTIAL AND COMMERCIAL (5-20HP)	989		6	8 786	11.3
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	3 404		10	10 312	33.0
	NOT REPORTED IN DETAIL	233		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	14 119	47.3	35	24 260	58.2
	BEVERAGE, DRINKING, WATER COOLERS	1 794		14	4 900	36.6
	DISPLAY CASES	381		6	2 838	13.4
	ICE CREAM CABINETS	157		6	2 876	5.5
	ICE MAKING MACHINES	2 063		10	10 010	20.6
	REACH-IN AND WALK-IN REFRIGERATORS	971		9	3 269	29.7
	OTHER REFRIGERATION EQUIPMENT	3 021		13	10 091	29.9
	NOT REPORTED IN DETAIL	5 732		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	4 153	13.9	24	14 938	27.8
	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES (CONT.)					
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	677	2.3	5	7 428	9.1
	ELECTRICAL COOKING, FOOD SERVICE EQPT.	619		4	7 395	8.4
	NOT REPORTED IN DETAIL	58		(NA)	(NA)	(NA)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	772	2.6	4	6 131	12.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	68	.2	3	1 332	5.1
	COMMODITIES, N.E.C.	397	1.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 080	3.6	8	5 000	21.6
	COMMERCIAL, INDUSTRIAL MACHINERY, EQUIPMENT (SIC 5082)					
	ALL ESTABLISHMENTS (NUMBER)	1,114				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	508 992	100.0	799	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 922	.4	6	11 425	16.8
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	341	.1	4	2 929	11.6
5072210	HARDWARE	1 584	.3	9	16 490	9.6
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	2 813	.6	7	18 170	15.5
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	398	.1	7	4 144	9.6
5081100	OFFICE MACHINES AND EQUIPMENT	14 368	2.8	79	16 426	87.5
	ADDING, ACCOUNTING, COMPUTING MACHINES	5 755		50	9 844	58.5
	DUPLICATING MACHINES	1 173		18	6 487	18.1
	ADDRESSING, MAILING MACHINES	84		6	1 264	6.6
	TYPEWRITERS	1 717		39	7 083	24.2
	OTHER OFFICE MACHINES	4 240		24	7 690	55.1
	NOT REPORTED IN DETAIL	1 399		(NA)	(NA)	(NA)
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	32 167	6.3	35	36 371	88.4
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	2 816	.6	14	8 011	35.2
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	9 025	1.8	26	10 051	89.8
	CASH REGISTERS	507		9	1 322	38.4
	COIN-OPERATED MACHINES	6 322		6	6 366	99.3
	OTHER STORE AND SERVICE MACHINES	249		5	502	49.6
	NOT REPORTED IN DETAIL	1 947		(NA)	(NA)	(NA)
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	543	.1	7	1 485	36.6
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	9 825	1.9	21	12 030	81.7
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	3 081	.6	10	10 915	28.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	COMMERCIAL, INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	36 992	7.3	38	49 453	74.8
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	9 969		14	28 241	35.3
	2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS	3 777		6	23 156	16.3
	TRACTOR SHOVEL LOADERS	3 801		8	26 649	14.3
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	5 985		12	27 031	22.1
	POWER CRANES, DRAGLINES, SHOVELS-PARTS	3 903		9	13 845	28.2
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS	530		3	7 430	7.1
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	3 539		10	12 260	28.9
	NOT REPORTED IN DETAIL	5 488		(NA)	(NA)	(NA)
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	4 663	.9	21	6 768	68.9
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.	840		5	1 483	56.6
	OTHER FOOD PROCESSING MACHINERY, EQPT.	3 738		15	5 483	68.2
	NOT REPORTED IN DETAIL	85		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	57 781	11.4	116	103 134	56.0
	ENGINES (INC. INTERNAL COMBUS), TURBINES	4 702		19	22 237	21.1
	COMPRESSORS, PUMPS	6 093		36	13 463	45.3
	CRANES, DERRICKS, HOISTS, WINCHES	2 782		17	28 464	9.8
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	13 962		17	23 043	60.6
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	516		7	3 481	14.8
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	8 970		30	20 671	43.4
	NOT REPORTED IN DETAIL	20 756		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	12 038	2.4	26	18 667	64.5
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	64 596	12.7	89	76 897	84.0
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	45 177		61	54 574	82.8
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	7 506		37	20 839	36.0
	NOT REPORTED IN DETAIL	11 913		(NA)	(NA)	(NA)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	9 413	1.8	34	23 334	40.3
	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	6 849		27	20 486	33.4
	NOT REPORTED IN DETAIL	2 564		(NA)	(NA)	(NA)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	5 496	1.1	16	5 651	97.3
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	4 227	.8	11	6 420	65.8
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	13 563	2.7	46	51 337	26.4
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	6 246		16	29 916	20.9
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING	4 197		16	11 016	38.1
	USED OIL WELL REFINING MACHINERY, EQPT.	876		4	4 930	17.8
	OTHER USED OR REBUILT MACHINERY, EQPT.	2 191		14	11 583	18.9
	NOT REPORTED IN DETAIL	53		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	22 390	4.4	52	28 842	77.6
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	17 386	3.4	46	29 345	59.2
	BALL, ROLLER BEARINGS	10 546		35	25 095	42.0
	OTHER POWER TRANSMISSION EQUIPMENT	4 048		18	17 236	23.5
	NOT REPORTED IN DETAIL	2 792		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	36 808	7.2	68	77 160	47.7
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	17 403	3.4	54	33 279	52.3
	GAS WELDING SUPPLIES, EQPT. (INC. GASES)	8 711		40	25 577	34.1
	ARC WELDING SUPPLIES AND EQUIPMENT	5 440		36	17 284	31.5
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT	963		17	8 215	11.7
	NOT REPORTED IN DETAIL	2 289		(NA)	(NA)	(NA)
5084500	RECONDITIONED DRUMS AND BARRELS	2 618	.5	15	9 080	28.8
5084910	ABRASIVES, ABRASIVE MATERIALS	5 119	1.0	47	33 402	15.3
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	1 183	.2	16	9 153	12.9
5084930	MECHANICAL RUBBER GOODS	8 774	1.7	41	52 259	16.8
5084940	ROPE, CORDAGE, TWINE	2 193	.4	9	3 389	64.7
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	10 207	2.0	7	11 453	89.1
5084960	PRINTING AND DUPLICATING INKS	349	.1	6	1 991	17.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	55 723	10.9	137	104 345	53.4
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	685	.1	9	4 755	14.4
	DAIRY FARM AND BARN EQUIPMENT	349		3	1 369	25.5
	NOT REPORTED IN DETAIL	336		(NA)	(NA)	(NA)
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	621	.1	5	4 233	14.7
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	532	.1	5	16 963	3.1
5091212	IRON AND STEEL PRODUCTS (FLAT)	492	.1	7	9 069	5.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	368	.1	7	7 019	5.2
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	11 844	2.3	21	42 604	27.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	502	.1	3	3 980	12.6
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	425	.1	17	3 968	10.7
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	683	.1	9	11 091	6.2
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 400	.3	10	13 019	10.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 220	.2	22	18 247	6.7
	COMMODITIES, N.E.C.	14 601	2.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	7 814	1.5	133	102 550	7.6
	FARM AND GARDEN MACHINERY, EQUIPMENT (SIC 5083)					
	(NOT ANALYZED BY COMMODITY LINE)					

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PROFESSIONAL EQUIPMENT, SUPPLIES (SIC 5086)					
	ALL ESTABLISHMENTS.....(NUMBER) 211					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 13,568					
	SALES REPORTED BY COMMODITY LINE.	84 089	100.0	143	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	1 266	1.5	5	4 470	28.3
5086100	DENTAL EQUIPMENT, SUPPLIES	11 638	13.8	24	11 757	99.0
	TEETH	1 899		15	7 395	25.7
	DENTAL GOLD	1 196		13	7 446	16.1
	EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.)	2 158		12	6 987	30.9
	SUNDRY MERCHANDISE	3 273		12	6 085	53.8
	NOT REPORTED IN DETAIL	3 112		(NA)	(NA)	(NA)
5086210	CHURCH EQUIPMENT, SUPPLIES	1 851	2.2	12	3 056	60.6
5086220	SCHOOL EQUIPMENT, SUPPLIES	4 254	5.1	9	5 431	78.3
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	31 588	37.6	42	36 932	85.5
5086400	OPHTHALMIC PRODUCTS	10 853	12.9	37	10 854	100.0
	PRESCRIPTION SALES	2 269		8	4 161	54.5
	OPHTHALMIC MERCHANDISE SALES	4 256		21	6 871	61.9
	OPTICAL, OPHTHALMIC INSTRUMENTS, EQPT.	1 606		11	5 032	31.9
	NOT REPORTED IN DETAIL	2 722		(NA)	(NA)	(NA)
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	10 663	12.7	15	22 213	48.0
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	2 815	3.3	9	6 153	45.8
	COMMODITIES, N.E.C.	8 212	9.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	949	1.1	18	16 367	5.8
	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)					
	ALL ESTABLISHMENTS.....(NUMBER) 265					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 19,780					
	SALES REPORTED BY COMMODITY LINE.	97 446	100.0	191	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	369	.4	4	1 075	34.3
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	94	.1	3	1 304	7.2
5032100	YARD OR PIECE GOODS	1 107	1.1	3	3 443	32.2
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	204	.2	3	1 331	15.3
	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES (CONT.)					
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	17 809	18.3	50	17 889	99.6
	EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.)	2 904		29	9 449	30.7
	SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.)	11 904		36	14 011	85.0
	NOT REPORTED IN DETAIL	3 001		(NA)	(NA)	(NA)
5087200	CUSTODIAL (JANITORS') SUPPLIES	11 231	11.5	39	12 976	86.6
	MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.)	2 629		23	8 726	30.1
	CLEANING CHEMICALS AND SUPPLIES	6 775		23	9 781	69.3
	NOT REPORTED IN DETAIL	1 827		(NA)	(NA)	(NA)
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	19 636	20.2	35	20 276	96.8
	MACHINES (WASH, DRY, IRON, PRESS)	10 785		20	13 979	77.2
	EQUIPMENT (MARKING EQUIPMENT, LAUNDRY TRAYS, BASKETS, ETC.)	724		8	4 090	17.7
	SUPPLIES (CHEMICALS, DRY CLEANING, ETC.)	6 142		9	7 387	83.1
	NOT REPORTED IN DETAIL	1 985		(NA)	(NA)	(NA)
5087400	SHOE REPAIR AND RESOLE MATERIALS	3 507	3.6	12	4 612	76.0
	LEATHER, SOLE AND HEEL	1 083		5	3 430	31.6
	RUBBER AND OTHER THAN LEATHER SOLES AND HEELS	944		4	3 317	28.5
	FINDINGS AND MERCHANDISE FOR SHOE REPAIR	997		6	3 733	26.7
	NOT REPORTED IN DETAIL	483		(NA)	(NA)	(NA)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	8 615	8.8	25	9 421	91.4
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	21 642	22.2	26	28 209	76.7
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	6 474	6.6	7	6 810	95.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	528	.5	4	7 853	6.7
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	893	.9	6	3 634	24.6
5099694	LEATHER	545	.6	4	2 979	18.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	61	.1	4	1 364	4.5
	COMMODITIES, N.E.C.	4 154	4.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	577	.6	17	4 461	12.9
	TRANSPORTATION EQUIP., SUPPL., EX. AUTOMOTIVE (SIC 5088)					
	ALL ESTABLISHMENTS.....(NUMBER) 263					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 13,022					
	SALES REPORTED BY COMMODITY LINE.	87 371	100.0	200	(X)	(X)
5072210	HARDWARE	172	.2	4	1 454	11.8
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	80 880	92.6	184	81 461	99.3
	AIRCRAFT ENGINES, AIR FRAMES, ETC.	17 133		51	24 093	71.1
	AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES	48 201		116	53 275	90.5
	NOT REPORTED IN DETAIL	15 546		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	TRANSPORTATION EQUIP., SUPPL., EX. AUTOMOTIVE (CONT.)					
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	5 283	6.0	15	5 803	91.0
	COMMODITIES, N.E.C.	580	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	456	.5	9	5 284	8.6
	METALS, MINERALS (EX. PETROL. PROD., SCRAP) (SIC 5091)					
	ALL ESTABLISHMENTS (NUMBER)	308				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	38,040				
	SALES REPORTED BY COMMODITY LINE	423 222	100.0	237	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	2 134	.5	9	19 263	11.1
5072210	HARDWARE	2 189	.5	21	41 330	5.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	2 676	.6	11	18 867	14.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	2 761	.7	10	51 267	5.4
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	4 105	1.0	8	13 863	29.6
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	358	.1	3	5 679	6.3
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	3 222	.8	8	47 082	6.8
5084910	ABRASIVES, ABRASIVE MATERIALS	1 971	.5	6	40 534	4.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	7 650	1.8	11	59 806	12.8
5091112	COKE	933	.2	4	3 085	30.2
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	19 910	4.7	24	41 902	47.5
5091212	IRON AND STEEL PRODUCTS (FLAT)	78 121	18.5	87	214 836	36.4
	PLATES	13 626		28	126 637	10.8
	STRIP (HOT-, COLD-ROLLED)	5 527		28	94 031	5.9
	SHEETS (COLD-ROLLED)	10 117		36	129 788	7.8
	SHEETS (HOT-ROLLED)	8 442		38	124 316	6.8
	BLACK PLATE	478		3	3 209	14.9
	SHEETS (GALVANIZED, OTHERWISE COATED)	8 749		30	111 440	7.9
	TINPLATE, TERNEPLATE	295		7	18 840	1.6
	FABRICATED AND STRUCTURAL PLATE PRODUCTS	2 510		8	7 836	32.0
	OTHER FLAT IRON, STEEL PRODUCTS	7 144		18	66 838	10.7
	NOT REPORTED IN DETAIL	[illegible]1 233		(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	23 831	5.6	62	93 509	25.5
	WIRE--PLAIN, COATED, BARBED, TWISTED	7 468		27	40 535	18.4
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	7 436		19	42 730	17.4
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	871		9	29 780	2.9
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES	5 018		15	19 879	25.2
	REINFORCEMENT MESH (WELDED AND WOVEN)	744		8	22 315	3.3
	NOT REPORTED IN DETAIL	2 294		(NA)	(NA)	(NA)
	METALS, MINERALS (EX. PETROL. PROD., SCRAP) (CONT.)					
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	53 930	12.7	70	192 080	28.1
	RAILS, TIE PLATES, RAIL JOINTS, TRACK SPIKES, AXLES, WHEELS	1 142		6	16 894	6.8
	BARS (EXC. REINFORCEMENT BARS), BAR-SIZE SHAPES, HOT-ROLLED	9 610		31	136 804	7.0
	BARS, BAR-SIZE SHAPES, COLD-FINISHED	5 664		28	124 556	4.5
	CONCRETE REINFORCEMENT BARS	7 814		23	72 469	10.8
	TOOL STEEL BARS	775		4	10 731	7.2
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES)	11 968		27	126 136	9.5
	OTHER FINISHED PRODUCTS	6 562		11	27 651	23.7
	NOT REPORTED IN DETAIL	10 395		(NA)	(NA)	(NA)
5091215	CAST IRON-SOIL PIPE, TUBING	945	.2	5	4 175	22.6
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	56 923	13.4	63	209 563	27.2
	TUBING (MECHANICAL AND PRESSURE)	24 920		32	165 029	15.1
	STANDARD STEEL PIPE	23 908		27	126 925	18.8
	NOT REPORTED IN DETAIL	8 095		(NA)	(NA)	(NA)
5091217	OTHER CARBON STEEL PRODUCTS	3 418	.8	13	24 777	13.8
5091218	ALLOY STEEL	14 757	3.5	26	136 520	10.8
	BARS, HOT-ROLLED OR COLD-FINISHED	5 955		11	92 004	6.5
	TOOL STEEL BARS	1 797		6	37 704	4.8
	PIPE AND TUBING	3 714		5	26 911	13.8
	OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP)	3 281		18	83 664	3.9
	NOT REPORTED IN DETAIL	10		(NA)	(NA)	(NA)
5091219	STAINLESS STEEL	50 238	11.9	49	182 500	27.5
	PLATES	6 499		13	90 788	7.2
	STRIP	3 869		10	60 426	6.4
	SHEETS	15 029		25	103 942	14.5
	BARS, BAR-SIZE SHAPES	10 484		17	108 856	9.6
	OTHER STAINLESS STEEL	14 278		20	98 544	14.5
	NOT REPORTED IN DETAIL	79		(NA)	(NA)	(NA)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	12 179	2.9	33	93 312	13.1
	FLAT PRODUCTS (SHEET, STRIP, PLATE)	4 738		16	60 910	7.8
	TUBULAR PRODUCTS (PIPES, TUBES)	3 113		11	57 868	5.4
	ROD NONELECTRICAL WIRE, EXTRUDED SHAPES	4 264		13	54 526	7.8
	NOT REPORTED IN DETAIL	64		(NA)	(NA)	(NA)
5091313	ALUMINUM SHAPES, FORMS, ETC.	48 239	11.4	55	189 602	25.4
	PLATE (.250 INCH AND OVER)	7 670		23	98 404	7.8
	SHEET AND COIL (.006 INCH TO .249 INCH)	19 023		30	129 432	14.7
	ROD, BAR, AND WIRE--ROLLED OR EXTRUDED (ROUNDS, HEXES, SQUARES AND RECTANGLES)	8 189		24	119 085	6.9
	PIPE AND TUBING (INC. HOLLOW BAR, SQUARE AND RECTANGULAR TUBING)	3 441		18	112 823	3.0
	EXTRUDED SHAPES	3 563		14	75 833	4.7
	NOT REPORTED IN DETAIL	6 353		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	METALS, MINERALS (EX. PETROL. PROD., SCRAP) (CONT.)					
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	10 435	2.5	17	97 342	10.7
	MAGNESIUM	1 552		3	51 542	3.0
	NICKEL	603		3	23 067	2.6
	TIN, LEAD, ZINC, ETC.	3 829		8	47 690	8.0
	NOT REPORTED IN DETAIL	4 451		(NA)	(NA)	(NA)
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	371	.1	7	12 935	2.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	3 383	.8	19	62 718	5.4
5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	1 367	.3	12	57 907	2.4
	COMMODITIES, N.E.C.	15 453	3.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 723	.4	16	42 498	4.1
	PETROLEUM BULK STATIONS, TERMINALS (SIC 5092)					
	(NOT ANALYZED BY COMMODITY LINE)					
	SCRAP, WASTE MATERIALS (SIC 5093)					
	(NOT PUBLISHED FOR CONSOLIDATED AREAS)					
	TOBACCO, TOBACCO PRODUCTS (SIC 5094)					
	ALL ESTABLISHMENTS (NUMBER)	29				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	138 359	100.0	23	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	755	.5	6	48 909	1.5
5045100	CONFECTIONERY	10 558	7.6	19	126 461	8.3
	CANDY, ALL KINDS	7 917		17	122 429	6.5
	CHEWING GUM	1 612		16	120 952	1.3
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	10		3	3 956	.3
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	258		8	50 893	.5
	NOT REPORTED IN DETAIL	761		(NA)	(NA)	(NA)
5049410	COFFEE	87	.1	3	1 479	5.9
5094110	CIGARETTES, CIGARS, TOBACCO	123 060	88.9	23	138 359	88.9
	CIGARETTES	98 156		18	126 229	77.8
	CIGARS	10 780		16	119 729	9.0
	OTHER TOBACCO	2 144		13	114 898	1.9
	NOT REPORTED IN DETAIL	11 980		(NA)	(NA)	(NA)
	TOBACCO, TOBACCO PRODUCTS (CONT.)					
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	111	.1	4	56 792	.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	70	.1	7	21 749	.3
5099693	SMOKERS' SUPPLIES AND PIPES	2 232	1.6	12	104 687	2.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	540	.4	3	13 653	4.0
	COMMODITIES, N.E.C.	946	.7	(NA)	(NA)	(NA)
	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES (SIC 5095)					
	ALL ESTABLISHMENTS (NUMBER)	122				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	413 373	100.0	109	(X)	(X)
5095110	BEER, FERMENTED MALT LIQUORS	119 481	28.9	80	281 870	42.4
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	263 400	63.7	43	286 827	91.8
5095212	WINES	29 361	7.1	48	277 068	10.6
	COMMODITIES, N.E.C.	1 131	.3	(NA)	(NA)	(NA)
	PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) (SIC 5096)					
	ALL ESTABLISHMENTS (NUMBER)	323				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	21,582				
	SALES REPORTED BY COMMODITY LINE	245 938	100.0	218	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	228	.1	4	5 517	4.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	289	.1	6	5 968	4.8
5045100	CONFECTIONERY	622	.3	7	4 358	14.3
5081100	OFFICE MACHINES AND EQUIPMENT	838	.3	17	11 359	7.4
	ADDING, ACCOUNTING, COMPUTING MACHINES	87		8	1 440	6.0
	DUPLICATING MACHINES	316		7	8 684	3.6
	TYPEWRITERS	37		7	1 386	2.7
	OTHER OFFICE MACHINES	360		4	1 892	19.0
	NOT REPORTED IN DETAIL	38		(NA)	(NA)	(NA)
5084940	ROPE, CORDAGE, TWINE	1 240	.5	14	64 550	1.9
5086220	SCHOOL EQUIPMENT, SUPPLIES	1 779	.7	8	54 476	3.3
5087200	CUSTODIAL (JANITORS') SUPPLIES	504	.2	14	64 047	.8
5094110	CIGARETTES, CIGARS, TOBACCO	197	.1	5	1 379	14.3
5096111	PRINTING AND WRITING PAPERS	71 795	29.2	38	142 350	50.4
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	6 812	2.8	5	86 929	7.8

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TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) (CONT.)					
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	76 380	31.1	83	169 127	45.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	19 336	7.9	45	117 115	16.5
5096213	PAPERBOARD, BOXBOARD	4 170	1.7	24	76 574	5.4
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	47 266	19.2	95	102 700	46.0
	STATIONERY	10 735		32	69 850	15.4
	CARBON PAPER, STENCIL PAPER, INKED RIBBON	1 349		25	71 853	1.9
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS	4 040		25	72 648	5.6
	PENS, MECHANICAL PENCILS	11 375		30	82 708	13.8
	OTHER OFFICE SUPPLIES	10 721		22	65 852	16.3
	ARTISTS' SUPPLIES	919		5	61 073	1.5
	NOT REPORTED IN DETAIL	8 127		(NA)	(NA)	(NA)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 395	.6	15	10 346	13.5
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	4 272	1.7	22	58 732	7.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	2 848	1.2	18	24 003	11.9
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	231	.1	3	53 224	.4
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	204	.1	5	1 227	16.6
5099420	JEWELRY, SILVERWARE, TROPHIES	161	.1	5	1 173	13.7
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	152	.1	8	685	22.2
5099691	LUGGAGE, SADDLERY, HARNESS	316	.1	4	1 437	22.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	784	.3	8	13 203	5.9
	COMMODITIES, N.E.C.	3 914	1.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	205	.1	9	9 850	2.1
	FURNITURE, HOME FURNISHINGS (SIC 5097)					
	ALL ESTABLISHMENTS (NUMBER)	444				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	53,456				
	SALES REPORTED BY COMMODITY LINE	346 291	100.0	261	(X)	(X)
5032100	YARD OR PIECE GOODS	257	.1	3	2 247	11.4
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	819	.3	3	5 924	13.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 091	.4	7	31 323	3.5
5072210	HARDWARE	2 980	1.2	7	14 840	20.1
5081100	OFFICE MACHINES AND EQUIPMENT	370	.2	8	2 078	17.8
5086220	SCHOOL EQUIPMENT, SUPPLIES	154	.1	3	1 920	8.0
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	1 383	.6	11	12 405	11.1

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	4)	(5)
	FURNITURE, HOME FURNISHINGS (CONT.)					
5097110	HOUSEHOLD FURNITURE	38 995	15.8	63	72 884	53.5
	HOUSEHOLD FURNITURE	28 538		48	60 201	47.4
	MATTRESSES, BED SPRINGS	927		13	24 969	3.7
	NOT REPORTED IN DETAIL	9 530		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	32 595	13.2	58	39 460	82.6
	OFFICE FURNITURE (WOODEN, METAL)	21 044		45	27 044	77.8
	PUBLIC BUILDING FURNITURE	415		6	2 748	15.1
	OTHER FURNITURE	1 813		10	5 252	34.5
	NOT REPORTED IN DETAIL	9 323		(NA)	(NA)	(NA)
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	13 825	5.6	31	28 704	48.2
5097221	CURTAINS, DRAPERIES	11 107	4.5	27	27 205	40.8
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	20 124	8.2	28	35 212	57.2
	BED SPREADS, COMFORTABLES, BLANKETS	1 834		12	8 743	21.0
	TABLE LINENS	852		8	5 314	16.0
	SHEETS, PILLOW CASES	1 464		7	8 835	16.6
	TOWELS, WASH CLOTHS	9 772		9	15 206	64.3
	OTHER LINENS AND DOMESTICS	1 654		4	12 025	13.8
	NOT REPORTED IN DETAIL	4 548		(NA)	(NA)	(NA)
5097223	SHADES, VENETIAN BLINDS	4 516	1.8	6	19 186	23.5
5097230	FLOOR COVERINGS	86 454	35.1	61	109 002	79.3
	CARPETS, RUGS	52 012		44	86 995	59.8
	LINOLEUM, OTHER HARD SURFACES	20 676		16	49 610	41.7
	OTHER FLOOR COVERINGS	2 392		9	24 338	9.8
	NOT REPORTED IN DETAIL	11 374		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES	5 239	2.1	28	13 438	39.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	19 728	8.0	42	30 215	65.3
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 065	.4	4	12 042	8.8
5099420	JEWELRY, SILVERWARE, TROPHIES	212	.1	5	11 512	1.8
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	430	.2	4	11 049	3.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	512	.2	8	5 695	9.0
	COMMODITIES, N.E.C.	2 911	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 524	.6	13	8 352	18.2
	LUMBER, CONSTRUCTION MATERIALS (SIC 5098)					
	ALL ESTABLISHMENTS (NUMBER)	473				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	79,542				
	SALES REPORTED BY COMMODITY LINE	418 674	100.0	308	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	290	.1	19	16 165	1.8
5072210	HARDWARE	1 564	.4	32	32 522	4.8

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TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	LUMBER, CONSTRUCTION MATERIALS (CONT.)					
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	1 331	.3	28	49 842	2.7
5097230	FLOOR COVERINGS	769	.2	3	3 464	22.2
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	199 858	47.7	120	248 196	80.5
	SOFTWOODS (EXC. FLOORING)	140 766		91	189 048	74.5
	HARDWOODS (EXC. FLOORING)	26 207		41	80 883	32.4
	FLOORING	2 567		12	15 503	16.6
	NOT REPORTED IN DETAIL	30 318		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	85 183	20.3	90	215 482	39.5
	HARDWOOD	48 770		68	157 832	30.9
	SOFT WOOD	32 199		46	82 785	38.9
	NOT REPORTED IN DETAIL	4 214		(NA)	(NA)	(NA)
5098141	SHINGLES	7 378	1.8	16	39 452	18.7
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	18 384	4.4	43	93 975	19.6
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	10 652	2.5	35	52 635	20.2
5098144	VENEER, OTHER WOOD PRODUCTS	2 330	.6	9	16 501	14.1
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	3 786	.9	20	8 668	43.7
5098212	CEMENT, LIME, PLASTER, STUCCO	8 185	2.0	29	20 307	40.3
5098213	SAND, GRAVEL, CRUSHED STONE	3 259	.8	33	17 239	18.9
5098220	GLASS (FLAT, BRICK, ETC.)	13 197	3.2	18	16 102	82.0
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	15 929	3.8	37	77 170	20.6
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	6 967		18	53 961	12.9
	ASBESTOS ROOFING, SIDING, SHINGLES	1 276		5	23 065	5.5
	GALVANIZED IRON AND STEEL SHEETS	23		3	4 140	.6
	ALUMINUM SHEETS	154		4	5 706	2.7
	NOT REPORTED IN DETAIL	7 509		(NA)	(NA)	(NA)
5098232	INSULATION MATERIALS AND INSULATION BOARD	7 641	1.8	36	53 076	14.4
5098291	WALLBOARD AND HARDBOARD	8 547	2.0	52	114 571	7.5
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	3 534	.8	5	9 472	37.3
5098293	CONCRETE PRODUCTS, BUILDING STONE	3 721	.9	21	9 204	40.4
5098294	READY OR TRANSIT MIXED CONCRETE	3 542	.8	7	7 110	49.8
5098295	PLASTIC BUILDING MATERIALS	2 485	.6	11	37 792	6.6
5098296	BUILDING AND CONSTRUCTION PAPER	615	.1	20	18 538	3.3
5098297	ADHESIVES, MASTICS	1 532	.4	29	43 702	3.5
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	1 012	.2	11	7 281	13.9
5098299	OTHER BUILDING MATERIALS	9 211	2.2	28	37 510	24.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	293	.1	11	36 268	.8
	COMMODITIES, N.E.C.	2 220	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 226	.5	25	38 176	5.8

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) 4)	(5)
	OTHER MISCELLANEOUS PRODUCTS (SIC 5099)					
	ALL ESTABLISHMENTS (NUMBER)	1,296				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	538 718	100.0	821	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	338	.1	6	4 542	7.4
5014100	TIRES AND TUBES, NEW	539	.1	4	10 641	5.1
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	837	.2	6	20 818	4.0
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	2 293	.4	8	15 795	14.5
5032100	YARD OR PIECE GOODS	716	.1	9	23 139	3.1
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 706	.3	7	9 355	18.2
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	1 292	.2	4	17 314	7.5
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	3 235	.6	11	31 836	10.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	953	.2	4	9 360	10.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	435	.1	5	4 219	10.3
5072210	HARDWARE	704	.1	7	21 758	3.2
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 182	.2	6	24 137	4.9
5086220	SCHOOL EQUIPMENT, SUPPLIES	345	.1	3	4 942	7.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 542	.3	3	18 777	8.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	1 973	.4	11	25 499	7.7
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	292	.1	7	2 260	12.9
5097110	HOUSEHOLD FURNITURE	1 393	.3	7	29 231	4.8
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	728	.1	12	21 155	3.4
5097230	FLOOR COVERINGS	269	.1	4	17 514	1.5
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	2 397	.4	11	29 094	8.2
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	470	.1	3	5 008	9.6
5099110	PHOTOGRAPHIC GOODS	46 640	8.7	52	56 806	82.1
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	15 715		32	36 524	43.0
	PROJECTION APPARATUS	2 807		11	13 115	21.4
	DEVELOPING, PRINTING, DARK ROOM APPARATUS	2 287		12	14 904	15.3
	SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM	8 217		17	26 109	31.5
	OTHER PHOTOGRAPHIC GOODS	6 977		14	19 111	36.5
	NOT REPORTED IN DETAIL	10 637		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER MISCELLANEOUS PRODUCTS (CONT.)					
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	45 989	8.5	73	62 701	73.3
	ATHLETIC EQUIPMENT, SUPPLIES	5 836		29	23 002	25.4
	ARMS AND AMMUNITION	6 502		9	12 983	50.1
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES)	113		5	3 670	3.1
	BICYCLES	2 696		9	9 237	29.2
	CAMPING EQUIPMENT	1 530		8	12 260	12.5
	FISHING TACKLE	8 654		16	16 212	53.4
	SKI EQUIPMENT, SUPPLIES	1 838		6	10 542	17.4
	OTHER (WATER SPORTS, ARCHERY, ETC.)	2 483		10	15 070	16.5
	NOT REPORTED IN DETAIL	16 337		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	40 717	7.6	61	68 948	59.1
	TOYS, GAMES, FIREWORKS	33 303		47	46 173	72.1
	CHILDRENS' VEHICLES (EXC. BICYCLES)	401		6	12 432	3.2
	NOT REPORTED IN DETAIL	7 013		(NA)	(NA)	(NA)
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	1 695	.3	8	1 938	87.5
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	1 996	.4	3	2 358	84.6
5099194	OTHER RECREATION, HOBBY GOODS	11 262	2.1	27	15 548	72.4
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	29 521	5.5	83	47 598	62.0
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	11 052	2.1	19	26 775	41.3
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	5 488	1.0	3	5 557	98.8
5099321	FERTILIZER, FERTILIZER MATERIALS	1 736	.3	14	5 998	28.9
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	2 620	.5	12	7 657	34.2
5099330	SEEDS	6 358	1.2	10	8 871	71.7
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	4 427	.8	4	4 438	99.8
5099410	PRECIOUS STONES (CUT) AND METALS	16 404	3.0	41	28 246	58.1
5099420	JEWELRY, SILVERWARE, TROPHIES	35 828	6.7	91	68 324	52.4
	CLOCKS, WATCHES, WATCH MOVEMENTS	13 814		46	34 101	40.5
	COSTUME JEWELRY	13 698		39	23 370	58.6
	JEWELERS' TOOLS, FINDINGS AND MATERIALS	1 290		8	2 882	44.8
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY	2 678		12	7 714	34.7
	NOT REPORTED IN DETAIL	4 348		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	24 257	4.5	115	49 083	49.4
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	15 457	2.9	56	33 912	45.6
5099611	PETROLEUM PRODUCTS	79 029	14.7	49	82 999	95.2
	LIQUEFIED PETROLEUM GASES	5 466		5	7 485	73.0
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	36 025		20	37 508	96.0
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	8 997		31	34 005	26.5
	NOT REPORTED IN DETAIL	28 541		(NA)	(NA)	(NA)
5099612	CRUDE OIL	8 923	1.7	4	10 719	83.2
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	12 945	2.4	39	29 623	43.7
	CUT FLOWERS, POTTED PLANTS	4 410		17	4 572	96.5
	FLORISTS' SUPPLIES	7 570		16	10 149	74.6
	NOT REPORTED IN DETAIL	965		(NA)	(NA)	(NA)
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	2 886	.5	7	3 032	95.2
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	1 254	.2	9	1 254	100.0
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	66 865	12.4	73	85 681	78.0
	MUSICAL INSTRUMENTS	12 502		15	14 463	86.4
	PHONOGRAPH RECORDS	46 885		51	65 746	71.3
	SHEET MUSIC	1 267		3	16 521	7.7
	NOT REPORTED IN DETAIL	6 211		(NA)	(NA)	(NA)
5099660	OTHER TEXTILE PRODUCTS	4 197	.8	22	6 757	62.1
5099670	FOOD, BEVERAGE BASIC MATERIALS	10 873	2.0	12	12 385	87.8
5099680	WALLPAPER	3 225	.6	10	3 369	95.7
5099691	LUGGAGE, SADDLERY, HARNESS	1 049	.2	7	4 897	21.4
5099692	INDUSTRIAL YARNS	844	.2	3	867	97.3
5099693	SMOKERS' SUPPLIES AND PIPES	1 069	.2	4	2 199	48.6
5099694	LEATHER	2 159	.4	10	3 173	68.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	8 476	1.6	48	34 233	24.8
	COMMODITIES, N.E.C.	8 421	1.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 408	.3	27	37 288	3.8

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3A. Manufacturers' Sales Branches and Sales Offices—United States: 1963

[Metals service centers and metals sales offices not included in this table. (See table 6A)]

Product class code	Product class	Manufacturers' sales branches (with stocks)			Manufacturers' sales offices (without stocks)		
		Establishments (number)	Sales ($1,000)	Percent of total	Establishments (number)	Sales ($1,000)	Percent of total
	TOTAL, ALL ESTABLISHMENTS	15 957	53 066 256	(X)	11 103	47 397 326	(X)
	TOTAL REPORTING SALES BY PRODUCT CLASS.	15 004	52 586 641	[1]100.0	9 863	46 452 318	[1]100.0
20111	FRESH BEEF.	494	990 728	1.9	20	34 444	.1
20112	FRESH VEAL.	431	55 709	.1	13	1 276	(Z)
20113	FRESH LAMB AND MUTTON	436	84 878	.2	11	3 830	(Z)
20126	PORK PRODUCTS, SMOKED, COOKED OR CURED ON THE PREMISES	130	84 575	.2	1	(D)	(D)
20114,6,36	PORK PRODS., RESALES (INC. FRESH PORK).	488	413 259	.8	16	22 797	(Z)
20115	LARD.	433	20 176	(Z)	14	596	(Z)
20127	SAUSAGE AND OTHER PREPARED MEATS, MADE ON THE PREMISES	107	59 621	.1	1	(D)	(D)
20117,37	SAUSAGE, OTHER PREPARED MEATS, RESALES.	502	175 647	.3	18	5 231	(Z)
20118,38	CANNED MEATS, EXCEPT DOG FOOD	554	121 417	.2	85	29 298	.1
20119	HIDES, SKINS, AND PELTS	13	1 186	(Z)	-	-	-
20139	NATURAL SAUSAGE CASINGS	194	4 269	(Z)	4	1 329	(Z)
20151,3,4,5	DRESSED POULTRY, SMALL GAME	482	192 648	.4	10	2 008	(Z)
	LIVE POULTRY.	7	1 009	(Z)	-	-	-
20156	LIQUID, DRIED, AND FROZEN EGGS.	468	53 437	.1	18	3 028	(Z)
	SHELL EGGS.	546	33 133	.1	27	596	(Z)
20210	CREAMERY BUTTER	854	178 228	.3	56	2 705	(Z)
20221,2	NATURAL CHEESE AND PROCESSED CHEESE	746	428 219	.8	44	53 759	.1
20231	DRY MILK PRODUCTS	262	65 042	.1	26	22 119	(Z)
20232	CANNED MILK	77	163 284	.3	27	40 252	.1
20233	BULK EVAPORATED-CONDENSED MILK PRODUCTS	26	2 472	(Z)	4	2 925	(Z)
20234	ICE CREAM MIX AND ICE MILK MIX.	255	16 902	(Z)	32	4 344	(Z)
20241,2	ICE CREAM AND ICES.	551	218 076	.4	39	12 665	(Z)
20260,4	FLUID MILK.	477	500 282	1.0	79	91 470	.2
20310	CANNED AND CURED SEA FOODS.	92	111 283	.2	21	5 407	(Z)
20321	CANNED BABY FOODS (EXCEPT MEAT)	55	30 698	.1	68	188 044	.4
20322	CANNED, FROZEN SOUPS, SPECIALTIES NOT SPECIFIED SEPARATELY (EXCEPT SEAFOOD)	47	27 550	.1	6	8 321	(Z)
	FRESH FRUITS AND VEGETABLES	16	558	(Z)	2	(D)	(D)
20323	CANNED DRY BEANS.	67	14 798	(Z)	18	5 124	(Z)
20331	CANNED FRUITS	134	192 992	.4	37	20 945	(Z)
20332	CANNED VEGETABLES	77	111 467	.2	18	20 309	(Z)
20334	CANNED FRUIT JUICES	242	61 469	.1	43	15 570	(Z)
20324,33,35,36,38	OTHER CANNED SPECIALTIES.	365	99 176	.2	53	79 216	.2
20340	DRIED AND DEHYDRATED FRUITS, VEGETABLES AND SOUP MIX.	258	19 530	(Z)	167	67 263	.1
20350,4	PICKLES,SAUCES (INC. SALAD DRESSINGS, SANDWICH SPREADS)	285	160 714	.3	152	110 887	.2
	FRESH FISH AND SEAFOOD.	5	1 592	(Z)	1	(D)	(D)
20361	FROZEN PACKAGED FISH, AND OTHER SEAFOOD	64	66 936	.1	2	(D)	(D)
20362	FRESH PACKAGED FISH AND OTHER SEAFOOD	11	17 390	(Z)	2	(D)	(D)
20371	FROZEN FRUITS, JUICES, AND ADES	241	31 571	.1	14	277	(Z)
20372	FROZEN VEGETABLES	41	73 312	.1	2	(D)	(D)
20373	FROZEN PREPARED FOODS	277	111 040	.2	62	19 474	(Z)
20410-6,50	FLOUR, MEAL (INC. PREPARED AND MIXES)	159	524 404	1.0	148	353 946	.8
20421	POULTRY FEEDS	86	20 489	(Z)	28	4 476	(Z)
20422	LIVESTOCK FEEDS	102	46 224	.1	52	37 042	.1
20423,4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	270	154 881	.3	101	38 842	.1
20430	CEREAL BREAKFAST FOODS.	149	240 216	.5	133	242 453	.5
20440	MILLED RICE AND BY-PRODUCTS	21	40 268	.1	4	22 843	(Z)
20460	WET CORN MILLING PRODUCTS	55	23 090	(Z)	68	277 058	.6
20511	BREAD AND BREAD-TYPE ROLLS.	67	31 387	.1	367	169 394	.4
20512	SWEET YEAST GOODS	60	7 330	(Z)	309	16 380	(Z)
20513	SOFT CAKES.	39	15 407	(Z)	377	41 779	.1
20514-7	PIES, DOUGHNUTS, PASTRIES AND HANDMADE COOKIES	32	6 596	(Z)	333	20 942	(Z)
20521,2	BISCUITS AND CRACKERS	560	579 151	1.1	205	52 861	.1
20610	SUGAR CANE MILL PRODUCTS, BY-PRODUCTS	1	(D)	(D)	1	(D)	(D)
20620	REFINED CANE SUGAR AND BY-PRODUCTS.	9	4 323	(Z)	9	498 680	1.1
20630	REFINED BEET SUGAR AND BY-PRODUCTS.	3	56 482	.1	3	4 225	(Z)
20710-6	CONFECTIONERY PRODUCTS.	384	82 230	.2	88	57 027	.1
20720,8,998	CHOCOLATE AND COCOA PRODUCTS.	202	153 616	.3	79	182 199	.4
20730	CHEWING GUM AND CHEWING GUM BASE.	9	549	(Z)	16	81 270	.2
20820	MALT LIQUORS AND BREWING BY-PRODUCTS.	71	130 341	.2	9	74 556	.2
20830	MALT AND MALT BY-PRODUCTS	174	115 060	.2	17	286 182	.6
20840	WINES, BRANDY, AND BRANDY SPIRITS	23	31 140	.1	62	92 879	.2
20850-3	DISTILLED LIQUOR, EXCEPT BRANDY	35	645 390	1.2	177	1 247 475	2.7
20860	BOTTLED AND CANNED SOFT DRINKS.	301	112 010	.2	77	29 762	.1
20870-4	FLAVORINGS.	141	13 083	(Z)	133	15 143	(Z)
20911,2	COTTONSEED OIL.	3	2 884	(Z)	4	1 412	(Z)
20921	SOYBEAN OIL	3	14 750	(Z)	9	5 845	(Z)
20922	OTHER SOYBEAN OIL MILL PRODUCTS	2	(D)	(D)	6	2 363	(Z)
20931-33	PRODUCTS OF OTHER VEGETABLE OIL MILLS	61	16 103	(Z)	59	52 352	.1
20941	GREASE AND INEDIBLE TALLOW.	4	96	(Z)	2	(D)	(D)
20942	FEED AND FERTILIZER BY-PRODUCTS	7	558	(Z)	4	1 537	(Z)
20943	ANIMAL AND MARINE OIL MILL PRODUCTS, INCLUDING FOODS	10	658	(Z)	9	1 301	(Z)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

[1]Percentages may not add due to rounding.

TABLE 3A. Manufacturers' Sales Branches and Sales Offices—United States: 1963—Continued

[Metals service centers and metals sales offices not included in this table. (See table 6A)]

Product class code	Product class	Manufacturers' sales branches (with stocks)			Manufacturers' sales offices (without stocks)		
		Establishments (number)	Sales ($1,000)	Percent of total	Establishments (number)	Sales ($1,000)	Percent of total
20961,2	SHORTENING, COOKING OILS, MARGARINE	810	142 273	.3	132	324 730	.7
20970	MANUFACTURED ICE	3	103	(Z)	3	74	(Z)
20980	MACARONI AND NOODLE PRODUCTS	78	29 674	.1	28	4 513	(Z)
20992	CHIPS (POTATO, CORN, ETC.)	109	60 279	.1	53	5 113	(Z)
20951,2	ROASTED AND CONCENTRATED COFFEE	275	592 878	1.1	59	228 157	.5
	TEA	248	25 466	(Z)	58	116 137	.3
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	639	419 372	.8	307	205 174	.4
	AGRICULTURAL SEED	10	53	(Z)	1	(D)	(D)
21110	CIGARETTES	4	489 829	.9	1	(D)	(D)
21210	CIGARS	41	92 009	.2	4	19 275	(Z)
21310	CHEWING AND SMOKING TOBACCO AND SNUFF	10	13 154	(Z)	3	20 953	(Z)
21411,2	STEMMED AND REDRIED TOBACCO	1	(D)	(D)	6	2 744	(Z)
	FOOD AND KINDRED PRODUCTS, N.E.C.	70	25 145	(Z)	7	377	(Z)
22111-6	GREY GOODS - COTTON BROAD-WOVEN FABRICS	33	114 044	.2	82	328 124	.7
22117,617	FINISHED COTTON BROAD-WOVEN FABRICS	25	95 135	.2	101	477 586	1.0
22110,8,9	FABRICATED, COTTON TEXTILE PRODUCTS	9	150 678	.3	104	248 621	.5
22211-7	GREY GOODS-SYNTHETIC BROAD-WOVEN FABRICS AND RELATED PRODUCTS	11	128 301	.2	59	340 555	.7
22218,628	FINISHED MAN-MADE FIBER AND SILK BROAD WOVEN FABRICS	18	143 327	.3	52	293 204	.6
22219,23926	FINISHED BLANKETS, BEDSPREADS	16	23 912	(Z)	32	59 215	.1
22310-4, 22316-19	WOOL FABRICS AND RELATED PRODUCTS	11	36 838	.1	25	335 224	.7
22410-5	NARROW FABRICS	23	11 252	(Z)	24	18 576	(Z)
22511-3	FULL-FASHIONED HOSIERY	13	4 754	(Z)	16	8 202	(Z)
22514,5 22520-4	SEAMLESS HOSIERY	16	18 405	(Z)	20	82 176	.2
22530-3, 23212,23312, 23612	KNIT OUTERWEAR	13	18 669	(Z)	23	24 724	.1
22541,23215, 23221	MEN'S, BOYS' KNIT UNDERWEAR, NIGHTWEAR	20	30 958	.1	32	74 365	.2
22542,3, 23410-3	WOMEN'S, CHILDRENS' KNIT UNDERWEAR, NIGHTWEAR	11	64 608	.1	23	48 031	.1
22560-2	KNIT FABRICS	8	12 996	(Z)	39	153 667	.3
22590	KNIT GLOVES AND OTHER KNIT PRODUCTS	2	(D)	(D)	1	(D)	(D)
22710-2, 22720,90	WOVEN AND TUFTED CARPETS AND RUGS	20	145	(Z)	25	104 884	.2
22810-4, 22690	YARNS, EXCEPT WOOL	11	14 646	(Z)	35	138 970	.3
22820-2	THROWN AND REWOUND YARNS	-	-	-	11	31 925	.1
22830-2	WOOL YARN	5	14 502	(Z)	11	18 092	(Z)
22840-3	THREAD	31	50 989	.1	34	10 754	(Z)
22910	FELT GOODS, N.E.C.	8	4 997	(Z)	27	21 884	(Z)
22920	LACE GOODS	5	26 335	.1	1	(D)	(D)
22930	PADDING AND UPHOLSTERY FILLING	22	19 345	(Z)	-	-	-
22940	RECOVERED FIBERS, PROCESSED MILL WASTE	6	2 172	(Z)	2	(D)	(D)
22950-3	COATED FABRICS, NOT RUBBERIZED	5	22 938	(Z)	12	37 529	.1
22960	TIRE CORD AND FABRIC	4	1 794	(Z)	28	46 907	.1
22980-3	CORDAGE AND TWINE	54	27 036	.1	34	22 196	(Z)
22990-2	TEXTILE GOODS, N.E.C.	35	66 245	.1	51	97 492	.2
23110-4	MEN'S AND BOYS' SUITS AND COATS	15	17 762	(Z)	11	27 053	.1
23214	MEN'S, BOYS' WOVEN DRESS, SPORT SHIRTS	16	67 124	.1	44	181 203	.4
23230	MEN'S AND BOYS' NECKWEAR	2	(D)	(D)	16	1 607	(Z)
23271	MEN'S BOYS' SEPARATE TROUSERS, EX. WORK	22	30 480	.1	27	32 792	.1
23280-2	WORK CLOTHING	17	23 158	(Z)	31	159 906	.3
23290-2	MEN'S AND BOYS' CLOTHING, N.E.C.	18	36 664	.1	38	21 189	(Z)
23317	BLOUSES	4	2 058	(Z)	25	10 031	(Z)
23350-2	WOMEN'S, MISSES' AND JUNIORS' DRESSES	9	12 430	(Z)	13	5 742	(Z)
23370-4	WOMEN'S, MISSES' AND JUNIORS' SUITS, COATS, AND SKIRTS	4	1 648	(Z)	25	23 896	.1
23390-2	WOMEN'S, MISSES', JUNIORS' OUTERWEAR, N.E.C.	9	6 351	(Z)	51	50 786	.1
23420-22	CORSETS AND ALLIED GARMENTS	16	44 923	.1	25	128 772	.3
23510	MILLINERY	1	(D)	(D)	-	-	-
23520-2	HATS AND CAPS	3	8 998	(Z)	7	12 070	(Z)
23610	CHILDREN'S DRESSES (EXCEPT KNIT)	7	14 000	(Z)	8	16	(Z)
23630-90	GIRLS AND CHILDREN'S COATS, SUITS, AND OTHER OUTERWEAR	4	3 394	(Z)	19	2 993	(Z)
23710	FUR GOODS	-	-	-	2	(D)	(D)
23810,2	DRESS AND WORK GLOVES (EXCEPT KNIT AND ALL LEATHER)	5	18 858	(Z)	-	-	-
23840,50,60, 70,72,90	OTHER APPAREL (ROBES, RAINCOATS, BELTS, ETC.)	24	14 793	(Z)	56	24 459	.1
23910	CURTAINS AND DRAPERIES (EXCEPT LACE)	14	22 143	(Z)	16	16 682	(Z)
23920,8,9	LINENS, DOMESTICS (SHEETS, TOWELS, ETC)	35	69 582	.1	70	126 447	.3
23930	TEXTILE BAGS, (EXCEPT LAUNDRY)	8	12 008	(Z)	30	39 027	.1
23940	CANVAS PRODUCTS	10	2 928	(Z)	-	-	-
23961-8	TRIMMINGS AND STITCHING	6	7 818	(Z)	6	3 311	(Z)
23970,90	FABRICATED TEXTILE FABRICS, N.E.C.	10	4 445	(Z)	28	49 663	.1
	TEXTILES AND APPAREL, N.E.C.	3	2 126	(Z)	22	4 239	(Z)
24110	LOGS, BOLTS, AND PULPWOOD	12	5 347	(Z)	9	32 609	.1
24211	ROUGH LUMBER AND SAWED TIES	40	12 398	(Z)	34	49 660	.1

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3A. Manufacturers' Sales Branches and Sales Offices—United States: 1963—Continued

[Metals service centers and metals sales offices not included in this table. (See table 6A)]

Product class code	Product class	Manufacturers' sales branches (with stocks)			Manufacturers' sales offices (without stocks)		
		Establishments (number)	Sales ($1,000)	Percent of total	Establishments (number)	Sales ($1,000)	Percent of total
24212	DRESSED LUMBER	241	198 598	.4	55	91 006	.2
24217,8	SOFTWOOD, CUT STOCK, FLOORING AND OTHER SAWMILL AND PLANING MILL PRODUCTS	52	15 638	(Z)	8	3 423	(Z)
24260-2	HARDWOOD DIMENSION AND FLOORING	88	4 663	(Z)	9	9 624	(Z)
24290	SHINGLES, COOPERAGE STOCK AND EXCELSIOR PRODUCTS	55	12 335	(Z)	3	2 841	(Z)
24310-8	MILLWORK	284	82 242	.2	19	16 681	(Z)
24320-6	VENEER AND PLYWOOD	263	349 694	.7	12	55 287	.1
24330-2	PREFABRICATED WOODEN BUILDINGS AND STRUCTURAL MEMBERS	42	6 983	(Z)	10	2 157	(Z)
24410-2	NAILED WOODEN BOXES AND SHOOK	3	1 682	(Z)	1	(D)	(D)
24420,30,50	WIREBOUND BOXES, VENEER AND PLYWOOD CONTAINERS, SLACK AND TIGHT COOPERAGE	3	8 030	(Z)	4	3 668	(Z)
24990-6	WOOD PRODUCTS, N.E.C.	324	124 496	.2	117	130 587	.3
25110-7	WOOD FURNITURE, NOT UPHOLSTERED	19	20 992	(Z)	32	14 161	(Z)
25120-6	WOOD FURNITURE, UPHOLSTERED	16	15 703	(Z)	11	9 560	(Z)
25140-4	METAL HOUSEHOLD FURNITURE	11	721	(Z)	5	4 667	(Z)
25150-6	MATTRESSES AND BEDSPRINGS	72	50 001	.1	7	17 352	(Z)
25190	HOUSEHOLD FURNITURE, N.E.C.	10	35 921	.1	10	3 151	(Z)
25210	WOOD OFFICE FURNITURE	14	6 808	(Z)	6	1 040	(Z)
25220-4	METAL OFFICE FURNITURE	237	92 028	.2	68	17 582	(Z)
25310-2	PUBLIC BUILDING FURNITURE	61	24 898	(Z)	12	7 632	(Z)
25410-20	PARTITIONS AND FIXTURES-WOOD AND METAL	104	26 116	(Z)	55	37 123	.1
25910-2	VENETIAN BLINDS AND SHADES	42	20 368	(Z)	3	1 548	(Z)
25990	FURNITURE AND FIXTURES, N.E.C.	9	649	(Z)	11	3 458	(Z)
	WOOD AND FURNITURE, N.E.C.	1	(D)	(D)	1	(D)	(D)
26111,2	PULP MILL PRODUCTS	10	7 108	(Z)	72	55 682	.1
26211	NEWSPRINT	6	1 710	(Z)	12	81 008	.2
26212	GROUNDWOOD PAPER, UNCOATED	2	(D)	(D)	20	81 590	.2
26213	PAPER-MACHINE COATED PAPER	6	1 994	(Z)	47	202 770	.4
26214	BOOK PAPER, UNCOATED	3	5 296	(Z)	58	122 702	.3
26215	FINE PAPER, INCLUDING THIN PAPER	17	14 669	(Z)	57	138 936	.3
26216	COARSE PAPER	5	18 149	(Z)	88	163 865	.4
26217	SPECIAL INDUSTRIAL PAPER	5	8 794	(Z)	60	25 082	.1
26218	SANITARY TISSUE STOCK, OTHER TISSUE PAPER	11	830	(Z)	34	25 718	.1
26311	CONTAINER BOARD	6	10 413	(Z)	45	206 667	.4
26312	SPECIAL FOOD BOARD	5	4 553	(Z)	27	41 569	.1
26313	FOLDING BOXBOARD STOCK, EXCEPT SPECIAL FOOD BOARD	7	12 495	(Z)	55	138 835	.3
26314-6	OTHER PAPER MILL PRODUCTS	7	9 541	(Z)	50	43 458	.1
26410-6	PAPER, COATED AND GLAZED	83	228 646	.4	190	158 093	.3
26420	ENVELOPES	4	6 940	(Z)	23	19 569	(Z)
26431-3	BAGS, EXCEPT TEXTILE BAGS	18	7 646	(Z)	131	315 817	.7
26440	WALLPAPER	493	12 321	(Z)	13	2 666	(Z)
26451,2	DIE CUT PAPER AND BOARD	423	96 470	.2	65	8 270	(Z)
26491	STATIONERY, TABLETS, RELATED PRODUCTS	174	29 384	.1	21	4 047	(Z)
26492	WRAPPING PRODUCTS (GIFT WRAP, ETC.)	22	12 967	(Z)	47	23 970	.1
26493	SANITARY TISSUE HEALTH PRODUCTS	14	462	(Z)	41	220 200	.5
26472	SANITARY NAPKINS AND TAMPONS	4	2 045	(Z)	8	54 228	.1
26471	OTHER CONVERTED PAPER, BOARD PRODUCTS	30	45 640	.1	110	133 178	.3
26510-20	PAPERBOARD BOXES AND CARTONS (INCLUDING SET-UP)	13	29 932	.1	98	177 070	.4
26530	CORRUGATED AND SOLID FIBER BOXES, INCLUDING PALLETS	39	187 418	.4	113	244 315	.5
26541-3	SANITARY FOOD CONTAINERS	17	21 635	(Z)	53	176 634	.4
26551,2	FIBER CANS, TUBES, DRUMS, ETC.	3	18 310	(Z)	50	72 697	.2
26610-2	BUILDING PAPER AND BOARD	31	46 452	.1	116	85 777	.2
27111-7	NEWSPAPERS, MAGAZINES, PERIODICALS	16	17 728	(Z)	88	108 764	.2
27311-3	BOOKS, PAMPHLETS	53	78 682	.1	76	133 620	.3
27515,25	ADVERTISING SPECIALTIES, CALENDARS, NOVELTIES	5	1 440	(Z)	51	11 402	(Z)
27511-4, 27516-24, 27526-7	PRODUCTS OF COMMERCIAL PRINTING	186	36 103	.1	334	149 368	.3
27611-3	MANIFOLD BUSINESS FORMS	72	41 912	.1	329	252 976	.5
27710-2	GREETING CARDS	22	31 558	.1	24	39 575	.1
27821,2	BLANKBOOKS, LOOSELEAF BINDERS	73	18 121	(Z)	52	7 215	(Z)
27891-27940	SERVICES TO PRINTING TRADE (BUILDING, PHOTOENGRAVING, ETC.)	224	12 389	(Z)	-	-	-
	PAPER AND RELATED PRODUCTS, N.E.C.	17	1 715	(Z)	15	2 720	(Z)
28121-4	ALKALIES AND CHLORINE	50	100 212	.2	78	207 462	.4
28132-4	INDUSTRIAL GASES	140	67 435	.1	51	44 056	.1
28140,50-3	CYCLIC CRUDES AND INTERMEDIATE COAL TAR PRODUCTS	128	304 505	.6	118	220 697	.5
28160-3	INORGANIC PIGMENTS	76	155 880	.3	45	52 935	.1
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C.	212	683 222	1.3	270	1 005 300	2.2
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C.	254	399 541	.8	292	769 451	1.7
28210-9	PLASTIC MATERIALS	109	633 860	1.2	226	859 646	1.9
28220	SYNTHETIC RUBBER	13	125 578	.2	39	133 603	.3
28231-2	CELLULOSE MAN-MADE FIBERS	9	48 511	.1	38	311 589	.7
28240	SYNTHETIC ORGANIC FIBERS, NONCELLULOSE	12	567 075	1.1	30	519 612	1.1
28310-2	BIOLOGICAL PRODUCTS	129	35 740	.1	18	52 288	.1
28330-2	MEDICINALS AND BOTANICALS	74	84 692	.2	24	26 933	.1
28340-9	PHARMACEUTICAL PREPARATIONS	274	1 313 019	2.5	42	179 592	.4
28410-6	SOAP, AND OTHER DETERGENTS	240	105 106	.2	205	1 227 777	2.6
28420-4	POLISHES AND INSECTICIDES	122	132 141	.3	287	143 362	.3

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TABLE 3A. Manufacturers' Sales Branches and Sales Offices—United States: 1963—Continued

[Metals service centers and metals sales offices not included in this table. (See table 6A)]

Product class code	Product class	Manufacturers' sales branches (with stocks)			Manufacturers' sales offices (without stocks)		
		Establishments (number)	Sales ($1,000)	Percent of total	Establishments (number)	Sales ($1,000)	Percent of total
28430	SURFACE ACTIVE AND FINISHING AGENTS	42	18 441	(Z)	119	60 976	.1
28440-5	TOILET PREPARATIONS	122	516 391	1.0	117	395 993	.9
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS	1 172	303 157	.6	89	93 047	.2
28516,7	INDUSTRIAL PRODUCT FINISHES AND SPECIAL COATINGS	583	97 594	.2	43	89 522	.2
28519	MISCELLANEOUS PAINT PRODUCTS	911	35 474	.1	31	61 504	.1
28518	PUTTY, CAULKING COMPOUNDS, AND ALLIED PRODUCTS	428	12 117	(Z)	79	27 140	.1
28611,2	GUM, OTHER WOOD CHEMICALS	17	36 757	.1	28	34 196	.1
28710-22	FERTILIZERS	113	153 623	.3	118	347 363	.7
28730,90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS	135	93 927	.2	95	218 957	.5
28910-2	GLUE AND GELATIN	179	29 856	.1	116	61 666	.1
28921-2	EXPLOSIVES	23	89 571	.2	26	80 367	.2
28930	PRINTING INK	73	79 594	.2	22	7 701	(Z)
28950	CARBON BLACK	12	13 041	(Z)	17	50 879	.1
28991	SALT	9	12 447	(Z)	35	56 492	.1
28993	ESSENTIAL OILS, FIREWORKS, PYROTECHNICS	71	106 422	.2	70	13 868	(Z)
28940,92	CHEMICAL PREPARATIONS, N.E.C.	57	63 294	.1	71	53 000	.1
12110-40	COAL, BITUMINOUS	12	72 935	.1	88	361 043	.8
13110	CRUDE PETROLEUM	2	(D)	(D)	3	588 667	1.3
29111	GASOLINE AND JET FUEL	13	49 144	.1	27	285 096	.6
29112	KEROSENE	6	2 179	(Z)	28	45 278	.1
29113	DISTILLATE FUEL OILS	7	9 046	(Z)	32	155 750	.3
29114	RESIDUAL FUEL OILS	5	855	(Z)	23	111 554	.2
29115	LIQUEFIED PETROLEUM GAS	2	(D)	(D)	61	164 222	.4
29116,29926	LUBRICATING AND SIMILAR OILS	67	44 632	.1	45	76 534	.2
29117,29927	LUBRICATING GREASES	49	4 034	(Z)	41	3 280	(Z)
29118	UNFINISHED OILS AND LUBRICATING OIL BASE STOCK	3	757	(Z)	1	(D)	(D)
29119	ASPHALT	21	12 152	(Z)	23	45 255	.1
29110	OTHER FINISHED PETROLEUM PRODUCTS, INCLUDING WAXES	20	57 732	.1	29	11 908	(Z)
29510	PAVING MIXTURES AND BLOCKS	9	11 104	(Z)	36	34 829	.1
29520-3	ASPHALT FELTS AND COATINGS	41	67 983	.1	97	157 896	.3
29990	OTHER PETROLEUM, COAL PRODUCTS, N.E.C.	7	4 343	(Z)	49	78 265	.2
	CHEMICALS, PETROLEUM PRODUCTS, N.E.C.	-	-	-	1	(D)	(D)
30111	PASSENGER CAR AND MOTORCYCLE PNEUMATIC TIRES (CASINGS)	269	489 978	.9	30	91 365	.2
30112	TRUCK AND BUS (AND OFF-THE-ROAD) PNEUMATIC TIRES	268	332 817	.6	24	32 030	.1
30113-5	OTHER PNEUMATIC TIRES, SOLID TIRES, INNER TUBES, TREAD RUBBER, ETC.	261	184 564	.4	29	18 397	(Z)
30210	RUBBER FOOTWEAR	69	118 582	.2	11	38 164	.1
30310	RECLAIMED RUBBER	1	(D)	(D)	-	-	-
30691	RUBBER BELTS, BELTING	84	53 903	.1	13	9 233	(Z)
30692	RUBBER HOSE AND TUBING	92	63 593	.1	22	5 996	(Z)
30693	SPONGE AND FOAM RUBBER GOODS	42	18 339	(Z)	29	19 526	(Z)
30694	RUBBER FLOOR AND WALL COVERING	23	6 794	(Z)	36	7 868	(Z)
30695	MECHANICAL RUBBER GOODS, N.E.C.	137	62 324	.1	70	31 281	.1
30696	RUBBER HEELS AND SOLES	12	2 969	(Z)	8	331	(Z)
30697	DRUGGIST AND MEDICAL SUNDRIES	9	2 259	(Z)	13	20 915	(Z)
30698	OTHER RUBBER GOODS, N.E.C.	113	88 682	.2	51	20 175	(Z)
30790-9	PLASTIC PRODUCTS	182	94 671	.2	357	231 711	.5
20119	HIDES,SKINS,PELTS	1	(D)	(D)	-	-	-
31610	SUITCASES, BRIEFCASES, BAGS, AND MUSICAL INSTRUMENT CASES	6	8 799	(Z)	-	-	-
31710,20	LADIES' AND CHILDREN'S HANDBAGS AND PURSES, PERSONAL LEATHER GOODS	3	489	(Z)	5	10 457	(Z)
31990	SADDLERY, HARNESS, OTHER LEATHER GOODS	6	3 360	(Z)	6	115	(Z)
32111,2,4	FLAT GLASS (EXC. LAMINATED, AND SAFETY)	281	50 460	.1	37	151 860	.3
32113,32313	LAMINATED GLASS, INCLUDING SAFETY GLASS	233	23 444	(Z)	35	118 639	.3
32210	GLASS CONTAINERS	17	29 110	.1	135	633 878	1.4
32291	TABLE, KITCHEN, ART, NOVELTY GLASSWARE	216	6 676	(Z)	95	147 910	.3
32292	LIGHTING AND ELECTRONIC GLASSWARE	3	4 793	(Z)	17	33 338	.1
32315	MIRRORS	213	5 015	(Z)	15	2 975	(Z)
32293,4, 32316	GLASS FIBER, OTHER PRESSED AND BLOWN GLASSWARE	44	57 401	.1	142	161 704	.3
32410	CEMENT,HYDRAULIC	69	71 495	.1	143	678 648	1.5
32510-2	BRICK AND STRUCTURAL TILE	13	8 227	(Z)	18	15 807	(Z)
32530	CERAMIC WALL AND FLOOR TILE	72	27 009	.1	19	3 404	(Z)
32550	CLAY REFRACTORIES	63	23 861	(Z)	49	54 548	.1
32591,2	STRUCTURAL CLAY PRODUCTS, N.E.C.	19	4 582	(Z)	31	6 091	(Z)
32610	VITREOUS PLUMBING FIXTURES	38	10 010	(Z)	44	64 084	.1
32620,30	VITREOUS CHINA OND OTHER EARTHENWARE TABLE AND KITCHEN ARTICLES	3	945	(Z)	-	-	-
32640	PORCELAIN ELECTRICAL SUPPLIES	55	5 548	(Z)	44	4 831	(Z)
32690	POTTERY PRODUCTS, N.E.C.	41	2 147	(Z)	2	(D)	(D)
32710	CONCRETE BLOCK AND BRICK	11	7 776	(Z)	5	864	(Z)
32721-3	CONCRETE PRODUCTS, EXC. BLOCK AND BRICK	12	6 105	(Z)	29	21 144	(Z)
32730	READY-MIXED CONCRETE	2	(D)	(D)	-	-	-
32740	LIME	9	1 992	(Z)	96	24 994	.1
32750-2	GYPSUM PRODUCTS	20	8 031	(Z)	171	352 051	.8
32810-3	CUT STONE AND STONE PRODUCTS	12	8 385	(Z)	16	6 931	(Z)

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TABLE 3A. Manufacturers' Sales Branches and Sales Offices—United States: 1963—Continued

[Metals service centers and metals sales offices not included in this table. (See table 6A)]

Product class code	Product class	Manufacturers' sales branches (with stocks)			Manufacturers' sales offices (without stocks)		
		Establishments (number)	Sales ($1,000)	Percent of total	Establishments (number)	Sales ($1,000)	Percent of total
32910-4	ABRASIVE PRODUCTS	81	196 156	.4	36	59 916	.1
32920-7	ASBESTOS PRODUCTS	121	155 530	.3	162	140 517	.3
32930-3	GASKETS AND INSULATIONS	39	30 213	.1	33	17 997	(Z)
32950	MINERALS AND EARTHS, GROUND OR OTHERWISE TREATED	45	24 313	(Z)	52	38 376	.1
32960-2	MINERAL WOOL	85	113 705	.2	144	192 100	.4
32970	NONCLAY REFRACTORIES	38	19 773	(Z)	42	96 196	.2
32990	OTHER NONMETALLIC MINERAL PROD. N.E.C.	15	50 611	.1	14	1 556	(Z)
24330-2	PREFABRICATED WOODEN BUILDINGS AND STRUCTURAL MEMBERS	-	-	-	8	16 523	(Z)
25410-20	PARTITIONS AND FIXTURES-WOOD AND METAL	9	1 446	(Z)	2	(D)	(D)
	PROD. OF RUBBER, PLASTIC, ETC., N.E.C.	4	96	(Z)	54	24 429	.1
35111,2	STEAM ENGINES AND TURBINES	65	182 221	.3	229	170 711	.4
35191	GASOLINE ENGINES (EXC. OUTBOARD, AIRCRAFT, AUTOMOBILE, TRUCK, BUS, TANK)	31	11 451	(Z)	20	9 891	(Z)
35192	DIESEL AND SEMI-DIESEL ENGINES	78	33 284	.1	41	68 316	.1
35197	PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES	146	100 230	.2	55	26 337	.1
35193-6	OTHER INTERNAL COMBUSTION ENGINES	48	21 151	(Z)	20	2 040	(Z)
35227	LAWN MOWERS	16	2 299	(Z)	1	(D)	(D)
35222-6,8	FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS)	248	1 432 844	2.7	18	138 354	.3
35311,2	TRACKLAYING TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	91	43 813	.1	10	32 351	.1
35313	PARTS AND ATTACHMENTS FOR TRACKLAYING, CONTRACTORS' OFF-HWY. WHEEL TRACTORS	63	76 000	.1	6	7 159	(Z)
35314	POWER CRANES, DRAGLINES, SHOVELS, PARTS	25	76 640	.1	29	49 782	.1
35316	MIXERS, PAVERS, AND RELATED EQUIPMENT	14	8 182	(Z)	34	12 612	(Z)
35317	INTEGRAL TRACTOR SHOVEL LOADERS	52	12 146	(Z)	5	7 354	(Z)
35318	SCRAPERS, GRADERS, ROLLERS, AND OFF-HIGHWAY TRUCKS, TRAILERS AND WAGONS	41	26 877	.1	5	19 393	(Z)
35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	213	111 606	.2	10	5 927	(Z)
35321-4	MINING MACHINERY AND EQUIPMENT	160	57 030	.1	129	71 497	.2
35331-4	OIL FIELD MACHINERY AND EQUIPMENT	105	58 123	.1	92	117 201	.3
35340	ELEVATORS, AND MOVING STAIRWAYS	31	6 044	(Z)	24	16 897	(Z)
35351,2	CONVEYORS	63	52 049	.1	131	66 313	.1
35361,2	HOISTS, CRANES, AND MONORAILS	115	11 671	(Z)	49	27 935	.1
35370	INDUSTRIAL TRUCKS AND TRACTORS	64	87 987	.2	17	4 705	(Z)
35411-9	METAL-CUTTING MACHINE TOOLS	40	33 526	.1	84	120 556	.3
35421-4	METAL-FORMING MACHINE TOOLS	36	2 650	(Z)	30	19 577	(Z)
35441-2	SPECIAL DIES AND TOOLS	49	12 197	(Z)	8	926	(Z)
35451-3	MACHINE TOOL ACCESSORIES	64	78 282	.1	50	30 935	.1
35481-5	METALWORKING MACHINERY, N.E.C.	317	158 640	.3	69	19 205	(Z)
35511-3	FOOD PRODUCTS MACHINERY	120	48 770	.1	113	17 958	(Z)
35521,2	TEXTILE MACHINERY	7	9 329	(Z)	29	52 746	.1
35531-2	WOODWORKING MACHINERY	41	15 621	(Z)	14	9 256	(Z)
35540	PAPER INDUSTRIES MACHINERY	8	4 641	(Z)	43	17 292	(Z)
35551,2	PRINTING TRADES MACHINERY	77	106 822	.2	57	36 493	.1
35591-5	SPECIAL INDUSTRY MACHINERY, N.E.C.	67	38 673	.1	149	118 231	.3
35611-6	PUMPS AND COMPRESSORS	328	283 412	.5	275	155 856	.3
35621-4	BALL AND ROLLER BEARINGS	96	152 306	.3	92	225 571	.5
35641,2	BLOWERS AND FANS	50	14 622	(Z)	147	50 413	.1
35650	INDUSTRIAL PATTERNS	10	4 337	(Z)	4	279	(Z)
35661-3	POWER TRANSMISSION EQUIPMENT	158	95 208	.2	317	138 112	.3
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	151	37 508	.1	247	194 301	.4
35711,2	COMPUTING AND RELATED MACHINES	1 341	2 090 743	4.0	143	232 572	.5
35720	TYPEWRITERS AND PARTS	572	262 063	.5	6	1 524	(Z)
35760	SCALES AND BALANCES	235	41 935	.1	42	4 923	(Z)
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	1 210	269 241	.5	186	19 523	(Z)
35811-2	AUTOMATIC VENDING MACHINES	27	24 947	(Z)	2	(D)	(D)
35820	COMMERCIAL LAUNDRY EQUIPMENT	15	23 667	(Z)	9	8 185	(Z)
35853	COMMERCIAL REFRIGERATION EQUIPMENT	26	24 338	(Z)	38	47 756	.1
35851-4-7	OTHER REFRIGERATION MACHINERY	105	101 194	.2	227	276 319	.6
35860	MEASURING AND DISPENSING PUMPS	34	18 786	(Z)	10	4 449	(Z)
35891	COMMERCIAL COOKING, FOOD WARMING EQPT.	12	2 518	(Z)	2	(D)	(D)
35892,3	SERVICE INDUSTRY MACHINES, N.E.C.	68	12 915	(Z)	66	5 432	(Z)
35990	CARBURETORS, PISTONS, AND OTHER MACHINE SHOP PRODUCTS	44	12 431	(Z)	57	13 084	(Z)
	MACHINE RENTAL AND ROYALTY RECEIPTS FROM CUSTOMERS	16	9 848	(Z)	7	4 797	(Z)
30691,2	RUBBER BELTS, BELTING, HOSE AND TUBING	-	390	(Z)	1	(D)	(D)
	MACHINERY, N.E.C.	3	71	(Z)	2	(D)	(D)
36111-3	ELECTRICAL MEASURING INSTRUMENTS	221	267 141	.5	320	55 746	.1
36121-3	TRANSFORMERS	162	175 531	.3	349	350 139	.8
36131-4	SWITCHGEAR AND SWITCHBOARDS	171	158 881	.3	458	236 446	.5
36211	FRACTIONAL HORSEPOWER MOTORS	141	83 280	.2	265	129 936	.3
36212	INTEGRAL HORSEPOWER MOTORS, GENERATORS	153	103 259	.2	406	224 469	.5
36213-6	OTHER MOTORS AND GENERATORS	153	99 469	.2	243	131 610	.3
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS	164	153 702	.3	460	234 168	.5
36231-3	WELDING APPARATUS	109	98 848	.2	44	37 068	.1
36240	CARBON AND GRAPHITE PRODUCTS	27	1 063	(Z)	23	18 020	(Z)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3A. Manufacturers' Sales Branches and Sales Offices—United States: 1963—Continued

[Metals service centers and metals sales offices not included in this table. (See table 6A)]

Product class code	Product class	Manufacturers' sales branches (with stocks)			Manufacturers' sales offices (without stocks)		
		Establishments (number)	Sales ($1,000)	Percent of total	Establishments (number)	Sales ($1,000)	Percent of total
36291-3	ELECTRICAL INDUSTRIAL GOODS	128	110 875	.2	263	71 269	.2
36311,2	HOUSEHOLD COOKING EQUIPMENT	26	37 982	.1	12	10 094	(Z)
36321	HOUSEHOLD REFRIGERATORS	9	63 928	.1	-	-	-
36322	HOME AND FARM FREEZERS	7	12 746	(Z)	-	-	-
36331,2	HOUSEHOLD LAUNDRY EQUIPMENT	28	189 669	.4	139	27 828	.1
36341-4	ELECTRICAL HOUSEWARES AND FANS	85	31 686	.1	218	75 482	.2
36350	HOUSEHOLD VACUUM CLEANERS	5	2 894	(Z)	155	63 489	.1
36360	SEWING MACHINES	25	16 434	(Z)	2	(D)	(D)
36391,3	HOUSEHOLD APPLIANCES, N.E.C.	122	148 804	.3	197	45 177	.1
36410	ELECTRIC LAMPS	121	304 041	.6	50	186 636	.4
36421,7	RESIDENTIAL TYPE ELECTRIC FIXTURES	13	20 589	(Z)	20	4 205	(Z)
36422,3	COMMERCIAL, INSTITUTIONAL, AND INDUSTRIAL TYPE ELECTRIC FIXTURES	63	19 963	(Z)	93	45 467	.1
36424	VEHICULAR LIGHTING EQUIPMENT, ELECTRIC	2	(D)	(D)	18	11 169	(Z)
36425,6	OTHER ELECTRIC AND NON-ELECTRIC LIGHTING EQUIPMENT	98	19 119	(Z)	142	24 013	.1
36430	CURRENT CARRYING DEVICES	156	65 804	.1	169	29 214	.1
36441-3	NONCURRENT CARRYING DEVICES	197	69 517	.1	125	40 602	.1
36511	HOUSEHOLD AND AUTOMOBILE RADIOS, AND RADIO-PHONOGRAPH COMBINATIONS	61	57 157	.1	9	50 077	.1
36512	HOUSEHOLD TV RECEIVERS, INCLUDING TV COMBINATIONS	20	109 628	.2	9	34 592	.1
36513	RECORDERS, AMPLIFIERS, PHONOGRAPHS AND OTHER AUDIO EQP., ACCESSORIES	73	73 706	.1	23	24 624	.1
36520	PHONOGRAPH RECORDS	66	71 863	.1	20	48 355	.1
36611,2	TELEPHONE, TELEGRAPH APPARATUS	45	1 430 575	2.7	12	102 440	.2
36621-8	RADIO, TV COMMUNICATION EQUIPMENT	166	269 892	.5	166	130 640	.3
36710	ELECTRON TUBES, RECEIVING TYPE	51	36 335	.1	74	119 277	.3
36720	CATHODE RAY PICTURE TUBES	10	3 231	(Z)	37	68 547	.1
36730	TRANSMITTING, INDUSTRIAL, SPECIAL PURPOSE ELECTRON TUBES (EXC. X-RAY)	47	11 832	(Z)	82	84 334	.2
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	407	166 819	.3	331	437 230	.9
36911,2	STORAGE BATTERIES	56	17 189	(Z)	38	86 286	.2
36920	PRIMARY BATTERIES, DRY AND WET	44	4 788	(Z)	18	25 688	.1
36930	X-RAY AND THERAPEUTIC APPARATUS	82	25 059	(Z)	45	4 214	(Z)
36941-6	ENGINE ELECTRICAL EQUIPMENT	81	11 173	(Z)	19	1 837	(Z)
36992-6	ELECTRICAL PRODUCTS, N.E.C.	12	73 017	.1	91	62 327	.1
33574	COMMUNICATIONS WIRE AND CABLE	117	262 452	.5	110	49 978	.1
33577	MAGNET WIRE	51	19 669	(Z)	80	59 378	.1
33578	POWER WIRE AND CABLE	102	33 065	.1	190	83 300	.2
33571-3,6,9	OTHER DRAWN, INSULATED NONFERROUS WIRE	107	97 448	.2	126	115 476	.2
	ELECTRICAL PRODUCTS, N.E.C.	14	2 077	(Z)	59	2 827	(Z)
37130	TRUCK AND BUS BODIES	227	28 619	.1	66	233 360	.5
37150	TRUCK TRAILERS	138	227 446	.4	17	11 958	(Z)
37171	PASSENGER CARS, KNOCKED DOWN -ASSEMBLED	141	9 506 744	18.1	160	8 801 283	18.9
37172	TRUCK TRACTORS, TRUCK CHASSIS AND TRUCKS (CHASSIS OF OWN MANUFACTURE)	397	1 516 390	2.9	14	83 976	.2
37173	MOTOR COACHES (EXC. TROLLEY BUSSES) AND FIRE TRUCKS (CHASSIS OF OWN MANUFCTR)	35	4 729	(Z)	-	-	-
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	1 124	1 985 753	3.8	181	659 652	1.4
37211-6	AIRCRAFT	4	7 159	(Z)	2	(D)	(D)
37222-4,5,8	AIRCRAFT AND MISSILE ENGINES AND PARTS	7	95 710	.2	13	92 582	.2
37230	AIRCRAFT PROPELLERS AND PARTS	4	1 356	(Z)	3	3 066	(Z)
37291-4	AIRCRAFT EQUIPMENT, N.E.C.	16	43 847	.1	32	64 617	.1
37311-4	BOATS, SHIPS	1	(D)	(D)	10	25 057	.1
37411-3	LOCOMOTIVES AND PARTS	55	142 029	.3	8	3 633	(Z)
37421-3	RAILROAD AND STREET CARS	1	(D)	(D)	17	169 198	.4
37510	BICYCLES, MOTORCYCLES, MOTORBIKES, SCOOTERS, AND PARTS	3	3	(Z)	-	-	-
37910	TRAILER COACHES, HOUSING TYPES	-	-	-	5	18 721	(Z)
37991-2	TRANSPORTATION EQUIPMENT, N.E.C.	29	6 296	(Z)	7	1 988	(Z)
38111	AIRCRAFT FLIGHT NAUTICAL AND NAVIGATION INSTRUMENTS, AUTOMATIC PILOTS	17	612	(Z)	28	35 637	.1
38112,3	OTHER ENGINEERING, LABORATORY, AND SCIENTIFIC INSTRUMENTS	81	29 307	.1	32	39 538	.1
38211-6	MECHANICAL MEASURING DEVICES	166	127 314	.2	255	146 492	.3
38220	AUTOMATIC TEMPERATURE CONTROLS	81	111 053	.2	102	56 251	.1
38311-2	OPTICAL INSTRUMENTS AND LENSES	196	34 246	.1	13	6 084	(Z)
38410	SURGICAL AND MEDICAL INSTRUMENTS	84	32 501	.1	11	8 219	(Z)
38421-4	SURGICAL APPLIANCES AND SUPPLIES	135	104 463	.2	20	27 355	.1
38430	DENTAL EQUIPMENT AND SUPPLIES	2	(D)	(D)	1	(D)	(D)
38510	OPTHALMIC GOODS	446	107 907	.2	4	2 898	(Z)
38613	MOTION PICTURE EQUIPMENT	16	13 842	(Z)	8	1 450	(Z)
38615	PHOTOGRAPHIC SENSITIZED FILM AND PLATES	146	388 564	.7	27	49 861	.1
38616,7	SENSITIZED PHOTOGRAPHIC PAPER AND CLOTH	183	174 289	.3	14	12 667	(Z)
38611,2,8	PHOTO EQUIPMENT AND SUPPLIES, N.E.C.	256	369 298	.7	45	65 960	.1
38711-5	WATCHES AND CLOCKS	43	3 700	(Z)	68	72 454	.2
38720	WATCH CASES	-	-	-	1	(D)	(D)
39111,2	JEWELRY, PRECIOUS METAL	12	24 451	(Z)	4	1 317	(Z)
39120	JEWELERS' FINDINGS AND MATERIALS	-	-	-	2	(D)	(D)
39130	LAPIDARY WORK	1	(D)	(D)	1	(D)	(D)
39141,2	SILVERWARE AND PLATED WARE	9	20 232	(Z)	-	-	-
39311-4	MUSICAL INSTRUMENTS AND PARTS	18	45 142	.1	5	34 830	.1
39410	GAMES AND TOYS, EXCEPT DOLLS AND CHILDREN'S VEHICLES	15	62 746	.1	8	39 949	.1
39420	DOLLS AND STUFFED TOY ANIMALS	-	-	-	5	24 876	.1
39491,2	SPORTING AND ATHLETIC GOODS	124	290 899	.6	24	11 469	(Z)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3A. Manufacturers' Sales Branches and Sales Offices—United States: 1963—Continued

[Metals service centers and metals sales offices not included in this table. (See table 6A)]

Product class code	Product class	Manufacturers' sales branches (with stocks)			Manufacturers' sales offices (without stocks)		
		Establishments (number)	Sales ($1,000)	Percent of total	Establishments (number)	Sales ($1,000)	Percent of total
39510	PENS AND MECHANICAL PENCILS	3	8 920	(Z)	6	7 491	(Z)
39521,2	LEAD PENCILS AND ART GOODS	39	7 030	(Z)	5	10 689	(Z)
39530	MARKING DEVICES	9	4 901	(Z)	17	1 185	(Z)
39550	CARBON PAPER AND INKED RIBBONS	662	63 363	.1	28	8 653	(Z)
39610	COSTUME JEWELRY	4	11 613	(Z)	9	15 003	(Z)
39620	ARTIFICIAL FLOWERS	1	(D)	(D)	-	-	-
39630	BUTTONS	10	2 928	(Z)	17	8 926	(Z)
39641,2	NEEDLES, PINS, AND FASTENERS	30	19 270	(Z)	22	30 417	.1
39811-3	BROOMS AND BRUSHES	353	75 053	.1	38	12 622	(Z)
39821,2	HARD SURFACE FLOOR COVERINGS	22	62 939	.1	25	116 201	.3
39840	CANDLES	5	3 662	(Z)	1	(D)	(D)
39881-3	MORTICIANS' GOODS	58	33 730	.1	2	(D)	(D)
39931-3	SIGNS AND ADVERTISING DISPLAYS	20	3 875	(Z)	13	3 563	(Z)
19511-19610	SMALL ARMS AND AMMUNITION	6	17 460	(Z)	10	40 879	.1
39920,50, 91-3	MISCELLANEOUS MANUF'D PRODUCTS, N.E.C.	127	34 854	.1	57	20 036	(Z)
11110-30	ANTHRACITE COAL	1	(D)	(D)	20	71 693	.2
22710-2, 20,90	WOVEN AND TUFTED CARPETS AND RUGS	41	79 195	.2	71	221 673	.5
34210-33	CUTLERY, EDGE TOOLS	90	64 211	.1	69	81 710	.2
34250	HANDSAWS, SAW BLADES, SAW ACCESSORIES	25	23 781	(Z)	-	-	-
34291	TRANSPORTATION EQUIPMENT HARDWARE	4	2 135	(Z)	4	1 103	(Z)
34294	BUILDERS' HARDWARE	30	21 354	(Z)	37	42 466	.1
34292,3,5	OTHER HARDWARE	98	37 313	.1	22	8 883	(Z)
34310	METAL PLUMBING FIXTURES	19	16 633	(Z)	65	94 674	.2
34320	PLUMBING FIXTURES, FITTINGS AND TRIM (BRASS GOODS)	29	22 863	(Z)	58	62 190	.1
34330-6	NONELECTRICAL HEATING EQUIPMENT	90	51 007	.1	214	94 961	.2
34420-5	METAL DOORS, SASH, AND TRIM	268	43 429	.1	86	71 875	.2
34440-3	SHEET METAL WORK	73	50 893	.1	83	31 017	.1
34460	ORNAMENTAL AND STRUCTURAL METAL WORK	28	7 934	(Z)	64	20 588	(Z)
34492	PREFABRICATED AND PORTABLE METAL BUILDINGS AND PARTS	29	24 470	(Z)	45	37 416	.1
34510	SCREW MACHINE PRODUCTS	3	201	(Z)	15	7 076	(Z)
34521-3	BOLTS, NUTS, WASHERS, AND RIVETS	45	35 316	.1	121	106 004	.2
34610-8	METAL STAMPINGS	44	30 563	.1	60	130 386	.3
34920	SAFES AND VAULTS	48	36 529	.1	18	3 934	(Z)
34930	STEEL SPRINGS	2	(D)	(D)	1	(D)	(D)
34941	VALVES FOR PIPING SYSTEMS	91	77 840	.1	159	59 757	.1
34942	FITTINGS AND UNIONS FOR PIPING SYSTEMS	59	39 658	.1	80	36 610	.1
34943	PLUMBING HEATING VALVES, EXC. PLUMBERS'	10	1 397	(Z)	26	1 259	(Z)
34944	OTHER VALVES AND FITTINGS, EX. PLUMBERS	38	16 125	(Z)	98	40 997	.1
	IRON,STEEL SCRAP-UNPREPARED	4	113	(Z)	3	20	(Z)
	RECEIPTS FOR PROCESSES ON CUSTOMERS' MATERIALS	8	1 603	(Z)	1	(D)	(D)
	PRIMARY METALS AND PRODUCTS, N.E.C.	4	774	(Z)	22	7 863	(Z)
	HARDWARE, OTHER FABRICATED PROD. N.E.C.	86	5 306	(Z)	14	2 617	(Z)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	4 158	1 643 582	5.8	773	709 735	3.0

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AUTOMOBILES, OTHER MOTOR VEHICLES (SIC 5012)					
	ALL ESTABLISHMENTS. . . .(NUMBER) 832					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	21 717 515	100.0	829	(X)	(X)
37130	TRUCK AND BUS BODIES.	236 540	1.1	256	3 049 631	7.8
37150	TRUCK TRAILERS.	234 428	1.1	142	303 528	77.2
37171	PASSENGER CARS, KNOCKED DOWN -ASSEMBLED	18 307 643	84.3	295	19 494 962	93.9
37172	TRUCK TRACTORS, TRUCK CHASSIS AND TRUCKS (CHASSIS OF OWN MANUFACTURE) .	1 597 378	7.4	405	2 660 763	60.0
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	1 106 621	5.1	652	11 442 403	9.7
	MISCELLANEOUS GOODS, N.E.C.	105 691	.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	129 214	.6	505	2 285 267	5.7
	AUTOMOTIVE EQUIPMENT (SIC 5013)					
	ALL ESTABLISHMENTS. . . .(NUMBER) 522					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 10,863					
	SALES REPORTED BY COMMODITY LINE. . . .	1 540 365	100.0	479	(X)	(X)
35661-3	POWER TRANSMISSION EQUIPMENT.	10 861	.7	8	44 350	24.5
35990	CARBURETORS, PISTONS, AND OTHER MACHINE SHOP PRODUCTS	13 309	.9	47	216 426	6.1
37130	TRUCK AND BUS BODIES.	25 039	1.6	36	196 496	12.7
37150	TRUCK TRAILERS.	4 976	.3	13	29 648	16.8
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	1 433 054	93.0	461	1 513 030	94.7
	MISCELLANEOUS GOODS, N.E.C.	49 871	3.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	3 255	.2	35	37 247	8.7
	TIRES, TUBES (SIC 5014)					
	ALL ESTABLISHMENTS. . . .(NUMBER) 296					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 21,731					
	SALES REPORTED BY COMMODITY LINE. . . .	1 395 861	100.0	268	(X)	(X)
30111	PASSENGER CAR AND MOTORCYCLE PNEUMATIC TIRES (CASINGS)	563 795	40.4	264	1 390 511	40.5
30112	TRUCK AND BUS (AND OFF-THE-ROAD) PNEUMATIC TIRES	353 049	25.3	260	1 381 414	25.6
30113-5	OTHER PNEUMATIC TIRES, SOLID TIRES, INNER TUBES, TREAD RUBBER, ETC. . . .	195 458	14.0	252	1 360 117	14.4
30210	RUBBER FOOTWEAR	37 895	2.7	17	128 203	29.6
	TIRES, TUBES (CONT.)					
30691	RUBBER BELTS, BELTING	6 352	.5	16	74 196	8.6
30692	RUBBER HOSE AND TUBING.	4 394	.3	16	74 196	5.9
30694	RUBBER FLOOR AND WALL COVERING. . . .	1 299	.1	14	100 947	1.3
30695	MECHANICAL RUBBER GOODS, N.E.C. . . .	5 342	.4	13	81 058	6.6
30698	OTHER RUBBER GOODS, N.E.C..	50 898	3.6	40	313 490	16.2
30790-9	PLASTIC PRODUCTS.	2 709	.2	9	55 290	4.9
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	68 028	4.9	139	807 966	8.4
39491,2	SPORTING AND ATHLETIC GOODS	5 706	.4	13	89 359	6.4
	MISCELLANEOUS GOODS, N.E.C.	100 929	7.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	7	(Z)	3	7 408	.1
	DRUGS, DRUG PROPRIETARIES, DRUG. SUND. (SIC 5022)					
	ALL ESTABLISHMENTS. . . .(NUMBER) 441					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 11,458					
	SALES REPORTED BY COMMODITY LINE. . . .	2 822 130	100.0	418	(X)	(X)
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	12 767	.5	40	244 234	5.2
28140,50-3	CYCLIC CRUDES AND INTERMEDIATE COAL TAR PRODUCTS.	19 222	.7	9	231 788	8.3
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C.. .	20 494	.7	48	358 452	5.7
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C..	19 867	.7	18	279 488	7.1
28210-9	PLASTIC MATERIALS	11 772	.4	10	308 981	3.8
28310-2	BIOLOGICAL PRODUCTS	87 697	3.1	142	694 097	12.6
28330-2	MEDICINALS AND BOTANICALS	105 116	3.7	64	362 319	29.0
28340-9	PHARMACEUTICAL PREPARATIONS	1 456 084	51.6	308	2 074 930	70.2
28410-6	SOAP, AND OTHER DETERGENTS.	80 086	2.8	34	572 846	14.0
28420-4	POLISHES AND INSECTICIDES	7 591	.3	32	308 088	2.5
28440-5	TOILET PREPARATIONS	745 040	26.4	161	1 312 258	56.8
28710-22	FERTILIZERS	8 260	.3	9	72 986	11.3
28730,90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS.	10 476	.4	28	102 942	10.2
28993	ESSENTIAL OILS, FIREWORKS, PYROTECHNICS	3 143	.1	7	43 136	7.3
30697	DRUGGIST AND MEDICAL SUNDRIES	20 365	.7	9	29 575	68.9
36341-4	ELECTRICAL HOUSEWARES AND FANS.	5 097	.2	23	174 838	2.9
38410	SURGICAL AND MEDICAL INSTRUMENTS. . . .	17 931	.6	65	231 709	7.7
38421-4	SURGICAL APPLIANCES AND SUPPLIES. . . .	14 524	.5	49	223 233	6.5
39920,50, 91-3	MISCELLANEOUS MANUF'D PRODUCTS, N.E.C..	1 977	.1	21	73 101	2.7
	MISCELLANEOUS GOODS, N.E.C.	171 274	6.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	3 347	.1	15	21 313	15.7

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PAINTS, VARNISHES (SIC 5028)					
	ALL ESTABLISHMENTS. . . .(NUMBER)	1,164				
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000)	29,130				
	SALES REPORTED BY COMMODITY LINE. . . .	855 150	100.0	1 099	(X)	(X)
26440	WALLPAPER	9 343	1.1	494	92 317	10.1
28140,50-3	CYCLIC CRUDES AND INTERMEDIATE COAL TAR PRODUCTS.	20 485	2.4	20	180 120	11.4
28160-3	INORGANIC PIGMENTS.	138 211	16.2	46	267 313	51.7
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS.	358 172	41.9	1 059	607 038	59.0
28516,7	INDUSTRIAL PRODUCT FINISHES AND SPECIAL COATINGS.	168 607	19.7	589	412 987	40.8
28519	MISCELLANEOUS PAINT PRODUCTS.	87 406	10.2	789	468 969	18.6
28518	PUTTY, CAULKING COMPOUNDS, AND ALLIED PRODUCTS.	14 474	1.7	429	338 205	4.3
32111,2,4	FLAT GLASS (EXC. LAMINATED, AND SAFETY)	14 094	1.6	141	65 510	21.5
32113,32313	LAMINATED GLASS, INCLUDING SAFETY GLASS	5 662	.7	97	51 382	11.0
39811-3	BROOMS AND BRUSHES.	4 279	.5	182	202 867	2.1
	MISCELLANEOUS GOODS, N.E.C.	29 505	3.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	4 912	.6	377	98 641	5.0
	OTHER CHEMICALS, ALLIED PRODUCTS (SIC 5029)					
	ALL ESTABLISHMENTS. . . .(NUMBER)	1,356				
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000)	84,464				
	SALES REPORTED BY COMMODITY LINE. . . .	9 936 478	100.0	1 228	(X)	(X)
20410-6,50	FLOUR, MEAL (INC. PREPARED AND MIXES) .	45 512	.5	30	855 823	5.3
20870-4	FLAVORINGS.	5 456	.1	32	487 403	1.1
20961,2	SHORTENING, COOKING OILS, MARGARINE . .	199 307	2.0	48	1 209 105	16.5
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	23 823	.2	47	1 160 020	2.1
26111,2	PULP MILL PRODUCTS.	7 455	.1	8	97 027	7.7
28121-4	ALKALIES AND CHLORINE	307 398	3.1	125	1 469 803	20.9
28132-4	INDUSTRIAL GASES.	98 072	1.0	163	730 418	13.4
28140,50-3	CYCLIC CRUDES AND INTERMEDIATE COAL TAR PRODUCTS.	473 935	4.8	194	3 285 648	14.4
28160-3	INORGANIC PIGMENTS.	59 551	.6	63	1 917 486	3.1
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C.. .	1 640 036	16.5	408	5 137 391	31.9
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C..	1 106 617	11.1	362	4 859 162	22.8
28210-9	PLASTIC MATERIALS	1 474 765	14.8	293	4 092 445	36.0
28220	SYNTHETIC RUBBER.	259 173	2.6	51	773 609	33.5
28231-2	CELLULOSE MAN-MADE FIBERS	354 599	3.6	46	2 675 182	13.3
28240	SYNTHETIC ORGANIC FIBERS, NONCELLULOSE.	1 084 236	10.9	38	2 505 450	43.3
28330-2	MEDICINALS AND BOTANICALS	6 253	.1	28	656 235	1.0
28340-9	PHARMACEUTICAL PREPARATIONS	33 011	.3	6	189 161	17.5
28410-6	SOAP, AND OTHER DETERGENTS.	1 229 666	12.4	304	3 103 957	39.6
28420-4	POLISHES AND INSECTICIDES	246 679	2.5	173	1 794 139	13.7
28430	SURFACE ACTIVE AND FINISHING AGENTS . .	64 660	.7	114	1 594 228	4.1
28440-5	TOILET PREPARATIONS	153 081	1.5	71	1 102 340	13.9
28516,7	INDUSTRIAL PRODUCT FINISHES AND SPECIAL COATINGS.	16 799	.2	21	402 834	4.2
28611,2	GUM, OTHER WOOD CHEMICALS	64 536	.6	22	179 199	36.0
28710-22	FERTILIZERS	62 639	.6	48	1 392 909	4.5
28730,90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS.	95 798	1.0	75	1 869 991	5.1
28910-2	GLUE AND GELATIN.	13 336	.1	33	1 236 016	1.1
28921-2	EXPLOSIVES.	165 044	1.7	39	1 387 346	11.9
28950	CARBON BLACK.	63 173	.6	25	146 028	43.3
28991	SALT.	68 518	.7	35	79 860	85.8
28993	ESSENTIAL OILS, FIREWORKS, PYROTECHNICS	113 805	1.1	92	1 327 943	8.6
28940,92	CHEMICAL PREPARATIONS, N.E.C.	95 128	1.0	95	894 019	10.6
29115	LIQUEFIED PETROLEUM GAS	15 652	.2	15	285 191	5.5
29110	OTHER FINISHED PETROLEUM PRODUCTS, INCLUDING WAXES	6 698	.1	13	63 965	10.5
36231-3	WELDING APPARATUS	31 138	.3	39	97 179	32.0
39811-3	BROOMS AND BRUSHES.	10 172	.1	35	416 228	2.4
	MISCELLANEOUS GOODS, N.E.C.	233 692	2.4	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	7 065	.1	73	689 890	1.0
	DRY GOODS, PIECE GOODS, NOTIONS (SIC 5032)					
	ALL ESTABLISHMENTS. . . .(NUMBER)	332				
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000)	187,863				
	SALES REPORTED BY COMMODITY LINE. . . .	2 899 244	100.0	275	(X)	(X)
22111-6	GREY GOODS - COTTON BROAD-WOVEN FABRICS	404 299	13.9	82	2 219 677	18.2
22117,617	FINISHED COTTON BROAD-WOVEN FABRICS . .	536 971	18.5	91	1 780 065	30.2
22110,8,9	FABRICATED, COTTON TEXTILE PRODUCTS . .	132 567	4.6	58	1 313 674	10.1
22211-7	GREY GOODS-SYNTHETIC BROAD-WOVEN FABRICS AND RELATED PRODUCTS.	468 018	16.1	57	2 072 645	22.6
22218,628	FINISHED MAN-MADE FIBER AND SILK BROAD WOVEN FABRICS	392 193	13.5	58	1 851 628	21.2
22219,23926	FINISHED BLANKETS, BEDSPREADS	20 967	.7	11	697 997	3.0
22310-4, 22316-19	WOOL FABRICS AND RELATED PRODUCTS . . .	362 148	12.5	27	1 552 906	23.3
22410-5	NARROW FABRICS.	25 429	.9	26	564 685	4.5
22560-2	KNIT FABRICS.	149 556	5.2	41	1 938 465	7.7
22710-2, 22720,90	WOVEN AND TUFTED CARPETS AND RUGS . . .	33 932	1.2	8	1 085 698	3.1
22810-4, 22690	YARNS, EXCEPT WOOL.	35 797	1.2	17	1 431 818	2.5
22830-2	WOOL YARN	20 161	.7	7	838 378	2.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)					
22840-3	THREAD	56 284	1.9	41	72 341	77.8
22920	LACE GOODS	28 909	1.0	4	31 997	90.3
22950-3	COATED FABRICS, NOT RUBBERIZED	39 846	1.4	13	1 127 782	3.5
22960	TIRE CORD AND FABRIC	9 877	.3	11	794 083	1.2
22990-2	TEXTILE GOODS, N.E.C.	2 980	.1	12	137 779	2.2
23920,8,9	LINENS, DOMESTICS (SHEETS, TOWELS, ETC)	6 672	.2	8	45 302	14.7
39630	BUTTONS	8 796	.3	13	17 792	49.4
39641,2	NEEDLES, PINS, AND FASTENERS	48 299	1.7	40	55 125	87.6
	MISCELLANEOUS GOODS, N.E.C.	111 917	3.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	3 626	.1	14	666 256	.5
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (SIC 5035)					
	ALL ESTABLISHMENTS (NUMBER) 341					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 11,038					
	SALES REPORTED BY COMMODITY LINE	1 379 645	100.0	324	(X)	(X)
22511-3	FULL-FASHIONED HOSIERY	6 946	.5	25	145 147	4.8
22514,5 22520-4	SEAMLESS HOSIERY	46 060	3.3	30	165 253	27.9
22530-3, 23212,23312, 23612	KNIT OUTERWEAR	43 393	3.1	36	236 082	18.4
22541,23215, 23221	MEN'S, BOYS' KNIT UNDERWEAR, NIGHTWEAR	105 028	7.6	50	333 199	31.5
22542,3, 23410-3	WOMEN'S, CHILDRENS' KNIT UNDERWEAR, NIGHTWEAR	112 632	8.2	33	188 528	59.7
23110-4	MEN'S AND BOYS' SUITS AND COATS	43 441	3.1	24	195 710	22.2
23214	MEN'S, BOYS' WOVEN DRESS, SPORT SHIRTS	247 970	18.0	58	505 735	49.0
23230	MEN'S AND BOYS' NECKWEAR	1 836	.1	18	108 809	1.7
23271	MEN'S BOYS' SEPARATE TROUSERS, EX. WORK	63 161	4.6	47	264 593	23.9
23280-2	WORK CLOTHING	182 544	13.2	46	335 335	54.4
23290-2	MEN'S AND BOYS' CLOTHING, N.E.C.	57 842	4.2	55	333 266	17.4
23317	BLOUSES	12 089	.9	29	123 049	9.8
23350-2	WOMEN'S, MISSES' AND JUNIORS' DRESSES	22 172	1.6	22	36 805	60.2
23370-4	WOMEN'S, MISSES' AND JUNIORS' SUITS, COATS, AND SKIRTS	25 542	1.9	28	119 467	21.4
23390-2	WOMEN'S, MISSES', JUNIORS' OUTERWEAR, N.E.C.	57 137	4.1	60	234 599	24.4
23420-22	CORSETS AND ALLIED GARMENTS	173 079	12.5	38	259 069	66.8
23610	CHILDREN'S DRESSES (EXCEPT KNIT)	14 016	1.0	15	82 503	17.0
23630-90	GIRLS AND CHILDREN'S COATS, SUITS, AND OTHER OUTERWEAR	6 387	.5	23	100 091	6.4
23840,50,60, 70,72,90	OTHER APPAREL (ROBES, RAINCOATS, BELTS, ETC.)	35 928	2.6	34	188 129	19.1
31710,20	LADIES' AND CHILDREN'S HANDBAGS AND PURSES, PERSONAL LEATHER GOODS	10 457	.8	5	10 457	100.0
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
	MISCELLANEOUS GOODS, N.E.C.	110 485	8.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	1 500	.1	8	40 770	3.7
	FOOTWEAR (SIC 5039)					
	(NOT ANALYZED BY COMMODITY LINE)					
30210 30790-9						
	DAIRY PRODUCTS (SIC 5043)					
	ALL ESTABLISHMENTS (NUMBER) 1,060					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 73,012					
	SALES REPORTED BY COMMODITY LINE	1 954 343	100.0	915	(X)	(X)
20151,3,4,5	DRESSED POULTRY, SMALL GAME	7 972	.4	29	98 935	8.1
20156	LIQUID, DRIED, AND FROZEN EGGS	2 434	.1	32	487 060	.5
	SHELL EGGS	11 862	.6	228	382 357	3.1
20210	CREAMERY BUTTER	138 852	7.1	461	687 594	20.2
20221,2	NATURAL CHEESE AND PROCESSED CHEESE	445 829	22.8	310	1 228 873	36.3
20231	DRY MILK PRODUCTS	33 504	1.7	99	803 536	4.2
20232	CANNED MILK	34 596	1.8	30	134 726	25.7
20233	BULK EVAPORATED-CONDENSED MILK PRODUCTS	5 209	.3	23	58 369	8.9
20234	ICE CREAM MIX AND ICE MILK MIX	20 850	1.1	282	330 778	6.3
20241,2	ICE CREAM AND ICES	230 097	11.8	582	558 917	41.2
20260,4	FLUID MILK	591 730	30.3	553	780 527	75.8
20334	CANNED FRUIT JUICES	4 466	.2	157	601 459	.7
20324,33,35, 36,38	OTHER CANNED SPECIALTIES	25 009	1.3	123	850 599	2.9
20340	DRIED AND DEHYDRATED FRUITS, VEGETABLES AND SOUP MIX	2 675	.1	48	491 636	.5
20350,4	PICKLES, SAUCES (INC. SALAD DRESSINGS, SANDWICH SPREADS)	128 978	6.6	81	782 588	16.5
20371	FROZEN FRUITS, JUICES, AND ADES	1 062	.1	72	101 763	1.0
20373	FROZEN PREPARED FOODS	4 590	.2	30	86 884	5.3
20410-6,50	FLOUR, MEAL (INC. PREPARED AND MIXES)	3 390	.2	13	108 055	3.1
20422	LIVESTOCK FEEDS	2 292	.1	38	401 017	.6
20423,4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	11 689	.6	30	508 251	2.3

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	DAIRY PRODUCTS (CONT.)					
20511	BREAD AND BREAD-TYPE ROLLS.	9 730	.5	52	358 202	2.7
20521,2	BISCUITS AND CRACKERS	51 832	2.7	75	574 757	9.0
20710-6	CONFECTIONERY PRODUCTS.	27 227	1.4	76	773 150	3.5
20720,8,998	CHOCOLATE AND COCOA PRODUCTS.	7 589	.4	73	777 403	1.0
20860	BOTTLED AND CANNED SOFT DRINKS.	3 822	.2	185	236 610	1.6
20961,2	SHORTENING, COOKING OILS, MARGARINE . .	60 288	3.1	210	981 002	6.1
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	8 810	.5	109	816 028	1.1
	MISCELLANEOUS GOODS, N.E.C.	76 440	3.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1 519	.1	23	79 452	1.9
	POULTRY, POULTRY PRODUCTS (SIC 5044)					
	ALL ESTABLISHMENTS. . . .(NUMBER) 29					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 2,251					
	SALES REPORTED BY COMMODITY LINE. . . .	55 786	100.0	26	(X)	(X)
20151,3,4,5	DRESSED POULTRY, SMALL GAME	17 034	30.5	6	20 878	81.6
20156	LIQUID, DRIED, AND FROZEN EGGS.	24 817	44.5	21	39 060	63.5
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	3 124	5.6	11	18 245	17.1
	MISCELLANEOUS GOODS, N.E.C.	10 773	19.3	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	38	.1	3	1 395	2.7
	CONFECTIONERY (SIC 5045)					
	ALL ESTABLISHMENTS. . . .(NUMBER) 239					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 4,275					
	SALES REPORTED BY COMMODITY LINE. . . .	591 975	100.0	223	(X)	(X)
20350,4	PICKLES, SAUCES (INC. SALAD DRESSINGS, SANDWICH SPREADS)	2 228	.4	37	180 571	1.2
20710-6	CONFECTIONERY PRODUCTS.	63 936	10.8	59	75 016	85.2
20720,8,998	CHOCOLATE AND COCOA PRODUCTS.	299 508	50.6	41	380 604	78.7
20730	CHEWING GUM AND CHEWING GUM BASE. . . .	80 948	13.7	20	116 075	69.7
20992	CHIPS (POTATO, CORN, ETC.).	59 932	10.1	146	66 786	89.7
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	3 140	.5	50	21 575	14.6
	MISCELLANEOUS GOODS, N.E.C.	82 283	13.9	(NA)	(NA)	(NA)
	MEATS, MEAT PRODUCTS (SIC 5047)					
	ALL ESTABLISHMENTS. . . .(NUMBER) 577					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 36,639					
	SALES REPORTED BY COMMODITY LINE. . . .	2 409 299	100.0	558	(X)	(X)
	MEATS, MEAT PRODUCTS (CONT.)					
20111	FRESH BEEF.	1 024 642	42.5	509	2 293 285	44.7
20112	FRESH VEAL.	56 209	2.3	439	1 994 901	2.8
20113	FRESH LAMB AND MUTTON	87 502	3.6	443	2 058 822	4.3
20126	PORK PRODUCTS, SMOKED, COOKED OR CURED ON THE PREMISES	84 604	3.5	131	756 553	11.2
20114,6,36	PORK PRODS., RESALES (INC. FRESH PORK).	434 296	18.0	497	2 228 900	19.5
20115	LARD.	20 514	.9	444	2 032 218	1.0
20127	SAUSAGE AND OTHER PREPARED MEATS, MADE ON THE PREMISES	60 578	2.5	108	714 385	8.5
20117,37	SAUSAGE, OTHER PREPARED MEATS, RESALES.	180 639	7.5	510	2 176 212	8.3
20118,38	CANNED MEATS, EXCEPT DOG FOOD	79 730	3.3	478	2 134 908	3.7
20139	NATURAL SAUSAGE CASINGS	4 382	.2	196	1 117 743	.4
20151,3,4,5	DRESSED POULTRY, SMALL GAME	168 951	7.0	454	2 049 042	8.2
20156	LIQUID, DRIED, AND FROZEN EGGS.	3 637	.2	184	1 083 785	.3
	SHELL EGGS.	21 558	.9	336	1 681 152	1.3
20210	CREAMERY BUTTER	40 534	1.7	441	2 023 609	2.0
20221,2	NATURAL CHEESE AND PROCESSED CHEESE . .	30 645	1.3	460	2 072 128	1.5
20231	DRY MILK PRODUCTS	1 873	.1	104	661 352	.3
20361	FROZEN PACKAGED FISH, AND OTHER SEAFOOD	2 266	.1	11	68 724	3.3
20373	FROZEN PREPARED FOODS	14 754	.6	196	1 179 196	1.3
20423,4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	2 385	.1	94	362 834	.7
20961,2	SHORTENING, COOKING OILS, MARGARINE . .	43 579	1.8	450	2 016 779	2.2
	MISCELLANEOUS GOODS, N.E.C.	45 920	1.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	101	(Z)	3	18 882	.5
	OTHER GROCERIES AND RELATED PRODUCTS (SIC 5049)					
	ALL ESTABLISHMENTS. . . .(NUMBER) 2,340					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 117,686					
	SALES REPORTED BY COMMODITY LINE. . . .	7 080 798	100.0	2 170	(X)	(X)
20118,38	CANNED MEATS, EXCEPT DOG FOOD	70 028	1.0	151	710 484	9.9
20156	LIQUID, DRIED, AND FROZEN EGGS.	25 545	.4	248	235 456	10.8
20221,2	NATURAL CHEESE AND PROCESSED CHEESE . .	4 768	.1	16	23 158	20.6
20231	DRY MILK PRODUCTS	48 814	.7	70	873 276	5.6
20232	CANNED MILK	166 737	2.4	56	255 663	65.2
20310	CANNED AND CURED SEA FOODS.	115 312	1.6	107	591 256	19.5
20321	CANNED BABY FOODS (EXCEPT MEAT)	218 359	3.1	116	444 653	49.1
20322	CANNED, FROZEN SOUPS, SPECIALTIES NOT SPECIFIED SEPARATELY (EXCEPT SEAFOOD)	31 043	.4	47	165 253	18.8
20323	CANNED DRY BEANS.	19 795	.3	84	415 061	4.8
20331	CANNED FRUITS	209 142	3.0	111	725 734	28.8
20332	CANNED VEGETABLES	131 564	1.9	76	568 429	23.1
20334	CANNED FRUIT JUICES	72 569	1.0	127	690 351	10.5
20324,33,35, 36,38	OTHER CANNED SPECIALTIES.	147 790	2.1	272	895 084	16.5
20340	DRIED AND DEHYDRATED FRUITS, VEGETABLES AND SOUP MIX.	82 332	1.2	359	1 721 506	4.8

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
20350,4	PICKLES, SAUCES (INC. SALAD DRESSINGS, SANDWICH SPREADS)	139 962	2.0	310	1 768 174	7.9
20361	FROZEN PACKAGED FISH, AND OTHER SEAFOOD	64 341	.9	31	592 941	10.9
20362	FRESH PACKAGED FISH AND OTHER SEAFOOD	17 360	.2	8	47 248	36.7
20371	FROZEN FRUITS, JUICES, AND ADES	30 227	.4	176	837 058	3.6
20372	FROZEN VEGETABLES	74 055	1.0	22	528 369	14.0
20373	FROZEN PREPARED FOODS	108 655	1.5	100	1 007 136	10.8
20410-6,50	FLOUR, MEAL (INC. PREPARED AND MIXES)	825 521	11.7	206	2 427 218	34.0
20422	LIVESTOCK FEEDS	40 772	.6	21	291 763	14.0
20423,4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	145 720	2.1	188	2 353 094	6.2
20430	CEREAL BREAKFAST FOODS	480 844	6.8	280	2 525 562	19.0
20440	MILLED RICE AND BY-PRODUCTS	62 941	.9	22	895 921	7.0
20460	WET CORN MILLING PRODUCTS	297 974	4.2	115	638 930	46.6
20511	BREAD AND BREAD-TYPE ROLLS	190 695	2.7	377	264 285	72.2
20512	SWEET YEAST GOODS	17 148	.2	325	193 734	8.9
20513	SOFT CAKES	56 721	.8	402	235 424	24.1
20514-7	PIES, DOUGHNUTS, PASTRIES AND HANDMADE COOKIES	27 054	.4	343	195 351	13.8
20521,2	BISCUITS AND CRACKERS	579 367	8.2	654	1 305 183	44.4
20620	REFINED CANE SUGAR AND BY-PRODUCTS	502 864	7.1	14	552 699	91.0
20630	REFINED BEET SUGAR AND BY-PRODUCTS	60 695	.9	5	181 980	33.4
20710-6	CONFECTIONERY PRODUCTS	46 464	.7	322	1 178 344	3.9
20720,8,998	CHOCOLATE AND COCOA PRODUCTS	28 386	.4	164	1 580 640	1.8
20860	BOTTLED AND CANNED SOFT DRINKS	137 737	1.9	191	295 555	46.6
20870-4	FLAVORINGS	13 437	.2	191	944 933	1.4
20931-33	PRODUCTS OF OTHER VEGETABLE OIL MILLS	20 562	.3	84	628 638	3.3
20961,2	SHORTENING, COOKING OILS, MARGARINE	152 092	2.1	226	997 411	15.2
20980	MACARONI AND NOODLE PRODUCTS	15 308	.2	39	355 684	4.3
20951,2	ROASTED AND CONCENTRATED COFFEE	755 125	10.7	304	1 667 218	45.3
	TEA	129 154	1.8	285	1 395 223	9.3
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	567 211	8.0	657	2 791 457	20.3
28410-6	SOAP, AND OTHER DETERGENTS	14 413	.2	8	274 679	5.2
28420-4	POLISHES AND INSECTICIDES	5 828	.1	24	127 389	4.6
	MISCELLANEOUS GOODS, N.E.C.	120 668	1.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	7 699	.1	33	351 084	2.2
	MISCELLANEOUS FARM PRODUCTS (SIC 505 , PART) (NOT ANALYZED BY COMMODITY LINE)					

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	ELECTRICAL SUPPLIES, APPARATUS (SIC 5063)					
	ALL ESTABLISHMENTS (NUMBER) 1,780					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 78,494					
	SALES REPORTED BY COMMODITY LINE	7 073 084	100.0	1 648	(X)	(X)
32292	LIGHTING AND ELECTRONIC GLASSWARE	33 145	.5	4	40 876	81.1
32640	PORCELAIN ELECTRICAL SUPPLIES	10 211	.1	92	756 139	1.4
35111,2	STEAM ENGINES AND TURBINES	276 508	3.9	210	1 892 159	14.6
35591-5	SPECIAL INDUSTRY MACHINERY, N.E.C.	10 792	.2	52	148 734	7.3
35611-6	PUMPS AND COMPRESSORS	11 659	.2	71	272 112	4.3
35661-3	POWER TRANSMISSION EQUIPMENT	27 170	.4	177	1 064 807	2.6
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	8 636	.1	127	853 682	1.0
35711,2	COMPUTING AND RELATED MACHINES	6 520	.1	20	359 673	1.8
36111-3	ELECTRICAL MEASURING INSTRUMENTS	319 793	4.5	495	2 664 011	12.0
36121-3	TRANSFORMERS	513 281	7.3	462	2 649 168	19.4
36131-4	SWITCHGEAR AND SWITCHBOARDS	388 071	5.5	605	2 950 537	13.2
36211	FRACTIONAL HORSEPOWER MOTORS	206 703	2.9	378	2 483 671	8.3
36212	INTEGRAL HORSEPOWER MOTORS, GENERATORS	320 215	4.5	500	2 745 096	11.7
36213-6	OTHER MOTORS AND GENERATORS	214 176	3.0	308	2 049 967	10.4
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS	368 318	5.2	556	2 597 309	14.2
36240	CARBON AND GRAPHITE PRODUCTS	19 074	.3	48	704 692	2.7
36291-3	ELECTRICAL INDUSTRIAL GOODS	149 673	2.1	334	2 423 114	6.2
36341-4	ELECTRICAL HOUSEWARES AND FANS	11 430	.2	75	1 101 941	1.0
36410	ELECTRIC LAMPS	480 721	6.8	165	2 753 100	17.5
36421,7	RESIDENTIAL TYPE ELECTRIC FIXTURES	23 178	.3	29	104 947	22.1
36422,3	COMMERCIAL, INSTITUTIONAL, AND INDUSTRIAL TYPE ELECTRIC FIXTURES	63 826	.9	150	848 549	7.5
36425,6	OTHER ELECTRIC AND NON-ELECTRIC LIGHTING EQUIPMENT	41 494	.6	224	1 297 761	3.2
36430	CURRENT CARRYING DEVICES	92 710	1.3	309	1 874 099	4.9
36441-3	NONCURRENT CARRYING DEVICES	109 548	1.5	318	3 268 737	3.4
36611,2	TELEPHONE, TELEGRAPH APPARATUS	1 533 015	21.7	57	2 075 628	73.9
36621-8	RADIO, TV COMMUNICATION EQUIPMENT	71 762	1.0	114	3 093 825	2.3
36710	ELECTRON TUBES, RECEIVING TYPE	24 296	.3	52	2 685 299	.9
36720	CATHODE RAY PICTURE TUBES	5 405	.1	14	722 378	.7
36730	TRANSMITTING, INDUSTRIAL, SPECIAL PURPOSE ELECTRON TUBES (EXC. X-RAY)	49 244	.7	58	2 752 930	1.8
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	85 381	1.2	232	3 931 630	2.2
36911,2	STORAGE BATTERIES	101 017	1.4	91	1 990 438	5.1
36920	PRIMARY BATTERIES, DRY AND WET	28 973	.4	50	1 940 179	1.5
36941-6	ENGINE ELECTRICAL EQUIPMENT	3 753	.1	43	84 641	4.4
36992-6	ELECTRICAL PRODUCTS, N.E.C.	121 511	1.7	95	719 818	16.9
33574	COMMUNICATIONS WIRE AND CABLE	308 095	4.4	226	2 592 961	11.9
33577	MAGNET WIRE	79 047	1.1	131	411 563	19.2
33578	POWER WIRE AND CABLE	116 338	1.6	288	951 054	12.2
33571-3,6,9	OTHER DRAWN, INSULATED NONFERROUS WIRE	209 331	3.0	229	499 718	41.9
38112,3	OTHER ENGINEERING, LABORATORY, AND SCIENTIFIC INSTRUMENTS	7 010	.1	45	172 521	4.1
38211-6	MECHANICAL MEASURING DEVICES	19 761	.3	122	838 521	2.4

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3B. **Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963**—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
38220	AUTOMATIC TEMPERATURE CONTROLS.	7 571	.1	62	351 097	2.2
	MISCELLANEOUS GOODS, N.E.C.	328 780	4.6	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	261 285	3.7	294	3 981 615	6.6
	ELECTRICAL APPLIANCES, TV, RADIO SETS (SIC 5064)					
	ALL ESTABLISHMENTS. . . .(NUMBER) 422					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 28,240					
	SALES REPORTED BY COMMODITY LINE. . . .	982 864	100.0	339	(X)	(X)
35851-4-7	OTHER REFRIGERATION MACHINERY	7 042	.7	11	63 385	11.1
36291-3	ELECTRICAL INDUSTRIAL GOODS	4 489	.5	15	54 526	8.2
36311,2	HOUSEHOLD COOKING EQUIPMENT	46 375	4.7	30	333 277	13.9
36321	HOUSEHOLD REFRIGERATORS	46 622	4.7	6	279 977	16.7
36331,2	HOUSEHOLD LAUNDRY EQUIPMENT	213 745	21.7	165	484 412	44.1
36341-4	ELECTRICAL HOUSEWARES AND FANS.	84 821	8.6	189	217 431	39.0
36350	HOUSEHOLD VACUUM CLEANERS	65 664	6.7	159	175 208	37.5
36360	SEWING MACHINES	15 036	1.5	16	48 817	30.8
36391,3	HOUSEHOLD APPLIANCES, N.E.C..	133 668	13.6	202	520 408	25.7
36511	HOUSEHOLD AND AUTOMOBILE RADIOS, AND RADIO-PHONOGRAPH COMBINATIONS	70 738	7.2	16	281 271	25.1
36512	HOUSEHOLD TV RECEIVERS, INCLUDING TV COMBINATIONS.	130 133	13.2	22	277 630	46.9
36513	RECORDERS, AMPLIFIERS, PHONOGRAPHS AND OTHER AUDIO EQP., ACCESSORIES	78 341	8.0	48	266 929	29.3
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	12 791	1.3	15	71 719	17.8
34330-6	NONELECTRICAL HEATING EQUIPMENT	5 959	.6	10	63 827	9.3
	MISCELLANEOUS GOODS, N.E.C.	66 042	6.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1 398	.1	48	78 597	1.8
	ELECTRONIC PARTS, EQUIPMENT (SIC 5065)					
	ALL ESTABLISHMENTS. . . .(NUMBER) 455					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 32,408					
	SALES REPORTED BY COMMODITY LINE. . . .	1 157 385	100.0	415	(X)	(X)
36211	FRACTIONAL HORSEPOWER MOTORS.	3 817	.3	6	21 801	17.5
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS.	9 497	.8	10	39 011	24.3
36291-3	ELECTRICAL INDUSTRIAL GOODS	22 625	2.0	18	72 159	31.4
36513	RECORDERS, AMPLIFIERS, PHONOGRAPHS AND OTHER AUDIO EQP., ACCESSORIES	2 267	.2	8	32 002	7.1
36621-8	RADIO, TV COMMUNICATION EQUIPMENT . . .	318 137	27.5	153	372 767	85.3
	ELECTRONIC PARTS, EQUIPMENT (CONT.)					
36710	ELECTRON TUBES, RECEIVING TYPE.	131 230	11.3	70	293 782	44.7
36720	CATHODE RAY PICTURE TUBES	66 330	5.7	32	209 560	31.7
36730	TRANSMITTING, INDUSTRIAL, SPECIAL PURPOSE ELECTRON TUBES (EXC. X-RAY) .	46 584	4.0	61	251 230	18.5
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	468 727	40.5	223	818 192	57.3
	MISCELLANEOUS GOODS, N.E.C.	73 141	6.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	19 687	1.7	13	77 812	25.3
	HARDWARE (SIC 5072)					
	ALL ESTABLISHMENTS. . . .(NUMBER) 292					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 16,522					
	SALES REPORTED BY COMMODITY LINE. . . .	365 379	100.0	279	(X)	(X)
35451-3	MACHINE TOOL ACCESSORIES.	1 198	.3	6	6 824	17.6
35481-5	METALWORKING MACHINERY, N.E.C..	7 852	2.1	39	42 975	18.3
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	2 211	.6	8	21 315	10.4
34210-33	CUTLERY, EDGE TOOLS	76 891	21.0	97	118 125	65.1
34250	HANDSAWS, SAW BLADES, SAW ACCESSORIES .	23 016	6.3	23	47 721	48.2
34294	BUILDERS' HARDWARE.	60 549	16.6	43	71 370	84.8
34292,3,5	OTHER HARDWARE.	42 754	11.7	49	44 273	96.6
34420-5	METAL DOORS, SASH, AND TRIM	417	.1	8	13 394	3.1
34521-3	BOLTS, NUTS, WASHERS, AND RIVETS. . . .	125 519	34.4	118	138 017	90.9
	MISCELLANEOUS GOODS, N.E.C.	24 903	6.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	69	(Z)	7	13 495	.5
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 5074)					
	ALL ESTABLISHMENTS. . . .(NUMBER) 216					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 5,453					
	SALES REPORTED BY COMMODITY LINE. . . .	446 326	100.0	204	(X)	(X)
32610	VITREOUS PLUMBING FIXTURES.	68 412	15.3	53	232 413	29.4
35851-4-7	OTHER REFRIGERATION MACHINERY	20 688	4.6	56	85 180	24.3
36391,3	HOUSEHOLD APPLIANCES, N.E.C..	10 804	2.4	49	206 397	5.2
34310	METAL PLUMBING FIXTURES	108 702	24.4	79	330 020	32.9
34320	PLUMBING FIXTURES, FITTINGS AND TRIM (BRASS GOODS)	82 358	18.5	73	323 701	25.4

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3B. **Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963**—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
34330-6	NONELECTRICAL HEATING EQUIPMENT	118 016	26.4	139	303 805	38.8
34440-3	SHEET METAL WORK	1 213	.3	7	6 305	19.2
34941	VALVES FOR PIPING SYSTEMS	2 432	.5	10	19 715	12.3
34943	PLUMBING HEATING VALVES, EXC. PLUMBERS'	532	.1	12	7 550	7.0
	MISCELLANEOUS GOODS, N.E.C.	32 605	7.3	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	564	.1	3	3 024	18.7
	AIR CONDITIONING, REFRIG. EQUIP, SUPPL. (SIC 5077)					
	ALL ESTABLISHMENTS (NUMBER)	218				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	8,119				
	SALES REPORTED BY COMMODITY LINE	429 908	100.0	206	(X)	(X)
35853	COMMERCIAL REFRIGERATION EQUIPMENT	62 539	14.5	38	89 055	70.2
35851-4-7	OTHER REFRIGERATION MACHINERY	316 288	73.6	170	370 415	85.4
34330-6	NONELECTRICAL HEATING EQUIPMENT	11 132	2.6	48	74 623	14.9
	MISCELLANEOUS GOODS, N.E.C.	31 119	7.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	8 830	2.1	33	182 607	4.8
	COMMERCIAL MACHINES, EQUIPMENT (SIC 5082, PART)					
	ALL ESTABLISHMENTS (NUMBER)	2,693				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	39,017				
	SALES REPORTED BY COMMODITY LINE	3 636 169	100.0	2 561	(X)	(X)
25220-4	METAL OFFICE FURNITURE	11 744	.3	49	51 878	22.6
26451,2	DIE CUT PAPER AND BOARD	83 970	2.3	314	1 936 199	4.3
26491	STATIONERY, TABLETS, RELATED PRODUCTS	3 968	.1	93	64 004	6.2
27891-27940	SERVICES TO PRINTING TRADE (BUILDING, PHOTOENGRAVING, ETC.)	11 814	.3	222	1 846 257	.6
35611-6	PUMPS AND COMPRESSORS	2 144	.1	31	16 662	12.9
35711,2	COMPUTING AND RELATED MACHINES	2 314 317	63.6	1 449	3 043 468	76.0
35720	TYPEWRITERS AND PARTS	263 587	7.2	578	1 992 231	13.2
35760	SCALES AND BALANCES	35 583	1.0	225	113 670	31.3
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	254 408	7.0	1 115	2 193 616	11.6
35811-2	AUTOMATIC VENDING MACHINES	24 081	.7	12	50 721	47.5
35853	COMMERCIAL REFRIGERATION EQUIPMENT	5 949	.2	18	6 156	96.6
35860	MEASURING AND DISPENSING PUMPS	20 362	.6	37	27 699	73.5
39550	CARBON PAPER AND INKED RIBBONS	41 133	1.1	599	2 205 205	1.9
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)					
34920	SAFES AND VAULTS	39 203	1.1	63	57 254	68.5
	MISCELLANEOUS GOODS, N.E.C.	280 189	7.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	243 717	6.7	1 875	1 344 283	18.1
	CONSTRUCTION MACHINERY, EQUIPMENT (SIC 5082, PART)					
	ALL ESTABLISHMENTS (NUMBER)	149				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	37,494				
	SALES REPORTED BY COMMODITY LINE	492 750	100.0	132	(X)	(X)
35197	PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES	9 558	1.9	14	177 529	5.4
35311,2	TRACKLAYING TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	35 911	7.3	13	94 151	38.1
35313	PARTS AND ATTACHMENTS FOR TRACKLAYING, CONTRACTORS' OFF-HWY. WHEEL TRACTORS	68 486	13.9	31	230 782	29.7
35314	POWER CRANES, DRAGLINES, SHOVELS, PARTS	99 495	20.2	34	121 646	81.8
35316	MIXERS, PAVERS, AND RELATED EQUIPMENT	9 595	1.9	14	21 896	43.8
35317	INTEGRAL TRACTOR SHOVEL LOADERS	5 224	1.1	8	83 328	6.3
35318	SCRAPERS, GRADERS, ROLLERS, AND OFF-HIGHWAY TRUCKS, TRAILERS AND WAGONS	27 100	5.5	14	110 563	24.5
35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	81 619	16.6	54	188 250	43.4
35321-4	MINING MACHINERY AND EQUIPMENT	85 147	17.3	47	185 941	45.8
35331-4	OIL FIELD MACHINERY AND EQUIPMENT	6 225	1.3	17	70 241	8.9
35361,2	HOISTS, CRANES, AND MONORAILS	9 067	1.8	24	97 190	9.3
35611-6	PUMPS AND COMPRESSORS	9 788	2.0	22	137 174	7.1
	MISCELLANEOUS GOODS, N.E.C.	41 679	8.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	3 856	.8	22	110 426	3.5
	INDUSTRIAL MACHINERY, EQUIPMENT (SIC 5082, PART)					
	ALL ESTABLISHMENTS (NUMBER)	2,186				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	108,530				
	SALES REPORTED BY COMMODITY LINE	3 108 909	100.0	1 938	(X)	(X)
28930	PRINTING INK	4 886	.2	11	19 038	25.7
32910-4	ABRASIVE PRODUCTS	9 620	.3	18	67 867	14.2
35111,2	STEAM ENGINES AND TURBINES	70 632	2.3	72	214 752	32.9
35191	GASOLINE ENGINES (EXC. OUTBOARD, AIR-CRAFT, AUTOMOBILE, TRUCK, BUS, TANK)	9 664	.3	18	53 750	18.0
35192	DIESEL AND SEMI-DIESEL ENGINES	87 874	2.8	92	253 934	34.6
35197	PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES	114 883	3.7	167	324 426	35.4

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
35193-6	OTHER INTERNAL COMBUSTION ENGINES	22 589	.7	65	152 533	14.8
35222-6,8	FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS)	2 380	.1	42	42 468	5.6
35314	POWER CRANES, DRAGLINES, SHOVELS, PARTS	8 477	.3	16	33 767	25.1
35316	MIXERS, PAVERS, AND RELATED EQUIPMENT	10 628	.3	29	113 313	9.4
35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	24 240	.8	124	272 229	8.9
35321-4	MINING MACHINERY AND EQUIPMENT	30 559	1.0	146	392 919	7.8
35331-4	OIL FIELD MACHINERY AND EQUIPMENT	167 403	5.4	173	285 885	58.6
35340	ELEVATORS, AND MOVING STAIRWAYS	21 530	.7	31	28 771	74.8
35351,2	CONVEYORS	90 026	2.9	106	162 695	55.3
35361,2	HOISTS, CRANES, AND MONORAILS	30 154	1.0	128	307 081	9.8
35370	INDUSTRIAL TRUCKS AND TRACTORS	89 662	2.9	52	141 656	63.3
35411-9	METAL-CUTTING MACHINE TOOLS	151 622	4.9	110	223 558	67.8
35421-4	METAL-FORMING MACHINE TOOLS	22 097	.7	63	125 144	17.7
35441-2	SPECIAL DIES AND TOOLS	11 102	.4	47	78 424	14.2
35451-3	MACHINE TOOL ACCESSORIES	101 562	3.3	90	196 899	51.6
35481-5	METALWORKING MACHINERY, N.E.C.	163 935	5.3	296	474 104	34.6
35511-3	FOOD PRODUCTS MACHINERY	59 092	1.9	103	117 345	50.4
35521,2	TEXTILE MACHINERY	61 603	2.0	24	83 789	73.5
35531-2	WOODWORKING MACHINERY	24 216	.8	52	58 591	41.3
35540	PAPER INDUSTRIES MACHINERY	18 701	.6	47	80 451	23.2
35551,2	PRINTING TRADES MACHINERY	121 199	3.9	80	148 531	81.6
35591-5	SPECIAL INDUSTRY MACHINERY, N.E.C.	129 461	4.2	122	211 071	61.3
35611-6	PUMPS AND COMPRESSORS	412 627	13.3	453	817 583	50.5
35641,2	BLOWERS AND FANS	55 043	1.8	151	248 343	22.2
35650	INDUSTRIAL PATTERNS	4 616	.1	14	8 260	55.9
35661-3	POWER TRANSMISSION EQUIPMENT	40 913	1.3	90	316 979	12.9
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	211 697	6.8	214	488 007	43.4
35760	SCALES AND BALANCES	11 275	.4	52	79 884	14.1
35851-4-7	OTHER REFRIGERATION MACHINERY	13 863	.4	36	104 045	13.3
35990	CARBURETORS, PISTONS, AND OTHER MACHINE SHOP PRODUCTS	4 789	.2	30	108 825	4.4
36111-3	ELECTRICAL MEASURING INSTRUMENTS	2 250	.1	32	91 626	2.5
36121-3	TRANSFORMERS	9 028	.3	14	94 210	9.6
36131-4	SWITCHGEAR AND SWITCHBOARDS	6 147	.2	15	94 550	6.5
36212	INTEGRAL HORSEPOWER MOTORS, GENERATORS	2 615	.1	11	82 410	3.2
36213-6	OTHER MOTORS AND GENERATORS	6 088	.2	53	166 132	3.7
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS	5 124	.2	34	95 086	5.4
36231-3	WELDING APPARATUS	5 325	.2	12	26 178	20.3
36291-3	ELECTRICAL INDUSTRIAL GOODS	2 525	.1	15	95 257	2.7
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	5 806	.2	60	178 234	3.3
37411-3	LOCOMOTIVES AND PARTS	2 841	.1	35	94 251	3.0
38211-6	MECHANICAL MEASURING DEVICES	234 381	7.5	243	437 508	53.6
38220	AUTOMATIC TEMPERATURE CONTROLS	137 433	4.4	107	178 387	77.0
38711-5	WATCHES AND CLOCKS	4 178	.1	28	60 887	6.9
34330-6	NONELECTRICAL HEATING EQUIPMENT	7 243	.2	77	78 707	9.2
34941	VALVES FOR PIPING SYSTEMS	8 771	.3	97	108 306	8.1
34944	OTHER VALVES AND FITTINGS, EX. PLUMBERS	25 490	.8	55	144 712	17.6
	MISCELLANEOUS GOODS, N.E.C.	176 486	5.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	52 558	1.7	632	859 795	6.1
	INDUSTRIAL SUPPLIES (SIC 5082, PART)					
	ALL ESTABLISHMENTS (NUMBER) 1,294					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 46,315					
	SALES REPORTED BY COMMODITY LINE	3 078 092	100.0	1 217	(X)	(X)
22980-3	CORDAGE AND TWINE	39 630	1.3	19	50 572	78.4
24211	ROUGH LUMBER AND SAWED TIES	7 982	.3	20	63 215	12.6
24212	DRESSED LUMBER	16 320	.5	44	94 032	17.4
24990-6	WOOD PRODUCTS, N.E.C.	127 603	4.1	83	212 992	59.9
26610-2	BUILDING PAPER AND BOARD	12 595	.4	10	138 259	9.1
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C.	6 097	.2	55	210 352	2.9
28930	PRINTING INK	78 898	2.6	74	81 727	96.5
29520-3	ASPHALT FELTS AND COATINGS	13 688	.4	11	95 367	14.4
30210	RUBBER FOOTWEAR	1 857	.1	17	67 217	2.8
30691	RUBBER BELTS, BELTING	47 484	1.5	65	170 724	27.8
30692	RUBBER HOSE AND TUBING	59 522	1.9	76	175 138	34.0
30695	MECHANICAL RUBBER GOODS, N.E.C.	70 294	2.3	122	373 683	18.8
30698	OTHER RUBBER GOODS, N.E.C.	18 474	.6	59	214 912	8.6
30790-9	PLASTIC PRODUCTS	44 750	1.5	146	752 324	5.9
32210	GLASS CONTAINERS	621 450	20.2	133	773 146	80.4
32291	TABLE, KITCHEN, ART, NOVELTY GLASSWARE	27 405	.9	26	183 411	14.9
32293,4, 32316	GLASS FIBER, OTHER PRESSED AND BLOWN GLASSWARE	40 250	1.3	67	379 026	10.6
32550	CLAY REFRACTORIES	33 657	1.1	61	193 811	17.4
32910-4	ABRASIVE PRODUCTS	201 178	6.5	75	223 612	90.0
32920-7	ASBESTOS PRODUCTS	31 035	1.0	22	139 633	22.2
32930-3	GASKETS AND INSULATIONS	30 228	1.0	45	173 641	17.4
32950	MINERALS AND EARTHS, GROUND OR OTHERWISE TREATED	55 348	1.8	40	163 456	33.9
32960-2	MINERAL WOOL	207 594	6.7	78	365 299	56.8
32970	NONCLAY REFRACTORIES	78 671	2.6	60	133 300	59.0
32990	OTHER NONMETALLIC MINERAL PROD. N.E.C.	5 840	.2	14	15 812	36.9
35351,2	CONVEYORS	21 621	.7	46	99 313	21.8
35621-4	BALL AND ROLLER BEARINGS	363 864	11.8	153	441 837	82.4
35661-3	POWER TRANSMISSION EQUIPMENT	151 394	4.9	158	255 467	59.3
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	3 724	.1	12	23 355	15.9
35990	CARBURETORS, PISTONS, AND OTHER MACHINE SHOP PRODUCTS	2 370	.1	22	35 447	6.7
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS	2 227	.1	6	6 208	35.9
36231-3	WELDING APPARATUS	89 424	2.9	77	102 824	87.0
38211-6	MECHANICAL MEASURING DEVICES	9 122	.3	25	30 063	30.3
34610-8	METAL STAMPINGS	136 872	4.4	55	195 842	69.9
34941	VALVES FOR PIPING SYSTEMS	124 368	4.0	132	179 954	69.1
34942	FITTINGS AND UNIONS FOR PIPING SYSTEMS	72 850	2.4	102	111 857	65.1
34944	OTHER VALVES AND FITTINGS, EX. PLUMBERS	27 123	.9	59	76 011	35.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL SUPPLIES (CONT.)					
	MISCELLANEOUS GOODS, N.E.C.	169 293	5.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	25 990	.8	77	268 009	9.7
	FARM AND GARDEN MACHINERY, EQUIPMENT (SIC 5083)					
	ALL ESTABLISHMENTS. (NUMBER)	223				
	SALES NOT REPORTED BY COMMODITY LINE. ($1,000)	2,136				
	SALES REPORTED BY COMMODITY LINE.	1 683 581	100.0	217	(X)	(X)
35227	LAWN MOWERS	5 901	.4	5	18 735	31.5
35222-6,8	FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS)	1 559 036	92.6	214	1 660 448	93.9
35311,2	TRACKLAYING TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS.	38 861	2.3	86	1 242 377	3.1
35313	PARTS AND ATTACHMENTS FOR TRACKLAYING, CONTRACTORS' OFF-HWY. WHEEL TRACTORS.	9 340	.6	34	721 720	1.3
35317	INTEGRAL TRACTOR SHOVEL LOADERS	11 316	.7	47	867 943	1.3
35318	SCRAPERS, GRADERS, ROLLERS, AND OFF-HIGHWAY TRUCKS, TRAILERS AND WAGONS	19 147	1.1	31	738 458	2.6
35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	10 160	.6	35	683 463	1.5
	MISCELLANEOUS GOODS, N.E.C.	27 225	1.6	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	2 595	.2	22	587 810	.4
	PROFESSIONAL EQUIPMENT, SUPPLIES (SIC 5086)					
	ALL ESTABLISHMENTS. (NUMBER)	778				
	SALES NOT REPORTED BY COMMODITY LINE. ($1,000)	25,979				
	SALES REPORTED BY COMMODITY LINE.	495 179	100.0	676	(X)	(X)
28132-4	INDUSTRIAL GASES.	3 337	.7	7	16 280	20.5
32292	LIGHTING AND ELECTRONIC GLASSWARE	1 609	.3	8	35 651	4.5
32293,4, 32316	GLASS FIBER, OTHER PRESSED AND BLOWN GLASSWARE	90 228	18.2	25	92 703	97.3
36930	X-RAY AND THERAPEUTIC APPARATUS	18 154	3.7	46	20 039	90.6
38112,3	OTHER ENGINEERING, LABORATORY, AND SCIENTIFIC INSTRUMENTS.	55 972	11.3	41	69 576	80.4
38211-6	MECHANICAL MEASURING DEVICES.	8 593	1.7	13	28 054	30.6
38311-2	OPTICAL INSTRUMENTS AND LENSES.	34 398	6.9	188	86 666	39.7
38410	SURGICAL AND MEDICAL INSTRUMENTS.	20 887	4.2	9	21 852	95.6
38421-4	SURGICAL APPLIANCES AND SUPPLIES.	101 328	20.5	77	116 260	87.2
38510	OPTHALMIC GOODS	110 805	22.4	450	132 618	83.6
	MISCELLANEOUS GOODS, N.E.C.	43 928	8.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	5 940	1.2	68	49 263	12.1
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (SIC 5087)					
	ALL ESTABLISHMENTS. (NUMBER)	187				
	SALES NOT REPORTED BY COMMODITY LINE. ($1,000)	12,199				
	SALES REPORTED BY COMMODITY LINE.	120 168	100.0	156	(X)	(X)
35892,3	SERVICE INDUSTRY MACHINES, N.E.C.	12 992	10.8	63	14 662	88.6
39881-3	MORTICIANS' GOODS	33 911	28.2	60	34 007	99.7
	MISCELLANEOUS GOODS, N.E.C.	71 805	59.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1 460	1.2	50	40 208	3.6
	TRANSPORTATION EQUIP, SUPPL, EX. AUTO. (SIC 5088)					
	ALL ESTABLISHMENTS. (NUMBER)	110				
	SALES NOT REPORTED BY COMMODITY LINE. ($1,000)	14,467				
	SALES REPORTED BY COMMODITY LINE.	584 306	100.0	90	(X)	(X)
36621-8	RADIO, TV COMMUNICATION EQUIPMENT	2 385	.4	8	28 073	8.5
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	5 359	.9	8	50 030	10.7
37222-4,5,8	AIRCRAFT AND MISSILE ENGINES AND PARTS.	142 730	24.4	16	204 301	69.9
37291-4	AIRCRAFT EQUIPMENT, N.E.C.	95 423	16.3	36	204 437	46.7
37421-3	RAILROAD AND STREET CARS.	172 055	29.4	11	172 174	99.9
37991-2	TRANSPORTATION EQUIPMENT, N.E.C.	5 983	1.0	6	6 550	91.3
38111	AIRCRAFT FLIGHT NAUTICAL AND NAVIGATION INSTRUMENTS, AUTOMATIC PILOTS	33 177	5.7	17	35 017	94.7
34291	TRANSPORTATION EQUIPMENT HARDWARE	2 097	.4	3	2 452	85.5
	MISCELLANEOUS GOODS, N.E.C.	119 889	20.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	5 208	.9	6	103 320	5.0
	COAL (SIC 5091, PART)					
	ALL ESTABLISHMENTS. (NUMBER)	114				
	SALES NOT REPORTED BY COMMODITY LINE. ($1,000)	4,599				
	SALES REPORTED BY COMMODITY LINE.	517 796	100.0	109	(X)	(X)
12110-40	COAL, BITUMINOUS.	433 959	83.8	98	452 264	96.0
11110-30	ANTHRACITE COAL	83 110	16.1	21	157 249	52.9
	MISCELLANEOUS GOODS, N.E.C.	423	.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	304	.1	5	53 475	.6

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	METALS, MINERALS(EX PETROL PROD, SCRAP) (SIC 5091, PART)					
	(SEE TABLE 6A)					
	PETROLEUM BULK STATIONS, TERMINALS (SIC 5092)					
	(NOT ANALYZED BY COMMODITY LINE)					
	SCRAP, WASTE MATERIALS (SIC 5093)					
	(NOT APPLICABLE)					
	TOBACCO, TOBACCO PRODUCTS (SIC 5094)					
	(NOT ANALYZED BY COMMODITY LINE)					
	BEER (SIC 5095, PART)					
	(NOT ANALYZED BY COMMODITY LINE)					
	WINES, DISTILLED SPIRITS (SIC 5095, PART)					
	ALL ESTABLISHMENTS. . . .(NUMBER) 231					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 2,673					
	SALES REPORTED BY COMMODITY LINE. . . .	2 018 360	100.0	226	(X)	(X)
20840	WINES, BRANDY, AND BRANDY SPIRITS . . .	123 963	6.1	83	1 479 995	8.4
20850-3	DISTILLED LIQUOR, EXCEPT BRANDY	1 889 449	93.6	211	1 932 907	97.8
	MISCELLANEOUS GOODS, N.E.C.	4 932	.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	16	(Z)	3	478	3.3
	PRINTING AND WRITING PAPER (SIC 5096, PART)					
	ALL ESTABLISHMENTS. . . .(NUMBER) 82					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 1,585					
	SALES REPORTED BY COMMODITY LINE. . . .	579 187	100.0	78	(X)	(X)
26211	NEWSPRINT	45 892	7.9	11	72 742	63.1
26212	GROUNDWOOD PAPER, UNCOATED.	75 674	13.1	14	227 047	33.3
26213	PAPER-MACHINE COATED PAPER.	183 515	31.7	40	361 755	50.7
26214	BOOK PAPER, UNCOATED.	101 100	17.5	28	311 278	32.5
26215	FINE PAPER, INCLUDING THIN PAPER. . . .	140 447	24.2	38	423 206	33.2
26216	COARSE PAPER.	10 101	1.7	15	204 974	4.9
26217	SPECIAL INDUSTRIAL PAPER.	1 518	.3	13	138 998	1.1
	PRINTING & WRITING PAPER (CONT.)					
26313	FOLDING BOXBOARD STOCK, EXCEPT SPECIAL FOOD BOARD.	601	.1	7	150 750	.4
26410-6	PAPER, COATED AND GLAZED.	3 198	.6	9	157 502	2.0
	MISCELLANEOUS GOODS, N.E.C.	16 376	2.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	765	.1	20	31 059	2.5
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096, PART)					
	ALL ESTABLISHMENTS. . . .(NUMBER) 662					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 38,026					
	SALES REPORTED BY COMMODITY LINE. . . .	3 124 694	100.0	601	(X)	(X)
23920,8,9	LINENS, DOMESTICS (SHEETS, TOWELS, ETC)	9 822	.3	23	156 766	6.3
23930	TEXTILE BAGS, (EXCEPT LAUNDRY). . . .	25 393	.8	27	105 100	24.2
26111,2	PULP MILL PRODUCTS.	38 978	1.2	31	462 675	8.4
26213	PAPER-MACHINE COATED PAPER.	21 096	.7	11	184 512	11.4
26214	BOOK PAPER, UNCOATED.	11 782	.4	21	292 393	4.0
26215	FINE PAPER, INCLUDING THIN PAPER. . . .	7 254	.2	27	219 942	3.3
26216	COARSE PAPER.	171 491	5.5	74	821 375	20.9
26217	SPECIAL INDUSTRIAL PAPER.	31 209	1.0	50	495 226	6.3
26218	SANITARY TISSUE STOCK, OTHER TISSUE PAPER	23 298	.7	32	335 513	6.9
26311	CONTAINER BOARD	209 165	6.7	44	633 920	33.0
26312	SPECIAL FOOD BOARD.	46 122	1.5	32	360 864	12.8
26313	FOLDING BOXBOARD STOCK, EXCEPT SPECIAL FOOD BOARD.	150 729	4.8	55	487 151	30.9
26314-6	OTHER PAPER MILL PRODUCTS	47 677	1.5	37	441 130	10.8
26410-6	PAPER, COATED AND GLAZED.	379 931	12.2	220	1 178 673	32.2
26431-3	BAGS, EXCEPT TEXTILE BAGS	318 633	10.2	129	836 747	38.1
26451,2	DIE CUT PAPER AND BOARD	9 978	.3	26	124 683	8.0
26492	WRAPPING PRODUCTS (GIFT WRAP, ETC.) . .	32 681	1.0	42	236 095	13.8
26493	SANITARY TISSUE HEALTH PRODUCTS	211 604	6.8	40	475 268	44.5
26471	OTHER CONVERTED PAPER, BOARD PRODUCTS .	177 599	5.7	127	842 799	21.1
26510-20	PAPERBOARD BOXES AND CARTONS (INCLUDING SET-UP)	196 217	6.3	92	377 891	51.9
26530	CORRUGATED AND SOLID FIBER BOXES, INCLUDING PALLETS	414 029	13.3	131	725 207	57.1
26541-3	SANITARY FOOD CONTAINERS.	196 191	6.3	60	388 356	50.5
26551,2	FIBER CANS, TUBES, DRUMS, ETC..	78 914	2.5	28	175 432	45.0
27511-4, 27516-24, 27526-7	PRODUCTS OF COMMERCIAL PRINTING	21 697	.7	50	277 047	7.8
30790-9	PLASTIC PRODUCTS.	13 396	.4	36	259 273	5.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3B. **Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963**—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)					
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	9 409	.3	64	31 952	29.4
	MISCELLANEOUS GOODS, N.E.C.	257 787	8.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	12 612	.4	75	100 865	12.5
	STATIONERY, OFFICE SUPPLIES (SIC 5096, PART)					
	ALL ESTABLISHMENTS. (NUMBER)	579				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	10,351				
	SALES REPORTED BY COMMODITY LINE.	527 202	100.0	542	(X)	(X)
26420	ENVELOPES	19 505	3.7	19	23 261	83.9
26491	STATIONERY, TABLETS, RELATED PRODUCTS	20 643	3.9	55	45 662	45.2
26492	WRAPPING PRODUCTS (GIFT WRAP, ETC.)	687	.1	10	11 710	5.9
27511-4, 27516-24, 27526-7	PRODUCTS OF COMMERCIAL PRINTING	911	.2	15	16 133	5.6
27611-3	MANIFOLD BUSINESS FORMS	293 064	55.6	353	313 096	93.6
27710-2	GREETING CARDS.	70 288	13.3	40	74 322	94.6
27821,2	BLANKBOOKS; LOOSELEAF BINDERS	22 696	4.3	25	40 504	56.0
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	13 605	2.4	125	107 805	11.7
39510	PENS AND MECHANICAL PENCILS	15 582	3.0	8	20 061	77.7
39521,2	LEAD PENCILS AND ART GOODS.	15 942	3.0	9	20 923	76.2
39550	CARBON PAPER AND INKED RIBBONS.	30 861	5.9	89	42 313	72.9
	MISCELLANEOUS GOODS, N.E.C.	20 409	3.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	4 009	.8	62	48 527	8.3
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097, PART)					
	ALL ESTABLISHMENTS. (NUMBER)	409				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	9,662				
	SALES REPORTED BY COMMODITY LINE.	348 867	100.0	377	(X)	(X)
25110-7	WOOD FURNITURE, NOT UPHOLSTERED	32 999	9.5	32	63 130	52.3
25120-6	WOOD FURNITURE, UPHOLSTERED	21 494	6.2	25	51 382	41.8
25140-4	METAL HOUSEHOLD FURNITURE	4 827	1.4	12	13 025	37.1
25150-6	MATTRESSES AND BEDSPRINGS	67 353	19.3	79	87 346	77.1
25190	HOUSEHOLD FURNITURE, N.E.C.	39 072	11.2	20	45 694	85.5
25210	WOOD OFFICE FURNITURE	7 202	2.1	16	24 347	29.6
25220-4	METAL OFFICE FURNITURE.	96 712	27.7	239	140 076	69.0
25310-2	PUBLIC BUILDING FURNITURE	32 327	9.3	71	92 415	35.0
25410-20	PARTITIONS AND FIXTURES-WOOD AND METAL.	4 214	1.2	59	69 827	6.0
25990	FURNITURE AND FIXTURES, N.E.C.	856	.2	15	22 367	3.8
26451,2	DIE CUT PAPER AND BOARD	9 335	2.7	139	44 439	21.0
26491	STATIONERY, TABLETS, RELATED PRODUCTS	5 081	1.5	19	16 293	31.2
	MISCELLANEOUS GOODS, N.E.C.	20 963	6.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	6 432	1.8	80	95 294	6.7
	HOME FURNISHINGS, FLOOR COVERINGS (SIC 5097, PART)					
	ALL ESTABLISHMENTS. (NUMBER)	443				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	15,221				
	SALES REPORTED BY COMMODITY LINE.	1 578 427	100.0	400	(X)	(X)
22111-6	GREY GOODS - COTTON BROAD-WOVEN FABRICS	32 244	2.0	26	198 523	16.2
22117,617	FINISHED COTTON BROAD-WOVEN FABRICS	22 468	1.4	25	142 407	15.8
22110,8,9	FABRICATED, COTTON TEXTILE PRODUCTS	265 512	16.8	53	428 907	61.9
22219,23926	FINISHED BLANKETS, BEDSPREADS	38 716	2.5	31	214 639	18.0
22710-2, 22720,90	WOVEN AND TUFTED CARPETS AND RUGS	69 820	4.4	17	120 853	57.8
22960	TIRE CORD AND FABRIC.	10 880	.7	15	132 385	8.2
23910	CURTAINS AND DRAPERIES (EXCEPT LACE).	27 893	1.8	18	112 209	24.9
23920,8,9	LINENS, DOMESTICS (SHEETS, TOWELS, ETC)	162 034	10.3	53	373 673	43.4
24990-6	WOOD PRODUCTS, N.E.C.	1 230	.1	17	213 723	.6
25910-2	VENETIAN BLINDS AND SHADES.	14 962	.9	27	20 148	74.3
28910-2	GLUE AND GELATIN.	6 842	.4	28	273 275	2.5
30693	SPONGE AND FOAM RUBBER GOODS.	2 720	.2	14	25 972	10.5
30694	RUBBER FLOOR AND WALL COVERING.	9 011	.6	12	67 923	13.3
30790-9	PLASTIC PRODUCTS.	10 044	.6	20	175 899	5.7
32210	GLASS CONTAINERS.	22 689	1.4	14	141 980	16.0
32291	TABLE, KITCHEN, ART, NOVELTY GLASSWARE.	120 098	7.6	69	147 108	81.6
32293,4, 32316	GLASS FIBER, OTHER PRESSED AND BLOWN GLASSWARE	18 723	1.2	10	97 304	19.2
39811-3	BROOMS AND BRUSHES.	70 258	4.5	29	70 258	100.0
39821,2	HARD SURFACE FLOOR COVERINGS.	165 367	10.5	38	306 879	53.9

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
22710-2, 20,90	WOVEN AND TUFTED CARPETS AND RUGS	300 704	19.1	111	321 407	93.6
	MISCELLANEOUS GOODS, N.E.C.	198 822	12.6	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	7 390	.5	25	265 898	2.8
	LUMBER, MILLWORK (SIC 5098, PART)					
	ALL ESTABLISHMENTS (NUMBER) 489					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 33,343					
	SALES REPORTED BY COMMODITY LINE	1 120 760	100.0	421	(X)	(X)
24211	ROUGH LUMBER AND SAWED TIES	52 275	4.7	53	371 080	14.1
24212	DRESSED LUMBER	269 677	24.1	248	827 765	32.6
24217,8	SOFTWOOD, CUT STOCK, FLOORING AND OTHER SAWMILL AND PLANING MILL PRODUCTS	17 469	1.6	36	239 125	7.3
24260-2	HARDWOOD DIMENSION AND FLOORING	13 780	1.2	76	250 189	5.5
24290	SHINGLES, COOPERATE STOCK AND EXCELSIOR PRODUCTS	14 182	1.3	46	236 172	6.0
24310-8	MILLWORK	93 345	8.3	275	691 344	13.5
24320-6	VENEER AND PLYWOOD	401 920	35.9	255	819 304	49.1
24330-2	PREFABRICATED WOODEN BUILDINGS AND STRUCTURAL MEMBERS	991	.1	11	51 914	1.9
24990-6	WOOD PRODUCTS, N.E.C.	79 763	7.1	245	715 162	11.2
34420-5	METAL DOORS, SASH, AND TRIM	85 070	7.6	86	153 192	55.5
34440-3	SHEET METAL WORK	15 609	1.4	39	97 791	16.0
34492	PREFABRICATED AND PORTABLE METAL BUILDINGS AND PARTS	6 842	.6	21	63 157	10.8
	MISCELLANEOUS GOODS, N.E.C.	66 991	5.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	2 846	.3	38	180 210	1.6
	CONSTRUCTION MATERIALS (SIC 5098, PART)					
	ALL ESTABLISHMENTS (NUMBER) 1,059					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 29,670					
	SALES REPORTED BY COMMODITY LINE	2 849 692	100.0	984	(X)	(X)
24330-2	PREFABRICATED WOODEN BUILDINGS AND STRUCTURAL MEMBERS	4 444	.2	6	10 039	44.3
24990-6	WOOD PRODUCTS, N.E.C.	39 105	1.4	31	146 769	26.6
25410-20	PARTITIONS AND FIXTURES-WOOD AND METAL	43 279	1.5	47	57 128	75.8
	CONSTRUCTION MATERIALS (CONT.)					
26610-2	BUILDING PAPER AND BOARD	88 394	3.1	119	627 701	14.1
28140,50-3	CYCLIC CRUDES AND INTERMEDIATE COAL TAR PRODUCTS	7 918	.3	15	61 373	12.9
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS	35 540	1.2	184	337 520	10.5
28519	MISCELLANEOUS PAINT PRODUCTS	6 918	.2	141	165 740	4.2
28518	PUTTY, CAULKING COMPOUNDS, AND ALLIED PRODUCTS	22 094	.8	55	269 691	8.2
29510	PAVING MIXTURES AND BLOCKS	28 838	1.0	34	115 526	25.0
29520-3	ASPHALT FELTS AND COATINGS	203 255	7.1	105	544 128	37.4
30695	MECHANICAL RUBBER GOODS, N.E.C.	7 784	.3	17	108 094	7.2
30790-9	PLASTIC PRODUCTS	10 794	.4	46	334 914	3.2
32111,2,4	FLAT GLASS (EXC. LAMINATED, AND SAFETY)	186 931	6.6	171	395 191	47.3
32113,32313	LAMINATED GLASS, INCLUDING SAFETY GLASS	135 160	4.7	166	388 264	34.8
32315	MIRRORS	6 460	.2	143	326 362	2.0
32293,4, 32316	GLASS FIBER, OTHER PRESSED AND BLOWN GLASSWARE	22 875	.8	59	292 018	7.8
32410	CEMENT,HYDRAULIC	750 054	26.3	209	830 023	90.4
32510-2	BRICK AND STRUCTURAL TILE	23 715	.8	30	28 036	84.6
32530	CERAMIC WALL AND FLOOR TILE	29 927	1.1	90	39 103	76.5
32550	CLAY REFRACTORIES	43 209	1.5	36	192 729	22.4
32591,2	STRUCTURAL CLAY PRODUCTS, N.E.C.	10 613	.4	49	88 964	11.9
32610	VITREOUS PLUMBING FIXTURES	5 432	.2	28	48 895	11.1
32710	CONCRETE BLOCK AND BRICK	8 640	.3	16	20 407	42.3
32721-3	CONCRETE PRODUCTS, EXC. BLOCK AND BRICK	27 249	1.0	41	98 693	27.6
32740	LIME	25 887	.9	103	412 883	6.3
32750-2	GYPSUM PRODUCTS	355 445	12.5	173	842 079	42.2
32810-3	CUT STONE AND STONE PRODUCTS	15 316	.5	28	69 069	22.2
32920-7	ASBESTOS PRODUCTS	216 916	7.6	171	857 371	25.3
32930-3	GASKETS AND INSULATIONS	15 021	.5	15	147 817	10.2
32950	MINERALS AND EARTHS, GROUND OR OTHERWISE TREATED	5 930	.2	27	138 723	4.3
32960-2	MINERAL WOOL	82 308	2.9	129	677 238	12.2
32970	NONCLAY REFRACTORIES	37 298	1.3	20	58 658	63.6
24330-2	PREFABRICATED WOODEN BUILDINGS AND STRUCTURAL MEMBERS	18 523	.6	8	17 471	94.6
25410-20	PARTITIONS AND FIXTURES-WOOD AND METAL	1 911	.1	11	3 488	54.8
34420-5	METAL DOORS, SASH, AND TRIM	23 369	.8	167	191 016	12.2
34440-3	SHEET METAL WORK	59 633	2.1	86	245 993	24.2
34460	ORNAMENTAL AND STRUCTURAL METAL WORK	22 537	.8	79	315 932	7.1
34492	PREFABRICATED AND PORTABLE METAL BUILDINGS AND PARTS	54 868	1.9	51	80 894	67.8
34610-8	METAL STAMPINGS	7 551	.3	27	98 054	7.7
	MISCELLANEOUS GOODS, N.E.C.	132 726	4.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	27 825	1.0	199	341 488	8.1

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AMUSEMENT, SPORTING GOODS (SIC 5099, PART)					
	ALL ESTABLISHMENTS. . . .(NUMBER) 433					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 5,913					
	SALES REPORTED BY COMMODITY LINE. . . .	1 538 143	100.0	410	(X)	(X)
36930	X-RAY AND THERAPEUTIC APPARATUS	4 222	.3	32	77 174	5.5
38613	MOTION PICTURE EQUIPMENT.	13 872	.9	18	506 734	2.7
38615	PHOTOGRAPHIC SENSITIZED FILM AND PLATES	429 991	28.0	118	845 677	50.8
38616,7	SENSITIZED PHOTOGRAPHIC PAPER AND CLOTH	180 222	11.7	187	850 134	21.2
38611,2,8	PHOTO EQUIPMENT AND SUPPLIES, N.E.C.. .	398 340	25.9	176	996 876	40.0
39410	GAMES AND TOYS, EXCEPT DOLLS AND CHILDREN'S VEHICLES	100 345	6.5	13	121 795	82.4
39420	DOLLS AND STUFFED TOY ANIMALS	24 876	1.6	6	46 000	54.1
39491,2	SPORTING AND ATHLETIC GOODS	291 580	19.0	117	342 555	85.1
19511-19610	SMALL ARMS AND AMMUNITION	58 058	3.8	14	59 582	97.4
	MISCELLANEOUS GOODS, N.E.C.	16 621	1.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	20 016	1.3	124	183 806	10.9
	BOOKS, PERIODICALS, NEWSPAPERS (SIC 5099, PART)					
	ALL ESTABLISHMENTS. . . .(NUMBER) 486					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 10,072					
	SALES REPORTED BY COMMODITY LINE. . . .	531 529	100.0	456	(X)	(X)
26410-6	PAPER, COATED AND GLAZED.	2 736	.5	40	10 547	25.9
26510-20	PAPERBOARD BOXES AND CARTONS (INCLUDING SET-UP)	9 930	1.9	14	40 553	24.5
27111-7	NEWSPAPERS, MAGAZINES, PERIODICALS. . .	125 691	23.6	99	146 782	85.6
27311-3	BOOKS, PAMPHLETS.	209 635	39.4	113	219 616	95.5
27515,25	ADVERTISING SPECIALTIES, CALENDARS, NOVELTIES	5 667	1.1	28	40 732	13.9
27511-4, 27516-24, 27526-7	PRODUCTS OF COMMERCIAL PRINTING	144 995	27.3	274	196 455	73.8
27611-3	MANIFOLD BUSINESS FORMS	638	.1	39	16 410	3.9
27710-2	GREETING CARDS.	835	.2	5	6 625	12.6
27821,2	BLANKBOOKS, LOOSELEAF BINDERS	641	.1	7	4 453	14.4
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	344	.1	23	9 826	3.5
	MISCELLANEOUS GOODS, N.E.C.	29 092	5.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1 325	.2	18	34 785	3.8
	FARM SUPPLIES (SIC 5099, PART)					
	ALL ESTABLISHMENTS. . . .(NUMBER) 353					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 26,502					
	SALES REPORTED BY COMMODITY LINE. . . .	730 360	100.0	297	(X)	(X)
20410-6,50	FLOUR, MEAL (INC. PREPARED AND MIXES) .	3 177	.4	40	21 579	14.7
20421	POULTRY FEEDS	12 335	1.7	73	33 978	36.3
20422	LIVESTOCK FEEDS	32 894	4.5	87	98 740	33.3
20423,4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	16 219	2.2	49	38 225	42.4
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C..	3 082	.4	12	54 432	5.7
28410-6	SOAP, AND OTHER DETERGENTS.	2 066	.3	6	14 890	13.9
28420-4	POLISHES AND INSECTICIDES	605	.1	6	10 338	5.9
28710-22	FERTILIZERS	406 157	55.6	158	491 486	82.6
28730,90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS.	205 672	28.2	110	326 732	62.9
	MISCELLANEOUS GOODS, N.E.C.	47 862	6.6	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	291	(Z)	8	11 743	2.5
	JEWELRY (SIC 5099, PART)					
	ALL ESTABLISHMENTS. . . .(NUMBER) 55					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 4,076					
	SALES REPORTED BY COMMODITY LINE. . . .	140 037	100.0	47	(X)	(X)
38711-5	WATCHES AND CLOCKS.	56 691	40.5	10	59 895	94.7
39111,2	JEWELRY, PRECIOUS METAL	25 768	18.4	16	29 060	88.7
39141,2	SILVERWARE AND PLATED WARE.	20 232	14.4	9	24 870	81.4
39610	COSTUME JEWELRY	26 266	18.8	12	26 417	99.4
	MISCELLANEOUS GOODS, N.E.C.	10 983	7.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	97	.1	5	3 422	2.8
	GIFTS, ART GOODS, ADV. NOVELTIES (SIC 5099, PART)					
	ALL ESTABLISHMENTS. . . .(NUMBER) 28					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 2,518					
	SALES REPORTED BY COMMODITY LINE. . . .	7 445	100.0	20	(X)	(X)
27515,25	ADVERTISING SPECIALTIES, CALENDARS, NOVELTIES	6 298	84.6	20	7 445	84.6
27511-4, 27516-24, 27526-7	PRODUCTS OF COMMERCIAL PRINTING	622	8.4	8	3 588	17.3
	MISCELLANEOUS GOODS, N.E.C.	525	7.1	(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER PRODUCTS (SIC 5099, PART)					
	ALL ESTABLISHMENTS. . . .(NUMBER) 870					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 94,605					
	SALES REPORTED BY COMMODITY LINE. . . .	3 613 211	100.0	785	(X)	(X)
20830	MALT AND MALT BY-PRODUCTS	262 265	7.3	16	262 265	100.0
20870-4	FLAVORINGS.	5 696	.2	6	60 003	9.5
20931-33	PRODUCTS OF OTHER VEGETABLE OIL MILLS .	44 467	1.2	18	112 507	39.5
22810-4, 22690	YARNS, EXCEPT WOOL.	113 745	3.1	18	161 949	70.2
22910	FELT GOODS, N.E.C..	24 173	.7	14	27 518	87.8
22980-3	CORDAGE AND TWINE	2 683	.1	10	28 847	9.3
22990-2	TEXTILE GOODS, N.E.C.	155 967	4.3	26	161 943	96.3
23930	TEXTILE BAGS, (EXCEPT LAUNDRY).	25 634	.7	10	27 570	93.0
23970,90	FABRICATED TEXTILE FABRICS, N.E.C.. . .	49 158	1.4	12	98 142	50.1
24110	LOGS, BOLTS, AND PULPWOOD	33 643	.9	8	37 316	90.2
24420,30,50	WIREBOUND BOXES, VENEER AND PLYWOOD CONTAINERS, SLACK AND TIGHT COOPERAGE	9 706	.3	6	10 215	95.0
24990-6	WOOD PRODUCTS, N.E.C.	4 284	.1	42	46 295	9.3
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C.. .	23 844	.7	16	1 158 389	2.1
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C..	18 350	.5	11	210 858	8.7
28210-9	PLASTIC MATERIALS	4 270	.1	18	38 875	11.0
28410-6	SOAP, AND OTHER DETERGENTS.	4 029	.1	14	76 124	5.3
28910-2	GLUE AND GELATIN.	44 383	1.2	55	111 448	39.8
28940,92	CHEMICAL PREPARATIONS, N.E.C.	14 987	.4	8	1 109 480	1.4
29111	GASOLINE AND JET FUEL	330 764	9.2	36	1 365 361	24.2
29112	KEROSENE.	47 405	1.3	32	1 324 656	3.6
29113	DISTILLATE FUEL OILS.	162 618	4.5	35	1 366 360	11.9
29114	RESIDUAL FUEL OILS.	112 151	3.1	25	1 293 192	8.7
29115	LIQUEFIED PETROLEUM GAS	137 338	3.8	42	1 248 692	11.0
29116,29926	LUBRICATING AND SIMILAR OILS.	110 646	3.1	96	1 419 348	7.8
29117,29927	LUBRICATING GREASES	6 677	.2	83	341 386	2.0
29119	ASPHALT	54 372	1.5	28	181 767	29.9
29110	OTHER FINISHED PETROLEUM PRODUCTS, INCLUDING WAXES	56 857	1.6	33	229 222	24.8
29510	PAVING MIXTURES AND BLOCKS.	15 360	.4	8	62 645	24.5
29990	OTHER PETROLEUM, COAL PRODUCTS, N.E.C..	77 761	2.2	34	1 141 239	6.8
30113-5	OTHER PNEUMATIC TIRES, SOLID TIRES, INNER TUBES, TREAD RUBBER, ETC. . . .	2 487	.1	9	81 355	3.1
30691	RUBBER BELTS, BELTING	2 874	.1	6	20 650	13.9
30692	RUBBER HOSE AND TUBING.	2 629	.1	13	49 563	5.3
30693	SPONGE AND FOAM RUBBER GOODS.	29 483	.8	22	61 347	48.1
30695	MECHANICAL RUBBER GOODS, N.E.C.	4 982	.1	17	44 463	11.2
30698	OTHER RUBBER GOODS, N.E.C..	20 989	.6	22	85 899	24.4
30790-9	PLASTIC PRODUCTS.	195 188	5.4	225	289 086	67.5
36520	PHONOGRAPH RECORDS.	116 732	3.2	47	120 617	96.8
39311-4	MUSICAL INSTRUMENTS AND PARTS	79 139	2.2	10	80 202	98.7
39920,50, 91-3	MISCELLANEOUS MANUF'D PRODUCTS, N.E.C..	45 899	1.3	71	1 054 060	4.4
	MISCELLANEOUS GOODS, N.E.C.	1 121 803	31.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	37 773	1.0	28	1 166 158	3.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AUTOMOBILES, OTHER MOTOR VEHICLES (SIC 5012)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 38					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	703 071	100.0	38	(X)	(X)
37171	PASSENGER CARS, KNOCKED DOWN -ASSEMBLED	596 146	84.8	10	620 172	96.1
37172	TRUCK TRACTORS, TRUCK CHASSIS AND TRUCKS (CHASSIS OF OWN MANUFACTURE) .	53 144	7.6	25	80 282	66.2
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	30 831	4.4	33	292 777	10.5
	MISCELLANEOUS GOODS, N.E.C.	17 274	2.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	5 676	.8	28	87 749	6.5
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 149					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	4 782 523	100.0	149	(X)	(X)
37130	TRUCK AND BUS BODIES.	55 355	1.2	37	845 461	6.5
37150	TRUCK TRAILERS.	38 523	.8	20	48 034	80.2
37171	PASSENGER CARS, KNOCKED DOWN -ASSEMBLED	3 814 206	79.8	58	4 288 639	88.9
37172	TRUCK TRACTORS, TRUCK CHASSIS AND TRUCKS (CHASSIS OF OWN MANUFACTURE) .	494 630	10.3	76	1 075 218	46.0
37173	MOTOR COACHES (EXC. TROLLEY BUSSES) AND FIRE TRUCKS (CHASSIS OF OWN MANUFCTR)	3 047	.1	12	287 731	1.1
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	272 715	5.7	113	2 707 414	10.1
	MISCELLANEOUS GOODS, N.E.C.	82 067	1.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	21 980	.5	83	683 530	3.2
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 178					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	4 939 049	100.0	178	(X)	(X)
37130	TRUCK AND BUS BODIES.	58 130	1.2	61	687 571	8.5
37150	TRUCK TRAILERS.	72 173	1.5	34	86 959	83.0
37171	PASSENGER CARS, KNOCKED DOWN -ASSEMBLED	4 221 183	85.5	68	4 411 689	95.7
37172	TRUCK TRACTORS, TRUCK CHASSIS AND TRUCKS (CHASSIS OF OWN MANUFACTURE) .	352 569	7.1	78	486 530	72.5
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	205 918	4.2	139	2 476 624	8.3
	MISCELLANEOUS GOODS, N.E.C.	5 671	.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	23 405	.5	101	481 607	4.9
	AUTOMOBILES, OTHER MOTOR VEHICLES (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 101					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	(D)	100.0	101	(X)	(X)
37130	TRUCK AND BUS BODIES.	20 945	(D)	28	259 572	8.1
37171	PASSENGER CARS, KNOCKED DOWN -ASSEMBLED	1 863 344	(D)	37	2 019 993	92.2
37172	TRUCK TRACTORS, TRUCK CHASSIS AND TRUCKS (CHASSIS OF OWN MANUFACTURE) .	124 862	(D)	53	183 607	68.0
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	172 213	(D)	78	1 310 656	13.1
	MISCELLANEOUS GOODS, N.E.C.	(D)	(D)	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	(D)	(D)	58	167 020	9.6
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 97					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	2 936 626	100.0	97	(X)	(X)
37130	TRUCK AND BUS BODIES.	30 196	1.0	28	360 815	8.4
37150	TRUCK TRAILERS.	24 266	.8	15	30 530	79.5
37171	PASSENGER CARS, KNOCKED DOWN -ASSEMBLED	2 559 779	87.2	38	2 665 819	96.0
37172	TRUCK TRACTORS, TRUCK CHASSIS AND TRUCKS (CHASSIS OF OWN MANUFACTURE) .	180 217	6.1	45	251 864	71.6
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	123 483	4.2	73	1 439 130	8.6
	MISCELLANEOUS GOODS, N.E.C.	4 427	.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	14 258	.5	56	238 578	6.0
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 41					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	830 189	100.0	40	(X)	(X)
37130	TRUCK AND BUS BODIES.	6 851	.8	12	88 396	7.8
37150	TRUCK TRAILERS.	15 810	1.9	13	20 412	77.5
37171	PASSENGER CARS, KNOCKED DOWN -ASSEMBLED	679 150	81.8	11	729 318	93.1
37172	TRUCK TRACTORS, TRUCK CHASSIS AND TRUCKS (CHASSIS OF OWN MANUFACTURE) .	58 395	7.0	16	82 953	70.4
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	62 046	7.5	36	591 870	10.5
	MISCELLANEOUS GOODS, N.E.C.	375	(Z)	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	7 562	.9	29	103 365	7.3

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AUTOMOBILES, OTHER MOTOR VEHICLES (CONT.)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 96					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	1 924 536	100.0	95	(X)	(X)
37130	TRUCK AND BUS BODIES.	12 724	.7	30	171 840	7.4
37150	TRUCK TRAILERS.	25 268	1.3	22	39 250	64.4
37171	PASSENGER CARS, KNOCKED DOWN -ASSEMBLED	1 652 289	85.9	26	1 714 622	96.4
37172	TRUCK TRACTORS, TRUCK CHASSIS AND TRUCKS (CHASSIS OF OWN MANUFACTURE) .	118 520	6.2	49	184 197	64.3
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	96 929	5.0	77	1 076 253	9.0
	MISCELLANEOUS GOODS, N.E.C.	3 404	.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	15 402	.8	67	204 079	7.5
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 40					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	553 875	100.0	40	(X)	(X)
37150	TRUCK TRAILERS.	9 985	1.8	8	13 373	74.7
37171	PASSENGER CARS, KNOCKED DOWN -ASSEMBLED	453 415	81.9	12	461 695	98.2
37172	TRUCK TRACTORS, TRUCK CHASSIS AND TRUCKS (CHASSIS OF OWN MANUFACTURE) .	54 074	9.8	20	78 807	68.6
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	26 460	4.8	33	287 469	9.2
	MISCELLANEOUS GOODS, N.E.C.	2 798	.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	7 143	1.3	27	82 850	8.6
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 92					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	2 828 080	100.0	91	(X)	(X)
37130	TRUCK AND BUS BODIES.	41 030	1.5	42	486 454	8.4
37150	TRUCK TRAILERS.	22 033	.8	15	31 329	70.3
37171	PASSENGER CARS, KNOCKED DOWN -ASSEMBLED	2 468 131	87.3	35	2 583 015	95.6
37172	TRUCK TRACTORS, TRUCK CHASSIS AND TRUCKS (CHASSIS OF OWN MANUFACTURE) .	160 967	5.7	43	237 305	67.8
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	116 026	4.1	70	1 260 210	9.2
	MISCELLANEOUS GOODS, N.E.C.	2 067	.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	17 826	.6	56	236 489	7.5
	AUTOMOTIVE EQUIPMENT (SIC 5013)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 20					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	42 904	100.0	19	(X)	(X)
35990	CARBURETORS, PISTONS, AND OTHER MACHINE SHOP PRODUCTS	1 077	2.5	3	9 849	10.9
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	40 848	95.2	17	41 264	99.0
	MISCELLANEOUS GOODS, N.E.C.	765	1.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	214	.5	4	598	35.8
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 76					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 1,776					
	SALES REPORTED BY COMMODITY LINE. . . .	211 342	100.0	70	(X)	(X)
35990	CARBURETORS, PISTONS, AND OTHER MACHINE SHOP PRODUCTS	2 246	1.1	8	38 974	5.8
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	201 747	95.5	67	209 819	96.2
	MISCELLANEOUS GOODS, N.E.C.	6 456	3.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	893	.4	11	3 752	23.8
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 133					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 2,261					
	SALES REPORTED BY COMMODITY LINE. . . .	674 563	100.0	120	(X)	(X)
35661-3	POWER TRANSMISSION EQUIPMENT.	9 788	1.5	5	41 070	23.8
35990	CARBURETORS, PISTONS, AND OTHER MACHINE SHOP PRODUCTS	6 687	1.0	12	54 624	12.2
37130	TRUCK AND BUS BODIES.	9 563	1.4	8	44 575	21.5
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	618 780	91.7	112	655 212	94.4
	MISCELLANEOUS GOODS, N.E.C.	28 986	4.3	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	759	.1	6	8 905	8.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	AUTOMOTIVE EQUIPMENT (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 48					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 479					
	SALES REPORTED BY COMMODITY LINE. . . .	78 798	100.0	45	(X)	(X)
37130	TRUCK AND BUS BODIES.	292	.4	5	20 215	1.4
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	76 626	97.2	45	78 798	97.2
	MISCELLANEOUS GOODS, N.E.C.	1 388	1.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	492	.6	3	1 963	25.1
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 54					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	145 528	100.0	51	(X)	(X)
37130	TRUCK AND BUS BODIES.	2 332	1.6	7	55 944	4.2
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	140 086	96.3	51	145 528	96.3
	MISCELLANEOUS GOODS, N.E.C.	3 018	2.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	92	.1	3	277	33.2
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 26					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	36 164	100.0	24	(X)	(X)
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	30 333	83.9	24	36 164	83.9
	MISCELLANEOUS GOODS, N.E.C.	5 635	15.6	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	196	.5	3	3 535	5.5
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 57					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 1,783					
	SALES REPORTED BY COMMODITY LINE. . . .	127 194	100.0	51	(X)	(X)
35990	CARBURETORS, PISTONS, AND OTHER MACHINE SHOP PRODUCTS	1 386	1.1	7	23 995	5.8
37130	TRUCK AND BUS BODIES.	762	.6	7	43 891	1.7
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	119 106	93.6	47	125 473	94.9
	MISCELLANEOUS GOODS, N.E.C.	5 550	4.4	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	390	.3	4	4 038	9.7
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 27					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	36 218	100.0	25	(X)	(X)
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	33 443	92.3	25	36 218	92.3
	MISCELLANEOUS GOODS, N.E.C.	2 775	7.7	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 81					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	187 654	100.0	74	(X)	(X)
37130	TRUCK AND BUS BODIES.	9 359	5.0	4	14 391	65.0
37150	TRUCK TRAILERS.	914	.5	4	6 544	14.0
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	172 085	91.7	73	187 504	91.8
	MISCELLANEOUS GOODS, N.E.C.	5 077	2.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	219	.1	4	14 179	1.5
	TIRES, TUBES (SIC 5014)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 10					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	44 499	100.0	10	(X)	(X)
30111	PASSENGER CAR AND MOTORCYCLE PNEUMATIC TIRES (CASINGS)	23 352	52.5	10	44 499	52.5
30112	TRUCK AND BUS (AND OFF-THE-ROAD) PNEUMATIC TIRES	10 196	22.9	10	44 499	22.9
30113-5	OTHER PNEUMATIC TIRES, SOLID TIRES, INNER TUBES, TREAD RUBBER, ETC. . . .	5 488	12.3	10	44 499	12.3

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	TIRES, TUBES (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	2 564	5.8	5	27 377	9.4
	MISCELLANEOUS GOODS, N.E.C.	2 899	6.5	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 55					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 10,714					
	SALES REPORTED BY COMMODITY LINE. . . .	220 720	100.0	47	(X)	(X)
30111	PASSENGER CAR AND MOTORCYCLE PNEUMATIC TIRES (CASINGS)	104 613	47.4	46	219 350	47.7
30112	TRUCK AND BUS (AND OFF-THE-ROAD) PNEUMATIC TIRES	52 811	23.9	46	220 475	24.0
30113-5	OTHER PNEUMATIC TIRES, SOLID TIRES, INNER TUBES, TREAD RUBBER, ETC. . . .	23 576	10.7	43	208 387	11.3
30698	OTHER RUBBER GOODS, N.E.C..	11 357	5.1	5	38 686	29.4
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	8 405	3.8	26	113 813	7.4
	MISCELLANEOUS GOODS, N.E.C.	19 958	9.0	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 48					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 3,720					
	SALES REPORTED BY COMMODITY LINE. . . .	284 418	100.0	44	(X)	(X)
30111	PASSENGER CAR AND MOTORCYCLE PNEUMATIC TIRES (CASINGS)	121 996	42.9	44	284 418	42.9
30112	TRUCK AND BUS (AND OFF-THE-ROAD) PNEUMATIC TIRES	65 581	23.1	43	278 917	23.5
30113-5	OTHER PNEUMATIC TIRES, SOLID TIRES, INNER TUBES, TREAD RUBBER, ETC. . . .	39 687	14.0	42	278 213	14.3
30790-9	PLASTIC PRODUCTS.	2 004	.7	3	25 250	7.9
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	10 906	3.8	23	140 250	7.8
	MISCELLANEOUS GOODS, N.E.C.	44 244	15.6	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1	(Z)	1	7 152	.0
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 32					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	154 043	100.0	30	(X)	(X)
	TIRES, TUBES (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
30111	PASSENGER CAR AND MOTORCYCLE PNEUMATIC TIRES (CASINGS)	55 922	36.3	30	154 043	36.3
30112	TRUCK AND BUS (AND OFF-THE-ROAD) PNEUMATIC TIRES	40 138	26.1	29	153 042	26.2
30113-5	OTHER PNEUMATIC TIRES, SOLID TIRES, INNER TUBES, TREAD RUBBER, ETC. . . .	25 319	16.4	28	152 500	16.6
30698	OTHER RUBBER GOODS, N.E.C..	8 013	5.2	5	38 917	20.6
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	7 973	5.2	14	103 880	7.7
	MISCELLANEOUS GOODS, N.E.C.	16 678	10.8	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 43					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	207 246	100.0	41	(X)	(X)
30111	PASSENGER CAR AND MOTORCYCLE PNEUMATIC TIRES (CASINGS)	75 078	36.2	41	207 246	36.2
30112	TRUCK AND BUS (AND OFF-THE-ROAD) PNEUMATIC TIRES	48 128	23.2	40	205 613	23.4
30113-5	OTHER PNEUMATIC TIRES, SOLID TIRES, INNER TUBES, TREAD RUBBER, ETC. . . .	32 490	15.7	40	205 613	15.8
30691	RUBBER BELTS, BELTING	1 620	.8	3	18 259	8.9
30692	RUBBER HOSE AND TUBING.	876	.4	3	18 259	4.8
30698	OTHER RUBBER GOODS, N.E.C..	6 977	3.4	6	58 077	12.0
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	10 992	5.3	22	124 531	8.8
	MISCELLANEOUS GOODS, N.E.C.	31 085	15.0	(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 17					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	72 800	100.0	15	(X)	(X)
30111	PASSENGER CAR AND MOTORCYCLE PNEUMATIC TIRES (CASINGS)	25 506	35.0	15	72 800	35.0
30112	TRUCK AND BUS (AND OFF-THE-ROAD) PNEUMATIC TIRES	18 766	25.8	15	72 800	25.8
30113-5	OTHER PNEUMATIC TIRES, SOLID TIRES, INNER TUBES, TREAD RUBBER, ETC. . . .	12 215	16.8	15	72 800	16.8
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	6 326	8.7	10	55 969	11.3
	MISCELLANEOUS GOODS, N.E.C.	9 987	13.7	(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	TIRES, TUBES (CONT.)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 28					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	163 236	100.0	26	(X)	(X)
30111	PASSENGER CAR AND MOTORCYCLE PNEUMATIC TIRES (CASINGS)	63 019	38.6	25	162 636	38.7
30112	TRUCK AND BUS (AND OFF-THE-ROAD) PNEUMATIC TIRES	42 731	26.2	25	162 636	26.3
30113-5	OTHER PNEUMATIC TIRES, SOLID TIRES, INNER TUBES, TREAD RUBBER, ETC. . . .	19 075	11.7	25	159 973	11.9
30698	OTHER RUBBER GOODS, N.E.C..	4 073	2.5	5	37 189	11.0
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	8 346	5.1	14	97 382	8.6
	MISCELLANEOUS GOODS, N.E.C.	25 992	15.9	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 17					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	54 264	100.0	16	(X)	(X)
30111	PASSENGER CAR AND MOTORCYCLE PNEUMATIC TIRES (CASINGS)	19 941	36.7	16	54 264	36.7
30112	TRUCK AND BUS (AND OFF-THE-ROAD) PNEUMATIC TIRES	17 237	31.8	14	49 798	34.6
30113-5	OTHER PNEUMATIC TIRES, SOLID TIRES, INNER TUBES, TREAD RUBBER, ETC. . . .	8 409	15.5	14	49 798	16.9
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	3 317	6.1	7	35 241	9.4
	MISCELLANEOUS GOODS, N.E.C.	5 360	9.9	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 46					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 2,501					
	SALES REPORTED BY COMMODITY LINE. . . .	194 635	100.0	39	(X)	(X)
30111	PASSENGER CAR AND MOTORCYCLE PNEUMATIC TIRES (CASINGS)	74 368	38.2	37	191 255	38.9
30112	TRUCK AND BUS (AND OFF-THE-ROAD) PNEUMATIC TIRES	57 461	29.5	38	193 634	29.7
30113-5	OTHER PNEUMATIC TIRES, SOLID TIRES, INNER TUBES, TREAD RUBBER, ETC. . . .	29 199	15.0	35	188 334	15.5
30698	OTHER RUBBER GOODS, N.E.C..	5 063	2.6	10	57 295	8.8
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	9 199	4.7	18	109 523	8.4
	MISCELLANEOUS GOODS, N.E.C.	19 339	9.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	6	(Z)	3	256	2.3
	DRUGS, DRUG PROPRIETARIES, DRUG. SUND. (SIC 5022)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 13					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 235					
	SALES REPORTED BY COMMODITY LINE. . . .	96 939	100.0	13	(X)	(X)
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	494	.5	3	18 535	2.7
28310-2	BIOLOGICAL PRODUCTS	5 937	6.1	5	38 648	15.4
28340-9	PHARMACEUTICAL PREPARATIONS	44 819	46.2	9	72 279	62.0
28440-5	TOILET PREPARATIONS	17 382	17.9	8	67 342	25.8
	MISCELLANEOUS GOODS, N.E.C.	25 048	25.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	3 259	3.4	3	17 013	19.2
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 99					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 2,581					
	SALES REPORTED BY COMMODITY LINE. . . .	808 924	100.0	92	(X)	(X)
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	4 621	.6	10	75 185	6.1
28140,50-3	CYCLIC CRUDES AND INTERMEDIATE COAL TAR PRODUCTS.	16 189	2.0	3	147 354	11.0
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C.. .	8 552	1.1	14	124 122	6.9
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C..	6 768	.8	6	90 765	7.5
28210-9	PLASTIC MATERIALS	4 043	.5	4	171 748	2.4
28310-2	BIOLOGICAL PRODUCTS	49 796	6.2	24	233 821	21.3
28330-2	MEDICINALS AND BOTANICALS	37 554	4.6	15	120 760	31.1
28340-9	PHARMACEUTICAL PREPARATIONS	445 117	55.0	55	611 318	72.8
28410-6	SOAP, AND OTHER DETERGENTS.	10 835	1.3	7	92 912	11.7
28420-4	POLISHES AND INSECTICIDES	3 645	.5	6	63 779	5.7
28440-5	TOILET PREPARATIONS	155 943	19.3	45	281 486	55.4
28993	ESSENTIAL OILS, FIREWORKS, PYROTECHNICS	2 767	.3	5	41 885	6.6
38410	SURGICAL AND MEDICAL INSTRUMENTS. . . .	3 261	.4	10	53 234	6.1
	MISCELLANEOUS GOODS, N.E.C.	59 833	7.4	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 76					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 2,350					
	SALES REPORTED BY COMMODITY LINE. . . .	617 123	100.0	70	(X)	(X)
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C.. .	1 738	.3	6	44 870	3.9
28310-2	BIOLOGICAL PRODUCTS	7 044	1.1	20	94 980	7.4
28330-2	MEDICINALS AND BOTANICALS	17 164	2.8	7	68 880	24.9
28340-9	PHARMACEUTICAL PREPARATIONS	313 633	50.8	51	431 529	72.7

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	DRUGS, DRUG PROPRIETARIES, DRUG. SUND. (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
28410-6	SOAP, AND OTHER DETERGENTS.	23 314	3.8	6	157 693	14.8
28420-4	POLISHES AND INSECTICIDES	1 211	.2	6	91 718	1.3
28440-5	TOILET PREPARATIONS	205 869	33.4	25	318 333	64.7
38410	SURGICAL AND MEDICAL INSTRUMENTS. . . .	3 588	.6	11	44 044	8.1
	MISCELLANEOUS GOODS, N.E.C.	43 562	7.1	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 42					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	271 261	100.0	41	(X)	(X)
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	677	.2	4	17 242	3.9
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C.. .	5 131	1.9	5	56 371	9.1
28310-2	BIOLOGICAL PRODUCTS	6 435	2.4	24	91 267	7.1
28330-2	MEDICINALS AND BOTANICALS	31 799	11.7	8	52 577	60.5
28340-9	PHARMACEUTICAL PREPARATIONS	108 348	39.9	36	186 137	58.2
28410-6	SOAP, AND OTHER DETERGENTS.	2 378	.9	3	88 173	2.7
28440-5	TOILET PREPARATIONS	79 185	29.2	9	119 730	66.1
28730,90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS.	1 178	.4	5	19 246	6.1
38410	SURGICAL AND MEDICAL INSTRUMENTS. . . .	2 075	.8	13	30 918	6.7
	MISCELLANEOUS GOODS, N.E.C.	34 040	12.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	15	(Z)	3	960	1.6
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 59					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	(D)	100.0	59	(X)	(X)
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	2 179	.5	4	35 627	6.1
28310-2	BIOLOGICAL PRODUCTS	7 267	(D)	15	87 383	8.3
28330-2	MEDICINALS AND BOTANICALS	2 624	(D)	7	30 133	8.7
28340-9	PHARMACEUTICAL PREPARATIONS	204 674	(D)	42	284 741	71.9
28410-6	SOAP, AND OTHER DETERGENTS.	13 244	(D)	6	140 085	9.5
28420-4	POLISHES AND INSECTICIDES	646	(D)	5	47 087	1.4
28440-5	TOILET PREPARATIONS	134 065	(D)	25	227 241	59.0
38410	SURGICAL AND MEDICAL INSTRUMENTS. . . .	2 740	(D)	6	32 551	8.4
	MISCELLANEOUS GOODS, N.E.C.	(D)	(D)	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	9	(D)	3	128	7.0
	DRUGS, DRUG PROPRIETARIES, DRUG. SUND. (CONT.)					
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 16					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	(D)	100.0	16	(X)	(X)
28310-2	BIOLOGICAL PRODUCTS	1 209	(D)	5	16 157	7.5
28340-9	PHARMACEUTICAL PREPARATIONS	27 004	(D)	12	36 277	74.4
28440-5	TOILET PREPARATIONS	5 426	(D)	7	9 119	59.5
	MISCELLANEOUS GOODS, N.E.C.	(D)	(D)	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 37					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	197 828	100.0	36	(X)	(X)
28310-2	BIOLOGICAL PRODUCTS	3 501	1.8	16	51 563	6.8
28330-2	MEDICINALS AND BOTANICALS	8 469	4.3	8	25 579	33.1
28340-9	PHARMACEUTICAL PREPARATIONS	114 962	58.1	29	160 482	71.6
28410-6	SOAP, AND OTHER DETERGENTS.	22 690	11.5	3	43 181	52.5
28420-4	POLISHES AND INSECTICIDES	704	.4	3	43 181	1.6
28440-5	TOILET PREPARATIONS	21 533	10.9	11	89 997	23.9
38410	SURGICAL AND MEDICAL INSTRUMENTS. . . .	2 237	1.1	6	21 481	10.4
	MISCELLANEOUS GOODS, N.E.C.	23 712	12.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	20	(Z)	3	1 241	1.6
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 14					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	23 101	100.0	14	(X)	(X)
28310-2	BIOLOGICAL PRODUCTS	1 407	6.1	10	10 712	13.1
28340-9	PHARMACEUTICAL PREPARATIONS	18 851	81.6	14	23 101	81.6
38410	SURGICAL AND MEDICAL INSTRUMENTS. . . .	337	1.5	4	5 159	6.5
	MISCELLANEOUS GOODS, N.E.C.	2 487	10.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	19	.1	4	1 287	1.5
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 85					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	365 731	100.0	77	(X)	(X)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	DRUGS, DRUG PROPRIETARIES, DRUG. SUND. (CONT.)					
	PACIFIC DIVISION (CONT.)					
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	753	.2	8	23 585	3.2
28140,50-3	CYCLIC CRUDES AND INTERMEDIATE COAL TAR PRODUCTS	1 060	.3	3	31 783	3.3
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C.	3 465	.9	10	55 966	6.2
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C.	6 186	1.7	5	61 190	10.1
28310-2	BIOLOGICAL PRODUCTS	5 101	1.4	23	69 566	7.3
28330-2	MEDICINALS AND BOTANICALS	4 103	1.1	11	34 681	11.8
28340-9	PHARMACEUTICAL PREPARATIONS	178 676	48.9	60	269 066	66.4
28410-6	SOAP, AND OTHER DETERGENTS	7 474	2.0	6	40 794	18.3
28420-4	POLISHES AND INSECTICIDES	796	.2	7	37 918	2.1
28440-5	TOILET PREPARATIONS	125 574	34.3	29	196 483	63.9
28730,90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS	3 743	1.0	7	27 912	13.4
38410	SURGICAL AND MEDICAL INSTRUMENTS	2 552	.7	11	29 288	8.7
	MISCELLANEOUS GOODS, N.E.C.	26 227	7.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	21	(Z)	3	459	4.6
	PAINTS, VARNISHES (SIC 5028)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	55				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	17 713	100.0	48	(X)	(X)
28160-3	INORGANIC PIGMENTS	6 358	35.9	3	7 663	83.0
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS	8 289	46.8	45	10 050	82.5
28519	MISCELLANEOUS PAINT PRODUCTS	295	1.7	43	9 198	3.2
28518	PUTTY, CAULKING COMPOUNDS, AND ALLIED PRODUCTS	192	1.1	25	5 916	3.2
	MISCELLANEOUS GOODS, N.E.C.	2 535	14.3	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	44	.2	8	1 026	4.3
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	150				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	15,256				
	SALES REPORTED BY COMMODITY LINE	170 420	100.0	143	(X)	(X)
26440	WALLPAPER	1 466	.9	63	11 334	12.9
	PAINTS, VARNISHES (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
28160-3	INORGANIC PIGMENTS	34 733	20.4	8	67 715	51.3
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS	74 082	43.5	133	129 607	57.2
28516,7	INDUSTRIAL PRODUCT FINISHES AND SPECIAL COATINGS	31 883	18.7	80	90 974	35.0
28519	MISCELLANEOUS PAINT PRODUCTS	7 390	4.3	107	81 758	9.0
28518	PUTTY, CAULKING COMPOUNDS, AND ALLIED PRODUCTS	1 446	.8	43	47 772	3.0
39811-3	BROOMS AND BRUSHES	1 086	.6	23	37 244	2.9
	MISCELLANEOUS GOODS, N.E.C.	17 101	10.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	1 233	.7	45	19 521	6.3
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	208				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,070				
	SALES REPORTED BY COMMODITY LINE	260 409	100.0	195	(X)	(X)
26440	WALLPAPER	1 595	.6	83	14 137	11.3
28160-3	INORGANIC PIGMENTS	43 240	16.6	8	93 865	46.1
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS	87 567	33.6	187	161 630	54.2
28516,7	INDUSTRIAL PRODUCT FINISHES AND SPECIAL COATINGS	91 094	35.0	91	160 597	56.7
28519	MISCELLANEOUS PAINT PRODUCTS	9 768	3.8	142	117 577	8.3
28518	PUTTY, CAULKING COMPOUNDS, AND ALLIED PRODUCTS	2 612	1.0	75	102 733	2.5
39811-3	BROOMS AND BRUSHES	1 094	.4	32	72 288	1.5
	MISCELLANEOUS GOODS, N.E.C.	22 751	8.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	688	.3	62	13 777	5.0
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	86				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	48 542	100.0	82	(X)	(X)
26440	WALLPAPER	1 206	2.5	43	8 020	15.0
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS	29 295	60.3	81	48 387	60.5
28516,7	INDUSTRIAL PRODUCT FINISHES AND SPECIAL COATINGS	3 695	7.6	43	25 048	14.8

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	PAINTS, VARNISHES (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
28519	MISCELLANEOUS PAINT PRODUCTS	1 489	3.1	63	25 043	5.9
28518	PUTTY, CAULKING COMPOUNDS, AND ALLIED PRODUCTS	691	1.4	32	18 477	3.7
39811-3	BROOMS AND BRUSHES	333	.7	14	10 387	3.2
	MISCELLANEOUS GOODS, N.E.C.	11 522	23.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	311	.6	29	6 943	4.5
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	181				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,209				
	SALES REPORTED BY COMMODITY LINE	87 339	100.0	178	(X)	(X)
26440	WALLPAPER	1 507	1.7	93	17 242	8.7
28140,50-3	CYCLIC CRUDES AND INTERMEDIATE COAL TAR PRODUCTS	847	1.0	3	18 668	4.5
28160-3	INORGANIC PIGMENTS	8 055	9.2	4	19 696	40.9
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS	50 881	58.3	173	74 417	68.4
28516,7	INDUSTRIAL PRODUCT FINISHES AND SPECIAL COATINGS	10 889	12.5	90	32 383	33.6
28519	MISCELLANEOUS PAINT PRODUCTS	4 928	5.6	131	63 169	7.8
28518	PUTTY, CAULKING COMPOUNDS, AND ALLIED PRODUCTS	1 985	2.3	59	47 523	4.2
39811-3	BROOMS AND BRUSHES	683	.8	46	30 076	2.3
	MISCELLANEOUS GOODS, N.E.C.	6 413	7.3	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	1 151	1.3	84	21 850	5.3
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	70				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	21 548	100.0	67	(X)	(X)
26440	WALLPAPER	697	3.2	35	8 057	8.7
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS	14 593	67.7	67	21 548	67.7
28519	MISCELLANEOUS PAINT PRODUCTS	961	4.5	46	14 433	6.7
28518	PUTTY, CAULKING COMPOUNDS, AND ALLIED PRODUCTS	760	3.5	33	11 428	6.7
	MISCELLANEOUS GOODS, N.E.C.	4 219	19.6	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	318	1.5	25	7 504	4.2
	PAINTS, VARNISHES (CONT.)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	113				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	61 982	100.0	98	(X)	(X)
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS	31 980	51.6	96	53 058	60.3
28516,7	INDUSTRIAL PRODUCT FINISHES AND SPECIAL COATINGS	11 614	18.7	59	28 230	41.1
28519	MISCELLANEOUS PAINT PRODUCTS	2 252	3.6	80	41 620	5.4
28518	PUTTY, CAULKING COMPOUNDS, AND ALLIED PRODUCTS	1 449	2.3	40	33 811	4.3
39811-3	BROOMS AND BRUSHES	620	1.0	26	24 131	2.6
	MISCELLANEOUS GOODS, N.E.C.	13 286	21.4	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	781	1.3	50	16 015	4.9
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	60				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	388				
	SALES REPORTED BY COMMODITY LINE	17 787	100.0	56	(X)	(X)
26440	WALLPAPER	398	2.2	23	4 541	8.8
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS	10 388	58.4	56	17 787	58.4
28516,7	INDUSTRIAL PRODUCT FINISHES AND SPECIAL COATINGS	1 730	9.7	31	10 039	17.2
28519	MISCELLANEOUS PAINT PRODUCTS	1 109	6.2	38	12 680	8.7
28518	PUTTY, CAULKING COMPOUNDS, AND ALLIED PRODUCTS	592	3.3	20	6 544	9.0
32111,2,4	FLAT GLASS (EXC. LAMINATED, AND SAFETY)	2 432	13.7	9	5 846	41.6
32113,32313	LAMINATED GLASS, INCLUDING SAFETY GLASS	559	3.1	10	2 805	19.9
	MISCELLANEOUS GOODS, N.E.C.	450	2.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	129	.7	17	3 573	3.6
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	241				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	3,999				
	SALES REPORTED BY COMMODITY LINE	169 410	100.0	232	(X)	(X)
26440	WALLPAPER	1 087	.6	72	14 638	7.4
28160-3	INORGANIC PIGMENTS	29 005	17.1	18	52 413	55.3

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PAINTS, VARNISHES (CONT.)					
	PACIFIC DIVISION (CONT.)					
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS.	51 097	30.2	221	90 554	56.4
28516,7	INDUSTRIAL PRODUCT FINISHES AND SPECIAL COATINGS.	14 705	8.7	144	56 411	26.1
28519	MISCELLANEOUS PAINT PRODUCTS.	59 214	35.0	139	103 491	57.2
28518	PUTTY, CAULKING COMPOUNDS, AND ALLIED PRODUCTS.	4 747	2.8	102	64 001	7.4
	MISCELLANEOUS GOODS, N.E.C.	9 298	5.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	257	.2	57	8 432	3.0
	OTHER CHEMICALS, ALLIED PRODUCTS (SIC 5029)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 87					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 2,770					
	SALES REPORTED BY COMMODITY LINE. . . .	444 516	100.0	82	(X)	(X)
28121-4	ALKALIES AND CHLORINE	5 239	1.2	6	48 164	10.9
28132-4	INDUSTRIAL GASES.	3 335	.8	9	11 358	29.4
28140,50-3	CYCLIC CRUDES AND INTERMEDIATE COAL TAR PRODUCTS.	31 441	7.1	17	153 328	20.5
28160-3	INORGANIC PIGMENTS.	3 316	.7	6	50 136	6.6
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C.. .	51 109	11.5	27	182 955	27.9
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C..	16 003	3.6	17	127 227	12.6
28210-9	PLASTIC MATERIALS	90 548	20.4	24	178 113	50.8
28220	SYNTHETIC RUBBER.	36 586	8.2	8	59 177	61.8
28231-2	CELLULOSE MAN-MADE FIBERS	12 440	2.8	5	102 919	12.1
28240	SYNTHETIC ORGANIC FIBERS, NONCELLULOSE.	48 983	11.0	6	105 812	46.3
28410-6	SOAP, AND OTHER DETERGENTS.	64 444	14.5	19	125 218	51.5
28420-4	POLISHES AND INSECTICIDES	12 338	2.8	11	78 709	15.7
28430	SURFACE ACTIVE AND FINISHING AGENTS . .	1 424	.3	5	22 545	6.3
28440-5	TOILET PREPARATIONS	8 954	2.0	5	61 695	14.5
28730,90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS.	1 432	.3	3	56 236	2.5
28910-2	GLUE AND GELATIN.	1 810	.4	4	33 214	5.4
28950	CARBON BLACK.	2 017	.5	4	6 695	30.1
28993	ESSENTIAL OILS, FIREWORKS, PYROTECHNICS	1 176	.3	6	17 736	6.6
28940,92	CHEMICAL PREPARATIONS, N.E.C.	2 654	.6	6	12 648	21.0
	MISCELLANEOUS GOODS, N.E.C.	40 126	11.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	141	(Z)	5	3 196	4.4
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 281					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 21,183					
	SALES REPORTED BY COMMODITY LINE. . . .	3 375 097	100.0	261	(X)	(X)
	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
20961,2	SHORTENING, COOKING OILS, MARGARINE . .	38 324	1.1	9	225 220	17.0
28121-4	ALKALIES AND CHLORINE	115 219	3.4	30	555 966	20.7
28132-4	INDUSTRIAL GASES.	35 292	1.0	26	286 708	12.3
28140,50-3	CYCLIC CRUDES AND INTERMEDIATE COAL TAR PRODUCTS.	172 180	5.1	45	1 282 585	13.4
28160-3	INORGANIC PIGMENTS.	25 822	.8	11	787 583	3.3
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C.. .	587 403	17.4	87	1 999 750	29.4
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C..	476 525	14.1	84	1 930 276	24.7
28210-9	PLASTIC MATERIALS	464 562	13.8	72	1 635 030	28.4
28220	SYNTHETIC RUBBER.	59 536	1.8	9	118 329	50.3
28231-2	CELLULOSE MAN-MADE FIBERS	157 533	4.7	11	1 135 743	13.9
28240	SYNTHETIC ORGANIC FIBERS, NONCELLULOSE.	534 010	15.8	13	1 166 014	45.8
28410-6	SOAP, AND OTHER DETERGENTS.	269 046	8.0	57	713 801	37.7
28420-4	POLISHES AND INSECTICIDES	47 624	1.4	36	343 021	13.9
28430	SURFACE ACTIVE AND FINISHING AGENTS . .	35 352	1.0	21	447 950	7.9
28440-5	TOILET PREPARATIONS	22 483	.7	11	182 892	12.3
28611,2	GUM, OTHER WOOD CHEMICALS	19 877	.6	5	64 030	31.0
28710-22	FERTILIZERS	11 197	.3	9	331 869	3.4
28730,90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS.	17 692	.5	18	538 694	3.3
28910-2	GLUE AND GELATIN.	6 184	.2	7	606 261	1.0
28921-2	EXPLOSIVES.	44 223	1.3	9	734 363	6.0
28950	CARBON BLACK.	4 861	.1	5	25 602	19.0
28991	SALT.	15 351	.5	7	19 651	78.1
28993	ESSENTIAL OILS, FIREWORKS, PYROTECHNICS	5 914	.2	16	610 283	1.0
28940,92	CHEMICAL PREPARATIONS, N.E.C.	42 369	1.3	26	664 900	6.4
29110	OTHER FINISHED PETROLEUM PRODUCTS, INCLUDING WAXES	2 378	.1	3	36 223	6.6
29520-3	ASPHALT FELTS AND COATINGS.	4 210	.1	3	34 964	12.0
	MISCELLANEOUS GOODS, N.E.C.	156 957	4.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	2 973	.1	12	175 387	1.7
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 310					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 21,213					
	SALES REPORTED BY COMMODITY LINE. . . .	2 350 813	100.0	291	(X)	(X)
20870-4	FLAVORINGS.	2 024	.1	7	134 059	1.5
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	5 628	.2	9	237 652	2.4
28121-4	ALKALIES AND CHLORINE	71 505	3.0	28	367 110	19.5
28132-4	INDUSTRIAL GASES.	17 454	.7	28	132 994	13.1
28140,50-3	CYCLIC CRUDES AND INTERMEDIATE COAL TAR PRODUCTS.	105 677	4.5	50	737 911	14.3
28160-3	INORGANIC PIGMENTS.	19 447	.8	18	379 271	5.1
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C.. .	445 550	19.0	105	1 226 008	36.3

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C..	337 308	14.3	85	1 162 159	29.0
28210-9	PLASTIC MATERIALS	462 130	19.7	73	970 754	47.6
28220	SYNTHETIC RUBBER.	79 922	3.4	15	182 415	43.8
28231-2	CELLULOSE MAN-MADE FIBERS	38 483	1.6	9	388 044	9.9
28240	SYNTHETIC ORGANIC FIBERS, NONCELLULOSE.	111 812	4.8	7	309 535	36.1
28330-2	MEDICINALS AND BOTANICALS	3 085	.1	9	49 725	6.2
28410-6	SOAP, AND OTHER DETERGENTS.	245 324	10.4	67	669 531	36.6
28420-4	POLISHES AND INSECTICIDES	88 034	3.7	37	308 756	28.5
28430	SURFACE ACTIVE AND FINISHING AGENTS	13 899	.6	31	455 580	3.1
28440-5	TOILET PREPARATIONS	30 603	1.3	15	220 203	13.9
28516,7	INDUSTRIAL PRODUCT FINISHES AND SPECIAL COATINGS.	2 174	.1	7	16 510	13.2
28611,2	GUM, OTHER WOOD CHEMICALS	14 611	.6	5	51 235	28.5
28710-22	FERTILIZERS	16 776	.7	11	350 309	4.8
28730,90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS.	12 906	.5	14	416 422	3.1
28950	CARBON BLACK.	42 517	1.8	8	80 511	52.8
28991	SALT.	16 012	.7	8	16 012	100.0
28993	ESSENTIAL OILS, FIREWORKS, PYROTECHNICS	12 704	.5	28	185 778	6.8
28940,92	CHEMICAL PREPARATIONS, N.E.C.	23 642	1.0	22	94 203	25.1
29115	LIQUEFIED PETROLEUM GAS	4 101	.2	4	30 584	13.4
	MISCELLANEOUS GOODS, N.E.C.	126 764	5.4	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	721	(Z)	11	55 783	1.3
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. (NUMBER)	93				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	4,364				
	SALES REPORTED BY COMMODITY LINE.	466 103	100.0	85	(X)	(X)
28121-4	ALKALIES AND CHLORINE	10 955	2.4	9	93 749	11.7
28132-4	INDUSTRIAL GASES.	3 943	.8	10	53 757	7.3
28140,50-3	CYCLIC CRUDES AND INTERMEDIATE COAL TAR PRODUCTS.	5 430	1.2	5	68 660	7.9
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C..	48 787	10.5	25	199 517	24.5
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C..	46 273	9.9	27	225 093	20.6
28210-9	PLASTIC MATERIALS	58 369	12.5	20	177 203	32.9
28410-6	SOAP, AND OTHER DETERGENTS.	128 821	27.6	34	269 136	47.9
28420-4	POLISHES AND INSECTICIDES	15 270	3.3	17	132 252	11.5
28430	SURFACE ACTIVE AND FINISHING AGENTS	448	.1	10	81 393	.6
28440-5	TOILET PREPARATIONS	24 358	5.2	10	135 492	18.0
28710-22	FERTILIZERS	18 143	3.9	5	115 611	15.7
28730,90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS.	19 982	4.3	8	143 705	13.9
28921-2	EXPLOSIVES.	25 952	5.6	5	80 735	32.1
28991	SALT.	9 006	1.9	6	9 006	100.0
28993	ESSENTIAL OILS, FIREWORKS, PYROTECHNICS	1 921	.4	7	11 199	17.2
28940,92	CHEMICAL PREPARATIONS, N.E.C.	1 567	.3	8	22 925	6.8
	MISCELLANEOUS GOODS, N.E.C.	46 816	10.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	62	(Z)	3	5 900	1.1
	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. (NUMBER)	166				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.	1 562 013	100.0	151	(X)	(X)
28121-4	ALKALIES AND CHLORINE	39 548	2.5	15	110 336	35.8
28132-4	INDUSTRIAL GASES.	6 738	.4	29	38 732	17.4
28140,50-3	CYCLIC CRUDES AND INTERMEDIATE COAL TAR PRODUCTS.	91 139	5.8	26	555 159	16.4
28160-3	INORGANIC PIGMENTS.	5 977	.4	12	404 614	1.5
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C..	189 057	12.1	53	704 722	26.8
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C..	72 970	4.7	35	623 340	11.7
28210-9	PLASTIC MATERIALS	168 605	10.8	33	602 715	28.0
28220	SYNTHETIC RUBBER.	44 584	2.9	8	338 064	13.2
28231-2	CELLULOSE MAN-MADE FIBERS	121 476	7.8	8	686 461	17.7
28240	SYNTHETIC ORGANIC FIBERS, NONCELLULOSE.	381 083	24.4	7	712 632	53.5
28330-2	MEDICINALS AND BOTANICALS	902	.1	4	333 303	.3
28410-6	SOAP, AND OTHER DETERGENTS.	192 049	12.3	37	708 139	27.1
28420-4	POLISHES AND INSECTICIDES	37 516	2.4	23	566 084	6.6
28430	SURFACE ACTIVE AND FINISHING AGENTS	5 839	.4	14	400 309	1.5
28440-5	TOILET PREPARATIONS	26 080	1.7	12	213 140	12.2
28710-22	FERTILIZERS	4 845	.3	4	373 200	1.3
28730,90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS.	10 916	.7	6	414 459	2.6
28910-2	GLUE AND GELATIN.	2 585	.2	6	362 674	.7
28921-2	EXPLOSIVES.	21 130	1.4	6	359 752	5.9
28991	SALT.	14 858	1.0	5	14 858	100.0
28993	ESSENTIAL OILS, FIREWORKS, PYROTECHNICS	2 818	.2	11	364 305	.8
28940,92	CHEMICAL PREPARATIONS, N.E.C.	3 678	.2	8	31 139	11.8
	MISCELLANEOUS GOODS, N.E.C.	116 954	7.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	666	(Z)	6	328 750	.2
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. (NUMBER)	41				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.	286 500	100.0	39	(X)	(X)
28132-4	INDUSTRIAL GASES.	4 283	1.5	10	9 844	43.5
28140,50-3	CYCLIC CRUDES AND INTERMEDIATE COAL TAR PRODUCTS.	18 940	6.6	6	150 064	12.6
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C..	36 947	12.9	9	158 628	23.3
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C..	16 716	5.8	12	171 669	9.7
28210-9	PLASTIC MATERIALS	63 732	22.2	7	157 570	40.4
28410-6	SOAP, AND OTHER DETERGENTS.	41 804	14.6	9	62 239	67.2
28420-4	POLISHES AND INSECTICIDES	7 241	2.5	5	56 519	12.8
28921-2	EXPLOSIVES.	23 605	8.2	3	23 808	99.1
	MISCELLANEOUS GOODS, N.E.C.	73 [illegible]98	[illegible]5.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	134	(Z)	3	11 731	1.1

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 151					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	572 013	100.0	110	(X)	(X)
28121-4	ALKALIES AND CHLORINE	28 765	5.0	17	149 304	19.3
28132-4	INDUSTRIAL GASES.	9 108	1.6	19	84 303	10.8
28140,50-3	CYCLIC CRUDES AND INTERMEDIATE COAL TAR PRODUCTS.	12 935	2.3	17	133 395	9.7
28160-3	INORGANIC PIGMENTS.	2 874	.5	5	53 623	5.4
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C.. .	148 223	25.9	35	271 329	54.6
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C..	46 614	8.1	39	239 625	19.5
28210-9	PLASTIC MATERIALS	31 885	5.6	16	109 289	29.2
28410-6	SOAP, AND OTHER DETERGENTS.	99 158	17.3	29	216 399	45.8
28420-4	POLISHES AND INSECTICIDES	14 841	2.6	15	108 519	13.7
28430	SURFACE ACTIVE AND FINISHING AGENTS . .	4 774	.8	14	91 430	5.2
28730,90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS.	5 805	1.0	7	93 807	6.2
28950	CARBON BLACK.	9 143	1.6	3	17 842	51.2
28991	SALT.	4 181	.7	3	4 181	100.0
28993	ESSENTIAL OILS, FIREWORKS, PYROTECHNICS	81 329	14.2	9	100 860	80.6
28940,92	CHEMICAL PREPARATIONS, N.E.C.	14 627	2.6	9	24 910	58.7
	MISCELLANEOUS GOODS, N.E.C.	56 829	9.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	922	.2	8	49 523	1.9
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 29					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	67 519	100.0	28	(X)	(X)
28121-4	ALKALIES AND CHLORINE	669	1.0	4	4 891	13.7
28132-4	INDUSTRIAL GASES.	1 436	2.1	8	1 760	81.6
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C..	7 518	11.1	8	21 055	35.7
28410-6	SOAP, AND OTHER DETERGENTS.	29 462	43.6	8	34 276	86.0
28420-4	POLISHES AND INSECTICIDES	4 476	6.6	5	25 374	17.6
	MISCELLANEOUS GOODS, N.E.C.	23 847	35.3	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	111	.2	6	4 632	2.4
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 198					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	811 904	100.0	181	(X)	(X)
20870-4	FLAVORINGS.	811	.1	5	68 438	1.2
20961,2	SHORTENING, COOKING OILS, MARGARINE . .	29 703	3.7	7	169 014	17.6
	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)					
	PACIFIC DIVISION (CONT.)					
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	2 907	.4	7	169 014	1.7
28121-4	ALKALIES AND CHLORINE	20 513	2.5	14	121 655	16.9
28132-4	INDUSTRIAL GASES.	16 483	2.0	24	110 962	14.9
28140,50-3	CYCLIC CRUDES AND INTERMEDIATE COAL TAR PRODUCTS.	36 193	4.5	28	204 546	17.7
28160-3	INORGANIC PIGMENTS.	1 679	.2	8	56 080	3.0
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C.. .	129 204	15.9	64	388 596	33.2
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C..	86 690	10.7	55	358 718	24.2
28210-9	PLASTIC MATERIALS	134 524	16.6	46	255 738	52.6
28220	SYNTHETIC RUBBER.	33 050	4.1	9	61 952	53.3
28231-2	CELLULOSE MAN-MADE FIBERS	1 670	.2	5	91 474	1.8
28410-6	SOAP, AND OTHER DETERGENTS.	159 558	19.7	44	305 218	52.3
28420-4	POLISHES AND INSECTICIDES	19 339	2.4	24	174 905	11.1
28430	SURFACE ACTIVE AND FINISHING AGENTS . .	2 566	.3	16	87 903	2.9
28440-5	TOILET PREPARATIONS	27 077	3.3	13	173 260	15.6
28516,7	INDUSTRIAL PRODUCT FINISHES AND SPECIAL COATINGS.	1 779	.2	3	7 772	22.9
28710-22	FERTILIZERS	5 981	.7	11	135 488	4.4
28730,90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS.	24 599	3.0	16	194 858	12.6
28910-2	GLUE AND GELATIN.	1 802	.2	6	75 220	2.4
28921-2	EXPLOSIVES.	17 580	2.2	7	34 431	51.1
28950	CARBON BLACK.	4 609	.6	4	14 013	32.9
28993	ESSENTIAL OILS, FIREWORKS, PYROTECHNICS	5 045	.6	14	34 884	14.5
28940,92	CHEMICAL PREPARATIONS, N.E.C.	6 464	.8	15	35 869	18.0
29115	LIQUEFIED PETROLEUM GAS	2 804	.3	3	33 400	8.4
29110	OTHER FINISHED PETROLEUM PRODUCTS, INCLUDING WAXES	1 348	.2	3	12 129	11.1
36231-3	WELDING APPARATUS	9 257	1.1	16	24 496	37.8
	MISCELLANEOUS GOODS, N.E.C.	27 334	3.4	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1 335	.2	21	54 988	2.4
	DRY GOODS, PIECE GOODS, NOTIONS (SIC 5032)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 21					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	59 417	100.0	19	(X)	(X)
22111-6	GREY GOODS - COTTON BROAD-WOVEN FABRICS	15 499	26.1	5	36 411	42.6
22117,617	FINISHED COTTON BROAD-WOVEN FABRICS . .	7 593	12.8	4	24 412	31.1
22110,8,9	FABRICATED, COTTON TEXTILE PRODUCTS . .	5 081	8.6	4	32 876	15.5
22211-7	GREY GOODS-SYNTHETIC BROAD-WOVEN FABRICS AND RELATED PRODUCTS. . . .	1 469	2.5	3	24 669	6.0

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
22218,628	FINISHED MAN-MADE FIBER AND SILK BROAD WOVEN FABRICS	2 216	3.7	4	29 609	7.5
22840-3	THREAD	12 321	20.7	5	13 895	88.7
39641,2	NEEDLES, PINS, AND FASTENERS	1 781	3.0	3	1 781	100.0
	MISCELLANEOUS GOODS, N.E.C.	12 701	21.4	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	756	1.3	3	6 857	11.0
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	127				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	112,828				
	SALES REPORTED BY COMMODITY LINE	2 305 177	100.0	102	(X)	(X)
22111-6	GREY GOODS - COTTON BROAD-WOVEN FABRICS	337 275	14.6	30	1 864 932	18.1
22117,617	FINISHED COTTON BROAD-WOVEN FABRICS	364 214	15.8	29	1 391 465	26.2
22110,8,9	FABRICATED, COTTON TEXTILE PRODUCTS	67 751	2.9	10	980 876	6.9
22211-7	GREY GOODS-SYNTHETIC BROAD-WOVEN FABRICS AND RELATED PRODUCTS	445 948	19.3	22	1 784 114	25.0
22218,628	FINISHED MAN-MADE FIBER AND SILK BROAD WOVEN FABRICS	329 226	14.3	16	1 546 272	21.3
22310-4, 22316-19	WOOL FABRICS AND RELATED PRODUCTS	319 447	13.9	10	1 391 151	23.0
22410-5	NARROW FABRICS	20 869	.9	12	509 786	4.1
22560-2	KNIT FABRICS	133 842	5.8	17	1 692 778	7.9
22710-2, 22720,90	WOVEN AND TUFTED CARPETS AND RUGS	33 810	1.5	3	1 002 520	3.4
22810-4, 22690	YARNS, EXCEPT WOOL	32 649	1.4	7	1 389 071	2.4
22830-2	WOOL YARN	17 632	.8	3	807 833	2.2
22840-3	THREAD	11 945	.5	12	18 654	64.0
22920	LACE GOODS	28 909	1.3	4	31 997	90.3
22950-3	COATED FABRICS, NOT RUBBERIZED	19 515	.8	4	1 000 952	1.9
22990-2	TEXTILE GOODS, N.E.C.	2 024	.1	4	76 324	2.7
23920,8,9	LINENS, DOMESTICS (SHEETS, TOWELS, ETC)	4 027	.2	4	36 856	10.9
39630	BUTTONS	5 866	.3	3	5 866	100.0
39641,2	NEEDLES, PINS, AND FASTENERS	16 292	.7	9	16 657	97.8
	MISCELLANEOUS GOODS, N.E.C.	112 437	4.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	1 499	.1	6	606 016	.2
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	42				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	156 938	100.0	35	(X)	(X)
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
22111-6	GREY GOODS - COTTON BROAD-WOVEN FABRICS	20 722	13.2	15	107 711	19.2
22117,617	FINISHED COTTON BROAD-WOVEN FABRICS	45 565	29.0	14	113 379	40.2
22110,8,9	FABRICATED, COTTON TEXTILE PRODUCTS	10 374	6.6	8	83 369	12.4
22211-7	GREY GOODS-SYNTHETIC BROAD-WOVEN FABRICS AND RELATED PRODUCTS	8 185	5.2	9	103 314	7.9
22218,628	FINISHED MAN-MADE FIBER AND SILK BROAD WOVEN FABRICS	16 841	10.7	11	93 395	18.0
22310-4, 22316-19	WOOL FABRICS AND RELATED PRODUCTS	10 866	6.9	3	36 386	29.9
22410-5	NARROW FABRICS	1 569	1.0	3	2 813	55.8
22560-2	KNIT FABRICS	4 329	2.8	7	77 130	5.6
22840-3	THREAD	4 095	2.6	7	6 639	61.7
22950-3	COATED FABRICS, NOT RUBBERIZED	19 217	12.2	4	69 979	27.5
	MISCELLANEOUS GOODS, N.E.C.	15 175	9.7	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	29				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	59 851	100.0	25	(X)	(X)
22111-6	GREY GOODS - COTTON BROAD-WOVEN FABRICS	5 954	9.9	7	35 792	16.6
22117,617	FINISHED COTTON BROAD-WOVEN FABRICS	19 682	32.9	8	40 747	48.3
22110,8,9	FABRICATED, COTTON TEXTILE PRODUCTS	6 071	10.1	7	39 804	15.3
22211-7	GREY GOODS-SYNTHETIC BROAD-WOVEN FABRICS AND RELATED PRODUCTS	2 044	3.4	4	31 968	6.4
22218,628	FINISHED MAN-MADE FIBER AND SILK BROAD WOVEN FABRICS	7 781	13.0	5	27 243	28.6
22560-2	KNIT FABRICS	2 834	4.7	4	30 769	9.2
22840-3	THREAD	1 668	2.8	3	1 911	87.3
39641,2	NEEDLES, PINS, AND FASTENERS	6 290	10.5	7	6 596	95.4
	MISCELLANEOUS GOODS, N.E.C.	7 004	11.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	523	.9	3	28 034	1.9
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	42				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	135 629	100.0	37	(X)	(X)
22111-6	GREY GOODS - COTTON BROAD-WOVEN FABRICS	14 206	10.5	11	73 225	19.4
22117,617	FINISHED COTTON BROAD-WOVEN FABRICS	36 844	27.2	14	82 292	44.8
22110,8,9	FABRICATED, COTTON TEXTILE PRODUCTS	13 056	9.6	11	70 937	18.4
22211-7	GREY GOODS-SYNTHETIC BROAD-WOVEN FABRICS AND RELATED PRODUCTS	3 894	2.9	7	51 551	7.6
22218,628	FINISHED MAN-MADE FIBER AND SILK BROAD WOVEN FABRICS	18 538	13.7	10	71 111	26.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
22310-4, 22316-19	WOOL FABRICS AND RELATED PRODUCTS	5 397	4.0	3	23 102	23.4
22410-5	NARROW FABRICS	1 372	1.0	3	14 041	9.8
22560-2	KNIT FABRICS	957	.7	4	45 376	2.1
22840-3	THREAD	19 149	14.1	6	20 865	91.8
39641,2	NEEDLES, PINS, AND FASTENERS	13 089	9.7	7	16 916	77.4
	MISCELLANEOUS GOODS, N.E.C.	8 610	6.3	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	517	.4	3	20 309	2.5
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	17				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	52 466	100.0	13	(X)	(X)
22111-6	GREY GOODS - COTTON BROAD-WOVEN FABRICS	2 089	4.0	4	28 572	7.3
22117,617	FINISHED COTTON BROAD-WOVEN FABRICS	25 433	48.5	6	41 983	60.6
22110,8,9	FABRICATED, COTTON TEXTILE PRODUCTS	8 000	15.2	5	39 844	20.1
22211-7	GREY GOODS-SYNTHETIC BROAD-WOVEN FABRICS AND RELATED PRODUCTS	442	.8	3	8 735	5.1
22218,628	FINISHED MAN-MADE FIBER AND SILK BROAD WOVEN FABRICS	5 536	10.6	3	24 719	22.4
22560-2	KNIT FABRICS	593	1.1	3	25 073	2.4
22840-3	THREAD	3 773	7.2	3	5 834	64.7
	MISCELLANEOUS GOODS, N.E.C.	6 600	12.6	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	48				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	126 737	100.0	40	(X)	(X)
22111-6	GREY GOODS - COTTON BROAD-WOVEN FABRICS	8 554	6.7	10	73 034	11.7
22117,617	FINISHED COTTON BROAD-WOVEN FABRICS	36 769	29.0	15	84 798	43.4
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)					
	PACIFIC DIVISION (CONT.)					
22110,8,9	FABRICATED, COTTON TEXTILE PRODUCTS	22 116	17.5	12	64 979	34.0
22211-7	GREY GOODS-SYNTHETIC BROAD-WOVEN FABRICS AND RELATED PRODUCTS	6 036	4.8	9	68 294	8.8
22218,628	FINISHED MAN-MADE FIBER AND SILK BROAD WOVEN FABRICS	12 055	9.5	9	59 279	20.3
22310-4, 22316-19	WOOL FABRICS AND RELATED PRODUCTS	14 315	11.3	6	48 482	29.5
22410-5	NARROW FABRICS	1 096	.9	5	25 953	4.2
22560-2	KNIT FABRICS	4 854	3.8	4	46 205	10.5
22840-3	THREAD	2 830	2.2	4	4 040	70.0
22960	TIRE CORD AND FABRIC	753	.6	3	13 423	5.6
39641,2	NEEDLES, PINS, AND FASTENERS	5 741	4.5	7	6 810	84.3
	MISCELLANEOUS GOODS, N.E.C.	11 287	8.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	331	.3	3	5 040	6.6
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (SIC 5035)					
	NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	166				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	829 020	100.0	160	(X)	(X)
22511-3	FULL-FASHIONED HOSIERY	2 366	.3	9	65 154	3.6
22514,5 22520-4	SEAMLESS HOSIERY	23 822	2.9	12	73 292	32.5
22530-3, 23212,23312, 23612	KNIT OUTERWEAR	23 682	2.9	19	118 422	20.0
22541,23215, 23221	MEN'S, BOYS' KNIT UNDERWEAR, NIGHTWEAR	74 014	8.9	19	156 553	47.3

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
22542,3, 23410-3	WOMEN'S, CHILDRENS' KNIT UNDERWEAR, NIGHTWEAR	90 652	10.9	16	140 558	64.5
23110-4	MEN'S AND BOYS' SUITS AND COATS	35 241	4.3	9	123 621	28.5
23214	MEN'S, BOYS' WOVEN DRESS, SPORT SHIRTS	146 169	17.6	22	260 966	56.0
23230	MEN'S AND BOYS' NECKWEAR	707	.1	5	33 475	2.1
23271	MEN'S BOYS' SEPARATE TROUSERS, EX. WORK	12 432	1.5	10	91 923	13.5
23280-2	WORK CLOTHING	76 005	9.2	9	139 212	54.6
23290-2	MEN'S AND BOYS' CLOTHING, N.E.C.	43 523	5.2	21	126 977	34.3
23317	BLOUSES	7 257	.9	7	24 502	29.6
23350-2	WOMEN'S, MISSES' AND JUNIORS' DRESSES	20 111	2.4	16	30 961	65.0
23370-4	WOMEN'S, MISSES' AND JUNIORS' SUITS, COATS, AND SKIRTS	22 942	2.8	13	35 892	63.9
23390-2	WOMEN'S, MISSES', JUNIORS' OUTERWEAR, N.E.C.	28 001	3.4	19	116 453	24.0
23420-22	CORSETS AND ALLIED GARMENTS	114 643	13.8	18	180 674	63.5
23610	CHILDREN'S DRESSES (EXCEPT KNIT)	12 615	1.5	6	19 214	65.7
23630-90	GIRLS AND CHILDREN'S COATS, SUITS, AND OTHER OUTERWEAR	4 929	.6	7	17 867	27.6
23840,50,60, 70,72,90	OTHER APPAREL (ROBES, RAINCOATS, BELTS, ETC.)	24 233	2.9	16	112 529	21.5
31710,20	LADIES' AND CHILDREN'S HANDBAGS AND PURSES, PERSONAL LEATHER GOODS	10 206	1.2	4	10 206	100.0
	MISCELLANEOUS GOODS, N.E.C.	54 610	6.6	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	860	.1	5	20 246	4.2
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS...(NUMBER)	49				
	SALES NOT REPORTED BY COMMODITY LINE ...($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	155 737	100.0	47	(X)	(X)
22511-3	FULL-FASHIONED HOSIERY	2 308	1.5	3	14 520	15.9
22514,5 22520-4	SEAMLESS HOSIERY	11 348	7.3	3	14 520	78.2
22530-3, 23212,23312, 23612	KNIT OUTERWEAR	7 135	4.6	5	38 802	18.4
22541,23215, 23221	MEN'S, BOYS' KNIT UNDERWEAR, NIGHTWEAR	10 112	6.5	9	47 100	21.5
22542,3, 23410-3	WOMEN'S, CHILDRENS' KNIT UNDERWEAR, NIGHTWEAR	8 057	5.2	5	13 264	60.7
23110-4	MEN'S AND BOYS' SUITS AND COATS	2 830	1.8	4	20 675	13.7
23214	MEN'S, BOYS' WOVEN DRESS, SPORT SHIRTS	21 707	13.9	6	37 145	58.4
23271	MEN'S BOYS' SEPARATE TROUSERS, EX. WORK	6 454	4.1	7	23 861	27.0
23280-2	WORK CLOTHING	18 784	12.1	9	31 670	59.3
23290-2	MEN'S AND BOYS' CLOTHING, N.E.C.	2 466	1.6	8	40 838	6.0
23317	BLOUSES	3 636	2.3	8	21 596	16.8
23350-2	WOMEN'S, MISSES' AND JUNIORS' DRESSES	1 285	.8	4	5 030	25.5
23370-4	WOMEN'S, MISSES' AND JUNIORS' SUITS, COATS, AND SKIRTS	2 119	1.4	6	17 502	12.1
23390-2	WOMEN'S, MISSES', JUNIORS' OUTERWEAR, N.E.C.	12 975	8.3	13	30 219	42.9
23420-22	CORSETS AND ALLIED GARMENTS	15 774	10.1	3	17 885	88.2
23630-90	GIRLS AND CHILDREN'S COATS, SUITS, AND OTHER OUTERWEAR	326	.2	4	15 123	2.2
23840,50,60, 70,72,90	OTHER APPAREL (ROBES, RAINCOATS, BELTS, ETC.)	5 056	3.2	7	26 427	19.1
	MISCELLANEOUS GOODS, N.E.C.	22 793	14.6	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	572	.4	3	17 659	3.2
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS...(NUMBER)	9				
	SALES NOT REPORTED BY COMMODITY LINE ...($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	52 974	100.0	8	(X)	(X)
23214	MEN'S, BOYS' WOVEN DRESS, SPORT SHIRTS	10 183	19.2	3	43 657	23.3
23271	MEN'S BOYS' SEPARATE TROUSERS, EX. WORK	7 961	15.0	3	46 580	17.1
23280-2	WORK CLOTHING	12 321	23.3	5	42 589	28.9
	MISCELLANEOUS GOODS, N.E.C.	22 509	42.5	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS...(NUMBER)	23				
	SALES NOT REPORTED BY COMMODITY LINE ...($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	75 916	100.0	21	(X)	(X)
22511-3	FULL-FASHIONED HOSIERY	610	.8	3	3 584	17.0
22514,5 22520-4	SEAMLESS HOSIERY	4 821	6.4	4	13 486	35.7
23110-4	MEN'S AND BOYS' SUITS AND COATS	394	.5	4	19 402	2.0
23214	MEN'S, BOYS' WOVEN DRESS, SPORT SHIRTS	20 032	26.4	4	37 140	53.9
23271	MEN'S BOYS' SEPARATE TROUSERS, EX. WORK	12 928	17.0	5	18 051	71.6
23280-2	WORK CLOTHING	13 561	17.9	5	22 006	61.6
23290-2	MEN'S AND BOYS' CLOTHING, N.E.C.	1 998	2.6	4	26 491	7.5
23317	BLOUSES	233	.3	3	7 391	3.2
23390-2	WOMEN'S, MISSES', JUNIORS' OUTERWEAR, N.E.C.	3 846	5.1	6	10 892	35.3
23420-22	CORSETS AND ALLIED GARMENTS	7 243	9.5	3	8 838	82.0
	MISCELLANEOUS GOODS, N.E.C.	10 198	13.4	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	52	.1	3	1 248	4.2

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 26					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	67 412	100.0	24	(X)	(X)
22511-3	FULL-FASHIONED HOSIERY.	194	.3	3	7 293	2.7
22514,5 22520-4	SEAMLESS HOSIERY.	2 466	3.7	4	8 918	27.7
22541,23215, 23221	MEN'S, BOYS' KNIT UNDERWEAR, NIGHTWEAR.	1 321	2.0	5	18 661	7.1
22542,3, 23410-3	WOMEN'S, CHILDRENS' KNIT UNDERWEAR, NIGHTWEAR	2 913	4.3	3	6 912	42.1
23214	MEN'S, BOYS' WOVEN DRESS, SPORT SHIRTS.	15 858	23.5	6	35 503	44.7
23271	MEN'S BOYS' SEPARATE TROUSERS, EX. WORK	5 790	8.6	5	19 830	29.2
23280-2	WORK CLOTHING	14 179	21.0	6	25 857	54.8
23290-2	MEN'S AND BOYS' CLOTHING, N.E.C.. . . .	1 005	1.5	4	26 499	3.8
23390-2	WOMEN'S, MISSES', JUNIORS' OUTERWEAR, N.E.C..	1 848	2.7	4	11 911	15.5
	MISCELLANEOUS GOODS, N.E.C.	21 822	32.4	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	16	(Z)	3	1 625	1.0
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 49					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	140 385	100.0	45	(X)	(X)
22511-3	FULL-FASHIONED HOSIERY.	339	.2	4	17 397	1.9
22514,5 22520-4	SEAMLESS HOSIERY.	1 348	1.0	5	21 683	6.2
22530-3, 23212,23312, 23612	KNIT OUTERWEAR.	3 986	2.8	5	35 721	11.2
22541,23215, 23221	MEN'S, BOYS' KNIT UNDERWEAR, NIGHTWEAR.	11 038	7.9	9	44 753	24.7
22542,3, 23410-3	WOMEN'S, CHILDRENS' KNIT UNDERWEAR, NIGHTWEAR	6 786	4.8	4	18 156	37.4
23110-4	MEN'S AND BOYS' SUITS AND COATS	3 185	2.3	5	18 888	16.9
23214	MEN'S, BOYS' WOVEN DRESS, SPORT SHIRTS.	29 693	21.2	13	75 981	39.1
23271	MEN'S BOYS' SEPARATE TROUSERS, EX. WORK	13 284	9.5	13	49 005	27.1
23280-2	WORK CLOTHING	27 441	19.5	7	49 731	55.2
23290-2	MEN'S AND BOYS' CLOTHING, N.E.C.. . . .	6 382	4.5	11	59 313	10.8
23370-4	WOMEN'S, MISSES' AND JUNIORS' SUITS, COATS, AND SKIRTS	322	.2	5	31 862	1.0
23390-2	WOMEN'S, MISSES', JUNIORS' OUTERWEAR, N.E.C..	8 499	6.1	12	42 221	20.1
23420-22	CORSETS AND ALLIED GARMENTS	19 800	14.1	10	32 025	61.8
23840,50,60, 70,72,90	OTHER APPAREL (ROBES, RAINCOATS, BELTS, ETC.)	4 393	3.1	6	20 530	21.4
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
	PACIFIC DIVISION (CONT.)					
	MISCELLANEOUS GOODS, N.E.C.	3 889	2.8	(NA)	(NA)	(NA)
	FOOTWEAR (SIC 5039)					
	(NOT ANALYZED BY COMMODITY LINE)					
	DAIRY PRODUCTS (SIC 5043)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 64					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 2,118					
	SALES REPORTED BY COMMODITY LINE. . . .	109 478	100.0	60	(X)	(X)
	SHELL EGGS.	746	.7	14	33 353	2.2
20210	CREAMERY BUTTER	15 573	14.2	18	39 849	39.1
20221,2	NATURAL CHEESE AND PROCESSED CHEESE . .	27 770	25.4	9	63 390	43.8
20231	DRY MILK PRODUCTS	292	.3	8	53 361	.5
20234	ICE CREAM MIX AND ICE MILK MIX.	696	.6	9	14 336	4.9
20241,2	ICE CREAM AND ICES.	24 962	22.8	42	34 192	73.0
20260,4	FLUID MILK.	20 860	19.1	16	24 841	84.0
	MISCELLANEOUS GOODS, N.E.C.	18 579	17.0	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 179					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 10,278					
	SALES REPORTED BY COMMODITY LINE. . . .	427 412	100.0	163	(X)	(X)
	SHELL EGGS.	3 833	.9	26	70 253	5.5
20210	CREAMERY BUTTER	35 257	8.2	35	113 116	31.2
20221,2	NATURAL CHEESE AND PROCESSED CHEESE . .	109 663	25.7	37	280 432	39.1
20231	DRY MILK PRODUCTS	7 718	1.8	16	192 945	4.0
20233	BULK EVAPORATED-CONDENSED MILK PRODUCTS	1 019	.2	4	13 788	7.4
20234	ICE CREAM MIX AND ICE MILK MIX.	800	.2	17	20 302	3.9
20241,2	ICE CREAM AND ICES.	60 722	14.2	91	80 660	75.3
20260,4	FLUID MILK.	128 257	30.0	69	159 199	80.6
20334	CANNED FRUIT JUICES	1 355	.3	20	169 718	.8
20860	BOTTLED AND CANNED SOFT DRINKS. . . .	246	.1	14	25 871	1.0
20961,2	SHORTENING, COOKING OILS, MARGARINE . .	9 321	2.2	27	196 647	4.7
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	1 468	.3	11	171 451	.9
	MISCELLANEOUS GOODS, N.E.C.	67 753	15.9	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 194					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 9,977					
	SALES REPORTED BY COMMODITY LINE. . . .	432 280	100.0	174	(X)	(X)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	DAIRY PRODUCTS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
20156	LIQUID, DRIED, AND FROZEN EGGS.	821	.2	9	130 858	.6
	SHELL EGGS.	4 274	1.0	33	88 758	4.8
20210	CREAMERY BUTTER	24 531	5.7	96	159 847	15.3
20221,2	NATURAL CHEESE AND PROCESSED CHEESE . .	90 925	21.0	52	244 801	37.1
20231	DRY MILK PRODUCTS	5 172	1.2	19	195 480	2.6
20233	BULK EVAPORATED-CONDENSED MILK PRODUCTS	3 040	.7	6	22 291	13.6
20234	ICE CREAM MIX AND ICE MILK MIX.	1 206	.3	51	69 221	1.7
20241,2	ICE CREAM AND ICES.	39 785	9.2	86	88 527	44.9
20260,4	FLUID MILK.	172 488	39.9	115	201 989	85.4
20324,33,35, 36,38	OTHER CANNED SPECIALTIES.	4 736	1.1	10	161 394	2.9
20350,4	PICKLES, SAUCES (INC. SALAD DRESSINGS, SANDWICH SPREADS)	30 016	6.9	14	162 827	18.4
20371	FROZEN FRUITS, JUICES, AND ADES	288	.1	17	19 375	1.5
20860	BOTTLED AND CANNED SOFT DRINKS.	970	.2	38	55 670	1.7
20961,2	SHORTENING, COOKING OILS, MARGARINE . .	12 377	2.9	38	199 104	6.2
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	1 728	.4	22	163 734	1.1
	MISCELLANEOUS GOODS, N.E.C.	39 049	9.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	874	.2	12	20 730	4.2
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 86					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 11,153					
	SALES REPORTED BY COMMODITY LINE. . . .	151 717	100.0	62	(X)	(X)
20210	CREAMERY BUTTER	45 563	30.0	34	64 508	70.6
20221,2	NATURAL CHEESE AND PROCESSED CHEESE . .	33 778	22.3	21	112 441	30.0
20234	ICE CREAM MIX AND ICE MILK MIX.	3 538	2.3	13	12 544	28.2
20241,2	ICE CREAM AND ICES.	13 807	9.1	42	25 842	53.4
20260,4	FLUID MILK.	13 614	9.0	32	19 613	69.4
20324,33,35, 36,38	OTHER CANNED SPECIALTIES.	2 525	1.7	12	76 950	3.3
20860	BOTTLED AND CANNED SOFT DRINKS.	79	.1	6	4 679	1.7
20961,2	SHORTENING, COOKING OILS, MARGARINE . .	5 784	3.8	18	94 406	6.1
	MISCELLANEOUS GOODS, N.E.C.	32 814	21.6	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	215	.1	4	42 851	.5
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 224					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	279 380	100.0	205	(X)	(X)
	DAIRY PRODUCTS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
	SHELL EGGS.	829	.3	51	66 251	1.3
20210	CREAMERY BUTTER	9 018	3.2	108	125 883	7.2
20221,2	NATURAL CHEESE AND PROCESSED CHEESE . .	45 544	16.3	44	129 401	35.2
20231	DRY MILK PRODUCTS	3 176	1.1	7	35 870	8.9
20233	BULK EVAPORATED-CONDENSED MILK PRODUCTS	1 112	.4	7	11 247	9.9
20234	ICE CREAM MIX AND ICE MILK MIX.	1 176	.4	62	62 597	1.9
20241,2	ICE CREAM AND ICES.	46 808	16.8	147	141 216	33.1
20260,4	FLUID MILK.	108 996	39.0	137	143 168	76.1
20334	CANNED FRUIT JUICES	1 171	.4	57	91 471	1.3
20521,2	BISCUITS AND CRACKERS	10 188	3.6	14	88 985	11.4
20860	BOTTLED AND CANNED SOFT DRINKS.	798	.3	61	63 870	1.2
20961,2	SHORTENING, COOKING OILS, MARGARINE . .	8 651	3.1	40	126 178	6.9
	MISCELLANEOUS GOODS, N.E.C.	41 909	15.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	4	(Z)	3	2 430	.2
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 49					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 3,513					
	SALES REPORTED BY COMMODITY LINE. . . .	72 907	100.0	41	(X)	(X)
	SHELL EGGS.	39	.1	5	4 447	.9
20210	CREAMERY BUTTER	169	.2	23	17 639	1.0
20221,2	NATURAL CHEESE AND PROCESSED CHEESE . .	21 064	28.9	17	57 319	36.7
20234	ICE CREAM MIX AND ICE MILK MIX.	247	.3	15	9 946	2.5
20241,2	ICE CREAM AND ICES.	6 235	8.6	26	16 058	38.8
20260,4	FLUID MILK.	14 906	20.4	26	19 564	76.2
20334	CANNED FRUIT JUICES	186	.3	15	24 736	.8
20324,33,35, 36,38	OTHER CANNED SPECIALTIES.	1 579	2.2	14	55 105	2.9
20521,2	BISCUITS AND CRACKERS	6 722	9.2	11	41 353	16.3
20860	BOTTLED AND CANNED SOFT DRINKS.	272	.4	15	11 066	2.5
20961,2	SHORTENING, COOKING OILS, MARGARINE . .	5 266	7.2	17	57 889	9.1
	MISCELLANEOUS GOODS, N.E.C.	16 216	22.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	6	(Z)	3	1 768	.3
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 100					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	133 321	100.0	65	(X)	(X)
	SHELL EGGS.	175	.1	18	18 452	.9
20210	CREAMERY BUTTER	897	.7	44	40 766	2.2
20221,2	NATURAL CHEESE AND PROCESSED CHEESE . .	33 256	24.9	32	95 793	34.7

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	DAIRY PRODUCTS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
20234	ICE CREAM MIX AND ICE MILK MIX.	1 955	1.5	29	25 895	7.5
20241,2	ICE CREAM AND ICES.	8 883	6.7	45	39 331	22.6
20260,4	FLUID MILK.	40 455	30.3	47	50 210	80.6
20334	CANNED FRUIT JUICES	105	.1	9	10 835	1.0
20860	BOTTLED AND CANNED SOFT DRINKS.	141	.1	8	7 251	1.9
20961,2	SHORTENING, COOKING OILS, MARGARINE . .	8 658	6.5	23	92 601	9.3
	MISCELLANEOUS GOODS, N.E.C.	38 388	28.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	408	.3	3	9 088	4.5
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 40					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	54 180	100.0	32	(X)	(X)
	SHELL EGGS.	168	.3	12	7 715	2.2
20210	CREAMERY BUTTER	477	.9	20	13 620	3.5
20221,2	NATURAL CHEESE AND PROCESSED CHEESE . .	16 601	30.6	18	42 335	39.2
20231	DRY MILK PRODUCTS	1 920	3.5	9	40 851	4.7
20232	CANNED MILK	2 639	4.9	5	9 715	27.2
20234	ICE CREAM MIX AND ICE MILK MIX.	242	.4	14	8 167	3.0
20241,2	ICE CREAM AND ICES.	2 815	5.2	22	13 404	21.0
20260,4	FLUID MILK.	10 168	18.8	21	13 527	75.2
20324,33,35, 36,38	OTHER CANNED SPECIALTIES.	1 123	2.1	9	34 276	3.3
20860	BOTTLED AND CANNED SOFT DRINKS.	38	.1	5	2 692	1.4
20961,2	SHORTENING, COOKING OILS, MARGARINE . .	1 918	3.5	8	35 334	5.4
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	238	.4	8	29 193	.8
	MISCELLANEOUS GOODS, N.E.C.	15 833	29.2	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 124					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	293 668	100.0	113	(X)	(X)
	SHELL EGGS.	1 677	.6	65	88 204	1.9
20210	CREAMERY BUTTER	7 367	2.5	83	112 366	6.6
20221,2	NATURAL CHEESE AND PROCESSED CHEESE . .	67 228	22.9	80	202 961	33.1
20231	DRY MILK PRODUCTS	13 184	4.5	30	175 571	7.5
20232	CANNED MILK	23 858	8.1	18	85 870	27.8
20234	ICE CREAM MIX AND ICE MILK MIX.	10 990	3.7	72	107 770	10.2
20241,2	ICE CREAM AND ICES.	26 080	8.9	81	119 687	21.8
20260,4	FLUID MILK.	81 986	27.9	90	148 416	55.2
20334	CANNED FRUIT JUICES	644	.2	18	28 321	2.3
20324,33,35, 36,38	OTHER CANNED SPECIALTIES.	2 539	.9	26	125 256	2.0
20350,4	PICKLES,SAUCES (INC. SALAD DRESSINGS, SANDWICH SPREADS)	17 254	5.9	12	109 709	15.7
20410-6,50	FLOUR, MEAL (INC. PREPARED AND MIXES) .	676	.2	6	66 705	1.0
20423,4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	8 425	2.9	7	105 678	8.0
20710-6	CONFECTIONERY PRODUCTS.	2 835	1.0	9	92 251	3.1
20860	BOTTLED AND CANNED SOFT DRINKS.	1 013	.3	32	55 746	1.8
20961,2	SHORTENING, COOKING OILS, MARGARINE . .	6 239	2.1	29	130 436	4.8
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	1 723	.6	32	146 872	1.2
	MISCELLANEOUS GOODS, N.E.C.	19 938	6.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	12	(Z)	3	2 585	.5
	POULTRY, POULTRY PRODUCTS (SIC 5044)					
	(NOT ANALYZED BY COMMODITY LINE)					
	CONFECTIONERY (SIC 5045)					
	NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 29					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 1,575					
	SALES REPORTED BY COMMODITY LINE. . . .	127 794	100.0	25	(X)	(X)
20710-6	CONFECTIONERY PRODUCTS.	14 798	11.6	10	15 725	94.1
20720,8,998	CHOCOLATE AND COCOA PRODUCTS.	71 108	55.6	7	94 859	75.0
	MISCELLANEOUS GOODS, N.E.C.	41 888	32.8	(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	CONFECTIONERY (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 47					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	175 282	100.0	44	(X)	(X)
20720,8,998	CHOCOLATE AND COCOA PRODUCTS.	87 269	49.8	8	109 788	79.5
20992	CHIPS (POTATO, CORN, ETC.).	16 423	9.4	31	18 383	89.3
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	1 960	1.1	19	11 287	17.4
	MISCELLANEOUS GOODS, N.E.C.	69 630	39.7	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	SOUTH ATLANTIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MEATS, MEAT PRODUCTS (SIC 5047)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 75					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	278 818	100.0	72	(X)	(X)
20111	FRESH BEEF.	141 993	50.9	70	275 751	51.5
20112	FRESH VEAL.	4 989	1.8	67	269 736	1.8
20113	FRESH LAMB AND MUTTON	19 983	7.2	69	274 876	7.3
20126	PORK PRODUCTS, SMOKED, COOKED OR CURED ON THE PREMISES	11 221	4.0	12	96 349	11.6
20114,6,36	PORK PRODS., RESALES (INC. FRESH PORK).	37 438	13.4	69	274 876	13.6
20115	LARD.	1 423	.5	65	262 869	.5
20117,37	SAUSAGE, OTHER PREPARED MEATS, RESALES.	9 768	3.5	70	276 686	3.5
20118,38	CANNED MEATS, EXCEPT DOG FOOD	4 804	1.7	62	240 399	2.0
20139	NATURAL SAUSAGE CASINGS	397	.1	21	126 621	.3
20151,3,4,5	DRESSED POULTRY, SMALL GAME	22 614	8.1	65	268 666	8.4
20156	LIQUID, DRIED, AND FROZEN EGGS. . . .	300	.1	35	145 558	.2
	SHELL EGGS.	1 181	.4	57	243 239	.5
20210	CREAMERY BUTTER	8 293	3.0	68	272 358	3.0
20221,2	NATURAL CHEESE AND PROCESSED CHEESE . .	2 686	1.0	68	272 358	1.0
20373	FROZEN PREPARED FOODS	652	.2	19	124 178	.5
20961,2	SHORTENING, COOKING OILS, MARGARINE . .	2 894	1.0	66	267 262	1.1
	MISCELLANEOUS GOODS, N.E.C.	8 182	2.9	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 120					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	634 568	100.0	115	(X)	(X)
20111	FRESH BEEF.	296 923	46.8	108	620 567	47.8
20112	FRESH VEAL.	16 575	2.6	99	579 421	2.9
20113	FRESH LAMB AND MUTTON	40 361	6.4	105	597 272	6.8
20126	PORK PRODUCTS, SMOKED, COOKED OR CURED ON THE PREMISES	20 153	3.2	36	226 583	8.9
20114,6,36	PORK PRODS., RESALES (INC. FRESH PORK).	86 801	13.7	105	595 532	14.6
20115	LARD.	2 666	.4	90	471 397	.6
20127	SAUSAGE AND OTHER PREPARED MEATS, MADE ON THE PREMISES	15 167	2.4	23	125 857	12.1
20117,37	SAUSAGE, OTHER PREPARED MEATS, RESALES.	40 079	6.3	106	595 095	6.7
20118,38	CANNED MEATS, EXCEPT DOG FOOD	12 182	1.9	99	565 116	2.2
20139	NATURAL SAUSAGE CASINGS	924	.1	66	410 673	.2
20151,3,4,5	DRESSED POULTRY, SMALL GAME	55 221	8.7	101	586 247	9.4
20156	LIQUID, DRIED, AND FROZEN EGGS. . . .	908	.1	42	307 630	.3
	SHELL EGGS.	5 589	.9	83	523 589	1.1
20210	CREAMERY BUTTER	11 016	1.7	100	573 114	1.9
20221,2	NATURAL CHEESE AND PROCESSED CHEESE . .	6 152	1.0	101	572 308	1.1
20373	FROZEN PREPARED FOODS	8 063	1.3	44	291 289	2.8
20961,2	SHORTENING, COOKING OILS, MARGARINE . .	4 912	.8	88	499 101	1.0
	MISCELLANEOUS GOODS, N.E.C.	10 873	1.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	3	(Z)	3	12 789	.0

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less that 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	MEATS, MEAT PRODUCTS (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 97					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 24,776					
	SALES REPORTED BY COMMODITY LINE. . . .	309 266	100.0	94	(X)	(X)
20111	FRESH BEEF.	117 987	38.2	69	258 715	45.6
20112	FRESH VEAL.	7 679	2.5	64	253 162	3.0
20113	FRESH LAMB AND MUTTON	7 669	2.5	56	222 126	3.5
20114,6,36	PORK PRODS., RESALES (INC. FRESH PORK).	73 307	23.7	69	256 451	28.6
20115	LARD.	1 786	.6	61	230 395	.8
20117,37	SAUSAGE, OTHER PREPARED MEATS, RESALES.	52 707	17.0	83	266 745	19.8
20118,38	CANNED MEATS, EXCEPT DOG FOOD	8 547	2.8	64	245 664	3.5
20139	NATURAL SAUSAGE CASINGS	2 020	.7	30	150 074	1.3
20151,3,4,5	DRESSED POULTRY, SMALL GAME	15 592	5.0	56	218 116	7.1
	SHELL EGGS.	1 873	.6	35	160 492	1.2
20210	CREAMERY BUTTER	3 019	1.0	53	198 739	1.5
20221,2	NATURAL CHEESE AND PROCESSED CHEESE . .	2 114	.7	55	201 218	1.1
20961,2	SHORTENING, COOKING OILS, MARGARINE . .	2 984	1.0	54	195 458	1.5
	MISCELLANEOUS GOODS, N.E.C.	11 885	3.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	97	(Z)	3	3 269	3.0
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 25					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	80 717	100.0	24	(X)	(X)
20111	FRESH BEEF.	43 049	53.3	22	79 003	54.5
20112	FRESH VEAL.	720	.9	16	43 952	1.6
20113	FRESH LAMB AND MUTTON	876	1.1	19	68 798	1.3
20114,6,36	PORK PRODS., RESALES (INC. FRESH PORK).	14 760	18.3	22	73 624	20.0
20115	LARD.	897	1.1	20	68 777	1.3
20127	SAUSAGE AND OTHER PREPARED MEATS, MADE ON THE PREMISES	1 393	1.7	5	21 282	6.5
20117,37	SAUSAGE, OTHER PREPARED MEATS, RESALES.	8 759	10.9	21	70 887	12.4
20118,38	CANNED MEATS, EXCEPT DOG FOOD	3 448	4.3	21	69 352	5.0
20139	NATURAL SAUSAGE CASINGS	65	.1	10	43 319	.2
20151,3,4,5	DRESSED POULTRY, SMALL GAME	3 498	4.3	20	56 227	6.2
	SHELL EGGS.	68	.1	7	26 041	.3
20210	CREAMERY BUTTER	557	.7	16	59 558	.9
20221,2	NATURAL CHEESE AND PROCESSED CHEESE . .	381	.5	19	67 037	.6
20373	FROZEN PREPARED FOODS	349	.4	12	46 205	.8
20961,2	SHORTENING, COOKING OILS, MARGARINE . .	501	.6	17	50 285	1.0
	MISCELLANEOUS GOODS, N.E.C.	1 396	1.7	(NA)	(NA)	(NA)
	MEATS, MEAT PRODUCTS (CONT.)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 124					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 2,063					
	SALES REPORTED BY COMMODITY LINE. . . .	487 280	100.0	120	(X)	(X)
20111	FRESH BEEF.	217 180	44.6	116	481 816	45.1
20112	FRESH VEAL.	8 889	1.8	96	426 822	2.1
20113	FRESH LAMB AND MUTTON	9 532	2.0	96	438 757	2.2
20126	PORK PRODUCTS, SMOKED, COOKED OR CURED ON THE PREMISES	15 225	3.1	30	171 142	8.9
20114,6,36	PORK PRODS., RESALES (INC. FRESH PORK).	83 330	17.1	108	468 222	17.8
20115	LARD.	4 911	1.0	95	452 376	1.1
20127	SAUSAGE AND OTHER PREPARED MEATS, MADE ON THE PREMISES	17 983	3.7	38	247 453	7.3
20117,37	SAUSAGE, OTHER PREPARED MEATS, RESALES.	22 894	4.7	109	432 515	5.3
20118,38	CANNED MEATS, EXCEPT DOG FOOD	19 976	4.1	111	457 220	4.4
20119	HIDES, SKINS, AND PELTS	570	.1	4	19 724	2.9
20139	NATURAL SAUSAGE CASINGS	441	.1	33	179 562	.2
20151,3,4,5	DRESSED POULTRY, SMALL GAME	37 495	7.7	107	459 971	8.2
20156	LIQUID, DRIED, AND FROZEN EGGS.	1 098	.2	43	274 276	.4
	SHELL EGGS.	6 204	1.3	86	399 078	1.6
20210	CREAMERY BUTTER	9 947	2.0	107	473 465	2.1
20221,2	NATURAL CHEESE AND PROCESSED CHEESE . .	10 931	2.2	110	476 143	2.3
20423,4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	755	.2	40	160 873	.5
20961,2	SHORTENING, COOKING OILS, MARGARINE . .	15 195	3.1	111	476 170	3.2
	MISCELLANEOUS GOODS, N.E.C.	4 724	1.0	(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 37					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	(D)	100.0	37	(X)	(X)
20111	FRESH BEEF.	44 798	(D)	36	126 052	35.5
20112	FRESH VEAL.	4 725	(D)	29	97 874	4.8
20113	FRESH LAMB AND MUTTON	1 178	(D)	31	110 015	1.1
20126	PORK PRODUCTS, SMOKED, COOKED OR CURED ON THE PREMISES	5 345	(D)	11	47 673	11.2
20114,6,36	PORK PRODS., RESALES (INC. FRESH PORK).	25 102	(D)	36	126 052	19.9
20115	LARD.	2 737	(D)	34	125 187	2.2
20127	SAUSAGE AND OTHER PREPARED MEATS, MADE ON THE PREMISES	2 649	(D)	8	42 154	6.3
20117,37	SAUSAGE, OTHER PREPARED MEATS, RESALES.	5 768	(D)	35	119 169	4.8
20118,38	CANNED MEATS, EXCEPT DOG FOOD	6 721	(D)	34	124 489	5.4
20139	NATURAL SAUSAGE CASINGS	199	(D)	10	56 931	.3
20151,3,4,5	DRESSED POULTRY, SMALL GAME	9 451	(D)	31	93 498	10.1
20156	LIQUID, DRIED, AND FROZEN EGGS.	545	(D)	14	60 689	.9
	SHELL EGGS.	4 401	(D)	29	112 198	3.9

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	MEATS, MEAT PRODUCTS (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
20210	CREAMERY BUTTER	2 715	(D)	33	119 177	2.3
20221,2	NATURAL CHEESE AND PROCESSED CHEESE	2 970	(D)	34	119 552	2.5
20961,2	SHORTENING, COOKING OILS, MARGARINE	5 428	(D)	35	126 035	4.3
	MISCELLANEOUS GOODS, N.E.C.	(D)	(D)	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	52				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	232 283	100.0	51	(X)	(X)
20111	FRESH BEEF	71 849	30.9	48	228 841	31.4
20112	FRESH VEAL	11 031	4.7	38	149 196	7.4
20113	FRESH LAMB AND MUTTON	2 932	1.3	36	165 587	1.8
20126	PORK PRODUCTS, SMOKED, COOKED OR CURED ON THE PREMISES	18 853	8.1	21	111 782	16.9
20114,6,36	PORK PRODS., RESALES (INC. FRESH PORK)	50 210	21.6	46	210 594	23.8
20115	LARD	3 872	1.7	45	222 749	1.7
20127	SAUSAGE AND OTHER PREPARED MEATS, MADE ON THE PREMISES	9 222	4.0	18	106 699	8.6
20117,37	SAUSAGE, OTHER PREPARED MEATS, RESALES	21 956	9.5	45	193 406	11.4
20118,38	CANNED MEATS, EXCEPT DOG FOOD	13 843	6.0	49	230 640	6.0
20139	NATURAL SAUSAGE CASINGS	241	.1	18	97 622	.2
20151,3,4,5	DRESSED POULTRY, SMALL GAME	10 288	4.4	41	183 364	5.6
20156	LIQUID, DRIED, AND FROZEN EGGS	279	.1	14	119 439	.2
	SHELL EGGS	1 851	.8	25	148 953	1.2
20210	CREAMERY BUTTER	3 172	1.4	43	200 747	1.6
20221,2	NATURAL CHEESE AND PROCESSED CHEESE	2 917	1.3	44	205 050	1.4
20961,2	SHORTENING, COOKING OILS, MARGARINE	8 112	3.5	46	221 207	3.7
	MISCELLANEOUS GOODS, N.E.C.	1 655	.7	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	12				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	34 240	100.0	12	(X)	(X)
20111	FRESH BEEF	13 889	40.6	11	32 967	42.1
20112	FRESH VEAL	144	.4	8	27 556	.5
20113	FRESH LAMB AND MUTTON	1 197	3.5	8	27 556	4.3
20114,6,36	PORK PRODS., RESALES (INC. FRESH PORK)	6 328	18.5	11	32 799	19.3
20115	LARD	481	1.4	9	29 686	1.6
20117,37	SAUSAGE, OTHER PREPARED MEATS, RESALES	3 928	11.5	10	30 959	12.7
20118,38	CANNED MEATS, EXCEPT DOG FOOD	1 043	3.0	10	30 270	3.4
20151,3,4,5	DRESSED POULTRY, SMALL GAME	3 773	11.0	9	28 997	13.0
	SHELL EGGS	126	.4	5	22 069	.6
	MEATS, MEAT PRODUCTS (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
20221,2	NATURAL CHEESE AND PROCESSED CHEESE	968	2.8	9	28 997	3.3
20961,2	SHORTENING, COOKING OILS, MARGARINE	902	2.6	9	28 997	3.1
	MISCELLANEOUS GOODS, N.E.C.	1 461	4.3	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	35				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	225 942	100.0	33	(X)	(X)
20111	FRESH BEEF	76 974	34.1	29	189 573	40.6
20112	FRESH VEAL	1 457	.6	22	147 182	1.0
20113	FRESH LAMB AND MUTTON	3 774	1.7	23	153 835	2.5
20114,6,36	PORK PRODS., RESALES (INC. FRESH PORK)	57 020	25.2	31	190 750	29.9
20115	LARD	1 741	.8	25	168 782	1.0
20127	SAUSAGE AND OTHER PREPARED MEATS, MADE ON THE PREMISES	5 336	2.4	4	55 907	9.5
20117,37	SAUSAGE, OTHER PREPARED MEATS, RESALES	14 780	6.5	31	190 750	7.7
20118,38	CANNED MEATS, EXCEPT DOG FOOD	9 166	4.1	28	171 758	5.3
20151,3,4,5	DRESSED POULTRY, SMALL GAME	11 019	4.9	24	153 956	7.2
20221,2	NATURAL CHEESE AND PROCESSED CHEESE	1 526	.7	20	129 465	1.2
20961,2	SHORTENING, COOKING OILS, MARGARINE	2 651	1.2	24	152 264	1.7
	MISCELLANEOUS GOODS, N.E.C.	40 498	17.9	(NA)	(NA)	(NA)
	OTHER GROCERIES AND RELATED PRODUCTS (SIC 5049)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	129				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	7,610				
	SALES REPORTED BY COMMODITY LINE	343 231	100.0	128	(X)	(X)
20118,38	CANNED MEATS, EXCEPT DOG FOOD	3 742	1.1	9	37 397	10.0
20232	CANNED MILK	4 739	1.4	3	23 082	20.5
20310	CANNED AND CURED SEA FOODS	1 653	.5	7	26 211	6.3
20321	CANNED BABY FOODS (EXCEPT MEAT)	14 057	4.1	7	25 495	55.1
20323	CANNED DRY BEANS	528	.2	5	20 965	2.5
20331	CANNED FRUITS	4 134	1.2	6	25 781	16.0
20332	CANNED VEGETABLES	7 421	2.2	6	23 158	32.0
20334	CANNED FRUIT JUICES	4 628	1.3	9	33 452	13.8
20324,33,35, 36,38	OTHER CANNED SPECIALTIES	8 599	2.5	15	30 584	28.1
20340	DRIED AND DEHYDRATED FRUITS, VEGETABLES AND SOUP MIX	3 615	1.1	20	66 097	5.5
20350,4	PICKLES, SAUCES (INC. SALAD DRESSINGS, SANDWICH SPREADS)	7 091	2.1	20	66 037	10.7
20373	FROZEN PREPARED FOODS	695	.2	5	13 552	5.1
20410-6,50	FLOUR, MEAL (INC. PREPARED AND MIXES)	27 214	7.9	10	134 005	20.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
20423,4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	8 694	2.5	14	137 155	6.3
20430	CEREAL BREAKFAST FOODS	24 777	7.2	15	151 340	16.4
20460	WET CORN MILLING PRODUCTS	10 095	2.9	8	22 135	45.6
20511	BREAD AND BREAD-TYPE ROLLS	9 208	2.7	15	13 303	69.2
20513	SOFT CAKES	2 149	.6	11	10 312	20.8
20514-7	PIES, DOUGHNUTS, PASTRIES AND HANDMADE COOKIES	1 919	.6	14	12 565	15.3
20521,2	BISCUITS AND CRACKERS	54 966	16.0	41	100 160	54.9
20710-6	CONFECTIONERY PRODUCTS	2 969	.9	20	50 298	5.9
20720,8,998	CHOCOLATE AND COCOA PRODUCTS	8 812	2.6	6	100 298	8.8
20860	BOTTLED AND CANNED SOFT DRINKS	3 235	.9	11	13 839	23.4
20870-4	FLAVORINGS	288	.1	13	38 846	.7
20931-33	PRODUCTS OF OTHER VEGETABLE OIL MILLS	981	.3	5	33 639	2.9
20961,2	SHORTENING, COOKING OILS, MARGARINE	5 919	1.7	11	51 633	11.5
20951,2	ROASTED AND CONCENTRATED COFFEE	55 408	16.1	15	116 205	47.7
	TEA	8 205	2.4	15	49 539	16.6
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	20 248	5.9	31	157 108	12.9
	MISCELLANEOUS GOODS, N.E.C.	37 242	10.9	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 356					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 28,408					
	SALES REPORTED BY COMMODITY LINE	1 692 813	100.0	325	(X)	(X)
20118,38	CANNED MEATS, EXCEPT DOG FOOD	9 143	.5	25	142 607	6.4
20231	DRY MILK PRODUCTS	9 761	.6	8	75 474	12.9
20232	CANNED MILK	24 252	1.4	8	37 185	65.2
20310	CANNED AND CURED SEA FOODS	4 887	.3	14	106 262	4.6
20321	CANNED BABY FOODS (EXCEPT MEAT)	52 474	3.1	21	99 038	53.0
20323	CANNED DRY BEANS	3 033	.2	12	87 355	3.5
20331	CANNED FRUITS	43 339	2.6	15	193 922	22.3
20332	CANNED VEGETABLES	30 787	1.8	7	130 005	23.7
20334	CANNED FRUIT JUICES	11 857	.7	20	146 290	8.1
20324,33,35, 36,38	OTHER CANNED SPECIALTIES	40 195	2.4	32	154 337	26.0
20340	DRIED AND DEHYDRATED FRUITS, VEGETABLES AND SOUP MIX	22 086	1.3	41	323 216	6.8
20350,4	PICKLES, SAUCES (INC. SALAD DRESSINGS, SANDWICH SPREADS)	34 654	2.0	38	346 121	10.0
20361	FROZEN PACKAGED FISH, AND OTHER SEAFOOD	5 098	.3	6	154 819	3.3
20371	FROZEN FRUITS, JUICES, AND ADES	3 199	.2	16	166 216	1.9
20373	FROZEN PREPARED FOODS	19 342	1.1	16	204 609	9.5
20410-6,50	FLOUR, MEAL (INC. PREPARED AND MIXES)	252 422	14.9	38	600 829	42.0
20423,4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	36 230	2.1	40	453 035	8.0
20430	CEREAL BREAKFAST FOODS	110 774	6.5	61	516 273	21.5
20440	MILLED RICE AND BY-PRODUCTS	48 962	2.9	3	147 071	33.3
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
20460	WET CORN MILLING PRODUCTS	87 952	5.2	25	166 736	52.7
20511	BREAD AND BREAD-TYPE ROLLS	52 230	3.1	53	65 390	79.9
20512	SWEET YEAST GOODS	3 151	.2	38	41 267	7.6
20513	SOFT CAKES	14 369	.8	46	59 340	24.2
20514-7	PIES, DOUGHNUTS, PASTRIES AND HANDMADE COOKIES	6 353	.4	45	48 600	13.1
20521,2	BISCUITS AND CRACKERS	120 535	7.1	110	288 794	41.7
20620	REFINED CANE SUGAR AND BY-PRODUCTS	211 143	12.5	4	216 147	97.7
20710-6	CONFECTIONERY PRODUCTS	14 414	.9	43	360 119	4.0
20720,8,998	CHOCOLATE AND COCOA PRODUCTS	2 885	.2	16	225 076	1.3
20860	BOTTLED AND CANNED SOFT DRINKS	53 653	3.2	29	74 774	71.8
20870-4	FLAVORINGS	2 983	.2	37	189 648	1.6
20961,2	SHORTENING, COOKING OILS, MARGARINE	47 674	2.8	26	263 361	18.1
20980	MACARONI AND NOODLE PRODUCTS	4 017	.2	7	56 208	7.1
20951,2	ROASTED AND CONCENTRATED COFFEE	110 874	6.5	26	273 276	40.6
	TEA	23 379	1.4	29	274 188	8.5
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	90 440	5.3	82	557 704	16.2
	MISCELLANEOUS GOODS, N.E.C.	79 432	4.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	4 834	.3	5	186 304	2.6
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 490					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 32,948					
	SALES REPORTED BY COMMODITY LINE	1 348 010	100.0	440	(X)	(X)
20118,38	CANNED MEATS, EXCEPT DOG FOOD	8 380	.6	29	123 849	6.8
20156	LIQUID, DRIED, AND FROZEN EGGS	3 861	.3	49	63 917	6.0
20231	DRY MILK PRODUCTS	7 035	.5	13	283 750	2.5
20310	CANNED AND CURED SEA FOODS	3 746	.3	18	85 181	4.4
20321	CANNED BABY FOODS (EXCEPT MEAT)	46 012	3.4	21	85 413	53.9
20323	CANNED DRY BEANS	3 661	.3	11	73 409	5.0
20331	CANNED FRUITS	14 378	1.1	20	88 500	16.2
20332	CANNED VEGETABLES	21 115	1.6	12	50 184	42.1
20334	CANNED FRUIT JUICES	15 249	1.1	25	104 349	14.6
20324,33,35, 36,38	OTHER CANNED SPECIALTIES	34 016	2.5	42	142 667	23.8
20340	DRIED AND DEHYDRATED FRUITS, VEGETABLES AND SOUP MIX	18 776	1.4	65	449 838	4.2
20350,4	PICKLES, SAUCES (INC. SALAD DRESSINGS, SANDWICH SPREADS)	20 035	1.5	55	444 064	4.5
20361	FROZEN PACKAGED FISH, AND OTHER SEAFOOD	23 669	1.8	5	162 329	14.6
20371	FROZEN FRUITS, JUICES, AND ADES	3 455	.3	30	178 983	1.9
20373	FROZEN PREPARED FOODS	8 274	.6	14	180 202	4.6
20410-6,50	FLOUR, MEAL (INC. PREPARED AND MIXES)	131 827	9.8	37	485 739	27.1
20423,4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	26 396	2.0	27	495 541	5.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
20430	CEREAL BREAKFAST FOODS	111 280	8.3	56	611 301	18.2
20460	WET CORN MILLING PRODUCTS	67 307	5.0	24	161 803	41.6
20511	BREAD AND BREAD-TYPE ROLLS	35 843	2.7	84	51 937	69.0
20512	SWEET YEAST GOODS	4 961	.4	74	35 509	14.0
20513	SOFT CAKES	12 128	.9	113	46 579	26.0
20514-7	PIES, DOUGHNUTS, PASTRIES AND HANDMADE COOKIES	8 457	.6	98	43 108	19.6
20521,2	BISCUITS AND CRACKERS	101 269	7.5	135	257 232	39.4
20620	REFINED CANE SUGAR AND BY-PRODUCTS	55 210	4.1	3	87 031	63.4
20710-6	CONFECTIONERY PRODUCTS	6 411	.5	51	286 130	2.2
20720,8,998	CHOCOLATE AND COCOA PRODUCTS	4 628	.3	19	394 614	1.2
20860	BOTTLED AND CANNED SOFT DRINKS	9 819	.7	22	41 669	23.6
20870-4	FLAVORINGS	1 742	.1	29	176 041	1.0
20931-33	PRODUCTS OF OTHER VEGETABLE OIL MILLS	3 882	.3	17	135 374	2.9
20961,2	SHORTENING, COOKING OILS, MARGARINE	30 582	2.3	41	235 101	13.0
20980	MACARONI AND NOODLE PRODUCTS	2 690	.2	7	96 435	2.8
20951,2	ROASTED AND CONCENTRATED COFFEE	215 971	16.0	44	422 301	51.1
	TEA	28 695	2.1	37	383 709	7.5
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	135 574	10.1	117	660 184	20.5
28410-6	SOAP, AND OTHER DETERGENTS	2 084	.2	4	134 233	1.6
	MISCELLANEOUS GOODS, N.E.C.	119 589	8.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	3	(Z)	3	968	.3
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	257				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	15,229				
	SALES REPORTED BY COMMODITY LINE	753 167	100.0	238	(X)	(X)
20118,38	CANNED MEATS, EXCEPT DOG FOOD	6 352	.8	14	119 860	5.3
20231	DRY MILK PRODUCTS	6 854	.9	8	69 564	9.9
20232	CANNED MILK	30 121	4.0	8	41 992	71.7
20310	CANNED AND CURED SEA FOODS	2 299	.3	14	52 355	4.4
20321	CANNED BABY FOODS (EXCEPT MEAT)	16 044	2.1	9	44 256	36.3
20323	CANNED DRY BEANS	2 031	.3	9	44 146	4.6
20331	CANNED FRUITS	8 813	1.2	12	50 708	17.4
20334	CANNED FRUIT JUICES	3 232	.4	13	51 057	6.3
20324,33,35, 36,38	OTHER CANNED SPECIALTIES	16 485	2.2	30	62 941	26.2
20340	DRIED AND DEHYDRATED FRUITS, VEGETABLES AND SOUP MIX	4 587	.6	44	155 805	2.9
20350,4	PICKLES, SAUCES (INC. SALAD DRESSINGS, SANDWICH SPREADS)	11 515	1.5	38	166 173	6.9
20373	FROZEN PREPARED FOODS	60 709	8.1	13	105 937	57.3
20410-6,50	FLOUR, MEAL (INC. PREPARED AND MIXES)	160 379	21.3	28	319 524	50.2
20422	LIVESTOCK FEEDS	27 225	3.6	5	126 595	21.5
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
20423,4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	12 179	1.6	21	260 678	4.7
20430	CEREAL BREAKFAST FOODS	63 891	8.5	28	261 330	24.4
20460	WET CORN MILLING PRODUCTS	56 998	7.6	11	77 090	73.9
20512	SWEET YEAST GOODS	1 623	.2	53	19 747	8.2
20521,2	BISCUITS AND CRACKERS	42 978	5.7	75	111 270	38.6
20710-6	CONFECTIONERY PRODUCTS	2 250	.3	33	99 355	2.3
20720,8,998	CHOCOLATE AND COCOA PRODUCTS	2 095	.3	10	122 693	1.7
20860	BOTTLED AND CANNED SOFT DRINKS	10 031	1.3	16	24 970	40.2
20870-4	FLAVORINGS	1 135	.2	20	91 551	1.2
20961,2	SHORTENING, COOKING OILS, MARGARINE	10 940	1.5	30	118 619	9.2
20951,2	ROASTED AND CONCENTRATED COFFEE	55 715	7.4	32	130 412	42.7
	TEA	9 821	1.3	27	105 723	9.3
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	65 874	8.7	83	289 062	22.8
	MISCELLANEOUS GOODS, N.E.C.	60 767	8.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	224	(Z)	3	29 783	.8
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	318				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	8,524				
	SALES REPORTED BY COMMODITY LINE	767 107	100.0	303	(X)	(X)
20118,38	CANNED MEATS, EXCEPT DOG FOOD	13 374	1.7	22	77 743	17.2
20156	LIQUID, DRIED, AND FROZEN EGGS	4 567	.6	49	27 818	16.4
20221,2	NATURAL CHEESE AND PROCESSED CHEESE	541	.1	4	4 158	13.0
20231	DRY MILK PRODUCTS	9 462	1.2	15	163 352	5.8
20232	CANNED MILK	36 903	4.8	12	51 526	71.6
20310	CANNED AND CURED SEA FOODS	2 317	.3	16	62 937	3.7
20321	CANNED BABY FOODS (EXCEPT MEAT)	30 902	4.0	21	71 670	43.1
20323	CANNED DRY BEANS	1 593	.2	12	43 593	3.7
20331	CANNED FRUITS	11 550	1.5	19	65 863	17.5
20334	CANNED FRUIT JUICES	4 099	.5	20	63 855	6.4
20324,33,35, 36,38	OTHER CANNED SPECIALTIES	18 373	2.4	52	100 908	18.2
20340	DRIED AND DEHYDRATED FRUITS, VEGETABLES AND SOUP MIX	4 490	.6	60	130 167	3.4
20350,4	PICKLES, SAUCES (INC. SALAD DRESSINGS, SANDWICH SPREADS)	11 593	1.5	50	157 896	7.3
20371	FROZEN FRUITS, JUICES, AND ADES	1 228	.2	35	97 172	1.3
20372	FROZEN VEGETABLES	3 324	.4	6	78 786	4.2
20373	FROZEN PREPARED FOODS	11 795	1.5	16	231 866	5.1
20410-6,50	FLOUR, MEAL (INC. PREPARED AND MIXES)	55 534	7.2	27	347 454	16.0
20423,4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	24 689	3.2	35	380 932	6.5
20430	CEREAL BREAKFAST FOODS	55 439	7.2	52	387 478	14.3
20460	WET CORN MILLING PRODUCTS	28 969	3.8	17	55 828	51.9

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
20511	BREAD AND BREAD-TYPE ROLLS.	28 199	3.7	65	37 658	74.9
20512	SWEET YEAST GOODS	1 635	.2	27	19 972	8.2
20513	SOFT CAKES.	9 726	1.3	60	37 151	26.2
20514-7	PIES, DOUGHNUTS, PASTRIES AND HANDMADE COOKIES	1 473	.2	29	15 522	9.5
20521,2	BISCUITS AND CRACKERS	79 597	10.4	87	158 190	50.3
20710-6	CONFECTIONERY PRODUCTS.	5 037	.7	63	95 846	5.3
20720,8,998	CHOCOLATE AND COCOA PRODUCTS.	4 843	.6	22	280 801	1.7
20860	BOTTLED AND CANNED SOFT DRINKS.	7 981	1.0	30	29 973	26.6
20870-4	FLAVORINGS.	1 797	.2	22	67 098	2.7
20961,2	SHORTENING, COOKING OILS, MARGARINE . .	15 740	2.1	40	94 770	16.6
20980	MACARONI AND NOODLE PRODUCTS.	1 703	.2	8	61 440	2.8
20951,2	ROASTED AND CONCENTRATED COFFEE	141 632	18.5	40	275 835	51.3
	TEA	22 794	3.0	40	148 106	15.4
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	85 537	11.2	88	404 795	21.1
	MISCELLANEOUS GOODS, N.E.C.	28 579	3.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	92	(Z)	3	1 457	6.3
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 108					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 1,900					
	SALES REPORTED BY COMMODITY LINE. . . .	198 748	100.0	101	(X)	(X)
20118,38	CANNED MEATS, EXCEPT DOG FOOD	2 411	1.2	6	11 957	20.2
20231	DRY MILK PRODUCTS	4 068	2.0	5	68 844	5.9
20232	CANNED MILK	17 318	8.7	4	24 591	70.4
20310	CANNED AND CURED SEA FOODS.	344	.2	3	9 533	3.6
20321	CANNED BABY FOODS (EXCEPT MEAT)	2 713	1.4	6	19 539	13.9
20331	CANNED FRUITS	1 453	.7	3	9 533	15.2
20334	CANNED FRUIT JUICES	423	.2	4	9 692	4.4
20324,33,35, 36,38	OTHER CANNED SPECIALTIES.	3 159	1.6	16	43 009	7.3
20340	DRIED AND DEHYDRATED FRUITS, VEGETABLES AND SOUP MIX.	1 152	.6	24	83 865	1.4
20350,4	PICKLES,SAUCES (INC. SALAD DRESSINGS, SANDWICH SPREADS)	3 004	1.5	15	83 992	3.6
20410-6,50	FLOUR, MEAL (INC. PREPARED AND MIXES) .	14 024	7.1	10	70 763	19.8
20423,4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	3 452	1.7	7	84 781	4.1
20430	CEREAL BREAKFAST FOODS.	15 580	7.8	12	74 949	20.8
20512	SWEET YEAST GOODS	276	.1	10	5 174	5.3
20514-7	PIES, DOUGHNUTS, PASTRIES AND HANDMADE COOKIES	685	.3	10	4 602	14.9
20521,2	BISCUITS AND CRACKERS	29 826	15.0	34	59 641	50.0
20710-6	CONFECTIONERY PRODUCTS.	646	.3	20	28 574	2.3
20720,8,998	CHOCOLATE AND COCOA PRODUCTS.	585	.3	8	66 352	.9
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
20860	BOTTLED AND CANNED SOFT DRINKS.	8 565	4.3	15	11 056	77.5
20870-4	FLAVORINGS.	156	.1	8	67 850	.2
20961,2	SHORTENING, COOKING OILS, MARGARINE . .	5 577	2.8	16	32 207	17.3
20951,2	ROASTED AND CONCENTRATED COFFEE	33 051	16.6	15	64 896	50.9
	TEA	6 702	3.4	15	70 412	9.5
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	20 830	10.5	35	89 617	23.2
	MISCELLANEOUS GOODS, N.E.C.	22 748	11.4	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 254					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 5,615					
	SALES REPORTED BY COMMODITY LINE. . . .	476 072	100.0	240	(X)	(X)
20118,38	CANNED MEATS, EXCEPT DOG FOOD	10 574	2.2	14	55 792	19.0
20231	DRY MILK PRODUCTS	5 513	1.2	6	24 157	22.8
20232	CANNED MILK	15 105	3.2	7	25 170	60.0
20310	CANNED AND CURED SEA FOODS.	1 912	.4	12	47 257	4.0
20321	CANNED BABY FOODS (EXCEPT MEAT)	19 523	4.1	13	34 696	56.3
20331	CANNED FRUITS	8 300	1.7	15	56 783	14.6
20334	CANNED FRUIT JUICES	3 136	.7	12	47 257	6.6
20324,33,35, 36,38	OTHER CANNED SPECIALTIES.	7 523	1.6	32	75 466	10.0
20340	DRIED AND DEHYDRATED FRUITS, VEGETABLES AND SOUP MIX.	3 392	.7	45	159 671	2.1
20350,4	PICKLES,SAUCES (INC. SALAD DRESSINGS, SANDWICH SPREADS)	10 933	2.3	38	177 807	6.1
20361	FROZEN PACKAGED FISH, AND OTHER SEAFOOD	2 563	.5	3	63 432	4.0
20373	FROZEN PREPARED FOODS	1 840	.4	11	88 508	2.1
20410-6,50	FLOUR, MEAL (INC. PREPARED AND MIXES) .	52 377	11.0	20	146 896	35.7
20423,4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	12 778	2.7	16	136 684	9.3
20430	CEREAL BREAKFAST FOODS.	25 846	5.4	18	138 439	18.7
20511	BREAD AND BREAD-TYPE ROLLS.	9 141	1.9	33	19 996	45.7
20512	SWEET YEAST GOODS	879	.2	34	17 411	5.0
20521,2	BISCUITS AND CRACKERS	54 937	11.5	84	112 623	48.8
20710-6	CONFECTIONERY PRODUCTS.	4 380	.9	39	55 398	7.9
20720,8,998	CHOCOLATE AND COCOA PRODUCTS.	2 530	.5	23	112 070	2.3
20860	BOTTLED AND CANNED SOFT DRINKS.	7 998	1.7	33	24 810	32.2
20870-4	FLAVORINGS.	2 042	.4	22	51 736	3.9
20961,2	SHORTENING, COOKING OILS, MARGARINE . .	10 057	2.1	25	68 570	14.7
20980	MACARONI AND NOODLE PRODUCTS.	924	.2	4	39 242	2.4
20951,2	ROASTED AND CONCENTRATED COFFEE	34 509	7.2	37	98 871	34.9
	TEA	12 837	2.7	37	108 043	11.9
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	37 741	7.9	79	180 727	20.9
	MISCELLANEOUS GOODS, N.E.C.	115 049	24.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1 733	.4	7	71 185	2.4

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 97					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 2,658					
	SALES REPORTED BY COMMODITY LINE. . . .	131 006	100.0	94	(X)	(X)
20118,38	CANNED MEATS, EXCEPT DOG FOOD	2 494	1.9	7	16 701	14.9
20231	DRY MILK PRODUCTS	960	.7	4	24 389	3.9
20310	CANNED AND CURED SEA FOODS.	416	.3	5	11 502	3.6
20324,33,35, 36,38	OTHER CANNED SPECIALTIES.	1 468	1.1	16	13 681	10.7
20340	DRIED AND DEHYDRATED FRUITS, VEGETABLES AND SOUP MIX.	1 848	1.4	20	25 138	7.4
20350,4	PICKLES, SAUCES (INC. SALAD DRESSINGS, SANDWICH SPREADS)	3 678	2.8	14	41 831	8.8
20373	FROZEN PREPARED FOODS	458	.3	3	8 628	5.3
20410-6,50	FLOUR, MEAL (INC. PREPARED AND MIXES) .	14 223	10.9	10	41 819	34.0
20423,4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	3 360	2.6	5	33 816	9.9
20430	CEREAL BREAKFAST FOODS.	6 735	5.1	9	41 630	16.2
20460	WET CORN MILLING PRODUCTS	2 498	1.9	3	7 830	31.9
20521,2	BISCUITS AND CRACKERS	21 765	16.6	30	33 626	64.7
20710-6	CONFECTIONERY PRODUCTS.	726	.6	18	31 041	2.3
20720,8,998	CHOCOLATE AND COCOA PRODUCTS.	156	.1	15	28 707	.5
20870-4	FLAVORINGS.	446	.3	8	32 233	1.4
20961,2	SHORTENING, COOKING OILS, MARGARINE . .	1 881	1.4	15	16 102	11.7
20951,2	ROASTED AND CONCENTRATED COFFEE	18 003	13.7	33	36 296	49.6
	TEA	4 464	3.4	31	33 409	13.4
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	16 319	12.5	42	50 953	32.0
	MISCELLANEOUS GOODS, N.E.C.	29 108	22.2	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 331					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 14,794					
	SALES REPORTED BY COMMODITY LINE. . . .	1 370 644	100.0	309	(X)	(X)
20118,38	CANNED MEATS, EXCEPT DOG FOOD	13 558	1.0	25	124 578	10.9
20231	DRY MILK PRODUCTS	1 685	.1	9	154 786	1.1
20232	CANNED MILK	17 331	1.3	5	20 210	85.8
20310	CANNED AND CURED SEA FOODS.	97 738	7.1	18	190 018	51.4
20321	CANNED BABY FOODS (EXCEPT MEAT)	29 852	2.2	13	53 769	55.5
20323	CANNED DRY BEANS.	7 508	.5	17	89 888	8.4
20331	CANNED FRUITS	115 319	8.4	17	225 969	51.0
20332	CANNED VEGETABLES	33 892	2.5	21	238 017	14.2
20334	CANNED FRUIT JUICES	29 631	2.2	20	225 724	13.1
20324,33,35, 36,38	OTHER CANNED SPECIALTIES.	17 972	1.3	37	271 491	6.6
20340	DRIED AND DEHYDRATED FRUITS, VEGETABLES AND SOUP MIX.	22 386	1.6	40	327 709	6.8
20350,4	PICKLES, SAUCES (INC. SALAD DRESSINGS, SANDWICH SPREADS)	37 459	2.7	42	284 253	13.2

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	PACIFIC DIVISION (CONT.)					
	FRESH FISH AND SEAFOOD.	1 342	.1	4	12 442	10.8
20361	FROZEN PACKAGED FISH, AND OTHER SEAFOOD	11 430	.8	9	134 364	8.5
20362	FRESH PACKAGED FISH AND OTHER SEAFOOD .	2 984	.2	3	11 193	26.7
20371	FROZEN FRUITS, JUICES, AND ADES	19 077	1.4	19	263 558	7.2
20373	FROZEN PREPARED FOODS	5 303	.4	16	158 546	3.3
20410-6,50	FLOUR, MEAL (INC. PREPARED AND MIXES) .	117 521	8.6	26	280 189	41.9
20423,4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	17 942	1.3	23	370 472	4.8
20430	CEREAL BREAKFAST FOODS.	66 522	4.9	29	342 822	19.4
20460	WET CORN MILLING PRODUCTS	31 252	2.3	18	123 309	25.3
20511	BREAD AND BREAD-TYPE ROLLS.	31 612	2.3	60	40 947	77.2
20512	SWEET YEAST GOODS	3 213	.2	60	34 665	9.3
20521,2	BISCUITS AND CRACKERS	73 494	5.4	58	183 647	40.0
20620	REFINED CANE SUGAR AND BY-PRODUCTS. . .	162 328	11.8	4	173 757	93.4
20630	REFINED BEET SUGAR AND BY-PRODUCTS. . .	59 451	4.3	3	60 101	98.9
20710-6	CONFECTIONERY PRODUCTS.	9 631	.7	35	171 583	5.6
20720,8,998	CHOCOLATE AND COCOA PRODUCTS.	1 852	.1	45	250 029	.7
20860	BOTTLED AND CANNED SOFT DRINKS.	35 840	2.6	32	66 438	53.9
20870-4	FLAVORINGS.	2 848	.2	32	229 930	1.2
20961,2	SHORTENING, COOKING OILS, MARGARINE . .	23 722	1.7	22	117 048	20.3
20951,2	ROASTED AND CONCENTRATED COFFEE	89 962	6.6	62	249 126	36.1
	TEA	12 257	.9	54	222 094	5.5
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS	94 648	6.9	100	401 307	23.6
35811-2	AUTOMATIC VENDING MACHINES.	848	.1	11	15 301	5.5
	MISCELLANEOUS GOODS, N.E.C.	70 421	5.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	813	.1	15	1 387	1.3
	MISCELLANEOUS FARM PRODUCTS (SIC 505 , PART)					
	(NOT ANALYZED BY COMMODITY LINE)					
	ELECTRICAL SUPPLIES, APPARATUS (SIC 5063)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 89					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 2,266					
	SALES REPORTED BY COMMODITY LINE. . . .	350 886	100.0	86	(X)	(X)
35111,2	STEAM ENGINES AND TURBINES.	9 818	2.8	19	101 838	9.6
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS . . .	310	.1	8	33 601	.9
36111-3	ELECTRICAL MEASURING INSTRUMENTS. . . .	35 570	10.1	31	138 022	25.8
36121-3	TRANSFORMERS.	29 362	8.4	26	114 321	25.7
36131-4	SWITCHGEAR AND SWITCHBOARDS	16 110	4.6	34	138 890	11.6

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
36211	FRACTIONAL HORSEPOWER MOTORS.	8 632	2.5	24	108 355	8.0
36212	INTEGRAL HORSEPOWER MOTORS, GENERATORS.	15 983	4.6	29	120 729	13.2
36213-6	OTHER MOTORS AND GENERATORS	7 588	2.2	20	101 045	7.5
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS.	15 166	4.3	30	128 653	11.8
36291-3	ELECTRICAL INDUSTRIAL GOODS	2 670	.8	19	99 005	2.7
36410	ELECTRIC LAMPS.	20 477	5.8	8	137 170	14.9
36422,3	COMMERCIAL, INSTITUTIONAL, AND INDUSTRIAL TYPE ELECTRIC FIXTURES . .	4 963	1.4	11	79 601	6.2
36425,6	OTHER ELECTRIC AND NON-ELECTRIC LIGHTING EQUIPMENT.	1 505	.4	9	26 081	5.8
36430	CURRENT CARRYING DEVICES.	13 696	3.9	20	115 823	11.8
36441-3	NONCURRENT CARRYING DEVICES	4 413	1.3	18	165 826	2.7
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	2 236	.6	17	212 603	1.1
36992-6	ELECTRICAL PRODUCTS, N.E.C.	2 507	.7	6	19 270	13.0
33574	COMMUNICATIONS WIRE AND CABLE	15 125	4.3	9	130 028	11.6
33577	MAGNET WIRE	1 436	.4	6	14 836	9.7
33578	POWER WIRE AND CABLE.	5 223	1.5	13	25 731	20.3
33571-3,6,9	OTHER DRAWN, INSULATED NONFERROUS WIRE.	13 831	3.9	11	29 213	47.3
38211-6	MECHANICAL MEASURING DEVICES.	1 197	.3	11	28 664	4.2
38220	AUTOMATIC TEMPERATURE CONTROLS. . . .	221	.1	5	22 124	1.0
	MISCELLANEOUS GOODS, N.E.C.	109 001	31.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	13 846	3.9	20	201 343	6.9
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 321					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 10,457					
	SALES REPORTED BY COMMODITY LINE. . . .	1 902 599	100.0	292	(X)	(X)
32640	PORCELAIN ELECTRICAL SUPPLIES	3 262	.2	18	257 605	1.3
35111,2	STEAM ENGINES AND TURBINES.	130 341	6.9	31	814 133	16.0
35661-3	POWER TRANSMISSION EQUIPMENT.	6 648	.3	32	319 091	2.1
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	2 803	.1	23	269 305	1.0
36111-3	ELECTRICAL MEASURING INSTRUMENTS. . . .	73 245	3.8	77	912 299	8.0
36121-3	TRANSFORMERS.	97 176	5.1	64	901 652	10.8
36131-4	SWITCHGEAR AND SWITCHBOARDS	107 979	5.7	89	957 299	11.3
36211	FRACTIONAL HORSEPOWER MOTORS.	40 001	2.1	58	868 775	4.6
36212	INTEGRAL HORSEPOWER MOTORS, GENERATORS.	90 175	4.7	73	916 529	9.8
36213-6	OTHER MOTORS AND GENERATORS	72 615	3.8	47	539 054	13.5
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS.	100 421	5.3	84	634 881	15.8
36291-3	ELECTRICAL INDUSTRIAL GOODS	52 663	2.8	43	803 310	6.6
36410	ELECTRIC LAMPS.	135 639	7.1	36	885 066	15.3
36421,7	RESIDENTIAL TYPE ELECTRIC FIXTURES. . .	20 205	1.1	12	59 410	34.0
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
36422,3	COMMERCIAL, INSTITUTIONAL, AND INDUSTRIAL TYPE ELECTRIC FIXTURES . .	14 793	.8	24	246 556	6.0
36425,6	OTHER ELECTRIC AND NON-ELECTRIC LIGHTING EQUIPMENT.	9 160	.5	27	297 913	3.1
36430	CURRENT CARRYING DEVICES.	19 864	1.0	53	824 990	2.4
36441-3	NONCURRENT CARRYING DEVICES	32 208	1.7	57	1 063 487	3.0
36611,2	TELEPHONE, TELEGRAPH APPARATUS. . . .	327 263	17.2	13	436 385	75.0
36621-8	RADIO, TV COMMUNICATION EQUIPMENT . . .	18 381	1.0	19	973 159	1.9
36710	ELECTRON TUBES, RECEIVING TYPE. . . .	5 965	.3	13	855 560	.7
36720	CATHODE RAY PICTURE TUBES	2 599	.1	5	428 530	.6
36730	TRANSMITTING, INDUSTRIAL, SPECIAL PURPOSE ELECTRON TUBES (EXC. X-RAY) .	4 362	.2	13	842 563	.5
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	17 272	.9	43	1 180 243	1.5
36911,2	STORAGE BATTERIES	22 859	1.2	18	434 552	5.3
36920	PRIMARY BATTERIES, DRY AND WET. . . .	7 235	.4	12	428 268	1.7
36992-6	ELECTRICAL PRODUCTS, N.E.C.	83 573	4.4	18	425 480	19.6
33574	COMMUNICATIONS WIRE AND CABLE	42 888	2.3	35	516 373	8.3
33577	MAGNET WIRE	23 215	1.2	25	142 576	16.3
33578	POWER WIRE AND CABLE.	36 201	1.9	43	452 073	8.0
33571-3,6,9	OTHER DRAWN, INSULATED NONFERROUS WIRE.	44 000	2.3	35	121 454	36.2
38112,3	OTHER ENGINEERING, LABORATORY, AND SCIENTIFIC INSTRUMENTS.	1 921	.1	8	93 873	2.0
38211-6	MECHANICAL MEASURING DEVICES.	7 299	.4	13	259 347	2.8
34210-33	CUTLERY, EDGE TOOLS	986	.1	12	209 325	.5
	MISCELLANEOUS GOODS, N.E.C.	173 341	9.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	74 041	3.9	53	1 224 874	6.0
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 409					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 16,214					
	SALES REPORTED BY COMMODITY LINE. . . .	1 514 574	100.0	381	(X)	(X)
35111,2	STEAM ENGINES AND TURBINES.	25 298	1.7	41	282 651	9.0
35661-3	POWER TRANSMISSION EQUIPMENT.	6 608	.4	42	289 318	2.3
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	3 911	.3	43	221 744	1.8
36111-3	ELECTRICAL MEASURING INSTRUMENTS. . . .	49 924	3.3	106	453 827	11.0
36121-3	TRANSFORMERS.	79 628	5.3	105	482 503	16.5
36131-4	SWITCHGEAR AND SWITCHBOARDS	68 790	4.5	136	600 536	11.5
36211	FRACTIONAL HORSEPOWER MOTORS.	70 952	4.7	94	432 698	16.4
36212	INTEGRAL HORSEPOWER MOTORS, GENERATORS.	90 292	6.0	128	500 408	18.0
36213-6	OTHER MOTORS AND GENERATORS	62 123	4.1	66	387 128	16.0
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS.	128 375	8.5	133	634 331	20.2
36240	CARBON AND GRAPHITE PRODUCTS.	10 261	.7	10	152 760	6.7

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
36291-3	ELECTRICAL INDUSTRIAL GOODS	33 072	2.2	82	466 863	7.1
36410	ELECTRIC LAMPS	112 151	7.4	37	419 026	26.8
36421,7	RESIDENTIAL TYPE ELECTRIC FIXTURES	2 226	.1	6	7 244	30.7
36422,3	COMMERCIAL, INSTITUTIONAL, AND INDUSTRIAL TYPE ELECTRIC FIXTURES	13 059	.9	25	123 248	10.6
36425,6	OTHER ELECTRIC AND NON-ELECTRIC LIGHTING EQUIPMENT	7 313	.5	43	281 912	2.6
36430	CURRENT CARRYING DEVICES	27 030	1.8	64	335 568	8.1
36441-3	NONCURRENT CARRYING DEVICES	15 712	1.0	51	502 040	3.1
36611,2	TELEPHONE, TELEGRAPH APPARATUS	283 504	18.7	10	368 965	76.8
36621-8	RADIO, TV COMMUNICATION EQUIPMENT	10 595	.7	22	484 461	2.2
36710	ELECTRON TUBES, RECEIVING TYPE	4 367	.3	9	343 143	1.3
36730	TRANSMITTING, INDUSTRIAL, SPECIAL PURPOSE ELECTRON TUBES (EXC. X-RAY)	3 676	.2	10	341 921	1.1
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	16 661	1.1	59	690 420	2.4
36911,2	STORAGE BATTERIES	44 845	3.0	20	341 492	13.1
36920	PRIMARY BATTERIES, DRY AND WET	12 528	.8	10	312 322	4.0
36992-6	ELECTRICAL PRODUCTS, N.E.C.	19 437	1.3	28	163 424	11.9
33574	COMMUNICATIONS WIRE AND CABLE	50 717	3.3	46	430 430	11.8
33577	MAGNET WIRE	31 762	2.1	31	108 800	29.2
33578	POWER WIRE AND CABLE	24 882	1.6	63	160 499	15.5
33571-3,6,9	OTHER DRAWN, INSULATED NONFERROUS WIRE	41 812	2.8	43	107 800	38.8
38112,3	OTHER ENGINEERING, LABORATORY, AND SCIENTIFIC INSTRUMENTS	2 522	.2	12	37 564	6.7
38211-6	MECHANICAL MEASURING DEVICES	5 731	.4	26	202 999	2.8
38220	AUTOMATIC TEMPERATURE CONTROLS	4 822	.3	20	159 059	3.0
	MISCELLANEOUS GOODS, N.E.C.	107 053	7.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	42 935	2.8	63	642 103	6.7
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	166				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	4,263				
	SALES REPORTED BY COMMODITY LINE	625 632	100.0	154	(X)	(X)
32640	PORCELAIN ELECTRICAL SUPPLIES	974	.2	8	56 674	1.7
35111,2	STEAM ENGINES AND TURBINES	11 849	1.9	12	86 453	13.7
35661-3	POWER TRANSMISSION EQUIPMENT	2 886	.5	15	99 475	2.9
36111-3	ELECTRICAL MEASURING INSTRUMENTS	10 545	1.7	37	149 377	7.1
36121-3	TRANSFORMERS	35 604	5.7	43	160 718	22.2
36131-4	SWITCHGEAR AND SWITCHBOARDS	23 834	3.8	51	175 922	13.5
36211	FRACTIONAL HORSEPOWER MOTORS	53 516	8.6	37	202 274	26.5
36212	INTEGRAL HORSEPOWER MOTORS, GENERATORS	17 327	2.8	48	215 053	8.1
36213-6	OTHER MOTORS AND GENERATORS	34 074	5.4	28	190 525	17.9
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS	15 513	2.5	45	164 542	9.4
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
36291-3	ELECTRICAL INDUSTRIAL GOODS	6 053	1.0	24	129 205	4.7
36410	ELECTRIC LAMPS	42 275	6.8	17	283 301	14.9
36422,3	COMMERCIAL, INSTITUTIONAL, AND INDUSTRIAL TYPE ELECTRIC FIXTURES	8 308	1.3	11	44 665	18.6
36425,6	OTHER ELECTRIC AND NON-ELECTRIC LIGHTING EQUIPMENT	4 808	.8	30	133 410	3.6
36430	CURRENT CARRYING DEVICES	5 330	.9	22	123 035	4.3
36441-3	NONCURRENT CARRYING DEVICES	8 808	1.4	32	322 726	2.7
36611,2	TELEPHONE, TELEGRAPH APPARATUS	202 803	32.4	6	256 778	79.0
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	6 431	1.0	17	335 988	1.9
36911,2	STORAGE BATTERIES	5 996	1.0	16	242 123	2.5
33574	COMMUNICATIONS WIRE AND CABLE	33 012	5.3	25	294 610	11.2
33577	MAGNET WIRE	9 875	1.6	15	36 038	27.4
33578	POWER WIRE AND CABLE	8 568	1.4	27	52 329	16.4
33571-3,6,9	OTHER DRAWN, INSULATED NONFERROUS WIRE	17 817	2.8	26	39 473	45.1
	MISCELLANEOUS GOODS, N.E.C.	41 280	6.6	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	18 146	2.9	24	334 785	5.4
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	239				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	4,363				
	SALES REPORTED BY COMMODITY LINE	933 525	100.0	223	(X)	(X)
32640	PORCELAIN ELECTRICAL SUPPLIES	1 840	.2	15	71 795	2.6
35111,2	STEAM ENGINES AND TURBINES	21 137	2.3	35	140 463	15.0
35661-3	POWER TRANSMISSION EQUIPMENT	1 772	.2	23	80 345	2.2
36111-3	ELECTRICAL MEASURING INSTRUMENTS	47 164	5.1	75	377 096	12.5
36121-3	TRANSFORMERS	109 784	11.8	65	366 686	29.9
36131-4	SWITCHGEAR AND SWITCHBOARDS	63 238	6.8	93	395 191	16.0
36211	FRACTIONAL HORSEPOWER MOTORS	6 449	.7	53	340 604	1.9
36212	INTEGRAL HORSEPOWER MOTORS, GENERATORS	26 703	2.9	67	368 589	7.2
36213-6	OTHER MOTORS AND GENERATORS	4 377	.5	45	328 740	1.3
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS	36 264	3.9	83	383 876	9.4
36291-3	ELECTRICAL INDUSTRIAL GOODS	22 890	2.5	56	357 607	6.4
36410	ELECTRIC LAMPS	55 103	5.9	23	345 332	16.0
36422,3	COMMERCIAL, INSTITUTIONAL, AND INDUSTRIAL TYPE ELECTRIC FIXTURES	9 183	1.0	24	73 593	12.5
36425,6	OTHER ELECTRIC AND NON-ELECTRIC LIGHTING EQUIPMENT	4 976	.5	33	119 732	4.2
36430	CURRENT CARRYING DEVICES	6 131	.7	48	130 303	4.7
36441-3	NONCURRENT CARRYING DEVICES	12 127	1.3	47	370 643	3.3
36611,2	TELEPHONE, TELEGRAPH APPARATUS	244 637	26.2	10	329 826	74.2
36621-8	RADIO, TV COMMUNICATION EQUIPMENT	11 286	1.2	17	375 060	3.0
36730	TRANSMITTING, INDUSTRIAL, SPECIAL PURPOSE ELECTRON TUBES (EXC. X-RAY)	36 262	3.9	10	484 182	7.5

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	31 844	3.4	29	560 955	5.7
36911,2	STORAGE BATTERIES	14 026	1.5	12	297 380	4.7
36992-6	ELECTRICAL PRODUCTS, N.E.C.	2 391	.3	8	12 606	19.0
33574	COMMUNICATIONS WIRE AND CABLE	50 238	5.4	36	523 124	9.6
33577	MAGNET WIRE	4 654	.5	18	39 308	11.8
33578	POWER WIRE AND CABLE.	13 630	1.5	46	70 795	19.3
33571-3,6,9	OTHER DRAWN, INSULATED NONFERROUS WIRE.	22 971	2.5	33	54 969	41.8
	MISCELLANEOUS GOODS, N.E.C.	28 571	3.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	43 877	4.7	40	595 954	7.4
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. (NUMBER)	81				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.	180 367	100.0	75	(X)	(X)
32640	PORCELAIN ELECTRICAL SUPPLIES	377	.2	6	14 650	2.6
35111,2	STEAM ENGINES AND TURBINES.	2 694	1.5	16	60 900	4.4
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	237	.1	6	22 121	1.1
36111-3	ELECTRICAL MEASURING INSTRUMENTS.	6 703	3.7	33	75 839	8.8
36121-3	TRANSFORMERS.	30 858	17.1	34	84 485	36.5
36131-4	SWITCHGEAR AND SWITCHBOARDS	14 421	8.0	40	90 556	15.9
36211	FRACTIONAL HORSEPOWER MOTORS.	3 840	2.1	25	69 974	5.5
36212	INTEGRAL HORSEPOWER MOTORS, GENERATORS.	10 722	5.9	32	84 170	12.7
36213-6	OTHER MOTORS AND GENERATORS	1 330	.7	20	64 218	2.1
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS.	12 480	6.9	38	88 612	14.1
36291-3	ELECTRICAL INDUSTRIAL GOODS	5 003	2.8	26	75 625	6.6
36410	ELECTRIC LAMPS.	15 260	8.5	6	55 140	27.7
36425,6	OTHER ELECTRIC AND NON-ELECTRIC LIGHTING EQUIPMENT.	4 653	2.6	20	66 545	7.0
36430	CURRENT CARRYING DEVICES.	2 179	1.2	18	33 979	6.4
36441-3	NONCURRENT CARRYING DEVICES	1 859	1.0	12	50 658	3.7
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	521	.3	9	60 325	.9
36992-6	ELECTRICAL PRODUCTS, N.E.C.	985	.5	4	7 357	13.4
33574	COMMUNICATIONS WIRE AND CABLE	8 199	4.5	11	52 110	15.7
33577	MAGNET WIRE	1 790	1.0	7	9 405	19.0
33578	POWER WIRE AND CABLE.	3 683	2.0	16	16 924	21.8
33571-3,6,9	OTHER DRAWN, INSULATED NONFERROUS WIRE.	3 148	1.7	8	8 455	37.2
	MISCELLANEOUS GOODS, N.E.C.	43 258	24.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	6 167	3.4	12	79 881	7.7
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. (NUMBER)	166				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.	427 498	100.0	152	(X)	(X)
32640	PORCELAIN ELECTRICAL SUPPLIES	1 095	.3	10	50 626	2.2
35111,2	STEAM ENGINES AND TURBINES.	22 743	5.3	27	118 304	19.2
36111-3	ELECTRICAL MEASURING INSTRUMENTS.	17 842	4.2	48	158 378	11.3
36121-3	TRANSFORMERS.	43 705	10.2	50	166 132	26.3
36131-4	SWITCHGEAR AND SWITCHBOARDS	24 754	5.8	67	179 814	13.8
36211	FRACTIONAL HORSEPOWER MOTORS.	6 285	1.5	27	124 266	5.1
36212	INTEGRAL HORSEPOWER MOTORS, GENERATORS.	19 203	4.5	48	159 325	12.1
36213-6	OTHER MOTORS AND GENERATORS	13 120	3.1	26	112 669	11.6
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS.	17 259	4.0	60	170 501	10.1
36291-3	ELECTRICAL INDUSTRIAL GOODS	9 501	2.2	32	136 454	7.0
36410	ELECTRIC LAMPS.	25 958	6.1	11	163 699	15.9
36422,3	COMMERCIAL, INSTITUTIONAL, AND INDUSTRIAL TYPE ELECTRIC FIXTURES	3 420	.8	14	73 232	4.7
36425,6	OTHER ELECTRIC AND NON-ELECTRIC LIGHTING EQUIPMENT.	2 306	.5	20	78 656	2.9
36430	CURRENT CARRYING DEVICES.	5 994	1.4	28	79 566	7.5
36441-3	NONCURRENT CARRYING DEVICES	11 586	2.7	35	205 786	5.6
36621-8	RADIO, TV COMMUNICATION EQUIPMENT	4 588	1.1	12	181 106	2.5
36710	ELECTRON TUBES, RECEIVING TYPE.	3 028	.7	5	154 462	2.0
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	1 417	.3	14	211 104	.7
36911,2	STORAGE BATTERIES	3 169	.7	9	135 770	2.3
36992-6	ELECTRICAL PRODUCTS, N.E.C.	2 580	.6	9	11 836	21.8
33574	COMMUNICATIONS WIRE AND CABLE	26 281	6.1	25	171 781	15.3
33577	MAGNET WIRE	2 456	.6	13	18 988	12.9
33578	POWER WIRE AND CABLE.	6 678	1.6	35	46 071	14.5
33571-3,6,9	OTHER DRAWN, INSULATED NONFERROUS WIRE.	19 886	4.7	27	36 866	53.9
	MISCELLANEOUS GOODS, N.E.C.	118 493	27.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	14 151	3.3	26	226 767	6.2
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. (NUMBER)	81				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.	199 550	100.0	75	(X)	(X)
35111,2	STEAM ENGINES AND TURBINES.	5 564	2.8	10	42 341	13.1
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	99	.1	5	6 586	1.5
36111-3	ELECTRICAL MEASURING INSTRUMENTS.	14 274	7.2	29	63 907	22.3
36121-3	TRANSFORMERS.	17 652	8.8	24	62 824	28.1
36131-4	SWITCHGEAR AND SWITCHBOARDS	10 460	5.2	24	64 458	16.2

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
36211	FRACTIONAL HORSEPOWER MOTORS.	2 102	1.1	16	53 327	3.9
36212	INTEGRAL HORSEPOWER MOTORS, GENERATORS.	5 558	2.8	19	62 364	8.9
36213-6	OTHER MOTORS AND GENERATORS	2 517	1.3	18	53 882	4.7
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS.	6 624	3.3	23	63 935	10.4
36291-3	ELECTRICAL INDUSTRIAL GOODS	4 386	2.2	14	47 279	9.3
36410	ELECTRIC LAMPS.	7 040	3.5	8	99 929	7.0
36422,3	COMMERCIAL, INSTITUTIONAL, AND INDUSTRIAL TYPE ELECTRIC FIXTURES . .	612	.3	6	27 120	2.3
36425,6	OTHER ELECTRIC AND NON-ELECTRIC LIGHTING EQUIPMENT.	1 397	.7	13	41 667	3.4
36430	CURRENT CARRYING DEVICES.	491	.2	14	27 225	1.8
36441-3	NONCURRENT CARRYING DEVICES	4 012	2.0	17	115 660	3.5
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	1 089	.5	15	141 809	.8
36911,2	STORAGE BATTERIES	985	.5	6	92 424	1.1
36992-6	ELECTRICAL PRODUCTS, N.E.C.	856	.4	3	9 694	8.8
33574	COMMUNICATIONS WIRE AND CABLE	24 291	12.2	15	107 136	22.7
33577	MAGNET WIRE	219	.1	6	9 960	2.2
33578	POWER WIRE AND CABLE.	3 306	1.7	15	16 251	20.3
33571-3,6,9	OTHER DRAWN, INSULATED NONFERROUS WIRE.	10 448	5.2	14	16 049	65.1
	MISCELLANEOUS GOODS, N.E.C.	66 154	33.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	9 414	4.7	18	128 565	7.3
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 228					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	938 453	100.0	210	(X)	(X)
35111,2	STEAM ENGINES AND TURBINES.	47 064	5.0	19	245 076	19.2
35661-3	POWER TRANSMISSION EQUIPMENT.	5 163	.6	18	138 691	3.7
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	591	.1	11	132 606	.4
36111-3	ELECTRICAL MEASURING INSTRUMENTS. . . .	64 526	6.9	59	335 266	19.2
36121-3	TRANSFORMERS.	69 512	7.4	51	309 847	22.4
36131-4	SWITCHGEAR AND SWITCHBOARDS	58 485	6.2	71	347 871	16.8
36211	FRACTIONAL HORSEPOWER MOTORS.	14 926	1.6	44	283 398	5.3
36212	INTEGRAL HORSEPOWER MOTORS, GENERATORS.	44 252	4.7	56	317 929	13.9
36213-6	OTHER MOTORS AND GENERATORS	16 432	1.8	38	272 706	6.0
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS.	36 216	3.9	60	327 978	11.0
36291-3	ELECTRICAL INDUSTRIAL GOODS	13 435	1.4	38	307 766	4.4
36410	ELECTRIC LAMPS.	66 818	7.1	19	364 437	18.3
36422,3	COMMERCIAL, INSTITUTIONAL, AND INDUSTRIAL TYPE ELECTRIC FIXTURES . .	7 690	.8	26	147 525	5.2
36425,6	OTHER ELECTRIC AND NON-ELECTRIC LIGHTING EQUIPMENT.	5 376	.6	29	251 845	2.1
36430	CURRENT CARRYING DEVICES.	11 995	1.3	42	203 610	5.9
36441-3	NONCURRENT CARRYING DEVICES	18 823	2.0	49	471 911	4.0
36611,2	TELEPHONE, TELEGRAPH APPARATUS.	211 666	22.6	7	300 600	70.4
36621-8	RADIO, TV COMMUNICATION EQUIPMENT . . .	11 748	1.3	13	483 713	2.4
36710	ELECTRON TUBES, RECEIVING TYPE.	6 425	.7	5	318 249	2.0
36730	TRANSMITTING, INDUSTRIAL, SPECIAL PURPOSE ELECTRON TUBES (EXC. X-RAY) .	2 388	.3	6	370 882	.6
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	7 910	.8	29	538 183	1.5
36992-6	ELECTRICAL PRODUCTS, N.E.C.	6 498	.7	11	45 525	14.3
33574	COMMUNICATIONS WIRE AND CABLE	57 344	6.1	24	367 369	15.6
33577	MAGNET WIRE	3 640	.4	10	31 652	11.5
33578	POWER WIRE AND CABLE.	14 167	1.5	30	110 381	12.8
33571-3,6,9	OTHER DRAWN, INSULATED NONFERROUS WIRE.	35 418	3.8	32	85 439	41.5
38211-6	MECHANICAL MEASURING DEVICES.	2 415	.3	15	126 240	1.9
	MISCELLANEOUS GOODS, N.E.C.	58 822	6.3	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	38 708	4.1	38	547 343	7.1
	ELECTRICAL APPLIANCES, TV, RADIO SETS (SIC 5064)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 26					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 4,725					
	SALES REPORTED BY COMMODITY LINE. . . .	42 870	100.0	18	(X)	(X)
36331,2	HOUSEHOLD LAUNDRY EQUIPMENT	3 693	8.6	7	24 718	14.9
36341-4	ELECTRICAL HOUSEWARES AND FANS.	7 459	17.4	8	10 692	69.8
36391,3	HOUSEHOLD APPLIANCES, N.E.C..	10 593	24.7	12	31 900	33.2
36513	RECORDERS, AMPLIFIERS, PHONOGRAPHS AND OTHER AUDIO EQP.& ACCESSORIES	4 919	11.5	4	6 026	81.6
	MISCELLANEOUS GOODS, N.E.C.	16 186	37.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	20	(Z)	3	1 504	1.3
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 88					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 6,298					
	SALES REPORTED BY COMMODITY LINE. . . .	329 535	100.0	72	(X)	(X)
35851-4-7	OTHER REFRIGERATION MACHINERY	4 122	1.3	4	21 734	19.0
36311,2	HOUSEHOLD COOKING EQUIPMENT	14 318	4.3	6	171 317	8.4
36331,2	HOUSEHOLD LAUNDRY EQUIPMENT	35 348	10.7	38	190 973	18.5

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
36341-4	ELECTRICAL HOUSEWARES AND FANS	24 710	7.5	38	48 449	51.0
36391,3	HOUSEHOLD APPLIANCES, N.E.C.	24 384	7.4	44	186 631	13.1
36511	HOUSEHOLD AND AUTOMOBILE RADIOS, AND RADIO-PHONOGRAPH COMBINATIONS	27 187	8.3	8	202 354	13.4
36512	HOUSEHOLD TV RECEIVERS, INCLUDING TV COMBINATIONS	80 691	24.5	8	202 354	39.9
36513	RECORDERS, AMPLIFIERS, PHONOGRAPHS AND OTHER AUDIO EQP., ACCESSORIES	45 596	13.8	13	208 577	21.9
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	6 370	1.9	4	31 558	20.2
	MISCELLANEOUS GOODS, N.E.C.	66 344	20.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	465	.1	14	13 592	3.4
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	98				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	4,660				
	SALES REPORTED BY COMMODITY LINE	335 044	100.0	82	(X)	(X)
35851-4-7	OTHER REFRIGERATION MACHINERY	1 025	.3	3	33 136	3.1
36311,2	HOUSEHOLD COOKING EQUIPMENT	20 333	6.1	11	130 807	15.5
36321	HOUSEHOLD REFRIGERATORS	17 770	5.3	3	113 554	15.6
36331,2	HOUSEHOLD LAUNDRY EQUIPMENT	110 556	33.0	45	164 589	67.2
36341-4	ELECTRICAL HOUSEWARES AND FANS	15 198	4.5	45	60 104	25.3
36350	HOUSEHOLD VACUUM CLEANERS	14 398	4.3	38	51 138	28.2
36391,3	HOUSEHOLD APPLIANCES, N.E.C.	68 725	20.5	50	199 282	34.5
36513	RECORDERS, AMPLIFIERS, PHONOGRAPHS AND OTHER AUDIO EQP., ACCESSORIES	10 288	3.1	8	16 410	62.7
34330-6	NONELECTRICAL HEATING EQUIPMENT	5 385	1.6	4	52 157	10.3
	MISCELLANEOUS GOODS, N.E.C.	71 260	21.3	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	106	(Z)	9	27 949	.4
	WEST NORTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	44				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	3,156				
	SALES REPORTED BY COMMODITY LINE	57 229	100.0	34	(X)	(X)
36311,2	HOUSEHOLD COOKING EQUIPMENT	2 248	3.9	3	4 797	46.9
36331,2	HOUSEHOLD LAUNDRY EQUIPMENT	10 277	18.0	14	15 709	65.4
36341-4	ELECTRICAL HOUSEWARES AND FANS	6 046	10.6	18	15 807	38.2
36391,3	HOUSEHOLD APPLIANCES, N.E.C.	4 218	7.4	19	16 653	25.3
36512	HOUSEHOLD TV RECEIVERS, INCLUDING TV COMBINATIONS	16 044	28.0	5	18 705	85.8
	MISCELLANEOUS GOODS, N.E.C.	18 356	32.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	40	.1	5	8 518	.5
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)					
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	42				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,619				
	SALES REPORTED BY COMMODITY LINE	42 237	100.0	30	(X)	(X)
36331,2	HOUSEHOLD LAUNDRY EQUIPMENT	9 410	22.3	13	15 327	61.4
36341-4	ELECTRICAL HOUSEWARES AND FANS	7 051	16.7	18	19 144	36.8
36391,3	HOUSEHOLD APPLIANCES, N.E.C.	8 652	20.5	16	17 379	49.8
	MISCELLANEOUS GOODS, N.E.C.	17 113	40.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	11	(Z)	2	2 781	.4
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	68				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	3,930				
	SALES REPORTED BY COMMODITY LINE	116 209	100.0	58	(X)	(X)
36291-3	ELECTRICAL INDUSTRIAL GOODS	842	.7	6	5 132	16.4
36311,2	HOUSEHOLD COOKING EQUIPMENT	2 742	2.4	4	8 264	33.2
36331,2	HOUSEHOLD LAUNDRY EQUIPMENT	21 622	18.6	23	31 676	68.3
36341-4	ELECTRICAL HOUSEWARES AND FANS	16 943	14.6	32	31 618	53.6
36350	HOUSEHOLD VACUUM CLEANERS	8 653	7.4	23	19 116	45.3
36391,3	HOUSEHOLD APPLIANCES, N.E.C.	12 526	10.8	32	37 578	33.3
36511	HOUSEHOLD AND AUTOMOBILE RADIOS, AND RADIO-PHONOGRAPH COMBINATIONS	9 474	8.2	3	31 744	29.8
36512	HOUSEHOLD TV RECEIVERS, INCLUDING TV COMBINATIONS	26 044	22.4	4	36 292	71.8
36513	RECORDERS, AMPLIFIERS, PHONOGRAPHS AND OTHER AUDIO EQP., ACCESSORIES	5 513	4.7	5	9 623	57.3
	MISCELLANEOUS GOODS, N.E.C.	11 133	9.6	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	717	.6	12	22 237	3.2
	ELECTRONIC PARTS, EQUIPMENT (SIC 5065)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	25				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,054				
	SALES REPORTED BY COMMODITY LINE	47 893	100.0	22	(X)	(X)
3662 -8	RADIO, TV COMMUNICATION EQUIPMENT	3 637	7.6	7	3 637	100.0
36710	ELECTRON TUBES, RECEIVING TYPE	2 388	5.0	3	6 658	35.9

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	ELECTRONIC PARTS, EQUIPMENT (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
36730	TRANSMITTING, INDUSTRIAL, SPECIAL PURPOSE ELECTRON TUBES (EXC. X-RAY) .	576	1.2	3	6 658	8.7
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	35 809	74.8	13	43 471	82.4
	MISCELLANEOUS GOODS, N.E.C.	5 483	11.4	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 102					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 5,119					
	SALES REPORTED BY COMMODITY LINE. . . .	406 728	100.0	93	(X)	(X)
36111-3	ELECTRICAL MEASURING INSTRUMENTS. . . .	273	.1	3	5 733	4.8
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS.	3 792	.9	4	16 419	23.1
36621-8	RADIO, TV COMMUNICATION EQUIPMENT . . .	150 341	37.0	28	175 442	85.7
36710	ELECTRON TUBES, RECEIVING TYPE.	24 876	6.1	15	67 714	36.7
36720	CATHODE RAY PICTURE TUBES	11 192	2.8	7	55 893	20.0
36730	TRANSMITTING, INDUSTRIAL, SPECIAL PURPOSE ELECTRON TUBES (EXC. X-RAY) .	26 489	6.5	12	69 651	38.0
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	140 803	34.6	57	247 720	56.8
	MISCELLANEOUS GOODS, N.E.C.	29 896	7.4	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	19 066	4.7	6	64 185	29.7
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 95					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 3,910					
	SALES REPORTED BY COMMODITY LINE. . . .	296 788	100.0	89	(X)	(X)
36513	RECORDERS, AMPLIFIERS, PHONOGRAPHS AND OTHER AUDIO EQP., ACCESSORIES	680	.2	3	14 905	4.6
36621-8	RADIO, TV COMMUNICATION EQUIPMENT . . .	40 971	13.8	26	47 367	86.5
36710	ELECTRON TUBES, RECEIVING TYPE.	62 061	20.9	17	140 348	44.2
36720	CATHODE RAY PICTURE TUBES	45 545	15.3	8	87 513	52.0
36730	TRANSMITTING, INDUSTRIAL, SPECIAL PURPOSE ELECTRON TUBES (EXC. X-RAY) .	7 802	2.6	12	95 445	8.2
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	104 183	35.1	54	226 930	45.9
	MISCELLANEOUS GOODS, N.E.C.	35 520	12.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	26	(Z)	3	521	5.0
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 33					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	28 610	100.0	31	(X)	(X)
	WEST NORTH CENTRAL DIVISION (CONT.)					
36621-8	RADIO, TV COMMUNICATION EQUIPMENT . . .	5 128	17.9	11	5 452	94.1
36710	ELECTRON TUBES, RECEIVING TYPE.	4 513	15.8	6	8 315	54.3
36730	TRANSMITTING, INDUSTRIAL, SPECIAL PURPOSE ELECTRON TUBES (EXC. X-RAY) .	886	3.1	6	8 315	10.7
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	13 005	45.5	16	21 826	59.6
	MISCELLANEOUS GOODS, N.E.C.	5 078	17.7	(NA)	(NA)	(NA)
	ELECTRONIC PARTS, EQUIPMENT (CONT.)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 66					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 13,608					
	SALES REPORTED BY COMMODITY LINE. . . .	119 599	100.0	56	(X)	(X)
36621-8	RADIO, TV COMMUNICATION EQUIPMENT . . .	54 073	45.2	33	59 402	91.0
36710	ELECTRON TUBES, RECEIVING TYPE.	12 476	10.4	10	22 530	55.4
36720	CATHODE RAY PICTURE TUBES	1 085	.9	4	14 220	7.6
36730	TRANSMITTING, INDUSTRIAL, SPECIAL PURPOSE ELECTRON TUBES (EXC. X-RAY) .	1 635	1.4	8	18 644	8.8
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	46 587	39.0	20	78 216	59.6
	MISCELLANEOUS GOODS, N.E.C.	3 603	3.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	140	.1	3	1 237	11.3
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 28					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	44 516	100.0	26	(X)	(X)
36621-8	RADIO, TV COMMUNICATION EQUIPMENT . . .	25 532	57.4	16	28 075	90.9
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	10 075	22.6	8	32 299	31.2
	MISCELLANEOUS GOODS, N.E.C.	8 830	19.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	79	.2	3	577	13.7
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 81					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	182 270	100.0	76	(X)	(X)
36621-8	RADIO, TV COMMUNICATION EQUIPMENT . . .	31 344	17.2	22	46 264	67.8
36710	ELECTRON TUBES, RECEIVING TYPE.	19 644	10.8	12	39 326	50.0

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	ELECTRONIC PARTS, EQUIPMENT (CONT.)					
	PACIFIC DIVISION (CONT.)					
36720	CATHODE RAY PICTURE TUBES	5 287	2.9	6	30 075	17.6
36730	TRANSMITTING, INDUSTRIAL, SPECIAL PURPOSE ELECTRON TUBES (EXC. X-RAY)	8 059	4.4	13	43 626	18.5
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	96 894	53.2	44	143 242	67.6
	MISCELLANEOUS GOODS, N.E.C.	20 666	11.3	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	376	.2	3	11 292	3.3
	HARDWARE (SIC 5072)					
	NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	62				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,255				
	SALES REPORTED BY COMMODITY LINE	84 597	100.0	58	(X)	(X)
34210-33	CUTLERY, EDGE TOOLS	18 324	21.7	22	30 778	59.5
34250	HANDSAWS, SAW BLADES, SAW ACCESSORIES	9 385	11.1	7	19 687	47.7
34294	BUILDERS' HARDWARE	27 230	32.2	10	27 836	97.8
34292,3,5	OTHER HARDWARE	8 492	10.0	9	9 080	93.5
34521-3	BOLTS, NUTS, WASHERS, AND RIVETS	13 921	16.5	21	16 316	85.3
	MISCELLANEOUS GOODS, N.E.C.	7 243	8.6	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	2	(Z)	3	3 684	.1
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	79				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	145 980	100.0	79	(X)	(X)
34210-33	CUTLERY, EDGE TOOLS	19 012	13.0	23	28 351	67.1
34250	HANDSAWS, SAW BLADES, SAW ACCESSORIES	6 689	4.6	6	15 267	43.8
34294	BUILDERS' HARDWARE	10 194	7.0	11	13 125	77.7
34292,3,5	OTHER HARDWARE	11 924	8.2	13	12 068	98.8
	HARDWARE (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
34521-3	BOLTS, NUTS, WASHERS, AND RIVETS	78 833	54.0	37	86 574	91.1
	MISCELLANEOUS GOODS, N.E.C.	19 270	13.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	58	.0	3	4 578	1.3
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	16				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	22 632	100.0	16	(X)	(X)
34210-33	CUTLERY, EDGE TOOLS	15 378	67.9	8	16 232	94.7
34521-3	BOLTS, NUTS, WASHERS, AND RIVETS	3 479	15.4	7	3 612	96.3
	MISCELLANEOUS GOODS, N.E.C.	3 775	16.7	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	27				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	16 712	100.0	26	(X)	(X)
34292,3,5	OTHER HARDWARE	6 198	37.1	8	6 746	91.9
34521-3	BOLTS, NUTS, WASHERS, AND RIVETS	4 232	25.3	11	4 267	99.2
	MISCELLANEOUS GOODS, N.E.C.	6 275	37.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	7	(Z)	3	1 331	.5
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	6				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	5 312	100.0	6	(X)	(X)
34521-3	BOLTS, NUTS, WASHERS, AND RIVETS	4 346	81.8	4	4 839	89.8
	MISCELLANEOUS GOODS, N.E.C.	966	18.2	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	HARDWARE (CONT.)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 11					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	6 844	100.0	11	(X)	(X)
34210-33	CUTLERY, EDGE TOOLS	3 888	56.8	6	4 619	84.2
	MISCELLANEOUS GOODS, N.E.C.	2 956	43.2	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 65					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 13,280					
	SALES REPORTED BY COMMODITY LINE. . . .	60 473	100.0	59	(X)	(X)
35481-5	METALWORKING MACHINERY, N.E.C..	2 213	3.7	6	12 972	17.1
34210-33	CUTLERY, EDGE TOOLS	12 700	21.0	19	23 660	53.7
34250	HANDSAWS, SAW BLADES, SAW ACCESSORIES .	4 188	6.9	8	8 245	50.8
34294	BUILDERS' HARDWARE.	14 547	24.1	13	19 794	73.5
34292,3,5	OTHER HARDWARE.	7 858	13.0	8	7 926	99.1
34521-3	BOLTS, NUTS, WASHERS, AND RIVETS. . . .	16 558	27.4	23	17 985	92.1
	MISCELLANEOUS GOODS, N.E.C.	2 408	4.0	(NA)	(NA)	(NA)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 5074)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 14					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	30 461	100.0	13	(X)	(X)
32610	VITREOUS PLUMBING FIXTURES.	5 676	18.6	4	18 569	30.6
34310	METAL PLUMBING FIXTURES	5 812	19.1	4	23 267	25.0
34320	PLUMBING FIXTURES, FITTINGS AND TRIM (BRASS GOODS)	4 303	14.1	4	23 076	18.6
34330-6	NONELECTRICAL HEATING EQUIPMENT	12 846	42.2	9	21 948	58.5
	MISCELLANEOUS GOODS, N.E.C.	1 824	6.0	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 54					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 1,882					
	SALES REPORTED BY COMMODITY LINE. . . .	108 971	100.0	50	(X)	(X)
32610	VITREOUS PLUMBING FIXTURES.	15 114	13.9	14	53 984	28.0
35851-4-7	OTHER REFRIGERATION MACHINERY	3 451	3.2	12	24 142	14.3
36391,3	HOUSEHOLD APPLIANCES, N.E.C..	3 882	3.6	11	58 675	6.6
34310	METAL PLUMBING FIXTURES	24 457	22.4	18	80 060	30.5
34320	PLUMBING FIXTURES, FITTINGS AND TRIM (BRASS GOODS)	19 828	18.2	15	76 857	25.8
34330-6	NONELECTRICAL HEATING EQUIPMENT	39 352	36.1	35	83 248	47.3
	MISCELLANEOUS GOODS, N.E.C.	2 887	2.6	(NA)	(NA)	(NA)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 63					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 808					
	SALES REPORTED BY COMMODITY LINE. . . .	96 523	100.0	60	(X)	(X)
32610	VITREOUS PLUMBING FIXTURES.	10 263	10.6	8	39 125	26.2
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	170	.2	4	16 599	1.0
35851-4-7	OTHER REFRIGERATION MACHINERY	8 321	8.6	21	31 081	26.8
36391,3	HOUSEHOLD APPLIANCES, N.E.C..	2 120	2.2	11	34 695	6.1
34310	METAL PLUMBING FIXTURES	15 272	15.8	17	57 875	26.4
34320	PLUMBING FIXTURES, FITTINGS AND TRIM (BRASS GOODS)	14 437	15.0	14	56 795	25.4
34330-6	NONELECTRICAL HEATING EQUIPMENT	33 822	35.0	44	64 642	52.3
34440-3	SHEET METAL WORK.	908	.9	4	3 871	23.5
	MISCELLANEOUS GOODS, N.E.C.	10 974	11.4	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	236	.2	3	1 980	11.9
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 19					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	37 678	100.0	19	(X)	(X)
35851-4-7	OTHER REFRIGERATION MACHINERY	2 136	5.7	6	5 413	39.5
36391,3	HOUSEHOLD APPLIANCES, N.E.C..	986	2.6	6	16 370	6.0
34310	METAL PLUMBING FIXTURES	13 062	34.7	10	30 695	42.6
34320	PLUMBING FIXTURES, FITTINGS AND TRIM (BRASS GOODS)	6 481	17.2	8	26 928	24.1
34330-6	NONELECTRICAL HEATING EQUIPMENT	6 120	16.2	12	19 779	30.9
	MISCELLANEOUS GOODS, N.E.C.	8 893	23.6	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 25					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	82 099	100.0	23	(X)	(X)
35851-4-7	OTHER REFRIGERATION MACHINERY	889	1.1	5	3 562	25.0
34310	METAL PLUMBING FIXTURES	23 971	29.2	11	66 162	36.2
34320	PLUMBING FIXTURES, FITTINGS AND TRIM (BRASS GOODS)	17 879	21.8	12	66 762	26.8
34330-6	NONELECTRICAL HEATING EQUIPMENT	12 129	14.8	16	52 804	23.0
	MISCELLANEOUS GOODS, N.E.C.	27 231	33.2	(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code*	Kind of business and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 9					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	31 691	100.0	9	(X)	(X)
34310	METAL PLUMBING FIXTURES	8 231	26.0	6	29 104	28.3
34320	PLUMBING FIXTURES, FITTINGS AND TRIM (BRASS GOODS)	9 735	30.7	7	31 413	31.0
34330-6	NONELECTRICAL HEATING EQUIPMENT	4 787	15.1	6	20 341	23.5
	MISCELLANEOUS GOODS, N.E.C.	8 938	28.2	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 23					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	41 797	100.0	21	(X)	(X)
32610	VITREOUS PLUMBING FIXTURES.	10 215	24.4	9	27 931	36.6
35851-4-7	OTHER REFRIGERATION MACHINERY	3 473	8.3	6	6 673	52.0
34310	METAL PLUMBING FIXTURES	11 219	26.8	8	28 897	38.8
34320	PLUMBING FIXTURES, FITTINGS AND TRIM (BRASS GOODS)	6 205	14.8	9	29 437	21.1
34330-6	NONELECTRICAL HEATING EQUIPMENT	6 669	16.0	12	28 910	23.1
	MISCELLANEOUS GOODS, N.E.C.	3 688	8.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	328	.8	3	1 044	31.4
	AIR CONDITIONING, REFRIG. EQUIP, SUPPL. (SIC 5077)					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST NORTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	SOUTH ATLANTIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	AIR CONDITIONING, REFRIG. EQUIP, SUPPL. (CONT.)					
	NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MIDDLE ATLANTIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	EAST NORTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 37					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 5,395					
	SALES REPORTED BY COMMODITY LINE. . . .	69 549	100.0	35	(X)	(X)
35851-4-7	OTHER REFRIGERATION MACHINERY	62 713	90.2	34	69 213	90.6
34330-6	NONELECTRICAL HEATING EQUIPMENT	2 509	3.6	12	21 642	11.6
	MISCELLANEOUS GOODS, N.E.C.	1 770	2.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	2 557	3.7	5	33 727	7.6
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 9					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	9 823	100.0	9	(X)	(X)
35851-4-7	OTHER REFRIGERATION MACHINERY	7 549	76.9	7	9 224	81.8
	MISCELLANEOUS GOODS, N.E.C.	1 757	17.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	517	5.3	2	5 864	8.8
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 23					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 1,453					
	SALES REPORTED BY COMMODITY LINE. . . .	35 286	100.0	20	(X)	(X)
35851-4-7	OTHER REFRIGERATION MACHINERY	24 643	69.8	17	32 750	75.2
	MISCELLANEOUS GOODS, N.E.C.	9 853	27.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	790	2.2	4	20 702	3.8

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	COMMERCIAL MACHINES, EQUIPMENT (SIC 5082, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 182					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 1,411					
	SALES REPORTED BY COMMODITY LINE. . . .	238 121	100.0	177	(X)	(X)
26451,2	DIE CUT PAPER AND BOARD	6 648	2.8	28	134 674	4.9
35711,2	COMPUTING AND RELATED MACHINES.	146 611	61.6	99	194 021	75.6
35720	TYPEWRITERS AND PARTS	15 817	6.6	40	136 258	11.6
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	18 973	8.0	85	152 484	12.4
39550	CARBON PAPER AND INKED RIBBONS.	2 450	1.0	45	146 341	1.7
	MISCELLANEOUS GOODS, N.E.C.	31 059	13.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	16 563	7.0	129	97 233	17.0
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 480					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 9,789					
	SALES REPORTED BY COMMODITY LINE. . . .	817 875	100.0	453	(X)	(X)
26451,2	DIE CUT PAPER AND BOARD	22 642	2.8	58	441 635	5.1
35711,2	COMPUTING AND RELATED MACHINES.	524 972	64.2	256	682 328	76.9
35720	TYPEWRITERS AND PARTS	57 598	7.0	103	466 559	12.3
35760	SCALES AND BALANCES	7 174	.9	44	25 915	27.7
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	55 363	6.8	196	513 090	10.8
35853	COMMERCIAL REFRIGERATION EQUIPMENT. . .	4 297	.5	7	4 346	98.9
39550	CARBON PAPER AND INKED RIBBONS.	8 132	1.0	100	481 444	1.7
	MISCELLANEOUS GOODS, N.E.C.	87 592	10.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	50 105	6.1	324	305 402	16.4
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 529					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 12,640					
	SALES REPORTED BY COMMODITY LINE. . . .	750 070	100.0	504	(X)	(X)
26451,2	DIE CUT PAPER AND BOARD	16 812	2.2	63	368 473	4.6
35711,2	COMPUTING AND RELATED MACHINES.	449 003	59.9	275	587 185	76.5
35720	TYPEWRITERS AND PARTS	48 073	6.4	121	409 826	11.7
35760	SCALES AND BALANCES	10 123	1.3	52	25 540	39.6
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	47 363	6.3	209	448 389	10.6
35811-2	AUTOMATIC VENDING MACHINES.	17 239	2.3	4	42 679	40.4
35853	COMMERCIAL REFRIGERATION EQUIPMENT. . .	634	.1	5	718	88.3
35860	MEASURING AND DISPENSING PUMPS.	5 195	.7	8	9 418	55.2
39550	CARBON PAPER AND INKED RIBBONS.	7 942	1.1	121	438 830	1.8
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
	MISCELLANEOUS GOODS, N.E.C.	96 296	12.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	51 390	6.9	363	256 353	20.0
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 249					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 397					
	SALES REPORTED BY COMMODITY LINE. . . .	288 560	100.0	243	(X)	(X)
26451,2	DIE CUT PAPER AND BOARD	4 793	1.7	26	142 590	3.4
35711,2	COMPUTING AND RELATED MACHINES.	182 437	63.2	134	241 105	75.7
35720	TYPEWRITERS AND PARTS	20 875	7.2	47	147 721	14.1
35760	SCALES AND BALANCES	5 808	2.0	27	12 916	45.0
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	19 871	6.9	96	164 548	12.1
39550	CARBON PAPER AND INKED RIBBONS.	3 668	1.3	48	169 322	2.2
	MISCELLANEOUS GOODS, N.E.C.	29 241	10.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	21 867	7.6	177	110 073	19.9
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 410					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 2,519					
	SALES REPORTED BY COMMODITY LINE. . . .	530 628	100.0	393	(X)	(X)
26451,2	DIE CUT PAPER AND BOARD	11 149	2.1	37	270 902	4.1
35711,2	COMPUTING AND RELATED MACHINES.	349 389	65.8	220	462 093	75.6
35720	TYPEWRITERS AND PARTS	38 231	7.2	81	299 626	12.8
35760	SCALES AND BALANCES	3 985	.8	36	13 364	29.8
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	33 979	6.4	176	325 675	10.4
39550	CARBON PAPER AND INKED RIBBONS.	5 809	1.1	93	310 899	1.9
	MISCELLANEOUS GOODS, N.E.C.	53 366	10.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	34 720	6.5	293	220 476	15.7
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 152					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 1,071					
	SALES REPORTED BY COMMODITY LINE. . . .	115 489	100.0	145	(X)	(X)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
26451,2	DIE CUT PAPER AND BOARD	2 849	2.5	17	61 602	4.6
35711,2	COMPUTING AND RELATED MACHINES	69 679	60.3	84	98 810	70.5
35720	TYPEWRITERS AND PARTS	10 539	9.1	35	69 433	15.2
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	10 623	9.2	78	79 910	13.3
39550	CARBON PAPER AND INKED RIBBONS	2 040	1.8	41	76 758	2.7
	MISCELLANEOUS GOODS, N.E.C.	8 557	7.4	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	11 202	9.7	114	50 280	22.3
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	266				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	5,970				
	SALES REPORTED BY COMMODITY LINE	242 396	100.0	243	(X)	(X)
35711,2	COMPUTING AND RELATED MACHINES	152 519	62.9	141	207 387	73.5
35720	TYPEWRITERS AND PARTS	17 807	7.3	53	122 293	14.6
35760	SCALES AND BALANCES	1 202	.5	14	7 572	15.9
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	21 901	9.0	109	141 182	15.5
39550	CARBON PAPER AND INKED RIBBONS	3 747	1.5	58	157 294	2.4
	MISCELLANEOUS GOODS, N.E.C.	25 946	10.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	19 274	8.0	179	91 673	21.0
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	104				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	444				
	SALES REPORTED BY COMMODITY LINE	109 151	100.0	101	(X)	(X)
26451,2	DIE CUT PAPER AND BOARD	2 471	2.3	15	64 072	3.9
35711,2	COMPUTING AND RELATED MACHINES	68 139	62.4	58	93 997	72.5
35720	TYPEWRITERS AND PARTS	9 698	8.9	28	68 876	14.1
35760	SCALES AND BALANCES	695	.6	6	2 616	26.6
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	7 562	6.9	41	71 512	10.6
39550	CARBON PAPER AND INKED RIBBONS	1 507	1.4	24	70 631	2.1
	MISCELLANEOUS GOODS, N.E.C.	10 393	9.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	8 686	8.0	80	43 515	20.0
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	321				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	4,776				
	SALES REPORTED BY COMMODITY LINE	543 879	100.0	302	(X)	(X)
26451,2	DIE CUT PAPER AND BOARD	11 355	2.1	46	320 450	3.5
35711,2	COMPUTING AND RELATED MACHINES	371 568	68.3	182	476 542	78.0
35720	TYPEWRITERS AND PARTS	44 949	8.3	70	271 639	16.5
35760	SCALES AND BALANCES	4 225	.8	23	14 116	29.9
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	38 773	7.1	125	296 826	13.1
35860	MEASURING AND DISPENSING PUMPS	3 432	.6	5	4 063	84.5
39550	CARBON PAPER AND INKED RIBBONS	5 838	1.1	69	353 686	1.7
	MISCELLANEOUS GOODS, N.E.C.	33 829	6.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	29 910	5.5	216	169 278	17.7
	CONSTRUCTION MACHINERY, EQUIPMENT (SIC 5082, PART)					
	NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	26				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	7,537				
	SALES REPORTED BY COMMODITY LINE	76 811	100.0	22	(X)	(X)
35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	6 897	9.0	8	9 841	70.1
35321-4	MINING MACHINERY AND EQUIPMENT	34 857	45.4	10	47 920	72.7
	MISCELLANEOUS GOODS, N.E.C.	34 970	45.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	87	.1	3	15 125	.6
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	27				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	182 495	100.0	25	(X)	(X)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
35311,2	TRACKLAYING TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS.	29 445	16.1	4	71 391	41.2
35313	PARTS AND ATTACHMENTS FOR TRACKLAYING, CONTRACTORS' OFF-HWY. WHEEL TRACTORS.	17 597	9.6	7	118 282	14.9
35314	POWER CRANES, DRAGLINES, SHOVELS, PARTS	42 930	23.5	8	51 175	83.9
35316	MIXERS, PAVERS, AND RELATED EQUIPMENT .	4 439	2.4	5	7 368	60.2
35317	INTEGRAL TRACTOR SHOVEL LOADERS	4 542	2.5	3	70 242	6.5
35318	SCRAPERS, GRADERS, ROLLERS, AND OFF-HIGHWAY TRUCKS, TRAILERS AND WAGONS .	17 411	9.5	6	86 617	20.1
35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	25 351	13.9	11	44 703	56.7
35321-4	MINING MACHINERY AND EQUIPMENT.	7 627	4.2	6	79 278	9.6
35361,2	HOISTS, CRANES, AND MONORAILS	2 078	1.1	3	22 948	9.1
35611-6	PUMPS AND COMPRESSORS	3 265	1.8	4	75 902	4.3
	MISCELLANEOUS GOODS, N.E.C.	25 581	14.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	2 229	1.2	4	75 315	3.0
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 18					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	(D)	100.0	18	(X)	(X)
35311,2	TRACKLAYING TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS.	1 941	(D)	4	7 782	24.9
35313	PARTS AND ATTACHMENTS FOR TRACKLAYING, CONTRACTORS' OFF-HWY. WHEEL TRACTORS.	6 810	(D)	7	19 265	35.3
35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	7 598	(D)	6	19 066	39.9
35321-4	MINING MACHINERY AND EQUIPMENT. . . .	12 208	(D)	8	15 962	76.5
35611-6	PUMPS AND COMPRESSORS	900	(D)	6	8 337	10.8
	MISCELLANEOUS GOODS, N.E.C.	(D)	(D)	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	288	(D)	4	6 268	4.6
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 16					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	49 689	100.0	16	(X)	(X)
35314	POWER CRANES, DRAGLINES, SHOVELS, PARTS	15 601	31.4	5	16 677	93.5
35321-4	MINING MACHINERY AND EQUIPMENT. . . .	15 778	31.8	6	18 020	87.6
	MISCELLANEOUS GOODS, N.E.C.	18 310	36.8	(NA)	(NA)	(NA)
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 10					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	19 787	100.0	10	(X)	(X)
35314	POWER CRANES, DRAGLINES, SHOVELS, PARTS	1 231	6.2	3	2 785	44.2
35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	3 556	18.0	5	9 016	39.4
35321-4	MINING MACHINERY AND EQUIPMENT. . . .	6 707	33.9	5	10 587	63.4
35331-4	OIL FIELD MACHINERY AND EQUIPMENT . . .	2 836	14.3	3	8 338	34.0
	MISCELLANEOUS GOODS, N.E.C.	5 333	27.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	124	.6	3	1 736	7.1
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 33					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 17,386					
	SALES REPORTED BY COMMODITY LINE. . . .	57 526	100.0	25	(X)	(X)
35311,2	TRACKLAYING TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS.	4 479	7.8	4	14 403	31.1

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
	PACIFIC DIVISION (CONT.)					
35313	PARTS AND ATTACHMENTS FOR TRACKLAYING, CONTRACTORS' OFF-HWY. WHEEL TRACTORS.	6 003	10.4	6	17 570	34.2
35314	POWER CRANES, DRAGLINES, SHOVELS, PARTS	14 330	24.9	9	20 442	70.1
35317	INTEGRAL TRACTOR SHOVEL LOADERS	445	.8	4	9 643	4.6
35318	SCRAPERS, GRADERS, ROLLERS, AND OFF-HIGHWAY TRUCKS, TRAILERS AND WAGONS	8 471	14.7	6	18 452	45.9
35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	11 678	20.3	14	39 024	29.9
35321-4	MINING MACHINERY AND EQUIPMENT.	2 905	5.0	5	6 797	42.7
	MISCELLANEOUS GOODS, N.E.C.	8 611	15.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	604	1.0	6	6 605	9.1
	INDUSTRIAL MACHINERY, EQUIPMENT (SIC 5082, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. (NUMBER)	104				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	3,085				
	SALES REPORTED BY COMMODITY LINE.	121 013	100.0	93	(X)	(X)
35111,2	STEAM ENGINES AND TURBINES.	471	.4	3	5 789	8.1
35192	DIESEL AND SEMI-DIESEL ENGINES.	911	.8	3	6 205	14.7
35197	PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES.	1 315	1.1	7	7 793	16.9
35193-6	OTHER INTERNAL COMBUSTION ENGINES	1 259	1.0	4	7 551	16.7
35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	716	.6	4	6 956	10.3
35321-4	MINING MACHINERY AND EQUIPMENT.	1 196	1.0	5	15 563	7.7
35331-4	OIL FIELD MACHINERY AND EQUIPMENT	132	.1	3	2 673	4.9
35351,2	CONVEYORS	2 153	1.8	3	4 637	46.4
35411-9	METAL-CUTTING MACHINE TOOLS	12 779	10.6	9	18 713	68.3
35421-4	METAL-FORMING MACHINE TOOLS	424	.4	4	4 773	8.9
35451-3	MACHINE TOOL ACCESSORIES.	10 527	8.7	6	14 974	70.3
35481-5	METALWORKING MACHINERY, N.E.C.	4 429	3.7	9	16 374	27.0
35551,2	PRINTING TRADES MACHINERY	6 615	5.5	7	7 621	86.8
35591-5	SPECIAL INDUSTRY MACHINERY, N.E.C.	8 482	7.0	12	13 751	61.7
35611-6	PUMPS AND COMPRESSORS	19 799	16.4	19	36 401	54.4
35641,2	BLOWERS AND FANS.	2 056	1.7	8	12 259	16.8
35661-3	POWER TRANSMISSION EQUIPMENT.	1 085	.9	3	8 209	13.2
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	4 860	4.0	10	11 821	41.1
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	857	.7	5	8 205	10.4
38211-6	MECHANICAL MEASURING DEVICES.	7 502	6.2	13	14 941	50.2
38220	AUTOMATIC TEMPERATURE CONTROLS.	7 361	6.1	5	7 866	93.6
34330-6	NONELECTRICAL HEATING EQUIPMENT	334	.3	4	3 812	8.8
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
	MISCELLANEOUS GOODS, N.E.C.	22 778	18.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	2 972	2.5	35	41 212	7.2
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. (NUMBER)	426				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	32,831				
	SALES REPORTED BY COMMODITY LINE.	696 387	100.0	378	(X)	(X)
35111,2	STEAM ENGINES AND TURBINES.	5 125	.7	12	37 998	13.5
35191	GASOLINE ENGINES (EXC. OUTBOARD, AIRCRAFT, AUTOMOBILE, TRUCK, BUS, TANK)	548	.1	3	10 691	5.1
35192	DIESEL AND SEMI-DIESEL ENGINES.	15 834	2.3	15	62 438	25.4
35197	PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES.	11 190	1.6	27	65 202	17.2
35193-6	OTHER INTERNAL COMBUSTION ENGINES	4 445	.6	14	42 754	10.4
35316	MIXERS, PAVERS, AND RELATED EQUIPMENT	1 578	.2	6	36 051	4.4
35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	2 351	.3	29	49 714	4.7
35321-4	MINING MACHINERY AND EQUIPMENT.	5 410	.8	30	96 096	5.6
35331-4	OIL FIELD MACHINERY AND EQUIPMENT	25 252	3.6	15	49 999	50.5
35351,2	CONVEYORS	22 028	3.2	25	37 066	59.4
35361,2	HOISTS, CRANES, AND MONORAILS	9 553	1.4	28	75 009	12.7
35370	INDUSTRIAL TRUCKS AND TRACTORS.	22 486	3.2	17	34 135	65.9
35411-9	METAL-CUTTING MACHINE TOOLS	38 661	5.6	32	52 155	74.1
35421-4	METAL-FORMING MACHINE TOOLS	4 417	.6	12	20 295	21.8
35441-2	SPECIAL DIES AND TOOLS.	3 170	.5	16	20 869	15.2
35451-3	MACHINE TOOL ACCESSORIES.	24 156	3.5	25	47 605	50.7
35481-5	METALWORKING MACHINERY, N.E.C.	34 320	4.9	58	104 312	32.9
35511-3	FOOD PRODUCTS MACHINERY	8 316	1.2	21	17 510	47.5
35521,2	TEXTILE MACHINERY	11 452	1.6	6	19 514	58.7
35531-2	WOODWORKING MACHINERY	3 155	.5	11	9 703	32.5
35540	PAPER INDUSTRIES MACHINERY.	7 213	1.0	11	25 968	27.8
35551,2	PRINTING TRADES MACHINERY	45 703	6.6	18	49 364	92.6
35591-5	SPECIAL INDUSTRY MACHINERY, N.E.C.	37 929	5.4	33	55 257	68.6
35611-6	PUMPS AND COMPRESSORS	80 273	11.5	77	168 306	47.7
35641,2	BLOWERS AND FANS.	12 317	1.8	26	57 802	21.3
35661-3	POWER TRANSMISSION EQUIPMENT.	9 155	1.3	17	62 336	14.7
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	76 404	11.0	48	145 524	52.5
35760	SCALES AND BALANCES	2 583	.4	8	30 638	8.4
35851-4-7	OTHER REFRIGERATION MACHINERY	5 083	.7	7	31 017	16.4
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	1 632	.2	12	34 831	4.7
38211-6	MECHANICAL MEASURING DEVICES.	60 605	8.7	46	108 566	55.8
38220	AUTOMATIC TEMPERATURE CONTROLS.	28 597	4.1	19	37 347	76.6
34330-6	NONELECTRICAL HEATING EQUIPMENT	1 912	.3	17	23 312	8.2
34941	VALVES FOR PIPING SYSTEMS	3 716	.5	19	43 637	8.5
34944	OTHER VALVES AND FITTINGS, EX. PLUMBERS	8 507	1.2	14	38 228	22.3

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
	MISCELLANEOUS GOODS, N.E.C.	52 994	7.6	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	8 317	1.2	103	152 530	5.5
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	499				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	19,739				
	SALES REPORTED BY COMMODITY LINE	929 230	100.0	458	(X)	(X)
32910-4	ABRASIVE PRODUCTS	6 848	.7	10	48 574	14.1
35111,2	STEAM ENGINES AND TURBINES	11 161	1.2	12	29 854	37.4
35192	DIESEL AND SEMI-DIESEL ENGINES	20 874	2.2	13	48 153	43.3
35197	PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES	69 010	7.4	29	103 800	66.5
35193-6	OTHER INTERNAL COMBUSTION ENGINES	5 934	.6	10	26 427	22.5
35222-6,8	FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS)	497	.1	9	10 562	4.7
35316	MIXERS, PAVERS, AND RELATED EQUIPMENT	3 437	.4	9	27 460	12.5
35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	14 032	1.5	24	86 640	16.2
35321-4	MINING MACHINERY AND EQUIPMENT	2 826	.3	27	76 829	3.7
35331-4	OIL FIELD MACHINERY AND EQUIPMENT	4 403	.5	19	32 074	13.7
35351,2	CONVEYORS	30 827	3.3	30	51 505	59.9
35361,2	HOISTS, CRANES, AND MONORAILS	11 161	1.2	34	77 443	14.4
35370	INDUSTRIAL TRUCKS AND TRACTORS	45 685	4.9	17	73 494	62.2
35411-9	METAL-CUTTING MACHINE TOOLS	80 380	8.7	44	111 023	72.4
35421-4	METAL-FORMING MACHINE TOOLS	16 076	1.7	23	64 443	24.9
35441-2	SPECIAL DIES AND TOOLS	7 143	.8	23	46 114	15.5
35451-3	MACHINE TOOL ACCESSORIES	41 485	4.5	35	91 924	45.1
35481-5	METALWORKING MACHINERY, N.E.C.	51 136	5.5	73	145 804	35.1
35511-3	FOOD PRODUCTS MACHINERY	31 320	3.4	27	48 959	64.0
35531-2	WOODWORKING MACHINERY	4 910	.5	10	10 994	44.7
35540	PAPER INDUSTRIES MACHINERY	5 068	.5	10	23 912	21.2
35551,2	PRINTING TRADES MACHINERY	29 752	3.2	16	33 384	89.1
35591-5	SPECIAL INDUSTRY MACHINERY, N.E.C.	50 066	5.4	34	98 239	51.0
35611-6	PUMPS AND COMPRESSORS	86 914	9.4	85	191 689	45.3
35641,2	BLOWERS AND FANS	16 819	1.8	35	58 832	28.6
35650	INDUSTRIAL PATTERNS	1 864	.2	5	2 990	62.3
35661-3	POWER TRANSMISSION EQUIPMENT	15 711	1.7	24	105 670	14.9
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	58 516	6.3	65	126 248	46.4
35851-4-7	OTHER REFRIGERATION MACHINERY	2 952	.3	8	22 160	13.3
35990	CARBURETORS, PISTONS, AND OTHER MACHINE SHOP PRODUCTS	3 300	.4	11	77 613	4.3
36211	FRACTIONAL HORSEPOWER MOTORS	537	.1	6	9 679	5.5
36213-6	OTHER MOTORS AND GENERATORS	500	.1	11	58 189	.9
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS	838	.1	8	15 432	5.4
36231-3	WELDING APPARATUS	2 888	.3	7	14 500	19.9
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
36291-3	ELECTRICAL INDUSTRIAL GOODS	1 519	.2	5	17 678	8.6
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	991	.1	13	33 949	2.9
37411-3	LOCOMOTIVES AND PARTS	1 071	.1	8	21 091	5.1
38211-6	MECHANICAL MEASURING DEVICES	53 262	5.7	51	99 889	53.3
38220	AUTOMATIC TEMPERATURE CONTROLS	57 971	6.2	29	74 470	77.8
34330-6	NONELECTRICAL HEATING EQUIPMENT	2 178	.2	19	25 408	8.6
34941	VALVES FOR PIPING SYSTEMS	1 965	.2	20	24 556	8.0
34944	OTHER VALVES AND FITTINGS, EX. PLUMBERS	7 956	.9	13	52 570	15.1
	MISCELLANEOUS GOODS, N.E.C.	54 414	5.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	13 033	1.4	135	225 842	5.8
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	159				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	11,661				
	SALES REPORTED BY COMMODITY LINE	183 523	100.0	143	(X)	(X)
35111,2	STEAM ENGINES AND TURBINES	9 565	5.2	9	25 258	37.9
35192	DIESEL AND SEMI-DIESEL ENGINES	4 943	2.7	10	17 754	27.8
35197	PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES	3 778	2.1	18	19 169	19.7
35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	1 789	1.0	11	22 765	7.9
35321-4	MINING MACHINERY AND EQUIPMENT	2 894	1.6	16	34 596	8.4
35331-4	OIL FIELD MACHINERY AND EQUIPMENT	8 002	4.4	12	16 498	48.5
35351,2	CONVEYORS	6 171	3.4	12	15 822	39.0
35361,2	HOISTS, CRANES, AND MONORAILS	541	.3	8	20 842	2.6
35411-9	METAL-CUTTING MACHINE TOOLS	4 842	2.6	5	7 010	69.1
35421-4	METAL-FORMING MACHINE TOOLS	279	.2	5	8 090	3.4
35481-5	METALWORKING MACHINERY, N.E.C.	12 540	6.8	24	28 742	43.6
35511-3	FOOD PRODUCTS MACHINERY	1 938	1.1	11	10 847	17.9
35531-2	WOODWORKING MACHINERY	2 689	1.5	5	5 413	49.7
35540	PAPER INDUSTRIES MACHINERY	492	.3	4	2 795	17.6
35591-5	SPECIAL INDUSTRY MACHINERY, N.E.C.	2 210	1.2	5	5 529	40.0
35611-6	PUMPS AND COMPRESSORS	28 104	15.3	43	61 577	45.6
35641,2	BLOWERS AND FANS	1 970	1.1	11	15 276	12.9
35661-3	POWER TRANSMISSION EQUIPMENT	2 773	1.5	7	27 801	10.0
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	23 167	12.6	19	58 968	39.3
36213-6	OTHER MOTORS AND GENERATORS	1 506	.8	8	22 121	6.8
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS	417	.2	7	19 160	2.2
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	401	.2	4	5 505	7.3
37411-3	LOCOMOTIVES AND PARTS	1 154	.6	5	16 052	7.2

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
38211-6	MECHANICAL MEASURING DEVICES.	11 924	6.5	19	31 688	37.6
38220	AUTOMATIC TEMPERATURE CONTROLS.	11 882	6.5	9	13 819	86.0
34330-6	NONELECTRICAL HEATING EQUIPMENT	333	.2	6	2 936	11.3
34941	VALVES FOR PIPING SYSTEMS	183	.1	9	2 729	6.7
34944	OTHER VALVES AND FITTINGS, EX. PLUMBERS	1 199	.7	6	5 749	20.9
	MISCELLANEOUS GOODS, N.E.C.	33 073	18.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	2 764	1.5	54	57 367	4.8
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 223					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 6,212					
	SALES REPORTED BY COMMODITY LINE. . . .	337 912	100.0	206	(X)	(X)
35111,2	STEAM ENGINES AND TURBINES.	25 683	7.6	6	56 066	45.8
35191	GASOLINE ENGINES (EXC. OUTBOARD, AIR-CRAFT, AUTOMOBILE, TRUCK, BUS, TANK)	2 372	.7	5	11 190	21.2
35192	DIESEL AND SEMI-DIESEL ENGINES.	11 002	3.3	13	32 690	33.7
35197	PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES.	10 153	3.0	20	39 411	25.8
35193-6	OTHER INTERNAL COMBUSTION ENGINES . . .	5 673	1.7	11	26 965	21.0
35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	943	.3	12	20 264	4.7
35321-4	MINING MACHINERY AND EQUIPMENT.	2 689	.8	13	33 561	8.0
35331-4	OIL FIELD MACHINERY AND EQUIPMENT . . .	1 512	.4	6	10 421	14.5
35351,2	CONVEYORS	11 693	3.5	17	21 948	53.3
35361,2	HOISTS, CRANES, AND MONORAILS	2 724	.8	10	20 253	13.4
35370	INDUSTRIAL TRUCKS AND TRACTORS.	1 494	.4	5	3 933	38.0
35411-9	METAL-CUTTING MACHINE TOOLS	788	.2	3	3 364	23.4
35481-5	METALWORKING MACHINERY, N.E.C..	16 893	5.0	32	39 436	42.8
35511-3	FOOD PRODUCTS MACHINERY	2 351	.7	11	6 865	34.2
35521,2	TEXTILE MACHINERY	48 292	14.3	13	49 265	98.0
35531-2	WOODWORKING MACHINERY	3 696	1.1	8	8 215	45.0
35540	PAPER INDUSTRIES MACHINERY.	725	.2	6	5 607	12.9
35551,2	PRINTING TRADES MACHINERY	8 353	2.5	7	9 227	90.5
35591-5	SPECIAL INDUSTRY MACHINERY, N.E.C.. . .	4 853	1.4	6	5 191	93.5
35611-6	PUMPS AND COMPRESSORS	37 120	11.0	42	67 431	55.0
35641,2	BLOWERS AND FANS.	5 130	1.5	20	18 457	27.8
35661-3	POWER TRANSMISSION EQUIPMENT.	5 063	1.5	11	58 622	8.6
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	32 389	9.6	25	92 959	34.8
36111-3	ELECTRICAL MEASURING INSTRUMENTS. . . .	790	.2	6	45 618	1.7
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS.	3 042	.9	6	45 337	6.7
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	422	.1	7	35 863	1.2
38211-6	MECHANICAL MEASURING DEVICES.	32 269	9.5	32	84 962	38.0
38220	AUTOMATIC TEMPERATURE CONTROLS.	8 383	2.5	14	13 075	64.1
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
34330-6	NONELECTRICAL HEATING EQUIPMENT	588	.2	11	8 477	6.9
34941	VALVES FOR PIPING SYSTEMS	1 020	.3	13	11 328	9.0
34944	OTHER VALVES AND FITTINGS, EX. PLUMBERS	2 845	.8	5	12 098	23.5
	MISCELLANEOUS GOODS, N.E.C.	37 532	11.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	9 430	2.8	75	101 478	9.3
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 71					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 1,167					
	SALES REPORTED BY COMMODITY LINE. . . .	46 650	100.0	62	(X)	(X)
35197	PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES.	3 137	6.7	8	5 694	55.1
35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	740	1.6	7	10 246	7.2
35321-4	MINING MACHINERY AND EQUIPMENT.	1 485	3.2	7	9 784	15.2
35331-4	OIL FIELD MACHINERY AND EQUIPMENT . . .	768	1.6	7	5 554	13.8
35361,2	HOISTS, CRANES, AND MONORAILS	1 291	2.8	7	11 703	11.0
35481-5	METALWORKING MACHINERY, N.E.C..	4 116	8.8	13	11 095	37.1
35591-5	SPECIAL INDUSTRY MACHINERY, N.E.C.. . .	5 363	11.5	5	5 991	89.5
35611-6	PUMPS AND COMPRESSORS	5 810	12.5	12	13 685	42.5
35641,2	BLOWERS AND FANS.	1 181	2.5	9	8 730	13.5
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	1 497	3.2	6	5 795	25.8
38211-6	MECHANICAL MEASURING DEVICES.	7 130	15.3	9	8 158	87.4
38220	AUTOMATIC TEMPERATURE CONTROLS.	1 853	4.0	7	3 867	47.9
	MISCELLANEOUS GOODS, N.E.C.	10 990	23.6	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1 289	2.8	26	15 809	8.2
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 301					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 17,296					
	SALES REPORTED BY COMMODITY LINE. . . .	336 381	100.0	244	(X)	(X)
35111,2	STEAM ENGINES AND TURBINES.	14 470	4.3	15	39 651	36.5
35191	GASOLINE ENGINES (EXC. OUTBOARD, AIR-CRAFT, AUTOMOBILE, TRUCK, BUS, TANK)	2 066	.6	3	10 748	19.2
35192	DIESEL AND SEMI-DIESEL ENGINES.	16 067	4.8	15	33 039	48.6
35197	PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES.	6 154	1.8	24	31 018	19.8
35193-6	OTHER INTERNAL COMBUSTION ENGINES . . .	476	.1	4	7 383	6.4
35222-6,8	FARM MACHINERY AND EQUIPMENT (EXC.LAWN MOWERS)	779	.2	5	5 101	15.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	526	.2	13	35 553	1.5
35321-4	MINING MACHINERY AND EQUIPMENT	3 434	1.0	18	56 746	6.1
35331-4	OIL FIELD MACHINERY AND EQUIPMENT	93 097	27.7	72	112 621	82.7
35351,2	CONVEYORS	712	.2	3	3 327	21.4
35361,2	HOISTS, CRANES, AND MONORAILS	2 403	.7	14	44 191	5.4
35411-9	METAL-CUTTING MACHINE TOOLS	3 468	1.0	6	8 821	39.3
35421-4	METAL-FORMING MACHINE TOOLS	299	.1	6	7 352	4.1
35451-3	MACHINE TOOL ACCESSORIES	7 088	2.1	5	10 737	66.0
35481-5	METALWORKING MACHINERY, N.E.C.	10 478	3.1	29	55 283	19.0
35511-3	FOOD PRODUCTS MACHINERY	1 926	.6	8	13 291	14.5
35551,2	PRINTING TRADES MACHINERY	4 859	1.4	6	12 852	37.8
35591-5	SPECIAL INDUSTRY MACHINERY, N.E.C.	9 728	2.9	9	13 885	70.1
35611-6	PUMPS AND COMPRESSORS	75 399	22.4	73	124 353	60.6
35641,2	BLOWERS AND FANS	7 454	2.2	17	45 116	16.5
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	2 601	.8	10	14 969	17.4
35851-4-7	OTHER REFRIGERATION MACHINERY	558	.2	4	13 432	4.2
36111-3	ELECTRICAL MEASURING INSTRUMENTS	556	.2	6	14 132	3.9
36213-6	OTHER MOTORS AND GENERATORS	1 741	.5	6	16 022	10.9
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS	529	.2	5	10 525	5.0
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	575	.2	8	38 490	1.5
37411-3	LOCOMOTIVES AND PARTS	236	.1	4	13 427	1.8
38211-6	MECHANICAL MEASURING DEVICES	26 293	7.8	34	45 694	57.5
38220	AUTOMATIC TEMPERATURE CONTROLS	6 598	2.0	9	10 924	60.4
34330-6	NONELECTRICAL HEATING EQUIPMENT	386	.1	4	2 307	16.7
34941	VALVES FOR PIPING SYSTEMS	1 014	.3	17	13 869	7.3
	MISCELLANEOUS GOODS, N.E.C.	27 592	8.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	6 819	2.0	88	114 471	6.0
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	83				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,706				
	SALES REPORTED BY COMMODITY LINE	60 901	100.0	67	(X)	(X)
35111,2	STEAM ENGINES AND TURBINES	369	.6	3	2 448	15.1
35192	DIESEL AND SEMI-DIESEL ENGINES	812	1.3	4	7 786	10.4
35197	PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES	2 037	3.3	8	11 083	18.4
35193-6	OTHER INTERNAL COMBUSTION ENGINES	1 068	1.8	4	8 664	12.3
35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	555	.9	7	8 529	6.5
35321-4	MINING MACHINERY AND EQUIPMENT	2 134	3.5	9	12 604	16.9
35331-4	OIL FIELD MACHINERY AND EQUIPMENT	17 827	29.3	19	21 548	82.7
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
35351,2	CONVEYORS	1 685	2.8	4	2 918	57.7
35361,2	HOISTS, CRANES, AND MONORAILS	929	1.5	5	8 735	10.6
35481-5	METALWORKING MACHINERY, N.E.C.	3 447	5.7	14	11 627	29.6
35611-6	PUMPS AND COMPRESSORS	8 259	13.6	17	18 022	45.8
35641,2	BLOWERS AND FANS	656	1.1	4	3 669	17.9
35661-3	POWER TRANSMISSION EQUIPMENT	837	1.4	4	5 065	16.5
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	3 841	6.3	6	6 716	57.2
38211-6	MECHANICAL MEASURING DEVICES	2 602	4.3	6	5 235	49.7
38220	AUTOMATIC TEMPERATURE CONTROLS	3 243	5.3	5	4 222	76.8
	MISCELLANEOUS GOODS, N.E.C.	9 462	15.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	1 138	1.9	22	22 911	5.0
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	320				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	13,833				
	SALES REPORTED BY COMMODITY LINE	396 912	100.0	287	(X)	(X)
28930	PRINTING INK	4 689	1.2	5	14 755	31.8
35111,2	STEAM ENGINES AND TURBINES	3 785	1.0	11	16 512	22.9
35192	DIESEL AND SEMI-DIESEL ENGINES	16 657	4.2	12	42 399	39.3
35197	PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES	8 109	2.0	26	41 256	19.7
35193-6	OTHER INTERNAL COMBUSTION ENGINES	3 537	.9	11	20 763	17.0
35222-6,8	FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS)	348	.1	7	7 900	4.4
35316	MIXERS, PAVERS, AND RELATED EQUIPMENT	1 155	.3	5	12 620	9.2
35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	2 588	.7	17	31 562	8.2
35321-4	MINING MACHINERY AND EQUIPMENT	8 491	2.1	21	57 140	14.9
35331-4	OIL FIELD MACHINERY AND EQUIPMENT	16 410	4.1	20	34 497	47.6
35351,2	CONVEYORS	13 187	3.3	10	22 626	58.3
35361,2	HOISTS, CRANES, AND MONORAILS	1 448	.4	19	38 856	3.7
35370	INDUSTRIAL TRUCKS AND TRACTORS	11 203	2.8	8	16 968	66.0
35411-9	METAL-CUTTING MACHINE TOOLS	10 704	2.7	11	22 472	47.6
35421-4	METAL-FORMING MACHINE TOOLS	531	.1	8	15 108	3.5
35441-2	SPECIAL DIES AND TOOLS	334	.1	3	2 035	16.4
35451-3	MACHINE TOOL ACCESSORIES	13 607	3.4	14	23 393	58.2
35481-5	METALWORKING MACHINERY, N.E.C.	26 576	6.7	44	61 431	43.3
35511-3	FOOD PRODUCTS MACHINERY	11 456	2.9	19	16 734	68.5
35540	PAPER INDUSTRIES MACHINERY	3 557	.9	11	13 948	25.5
35551,2	PRINTING TRADES MACHINERY	22 682	5.7	22	32 276	70.3
35591-5	SPECIAL INDUSTRY MACHINERY, N.E.C.	10 203	2.6	16	12 601	81.0
35611-6	PUMPS AND COMPRESSORS	70 949	17.9	85	136 119	52.1
35641,2	BLOWERS AND FANS	7 460	1.9	21	28 202	26.5
35661-3	POWER TRANSMISSION EQUIPMENT	5 213	1.3	15	30 754	17.0
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	8 422	2.1	25	25 007	33.7

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	PACIFIC DIVISION (CONT.)					
36740,92-5	ELECTRONIC COMPONENTS, N.E.C.	475	.1	5	10 601	4.5
38211-6	MECHANICAL MEASURING DEVICES.	32 794	8.3	33	38 375	85.5
38220	AUTOMATIC TEMPERATURE CONTROLS.	11 545	2.9	10	12 797	90.2
34330-6	NONELECTRICAL HEATING EQUIPMENT	1 037	.3	10	9 367	11.1
34941	VALVES FOR PIPING SYSTEMS	505	.1	8	6 556	7.7
34944	OTHER VALVES AND FITTINGS, EX. PLUMBERS	2 742	.7	9	22 273	12.3
	MISCELLANEOUS GOODS, N.E.C.	57 717	14.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	6 796	1.7	94	128 175	5.3
	INDUSTRIAL SUPPLIES (SIC 5082, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. (NUMBER) 76					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 1,218					
	SALES REPORTED BY COMMODITY LINE.	124 216	100.0	72	(X)	(X)
22980-3	CORDAGE AND TWINE	2 518	2.0	3	2 518	100.0
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C.	206	.2	5	12 545	1.6
28930	PRINTING INK.	6 753	5.4	5	6 753	100.0
30692	RUBBER HOSE AND TUBING.	841	.7	4	4 597	18.3
30695	MECHANICAL RUBBER GOODS, N.E.C.	4 118	3.3	7	10 330	39.9
30698	OTHER RUBBER GOODS, N.E.C.	359	.3	3	4 520	7.9
30790-9	PLASTIC PRODUCTS.	1 460	1.2	8	18 228	8.0
32210	GLASS CONTAINERS.	17 034	13.7	7	21 903	77.8
32910-4	ABRASIVE PRODUCTS	20 794	16.7	7	29 032	71.6
32970	NONCLAY REFRACTORIES.	3 019	2.4	3	16 756	18.0
35621-4	BALL AND ROLLER BEARINGS.	10 196	8.2	6	11 528	88.4
35661-3	POWER TRANSMISSION EQUIPMENT.	3 810	3.1	8	5 415	70.4
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS.	1 414	1.1	3	3 867	36.6
36231-3	WELDING APPARATUS	2 630	2.1	5	3 159	83.3
38211-6	MECHANICAL MEASURING DEVICES.	757	.6	4	4 364	17.3
34292,3,5	OTHER HARDWARE.	160	.1	5	5 673	2.8
34941	VALVES FOR PIPING SYSTEMS	9 158	7.4	12	15 573	58.8
34942	FITTINGS AND UNIONS FOR PIPING SYSTEMS.	2 280	1.8	6	4 636	49.2
34943	PLUMBING HEATING VALVES, EXC. PLUMBERS'	610	.5	3	2 290	26.6
34944	OTHER VALVES AND FITTINGS, EX. PLUMBERS	896	.7	4	2 887	31.0
	MISCELLANEOUS GOODS, N.E.C.	34 634	27.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	569	.5	6	9 451	6.0
	INDUSTRIAL SUPPLIES (CONT.)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. (NUMBER) 265					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 10,490					
	SALES REPORTED BY COMMODITY LINE.	801 382	100.0	250	(X)	(X)
22980-3	CORDAGE AND TWINE	22 364	2.8	5	23 764	94.1
24212	DRESSED LUMBER.	5 979	.7	11	29 887	20.0
24990-6	WOOD PRODUCTS, N.E.C.	38 884	4.9	25	56 215	69.2
28930	PRINTING INK.	15 466	1.9	9	15 813	97.8
30691	RUBBER BELTS, BELTING	8 031	1.0	13	33 282	24.1
30692	RUBBER HOSE AND TUBING.	13 050	1.6	18	36 435	35.8
30695	MECHANICAL RUBBER GOODS, N.E.C.	16 533	2.1	27	102 197	16.2
30698	OTHER RUBBER GOODS, N.E.C.	2 692	.3	11	68 664	3.9
30790-9	PLASTIC PRODUCTS.	13 295	1.7	29	247 414	5.4
32210	GLASS CONTAINERS.	204 535	25.5	25	256 580	79.7
32293,4, 32316	GLASS FIBER, OTHER PRESSED AND BLOWN GLASSWARE	12 954	1.6	6	107 327	12.1
32550	CLAY REFRACTORIES	9 044	1.1	17	70 626	12.8
32910-4	ABRASIVE PRODUCTS	45 622	5.7	17	49 295	92.5
32920-7	ASBESTOS PRODUCTS	16 692	2.1	7	56 670	29.5
32930-3	GASKETS AND INSULATIONS	14 381	1.8	12	62 393	23.0
32950	MINERALS AND EARTHS, GROUND OR OTHERWISE TREATED	29 760	3.7	13	75 415	39.5
32960-2	MINERAL WOOL.	21 688	2.7	9	68 623	31.6
32970	NONCLAY REFRACTORIES.	18 257	2.3	16	34 344	53.2
35621-4	BALL AND ROLLER BEARINGS.	69 095	8.6	28	81 778	84.5
35661-3	POWER TRANSMISSION EQUIPMENT.	29 296	3.7	29	47 455	61.7
35990	CARBURETORS, PISTONS, AND OTHER MACHINE SHOP PRODUCTS	1 200	.1	7	19 656	6.1
36231-3	WELDING APPARATUS	18 523	2.3	14	19 100	97.0
38211-6	MECHANICAL MEASURING DEVICES.	1 298	.2	5	5 179	25.1
34610-8	METAL STAMPINGS	28 425	3.5	15	35 332	80.5
34941	VALVES FOR PIPING SYSTEMS	38 693	4.8	28	49 129	78.8
34942	FITTINGS AND UNIONS FOR PIPING SYSTEMS.	19 449	2.4	21	30 553	63.7
34944	OTHER VALVES AND FITTINGS, EX. PLUMBERS	5 777	.7	9	15 135	38.2
	MISCELLANEOUS GOODS, N.E.C.	76 645	9.6	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	3 754	.5	19	61 430	6.1
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. (NUMBER) 321					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 20,351					
	SALES REPORTED BY COMMODITY LINE.	1 035 596	100.0	295	(X)	(X)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL SUPPLIES (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
24212	DRESSED LUMBER.	3 392	.3	10	19 520	17.4
24990-6	WOOD PRODUCTS, N.E.C.	30 416	2.9	20	73 360	41.5
26610-2	BUILDING PAPER AND BOARD.	8 261	.8	5	63 323	13.0
28930	PRINTING INK.	27 687	2.7	16	28 368	97.6
30691	RUBBER BELTS, BELTING	17 044	1.6	11	58 735	29.0
30692	RUBBER HOSE AND TUBING.	19 686	1.9	12	55 760	35.3
30695	MECHANICAL RUBBER GOODS, N.E.C.	19 917	1.9	24	124 774	16.0
30698	OTHER RUBBER GOODS, N.E.C..	3 263	.3	10	54 698	6.0
30790-9	PLASTIC PRODUCTS.	17 900	1.7	31	244 134	7.3
32210	GLASS CONTAINERS.	179 726	17.4	33	241 928	74.3
32550	CLAY REFRACTORIES	11 030	1.1	18	60 805	18.1
32910-4	ABRASIVE PRODUCTS	85 175	8.2	27	90 430	94.2
32920-7	ASBESTOS PRODUCTS	9 021	.9	3	48 864	18.5
32930-3	GASKETS AND INSULATIONS	6 698	.6	10	68 216	9.8
32950	MINERALS AND EARTHS, GROUND OR OTHERWISE TREATED	11 612	1.1	12	49 703	23.4
32960-2	MINERAL WOOL.	50 275	4.9	18	113 366	44.3
32970	NONCLAY REFRACTORIES.	35 673	3.4	20	47 273	75.5
35351,2	CONVEYORS	5 809	.6	9	27 505	21.1
35621-4	BALL AND ROLLER BEARINGS.	200 921	19.4	40	232 446	86.4
35661-3	POWER TRANSMISSION EQUIPMENT.	68 683	6.6	46	122 750	56.0
36231-3	WELDING APPARATUS	34 485	3.3	21	43 166	79.9
34610-8	METAL STAMPINGS	53 871	5.2	18	95 885	56.2
34941	VALVES FOR PIPING SYSTEMS	15 038	1.5	20	22 857	65.8
34942	FITTINGS AND UNIONS FOR PIPING SYSTEMS.	13 532	1.3	17	18 310	73.9
34944	OTHER VALVES AND FITTINGS, EX. PLUMBERS	4 707	.5	10	11 962	39.3
	MISCELLANEOUS GOODS, N.E.C.	94 594	9.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	7 180	.7	19	116 329	6.2
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 86					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 3,167					
	SALES REPORTED BY COMMODITY LINE. . . .	145 209	100.0	80	(X)	(X)
28930	PRINTING INK.	5 581	3.8	6	5 604	99.6
30695	MECHANICAL RUBBER GOODS, N.E.C.	3 492	2.4	8	19 487	17.9
30698	OTHER RUBBER GOODS, N.E.C..	3 900	2.7	6	13 008	30.0
30790-9	PLASTIC PRODUCTS.	2 501	1.7	9	33 748	7.4
32210	GLASS CONTAINERS.	28 678	19.7	9	35 005	81.9
	INDUSTRIAL SUPPLIES (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
35621-4	BALL AND ROLLER BEARINGS.	15 648	10.8	14	20 337	76.9
35661-3	POWER TRANSMISSION EQUIPMENT.	6 435	4.4	10	8 211	78.4
36231-3	WELDING APPARATUS	7 887	5.4	6	9 473	83.3
34610-8	METAL STAMPINGS	1 535	1.1	4	1 632	94.1
34941	VALVES FOR PIPING SYSTEMS	1 234	.8	7	7 369	16.7
34942	FITTINGS AND UNIONS FOR PIPING SYSTEMS.	7 284	5.0	11	10 388	70.1
34944	OTHER VALVES AND FITTINGS, EX. PLUMBERS	909	.6	8	5 411	16.8
	MISCELLANEOUS GOODS, N.E.C.	60 090	41.4	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	35	(Z)	3	1 254	2.8
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 126					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	223 900	100.0	122	(X)	(X)
24990-6	WOOD PRODUCTS, N.E.C.	12 376	5.5	10	20 162	61.4
28930	PRINTING INK.	8 147	3.6	9	8 148	100.0
30691	RUBBER BELTS, BELTING	3 624	1.6	6	13 741	26.4
30692	RUBBER HOSE AND TUBING.	5 569	2.5	7	13 862	40.2
30695	MECHANICAL RUBBER GOODS, N.E.C.	10 606	4.7	12	29 851	35.5
30698	OTHER RUBBER GOODS, N.E.C..	1 793	.8	4	12 432	14.4
30790-9	PLASTIC PRODUCTS.	2 557	1.1	14	35 195	7.3
32210	GLASS CONTAINERS.	49 984	22.3	19	55 906	89.4
32950	MINERALS AND EARTHS, GROUND OR OTHERWISE TREATED	450	.2	3	450	100.0
32990	OTHER NONMETALLIC MINERAL PROD. N.E.C..	1 800	.8	3	2 343	76.8
35621-4	BALL AND ROLLER BEARINGS.	18 420	8.2	15	24 280	75.9
35661-3	POWER TRANSMISSION EQUIPMENT.	8 884	4.0	13	14 299	62.1
36231-3	WELDING APPARATUS	8 581	3.8	11	9 508	90.3
34610-8	METAL STAMPINGS	7 257	3.2	5	7 604	95.4
34941	VALVES FOR PIPING SYSTEMS	8 128	3.6	14	13 106	62.0
34942	FITTINGS AND UNIONS FOR PIPING SYSTEMS.	6 760	3.0	10	9 793	69.0
34944	OTHER VALVES AND FITTINGS, EX. PLUMBERS	2 255	1.0	5	6 933	32.5
	MISCELLANEOUS GOODS, N.E.C.	65 017	29.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1 692	.8	6	7 908	21.4
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 40					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	79 233	100.0	38	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	INDUSTRIAL SUPPLIES (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
30790-9	PLASTIC PRODUCTS.	631	.8	6	22 561	2.8
32210	GLASS CONTAINERS.	27 320	34.5	7	29 352	93.1
32550	CLAY REFRACTORIES	4 288	5.4	7	12 689	33.8
32970	NONCLAY REFRACTORIES.	8 220	10.4	7	12 689	64.8
35621-4	BALL AND ROLLER BEARINGS.	3 433	4.3	3	3 873	88.6
35661-3	POWER TRANSMISSION EQUIPMENT.	2 580	3.3	5	4 192	61.5
	MISCELLANEOUS GOODS, N.E.C.	31 422	39.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	1 339	1.7	6	14 941	9.0
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 134					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	209 651	100.0	133	(X)	(X)
24990-6	WOOD PRODUCTS, N.E.C.	7 603	3.6	3	10 462	72.7
28930	PRINTING INK.	3 877	1.8	7	3 907	99.2
30691	RUBBER BELTS, BELTING	8 327	4.0	13	23 506	35.4
30692	RUBBER HOSE AND TUBING.	6 698	3.2	14	24 286	27.6
30695	MECHANICAL RUBBER GOODS, N.E.C. . . .	9 172	4.4	16	29 695	30.9
30698	OTHER RUBBER GOODS, N.E.C.	2 817	1.3	8	19 624	14.4
30790-9	PLASTIC PRODUCTS.	806	.4	17	33 577	2.4
32210	GLASS CONTAINERS.	22 557	10.8	12	25 655	87.9
32930-3	GASKETS AND INSULATIONS	3 072	1.5	7	4 169	73.7
35351,2	CONVEYORS	4 814	2.3	9	16 435	29.3
35621-4	BALL AND ROLLER BEARINGS.	14 567	6.9	18	25 227	57.7
35661-3	POWER TRANSMISSION EQUIPMENT.	15 330	7.3	23	26 608	57.6
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	1 434	.7	6	12 793	11.2
34941	VALVES FOR PIPING SYSTEMS	35 513	16.9	29	42 993	82.6
34942	FITTINGS AND UNIONS FOR PIPING SYSTEMS.	9 937	4.7	15	16 503	60.2
34944	OTHER VALVES AND FITTINGS, EX. PLUMBERS	8 260	3.9	12	17 523	47.1
	MISCELLANEOUS GOODS, N.E.C.	53 826	25.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	1 041	.5	3	7 208	14.4
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 38					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 1,768					
	SALES REPORTED BY COMMODITY LINE. . . .	37 986	100.0	35	(X)	(X)
	INDUSTRIAL SUPPLIES (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
30691	RUBBER BELTS, BELTING	897	2.4	4	3 000	29.9
30692	RUBBER HOSE AND TUBING.	881	2.3	4	3 000	29.4
30695	MECHANICAL RUBBER GOODS, N.E.C. . . .	525	1.4	6	3 412	15.4
30698	OTHER RUBBER GOODS, N.E.C.	222	.6	4	3 000	7.4
30790-9	PLASTIC PRODUCTS.	180	.5	8	9 299	1.9
35621-4	BALL AND ROLLER BEARINGS.	3 559	9.4	4	3 734	95.3
35661-3	POWER TRANSMISSION EQUIPMENT.	1 940	5.1	3	2 769	70.1
34942	FITTINGS AND UNIONS FOR PIPING SYSTEMS.	2 358	6.2	3	2 707	87.1
34944	OTHER VALVES AND FITTINGS, EX. PLUMBERS	1 375	3.6	3	3 013	45.6
	MISCELLANEOUS GOODS, N.E.C.	22 858	60.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	3 191	8.4	6	8 992	35.5
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 208					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	420 919	100.0	192	(X)	(X)
22980-3	CORDAGE AND TWINE	7 407	1.8	4	7 442	99.5
24212	DRESSED LUMBER.	1 177	.3	9	14 280	8.2
24990-6	WOOD PRODUCTS, N.E.C.	28 035	6.7	15	37 541	74.7
28930	PRINTING INK.	8 676	2.1	17	10 423	83.2
30691	RUBBER BELTS, BELTING	6 434	1.5	11	22 140	29.1
30692	RUBBER HOSE AND TUBING.	9 603	2.3	12	25 003	38.4
30695	MECHANICAL RUBBER GOODS, N.E.C. . . .	4 906	1.2	20	51 333	9.6
30698	OTHER RUBBER GOODS, N.E.C.	3 341	.8	12	38 644	8.6
30790-9	PLASTIC PRODUCTS.	5 420	1.3	24	108 168	5.0
32210	GLASS CONTAINERS.	85 418	20.3	17	100 021	85.4
32550	CLAY REFRACTORIES	5 077	1.2	9	38 362	13.2
32910-4	ABRASIVE PRODUCTS	19 069	4.5	15	21 276	89.6
32920-7	ASBESTOS PRODUCTS	4 536	1.1	5	27 737	16.4
32930-3	GASKETS AND INSULATIONS	3 401	.8	8	33 290	10.2
32960-2	MINERAL WOOL.	51 868	12.3	18	84 868	61.1
32970	NONCLAY REFRACTORIES.	8 149	1.9	7	13 202	61.7
35621-4	BALL AND ROLLER BEARINGS.	28 025	6.7	25	38 634	72.5
35661-3	POWER TRANSMISSION EQUIPMENT.	14 436	3.4	21	23 768	60.7
36231-3	WELDING APPARATUS	10 858	2.6	11	11 514	94.3
34610-8	METAL STAMPINGS	33 427	7.9	9	40 225	83.1
34941	VALVES FOR PIPING SYSTEMS	15 678	3.7	19	24 287	64.6
34942	FITTINGS AND UNIONS FOR PIPING SYSTEMS.	10 755	2.6	18	16 342	65.8
34944	OTHER VALVES AND FITTINGS, EX. PLUMBERS	2 944	.7	8	13 147	22.4

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL SUPPLIES (CONT.)					
	PACIFIC DIVISION (CONT.)					
	MISCELLANEOUS GOODS, N.E.C.	45 090	10.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	7 189	1.7	12	40 496	17.8
	FARM AND GARDEN MACHINERY, EQUIPMENT (SIC 5083)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	5				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	7 813	100.0	5	(X)	(X)
35222-6,8	FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS)	7 091	90.8	5	7 813	90.8
	MISCELLANEOUS GOODS, N.E.C.	722	9.2	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	20				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	92 087	100.0	20	(X)	(X)
35227	LAWN MOWERS	5 880	6.4	3	10 987	53.5
35222-6,8	FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS)	67 843	73.7	18	86 206	78.7
35311,2	TRACKLAYING TRACTORS AND CONTRACTORS', OFF-HIGHWAY WHEEL TRACTORS	7 296	7.9	7	60 952	12.0
35313	PARTS AND ATTACHMENTS FOR TRACKLAYING, CONTRACTORS' OFF-HWY. WHEEL TRACTORS	3 514	3.8	3	40 240	8.7
35317	INTEGRAL TRACTOR SHOVEL LOADERS	2 094	2.3	3	36 698	5.7
	MISCELLANEOUS GOODS, N.E.C.	5 149	5.6	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	311	.3	3	26 548	1.2
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	49				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	420 577	100.0	49	(X)	(X)
35222-6,8	FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS)	381 328	90.7	48	403 325	94.5
35311,2	TRACKLAYING TRACTORS AND CONTRACTORS', OFF-HIGHWAY WHEEL TRACTORS	7 026	1.7	19	285 299	2.5
35317	INTEGRAL TRACTOR SHOVEL LOADERS	2 540	.6	10	179 390	1.4
	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	2 987	.7	10	174 633	1.7
	MISCELLANEOUS GOODS, N.E.C.	25 742	6.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	954	.2	7	153 388	.6
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	56				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	(D)	100.0	56	(X)	(X)
35222-6,8	FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS)	604 060	(D)	56	622 649	97.0
35311,2	TRACKLAYING TRACTORS AND CONTRACTORS', OFF-HIGHWAY WHEEL TRACTORS	6 294	(D)	23	487 257	1.3
35317	INTEGRAL TRACTOR SHOVEL LOADERS	2 136	(D)	12	356 275	.6
	MISCELLANEOUS GOODS, N.E.C.	(D)	(D)	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	751	(D)	8	267 286	.3
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	24				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	170 097	100.0	22	(X)	(X)
35222-6,8	FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS)	155 515	91.4	22	170 097	91.4
35311,2	TRACKLAYING TRACTORS AND CONTRACTORS', OFF-HIGHWAY WHEEL TRACTORS	4 886	2.9	9	136 934	3.6
	MISCELLANEOUS GOODS, N.E.C.	9 552	5.6	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	144	.1	3	62 572	.2
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	15				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	(D)	100.0	15	(X)	(X)
35222-6,8	FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS)	104 051	(D)	15	107 454	96.8
35311,2	TRACKLAYING TRACTORS AND CONTRACTORS', OFF-HIGHWAY WHEEL TRACTORS	1 668	(D)	7	76 386	2.2
	MISCELLANEOUS GOODS, N.E.C.	(D)	(D)	(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 17					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	108 070	100.0	17	(X)	(X)
35222-6,8	FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS)	103 297	95.6	17	108 070	95.6
35311,2	TRACKLAYING TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS.	1 689	1.6	7	74 944	2.3
35317	INTEGRAL TRACTOR SHOVEL LOADERS	662	.6	5	64 488	1.0
	MISCELLANEOUS GOODS, N.E.C.	2 238	2.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	184	.2	3	34 619	.5
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 10					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	35 864	100.0	9	(X)	(X)
35222-6,8	FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS)	34 066	95.0	9	35 864	95.0
	MISCELLANEOUS GOODS, N.E.C.	1 798	5.0	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 27					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	118 970	100.0	24	(X)	(X)
35222-6,8	FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS)	101 785	85.6	24	118 970	85.6
35311,2	TRACKLAYING TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS.	9 242	7.8	10	92 224	10.0
35317	INTEGRAL TRACTOR SHOVEL LOADERS	481	.4	7	82 288	.6
	MISCELLANEOUS GOODS, N.E.C.	7 211	6.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	251	.2	3	43 397	.6
	PROFESSIONAL EQUIPMENT, SUPPLIES (SIC 5086)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 50					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	34 411	100.0	48	(X)	(X)
	PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
38112,3	OTHER ENGINEERING, LABORATORY, AND SCIENTIFIC INSTRUMENTS.	5 491	16.0	5	5 741	95.6
38311-2	OPTICAL INSTRUMENTS AND LENSES. . . .	3 627	10.5	14	6 608	54.9
38421-4	SURGICAL APPLIANCES AND SUPPLIES. . . .	14 448	42.0	5	17 164	84.2
38510	OPTHALMIC GOODS	6 412	18.6	35	7 802	82.2
	MISCELLANEOUS GOODS, N.E.C.	4 098	11.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	335	1.0	3	1 075	31.2
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 121					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 5,852					
	SALES REPORTED BY COMMODITY LINE. . . .	139 541	100.0	103	(X)	(X)
32293,4, 32316	GLASS FIBER, OTHER PRESSED AND BLOWN GLASSWARE	42 524	30.5	6	43 476	97.8
36930	X-RAY AND THERAPEUTIC APPARATUS	7 268	5.2	9	7 830	92.8
38112,3	OTHER ENGINEERING, LABORATORY, AND SCIENTIFIC INSTRUMENTS.	27 661	19.8	11	27 945	99.0
38311-2	OPTICAL INSTRUMENTS AND LENSES. . . .	6 314	4.5	24	15 189	41.6
38421-4	SURGICAL APPLIANCES AND SUPPLIES. . . .	26 102	18.7	14	30 594	85.3
38510	OPTHALMIC GOODS	18 400	13.2	57	22 922	80.3
	MISCELLANEOUS GOODS, N.E.C.	10 341	7.4	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	931	.7	11	12 423	7.5
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 137					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 7,510					
	SALES REPORTED BY COMMODITY LINE. . . .	87 546	100.0	112	(X)	(X)
32293,4, 32316	GLASS FIBER, OTHER PRESSED AND BLOWN GLASSWARE	18 250	20.8	8	18 670	97.8
36930	X-RAY AND THERAPEUTIC APPARATUS	4 649	5.3	14	5 407	86.0
38112,3	OTHER ENGINEERING, LABORATORY, AND SCIENTIFIC INSTRUMENTS.	7 781	8.9	11	14 249	54.6
38211-6	MECHANICAL MEASURING DEVICES.	92	.1	3	2 719	3.4
38311-2	OPTICAL INSTRUMENTS AND LENSES. . . .	7 419	8.5	20	17 506	42.4
38421-4	SURGICAL APPLIANCES AND SUPPLIES. . . .	15 632	17.9	13	18 893	82.7
38510	OPTHALMIC GOODS	20 681	23.6	59	24 246	85.3
	MISCELLANEOUS GOODS, N.E.C.	12 457	14.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	585	.7	8	12 751	4.6

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 94					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 2,704					
	SALES REPORTED BY COMMODITY LINE. . . .	24 560	100.0	74	(X)	(X)
36930	X-RAY AND THERAPEUTIC APPARATUS	1 222	5.0	7	1 249	97.8
38311-2	OPTICAL INSTRUMENTS AND LENSES.	1 402	5.7	22	5 886	23.8
38421-4	SURGICAL APPLIANCES AND SUPPLIES. . . .	4 198	17.1	6	4 546	92.3
38510	OPTHALMIC GOODS	12 689	51.7	57	14 414	88.0
	MISCELLANEOUS GOODS, N.E.C.	4 616	18.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	433	1.8	4	1 796	24.1
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 117					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 1,780					
	SALES REPORTED BY COMMODITY LINE. . . .	49 294	100.0	107	(X)	(X)
36930	X-RAY AND THERAPEUTIC APPARATUS	2 889	5.9	9	3 119	92.6
38112,3	OTHER ENGINEERING, LABORATORY, AND SCIENTIFIC INSTRUMENTS.	1 316	2.7	3	1 509	87.2
38311-2	OPTICAL INSTRUMENTS AND LENSES.	4 662	9.5	38	12 606	37.0
38421-4	SURGICAL APPLIANCES AND SUPPLIES. . . .	15 902	32.3	13	17 241	92.2
38510	OPTHALMIC GOODS	15 158	30.8	77	18 692	81.1
	MISCELLANEOUS GOODS, N.E.C.	8 115	16.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1 252	2.5	18	8 397	14.9
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 77					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 2,601					
	SALES REPORTED BY COMMODITY LINE. . . .	37 051	100.0	69	(X)	(X)
	PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
38311-2	OPTICAL INSTRUMENTS AND LENSES.	2 599	7.0	20	6 340	41.0
38421-4	SURGICAL APPLIANCES AND SUPPLIES. . . .	7 331	19.8	8	8 093	90.6
38510	OPTHALMIC GOODS	14 334	38.7	51	15 883	90.2
	MISCELLANEOUS GOODS, N.E.C.	12 334	33.3	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	453	1.2	6	2 067	21.9
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 37					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 507					
	SALES REPORTED BY COMMODITY LINE. . . .	9 190	100.0	33	(X)	(X)
38311-2	OPTICAL INSTRUMENTS AND LENSES.	551	6.0	11	2 473	22.3
38510	OPTHALMIC GOODS	4 443	48.3	26	5 239	84.8
	MISCELLANEOUS GOODS, N.E.C.	3 720	40.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	476	5.2	3	1 094	43.5
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 117					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	102 126	100.0	105	(X)	(X)
32293,4, 32316	GLASS FIBER, OTHER PRESSED AND BLOWN GLASSWARE	11 105	10.9	5	11 519	96.4
36930	X-RAY AND THERAPEUTIC APPARATUS	1 278	1.3	5	1 421	89.9
38112,3	OTHER ENGINEERING, LABORATORY, AND SCIENTIFIC INSTRUMENTS.	13 134	12.9	9	19 106	68.7
38211-6	MECHANICAL MEASURING DEVICES.	8 368	8.2	6	22 929	36.5
38311-2	OPTICAL INSTRUMENTS AND LENSES.	7 658	7.5	31	18 923	40.5
38421-4	SURGICAL APPLIANCES AND SUPPLIES. . . .	15 452	15.1	13	16 725	92.4
38510	OPTHALMIC GOODS	15 476	15.2	66	19 836	78.0
	MISCELLANEOUS GOODS, N.E.C.	28 384	27.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1 271	1.2	12	9 152	13.9
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (SIC 5087)					
	(NOT ANALYZED BY COMMODITY LINE)					

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	TRANSPORTATION EQUIP, SUPPL, EX. AUTO.					
	(SIC 5088)					
	(NOT ANALYZED BY COMMODITY CODE)					
	COAL (SIC 5091, PART)					
	NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 37					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	177 713	100.0	36	(X)	(X)
12110-40	COAL, BITUMINOUS.	108 718	61.2	29	120 379	90.3
11110-30	ANTHRACITE COAL	68 806	38.7	10	71 925	95.7
	MISCELLANEOUS GOODS, N.E.C.	189	.1	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 43					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	218 892	100.0	41	(X)	(X)
12110-40	COAL, BITUMINOUS.	212 270	97.0	39	217 100	97.8
11110-30	ANTHRACITE COAL	6 469	3.0	4	17 245	37.5
	MISCELLANEOUS GOODS, N.E.C.	59	(Z)	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	94	(Z)	4	2 944	3.2
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 14					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	37 359	100.0	14	(X)	(X)
12110-40	COAL, BITUMINOUS.	37 283	99.8	14	37 359	99.8
	MISCELLANEOUS GOODS, N.E.C.	76	.2	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 7					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	65 019	100.0	7	(X)	(X)
12110-40	COAL, BITUMINOUS.	62 479	96.1	6	63 348	98.6
11110-30	ANTHRACITE COAL	2 330	3.6	3	53 403	4.4
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	210	.3	3	50 531	.4
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 4					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	2 879	100.0	3	(X)	(X)
12110-40	COAL, BITUMINOUS.	2 704	93.9	3	2 879	93.9
	MISCELLANEOUS GOODS, N.E.C.	175	6.1	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	METALS, MINERALS(EX PETROL PROD, SCRAP) (SIC 5091, PART)					
	(SEE TABLE 6A)					
	PETROLEUM BULK STATIONS, TERMINALS (SIC 5092)					
	(NOT ANALYZED BY COMMODITY LINE)					
	SCRAP, WASTE MATERIALS (SIC 5093)					
	(NOT APPLICABLE)					
	TOBACCO, TOBACCO PRODUCTS (SIC 5094)					
	(NOT ANALYZED BY COMMODITY LINE)					
	BEER (SIC 5095, PART)					
	(NOT ANALYZED BY COMMODITY LINE)					
	WINES, DISTILLED SPIRITS (SIC 5095, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 13					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	117 006	100.0	12	(X)	(X)
20840	WINES, BRANDY, AND BRANDY SPIRITS . . .	2 898	2.5	8	76 729	3.8
20850-3	DISTILLED LIQUOR, EXCEPT BRANDY	114 108	97.5	12	117 006	97.5

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	WINES, DISTILLED SPIRITS (CONT.)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 53					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	622 604	100.0	51	(X)	(X)
20840	WINES, BRANDY, AND BRANDY SPIRITS . . .	27 413	4.4	14	452 497	6.1
20850-3	DISTILLED LIQUOR, EXCEPT BRANDY	595 191	95.6	47	604 369	98.5
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 73					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	522 871	100.0	71	(X)	(X)
20840	WINES, BRANDY, AND BRANDY SPIRITS . . .	30 415	5.8	19	370 977	8.2
20850-3	DISTILLED LIQUOR, EXCEPT BRANDY	492 449	94.2	68	504 844	97.5
	MISCELLANEOUS GOODS, N.E.C.	7	(Z)	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 14					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	48 428	100.0	14	(X)	(X)
20840	WINES, BRANDY, AND BRANDY SPIRITS . . .	608	1.3	7	32 956	1.8
20850-3	DISTILLED LIQUOR, EXCEPT BRANDY	44 887	92.7	13	45 299	99.1
	MISCELLANEOUS GOODS, N.E.C.	2 933	6.1	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 19					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	155 458	100.0	19	(X)	(X)
20840	WINES, BRANDY, AND BRANDY SPIRITS . . .	2 834	1.8	9	121 939	2.3
20850-3	DISTILLED LIQUOR, EXCEPT BRANDY	152 624	98.2	19	155 458	98.2
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 4					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	87 763	100.0	4	(X)	(X)
20850-3	DISTILLED LIQUOR, EXCEPT BRANDY	78 528	89.5	3	84 779	92.6
	MISCELLANEOUS GOODS, N.E.C.	9 220	10.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	15	(Z)	3	467	3.2
	WINES, DISTILLED SPIRITS (CONT.)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 17					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	(D)	100.0	17	(X)	(X)
20840	WINES, BRANDY, AND BRANDY SPIRITS . . .	(D)	(D)	9	119 107	6.0
20850-3	DISTILLED LIQUOR, EXCEPT BRANDY	149 781	(D)	16	155 662	96.2
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 37					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	(D)	100.0	37	(X)	(X)
20840	WINES, BRANDY, AND BRANDY SPIRITS . . .	(D)	(D)	15	232 509	19.5
20850-3	DISTILLED LIQUOR, EXCEPT BRANDY	259 588	(D)	32	263 181	98.6
	PRINTING AND WRITING PAPER (SIC 5096, PART)					
	NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 27					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	347 335	100.0	26	(X)	(X)
26211	NEWSPRINT	34 361	9.9	3	53 511	64.2
26212	GROUNDWOOD PAPER, UNCOATED.	62 084	17.9	5	150 117	41.4
26213	PAPER-MACHINE COATED PAPER.	119 368	34.4	15	224 243	53.2
26214	BOOK PAPER, UNCOATED.	41 595	12.0	9	137 140	30.3
26215	FINE PAPER, INCLUDING THIN PAPER. . . .	77 347	22.3	10	224 479	34.5
26216	COARSE PAPER.	4 251	1.2	3	119 803	3.5
26217	SPECIAL INDUSTRIAL PAPER.	341	.1	3	57 732	.6
	MISCELLANEOUS GOODS, N.E.C.	7 687	2.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	301	.1	5	6 326	4.8

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	PRINTING AND WRITING PAPER (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 28					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	149 651	100.0	27	(X)	(X)
26211	NEWSPRINT	6 321	4.2	4	10 721	59.0
26212	GROUNDWOOD PAPER, UNCOATED.	10 004	6.7	4	54 848	18.2
26213	PAPER-MACHINE COATED PAPER.	50 373	33.7	17	116 009	43.4
26214	BOOK PAPER, UNCOATED.	40 993	27.4	9	121 839	33.6
26215	FINE PAPER, INCLUDING THIN PAPER. . . .	32 757	21.9	12	127 777	25.6
26216	COARSE PAPER.	2 806	1.9	4	35 890	7.8
26217	SPECIAL INDUSTRIAL PAPER.	805	.5	5	54 519	1.5
26410-6	PAPER, COATED AND GLAZED.	940	.6	4	51 340	1.8
	MISCELLANEOUS GOODS, N.E.C.	4 328	2.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	324	.2	10	21 552	1.5
	WEST NORTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 9					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	26 673	100.0	8	(X)	(X)
26213	PAPER-MACHINE COATED PAPER.	7 325	27.5	5	11 631	63.0
26215	FINE PAPER, INCLUDING THIN PAPER. . . .	11 417	42.8	4	21 817	52.3
	MISCELLANEOUS GOODS, N.E.C.	7 867	29.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	64	.2	3	1 540	4.2
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 7					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	28 571	100.0	7	(X)	(X)
26213	PAPER-MACHINE COATED PAPER.	6 449	22.6	3	9 872	65.3
	PRINTING AND WRITING PAPER (CONT.)					
	PACIFIC DIVISION (CONT.)					
26214	BOOK PAPER, UNCOATED.	5 467	19.1	4	21 921	24.9
26215	FINE PAPER, INCLUDING THIN PAPER. . . .	12 350	43.2	6	28 256	43.7
	MISCELLANEOUS GOODS, N.E.C.	4 298	15.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	7	(Z)	3	150	4.7
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 34					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 992					
	SALES REPORTED BY COMMODITY LINE. . . .	150 941	100.0	29	(X)	(X)
26313	FOLDING BOXBOARD STOCK, EXCEPT SPECIAL FOOD BOARD.	10 035	6.6	3	13 207	76.0
26410-6	PAPER, COATED AND GLAZED.	33 576	22.2	10	63 508	52.9
26451,2	DIE CUT PAPER AND BOARD	1 302	.9	3	11 565	11.3
26492	WRAPPING PRODUCTS (GIFT WRAP, ETC.) . .	1 838	1.2	3	10 865	16.9
26471	OTHER CONVERTED PAPER, BOARD PRODUCTS .	15 330	10.2	4	44 892	34.1
26510-20	PAPERBOARD BOXES AND CARTONS (INCLUDING SET-UP)	3 759	2.5	6	11 670	32.2
26541-3	SANITARY FOOD CONTAINERS.	14 437	9.6	4	24 932	57.9
	MISCELLANEOUS GOODS, N.E.C.	70 590	46.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	74	(Z)	4	32 161	.2
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 141					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 13,494					
	SALES REPORTED BY COMMODITY LINE. . . .	969 152	100.0	129	(X)	(X)
26111,2	PULP MILL PRODUCTS.	20 952	2.2	10	188 686	11.1
26213	PAPER-MACHINE COATED PAPER.	1 796	.2	3	34 264	5.2
26215	FINE PAPER, INCLUDING THIN PAPER. . . .	1 126	.1	8	74 732	1.5
26216	COARSE PAPER.	89 999	9.3	21	377 177	23.9
26217	SPECIAL INDUSTRIAL PAPER.	6 548	.7	12	159 582	4.1
26218	SANITARY TISSUE STOCK, OTHER TISSUE PAPER	4 570	.5	6	40 718	11.2
26311	CONTAINER BOARD	149 983	15.5	19	355 128	42.2
26312	SPECIAL FOOD BOARD.	17 187	1.8	9	216 278	7.9
26313	FOLDING BOXBOARD STOCK, EXCEPT SPECIAL FOOD BOARD.	75 104	7.7	12	266 709	28.2
26314-6	OTHER PAPER MILL PRODUCTS	24 418	2.5	10	182 619	13.4
26410-6	PAPER, COATED AND GLAZED.	76 658	7.9	43	223 612	34.3

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
26431-3	BAGS, EXCEPT TEXTILE BAGS	130 982	13.5	33	212 134	61.7
26451,2	DIE CUT PAPER AND BOARD	5 438	.6	8	42 487	12.8
26492	WRAPPING PRODUCTS (GIFT WRAP, ETC.)	8 143	.8	13	67 699	12.0
26471	OTHER CONVERTED PAPER, BOARD PRODUCTS	62 602	6.5	28	236 638	26.5
26510-20	PAPERBOARD BOXES AND CARTONS (INCLUDING SET-UP)	47 623	4.9	18	80 896	58.9
26530	CORRUGATED AND SOLID FIBER BOXES, INCLUDING PALLETS	63 179	6.5	22	143 545	44.0
26541-3	SANITARY FOOD CONTAINERS	62 927	6.5	9	102 376	61.5
27511-4, 27516-24, 27526-7	PRODUCTS OF COMMERCIAL PRINTING	5 184	.5	9	65 757	7.9
30790-9	PLASTIC PRODUCTS	4 315	.4	6	66 988	6.4
	MISCELLANEOUS GOODS, N.E.C.	109 785	11.3	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	633	.1	14	17 101	3.7
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	160				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	5,408				
	SALES REPORTED BY COMMODITY LINE	785 976	100.0	151	(X)	(X)
26111,2	PULP MILL PRODUCTS	5 300	.7	9	79 599	6.7
26215	FINE PAPER, INCLUDING THIN PAPER	3 729	.5	9	81 104	4.6
26216	COARSE PAPER	37 531	4.8	18	147 818	25.4
26217	SPECIAL INDUSTRIAL PAPER	3 518	.4	11	63 144	5.6
26218	SANITARY TISSUE STOCK, OTHER TISSUE PAPER	3 639	.5	8	83 093	4.4
26311	CONTAINER BOARD	39 991	5.1	7	72 597	55.1
26312	SPECIAL FOOD BOARD	22 751	2.9	13	84 314	27.0
26313	FOLDING BOXBOARD STOCK, EXCEPT SPECIAL FOOD BOARD	44 280	5.6	23	127 903	34.6
26314-6	OTHER PAPER MILL PRODUCTS	12 062	1.5	15	78 284	15.4
26410-6	PAPER, COATED AND GLAZED	113 602	14.5	51	356 838	31.8
26431-3	BAGS, EXCEPT TEXTILE BAGS	50 008	6.4	26	198 162	25.2
26451,2	DIE CUT PAPER AND BOARD	1 318	.2	7	49 329	2.7
26492	WRAPPING PRODUCTS (GIFT WRAP, ETC.)	18 353	2.3	10	58 545	31.3
26493	SANITARY TISSUE HEALTH PRODUCTS	71 562	9.1	8	102 785	69.6
26471	OTHER CONVERTED PAPER, BOARD PRODUCTS	50 044	6.4	27	162 994	30.7
26510-20	PAPERBOARD BOXES AND CARTONS (INCLUDING SET-UP)	78 009	9.9	19	129 511	60.2
26530	CORRUGATED AND SOLID FIBER BOXES, INCLUDING PALLETS	86 388	11.0	29	124 607	69.3
26541-3	SANITARY FOOD CONTAINERS	43 655	5.6	9	69 779	62.6
26551,2	FIBER CANS, TUBES, DRUMS, ETC.	15 076	1.9	7	44 676	33.7
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
27511-4, 27516-24, 27526-7	PRODUCTS OF COMMERCIAL PRINTING	9 788	1.2	12	96 272	10.2
30790-9	PLASTIC PRODUCTS	2 728	.3	10	77 982	3.5
	MISCELLANEOUS GOODS, N.E.C.	61 662	7.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	10 982	1.4	16	31 818	34.5
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	53				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	158 091	100.0	47	(X)	(X)
26216	COARSE PAPER	3 390	2.1	9	29 360	11.5
26410-6	PAPER, COATED AND GLAZED	37 480	23.7	25	104 979	35.7
26431-3	BAGS, EXCEPT TEXTILE BAGS	26 056	16.5	16	68 420	38.1
26471	OTHER CONVERTED PAPER, BOARD PRODUCTS	1 157	.7	7	18 235	6.3
26510-20	PAPERBOARD BOXES AND CARTONS (INCLUDING SET-UP)	8 626	5.5	8	14 104	61.2
26530	CORRUGATED AND SOLID FIBER BOXES, INCLUDING PALLETS	21 716	13.7	9	36 872	58.9
26541-3	SANITARY FOOD CONTAINERS	6 525	4.1	7	17 311	37.7
27511-4, 27516-24, 27526-7	PRODUCTS OF COMMERCIAL PRINTING	1 234	.8	10	52 910	2.3
30790-9	PLASTIC PRODUCTS	3 151	2.0	8	42 090	7.5
	MISCELLANEOUS GOODS, N.E.C.	48 656	30.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	100	.1	8	2 832	3.5
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	70				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	4,973				
	SALES REPORTED BY COMMODITY LINE	193 669	100.0	63	(X)	(X)
26111,2	PULP MILL PRODUCTS	2 466	1.3	4	20 305	12.1
26216	COARSE PAPER	1 429	.7	6	33 148	4.3
26217	SPECIAL INDUSTRIAL PAPER	3 627	1.9	3	22 012	16.5
26311	CONTAINER BOARD	9 976	5.2	5	30 598	32.6
26312	SPECIAL FOOD BOARD	3 886	2.0	3	19 846	19.6
26313	FOLDING BOxBOARD STOCK, EXCEPT SPECIAL FOOD BOARD	2 993	1.5	6	31 689	9.4
26410-6	PAPER, COATED AND GLAZED	27 099	14.0	21	61 630	44.0

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
26431-3	BAGS, EXCEPT TEXTILE BAGS	13 127	6.8	11	22 760	57.7
26471	OTHER CONVERTED PAPER, BOARD PRODUCTS	13 238	6.8	12	54 812	24.2
26510-20	PAPERBOARD BOXES AND CARTONS (INCLUDING SET-UP)	18 886	9.8	8	25 845	73.1
26530	CORRUGATED AND SOLID FIBER BOXES, INCLUDING PALLETS	62 228	32.1	15	62 942	98.9
26541-3	SANITARY FOOD CONTAINERS	5 556	2.9	3	11 317	49.1
	MISCELLANEOUS GOODS, N.E.C.	29 065	15.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	93	(Z)	7	1 950	4.8
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	21				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	109 392	100.0	19	(X)	(X)
26410-6	PAPER, COATED AND GLAZED	3 139	2.9	9	14 468	21.7
26431-3	BAGS, EXCEPT TEXTILE BAGS	6 359	5.8	4	13 600	46.8
27511-4, 27516-24, 27526-7	PRODUCTS OF COMMERCIAL PRINTING	847	.8	3	7 123	11.9
30790-9	PLASTIC PRODUCTS	1 667	1.5	4	33 864	4.9
	MISCELLANEOUS GOODS, N.E.C.	97 355	89.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	25	(Z)	3	744	3.4
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	49				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	157 467	100.0	42	(X)	(X)
26216	COARSE PAPER	3 852	2.4	6	31 611	12.2
26217	SPECIAL INDUSTRIAL PAPER	3 765	2.4	5	23 687	15.9
26311	CONTAINER BOARD	241	.2	3	13 071	1.8
26410-6	PAPER, COATED AND GLAZED	5 969	3.8	18	49 499	12.1
26431-3	BAGS, EXCEPT TEXTILE BAGS	16 331	10.4	11	51 097	32.0
26471	OTHER CONVERTED PAPER, BOARD PRODUCTS	8 224	5.2	8	36 807	22.3
26530	CORRUGATED AND SOLID FIBER BOXES, INCLUDING PALLETS	88 203	56.0	13	100 314	87.9
	MISCELLANEOUS GOODS, N.E.C.	30 817	19.6	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	65	(Z)	6	1 267	5.1
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	23				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	52 295	100.0	20	(X)	(X)
26410-6	PAPER, COATED AND GLAZED	1 808	3.5	6	13 480	13.4
26431-3	BAGS, EXCEPT TEXTILE BAGS	26 192	50.1	10	44 183	59.3
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	331	.6	4	1 322	25.0
	MISCELLANEOUS GOODS, N.E.C.	23 894	45.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	70	.1	4	1 322	5.3
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	111				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	547 711	100.0	101	(X)	(X)
26111,2	PULP MILL PRODUCTS	6 952	1.3	5	159 025	4.4
26216	COARSE PAPER	34 063	6.2	9	183 058	18.6
26217	SPECIAL INDUSTRIAL PAPER	6 676	1.2	11	181 612	3.7
26218	SANITARY TISSUE STOCK, OTHER TISSUE PAPER	11 910	2.2	9	171 174	7.0
26311	CONTAINER BOARD	8 375	1.5	8	155 351	5.4
26313	FOLDING BOXBOARD STOCK, EXCEPT SPECIAL FOOD BOARD	13 358	2.4	7	41 987	31.8
26314-6	OTHER PAPER MILL PRODUCTS	9 839	1.8	8	168 298	5.8
26410-6	PAPER, COATED AND GLAZED	80 600	14.7	37	290 659	27.7
26431-3	BAGS, EXCEPT TEXTILE BAGS	48 335	8.8	17	224 834	21.5
26492	WRAPPING PRODUCTS (GIFT WRAP, ETC.)	1 385	.3	7	77 029	1.8
26493	SANITARY TISSUE HEALTH PRODUCTS	51 491	9.4	9	195 248	26.4
26471	OTHER CONVERTED PAPER, BOARD PRODUCTS	26 287	4.8	33	275 435	9.5
26510-20	PAPERBOARD BOXES AND CARTONS (INCLUDING SET-UP)	31 515	5.8	23	101 764	31.0
26530	CORRUGATED AND SOLID FIBER BOXES, INCLUDING PALLETS	67 733	12.4	27	222 318	30.5
26541-3	SANITARY FOOD CONTAINERS	38 198	7.0	20	132 161	28.9
26551,2	FIBER CANS, TUBES, DRUMS, ETC.	5 482	1.0	7	68 964	7.9
27511-4, 27516-24, 27526-7	PRODUCTS OF COMMERCIAL PRINTING	2 032	.4	6	22 552	9.0
30790-9	PLASTIC PRODUCTS	897	.2	3	21 616	4.1
	MISCELLANEOUS GOODS, N.E.C.	102 013	18.6	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	570	.1	13	11 670	4.9

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	STATIONERY, OFFICE SUPPLIES (SIC 5096, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 40					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	28 912	100.0	39	(X)	(X)
27611-3	MANIFOLD BUSINESS FORMS	19 549	67.6	26	20 570	95.0
27710-2	GREETING CARDS.	4 706	16.3	3	4 798	98.1
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	685	2.4	9	6 998	9.8
39550	CARBON PAPER AND INKED RIBBONS.	1 606	5.6	7	1 992	80.6
	MISCELLANEOUS GOODS, N.E.C.	2 125	7.3	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	241	.8	4	2 544	9.5
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 130					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 2,810					
	SALES REPORTED BY COMMODITY LINE. . . .	165 286	100.0	120	(X)	(X)
26491	STATIONERY, TABLETS, RELATED PRODUCTS .	5 662	3.4	11	12 641	44.8
27511-4, 27516-24, 27526-7	PRODUCTS OF COMMERCIAL PRINTING	396	.2	4	10 808	3.7
27611-3	MANIFOLD BUSINESS FORMS	78 125	47.3	75	84 126	92.9
27710-2	GREETING CARDS.	21 332	12.9	8	21 670	98.4
27821,2	BLANKBOOKS; LOOSELEAF BINDERS	14 615	8.8	7	16 587	88.1
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	3 827	2.3	28	29 021	13.2
39521,2	LEAD PENCILS AND ART GOODS.	6 595	4.0	3	6 595	100.0
39550	CARBON PAPER AND INKED RIBBONS. . . .	14 391	8.7	20	16 344	88.1
	MISCELLANEOUS GOODS, N.E.C.	19 011	11.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1 332	.8	16	15 873	8.4
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 120					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 1,042					
	SALES REPORTED BY COMMODITY LINE. . . .	116 352	100.0	117	(X)	(X)
26420	ENVELOPES	2 309	2.0	5	3 478	66.4
26491	STATIONERY, TABLETS, RELATED PRODUCTS .	3 457	3.0	16	9 581	36.1
26492	WRAPPING PRODUCTS (GIFT WRAP, ETC.) . .	164	.1	3	2 799	5.9
27511-4, 27516-24, 27526-7	PRODUCTS OF COMMERCIAL PRINTING	75	.1	4	2 517	3.0
27611-3	MANIFOLD BUSINESS FORMS	66 094	56.8	76	70 435	93.8
27710-2	GREETING CARDS.	11 780	10.1	8	14 954	78.8
27821,2	BLANKBOOKS; LOOSELEAF BINDERS	3 510	3.0	7	6 103	57.5
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	2 641	2.3	25	23 336	11.3
39510	PENS AND MECHANICAL PENCILS	8 684	7.5	3	13 136	66.1
39521,2	LEAD PENCILS AND ART GOODS.	2 961	2.5	3	7 942	37.3
39550	CARBON PAPER AND INKED RIBBONS. . . .	6 648	5.7	21	11 072	60.0
	MISCELLANEOUS GOODS, N.E.C.	7 083	6.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	946	.8	13	9 407	10.1
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 42					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 1,097					
	SALES REPORTED BY COMMODITY LINE. . . .	34 687	100.0	38	(X)	(X)
26491	STATIONERY, TABLETS, RELATED PRODUCTS .	1 194	3.4	6	2 117	56.4
27611-3	MANIFOLD BUSINESS FORMS	19 154	55.2	25	20 715	92.5
39550	CARBON PAPER AND INKED RIBBONS. . . .	1 187	3.4	6	1 819	65.3
	MISCELLANEOUS GOODS, N.E.C.	12 833	37.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	319	.9	4	3 329	9.6
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 69					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 1,746					
	SALES REPORTED BY COMMODITY LINE. . . .	39 599	100.0	63	(X)	(X)
27611-3	MANIFOLD BUSINESS FORMS	27 648	69.8	43	29 709	93.1
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	1 306	3.3	13	9 339	14.0
39550	CARBON PAPER AND INKED RIBBONS. . . .	1 955	4.9	11	2 790	70.1
	MISCELLANEOUS GOODS, N.E.C.	8 417	21.3	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	273	.7	6	4 033	6.8

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	STATIONERY, OFFICE SUPPLIES (CONT.)					
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 21					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	21 385	100.0	19	(X)	(X)
27611-3	MANIFOLD BUSINESS FORMS	8 972	42.0	16	9 700	92.5
	MISCELLANEOUS GOODS, N.E.C.	12 269	57.4	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	144	.7	3	1 623	8.9
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 56					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	28 486	100.0	52	(X)	(X)
26491	STATIONERY, TABLETS, RELATED PRODUCTS .	698	2.5	6	1 822	38.3
27611-3	MANIFOLD BUSINESS FORMS	19 157	67.3	34	20 616	92.9
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	969	3.4	9	6 921	14.0
39550	CARBON PAPER AND INKED RIBBONS.	1 884	6.6	10	2 373	79.4
	MISCELLANEOUS GOODS, N.E.C.	5 443	19.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	335	1.2	5	4 129	8.1
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 16					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 606					
	SALES REPORTED BY COMMODITY LINE. . . .	6 399	100.0	13	(X)	(X)
27611-3	MANIFOLD BUSINESS FORMS	5 686	88.9	9	5 974	95.2
	MISCELLANEOUS GOODS, N.E.C.	691	10.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	22	.3	3	580	3.8
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 85					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 1,112					
	SALES REPORTED BY COMMODITY LINE. . . .	86 096	100.0	81	(X)	(X)
26491	STATIONERY, TABLETS, RELATED PRODUCTS .	1 514	1.8	5	4 016	37.7

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	STATIONERY, OFFICE SUPPLIES (CONT.)					
	PACIFIC DIVISION (CONT.)					
27611-3	MANIFOLD BUSINESS FORMS	48 679	56.5	49	51 251	95.0
27710-2	GREETING CARDS.	22 547	26.2	11	22 977	98.1
27821,2	BLANKBOOKS; LOOSELEAF BINDERS	1 700	2.0	4	2 886	58.9
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	1 807	2.1	25	20 810	8.7
39550	CARBON PAPER AND INKED RIBBONS.	2 784	3.2	9	5 270	52.8
	MISCELLANEOUS GOODS, N.E.C.	6 668	7.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	397	.5	10	7 009	5.7
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 28					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	25 786	100.0	27	(X)	(X)
25110-7	WOOD FURNITURE, NOT UPHOLSTERED	10 472	40.6	3	10 593	98.9
25220-4	METAL OFFICE FURNITURE.	8 367	32.4	20	11 157	75.0
25410-20	PARTITIONS AND FIXTURES-WOOD AND METAL.	237	.9	6	6 575	3.6
	MISCELLANEOUS GOODS, N.E.C.	6 262	24.3	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	448	1.7	7	7 659	5.8
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 88					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 3,096					
	SALES REPORTED BY COMMODITY LINE. . . .	130 278	100.0	78	(X)	(X)
25110-7	WOOD FURNITURE, NOT UPHOLSTERED	4 375	3.4	9	18 789	23.3
25120-6	WOOD FURNITURE, UPHOLSTERED	10 787	8.3	7	18 174	59.4
25150-6	MATTRESSES AND BEDSPRINGS	21 581	16.6	14	23 901	90.3
25190	HOUSEHOLD FURNITURE, N.E.C.	37 087	28.5	4	38 503	96.3
25210	WOOD OFFICE FURNITURE	3 004	2.3	6	16 648	18.0
25220-4	METAL OFFICE FURNITURE.	30 838	23.7	50	43 904	70.2
25310-2	PUBLIC BUILDING FURNITURE	11 128	8.5	18	34 421	32.3
25410-20	PARTITIONS AND FIXTURES-WOOD AND METAL.	1 819	1.4	16	27 145	6.7
26451,2	DIE CUT PAPER AND BOARD	1 851	1.4	26	10 024	18.5
	MISCELLANEOUS GOODS, N.E.C.	6 153	4.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1 655	1.3	18	27 592	6.0

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	FURNITURE (HOUSEHOLD, OFFICE) (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 79					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 2,716					
	SALES REPORTED BY COMMODITY LINE. . . .	64 168	100.0	73	(X)	(X)
25110-7	WOOD FURNITURE, NOT UPHOLSTERED	5 834	9.1	6	8 225	70.9
25120-6	WOOD FURNITURE, UPHOLSTERED	6 440	10.0	6	9 982	64.5
25190	HOUSEHOLD FURNITURE, N.E.C.	1 240	1.9	5	2 414	51.4
25210	WOOD OFFICE FURNITURE	1 653	2.6	5	3 759	44.0
25220-4	METAL OFFICE FURNITURE.	18 728	29.2	48	27 652	67.7
25310-2	PUBLIC BUILDING FURNITURE	3 794	5.9	13	13 320	28.5
25410-20	PARTITIONS AND FIXTURES-WOOD AND METAL.	855	1.3	13	13 410	6.4
26451,2	DIE CUT PAPER AND BOARD	1 438	2.2	25	8 612	16.7
	MISCELLANEOUS GOODS, N.E.C.	23 014	35.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1 172	1.8	14	17 670	6.6
	WEST NORTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 71					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 2,171					
	SALES REPORTED BY COMMODITY LINE. . . .	40 747	100.0	65	(X)	(X)
25110-7	WOOD FURNITURE, NOT UPHOLSTERED	579	1.4	5	6 838	8.5
25120-6	WOOD FURNITURE, UPHOLSTERED	248	.6	3	4 837	5.1
25140-4	METAL HOUSEHOLD FURNITURE	4 270	10.5	8	7 886	54.1
25150-6	MATTRESSES AND BEDSPRINGS	9 450	23.2	22	9 990	94.6
25190	HOUSEHOLD FURNITURE, N.E.C.	482	1.2	7	1 857	26.0
25220-4	METAL OFFICE FURNITURE.	14 902	36.6	37	21 589	69.0
25310-2	PUBLIC BUILDING FURNITURE	4 191	10.3	9	13 123	31.9
25410-20	PARTITIONS AND FIXTURES-WOOD AND METAL.	431	1.1	7	9 171	4.7
	MISCELLANEOUS GOODS, N.E.C.	5 199	12.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	995	2.4	13	18 574	5.4
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 53					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	37 797	100.0	48	(X)	(X)
	FURNITURE (HOUSEHOLD, OFFICE) (CONT.)					
	PACIFIC DIVISION (CONT.)					
25110-7	WOOD FURNITURE, NOT UPHOLSTERED	1 737	4.6	5	3 833	45.3
25120-6	WOOD FURNITURE, UPHOLSTERED	1 360	3.6	5	3 707	36.7
25150-6	MATTRESSES AND BEDSPRINGS	3 434	9.1	4	3 533	97.2
25220-4	METAL OFFICE FURNITURE.	13 916	36.8	33	20 110	69.2
25310-2	PUBLIC BUILDING FURNITURE	9 421	24.9	11	16 780	56.1
25410-20	PARTITIONS AND FIXTURES-WOOD AND METAL.	294	.8	6	7 260	4.0
	MISCELLANEOUS GOODS, N.E.C.	6 134	16.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1 501	4.0	10	14 340	10.5
	HOME FURNISHINGS, FLOOR COVERINGS (SIC 5097, PART)					
	NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 110					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 7,917					
	SALES REPORTED BY COMMODITY LINE. . . .	731 984	100.0	94	(X)	(X)
22111-6	GREY GOODS - COTTON BROAD-WOVEN FABRICS	20 558	2.8	5	86 104	23.9
22117,617	FINISHED COTTON BROAD-WOVEN FABRICS . .	11 741	1.6	5	76 122	15.4
22110-8,9	FABRICATED, COTTON TEXTILE PRODUCTS . .	180 164	24.6	10	297 382	60.6
22219,23926	FINISHED BLANKETS, BEDSPREADS	28 250	3.9	8	121 857	23.2
22710-2, 22720,90	WOVEN AND TUFTED CARPETS AND RUGS . . .	34 773	4.8	3	46 602	74.6
23910	CURTAINS AND DRAPERIES (EXCEPT LACE). .	22 321	3.0	9	53 885	41.4
23920-8,9	LINENS, DOMESTICS (SHEETS, TOWELS, ETC)	63 510	8.7	10	246 844	25.7
25910-2	VENETIAN BLINDS AND SHADES.	4 703	.6	5	6 467	72.7
28910-2	GLUE AND GELATIN.	2 145	.3	7	83 050	2.6
32291	TABLE, KITCHEN, ART, NOVELTY GLASSWARE.	37 129	5.1	13	49 212	75.4
32293,4, 32316	GLASS FIBER, OTHER PRESSED AND BLOWN GLASSWARE	11 379	1.6	4	69 986	16.3
39821,2	HARD SURFACE FLOOR COVERINGS.	49 629	6.8	12	107 897	46.0
22710-2, 20,90	WOVEN AND TUFTED CARPETS AND RUGS . . .	129 028	17.6	28	143 884	89.7
	MISCELLANEOUS GOODS, N.E.C.	132 769	18.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	3 885	.5	7	125 038	3.1
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 98					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 2,293					
	SALES REPORTED BY COMMODITY LINE. . . .	295 570	100.0	91	(X)	(X)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
22111-6	GREY GOODS - COTTON BROAD-WOVEN FABRICS	6 847	2.3	9	57 410	11.9
22117,617	FINISHED COTTON BROAD-WOVEN FABRICS . .	5 405	1.8	8	40 621	13.3
22110,8,9	FABRICATED, COTTON TEXTILE PRODUCTS . .	38 604	13.1	18	64 404	59.9
22219,23926	FINISHED BLANKETS, BEDSPREADS	4 278	1.4	6	31 039	13.8
23920,8,9	LINENS, DOMESTICS (SHEETS, TOWELS, ETC)	32 555	11.0	11	42 362	76.8
28910-2	GLUE AND GELATIN.	1 235	.4	5	41 398	3.0
30694	RUBBER FLOOR AND WALL COVERING.	1 951	.7	4	19 805	9.9
32291	TABLE, KITCHEN, ART, NOVELTY GLASSWARE.	42 806	14.5	19	53 122	80.6
39821,2	HARD SURFACE FLOOR COVERINGS.	31 358	10.6	6	44 098	71.1
22710-2, 20,90	WOVEN AND TUFTED CARPETS AND RUGS . . .	61 362	20.8	23	61 961	99.0
	MISCELLANEOUS GOODS, N.E.C.	68 606	23.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	563	.2	4	25 556	2.2
	WEST NORTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	SOUTH ATLANTIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 42					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 1,026					
	SALES REPORTED BY COMMODITY LINE. . . .	86 549	100.0	38	(X)	(X)
22111-6	GREY GOODS - COTTON BROAD-WOVEN FABRICS	1 663	1.9	4	15 123	11.0
22117,617	FINISHED COTTON BROAD-WOVEN FABRICS . .	1 592	1.8	3	7 453	21.4
22110,8,9	FABRICATED, COTTON TEXTILE PRODUCTS . .	7 927	9.2	6	14 161	56.0
22219,23926	FINISHED BLANKETS, BEDSPREADS	1 351	1.6	5	12 802	10.6
23920,8,9	LINENS, DOMESTICS (SHEETS, TOWELS, ETC)	11 088	12.8	7	13 527	82.0
25910-2	VENETIAN BLINDS AND SHADES.	1 078	1.2	3	2 131	50.6
32291	TABLE, KITCHEN, ART, NOVELTY GLASSWARE.	9 073	10.5	7	10 692	84.9
22710-2, 20,90	WOVEN AND TUFTED CARPETS AND RUGS . . .	17 666	20.4	9	18 014	98.1
	MISCELLANEOUS GOODS, N.E.C.	34 795	40.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	316	.4	3	23 889	1.3
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 79					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	186 036	100.0	71	(X)	(X)
22111-6	GREY GOODS - COTTON BROAD-WOVEN FABRICS	2 185	1.2	6	30 441	7.2
22117,617	FINISHED COTTON BROAD-WOVEN FABRICS . .	1 898	1.0	5	9 050	21.0
22110,8,9	FABRICATED, COTTON TEXTILE PRODUCTS . .	9 139	4.9	8	17 562	52.0
22219,23926	FINISHED BLANKETS, BEDSPREADS	2 985	1.6	5	25 114	11.9
22710-2, 22720,90	WOVEN AND TUFTED CARPETS AND RUGS . . .	8 354	4.5	7	33 523	24.9
23920,8,9	LINENS, DOMESTICS (SHEETS, TOWELS, ETC)	22 144	11.9	9	31 464	70.4
28910-2	GLUE AND GELATIN.	679	.4	5	39 217	1.7
32291	TABLE, KITCHEN, ART, NOVELTY GLASSWARE.	17 603	9.5	7	19 882	88.5
39811-3	BROOMS AND BRUSHES.	17 961	9.7	8	17 961	100.0
39821,2	HARD SURFACE FLOOR COVERINGS.	29 845	16.0	8	42 322	70.5
22710-2, 20,90	WOVEN AND TUFTED CARPETS AND RUGS . . .	49 759	26.7	25	51 705	96.2
	MISCELLANEOUS GOODS, N.E.C.	23 029	12.4	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	455	.2	4	22 539	2.0
	LUMBER, MILLWORK (SIC 5098, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 28					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 3,671					
	SALES REPORTED BY COMMODITY LINE. . . .	56 275	100.0	25	(X)	(X)
24212	DRESSED LUMBER.	14 934	26.5	15	38 553	38.7
24217,8	SOFTWOOD, CUT STOCK, FLOORING AND OTHER SAWMILL AND PLANING MILL PRODUCTS . .	1 038	1.8	5	19 595	5.3
24260-2	HARDWOOD DIMENSION AND FLOORING	6 543	11.6	7	14 754	44.3
24290	SHINGLES, COOPERAGE STOCK AND EXCELSIOR PRODUCTS.	460	.8	6	19 990	2.3
24310-8	MILLWORK.	5 832	10.4	15	33 499	17.4

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	LUMBER, MILLWORK (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
24320-6	VENEER AND PLYWOOD	14 939	26.5	15	38 355	38.9
24990-6	WOOD PRODUCTS, N.E.C.	4 435	7.9	13	37 165	11.9
34420-5	METAL DOORS, SASH, AND TRIM	4 833	8.6	4	6 765	71.4
	MISCELLANEOUS GOODS, N.E.C.	2 670	4.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	591	1.1	3	12 318	4.8
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	65				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,398				
	SALES REPORTED BY COMMODITY LINE	147 728	100.0	61	(X)	(X)
24211	ROUGH LUMBER AND SAWED TIES	4 081	2.8	9	33 328	12.2
24212	DRESSED LUMBER	43 945	29.7	39	109 144	40.3
24260-2	HARDWOOD DIMENSION AND FLOORING	2 456	1.7	7	32 341	7.6
24290	SHINGLES, COOPERAGE STOCK AND EXCELSIOR PRODUCTS	3 344	2.3	7	28 640	11.7
24310-8	MILLWORK	8 949	6.1	33	88 926	10.1
24320-6	VENEER AND PLYWOOD	45 982	31.1	32	85 946	53.5
24990-6	WOOD PRODUCTS, N.E.C.	9 624	6.5	34	92 174	10.4
34420-5	METAL DOORS, SASH, AND TRIM	13 207	8.9	13	23 841	55.4
34440-3	SHEET METAL WORK	2 178	1.5	5	12 093	18.0
	MISCELLANEOUS GOODS, N.E.C.	13 588	9.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	374	.3	7	27 715	1.3
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	82				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	6,337				
	SALES REPORTED BY COMMODITY LINE	169 100	100.0	69	(X)	(X)
24211	ROUGH LUMBER AND SAWED TIES	1 247	.7	6	28 498	4.4
24212	DRESSED LUMBER	22 566	13.3	32	79 879	28.3
24310-8	MILLWORK	21 315	12.6	46	109 287	19.5
24320-6	VENEER AND PLYWOOD	54 311	32.1	39	99 759	54.4
24990-6	WOOD PRODUCTS, N.E.C.	12 124	7.2	35	85 412	14.2
34420-5	METAL DOORS, SASH, AND TRIM	28 167	16.7	17	48 316	58.3
34440-3	SHEET METAL WORK	5 176	3.1	8	35 343	14.6
	MISCELLANEOUS GOODS, N.E.C.	24 018	14.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	176	.1	6	19 782	.9
	LUMBER, MILLWORK (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	34				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,787				
	SALES REPORTED BY COMMODITY LINE	72 878	100.0	31	(X)	(X)
24212	DRESSED LUMBER	25 268	34.7	15	55 789	45.3
24310-8	MILLWORK	6 821	9.4	20	56 589	12.1
24320-6	VENEER AND PLYWOOD	15 585	21.4	15	55 766	27.9
24990-6	WOOD PRODUCTS, N.E.C.	10 259	14.1	13	53 115	19.3
34420-5	METAL DOORS, SASH, AND TRIM	6 792	9.3	9	13 799	49.2
34440-3	SHEET METAL WORK	1 259	1.7	6	10 407	12.1
	MISCELLANEOUS GOODS, N.E.C.	6 784	9.3	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	110	.2	3	19 808	.6
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	80				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	7,311				
	SALES REPORTED BY COMMODITY LINE	122 249	100.0	64	(X)	(X)
24211	ROUGH LUMBER AND SAWED TIES	10 102	8.3	8	34 801	29.0
24212	DRESSED LUMBER	21 151	17.3	40	84 026	25.2
24260-2	HARDWOOD DIMENSION AND FLOORING	3 657	3.0	15	46 219	7.9
24310-8	MILLWORK	9 499	7.8	44	88 088	10.8
24320-6	VENEER AND PLYWOOD	47 896	39.2	42	86 239	55.5
24990-6	WOOD PRODUCTS, N.E.C.	10 531	8.6	41	85 635	12.3
34420-5	METAL DOORS, SASH, AND TRIM	7 220	5.9	10	13 896	52.0
	MISCELLANEOUS GOODS, N.E.C.	12 027	9.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	166	.1	4	14 939	1.1
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	29				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	49 277	100.0	22	(X)	(X)
24211	ROUGH LUMBER AND SAWED TIES	1 942	3.9	4	20 374	9.5
24212	DRESSED LUMBER	7 988	16.2	13	38 129	20.9
24260-2	HARDWOOD DIMENSION AND FLOORING	668	1.4	9	25 222	2.6
24310-8	MILLWORK	11 306	22.9	18	40 901	27.6
24320-6	VENEER AND PLYWOOD	17 131	34.8	16	41 697	41.1
24990-6	WOOD PRODUCTS, N.E.C.	7 390	15.0	15	33 343	22.2
	MISCELLANEOUS GOODS, N.E.C.	802	5.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	50	.1	3	11 637	.4

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	LUMBER, MILLWORK (CONT.)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 62					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 3,900					
	SALES REPORTED BY COMMODITY LINE. . . .	72 783	100.0	50	(X)	(X)
24212	DRESSED LUMBER.	11 638	16.0	28	55 544	21.0
24290	SHINGLES, COOPERAGE STOCK AND EXCELSIOR PRODUCTS.	1 446	2.0	8	19 824	7.3
24310-8	MILLWORK.	7 714	10.6	33	58 304	13.2
24320-6	VENEER AND PLYWOOD.	31 332	43.0	30	55 513	56.4
24990-6	WOOD PRODUCTS, N.E.C.	4 466	6.1	30	56 051	8.0
34420-5	METAL DOORS, SASH, AND TRIM	7 249	10.0	17	22 132	32.8
34440-3	SHEET METAL WORK.	671	.9	10	16 200	4.1
	MISCELLANEOUS GOODS, N.E.C.	7 229	9.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	1 038	1.4	5	10 263	10.1
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 20					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	25 455	100.0	18	(X)	(X)
24212	DRESSED LUMBER.	5 816	22.8	13	20 721	28.1
24310-8	MILLWORK.	3 015	11.8	16	24 771	12.2
24320-6	VENEER AND PLYWOOD.	11 507	45.2	16	24 771	46.5
24990-6	WOOD PRODUCTS, N.E.C.	3 919	15.4	16	24 771	15.8
	MISCELLANEOUS GOODS, N.E.C.	1 198	4.7	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 89					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 4,385					
	SALES REPORTED BY COMMODITY LINE. . . .	405 015	100.0	81	(X)	(X)
24211	ROUGH LUMBER AND SAWED TIES	33 968	8.4	16	185 722	18.3
24212	DRESSED LUMBER.	116 371	28.7	53	345 980	33.6
24217,8	SOFTWOOD, CUT STOCK, FLOORING AND OTHER SAWMILL AND PLANING MILL PRODUCTS . .	11 812	2.9	8	73 815	16.0
24290	SHINGLES, COOPERAGE STOCK AND EXCELSIOR PRODUCTS.	4 827	1.2	7	67 514	7.1
24310-8	MILLWORK.	18 894	4.7	50	190 979	9.9
24320-6	VENEER AND PLYWOOD.	163 237	40.3	50	331 258	49.3
24990-6	WOOD PRODUCTS, N.E.C.	17 015	4.2	48	247 496	6.9
34420-5	METAL DOORS, SASH, AND TRIM	17 211	4.2	13	23 626	72.8
	MISCELLANEOUS GOODS, N.E.C.	21 339	5.3	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	341	.1	8	63 748	.5
	CONSTRUCTION MATERIALS (SIC 5098, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 53					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 392					
	SALES REPORTED BY COMMODITY LINE. . . .	89 322	100.0	50	(X)	(X)
26610-2	BUILDING PAPER AND BOARD.	2 289	2.6	5	24 401	9.4
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS.	2 472	2.8	15	20 119	12.3
29520-3	ASPHALT FELTS AND COATINGS.	9 620	10.8	6	31 104	30.9
32410	CEMENT,HYDRAULIC.	15 955	17.9	10	19 655	81.2
32550	CLAY REFRACTORIES	719	.8	3	11 900	6.0
32750-2	GYPSUM PRODUCTS	15 728	17.6	9	42 670	36.9
32920-7	ASBESTOS PRODUCTS	8 829	9.9	7	38 591	22.9
32960-2	MINERAL WOOL.	2 220	2.5	5	23 957	9.3
34420-5	METAL DOORS, SASH, AND TRIM	1 292	1.4	17	14 551	8.9
34440-3	SHEET METAL WORK.	2 605	2.9	6	13 628	19.1
34492	PREFABRICATED AND PORTABLE METAL BUILDINGS AND PARTS	1 186	1.3	4	3 760	31.5
	MISCELLANEOUS GOODS, N.E.C.	24 030	26.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	2 377	2.7	17	17 059	13.9
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 198					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 3,821					
	SALES REPORTED BY COMMODITY LINE. . . .	546 931	100.0	184	(X)	(X)
25410-20	PARTITIONS AND FIXTURES-WOOD AND METAL.	12 905	2.4	15	18 456	69.9
26610-2	BUILDING PAPER AND BOARD.	14 914	2.7	15	98 313	15.2
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS.	4 999	.9	19	53 732	9.3
29510	PAVING MIXTURES AND BLOCKS.	14 601	2.7	12	45 835	31.9
29520-3	ASPHALT FELTS AND COATINGS.	37 271	6.8	18	103 203	36.1
30790-9	PLASTIC PRODUCTS.	1 737	.3	10	61 037	2.8
32111,2,4	FLAT GLASS (EXC. LAMINATED, AND SAFETY)	18 895	3.5	18	32 438	58.2
32113,32313	LAMINATED GLASS, INCLUDING SAFETY GLASS	4 898	.9	17	32 076	15.3
32293,4, 32316	GLASS FIBER, OTHER PRESSED AND BLOWN GLASSWARE	10 583	1.9	13	71 256	14.9
32410	CEMENT,HYDRAULIC.	117 706	21.5	36	139 291	84.5
32510-2	BRICK AND STRUCTURAL TILE	7 458	1.4	7	9 634	77.4
32530	CERAMIC WALL AND FLOOR TILE	1 505	.3	6	1 732	86.9
32550	CLAY REFRACTORIES	25 591	4.7	12	67 972	37.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONSTRUCTION MATERIALS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
32591,2	STRUCTURAL CLAY PRODUCTS, N.E.C.	3 086	.6	9	28 647	10.8
32721-3	CONCRETE PRODUCTS, EXC. BLOCK AND BRICK	6 473	1.2	6	26 851	24.1
32740	LIME	11 479	2.1	24	94 027	12.2
32750-2	GYPSUM PRODUCTS	62 414	11.4	31	169 692	36.8
32810-3	CUT STONE AND STONE PRODUCTS	7 596	1.4	12	22 051	34.4
32920-7	ASBESTOS PRODUCTS	48 474	8.9	29	150 554	32.2
32950	MINERALS AND EARTHS, GROUND OR OTHERWISE TREATED	4 430	.8	6	50 712	8.7
32960-2	MINERAL WOOL	19 817	3.6	22	122 436	16.2
32970	NONCLAY REFRACTORIES	13 780	2.5	7	22 020	62.6
24330-2	PREFABRICATED WOODEN BUILDINGS AND STRUCTURAL MEMBERS	7 920	1.4	3	8 868	89.3
34420-5	METAL DOORS, SASH, AND TRIM	2 221	.4	21	20 865	10.6
34440-3	SHEET METAL WORK	14 962	2.7	18	69 018	21.7
34460	ORNAMENTAL AND STRUCTURAL METAL WORK.	7 337	1.3	19	74 147	9.9
34492	PREFABRICATED AND PORTABLE METAL BUILDINGS AND PARTS	15 190	2.8	11	24 021	63.2
	MISCELLANEOUS GOODS, N.E.C.	42 902	7.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	5 787	1.1	28	61 599	9.4
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 241					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 8,426					
	SALES REPORTED BY COMMODITY LINE	779 871	100.0	219	(X)	(X)
24990-6	WOOD PRODUCTS, N.E.C.	13 034	1.7	8	34 584	37.7
25410-20	PARTITIONS AND FIXTURES-WOOD AND METAL	10 896	1.4	10	14 863	73.3
26610-2	BUILDING PAPER AND BOARD	26 169	3.4	23	138 465	18.9
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS	8 168	1.0	43	65 324	12.5
28910-2	GLUE AND GELATIN	599	.1	6	41 035	1.5
29510	PAVING MIXTURES AND BLOCKS	4 117	.5	8	29 736	13.8
29520-3	ASPHALT FELTS AND COATINGS	45 432	5.8	22	119 487	38.0
30695	MECHANICAL RUBBER GOODS, N.E.C.	5 829	.7	7	63 297	9.2
30790-9	PLASTIC PRODUCTS	2 826	.4	12	105 177	2.7
32111,2,4	FLAT GLASS (EXC. LAMINATED, AND SAFETY)	97 348	12.5	47	219 774	44.3
32113,32313	LAMINATED GLASS, INCLUDING SAFETY GLASS	102 392	13.1	46	216 047	47.4
32293,4, 32316	GLASS FIBER, OTHER PRESSED AND BLOWN GLASSWARE	3 641	.5	11	52 026	7.0
32410	CEMENT,HYDRAULIC	149 473	19.2	36	166 471	89.8
32510-2	BRICK AND STRUCTURAL TILE	7 041	.9	8	8 046	87.5
	CONSTRUCTION MATERIALS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
32530	CERAMIC WALL AND FLOOR TILE	4 692	.6	13	5 297	88.6
32550	CLAY REFRACTORIES	7 837	1.0	7	44 552	17.6
32591,2	STRUCTURAL CLAY PRODUCTS, N.E.C.	2 103	.3	12	20 970	10.0
32610	VITREOUS PLUMBING FIXTURES	1 650	.2	6	18 502	8.9
32710	CONCRETE BLOCK AND BRICK	4 910	.6	5	6 672	73.6
32721-3	CONCRETE PRODUCTS, EXC. BLOCK AND BRICK	2 011	.3	9	19 597	10.3
32740	LIME	7 249	.9	23	87 129	8.3
32750-2	GYPSUM PRODUCTS	63 464	8.1	36	179 518	35.4
32810-3	CUT STONE AND STONE PRODUCTS	3 941	.5	7	5 960	66.1
32920-7	ASBESTOS PRODUCTS	55 173	7.1	43	228 438	24.2
32930-3	GASKETS AND INSULATIONS	2 580	.3	5	50 453	5.1
32950	MINERALS AND EARTHS, GROUND OR OTHERWISE TREATED	591	.1	7	32 864	1.8
32960-2	MINERAL WOOL	23 212	3.0	32	188 810	12.3
32970	NONCLAY REFRACTORIES	20 522	2.6	6	29 524	69.5
34420-5	METAL DOORS, SASH, AND TRIM	7 866	1.0	50	73 607	10.7
34440-3	SHEET METAL WORK	11 691	1.5	22	63 425	18.4
34460	ORNAMENTAL AND STRUCTURAL METAL WORK.	3 763	.5	13	36 180	10.4
34492	PREFABRICATED AND PORTABLE METAL BUILDINGS AND PARTS	21 106	2.7	14	25 515	82.7
34610-8	METAL STAMPINGS	1 713	.2	8	38 546	4.4
	MISCELLANEOUS GOODS, N.E.C.	47 980	6.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	8 852	1.1	50	85 122	10.4
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 105					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 2,798					
	SALES REPORTED BY COMMODITY LINE	289 342	100.0	97	(X)	(X)
25410-20	PARTITIONS AND FIXTURES-WOOD AND METAL	10 594	3.7	7	11 426	92.7
26610-2	BUILDING PAPER AND BOARD	8 809	3.0	12	58 594	15.0
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS	4 303	1.5	20	33 270	12.9
29520-3	ASPHALT FELTS AND COATINGS	21 387	7.4	11	57 828	37.0
30790-9	PLASTIC PRODUCTS	543	.2	4	24 033	2.3
32111,2,4	FLAT GLASS (EXC. LAMINATED, AND SAFETY)	13 822	4.8	21	30 612	45.2
32113,32313	LAMINATED GLASS, INCLUDING SAFETY GLASS	5 989	2.1	21	30 612	19.6
32410	CEMENT,HYDRAULIC	105 186	36.4	22	108 350	97.1
32530	CERAMIC WALL AND FLOOR TILE	2 214	.8	4	2 364	93.7
32591,2	STRUCTURAL CLAY PRODUCTS, N.E.C.	2 358	.8	3	5 948	39.6
32750-2	GYPSUM PRODUCTS	27 970	9.7	16	73 628	38.0
32920-7	ASBESTOS PRODUCTS	10 324	3.6	16	73 722	14.0
32960-2	MINERAL WOOL	4 999	1.7	12	57 523	8.7

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONSTRUCTION MATERIALS (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
34420-5	METAL DOORS, SASH, AND TRIM	2 999	1.0	24	25 651	11.7
34440-3	SHEET METAL WORK	10 631	3.7	11	26 432	40.2
34492	PREFABRICATED AND PORTABLE METAL BUILDINGS AND PARTS	4 673	1.6	5	8 688	53.8
	MISCELLANEOUS GOODS, N.E.C.	50 146	17.3	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	2 395	.8	23	28 144	8.5
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	146				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,808				
	SALES REPORTED BY COMMODITY LINE	391 053	100.0	142	(X)	(X)
24990-6	WOOD PRODUCTS, N.E.C.	14 951	3.8	6	33 009	45.3
26610-2	BUILDING PAPER AND BOARD	13 117	3.4	17	97 354	13.5
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS	4 235	1.1	27	38 654	11.0
29510	PAVING MIXTURES AND BLOCKS	5 945	1.5	5	15 153	39.2
29520-3	ASPHALT FELTS AND COATINGS	32 223	8.2	14	89 868	35.9
30790-9	PLASTIC PRODUCTS	3 127	.8	8	58 008	5.4
32111,2,4	FLAT GLASS (EXC. LAMINATED, AND SAFETY)	19 997	5.1	27	36 700	54.5
32113,32313	LAMINATED GLASS, INCLUDING SAFETY GLASS	5 316	1.4	27	36 700	14.5
32293,4, 32316	GLASS FIBER, OTHER PRESSED AND BLOWN GLASSWARE	3 208	.8	10	68 839	4.7
32410	CEMENT,HYDRAULIC	108 088	27.6	34	117 200	92.2
32510-2	BRICK AND STRUCTURAL TILE	594	.2	6	1 163	51.1
32530	CERAMIC WALL AND FLOOR TILE	4 675	1.2	18	11 530	40.5
32591,2	STRUCTURAL CLAY PRODUCTS, N.E.C.	517	.1	5	9 429	5.5
32710	CONCRETE BLOCK AND BRICK	754	.2	6	1 315	57.3
32721-3	CONCRETE PRODUCTS, EXC. BLOCK AND BRICK	2 522	.6	8	11 402	22.1
32740	LIME	2 374	.6	19	75 847	3.1
32750-2	GYPSUM PRODUCTS	57 511	14.7	25	140 292	41.0
32920-7	ASBESTOS PRODUCTS	19 395	5.0	22	136 880	14.2
32960-2	MINERAL WOOL	19 280	4.9	22	113 810	16.9
34420-5	METAL DOORS, SASH, AND TRIM	3 371	.9	25	22 054	15.3
34440-3	SHEET METAL WORK	7 908	2.0	10	30 286	26.1
34492	PREFABRICATED AND PORTABLE METAL BUILDINGS AND PARTS	4 447	1.1	6	5 233	85.0
34610-8	METAL STAMPINGS	1 599	.4	6	21 721	7.4
	MISCELLANEOUS GOODS, N.E.C.	52 866	13.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	3 033	.8	28	37 515	8.1
	CONSTRUCTION MATERIALS (CONT.)					
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	49				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	949				
	SALES REPORTED BY COMMODITY LINE	126 922	100.0	46	(X)	(X)
29520-3	ASPHALT FELTS AND COATINGS	11 779	9.3	3	15 205	77.5
32410	CEMENT,HYDRAULIC	59 744	47.1	13	60 535	98.7
32530	CERAMIC WALL AND FLOOR TILE	2 855	2.2	4	2 892	98.7
32740	LIME	545	.4	6	22 653	2.4
32750-2	GYPSUM PRODUCTS	11 256	8.9	5	20 643	54.5
32920-7	ASBESTOS PRODUCTS	1 791	1.4	6	25 562	7.0
34440-3	SHEET METAL WORK	3 335	2.6	4	12 440	26.8
	MISCELLANEOUS GOODS, N.E.C.	34 747	27.4	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	870	.7	10	10 881	8.0
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	87				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,305				
	SALES REPORTED BY COMMODITY LINE	214 956	100.0	82	(X)	(X)
26610-2	BUILDING PAPER AND BOARD	7 883	3.7	13	64 209	12.3
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS	3 291	1.5	17	38 200	8.6
28910-2	GLUE AND GELATIN	117	.1	8	13 400	.9
29520-3	ASPHALT FELTS AND COATINGS	18 611	8.7	9	36 559	50.9
32111,2,4	FLAT GLASS (EXC. LAMINATED, AND SAFETY)	9 994	4.6	14	21 170	47.2
32113,32313	LAMINATED GLASS, INCLUDING SAFETY GLASS	4 258	2.0	14	21 170	20.1
32293,4, 32316	GLASS FIBER, OTHER PRESSED AND BLOWN GLASSWARE	996	.5	7	30 483	3.3
32410	CEMENT,HYDRAULIC	71 404	33.2	20	84 431	84.6
32530	CERAMIC WALL AND FLOOR TILE	4 007	1.9	14	4 688	85.5
32591,2	STRUCTURAL CLAY PRODUCTS, N.E.C.	767	.4	10	14 083	5.4
32750-2	GYPSUM PRODUCTS	33 303	15.5	18	77 900	42.8
32920-7	ASBESTOS PRODUCTS	20 350	9.5	19	87 065	23.4
32960-2	MINERAL WOOL	7 324	3.4	13	72 403	10.1
34440-3	SHEET METAL WORK	768	.4	7	17 318	4.4
	MISCELLANEOUS GOODS, N.E.C.	30 595	14.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	1 288	.6	18	31 040	4.1
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	50				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	3,113				
	SALES REPORTED BY COMMODITY LINE	94 745	100.0	46	(X)	(X)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONSTRUCTION MATERIALS (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
26610-2	BUILDING PAPER AND BOARD.	3 698	3.9	8	28 214	13.1
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS.	1 721	1.8	16	15 772	10.9
28519	MISCELLANEOUS PAINT PRODUCTS.	363	.4	12	10 358	3.5
29520-3	ASPHALT FELTS AND COATINGS.	7 432	7.8	5	21 362	34.8
32111,2,4	FLAT GLASS (EXC. LAMINATED, AND SAFETY)	3 299	3.5	11	8 220	40.1
32113,32313	LAMINATED GLASS, INCLUDING SAFETY GLASS	2 793	2.9	12	7 852	35.6
32410	CEMENT,HYDRAULIC.	37 792	39.9	6	38 012	99.4
32530	CERAMIC WALL AND FLOOR TILE	2 152	2.3	7	2 264	95.1
32750-2	GYPSUM PRODUCTS	15 514	16.4	10	31 377	49.4
32920-7	ASBESTOS PRODUCTS	5 252	5.5	9	29 922	17.6
32960-2	MINERAL WOOL.	1 371	1.4	6	24 197	5.7
	MISCELLANEOUS GOODS, N.E.C.	12 906	13.6	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	452	.5	11	7 306	6.2
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 130					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 7,058					
	SALES REPORTED BY COMMODITY LINE. . . .	316 550	100.0	118	(X)	(X)
24990-6	WOOD PRODUCTS, N.E.C.	1 182	.4	6	39 752	3.0
25410-20	PARTITIONS AND FIXTURES-WOOD AND METAL.	3 984	1.3	5	5 286	75.4
26610-2	BUILDING PAPER AND BOARD.	10 611	3.4	23	104 611	10.1
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS.	3 534	1.1	18	59 307	6.0
29520-3	ASPHALT FELTS AND COATINGS.	19 500	6.2	17	69 512	28.1
30790-9	PLASTIC PRODUCTS.	828	.3	5	35 397	2.3
32111,2,4	FLAT GLASS (EXC. LAMINATED, AND SAFETY)	12 786	4.0	10	19 819	64.5
32410	CEMENT,HYDRAULIC.	84 706	26.8	32	96 078	88.2
32530	CERAMIC WALL AND FLOOR TILE	7 171	2.3	21	7 611	94.2
32610	VITREOUS PLUMBING FIXTURES.	284	.1	10	5 545	5.1
32750-2	GYPSUM PRODUCTS	68 285	21.6	23	106 359	64.2
32810-3	CUT STONE AND STONE PRODUCTS.	2 409	.8	4	38 721	6.2
32920-7	ASBESTOS PRODUCTS	47 328	15.0	20	86 637	54.6
32960-2	MINERAL WOOL.	3 643	1.2	14	60 562	6.0
34440-3	SHEET METAL WORK.	6 080	1.9	7	9 867	61.6
34460	ORNAMENTAL AND STRUCTURAL METAL WORK. .	2 018	.6	12	51 595	3.9
34492	PREFABRICATED AND PORTABLE METAL BUILDINGS AND PARTS	6 320	2.0	7	11 318	55.8
	CONSTRUCTION MATERIALS (CONT.)					
	PACIFIC DIVISION (CONT.)					
	MISCELLANEOUS GOODS, N.E.C.	33 110	10.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	2 771	.9	14	62 822	4.4
	AMUSEMENT, SPORTING GOODS (SIC 5099, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 24					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE. . . .	101 566	100.0	24	(X)	(X)
38615	PHOTOGRAPHIC SENSITIZED FILM AND PLATES	23 919	23.6	5	44 268	54.0
38616,7	SENSITIZED PHOTOGRAPHIC PAPER AND CLOTH	4 116	4.1	9	19 195	21.4
38611,2,8	PHOTO EQUIPMENT AND SUPPLIES, N.E.C.. .	30 193	29.7	12	56 242	53.7
39491,2	SPORTING AND ATHLETIC GOODS	36 694	36.1	8	41 719	88.0
	MISCELLANEOUS GOODS, N.E.C.	5 715	5.6	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	929	.9	7	8 338	11.1
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 82					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 585					
	SALES REPORTED BY COMMODITY LINE. . . .	459 754	100.0	77	(X)	(X)
38615	PHOTOGRAPHIC SENSITIZED FILM AND PLATES	140 078	30.5	29	277 297	50.5
38616,7	SENSITIZED PHOTOGRAPHIC PAPER AND CLOTH	58 746	12.8	34	292 831	20.1
38611,2,8	PHOTO EQUIPMENT AND SUPPLIES, N.E.C.. .	99 458	21.6	33	296 471	33.5
39410	GAMES AND TOYS, EXCEPT DOLLS AND CHILDREN'S VEHICLES	74 829	16.3	8	83 279	89.9
39420	DOLLS AND STUFFED TOY ANIMALS	11 492	2.5	3	19 615	58.6
39491,2	SPORTING AND ATHLETIC GOODS	49 066	10.7	17	52 364	93.7
	MISCELLANEOUS GOODS, N.E.C.	19 952	4.3	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	6 133	1.3	23	66 816	9.2
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 91					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 766					
	SALES REPORTED BY COMMODITY LINE. . . .	377 508	100.0	84	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AMUSEMENT, SPORTING GOODS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
38613	MOTION PICTURE EQUIPMENT.	3 223	.9	4	114 602	2.8
38615	PHOTOGRAPHIC SENSITIZED FILM AND PLATES	104 685	27.7	19	188 837	55.4
38616,7	SENSITIZED PHOTOGRAPHIC PAPER AND CLOTH	37 346	9.9	36	185 447	20.1
38611,2,8	PHOTO EQUIPMENT AND SUPPLIES, N.E.C.. .	114 155	30.2	36	252 692	45.2
39410	GAMES AND TOYS, EXCEPT DOLLS AND CHILDREN'S VEHICLES	18 536	4.9	3	25 036	74.0
39491,2	SPORTING AND ATHLETIC GOODS	77 932	20.6	28	85 403	91.3
	MISCELLANEOUS GOODS, N.E.C.	18 137	4.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	3 494	.9	23	36 862	9.5
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 37					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	53 792	100.0	35	(X)	(X)
38615	PHOTOGRAPHIC SENSITIZED FILM AND PLATES	1 425	2.6	7	5 051	28.2
38616,7	SENSITIZED PHOTOGRAPHIC PAPER AND CLOTH	4 409	8.2	18	17 394	25.3
38611,2,8	PHOTO EQUIPMENT AND SUPPLIES, N.E.C.. .	10 446	19.4	14	15 221	68.6
39491,2	SPORTING AND ATHLETIC GOODS	27 041	50.3	12	34 228	79.0
	MISCELLANEOUS GOODS, N.E.C.	8 876	16.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1 595	3.0	12	8 100	19.7
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 54					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	134 506	100.0	53	(X)	(X)
38613	MOTION PICTURE EQUIPMENT.	1 591	1.2	3	49 205	3.2
38615	PHOTOGRAPHIC SENSITIZED FILM AND PLATES	41 339	30.7	21	93 070	44.4
38616,7	SENSITIZED PHOTOGRAPHIC PAPER AND CLOTH	21 128	15.7	26	94 419	22.4
38611,2,8	PHOTO EQUIPMENT AND SUPPLIES, N.E.C.. .	39 135	29.1	23	100 397	39.0
39491,2	SPORTING AND ATHLETIC GOODS	17 343	12.9	12	25 995	66.7
	MISCELLANEOUS GOODS, N.E.C.	11 036	8.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	2 934	2.2	17	21 328	13.8
	AMUSEMENT, SPORTING GOODS (CONT.)					
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 39					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 2,159					
	SALES REPORTED BY COMMODITY LINE. . . .	109 524	100.0	36	(X)	(X)
38615	PHOTOGRAPHIC SENSITIZED FILM AND PLATES	37 107	33.9	11	67 067	55.3
38616,7	SENSITIZED PHOTOGRAPHIC PAPER AND CLOTH	16 335	14.9	20	72 912	22.4
38611,2,8	PHOTO EQUIPMENT AND SUPPLIES, N.E.C.. .	28 780	26.3	19	82 895	34.7
39491,2	SPORTING AND ATHLETIC GOODS	16 965	15.5	7	22 318	76.0
	MISCELLANEOUS GOODS, N.E.C.	8 708	8.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1 629	1.5	12	8 706	18.7
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 21					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	23 947	100.0	20	(X)	(X)
38615	PHOTOGRAPHIC SENSITIZED FILM AND PLATES	653	2.7	3	2 871	22.7
38616,7	SENSITIZED PHOTOGRAPHIC PAPER AND CLOTH	2 672	11.2	10	7 480	35.7
38611,2,8	PHOTO EQUIPMENT AND SUPPLIES, N.E.C.. .	3 885	16.2	5	5 602	69.4
39491,2	SPORTING AND ATHLETIC GOODS	13 816	57.7	7	15 510	89.1
	MISCELLANEOUS GOODS, N.E.C.	2 178	9.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	743	3.1	7	4 742	15.7
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 72					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	259 320	100.0	70	(X)	(X)
38613	MOTION PICTURE EQUIPMENT.	2 841	1.1	6	99 869	2.8
38615	PHOTOGRAPHIC SENSITIZED FILM AND PLATES	80 587	31.1	22	166 445	48.4

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	AMUSEMENT, SPORTING GOODS (CONT.)					
	PACIFIC DIVISION (CONT.)					
38616,7	SENSITIZED PHOTOGRAPHIC PAPER AND CLOTH	34 718	13.4	31	155 824	22.3
38611,2,8	PHOTO EQUIPMENT AND SUPPLIES, N.E.C.	68 840	26.5	32	183 264	37.6
39491,2	SPORTING AND ATHLETIC GOODS	44 959	17.3	18	51 424	87.4
	MISCELLANEOUS GOODS, N.E.C.	25 049	9.7	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	2 326	.9	22	28 143	8.3
	BOOKS, PERIODICALS, NEWSPAPERS (SIC 5099, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	33				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	29 192	100.0	32	(X)	(X)
27111-7	NEWSPAPERS, MAGAZINES, PERIODICALS	9 126	31.3	8	10 047	90.8
27311-3	BOOKS, PAMPHLETS	8 037	27.5	6	9 157	87.8
27511-4, 27516-24, 27526-7	PRODUCTS OF COMMERCIAL PRINTING	8 498	29.1	20	13 415	63.3
	MISCELLANEOUS GOODS, N.E.C.	2 880	9.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	651	2.2	3	4 828	13.5
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	104				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,731				
	SALES REPORTED BY COMMODITY LINE	195 677	100.0	96	(X)	(X)
27111-7	NEWSPAPERS, MAGAZINES, PERIODICALS	48 808	24.9	21	56 909	85.8
27311-3	BOOKS, PAMPHLETS	76 355	39.0	31	80 540	94.8
27515,25	ADVERTISING SPECIALTIES, CALENDARS, NOVELTIES	3 014	1.5	6	16 940	17.8
27511-4, 27516-24, 27526-7	PRODUCTS OF COMMERCIAL PRINTING	49 959	25.5	53	72 140	69.3
	MISCELLANEOUS GOODS, N.E.C.	17 349	8.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	192	.1	4	10 031	1.9
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	127				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,170				
	SALES REPORTED BY COMMODITY LINE	134 459	100.0	117	(X)	(X)
	BOOKS, PERIODICALS, NEWSPAPERS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
27111-7	NEWSPAPERS, MAGAZINES, PERIODICALS	36 354	27.0	28	44 957	80.9
27311-3	BOOKS, PAMPHLETS	56 105	41.7	25	59 570	94.2
27515,25	ADVERTISING SPECIALTIES, CALENDARS, NOVELTIES	1 128	.8	8	13 760	8.2
27511-4, 27516-24, 27526-7	PRODUCTS OF COMMERCIAL PRINTING	33 463	24.9	71	40 831	82.0
27710-2	GREETING CARDS	559	.4	3	3 090	18.1
	MISCELLANEOUS GOODS, N.E.C.	6 823	5.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	27	(Z)	3	7 395	.4
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	38				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	29 581	100.0	34	(X)	(X)
27111-7	NEWSPAPERS, MAGAZINES, PERIODICALS	8 166	27.6	9	9 365	87.2
27311-3	BOOKS, PAMPHLETS	14 960	50.6	6	14 960	100.0
27511-4, 27516-24, 27526-7	PRODUCTS OF COMMERCIAL PRINTING	4 806	16.2	20	5 341	90.0
	MISCELLANEOUS GOODS, N.E.C.	1 649	5.6	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	53				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	51 525	100.0	52	(X)	(X)
27111-7	NEWSPAPERS, MAGAZINES, PERIODICALS	6 428	12.5	9	7 178	89.6
27311-3	BOOKS, PAMPHLETS	19 165	37.2	13	20 105	95.3
27515,25	ADVERTISING SPECIALTIES, CALENDARS, NOVELTIES	659	1.3	4	3 699	17.8
27511-4, 27516-24, 27526-7	PRODUCTS OF COMMERCIAL PRINTING	16 580	32.2	32	25 857	64.1
	MISCELLANEOUS GOODS, N.E.C.	8 680	16.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	13	(Z)	3	2 817	.5
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	10				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	2 446	100.0	10	(X)	(X)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	BOOKS, PERIODICALS, NEWSPAPERS (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
27511-4, 27516-24, 27526-7	PRODUCTS OF COMMERCIAL PRINTING	2 139	87.4	10	2 446	87.4
	MISCELLANEOUS GOODS, N.E.C.	307	12.6	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 46					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 1,835					
	SALES REPORTED BY COMMODITY LINE. . . .	22 146	100.0	43	(X)	(X)
27111-7	NEWSPAPERS, MAGAZINES, PERIODICALS. . .	2 789	12.6	8	2 829	98.6
27311-3	BOOKS, PAMPHLETS.	11 873	53.6	12	11 910	99.7
27511-4, 27516-24, 27526-7	PRODUCTS OF COMMERCIAL PRINTING	5 123	23.1	28	8 126	63.0
	MISCELLANEOUS GOODS, N.E.C.	2 019	9.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	342	1.5	5	4 196	8.2
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 66					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	64 972	100.0	64	(X)	(X)
27111-7	NEWSPAPERS, MAGAZINES, PERIODICALS. . .	12 815	19.7	12	14 284	89.7
27311-3	BOOKS, PAMPHLETS.	22 986	35.4	19	23 220	99.0
27515,25	ADVERTISING SPECIALTIES, CALENDARS, NOVELTIES	136	.2	4	836	16.3
27511-4, 27516-24, 27526-7	PRODUCTS OF COMMERCIAL PRINTING	24 135	37.1	36	27 988	86.2
	MISCELLANEOUS GOODS, N.E.C.	4 800	7.4	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	100	.2	4	5 518	1.8
	FARM SUPPLIES (SIC 5099, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 17					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	12 042	100.0	8	(X)	(X)
20422	LIVESTOCK FEEDS	2 542	21.1	4	5 220	48.7
28730,90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS.	3 436	28.5	3	4 314	79.6
	MISCELLANEOUS GOODS, N.E.C.	6 064	50.4	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 24					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 3,263					
	SALES REPORTED BY COMMODITY LINE. . . .	106 206	100.0	21	(X)	(X)
20422	LIVESTOCK FEEDS	6 852	6.5	9	10 633	64.4
28710-22	FERTILIZERS	28 802	27.1	6	36 250	79.5
28730,90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS.	66 146	62.3	10	78 250	84.5
	MISCELLANEOUS GOODS, N.E.C.	4 406	4.1	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 62					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 11,214					
	SALES REPORTED BY COMMODITY LINE. . . .	151 777	100.0	51	(X)	(X)
20422	LIVESTOCK FEEDS	9 194	6.1	10	13 011	70.7
20423,4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	11 344	7.5	4	13 906	81.6
28710-22	FERTILIZERS	91 337	60.2	33	109 664	83.3
28730,90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS.	24 647	16.2	14	37 145	66.4
	MISCELLANEOUS GOODS, N.E.C.	15 190	10.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	65	(Z)	3	2 370	2.7
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 38					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 2,042					
	SALES REPORTED BY COMMODITY LINE. . . .	75 930	100.0	26	(X)	(X)
20421	POULTRY FEEDS	292	.4	7	2 735	10.7

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	FARM SUPPLIES (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
20422	LIVESTOCK FEEDS	2 692	3.5	9	6 223	43.3
28710-22	FERTILIZERS	53 519	70.5	15	62 708	85.3
28730,90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS	13 140	17.3	10	35 089	37.4
	MISCELLANEOUS GOODS, N.E.C.	6 161	8.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	126	.2	3	6 950	1.8
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	67				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,329				
	SALES REPORTED BY COMMODITY LINE	128 433	100.0	60	(X)	(X)
20410-6,50	FLOUR, MEAL (INC. PREPARED AND MIXES)	1 826	1.4	19	7 662	23.8
20421	POULTRY FEEDS	1 816	1.4	21	8 068	22.5
20422	LIVESTOCK FEEDS	3 799	3.0	21	8 068	47.1
20423,4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	625	.5	17	7 368	8.5
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C.	265	.2	3	8 614	3.1
28710-22	FERTILIZERS	91 130	71.0	29	98 860	92.2
28730,90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS	27 431	21.4	17	40 438	67.8
	MISCELLANEOUS GOODS, N.E.C.	1 541	1.2	(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	32				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	53 487	100.0	31	(X)	(X)
20421	POULTRY FEEDS	2 837	5.3	14	6 897	41.1
20422	LIVESTOCK FEEDS	3 081	5.8	13	22 303	13.8
28710-22	FERTILIZERS	38 541	72.1	14	40 515	95.1
28730,90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS	7 855	14.7	5	9 447	83.1
	MISCELLANEOUS GOODS, N.E.C.	1 173	2.2	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	49				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	3,931				
	SALES REPORTED BY COMMODITY LINE	107 311	100.0	40	(X)	(X)
	FARM SUPPLIES (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
20421	POULTRY FEEDS	2 051	1.9	15	5 979	34.3
20422	LIVESTOCK FEEDS	3 303	3.1	18	30 098	11.0
20423,4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	1 236	1.2	13	3 890	31.8
28710-22	FERTILIZERS	61 672	57.5	14	80 986	76.2
28730,90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS	29 982	27.9	16	65 346	45.9
	MISCELLANEOUS GOODS, N.E.C.	9 067	8.4	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	6				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	(D)	100.0	6	(X)	(X)
28710-22	FERTILIZERS	10 602	(D)	6	17 226	61.5
	MISCELLANEOUS GOODS, N.E.C.	(D	(D)	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	58				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,553				
	SALES REPORTED BY COMMODITY LINE	77 948	100.0	54	(X)	(X)
28710-22	FERTILIZERS	29 676	38.1	39	43 218	68.7
28730,90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS	31 096	39.9	32	48 934	63.5
	MISCELLANEOUS GOODS, N.E.C.	17 076	21.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	100	.1	4	2 423	4.1
	JEWELRY (SIC 5099, PART)					
	(NOT ANALYZED BY COMMODITY LINE)					
	GIFTS, ART GOODS, ADV. NOVELTIES (SIC 5099, PART)					
	(NOT ANALYZED BY COMMODITY LINE)					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER PRODUCTS (SIC 5099, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 56					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	192 706	100.0	49	(X)	(X)
22810-4, 22690	YARNS, EXCEPT WOOL.	31 504	16.3	3	48 895	64.4
28910-2	GLUE AND GELATIN.	4 723	2.5	3	8 735	54.1
29116,29926	LUBRICATING AND SIMILAR OILS.	2 003	1.0	4	40 088	5.0
29117,29927	LUBRICATING GREASES	232	.1	4	35 693	.6
30790-9	PLASTIC PRODUCTS.	7 717	4.0	15	13 331	57.9
36520	PHONOGRAPH RECORDS.	9 313	4.8	5	9 506	98.0
39920,50, 91-3	MISCELLANEOUS MANUF'D PRODUCTS, N.E.C..	2 467	1.3	3	2 973	83.0
	MISCELLANEOUS GOODS, N.E.C.	134 747	69.9	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 220					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	2 071 622	100.0	193	(X)	(X)
20830	MALT AND MALT BY-PRODUCTS	220 687	10.7	7	220 687	100.0
20931-33	PRODUCTS OF OTHER VEGETABLE OIL MILLS .	16 131	.8	6	72 380	22.3
22810-4, 22690	YARNS, EXCEPT WOOL.	30 591	1.5	7	55 608	55.0
22910	FELT GOODS, N.E.C..	12 646	.6	5	14 804	85.4
22990-2	TEXTILE GOODS, N.E.C.	106 974	5.2	8	108 828	98.3
23970,90	FABRICATED TEXTILE FABRICS, N.E.C.. . .	43 459	2.1	8	63 649	68.3
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C.. .	8 075	.4	3	1 036 006	.8
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C..	14 546	.7	4	158 480	9.2
28410-6	SOAP, AND OTHER DETERGENTS.	2 713	.1	3	55 361	4.9
28910-2	GLUE AND GELATIN.	3 077	.1	7	15 044	20.5
28940,92	CHEMICAL PREPARATIONS, N.E.C.	14 252	.7	5	1 086 043	1.3
	OTHER PRODUCTS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
29111	GASOLINE AND JET FUEL	166 395	8.0	6	1 087 200	15.3
29112	KEROSENE.	31 304	1.5	7	1 090 239	2.9
29113	DISTILLATE FUEL OILS.	120 802	5.8	9	1 102 215	11.0
29114	RESIDUAL FUEL OILS.	75 296	3.6	6	1 074 376	7.0
29115	LIQUEFIED PETROLEUM GAS	19 080	.9	6	1 049 031	1.8
29116,29926	LUBRICATING AND SIMILAR OILS.	60 679	2.9	15	1 117 943	5.4
29117,29927	LUBRICATING GREASES	2 231	.1	12	92 076	2.4
29119	ASPHALT	8 619	.4	5	59 712	14.4
29110	OTHER FINISHED PETROLEUM PRODUCTS, INCLUDING WAXES	28 783	1.4	9	65 088	44.2
29990	OTHER PETROLEUM, COAL PRODUCTS, N.E.C..	31 739	1.5	7	1 060 258	3.0
30693	SPONGE AND FOAM RUBBER GOODS.	12 119	.6	6	21 622	56.0
30698	OTHER RUBBER GOODS, N.E.C..	1 238	.1	6	16 697	7.4
30790-9	PLASTIC PRODUCTS.	61 131	3.0	55	91 264	67.0
36520	PHONOGRAPH RECORDS.	48 769	2.4	11	49 691	98.1
39920,50, 91-3	MISCELLANEOUS MANUF'D PRODUCTS, N.E.C..	21 941	1.1	24	1 025 554	2.1
	MISCELLANEOUS GOODS, N.E.C.	873 658	42.2	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	34 687	1.7	10	1 080 192	3.2
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 186					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	546 303	100.0	162	(X)	(X)
20830	MALT AND MALT BY-PRODUCTS	25 325	4.6	4	25 325	100.0
22910	FELT GOODS, N.E.C..	9 188	1.7	5	9 853	93.3
24420,30,50	WIREBOUND BOXES, VENEER AND PLYWOOD CONTAINERS, SLACK AND TIGHT COOPERAGE	6 247	1.1	3	6 756	92.5
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C.. .	6 184	1.1	6	64 028	9.7
28210-9	PLASTIC MATERIALS	1 015	.2	7	14 413	7.0
28910-2	GLUE AND GELATIN.	13 328	2.4	13	32 822	40.6

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	OTHER PRODUCTS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
29111	GASOLINE AND JET FUEL	40 046	7.3	8	92 217	43.4
29112	KEROSENE	4 472	.8	8	97 903	4.6
29113	DISTILLATE FUEL OILS	17 158	3.1	9	101 957	16.8
29114	RESIDUAL FUEL OILS	22 432	4.1	5	76 204	29.4
29115	LIQUEFIED PETROLEUM GAS	19 612	3.6	7	30 601	64.1
29116,29926	LUBRICATING AND SIMILAR OILS	12 233	2.2	18	103 166	11.9
29117,29927	LUBRICATING GREASES	1 992	.4	14	100 734	2.0
29119	ASPHALT	15 087	2.8	4	32 902	45.9
29110	OTHER FINISHED PETROLEUM PRODUCTS, INCLUDING WAXES	26 498	4.9	8	77 687	34.1
29990	OTHER PETROLEUM, COAL PRODUCTS, N.E.C.	21 047	3.9	10	27 069	77.8
30693	SPONGE AND FOAM RUBBER GOODS	3 927	.7	5	11 608	33.8
30698	OTHER RUBBER GOODS, N.E.C.	13 393	2.5	4	38 126	35.1
30790-9	PLASTIC PRODUCTS	73 756	13.5	59	104 337	70.7
36520	PHONOGRAPH RECORDS	22 102	4.0	10	22 809	96.9
39311-4	MUSICAL INSTRUMENTS AND PARTS	63 989	11.7	4	65 006	98.4
39920,50, 91-3	MISCELLANEOUS MANUF'D PRODUCTS, N.E.C.	6 235	1.1	12	8 201	76.0
	MISCELLANEOUS GOODS, N.E.C.	119 807	21.9	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	1 230	.2	4	62 566	2.0
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	54				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	587				
	SALES REPORTED BY COMMODITY LINE	93 377	100.0	50	(X)	(X)
29115	LIQUEFIED PETROLEUM GAS	15 929	17.1	6	27 034	58.9
30695	MECHANICAL RUBBER GOODS, N.E.C.	660	.7	3	4 829	13.7
30790-9	PLASTIC PRODUCTS	6 672	7.1	16	10 505	63.5
	MISCELLANEOUS GOODS, N.E.C.	70 113	75.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	3	(Z)	3	53	5.7
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	77				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,345				
	SALES REPORTED BY COMMODITY LINE	164 985	100.0	71	(X)	(X)
22810-4, 22690	YARNS, EXCEPT WOOL	32 668	19.8	4	38 464	84.9
22990-2	TEXTILE GOODS, N.E.C.	17 918	10.9	4	18 399	97.4
28910-2	GLUE AND GELATIN	7 527	4.6	9	20 099	37.4
29115	LIQUEFIED PETROLEUM GAS	19 073	11.6	6	21 330	89.4
29116,29926	LUBRICATING AND SIMILAR OILS	1 671	1.0	7	6 697	25.0
29117,29927	LUBRICATING GREASES	283	.2	7	6 697	4.2
30790-9	PLASTIC PRODUCTS	14 392	8.7	26	27 579	52.2
36520	PHONOGRAPH RECORDS	2 821	1.7	4	3 135	90.0
39920,50, 91-3	MISCELLANEOUS MANUF'D PRODUCTS, N.E.C.	2 838	1.7	4	3 363	84.4
	MISCELLANEOUS GOODS, N.E.C.	65 592	39.8	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	202	.1	3	538	37.5
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	34				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	72 605	100.0	33	(X)	(X)
29111	GASOLINE AND JET FUEL	17 045	23.5	6	21 291	80.1
29112	KEROSENE	534	.7	5	20 317	2.6
29113	DISTILLATE FUEL OILS	1 127	1.6	5	20 317	5.5
29115	LIQUEFIED PETROLEUM GAS	7 077	9.7	3	8 250	85.8
29116,29926	LUBRICATING AND SIMILAR OILS	1 803	2.5	8	21 545	8.4
30790-9	PLASTIC PRODUCTS	3 151	4.3	7	3 357	93.9
	MISCELLANEOUS GOODS, N.E.C.	41 868	57.7	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	68				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	4,139				
	SALES REPORTED BY COMMODITY LINE	174 243	100.0	63	(X)	(X)
28910-2	GLUE AND GELATIN	7 989	4.6	5	12 683	63.0
29111	GASOLINE AND JET FUEL	30 302	17.4	7	38 782	78.1
29112	KEROSENE	2 562	1.5	8	15 564	16.5
29113	DISTILLATE FUEL OILS	269	.2	4	12 457	2.2
29115	LIQUEFIED PETROLEUM GAS	47 881	27.5	8	52 789	90.7
29116,29926	LUBRICATING AND SIMILAR OILS	7 826	4.5	10	34 561	22.6
29117,29927	LUBRICATING GREASES	307	.2	7	13 565	2.3
29110	OTHER FINISHED PETROLEUM PRODUCTS, INCLUDING WAXES	233	.1	3	10 910	2.1
29990	OTHER PETROLEUM, COAL PRODUCTS, N.E.C.	6 201	3.6	6	16 737	37.0

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER PRODUCTS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
30790-9	PLASTIC PRODUCTS.	8 659	5.0	15	10 272	84.3
36520	PHONOGRAPH RECORDS.	2 990	1.7	5	3 418	87.5
39920,50, 91-3	MISCELLANEOUS MANUF'D PRODUCTS, N.E.C..	2 147	1.2	5	2 449	87.7
	MISCELLANEOUS GOODS, N.E.C.	56 877	32.6	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 26					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE. . . .	32 371	100.0	24	(X)	(X)
22980-3	CORDAGE AND TWINE	423	1.3	4	3 978	10.6
23930	TEXTILE BAGS, (EXCEPT LAUNDRY).	3 293	10.2	4	3 978	82.8
29116,29926	LUBRICATING AND SIMILAR OILS.	716	2.2	4	18 840	3.8
30790-9	PLASTIC PRODUCTS.	2 070	6.4	5	4 283	48.3
	MISCELLANEOUS GOODS, N.E.C.	25 700	79.4	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	169	.5	4	18 695	.9
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . .(NUMBER) 149					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 8,665					
	SALES REPORTED BY COMMODITY LINE. . . .	264 999	100.0	140	(X)	(X)
20870-4	FLAVORINGS.	5 219	2.0	3	5 706	91.5
22990-2	TEXTILE GOODS, N.E.C.	5 018	1.9	4	5 121	98.0
28210-9	PLASTIC MATERIALS	1 415	.5	3	6 324	22.4
28910-2	GLUE AND GELATIN.	6 864	2.6	8	14 617	47.0
29116,29926	LUBRICATING AND SIMILAR OILS.	22 627	8.5	28	74 734	30.3
29117,29927	LUBRICATING GREASES	1 057	.4	28	74 734	1.4
29110	OTHER FINISHED PETROLEUM PRODUCTS, INCLUDING WAXES	1 315	.5	7	65 361	2.0
30790-9	PLASTIC PRODUCTS.	17 640	6.7	27	24 158	73.0
36520	PHONOGRAPH RECORDS.	27 467	10.4	7	28 382	96.8
39920,50, 91-3	MISCELLANEOUS MANUF'D PRODUCTS, N.E.C..	9 580	3.6	18	10 790	88.8
	MISCELLANEOUS GOODS, N.E.C.	165 315	62.4	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1 482	.6	8	4 114	36.0

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4A. Merchandise Agents and Brokers—United States: 1963

[Metals service centers and metals sales offices not included in this table. (See table 6A)]

Commodity line code	Commodity line	Establishments (number)	Sales ($1,000)	Percent of total
	TOTAL, ALL MERCHANDISE AGENTS AND BROKERS	24 541	51 762 910	(X)
	TOTAL REPORTING SALES BY COMMODITY LINE	19 046	46 946 383	[1]100.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	110	489 433	1.0
	PASSENGER CARS (NEW AND USED)	72	386 102	
	NOT REPORTED IN DETAIL	(NA)	97 900	
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	59	53 421	.1
5013110	AUTOMOTIVE GLASS	4	2 638	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	559	799 851	1.7
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.	133	166 882	
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC.	176	326 724	
	NOT REPORTED IN DETAIL	(NA)	306 245	
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	15	7 901	(Z)
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	18	1 752	(Z)
5013150	GARAGE TOOLS, SHOP EQUIPMENT	64	21 066	(Z)
5014100	TIRES AND TUBES, NEW	64	37 417	.1
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	135	57 791	.1
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	350	375 663	.8
	PROPRIETARIES	33	117 354	
	TOILETRIES, COSMETICS	55	63 464	
	DRUGGIST SUNDRIES	44	49 852	
	NOT REPORTED IN DETAIL	(NA)	144 993	
5022230	TOILET SOAPS	68	5 039	(Z)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	151	91 836	.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	405	438 117	.9
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	31	25 283	.1
5029130	OIL DRILLERS' MUD AND CHEMICALS	9	5 567	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	413	125 009	.3
5032100	YARD OR PIECE GOODS	416	2 025 587	4.3
	COTTON FABRICS	140	723 009	
	RAYON, NYLON, OTHER MAN-MADE FABRICS	110	254 114	
	WOOL FABRICS	87	213 066	
	OTHER YARD GOODS (INC. COATED FABRICS)	43	45 810	
	NOT REPORTED IN DETAIL	(NA)	789 588	
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	132	162 828	.3
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	93	175 264	.4
	KNIT FABRICS	34	63 712	
	YARNS (EXCEPT INDUSTRIAL)	13	21 566	
	OTHER DRY GOODS	14	19 119	
	NOT REPORTED IN DETAIL	(NA)	70 867	
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	390	615 221	1.3
	WORK CLOTHING, WORK GLOVES	55	90 486	
	HOSIERY	69	81 019	
	UNDERWEAR, NIGHTWEAR	55	22 504	
	SUITS, COATS, TROUSERS, OVERCOATS	59	69 051	
	SHIRTS (EXCEPT SPORTSWEAR)	48	37 257	
	SPORTSWEAR	110	100 945	
	OTHER CLOTHING, FURNISHINGS	53	25 610	
	NOT REPORTED IN DETAIL	(NA)	188 349	
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	618	1 123 046	2.4
	DRESSES, SKIRTS, BLOUSES	190	325 893	
	SUITS, COATS (EXCEPT FUR)	59	62 054	
	CHILDREN'S, INFANTS' WEAR	121	107 059	
	OTHER APPAREL, ACCESSORIES	108	106 127	
	NOT REPORTED IN DETAIL	(NA)	521 913	
5035320	FUR CLOTHING	22	22 384	(Z)
5035330	FURS, RAW AND DRESSED	7	3 985	(Z)
5035340	MILLINERY, MILLINERY SUPPLIES	47	43 724	.1
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	144	280 953	.6
	HOSIERY	81	160 180	
	UNDERWEAR, NIGHTWEAR	57	54 147	
	CORSETS, ALLIED GARMENTS	25	13 627	
	NOT REPORTED IN DETAIL	(NA)	52 999	
5039100	SHOES, OTHER FOOTWEAR	108	192 219	.4
	MEN'S, BOYS' SHOES	34	20 301	
	WOMEN'S, MISSES' SHOES	42	62 986	
	CHILDREN'S, INFANTS' SHOES	22	9 019	
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	24	11 391	
	NOT REPORTED IN DETAIL	(NA)	88 522	
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	446	986 995	2.1
	BUTTER	78	219 420	
	CHEESE	186	58 709	
	ICE CREAM, ICES	33	8 178	
	MILK, CREAM (FLUID)	104	479 700	
	OTHER DAIRY PRODUCTS	149	116 318	
	NOT REPORTED IN DETAIL	(NA)	104 670	
5044110	EGGS (FRESH, STORAGE)	96	66 497	.1
5044120	POULTRY	112	220 590	.5
	LIVE POULTRY	50	76 090	
	DRESSED POULTRY, KILLED ON PREMISES	4	1 278	
	DRESSED POULTRY, RESALES	40	126 191	
	NOT REPORTED IN DETAIL	(NA)	17 031	
5045100	CONFECTIONERY	744	321 309	.7
	CANDY, ALL KINDS	458	219 559	
	CHEWING GUM	57	7 522	
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	117	7 563	
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	259	31 908	
	NOT REPORTED IN DETAIL	(NA)	54 757	
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	99	61 636	.1
5047100	MEATS, PROVISIONS	233	758 933	1.6
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	108	480 945	
	CURED, BOILED, SMOKED MEATS	56	25 782	
	SAUSAGE, MEAT LOAVES	27	6 848	
	LARD	32	21 076	
	OTHER MEAT (INCLUDING GAME)	30	6 511	
	NOT REPORTED IN DETAIL	(NA)	217 771	
5048100	FRESH FRUITS, VEGETABLES, BERRIES	992	1 944 712	4.1
	FRESH FRUITS, BERRIES, MELONS	645	1 236 175	
	FRESH VEGETABLES	389	418 094	
	NOT REPORTED IN DETAIL	(NA)	290 443	
5049200	BAKERY PRODUCTS	259	103 790	.2
5049300	CANNED, BOTTLED FOODS	1 571	2 372 889	5.1
	CANNED FRUITS, FRUIT JUICES	941	603 278	
	CANNED VEGETABLES, VEGETABLE JUICES	966	622 466	
	CANNED FISH, SEAFOOD	719	277 344	
	CANNED MEATS	576	147 815	
	CANNED MILK	141	26 621	
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	375	137 393	
	NOT REPORTED IN DETAIL	(NA)	557 972	

[1]Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.
Percentages may not add due to rounding.

TABLE 4A. Merchandise Agents and Brokers—United States: 1963—Continued

[Metals service centers and metals sales offices not included in this table. (See table 6A)]

Commodity line code	Commodity line	Establishments (number)	Sales ($1,000)	Percent of total
5049410	COFFEE	237	406 049	.9
	GREEN COFFEE	45	276 645	
	SOLUBLE COFFEE	100	10 588	
	ROASTED COFFEE (EXCEPT SOLUBLE)	108	26 105	
	NOT REPORTED IN DETAIL	(NA)	92 711	
5049420	TEA	100	49 878	.1
5049500	FROZEN FOODS	996	1 244 055	2.6
	FROZEN FRUITS	313	137 976	
	FROZEN JUICES	382	127 003	
	FROZEN VEGETABLES	380	257 452	
	FROZEN POULTRY (PACKAGED ONLY)	157	46 218	
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	373	205 772	
	FROZEN MEATS (PACKAGED ONLY)	215	62 356	
	FROZEN PREPARED FOODS, BAKED GOODS	387	145 123	
	OTHER PACKAGED FROZEN FOODS	207	48 665	
	NOT REPORTED IN DETAIL	(NA)	213 490	
5049610	SOFT DRINKS	174	63 613	.1
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	11	1 038	(Z)
5049910	SANDWICHES, SNACK ITEMS	66	7 894	(Z)
5049920	FLOUR, RELATED PRODUCTS	293	144 631	.3
5049930	SUGAR (REFINED)	388	1 102 125	2.3
5049940	DRIED FRUITS	317	56 672	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 305	1 243 072	2.6
5049960	PEANUTS, ROASTED	97	5 301	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	22	44 014	.1
5049980	MISCELLANEOUS FOOD PRODUCTS	423	358 092	.8
5051100	COTTON (RAW), INCLUDING LINTERS	175	1 180 574	2.5
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	282	2 115 190	4.5
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	1 684	8 204 091	17.5
	CATTLE, CALVES	1 228	4 656 479	
	SHEEP, LAMBS	581	414 637	
	HOGS	859	1 184 520	
	OTHER LIVESTOCK	86	149 661	
	NOT REPORTED IN DETAIL	(NA)	1 798 794	
5059100	HIDES, SKINS, PELTS	97	286 770	.6
5059200	TOBACCO (LEAF)	450	1 188 816	2.5
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	81	205 314	.4
	RAW WOOL	72	178 171	
	WOOL TOPS, NOILS, OTHER	14	14 753	
	NOT REPORTED IN DETAIL	(NA)	12 390	
5059910	PEANUTS, UNROASTED	66	34 847	.1
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	8	37 723	.1
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	246	102 884	.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	965	733 756	1.6
	INTERIOR WIRING, CONSTRUCTION MATERIALS	323	225 792	
	OUTSIDE CONSTRUCTION MATERIALS	166	83 148	
	LIGHTING FIXTURES	209	72 480	
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	51	15 860	
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	314	159 706	
	NOT REPORTED IN DETAIL	(NA)	176 770	
5062320	TELEPHONE AND SIGNAL EQUIPMENT	55	31 412	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	197	155 767	.3
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	111	30 561	.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	268	120 941	.3
5064140	ROOM AIR CONDITIONERS	42	8 276	(Z)
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	1 238	1 387 387	3.0
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	273	143 387	
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	603	542 740	
	ACCESSORIES (INC. TESTING EQUIPMENT)	271	110 715	
	INTERCOMMUNICATION AND SOUND EQUIPMENT	163	49 038	
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	357	190 506	
	NOT REPORTED IN DETAIL	(NA)	351 001	
5072210	HARDWARE	547	289 500	.6
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	8	691	(Z)
5072230	PAINTERS' SUPPLIES	40	7 822	(Z)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	359	105 188	.2
	WARM-AIR FURNACES (ALL FUELS)	92	20 506	
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	62	6 920	
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	99	24 362	
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	32	2 578	
	OTHER WARM-AIR HEATING EQUIPMENT	34	2 063	
	NOT REPORTED IN DETAIL	(NA)	48 759	
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	78	11 489	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	408	115 377	.2
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	442	276 834	.6
	PIPE, FITTINGS, VALVES	157	105 400	
	PLUMBING FIXTURES	96	42 127	
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	66	15 064	
	OTHER PLUMBING EQUIPMENT, SUPPLIES	148	43 460	
	NOT REPORTED IN DETAIL	(NA)	70 783	
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	257	97 150	.2
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	66	8 750	
	RESIDENTIAL AND COMMERCIAL (5-20HP)	81	8 427	
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	131	54 302	
	NOT REPORTED IN DETAIL	(NA)	25 671	
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	102	30 932	.1
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	103	70 639	.2
5081100	OFFICE MACHINES AND EQUIPMENT	174	47 976	.1
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	86	30 249	.1
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	13	5 006	(Z)
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	32	3 056	(Z)
	CASH REGISTERS	10	413	
	COIN-OPERATED MACHINES	4	646	
	OTHER STORE AND SERVICE MACHINES	10	663	
	NOT REPORTED IN DETAIL	(NA)	1 334	
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	36	2 184	(Z)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	43	12 169	(Z)
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	70	25 623	.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	134	88 343	.2
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	33	24 499	

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4A. Merchandise Agents and Brokers—United States: 1963—Continued

[Metals service centers and metals sales offices not included in this table. (See table 6A)]

Commodity line code	Commodity line	Establishments (number)	Sales ($1,000)	Percent of total
	2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS	6	3 748	
	TRACTOR SHOVEL LOADERS	13	2 612	
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	30	11 350	
	POWER CRANES, DRAGLINES, SHOVELS-PARTS	27	5 008	
	BITUMINOUS MIXERS, PAVERS, RELATED EQPT.	12	2 838	
	CONCRETE MIXERS, PAVERS, RELATED EQPT.	13	2 008	
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS	15	4 714	
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	50	13 036	
	NOT REPORTED IN DETAIL	(NA)	18 530	
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	115	41 105	.1
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.	28	6 059	
	OTHER FOOD PROCESSING MACHINERY, EQPT.	82	27 861	
	NOT REPORTED IN DETAIL	(NA)	7 185	
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	836	488 351	1.0
	ENGINES (INC. INTERNAL COMBUS), TURBINES	99	45 162	
	COMPRESSORS, PUMPS	193	35 331	
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	58	9 256	
	ELEVATORS	12	2 311	
	CRANES, DERRICKS, HOISTS, WINCHES	58	10 760	
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	67	30 760	
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	119	16 761	
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	254	99 041	
	NOT REPORTED IN DETAIL	(NA)	238 969	
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	240	95 863	.2
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	410	343 397	.7
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	275	242 522	
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	148	47 810	
	NOT REPORTED IN DETAIL	(NA)	53 065	
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	120	53 678	.1
	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	83	39 667	
	REFINING--BLENDERS, PROPORTIONING	38	9 199	
	NOT REPORTED IN DETAIL	(NA)	4 812	
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	23	13 835	(Z)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	128	42 126	.1
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	90	12 748	(Z)
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	21	2 360	
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING	23	3 778	
	USED OIL WELL REFINING MACHINERY, EQPT.	4	120	
	OTHER USED OR REBUILT MACHINERY, EQPT.	40	4 103	
	NOT REPORTED IN DETAIL	(NA)	2 387	
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	342	261 540	.6
	PAPER INDUSTRY MACHINERY	36	29 149	
	TEXTILE INDUSTRY MACHINERY	52	28 923	
	WOOD WORKING MACHINERY	29	15 571	
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	156	117 778	
	NOT REPORTED IN DETAIL	(NA)	70 119	
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	139	64 828	.1
	BALL, ROLLER BEARINGS	53	21 498	
	OTHER POWER TRANSMISSION EQUIPMENT	80	30 572	
	NOT REPORTED IN DETAIL	(NA)	12 758	
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	262	93 415	.2
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	54	16 160	(Z)
	GAS WELDING SUPPLIES, EQPT. (INC. GASES)	21	5 874	
	ARC WELDING SUPPLIES AND EQUIPMENT	15	2 134	
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT	22	7 103	
	NOT REPORTED IN DETAIL	(NA)	1 049	
5084500	RECONDITIONED DRUMS AND BARRELS	7	1 147	(Z)
5084910	ABRASIVES, ABRASIVE MATERIALS	112	16 601	(Z)
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	17	7 328	(Z)
5084930	MECHANICAL RUBBER GOODS	88	32 929	.1
5084940	ROPE, CORDAGE, TWINE	71	17 167	(Z)
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	44	52 253	.1
5084960	PRINTING AND DUPLICATING INKS	15	3 235	(Z)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	612	275 793	.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	119	26 366	.1
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	157	47 610	.1
	TRACTORS AND EQUIPMENT (FARM)	19	4 980	
	HARVESTING MACHINERY AND EQUIPMENT	17	5 026	
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS	15	5 433	
	DAIRY FARM AND BARN EQUIPMENT	6	840	
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER)	9	1 433	
	LIGHT INDUSTRIAL EQUIPMENT	17	1 222	
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT	22	7 262	
	NOT REPORTED IN DETAIL	(NA)	21 414	
5086100	DENTAL EQUIPMENT, SUPPLIES	7	2 223	(Z)
	TEETH	3	379	
	EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.)	5	946	
	NOT REPORTED IN DETAIL	(NA)	1 096	
5086210	CHURCH EQUIPMENT, SUPPLIES	14	5 255	(Z)
5086220	SCHOOL EQUIPMENT, SUPPLIES	148	39 165	.1
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	51	39 795	.1
5086400	OPHTHALMIC PRODUCTS	19	8 646	(Z)
	PRESCRIPTION SALES	3	1 289	
	OPHTHALMIC MERCHANDISE SALES	7	5 767	
	OPTICAL, OPHTHALMIC INSTRUMENTS, EQPT.	4	231	
	NOT REPORTED IN DETAIL	(NA)	1 359	
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	47	17 207	(Z)
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	19	13 592	(Z)
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	22	14 043	(Z)
	EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.)	8	3 077	
	SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.)	9	5 238	
	NOT REPORTED IN DETAIL	(NA)	5 728	
5087200	CUSTODIAL (JANITORS') SUPPLIES	146	30 742	.1
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	37	18 605	(Z)
5087400	SHOE REPAIR AND RESOLE MATERIALS	37	32 099	.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	57	23 063	(Z)
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	9	5 446	(Z)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	52	51 689	.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	9	6 789	(Z)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4A. Merchandise Agents and Brokers—United States: 1963—Continued

[Metals service centers and metals sales offices not included in this table. (See table 6A)]

Commodity line code	Commodity line	Establishments (number)	Sales ($1,000)	Percent of total
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	112	120 035	.3
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	79	34 169	.1
5088910	RAILROAD TRANSPORTATION EQUIPMENT	58	83 098	.2
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	6	4 019	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	203	533 682	1.1
5091112	COKE	48	114 769	.2
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	32	58 849	.1
5091212	IRON AND STEEL PRODUCTS (FLAT)	61	13 858	(Z)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	86	9 625	(Z)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	81	25 273	.1
5091215	CAST IRON-SOIL PIPE, TUBING	30	6 251	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	53	10 580	(Z)
5091218	ALLOY STEEL	3	144	(Z)
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	8	1 260	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	16	6 315	(Z)
5091313	ALUMINUM SHAPES, FORMS, ETC.	27	5 720	(Z)
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	16	51 089	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	32	84 250	.2
5093122	UNPREPARED IRON, STEEL SCRAP	26	12 328	(Z)
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	11	4 843	(Z)
5093211	ALUMINUM SCRAP	14	3 308	(Z)
5093212	SCRAP COPPER, COPPER BASE ALLOY	14	7 650	(Z)
5093213	SCRAP LEAD	7	417	(Z)
5093214	ZINC SCRAP	5	66	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	12	18 866	(Z)
5093220	WASTE PAPER	15	15 481	(Z)
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	13	9 356	(Z)
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	18	16 260	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	36	46 215	.1
	CIGARETTES	15	24 247	
	CIGARS	12	8 151	
	OTHER TOBACCO	13	9 170	
	NOT REPORTED IN DETAIL	(NA)	4 647	
5095110	BEER, FERMENTED MALT LIQUORS	28	19 645	(Z)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	49	92 701	.2
5095212	WINES	55	54 117	.1
5096111	PRINTING AND WRITING PAPERS	50	218 396	.5
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	11	139 056	.3
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	357	210 280	.4
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	419	96 142	.2
5096213	PAPERBOARD, BOXBOARD	54	68 469	.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	180	77 205	.2
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	18	10 042	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	32	10 661	(Z)
5097110	HOUSEHOLD FURNITURE	369	354 127	.8
	HOUSEHOLD FURNITURE	223	257 168	
	MATTRESSES, BED SPRINGS	20	11 748	
	NOT REPORTED IN DETAIL	(NA)	85 211	
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	176	104 899	.2
	OFFICE FURNITURE (WOODEN, METAL)	80	70 904	
	PUBLIC BUILDING FURNITURE	26	8 254	
	STORE AND RESTAURANT FURNITURE	14	1 542	
	PROFESSIONAL FURNITURE	8	846	
	OTHER FURNITURE	18	6 616	
	NOT REPORTED IN DETAIL	(NA)	16 737	
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	180	65 170	.1
5097221	CURTAINS, DRAPERIES	46	39 044	.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	136	265 121	.6
	BED SPREADS, COMFORTABLES, BLANKETS	37	43 937	
	TABLE LINENS	7	411	
	SHEETS, PILLOW CASES	37	95 795	
	TOWELS, WASH CLOTHS	33	65 897	
	OTHER LINENS AND DOMESTICS	24	13 600	
	NOT REPORTED IN DETAIL	(NA)	45 481	
5097223	SHADES, VENETIAN BLINDS	9	593	(Z)
5097230	FLOOR COVERINGS	115	122 523	.3
	CARPETS, RUGS	50	68 907	
	OTHER FLOOR COVERINGS	4	2 902	
	NOT REPORTED IN DETAIL	(NA)	49 837	
5097292	MIRRORS, LAMPS, PICTURE FRAMES	73	20 263	(Z)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	424	246 707	.5
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	295	363 135	.8
	SOFTWOODS (EXC. FLOORING)	204	247 626	
	HARDWOODS (EXC. FLOORING)	77	37 785	
	FLOORING	54	6 634	
	NOT REPORTED IN DETAIL	(NA)	71 090	
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	122	90 869	.2
	HARDWOOD	78	28 237	
	SOFT WOOD	67	42 501	
	NOT REPORTED IN DETAIL	(NA)	20 131	
5098141	SHINGLES	26	2 973	(Z)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	122	79 499	.2
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	147	54 501	.1
5098144	VENEER, OTHER WOOD PRODUCTS	39	42 380	.1
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	54	21 107	(Z)
5098212	CEMENT, LIME, PLASTER, STUCCO	19	9 823	(Z)
5098213	SAND, GRAVEL, CRUSHED STONE	13	23 823	.1
5098220	GLASS (FLAT, BRICK, ETC.)	29	34 626	.1
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	38	24 891	.1
5098232	INSULATION MATERIALS AND INSULATION BOARD	38	12 373	(Z)
5098291	WALLBOARD AND HARDBOARD	13	2 406	(Z)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4A. Merchandise Agents and Brokers—United States: 1963—Continued

[Metals service centers and metals sales offices not included in this table. (See table 6A)]

Commodity line code	Commodity line	Establishments (number)	Sales ($1,000)	Percent of total
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	32	23 772	.1
5098293	CONCRETE PRODUCTS, BUILDING STONE	27	14 901	(Z)
5098295	PLASTIC BUILDING MATERIALS.	32	3 530	(Z)
5098296	BUILDING AND CONSTRUCTION PAPER	11	5 069	(Z)
5098297	ADHESIVES, MASTICS.	26	4 496	(Z)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	33	9 342	(Z)
5098299	OTHER BUILDING MATERIALS.	138	72 324	.2
5099110	PHOTOGRAPHIC GOODS.	62	39 994	.1
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	24	5 233	
	PROJECTION APPARATUS.	5	4 211	
	DEVELOPING, PRINTING, DARK ROOM APPARATUS	4	916	
	OTHER PHOTOGRAPHIC GOODS.	8	10 987	
	NOT REPORTED IN DETAIL.	(NA)	18 647	
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	243	162 810	.3
	ATHLETIC EQUIPMENT, SUPPLIES.	79	42 955	
	ARMS AND AMMUNITION	26	6 658	
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES)	29	3 649	
	BICYCLES.	21	8 113	
	CAMPING EQUIPMENT	33	4 191	
	FISHING TACKLE.	61	35 153	
	SKI EQUIPMENT, SUPPLIES	12	1 046	
	OTHER (WATER SPORTS, ARCHERY, ETC.)	26	3 971	
	NOT REPORTED IN DETAIL.	(NA)	57 074	
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	305	298 800	.6
	TOYS, GAMES, FIREWORKS.	198	244 837	
	CHILDRENS' VEHICLES (EXC. BICYCLES)	23	8 480	
	NOT REPORTED IN DETAIL.	(NA)	45 483	
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	15	3 426	(Z)
5099194	OTHER RECREATION, HOBBY GOODS	38	11 970	.0
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	93	71 478	.2
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	566	213 260	.5
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	137	275 730	.6
5099321	FERTILIZER, FERTILIZER MATERIALS.	120	169 550	.4
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	156	30 409	.1
5099330	SEEDS	82	76 691	.2
	SEED CORN	4	87	
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY).	4	4 922	
	FIELD SEED FOR FORAGE AND PASTURE	10	28 417	
	FINE SEED FOR LAWN AND TURF	7	4 928	
	VEGETABLE SEEDS	4	51	
	FLOWER SEEDS AND BULBS.	6	1 021	
	NOT REPORTED IN DETAIL.	(NA)	37 261	
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	122	42 933	.1
5099410	PRECIOUS STONES (CUT) AND METALS.	22	13 375	(Z)
5099420	JEWELRY, SILVERWARE, TROPHIES	159	78 496	.2
	CLOCKS, WATCHES, WATCH MOVEMENTS.	54	33 191	
	COSTUME JEWELRY	41	16 650	
	JEWELERS' TOOLS, FINDINGS AND MATERIALS	3	1 073	
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY.	22	2 847	
	NOT REPORTED IN DETAIL.	(NA)	24 708	
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	188	78 655	.2
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	93	49 889	.1
5099611	PETROLEUM PRODUCTS.	241	440 815	.9
	LIQUEFIED PETROLEUM GASES	29	49 824	
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	112	151 720	
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	95	48 355	
	NOT REPORTED IN DETAIL.	(NA)	190 916	
5099612	CRUDE OIL	12	172 943	.4
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	104	57 930	.1
	CUT FLOWERS, POTTED PLANTS.	76	40 245	
	ROOTS, NURSERY STOCK.	10	4 165	
	FLORISTS' SUPPLIES.	44	9 856	
	NOT REPORTED IN DETAIL.	(NA)	3 664	
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	98	129 607	.3
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	21	10 255	(Z)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	49	28 930	.1
	MUSICAL INSTRUMENTS	17	9 778	
	PHONOGRAPH RECORDS.	15	12 216	
	SHEET MUSIC	4	3 372	
	NOT REPORTED IN DETAIL.	(NA)	3 564	
5099660	OTHER TEXTILE PRODUCTS.	67	88 585	.2
	TEXTILE BAGS.	8	16 001	
	ASBESTOS TEXTILES	3	393	
	CANVASS PRODUCTS.	11	1 262	
	FELT.	4	4 378	
	BURLAP.	9	38 895	
	NOT REPORTED IN DETAIL.	(NA)	27 656	
5099670	FOOD, BEVERAGE BASIC MATERIALS.	341	626 901	1.3
5099680	WALLPAPER	15	2 527	(Z)
5099691	LUGGAGE, SADDLERY, HARNESS.	62	42 274	.1
5099692	INDUSTRIAL YARNS.	80	256 555	.5
5099693	SMOKERS' SUPPLIES AND PIPES	35	7 254	(Z)
5099694	LEATHER	103	150 555	.3
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	26	84 275	.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 041	539 460	1.1
5099800	COMMODITY CREDIT CORPORATION.	43	7 695	(Z)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	727	159 126	.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	AUTOMOBILES, OTHER MOTOR VEHICLES (SIC 5012)					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 160					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 25,578					
	SALES REPORTED BY COMMODITY LINE.	551 656	100.0	125	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	488 375	88.5	101	508 897	96.0
	PASSENGER CARS (NEW AND USED)	385 542		68	401 392	96.1
	NOT REPORTED IN DETAIL.	102 833		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	48 847	8.9	34	135 820	36.0
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	9 042	1.6	20	70 685	12.8
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	1 588		8	9 195	17.3
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	6 431		8	56 816	11.3
	NOT REPORTED IN DETAIL.	1 023		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 153	.2	11	30 661	3.8
	COMMODITIES, N.E.C.	2 413	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 826	.3	17	93 147	2.0
	AUTOMOTIVE EQUIPMENT (SIC 5013)					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 554					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 75,353					
	SALES REPORTED BY COMMODITY LINE.	812 476	100.0	440	(X)	(X)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	1 356	.2	5	5 786	23.4
5013110	AUTOMOTIVE GLASS.	2 638	.3	4	6 624	39.8
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	749 844	92.3	412	788 508	95.1
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	163 325		115	198 381	82.3
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	310 364		157	339 693	91.4
	NOT REPORTED IN DETAIL.	276 155		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	7 765	1.0	13	16 534	47.0
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	1 699	.2	14	20 940	8.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	18 470	2.3	44	50 027	36.9
5014100	TIRES AND TUBES, NEW.	2 054	.3	13	24 263	8.5
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	1 421	.2	5	10 937	13.0
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	1 950	.2	5	12 712	15.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 437	.2	8	18 960	7.6
5072210	HARDWARE.	3 246	.4	17	16 204	20.0
5083200	**AUTOMOTIVE EQUIPMENT (CONT.)** GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	1 148	.1	8	10 956	10.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	4 158	.5	12	25 724	16.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	1 740	.2	10	15 658	11.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	442	.1	10	8 826	5.0
	COMMODITIES, N.E.C.	12 823	1.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	285	(Z)	8	7 039	4.0
	TIRES, TUBES (SIC 5014)					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 31					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 6,365					
	SALES REPORTED BY COMMODITY LINE.	36 398	100.0	15	(X)	(X)
5014100	TIRES AND TUBES, NEW.	31 252	85.9	15	36 398	85.9
	COMMODITIES, N.E.C.	4 977	13.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	169	.5	3	894	18.9
	DRUGS, DRUG PROPRIETARIES, DRUG. SUND. (SIC 5022)					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 207					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 35,700					
	SALES REPORTED BY COMMODITY LINE.	443 395	100.0	159	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	47 396	10.7	37	93 830	50.5
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	331 044	74.7	132	405 823	81.6
	PROPRIETARIES	117 329		32	176 611	66.4
	TOILETRIES, COSMETICS	63 341		50	151 746	41.7
	DRUGGIST SUNDRIES	49 652		43	140 895	35.2
	NOT REPORTED IN DETAIL.	100 722		(NA)	(NA)	(NA)
5022230	TOILET SOAPS.	1 121	.3	6	9 064	12.4
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	722	.2	5	21 800	3.3
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	1 623	.4	4	42 538	3.8
5049980	MISCELLANEOUS FOOD PRODUCTS	4 386	1.0	8	64 098	6.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	3 711	.8	7	49 850	7.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	DRUGS, DRUG PROPRIETARIES, DRUG. SUND. (CONT.)					
5072210	HARDWARE.	6 028	1.4	9	56 525	10.7
5086220	SCHOOL EQUIPMENT, SUPPLIES.	2 157	.5	14	69 896	3.1
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.	344	.1	6	7 256	4.7
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	1 350	.3	6	48 621	2.8
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	2 337	.5	5	57 402	4.1
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	8 508	1.9	11	66 961	12.7
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 512	.3	8	61 366	2.5
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	736	.2	7	19 166	3.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	2 533	.6	9	53 649	4.7
	COMMODITIES, N.E.C.	27 859	6.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	28	(Z)	3	692	4.0
	PAINTS, VARNISHES (SIC 5028)					
	ALL ESTABLISHMENTS. (NUMBER)	93				
	SALES NOT REPORTED BY COMMODITY LINE. ($1,000)	14,944				
	SALES REPORTED BY COMMODITY LINE.	87 257	100.0	71	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	79 658	91.3	71	87 257	91.3
5072210	HARDWARE.	363	.4	3	3 006	12.1
5072230	PAINTERS' SUPPLIES.	1 859	2.1	11	8 231	22.6
	COMMODITIES, N.E.C.	5 377	6.2	(NA)	(NA)	(NA)
	OTHER CHEMICALS, ALLIED PRODUCTS (SIC 5029)					
	ALL ESTABLISHMENTS. (NUMBER)	385				
	SALES NOT REPORTED BY COMMODITY LINE. ($1,000)	55,668				
	SALES REPORTED BY COMMODITY LINE.	457 029	100.0	294	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	1 412	.3	7	7 671	18.4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	342 555	75.0	250	393 356	87.1
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER.	23 305	5.1	20	37 060	62.9
5029130	OIL DRILLERS' MUD AND CHEMICALS	5 435	1.2	8	5 445	99.8
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	27 405	6.0	31	52 018	52.7
	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)					
5045100	CONFECTIONERY	1 718	.4	9	19 152	9.0
	CANDY, ALL KINDS.	1 366		7	16 880	8.1
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	297		4	12 495	2.4
	NOT REPORTED IN DETAIL.	55		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	5 811	1.3	19	35 086	16.6
	CANNED FRUITS, FRUIT JUICES	955		9	10 934	8.7
	CANNED VEGETABLES, VEGETABLE JUICES	2 583		11	14 140	18.3
	CANNED FISH, SEAFOOD.	1 070		6	14 195	7.5
	CANNED MEATS.	356		7	8 761	4.1
	NOT REPORTED IN DETAIL.	847		(NA)	(NA)	(NA)
5049500	FROZEN FOODS.	624	.1	8	10 710	5.8
5049950	GROCERIES, EXCEPT AS SPECIFIED.	4 191	.9	15	37 078	11.3
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS).	2 633		8	17 820	14.8
	NOT REPORTED IN DETAIL.	1 558		(NA)	(NA)	(NA)
5049980	MISCELLANEOUS FOOD PRODUCTS	4 590	1.0	7	18 218	25.2
5072230	PAINTERS' SUPPLIES.	269	.1	5	4 948	5.4
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	477	.1	5	5 732	8.3
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	2 539	.6	10	22 524	11.3
5099321	FERTILIZER, FERTILIZER MATERIALS.	4 164	.9	6	14 799	28.1
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	937	.2	5	7 117	13.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	3 366	.7	30	49 620	6.8
	COMMODITIES, N.E.C.	27 804	6.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	427	.1	13	8 308	5.1
	DRY GOODS, PIECE GOODS, NOTIONS (SIC 5032)					
	ALL ESTABLISHMENTS. (NUMBER)	560				
	SALES NOT REPORTED BY COMMODITY LINE. ($1,000)	235,686				
	SALES REPORTED BY COMMODITY LINE.	2 587 758	100.0	464	(X)	(X)
5032100	YARD OR PIECE GOODS	1 890 152	73.0	337	2 271 097	83.2
	COTTON FABRICS.	715 767		118	1 080 398	66.3
	RAYON, NYLON, OTHER MAN-MADE FABRICS.	253 521		101	630 340	40.2
	WOOL FABRICS.	212 155		79	258 227	82.2
	OTHER YARD GOODS (INC. COATED FABRICS).	44 466		36	212 086	21.0
	NOT REPORTED IN DETAIL.	664 243		(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	155 853	6.0	84	201 062	77.5

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TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)					
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS..	167 462	6.5	76	339 721	49.3
	KNIT FABRICS.	63 638		33	213 398	29.8
	YARNS (EXCEPT INDUSTRIAL)	21 562		12	166 329	13.0
	OTHER DRY GOODS	19 069		13	140 568	13.6
	NOT REPORTED IN DETAIL.	63 193		(NA)	(NA)	(NA)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	5 397	.2	11	44 270	12.2
	HOSIERY	408		4	12 891	3.2
	UNDERWEAR, NIGHTWEAR.	526		3	12 527	4.2
	SHIRTS (EXCEPT SPORTSWEAR).	2 247		4	11 677	19.2
	SPORTSWEAR.	716		3	9 060	7.9
	NOT REPORTED IN DETAIL.	1 500		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	7 831	.3	19	51 826	15.1
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . . .	9 646	.4	9	173 111	5.6
	HOSIERY	8 655		6	165 035	5.2
	UNDERWEAR, NIGHTWEAR.	362		5	9 928	3.6
	CORSETS, ALLIED GARMENTS.	568		3	8 040	7.1
	NOT REPORTED IN DETAIL.	61		(NA)	(NA)	(NA)
5072210	HARDWARE.	2 296	.1	12	21 101	10.9
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	16 739	.6	5	194 066	8.6
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	3 942	.2	5	130 108	3.0
5097110	HOUSEHOLD FURNITURE	2 798	.1	5	167 636	1.7
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	154 529	6.0	35	809 609	19.1
	BED SPREADS, COMFORTABLES, BLANKETS	13 632		8	291 219	4.7
	SHEETS, PILLOW CASES.	82 435		22	492 937	16.7
	TOWELS, WASH CLOTHS	50 328		5	153 377	32.8
	OTHER LINENS AND DOMESTICS.	3 750		5	127 327	2.9
	NOT REPORTED IN DETAIL.	4 384		(NA)	(NA)	(NA)
5097230	FLOOR COVERINGS	1 921	.1	5	177 668	1.1
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	1 551	.1	8	16 420	9.4
5099660	OTHER TEXTILE PRODUCTS.	16 244	.6	15	194 383	8.4
5099692	INDUSTRIAL YARNS.	6 521	.3	9	268 636	2.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	3 128	.1	14	24 606	12.7
	COMMODITIES, N.E.C.	140 657	5.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 091	(Z)	12	39 519	2.8
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (SIC 5035)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 1,132					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 185,283					
	SALES REPORTED BY COMMODITY LINE.	2 265 922	100.0	894	(X)	(X)

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	4)	(5)
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	7 162	.3	14	317 640	2.3
5032100	YARD OR PIECE GOODS	45 138	2.0	14	332 353	13.6
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	3 424	.2	13	322 287	1.1
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	603 733	26.6	327	1 040 009	58.1
	WORK CLOTHING, WORK GLOVES.	90 123		50	187 300	48.1
	HOSIERY	80 486		60	121 655	66.2
	UNDERWEAR, NIGHTWEAR.	21 970		50	89 001	24.7
	SUITS, COATS, TROUSERS, OVERCOATS	69 019		56	168 999	40.8
	SHIRTS (EXCEPT SPORTSWEAR).	35 004		42	122 671	28.5
	SPORTSWEAR.	100 038		104	212 649	47.0
	OTHER CLOTHING, FURNISHINGS	24 541		48	79 789	30.8
	NOT REPORTED IN DETAIL.	182 552		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	1 103 565	48.7	533	1 466 067	75.3
	DRESSES, SKIRTS, BLOUSES.	323 411		180	443 872	72.9
	SUITS, COATS (EXCEPT FUR)	62 043		57	194 936	31.8
	CHILDREN'S, INFANTS' WEAR	106 740		113	254 049	42.0
	OTHER APPAREL, ACCESSORIES.	104 778		100	276 661	37.9
	NOT REPORTED IN DETAIL.	506 593		(NA)	(NA)	(NA)
5035320	FUR CLOTHING.	22 384	1.0	22	86 812	25.8
5035330	FURS, RAW AND DRESSED	3 435	.2	5	3 562	96.4
5035340	MILLINERY, MILLINERY SUPPLIES	43 184	1.9	44	64 553	66.9
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . . .	270 610	11.9	126	706 817	38.3
	HOSIERY	151 351		71	286 020	52.9
	UNDERWEAR, NIGHTWEAR.	53 779		51	192 859	27.9
	CORSETS, ALLIED GARMENTS.	13 059		22	105 709	12.4
	NOT REPORTED IN DETAIL.	52 421		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	45 914	2.0	21	341 909	13.4
5072210	HARDWARE.	7 146	.3	8	315 741	2.3
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	3 704	.2	8	313 300	1.2
5097110	HOUSEHOLD FURNITURE	2 846	.1	8	311 436	.9
5097221	CURTAINS, DRAPERIES	3 466	.2	7	308 881	1.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	25 845	1.1	18	334 961	7.7
5097230	FLOOR COVERINGS	4 281	.2	6	312 469	1.4
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	19 640	.9	9	319 203	6.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	3 358	.1	8	320 570	1.0
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	6 651	.3	14	328 793	2.0
5099420	JEWELRY, SILVERWARE, TROPHIES	5 246	.2	19	385 190	1.4
5099691	LUGGAGE, SADDLERY, HARNESS.	1 581	.1	8	311 249	.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	4 278	.2	13	319 727	1.3
	COMMODITIES, N.E.C.	28 410	1.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	921	(Z)	12	82 415	1.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	FOOTWEAR (SIC 5039)					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 78					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 3,391					
	SALES REPORTED BY COMMODITY LINE.	141 753	100.0	69	(X)	(X)
5039100	SHOES, OTHER FOOTWEAR	139 832	98.6	69	141 753	98.6
	MEN'S, BOYS' SHOES.	19 062		26	37 077	51.4
	WOMEN'S, MISSES' SHOES.	61 733		32	76 127	81.1
	CHILDREN'S, INFANTS' SHOES.	8 867		17	26 472	33.5
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.). .	10 692		16	20 780	51.5
	NOT REPORTED IN DETAIL.	39 478		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 921	1.4	(NA)	(NA)	(NA)
	GENERAL-LINE GROCERIES (SIC 5042)					
	(NOT APPLICABLE)					
	DAIRY PRODUCTS (SIC 5043)					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 209					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 45,188					
	SALES REPORTED BY COMMODITY LINE.	960 358	100.0	171	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	940 500	97.9	171	960 358	97.9
	BUTTER.	207 855		47	398 416	52.2
	CHEESE.	40 188		52	209 428	19.2
	ICE CREAM, ICES	7 814		20	110 729	7.1
	MILK, CREAM (FLUID)	479 049		90	566 414	84.6
	OTHER DAIRY PRODUCTS.	105 273		46	373 875	28.2
	NOT REPORTED IN DETAIL.	100 321		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	1 507	.2	6	15 086	10.0
	CURED, BOILED, SMOKED MEATS	1 045		3	10 991	9.5
	NOT REPORTED IN DETAIL.	462		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	2 950	.3	10	16 719	17.6
	CANNED FRUITS, FRUIT JUICES	1 021		4	9 675	10.6
	CANNED VEGETABLES, VEGETABLE JUICES	508		4	5 655	9.0
	CANNED FISH, SEAFOOD.	427		4	7 066	6.0
	CANNED MEATS.	290		4	6 244	4.6
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD .	570		4	7 066	8.1
	NOT REPORTED IN DETAIL.	134		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED.	2 737	.3	17	46 000	6.0
	MARGARINE, BUTTER SUBSTITUTES	168		4	22 202	.8
	COOKING OILS (INC. VEGETABLE SHORTENINGS) .	824		6	7 908	10.4
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS).	1 060		8	20 538	5.2
	NOT REPORTED IN DETAIL.	685		(NA)	(NA)	(NA)
5049980	MISCELLANEOUS FOOD PRODUCTS	1 215	.1	5	14 829	8.2
	DAIRY PRODUCTS (CONT.)					
	COMMODITIES, N.E.C.	11 165	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	284	(Z)	4	7 111	4.0
	POULTRY, POULTRY PRODUCTS (SIC 5044)					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 104					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 29,628					
	SALES REPORTED BY COMMODITY LINE.	283 135	100.0	78	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	750	.3	8	13 553	5.5
	BUTTER.	528		4	9 160	5.8
	CHEESE.	140		3	8 956	1.6
	NOT REPORTED IN DETAIL.	82		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	60 438	21.3	39	70 620	85.6
5044120	POULTRY	212 848	75.2	60	248 775	85.6
	LIVE POULTRY.	74 553		21	80 910	92.1
	DRESSED POULTRY, RESALES.	122 988		29	146 273	84.1
	NOT REPORTED IN DETAIL.	15 307		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	4 501	1.6	7	30 699	14.7
	SAUSAGE, MEAT LOAVES.	2 703		3	14 557	18.6
	OTHER MEAT (INCLUDING GAME)	584		3	2 699	21.6
	NOT REPORTED IN DETAIL.	1 214		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	409	.1	6	8 508	4.8
	FRESH FRUITS, BERRIES, MELONS	358		5	8 371	4.3
	NOT REPORTED IN DETAIL.	51		(NA)	(NA)	(NA)
5049500	FROZEN FOODS.	2 771	1.0	8	30 926	9.0
	FROZEN POULTRY (PACKAGED ONLY).	2 189		5	20 653	10.6
	FROZEN MEATS (PACKAGED ONLY).	515		3	10 208	5.0
	NOT REPORTED IN DETAIL.	67		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 368	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	50	(Z)	3	4 540	1.1
	CONFECTIONERY (SIC 5045)					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 233					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 57,796					
	SALES REPORTED BY COMMODITY LINE.	240 659	100.0	171	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONFECTIONERY (CONT.)					
5045100	CONFECTIONERY	225 416	93.7	171	240 659	93.7
	CANDY, ALL KINDS	161 692		133	187 569	86.2
	CHEWING GUM	6 225		37	48 769	12.8
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	2 128		14	15 686	13.6
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	12 362		34	41 578	29.7
	NOT REPORTED IN DETAIL	43 009		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	1 229	.5	13	17 232	7.1
5049300	CANNED, BOTTLED FOODS	1 902	.8	12	10 666	17.8
	CANNED FRUITS, FRUIT JUICES	836		4	5 972	14.0
	CANNED VEGETABLES, VEGETABLE JUICES	592		5	5 027	11.8
	CANNED FISH, SEAFOOD	237		4	1 701	13.9
	CANNED MEATS	193		5	4 454	4.3
	NOT REPORTED IN DETAIL	44		(NA)	(NA)	(NA)
5049420	TEA	133	.1	4	1 858	7.2
5049500	FROZEN FOODS	174	.1	5	5 264	3.3
5049950	GROCERIES, EXCEPT AS SPECIFIED	3 179	1.3	20	22 577	14.1
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	560		4	2 784	20.1
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	1 789		11	9 604	18.6
	NOT REPORTED IN DETAIL	830		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED	1 341	.6	8	10 662	12.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	604	.3	7	7 731	7.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	742	.3	16	16 264	4.6
	COMMODITIES, N.E.C.	5 843	2.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	96	(Z)	4	3 609	2.7
	FISH, SEAFOODS (SIC 5046)					
	ALL ESTABLISHMENTS (NUMBER)	71				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	12,604				
	SALES REPORTED BY COMMODITY LINE	80 006	100.0	50	(X)	(X)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	56 892	71.1	50	80 006	71.1
5049500	FROZEN FOODS	16 048	20.1	10	34 606	46.4
	FROZEN VEGETABLES	112		3	15 544	.7
	FROZEN POULTRY (PACKAGED ONLY)	394		3	15 544	2.5
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	15 318		9	31 611	48.5
	NOT REPORTED IN DETAIL	224		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	6 883	8.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	183	.2	3	5 263	3.8
	MEATS, MEAT PRODUCTS (SIC 5047)					
	ALL ESTABLISHMENTS (NUMBER)	134				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	63,360				
	SALES REPORTED BY COMMODITY LINE	747 033	100.0	104	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	1 358	.2	14	38 601	3.5
	BUTTER	156		3	5 767	2.7
	CHEESE	1 075		11	30 139	3.6
	OTHER DAIRY PRODUCTS	85		3	6 096	1.4
	NOT REPORTED IN DETAIL	42		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	721 637	96.6	104	747 033	96.6
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	475 704		65	507 982	93.6
	CURED, BOILED, SMOKED MEATS	20 601		21	50 213	41.0
	SAUSAGE, MEAT LOAVES	2 702		12	26 716	10.1
	LARD	11 371		14	105 946	10.7
	OTHER MEAT (INCLUDING GAME)	3 435		8	17 278	19.9
	NOT REPORTED IN DETAIL	207 824		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	9 468	1.3	18	54 919	17.2
	CANNED FRUITS, FRUIT JUICES	3 729		4	22 813	16.3
	CANNED FISH, SEAFOOD	283		4	13 654	2.1
	CANNED MEATS	4 911		14	49 329	10.0
	NOT REPORTED IN DETAIL	545		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	3 394	.5	12	32 406	10.5
	FROZEN JUICES	169		3	8 976	1.9
	FROZEN VEGETABLES	358		4	9 387	3.8
	FROZEN POULTRY (PACKAGED ONLY)	815		6	22 046	3.7
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	1 161		6	12 000	9.7
	FROZEN MEATS (PACKAGED ONLY)	373		4	8 169	4.6
	FROZEN PREPARED FOODS, BAKED GOODS	506		6	12 100	4.2
	NOT REPORTED IN DETAIL	12		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 052	.1	11	34 750	3.0
	MARGARINE, BUTTER SUBSTITUTES	39		3	6 272	.6
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	101		4	18 868	.5
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	517		4	10 150	5.1
	NOT REPORTED IN DETAIL	395		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	10 032	1.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	92	(Z)	3	2 142	4.3
	FRESH FRUITS, VEGETABLES (SIC 5048)					
	ALL ESTABLISHMENTS (NUMBER)	1,085				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	157,203				
	SALES REPORTED BY COMMODITY LINE	1 930 736	100.0	902	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	FRESH FRUITS, VEGETABLES (CONT.)					
5048100	FRESH FRUITS, VEGETABLES, BERRIES	1 868 073	96.8	902	1 930 736	96.8
	FRESH FRUITS, BERRIES, MELONS	1 204 928		601	1 496 265	80.5
	FRESH VEGETABLES	405 831		364	704 164	57.6
	NOT REPORTED IN DETAIL	257 314		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	35 822	1.9	32	195 334	18.3
	CANNED FRUITS, FRUIT JUICES	35 533		30	192 679	18.4
	NOT REPORTED IN DETAIL	289		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	6 952	.4	12	26 263	26.5
5049940	DRIED FRUITS	3 935	.2	23	22 265	17.7
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 847	.1	9	20 990	8.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 521	.1	19	43 063	3.5
5099321	FERTILIZER, FERTILIZER MATERIALS	1 064	.1	16	12 931	8.2
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	1 658	.1	15	33 916	4.9
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	2 058	.1	8	29 120	7.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 092	.1	15	9 421	11.6
	COMMODITIES, N.E.C.	3 124	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 590	.2	33	61 084	5.9
	OTHER GROCERIES AND RELATED PRODUCTS (SIC 5049)					
	ALL ESTABLISHMENTS (NUMBER)			2,561		
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	735,009				
	SALES REPORTED BY COMMODITY LINE	7 750 337	100.0	2 094	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	4 711	.1	67	407 178	1.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	15 802	.2	140	747 251	2.1
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	12 560	.2	47	189 152	6.6
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	93 033	1.2	341	1 559 200	6.0
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	41 054	.5	225	961 032	4.3
	BUTTER	10 832		20	217 698	5.0
	CHEESE	16 881		109	461 612	3.7
	ICE CREAM, ICES	344		12	60 673	.6
	MILK, CREAM (FLUID)	379		8	37 766	1.0
	OTHER DAIRY PRODUCTS	10 339		96	393 364	2.6
	NOT REPORTED IN DETAIL	2 279		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	82 873	1.1	501	1 909 029	4.3
	CANDY, ALL KINDS	51 194		289	1 270 557	4.0
	CHEWING GUM	971		13	86 194	1.1
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	4 148		90	442 738	.9
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	17 952		203	727 933	2.5
	NOT REPORTED IN DETAIL	8 608		(NA)	(NA)	(NA)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	3 873	.1	42	99 827	3.9
5047100	MEATS, PROVISIONS	22 217	.3	103	346 763	6.4
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	4 175		38	123 332	3.4
	CURED, BOILED, SMOKED MEATS	2 746		28	114 136	2.4
	SAUSAGE, MEAT LOAVES	1 443		12	28 895	5.0
	LARD	9 668		16	47 586	20.3
	OTHER MEAT (INCLUDING GAME)	2 026		15	67 656	3.0
	NOT REPORTED IN DETAIL	2 159		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	43 710	.6	56	273 160	16.0
	FRESH FRUITS, BERRIES, MELONS	30 734		33	229 489	13.4
	FRESH VEGETABLES	12 062		17	176 071	6.9
	NOT REPORTED IN DETAIL	914		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	99 898	1.3	221	680 269	14.7
5049300	CANNED, BOTTLED FOODS	2 284 102	29.5	1 399	4 911 886	46.5
	CANNED FRUITS, FRUIT JUICES	557 026		863	3 301 977	16.9
	CANNED VEGETABLES, VEGETABLE JUICES	614 373		909	3 267 530	18.8
	CANNED FISH, SEAFOOD	263 986		673	2 538 450	10.4
	CANNED MEATS	140 008		524	1 607 221	8.7
	CANNED MILK	26 402		136	582 592	4.5
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	135 189		354	1 502 138	9.0
	NOT REPORTED IN DETAIL	547 118		(NA)	(NA)	(NA)
5049410	COFFEE	401 907	5.2	210	1 168 876	34.4
	GREEN COFFEE	276 118		42	484 884	56.9
	SOLUBLE COFFEE	10 291		93	540 183	1.9
	ROASTED COFFEE (EXCEPT SOLUBLE)	23 865		97	455 871	5.2
	NOT REPORTED IN DETAIL	91 633		(NA)	(NA)	(NA)
5049420	TEA	49 466	.6	86	471 282	10.5
5049500	FROZEN FOODS	1 201 672	15.5	902	3 421 998	35.1
	FROZEN FRUITS	137 470		296	1 468 824	9.4
	FROZEN JUICES	125 195		364	1 714 809	7.3
	FROZEN VEGETABLES	254 078		357	1 662 863	15.3
	FROZEN POULTRY (PACKAGED ONLY)	41 746		140	604 599	6.9
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	181 825		343	1 399 254	13.0
	FROZEN MEATS (PACKAGED ONLY)	60 605		193	687 218	8.8
	FROZEN PREPARED FOODS, BAKED GOODS	143 783		365	1 607 870	8.9
	OTHER PACKAGED FROZEN FOODS	47 613		196	1 053 028	4.5
	NOT REPORTED IN DETAIL	209 357		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	60 431	.8	159	748 625	8.1
5049910	SANDWICHES, SNACK ITEMS	7 332	.1	57	307 014	2.4
5049920	FLOUR, RELATED PRODUCTS	139 561	1.8	269	1 103 128	12.7
5049930	SUGAR (REFINED)	1 097 717	14.2	367	1 866 007	58.8
5049940	DRIED FRUITS	50 904	.7	269	984 252	5.2
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 200 612	15.5	1 157	4 108 625	29.2
5049970	NUTS (EDIBLE, UNSHELLED)	42 971	.6	17	67 545	63.6
5049980	MISCELLANEOUS FOOD PRODUCTS	338 382	4.4	351	1 331 910	25.4
5059910	PEANUTS, UNROASTED	7 125	.1	52	178 853	4.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	8 406	.1	41	338 600	2.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
5087200	CUSTODIAL (JANITORS') SUPPLIES	13 097	.2	85	366 825	3.6
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	9 050	.1	10	107 950	8.4
5095212	WINES	5 316	.1	14	135 152	3.9
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	19 230	.2	128	581 137	3.3
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	51 249	.7	306	1 389 418	3.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	11 961	.2	67	162 283	7.4
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	79 083	1.0	334	1 331 895	5.9
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	18 427	.2	14	167 347	11.0
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	4 820	.1	52	240 587	2.0
5099670	FOOD, BEVERAGE BASIC MATERIALS	54 558	.7	222	894 823	6.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	95 863	1.2	355	1 479 158	6.5
	COMMODITIES, N.E.C.	70 376	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6 988	.1	29	109 108	6.4
	COTTON (SIC 505, PART)					
	ALL ESTABLISHMENTS (NUMBER) 194					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 35,770					
	SALES REPORTED BY COMMODITY LINE	1 179 401	100.0	159	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS	1 171 460	99.3	159	1 179 401	99.3
5099800	COMMODITY CREDIT CORPORATION	1 750	.1	4	18 461	9.5
	COMMODITIES, N.E.C.	5 790	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	401	(Z)	8	43 006	.9
	GRAIN (SIC 505, PART)					
	ALL ESTABLISHMENTS (NUMBER) 253					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 96,465					
	SALES REPORTED BY COMMODITY LINE	2 131 693	100.0	211	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	2 056 144	96.5	211	2 132 693	96.5
	GRAIN (CONT.)					
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	11 212	.5	17	100 209	11.2
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	1 222		4	15 721	7.8
	FEEDS BOUGHT AND SOLD	9 443		13	73 520	12.8
	NOT REPORTED IN DETAIL	547		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	23 052	1.1	28	229 231	10.1
5099330	SEEDS	1 585	.1	7	19 274	8.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 469	.1	10	113 284	2.2
5099800	COMMODITY CREDIT CORPORATION	4 092	.2	19	109 199	3.7
	COMMODITIES, N.E.C.	29 824	1.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 315	.2	28	335 013	1.0
	LIVESTOCK, EXCEPT HORSES AND MULES (SIC 505, PART)					
	ALL ESTABLISHMENTS (NUMBER) 1,997					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 565,819					
	SALES REPORTED BY COMMODITY LINE	8 245 601	100.0	1 671	(X)	(X)
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	8 198 409	99.4	1 671	8 245 601	99.4
	CATTLE, CALVES	4 656 359		1 224	5 932 388	78.5
	SHEEP, LAMBS	414 571		579	3 390 202	12.2
	HOGS	1 184 520		859	4 329 736	27.4
	OTHER LIVESTOCK	149 661		86	320 087	46.8
	NOT REPORTED IN DETAIL	1 793 298		(NA)	(NA)	(NA)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	16 404	.2	186	514 344	3.2
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	11 165	.1	110	444 302	2.5
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	2 283		12	53 746	4.2
	FEEDS BOUGHT AND SOLD	7 169		56	261 569	2.7
	NOT REPORTED IN DETAIL	1 713		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	14 384	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5 239	.1	83	333 933	1.6
	MISCELLANEOUS FARM PRODUCTS (SIC 505, PART)					
	ALL ESTABLISHMENTS (NUMBER) 808					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 171,404					
	SALES REPORTED BY COMMODITY LINE	1 868 261	100.0	653	(X)	(X)
5049980	MISCELLANEOUS FOOD PRODUCTS	2 224	.1	4	22 477	9.9

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	MISCELLANEOUS FARM PRODUCTS (CONT.)					
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	10 178	.5	6	56 516	18.0
5059100	HIDES, SKINS, PELTS	286 636	15.3	91	307 887	93.1
5059200	TOBACCO (LEAF)	1 188 764	63.6	448	1 191 735	99.8
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	200 481	10.7	72	227 040	88.3
	RAW WOOL	178 079		67	219 899	81.0
	WOOL TOPS, NOILS, OTHER	14 636		13	84 275	17.4
	NOT REPORTED IN DETAIL	7 766		(NA)	(NA)	(NA)
5059910	PEANUTS, UNROASTED	27 294	1.5	10	33 265	82.1
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	81 644	4.4	45	91 616	89.1
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 524	.1	13	13 532	11.3
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	206		4	3 817	5.4
	FEEDS BOUGHT AND SOLD	1 169		10	10 523	11.1
	NOT REPORTED IN DETAIL	149		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	15 280	.8	6	56 819	26.9
	COMMODITIES, N.E.C.	49 352	2.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4 884	.3	26	134 331	3.6
	ELECTRICAL SUPPLIES, APPARATUS (SIC 5063)					
	ALL ESTABLISHMENTS (NUMBER)	1,020				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	128,051				
	SALES REPORTED BY COMMODITY LINE	778 326	100.0	793	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	702 008	90.2	779	752 943	93.2
	INTERIOR WIRING, CONSTRUCTION MATERIALS	221 936		302	328 439	67.6
	OUTSIDE CONSTRUCTION MATERIALS	82 423		158	183 038	45.0
	LIGHTING FIXTURES	72 120		204	180 903	39.9
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	14 080		39	42 407	33.2
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	147 499		251	253 792	58.1
	NOT REPORTED IN DETAIL	163 950		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	27 838	3.6	38	47 210	59.0
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	1 239	.2	6	5 833	21.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	874	.1	7	6 142	14.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	11 975	1.5	68	69 485	17.2
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	1 518		10	11 216	13.5
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	7 402		25	25 906	28.6
	ACCESSORIES (INC. TESTING EQUIPMENT)	829		10	13 224	6.3
	INTERCOMMUNICATION AND SOUND EQUIPMENT	274		8	6 606	4.1
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL	1 751 201		24 (NA)	26 062 (NA)	6.7 (NA)
5072210	HARDWARE	3 057	.4	9	17 743	17.2
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	4 234	.5	49	51 199	8.3
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	1 242	.2	14	7 421	16.7
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	2 029	.3	7	7 480	27.1
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 133	.3	13	8 229	25.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 229	.3	23	18 233	12.2
	COMMODITIES, N.E.C.	18 299	2.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 169	.2	16	10 958	10.7
	ELECTRICAL APPLIANCES, TV, RADIO SETS (SIC 5064)					
	ALL ESTABLISHMENTS (NUMBER)	215				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	24,597				
	SALES REPORTED BY COMMODITY LINE	272 255	100.0	185	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	303	.1	5	4 736	6.4
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	330	.1	5	11 014	3.0
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	1 330	.5	5	12 220	10.9
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	1 186	.4	13	22 515	5.3
	INTERIOR WIRING, CONSTRUCTION MATERIALS	280		4	14 374	1.9
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	656		5	3 993	16.4
	NOT REPORTED IN DETAIL	250		(NA)	(NA)	(NA)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	114 089	41.9	101	156 049	73.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	20 234	7.4	40	77 549	26.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	86 446	31.8	102	168 973	51.2
5064140	ROOM AIR CONDITIONERS	6 102	2.2	14	34 530	17.7
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	5 267	1.9	17	31 850	16.5
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	1 328		8	20 361	6.5
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	422		5	8 001	5.3
	ACCESSORIES (INC. TESTING EQUIPMENT)	735		4	8 030	9.2
	INTERCOMMUNICATION AND SOUND EQUIPMENT	236		4	4 371	5.4
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL	1 986 560		4 (NA)	8 065 (NA)	24.6 (NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)					
5072210	HARDWARE	4 669	1.7	17	34 537	13.5
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	334	.1	7	8 180	4.1
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	315	.1	4	16 606	1.9
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	145	.1	6	4 487	3.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	144	.1	4	2 984	4.8
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	767	.3	10	24 856	3.1
5097110	HOUSEHOLD FURNITURE	1 283	.5	12	22 672	5.7
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	690	.3	9	11 553	6.0
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	988	.4	8	12 798	7.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	7 818	2.9	36	64 017	12.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	1 662	.6	14	22 606	7.4
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 223	.4	9	21 632	5.7
5099420	JEWELRY, SILVERWARE, TROPHIES	1 223	.4	15	26 326	4.6
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	1 050	.4	9	19 041	5.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 823	1.0	20	39 600	7.1
	COMMODITIES, N.E.C.	11 098	4.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	736	.3	7	19 382	3.8
	ELECTRONIC PARTS, EQUIPMENT (SIC 5065)					
	ALL ESTABLISHMENTS (NUMBER) 1,341					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 169,222					
	SALES REPORTED BY COMMODITY LINE	1 399 774	100.0	1 106	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 124	.1	7	11 498	9.8
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	15 817	1.1	63	106 658	14.8
	INTERIOR WIRING, CONSTRUCTION MATERIALS	3 206		12	29 330	10.9
	OUTSIDE CONSTRUCTION MATERIALS	558		5	13 685	4.1
	LIGHTING FIXTURES	313		4	5 212	6.0
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	1 373		7	14 097	9.7
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	9 289		43	76 698	12.1
	NOT REPORTED IN DETAIL	1 078		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	3 301	.2	11	17 513	18.8
	ELECTRONIC PARTS, EQUIPMENT (CONT.)					
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	6 559	.5	30	56 886	11.5
	TELEVISION SETS	1 225		9	14 876	8.2
	CONSOLE RADIOS AND RECORD PLAYERS	1 876		12	18 013	10.4
	OTHER MAJOR APPLIANCES (INCLUDING GAS)	374		6	4 897	7.6
	NOT REPORTED IN DETAIL	3 084		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	3 840	.3	31	49 679	7.7
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	1 349 198	96.4	1 106	1 399 774	96.4
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	137 279		253	343 722	39.9
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	534 048		568	757 289	70.5
	ACCESSORIES (INC. TESTING EQUIPMENT)	108 646		255	318 816	34.1
	INTERCOMMUNICATION AND SOUND EQUIPMENT	48 524		150	183 776	26.4
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	186 484		322	355 084	52.5
	NOT REPORTED IN DETAIL	334 217		(NA)	(NA)	(NA)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	763	.1	5	4 169	18.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 908	.2	20	27 361	10.6
	COMMODITIES, N.E.C.	14 818	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 446	.1	27	35 740	4.0
	HARDWARE (SIC 5072)					
	ALL ESTABLISHMENTS (NUMBER) 390					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 61,377					
	SALES REPORTED BY COMMODITY LINE	292 059	100.0	292	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	688	.2	10	7 526	9.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	3 452	1.2	13	22 687	15.2
5072210	HARDWARE	237 496	81.3	277	273 190	86.9
5072230	PAINTERS' SUPPLIES	5 647	1.9	19	17 538	32.2
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	2 475	.8	15	14 367	17.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	2 341	.8	11	12 006	19.5
5084940	ROPE, CORDAGE, TWINE	2 287	.8	9	12 201	18.7
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	811	.3	12	5 884	13.8
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	2 667	.9	16	22 106	12.1

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	HARDWARE (CONT.)					
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	2 947	1.0	21	19 056	15.5
	WIRE--PLAIN, COATED, BARBED, TWISTED	1 374		6	8 052	17.1
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	733		9	5 410	13.5
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES	34		4	4 171	.8
	NOT REPORTED IN DETAIL	806		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	702	.2	7	6 365	11.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	4 187	1.4	15	18 826	22.2
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	2 195	.8	7	13 048	16.8
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	2 370	.8	14	28 679	8.3
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	888	.3	6	19 349	4.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 100	.4	12	11 444	9.6
	COMMODITIES, N.E.C.	18 850	6.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	956	.3	8	19 350	4.9
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 5074)					
	ALL ESTABLISHMENTS (NUMBER)	882				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	106,184				
	SALES REPORTED BY COMMODITY LINE	514 318	100.0	646	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	565	.1	4	4 405	12.8
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	1 723	.3	11	8 974	19.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 471	.3	6	7 675	19.2
5064140	ROOM AIR CONDITIONERS	298	.1	9	11 883	2.5
5072210	HARDWARE	2 005	.4	21	18 096	11.1
	BUILDERS' HARDWARE	106		3	2 915	3.6
	HAND TOOLS (INC. POWER DRIVEN); CUTLERY	1 154		6	7 656	15.1
	ALL OTHER HARDWARE	95		7	5 411	1.8
	NOT REPORTED IN DETAIL	650		(NA)	(NA)	(NA)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	90 411	17.6	227	158 208	57.1
	WARM-AIR FURNACES (ALL FUELS)	19 537		62	44 893	43.5
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	4 084		34	23 435	17.4
	DUCTS, REGISTERS, FITTINGS; ACCESSORIES	22 619		76	50 609	44.7
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	1 968		19	14 110	13.9
	OTHER WARM-AIR HEATING EQUIPMENT	1 511		23	11 651	13.0
	NOT REPORTED IN DETAIL	40 692		(NA)	(NA)	(NA)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	6 294	1.2	17	11 202	56.2
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	99 256	19.3	263	162 485	61.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	265 517	51.6	335	319 741	83.0
	PIPE, FITTINGS, VALVES	104 677		148	169 743	61.7
	PLUMBING FIXTURES	41 623		89	114 508	36.3
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	14 996		65	57 983	25.9
	OTHER PLUMBING EQUIPMENT, SUPPLIES	42 480		132	136 167	31.2
	NOT REPORTED IN DETAIL	61 741		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	9 142	1.8	71	55 244	16.5
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	759		17	12 133	6.3
	RESIDENTIAL AND COMMERCIAL (5-20HP)	1 460		24	19 790	7.4
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	5 041		34	30 611	16.5
	NOT REPORTED IN DETAIL	1 882		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	1 473	.3	12	7 829	18.8
	BEVERAGE, DRINKING, WATER COOLERS	1 061		6	3 873	27.4
	OTHER REFRIGERATION EQUIPMENT	108		3	2 506	4.3
	NOT REPORTED IN DETAIL	304		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	3 270	.6	13	10 999	29.7
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	5 968	1.2	57	32 710	18.2
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	825	.2	10	7 130	11.6
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	3 920	.8	29	25 588	15.3
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	3 828	.7	35	23 293	16.4
5091215	CAST IRON-SOIL PIPE, TUBING	3 589	.7	24	24 538	14.6
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	2 220	.4	18	18 603	11.9
	TUBING (MECHANICAL AND PRESSURE)	350		5	3 269	10.7
	STANDARD STEEL PIPE	1 684		9	13 743	12.3
	NOT REPORTED IN DETAIL	186		(NA)	(NA)	(NA)
5098299	OTHER BUILDING MATERIALS	676	.1	9	6 784	10.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 910	.4	26	18 979	10.1
	COMMODITIES, N.E.C.	9 138	1.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	819	.2	29	16 488	5.0
	AIR CONDITIONING, REFRIG. EQUIP, SUPPL. (SIC 5077)					
	ALL ESTABLISHMENTS (NUMBER)	289				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	72,336				
	SALES REPORTED BY COMMODITY LINE	306 504	100.0	222	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AIR CONDITIONING, REFRIG. EQUIP, SUPPL. (CONT.)					
5064140	ROOM AIR CONDITIONERS	1 156	.6	6	6 741	17.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	9 487	4.6	73	68 245	13.9
	WARM-AIR FURNACES (ALL FUELS)	728		26	27 922	2.6
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	2 760		25	26 334	10.5
	DUCTS, REGISTERS, FITTINGS; ACCESSORIES	1 597		18	9 423	16.9
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	511		10	9 318	5.5
	OTHER WARM-AIR HEATING EQUIPMENT	430		8	6 734	6.4
	NOT REPORTED IN DETAIL	3 461		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	11 063	5.4	73	62 236	17.8
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	2 081	1.0	24	17 949	11.6
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	83 812	40.6	144	117 139	71.5
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	7 766		44	46 911	16.6
	RESIDENTIAL AND COMMERCIAL (5-20HP)	6 869		51	55 231	12.4
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	48 617		90	77 542	62.7
	NOT REPORTED IN DETAIL	20 560		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	27 027	13.1	54	34 600	78.1
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	65 018	31.5	71	92 601	70.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	836	.4	7	9 800	8.5
	ELECTRICAL COOKING, FOOD SERVICE EQPT.	511		5	3 349	15.3
	NOT REPORTED IN DETAIL	325		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	821	.4	12	5 944	13.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	999	.5	6	9 717	10.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	526	.3	10	8 031	6.5
	COMMODITIES, N.E.C.	3 543	1.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	135	.1	9	11 883	1.1
	COMMERCIAL MACHINES, EQUIPMENT (SIC 5082, PART)					
	ALL ESTABLISHMENTS (NUMBER)	380				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	33,515				
	SALES REPORTED BY COMMODITY LINE	127 770	100.0	276	(X)	(X)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	713	.6	10	5 180	13.8
5081100	OFFICE MACHINES AND EQUIPMENT	43 750	34.2	144	48 718	89.8
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	25 664	20.1	51	34 786	73.8
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)					
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	2 900	2.3	26	4 295	67.5
	CASH REGISTERS	413		10	1 074	38.5
	COIN-OPERATED MACHINES	641		3	688	93.2
	OTHER STORE AND SERVICE MACHINES	602		7	777	77.5
	NOT REPORTED IN DETAIL	1 244		(NA)	(NA)	(NA)
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	1 363	1.1	19	2 430	56.1
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	8 082	6.3	24	10 845	74.5
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	22 616	17.7	36	24 749	91.4
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	1 243	1.0	6	6 690	18.6
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	687	.5	8	8 363	8.2
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	469		5	2 232	21.0
	NOT REPORTED IN DETAIL	218		(NA)	(NA)	(NA)
5086220	SCHOOL EQUIPMENT, SUPPLIES	178	.1	7	1 374	13.0
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	429	.3	32	5 224	8.2
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	1 403	1.1	18	12 402	11.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	778	.6	12	12 532	6.2
	COMMODITIES, N.E.C.	15 325	12.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 639	2.1	74	21 654	12.2
	CONSTRUCTION MACHINERY, EQUIPMENT (SIC 5082, PART)					
	ALL ESTABLISHMENTS (NUMBER)	118				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	9,065				
	SALES REPORTED BY COMMODITY LINE	106 003	100.0	83	(X)	(X)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	79 301	74.8	83	106 063	74.8
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	24 133		24	54 919	43.9
	2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS	3 430		5	28 576	12.0
	TRACTOR SHOVEL LOADERS	2 594		10	36 277	7.2
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	10 241		20	53 786	19.0
	POWER CRANES, DRAGLINES, SHOVELS-PARTS	3 426		16	28 114	12.2
	BITUMINOUS MIXERS, PAVERS, RELATED EQPT.	2 158		10	9 847	21.9
	CONCRETE MIXERS, PAVERS, RELATED EQPT.	709		9	4 822	14.7
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS	4 238		11	35 007	12.1
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	12 267		36	51 680	23.7
	NOT REPORTED IN DETAIL	16 105		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	4 616	4.4	13	28 773	16.0
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	527		4	18 333	2.9
	CRANES, DERRICKS, HOISTS, WINCHES	926		4	19 949	4.6
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	2 274		7	22 637	10.0
	NOT REPORTED IN DETAIL	889		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	710	.7	6	21 269	3.3
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	1 136	1.1	8	29 634	3.8
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	1 136		8	29 634	3.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	3 604	3.4	5	22 073	16.3
	COMMODITIES, N.E.C.	15 235	14.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 401	1.3	16	25 537	5.5
	INDUSTRIAL MACHINERY, EQUIPMENT (SIC 5082, PART)					
	ALL ESTABLISHMENTS (NUMBER) 1,953					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 179,747					
	SALES REPORTED BY COMMODITY LINE	1 346 435	100.0	1 484	(X)	(X)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	1 821	.1	6	16 504	11.0
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 358	.1	11	15 820	8.6
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	3 035	.2	13	90 962	3.3
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	1 202	.1	25	17 757	6.8
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	779	.1	7	5 066	15.4
5072210	HARDWARE	1 714	.1	12	15 381	11.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	1 540	.1	19	11 109	13.9
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	2 360	.2	37	29 949	7.9
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	1 427	.1	20	12 002	11.9
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	1 906	.1	18	11 659	16.3
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	4 874	.4	21	30 552	16.0
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	196		4	9 465	2.1
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	453		4	11 978	3.8
	POWER CRANES, DRAGLINES, SHOVELS-PARTS	926		5	8 956	10.3
	CONCRETE MIXERS, PAVERS, RELATED EQPT.	1 246		3	4 159	30.0
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	441		10	15 293	2.9
	NOT REPORTED IN DETAIL	1 612		(NA)	(NA)	(NA)
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	38 388	2.9	96	52 658	72.9
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.	5 583		19	11 602	48.1
	OTHER FOOD PROCESSING MACHINERY, EQPT.	27 044		74	39 906	67.8
	NOT REPORTED IN DETAIL	5 761		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	390 414	29.0	601	556 357	70.2
	ENGINES (INC. INTERNAL COMBUS), TURBINES	43 655		85	85 184	51.2
	COMPRESSORS, PUMPS	31 598		142	116 645	27.1
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	8 362		42	33 708	24.8
	ELEVATORS	2 232		8	5 954	37.5
	CRANES, DERRICKS, HOISTS, WINCHES	9 324		47	45 304	20.6
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	30 265		56	59 322	51.0
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	14 959		90	54 690	27.4
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	94 597		218	172 591	54.8
	NOT REPORTED IN DETAIL	155 422		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	92 109	6.8	204	168 722	54.6
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	331 547	24.6	364	377 401	87.9
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	239 861		260	283 562	84.6
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	46 226		128	121 988	37.9
	NOT REPORTED IN DETAIL	45 460		(NA)	(NA)	(NA)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	52 125	3.9	101	86 513	60.3
	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	38 941		72	67 479	57.7
	REFINING--BLENDERS, PROPORTIONING	8 382		31	31 498	26.6
	NOT REPORTED IN DETAIL	4 802		(NA)	(NA)	(NA)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	13 493	1.0	17	16 395	82.3
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	35 647	2.6	84	55 818	63.9
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	11 451	.9	71	79 067	14.5
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	1 190		12	7 014	17.0
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING	3 768		22	27 782	13.6
	USED OIL WELL REFINING MACHINERY, EQPT.	120		4	16 595	.7
	OTHER USED OR REBUILT MACHINERY, EQPT.	4 084		34	26 895	15.2
	NOT REPORTED IN DETAIL	2 289		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	255 325	19.0	284	332 111	76.9
	PAPER INDUSTRY MACHINERY	28 910		30	52 846	54.7
	TEXTILE INDUSTRY MACHINERY	28 391		44	58 253	48.7
	WOOD WORKING MACHINERY	15 442		26	24 930	61.9
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	114 807		126	170 329	67.4
	NOT REPORTED IN DETAIL	67 775		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	3 152	.2	31	65 181	4.8
	BALL, ROLLER BEARINGS	1 444		13	40 643	3.6
	OTHER POWER TRANSMISSION EQUIPMENT.	1 395		19	33 149	4.2
	NOT REPORTED IN DETAIL.	313		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	5 112	.4	61	58 129	8.8
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	3 269	.2	22	35 952	9.1
	GAS WELDING SUPPLIES, EQPT. (INC. GASES). .	859		8	20 883	4.1
	ARC WELDING SUPPLIES AND EQUIPMENT.	631		5	18 035	3.5
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT .	1 753		11	16 400	10.7
	NOT REPORTED IN DETAIL.	26		(NA)	(NA)	(NA)
5084910	ABRASIVES, ABRASIVE MATERIALS	1 246	.1	26	19 375	6.4
5084930	MECHANICAL RUBBER GOODS	695	.1	12	17 796	3.9
5084940	ROPE, CORDAGE, TWINE.	837	.1	4	19 587	4.3
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.). . .	766	.1	6	5 555	13.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	5 624	.4	52	53 967	10.4
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	859	.1	20	12 038	7.1
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	4 080	.3	9	85 517	4.8
5091212	IRON AND STEEL PRODUCTS (FLAT).	5 238	.4	20	43 087	12.2
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	1 236	.1	12	39 247	3.1
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	2 135	.2	15	26 116	8.2
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	5 909	.4	14	37 808	15.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	11 150	.8	46	120 952	9.2
	COMMODITIES, N.E.C.	45 842	3.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6 770	.5	114	103 159	6.6
	INDUSTRIAL SUPPLIES (SIC 5082, PART)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 925					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 94,536					
	SALES REPORTED BY COMMODITY LINE.	567 516	100.0	706	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	3 910	.7	17	21 349	18.3
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	456	.1	6	6 752	6.8
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	590	.1	9	10 458	5.6
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	2 068	.4	17	12 487	16.6
	INDUSTRIAL SUPPLIES (CONT.)					
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	1 204	.2	15	13 698	8.8
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	573	.1	5	4 377	13.1
5072210	HARDWARE.	2 179	.4	14	12 024	18.1
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	1 549	.3	21	10 320	15.0
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	1 976	.3	13	11 763	16.8
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	546	.1	5	3 695	14.8
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	8 078	1.4	57	38 015	21.2
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	2 019	.4	15	11 191	18.0
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	2 340	.4	18	11 111	21.1
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES.	1 204		5	5 410	22.3
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	783		9	5 696	13.7
	NOT REPORTED IN DETAIL.	353		(NA)	(NA)	(NA)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	570	.1	9	3 458	16.5
	PRODUCTION--OIL WELL RIGS, VALVES, ETC. . .	368		4	1 562	23.6
	REFINING--BLENDERS, PROPORTIONING	192		4	1 848	10.4
	NOT REPORTED IN DETAIL.	10		(NA)	(NA)	(NA)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	720	.1	13	9 665	7.4
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	1 621	.3	16	11 353	14.3
	TEXTILE INDUSTRY MACHINERY.	53		3	1 988	2.7
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.. . .	1 104		9	7 520	14.7
	NOT REPORTED IN DETAIL.	464		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	60 075	10.6	89	76 263	78.8
	BALL, ROLLER BEARINGS	19 605		32	30 149	65.0
	OTHER POWER TRANSMISSION EQUIPMENT.	28 767		53	42 838	67.2
	NOT REPORTED IN DETAIL.	11 703		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	83 317	14.7	153	111 555	74.7
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	12 363	2.2	23	16 744	73.8
	GAS WELDING SUPPLIES, EQPT. (INC. GASES). .	4 973		8	6 672	74.5
	ARC WELDING SUPPLIES AND EQUIPMENT.	1 477		8	3 880	38.1
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT .	5 291		9	8 227	64.3
	NOT REPORTED IN DETAIL.	622		(NA)	(NA)	(NA)
5084910	ABRASIVES, ABRASIVE MATERIALS	12 814	2.3	50	24 812	51.6
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	6 848	1.2	11	8 190	83.6
5084930	MECHANICAL RUBBER GOODS	30 381	5.4	49	44 322	68.5
5084940	ROPE, CORDAGE, TWINE.	10 511	1.9	18	23 387	44.9
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.). . .	47 413	8.4	26	53 938	87.9
5084960	PRINTING AND DUPLICATING INKS	1 753	.3	6	5 124	34.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	INDUSTRIAL SUPPLIES (CONT.)					
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	245 462	43.3	411	300 438	81.7
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	452	.1	7	3 348	13.5
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	1 043	.2	7	7 192	14.5
	AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES	600		3	2 853	21.0
	NOT REPORTED IN DETAIL	443		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	624	.1	10	5 715	10.9
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	1 051	.2	4	3 144	33.4
5091212	IRON AND STEEL PRODUCTS (FLAT)	2 503	.4	6	8 651	28.9
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	2 759	.5	11	14 155	19.5
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	626	.1	4	2 907	21.5
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	979	.2	8	5 571	17.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 167	.2	19	19 367	6.0
	COMMODITIES, N.E.C.	14 341	2.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	635	.1	31	19 438	3.3
	FARM AND GARDEN MACHINERY, EQUIPMENT (SIC 5083)					
	ALL ESTABLISHMENTS (NUMBER)	99				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	13,206				
	SALES REPORTED BY COMMODITY LINE	64 484	100.0	76	(X)	(X)
5072210	HARDWARE	1 628	2.5	6	12 547	13.0
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	340	.5	7	6 566	5.2
	COMPRESSORS, PUMPS	235		4	1 155	20.3
	NOT REPORTED IN DETAIL	105		(NA)	(NA)	(NA)
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	13 619	21.1	32	24 979	54.5
	POWER LAWN MOWERS	5 854		15	11 819	49.5
	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT	2 024		11	6 487	31.2
	NOT REPORTED IN DETAIL	5 741		(NA)	(NA)	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.,					
	POULTRY EQUIPMENT (INC. TRACTORS)	40 781	63.2	53	47 853	85.2
	TRACTORS AND EQUIPMENT (FARM)	4 700		12	9 085	51.7
	HARVESTING MACHINERY AND EQUIPMENT	4 682		10	11 625	40.3
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS	5 295		12	12 405	42.7
	DAIRY FARM AND BARN EQUIPMENT	564		3	3 009	18.7
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER)	1 316		5	1 957	67.2
	LIGHT INDUSTRIAL EQUIPMENT	981		10	4 187	23.4
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT	7 073		15	13 914	50.8
	NOT REPORTED IN DETAIL	16 170		(NA)	(NA)	(NA)
	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)					
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	906	1.4	5	5 786	15.7
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	863	1.3	3	3 932	21.9
	TOYS, GAMES, FIREWORKS	567		3	3 932	14.4
	NOT REPORTED IN DETAIL	296		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	6 344	9.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	186	1.1
	PROFESSIONAL EQUIPMENT, SUPPLIES (SIC 5086)					
	ALL ESTABLISHMENTS (NUMBER)	199				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	20,277				
	SALES REPORTED BY COMMODITY LINE	113 379	100.0	139	(X)	(X)
5086100	DENTAL EQUIPMENT, SUPPLIES	2 223	2.0	7	4 292	51.8
	TEETH	379		3	3 077	12.3
	EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.)	946		5	3 656	25.9
	NOT REPORTED IN DETAIL	898		(NA)	(NA)	(NA)
5086210	CHURCH EQUIPMENT, SUPPLIES	5 136	4.5	10	17 728	29.0
5086220	SCHOOL EQUIPMENT, SUPPLIES	29 493	26.0	56	42 542	69.3
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	32 259	28.5	34	37 484	86.1
5086400	OPHTHALMIC PRODUCTS	8 272	7.3	15	8 855	93.4
	PRESCRIPTION SALES	1 289		3	1 289	100.0
	OPHTHALMIC MERCHANDISE SALES	5 767		7	5 771	99.9
	OPTICAL, OPHTHALMIC INSTRUMENTS, EQPT.	231		4	1 046	22.1
	NOT REPORTED IN DETAIL	985		(NA)	(NA)	(NA)
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	11 971	10.6	22	20 027	59.8
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	13 474	11.9	14	14 865	90.6
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	712	.6	8	3 074	23.2
	OFFICE FURNITURE (WOODEN, METAL)	152		4	1 438	10.6
	PUBLIC BUILDING FURNITURE	430		5	2 701	15.9
	STORE AND RESTAURANT FURNITURE	84		3	1 787	4.7
	NOT REPORTED IN DETAIL	46		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	9 280	8.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	559	.5	6	10 466	5.3
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (SIC 5087)					
	ALL ESTABLISHMENTS (NUMBER)	238				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	33,358				
	SALES REPORTED BY COMMODITY LINE	170 627	100.0	175	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)					
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	14 006	8.2	21	14 423	97.1
	EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.)	3 077		8	4 993	61.6
	SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.)	5 238		9	6 306	83.1
	NOT REPORTED IN DETAIL	5 691		(NA)	(NA)	(NA)
5087200	CUSTODIAL (JANITORS') SUPPLIES	13 601	8.0	31	16 728	81.3
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	13 615	8.0	14	14 670	92.8
5087400	SHOE REPAIR AND RESOLE MATERIALS	30 591	17.9	18	30 591	100.0
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	20 608	12.1	38	21 801	94.5
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	5 446	3.2	9	5 450	99.9
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	46 459	27.2	32	51 550	90.1
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	6 724	3.9	8	6 874	97.8
	COMMODITIES, N.E.C.	19 423	11.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	154	.1	5	1 781	8.6
	TRANSPORTATION EQUIP, SUPPL, EX. AUTO. (SIC 5088)					
	ALL ESTABLISHMENTS (NUMBER)	227				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	22,235				
	SALES REPORTED BY COMMODITY LINE	222 380	100.0	174	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	843	.4	3	6 101	13.8
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	219	.1	3	1 700	12.9
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	774	.3	7	6 509	11.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	418	.2	9	5 293	7.9
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	114 253	51.4	83	120 939	94.5
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	13 567	6.1	33	16 605	81.7
5088910	RAILROAD TRANSPORTATION EQUIPMENT	81 380	36.6	55	83 745	97.2
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	4 019	1.8	6	4 103	98.0
	COMMODITIES, N.E.C.	6 222	2.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	685	.3	5	5 561	12.3
	COAL (SIC 5091, PART)					
	ALL ESTABLISHMENTS (NUMBER)	218				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	13,350				
	SALES REPORTED BY COMMODITY LINE	660 890	100.0	193	(X)	(X)
	COAL (CONT.)					
5091111	COAL (BITUMINOUS AND ANTHRACITE)	516 060	78.1	187	555 770	92.9
5091112	COKE	112 887	17.1	31	178 236	63.3
5099611	PETROLEUM PRODUCTS	4 035	.6	7	19 194	21.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	747	.1	9	30 330	2.5
	COMMODITIES, N.E.C.	26 918	4.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	243	(Z)	3	2 555	9.5
	METALS, MINERALS(EX PETROL PROD, SCRAP) (SIC 5091, PART)					
	(SEE TABLE 6A)					
	PETROLEUM BULK STATIONS, TERMINALS (SIC 5092)					
	(NOT ANALYZED BY COMMODITY LINE)					
	SCRAP, WASTE MATERIALS (SIC 5093)					
	(SEE TABLE 7)					
	TOBACCO, TOBACCO PRODUCTS (SIC 5094)					
	ALL ESTABLISHMENTS (NUMBER)	21				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	5,755				
	SALES REPORTED BY COMMODITY LINE	50 851	100.0	16	(X)	(X)
5045100	CONFECTIONERY	3 398	6.7	6	31 547	10.8
	CANDY, ALL KINDS	2 130		4	24 068	8.8
	CHEWING GUM	204		3	23 712	.9
	NOT REPORTED IN DETAIL	1 064		(NA)	(NA)	(NA)
5094110	CIGARETTES, CIGARS, TOBACCO	43 493	85.5	16	50 851	85.5
	CIGARETTES	23 407		5	27 069	86.5
	CIGARS	7 809		7	32 423	24.1
	OTHER TOBACCO	8 899		9	37 026	24.0
	NOT REPORTED IN DETAIL	3 378		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	3 960	7.8	(NA)	(NA)	(NA)
	BEER (SIC 5095, PART)					
	ALL ESTABLISHMENTS (NUMBER)	23				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	3,672				
	SALES REPORTED BY COMMODITY LINE	17 244	100.0	14	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	BEER (CONT.)					
5095110	BEER, FERMENTED MALT LIQUORS	17 180	99.6	14	17 244	99.6
	COMMODITIES, N.E.C.	64	.4	(NA)	(NA)	(NA)
	WINES, DISTILLED SPIRITS (SIC 5095, PART)					
	ALL ESTABLISHMENTS (NUMBER)	86				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	24,617				
	SALES REPORTED BY COMMODITY LINE	134 304	100.0	54	(X)	(X)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	83 536	62.2	35	100 256	83.3
5095212	WINES	48 780	36.3	39	87 696	55.6
	COMMODITIES, N.E.C.	1 968	1.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	20	(Z)	3	1 637	1.2
	PRINTING AND WRITING PAPER (SIC 5096, PART)					
	ALL ESTABLISHMENTS (NUMBER)	55				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	4,815				
	SALES REPORTED BY COMMODITY LINE	381 385	100.0	44	(X)	(X)
5096111	PRINTING AND WRITING PAPERS	216 916	56.9	38	277 046	78.3
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	138 536	36.3	10	154 293	89.8
	COMMODITIES, N.E.C.	25 246	6.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	687	.2	3	15 605	4.4
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096, PART)					
	ALL ESTABLISHMENTS (NUMBER)	261				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	43,720				
	SALES REPORTED BY COMMODITY LINE	291 711	100.0	212	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	482	.2	4	2 670	18.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	1 456	.5	6	11 516	12.6
5045100	CONFECTIONERY	696	.2	7	20 085	3.5
	CANDY, ALL KINDS	437		3	6 400	6.8
	NOT REPORTED IN DETAIL	259		(NA)	(NA)	(NA)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)					
5049300	CANNED, BOTTLED FOODS	4 765	1.6	14	29 021	16.4
	CANNED FRUITS, FRUIT JUICES	823		5	14 695	5.6
	CANNED VEGETABLES, VEGETABLE JUICES	2 147		9	15 474	13.9
	CANNED MEATS	703		5	12 923	5.4
	NOT REPORTED IN DETAIL	1 092		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	4 456	1.5	10	27 361	16.3
5087200	CUSTODIAL (JANITORS') SUPPLIES	147	.1	5	14 162	1.0
5096111	PRINTING AND WRITING PAPERS	1 046	.4	8	6 531	16.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	170 199	58.3	156	211 404	80.5
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	37 165	12.7	58	70 725	52.5
5096213	PAPERBOARD, BOXBOARD	54 345	18.6	47	67 215	80.9
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	188	.1	7	7 897	2.4
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	328	.1	8	8 959	3.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	495	.2	6	6 815	7.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 531	.9	18	32 818	7.7
	COMMODITIES, N.E.C.	12 998	4.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	414	.1	4	11 235	3.7
	STATIONERY, OFFICE SUPPLIES (SIC 5096, PART)					
	ALL ESTABLISHMENTS (NUMBER)	127				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	21,733				
	SALES REPORTED BY COMMODITY LINE	91 669	100.0	95	(X)	(X)
5081100	OFFICE MACHINES AND EQUIPMENT	1 325	1.4	10	6 111	21.7
5096111	PRINTING AND WRITING PAPERS	424	.5	3	3 182	13.3
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	62 607	68.3	80	74 986	83.5
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	9 258	10.1	6	9 391	98.6
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	8 648	9.4	12	9 638	89.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 511	1.6	4	5 630	26.8
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 081	1.2	9	12 633	8.6
	TOYS, GAMES, FIREWORKS	889		7	10 385	8.6
	NOT REPORTED IN DETAIL	192		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	190	.2	4	4 345	4.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	982	1.1	11	6 342	15.5
	COMMODITIES, N.E.C.	5 626	6.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	17	(Z)	3	419	4.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097, PART)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 503					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 55,656					
	SALES REPORTED BY COMMODITY LINE.	461 031	100.0	390	(X)	(X)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	773	.2	11	5 494	14.1
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	924	.2	7	4 480	20.6
	ELECTRICAL COOKING, FOOD SERVICE EQPT.. . .	639		4	3 066	20.8
	COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL).	270		4	2 736	9.9
	NOT REPORTED IN DETAIL.	15		(NA)	(NA)	(NA)
5097110	HOUSEHOLD FURNITURE	339 948	73.7	288	359 299	94.6
	HOUSEHOLD FURNITURE	255 885		206	269 900	94.8
	MATTRESSES, BED SPRINGS	11 748		20	27 745	42.3
	NOT REPORTED IN DETAIL.	72 315		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . . .	100 746	21.9	124	121 935	82.6
	OFFICE FURNITURE (WOODEN, METAL).	70 274		68	93 698	75.0
	PUBLIC BUILDING FURNITURE	7 796		18	14 536	53.6
	STORE AND RESTAURANT FURNITURE.	1 233		9	5 180	23.8
	PROFESSIONAL FURNITURE.	828		7	4 238	19.5
	OTHER FURNITURE	6 589		15	19 992	33.0
	NOT REPORTED IN DETAIL.	14 026		(NA)	(NA)	(NA)
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 281	.3	7	5 403	23.7
5097230	FLOOR COVERINGS	667	.1	13	6 264	10.6
	CARPETS, RUGS	544		11	5 210	10.4
	NOT REPORTED IN DETAIL.	123		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	941	.2	18	9 747	9.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	1 714	.4	10	7 101	24.1
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	575	.1	5	4 184	13.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	2 928	.6	9	13 443	21.8
	COMMODITIES, N.E.C.	10 113	2.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	421	.1	8	8 039	5.2
	HOME FURNISHINGS, FLOOR COVERINGS (SIC 5097, PART)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 499					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 80,887					
	SALES REPORTED BY COMMODITY LINE.	615 199	100.0	401	(X)	(X)
5032100	YARD OR PIECE GOODS	7 782	1.3	15	29 245	26.6
	COTTON FABRICS.	6 183		13	27 748	22.3
	RAYON, NYLON, OTHER MAN-MADE FABRICS. . . .	346		3	5 489	6.3
	NOT REPORTED IN DETAIL.	1 253		(NA)	(NA)	(NA)
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	852	.1	9	6 849	12.4
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	4 102	.7	14	23 254	17.6
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	9 663	1.6	32	54 917	17.6
5072210	HARDWARE.	4 200	.7	28	39 455	10.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 633	.3	9	10 432	15.7
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	918	.1	7	5 842	15.7
5097110	HOUSEHOLD FURNITURE	2 061	.3	19	12 391	16.6
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	56 334	9.2	106	92 793	60.7
5097221	CURTAINS, DRAPERIES	28 069	4.6	25	32 873	85.4
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	79 262	12.9	51	96 206	82.4
	BED SPREADS, COMFORTABLES, BLANKETS	29 948		19	44 556	67.2
	TABLE LINENS.	257		3	2 666	9.6
	SHEETS, PILLOW CASES.	13 123		8	18 159	72.3
	TOWELS, WASH CLOTHS	15 259		18	47 776	31.9
	OTHER LINENS AND DOMESTICS.	9 582		10	26 670	35.9
	NOT REPORTED IN DETAIL.	11 093		(NA)	(NA)	(NA)
5097230	FLOOR COVERINGS	111 151	18.1	62	143 389	77.5
	CARPETS, RUGS	68 363		39	94 329	72.5
	OTHER FLOOR COVERINGS	2 902		4	6 200	46.8
	NOT REPORTED IN DETAIL.	39 886		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	18 693	3.0	31	29 931	62.5
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	179 260	29.1	193	234 412	76.5
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	6 046	1.0	14	20 296	29.8
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	4 658	.8	16	20 182	23.1
5099420	JEWELRY, SILVERWARE, TROPHIES	636	.1	9	7 217	8.8
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	1 723	.3	13	11 135	15.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	2 890	.5	21	23 603	12.2
	COMMODITIES, N.E.C.	95 204	15.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	62	(Z)	8	6 109	1.0
	LUMBER, MILLWORK (SIC 5098, PART)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 571					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 83,384					
	SALES REPORTED BY COMMODITY LINE.	612 731	100.0	454	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. . . .	535	.1	7	19 157	2.8

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TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	LUMBER, MILLWORK (CONT.)					
5072210	HARDWARE	2 522	.4	22	19 457	13.0
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	867	.1	8	7 187	12.1
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	346 855	56.6	268	415 668	83.4
	SOFTWOODS (EXC. FLOORING)	246 861		195	311 639	79.2
	HARDWOODS (EXC. FLOORING)	37 437		74	98 252	38.1
	FLOORING	6 602		53	73 635	9.0
	NOT REPORTED IN DETAIL	55 955		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	82 598	13.5	112	222 397	37.1
	HARDWOOD	27 768		73	144 784	19.2
	SOFT WOOD	41 517		62	127 177	32.6
	NOT REPORTED IN DETAIL	13 313		(NA)	(NA)	(NA)
5098141	SHINGLES	2 899	.5	22	46 307	6.3
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	76 753	12.5	102	156 320	49.1
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	46 540	7.6	95	59 022	78.9
5098144	VENEER, OTHER WOOD PRODUCTS	42 379	6.9	38	65 985	64.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	1 168	.2	11	20 710	5.6
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	878		5	17 416	5.0
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	96		3	5 529	1.7
	NOT REPORTED IN DETAIL	194		(NA)	(NA)	(NA)
5098291	WALLBOARD AND HARDBOARD	1 779	.3	8	20 098	8.9
5098295	PLASTIC BUILDING MATERIALS	1 418	.2	12	10 653	13.3
5098299	OTHER BUILDING MATERIALS	2 136	.3	14	10 421	20.5
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	532	.1	12	16 666	3.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	432	.1	14	14 246	3.0
	COMMODITIES, N.E.C.	2 861	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	457	.1	15	21 354	2.1
	CONSTRUCTION MATERIALS (SIC 5098, PART)					
	ALL ESTABLISHMENTS.(NUMBER)	377				
	SALES NOT REPORTED BY COMMODITY LINE.($1,000)	55,108				
	SALES REPORTED BY COMMODITY LINE	289 576	100.0	263	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	765	.3	5	19 875	3.8
5072210	HARDWARE	3 024	1.0	15	33 131	9.1
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 195	.4	4	18 520	6.5
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	561	.2	9	9 322	6.0
	CONSTRUCTION MATERIALS (CONT.)					
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	537	.2	7	9 260	5.8
	SOFTWOODS (EXC. FLOORING)	156		4	5 726	2.7
	HARDWOODS (EXC. FLOORING)	348		3	5 838	6.0
	NOT REPORTED IN DETAIL	33		(NA)	(NA)	(NA)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	718	.2	7	6 135	11.7
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	3 453	1.2	26	19 197	18.0
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	20 581	7.1	48	25 507	80.7
5098212	CEMENT, LIME, PLASTER, STUCCO	9 224	3.2	14	11 976	77.0
5098213	SAND, GRAVEL, CRUSHED STONE	23 815	8.2	12	28 326	84.1
5098220	GLASS (FLAT, BRICK, ETC.)	33 798	11.7	23	36 276	93.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	23 652	8.2	25	41 540	56.9
5098232	INSULATION MATERIALS AND INSULATION BOARD	11 399	3.9	27	26 305	43.3
5098291	WALLBOARD AND HARDBOARD	627	.2	5	7 132	8.8
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	23 041	8.0	25	28 148	81.9
5098293	CONCRETE PRODUCTS, BUILDING STONE	14 888	5.1	25	20 074	74.2
5098295	PLASTIC BUILDING MATERIALS	1 946	.7	17	9 352	20.8
5098296	BUILDING AND CONSTRUCTION PAPER	4 993	1.7	7	11 303	44.2
5098297	ADHESIVES, MASTICS	3 212	1.1	11	8 005	40.1
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	9 145	3.2	25	22 063	41.4
5098299	OTHER BUILDING MATERIALS	64 085	22.1	94	86 733	73.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	990	.3	13	26 402	3.7
	COMMODITIES, N.E.C.	33 516	11.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	411	.1	10	9 987	4.1
	AMUSEMENT, SPORTING GOODS (SIC 5099, PART)					
	ALL ESTABLISHMENTS.(NUMBER)	424				
	SALES NOT REPORTED BY COMMODITY LINE.($1,000)	85,161				
	SALES REPORTED BY COMMODITY LINE	495 899	100.0	327	(X)	(X)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	476	.1	8	11 210	4.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	627	.1	7	5 200	12.1
5072210	HARDWARE	1 199	.2	12	13 533	8.9
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 986	.4	5	15 809	12.6
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	271	.1	8	12 507	2.2
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 832	.4	11	12 141	15.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	AMUSEMENT, SPORTING GOODS (CONT.)					
5099110	PHOTOGRAPHIC GOODS	31 021	6.3	24	39 989	77.6
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	2 782		8	10 748	25.9
	PROJECTION APPARATUS	4 150		3	9 041	45.9
	DEVELOPING, PRINTING, DARK ROOM APPARATUS	906		3	4 779	19.0
	OTHER PHOTOGRAPHIC GOODS	10 975		7	13 548	81.0
	NOT REPORTED IN DETAIL	12 208		(NA)	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	139 377	28.1	137	205 552	67.8
	ATHLETIC EQUIPMENT, SUPPLIES	38 542		54	85 534	45.1
	ARMS AND AMMUNITION	6 658		26	29 182	22.8
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES)	3 516		23	20 712	17.0
	BICYCLES	7 003		12	27 851	25.1
	CAMPING EQUIPMENT	3 418		21	23 218	14.7
	FISHING TACKLE	34 524		48	71 852	48.0
	SKI EQUIPMENT, SUPPLIES	1 033		11	12 748	8.1
	OTHER (WATER SPORTS, ARCHERY, ETC.)	3 875		21	23 705	16.3
	NOT REPORTED IN DETAIL	40 808		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	275 093	55.5	186	307 562	89.4
	TOYS, GAMES, FIREWORKS	240 463		159	267 849	89.8
	CHILDRENS' VEHICLES (EXC. BICYCLES)	7 840		18	35 001	22.4
	NOT REPORTED IN DETAIL	26 790		(NA)	(NA)	(NA)
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	3 313	.7	10	19 876	16.7
5099194	OTHER RECREATION, HOBBY GOODS	10 596	2.1	22	27 059	39.2
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	511	.1	4	4 571	11.2
5099420	JEWELRY, SILVERWARE, TROPHIES	3 787	.8	5	19 509	19.4
	CLOCKS, WATCHES, WATCH MOVEMENTS	3 586		3	18 765	19.1
	NOT REPORTED IN DETAIL	201		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	1 572	.3	10	9 867	15.9
5099691	LUGGAGE, SADDLERY, HARNESS	407	.1	6	20 315	2.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	562	.1	6	8 645	6.5
	COMMODITIES, N.E.C.	23 104	4.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	165	(Z)	5	10 604	1.6
	BOOKS, PERIODICALS, NEWSPAPERS (SIC 5099, PART)					
	(NOT ANALYZED BY COMMODITY LINE)					
	FARM SUPPLIES (SIC 5099, PART)					
	ALL ESTABLISHMENTS (NUMBER) 248					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 47,689					
	SALES REPORTED BY COMMODITY LINE	654 910	100.0	198	(X)	(X)
502[illegible]110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	9 128	1.4	8	131 860	6.9

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	4)	(5)
	FARM SUPPLIES (CONT.)					
5045100	CONFECTIONERY	727	.1	10	15 605	4.7
	CANDY, ALL KINDS	89		6	6 101	1.5
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	526		5	9 244	5.7
	NOT REPORTED IN DETAIL	112		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	12 190	1.9	19	167 498	7.3
	CANNED FRUITS, FRUIT JUICES	1 353		9	116 408	1.2
	CANNED VEGETABLES, VEGETABLE JUICES	979		9	20 639	4.7
	CANNED FISH, SEAFOOD	8 277		10	142 861	5.8
	CANNED MEATS	600		6	18 157	3.3
	NOT REPORTED IN DETAIL	981		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	8 128	1.2	11	137 175	5.9
	FROZEN FRUITS	22		3	5 232	.4
	FROZEN VEGETABLES	449		3	5 232	8.6
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	6 805		4	127 313	5.3
	FROZEN MEATS (PACKAGED ONLY)	312		3	104 582	.3
	FROZEN PREPARED FOODS, BAKED GOODS	420		6	8 862	4.7
	NOT REPORTED IN DETAIL	120		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	6 695	1.0	17	36 516	18.3
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	481		3	5 331	9.0
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	1 545		6	12 436	12.4
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	3 984		12	29 408	13.5
	NOT REPORTED IN DETAIL	685		(NA)	(NA)	(NA)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	20 805	3.2	22	71 921	28.9
5085[illegible]0	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	422	.1	7	5 323	7.9
5087200	CUSTODIAL (JANITORS') SUPPLIES	783	.1	6	12 831	6.1
	CLEANING CHEMICALS AND SUPPLIES	749		3	7 193	10.4
	NOT REPORTED IN DETAIL	34		(NA)	(NA)	(NA)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	83 789	12.8	55	227 774	36.8
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	2 964		4	8 894	33.3
	FEEDS BOUGHT AND SOLD	50 794		19	65 216	77.9
	NOT REPORTED IN DETAIL	30 031		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	216 247	33.0	69	334 169	64.7
5099321	FERTILIZER, FERTILIZER MATERIALS	125 494	19.2	42	145 581	86.2
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	17 593	2.7	36	72 205	24.4
5099330	SEEDS	47 349	7.2	23	50 914	93.0
	SEED CORN	84		3	1 294	6.5
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY)	4 908		3	14 388	34.1
	FIELD SEED FOR FORAGE AND PASTURE	28 263		8	36 708	77.0
	FINE SEED FOR LAWN AND TURF	4 923		6	24 214	20.3
	NOT REPORTED IN DETAIL	9 171		(NA)	(NA)	(NA)

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TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	FARM SUPPLIES (CONT.)					
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	38 101	5.8	27	84 170	45.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	647	.1	11	25 121	2.6
	COMMODITIES, N.E.C.	66 662	10.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	150	(Z)	5	5 477	2.7
	JEWELRY (SIC 5099, PART)					
	ALL ESTABLISHMENTS (NUMBER)	127				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	13,720				
	SALES REPORTED BY COMMODITY LINE	83 735	100.0	84	(X)	(X)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	250	.3	4	4 560	5.5
5099410	PRECIOUS STONES (CUT) AND METALS	13 066	15.6	18	23 034	56.7
5099420	JEWELRY, SILVERWARE, TROPHIES	62 362	74.5	72	71 068	87.7
	CLOCKS, WATCHES, WATCH MOVEMENTS	27 950		30	38 478	72.6
	COSTUME JEWELRY	15 782		25	17 905	88.1
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY	2 172		8	7 305	29.7
	NOT REPORTED IN DETAIL	16 458		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	7 351	8.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	706	.8	3	10 645	6.6
	GIFTS, ART GOODS, ADV. NOVELTIES (SIC 5099, PART)					
	ALL ESTABLISHMENTS (NUMBER)	255				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	27,992				
	SALES REPORTED BY COMMODITY LINE	124 924	100.0	177	(X)	(X)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	1 301	1.0	8	6 456	20.2
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	543	.4	8	3 353	16.2
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	70 800	56.7	115	78 341	90.4
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	48 265	38.6	70	52 920	91.2
	COMMODITIES, N.E.C.	4 015	3.2	(NA)	(NA)	(NA)
	OTHER PRODUCTS (SIC 5099, PART)					
	ALL ESTABLISHMENTS (NUMBER)	1,411				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	567,299				
	SALES REPORTED BY COMMODITY LINE	2 747 677	100.0	828	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	10 111	.4	17	77 915	13.0
5014100	TIRES AND TUBES, NEW	3 108	.1	22	88 179	3.5
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	4 393	.2	14	80 710	5.4
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	1 624	.1	8	63 995	2.5
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	48 456	1.8	18	386 317	12.5
5032100	YARD OR PIECE GOODS	70 204	2.6	17	594 249	11.8
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	5 823	.2	5	7 294	79.8
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	2 347	.1	8	66 395	3.5
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	3 470	.1	6	64 092	5.4
5048100	FRESH FRUITS, VEGETABLES, BERRIES	30 701	1.1	6	358 375	8.6
5049300	CANNED, BOTTLED FOODS	6 941	.3	21	95 092	7.3
5049410	COFFEE	2 989	.1	11	57 385	5.2
5049930	SUGAR (REFINED)	1 605	.1	9	50 505	3.2
5049950	GROCERIES, EXCEPT AS SPECIFIED	5 304	.2	20	45 990	11.5
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	398		4	15 485	2.6
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	4 252		12	41 301	10.3
	NOT REPORTED IN DETAIL	654		(NA)	(NA)	(NA)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 790	.1	4	57 439	3.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 909	.1	11	59 422	3.2
5072210	HARDWARE	2 454	.1	14	74 915	3.3
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	48 043	1.7	12	360 120	13.3
5086220	SCHOOL EQUIPMENT, SUPPLIES	1 446	.1	6	58 848	2.5
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	8 706	.3	3	349 533	2.5
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	5 620	.2	9	93 698	6.0
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	47 869	1.7	5	541 456	8.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 474	.1	11	45 279	3.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER PRODUCTS (CONT.)					
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	3 451	.1	5	65 090	5.3
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	4 037	.1	12	82 588	4.9
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	4 270	.2	5	357 491	1.2
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	2 060	.1	5	85 988	2.4
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	1 608	.1	5	53 868	3.0
5099321	FERTILIZER, FERTILIZER MATERIALS	30 070	1.1	4	368 498	8.2
5099330	SEEDS	3 976	.1	7	37 320	10.7
5099420	JEWELRY, SILVERWARE, TROPHIES	1 615	.1	11	29 054	5.6
5099611	PETROLEUM PRODUCTS	404 466	14.7	192	798 792	50.6
	LIQUEFIED PETROLEUM GASES	49 615		25	107 318	46.2
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	149 465		102	227 768	65.6
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	48 196		86	238 536	20.2
	NOT REPORTED IN DETAIL	157 190		(NA)	(NA)	(NA)
5099612	CRUDE OIL	172 943	6.3	12	210 777	82.1
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	57 339	2.1	85	59 924	95.7
	CUT FLOWERS, POTTED PLANTS	40 028		72	49 075	81.6
	ROOTS, NURSERY STOCK	4 075		7	8 945	45.6
	FLORISTS' SUPPLIES	9 792		37	31 992	30.6
	NOT REPORTED IN DETAIL	3 444		(NA)	(NA)	(NA)
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	118 218	4.3	73	174 204	67.9
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	8 134	.3	11	8 783	92.6
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	25 973	.9	22	76 062	34.1
	MUSICAL INSTRUMENTS	9 579		10	12 787	74.9
	PHONOGRAPH RECORDS	11 804		8	58 903	20.0
	SHEET MUSIC	3 119		3	4 112	75.9
	NOT REPORTED IN DETAIL	1 471		(NA)	(NA)	(NA)
5099660	OTHER TEXTILE PRODUCTS	70 604	2.6	30	137 460	51.4
	TEXTILE BAGS	15 157		5	18 777	80.7
	CANVASS PRODUCTS	1 126		5	55 687	2.0
	FELT	4 378		4	8 734	50.1
	BURLAP	38 732		7	88 254	43.9
	NOT REPORTED IN DETAIL	11 211		(NA)	(NA)	(NA)
5099670	FOOD, BEVERAGE BASIC MATERIALS	557 282	20.3	86	769 254	72.4
5099691	LUGGAGE, SADDLERY, HARNESS	38 119	1.4	28	97 822	39.0
5099692	INDUSTRIAL YARNS	249 736	9.1	69	250 403	99.7
5099694	LEATHER	138 071	5.0	75	150 701	91.6
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	79 088	2.9	17	143 419	55.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	376 557	13.7	177	914 120	41.2
	COMMODITIES, N.E.C.	82 637	3.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 036	(Z)	17	38 907	2.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	AUTOMOBILES, OTHER MOTOR VEHICLES (SIC 5012)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 8					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	13 821	100.0	7	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	12 724	92.1	6	12 724	100.0
	PASSENGER CARS (NEW AND USED)	8 323		5	8 323	100.0
	NOT REPORTED IN DETAIL.	4 401		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	796	5.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	301	2.2	3	1 097	27.4
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 32					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	172 608	100.0	22	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	155 186	89.9	15	161 776	95.9
	PASSENGER CARS (NEW AND USED)	101 259		11	106 743	94.9
	NOT REPORTED IN DETAIL.	53 927		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS.	9 662	5.6	8	33 578	28.8
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	5 605	3.2	6	38 948	14.4
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC.	4 796		3	36 125	13.3
	NOT REPORTED IN DETAIL.	809		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 417	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	738	.4	5	55 421	1.3
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 39					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 7,741					
	SALES REPORTED BY COMMODITY LINE.	132 286	100.0	31	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	107 654	81.4	26	111 383	96.7
	PASSENGER CARS (NEW AND USED)	99 721		17	101 407	98.3
	NOT REPORTED IN DETAIL.	7 933		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS.	22 115	16.7	8	25 861	85.5
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	2 122	1.6	6	23 663	9.0
	COMMODITIES, N.E.C.	371	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	24	(Z)	3	16 208	.1
	AUTOMOBILES, OTHER MOTOR VEHICLES (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 5					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	22 440	100.0	4	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	22 102	98.5	3	22 152	99.8
	PASSENGER CARS (NEW AND USED)	22 102		3	22 152	99.8
	COMMODITIES, N.E.C.	338	1.5	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 32					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 5,675					
	SALES REPORTED BY COMMODITY LINE.	57 889	100.0	22	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	51 261	88.6	16	51 263	100.0
	PASSENGER CARS (NEW AND USED)	40 281		13	40 283	100.0
	NOT REPORTED IN DETAIL.	10 980		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS.	5 098	8.8	6	6 626	76.9
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	721	1.2	5	5 625	12.8
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	388		3	4 428	8.8
	NOT REPORTED IN DETAIL.	333		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	190	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	619	1.1	5	5 625	11.0
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 10					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	16 478	100.0	9	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	16 478	100.0	9	16 478	100.0
	PASSENGER CARS (NEW AND USED)	8 711		5	8 711	100.0
	NOT REPORTED IN DETAIL.	7 767		(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 11					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	14 503	100.0	8	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	12 953	89.3	7	13 003	99.6
	PASSENGER CARS (NEW AND USED)	8 769		3	8 819	99.4
	NOT REPORTED IN DETAIL.	4 184		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 511	10.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	39	.3	3	5 417	.7

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AUTOMOBILES, OTHER MOTOR VEHICLES (CONT.)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 5					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 0					
	SALES REPORTED BY COMMODITY LINE.	22 098	100.0	5	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	21 727	98.3	5	22 098	98.3
	PASSENGER CARS (NEW AND USED)	20 149		3	20 459	98.5
	NOT REPORTED IN DETAIL.	1 578		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	371	1.7	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 18					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	99 533	100.0	17	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC..	88 290	88.7	14	98 020	90.1
	PASSENGER CARS (NEW AND USED)	76 227		8	84 495	90.2
	NOT REPORTED IN DETAIL.	12 063		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	9 270	9.3	6	52 318	17.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	990	1.0	6	10 442	9.5
	COMMODITIES, N.E.C.	878	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	105	.1	3	9 379	1.1
	AUTOMOTIVE EQUIPMENT (SIC 5013)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 15					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	10 159	100.0	9	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	10 059	99.0	9	10 159	99.0
	COMMODITIES, N.E.C.	100	1.0	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 81					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 12,897					
	SALES REPORTED BY COMMODITY LINE.	68 581	100.0	59	(X)	(X)

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) 4)	(5)
	AUTOMOTIVE EQUIPMENT (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	53 158	77.5	53	56 518	94.1
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	16 068		14	20 034	80.2
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	16 647		22	22 141	75.2
	NOT REPORTED IN DETAIL.	20 443		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	6 947	10.1	4	8 294	83.8
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	396	.6	3	3 025	13.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	5 091	7.4	8	8 374	60.8
5014100	TIRES AND TUBES, NEW.	111	.2	3	4 910	2.3
	COMMODITIES, N.E.C.	2 866	4.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	12	(Z)	3	155	7.7
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 246					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 27,208					
	SALES REPORTED BY COMMODITY LINE.	529 256	100.0	220	(X)	(X)
5013110	AUTOMOTIVE GLASS.	2 638	.5	4	6 624	39.8
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	501 996	94.8	209	523 133	96.0
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	111 142		64	131 827	84.3
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	204 351		70	217 683	93.9
	NOT REPORTED IN DETAIL.	186 503		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	574	.1	4	7 298	7.9
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	474	.1	3	3 018	15.7
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	5 776	1.1	16	14 716	39.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	1 261	.2	3	7 886	16.0
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	1 945	.4	4	11 861	16.4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	686	.1	6	11 323	6.1
5072210	HARDWARE.	294	.1	4	3 142	9.4
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	1 138	.2	7	10 857	10.5
5084930	MECHANICAL RUBBER GOODS	315	.1	5	7 588	4.2
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	3 630	.7	8	22 236	16.3
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	530	.1	3	9 315	5.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	392	.1	6	6 490	6.0
	COMMODITIES, N.E.C.	7 600	1.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	7	(Z)	3	804	.9

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AUTOMOTIVE EQUIPMENT (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 26					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 3,110					
	SALES REPORTED BY COMMODITY LINE.	35 944	100.0	18	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	28 246	78.6	17	34 336	82.3
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	6 373		5	12 600	50.6
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	17 311		9	22 862	75.7
	NOT REPORTED IN DETAIL.	4 562		(NA)	(NA)	(NA)
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	2 064	5.7	4	9 970	20.7
5072210	HARDWARE.	1 191	3.3	3	4 323	27.6
	COMMODITIES, N.E.C.	4 396	12.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	47	.1	3	1 608	2.9
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 29					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	22 726	100.0	16	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	21 372	94.0	14	22 540	94.8
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	5 993		4	5 993	100.0
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	8 575		3	9 522	90.1
	NOT REPORTED IN DETAIL.	6 804		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 337	5.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	17	.1	3	324	5.2
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 12					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	8 583	100.0	9	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	8 181	95.3	7	8 257	99.1
	COMMODITIES, N.E.C.	402	4.7	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 45					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 8,648					
	SALES REPORTED BY COMMODITY LINE.	47 925	100.0	34	(X)	(X)
	AUTOMOTIVE EQUIPMENT (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	44 142	92.1	31	47 392	93.1
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	13 793		11	16 478	83.7
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	13 777		13	15 569	88.5
	NOT REPORTED IN DETAIL.	16 572		(NA)	(NA)	(NA)
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	784	1.6	4	1 933	40.6
5072210	HARDWARE.	1 115	2.3	5	6 371	17.5
	COMMODITIES, N.E.C.	1 818	3.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	66	.1	3	2 725	2.4
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 20					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	5 869	100.0	12	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	5 118	87.2	12	5 869	87.2
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	328		3	1 069	30.7
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	2 878		7	3 518	81.8
	NOT REPORTED IN DETAIL.	1 912		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	751	12.8	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 80					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	83 433	100.0	63	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	77 572	93.0	60	80 304	96.6
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC..	8 693		12	8 840	98.3
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC. . .	44 247		27	45 745	96.7
	NOT REPORTED IN DETAIL.	24 632		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	84	.1	3	782	10.7
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	3 675	4.4	8	5 071	72.5
5014100	TIRES AND TUBES, NEW.	489	.6	3	1 088	44.9
	COMMODITIES, N.E.C.	1 477	1.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	136	.2	3	1 423	9.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	TIRES, TUBES (SIC 5014)					
	(NOT ANALYZED BY COMMODITY LINE)					
	DRUGS, DRUG PROPRIETARIES, DRUG. SUND. (SIC 5022)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 8					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	7 314	100.0	6	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	5 649	77.2	5	7 062	80.0
	COMMODITIES, N.E.C.	1 665	22.8	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 78					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 20,191					
	SALES REPORTED BY COMMODITY LINE.	141 942	100.0	60	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	22 801	16.1	17	31 725	71.9
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	76 029	53.6	44	123 082	61.8
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	435	.3	3	15 097	2.9
5049980	MISCELLANEOUS FOOD PRODUCTS	3 167	2.2	5	42 194	7.5
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	2 082	1.5	3	41 477	5.0
5072210	HARDWARE.	5 824	4.1	3	39 289	14.8
5086220	SCHOOL EQUIPMENT, SUPPLIES.	1 089	.8	4	41 710	2.6
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.	274	.2	4	4 691	5.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	1 034	.7	3	40 734	2.5
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	2 154	1.5	3	41 768	5.2
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	2 927	2.1	3	41 477	7.1
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	664	.5	3	17 166	3.9
	DRUGS, DRUG PROPRIETARIES, DRUG. SUND. (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 695	1.2	4	42 257	4.0
	COMMODITIES, N.E.C.	21 754	15.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	13	(Z)	3	511	2.5
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 34					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 2,792					
	SALES REPORTED BY COMMODITY LINE.	127 979	100.0	27	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	5 455	4.3	7	8 611	63.3
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	117 298	91.7	22	122 194	96.0
	PROPRIETARIES	77 424		8	88 705	87.3
	TOILETRIES, COSMETICS	9 064		9	23 649	38.3
	DRUGGIST SUNDRIES	6 891		6	22 575	30.5
	NOT REPORTED IN DETAIL.	23 919		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	5 211	4.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	15	(Z)	3	181	8.3
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 9					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	16 938	100.0	5	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	13 612	80.4	3	15 550	87.5
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	3 326	19.6	3	4 488	74.1
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 17					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	38 665	100.0	13	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	28 737	74.3	13	38 665	74.3
	PROPRIETARIES	6 838		3	17 830	38.4
	TOILETRIES, COSMETICS	10 436		5	31 178	33.5
	DRUGGIST SUNDRIES	8 525		5	29 677	28.7
	NOT REPORTED IN DETAIL.	2 938		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	DRUGS, DRUG PROPRIETARIES, DRUG. SUND. (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5086220	SCHOOL EQUIPMENT, SUPPLIES.	335	.9	4	15 045	2.2
	COMMODITIES, N.E.C.	9 593	24.8	(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 0					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	(D)	100.0		(X)	(X)
	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 11					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	21 509	100.0	9	(X)	(X)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	235	1.1	3	5 234	4.5
	COMMODITIES, N.E.C.	21 274	98.9	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 9					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	6 047	100.0	7	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	5 440	90.0	7	6 047	90.0
	TOILETRIES, COSMETICS	1 013		3	3 346	30.3
	DRUGGIST SUNDRIES	3 399		4	5 518	61.6
	NOT REPORTED IN DETAIL.	1 028		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	607	10.0	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 41					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 6,293					
	SALES REPORTED BY COMMODITY LINE.	82 406	100.0	32	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	2 688	3.3	6	22 358	12.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	75 362	91.5	29	82 181	91.7
	PROPRIETARIES	22 298		5	34 832	64.0
	TOILETRIES, COSMETICS	16 001		10	51 666	31.0
	DRUGGIST SUNDRIES	18 630		10	51 533	36.2
	NOT REPORTED IN DETAIL.	18 433		(NA)	(NA)	(NA)
	DRUGS, DRUG PROPRIETARIES, DRUG. SUND. (CONT.)					
	PACIFIC DIVISION (CONT.)					
5022230	TOILET SOAPS.	1 071	1.3	3	5 695	18.8
5072210	HARDWARE.	91	.1	3	2 461	3.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	491	.6	4	3 005	16.3
	COMMODITIES, N.E.C.	2 703	3.3	(NA)	(NA)	(NA)
	PAINTS, VARNISHES (SIC 5028)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 6					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	9 850	100.0	5	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	8 743	88.8	5	9 850	88.8
	COMMODITIES, N.E.C.	1 107	11.2	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 18					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 2,381					
	SALES REPORTED BY COMMODITY LINE.	22 106	100.0	15	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	21 174	95.8	15	22 106	95.8
5072210	HARDWARE.	316	1.4	3	2 816	11.2
5072230	PAINTERS' SUPPLIES.	248	1.1	3	2 418	10.3
	COMMODITIES, N.E.C.	368	1.7	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 24					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 5,278					
	SALES REPORTED BY COMMODITY LINE.	24 075	100.0	17	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	22 905	95.1	17	24 075	95.1
	COMMODITIES, N.E.C.	1 170	4.9	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 8					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	7 128	100.0	6	(X)	(X)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PAINTS, VARNISHES (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	6 583	92.4	6	7 128	92.4
	COMMODITIES, N.E.C.	545	7.6	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	3				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	(D)	100.0	2	(X)	(X)
	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	6				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	3 684	100.0	5	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	3 684	100.0	5	3 684	100.0
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	4				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	1 110	100.0	4	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	804	72.4	4	1 110	72.4
	COMMODITIES, N.E.C.	306	27.6	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	18				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,511				
	SALES REPORTED BY COMMODITY LINE	15 246	100.0	15	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	11 989	78.6	15	15 246	78.6
5072230	PAINTERS' SUPPLIES	461	3.0	4	2 445	18.9
	COMMODITIES, N.E.C.	2 796	18.3	(NA)	(NA)	(NA)
	OTHER CHEMICALS, ALLIED PRODUCTS (SIC 5029)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	36				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	6,767				
	SALES REPORTED BY COMMODITY LINE	34 533	100.0	27	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	20 592	59.6	23	21 315	96.6
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	11 618	33.6	3	11 618	100.0
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	720	2.1	3	2 553	28.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	131	.4	3	3 267	4.0
	COMMODITIES, N.E.C.	1 406	4.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	66	.2	3	1 522	4.3
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	110				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	24,216				
	SALES REPORTED BY COMMODITY LINE	160 019	100.0	85	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	1 039	.6	3	3 293	31.6
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	121 470	75.9	73	139 279	87.2
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	3 073	1.9	4	7 700	39.9
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	16 796	10.5	11	26 166	64.2
5049300	CANNED, BOTTLED FOODS	1 261	.8	5	7 711	16.4
5049950	GROCERIES, EXCEPT AS SPECIFIED	685	.4	5	16 476	4.2
5049980	MISCELLANEOUS FOOD PRODUCTS	3 878	2.4	4	14 242	27.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	332	.2	4	4 895	6.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	1 952	1.2	4	14 833	13.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 683	1.1	6	17 476	9.6
	COMMODITIES, N.E.C.	7 731	4.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	119	.1	3	1 445	8.2
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	84				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	8,297				
	SALES REPORTED BY COMMODITY LINE	125 246	100.0	67	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	99 936	79.8	59	111 586	89.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	2 579	2.1	6	4 625	55.8
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	6 177	4.9	6	13 515	45.7
5045100	CONFECTIONERY	1 147	.9	3	11 266	10.2
	CANDY, ALL KINDS.	1 074		3	11 266	9.5
	NOT REPORTED IN DETAIL.	73		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	1 413	1.1	4	12 137	11.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	454	.4	6	3 626	12.5
	COMMODITIES, N.E.C.	13 477	10.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	63	.1	3	1 657	3.8
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 22					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 3,029					
	SALES REPORTED BY COMMODITY LINE.	28 813	100.0	15	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	24 936	86.5	14	28 163	88.5
	COMMODITIES, N.E.C.	3 877	13.5	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 49					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	34 022	100.0	41	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	22 722	66.8	34	26 588	85.5
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	2 226	6.5	3	3 538	62.9
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	2 597	7.6	5	6 745	38.5
5049300	CANNED, BOTTLED FOODS	1 130	3.3	4	6 531	17.3
	CANNED VEGETABLES, VEGETABLE JUICES	745		3	3 626	20.5
	NOT REPORTED IN DETAIL.	385		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED.	651	1.9	4	5 681	11.5
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	314	.9	3	4 002	7.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	285	.8	3	2 652	10.7
	COMMODITIES, N.E.C.	4 033	11.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	64	.2	3	2 949	2.2
	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)					
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 14					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	14 787	100.0	11	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	11 028	74.6	9	14 262	77.3
	COMMODITIES, N.E.C.	3 759	25.4	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 27					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	16 618	100.0	18	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	10 296	62.0	13	11 996	85.8
5029130	OIL DRILLERS' MUD AND CHEMICALS	4 622	27.8	5	4 622	100.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	217	1.3	3	2 842	7.6
	COMMODITIES, N.E.C.	1 483	8.9	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 6					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 0					
	SALES REPORTED BY COMMODITY LINE.	4 089	100.0	6	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	2 426	59.3	4	2 433	99.7
	COMMODITIES, N.E.C.	1 651	40.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	12	.3	3	172	7.0
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 37					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 6,698					
	SALES REPORTED BY COMMODITY LINE.	38 902	100.0	24	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	29 149	74.9	21	37 734	77.2
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	372	1.0	4	1 233	30.2
5099321	FERTILIZER, FERTILIZER MATERIALS.	4 052	10.4	4	13 051	31.0
	COMMODITIES, N.E.C.	5 226	13.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	103	.3	3	563	18.3

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	DRY GOODS, PIECE GOODS, NOTIONS (SIC 5032)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 22					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 1,999					
	SALES REPORTED BY COMMODITY LINE.	41 978	100.0	16	(X)	(X)
5032100	YARD OR PIECE GOODS	26 292	62.6	10	29 292	89.8
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	6 917	16.5	4	7 290	94.9
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	6 333	15.1	3	11 011	57.5
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	1 658	3.9	3	11 616	14.3
	COMMODITIES, N.E.C.	778	1.9	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 323					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 205,610					
	SALES REPORTED BY COMMODITY LINE.	2 083 908	100.0	272	(X)	(X)
5032100	YARD OR PIECE GOODS	1 573 949	75.5	211	1 918 540	82.0
	COTTON FABRICS	580 030		61	890 027	65.2
	RAYON, NYLON, OTHER MAN-MADE FABRICS	202 637		51	523 153	38.7
	WOOL FABRICS	199 234		61	225 349	88.4
	OTHER YARD GOODS (INC. COATED FABRICS)	31 330		20	175 854	17.8
	NOT REPORTED IN DETAIL.	560 718		(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	73 760	3.5	34	85 378	86.4
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	105 370	5.1	40	233 330	45.2
	KNIT FABRICS	41 208		20	153 934	26.8
	YARNS (EXCEPT INDUSTRIAL)	16 366		9	150 301	10.9
	OTHER DRY GOODS	11 051		8	126 098	8.8
	NOT REPORTED IN DETAIL.	36 745		(NA)	(NA)	(NA)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	3 108	.1	8	30 535	10.2
	HOSIERY	59		3	5 195	1.1
	SHIRTS (EXCEPT SPORTSWEAR)	2 247		4	11 677	19.2
	NOT REPORTED IN DETAIL.	802		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	7 566	.4	15	45 014	16.8
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	9 177	.4	7	161 215	5.7
	HOSIERY	8 246		5	157 339	5.2
	UNDERWEAR, NIGHTWEAR	362		5	9 928	3.6
	CORSETS, ALLIED GARMENTS	568		3	8 040	7.1
	NOT REPORTED IN DETAIL.	1		(NA)	(NA)	(NA)
5072210	HARDWARE	2 064	.1	8	15 049	13.7
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	16 739	.8	5	194 066	8.6
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	3 717	.2	4	123 052	3.0
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	137 026	6.6	15	701 707	19.5
	BED SPREADS, COMFORTABLES, BLANKETS	12 633		5	275 681	4.6
	SHEETS, PILLOW CASES	67 270		8	407 859	16.5
	TOWELS, WASH CLOTHS	50 318		4	152 848	32.9
	NOT REPORTED IN DETAIL.	6 805		(NA)	(NA)	(NA)
5097230	FLOOR COVERINGS	1 787	.1	3	176 930	1.0
5099660	OTHER TEXTILE PRODUCTS	4 901	.2	3	123 976	4.0
5099692	INDUSTRIAL YARNS	5 146	.2	6	242 699	2.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 037	.1	3	14 331	14.2
	COMMODITIES, N.E.C.	136 548	6.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 013	(Z)	9	28 466	3.6
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 41					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 5,013					
	SALES REPORTED BY COMMODITY LINE.	108 695	100.0	36	(X)	(X)
5032100	YARD OR PIECE GOODS	75 751	69.7	27	86 923	87.1
	COTTON FABRICS	29 840		10	44 648	66.8
	RAYON, NYLON, OTHER MAN-MADE FABRICS	22 894		11	33 644	68.0
	WOOL FABRICS	3 141		3	3 381	92.9
	OTHER YARD GOODS (INC. COATED FABRICS)	1 518		3	3 122	48.6
	NOT REPORTED IN DETAIL.	18 358		(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	20 768	19.1	10	22 632	91.8
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	8 166	7.5	4	25 153	32.5
	SHEETS, PILLOW CASES	6 267		3	17 840	35.1
	NOT REPORTED IN DETAIL.	1 899		(NA)	(NA)	(NA)
5099660	OTHER TEXTILE PRODUCTS	1 016	.9	3	11 878	8.6
	COMMODITIES, N.E.C.	2 994	2.8	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 22					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 2,569					
	SALES REPORTED BY COMMODITY LINE.	44 863	100.0	19	(X)	(X)
5032100	YARD OR PIECE GOODS	25 720	57.3	11	30 318	84.8
	COTTON FABRICS	19 890		7	26 468	75.1
	RAYON, NYLON, OTHER MAN-MADE FABRICS	1 660		4	6 276	26.4
	OTHER YARD GOODS (INC. COATED FABRICS)	1 073		3	5 413	19.8
	NOT REPORTED IN DETAIL.	3 097		(NA)	(NA)	(NA)

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	13 320	29.7	9	16 889	78.9
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	3 495	7.8	4	8 896	39.3
	KNIT FABRICS	2 219		3	7 620	29.1
	NOT REPORTED IN DETAIL	1 276		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	2 328	5.2	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	50				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	7,535				
	SALES REPORTED BY COMMODITY LINE	154 402	100.0	34	(X)	(X)
5032100	YARD OR PIECE GOODS	87 062	56.4	23	97 084	89.7
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	12 773	8.3	6	29 268	43.6
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	35 730	23.1	10	49 996	71.5
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	4 739	3.1	5	39 082	12.1
	SHEETS, PILLOW CASES	4 619		4	31 386	14.7
	NOT REPORTED IN DETAIL	120		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	14 058	9.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	40	(Z)	3	10 485	.4
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	12				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	20 008	100.0	9	(X)	(X)
5032100	YARD OR PIECE GOODS	11 055	55.3	3	11 297	97.9
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	3 396	17.0	3	3 396	100.0
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	4 946	24.7	4	5 315	93.1
	COMMODITIES, N.E.C.	611	3.1	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	23				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,960				
	SALES REPORTED BY COMMODITY LINE	24 125	100.0	18	(X)	(X)
5032100	YARD OR PIECE GOODS	10 318	42.8	6	12 794	80.6
	COTTON FABRICS	8 035		5	12 427	64.7
	NOT REPORTED IN DETAIL	2 283		(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	8 044	33.3	6	8 914	90.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	3 518	14.6	8	4 565	77.1
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	1 323	5.5	3	9 036	14.6
	COMMODITIES, N.E.C.	922	3.8	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	4				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	1 317	100.0	4	(X)	(X)
5032100	YARD OR PIECE GOODS	668	50.7	3	906	73.7
	COMMODITIES, N.E.C.	649	49.3	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	63				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	7,673				
	SALES REPORTED BY COMMODITY LINE	108 462	100.0	55	(X)	(X)
5032100	YARD OR PIECE GOODS	79 337	73.1	43	83 943	94.5
	COTTON FABRICS	25 445		18	38 988	65.3
	RAYON, NYLON, OTHER MAN-MADE FABRICS	19 312		22	39 509	48.9
	WOOL FABRICS	7 271		11	24 127	30.1
	OTHER YARD GOODS (INC. COATED FABRICS)	2 430		6	11 845	20.5
	NOT REPORTED IN DETAIL	24 879		(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	16 464	15.2	11	26 884	61.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	6 930	6.4	5	18 826	36.8
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	280	.3	3	7 659	3.7
	COMMODITIES, N.E.C.	5 413	5.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	38	(Z)	3	568	6.7
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (SIC 5035)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	31				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	5,008				
	SALES REPORTED BY COMMODITY LINE	59 246	100.0	26	(X)	(X)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	20 627	34.8	9	35 043	58.9
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	33 718	56.9	16	51 100	66.0

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . . .	3 970	6.7	4	8 771	45.3
	COMMODITIES, N.E.C.	928	1.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	275	.7
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 643					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	1 755 931	100.0	504	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	6 653	.4	8	309 597	2.1
5032100	YARD OR PIECE GOODS	44 371	2.5	9	323 566	13.7
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	3 405	.2	9	320 622	1.1
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	440 908	25.1	176	826 740	53.3
	WORK CLOTHING, WORK GLOVES.	59 418		32	140 629	42.3
	HOSIERY	74 958		34	96 126	78.0
	UNDERWEAR, NIGHTWEAR.	14 538		27	53 676	27.1
	SUITS, COATS, TROUSERS, OVERCOATS	54 409		23	130 421	41.7
	SHIRTS (EXCEPT SPORTSWEAR).	29 351		16	94 796	31.0
	SPORTSWEAR.	59 790		42	133 780	44.7
	OTHER CLOTHING, FURNISHINGS	11 542		22	44 715	25.8
	NOT REPORTED IN DETAIL.	136 902		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	825 014	47.0	281	1 135 622	72.6
	DRESSES, SKIRTS, BLOUSES.	220 046		92	312 909	70.3
	SUITS, COATS (EXCEPT FUR)	55 451		34	181 007	30.6
	CHILDREN'S, INFANTS' WEAR	73 926		57	200 154	36.9
	OTHER APPAREL, ACCESSORIES.	82 922		59	234 504	35.4
	NOT REPORTED IN DETAIL.	392 669		(NA)	(NA)	(NA)
5035320	FUR CLOTHING.	20 560	1.2	19	84 986	24.2
5035330	FURS, RAW AND DRESSED	3 435	.2	5	3 562	96.4
5035340	MILLINERY, MILLINERY SUPPLIES	41 995	2.4	40	62 437	67.3
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . . .	219 068	12.5	72	625 047	35.0
	HOSIERY	131 050		40	245 594	53.4
	UNDERWEAR, NIGHTWEAR.	45 940		33	172 004	26.7
	CORSETS, ALLIED GARMENTS.	10 235		15	96 054	10.7
	NOT REPORTED IN DETAIL.	31 843		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	41 606	2.4	8	320 359	13.0
5072210	HARDWARE.	6 579	.4	5	311 325	2.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	3 585	.2	4	304 875	1.2
5097110	HOUSEHOLD FURNITURE	2 469	.1	5	308 498	.8
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5097221	CURTAINS, DRAPERIES	3 458	.2	5	307 751	1.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	25 055	1.4	9	322 058	7.8
5097230	FLOOR COVERINGS	4 037	.2	3	309 341	1.3
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	19 547	1.1	7	318 463	6.1
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	3 304	.2	4	313 080	1.1
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	6 033	.3	9	322 830	1.9
5099420	JEWELRY, SILVERWARE, TROPHIES	3 680	.2	10	372 235	1.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	3 557	.2	4	303 253	1.2
	COMMODITIES, N.E.C.	26 861	1.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	751	(Z)	9	78 379	1.0
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 114					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 10,911					
	SALES REPORTED BY COMMODITY LINE.	105 883	100.0	92	(X)	(X)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	30 983	29.3	29	32 743	94.6
	WORK CLOTHING, WORK GLOVES.	8 135		5	8 643	94.1
	HOSIERY	1 205		3	1 616	74.6
	SUITS, COATS, TROUSERS, OVERCOATS	3 419		8	7 568	45.2
	SHIRTS (EXCEPT SPORTSWEAR).	926		4	4 409	21.0
	SPORTSWEAR.	13 810		15	17 967	76.9
	NOT REPORTED IN DETAIL.	3 488		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	69 220	65.4	61	70 983	97.5
	DRESSES, SKIRTS, BLOUSES.	18 148		16	20 493	88.6
	SUITS, COATS (EXCEPT FUR)	3 056		9	4 842	63.1
	CHILDREN'S, INFANTS' WEAR	14 234		21	16 105	88.4
	OTHER APPAREL, ACCESSORIES.	6 060		7	7 615	79.6
	NOT REPORTED IN DETAIL.	27 722		(NA)	(NA)	(NA)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . . .	3 193	3.0	6	3 642	87.7
	HOSIERY	2 304		5	3 441	67.0
	NOT REPORTED IN DETAIL.	889		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	2 487	2.3	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 31					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 2,475					
	SALES REPORTED BY COMMODITY LINE.	23 735	100.0	25	(X)	(X)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	9 519	40.1	8	10 048	94.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	13 022	54.9	16	13 022	100.0
	DRESSES, SKIRTS, BLOUSES.	5 877		6	6 327	92.9
	SUITS, COATS (EXCEPT FUR)	1 357		3	1 652	82.1
	CHILDREN'S, INFANTS' WEAR	1 837		3	2 082	88.2
	NOT REPORTED IN DETAIL.	3 951		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 194	5.0	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 85					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	101 803	100.0	67	(X)	(X)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	39 919	39.2	33	53 465	74.7
	WORK CLOTHING, WORK GLOVES.	15 875		6	19 115	83.0
	HOSIERY	1 424		9	11 314	12.6
	UNDERWEAR, NIGHTWEAR.	3 961		7	11 647	34.0
	SUITS, COATS, TROUSERS, OVERCOATS	818		4	4 536	18.0
	SHIRTS (EXCEPT SPORTSWEAR).	779		5	5 189	15.0
	SPORTSWEAR.	3 248		10	12 892	25.2
	OTHER CLOTHING, FURNISHINGS	224		3	4 025	5.6
	NOT REPORTED IN DETAIL.	13 590		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	29 895	29.4	33	36 310	82.3
	DRESSES, SKIRTS, BLOUSES.	11 009		12	13 725	80.2
	SUITS, COATS (EXCEPT FUR)	515		4	1 846	27.9
	CHILDREN'S, INFANTS' WEAR	734		4	3 961	18.5
	OTHER APPAREL, ACCESSORIES.	5 167		8	6 947	74.4
	NOT REPORTED IN DETAIL.	12 470		(NA)	(NA)	(NA)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . . .	26 754	26.3	25	36 392	73.5
	HOSIERY	16 656		18	26 943	61.8
	UNDERWEAR, NIGHTWEAR.	3 244		7	5 813	55.8
	NOT REPORTED IN DETAIL.	6 854		(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR	2 124	2.1	5	10 531	20.2
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	517	.5	4	7 153	7.2
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	343	.3	4	5 039	6.8
5099660	OTHER TEXTILE PRODUCTS.	151	.1	3	3 417	4.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	547	.5	3	8 062	6.8
	COMMODITIES, N.E.C.	1 547	1.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6	(Z)	3	1 877	.3
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 20					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	18 978	100.0	18	(X)	(X)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	12 410	65.4	14	14 490	85.6
	HOSIERY	412		3	885	46.6
	SPORTSWEAR.	5 196		5	7 938	65.5
	OTHER CLOTHING, FURNISHINGS	2 544		3	5 153	49.4
	NOT REPORTED IN DETAIL.	4 258		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	3 083	16.2	7	6 739	45.7
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . . .	3 106	16.4	4	6 277	49.5
	COMMODITIES, N.E.C.	217	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	162	.9	3	1 884	8.6
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 43					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	29 304	100.0	33	(X)	(X)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	11 684	39.9	10	12 198	95.8
	SUITS, COATS, TROUSERS, OVERCOATS	2 056		4	4 321	47.6
	SHIRTS (EXCEPT SPORTSWEAR).	521		4	3 819	13.6
	SPORTSWEAR.	3 645		5	6 620	55.1
	OTHER CLOTHING, FURNISHINGS	1 825		4	3 517	51.9
	NOT REPORTED IN DETAIL.	3 637		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	16 469	56.2	23	17 418	94.6
	DRESSES, SKIRTS, BLOUSES.	9 066		11	10 736	84.4
	SUITS, COATS (EXCEPT FUR)	969		4	2 466	39.3
	CHILDREN'S, INFANTS' WEAR	4 349		7	5 308	81.9
	OTHER APPAREL, ACCESSORIES.	410		3	2 056	19.9
	NOT REPORTED IN DETAIL.	1 675		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 151	3.9	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 12					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	8 473	100.0	10	(X)	(X)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	3 650	43.1	8	7 223	50.5
	UNDERWEAR, NIGHTWEAR.	247		3	2 659	9.3
	SHIRTS (EXCEPT SPORTSWEAR).	366		4	3 065	11.9
	SPORTSWEAR.	1 737		4	3 576	48.6
	NOT REPORTED IN DETAIL.	1 300		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	3 442	40.6	8	7 060	48.8
	DRESSES, SKIRTS, BLOUSES.	1 785		4	4 331	41.2
	NOT REPORTED IN DETAIL.	1 657		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 381	16.3	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 153					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 19,432					
	SALES REPORTED BY COMMODITY LINE.	162 569	100.0	119	(X)	(X)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	34 033	20.9	40	48 059	70.8
	HOSIERY	936		4	2 731	34.3
	UNDERWEAR, NIGHTWEAR.	1 016		7	10 408	9.8
	SUITS, COATS, TROUSERS, OVERCOATS	2 595		9	11 817	22.0
	SHIRTS (EXCEPT SPORTSWEAR).	2 178		6	5 554	39.2
	SPORTSWEAR.	7 378		16	17 592	41.9
	OTHER CLOTHING, FURNISHINGS	6 765		11	13 420	50.4
	NOT REPORTED IN DETAIL.	13 165		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	109 702	67.5	88	127 813	85.8
	DRESSES, SKIRTS, BLOUSES.	44 847		33	56 180	79.8
	SUITS, COATS (EXCEPT FUR)	556		3	2 482	22.4
	CHILDREN'S, INFANTS' WEAR	8 450		18	20 755	40.7
	OTHER APPAREL, ACCESSORIES.	8 090		15	18 371	44.0
	NOT REPORTED IN DETAIL.	47 759		(NA)	(NA)	(NA)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . . .	13 401	8.2	11	22 904	58.5
5039100	SHOES, OTHER FOOTWEAR	826	.5	4	3 642	22.7
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	199	.1	3	4 708	4.2
5099420	JEWELRY, SILVERWARE, TROPHIES	1 153	.7	4	6 145	18.8
5099691	LUGGAGE, SADDLERY, HARNESS.	896	.6	4	6 131	14.6
	COMMODITIES, N.E.C.	2 359	1.5	(NA)	(NA)	(NA)
	FOOTWEAR (SIC 5039)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 10					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 0					
	SALES REPORTED BY COMMODITY LINE.	22 908	100.0	10	(X)	(X)
	FOOTWEAR (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5039100	SHOES, OTHER FOOTWEAR	22 908	100.0	10	22 908	100.0
	MEN'S, BOYS' SHOES.	2 638		4	8 752	30.1
	WOMEN'S, MISSES' SHOES.	14 087		6	18 110	77.8
	CHILDREN'S, INFANTS' SHOES.	510		4	6 535	7.8
	NOT REPORTED IN DETAIL.	5 673		(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 32					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 2,415					
	SALES REPORTED BY COMMODITY LINE.	80 111	100.0	27	(X)	(X)
5039100	SHOES, OTHER FOOTWEAR	79 797	99.6	27	80 111	99.6
	MEN'S, BOYS' SHOES.	9 798		9	16 367	59.9
	WOMEN'S, MISSES' SHOES.	31 490		12	37 120	84.8
	CHILDREN'S, INFANTS' SHOES.	4 033		4	9 851	40.9
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.). .	4 347		4	7 114	61.1
	NOT REPORTED IN DETAIL.	30 129		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	314	.4	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 11					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	11 330	100.0	10	(X)	(X)
5039100	SHOES, OTHER FOOTWEAR	10 600	93.6	10	11 330	93.6
	COMMODITIES, N.E.C.	730	6.4	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 11					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	12 286	100.0	10	(X)	(X)
5039100	SHOES, OTHER FOOTWEAR	11 958	97.3	10	12 286	97.3
	WOMEN'S, MISSES' SHOES.	5 460		5	6 446	84.7
	CHILDREN'S, INFANTS' SHOES.	3 181		3	4 250	74.8
	NOT REPORTED IN DETAIL.	3 317		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	328	2.7	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 3					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 0					
	SALES REPORTED BY COMMODITY LINE.	7 420	100.0	3	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	FOOTWEAR (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5039100	SHOES, OTHER FOOTWEAR	7 420	100.0	3	7 420	100.0
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	7				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	6 492	100.0	6	(X)	(X)
5039100	SHOES, OTHER FOOTWEAR	5 943	91.5	6	6 492	91.5
	MEN'S, BOYS' SHOES	1 398		3	4 072	34.3
	WOMEN'S, MISSES' SHOES	2 769		4	4 405	62.9
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	1 330		3	2 837	46.9
	NOT REPORTED IN DETAIL	446		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	549	8.5	(NA)	(NA)	(NA)
	GENERAL-LINE GROCERIES (SIC 5042)					
	(NOT APPLICABLE)					
	DAIRY PRODUCTS (SIC 5043)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	4				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	2 649	100.0	3	(X)	(X)

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	DAIRY PRODUCTS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	2 461	92.9	3	2 649	92.9
	COMMODITIES, N.E.C.	188	7.1	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	55				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	16,090				
	SALES REPORTED BY COMMODITY LINE	249 709	100.0	48	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	243 456	97.5	48	249 709	97.5
	BUTTER	84 892		11	103 927	81.7
	CHEESE	12 761		15	49 231	25.9
	MILK, CREAM (FLUID)	102 138		19	108 296	94.3
	OTHER DAIRY PRODUCTS	13 945		11	76 647	18.2
	NOT REPORTED IN DETAIL	29 720		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	1 472	.6	5	13 985	10.5
5049300	CANNED, BOTTLED FOODS	676	.3	3	2 897	23.3
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 736	.7	8	27 249	6.4
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	466		3	2 740	17.0
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	597		3	10 472	5.7
	NOT REPORTED IN DETAIL	673		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	2 359	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	10	(Z)	3	1 156	.9
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	39				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,694				
	SALES REPORTED BY COMMODITY LINE	283 981	100.0	34	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	277 805	97.8	34	283 981	97.8
	BUTTER	46 317		6	113 443	40.8
	CHEESE	4 305		5	31 049	13.9
	ICE CREAM, ICES	2 165		5	38 383	5.6
	MILK, CREAM (FLUID)	134 252		15	159 391	84.2
	OTHER DAIRY PRODUCTS	59 405		10	124 255	47.8
	NOT REPORTED IN DETAIL	31 361		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	538	.2	3	6 616	8.1
	COMMODITIES, N.E.C.	5 543	2.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	95	(Z)	3	2 670	3.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	DAIRY PRODUCTS (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 19					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 1,747					
	SALES REPORTED BY COMMODITY LINE.	84 224	100.0	14	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	83 809	99.5	14	84 224	99.5
	BUTTER.	46 368		7	69 194	67.0
	MILK, CREAM (FLUID)	11 948		4	13 031	91.7
	OTHER DAIRY PRODUCTS.	14 382		4	63 757	22.6
	NOT REPORTED IN DETAIL.	11 111		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	236	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	179	.2	3	3 285	5.4
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 21					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 714					
	SALES REPORTED BY COMMODITY LINE.	118 757	100.0	18	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	116 051	97.7	18	118 757	97.7
	MILK, CREAM (FLUID)	102 377		16	102 693	99.7
	NOT REPORTED IN DETAIL.	13 674		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	2 706	2.3	(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 11					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	29 010	100.0	9	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	29 008	100.0	9	29 010	100.0
	MILK, CREAM (FLUID)	26 506		8	28 842	91.9
	NOT REPORTED IN DETAIL.	2 502		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	2	(Z)	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 16					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 2,263					
	SALES REPORTED BY COMMODITY LINE.	30 208	100.0	8	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	30 208	100.0	8	30 208	100.0
	CHEESE.	234		3	10 353	2.3
	MILK, CREAM (FLUID)	24 705		6	29 970	82.4
	NOT REPORTED IN DETAIL.	5 269		(NA)	(NA)	(NA)
	DAIRY PRODUCTS (CONT.)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 5					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 0					
	SALES REPORTED BY COMMODITY LINE.	24 791	100.0	5	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	24 762	99.9	5	24 791	99.9
	COMMODITIES, N.E.C.	29	.1	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 39					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 21,213					
	SALES REPORTED BY COMMODITY LINE.	137 029	100.0	32	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	132 940	97.0	32	137 029	97.0
	BUTTER.	28 163		16	102 987	27.3
	CHEESE.	14 940		22	102 818	14.5
	ICE CREAM, ICES	4 974		11	61 446	8.1
	MILK, CREAM (FLUID)	53 623		19	100 691	53.3
	OTHER DAIRY PRODUCTS.	11 458		17	93 828	12.2
	NOT REPORTED IN DETAIL.	19 782		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	1 123	.8	5	9 504	11.8
5049950	GROCERIES, EXCEPT AS SPECIFIED.	377	.3	4	9 916	3.8
	COMMODITIES, N.E.C.	2 589	1.9	(NA)	(NA)	(NA)
	POULTRY, POULTRY PRODUCTS (SIC 5044)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 4					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	3 816	100.0	3	(X)	(X)
5044110	EGGS (FRESH, STORAGE)	2 720	71.3	3	3 816	71.3
	COMMODITIES, N.E.C.	1 096	28.7	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 28					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 6,129					
	SALES REPORTED BY COMMODITY LINE.	72 889	100.0	22	(X)	(X)
5044110	EGGS (FRESH, STORAGE)	26 436	36.3	10	32 785	80.6
5044120	POULTRY	41 123	56.4	17	61 559	66.8
	LIVE POULTRY.	10 496		7	15 179	69.1
	DRESSED POULTRY, RESALES.	17 124		6	32 892	52.1
	NOT REPORTED IN DETAIL.	13 503		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	POULTRY, POULTRY PRODUCTS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
	COMMODITIES, N.E.C.	5 280	7.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	50	.1	3	4 540	1.1
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	15				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,334				
	SALES REPORTED BY COMMODITY LINE	18 451	100.0	10	(X)	(X)
5044110	EGGS (FRESH, STORAGE)	12 026	65.2	7	12 512	96.1
5044120	POULTRY	6 348	34.4	8	9 405	67.5
	LIVE POULTRY	30		3	313	9.6
	DRESSED POULTRY, RESALES	5 758		4	8 532	67.5
	NOT REPORTED IN DETAIL	560		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	77	.4	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	14				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,091				
	SALES REPORTED BY COMMODITY LINE	13 321	100.0	10	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	270	2.0	4	3 908	6.9
5044110	EGGS (FRESH, STORAGE)	6 357	47.7	7	7 475	85.0
5044120	POULTRY	5 157	38.7	7	7 182	71.8
	DRESSED POULTRY, RESALES	4 696		3	5 846	80.3
	NOT REPORTED IN DETAIL	461		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	989	7.4	3	7 502	13.2
	FROZEN POULTRY (PACKAGED ONLY)	989		3	7 502	13.2
	COMMODITIES, N.E.C.	548	4.1	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	16				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	8,197				
	SALES REPORTED BY COMMODITY LINE	75 149	100.0	11	(X)	(X)
5044110	EGGS (FRESH, STORAGE)	1 501	2.0	5	1 861	80.7
5044120	POULTRY	73 432	97.7	10	74 945	98.0
	LIVE POULTRY	59 415		6	60 070	98.9
	DRESSED POULTRY, RESALES	13 998		3	14 686	95.3
	NOT REPORTED IN DETAIL	19		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	216	.3	(NA)	(NA)	(NA)
	POULTRY, POULTRY PRODUCTS (CONT.)					
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	2				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	(D)	100.0	2	(X)	(X)
	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	6				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	14 184	100.0	5	(X)	(X)
5044120	POULTRY	13 310	93.8	5	14 184	93.8
	DRESSED POULTRY, RESALES	9 155		3	9 892	92.5
	NOT REPORTED IN DETAIL	4 155		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	874	6.2	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	3				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	52 936	100.0	3	(X)	(X)
5044120	POULTRY	52 936	100.0	3	52 936	100.0
	DRESSED POULTRY, RESALES	52 936		3	52 936	100.0
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	16				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	9,857				
	SALES REPORTED BY COMMODITY LINE	32 043	100.0	12	(X)	(X)
5044110	EGGS (FRESH, STORAGE)	11 225	35.0	5	11 821	95.0
5044120	POULTRY	19 154	59.8	8	26 176	73.2
	DRESSED POULTRY, RESALES	17 933		5	19 101	93.9
	NOT REPORTED IN DETAIL	1 221		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	1 168	3.6	3	15 594	7.5
	COMMODITIES, N.E.C.	496	1.5	(NA)	(NA)	(NA)
	CONFECTIONERY (SIC 5045)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	15				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,799				
	SALES REPORTED BY COMMODITY LINE	16 336	100.0	11	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONFECTIONERY (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5045100	CONFECTIONERY	15 104	92.5	11	16 336	92.5
	CANDY, ALL KINDS	9 194		8	10 393	88.5
	NOT REPORTED IN DETAIL	5 910		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 232	7.5	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	45				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	12,170				
	SALES REPORTED BY COMMODITY LINE	67 006	100.0	35	(X)	(X)
5045100	CONFECTIONERY	65 307	97.5	35	67 006	97.5
	CANDY, ALL KINDS	42 193		22	44 829	94.1
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	338		3	3 556	9.5
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	2 144		6	7 546	28.4
	NOT REPORTED IN DETAIL	20 632		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 625	2.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	74	.1	3	1 832	4.0
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	40				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	39 359	100.0	31	(X)	(X)
5045100	CONFECTIONERY	36 325	92.3	31	39 359	92.3
	CANDY, ALL KINDS	27 086		23	31 636	85.6
	CHEWING GUM	1 530		9	9 737	15.7
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	4 484		8	9 256	48.4
	NOT REPORTED IN DETAIL	3 225		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	713	1.8	3	3 540	20.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 130	2.9	5	5 771	19.6
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	1 069		3	3 360	31.8
	NOT REPORTED IN DETAIL	61		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 191	3.0	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	21				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,475				
	SALES REPORTED BY COMMODITY LINE	22 579	100.0	16	(X)	(X)
	CONFECTIONERY (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5045100	CONFECTIONERY	20 663	91.5	16	22 579	91.5
	CANDY, ALL KINDS	18 776		16	22 579	83.2
	CHEWING GUM	659		5	9 216	7.2
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	16		3	3 890	.4
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	1 229		5	7 806	15.7
5049950	GROCERIES, EXCEPT AS SPECIFIED	341	1.5	4	2 871	11.9
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	235		3	2 444	9.6
	NOT REPORTED IN DETAIL	106		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED	36	.2	4	2 343	1.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	141	.6	4	3 303	4.3
	COMMODITIES, N.E.C.	1 395	6.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	427	.7
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	31				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	10,835				
	SALES REPORTED BY COMMODITY LINE	29 966	100.0	20	(X)	(X)
5045100	CONFECTIONERY	27 947	93.3	20	29 966	93.3
	CANDY, ALL KINDS	19 370		17	23 714	81.7
	CHEWING GUM	811		6	12 301	6.6
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	1 492		3	5 636	26.5
	NOT REPORTED IN DETAIL	6 274		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	774	2.6	3	3 520	22.0
	COMMODITIES, N.E.C.	1 227	4.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	18	.1	3	1 248	1.4
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	10				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,430				
	SALES REPORTED BY COMMODITY LINE	5 940	100.0	6	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	CONFECTIONERY (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5045100	CONFECTIONERY	5 364	90.3	6	5 940	90.3
	CANDY, ALL KINDS	4 404		5	5 427	81.1
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	283		3	3 657	7.7
	NOT REPORTED IN DETAIL	677		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	576	9.7	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	43				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	5,488				
	SALES REPORTED BY COMMODITY LINE	41 909	100.0	32	(X)	(X)
5045100	CONFECTIONERY	37 973	90.6	32	41 909	90.6
	CANDY, ALL KINDS	28 526		25	33 645	84.8
	CHEWING GUM	1 189		6	5 027	23.7
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	375		3	3 635	10.3
	NOT REPORTED IN DETAIL	7 883		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	144	.3	4	3 342	4.3
	COMMODITIES, N.E.C.	3 792	9.0	(NA)	(NA)	(NA)
	FISH, SEAFOODS (SIC 5046)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	6				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	993				
	SALES REPORTED BY COMMODITY LINE	2 836	100.0	3	(X)	(X)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	2 107	74.3	3	2 836	74.3
	COMMODITIES, N.E.C.	729	25.7	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	13				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,194				
	SALES REPORTED BY COMMODITY LINE	18 645	100.0	10	(X)	(X)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	16 945	90.9	10	18 645	90.9
	COMMODITIES, N.E.C.	1 700	9.1	(NA)	(NA)	(NA)
	FISH, SEAFOODS (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	12				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	21 621	100.0	7	(X)	(X)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	13 989	64.7	7	21 621	64.7
	COMMODITIES, N.E.C.	7 632	35.3	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	1				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	(D)	100.0	.1	(X)	(X)
	COMMODITIES, N.E.C.	(D)	99.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	(D)	.3	1	3 159	.3
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	13				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	6 939	100.0	9	(X)	(X)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	6 764	97.5	9	6 939	97.5
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	175	2.5	3	2 104	8.3
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	22				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	24 017	100.0	18	(X)	(X)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	14 261	59.4	18	24 017	59.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	FISH, SEAFOODS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5049500	FROZEN FOODS	9 203	38.3	6	12 836	71.7
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	9 091		6	12 836	70.8
	NOT REPORTED IN DETAIL	112		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	553	2.3	(NA)	(NA)	(NA)
	MEATS, MEAT PRODUCTS (SIC 5047)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	14				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	109 101	100.0	12	(X)	(X)
5047100	MEATS, PROVISIONS	108 916	99.8	12	109 101	99.8
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	88 976		10	90 211	98.6
	NOT REPORTED IN DETAIL	19 940		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	185	.2	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	37				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	117 114	100.0	28	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	136	.1	3	13 942	1.0
5047100	MEATS, PROVISIONS	109 563	93.6	27	114 828	95.4
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	69 711		16	80 065	87.1
	CURED, BOILED, SMOKED MEATS	751		3	9 985	7.5
	SAUSAGE, MEAT LOAVES	994		3	11 694	8.5
	LARD	5 531		4	16 539	33.4
	NOT REPORTED IN DETAIL	32 576		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	2 764	2.4	4	16 032	17.2
	CANNED MEATS	2 486		4	16 032	15.5
	NOT REPORTED IN DETAIL	278		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	364	.3	3	11 694	3.1
	COMMODITIES, N.E.C.	4 287	3.7	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	26				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	20,840				
	SALES REPORTED BY COMMODITY LINE	396 784	100.0	20	(X)	(X)

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	MEATS, MEAT PRODUCTS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5047100	MEATS, PROVISIONS	395 038	99.6	20	396 784	99.6
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	267 853		10	271 425	98.7
	LARD	5 293		3	72 213	7.3
	NOT REPORTED IN DETAIL	121 892		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 746	.4	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	SOUTH ATLANTIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	5				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	16 145	100.0	3	(X)	(X)
5047100	MEATS, PROVISIONS	13 368	82.8	3	16 145	82.8
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	13 160		3	16 145	81.5
	NOT REPORTED IN DETAIL	208		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	2 777	17.2	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	6				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	11 105	100.0	5	(X)	(X)
5047100	MEATS, PROVISIONS	10 382	93.5	5	11 105	93.5
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	2 942		3	4 853	60.6
	CURED, BOILED, SMOKED MEATS	4 120		3	5 139	80.2
	NOT REPORTED IN DETAIL	3 320		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	723	6.5	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	6				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	9 810	100.0	6	(X)	(X)
5047100	MEATS, PROVISIONS	8 140	83.0	6	9 810	83.0
	COMMODITIES, N.E.C.	1 670	17.0	(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	MEATS, MEAT PRODUCTS (CONT.)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 21					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	55 470	100.0	18	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES.....	410	.7	3	12 614	3.3
	CHEESE.....	395		3	12 614	3.1
	NOT REPORTED IN DETAIL.....	15		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS.....	47 736	86.1	18	55 470	86.1
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS...	23 608		12	29 547	79.9
	CURED, BOILED, SMOKED MEATS.....	12 652		7	22 834	55.4
	NOT REPORTED IN DETAIL.....	11 476		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS.....	5 667	10.2	6	25 767	22.0
5049500	FROZEN FOODS.....	938	1.7	3	3 914	24.0
5049950	GROCERIES, EXCEPT AS SPECIFIED.....	182	.3	4	17 042	1.1
	COMMODITIES, N.E.C.....	480	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	57	.1	3	1 903	3.0
	FRESH FRUITS, VEGETABLES (SIC 5048)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 51					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 7,279					
	SALES REPORTED BY COMMODITY LINE.....	90 464	100.0	43	(X)	(X)
5048100	FRESH FRUITS, VEGETABLES, BERRIES.....	88 035	97.3	43	90 464	97.3
	FRESH FRUITS, BERRIES, MELONS.....	42 081		29	69 114	60.9
	FRESH VEGETABLES.....	35 985		25	50 583	71.1
	NOT REPORTED IN DETAIL.....	9 969		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.....	2 429	2.7	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 200					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 27,342					
	SALES REPORTED BY COMMODITY LINE.....	456 161	100.0	174	(X)	(X)
5048100	FRESH FRUITS, VEGETABLES, BERRIES.....	445 726	97.7	174	456 161	97.7
	FRESH FRUITS, BERRIES, MELONS.....	292 465		122	377 886	77.4
	FRESH VEGETABLES.....	101 862		78	240 708	42.3
	NOT REPORTED IN DETAIL.....	51 399		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS.....	5 903	1.3	4	41 640	14.2
5049950	GROCERIES, EXCEPT AS SPECIFIED.....	551	.1	3	3 618	15.2
	FRESH FRUITS, VEGETABLES (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5099699	MISCELLANEOUS LINES OF MERCHANDISE.....	578	.1	5	3 016	19.2
	COMMODITIES, N.E.C.....	3 255	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	148	(Z)	3	10 880	1.4
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 149					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 15,359					
	SALES REPORTED BY COMMODITY LINE.....	230 819	100.0	132	(X)	(X)
5048100	FRESH FRUITS, VEGETABLES, BERRIES.....	222 775	96.5	132	230 819	96.5
	FRESH FRUITS, BERRIES, MELONS.....	134 983		90	163 878	82.4
	FRESH VEGETABLES.....	45 672		49	69 667	65.6
	NOT REPORTED IN DETAIL.....	42 120		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)...	501	.2	9	13 781	3.6
5099321	FERTILIZER, FERTILIZER MATERIALS.....	263	.1	4	2 569	10.2
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER).....	125	.1	3	1 830	6.8
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES.....	190	.1	4	2 342	8.1
5099660	OTHER TEXTILE PRODUCTS.....	374	.2	3	3 847	9.7
	COMMODITIES, N.E.C.....	6 289	2.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	302	.1	8	7 545	4.0
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 58					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 5,949					
	SALES REPORTED BY COMMODITY LINE.....	95 431	100.0	47	(X)	(X)
5048100	FRESH FRUITS, VEGETABLES, BERRIES.....	91 575	96.0	47	95 431	96.0
	FRESH FRUITS, BERRIES, MELONS.....	64 416		36	78 248	82.3
	FRESH VEGETABLES.....	13 498		19	26 377	51.2
	NOT REPORTED IN DETAIL.....	13 661		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.....	3 856	4.0	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 201					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 24,264					
	SALES REPORTED BY COMMODITY LINE.....	253 222	100.0	155	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	FRESH FRUITS, VEGETABLES (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5048100	FRESH FRUITS, VEGETABLES, BERRIES	248 158	98.0	155	253 222	98.0
	FRESH FRUITS, BERRIES, MELONS	155 304		92	183 275	84.7
	FRESH VEGETABLES	65 043		61	81 978	79.3
	NOT REPORTED IN DETAIL	27 811		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	4 924	1.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	140	.1	3	2 481	5.6
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	22				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	5,088				
	SALES REPORTED BY COMMODITY LINE	23 078	100.0	15	(X)	(X)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	20 886	90.5	15	23 078	90.5
	FRESH FRUITS, BERRIES, MELONS	7 801		6	12 427	62.8
	FRESH VEGETABLES	5 009		5	8 167	61.3
	NOT REPORTED IN DETAIL	8 076		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	2 112	9.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	80	.3	3	348	23.0
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	78				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	12,824				
	SALES REPORTED BY COMMODITY LINE	72 543	100.0	54	(X)	(X)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	69 229	95.4	54	72 543	95.4
	FRESH FRUITS, BERRIES, MELONS	44 984		37	53 748	83.7
	FRESH VEGETABLES	8 385		17	16 708	50.2
	NOT REPORTED IN DETAIL	15 860		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	3 298	4.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	16	(Z)	3	356	4.5
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	55				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	9,978				
	SALES REPORTED BY COMMODITY LINE	56 000	100.0	42	(X)	(X)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	54 648	97.6	42	56 000	97.6
	FRESH FRUITS, BERRIES, MELONS	29 243		24	33 255	87.9
	FRESH VEGETABLES	15 096		18	19 595	77.0
	NOT REPORTED IN DETAIL	10 309		(NA)	(NA)	(NA)
	FRESH FRUITS, VEGETABLES (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
	COMMODITIES, N.E.C.	1 242	2.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	110	.2	3	908	12.1
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	271				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	49,120				
	SALES REPORTED BY COMMODITY LINE	653 018	100.0	240	(X)	(X)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	627 041	96.0	240	653 018	96.0
	FRESH FRUITS, BERRIES, MELONS	433 651		165	524 434	82.7
	FRESH VEGETABLES	115 281		92	190 381	60.6
	NOT REPORTED IN DETAIL	78 109		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	15 618	2.4	6	76 046	20.5
	CANNED FRUITS, FRUIT JUICES	15 618		6	76 046	20.5
5049940	DRIED FRUITS	2 084	.3	9	9 402	22.2
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	867	.1	4	25 700	3.4
5099321	FERTILIZER, FERTILIZER MATERIALS	388	.1	8	7 054	5.5
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	1 027	.2	7	28 281	3.6
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 756	.3	3	26 281	6.7
	COMMODITIES, N.E.C.	1 443	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 794	.4	17	38 566	7.2
	OTHER GROCERIES AND RELATED PRODUCTS (SIC 5049)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	110				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	22,523				
	SALES REPORTED BY COMMODITY LINE	319 363	100.0	92	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	1 031	.3	6	59 276	1.7
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	5 648	1.8	12	94 277	6.0
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	489	.2	11	40 954	1.2
	CHEESE	195		6	6 930	2.8
	OTHER DAIRY PRODUCTS	223		3	19 886	1.1
	NOT REPORTED IN DETAIL	71		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5045100	CONFECTIONERY	5 227	1.6	24	127 987	4.1
	CANDY, ALL KINDS	2 660		7	54 460	4.9
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	233		3	7 910	2.9
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	982		10	31 793	3.1
	NOT REPORTED IN DETAIL	1 352		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	9 500	3.0	13	31 242	30.4
5049300	CANNED, BOTTLED FOODS	110 188	34.5	59	237 900	46.3
	CANNED FRUITS, FRUIT JUICES	19 603		26	124 180	15.8
	CANNED VEGETABLES, VEGETABLE JUICES	33 072		33	139 704	23.7
	CANNED FISH, SEAFOOD	12 835		28	121 210	10.6
	CANNED MEATS	6 191		16	81 897	7.6
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	10 388		14	75 955	13.7
	NOT REPORTED IN DETAIL	28 099		(NA)	(NA)	(NA)
5049410	COFFEE	11 986	3.8	10	66 611	18.0
5049420	TEA	3 798	1.2	4	17 517	21.7
5049500	FROZEN FOODS	76 490	24.0	46	210 767	36.3
	FROZEN FRUITS	4 944		18	77 403	6.4
	FROZEN JUICES	12 304		17	83 184	14.8
	FROZEN VEGETABLES	13 998		15	87 351	16.0
	FROZEN POULTRY (PACKAGED ONLY)	3 256		8	39 296	8.3
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	11 751		14	58 885	20.0
	FROZEN MEATS (PACKAGED ONLY)	18 297		10	70 962	25.8
	FROZEN PREPARED FOODS, BAKED GOODS	4 348		16	86 593	5.0
	OTHER PACKAGED FROZEN FOODS	2 170		9	59 362	3.7
	NOT REPORTED IN DETAIL	5 422		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	1 020	.3	3	17 604	5.8
5049920	FLOUR, RELATED PRODUCTS	289	.1	6	13 084	2.2
5049930	SUGAR (REFINED)	9 077	2.8	4	22 309	40.7
5049940	DRIED FRUITS	844	.3	8	16 733	5.0
5049950	GROCERIES, EXCEPT AS SPECIFIED	44 760	14.0	48	178 780	25.0
5049960	PEANUTS, ROASTED	632	.2	3	10 630	5.9
5049980	MISCELLANEOUS FOOD PRODUCTS	4 404	1.4	10	43 325	10.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	1 133	.4	6	36 563	3.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	2 066	.6	8	64 763	3.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	3 602	1.1	14	90 051	4.0
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	6 572	2.1	14	68 654	9.6
5099670	FOOD, BEVERAGE BASIC MATERIALS	3 532	1.1	9	33 821	10.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	4 995	1.6	13	71 851	7.0
	COMMODITIES, N.E.C.	12 033	3.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	47	(Z)	3	11 883	.4
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 501					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 183,963					
	SALES REPORTED BY COMMODITY LINE	2 066 385	100.0	407	(X)	(X)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	4 493	.2	18	109 493	4.1
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 650	.1	8	69 909	2.4
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	27 055	1.3	46	292 367	9.3
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	1 235	.1	3	52 113	2.4
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	7 005	.3	33	142 811	4.9
	BUTTER	388		3	13 619	2.8
	CHEESE	2 653		16	32 903	8.1
	OTHER DAIRY PRODUCTS	2 538		13	80 851	3.1
	NOT REPORTED IN DETAIL	1 426		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	14 397	.7	58	259 297	5.6
	CANDY, ALL KINDS	11 726		36	183 696	6.4
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	315		11	69 846	.5
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	1 105		20	109 973	1.0
	NOT REPORTED IN DETAIL	1 251		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	1 399	.1	10	23 219	6.0
5049200	BAKERY PRODUCTS	44 931	2.2	30	164 024	27.4
5049300	CANNED, BOTTLED FOODS	481 087	23.3	204	778 733	61.8
	CANNED FRUITS, FRUIT JUICES	98 801		103	455 764	21.7
	CANNED VEGETABLES, VEGETABLE JUICES	92 586		114	444 936	20.8
	CANNED FISH, SEAFOOD	63 685		90	370 903	17.2
	CANNED MEATS	45 770		52	242 804	18.9
	CANNED MILK	6 468		21	54 583	11.8
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	20 625		47	232 141	8.9
	NOT REPORTED IN DETAIL	153 152		(NA)	(NA)	(NA)
5049410	COFFEE	329 988	16.0	51	459 220	71.9
	GREEN COFFEE	239 276		22	275 560	86.8
	SOLUBLE COFFEE	3 176		16	75 098	4.2
	ROASTED COFFEE (EXCEPT SOLUBLE)	6 820		20	84 487	8.1
	NOT REPORTED IN DETAIL	80 716		(NA)	(NA)	(NA)
5049420	TEA	29 786	1.4	12	102 843	29.0
5049500	FROZEN FOODS	219 819	10.6	118	509 238	43.2
	FROZEN FRUITS	10 525		28	188 495	5.6
	FROZEN JUICES	29 799		44	230 184	12.9
	FROZEN VEGETABLES	32 761		34	219 453	14.9
	FROZEN POULTRY (PACKAGED ONLY)	8 818		13	102 356	8.6
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	49 958		41	209 150	23.9
	FROZEN MEATS (PACKAGED ONLY)	18 821		35	160 511	11.7
	FROZEN PREPARED FOODS, BAKED GOODS	29 999		46	280 930	10.7
	OTHER PACKAGED FROZEN FOODS	8 540		20	167 485	5.1
	NOT REPORTED IN DETAIL	30 598		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	14 697	.7	[illegible]7	137 258	1[illegible].7

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5049920	FLOUR, RELATED PRODUCTS	29 385	1.4	40	150 584	19.5
5049930	SUGAR (REFINED)	244 312	11.8	50	311 816	78.4
5049940	DRIED FRUITS	12 462	.6	30	93 581	13.3
5049950	GROCERIES, EXCEPT AS SPECIFIED	325 006	15.7	171	754 966	43.0
5049970	NUTS (EDIBLE, UNSHELLED)	22 388	1.1	4	31 866	70.3
5049980	MISCELLANEOUS FOOD PRODUCTS	151 165	7.3	52	306 653	49.3
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 563	.1	3	61 529	2.5
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 315	.1	14	82 199	1.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	9 129	.4	34	172 334	5.3
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	11 132	.5	43	160 487	6.9
5099670	FOOD, BEVERAGE BASIC MATERIALS	5 127	.2	23	148 042	3.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	51 336	2.5	54	397 252	12.9
	COMMODITIES, N.E.C.	22 907	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 616	.1	3	40 043	4.0
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	449				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	131,466				
	SALES REPORTED BY COMMODITY LINE	1 298 062	100.0	370	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	1 312	.1	11	156 622	.8
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	2 103	.2	26	225 036	.9
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 152	.1	7	23 720	4.9
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	16 616	1.3	57	332 650	5.0
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	17 203	1.3	35	243 941	7.1
	BUTTER	7 910		5	142 818	5.5
	CHEESE	7 411		18	166 006	4.5
	OTHER DAIRY PRODUCTS	1 645		11	40 329	4.1
	NOT REPORTED IN DETAIL	237		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	20 893	1.6	102	463 770	4.5
	CANDY, ALL KINDS	10 965		59	340 528	3.2
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 241		20	169 201	.7
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	5 917		44	180 434	3.3
	NOT REPORTED IN DETAIL	3 770		(NA)	(NA)	(NA)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5047100	MEATS, PROVISIONS	4 041	.3	22	79 332	5.1
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	1 923		12	52 055	3.7
	CURED, BOILED, SMOKED MEATS	150		6	25 673	.6
	NOT REPORTED IN DETAIL	1 968		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	18 184	1.4	11	126 594	14.4
	FRESH FRUITS, BERRIES, MELONS	11 252		5	114 488	9.8
	NOT REPORTED IN DETAIL	6 932		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	13 348	1.0	47	132 854	10.0
5049300	CANNED, BOTTLED FOODS	374 712	28.9	238	904 569	41.4
	CANNED FRUITS, FRUIT JUICES	105 650		149	657 302	16.1
	CANNED VEGETABLES, VEGETABLE JUICES	130 511		160	651 462	20.0
	CANNED FISH, SEAFOOD	28 846		103	476 193	6.1
	CANNED MEATS	14 591		74	194 981	7.5
	CANNED MILK	6 130		18	192 981	3.2
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	21 734		54	292 925	7.4
	NOT REPORTED IN DETAIL	67 250		(NA)	(NA)	(NA)
5049410	COFFEE	10 081	.8	31	214 390	4.7
	GREEN COFFEE	335		5	122 379	.3
	SOLUBLE COFFEE	1 712		15	170 632	1.0
	ROASTED COFFEE (EXCEPT SOLUBLE)	3 116		18	158 958	2.0
	NOT REPORTED IN DETAIL	4 918		(NA)	(NA)	(NA)
5049420	TEA	715	.1	12	133 447	.5
5049500	FROZEN FOODS	211 935	16.3	170	686 360	30.9
	FROZEN FRUITS	19 248		59	362 268	5.3
	FROZEN JUICES	30 214		68	423 283	7.1
	FROZEN VEGETABLES	31 384		65	370 173	8.5
	FROZEN POULTRY (PACKAGED ONLY)	9 229		23	165 906	5.6
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	33 934		58	338 077	10.0
	FROZEN MEATS (PACKAGED ONLY)	6 753		34	105 857	6.4
	FROZEN PREPARED FOODS, BAKED GOODS	27 965		68	362 095	7.7
	OTHER PACKAGED FROZEN FOODS	7 287		43	280 087	2.6
	NOT REPORTED IN DETAIL	45 921		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	5 423	.4	20	163 648	3.3
5049910	SANDWICHES, SNACK ITEMS	3 670	.3	14	141 491	2.6
5049920	FLOUR, RELATED PRODUCTS	27 095	2.1	63	347 093	7.8
5049930	SUGAR (REFINED)	208 099	16.0	66	329 526	63.2
5049940	DRIED FRUITS	11 005	.8	47	190 245	5.8
5049950	GROCERIES, EXCEPT AS SPECIFIED	232 858	17.9	214	842 655	27.6
5049960	PEANUTS, ROASTED	921	.1	15	165 122	.6
5049970	NUTS (EDIBLE, UNSHELLED)	14 833	1.1	5	25 537	58.1
5049980	MISCELLANEOUS FOOD PRODUCTS	26 146	2.0	59	243 259	10.7
5059910	PEANUTS, UNROASTED	5 782	.4	9	55 644	10.4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	3 251	.3	5	116 341	2.8
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	2 106	.2	3	109 537	1.9

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 147	.1	3	112 512	1.0
5086220	SCHOOL EQUIPMENT, SUPPLIES	1 289	.1	4	109 596	1.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	2 037	.2	15	51 983	3.9
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	664	.1	4	7 503	8.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	4 787	.4	18	144 566	3.3
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	11 612	.9	55	356 115	3.3
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	2 183	.2	11	30 324	7.2
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	13 873	1.1	49	304 779	4.6
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	787	.1	8	59 707	1.3
5099670	FOOD, BEVERAGE BASIC MATERIALS	7 689	.6	35	165 173	4.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	10 919	.8	48	274 126	4.0
	COMMODITIES, N.E.C.	7 432	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	159	(Z)	4	6 090	2.6
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	212				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	89,398				
	SALES REPORTED BY COMMODITY LINE	592 046	100.0	173	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	479	.1	6	18 269	2.6
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	1 566	.3	18	73 398	2.1
5022230	TOILET SOAPS	856	.1	6	27 564	3.1
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	629	.1	4	14 269	4.4
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	8 629	1.5	40	178 898	4.8
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	2 089	.4	19	101 405	2.1
	CHEESE	1 105		9	59 269	1.9
	OTHER DAIRY PRODUCTS	868		10	63 769	1.4
	NOT REPORTED IN DETAIL	116		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	7 855	1.3	52	209 711	3.7
	CANDY, ALL KINDS	4 860		37	155 729	3.1
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	192		6	15 757	1.2
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	2 597		24	95 450	2.7
	NOT REPORTED IN DETAIL	206		(NA)	(NA)	(NA)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5047100	MEATS, PROVISIONS	1 984	.3	8	28 828	6.9
	CURED, BOILED, SMOKED MEATS	464		4	17 060	2.7
	OTHER MEAT (INCLUDING GAME)	694		5	21 602	3.2
	NOT REPORTED IN DETAIL	826		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	4 172	.7	18	72 985	5.7
5049300	CANNED, BOTTLED FOODS	174 882	29.5	134	438 474	39.9
	CANNED FRUITS, FRUIT JUICES	51 949		96	347 284	15.0
	CANNED VEGETABLES, VEGETABLE JUICES	41 994		94	323 207	13.0
	CANNED FISH, SEAFOOD	17 093		68	247 699	6.9
	CANNED MEATS	5 168		44	132 533	3.9
	CANNED MILK	612		10	39 369	1.6
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	19 907		43	188 183	10.6
	NOT REPORTED IN DETAIL	38 159		(NA)	(NA)	(NA)
5049410	COFFEE	362	.1	6	35 599	1.0
	SOLUBLE COFFEE	357		5	35 398	1.0
	NOT REPORTED IN DETAIL	5		(NA)	(NA)	(NA)
5049420	TEA	11 486	1.9	11	37 012	31.0
5049500	FROZEN FOODS	70 674	11.9	97	349 580	20.2
	FROZEN FRUITS	5 103		44	182 100	2.8
	FROZEN JUICES	7 930		44	179 132	4.4
	FROZEN VEGETABLES	8 785		44	174 922	5.0
	FROZEN POULTRY (PACKAGED ONLY)	7 499		20	95 056	7.9
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	10 748		36	131 980	8.1
	FROZEN MEATS (PACKAGED ONLY)	1 689		9	32 730	5.2
	FROZEN PREPARED FOODS, BAKED GOODS	11 746		34	163 309	7.2
	OTHER PACKAGED FROZEN FOODS	5 729		16	71 529	8.0
	NOT REPORTED IN DETAIL	11 445		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	3 677	.6	23	106 063	3.5
5049920	FLOUR, RELATED PRODUCTS	47 430	8.0	24	146 928	32.3
5049930	SUGAR (REFINED)	115 155	19.5	39	205 082	56.2
5049940	DRIED FRUITS	4 038	.7	36	147 012	2.7
5049950	GROCERIES, EXCEPT AS SPECIFIED	82 502	13.9	115	368 259	22.4
5049980	MISCELLANEOUS FOOD PRODUCTS	12 717	2.1	29	105 359	12.1
5086220	SCHOOL EQUIPMENT, SUPPLIES	376	.1	7	18 431	2.0
5087200	CUSTODIAL (JANITORS') SUPPLIES	972	.2	10	45 318	2.1
	CLEANING CHEMICALS AND SUPPLIES	567		5	26 037	2.2
	NOT REPORTED IN DETAIL	405		(NA)	(NA)	(NA)
5087400	SHOE REPAIR AND RESOLE MATERIALS	396	.1	3	21 530	1.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 393	.2	13	64 603	2.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	4 640	.8	44	167 184	2.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 087	.2	6	14 410	7.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	6 297	1.1	35	174 111	3.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	1 154	.2	13	76 760	1.5
5099670	FOOD, BEVERAGE BASIC MATERIALS	5 545	.9	24	112 665	4.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	3 987	.7	35	125 406	3.2
	COMMODITIES, N.E.C.	14 767	2.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	250	(Z)	3	1 356	18.4
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 394					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 99,874					
	SALES REPORTED BY COMMODITY LINE	942 351	100.0	323	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	1 120	.1	16	59 730	1.9
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	868	.1	21	102 216	.8
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	7 357	.8	15	45 209	16.3
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	12 285	1.3	63	220 843	5.6
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	4 941	.5	41	123 097	4.0
	BUTTER	729		9	30 047	2.4
	CHEESE	1 282		20	45 017	2.8
	OTHER DAIRY PRODUCTS	2 696		21	61 603	4.4
	NOT REPORTED IN DETAIL	234		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	9 724	1.0	91	254 490	3.8
	CANDY, ALL KINDS	6 083		51	169 913	3.6
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	612		19	56 094	1.1
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	2 566		39	119 613	2.1
	NOT REPORTED IN DETAIL	463		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	1 595	.2	9	20 398	7.8
5047100	MEATS, PROVISIONS	595	.1	14	31 532	1.9
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	113		5	12 284	.9
	CURED, BOILED, SMOKED MEATS	77		3	2 202	3.5
	SAUSAGE, MEAT LOAVES	67		3	3 551	1.9
	LARD	85		5	10 718	.8
	NOT REPORTED IN DETAIL	253		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	2 117	.2	11	27 561	7.7
	FRESH FRUITS, BERRIES, MELONS	1 135		6	20 650	5.5
	NOT REPORTED IN DETAIL	982		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	7 653	.8	38	101 606	7.5
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5049300	CANNED, BOTTLED FOODS	327 118	34.7	242	667 972	49.0
	CANNED FRUITS, FRUIT JUICES	51 981		161	431 081	12.1
	CANNED VEGETABLES, VEGETABLE JUICES	108 087		180	478 626	22.6
	CANNED FISH, SEAFOOD	25 200		124	336 816	7.5
	CANNED MEATS	22 401		132	345 534	6.5
	CANNED MILK	4 747		33	80 561	5.9
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	14 972		64	220 029	6.8
	NOT REPORTED IN DETAIL	99 730		(NA)	(NA)	(NA)
5049410	COFFEE	1 950	.2	36	99 721	2.0
	GREEN COFFEE	83		5	15 985	.5
	SOLUBLE COFFEE	482		19	47 142	1.0
	ROASTED COFFEE (EXCEPT SOLUBLE)	659		15	32 733	2.0
	NOT REPORTED IN DETAIL	726		(NA)	(NA)	(NA)
5049420	TEA	851	.1	15	72 772	1.2
5049500	FROZEN FOODS	139 833	14.8	139	431 926	32.4
	FROZEN FRUITS	33 263		34	129 929	25.6
	FROZEN JUICES	9 561		59	182 454	5.2
	FROZEN VEGETABLES	19 822		57	192 987	10.3
	FROZEN POULTRY (PACKAGED ONLY)	4 039		23	67 630	6.0
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	30 544		67	188 129	16.2
	FROZEN MEATS (PACKAGED ONLY)	8 227		37	103 379	8.0
	FROZEN PREPARED FOODS, BAKED GOODS	17 711		69	202 200	8.8
	OTHER PACKAGED FROZEN FOODS	3 529		30	101 319	3.5
	NOT REPORTED IN DETAIL	13 137		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	12 254	1.3	22	75 337	16.3
5049910	SANDWICHES, SNACK ITEMS	2 313	.2	7	21 168	10.9
5049920	FLOUR, RELATED PRODUCTS	8 713	.9	48	130 497	6.7
5049930	SUGAR (REFINED)	216 070	22.9	74	361 771	59.7
5049940	DRIED FRUITS	4 130	.4	43	134 530	3.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	89 945	9.5	179	479 854	18.7
	MARGARINE, BUTTER SUBSTITUTES	5 832		27	94 199	6.2
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	1 928		31	80 930	2.4
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	2 322		27	87 714	2.6
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	39 471		115	327 747	12.0
	NOT REPORTED IN DETAIL	40 392		(NA)	(NA)	(NA)
5049970	NUTS (EDIBLE, UNSHELLED)	2 218	.2	4	4 383	50.6
5049980	MISCELLANEOUS FOOD PRODUCTS	39 742	4.2	72	169 129	23.5
5087200	CUSTODIAL (JANITORS') SUPPLIES	1 656	.2	18	61 064	2.7
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	3 056	.3	29	82 552	3.7
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	6 059	.6	56	204 612	3.0
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 001	.1	6	43 696	2.3
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 322	.1	15	33 901	3.9

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	11 417	1.2	72	224 240	5.1
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	551	.1	3	12 291	4.5
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	934	.1	8	34 235	2.7
5099330	SEEDS	780	.1	6	31 245	2.5
5099670	FOOD, BEVERAGE BASIC MATERIALS	5 380	.6	40	109 823	4.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	6 219	.7	65	182 328	3.4
	COMMODITIES, N.E.C.	8 920	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 664	.2	9	25 627	6.5
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 181					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 36,888					
	SALES REPORTED BY COMMODITY LINE	340 637	100.0	146	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	257	.1	7	9 578	2.7
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	908	.3	12	27 353	3.3
5022230	TOILET SOAPS	210	.1	6	10 372	2.0
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	2 588	.8	25	60 520	4.3
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	1 353	.4	19	45 602	3.0
	CHEESE	225		8	22 563	1.0
	OTHER DAIRY PRODUCTS	823		11	22 171	3.7
	NOT REPORTED IN DETAIL	305		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	3 169	.9	42	99 191	3.2
	CANDY, ALL KINDS	1 398		25	62 671	2.2
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	151		7	10 981	1.4
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	630		18	35 970	1.8
	NOT REPORTED IN DETAIL	990		(NA)	(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	229	.1	3	2 880	8.0
5047100	MEATS, PROVISIONS	571	.2	7	14 404	4.0
5048100	FRESH FRUITS, VEGETABLES, BERRIES	1 680	.5	5	9 053	18.6
	FRESH VEGETABLES	1 009		3	7 694	13.1
	NOT REPORTED IN DETAIL	671		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	2 192	.6	21	43 516	5.0
5049300	CANNED, BOTTLED FOODS	111 419	32.7	120	254 575	43.8
	CANNED FRUITS, FRUIT JUICES	23 742		85	187 147	12.7
	CANNED VEGETABLES, VEGETABLE JUICES	42 546		86	189 020	22.5
	CANNED FISH, SEAFOOD	10 167		63	158 236	6.4
	CANNED MEATS	9 518		63	132 194	7.2
	CANNED MILK	1 158		12	29 039	4.0
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	4 514		32	68 646	6.6
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
	NOT REPORTED IN DETAIL	19 774		(NA)	(NA)	(NA)
5049410	COFFEE	388	.1	15	35 860	1.1
	SOLUBLE COFFEE	244		8	24 285	1.0
	ROASTED COFFEE (EXCEPT SOLUBLE)	129		6	9 325	1.4
	NOT REPORTED IN DETAIL	15		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	28 325	8.3	63	161 963	17.5
	FROZEN FRUITS	821		13	36 975	2.2
	FROZEN JUICES	2 212		30	75 500	2.9
	FROZEN VEGETABLES	6 575		25	75 853	8.7
	FROZEN POULTRY (PACKAGED ONLY)	554		9	23 514	2.4
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	3 699		22	58 275	6.3
	FROZEN MEATS (PACKAGED ONLY)	1 317		16	42 003	3.1
	FROZEN PREPARED FOODS, BAKED GOODS	6 221		27	77 017	8.1
	OTHER PACKAGED FROZEN FOODS	989		13	24 993	4.0
	NOT REPORTED IN DETAIL	5 937		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	2 956	.9	18	26 444	11.2
5049920	FLOUR, RELATED PRODUCTS	1 700	.5	22	52 482	3.2
5049930	SUGAR (REFINED)	54 173	15.9	44	137 750	39.3
5049940	DRIED FRUITS	4 106	1.2	30	106 580	3.9
5049950	GROCERIES, EXCEPT AS SPECIFIED	92 432	27.1	99	266 911	34.6
5049960	PEANUTS, ROASTED	373	.1	12	32 545	1.1
5049980	MISCELLANEOUS FOOD PRODUCTS	4 043	1.2	28	53 359	7.6
5059910	PEANUTS, UNROASTED	213	.1	5	9 152	2.3
5087200	CUSTODIAL (JANITORS') SUPPLIES	957	.3	8	11 020	8.7
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	2 461	.7	9	13 438	18.3
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	2 555	.8	25	64 615	4.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 127	.3	10	14 923	7.6
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	2 469	.7	30	60 575	4.1
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	886	.3	6	20 897	4.2
5099670	FOOD, BEVERAGE BASIC MATERIALS	3 433	1.0	20	53 223	6.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	3 326	1.0	24	38 758	8.6
	COMMODITIES, N.E.C.	10 014	2.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	124	(Z)	3	11 170	1.1
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 245					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 54,992					
	SALES REPORTED BY COMMODITY LINE	566 653	100.0	201	(X)	(X)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	288	.1	7	13 320	2.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	1 357	.2	15	42 752	3.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	818	.1	3	8 084	10.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	7 656	1.4	32	95 847	8.0
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	515	.1	18	38 826	1.3
	CHEESE	147		5	6 379	2.3
	OTHER DAIRY PRODUCTS	276		11	24 737	1.1
	NOT REPORTED IN DETAIL	92		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	6 125	1.1	43	149 306	4.1
	CANDY, ALL KINDS	4 282		23	74 745	5.7
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	259		5	34 784	.7
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	848		17	56 527	1.5
	NOT REPORTED IN DETAIL	736		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	438	.1	10	34 020	1.3
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	361		4	18 906	1.9
	NOT REPORTED IN DETAIL	77		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	2 440	.4	9	15 397	15.8
	FRESH FRUITS, BERRIES, MELONS	565		5	10 199	5.5
	FRESH VEGETABLES	1 689		5	11 306	14.9
	NOT REPORTED IN DETAIL	186		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	3 704	.7	18	36 084	10.3
5049300	CANNED, BOTTLED FOODS	199 990	35.3	142	420 959	47.5
	CANNED FRUITS, FRUIT JUICES	35 156		82	268 865	13.1
	CANNED VEGETABLES, VEGETABLE JUICES	51 160		99	299 950	17.1
	CANNED FISH, SEAFOOD	15 592		79	255 335	6.1
	CANNED MEATS	16 278		71	215 029	7.6
	CANNED MILK	3 026		18	69 945	4.3
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	11 973		31	81 870	14.6
	NOT REPORTED IN DETAIL	66 805		(NA)	(NA)	(NA)
5049410	COFFEE	10 503	1.9	16	54 958	19.1
5049500	FROZEN FOODS	65 977	11.6	81	238 178	27.7
	FROZEN FRUITS	1 786		28	78 561	2.3
	FROZEN JUICES	6 461		31	110 662	5.8
	FROZEN VEGETABLES	9 142		35	102 277	8.9
	FROZEN POULTRY (PACKAGED ONLY)	1 179		14	26 980	4.4
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	11 718		39	130 491	9.0
	FROZEN MEATS (PACKAGED ONLY)	2 185		20	58 026	3.8
	FROZEN PREPARED FOODS, BAKED GOODS	14 197		36	116 852	12.1
	OTHER PACKAGED FROZEN FOODS	5 931		27	84 904	7.0
	NOT REPORTED IN DETAIL	13 378		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	4 433	.8	20	46 887	9.5
5049920	FLOUR, RELATED PRODUCTS	3 231	.6	21	53 326	6.1
5049930	SUGAR (REFINED)	109 479	19.3	46	201 735	54.3
5049940	DRIED FRUITS	4 348	.8	34	146 405	3.0
5049950	GROCERIES, EXCEPT AS SPECIFIED	104 835	18.5	130	382 368	27.4
5049980	MISCELLANEOUS FOOD PRODUCTS	11 460	2.0	38	83 256	13.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	286	.1	5	19 206	1.5
5087200	CUSTODIAL (JANITORS') SUPPLIES	435	.1	5	18 150	2.4
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 165	.2	14	45 296	2.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	3 017	.5	26	68 728	4.4
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	2 159	.4	7	11 620	18.6
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	5 441	1.0	35	98 010	5.6
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	673	.1	10	29 386	2.3
5099670	FOOD, BEVERAGE BASIC MATERIALS	6 446	1.1	25	59 413	10.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	6 441	1.1	50	133 849	4.8
	COMMODITIES, N.E.C.	2 973	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	20	(Z)	3	4 142	.5
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	121				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	32,820				
	SALES REPORTED BY COMMODITY LINE	226 235	100.0	98	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	386	.2	9	23 333	1.7
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	1 727	.8	10	27 122	6.4
5022230	TOILET SOAPS	900	.4	11	30 204	3.0
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	4 730	2.1	25	65 937	7.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	906	.4	16	41 920	2.2
	CHEESE	281		7	17 672	1.6
	OTHER DAIRY PRODUCTS	251		7	20 792	1.2
	NOT REPORTED IN DETAIL	374		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	3 008	1.3	35	74 268	4.1
	CANDY, ALL KINDS	1 321		20	44 850	2.9
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	46		4	10 789	.4
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	1 179		13	25 945	4.5
	NOT REPORTED IN DETAIL	462		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	280	.1	5	13 606	2.1
5047100	MEATS, PROVISIONS	564	.2	12	23 668	2.4
5049200	BAKERY PRODUCTS	949	.4	14	28 914	3.3
5049300	CANNED, BOTTLED FOODS	73 119	32.3	77	172 546	42.4
	CANNED FRUITS, FRUIT JUICES	17 393		46	122 677	14.2
	CANNED VEGETABLES, VEGETABLE JUICES	19 444		45	125 386	15.5
	CANNED FISH, SEAFOOD	5 792		37	104 445	5.5
	CANNED MEATS	3 947		27	77 052	5.1
	CANNED MILK	940		6	10 498	9.0
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	7 020		26	78 244	9.0
	NOT REPORTED IN DETAIL	18 583		(NA)	(NA)	(NA)
5049410	COFFEE	2 811	1.2	13	30 709	9.2
	SOLUBLE COFFEE	432		8	24 154	1.8
	ROASTED COFFEE (EXCEPT SOLUBLE)	2 334		7	21 132	11.0
	NOT REPORTED IN DETAIL	45		(NA)	(NA)	(NA)
5049420	TEA	269	.1	4	12 431	2.2
5049500	FROZEN FOODS	34 028	15.0	55	137 641	24.7
	FROZEN FRUITS	977		22	58 684	1.7
	FROZEN JUICES	3 535		24	64 603	5.5
	FROZEN VEGETABLES	4 172		25	67 312	6.2
	FROZEN POULTRY (PACKAGED ONLY)	1 174		12	20 849	5.6
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	5 519		23	67 708	8.2
	FROZEN MEATS (PACKAGED ONLY)	458		11	23 189	2.0
	FROZEN PREPARED FOODS, BAKED GOODS	5 329		28	86 200	6.2
	OTHER PACKAGED FROZEN FOODS	9 328		14	41 666	22.4
	NOT REPORTED IN DETAIL	3 536		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	5 713	2.5	12	37 339	15.3
5049920	FLOUR, RELATED PRODUCTS	2 022	.9	12	28 608	7.1
5049930	SUGAR (REFINED)	18 294	8.1	23	71 334	25.6
5049940	DRIED FRUITS	1 006	.4	12	34 530	2.9
5049950	GROCERIES, EXCEPT AS SPECIFIED	51 933	23.0	70	176 404	29.4
5049960	PEANUTS, ROASTED	168	.1	5	3 873	4.3
5049980	MISCELLANEOUS FOOD PRODUCTS	9 928	4.4	21	55 700	17.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	277	.1	4	8 759	3.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	1 746	.8	9	16 124	10.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	237	.1	8	11 288	2.1
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	2 066	.9	19	48 717	4.2
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	2 904	1.3	20	53 192	5.5
5099670	FOOD, BEVERAGE BASIC MATERIALS	1 342	.6	19	37 624	3.6
5099693	SMOKERS' SUPPLIES AND PIPES	418	.2	3	8 058	5.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 437	1.1	22	61 828	3.9
	COMMODITIES, N.E.C.	1 968	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	99	(Z)	3	2 402	4.1
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	348				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	83,085				
	SALES REPORTED BY COMMODITY LINE	1 398 605	100.0	284	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	1 749	.1	14	80 605	2.2
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	7 826	.6	41	217 861	3.6
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	6 553	.5	33	182 476	3.6
	CHEESE	3 582		20	104 873	3.4
	MILK, CREAM (FLUID)	111		3	11 280	1.0
	OTHER DAIRY PRODUCTS	1 019		9	59 226	1.7
	NOT REPORTED IN DETAIL	1 841		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	12 475	.9	54	271 009	4.6
	CANDY, ALL KINDS	7 899		31	183 965	4.3
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 099		15	67 376	1.6
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	2 128		18	72 228	2.9
	NOT REPORTED IN DETAIL	1 349		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	10 923	.8	18	76 234	14.3
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	1 202		9	20 613	5.8
	CURED, BOILED, SMOKED MEATS	648		6	27 748	2.3
	LARD	8 504		4	23 777	35.8
	NOT REPORTED IN DETAIL	569		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	18 309	1.3	13	86 611	21.1
	FRESH FRUITS, BERRIES, MELONS	16 454		10	71 783	22.9
	FRESH VEGETABLES	1 825		4	39 844	4.6
	NOT REPORTED IN DETAIL	30		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	13 449	1.0	22	69 044	19.5
5049300	CANNED, BOTTLED FOODS	431 587	30.9	183	1 036 158	41.7
	CANNED FRUITS, FRUIT JUICES	152 751		115	707 677	21.6
	CANNED VEGETABLES, VEGETABLE JUICES	94 973		98	615 239	15.4
	CANNED FISH, SEAFOOD	84 776		81	467 613	18.1
	CANNED MEATS	16 144		45	185 197	8.7
	CANNED MILK	2 371		16	97 066	2.4
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	24 056		43	264 145	9.1
	NOT REPORTED IN DETAIL	56 516		(NA)	(NA)	(NA)
5049410	COFFEE	33 838	2.4	32	171 808	19.7
	GREEN COFFEE	22 446		6	53 987	41.6
	SOLUBLE COFFEE	2 393		7	85 976	2.8
	ROASTED COFFEE (EXCEPT SOLUBLE)	7 117		20	105 218	6.8
	NOT REPORTED IN DETAIL	1 882		(NA)	(NA)	(NA)
5049420	TEA	2 324	.2	10	58 942	3.9
5049500	FROZEN FOODS	354 591	25.4	133	696 345	50.9
	FROZEN FRUITS	60 803		50	354 409	17.2
	FROZEN JUICES	23 179		47	365 807	6.3
	FROZEN VEGETABLES	127 439		57	372 535	34.2
	FROZEN POULTRY (PACKAGED ONLY)	5 998		18	63 012	9.5
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	23 954		43	216 559	11.1
	FROZEN MEATS (PACKAGED ONLY)	2 858		21	90 561	3.2
	FROZEN PREPARED FOODS, BAKED GOODS	26 267		41	232 674	11.3

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	PACIFIC DIVISION (CONT.)					
	OTHER PACKAGED FROZEN FOODS	4 110		24	221 683	1.9
	NOT REPORTED IN DETAIL	79 983		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	10 258	.7	14	138 045	7.4
5049920	FLOUR, RELATED PRODUCTS	19 696	1.4	33	180 526	10.9
5049930	SUGAR (REFINED)	123 058	8.8	21	224 684	54.8
5049940	DRIED FRUITS	8 965	.6	29	114 636	7.8
5049950	GROCERIES, EXCEPT AS SPECIFIED	176 341	12.6	131	658 428	26.8
	MARGARINE, BUTTER SUBSTITUTES	15 590		25	152 885	10.2
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	6 653		26	154 676	4.3
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	3 285		21	103 354	3.2
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	75 287		80	403 810	18.6
	NOT REPORTED IN DETAIL	75 526		(NA)	(NA)	(NA)
5049980	MISCELLANEOUS FOOD PRODUCTS	78 777	5.6	42	271 870	29.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	807	.1	5	41 749	1.9
5087200	CUSTODIAL (JANITORS') SUPPLIES	3 253	.2	9	76 901	4.2
5095212	WINES	1 616	.1	4	37 881	4.3
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	2 750	.2	15	72 432	3.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	8 569	.6	33	217 062	3.9
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	3 651	.3	6	17 608	20.7
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	18 978	1.4	36	187 847	10.1
5099670	FOOD, BEVERAGE BASIC MATERIALS	16 064	1.1	27	175 039	9.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	6 203	.4	44	193 760	3.2
	COMMODITIES, N.E.C.	22 986	1.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 009	.2	4	6 395	47.1
	COTTON (SIC 505 , PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	3				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	(D)	100.0	3	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS	3 573	(D)	3	3 900	91.6
	COMMODITIES, N.E.C.	(D)	(D)	(NA)	(NA)	(NA)
	COTTON (CONT.)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	5				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	13 378	100.0	4	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS	11 952	89.3	4	13 378	89.3
	COMMODITIES, N.E.C.	1 426	10.7	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	1				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	(D)	100.0	1	(X)	(X)
	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	2				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	(D)	100.0	2	(X)	(X)
	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	50				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	7,575				
	SALES REPORTED BY COMMODITY LINE	238 998	100.0	42	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS	237 170	99.2	42	238 998	99.2
	COMMODITIES, N.E.C.	1 526	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	302	.1	3	4 707	6.4
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	58				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	15,629				
	SALES REPORTED BY COMMODITY LINE	440 751	100.0	46	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS	436 748	99.1	46	440 751	99.1
	COMMODITIES, N.E.C.	3 992	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	11	(Z)	3	10 792	.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	COTTON (CONT.)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 57					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	258 968	100.0	45	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS.....	258 810	99.9	45	258 968	99.9
	COMMODITIES, N.E.C.....	81	(Z)	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	77	(Z)	3	26 903	.3
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 12					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 0					
	SALES REPORTED BY COMMODITY LINE.....	(D)	100.0	12	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS.....	214 991	(D)	12	215 190	99.9
	COMMODITIES, N.E.C.....	(D)	(D)	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	11	(Z)	3	604	1.8
	GRAIN (SIC 505, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 4					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	(D)	100.0	2	(X)	(X)
	COMMODITIES, N.E.C.....	(D)	100.0	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 18					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	276 719	100.0	13	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.....	268 779	97.1	13	276 719	97.1
	COMMODITIES, N.E.C.....	7 540	2.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	400	.1	3	2 900	13.8
	GRAIN (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 60					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 10,819					
	SALES REPORTED BY COMMODITY LINE.....	365 686	100.0	55	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.....	351 708	96.2	55	365 686	96.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).....	246	.1	4	21 655	1.1
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD).....	8 322	2.3	5	47 713	17.4
	FEEDS BOUGHT AND SOLD.....	7 253		3	33 348	21.7
	NOT REPORTED IN DETAIL.....	1 069		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.).....	1 648	.5	6	37 131	4.4
5099330	SEEDS.....	1 532	.4	3	5 852	26.2
5099800	COMMODITY CREDIT CORPORATION.....	1 251	.3	4	41 178	3.0
	COMMODITIES, N.E.C.....	623	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	356	.1	8	41 193	.9
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 86					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 10,962					
	SALES REPORTED BY COMMODITY LINE.....	1 094 294	100.0	79	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.....	1 071 863	98.0	78	1 086 793	98.6
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD).....	2 362	.2	10	41 306	5.7
	FEEDS BOUGHT AND SOLD.....	2 158		8	39 657	5.4
	NOT REPORTED IN DETAIL.....	204		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.).....	2 296	.2	5	27 578	8.3
5099800	COMMODITY CREDIT CORPORATION.....	2 022	.2	11	62 687	3.2
	COMMODITIES, N.E.C.....	13 852	1.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	1 899	.2	14	286 000	.7
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 16					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	73 355	100.0	11	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	GRAIN (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	64 834	88.4	12	73 355	88.4
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	8 437	11.5	4	28 621	29.5
	COMMODITIES, N.E.C.	58	.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	26	(Z)	3	2 064	1.3
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	21				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	31,931				
	SALES REPORTED BY COMMODITY LINE	90 981	100.0	13	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	90 750	99.7	13	90 981	99.7
	COMMODITIES, N.E.C.	74	.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	157	.2	3	400	39.3
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	9				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	3,470				
	SALES REPORTED BY COMMODITY LINE	43 160	100.0	6	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	41 994	99.6	6	42 160	99.6
	COMMODITIES, N.E.C.	163	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	625	.2
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	35				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	6,426				
	SALES REPORTED BY COMMODITY LINE	131 330	100.0	22	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	114 463	87.2	22	131 330	87.2
	GRAIN (CONT.)					
	PACIFIC DIVISION (CONT.)					
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	3 590	2.7	5	22 509	15.9
	COMMODITIES, N.E.C.	12 801	9.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	476	.4	3	1 831	26.0
	LIVESTOCK, EXCEPT HORSES AND MULES (SIC 505 , PART)					
	NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	99				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	192 884	100.0	88	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	124	.1	4	4 307	2.9
5044110	EGGS (FRESH, STORAGE)	463	.2	9	16 115	2.9
5044120	POULTRY	465	.2	12	20 024	2.3
5049980	MISCELLANEOUS FOOD PRODUCTS	147	.1	3	5 509	2.7
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	189 174	98.1	88	192 884	98.1
	CATTLE, CALVES	123 612		64	146 945	84.1
	SHEEP, LAMBS	3 658		31	96 378	3.8
	HOGS	12 811		37	104 452	12.3
	OTHER LIVESTOCK	5 848		9	32 593	17.9
	NOT REPORTED IN DETAIL	43 245		(NA)	(NA)	(NA)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	1 391	.7	6	28 801	4.8
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	204	.1	4	3 388	6.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	329	.2	7	12 206	2.7
	COMMODITIES, N.E.C.	331	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	256	.1	5	11 096	2.3
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	357				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	2 076 776	100.0	307	(X)	(X)

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	LIVESTOCK, EXCEPT HORSES AND MULES (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	2 073 190	99.8	307	2 076 776	99.8
	CATTLE, CALVES.	959 712		195	1 325 797	72.4
	SHEEP, LAMBS.	68 272		121	689 279	9.9
	HOGS.	443 274		170	1 057 600	41.9
	OTHER LIVESTOCK	1 779		5	6 158	28.9
	NOT REPORTED IN DETAIL.	600 153		(NA)	(NA)	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	1 365	.1	6	8 535	16.0
	COMMODITIES, N.E.C.	1 789	.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	432	(Z)	14	46 495	.9
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 709					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 150,070					
	SALES REPORTED BY COMMODITY LINE.	3 447 804	100.0	580	(X)	(X)
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	3 435 295	99.6	580	3 447 804	99.6
	CATTLE, CALVES.	1 910 421		412	2 503 284	76.3
	SHEEP, LAMBS.	220 674		189	1 571 718	14.0
	HOGS.	540 878		293	1 977 063	27.4
	OTHER LIVESTOCK	66 730		28	124 924	53.4
	NOT REPORTED IN DETAIL.	696 592		(NA)	(NA)	(NA)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	9 048	.3	40	107 549	8.4
	COMMODITIES, N.E.C.	1 636	(Z)	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 825	.1	15	86 121	2.1
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 193					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 54,860					
	SALES REPORTED BY COMMODITY LINE.	355 248	100.0	160	(X)	(X)
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	350 881	98.8	160	355 248	98.8
	CATTLE, CALVES.	218 141		136	298 851	73.0
	SHEEP, LAMBS.	13 316		45	107 652	12.4
	HOGS.	70 767		105	219 597	32.2
	OTHER LIVESTOCK	3 657		12	24 286	15.1
	NOT REPORTED IN DETAIL.	45 000		(NA)	(NA)	(NA)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	943	.3	25	46 325	2.0
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	368	.1	3	4 791	7.7
	LIVESTOCK, EXCEPT HORSES AND MULES (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	1 509	.4	9	22 639	6.7
	COMMODITIES, N.E.C.	622	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	925	.3	11	34 419	2.7
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 182					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 34,359					
	SALES REPORTED BY COMMODITY LINE.	494 481	100.0	159	(X)	(X)
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	492 941	99.7	159	494 481	99.7
	CATTLE, CALVES.	250 592		121	323 901	77.4
	SHEEP, LAMBS.	12 445		59	206 931	6.0
	HOGS.	61 791		100	279 455	22.1
	OTHER LIVESTOCK	27 541		12	45 452	60.6
	NOT REPORTED IN DETAIL.	140 572		(NA)	(NA)	(NA)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	997	.2	29	86 218	1.2
	COMMODITIES, N.E.C.	313	.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	230	(Z)	7	10 326	2.2
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 269					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 138,703					
	SALES REPORTED BY COMMODITY LINE.	796 187	100.0	215	(X)	(X)
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	786 174	98.7	215	796 187	98.7
	CATTLE, CALVES.	561 554		168	630 617	89.0
	SHEEP, LAMBS.	37 467		61	248 605	15.1
	HOGS.	34 718		88	301 400	11.5
	OTHER LIVESTOCK	14 868		9	30 350	49.0
	NOT REPORTED IN DETAIL.	137 567		(NA)	(NA)	(NA)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	2 051	.3	36	81 621	2.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	6 336	.8	20	76 003	8.3
	FEEDS BOUGHT AND SOLD	5 675		13	41 958	13.5
	NOT REPORTED IN DETAIL.	661		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	696	.1	11	44 948	1.5
	COMMODITIES, N.E.C.	47	(Z)	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	883	.1	15	83 786	1.1

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	LIVESTOCK, EXCEPT HORSES AND MULES (CONT.)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 89					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 15,221					
	SALES REPORTED BY COMMODITY LINE.	559 920	100.0	81	(X)	(X)
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	556 033	99.3	81	559 920	99.3
	CATTLE, CALVES.	359 887		56	403 870	89.1
	SHEEP, LAMBS.	48 084		37	289 636	16.6
	HOGS.	10 120		26	212 202	4.8
	OTHER LIVESTOCK	28 023		8	49 810	56.3
	NOT REPORTED IN DETAIL.	109 919		(NA)	(NA)	(NA)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	921	.2	16	62 740	1.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	1 711	.3	16	81 619	2.1
	COMMODITIES, N.E.C.	723	.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	532	.1	11	51 190	1.0
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 91					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 37,408					
	SALES REPORTED BY COMMODITY LINE.	316 109	100.0	76	(X)	(X)
5044120	POULTRY	1 089	.3	3	6 086	17.9
	LIVE POULTRY.	1 089		3	6 086	17.9
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	308 577	97.6	76	316 109	97.6
	CATTLE, CALVES.	266 339		67	292 931	90.9
	SHEEP, LAMBS.	10 642		34	176 854	6.0
	HOGS.	10 132		38	174 818	5.8
	OTHER LIVESTOCK	1 215		3	6 514	18.7
	NOT REPORTED IN DETAIL.	20 249		(NA)	(NA)	(NA)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	730	.2	18	53 708	1.4
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	164	.1	9	34 299	.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	3 103	1.0	4	16 063	19.3
	COMMODITIES, N.E.C.	2 290	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	156	(Z)	5	10 500	1.5
	MISCELLANEOUS FARM PRODUCTS (SIC 505 , PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 53					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	183 352	100.0	45	(X)	(X)
	MISCELLANEOUS FARM PRODUCTS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5059100	HIDES, SKINS, PELTS	28 681	15.6	14	30 762	93.2
5059200	TOBACCO (LEAF).	12 167	6.6	5	12 259	99.2
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	139 463	76.1	26	139 652	99.9
	RAW WOOL.	124 797		26	139 652	89.4
	WOOL TOPS, NOILS, OTHER	13 662		9	62 815	21.7
	NOT REPORTED IN DETAIL.	1 004		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	2 919	1.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	122	.1	3	13 590	.9
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 93					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 14,101					
	SALES REPORTED BY COMMODITY LINE.	283 277	100.0	74	(X)	(X)
5049980	MISCELLANEOUS FOOD PRODUCTS	726	.3	3	17 476	4.2
5059100	HIDES, SKINS, PELTS	194 241	68.6	51	206 026	94.3
5059200	TOBACCO (LEAF).	12 949	4.6	3	14 081	92.0
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	19 343	6.8	11	37 711	51.3
	RAW WOOL.	14 052		9	33 123	42.4
	WOOL TOPS, NOILS, OTHER	703		3	21 124	3.3
	NOT REPORTED IN DETAIL.	4 588		(NA)	(NA)	(NA)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	39 309	13.9	14	40 872	96.2
	COMMODITIES, N.E.C.	13 005	4.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 704	1.3	5	69 949	5.3
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 44					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 7,750					
	SALES REPORTED BY COMMODITY LINE.	70 876	100.0	35	(X)	(X)
5059100	HIDES, SKINS, PELTS	36 224	51.1	17	38 836	93.3
5059200	TOBACCO (LEAF).	13 609	19.2	8	13 609	100.0
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	14 855	21.0	10	16 930	87.7
	COMMODITIES, N.E.C.	6 188	8.7	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 20					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 9,687					
	SALES REPORTED BY COMMODITY LINE.	39 195	100.0	12	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	MISCELLANEOUS FARM PRODUCTS (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5059100	HIDES, SKINS, PELTS	18 583	47.4	4	19 263	96.5
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	4 099	10.5	5	9 385	43.7
	RAW WOOL	3 828		4	9 049	42.3
	NOT REPORTED IN DETAIL	271		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	16 510	42.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	1 613	.1
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 315					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 83,449					
	SALES REPORTED BY COMMODITY LINE	804 497	100.0	247	(X)	(X)
5059200	TOBACCO (LEAF)	780 354	97.0	233	781 117	99.9
5059910	PEANUTS, UNROASTED	11 634	1.4	5	11 691	99.5
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	10 769	1.3	7	10 806	99.7
	COMMODITIES, N.E.C.	1 063	.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	677	.1	14	42 074	1.6
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 229					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE	364 669	100.0	198	(X)	(X)
5059200	TOBACCO (LEAF)	363 685	99.7	198	364 669	99.7
	COMMODITIES, N.E.C.	620	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	364	.1	3	6 541	5.6
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 32					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE	36 866	100.0	26	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	149	.4	4	5 400	2.8
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	21 295	57.8	19	23 772	89.6
	RAW WOOL	19 134		17	21 555	88.8
	NOT REPORTED IN DETAIL	2 161		(NA)	(NA)	(NA)
	MISCELLANEOUS FARM PRODUCTS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	4 399	11.9	5	6 830	64.4
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	272	.7	4	7 329	3.7
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 499	4.1	11	12 306	12.2
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	205		3	3 617	5.7
	FEEDS BOUGHT AND SOLD	1 169		10	10 523	11.1
	NOT REPORTED IN DETAIL	125		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	160	.4	4	5 400	3.0
5099321	FERTILIZER, FERTILIZER MATERIALS	56	.2	3	3 617	1.5
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	67	.2	5	5 021	1.3
	COMMODITIES, N.E.C.	8 954	24.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	15	(Z)	3	564	2.7
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 10					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE	(D)	100.0	8	(X)	(X)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	(D)	9.1	4	(D)	95.0
	COMMODITIES, N.E.C.	(D)	90.9	(NA)	(NA)	(NA)
	ELECTRICAL SUPPLIES, APPARATUS (SIC 5063)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 58					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 3,279					
	SALES REPORTED BY COMMODITY LINE	59 612	100.0	50	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	56 915	95.5	49	59 577	95.5
	INTERIOR WIRING, CONSTRUCTION MATERIALS	22 717		22	29 032	78.2
	OUTSIDE CONSTRUCTION MATERIALS	4 557		9	10 635	42.8
	LIGHTING FIXTURES	3 422		12	12 709	26.9
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	11 044		16	21 593	51.1
	NOT REPORTED IN DETAIL	15 175		(NA)	(NA)	(NA)

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5062320	TELEPHONE AND SIGNAL EQUIPMENT	710	1.2	3	2 736	26.0
	COMMODITIES, N.E.C.	1 987	3.3	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	187				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	22,968				
	SALES REPORTED BY COMMODITY LINE	146 987	100.0	149	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	141 814	96.5	148	146 811	96.6
	INTERIOR WIRING, CONSTRUCTION MATERIALS	37 537		48	51 293	73.2
	OUTSIDE CONSTRUCTION MATERIALS	8 884		24	25 897	34.3
	LIGHTING FIXTURES	14 275		28	31 532	45.3
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	3 712		6	8 871	41.8
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	35 176		49	50 343	69.9
	NOT REPORTED IN DETAIL	42 230		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	241	.2	3	1 486	16.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	933	.6	4	2 887	32.3
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	924	.6	4	6 098	15.2
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	370	.3	3	1 738	21.3
	COMMODITIES, N.E.C.	2 673	1.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	32	(Z)	3	1 788	1.8
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	211				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	23,409				
	SALES REPORTED BY COMMODITY LINE	167 664	100.0	162	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	153 709	91.7	158	164 294	93.6
	INTERIOR WIRING, CONSTRUCTION MATERIALS	47 806		56	70 502	67.8
	OUTSIDE CONSTRUCTION MATERIALS	10 913		25	36 408	30.0
	LIGHTING FIXTURES	18 289		42	50 872	36.0
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	6 156		7	11 385	54.1
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	38 905		61	55 414	70.2
	NOT REPORTED IN DETAIL	31 640		(NA)	(NA)	(NA)
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5062320	TELEPHONE AND SIGNAL EQUIPMENT	3 664	2.2	12	10 937	33.5
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	535	.3	3	3 711	14.4
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	881	.5	9	8 012	11.0
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	932	.6	7	10 696	8.7
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	456	.3	5	3 106	14.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	177	.1	3	1 983	8.9
	COMMODITIES, N.E.C.	6 533	3.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	777	.5	4	3 211	24.2
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	87				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	13,030				
	SALES REPORTED BY COMMODITY LINE	62 716	100.0	63	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	41 832	66.7	62	46 854	89.3
	INTERIOR WIRING, CONSTRUCTION MATERIALS	13 292		25	19 153	69.4
	OUTSIDE CONSTRUCTION MATERIALS	7 901		14	14 485	54.5
	LIGHTING FIXTURES	4 454		19	9 380	47.5
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	1 058		3	2 250	47.0
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	4 092		14	10 742	38.1
	NOT REPORTED IN DETAIL	11 035		(NA)	(NA)	(NA)
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	782	1.2	8	4 305	18.2
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	463		4	2 867	16.1
	NOT REPORTED IN DETAIL	319		(NA)	(NA)	(NA)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	280	.4	6	6 178	4.5
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	929	1.5	3	4 006	23.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	338	.5	5	2 523	13.4
	COMMODITIES, N.E.C.	18 531	29.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	24	(Z)	3	1 243	1.9

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 110					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 12,529					
	SALES REPORTED BY COMMODITY LINE.	93 716	100.0	91	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	81 880	87.4	88	91 917	89.1
	INTERIOR WIRING, CONSTRUCTION MATERIALS	32 783		43	46 561	70.4
	OUTSIDE CONSTRUCTION MATERIALS.	10 499		23	22 813	46.0
	LIGHTING FIXTURES	7 994		24	17 435	45.9
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	1 455		9	6 691	21.7
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	15 810		25	37 723	41.9
	NOT REPORTED IN DETAIL.	13 339		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	2 358	2.5	6	6 891	34.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	1 914	2.0	14	15 399	12.4
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	141		4	3 044	4.6
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	1 623		7	6 391	25.4
	NOT REPORTED IN DETAIL.	150		(NA)	(NA)	(NA)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	930	1.0	10	10 265	9.1
	COMMODITIES, N.E.C.	6 627	7.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	7	(Z)	3	1 351	.5
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 34					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	26 834	100.0	28	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	25 921	96.6	28	26 834	96.6
	INTERIOR WIRING, CONSTRUCTION MATERIALS	3 920		11	11 940	32.8
	OUTSIDE CONSTRUCTION MATERIALS.	11 441		12	18 712	61.1
	LIGHTING FIXTURES	3 760		12	13 340	28.2
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	4 383		10	12 105	36.2
	NOT REPORTED IN DETAIL.	2 417		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	910	3.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	38	7.9
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 112					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	74 608	100.0	88	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	70 706	94.8	88	74 608	94.8
	INTERIOR WIRING, CONSTRUCTION MATERIALS	22 995		35	34 295	67.1
	OUTSIDE CONSTRUCTION MATERIALS.	15 642		22	24 171	64.7
	LIGHTING FIXTURES	10 400		31	21 254	48.9
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	341		4	5 125	6.7
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	10 515		21	19 860	52.9
	NOT REPORTED IN DETAIL.	10 813		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	126	.2	3	2 000	6.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	358	.5	5	4 845	7.4
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	202	.3	4	4 783	4.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	273	.4	8	4 868	5.6
	COMMODITIES, N.E.C.	2 789	3.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	154	.2	3	922	16.7
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 56					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	34 096	100.0	42	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	30 602	89.8	42	34 096	89.8
	INTERIOR WIRING, CONSTRUCTION MATERIALS	8 188		24	19 540	41.9
	OUTSIDE CONSTRUCTION MATERIALS.	5 594		13	12 930	43.3
	LIGHTING FIXTURES	1 672		13	7 331	22.8
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	222		3	5 254	4.2
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	4 548		17	13 290	34.2
	NOT REPORTED IN DETAIL.	10 378		(NA)	(NA)	(NA)
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	620	1.8	8	9 071	6.8
	ACCESSORIES (INC. TESTING EQUIPMENT).	498		4	7 794	6.4
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	106		3	826	12.8
	NOT REPORTED IN DETAIL.	16		(NA)	(NA)	(NA)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	98	.3	5	4 597	2.1

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	124	.4	4	3 667	3.4
	COMMODITIES, N.E.C.	2 509	7.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	143	.4	3	1 921	7.4
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	165				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	112 093	100.0	120	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	98 629	88.0	116	107 952	91.4
	INTERIOR WIRING, CONSTRUCTION MATERIALS	32 698		38	46 123	70.9
	OUTSIDE CONSTRUCTION MATERIALS	6 992		16	16 987	41.2
	LIGHTING FIXTURES	7 854		23	17 050	46.1
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	984		6	2 252	43.7
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	23 026		38	32 722	70.4
	NOT REPORTED IN DETAIL	27 075		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	4 394	3.9	7	6 135	71.6
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	6 058	5.4	16	21 757	27.8
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	4 319		7	10 812	39.9
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	361		5	7 120	5.1
	NOT REPORTED IN DETAIL	1 378		(NA)	(NA)	(NA)
5072210	HARDWARE	135	.1	3	1 427	9.5
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	634	.6	11	6 131	10.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	64	.1	3	1 510	4.2
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	290	.3	3	1 266	22.9
	COMMODITIES, N.E.C.	1 860	1.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	29	(Z)	3	484	6.0
	ELECTRICAL APPLIANCES, TV, RADIO SETS (SIC 5064)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	11				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	9 549	100.0	11	(X)	(X)
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	3 970	41.6	4	4 042	98.2
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	1 456	15.2	3	2 796	52.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	3 069	32.1	6	4 238	72.4
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	227	2.4	3	1 763	12.9
	COMMODITIES, N.E.C.	827	8.7	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	54				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	5,462				
	SALES REPORTED BY COMMODITY LINE	85 329	100.0	50	(X)	(X)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	247	.3	4	9 807	2.5
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	881	1.0	3	9 407	9.4
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	30 106	35.3	26	45 596	66.0
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	8 704	10.2	11	29 175	29.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	32 514	38.1	27	56 787	57.3
5064140	ROOM AIR CONDITIONERS	2 217	2.6	3	3 771	58.8
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	394	.5	4	11 390	3.5
5072210	HARDWARE	486	.6	3	4 875	10.0
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	465	.5	4	16 694	2.8
5097110	HOUSEHOLD FURNITURE	345	.4	4	11 765	2.9
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	270	.3	3	6 593	4.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	236	.3	3	8 275	2.9
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 220	1.4	6	15 018	8.1
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	798	.9	4	7 476	10.7
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	705	.8	4	12 859	5.5
5099420	JEWELRY, SILVERWARE, TROPHIES	391	.5	3	9 407	4.2
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	88	.1	3	8 275	1.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 022	1.2	6	20 548	5.0
	COMMODITIES, N.E.C.	4 240	5.0	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	53				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,902				
	SALES REPORTED BY COMMODITY LINE	74 981	100.0	46	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	250	.3	4	3 627	6.9
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	374	.5	4	7 169	5.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	28 077	37.4	22	35 574	78.9
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	3 515	4.7	7	18 703	18.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	27 889	37.2	26	52 830	52.8
5064140	ROOM AIR CONDITIONERS	890	1.2	4	9 459	9.4
5072210	HARDWARE	2 800	3.7	5	20 073	13.9
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	222	.3	3	8 803	2.5
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	119	.2	3	2 731	4.4
5097110	HOUSEHOLD FURNITURE	645	.9	3	5 877	11.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	2 487	3.3	9	26 313	9.5
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	485	.6	5	9 672	5.0
5099420	JEWELRY, SILVERWARE, TROPHIES	358	.5	3	7 121	5.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 133	1.5	3	6 845	16.6
	COMMODITIES, N.E.C.	5 479	7.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	258	.3	3	8 653	3.0
	WEST NORTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	21				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,883				
	SALES REPORTED BY COMMODITY LINE	19 422	100.0	16	(X)	(X)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	12 837	66.1	12	17 139	74.9
	ELECTRIC KITCHEN EQUIPMENT, PARTS	4 818		3	9 849	48.9
	ELECTRIC HOME LAUNDRY EQUIPMENT	914		3	11 109	8.2
	TELEVISION SETS	2 389		5	11 630	20.5
	CONSOLE RADIOS AND RECORD PLAYERS	1 752		6	12 930	13.5
	OTHER MAJOR APPLIANCES (INCLUDING GAS)	717		3	11 109	6.5
	NOT REPORTED IN DETAIL	2 247		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	711	3.7	7	7 392	9.6
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	4 296	22.1	9	14 748	29.1
	COMMODITIES, N.E.C.	1 144	5.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	434	2.2	3	10 584	4.1
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	3				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	8 052	100.0	3	(X)	(X)
	COMMODITIES, N.E.C.	8 052	100.0	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	10				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	7 068	100.0	9	(X)	(X)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	1 355	19.2	6	5 114	26.5
	OTHER MAJOR APPLIANCES (INCLUDING GAS)	711		3	2 613	27.2
	NOT REPORTED IN DETAIL	644		(NA)	(NA)	(NA)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	2 670	37.8	8	6 820	39.1
	COMMODITIES, N.E.C.	3 043	43.1	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	38				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	46 715	100.0	32	(X)	(X)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	26 036	55.7	19	34 172	76.2
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	3 572	7.6	5	9 361	38.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	7 683	16.4	16	19 001	40.4
5064140	ROOM AIR CONDITIONERS	1 324	2.8	3	5 779	22.9
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	2 943	6.3	4	6 887	42.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5072210	HARDWARE	370	.8	3	3 556	10.4
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 776	3.8	7	9 979	17.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	423	.9	4	4 474	9.5
	COMMODITIES, N.E.C.	2 544	5.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	44	.1	3	145	30.3
	ELECTRONIC PARTS, EQUIPMENT (SIC 5065)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 120					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 12,673					
	SALES REPORTED BY COMMODITY LINE	115 896	100.0	98	(X)	(X)
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	115 267	99.5	98	115 896	99.5
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	12 553		22	27 538	45.6
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	49 967		54	67 992	73.5
	ACCESSORIES (INC. TESTING EQUIPMENT)	8 243		19	24 113	34.2
	INTERCOMMUNICATION AND SOUND EQUIPMENT	3 851		11	15 561	24.7
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL	25 340 15 313		31 (NA)	32 010 (NA)	79.2 (NA)
	COMMODITIES, N.E.C.	591	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	38	(Z)	4	2 997	1.3
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 333					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 70,972					
	SALES REPORTED BY COMMODITY LINE	389 263	100.0	272	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	4 837	1.2	14	42 789	11.3
	INTERIOR WIRING, CONSTRUCTION MATERIALS	978		3	13 806	7.1
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	3 280		13	34 617	9.5
	NOT REPORTED IN DETAIL	579		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	2 839	.7	3	11 346	25.0
	ELECTRONIC PARTS, EQUIPMENT (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	1 625	.4	6	23 408	6.9
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	944	.2	3	15 207	6.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	368 698	94.7	272	389 263	94.7
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	32 331		55	92 770	34.9
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	141 244		130	195 773	72.1
	ACCESSORIES (INC. TESTING EQUIPMENT)	40 812		60	100 941	40.4
	INTERCOMMUNICATION AND SOUND EQUIPMENT	14 133		22	37 754	37.4
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL	44 165 96 013		63 (NA)	92 090 (NA)	48.0 (NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	817	.2	6	10 699	7.6
	COMMODITIES, N.E.C.	9 156	2.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	347	.1	4	19 856	1.7
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 224					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 29,581					
	SALES REPORTED BY COMMODITY LINE	258 068	100.0	183	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	181	.1	3	4 882	3.7
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	2 874	1.1	11	15 017	19.1
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	2 779		9	14 373	19.3
	NOT REPORTED IN DETAIL	95		(NA)	(NA)	(NA)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	1 758	.7	8	15 588	11.3
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	1 280	.5	5	10 910	11.7
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	248 591	96.3	183	258 068	96.3
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	14 052		31	43 409	32.4
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	114 671		95	145 740	78.7
	ACCESSORIES (INC. TESTING EQUIPMENT)	12 156		43	46 093	26.4
	INTERCOMMUNICATION AND SOUND EQUIPMENT	10 412		33	45 048	23.1
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL	23 416 73 884		40 (NA)	49 496 (NA)	47.3 (NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	159	.1	4	4 267	3.7
	COMMODITIES, N.E.C.	3 147	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	78	(Z)	3	265	29.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	ELECTRONIC PARTS, EQUIPMENT (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 87					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	83 362	100.0	75	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	2 306	2.8	9	15 258	15.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	209	.3	6	3 940	5.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	79 596	95.5	75	83 362	95.5
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	4 750		16	21 830	21.8
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	39 028		44	58 323	66.9
	ACCESSORIES (INC. TESTING EQUIPMENT).	4 891		20	23 286	21.0
	INTERCOMMUNICATION AND SOUND EQUIPMENT.	1 575		14	12 971	12.1
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	13 362		30	28 935	46.2
	NOT REPORTED IN DETAIL.	15 990		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	191	.2	5	4 686	4.1
	COMMODITIES, N.E.C.	882	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	178	.2	3	596	29.9
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 145					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 17,250					
	SALES REPORTED BY COMMODITY LINE.	147 628	100.0	118	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	1 755	1.2	7	8 325	21.1
	INTERIOR WIRING, CONSTRUCTION MATERIALS	1 313		3	3 503	37.5
	NOT REPORTED IN DETAIL.	442		(NA)	(NA)	(NA)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	1 809	1.2	4	7 206	25.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	90	.1	3	4 189	2.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	142 743	96.7	118	147 628	96.7
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	15 816		32	38 934	40.6
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	47 473		62	73 393	64.7
	ACCESSORIES (INC. TESTING EQUIPMENT).	7 052		25	33 244	21.2
	INTERCOMMUNICATION AND SOUND EQUIPMENT.	4 187		15	19 711	21.2
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	22 330		36	44 197	50.5
	NOT REPORTED IN DETAIL.	45 885		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	929	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	302	.2	3	4 526	6.7
	ELECTRONIC PARTS, EQUIPMENT (CONT.)					
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 18					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	17 118	100.0	16	(X)	(X)
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	16 268	95.0	16	17 118	95.0
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	1 163		5	5 231	22.2
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	5 125		8	9 334	54.9
	ACCESSORIES (INC. TESTING EQUIPMENT).	639		4	4 739	13.5
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	5 403		8	9 091	59.4
	NOT REPORTED IN DETAIL.	3 938		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	850	5.0	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 78					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	55 765	100.0	60	(X)	(X)
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	54 367	97.5	60	55 765	97.5
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	4 193		12	9 724	43.1
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	18 693		32	27 769	67.3
	ACCESSORIES (INC. TESTING EQUIPMENT).	4 173		12	10 280	40.6
	INTERCOMMUNICATION AND SOUND EQUIPMENT.	2 930		13	9 940	29.5
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	11 070		20	18 812	58.8
	NOT REPORTED IN DETAIL.	13 308		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 395	2.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	917	.3
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 65					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 5,267					
	SALES REPORTED BY COMMODITY LINE.	39 779	100.0	54	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	188	.5	3	2 393	7.9
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	85	.2	5	3 770	2.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	37 205	93.5	54	39 779	93.5
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	1 788		19	9 367	19.1
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	9 121		27	19 307	47.2
	ACCESSORIES (INC. TESTING EQUIPMENT).	2 983		19	9 656	30.9
	INTERCOMMUNICATION AND SOUND EQUIPMENT.	2 268		9	8 266	27.4
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	10 532		23	17 765	59.3
	NOT REPORTED IN DETAIL.	10 513		(NA)	(NA)	(NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	ELECTRONIC PARTS, EQUIPMENT (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
	COMMODITIES, N.E.C.	2 132	5.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	169	.4	4	2 528	6.7
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. (NUMBER) 271					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 20,797					
	SALES REPORTED BY COMMODITY LINE.	292 895	100.0	230	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	3 047	1.0	13	17 982	16.9
	INTERIOR WIRING, CONSTRUCTION MATERIALS	28		3	5 904	.5
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	707		3	6 327	11.2
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	2 309		9	13 985	16.5
	NOT REPORTED IN DETAIL.	3		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	1 177	.4	8	10 966	10.7
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	286 463	97.8	230	292 895	97.8
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	50 633		61	94 919	53.3
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	108 726		116	159 658	68.1
	ACCESSORIES (INC. TESTING EQUIPMENT).	27 697		53	66 464	41.7
	INTERCOMMUNICATION AND SOUND EQUIPMENT.	9 076		31	31 974	28.4
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	30 866		71	62 688	49.2
	NOT REPORTED IN DETAIL.	59 465		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 877	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	331	.1	7	4 055	8.2
	HARDWARE (SIC 5072)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. (NUMBER) 28					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 2,761					
	SALES REPORTED BY COMMODITY LINE.	14 027	100.0	20	(X)	(X)
5072210	HARDWARE.	11 561	82.4	20	14 027	82.4
	COMMODITIES, N.E.C.	2 466	17.6	(NA)	(NA)	(NA)
	HARDWARE (CONT.)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. (NUMBER) 90					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 18,042					
	SALES REPORTED BY COMMODITY LINE.	78 359	100.0	63	(X)	(X)
5072210	HARDWARE.	70 499	90.0	61	77 246	91.3
	BUILDERS' HARDWARE.	6 959		13	16 829	41.4
	KITCHEN AND SHELF HARDWARE.	13 182		6	22 471	58.7
	HAND TOOLS (INC. POWER DRIVEN); CUTLERY	7 931		11	17 711	44.8
	ALL OTHER HARDWARE.	15 014		18	28 550	52.6
	NOT REPORTED IN DETAIL.	27 413		(NA)	(NA)	(NA)
5072230	PAINTERS' SUPPLIES.	1 210	1.5	5	9 844	12.3
5084910	ABRASIVES; ABRASIVE MATERIALS	85	.1	4	1 852	4.6
5084940	ROPE, CORDAGE, TWINE.	1 924	2.5	3	9 164	21.0
5091213	IRON AND STEEL WIRE; WIRE PRODUCTS.	401	.5	6	5 864	6.8
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	207		3	2 336	8.9
	NOT REPORTED IN DETAIL.	194		(NA)	(NA)	(NA)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	1 032	1.3	3	3 806	27.1
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	248	.3	3	9 858	2.5
	COMMODITIES, N.E.C.	2 577	3.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	383	.5	5	13 298	2.9
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. (NUMBER) 81					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 15,841					
	SALES REPORTED BY COMMODITY LINE.	59 974	100.0	56	(X)	(X)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	626	1.0	4	4 059	15.4
5072210	HARDWARE.	50 214	83.7	54	58 325	86.1
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	462	.8	3	1 806	25.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	288	.5	3	5 838	4.9
	COMMODITIES, N.E.C.	7 921	13.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	463	.8	3	4 444	10.4
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. (NUMBER) 29					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 2,810					
	SALES REPORTED BY COMMODITY LINE.	35 314	100.0	26	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	HARDWARE (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	2 280	6.5	3	12 515	18.2
5072210	HARDWARE	21 336	60.4	23	25 452	83.8
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	1 511	4.3	4	11 206	13.5
	COMMODITIES, N.E.C.	10 187	28.8	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 37					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE	24 806	100.0	27	(X)	(X)
5072210	HARDWARE	22 651	91.3	26	24 536	92.3
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	2 470		4	5 006	49.3
	ALL OTHER HARDWARE	9 730		10	11 774	82.6
	NOT REPORTED IN DETAIL	10 451		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	2 155	8.7	(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 20					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 5,752					
	SALES REPORTED BY COMMODITY LINE	13 361	100.0	16	(X)	(X)
5072210	HARDWARE	11 414	85.4	15	13 104	87.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	665	5.0	3	3 809	17.5
	COMMODITIES, N.E.C.	1 282	9.6	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 22					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 2,191					
	SALES REPORTED BY COMMODITY LINE	18 061	100.0	19	(X)	(X)
5072210	HARDWARE	15 798	87.5	19	17 766	88.9
	BUILDERS' HARDWARE	2 550		4	5 673	44.9
	KITCHEN AND SHELF HARDWARE	1 618		4	4 812	33.6
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	743		4	4 812	15.4
	ALL OTHER HARDWARE	3 029		7	6 727	45.0
	NOT REPORTED IN DETAIL	7 858		(NA)	(NA)	(NA)
5072230	PAINTERS' SUPPLIES	371	2.1	3	2 063	18.0
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	615	3.4	3	2 219	27.7
	COMMODITIES, N.E.C.	1 277	7.1	(NA)	(NA)	(NA)
	HARDWARE (CONT.)					
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 71					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 6,241					
	SALES REPORTED BY COMMODITY LINE	44 534	100.0	59	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	101	.2	4	1 943	5.2
5072210	HARDWARE	31 020	69.7	53	39 111	79.3
5072230	PAINTERS' SUPPLIES	1 847	4.1	6	2 680	68.9
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	820	1.8	5	5 732	14.3
	PIPE, FITTINGS, VALVES	450		3	4 121	10.9
	NOT REPORTED IN DETAIL	370		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	689	1.5	6	5 872	11.7
5084940	ROPE, CORDAGE, TWINE	355	.8	5	2 611	13.6
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	483	1.1	5	3 901	12.4
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 198	2.7	6	7 789	15.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	1 292	2.9	6	6 376	20.3
	WIRE--PLAIN, COATED, BARBED, TWISTED	1 007		3	4 327	23.3
	NOT REPORTED IN DETAIL	285		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	6 619	14.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	110	.2	3	1 608	6.8
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 5074)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 61					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE	26 251	100.0	40	(X)	(X)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	3 289	12.5	14	9 927	33.1
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	2 490	9.5	3	2 742	90.8
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	9 016	34.3	21	12 564	71.8
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	9 045	34.5	17	11 037	82.0
	PIPE, FITTINGS, VALVES	3 678		9	6 136	59.9
	PLUMBING FIXTURES	2 700		5	3 356	80.5
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	421		3	2 325	18.1
	OTHER PLUMBING EQUIPMENT, SUPPLIES	987		3	2 135	46.2
	NOT REPORTED IN DETAIL	1 259		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	621	2.4	3	3 639	17.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	678	2.6	6	3 486	19.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	134	.5	4	1 819	7.4
	COMMODITIES, N.E.C.	839	3.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	139	.5	3	2 258	6.2
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 181					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 25,368					
	SALES REPORTED BY COMMODITY LINE.	101 221	100.0	126	(X)	(X)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	15 364	15.2	39	29 181	52.7
	WARM-AIR FURNACES (ALL FUELS)	4 351		13	11 346	38.3
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS).	1 295		7	5 234	24.7
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES . .	2 575		10	6 691	38.5
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC). .	775		3	1 959	39.6
	OTHER WARM-AIR HEATING EQUIPMENT.	384		5	4 786	8.0
	NOT REPORTED IN DETAIL.	5 984		(NA)	(NA)	(NA)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	926	.9	6	3 843	24.1
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	24 773	24.5	55	37 781	65.6
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . .	49 939	49.3	61	62 533	79.9
	PIPE, FITTINGS, VALVES.	27 214		29	37 661	72.3
	PLUMBING FIXTURES	4 957		12	18 050	27.5
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS). . .	2 307		9	8 623	26.8
	OTHER PLUMBING EQUIPMENT, SUPPLIES. . . .	7 289		22	23 050	31.6
	NOT REPORTED IN DETAIL.	8 172		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	908	.9	9	6 056	15.0
	RESIDENTIAL AND COMMERCIAL (5-20HP)	254		3	3 007	8.4
	INDUSTRIAL AND LARGE COML. (OVER 20HP). . .	644		7	4 610	14.0
	NOT REPORTED IN DETAIL.	10		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	1 783	1.8	14	11 560	15.4
	ENGINES (INC. INTERNAL COMBUS), TURBINES. .	438		3	4 003	10.9
	COMPRESSORS, PUMPS.	36		3	3 263	1.1
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY . .	663		4	2 590	25.6
	NOT REPORTED IN DETAIL.	646		(NA)	(NA)	(NA)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	531	.5	3	2 765	19.2
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	704	.7	5	5 731	12.3
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	755	.7	5	4 736	15.9
5091215	CAST IRON-SOIL PIPE, TUBING	1 426	1.4	5	5 367	26.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 084	1.1	6	4 688	23.1
	COMMODITIES, N.E.C.	2 805	2.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	223	.2	5	3 639	6.1
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 203					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 15,480					
	SALES REPORTED BY COMMODITY LINE.	130 345	100.0	158	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	166	.1	3	2 650	6.3
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	1 365	1.0	7	5 841	23.4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	236	.2	4	3 316	7.1
5064140	ROOM AIR CONDITIONERS	80	.1	4	9 053	.9
5072210	HARDWARE.	426	.3	5	5 314	8.0
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	23 826	18.3	56	42 426	56.2
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	2 715	2.1	5	3 304	82.2
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	22 974	17.6	72	42 511	54.0
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . .	68 281	52.4	85	85 646	79.7
	PIPE, FITTINGS, VALVES.	27 958		42	54 838	51.0
	PLUMBING FIXTURES	11 203		22	38 803	28.9
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS). . .	1 900		17	12 952	14.7
	OTHER PLUMBING EQUIPMENT, SUPPLIES. . . .	8 921		33	42 197	21.1
	NOT REPORTED IN DETAIL.	18 299		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	1 767	1.4	13	13 190	13.4
	RESIDENTIAL AND SMALL COML. (UNDER 5HP) . .	241		5	2 715	8.9
	RESIDENTIAL AND COMMERCIAL (5-20HP)	450		7	4 248	10.6
	INDUSTRIAL AND LARGE COML. (OVER 20HP). . .	831		7	4 559	18.2
	NOT REPORTED IN DETAIL.	245		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	885	.7	14	6 571	13.5
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	985	.8	9	7 044	14.0
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	825	.6	10	6 296	13.1

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5091215	CAST IRON-SOIL PIPE, TUBING	451	.3	5	5 379	8.4
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	170	.1	3	2 290	7.4
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	224	.2	3	2 257	9.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	430	.3	6	4 021	10.7
	COMMODITIES, N.E.C.	4 437	3.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	102	.1	8	3 799	2.7
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	79				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	13,287				
	SALES REPORTED BY COMMODITY LINE	32 499	100.0	58	(X)	(X)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	4 676	14.4	14	5 737	81.5
	WARM-AIR FURNACES (ALL FUELS)	748		7	2 278	32.8
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	1 099		4	2 216	49.6
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	548		7	2 253	24.3
	OTHER WARM-AIR HEATING EQUIPMENT	283		4	1 326	21.3
	NOT REPORTED IN DETAIL	1 998		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	7 044	21.7	25	10 311	68.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	19 082	58.7	34	23 211	82.2
	PIPE, FITTINGS, VALVES	5 833		13	9 264	63.0
	PLUMBING FIXTURES	1 879		10	6 699	28.0
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	1 003		4	1 941	51.7
	OTHER PLUMBING EQUIPMENT, SUPPLIES	2 556		11	7 269	35.2
	NOT REPORTED IN DETAIL	7 811		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	309	1.0	6	2 483	12.4
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	176		4	1 887	9.3
	NOT REPORTED IN DETAIL	133		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 350	4.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	38	.1	3	1 747	2.2
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	99				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	63 800	100.0	76	(X)	(X)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	12 731	20.0	28	16 682	76.3
	WARM-AIR FURNACES (ALL FUELS)	5 020		6	6 607	76.0
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	198		3	2 687	7.4
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	1 926		8	5 453	35.3
	NOT REPORTED IN DETAIL	5 587		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	8 839	13.9	24	14 236	62.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	36 241	56.8	37	41 613	87.1
	PIPE, FITTINGS, VALVES	9 607		10	13 825	69.5
	PLUMBING FIXTURES	4 149		12	14 448	28.7
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	2 405		9	11 615	20.7
	OTHER PLUMBING EQUIPMENT, SUPPLIES	8 641		19	19 137	45.2
	NOT REPORTED IN DETAIL	11 439		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	1 084	1.7	13	6 784	16.0
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	944	1.5	4	4 153	22.7
	BEVERAGE, DRINKING, WATER COOLERS	901		3	2 401	37.5
	NOT REPORTED IN DETAIL	43		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	588	.9	6	2 477	23.7
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	263	.4	4	3 255	8.1
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	148	.2	4	1 156	12.8
5091215	CAST IRON-SOIL PIPE, TUBING	829	1.3	5	7 275	11.4
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	1 387	2.2	6	8 681	16.0
	STANDARD STEEL PIPE	1 041		3	6 567	15.9
	NOT REPORTED IN DETAIL	346		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	670	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	76	.1	3	1 300	5.8
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	39				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	4,415				
	SALES REPORTED BY COMMODITY LINE	17 156	100.0	27	(X)	(X)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	1 824	10.6	9	3 696	49.4
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	2 829	16.5	14	5 940	47.6
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	11 014	64.2	16	12 489	88.2
	PIPE, FITTINGS, VALVES	3 888		8	5 365	72.5
	PLUMBING FIXTURES	960		5	1 753	54.8
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	1 802		7	6 394	28.2
	OTHER PLUMBING EQUIPMENT, SUPPLIES	1 332		6	3 674	36.3
	NOT REPORTED IN DETAIL	3 032		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	717	4.2	7	3 173	22.6
	INDUSTRIAL AND LARGE COML. (OVER 20HP). . .	360		4	1 508	23.9
	NOT REPORTED IN DETAIL.	357		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	115	.7	4	1 065	10.8
	COMMODITIES, N.E.C.	613	3.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	44	.3	3	1 043	4.2
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 74					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 7,692					
	SALES REPORTED BY COMMODITY LINE.	44 772	100.0	56	(X)	(X)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	13 127	29.3	31	19 821	66.2
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	163	.4	3	1 313	12.4
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	3 830	8.6	17	8 315	46.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	23 032	51.4	29	29 223	78.8
	PIPE, FITTINGS, VALVES.	10 180		14	14 012	72.7
	PLUMBING FIXTURES	1 659		6	6 121	27.1
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS). . .	3 629		8	9 771	37.1
	OTHER PLUMBING EQUIPMENT, SUPPLIES. . . .	3 328		14	12 650	26.3
	NOT REPORTED IN DETAIL.	4 236		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	584	1.3	9	4 534	12.9
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	376	.8	3	1 804	20.8
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	873	1.9	6	4 610	18.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	237	.5	3	1 735	13.7
5091215	CAST IRON-SOIL PIPE, TUBING	368	.8	4	3 254	11.3
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	486	1.1	4	4 606	10.6
	COMMODITIES, N.E.C.	1 692	3.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4	(Z)	3	195	2.1
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 38					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 5,863					
	SALES REPORTED BY COMMODITY LINE.	16 917	100.0	26	(X)	(X)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	3 124	18.5	10	6 176	50.6
	WARM-AIR FURNACES (ALL FUELS)	961		4	2 898	33.2
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES . .	570		3	1 768	32.2
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC). .	551		3	1 768	31.2
	NOT REPORTED IN DETAIL.	1 042		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	2 447	14.5	9	4 372	56.0
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	9 478	56.0	12	10 197	92.9
	PIPE, FITTINGS, VALVES.	1 934		4	4 015	48.2
	PLUMBING FIXTURES	861		5	5 582	15.4
	OTHER PLUMBING EQUIPMENT, SUPPLIES. . . .	5 102		7	7 221	70.7
	NOT REPORTED IN DETAIL.	1 581		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 848	10.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	20	.1	3	971	2.1
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 108					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	81 357	100.0	79	(X)	(X)
5072210	HARDWARE.	1 260	1.5	7	5 914	21.3
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	12 450	15.3	26	24 562	50.7
	WARM-AIR FURNACES (ALL FUELS)	3 127		8	5 961	52.5
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS).	119		5	2 872	4.1
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES . .	7 876		14	14 035	56.1
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC). .	124		3	3 879	3.2
	OTHER WARM-AIR HEATING EQUIPMENT.	201		4	1 312	15.3
	NOT REPORTED IN DETAIL.	1 003		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	17 504	21.5	26	26 455	66.2
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	39 405	48.4	44	43 792	90.0
	PIPE, FITTINGS, VALVES.	14 385		19	24 627	58.4
	PLUMBING FIXTURES	13 255		12	19 696	67.3
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS). . .	1 529		8	4 362	35.1
	OTHER PLUMBING EQUIPMENT, SUPPLIES. . . .	4 324		17	18 834	23.0
	NOT REPORTED IN DETAIL.	5 912		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	2 976	3.7	9	14 645	20.3
	RESIDENTIAL AND SMALL COML. (UNDER 5HP) . .	101		3	1 802	5.6
	RESIDENTIAL AND COMMERCIAL (5-20HP)	242		5	5 693	4.3
	INDUSTRIAL AND LARGE COML. (OVER 20HP). . .	2 581		5	11 613	22.2
	NOT REPORTED IN DETAIL.	52		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	2 991	3.7	8	7 436	40.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	PACIFIC DIVISION (CONT.)					
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	917	1.1	6	3 674	25.0
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	843	1.0	3	3 419	24.7
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 175	1.4	8	5 351	22.0
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	137	.2	3	1 759	7.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	51	.1	3	2 858	1.8
	COMMODITIES, N.E.C.	1 475	1.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	173	.2	5	1 536	11.3
	AIR CONDITIONING, REFRIG. EQUIP, SUPPL. (SIC 5077)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	8				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	4 857	100.0	7	(X)	(X)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	1 439	29.6	4	2 141	67.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	2 747	56.6	3	2 757	99.6
	COMMODITIES, N.E.C.	656	13.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	15	.3	3	712	2.1
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	42				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	3,372				
	SALES REPORTED BY COMMODITY LINE	24 316	100.0	33	(X)	(X)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	786	3.2	9	6 016	13.1
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	1 267	5.2	6	4 929	25.7
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	6 584	27.1	16	10 994	59.9
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	720		3	2 959	24.3
	RESIDENTIAL AND COMMERCIAL (5-20HP)	483		5	4 934	9.8
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	3 658		7	5 484	66.7
	NOT REPORTED IN DETAIL	1 723		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	9 138	37.6	11	10 336	88.4
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	3 419	14.1	12	7 050	48.5
	COMMODITIES, N.E.C.	3 122	12.8	(NA)	(NA)	(NA)
	AIR CONDITIONING, REFRIG. EQUIP, SUPPL. (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	27				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,296				
	SALES REPORTED BY COMMODITY LINE	18 630	100.0	19	(X)	(X)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	2 211	11.9	7	10 535	21.0
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	2 043	11.0	9	9 660	21.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	191	1.0	4	3 825	5.0
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	7 339	39.4	13	13 529	54.2
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	665		5	6 044	11.0
	RESIDENTIAL AND COMMERCIAL (5-20HP)	418		5	6 667	6.3
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	4 048		8	8 080	50.1
	NOT REPORTED IN DETAIL	2 208		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	2 980	16.0	4	3 930	75.8
	OTHER REFRIGERATION EQUIPMENT	1 625		3	3 146	51.7
	NOT REPORTED IN DETAIL	1 355		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	2 758	14.8	5	4 053	68.0
	COMMODITIES, N.E.C.	1 108	5.9	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	54				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	5,115				
	SALES REPORTED BY COMMODITY LINE	27 568	100.0	44	(X)	(X)
5064140	ROOM AIR CONDITIONERS	375	1.4	3	2 792	13.4
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	1 944	7.1	20	11 735	16.6
	WARM-AIR FURNACES (ALL FUELS)	135		7	6 237	2.2
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	598		9	7 031	8.5
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	298		9	3 201	9.3
	NOT REPORTED IN DETAIL	913		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	1 344	4.9	19	9 921	13.5
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	94	.3	6	2 511	3.7
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	12 744	46.2	32	17 883	71.3
	RESIDENTIAL AND SMALL COML. (UNDER 5HP)	982		10	9 144	10.7
	RESIDENTIAL AND COMMERCIAL (5-20HP)	1 073		12	9 540	11.2
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	9 137		26	15 067	60.6
	NOT REPORTED IN DETAIL	1 552		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AIR CONDITIONING, REFRIG. EQUIP, SUPPL. (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	3 881	14.1	9	5 220	74.3
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	6 557	23.8	13	12 568	52.2
	COMMODITIES, N.E.C.	608	2.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	21	.1	4	3 212	.7
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 18					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 1,204					
	SALES REPORTED BY COMMODITY LINE.	8 776	100.0	15	(X)	(X)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	785	8.9	7	5 397	14.5
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	1 243	14.2	8	5 908	21.0
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	5 884	67.0	12	8 339	70.6
	RESIDENTIAL AND SMALL COML. (UNDER 5HP) . .	254		4	3 766	6.7
	RESIDENTIAL AND COMMERCIAL (5-20HP)	770		5	4 217	18.3
	INDUSTRIAL AND LARGE COML. (OVER 20HP). . .	3 510		8	5 847	60.0
	NOT REPORTED IN DETAIL.	1 350		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	404	4.6	4	1 924	21.0
	COMMODITIES, N.E.C.	460	5.2	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 33					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 5,414					
	SALES REPORTED BY COMMODITY LINE.	36 979	100.0	21	(X)	(X)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	357	1.0	5	2 940	12.1
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	603	1.6	7	4 105	14.7
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	265	.7	3	1 516	17.5
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	8 727	23.6	16	10 329	84.5
	RESIDENTIAL AND COMMERCIAL (5-20HP)	244		3	1 912	12.8
	INDUSTRIAL AND LARGE COML. (OVER 20HP). . .	4 869		9	6 046	80.5
	NOT REPORTED IN DETAIL.	3 614		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	26 895	72.7	7	27 751	96.9
	COMMODITIES, N.E.C.	132	.4	(NA)	(NA)	(NA)
	AIR CONDITIONING, REFRIG. EQUIP, SUPPL. (CONT.)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 13					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 772					
	SALES REPORTED BY COMMODITY LINE.	6 446	100.0	10	(X)	(X)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	607	9.4	7	5 122	11.9
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	458	7.1	5	4 213	10.9
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	4 182	64.9	10	6 446	64.9
	RESIDENTIAL AND SMALL COML. (UNDER 5HP) . .	237		4	3 647	6.5
	RESIDENTIAL AND COMMERCIAL (5-20HP)	322		5	4 176	7.7
	INDUSTRIAL AND LARGE COML. (OVER 20HP). . .	2 728		6	4 682	58.3
	NOT REPORTED IN DETAIL.	895		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	170	2.6	3	1 690	10.1
	COMMODITIES, N.E.C.	1 029	16.0	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 45					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 8,065					
	SALES REPORTED BY COMMODITY LINE.	32 329	100.0	35	(X)	(X)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	1 534	4.7	4	9 201	16.7
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS).	1 423		4	9 201	15.5
	NOT REPORTED IN DETAIL.	111		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	839	2.6	4	5 266	15.9
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	13 319	41.2	15	16 791	79.3
	RESIDENTIAL AND SMALL COML. (UNDER 5HP) . .	2 182		8	9 797	22.3
	RESIDENTIAL AND COMMERCIAL (5-20HP)	2 092		6	12 965	16.1
	INDUSTRIAL AND LARGE COML. (OVER 20HP). . .	8 020		8	13 641	58.8
	NOT REPORTED IN DETAIL.	1 025		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	6 063	18.8	15	7 269	83.4
	BEVERAGE, DRINKING, WATER COOLERS	1 728		4	1 957	88.3
	ICE MAKING MACHINES	258		3	1 331	19.4
	OTHER REFRIGERATION EQUIPMENT	1 365		5	2 409	56.7
	NOT REPORTED IN DETAIL.	2 712		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	9 191	28.4	8	10 273	89.5
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	167	.5	4	1 779	9.4
	ELECTRICAL COOKING, FOOD SERVICE EQPT.. . .	161		4	1 779	9.1
	NOT REPORTED IN DETAIL.	6		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 216	3.8	(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	COMMERCIAL MACHINES, EQUIPMENT (SIC 5082, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 13					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 744					
	SALES REPORTED BY COMMODITY LINE.	6 030	100.0	10	(X)	(X)
5081100	OFFICE MACHINES AND EQUIPMENT	2 429	40.3	5	2 447	99.3
	COMMODITIES, N.E.C.	3 552	58.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	49	.8	3	158	31.0
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 72					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 7,933					
	SALES REPORTED BY COMMODITY LINE.	33 331	100.0	53	(X)	(X)
5081100	OFFICE MACHINES AND EQUIPMENT	6 596	19.8	22	7 383	89.3
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	8 743	26.2	14	14 474	60.4
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	694	2.1	5	802	86.5
5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	352	1.1	5	490	71.8
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 924	5.8	4	1 950	98.7
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	7 638	22.9	9	8 601	88.8
	COMMODITIES, N.E.C.	7 053	21.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	331	1.0	11	5 021	6.6
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 68					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 7,792					
	SALES REPORTED BY COMMODITY LINE.	17 080	100.0	44	(X)	(X)
5081100	OFFICE MACHINES AND EQUIPMENT	6 951	40.7	22	7 955	87.4
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	3 196	18.7	10	3 389	94.3
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	620	3.6	5	896	69.2
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	1 491	8.7	6	1 538	96.9
5086220	SCHOOL EQUIPMENT, SUPPLIES.	91	.5	3	349	26.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	48	.3	5	737	6.5
	COMMODITIES, N.E.C.	4 404	25.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	279	1.6	12	1 676	16.6
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 30					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 677					
	SALES REPORTED BY COMMODITY LINE.	10 924	100.0	26	(X)	(X)
5081100	OFFICE MACHINES AND EQUIPMENT	4 605	42.2	15	5 232	88.0
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	844	7.7	3	1 066	79.2
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	2 379	21.8	6	2 975	80.0
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	95	.9	4	589	16.1
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . . .	572	5.2	4	2 021	28.3
	COMMODITIES, N.E.C.	2 270	20.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	159	1.5	5	1 361	11.7
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 69					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 7,478					
	SALES REPORTED BY COMMODITY LINE.	16 826	100.0	50	(X)	(X)
5081100	OFFICE MACHINES AND EQUIPMENT	5 756	34.2	32	6 952	82.8
	ADDING, ACCOUNTING, COMPUTING MACHINES. . .	1 729		19	3 764	45.9
	TYPEWRITERS	1 430		17	3 613	39.6
	OTHER OFFICE MACHINES	804		7	2 255	35.7
	NOT REPORTED IN DETAIL.	1 793		(NA)	(NA)	(NA)
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	4 976	29.6	8	5 686	87.5
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	522	3.1	5	638	81.8
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	567	3.4	4	1 885	30.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	2 655	15.8	3	2 958	89.8
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	208	1.2	12	2 776	7.5
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . . .	122	.7	5	1 583	7.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	36	.2	3	823	4.4
	COMMODITIES, N.E.C.	1 092	6.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	892	5.3	17	3 399	26.2
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 18					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 330					
	SALES REPORTED BY COMMODITY LINE.	4 860	100.0	15	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5081100	OFFICE MACHINES AND EQUIPMENT	681	14.0	8	957	71.2
	ADDING, ACCOUNTING, COMPUTING MACHINES	241		7	887	27.2
	TYPEWRITERS	338		5	801	42.2
	NOT REPORTED IN DETAIL	102		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	3 871	79.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	308	6.3	5	1 135	27.1
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 37					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 1,390					
	SALES REPORTED BY COMMODITY LINE	16 147	100.0	30	(X)	(X)
5081100	OFFICE MACHINES AND EQUIPMENT	4 133	25.6	10	4 191	98.6
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	3 767	23.3	9	4 665	80.8
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	310	1.9	5	490	63.3
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	107	.7	3	195	54.9
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	5 877	36.4	6	5 892	99.7
	COMMODITIES, N.E.C.	1 862	11.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	91	.6	5	551	16.5
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 14					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 859					
	SALES REPORTED BY COMMODITY LINE	2 667	100.0	7	(X)	(X)
5081100	OFFICE MACHINES AND EQUIPMENT	672	25.2	3	680	98.8
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	1 518	56.9	3	1 868	81.3
	COMMODITIES, N.E.C.	464	17.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	13	.5	3	158	8.2
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 59					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 6,312					
	SALES REPORTED BY COMMODITY LINE	19 905	100.0	41	(X)	(X)
5081100	OFFICE MACHINES AND EQUIPMENT	11 927	59.9	27	12 921	92.3
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	2 002	10.1	4	2 957	67.7
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	381	1.9	5	652	58.4
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	297	1.5	3	618	48.1
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	837	4.2	5	1 467	57.1
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	2 325	11.7	4	2 495	93.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	32	.2	6	651	4.9
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	58	.3	3	1 194	4.9
	COMMODITIES, N.E.C.	1 529	7.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	517	2.6	14	8 195	6.3
	CONSTRUCTION MACHINERY, EQUIPMENT (SIC 5082, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 5					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE	2 761	100.0	4	(X)	(X)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	2 503	90.7	4	2 761	90.7
	COMMODITIES, N.E.C.	52	1.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	206	7.5	3	1 734	11.9
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 20					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 1,603					
	SALES REPORTED BY COMMODITY LINE	27 460	100.0	17	(X)	(X)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	11 346	41.3	17	27 460	41.3
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	2 247		4	19 940	11.3
	POWER CRANES, DRAGLINES, SHOVELS-PARTS	822		4	20 525	4.0
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	3 534		8	20 454	17.3
	NOT REPORTED IN DETAIL	4 743		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	16 110	58.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4	(Z)	3	2 185	.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 34					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	21 757	100.0	21	(X)	(X)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	16 230	74.6	21	21 757	74.6
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	791	3.6	4	4 332	18.3
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	470	2.2	3	3 181	14.8
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	711	3.3	3	8 954	7.9
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT.	711		3	8 954	7.9
	COMMODITIES, N.E.C.	3 476	16.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	79	.4	3	3 883	2.0
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 6					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	3 294	100.0	4	(X)	(X)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	2 734	83.0	3	2 734	100.0
	COMMODITIES, N.E.C.	560	17.0	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 14					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 1,234					
	SALES REPORTED BY COMMODITY LINE.	4 611	100.0	9	(X)	(X)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	4 271	92.6	9	4 611	92.6
	COMMODITIES, N.E.C.	326	7.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	14	.3	3	381	3.7
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 4					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 0					
	SALES REPORTED BY COMMODITY LINE.	11 997	100.0	4	(X)	(X)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	11 312	94.3	4	11 997	94.3
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
	COMMODITIES, N.E.C.	160	1.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	525	4.4	3	6 873	7.6
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 9					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 1,378					
	SALES REPORTED BY COMMODITY LINE.	8 513	100.0	5	(X)	(X)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	7 989	93.8	5	8 513	93.8
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	5 022		4	7 709	65.1
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS .	774		3	3 999	19.4
	NOT REPORTED IN DETAIL.	2 193		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	175	2.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	349	4.1	3	3 999	8.7
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 6					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	6 506	100.0	4	(X)	(X)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	4 285	65.9	4	6 506	65.9
	COMMODITIES, N.E.C.	2 217	34.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4	.1	3	1 008	.4
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 20					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 1,199					
	SALES REPORTED BY COMMODITY LINE.	19 104	100.0	15	(X)	(X)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	18 631	97.5	15	19 104	97.5
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	6 269		5	12 066	52.0
	TRACTOR SHOVEL LOADERS.	1 102		3	9 276	11.9
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS .	3 534		4	11 635	30.4
	POWER CRANES, DRAGLINES, SHOVELS-PARTS. . .	541		4	841	64.3
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	1 029		7	10 883	9.5
	NOT REPORTED IN DETAIL.	6 156		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
	PACIFIC DIVISION (CONT.)					
	COMMODITIES, N.E.C.	253	1.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	220	1.2	4	5 474	4.0
	INDUSTRIAL MACHINERY, EQUIPMENT (SIC 5082, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. (NUMBER) 116					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 8,801					
	SALES REPORTED BY COMMODITY LINE.	67 374	100.0	94	(X)	(X)
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	1 613	2.4	8	3 105	51.9
	OTHER FOOD PROCESSING MACHINERY, EQPT.	1 610		7	2 433	66.2
	NOT REPORTED IN DETAIL.	3		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	13 268	19.7	26	16 246	81.7
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	15 611	23.2	8	16 744	93.2
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	17 081	25.4	31	17 647	96.8
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES.	12 293		26	13 614	90.3
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	3 228		13	6 547	49.3
	NOT REPORTED IN DETAIL.	1 560		(NA)	(NA)	(NA)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	1 901	2.8	6	2 068	91.9
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	39	.1	3	1 776	2.2
	OTHER USED OR REBUILT MACHINERY, EQPT.	39		3	1 776	2.2
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	14 815	22.0	24	15 821	93.6
	PAPER INDUSTRY MACHINERY.	7 295		7	7 948	91.8
	TEXTILE INDUSTRY MACHINERY.	3 122		6	3 891	80.2
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	2 040		6	2 872	71.0
	NOT REPORTED IN DETAIL.	2 358		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	78	.1	3	968	8.1
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	300	.4	6	3 160	9.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	99	.1	4	1 422	7.0
	COMMODITIES, N.E.C.	997	1.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 572	2.3	10	6 661	23.6
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. (NUMBER) 439					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 51,504					
	SALES REPORTED BY COMMODITY LINE.	364 297	100.0	335	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	838	.2	6	8 124	10.3
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	671	.2	9	8 104	8.3
5072210	HARDWARE.	823	.2	4	8 207	10.0
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES.	196	.1	4	1 801	10.9
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	381	.1	7	14 546	2.6
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	298	.1	4	1 845	16.2
	INDUSTRIAL AND LARGE COML. (OVER 20HP).	285		3	1 543	18.5
	NOT REPORTED IN DETAIL.	13		(NA)	(NA)	(NA)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	4 104	1.1	8	19 367	21.2
	CRAWLER TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS	182		3	9 196	2.0
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	453		4	11 978	3.8
	POWER CRANES, DRAGLINES, SHOVELS-PARTS.	908		3	6 923	13.1
	CONCRETE MIXERS, PAVERS, RELATED EQPT.	1 246		3	4 159	30.0
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	309		4	10 373	3.0
	NOT REPORTED IN DETAIL.	1 006		(NA)	(NA)	(NA)
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	5 941	1.6	14	7 632	77.8
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.	1 999		4	2 184	91.5
	OTHER FOOD PROCESSING MACHINERY, EQPT.	2 746		8	4 244	64.7
	NOT REPORTED IN DETAIL.	1 196		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	111 558	30.6	144	159 815	69.8
	ENGINES (INC. INTERNAL COMBUS), TURBINES.	12 647		15	34 769	36.4
	COMPRESSORS, PUMPS.	11 239		34	52 423	21.4
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT.	3 972		14	15 069	26.4
	ELEVATORS	626		4	3 470	18.0
	CRANES, DERRICKS, HOISTS, WINCHES	4 540		13	18 456	24.6
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	4 738		11	18 333	25.8
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT).	4 236		21	13 055	32.4
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	18 507		47	42 185	43.9
	NOT REPORTED IN DETAIL.	51 053		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	27 946	7.7	44	42 928	65.1

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	80 580	22.1	80	92 428	87.2
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	55 380		54	63 756	86.9
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	8 441		32	26 397	32.0
	NOT REPORTED IN DETAIL	16 759		(NA)	(NA)	(NA)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	6 065	1.7	6	12 347	49.1
	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	4 004		5	11 805	33.9
	NOT REPORTED IN DETAIL	2 061		(NA)	(NA)	(NA)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	7 558	2.1	9	10 268	73.6
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	7 435	2.0	14	17 896	41.5
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	3 476	1.0	15	12 002	29.0
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	87		4	4 706	1.8
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING	675		5	4 036	16.7
	OTHER USED OR REBUILT MACHINERY, EQPT.	1 478		6	2 222	66.5
	NOT REPORTED IN DETAIL	1 236		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	87 616	24.1	69	117 336	74.7
	PAPER INDUSTRY MACHINERY	10 824		6	25 956	41.7
	TEXTILE INDUSTRY MACHINERY	8 677		14	35 165	24.7
	WOOD WORKING MACHINERY	676		4	7 604	8.9
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	43 360		35	69 367	62.5
	NOT REPORTED IN DETAIL	24 079		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	895	.2	7	25 647	3.5
	BALL, ROLLER BEARINGS	322		4	13 945	2.3
	OTHER POWER TRANSMISSION EQUIPMENT	573		4	19 934	2.9
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	1 610	.4	15	26 666	6.0
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	1 003	.3	9	20 521	4.9
	GAS WELDING SUPPLIES, EQPT. (INC. GASES)	388		4	14 309	2.7
	ARC WELDING SUPPLIES AND EQUIPMENT	211		3	12 482	1.7
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT	403		3	2 530	15.9
	NOT REPORTED IN DETAIL	1		(NA)	(NA)	(NA)
5084910	ABRASIVES, ABRASIVE MATERIALS	460	.1	10	9 250	5.0
5084930	MECHANICAL RUBBER GOODS	576	.2	8	15 061	3.8
5084940	ROPE, CORDAGE, TWINE	826	.2	3	4 338	19.0
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	851	.2	8	13 942	6.1
5091212	IRON AND STEEL PRODUCTS (FLAT)	3 586	1.0	7	29 671	12.1
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	934	.3	3	14 099	6.6
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	838	.2	6	17 508	4.8
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	741	.2	5	5 639	13.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	387	.1	8	5 690	6.8
	COMMODITIES, N.E.C.	4 977	1.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 127	.3	23	21 256	5.3
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	564				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	52,302				
	SALES REPORTED BY COMMODITY LINE	370 679	100.0	435	(X)	(X)
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	270	.1	3	1 227	22.0
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	768	.2	7	4 510	17.0
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	371	.1	6	3 151	11.8
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	458	.1	5	2 969	15.4
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	283	.1	3	3 883	7.3
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	10 330	2.8	23	14 538	71.1
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.	1 470		9	6 116	24.0
	OTHER FOOD PROCESSING MACHINERY, EQPT.	8 442		17	11 246	75.1
	NOT REPORTED IN DETAIL	418		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	87 843	23.7	172	115 920	75.8
	ENGINES (INC. INTERNAL COMBUS); TURBINES	9 173		23	12 917	71.0
	COMPRESSORS, PUMPS	7 364		28	15 367	47.9
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	1 286		8	7 246	17.7
	CRANES, DERRICKS, HOISTS, WINCHES	1 473		11	7 010	21.0
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	7 841		17	13 451	58.3
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	2 850		14	7 779	36.6
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	29 238		59	48 510	60.3
	NOT REPORTED IN DETAIL	28 618		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	18 174	4.9	62	42 913	42.4
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	170 707	46.1	173	192 551	88.7
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	127 397		121	152 461	83.6
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	24 895		55	61 396	40.5
	NOT REPORTED IN DETAIL	18 415		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	2 060	.6	10	6 766	30.4
	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	1 677		6	3 983	42.1
	REFINING--BLENDERS, PROPORTIONING	383		5	2 919	13.1
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	2 789	.8	3	2 789	100.0
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	5 528	1.5	15	7 470	74.0
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	2 621	.7	16	13 094	20.0
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING	1 450		8	8 643	16.8
	OTHER USED OR REBUILT MACHINERY, EQPT.	591		5	2 821	21.0
	NOT REPORTED IN DETAIL	580		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	58 015	15.7	60	75 147	77.2
	PAPER INDUSTRY MACHINERY	621		6	3 414	18.2
	WOOD WORKING MACHINERY	2 919		3	3 427	85.2
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	39 593		35	47 473	83.4
	NOT REPORTED IN DETAIL	14 882		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	1 039	.3	17	14 451	7.2
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	2 199	.6	9	14 365	15.3
	GAS WELDING SUPPLIES, EQPT. (INC. GASES)	460		3	6 117	7.5
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT	1 320		7	13 569	9.7
	NOT REPORTED IN DETAIL	419		(NA)	(NA)	(NA)
5084910	ABRASIVES, ABRASIVE MATERIALS	512	.1	10	8 507	6.0
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	733	.2	14	6 590	11.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	538	.1	8	2 845	18.9
	COMMODITIES, N.E.C.	4 417	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 024	.3	17	26 484	3.9
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	119				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	11,100				
	SALES REPORTED BY COMMODITY LINE	66 349	100.0	91	(X)	(X)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	217	.3	3	2 479	8.8
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	655	1.0	3	2 218	29.5
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	5 443	8.2	9	5 841	93.2
	OTHER FOOD PROCESSING MACHINERY, EQPT.	5 292		8	5 660	93.5
	NOT REPORTED IN DETAIL	151		(NA)	(NA)	(NA)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	23 509	35.4	43	28 924	81.3
	ENGINES (INC. INTERNAL COMBUS), TURBINES	5 932		8	8 567	69.2
	COMPRESSORS, PUMPS	972		8	6 655	14.6
	CRANES, DERRICKS, HOISTS, WINCHES	972		5	1 720	56.5
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	1 785		5	2 871	62.2
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	1 750		11	8 356	20.9
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	6 209		18	12 194	50.9
	NOT REPORTED IN DETAIL	5 889		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	2 486	3.7	16	6 938	35.8
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	13 341	20.1	17	17 033	78.3
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	6 817		10	8 819	77.3
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	5 159		7	9 999	51.6
	NOT REPORTED IN DETAIL	1 365		(NA)	(NA)	(NA)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	1 408	2.1	6	5 278	26.7
	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	769		4	3 167	24.3
	REFINING--BLENDERS, PROPORTIONING	570		4	3 237	17.6
	NOT REPORTED IN DETAIL	69		(NA)	(NA)	(NA)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	2 837	4.3	7	3 490	81.3
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	1 471	2.2	4	3 620	40.6
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	9 443	14.2	11	9 915	95.2
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	92	.1	3	3 015	3.1
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	523	.8	3	2 695	19.4
	COMMODITIES, N.E.C.	3 941	5.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	983	1.5	12	11 389	8.6
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	191				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	16,306				
	SALES REPORTED BY COMMODITY LINE	110 367	100.0	138	(X)	(X)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	415	.4	7	3 237	12.8
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	409	.4	4	1 906	21.5
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	3 618	3.3	5	3 866	93.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	37 199	33.7	66	46 249	80.4
	ENGINES (INC. INTERNAL COMBUS), TURBINES.	2 354		9	4 309	54.6
	COMPRESSORS, PUMPS.	3 076		17	9 074	33.9
	CRANES, DERRICKS, HOISTS, WINCHES	242		5	2 125	11.4
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	4 864		6	6 720	72.4
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT).	2 468		12	6 961	35.5
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	16 676		26	22 064	75.6
	NOT REPORTED IN DETAIL.	7 519		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	11 956	10.8	26	22 772	52.5
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	9 244	8.4	15	11 975	77.2
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES.	5 997		10	7 195	83.3
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	1 347		7	3 918	34.4
	NOT REPORTED IN DETAIL.	1 900		(NA)	(NA)	(NA)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	1 547	1.4	7	2 750	56.3
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	39 823	36.1	46	42 911	92.8
	TEXTILE INDUSTRY MACHINERY.	15 706		19	17 544	89.5
	WOOD WORKING MACHINERY.	5 786		5	6 356	91.0
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	5 758		9	6 572	87.6
	NOT REPORTED IN DETAIL.	12 573		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT.	335	.3	5	3 612	9.3
	BALL, ROLLER BEARINGS	104		3	2 239	4.6
	OTHER POWER TRANSMISSION EQUIPMENT.	231		3	1 605	14.4
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	331	.3	6	1 894	17.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 217	1.1	6	4 524	26.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	119	.1	4	2 228	5.3
	COMMODITIES, N.E.C.	3 610	3.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	544	.5	11	5 550	9.8
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. (NUMBER)	68				
	SALES NOT REPORTED BY COMMODITY LINE. ($1,000)	7,127				
	SALES REPORTED BY COMMODITY LINE.	28 304	100.0	45	(X)	(X)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	354	1.3	3	2 453	14.4
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	412	1.5	3	454	90.7
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	11 487	40.6	22	14 819	77.5
	ENGINES (INC. INTERNAL COMBUS), TURBINES.	957		4	1 354	70.7
	COMPRESSORS, PUMPS.	633		7	3 601	17.6
	CRANES, DERRICKS, HOISTS, WINCHES	304		4	1 769	17.2
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT).	74		4	1 726	4.3
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	4 748		10	6 473	73.4
	NOT REPORTED IN DETAIL.	4 771		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	2 403	8.5	13	4 938	48.7
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	4 445	15.7	8	6 142	72.4
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES.	3 377		7	5 074	66.6
	NOT REPORTED IN DETAIL.	1 068		(NA)	(NA)	(NA)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	1 851	6.5	3	2 825	65.5
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	6 402	22.6	10	6 939	92.3
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT.	240	.8	3	896	26.8
	OTHER POWER TRANSMISSION EQUIPMENT.	200		3	896	22.3
	NOT REPORTED IN DETAIL.	40		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	124	.4	3	2 166	5.7
	COMMODITIES, N.E.C.	447	1.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	139	.5	4	798	17.4
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. (NUMBER)	171				
	SALES NOT REPORTED BY COMMODITY LINE. ($1,000)	11,389				
	SALES REPORTED BY COMMODITY LINE.	96 929	100.0	124	(X)	(X)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	563	.6	3	1 743	32.3
5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	914	.9	4	3 992	22.9
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	1 813	1.9	5	3 090	58.7
	OTHER FOOD PROCESSING MACHINERY, EQPT.	1 629		4	2 906	56.1
	NOT REPORTED IN DETAIL.	184		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	23 345	24.1	47	37 332	62.5
	ENGINES (INC. INTERNAL COMBUS), TURBINES.	4 328		13	13 825	31.3
	COMPRESSORS, PUMPS.	3 335		16	16 036	20.8
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT.	519		4	3 415	15.2
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	2 083		6	3 327	62.6
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT).	1 664		14	11 365	14.6
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	8 726		23	21 654	40.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
	NOT REPORTED IN DETAIL	2 690		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	3 699	3.8	11	6 512	56.8
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	5 886	6.1	8	7 847	75.0
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	2 492		5	4 390	56.8
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	1 440		3	3 113	46.3
	NOT REPORTED IN DETAIL	1 954		(NA)	(NA)	(NA)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	34 662	35.8	50	47 568	72.9
	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	28 454		40	42 089	67.6
	REFINING--BLENDERS, PROPORTIONING	3 625		10	9 815	36.9
	NOT REPORTED IN DETAIL	2 583		(NA)	(NA)	(NA)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	6 687	6.9	11	10 501	63.7
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	991	1.0	8	17 947	5.5
	OTHER USED OR REBUILT MACHINERY, EQPT.	553		5	1 874	29.5
	NOT REPORTED IN DETAIL	438		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	8 442	8.7	15	9 252	91.2
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	151	.2	3	19 238	.8
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	1 185	1.2	6	5 339	22.2
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 401	1.4	5	18 434	7.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	235	.2	5	3 142	7.5
	COMMODITIES, N.E.C.	6 734	6.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	221	.2	12	9 531	2.3
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	57				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	3,599				
	SALES REPORTED BY COMMODITY LINE	20 311	100.0	47	(X)	(X)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	200	1.0	3	1 595	12.5
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	272	1.3	3	1 595	17.1
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	125	.6	3	1 595	7.8
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	1 986	9.8	6	3 901	50.9
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	7 911	38.9	24	10 289	76.9
	COMPRESSORS, PUMPS	1 044		10	3 491	29.9
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	982		4	2 705	36.3
	CRANES, DERRICKS, HOISTS, WINCHES	117		3	532	22.0
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	571		6	2 139	26.7
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	1 908		10	3 716	51.3
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
	NOT REPORTED IN DETAIL	3 289		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	1 083	5.3	8	2 993	36.2
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	1 531	7.5	3	1 656	92.5
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	1 176		3	1 656	71.0
	NOT REPORTED IN DETAIL	355		(NA)	(NA)	(NA)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	3 097	15.2	13	6 286	49.3
	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	2 515		10	4 019	62.6
	NOT REPORTED IN DETAIL	582		(NA)	(NA)	(NA)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	2 142	10.5	5	2 286	93.7
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	124	.6	3	400	31.0
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	338	1.7	3	2 407	14.0
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	177	.9	4	1 559	11.4
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	163	.8	3	1 518	10.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	142	.7	5	2 477	5.7
	COMMODITIES, N.E.C.	860	4.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	160	.8	7	2 486	6.4
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	228				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	17,619				
	SALES REPORTED BY COMMODITY LINE	221 825	100.0	175	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 954	.9	3	71 018	2.8
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	7 232	3.3	23	10 231	70.7
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.	1 610		4	2 756	58.4
	OTHER FOOD PROCESSING MACHINERY, EQPT.	5 620		21	9 815	57.3
	NOT REPORTED IN DETAIL	2		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	74 294	33.5	57	126 763	58.6
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	8 751	3.9	16	21 984	39.8
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	28 732	13.0	29	30 122	95.4
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	24 932		24	26 597	93.7
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	1 361		9	9 419	14.4
	NOT REPORTED IN DETAIL	2 439		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	PACIFIC DIVISION (CONT.)					
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	4 833	2.2	16	8 268	58.5
	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	1 522		7	2 416	63.0
	REFINING--BLENDERS, PROPORTIONING	2 270		8	4 735	47.9
	NOT REPORTED IN DETAIL	1 041		(NA)	(NA)	(NA)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT	396	.2	3	582	68.0
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	5 719	2.6	16	6 532	87.6
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	2 426	1.1	19	29 112	8.3
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	790		5	1 898	41.6
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING	297		6	11 867	2.5
	OTHER USED OR REBUILT MACHINERY, EQPT.	1 283		9	16 152	7.9
	NOT REPORTED IN DETAIL	56		(NA)	(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	30 431	13.7	46	52 383	58.1
	PAPER INDUSTRY MACHINERY	10 020		10	14 871	67.4
	TEXTILE INDUSTRY MACHINERY	230		3	997	23.1
	WOOD WORKING MACHINERY	2 658		7	3 778	70.4
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	15 594		23	33 215	46.9
	NOT REPORTED IN DETAIL	1 929		(NA)	(NA)	(NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	1 180	.5	5	4 783	24.7
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	476	.2	4	2 071	23.0
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	322	.1	3	1 723	18.7
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	423	.2	6	2 439	17.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	478	.2	5	2 779	17.2
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	3 927	1.8	5	72 046	5.5
5091212	IRON AND STEEL PRODUCTS (FLAT)	1 318	.6	3	8 751	15.1
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	479	.2	3	3 021	15.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	9 422	4.2	9	102 107	9.2
	COMMODITIES, N.E.C.	38 032	17.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 000	.5	18	19 004	5.3
	INDUSTRIAL SUPPLIES (SIC 5082, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	49				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	9,134				
	SALES REPORTED BY COMMODITY LINE	19 776	100.0	35	(X)	(X)
	INDUSTRIAL SUPPLIES (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	534	2.7	4	2 182	24.5
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	2 720	13.8	6	3 693	73.7
	OTHER POWER TRANSMISSION EQUIPMENT	2 507		4	3 382	74.1
	NOT REPORTED IN DETAIL	213		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	2 243	11.3	5	3 419	65.6
5084910	ABRASIVES, ABRASIVE MATERIALS	1 633	8.3	5	1 697	96.2
5084930	MECHANICAL RUBBER GOODS	47	.2	3	1 336	3.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	10 370	52.4	20	12 537	82.7
	COMMODITIES, N.E.C.	2 187	11.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	42	.2	3	1 326	3.2
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	232				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	27,092				
	SALES REPORTED BY COMMODITY LINE	132 922	100.0	177	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	445	.3	4	2 277	19.5
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	392	.3	6	3 190	12.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	205	.2	3	2 508	8.2
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	282	.2	5	2 367	11.9
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	1 167	.9	13	7 639	15.3
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	377	.3	5	2 465	15.3
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	386	.3	4	2 933	13.2
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	11 255	8.5	16	13 223	85.1
	BALL, ROLLER BEARINGS	4 490		7	6 619	67.8
	OTHER POWER TRANSMISSION EQUIPMENT	4 523		10	6 062	74.6
	NOT REPORTED IN DETAIL	2 242		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	20 184	15.2	44	28 076	71.9
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	3 643	2.7	6	4 938	73.8
	GAS WELDING SUPPLIES, EQPT. (INC. GASES)	2 058		3	3 183	64.7
	ARC WELDING SUPPLIES AND EQUIPMENT	229		3	1 573	14.6
	NOT REPORTED IN DETAIL	1 356		(NA)	(NA)	(NA)
5084910	ABRASIVES, ABRASIVE MATERIALS	3 802	2.9	15	6 371	59.7
5084930	MECHANICAL RUBBER GOODS	2 441	1.8	8	4 126	59.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	INDUSTRIAL SUPPLIES (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5084940	ROPE, CORDAGE, TWINE	4 341	3.3	4	5 237	82.9
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	15 874	11.9	7	16 718	95.0
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	61 475	46.2	108	73 363	83.8
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	134	.1	3	1 716	7.8
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	935	.7	3	2 878	32.5
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	1 825	1.4	4	5 755	31.7
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	518	.4	3	2 549	20.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	357	.3	3	2 702	13.2
	COMMODITIES, N.E.C.	2 829	2.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	55	(Z)	4	1 962	2.8
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 273					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 18,539					
	SALES REPORTED BY COMMODITY LINE	184 887	100.0	214	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 570	.8	7	7 568	20.7
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	336	.2	4	4 503	7.5
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	760	.4	5	5 800	13.1
5072210	HARDWARE	396	.2	4	1 400	28.3
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	468	.3	7	2 300	20.3
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	1 038	.6	13	7 573	13.7
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	605	.3	3	2 383	25.4
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	654	.4	7	3 936	16.6
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	360		5	2 014	17.9
	NOT REPORTED IN DETAIL	294		(NA)	(NA)	(NA)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	244	.1	4	2 943	8.3
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	763	.4	6	3 562	21.4
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	733		4	3 370	21.8
	NOT REPORTED IN DETAIL	30		(NA)	(NA)	(NA)
	INDUSTRIAL SUPPLIES (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	20 796	11.2	30	27 138	76.6
	BALL, ROLLER BEARINGS	7 426		11	11 570	64.2
	OTHER POWER TRANSMISSION EQUIPMENT	12 104		17	15 307	79.1
	NOT REPORTED IN DETAIL	1 266		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	27 486	14.9	43	37 468	73.4
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	5 450	2.9	11	5 963	91.4
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT	4 013		7	4 526	88.7
	NOT REPORTED IN DETAIL	1 437		(NA)	(NA)	(NA)
5084910	ABRASIVES, ABRASIVE MATERIALS	5 155	2.8	18	10 466	49.3
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	4 580	2.5	3	4 762	96.2
5084930	MECHANICAL RUBBER GOODS	16 090	8.7	24	23 544	68.3
5084940	ROPE, CORDAGE, TWINE	2 660	1.4	3	4 159	64.0
5084960	PRINTING AND DUPLICATING INKS	1 046	.6	3	1 235	84.7
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	86 854	47.0	119	102 257	84.9
5091212	IRON AND STEEL PRODUCTS (FLAT)	1 640	.9	3	4 101	40.0
	COMMODITIES, N.E.C.	6 158	3.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	138	.1	6	2 518	5.5
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 68					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 8,106					
	SALES REPORTED BY COMMODITY LINE	57 678	100.0	54	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	155	.3	3	1 762	8.8
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	914	1.6	8	8 766	10.4
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	1 020	1.8	3	3 257	31.3
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	4 235	7.3	6	5 179	81.8
	OTHER POWER TRANSMISSION EQUIPMENT	2 154		4	3 189	67.5
	NOT REPORTED IN DETAIL	2 081		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	5 971	10.4	13	9 718	61.4
5084910	ABRASIVES, ABRASIVE MATERIALS	729	1.3	6	3 891	18.7
5084930	MECHANICAL RUBBER GOODS	5 751	10.0	5	7 785	73.9
5084940	ROPE, CORDAGE, TWINE	2 377	4.1	3	2 478	95.9
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.)	11 509	20.0	3	14 195	81.1
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	19 529	33.9	30	23 180	84.2
	COMMODITIES, N.E.C.	5 469	9.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	19	(Z)	3	676	2.8

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	INDUSTRIAL SUPPLIES (CONT.)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 78					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) 9,425					
	SALES REPORTED BY COMMODITY LINE.	37 852	100.0	50	(X)	(X)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	3 561	9.4	6	6 841	52.1
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	815	2.2	5	4 978	16.4
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	2 248	5.9	5	4 124	54.5
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	7 177	19.0	16	10 550	68.0
5084930	MECHANICAL RUBBER GOODS	2 058	5.4	3	2 749	74.9
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.). . .	4 464	11.8	3	4 854	92.0
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	11 843	31.3	29	19 625	60.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	284	.8	5	3 586	7.9
	COMMODITIES, N.E.C.	5 362	14.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	40	.1	4	1 985	2.0
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 28					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	18 233	100.0	24	(X)	(X)
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	420	2.3	4	2 097	20.0
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	497	2.7	4	2 281	21.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	9 424	51.7	18	12 179	77.4
	COMMODITIES, N.E.C.	7 871	43.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	21	.1	3	153	13.7
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 61					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	45 886	100.0	46	(X)	(X)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	62	.1	4	807	7.7
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	7 673	16.7	7	8 173	93.9
	BALL, ROLLER BEARINGS	2 933		3	4 629	63.4
	OTHER POWER TRANSMISSION EQUIPMENT. . . .	4 738		6	7 795	60.8
	NOT REPORTED IN DETAIL.	2		(NA)	(NA)	(NA)
	INDUSTRIAL SUPPLIES (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	8 437	18.4	12	9 233	91.4
5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.). . .	5 568	12.1	4	5 568	100.0
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	17 156	37.4	21	21 853	78.5
	COMMODITIES, N.E.C.	6 849	14.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	141	.3	4	1 851	7.6
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 17					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) 1,941					
	SALES REPORTED BY COMMODITY LINE.	7 962	100.0	12	(X)	(X)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	1 129	14.2	3	1 286	87.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 442	18.1	7	1 486	97.0
	COMMODITIES, N.E.C.	5 343	67.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	48	.6	3	1 931	2.5
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 119					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) 10,575					
	SALES REPORTED BY COMMODITY LINE.	62 320	100.0	94	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	619	1.0	3	3 312	18.7
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	564	.9	3	4 183	13.5
5072210	HARDWARE.	305	.5	3	2 049	14.9
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	255	.4	5	1 357	18.8
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	251	.4	3	1 254	20.0
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	10 713	17.2	17	13 933	76.9
	BALL, ROLLER BEARINGS	4 453		8	5 573	79.9
	OTHER POWER TRANSMISSION EQUIPMENT. . . .	1 244		8	3 511	35.4
	NOT REPORTED IN DETAIL.	5 016		(NA)	(NA)	(NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	10 023	16.1	15	10 976	91.3
5084910	ABRASIVES, ABRASIVE MATERIALS	352	.6	3	685	51.4
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	1 745	2.8	4	2 335	74.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL SUPPLIES (CONT.)					
	PACIFIC DIVISION (CONT.)					
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	27 369	43.9	59	33 958	80.6
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	543	.9	5	5 452	10.0
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	387	.6	4	2 500	15.5
	COMMODITIES, N.E.C.	9 063	14.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	131	.2	9	7 036	1.9
	FARM AND GARDEN MACHINERY, EQUIPMENT (SIC 5083)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	5				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	3 625	100.0	5	(X)	(X)
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 646	45.4	3	3 531	46.6
	COMMODITIES, N.E.C.	1 979	54.6	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	23				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,621				
	SALES REPORTED BY COMMODITY LINE	21 693	100.0	17	(X)	(X)
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	6 272	28.9	11	14 029	44.7
	POWER LAWN MOWERS	3 161		6	6 658	47.5
	NOT REPORTED IN DETAIL	3 111		(NA)	(NA)	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	13 321	61.4	11	15 036	88.6
	HARVESTING MACHINERY AND EQUIPMENT	2 966		4	6 742	44.0
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS	2 217		3	5 361	41.4
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT	3 082		6	7 670	40.2
	NOT REPORTED IN DETAIL	5 056		(NA)	(NA)	(NA)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	57	.3	3	2 754	2.1
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	863	4.0	3	3 932	21.9
	TOYS, GAMES, FIREWORKS	567		3	3 932	14.4
	NOT REPORTED IN DETAIL	296		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 180	5.4	(NA)	(NA)	(NA)
	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	18				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	17 940	100.0	16	(X)	(X)
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 029	5.7	4	1 461	70.4
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	13 749	76.6	13	16 921	81.3
	COMMODITIES, N.E.C.	3 162	17.6	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	7				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	3 634	100.0	5	(X)	(X)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	2 788	76.7	3	3 392	82.2
	COMMODITIES, N.E.C.	846	23.3	(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	1				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	(D)	100.0	1	(X)	(X)
	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	7				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	(D)	100.0	6	(X)	(X)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	(D)	83.0	5	(D)	93.5
	COMMODITIES, N.E.C.	(D)	17.0	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	6				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	(D)	100.0	6	(X)	(X)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	677	(D)	6	962	70.4
	COMMODITIES, N.E.C.	(D)	(D)	(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 14					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 380					
	SALES REPORTED BY COMMODITY LINE.	5 800	100.0	11	(X)	(X)
5072210	HARDWARE.	555	9.6	3	1 868	29.7
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 592	27.4	5	2 329	68.4
	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT. .	943		4	2 143	44.0
	NOT REPORTED IN DETAIL.	649		(NA)	(NA)	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	3 412	58.8	7	3 664	93.1
	COMMODITIES, N.E.C.	238	4.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	186	1.1
	PROFESSIONAL EQUIPMENT, SUPPLIES (SIC 5086)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 10					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	3 376	100.0	7	(X)	(X)
5086220	SCHOOL EQUIPMENT, SUPPLIES.	1 950	57.8	3	2 162	90.2
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	1 191	35.3	4	1 214	98.1
	COMMODITIES, N.E.C.	196	5.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	39	1.2	3	385	10.1
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 61					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 6,078					
	SALES REPORTED BY COMMODITY LINE.	57 800	100.0	41	(X)	(X)
5086210	CHURCH EQUIPMENT, SUPPLIES.	4 700	8.1	3	15 855	29.6
5086220	SCHOOL EQUIPMENT, SUPPLIES.	13 466	23.3	13	24 149	55.8
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.	19 479	33.7	15	23 577	82.6
5086400	OPHTHALMIC PRODUCTS	2 450	4.2	6	2 450	100.0
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	5 583	9.7	6	13 320	41.9
	COMMODITIES, N.E.C.	12 004	20.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	118	.2	3	3 113	3.8
	PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 43					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 3,105					
	SALES REPORTED BY COMMODITY LINE.	19 519	100.0	32	(X)	(X)
5086100	DENTAL EQUIPMENT, SUPPLIES.	507	2.6	3	951	53.3
5086220	SCHOOL EQUIPMENT, SUPPLIES.	6 932	35.5	14	8 437	82.2
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.	3 967	20.3	6	4 266	93.0
5086400	OPHTHALMIC PRODUCTS	2 963	15.2	4	3 341	88.7
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	3 271	16.8	6	3 271	100.0
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . . .	629	3.2	3	1 957	32.1
	PUBLIC BUILDING FURNITURE	408		3	1 957	20.8
	NOT REPORTED IN DETAIL.	221		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 135	5.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	115	.6	3	794	14.5
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 11					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 1,161					
	SALES REPORTED BY COMMODITY LINE.	5 127	100.0	8	(X)	(X)
5086220	SCHOOL EQUIPMENT, SUPPLIES.	472	9.2	3	503	93.8
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.	4 389	85.6	4	4 478	98.0
	COMMODITIES, N.E.C.	266	5.2	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 17					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 1,101					
	SALES REPORTED BY COMMODITY LINE.	5 711	100.0	12	(X)	(X)
5086220	SCHOOL EQUIPMENT, SUPPLIES.	539	9.4	5	684	78.8
	EQUIPMENT (INCLUDING FURNITURE)	348		3	493	70.6
	NOT REPORTED IN DETAIL.	191		(NA)	(NA)	(NA)
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.	2 587	45.3	3	2 587	100.0
	COMMODITIES, N.E.C.	2 585	45.3	(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 7					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 0					
	SALES REPORTED BY COMMODITY LINE.	3 717	100.0	7	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5086220	SCHOOL EQUIPMENT, SUPPLIES	1 415	38.1	4	1 458	97.1
	COMMODITIES, N.E.C.	2 302	61.9	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 34					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 5,155					
	SALES REPORTED BY COMMODITY LINE	16 194	100.0	22	(X)	(X)
5086220	SCHOOL EQUIPMENT, SUPPLIES	3 177	19.6	6	3 306	96.1
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	1 287	7.9	5	2 026	63.5
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	2 777	17.1	7	3 073	90.4
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	7 387	45.6	4	8 204	90.0
	COMMODITIES, N.E.C.	1 285	7.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	281	1.7	3	6 076	4.6
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (SIC 5087)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 16					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE	12 230	100.0	14	(X)	(X)
5087400	SHOE REPAIR AND RESOLE MATERIALS	5 807	47.5	3	5 807	100.0
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	1 192	9.7	3	1 309	91.1
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	927	7.6	3	1 584	58.5
	COMMODITIES, N.E.C.	4 304	35.2	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 59					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 10,608					
	SALES REPORTED BY COMMODITY LINE	45 325	100.0	42	(X)	(X)
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	5 406	12.0	6	5 406	100.0
5087200	CUSTODIAL (JANITORS') SUPPLIES	3 606	8.0	9	4 490	80.3
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	8 321	18.4	3	8 826	94.3
5087400	SHOE REPAIR AND RESOLE MATERIALS	3 790	8.4	3	3 790	100.0
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	2 749	6.1	5	2 806	98.0
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	2 053	4.5	4	2 057	99.8
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	16 776	37.1	9	16 826	99.7
	COMMODITIES, N.E.C.	2 474	5.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	50	.1	3	1 080	4.6
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 45					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 3,210					
	SALES REPORTED BY COMMODITY LINE	31 070	100.0	35	(X)	(X)
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	2 693	8.7	4	2 693	100.0
5087200	CUSTODIAL (JANITORS') SUPPLIES	1 240	4.0	4	1 305	95.0
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	2 767	8.9	3	2 767	100.0
5087400	SHOE REPAIR AND RESOLE MATERIALS	2 778	8.9	3	2 778	100.0
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	6 368	20.5	11	7 008	90.9
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	7 055	22.7	6	7 330	96.2
	COMMODITIES, N.E.C.	8 071	26.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	98	.3	3	599	16.4
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 21					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 716					
	SALES REPORTED BY COMMODITY LINE	15 606	100.0	17	(X)	(X)
5087400	SHOE REPAIR AND RESOLE MATERIALS	7 307	46.8	6	7 307	100.0
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	3 658	23.4	5	3 950	92.6
	COMMODITIES, N.E.C.	4 635	29.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6	(Z)	3	102	5.9
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 34					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 7,246					
	SALES REPORTED BY COMMODITY LINE	19 788	100.0	22	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5087200	CUSTODIAL (JANITORS') SUPPLIES	2 927	14.8	5	3 682	79.5
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	1 523	7.7	6	1 610	94.6
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	12 084	61.1	8	13 212	91.5
	COMMODITIES, N.E.C.	3 254	16.4	(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	4				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	10 019	100.0	3	(X)	(X)
	COMMODITIES, N.E.C.	10 019	100.0	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	17				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,364				
	SALES REPORTED BY COMMODITY LINE	8 503	100.0	12	(X)	(X)
5087200	CUSTODIAL (JANITORS') SUPPLIES	1 199	14.1	3	1 848	64.9
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	1 710	20.1	3	2 260	75.7
	COMMODITIES, N.E.C.	5 594	65.8	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	37				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	8,304				
	SALES REPORTED BY COMMODITY LINE	27 734	100.0	28	(X)	(X)
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	3 577	12.9	6	3 577	100.0
5087200	CUSTODIAL (JANITORS') SUPPLIES	3 438	12.4	5	3 460	99.4
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	622	2.2	3	622	100.0
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	4 747	17.1	6	4 747	100.0
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	8 658	31.2	4	11 639	74.4
	COMMODITIES, N.E.C.	6 692	24.1	(NA)	(NA)	(NA)
	TRANSPORTATION EQUIP, SUPPL, EX. AUTO. (SIC 5088)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	5				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	2 812	100.0	4	(X)	(X

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) 4)	(5)
	TRANSPORTATION EQUIP, SUPPL, EX. AUTO. (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	626	22.3	3	1 188	52.7
	COMMODITIES, N.E.C.	2 186	77.7	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	31				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	3,021				
	SALES REPORTED BY COMMODITY LINE	26 615	100.0	24	(X)	(X)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	16 756	63.0	7	18 630	89.9
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	3 504	13.2	8	3 511	99.8
5088910	RAILROAD TRANSPORTATION EQUIPMENT	3 380	12.7	8	3 448	98.0
	COMMODITIES, N.E.C.	2 891	10.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	84	.3	3	1 026	8.2
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	52				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	5,789				
	SALES REPORTED BY COMMODITY LINE	50 00[illegible]	100.0	41	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	843	1.7	3	6 101	13.8
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	691	1.4	3	4 676	14.8
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	14 376	28.8	14	17 143	83.9
	AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES	8 325		7	9 690	85.9
	NOT REPORTED IN DETAIL	6 051		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	838	1.7	3	2 792	30.0
5088910	RAILROAD TRANSPORTATION EQUIPMENT	[illegible]9 083	58.2	23	30 430	95.6
	COMMODITIES, N.E.C.	3 595	7.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	576	1.[illegible]	3	2 770	20.8
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	30				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,484				
	SALES REPORTED BY COMMODITY LINE	34 708	10[illegible].0	23	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	TRANSPORTATION EQUIP, SUPPL, EX. AUTO. (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	10 048	29.0	9	10 408	96.5
	AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES	5 781		5	5 931	97.5
	NOT REPORTED IN DETAIL	4 267		(NA)	(NA)	(NA)
5088910	RAILROAD TRANSPORTATION EQUIPMENT	22 276	64.2	9	22 550	98.8
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	1 439	4.1	3	1 439	100.0
	COMMODITIES, N.E.C.	945	2.7	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	29				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,665				
	SALES REPORTED BY COMMODITY LINE	30 495	100.0	22	(X)	(X)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	15 439	50.6	11	15 621	98.8
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	3 232	10.6	3	3 232	100.0
5088910	RAILROAD TRANSPORTATION EQUIPMENT	11 492	37.7	8	11 642	98.7
	COMMODITIES, N.E.C.	332	1.1	(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	2				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	(D)	100.0	2	(X)	(X)
	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	13				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	8 091	100.0	11	(X)	(X)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	6 336	78.3	7	6 336	100.0
	AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES	5 059		4	5 059	100.0
	NOT REPORTED IN DETAIL	1 277		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 755	21.7	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	6				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	3 629	100.0	6	(X)	(X)
	TRANSPORTATION EQUIP, SUPPL, EX. AUTO. (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	3 614	99.6	6	3 629	99.6
	COMMODITIES, N.E.C.	15	.4	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	59				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	7,085				
	SALES REPORTED BY COMMODITY LINE	64 495	100.0	41	(X)	(X)
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	219	.3	3	1 700	12.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	235	.4	4	2 198	10.7
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	44 878	69.6	26	45 551	98.5
	AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES	24 475		7	24 702	99.1
	NOT REPORTED IN DETAIL	20 403		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	3 457	5.4	11	3 885	89.0
5088910	RAILROAD TRANSPORTATION EQUIPMENT	14 832	23.0	5	15 358	96.6
	COMMODITIES, N.E.C.	849	1.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	25	(Z)	3	1 765	1.4
	COAL (SIC 5091, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	2				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	(D)	100.0	2	(X)	(X)
	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	66				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	262 949	100.0	57	(X)	(X)
5091111	COAL (BITUMINOUS AND ANTHRACITE)	171 468	65.2	54	183 364	93.5
5091112	COKE	75 843	28.8	10	96 737	78.4
5099611	PETROLEUM PRODUCTS	1 907	.7	3	6 088	31.3
	COMMODITIES, N.E.C.	13 513	5.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	218	.1	3	2 374	9.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	COAL (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 54					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	170 317	100.0	52	(X)	(X)
5091111	COAL (BITUMINOUS AND ANTHRACITE).	148 529	87.2	52	170 317	87.2
5091112	COKE.	14 846	8.7	8	32 617	45.5
	COMMODITIES, N.E.C.	6 917	4.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	25	(Z)	3	181	13.8
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 12					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	19 452	100.0	10	(X)	(X)
5091111	COAL (BITUMINOUS AND ANTHRACITE).	14 978	77.0	10	19 452	77.0
	COMMODITIES, N.E.C.	4 474	23.0	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 49					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) 3,090					
	SALES REPORTED BY COMMODITY LINE.	155 006	100.0	43	(X)	(X)
5091111	COAL (BITUMINOUS AND ANTHRACITE).	148 742	96.0	41	150 201	99.0
5091112	COKE.	427	.3	5	19 446	2.2
	COMMODITIES, N.E.C.	5 837	3.8	(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 28					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) 2,158					
	SALES REPORTED BY COMMODITY LINE.	28 954	100.0	24	(X)	(X)
5091111	COAL (BITUMINOUS AND ANTHRACITE).	28 937	99.9	24	28 954	99.9
	COMMODITIES, N.E.C.	17	.1	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 3					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	(D)	100.0	2	(X)	(X)
	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)	(NA)
	COAL (CONT.)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 3					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	(D)	100.0	2	(X)	(X)
	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 1					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	(D)	100.0	1	(X)	(X)
	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)	(NA)
	METALS, MINERALS(EX PETROL PROD, SCRAP) (SIC 5091, PART)					
	(SEE TABLE 6A)					
	PETROLEUM BULK STATIONS, TERMINALS (SIC 5092)					
	(NOT ANALYZED BY COMMODITY LINE)					
	SCRAP, WASTE MATERIALS (SIC 5093)					
	(SEE TABLE 7)					
	TOBACCO, TOBACCO PRODUCTS (SIC 5094)					
	NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 1					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) 0					
	SALES REPORTED BY COMMODITY LINE.	(D)	100.0	1	(X)	(X)
	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 2					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) 193					
	SALES REPORTED BY COMMODITY LINE.	(D)	100.0	1	(X)	(X)
	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	TOBACCO, TOBACCO PRODUCTS (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 6					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	22 654	100.0	4	(X)	(X)
5094110	CIGARETTES, CIGARS, TOBACCO.....	19 907	87.9	4	22 654	87.9
	CIGARETTES.....	17 222		3	20 427	84.3
	OTHER TOBACCO.....	2 498		3	19 653	12.7
	NOT REPORTED IN DETAIL.....	187		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.....	2 747	12.1	(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 7					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	7 853	100.0	5	(X)	(X)
5094110	CIGARETTES, CIGARS, TOBACCO.....	7 852	100.0	5	7 853	100.0
	OTHER TOBACCO.....	5 112		3	5 112	100.0
	NOT REPORTED IN DETAIL.....	2 740		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.....	1	(Z)	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 1					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 0					
	SALES REPORTED BY COMMODITY LINE.....	(D)	100.0	1	(X)	(X)
	COMMODITIES, N.E.C.....	(D)	100.0	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 4					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 0					
	SALES REPORTED BY COMMODITY LINE.....	14 939	100.0	4	(X)	(X)
5094110	CIGARETTES, CIGARS, TOBACCO.....	10 330	69.1	4	14 939	69.1
	COMMODITIES, N.E.C.....	4 609	30.9	(NA)	(NA)	(NA)

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	BEER (SIC 5095, PART)					
	NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 7					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	13 318	100.0	6	(X)	(X)
5095110	BEER, FERMENTED MALT LIQUORS.....	13 260	99.6	6	13 318	99.6
	COMMODITIES, N.E.C.....	58	.4	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 6					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	1 464	100.0	4	(X)	(X)
5095110	BEER, FERMENTED MALT LIQUORS.....	1 458	99.6	4	1 464	99.6
	COMMODITIES, N.E.C.....	6	.4	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 1					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 0					
	SALES REPORTED BY COMMODITY LINE.....	(D)	100.0	1	(X)	(X)
	COMMODITIES, N.E.C.....	(D)	100.0	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 1					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 0					
	SALES REPORTED BY COMMODITY LINE.....	(D)	100.0	1	(X)	(X)
	COMMODITIES, N.E.C.....	(D)	100.0	(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	WINES, DISTILLED SPIRITS (SIC 5095, PART)					
	NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 27					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	41 452	100.0	17	(X)	(X)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).....	16 687	40.3	10	26 110	63.9
5095212	WINES.....	24 619	59.4	15	40 406	60.9
	COMMODITIES, N.E.C.....	146	.4	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 19					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	43 206	100.0	13	(X)	(X)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).....	33 388	77.3	8	37 965	87.9
5095212	WINES.....	8 407	19.5	9	15 378	54.7
	COMMODITIES, N.E.C.....	1 391	3.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	20	(Z)	3	1 637	1.2
	WEST NORTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 16					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 2,368					
	SALES REPORTED BY COMMODITY LINE.....	20 925	100.0	11	(X)	(X)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).....	20 333	97.2	10	20 735	98.1
	COMMODITIES, N.E.C.....	592	2.8	(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 2					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	(D)	100.0	1	(X)	(X)
	COMMODITIES, N.E.C.....	(D)	100.0	(NA)	(NA)	(NA)
	WINES, DISTILLED SPIRITS (CONT.)					
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 12					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 3,264					
	SALES REPORTED BY COMMODITY LINE.....	17 808	100.0	8	(X)	(X)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).....	8 930	50.1	6	10 294	86.7
5095212	WINES.....	8 774	49.3	8	17 808	49.3
	COMMODITIES, N.E.C.....	104	.6	(NA)	(NA)	(NA)
	PRINTING AND WRITING PAPER (SIC 5096, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 4					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	74 042	100.0	3	(X)	(X)
5096111	PRINTING AND WRITING PAPERS.....	64 790	87.5	3	74 042	87.5
	COMMODITIES, N.E.C.....	9 252	12.5	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 18					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	78 485	100.0	12	(X)	(X)
5096111	PRINTING AND WRITING PAPERS.....	32 514	41.4	10	40 473	80.3
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS.....	38 394	48.9	3	45 672	84.1
	COMMODITIES, N.E.C.....	6 951	8.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	626	.8	3	14 201	4.4
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 14					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	88 873	100.0	12	(X)	(X)
5096111	PRINTING AND WRITING PAPERS.....	79 633	89.6	10	85 427	93.2
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS.....	7 596	8.5	4	9 991	76.0
	COMMODITIES, N.E.C.....	1 583	1.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	61	.1	1	1 404	4.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	PRINTING AND WRITING PAPER (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 3					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 0					
	SALES REPORTED BY COMMODITY LINE.....	13 318	100.0	3	(X)	(X)
5096111	PRINTING AND WRITING PAPERS.....	13 073	98.2	3	13 318	98.2
	COMMODITIES, N.E.C.....	245	1.8	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 5					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	16 697	100.0	4	(X)	(X)
5096111	PRINTING AND WRITING PAPERS.....	16 697	100.0	4	16 697	100.0
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 2					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	(D)	100.0	2	(X)	(X)
	COMMODITIES, N.E.C.....	(D)	100.0	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 2					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 0					
	SALES REPORTED BY COMMODITY LINE.....	(D)	100.0	2	(X)	(X)
	COMMODITIES, N.E.C.....	(D)	100.0	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 6					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 0					
	SALES REPORTED BY COMMODITY LINE.....	70 281	100.0	6	(X)	(X)
	COMMODITIES, N.E.C.....	70 281	100.0	(NA)	(NA)	(NA)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 21					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 1,318					
	SALES REPORTED BY COMMODITY LINE.....	13 712	100.0	17	(X)	(X)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).....	6 878	50.2	13	9 412	73.1
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).....	1 998	14.6	5	4 339	46.0
5096213	PAPERBOARD, BOXBOARD.....	3 307	24.1	6	6 118	54.1
	COMMODITIES, N.E.C.....	1 529	11.2	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 64					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 2,756					
	SALES REPORTED BY COMMODITY LINE.....	88 210	100.0	56	(X)	(X)
5049300	CANNED, BOTTLED FOODS.....	476	.5	4	11 753	4.1
5087200	CUSTODIAL (JANITORS') SUPPLIES.....	140	.2	3	10 532	1.3
5096111	PRINTING AND WRITING PAPERS.....	493	.6	3	1 832	26.9
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).....	49 738	56.4	34	60 662	82.0
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).....	8 226	9.3	11	12 934	63.6
5096213	PAPERBOARD, BOXBOARD.....	21 453	24.3	16	26 032	82.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE.....	1 233	1.4	4	13 850	8.9
	COMMODITIES, N.E.C.....	6 038	6.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	413	.5	3	10 088	4.1
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 63					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 9,750					
	SALES REPORTED BY COMMODITY LINE.....	55 134	100.0	49	(X)	(X)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).....	29 566	53.6	32	33 446	88.4
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).....	11 691	21.2	12	15 295	76.4
5096213	PAPERBOARD, BOXBOARD.....	12 421	22.5	12	14 372	86.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE.....	147	.3	3	1 743	8.4
	COMMODITIES, N.E.C.....	1 309	2.4	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 15					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	27 471	100.0	13	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	24 642	89.7	13	27 471	89.7
	COMMODITIES, N.E.C.	2 829	10.3	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	38				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	9,080				
	SALES REPORTED BY COMMODITY LINE	33 820	100.0	27	(X)	(X)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	27 333	80.8	24	29 404	93.0
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	1 853	5.5	6	3 663	50.6
5096213	PAPERBOARD, BOXBOARD	2 457	7.3	3	2 586	95.0
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	143	.4	3	2 645	5.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	520	1.5	6	3 466	15.0
	COMMODITIES, N.E.C.	1 514	4.5	(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	13				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	8 151	100.0	8	(X)	(X)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	2 989	36.7	7	6 889	43.4
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	2 683	32.9	5	6 733	39.8
	COMMODITIES, N.E.C.	2 476	30.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	1 147	.1
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	10				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	9 036	100.0	8	(X)	(X)
5049300	CANNED, BOTTLED FOODS	1 219	13.5	3	4 432	27.5
	CANNED VEGETABLES, VEGETABLE JUICES	815		3	4 432	18.4
	NOT REPORTED IN DETAIL	404		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	479	5.3	3	4 432	10.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	4 314	47.7	8	9 036	47.7
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	1 674	18.5	7	8 736	19.2
	COMMODITIES, N.E.C.	1 350	14.9	(NA)	(NA)	(NA)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	8				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	3 643	100.0	8	(X)	(X)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	3 127	85.8	7	3 158	99.0
	COMMODITIES, N.E.C.	516	14.2	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	29				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	17,376				
	SALES REPORTED BY COMMODITY LINE	52 534	100.0	26	(X)	(X)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	21 612	41.1	18	31 926	67.7
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	7 622	14.5	9	15 014	50.8
5096213	PAPERBOARD, BOXBOARD	14 630	27.8	6	15 302	95.6
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	388	.7	3	5 299	7.3
	COMMODITIES, N.E.C.	8 282	15.8	(NA)	(NA)	(NA)
	STATIONERY, OFFICE SUPPLIES (SIC 5096, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	9				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	5 665	100.0	6	(X)	(X)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	3 427	60.5	6	5 665	60.5
	COMMODITIES, N.E.C.	2 238	39.5	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	38				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	8,039				
	SALES REPORTED BY COMMODITY LINE	29 136	100.0	30	(X)	(X)
5081100	OFFICE MACHINES AND EQUIPMENT	37	.1	3	498	7.4
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	24 488	84.0	28	28 550	85.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 509	5.2	3	5 230	28.9

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	STATIONERY, OFFICE SUPPLIES (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	465	1.6	4	5 019	9.3
	TOYS, GAMES, FIREWORKS	455		3	4 744	9.6
	NOT REPORTED IN DETAIL	10		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	767	2.6	5	3 044	25.2
	COMMODITIES, N.E.C.	1 867	6.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	51	5.9
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	27				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,292				
	SALES REPORTED BY COMMODITY LINE	21 705	100.0	22	(X)	(X)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	9 892	45.6	16	9 989	99.0
	STATIONERY	6 517		6	7 136	91.3
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS	172		3	641	26.8
	OTHER OFFICE SUPPLIES	1 479		4	2 133	69.3
	NOT REPORTED IN DETAIL	1 724		(NA)	(NA)	(NA)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	4 727	21.8	4	4 727	100.0
	COMMODITIES, N.E.C.	7 086	32.6	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	10				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	4,289				
	SALES REPORTED BY COMMODITY LINE	9 906	100.0	7	(X)	(X)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	7 715	77.9	6	9 315	82.8
	COMMODITIES, N.E.C.	2 188	22.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	84	1.2
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	6				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	(D)	100.0	4	(X)	(X)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	(D)	93.9	4	(D)	93.9
	COMMODITIES, N.E.C.	167	6.1	(NA)	(NA)	(NA)
	STATIONERY, OFFICE SUPPLIES (CONT.)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	8				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,212				
	SALES REPORTED BY COMMODITY LINE	5 319	100.0	5	(X)	(X)
	COMMODITIES, N.E.C.	5 319	100.0	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	2				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	(D)	100.0	2	(X)	(X)
	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	22				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	3,713				
	SALES REPORTED BY COMMODITY LINE	15 880	100.0	17	(X)	(X)
5096111	PRINTING AND WRITING PAPERS	424	2.7	3	3 182	13.3
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	10 117	63.7	14	14 115	71.7
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	1 610	10.1	4	2 020	79.7
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	433	2.7	3	5 412	8.0
	TOYS, GAMES, FIREWORKS	433		3	5 412	8.0
	COMMODITIES, N.E.C.	3 293	20.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	16	12.5
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097, PART)					
	NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	139				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	12,792				
	SALES REPORTED BY COMMODITY LINE	141 537	100.0	114	(X)	(X)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	613	.4	4	3 702	16.6
5081100	OFFICE MACHINES AND EQUIPMENT	185	.1	3	3 018	6.1

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	FURNITURE (HOUSEHOLD, OFFICE) (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5097110	HOUSEHOLD FURNITURE	89 675	63.4	86	97 097	92.4
	HOUSEHOLD FURNITURE	63 468		60	69 802	90.9
	MATTRESSES, BED SPRINGS	464		3	3 171	14.6
	NOT REPORTED IN DETAIL	25 743		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	42 208	29.8	29	48 496	87.0
	OFFICE FURNITURE (WOODEN, METAL)	34 875		17	44 226	78.9
	STORE AND RESTAURANT FURNITURE	849		3	2 726	31.1
	OTHER FURNITURE	3 014		6	14 189	21.2
	NOT REPORTED IN DETAIL	3 470		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	274	.2	3	1 489	18.4
	COMMODITIES, N.E.C.	8 582	6.1	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	110				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	9,907				
	SALES REPORTED BY COMMODITY LINE	88 852	100.0	84	(X)	(X)
5097110	HOUSEHOLD FURNITURE	67 286	75.7	54	72 221	93.2
	HOUSEHOLD FURNITURE	41 341		37	42 802	96.6
	MATTRESSES, BED SPRINGS	7 940		3	8 114	97.9
	NOT REPORTED IN DETAIL	18 005		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	16 262	18.3	36	24 390	66.7
	OFFICE FURNITURE (WOODEN, METAL)	4 355		13	11 681	37.3
	PUBLIC BUILDING FURNITURE	4 248		6	6 395	66.4
	PROFESSIONAL FURNITURE	168		3	2 304	7.3
	NOT REPORTED IN DETAIL	7 491		(NA)	(NA)	(NA)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	623	.7	6	2 688	23.2
	COMMODITIES, N.E.C.	4 487	5.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	194	.2	5	4 547	4.3
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	21				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,863				
	SALES REPORTED BY COMMODITY LINE	17 826	100.0	16	(X)	(X)
5097110	HOUSEHOLD FURNITURE	11 837	66.4	12	13 437	88.1
	HOUSEHOLD FURNITURE	7 080		8	7 140	99.2
	NOT REPORTED IN DETAIL	4 757		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	4 389	24.6	4	4 389	100.0
	COMMODITIES, N.E.C.	1 600	9.0	(NA)	(NA)	(NA)
	FURNITURE (HOUSEHOLD, OFFICE) (CONT.)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	53				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	13,650				
	SALES REPORTED BY COMMODITY LINE	77 697	100.0	37	(X)	(X)
5097110	HOUSEHOLD FURNITURE	71 041	91.4	28	71 612	99.2
	HOUSEHOLD FURNITURE	66 595		21	66 984	99.4
	NOT REPORTED IN DETAIL	4 446		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	6 320	8.1	11	6 865	92.1
	OFFICE FURNITURE (WOODEN, METAL)	3 832		6	4 313	88.8
	NOT REPORTED IN DETAIL	2 488		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	336	.4	(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	6				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	667				
	SALES REPORTED BY COMMODITY LINE	5 605	100.0	3	(X)	(X)
5097110	HOUSEHOLD FURNITURE	4 481	79.9	3	4 761	94.1
	COMMODITIES, N.E.C.	1 124	20.1	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	38				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	3,096				
	SALES REPORTED BY COMMODITY LINE	28 049	100.0	28	(X)	(X)
5097110	HOUSEHOLD FURNITURE	22 884	81.6	24	24 988	91.6
	HOUSEHOLD FURNITURE	18 008		16	19 287	93.4
	MATTRESSES, BED SPRINGS	803		3	9 659	8.3
	NOT REPORTED IN DETAIL	4 073		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	4 555	16.2	8	5 671	80.3
	OFFICE FURNITURE (WOODEN, METAL)	2 297		5	3 469	66.2
	PUBLIC BUILDING FURNITURE	1 576		3	2 909	54.2
	NOT REPORTED IN DETAIL	682		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	483	1.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	127	.5	3	1 628	7.8
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	15				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,027				
	SALES REPORTED BY COMMODITY LINE	7 562	100.0	12	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	FURNITURE (HOUSEHOLD, OFFICE) (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5097110	HOUSEHOLD FURNITURE	5 228	69.1	10	5 754	90.9
	HOUSEHOLD FURNITURE	4 833		9	5 735	84.3
	NOT REPORTED IN DETAIL	395		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	2 096	27.7	3	2 792	75.1
	COMMODITIES, N.E.C.	163	2.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	75	1.0	3	538	13.9
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	98				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	4,642				
	SALES REPORTED BY COMMODITY LINE	84 006	100.0	83	(X)	(X)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	124	.1	5	1 576	7.9
5097110	HOUSEHOLD FURNITURE	59 147	70.4	62	60 923	97.1
	HOUSEHOLD FURNITURE	45 948		48	49 121	93.5
	MATTRESSES, BED SPRINGS	1 552		6	4 356	35.6
	NOT REPORTED IN DETAIL	11 647		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	22 580	26.9	27	26 430	85.4
	OFFICE FURNITURE (WOODEN, METAL)	19 077		20	22 887	83.4
	PUBLIC BUILDING FURNITURE	1 068		4	2 826	37.8
	PROFESSIONAL FURNITURE	560		3	1 513	37.0
	OTHER FURNITURE	1 051		3	1 501	70.0
	NOT REPORTED IN DETAIL	824		(NA)	(NA)	(NA)
5097221	CURTAINS, DRAPERIES	107	.1	3	1 534	7.0
5097230	FLOOR COVERINGS	279	.3	5	2 150	13.0
	CARPETS, RUGS	279		5	2 150	13.0
5097292	MIRRORS, LAMPS, PICTURE FRAMES	334	.4	7	2 825	11.8
	COMMODITIES, N.E.C.	1 410	1.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	25	(Z)	3	1 326	1.9
	HOME FURNISHINGS, FLOOR COVERINGS (SIC 5097, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	21				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	16 858	100.0	18	(X)	(X)

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) 4)	(5)
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	120	.7	3	3 142	3.8
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	2 241	13.3	5	4 078	55.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	8 915	52.9	12	11 734	76.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	775	4.6	3	3 250	23.8
	COMMODITIES, N.E.C.	4 807	28.5	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	152				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	47,695				
	SALES REPORTED BY COMMODITY LINE	182 388	100.0	118	(X)	(X)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	279	.2	3	1 670	16.7
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 550	.8	8	9 565	16.2
5072210	HARDWARE	1 354	.7	10	7 439	18.2
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	15 711	8.6	25	25 252	62.2
5097221	CURTAINS, DRAPERIES	14 706	8.1	7	17 355	84.7
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	38 211	21.0	19	43 195	88.5
	BED SPREADS, COMFORTABLES, BLANKETS	21 836		8	31 444	69.4
	TOWELS, WASH CLOTHS	3 440		6	26 867	12.8
	OTHER LINENS AND DOMESTICS	5 980		3	14 790	40.4
	NOT REPORTED IN DETAIL	6 955		(NA)	(NA)	(NA)
5097230	FLOOR COVERINGS	39 298	21.5	19	61 824	63.6
	CARPETS, RUGS	30 760		12	54 058	56.9
	NOT REPORTED IN DETAIL	8 538		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES	5 414	3.0	6	6 307	85.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	60 166	33.0	57	69 989	86.0
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	525	.3	3	3 208	16.4
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	91	.1	3	2 609	3.5
	TOYS, GAMES, FIREWORKS	91		3	2 609	3.5
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	950	.5	3	3 380	28.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	216	.1	5	4 497	4.8
	COMMODITIES, N.E.C.	3 904	2.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	13	(Z)	3	45	28.9

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 102					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 10,071					
	SALES REPORTED BY COMMODITY LINE.	129 012	100.0	88	(X)	(X)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	4 993	3.9	8	20 782	24.0
5072210	HARDWARE	1 074	.8	4	10 879	9.9
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	778	.6	3	4 536	17.2
5097110	HOUSEHOLD FURNITURE	153	.1	3	991	15.4
	HOUSEHOLD FURNITURE	153		3	991	15.4
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	12 286	9.5	15	12 882	95.4
5097221	CURTAINS, DRAPERIES	6 568	5.1	5	6 643	98.9
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	13 966	10.8	8	15 264	91.5
	BED SPREADS, COMFORTABLES, BLANKETS	2 859		3	3 692	77.4
	SHEETS, PILLOW CASES	5 930		3	6 803	87.2
	NOT REPORTED IN DETAIL	5 177		(NA)	(NA)	(NA)
5097230	FLOOR COVERINGS	19 026	14.7	17	27 121	70.2
5097292	MIRRORS, LAMPS, PICTURE FRAMES	6 378	4.9	9	10 047	63.5
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	42 736	33.1	42	60 406	70.7
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	3 682	2.9	6	9 339	39.4
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	117	.1	3	1 999	5.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 170	.9	5	7 123	16.4
	COMMODITIES, N.E.C.	16 072	12.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	13	(Z)	3	496	2.6
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 23					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 2,381					
	SALES REPORTED BY COMMODITY LINE.	18 990	100.0	17	(X)	(X)
5072210	HARDWARE	503	2.6	4	5 536	9.1
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	2 522	13.3	7	6 385	39.5
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	9 122	48.0	10	13 255	68.8
	COMMODITIES, N.E.C.	6 840	36.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	129	2.3
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 42					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 4,012					
	SALES REPORTED BY COMMODITY LINE.	126 214	100.0	34	(X)	(X)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 555	1.2	3	5 328	29.2
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	3 575	2.8	7	6 494	55.1
5097221	CURTAINS, DRAPERIES	4 320	3.4	3	5 876	73.5
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	8 394	6.7	6	12 020	69.8
	TOWELS, WASH CLOTHS	5 271		4	6 735	78.3
	NOT REPORTED IN DETAIL	3 123		(NA)	(NA)	(NA)
5097230	FLOOR COVERINGS	20 813	16.5	5	20 853	99.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	9 624	7.6	13	11 826	81.4
	COMMODITIES, N.E.C.	77 933	61.7	(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 6					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	4 977	100.0	5	(X)	(X)
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	676	13.6	3	3 312	20.4
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 063	21.4	3	4 291	24.8
	COMMODITIES, N.E.C.	3 238	65.1	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 38					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 821					
	SALES REPORTED BY COMMODITY LINE.	47 616	100.0	33	(X)	(X)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	564	1.2	3	5 352	10.5
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	3 269	6.9	11	7 088	46.1
5097230	FLOOR COVERINGS	16 056	33.7	8	17 146	93.6
	CARPETS, RUGS	14 141		6	14 891	95.0
	NOT REPORTED IN DETAIL	1 915		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES	1 465	3.1	4	3 278	44.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	15 956	33.5	12	21 407	74.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	2 801	5.9	3	8 743	32.0
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	225	.5	3	2 577	8.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	222	.5	3	5 212	4.3
	COMMODITIES, N.E.C.	7 049	14.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	9	(Z)	3	2 624	.3
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	19				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,521				
	SALES REPORTED BY COMMODITY LINE	7 877	100.0	13	(X)	(X)
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	2 548	25.8	6	4 395	58.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	6 096	61.7	10	7 887	77.3
5099420	JEWELRY, SILVERWARE, TROPHIES	131	1.3	3	1 825	7.2
	COMMODITIES, N.E.C.	1 099	11.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	261	1.1
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	96				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	11,928				
	SALES REPORTED BY COMMODITY LINE	79 267	100.0	75	(X)	(X)
5032100	YARD OR PIECE GOODS	3 202	4.0	3	9 851	32.5
	COTTON FABRICS	3 202		3	9 851	32.5
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	2 005	2.5	4	8 467	23.7
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	325	.4	4	4 829	6.7
5072210	HARDWARE	857	1.1	6	10 052	8.5
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	255	.3	3	880	29.0
5097110	HOUSEHOLD FURNITURE	625	.8	8	3 972	15.7
	HOUSEHOLD FURNITURE	398		6	3 396	11.7
	NOT REPORTED IN DETAIL	227		(NA)	(NA)	(NA)
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	13 506	17.0	27	22 907	59.0
5097221	CURTAINS, DRAPERIES	937	1.2	7	1 297	72.2
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	10 503	13.3	10	15 522	67.7
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5097230	FLOOR COVERINGS	14 772	18.6	9	15 090	97.9
	CARPETS, RUGS	13 611		8	15 070	90.3
	NOT REPORTED IN DETAIL	1 161		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES	4 021	5.1	7	5 299	75.9
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	25 582	32.3	34	33 617	76.1
	COMMODITIES, N.E.C.	2 656	3.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	21	(Z)	3	2 554	.8
	LUMBER, MILLWORK (SIC 5098, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	11				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,077				
	SALES REPORTED BY COMMODITY LINE	10 293	100.0	8	(X)	(X)
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	7 322	71.1	5	8 329	87.9
	COMMODITIES, N.E.C.	2 968	28.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	44	4.5
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	83				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	13,181				
	SALES REPORTED BY COMMODITY LINE	61 516	100.0	58	(X)	(X)
5072210	HARDWARE	165	.3	6	3 561	4.6
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	553	.9	3	2 910	19.0
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	26 255	42.7	29	36 674	71.6
	SOFTWOODS (EXC. FLOORING)	9 522		12	16 222	58.7
	HARDWOODS (EXC. FLOORING)	4 064		8	9 173	44.3
	NOT REPORTED IN DETAIL	12 669		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	6 696	10.9	10	19 515	34.3
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	13 771	22.4	18	22 771	60.5
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	9 826	16.0	18	11 134	88.3
5098144	VENEER, OTHER WOOD PRODUCTS	1 599	2.6	4	4 702	34.0
5098299	OTHER BUILDING MATERIALS	156	.3	5	1 039	15.0
	COMMODITIES, N.E.C.	2 488	4.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	7	(Z)	3	78	9.0

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	LUMBER, MILLWORK (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 99					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 16,466					
	SALES REPORTED BY COMMODITY LINE.	82 808	100.0	81	(X)	(X)
5072210	HARDWARE.	1 111	1.3	4	4 490	24.7
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	38 682	46.7	41	47 986	80.6
	SOFTWOODS (EXC. FLOORING)	29 944		30	38 496	77.8
	HARDWOODS (EXC. FLOORING)	5 618		17	13 149	42.7
	FLOORING.	655		9	12 029	5.4
	NOT REPORTED IN DETAIL.	2 465		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) .	10 116	12.2	23	42 243	23.9
	HARDWOOD.	7 007		17	34 013	20.6
	SOFT WOOD	3 108		16	24 814	12.5
	NOT REPORTED IN DETAIL.	1		(NA)	(NA)	(NA)
5098141	SHINGLES.	53	.1	4	6 944	.8
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	15 863	19.2	21	28 129	56.4
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	8 031	9.7	19	11 695	68.7
5098144	VENEER, OTHER WOOD PRODUCTS	3 798	4.6	7	8 314	45.7
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	731	.9	3	10 342	7.1
5098291	WALLBOARD AND HARDBOARD	1 614	1.9	3	14 603	11.1
5098299	OTHER BUILDING MATERIALS.	528	.6	3	1 597	33.1
	COMMODITIES, N.E.C.	2 281	2.8	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 36					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 3,030					
	SALES REPORTED BY COMMODITY LINE.	32 979	100.0	29	(X)	(X)
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	20 599	62.5	20	22 679	90.8
	SOFTWOODS (EXC. FLOORING)	17 991		18	21 030	85.5
	HARDWOODS (EXC. FLOORING)	496		5	4 404	11.3
	FLOORING.	327		7	9 860	3.3
	NOT REPORTED IN DETAIL.	1 785		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) .	2 768	8.4	13	16 791	16.5
	HARDWOOD.	726		10	13 762	5.3
	SOFT WOOD	1 041		7	10 781	9.7
	NOT REPORTED IN DETAIL.	1 001		(NA)	(NA)	(NA)
5098141	SHINGLES.	229	.7	5	8 991	2.5
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	1 975	6.0	8	4 946	39.9
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	6 676	20.2	4	6 812	98.0
	COMMODITIES, N.E.C.	732	2.2	(NA)	(NA)	(NA)
	LUMBER, MILLWORK (CONT.)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 97					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 29,190					
	SALES REPORTED BY COMMODITY LINE.	85 044	100.0	71	(X)	(X)
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	43 268	50.9	33	47 559	91.0
	SOFTWOODS (EXC. FLOORING)	12 470		17	20 460	60.9
	HARDWOODS (EXC. FLOORING)	16 523		18	25 741	64.2
	FLOORING.	3 141		8	8 095	38.8
	NOT REPORTED IN DETAIL.	11 134		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) .	1 724	2.0	8	11 553	14.9
	HARDWOOD.	1 465		7	7 084	20.7
	NOT REPORTED IN DETAIL.	259		(NA)	(NA)	(NA)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	8 931	10.5	17	17 267	51.7
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	8 878	10.4	19	12 213	72.7
5098144	VENEER, OTHER WOOD PRODUCTS	19 926	23.4	12	20 455	97.4
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC. . .	72	.1	4	8 003	.9
	COMMODITIES, N.E.C.	2 181	2.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	64	.1	3	4 159	1.5
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 45					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	45 386	100.0	35	(X)	(X)
5072210	HARDWARE.	204	.4	4	5 824	3.5
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	27 217	60.0	23	30 670	88.7
	SOFTWOODS (EXC. FLOORING)	19 583		18	24 904	78.6
	HARDWOODS (EXC. FLOORING)	3 300		8	7 492	44.0
	FLOORING.	704		8	13 881	5.1
	NOT REPORTED IN DETAIL.	3 630		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) .	3 715	8.2	9	15 496	24.0
	HARDWOOD.	1 939		6	8 639	22.4
	SOFT WOOD	1 157		3	5 265	22.0
	NOT REPORTED IN DETAIL.	619		(NA)	(NA)	(NA)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	2 893	6.4	6	9 340	31.0
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	3 188	7.0	6	4 468	71.4
5098144	VENEER, OTHER WOOD PRODUCTS	7 679	16.9	4	8 045	95.5
	COMMODITIES, N.E.C.	490	1.1	(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	LUMBER, MILLWORK (CONT.)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 53					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 5,065					
	SALES REPORTED BY COMMODITY LINE.	43 895	100.0	41	(X)	(X)
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	33 400	76.1	29	37 261	89.6
	SOFTWOODS (EXC. FLOORING)	17 254		24	25 556	67.5
	HARDWOODS (EXC. FLOORING)	3 648		7	10 107	36.1
	FLOORING.	1 006		12	10 078	10.0
	NOT REPORTED IN DETAIL.	11 492		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	5 087	11.6	11	12 218	41.6
5098141	SHINGLES.	374	.9	5	5 244	7.1
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	3 046	6.9	7	7 616	40.0
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	1 649	3.8	7	1 737	94.9
	COMMODITIES, N.E.C.	272	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	67	.2	3	1 937	3.5
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 18					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	16 439	100.0	15	(X)	(X)
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	6 473	39.4	8	10 825	59.8
	SOFTWOODS (EXC. FLOORING)	4 808		7	9 163	52.5
	NOT REPORTED IN DETAIL.	1 665		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	7 602	46.2	5	10 006	76.0
	HARDWOOD.	547		3	5 323	10.3
	SOFT WOOD	7 019		4	9 959	70.5
	NOT REPORTED IN DETAIL.	36		(NA)	(NA)	(NA)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	1 498	9.1	4	5 712	26.2
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	765	4.7	6	1 203	63.6
	COMMODITIES, N.E.C.	98	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	89	3.4
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 129					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 7,837					
	SALES REPORTED BY COMMODITY LINE.	234 371	100.0	116	(X)	(X)
5072210	HARDWARE.	365	.2	5	3 326	11.0
	LUMBER, MILLWORK (CONT.)					
	PACIFIC DIVISION (CONT.)					
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	143 639	61.3	80	173 685	82.7
	SOFTWOODS (EXC. FLOORING)	133 136		65	150 908	88.2
	HARDWOODS (EXC. FLOORING)	2 301		10	26 694	8.6
	FLOORING.	441		5	13 679	3.2
	NOT REPORTED IN DETAIL.	7 761		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	44 385	18.9	32	92 050	48.2
	HARDWOOD.	12 600		15	53 395	23.6
	SOFT WOOD	26 592		20	57 847	46.0
	NOT REPORTED IN DETAIL.	5 193		(NA)	(NA)	(NA)
5098141	SHINGLES.	895	.4	3	15 257	5.9
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	28 709	12.2	19	57 970	49.5
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	5 607	2.4	14	7 840	71.5
5098144	VENEER, OTHER WOOD PRODUCTS	9 014	3.8	9	19 338	46.6
5098295	PLASTIC BUILDING MATERIALS.	336	.1	3	1 646	20.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	144	.1	5	3 838	3.8
	COMMODITIES, N.E.C.	964	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	313	.1	7	14 704	2.1
	CONSTRUCTION MATERIALS (SIC 5098, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 18					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 1,049					
	SALES REPORTED BY COMMODITY LINE.	8 107	100.0	15	(X)	(X)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	2 904	35.8	5	3 467	83.8
5098299	OTHER BUILDING MATERIALS.	1 320	16.3	5	1 405	94.0
	COMMODITIES, N.E.C.	3 883	47.9	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 84					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 7,134					
	SALES REPORTED BY COMMODITY LINE.	73 139	100.0	62	(X)	(X)
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	501	.7	3	1 681	29.8
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	5 970	8.2	12	7 377	80.9
5098212	CEMENT, LIME, PLASTER, STUCCO	8 653	11.8	8	8 829	98.0

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	CONSTRUCTION MATERIALS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5098220	GLASS (FLAT, BRICK, ETC.)	21 476	29.4	8	21 476	100.0
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	153	.2	4	2 164	7.1
5098232	INSULATION MATERIALS AND INSULATION BOARD	4 879	6.7	4	8 874	55.0
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	980	1.3	5	2 168	45.2
	STRUCTURAL ASSEMBLIES	980		5	2 168	45.2
5098293	CONCRETE PRODUCTS, BUILDING STONE	8 163	11.2	9	8 882	91.9
5098295	PLASTIC BUILDING MATERIALS	960	1.3	3	1 192	80.5
5098297	ADHESIVES, MASTICS	2 938	4.0	4	4 649	63.2
5098299	OTHER BUILDING MATERIALS	11 530	15.8	13	11 775	97.9
	COMMODITIES, N.E.C.	6 936	9.5	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	91				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	22,685				
	SALES REPORTED BY COMMODITY LINE	62 626	100.0	62	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	591	.9	3	18 578	3.2
5072210	HARDWARE	1 050	1.7	5	20 855	5.0
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 093	1.7	3	17 926	6.1
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	418	.7	4	4 216	9.9
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	163	.3	3	4 040	4.0
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	521	.8	5	4 595	11.3
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	1 057	1.7	11	9 188	11.5
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	4 282	6.8	12	6 664	64.3
5098213	SAND, GRAVEL, CRUSHED STONE	3 966	6.3	4	6 700	59.2
5098220	GLASS (FLAT, BRICK, ETC.)	377	.6	3	1 928	19.6
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	935	1.5	7	6 204	15.1
5098232	INSULATION MATERIALS AND INSULATION BOARD	2 775	4.4	12	7 255	38.2
5098291	WALLBOARD AND HARDBOARD	328	.5	3	1 776	18.5
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	4 850	7.7	6	6 167	78.6
5098293	CONCRETE PRODUCTS, BUILDING STONE	3 246	5.2	7	5 354	60.6
5098296	BUILDING AND CONSTRUCTION PAPER	4 950	7.9	5	6 778	73.0
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	2 241	3.6	11	8 869	25.3
5098299	OTHER BUILDING MATERIALS	19 414	31.0	20	33 247	58.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	706	1.1	7	20 704	3.4
	COMMODITIES, N.E.C.	9 516	15.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	147	.2	5	5 132	2.9
	CONSTRUCTION MATERIALS (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	17				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,300				
	SALES REPORTED BY COMMODITY LINE	10 264	100.0	8	(X)	(X)
5098299	OTHER BUILDING MATERIALS	6 966	67.9	7	7 109	98.0
	COMMODITIES, N.E.C.	3 298	32.1	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	72				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	12,747				
	SALES REPORTED BY COMMODITY LINE	73 317	100.0	41	(X)	(X)
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	1 328	1.8	6	4 600	28.9
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	2 817	3.8	11	3 160	89.1
5098213	SAND, GRAVEL, CRUSHED STONE	16 821	22.9	5	18 557	90.6
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	12 427	16.9	3	14 455	86.0
5098232	INSULATION MATERIALS AND INSULATION BOARD	1 797	2.5	4	2 322	77.4
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	6 052	8.3	4	8 565	70.7
5098293	CONCRETE PRODUCTS, BUILDING STONE	1 829	2.5	3	3 779	48.4
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	938	1.3	3	2 763	33.9
5098299	OTHER BUILDING MATERIALS	9 445	12.9	14	12 094	78.1
	COMMODITIES, N.E.C.	19 863	27.1	(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	17				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,859				
	SALES REPORTED BY COMMODITY LINE	9 872	100.0	11	(X)	(X)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	3 002	30.4	3	3 002	100.0
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	262	2.7	3	3 612	7.3
5098299	OTHER BUILDING MATERIALS	4 850	49.1	6	6 554	74.0
	COMMODITIES, N.E.C.	1 755	17.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	358	.6
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	27				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	3,154				
	SALES REPORTED BY COMMODITY LINE	20 052	100.0	21	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CONSTRUCTION MATERIALS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	4 630	23.1	3	4 647	99.6
5098293	CONCRETE PRODUCTS, BUILDING STONE	500	2.5	3	862	58.0
5098299	OTHER BUILDING MATERIALS	4 953	24.7	13	5 554	89.2
	COMMODITIES, N.E.C.	9 956	49.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	13	.1	3	60	21.7
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	12				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	201				
	SALES REPORTED BY COMMODITY LINE	4 157	100.0	9	(X)	(X)
5098232	INSULATION MATERIALS AND INSULATION BOARD	254	6.1	3	1 407	18.1
5098295	PLASTIC BUILDING MATERIALS	188	4.5	4	1 243	15.1
5098297	ADHESIVES, MASTICS	16	.4	3	1 089	1.5
5098299	OTHER BUILDING MATERIALS	1 084	26.1	5	1 367	79.3
	COMMODITIES, N.E.C.	2 615	62.9	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	39				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	3,979				
	SALES REPORTED BY COMMODITY LINE	28 042	100.0	32	(X)	(X)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	1 386	4.9	4	1 607	86.2
5098220	GLASS (FLAT, BRICK, ETC.)	11 451	40.8	9	11 668	98.1
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	1 251	4.5	4	5 738	21.8
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	4 309	15.4	3	4 381	98.4
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	1 536	5.5	4	1 896	81.0
5098299	OTHER BUILDING MATERIALS	4 523	16.1	11	7 628	59.3
	COMMODITIES, N.E.C.	3 337	11.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	249	.9	4	4 437	5.6
	AMUSEMENT, SPORTING GOODS (SIC 5099, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	11				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,141				
	SALES REPORTED BY COMMODITY LINE	9 435	100.0	11	(X)	(X)
	AMUSEMENT, SPORTING GOODS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	3 807	40.3	7	5 719	66.6
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	4 398	46.6	6	5 620	78.3
	TOYS, GAMES, FIREWORKS	4 398		6	5 620	78.3
	COMMODITIES, N.E.C.	1 213	12.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	17	.2	3	1 706	1.0
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	143				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	52,747				
	SALES REPORTED BY COMMODITY LINE	190 533	100.0	108	(X)	(X)
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	106	.1	3	9 155	1.2
5099110	PHOTOGRAPHIC GOODS	18 559	9.7	10	26 760	69.4
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	680		3	769	88.4
	OTHER PHOTOGRAPHIC GOODS	8 700		3	8 976	96.9
	NOT REPORTED IN DETAIL	9 179		(NA)	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	38 258	20.1	28	74 409	51.4
	ATHLETIC EQUIPMENT, SUPPLIES	8 421		12	34 844	24.2
	ARMS AND AMMUNITION	2 493		6	8 098	30.8
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES)	111		4	3 771	2.9
	BICYCLES	1 747		6	13 051	13.4
	CAMPING EQUIPMENT	577		6	7 869	7.3
	FISHING TACKLE	8 523		13	31 912	26.7
	SKI EQUIPMENT, SUPPLIES	360		5	4 385	8.2
	OTHER (WATER SPORTS, ARCHERY, ETC.)	2 054		6	8 970	22.9
	NOT REPORTED IN DETAIL	13 972		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	106 244	55.8	79	121 232	87.6
	TOYS, GAMES, FIREWORKS	91 442		63	98 067	93.2
	CHILDRENS' VEHICLES (EXC. BICYCLES)	2 164		5	16 721	12.9
	NOT REPORTED IN DETAIL	12 638		(NA)	(NA)	(NA)
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	962	.5	4	11 976	8.0
5099194	OTHER RECREATION, HOBBY GOODS	2 719	1.4	5	13 270	20.5
5099691	LUGGAGE, SADDLERY, HARNESS	363	.2	4	19 076	1.9
	COMMODITIES, N.E.C.	23 299	12.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	23	(Z)	3	7 927	.3
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	71				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	10,559				
	SALES REPORTED BY COMMODITY LINE	104 813	100.0	57	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	AMUSEMENT, SPORTING GOODS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5099110	PHOTOGRAPHIC GOODS.	6 479	6.2	5	6 752	96.0
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	24 093	23.0	23	35 974	67.0
	ATHLETIC EQUIPMENT, SUPPLIES.	2 482		7	11 686	21.2
	ARMS AND AMMUNITION	1 473		5	8 920	16.5
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES)	1 069		5	7 599	14.1
	CAMPING EQUIPMENT	1 665		5	7 970	20.9
	FISHING TACKLE.	6 036		8	13 003	46.4
	NOT REPORTED IN DETAIL.	11 368		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	66 631	63.6	29	71 889	92.7
	TOYS, GAMES, FIREWORKS.	59 643		27	67 042	89.0
	CHILDRENS' VEHICLES (EXC. BICYCLES)	2 345		4	5 866	40.0
	NOT REPORTED IN DETAIL.	4 643		(NA)	(NA)	(NA)
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES .	805	.8	3	3 844	20.9
5099194	OTHER RECREATION, HOBBY GOODS	3 041	2.9	8	5 380	56.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	313	.3	3	6 702	4.7
	COMMODITIES, N.E.C.	3 352	3.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	99	.1	3	752	13.2
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 27					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	21 401	100.0	20	(X)	(X)
5072210	HARDWARE.	592	2.8	4	6 841	8.7
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	8 085	37.8	14	14 015	57.7
	ATHLETIC EQUIPMENT, SUPPLIES.	1 317		6	4 325	30.5
	FISHING TACKLE.	4 474		8	6 092	73.4
	OTHER (WATER SPORTS, ARCHERY, ETC.)	537		4	2 212	24.3
	NOT REPORTED IN DETAIL.	1 757		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	7 216	33.7	8	10 542	68.5
	TOYS, GAMES, FIREWORKS.	5 417		7	8 201	66.1
	NOT REPORTED IN DETAIL.	1 799		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	5 508	25.7	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 38					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	28 929	100.0	30	(X)	(X)
5099110	PHOTOGRAPHIC GOODS.	375	1.3	3	467	80.3
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	11 617	40.2	16	14 991	77.5
	AMUSEMENT, SPORTING GOODS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	15 315	52.9	12	16 386	93.5
	TOYS, GAMES, FIREWORKS.	11 150		9	11 875	93.9
	NOT REPORTED IN DETAIL.	4 165		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 613	5.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	9	(Z)	3	58	15.5
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 7					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	7 885	100.0	5	(X)	(X)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	1 202	15.2	4	1 206	99.7
	COMMODITIES, N.E.C.	6 683	84.8	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 30					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 4,012					
	SALES REPORTED BY COMMODITY LINE.	27 455	100.0	20	(X)	(X)
5099110	PHOTOGRAPHIC GOODS.	1 488	5.4	3	1 539	96.7
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	11 272	41.1	9	11 272	100.0
	ATHLETIC EQUIPMENT, SUPPLIES.	6 847		3	6 847	100.0
	FISHING TACKLE.	3 510		4	4 061	86.4
	NOT REPORTED IN DETAIL.	915		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	13 092	47.7	7	13 092	100.0
	TOYS, GAMES, FIREWORKS.	11 891		6	11 891	100.0
	NOT REPORTED IN DETAIL.	1 201		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 603	5.8	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 8					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	4 401	100.0	6	(X)	(X)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	3 888	88.3	4	3 888	100.0
	TOYS, GAMES, FIREWORKS.	2 641		4	3 888	67.9
	CHILDRENS' VEHICLES (EXC. BICYCLES)	1 247		3	3 123	39.9
	COMMODITIES, N.E.C.	513	11.7	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 89					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	101 047	100.0	70	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less then 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	AMUSEMENT, SPORTING GOODS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	393	.4	4	2 940	13.4
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	40 563	40.1	35	47 486	85.4
	ATHLETIC EQUIPMENT, SUPPLIES	15 618		14	19 498	80.1
	ARMS AND AMMUNITION	871		7	7 503	11.6
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES)	2 189		6	5 454	40.1
	CAMPING EQUIPMENT	1 080		7	5 936	18.2
	FISHING TACKLE	10 561		11	15 021	70.3
	OTHER (WATER SPORTS, ARCHERY, ETC.)	306		5	6 764	4.5
	NOT REPORTED IN DETAIL	9 938		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	51 630	51.1	40	58 234	88.7
	TOYS, GAMES, FIREWORKS	47 202		36	54 586	86.5
	CHILDRENS' VEHICLES (EXC. BICYCLES)	777		3	5 995	13.0
	NOT REPORTED IN DETAIL	3 651		(NA)	(NA)	(NA)
5099194	OTHER RECREATION, HOBBY GOODS	1 106	1.1	4	3 188	34.7
	COMMODITIES, N.E.C.	7 338	7.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	17	(Z)	3	161	10.6
	BOOKS, PERIODICALS, NEWSPAPERS (SIC 5099, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	5				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	1 391	100.0	3	(X)	(X)
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	1 391	100.0	3	1 391	100.0
	MIDDLE ATLANTIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	EAST NORTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	2				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	(D)	100.0	1	(X)	(X)
	COMMODITIES, N.E.C.	(D)	93.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	(D)	6.6	1	(D)	6.6
	BOOKS, PERIODICALS, NEWSPAPERS (CONT.)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	12				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,452				
	SALES REPORTED BY COMMODITY LINE	13 719	100.0	8	(X)	(X)
	COMMODITIES, N.E.C.	13 719	100.0	(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	3				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	1 492	100.0	3	(X)	(X)
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	1 492	100.0	3	1 492	100.0
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	16				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	347				
	SALES REPORTED BY COMMODITY LINE	15 660	100.0	12	(X)	(X)
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	15 250	97.4	12	15 660	97.4
	COMMODITIES, N.E.C.	410	2.6	(NA)	(NA)	(NA)
	FARM SUPPLIES (SIC 5099, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	5				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	(D)	100.0	4	(X)	(X)
	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	38				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	4,798				
	SALES REPORTED BY COMMODITY LINE	212 163	100.0	30	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	FARM SUPPLIES (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5049300	CANNED, BOTTLED FOODS	7 810	3.7	4	125 777	6.2
	CANNED FRUITS, FRUIT JUICES	778		3	104 277	.7
	CANNED FISH, SEAFOOD	6 997		3	125 720	5.6
	NOT REPORTED IN DETAIL	35		(NA)	(NA)	(NA)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	27 428	12.9	13	134 774	20.4
	FEEDS BOUGHT AND SOLD	18 785		7	23 293	80.6
	NOT REPORTED IN DETAIL	8 643		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	72 207	34.0	7	155 028	46.6
5099321	FERTILIZER, FERTILIZER MATERIALS	6 276	3.0	4	6 389	98.2
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	3 536	1.7	5	4 830	73.2
5099330	SEEDS	22 297	10.5	7	22 735	98.1
	COMMODITIES, N.E.C.	72 609	34.2	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	34				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	10,908				
	SALES REPORTED BY COMMODITY LINE	100 933	100.0	23	(X)	(X)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	2 809	2.8	8	8 500	33.0
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	16 463	16.3	9	20 640	79.8
5099321	FERTILIZER, FERTILIZER MATERIALS	76 682	76.0	6	79 496	96.5
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	705	.7	3	3 535	19.9
	COMMODITIES, N.E.C.	4 274	4.2	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	39				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	5,087				
	SALES REPORTED BY COMMODITY LINE	68 543	100.0	32	(X)	(X)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	3 348	4.9	8	10 380	32.3
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	43 612	63.6	21	49 655	87.8
5099321	FERTILIZER, FERTILIZER MATERIALS	3 485	5.1	5	5 920	58.9
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	487	.7	6	10 139	4.8
5099330	SEEDS	6 864	10.0	4	8 507	80.7
	COMMODITIES, N.E.C.	10 682	15.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	65	.1	3	2 507	2.6
	FARM SUPPLIES (CONT.)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	48				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	10,157				
	SALES REPORTED BY COMMODITY LINE	100 230	100.0	39	(X)	(X)
5049300	CANNED, BOTTLED FOODS	172	.2	3	2 932	5.9
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	14 100	14.1	6	35 803	39.4
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	4 725	4.7	6	5 578	84.7
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	38 266	38.2	15	56 097	68.2
5099321	FERTILIZER, FERTILIZER MATERIALS	29 289	29.2	15	33 023	88.7
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	2 868	2.9	8	28 414	10.1
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	9 325	9.3	6	35 322	26.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	91	.1	4	5 197	1.8
	COMMODITIES, N.E.C.	1 390	1.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4	(Z)	3	218	1.8
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	16				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,227				
	SALES REPORTED BY COMMODITY LINE	21 549	100.0	11	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 708	7.9	3	4 993	34.2
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	8 734	40.5	[illegible]	10 442	83.6
	COMMODITIES, N.E.C.	11 107	51.5	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	21				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	1,302				
	SALES REPORTED BY COMMODITY LINE	26 227	100.0	18	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	847	3.2	3	9 369	9.0
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	14 166	54.0	5	15 377	92.1
5099321	FERTILIZER, FERTILIZER MATERIALS	2 188	8.3	3	2 257	96.9

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	FARM SUPPLIES (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	1 874	7.1	5	4 115	45.5
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	1 385		3	1 914	72.4
	INSECTICIDES, FUNGICIDES, PESTICIDES	450		4	4 015	11.2
	NOT REPORTED IN DETAIL	39		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	4 211	16.1	5	7 821	53.8
	COMMODITIES, N.E.C.	2 941	11.2	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	9				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	18 896	100.0	8	(X)	(X)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	11 841	62.7	3	13 934	85.0
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 663	8.8	3	3 330	49.9
	COMMODITIES, N.E.C.	5 392	28.5	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	38				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	12,208				
	SALES REPORTED BY COMMODITY LINE	93 311	100.0	33	(X)	(X)
5049300	CANNED, BOTTLED FOODS	1 370	1.5	3	20 854	6.6
5049950	GROCERIES, EXCEPT AS SPECIFIED	2 095	2.2	3	11 651	18.0
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	898	1.0	3	7 454	12.0
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	30 152	32.3	12	46 541	64.8
	FEEDS BOUGHT AND SOLD	20 633		4	29 508	69.9
	NOT REPORTED IN DETAIL	9 519		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	19 995	21.4	4	21 531	92.9
5099321	FERTILIZER, FERTILIZER MATERIALS	6 756	7.2	8	17 678	38.2
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	3 356	3.6	5	14 313	23.4
5099330	SEEDS	14 548	15.6	6	15 786	92.2
	FIELD SEED FOR FORAGE AND PASTURE	8 105		3	10 948	74.0
	NOT REPORTED IN DETAIL	6 443		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	4 497	4.8	5	4 522	99.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	190	.2	3	11 719	1.6
	COMMODITIES, N.E.C.	9 373	10.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	81	.1	3	2 752	2.9
	JEWELRY (SIC 5099, PART)					
	NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	67				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	5,560				
	SALES REPORTED BY COMMODITY LINE	50 232	100.0	51	(X)	(X)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	200	.4	3	4 209	4.8
5099410	PRECIOUS STONES (CUT) AND METALS	12 343	24.6	13	21 329	57.9
5099420	JEWELRY, SILVERWARE, TROPHIES	31 201	62.1	43	37 963	82.2
	CLOCKS, WATCHES, WATCH MOVEMENTS	11 122		15	18 148	61.3
	COSTUME JEWELRY	10 450		16	10 550	99.1
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY	746		4	3 721	20.0
	NOT REPORTED IN DETAIL	8 883		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	5 848	11.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	640	1.3	3	3 757	17.0
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	15				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,533				
	SALES REPORTED BY COMMODITY LINE	7 060	100.0	8	(X)	(X)
5099420	JEWELRY, SILVERWARE, TROPHIES	7 060	100.0	8	7 060	100.0
	CLOCKS, WATCHES, WATCH MOVEMENTS	6 761		7	6 946	97.3
	NOT REPORTED IN DETAIL	299		(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	3				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	1 545	100.0	3	(X)	(X)
	COMMODITIES, N.E.C.	1 545	100.0	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	4				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	(D)	100.0	2	(X)	(X)
	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	JEWELRY (CONT.)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 6					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	7 634	100.0	4	(X)	(X)
5099420	JEWELRY, SILVERWARE, TROPHIES.....	6 628	86.8	3	7 494	88.4
	COMMODITIES, N.E.C.....	1 006	13.2	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 16					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 1,205					
	SALES REPORTED BY COMMODITY LINE.....	15 429	100.0	10	(X)	(X)
5099420	JEWELRY, SILVERWARE, TROPHIES.....	14 538	94.2	9	15 291	95.1
	CLOCKS, WATCHES, WATCH MOVEMENTS.....	9 495		5	11 476	82.7
	COSTUME JEWELRY.....	3 464		3	3 464	100.0
	NOT REPORTED IN DETAIL.....	1 579		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.....	825	5.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	66	.4	3	6 888	1.0
	GIFTS, ART GOODS, ADV. NOVELTIES (SIC 5099, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 11					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 1,059					
	SALES REPORTED BY COMMODITY LINE.....	9 651	100.0	8	(X)	(X)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.....	1 755	18.2	3	2 127	82.5
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.....	7 524	78.0	5	7 524	100.0
	COMMODITIES, N.E.C.....	372	3.9	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 98					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 14,222					
	SALES REPORTED BY COMMODITY LINE.....	61 140	100.0	68	(X)	(X)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.....	673	1.1	3	3 338	20.2
	GIFTS, ART GOODS, ADV. NOVELTIES (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.....	37 438	61.2	42	39 773	94.1
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.....	21 957	35.9	27	23 852	92.1
	COMMODITIES, N.E.C.....	1 072	1.8	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 47					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 4,795					
	SALES REPORTED BY COMMODITY LINE.....	17 399	100.0	33	(X)	(X)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.....	10 141	58.3	20	10 472	96.8
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.....	7 165	41.2	15	7 215	99.3
	COMMODITIES, N.E.C.....	93	.5	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 7					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	1 903	100.0	6	(X)	(X)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.....	780	41.0	3	899	86.8
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.....	927	48.7	4	1 215	76.3
	COMMODITIES, N.E.C.....	196	10.3	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	EAST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 30					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 1,857					
	SALES REPORTED BY COMMODITY LINE.....	16 171	100.0	23	(X)	(X)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.....	562	3.5	3	2 387	23.5
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC).....	177	1.1	3	708	25.0
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.....	8 532	52.8	16	11 873	71.9
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.....	4 886	30.2	9	6 021	81.1
	COMMODITIES, N.E.C.....	2 014	12.5	(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	GIFTS, ART GOODS, ADV. NOVELTIES (CONT.)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 1					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 0					
	SALES REPORTED BY COMMODITY LINE.	(D)	100.0	1	(X)	(X)
	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 40					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 2,711					
	SALES REPORTED BY COMMODITY LINE.	15 815	100.0	30	(X)	(X)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	9 885	62.5	26	10 928	90.5
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.. . .	5 255	33.2	6	6 517	80.6
	COMMODITIES, N.E.C.	672	4.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	54	1.9
	OTHER PRODUCTS (SIC 5099, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 90					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 34,036					
	SALES REPORTED BY COMMODITY LINE.	127 598	100.0	61	(X)	(X)
5099611	PETROLEUM PRODUCTS.	7 675	6.0	8	8 698	88.2
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC. . .	1 663	1.3	6	1 664	99.9
	CUT FLOWERS, POTTED PLANTS.	1 300		5	1 300	100.0
	NOT REPORTED IN DETAIL.	363		(NA)	(NA)	(NA)
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC. . .	622	.5	3	622	100.0
5099660	OTHER TEXTILE PRODUCTS.	8 930	7.0	5	10 810	82.6
5099692	INDUSTRIAL YARNS.	37 641	29.5	8	37 648	100.0
5099694	LEATHER	55 350	43.4	21	56 582	97.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	8 427	6.6	9	9 726	86.6
	COMMODITIES, N.E.C.	7 263	5.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	27	(Z)	3	924	2.9
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 387					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 199,208					
	SALES REPORTED BY COMMODITY LINE.	1 426 901	100.0	238	(X)	(X)
	OTHER PRODUCTS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	9 599	.7	3	56 761	16.9
5014100	TIRES AND TUBES, NEW.	1 638	.1	5	63 837	2.6
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	44 558	3.1	6	355 072	12.5
5032100	YARD OR PIECE GOODS	58 983	4.1	5	522 406	11.3
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	1 469	.1	3	49 010	3.0
5049410	COFFEE.	790	.1	5	22 792	3.5
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 085	.1	3	51 734	2.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	39 651	2.8	6	315 295	12.6
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	1 739	.1	5	58 341	3.0
5099330	SEEDS	1 172	.1	4	9 751	12.0
5099611	PETROLEUM PRODUCTS.	134 171	9.4	22	471 815	28.4
5099612	CRUDE OIL	61 238	4.3	3	98 502	62.2
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC. . .	25 054	1.8	32	26 049	96.2
	CUT FLOWERS, POTTED PLANTS.	15 598		29	20 433	76.3
	ROOTS, NURSERY STOCK.	2 910		3	6 088	47.8
	FLORISTS' SUPPLIES.	6 542		11	15 016	43.6
	NOT REPORTED IN DETAIL.	4		(NA)	(NA)	(NA)
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC. . .	39 560	2.8	8	81 452	48.6
5099632	BARRELS, BOXES, BOX SHOOKS, ETC..	1 734	.1	5	1 734	100.0
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC . .	20 414	1.4	11	62 297	32.8
	MUSICAL INSTRUMENTS	4 617		3	4 650	99.3
	PHONOGRAPH RECORDS.	11 453		5	53 303	21.5
	NOT REPORTED IN DETAIL.	4 344		(NA)	(NA)	(NA)
5099660	OTHER TEXTILE PRODUCTS.	57 271	4.0	14	104 339	54.9
	TEXTILE BAGS.	13 273		4	14 288	92.9
	BURLAP.	38 725		6	86 367	44.8
	NOT REPORTED IN DETAIL.	5 273		(NA)	(NA)	(NA)
5099670	FOOD, BEVERAGE BASIC MATERIALS.	349 716	24.5	32	508 700	68.7
5099691	LUGGAGE, SADDLERY, HARNESS.	17 326	1.2	8	60 582	28.6
5099692	INDUSTRIAL YARNS.	96 793	6.8	27	97 271	99.5
5099694	LEATHER	28 524	2.0	17	30 233	94.3
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	24 081	1.7	7	69 264	34.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	243 045	17.0	65	696 188	34.9
	COMMODITIES, N.E.C.	166 910	11.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	380	(Z)	4	10 419	3.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	OTHER PRODUCTS (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 218					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 91,875					
	SALES REPORTED BY COMMODITY LINE.	228 235	100.0	128	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	450	.2	4	9 566	4.7
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	543	.2	4	11 117	4.9
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	2 003	.9	6	21 570	9.3
5032100	YARD OR PIECE GOODS	180	.1	4	4 113	4.4
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	810	.4	3	7 537	10.7
5049300	CANNED, BOTTLED FOODS	756	.3	5	7 413	10.2
	CANNED FRUITS, FRUIT JUICES	308		4	5 612	5.5
	CANNED VEGETABLES, VEGETABLE JUICES	86		3	3 515	2.4
	CANNED MEATS.	249		3	5 428	4.6
	NOT REPORTED IN DETAIL.	113		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED.	489	.2	4	6 291	7.8
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS).	394		3	5 428	7.3
	NOT REPORTED IN DETAIL.	95		(NA)	(NA)	(NA)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	762	.3	3	4 837	15.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 534	.7	5	11 841	13.0
5072210	HARDWARE.	605	.3	5	9 992	6.1
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	339	.1	3	2 885	11.8
5097110	HOUSEHOLD FURNITURE	387	.2	3	9 316	4.2
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 080	.5	3	11 265	9.6
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	1 702	.7	5	11 991	14.2
5099110	PHOTOGRAPHIC GOODS.	235	.1	3	8 656	2.7
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	672	.3	4	10 990	6.1
5099420	JEWELRY, SILVERWARE, TROPHIES	1 212	.5	6	14 261	8.5
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	360	.2	4	4 379	8.2
5099611	PETROLEUM PRODUCTS.	44 111	19.3	28	45 957	96.0
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC. . .	10 230	4.5	15	10 230	100.0
	CUT FLOWERS, POTTED PLANTS.	7 906		12	8 835	89.5
	FLORISTS' SUPPLIES.	928		9	6 305	14.7
	NOT REPORTED IN DETAIL.	1 396		(NA)	(NA)	(NA)
	OTHER PRODUCTS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC. . .	8 576	3.8	6	9 580	89.5
5099660	OTHER TEXTILE PRODUCTS.	378	.2	4	3 561	10.6
5099670	FOOD, BEVERAGE BASIC MATERIALS.	30 487	13.4	13	32 098	95.0
	MALT, MALT EXTRACT.	4 080		3	4 179	97.6
	OTHER FOOD BASICS (FRT. PEEL, HOP EXTRACT COATINGS, ICE, BEVERAGE BASE, ETC.). . . .	15 965		4	17 185	92.9
	NOT REPORTED IN DETAIL.	10 442		(NA)	(NA)	(NA)
5099691	LUGGAGE, SADDLERY, HARNESS.	7 152	3.1	8	17 040	42.0
5099692	INDUSTRIAL YARNS.	23 019	10.1	7	23 119	99.6
5099694	LEATHER	13 794	6.0	11	16 455	83.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	50 760	22.2	35	60 779	83.5
	COMMODITIES, N.E.C.	25 565	11.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	44	(Z)	3	1 840	2.4
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 67					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 27,736					
	SALES REPORTED BY COMMODITY LINE.	86 963	100.0	41	(X)	(X)
5099611	PETROLEUM PRODUCTS.	15 720	18.1	9	17 014	92.4
	LIQUEFIED PETROLEUM GASES	5 335		3	9 937	53.7
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	7 093		4	7 541	94.1
	OILS, GREASES, OTHER PETROLEUM PRODUCTS . .	1 773		4	6 565	27.0
	NOT REPORTED IN DETAIL.	1 519		(NA)	(NA)	(NA)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC. . .	1 845	2.1	4	1 845	100.0
	CUT FLOWERS, POTTED PLANTS.	1 296		4	1 845	70.2
	FLORISTS' SUPPLIES.	537		4	1 845	29.1
	NOT REPORTED IN DETAIL.	12		(NA)	(NA)	(NA)
5099670	FOOD, BEVERAGE BASIC MATERIALS.	11 532	13.3	4	13 176	87.5
5099694	LEATHER	28 562	32.8	12	28 621	99.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	11 671	13.4	10	21 760	53.6
	COMMODITIES, N.E.C.	17 633	20.3	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 222					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 82,005					
	SALES REPORTED BY COMMODITY LINE.	178 549	100.0	123	(X)	(X)
5014100	TIRES AND TUBES, NEW.	347	.2	6	4 539	7.6
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 170	.7	3	4 717	24.8

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	OTHER PRODUCTS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS..	5 410	3.0	3	5 751	94.1
5049300	CANNED, BOTTLED FOODS	110	.1	3	3 287	3.3
5049950	GROCERIES, EXCEPT AS SPECIFIED	421	.2	5	4 285	9.8
5099611	PETROLEUM PRODUCTS	35 183	19.7	32	38 655	91.0
	LIQUEFIED PETROLEUM GASES	6 914		5	7 636	90.5
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	18 919		22	22 866	82.7
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	4 327		15	12 267	35.3
	NOT REPORTED IN DETAIL	5 023		(NA)	(NA)	(NA)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	3 438	1.9	8	4 916	69.9
	CUT FLOWERS, POTTED PLANTS	2 635		8	4 916	53.6
	FLORISTS' SUPPLIES	730		5	3 235	22.6
	NOT REPORTED IN DETAIL	73		(NA)	(NA)	(NA)
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	29 125	16.3	38	34 358	84.8
5099670	FOOD, BEVERAGE BASIC MATERIALS	5 856	3.3	9	8 963	65.3
5099692	INDUSTRIAL YARNS	82 379	46.1	24	82 461	99.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	3 377	1.9	10	7 733	43.7
	COMMODITIES, N.E.C.	11 727	6.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6	(Z)	3	1 904	.3
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 71					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 22,114					
	SALES REPORTED BY COMMODITY LINE	102 548	100.0	37	(X)	(X)
5099611	PETROLEUM PRODUCTS	12 554	12.2	10	13 568	92.5
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	7 556		8	7 717	97.9
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	141		4	1 325	10.6
	NOT REPORTED IN DETAIL	4 857		(NA)	(NA)	(NA)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	2 990	2.9	3	2 990	100.0
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	8 663	8.4	7	8 821	98.2
5099670	FOOD, BEVERAGE BASIC MATERIALS	9 101	8.9	4	9 907	91.9
5099692	INDUSTRIAL YARNS	9 904	9.7	3	9 904	100.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	9 165	8.9	7	9 749	94.0
	COMMODITIES, N.E.C.	50 011	48.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	160	.2	3	6 288	2.5
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 114					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 36,357					
	SALES REPORTED BY COMMODITY LINE	194 144	100.0	63	(X)	(X)
	OTHER PRODUCTS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5099611	PETROLEUM PRODUCTS	92 817	47.8	41	92 970	99.8
	LIQUEFIED PETROLEUM GASES	24 492		5	35 749	68.5
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	48 834		23	52 543	92.9
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	2 978		18	25 192	11.8
	NOT REPORTED IN DETAIL	16 513		(NA)	(NA)	(NA)
5099612	CRUDE OIL	42 805	22.0	5	42 805	100.0
5099670	FOOD, BEVERAGE BASIC MATERIALS	44 281	22.8	5	45 910	96.5
5099694	LEATHER	3 552	1.8	3	8 702	40.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 414	.7	5	4 886	28.9
	COMMODITIES, N.E.C.	9 197	4.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	78	(Z)	3	150	52.0
	MOUNTAIN DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 212					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 65,579					
	SALES REPORTED BY COMMODITY LINE	390 816	100.0	121	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	1 411	.4	3	18 085	7.8
5032100	YARD OR PIECE GOODS	10 984	2.8	7	67 298	16.3
5049300	CANNED, BOTTLED FOODS	2 785	.7	6	32 747	8.5
5049410	COFFEE	2 048	.5	5	31 748	6.5
5049930	SUGAR (REFINED)	605	.2	3	13 352	4.5
5049950	GROCERIES, EXCEPT AS SPECIFIED	3 111	.8	3	28 080	11.1
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	3 075		3	28 080	11.0
	NOT REPORTED IN DETAIL	36		(NA)	(NA)	(NA)
5072210	HARDWARE	338	.1	3	2 782	12.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	489	.1	3	19 939	2.5
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	398	.1	3	13 598	2.9
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	448	.1	3	9 925	4.5
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	661	.2	3	24 881	2.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER PRODUCTS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5099611	PETROLEUM PRODUCTS.	55 272	14.1	34	103 138	53.6
	LIQUEFIED PETROLEUM GASES	7 529		4	46 886	16.1
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	16 292		21	52 570	31.0
	OILS, GREASES, OTHER PETROLEUM PRODUCTS . .	13 696		20	64 749	21.2
	NOT REPORTED IN DETAIL.	17 755		(NA)	(NA)	(NA)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC. . .	11 413	2.9	15	11 484	99.4
	CUT FLOWERS, POTTED PLANTS.	9 443		10	9 451	99.9
	FLORISTS' SUPPLIES.	201		3	2 842	7.1
	NOT REPORTED IN DETAIL.	1 769		(NA)	(NA)	(NA)
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC. . .	30 645	7.8	9	38 344	79.9
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC . .	1 795	.5	7	2 644	67.9
	MUSICAL INSTRUMENTS	1 287		4	1 505	85.5
	NOT REPORTED IN DETAIL.	508		(NA)	(NA)	(NA)
5099660	OTHER TEXTILE PRODUCTS.	272	.1	3	9 123	3.0
5099670	FOOD, BEVERAGE BASIC MATERIALS.	104 413	26.7	17	148 558	70.3
5099691	LUGGAGE, SADDLERY, HARNESS.	4 476	1.1	7	6 852	65.3
5099694	LEATHER	5 955	1.5	9	7 774	76.6
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	25 056	6.4	5	39 444	63.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	46 476	11.9	31	99 437	46.7
	COMMODITIES, N.E.C.	81 444	20.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	321	.1	4	15 954	2.0

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5A. Assemblers of Farm Products—United States, by Kind of Business: 1963

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	DAIRY PRODUCTS (SIC 5043)					
	ALL ESTABLISHMENTS.....(NUMBER) 319					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 17,702					
	SALES REPORTED BY COMMODITY LINE.	320 646	100.0	266	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	312 790	97.5	266	320 646	97.5
	BUTTER	18 903		45	51 938	36.4
	CHEESE	3 036		25	34 374	8.8
	ICE CREAM, ICES	4 600		27	25 031	18.4
	MILK, CREAM (FLUID)	186 371		171	199 664	93.3
	OTHER DAIRY PRODUCTS	13 044		41	53 981	24.2
	NOT REPORTED IN DETAIL	86 836		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	3 293	1.0	35	17 953	18.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	538	.2	15	16 396	3.3
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	935	.3	18	13 917	6.7
5099321	FERTILIZER, FERTILIZER MATERIALS	324	.1	5	7 782	4.2
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	198	.1	10	8 362	2.4
	COMMODITIES, N.E.C.	1 879	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	689	.2	21	32 045	2.2
	POULTRY, POULTRY PRODUCTS (SIC 5044)					
	ALL ESTABLISHMENTS.....(NUMBER) 1,533					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 110,968					
	SALES REPORTED BY COMMODITY LINE.	653 202	100.0	1 183	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	6 320	1.0	144	58 934	10.7
	BUTTER	2 699		59	33 963	7.9
	CHEESE	684		23	15 128	4.5
	ICE CREAM, ICES	13		6	4 306	.3
	MILK, CREAM (FLUID)	1 967		71	18 175	10.8
	OTHER DAIRY PRODUCTS	298		13	3 864	7.7
	NOT REPORTED IN DETAIL	659		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	494 358	75.7	1 009	545 672	90.6
5044120	POULTRY	135 974	20.8	565	268 542	50.6
	LIVE POULTRY	78 168		384	174 167	44.9
	DRESSED POULTRY, KILLED ON PREMISES	3 679		62	16 469	22.3
	DRESSED POULTRY, RESALES	19 377		100	52 981	36.6
	NOT REPORTED IN DETAIL	34 750		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	1 080	.2	18	9 876	10.9
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	926		5	4 652	19.9
	CURED, BOILED, SMOKED MEATS	56		8	4 112	1.4
	SAUSAGE, MEAT LOAVES	36		6	4 097	.9
	LARD	12		3	3 405	.4
	OTHER MEAT (INCLUDING GAME)	41		3	1 274	3.2
	NOT REPORTED IN DETAIL	9		(NA)	(NA)	(NA)
	POULTRY, POULTRY PRODUCTS (CONT.)					
5049500	FROZEN FOODS	1 616	.2	21	28 244	5.7
	FROZEN FRUITS	73		4	2 923	2.5
	FROZEN VEGETABLES	63		4	4 581	1.4
	FROZEN POULTRY (PACKAGED ONLY)	1 106		8	15 600	7.1
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	48		3	1 790	2.7
	FROZEN MEATS (PACKAGED ONLY)	106		3	5 288	2.0
	OTHER PACKAGED FROZEN FOODS	166		5	4 002	4.1
	NOT REPORTED IN DETAIL	54		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	805	.1	17	13 740	5.9
	MARGARINE, BUTTER SUBSTITUTES	223		8	8 278	2.7
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	303		6	7 093	4.3
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	109		5	2 872	3.8
	NOT REPORTED IN DETAIL	170		(NA)	(NA)	(NA)
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	353	.1	6	3 960	8.9
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	5 962	.9	162	59 012	10.1
5099321	FERTILIZER, FERTILIZER MATERIALS	325	.1	9	8 604	3.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 022	.2	58	33 733	3.0
	COMMODITIES, N.E.C.	4 409	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	978	.1	45	28 943	3.4
	FRESH FRUITS, VEGETABLES (SIC 5048)					
	ALL ESTABLISHMENTS.....(NUMBER) 2,106					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 152,729					
	SALES REPORTED BY COMMODITY LINE.	1 352 679	100.0	1 723	(X)	(X)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	1 299 597	96.1	1 723	1 352 679	96.1
	FRESH FRUITS, BERRIES, MELONS	625 822		874	778 385	80.4
	FRESH VEGETABLES	496 030		818	597 448	83.0
	NOT REPORTED IN DETAIL	177 745		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	1 763	.1	18	23 572	7.5
	CANNED FRUITS, FRUIT JUICES	605		12	19 702	3.1
	CANNED VEGETABLES, VEGETABLE JUICES	448		8	10 492	4.3
	CANNED FISH, SEAFOOD	639		4	11 252	5.7
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	18		3	5 557	.3
	NOT REPORTED IN DETAIL	53		(NA)	(NA)	(NA)
5049500	FROZEN FOODS	4 761	.4	21	28 801	16.5
	FROZEN FRUITS	1 238		14	17 832	6.9
	FROZEN JUICES	2 427		8	11 958	20.3
	FROZEN VEGETABLES	626		9	11 286	5.5
	FROZEN POULTRY (PACKAGED ONLY)	96		3	3 020	3.2
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	152		5	5 105	3.0
	FROZEN PREPARED FOODS, BAKED GOODS	42		5	7 145	.6
	OTHER PACKAGED FROZEN FOODS	33		4	6 732	.5
	NOT REPORTED IN DETAIL	147		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5A. Assemblers of Farm Products—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	FRESH FRUITS, VEGETABLES (CONT.)					
5049940	DRIED FRUITS	990	.1	7	21 751	4.6
5049950	GROCERIES, EXCEPT AS SPECIFIED	879	.1	12	12 029	7.3
5051100	COTTON (RAW), INCLUDING LINTERS	1 016	.1	7	5 557	18.3
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	2 286	.2	14	16 749	13.6
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	850	.1	6	7 489	11.3
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	1 368	.1	15	12 758	10.7
5099321	FERTILIZER, FERTILIZER MATERIALS	5 201	.4	87	69 864	7.4
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	2 092	.2	46	42 144	5.0
5099330	SEEDS	1 566	.1	31	25 669	6.1
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	4 448	.3	42	32 563	13.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	4 137	.3	59	40 924	10.1
	COMMODITIES, N.E.C.	7 255	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	14 470	1.1	138	112 826	12.8
	COTTON (SIC 505, PART)					
	ALL ESTABLISHMENTS (NUMBER)	236				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	21,476				
	SALES REPORTED BY COMMODITY LINE	197 883	100.0	189	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS	185 757	93.9	189	197 883	93.9
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	824	.4	10	7 210	11.4
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	1 949	1.0	21	18 405	10.6
5091111	COAL (BITUMINOUS AND ANTHRACITE)	107	.1	8	5 062	2.1
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED	1 346	.7	25	21 277	6.3
	ON THE PREMISES	333		11	8 124	4.1
	FEEDS BOUGHT AND SOLD	919		21	17 916	5.1
	NOT REPORTED IN DETAIL	94		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	131	.1	8	6 106	2.1
5099321	FERTILIZER, FERTILIZER MATERIALS	1 674	.8	34	24 330	6.9
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	315	.2	17	13 757	2.3
5099330	SEEDS	638	.3	23	20 156	3.2
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	244	.1	9	6 917	3.5
5099611	PETROLEUM PRODUCTS	228	.1	5	6 255	3.6
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	182		3	2 908	6.3
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	42		4	4 820	.9
	NOT REPORTED IN DETAIL	4		(NA)	(NA)	(NA)
5099800	COMMODITY CREDIT CORPORATION	1 115	.6	34	28 592	3.9
	COMMODITIES, N.E.C.	1 052	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 503	1.3	57	53 637	4.7
	GRAIN (SIC 505, PART)					
	ALL ESTABLISHMENTS (NUMBER)	7,586				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	506,695				
	SALES REPORTED BY COMMODITY LINE	4 445 372	100.0	6 517	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS	4 199	.1	23	28 823	14.6
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	3 818 335	85.9	6 517	4 445 372	85.9
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	8 400	.2	114	102 182	8.2
	CATTLE, CALVES	4 575		72	64 213	7.1
	SHEEP, LAMBS	15		3	2 914	.5
	HOGS	3 382		51	48 046	7.0
	NOT REPORTED IN DETAIL	428		(NA)	(NA)	(NA)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	3 996	.1	46	47 986	8.3
5072210	HARDWARE	3 313	.1	119	112 634	2.9
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	8 412	.2	381	328 470	2.6
5091111	COAL (BITUMINOUS AND ANTHRACITE)	10 328	.2	1 049	742 041	1.4
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	5 271	.1	94	85 576	6.2
5098299	OTHER BUILDING MATERIALS	2 948	.1	61	53 698	5.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED	194 347	4.4	3 104	2 194 761	8.9
	ON THE PREMISES	67 943		1 007	838 466	8.1
	FEEDS BOUGHT AND SOLD	109 185		2 352	1 566 675	7.0
	NOT REPORTED IN DETAIL	17 219		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	35 177	.8	920	746 223	4.7
5099321	FERTILIZER, FERTILIZER MATERIALS	107 979	2.4	2 524	1 950 409	5.5
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	11 340	.3	1 312	1 060 949	1.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5A. Assemblers of Farm Products—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	GRAIN (CONT.)					
5099330	SEEDS	42 696	1.0	2 245	1 695 671	2.5
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	7 753	.2	458	306 493	2.5
5099611	PETROLEUM PRODUCTS	21 212	.5	443	372 985	5.7
	LIQUEFIED PETROLEUM GASES	1 758		64	61 541	2.9
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	15 186		307	258 913	5.9
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	1 240		186	172 353	.7
	NOT REPORTED IN DETAIL	3 028		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	13 413	.3	836	652 156	2.1
5099800	COMMODITY CREDIT CORPORATION	82 328	1.9	3 356	2 394 844	3.4
	COMMODITIES, N.E.C.	18 453	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	45 472	1.0	3 195	2 428 817	1.9
	LIVESTOCK, EXCEPT HORSES AND MULES (SIC 505 , PART)					
	ALL ESTABLISHMENTS.....(NUMBER) 1,237					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 79,378					
	SALES REPORTED BY COMMODITY LINE	1 316 908	100.0	1 094	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	1 206	.1	36	14 495	8.3
5051100	COTTON (RAW), INCLUDING LINTERS	1 564	.1	5	7 219	21.7
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	12 025	.9	63	80 530	14.9
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	1 280 251	97.2	1 094	1 316 908	97.2
	CATTLE, CALVES	449 777		723	844 044	53.3
	SHEEP, LAMBS	37 037		201	314 522	11.8
	HOGS	690 919		701	914 659	75.5
	OTHER LIVESTOCK	9 770		22	33 495	29.2
	NOT REPORTED IN DETAIL	92 748		(NA)	(NA)	(NA)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	9 989	.8	80	105 942	9.4
		6 381		16	32 957	19.4
	FEEDS BOUGHT AND SOLD	3 076		36	42 452	7.2
	NOT REPORTED IN DETAIL	532		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	2 004	.2	18	22 073	9.1
5099321	FERTILIZER, FERTILIZER MATERIALS	1 678	.1	35	46 685	3.6
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	869	.1	37	45 282	1.9
	COMMODITIES, N.E.C.	4 508	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 814	.2	93	106 331	2.6
	MISCELLANEOUS FARM PRODUCTS (SIC 505 , PART)					
	ALL ESTABLISHMENTS.....(NUMBER) 333					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 28,440					
	SALES REPORTED BY COMMODITY LINE	247 975	100.0	254	(X)	(X)
5035330	FURS, RAW AND DRESSED	776	.3	5	4 125	18.8
5049970	NUTS (EDIBLE, UNSHELLED)	578	.2	12	18 220	3.2
5051100	COTTON (RAW), INCLUDING LINTERS	864	.3	8	5 814	14.9
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 835	.7	15	11 010	16.7
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	335	.1	11	6 936	4.8
	CATTLE, CALVES	202		4	2 271	8.9
	HOGS	12		3	3 153	.4
	NOT REPORTED IN DETAIL	121		(NA)	(NA)	(NA)
5059100	HIDES, SKINS, PELTS	11 059	4.5	52	30 781	35.9
5059200	TOBACCO (LEAF)	53 482	21.6	56	55 807	95.8
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	58 223	23.5	72	67 566	86.2
	RAW WOOL	53 624		66	64 601	83.0
	WOOL TOPS, NOILS, OTHER	1 879		5	3 268	57.5
	NOT REPORTED IN DETAIL	2 720		(NA)	(NA)	(NA)
5059910	PEANUTS, UNROASTED	78 917	31.8	58	88 290	89.4
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	2 207	.9	15	11 506	19.2
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	25 984	10.5	46	31 314	83.0
5084940	ROPE, CORDAGE, TWINE	222	.1	5	4 239	5.2
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	1 286	.5	19	21 304	6.0
		243		5	5 052	4.8
	FEEDS BOUGHT AND SOLD	452		10	10 198	4.4
	NOT REPORTED IN DETAIL	591		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	168	.1	7	8 807	1.9
5099321	FERTILIZER, FERTILIZER MATERIALS	1 478	.6	18	21 917	6.7
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	393	.2	15	19 516	2.0
5099330	SEEDS	3 208	1.3	22	28 370	11.3
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	144	.1	7	9 837	1.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 418	.6	21	12 233	11.6
5099800	COMMODITY CREDIT CORPORATION	1 427	.6	20	41 185	3.5
	COMMODITIES, N.E.C.	1 829	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 142	.9	49	58 989	3.6

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5A. Assemblers of Farm Products—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	FARM SUPPLIES (SIC 5099, PART)					
	ALL ESTABLISHMENTS.....(NUMBER) 600					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 41,405					
	SALES REPORTED BY COMMODITY LINE.	277 940	100.0	458	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	252	.1	10	4 243	5.9
5044110	EGGS (FRESH, STORAGE)	1 774	.6	23	10 822	16.4
5044120	POULTRY	836	.3	18	7 389	11.3
	LIVE POULTRY	524		10	3 883	13.5
	NOT REPORTED IN DETAIL	312		(NA)	(NA)	(NA)
5051100	COTTON (RAW), INCLUDING LINTERS	531	.2	4	5 937	8.9
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	24 914	9.0	150	93 990	26.5
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	297	.1	9	4 916	6.0
	CATTLE, CALVES	239		5	4 034	5.9
	HOGS	8		3	786	1.0
	NOT REPORTED IN DETAIL	50		(NA)	(NA)	(NA)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	450	.2	6	6 253	7.2
5072210	HARDWARE	321	.1	20	9 014	3.6
5084940	ROPE, CORDAGE, TWINE	160	.1	17	8 926	1.8
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	589	.2	18	17 933	3.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	856	.3	25	22 865	3.7
5091111	COAL (BITUMINOUS AND ANTHRACITE)	285	.1	23	13 015	2.2
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	545	.2	16	14 312	3.8
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	51 362	18.5	193	105 930	48.5
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	9 066		75	42 213	21.5
	FEEDS BOUGHT AND SOLD	18 342		112	57 664	31.8
	NOT REPORTED IN DETAIL	23 954		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	7 218	2.6	95	59 849	12.1
5099321	FERTILIZER, FERTILIZER MATERIALS	6 462	2.3	148	93 975	6.9
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	4 821	1.7	122	91 290	5.3
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	2 858		52	47 800	6.0
	INSECTICIDES, FUNGICIDES, PESTICIDES	877		26	23 540	3.7
	NOT REPORTED IN DETAIL	1 086		(NA)	(NA)	(NA)
5099330	SEEDS	137 567	49.8	313	206 919	66.5
	SORGHUM SEED	13 075		64	44 527	29.4
	SEED CORN	15 147		76	51 895	29.2
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY)	9 686		70	55 766	17.4
	FIELD SEED FOR FORAGE AND PASTURE	47 857		130	102 290	46.8
	FINE SEED FOR LAWN AND TURF	8 053		64	54 560	14.8
	VEGETABLE SEEDS	15 187		54	42 150	36.0
	FLOWER SEEDS AND BULBS	2 270		13	10 086	22.5
	FARM SUPPLIES (CONT.)					
	NOT REPORTED IN DETAIL	26 292		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	30 877	11.1	84	56 042	55.1
5099611	PETROLEUM PRODUCTS	351	.1	12	6 625	5.3
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	252		11	6 056	4.2
	NOT REPORTED IN DETAIL	99		(NA)	(NA)	(NA)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	573	.2	6	3 018	19.0
	ROOTS, NURSERY STOCK	543		3	2 565	21.2
	NOT REPORTED IN DETAIL	30		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	789	.3	27	25 035	3.2
5099800	COMMODITY CREDIT CORPORATION	568	.2	38	24 905	2.3
	COMMODITIES, N.E.C.	2 760	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 782	1.0	88	57 507	4.8
	OTHER PRODUCTS (SIC 5099, PART)					
	ALL ESTABLISHMENTS.....(NUMBER) 160					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 2,783					
	SALES REPORTED BY COMMODITY LINE.	46 064	100.0	145	(X)	(X)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	45 419	98.6	145	46 064	98.6
	CUT FLOWERS, POTTED PLANTS	34 262		117	38 929	88.0
	ROOTS, NURSERY STOCK	3 812		15	7 251	52.6
	FLORISTS' SUPPLIES	3 586		39	14 763	24.3
	NOT REPORTED IN DETAIL	3 759		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	573	1.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	72	.2	5	470	15.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	DAIRY PRODUCTS (SIC 5043)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 28					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	33 765	100.0	26	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES.....	33 660	99.7	26	33 765	99.7
	BUTTER.....	685		4	4 319	15.9
	CHEESE.....	714		4	4 319	16.5
	ICE CREAM, ICES.....	30		3	1 464	2.0
	MILK, CREAM (FLUID).....	23 934		22	27 621	86.7
	OTHER DAIRY PRODUCTS.....	2 664		9	9 795	27.2
	NOT REPORTED IN DETAIL.....	5 633		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.....	89	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	16	(Z)	3	1 220	1.3
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 90					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 3,794					
	SALES REPORTED BY COMMODITY LINE.....	135 048	100.0	84	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES.....	133 703	99.0	84	135 048	99.0
	BUTTER.....	1 558		5	7 899	19.7
	MILK, CREAM (FLUID).....	97 641		61	98 632	99.0
	OTHER DAIRY PRODUCTS.....	4 387		7	10 435	42.0
	NOT REPORTED IN DETAIL.....	30 117		(NA)	(NA)	(NA)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD).....	236	.2	3	3 307	7.1
	COMMODITIES, N.E.C.....	1 031	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	78	.1	5	9 145	.9
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 45					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 8,016					
	SALES REPORTED BY COMMODITY LINE.....	51 149	100.0	37	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES.....	50 878	99.5	37	51 149	99.5
	BUTTER.....	10 008		8	17 958	55.7
	CHEESE.....	642		3	11 882	5.4
	MILK, CREAM (FLUID).....	23 861		20	25 450	93.0
	OTHER DAIRY PRODUCTS.....	3 812		7	16 149	23.6
	NOT REPORTED IN DETAIL.....	12 555		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES.....	58	.1	4	5 099	1.1
	COMMODITIES, N.E.C.....	118	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	95	.2	3	2 735	3.5
	DAIRY PRODUCTS (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 88					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 4,026					
	SALES REPORTED BY COMMODITY LINE.....	34 021	100.0	61	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES.....	30 158	88.6	61	34 021	88.6
	BUTTER.....	6 036		21	13 402	45.0
	CHEESE.....	105		4	3 081	3.4
	ICE CREAM, ICES.....	835		10	7 607	11.0
	MILK, CREAM (FLUID).....	16 405		36	20 310	80.8
	OTHER DAIRY PRODUCTS.....	1 608		10	8 256	19.5
	NOT REPORTED IN DETAIL.....	5 169		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE).....	2 213	6.5	23	6 677	33.1
5044120	POULTRY.....	22	.1	7	1 614	1.4
	LIVE POULTRY.....	14		5	712	2.0
	NOT REPORTED IN DETAIL.....	8		(NA)	(NA)	(NA)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD).....	681	2.0	13	6 603	10.3
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.).....	129	.4	3	1 904	6.8
5099321	FERTILIZER, FERTILIZER MATERIALS.....	294	.9	3	2 953	10.0
5099330	SEEDS.....	56	.2	4	2 240	2.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.....	24	.1	3	2 331	1.0
	COMMODITIES, N.E.C.....	197	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	247	.7	8	7 842	3.1
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 18					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	15 753	100.0	17	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES.....	15 719	99.8	17	15 753	99.8
	CHEESE.....	41		3	2 719	1.5
	MILK, CREAM (FLUID).....	9 358		11	9 770	95.8
	NOT REPORTED IN DETAIL.....	6 320		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.....	21	.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	13	.1	3	557	2.3
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 8					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.....	1 363	100.0	4	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES.....	1 363	100.0	4	1 363	100.0
	MILK, CREAM (FLUID).....	1 348		4	1 363	98.9
	NOT REPORTED IN DETAIL.....	15		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	DAIRY PRODUCTS (CONT.)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 11					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	3 483	100.0	10	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	3 200	91.9	10	3 483	91.9
	COMMODITIES, N.E.C.	283	8.1	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 9					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	8 560	100.0	8	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	8 083	94.4	8	8 560	94.4
	CHEESE.	822		3	4 179	19.7
	ICE CREAM, ICES	574		3	3 569	16.1
	MILK, CREAM (FLUID)	3 803		6	5 116	74.3
	NOT REPORTED IN DETAIL.	2 884		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	472	5.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5	.1	3	194	2.6
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 22					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	37 504	100.0	19	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	36 026	96.1	19	37 504	96.1
	COMMODITIES, N.E.C.	1 243	3.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	235	.6	3	10 352	2.3
	POULTRY, POULTRY PRODUCTS (SIC 5044)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 69					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 2,113					
	SALES REPORTED BY COMMODITY LINE.	40 237	100.0	60	(X)	(X)
5044110	EGGS (FRESH, STORAGE)	31 504	78.3	46	33 351	94.5
	POULTRY, POULTRY PRODUCTS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5044120	POULTRY	8 393	20.9	22	10 487	80.0
	LIVE POULTRY.	4 529		14	5 803	78.0
	DRESSED POULTRY, RESALES.	393		4	498	78.9
	NOT REPORTED IN DETAIL.	3 471		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	22	.1	3	1 402	1.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	118	.3	4	3 331	3.5
	COMMODITIES, N.E.C.	190	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	10	.1	3	2 000	.5
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 215					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 13,542					
	SALES REPORTED BY COMMODITY LINE.	114 635	100.0	178	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	988	.9	18	10 526	9.4
	BUTTER.	772		15	8 991	8.6
	CHEESE.	104		6	3 392	3.1
	NOT REPORTED IN DETAIL.	112		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	91 228	79.6	148	98 953	92.2
5044120	POULTRY	21 390	18.7	49	27 538	77.7
	LIVE POULTRY.	11 582		29	15 080	76.8
	DRESSED POULTRY, KILLED ON PREMISES	561		8	1 098	51.1
	DRESSED POULTRY, RESALES.	7 479		12	10 083	74.2
	NOT REPORTED IN DETAIL.	1 768		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	932	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	97	.1	4	1 790	5.4
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 317					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 21,572					
	SALES REPORTED BY COMMODITY LINE.	115 761	100.0	249	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	2 060	1.8	29	17 671	11.7
	BUTTER.	1 742		23	17 024	10.2
	CHEESE.	237		11	6 866	3.5
	MILK, CREAM (FLUID)	74		7	1 017	7.3
	NOT REPORTED IN DETAIL.	7		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	90 987	78.6	219	102 232	89.0

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	POULTRY, POULTRY PRODUCTS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5044120	POULTRY	20 070	17.3	103	48 276	41.6
	LIVE POULTRY	11 801		72	27 924	42.3
	DRESSED POULTRY, KILLED ON PREMISES	1 166		23	5 968	19.5
	DRESSED POULTRY, RESALES	2 784		27	14 805	18.8
	NOT REPORTED IN DETAIL	4 319		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	76	.1	5	3 419	2.2
5049500	FROZEN FOODS	514	.4	4	11 219	4.6
	FROZEN POULTRY (PACKAGED ONLY)	491		3	11 172	4.4
	NOT REPORTED IN DETAIL	23		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	90	.1	3	3 333	2.7
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	563	.5	18	10 628	5.3
	COMMODITIES, N.E.C.	1 105	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	296	.3	8	4 739	6.2
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	491				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	28,497				
	SALES REPORTED BY COMMODITY LINE	131 177	100.0	354	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	2 841	2.2	87	25 938	11.0
	BUTTER	108		19	7 405	1.5
	ICE CREAM, ICES	13		6	4 306	.3
	MILK, CREAM (FLUID)	1 882		61	16 580	11.4
	OTHER DAIRY PRODUCTS	293		13	3 749	7.8
	NOT REPORTED IN DETAIL	545		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	104 453	79.6	326	119 456	87.4
5044120	POULTRY	17 092	13.0	260	92 368	18.5
	LIVE POULTRY	7 768		212	73 021	10.6
	DRESSED POULTRY, KILLED ON PREMISES	260		13	1 856	14.0
	DRESSED POULTRY, RESALES	2 353		21	11 033	21.3
	NOT REPORTED IN DETAIL	6 711		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	149	.1	3	1 767	8.4
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	199	.2	3	3 171	6.3
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	82	.1	8	2 600	3.2
5072210	HARDWARE	251	.2	3	913	27.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	3 750	2.9	127	39 968	9.4
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	155	.1	9	3 742	4.1
5099321	FERTILIZER, FERTILIZER MATERIALS	228	.2	6	5 978	3.8
5099330	SEEDS	69	.1	7	6 704	1.0
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	229	.2	16	7 360	3.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	624	.5	32	20 769	3.0
	COMMODITIES, N.E.C.	923	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	132	.1	11	10 070	1.3
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	109				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	16,663				
	SALES REPORTED BY COMMODITY LINE	88 816	100.0	79	(X)	(X)
5044110	EGGS (FRESH, STORAGE)	46 802	52.7	59	50 144	93.3
5044120	POULTRY	40 554	45.7	31	45 669	88.8
	LIVE POULTRY	34 000		21	37 119	91.6
	DRESSED POULTRY, RESALES	1 975		5	3 870	51.0
	NOT REPORTED IN DETAIL	4 579		(NA)	(NA)	(NA)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	421	.5	5	2 676	15.7
	FEEDS BOUGHT AND SOLD	383		3	2 150	17.8
	NOT REPORTED IN DETAIL	38		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	987	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	52	.1	5	5 775	.9
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	45				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	2,490				
	SALES REPORTED BY COMMODITY LINE	17 348	100.0	36	(X)	(X)
5044110	EGGS (FRESH, STORAGE)	10 588	61.0	30	13 108	80.8
5044120	POULTRY	6 391	36.8	20	9 452	67.6
	LIVE POULTRY	1 330		8	1 855	71.7
	DRESSED POULTRY, KILLED ON PREMISES	233		3	449	51.9
	DRESSED POULTRY, RESALES	1 725		7	4 313	40.0
	NOT REPORTED IN DETAIL	3 103		(NA)	(NA)	(NA)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	160	.9	3	808	19.8
	COMMODITIES, N.E.C.	99	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	110	.6	3	2 772	4.0
	WEST SOUTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	POULTRY, POULTRY PRODUCTS (CONT.)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 39					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 2,709					
	SALES REPORTED BY COMMODITY LINE.	13 438	100.0	31	(X)	(X)
5044110	EGGS (FRESH, STORAGE)	11 713	87.2	24	12 662	92.5
5044120	POULTRY	1 120	8.3	12	2 084	53.7
	COMMODITIES, N.E.C.	532	4.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	73	.5	6	697	10.5
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 172					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 13,496					
	SALES REPORTED BY COMMODITY LINE.	113 122	100.0	147	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	397	.4	3	2 124	18.7
	CHEESE.	322		3	2 124	15.2
	NOT REPORTED IN DETAIL.	75		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	95 835	84.7	118	100 711	95.2
5044120	POULTRY	15 723	13.9	43	21 560	72.9
5049500	FROZEN FOODS.	374	.3	8	5 325	7.0
5049950	GROCERIES, EXCEPT AS SPECIFIED.	369	.3	3	3 359	11.0
	COMMODITIES, N.E.C.	305	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	119	.1	4	1 006	11.8
	FRESH FRUITS, VEGETABLES (SIC 5048)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 100					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 6,136					
	SALES REPORTED BY COMMODITY LINE.	28 327	100.0	78	(X)	(X)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	27 783	98.1	78	28 327	98.1
	FRESH FRUITS, BERRIES, MELONS	7 220		24	8 102	89.1
	FRESH VEGETABLES.	14 366		42	15 725	91.4
	NOT REPORTED IN DETAIL.	6 197		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	120	.4	3	1 152	10.4
	COMMODITIES, N.E.C.	397	1.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	27	.1	3	183	14.8
	FRESH FRUITS, VEGETABLES (CONT.)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 287					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 11,755					
	SALES REPORTED BY COMMODITY LINE.	143 574	100.0	251	(X)	(X)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	134 420	93.6	251	143 574	93.6
	FRESH FRUITS, BERRIES, MELONS	39 559		120	58 750	67.3
	FRESH VEGETABLES.	73 341		144	87 909	83.4
	NOT REPORTED IN DETAIL.	21 520		(NA)	(NA)	(NA)
5049500	FROZEN FOODS.	271	.2	6	4 890	5.5
	FROZEN FRUITS	101		5	4 464	2.3
	FROZEN VEGETABLES	81		3	2 464	3.3
	NOT REPORTED IN DETAIL.	89		(NA)	(NA)	(NA)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	547	.4	3	5 883	9.3
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	159	.1	3	2 593	6.1
5099321	FERTILIZER, FERTILIZER MATERIALS.	1 068	.7	12	11 636	9.2
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	979	.7	11	11 509	8.5
5099330	SEEDS	303	.2	6	5 466	5.5
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	893	.6	8	5 551	16.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 863	1.3	8	7 340	25.4
	COMMODITIES, N.E.C.	2 574	1.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	497	.3	12	10 492	4.7
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 159					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 6,337					
	SALES REPORTED BY COMMODITY LINE.	80 692	100.0	131	(X)	(X)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	79 356	98.3	131	80 692	98.3
	FRESH FRUITS, BERRIES, MELONS	27 094		60	37 373	72.5
	FRESH VEGETABLES.	42 062		69	50 612	83.1
	NOT REPORTED IN DETAIL.	10 200		(NA)	(NA)	(NA)
5049500	FROZEN FOODS.	63	.1	3	900	7.0
5049950	GROCERIES, EXCEPT AS SPECIFIED.	47	.1	3	896	5.2
5099321	FERTILIZER, FERTILIZER MATERIALS.	231	.3	3	1 394	16.6
	COMMODITIES, N.E.C.	668	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	327	.4	11	4 160	7.9

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	FRESH FRUITS, VEGETABLES (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 91					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 3,912					
	SALES REPORTED BY COMMODITY LINE.....	33 752	100.0	71	(X)	(X)
5048100	FRESH FRUITS, VEGETABLES, BERRIES.....	32 713	96.9	71	33 752	96.9
	FRESH FRUITS, BERRIES, MELONS.....	9 490		24	13 402	70.8
	FRESH VEGETABLES.....	18 846		47	22 725	82.9
	NOT REPORTED IN DETAIL.....	4 377		(NA)	(NA)	(NA)
5099321	FERTILIZER, FERTILIZER MATERIALS.....	117	.3	3	2 182	5.4
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER).....	87	.3	5	2 606	3.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE.....	39	.1	5	1 380	2.8
	COMMODITIES, N.E.C.....	744	2.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	52	.2	5	874	5.9
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 411					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 24,148					
	SALES REPORTED BY COMMODITY LINE.....	297 212	100.0	331	(X)	(X)
5048100	FRESH FRUITS, VEGETABLES, BERRIES.....	285 028	95.9	331	297 212	95.9
	FRESH FRUITS, BERRIES, MELONS.....	175 235		175	195 987	89.4
	FRESH VEGETABLES.....	72 472		125	81 219	89.2
	NOT REPORTED IN DETAIL.....	37 321		(NA)	(NA)	(NA)
5049500	FROZEN FOODS.....	2 462	.8	3	4 813	51.2
	FROZEN JUICES.....	2 340		3	4 813	48.6
	NOT REPORTED IN DETAIL.....	122		(NA)	(NA)	(NA)
5099321	FERTILIZER, FERTILIZER MATERIALS.....	1 516	.5	10	9 328	16.3
5099330	SEEDS.....	435	.1	7	3 638	12.0
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES.....	1 710	.6	6	7 596	22.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.....	980	.3	7	5 007	19.6
	COMMODITIES, N.E.C.....	1 157	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	3 924	1.3	18	21 148	18.6
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 53					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 3,971					
	SALES REPORTED BY COMMODITY LINE.....	13 534	100.0	36	(X)	(X)
	FRESH FRUITS, VEGETABLES (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5048100	FRESH FRUITS, VEGETABLES, BERRIES.....	13 533	100.0	36	13 534	100.0
	FRESH FRUITS, BERRIES, MELONS.....	6 298		21	9 281	67.9
	FRESH VEGETABLES.....	5 140		15	6 321	81.3
	NOT REPORTED IN DETAIL.....	2 095		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.....	1	(Z)	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 173					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 11,480					
	SALES REPORTED BY COMMODITY LINE.....	86 520	100.0	137	(X)	(X)
5048100	FRESH FRUITS, VEGETABLES, BERRIES.....	83 679	96.7	137	86 520	96.7
	FRESH FRUITS, BERRIES, MELONS.....	22 048		58	32 078	68.7
	FRESH VEGETABLES.....	45 334		82	51 355	88.3
	NOT REPORTED IN DETAIL.....	16 297		(NA)	(NA)	(NA)
5051100	COTTON (RAW), INCLUDING LINTERS.....	401	.5	3	2 121	18.9
5099321	FERTILIZER, FERTILIZER MATERIALS.....	369	.4	5	1 701	21.7
5099330	SEEDS.....	67	.1	3	1 013	6.6
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES.....	385	.4	3	1 440	26.7
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.....	128	.1	3	582	22.0
	COMMODITIES, N.E.C.....	1 253	1.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	238	.3	6	3 475	6.8
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER) 197					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 20,985					
	SALES REPORTED BY COMMODITY LINE.....	91 875	100.0	150	(X)	(X)
5048100	FRESH FRUITS, VEGETABLES, BERRIES.....	88 246	96.1	150	91 875	96.1
	FRESH FRUITS, BERRIES, MELONS.....	22 165		48	34 262	64.7
	FRESH VEGETABLES.....	56 887		94	65 027	87.5
	NOT REPORTED IN DETAIL.....	9 194		(NA)	(NA)	(NA)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.....	224	.2	3	3 527	6.4
5099321	FERTILIZER, FERTILIZER MATERIALS.....	682	.7	15	6 963	9.8
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER).....	261	.3	6	3 123	8.4
5099330	SEEDS.....	160	.2	6	5 494	2.9
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES.....	75	.1	5	1 900	3.9
5099660	OTHER TEXTILE PRODUCTS.....	172	.2	7	3 754	4.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.....	329	.4	11	7 985	4.1
	COMMODITIES, N.E.C.....	554	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	1 172	1.3	18	16 520	7.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	FRESH FRUITS, VEGETABLES (CONT.)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 635					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 64,005					
	SALES REPORTED BY COMMODITY LINE.	577 193	100.0	538	(X)	(X)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	554 839	96.1	538	577 193	96.1
	FRESH FRUITS, BERRIES, MELONS	316 713		344	389 150	81.4
	FRESH VEGETABLES.	167 582		200	216 555	77.4
	NOT REPORTED IN DETAIL.	70 544		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	1 554	.3	10	20 158	7.7
	CANNED FRUITS, FRUIT JUICES	446		6	16 788	2.7
	CANNED VEGETABLES, VEGETABLE JUICES	404		4	8 302	4.9
	CANNED FISH, SEAFOOD.	635		3	10 096	6.3
	NOT REPORTED IN DETAIL.	69		(NA)	(NA)	(NA)
5049500	FROZEN FOODS.	1 810	.3	7	17 631	10.3
	FROZEN FRUITS	1 077		5	11 977	9.0
	FROZEN VEGETABLES	360		3	7 101	5.1
	NOT REPORTED IN DETAIL.	373		(NA)	(NA)	(NA)
5049940	DRIED FRUITS.	923	.2	5	18 829	4.9
5049950	GROCERIES, EXCEPT AS SPECIFIED.	393	.1	5	9 163	4.3
5051100	COTTON (RAW), INCLUDING LINTERS	547	.1	3	3 076	17.8
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 370	.2	3	5 131	26.7
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	375	.1	4	4 995	7.5
5099321	FERTILIZER, FERTILIZER MATERIALS.	1 113	.2	37	35 268	3.2
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	665	.1	19	22 043	3.0
5099330	SEEDS	321	.1	8	8 251	3.9
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 271	.2	16	15 422	8.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	668	.1	18	16 000	4.2
	COMMODITIES, N.E.C.	3 111	.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	8 233	1.4	66	55 974	14.7
	COTTON (SIC 505, PART)					
	NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MIDDLE ATLANTIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	COTTON (CONT.)					
	EAST NORTH CENTRAL DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 20					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	12 284	100.0	17	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS	10 230	83.3	17	12 284	83.3
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	411	3.3	6	5 586	7.4
	FEEDS BOUGHT AND SOLD	367		5	5 077	7.2
	NOT REPORTED IN DETAIL.	44		(NA)	(NA)	(NA)
5099321	FERTILIZER, FERTILIZER MATERIALS.	300	2.4	10	7 225	4.2
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	22	.2	3	2 582	.9
5099330	SEEDS	50	.4	4	4 888	1.0
5099800	COMMODITY CREDIT CORPORATION.	161	1.3	8	7 054	2.3
	COMMODITIES, N.E.C.	761	6.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	349	2.8	11	7 518	4.6
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 41					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	40 914	100.0	32	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS	39 148	95.7	32	40 914	95.7
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	103	.3	4	1 756	5.9

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	COTTON (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5091111	COAL (BITUMINOUS AND ANTHRACITE).	43	.1	3	870	4.9
5099321	FERTILIZER, FERTILIZER MATERIALS.	462	1.1	7	5 692	8.1
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	76	.2	3	1 237	6.1
	COMMODITIES, N.E.C.	419	1.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	663	1.6	6	20 075	3.3
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 48					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	41 096	100.0	36	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS	39 159	95.3	36	41 096	95.3
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.).	533	1.3	7	7 079	7.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	170	.4	5	4 694	3.6
	FEEDS BOUGHT AND SOLD	148		4	4 174	3.5
	NOT REPORTED IN DETAIL.	22		(NA)	(NA)	(NA)
5099321	FERTILIZER, FERTILIZER MATERIALS.	319	.8	6	5 880	5.4
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	118	.3	6	5 406	2.2
5099330	SEEDS	288	.7	6	5 880	4.9
5099800	COMMODITY CREDIT CORPORATION.	70	.2	4	5 639	1.2
	COMMODITIES, N.E.C.	114	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	325	.8	9	7 901	4.1
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 105					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 10,071					
	SALES REPORTED BY COMMODITY LINE.	86 736	100.0	82	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS	82 074	94.6	82	86 736	94.6
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	501	.6	3	3 763	13.3
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.).	1 168	1.3	10	9 296	12.6
	COTTON (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	550	.6	8	6 464	8.5
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES.	210		5	2 964	7.1
	FEEDS BOUGHT AND SOLD	246		7	5 872	4.2
	NOT REPORTED IN DETAIL.	94		(NA)	(NA)	(NA)
5099321	FERTILIZER, FERTILIZER MATERIALS.	213	.2	8	3 242	6.6
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	88	.1	3	1 505	5.8
5099611	PETROLEUM PRODUCTS.	75	.1	3	4 343	1.7
5099800	COMMODITY CREDIT CORPORATION.	291	.3	10	6 362	4.6
	COMMODITIES, N.E.C.	798	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	978	1.1	21	12 340	7.9
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 12					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 0					
	SALES REPORTED BY COMMODITY LINE.	7 143	100.0	12	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS	6 561	91.9	12	7 143	91.9
5099800	COMMODITY CREDIT CORPORATION.	494	6.9	4	3 463	14.3
	COMMODITIES, N.E.C.	27	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	61	.9	5	1 007	6.1
	PACIFIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	GRAIN (SIC 505 , PART)					
	NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	GRAIN (CONT.)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 78					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 1,611					
	SALES REPORTED BY COMMODITY LINE.	27 918	100.0	71	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	24 458	87.6	71	27 918	87.6
5091111	COAL (BITUMINOUS AND ANTHRACITE).	91	.3	4	1 581	5.8
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) . POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED	295	1.1	6	2 688	11.0
	ON THE PREMISES.	161		3	1 121	14.4
	NOT REPORTED IN DETAIL.	134		(NA)	(NA)	(NA)
5099321	FERTILIZER, FERTILIZER MATERIALS.	724	2.6	14	8 632	8.4
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	21	.1	6	3 837	.5
5099330	SEEDS	338	1.2	13	4 581	7.4
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	363	1.3	9	4 291	8.5
5099800	COMMODITY CREDIT CORPORATION.	39	.1	7	5 153	.8
	COMMODITIES, N.E.C.	1 113	4.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	476	1.7	35	10 060	4.7
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 2,014					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 138,201					
	SALES REPORTED BY COMMODITY LINE.	1 555 061	100.0	1 772	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 353 537	87.0	1 772	1 555 061	87.0
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	1 093	.1	45	42 765	2.6
	CATTLE, CALVES.	864		29	27 707	3.1
	HOGS.	152		16	14 461	1.1
	NOT REPORTED IN DETAIL.	77		(NA)	(NA)	(NA)
5072210	HARDWARE.	997	.1	62	64 761	1.5
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	791	.1	57	61 163	1.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	3 814	.2	179	172 845	2.2
5091111	COAL (BITUMINOUS AND ANTHRACITE).	5 867	.4	411	388 271	1.5
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	2 015	.1	46	42 408	4.8
5098299	OTHER BUILDING MATERIALS.	2 378	.2	53	45 520	5.2
	GRAIN (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) . POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED	74 855	4.8	916	845 998	8.8
	ON THE PREMISES.	29 509		406	376 811	7.8
	FEEDS BOUGHT AND SOLD	39 399		613	563 987	7.0
	NOT REPORTED IN DETAIL.	5 947		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	11 798	.8	289	275 020	4.3
5099321	FERTILIZER, FERTILIZER MATERIALS.	42 663	2.7	799	746 101	5.7
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	3 777	.2	347	355 676	1.1
5099330	SEEDS	12 989	.8	735	686 574	1.9
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	2 660	.2	132	101 493	2.6
5099611	PETROLEUM PRODUCTS.	4 555	.3	89	99 223	4.6
	LIQUEFIED PETROLEUM GASES	46		3	3 256	1.4
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	3 239		53	63 880	5.1
	OILS, GREASES, OTHER PETROLEUM PRODUCTS . .	207		33	40 322	.5
	NOT REPORTED IN DETAIL.	1 063		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	6 348	.4	258	255 579	2.5
5099800	COMMODITY CREDIT CORPORATION.	7 991	.5	528	611 150	1.3
	COMMODITIES, N.E.C.	3 945	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	12 988	.8	919	851 651	1.5
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 3,761					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 230,407					
	SALES REPORTED BY COMMODITY LINE.	1 920 323	100.0	3 222	(X)	(X)
5044120	POULTRY	1 113	.1	88	36 752	3.0
5051100	COTTON (RAW), INCLUDING LINTERS	1 810	.1	6	6 101	29.7
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 611 060	83.9	3 222	1 920 323	83.9
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	4 698	.2	45	40 316	11.7
	CATTLE, CALVES.	1 812		27	24 622	7.4
	HOGS.	2 854		26	24 361	11.7
	NOT REPORTED IN DETAIL.	32		(NA)	(NA)	(NA)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.).	1 909	.1	34	25 987	7.3
5072210	HARDWARE.	1 931	.1	44	34 970	5.5
5084940	ROPE, CORDAGE, TWINE.	1 121	.1	410	271 380	.4

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TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	GRAIN (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	3 396	.2	159	125 518	2.7
5091111	COAL (BITUMINOUS AND ANTHRACITE)	3 907	.2	591	329 892	1.2
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	2 796	.1	42	36 672	7.6
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	96 053	5.0	1 704	1 006 613	9.5
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	27 507		438	321 223	8.6
	FEEDS BOUGHT AND SOLD	59 484		1 385	766 798	7.8
	NOT REPORTED IN DETAIL	9 062		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	19 141	1.0	478	357 644	5.4
5099321	FERTILIZER, FERTILIZER MATERIALS	47 625	2.5	1 340	896 609	5.3
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	4 595	.2	726	497 618	.9
5099330	SEEDS	15 091	.8	1 216	767 727	2.0
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	2 620	.1	218	123 681	2.1
5099611	PETROLEUM PRODUCTS	12 844	.7	263	198 891	6.5
	LIQUEFIED PETROLEUM GASES	1 490		48	46 013	3.2
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	9 074		191	143 923	6.3
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	720		107	89 006	.8
	NOT REPORTED IN DETAIL	1 560		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	5 666	.3	435	290 037	2.0
5099800	COMMODITY CREDIT CORPORATION	56 908	3.0	2 297	1 403 229	4.1
	COMMODITIES, N.E.C.	4 831	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	21 208	1.1	1 676	1 145 125	1.9
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	157				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	14,538				
	SALES REPORTED BY COMMODITY LINE	92 065	100.0	127	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	159	.2	4	3 078	5.2
5044120	POULTRY	204	.2	3	3 476	5.9
5048100	FRESH FRUITS, VEGETABLES, BERRIES	687	.7	3	4 077	16.9
5051100	COTTON (RAW), INCLUDING LINTERS	438	.5	3	3 439	12.7
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	79 788	86.7	127	92 065	86.7
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	1 139	1.2	8	8 703	13.1
5059910	PEANUTS, UNROASTED	314	.3	3	1 156	27.2
5072210	HARDWARE	146	.2	5	4 013	3.6
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	311	.3	7	6 517	4.8
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 968	2.1	39	27 110	7.3
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	1 134		23	15 988	7.1
	FEEDS BOUGHT AND SOLD	597		23	16 830	3.5
	NOT REPORTED IN DETAIL	237		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	533	.6	21	14 167	3.8
5099321	FERTILIZER, FERTILIZER MATERIALS	1 374	1.5	28	27 483	5.0
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	258	.3	17	18 198	1.4
5099330	SEEDS	2 240	2.4	24	22 961	9.8
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	606	.7	15	11 578	5.2
5099611	PETROLEUM PRODUCTS	83	.1	6	6 560	1.3
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	70		4	5 014	1.4
	NOT REPORTED IN DETAIL	13		(NA)	(NA)	(NA)
5099800	COMMODITY CREDIT CORPORATION	319	.3	9	6 459	4.9
	COMMODITIES, N.E.C.	1 020	1.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	478	.5	25	17 964	2.7
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	109				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	14,312				
	SALES REPORTED BY COMMODITY LINE	63 897	100.0	87	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	57 387	89.8	87	63 897	89.8
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	33	.1	3	805	4.1
	CATTLE, CALVES	24		3	805	3.0
	NOT REPORTED IN DETAIL	9		(NA)	(NA)	(NA)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 696	2.7	19	16 229	10.5
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	644		8	7 014	9.2
	FEEDS BOUGHT AND SOLD	535		11	8 422	6.4
	NOT REPORTED IN DETAIL	517		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	122	.2	8	5 464	2.2

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TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	GRAIN (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5099321	FERTILIZER, FERTILIZER MATERIALS	636	1.0	18	18 085	3.5
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	388	.6	12	11 387	3.4
5099330	SEEDS	1 716	2.7	18	18 651	9.2
5099800	COMMODITY CREDIT CORPORATION	57	.1	6	8 069	.7
	COMMODITIES, N.E.C.	1 442	2.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	420	.7	15	12 747	3.3
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	612				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	52,749				
	SALES REPORTED BY COMMODITY LINE	316 208	100.0	491	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS	998	.3	11	8 405	11.9
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	272 277	86.1	491	316 208	86.1
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	980	.3	9	6 451	15.2
	CATTLE, CALVES	951		8	5 909	16.1
	NOT REPORTED IN DETAIL	29		(NA)	(NA)	(NA)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	504	.2	6	6 910	7.3
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	7 283	2.3	116	93 129	7.8
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	3 304		45	39 999	8.3
	FEEDS BOUGHT AND SOLD	3 357		81	66 030	5.1
	NOT REPORTED IN DETAIL	622		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	1 595	.5	42	38 472	4.1
5099321	FERTILIZER, FERTILIZER MATERIALS	8 316	2.6	112	100 007	8.3
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	688	.2	50	48 213	1.4
5099330	SEEDS	3 535	1.1	89	77 736	4.5
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	186	.1	17	13 067	1.4
5099611	PETROLEUM PRODUCTS	1 205	.4	30	29 200	4.1
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	831		18	19 803	4.2
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	126		19	19 917	.6
	NOT REPORTED IN DETAIL	248		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	392	.1	30	30 343	1.3
5099800	COMMODITY CREDIT CORPORATION	12 972	4.1	208	154 298	8.4
	COMMODITIES, N.E.C.	575	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4 702	1.5	170	137 743	3.4
	GRAIN (CONT.)					
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	636				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	39,612				
	SALES REPORTED BY COMMODITY LINE	310 773	100.0	557	(X)	(X)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	546	.2	3	1 933	28.2
5049980	MISCELLANEOUS FOOD PRODUCTS	1 500	.5	9	5 516	27.2
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	273 617	88.0	557	310 773	88.0
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	442	.1	3	2 501	17.7
	CATTLE, CALVES	442		3	2 501	17.7
5084940	ROPE, CORDAGE, TWINE	175	.1	35	24 192	.7
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	159	.1	18	11 113	1.4
5091111	COAL (BITUMINOUS AND ANTHRACITE)	435	.1	37	16 942	2.6
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	10 020	3.2	258	161 838	6.2
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	4 064		57	45 856	8.9
	FEEDS BOUGHT AND SOLD	5 283		211	123 265	4.3
	NOT REPORTED IN DETAIL	673		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	1 560	.5	66	43 654	3.6
5099321	FERTILIZER, FERTILIZER MATERIALS	5 065	1.6	187	123 027	4.1
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	1 108	.4	131	96 067	1.2
5099330	SEEDS	4 912	1.6	132	92 503	5.3
	SEED CORN	27		5	2 322	1.2
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY)	44		4	2 790	1.6
	FIELD SEED FOR FORAGE AND PASTURE	3 009		7	9 878	30.5
	NOT REPORTED IN DETAIL	1 832		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 150	.4	59	46 050	2.5
5099611	PETROLEUM PRODUCTS	2 104	.7	42	29 906	7.0
	LIQUEFIED PETROLEUM GASES	106		4	5 174	2.0
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	1 805		36	24 234	7.4
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	143		22	19 041	.8
	NOT REPORTED IN DETAIL	50		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	849	.3	101	61 015	1.4
5099800	COMMODITY CREDIT CORPORATION	3 499	1.1	247	159 547	2.2
	COMMODITIES, N.E.C.	836	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 796	.9	278	190 920	1.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	GRAIN (CONT.)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 215					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	158 660	100.0	187	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	145 744	91.9	187	158 660	91.9
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	585	.4	6	4 449	13.1
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	2 177	1.4	46	41 156	5.3
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES.	1 620		27	30 454	5.3
	FEEDS BOUGHT AND SOLD	422		26	20 058	2.1
	NOT REPORTED IN DETAIL.	135		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	266	.2	14	11 220	2.4
5099321	FERTILIZER, FERTILIZER MATERIALS.	1 576	1.0	26	30 465	5.2
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	505	.3	23	29 953	1.7
5099330	SEEDS	1 875	1.2	18	24 938	7.5
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	151	.1	7	5 562	2.7
5099611	PETROLEUM PRODUCTS.	421	.3	13	9 205	4.6
	LIQUEFIED PETROLEUM GASES	84		7	5 786	1.5
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	167		5	2 059	8.1
	OILS, GREASES, OTHER PETROLEUM PRODUCTS . .	41		4	1 805	2.3
	NOT REPORTED IN DETAIL.	129		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	103	.1	4	5 319	1.9
5099800	COMMODITY CREDIT CORPORATION.	543	.3	54	46 939	1.2
	COMMODITIES, N.E.C.	2 310	1.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 404	1.5	77	62 607	3.8
	LIVESTOCK, EXCEPT HORSES AND MULES (SIC 505 , PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 26					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	5 817	100.0	25	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	473	8.1	8	2 976	15.9
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	5 230	89.9	25	5 817	89.9
	CATTLE, CALVES.	3 700		21	4 040	91.6
	HOGS.	391		3	630	62.1
	NOT REPORTED IN DETAIL.	1 139		(NA)	(NA)	(NA)
	LIVESTOCK, EXCEPT HORSES AND MULES (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
	COMMODITIES, N.E.C.	106	1.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	8	.1	3	715	1.1
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 47					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	24 308	100.0	40	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	189	.8	13	4 138	4.6
5049980	MISCELLANEOUS FOOD PRODUCTS	120	.5	3	642	18.7
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	23 753	97.7	40	24 308	97.7
	CATTLE, CALVES.	13 439		37	18 080	74.3
	SHEEP, LAMBS.	92		3	6 207	1.5
	HOGS.	8 073		10	14 302	56.4
	NOT REPORTED IN DETAIL.	2 149		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	152	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	94	.4	5	2 849	3.3
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 420					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	462 373	100.0	385	(X)	(X)
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	458 805	99.2	385	462 373	99.2
	CATTLE, CALVES.	134 995		260	278 181	48.5
	SHEEP, LAMBS.	6 006		97	140 087	4.3
	HOGS.	272 531		269	358 995	75.9
	OTHER LIVESTOCK	905		9	11 537	7.8
	NOT REPORTED IN DETAIL.	44 368		(NA)	(NA)	(NA)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	392	.1	17	18 233	2.1
5099321	FERTILIZER, FERTILIZER MATERIALS.	240	.1	9	6 451	3.7
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	485	.1	15	27 027	1.8
	COMMODITIES, N.E.C.	1 542	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	909	.2	23	18 847	4.8
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 501					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 23,245					
	SALES REPORTED BY COMMODITY LINE.	574 157	100.0	453	(X)	(X)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	LIVESTOCK, EXCEPT HORSES AND MULES (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	10 974	1.9	38	51 468	21.3
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	554 562	96.6	453	574 157	96.6
	CATTLE, CALVES	153 534		253	326 871	47.0
	SHEEP, LAMBS	9 904		63	103 165	9.6
	HOGS	356 132		331	428 073	83.2
	OTHER LIVESTOCK	2 742		5	10 164	27.0
	NOT REPORTED IN DETAIL	32 250		(NA)	(NA)	(NA)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	357	.1	6	5 611	6.4
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	395	.1	3	3 736	10.6
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	3 419	.6	39	56 456	6.1
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	899		8	16 052	5.6
	FEEDS BOUGHT AND SOLD	2 269		22	29 271	7.8
	NOT REPORTED IN DETAIL	251		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	413	.1	10	8 861	4.7
5099321	FERTILIZER, FERTILIZER MATERIALS	836	.1	16	21 771	3.8
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	321	.1	13	13 957	2.3
	COMMODITIES, N.E.C.	1 463	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 417	.2	47	58 479	2.4
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	66				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	6,899				
	SALES REPORTED BY COMMODITY LINE	51 540	100.0	53	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	152	.3	3	2 168	7.0
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	50 402	97.8	53	51 540	97.8
	CATTLE, CALVES	22 230		38	39 103	56.8
	SHEEP, LAMBS	704		10	13 247	5.3
	HOGS	22 863		39	40 234	56.8
	NOT REPORTED IN DETAIL	4 605		(NA)	(NA)	(NA)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	325	.6	6	4 031	8.1
	FEEDS BOUGHT AND SOLD	297		4	2 730	10.9
	NOT REPORTED IN DETAIL	28		(NA)	(NA)	(NA)
5099321	FERTILIZER, FERTILIZER MATERIALS	315	.6	6	4 311	7.3
	COMMODITIES, N.E.C.	337	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	9	(Z)	4	2 972	.3
	LIVESTOCK, EXCEPT HORSES AND MULES (CONT.)					
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	54				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	5,871				
	SALES REPORTED BY COMMODITY LINE	53 337	100.0	42	(X)	(X)
5051100	COTTON (RAW), INCLUDING LINTERS	1 483	2.8	3	5 647	26.3
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	50 560	94.8	42	53 337	94.8
	CATTLE, CALVES	30 522		39	50 093	60.9
	SHEEP, LAMBS	1 356		4	6 521	20.8
	HOGS	14 491		26	31 236	46.4
	NOT REPORTED IN DETAIL	4 191		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 160	2.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	134	.3	6	10 145	1.3
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	58				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	20,751				
	SALES REPORTED BY COMMODITY LINE	75 626	100.0	41	(X)	(X)
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	75 211	99.5	41	75 626	99.5
	CATTLE, CALVES	44 656		30	67 380	66.3
	SHEEP, LAMBS	13 273		9	32 700	40.6
	HOGS	13 014		10	28 415	45.8
	NOT REPORTED IN DETAIL	4 268		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	415	.5	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	37				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	3,381				
	SALES REPORTED BY COMMODITY LINE	37 746	100.0	30	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	45	.1	3	3 895	1.2
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	36 725	97.3	30	37 746	97.3
	CATTLE, CALVES	29 819		25	33 256	89.7
	SHEEP, LAMBS	3 411		9	6 792	50.2
	HOGS	797		9	7 311	10.9
	NOT REPORTED IN DETAIL	2 698		(NA)	(NA)	(NA)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	88	.2	7	2 948	3.0
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	622	1.6	8	9 826	6.3
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	36	.1	3	2 298	1.6
	COMMODITIES, N.E.C.	223	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	7	(Z)	3	677	1.0

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	LIVESTOCK, EXCEPT HORSES AND MULES (CONT.)					
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 28					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 1,034					
	SALES REPORTED BY COMMODITY LINE.	32 004	100.0	25	(X)	(X)
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	25 003	78.1	25	32 004	78.1
	CATTLE, CALVES.	16 882		20	27 040	62.4
	SHEEP, LAMBS.	2 288		4	5 555	41.2
	HOGS.	2 627		4	5 463	48.1
	NOT REPORTED IN DETAIL.	3 206		(NA)	(NA)	(NA)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	4 957	15.5	3	11 108	44.6
	COMMODITIES, N.E.C.	1 808	5.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	236	.7	4	11 647	2.0
	MISCELLANEOUS FARM PRODUCTS (SIC 505 , PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 8					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	10 824	100.0	7	(X)	(X)
5059200	TOBACCO (LEAF).	6 116	56.5	4	6 162	99.3
	COMMODITIES, N.E.C.	4 548	42.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	160	1.5	3	3 383	4.7
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 26					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	11 010	100.0	21	(X)	(X)
5059100	HIDES, SKINS, PELTS	2 733	24.8	6	2 735	99.9
5059200	TOBACCO (LEAF).	5 171	47.0	7	5 171	100.0
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	3 085	28.0	8	3 104	99.4
	COMMODITIES, N.E.C.	21	.2	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 29					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 527					
	SALES REPORTED BY COMMODITY LINE.	12 301	100.0	25	(X)	(X)
	MISCELLANEOUS FARM PRODUCTS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5059100	HIDES, SKINS, PELTS	2 402	19.5	12	4 863	49.4
5059200	TOBACCO (LEAF).	1 843	15.0	4	1 981	93.0
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	4 558	37.1	12	5 133	88.8
	RAW WOOL.	4 385		12	5 133	85.4
	NOT REPORTED IN DETAIL.	173		(NA)	(NA)	(NA)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	3 068	24.9	4	3 081	99.6
	COMMODITIES, N.E.C.	408	3.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	22	.2	3	2 802	.8
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 45					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	20 283	100.0	29	(X)	(X)
5035330	FURS, RAW AND DRESSED	551	2.7	4	3 390	16.3
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	837	4.1	3	2 529	33.1
5059100	HIDES, SKINS, PELTS	2 063	10.2	14	6 060	34.0
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	13 497	66.5	22	17 584	76.8
	RAW WOOL.	13 411		19	17 262	77.7
	NOT REPORTED IN DETAIL.	86		(NA)	(NA)	(NA)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	2 172	10.7	6	2 358	92.1
5099321	FERTILIZER, FERTILIZER MATERIALS.	93	.5	3	4 119	2.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	131	.6	5	2 728	4.8
	COMMODITIES, N.E.C.	828	4.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	111	.5	4	4 193	2.6
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 105					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	96 792	100.0	80	(X)	(X)
5049970	NUTS (EDIBLE, UNSHELLED).	218	.2	3	1 221	17.9
5051100	COTTON (RAW), INCLUDING LINTERS	644	.7	6	5 017	12.8
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	407	.4	5	3 220	12.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	MISCELLANEOUS FARM PRODUCTS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5059200	TOBACCO (LEAF).	30 024	31.0	34	32 134	93.4
5059910	PEANUTS, UNROASTED.	59 243	61.2	41	64 321	92.1
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.).	404	.4	6	3 645	11.1
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	1 246	1.3	4	1 331	93.6
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	111	.1	5	4 831	2.3
5099321	FERTILIZER, FERTILIZER MATERIALS.	719	.7	8	6 980	10.3
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	247	.3	6	7 556	3.3
5099330	SEEDS	1 047	1.1	10	10 543	9.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	89	.1	3	1 848	4.8
5099800	COMMODITY CREDIT CORPORATION.	854	.9	10	27 766	3.1
	COMMODITIES, N.E.C.	351	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 188	1.2	24	31 495	3.8
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 21					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	21 685	100.0	16	(X)	(X)
5059200	TOBACCO (LEAF).	10 328	47.6	7	10 359	99.7
5059910	PEANUTS, UNROASTED.	8 134	37.5	5	9 790	83.1
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.).	930	4.3	4	3 033	30.7
5099321	FERTILIZER, FERTILIZER MATERIALS.	455	2.1	3	6 994	6.5
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	27	.1	3	5 630	.5
5099330	SEEDS	964	4.4	4	8 751	11.0
	COMMODITIES, N.E.C.	761	3.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	86	.4	4	6 866	1.3
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 59					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	50 981	100.0	43	(X)	(X)
5049970	NUTS (EDIBLE, UNSHELLED).	339	.7	7	15 408	2.2
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	363	.7	5	3 326	10.9
5059100	HIDES, SKINS, PELTS	1 678	3.3	7	13 519	12.4
	MISCELLANEOUS FARM PRODUCTS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	31 299	61.4	23	32 886	95.2
	RAW WOOL.	27 039		20	30 243	89.4
	WOOL TOPS, NOILS, OTHER	1 626		3	2 490	65.3
	NOT REPORTED IN DETAIL.	2 634		(NA)	(NA)	(NA)
5059910	PEANUTS, UNROASTED.	11 313	22.2	11	13 952	81.1
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.).	162	.3	4	4 114	3.9
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	2 095	4.1	7	5 081	41.2
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	680	1.3	8	8 770	7.8
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	94	.2	4	5 773	1.6
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	35	.1	3	1 974	1.8
5099330	SEEDS	1 121	2.2	6	5 860	19.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	392	.8	4	2 809	14.0
5099800	COMMODITY CREDIT CORPORATION.	394	.8	5	5 577	7.1
	COMMODITIES, N.E.C.	811	1.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	205	.4	7	6 520	3.1
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 21					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	9 572	100.0	17	(X)	(X)
5059100	HIDES, SKINS, PELTS	220	2.3	6	488	45.1
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	3 083	32.2	6	3 249	94.9
	RAW WOOL.	3 083		6	3 249	94.9
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	4 247	44.4	7	5 250	80.9
	COMMODITIES, N.E.C.	1 685	17.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	337	3.5	3	1 504	22.4
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 19					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) 2,091					
	SALES REPORTED BY COMMODITY LINE.	14 527	100.0	16	(X)	(X)
5059100	HIDES, SKINS, PELTS	405	2.8	4	1 303	31.1
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	2 717	18.7	7	3 432	79.2
	RAW WOOL.	2 637		7	3 432	76.8
	NOT REPORTED IN DETAIL.	80		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	MISCELLANEOUS FARM PRODUCTS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	9 890	68.1	8	10 617	93.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	713	4.9	3	2 051	34.8
	COMMODITIES, N.E.C.	769	5.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	33	.2	3	2 226	1.5
	FARM SUPPLIES (SIC 5099, PART)					
	NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)					
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 32					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 2,187					
	SALES REPORTED BY COMMODITY LINE.	6 647	100.0	21	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	133	2.0	3	478	27.8
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	143	2.2	3	809	17.7
5099321	FERTILIZER, FERTILIZER MATERIALS.	53	.8	3	581	9.1
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	489	7.4	4	2 114	23.1
5099330	SEEDS	3 284	49.4	11	4 452	73.8
	VEGETABLE SEEDS	441		3	1 781	24.8
	FLOWER SEEDS AND BULBS.	1 466		5	2 170	67.6
	NOT REPORTED IN DETAIL.	1 377		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 715	25.8	10	2 196	78.1
	COMMODITIES, N.E.C.	830	12.5	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 131					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 10,487					
	SALES REPORTED BY COMMODITY LINE.	51 543	100.0	94	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	7 089	13.8	50	25 807	27.5

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) 4)	Col. 1 as percent of col. 4 (5)
	FARM SUPPLIES (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5072210	HARDWARE.	169	.3	13	5 987	2.8
5084940	ROPE, CORDAGE, TWINE.	97	.2	6	2 286	4.2
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	131	.3	5	4 947	2.6
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	519	1.0	9	6 782	7.7
5091111	COAL (BITUMINOUS AND ANTHRACITE).	191	.4	14	8 123	2.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	65	.1	10	5 230	1.2
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	13 229	25.7	55	28 961	45.7
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES.	3 271		31	14 023	23.3
	FEEDS BOUGHT AND SOLD	5 398		33	16 226	33.3
	NOT REPORTED IN DETAIL.	4 560		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	1 073	2.1	36	14 338	7.5
5099321	FERTILIZER, FERTILIZER MATERIALS.	2 642	5.1	43	25 402	10.4
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	778	1.5	31	19 966	3.9
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	576		14	12 248	4.7
	INSECTICIDES, FUNGICIDES, PESTICIDES. . . .	86		6	4 660	1.8
	NOT REPORTED IN DETAIL.	116		(NA)	(NA)	(NA)
5099330	SEEDS	19 023	36.9	64	36 873	51.6
	SORGHUM SEED.	3 566		6	4 905	72.7
	SEED CORN	5 012		18	11 695	42.9
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY).	1 970		15	8 964	22.0
	FIELD SEED FOR FORAGE AND PASTURE	5 142		23	16 931	30.4
	FINE SEED FOR LAWN AND TURF	514		9	5 332	9.6
	VEGETABLE SEEDS	582		8	5 762	10.1
	FLOWER SEEDS AND BULBS.	610		3	2 057	29.7
	NOT REPORTED IN DETAIL.	1 627		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	5 092	9.9	21	12 452	40.9
5099611	PETROLEUM PRODUCTS.	63	.1	3	720	8.8
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	63		3	720	8.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	134	.3	4	5 698	2.4
5099800	COMMODITY CREDIT CORPORATION.	66	.1	9	5 213	1.3
	COMMODITIES, N.E.C.	870	1.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	312	.6	26	13 143	2.4
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 163					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 15,819					
	SALES REPORTED BY COMMODITY LINE.	66 688	100.0	121	(X)	(X)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	FARM SUPPLIES (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	203	.3	7	3 319	6.1
5044110	EGGS (FRESH, STORAGE)	726	1.1	15	4 473	16.2
5044120	POULTRY	217	.3	12	4 185	5.2
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	8 881	13.3	45	28 034	31.7
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	41	.1	3	2 164	1.9
5084940	ROPE, CORDAGE, TWINE	40	.1	9	6 169	.6
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	158	.2	6	6 051	2.6
5091111	COAL (BITUMINOUS AND ANTHRACITE)	84	.1	8	4 760	1.8
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	21 647	32.5	67	35 949	60.2
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	2 931		19	12 533	23.4
	FEEDS BOUGHT AND SOLD	8 725		42	22 127	39.4
	NOT REPORTED IN DETAIL	9 991		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	3 003	4.5	25	15 437	19.5
5099321	FERTILIZER, FERTILIZER MATERIALS	1 673	2.5	43	25 554	6.5
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	689	1.0	34	22 797	3.0
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	202		9	8 860	2.3
	INSECTICIDES, FUNGICIDES, PESTICIDES	272		8	5 467	5.0
	NOT REPORTED IN DETAIL	215		(NA)	(NA)	(NA)
5099330	SEEDS	27 310	41.0	83	49 224	55.5
	SORGHUM SEED	3 416		26	20 563	16.6
	SEED CORN	6 517		27	21 037	31.0
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY)	2 028		18	18 554	10.9
	FIELD SEED FOR FORAGE AND PASTURE	12 185		35	23 496	51.9
	FINE SEED FOR LAWN AND TURF	1 054		14	14 705	7.2
	VEGETABLE SEEDS	134		7	7 731	1.7
	NOT REPORTED IN DETAIL	1 976		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 044	1.6	12	9 248	11.3
5099611	PETROLEUM PRODUCTS	83	.1	5	1 958	4.2
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	82		5	1 958	4.2
	NOT REPORTED IN DETAIL	1		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	152	.2	16	11 008	1.4
5099800	COMMODITY CREDIT CORPORATION	113	.2	12	10 264	1.1
	COMMODITIES, N.E.C.	252	.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	372	.6	14	10 505	3.5
	FARM SUPPLIES (CONT.)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 36					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 1,826					
	SALES REPORTED BY COMMODITY LINE	16 958	100.0	29	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 594	9.4	9	8 287	19.2
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	3 913	23.1	16	9 081	43.1
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	743		5	3 679	20.2
	FEEDS BOUGHT AND SOLD	1 524		9	3 611	42.2
	NOT REPORTED IN DETAIL	1 646		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	1 796	10.6	7	6 891	26.1
5099321	FERTILIZER, FERTILIZER MATERIALS	234	1.4	8	6 128	3.8
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	768	4.5	4	4 331	17.7
5099330	SEEDS	6 860	40.5	17	10 681	64.2
	SORGHUM SEED	176		3	2 911	6.0
	SEED CORN	474		6	3 442	13.8
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY)	816		6	4 411	18.5
	FIELD SEED FOR FORAGE AND PASTURE	1 778		9	5 038	35.3
	FINE SEED FOR LAWN AND TURF	317		4	3 511	9.0
	VEGETABLE SEEDS	226		3	2 822	8.0
	NOT REPORTED IN DETAIL	3 073		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	75	.4	3	1 365	5.5
	COMMODITIES, N.E.C.	1 663	9.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	55	.3	3	2 466	2.2
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 30					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000) 777					
	SALES REPORTED BY COMMODITY LINE	7 340	100.0	22	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	142	1.9	4	960	14.8
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	713	9.7	6	2 100	34.0
5099321	FERTILIZER, FERTILIZER MATERIALS	330	4.5	4	3 783	8.7
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	627	8.5	4	3 783	16.6
5099330	SEEDS	4 048	55.1	17	6 493	62.3
	COMMODITIES, N.E.C.	1 302	17.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	178	2.4	4	2 620	6.8

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	FARM SUPPLIES (CONT.)					
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 65					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) 2,086					
	SALES REPORTED BY COMMODITY LINE.	27 292	100.0	54	(X)	(X)
5044110	EGGS (FRESH, STORAGE)	129	.5	3	936	13.8
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	2 448	9.0	15	8 890	27.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	5 490	20.1	25	11 167	49.2
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	327	1.2	9	4 366	7.5
5099321	FERTILIZER, FERTILIZER MATERIALS.	332	1.2	12	5 176	6.4
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	417	1.5	12	6 319	6.6
5099330	SEEDS	13 846	50.7	36	19 851	69.7
	SORGHUM SEED.	4 767		15	10 090	47.2
	SEED CORN	496		6	3 533	14.0
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY).	1 424		14	9 797	14.5
	FIELD SEED FOR FORAGE AND PASTURE	2 618		15	10 057	26.0
	FINE SEED FOR LAWN AND TURF	166		4	2 361	7.0
	VEGETABLE SEEDS	901		4	2 002	45.0
	NOT REPORTED IN DETAIL.	3 474		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	2 364	8.7	8	4 822	49.0
5099800	COMMODITY CREDIT CORPORATION.	333	1.2	9	4 733	7.0
	COMMODITIES, N.E.C.	1 174	4.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	432	1.6	9	4 163	10.4
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 68					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) 4,472					
	SALES REPORTED BY COMMODITY LINE.	46 976	100.0	54	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	2 594	5.5	12	8 619	30.1
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	50	.1	3	3 557	1.4
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	1 955	4.2	8	7 436	26.3
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES.	729		6	5 486	13.3
	FEEDS BOUGHT AND SOLD	1 216		6	5 144	23.6
	NOT REPORTED IN DETAIL.	10		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	588	1.3	6	3 591	16.4
	FARM SUPPLIES (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5099321	FERTILIZER, FERTILIZER MATERIALS.	430	.9	15	10 068	4.3
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	683	1.5	16	16 467	4.1
5099330	SEEDS	35 151	74.8	45	39 972	87.9
	SORGHUM SEED.	906		6	2 434	37.2
	SEED CORN	2 281		9	6 368	35.8
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY).	2 498		8	8 094	30.9
	FIELD SEED FOR FORAGE AND PASTURE	10 969		18	16 746	65.5
	FINE SEED FOR LAWN AND TURF	1 950		11	12 122	16.1
	VEGETABLE SEEDS	4 832		13	9 969	48.5
	NOT REPORTED IN DETAIL.	11 715		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	3 471	7.4	6	3 601	96.4
5099800	COMMODITY CREDIT CORPORATION.	56	.1	8	4 695	1.2
	COMMODITIES, N.E.C.	1 399	3.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	599	1.3	15	11 579	5.2
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 73					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) 3,751					
	SALES REPORTED BY COMMODITY LINE.	54 293	100.0	61	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	2 033	3.7	12	12 915	15.7
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	399	.7	3	7 849	5.1
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	476	.9	4	8 779	5.4
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	4 134	7.6	12	10 289	40.2
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	270	.5	8	13 505	2.0
5099321	FERTILIZER, FERTILIZER MATERIALS.	768	1.4	20	17 283	4.4
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	370	.7	17	15 513	2.4
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	171		14	10 138	1.7
	INSECTICIDES, FUNGICIDES, PESTICIDES. . . .	28		5	4 359	.6
	NOT REPORTED IN DETAIL.	171		(NA)	(NA)	(NA)
5099330	SEEDS	28 045	51.7	40	39 373	71.2
	SORGHUM SEED.	212		6	1 997	10.6
	SEED CORN	195		6	3 642	5.4
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY).	38		5	3 665	1.0
	FIELD SEED FOR FORAGE AND PASTURE	13 576		24	26 951	50.4
	FINE SEED FOR LAWN AND TURF	3 409		18	13 494	25.3
	VEGETABLE SEEDS	7 969		15	10 807	73.7
	NOT REPORTED IN DETAIL.	2 646		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	FARM SUPPLIES (CONT.)					
	PACIFIC DIVISION (CONT.)					
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	15 869	29.2	21	20 765	76.4
	COMMODITIES, N.E.C.	1 095	2.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	834	1.5	17	13 031	6.4
	OTHER PRODUCTS (SIC 5099, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	6				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	502	100.0	4	(X)	(X)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	502	100.0	4	502	100.0
	CUT FLOWERS, POTTED PLANTS	369		3	453	81.5
	NOT REPORTED IN DETAIL	133		(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	26				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	6 261	100.0	25	(X)	(X)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	5 981	95.5	25	6 261	95.5
	CUT FLOWERS, POTTED PLANTS	5 009		21	5 218	96.0
	ROOTS, NURSERY STOCK	126		3	509	24.8
	FLORISTS' SUPPLIES	79		3	467	16.9
	NOT REPORTED IN DETAIL	767		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	260	4.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	20	.3	3	65	30.8
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	15				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	6 976	100.0	13	(X)	(X)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	6 830	97.9	13	6 976	97.9
	CUT FLOWERS, POTTED PLANTS	4 684		9	5 304	88.3
	FLORISTS' SUPPLIES	619		6	3 037	20.4
	NOT REPORTED IN DETAIL	1 527		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	146	2.1	(NA)	(NA)	(NA)
	OTHER PRODUCTS (CONT.)					
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	7				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	1 739	100.0	7	(X)	(X)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	1 739	100.0	7	1 739	100.0
	CUT FLOWERS, POTTED PLANTS	1 645		7	1 739	94.6
	FLORISTS' SUPPLIES	93		3	584	15.9
	NOT REPORTED IN DETAIL	1		(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	22				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	943				
	SALES REPORTED BY COMMODITY LINE	5 945	100.0	19	(X)	(X)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	5 924	99.6	19	5 945	99.6
	CUT FLOWERS, POTTED PLANTS	4 657		17	5 865	79.4
	FLORISTS' SUPPLIES	1 182		8	3 669	32.2
	NOT REPORTED IN DETAIL	85		(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	21	.4	3	177	11.9
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	7				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	1 772	100.0	6	(X)	(X)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	1 772	100.0	6	1 772	100.0
	CUT FLOWERS, POTTED PLANTS	1 361		5	1 760	77.3
	FLORISTS' SUPPLIES	409		4	1 167	35.0
	NOT REPORTED IN DETAIL	2		(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	8				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	0				
	SALES REPORTED BY COMMODITY LINE	714	100.0	8	(X)	(X)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	714	100.0	8	714	100.0
	CUT FLOWERS, POTTED PLANTS	392		5	435	90.1
	NOT REPORTED IN DETAIL	322		(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	8				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	2 820	100.0	7	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5B. **Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963**—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	OTHER PRODUCTS (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	2 811	99.7	7	2 820	99.7
	CUT FLOWERS, POTTED PLANTS.	2 383		5	2 729	87.3
	NOT REPORTED IN DETAIL.	428		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	9	.3	(NA)	(NA)	(NA)
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS. (NUMBER)	61				
	SALES NOT REPORTED BY COMMODITY LINE. ($1,000)	982				
	SALES REPORTED BY COMMODITY LINE.	19 335	100.0	56	(X)	(X)
	OTHER PRODUCTS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	19 146	99.0	56	19 335	99.0
	CUT FLOWERS, POTTED PLANTS.	13 762		45	15 426	89.2
	ROOTS, NURSERY STOCK.	1 957		5	2 664	73.5
	FLORISTS' SUPPLIES.	745		11	2 943	25.3
	NOT REPORTED IN DETAIL.	2 682		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	158	.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	31	.2	3	228	13.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6A. Metals Service Centers and Metals Sales Offices—United States and Geographic Divisions, by Kind Business 1963

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	METALS SERVICE CENTERS (SIC 5091, PART)					
	UNITED STATES					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 2,346					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 88 872					
	SALES REPORTED BY COMMODITY LINE.	4 899 063	100.0	2 177	(X)	(X)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . . .	202 837	4.1	210	699 831	29.0
5091212	IRON AND STEEL PRODUCTS (FLAT).	972 056	19.8	1 092	3 033 163	32.0
	PLATES.	142 150		480	1 932 131	7.4
	STRIP (HOT-, COLD-ROLLED).	111 381		413	1 046 122	10.6
	SHEETS (COLD-ROLLED).	218 665		496	2 117 805	10.3
	SHEETS (HOT-ROLLED)	151 262		563	2 083 268	7.3
	BLACK PLATE	11 560		95	212 044	5.5
	SHEETS (GALVANIZED, OTHERWISE COATED) . . .	112 637		482	1 983 064	5.7
	TINPLATE, TERNEPLATE.	17 612		87	387 105	4.5
	FABRICATED AND STRUCTURAL PLATE PRODUCTS. .	29 345		101	154 639	19.0
	OTHER FLAT IRON, STEEL PRODUCTS	47 627		195	1 216 425	3.9
	NOT REPORTED IN DETAIL.	129 817		(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	178 739	3.6	662	1 940 351	9.2
	WIRE--PLAIN, COATED, BARBED, TWISTED. . . .	43 190		241	839 632	5.1
	NAILS AND STAPLES (INCL. TACKS AND BRADS) .	32 810		206	583 490	5.6
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	17 096		141	371 699	4.6
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES.	32 849		192	348 276	9.4
	REINFORCEMENT MESH (WELDED AND WOVEN) . . .	20 150		256	1 225 752	1.6
	NOT REPORTED IN DETAIL.	32 644		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	674 959	13.8	877	2 892 984	23.3
	RAILS, TIE PLATES, RAIL JOINTS, TRACK SPIKES, AXLES, WHEELS.	21 227		59	232 040	9.1
	BARS (EXC. REINFORCEMENT BARS), BAR-SIZE SHAPES, HOT-ROLLED	178 873		520	2 151 969	8.3
	BARS, BAR-SIZE SHAPES, COLD-FINISHED. . . .	112 702		424	1 928 487	5.8
	CONCRETE REINFORCEMENT BARS	77 019		338	1 428 382	5.4
	TOOL STEEL BARS	21 741		162	1 131 072	1.9
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES). .	134 090		461	1 713 819	7.8
	PILING, BEARING PILES	7 960		20	96 531	8.2
	STEEL CONTAINERS (INC. CANS, PAILS, ETC.) .	18 604		16	45 320	41.1
	OTHER FINISHED PRODUCTS	29 102		154	471 448	6.2
	NOT REPORTED IN DETAIL.	73 641		(NA)	(NA)	(NA)
5091215	CAST IRON-SOIL PIPE, TUBING	16 562	.3	102	190 845	8.7
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	468 325	9.6	717	2 566 872	18.2
	TUBING (MECHANICAL AND PRESSURE).	180 718		389	1 943 912	9.3
	STANDARD STEEL PIPE	142 633		369	1 513 756	9.4
	NOT REPORTED IN DETAIL.	144 974		(NA)	(NA)	(NA)
5091217	OTHER CARBON STEEL PRODUCTS	39 104	.8	168	658 826	5.9
5091218	ALLOY STEEL	191 382	3.9	361	1 813 563	10.6
	BARS, HOT-ROLLED OR COLD-FINISHED	98 300		243	1 583 385	6.2
	TOOL STEEL BARS	40 097		120	520 198	7.7
	PIPE AND TUBING	22 483		64	223 056	10.1
	OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP)	29 141		164	1 322 580	2.2
	NOT REPORTED IN DETAIL.	1 361		(NA)	(NA)	(NA)
	METALS SERVICE CENTERS (SIC 5091, PART)					
	UNITED STATES (CONT.)					
5091219	STAINLESS STEEL	452 426	9.2	538	2 692 175	16.8
	PLATES.	38 917		183	1 446 775	2.7
	STRIP	62 917		156	850 832	7.4
	SHEETS.	130 240		344	2 102 335	6.2
	BARS, BAR-SIZE SHAPES	87 323		293	1 928 737	4.5
	OTHER STAINLESS STEEL	81 154		253	1 754 995	4.6
	NOT REPORTED IN DETAIL.	51 875		(NA)	(NA)	(NA)
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS .	98 806	2.0	58	281 417	35.1
5091312	OTHER COPPER AND BRASS MILL PRODUCTS. . . .	429 464	8.8	449	1 584 537	27.1
	FLAT PRODUCTS (SHEET, STRIP, PLATE)	149 478		288	1 122 311	13.3
	TUBULAR PRODUCTS (PIPES, TUBES)	110 794		203	880 341	12.6
	ROD NONELECTRICAL WIRE, EXTRUDED SHAPES . .	113 534		208	852 345	13.3
	NOT REPORTED IN DETAIL.	55 658		(NA)	(NA)	(NA)
5091313	ALUMINUM SHAPES, FORMS, ETC..	378 127	7.7	646	2 758 245	13.7
	PLATE (.250 INCH AND OVER).	45 777		238	1 391 838	3.3
	SHEET AND COIL (.006 INCH TO .249 INCH) . .	152 725		421	2 102 047	7.3
	ROD, BAR, AND WIRE--ROLLED OR EXTRUDED (ROUNDS, HEXES, SQUARES AND RECTANGLES). .	52 877		304	1 792 802	2.9
	PIPE AND TUBING (INC. HOLLOW BAR, SQUARE AND RECTANGULAR TUBING)	18 937		244	1 712 763	1.1
	EXTRUDED SHAPES	46 761		265	1 165 289	4.0
	FOILS	4 600		28	71 353	6.4
	NOT REPORTED IN DETAIL.	56 450		(NA)	(NA)	(NA)
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES . . .	248 665	5.1	225	1 064 484	23.4
	MAGNESIUM	13 059		44	210 534	6.2
	NICKEL.	39 112		51	317 833	12.3
	TIN, LEAD, ZINC, ETC.	143 343		75	299 165	47.9
	METALLIC ORES, CONCENTRATES	21 388		49	307 506	7.0
	NOT REPORTED IN DETAIL.	31 763		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	537 423	11.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	10 188	.2	136	371 345	2.7
	METALS SALES OFFICES (SIC 5091, PART)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 5,196					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 1,053,897					
	SALES REPORTED BY COMMODITY LINE.	18 692 843	100.0	3 917	(X)	(X)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . . .	1 079 805	5.8	629	8 670 184	12.5
	SHEET BARS, TIN PLATE BARS.	28 067		38	258 461	10.9
	WIRE RODS	179 997		192	4 953 656	3.6
	ROUGH CASTINGS, FOUNDRY PRODUCTS.	82 001		99	1 248 687	6.6
	FORGINGS.	59 160		96	3 287 335	1.8
	PIG IRON, FERRO ALLOYS.	208 206		86	3 003 208	6.9
	OTHER SEMI-FINISHED IRON, STEEL PRODUCTS. .	178 729		151	5 529 596	3.2
	NOT REPORTED IN DETAIL.	343 645		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6A. Metals Service Centers and Metals Sales Offices—United States and Geographic Divisions, by Kind Business 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	METALS SALES OFFICES (CONT.)					
	UNITED STATES (CONT.)					
5091212	IRON AND STEEL PRODUCTS (FLAT)	5 270 536	28.2	1 175	10 241 091	51.5
	PLATES	609 719		421	7 822 566	7.8
	STRIP (HOT-, COLD-ROLLED)	274 102		386	7 474 768	3.7
	SHEETS (COLD-ROLLED)	1 434 500		397	7 857 656	18.3
	SHEETS (HOT-ROLLED)	811 124		439	7 943 500	10.2
	BLACK PLATE	66 194		167	5 338 526	1.2
	SHEETS (GALVANIZED, OTHERWISE COATED)	590 984		376	7 884 072	7.5
	TINPLATE, TERNEPLATE	897 162		218	6 766 190	13.3
	FABRICATED AND STRUCTURAL PLATE PRODUCTS	220 704		134	3 250 986	6.8
	OTHER FLAT IRON, STEEL PRODUCTS	104 794		175	1 950 741	5.4
	NOT REPORTED IN DETAIL	261 253		(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	801 948	4.3	982	6 643 076	12.1
	WIRE--PLAIN, COATED, BARBED, TWISTED	343 234		430	5 591 199	6.1
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	86 395		269	4 301 151	2.0
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	76 019		241	2 691 238	2.8
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES	134 871		229	3 327 306	4.1
	REINFORCEMENT MESH (WELDED AND WOVEN)	76 493		220	2 043 749	3.7
	NOT REPORTED IN DETAIL	84 936		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	3 574 929	19.1	1 277	11 348 394	31.5
	RAILS, TIE PLATES, RAIL JOINTS, TRACK SPIKES, AXLES, WHEELS	178 294		192	5 999 313	3.0
	BARS (EXC. REINFORCEMENT BARS), BAR-SIZE SHAPES, HOT-ROLLED	651 684		383	7 512 844	8.7
	BARS, BAR-SIZE SHAPES, COLD-FINISHED	144 420		282	5 315 772	2.7
	CONCRETE REINFORCEMENT BARS	245 699		326	6 398 710	3.8
	TOOL STEEL BARS	10 099		91	274 191	3.7
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES)	502 534		394	6 394 768	7.9
	PILING, BEARING PILES	51 123		73	3 937 573	1.3
	STEEL CONTAINERS (INC. CANS, PAILS, ETC.)	1 132 486		98	1 771 182	63.9
	OTHER FINISHED PRODUCTS	150 353		230	2 796 863	5.4
	NOT REPORTED IN DETAIL	508 237		(NA)	(NA)	(NA)
5091215	CAST IRON-SOIL PIPE, TUBING	36 740	.2	47	203 845	18.0
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	1 433 767	7.7	952	6 839 617	21.0
	TUBING (MECHANICAL AND PRESSURE)	418 686		426	4 154 857	10.1
	STANDARD STEEL PIPE	738 407		354	5 201 265	14.2
	NOT REPORTED IN DETAIL	276 674		(NA)	(NA)	(NA)
5091217	OTHER CARBON STEEL PRODUCTS	67 999	.4	215	1 939 606	3.5
5091218	ALLOY STEEL	832 291	4.5	576	8 878 719	9.4
	BARS, HOT-ROLLED OR COLD-FINISHED	270 431		287	6 960 404	3.9
	TOOL STEEL BARS	69 703		120	1 939 656	3.6
	PIPE AND TUBING	119 858		143	1 535 327	7.8
	OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP)	347 670		371	7 724 622	4.5
	NOT REPORTED IN DETAIL	24 629		(NA)	(NA)	(NA)
5091219	STAINLESS STEEL	558 394	3.0	495	5 268 440	10.6
	PLATES	67 884		165	3 314 871	2.0
	STRIP	138 557		186	3 597 920	3.9
	SHEETS	115 714		228	3 755 086	3.1
	BARS, BAR-SIZE SHAPES	78 562		183	2 703 945	2.9
	OTHER STAINLESS STEEL	133 478		318	3 949 107	3.4
	NOT REPORTED IN DETAIL	24 199		(NA)	(NA)	(NA)
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	75 395	.4	142	1 175 404	6.4
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	973 246	5.2	405	2 040 273	47.7
	FLAT PRODUCTS (SHEET, STRIP, PLATE)	183 824		197	951 538	19.3
	TUBULAR PRODUCTS (PIPES, TUBES)	168 040		202	837 012	20.1
	ROD NONELECTRICAL WIRE, EXTRUDED SHAPES	194 597		171	1 123 422	17.3
	NOT REPORTED IN DETAIL	426 785		(NA)	(NA)	(NA)
5091313	ALUMINUM SHAPES, FORMS, ETC.	1 700 039	9.1	623	2 766 909	61.4
	PLATE (.250 INCH AND OVER)	161 370		205	1 624 714	9.9
	SHEET AND COIL (.006 INCH TO .249 INCH)	541 691		315	1 983 820	27.3
	ROD, BAR, AND WIRE--ROLLED OR EXTRUDED (ROUNDS, HEXES, SQUARES AND RECTANGLES)	211 330		221	1 786 830	11.8
	PIPE AND TUBING (INC. HOLLOW BAR, SQUARE AND RECTANGULAR TUBING)	90 000		240	1 520 132	5.9
	EXTRUDED SHAPES	206 022		255	1 663 435	12.4
	FOILS	203 233		167	1 458 779	13.9
	NOT REPORTED IN DETAIL	286 393		(NA)	(NA)	(NA)
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	1 205 707	6.5	418	3 986 999	30.2
	MAGNESIUM	7 278		23	102 510	7.1
	NICKEL	226 144		56	359 240	63.0
	TIN, LEAD, ZINC, ETC.	507 351		77	1 190 651	42.6
	METALLIC ORES, CONCENTRATES	144 544		60	1 524 821	9.5
	NOT REPORTED IN DETAIL	320 390		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 022 404	5.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	59 643	.3	314	2 852 797	2.1

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6A. Metals Service Centers and Metals Sales Offices—United States and Geographic Divisions, by Kind Business 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	METALS SERVICE CENTERS (SIC 5091, PART)					
	NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 146					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 3,601					
	SALES REPORTED BY COMMODITY LINE.	281 732	100.0	138	(X)	(X)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . . .	2 671	.9	13	39 356	6.8
5091212	IRON AND STEEL PRODUCTS (FLAT).	44 774	15.9	62	126 623	35.4
	PLATES.	6 356		29	58 031	11.0
	STRIP (HOT-, COLD-ROLLED).	11 623		37	71 061	16.4
	SHEETS (COLD-ROLLED).	7 616		38	89 087	8.5
	SHEETS (HOT-ROLLED)	5 822		41	87 855	6.6
	BLACK PLATE	1 227		11	18 427	6.7
	SHEETS (GALVANIZED, OTHERWISE COATED) . . .	4 002		37	84 042	4.8
	TINPLATE, TERNEPLATE.	947		12	24 317	3.9
	FABRICATED AND STRUCTURAL PLATE PRODUCTS. .	190		3	1 357	14.0
	OTHER FLAT IRON, STEEL PRODUCTS	2 029		15	50 811	4.0
	NOT REPORTED IN DETAIL.	4 962		(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	13 548	4.8	37	65 777	20.6
	WIRE--PLAIN, COATED, BARBED, TWISTED. . . .	5 611		15	25 497	22.0
	NAILS AND STAPLES (INCL. TACKS AND BRADS) .	813		4	2 785	29.2
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES.	1 440		7	5 313	27.1
	REINFORCEMENT MESH (WELDED AND WOVEN) . . .	738		13	29 834	2.5
	NOT REPORTED IN DETAIL.	4 946		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	34 377	12.2	57	120 532	28.5
	BARS (EXC. REINFORCEMENT BARS), BAR-SIZE SHAPES, HOT-ROLLED	7 853		38	81 531	9.6
	BARS, BAR-SIZE SHAPES, COLD-FINISHED. . . .	8 185		37	89 671	9.1
	CONCRETE REINFORCEMENT BARS	2 431		23	46 593	5.2
	TOOL STEEL BARS	2 982		18	55 904	5.3
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES). .	9 020		32	64 765	13.9
	OTHER FINISHED PRODUCTS	1 324		14	32 522	4.1
	NOT REPORTED IN DETAIL.	2 582		(NA)	(NA)	(NA)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	9 638	3.4	30	79 725	12.1
	TUBING (MECHANICAL AND PRESSURE).	4 961		21	68 463	7.2
	STANDARD STEEL PIPE	2 483		11	24 913	10.0
	NOT REPORTED IN DETAIL.	2 194		(NA)	(NA)	(NA)
5091217	OTHER CARBON STEEL PRODUCTS	5 153	1.8	13	27 995	18.4
5091218	ALLOY STEEL	15 222	5.4	25	71 074	21.4
	BARS, HOT-ROLLED OR COLD-FINISHED	6 343		18	54 703	11.6
	TOOL STEEL BARS	7 525		12	33 197	22.7
	OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP)	1 347		11	43 562	3.1
	NOT REPORTED IN DETAIL.	7		(NA)	(NA)	(NA)

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) 4)	Col. 1 as percent of col. 4 (5)
	METALS SERVICE CENTERS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)					
5091219	STAINLESS STEEL	55 086	19.6	45	170 154	32.4
	PLATES.	5 603		17	86 511	6.5
	STRIP	5 641		17	75 078	7.5
	SHEETS.	12 804		29	126 963	10.1
	BARS, BAR-SIZE SHAPES	17 501		30	117 352	14.9
	OTHER STAINLESS STEEL	9 183		27	112 383	8.2
	NOT REPORTED IN DETAIL.	4 354		(NA)	(NA)	(NA)
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS .	1 395	.5	7	19 705	7.1
5091312	OTHER COPPER AND BRASS MILL PRODUCTS. . . .	40 418	14.3	36	116 531	34.7
	FLAT PRODUCTS (SHEET, STRIP, PLATE)	17 919		27	92 594	19.4
	TUBULAR PRODUCTS (PIPES, TUBES)	6 080		14	54 597	11.1
	ROD NONELECTRICAL WIRE, EXTRUDED SHAPES . .	13 737		20	64 874	21.2
	NOT REPORTED IN DETAIL.	2 682		(NA)	(NA)	(NA)
5091313	ALUMINUM SHAPES, FORMS, ETC..	28 749	10.2	51	136 520	21.1
	PLATE (.250 INCH AND OVER).	4 205		20	45 883	9.2
	SHEET AND COIL (.006 INCH TO .249 INCH) . .	11 091		36	99 181	11.2
	ROD, BAR, AND WIRE--ROLLED OR EXTRUDED (ROUNDS, HEXES, SQUARES AND RECTANGLES). .	6 194		27	80 531	7.7
	PIPE AND TUBING (INC. HOLLOW BAR, SQUARE AND RECTANGULAR TUBING)	1 674		15	60 233	2.8
	EXTRUDED SHAPES	1 332		22	62 719	2.1
	FOILS	441		3	17 016	2.6
	NOT REPORTED IN DETAIL.	3 812		(NA)	(NA)	(NA)
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES . . .	12 809	4.5	21	57 928	22.1
	NICKEL.	4 612		5	16 762	27.5
	TIN, LEAD, ZINC, ETC.	6 486		9	18 464	35.1
	METALLIC ORES, CONCENTRATES	1 272		4	15 176	8.4
	NOT REPORTED IN DETAIL.	439		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	17 730	6.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	162	.1	6	14 174	1.1
	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 468					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . .($1,000) 17,415					
	SALES REPORTED BY COMMODITY LINE.	1 100 000	100.0	437	(X)	(X)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . . .	59 404	5.4	45	199 899	29.7
5091212	IRON AND STEEL PRODUCTS (FLAT).	197 250	17.9	200	495 959	39.8
	PLATES.	26 832		88	245 102	10.9
	STRIP (HOT-, COLD-ROLLED).	17 575		74	163 792	10.7
	SHEETS (COLD-ROLLED).	42 272		93	259 801	16.3
	SHEETS (HOT-ROLLED)	25 060		96	241 382	10.4
	BLACK PLATE	2 422		22	32 405	7.5
	SHEETS (GALVANIZED, OTHERWISE COATED) . . .	23 951		82	250 504	9.6
	TINPLATE, TERNEPLATE.	8 194		20	38 523	21.3
	FABRICATED AND STRUCTURAL PLATE PRODUCTS. .	8 400		21	42 703	19.7
	OTHER FLAT IRON, STEEL PRODUCTS	4 780		28	114 056	4.2
	NOT REPORTED IN DETAIL.	37 764		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6A. Metals Service Centers and Metals Sales Offices—United States and Geographic Divisions, by Kind Business 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	METALS SERVICE CENTERS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	31 641	2.9	101	259 059	12.2
	WIRE--PLAIN, COATED, BARBED, TWISTED	10 662		38	139 673	7.6
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	6 065		26	48 050	12.6
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	1 107		12	17 481	6.3
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES	4 954		21	29 007	17.1
	REINFORCEMENT MESH (WELDED AND WOVEN)	3 318		32	123 769	2.7
	NOT REPORTED IN DETAIL	5 535		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	135 279	12.3	159	457 803	29.5
	RAILS, TIE PLATES, RAIL JOINTS, TRACK SPIKES, AXLES, WHEELS	6 302		18	67 169	9.4
	BARS (EXC. REINFORCEMENT BARS), BAR-SIZE SHAPES, HOT-ROLLED	42 510		88	272 225	15.6
	BARS, BAR-SIZE SHAPES, COLD-FINISHED	20 202		72	260 311	7.8
	CONCRETE REINFORCEMENT BARS	12 858		50	117 999	10.9
	TOOL STEEL BARS	4 465		44	193 190	2.3
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES)	24 800		84	207 169	12.0
	PILING, BEARING PILES	1 713		5	14 036	12.2
	STEEL CONTAINERS (INC. CANS, PAILS, ETC.)	7 589		3	7 953	95.4
	OTHER FINISHED PRODUCTS	3 552		27	93 350	3.8
	NOT REPORTED IN DETAIL	11 288		(NA)	(NA)	(NA)
5091215	CAST IRON-SOIL PIPE, TUBING	854	.1	12	26 754	3.2
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	93 063	8.5	112	412 637	22.6
	TUBING (MECHANICAL AND PRESSURE)	42 005		75	318 728	13.2
	STANDARD STEEL PIPE	25 860		43	118 317	21.9
	NOT REPORTED IN DETAIL	25 198		(NA)	(NA)	(NA)
5091217	OTHER CARBON STEEL PRODUCTS	3 584	.3	22	84 514	4.2
5091218	ALLOY STEEL	37 660	3.4	72	266 445	14.1
	BARS, HOT-ROLLED OR COLD-FINISHED	18 129		47	222 826	8.1
	TOOL STEEL BARS	6 519		20	66 960	9.7
	PIPE AND TUBING	7 851		10	36 938	21.3
	OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP)	4 497		22	125 220	3.6
	NOT REPORTED IN DETAIL	664		(NA)	(NA)	(NA)
5091219	STAINLESS STEEL	124 838	11.3	123	477 193	26.2
	PLATES	7 642		38	182 480	4.2
	STRIP	12 775		34	189 084	6.8
	SHEETS	34 781		74	339 348	10.2
	BARS, BAR-SIZE SHAPES	20 836		64	324 954	6.4
	OTHER STAINLESS STEEL	26 090		61	291 900	8.9
	NOT REPORTED IN DETAIL	22 714		(NA)	(NA)	(NA)
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	88 788	8.1	13	127 440	69.7
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	107 960	9.8	85	321 036	33.6
	FLAT PRODUCTS (SHEET, STRIP, PLATE)	42 499		54	172 803	24.6
	TUBULAR PRODUCTS (PIPES, TUBES)	22 367		37	128 570	17.4
	ROD NONELECTRICAL WIRE, EXTRUDED SHAPES	25 138		38	172 967	14.5
	NOT REPORTED IN DETAIL	17 956		(NA)	(NA)	(NA)
	METALS SERVICE CENTERS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)					
5091313	ALUMINUM SHAPES, FORMS, ETC.	92 633	8.4	123	469 427	19.7
	PLATE (.250 INCH AND OVER)	10 988		43	163 395	6.7
	SHEET AND COIL (.006 INCH TO .249 INCH)	32 171		74	274 511	11.7
	ROD, BAR, AND WIRE--ROLLED OR EXTRUDED (ROUNDS, HEXES, SQUARES AND RECTANGLES)	18 445		51	255 777	7.2
	PIPE AND TUBING (INC. HOLLOW BAR, SQUARE AND RECTANGULAR TUBING)	4 859		48	238 234	2.0
	EXTRUDED SHAPES	10 406		42	189 423	5.5
	FOILS	2 401		5	19 265	12.5
	NOT REPORTED IN DETAIL	13 363		(NA)	(NA)	(NA)
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	46 313	4.2	41	200 632	23.1
	MAGNESIUM	6 610		9	49 062	13.5
	NICKEL	14 466		12	62 694	23.1
	TIN, LEAD, ZINC, ETC.	2 175		11	9 141	23.8
	METALLIC ORES, CONCENTRATES	5 770		10	65 955	8.7
	NOT REPORTED IN DETAIL	17 292		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	78 734	7.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 999	.2	22	61 583	3.2
	EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	584				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	24 509				
	SALES REPORTED BY COMMODITY LINE	1 611 523	100.0	549	(X)	(X)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	83 412	5.2	59	235 235	35.5
	SHEET BARS, TIN PLATE BARS	4 298		8	33 330	12.9
	WIRE RODS	1 850		14	20 490	9.0
	ROUGH CASTINGS, FOUNDRY PRODUCTS	379		3	8 775	4.3
	FORGINGS	658		11	17 979	3.7
	PIG IRON, FERRO ALLOYS	33 711		6	60 972	55.3
	OTHER SEMI-FINISHED IRON, STEEL PRODUCTS	6 872		13	87 196	7.9
	NOT REPORTED IN DETAIL	35 644		(NA)	(NA)	(NA)
5091212	IRON AND STEEL PRODUCTS (FLAT)	438 881	27.2	298	1 078 914	40.7
	PLATES	49 214		122	687 213	7.2
	STRIP (HOT-, COLD-ROLLED)	63 444		116	455 706	13.9
	SHEETS (COLD-ROLLED)	133 553		168	858 872	15.5
	SHEETS (HOT-ROLLED)	86 710		168	801 593	10.8
	BLACK PLATE	5 189		24	86 231	6.0
	SHEETS (GALVANIZED, OTHERWISE COATED)	30 552		106	688 214	4.4
	TINPLATE, TERNEPLATE	7 736		35	226 956	3.4
	FABRICATED AND STRUCTURAL PLATE PRODUCTS	7 226		23	39 331	18.4
	OTHER FLAT IRON, STEEL PRODUCTS	18 527		52	501 662	3.7
	NOT REPORTED IN DETAIL	36 730		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6A. Metals Service Centers and Metals Sales Offices—United States and Geographic Divisions, by Kind Business 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	METALS SERVICE CENTERS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	36 950	2.3	119	617 197	6.0
	WIRE--PLAIN, COATED, BARBED, TWISTED	8 703		42	249 542	3.5
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	5 870		26	119 705	4.9
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	1 183		12	16 010	7.4
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES	3 464		29	73 416	4.7
	REINFORCEMENT MESH (WELDED AND WOVEN)	9 976		41	383 090	2.6
	NOT REPORTED IN DETAIL	7 754		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	239 879	14.9	195	948 579	25.3
	RAILS, TIE PLATES, RAIL JOINTS, TRACK SPIKES, AXLES, WHEELS	7 957		9	58 448	13.6
	BARS (EXC. REINFORCEMENT BARS), BAR-SIZE SHAPES, HOT-ROLLED	66 410		119	777 507	8.5
	BARS, BAR-SIZE SHAPES, COLD-FINISHED	57 235		104	775 485	7.4
	CONCRETE REINFORCEMENT BARS	31 084		64	495 542	6.3
	TOOL STEEL BARS	11 358		44	462 795	2.5
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES)	36 122		91	607 007	6.0
	PILING, BEARING PILES	1 424		3	16 197	8.8
	STEEL CONTAINERS (INC. CANS, PAILS, ETC.)	6 715		3	7 267	92.4
	OTHER FINISHED PRODUCTS	6 464		27	183 534	3.5
	NOT REPORTED IN DETAIL	15 110		(NA)	(NA)	(NA)
5091215	CAST IRON-SOIL PIPE, TUBING	4 111	.3	10	14 635	28.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	102 739	6.4	119	751 225	13.7
	TUBING (MECHANICAL AND PRESSURE)	68 867		79	682 792	10.1
	STANDARD STEEL PIPE	21 112		57	515 908	4.1
	NOT REPORTED IN DETAIL	12 760		(NA)	(NA)	(NA)
5091217	OTHER CARBON STEEL PRODUCTS	14 185	.9	35	190 506	7.4
5091218	ALLOY STEEL	87 316	5.4	95	698 929	12.5
	BARS, HOT-ROLLED OR COLD-FINISHED	50 042		74	643 228	7.8
	TOOL STEEL BARS	17 885		32	230 363	7.8
	PIPE AND TUBING	5 952		14	83 747	7.1
	OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP)	13 303		47	589 851	2.3
	NOT REPORTED IN DETAIL	134		(NA)	(NA)	(NA)
5091219	STAINLESS STEEL	118 383	7.3	108	927 744	12.8
	PLATES	8 363		35	563 223	1.5
	STRIP	33 501		47	370 983	9.0
	SHEETS	37 747		73	783 159	4.8
	BARS, BAR-SIZE SHAPES	24 047		68	780 354	3.1
	OTHER STAINLESS STEEL	13 474		57	711 245	1.9
	NOT REPORTED IN DETAIL	1 251		(NA)	(NA)	(NA)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	151 863	9.4	91	493 402	30.8
	FLAT PRODUCTS (SHEET, STRIP, PLATE)	55 675		66	417 227	13.3
	TUBULAR PRODUCTS (PIPES, TUBES)	33 435		48	330 841	10.1
	ROD NONELECTRICAL WIRE, EXTRUDED SHAPES	47 459		52	329 638	14.4
	NOT REPORTED IN DETAIL	15 294		(NA)	(NA)	(NA)
	METALS SERVICE CENTERS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)					
5091313	ALUMINUM SHAPES, FORMS, ETC.	95 059	5.9	148	954 853	10.0
	PLATE (.250 INCH AND OVER)	10 398		50	577 229	1.8
	SHEET AND COIL (.006 INCH TO .249 INCH)	42 164		92	788 258	5.3
	ROD, BAR, AND WIRE--ROLLED OR EXTRUDED (ROUNDS, HEXES, SQUARES AND RECTANGLES)	12 736		72	730 858	1.7
	PIPE AND TUBING (INC. HOLLOW BAR, SQUARE AND RECTANGULAR TUBING)	3 645		48	647 070	.6
	EXTRUDED SHAPES	13 526		62	424 703	3.2
	FOILS	197		6	11 257	1.8
	NOT REPORTED IN DETAIL	12 393		(NA)	(NA)	(NA)
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	80 402	5.0	53	397 636	20.2
	MAGNESIUM	3 655		12	49 092	7.4
	NICKEL	7 388		10	131 733	5.6
	TIN, LEAD, ZINC, ETC.	52 915		18	104 174	50.8
	METALLIC ORES, CONCENTRATES	10 441		16	157 668	6.6
	NOT REPORTED IN DETAIL	6 003		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	154 938	9.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 405	.2	30	118 657	2.9
	WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	131				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	3 934				
	SALES REPORTED BY COMMODITY LINE	290 606	100.0	124	(X)	(X)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	13 340	4.6	18	41 320	32.3
5091212	IRON AND STEEL PRODUCTS (FLAT)	33 346	11.5	67	197 963	16.8
	PLATES	5 004		20	165 413	3.0
	STRIP (HOT-, COLD-ROLLED)	869		17	31 459	2.8
	SHEETS (COLD-ROLLED)	5 199		20	169 777	3.1
	SHEETS (HOT-ROLLED)	4 149		22	170 567	2.4
	BLACK PLATE	99		4	2 318	4.3
	SHEETS (GALVANIZED, OTHERWISE COATED)	5 384		24	172 639	3.1
	FABRICATED AND STRUCTURAL PLATE PRODUCTS	986		3	2 348	42.0
	OTHER FLAT IRON, STEEL PRODUCTS	1 611		10	155 788	1.0
	NOT REPORTED IN DETAIL	10 045		(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	7 205	2.5	36	176 972	4.1
	WIRE--PLAIN, COATED, BARBED, TWISTED	1 039		18	37 970	2.7
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	1 640		15	24 119	6.8
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	1 657		11	12 012	13.8
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES	451		13	21 587	2.1
	REINFORCEMENT MESH (WELDED AND WOVEN)	737		20	166 207	.4
	NOT REPORTED IN DETAIL	1 681		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6A. Metals Service Centers and Metals Sales Offices—United States and Geographic Divisions, by Kind Business 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	METALS SERVICE CENTERS (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)					
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	30 315	10.4	47	205 928	14.7
	BARS (EXC. REINFORCEMENT BARS); BAR-SIZE SHAPES; HOT-ROLLED	6 711		26	174 828	3.8
	BARS, BAR-SIZE SHAPES; COLD-FINISHED	2 381		20	171 943	1.4
	CONCRETE REINFORCEMENT BARS	3 093		18	166 846	1.9
	TOOL STEEL BARS	133		4	153 708	.1
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES)	5 361		20	166 193	3.2
	STEEL CONTAINERS (INC. CANS, PAILS, ETC.)	3 562		3	21 233	16.8
	OTHER FINISHED PRODUCTS	2 513		12	26 891	9.3
	NOT REPORTED IN DETAIL	6 561		(NA)	(NA)	(NA)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	16 469	5.7	43	199 053	8.3
	TUBING (MECHANICAL AND PRESSURE)	5 811		26	183 662	3.2
	STANDARD STEEL PIPE	10 244		26	170 270	6.0
	NOT REPORTED IN DETAIL	414		(NA)	(NA)	(NA)
5091217	OTHER CARBON STEEL PRODUCTS	1 330	.5	10	23 141	5.7
5091218	ALLOY STEEL	5 831	2.0	17	166 160	3.5
	BARS, HOT-ROLLED OR COLD-FINISHED	2 268		7	159 604	1.4
	TOOL STEEL BARS	861		7	12 808	6.7
	PIPE AND TUBING	91		3	6 325	1.4
	OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP)	2 551		9	161 298	1.6
	NOT REPORTED IN DETAIL	60		(NA)	(NA)	(NA)
5091219	STAINLESS STEEL	19 634	6.8	31	192 727	10.2
	PLATES	1 033		9	161 970	.6
	STRIP	2 175		11	35 070	6.2
	SHEETS	6 510		18	177 174	3.7
	BARS, BAR-SIZE SHAPES	2 245		15	174 924	1.3
	OTHER STAINLESS STEEL	1 495		12	165 975	.9
	NOT REPORTED IN DETAIL	6 176		(NA)	(NA)	(NA)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	27 597	9.5	26	73 356	37.6
	FLAT PRODUCTS (SHEET, STRIP, PLATE)	5 452		12	38 506	14.2
	TUBULAR PRODUCTS (PIPES, TUBES)	11 403		12	38 296	29.8
	ROD NONELECTRICAL WIRE, EXTRUDED SHAPES	5 075		10	37 021	13.7
	NOT REPORTED IN DETAIL	5 667		(NA)	(NA)	(NA)
5091313	ALUMINUM SHAPES, FORMS, ETC.	18 353	6.3	42	202 529	9.1
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	66 104	22.7	16	111 326	59.4
	COMMODITIES, N.E.C.	50 576	17.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	506	.2	11	25 637	2.0
	METALS SERVICE CENTERS (CONT.)					
	SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	203				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	10,654				
	SALES REPORTED BY COMMODITY LINE	261 587	100.0	186	(X)	(X)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	5 912	2.3	16	30 340	19.5
5091212	IRON AND STEEL PRODUCTS (FLAT)	43 021	16.4	101	146 661	29.3
	PLATES	6 657		52	97 581	6.8
	STRIP (HOT-, COLD-ROLLED)	1 281		38	55 546	2.3
	SHEETS (COLD-ROLLED)	5 574		33	69 297	8.0
	SHEETS (HOT-ROLLED)	4 330		48	78 708	5.5
	BLACK PLATE	836		5	4 106	20.4
	SHEETS (GALVANIZED, OTHERWISE COATED)	6 200		43	79 558	7.8
	TINPLATE, TERNEPLATE	292		5	5 887	5.0
	FABRICATED AND STRUCTURAL PLATE PRODUCTS	3 374		14	25 126	13.4
	OTHER FLAT IRON, STEEL PRODUCTS	5 860		21	51 634	11.3
	NOT REPORTED IN DETAIL	8 617		(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	11 028	4.2	58	79 578	13.9
	WIRE--PLAIN, COATED, BARBED, TWISTED	1 548		21	43 160	3.6
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	2 185		21	20 375	10.7
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	2 181		14	12 494	17.5
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES	1 141		20	25 062	4.6
	REINFORCEMENT MESH (WELDED AND WOVEN)	795		25	37 282	2.1
	NOT REPORTED IN DETAIL	3 178		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	33 844	12.9	80	132 601	25.5
	RAILS, TIE PLATES, RAIL JOINTS, TRACK SPIKES, AXLES, WHEELS	1 519		3	12 566	12.1
	BARS (EXC. REINFORCEMENT BARS); BAR-SIZE SHAPES, HOT-ROLLED	9 476		51	97 442	9.7
	BARS, BAR-SIZE SHAPES, COLD-FINISHED	5 137		36	85 664	6.0
	CONCRETE REINFORCEMENT BARS	1 532		30	34 777	4.4
	TOOL STEEL BARS	676		18	39 319	1.7
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES)	8 791		44	69 354	12.7
	OTHER FINISHED PRODUCTS	2 780		11	19 345	14.4
	NOT REPORTED IN DETAIL	3 933		(NA)	(NA)	(NA)
5091215	CAST IRON-SOIL PIPE, TUBING	2 327	.9	16	23 825	9.8
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	23 048	8.8	69	122 612	18.8
	TUBING (MECHANICAL AND PRESSURE)	4 955		31	70 839	7.0
	STANDARD STEEL PIPE	14 295		44	76 101	18.8
	NOT REPORTED IN DETAIL	3 798		(NA)	(NA)	(NA)
5091217	OTHER CARBON STEEL PRODUCTS	2 893	1.1	18	42 134	6.9
5091218	ALLOY STEEL	3 068	1.2	25	62 750	4.9
	BARS, HOT-ROLLED OR COLD-FINISHED	1 413		20	60 280	2.3
	TOOL STEEL BARS	904		14	37 476	2.4
	PIPE AND TUBING	89		4	2 888	3.1
	OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP)	651		13	38 002	1.7
	NOT REPORTED IN DETAIL	11		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6A. Metals Service Centers and Metals Sales Offices—United States and Geographic Divisions, by Kind Business 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	METALS SERVICE CENTERS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)					
5091219	STAINLESS STEEL	26 567	10.2	51	110 703	24.0
	PLATES	1 301		18	41 606	3.1
	STRIP	3 270		13	36 467	9.0
	SHEETS	9 354		38	85 642	10.9
	BARS, BAR-SIZE SHAPES	2 990		27	70 897	4.2
	OTHER STAINLESS STEEL	7 323		28	77 696	9.4
	NOT REPORTED IN DETAIL	2 329		(NA)	(NA)	(NA)
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	391	.1	5	6 484	6.0
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	21 214	8.1	49	104 014	20.4
	FLAT PRODUCTS (SHEET, STRIP, PLATE)	7 395		32	59 772	12.4
	TUBULAR PRODUCTS (PIPES, TUBES)	7 811		23	57 466	13.6
	ROD NONELECTRICAL WIRE, EXTRUDED SHAPES	4 204		24	65 978	6.4
	NOT REPORTED IN DETAIL	1 804		(NA)	(NA)	(NA)
5091313	ALUMINUM SHAPES, FORMS, ETC.	32 827	12.5	67	132 773	24.7
	PLATE (.250 INCH AND OVER)	5 400		30	57 737	9.4
	SHEET AND COIL (.006 INCH TO .249 INCH)	11 461		45	84 407	13.6
	ROD, BAR, AND WIRE--ROLLED OR EXTRUDED (ROUNDS, HEXES, SQUARES AND RECTANGLES)	1 897		33	68 303	2.8
	PIPE AND TUBING (INC. HOLLOW BAR, SQUARE AND RECTANGULAR TUBING)	1 431		31	73 313	2.0
	EXTRUDED SHAPES	6 049		36	87 054	6.9
	FOILS	33		8	14 011	.2
	NOT REPORTED IN DETAIL	6 556		(NA)	(NA)	(NA)
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	17 113	6.5	26	66 208	25.8
	MAGNESIUM	61		5	17 855	.3
	NICKEL	3 238		6	23 045	14.1
	TIN, LEAD, ZINC, ETC.	11 103		7	17 506	63.4
	METALLIC ORES, CONCENTRATES	759		6	25 211	3.0
	NOT REPORTED IN DETAIL	1 952		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	37 726	14.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	608	.2	12	19 978	3.0
	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	87				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	132 843	100.0	83	(X)	(X)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	1 182	.9	6	22 459	5.3
5091212	IRON AND STEEL PRODUCTS (FLAT)	28 725	21.6	54	100 316	28.6
	PLATES	5 664		27	71 374	7.9
	STRIP (HOT-, COLD-ROLLED)	2 502		17	46 573	5.4
	SHEETS (COLD-ROLLED)	4 502		20	60 305	7.5
	SHEETS (HOT-ROLLED)	5 284		30	77 969	6.8
	SHEETS (GALVANIZED, OTHERWISE COATED)	3 621		22	66 980	5.4
	FABRICATED AND STRUCTURAL PLATE PRODUCTS	2 208		11	18 433	12.0
	OTHER FLAT IRON, STEEL PRODUCTS	556		13	28 657	1.9
	NOT REPORTED IN DETAIL	4 388		(NA)	(NA)	(NA)
	METALS SERVICE CENTERS (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	5 522	4.2	43	68 724	8.0
	WIRE--PLAIN, COATED, BARBED, TWISTED	477		16	36 158	1.3
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	1 136		21	48 495	2.3
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	411		14	29 701	1.4
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES	1 194		15	34 124	3.5
	REINFORCEMENT MESH (WELDED AND WOVEN)	959		23	52 783	1.8
	NOT REPORTED IN DETAIL	1 345		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	25 256	19.0	45	90 570	27.9
	RAILS, TIE PLATES, RAIL JOINTS, TRACK SPIKES, AXLES, WHEELS	1 041		5	11 652	8.9
	BARS (EXC. REINFORCEMENT BARS), BAR-SIZE SHAPES, HOT-ROLLED	6 983		25	57 370	12.2
	BARS, BAR-SIZE SHAPES, COLD-FINISHED	2 128		20	49 818	4.3
	CONCRETE REINFORCEMENT BARS	4 084		21	42 128	9.7
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES)	8 286		25	67 443	12.3
	OTHER FINISHED PRODUCTS	839		10	27 946	3.0
	NOT REPORTED IN DETAIL	1 895		(NA)	(NA)	(NA)
5091215	CAST IRON-SOIL PIPE, TUBING	463	.3	13	13 717	3.4
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	13 144	9.9	50	97 012	13.5
	TUBING (MECHANICAL AND PRESSURE)	2 802		28	51 309	5.5
	STANDARD STEEL PIPE	7 277		32	76 654	9.5
	NOT REPORTED IN DETAIL	3 065		(NA)	(NA)	(NA)
5091217	OTHER CARBON STEEL PRODUCTS	2 267	1.7	8	29 984	7.6
5091218	ALLOY STEEL	3 875	2.9	16	48 030	8.1
	BARS, HOT-ROLLED OR COLD-FINISHED	2 498		10	29 095	8.6
	TOOL STEEL BARS	234		4	24 354	1.0
	PIPE AND TUBING	131		5	5 661	2.3
	OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP)	1 007		10	22 518	4.5
	NOT REPORTED IN DETAIL	5		(NA)	(NA)	(NA)
5091219	STAINLESS STEEL	9 719	7.3	19	57 078	17.0
	PLATES	1 461		12	35 550	4.1
	STRIP	317		6	17 260	1.8
	SHEETS	1 388		13	37 081	3.7
	BARS, BAR-SIZE SHAPES	665		10	29 735	2.2
	OTHER STAINLESS STEEL	2 079		11	30 416	6.8
	NOT REPORTED IN DETAIL	3 809		(NA)	(NA)	(NA)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	4 677	3.5	19	45 339	10.3
	FLAT PRODUCTS (SHEET, STRIP, PLATE)	777		10	28 903	2.7
	TUBULAR PRODUCTS (PIPES, TUBES)	2 742		6	19 847	13.8
	ROD NONELECTRICAL WIRE, EXTRUDED SHAPES	292		5	18 448	1.6
	NOT REPORTED IN DETAIL	866		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6A. Metals Service Centers and Metals Sales Offices—United States and Geographic Divisions, by Kind Business 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	METALS SERVICE CENTERS (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)					
5091313	ALUMINUM SHAPES, FORMS, ETC.	6 533	4.9	21	49 039	13.3
	PLATE (.250 INCH AND OVER)	745		12	36 394	2.0
	SHEET AND COIL (.006 INCH TO .249 INCH)	2 983		16	41 177	7.2
	ROD, BAR, AND WIRE--ROLLED OR EXTRUDED (ROUNDS, HEXES, SQUARES AND RECTANGLES)	400		9	26 911	1.5
	PIPE AND TUBING (INC. HOLLOW BAR, SQUARE AND RECTANGULAR TUBING)	444		12	35 184	1.3
	EXTRUDED SHAPES	744		11	30 657	2.4
	FOILS	49		3	6 601	.7
	NOT REPORTED IN DETAIL	1 168		(NA)	(NA)	(NA)
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	1 719	1.3	6	26 320	6.5
					11 233	12.4
					(NA)	(NA)
	COMMODITIES, N.E.C.	29 388	22.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	373	.3	10	10 633	3.5
	WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	273				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	437 459	100.0	248	(X)	(X)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	4 913	1.1	15	37 722	13.0
	WIRE RODS	1 421		5	3 059	46.5
	ROUGH CASTINGS, FOUNDRY PRODUCTS	1 338		6	24 012	5.6
	NOT REPORTED IN DETAIL	2 154		(NA)	(NA)	(NA)
5091212	IRON AND STEEL PRODUCTS (FLAT)	53 722	12.3	116	310 252	17.3
	PLATES	12 237		52	198 595	6.2
	STRIP (HOT-, COLD-ROLLED)	1 917		39	49 455	3.9
	SHEETS (COLD-ROLLED)	5 019		41	212 275	2.4
	SHEETS (HOT-ROLLED)	4 993		58	231 535	2.2
	BLACK PLATE	780		10	34 156	2.3
	SHEETS (GALVANIZED, OTHERWISE COATED)	17 450		59	236 130	7.4
	TINPLATE, TERNEPLATE	119		4	45 667	.3
	FABRICATED AND STRUCTURAL PLATE PRODUCTS	1 306		11	6 413	20.4
	OTHER FLAT IRON, STEEL PRODUCTS	1 874		23	67 257	2.8
	NOT REPORTED IN DETAIL	8 027		(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	24 996	5.7	99	254 598	9.8
	WIRE--PLAIN, COATED, BARBED, TWISTED	4 329		32	193 622	2.2
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	5 178		32	192 007	2.7
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	3 210		29	179 729	1.8
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES	7 355		33	67 784	10.9
	REINFORCEMENT MESH (WELDED AND WOVEN)	1 755		47	200 583	.9
	NOT REPORTED IN DETAIL	3 169		(NA)	(NA)	(NA)
	METALS SERVICE CENTERS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	66 367	15.2	109	352 934	18.8
	RAILS, TIE PLATES, RAIL JOINTS, TRACK SPIKES, AXLES, WHEELS	2 117		4	23 254	9.1
	BARS (EXC. REINFORCEMENT BARS), BAR-SIZE SHAPES, HOT-ROLLED	14 537		67	256 772	5.7
	BARS, BAR-SIZE SHAPES, COLD-FINISHED	6 876		44	97 756	7.0
	CONCRETE REINFORCEMENT BARS	6 547		47	191 429	3.4
	TOOL STEEL BARS	804		10	41 049	2.0
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES)	14 456		59	115 518	12.5
	STEEL CONTAINERS (INC. CANS, PAILS, ETC.)	46		3	7 073	.7
	OTHER FINISHED PRODUCTS	3 345		18	32 684	10.2
	NOT REPORTED IN DETAIL	17 639		(NA)	(NA)	(NA)
5091215	CAST IRON-SOIL PIPE, TUBING	4 015	.9	25	72 025	5.6
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	107 825	24.6	133	309 069	34.9
5091217	OTHER CARBON STEEL PRODUCTS	4 328	1.0	28	182 487	2.4
5091218	ALLOY STEEL	11 140	2.5	36	95 402	11.7
	BARS, HOT-ROLLED OR COLD-FINISHED	7 298		28	88 211	8.3
	TOOL STEEL BARS	1 880		10	48 213	3.9
	PIPE AND TUBING	517		11	17 235	3.0
	OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP)	1 425		18	53 972	2.6
	NOT REPORTED IN DETAIL	20		(NA)	(NA)	(NA)
5091219	STAINLESS STEEL	28 929	6.6	62	256 602	11.3
	PLATES	4 301		22	62 875	6.8
	STRIP	606		9	20 683	2.9
	SHEETS	6 122		42	194 783	3.1
	BARS, BAR-SIZE SHAPES	5 272		33	89 716	5.9
	OTHER STAINLESS STEEL	6 804		20	47 871	14.2
	NOT REPORTED IN DETAIL	5 824		(NA)	(NA)	(NA)
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	1 047	.2	7	13 617	7.7
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	25 633	5.9	60	233 131	11.0
	FLAT PRODUCTS (SHEET, STRIP, PLATE)	5 468		39	182 806	3.0
	TUBULAR PRODUCTS (PIPES, TUBES)	10 745		28	132 107	8.1
	ROD NONELECTRICAL WIRE, EXTRUDED SHAPES	5 934		20	44 523	13.3
	NOT REPORTED IN DETAIL	3 486		(NA)	(NA)	(NA)
5091313	ALUMINUM SHAPES, FORMS, ETC.	24 152	5.5	74	297 188	8.1
	PLATE (.250 INCH AND OVER)	1 252		17	37 232	3.4
	SHEET AND COIL (.006 INCH TO .249 INCH)	10 885		51	217 780	5.0
	ROD, BAR, AND WIRE--ROLLED OR EXTRUDED (ROUNDS, HEXES, SQUARES AND RECTANGLES)	1 719		30	80 185	2.1
	PIPE AND TUBING (INC. HOLLOW BAR, SQUARE AND RECTANGULAR TUBING)	1 184		25	147 720	.8
	EXTRUDED SHAPES	4 165		25	165 662	2.5
	NOT REPORTED IN DETAIL	4 947		(NA)	(NA)	(NA)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6A. Metals Service Centers and Metals Sales Offices—United States and Geographic Divisions, by Kind Business 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	METALS SERVICE CENTERS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)					
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	9 900	2.3	22	63 214	15.7
	MAGNESIUM	598		4	13 617	4.4
	NICKEL	5 550		5	21 795	25.5
	TIN, LEAD, ZINC, ETC.	2 791		8	11 568	24.1
	METALLIC ORES, CONCENTRATES	493		3	7 269	6.8
	NOT REPORTED IN DETAIL	468		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	69 353	15.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 139	.3	12	36 883	3.1
	MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	91				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	118 818	100.0	88	(X)	(X)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	1 249	1.1	5	26 725	4.7
5091212	IRON AND STEEL PRODUCTS (FLAT)	21 577	18.2	42	63 225	34.1
	PLATES	6 346		20	42 959	14.8
	STRIP (HOT-, COLD-ROLLED)	448		16	34 011	1.3
	SHEETS (COLD-ROLLED)	1 175		13	35 703	3.3
	SHEETS (HOT-ROLLED)	2 949		20	41 807	7.1
	BLACK PLATE	292		6	25 131	1.2
	SHEETS (GALVANIZED, OTHERWISE COATED)	5 948		23	45 525	13.1
	FABRICATED AND STRUCTURAL PLATE PRODUCTS	424		6	3 748	11.3
	OTHER FLAT IRON, STEEL PRODUCTS	118		6	9 237	1.3
	NOT REPORTED IN DETAIL	3 877		(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	8 589	7.2	40	56 950	15.1
	WIRE--PLAIN, COATED, BARBED, TWISTED	1 131		15	32 754	3.5
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	1 476		15	33 612	4.4
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	2 464		17	34 770	7.1
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES	1 999		11	28 929	6.9
	REINFORCEMENT MESH (WELDED AND WOVEN)	347		16	14 291	2.4
	NOT REPORTED IN DETAIL	1 172		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	18 140	15.3	40	66 690	27.2
	RAILS, TIE PLATES, RAIL JOINTS, TRACK SPIKES, AXLES, WHEELS	227		6	25 315	.9
	BARS (EXC. REINFORCEMENT BARS), BAR-SIZE SHAPES, HOT-ROLLED	3 889		25	49 217	7.9
	BARS, BAR-SIZE SHAPES, COLD-FINISHED	798		20	43 119	1.9
	CONCRETE REINFORCEMENT BARS	2 350		22	40 686	5.8
	TOOL STEEL BARS	33		3	3 576	.9
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES)	6 284		28	49 833	12.6
	OTHER FINISHED PRODUCTS	333		9	10 684	3.1
	NOT REPORTED IN DETAIL	4 226		(NA)	(NA)	(NA)
	METALS SERVICE CENTERS (CONT.)					
	MOUNTAIN DIVISION (CONT.)					
5091215	CAST IRON-SOIL PIPE, TUBING	2 952	2.5	12	17 330	17.0
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	19 541	16.4	46	81 875	23.9
	TUBING (MECHANICAL AND PRESSURE)	6 383		24	36 758	17.4
	STANDARD STEEL PIPE	7 348		29	60 613	12.1
	NOT REPORTED IN DETAIL	5 810		(NA)	(NA)	(NA)
5091217	OTHER CARBON STEEL PRODUCTS	445	.4	7	27 649	1.6
5091218	ALLOY STEEL	5 789	4.9	14	36 847	15.7
	BARS, HOT-ROLLED OR COLD-FINISHED	1 182		5	26 472	4.5
	TOOL STEEL BARS	248		5	8 154	3.0
	PIPE AND TUBING	3 677		4	22 235	16.5
	OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP)	601		3	22 460	2.7
	NOT REPORTED IN DETAIL	81		(NA)	(NA)	(NA)
5091219	STAINLESS STEEL	2 681	2.3	14	39 078	6.9
	PLATES	298		5	25 042	1.2
	STRIP	568		3	23 358	2.4
	SHEETS	523		7	28 964	1.8
	BARS, BAR-SIZE SHAPES	562		5	6 553	8.6
	OTHER STAINLESS STEEL	129		5	25 511	.5
	NOT REPORTED IN DETAIL	601		(NA)	(NA)	(NA)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	4 850	4.1	15	18 285	26.5
	FLAT PRODUCTS (SHEET, STRIP, PLATE)	693		6	5 248	13.2
	TUBULAR PRODUCTS (PIPES, TUBES)	3 172		9	9 001	35.2
	ROD NONELECTRICAL WIRE, EXTRUDED SHAPES	481		5	5 971	8.1
	NOT REPORTED IN DETAIL	504		(NA)	(NA)	(NA)
5091313	ALUMINUM SHAPES, FORMS, ETC.	5 036	4.2	17	18 948	26.6
	PLATE (.250 INCH AND OVER)	1 247		8	8 872	14.1
	SHEET AND COIL (.006 INCH TO .249 INCH)	1 672		10	11 337	14.7
	ROD, BAR, AND WIRE--ROLLED OR EXTRUDED (ROUNDS, HEXES, SQUARES AND RECTANGLES)	240		10	11 337	2.1
	PIPE AND TUBING (INC. HOLLOW BAR, SQUARE AND RECTANGULAR TUBING)	192		9	9 284	2.1
	EXTRUDED SHAPES	238		6	6 702	3.6
	NOT REPORTED IN DETAIL	1 447		(NA)	(NA)	(NA)
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	148	.1	4	4 112	3.6
	COMMODITIES, N.E.C.	27 685	23.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	136	.1	4	9 355	1.5
	PACIFIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	363				
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE	664 495	100.0	324	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6A. Metals Service Centers and Metals Sales Offices—United States and Geographic Divisions, by Kind Business 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	METALS SERVICE CENTERS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	30 754	4.6	33	66 775	46.1
5091212	IRON AND STEEL PRODUCTS (FLAT)	110 760	16.7	152	337 697	32.8
	PLATES	23 840		70	219 176	10.9
	STRIP (HOT-, COLD-ROLLED)	11 722		59	138 519	8.5
	SHEETS (COLD-ROLLED)	13 755		70	212 131	6.5
	SHEETS (HOT-ROLLED)	11 965		80	200 595	6.0
	BLACK PLATE	422		11	7 261	5.8
	SHEETS (GALVANIZED, OTHERWISE COATED)	15 529		86	206 377	7.5
	TINPLATE, TERNEPLATE	243		7	19 370	1.3
	FABRICATED AND STRUCTURAL PLATE PRODUCTS	5 231		9	15 180	34.5
	OTHER FLAT IRON, STEEL PRODUCTS	12 272		27	99 172	12.4
	NOT REPORTED IN DETAIL	15 781		(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	39 260	5.9	129	204 558	19.2
	WIRE--PLAIN, COATED, BARBED, TWISTED	9 690		44	81 256	11.9
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	8 447		46	94 342	9.0
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	4 832		31	68 916	7.0
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES	10 851		43	63 054	17.2
	REINFORCEMENT MESH (WELDED AND WOVEN)	1 525		39	70 521	2.2
	NOT REPORTED IN DETAIL	3 915		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	91 502	13.8	145	334 732	27.3
	RAILS, TIE PLATES, RAIL JOINTS, TRACK SPIKES, AXLES, WHEELS	706		11	29 807	2.4
	BARS (EXC. REINFORCEMENT BARS), BAR-SIZE SHAPES, HOT-ROLLED	20 504		81	230 041	8.9
	BARS, BAR-SIZE SHAPES, COLD-FINISHED	9 760		71	202 243	4.8
	CONCRETE REINFORCEMENT BARS	13 040		63	144 425	9.0
	TOOL STEEL BARS	935		19	37 609	2.5
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES)	20 970		78	219 158	9.6
	PILING, BEARING PILES	836		6	15 933	5.2
	OTHER FINISHED PRODUCTS	7 952		26	44 492	17.9
	NOT REPORTED IN DETAIL	16 799		(NA)	(NA)	(NA)
5091215	CAST IRON-SOIL PIPE, TUBING	1 689	.3	11	20 241	8.3
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	82 858	12.5	115	337 146	24.6
	TUBING (MECHANICAL AND PRESSURE)	27 193		57	236 601	11.5
	STANDARD STEEL PIPE	26 150		62	194 188	13.5
	NOT REPORTED IN DETAIL	29 515		(NA)	(NA)	(NA)
5091217	OTHER CARBON STEEL PRODUCTS	4 919	.7	27	50 416	9.8
5091218	ALLOY STEEL	21 481	3.2	61	220 577	9.7
	BARS, HOT-ROLLED OR COLD-FINISHED	9 127		34	157 431	5.8
	TOOL STEEL BARS	4 041		16	58 673	6.9
	PIPE AND TUBING	4 175		13	48 027	8.7
	OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP)	3 759		31	122 660	3.1
	NOT REPORTED IN DETAIL	379		(NA)	(NA)	(NA)
	METALS SERVICE CENTERS (CONT.)					
	PACIFIC DIVISION (CONT.)					
5091219	STAINLESS STEEL	66 589	10.0	85	289 987	23.0
	PLATES	8 915		27	143 884	6.2
	STRIP	4 064		16	82 849	4.9
	SHEETS	21 011		50	172 105	12.2
	BARS, BAR-SIZE SHAPES	13 205		41	179 131	7.4
	OTHER STAINLESS STEEL	14 577		32	144 813	10.1
	NOT REPORTED IN DETAIL	4 817		(NA)	(NA)	(NA)
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	5 967	.9	11	27 440	21.7
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	45 252	6.8	68	179 443	25.2
	FLAT PRODUCTS (SHEET, STRIP, PLATE)	13 600		42	124 452	10.9
	TUBULAR PRODUCTS (PIPES, TUBES)	13 039		26	109 616	11.9
	ROD NONELECTRICAL WIRE, EXTRUDED SHAPES	11 214		34	112 925	9.9
	NOT REPORTED IN DETAIL	7 399		(NA)	(NA)	(NA)
5091313	ALUMINUM SHAPES, FORMS, ETC.	74 785	11.3	103	317 367	23.6
	PLATE (.250 INCH AND OVER)	10 788		50	157 795	6.8
	SHEET AND COIL (.006 INCH TO .249 INCH)	34 782		72	241 952	14.4
	ROD, BAR, AND WIRE--ROLLED OR EXTRUDED (ROUNDS, HEXES, SQUARES AND RECTANGLES)	10 087		56	206 569	4.9
	PIPE AND TUBING (INC. HOLLOW BAR, SQUARE AND RECTANGULAR TUBING)	4 899		42	177 470	2.8
	EXTRUDED SHAPES	9 634		46	148 346	6.5
	NOT REPORTED IN DETAIL	4 595		(NA)	(NA)	(NA)
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	14 157	2.1	36	137 108	10.3
	MAGNESIUM	1 805		9	60 176	3.0
	NICKEL	1 442		7	33 225	4.3
	TIN, LEAD, ZINC, ETC.	4 161		15	63 331	6.6
	METALLIC ORES, CONCENTRATES	1 648		3	13 299	12.4
	NOT REPORTED IN DETAIL	5 101		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	72 662	10.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 860	.3	29	74 445	2.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6B. Metals Service Centers—SCA's and Los Angeles SMSA, by Kind of Business: 1963

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000)	Percent distribution	Number	Total sales, all commodity lines ($1,000)	
		(1)	(2)	(3)	(4)	(5)
	NEW YORK, N.Y.-NORTHEASTERN NEW JERSEY SCA					
	METALS SERVICE CENTERS (SIC 5091, PART)					
	ALL ESTABLISHMENTS.....(NUMBER) 230					
	SALES NOT REPORTED BY COMMODITY LINE.....($1,000) 7,303					
	SALES REPORTED BY COMMODITY LINE.....	610 028	100.0	215	(X)	(X)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)...	41 401	6.8	27	122 792	33.7
5091212	IRON AND STEEL PRODUCTS (FLAT).....	115 124	18.9	93	249 127	46.2
	PLATES.....	11 197		38	91 513	12.2
	STRIP (HOT-, COLD-ROLLED).....	12 466		37	90 848	13.7
	SHEETS (COLD-ROLLED).....	22 097		47	126 284	17.5
	SHEETS (HOT-ROLLED).....	18 371		42	114 500	16.0
	BLACK PLATE.....	1 171		10	19 255	6.1
	SHEETS (GALVANIZED, OTHERWISE COATED)...	18 279		36	111 641	16.4
	TINPLATE, TERNEPLATE.....	7 020		13	31 084	22.6
	FABRICATED AND STRUCTURAL PLATE PRODUCTS..	7 796		8	26 307	29.6
	OTHER FLAT IRON, STEEL PRODUCTS.....	3 804		17	70 721	5.4
	NOT REPORTED IN DETAIL.....	12 923		(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.....	22 471	3.7	47	105 312	21.3
	WIRE--PLAIN, COATED, BARBED, TWISTED....	9 516		25	79 519	12.0
	NAILS AND STAPLES (INCL. TACKS AND BRADS).	3 433		12	36 897	9.3
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES.....	483		6	14 673	3.3
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES.....	3 315		9	18 050	18.4
	REINFORCEMENT MESH (WELDED AND WOVEN)...	2 603		12	54 261	4.8
	NOT REPORTED IN DETAIL.....	3 121		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.....	56 646	9.3	67	199 604	28.4
	RAILS, TIE PLATES, RAIL JOINTS, TRACK SPIKES, AXLES, WHEELS.....	2 316		5	32 853	7.0
	BARS (EXC. REINFORCEMENT BARS), BAR-SIZE SHAPES, HOT-ROLLED.....	14 225		36	95 155	14.9
	BARS, BAR-SIZE SHAPES, COLD-FINISHED....	10 936		27	95 757	11.4
	CONCRETE REINFORCEMENT BARS.....	7 257		17	51 363	14.1
	TOOL STEEL BARS.....	1 462		15	47 056	3.1
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES)..	11 086		33	95 193	11.6
	OTHER FINISHED PRODUCTS.....	1 669		9	43 301	3.9
	NOT REPORTED IN DETAIL.....	7 695		(NA)	(NA)	(NA)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).....	48 974	8.0	40	173 815	28.2
	TUBING (MECHANICAL AND PRESSURE).....	23 145		28	131 175	17.6
	STANDARD STEEL PIPE.....	12 417		13	41 218	30.1
	NOT REPORTED IN DETAIL.....	13 412		(NA)	(NA)	(NA)
5091217	OTHER CARBON STEEL PRODUCTS.....	2 131	.3	9	46 823	4.6
5091218	ALLOY STEEL.....	17 559	2.9	37	113 386	15.5
	BARS, HOT-ROLLED OR COLD-FINISHED.....	10 715		24	91 068	11.8
	TOOL STEEL BARS.....	2 448		6	17 452	14.0
	PIPE AND TUBING.....	1 770		8	29 412	6.0
	OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP).....	2 015		9	46 744	4.3
	NOT REPORTED IN DETAIL.....	611		(NA)	(NA)	(NA)
5091219	STAINLESS STEEL.....	57 424	9.4	59	219 594	26.2
	PLATES.....	5 231		17	85 120	6.1
	STRIP.....	7 743		15	72 935	10.6
	SHEETS.....	18 315		33	153 188	12.0
	BARS, BAR-SIZE SHAPES.....	6 743		30	135 479	5.0
	OTHER STAINLESS STEEL.....	11 692		24	106 277	11.0
	NOT REPORTED IN DETAIL.....	7 700		(NA)	(NA)	(NA)
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS.	87 292	14.3	6	105 565	82.7
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.....	51 351	8.4	36	138 107	37.2
	FLAT PRODUCTS (SHEET, STRIP, PLATE).....	19 047		25	82 778	23.0
	TUBULAR PRODUCTS (PIPES, TUBES).....	9 228		15	47 780	19.3
	ROD NONELECTRICAL WIRE, EXTRUDED SHAPES..	10 777		14	52 450	20.5
	NOT REPORTED IN DETAIL.....	12 299		(NA)	(NA)	(NA)
5091313	ALUMINUM SHAPES, FORMS, ETC.....	59 156	9.7	62	234 398	25.2
	PLATE (.250 INCH AND OVER).....	8 806		23	86 212	10.2
	SHEET AND COIL (.006 INCH TO .249 INCH)..	17 626		38	119 434	14.8
	ROD, BAR, AND WIRE--ROLLED OR EXTRUDED (ROUNDS, HEXES, SQUARES AND RECTANGLES)..	14 924		24	108 281	13.8
	PIPE AND TUBING (INC. HOLLOW BAR, SQUARE AND RECTANGULAR TUBING).....	3 202		20	92 113	3.5
	EXTRUDED SHAPES.....	7 172		18	74 145	9.7
	FOILS.....	2 197		3	16 966	12.9
	NOT REPORTED IN DETAIL.....	5 229		(NA)	(NA)	(NA)
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES...	21 043	3.4	15	96 778	21.7
	COMMODITIES, N.E.C.....	28 341	4.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	1 115	.2	8	30 539	3.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6B. Metals Service Centers—SCA's and Los Angeles SMSA, by Kind of Business: 1963

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commodity line code	Kind of business, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount ($1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines ($1,000) (4)	(5)
	CHICAGO, ILL.-NORTHWESTERN INDIANA SCA					
	METALS SERVICE CENTERS (SIC 5091, PART)					
	ALL ESTABLISHMENTS. . . . . (NUMBER) 178					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . ($1,000) 38,177					
	SALES REPORTED BY COMMODITY LINE.	693 230	100.0	166	(X)	(X)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . . .	47 286	6.8	16	78 343	60.4
5091212	IRON AND STEEL PRODUCTS (FLAT).	200 298	28.9	85	393 616	50.9
	PLATES.	18 890		31	219 951	8.6
	STRIP (HOT-, COLD-ROLLED).	30 945		40	263 837	11.7
	SHEETS (COLD-ROLLED).	68 592		53	353 259	19.4
	SHEETS (HOT-ROLLED)	32 754		47	286 899	11.4
	BLACK PLATE	3 036		8	49 203	6.2
	SHEETS (GALVANIZED, OTHERWISE COATED) . . .	18 798		35	280 763	6.7
	TINPLATE, TERNEPLATE.	5 526		20	174 602	3.2
	FABRICATED AND STRUCTURAL PLATE PRODUCTS. .	5 323		8	21 079	25.3
	OTHER FLAT IRON, STEEL PRODUCTS	9 375		18	184 803	5.1
	NOT REPORTED IN DETAIL.	7 059		(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	26 966	3.9	29	194 380	13.9
	WIRE--PLAIN, COATED, BARBED, TWISTED. . . .	4 163		15	155 751	2.7
	NAILS AND STAPLES (INCL. TACKS AND BRADS) .	4 506		9	86 670	5.2
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	521		4	9 044	5.8
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES.	805		6	16 686	4.8
	REINFORCEMENT MESH (WELDED AND WOVEN) . . .	16 426		11	83 451	19.7
	NOT REPORTED IN DETAIL.	545		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	104 054	15.0	62	381 487	27.3
	RAILS, TIE PLATES, RAIL JOINTS, TRACK SPIKES, AXLES, WHEELS.	7 242		4	52 709	13.7
	BARS (EXC. REINFORCEMENT BARS), BAR-SIZE SHAPES, HOT-ROLLED	21 149		34	259 745	8.1
	BARS, BAR-SIZE SHAPES, COLD-FINISHED. . . .	22 475		23	260 459	8.6
	CONCRETE REINFORCEMENT BARS	17 189		15	144 567	11.9
	TOOL STEEL BARS	3 366		12	88 870	3.8
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES). .	17 763		24	216 994	8.2
	OTHER FINISHED PRODUCTS	3 858		7	49 903	7.7
	NOT REPORTED IN DETAIL.	11 012		(NA)	(NA)	(NA)
5091215	CAST IRON-SOIL PIPE, TUBING	2 156	.3	4	5 542	38.9
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	51 533	7.4	34	287 312	17.9
	TUBING (MECHANICAL AND PRESSURE).	36 455		26	260 988	14.0
	CHICAGO, ILL.-NORTHWESTERN INDIANA SCA (CONT.)					
	METALS SERVICE CENTERS (CONT.)					
	STANDARD STEEL PIPE	14 004		17	177 621	7.9
	NOT REPORTED IN DETAIL.	1 074		(NA)	(NA)	(NA)
5091217	OTHER CARBON STEEL PRODUCTS	2 025	.3	6	90 411	2.2
5091218	ALLOY STEEL	20 716	3.0	23	206 951	10.0
	BARS, HOT-ROLLED OR COLD-FINISHED	11 196		14	168 465	6.6
	TOOL STEEL BARS	2 057		6	81 970	2.5
	PIPE AND TUBING	5 787		9	70 502	8.2
	OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP)	1 669		8	159 166	1.0
	NOT REPORTED IN DETAIL.	7		(NA)	(NA)	(NA)
5091219	STAINLESS STEEL	34 271	4.9	26	316 329	10.8
	PLATES.	2 746		8	194 228	1.4
	STRIP	6 037		13	154 090	3.9
	SHEETS.	14 457		16	233 533	6.2
	BARS, BAR-SIZE SHAPES	6 457		13	239 864	2.7
	OTHER STAINLESS STEEL	4 555		10	196 092	2.3
	NOT REPORTED IN DETAIL.	19		(NA)	(NA)	(NA)
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS .	414	.1	3	17 350	2.4
5091312	OTHER COPPER AND BRASS MILL PRODUCTS. . . .	76 398	11.0	31	281 442	27.1
	FLAT PRODUCTS (SHEET, STRIP, PLATE)	29 342		24	243 381	12.1
	TUBULAR PRODUCTS (PIPES, TUBES)	16 441		13	168 599	9.8
	ROD NONELECTRICAL WIRE, EXTRUDED SHAPES . .	21 886		15	160 642	13.6
	NOT REPORTED IN DETAIL.	8 729		(NA)	(NA)	(NA)
5091313	ALUMINUM SHAPES, FORMS, ETC..	41 070	5.9	41	409 489	10.0
	PLATE (.250 INCH AND OVER).	3 985		10	188 869	2.1
	SHEET AND COIL (.006 INCH TO .249 INCH) . .	16 922		23	304 775	5.6
	ROD, BAR, AND WIRE--ROLLED OR EXTRUDED (ROUNDS, HEXES, SQUARES AND RECTANGLES). .	6 482		18	263 752	2.5
	PIPE AND TUBING (INC. HOLLOW BAR, SQUARE AND RECTANGULAR TUBING)	1 565		11	231 882	.7
	EXTRUDED SHAPES	8 635		16	223 544	3.9
	NOT REPORTED IN DETAIL.	3 481		(NA)	(NA)	(NA)
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES . . .	43 078	6.2	12	166 840	25.8
	NICKEL.	2 764		4	98 447	2.8
	TIN, LEAD, ZINC, ETC.	36 213		4	64 967	55.7
	NOT REPORTED IN DETAIL.	4 101		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	40 254	5.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 711	.4	8	79 618	3.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6B. Metals Service Centers—SCA's and Los Angeles SMSA, by Kind of Business: 1963

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commodity line code	Kind of business, and commodity line	Sales of specified commodity line: Amount ($1,000) (1)	Sales of specified commodity line: Percent distribution (2)	Establishments reporting commodity line: Number (3)	Establishments reporting commodity line: Total sales, all commodity lines ($1,000) (4)	Col. 1 as percent of col. 4 (5)
	LOS ANGELES-LONG BEACH SMSA					
	METALS SERVICE CENTERS (SIC 5091, PART)					
	ALL ESTABLISHMENTS. . . . . .(NUMBER) 149					
	SALES NOT REPORTED BY COMMODITY LINE . . . . . .($1,000) (D)					
	SALES REPORTED BY COMMODITY LINE.	369 230	100.0	138	(X)	(X)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . . .	26 626	7.2	18	46 855	56.8
5091212	IRON AND STEEL PRODUCTS (FLAT).	53 083	14.4	52	170 733	31.1
	PLATES.	12 452		20	118 873	10.5
	STRIP (HOT-, COLD-ROLLED).	4 350		22	84 228	5.2
	SHEETS (COLD-ROLLED).	10 077		31	129 460	7.8
	SHEETS (HOT-ROLLED)	6 935		29	113 629	6.1
	SHEETS (GALVANIZED, OTHERWISE COATED) . . .	8 479		25	104 769	8.1
	TINPLATE, TERNEPLATE.	241		6	18 527	1.3
	FABRICATED AND STRUCTURAL PLATE PRODUCTS. .	1 227		5	6 306	19.5
	OTHER FLAT IRON, STEEL PRODUCTS	5 703		12	62 299	9.2
	NOT REPORTED IN DETAIL.	3 619		(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	14 704	4.0	31	70 680	20.8
	WIRE--PLAIN, COATED, BARBED, TWISTED. . . .	4 709		15	26 078	18.1
	NAILS AND STAPLES (INCL. TACKS AND BRADS) .	4 203		9	30 552	13.8
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	796		5	20 385	3.9
	WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES.	4 524		11	17 404	26.0
	REINFORCEMENT MESH (WELDED AND WOVEN) . . .	168		4	14 614	1.1
	NOT REPORTED IN DETAIL.	304		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	40 516	11.0	42	159 083	25.5
	RAILS, TIE PLATES, RAIL JOINTS, TRACK SPIKES, AXLES, WHEELS.	462		3	14 605	3.2
	BARS (EXC. REINFORCEMENT BARS), BAR-SIZE SHAPES, HOT-ROLLED	9 025		24	128 214	7.0
	BARS, BAR-SIZE SHAPES, COLD-FINISHED. . . .	4 418		22	113 606	3.9
	CONCRETE REINFORCEMENT BARS	4 101		14	58 712	7.0
	TOOL STEEL BARS	775		4	10 731	7.2
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES). .	11 403		20	118 677	9.6
	OTHER FINISHED PRODUCTS	5 997		8	26 790	22.4
	NOT REPORTED IN DETAIL.	4 335		(NA)	(NA)	(NA)
5091215	CAST IRON-SOIL PIPE, TUBING	475	.1	3	2 253	21.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	38 134	10.3	33	174 198	21.9
	LOS ANGELES-LONG BEACH SMSA (CONT.)					
	METALS SERVICE CENTERS (CONT.)					
	TUBING (MECHANICAL AND PRESSURE).	16 086		19	144 423	11.1
	STANDARD STEEL PIPE	18 309		16	116 549	15.7
	NOT REPORTED IN DETAIL.	3 739		(NA)	(NA)	(NA)
5091217	OTHER CARBON STEEL PRODUCTS	3 090	.8	7	21 323	14.5
5091218	ALLOY STEEL	13 762	3.7	22	133 581	10.3
	BARS, HOT-ROLLED OR COLD-FINISHED	5 955		11	92 004	6.5
	TOOL STEEL BARS	1 797		6	37 704	4.8
	PIPE AND TUBING	2 996		4	24 919	12.0
	OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP)	3 004		15	82 717	3.6
	NOT REPORTED IN DETAIL.	10		(NA)	(NA)	(NA)
5091219	STAINLESS STEEL	47 143	12.8	35	179 168	26.3
	PLATES.	6 322		11	89 857	7.0
	STRIP	3 712		7	59 073	6.3
	SHEETS.	14 312		19	105 317	13.6
	BARS, BAR-SIZE SHAPES	10 410		17	111 940	9.3
	OTHER STAINLESS STEEL	12 311		13	98 171	12.5
	NOT REPORTED IN DETAIL.	76		(NA)	(NA)	(NA)
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS .	4 004	1.1	5	16 585	24.1
5091312	OTHER COPPER AND BRASS MILL PRODUCTS. . . .	29 208	7.9	28	113 602	25.7
	FLAT PRODUCTS (SHEET, STRIP, PLATE)	9 204		16	77 052	11.9
	TUBULAR PRODUCTS (PIPES, TUBES)	7 190		11	74 061	9.7
	ROD NONELECTRICAL WIRE, EXTRUDED SHAPES . .	8 153		16	75 197	10.8
	NOT REPORTED IN DETAIL.	4 661		(NA)	(NA)	(NA)
5091313	ALUMINUM SHAPES, FORMS, ETC..	50 376	13.6	48	204 263	24.7
	PLATE (.250 INCH AND OVER).	7 724		22	100 629	7.7
	SHEET AND COIL (.006 INCH TO .249 INCH) . .	21 867		28	147 258	14.8
	ROD, BAR, AND WIRE--ROLLED OR EXTRUDED (ROUNDS, HEXES, SQUARES AND RECTANGLES). .	8 255		25	133 788	6.2
	PIPE AND TUBING (INC. HOLLOW BAR, SQUARE AND RECTANGULAR TUBING)	3 175		15	112 319	2.8
	EXTRUDED SHAPES	7 068		20	98 842	7.2
	NOT REPORTED IN DETAIL.	2 287		(NA)	(NA)	(NA)
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES . . .	11 596	3.1	12	95 504	12.1
	COMMODITIES, N.E.C.	36 025	9.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	488	.1	7	37 004	1.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Scrap and Waste Materials Dealers—United States and Geographic Divisions, by Kind of Business: 1963

SIC industry and commodity line code	Kind of business, area, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 2 as percent of col. 5
		Quantity	Value		Number	Total sales, all commodity lines	
			Amount	Percent distribution			
		(1,000) (1)	($1,000) (2)	(3)	(4)	($1,000) (5)	(6)
	IRON, STEEL SCRAP (SIC 5093, PART)						
	UNITED STATES						
	ALL ESTABLISHMENTS. . . . . (NUMBER)	4,006					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000)	308,508					
	SALES REPORTED BY COMMODITY LINE.	(X)	1 629 306	100.0	2 467	(X)	(X)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	(X)	6 469	.4	352	59 340	10.9
5059100	HIDES, SKINS, PELTS	(X)	1 671	.1	54	19 141	8.7
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	(X)	3 174	.2	6	19 956	15.9
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	(X)	10 226	.6	116	100 829	10.1
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	16 415	1.0	413	203 150	8.1
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	(X)	1 106	.1	12	8 761	12.6
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	(X)	1 370	.1	22	17 391	7.9
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	(X)	880	.1	9	4 178	21.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY . . . . . TONS. . .	37 472	1 129 158	69.3	1 515	1 428 237	79.1
5093122	UNPREPARED IRON, STEEL SCRAP. . . . . TONS. . .	8 403	130 035	8.0	1 246	433 648	31.4
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) . . . . . POUNDS. . .	489 465	35 958	2.2	625	427 123	9.0
5093211	ALUMINUM SCRAP. . . . . POUNDS. . .	269 688	27 905	1.7	1 136	580 565	4.8
5093212	SCRAP COPPER, COPPER BASE ALLOY . . . . . POUNDS. . .	346 852	69 558	4.3	1 270	586 974	11.9
5093213	SCRAP LEAD. . . . . POUNDS. . .	253 089	13 582	.8	977	501 019	2.7
5093214	ZINC SCRAP. . . . . POUNDS. . .	114 232	4 701	.3	538	344 676	1.4
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	49 432	3.0	573	644 284	7.7
5093220	WASTE PAPER . . . . . POUNDS. . .	1 302 707	13 100	.8	359	133 524	9.8
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. . . . . POUNDS. . .	111 178	6 626	.4	430	140 703	4.7
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	1 674	.1	118	58 771	2.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	6 039	.4	157	116 874	5.2
	COMMODITIES N.E.C..	(X)	90 162	5.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		10 065	.6	248	206 833	4.9
	WASTE MATERIALS (SIC 5093, PART)						
	ALL ESTABLISHMENTS. . . . . (NUMBER)	4,168					
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000)	237,897					
	SALES REPORTED BY COMMODITY LINE.	(X)	1 308 580	100.0	3 095	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	(X)	839	.1	21	4 949	17.0
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	(X)	1 050	.1	89	18 513	5.7
5032100	YARD OR PIECE GOODS	(X)	3 955	.3	15	16 267	24.3
5059100	HIDES, SKINS, PELTS	(X)	954	.1	44	9 039	10.6
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	(X)	1 055	.1	33	7 813	13.5
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	(X)	728	.1	58	15 535	4.7
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	4 957	.4	176	62 208	8.0
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	(X)	1 575	.1	11	10 501	15.0
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY . . . . . TONS. . .	2 272	57 083	4.4	527	243 455	23.4
5093122	UNPREPARED IRON, STEEL SCRAP. . . . . TONS. . .	1 286	13 153	1.0	573	165 826	7.9
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) . . . . . POUNDS. . .	99 260	6 807	.5	469	219 626	3.1
5093211	ALUMINUM SCRAP. . . . . POUNDS. . .	774 623	81 299	6.2	1 150	476 941	17.0
5093212	SCRAP COPPER, COPPER BASE ALLOY . . . . . POUNDS. . .	949 547	211 635	16.2	1 188	489 295	43.3
5093213	SCRAP LEAD. . . . . POUNDS. . .	1 247 023	35 913	2.7	1 035	430 122	8.3
5093214	ZINC SCRAP. . . . . POUNDS. . .	431 712	17 855	1.4	719	370 663	4.8
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	93 979	7.2	779	372 803	25.2
5093220	WASTE PAPER . . . . . POUNDS. . .	19 644 715	234 754	17.9	1 176	349 761	67.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. . . . . POUNDS. . .	4 132 094	317 303	24.2	1 325	488 126	65.0
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	132 657	10.1	484	209 745	63.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	3 665	.3	150	47 949	7.6
	COMMODITIES N.E.C..	(X)	83 124	6.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		4 240	.3	197	91 057	4.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Scrap and Waste Materials Dealers—United States and Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, area, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 2 as percent of col. 5
		Quantity	Value		Number	Total sales, all commodity lines	
			Amount	Percent distribution			
		(1,000) (1)	($1,000) (2)	(3)	(4)	($1,000) (5)	(6)
	IRON, STEEL SCRAP (CONT.)						
	NEW ENGLAND DIVISION						
	ALL ESTABLISHMENTS. (NUMBER)	246					
	SALES NOT REPORTED BY COMMODITY LINE. ($1,000)	(D)					
	SALES REPORTED BY COMMODITY LINE.	(X)	77 942	100.0	147	(X)	(X)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	(X)	302	.4	17	2 733	11.1
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	285	.4	16	5 871	4.9
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY. TONS.	1 684	45 054	57.8	90	65 918	68.3
5093122	UNPREPARED IRON, STEEL SCRAP. TONS.	398	5 014	6.4	69	22 165	22.6
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS.	58 215	4 112	5.3	35	28 641	14.4
5093211	ALUMINUM SCRAP. POUNDS.	18 794	2 260	2.9	56	37 403	6.0
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS.	35 623	8 152	10.5	71	39 914	20.4
5093213	SCRAP LEAD. POUNDS.	16 813	786	1.0	54	35 749	2.2
5093214	ZINC SCRAP. POUNDS.	8 966	330	.4	26	30 401	1.1
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	4 687	6.0	34	41 371	11.3
5093220	WASTE PAPER POUNDS.	63 185	665	.9	30	10 146	6.6
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. POUNDS.	4 556	282	.4	34	10 723	2.6
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	76	.1	7	2 397	3.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	1 024	1.3	11	11 071	9.2
	COMMODITIES N.E.C.	(X)	4 655	6.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		258	.3	15	21 069	1.2
	MIDDLE ATLANTIC DIVISION						
	ALL ESTABLISHMENTS. (NUMBER)	855					
	SALES NOT REPORTED BY COMMODITY LINE. ($1,000)	(D)					
	SALES REPORTED BY COMMODITY LINE.	(X)	447 248	100.0	545	(X)	(X)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	(X)	644	.1	57	8 879	7.3
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	(X)	474	.1	22	15 773	3.0
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	2 188	.5	66	27 747	7.9
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY. TONS.	10 641	356 277	79.7	337	402 756	88.5
5093122	UNPREPARED IRON, STEEL SCRAP. TONS.	1 677	28 060	6.3	272	69 967	40.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS.	90 829	6 887	1.5	146	68 106	10.1
5093211	ALUMINUM SCRAP. POUNDS.	37 111	3 954	.9	221	88 626	4.5
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS.	41 975	9 219	2.1	261	92 423	10.0
5093213	SCRAP LEAD. POUNDS.	32 299	1 697	.4	203	78 019	2.2
5093214	ZINC SCRAP. POUNDS.	21 209	681	.2	110	47 178	1.4
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	12 024	2.7	120	203 670	5.9
5093220	WASTE PAPER POUNDS.	264 144	2 696	.6	112	27 339	9.9
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. POUNDS.	14 080	831	.2	107	26 727	3.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	230	.1	21	12 925	1.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	558	.1	23	10 426	5.4
	COMMODITIES N.E.C.	(X)	18 602	4.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		2 226	.5	44	31 018	7.2
	EAST NORTH CENTRAL DIVISION						
	ALL ESTABLISHMENTS. (NUMBER)	1 132					
	SALES NOT REPORTED BY COMMODITY LINE. ($1,000)	(D)					
	SALES REPORTED BY COMMODITY LINE.	(X)	579 694	100.0	754	(X)	(X)
	PASSENGER CARS (NEW AND USED)	(X)	24		5	214	11.2
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC.	(X)	9		3	289	3.1
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	(X)	1 833	.3	104	17 557	10.4
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	(X)	663	.1	3	4 985	13.3
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	(X)	3 801	.7	24	25 352	15.0
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	4 745	.8	119	66 559	7.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY. TONS.	14 959	434 999	75.0	469	512 107	84.9
5093122	UNPREPARED IRON, STEEL SCRAP. TONS.	3 246	49 541	8.5	405	167 025	29.7
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS.	192 410	14 451	2.5	234	164 295	8.8
5093211	ALUMINUM SCRAP. POUNDS.	80 403	8 063	1.4	379	213 524	3.8
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS.	79 080	16 594	2.9	400	218 107	7.6
5093213	SCRAP LEAD. POUNDS.	47 871	2 282	.4	299	161 210	1.4
5093214	ZINC SCRAP. POUNDS.	28 520	1 315	.2	185	111 673	1.2
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	8 628	1.5	186	167 108	5.2
5093220	WASTE PAPER POUNDS.	852 279	8 455	1.5	152	65 468	12.9
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. POUNDS.	29 808	1 964	.3	161	57 086	3.4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Scrap and Waste Materials Dealers—United States and Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, area, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 2 as percent of col. 5
		Quantity	Value		Number	Total sales, all commodity lines	
			Amount	Percent distribution			
		(1,000) (1)	($1,000) (2)	(3)	(4)	($1,000) (5)	(6)
	IRON, STEEL SCRAP (CONT.)						
	EAST NORTH CENTRAL DIVISION (CONT.)						
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	(X)	417	.1	40	13 827	3.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	(X)	1 259	.2	40	31 425	4.0
	COMMODITIES N.E.C.	(X)	18 584	3.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		2 067	2.6	88	73 007	2.8
	WEST NORTH CENTRAL DIVISION						
	ALL ESTABLISHMENTS (NUMBER)	379					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)					
	SALES REPORTED BY COMMODITY LINE	(X)	100 149	100.0	208	(X)	(X)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	(X)	2 040	2.0	45	7 696	26.5
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	(X)	79	.1	3	468	16.9
5059100	HIDES, SKINS, PELTS	(X)	835	.8	16	5 767	14.5
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	(X)	178	.2	8	1 506	11.8
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	(X)	147	.1	10	8 925	1.6
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	(X)	108	.1	3	479	22.5
5091212	IRON AND STEEL PRODUCTS (FLAT)	(X)	1 598	1.6	54	22 408	7.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY TONS	1 961	56 759	56.7	128	90 220	62.9
5093122	UNPREPARED IRON, STEEL SCRAP TONS	556	7 842	7.8	104	43 681	18.0
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS	20 982	1 621	1.6	35	33 895	12.2
5093211	ALUMINUM SCRAP POUNDS	22 153	2 557	2.6	99	46 489	5.5
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS	47 974	9 329	9.3	122	53 678	17.4
5093213	SCRAP LEAD POUNDS	65 594	4 306	4.3	92	46 980	9.2
5093214	ZINC SCRAP POUNDS	4 157	182	.2	44	22 921	.8
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	2 090	2.1	44	32 645	6.4
5093220	WASTE PAPER POUNDS	8 610	86	.1	13	4 737	1.8
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS POUNDS	43 111	2 367	2.4	35	11 221	21.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	(X)	328	.3	18	15 736	2.1
	COMMODITIES N.E.C.	(X)	7 360	7.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		337	.3	21	21 448	1.6
	SOUTH ATLANTIC DIVISION						
	ALL ESTABLISHMENTS (NUMBER)	348					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	22,321					
	SALES REPORTED BY COMMODITY LINE	(X)	79 460	100.0	210	(X)	(X)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	(X)	788	1.0	37	5 447	14.5
5059100	HIDES, SKINS, PELTS	(X)	123	.2	5	4 396	2.8
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	(X)	105	.1	3	2 563	4.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	(X)	141	.2	7	2 921	4.8
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	(X)	234	.3	19	8 190	2.9
5084500	RECONDITIONED DRUMS AND BARRELS	(X)	97	.1	10	2 609	3.7
5091212	IRON AND STEEL PRODUCTS (FLAT)	(X)	848	1.1	38	11 724	7.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY TONS	1 495	43 033	54.2	133	66 215	65.0
5093122	UNPREPARED IRON, STEEL SCRAP TONS	555	9 635	12.1	94	21 676	44.5
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS	21 061	1 470	1.8	48	22 507	6.5
5093211	ALUMINUM SCRAP POUNDS	27 534	2 731	3.4	116	42 981	6.4
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS	27 113	6 011	7.6	131	43 274	13.9
5093213	SCRAP LEAD POUNDS	26 037	1 574	2.0	108	36 537	4.3
5093214	ZINC SCRAP POUNDS	15 465	850	1.1	59	28 284	3.0
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	4 291	5.4	57	30 876	13.9
5093220	WASTE PAPER POUNDS	59 717	640	.8	32	12 580	5.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS POUNDS	15 853	961	1.2	53	19 556	4.9
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	(X)	86	.1	10	2 802	3.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	(X)	193	.2	19	5 531	3.5
	COMMODITIES N.E.C.	(X)	5 488	6.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		201	.3	19	5 722	3.5

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Scrap and Waste Materials Dealers—United States and Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, area, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 2 as percent of col. 5
		Quantity	Value		Number	Total sales, all commodity lines	
			Amount	Percent distribution			
		(1,000)	($1,000)			($1,000)	
		(1)	(2)	(3)	(4)	(5)	(6)
	IRON, STEEL SCRAP (CONT.)						
	EAST SOUTH CENTRAL DIVISION						
	ALL ESTABLISHMENTS (NUMBER)	196					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)					
	SALES REPORTED BY COMMODITY LINE	(X)	64 037	100.0	119	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	(X)	39	.1	4	4 040	1.0
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	(X)	269	.4	27	6 871	3.9
5059100	HIDES, SKINS, PELTS	(X)	385	.6	10	3 443	11.2
5091212	IRON AND STEEL PRODUCTS (FLAT)	(X)	1 191	1.9	23	14 779	8.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY TONS	1 365	39 304	61.4	69	55 556	70.7
5093122	UNPREPARED IRON, STEEL SCRAP TONS	227	4 049	6.3	54	18 338	22.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS	21 486	1 520	2.4	31	39 321	3.9
5093211	ALUMINUM SCRAP POUNDS	17 109	1 517	2.4	61	39 548	3.8
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS	18 303	4 121	6.4	62	32 429	12.7
5093213	SCRAP LEAD POUNDS	17 429	743	1.2	54	38 929	1.9
5093214	ZINC SCRAP POUNDS	7 820	285	.4	28	30 011	.9
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	1 325	2.1	26	24 332	5.4
5093220	WASTE PAPER POUNDS	39 985	397	.6	7	8 026	4.9
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS POUNDS	1 249	62	.1	13	8 098	.8
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	(X)	363	.6	8	9 029	4.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	(X)	346	.5	13	10 465	3.3
	COMMODITIES N.E.C.	(X)	7 136	11.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		985	1.5	13	18 472	5.3
	WEST SOUTH CENTRAL DIVISION						
	ALL ESTABLISHMENTS (NUMBER)	343					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)					
	SALES REPORTED BY COMMODITY LINE	(X)	104 444	100.0	195	(X)	(X)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	(X)	91	.1	22	5 307	1.7
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	(X)	66	.1	3	576	11.5
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	(X)	134	.1	13	3 361	4.0
5091212	IRON AND STEEL PRODUCTS (FLAT)	(X)	3 673	3.5	47	34 850	10.5
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	(X)	660	.6	9	8 001	8.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY TONS	1 775	53 286	51.0	116	77 688	68.6
5093122	UNPREPARED IRON, STEEL SCRAP TONS	1 126	14 854	14.2	89	37 209	39.9
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS	19 237	1 340	1.3	27	22 159	6.0
5093211	ALUMINUM SCRAP POUNDS	31 287	3 044	2.9	87	49 198	6.2
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS	30 074	6 924	6.6	94	44 681	15.5
5093213	SCRAP LEAD POUNDS	30 245	1 398	1.3	77	43 705	3.2
5093214	ZINC SCRAP POUNDS	7 754	315	.3	37	37 080	.8
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	7 137	6.8	38	57 262	12.5
5093220	WASTE PAPER POUNDS	7 648	90	.1	9	4 602	2.0
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS POUNDS	1 084	63	.1	12	2 900	2.2
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	(X)	346	.3	14	14 459	2.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	(X)	991	.9	13	18 211	5.4
	COMMODITIES N.E.C.	(X)	9 360	9.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		672	.4	20	9 735	6.9
	MOUNTAIN DIVISION						
	ALL ESTABLISHMENTS (NUMBER)	133					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	10 022					
	SALES REPORTED BY COMMODITY LINE	(X)	23 731	100.0	68	(X)	(X)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	(X)	61	.3	5	752	8.1
5059100	HIDES, SKINS, PELTS	(X)	154	.6	7	1 435	10.7
5091212	IRON AND STEEL PRODUCTS (FLAT)	(X)	208	.9	9	1 516	13.7
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY TONS	642	15 789	66.5	38	19 810	79.7
5093122	UNPREPARED IRON, STEEL SCRAP TONS	199	3 976	16.8	39	6 780	58.6
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS	4 829	222	.9	10	1 868	11.9
5093211	ALUMINUM SCRAP POUNDS	2 910	268	1.1	25	3 980	6.7
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS	5 352	1 188	5.0	31	5 276	22.5
5093213	SCRAP LEAD POUNDS	2 810	124	.5	21	2 925	4.2

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Scrap and Waste Materials Dealers—United States and Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, area, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 2 as percent of col. 5
		Quantity	Value		Number	Total sales, all commodity lines	
			Amount	Percent distribution			
		(1,000) (1)	($1,000) (2)	(3)	(4)	($1,000) (5)	(6)
	IRON, STEEL SCRAP (CONT.)						
	MOUNTAIN DIVISION (CONT.)						
5093214	ZINC SCRAP. . . . . POUNDS. . .	311	16	.1	8	1 515	1.1
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	1 012	4.3	15	15 262	6.6
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. . . . . POUNDS. . .	668	50	.2	6	1 745	2.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	89	.4	7	2 118	4.2
	COMMODITIES, N.E.C.	(X)	437	1.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		137	.6	8	970	14.1
	PACIFIC DIVISION						
	ALL ESTABLISHMENTS. . . . . (NUMBER) 374						
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) 27,449						
	SALES REPORTED BY COMMODITY LINE.	(X)	152 601	100.0	221	(X)	(X)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	(X)	441	.3	38	4 098	10.8
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	(X)	5 330	3.5	21	38 075	14.0
5084500	RECONDITIONED DRUMS AND BARRELS	(X)	331	.2	4	1 159	28.6
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	1 679	1.1	41	17 696	9.5
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	(X)	512	.3	4	6 128	8.4
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY . . . . . TONS. . .	2 950	84 657	55.5	135	137 967	61.4
5093122	UNPREPARED IRON, STEEL SCRAP. . . . . TONS. . .	419	7 064	4.6	120	46 807	15.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) . . . . . POUNDS. . .	60 416	4 335	2.8	59	46 331	9.4
5093211	ALUMINUM SCRAP. . . . . POUNDS. . .	32 387	3 511	2.3	92	58 816	6.0
5093212	SCRAP COPPER, COPPER BASE ALLOY . . . . . POUNDS. . .	61 358	8 020	5.3	98	57 192	14.0
5093213	SCRAP LEAD. . . . . POUNDS. . .	13 991	672	.4	69	56 965	1.2
5093214	ZINC SCRAP. . . . . POUNDS. . .	20 030	727	.5	41	35 613	2.0
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	8 238	5.4	53	71 758	11.5
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	98	.1	7	728	13.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	1 251	.8	13	11 891	10.5
	COMMODITIES, N.E.C.	(X)	22 553	14.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		3 182	2.1	20	25 392	12.5
	WASTE MATERIALS (SIC 5093, PART)						
	NEW ENGLAND DIVISION						
	ALL ESTABLISHMENTS. . . . . (NUMBER) 454						
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) (D)						
	SALES REPORTED BY COMMODITY LINE.	(X)	170 914	100.0	360	(X)	(X)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	(X)	216	.1	4	1 209	17.9
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	164	.1	11	6 374	2.6
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY . . . . . TONS. . .	147	3 226	1.9	51	23 263	13.9
5093122	UNPREPARED IRON, STEEL SCRAP. . . . . TONS. . .	102	1 231	.7	49	20 999	5.9
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) . . . . . POUNDS. . .	9 978	693	.4	56	26 007	2.7
5093211	ALUMINUM SCRAP. . . . . POUNDS. . .	51 473	6 703	3.9	130	54 829	12.2
5093212	SCRAP COPPER, COPPER BASE ALLOY . . . . . POUNDS. . .	151 428	32 541	19.0	139	56 790	57.3
5093213	SCRAP LEAD. . . . . POUNDS. . .	59 669	3 063	1.8	119	42 801	7.2
5093214	ZINC SCRAP. . . . . POUNDS. . .	48 611	1 781	1.0	86	44 255	4.0
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	8 739	5.1	77	37 258	23.5
5093220	WASTE PAPER . . . . . POUNDS. . .	1 906 487	26 273	15.4	134	38 551	68.2
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. . . . . POUNDS. . .	749 209	47 579	27.8	197	68 409	69.6
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	23 612	13.8	69	39 711	59.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	466	.3	13	5 620	8.3
	COMMODITIES N.E.C..	(X)	14 477	8.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		150	.1	16	5 507	2.7
	MIDDLE ATLANTIC DIVISION						
	ALL ESTABLISHMENTS. . . . . (NUMBER) 1,439						
	SALES NOT REPORTED BY COMMODITY LINE. . . . . ($1,000) (D)						
	SALES REPORTED BY COMMODITY LINE.	(X)	397 495	100.0	1 095	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable

TABLE 7. Scrap and Waste Materials Dealers—United States and Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, area, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 2 as percent of col. 5
		Quantity	Value		Number	Total sales, all commodity lines	
			Amount	Percent distribution			
		(1,000) (1)	($1,000) (2)	(3)	(4)	($1,000) (5)	(6)
	WASTE MATERIALS (CONT.)						
	MIDDLE ATLANTIC DIVISION (CONT.)						
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	(X)	278	.1	22	3 383	8.2
5032100	YARD OR PIECE GOODS	(X)	1 183	.3	5	4 964	23.8
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	(X)	416	.1	8	1 235	33.7
5091212	IRON AND STEEL PRODUCTS (FLAT)	(X)	537	.1	29	6 894	7.8
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY . . . TONS	336	7 861	2.0	117	48 338	16.3
5093122	UNPREPARED IRON, STEEL SCRAP . . . TONS	350	3 343	.8	164	42 643	7.8
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) . . . POUNDS	27 538	1 871	.5	114	61 737	3.0
5093211	ALUMINUM SCRAP . . . POUNDS	219 651	20 125	5.1	302	132 876	15.1
5093212	SCRAP COPPER, COPPER BASE ALLOY . . . POUNDS	317 839	72 704	18.3	327	147 022	49.5
5093213	SCRAP LEAD . . . POUNDS	225 910	10 585	2.7	275	120 067	8.8
5093214	ZINC SCRAP . . . POUNDS	194 350	8 520	2.1	178	99 421	8.6
5093215	OTHER NONFERROUS METALLIC SCRAP	*(X)	31 535	7.9	230	107 935	29.2
5093220	WASTE PAPER . . . POUNDS	6 841 332	82 719	20.8	483	120 188	68.8
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS . . . POUNDS	1 187 613	86 962	21.9	513	127 020	68.5
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	(X)	29 865	7.5	137	39 330	75.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	(X)	723	.2	34	7 948	9.1
	COMMODITIES N.E.C.	(X)	36 392	9.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		1 876	.5	62	31 297	6.0
	EAST NORTH CENTRAL DIVISION						
	ALL ESTABLISHMENTS . . . (NUMBER) 841						
	SALES NOT REPORTED BY COMMODITY LINE . . . ($1,000) (D)						
	SALES REPORTED BY COMMODITY LINE	(X)	270 523	100.0	593	(X)	(X)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	(X)	226	.1	19	3 105	7.3
5032100	YARD OR PIECE GOODS	(X)	399	.1	4	1 432	27.9
5087200	CUSTODIAL (JANITORS') SUPPLIES	(X)	182	.1	3	744	24.5
5091212	IRON AND STEEL PRODUCTS (FLAT)	(X)	1 244	.5	41	17 694	7.0
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY . . . TONS	532	14 138	5.2	117	58 210	24.3
5093122	UNPREPARED IRON, STEEL SCRAP . . . TONS	379	3 685	1.4	188	51 114	7.2
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) . . . POUNDS	34 415	2 402	.9	126	60 318	4.0
5093211	ALUMINUM SCRAP . . . POUNDS	190 787	20 640	7.6	287	116 762	17.7
5093212	SCRAP COPPER, COPPER BASE ALLOY . . . POUNDS	178 677	40 740	15.1	286	113 249	36.0
5093213	SCRAP LEAD . . . POUNDS	719 312	10 081	3.7	255	109 183	9.2
5093214	ZINC SCRAP . . . POUNDS	105 737	3 835	1.4	185	96 173	4.0
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	15 666	5.8	184	85 549	18.3
5093220	WASTE PAPER . . . POUNDS	5 240 068	60 112	22.2	280	88 606	67.8
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS . . . POUNDS	430 271	32 314	11.9	239	80 426	40.2
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	(X)	51 609	19.1	106	69 472	74.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	(X)	332	.1	30	5 633	5.9
	COMMODITIES N.E.C.	(X)	12 168	4.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		750	.3	53	17 288	4.3
	WEST NORTH CENTRAL DIVISION						
	ALL ESTABLISHMENTS . . . (NUMBER) 233						
	SALES NOT REPORTED BY COMMODITY LINE . . . ($1,000) (D)						
	SALES REPORTED BY COMMODITY LINE	(X)	53 625	100.0	160	(X)	(X)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	(X)	83	.2	10	1 011	8.2
5059100	HIDES, SKINS, PELTS	(X)	399	.7	12	3 113	12.8
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	(X)	190	.4	8	2 203	8.6
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	(X)	110	.2	5	1 254	8.8
5091212	IRON AND STEEL PRODUCTS (FLAT)	(X)	685	1.3	32	8 185	8.4
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY . . . TONS	135	3 075	5.7	50	16 120	19.1
5093122	UNPREPARED IRON, STEEL SCRAP . . . TONS	116	1 453	2.7	44	12 357	11.8
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) . . . POUNDS	5 040	378	.7	32	12 972	2.9
5093211	ALUMINUM SCRAP . . . POUNDS	34 927	3 988	7.4	83	27 332	14.6
5093212	SCRAP COPPER, COPPER BASE ALLOY . . . POUNDS	60 691	10 908	20.3	91	28 259	38.6
5093213	SCRAP LEAD . . . POUNDS	50 168	2 747	5.1	79	26 992	10.2
5093214	ZINC SCRAP . . . POUNDS	14 201	553	1.0	62	23 697	2.3

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Scrap and Waste Materials Dealers—United States and Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, area, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 2 as percent of col. 5
		Quantity	Value		Number	Total sales, all commodity lines	
			Amount	Percent distribution			
		(1,000) (1)	($1,000) (2)	(3)	(4)	($1,000) (5)	(6)
	WASTE MATERIALS (CONT.)						
	WEST NORTH CENTRAL DIVISION (CONT.)						
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	2 085	3.9	44	14 529	14.4
5093220	WASTE PAPER . . . POUNDS.	769 173	9 375	17.5	38	11 992	78.2
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. . . . POUNDS.	128 708	10 870	20.3	46	19 289	56.4
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	3 319	6.2	27	13 798	24.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	296	.6	13	7 785	3.8
	COMMODITIES, N.E.C.	(X)	2 887	5.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		224	.4	17	5 639	4.0
	SOUTH ATLANTIC DIVISION						
	ALL ESTABLISHMENTS. (NUMBER)	414					
	SALES NOT REPORTED BY COMMODITY LINE. ($1,000)	20,489					
	SALES REPORTED BY COMMODITY LINE.	(X)	193 455	100.0	320	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	(X)	111	.1	4	1 303	8.5
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	(X)	276	.1	12	3 273	8.4
5084500	RECONDITIONED DRUMS AND BARRELS	(X)	164	.1	7	2 136	7.7
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	1 018	.5	18	9 955	10.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY . . . TONS.	420	10 618	5.5	62	30 624	34.7
5093122	UNPREPARED IRON, STEEL SCRAP. . . . TONS.	90	754	.4	36	8 447	8.9
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) . . . POUNDS.	5 221	405	.2	44	21 443	1.9
5093211	ALUMINUM SCRAP. . . . POUNDS.	53 981	7 130	3.7	100	37 803	18.9
5093212	SCRAP COPPER, COPPER BASE ALLOY . . . POUNDS.	78 134	17 915	9.3	105	43 383	41.3
5093213	SCRAP LEAD. . . . POUNDS.	40 548	2 025	1.0	100	40 256	5.0
5093214	ZINC SCRAP. . . . POUNDS.	20 676	934	.5	59	29 539	3.2
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	4 033	2.1	70	26 930	15.0
5093220	WASTE PAPER . . . POUNDS.	1 845 454	19 404	10.0	93	35 782	54.2
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. . . . POUNDS.	1 245 383	109 445	56.6	164	129 841	84.3
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	8 170	4.2	36	15 661	52.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	327	.2	15	3 912	8.4
	COMMODITIES N.E.C.	(X)	10 453	5.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		273	.1	13	7 257	3.8
	EAST SOUTH CENTRAL DIVISION						
	ALL ESTABLISHMENTS. (NUMBER)	92					
	SALES NOT REPORTED BY COMMODITY LINE. ($1,000)	(D)					
	SALES REPORTED BY COMMODITY LINE.	(X)	28 863	100.0	67	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	(X)	31	.1	4	614	5.0
5084500	RECONDITIONED DRUMS AND BARRELS	(X)	27	.1	3	1 619	1.7
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	33	.1	5	1 629	2.0
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY . . . TONS.	81	2 252	7.8	20	9 589	23.5
5093122	UNPREPARED IRON, STEEL SCRAP. . . . TONS.	15	144	.5	10	1 696	8.5
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) . . . POUNDS.	1 502	70	.2	11	7 072	1.0
5093211	ALUMINUM SCRAP. . . . POUNDS.	13 385	1 957	6.8	28	13 178	14.9
5093212	SCRAP COPPER, COPPER BASE ALLOY . . . POUNDS.	25 186	6 347	22.0	28	13 271	47.8
5093213	SCRAP LEAD. . . . POUNDS.	19 141	984	3.4	25	9 126	10.8
5093214	ZINC SCRAP. . . . POUNDS.	1 603	66	.2	16	4 720	1.4
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	1 108	3.8	21	9 488	11.7
5093220	WASTE PAPER . . . POUNDS.	335 451	4 372	15.1	23	6 466	67.6
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. . . . POUNDS.	55 473	4 934	17.1	24	10 374	47.6
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	3 672	12.7	14	6 282	58.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	331	1.1	6	3 926	8.4
	COMMODITIES, N.E.C.	(X)	2 502	8.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		33	.1	4	2 141	1.5
	WEST SOUTH CENTRAL DIVISION						
	ALL ESTABLISHMENTS. (NUMBER)	238					
	SALES NOT REPORTED BY COMMODITY LINE. ($1,000)	(D)					
	SALES REPORTED BY COMMODITY LINE.	(X)	56 724	100.0	164	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Scrap and Waste Materials Dealers—United States and Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, area, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 2 as percent of col. 5
		Quantity	Value		Number	Total sales, all commodity lines	
			Amount	Percent distribution			
		(1,000)	($1,000)			($1,000)	
		(1)	(2)	(3)	(4)	(5)	(6)
	WASTE MATERIALS (CONT.)						
	WEST SOUTH CENTRAL DIVISION (CONT.)						
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	(X)	64	.1	10	5 300	1.2
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	(X)	31	.1	4	380	8.2
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	(X)	84	.1	9	2 025	4.1
5091212	IRON AND STEEL PRODUCTS (FLAT)	(X)	872	1.5	20	5 897	14.8
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY TONS	296	7 394	13.0	46	26 134	28.3
5093122	UNPREPARED IRON, STEEL SCRAP TONS	32	466	.8	19	4 320	10.8
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS	1 924	122	.2	22	4 300	2.8
5093211	ALUMINUM SCRAP POUNDS	50 523	5 134	9.1	73	33 798	15.2
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS	34 304	8 064	14.2	67	28 093	28.7
5093213	SCRAP LEAD POUNDS	62 214	3 038	5.4	64	28 403	10.7
5093214	ZINC SCRAP POUNDS	20 088	716	1.3	41	28 512	2.5
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	7 427	13.1	45	28 209	26.3
5093220	WASTE PAPER POUNDS	815 787	9 140	16.1	46	14 329	63.8
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS POUNDS	109 091	7 756	13.7	46	16 291	47.6
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	(X)	3 267	5.8	33	9 454	34.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	(X)	411	.7	13	4 742	8.7
	COMMODITIES N.E.C.	(X)	2 427	4.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		311	.5	10	5 815	5.3
	MOUNTAIN DIVISION						
	ALL ESTABLISHMENTS (NUMBER)	85					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)					
	SALES REPORTED BY COMMODITY LINE	(X)	21 806	100.0	57	(X)	(X)
5059100	HIDES, SKINS, PELTS	(X)	247	1.1	9	2 058	12.0
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	(X)	124	.6	5	1 653	7.5
5091212	IRON AND STEEL PRODUCTS (FLAT)	(X)	131	.6	4	866	15.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY TONS	154	4 261	19.5	27	11 783	36.2
5093122	UNPREPARED IRON, STEEL SCRAP TONS	19	170	.8	10	2 242	7.6
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS	2 892	113	.5	11	7 185	1.6
5093211	ALUMINUM SCRAP POUNDS	17 314	1 697	7.8	36	16 197	10.5
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS	19 866	4 329	19.9	37	15 744	27.5
5093213	SCRAP LEAD POUNDS	28 118	1 253	5.7	34	15 278	8.2
5093214	ZINC SCRAP POUNDS	8 872	292	1.3	24	9 984	2.9
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	1 858	8.5	18	7 108	26.1
5093220	WASTE PAPER POUNDS	273 443	3 263	15.0	13	8 412	38.8
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS POUNDS	24 105	1 734	8.0	14	4 792	36.2
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	(X)	1 440	6.6	16	4 714	30.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	(X)	304	1.4	5	1 239	24.5
	COMMODITIES, N.E.C.	(X)	324	1.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		266	1.2	5	3 029	8.8
	PACIFIC DIVISION						
	ALL ESTABLISHMENTS (NUMBER)	372					
	SALES NOT REPORTED BY COMMODITY LINE ($1,000)	(D)					
	SALES REPORTED BY COMMODITY LINE	(X)	115 175	100.0	279	(X)	(X)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	(X)	78	.1	6	1 255	6.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	(X)	160	.1	3	998	16.0
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	(X)	130	.1	8	1 092	11.9
5091212	IRON AND STEEL PRODUCTS (FLAT)	(X)	273	.2	16	4 714	5.8
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY TONS	171	4 258	3.7	37	19 394	22.0
5093122	UNPREPARED IRON, STEEL SCRAP TONS	183	1 907	1.7	53	22 008	8.7
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS	10 750	753	.7	53	18 592	4.1
5093211	ALUMINUM SCRAP POUNDS	142 582	13 925	12.1	111	44 170	31.5
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS	83 422	18 087	15.7	108	43 484	41.6
5093213	SCRAP LEAD POUNDS	41 943	2 137	1.9	84	38 016	5.6
5093214	ZINC SCRAP POUNDS	17 574	1 158	1.0	68	34 362	3.4
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	21 528	18.7	90	55 797	38.6

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Scrap and Waste Materials Dealers—United States and Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, area, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 2 as percent of col. 5
		Quantity	Value		Number	Total sales, all commodity lines	
			Amount	Percent distribution			
		(1,000)	($1,000)			($1,000)	
		(1)	(2)	(3)	(4)	(5)	(6)
	WASTE MATERIALS (CONT.)						
	PACIFIC DIVISION (CONT.)						
5093220	WASTE PAPER . . . . . POUNDS. . .	1 617 520	20 096	17.4	66	25 435	79.0
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. . . . . POUNDS. . .	202 241	15 709	13.6	82	31 684	49.6
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	7 703	6.7	46	11 323	68.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	475	.4	21	7 144	6.6
	COMMODITIES, N.E.C.	(X)	6 441	5.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		357	.3	17	13 084	2.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

Appendix A

INDEX TO KIND OF BUSINESS, TYPE OF OPERATION, AND AREA

SIC code	Kind of business	Merchant wholesalers			Manufacturers' sales branches and sales offices		Merchandise agents and brokers		Assemblers of farm products	
		United States	Geographic division	New York SCA, Chicago SCA, Los Angeles SMSA	United States	Geographic division	United States	Geographic division	United States	Geographic division
		Page	Page	Page	Page	Page	Page	Page	Page	Page
50	WHOLESALE TRADE									
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT:									
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	81	120-122	348,369,385	408	422-423	494	515-516	(x)	(x)
5013	AUTOMOTIVE EQUIPMENT	81	122-127	348,369,385	408	423-424	494	516-517	(x)	(x)
5014	TIRES, TUBES	82	127-128	348,369(NA)	408	424-426	494	(NA)	(x)	(x)
502	DRUGS, CHEMICALS, ALLIED PRODUCTS:									
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	82	128-134	349,369,385	408	426-428	494	518-519	(x)	(x)
5028	PAINTS, VARNISHES	83	134-136	349,370,386	409	428-430	495	519-520	(x)	(x)
5029	OTHER CHEMICALS, ALLIED PRODUCTS	83	136-139	349,370,386	409	430-432	495	520-521	(x)	(x)
503	DRY GOODS, APPAREL:									
5032	DRY GOODS, PIECE GOODS, NOTIONS	84	139-142	350,370,386	409	432-434	495	522-523	(x)	(x)
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	84	142-148	350,370,386	410	434-436	496	523-526	(x)	(x)
5039	FOOTWEAR	85	148-150	351,371(NA)	(NA)	(NA)	497	526-527	(x)	(x)
504	GROCERIES AND RELATED PRODUCTS:									
5042	GENERAL-LINE GROCERIES	86	150-160	351(NA),387	(x)	(x)	(x)	(x)	(x)	(x)
5043	DAIRY PRODUCTS	87	160-164	352,371,388	410	436-438	497	527-528	600	604-605
5044	POULTRY, POULTRY PRODUCTS	87	164-168	353,371,388	411	(NA)	497	528-529	600	605-607
5045	CONFECTIONERY	88	168-173	353,372,388	411	438-439	497	529-531	(x)	(x)
5046	FISH, SEAFOODS	89	173-174	354,372,388	(x)	(x)	498	531-532	(x)	(x)
5047	MEATS, MEAT PRODUCTS	90	175-180	354,372,389	411	439-441	498	532-533	(x)	(x)
5048	FRESH FRUITS, VEGETABLES	90	180-185	355,373,389	(x)	(x)	498	533-534	600	607-609
5049	OTHER GROCERIES AND RELATED PRODUCTS	91	185-194	355,373,389	411	441-445	499	534-542	(x)	(x)
505	FARM PRODUCTS--RAW MATERIALS:									
	COTTON	92	194-195	356,374,390	(x)	(x)	500	542-543	601	609-610
	GRAIN	93	195-197	(x)	(x)	(x)	500	543-544	601	610-614
	LIVESTOCK, EXCEPT HORSES AND MULES	93	198	(x)	(x)	(x)	500	544-546	602	614-616
	MISCELLANEOUS FARM PRODUCTS	93	199-200	(x)	(NA)	(NA)	500	546-547	602	616-618
506	ELECTRICAL GOODS:									
5063	ELECTRICAL SUPPLIES, APPARATUS	94	200-206	356,374,390	413	445-449	501	547-550	(x)	(x)
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	95	206-212	357,374,391	413	449-450	501	550-552	(x)	(x)
5065	ELECTRONIC PARTS, EQUIPMENT	95	213-216	358,375,391	413	450-452	502	552-554	(x)	(x)
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES:									
5072	HARDWARE	96	216-224	358,375,392	413	452-453	502	554-555	(x)	(x)
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	97	224-232	359,376,392	413	453-454	503	555-559	(x)	(x)
5077	AIR CONDITIONING, REFRIGERATION EQUIPMENT, SUPPLIES	98	232-237	360,376,393	414	454	503	559-560	(x)	(x)
508	MACHINERY, EQUIPMENT, SUPPLIES:									
5082	COMMERCIAL, INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES	(x)	(x)	360,377,393	(x)	(x)	(x)	(x)	(x)	(x)
	COMMERCIAL MACHINES, EQUIPMENT	99	237-242	(x)	414	455-456	504	561-562	(x)	(x)
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT	100	242-247	(x)	414	456-458	504	562-564	(x)	(x)
	INDUSTRIAL MACHINERY, EQUIPMENT	101	248-257	(x)	414	458-462	505	564-569	(x)	(x)
	INDUSTRIAL SUPPLIES	103	257-266	(x)	415	462-465	506	569-572	(x)	(x)
5083	FARM AND GARDEN MACHINERY, EQUIPMENT	104	266-270	362,378(NA)	416	465-466	507	572-573	(x)	(x)
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	105	270-274	362,378,395	416	466-467	507	573-574	(x)	(x)
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	106	274-279	362,379,395	416	(NA)	507	574-575	(x)	(x)
5088	TRANSPORTATION EQUIPMENT, SUPPLIES, EXCLUDING AUTOMOTIVE	107	279-282	363,(NA)395	416	(NA)	508	575-576	(x)	(x)
5091	METALS, MINERALS (EXCLUDING PETROLEUM PRODUCTS, SCRAP)	(x)	(x)	363,379,396	(x)	(x)	(x)	(x)	(x)	(x)
	COAL	107	282-283	(NA)	416	468	508	576-577	(x)	(x)
	METALS SERVICE CENTERS	623	625-632	633,634,635	623	625-632	623	625-632	(x)	(x)
	METALS SALES OFFICES	623	(NA)	(NA)	623	(NA)	623	(NA)	(x)	(x)
5093	SCRAP, WASTE MATERIALS:									
	IRON, STEEL SCRAP	636	637-640	(NA)	(x)	(x)	636	637-640	(x)	(x)
	WASTE MATERIALS	636	640-644	(NA)	(x)	(x)	636	640-644	(x)	(x)
5094	TOBACCO, TOBACCO PRODUCTS	107	283-289	365,380,397	(NA)	(NA)	508	577-578	(x)	(x)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES:	(x)	(x)	365,381,397	(x)	(x)	(x)	(x)	(x)	(x)
	BEER	108	289-291	(x)	(NA)	(NA)	508	578	(x)	(x)
	WINES, DISTILLED SPIRITS	108	291-293	(x)	417	468-469	509	579	(x)	(x)
5096	PAPER, PAPER PRODUCTS, EXCLUDING WALLPAPER	(x)	(x)	365,381,397	(x)	(x)	(x)	(x)	(x)	(x)
	PRINTING AND WRITING PAPER	109	293-295	(x)	417	469-470	509	579-580	(x)	(x)
	INDUSTRIAL AND PERSONAL SERVICE PAPER	109	295-300	(x)	417	470-472	509	580-581	(x)	(x)
	STATIONERY, OFFICE SUPPLIES	110	300-302	(x)	418	473-474	509	581-582	(x)	(x)
5097	FURNITURE, HOME FURNISHINGS	(x)	(x)	366,382,398	(x)	(x)	(x)	(x)	(x)	(x)
	FURNITURE, (HOUSEHOLD, OFFICE)	111	302-306	(x)	418	474-475	510	582-584	(x)	(x)
	HOME FURNISHINGS, FLOOR COVERINGS	111	306-312	(x)	418	475-476	510	584-586	(x)	(x)
5098	LUMBER, CONSTRUCTION MATERIALS	(x)	(x)	366,382,398	(x)	(x)	(x)	(x)	(x)	(x)
	LUMBER, MILLWORK	113	312-318	(x)	419	476-478	510	586-588	(x)	(x)
	CONSTRUCTION MATERIALS	113	318-325	(x)	419	478-481	511	588-590	(x)	(x)
5099	OTHER MISCELLANEOUS PRODUCTS	(x)	(x)	367,383,399	(x)	(x)	(x)	(x)	(x)	(x)
	AMUSEMENT, SPORTING GOODS	114	325-331	(x)	420	481-483	511	590-592	(x)	(x)
	BOOKS, PERIODICALS, NEWSPAPERS	115	331-333	(x)	420	483-484	(NA)	592	(x)	(x)
	FARM SUPPLIES	116	333-338	(x)	420	484-485	512	592-594	603	618-621
	JEWELRY	117	338-340	(x)	420	(NA)	513	594-595	(x)	(x)
	GIFTS, ART GOODS, ADVERTISING NOVELTIES, SPECIALTIES	117	340-342	(x)	420	(NA)	513	595-596	(x)	(x)
	OTHER PRODUCTS	118	342-347	(x)	421	486-488	513	596-599	603	621-622

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

[1]States: New York, California, Illinois, Texas, Pennsylvania, Ohio, New Jersey, Michigan, Massachusetts, Missouri, Florida, Minnesota, Tennessee, Indiana, Georgia—pages 8-21 through 8-50. Standard Metropolitan Statistical Areas: Philadelphia, San Francisco, Boston, Detroit, Minneapolis-St. Paul, St. Louis, Houston, Kansas City, Dallas, Portland (Oregon), Cleveland, Memphis—pages 8-51 through 8-80.

Appendix B

COMMODITY LINE CLASSIFICATIONS—MERCHANT WHOLESALERS, MERCHANDISE AGENTS AND BROKERS, AND ASSEMBLERS OF FARM PRODUCTS

Below is the list of commodity lines which appeared on the forms used in enumerating merchant wholesalers, merchandise agents and brokers, and assemblers of farm products in the 1963 Census of Business. Commodity codes, as they appear here, are the same as in the tables for these types of wholesale establishments. The first 4 digits of the commodity line code identifies it with the Standard Industrial Classification [1] (SIC) industry of which it is a part. For example, the first 4 digits of code 5013110, "automotive glass," identifies this commodity line with SIC industry 5013, "automotive equipment."

Absence of a commodity line from a kind of business or geographic area indicates that it is not usually sold by establishments in the classification and that the amount, if any, was too small to be recorded separately. Sales, if any, of commodity lines not shown separately are combined in the classification "commodities n.e.c." Space permits more complete description of some commodity lines here than the corresponding designation in the tables.

Code	Commodity line
	MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT
5012100	Automobiles, motorcycles, etc. Passenger cars (new and used) Motorcycles, motor scooters, etc. Other motor vehicles, auto trailers
5012200	Trucks, truck tractors, truck trailers
5013110	Automotive glass
5013120	New automotive parts, equipment, supplies (except tires and tubes) Truck and bus bodies, parts, equipment, etc. Automobile parts, equipment (except tires and tubes), and supplies—batteries, seat covers, anti-freeze, etc.
5013130	Used automotive parts, equipment, tires, tubes
5013140	Recapped tires, rebuilt parts (motors, generators, batteries, etc.)
5013150	Garage-tools and shop equipment
5014100	Tires and tubes, new
	DRUGS, CHEMICALS, AND ALLIED PRODUCTS
5022210	Pharmaceuticals, antibiotics, druggist chemicals, biologicals, botanicals
5022220	Proprietary products, toiletries, druggist sundries Proprietaries Toiletries, cosmetics Druggist sundries
5022230	Toilet soaps
5028100	Paints, varnishes, lacquers, enamels
5029110	Industrial organic and inorganic chemicals, acids, gases, fats, oils, explosives, naval stores, dyestuffs
5029120	Plastic fabrics, synthetic rubber, man-made fibers
5029130	Oil drillers mud and chemicals
5029140	Laundry soaps, chips, powders, detergents
	DRY GOODS AND APPAREL
5032100	Yard or piece goods Cotton fabrics Rayon, nylon, other man-made fabrics Wool fabrics Other yard goods (incl. coated fabrics)
	DRY GOODS AND APPAREL—Con.
5032200	Notions (thread, buttons, etc.)
5032900	Knit fabrics, knitting yarns, other dry goods Knit fabrics Yarns (except industrial) Other dry goods
5035200	Men's, boys' clothing, furnishings (except shoes) Work clothing, work gloves Hosiery Underwear, nightwear Suits, coats, trousers, overcoats Shirts (except sportswear) Sportswear Other clothing, furnishings
5035310	Women's, misses', children's, infants' clothing, accessories (except as specified below) Dresses, skirts, blouses Suits, coats (except fur) Children's, infants' wear Other apparel, accessories
5035320	Fur clothing
5035330	Furs, raw and dressed
5035340	Millinery, millinery supplies
5035400	Women's, misses', etc. hosiery, underwear Hosiery Underwear, nightwear Corsets, allied garments
5039100	Shoes, other footwear Men's, boys' shoes Women's, misses' shoes Children's, infants' shoes Other footwear (slippers, rubbers, etc.)
	GROCERIES AND RELATED PRODUCTS
5043100	Dairy products, ice cream, ices Butter Cheese Ice cream, ices Milk, cream (fluid) Other dairy products
5044110	Eggs (fresh, storage)
5044120	Poultry Live poultry Dressed poultry killed at this establishment Dressed poultry resales

[1] Executive Office of the President, Bureau of the Budget, **Standard Industrial Classification Manual**, 1957.

Code	Commodity line
	GROCERIES AND RELATED PRODUCTS—Continued
5045100	Confectionery
	Candy, all kinds
	Chewing gum
	Fountain fruits, syrups, toppings, fountain supplies
	Potato chips, salted nuts, other confections
5046100	Fish, seafood (fresh and frozen except packaged frozen)
5047100	Meats, provisions
	Fresh, frozen (except packaged) meats
	Cured, boiled, smoked meats
	Sausage, meat loaves
	Lard
	Other meat (including game)
5048100	Fresh fruits, vegetables, berries
	Fresh fruits, berries, melons
	Fresh vegetables
5049200	Bakery products (bread, cookies, etc.)
5049300	Canned, bottled foods
	Canned fruits, fruit juices
	Canned vegetables, vegetable juices
	Canned fish, seafood
	Canned meats
	Canned milk
	Other canned, bottled foods (incl. baby foods)
5049410	Coffee (green, roasted)
	Green coffee
	Soluble coffee
	Roasted coffee (except soluble)
5049420	Tea
5049500	Frozen foods
	Frozen fruits
	Frozen juices
	Frozen vegetables
	Frozen poultry (packaged only)
	Frozen fish, seafood (packaged only)
	Frozen meats (packaged only)
	Frozen prepared foods, baked goods
	Other packaged frozen foods
5049610	Soft drinks
5049620	Bottled drinking waters (mineral, spring, etc.)
5049910	Sandwiches, snack items
5049920	Flour, related products
5049930	Sugar (refined)
5049940	Dried fruits
5049950	Groceries (except as specified above)
	Margarine, butter substitutes
	Cooking oils (including vegetable shortenings)
	Breakfast cereals (fully and partly cooked)
	Other groceries (jam, honey, pickles, sauces, mayonnaise, spices, mustard, nuts, except peanuts, packaged dry beans, etc.)
5049960	Peanuts, roasted
5049970	Nuts (edible, unshelled)
5049980	Miscellaneous food products
	FARM PRODUCTS—RAW MATERIALS
5051100	Cotton (raw), including linters
5052100	Grains (corn, wheat, oats, barley, sorghum grains), beans, etc.
	FARM PRODUCTS—RAW MATERIALS—Con.
5053100	Livestock (except horses, mules)
	Cattle, calves
	Sheep, lambs
	Hogs
	Other livestock
5059100	Hides, skins, pelts
5059200	Tobacco (leaf)
5059300	Wool, mohair (raw, tops, noils)
	Raw wool
	Wool tops, noils, other
5059910	Peanuts, unroasted
5059920	Oil seeds, oil nuts, oil kernels (cotton, flaxseed, etc.)
5059930	Other inedible farm products
	ELECTRICAL GOODS
5062310	Electrical wiring supplies, construction materials, and apparatus
	Interior wiring, construction materials
	Outside construction materials
	Lighting fixtures
	Electric lamps (incandescent and fluorescent)
	Motors, generators, industrial controls, panel boards transformers, etc.
5062320	Telephone and signal equipment
5064110	Major appliances, television sets, console radios and record players
	Electric kitchen equipment, parts
	Electric home laundry equipment
	Television sets
	Console radios and record players
	Other major appliances (including gas)
5064120	Non-console radios and record players
5064130	Electric housewares, small appliances, parts and supplies
5064140	Room air conditioners
5065100	Electronic tubes, parts, accessories
	Electronic tubes, transistors (incl. radio, television, transmitting and industrial)
	Electronic parts (except tubes and transistors)
	Accessories (incl. testing equipment)
	Intercommunication and sound equipment
	Commercial, industrial electronic equipment
	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES
5072210	Hardware
	Builders' hardware
	Heavy hardware
	Kitchen and shelf hardware
	Hand tools (including power driven), cutlery
	All other hardware
5072220	Cook-stoves and specialties (exc. electric or gas)
5072230	Painters' supplies
5074110	Warm-air heating-cooling equipment, supplies
	Warm-air furnaces (all fuels)
	Central self contained heating-cooling units (incl. heat pumps)
	Ducts, registers, fittings, and accessories
	Room space heating equipment (exc. electric)
	Other warm-air space heating equipment

Code	Commodity line
	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES—Con.
5074120	Electrical residential space heating equipment (exc. portable)
5074200	Wet heat equipment, supplies (boilers, radiators, unit heaters, convectors, controls, heat transfer equipment, etc.)
5074300	Plumbing fixtures, equipment, supplies Pipe, fittings, valves Plumbing fixtures Drainage systems (soil pipe, fittings) Other plumbing equipment supplies
5077110	Central air-conditioning (cooling only) equipment Residential and small commercial (under 5 hp) Residential and commercial (5-20 hp) Industrial and large commercial (over 20 hp)
5077120	Commercial refrigeration equipment Beverage, drinking water coolers Display cases Ice cream cabinets Ice making machines Reach-in and walk-in refrigerators Other refrigeration equipment
5077130	Parts, supplies and accessories (including refrigerants) for air-conditioning and refrigeration equipment
	MACHINERY, EQUIPMENT, AND SUPPLIES
5081100	Office machines and equipment Adding, accounting, computing machines Duplicating machines Addressing, mailing machines Typewriters Other office machines
5081210	Commercial cooking, food service equipment Electrical cooking, food service equipment Cooking, food warming equipment, coffee urns (exc. electrical)
5081220	China, glassware, crockery (commercial)
5081310	Store, service shop machines (exc. barber, beauty shop) Cash registers Coin-operated machines Other store and service machines
5081320	Scales, balances (except scientific)
5081330	Store fixtures and equipment (exc. machines and scales)
5081400	Oil (bulk petroleum) marketing equipment —hose, tanks, valves, fittings, pumps, compressors, etc.
5082100	Construction, mining, logging, road maintenance equipment, supplies Crawler tractors and contractors' off-highway wheel tractors 2 or 4 wheel self-propelled scrapers, rear and bottom dump trailers Tractor shovel loaders Parts and attachments for above Power cranes, draglines, shovels, and parts Bituminous mixers, pavers and related equipment Concrete mixers, pavers and related equipment Graders, rollers and off-highway trucks Other construction, mining, logging, and road maintenance equipment
	MACHINERY, EQUIPMENT AND SUPPLIES—Continued
5083100	Food processing machinery equipment Dairy and milk products machinery, equipment Other food processing machinery, equipment
5083200	General purpose industrial machinery and equipment Engines (incl. internal combustion), turbines Compressors, pumps Crushing, pulverizing, screening machinery and equipment Elevators Cranes, derricks, hoists, winches Industrial trucks, tractors, trailers, stackers Fans, blowers (industrial equipment) Other general purpose industrial machinery
5083300	Materials handling equipment (conveyors, conveying equipment)
5083400	Metal working machinery, equipment, and supplies (exc. welding) New machine tools—cutting, forming and shaping types Miscellaneous metal working machinery, accessories, and equipment
5083500	Oil well, oil refining machinery, equipment Production machinery and equipment—oil well rigs, valves, etc. Refining machinery and equipment—blenders, proportioning equipment, barrels, etc.
5083600	Printing trades machinery, equipment
5083910	Indicating, recording, controlling instruments and accessories
5083920	Used or rebuilt machinery and equipment Used construction, mining, excavating machinery and equipment Used machine tools—cutting, forming and shaping Used oil well refining machinery, equipment Other used or rebuilt machinery and equipment
5083930	Other special industry machinery, equipment Paper industry machinery Textile industry machinery Woodworking machinery Other special purpose machinery, equipment
5084200	Bearings, power transmission equipment Ball, roller bearings Other power transmission equipment
5084300	Industrial valves and fittings (except plumbing and oil marketing)
5084400	Welding equipment and supplies (including gases) Gas welding supplies and equipment (incl. gases) Arc welding supplies and equipment Resistance welding supplies and equipment
5084500	Reconditioned drums and barrels
5084910	Abrasives, abrasive materials
5084920	Industrial leather, leather belting and packing

Code	Commodity line
	MACHINERY, EQUIPMENT AND SUPPLIES—Continued
5084930	Mechanical rubber goods
5084940	Rope, cordage, twine
5084950	Bottlers' supplies (bottles, caps, corks, equipment, etc.)
5084960	Printing and duplicating inks
5084970	Other industrial equipment, supplies
5085110	Garden machinery, equipment, supplies Power lawn mowers Other garden machinery, tools, equipment
5085120	Farm, dairy machinery, parts, and equipment, poultry equipment (incl. tractors) Tractors and equipment (farm) Harvesting machinery and equipment Land preparation, planting, cultivating machinery and parts Dairy farm and barn equipment Irrigation equipment (sprinkler and other) Light industrial equipment Miscellaneous farm machinery, equipment
5086100	Dental equipment, supplies Teeth Dental gold Equipment (chairs, x-rays, cabinets, engines, etc.) Sundry merchandise
5086210	Church equipment, supplies
5086220	School equipment, supplies Equipment (including furniture) Supplies
5086300	Surgical, medical, hospital equipment, supplies; orthopedic appliances
5086400	Ophthalmic products Prescription sales Ophthalmic merchandise sales Optical and ophthalmic instruments and equipment
5086500	Scientific instruments (except optical and ophthalmic) and laboratory equipment
5086900	Other scientific, professional equipment, supplies
5087100	Beauty, barber shop equipment, supplies Equipment (furniture, hydraulic chairs, dryers, etc.) Supplies (shampoos, wave solutions, hair preparations, manicuring supplies, etc.)
5087200	Custodial (janitors') supplies Machines and equipment (floor sweepers, polishers, vacuums, wall washers, squeegees, etc.) Cleaning chemicals and supplies (cleaners, waxes, disinfectants, sanitizers, mops, brooms, brushes, etc.)
5087300	Laundry, dry-cleaning equipment, supplies Machines (washing, drying, ironing and pressing) Equipment (marking equipment, laundry trays, baskets, etc.) Supplies (chemicals, dry cleaning fluids, etc.)
5087400	Shoe repair and resole materials Leather, sole and heel Rubber and "other than leather" soles and heels Findings and merchandise used in shoe repair or resole
	MACHINERY, EQUIPMENT AND SUPPLIES—Continued
5087500	Municipality supplies, equipment
5087910	Tailors' supplies
5087920	Morticians' goods, undertakers' supplies
5087930	Upholsterers' fabrics, supplies
5087940	Other service business equipment, supplies
5088100	Aircraft, aviation parts and accessories Aircraft engines, airframes, etc. Aviation parts, supplies, equipment and accessories
5088200	Ship, boat, marine propulsion machinery, equipment and parts
5088910	Railroad transportation equipment
5088920	Miscellaneous transportation equipment (except automotive)
	MISCELLANEOUS WHOLESALERS
5091111	Coal (bituminous and anthracite)
5091112	Coke
5091211	Iron and steel products (semifinished) Sheet bars, tin plate bars Wire rods Rough castings, foundry products Forgings Pig iron, ferroalloys Other semifinished iron, steel products
5091212	Iron and steel products (flat) Plates Strip (hot-, cold-rolled) Sheets (cold-rolled) Sheets (hot-rolled) Black plate Sheets (galvanized, otherwise coated) Tin plate, terneplate Fabricated and structural plate products Other flat iron, steel products
5091213	Iron and steel wire, wire products Wire—plain, coated, barbed, twisted Nails and staples (including tacks and brads) Woven and welded wire fence, fence posts, fittings and accessories Wire rope and strand (including galvanized), bale ties Reinforcement mesh (welded and woven)
5091214	Iron and steel finished products, except flat, wire, pipe and tubing Rails, tie plates, rail joints, track spikes, axles, wheels Bars (except reinforcement bars), bar-size shapes, hot-rolled Bars, bar-size shapes, cold-finished Concrete reinforcement bars Tool steel bars Structural shapes (except bar-size shapes) Piling, bearing piles Steel containers (including cans, pails, etc.) Other finished products
5091215	Cast iron soil pipe, tubing
5091216	Iron and steel pipe, tubing (except cast iron soil pipe) Tubing (mechanical and pressure) Standard steel pipe
5091217	Other carbon steel products

Code	Commodity line
	MISCELLANEOUS WHOLESALERS—Con.
5091218	Alloy steel Bars, hot-rolled or cold-finished Tool steel bars Pipe and tubing Other alloy steel (including plate, sheet, strip)
5091219	Stainless steel Plates Strip Sheets Bars, bar-size shapes Other stainless steel
5091311	Copper wire (electrical only) mill products
5091312	Other copper and brass mill products Flat products (sheets, strips, plates) Tubular products (pipes, tubes) Rod, nonelectrical wire and extruded shapes
5091313	Aluminum shapes, forms, etc. Plate (.250 inches and over) Sheet and coil (.006 inch to .249 inch) Rod, bar, and wire—rolled or extruded rounds, hexes, squares, and rectangles) Pipe and tubing (including hollow bar; square and rectangular tubing) Extruded shapes Foils
5091314	Nonferrous metals (except aluminum, copper, brass, precious metals), minerals, ores Magnesium Nickel Tin, lead, zinc, etc. Metallic ores, concentrates
5093121	Prepared (including prompt industrial) iron, steel scrap—except alloy
5093122	Unprepared iron, steel scrap
5093123	Alloy steel scrap (including the stainless series)
5093211	Aluminum scrap
5093212	Scrap copper, copper base alloy
5093213	Scrap lead
5093214	Zinc scrap
5093215	Other nonferrous metallic scrap
5093220	Waste paper
5093230	Waste rags, textile waste, wiping cloths
5093290	Other waste materials, scrap (rubber, bones, glass, etc.)
5094110	Cigarettes, cigars, tobacco Cigarettes Cigars Other tobacco
5095110	Beer, fermented malt liquors
5095211	Spirits (including neutral spirits and ethyl alcohol used in blending)
5095212	Wines
5096111	Printing and writing paper
5096112	Roll newsprint and rotogravure papers
5096211	Industrial papers (wrapping, bags, cartons, etc.)
5096212	Personal service papers (toweling, cups, facial tissues, etc.)
5096213	Paperboard, boxboard

Code	Commodity line
	MISCELLANEOUS WHOLESALERS—Con.
5096311	Stationery, office supplies, artists' materials Stationery Carbon paper, stencil paper, inked ribbon Looseleaf binders, blank books, ruled forms Pens, mechanical pencils Other office supplies Aritists' supplies
5096312	Shipping room supplies (gummed labels, etc.)
5096313	Greeting cards, Christmas cards, etc.
5097110	Household furniture Household furniture Mattresses, bedsprings
5097120	Office, commercial and other business furniture Office furniture (wooden, metal) Public-building furniture Store and restaurant furniture Professional furniture Other furniture
5097210	China, glassware, crockery (incl. plastic)
5097221	Curtains, draperies
5097222	Household linens, domestics (except curtains, draperies) Bedspreads, comfortables, blankets Table linens Sheets, pillowcases Towels, washcloths Other linens and domestics
5097230	Floor coverings Carpets, rugs Linoleum, other hard surfaces Other floor coverings
5097292	Mirrors, lamps, picture frames
5097293	Kitchen utensils, kitchen tools, miscellaneous homewares
5098110	Lumber (rough, dressed, finished) Softwoods (except flooring) Hardwoods (except flooring) Flooring
5098130	Plywood (including chipboard and particle board) Hardwood Softwood
5098141	Wood shingles
5098142	Wood millwork (doors, windows, cabinets, etc.)
5098143	Metal millwork (doors, windows, cabinets, weather stripping, mouldings, etc.)
5098144	Veneer, other wood products
5098211	Brick, block, tile, clay sewer pipe, flue linings, refractories
5098212	Cement, lime, plaster, stucco
5098213	Sand, gravel, crushed stone
5098220	Glass (flat, brick, etc.)
5098231	Roofing, siding, rain-carrying equipment (except wood shingles) Asphalt shingles, roofing, siding, and tarred felts Asbestos cement roofing, siding, shingles Galvanized iron and steel sheets Aluminum sheets Rain-carrying equipment (gutters, downspouts, etc.) All other types (except wood shingles)

Code	Commodity line
	MISCELLANEOUS WHOLESALERS—Con.
5098232	Insulation materials and insulation board
5098291	Wallboard and hardboard
5098292	Prefabricated structural assemblies (including mobile homes) Structural assemblies Mobile homes
5098294	Concrete products, building stone Ready-or transit-mixed concrete
5098295	Plastic building materials
5098296	Building and construction paper
5098297	Adhesives, mastics
5098298	Structural iron, steel (except roofing and millwork)
5098299	Other building materials
5099110	Photographic goods Cameras, parts, accessories, mounts Projection apparatus Motion picture studio, theater equipment Developing, printing, dark room apparatus Sensitized, unexposed photographic film Other photographic goods
5099120	Sporting, athletic goods, bicycles Athletic equipment, supplies Arms and ammunition Boats and boating accessories (except motors, machinery, and engine supplies) Bicycles Camping equipment Fishing tackle and equipment Ski equipment, supplies Other (water sports, archery, etc.)
5099130	Toys, games, fireworks, children's vehicles Toys, games, fireworks Children's vehicles (except bicycles)
5099191	Billiards, pool, bowling equipment and supplies
5099192	Commercial fishing equipment, supplies
5099193	Theater, studio equipment (except photographic)
5099194	Other recreation, hobby goods
5099210	Books, magazines, printed materials
5099311	Feeds (mixed and other) including pet food Poultry, livestock feeds mixed or milled at this establishment Feeds bought and sold
5099312	Feed ingredients (alfalfa meal, soybean meal, cottonseed meal, fish meal, meat meal, millrun bran, etc.)
5099321	Fertilizer, fertilizer materials
5099322	Agricultural chemicals, including insecticides and fungicides, etc. (except fertilizer) Weed killers, soil sterilizers, soil conditioners Insecticides, fungicides, pesticides
5099330	Seeds Sorghum seeds

Code	Commodity line
	MISCELLANEOUS WHOLESALERS—Con.
	Seed corn Cereal grain seeds (wheat, oats, rye, barley) Field seed for forage and pasture Fine seed for lawn and turf Vegetable seeds Flower seeds and bulbs
5099390	Hay, alfalfa, other farm supplies
5099410	Precious stones (cut) and metals
5099420	Jewelry, silverware, trophies Clocks, watches, watch movements Costume jewelry Jewelers' tools, findings and watch materials Silverware, plated ware, miscellaneous jewelry
5099510	Gifts, art goods, novelties, etc.
5099520	Advertising specialties, calendars, novelties
5099611	Petroleum products Liquefied petroleum gases Gasoline, kerosene, distillate and residual fuel oils Oils, greases, other petroleum products
5099612	Crude oil
5099620	Flowers, plants, florists' supplies, etc. Cut flowers, potted plants Roots, nursery stock Florists' supplies
5099631	Logs, piles, pulpwood, poles, posts, stumps, etc.
5099632	Barrels, boxes, box shooks, etc.
5099650	Musical instruments, phonograph records, sheet music Musical instruments Phonograph records Sheet music
5099660	Other textile products Textile bags Asbestos textiles Canvas products Felt Burlap
5099670	Food, beverage basic materials Malt, malt extract Raw sugar Sausage casings Yeast (brewers, bakers) Other basic food products (fruit peel, chocolate coatings, hop extract, ice, brown rice, beverage base, etc.)
5099680	Wallpaper
5099691	Luggage, saddlery, harness
5099692	Industrial yarns
5099693	Smokers' supplies and pipes
5099694	Leather
5099695	Vegetable oils (cottonseed, linseed)
5099699	Miscellaneous lines of merchandise
5099800	Receipts from Commodity Credit Corporation
5099900	Service and rental receipts from customers

Appendix C

COMMODITY LINES OR PRODUCT CLASSES—MANUFACTURERS' SALES BRANCHES AND SALES OFFICES

Below is a list of commodity lines or product classifications, in 4-digit Standard Industrial Classification[1] (SIC) system order, which appeared on the forms used in enumerating manufacturers' sales branches and sales offices in connection with the 1963 Census of Business. The list is complete except for the "metals" classification data which are shown separately in tables 5A, 5B, and 5C. The codes as they appear below are the same as in the tables for these types of establishments. They correspond with the product class code, or group of codes, as used in the 1963 Census of Manufactures.

The first four digits of the code identifies it with the SIC industry of which it is a part. For example, all commodity or product class codes the first four digits of which are "2011" identifies them with SIC industry 2011, "Meat slaughtering plants."

Code	Commodity line or product class
	FORM CB-51A FOOD, TOBACCO, AND KINDRED PRODUCTS
	Meat and Poultry
20111	Fresh beef.
20112	Fresh veal.
20113	Fresh lamb and mutton.
20126	Pork products, smoked, cooked or cured in this branch.
20114, 20116, 20136	Pork products, resales (include fresh pork).
20115	Lard.
20127	Sausage and other prepared meats, made in this branch.
20117, 20137	Sausage and other prepared meats, resales.
20118, 20138	Canned meats, except dog food.
20119	Hides, skins, and pelts.
20139	Natural sausage casings.
20151, 20153, 20154, 20155	Dressed poultry, small game.
*	Live poultry.
20156	Liquid, dried, and frozen eggs.
*	Shell eggs.
	Products of Dairies
20210	Creamery butter.
20221, 20222	Natural cheese and processed cheese.
20231	Dry milk products.
20232	Canned milk.
20233	Bulk evaporated and condensed milk products.
20234	Ice cream mix and ice milk mix.
20241, 20242	Ice cream and ices.
20260–20264	Fluid milk.
	Canned and Preserved Products
20310	Canned and cured sea foods.
20321	Canned baby foods (except meat).
20322	Canned and frozen soups and specialties not specified separately (except seafood).
*	Fresh fruits and vegetables.
20323	Canned dry beans.
20331	Canned fruits.
20332	Canned vegetables.
20334	Canned fruit juices.
20324, 20333, 20335, 20336, 20338	Other canned specialties.
20340	Dried and dehydrated fruits, vegetables and soup mix.
20350–20354	Pickles and sauces (including salad dressings, sandwich spreads).
	Fresh and Frozen Fish and Seafood
*	Fresh fish and seafood.
20361	Frozen packaged fish, and other seafood.
20362	Fresh packaged fish and other seafood.
	FORM CB-51A—Continued
	Frozen Foods
20371	Frozen fruits, juices, and ades.
20372	Frozen vegetables.
20373	Frozen prepared foods.
	Flour, Feed, Other Grain Mill Products
20410–20416, 20450	Flour and meal (include prepared and mixes).
20421	Poultry feeds.
20422	Livestock feeds.
20423, 20424	Other prepared animal feeds (including pet food).
20430	Cereal breakfast foods.
20440	Milled rice and byproducts.
20460	Wet corn milling products.
	Bread and Other Bakery Products
20511	Bread and bread-type rolls.
20512	Sweet yeast goods.
20513	Soft cakes.
20514–20517	Pies, doughnuts, pastries and handmade cookies.
20521, 20522	Biscuits and crackers.
	Sugar and Related Products
20610	Sugar cane mill products and byproducts.
20620	Refined cane sugar and byproducts.
20630	Refined beet sugar and byproducts.
	Confectionery Products
20710, 20716	Confectionery products.
20720–20728, 20998	Chocolate and cocoa products.
20730	Chewing gum and chewing gum base.
	Beverages and Related Products
20820	Malt liquors and brewing byproducts.
20830	Malt and malt byproducts.
20840	Wines, brandy, and brandy spirits.
20850–20853	Distilled liquor, except brandy.
20860	Bottled and canned soft drinks.
	Miscellaneous Food and Related Products
20870–20874	Flavorings.
20911, 20912	Cotton seed oil.
20913	Cotton and linters.
20914	Cottonseed cake, meal, and other byproducts.
20921	Soybean oil.
20922	Other soybean oil mill products.
20931–20933	Products of other vegetable oil mills.
20941	Grease and inedible tallow.
20942	Feed and fertilizer byproducts.
20943	Animal oil and oil mill products, except fatty acids.
20961, 20962	Shortening, cooking oils, margarine.

* Merchandise bought and sold.

[1] Executive Office of the President, Bureau of the Budget, **Standard Industrial Classification Manual**, 1957.

Code	Commodity line or product class
	FORM CB-51A—Continued
	Miscellaneous Food and Related Products—Continued
20970	Manufactured ice.
20980	Macaroni and noodle products.
20992	Chips (potato, corn, etc.).
20951, 20952	Roasted and concentrated coffee.
*	Tea.
20991, 20993 20994, 20996 20999	Other food preparations.
*	Agricultural seed.
	Tobacco Products
21110	Cigarettes.
21210	Cigars.
21310	Chewing and smoking tobacco and snuff.
21411, 21412	Stemmed and redried tobacco.
	FORM CB-51B APPAREL, TEXTILES, TEXTILE PRODUCTS
	Textile Mill Products
22111–22116	Grey goods—cotton broad-woven fabrics.
22117, 22617	Finished cotton broad-woven fabrics.
22110, 22118 22119	Fabricated, cotton textile products.
22211–22217	Grey goods—synthetic broad-woven fabrics and related products.
22218, 22628	Finished man-made fiber and silk broad-woven fabrics.
22219, 23926	Finished blankets, bedspreads.
22310–22314 22316–22319	Wool fabrics and related products.
22410–22415	Narrow fabrics.
22511–22513	Full-fashioned hosiery.
22514, 22515 22520–22524 22530–22533	Seamless hosiery.
23212, 23312 23612	Knit outerwear.
22541, 23215 23221	Men's and boys' knit underwear and nightwear.
22542, 22543 23410–23413	Women's and childrens' knit underwear and nightwear.
22560–22562	Knit fabrics.
22590	Knit gloves and other knit products.
22710–22712 22720, 22790	Woven and tufted carpets and rugs.
22810–22814 22690	Yarns, except wool.
22820–22822	Thrown and rewound yarns.
22830–22832	Wool yarn.
22840–22843	Thread.
22910	Felt goods, n.e.c.
22920	Lace goods.
22930	Padding and upholstery filling.
22940	Recovered fibers and processed mill waste.
22950–22953	Coated fabrics, not rubberized.
22960	Tire cord and fabric.
22970	Scouring and combing mill products.
22980–22983	Cordage and twine.
22990–22992	Textile goods, n.e.c.
	Apparel and Related Products
23110–23114	Men's and boys' suits and coats.
23214	Men's and boys' woven dress and sport shirts.
23230	Men's and boys' neckwear.
23271	Men's and boys' separate trousers, except work.
23280–23282	Work clothing.
23290–23292	Men's and boys' clothing, n.e.c.
23317	Blouses.
23350–23352	Women's, misses', and juniors' dresses.
23370–23374	Women's, misses', and juniors' suits, coats and skirts.

* Merchandise bought and sold.

Code	Commodity line or product class
	FORM CB-51B—Continued
	Apparel and Related Products—Continued
23390–23392	Women's, misses', and juniors' outerwear, n.e.c.
23420–23422	Corsets and allied garments.
23510	Millinery.
23520–23522	Hats and caps.
23610	Children's dresses (except knit).
23630–23690	Girls' and children's coats, suits, and other outerwear.
23710	Fur goods.
23810, 23812	Dress and work gloves (except knit and all leather).
23840, 23850 23860, 23870– 23872, 23890	Other apparel (robes, raincoats, belts, etc.).
23910	Curtains and draperies (except lace).
23920, 23928 23929	Linens, domestics (sheets, towels, etc.).
23930	Textile bags (except laundry).
23940	Canvas products.
23961–23968	Trimmings and stitching.
23970, 23990	Fabricated textile fabrics, n.e.c.
	FORM CB-51C LUMBER, WOOD PRODUCTS, FURNITURE AND RELATED PRODUCTS
	Lumber and Wood Products
24110	Logs, bolts, and pulpwood.
24211	Rough lumber and sawed ties.
24212	Dressed lumber.
24217, 24218	Softwood, cut stock and flooring and other sawmill and planing mill products.
24260–24262	Hardwood dimension and flooring.
24290	Shingles, cooperate stock and excelsior products.
24310–24318	Millwork.
24320–24326	Veneer and plywood.
24330–24332	Prefabricated wooden buildings and structural members.
24410–24412	Nailed wooden boxes and shook.
24420, 24430 24450	Wirebound boxes, veneer and plywood containers, and slack and tight cooperage.
24990–24996	Wood products, n.e.c.
	Furniture and Fixtures
25110–25117	Wood furniture, not upholstered.
25120–25126	Wood furniture, upholstered.
25140–25144	Metal household furniture.
25150–25156	Mattresses and bedsprings.
25190	Household furniture, n.e.c.
25210	Wood office furniture.
25220–25224	Metal office furniture.
25310–25312	Public building furniture.
25410–25420	Partitions and fixtures—wood and metal.
25910–25912	Venetian blinds and shades.
25990	Furniture and fixtures, n.e.c.
	FORM CB-51D PAPER, PUBLICATIONS, AND RELATED PRODUCTS
	Paper and Allied Products
26111, 26112	Pulp mill products.
26211	Newsprint.
26212	Groundwood paper, uncoated.
26213	Paper—machine coated paper.
26214	Book paper, uncoated.
26215	Fine paper, including thin paper.
26216	Coarse paper.
26217	Special industrial paper.
26218	Sanitary tissue stock, other tissue paper.
26311	Container board.
26312	Special food board.
26313	Folding boxboard stock, except special food board.

Code	Commodity line or product class
	FORM CB–51D—Continued
	Paper Allied Products—Continued
26314–26316	Other paper mill products.
26410–26416	Paper, coated and glazed.
26420	Envelopes.
26431–26433	Bags, except textile bags.
26440	Wallpaper.
26451, 26452	Die cut paper and board.
26491	Stationery, tablets, and related products.
26492	Wrapping products (gift wrap, etc.).
26493	Sanitary tissue health products.
26472	Sanitary napkins and tampons.
26471	Other converted paper and board products.
26510–26520	Paperboard boxes and cartons (including set-up).
26530	Corrugated and solid fiber boxes, including pallets.
26541–26543	Sanitary food containers.
26551, 26552	Fiber cans, tubes, drums, etc.
26610–26612	Building paper and board.
	Products of Printing and Publishing
27111–27217	Newspapers, magazines, periodicals.
27311–27413	Books, pamphlets.
27515, 27525	Advertising specialties, calendars, novelties.
27511–27514, 27516–27524, 27526, 27527	Products of commercial printing.
27611–27613	Manifold business forms.
27710–27712	Greeting cards.
27821, 27822	Blankbooks, looseleaf binders.
27891–27940	Services to printing trade (binding, photoengraving, etc.).
	FORM CB–51E CHEMICALS, PETROLEUM AND ALLIED PRODUCTS
	Industrial Inorganic and Organic Chemicals
28121–28124	Alkalies and chlorine.
28132–28134	Industrial gases.
28140, 28150–28153	Cyclic crudes and intermediate coal tar products.
28160–28163	Inorganic pigments.
28180–28185	Industrial organic chemicals, n.e.c.
28191–28199	Industrial inorganic chemicals, n.e.c.
	Plastic Materials, Man-Made Fibers, Etc.
28210–28219	Plastic materials.
28220	Synthetic rubber.
28231, 28232	Cellulose man-made fibers.
28240	Synthetic organic fibers, noncellulose.
	Drugs
28310–28312	Biological products.
28330–28332	Medicinals and botanicals.
28340–28349	Pharmaceutical preparations.
	Soaps, Detergents, Perfumes, Cosmetics
28410–28416	Soaps and other detergents.
28420–28424	Polishes and insecticides.
28430	Surface active and finishing agents.
28440–28445	Toilet preparations.
	Paints, Varnishes, and Allied Products
28511–28515	Paints, varnishes, lacquers—trade sales products.
28516, 28517	Industrial product finishes and special coatings.
28519	Miscellaneous paint products.
28518	Putty, caulking compounds, and allied products.

Code	Commodity line or product class
	FORM CB–51E—Continued
	Gum and Wood Chemicals
28611, 28612	Gum, other wood chemicals.
	Agricultural Chemicals
28710–28722	Fertilizers.
28730, 28790	Agricultural pesticides, herbicidal preparations, agricultural chemicals.
	Miscellaneous Chemical Products
28910–28912	Glue and gelatin.
28921–28922	Explosives.
28930	Printing ink.
28950	Carbon black.
28991	Salt.
28993	Essential oils, fireworks, pyrotechnics.
28940, 28992	Chemical preparations, n.e.c.
	Petroleum and Related Products
12110–12140	Coal, bituminous.
13110	Crude petroleum.
29111	Gasoline and jet fuel.
29112	Kerosene.
29113	Distillate fuel oils.
29114	Residual fuel oils.
29115	Liquefied petroleum gas.
29116, 29926	Lubricating and similar oils.
29117, 29927	Lubricating greases.
29118	Unfinished oils and lubricating oil base stock.
29119	Asphalt.
29110	Other finished petroleum products, including waxes.
29510	Paving mixtures and blocks.
29520–29523	Asphalt felts and coatings.
29990	Other petroleum, coal products, n.e.c.
	FORM CB–51F RUBBER, PLASTICS, LEATHER, STONE, GLASS AND ALLIED PRODUCTS
	Rubber and Plastics Products
30111	Passenger car and motorcycle pneumatic tires (casings).
30112	Truck and bus (and off-the-road) pneumatic tires.
30113–30115	Other pneumatic tires, solid tires, inner tubes, tread rubber, etc.
30210	Rubber footwear.
30310	Reclaimed rubber.
30691	Rubber belts, belting.
30692	Rubber hose and tubing.
30693	Sponge and foam rubber goods.
30694	Rubber floor and wall covering.
30695	Mechanical rubber goods, n.e.c.
30696	Rubber heels and soles.
30697	Druggist and medical sundries.
30698	Other rubber goods, n.e.c.
30790–30799	Plastics products.
	Leather and Leather Products
20119	Hides, skins, pelts.
31110–31115	Tanned and finished leather.
31210	Industrial leather.
31310	Boot and shoe cut stock and findings.
31411–31417, 31420	Footwear, except rubber.
31510	Dress and work gloves and mittens, all leather.
31610	Suitcases, briefcases, bags, and musical instrument cases.
31710, 31720	Ladies' and children's handbags and purses, personal leather goods.
31990	Saddlery, harness, other leather goods.

Code	Commodity line or product class
	FORM CB-51F—Continued
	Glass and Glass Products
32111, 32112, 32114	Flat glass (except laminated and safety).
32113, 32313	Laminated glass, including safety glass.
32210	Glass containers.
32291	Table, kitchen, art, and novelty glassware.
32292	Lighting and electronic glassware.
32315	Mirrors.
32293, 32294, 32316	Glass fiber, other pressed and blown glassware.
	Cement, Structural Clay Products
32410	Cement, hydraulic.
32510–32512	Brick and structural tile.
32530	Ceramic wall and floor tile.
32550	Clay refractories.
32591, 32592	Structural clay products, n.e.c.
	Pottery and Related Products
32610	Vitreous plumbing fixtures.
32620, 32630	Vitreous china and other earthenware table and kitchen articles.
32640	Porcelain electrical supplies.
32690	Pottery products, n.e.c.
	Concrete, Gypsum, Plaster, Cut Stone
32710	Concrete block and brick.
32721–32723	Concrete products, except block and brick.
32730	Ready-mixed concrete.
32740	Lime.
32750–32752	Gypsum products.
32810–32813	Cut stone and stone products.
	Abrasives, Asbestos, and Nonmetalic Products
32910–32914	Abrasive products.
32920–32927	Asbestos products.
32930–32933	Gaskets and insulations.
32950	Minerals and earths, ground or otherwise treated.
32960–32962	Mineral wool.
32970	Nonclay refractories.
32990	Other nonmetalic mineral products, n.e.c.

FORM CB-51G
PRIMARY AND FABRICATED METALS AND METAL PRODUCTS

34210–34233	Cutlery, edge tools.
34250	Hand saws, saw blades, and saw accessories.
34291	Transportation equipment hardware.
34294	Builders' hardware.
34292, 34293, 34295	Other hardware.
34310	Metal plumbing fixtures.
34320	Plumbing fixtures, fittings and trim (brass goods).
34330–34336	Nonelectrical heating equipment.
34420–34425	Metal doors, sash, and trim.
34440–34443	Sheet metal work.
34460	Ornamental and structural metal work.
34492	Prefabricated and portable metal buildings and parts.
34510	Screw machine products.
34521–34523	Bolts, nuts, washers, and rivets.
34610–34618	Metal stampings.
34920	Safes and vaults.
34930	Steel springs.
34941	Valves for piping systems.
34942	Fittings and unions for piping systems.
34943	Plumbing and heating valves, except plumbers'.
34944	Other valves and fittings, except plumbers'.
*	Iron, steel scrap—prepared (incl. prompt industrial).

* Merchandise bought and sold.

Code	Commodity line or product class
	FORM CB-51G—Continued
*	Iron, steel scrap—unprepared.
*	Reconditioned drums, barrels.
	Receipts for processes on customers' materials.

FORM CB-51H
MACHINERY (EXCEPT ELECTRICAL) AND ALLIED PRODUCTS

	Steam and Internal Combustion Engines
35111, 35112	Steam engines and turbines.
35191	Gasoline engines (except outboard, aircraft, automobile, truck, bus, and tank).
35192	Diesel, and semi-diesel engines.
35197	Parts and accessories for internal combustion engines.
35193–35196	Other internal combustion engines.
	Farm Machinery and Equipment
35227	Lawn mowers.
35222–35226, 35228	Farm machinery and equipment (exc. lawn mowers).
	Construction Machinery
35311, 35312	Tracklaying tractors and contractors' off-highway wheel tractors.
35313	Parts and attachments for tracklaying and contractors' off-highway wheel tractors.
35314	Power cranes, draglines, shovels and parts.
35316	Mixers, pavers, and related equipment.
35317	Integral tractor shovel loaders.
35318	Scrapers, graders, rollers, and off-highway trucks, trailers, and wagons.
35319	Other construction machinery and equipment.
	Mining and Oil Field Machinery, Equipment
35321–35324	Mining machinery and equipment.
35331–35334	Oil field machinery and equipment.
	Elevators, Conveyors, Hoists
35340	Elevators, and moving stairways.
35351, 35352	Conveyors.
35361, 35362	Hoists, cranes, and monorails.
35370	Industrial trucks and tractors.
	Metalworking Machinery and Equipment
35411–35419	Metal-cutting machine tools.
35421–35424	Metal-forming machine tools.
35441–35442	Special dies and tools.
35451–35453	Machine tool accessories.
35481–35485	Metalworking machinery, n.e.c.
	Special Industry Machinery (Except Metalworking)
35511–35513	Food products machinery.
35521, 35522	Textile machinery.
35531, 35532	Woodworking machinery.
35540	Paper industries machinery.
35551, 35552	Printing trades machinery.
35591–35595	Special industry machinery, n.e.c.
	General Industrial Machinery and Equipment
35611–35616	Pumps and compressors
35621–35624	Ball and roller bearings.
35641, 35642	Blowers and fans.
35650	Industrial patterns.
35661–35663	Power transmission equipment.
35671–35673, 35690	Other general machinery (including industrial furnaces and ovens).

Code	Commodity line or product class
	FORM CB–51H—Continued
	Office, Store, Commercial Machinery
35711,35712	Computing and related machines.
35720	Typewriters and parts.
35760	Scales and balances.
35790	Addressing, dictating, duplicating and other office machines, n.e.c.
35811,35812	Automatic vending machines.
35820	Commercial laundry equipment.
35853	Commercial refrigeration equipment.
35851, 35854-35857	Other refrigeration machinery
35860	Measuring and dispensing pumps.
35891	Commercial cooking and food warming equipment.
34893,35892	Service industry machines, n.e.c.
35990	Carburetors, pistons, and other machine shop products. Machine rental and royalty receipts from customers.
	FORM CB–51J ELECTRICAL MACHINERY, EQUIPMENT AND SUPPLIES
	Electrical Industrial Equipment
36111–36113	Electrical measuring instruments.
36121–36123	Transformers.
36131–36134	Switchgear and switchboards.
36211	Fractional horsepower motors.
36212	Integral horsepower motors and generators.
36213–36216	Other motors and generators.
36220	General industrial power circuit devices and controls.
36231–36233	Welding apparatus.
36240	Carbon and graphite products.
36291–36293	Electrical industrial goods.
	Electrical Household Equipment
36311,36312	Household cooking equipment.
36321	Household refrigerators.
36322	Home and farm freezers.
36331,36332	Household laundry equipment.
36341–36344	Electrical housewares and fans.
36350	Household vacuum cleaners.
36360	Sewing machines.
36391,36393	Household appliances, n.e.c.
	Lighting Fixtures and Current Carrying Devices
36410	Electric lamps.
36421,36427	Residential type electric fixtures.
36422,36423	Commercial, institutional, and industrial type electric fixtures.
36424	Vehicular lighting equipment, electric.
36425,36426	Other electric and nonelectric lighting equipment.
36430	Current carrying devices.
36441–36443	Noncurrent carrying devices.
	Radio, TV, and Communication Equipment
36511	Household and automobile radios, and radio-phonograph combinations.
36512	Household TV receivers, incl. TV combinations.
36513	Recorders, amplifiers, phonographs and other audio equipment and accessories.
36520	Phonograph records.
36611,36612	Telephone, telegraph apparatus.
36621–36628	Radio, TV communication equipment.
	Other Electronic Equipment
36710	Electron tubes, receiving type.
36720	Cathode ray picture tubes.
36730	Transmitting, industrial, and special purpose electron tubes (except X-ray).
36740, 36792–36795	Electronic components, n.e.c.

Code	Commodity line or product class
	FORM CB–51J—Continued
	Other Electrical Machinery and Equipment
36911,36912	Storage batteries.
36920	Primary batteries, dry and wet.
36930	X-ray and therapeutic apparatus.
36941–36946	Engine electrical equipment.
36992–36996	Electrical products, n.e.c.
33574	Communications wire and cable.
33577	Magnet wire.
33578	Power wire and cable.
33571–33573, 33576,33579	Other drawn and insulated nonferrous wire.
	FORM CB–51K TRANSPORTATION EQUIPMENT
	Automotive
37130	Truck and bus bodies.
37150	Truck trailers.
37171	Passenger cars, knocked down or assembled.
37172	Truck tractors, truck chassis and trucks (chassis of own manufacture).
37173	Motor coaches (except trolley busses) and fire department vehicles (chassis of own manufacture).
37175–37177	Parts and accessories for passenger cars, trucks, and busses, including rebuilt (except carburetors).
	Aircraft
37211–37216	Aircraft.
37222,37224, 37225,37228	Aircraft and missile engines and parts.
37230	Aircraft propellers and parts.
37291–37294	Aircraft equipment, n.e.c.
	Other Transportation Equipment
37311–37324	Boats, ships.
37411–37413	Locomotives and parts.
37421–37423	Railroad and street cars.
37510	Bicycles, motorcycles, motorbikes, scooters, and parts.
37910	Trailer coaches, housing types.
37991,37992	Transportation equipment, n.e.c.
	FORM CB–51L INSTRUMENTS, PHOTOGRAPHIC GOODS, JEWELRY, COAL, AND MISCELLANEOUS PRODUCTS
	Scientific Instruments, Measuring Devices, Related Items
38111	Aircraft flight nautical and navigation instruments, automatic pilots.
38112,38113	Other engineering, laboratory, and scientific instruments.
38211–38216	Mechanical measuring devices.
38220	Automatic temperature controls.
38311,38312	Optical instruments and lenses.
	Surgical, Medical Products
38410	Surgical and medical instruments.
38421–38424	Surgical appliances and supplies.
38430	Dental equipment and supplies.
38510	Ophthalmic goods.
	Photographic Equipment
38613	Motion picture equipment.
38615	Photographic sensitized film and plates.
38616,38617	Sensitized photographic paper and cloth.
38611,38612, 38618	Photographic equipment and supplies, n.e.c.

COMMODITY LINES OR PRODUCT CLASSES—MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Continued

Code	Commodity line or product class
	FORM CB–51L—Continued
	Watches, Clocks, Jewelry
38711–38715	Watches and clocks.
38720	Watch cases.
39111, 39112	Jewelry, precious metal.
39120	Jewelers' findings and materials.
39130	Lapidary work.
39141, 39142	Silverware and plated ware.
	Musical Instruments, Toys, Games, Sporting Goods
39311–39314	Musical instruments and parts.
39410	Games and toys, except dolls and children's vehicles.
39420	Dolls and stuffed toy animals.
39430	Baby carriages and children's vehicles, except bicycles.
39491, 39492	Sporting and athletic goods.
	Pens, Pencils, Related Items
39510	Pens and mechanical pencils.
39521, 39522	Lead pencils and art goods.
39530	Marking devices.
39550	Carbon paper and inked ribbons.

Code	Commodity line or product class
	FORM CB–51L—Continued
	Miscellaneous Manufactured Products
39610	Costume Jewelry.
39620	Artificial flowers.
39630	Buttons.
39641, 39642	Needles, pins, and fasteners.
39811–39813	Brooms and brushes.
39821, 39822	Hard surface floor coverings.
39830	Matches.
39840	Candles.
39870	Lamp shades.
39881–39883	Morticians' goods.
39931–39933	Signs and advertising displays.
19511–19610	Small arms and ammunition.
39920, 39950 39991–39993	Miscellaneous manufactured products, n.e.c.
	Coal
11110–11130	Anthracite coal.
12110–12140	Bituminous coal.
22710–22712 22720, 22790	Woven and tufted carpets and rugs.
	Receipts from services and sources other than the sale of merchandise.
	Miscellaneous goods, n.e.c.

Miscellaneous

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TABLE 1. Merchandise Inventories, At Cost–United States, by Type of Operation and Kind of Business: 1963

SIC code	Kind of business	Merchant wholesalers			Manufacturers' sales branches (with stocks)			Merchandise agents and brokers			Other operating types [1]		
		Inventories, end of year, all establishments ($1,000)	Inventories of establishments reporting both beginning and end of year		Inventories, end of year, all establishments ($1,000)	Inventories of establishments reporting both beginning and end of year		Inventories, end of year, all establishments ($1,000)	Inventories of establishments reporting both beginning and end of year		Inventories, end of year, all establishments ($1,000)	Inventories of establishments reporting both beginning and end of year	
			End of year ($1,000)	Beginning of year ($1,000)		End of year ($1,000)	Beginning of year ($1,000)		End of year ($1,000)	Beginning of year ($1,000)		End of year ($1,000)	Beginning of year ($1,000)
50	UNITED STATES, TOTAL	14 991 674	12 644 478	12 027 652	3 333 268	3 196 070	3 035 611	256 395	188 417	172 395	1 568 503	1 364 395	1 364 668
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	1 483 001	1 198 504	1 148 097	616 309	594 337	542 322	4 052	3 878	5 476	(X)	(X)	(X)
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	286 880	208 232	200 676	303 970	300 863	248 484	2 286	2 254	3 775	(X)	(X)	(X)
5013	AUTOMOTIVE EQUIPMENT	1 099 439	921 197	879 235	197 177	180 641	182 324	1 478	1 336	1 380	(X)	(X)	(X)
5014	TIRES, TUBES	96 682	69 075	68 186	115 162	112 833	111 514	288	288	321	(X)	(X)	(X)
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL	644 420	586 680	560 117	349 840	333 662	314 587	8 340	7 075	6 896	(X)	(X)	(X)
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	456 229	424 226	403 024	126 699	12 525	113 479	4 805	3 725	3 730	(X)	(X)	(X)
5028	PAINTS, VARNISHES	41 688	31 793	31 413	67 761	66 154	63 267	437	404	394	(X)	(X)	(X)
5029	OTHER CHEMICALS, ALLIED PRODUCTS	146 503	130 661	125 680	155 380	142 483	137 841	3 098	2 946	2 772	(X)	(X)	(X)
503	DRY GOODS, APPAREL, TOTAL	781 203	659 576	644 909	204 975	197 390	198 566	11 812	10 197	9 083	(X)	(X)	(X)
5032	DRY GOODS, PIECE GOODS, NOTIONS	461 605	391 776	377 491	76 135	71 922	68 683	6 468	6 380	5 067	(X)	(X)	(X)
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	261 050	217 456	217 006	63 948	62 537	59 728	5 056	3 529	3 436	(X)	(X)	(X)
5039	FOOTWEAR	58 548	50 344	50 412	64 892	62 931	70 155	288	288	580	(X)	(X)	(X)
504	GROCERIES AND RELATED PRODUCTS, TOTAL	1 409 819	1 222 498	1 145 900	298 354	280 200	275 316	27 639	22 060	22 349	34 755	29 964	30 793
5042	GENERAL-LINE GROCERIES	763 800	712 812	660 601	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
5043	DAIRY PRODUCTS	42 092	31 209	33 927	37 951	34 758	34 524	6 209	5 822	6 105	3 176	2 275	2 088
5044	POULTRY, POULTRY PRODUCTS	31 032	23 243	24 678	2 850	2 850	2 983	1 265	977	850	9 949	9 139	9 572
5045	CONFECTIONERY	48 386	40 012	38 866	9 509	9 291	9 352	155	147	134	(X)	(X)	(X)
5046	FISH, SEAFOODS	25 956	20 686	21 165	(X)	(X)	(X)	661	642	927	(X)	(X)	(X)
5047	MEATS, MEAT PRODUCTS	113 414	89 880	79 724	42 547	42 146	39 913	441	186	122			(X)
5048	FRESH FRUITS, VEGETABLES	44 776	37 497	36 854	(X)	(X)	(X)	6 910	5 180	5 070	21 630	18 550	19 133
5049	OTHER GROCERIES AND RELATED PRODUCTS	340 363	267 159	250 085	205 497	191 155	188 544	11 998	9 106	9 141	(X)	(X)	(X)
505	FARM PRODUCTS--RAW MATERIALS, TOTAL	1 429 081	1 058 917	940 058	(X)	(X)	(X)	92 295	62 164	46 093	374 433	294 150	281 325
	COTTON	353 057	318 365	308 295	(X)	(X)	(X)	37 446	35 011	24 762	41 175	9 402	11 070
	GRAIN	685 412	390 203	362 580	(X)	(X)	(X)	13 590	7 115	4 419	253 870	212 763	199 740
	LIVESTOCK, EXCEPT HORSES AND MULES	11 284	5 268	5 505	(X)	(X)	(X)	23 974	7 643	7 566	18 674	15 945	16 032
	MISCELLANEOUS FARM PRODUCTS	379 328	345 081	263 678	(X)	(X)	(X)	17 285	12 395	9 346	60 714	56 040	54 483
506	ELECTRICAL GOODS, TOTAL	1 177 505	1 039 126	973 576	339 057	333 593	310 771	11 223	7 666	9 436	(X)	(X)	(X)
5063	ELECTRICAL SUPPLIES, APPARATUS	471 968	425 118	399 597	228 466	224 920	217 115	4 044	1 470	1 636	(X)	(X)	(X)
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	448 949	399 972	363 774	88 729	86 915	70 753	2 929	2 838	3 202	(X)	(X)	(X)
5065	ELECTRONIC PARTS, EQUIPMENT	256 588	214 036	210 205	21 862	21 758	22 903	4 250	3 358	4 598	(X)	(X)	(X)
507	HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES, TOTAL	1 043 150	908 394	877 590	49 072	47 819	45 955	6 695	6 069	6 024	(X)	(X)	(X)
5072	HARDWARE	419 641	367 383	349 449	24 097	23 231	22 119	1 090	980	910	(X)	(X)	(X)
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	529 771	464 103	451 882	11 834	11 734	11 704	5 042	4 627	4 662	(X)	(X)	(X)
5077	AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES	93 738	76 908	76 259	13 141	12 854	12 132	563	462	452	(X)	(X)	(X)
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	2 310 921	1 986 520	1 889 816	705 362	669 444	618 232	29 480	24 248	27 468	(X)	(X)	(X)
5082	COMMERCIAL, INDUSTRIAL MACHINERY, EQUIP., SUPPLIES:												
	COMMERCIAL MACHINES, EQUIPMENT	165 826	131 893	128 122	198 365	183 416	156 042	2 312	1 971	1 999	(X)	(X)	(X)
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT	575 081	512 441	478 700	39 049	3 875	36 872	4 065	3 013	4 689	(X)	(X)	(X)
	INDUSTRIAL MACHINERY, EQUIPMENT	422 918	358 534	346 651	139 819	127 377	125 608	14 646	11 714	13 891	(X)	(X)	(X)
	INDUSTRIAL SUPPLIES	453 016	406 952	390 980	98 536	96 114	91 330	5 413	5 004	4 570	(X)	(X)	(X)
5083	FARM AND GARDEN MACHINERY, EQUIPMENT	125 918	96 891	93 148	149 773	148 653	134 824	865	821	826	(X)	(X)	(X)
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	285 329	250 881	234 249	26 502	25 591	26 974	687	482	441	(X)	(X)	(X)
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	164 804	139 260	133 640	16 014	15 952	14 767	911	797	640	(X)	(X)	(X)
5088	TRANSPORTATION EQUIP., SUPPLIES EX. AUTOMOTIVE	118 029	89 668	84 326	37 304	34 266	31 815	581	446	412	(X)	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

[1] Petroleum Bulk Stations, Terminals, and Assemblers, of Farm Products.

TABLE 1. Merchandise Inventories, At Cost–United States, by Type of Operation and Kind of Business: 1963—Continued

SIC code	Kind of business	Merchant wholesalers			Manufacturers' sales branches (with stocks)			Merchandise agents and brokers			Other operating types[1]		
		Inventories, end of year, all establishments	Inventories of establishments reporting both beginning and end of year		Inventories, end of year, all establishments	Inventories of establishments reporting both beginning and end of year		Inventories, end of year, all establishments	Inventories of establishments reporting both beginning and end of year		Inventories, end of year, all establishments	Inventories of establishments reporting both beginning and end of year	
			End of year	Beginning of year		End of year	Beginning of year		End of year	Beginning of year		End of year	Beginning of year
		($1,000)	($1,000)	($1,000)	($1,000)	($1,000)	($1,000)	($1,000)	($1,000)	($1,000)	($1,000)	($1,000)	($1,000)
5091	METALS, MINERALS (EX. PETROLEUM PROD., SCRAP), TOTAL.	879 791	839 808	812 614	155 180	144 488	154 970	14 054	13 032	12 121	(X)	(X)	(X)
	COAL.	11 643	9 360	10 839	2 900	2 900	1 895	350	282	118	(X)	(X)	(X)
	METALS SERVICE CENTERS.	697 938	673 668	647 108	54 544	53 457	54 905	4 388	3 497	3 449	(X)	(X)	(X)
	METALS SALES OFFICES.	170 210	156 780	154 667	97 736	88 131	98 170	9 316	9 253	8 554	(X)	(X)	(X)
5092	PETROLEUM BULK STATIONS, TERMINALS, TOTAL	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	1 124 994	1 009 338	921 345
	GASOLINE, KEROSENE, FUEL OIL PLANTS	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	1 091 174	983 222	895 738
	LIQUEFIED PETROLEUM GAS BULK PLANTS, TERMINALS.	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	33 820	26 116	25 607
5093	SCRAP, WASTE MATERIALS, TOTAL	218 557	172 710	182 075	(X)	(X)	(X)	2 488	1 551	1 731	(X)	(X)	(X)
	IRON, STEEL SCRAP	123 330	98 054	108 546	(X)	(X)	(X)	1 914	1 006	1 228	(X)	(X)	(X)
	WASTE MATERIALS	95 227	74 656	73 529	(X)	(X)	(X)	574	545	503	(X)	(X)	(X)
5094	TOBACCO, TOBACCO PRODUCTS	205 884	182 883	171 863	25 362	25 294	21 888	1 317	1 276	979	(X)	(X)	(X)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES, TOTAL.	711 409	639 442	626 852	23 129	14 478	14 962	960	960	809	(X)	(X)	(X)
	BEER.	160 270	121 453	113 793	3 780	3 744	3 794	84	84	80	(X)	(X)	(X)
	WINES, DISTILLED SPIRITS.	551 139	517 989	513 059	19 349	10 734	11 168	876	876	729	(X)	(X)	(X)
5096	PAPER, PAPER PRODUCTS, EX. WALLPAPER, TOTAL	427 575	356 614	337 986	50 742	49 008	46 221	3 287	2 347	3 092	(X)	(X)	(X)
	PRINTING AND WRITING PAPER.	133 990	127 189	119 459	1 764	1 463	1 577	2 218	1 437	2 165	(X)	(X)	(X)
	INDUSTRIAL AND PERSONAL SERVICE PAPER	169 848	142 114	134 365	35 119	34 673	32 110	764	696	768	(X)	(X)	(X)
	STATIONERY, OFFICE SUPPLIES	123 737	87 311	84 162	13 859	12 872	12 534	305	214	159	(X)	(X)	(X)
5097	FURNITURE, HOME FURNISHINGS, TOTAL.	412 247	333 289	326 100	145 406	14 368	129 768	3 632	2 277	1 448	(X)	(X)	(X)
	FURNITURE (HOUSEHOLD, OFFICE)	99 186	72 983	71 904	16 484	15 870	16 215	1 216	927	800	(X)	(X)	(X)
	HOME FURNISHINGS, FLOOR COVERINGS	313 061	260 306	254 196	128 922	127 198	113 553	2 416	1 350	648	(X)	(X)	(X)
5098	LUMBER, CONSTRUCTION MATERIALS, TOTAL	653 104	510 547	489 979	152 723	149 999	151 856	3 466	2 504	2 028	(X)	(X)	(X)
	LUMBER, MILLWORK.	395 229	320 537	308 910	98 580	97 725	100 444	2 407	1 637	1 201	(X)	(X)	(X)
	CONSTRUCTION MATERIALS.	257 875	190 010	181 069	54 143	52 274	51 412	1 059	867	827	(X)	(X)	(X)
5099	AMUSEMENT, SPORTING GOODS	261 651	204 989	197 983	91 668	90 614	88 350	1 091	1 027	1 121	(X)	(X)	(X)
	BOOKS, PERIODICALS, NEWSPAPERS.	70 700	55 417	51 418	15 420	13 977	12 535	511	142	156	(X)	(X)	(X)
	FARM SUPPLIES	196 032	160 850	163 124	27 897	27 718	27 381	7 306	7 040	5 476	32 958	29 722	30 032
	JEWELRY	187 384	154 590	149 203	8 289	8 257	9 617	227	206	229	(X)	(X)	(X)
	GIFTS, ART GOODS, ADV. NOVELTIES, SPECIALTIES	62 009	46 453	44 219	163	163	188	276	140	175	(X)	(X)	(X)
	OTHER PRODUCTS.	426 231	326 671	294 173	74 320	72 561	72 126	26 244	12 558	10 205	1 363	1 220	1 173

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

[1] Petroleum Bulk Stations, Terminals, and Assemblers of Farm Products.

TABLE 2. Merchandise Inventories, At Cost–Geographic Divisions and States, by Type of Operation: 1963

Geographic division and State	Merchant wholesalers			Manufacturers' sales branches (with stocks)			Merchandise agents and brokers			Other operating types[1]		
	Inventories, end of year, all establishments ($1,000)	Inventories of establishments reporting both beginning and end of year: End of year ($1,000)	Inventories of establishments reporting both beginning and end of year: Beginning of year ($1,000)	Inventories, end of year, all establishments ($1,000)	Inventories of establishments reporting both beginning and end of year: End of year ($1,000)	Inventories of establishments reporting both beginning and end of year: Beginning of year ($1,000)	Inventories, end of year, all establishments ($1,000)	Inventories of establishments reporting both beginning and end of year: End of year ($1,000)	Inventories of establishments reporting both beginning and end of year: Beginning of year ($1,000)	Inventories, end of year, all establishments ($1,000)	Inventories of establishments reporting both beginning and end of year: End of year ($1,000)	Inventories of establishments reporting both beginning and end of year: Beginning of year ($1,000)
UNITED STATES, TOTAL	14 991 667	12 644 478	12 027 652	3 330 955	3 196 070	3 035 611	256 395	188 417	172 395	1 568 503	1 364 394	1 264 668
NEW ENGLAND STATES	54 021	44 713	42 182	4 970	4 916	4 206	87	87	79	17 030	14 947	14 565
MAINE	26 587	21 614	20 939	10 460	10 428	10 666	338	306	265	3 427	2 160	1 874
NEW HAMPSHIRE	16 553	14 845	14 359	924	912	945	29	29	34	6 096	5 745	5 500
VERMONT	452 791	385 621	372 781	96 150	95 550	91 878	5 907	5 476	6 424	33 893	31 153	27 645
MASSACHUSETTS	61 287	48 843	47 777	20 689	20 241	19 586	96	92	76	16 372	15 279	13 296
RHODE ISLAND	170 788	143 450	137 895	27 121	26 001	24 106	675	634	547	26 608	24 714	22 846
CONNECTICUT	783 027	659 064	635 953	160 294	155 848	151 585	7 142	6 634	7 425	103 426	93 996	85 724
MIDDLE ATLANTIC STATES	2 500 564	1 970 915	1 864 695	602 224	579 447	534 745	61 322	44 774	42 236	112 329	102 723	94 182
NEW YORK	558 044	469 874	463 815	167 795	158 201	154 157	2 184	1 984	1 810	89 525	87 752	69 617
NEW JERSEY	732 277	631 507	610 633	173 184	168 520	155 640	5 223	4 861	6 810	54 456	49 423	47 346
PENNSYLVANIA	3 790 885	3 072 296	2 939 145	943 203	906 168	844 542	68 729	51 619	50 856	256 320	239 878	211 145
EAST NORTH CENTRAL STATES	668 952	591 351	563 839	185 902	178 728	165 403	4 683	4 091	3 790	51 045	46 804	45 440
OHIO	279 087	233 373	224 030	51 128	49 027	46 290	2 802	1 157	1 152	46 884	39 815	38 101
INDIANA	943 756	797 396	758 435	290 999	276 581	259 983	12 562	7 576	7 584	90 883	78 576	71 602
ILLINOIS	448 240	381 707	363 648	135 978	124 399	105 828	4 463	3 567	3 339	57 471	51 524	46 049
MICHIGAN	250 282	216 302	215 323	36 017	34 539	33 427	1 531	1 426	1 538	41 803	37 133	35 382
WISCONSIN	2 590 317	2 220 129	2 125 275	700 024	663 274	610 931	26 041	17 817	17 403	288 086	253 852	236 574
WEST NORTH CENTRAL STATES	330 699	275 432	259 038	66 842	59 204	57 961	8 408	6 432	3 578	57 496	50 236	50 028
MINNESOTA	159 827	140 173	130 381	20 397	19 187	18 757	7 991	2 866	3 354	53 289	47 389	43 210
IOWA	448 679	388 104	379 465	145 460	143 272	144 158	10 121	4 277	4 086	34 095	29 479	27 398
MISSOURI	41 892	37 448	36 926	5 105	5 097	4 676	184	107	161	28 588	24 425	26 006
NORTH DAKOTA	36 364	31 949	30 650	1 834	1 832	1 581	953	278	721	18 946	15 662	15 955
SOUTH DAKOTA	110 963	93 672	86 182	21 681	20 093	18 061	1 603	832	704	26 152	20 842	19 491
NEBRASKA	147 057	123 896	114 950	23 080	22 308	20 319	2 680	2 104	1 490	37 747	31 774	27 298
KANSAS	1 275 481	1 090 674	1 037 592	284 399	270 993	265 513	31 940	16 896	14 094	256 313	219 807	209 386
SOUTH ATLANTIC STATES	26 471	21 621	20 378	19 585	19 540	21 096	151	69	23	3 344	3 207	2 667
DELAWARE	172 149	145 159	133 710	35 423	31 406	31 015	631	524	1 008	20 939	19 344	17 125
MARYLAND	78 736	67 801	64 928	10 815	10 175	9 162	1 805	1 144	939	1 621	1 378	1 247
DISTRICT OF COLUMBIA	287 467	258 491	250 002	32 930	31 878	29 543	1 987	595	528	69 751	34 247	28 608
VIRGINIA	93 482	84 516	82 340	5 591	5 462	4 951	480	438	329	6 917	6 742	6 412
WEST VIRGINIA	258 777	218 288	204 874	56 662	55 170	51 643	3 232	1 104	1 198	45 132	40 579	35 468
NORTH CAROLINA	98 965	82 668	82 266	8 331	8 215	7 993	8 635	6 880	2 328	16 279	14 147	11 994
SOUTH CAROLINA	257 821	210 820	202 004	106 413	102 125	95 742	9 563	9 155	4 915	29 548	21 848	21 548
GEORGIA	367 126	304 019	291 188	50 467	47 419	44 232	2 098	1 635	1 504	43 570	40 170	36 126
FLORIDA	1 640 994	1 393 383	1 331 690	326 217	311 390	295 377	28 582	21 542	12 772	237 101	181 662	161 195
EAST SOUTH CENTRAL STATES	270 862	238 767	162 776	14 252	13 340	12 497	3 345	1 380	1 232	23 232	21 390	20 800
KENTUCKY	391 430	334 187	323 556	53 155	52 657	50 554	9 434	9 054	4 345	36 224	33 368	30 745
TENNESSEE	176 648	151 508	145 717	22 063	21 652	22 818	5 010	4 893	3 096	21 055	18 982	16 384
ALABAMA	105 844	86 996	81 745	3 370	2 882	3 266	3 317	2 536	2 943	14 885	12 124	11 077
MISSISSIPPI	944 784	811 458	713 794	92 840	90 531	89 135	21 106	17 863	11 616	95 396	85 864	79 006
WEST SOUTH CENTRAL STATES	91 572	75 053	71 057	6 161	6 112	5 727	896	526	439	17 361	13 614	13 498
ARKANSAS	235 809	197 399	184 011	33 969	33 244	31 107	2 237	1 278	1 388	14 780	12 495	12 465
LOUISIANA	167 272	145 414	135 408	23 589	23 103	23 417	1 901	706	601	19 823	15 424	13 630
OKLAHOMA	977 135	844 124	799 367	173 434	162 066	156 342	8 576	6 978	7 541	83 712	73 400	68 741
TEXAS	1 471 788	1 261 970	1 189 843	237 153	224 525	216 593	13 610	9 488	9 969	135 676	114 933	108 534
MOUNTAIN STATES	50 086	45 826	44 894	3 564	3 212	3 219	275	259	184	20 239	17 160	19 181
MONTANA	35 207	30 070	29 235	3 838	3 837	3 942	802	754	790	13 544	12 065	11 619
IDAHO	18 411	15 939	14 969	998	943	944	80	74	20	3 251	2 789	2 595
WYOMING	144 415	123 598	120 146	43 779	42 924	42 184	1 481	1 146	1 042	13 904	12 224	10 295
COLORADO	59 228	51 345	53 185	3 353	3 061	2 351	190	186	158	6 551	4 969	4 629
NEW MEXICO	96 436	79 781	75 586	10 627	10 176	9 608	523	346	312	6 137	5 582	8 025
ARIZONA	65 879	57 075	53 461	21 631	21 311	19 126	818	716	521	3 393	2 736	2 522
UTAH	28 317	23 362	20 894	1 048	974	849	126	126	161	2 451	2 160	1 636
NEVADA	497 979	426 996	412 370	88 858	86 438	82 223	4 295	3 607	3 188	59 270	59 685	60 502
PACIFIC STATES	244 995	214 451	214 581	55 887	54 372	55 680	3 269	3 070	3 736	33 267	30 125	29 667
WASHINGTON	193 076	165 374	147 387	42 951	42 080	38 840	2 329	976	850	21 312	19 657	20 269
OREGON	1 486 925	1 266 201	1 218 603	389 999	381 532	377 159	48 454	38 125	39 636	58 232	51 052	49 967
CALIFORNIA	16 085	13 880	12 819	762	762	769	110	75	81	6 775	6 568	5 900
ALASKA	55 331	48 602	48 622	8 388	8 157	7 464	788	705	769	7 328	7 315	6 799
HAWAII	1 996 412	1 708 508	1 642 012	497 987	486 903	479 912	54 950	42 951	45 072	126 913	114 717	112 602

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

[1] Includes Petroleum Bulk Plants and Terminals; and Assemblers of Farm Products.

TABLE 3. Sales Personnel–United States, by Type of Operation and Kind of Business: 1963

(Petroleum bulk stations and terminals not included)

SIC code	Kind of business	Merchant wholesalers			Manufacturers' sales branches, offices			Merchandise agents and brokers			Assemblers of farm products		
		Establishments (number)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel,[1] workweek ended nearest Nov. 15 (number)	Establishments (number)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel,[1] workweek ended nearest Nov. 15 (number)	Establishments (number)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel,[1] workweek ended nearest Nov. 15 (number)	Establishments (number)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel,[1] workweek ended nearest Nov. 15 (number)
50	UNITED STATES, TOTAL	208 997	2 063 944	502 755	28 884	600 203	240 348	25 313	169 568	63 080	14 110	111 035	14 127
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	26 500	222 454	64 268	1 650	64 739	19 516	745	4 787	1 655	(X)	(X)	(X)
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	3 617	37 969	5 405	832	39 727	10 978	160	2 159	297	(X)	(X)	(X)
5013	AUTOMOTIVE EQUIPMENT	21 052	168 624	55 492	522	16 411	4 683	554	2 492	1 294	(X)	(X)	(X)
5014	TIRES, TUBES	1 831	15 861	3 371	296	8 601	3 855	31	136	64	(X)	(X)	(X)
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL	7 792	88 969	22 479	2 961	70 467	34 624	685	4 789	2 402	(X)	(X)	(X)
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	3 321	56 104	13 952	441	25 193	11 960	207	2 411	1 232	(X)	(X)	(X)
5028	PAINTS, VARNISHES	1 308	8 272	2 849	1 164	11 605	5 022	93	412	228	(X)	(X)	(X)
5029	OTHER CHEMICALS, ALLIED PRODUCTS	3 163	24 593	5 678	1 356	33 669	17 642	385	1 966	942	(X)	(X)	(X)
503	DRY GOODS, APPAREL, TOTAL	9 227	76 154	20 418	759	21 627	7 560	1 770	12 638	4 667	(X)	(X)	(X)
5032	DRY GOODS, PIECE GOODS, NOTIONS	4 321	35 726	9 272	332	8 110	2 721	560	5 442	1 817	(X)	(X)	(X)
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	4 260	35 014	9 520	341	8 824	3 222	1 132	6 865	2 704	(X)	(X)	(X)
5039	FOOTWEAR	646	5 414	1 626	86	4 693	1 617	78	331	146	(X)	(X)	(X)
504	GROCERIES AND RELATED PRODUCTS, TOTAL	29 290	311 664	63 011	4 245	92 504	49 876	4 397	35 528	14 631	3 958	63 635	4 346
5042	GENERAL-LINE GROCERIES	2 530	83 377	13 317	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
5043	DAIRY PRODUCTS	3 000	24 300	6 324	1 060	24 037	13 449	209	3 588	482	319	2 771	465
5044	POULTRY, POULTRY PRODUCTS	1 942	17 358	2 371	29	314	104	104	1 146	179	1 533	12 093	1 426
5045	CONFECTIONERY	2 084	13 270	5 511	239	3 142	2 101	233	862	600	(X)	(X)	(X)
5046	FISH, SEAFOODS	1 602	13 245	2 149	(X)	(X)	(X)	71	378	148	(X)	(X)	(X)
5047	MEATS, MEAT PRODUCTS	5 170	50 597	8 543	577	17 968	4 244	134	782	346	(X)	(X)	(X)
5048	FRESH FRUITS, VEGETABLES	5 123	43 292	8 707	(X)	(X)	(X)	1 085	9 536	2 346	2 106	48 771	2 455
5049	OTHER GROCERIES AND RELATED PRODUCTS	7 839	66 225	16 089	2 340	47 043	29 978	2 561	19 236	10 530	(X)	(X)	(X)
505	FARM PRODUCTS--RAW MATERIALS, TOTAL	3 565	34 728	3 597	5	52	47	3 252	42 780	9 003	9 392	41 130	8 372
	COTTON	417	4 448	518	(X)	(X)	(X)	194	1 399	200	236	974	189
	GRAIN	1 427	15 879	1 492	(X)	(X)	(X)	253	2 076	404	7 586	30 679	7 048
	LIVESTOCK, EXCEPT HORSES AND MULES	463	2 147	350	(X)	(X)	(X)	1 997	25 670	6 299	1 237	4 201	825
	MISCELLANEOUS FARM PRODUCTS	1 258	12 254	1 237	5	52	47	808	13 635	2 100	333	5 276	310
506	ELECTRICAL GOODS, TOTAL	10 978	129 945	39 525	2 657	49 486	15 812	2 576	11 026	5 953	(X)	(X)	(X)
5063	ELECTRICAL SUPPLIES, APPARATUS	4 602	55 722	17 008	1 780	36 970	11 247	1 020	3 891	2 073	(X)	(X)	(X)
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	2 486	41 791	11 582	422	7 537	2 435	215	1 076	576	(X)	(X)	(X)
5065	ELECTRONIC PARTS, EQUIPMENT	3 890	32 432	10 935	455	4 979	2 080	1 341	6 059	3 304	(X)	(X)	(X)
507	HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES, TOTAL	10 527	124 571	32 718	726	8 242	3 190	1 561	6 457	3 534	(X)	(X)	(X)
5072	HARDWARE	3 212	51 569	13 509	292	3 517	1 136	390	1 648	887	(X)	(X)	(X)
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	5 192	56 417	15 217	216	2 336	1 177	882	3 637	2 013	(X)	(X)	(X)
5077	AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES	2 123	16 585	3 992	218	2 389	877	289	1 172	634	(X)	(X)	(X)
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	36 742	335 011	89 487	7 620	162 157	51 298	4 139	18 978	8 749	(X)	(X)	(X)
5082	COMMERCIAL, INDUSTRIAL MACHINERY EQUIP., SUPPLIES:												
	COMMERCIAL MACHINES, EQUIPMENT	5 639	37 691	10 787	2 693	92 144	27 382	380	1 602	670	(X)	(X)	(X)
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT	2 358	41 170	7 559	149	2 364	1 103	118	942	284	(X)	(X)	(X)
	INDUSTRIAL MACHINERY, EQUIPMENT	8 637	65 564	17 616	2 186	28 723	10 918	1 953	9 056	4 270	(X)	(X)	(X)
	INDUSTRIAL SUPPLIES	7 247	71 734	20 764	1 294	15 038	5 973	925	3 863	2 009	(X)	(X)	(X)
5083	FARM AND GARDEN MACHINERY, EQUIPMENT	1 576	14 457	3 294	223	9 122	2 793	99	397	174	(X)	(X)	(X)
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	4 467	50 719	12 466	778	9 584	1 744	199	1 053	424	(X)	(X)	(X)
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	5 158	37 444	14 185	187	2 215	700	238	1 040	500	(X)	(X)	(X)
5088	TRANSPORTATION EQUIP., SUPPLIES, EX. AUTOMOTIVE	1 660	16 232	2 816	110	2 967	685	227	1 025	418	(X)	(X)	(X)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosing figures for individual companies. (NA) Not available. (X) Not applicable.

[1] Including owners of unincorporated businesses engaged in selling.

TABLE 3. Sales Personnel--United States, by Type of Operation and Kind of Business: 1963—Continued

(Petroleum bulk stations and terminals not included)

SIC code	Kind of business	Merchant wholesalers			Manufacturers' sales branches, offices			Merchandise agents and brokers			Assemblers of farm products		
		Establishments (number)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel,[1] workweek ended nearest Nov. 15 (number)	Establishments (number)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel,[1] workweek ended nearest Nov. 15 (number)	Establishments (number)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel,[1] workweek ended nearest Nov. 15 (number)	Establishments (number)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel,[1] workweek ended nearest Nov. 15 (number)
5091	METALS, MINERALS (EX. PETROLEUM PROD., SCRAP), TOTAL	5 547	81 628	16 299	1 938	24 949	12 304	990	5 759	2 107	(X)	(X)	(X)
	COAL	601	4 512	559	114	1 079	423	218	1 469	644	(X)	(X)	(X)
	METALS SERVICE CENTERS	2 158	56 515	11 572	148	2 245	764	40	733	187	(X)	(X)	(X)
	METALS SALES OFFICES	2 788	20 601	4 168	1 676	21 625	11 117	732	3 557	1 276	(X)	(X)	(X)
5093	SCRAP, WASTE MATERIALS, TOTAL	8 174	71 464	6 913	(X)	(X)	(X)	114	792	173	(X)	(X)	(X)
	IRON, STEEL SCRAP	4 006	34 088	3 459	(X)	(X)	(X)	59	422	96	(X)	(X)	(X)
	WASTE MATERIALS	4 168	37 376	3 454	(X)	(X)	(X)	55	370	77	(X)	(X)	(X)
5094	TOBACCO, TOBACCO PRODUCTS	2 753	31 693	10 682	50	2 793	1 109	21	402	68	(X)	(X)	(X)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES, TOTAL	7 164	83 024	31 153	325	7 159	3 714	109	690	273	(X)	(X)	(X)
	BEER	5 694	48 080	18 790	94	3 263	953	23	110	29	(X)	(X)	(X)
	WINES, DISTILLED SPIRITS	1 470	34 944	12 363	231	3 896	2 761	86	580	244	(X)	(X)	(X)
5096	PAPER, PAPER PRODUCTS, EX. WALLPAPER, TOTAL	7 046	82 837	23 092	1 323	24 934	13 064	443	2 329	1 096	(X)	(X)	(X)
	PRINTING AND WRITING PAPER	882	17 970	5 260	82	1 359	614	55	670	264	(X)	(X)	(X)
	INDUSTRIAL AND PERSONAL SERVICE PAPER	2 525	30 419	8 785	662	14 795	6 898	261	1 085	587	(X)	(X)	(X)
	STATIONERY, OFFICE SUPPLIES	3 639	34 448	9 047	579	8 780	5 552	127	574	245	(X)	(X)	(X)
5097	FURNITURE, HOME FURNISHINGS, TOTAL	6 265	59 182	15 324	852	9 541	4 416	1 002	4 731	2 361	(X)	(X)	(X)
	FURNITURE (HOUSEHOLD, OFFICE)	2 343	20 689	5 626	409	4 276	2 153	503	2 472	1 179	(X)	(X)	(X)
	HOME FURNISHINGS, FLOOR COVERINGS	3 922	38 493	9 698	443	5 265	2 263	499	2 259	1 182	(X)	(X)	(X)
5098	LUMBER, CONSTRUCTION MATERIALS, TOTAL	11 643	125 427	19 809	1 548	25 138	10 544	948	4 305	1 679	(X)	(X)	(X)
	LUMBER, MILLWORK	5 956	69 770	11 170	489	7 316	2 621	571	2 306	936	(X)	(X)	(X)
	CONSTRUCTION MATERIALS	5 687	55 657	8 639	1 059	17 822	7 923	377	1 999	743	(X)	(X)	(X)
5099	AMUSEMENT, SPORTING GOODS	4 366	38 618	9 409	433	12 545	3 857	424	1 804	895	(X)	(X)	(X)
	BOOKS, PERIODICALS, NEWSPAPERS	2 048	26 885	4 534	486	5 668	2 643	96	1 242	259	(X)	(X)	(X)
	FARM SUPPLIES	2 604	25 396	4 790	353	4 029	1 828	248	1 522	601	600	5 136	1 028
	JEWELRY	2 794	18 810	5 535	55	1 177	316	127	413	157	(X)	(X)	(X)
	GIFTS, ART GOODS, ADV. NOVELTIES, SPECIALTIES	2 581	15 167	4 270	28	205	61	255	843	519	(X)	(X)	(X)
	OTHER PRODUCTS	11 391	80 317	15 442	870	12 791	4 569	1 411	7 753	2 298	160	1 134	381

Standard Notes: – Represents zero. (D) Withheld to avoid disclosing figures for individual companies. (NA) Not available. (X) Not applicable.
[1] Including owners of unincorporated businesses engaged in selling.

TABLE 4. Merchant Wholesalers—United States, by Kind of Business: 1963

Kind of business	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel,[1] workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
MERCHANT WHOLESALERS, TOTAL	208 997	157 391 769	11 544 746	220 978 567	2 063 944	502 755	108 277
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT:							
AUTOMOBILES, OTHER MOTOR VEHICLES, TOTAL	3 617	3 577 319	216 056	4 220 083	37 969	5 405	2 178
NEW, USED AUTOMOBILES, MOTORCYCLES	1 666	2 306 101	83 740	1 587 552	14 262	1 970	1 290
TRUCKS, TRACTORS--ROAD TYPE	1 951	1 271 218	132 316	2 632 531	23 707	3 435	888
AUTOMOTIVE EQUIPMENT	21 052	5 999 550	865 785	16 781 215	168 624	55 492	12 048
TIRES, TUBES	1 831	726 998	83 724	1 654 970	15 861	3 371	1 069
DRUGS, CHEMICALS, ALLIED PRODUCTS:							
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUND., TOTAL	3 321	3 619 333	305 859	5 854 745	56 104	13 952	1 233
GENERAL-LINE DRUGS	398	1 837 729	144 061	2 691 054	25 734	5 020	32
SPECIALTY-LINE DRUGS, TOILETRIES	2 923	1 781 604	161 798	3 163 691	30 370	8 932	1 201
PAINTS, VARNISHES	1 308	347 958	46 179	867 344	8 272	2 849	490
OTHER CHEMICALS, ALLIED PRODUCTS	3 163	2 028 806	151 540	2 886 967	24 593	5 678	898
DRY GOODS, APPAREL:							
DRY GOODS, PIECE GOODS, NOTIONS, TOTAL	4 321	3 788 774	230 897	4 164 793	35 726	9 272	1 675
PIECE GOODS--JOBBERS	2 151	1 859 545	111 196	2 025 459	16 562	4 627	762
NOTIONS	934	340 500	35 624	657 688	6 849	1 861	501
PIECE GOODS--CONVERTERS	643	1 174 845	57 903	1 007 976	7 306	1 954	121
OTHER DRY GOODS	593	413 884	26 174	473 670	5 009	830	291
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE, TOTAL	4 260	2 752 945	194 037	3 604 488	35 014	9 520	2 051
MEN'S, WOMEN'S CLOTHING, ACCESSORIES	610	597 381	34 606	644 037	6 628	1 959	270
MEN'S, BOYS' CLOTHING, FURNISHINGS	1 179	706 985	50 080	929 152	8 900	2 819	580
WOMEN'S CHILDREN'S CLOTHING ACCESSORIES	1 994	1 188 703	89 997	1 682 871	16 079	3 727	944
HOSIERY, UNDERWEAR	477	259 876	19 354	348 428	3 407	1 015	257
FOOTWEAR	646	485 037	35 224	621 913	5 414	1 626	280
GROCERIES AND RELATED PRODUCTS:							
GENERAL-LINE GROCERIES, TOTAL	2 530	11 723 013	463 582	8 815 861	83 377	13 317	875
VOLUNTARY GROUP GROCERIES	708	5 357 079	198 449	3 715 267	35 066	4 167	210
RETAILER-COOPERATIVE GROCERIES	161	2 913 167	78 918	1 539 099	13 522	528	5
OTHER GENERAL-LINE GROCERIES	1 661	3 452 767	186 215	3 561 495	34 789	8 622	660
DAIRY PRODUCTS	3 000	2 185 226	126 384	2 431 687	24 300	6 324	2 117
POULTRY, POULTRY PRODUCTS	1 942	1 628 832	70 894	1 378 136	17 358	2 371	1 602
CONFECTIONERY	2 084	857 994	60 204	1 164 391	13 270	5 511	1 775
FISH, SEAFOODS	1 602	692 838	54 232	1 034 781	13 245	2 149	1 264
MEATS, MEAT PRODUCTS	5 170	5 370 657	284 799	5 645 942	50 597	8 543	4 049
FRESH FRUITS, VEGETABLES	5 123	2 980 610	211 829	3 909 381	43 292	8 707	4 613
OTHER GROCERIES AND RELATED PRODUCTS, TOTAL	7 839	5 414 689	312 348	6 154 902	66 225	16 089	5 268
BREAD, COOKIES, BAKERY GOODS	835	270 781	30 797	594 996	6 296	2 127	656
CANNED FOODS	1 008	860 767	47 221	941 689	9 607	2 414	511
COFFEE, TEA	421	837 134	16 866	312 794	2 650	814	233
FROZEN FOODS	1 213	1 250 629	75 491	1 464 658	14 631	3 101	642
SOFT DRINKS	1 324	316 252	37 360	708 698	7 702	2 830	1 166
OTHER GROCERY SPECIALTIES	3 038	1 879 126	104 613	2 132 067	25 339	4 803	2 060
FARM PRODUCTS--RAW MATERIALS:							
COTTON	417	2 550 134	24 746	445 156	4 448	518	302
GRAIN	1 427	8 781 036	91 498	1 881 904	15 879	1 492	593
LIVESTOCK--EXCEPT HORSES AND MULES	463	638 836	7 827	136 815	2 147	350	509
MISCELLANEOUS FARM PRODUCTS, TOTAL	1 258	1 719 940	55 315	1 063 567	12 254	1 237	836
HIDES, SKINS, PELTS	535	486 866	20 196	385 859	3 883	521	324
LEAF TOBACCO	247	439 882	15 137	312 089	4 853	212	201
WOOL, WOOL TOPS, MOHAIR	203	457 345	10 172	177 241	1 525	304	109
OTHER FARM PRODUCTS--RAW MATERIALS	273	335 847	9 810	188 378	1 993	200	202
ELECTRICAL GOODS:							
ELECTRICAL SUPPLIES, APPARATUS, TOTAL	4 602	4 207 337	337 295	6 395 623	55 722	17 008	1 390
ELECTRICAL SUPPLIES W/MAJOR APPL., HOUSEWARES	339	596 620	43 319	823 643	7 360	2 358	67
ELECTRICAL SUPPLIES WITH HOUSEWARES	509	955 141	63 038	1 206 736	10 106	3 211	45
ELECTRICAL SUPPLIES ONLY	3 754	2 655 576	230 938	4 365 244	38 256	11 439	1 278
ELECTRICAL APPLIANCES, TV, RADIO SETS	2 486	4 166 274	270 304	5 261 271	41 791	11 582	673
ELECTRONIC PARTS, EQUIPMENT	3 890	1 536 992	182 851	3 516 494	32 432	10 935	1 342
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES:							
HARDWARE, TOTAL	3 212	2 542 814	288 586	5 350 004	51 569	13 509	1 289
GENERAL-LINE HARDWARE	249	1 243 169	129 814	2 364 150	22 974	5 259	28
SPECIALTY-LINE HARDWARE	2 963	1 299 645	158 772	2 985 854	28 595	8 250	1 261
PLUMBING AND HEATING EQUIPMENT, SUPPLIES, TOTAL	5 192	3 470 092	338 839	6 389 161	56 417	15 217	1 494
WARM AIR HEATING-COOLING EQUIP., SUPPLIES	1 331	573 283	64 396	1 256 959	10 588	2 864	416
WET HEAT EQUIPMENT, SUPPLIES	1 790	1 387 928	140 864	2 606 055	23 144	6 058	442
PLUMBING FIXTURES, SUPPLIES	2 071	1 508 881	133 579	2 526 147	22 685	6 295	636
AIR CONDITIONING, REFRIGERATION EQUIPMENT, SUPPLIES	2 123	814 164	104 312	1 998 618	16 585	3 992	896

[1] Including owners of unincorporated businesses engaged in selling.

TABLE 4. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

Kind of business	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll (dollars)	Paid employees workweek ended nearest Nov. 15 (number)	Sales personnel,[1] workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
MACHINERY, EQUIPMENT SUPPLIES:							
COMMERCIAL, INDUSTRIAL MACHINES, EQUIP., SUPPLIES:							
COMMERCIAL MACHINES, EQUIPMENT, TOTAL	5 639	1 445 090	207 608	4 049 384	37 691	10 787	3 406
OFFICE MACHINES, EQUIPMENT	2 938	463 882	88 144	1 740 011	16 849	4 934	2 007
RESTAURANT, HOTEL SUPPLIES	1 065	472 302	57 839	1 100 391	9 949	3 318	514
STORE MACHINES, FIXTURES	1 190	368 043	43 805	847 622	7 693	1 693	663
OIL MARKETING EQUIPMENT	446	140 863	17 820	361 360	3 200	842	222
CONSTRUCTION, MINING MACHINERY, EQUIPMENT	2 358	2 612 320	276 636	5 215 232	41 170	7 559	572
INDUSTRIAL MACHINERY, EQUIPMENT, TOTAL	8 637	3 851 668	413 094	7 974 570	65 564	17 616	3 268
FOOD-PROCESSING MACHINERY, EQUIPMENT	600	232 880	23 796	437 712	3 798	970	325
GENERAL PURPOSE INDUSTRIAL MACHINERY, EQUIP.	2 391	1 033 053	133 046	2 603 630	21 235	4 730	856
MATERIALS HANDLING EQUIPMENT	439	183 716	26 476	503 094	4 451	1 098	162
METAL WORKING MACHINERY, EQUIPMENT	1 183	624 975	62 111	1 167 884	9 061	2 984	456
OIL WELL AND OIL REFINERY SUPPLIES	1 555	839 528	54 990	1 096 651	9 020	3 844	448
PRINTING MACHINERY, EQUIPMENT	373	134 906	18 286	345 050	2 865	684	122
OTHER INDUSTRIAL MACHINERY, EQUIPMENT	2 096	802 610	94 389	1 820 549	15 134	3 306	899
INDUSTRIAL SUPPLIES, TOTAL	7 247	3 637 538	425 281	8 180 495	71 734	20 764	2 534
GENERAL-LINE INDUSTRIAL SUPPLIES	1 172	962 492	115 197	2 175 783	17 747	5 956	276
MECHANICAL POWER TRANSMISSION EQUIPMENT	815	345 552	41 778	828 055	6 927	2 398	193
INDUSTRIAL VALVES, FITTINGS	531	376 165	35 291	677 378	5 598	1 586	140
WELDING SUPPLIES	1 434	419 471	61 751	1 217 891	10 561	3 574	600
RECONDITIONED DRUMS, BARRELS	367	124 601	22 490	441 007	4 668	337	270
OTHER INDUSTRIAL SUPPLIES	2 928	1 409 257	148 774	2 840 381	26 233	6 913	1 055
FARM AND GARDEN MACHINERY, EQUIPMENT	1 576	908 847	84 835	1 608 269	14 457	3 294	706
PROFESSIONAL EQUIPMENT, SUPPLIES, TOTAL	4 467	2 069 301	288 293	5 512 510	50 719	12 466	1 786
DENTAL SUPPLIES	622	248 501	40 531	745 545	7 337	2 043	220
RELIGIOUS SUPPLIES, SCHOOL SUPPLIES	797	314 639	41 119	783 394	7 986	2 035	401
SURGICAL, MEDICAL, HOSPITAL SUPPLIES	1 243	803 915	95 891	1 856 902	14 883	4 706	433
OPTICAL GOODS	1 081	246 287	52 279	1 015 219	9 978	1 395	465
SCIENTIFIC INSTRUMENTS, LABORATORY EQUIPMENT	304	296 243	38 203	726 346	6 876	1 464	75
OTHER PROFESSIONAL EQUIPMENT, SUPPLIES	420	159 716	20 270	385 104	3 659	823	192
SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES, TOTAL	5 158	1 413 917	210 731	4 020 539	37 444	14 185	2 797
BEAUTY, BARBER SUPPLIES	1 307	312 119	56 595	1 082 827	10 430	4 767	790
CUSTODIAL SUPPLIES	1 413	300 902	57 871	1 111 923	10 182	4 197	805
LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	798	315 009	39 038	734 231	6 300	1 795	263
SHOE SERVICE EQUIPMENT, SUPPLIES	384	109 563	11 539	216 777	2 384	946	239
MUNICIPALITY SUPPLIES	522	95 277	12 845	245 752	2 407	863	312
OTHER SERVICE-ESTABLISHMENT SUPPLIES	734	281 047	32 843	629 029	5 741	1 617	388
TRANSPORTATION EQUIP., SUPPL, EX AUTOMOTIVE, TOTAL	1 660	859 287	96 400	1 830 471	16 232	2 816	544
AIRCRAFT, AERONAUTICAL EQUIPMENT, PARTS	936	540 540	61 161	1 177 076	10 529	1 538	253
MARINE MACHINERY, EQUIPMENT	611	249 041	28 774	537 990	4 855	1 132	251
OTHER TRANSPORTATION EQUIPMENT	113	69 706	6 465	115 405	848	146	40
METALS, MINERALS--EX PETROLEUM PRODUCTS, SCRAP:							
COAL	601	661 634	25 072	493 122	4 512	559	273
METALS SERVICE CENTERS, TOTAL	2 158	4 265 927	387 009	7 111 124	56 515	11 572	345
FERROUS METALS SERVICE CENTERS	1 880	3 663 586	341 809	6 233 617	50 084	9 868	308
NONFERROUS METALS SERVICE CENTERS	278	602 341	45 200	877 507	6 431	1 704	37
METALS SALES OFFICES, TOTAL	2 788	3 006 919	128 739	2 443 558	20 601	4 168	1 015
FERROUS METALS SALES OFFICES	2 336	1 919 999	103 618	1 973 359	17 052	3 541	859
NONFERROUS METALS SALES OFFICES	452	1 086 920	25 121	470 199	3 549	627	156
SCRAP, WASTE MATERIALS:							
IRON STEEL SCRAP, TOTAL	4 006	1 937 814	161 590	3 160 085	34 088	3 459	3 512
IRON, STEEL SCRAP WITH PROCESSING EQUIPMENT	1 921	1 257 228	122 258	2 395 872	25 366	2 344	1 480
IRON, STEEL SCRAP WITHOUT PROCESSING EQUIPMENT	2 085	680 586	39 332	764 213	8 722	1 115	2 032
WASTE MATERIALS, TOTAL	4 168	1 546 477	157 954	3 033 887	37 376	3 454	3 415
NONFERROUS METALLIC SCRAP	1 458	633 147	51 128	968 419	11 117	1 299	1 245
WASTE PAPER	1 120	311 672	44 446	870 962	10 798	732	887
WIPING CLOTHS, RAGS, TEXTILE WASTE	880	377 175	43 381	843 584	11 347	1 019	608
OTHER WASTE MATERIALS	710	224 483	18 999	350 922	4 114	404	675
TOBACCO, TOBACCO PRODUCTS	2 753	4 682 103	149 372	2 827 877	31 693	10 682	1 877
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES:							
BEER	5 694	3 384 454	282 793	5 268 813	48 080	18 790	4 392
WINE, DISTILLED SPIRITS	1 470	4 810 240	246 198	4 829 890	34 944	12 363	353
PAPER, PAPER PRODUCTS--EXCEPT WALLPAPER:							
PRINTING AND WRITING PAPER	882	1 811 760	125 405	2 351 568	17 970	5 260	187
INDUSTRIAL AND PERSONAL SERVICE PAPERS	2 525	1 846 550	180 649	3 431 219	30 419	8 785	994
STATIONERY, OFFICE SUPPLIES	3 639	1 056 300	172 405	3 375 669	34 448	9 047	1 933
FURNITURE, HOME FURNISHINGS:							
FURNITURE--HOUSEHOLD, OFFICE, TOTAL	2 343	1 006 512	118 845	2 255 754	20 689	5 626	1 008
HOUSEHOLD FURNITURE	1 078	505 870	49 537	945 474	8 862	2 049	473
OFFICE, BUSINESS FURNITURE	1 265	500 642	69 308	1 310 280	11 827	3 577	535

[1] Including owners of unincorporated businesses engaged in selling.

TABLE 4. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

Kind of business	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel,[1] workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
FURNITURE, HOME FURNISHINGS--CONTINUED							
HOME FURNISHINGS, FLOOR COVERINGS, TOTAL	3 922	2 393 609	224 103	4 297 447	38 493	9 698	1 864
CHINA, GLASSWARE, CROCKERY	539	301 997	33 402	625 436	5 512	1 313	276
LINENS, DOMESTICS, CURTAINS, DRAPERIES	814	471 954	38 357	728 634	7 097	1 515	458
FLOOR COVERINGS	1 463	1 136 636	101 314	1 926 680	16 062	3 947	526
OTHER HOME FURNISHINGS	1 106	483 022	51 030	1 016 697	9 822	2 923	604
LUMBER CONSTRUCTION MATERIALS:							
LUMBER, MILLWORK, TOTAL	5 956	5 675 676	405 663	7 692 762	69 770	11 170	2 316
LUMBER WITHOUT YARD	939	1 550 659	50 568	938 539	8 019	1 992	382
LUMBER WITH YARD	2 605	2 324 377	190 260	3 554 726	33 319	4 062	1 179
PLYWOOD	580	734 839	38 934	750 428	6 026	1 476	152
MILLWORK--METAL OR WOOD	1 832	1 065 801	125 901	2 449 069	22 406	3 640	603
CONSTRUCTION MATERIALS, TOTAL	5 687	3 036 964	323 341	6 297 742	55 657	8 639	1 950
BRICK, TILE, CEMENT, LIME, SAND, GRAVEL	1 596	763 909	76 998	1 478 177	12 910	2 005	641
GLASS--FLAT, BRICK	742	303 487	63 714	1 267 488	10 805	1 573	301
ROOFING, SIDING, INSULATION MATERIALS	1 002	773 315	59 062	1 116 662	9 704	2 271	214
OTHER CONSTRUCTION MATERIALS	2 347	1 196 253	123 567	2 435 415	22 238	2 790	794
AMUSEMENT, SPORTING GOODS, TOTAL	4 366	2 041 235	199 300	3 938 167	38 618	9 409	2 150
CAMERAS, PHOTOGRAPHIC SUPPLIES	937	525 117	61 155	1 227 926	11 192	2 467	322
SPORTING GOODS	1 575	718 494	67 061	1 279 258	12 463	3 089	768
TOYS, GAMES, FIREWORKS	1 125	587 807	49 629	971 489	10 274	2 737	645
OTHER RECREATION GOODS	729	209 817	21 455	459 494	4 689	1 116	415
BOOKS, PERIODICALS, NEWSPAPERS	2 048	1 028 888	119 517	2 274 420	26 885	4 534	1 253
FARM SUPPLIES, TOTAL	2 604	2 395 383	132 338	2 547 468	25 396	4 790	1 240
FEEDS--ANIMAL AND POULTRY	997	1 025 513	42 051	816 242	8 388	1 703	560
FERTILIZER, AGRICULTURAL CHEMICALS	777	687 257	33 643	622 902	5 676	1 323	282
SEEDS (FIELD, VEGETABLE, FLOWER), BULBS	564	511 315	47 169	928 779	9 403	1 506	213
OTHER FARM SUPPLIES	266	171 298	9 475	179 545	1 929	258	185
JEWELRY, TOTAL	2 794	1 101 138	105 047	1 963 963	18 810	5 535	1 655
DIAMONDS, OTHER PRECIOUS STONES, METALS	760	397 455	22 907	427 637	3 353	1 174	474
JEWELRY WATCHES, CLOCKS, SILVERWARE	2 034	703 683	82 140	1 536 326	15 457	4 361	1 181
GIFTS, ART GOODS, ADV. NOVELTIES, SPECIALTIES, TOTAL	2 581	636 137	72 696	1 426 492	15 167	4 270	1 479
GIFTS, ART GOODS	1 202	320 222	37 156	724 787	7 886	1 810	743
ADVERTISING SPECIALTIES, CALENDARS, NOVELTIES	1 379	315 915	35 540	701 705	7 281	2 460	736
OTHER PRODUCTS, TOTAL	11 391	7 659 883	408 686	7 935 858	80 317	15 442	6 644
PETROLEUM PRODUCTS	3 915	2 701 470	124 690	2 468 514	23 278	4 133	2 269
FLOWERS, PLANTS, FLORISTS' SUPPLIES	1 065	296 861	38 155	739 597	7 946	2 437	693
FOREST PRODUCTS, EXCEPT LUMBER	1 385	509 051	29 810	570 861	7 171	691	1 144
GENERAL MERCHANDISE	457	757 292	42 287	833 089	8 892	1 243	224
MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	1 075	604 589	58 433	1 158 443	11 140	2 505	319
TEXTILE BAGS, BAGGING, BURLAP	530	238 519	18 816	356 799	4 324	566	407
FOOD, BEVERAGE BASIC MATERIALS	589	1 273 669	21 370	410 988	3 722	802	349
WALLPAPER	271	71 690	11 453	215 385	2 104	634	98
OTHER	2 104	1 206 742	63 672	1 182 182	11 740	2 431	1 141

[1] Including owners of unincorporated businesses engaged in selling.

TABLE 5. Type of Equipment–Geographic Divisions and States: 1963

(SIC 5093, Part–Iron, Steel Scrap Dealers With Power Processing Equipment)

Geographic division and State	Total, all iron and steel scrap dealers		Iron and steel scrap dealers with power processing equipment							Iron and steel scrap dealers without power processing equipment	
	Establishments (number)	Sales ($1,000)	Establishments (number)	Sales ($1,000)	Number of establishments reporting alligator shears	Number of establishments reporting hydraulic baling presses	Number of establishments reporting hydraulic guillotine shears	Number of establishments reporting other power processing equipment[1]	Establishments not reporting type of power equipment	Establishments (number)	Sales ($1,000)
UNITED STATES, TOTAL	4 006	1 937 814	1 921	1 257 228	1 399	937	290	147	232	2 085	680 586
NEW ENGLAND	246	(D)	130	76 916	90	77	10	10	12	116	(D)
MAINE	22	4 683	16	4 076	13	8	-	1	2	6	607
NEW HAMPSHIRE	16	1 500	6	962	3	5	-	-	1	10	538
VERMONT	10	1 145	7	808	6	5	-	-	-	3	337
MASSACHUSETTS	117	(D)	60	32 182	40	34	5	8	6	57	(D)
RHODE ISLAND	25	11 993	12	5 978	7	5	3	-	2	13	6 015
CONNECTICUT	56	(D)	29	32 910	21	20	2	1	1	27	(D)
MIDDLE ATLANTIC	855	(D)	420	288 270	310	234	47	34	46	435	(D)
NEW YORK	312	(D)	135	101 894	98	73	19	9	18	177	(D)
NEW JERSEY	173	(D)	76	49 800	51	42	7	6	8	97	(D)
PENNSYLVANIA	370	228 535	209	136 576	161	119	21	19	20	161	91 959
EAST NORTH CENTRAL	1 132	(D)	576	437 565	441	247	102	47	59	556	(D)
OHIO	326	241 216	174	151 778	144	74	24	13	10	152	89 438
INDIANA	128	(D)	85	33 845	62	36	18	11	11	43	(D)
ILLINOIS	287	226 077	133	150 157	94	59	25	10	18	154	75 920
MICHIGAN	262	(D)	123	70 772	89	56	27	9	16	139	(D)
WISCONSIN	129	40 185	61	31 013	52	22	8	4	4	68	9 172
WEST NORTH CENTRAL	379	(D)	160	76 933	113	62	21	18	23	219	(D)
MINNESOTA	62	32 242	32	22 498	21	13	6	3	8	30	9 744
IOWA	88	(D)	46	10 612	40	20	3	4	3	42	(D)
MISSOURI	113	(D)	39	21 087	26	16	6	5	4	74	(D)
NORTH DAKOTA	8	277	-	-	-	-	-	-	-	8	277
SOUTH DAKOTA	9	1 518	6	1 375	-	-	-	2	4	3	143
NEBRASKA	33	10 017	9	8 319	8	4	1	1	-	24	1 698
KANSAS	66	15 123	28	13 042	18	9	5	3	4	38	2 081
SOUTH ATLANTIC	348	101 781	190	80 360	142	112	38	15	18	158	21 421
DELAWARE	14	2 562	8	2 248	5	6	2	1	-	6	314
MARYLAND	38	19 997	16	16 001	12	14	5	-	1	22	3 996
DISTRICT OF COLUMBIA	10	1 885	5	945	2	3	1	-	1	5	940
VIRGINIA	58	20 995	42	19 561	32	25	6	5	4	16	1 434
WEST VIRGINIA	30	9 511	15	6 294	12	9	6	-	1	15	3 217
NORTH CAROLINA	58	(D)	38	12 567	28	21	5	4	4	20	(D)
SOUTH CAROLINA	32	(D)	15	3 854	12	9	5	2	1	17	(D)
GEORGIA	55	(D)	29	5 343	24	12	2	1	3	26	(D)
FLORIDA	53	(D)	22	13 547	15	13	6	2	3	31	(D)
EAST SOUTH CENTRAL	196	(D)	103	58 191	81	59	19	9	9	93	(D)
KENTUCKY	64	(D)	31	21 436	20	17	4	5	4	33	(D)
TENNESSEE	41	16 843	25	14 464	19	16	7	2	4	16	2 379
ALABAMA	58	30 504	33	18 596	28	18	4	2	1	25	11 908
MISSISSIPPI	33	6 241	14	3 695	14	8	4	-	-	19	2 546
WEST SOUTH CENTRAL	343	(D)	158	85 999	106	67	27	4	29	185	(D)
ARKANSAS	35	8 795	17	7 222	13	8	2	-	1	18	1 573
LOUISIANA	44	(D)	19	18 653	11	9	4	1	5	25	(D)
OKLAHOMA	54	(D)	33	7 706	23	18	5	1	5	21	(D)
TEXAS	210	(D)	89	52 418	59	32	16	2	18	121	(D)
MOUNTAIN	133	33 753	46	23 328	26	26	4	3	6	87	10 425
MONTANA	10	858	1	(D)	(D)	(D)	(D)	(D)	(D)	9	(D)
IDAHO	16	(D)	6	1 224	2	5	1	-	-	10	(D)
WYOMING	6	477	2	(D)	(D)	(D)	(D)	(D)	(D)	4	(D)
COLORADO	40	(D)	10	16 469	5	4	-	2	1	30	(D)
NEW MEXICO	17	2 078	8	1 129	5	5	-	1	-	9	949
ARIZONA	26	4 151	7	1 578	3	3	-	-	4	19	2 573
UTAH	14	3 496	9	2 242	6	6	3	-	1	5	1 254
NEVADA	4	470	3	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
PACIFIC	374	180 050	138	129 666	90	53	22	7	30	236	50 384
WASHINGTON	47	24 783	22	8 696	15	13	2	-	2	25	16 087
OREGON	35	14 721	13	(D)	(D)	(D)	(D)	(D)	(D)	22	(D)
CALIFORNIA	286	138 321	99	105 024	58	32	16	6	28	187	33 297
ALASKA	-	(D)	-	-	-	-	-	-	-	-	(D)
HAWAII	6	(D)	4	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

[1] Briquetting machines, cable strippers, shredding machines, charging cupolas, etc.

TABLE 6. Percentage of Sales to Group Members–United States and Geographic Divisions: 1963

(SIC 5042, Part—Voluntary Group Grocery Wholesalers)

Geographic division and percentage of sales to group members	Establishments (number)	Sales ($1,000)	Inventories, end of year, at cost ($1,000)	Operating expenses (including payroll)		Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees workweek ended nearest Nov. 15 (number)
				Amount ($1,000)	Percent of sales			
UNITED STATES, TOTAL	708	5 357 079	325 120	334 167	6.2	198 449	3 715 267	35 066
90.0 PERCENT OR MORE	123	1 959 256	99 043	98 718	5.0	58 512	1 126 665	9 955
75.0 TO 89.9 PERCENT	56	556 750	31 714	33 624	6.0	19 031	396 371	3 450
50.0 TO 74.9 PERCENT	120	874 192	58 863	56 468	6.5	34 545	662 922	6 613
25.0 TO 49.9 PERCENT	98	654 753	47 236	40 412	6.2	25 235	475 667	4 918
1.0 TO 24.9 PERCENT	85	479 175	36 311	46 006	9.6	26 333	374 795	3 921
PERCENT NOT REPORTED	226	832 953	51 953	58 939	7.1	34 793	678 847	6 209
NEW ENGLAND STATES	52	276 352	19 974	18 554	6.7	10 558	206 857	1 977
75.0 PERCENT OR MORE	19	167 402	11 414	10 703	6.4	6 077	118 201	1 082
50.0 TO 74.9 PERCENT	8	39 486	2 726	2 852	7.2	1 639	34 383	337
25.0 TO 49.9 PERCENT	5	28 608	1 920	1 596	5.6	946	18 700	168
1.0 TO 24.9 PERCENT	11	26 138	2 874	2 364	9.0	1 288	24 303	279
PERCENT NOT REPORTED	9	14 718	1 040	1 039	7.1	608	11 270	111
MIDDLE ATLANTIC STATES	108	925 248	47 355	59 343	6.4	33 569	532 587	5 222
75.0 PERCENT OR MORE	38	580 330	22 509	24 548	4.2	12 980	258 577	2 530
50.0 TO 74.9 PERCENT	14	105 754	7 636	7 142	6.8	4 361	80 244	723
25.0 TO 49.9 PERCENT	6	67 662	4 132	3 289	4.9	2 391	47 882	385
1.0 TO 24.9 PERCENT	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PERCENT NOT REPORTED	45	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST NORTH CENTRAL STATES	120	1 018 388	59 831	68 988	6.8	41 410	775 311	6 601
75.0 PERCENT OR MORE	31	429 683	21 264	27 836	6.5	16 665	324 799	2 677
50.0 TO 74.9 PERCENT	20	196 226	12 466	13 656	7.0	8 783	166 034	1 335
25.0 TO 49.9 PERCENT	12	132 539	9 637	9 534	7.2	5 680	108 854	912
1.0 TO 24.9 PERCENT	8	63 197	3 531	4 729	7.5	2 404	39 907	350
PERCENT NOT REPORTED	49	196 743	12 933	13 233	6.7	7 878	135 717	1 327
WEST NORTH CENTRAL STATES	82	965 773	54 240	52 693	5.5	33 289	659 724	5 594
75.0 PERCENT OR MORE	28	547 574	27 509	28 615	5.2	17 976	349 460	2 949
50.0 TO 74.9 PERCENT	16	124 337	9 755	7 479	6.0	4 561	98 908	919
25.0 TO 49.9 PERCENT	15	98 100	6 721	5 238	5.3	3 830	76 599	689
1.0 TO 24.9 PERCENT	6	10 095	1 451	927	9.2	536	10 264	121
PERCENT NOT REPORTED	17	185 667	8 804	10 434	5.6	6 386	124 493	916
SOUTH ATLANTIC STATES	127	491 047	36 069	30 943	6.3	19 546	352 095	4 211
75.0 PERCENT OR MORE	18	122 225	6 730	6 868	5.6	4 332	79 955	824
50.0 TO 74.9 PERCENT	31	117 113	8 900	6 849	5.8	4 390	70 272	1 007
25.0 TO 49.9 PERCENT	36	150 317	12 059	9 307	6.2	5 867	104 859	1 306
1.0 TO 24.9 PERCENT	17	62 928	4 745	4 677	7.4	2 928	53 707	633
PERCENT NOT REPORTED	25	38 464	3 635	3 242	8.4	2 029	43 302	441
EAST SOUTH CENTRAL STATES	60	464 349	31 561	28 473	6.1	16 660	311 689	3 695
75.0 PERCENT OR MORE	9	127 021	7 795	6 043	4.8	3 466	75 685	733
50.0 TO 74.9 PERCENT	15	173 970	10 528	10 459	6.0	6 166	117 487	1 336
25.0 TO 49.9 PERCENT	11	74 666	5 708	5 088	6.8	3 094	48 469	662
1.0 TO 24.9 PERCENT	8	41 496	3 845	3 416	8.2	1 948	33 582	490
PERCENT NOT REPORTED	17	47 196	3 685	3 467	7.3	1 986	36 466	474
WEST SOUTH CENTRAL STATES	80	581 130	32 038	35 745	6.2	19 470	419 468	4 211
75.0 PERCENT OR MORE	17	228 305	12 056	12 014	5.3	6 920	143 249	1 381
50.0 TO 74.9 PERCENT	9	44 389	3 224	3 435	7.7	1 990	43 409	453
25.0 TO 49.9 PERCENT	7	58 971	4 722	3 839	6.5	1 830	36 920	533
1.0 TO 24.9 PERCENT	18	66 631	5 730	4 145	6.2	2 550	52 228	535
PERCENT NOT REPORTED	29	182 834	6 306	12 312	6.7	6 180	143 662	1 309
MOUNTAIN STATES	22	135 053	8 621	8 565	6.3	4 687	96 954	740
75.0 PERCENT OR MORE	8	72 058	5 390	4 463	6.2	2 288	44 894	305
50.0 TO 74.9 PERCENT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
25.0 TO 49.9 PERCENT	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
1.0 TO 24.9 PERCENT	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PERCENT NOT REPORTED	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC STATES	57	499 739	35 431	30 863	6.2	19 260	360 582	2 815
75.0 PERCENT OR MORE	11	241 408	16 090	11 252	4.7	6 839	128 216	924
50.0 TO 74.9 PERCENT	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
25.0 TO 49.9 PERCENT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
1.0 TO 24.9 PERCENT	8	114 423	7 344	7 673	6.7	5 014	86 642	642
PERCENT NOT REPORTED	32	66 731	7 423	7 076	10.6	4 553	88 824	718

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Function and Kind of Business Serviced–United States: 1963

Function and kind of business	Establishments (number)	Sales ($1,000)	Inventories, end of year ($1,000)	Payroll, entire year ($1,000)	Paid employees workweek ended nearest Nov. 15 (number)	Cold storage space (1,000 cu. ft.)	Bulk grain storage space (1,000 bu.)
UNITED STATES TOTAL	3 693	5 965 291	799 299	1 034 986	143 900	12 845	26 047
CENTRAL ADMINISTRATIVE OFFICES	2 615	5 223 517	382 226	878 400	118 370	(D)	(D)
WAREHOUSES	662	346 455	388 068	94 357	16 996	9 682	(D)
OTHER	416	392 079	29 005	62 229	8 534	(D)	-
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT	267	524 357	148 245	82 404	12 564	(D)	-
CENTRAL ADMINISTRATIVE OFFICES	163	(D)	56 944	57 418	8 010	(D)	-
WAREHOUSES	85	(D)	(D)	(D)	4 159	-	-
OTHER	19	(D)	(D)	(D)	395	-	-
DRUGS; CHEMICALS AND ALLIED PRODUCTS	271	483 812	29 729	61 376	7 727	971	-
CENTRAL ADMINISTRATIVE OFFICES	133	330 392	13 274	48 663	5 746	(D)	-
WAREHOUSES	98	(D)	(D)	6 295	1 167	(D)	-
OTHER	40	(D)	(D)	6 418	814	-	-
DRY GOODS AND APPAREL	72	14 156	26 212	18 337	2 996	(D)	-
CENTRAL ADMINISTRATIVE OFFICES	41	(D)	1 992	12 014	1 520	-	-
WAREHOUSES	23	(D)	24 220	5 727	1 401	(D)	-
OTHER	8	(D)	-	596	75	-	-
GROCERIES AND RELATED PRODUCTS	222	203 205	42 200	44 043	6 358	9 694	(D)
CENTRAL ADMINISTRATIVE OFFICES	128	121 800	7 672	32 990	4 246	(D)	(D)
WAREHOUSES	58	(D)	(D)	8 409	1 590	6 633	-
OTHER	36	(D)	(D)	2 644	522	(D)	-
FARM PRODUCTS–RAW MATERIALS	192	142 725	12 469	28 030	4 585	(D)	(D)
CENTRAL ADMINISTRATIVE OFFICES	168	(D)	6 263	24 570	4 081	-	(D)
WAREHOUSES	16	(D)	(D)	2 723	406	(D)	(D)
OTHER	8	(D)	(D)	737	98	-	-
ELECTRICAL GOODS	175	535 052	169 100	96 750	13 763	(D)	-
CENTRAL ADMINISTRATIVE OFFICES	119	406 488	143 509	85 571	11 914	(D)	-
WAREHOUSES	34	(D)	(D)	(D)	(D)	-	-
OTHER	22	(D)	(D)	(D)	(D)	-	-
HARDWARE; PLUMBING AND HEATING EQUIPMENT SUPPLIES	44	6 709	3 755	6 354	1 086	-	-
CENTRAL ADMINISTRATIVE OFFICES	33	(D)	(D)	6 009	1 018	-	-
WAREHOUSES	11	(D)	(D)	345	68	-	-
MACHINERY; EQUIPMENT AND SUPPLIES	519	383 330	199 885	156 041	20 416	(D)	-
CENTRAL ADMINISTRATIVE OFFICES	315	281 910	43 479	111 117	13 304	(D)	-
WAREHOUSES	121	(D)	(D)	32 406	5 373	(D)	-
OTHER	83	(D)	(D)	12 518	1 739	-	-
MINERALS; METALS EXCEPT SCRAP	107	543 166	44 710	23 486	2 843	-	-
CENTRAL ADMINISTRATIVE OFFICES	68	686 214	24 402	19 639	2 291	-	-
WAREHOUSES	36	(D)	(D)	3 598	522	-	-
OTHER	3	(D)	(D)	249	30	-	-
PETROLEUM; LIQUIFIED PETROL; BULK PLANTS AND TERMINALS	1 192	2 031 392	28 339	410 271	56 842	-	-
CENTRAL ADMINISTRATIVE OFFICES	999	(D)	19 567	387 365	53 915	-	-
WAREHOUSES	50	(D)	(D)	(D)	(D)	-	-
OTHER	143	(D)	(D)	(D)	(D)	-	-
SCRAP; OTHER WASTE MATERIALS	23	(D)	(D)	2 274	289	-	-
CENTRAL ADMINISTRATIVE OFFICES	15	(D)	(D)	(D)	(D)	-	-
WAREHOUSES	5	(D)	(D)	(D)	(D)	-	-
OTHER	3	(D)	(D)	(D)	(D)	-	-
TOBACCO	15	(D)	(D)	4 268	504	-	-
CENTRAL ADMINISTRATIVE OFFICES	11	(D)	(D)	(D)	(D)	-	-
WAREHOUSES	2	-	(D)	(D)	(D)	-	-
OTHER	2	(D)	-	(D)	(D)	-	-
BEER; WINES; DISTILLED SPIRITS	35	(D)	(D)	14 582	2 134	-	-
CENTRAL ADMINISTRATIVE OFFICES	30	(D)	(D)	14 495	2 122	-	-
WAREHOUSES	5	(D)	(D)	87	12	-	-
PAPER AND PAPER PRODUCTS	54	261 209	8 575	14 404	1 771	-	-
CENTRAL ADMINISTRATIVE OFFICES	42	(D)	(D)	11 527	1 360	-	-
WAREHOUSES	9	(D)	(D)	(D)	(D)	-	-
OTHER	3	(D)	(D)	(D)	(D)	-	-
FURNITURE; AND FURNISHINGS; OFFICE AND HOUSE	147	30 057	12 534	19 322	2 813	(D)	-
CENTRAL ADMINISTRATIVE OFFICES	132	30 057	(D)	16 700	2 304	-	-
WAREHOUSES	9	-	(D)	1 598	335	(D)	-
OTHER	6	-	(D)	1 024	174	-	-
LUMBER AND BUILDING MATERIALS	152	79 533	14 426	18 368	2 424	-	-
CENTRAL ADMINISTRATIVE OFFICES	101	55 425	5 242	15 779	2 002	-	-
WAREHOUSES	43	(D)	(D)	1 464	223	-	-
OTHER	8	(D)	(D)	1 125	199	-	-
WHOLESALERS; NOT ELSEWHERE CLASSIFIED	206	147 907	22 611	34 676	4 785	-	-
CENTRAL ADMINISTRATIVE OFFICES	117	135 301	11 078	30 498	4 061	-	-
WAREHOUSES	57	(D)	(D)	1 979	366	-	-
OTHER	32	(D)	(D)	2 199	358	-	-

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 00.05%.

TABLE 8. Employment-Size Class of Establishments, by Function and Kind of Business Serviced–United States: 1963

Function and kind of business	All establishments (number)	Number of establishments by employment-size class			
		1 to 3 employees	4 to 7 employees	8 to 19 employees	20 employees or more
UNITED STATES TOTAL	3 693	783	595	942	1 373
CENTRAL ADMINISTRATIVE OFFICES	2 615	467	372	666	1 110
WAREHOUSES	662	236	136	147	143
OTHER	416	80	87	129	120
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT	267	39	47	67	114
CENTRAL ADMINISTRATIVE OFFICES	163	21	23	38	81
WAREHOUSES	85	13	21	24	27
OTHER	19	5	3	5	6
DRUGS; CHEMICALS AND ALLIED PRODUCTS	271	96	48	54	73
CENTRAL ADMINISTRATIVE OFFICES	133	39	23	21	50
WAREHOUSES	98	44	16	24	14
OTHER	40	13	9	9	9
DRY GOODS AND APPAREL	72	17	15	14	26
CENTRAL ADMINISTRATIVE OFFICES	41	12	8	10	11
WAREHOUSES	23	1	5	4	13
OTHER	8	4	2	-	2
GROCERIES AND RELATED PRODUCTS	222	69	37	51	65
CENTRAL ADMINISTRATIVE OFFICES	128	30	21	33	44
WAREHOUSES	58	20	9	15	14
OTHER	36	19	7	3	7
FARM PRODUCTS–RAW MATERIALS	197	76	32	50	36
CENTRAL ADMINISTRATIVE OFFICES	168	70	29	41	28
WAREHOUSES	16	3	1	7	5
OTHER	8	3	2	2	1
ELECTRICAL GOODS	175	29	20	58	68
CENTRAL ADMINISTRATIVE OFFICES	119	19	14	39	47
WAREHOUSES	34	7	6	14	7
OTHER	22	3	-	5	14
HARDWARE; PLUMBING AND EQUIPMENT SUPPLIES	44	11	6	11	16
CENTRAL ADMINISTRATIVE OFFICES	33	5	4	9	15
WAREHOUSES	11	6	2	2	1
MACHINERY EQUIPMENT AND SUPPLIES	519	141	86	115	178
CENTRAL ADMINISTRATIVE OFFICES	315	78	48	68	121
WAREHOUSES	121	57	16	15	33
OTHER	83	6	22	32	23
MINERALS; METALS; EXCEPT SCRAP	107	17	31	19	41
CENTRAL ADMINISTRATIVE OFFICES	68	11	16	10	31
WAREHOUSES	36	6	13	8	9
OTHER	3	-	2	1	-
PETROLEUM LIQUIFIED PETROL; BULK PLANTS AND TERMINAL	1 192	137	159	312	584
CENTRAL ADMINISTRATIVE OFFICES	1 999	106	116	237	540
WAREHOUSES	50	17	17	12	4
OTHER	143	14	26	63	40
SCRAP; OTHER WASTE MATERIAL	23	5	5	8	5
CENTRAL ADMINISTRATIVE OFFICES	15	3	1	7	4
WAREHOUSES	5	-	3	1	1
OTHER	3	2	1	-	-
TOBACCO	15	3	3	3	6
CENTRAL ADMINISTRATIVE OFFICES	11	2	3	2	4
WAREHOUSES	2	1	-	1	-
OTHER	2	-	-	-	2
BEER; WINES; DISTILLED SPIRITS	35	8	5	5	17
CENTRAL ADMINISTRATIVE OFFICES	30	4	4	5	17
WAREHOUSES	5	4	1	-	-
PAPER AND PAPER PRODUCTS	54	11	9	11	24
CENTRAL ADMINISTRATIVE OFFICES	42	9	7	8	18
WAREHOUSES	9	2	1	3	3
OTHER	3	-	1	-	2
FURNITURE AND FURNISHINGS; OFFICE AND HOUSE	147	12	17	82	37
CENTRAL ADMINISTRATIVE OFFICES	132	12	14	78	28
WAREHOUSES	9	-	2	2	5
OTHER	6	-	1	2	3
LUMBER AND BUILDING MATERIALS	152	36	38	43	35
CENTRAL ADMINISTRATIVE OFFICES	101	16	25	32	28
WAREHOUSES	43	20	11	11	1
OTHER	8	-	2	-	6
WHOLESALERS; NOT ELSEWHERE CLASSIFIED	206	76	37	39	55
CENTRAL ADMINISTRATIVE OFFICES	117	30	16	28	43
WAREHOUSES	57	35	12	4	6
OTHER	32	11	9	7	5

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 9. Employment-Size Class of Establishments, by Function—States and Counties: 1963

State, county, and function	All establishments (number)	Number of establishments by employment-size class			
		1 to 3 employees	4 to 7 employees	8 to 19 employees	20 employees or more
UNITED STATES TOTAL	3 693	783	595	942	1 373
ALABAMA					
TOTAL	37	13	8	10	6
ADMINISTRATIVE OFFICES	28	10	5	8	5
OTHER	9	3	3	2	1
BLOUNT--ADMINISTRATIVE OFFICES	1	1	-	-	-
ETOWAH--OTHER	1	-	-	-	1
FAYETTE--ADMINISTRATIVE OFFICES	1	-	1	-	-
JEFFERSON	16	4	3	4	5
ADMINISTRATIVE OFFICES	12	2	2	3	5
OTHER	4	2	1	1	-
MADISON	5	5	-	-	-
ADMINISTRATIVE OFFICES	4	4	-	-	-
OTHER	1	1	-	-	-
MARENGO--OTHER	1	-	1	-	-
MARSHALL--ADMINISTRATIVE OFFICES	1	-	1	-	-
MOBILE--ADMINISTRATIVE OFFICES	4	2	-	2	-
MONTGOMERY	7	1	2	4	-
ADMINISTRATIVE OFFICES	5	1	1	3	-
OTHER	2	-	1	1	-
ALASKA					
TOTAL--ADMINISTRATIVE OFFICES	1	-	1	-	-
ARIZONA					
TOTAL	19	7	3	2	7
ADMISTRATIVE OFFICES	16	5	2	2	7
OTHER	3	2	1	-	-
COCHISE--OTHER	1	1	-	-	-
GILA--ADMINISTRATIVE OFFICES	1	-	-	1	-
MARICOPA	15	5	2	1	7
ADMINISTRATIVE OFFICES	13	4	1	1	7
OTHER	2	1	1	-	-
PIMA--ADMINISTRATIVE OFFICES	1	-	1	-	-
YUMA--ADMINISTRATIVE OFFICES	1	1	-	-	-
ARKANSAS					
TOTAL	17	4	3	6	4
ADMINISTRATIVE OFFICES	13	1	3	6	3
OTHER	4	3	-	-	1
GRITTENDON--ADMINISTRATIVE OFFICES	1	1	-	-	-
GREENE--ADMINISTRATIVE OFFICES	1	-	-	1	-
MISSISSIPPI--ADMINISTRATIVE OFFICES	1	-	-	1	-
PULASKA	10	1	2	4	3
ADMINISTRATIVE OFFICES	8	-	2	4	2
OTHER	2	1	-	-	1
SEBASTIAN	2	1	-	-	1
ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	1	1	-	-	-
UNION	2	1	1	-	-
ADMINISTRATIVE OFFICES	1	-	1	-	-
OTHER	1	1	-	-	-
CALIFORNIA					
TOTAL	434	95	70	107	162
ADMINISTRATIVE OFFICES	291	50	39	62	140
OTHER	143	45	31	45	22
ALAMEDA	25	7	2	6	10
ADMINISTRATIVE OFFICES	18	4	2	3	9
OTHER	7	3	-	3	1
BUTTE	5	1	2	2	-
ADMINISTRATIVE OFFICES	2	1	-	1	-
OTHER	3	-	2	1	-
CALAVERAS--OTHER	1	1	-	-	-
CONTRA COSTA	8	1	2	1	4
ADMINISTRATIVE OFFICES	4	1	1	-	2
OTHER	4	-	1	1	2
CALIFORNIA--CONTINUED					
FRESNO	16	5	2	5	4
ADMINISTRATIVE OFFICES	8	3	1	2	2
OTHER	(D)	2	1	3	2
HUMBOLDT	2	1	1	-	-
ADMINISTRATIVE OFFICES	1	1	-	-	-
OTHER	1	-	1	-	-
IMPERIAL--OTHER	1	-	-	-	1
KERN	10	3	-	6	1
ADMINISTRATIVE OFFICES	(D)	-	-	3	1
OTHER	(D)	3	-	3	-
LOS ANGELES	182	34	26	43	79
ADMINISTRATIVE OFFICES	129	17	16	24	72
OTHER	53	17	10	19	7
MENDOCINO	2	2	-	-	-
ADMINISTRATIVE OFFICES	1	1	-	-	-
OTHER	1	1	-	-	-
MERCED--OTHER	2	-	2	-	-
MONTEREY--OTHER	2	-	1	1	-
ORANGE	9	2	2	2	3
ADMINISTRATIVE OFFICES	7	1	1	2	3
OTHER	2	1	1	-	-
PLACER--OTHER	1	1	-	-	-
RIVERSIDE	3	1	-	1	1
ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	2	1	-	1	-
SACRAMENTO	12	2	-	4	6
ADMINISTRATIVE OFFICES	7	-	-	3	4
OTHER	5	2	-	1	2
SAN BENITO--OTHER	1	-	-	1	-
SAN BERNARDINO	(D)	2	-	2	2
ADMINISTRATIVE OFFICES	5	1	-	2	2
OTHER	1	1	-	-	-
SAN DIEGO	12	3	2	2	5
ADMINISTRATIVE OFFICES	7	1	1	1	4
OTHER	5	2	1	1	1
SAN FRANCISCO--COUNTY AND CITY	71	14	14	16	27
ADMINISTRATIVE OFFICES	62	17	10	14	26
OTHER	9	2	4	2	1
SAN JOAQUIN	11	2	2	3	4
ADMINISTRATIVE OFFICES	6	1	1	1	3
OTHER	5	1	1	2	1
SAN LUIS OBISPO--OTHER	1	-	1	-	-
SAN MATEO	18	2	5	3	8
ADMINISTRATIVE OFFICES	15	2	4	3	6
OTHER	3	-	1	-	2
SANTA BARBARA	2	-	1	-	1
ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	1	-	1	-	-
SANTA CLARA	13	4	2	3	4
ADMINISTRATIVE OFFICES	8	2	2	2	2
OTHER	5	2	-	1	2
SANTA CRUZ	3	1	-	1	1
ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	2	1	-	1	-
SHASTA--OTHER	1	-	1	-	-
SOLANO--ADMINISTRATIVE OFFICES	2	1	-	1	-
SONOMA	5	2	1	2	-
ADMINISTRATIVE OFFICES	1	1	-	-	-
OTHER	4	1	1	2	-
STANISLAUS--OTHER	1	-	-	1	-
SUTTER--OTHER	1	1	-	-	-
TEHAMA--OTHER	1	1	-	-	-
TULARE--OTHER	1	-	-	1	-
VENTURA--OTHER	1	-	1	-	-
YOLO	2	1	-	-	1
ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	1	1	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 9. Employment-Size Class of Establishments, by Function—States and Counties: 1963—Continued

State, county, and function	All establishments (number)	Number of establishments by employment-size class: 1 to 3 employees	4 to 7 employees	8 to 19 employees	20 employees or more
COLORADO					
TOTAL	49	14	9	10	16
ADMINISTRATIVE OFFICES	42	11	7	9	15
OTHER	7	3	2	1	1
ADAMS--ADMINISTRATIVE OFFICES	2	-	2	-	-
DENVER--COUNTY AND CITY	43	14	6	8	15
ADMINISTRATIVE OFFICES	36	11	4	7	14
OTHER	7	3	2	1	1
LOGAN--ADMINISTRATIVE OFFICES	1	-	-	-	1
OTERO--ADMINISTRATIVE OFFICES	1	-	-	1	-
PUEBLO--ADMINISTRATIVE OFFICES	2	-	1	1	-
CONNECTICUT					
TOTAL	43	7	7	9	20
ADMINISTRATIVE OFFICES	32	5	6	6	15
OTHER	11	2	1	3	5
FAIRFIELD	10	2	2	2	4
ADMINISTRATIVE OFFICES	8	1	2	2	3
OTHER	2	1	-	-	1
HARTFORD	18	2	2	4	10
ADMINISTRATIVE OFFICES	13	1	2	3	7
OTHER	5	1	-	1	3
LITCHFIELD--ADMINISTRATIVE OFFICES	1	1	-	-	-
MIDDLESEX--OTHER	1	-	-	1	-
NEW HAVEN	12	2	3	2	5
ADMINISTRATIVE OFFICES	9	2	2	1	4
OTHER	3	-	1	1	1
NEW LONDON--ADMINISTRATIVE OFFICES	1	-	-	-	1
DELAWARE					
TOTAL	12	3	3	2	4
ADMINISTRATIVE OFFICES	10	2	3	2	3
OTHER	2	1	-	-	1
KENT--ADMINISTRATIVE OFFICES	2	-	1	-	1
NEW CASTLE	9	2	2	2	3
ADMINISTRATIVE OFFICES	7	1	2	2	2
OTHER	2	1	-	-	1
SUSSEX--ADMINISTRATIVE OFFICES	1	1	-	-	-
DISTRICT OF COLUMBIA					
TOTAL	36	15	4	9	8
ADMINISTRATIVE OFFICES	28	11	3	7	7
OTHER	8	4	1	2	1
FLORIDA					
TOTAL	103	25	14	34	30
ADMINISTRATIVE OFFICES	75	15	7	28	25
OTHER	28	10	7	6	5
BAY--ADMINISTRATIVE OFFICES	1	-	-	1	-
BREVARD--ADMINISTRATIVE OFFICES	1	1	-	-	-
BROWARD	9	3	-	2	4
ADMINISTRATIVE OFFICES	6	2	-	1	3
OTHER	3	1	-	1	1
COLLIER--OTHER	1	1	-	-	-
DADE	20	2	1	7	10
ADMINISTRATIVE OFFICES	13	-	-	6	7
OTHER	8	3	1	1	3
DUVAL	24	2	4	10	8
ADMINISTRATIVE OFFICES	20	1	3	8	8
OTHER	4	1	1	2	-
ESCAMBIA	5	1	3	1	-
ADMINISTRATIVE OFFICES	2	1	-	1	-
OTHER	3	-	3	-	-
HILLSBOROUGH	19	4	5	6	4
ADMINISTRATIVE OFFICES	15	2	4	5	4
OTHER	4	2	1	1	-
INDIAN RIVER--ADMINISTRATIVE OFFICES	1	1	-	-	-
LAKE--OTHER	1	1	-	-	-
LEON	5	2	-	2	1
ADMINISTRATIVE OFFICES	4	2	-	1	1
OTHER	1	-	-	1	-
MANATEE--OTHER	1	-	-	-	1
MONROE--ADMINISTRATIVE OFFICES	1	-	-	1	-
ORANGE	7	2	1	3	1
ADMINISTRATIVE OFFICES	6	2	-	3	1
OTHER	1	-	1	-	-
PALM BEACH--ADMINISTRATIVE OFFICES	1	1	-	-	-
PASCO--OTHER	1	1	-	-	-
POLK--OTHER	1	1	-	-	-
SARASOTO--ADMINISTRATIVE OFFICES	3	2	-	1	-
SEMINOLE--ADMINISTRATIVE OFFICES	1	-	-	-	1
GEORGIA					
TOTAL	113	22	26	32	33
ADMINISTRATIVE OFFICES	84	16	15	23	30
OTHER	29	6	11	9	3
BIBB--ADMINISTRATIVE OFFICES	6	2	2	1	1
CHATTOOGA--ADMINISTRATIVE OFFICES	1	-	-	1	-
CLARKE--ADMINISTRATIVE OFFICES	2	1	-	1	-
DE KALB	11	3	5	-	3
ADMINISTRATIVE OFFICES	8	3	2	-	3
OTHER	3	-	3	-	-
FULTON	84	15	16	26	27
ADMINISTRATIVE OFFICES	59	9	9	17	24
OTHER	25	6	7	9	3
HARRIS--ADMINISTRATIVE OFFICES	1	-	-	1	-
LOWNDES--ADMINISTRATIVE OFFICES	1	-	-	1	-
MUSCOGEE--ADMINISTRATIVE OFFICES	3	-	2	-	1
RICHMOND	2	1	-	-	1
ADMINISTRATIVE OFFICES	1	1	-	-	-
OTHER	1	-	-	-	1
TROUP--ADMINISTRATIVE OFFICES	1	-	-	1	-
WARE--OTHER	1	-	1	-	-
HAWAII					
TOTAL	20	5	4	3	8
ADMINISTRATIVE OFFICES	11	2	3	2	4
OTHER	9	3	1	1	4
HAWAII	4	3	1	-	-
ADMINISTRATIVE OFFICES	3	2	1	-	-
OTHER	1	1	-	-	-
HONOLULU	16	2	3	3	8
ADMINISTRATIVE OFFICES	8	-	2	2	4
OTHER	8	2	1	1	4
IDAHO					
TOTAL	15	4	1	5	5
ADMINISTRATIVE OFFICES	11	2	1	4	4
OTHER	4	2	-	1	1
ADA	4	1	-	1	2
ADMINISTRATIVE OFFICES	3	-	-	1	2
OTHER	1	1	-	-	-
BANNOCK--ADMINISTRATIVE OFFICES	2	-	-	2	-
BONNEVILLE--ADMINISTRATIVE OFFICES	2	1	-	-	1
CANYON--ADMINISTRATIVE OFFICES	1	-	1	-	-
JEFFERSON--ADMINISTRATIVE OFFICES	1	-	-	-	1
LEWIS--OTHER	1	-	-	1	-
MINIDOKA--OTHER	1	1	-	-	-
NEZ PERCE	2	1	-	-	1
ADMINISTRATIVE OFFICES	1	1	-	-	-
OTHER	1	-	-	-	1
TWIN FALLS--ADMINISTRATIVE OFFICES	1	-	-	1	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 9. Employment-Size Class of Establishments, by Function—States and Counties: 1963—Continued

State, county, and function	All establishments (number)	Number of establishments by employment-size class			
		1 to 3 employees	4 to 7 employees	8 to 19 employees	20 employees or more
ILLINOIS					
TOTAL	275	45	46	72	112
ADMINISTRATIVE OFFICES	186	27	26	47	86
OTHER	89	18	20	25	26
ADAMS--ADMINISTRATIVE OFFICES	1	-	-	1	-
CHAMPAIGN	6	3	2	1	-
ADMINISTRATIVE OFFICES	4	2	1	1	-
OTHER	2	1	1	-	-
CLARK--OTHER	1	-	-	-	1
COOK	194	26	31	52	85
ADMINISTRATIVE OFFICES	133	18	19	32	64
OTHER	61	8	12	20	21
CRAWFORD--OTHER	2	-	-	2	-
DE WITT--OTHER	1	-	1	-	-
DU PAGE--ADMINISTRATIVE OFFICES	7	-	-	2	5
HANCOCK--ADMINISTRATIVE OFFICES	1	-	1	-	-
HENRY--ADMINISTRATIVE OFFICES	1	1	-	-	-
JACKSON--ADMINISTRATIVE OFFICES	2	1	-	-	1
JEFFERSON--ADMINISTRATIVE OFFICES	1	-	-	-	1
KANKAKEE--ADMINISTRATIVE OFFICES	1	-	-	1	-
KNOX--ADMINISTRATIVE OFFICES	1	-	-	1	-
LAKE	6	2	1	1	2
ADMINISTRATIVE OFFICES	2	1	-	-	1
OTHER	4	1	1	1	1
LA SALLE--ADMINISTRATIVE OFFICES	2	1	-	1	-
LOGAN--ADMINISTRATIVE OFFICES	1	-	-	1	-
MC LEAN	3	1	1	1	-
ADMINISTRATIVE OFFICES	1	-	-	1	-
OTHER	2	1	1	-	-
MACON--ADMINISTRATIVE OFFICES	1	-	-	-	1
MADISON	3	-	1	2	-
ADMINISTRATIVE OFFICES	2	-	-	2	-
OTHER	1	-	1	-	-
MARION	2	-	1	1	-
ADMINISTRATIVE OFFICES	1	-	-	1	-
OTHER	1	-	1	-	-
MASON--OTHER	1	-	-	1	-
MORGAN--OTHER	1	1	-	-	-
OGLE--OTHER	2	1	-	-	1
PEORIA	7	3	1	1	2
ADMINISTRATIVE OFFICES	6	2	1	1	2
OTHER	1	1	-	-	-
RICHLAND--ADMINISTRATIVE OFFICES	1	1	-	-	-
ROCK ISLAND	7	1	2	1	3
ADMINISTRATIVE OFFICES	5	-	2	1	2
OTHER	2	1	-	-	1
ST. CLAIR	2	1	-	-	1
ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	1	1	-	-	-
SANGAMON	5	-	2	1	2
ADMINISTRATIVE OFFICES	4	-	1	1	2
OTHER	1	-	1	-	-
TAZEWELL	3	-	-	-	3
ADMINISTRATIVE OFFICES	2	-	-	-	2
OTHER	1	-	-	-	1
UNION--OTHER	1	1	-	-	-
VERMILION--ADMINISTRATIVE OFFICES	1	-	-	1	-
WAYNE--ADMINISTRATIVE OFFICES	1	-	1	-	-
WHITE--OTHER	1	1	-	-	-
WILL--ADMINISTRATIVE OFFICES	1	-	-	-	1
WILLIAMSON	2	-	1	-	1
ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	1	-	1	-	-
WINNEBAGO--ADMINISTRATIVE OFFICES	2	-	-	-	2
INDIANA					
TOTAL	78	16	10	25	27
ADMINISTRATIVE OFFICES	54	11	8	14	21
OTHER	24	5	2	11	6
ALLEN	8	1	-	3	4
ADMINISTRATIVE OFFICES	4	-	-	2	2
OTHER	4	1	-	1	2
BARTHOLOMEW--ADMINISTRATIVE OFFICES	1	1	-	-	-
CLAY--ADMINISTRATIVE OFFICES	1	-	1	-	-
DELAWARE	2	-	1	1	-
ADMINISTRATIVE OFFICES	1	-	1	-	-
OTHER	1	-	1	-	-
DUBOIS--ADMINISTRATIVE OFFICES	1	1	-	-	-
ELKHART	2	1	-	-	1
ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	1	1	-	-	-
GREENE--ADMINISTRATIVE OFFICES	1	1	-	-	-
HENDRICKS--ADMINISTRATIVE OFFICES	1	-	-	-	1
HUNTINGTON--ADMINISTRATIVE OFFICES	1	1	-	-	-
KNOX--ADMINISTRATIVE OFFICES	1	1	-	-	-
KOSCIUSKO--ADMINISTRATIVE OFFICES	1	-	-	1	-
LAKE	5	1	2	2	-
ADMINISTRATIVE OFFICES	3	1	1	1	-
OTHER	2	-	1	1	-
MADISON--ADMINISTRATIVE OFFICES	1	-	-	1	-
MARION	30	5	4	7	14
ADMINISTRATIVE OFFICES	21	2	4	3	12
OTHER	9	3	-	4	2
MONROE--OTHER	1	-	-	1	-
MONTGOMERY--ADMINISTRATIVE OFFICES	1	-	-	1	-
PARKE--OTHER	1	-	-	-	1
PORTER--ADMINISTRATIVE OFFICES	1	-	-	1	-
ST. JOSEPH	5	1	-	2	2
ADMINISTRATIVE OFFICES	3	1	-	-	2
OTHER	2	-	-	2	-
SULLIVAN--ADMINISTRATIVE OFFICES	1	-	1	-	-
TIPPECANOE--ADMINISTRATIVE OFFICES	1	1	-	-	-
VANDERBURGH	7	1	-	5	1
ADMINISTRATIVE OFFICES	6	1	-	4	1
OTHER	1	-	-	1	-
VIGO	2	-	1	-	1
ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	1	-	1	-	-
WELLS--ADMINISTRATIVE OFFICES	1	-	-	-	1
WHITE--OTHER	1	-	-	-	1
IOWA					
TOTAL	59	14	13	13	19
ADMINISTRATIVE OFFICES	46	7	11	9	19
OTHER	13	7	2	4	-
BLACK HAWK	5	3	1	-	1
ADMINISTRATIVE OFFICES	4	2	1	-	1
OTHER	1	1	-	-	-
CERRO GORDO	3	1	2	-	-
ADMINISTRATIVE OFFICES	2	-	2	-	-
OTHER	1	1	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 9. Employment-Size Class of Establishments, by Function—States and Counties: 1963—Continued

State, county, and function	All establishments (number)	Number of establishments by employment-size class			
		1 to 3 employees	4 to 7 employees	8 to 19 employees	20 employees or more
IOWA--CONTINUED					
CLAY	2	1	-	1	-
ADMINISTRATIVE OFFICES	1	-	-	1	-
OTHER	1	1	-	-	-
CLAYTON--ADMINISTRATIVE OFFICES	1	-	1	-	-
DES MOINES	5	-	3	1	1
ADMINISTRATIVE OFFICES	4	-	3	-	1
OTHER	1	-	-	1	-
DUBUQUE--ADMINISTRATIVE OFFICES	4	-	-	2	2
FRANKLIN--ADMINISTRATIVE OFFICES	1	-	1	-	-
HARDIN--OTHER	1	1	-	-	-
JASPER--OTHER	1	-	1	-	-
JONES--ADMINISTRATIVE OFFICES	1	1	-	-	-
LINN	2	1	-	-	1
ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	1	1	-	-	-
MILLS--ADMINISTRATIVE OFFICES	1	-	1	-	-
MUSCATINE--OTHER	1	-	1	-	-
PAGE--ADMINISTRATIVE OFFICES	1	1	-	-	-
POLK	19	3	2	5	9
ADMINISTRATIVE OFFICES	16	1	2	4	9
OTHER	3	2	-	1	-
POTTAWATTOMIE--ADMINISTRATIVE OFFICES	1	-	-	-	1
SCOTT	4	-	-	2	2
ADMINISTRATIVE OFFICES	3	-	-	1	2
OTHER	1	-	-	1	-
WASHINGTON--OTHER	1	-	-	1	-
WEBSTER--ADMINISTRATIVE OFFICES	1	-	-	-	1
WOODBURY--ADMINISTRATIVE OFFICES	4	2	-	1	1
KANSAS					
TOTAL	68	20	12	21	15
ADMINISTRATIVE OFFICES	48	13	9	16	10
OTHER	20	7	3	5	5
ALLEN--OTHER	1	1	-	-	-
BARTON--ADMINISTRATIVE OFFICES	2	1	-	1	-
BUTLER	2	1	-	-	1
ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	1	1	-	-	-
CHEROKEE--ADMINISTRATIVE OFFICES	1	-	-	-	1
FINNEY--ADMINISTRATIVE OFFICES	1	-	-	1	-
FORD--ADMINISTRATIVE OFFICES	1	-	-	1	-
GRANT--ADMINISTRATIVE OFFICES	1	-	1	-	-
HARPER--ADMINISTRATIVE OFFICES	1	1	-	-	-
JOHNSON--ADMINISTRATIVE OFFICES	1	-	-	-	1
LOGAN--ADMINISTRATIVE OFFICES	1	1	-	-	-
LYON--ADMINISTRATIVE OFFICES	1	1	-	-	-
MC PHERSON--OTHER	1	-	-	1	-
MITCHELL--ADMINISTRATIVE OFFICES	1	-	-	1	-
PHILLIPS--OTHER	1	-	-	1	-
RENO	8	2	2	4	-
ADMINISTRATIVE OFFICES	5	-	2	3	-
OTHER	3	2	-	1	-
ROOKS--ADMINISTRATIVE OFFICES	1	1	-	-	-
SALINE	8	3	1	4	-
ADMINISTRATIVE OFFICES	7	3	1	3	-
OTHER	1	-	-	1	-
SEDGWICK	16	4	3	5	4
ADMINISTRATIVE OFFICES	15	4	2	5	4
OTHER	1	-	1	-	-
SHAWNEE	2	-	-	-	2
ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	1	-	-	-	1
THOMAS--ADMINISTRATIVE OFFICES	1	1	-	-	-
WYANDOTTE	16	3	5	2	6
ADMINISTRATIVE OFFICES	6	-	3	1	2
OTHER	10	3	2	1	4
KENTUCKY					
TOTAL	31	7	7	7	10
ADMINISTRATIVE OFFICES	25	6	5	5	9
OTHER	6	1	2	2	1
ALLEN--ADMINISTRATIVE OFFICES	1	-	-	-	1
BOYD	2	-	1	-	1
ADMINISTRATIVE OFFICES	1	-	1	-	-
OTHER	1	-	-	-	1
DAVIESS--ADMINISTRATIVE OFFICES	1	-	1	-	-
FAYETTE--ADMINISTRATIVE OFFICES	1	-	-	1	-
HENDERSON--ADMINISTRATIVE OFFICES	1	-	1	-	-
HOPKINS--OTHER	1	-	1	-	-
JEFFERSON	19	4	3	4	8
ADMINISTRATIVE OFFICES	16	4	2	2	8
OTHER	3	-	1	2	-
MC CRACKEN	4	3	-	1	-
ADMINISTRATIVE OFFICES	3	2	-	1	-
OTHER	1	1	-	-	-
WARREN--ADMINISTRATIVE OFFICES	1	-	-	1	-
LOUISIANA					
TOTAL	59	10	14	18	17
ADMINISTRATIVE OFFICES	40	6	10	9	15
OTHER	19	4	4	9	2
BIENVILLE--OTHER	1	-	1	-	-
CADDO	7	1	1	1	4
ADMINISTRATIVE OFFICES	5	-	1	1	4
OTHER	1	1	-	-	-
CALCASIEU--OTHER	1	-	-	1	-
EAST BATON ROUGE--ADMINISTRATIVE OFFICES	5	-	2	1	2
JEFFERSON	7	-	3	2	2
ADMINISTRATIVE OFFICES	2	-	1	-	1
OTHER	5	-	2	2	1
LAFAYETTE--ADMINISTRATIVE OFFICES	1	-	-	1	-
ORLEANS	27	5	4	9	9
ADMINISTRATIVE OFFICES	20	4	4	4	8
OTHER	7	1	-	5	1
OUACHITA--ADMINISTRATIVE OFFICES	1	-	-	1	-
RAPIDES	3	2	-	1	-
ADMINISTRATIVE OFFICES	2	1	-	1	-
OTHER	1	1	-	-	-
ST. BERNARD	3	-	2	1	-
ADMINISTRATIVE OFFICES	2	-	2	-	-
OTHER	1	-	-	1	-
TERREBONNE--OTHER	1	-	1	-	-
WEBSTER--ADMINISTRATIVE OFFICES	1	1	-	-	-
WEST BATON ROUGE--OTHER	1	1	-	-	-
MAINE					
TOTAL	12	4	2	4	2
ADMINISTRATIVE OFFICES	9	1	2	4	2
OTHER	3	3	-	-	-

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TABLE 9. Employment-Size Class of Establishments, by Function—States and Counties: 1963—Continued

State, county, and function	All establishments (number)	Number of establishments by employment-size class: 1 to 3 employees	4 to 7 employees	8 to 19 employees	20 employees or more
MAINE--CONTINUED					
CUMBERLAND--ADMINISTRATIVE OFFICES	7	1	1	4	1
LINCOLN--OTHER	1	1	-	-	-
PENOBSCOT	4	2	1	-	1
ADMINISTRATIVE OFFICES	2	-	1	-	1
OTHER	2	2	-	-	-
MARYLAND					
TOTAL	39	5	8	8	18
ADMINISTRATIVE OFFICES	31	4	5	6	16
OTHER	8	1	3	2	2
ANNE ARUNDEL--ADMINISTRATIVE OFFICES	1	-	1	-	-
BALTIMORE CITY	26	4	6	6	10
ADMINISTRATIVE OFFICES	19	3	3	4	9
OTHER	7	1	3	2	1
BALTIMORE--ADMINISTRATIVE OFFICES	5	-	-	-	5
CAROLINE--ADMINISTRATIVE OFFICES	1	-	1	-	-
MONTGOMERY--ADMINISTRATIVE OFFICES	3	1	-	1	1
PRINCE GEORGES	2	-	-	-	2
ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	1	-	-	-	1
WASHINGTON--ADMINISTRATIVE OFFICES	1	-	-	1	-
MASSACHUSETTS					
TOTAL	96	14	19	22	41
ADMINISTRATIVE OFFICES	65	6	9	18	32
OTHER	31	8	10	4	9
BERKSHIRE--ADMINISTRATIVE OFFICES	1	-	-	-	1
BRISTOL	5	-	1	-	4
ADMINISTRATIVE OFFICES	2	-	-	-	2
OTHER	3	-	1	-	2
ESSEX	3	-	1	-	2
ADMINISTRATIVE OFFICES	2	-	1	-	1
OTHER	1	-	-	-	1
HAMPDEN	7	1	1	3	2
ADMINISTRATIVE OFFICES	5	-	-	3	2
OTHER	2	1	1	-	-
MIDDLESEX	19	3	4	3	9
ADMINISTRATIVE OFFICES	11	-	2	3	7
OTHER	7	3	2	-	2
NORFOLK	9	1	3	3	2
ADMINISTRATIVE OFFICES	6	1	1	2	2
OTHER	3	-	2	1	-
PLYMOUTH--ADMINISTRATIVE OFFICES	1	-	1	-	-
SUFFOLK	47	7	8	11	21
ADMINISTRATIVE OFFICES	33	4	4	8	17
OTHER	14	3	4	3	4
WORCESTER	4	2	-	2	-
ADMINISTRATIVE OFFICES	3	1	-	2	-
OTHER	1	1	-	-	-
MICHIGAN					
TOTAL	127	20	15	33	59
ADMINISTRATIVE OFFICES	83	10	9	22	42
OTHER	44	10	6	11	17
BAY	3	-	-	3	-
ADMINISTRATIVE OFFICES	1	-	-	1	-
OTHER	2	-	-	2	-
BERRIEN	4	1	1	-	2
ADMINISTRATIVE OFFICES	2	-	1	-	1
OTHER	2	1	-	-	1
BRANCH	3	-	-	1	2
ADMINISTRATIVE OFFICES	2	-	-	-	2
OTHER	1	-	-	1	-
CALHOUN--ADMINISTRATIVE OFFICES	1	-	-	-	1
DICKINSON--ADMINISTRATIVE OFFICES	1	1	-	-	-
EATON--OTHER	1	-	-	-	1
GENESEE	4	-	-	3	1
ADMINISTRATIVE OFFICES	3	-	-	3	-
OTHER	1	-	-	-	1
GOGEBIC--ADMINISTRATIVE OFFICES	1	-	-	1	-
GRAND TRAVERSE--ADMINISTRATIVE OFFICES	1	-	-	-	1
GRATIOT--ADMINISTRATIVE OFFICES	1	1	-	-	-
HURON--ADMINISTRATIVE OFFICES	2	-	1	1	-
INGHAM	8	2	-	2	4
ADMINISTRATIVE OFFICES	6	1	-	2	3
OTHER	2	1	-	2	1
KALAMAZOO--ADMINISTRATIVE OFFICES	2	-	-	2	-
KENT	8	1	2	2	3
ADMINISTRATIVE OFFICES	6	1	2	-	3
OTHER	2	-	-	2	-
LIVINGSTON--ADMINISTRATIVE OFFICES	1	-	-	1	-
MACOMB	5	-	-	1	4
ADMINISTRATIVE OFFICES	4	-	-	1	3
OTHER	1	-	-	-	1
MIDLAND--ADMINSTRATIVE OFFICES	2	-	-	-	2
OAKLAND	9	1	-	3	5
ADMINISTRATIVE OFFICES	6	1	-	2	3
OTHER	3	-	-	1	2
OCEANA--OTHER	1	1	-	-	-
SAGINAW	6	-	2	1	3
ADMINISTRATIVE OFFICES	5	-	1	1	3
OTHER	1	-	1	-	-
ST. CLAIRE--OTHER	1	-	-	-	1
SHIAWASSEE--OTHER	1	-	1	-	-
WAYNE	61	12	8	12	29
ADMINISTRATIVE OFFICES	36	5	4	7	20
OTHER	25	7	4	5	9
MINNESOTA					
TOTAL	101	28	14	22	37
ADMINISTRATIVE OFFICES	75	19	6	20	30
OTHER	26	9	8	2	7
BECKER--ADMINISTRATIVE OFFICES	1	-	-	1	-
BLUE EARTH	3	2	1	-	-
ADMINISTRATIVE OFFICES	2	2	-	-	-
OTHER	1	-	1	-	-
BROWN--OTHER	1	-	-	1	-
CARVER--ADMINISTRATIVE OFFICES	1	1	-	-	-
CHIPPEWA--ADMINISTRATIVE OFFICES	1	1	-	-	-
CLAY--ADMINISTRATIVE OFFICES	1	1	-	-	-
HENNEPIN	50	11	5	13	21
ADMINISTRATIVE OFFICES	41	6	3	12	20
OTHER	8	5	2	1	-
LE SUEUR--OTHER	1	-	1	-	-
MARTIN--ADMINISTRATIVE OFFICES	1	1	-	-	-
MOWER--ADMINISTRATIVE OFFICES	1	-	1	-	-
OLMSTED	3	1	-	1	1
ADMINISTRATIVE OFFICES	2	-	-	1	1
OTHER	1	1	-	-	-
POLK--ADMINISTRATIVE OFFICES	1	-	1	-	-
RAMSEY	21	5	3	3	10
ADMINISTRATIVE OFFICES	14	4	-	3	7
OTHER	7	1	3	-	3
ST. LOUIS	9	2	1	2	4
ADMINISTRATIVE OFFICES	6	1	1	2	2
OTHER	3	1	-	-	2

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 9. Employment-Size Class of Establishments, by Function—States and Counties: 1963—Continued

State, county, and function	All establishments (number)	Number of establishments by employment-size class: 1 to 3 employees	4 to 7 employees	8 to 19 employees	20 employees or more
MINNESOTA--CONTINUED					
SCOTT	3	1	1	1	-
ADMINISTRATIVE OFFICES	2	1	-	1	-
OTHER	1	-	1	-	-
WADENA--ADMINISTRATIVE OFFICES	1	1	-	-	-
WRIGHT--OTHER	1	1	-	-	-
MISSISSIPPI					
TOTAL	13	4	3	3	3
ADMINISTRATIVE OFFICES	11	2	3	3	3
OTHER	2	2	-	-	-
HARRISON--ADMINISTRATIVE OFFICES	1	-	1	-	-
HINDS	11	3	2	3	3
ADMINISTRATIVE OFFICES	10	2	2	3	3
OTHER	1	1	-	-	-
WARREN--OTHER	1	1	-	-	-
MISSOURI					
TOTAL	133	22	15	30	66
ADMINISTRATIVE OFFICES	95	12	11	19	53
OTHER	38	10	4	11	13
ADAIR--ADMINISTRATIVE OFFICES	1	-	-	1	-
BARRY--OTHER	1	-	-	-	1
BATES--ADMINISTRATIVE OFFICES	1	-	-	1	-
BOONE--ADMINISTRATIVE OFFICES	2	-	-	-	2
BUCHANAN	2	1	-	-	1
ADMINISTRATIVE OFFICES	1	1	-	-	-
OTHER	1	-	-	-	1
CLAY	9	2	-	3	4
ADMINISTRATIVE OFFICES	3	1	-	1	1
OTHER	6	1	-	2	3
COLE--ADMINISTRATIVE OFFICES	1	-	-	-	1
GREENE--ADMINISTRATIVE OFFICES	1	-	1	-	-
JACKSON	50	9	3	10	28
ADMINISTRATIVE OFFICES	40	6	3	7	24
OTHER	10	3	-	3	4
RALLS--OTHER	1	-	-	-	1
RANDOLPH--ADMINISTRATIVE OFFICES	1	-	-	-	1
ST. CHARLES--OTHER	1	-	-	-	1
ST. LOUIS	16	2	2	1	11
ADMINISTRATIVE OFFICES	15	1	2	1	11
OTHER	1	1	-	-	-
ST. LOUIS CITY	44	7	9	13	15
ADMINISTRATIVE OFFICES	28	3	5	7	13
OTHER	16	4	4	6	2
VERNON--ADMINISTRATIVE OFFICES	1	-	-	1	-
WARREN--OTHER	1	1	-	-	-
MONTANA					
TOTAL	13	5	1	5	2
ADMINISTRATIVE OFFICES	10	3	1	4	2
OTHER	3	2	-	1	-
CASCADE	3	-	-	3	-
ADMINISTRATIVE OFFICES	2	-	-	2	-
OTHER	1	-	-	1	-
CUSTER--ADMINISTRATIVE OFFICES	2	2	-	-	-
GALLATIN--ADMINISTRATIVE OFFICES	1	-	1	-	-
HILL--ADMINISTRATIVE OFFICES	1	-	-	1	-
SILVER BOW--ADMINISTRATIVE OFFICES	1	-	-	-	1
YELLOWSTONE	5	3	-	1	1
ADMINISTRATIVE OFFICES	3	1	-	1	1
OTHER	2	2	-	-	-
NEBRASKA					
TOTAL	31	14	2	7	8
ADMINISTRATIVE OFFICES	23	10	2	3	8
OTHER	8	4	-	4	-
NEBRASKA--CONTINUED					
CHEYENNE--OTHER	1	1	-	-	-
DOUGLAS	20	6	2	5	7
ADMINISTRATIVE OFFICES	16	4	2	3	7
OTHER	4	2	-	2	-
GAGE--ADMINISTRATIVE OFFICES	1	1	-	-	-
HALL	3	3	-	-	-
ADMINISTRATIVE OFFICES	2	2	-	-	-
OTHER	1	1	-	-	-
LANCASTER--ADMINISTRATIVE OFFICES	2	1	-	-	1
OTOE--ADMINISTRATIVE OFFICES	1	1	-	-	-
PERKINS--ADMINISTRATIVE OFFICES	1	1	-	-	-
SCOTTS BLUFF--OTHER	2	-	-	2	-
NEVADA (WASHOE)					
TOTAL	5	1	1	2	1
ADMINISTRATIVE OFFICES	3	1	-	1	1
OTHER	2	-	1	1	-
NEW HAMPSHIRE (HILLSBOROUGH)					
TOTAL	3	1	1	1	-
ADMINISTRATIVE OFFICES	2	1	-	1	-
OTHER	1	-	1	-	-
NEW JERSEY					
TOTAL	122	16	12	38	56
ADMINISTRATIVE OFFICES	68	11	5	22	30
OTHER	54	5	7	16	26
ATLANTIC--ADMINISTRATIVE OFFICES	1	-	-	-	1
BERGEN	20	4	-	4	12
ADMINISTRATIVE OFFICES	9	3	-	1	5
OTHER	11	1	-	3	7
BURLINGTON--OTHER	1	1	-	-	-
CAMDEN	6	1	2	1	2
ADMINISTRATIVE OFFICES	5	1	1	1	2
OTHER	1	-	1	-	-
ESSEX	37	6	3	15	13
ADMINISTRATIVE OFFICES	25	4	2	10	9
OTHER	12	2	1	5	4
GLOUCESTER--ADMINISTRATIVE OFFICES	1	-	-	1	-
HUDSON	20	1	4	6	9
ADMINISTRATIVE OFFICES	10	1	1	4	4
OTHER	10	-	3	2	5
MERCER	7	2	1	2	2
ADMINISTRATIVE OFFICES	4	1	-	1	2
OTHER	3	1	1	1	-
MIDDLESEX	5	-	-	2	3
ADMINISTRATIVE OFFICES	2	-	-	1	1
OTHER	3	-	-	1	2
MORRIS	4	-	1	1	2
ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	3	-	1	1	1
PASSAIC	8	-	1	2	5
ADMINISTRATIVE OFFICES	5	-	1	2	2
OTHER	3	-	-	-	3
SOMERSET--ADMINISTRATIVE OFFICES	1	-	-	-	1
UNION	11	1	-	4	6
ADMINISTRATIVE OFFICES	4	1	-	1	2
OTHER	7	-	-	3	4
NEW MEXICO					
TOTAL	6	2	1	1	2
ADMINISTRATIVE OFFICES	4	1	-	1	2
OTHER	2	1	1	-	-
BERNALILLO--ADMINISTRATIVE OFFICES	3	-	-	1	2
EDDY--OTHER	1	1	-	-	-
LEA	2	1	1	-	-
ADMINISTRATIVE OFFICES	1	1	-	-	-
OTHER	1	-	1	-	-

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TABLE 9. Employment-Size Class of Establishments, by Function—States and Counties: 1963—Continued

State, county, and function	All establishments (number)	Number of establishments by employment-size class			
		1 to 3 employees	4 to 7 employees	8 to 19 employees	20 employees or more
NEW YORK					
TOTAL	371	59	60	97	155
ADMINISTRATIVE OFFICES	274	41	33	75	125
OTHER	97	18	27	22	30
ALBANY	13	2	3	3	5
ADMINISTRATIVE OFFICES	7	1	-	3	3
OTHER	6	1	3	-	2
BRONX	12	1	2	4	5
ADMINISTRATIVE OFFICES	8	1	1	2	4
OTHER	4	-	1	2	1
BROOME--ADMINISTRATIVE OFFICES	3	1	1	-	1
CAYUGA--ADMINISTRATIVE OFFICES	1	1	-	-	-
DUTCHESS	3	1	-	1	1
ADMINISTRATIVE OFFICES	2	-	-	1	1
OTHER	1	1	-	-	-
ERIE	21	4	1	4	12
ADMINISTRATIVE OFFICES	15	3	-	3	9
OTHER	6	1	1	1	3
GENESEE--OTHER	1	1	-	-	-
JEFFERSON--ADMINISTRATIVE OFFICES	1	-	-	-	1
KINGS	15	2	2	6	5
ADMINISTRATIVE OFFICES	9	2	1	4	2
OTHER	6	-	1	2	3
MONROE	9	1	2	3	3
ADMINISTRATIVE OFFICES	6	1	1	2	2
OTHER	3	-	1	1	1
NASSAU	16	2	4	6	4
ADMINISTRATIVE OFFICES	14	1	3	6	4
OTHER	2	1	1	-	-
NEW YORK	185	28	31	45	86
ADMINISTRATIVE OFFICES	140	20	18	35	67
OTHER	44	8	13	10	13
NIAGARA--OTHER	1	-	1	-	-
ONEIDA	3	2	-	1	-
ADMINISTRATIVE OFFICES	1	1	-	-	-
OTHER	2	1	-	1	-
ONONDAGA	19	1	3	6	9
ADMINISTRATIVE OFFICES	16	1	2	6	7
OTHER	3	-	1	-	2
ORANGE--ADMINISTRATIVE OFFICES	3	1	1	1	-
OTSEGO--OTHER	1	-	-	-	1
QUEENS	31	5	5	7	14
ADMINISTRATIVE OFFICES	23	4	3	4	12
OTHER	8	1	2	3	2
RENSSELAER	3	1	1	-	1
ADMINISTRATIVE OFFICES	2	-	1	-	1
OTHER	1	1	-	-	-
RICHMOND--ADMINISTRATIVE OFFICES	1	-	-	-	1
SCHENECTADY--ADMINISTRATIVE OFFICES	1	-	-	-	1
SUFFOLK	3	-	1	2	-
ADMINISTRATIVE OFFICES	2	-	-	2	-
OTHER	1	-	1	-	-
TOMPKINS--ADMINISTRATIVE OFFICES	2	-	-	1	1
ULSTER--OTHER	2	1	1	-	-
WASHINGTON--OTHER	1	-	-	1	-
WAYNE--OTHER	1	1	-	-	-
WESTCHESTER	20	3	1	6	10
ADMINISTRATIVE OFFICES	16	3	1	5	7
OTHER	4	-	-	1	3
NORTH CAROLINA					
TOTAL	63	15	7	17	24
ADMINISTRATIVE OFFICES	46	9	4	11	22
OTHER	17	6	3	6	2
CATAWBA--ADMINISTRATIVE OFFICES	1	-	-	1	-
NORTH CAROLINA--CONTINUED					
CUMBERLAND--ADMINISTRATIVE OFFICES	2	1	-	1	-
DAVIDSON--ADMINISTRATIVE OFFICES	2	1	-	-	1
FORSYTH	2	1	-	-	1
ADMINISTRATIVE OFFICES	1	1	-	-	-
OTHER	1	-	-	-	1
FRANKLIN--ADMINISTRATIVE OFFICES	1	1	-	-	-
GUILFORD	7	3	-	2	2
ADMINISTRATIVE OFFICES	6	2	-	2	2
OTHER	1	1	-	-	-
LEE--ADMINISTRATIVE OFFICES	1	-	-	-	1
MECKLENBURG	35	6	6	9	14
ADMINISTRATIVE OFFICES	24	3	3	4	14
OTHER	11	3	3	5	-
MITCHELL--ADMINISTRATIVE OFFICES	1	-	-	1	-
NASH--OTHER	1	1	-	-	-
NEW HANOVER	2	1	-	-	1
ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	1	1	-	-	-
SCOTLAND--ADMINISTRATIVE OFFICES	1	-	-	-	1
WAKE--ADMINISTRATIVE OFFICES	6	-	1	2	3
WILSON--OTHER	1	-	-	1	-
NORTH DAKOTA					
TOTAL	8	2	-	4	2
ADMINISTRATIVE OFFICES	7	1	-	4	2
OTHER	1	1	-	-	-
BARNES--ADMINISTRATIVE OFFICES	1	1	-	-	-
BURLEIGH--ADMINISTRATIVE OFFICES	1	-	-	1	-
CASS--ADMINISTRATIVE OFFICES	4	-	-	3	1
STARK--OTHER	1	1	-	-	-
WARD--ADMINISTRATIVE OFFICES	1	-	-	-	1
OHIO					
TOTAL	212	38	31	62	81
ADMINISTRATIVE OFFICES	148	21	21	44	62
OTHER	64	17	10	18	19
ALLEN	4	2	-	1	1
ADMINISTRATIVE OFFICES	2	1	-	-	1
OTHER	2	1	-	1	-
ASHTABULA--ADMINISTRATIVE OFFICES	1	-	1	-	-
CHAMPAIGN	2	2	-	-	-
ADMINISTRATIVE OFFICES	1	1	-	-	-
OTHER	1	1	-	-	-
CLARK--OTHER	1	-	-	-	1
CLERMONT--ADMINISTRATIVE OFFICES	1	-	-	1	-
CLINTON--OTHER	1	1	-	-	-
CUYAHOGA	50	6	7	14	23
ADMINISTRATIVE OFFICES	35	2	6	11	16
OTHER	15	4	1	3	7
FRANKLIN	35	5	5	12	13
ADMINISTRATIVE OFFICES	24	3	1	10	10
OTHER	11	2	4	2	3
FULTON--OTHER	1	-	-	-	1
GREENE--ADMINISTRATIVE OFFICES	1	1	-	-	-
HAMILTON	40	5	6	11	18
ADMINISTRATIVE OFFICES	30	2	4	9	15
OTHER	10	3	2	2	3
HANCOCK	6	-	1	1	4
ADMINISTRATIVE OFFICES	5	-	1	1	3
OTHER	1	-	-	-	1
HOCKING--ADMINISTRATIVE OFFICES	1	1	-	-	-

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TABLE 9. Employment-Size Class of Establishments, by Function—States and Counties: 1963—Continued

State, county, and function	All establishments (number)	Number of establishments by employment-size class: 1 to 3 employees	4 to 7 employees	8 to 19 employees	20 employees or more
OHIO--CONTINUED					
KNOX--OTHER	1	-	-	1	-
LAKE	2	-	2	-	-
ADMINISTRATIVE OFFICES	1	-	1	-	-
OTHER	1	-	1	-	-
LAWRENCE--OTHER	1	-	-	1	-
LOGAN--ADMINISTRATIVE OFFICES	1	-	1	-	-
LUCAS	19	3	2	6	8
ADMINISTRATIVE OFFICES	13	1	2	3	7
OTHER	6	2	-	3	1
MAHONING	3	-	-	2	1
ADMINISTRATIVE OFFICES	1	-	-	1	-
OTHER	2	-	-	1	1
MARION--OTHER	1	1	-	-	-
MONTGOMERY	13	5	2	5	1
ADMINISTRATIVE OFFICES	9	4	1	3	1
OTHER	4	1	1	2	-
MUSKINGUM--ADMINISTRATIVE OFFICES	2	-	-	-	2
PICKAWAY--ADMINISTRATIVE OFFICES	1	-	-	-	1
PORTAGE--OTHER	1	-	-	-	1
RICHLAND--ADMINISTRATIVE OFFICES	1	-	-	-	1
SANDUSKY--ADMINISTRATIVE OFFICES	1	1	-	-	-
SCIOTO--ADMINISTRATIVE OFFICES	1	-	-	-	1
STARK	4	1	1	1	1
ADMINISTRATIVE OFFICES	3	1	1	-	1
OTHER	1	-	-	1	-
SUMMIT	13	2	2	6	3
ADMINISTRATIVE OFFICES	11	2	1	5	3
OTHER	2	-	1	1	-
TUSCARAWAS--ADMINISTRATIVE OFFICES	1	1	-	-	-
WASHINGTON--OTHER	1	1	-	-	-
WAYNE--ADMINISTRATIVE OFFICES	1	-	1	-	-
OKLAHOMA					
TOTAL	48	15	8	7	18
ADMINISTRATIVE OFFICES	31	6	3	5	17
OTHER	17	9	5	2	1
CARTER--OTHER	1	1	-	-	-
GARFIELD--OTHER	1	-	-	1	-
JACKSON--OTHER	1	1	-	-	-
OKLAHOMA	22	9	5	2	6
ADMINISTRATIVE OFFICES	13	4	2	2	5
OTHER	9	5	3	-	1
PAYNE--OTHER	1	-	1	-	-
TULSA	21	4	2	3	12
ADMINISTRATIVE OFFICES	17	2	1	2	12
OTHER	4	2	1	1	-
OREGON					
TOTAL	43	16	8	8	11
ADMINISTRATIVE OFFICES	24	9	3	6	6
OTHER	19	7	5	2	5
CLACKAMAS	4	2	1	-	1
ADMINISTRATIVE OFFICES	2	1	1	-	-
OTHER	2	1	-	-	1
HOOD RIVER--OTHER	2	-	-	-	2
JACKSON	3	2	1	-	-
ADMINISTRATIVE OFFICES	2	2	-	-	-
OTHER	1	-	1	-	-
KLAMATH--ADMINISTRATIVE OFFICES	1	-	-	-	1
OREGON--CONTINUED					
LANE	5	-	2	3	-
ADMINISTRATIVE OFFICES	2	-	-	2	-
OTHER	3	-	2	1	-
LINN--ADMINISTRATIVE OFFICES	1	1	-	-	-
MULTNOMAH	26	11	4	4	7
ADMINISTRATIVE OFFICES	15	5	2	3	5
OTHER	11	6	4	1	2
TILLAMOOK--ADMINISTRATIVE OFFICES	1	-	-	1	-
PENNSYLVANIA					
TOTAL	183	29	24	33	97
ADMINISTRATIVE OFFICES	143	17	18	24	84
OTHER	40	12	6	9	13
ALLEGHENY	51	10	8	8	25
ADMINISTRATIVE OFFICES	37	4	6	5	22
OTHER	14	6	2	3	3
BERKS	8	1	1	2	2
ADMINISTRATIVE OFFICES	5	1	1	1	2
OTHER	1	-	-	1	-
BLAIR--ADMINISTRATIVE OFFICES	4	-	-	1	3
BUCKS--ADMINISTRATIVE OFFICES	1	-	1	-	-
CLARION--ADMINISTRATIVE OFFICES	1	-	1	-	-
CUMBERLAND	6	2	1	-	3
ADMINISTRATIVE OFFICES	4	1	1	-	2
OTHER	2	1	-	-	1
DAUPHIN	7	1	1	2	3
ADMINISTRATIVE OFFICES	5	-	-	2	3
OTHER	2	1	1	-	-
DELAWARE	7	1	-	3	3
ADMINISTRATIVE OFFICES	5	-	-	2	3
OTHER	2	1	-	1	-
ERIE	4	1	-	1	2
ADMINISTRATIVE OFFICES	2	-	-	1	1
OTHER	2	1	-	-	1
JEFFERSON--ADMINISTRATIVE OFFICES	1	1	-	-	-
LACKAWANNA--ADMINISTRATIVE OFFICES	3	-	-	-	3
LANCASTER--ADMINISTRATIVE OFFICES	2	1	-	-	1
LEHIGH	9	1	1	1	6
ADMINISTRATIVE OFFICES	8	1	1	1	5
OTHER	1	-	-	-	1
LUZERNE--ADMINISTRATIVE OFFICES	3	-	-	1	2
MONTGOMERY	16	2	-	5	9
ADMINISTRATIVE OFFICES	15	2	-	4	9
OTHER	1	-	-	1	-
NORTHAMPTON-ADMINISTRATIVE OFFICES	3	1	1	1	-
PHILADELPHIA	52	7	9	6	30
ADMINISTRATIVE OFFICES	39	5	5	3	25
OTHER	13	2	3	3	5
SOMERSET--ADMINISTRATIVE OFFICES	1	-	-	1	-
VENANGO	2	-	-	-	2
ADMININSTRATIVE OFFICES	1	-	-	-	1
OTHER	1	-	-	-	1
WASHINGTON--OTHER	1	-	-	-	1
WESTMORELAND--ADMINISTRATIVE OFFICES	3	-	-	1	2
YORK--ADMINISTRATIVE OFFICES	1	-	-	-	1
RHODE ISLAND					
TOTAL	15	5	5	1	4
ADMINISTRATIVE OFFICES	12	2	5	1	4
OTHER	3	3	-	-	-
KENT--ADMINISTRATIVE OFFICES	1	-	-	1	-

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TABLE 9. Employment-Size Class of Establishments, by Function—States and Counties: 1963—Continued

State, county, and function	All establishments (number)	Number of establishments by employment-size class: 1 to 3 employees	4 to 7 employees	8 to 19 employees	20 employees or more
RHODE ISLAND--CONTINUED					
PROVIDENCE	14	5	5	-	4
ADMINISTRATIVE OFFICES	11	2	5	-	4
OTHER	3	3	-	-	-
SOUTH CAROLINA					
TOTAL	21	5	4	5	7
ADMINISTRATIVE OFFICES	15	2	1	5	7
OTHER	6	3	3	-	-
CHARLESTON	6	2	2	1	1
ADMINISTRATIVE OFFICES	2	-	-	1	1
OTHER	4	2	2	-	-
DILLON--ADMINISTRATIVE OFFICES	1	-	1	-	-
GRUNVILLE--ADMINISTRATIVE OFFICES	4	1	-	1	2
MARLBORO--ADMINISTRATIVE OFFICES	1	-	-	-	1
RICHLAND	9	2	1	3	3
ADMINISTRATIVE OFFICES	7	1	-	3	3
OTHER	2	1	1	-	-
SOUTH DAKOTA					
TOTAL	15	6	3	4	2
ADMINISTRATIVE OFFICES	10	3	2	3	2
OTHER	5	3	1	1	-
BROOKING--ADMINISTRATIVE OFFICES	1	-	-	1	-
BROWN	3	-	2	1	-
ADMINISTRATIVE OFFICES	2	-	1	1	-
OTHER	1	-	1	-	-
JACKSON--ADMINISTRATIVE OFFICES	1	1	-	-	-
MC COOK--ADMINISTRATIVE OFFICES	1	1	-	-	-
MINNEHAHA	8	3	1	2	2
ADMINISTRATIVE OFFICES	4	-	1	1	2
OTHER	4	3	-	1	-
PENNINGTON--ADMINISTRATIVE OFFICES	1	1	-	-	-
TENNESSEE					
TOTAL	53	11	13	17	12
ADMINISTRATIVE OFFICES	38	8	9	14	7
OTHER	15	3	4	3	5
BRADLEY--OTHER	1	-	1	-	-
CAMPBELL--ADMINISTRATIVE OFFICES	1	-	1	-	-
DAVIDSON	7	2	3	1	1
ADMINISTRATIVE OFFICES	5	2	1	1	1
OTHER	2	-	2	-	-
GILES--ADMINISTRATIVE OFFICES	1	1	-	-	-
GREENE--ADMINISTRATIVE OFFICES	1	-	-	-	1
HAMILTON--ADMINISTRATIVE OFFICES	2	-	-	1	1
KNOX--ADMINISTRATIVE OFFICES	6	1	2	2	1
MADISON--ADMINISTRATIVE OFFICES	1	-	-	1	-
RUTHERFORD--ADMINISTRATIVE OFFICES	1	-	-	-	1
SHELBY	30	6	6	12	6
ADMINISTRATIVE OFFICES	19	4	5	9	1
OTHER	11	2	1	3	5
SULLIVAN--OTHER	1	1	-	-	-
WILLIAMSON--ADMINISTRATIVE OFFICES	1	-	-	-	1
TEXAS					
TOTAL	251	67	36	64	84
ADMINISTRATIVE OFFICES	176	34	23	46	73
OTHER	75	33	13	18	11
BEXAR	12	2	3	3	4
ADMINISTRATIVE OFFICES	10	1	2	3	4
OTHER	2	1	1	-	-
DALLAS	79	17	10	18	34
ADMINISTRATIVE OFFICES	58	11	7	12	28
OTHER	21	6	5	6	6
ECTOR	6	3	2	-	1
ADMINISTRATIVE OFFICES	3	2	-	-	1
OTHER	3	1	2	-	-
EL PASO--ADMINISTRATIVE OFFICES	3	-	-	1	2
GALVESTON--OTHER	1	-	1	-	-
GRAY--ADMINISTRATIVE OFFICES	1	-	-	1	-
GRAYSON--OTHER	1	-	-	-	1
GREGG--ADMINISTRATIVE OFFICES	1	1	-	-	-
HALE--ADMINISTRATIVE OFFICES	1	-	-	1	-
HARRIS	55	19	5	12	19
ADMINISTRATIVE OFFICES	34	7	4	5	18
OTHER	21	12	1	7	1
HARRISON--ADMINISTRATIVE OFFICES	1	-	-	-	1
HOWARD--OTHER	1	1	-	-	-
HUNT	2	1	1	-	-
JEFFERSON	6	-	1	3	2
ADMINISTRATIVE OFFICES	4	-	-	2	2
OTHER	2	-	1	1	-
LUBBACK--ADMINISTRATIVE OFFICES	5	-	2	1	2
MC LENNAN--ADMINISTRATIVE OFFICES	2	1	-	1	-
MIDLAND	11	4	3	4	-
ADMINISTRATIVE OFFICES	10	4	2	4	-
OTHER	1	-	1	-	-
MILAM--OTHER	1	1	-	-	-
MONTGOMERY--ADMINISTRATIVE OFFICES	1	-	1	-	-
NUECES	7	6	-	1	-
ADMINISTRATIVE OFFICES	3	2	-	1	-
OTHER	4	4	-	-	-
OCHILTREE--ADMINISTRATIVE OFFICES	1	-	-	1	-
PALO PINTO--OTHER	1	1	-	-	-
PORTER--ADMINISTRATIVE OFFICES	5	1	-	2	2
ROBERTSON--ADMINISTRATIVE OFFICES	1	-	1	-	-
SMITH	5	1	-	2	2
ADMINISTRATIVE OFFICES	3	1	-	1	1
OTHER	2	-	-	1	1
STONEWALL--OTHER	1	1	-	-	-
TARRANT	30	4	6	10	10
ADMINISTRATIVE OFFICES	21	2	3	8	8
OTHER	9	2	3	2	2
TAYLOR--ADMINISTRATIVE OFFICES	3	-	-	1	2
TERRY--ADMINISTRATIVE OFFICES	1	-	-	-	1
TRAVIS--ADMINISTRATIVE OFFICES	2	1	-	1	-
UPTON--OTHER	1	1	-	-	-
VICTORIA--ADMINISTRATIVE OFFICES	1	-	-	-	1
WALKER--OTHER	1	-	-	1	-
WICHITA--ADMINISTRATIVE OFFICES	1	1	-	-	-
UTAH					
TOTAL	20	3	4	7	6
ADMINISTRATIVE OFFICES	15	2	2	6	5
OTHER	5	1	2	1	1
BOX ELDER--ADMINISTRATIVE OFFICES	1	1	-	-	-
DAVIS--ADMINISTRATIVE OFFICES	1	-	-	1	-
SALT LAKE	16	2	4	4	6
ADMINISTRATIVE OFFICES	11	1	2	3	5
OTHER	5	1	2	1	1
UTAH--ADMINISTRATIVE OFFICES	1	-	-	1	-
WEBER--ADMINISTRATIVE OFFICES	1	-	-	1	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 9. Employment-Size Class of Establishments, by Function—States and Counties: 1963—Continued

State, county, and function	All establishments (number)	Number of establishments by employment-size class: 1 to 3 employees	4 to 7 employees	8 to 19 employees	20 employees or more
VERMONT					
TOTAL	4	1	1	2	-
ADMINISTRATIVE OFFICES	4	1	1	2	-
OTHER	-	-	-	-	-
CHITTENDEN--ADMINISTRATIVE OFFICES	3	1	-	2	-
RUTLAND--ADMINISTRATIVE OFFICES	1	-	1	-	-
VIRGINIA					
TOTAL	46	6	10	14	16
ADMINISTRATIVE OFFICES	39	3	9	13	14
OTHER	7	3	1	1	2
ALEXANDRIA--ADMINISTRATIVE OFFICES	1	-	-	-	1
BRISTOL--OTHER	1	-	-	-	1
CHARLOTTESVILLE--OTHER	1	1	-	-	-
CHESAPEAKE	2	-	1	-	1
ADMINISTRATIVE OFFICES	1	-	1	-	-
OTHER	1	-	-	-	1
CLIFTON FORGE--ADMINISTRATIVE OFFICES	1	-	-	1	-
FAIRFAX	2	-	1	1	-
ADMINISTRATIVE OFFICES	1	-	1	-	-
OTHER	1	-	-	1	-
FALLS CHURCH--ADMINISTRATIVE OFFICES	1	1	-	-	-
HENRICO--ADMINISTRATIVE OFFICES	1	-	1	-	-
NEWPORT NEWS--ADMINISTRATIVE OFFICES	1	-	-	-	1
NORFOLK-CITY	7	-	3	2	2
ADMINISTRATIVE OFFICES	6	-	2	2	2
OTHER	1	-	1	-	-
NORTON--OTHER	1	-	-	1	-
RICHMOND-CITY	21	2	4	6	9
ADMINISTRATIVE OFFICES	19	1	4	6	8
OTHER	2	1	-	-	1
ROANOKE-CITY	4	2	-	1	1
ADMINISTRATIVE OFFICES	3	1	-	1	1
OTHER	1	1	-	-	-
TAZEWELL--ADMINISTRATIVE OFFICES	1	-	-	1	-
WINCHESTER--ADMINISTRATIVE OFFICES	1	-	-	1	-
WASHINGTON					
TOTAL	79	22	19	19	19
ADMINISTRATIVE OFFICES	51	16	9	10	16
OTHER	28	6	10	9	3
BENTON--ADMINISTRATIVE OFFICES	1	1	-	-	-
CHELAN--ADMINISTRATIVE OFFICES	1	-	1	-	-
CLARK--OTHER	1	-	-	1	-
GRAYS HARBOR--OTHER	1	-	1	-	-
JEFFERSON--OTHER	1	-	1	-	-
KING	41	8	9	10	14
ADMINISTRATIVE OFFICES	26	5	2	6	13
OTHER	15	3	7	4	1
LINCOLN--ADMINISTRATIVE OFFICES	1	-	1	-	-
OKANOGAN	2	2	-	-	-
ADMINISTRATIVE OFFICES	1	1	-	-	-
OTHER	1	1	-	-	-
PIERCE	7	2	1	2	2
ADMINISTRATIVE OFFICES	4	2	-	-	2
OTHER	3	-	1	2	-
SNOHOMISH--OTHER	1	-	-	1	-
SPOKANE	16	8	1	5	2
ADMINISTRATIVE OFFICES	12	6	1	4	1
OTHER	4	2	-	1	1
WALLA WALLA--ADMINISTRATIVE OFFICES	2	-	2	-	-
WHITMAN--ADMINISTRATIVE OFFICES	2	1	1	-	-
WASHINGTON--CONTINUED					
YAKIMA	2	-	1	-	1
ADMINISTRATIVE OFFICES	1	-	1	-	-
OTHER	1	-	-	-	1
WEST VIRGINIA					
TOTAL	27	6	3	9	9
ADMINISTRATIVE OFFICES	21	4	3	6	8
OTHER	6	2	-	3	1
CABELL	3	1	1	1	-
ADMINISTRATIVE OFFICES	2	1	1	-	-
OTHER	1	-	-	1	-
HARRISON--ADMINISTRATIVE OFFICES	1	-	-	-	1
KANAWHA	13	3	-	7	3
ADMINISTRATIVE OFFICES	11	2	-	6	3
OTHER	2	1	-	1	-
MARION	2	1	-	-	1
ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	1	1	-	-	-
MERCER	2	-	-	-	2
ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	1	-	-	-	1
OHIO--ADMINISTRATIVE OFFICES	2	-	-	-	2
WOOD--ADMINISTRATIVE OFFICES	3	1	2	-	-
WYOMING--OTHER	1	-	-	1	-
WISCONSIN					
TOTAL	54	12	7	7	28
ADMINISTRATIVE OFFICES	33	6	5	4	18
OTHER	21	6	2	3	10
BROWN--ADMINISTRATIVE OFFICES	4	-	1	1	2
DANE	5	3	1	-	1
ADMINISTRATIVE OFFICES	2	1	-	-	1
OTHER	3	2	1	-	-
DODGE--OTHER	1	-	-	1	-
DOOR--OTHER	1	1	-	-	-
DOUGLAS	2	-	-	-	2
ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	1	-	-	-	1
EAU CLAIRE--ADMINISTRATIVE OFFICES	1	-	-	-	1
MILWAUKEE	27	4	4	5	14
ADMINISTRATIVE OFFICES	18	3	3	3	9
OTHER	9	1	1	2	5
OUTAGAMIE ADMINSITRATIVE OFFICES	1	-	-	-	1
OZAUKEE--ADMINISTRATIVE OFFICES	1	1	-	-	-
PORTAGE--ADMINISTRATIVE OFFICES	1	1	-	-	-
RACINE	2	-	1	-	1
ADMINISTRATIVE OFFICES	1	-	1	-	-
OTHER	1	-	-	-	1
SHEBOYGAN--ADMINISTRATIVE OFFICES	1	-	-	-	1
VERNON--OTHER	1	1	-	-	-
WAUKESHA--OTHER	2	1	-	-	1
WINNEBAGO	2	-	-	-	2
ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	1	-	-	-	1
WOOD	2	-	-	-	2
ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	1	-	-	-	1
WYOMING					
TOTAL	10	3	3	4	-
ADMINISTRATIVE OFFICES	8	1	3	4	-
OTHER	2	2	-	-	-
LARAMIE--ADMINISTRATIVE OFFICES	2	1	-	1	-
NATRONA	8	2	3	3	-
ADMINISTRATIVE OFFICES	6	-	3	3	-
OTHER	2	2	-	-	-

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TABLE 10. Merchant Wholesalers–Kind of Business, by Divisions and States: 1963

Geographic division and State	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
	NEW, USED AUTOMOBILE, MOTORCYCLE DISTRIBUTORS (SIC 5012 PART)							
UNITED STATES, TOTAL	1 666	2 306 101	139 104	8.5	83 740	14 262	1 970	1 290
NEW ENGLAND	82	85 336	6 058	10.1	3 884	680	104	43
MAINE	9	6 895	537	12.3	409	103	17	8
NEW HAMPSHIRE	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	30	45 270	2 688	8.3	1 744	257	36	10
RHODE ISLAND	18	9 194	344	11.6	469	86	16	10
CONNECTICUT	18	21 912	2 407	12.5	1 164	210	28	11
MIDDLE ATLANTIC	301	963 508	57 528	6.4	23 297	3 566	623	174
NEW YORK	161	396 221	26 246	8.0	13 589	1 909	409	72
NEW JERSEY	52	481 028	25 467	4.4	5 477	765	60	21
PENNSYLVANIA	88	86 259	5 815	10.5	4 231	892	154	81
EAST NORTH CENTRAL	331	307 170	17 950	9.6	13 433	2 388	272	259
OHIO	68	56 025	3 136	10.7	2 702	542	48	44
INDIANA	35	29 069	1 547	12.4	1 766	361	49	25
ILLINOIS	116	123 294	9 264	8.9	4 919	755	106	97
MICHIGAN	88	88 817	3 297	8.1	3 227	545	38	79
WISCONSIN	24	9 965	706	17.6	819	185	31	14
WEST NORTH CENTRAL	104	128 969	6 566	11.3	7 490	1 176	158	75
MINNESOTA	14	27 447	1 452	11.8	1 775	296	46	6
IOWA	22	10 385	687	13.4	650	114	20	21
MISSOURI	44	76 831	3 305	9.8	3 831	549	60	29
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	9	4 626	208	14.1	284	53	2	[illegible]
KANSAS	12	3 390	443	14.2	371	83	25	11
SOUTH ATLANTIC	281	244 981	13 772	8.3	8 985	1 761	267	245
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	25	57 544	3 342	7.3	1 678	245	38	17
DISTRICT OF COLUMBIA	6	10 729	226	7.8	340	48	13	[illegible]
VIRGINIA	21	22 817	1 531	10.1	1 168	249	40	16
WEST VIRGINIA	5	(D)	(D)	(D)	243	(D)	(D)	(D)
NORTH CAROLINA	73	23 568	1 115	11.7	1 247	312	48	75
SOUTH CAROLINA	43	12 117	425	8.8	428	129	10	[illegible]
GEORGIA	41	18 429	910	10.6	858	217	33	38
FLORIDA	66	96 455	5 927	6.9	3 010	527	85	43
EAST SOUTH CENTRAL	188	77 978	3 985	10.3	3 463	894	118	203
KENTUCKY	71	25 363	1 041	8.5	762	213	30	[illegible]
TENNESSEE	55	31 047	1 866	11.1	1 520	343	53	52
ALABAMA	41	13 348	744	10.4	577	163	15	48
MISSISSIPPI	21	8 220	334	12.7	604	175	20	20
WEST SOUTH CENTRAL	135	143 556	9 799	9.3	6 095	1 156	119	126
ARKANSAS	12	6 865	372	8.3	243	68	8	11
LOUISIANA	14	28 529	1 268	7.1	1 002	155	6	12
OKLAHOMA	21	11 467	1 037	12.0	742	151	9	18
TEXAS	88	96 695	7 122	9.6	4 108	782	96	85
MOUNTAIN	53	37 192	2 251	11.4	2 146	395	21	36
MONTANA	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	4	1 657	91	13.2	101	27	1	3
WYOMING	3	897	92	14.2	74	12	5	4
COLORADO	12	13 562	643	8.8	828	129	4	8
NEW MEXICO	6	4 914	383	11.1	260	76	[illegible]	5
ARIZONA	14	9 528	635	14.7	575	79	1	[illegible]
UTAH	5	5 469	320	9.5	177	40	5	2
NEVADA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	191	317 411	21 195	11.0	14 947	2 246	288	129
WASHINGTON	23	(D)	(D)	16.3	(D)	(D)	(D)	(D)
OREGON	18	46 969	2 249	8.1	1 823	286	29	13
CALIFORNIA	149	252 679	18 011	11.4	11 715	1 758	233	100
ALASKA	-	-	-	-	-	-	-	-
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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TABLE 10. Merchant Wholesalers–Kind of Business, by Divisions and States: 1963–Con.

Geographic division and State	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
	TRUCK, TRACTOR (ROAD-TYPE) DEALERS (SIC 5012 PART)							
UNITED STATES, TOTAL	1 951	1 271 218	147 776	17.5	132 316	23 707	3 435	888
NEW ENGLAND	143	59 003	6 361	20.8	7 300	1 300	173	53
MAINE	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	16	3 519	348	17.5	321	78	7	10
VERMONT	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	58	24 891	2 651	23.0	3 521	556	84	12
RHODE ISLAND	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	41	20 695	2 330	20.7	2 532	448	56	19
MIDDLE ATLANTIC	389	245 487	25 234	16.2	23 596	4 160	637	145
NEW YORK	157	94 697	9 643	16.8	9 721	1 582	223	40
NEW JERSEY	83	54 584	4 834	16.8	5 504	874	202	32
PENNSYLVANIA	149	96 206	10 757	15.3	8 371	1 704	212	73
EAST NORTH CENTRAL	398	229 842	25 523	17.8	24 886	4 455	694	195
OHIO	125	69 515	8 557	18.0	7 472	1 388	242	57
INDIANA	60	44 189	5 350	17.3	5 030	935	120	29
ILLINOIS	78	43 157	4 569	18.2	4 667	778	139	46
MICHIGAN	73	44 894	4 053	16.5	4 383	798	137	33
WISCONSIN	62	28 087	2 994	19.6	3 334	556	56	30
WEST NORTH CENTRAL	152	94 343	11 623	16.6	9 717	1 705	235	72
MINNESOTA	32	16 703	1 808	17.6	1 928	321	49	13
IOWA	32	21 797	2 269	15.3	2 102	351	41	17
MISSOURI	45	30 032	3 852	18.0	3 314	555	81	20
NORTH DAKOTA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	18	7 275	1 020	19.1	810	165	16	13
KANSAS	19	17 102	2 475	13.4	1 419	277	44	2
SOUTH ATLANTIC	262	200 265	26 521	17.7	21 465	4 061	513	98
DELAWARE	5	4 184	279	13.2	324	59	5	3
MARYLAND	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA	4	4 066	416	20.7	538	102	12	1
VIRGINIA	32	33 635	4 530	20.9	4 048	712	70	7
WEST VIRGINIA	28	15 239	1 953	22.0	2 042	381	69	9
NORTH CAROLINA	40	30 599	2 661	15.4	3 084	568	63	11
SOUTH CAROLINA	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	36	24 399	2 529	16.3	2 214	485	48	19
FLORIDA	70	54 312	8 178	16.6	5 602	1 078	146	21
EAST SOUTH CENTRAL	103	74 494	8 855	18.3	7 343	1 443	228	67
KENTUCKY	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	25	28 549	3 531	22.4	3 327	541	108	11
ALABAMA	30	24 597	2 701	16.1	2 179	472	63	18
MISSISSIPPI	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	168	95 726	11 781	16.6	9 503	1 887	268	104
ARKANSAS	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	14	7 210	1 009	16.9	761	167	31	1
OKLAHOMA	31	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	102	63 874	7 823	16.6	6 426	1 288	176	64
MOUNTAIN	106	73 424	8 495	19.3	7 496	1 320	191	46
MONTANA	11	7 803	1 008	16.7	739	115	12	2
IDAHO	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	27	13 688	1 636	22.4	1 519	303	25	10
NEW MEXICO	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	16	16 770	1 730	17.7	1 761	288	42	7
UTAH	21	17 036	1 594	19.8	1 457	249	40	10
NEVADA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	230	198 634	23 383	17.5	21 010	3 376	496	108
WASHINGTON	38	23 241	2 347	15.9	2 113	369	80	21
OREGON	32	32 514	3 320	17.3	3 400	610	82	13
CALIFORNIA	157	139 773	17 041	17.9	15 222	2 364	322	74
ALASKA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	–	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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TABLE 10. Merchant Wholesalers–Kind of Business, by Divisions and States: 1963—Con.

Geographic division and State	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
	GENERAL-LINE DRUG WHOLESALERS (SIC 5022 PART)							
UNITED STATES, TOTAL: 1963	398	1 837 729	265 310	13.3	144 061	25 734	5 020	24
1958*	311	1 444 133	198 003	12.8	112 801	23 299	(NA)	23
NEW ENGLAND	29	122 407	17 261	14.1	10 117	1 828	365	[illegible]
MAINE	3	7 296	1 377	15.1	580	138	37	-
NEW HAMPSHIRE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	13	55 537	8 092	14.7	4 436	790	144	[illegible]
RHODE ISLAND	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	9	37 456	5 043	14.7	3 446	601	144	-
MIDDLE ATLANTIC	66	322 350	39 800	14.5	26 507	4 423	700	7
NEW YORK	41	186 457	22 684	14.8	14 892	2 506	396	3
NEW JERSEY	8	44 765	5 142	12.3	3 055	502	[illegible]	-
PENNSYLVANIA	17	91 128	11 974	14.9	8 560	1 415	216	4
EAST NORTH CENTRAL	59	328 065	45 994	12.8	25 351	4 432	795	6
OHIO	16	83 292	13 470	13.3	6 669	1 222	204	-
INDIANA	8	49 794	5 675	12.4	3 712	745	115	-
ILLINOIS	15	90 808	12 547	13.1	7 185	1 138	230	2
MICHIGAN	12	68 667	9 282	11.3	4 619	[illegible]	151	4
WISCONSIN	8	35 504	5 020	14.7	3 166	519	95	-
WEST NORTH CENTRAL	31	168 063	24 459	13.3	13 399	2 423	[illegible]	-
MINNESOTA	5	38 095	4 687	13.9	3 138	523	174	-
IOWA	8	29 140	5 020	13.8	2 420	425	83	-
MISSOURI	9	55 874	8 126	13.0	4 302	833	123	-
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	3	17 243	2 776	12.2	1 285	266	[illegible]	-
SOUTH ATLANTIC	65	277 958	39 240	11.7	19 781	3 826	771	[illegible]
DELAWARE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	4	18 059	2 579	12.7	1 332	265	38	[illegible]
DISTRICT OF COLUMBIA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	6	31 903	4 999	13.3	2 663	466	152	-
WEST VIRGINIA	5	15 692	2 894	12.6	1 240	209	79	-
NORTH CAROLINA	7	31 849	4 492	10.8	2 248	409	76	-
SOUTH CAROLINA	8	36 251	4 256	10.9	2 001	486	74	-
GEORGIA	11	49 059	6 547	10.9	3 325	674	126	-
FLORIDA	19	63 215	9 674	12.6	4 865	945	167	-
EAST SOUTH CENTRAL	31	113 403	17 296	13.2	9 171	1 942	349	4
KENTUCKY	5	18 585	3 164	13.0	1 459	277	53	-
TENNESSEE	12	48 997	7 383	13.6	4 085	1 000	166	-
ALABAMA	11	36 641	5 051	13.0	2 924	519	97	4
MISSISSIPPI	3	9 180	1 698	12.2	703	146	33	-
WEST SOUTH CENTRAL	47	192 952	32 089	12.7	14 998	2 909	596	3
ARKANSAS	5	17 410	2 837	12.6	1 376	249	65	-
LOUISIANA	12	44 143	6 031	15.8	4 155	657	140	[illegible]
OKLAHOMA	3	16 741	2 095	12.5	1 312	252	64	-
TEXAS	27	114 658	21 126	11.5	8 155	1 751	327	1
MOUNTAIN	21	82 043	12 924	14.7	7 070	1 229	404	-
MONTANA	4	12 297	2 338	13.0	955	152	42	-
IDAHO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	-	-	-	-	-	-	-	-
COLORADO	6	33 044	4 821	15.4	2 874	492	114	-
NEW MEXICO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	4	12 400	2 038	14.8	1 031	178	72	-
UTAH	3	13 820	2 072	15.2	1 305	249	146	-
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	49	230 488	36 247	13.6	17 667	2 722	[illegible]	-
WASHINGTON	7	32 367	5 891	13.3	2 636	421	[illegible]	-
OREGON	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	37	169 023	26 806	13.5	12 913	1 968	[illegible]	-
ALASKA	-	-	-	-	-	-	-	-
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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Geographic division and State	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
	SPECIALTY-LINE DRUG, TOILETRIES WHOLESALERS (SIC 5022 PART)							
UNITED STATES: 1963	2 923	1 781 604	190 919	17.5	161 798	30 370	8 932	1 209
1958*	2 731	1 382 949	141 852	16.0	115 351	27 452	(NA)	1 530
NEW ENGLAND	122	73 963	6 690	14.6	6 073	1 212	337	35
MAINE	6	3 395	410	19.4	405	106	41	1
NEW HAMPSHIRE	5	1 275	159	15.4	132	26	13	4
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	61	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RHODE ISLAND	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC	894	564 158	53 977	19.9	50 630	8 691	2 258	268
NEW YORK	616	404 340	36 074	21.2	35 705	5 814	1 517	138
NEW JERSEY	127	85 144	9 569	17.0	7 773	1 509	400	55
PENNSYLVANIA	151	74 674	8 334	16.7	7 152	1 368	341	75
EAST NORTH CENTRAL	483	279 891	31 572	16.5	25 371	5 194	1 442	214
OHIO	126	73 038	9 725	19.1	7 343	1 585	381	55
INDIANA	51	27 856	2 574	19.1	2 626	743	180	16
ILLINOIS	174	110 597	10 892	14.1	8 979	1 618	432	70
MICHIGAN	99	55 033	6 889	15.6	4 783	908	275	56
WISCONSIN	33	13 367	1 492	20.8	1 640	340	174	17
WEST NORTH CENTRAL	217	140 105	13 965	16.4	13 249	2 606	804	101
MINNESOTA	43	34 910	3 117	16.0	3 350	628	185	12
IOWA	36	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI	88	57 034	5 209	18.0	5 875	1 115	350	38
NORTH DAKOTA	-	-	-	-	-	-	-	-
SOUTH DAKOTA	5	2 718	314	18.1	285	42	30	4
NEBRASKA	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	318	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DELAWARE	3	483	17	12.6	32	7	2	2
MARYLAND	32	18 250	1 042	10.7	1 040	214	56	10
DISTRICT OF COLUMBIA	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	43	38 180	3 400	11.9	2 198	464	142	16
WEST VIRGINIA	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	58	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA	22	10 741	860	13.2	808	189	68	20
GEORGIA	45	24 230	5 583	15.6	1 997	510	113	18
FLORIDA	87	44 591	4 733	21.8	4 429	818	283	26
EAST SOUTH CENTRAL	148	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KENTUCKY	39	20 095	3 104	14.5	1 826	338	93	27
TENNESSEE	59	27 196	3 502	16.6	2 585	568	189	37
ALABAMA	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI	25	8 582	1 399	12.1	529	147	59	18
WEST SOUTH CENTRAL	260	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARKANSAS	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	49	21 397	2 881	14.7	1 919	392	148	25
OKLAHOMA	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	144	64 816	9 177	14.3	5 363	1 159	400	99
MOUNTAIN	79	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MONTANA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	4	3 192	434	23.2	238	49	17	-
WYOMING	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	23	8 344	1 095	15.0	703	142	29	12
NEW MEXICO	11	8 085	999	17.3	733	107	25	5
ARIZONA	16	10 038	1 221	14.8	751	124	44	9
UTAH	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	402	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WASHINGTON	40	25 115	3 003	17.1	2 478	437	149	17
OREGON	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	307	247 632	25 510	17.6	24 925	4 067	1 321	127
ALASKA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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	PIECE GOODS WHOLESALERS (SIC 5032 PART)							
UNITED STATES, TOTAL	2 151	1 859 545	213 440	12.3	111 196	16 562	4 627	762
NEW ENGLAND	102	72 300	7 673	11.4	4 381	698	174	30
MAINE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	–	–	–	–	–	–	–	–
MASSACHUSETTS	70	53 670	4 952	11.1	3 025	457	121	17
RHODE ISLAND	13	8 671	1 373	10.0	475	76	27	5
CONNECTICUT	13	5 999	983	14.6	549	106	12	5
MIDDLE ATLANTIC	1 550	1 432 384	163 829	11.7	79 670	11 007	3 025	499
NEW YORK	1 396	1 329 120	153 985	11.8	73 690	9 930	2 802	425
NEW JERSEY	99	63 207	6 105	11.7	3 893	660	130	42
PENNSYLVANIA	55	40 057	3 739	11.4	2 087	417	93	32
EAST NORTH CENTRAL	122	68 374	8 910	17.4	6 756	1 114	342	56
OHIO	19	10 144	1 810	21.5	1 592	226	56	1
INDIANA	6	2 048	192	15.3	154	41	6	7
ILLINOIS	75	45 335	5 658	16.7	4 068	661	205	37
MICHIGAN	17	9 262	989	16.7	798	161	52	8
WISCONSIN	5	1 585	261	13.6	144	25	13	3
WEST NORTH CENTRAL	35	35 296	5 079	12.9	2 579	504	98	16
MINNESOTA	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IOWA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI	22	14 597	2 054	15.7	1 326	248	70	10
NORTH DAKOTA	–	–	–	–	–	–	–	–
SOUTH DAKOTA	–	–	–	–	–	–	–	–
NEBRASKA	–	–	–	–	–	–	–	–
KANSAS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	107	63 681	6 154	13.0	4 429	799	245	47
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	13	6 845	701	11.3	396	70	28	7
DISTRICT OF COLUMBIA	7	1 813	83	17.7	204	34	15	2
VIRGINIA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA	–	–	–	–	–	–	–	–
NORTH CAROLINA	28	14 625	1 791	11.5	977	217	105	13
SOUTH CAROLINA	10	6 592	324	9.7	428	65	24	2
GEORGIA	23	24 977	1 960	13.4	1 676	265	29	7
FLORIDA	22	7 976	1 204	17.6	692	133	39	14
EAST SOUTH CENTRAL	21	22 016	3 338	11.3	1 229	251	68	16
KENTUCKY	3	279	59	14.8	28	7	2	1
TENNESSEE	9	5 758	873	16.5	611	111	52	7
ALABAMA	6	4 476	713	13.4	363	78	2	4
MISSISSIPPI	3	11 503	1 693	7.8	227	55	12	4
WEST SOUTH CENTRAL	51	60 887	4 623	12.2	4 012	873	171	18
ARKANSAS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	7	7 840	1 206	15.7	765	169	49	3
OKLAHOMA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	40	16 750	2 453	15.0	1 656	355	98	15
MOUNTAIN	7	4 915	661	13.0	398	67	37	4
MONTANA	–	–	–	–	–	–	–	–
IDAHO	–	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	–	–	–	–	–	–	–	–
COLORADO	3	637	140	14.9	48	10	8	3
NEW MEXICO	–	–	–	–	–	–	–	–
ARIZONA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	–	–	–	–	–	–	–	–
PACIFIC	156	99 692	13 173	15.2	7 742	1 249	470	76
WASHINGTON	12	8 439	1 532	18.8	974	155	52	7
OREGON	4	924	57	13.4	69	14	4	3
CALIFORNIA	130	83 644	10 509	15.0	6 164	992	386	63
ALASKA	–	–	–	–	–	–	–	–
HAWAII	10	6 685	1 075	13.7	535	88	28	3

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	MEN'S AND WOMEN'S CLOTHING, ACCESSORIES WHOLESALERS (SIC 5035 PART)							
UNITED STATES, TOTAL	610	597 381	57 017	11.8	34 606	6 628	1 959	270
NEW ENGLAND	37	21 484	2 713	14.2	1 605	271	112	16
MAINE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	-	-	-	-	-	-	-	-
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	22	15 165	2 086	13.3	1 020	153	44	6
RHODE ISLAND	3	2 919	335	9.6	136	25	3	3
CONNECTICUT	8	3 140	230	21.8	419	85	61	3
MIDDLE ATLANTIC	260	325 529	23 029	9.9	13 716	2 426	515	98
NEW YORK	206	287 282	17 565	9.1	10 770	1 763	384	67
NEW JERSEY	23	14 758	2 263	15.5	1 083	226	21	8
PENNSYLVANIA	31	23 489	3 201	15.9	1 863	437	110	23
EAST NORTH CENTRAL	75	37 252	4 397	15.3	3 060	656	225	47
OHIO	22	8 925	987	18.9	870	187	56	14
INDIANA	12	11 418	1 593	9.3	619	146	35	6
ILLINOIS	27	8 125	1 091	15.9	662	174	89	21
MICHIGAN	8	5 734	538	17.5	556	95	32	5
WISCONSIN	6	3 050	188	21.2	353	54	13	1
WEST NORTH CENTRAL	32	30 018	4 946	12.8	1 932	381	137	13
MINNESOTA	7	12 976	2 873	11.3	536	111	37	4
IOWA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI	16	12 220	1 285	13.4	945	172	61	8
NORTH DAKOTA	-	-	-	-	-	-	-	-
SOUTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	4	1 090	112	12.6	66	13	-	-
SOUTH ATLANTIC	68	49 588	5 910	13.4	3 849	760	233	30
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	6	6 177	470	13.6	389	110	11	6
DISTRICT OF COLUMBIA	-	-	-	-	-	-	-	-
VIRGINIA	6	3 610	389	16.6	379	76	37	4
WEST VIRGINIA	9	10 952	1 758	13.8	1 060	178	61	3
NORTH CAROLINA	11	5 570	750	17.8	582	97	40	4
SOUTH CAROLINA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	13	6 643	717	12.6	509	101	32	7
FLORIDA	19	9 416	1 255	16.5	780	172	45	6
EAST SOUTH CENTRAL	32	55 153	6 760	11.1	3 307	738	247	17
KENTUCKY	8	14 788	1 575	8.4	616	113	26	3
TENNESSEE	15	28 333	3 498	11.8	1 942	405	168	8
ALABAMA	6	9 928	1 037	10.9	548	177	24	5
MISSISSIPPI	3	2 104	650	21.6	201	43	29	1
WEST SOUTH CENTRAL	32	34 367	3 615	14.2	2 939	666	271	10
ARKANSAS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	6	6 977	632	15.3	676	145	64	-
OKLAHOMA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	21	20 220	2 477	14.5	1 820	400	187	6
MOUNTAIN	11	14 948	2 069	18.7	1 454	241	72	2
MONTANA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	-	-	-	-	-	-	-	-
WYOMING	-	-	-	-	-	-	-	-
COLORADO	5	9 690	1 605	22.3	1 116	173	57	-
NEW MEXICO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	-	-	-	-	-	-	-	-
PACIFIC	63	29 042	3 578	16.9	2 744	489	147	37
WASHINGTON	5	4 340	1 002	14.8	329	62	22	-
OREGON	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	51	22 384	2 290	16.9	2 140	382	115	32
ALASKA	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	-	-	-	-	-	-	-	-

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	MEN'S, BOYS' CLOTHING, FURNISHINGS WHOLESALERS (SIC 5035 PART)							
UNITED STATES, TOTAL	1 179	706 985	78 229	14.4	50 080	8 900	2 819	580
NEW ENGLAND	81	45 306	5 814	15.8	3 645	593	186	32
MAINE	8	1 346	180	13.4	96	34	15	5
NEW HAMPSHIRE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	47	25 089	3 843	17.2	2 235	327	132	8
RHODE ISLAND	6	3 335	235	10.3	143	33	7	3
CONNECTICUT	17	14 759	1 456	14.5	1 104	176	28	11
MIDDLE ATLANTIC	546	340 620	32 616	13.3	20 679	3 525	959	239
NEW YORK	428	279 039	24 566	13.2	17 210	2 776	664	151
NEW JERSEY	27	18 601	2 750	14.5	855	175	32	13
PENNSYLVANIA	91	42 980	5 300	13.3	2 614	574	293	75
EAST NORTH CENTRAL	144	78 254	10 610	16.2	6 390	1 184	373	83
OHIO	39	25 422	2 714	14.3	1 974	354	111	22
INDIANA	5	8 536	1 407	20.0	979	191	54	3
ILLINOIS	66	34 848	5 141	16.3	2 554	462	138	38
MICHIGAN	20	5 498	791	15.9	443	78	33	14
WISCONSIN	14	3 950	557	20.4	440	99	35	6
WEST NORTH CENTRAL	70	52 652	6 537	16.0	4 426	860	270	30
MINNESOTA	17	9 583	1 017	10.5	466	101	33	10
IOWA	5	5 799	930	14.4	496	97	32	1
MISSOURI	41	32 731	4 210	18.2	3 101	579	192	15
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	-	-	-	-	-	-	-	-
NEBRASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	4	2 831	167	13.2	204	50	14	2
SOUTH ATLANTIC	129	70 838	6 581	13.6	5 067	1 022	372	70
DELAWARE	-	-	-	-	-	-	-	-
MARYLAND	23	8 554	911	14.8	602	131	27	18
DISTRICT OF COLUMBIA	4	3 687	469	18.6	341	53	5	1
VIRGINIA	10	1 760	284	16.4	164	34	25	5
WEST VIRGINIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	31	29 457	1 593	11.4	1 665	327	126	14
SOUTH CAROLINA	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	23	14 812	1 754	14.2	1 300	234	75	13
FLORIDA	30	8 903	1 214	17.0	821	191	90	14
EAST SOUTH CENTRAL	28	14 814	2 660	16.1	1 350	300	122	21
KENTUCKY	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	11	6 576	1 031	14.1	478	96	38	8
ALABAMA	6	4 535	920	20.4	533	131	36	3
MISSISSIPPI	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	41	18 945	2 480	13.7	1 455	275	113	25
ARKANSAS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	7	4 335	732	14.1	372	59	35	8
OKLAHOMA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	29	11 247	1 385	14.0	904	179	69	10
MOUNTAIN	14	12 929	1 882	13.7	1 001	168	60	2
MONTANA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	-	-	-	-	-	-	-	-
COLORADO	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	3	626	87	16.9	45	7	1	1
UTAH	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	126	72 627	9 049	16.8	6 067	973	334	78
WASHINGTON	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON	5	5 875	614	16.6	548	87	31	5
CALIFORNIA	108	60 126	7 479	16.7	4 865	734	273	66
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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TABLE 10. Merchant Wholesalers–Kind of Business, by Divisions and States: 1963–Con.

Geographic division and State	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
	VOLUNTARY GROUP GROCERY WHOLESALERS (SIC 5042 PART)							
UNITED STATES, TOTAL	708	5 357 079	325 120	6.2	198 449	35 066	4 167	210
NEW ENGLAND	52	276 352	19 974	6.7	10 558	1 977	255	1
MAINE	16	87 426	6 332	5.8	3 001	650	73	-
NEW HAMPSHIRE	4	12 451	763	9.4	689	125	21	-
VERMONT	4	18 857	1 351	6.3	690	130	11	-
MASSACHUSETTS	15	92 877	6 903	7.3	3 784	646	89	1
RHODE ISLAND	4	17 701	1 307	4.9	532	102	16	-
CONNECTICUT	9	47 040	3 318	7.3	1 862	324	45	-
MIDDLE ATLANTIC	108	925 248	47 355	6.4	33 569	5 222	663	46
NEW YORK	57	307 114	17 718	5.5	10 511	1 875	220	19
NEW JERSEY	7	338 351	11 058	7.2	11 943	1 470	135	2
PENNSYLVANIA	44	279 783	18 579	6.4	11 115	1 877	308	25
EAST NORTH CENTRAL	120	1 018 388	59 831	6.8	41 410	6 601	811	19
OHIO	41	298 133	20 140	7.8	14 456	2 240	317	9
INDIANA	21	192 165	11 037	5.7	6 292	1 060	81	7
ILLINOIS	27	218 482	13 514	6.9	9 726	1 533	218	2
MICHIGAN	16	152 101	8 259	6.9	5 620	885	87	1
WISCONSIN	15	157 507	6 881	5.9	5 316	883	108	-
WEST NORTH CENTRAL	82	965 773	54 240	5.5	33 289	5 594	462	21
MINNESOTA	14	233 962	13 338	6.8	10 189	1 565	81	5
IOWA	11	148 812	7 183	3.9	4 117	695	39	1
MISSOURI	19	299 330	15 087	5.0	9 314	1 506	152	8
NORTH DAKOTA	6	74 186	4 309	4.7	2 234	390	7	-
SOUTH DAKOTA	7	21 788	2 197	7.6	1 049	217	25	4
NEBRASKA	9	54 206	5 375	5.7	1 909	455	48	-
KANSAS	16	133 489	6 751	5.9	4 477	766	110	3
SOUTH ATLANTIC	127	491 047	36 069	6.3	19 546	4 211	695	52
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	8	41 958	2 886	6.9	1 954	356	53	3
DISTRICT OF COLUMBIA	-	-	-	-	-	-	-	-
VIRGINIA	20	60 150	5 885	6.4	2 442	538	88	4
WEST VIRGINIA	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	36	157 567	10 582	5.7	5 941	1 345	222	13
SOUTH CAROLINA	17	91 083	5 699	6.0	3 221	698	107	5
GEORGIA	24	57 012	4 817	7.4	2 684	596	143	16
FLORIDA	12	49 318	3 347	6.8	2 059	376	43	8
EAST SOUTH CENTRAL	60	464 349	31 561	6.1	16 660	3 695	379	20
KENTUCKY	14	79 681	5 603	6.6	2 976	626	78	2
TENNESSEE	19	206 377	13 300	5.9	7 149	1 538	142	5
ALABAMA	15	93 728	6 444	5.8	3 346	750	77	9
MISSISSIPPI	12	84 563	6 214	6.7	3 189	781	82	4
WEST SOUTH CENTRAL	80	581 130	32 038	6.2	19 470	4 211	647	30
ARKANSAS	13	46 384	3 572	7.1	1 967	442	89	9
LOUISIANA	16	73 764	5 290	7.2	2 902	748	195	2
OKLAHOMA	11	93 361	4 785	6.0	3 247	596	82	1
TEXAS	40	367 621	18 391	5.9	11 354	2 425	281	18
MOUNTAIN	22	135 053	8 621	6.3	4 687	740	77	8
MONTANA	4	22 650	1 895	6.1	760	149	16	-
IDAHO	5	15 180	789	4.8	408	78	10	4
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	4	48 500	3 544	6.9	1 708	220	26	1
UTAH	3	26 814	558	6.0	1 021	161	6	-
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	57	499 739	35 431	6.2	19 260	2 815	178	13
WASHINGTON	13	162 386	10 094	5.9	6 277	1 021	63	1
OREGON	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	27	223 038	15 024	5.1	6 526	839	75	12
ALASKA	-	-	-	-	-	-	-	-
HAWAII	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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TABLE 10. Merchant Wholesalers–Kind of Business, by Divisions and States: 1963

Geographic division and State	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
	RETAILER-COOPERATIVE GROCERY WHOLESALERS (SIC 5042 PART)							
UNITED STATES, TOTAL	161	2 913 167	149 949	4.5	78 918	13 522	528	5
NEW ENGLAND	8	78 382	5 328	5.1	2 256	412	3	-
MAINE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	-	-	-	-	-	-	-	-
MASSACHUSETTS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RHODE ISLAND	-	-	-	-	-	-	-	-
CONNECTICUT	4	25 254	1 652	4.9	724	141	-	-
MIDDLE ATLANTIC	34	319 793	20 062	5.3	10 244	1 820	29	2
NEW YORK	10	86 983	4 050	4.1	1 924	323	10	-
NEW JERSEY	4	60 558	3 097	3.5	1 338	246	2	2
PENNSYLVANIA	20	172 252	12 915	6.5	6 982	1 251	17	-
EAST NORTH CENTRAL	29	650 127	27 975	4.2	15 225	2 378	243	-
OHIO	6	140 347	6 018	3.3	3 270	526	61	-
INDIANA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS	10	322 779	10 979	4.4	7 435	1 020	51	-
MICHIGAN	6	135 040	6 577	4.3	3 280	610	96	-
WISCONSIN	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL	14	268 497	15 631	4.7	6 848	1 322	[illegible]	-
MINNESOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IOWA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI	6	103 244	5 004	3.9	1 802	443	12	-
NORTH DAKOTA	-	-	-	-	-	-	-	-
SOUTH DAKOTA	-	-	-	-	-	-	-	-
NEBRASKA	3	59 723	3 836	4.2	1 474	244	[illegible]	-
KANSAS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	22	259 422	13 401	4.8	7 203	1 634	98	-
DELAWARE	-	-	-	-	-	-	-	-
MARYLAND	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	6	95 562	5 567	4.5	2 508	587	10	-
WEST VIRGINIA	4	9 572	882	5.1	293	75	3	-
NORTH CAROLINA	-	-	-	-	-	-	-	-
SOUTH CAROLINA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	3	52 075	958	4.3	1 266	318	48	-
FLORIDA	5	75 298	3 743	4.9	2 105	441	29	-
EAST SOUTH CENTRAL	8	74 911	3 853	4.1	1 615	372	11	-
KENTUCKY	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	4	29 958	1 539	5.0	782	185	8	-
ALABAMA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI	-	-	-	-	-	-	-	-
WEST SOUTH CENTRAL	12	242 572	14 329	4.4	6 786	1 362	52	[illegible]
ARKANSAS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	3	43 793	3 437	4.9	1 200	251	8	-
OKLAHOMA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	6	169 194	8 415	3.9	4 362	869	44	2
MOUNTAIN	12	260 961	11 475	3.9	6 623	1 235	31	1
MONTANA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	-	-	-	-	-	-	-	-
COLORADO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	3	73 354	3 107	3.4	1 826	335	4	-
UTAH	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	-	-	-	-	-	-	-	-
PACIFIC	22	758 502	37 895	4.6	22 118	2 987	13	-
WASHINGTON	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	18	580 427	30 985	4.4	15 660	2 215	10	-
ALASKA	-	-	-	-	-	-	-	-
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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	BREAD, BAKERY GOODS DISTRIBUTORS (SIC 5049 PART)							
UNITED STATES, TOTAL	835	270 781	5 753	19.6	30 797	6 296	2 127	656
NEW ENGLAND	81	21 129	360	20.0	2 412	613	179	53
MAINE	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	5	356	2	9.0	16	5	2	7
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	38	9 948	173	24.1	1 375	409	93	25
RHODE ISLAND	11	2 886	68	15.5	280	61	25	5
CONNECTICUT	19	5 263	85	18.9	532	95	33	10
MIDDLE ATLANTIC	230	89 631	1 758	18.2	9 460	1 760	498	170
NEW YORK	120	45 253	1 061	19.1	4 742	864	312	78
NEW JERSEY	47	23 103	281	18.1	2 732	492	113	31
PENNSYLVANIA	63	21 275	416	16.3	1 986	404	73	61
EAST NORTH CENTRAL	157	58 265	1 260	21.2	7 902	1 375	541	111
OHIO	37	17 257	382	19.6	2 089	358	169	22
INDIANA	26	5 009	151	16.7	486	109	40	18
ILLINOIS	34	16 205	308	24.9	2 754	432	147	31
MICHIGAN	48	16 788	341	20.3	2 183	391	150	32
WISCONSIN	12	3 006	78	22.2	390	85	35	8
WEST NORTH CENTRAL	43	14 415	394	17.8	1 297	308	105	34
MINNESOTA	14	6 755	245	16.9	456	110	39	11
IOWA	6	1 890	16	20.5	185	57	19	5
MISSOURI	14	4 215	112	18.9	522	110	38	7
NORTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	3	1 040	–	11.0	70	11	5	3
KANSAS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	99	37 632	955	18.3	4 028	963	319	78
DELAWARE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	12	3 346	30	23.8	533	121	58	10
DISTRICT OF COLUMBIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	14	3 044	129	24.2	374	93	29	10
WEST VIRGINIA	11	1 390	16	22.1	182	57	21	9
NORTH CAROLINA	12	6 069	186	19.6	875	176	92	10
SOUTH CAROLINA	7	1 257	18	19.2	155	35	28	5
GEORGIA	11	3 110	118	13.7	246	73	34	8
FLORIDA	28	12 641	365	18.5	1 203	341	56	25
EAST SOUTH CENTRAL	36	7 839	194	20.2	881	236	96	29
KENTUCKY	15	3 193	55	20.2	358	100	54	11
TENNESSEE	12	2 485	76	23.0	286	79	14	9
ALABAMA	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI	–	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	55	14 973	294	16.1	1 398	372	160	50
ARKANSAS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	10	1 698	27	15.5	149	42	16	10
OKLAHOMA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	39	12 284	266	16.2	1 199	317	139	34
MOUNTAIN	58	10 403	194	20.7	1 160	271	109	58
MONTANA	–	–	–	–	–	–	–	–
IDAHO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	9	981	14	23.3	131	46	9	10
NEW MEXICO	13	1 188	14	20.3	124	35	18	13
ARIZONA	21	3 557	18	18.7	399	103	39	19
UTAH	10	2 027	22	25.1	180	40	13	12
NEVADA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	76	16 494	344	24.4	2 259	398	120	73
WASHINGTON	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON	12	1 503	21	19.6	169	34	17	15
CALIFORNIA	44	12 292	231	25.3	1 673	282	79	43
ALASKA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	6	1 038	62	17.9	107	24	12	5

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	FROZEN FOODS DISTRIBUTORS (SIC 5049 PART)							
UNITED STATES, TOTAL	1 213	1 250 629	79 669	11.9	75 491	14 631	3 101	642
NEW ENGLAND	85	81 301	5 533	11.4	4 796	967	197	25
MAINE	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	56	65 286	4 750	10.3	3 369	642	145	[illegible]
RHODE ISLAND	6	3 324	74	15.0	283	51	[illegible]	4
CONNECTICUT	13	[illegible] 358	377	12.4	629	121	25	3
MIDDLE ATLANTIC	293	425 340	28 613	10.4	21 218	3 861	732	137
NEW YORK	148	250 549	18 222	10.0	11 773	1 981	364	48
NEW JERSEY	50	53 745	3 084	14.1	3 477	650	101	19
PENNSYLVANIA	95	121 046	7 307	9.5	5 968	1 230	267	70
EAST NORTH CENTRAL	204	165 217	10 698	12.6	11 501	2 260	571	119
OHIO	48	43 789	2 986	14.7	3 724	650	190	23
INDIANA	28	21 218	1 266	14.8	1 726	332	[illegible]	11
ILLINOIS	72	59 124	3 807	10.2	3 397	636	157	51
MICHIGAN	31	25 004	1 231	12.1	1 421	337	65	[illegible]
WISCONSIN	25	16 082	1 408	13.5	1 233	305	70	12
WEST NORTH CENTRAL	66	60 940	4 224	13.4	3 982	763	196	35
MINNESOTA	14	28 947	1 355	8.7	1 160	226	40	8
IOWA	9	3 646	251	13.4	270	50	20	6
MISSOURI	19	15 903	1 780	19.2	1 533	297	82	[illegible]
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	7	5 281	127	16.5	406	75	16	5
KANSAS	14	6 382	614	16.8	551	95	25	6
SOUTH ATLANTIC	160	133 848	7 926	14.6	10 433	2 222	400	73
DELAWARE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	25	22 376	1 031	11.8	1 430	248	61	12
DISTRICT OF COLUMBIA	5	13 583	814	16.4	1 336	173	27	-
VIRGINIA	21	18 862	1 669	15.3	1 426	306	51	12
WEST VIRGINIA	8	[illegible] 034	314	14.6	502	167	17	2
NORTH CAROLINA	16	26 610	1 739	15.0	2 098	437	92	9
SOUTH CAROLINA	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	26	14 531	638	16.0	1 272	313	42	[illegible]
FLORIDA	46	28 606	1 422	14.2	2 077	508	84	21
EAST SOUTH CENTRAL	49	33 237	2 000	16.2	3 059	737	123	32
KENTUCKY	14	10 463	635	14.6	884	254	30	[illegible]
TENNESSEE	13	10 591	682	18.9	1 161	236	47	13
ALABAMA	13	6 126	346	13.9	439	112	25	7
MISSISSIPPI	9	[illegible] 057	337	16.9	575	135	21	6
WEST SOUTH CENTRAL	102	77 561	4 452	14.0	5 608	1 235	356	[illegible]
ARKANSAS	11	6 186	400	16.9	590	154	[illegible]	9
LOUISIANA	29	22 452	1 613	14.7	1 558	414	83	16
OKLAHOMA	10	3 738	236	18.9	395	87	34	[illegible]
TEXAS	52	45 185	2 203	12.9	3 065	580	173	25
MOUNTAIN	57	28 555	1 554	12.5	1 864	508	74	39
MONTANA	5	1 127	62	10.8	57	15	8	5
IDAHO	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	4	849	21	13.0	57	19	4	3
COLORADO	9	8 162	381	9.7	431	76	15	[illegible]
NEW MEXICO	7	1 934	176	17.1	191	43	5	7
ARIZONA	20	12 188	611	11.2	634	107	29	13
UTAH	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	3	1 046	62	10.4	50	7	[illegible]	[illegible]
PACIFIC	197	244 630	14 669	11.0	13 030	2 078	452	126
WASHINGTON	28	12 599	856	14.6	885	157	51	25
OREGON	15	11 787	405	12.2	613	107	21	10
CALIFORNIA	140	210 894	12 618	10.7	10 956	1 681	345	87
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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	SOFT DRINKS DISTRIBUTORS (SIC 5049 PART)							
UNITED STATES: 1963	1 324	316 252	9 048	22.7	37 360	7 702	2 830	1 166
1958*	1 179	192 577	5 087	23.0	19 254	5 666	(NA)	1 093
NEW ENGLAND	87	25 522	1 039	24.1	3 128	663	184	58
MAINE	11	2 944	213	29.9	393	108	38	6
NEW HAMPSHIRE	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	39	9 452	341	26.6	1 325	273	75	21
RHODE ISLAND	9	2 600	35	14.7	156	40	9	7
CONNECTICUT	20	9 213	402	21.4	1 087	200	51	17
MIDDLE ATLANTIC	436	99 370	2 249	22.6	12 038	2 308	818	416
NEW YORK	283	65 088	1 222	21.6	7 513	1 345	477	277
NEW JERSEY	55	15 494	496	23.4	1 841	391	131	36
PENNSYLVANIA	98	18 788	531	25.4	2 684	572	210	103
EAST NORTH CENTRAL	287	57 458	1 383	21.6	6 544	1 304	581	258
OHIO	51	8 007	144	23.2	928	204	93	45
INDIANA	30	3 621	109	28.2	516	105	38	25
ILLINOIS	98	23 111	565	19.9	2 601	476	199	95
MICHIGAN	77	18 720	390	21.4	2 079	422	207	70
WISCONSIN	31	3 999	175	22.6	420	97	44	23
WEST NORTH CENTRAL	83	23 833	1 294	18.6	2 197	424	220	88
MINNESOTA	14	5 080	84	26.9	550	112	45	9
IOWA	14	1 700	44	25.8	202	52	25	13
MISSOURI	23	11 940	1 017	14.4	844	130	70	24
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	8	1 009	29	18.3	94	22	6	11
KANSAS	16	3 006	55	16.9	355	73	55	21
SOUTH ATLANTIC	127	38 754	1 082	21.0	4 058	1 034	287	93
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	21	4 764	184	21.5	503	221	37	18
DISTRICT OF COLUMBIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	14	3 858	223	22.7	385	58	30	13
WEST VIRGINIA	8	1 046	20	27.0	153	37	14	5
NORTH CAROLINA	23	5 487	99	25.4	702	175	94	17
SOUTH CAROLINA	14	4 222	86	21.0	511	126	36	10
GEORGIA	15	8 617	237	15.9	639	150	19	7
FLORIDA	29	10 225	216	21.2	1 114	255	57	22
EAST SOUTH CENTRAL	76	13 951	353	25.4	1 906	494	212	68
KENTUCKY	16	4 825	96	24.1	587	137	44	14
TENNESSEE	19	3 667	168	21.3	575	142	92	13
ALABAMA	24	4 305	86	33.8	663	182	64	24
MISSISSIPPI	17	1 154	3	12.0	81	33	12	17
WEST SOUTH CENTRAL	91	12 777	380	25.0	1 629	419	129	88
ARKANSAS	9	1 181	67	32.0	173	47	13	5
LOUISIANA	23	3 553	74	20.1	339	96	33	34
OKLAHOMA	22	3 664	72	22.4	399	95	21	14
TEXAS	37	4 379	167	29.3	718	181	62	35
MOUNTAIN	39	7 215	240	26.9	971	204	65	25
MONTANA	3	241	5	19.9	21	5	4	3
IDAHO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	4	204	11	19.6	19	5	2	4
COLORADO	9	689	36	29.5	78	18	5	7
NEW MEXICO	6	767	17	25.3	83	16	12	5
ARIZONA	9	4 177	126	28.2	583	121	24	2
UTAH	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	3	608	27	29.1	95	16	8	2
PACIFIC	98	37 372	1 028	24.9	4 889	852	334	72
WASHINGTON	11	1 209	27	21.3	115	23	12	11
OREGON	6	2 172	70	18.3	177	35	3	4
CALIFORNIA	75	31 899	798	26.1	4 436	763	308	56
ALASKA	-	-	-	-	-	-	-	-
HAWAII	6	2 092	133	15.7	161	31	11	1

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*Alaska and Hawaii not included.

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	ELECTRICAL SUPPLIES DISTRIBUTORS WITH MAJOR APPLIANCES AND HOUSEWARES (SIC 5063 PART)							
UNITED STATES, TOTAL	339	596 620	77 677	12.6	43 319	7 360	2 358	67
NEW ENGLAND	14	7 385	1 328	17.3	774	141	43	3
MAINE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	3	1 511	352	17.4	152	34	11	-
RHODE ISLAND	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	5	3 224	441	16.6	322	50	[illegible]	1
MIDDLE ATLANTIC	51	88 862	10 164	13.4	6 556	1 078	291	12
NEW YORK	31	60 774	6 982	14.2	4 758	774	[illegible]	4
NEW JERSEY	5	3 391	376	12.4	221	47	[illegible]	-
PENNSYLVANIA	15	24 697	2 806	11.5	1 577	257	101	8
EAST NORTH CENTRAL	68	108 291	15 682	16.2	9 654	1 678	514	12
OHIO	16	35 320	4 420	14.3	3 059	472	130	[illegible]
INDIANA	15	19 233	2 939	14.3	1 511	275	134	2
ILLINOIS	16	26 936	4 124	19.3	2 456	[illegible]	87	3
MICHIGAN	14	16 042	2 288	16.9	1 514	251	123	3
WISCONSIN	7	10 760	1 911	46.8	1 114	195	40	[illegible]
WEST NORTH CENTRAL	23	49 316	7 073	11.6	3 435	605	207	6
MINNESOTA	8	22 146	2 897	11.5	1 539	268	94	2
IOWA	3	5 685	885	11.9	348	75	13	-
MISSOURI	6	17 171	2 717	11.5	1 232	203	81	1
NORTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	49	60 263	7 187	11.5	4 408	730	210	9
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	5	6 969	712	7.0	219	49	-	[illegible]
WEST VIRGINIA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	11	8 821	1 025	10.0	623	98	56	-
SOUTH CAROLINA	6	1 585	254	10.5	89	19	-	1
GEORGIA	9	19 697	2 995	12.6	1 690	264	[illegible]	-
FLORIDA	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST SOUTH CENTRAL	30	44 016	5 194	10.5	2 633	479	176	7
KENTUCKY	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	9	14 084	2 305	11.5	902	180	41	-
ALABAMA	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	55	104 565	14 601	11.8	6 713	1 218	385	[illegible]
ARKANSAS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	13	28 408	4 679	12.9	1 932	367	100	1
OKLAHOMA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	37	68 795	8 938	11.5	4 403	784	253	5
MOUNTAIN	9	15 565	1 487	11.5	945	176	56	2
MONTANA	-	-	-	-	-	-	-	-
IDAHO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	4	7 178	639	12.7	501	100	22	1
UTAH	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	-	-	-	-	-	-	-	-
PACIFIC	40	118 357	14 961	11.2	8 201	1 255	476	8
WASHINGTON	5	14 361	1 538	12.3	1 133	167	126	-
OREGON	6	11 012	1 403	14.6	986	147	59	[illegible]
CALIFORNIA	26	80 655	10 032	10.1	4 759	723	240	[illegible]
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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	ELECTRICAL SUPPLIES DISTRIBUTORS WITH HOUSEWARES BUT NO MAJOR APPLIANCES (SIC 5063 PART)							
UNITED STATES, TOTAL	509	955 141	111 963	11.5	63 038	10 106	3 211	45
NEW ENGLAND	38	60 159	7 868	11.1	3 863	602	199	3
MAINE	4	4 150	593	6.8	146	27	6	-
NEW HAMPSHIRE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	15	33 883	4 296	13.2	2 603	383	134	-
RHODE ISLAND	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	12	15 486	1 980	8.7	797	142	43	3
MIDDLE ATLANTIC	94	185 146	21 875	12.4	13 559	2 166	629	18
NEW YORK	52	100 465	11 710	11.8	7 130	1 064	333	11
NEW JERSEY	15	26 776	3 165	11.4	1 664	266	95	3
PENNSYLVANIA	27	57 905	7 000	14.0	4 765	836	201	4
EAST NORTH CENTRAL	110	219 954	26 600	11.6	15 239	2 329	748	7
OHIO	32	67 732	9 225	10.4	4 403	683	234	-
INDIANA	16	26 079	3 169	10.3	1 522	229	78	-
ILLINOIS	32	57 267	6 558	13.9	4 686	740	190	1
MICHIGAN	19	51 562	5 610	11.6	3 571	491	195	2
WISCONSIN	11	17 314	2 038	10.4	1 057	186	51	4
WEST NORTH CENTRAL	49	92 947	11 130	12.6	6 589	1 060	321	1
MINNESOTA	7	15 998	2 076	17.8	1 684	235	53	-
IOWA	14	17 245	2 253	11.2	963	165	55	-
MISSOURI	14	34 778	4 178	11.7	2 771	451	148	1
NORTH DAKOTA	-	-	-	-	-	-	-	-
SOUTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	6	(D)	1 403	12.9	734	127	42	-
KANSAS	6	(D)	853	7.2	315	58	18	-
SOUTH ATLANTIC	71	143 310	16 380	10.8	8 643	1 548	499	3
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	9	13 611	1 422	11.1	819	139	44	2
WEST VIRGINIA	6	7 474	939	13.1	565	98	29	-
NORTH CAROLINA	7	9 104	847	9.6	580	107	35	-
SOUTH CAROLINA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	9	13 772	983	12.3	858	158	45	-
FLORIDA	26	49 469	6 736	11.6	3 138	629	218	-
EAST SOUTH CENTRAL	21	25 851	3 812	10.0	1 504	254	85	1
KENTUCKY	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	14	17 653	2 630	9.7	971	172	60	1
ALABAMA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI	-	-	-	-	-	-	-	-
WEST SOUTH CENTRAL	45	58 216	5 873	10.6	3 620	637	227	7
ARKANSAS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	10	10 353	1 463	11.2	737	140	63	-
OKLAHOMA	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	24	31 842	3 017	11.9	2 234	375	127	6
MOUNTAIN	24	37 823	3 963	9.4	1 978	311	90	-
MONTANA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	4	4 167	593	9.2	226	42	6	-
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	3	5 693	543	7.2	179	29	9	-
UTAH	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	-	-	-	-	-	-	-	-
PACIFIC	57	131 735	14 462	11.3	8 043	1 199	413	5
WASHINGTON	14	23 474	2 739	12.3	1 645	231	102	-
OREGON	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	31	85 192	8 777	10.5	5 078	738	231	2
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	-	-	-	-	-	-	-	-

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	ELECTRICAL SUPPLIES DISTRIBUTORS WITHOUT HOUSEWARES OR MAJOR APPLIANCES (SIC 5063 PART)							
UNITED STATES, TOTAL	3 754	2 655 576	282 328	15.1	230 938	38 256	11 439	1 278
NEW ENGLAND	271	148 845	17 371	16.8	14 645	2 405	746	63
MAINE	15	7 888	930	14.4	706	120	40	[illegible]
NEW HAMPSHIRE	7	5 082	524	15.5	338	66	32	1
VERMONT	11	[illegible] 164	920	15.0	374	82	[illegible]	3
MASSACHUSETTS	147	75 722	9 113	17.1	7 609	1 286	[illegible]	32
RHODE ISLAND	21	11 327	1 086	19.0	1 540	252	70	[illegible]
CONNECTICUT	70	42 662	4 798	16.1	4 078	599	184	24
MIDDLE ATLANTIC	932	560 785	60 093	16.3	51 445	8 421	2 538	314
NEW YORK	517	311 460	32 248	16.8	29 036	4 547	1 293	143
NEW JERSEY	163	96 429	10 080	15.5	8 192	1 324	461	48
PENNSYLVANIA	252	152 896	17 765	15.7	14 217	2 550	784	123
EAST NORTH CENTRAL	682	521 776	56 417	15.7	49 281	8 040	2 310	258
OHIO	177	127 892	12 677	16.2	13 135	2 332	765	59
INDIANA	75	63 578	6 963	14.2	5 530	950	295	24
ILLINOIS	218	178 342	20 691	17.1	17 918	2 636	643	87
MICHIGAN	145	95 555	10 265	14.8	8 192	1 381	371	71
WISCONSIN	67	56 409	5 821	13.4	4 506	741	236	17
WEST NORTH CENTRAL	265	169 471	18 797	16.2	16 968	2 784	786	102
MINNESOTA	57	38 233	4 086	17.7	4 269	663	187	22
IOWA	52	31 268	3 834	15.8	3 220	542	169	19
MISSOURI	81	58 075	5 863	16.6	6 022	895	212	29
NORTH DAKOTA	6	11 335	939	11.1	754	107	22	3
SOUTH DAKOTA	6	4 281	494	16.6	365	68	25	1
NEBRASKA	21	11 950	1 605	16.2	1 065	227	67	9
KANSAS	42	14 329	1 976	15.9	1 273	282	104	19
SOUTH ATLANTIC	454	355 077	36 476	13.0	27 333	4 765	1 599	101
DELAWARE	4	2 727	450	11.6	189	37	18	1
MARYLAND	39	36 436	3 583	14.9	3 161	526	160	4
DISTRICT OF COLUMBIA	14	13 794	1 376	13.7	1 037	155	49	2
VIRGINIA	55	48 919	5 434	13.2	3 741	597	243	8
WEST VIRGINIA	21	11 702	1 338	19.9	1 612	313	62	4
NORTH CAROLINA	86	82 498	6 767	11.0	5 360	975	327	23
SOUTH CAROLINA	36	19 725	1 763	13.5	1 547	266	96	7
GEORGIA	70	49 465	4 694	13.4	3 940	686	217	22
FLORIDA	129	89 811	11 071	12.7	6 746	1 210	427	30
EAST SOUTH CENTRAL	165	122 216	13 875	13.5	9 316	1 713	584	77
KENTUCKY	35	19 038	2 404	16.0	1 756	307	82	24
TENNESSEE	68	63 934	6 706	12.7	4 613	812	305	18
ALABAMA	44	27 249	3 080	12.9	1 843	352	132	23
MISSISSIPPI	18	11 995	1 685	14.9	1 104	242	[illegible]	12
WEST SOUTH CENTRAL	339	244 410	28 103	13.2	18 080	3 389	1 039	120
ARKANSAS	30	13 425	1 588	14.5	1 175	237	83	11
LOUISIANA	50	32 864	3 554	13.7	2 540	491	168	17
OKLAHOMA	34	24 981	2 583	13.1	1 900	342	107	17
TEXAS	225	173 140	20 378	13.0	12 465	2 319	681	75
MOUNTAIN	139	100 486	11 492	14.1	7 750	1 349	381	56
MONTANA	11	6 963	701	14.3	522	99	15	–
IDAHO	8	3 317	378	13.8	285	51	19	5
WYOMING	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	35	33 337	3 644	15.3	2 924	446	130	10
NEW MEXICO	16	10 143	1 607	15.0	787	147	41	7
ARIZONA	35	20 667	2 122	13.4	1 418	249	80	21
UTAH	22	10 800	1 611	17.1	1 000	205	61	12
NEVADA	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	507	432 510	39 704	15.2	36 120	5 390	1 456	187
WASHINGTON	67	38 157	4 822	15.5	3 578	586	179	15
OREGON	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	394	343 307	28 717	15.3	28 733	4 211	1 085	159
ALASKA	3	3 200	586	13.0	201	26	[illegible]	3
HAWAII	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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TABLE 10. Merchant Wholesalers–Kind of Business, by Divisions and States: 1963–Con.

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	WARM AIR HEATING-COOLING EQUIPMENT, FIXTURES AND SUPPLIES DISTRIBUTORS (SIC 5074 PART)							
UNITED STATES, TOTAL	1 331	573 283	77 828	20.3	64 396	10 588	2 864	416
NEW ENGLAND	91	31 208	4 611	20.5	3 406	587	187	23
MAINE	5	1 118	268	25.0	141	28	10	-
NEW HAMPSHIRE	5	1 321	240	21.3	176	33	12	1
VERMONT	-	-	-	-	-	-	-	-
MASSACHUSETTS	46	17 500	2 330	18.8	1 783	305	103	5
RHODE ISLAND	9	1 941	295	20.0	188	45	9	7
CONNECTICUT	26	9 328	1 478	22.9	1 118	176	53	9
MIDDLE ATLANTIC	246	87 185	11 832	21.3	9 783	1 660	451	79
NEW YORK	130	48 807	6 267	21.6	5 690	920	241	26
NEW JERSEY	57	14 250	2 013	19.7	1 526	300	87	21
PENNSYLVANIA	59	24 128	3 552	21.8	2 567	440	123	32
EAST NORTH CENTRAL	356	141 350	20 293	21.2	17 372	2 747	716	112
OHIO	107	42 157	5 516	19.3	4 476	745	212	29
INDIANA	49	20 364	3 079	23.0	2 524	425	123	18
ILLINOIS	84	31 670	4 322	22.1	4 299	640	161	25
MICHIGAN	77	33 687	5 456	22.3	4 439	686	144	30
WISCONSIN	39	13 472	1 920	19.9	1 634	251	76	10
WEST NORTH CENTRAL	130	62 244	8 738	19.5	6 753	1 134	321	50
MINNESOTA	30	9 355	1 189	18.5	876	162	50	11
IOWA	20	9 808	1 429	21.7	1 111	198	58	7
MISSOURI	39	22 996	3 066	18.8	2 508	401	114	15
NORTH DAKOTA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	18	9 216	1 198	19.3	1 030	161	49	2
KANSAS	15	7 868	1 344	19.2	854	133	25	7
SOUTH ATLANTIC	148	70 494	9 356	18.5	7 176	1 283	323	33
DELAWARE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	18	4 889	429	20.4	542	106	28	3
DISTRICT OF COLUMBIA	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	15	7 553	936	17.4	755	126	40	1
WEST VIRGINIA	8	4 666	1 144	21.0	576	122	24	4
NORTH CAROLINA	24	11 917	1 480	18.0	1 133	193	56	6
SOUTH CAROLINA	8	3 402	422	16.8	279	52	8	2
GEORGIA	21	12 732	1 324	15.8	1 232	205	52	6
FLORIDA	46	18 457	2 444	20.6	2 057	375	92	9
EAST SOUTH CENTRAL	54	23 820	3 382	27.0	3 082	503	134	20
KENTUCKY	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	19	7 638	863	19.4	886	161	53	11
ALABAMA	19	9 568	1 322	28.0	1 419	206	51	6
MISSISSIPPI	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	104	53 337	5 816	19.3	5 994	1 013	237	32
ARKANSAS	9	3 060	351	18.5	321	59	13	2
LOUISIANA	13	5 621	690	20.9	600	116	32	4
OKLAHOMA	10	2 781	163	15.1	195	49	12	3
TEXAS	72	41 875	4 612	19.5	4 878	789	180	23
MOUNTAIN	83	31 968	4 611	21.8	3 638	655	170	21
MONTANA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	11	1 931	247	17.6	212	45	22	2
WYOMING	-	-	-	-	-	-	-	-
COLORADO	29	14 068	1 941	23.4	1 703	315	72	5
NEW MEXICO	10	3 371	395	18.6	345	58	20	3
ARIZONA	12	3 485	616	19.5	372	69	24	4
UTAH	17	7 545	1 078	21.7	745	127	26	5
NEVADA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	119	71 677	9 189	17.8	7 192	1 006	325	46
WASHINGTON	25	8 265	1 332	21.0	1 042	142	46	10
OREGON	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	83	60 908	7 464	17.1	5 847	809	258	33
ALASKA	-	-	-	-	-	-	-	-
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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	WET HEAT PLUMBING FIXTURES, EQUIPMENT, SUPPLIES DISTRIBUTORS (SIC 5074 PART)							
UNITED STATES, TOTAL	1 790	1 387 928	218 709	17.1	140 864	23 144	6 058	442
NEW ENGLAND	267	153 427	27 405	18.8	16 670	2 686	791	39
MAINE	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	12	6 756	1 124	20.4	793	137	48	3
VERMONT	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	137	79 422	14 388	18.6	8 728	1 359	424	18
RHODE ISLAND	26	9 508	1 914	18.8	1 045	203	61	5
CONNECTICUT	65	41 919	6 818	18.3	4 274	[illegible]	173	8
MIDDLE ATLANTIC	655	432 630	67 082	17.4	44 072	7 223	1 910	188
NEW YORK	322	195 824	29 879	18.2	20 603	3 235	[illegible]	69
NEW JERSEY	161	93 929	13 943	15.9	8 632	1 395	337	56
PENNSYLVANIA	172	142 877	23 260	17.4	14 837	2 593	723	63
EAST NORTH CENTRAL	331	287 043	45 698	18.3	31 076	4 741	1 279	82
OHIO	72	64 498	8 514	16.9	6 454	1 002	245	8
INDIANA	28	30 447	5 389	18.1	3 328	510	149	9
ILLINOIS	111	89 039	14 385	19.1	10 258	1 509	370	[illegible]
MICHIGAN	77	51 064	7 954	19.7	5 576	864	226	35
WISCONSIN	43	51 995	9 456	17.3	5 460	856	289	5
WEST NORTH CENTRAL	128	133 674	22 240	16.5	13 643	2 158	601	[illegible]
MINNESOTA	42	49 708	8 335	15.8	5 032	739	215	5
IOWA	19	19 334	3 111	20.6	2 509	402	74	3
MISSOURI	38	38 034	6 280	15.8	3 749	602	198	8
NORTH DAKOTA	7	6 294	1 198	14.7	524	84	22	1
SOUTH DAKOTA	7	6 167	1 196	17.7	542	97	33	-
NEBRASKA	4	8 579	1 110	13.2	651	106	21	1
KANSAS	11	5 558	1 010	20.1	636	128	38	?
SOUTH ATLANTIC	186	195 309	26 593	14.2	16 956	3 322	814	[illegible]
DELAWARE	10	8 225	1 528	18.2	907	127	44	1
MARYLAND	41	39 318	5 474	16.6	3 727	665	163	5
DISTRICT OF COLUMBIA	6	6 544	1 113	15.8	731	98	21	-
VIRGINIA	51	67 226	9 304	12.1	5 126	1 103	253	3
WEST VIRGINIA	4	3 229	927	19.7	459	80	19	-
NORTH CAROLINA	33	35 337	4 586	13.6	2 792	574	153	4
SOUTH CAROLINA	13	14 787	1 702	12.4	1 180	263	53	2
GEORGIA	17	14 816	1 039	14.2	1 327	285	77	6
FLORIDA	11	5 827	920	20.1	707	127	31	7
EAST SOUTH CENTRAL	37	38 777	5 208	13.3	2 933	655	150	10
KENTUCKY	10	10 242	1 315	17.6	1 024	175	44	1
TENNESSEE	10	12 007	1 613	11.2	772	183	3[illegible]	1
ALABAMA	13	12 454	1 663	12.1	861	236	51	7
MISSISSIPPI	4	4 074	617	12.7	276	61	16	1
WEST SOUTH CENTRAL	37	18 722	2 462	16.4	1 753	363	86	14
ARKANSAS	7	3 290	448	14.3	349	66	17	1
LOUISIANA	3	989	88	16.8	108	19	6	1
OKLAHOMA	4	3 342	395	13.4	177	44	13	-
TEXAS	23	11 101	1 531	17.9	1 119	234	50	12
MOUNTAIN	59	32 025	5 447	16.6	3 034	495	161	22
MONTANA	10	6 368	1 643	12.9	461	82	31	5
IDAHO	7	4 024	948	17.7	388	60	22	3
WYOMING	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	21	12 490	1 614	17.0	1 204	185	55	5
NEW MEXICO	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	3	718	50	18.2	72	[illegible]	8	1
UTAH	8	3 101	472	19.5	367	63	16	7
NEVADA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	90	96 321	16 574	17.7	10 727	1 501	[illegible]	39
WASHINGTON	21	23 673	4 987	15.3	2 022	379	93	7
OREGON	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	54	57 936	9 480	17.9	6 762	869	129	24
ALASKA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	-	-	-	-	-	-	-	-

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	PLUMBING FIXTURES, SUPPLIES DISTRIBUTORS (SIC 5074 PART)							
UNITED STATES, TOTAL	2 071	1 508 881	233 234	15.8	133 579	22 685	6 295	636
NEW ENGLAND	96	43 855	7 269	19.1	4 785	823	308	28
MAINE	4	1 462	210	17.7	167	30	13	-
NEW HAMPSHIRE	4	2 827	378	17.5	297	50	30	1
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	56	25 294	4 004	19.7	2 785	479	198	16
RHODE ISLAND	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	27	12 431	2 208	17.4	1 256	208	50	9
MIDDLE ATLANTIC	410	218 436	33 402	17.1	21 818	3 678	884	140
NEW YORK	235	113 300	17 734	17.2	11 752	1 952	404	65
NEW JERSEY	75	36 717	5 385	14.3	2 878	506	121	24
PENNSYLVANIA	100	68 419	10 283	18.5	7 188	1 220	359	51
EAST NORTH CENTRAL	354	249 082	38 637	16.8	23 768	3 784	1 055	118
OHIO	117	78 968	12 387	15.4	6 776	1 097	328	30
INDIANA	43	37 249	6 776	17.8	4 049	663	187	16
ILLINOIS	106	75 790	11 460	17.4	7 589	1 164	290	37
MICHIGAN	57	44 392	5 838	17.7	4 196	654	194	26
WISCONSIN	31	12 683	2 176	16.0	1 158	206	56	9
WEST NORTH CENTRAL	155	113 813	19 356	17.7	10 644	1 939	591	39
MINNESOTA	22	20 157	3 550	17.2	1 569	326	72	8
IOWA	26	19 103	2 796	18.7	1 799	313	115	7
MISSOURI	55	38 295	6 421	17.2	3 809	702	213	14
NORTH DAKOTA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	4	1 554	412	14.7	133	23	8	-
NEBRASKA	19	17 271	2 616	16.2	1 658	297	90	3
KANSAS	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	258	174 665	28 305	16.3	15 490	2 886	820	54
DELAWARE	5	2 232	144	15.0	90	27	3	1
MARYLAND	24	11 690	1 731	18.0	1 208	212	48	9
DISTRICT OF COLUMBIA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	16	9 348	1 604	15.7	841	153	66	3
WEST VIRGINIA	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	42	24 732	4 075	17.6	2 204	425	152	9
SOUTH CAROLINA	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	45	43 423	6 445	14.5	3 596	642	189	7
FLORIDA	100	65 080	11 443	16.7	5 702	1 092	240	19
EAST SOUTH CENTRAL	88	79 414	12 383	16.1	6 731	1 261	361	18
KENTUCKY	14	9 683	1 923	13.7	743	149	39	5
TENNESSEE	32	27 664	4 233	13.8	2 196	400	136	5
ALABAMA	27	19 069	3 000	17.2	1 858	338	117	6
MISSISSIPPI	15	22 998	3 227	19.1	1 934	374	69	2
WEST SOUTH CENTRAL	281	209 750	32 850	15.2	17 436	3 340	935	79
ARKANSAS	22	15 645	2 387	15.1	1 256	287	108	11
LOUISIANA	50	34 579	5 751	16.2	2 973	534	177	16
OKLAHOMA	36	28 009	4 440	15.8	2 501	405	95	10
TEXAS	173	131 517	20 272	14.9	10 706	2 114	555	42
MOUNTAIN	98	95 359	14 356	14.0	7 469	1 257	320	39
MONTANA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	7	3 933	651	11.7	269	49	13	7
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	24	20 811	3 177	14.9	1 677	281	80	12
NEW MEXICO	17	11 875	2 000	13.5	1 025	188	57	4
ARIZONA	27	31 506	4 897	14.0	2 245	372	81	7
UTAH	14	13 075	1 808	17.2	1 345	236	51	6
NEVADA	6	13 833	1 772	10.7	890	127	37	-
PACIFIC	331	324 507	46 676	13.8	25 438	3 717	1 021	121
WASHINGTON	34	21 668	3 396	16.0	1 801	255	86	21
OREGON	19	16 799	2 642	13.5	1 380	208	98	11
CALIFORNIA	272	282 892	40 097	13.6	21 994	3 219	824	84
ALASKA	3	2 355	394	16.7	196	22	6	2
HAWAII	3	793	147	22.3	67	13	7	3

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	OFFICE MACHINES, EQUIPMENT DISTRIBUTORS (SIC 5082 PART)							
UNITED STATES: 1963	2 938	463 882	61 726	31.7	88 144	16 849	4 934	2 007
1958*	1 949	322 587	36 132	29.2	48 250	11 640	(NA)	1 526
NEW ENGLAND	191	24 554	3 030	33.6	5 426	1 001	342	98
MAINE	21	2 688	345	32.6	547	111	52	7
NEW HAMPSHIRE	12	1 173	158	40.0	287	59	17	10
VERMONT	13	914	124	34.2	220	56	20	12
MASSACHUSETTS	93	14 384	1 768	33.3	3 210	564	168	48
RHODE ISLAND	12	1 100	136	37.4	298	53	19	5
CONNECTICUT	40	4 295	499	32.7	864	158	66	16
MIDDLE ATLANTIC	517	114 990	17 134	28.0	18 533	3 213	740	293
NEW YORK	299	83 902	13 838	26.4	12 695	2 109	452	134
NEW JERSEY	79	15 325	1 437	31.7	2 761	482	90	43
PENNSYLVANIA	139	15 763	1 859	32.5	3 077	622	198	116
EAST NORTH CENTRAL	531	85 087	10 403	30.5	15 750	3 037	877	379
OHIO	138	17 068	2 245	33.7	3 621	719	237	109
INDIANA	63	8 254	1 131	36.0	1 960	385	110	43
ILLINOIS	160	37 093	4 077	26.0	5 531	1 027	284	112
MICHIGAN	96	13 805	1 755	35.0	2 929	556	123	72
WISCONSIN	74	8 867	1 195	34.4	1 709	350	123	43
WEST NORTH CENTRAL	213	29 487	4 127	33.3	5 881	1 189	400	169
MINNESOTA	41	4 907	743	28.9	898	193	68	30
IOWA	42	5 112	722	34.6	1 014	221	79	31
MISSOURI	59	10 616	1 392	33.8	2 160	401	137	45
NORTH DAKOTA	6	367	67	32.2	58	12	6	5
SOUTH DAKOTA	14	2 200	341	34.8	480	90	19	8
NEBRASKA	22	2 874	417	34.0	610	120	38	18
KANSAS	29	3 411	445	34.7	661	152	53	32
SOUTH ATLANTIC	418	61 163	6 840	31.7	12 385	2 430	738	246
DELAWARE	8	666	68	27.0	107	26	4	7
MARYLAND	38	7 307	765	40.7	2 291	407	58	22
DISTRICT OF COLUMBIA	21	10 768	915	22.1	1 659	258	94	8
VIRGINIA	49	4 352	568	36.1	993	210	70	35
WEST VIRGINIA	25	2 466	344	38.8	610	129	47	13
NORTH CAROLINA	67	8 542	1 146	30.5	1 706	357	121	31
SOUTH CAROLINA	29	3 197	363	35.3	702	151	45	18
GEORGIA	64	9 412	889	24.6	1 312	279	82	45
FLORIDA	117	14 453	1 782	36.2	3 005	613	217	67
EAST SOUTH CENTRAL	171	20 522	2 830	36.5	4 377	927	278	116
KENTUCKY	44	5 108	957	38.0	1 106	223	62	35
TENNESSEE	55	6 392	901	35.6	1 402	276	121	30
ALABAMA	45	5 129	584	34.2	1 013	241	72	36
MISSISSIPPI	27	3 893	388	39.0	856	187	23	15
WEST SOUTH CENTRAL	309	37 038	4 911	34.7	7 422	1 578	521	264
ARKANSAS	30	4 043	405	34.1	859	184	68	18
LOUISIANA	48	5 920	609	37.9	1 233	259	72	37
OKLAHOMA	44	5 862	673	32.5	1 195	228	67	40
TEXAS	187	21 213	3 224	34.5	4 135	907	314	169
MOUNTAIN	147	16 566	2 383	33.9	3 295	717	210	106
MONTANA	22	3 610	553	31.5	642	138	36	15
IDAHO	17	2 327	308	38.9	544	116	10	9
WYOMING	6	358	25	35.8	68	14	5	3
COLORADO	36	3 381	465	33.2	616	126	54	29
NEW MEXICO	16	1 711	316	33.0	306	70	28	15
ARIZONA	22	1 905	318	37.0	472	122	38	17
UTAH	20	2 360	288	29.9	433	91	32	13
NEVADA	8	914	110	38.4	214	40	6	5
PACIFIC	441	74 475	10 068	34.1	15 075	2 757	828	336
WASHINGTON	58	7 756	1 106	34.7	1 650	355	101	38
OREGON	42	6 460	873	37.6	1 345	280	96	30
CALIFORNIA	315	56 015	7 422	33.2	11 016	1 898	550	262
ALASKA	5	843	120	31.9	157	31	5	1
HAWAII	21	3 401	547	40.4	907	193	76	5

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	OIL MARKETING EQUIPMENT JOBBERS (SIC 5082 PART)							
UNITED STATES: 1963	446	140 863	15 219	21.4	17 820	3 200	842	222
1958*	367	119 101	15 611	21.4	14 222	3 086	(NA)	224
NEW ENGLAND	19	4 533	460	22.9	667	111	33	9
MAINE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	-	-	-	-	-	-	-	-
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	9	2 269	230	24.5	357	55	17	-
RHODE ISLAND	3	186	24	26.3	27	6	4	2
CONNECTICUT	4	1 163	109	17.9	118	23	8	5
MIDDLE ATLANTIC	49	15 585	1 443	25.4	2 320	369	97	21
NEW YORK	23	6 708	598	24.3	976	147	40	7
NEW JERSEY	9	2 752	291	23.6	355	52	33	1
PENNSYLVANIA	17	6 125	554	27.3	989	170	24	13
EAST NORTH CENTRAL	72	18 198	2 030	25.6	2 880	491	131	38
OHIO	21	6 175	647	24.8	973	163	38	8
INDIANA	11	2 577	356	25.7	334	65	28	5
ILLINOIS	17	5 279	625	26.4	882	138	32	9
MICHIGAN	14	3 009	331	27.1	501	89	24	12
WISCONSIN	9	1 158	71	22.6	190	36	9	3
WEST NORTH CENTRAL	39	9 331	1 291	27.8	1 454	276	90	18
MINNESOTA	8	2 940	363	25.2	362	71	14	2
IOWA	4	774	86	23.6	99	20	5	3
MISSOURI	9	2 590	355	30.6	542	97	41	5
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	3	947	164	19.5	124	22	7	1
NEBRASKA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	11	1 963	315	24.1	304	59	21	5
SOUTH ATLANTIC	45	15 699	1 426	21.7	2 227	428	88	19
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	6	1 375	117	23.3	260	46	8	-
DISTRICT OF COLUMBIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	8	3 771	392	25.4	648	105	13	2
WEST VIRGINIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	5	1 042	69	16.8	99	24	8	2
SOUTH CAROLINA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	10	4 904	370	20.1	557	127	25	5
FLORIDA	12	2 905	291	22.2	431	96	22	9
EAST SOUTH CENTRAL	30	11 233	1 133	21.6	1 305	268	42	19
KENTUCKY	8	4 302	303	13.9	239	43	11	7
TENNESSEE	6	3 517	408	26.6	589	103	15	-
ALABAMA	11	2 019	288	29.6	271	74	11	10
MISSISSIPPI	5	1 395	134	23.3	206	48	5	2
WEST SOUTH CENTRAL	120	44 668	5 412	16.6	4 138	809	240	62
ARKANSAS	4	1 577	281	22.0	183	30	9	5
LOUISIANA	22	9 229	1 273	12.3	713	162	47	6
OKLAHOMA	25	9 478	901	17.5	896	178	49	14
TEXAS	69	24 384	2 957	17.6	2 346	439	135	37
MOUNTAIN	22	6 951	586	21.3	892	135	33	6
MONTANA	3	373	50	23.9	45	11	2	-
IDAHO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	5	1 916	163	26.3	306	43	12	-
NEW MEXICO	4	1 090	210	20.6	128	19	5	2
ARIZONA	5	1 320	104	26.1	244	33	7	1
UTAH	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	50	14 665	1 438	22.6	1 937	313	88	30
WASHINGTON	10	2 288	248	22.2	306	45	18	4
OREGON	8	1 997	188	24.2	349	56	17	4
CALIFORNIA	30	9 491	822	22.1	1 160	190	45	21
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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	FOOD-PROCESSING MACHINERY, EQUIPMENT DISTRIBUTORS (SIC 5082 PART)							
UNITED STATES, TOTAL	600	232 880	17 222	18.8	23 796	3 798	970	325
NEW ENGLAND	29	9 605	520	17.7	885	158	33	14
MAINE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	-	-	-	-	-	-	-	-
VERMONT	3	116	-	18.1	11	3	-	3
MASSACHUSETTS	16	7 450	397	15.8	732	113	22	5
RHODE ISLAND	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	7	1 789	98	22.9	194	32	10	5
MIDDLE ATLANTIC	140	59 419	4 073	19.7	6 278	949	258	55
NEW YORK	82	33 396	2 401	22.1	3 906	580	166	23
NEW JERSEY	34	16 536	1 317	18.0	1 602	238	53	16
PENNSYLVANIA	24	9 487	355	14.2	770	131	39	16
EAST NORTH CENTRAL	140	43 712	3 377	19.8	4 338	740	204	80
OHIO	35	7 386	568	20.8	837	133	43	20
INDIANA	18	6 299	533	17.6	601	110	20	11
ILLINOIS	36	11 702	835	23.5	1 355	204	59	13
MICHIGAN	29	7 895	558	18.6	698	123	25	19
WISCONSIN	22	10 430	883	17.3	847	170	57	17
WEST NORTH CENTRAL	51	24 261	1 774	19.7	2 851	430	131	26
MINNESOTA	9	7 631	672	21.8	1 107	139	42	3
IOWA	6	2 667	187	23.0	295	41	16	4
MISSOURI	21	10 934	631	17.5	1 153	181	56	8
NORTH DAKOTA	3	(D)	(D)	40.7	(D)	(D)	(D)	(D)
SOUTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	9	1 574	168	22.9	186	48	11	7
SOUTH ATLANTIC	52	22 921	1 509	17.7	2 384	357	86	35
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	5	1 712	121	17.8	185	28	11	4
DISTRICT OF COLUMBIA	3	246	17	20.3	24	6	3	2
VIRGINIA	9	4 908	361	20.7	637	87	24	4
WEST VIRGINIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	8	5 532	114	12.8	426	61	11	3
SOUTH CAROLINA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	7	4 108	255	22.1	491	68	17	-
FLORIDA	15	5 298	543	16.2	506	83	19	9
EAST SOUTH CENTRAL	23	11 716	1 182	16.4	1 113	197	89	14
KENTUCKY	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	11	6 624	692	14.3	553	85	24	6
ALABAMA	5	2 172	250	19.1	202	43	10	4
MISSISSIPPI	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	60	22 027	1 576	16.4	2 044	380	70	43
ARKANSAS	3	323	72	21.4	17	3	2	2
LOUISIANA	12	5 101	286	15.8	429	87	11	4
OKLAHOMA	11	2 743	247	17.4	240	50	17	10
TEXAS	34	13 860	971	16.3	1 358	240	40	27
MOUNTAIN	20	10 400	762	16.6	912	124	25	15
MONTANA	-	-	-	-	-	-	-	-
IDAHO	3	195	14	22.6	19	5	1	1
WYOMING	-	-	-	-	-	-	-	-
COLORADO	7	6 454	449	17.2	587	78	13	8
NEW MEXICO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	5	1 860	134	14.7	148	24	6	1
UTAH	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	85	28 819	2 449	19.1	2 891	463	114	52
WASHINGTON	12	7 104	531	17.4	669	87	24	4
OREGON	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	66	19 716	1 674	19.0	1 891	312	80	43
ALASKA	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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	METAL WORKING MACHINERY, EQUIPMENT DEALERS (SIC 5082 PART)							
UNITED STATES, TOTAL	1 183	624 975	51 822	17.6	62 111	9 061	2 984	456
NEW ENGLAND	94	52 941	3 653	17.9	5 489	798	234	23
MAINE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	3	739	39	17.2	78	15	5	-
MASSACHUSETTS	42	30 669	1 767	17.0	3 073	432	118	9
RHODE ISLAND	12	7 785	824	21.4	1 042	146	43	1
CONNECTICUT	33	12 774	902	18.2	1 236	193	62	11
MIDDLE ATLANTIC	293	149 310	13 152	19.3	15 669	2 256	621	81
NEW YORK	161	85 024	8 744	20.6	9 232	1 252	304	29
NEW JERSEY	57	23 379	2 288	22.7	2 955	471	116	22
PENNSYLVANIA	75	40 907	2 120	14.7	3 482	533	201	30
EAST NORTH CENTRAL	390	205 932	15 455	16.6	19 880	2 845	937	166
OHIO	96	41 276	3 222	15.9	4 154	564	207	33
INDIANA	42	20 473	1 678	18.9	2 244	299	112	13
ILLINOIS	114	87 610	6 237	15.2	7 499	1 057	337	56
MICHIGAN	117	44 814	3 470	19.2	4 883	776	230	54
WISCONSIN	21	11 759	848	15.2	1 100	149	51	10
WEST NORTH CENTRAL	54	36 554	3 013	18.6	4 160	615	276	18
MINNESOTA	19	14 250	1 309	17.8	1 696	218	69	1
IOWA	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI	23	17 820	1 132	19.3	2 033	318	182	12
NORTH DAKOTA	-	-	-	-	-	-	-	-
SOUTH DAKOTA	-	-	-	-	-	-	-	-
NEBRASKA	-	-	-	-	-	-	-	-
KANSAS	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	62	21 404	1 475	18.8	2 134	357	118	26
DELAWARE	-	-	-	-	-	-	-	-
MARYLAND	10	2 673	216	23.9	316	57	18	5
DISTRICT OF COLUMBIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	5	899	50	20.5	107	27	8	3
WEST VIRGINIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	10	5 532	272	15.0	487	72	19	3
SOUTH CAROLINA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	12	4 853	472	16.1	461	82	40	4
FLORIDA	19	3 462	247	19.0	363	66	15	8
EAST SOUTH CENTRAL	26	10 219	883	19.1	970	155	59	15
KENTUCKY	9	2 378	378	24.7	374	67	19	7
TENNESSEE	12	5 643	353	19.2	494	69	29	5
ALABAMA	5	2 198	152	12.9	102	19	11	3
MISSISSIPPI	-	-	-	-	-	-	-	-
WEST SOUTH CENTRAL	74	38 304	4 233	16.1	3 336	607	210	41
ARKANSAS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	15	12 910	1 465	15.0	904	194	46	6
OKLAHOMA	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	47	19 836	2 217	17.2	1 987	340	131	25
MOUNTAIN	26	10 166	939	15.0	847	151	68	9
MONTANA	-	-	-	-	-	-	-	-
IDAHO	-	-	-	-	-	-	-	-
WYOMING	-	-	-	-	-	-	-	-
COLORADO	14	5 950	421	13.6	436	83	35	3
NEW MEXICO	3	1 267	268	16.1	131	22	9	2
ARIZONA	4	1 084	121	23.2	150	24	9	1
UTAH	5	1 865	129	13.9	130	22	15	3
NEVADA	-	-	-	-	-	-	-	-
PACIFIC	164	100 145	9 019	17.0	9 626	1 277	461	77
WASHINGTON	15	7 687	510	16.1	615	90	29	5
OREGON	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	142	90 237	8 353	17.1	8 843	1 161	424	69
ALASKA	-	-	-	-	-	-	-	-
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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	OIL WELL AND OIL REFINERY SUPPLY HOUSES (SIC 5082 PART)							
UNITED STATES, TOTAL: 1963	1 555	839 528	106 976	14.4	54 990	9 020	3 844	448
1958*[1]	1 444	957 688	109 123	12.0	52 624	10 722	(NA)	402
NEW ENGLAND	8	5 450	320	14.1	368	65	1	4
MAINE	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	-	-	-	-	-	-	-	-
VERMONT	-	-	-	-	-	-	-	-
MASSACHUSETTS	5	3 460	148	9.2	160	34	-	3
RHODE ISLAND	-	-	-	-	-	-	-	-
CONNECTICUT	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC	50	33 169	2 130	11.8	1 989	321	117	18
NEW YORK	25	22 888	1 232	9.7	1 122	180	63	9
NEW JERSEY	5	924	67	20.2	202	26	3	1
PENNSYLVANIA	20	9 357	831	16.1	665	115	51	8
EAST NORTH CENTRAL	112	50 476	7 324	14.0	3 357	604	240	42
OHIO	21	12 229	1 654	13.6	821	139	31	9
INDIANA	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS	57	19 550	3 200	15.4	1 418	267	148	22
MICHIGAN	24	10 628	1 600	13.1	629	113	37	9
WISCONSIN	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL	125	51 630	8 800	14.6	3 386	571	258	34
MINNESOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IOWA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI	5	1 840	99	13.3	125	18	7	4
NORTH DAKOTA	18	6 190	1 300	13.3	329	49	32	-
SOUTH DAKOTA	-	-	-	-	-	-	-	-
NEBRASKA	9	2 695	693	18.4	216	35	19	-
KANSAS	90	39 393	6 451	14.4	2 476	422	194	24
SOUTH ATLANTIC	38	21 309	2 458	14.1	1 400	290	69	17
DELAWARE	-	-	-	-	-	-	-	-
MARYLAND	-	-	-	-	-	-	-	-
DISTRICT OF COLUMBIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA	15	8 941	1 207	10.7	510	91	33	5
NORTH CAROLINA	9	6 163	640	16.3	434	104	21	4
SOUTH CAROLINA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLORIDA	9	4 618	470	16.8	361	77	13	4
EAST SOUTH CENTRAL	49	23 429	3 337	15.0	1 637	320	119	12
KENTUCKY	17	7 193	1 317	17.4	609	141	38	5
TENNESSEE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI	25	12 397	1 436	12.4	640	104	64	6
WEST SOUTH CENTRAL	876	526 703	66 066	14.1	34 059	5 540	2 435	232
ARKANSAS	15	3 744	609	18.4	334	59	41	3
LOUISIANA	137	121 673	10 372	12.5	6 466	978	464	13
OKLAHOMA	172	95 166	13 350	13.3	5 856	980	443	51
TEXAS	552	306 120	41 735	15.0	21 403	3 523	1 487	165
MOUNTAIN	173	83 519	11 819	15.3	5 316	804	416	34
MONTANA	10	4 377	697	15.7	303	52	23	1
IDAHO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	54	26 939	4 696	16.5	1 817	252	144	8
COLORADO	27	11 402	1 074	13.4	664	96	67	5
NEW MEXICO	69	36 133	4 909	15.1	2 254	359	168	16
ARIZONA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	-	-	-	-	-	-	-	-
PACIFIC	124	43 843	4 722	18.2	3 478	505	189	55
WASHINGTON	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	118	42 295	4 404	18.1	3 348	480	183	54
ALASKA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	-	-	-	-	-	-	-	-

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Alaska and Hawaii not included.

[1]Revised.

TABLE 10. Merchant Wholesalers–Kind of Business, by Divisions and States: 1963–Con.

Geographic division and State	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
	INDUSTRIAL MATERIALS, SUPPLIES, GENERAL-LINE DEALERS (SIC 5082 PART)							
UNITED STATES, TOTAL	1 172	962 492	141 702	19.3	115 197	17 747	5 956	276
NEW ENGLAND	88	60 226	7 796	21.3	8 281	1 306	405	9
MAINE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	35	26 686	4 052	21.7	3 776	613	188	4
RHODE ISLAND	10	5 012	777	23.0	766	132	40	-
CONNECTICUT	38	26 763	2 746	20.6	3 532	529	162	5
MIDDLE ATLANTIC	182	145 889	19 671	19.7	17 956	2 767	873	36
NEW YORK	70	50 009	6 613	20.5	6 411	950	315	8
NEW JERSEY	39	28 167	4 384	22.7	3 780	605	187	12
PENNSYLVANIA	73	67 713	8 674	17.9	7 765	1 212	371	16
EAST NORTH CENTRAL	296	276 977	38 451	19.2	33 534	4 752	1 510	70
OHIO	86	89 212	14 647	18.4	10 480	1 548	514	8
INDIANA	34	28 993	4 388	17.7	3 303	517	197	4
ILLINOIS	73	63 072	6 943	21.2	8 142	1 162	308	34
MICHIGAN	77	76 829	9 474	19.0	9 106	1 150	377	19
WISCONSIN	26	18 871	2 999	20.0	2 503	375	114	5
WEST NORTH CENTRAL	73	41 787	5 937	20.1	5 510	814	332	18
MINNESOTA	14	11 049	1 564	18.9	1 489	217	86	4
IOWA	14	7 349	972	20.2	933	151	51	2
MISSOURI	28	18 006	2 453	20.1	2 375	321	137	8
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	5	2 876	490	20.3	335	54	20	-
KANSAS	8	2 107	390	26.0	331	61	32	2
SOUTH ATLANTIC	134	140 106	22 796	17.8	15 532	2 618	889	21
DELAWARE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	13	20 016	2 481	19.7	2 452	396	102	6
DISTRICT OF COLUMBIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	12	11 534	2 090	18.5	1 430	246	82	2
WEST VIRGINIA	21	32 762	6 197	15.0	2 977	499	165	3
NORTH CAROLINA	20	17 878	2 770	16.3	1 889	305	148	1
SOUTH CAROLINA	12	9 746	1 403	16.2	970	176	61	3
GEORGIA	22	21 498	3 206	17.4	2 391	392	137	2
FLORIDA	30	25 352	4 440	21.5	3 241	579	182	4
EAST SOUTH CENTRAL	59	48 331	8 624	19.4	5 958	980	355	16
KENTUCKY	22	17 311	2 952	18.6	2 184	351	126	8
TENNESSEE	15	14 050	2 184	21.8	1 962	333	98	1
ALABAMA	14	12 980	2 760	18.9	1 450	225	103	6
MISSISSIPPI	8	3 990	728	16.2	362	71	28	1
WEST SOUTH CENTRAL	118	98 743	14 370	18.2	10 663	1 761	626	36
ARKANSAS	11	12 143	1 786	15.5	1 043	181	62	1
LOUISIANA	32	35 610	4 291	17.4	3 809	613	191	10
OKLAHOMA	10	10 005	1 751	20.1	1 206	197	71	3
TEXAS	65	40 985	6 542	19.3	4 605	770	302	22
MOUNTAIN	50	21 715	3 828	22.3	2 631	464	176	14
MONTANA	5	1 353	367	22.8	194	39	9	1
IDAHO	4	1 101	140	20.0	86	25	10	1
WYOMING	4	1 325	282	19.8	119	31	9	-
COLORADO	6	2 102	197	26.4	319	51	13	2
NEW MEXICO	10	4 845	882	20.7	487	72	36	-
ARIZONA	10	5 584	1 044	23.9	766	137	58	3
UTAH	8	3 903	664	22.2	507	89	32	5
NEVADA	3	1 502	252	18.8	153	20	9	2
PACIFIC	172	128 718	20 229	19.4	15 132	2 285	790	56
WASHINGTON	30	16 150	2 791	21.4	2 073	346	120	4
OREGON	27	13 126	1 887	19.0	1 490	228	121	13
CALIFORNIA	110	96 872	15 126	19.0	11 109	1 633	531	39
ALASKA	-	-	-	-	-	-	-	-
HAWAII	5	2 570	425	25.6	460	78	18	-

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Geographic division and State	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
	MECHANICAL POWER TRANSMISSION EQUIPMENT DISTRIBUTORS (SIC 5082 PART)							
UNITED STATES, TOTAL: 1963	815	345 552	58 551	21.7	41 778	6 927	2 398	193
1958*	596	243 794	35 867	21.1	28 827	5 379	(NA)	158
NEW ENGLAND	53	17 981	2 720	21.0	2 319	329	134	19
MAINE	7	1 377	218	19.0	183	26	7	6
NEW HAMPSHIRE	3	435	30	18.9	55	11	9	-
VERMONT	-	-	-	-	-	-	-	-
MASSACHUSETTS	23	7 815	1 080	22.1	1 095	159	76	[illegible]
RHODE ISLAND	5	3 102	306	21.1	311	36	12	1
CONNECTICUT	15	5 252	1 086	20.0	675	97	30	4
MIDDLE ATLANTIC	145	55 683	9 535	21.8	6 934	1 168	397	28
NEW YORK	63	24 467	4 499	22.9	3 285	548	153	8
NEW JERSEY	38	13 897	1 776	21.1	1 735	262	106	5
PENNSYLVANIA	44	17 319	3 260	21.0	1 914	358	138	15
EAST NORTH CENTRAL	176	100 415	17 519	20.5	10 639	1 680	538	31
OHIO	45	27 529	5 403	18.4	2 838	457	138	6
INDIANA	25	14 267	2 313	17.0	1 281	219	85	2
ILLINOIS	52	26 301	4 383	24.3	3 430	513	153	7
MICHIGAN	35	22 017	3 980	20.4	1 780	294	92	10
WISCONSIN	19	10 301	1 440	21.5	1 310	197	70	6
WEST NORTH CENTRAL	58	27 348	4 156	22.4	3 535	672	190	15
MINNESOTA	19	8 240	1 232	24.0	1 144	172	55	6
IOWA	11	4 245	727	20.6	400	70	19	2
MISSOURI	15	10 334	1 563	21.9	1 400	335	71	3
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	6	2 265	316	22.6	307	39	23	3
SOUTH ATLANTIC	82	32 449	5 953	22.2	3 949	696	230	12
DELAWARE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	5	3 498	598	21.8	476	78	26	-
DISTRICT OF COLUMBIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	7	2 324	495	24.6	296	52	16	-
WEST VIRGINIA	5	3 322	652	15.1	236	47	14	-
NORTH CAROLINA	13	5 469	916	20.3	646	116	46	3
SOUTH CAROLINA	5	1 834	336	19.7	166	39	13	-
GEORGIA	20	6 641	1 095	26.1	915	153	56	5
FLORIDA	22	8 318	1 684	24.5	1 135	198	55	[illegible]
EAST SOUTH CENTRAL	30	15 065	3 276	20.0	1 701	317	105	-
KENTUCKY	5	3 184	655	18.2	331	56	21	-
TENNESSEE	8	4 744	998	17.5	493	92	28	-
ALABAMA	13	5 946	1 388	22.6	735	146	45	-
MISSISSIPPI	3	1 191	235	22.3	142	23	11	-
WEST SOUTH CENTRAL	83	33 703	5 650	22.0	4 365	728	295	29
ARKANSAS	3	803	191	18.1	77	15	5	1
LOUISIANA	11	5 049	792	20.5	611	102	34	5
OKLAHOMA	9	3 454	603	20.2	426	70	21	5
TEXAS	60	24 397	4 064	22.7	3 251	541	234	18
MOUNTAIN	36	11 746	1 797	22.4	1 492	235	78	14
MONTANA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	6	2 439	317	21.3	293	45	20	1
WYOMING	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	11	3 110	396	23.9	427	67	12	4
NEW MEXICO	5	1 240	284	21.9	147	23	8	5
ARIZONA	4	1 732	177	21.7	227	33	17	-
UTAH	4	1 827	333	22.0	228	34	11	[illegible]
NEVADA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	152	51 162	7 945	23.4	6 844	1 102	431	45
WASHINGTON	30	9 406	1 358	23.2	1 201	197	72	9
OREGON	21	7 107	1 194	19.0	807	154	79	5
CALIFORNIA	98	33 733	5 105	24.1	4 714	731	272	29
ALASKA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
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	INDUSTRIAL VALVES, FITTINGS DISTRIBUTORS (SIC 5082 PART)							
UNITED STATES, TOTAL	531	376 165	44 793	16.9	35 291	5 598	1 586	140
NEW ENGLAND	43	27 273	3 259	16.3	2 583	443	134	5
MAINE	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	–	–	–	–	–	–	–	–
MASSACHUSETTS	14	9 744	1 012	12.0	723	130	47	3
RHODE ISLAND	4	3 428	454	17.6	334	65	11	1
CONNECTICUT	19	10 878	1 194	18.1	1 187	174	52	1
MIDDLE ATLANTIC	121	83 920	9 852	17.6	8 493	1 343	363	26
NEW YORK	52	24 149	2 660	18.7	2 572	387	126	7
NEW JERSEY	37	29 975	2 784	15.9	2 597	410	100	9
PENNSYLVANIA	32	29 796	4 408	18.3	3 324	546	137	10
EAST NORTH CENTRAL	111	89 535	9 844	17.6	8 936	1 336	373	36
OHIO	35	22 227	2 189	17.3	2 048	335	154	17
INDIANA	11	4 684	449	18.3	489	69	19	9
ILLINOIS	28	29 871	3 584	16.9	2 468	398	73	5
MICHIGAN	27	27 406	2 866	18.3	3 267	444	104	3
WISCONSIN	10	5 347	756	18.1	664	90	23	2
WEST NORTH CENTRAL	31	14 659	1 876	18.0	1 501	218	65	5
MINNESOTA	3	658	103	20.4	76	12	3	–
IOWA	4	1 969	320	16.2	176	27	7	–
MISSOURI	15	9 678	1 148	17.7	1 054	130	44	4
NORTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	–	–	–	–	–	–	–	–
NEBRASKA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	5	1 257	132	22.5	105	31	4	1
SOUTH ATLANTIC	44	33 084	4 830	16.0	2 934	486	107	6
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	11	4 881	487	18.5	568	94	32	–
DISTRICT OF COLUMBIA	–	–	–	–	–	–	–	–
VIRGINIA	7	3 670	422	15.7	317	46	14	–
WEST VIRGINIA	3	1 687	208	13.5	132	20	6	1
NORTH CAROLINA	5	4 384	483	14.3	362	55	7	–
SOUTH CAROLINA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	4	2 507	246	13.9	153	31	4	2
FLORIDA	10	11 852	2 351	16.2	917	150	29	1
EAST SOUTH CENTRAL	18	13 562	1 588	12.6	908	185	55	2
KENTUCKY	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	7	3 328	485	14.8	255	58	15	1
ALABAMA	7	7 129	726	9.3	328	58	20	1
MISSISSIPPI	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	58	46 680	5 969	14.6	3 632	610	160	22
ARKANSAS	3	324	82	25.1	58	17	2	2
LOUISIANA	16	8 350	770	15.3	727	124	48	3
OKLAHOMA	8	6 875	1 142	16.3	624	91	17	5
TEXAS	31	31 131	3 975	14.0	2 223	378	93	12
MOUNTAIN	14	8 138	883	14.2	607	111	26	1
MONTANA	–	–	–	–	–	–	–	–
IDAHO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	–	–	–	–	–	–	–	–
COLORADO	7	4 826	468	13.4	374	70	14	1
NEW MEXICO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH	3	1 297	220	15.6	92	17	5	–
NEVADA	–	–	–	–	–	–	–	–
PACIFIC	91	59 314	6 692	18.7	5 697	866	303	37
WASHINGTON	7	5 049	955	14.1	297	43	16	1
OREGON	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	74	49 193	5 157	18.9	4 850	745	260	35
ALASKA	–	–	–	–	–	–	–	–
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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	WELDING SUPPLIES DISTRIBUTORS (SIC 5082 PART)							
UNITED STATES, TOTAL	1 434	419 471	46 037	26.7	61 751	10 561	3 574	600
NEW ENGLAND	74	18 421	2 031	30.5	3 145	564	203	19
MAINE	6	1 380	86	33.1	264	51	27	6
NEW HAMPSHIRE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	39	8 906	1 149	31.6	1 527	283	110	9
RHODE ISLAND	6	1 623	229	30.8	283	48	15	2
CONNECTICUT	19	5 764	484	28.1	939	154	38	1
MIDDLE ATLANTIC	224	74 237	7 616	25.6	10 972	1 793	420	79
NEW YORK	100	31 981	2 835	26.6	4 927	752	174	22
NEW JERSEY	51	14 809	1 952	28.4	2 436	422	92	21
PENNSYLVANIA	73	27 447	2 829	23.0	3 609	619	154	36
EAST NORTH CENTRAL	316	97 570	9 414	25.1	14 196	2 294	754	120
OHIO	81	26 524	2 243	24.0	3 637	617	168	30
INDIANA	40	9 519	1 226	25.6	1 477	262	97	13
ILLINOIS	86	25 260	2 545	27.2	3 996	616	174	29
MICHIGAN	76	23 909	2 156	24.6	3 394	528	200	35
WISCONSIN	33	12 358	1 244	23.9	1 692	271	115	13
WEST NORTH CENTRAL	136	38 634	4 642	28.7	6 033	1 024	455	56
MINNESOTA	34	8 928	1 032	28.1	1 357	235	99	12
IOWA	24	7 421	1 139	27.8	1 119	211	91	15
MISSOURI	30	12 376	1 211	27.1	1 921	293	108	8
NORTH DAKOTA	9	1 838	227	33.0	322	56	33	2
SOUTH DAKOTA	8	1 563	210	33.1	256	46	24	4
NEBRASKA	8	1 639	155	32.2	290	40	20	4
KANSAS	23	4 869	668	31.5	768	143	80	11
SOUTH ATLANTIC	170	42 708	5 281	26.5	6 166	1 171	404	55
DELAWARE	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	19	5 014	486	30.6	886	160	45	9
DISTRICT OF COLUMBIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	23	4 775	569	26.7	677	118	53	10
WEST VIRGINIA	23	5 189	831	25.7	776	155	49	6
NORTH CAROLINA	31	6 442	742	26.3	866	190	82	9
SOUTH CAROLINA	15	3 942	439	22.8	439	89	28	5
GEORGIA	21	5 664	709	25.7	770	150	78	5
FLORIDA	29	8 644	1 116	26.2	1 249	229	60	9
EAST SOUTH CENTRAL	75	22 063	2 413	25.1	3 106	573	217	40
KENTUCKY	24	5 260	519	26.8	804	137	42	20
TENNESSEE	15	5 829	703	26.0	844	170	74	4
ALABAMA	20	7 642	885	22.8	989	175	64	8
MISSISSIPPI	16	3 332	306	25.7	469	91	37	8
WEST SOUTH CENTRAL	219	57 088	6 669	26.8	7 697	1 497	592	122
ARKANSAS	17	3 514	269	33.5	587	122	46	7
LOUISIANA	42	10 252	1 211	28.3	1 516	295	110	10
OKLAHOMA	43	7 878	883	28.7	1 122	225	122	32
TEXAS	117	35 444	4 306	25.3	4 472	855	314	73
MOUNTAIN	67	17 434	2 418	29.7	2 468	460	155	35
MONTANA	5	1 166	175	33.9	197	35	23	-
IDAHO	6	1 403	185	27.2	193	39	6	6
WYOMING	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	19	5 699	706	32.7	755	148	26	10
NEW MEXICO	20	4 322	665	28.7	601	125	42	9
ARIZONA	6	2 504	396	23.7	347	56	27	2
UTAH	7	1 150	161	26.8	178	35	17	5
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	153	51 316	5 553	27.9	7 968	1 185	374	74
WASHINGTON	17	6 360	593	26.2	869	132	42	10
OREGON	14	3 567	479	28.6	569	97	37	4
CALIFORNIA	119	41 052	4 409	28.1	6 485	947	292	56
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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TABLE 10. Merchant Wholesalers–Kind of Business, by Divisions and States: 1963–Con.

Geographic division and State	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
	DENTAL SUPPLY HOUSES (SIC 5086 PART)							
UNITED STATES, TOTAL: 1963[1]	622	238 501	44 539	26.9	38 831	6 987	2 043	220
1958*	521	166 698	28 731	26.5	26 032	5 706	(NA)	288
NEW ENGLAND	32	11 924	2 052	31.5	2 431	413	115	10
MAINE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	-	-	-	-	-	-	-	-
MASSACHUSETTS	19	7 648	1 283	30.7	1 500	255	64	7
RHODE ISLAND	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	8	2 613	429	30.7	517	86	31	2
MIDDLE ATLANTIC	192	71 937	16 176	26.5	10 972	1 964	435	75
NEW YORK	118	37 389	5 724	26.0	5 779	985	252	42
NEW JERSEY	24	5 736	1 115	24.8	782	151	50	9
PENNSYLVANIA	50	28 812	9 337	27.4	4 411	828	133	24
EAST NORTH CENTRAL	100	39 230	7 240	27.4	6 246	1 151	451	37
OHIO	29	10 986	2 017	26.7	1 704	318	145	12
INDIANA	8	4 350	920	31.2	801	144	57	-
ILLINOIS	29	10 165	1 830	29.1	1 741	308	91	12
MICHIGAN	23	9 950	1 790	25.5	1 302	246	120	9
WISCONSIN	11	3 779	683	25.5	698	135	38	4
WEST NORTH CENTRAL	47	18 309	3 068	28.0	3 064	561	192	9
MINNESOTA	11	4 239	671	27.0	732	134	40	-
IOWA	10	2 919	670	28.4	498	92	15	3
MISSOURI	14	7 070	1 025	29.7	1 199	225	99	4
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	4	1 771	364	25.6	290	54	14	-
KANSAS	5	1 532	212	27.0	238	39	18	1
SOUTH ATLANTIC	68	28 162	4 208	25.0	4 086	754	214	27
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	5	2 469	516	31.2	434	81	20	1
DISTRICT OF COLUMBIA	4	2 217	324	26.3	414	83	15	1
VIRGINIA	8	2 836	627	23.2	452	84	28	2
WEST VIRGINIA	4	942	291	28.9	153	30	8	-
NORTH CAROLINA	17	7 071	690	24.1	839	145	55	8
SOUTH CAROLINA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	8	3 917	458	25.4	579	115	28	10
FLORIDA	18	7 110	1 007	21.8	893	170	52	3
EAST SOUTH CENTRAL	26	8 999	1 370	29.7	1 621	294	83	12
KENTUCKY	6	2 498	343	28.7	383	85	28	1
TENNESSEE	10	3 691	502	31.5	751	125	23	8
ALABAMA	7	2 177	399	29.4	397	63	25	2
MISSISSIPPI	3	633	126	24.5	90	21	7	1
WEST SOUTH CENTRAL	43	15 515	2 430	25.5	2 732	514	152	12
ARKANSAS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	8	3 794	648	29.5	893	174	36	2
OKLAHOMA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	27	8 791	1 361	24.1	1 348	261	90	7
MOUNTAIN	19	7 185	1 389	29.3	1 300	244	78	6
MONTANA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	-	-	-	-	-	-	-	-
COLORADO	6	2 709	612	27.2	487	100	24	3
NEW MEXICO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	6	2 018	304	32.7	378	71	26	3
UTAH	3	1 186	182	32.7	236	38	15	-
NEVADA	-	-	-	-	-	-	-	-
PACIFIC	95	37 240	6 606	27.4	6 379	1 092	323	32
WASHINGTON	11	4 526	621	28.5	814	143	32	3
OREGON	7	4 249	510	28.4	880	123	31	3
CALIFORNIA	74	27 525	5 224	26.9	4 531	795	247	26
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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[1] *Alaska and Hawaii not included.

Revised.

TABLE 10. Merchant Wholesalers–Kind of Business, by Divisions and States: 1963–Con.

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	SURGICAL, MEDICAL, HOSPITAL SUPPLY HOUSES (SIC 5086 PART)							
UNITED STATES, TOTAL	1 243	803 915	100 805	20.0	95 891	14 883	4 706	433
NEW ENGLAND	64	48 739	5 639	19.0	5 850	935	301	16
MAINE	3	2 386	388	24.0	357	66	17	-
NEW HAMPSHIRE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	36	31 834	3 564	18.8	3 786	583	164	8
RHODE ISLAND	5	3 115	383	18.0	306	65	15	3
CONNECTICUT	14	10 334	1 132	17.9	1 248	192	100	4
MIDDLE ATLANTIC	334	196 073	24 580	18.8	22 393	3 505	938	138
NEW YORK	228	129 661	16 467	19.2	15 223	2 296	592	72
NEW JERSEY	44	33 256	3 923	18.1	3 560	540	155	22
PENNSYLVANIA	62	33 156	4 190	18.3	3 610	669	191	44
EAST NORTH CENTRAL	212	151 916	18 643	21.5	19 599	2 718	866	66
OHIO	51	29 695	3 458	21.2	3 698	590	206	10
INDIANA	22	10 744	1 414	20.6	1 299	221	72	5
ILLINOIS	87	58 220	8 094	24.6	8 590	1 056	322	31
MICHIGAN	36	25 826	2 955	18.9	3 041	499	148	17
WISCONSIN	16	27 431	2 722	17.8	2 971	352	118	3
WEST NORTH CENTRAL	94	73 975	12 173	22.5	9 786	1 565	547	34
MINNESOTA	28	26 505	3 728	21.4	3 218	537	166	6
IOWA	16	6 566	1 050	20.4	807	130	63	7
MISSOURI	28	32 126	5 795	24.1	4 624	700	237	12
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	9	4 413	739	22.6	596	96	38	3
KANSAS	9	2 951	632	20.7	350	62	25	5
SOUTH ATLANTIC	154	92 164	10 663	19.1	10 072	1 709	590	38
DELAWARE	3	1 033	101	23.3	153	26	11	3
MARYLAND	17	10 097	800	19.1	1 103	165	55	5
DISTRICT OF COLUMBIA	10	7 880	837	15.4	669	107	38	5
VIRGINIA	18	9 498	1 222	18.5	1 135	191	69	6
WEST VIRGINIA	8	3 343	479	18.3	416	68	23	1
NORTH CAROLINA	20	14 537	1 347	19.0	1 582	259	88	7
SOUTH CAROLINA	5	2 157	305	25.5	269	42	19	-
GEORGIA	20	18 273	2 475	19.8	2 128	386	135	6
FLORIDA	53	25 346	3 097	19.3	2 617	465	152	5
EAST SOUTH CENTRAL	54	38 308	5 061	17.8	3 861	670	242	9
KENTUCKY	10	3 985	426	18.3	456	84	40	3
TENNESSEE	31	22 357	3 046	18.6	2 121	362	143	4
ALABAMA	8	9 763	1 191	14.9	971	148	39	2
MISSISSIPPI	5	2 203	398	21.2	313	76	20	-
WEST SOUTH CENTRAL	120	66 408	7 694	20.4	7 936	1 268	472	37
ARKANSAS	9	4 223	520	19.0	524	79	37	1
LOUISIANA	19	12 495	1 300	18.4	1 288	224	71	6
OKLAHOMA	17	7 518	754	25.4	1 074	169	55	3
TEXAS	75	42 172	5 120	20.3	5 050	796	309	27
MOUNTAIN	39	22 487	2 489	21.9	2 937	490	148	5
MONTANA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	13	9 167	1 101	21.7	1 188	174	53	1
NEW MEXICO	3	879	155	21.3	124	23	11	1
ARIZONA	10	3 588	240	22.4	463	77	21	2
UTAH	8	6 760	672	22.3	942	179	56	1
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	172	113 845	13 863	20.1	13 457	2 023	602	89
WASHINGTON	24	17 601	2 428	18.7	1 936	272	98	9
OREGON	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	137	89 535	10 432	20.1	10 535	1 603	442	78
ALASKA	-	-	-	-	-	-	-	-
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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	OPTICAL GOODS WHOLESALERS (SIC 5086 PART)							
UNITED STATES, TOTAL	1 081	246 287	33 473	33.9	52 279	9 978	1 395	465
NEW ENGLAND	54	10 361	1 012	35.0	2 391	497	90	19
MAINE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	33	4 849	551	31.4	931	185	64	14
RHODE ISLAND	5	1 695	150	42.0	449	102	7	2
CONNECTICUT	9	2 365	224	32.2	548	118	14	3
MIDDLE ATLANTIC	303	79 792	13 560	28.6	13 151	2 439	372	131
NEW YORK	205	64 756	11 767	27.3	9 796	1 745	286	74
NEW JERSEY	25	4 251	512	27.9	662	132	23	14
PENNSYLVANIA	73	10 785	1 281	36.5	2 693	562	63	43
EAST NORTH CENTRAL	252	46 826	5 782	37.4	11 723	2 239	246	104
OHIO	66	14 575	1 489	41.7	4 039	800	89	18
INDIANA	28	4 069	569	37.4	938	209	26	18
ILLINOIS	84	15 924	2 267	32.1	3 529	612	67	38
MICHIGAN	59	9 462	1 131	37.9	2 419	467	47	28
WISCONSIN	15	2 796	326	43.8	798	151	17	2
WEST NORTH CENTRAL	83	21 916	2 320	38.5	5 379	1 045	128	37
MINNESOTA	22	4 052	396	40.4	1 110	261	28	10
IOWA	10	1 751	143	39.2	454	83	23	7
MISSOURI	25	9 409	985	34.4	1 933	349	28	10
NORTH DAKOTA	3	734	84	41.3	188	27	1	2
SOUTH DAKOTA	3	451	43	42.6	111	20	1	-
NEBRASKA	11	3 364	463	45.4	1 002	188	26	1
KANSAS	9	2 155	206	39.9	581	117	21	7
SOUTH ATLANTIC	107	23 049	2 887	35.1	4 793	992	174	35
DELAWARE	-	-	-	-	-	-	-	-
MARYLAND	11	2 802	339	34.8	614	113	3	5
DISTRICT OF COLUMBIA	7	1 755	243	27.3	276	63	8	2
VIRGINIA	11	2 391	210	42.5	618	141	43	6
WEST VIRGINIA	7	1 013	75	46.2	259	58	5	-
NORTH CAROLINA	16	3 674	513	43.4	1 060	209	30	2
SOUTH CAROLINA	6	870	113	40.2	220	46	12	1
GEORGIA	12	2 676	347	38.5	633	143	15	4
FLORIDA	37	7 868	1 047	27.8	1 113	219	58	15
EAST SOUTH CENTRAL	41	9 387	1 220	36.3	2 117	436	96	12
KENTUCKY	6	974	158	42.8	274	62	6	1
TENNESSEE	17	4 848	575	33.8	1 065	211	36	3
ALABAMA	15	3 025	430	36.7	671	139	42	7
MISSISSIPPI	3	540	57	44.8	107	24	12	1
WEST SOUTH CENTRAL	62	16 748	1 865	36.5	3 974	803	100	38
ARKANSAS	-	-	-	-	-	-	-	-
LOUISIANA	9	1 257	145	38.3	286	72	3	4
OKLAHOMA	11	3 349	202	27.3	545	109	47	6
TEXAS	42	12 142	1 518	38.8	3 143	622	50	28
MOUNTAIN	32	5 701	788	41.7	1 539	309	27	14
MONTANA	5	573	58	46.2	162	33	3	3
IDAHO	3	237	25	40.1	58	8	-	2
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	12	2 335	288	41.5	592	110	10	6
NEW MEXICO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH	4	839	203	34.8	244	48	1	-
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	147	32 507	4 039	34.4	7 212	1 218	162	75
WASHINGTON	17	2 221	289	34.1	439	84	7	8
OREGON	14	4 834	370	27.5	864	166	17	9
CALIFORNIA	109	24 739	3 263	35.5	5 723	930	130	54
ALASKA	-	-	-	-	-	-	-	-
HAWAII	7	713	117	44.2	186	38	8	4

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	SCIENTIFIC INSTRUMENTS, LABORATORY EQUIPMENT DISTRIBUTORS (SIC 5086 PART)							
UNITED STATES, TOTAL	304	296 243	51 952	24.7	38 203	6 876	1 464	75
NEW ENGLAND	24	17 345	3 066	26.5	2 414	418	74	4
MAINE	-	-	-	-	-	-	-	-
NEW HAMPSHIRE	-	-	-	-	-	-	-	-
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	17	14 871	2 600	26.8	2 054	364	55	3
RHODE ISLAND	-	-	-	-	-	-	-	-
CONNECTICUT	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC	110	121 132	20 406	24.4	15 277	2 718	552	25
NEW YORK	60	61 194	9 179	24.0	7 761	1 372	348	14
NEW JERSEY	33	31 705	5 191	23.3	3 381	590	115	5
PENNSYLVANIA	17	28 233	6 036	26.2	4 135	756	[illegible]	6
EAST NORTH CENTRAL	49	47 584	10 194	30.7	7 895	1 403	237	14
OHIO	13	8 149	2 280	28.2	1 112	296	54	1
INDIANA	-	-	-	-	-	-	-	-
ILLINOIS	28	33 220	6 352	32.8	6 021	902	153	11
MICHIGAN	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WISCONSIN	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL	14	10 120	1 714	22.8	1 250	201	38	1
MINNESOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IOWA	-	-	-	-	-	-	-	-
MISSOURI	8	6 683	1 239	23.9	750	143	25	-
NORTH DAKOTA	-	-	-	-	-	-	-	-
SOUTH DAKOTA	-	-	-	-	-	-	-	-
NEBRASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	3	469	86	23.2	59	10	[illegible]	1
SOUTH ATLANTIC	28	23 417	4 022	23.8	2 799	526	93	6
DELAWARE	-	-	-	-	-	-	-	-
MARYLAND	10	7 618	1 530	24.6	889	164	35	2
DISTRICT OF COLUMBIA	3	524	56	18.0	40	8	3	2
VIRGINIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA	3	4 115	547	20.8	433	70	14	-
NORTH CAROLINA	3	1 653	251	25.7	237	50	-	1
SOUTH CAROLINA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	5	5 568	1 138	25.3	667	130	25	-
FLORIDA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST SOUTH CENTRAL	6	5 332	716	24.0	406	90	23	1
KENTUCKY	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	3	509	107	18.2	29	8	3	1
ALABAMA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI	-	-	-	-	-	-	-	-
WEST SOUTH CENTRAL	24	23 572	4 430	24.9	3 123	613	158	8
ARKANSAS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA	3	3 888	502	19.1	226	40	8	-
TEXAS	18	17 108	3 613	27.5	2 589	513	135	6
MOUNTAIN	7	4 644	524	17.5	359	68	28	2
MONTANA	-	-	-	-	-	-	-	-
IDAHO	-	-	-	-	-	-	-	-
WYOMING	-	-	-	-	-	-	-	-
COLORADO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO	3	1 168	90	17.3	80	13	5	1
ARIZONA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	-	-	-	-	-	-	-	-
PACIFIC	42	43 097	6 880	20.0	4 680	839	261	14
WASHINGTON	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON	-	-	-	-	-	-	-	-
CALIFORNIA	36	36 406	5 446	19.9	3 896	718	217	11
ALASKA	-	-	-	-	-	-	-	-
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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	BEAUTY, BARBER SUPPLY HOUSES (SIC 5087 PART)							
UNITED STATES, TOTAL	1 307	312 119	44 800	30.6	56 595	10 430	4 767	790
NEW ENGLAND	65	13 996	2 079	30.5	2 799	480	240	26
MAINE	4	1 261	236	31.6	283	55	28	1
NEW HAMPSHIRE	4	633	124	29.2	111	24	12	2
VERMONT	-	-	-	-	-	-	-	-
MASSACHUSETTS	37	7 669	1 034	30.5	1 438	253	134	17
RHODE ISLAND	9	1 685	223	28.4	339	61	29	2
CONNECTICUT	11	2 748	462	31.8	628	87	37	4
MIDDLE ATLANTIC	300	68 071	8 402	29.1	10 900	2 113	870	144
NEW YORK	158	38 818	4 781	28.8	6 207	1 129	429	45
NEW JERSEY	43	11 867	874	30.7	1 738	315	137	24
PENNSYLVANIA	99	17 386	2 747	28.6	2 955	669	304	75
EAST NORTH CENTRAL	244	66 351	9 879	31.4	12 652	2 126	987	145
OHIO	69	16 348	2 311	32.9	3 308	591	257	33
INDIANA	31	8 785	1 288	33.6	1 807	284	172	18
ILLINOIS	87	22 117	3 437	30.3	4 276	722	326	54
MICHIGAN	43	15 650	2 340	30.6	2 595	435	181	32
WISCONSIN	14	3 451	503	29.9	666	94	51	8
WEST NORTH CENTRAL	91	25 797	3 502	32.2	5 069	837	406	61
MINNESOTA	20	5 951	716	29.3	1 127	175	109	12
IOWA	14	2 994	539	34.6	556	100	55	12
MISSOURI	27	9 518	1 229	32.3	1 939	300	151	18
NORTH DAKOTA	5	608	145	30.9	94	23	12	4
SOUTH DAKOTA	4	685	185	35.3	103	26	15	3
NEBRASKA	10	3 087	410	36.1	725	120	32	6
KANSAS	11	2 954	278	30.5	525	93	32	6
SOUTH ATLANTIC	171	37 402	5 773	30.5	6 713	1 351	634	110
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	16	3 721	418	29.3	680	122	59	8
DISTRICT OF COLUMBIA	11	3 772	567	28.0	670	120	49	4
VIRGINIA	21	3 873	704	33.5	759	160	65	11
WEST VIRGINIA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	23	5 356	694	34.4	1 041	214	111	17
SOUTH CAROLINA	14	3 283	657	33.7	683	111	57	11
GEORGIA	33	7 117	1 101	28.3	1 059	245	91	29
FLORIDA	47	8 706	1 368	29.3	1 507	320	159	27
EAST SOUTH CENTRAL	66	17 647	2 676	29.9	3 283	626	319	45
KENTUCKY	14	2 935	498	30.7	509	97	50	10
TENNESSEE	26	8 181	1 122	30.3	1 603	291	144	16
ALABAMA	17	4 643	753	30.3	848	175	96	11
MISSISSIPPI	9	1 888	303	26.1	323	63	29	8
WEST SOUTH CENTRAL	159	28 696	4 554	31.3	5 393	1 149	546	108
ARKANSAS	13	2 631	398	32.8	586	111	41	7
LOUISIANA	29	4 877	827	31.4	907	213	88	15
OKLAHOMA	22	3 513	436	27.6	585	128	60	13
TEXAS	95	17 675	2 893	31.7	3 315	697	357	73
MOUNTAIN	45	10 052	1 398	32.0	1 958	368	168	28
MONTANA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	12	3 268	529	34.1	709	137	49	10
NEW MEXICO	5	604	127	26.2	81	26	10	4
ARIZONA	10	2 437	297	35.8	497	87	47	3
UTAH	10	1 964	215	31.7	403	71	42	6
NEVADA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	166	44 107	6 537	30.6	7 828	1 380	597	123
WASHINGTON	14	3 552	576	36.4	730	136	64	7
OREGON	14	2 429	485	33.3	489	80	39	12
CALIFORNIA	131	36 867	5 245	29.8	6 401	1 124	476	102
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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TABLE 10. Merchant Wholesalers–Kind of Business, by Divisions and States: 1963–Con.

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	CUSTODIAL SUPPLY HOUSES (SIC 5087 PART)							
UNITED STATES, TOTAL	1 413	300 902	29 902	31.3	57 871	10 182	4 197	805
NEW ENGLAND	68	11 391	1 094	31.5	2 070	387	118	25
MAINE	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	–	–	–	–	–	–	–	–
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	30	7 403	719	32.4	1 395	237	74	9
RHODE ISLAND	4	308	23	21.4	33	10	1	4
CONNECTICUT	24	3 175	301	28.6	536	103	36	7
MIDDLE ATLANTIC	263	63 624	5 942	26.7	10 145	1 832	610	133
NEW YORK	145	37 135	2 851	26.2	5 584	933	328	56
NEW JERSEY	39	6 866	906	30.7	1 226	253	75	13
PENNSYLVANIA	79	19 623	2 185	26.3	3 335	646	207	64
EAST NORTH CENTRAL	270	48 863	5 315	29.5	8 937	1 678	742	173
OHIO	69	11 453	1 606	34.7	2 633	509	188	31
INDIANA	38	4 947	527	27.8	908	162	78	32
ILLINOIS	83	15 368	1 490	27.9	2 648	477	252	53
MICHIGAN	53	13 008	1 276	28.5	2 044	369	151	42
WISCONSIN	27	4 087	416	26.3	704	161	73	15
WEST NORTH CENTRAL	107	27 085	3 014	37.4	6 038	999	482	59
MINNESOTA	19	1 944	256	32.0	331	78	37	10
IOWA	15	2 176	241	30.2	388	89	45	8
MISSOURI	44	16 215	1 572	39.2	4 302	591	275	23
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	15	4 851	680	37.2	532	121	81	11
KANSAS	10	1 632	203	36.1	436	105	32	3
SOUTH ATLANTIC	214	39 780	4 122	31.9	7 759	1 535	574	89
DELAWARE	6	1 574	233	25.2	282	42	20	–
MARYLAND	20	6 176	564	27.4	1 019	199	68	5
DISTRICT OF COLUMBIA	5	1 808	107	33.7	350	49	26	2
VIRGINIA	18	3 837	495	30.3	778	130	52	6
WEST VIRGINIA	14	1 502	209	31.5	282	71	25	4
NORTH CAROLINA	22	3 610	432	32.9	807	150	72	7
SOUTH CAROLINA	13	3 046	179	27.7	576	143	32	5
GEORGIA	51	7 960	899	39.6	1 798	344	137	18
FLORIDA	65	10 267	1 004	31.0	1 867	407	142	42
EAST SOUTH CENTRAL	83	11 644	1 189	29.1	1 836	398	184	62
KENTUCKY	15	2 704	313	23.0	345	80	36	18
TENNESSEE	41	5 921	607	34.6	1 089	221	97	27
ALABAMA	17	2 124	130	22.6	252	61	28	10
MISSISSIPPI	10	895	139	26.8	150	36	23	7
WEST SOUTH CENTRAL	172	42 249	2 961	36.8	10 880	1 531	741	116
ARKANSAS	10	1 305	134	29.3	183	46	10	7
LOUISIANA	37	5 174	480	30.7	1 039	201	72	23
OKLAHOMA	19	3 623	465	31.7	691	155	62	14
TEXAS	106	32 147	1 882	38.7	8 967	1 129	597	72
MOUNTAIN	63	12 461	1 716	33.6	2 608	521	216	35
MONTANA	6	689	102	31.5	127	36	24	1
IDAHO	3	409	44	28.1	68	13	11	1
WYOMING	–	–	–	–	–	–	–	–
COLORADO	15	4 022	661	36.2	916	164	79	9
NEW MEXICO	7	1 206	183	32.6	226	47	15	3
ARIZONA	18	3 440	379	36.1	785	189	55	8
UTAH	8	1 271	188	32.8	286	41	20	9
NEVADA	6	1 424	159	23.9	200	31	12	3
PACIFIC	173	43 805	4 549	27.7	7 598	1 301	530	113
WASHINGTON	18	3 530	385	29.9	764	109	49	9
OREGON	18	3 232	391	28.5	511	105	58	12
CALIFORNIA	129	35 352	3 542	27.3	6 080	1 032	413	85
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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	LAUNDRY, DRY CLEANING SUPPLY HOUSES (SIC 5087 PART)							
UNITED STATES, TOTAL	798	315 009	29 641	23.7	39 038	6 300	1 795	263
NEW ENGLAND	41	14 335	1 070	22.2	1 765	298	80	12
MAINE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	-	-	-	-	-	-	-	-
MASSACHUSETTS	32	9 372	547	22.1	1 168	205	55	9
RHODE ISLAND	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	4	2 412	215	22.9	312	51	13	1
MIDDLE ATLANTIC	175	75 860	6 394	24.5	9 982	1 463	406	41
NEW YORK	98	46 330	3 907	24.8	6 395	904	215	16
NEW JERSEY	32	8 612	728	24.7	1 029	160	64	11
PENNSYLVANIA	45	20 918	1 759	23.9	2 558	399	127	14
EAST NORTH CENTRAL	141	54 098	4 693	23.6	6 433	1 064	357	54
OHIO	39	15 841	1 714	23.7	2 216	332	134	10
INDIANA	18	5 279	220	22.0	438	101	35	5
ILLINOIS	43	16 326	1 556	25.5	2 082	338	108	15
MICHIGAN	23	12 650	846	22.5	1 291	227	58	13
WISCONSIN	18	4 002	357	20.2	406	66	22	11
WEST NORTH CENTRAL	55	16 828	1 426	26.2	2 216	378	99	13
MINNESOTA	13	4 832	312	26.9	722	111	16	7
IOWA	3	1 025	91	24.4	115	21	3	-
MISSOURI	27	7 330	726	23.1	919	170	53	2
NORTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	3	851	56	26.8	152	26	7	-
KANSAS	6	2 257	167	18.2	221	35	14	1
SOUTH ATLANTIC	88	43 617	4 087	23.1	5 534	883	220	21
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	10	2 605	218	21.2	278	51	13	3
DISTRICT OF COLUMBIA	9	7 871	520	22.6	912	104	25	1
VIRGINIA	8	6 989	859	21.5	771	136	29	-
WEST VIRGINIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	12	5 656	502	23.9	757	117	27	3
SOUTH CAROLINA	9	2 483	212	26.0	293	67	16	3
GEORGIA	14	7 612	709	24.6	1 186	164	47	5
FLORIDA	23	8 175	756	22.6	1 042	181	48	6
EAST SOUTH CENTRAL	48	18 032	1 995	20.8	1 764	332	103	14
KENTUCKY	13	2 888	311	21.7	296	61	23	4
TENNESSEE	21	7 256	710	23.5	776	144	47	3
ALABAMA	10	4 897	661	19.2	479	90	25	6
MISSISSIPPI	4	2 991	313	16.2	213	37	8	1
WEST SOUTH CENTRAL	80	33 719	3 684	23.1	4 282	733	202	34
ARKANSAS	4	1 253	122	17.7	165	25	6	3
LOUISIANA	13	6 430	762	24.4	959	152	35	6
OKLAHOMA	12	2 914	339	19.8	317	66	29	8
TEXAS	51	23 122	2 461	23.4	2 841	490	132	17
MOUNTAIN	39	8 407	785	25.3	1 072	207	63	17
MONTANA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	-	-	-	-	-	-	-	-
WYOMING	-	-	-	-	-	-	-	-
COLORADO	12	2 996	172	26.5	397	70	25	7
NEW MEXICO	3	801	65	22.5	103	16	4	1
ARIZONA	12	1 961	224	23.6	247	57	17	7
UTAH	9	2 108	257	27.8	283	57	15	2
NEVADA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	131	50 113	5 507	23.7	5 990	942	265	57
WASHINGTON	12	1 923	198	23.9	264	49	12	2
OREGON	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	110	46 057	5 060	23.6	5 495	853	236	51
ALASKA	-	-	-	-	-	-	-	-
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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	SHOE SERVICE EQUIPMENT, SUPPLIES WHOLESALERS (SIC 5087 PART)							
UNITED STATES, TOTAL	384	109 563	16 182	19.9	11 539	2 384	946	239
NEW ENGLAND	60	19 205	2 296	17.6	1 421	328	113	23
MAINE	-	-	-	-	-	-	-	-
NEW HAMPSHIRE	5	2 269	191	25.2	108	24	7	2
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	43	15 498	1 939	16.1	1 151	265	81	15
RHODE ISLAND	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	6	736	112	20.2	84	17	11	4
MIDDLE ATLANTIC	93	22 372	3 130	19.6	2 238	418	183	60
NEW YORK	56	15 726	1 751	18.2	1 428	253	85	32
NEW JERSEY	13	2 164	381	22.2	248	58	39	6
PENNSYLVANIA	24	4 482	998	23.3	562	107	59	22
EAST NORTH CENTRAL	68	17 649	2 307	19.1	1 778	395	146	47
OHIO	19	2 902	563	21.3	331	93	44	14
INDIANA	9	1 359	291	19.9	141	38	13	6
ILLINOIS	21	6 947	954	20.4	816	160	58	11
MICHIGAN	11	5 321	334	15.5	366	68	22	9
WISCONSIN	8	1 120	165	21.4	124	36	9	7
WEST NORTH CENTRAL	32	9 058	1 925	24.6	1 417	275	115	27
MINNESOTA	6	2 004	394	25.1	371	59	36	4
IOWA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI	13	4 781	974	25.2	789	151	41	7
NORTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	-	-	-	-	-	-	-	-
NEBRASKA	4	912	186	23.9	121	29	15	4
KANSAS	6	870	249	21.8	77	22	13	9
SOUTH ATLANTIC	46	17 296	1 705	15.1	1 428	304	148	28
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	10	9 299	205	10.3	484	97	65	10
DISTRICT OF COLUMBIA	3	767	260	26.1	132	25	17	-
VIRGINIA	3	702	157	20.2	91	19	12	4
WEST VIRGINIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	8	2 877	491	21.7	339	70	18	-
SOUTH CAROLINA	3	663	91	17.2	55	14	6	3
GEORGIA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLORIDA	11	2 020	343	20.1	228	58	17	5
EAST SOUTH CENTRAL	16	4 149	1 028	25.5	687	131	43	11
KENTUCKY	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	6	2 179	569	23.9	362	73	18	6
ALABAMA	6	1 044	286	29.5	194	36	15	3
MISSISSIPPI	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	23	5 760	1 171	25.3	761	170	56	11
ARKANSAS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	4	1 254	243	26.7	159	30	9	2
OKLAHOMA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	16	3 569	690	25.0	486	118	39	9
MOUNTAIN	11	2 442	607	24.0	346	71	31	4
MONTANA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	-	-	-	-	-	-	-	-
WYOMING	-	-	-	-	-	-	-	-
COLORADO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	4	708	121	23.0	79	17	10	2
UTAH	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	-	-	-	-	-	-	-	-
PACIFIC	35	11 632	2 013	21.2	1 463	292	111	28
WASHINGTON	6	1 475	294	25.6	239	45	17	3
OREGON	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	26	9 338	1 489	19.8	1 077	217	65	25
ALASKA	-	-	-	-	-	-	-	-
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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	AIRCRAFT, AERONAUTICAL EQUIPMENT, PARTS DISTRIBUTORS (SIC 5088 PART)							
UNITED STATES, TOTAL	936	540 540	75 027	21.4	61 161	10 529	1 538	253
NEW ENGLAND	21	5 558	732	22.6	680	132	12	3
MAINE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	-	-	-	-	-	-	-	-
VERMONT	-	-	-	-	-	-	-	-
MASSACHUSETTS	4	687	97	25.4	133	25	3	-
RHODE ISLAND	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	13	3 361	330	21.0	412	77	8	3
MIDDLE ATLANTIC	125	85 841	9 224	18.6	9 036	1 351	182	22
NEW YORK	75	60 453	6 855	16.1	5 844	816	110	10
NEW JERSEY	36	16 337	1 466	22.7	1 858	291	46	6
PENNSYLVANIA	14	9 051	903	27.6	1 334	244	26	6
EAST NORTH CENTRAL	57	49 869	6 706	19.6	5 400	839	86	16
OHIO	17	20 814	2 557	17.3	1 987	320	46	3
INDIANA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS	19	18 527	2 806	15.5	1 776	296	29	4
MICHIGAN	14	5 563	753	31.6	895	144	11	5
WISCONSIN	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL	51	43 145	6 418	20.5	3 979	740	78	12
MINNESOTA	10	11 096	1 632	29.5	1 498	261	8	1
IOWA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI	14	10 497	1 820	18.5	802	203	27	4
NORTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	-	-	-	-	-	-	-	-
NEBRASKA	3	1 687	223	20.9	158	26	2	1
KANSAS	21	17 347	2 415	14.8	1 204	192	38	4
SOUTH ATLANTIC	154	93 203	14 851	19.9	9 070	1 813	340	20
DELAWARE	3	17 719	1 605	15.7	1 676	454	62	-
MARYLAND	6	2 104	205	23.3	243	47	3	1
DISTRICT OF COLUMBIA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	15	7 987	2 682	19.6	826	128	18	2
WEST VIRGINIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	8	12 651	3 926	23.1	972	169	23	-
SOUTH CAROLINA	-	-	-	-	-	-	-	-
GEORGIA	17	9 549	1 149	20.6	810	166	16	2
FLORIDA	100	41 748	5 092	20.3	4 388	817	216	14
EAST SOUTH CENTRAL	24	15 384	1 448	13.4	931	183	18	9
KENTUCKY	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	9	5 414	695	23.5	612	119	6	4
ALABAMA	11	1 157	197	21.3	112	35	11	3
MISSISSIPPI	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	160	94 586	16 181	26.2	14 527	2 579	264	42
ARKANSAS	8	2 945	857	16.8	300	69	6	1
LOUISIANA	7	4 422	748	14.4	273	54	18	1
OKLAHOMA	19	8 603	1 244	27.0	1 094	226	17	5
TEXAS	126	78 616	13 332	27.1	12 860	2 230	223	35
MOUNTAIN	35	24 522	4 107	18.9	2 104	442	49	4
MONTANA	-	-	-	-	-	-	-	-
IDAHO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	-	-	-	-	-	-	-	-
COLORADO	13	14 131	1 940	15.4	979	202	18	1
NEW MEXICO	5	3 678	933	27.2	399	96	10	-
ARIZONA	11	4 747	927	21.0	475	76	11	3
UTAH	3	1 555	228	24.4	209	49	7	-
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	309	128 432	15 360	23.6	15 434	2 400	509	125
WASHINGTON	17	4 128	541	24.4	617	117	22	10
OREGON	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	285	116 823	14 117	23.5	13 833	2 116	474	113
ALASKA	3	1 202	295	25.2	179	20	6	2
HAWAII	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 10. Merchant Wholesalers–Kind of Business, by Divisions and States: 1963–Con.

Geographic division and State	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
	FERROUS METALS SERVICE CENTER (SIC 5091 PART)							
UNITED STATES, TOTAL	1 880	3 663 586	633 839	16.2	341 809	50 084	9 868	308
NEW ENGLAND	106	170 713	30 165	18.0	17 538	2 536	515	6
MAINE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	-	-	-	-	-	-	-	-
MASSACHUSETTS	67	98 093	17 830	18.0	10 349	1 442	291	6
RHODE ISLAND	6	9 129	1 735	17.8	877	146	37	-
CONNECTICUT	28	57 373	9 293	17.4	5 396	791	163	-
MIDDLE ATLANTIC	369	754 724	122 406	16.4	73 150	10 415	2 083	59
NEW YORK	147	293 849	38 387	14.3	24 074	3 499	674	21
NEW JERSEY	92	209 569	45 048	19.1	24 641	3 336	668	9
PENNSYLVANIA	130	251 306	38 971	16.4	24 435	3 580	741	29
EAST NORTH CENTRAL	473	1 270 527	220 291	16.7	121 197	17 243	2 721	84
OHIO	152	295 034	52 319	17.4	29 633	4 120	811	13
INDIANA	34	62 635	11 113	13.8	5 499	844	173	16
ILLINOIS	158	573 824	113 492	18.2	57 603	8 019	1 097	34
MICHIGAN	111	294 033	38 924	14.2	25 132	3 748	527	17
WISCONSIN	18	45 001	4 443	12.1	3 330	512	113	4
WEST NORTH CENTRAL	102	168 212	29 493	15.4	15 921	2 377	487	22
MINNESOTA	23	52 260	8 436	14.2	4 512	593	139	3
IOWA	9	9 501	1 827	13.5	716	125	25	4
MISSOURI	51	94 112	17 864	15.9	9 249	1 388	269	8
NORTH DAKOTA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	7	4 569	412	20.9	554	89	26	2
KANSAS	6	2 648	440	21.1	361	75	14	1
SOUTH ATLANTIC	151	183 125	28 864	16.4	17 551	3 124	687	20
DELAWARE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	24	24 202	5 168	21.5	3 161	469	119	5
DISTRICT OF COLUMBIA	3	4 991	1 260	21.7	1 034	176	18	-
VIRGINIA	15	9 842	2 048	19.3	1 022	225	62	-
WEST VIRGINIA	7	6 192	775	14.2	525	101	15	3
NORTH CAROLINA	17	38 223	5 375	14.1	3 010	548	77	3
SOUTH CAROLINA	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	32	52 175	6 866	12.7	3 844	724	168	-
FLORIDA	39	35 943	5 450	18.8	3 680	640	160	6
EAST SOUTH CENTRAL	79	116 031	19 329	16.3	11 397	1 964	384	13
KENTUCKY	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	22	47 161	5 850	16.3	4 707	786	138	1
ALABAMA	25	31 588	6 671	17.8	3 392	618	122	2
MISSISSIPPI	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	237	368 885	61 091	13.4	25 260	4 349	1 053	35
ARKANSAS	7	6 301	1 203	15.6	493	108	21	2
LOUISIANA	45	37 258	7 731	16.4	3 396	695	169	9
OKLAHOMA	38	41 330	5 841	13.3	2 697	471	119	6
TEXAS	147	283 996	46 316	12.9	18 674	3 075	744	18
MOUNTAIN	78	100 281	15 683	11.4	6 925	1 117	291	16
MONTANA	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO	11	10 293	1 718	14.4	863	153	41	-
ARIZONA	14	13 972	2 405	15.8	1 188	204	45	3
UTAH	8	5 799	990	13.4	489	83	19	-
NEVADA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	285	531 088	106 517	17.2	52 870	6 959	1 647	53
WASHINGTON	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON	34	64 973	14 104	12.2	4 512	868	162	4
CALIFORNIA	205	413 053	82 582	17.9	42 166	5 395	1 261	39
ALASKA	-	-	-	-	-	-	-	-
HAWAII	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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TABLE 10. Merchant Wholesalers–Kind of Business, by Divisions and States: 1963–Con.

Geographic division and State	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
	IRON, STEEL SCRAP DEALERS WITH PROCESSING EQUIPMENT (SIC 5093 PART)							
UNITED STATES, TOTAL: 1963	1 921	1 257 228	93 370	19.4	122 258	25 366	2 344	1 480
1958*	2 781	1 054 798	105 705	19.6	98 708	26 503	(NA)	2 575
NEW ENGLAND	130	76 916	6 037	20.0	7 408	1 376	105	78
MAINE	16	4 076	470	22.1	472	131	13	14
NEW HAMPSHIRE	6	962	64	16.6	88	26	1	8
VERMONT	7	808	102	27.4	113	31	4	7
MASSACHUSETTS	60	32 182	3 155	18.8	2 810	546	50	30
RHODE ISLAND	12	5 978	350	20.4	626	138	6	5
CONNECTICUT	29	32 910	1 896	20.7	3 299	504	31	14
MIDDLE ATLANTIC	420	288 270	16 738	15.6	22 888	4 545	437	315
NEW YORK	135	101 894	4 396	12.8	6 776	1 351	136	95
NEW JERSEY	76	49 800	3 133	19.0	4 840	855	105	45
PENNSYLVANIA	209	136 576	9 209	16.3	11 272	2 339	196	175
EAST NORTH CENTRAL	576	437 565	26 550	18.9	43 009	8 361	796	441
OHIO	174	151 778	8 438	17.6	13 823	2 704	230	122
INDIANA	85	33 845	3 067	27.3	4 780	1 022	105	68
ILLINOIS	133	150 157	8 614	15.0	12 176	2 256	164	102
MICHIGAN	123	70 772	4 243	23.9	8 335	1 640	196	102
WISCONSIN	61	31 013	2 188	23.0	3 895	739	101	47
WEST NORTH CENTRAL	160	76 933	6 129	19.4	7 975	1 659	167	157
MINNESOTA	32	22 498	2 477	21.1	2 506	442	36	27
IOWA	46	10 612	1 077	22.1	1 274	289	43	45
MISSOURI	39	21 087	1 587	19.9	2 424	572	57	41
NORTH DAKOTA	-	-	-	-	-	-	-	-
SOUTH DAKOTA	6	1 375	18	19.3	127	24	-	5
NEBRASKA	9	8 319	195	9.5	432	92	9	10
KANSAS	28	13 042	775	20.2	1 212	240	22	29
SOUTH ATLANTIC	190	80 360	7 174	24.8	10 130	2 553	207	134
DELAWARE	8	2 248	248	23.4	250	70	26	8
MARYLAND	16	16 001	1 398	27.6	2 086	383	16	7
DISTRICT OF COLUMBIA	5	945	14	26.9	133	21	4	1
VIRGINIA	42	19 561	1 907	24.8	2 536	651	56	24
WEST VIRGINIA	15	6 294	534	30.3	985	222	13	15
NORTH CAROLINA	38	12 567	1 071	20.8	1 429	401	36	33
SOUTH CAROLINA	15	3 854	337	28.2	673	199	17	8
GEORGIA	29	5 343	537	32.3	877	293	21	26
FLORIDA	22	13 547	1 128	19.0	1 161	313	18	14
EAST SOUTH CENTRAL	103	58 191	5 010	22.6	7 058	1 702	168	77
KENTUCKY	31	21 436	1 081	21.4	2 312	426	23	17
TENNESSEE	25	14 464	1 147	23.1	1 899	474	20	20
ALABAMA	33	18 596	2 364	22.4	2 353	678	94	25
MISSISSIPPI	14	3 695	418	28.5	494	124	31	15
WEST SOUTH CENTRAL	158	85 999	7 847	20.1	8 176	2 140	212	129
ARKANSAS	17	7 222	750	21.7	708	169	23	11
LOUISIANA	19	18 653	1 190	19.0	1 984	478	31	9
OKLAHOMA	33	7 706	616	24.1	887	276	31	32
TEXAS	89	52 418	5 291	19.7	4 597	1 217	127	77
MOUNTAIN	46	23 328	1 182	14.2	1 707	432	51	34
MONTANA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	6	1 224	128	28.8	197	64	2	3
WYOMING	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	10	16 469	579	8.3	615	119	10	8
NEW MEXICO	8	1 129	33	31.7	213	97	5	5
ARIZONA	7	1 578	240	25.5	177	43	21	6
UTAH	9	2 242	160	26.7	383	86	8	8
NEVADA	3	436	24	24.8	72	15	3	2
PACIFIC	138	129 666	16 703	24.6	13 907	2 598	201	115
WASHINGTON	22	8 696	893	22.6	1 025	157	23	13
OREGON	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	99	105 024	12 365	22.6	10 431	2 008	152	90
ALASKA	-	-	-	-	-	-	-	-
HAWAII	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*Alaska and Hawaii not included.

TABLE 10. Merchant Wholesalers–Kind of Business, by Divisions and States: 1963–Con.

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	NONFERROUS METALLIC SCRAP DEALERS (SIC 5093 PART)							
UNITED STATES, TOTAL	1 458	633 147	43 172	15.7	51 128	11 117	1 299	1 245
NEW ENGLAND	153	75 084	5 812	13.9	5 231	1 094	132	117
MAINE	12	2 886	388	22.3	374	94	8	4
NEW HAMPSHIRE	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	71	31 411	2 334	14.6	2 318	500	52	56
RHODE ISLAND	17	12 178	1 122	11.2	471	92	15	16
CONNECTICUT	43	27 602	1 888	13.0	1 960	373	51	32
MIDDLE ATLANTIC	395	177 994	10 402	13.1	11 392	2 343	303	347
NEW YORK	199	88 009	5 159	12.3	5 117	944	131	167
NEW JERSEY	64	35 782	1 856	12.3	2 259	427	52	42
PENNSYLVANIA	132	54 203	3 387	14.8	4 016	972	120	138
EAST NORTH CENTRAL	312	144 622	8 545	16.5	12 631	2 597	254	275
OHIO	83	43 813	2 564	14.9	3 408	658	85	66
INDIANA	43	21 679	2 000	20.1	2 190	531	37	37
ILLINOIS	91	37 594	2 156	18.4	3 876	757	67	84
MICHIGAN	67	34 071	1 272	13.4	2 352	431	48	64
WISCONSIN	28	7 465	553	20.3	805	220	17	24
WEST NORTH CENTRAL	109	31 671	3 147	17.9	3 110	683	107	111
MINNESOTA	24	6 825	706	17.8	687	118	22	21
IOWA	13	2 647	222	16.4	230	57	8	14
MISSOURI	43	12 467	1 121	17.6	1 157	284	35	41
NORTH DAKOTA	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	12	2 072	175	22.0	260	71	8	16
KANSAS	7	6 087	730	16.8	581	103	20	7
SOUTH ATLANTIC	135	57 114	4 204	20.7	5 988	1 595	185	102
DELAWARE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	23	9 480	448	20.5	973	217	19	12
DISTRICT OF COLUMBIA	5	1 798	52	19.7	163	49	4	5
VIRGINIA	14	5 674	611	20.5	619	160	43	11
WEST VIRGINIA	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	17	10 816	630	23.7	1 441	357	24	13
SOUTH CAROLINA	11	3 533	376	19.4	337	101	13	13
GEORGIA	19	10 954	888	22.8	1 168	322	10	14
FLORIDA	35	13 180	1 105	17.6	1 128	324	54	21
EAST SOUTH CENTRAL	39	14 641	1 265	16.1	1 347	382	35	26
KENTUCKY	9	736	61	24.7	106	32	6	10
TENNESSEE	15	4 406	419	22.9	413	135	10	10
ALABAMA	11	8 974	739	12.0	781	193	17	3
MISSISSIPPI	4	525	46	18.5	47	22	2	3
WEST SOUTH CENTRAL	96	37 090	3 056	17.9	3 443	887	96	85
ARKANSAS	6	1 020	243	22.7	142	39	6	5
LOUISIANA	7	1 998	108	23.5	222	52	4	7
OKLAHOMA	22	6 773	254	24.4	792	208	18	22
TEXAS	61	27 299	2 451	15.6	2 287	588	68	50
MOUNTAIN	44	17 174	1 388	19.0	1 551	397	41	42
MONTANA	3	701	108	23.1	71	17	2	3
IDAHO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	9	5 574	313	12.6	349	93	12	13
NEW MEXICO	4	1 081	125	20.1	92	27	4	3
ARIZONA	8	5 621	346	24.2	594	148	5	7
UTAH	6	2 433	316	15.5	207	41	2	4
NEVADA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	175	77 757	5 353	15.8	6 435	1 139	146	140
WASHINGTON	20	7 804	943	19.5	805	137	20	15
OREGON	11	4 407	425	17.2	453	89	4	11
CALIFORNIA	135	64 068	3 784	14.9	4 954	844	113	109
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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	WASTE PAPER DEALERS (SIC 5093 PART)							
UNITED STATES, TOTAL: 1963	1 120	311 672	7 931	26.0	44 446	10 798	732	887
1958*	1 056	235 126	10 912	24.9	29 815	10 292	(NA)	989
NEW ENGLAND	105	30 039	995	27.1	4 586	998	70	64
MAINE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	-	-	-	-	-	-	-	-
MASSACHUSETTS	67	19 292	707	27.8	3 103	661	47	43
RHODE ISLAND	10	1 423	33	34.9	295	75	3	7
CONNECTICUT	22	8 326	161	23.3	943	211	14	12
MIDDLE ATLANTIC	486	119 848	3 356	24.4	15 069	3 555	307	423
NEW YORK	279	71 699	1 796	23.7	8 439	1 996	170	234
NEW JERSEY	102	25 031	744	26.7	3 552	794	80	80
PENNSYLVANIA	105	23 118	816	24.2	3 078	765	57	109
EAST NORTH CENTRAL	250	78 419	1 270	22.4	10 424	2 469	197	238
OHIO	66	20 449	346	22.5	2 868	784	53	55
INDIANA	20	3 531	75	30.2	708	171	23	19
ILLINOIS	79	34 264	380	19.5	3 860	791	64	77
MICHIGAN	50	14 764	313	23.6	1 874	426	32	57
WISCONSIN	35	5 411	156	32.2	1 114	297	25	30
WEST NORTH CENTRAL	43	13 561	375	26.3	2 189	501	39	23
MINNESOTA	7	1 544	30	33.8	349	79	2	4
IOWA	7	860	35	39.2	184	53	12	5
MISSOURI	16	7 854	122	19.8	975	198	12	7
NORTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	7	1 342	26	37.5	374	95	8	3
SOUTH ATLANTIC	86	22 176	565	31.3	4 043	1 176	40	39
DELAWARE	4	693	22	32.2	118	26	6	2
MARYLAND	14	3 062	65	38.6	650	168	4	11
DISTRICT OF COLUMBIA	13	6 493	122	26.8	1 058	299	5	3
VIRGINIA	6	1 436	52	39.6	393	103	8	1
WEST VIRGINIA	8	920	25	27.6	126	40	3	5
NORTH CAROLINA	13	2 576	31	31.1	524	156	4	6
SOUTH CAROLINA	6	1 428	17	27.0	244	88	4	-
GEORGIA	7	1 683	76	38.9	326	93	-	5
FLORIDA	15	3 885	155	29.2	604	203	6	6
EAST SOUTH CENTRAL	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KENTUCKY	4	1 280	36	38.5	322	80	4	-
TENNESSEE	8	2 577	30	28.9	440	123	11	7
ALABAMA	10	3 147	139	27.5	449	140	4	8
MISSISSIPPI	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	50	13 668	368	34.7	2 455	858	13	34
ARKANSAS	6	587	38	38.2	149	49	-	5
LOUISIANA	10	3 419	52	30.5	666	206	2	3
OKLAHOMA	7	1 791	41	39.6	326	99	3	2
TEXAS	27	7 871	237	35.1	1 314	504	8	24
MOUNTAIN	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MONTANA	-	-	-	-	-	-	-	-
IDAHO	-	-	-	-	-	-	-	-
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	6	1 613	14	33.4	465	105	1	8
NEW MEXICO	-	-	-	-	-	-	-	-
ARIZONA	3	406	23	33.0	108	27	1	2
UTAH	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	65	24 527	750	31.9	3 813	737	44	36
WASHINGTON	5	1 142	38	18.0	108	17	1	5
OREGON	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	55	22 649	683	32.8	3 620	697	43	27
ALASKA	-	-	-	-	-	-	-	-
HAWAII	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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TABLE 10. Merchant Wholesalers–Kind of Business, by Divisions and States: 1963–Con.

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	WIPING CLOTHS, RAGS, TEXTILE WASTE DEALERS (SIC 5093 PART)							
UNITED STATES, TOTAL	880	377 175	28 479	20.8	43 381	11 347	1 019	608
NEW ENGLAND	124	52 881	5 304	17.2	4 578	1 039	158	63
MAINE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	89	47 288	4 622	15.8	3 572	816	132	51
RHODE ISLAND	21	3 072	418	25.6	507	121	16	9
CONNECTICUT	8	2 044	210	33.2	394	70	7	1
MIDDLE ATLANTIC	366	118 931	9 481	22.3	14 200	3 648	307	287
NEW YORK	224	71 142	5 803	21.1	7 767	1 819	176	155
NEW JERSEY	41	13 767	964	22.8	1 750	533	28	36
PENNSYLVANIA	101	34 022	2 714	24.6	4 683	1 296	103	96
EAST NORTH CENTRAL	108	39 740	2 553	30.5	7 336	1 986	164	83
OHIO	23	8 871	456	33.5	1 937	431	41	16
INDIANA	4	321	26	18.7	31	9	6	5
ILLINOIS	41	13 736	1 090	25.6	2 034	506	48	33
MICHIGAN	32	13 977	816	33.3	2 830	810	60	23
WISCONSIN	8	2 835	165	31.9	504	230	9	6
WEST NORTH CENTRAL	33	12 536	1 159	24.4	1 828	551	41	18
MINNESOTA	9	2 480	199	34.4	433	134	2	8
IOWA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI	19	8 043	831	21.4	1 086	348	35	7
NORTH DAKOTA	-	-	-	-	-	-	-	-
SOUTH DAKOTA	-	-	-	-	-	-	-	-
NEBRASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	135	120 000	7 942	15.5	10 235	2 624	243	62
DELAWARE	-	-	-	-	-	-	-	-
MARYLAND	22	13 502	1 093	34.4	2 639	768	42	14
DISTRICT OF COLUMBIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	-	-	-	-	-	-	-	-
WEST VIRGINIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	47	46 275	3 700	12.7	3 212	757	99	19
SOUTH CAROLINA	17	18 820	1 076	12.5	1 256	308	34	12
GEORGIA	39	39 367	1 993	13.0	2 774	686	58	12
FLORIDA	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST SOUTH CENTRAL	14	7 238	286	19.5	725	245	15	13
KENTUCKY	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	7	5 756	143	14.5	379	116	8	7
ALABAMA	5	834	109	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	31	6 895	606	30.6	1 220	369	24	18
ARKANSAS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	5	1 065	55	34.8	200	72	4	1
OKLAHOMA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	21	4 929	475	27.2	837	241	17	13
MOUNTAIN	10	2 567	159	28.0	355	87	7	10
MONTANA	-	-	-	-	-	-	-	-
IDAHO	-	-	-	-	-	-	-	-
WYOMING	-	-	-	-	-	-	-	-
COLORADO	4	1 398	107	29.7	206	44	3	2
NEW MEXICO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	-	-	-	-	-	-	-	-
PACIFIC	59	16 387	989	28.4	2 904	798	60	54
WASHINGTON	9	2 064	228	31.9	461	103	5	8
OREGON	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	46	13 851	750	27.4	2 354	657	23	38
ALASKA	-	-	-	-	-	-	-	-
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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TABLE 10. Merchant Wholesalers–Kind of Business, by Divisions and States: 1963–Con.

Geographic division and State	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
	HOUSEHOLD FURNITURE WHOLESALERS (SIC 5097 PART)							
UNITED STATES, TOTAL: 1963	1 078	505 870	47 695	19.8	49 537	8 862	2 049	473
1958*	1 018	383 994	39 043	20.4	35 801	8 048	(NA)	559
NEW ENGLAND	60	27 766	2 367	21.2	2 666	476	147	15
MAINE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	-	-	-	-	-	-	-	-
MASSACHUSETTS	44	24 682	2 070	21.4	2 391	408	135	9
RHODE ISLAND	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	12	2 447	232	18.0	199	51	9	6
MIDDLE ATLANTIC	340	152 685	11 660	20.5	16 324	2 703	617	127
NEW YORK	242	108 520	8 057	21.4	12 428	2 026	425	76
NEW JERSEY	29	11 153	679	17.6	903	171	22	12
PENNSYLVANIA	69	33 012	2 924	18.7	2 993	506	170	39
EAST NORTH CENTRAL	148	68 433	5 046	19.9	5 868	1 058	307	63
OHIO	29	9 008	751	20.2	787	169	48	16
INDIANA	23	11 991	800	14.4	732	163	85	10
ILLINOIS	65	30 714	2 508	20.6	2 860	479	104	27
MICHIGAN	20	8 774	290	19.9	659	108	40	9
WISCONSIN	11	7 946	697	24.7	830	139	30	1
WEST NORTH CENTRAL	57	36 509	5 203	16.7	3 372	596	159	25
MINNESOTA	17	9 238	944	20.0	1 023	143	41	4
IOWA	7	9 320	1 416	13.2	579	146	26	5
MISSOURI	27	11 873	1 637	18.4	1 166	203	58	11
NORTH DAKOTA	-	-	-	-	-	-	-	-
SOUTH DAKOTA	-	-	-	-	-	-	-	-
NEBRASKA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	133	63 966	6 220	20.0	6 249	1 200	259	56
DELAWARE	-	-	-	-	-	-	-	-
MARYLAND	9	4 263	614	21.0	521	84	21	4
DISTRICT OF COLUMBIA	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	6	2 595	250	19.8	269	47	12	-
WEST VIRGINIA	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	22	20 791	757	17.5	1 662	320	65	11
SOUTH CAROLINA	11	1 783	216	18.6	132	53	16	5
GEORGIA	24	8 358	462	19.5	810	143	20	13
FLORIDA	42	15 780	2 583	20.9	1 651	324	77	14
EAST SOUTH CENTRAL	50	24 331	2 614	14.7	1 784	388	100	34
KENTUCKY	10	4 580	513	19.0	480	96	32	12
TENNESSEE	29	14 911	1 542	12.1	846	198	53	16
ALABAMA	7	2 444	378	18.9	245	57	12	5
MISSISSIPPI	4	2 396	181	18.7	213	37	3	1
WEST SOUTH CENTRAL	67	27 269	3 669	20.2	2 857	633	129	34
ARKANSAS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	16	6 463	968	23.6	755	148	46	9
OKLAHOMA	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	39	16 042	2 084	18.4	1 647	380	70	19
MOUNTAIN	29	9 086	1 158	20.7	957	212	44	14
MONTANA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	-	-	-	-	-	-	-	-
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	12	3 653	398	18.4	340	58	19	5
NEW MEXICO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	9	3 086	477	20.3	321	106	18	6
UTAH	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	194	95 825	9 758	20.1	9 460	1 596	287	105
WASHINGTON	11	2 871	297	16.9	273	47	15	11
OREGON	5	3 525	208	13.9	178	35	1	3
CALIFORNIA	172	88 265	9 098	20.5	8 893	1 496	262	86
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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	OFFICE, BUSINESS FURNITURE WHOLESALERS (SIC 5097 PART)							
UNITED STATES, TOTAL: 1963	1 265	500 642	51 491	24.4	69 308	11 827	3 577	535
1958*	1 027	361 427	37 098	24.9	46 391	9 717	(NA)	569
NEW ENGLAND	81	24 006	2 738	26.4	3 561	607	194	26
MAINE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	35	15 767	1 591	25.2	2 196	348	98	■
RHODE ISLAND	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	25	5 728	650	27.0	881	146	51	12
MIDDLE ATLANTIC	348	137 000	12 094	26.7	20 932	3 465	961	114
NEW YORK	230	92 702	7 776	27.1	13 895	2 176	586	59
NEW JERSEY	50	16 618	1 424	25.0	2 390	454	101	19
PENNSYLVANIA	68	27 680	2 894	26.5	4 647	835	274	36
EAST NORTH CENTRAL	234	91 008	8 215	23.0	12 378	2 034	693	90
OHIO	64	22 591	2 581	25.7	3 488	592	240	25
INDIANA	25	5 542	723	30.6	989	176	68	7
ILLINOIS	90	49 632	3 450	19.9	5 613	875	266	37
MICHIGAN	35	10 103	1 119	27.0	1 762	292	77	11
WISCONSIN	20	3 140	342	26.9	526	99	42	10
WEST NORTH CENTRAL	67	24 565	3 185	22.1	3 163	555	189	40
MINNESOTA	17	9 483	1 374	19.2	978	169	70	13
IOWA	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI	32	10 785	1 147	23.7	1 596	269	86	13
NORTH DAKOTA	-	-	-	-	-	-	-	-
SOUTH DAKOTA	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	134	61 919	6 211	22.2	8 100	1 468	384	50
DELAWARE	3	1 341	211	22.6	188	30	12	-
MARYLAND	15	12 796	1 215	28.1	2 240	383	64	7
DISTRICT OF COLUMBIA	18	16 043	1 211	19.9	1 946	290	82	4
VIRGINIA	11	4 303	282	19.7	448	89	35	4
WEST VIRGINIA	5	1 501	258	16.7	124	30	12	-
NORTH CAROLINA	20	5 411	574	18.1	588	119	45	10
SOUTH CAROLINA	7	1 740	236	25.6	243	45	13	4
GEORGIA	15	6 162	757	19.8	695	135	31	7
FLORIDA	40	12 622	1 467	23.1	1 628	347	90	14
EAST SOUTH CENTRAL	33	18 589	2 479	20.0	2 046	400	128	12
KENTUCKY	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	113	34 898	4 524	25.4	4 908	973	287	65
ARKANSAS	5	1 663	66	19.8	211	38	12	3
LOUISIANA	23	6 059	743	27.2	929	207	61	10
OKLAHOMA	17	6 431	951	32.2	1 284	239	62	7
TEXAS	68	20 745	2 764	23.2	2 484	489	152	45
MOUNTAIN	37	11 284	1 328	27.7	1 669	292	123	31
MONTANA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	16	4 704	625	26.4	719	109	59	11
NEW MEXICO	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	6	2 217	270	32.3	352	62	23	7
UTAH	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	218	97 373	10 717	23.4	12 551	2 033	618	107
WASHINGTON	32	11 565	1 123	24.7	1 651	330	131	7
OREGON	8	4 660	376	19.0	576	86	32	5
CALIFORNIA	167	76 417	8 387	23.5	9 691	1 508	432	91
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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	LINENS, DOMESTICS, CURTAINS, DRAPERIES, SHADES, BLINDS WHOLESALERS (SIC 5097 PART)							
UNITED STATES, TOTAL	814	471 954	58 799	16.3	38 357	7 097	1 515	458
NEW ENGLAND	53	37 060	4 483	15.8	3 263	662	124	10
MAINE	-	-	-	-	-	-	-	-
NEW HAMPSHIRE	-	-	-	-	-	-	-	-
VERMONT	-	-	-	-	-	-	-	-
MASSACHUSETTS	36	23 738	3 298	16.6	2 269	487	84	10
RHODE ISLAND	6	3 057	360	12.6	235	56	21	-
CONNECTICUT	11	10 265	825	14.8	759	119	19	-
MIDDLE ATLANTIC	384	245 874	32 353	15.5	18 605	3 111	717	205
NEW YORK	298	202 254	26 455	15.6	15 314	2 409	580	145
NEW JERSEY	32	19 618	2 901	12.4	1 155	225	41	13
PENNSYLVANIA	54	24 002	2 997	17.8	2 136	477	96	47
EAST NORTH CENTRAL	88	60 759	6 148	16.8	5 461	990	212	45
OHIO	22	17 960	2 249	20.3	2 099	306	56	9
INDIANA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS	44	20 717	2 746	17.3	1 888	378	94	17
MICHIGAN	14	11 685	854	14.4	752	149	56	15
WISCONSIN	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL	36	24 733	2 947	15.5	1 976	373	64	16
MINNESOTA	10	4 988	587	12.8	384	84	25	4
IOWA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI	19	17 755	2 132	15.3	1 398	238	36	7
NORTH DAKOTA	-	-	-	-	-	-	-	-
SOUTH DAKOTA	-	-	-	-	-	-	-	-
NEBRASKA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	3	840	101	20.5	65	16	-	2
SOUTH ATLANTIC	63	24 669	3 026	16.6	2 624	548	129	36
DELAWARE	-	-	-	-	-	-	-	-
MARYLAND	11	5 018	454	12.0	271	63	35	6
DISTRICT OF COLUMBIA	6	2 960	330	21.5	714	142	9	3
VIRGINIA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA	-	-	-	-	-	-	-	-
NORTH CAROLINA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA	4	1 843	179	16.8	188	39	9	2
GEORGIA	10	5 153	1 062	20.1	539	90	13	1
FLORIDA	23	5 130	552	18.0	526	146	35	19
EAST SOUTH CENTRAL	10	3 754	341	15.4	235	62	22	6
KENTUCKY	4	1 090	78	20.4	41	15	2	2
TENNESSEE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	30	8 824	1 288	19.0	827	194	50	18
ARKANSAS	-	-	-	-	-	-	-	-
LOUISIANA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	24	7 365	923	18.6	663	164	41	13
MOUNTAIN	26	6 808	810	17.2	610	152	42	19
MONTANA	-	-	-	-	-	-	-	-
IDAHO	-	-	-	-	-	-	-	-
WYOMING	-	-	-	-	-	-	-	-
COLORADO	10	3 465	375	18.4	305	84	21	8
NEW MEXICO	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	7	2 698	332	14.9	231	47	14	5
UTAH	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	124	59 473	7 403	16.5	4 756	1 005	155	103
WASHINGTON	13	5 187	510	14.0	357	81	7	11
OREGON	5	512	64	21.1	109	20	3	3
CALIFORNIA	106	53 774	6 829	17.4	4 290	904	145	89
ALASKA	-	-	-	-	-	-	-	-
HAWAII	-	-	-	-	-	-	-	-

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TABLE 10. Merchant Wholesalers–Kind of Business, by Divisions and States: 1963–Con.

Geographic division and State	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
	FLOOR COVERINGS WHOLESALERS (SIC 5097 PART)							
UNITED STATES, TOTAL	1 463	1 136 636	156 086	16.4	101 314	16 062	3 947	526
NEW ENGLAND	71	51 174	6 472	15.3	4 349	653	216	23
MAINE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	-	-	-	-	-	-	-	-
MASSACHUSETTS	39	33 216	4 094	15.6	2 861	416	146	9
RHODE ISLAND	6	1 310	328	17.3	116	30	12	4
CONNECTICUT	22	16 285	2 000	14.3	1 325	196	55	8
MIDDLE ATLANTIC	358	268 172	38 385	15.8	22 371	3 650	999	139
NEW YORK	236	168 669	25 728	16.7	14 751	2 402	662	95
NEW JERSEY	34	22 958	2 363	17.2	2 243	347	67	13
PENNSYLVANIA	88	76 545	10 294	13.6	5 377	901	270	31
EAST NORTH CENTRAL	252	196 533	26 553	16.9	18 093	2 736	734	79
OHIO	75	54 008	8 073	16.5	4 707	764	216	22
INDIANA	34	23 031	3 052	16.1	2 024	301	74	7
ILLINOIS	73	57 976	6 943	16.8	5 332	795	194	29
MICHIGAN	50	45 856	6 364	16.8	4 187	611	198	16
WISCONSIN	20	15 662	2 121	20.1	1 843	265	52	5
WEST NORTH CENTRAL	104	102 301	14 403	15.7	8 882	1 394	353	24
MINNESOTA	20	24 066	3 084	14.4	1 683	261	62	5
IOWA	14	9 347	1 274	16.4	774	141	44	3
MISSOURI	42	46 346	6 659	15.0	4 003	583	164	8
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	11	7 165	1 127	17.3	643	103	31	4
KANSAS	12	8 489	1 227	19.4	998	174	24	4
SOUTH ATLANTIC	191	107 544	15 374	16.8	10 151	1 772	399	57
DELAWARE	6	2 117	301	18.4	224	28	9	2
MARYLAND	13	11 085	890	15.5	1 184	142	38	4
DISTRICT OF COLUMBIA	8	4 300	572	22.5	721	159	21	4
VIRGINIA	23	11 440	2 171	16.3	1 192	226	52	7
WEST VIRGINIA	4	2 115	359	17.3	198	36	11	-
NORTH CAROLINA	41	17 655	2 360	16.9	1 621	267	83	9
SOUTH CAROLINA	8	2 889	438	15.6	229	51	10	3
GEORGIA	40	34 879	4 604	15.3	2 843	517	83	15
FLORIDA	48	21 064	3 679	17.5	1 939	346	92	13
EAST SOUTH CENTRAL	47	30 876	4 602	18.8	3 278	637	122	26
KENTUCKY	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	23	13 654	2 072	20.1	1 493	285	51	11
ALABAMA	16	11 780	1 730	17.7	1 231	260	53	10
MISSISSIPPI	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	118	83 916	11 187	16.1	7 147	1 248	264	55
ARKANSAS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA	21	10 765	1 271	15.6	837	142	32	12
TEXAS	81	62 139	8 889	15.9	5 309	940	192	37
MOUNTAIN	78	49 062	6 453	17.9	4 662	749	141	28
MONTANA	4	2 037	304	17.2	166	24	7	2
IDAHO	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	29	21 481	3 111	20.2	2 421	391	63	8
NEW MEXICO	7	2 653	566	15.1	212	38	10	1
ARIZONA	17	9 477	999	18.1	822	135	24	4
UTAH	12	11 214	1 194	13.7	826	125	32	3
NEVADA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	244	247 058	32 657	16.4	22 381	3 223	719	95
WASHINGTON	31	24 563	3 022	14.8	2 066	295	78	14
OREGON	25	21 076	2 493	19.9	2 118	305	54	8
CALIFORNIA	179	195 194	26 049	16.1	17 512	2 545	558	75
ALASKA	4	3 480	632	18.5	328	34	18	-
HAWAII	5	2 745	461	21.3	357	44	11	-

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Geographic division and State	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
	LUMBER WHOLESALERS WITHOUT YARDS (SIC 5098 PART)							
UNITED STATES, TOTAL: 1963	1 038	1 550 659	17 175	6.4	50 568	8 019	1 992	460
NEW ENGLAND	45	78 097	677	7.3	3 241	361	140	10
MAINE	4	3 914	13	8.3	148	24	7	1
NEW HAMPSHIRE	3	1 278	-	4.5	48	9	6	1
VERMONT	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	21	60 563	359	7.0	2 470	247	92	5
RHODE ISLAND	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	12	10 833	286	7.9	486	64	30	1
MIDDLE ATLANTIC	189	260 996	2 851	7.6	10 455	1 554	366	52
NEW YORK	96	131 775	2 108	9.4	6 423	897	213	21
NEW JERSEY	28	23 736	240	9.2	1 208	182	39	3
PENNSYLVANIA	65	105 485	503	5.1	2 824	475	114	28
EAST NORTH CENTRAL	147	172 381	860	6.5	5 646	857	246	70
OHIO	36	54 009	238	6.0	1 504	205	56	6
INDIANA	14	11 065	35	4.9	288	52	18	9
ILLINOIS	47	49 545	302	7.3	1 894	268	86	29
MICHIGAN	36	42 300	167	6.7	1 454	248	70	19
WISCONSIN	14	15 462	118	6.0	506	84	16	7
WEST NORTH CENTRAL	64	121 762	456	5.0	3 080	485	147	30
MINNESOTA	19	52 203	265	5.1	1 165	164	52	9
IOWA	5	3 954	53	5.9	96	16	3	2
MISSOURI	25	38 431	97	4.9	948	180	47	12
NORTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	3	1 685	17	8.0	87	19	3	-
NEBRASKA	9	21 677	14	4.4	637	88	37	6
KANSAS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	149	152 447	997	7.0	5 765	1 330	254	69
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	19	16 773	148	7.9	666	113	34	9
DISTRICT OF COLUMBIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	25	26 545	297	6.4	991	179	29	8
WEST VIRGINIA	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	35	50 251	171	5.9	1 672	359	62	15
SOUTH CAROLINA	11	11 260	32	7.5	572	182	32	10
GEORGIA	25	20 796	270	8.9	938	317	47	17
FLORIDA	24	21 207	51	6.6	579	116	35	9
EAST SOUTH CENTRAL	88	98 402	1 196	7.0	3 726	730	152	58
KENTUCKY	7	7 713	40	6.5	273	45	19	6
TENNESSEE	34	34 693	581	7.0	1 322	218	59	27
ALABAMA	30	34 749	494	6.8	1 375	298	49	18
MISSISSIPPI	17	21 247	81	7.5	756	169	25	7
WEST SOUTH CENTRAL	79	70 540	687	6.8	2 128	458	114	49
ARKANSAS	11	9 284	71	5.6	233	60	15	12
LOUISIANA	13	7 747	149	9.7	503	136	12	3
OKLAHOMA	11	10 659	72	6.7	256	46	15	8
TEXAS	44	42 850	395	5.9	1 136	216	72	26
MOUNTAIN	45	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MONTANA	11	16 859	105	3.5	290	45	22	3
IDAHO	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	-	-	-	-	-	-	-	-
COLORADO	7	4 956	36	5.0	128	20	7	5
NEW MEXICO	9	6 671	4	6.7	238	42	12	5
ARIZONA	7	7 391	132	6.3	265	39	8	1
UTAH	8	6 959	34	8.3	361	88	9	-
NEVADA	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	232	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WASHINGTON	54	129 395	219	4.1	2 729	352	118	20
OREGON	64	171 040	3 913	4.4	3 749	467	147	26
CALIFORNIA	112	247 463	4 920	7.1	8 515	1 166	242	58
ALASKA	-	-	-	-	-	-	-	-
HAWAII	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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	PLYWOOD DISTRIBUTORS (SIC 5098 PART)							
UNITED STATES, TOTAL: 1963	580	734 839	74 983	10.7	38 934	6 026	1 476	152
1958*	592	680 023	67 417	10.8	34 461	6 894	(NA)	179
NEW ENGLAND	29	20 828	2 586	10.5	983	168	55	5
MAINE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	-	-	-	-	-	-	-	-
MASSACHUSETTS	17	10 339	1 810	11.5	497	86	25	5
RHODE ISLAND	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	5	3 725	465	14.3	255	37	14	-
MIDDLE ATLANTIC	95	91 750	10 956	13.8	6 299	932	231	16
NEW YORK	61	57 119	7 497	14.9	4 158	578	151	6
NEW JERSEY	18	21 065	1 987	11.6	1 343	209	49	4
PENNSYLVANIA	16	13 566	1 472	12.3	798	145	31	6
EAST NORTH CENTRAL	91	131 804	14 064	11.8	6 986	1 026	250	18
OHIO	16	17 696	2 178	13.4	1 058	151	42	5
INDIANA	12	22 783	2 980	12.7	1 273	220	47	1
ILLINOIS	31	45 548	4 825	11.4	2 438	360	94	9
MICHIGAN	21	34 066	2 729	10.6	1 482	181	44	3
WISCONSIN	11	11 711	1 352	12.2	735	114	23	-
WEST NORTH CENTRAL	37	39 530	5 312	12.2	2 611	431	89	9
MINNESOTA	7	8 937	1 111	13.9	499	58	17	1
IOWA	10	10 144	1 388	11.9	690	129	22	1
MISSOURI	10	9 712	1 197	11.7	665	106	28	4
NORTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	3	3 990	564	14.7	367	56	9	1
KANSAS	4	7 823	894	9.8	316	55	8	2
SOUTH ATLANTIC	82	84 784	10 056	11.1	4 706	861	191	14
DELAWARE	-	-	-	-	-	-	-	-
MARYLAND	7	6 273	900	15.2	577	93	24	3
DISTRICT OF COLUMBIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	16	9 503	1 402	13.6	628	117	20	2
WEST VIRGINIA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	15	19 347	877	7.3	645	129	29	3
SOUTH CAROLINA	-	-	-	-	-	-	-	-
GEORGIA	15	18 914	2 259	9.5	983	172	40	1
FLORIDA	24	25 675	4 011	13.1	1 566	293	67	5
EAST SOUTH CENTRAL	29	42 522	4 830	10.3	2 431	451	122	14
KENTUCKY	5	6 776	599	11.0	362	63	14	-
TENNESSEE	15	23 619	2 573	9.7	1 354	256	67	11
ALABAMA	6	9 582	1 273	11.3	610	110	35	1
MISSISSIPPI	3	2 545	385	10.9	105	22	6	2
WEST SOUTH CENTRAL	47	40 812	5 520	14.3	2 833	568	124	15
ARKANSAS	4	4 877	439	14.1	347	57	11	1
LOUISIANA	14	12 896	1 516	15.2	879	209	40	3
OKLAHOMA	4	5 360	696	13.2	354	65	12	2
TEXAS	25	17 679	2 869	14.1	1 253	237	61	9
MOUNTAIN	21	21 273	3 021	12.4	1 330	220	55	4
MONTANA	3	1 377	355	14.8	107	20	5	-
IDAHO	4	6 116	928	13.0	408	61	16	-
WYOMING	-	-	-	-	-	-	-	-
COLORADO	3	5 573	686	10.1	221	31	4	-
NEW MEXICO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	4	3 137	483	10.9	191	38	9	2
UTAH	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	149	261 536	18 638	8.2	10 755	1 369	349	57
WASHINGTON	27	57 082	2 240	6.8	1 906	269	58	10
OREGON	27	73 034	2 366	4.2	1 528	221	57	15
CALIFORNIA	92	130 535	13 951	11.0	7 290	871	229	32
ALASKA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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*Alaska and Hawaii not included.

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	MILLWORK (METAL OR WOOD) JOBBERS (SIC 5098 PART)							
UNITED STATES, TOTAL	1 832	1 065 801	130 952	19.7	125 901	22 406	3 640	603
NEW ENGLAND	111	58 034	7 865	21.2	7 664	1 244	249	27
MAINE	8	4 089	721	19.1	470	90	21	3
NEW HAMPSHIRE	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	55	33 703	4 684	22.7	4 855	753	148	10
RHODE ISLAND	8	5 216	613	13.4	438	81	20	-
CONNECTICUT	32	14 271	1 807	20.8	1 785	296	56	8
MIDDLE ATLANTIC	391	202 800	23 721	21.8	25 990	4 235	696	115
NEW YORK	184	81 775	9 269	22.4	10 867	1 753	333	51
NEW JERSEY	88	52 694	6 446	22.8	7 186	1 168	152	27
PENNSYLVANIA	119	68 331	8 006	20.3	7 937	1 314	211	37
EAST NORTH CENTRAL	379	200 892	25 471	21.1	25 720	4 265	706	120
OHIO	94	53 028	7 135	21.3	7 069	1 166	171	20
INDIANA	59	26 075	3 644	18.2	3 029	514	107	20
ILLINOIS	105	57 813	7 727	21.9	7 630	1 206	195	43
MICHIGAN	81	43 981	4 232	20.6	5 446	915	152	26
WISCONSIN	40	19 995	2 733	23.3	2 546	464	81	11
WEST NORTH CENTRAL	157	94 838	13 261	20.3	11 528	2 055	400	51
MINNESOTA	35	23 050	2 762	19.9	2 846	460	85	13
IOWA	22	9 743	1 757	24.0	1 131	260	58	6
MISSOURI	59	37 983	4 995	19.4	4 631	777	150	17
NORTH DAKOTA	6	2 877	526	24.7	369	75	9	-
SOUTH DAKOTA	6	5 609	835	23.9	958	163	33	-
NEBRASKA	13	4 902	603	23.5	661	131	12	9
KANSAS	16	10 674	1 783	16.6	932	189	53	6
SOUTH ATLANTIC	235	148 589	19 446	19.5	17 599	3 537	416	68
DELAWARE	5	4 897	699	16.7	625	110	4	1
MARYLAND	27	15 990	2 446	21.2	2 240	415	54	5
DISTRICT OF COLUMBIA	8	7 290	784	19.4	933	125	25	1
VIRGINIA	32	33 889	3 959	17.7	3 396	688	91	7
WEST VIRGINIA	11	4 318	615	20.8	508	110	10	1
NORTH CAROLINA	28	20 194	2 710	18.2	2 177	461	56	10
SOUTH CAROLINA	12	9 377	1 529	17.1	993	222	45	4
GEORGIA	28	23 243	3 316	22.4	3 224	671	55	15
FLORIDA	84	29 391	3 388	20.3	3 503	735	76	24
EAST SOUTH CENTRAL	87	55 953	7 891	19.6	6 878	1 476	245	25
KENTUCKY	20	11 239	1 866	18.0	1 320	231	58	3
TENNESSEE	38	25 457	4 165	21.8	3 544	818	116	12
ALABAMA	19	8 916	891	16.8	912	203	36	8
MISSISSIPPI	10	10 341	969	18.2	1 102	224	35	1
WEST SOUTH CENTRAL	160	134 022	19 016	17.5	14 088	2 909	436	62
ARKANSAS	6	6 844	978	15.5	570	110	30	3
LOUISIANA	29	22 701	3 194	20.7	3 093	553	106	7
OKLAHOMA	20	19 297	2 843	14.6	1 781	371	41	4
TEXAS	105	85 180	12 001	17.5	8 644	1 875	259	48
MOUNTAIN	80	34 151	3 734	19.0	4 162	719	143	25
MONTANA	9	3 085	408	17.5	319	54	20	1
IDAHO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	29	10 599	941	15.7	1 038	179	45	13
NEW MEXICO	6	2 882	295	12.8	169	31	4	2
ARIZONA	11	6 543	911	24.4	1 181	183	21	2
UTAH	15	8 610	950	20.5	1 097	210	47	4
NEVADA	7	2 133	165	21.8	299	47	4	1
PACIFIC	232	136 522	10 547	15.6	12 272	1 966	349	110
WASHINGTON	51	17 650	1 952	16.3	1 964	364	94	22
OREGON	28	32 981	1 828	11.2	1 950	292	47	8
CALIFORNIA	150	82 585	6 365	16.8	8 003	1 247	199	79
ALASKA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 10. Merchant Wholesalers–Kind of Business, by Divisions and States: 1963–Con.

Geographic division and State	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
	GLASS (FLAT, BRICK) DISTRIBUTORS (SIC 5098 PART)							
UNITED STATES, TOTAL: 1963	742	303 487	42 124	32.0	63 714	10 805	1 573	301
1958*	584	248 776	31 931	28.6	42 977	9 628	(NA)	306
NEW ENGLAND	43	16 006	2 086	32.4	3 371	560	98	16
MAINE	7	2 057	338	35.2	469	82	9	1
NEW HAMPSHIRE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	16	8 981	1 141	33.9	1 928	319	60	4
RHODE ISLAND	5	2 446	309	18.8	301	64	8	1
CONNECTICUT	11	2 289	284	36.5	603	79	18	8
MIDDLE ATLANTIC	122	51 822	7 881	32.2	10 503	1 718	237	62
NEW YORK	64	28 233	4 462	31.1	5 511	918	120	28
NEW JERSEY	17	4 829	812	30.2	863	148	14	9
PENNSYLVANIA	41	18 760	2 607	34.3	4 129	652	103	25
EAST NORTH CENTRAL	135	58 964	9 072	36.7	14 646	2 450	392	44
OHIO	22	14 323	1 998	36.7	3 668	546	72	7
INDIANA	15	5 606	837	39.3	1 632	294	56	2
ILLINOIS	43	16 009	2 857	39.7	3 846	708	120	20
MICHIGAN	32	14 376	1 998	33.7	3 582	552	85	10
WISCONSIN	23	8 650	1 382	34.5	1 918	350	59	5
WEST NORTH CENTRAL	55	24 737	3 660	34.0	5 827	982	183	15
MINNESOTA	11	8 139	1 072	35.6	2 012	309	58	2
IOWA	8	2 332	463	30.2	488	87	20	-
MISSOURI	15	5 976	843	34.4	1 660	258	34	7
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	6	3 018	381	28.9	532	103	11	3
KANSAS	9	2 652	463	35.4	566	114	41	2
SOUTH ATLANTIC	92	46 859	5 411	24.6	7 560	1 449	181	30
DELAWARE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA	5	1 778	228	34.4	347	53	5	1
VIRGINIA	7	3 574	472	34.1	874	148	16	3
WEST VIRGINIA	10	1 659	250	36.3	418	94	16	2
NORTH CAROLINA	16	9 572	1 182	27.8	1 790	372	62	5
SOUTH CAROLINA	4	1 696	207	21.8	275	63	6	1
GEORGIA	17	6 176	698	23.1	992	201	26	7
FLORIDA	26	18 637	1 990	20.1	2 242	404	42	8
EAST SOUTH CENTRAL	58	19 446	2 460	34.0	4 238	812	102	25
KENTUCKY	9	3 437	379	34.5	814	141	25	4
TENNESSEE	19	7 933	962	38.6	1 856	335	29	9
ALABAMA	13	4 186	535	32.7	965	197	28	4
MISSISSIPPI	17	3 890	584	25.3	603	139	20	8
WEST SOUTH CENTRAL	80	24 336	2 886	35.3	5 558	1 027	113	33
ARKANSAS	10	2 407	273	30.9	460	87	13	10
LOUISIANA	6	2 063	252	23.9	347	63	12	2
OKLAHOMA	8	2 655	286	38.3	634	95	12	7
TEXAS	56	17 211	2 075	36.8	4 117	782	76	14
MOUNTAIN	44	11 350	1 864	30.5	2 339	392	60	19
MONTANA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	5	1 308	404	31.0	217	47	14	1
WYOMING	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	12	3 553	495	31.0	845	122	16	4
NEW MEXICO	4	1 272	204	30.7	278	50	5	3
ARIZONA	11	2 039	326	29.3	432	76	8	1
UTAH	5	1 081	68	28.4	165	26	1	7
NEVADA	3	1 229	165	33.0	299	46	5	1
PACIFIC	113	49 967	6 804	29.9	9 672	1 415	207	57
WASHINGTON	18	7 491	1 185	28.2	1 252	196	31	8
OREGON	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	85	37 883	5 011	30.1	7 551	1 097	162	46
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*Alaska and Hawaii not included.

TABLE 10. Merchant Wholesalers–Kind of Business, by Divisions and States: 1963–Con.

Geographic division and State	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
	ROOFING, SIDING, INSULATION MATERIALS DISTRIBUTORS (SIC 5098 PART)							
UNITED STATES, TOTAL: 1963	1 002	773 315	73 564	13.8	59 062	9 704	2 271	214
1958*	925	559 647	60 577	12.7	38 121	8 490	(NA)	274
NEW ENGLAND	63	40 220	4 945	16.2	3 780	631	161	15
MAINE	6	1 395	211	16.7	116	27	8	-
NEW HAMPSHIRE	6	1 476	244	10.6	88	16	7	1
VERMONT	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	23	15 053	1 638	14.0	1 117	180	45	5
RHODE ISLAND	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	19	19 064	2 461	17.7	2 030	327	87	7
MIDDLE ATLANTIC	256	157 420	17 423	16.7	14 059	2 143	474	56
NEW YORK	125	80 296	8 869	17.0	7 206	1 062	254	24
NEW JERSEY	66	39 616	3 658	17.4	3 634	541	111	7
PENNSYLVANIA	65	37 508	4 896	15.4	3 219	540	109	25
EAST NORTH CENTRAL	235	177 608	15 075	12.0	11 674	1 893	497	45
OHIO	43	30 898	2 600	13.8	2 353	390	125	8
INDIANA	30	20 730	1 655	13.8	1 527	266	62	5
ILLINOIS	68	57 430	5 270	11.8	3 721	557	159	10
MICHIGAN	59	49 416	3 002	9.8	2 597	408	93	19
WISCONSIN	35	19 134	2 548	13.1	1 476	272	54	7
WEST NORTH CENTRAL	87	105 105	8 626	11.7	7 476	1 234	255	13
MINNESOTA	19	36 518	1 908	12.0	2 517	432	47	4
IOWA	19	18 483	2 364	11.5	1 250	209	77	-
MISSOURI	32	23 693	1 905	14.0	2 256	357	79	6
NORTH DAKOTA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	4	7 203	195	9.8	410	60	18	2
KANSAS	8	10 512	1 464	11.2	625	107	20	1
SOUTH ATLANTIC	99	69 706	7 094	12.8	5 012	928	189	11
DELAWARE	7	2 614	398	13.0	212	35	11	-
MARYLAND	12	6 217	700	15.5	536	97	20	4
DISTRICT OF COLUMBIA	4	4 252	757	13.4	342	63	7	-
VIRGINIA	11	14 651	786	12.0	1 030	161	40	-
WEST VIRGINIA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	15	9 968	816	11.6	669	117	38	-
SOUTH CAROLINA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	10	3 901	242	16.3	359	67	11	3
FLORIDA	33	24 969	2 865	12.0	1 600	334	49	4
EAST SOUTH CENTRAL	29	15 358	2 158	16.7	1 415	276	57	11
KENTUCKY	6	4 145	538	16.3	328	55	8	1
TENNESSEE	10	5 765	714	19.3	686	132	33	3
ALABAMA	7	2 127	401	16.8	171	44	10	2
MISSISSIPPI	6	3 321	505	12.6	230	45	6	5
WEST SOUTH CENTRAL	69	61 491	5 793	14.6	5 272	933	243	17
ARKANSAS	4	4 913	585	13.2	348	74	9	3
LOUISIANA	16	15 554	1 563	17.2	1 605	241	37	1
OKLAHOMA	12	6 947	509	14.1	569	98	18	1
TEXAS	37	34 077	3 136	13.8	2 750	520	179	12
MOUNTAIN	41	29 013	1 658	13.8	2 204	394	66	18
MONTANA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	5	847	109	16.5	75	19	3	1
WYOMING	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	12	12 433	612	16.1	1 146	211	23	5
NEW MEXICO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	11	6 610	258	15.5	527	95	14	4
UTAH	3	4 035	104	9.0	193	28	11	1
NEVADA	4	1 738	257	12.7	112	17	4	1
PACIFIC	123	117 394	10 792	13.2	8 170	1 272	329	28
WASHINGTON	24	22 174	1 924	11.5	1 405	206	82	2
OREGON	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	80	74 596	6 388	12.6	4 973	794	181	22
ALASKA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	-	-	-	-	-	-	-	-

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	CAMERA, PHOTOGRAPHIC SUPPLIES DISTRIBUTORS (SIC 5099 PART)							
UNITED STATES, TOTAL: 1963	937	525 117	66 525	21.3	61 155	11 192	2 467	322
1958*	776	387 700	41 176	19.6	39 242	8 639	(NA)	286
NEW ENGLAND	55	21 950	2 160	22.2	2 731	473	96	20
MAINE	3	1 531	73	25.6	221	53	8	1
NEW HAMPSHIRE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	32	15 389	1 586	20.4	1 706	263	68	9
RHODE ISLAND	6	1 867	205	26.2	332	62	2	1
CONNECTICUT	10	2 658	245	27.0	426	82	16	5
MIDDLE ATLANTIC	294	215 298	28 959	21.4	24 287	4 597	702	72
NEW YORK	227	165 780	18 484	20.8	18 364	3 564	541	51
NEW JERSEY	21	27 778	7 647	23.7	3 031	471	49	7
PENNSYLVANIA	46	21 740	2 828	22.9	2 892	562	112	14
EAST NORTH CENTRAL	157	92 500	10 497	20.4	10 719	1 762	435	68
OHIO	43	21 465	2 785	22.5	2 730	469	118	16
INDIANA	16	5 596	759	27.0	931	208	32	7
ILLINOIS	57	47 812	4 718	18.8	5 066	739	183	19
MICHIGAN	30	13 987	1 660	19.9	1 586	268	80	21
WISCONSIN	11	3 640	575	20.9	406	78	22	5
WEST NORTH CENTRAL	50	26 203	3 344	21.7	3 082	645	166	20
MINNESOTA	14	11 854	1 435	19.4	1 134	223	47	3
IOWA	7	2 594	282	23.8	318	65	21	5
MISSOURI	15	6 389	897	22.4	898	164	43	7
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	6	2 296	386	25.8	359	107	35	3
KANSAS	5	2 349	247	20.6	298	54	12	3
SOUTH ATLANTIC	96	33 562	4 197	22.0	4 146	841	196	35
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	10	3 819	441	19.3	457	89	19	-
DISTRICT OF COLUMBIA	12	9 250	1 101	20.0	1 116	211	58	3
VIRGINIA	9	3 592	310	24.1	483	92	20	1
WEST VIRGINIA	9	2 007	360	24.5	279	56	14	4
NORTH CAROLINA	6	639	71	15.7	43	21	5	3
SOUTH CAROLINA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	18	5 649	925	21.5	657	113	30	6
FLORIDA	29	7 970	916	25.1	1 045	246	50	16
EAST SOUTH CENTRAL	35	9 451	1 336	22.3	1 310	315	81	14
KENTUCKY	9	2 274	304	23.5	296	69	18	4
TENNESSEE	12	4 176	702	22.1	548	132	39	6
ALABAMA	7	1 368	151	25.5	254	74	10	4
MISSISSIPPI	7	1 633	179	18.7	212	40	14	-
WEST SOUTH CENTRAL	82	28 164	3 696	21.2	3 266	689	159	38
ARKANSAS	4	484	62	16.5	42	18	4	4
LOUISIANA	11	3 174	371	23.4	372	91	24	5
OKLAHOMA	12	4 263	595	26.8	658	126	23	6
TEXAS	55	20 243	2 668	19.8	2 194	454	108	23
MOUNTAIN	31	12 410	1 489	22.2	1 607	308	109	8
MONTANA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	-	-	-	-	-	-	-	-
WYOMING	-	-	-	-	-	-	-	-
COLORADO	14	8 074	1 019	22.0	1 027	172	80	1
NEW MEXICO	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	5	1 071	112	18.6	91	24	4	4
UTAH	6	2 553	232	25.5	416	96	15	1
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	137	85 579	10 847	20.6	10 007	1 562	523	47
WASHINGTON	14	6 309	767	19.5	686	118	33	6
OREGON	5	1 477	176	21.5	198	31	12	3
CALIFORNIA	114	75 391	9 293	20.7	8 917	1 379	466	37
ALASKA	-	-	-	-	-	-	-	-
HAWAII	4	2 402	611	17.9	206	34	12	1

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	SPORTING GOODS WHOLESALERS (SIC 5099 PART)							
UNITED STATES, TOTAL: 1963	1 575	718 494	107 486	18.4	67 061	12 463	3 089	768
1958*	948	396 599	56 300	17.5	34 755	7 965	(NA)	542
NEW ENGLAND	90	32 554	6 633	20.0	3 293	611	141	23
MAINE	5	1 304	372	23.8	183	39	-	4
NEW HAMPSHIRE	9	2 924	582	16.7	218	54	13	1
VERMONT	5	1 187	290	24.4	138	27	6	3
MASSACHUSETTS	47	21 625	4 375	20.1	2 191	374	107	8
RHODE ISLAND	6	770	116	21.9	103	27	2	1
CONNECTICUT	18	4 744	898	19.0	460	90	13	6
MIDDLE ATLANTIC	349	197 105	25 191	17.2	16 739	2 865	640	118
NEW YORK	233	126 591	15 588	15.6	9 460	1 523	400	64
NEW JERSEY	55	38 322	4 464	22.1	4 062	727	61	16
PENNSYLVANIA	61	32 192	5 139	17.6	3 217	615	179	38
EAST NORTH CENTRAL	283	129 926	17 890	18.6	12 448	2 377	478	150
OHIO	56	16 437	2 110	19.6	1 626	330	71	33
INDIANA	33	12 418	1 834	22.4	1 281	304	56	22
ILLINOIS	92	58 557	6 505	18.0	5 489	937	185	45
MICHIGAN	59	28 275	5 110	16.3	2 430	469	77	28
WISCONSIN	43	14 239	2 331	21.4	1 622	337	89	22
WEST NORTH CENTRAL	156	70 005	9 613	17.8	5 805	1 148	348	82
MINNESOTA	46	14 863	2 002	20.4	1 267	242	93	33
IOWA	23	5 543	646	21.1	587	137	57	11
MISSOURI	46	38 041	4 912	15.2	2 639	508	128	19
NORTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	12	4 081	729	20.1	476	96	23	5
KANSAS	22	5 856	1 018	21.4	673	125	36	9
SOUTH ATLANTIC	185	64 378	10 269	19.5	6 614	1 180	353	96
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	17	8 262	1 433	22.0	935	159	33	14
DISTRICT OF COLUMBIA	6	1 746	260	25.8	210	36	5	5
VIRGINIA	18	10 896	1 468	17.1	1 022	180	60	6
WEST VIRGINIA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	27	9 901	1 426	20.8	1 050	210	70	12
SOUTH CAROLINA	12	3 843	639	19.5	402	77	24	8
GEORGIA	20	9 004	1 628	19.2	984	164	50	13
FLORIDA	81	19 493	3 343	18.9	1 918	339	106	37
EAST SOUTH CENTRAL	76	23 569	5 018	21.7	2 674	641	159	43
KENTUCKY	16	9 576	1 949	20.8	1 285	321	62	10
TENNESSEE	26	4 701	1 273	24.9	507	134	46	18
ALABAMA	24	6 310	1 273	19.9	537	123	30	12
MISSISSIPPI	10	2 982	523	23.6	345	63	21	3
WEST SOUTH CENTRAL	128	57 381	10 112	19.6	5 934	1 323	352	86
ARKANSAS	10	4 872	858	16.9	466	110	18	11
LOUISIANA	17	7 753	1 141	17.4	712	134	29	10
OKLAHOMA	16	4 022	777	20.6	449	103	31	6
TEXAS	85	40 734	7 336	20.2	4 307	976	274	59
MOUNTAIN	56	29 410	5 738	16.7	2 886	548	128	26
MONTANA	4	1 258	293	18.7	105	20	6	2
IDAHO	3	1 221	226	11.6	82	14	4	1
WYOMING	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	20	9 358	1 560	15.6	820	147	32	12
NEW MEXICO	5	1 300	209	24.2	183	43	1	-
ARIZONA	9	884	114	18.7	85	28	7	5
UTAH	10	14 142	3 041	16.5	1 511	274	62	3
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	252	114 166	17 022	18.7	10 668	1 770	490	144
WASHINGTON	42	11 986	1 997	21.5	1 320	239	53	26
OREGON	26	11 824	1 626	20.2	1 267	236	75	20
CALIFORNIA	173	87 692	12 760	17.9	7 726	1 224	330	96
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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TABLE 10. Merchant Wholesalers–Kind of Business, by Divisions and States: 1963–Con.

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	TOYS, GAMES, FIREWORKS WHOLESALERS (SIC 5099 PART)							
UNITED STATES, TOTAL: 1963	1 125	587 807	61 631	18.2	49 629	10 274	2 737	645
1958*	1 047	439 786	46 037	17.4	36 563	8 648	(NA)	725
NEW ENGLAND	79	46 486	4 281	15.1	3 449	754	186	36
MAINE	5	859	175	23.7	136	27	14	-
NEW HAMPSHIRE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	36	25 623	2 394	14.6	1 756	394	99	15
RHODE ISLAND	10	6 034	290	15.5	487	113	27	3
CONNECTICUT	23	13 526	1 361	15.2	1 037	211	44	13
MIDDLE ATLANTIC	361	218 259	21 613	16.2	16 744	3 451	862	171
NEW YORK	253	156 543	14 502	16.2	12 031	2 171	450	103
NEW JERSEY	42	23 103	2 000	15.3	1 739	439	88	24
PENNSYLVANIA	66	38 613	5 111	16.5	2 974	841	324	44
EAST NORTH CENTRAL	188	98 743	10 601	16.4	8 655	2 052	427	129
OHIO	53	24 635	2 136	16.7	2 244	388	122	27
INDIANA	15	7 696	1 038	18.3	845	202	82	17
ILLINOIS	71	41 885	4 039	17.1	3 726	1 057	134	54
MICHIGAN	31	17 004	2 692	14.5	1 261	279	56	21
WISCONSIN	18	7 523	696	13.7	579	126	33	10
WEST NORTH CENTRAL	71	32 010	3 850	18.7	3 242	586	167	40
MINNESOTA	18	16 382	1 095	17.5	1 667	239	65	[illegible]
IOWA	10	2 299	434	20.6	268	48	14	5
MISSOURI	29	7 168	1 344	22.8	851	181	54	13
NORTH DAKOTA	-	-	-	-	-	-	-	-
SOUTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	5	2 358	304	14.1	133	29	5	5
KANSAS	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	118	51 102	5 469	19.5	4 428	975	264	57
DELAWARE	-	-	-	-	-	-	-	-
MARYLAND	13	5 592	645	22.0	617	147	50	4
DISTRICT OF COLUMBIA	6	6 707	353	17.0	246	64	11	1
VIRGINIA	13	7 689	946	16.8	738	168	62	7
WEST VIRGINIA	4	342	27	23.1	64	17	1	2
NORTH CAROLINA	20	6 055	402	17.0	464	114	35	14
SOUTH CAROLINA	10	3 478	641	22.1	369	75	21	4
GEORGIA	16	7 685	998	18.7	696	138	24	9
FLORIDA	36	13 554	1 457	22.0	1 234	252	60	16
EAST SOUTH CENTRAL	40	11 855	1 196	16.1	892	206	92	29
KENTUCKY	7	4 075	309	12.7	272	54	27	7
TENNESSEE	21	4 754	661	17.1	337	84	42	17
ALABAMA	7	2 478	195	18.3	228	49	9	3
MISSISSIPPI	5	548	31	23.0	55	19	14	2
WEST SOUTH CENTRAL	78	26 177	2 970	20.5	2 694	526	180	53
ARKANSAS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	16	3 233	558	23.2	384	83	27	9
OKLAHOMA	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	47	19 794	1 999	19.2	1 960	351	119	38
MOUNTAIN	50	13 841	1 949	20.9	1 560	348	102	29
MONTANA	5	826	186	20.1	90	18	5	2
IDAHO	4	549	76	18.8	57	13	5	[illegible]
WYOMING	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	13	3 784	373	23.3	509	90	26	8
NEW MEXICO	3	550	85	22.0	68	13	7	2
ARIZONA	13	4 326	468	19.9	392	103	21	8
UTAH	7	3 340	718	17.7	359	96	36	2
NEVADA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	140	89 334	9 702	20.4	7 965	1 376	457	101
WASHINGTON	24	9 935	1 451	18.7	981	201	76	13
OREGON	9	6 982	949	18.0	567	113	37	6
CALIFORNIA	100	70 706	7 071	21.0	6 294	1 032	332	79
ALASKA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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	FEED (ANIMAL AND POULTRY) WHOLESALERS (SIC 5099 PART)							
UNITED STATES, TOTAL	997	1 025 513	42 182	8.1	42 051	8 388	1 703	560
NEW ENGLAND	27	17 224	593	15.0	1 229	245	79	10
MAINE	-	-	-	-	-	-	-	-
NEW HAMPSHIRE	-	-	-	-	-	-	-	-
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	21	10 384	327	16.1	622	115	55	10
RHODE ISLAND	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	3	3 337	120	19.6	457	100	18	-
MIDDLE ATLANTIC	146	227 880	8 283	7.0	9 994	1 823	255	62
NEW YORK	79	141 868	3 258	5.0	4 065	686	125	22
NEW JERSEY	27	22 188	1 502	10.9	2 349	462	45	9
PENNSYLVANIA	40	63 824	3 523	10.1	3 580	675	85	31
EAST NORTH CENTRAL	198	157 710	6 659	8.6	6 636	1 292	270	120
OHIO	43	22 062	1 206	9.7	1 154	240	48	26
INDIANA	19	24 979	913	6.2	644	131	19	12
ILLINOIS	63	62 623	2 279	8.1	2 027	399	81	43
MICHIGAN	32	15 501	831	10.7	1 031	187	46	24
WISCONSIN	41	32 545	1 430	9.7	1 780	335	76	15
WEST NORTH CENTRAL	193	249 876	10 056	7.9	10 266	1 968	450	87
MINNESOTA	48	69 370	2 706	5.9	2 082	406	65	21
IOWA	56	89 685	4 277	10.2	4 898	855	236	19
MISSOURI	48	65 550	1 772	5.7	1 928	427	100	28
NORTH DAKOTA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	18	13 296	625	10.8	736	125	27	8
KANSAS	15	7 663	336	9.0	341	90	7	9
SOUTH ATLANTIC	122	116 669	5 188	7.8	4 235	903	201	72
DELAWARE	3	9 386	139	6.4	164	31	6	2
MARYLAND	13	14 541	518	6.9	354	58	22	3
DISTRICT OF COLUMBIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	15	7 524	471	9.7	403	92	22	10
WEST VIRGINIA	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	22	27 517	644	7.1	921	216	52	17
SOUTH CAROLINA	6	9 077	450	6.4	346	78	20	5
GEORGIA	33	27 908	2 065	7.6	942	229	25	21
FLORIDA	19	18 094	707	10.6	935	145	40	7
EAST SOUTH CENTRAL	55	52 981	2 476	8.7	1 600	397	68	42
KENTUCKY	11	11 832	989	7.6	372	95	6	10
TENNESSEE	27	31 323	756	8.7	808	180	28	18
ALABAMA	11	8 513	692	10.1	316	97	29	11
MISSISSIPPI	6	1 313	39	10.9	104	25	5	3
WEST SOUTH CENTRAL	111	82 166	3 936	6.9	3 022	736	153	72
ARKANSAS	17	20 026	804	5.3	533	150	28	16
LOUISIANA	13	10 994	963	7.3	427	89	22	5
OKLAHOMA	17	11 020	547	9.1	646	143	25	13
TEXAS	64	40 126	1 622	7.0	1 416	354	78	38
MOUNTAIN	43	19 505	892	10.6	1 036	218	40	28
MONTANA	4	567	23	10.1	28	7	-	5
IDAHO	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	16	8 786	360	9.4	458	97	22	10
NEW MEXICO	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	4	2 193	85	9.0	41	10	-	1
UTAH	9	4 393	218	12.9	371	64	11	6
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	102	101 502	4 099	8.6	4 033	806	187	67
WASHINGTON	14	17 165	303	6.2	379	50	17	9
OREGON	10	15 095	485	8.9	640	127	20	-
CALIFORNIA	72	66 472	3 116	9.2	2 880	589	119	53
ALASKA	-	-	-	-	-	-	-	-
HAWAII	6	2 770	195	10.0	134	40	11	5

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	SEED (FIELD, VEGETABLE, FLOWER), BULB WHOLESALERS (SIC 5099 PART)							
UNITED STATES, TOTAL	564	511 315	89 688	17.7	47 169	9 403	1 506	213
NEW ENGLAND	15	6 561	788	24.7	645	148	37	2
MAINE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	-	-	-	-	-	-	-	-
VERMONT	-	-	-	-	-	-	-	-
MASSACHUSETTS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RHODE ISLAND	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	9	4 629	612	25.3	453	105	27	1
MIDDLE ATLANTIC	75	55 496	8 793	17.4	4 987	1 024	205	16
NEW YORK	34	24 546	4 278	20.6	2 716	578	75	6
NEW JERSEY	16	14 792	2 085	16.5	1 210	211	80	2
PENNSYLVANIA	25	16 158	2 430	13.5	1 061	235	50	8
EAST NORTH CENTRAL	106	132 370	24 446	20.6	17 014	3 164	430	43
OHIO	23	11 598	2 016	15.3	848	166	37	10
INDIANA	14	21 664	5 460	10.5	1 011	174	28	3
ILLINOIS	38	79 534	12 087	25.2	13 582	2 544	297	17
MICHIGAN	16	7 812	1 025	11.3	399	75	24	10
WISCONSIN	15	11 762	3 858	19.6	1 174	205	44	3
WEST NORTH CENTRAL	89	97 327	23 462	18.2	7 265	1 502	261	35
MINNESOTA	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IOWA	22	14 406	2 482	12.9	827	145	40	11
MISSOURI	16	27 139	7 052	14.1	1 676	306	35	5
NORTH DAKOTA	5	7 146	1 608	16.4	484	77	12	-
SOUTH DAKOTA	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	10	7 145	2 925	24.5	912	141	37	2
KANSAS	14	4 282	589	15.4	296	67	20	11
SOUTH ATLANTIC	62	52 288	9 830	16.0	3 736	860	130	24
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	5	7 490	1 449	15.7	590	115	-	3
DISTRICT OF COLUMBIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	20	12 185	1 809	18.5	856	200	53	11
SOUTH CAROLINA	5	2 739	419	17.2	227	68	17	1
GEORGIA	19	13 811	3 319	15.0	959	197	28	6
FLORIDA	6	3 391	410	19.3	335	69	7	1
EAST SOUTH CENTRAL	55	48 447	6 998	14.5	3 920	774	118	29
KENTUCKY	16	12 065	2 170	23.3	2 029	379	22	10
TENNESSEE	17	17 147	2 330	9.0	691	153	46	9
ALABAMA	13	10 704	1 411	15.1	699	152	31	8
MISSISSIPPI	9	8 531	1 087	12.1	501	90	19	2
WEST SOUTH CENTRAL	61	41 776	5 485	16.0	2 969	675	121	37
ARKANSAS	6	7 349	898	8.5	245	53	11	7
LOUISIANA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	45	25 892	3 423	17.6	1 937	458	85	27
MOUNTAIN	33	17 031	2 119	15.3	1 321	262	61	12
MONTANA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	10	8 086	1 017	11.5	473	128	18	4
WYOMING	-	-	-	-	-	-	-	-
COLORADO	7	2 800	494	21.3	315	56	11	1
NEW MEXICO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	9	5 373	547	17.2	483	63	24	3
UTAH	3	307	47	18.6	24	7	1	2
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	68	60 019	7 767	16.6	5 312	994	143	15
WASHINGTON	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	44	34 183	4 113	20.7	4 092	743	108	10
ALASKA	-	-	-	-	-	-	-	-
HAWAII	-	-	-	-	-	-	-	-

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	GIFT, ART GOODS WHOLESALERS (SIC 5099 PART)							
UNITED STATES, TOTAL: 1963	1 202	320 222	42 327	24.6	37 156	7 886	1 810	743
1958*	827	181 125	19 736	26.3	18 650	5 014	(NA)	572
NEW ENGLAND	45	14 113	2 454	27.5	1 560	311	82	21
MAINE	5	886	41	31.6	110	23	2	5
NEW HAMPSHIRE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	23	10 179	1 835	26.1	1 098	192	51	8
RHODE ISLAND	4	205	5	25.7	13	4	2	1
CONNECTICUT	9	2 329	496	33.1	272	67	15	2
MIDDLE ATLANTIC	462	164 794	18 664	22.6	17 412	3 513	666	185
NEW YORK	365	138 570	15 210	22.7	14 722	2 868	512	119
NEW JERSEY	36	15 316	2 131	18.2	1 322	308	61	21
PENNSYLVANIA	61	10 908	1 323	26.9	1 368	337	93	45
EAST NORTH CENTRAL	139	40 301	6 545	24.5	4 973	963	270	112
OHIO	29	8 292	2 411	31.6	1 374	243	94	22
INDIANA	13	1 097	147	24.9	102	36	14	12
ILLINOIS	59	22 237	3 043	23.1	2 593	465	109	41
MICHIGAN	26	7 355	733	20.3	712	176	41	28
WISCONSIN	12	1 320	211	26.0	192	43	12	9
WEST NORTH CENTRAL	78	12 342	1 626	27.8	1 888	505	155	60
MINNESOTA	18	3 452	367	27.5	596	193	24	18
IOWA	10	957	117	32.7	133	36	15	9
MISSOURI	35	6 592	972	29.0	1 043	244	111	21
NORTH DAKOTA	-	-	-	-	-	-	-	-
SOUTH DAKOTA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	4	682	132	20.8	67	15	5	2
KANSAS	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	100	16 884	2 792	25.7	1 939	482	96	73
DELAWARE	-	-	-	-	-	-	-	-
MARYLAND	15	4 164	919	25.9	409	103	20	10
DISTRICT OF COLUMBIA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	6	772	134	22.9	86	19	3	4
WEST VIRGINIA	6	908	96	23.2	87	23	2	8
NORTH CAROLINA	17	1 878	251	25.7	219	60	26	14
SOUTH CAROLINA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	12	2 840	378	22.9	276	70	8	8
FLORIDA	39	5 056	895	29.3	763	182	31	24
EAST SOUTH CENTRAL	26	3 508	260	25.2	389	108	12	23
KENTUCKY	6	1 107	40	28.8	101	34	5	4
TENNESSEE	10	1 152	100	28.2	171	41	6	7
ALABAMA	6	1 103	109	17.1	96	25	1	6
MISSISSIPPI	4	146	11	34.9	21	8	-	6
WEST SOUTH CENTRAL	58	9 139	1 313	25.0	1 089	297	65	45
ARKANSAS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	6	1 822	321	18.5	180	43	5	7
OKLAHOMA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	47	6 977	948	26.6	869	243	59	32
MOUNTAIN	42	4 603	802	26.7	612	161	54	33
MONTANA	-	-	-	-	-	-	-	-
IDAHO	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	-	-	-	-	-	-	-	-
COLORADO	15	2 274	420	27.5	329	77	23	14
NEW MEXICO	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	13	681	178	28.9	88	33	13	10
UTAH	3	239	19	23.4	23	16	2	2
NEVADA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	252	54 538	7 871	28.5	7 294	1 546	410	191
WASHINGTON	25	3 322	577	26.1	451	208	40	20
OREGON	8	2 371	523	22.3	332	74	9	6
CALIFORNIA	204	47 287	6 480	29.0	6 261	1 190	333	158
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.
*Alaska and Hawaii not included.

TABLE 10. Merchant Wholesalers–Kind of Business, by Divisions and States: 1963–Con.

Geographic division and State	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
	FLOWERS, PLANTS, FLORISTS' SUPPLIES WHOLESALERS (SIC 5099 PART)							
UNITED STATES, TOTAL	1 065	296 861	17 512	23.5	38 155	7 946	2 437	693
NEW ENGLAND	71	15 595	606	20.8	1 766	390	163	45
MAINE	4	864	26	19.0	72	27	7	5
NEW HAMPSHIRE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	42	11 420	431	18.7	1 258	249	117	25
RHODE ISLAND	6	620	23	20.6	66	22	5	2
CONNECTICUT	14	2 298	102	25.7	327	52	29	8
MIDDLE ATLANTIC	268	73 579	3 943	23.9	9 652	1 904	476	157
NEW YORK	162	48 625	2 833	24.5	6 481	1 212	323	69
NEW JERSEY	35	8 091	446	22.0	982	174	62	23
PENNSYLVANIA	71	16 863	664	23.2	2 189	518	91	65
EAST NORTH CENTRAL	202	61 192	4 192	21.1	6 955	1 451	441	131
OHIO	47	15 235	909	17.2	1 531	290	99	27
INDIANA	29	9 186	586	24.0	1 093	261	83	15
ILLINOIS	69	16 282	1 306	26.6	2 318	477	134	52
MICHIGAN	37	15 603	955	17.2	1 288	261	69	29
WISCONSIN	20	4 886	436	21.9	725	162	56	8
WEST NORTH CENTRAL	58	15 578	1 166	25.6	2 284	410	138	33
MINNESOTA	13	5 917	393	29.0	992	163	33	4
IOWA	9	1 908	191	21.5	225	42	22	10
MISSOURI	20	5 368	336	22.9	722	123	50	9
NORTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	-	-	-	-	-	-	-	-
NEBRASKA	7	1 286	98	28.8	177	44	27	2
KANSAS	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	123	29 475	1 731	23.8	3 992	911	329	67
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	15	4 620	149	24.6	804	184	49	15
DISTRICT OF COLUMBIA	8	3 424	57	19.5	405	76	32	3
VIRGINIA	11	3 841	348	26.1	601	106	34	3
WEST VIRGINIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	21	4 675	290	22.5	594	163	49	15
SOUTH CAROLINA	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	25	5 125	368	23.0	619	139	65	10
FLORIDA	29	5 691	375	23.2	653	147	77	17
EAST SOUTH CENTRAL	59	17 997	1 186	22.2	2 073	456	196	43
KENTUCKY	8	2 867	190	19.4	293	79	16	5
TENNESSEE	22	7 612	463	22.4	934	174	82	16
ALABAMA	20	5 491	405	24.6	643	154	70	13
MISSISSIPPI	9	2 027	128	18.9	203	49	28	9
WEST SOUTH CENTRAL	93	24 196	1 865	24.2	3 258	726	222	73
ARKANSAS	4	778	79	23.4	89	19	12	5
LOUISIANA	15	3 029	197	21.4	340	65	34	10
OKLAHOMA	6	3 073	195	29.6	646	121	17	4
TEXAS	68	17 316	1 394	23.7	2 183	521	159	54
MOUNTAIN	25	13 088	493	22.4	1 550	299	93	15
MONTANA	-	-	-	-	-	-	-	-
IDAHO	-	-	-	-	-	-	-	-
WYOMING	-	-	-	-	-	-	-	-
COLORADO	11	9 332	316	23.2	1 096	190	50	4
NEW MEXICO	-	-	-	-	-	-	-	-
ARIZONA	8	1 697	97	22.8	191	41	20	8
UTAH	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	166	46 161	2 330	25.8	6 625	1 399	379	129
WASHINGTON	25	8 367	559	19.8	935	194	56	13
OREGON	13	3 034	211	25.7	460	84	39	11
CALIFORNIA	120	33 735	1 531	27.5	5 111	1 080	263	101
ALASKA	-	-	-	-	-	-	-	-
HAWAII	8	1 025	29	21.4	119	41	21	4

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 10. Merchant Wholesalers–Kind of Business, by Divisions and States: 1963–Con.

Geographic division and State	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC WHOLESALES (SIC 5099 PART)							
UNITED STATES, TOTAL: 1963	1 075	604 589	62 082	19.2	58 433	11 140	2 505	319
1958*	674	352 411	31 280	19.5	32 939	6 850	(NA)	246
NEW ENGLAND	52	37 566	3 879	15.9	3 226	686	132	13
MAINE	-	-	-	-	-	-	-	-
NEW HAMPSHIRE	-	-	-	-	-	-	-	-
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	31	28 152	2 909	16.4	2 447	498	108	8
RHODE ISLAND	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	16	7 371	685	15.7	503	97	17	2
MIDDLE ATLANTIC	357	233 510	20 387	19.6	22 621	4 255	693	72
NEW YORK	268	187 863	15 010	19.8	18 447	3 481	471	54
NEW JERSEY	41	20 356	2 401	18.9	1 909	336	71	5
PENNSYLVANIA	48	25 291	2 976	18.2	2 265	438	151	13
EAST NORTH CENTRAL	182	98 206	11 734	20.0	9 617	1 889	586	68
OHIO	43	18 228	3 341	19.4	1 973	431	100	16
INDIANA	4	756	95	13.0	43	13	6	4
ILLINOIS	80	57 897	5 582	20.8	5 622	1 022	360	27
MICHIGAN	43	14 651	1 596	19.9	1 401	276	89	19
WISCONSIN	12	6 674	1 120	15.3	578	147	31	2
WEST NORTH CENTRAL	68	35 919	4 033	18.7	3 760	724	168	14
MINNESOTA	20	12 562	1 732	18.7	1 215	243	44	4
IOWA	7	2 550	304	15.5	184	40	11	3
MISSOURI	28	15 714	1 510	17.0	1 520	254	49	4
NORTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	7	1 629	150	15.0	117	26	7	3
KANSAS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	94	39 562	3 624	19.1	3 886	769	180	23
DELAWARE	-	-	-	-	-	-	-	-
MARYLAND	17	4 687	404	20.8	577	93	30	4
DISTRICT OF COLUMBIA	4	9 266	621	23.0	1 056	182	8	2
VIRGINIA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA	4	1 713	160	13.5	119	25	14	3
NORTH CAROLINA	15	4 468	399	18.7	525	103	21	4
SOUTH CAROLINA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	18	9 916	758	15.6	736	179	58	3
FLORIDA	30	7 499	1 064	17.9	614	138	30	8
EAST SOUTH CENTRAL	41	13 797	1 654	20.8	1 442	276	77	16
KENTUCKY	5	1 939	218	18.1	178	48	15	1
TENNESSEE	27	7 992	1 022	20.6	772	127	27	11
ALABAMA	4	3 159	357	22.3	389	65	35	2
MISSISSIPPI	5	707	57	23.4	103	36	-	2
WEST SOUTH CENTRAL	67	22 709	2 529	22.3	2 310	481	117	35
ARKANSAS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	12	3 401	295	17.6	289	56	13	5
OKLAHOMA	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	43	16 890	1 859	23.3	1 749	367	92	23
MOUNTAIN	26	9 854	1 523	18.1	901	190	63	13
MONTANA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	-	-	-	-	-	-	-	-
COLORADO	15	5 722	883	15.7	456	101	37	9
NEW MEXICO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	3	467	49	17.8	48	8	3	1
UTAH	3	1 665	309	23.5	159	24	2	-
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	188	113 466	12 719	18.5	10 670	1 870	489	65
WASHINGTON	17	9 748	1 263	17.8	862	120	29	5
OREGON	9	3 721	415	25.2	457	69	9	4
CALIFORNIA	148	97 861	10 670	18.2	9 097	1 629	434	54
ALASKA	-	-	-	-	-	-	-	-
HAWAII	14	2 136	371	24.3	254	52	17	2

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*Alaska and Hawaii not included.

TABLE 10. Merchant Wholesalers–Kind of Business, by Divisions and States: 1963–Con.

Geographic division and State	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
	TEXTILES BAGS, BAGGING, BURLAP DISTRIBUTORS (SIC 5099 PART)							
UNITED STATES, TOTAL	530	238 519	25 501	14.8	18 816	4 324	566	407
NEW ENGLAND	42	16 510	1 483	17.9	1 867	393	33	26
MAINE	3	761	57	16.3	81	16	1	3
NEW HAMPSHIRE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	26	9 224	1 083	20.4	1 325	288	20	14
RHODE ISLAND	4	4 083	94	9.5	151	18	8	2
CONNECTICUT	5	1 081	99	15.8	82	21	3	4
MIDDLE ATLANTIC	155	85 607	10 968	10.5	4 836	997	152	109
NEW YORK	101	70 510	9 645	8.8	3 356	630	101	56
NEW JERSEY	19	5 027	267	16.5	430	96	24	18
PENNSYLVANIA	35	10 070	1 056	19.4	1 050	271	27	35
EAST NORTH CENTRAL	73	49 835	5 994	14.9	4 239	769	135	47
OHIO	24	13 081	2 307	18.8	1 325	253	37	15
INDIANA	4	1 798	218	23.6	272	60	5	3
ILLINOIS	22	15 187	1 285	13.8	1 294	217	35	13
MICHIGAN	18	17 685	1 925	8.8	893	166	47	12
WISCONSIN	5	2 084	259	25.8	455	73	11	4
WEST NORTH CENTRAL	48	20 755	1 503	16.7	1 733	446	33	47
MINNESOTA	6	2 610	259	17.0	231	55	4	4
IOWA	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI	26	10 888	601	16.2	902	238	20	25
NORTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	-	-	-	-	-	-	-	-
NEBRASKA	5	2 717	186	22.0	280	76	2	4
KANSAS	3	3 610	395	13.2	234	48	2	2
SOUTH ATLANTIC	65	17 526	1 596	16.9	1 645	493	77	44
DELAWARE	4	830	55	24.0	111	30	-	3
MARYLAND	8	1 201	122	15.4	122	26	5	5
DISTRICT OF COLUMBIA	-	-	-	-	-	-	-	-
VIRGINIA	8	1 570	99	23.2	215	66	4	7
WEST VIRGINIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	6	1 009	108	18.7	112	57	16	6
SOUTH CAROLINA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	21	8 443	754	12.5	482	126	18	14
FLORIDA	14	4 016	431	21.4	529	151	32	7
EAST SOUTH CENTRAL	20	5 206	318	18.4	493	152	13	16
KENTUCKY	4	1 511	141	20.3	163	39	4	4
TENNESSEE	7	1 702	132	22.0	195	68	4	5
ALABAMA	6	1 617	16	13.3	107	32	5	4
MISSISSIPPI	3	376	29	16.0	28	13	-	3
WEST SOUTH CENTRAL	51	19 513	1 084	16.5	1 709	544	40	44
ARKANSAS	7	1 296	97	19.3	133	46	5	8
LOUISIANA	9	1 394	65	24.9	242	77	3	7
OKLAHOMA	4	1 315	160	25.4	145	66	1	5
TEXAS	31	15 508	762	14.7	1 189	355	31	24
MOUNTAIN	12	3 531	433	16.9	366	86	9	9
MONTANA	-	-	-	-	-	-	-	-
IDAHO	4	813	156	11.8	45	7	5	2
WYOMING	-	-	-	-	-	-	-	-
COLORADO	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	3	1 780	174	16.6	194	38	1	2
UTAH	-	-	-	-	-	-	-	-
NEVADA	-	-	-	-	-	-	-	-
PACIFIC	64	20 036	2 122	20.5	1 928	444	74	65
WASHINGTON	5	1 883	147	17.8	202	48	21	3
OREGON	4	1 774	153	18.5	143	36	8	2
CALIFORNIA	52	16 236	1 776	20.9	1 574	355	45	56
ALASKA	-	-	-	-	-	-	-	-
HAWAII	3	143	46	24.5	9	5	-	4

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TABLE 10. Merchant Wholesalers–Kind of Business, by Divisions and States: 1963–Con.

Geographic division and State	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
	WALLPAPER WHOLESALERS (SIC 5099 PART)							
UNITED STATES, TOTAL	271	71 690	10 609	31.1	11 453	2 104	634	98
NEW ENGLAND	19	6 601	1 067	29.5	962	174	49	5
MAINE	-	-	-	-	-	-	-	-
NEW HAMPSHIRE	-	-	-	-	-	-	-	-
VERMONT	-	-	-	-	-	-	-	-
MASSACHUSETTS	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RHODE ISLAND	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	-	-	-	-	-	-	-	-
MIDDLE ATLANTIC	98	30 884	4 038	29.2	4 555	810	211	43
NEW YORK	53	20 521	2 757	29.6	3 143	494	109	22
NEW JERSEY	12	2 548	283	27.4	321	62	21	4
PENNSYLVANIA	33	7 815	998	28.5	1 091	254	81	17
EAST NORTH CENTRAL	45	13 597	2 354	33.4	2 387	447	142	12
OHIO	15	4 499	792	30.1	807	145	51	1
INDIANA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS	18	6 041	980	36.9	1 024	196	54	6
MICHIGAN	5	1 857	359	28.9	340	60	28	4
WISCONSIN	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL	20	3 112	605	37.1	615	121	64	7
MINNESOTA	6	1 554	282	39.2	355	61	27	1
IOWA	4	290	60	38.6	48	14	9	2
MISSOURI	6	1 028	214	35.1	175	35	22	2
NORTH DAKOTA	-	-	-	-	-	-	-	-
SOUTH DAKOTA	-	-	-	-	-	-	-	-
NEBRASKA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	28	3 591	576	32.1	609	135	51	12
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	9	945	126	35.2	165	41	20	4
DISTRICT OF COLUMBIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA	-	-	-	-	-	-	-	-
NORTH CAROLINA	4	998	108	27.0	149	29	10	1
SOUTH CAROLINA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLORIDA	6	484	133	37.0	109	26	9	3
EAST SOUTH CENTRAL	7	2 278	436	31.0	430	66	18	3
KENTUCKY	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	3	1 945	379	32.8	396	57	15	-
ALABAMA	-	-	-	-	-	-	-	-
MISSISSIPPI	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	11	2 051	204	26.8	341	75	14	5
ARKANSAS	-	-	-	-	-	-	-	-
LOUISIANA	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA	-	-	-	-	-	-	-	-
TEXAS	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MOUNTAIN	5	841	149	34.1	166	28	13	1
MONTANA	-	-	-	-	-	-	-	-
IDAHO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	-	-	-	-	-	-	-	-
COLORADO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO	-	-	-	-	-	-	-	-
ARIZONA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	-	-	-	-	-	-	-	-
PACIFIC	38	8 735	1 180	33.1	1 388	248	72	10
WASHINGTON	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON	5	462	88	35.5	71	14	6	1
CALIFORNIA	29	7 855	1 046	32.9	1 246	224	60	5
ALASKA	-	-	-	-	-	-	-	-
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Type of Operation, by Kind of Business—United States: 1963

SIC code	Kind of business and type of operation	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
		WHOLESALE MERCHANTS, DISTRIBUTORS							
50	TOTAL	194 121	135 856 642	13 139 272	14.6	10 874 510	208 326 901	1 954 724	100 705
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	25 798	9 257 821	1 406 563	20.7	1 129 630	21 980 297	216 785	14 915
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	3 513	2 749 378	237 583	13.4	199 568	3 925 965	35 763	2 167
5013	AUTOMOTIVE EQUIPMENT	20 529	5 816 402	1 076 685	24.1	849 043	16 455 404	165 589	11 732
5014	TIRES, TUBES	1 756	692 041	92 295	21.2	81 019	1 598 928	15 433	1 016
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL	7 360	5 519 429	605 061	16.3	481 620	9 218 241	86 007	2 518
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	3 105	3 494 800	444 976	15.1	295 780	5 668 709	54 723	1 154
5028	PAINTS, VARNISHES	1 289	338 829	41 022	26.6	45 460	854 314	8 145	490
5029	OTHER CHEMICALS, ALLIED PRODUCTS	2 966	1 685 800	119 063	16.8	140 380	2 695 218	23 139	874
503	DRY GOODS, APPAREL, TOTAL	8 193	6 232 559	702 273	13.5	412 900	7 544 885	68 886	3 715
5032	DRY GOODS, PIECE GOODS, NOTIONS	3 848	3 422 432	428 966	12.6	213 540	3 864 933	33 216	1 522
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	3 786	2 390 555	223 360	14.6	168 089	3 134 229	30 807	1 928
5039	FOOTWEAR	559	419 572	49 947	14.2	31 271	545 723	4 863	265
504	GROCERIES AND RELATED PRODUCTS, TOTAL	25 224	28 222 385	1 253 769	9.8	1 496 211	28 866 674	294 557	18 184
5042	GENERAL-LINE GROCERIES	2 526	11 628 217	756 004	6.7	462 887	8 802 581	83 317	875
5043	DAIRY PRODUCTS	2 228	1 926 496	38 111	11.8	114 920	2 210 114	21 838	1 454
5044	POULTRY, POULTRY PRODUCTS	1 831	1 602 806	30 883	8.8	69 785	1 354 090	17 037	1 502
5045	CONFECTIONERY	1 527	717 604	39 317	12.6	50 455	979 880	11 149	1 285
5046	FISH, SEAFOODS	1 507	664 102	25 181	15.8	52 789	1 008 112	12 881	1 188
5047	MEATS, MEAT PRODUCTS	4 637	5 001 459	92 575	10.3	275 675	5 458 219	48 803	3 592
5048	FRESH FRUITS, VEGETABLES	4 539	2 771 723	43 087	13.8	196 274	3 609 530	39 919	4 060
5049	OTHER GROCERIES AND RELATED PRODUCTS	6 430	3 910 279	228 618	13.3	273 442	5 444 448	59 617	4 228
505	FARM PRODUCTS--RAW MATERIALS	2 581	5 364 154	553 314	4.0	86 376	1 642 103	19 320	2 022
506	ELECTRICAL GOODS, TOTAL	10 500	9 459 670	1 126 481	14.7	760 317	14 628 299	125 500	3 301
5063	ELECTRICAL SUPPLIES, APPARATUS	4 511	4 154 470	467 492	13.9	332 681	6 314 754	55 054	1 377
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	2 304	3 982 301	429 955	13.0	261 212	5 093 560	40 365	628
5065	ELECTRONIC PARTS, EQUIPMENT	3 685	1 322 899	229 034	22.7	166 424	3 219 985	30 081	1 296
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL	10 332	5 715 331	1 027 861	18.7	724 346	13 604 834	123 421	3 620
5072	HARDWARE	3 077	2 487 720	411 303	19.3	283 682	5 265 125	50 813	1 255
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	5 156	3 456 577	527 697	17.1	338 035	6 373 301	56 277	1 478
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES	2 099	771 034	88 861	23.5	102 629	1 966 408	16 331	887
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	35 592	15 998 701	2 226 871	21.3	1 943 950	37 293 581	326 789	15 393
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	23 186	10 988 279	1 562 609	20.4	1 286 422	24 732 061	211 283	9 672
5083	FARM AND GARDEN MACHINERY, EQUIPMENT	1 524	882 389	124 666	17.5	83 131	1 577 643	14 198	694
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	4 261	1 967 598	267 283	23.9	276 882	5 309 318	49 018	1 730
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	5 102	1 393 749	162 849	26.4	208 742	3 984 545	37 146	2 787
5088	TRANSPORTATION EQUIP., SUPPL, EX AUTOMOTIVE	1 519	766 686	109 464	21.8	88 773	1 690 014	15 144	510
5091	METALS, MINERALS (EX. PETROLEUM PROD, SCRAP)	5 114	6 126 938	800 064	14.9	504 476	9 375 772	77 146	1 591
5093	SCRAP, WASTE MATERIALS	7 961	3 188 430	193 783	17.8	296 445	5 742 793	66 693	6 844
5094	TOBACCO, TOBACCO PRODUCTS	2 640	4 639 493	203 694	5.5	147 590	2 792 936	31 302	1 772
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	6 176	7 459 559	660 722	12.0	493 369	9 442 753	77 387	3 925
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	6 937	4 486 794	419 222	17.8	471 861	9 030 486	81 770	3 093
5097	FURNITURE, HOME FURNISHINGS	5 722	3 118 017	366 043	19.0	313 411	6 013 670	54 578	2 662
5098	LUMBER, CONSTRUCTION MATERIALS	11 348	8 404 118	636 289	15.4	715 178	13 731 176	123 473	4 182
5099	OTHER MISCELLANEOUS PRODUCTS	22 642	11 662 942	957 255	15.4	896 814	17 418 101	181 106	12 968
		IMPORTERS							
50	TOTAL	5 754	9 243 336	810 523	8.9	362 459	6 667 405	53 309	1 548
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	146	839 673	61 616	7.1	21 003	388 303	2 882	9
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	73	776 111	48 346	6.2	15 529	276 210	2 049	5
5013	AUTOMOTIVE EQUIPMENT	58	39 273	10 328	20.1	3 955	80 057	650	3
5014	TIRES, TUBES	15	24 289	2 942	16.2	1 519	32 036	183	1
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL	200	206 912	21 022	14.7	12 015	216 160	1 594	29
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	81	78 983	8 803	22.3	5 650	100 426	694	18
5028	PAINTS, VARNISHES	9	6 078	662	20.8	544	10 161	103	-
5029	OTHER CHEMICALS, ALLIED PRODUCTS	110	121 851	11 557	9.4	5 821	105 573	797	11
503	DRY GOODS, APPAREL, TOTAL	683	618 327	67 838	13.7	36 599	650 334	5 247	159
5032	DRY GOODS, PIECE GOODS, NOTIONS	263	254 876	25 349	10.7	12 306	209 475	1 691	74
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	341	300 820	34 144	15.9	20 570	368 083	3 042	73
5039	FOOTWEAR	79	62 631	8 345	15.2	3 723	72 776	514	12
504	GROCERIES AND RELATED PRODUCTS, TOTAL	591	1 708 380	132 474	5.2	43 543	814 585	6 796	172
5042	GENERAL-LINE GROCERIES	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS	40	41 621	1 386	7.3	1 574	29 835	246	13
5044	POULTRY, POULTRY PRODUCTS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY	43	48 369	5 058	12.7	2 517	48 372	420	16
5046	FISH, SEAFOODS	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS, MEAT PRODUCTS	42	255 304	19 739	4.3	4 858	102 194	713	5
5048	FRESH FRUITS, VEGETABLES	62	122 351	381	14.0	11 042	209 185	2 121	17
5049	OTHER GROCERIES AND RELATED PRODUCTS	377	1 221 142	105 278	4.1	22 727	409 960	3 166	114
505	FARM PRODUCTS--RAW MATERIALS	179	375 398	45 224	4.5	7 575	132 411	950	58
506	ELECTRICAL GOODS, TOTAL	247	269 039	36 279	14.5	17 776	318 114	2 741	37
5063	ELECTRICAL SUPPLIES, APPARATUS	51	27 258	3 451	21.1	2 982	51 315	428	5
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	112	136 242	16 695	11.4	6 286	116 706	980	24
5065	ELECTRONIC PARTS, EQUIPMENT	84	105 539	16 133	16.9	8 508	150 093	1 333	8

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TABLE 11. Type of Operation, by Kind of Business—United States: 1963—Continued

SIC code	Kind of business and type of operation	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
		IMPORTERS--CONTINUED							
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL.	125	56 070	10 077	17.7	4 758	83 784	724	34
5072	HARDWARE.	104	47 277	8 132	18.4	4 193	73 139	629	23
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES.	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	630	411 169	64 536	17.6	34 662	664 991	4 888	117
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES.	394	295 890	44 093	15.4	21 777	428 267	2 937	51
5083	FARM AND GARDEN MACHINERY, EQUIPMENT.	18	8 076	1 130	14.8	521	10 109	83	9
5086	PROFESSIONAL EQUIPMENT, SUPPLIES.	167	88 034	17 250	24.3	10 167	183 596	1 522	48
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	36	12 132	1 552	25.1	1 491	27 824	235	6
5088	TRANSPORTATION EQUIP., SUPPL, EX AUTOMOTIVE	15	7 037	511	19.5	706	15 195	111	3
5091	METALS, MINERALS (EX. PETROLEUM PROD, SCRAP).	325	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	SCRAP, WASTE MATERIALS.	34	32 472	3 259	12.1	1 889	34 489	353	17
5094	TOBACCO, TOBACCO PRODUCTS	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	161	544 444	42 848	12.2	22 466	395 498	2 766	46
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	68	189 864	6 919	5.2	4 730	96 431	834	14
5097	FURNITURE, HOME FURNISHINGS	511	256 473	45 476	23.3	27 252	495 153	4 225	202
5098	LUMBER, CONSTRUCTION MATERIALS.	235	241 405	16 058	9.9	11 748	218 740	1 607	51
5099	OTHER MISCELLANEOUS PRODUCTS.	1 609	2 092 334	191 012	9.5	85 453	1 583 534	13 850	551
		EXPORTERS							
50	TOTAL.	2 664	8 281 884	646 970	4.4	161 186	2 998 142	25 212	684
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	198	154 541	7 236	11.4	8 413	156 655	1 353	58
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	31	51 830	951	4.1	959	17 908	157	6
5013	AUTOMOTIVE EQUIPMENT.	162	100 773	6 285	15.0	7 259	133 449	1 165	50
5014	TIRES, TUBES.	5	1 938	-	19.9	195	5 298	31	2
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL.	173	262 314	17 615	8.3	9 275	160 930	1 218	25
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	76	38 108	1 728	21.8	3 761	71 885	537	12
5028	PAINTS, VARNISHES	10	3 051	4	9.9	175	2 869	24	-
5029	OTHER CHEMICALS, ALLIED PRODUCTS.	87	221 155	15 883	5.9	5 339	86 176	657	13
503	DRY GOODS, APPAREL, TOTAL	344	174 474	11 034	13.0	10 529	193 681	1 997	126
5032	DRY GOODS, PIECE GOODS, NOTIONS	204	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE.	132	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	FOOTWEAR.	8	2 834	256	17.9	230	3 414	37	3
504	GROCERIES AND RELATED PRODUCTS, TOTAL	141	389 955	13 567	3.4	6 071	102 223	768	36
5042	GENERAL-LINE GROCERIES.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS.	10	92 217	1 598	1.8	631	11 072	75	2
5044	POULTRY, POULTRY PRODUCTS	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY	7	9 254	435	6.5	250	5 295	43	2
5046	FISH, SEAFOODS.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS, MEAT PRODUCTS.	20	18 249	374	6.0	615	11 335	101	6
5048	FRESH FRUITS, VEGETABLES.	25	21 447	973	8.7	905	16 024	132	6
5049	OTHER GROCERIES AND RELATED PRODUCTS.	64	145 370	2 341	4.3	2 615	36 900	302	17
505	FARM PRODUCTS--RAW MATERIALS.	236	5 113 913	497 976	1.7	33 161	642 142	5 388	70
506	ELECTRICAL GOODS, TOTAL	181	174 552	13 202	12.5	11 502	210 136	1 536	40
5063	ELECTRICAL SUPPLIES, APPARATUS.	40	25 609	1 025	12.4	1 632	29 554	240	8
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	70	47 731	2 299	12.6	2 806	51 005	446	21
5065	ELECTRONIC PARTS, EQUIPMENT	71	101 212	9 878	12.6	7 064	129 577	850	11
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL.	59	54 610	5 143	12.4	2 507	46 595	399	19
5072	HARDWARE.	20	6 758	137	16.5	585	9 170	100	5
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES.	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES.	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	510	387 467	19 448	12.2	24 185	431 458	3 314	93
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES.	291	261 816	10 073	10.8	14 339	257 913	1 919	47
5083	FARM AND GARDEN MACHINERY, EQUIPMENT.	34	18 382	122	13.0	1 183	20 517	176	3
5086	PROFESSIONAL EQUIPMENT, SUPPLIES.	39	13 669	796	17.2	1 244	19 596	179	8
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	20	8 036	403	12.4	498	8 170	63	4
5088	TRANSPORTATION EQUIP., SUPPL, EX AUTOMOTIVE	126	85 564	8 054	15.5	6 921	125 262	977	31
5091	METALS, MINERALS (EX. PETROLEUM PROD, SCRAP).	108	411 731	14 168	3.0	5 647	102 136	675	4
5093	SCRAP, WASTE MATERIALS.	179	263 389	21 515	17.4	21 210	416 690	4 418	66
5094	TOBACCO, TOBACCO PRODUCTS	16	14 797	875	12.4	902	18 394	171	9
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	5	1 061	85	20.6	142	3 427	40	3
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	41	37 952	1 434	10.1	1 868	31 539	233	7
5097	FURNITURE, HOME FURNISHINGS	32	25 631	728	17.4	2 285	44 378	379	8
5098	LUMBER, CONSTRUCTION MATERIALS.	60	67 117	757	6.0	2 078	40 588	347	33
5099	OTHER MISCELLANEOUS PRODUCTS.	381	748 380	22 187	6.6	21 411	397 170	2 976	87
		TERMINAL GRAIN ELEVATORS							
50	TOTAL.	633	2 999 800	360 511	5.6	71 095	1 500 688	12 676	95
		WAGON OR TRUCK DISTRIBUTORS							
50	TOTAL.	5 825	1 010 107	34 398	13.0	75 496	1 485 431	18 023	5 245
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	358	51 832	7 586	22.9	6 519	131 013	1 434	313

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Type of Operation, by Kind of Business—United States: 1963—Continued

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		WAGON OR TRUCK DISTRIBUTORS--CONTINUED							
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL. . .	59	7 442	722	17.5	668	13 725	150	49
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	59	7 442	722	17.5	668	13 725	150	49
503	DRY GOODS, APPAREL, TOTAL	7	1 396	58	16.4	130	2 294	24	6
504	GROCERIES AND RELATED PRODUCTS, TOTAL	3 333	532 838	10 002	14.3	38 431	751 299	9 539	3 171
5043	DAIRY PRODUCTS.	722	124 892	997	15.7	9 259	180 666	2 141	648
5044	POULTRY, POULTRY PRODUCTS	101	16 907	147	10.3	738	15 077	270	100
5045	CONFECTIONERY	507	82 767	3 576	15.5	6 982	130 844	1 658	472
5046	FISH, SEAFOODS.	67	9 640	95	13.5	629	12 282	230	67
5047	MEATS, MEAT PRODUCTS.	471	95 645	726	8.1	3 651	74 194	980	445
5048	FRESH FRUITS, VEGETABLES.	497	65 089	335	12.6	3 608	74 642	1 120	530
5049	OTHER GROCERIES AND RELATED PRODUCTS. . . .	968	137 898	4 126	18.2	13 564	263 594	3 140	909
506	ELECTRICAL GOODS, TOTAL	50	7 342	1 543	23.1	855	16 839	168	27
5065	ELECTRONIC PARTS, EQUIPMENT	50	7 342	1 543	23.1	855	16 839	168	27
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL.	11	1 059	69	24.1	126	2 570	27	6
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	10	631	66	20.1	81	1 440	20	10
5094	TOBACCO, TOBACCO PRODUCTS	87	22 248	989	6.3	587	11 565	175	92
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES . .	822	189 630	7 754	14.9	13 014	257 025	2 831	771
5099	OTHER MISCELLANEOUS PRODUCTS.	1 088	195 689	5 609	9.2	15 085	297 661	3 655	800
		MANUFACTURERS SALES BRANCHES (WITH STOCK)							
50	TOTAL.	16 408	54 857 411	3 333 268	10.6	3 048 490	59 796 679	435 446	129
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL .	1 317	14 677 451	616 309	4.9	378 151	7 509 025	55 979	9
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	653	12 354 750	303 970	3.5	226 223	4 510 451	33 571	-
5013	AUTOMOTIVE EQUIPMENT.	411	1 082 157	197 177	16.9	96 718	1 943 270	14 613	9
5014	TIRES, TUBES.	253	1 240 544	115 162	8.9	55 210	1 055 304	7 795	-
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL. . .	1 993	6 332 601	349 840	13.7	374 143	7 249 083	51 549	11
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	348	2 120 041	126 699	15.5	173 274	3 310 389	21 672	7
5028	PAINTS, VARNISHES	1 082	588 186	67 761	23.6	57 421	1 095 616	9 498	-
5029	OTHER CHEMICALS, ALLIED PRODUCTS.	563	3 624 374	155 380	11.1	143 448	2 843 078	20 379	4
503	DRY GOODS, APPAREL, TOTAL	336	1 594 698	204 975	11.9	85 685	1 559 495	12 135	5
5032	DRY GOODS, PIECE GOODS, NOTIONS	129	647 701	76 135	9.0	27 201	471 411	3 451	3
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE.	131	478 143	63 948	13.6	29 748	567 092	4 423	2
5039	FOOTWEAR.	76	468 854	64 892	14.4	28 736	520 992	4 261	-
504	GROCERIES AND RELATED PRODUCTS, TOTAL	2 902	8 516 830	298 354	10.9	424 269	8 260 526	68 423	16
5043	DAIRY PRODUCTS.	889	1 772 136	37 951	18.0	133 750	2 654 609	21 438	5
5044	POULTRY, POULTRY PRODUCTS	25	54 195	2 850	7.7	1 754	33 663	273	-
5045	CONFECTIONERY	139	230 521	9 509	7.7	10 757	205 498	1 760	-
5047	MEATS, MEAT PRODUCTS.	551	2 370 253	42 547	8.4	104 490	2 047 653	17 688	6
5049	OTHER GROCERIES AND RELATED PRODUCTS. . . .	1 298	4 089 725	205 497	9.5	173 518	3 319 103	27 264	5
506	ELECTRICAL GOODS, TOTAL	953	5 302 720	339 057	9.7	263 027	5 213 531	35 087	5
5063	ELECTRICAL SUPPLIES, APPARATUS.	705	4 270 029	228 466	8.8	202 468	4 053 487	27 329	5
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS . . .	127	640 915	88 729	15.5	40 218	740 267	5 226	-
5065	ELECTRONIC PARTS, EQUIPMENT	121	391 776	21 862	10.6	20 341	419 777	2 532	-
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL.	293	438 415	49 072	12.8	32 730	617 341	4 720	-
5072	HARDWARE.	155	195 353	24 097	13.6	15 874	289 441	2 416	-
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES. .	90	126 369	11 834	12.0	8 300	157 636	1 203	-
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES.	48	116 693	13 141	12.3	8 556	170 264	1 101	-
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	5 318	5 625 247	705 362	18.0	1 011 780	20 165 731	136 794	39
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES.	4 261	6 447 737	475 769	20.4	880 268	17 495 899	116 271	30
5083	FARM AND GARDEN MACHINERY, EQUIPMENT. . . .	207	1 528 612	149 773	7.1	59 692	1 235 353	8 621	-
5086	PROFESSIONAL EQUIPMENT, SUPPLIES.	654	342 912	26 502	22.2	43 880	874 906	7 929	5
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES .	161	111 582	16 014	22.5	12 596	269 190	1 976	4
5088	TRANSPORTATION EQUIP., SUPPL, EX AUTOMOTIVE	35	194 404	37 304	17.0	15 344	290 383	1 997	-
5091	METALS, MINERALS (EX. PETROLEUM PROD, SCRAP).	463	1 876 066	155 180	4.9	46 357	884 410	5 884	4
5094	TOBACCO, TOBACCO PRODUCTS	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES . .	117	886 022	23 129	8.1	34 089	630 686	4 311	2
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER . . .	369	967 366	50 742	13.4	76 640	1 512 326	12 762	-
5097	FURNITURE, HOME FURNISHINGS	456	890 355	145 406	12.2	43 640	843 163	6 567	13
5098	LUMBER, CONSTRUCTION MATERIALS.	830	1 488 192	152 723	12.8	103 697	2 095 753	16 442	18
5099	OTHER MISCELLANEOUS PRODUCTS.	1 019	(D)	(D)	(D)	(D)	(D)	(D)	(D)
		MANUFACTURERS SALES OFFICES (WITHOUT STOCK)							
50	TOTAL.	12 476	61 585 901	-	4.2	1 328 810	25 728 280	164 757	98
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL .	333	10 094 565	-	1.4	75 934	1 520 734	8 760	-
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	179	9 448 446	-	1.1	55 883	1 116 588	6 156	-
5013	AUTOMOTIVE EQUIPMENT.	111	469 071	-	5.3	14 081	291 459	1 798	-
5014	TIRES, TUBES.	43	177 048	-	6.4	5 970	112 687	806	-
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL. . .	968	7 406 209	-	4.5	156 268	2 888 198	18 918	8
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	93	713 547	-	8.3	30 171	569 166	3 521	3
5028	PAINTS, VARNISHES	82	296 094	-	14.1	14 691	287 013	2 107	-
5029	OTHER CHEMICALS, ALLIED PRODUCTS.	793	6 396 568	-	3.6	111 406	2 032 019	13 290	5

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TABLE 11. Type of Operation, by Kind of Business–United States: 1963—Continued

SIC code	Kind of business and type of operation	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
		MANUFACTURERS SALES OFFICES (WITHOUT STOCK)--CONTINUED							
503	DRY GOODS, APPAREL, TOTAL	423	3 426 478	-	5.4	90 922	1 719 489	9 492	16
5032	DRY GOODS, PIECE GOODS, NOTIONS	203	2 439 406	-	4.0	47 348	873 454	4 659	1
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	210	912 540	-	8.6	39 909	784 530	4 401	15
5039	FOOTWEAR	10	74 532	-	12.2	3 665	61 505	432	-
504	GROCERIES AND RELATED PRODUCTS, TOTAL	1 343	3 809 234	-	8.1	159 756	3 006 539	24 081	27
5043	DAIRY PRODUCTS	171	255 219	-	15.9	17 454	326 842	2 599	1
5044	POULTRY, POULTRY PRODUCTS	4	3 842	(D)	8.1	171	5 404	41	1
5045	CONFECTIONERY	100	365 729	-	4.9	8 988	160 527	1 382	2
5047	MEATS, MEAT PRODUCTS	26	75 685	-	4.4	1 627	32 058	280	9
5049	OTHER GROCERIES AND RELATED PRODUCTS	1 042	3 108 759	-	7.9	131 516	2 481 708	19 779	14
505	FARM PRODUCTS--RAW MATERIALS	5	2 581	-	17.0	355	6 894	52	-
506	ELECTRICAL GOODS, TOTAL	1 704	4 049 755	-	5.2	118 428	2 326 867	14 399	1
5063	ELECTRICAL SUPPLIES, APPARATUS	1 075	2 881 549	-	5.1	81 425	1 589 066	9 641	-
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	295	370 189	-	7.4	16 003	316 774	2 311	1
5065	ELECTRONIC PARTS, EQUIPMENT	334	798 017	-	4.7	21 000	421 027	2 447	-
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL	433	833 292	-	6.1	28 466	562 202	3 522	2
5072	HARDWARE	137	186 548	-	8.8	8 526	169 299	1 101	-
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	126	325 410	-	4.5	8 646	166 533	1 133	-
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES	170	321 334	-	6.3	11 294	226 370	1 288	2
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	2 302	4 860 044	-	7.3	198 355	3 894 668	25 363	17
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	2 061	4 099 539	-	7.6	173 207	3 402 200	21 998	14
5083	FARM AND GARDEN MACHINERY, EQUIPMENT	16	157 105	-	4.3	4 342	79 316	501	-
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	124	178 246	-	10.0	10 385	215 628	1 655	2
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	26	20 785	-	17.6	1 695	34 592	239	1
5088	TRANSPORTATION EQUIP., SUPPL, EX AUTOMOTIVE	75	404 369	-	4.2	8 726	162 932	970	-
5091	METALS, MINERALS (EX. PETROLEUM PROD, SCRAP)	1 475	14 626 059	-	2.1	159 354	3 078 901	19 065	2
5094	TOBACCO, TOBACCO PRODUCTS	8	(D)	-	(D)	(D)	(D)	(D)	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	208	1 478 215	-	4.3	24 599	471 648	2 848	1
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	954	3 313 679	-	5.2	101 781	2 046 167	12 172	4
5097	FURNITURE, HOME FURNISHINGS	396	1 061 822	-	5.0	28 106	515 931	2 974	7
5098	LUMBER, CONSTRUCTION MATERIALS	718	2 545 273	-	5.7	70 867	1 405 985	8 696	3
5099	OTHER MISCELLANEOUS PRODUCTS	1 206	(D)	-	(D)	(D)	(D)	(D)	(D)
		REFINER-MARKETER BULK PLANTS, TERMINALS							
50	TOTAL	17 565	15 053 728	776 941	(NA)	404 851	7 698 546	65 673	206
5092	PETROLEUM BULK STATIONS, TERMINALS	17 565	15 053 728	776 941	(NA)	404 851	7 698 546	65 673	206
	GASOLINE, KEROSENE, FUEL OILS	17 260	14 944 898	766 639	(NA)	398 540	7 566 310	64 536	194
	LIQUEFIED PETROLEUM (LP) GAS	305	108 830	10 302	(NA)	6 311	132 236	1 137	12
		OTHER BULK PLANTS, TERMINALS							
50	TOTAL	13 308	6 431 686	348 053	(NA)	386 685	7 568 528	78 283	7 451
5092	PETROLEUM BULK STATIONS, TERMINALS	13 308	6 431 686	348 053	(NA)	386 685	7 568 528	78 283	7 451
	GASOLINE, KEROSENE, FUEL OILS	12 050	5 935 144	324 535	(NA)	347 017	6 779 302	70 119	6 756
	LIQUEFIED PETROLEUM (LP) GAS	1 258	496 542	23 518	(NA)	39 668	789 226	8 164	695
		AUCTION COMPANIES							
50	TOTAL	1 894	5 140 616	19 612	2.6	59 313	1 429 247	31 892	1 737
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	80	338 107	248	2.9	4 296	87 428	1 376	34
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	80	338 107	248	2.9	4 296	87 428	1 376	34
503	DRY GOODS, APPAREL, TOTAL	11	5 402	-	8.8	204	4 289	69	4
5032	DRY GOODS, PIECE GOODS, NOTIONS	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	GROCERIES AND RELATED PRODUCTS, TOTAL	42	205 903	53	2.2	2 408	43 849	461	13
5044	POULTRY, POULTRY PRODUCTS	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5046	FISH, SEAFOODS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5048	FRESH FRUITS, VEGETABLES	28	140 825	37	2.6	2 001	35 529	318	6
5049	OTHER GROCERIES AND RELATED PRODUCTS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	FARM PRODUCTS--RAW MATERIALS	1 669	4 513 527	19 137	2.5	50 347	1 251 310	29 439	1 615
506	ELECTRICAL GOODS, TOTAL	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	4	7 055	9	3.0	137	2 688	33	1
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	4	7 055	9	3.0	137	2 688	33	1
5094	TOBACCO, TOBACCO PRODUCTS	5	10 551	41	2.9	109	4 749	120	9
5097	FURNITURE, HOME FURNISHINGS	59	42 578	94	6.0	1 179	22 101	238	43
5099	OTHER MISCELLANEOUS PRODUCTS	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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TABLE 11. Type of Operation, by Kind of Business—United States: 1963—Continued

SIC code	Kind of business and type of operation	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
		MERCHANDISE BROKERS (REPRESENTING BUYERS OR SELLERS)							
50	TOTAL	5 083	13 854 546	14 827	2.8	199 264	3 820 241	29 271	3 222
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	23	55 036	109	3.0	720	12 383	85	9
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	9	16 540	7	2.8	210	3 504	27	4
5013	AUTOMOTIVE EQUIPMENT	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5014	TIRES, TUBES	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL	80	172 159	1 095	5.9	5 203	102 625	830	30
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	18	57 981	868	9.4	2 688	49 470	431	7
5028	PAINTS, VARNISHES	3	3 840	-	5.2	112	2 200	18	2
5029	OTHER CHEMICALS, ALLIED PRODUCTS	59	110 338	227	4.1	2 403	50 955	381	21
503	DRY GOODS, APPAREL, TOTAL	146	478 060	46	2.7	7 397	138 787	1 004	106
5032	DRY GOODS, PIECE GOODS, NOTIONS	55	292 362	-	1.3	3 280	60 890	453	34
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	90	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	FOOTWEAR	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	GROCERIES AND RELATED PRODUCTS, TOTAL	3 091	8 923 880	3 444	2.9	130 455	2 435 683	18 507	2 107
5043	DAIRY PRODUCTS	66	154 325	131	2.7	2 067	37 670	263	33
5044	POULTRY, POULTRY PRODUCTS	26	43 853	273	3.2	813	13 765	135	8
5045	CONFECTIONERY	194	255 940	120	4.6	5 055	93 186	741	187
5046	FISH, SEAFOODS	46	66 096	400	3.9	1 322	26 058	189	31
5047	MEATS, MEAT PRODUCTS	94	721 740	254	1.2	4 147	77 570	581	71
5048	FRESH FRUITS, VEGETABLES	410	515 235	491	4.3	11 128	197 490	1 565	266
5049	OTHER GROCERIES AND RELATED PRODUCTS	2 255	7 166 691	1 775	2.9	105 923	1 989 944	15 033	1 511
505	FARM PRODUCTS--RAW MATERIALS	434	2 173 022	4 496	1.2	12 587	257 772	2 304	328
506	ELECTRICAL GOODS, TOTAL	55	53 638	119	6.2	1 664	31 313	233	20
5063	ELECTRICAL SUPPLIES, APPARATUS	27	22 940	15	6.9	778	14 550	108	12
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	ELECTRONIC PARTS, EQUIPMENT	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL	39	26 239	68	6.1	738	15 801	132	35
5072	HARDWARE	19	16 266	61	4.9	387	8 358	57	21
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	13	6 326	-	8.5	221	4 370	44	9
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES	7	3 647	7	7.3	130	3 073	31	5
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	156	137 024	1 095	6.9	4 716	94 796	653	80
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	121	95 505	801	7.0	3 526	70 739	511	58
5083	FARM AND GARDEN MACHINERY, EQUIPMENT	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	11	17 005	39	7.2	730	16 544	79	7
5088	TRANSPORTATION EQUIP., SUPPL, EX AUTOMOTIVE	18	14 841	1	7.7	324	5 363	44	13
5091	METALS, MINERALS (EX. PETROLEUM PROD, SCRAP)	127	191 115	242	3.9	5 109	125 876	846	38
5093	SCRAP, WASTE MATERIALS	72	148 148	1 561	4.0	3 911	73 999	537	17
5094	TOBACCO, TOBACCO PRODUCTS	6	27 891	719	4.8	644	17 687	188	5
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	53	84 533	100	4.8	1 996	43 523	254	16
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	92	128 441	200	3.6	2 116	50 157	414	54
5097	FURNITURE, HOME FURNISHINGS	48	57 913	63	4.8	1 410	26 048	219	25
5098	LUMBER, CONSTRUCTION MATERIALS	229	264 704	567	4.0	5 842	117 169	871	132
5099	OTHER MISCELLANEOUS PRODUCTS	432	932 743	903	3.3	14 756	276 622	2 194	220
		COMMISSION MERCHANTS							
50	TOTAL	3 416	9 524 003	78 407	2.7	149 501	2 954 553	27 034	2 221
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	98	90 659	1 228	5.0	2 569	68 507	688	49
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	23	36 419	390	3.8	644	20 873	241	8
5013	AUTOMOTIVE EQUIPMENT	61	46 780	618	5.8	1 677	41 482	383	37
5014	TIRES, TUBES	14	7 460	220	6.2	248	6 152	64	6
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL	65	62 055	1 536	6.4	2 714	46 214	360	29
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	23	18 174	1 080	7.2	801	17 321	122	9
5028	PAINTS, VARNISHES	4	1 652	27	11.6	138	2 157	21	3
5029	OTHER CHEMICALS, ALLIED PRODUCTS	38	42 229	429	5.9	1 775	26 736	217	17
503	DRY GOODS, APPAREL, TOTAL	201	471 865	2 791	3.9	8 424	160 872	1 091	123
5032	DRY GOODS, PIECE GOODS, NOTIONS	58	234 558	1 500	3.1	3 546	70 278	431	29
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	128	204 557	1 202	4.8	4 201	79 435	595	84
5039	FOOTWEAR	15	32 750	89	4.8	677	11 159	65	10
504	GROCERIES AND RELATED PRODUCTS, TOTAL	693	1 602 669	11 509	4.3	43 662	856 877	8 079	443
5043	DAIRY PRODUCTS	56	261 380	3 827	3.7	5 657	105 990	923	34
5044	POULTRY, POULTRY PRODUCTS	38	85 462	402	4.7	2 467	46 474	455	25
5045	CONFECTIONERY	11	10 294	35	4.1	134	2 537	29	15
5046	FISH, SEAFOODS	12	9 194	3	7.6	353	6 246	56	7
5047	MEATS, MEAT PRODUCTS	25	48 853	176	2.4	668	14 619	125	15
5048	FRESH FRUITS, VEGETABLES	406	714 287	4 305	5.4	26 850	534 153	5 266	246
5049	OTHER GROCERIES AND RELATED PRODUCTS	145	473 199	2 761	3.0	7 533	146 858	1 225	101
505	FARM PRODUCTS--RAW MATERIALS	849	5 438 249	43 581	1.2	33 157	628 668	7 088	693
506	ELECTRICAL GOODS, TOTAL	47	75 584	2 056	6.0	2 620	53 844	390	18
5063	ELECTRICAL SUPPLIES, APPARATUS	20	32 242	1 948	4.3	959	18 751	159	13
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	8	18 748	24	8.9	807	17 977	111	-
5065	ELECTRONIC PARTS, EQUIPMENT	18	24 594	84	6.0	854	17 116	120	5

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		COMMISSION MERCHANTS--CONTINUED							
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL.	57	67 435	377	6.5	2 516	47 586	361	27
5072	HARDWARE.	16	13 647	161	4.6	683	12 431	124	6
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES.	30	45 106	187	7.1	1 525	29 342	192	14
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES.	11	8 682	29	6.7	308	5 813	45	7
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	408	309 346	4 916	8.2	14 756	319 900	2 340	220
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES.	334	231 581	4 184	8.6	11 952	256 110	1 839	178
5083	FARM AND GARDEN MACHINERY, EQUIPMENT.	21	20 387	285	6.5	755	20 489	164	12
5086	PROFESSIONAL EQUIPMENT, SUPPLIES.	16	24 440	91	5.3	495	10 944	90	6
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	22	24 991	262	7.9	1 147	22 657	164	18
5088	TRANSPORTATION EQUIP., SUPPL, EX AUTOMOTIVE	15	7 947	94	8.5	407	9 700	83	6
5091	METALS, MINERALS (EX. PETROLEUM PROD, SCRAP).	86	167 798	3 041	4.3	4 117	81 422	664	38
5093	SCRAP, WASTE MATERIALS.	14	13 838	127	6.1	589	11 293	123	10
5094	TOBACCO, TOBACCO PRODUCTS	10	18 164	557	2.4	458	11 316	94	5
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	20	29 862	667	7.6	1 364	24 699	202	6
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	54	82 867	1 084	7.0	3 034	67 627	439	19
5097	FURNITURE, HOME FURNISHINGS	84	108 809	370	5.4	3 734	70 282	568	53
5098	LUMBER, CONSTRUCTION MATERIALS.	102	166 991	526	4.8	4 334	95 105	797	59
5099	OTHER MISCELLANEOUS PRODUCTS.	628	817 812	4 041	4.4	21 453	410 341	3 750	429
		IMPORT AGENTS							
50	TOTAL.	393	2 112 040	33 110	2.2	26 279	466 370	3 185	99
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	4	29 091	1 274	2.6	518	8 458	57	-
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013	AUTOMOTIVE EQUIPMENT.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL.	16	27 437	498	4.8	737	13 489	106	4
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5028	PAINTS, VARNISHES	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5029	OTHER CHEMICALS, ALLIED PRODUCTS.	8	17 323	114	3.8	362	6 321	44	2
503	DRY GOODS, APPAREL, TOTAL	48	88 525	1 610	5.7	2 504	47 042	310	10
5032	DRY GOODS, PIECE GOODS, NOTIONS	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE.	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	FOOTWEAR.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	GROCERIES AND RELATED PRODUCTS, TOTAL	98	576 313	5 300	1.9	6 421	117 129	874	26
5043	DAIRY PRODUCTS.	3	2 471	46	3.9	49	701	5	1
5044	POULTRY, POULTRY PRODUCTS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5046	FISH, SEAFOODS.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS, MEAT PRODUCTS.	5	23 910	4	1.6	118	2 466	19	2
5048	FRESH FRUITS, VEGETABLES.	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5049	OTHER GROCERIES AND RELATED PRODUCTS.	51	411 437	5 159	1.3	3 121	54 535	379	20
505	FARM PRODUCTS--RAW MATERIALS.	32	96 442	894	2.0	942	16 798	125	17
506	ELECTRICAL GOODS, TOTAL	9	28 791	95	4.0	1 102	20 780	140	2
5063	ELECTRICAL SUPPLIES, APPARATUS.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	3	11 200	-	5.0	245	3 780	45	-
5065	ELECTRONIC PARTS, EQUIPMENT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL.	4	4 843	89	5.9	196	4 109	25	-
5072	HARDWARE.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES.		(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	35	92 098	2 829	2.9	1 469	29 972	225	5
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES.	29	90 556	2 804	2.8	1 401	28 460	215	2
5083	FARM AND GARDEN MACHINERY, EQUIPMENT.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5086	PROFESSIONAL EQUIPMENT, SUPPLIES.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5091	METALS, MINERALS (EX. PETROLEUM PROD, SCRAP).	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	SCRAP, WASTE MATERIALS.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	14	17 413	102	5.6	674	13 051	54	4
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5097	FURNITURE, HOME FURNISHINGS	15	18 573	1 040	4.5	525	10 766	78	8
5098	LUMBER, CONSTRUCTION MATERIALS.	15	24 012	27	4.2	595	9 750	67	3
5099	OTHER MISCELLANEOUS PRODUCTS.	67	879 266	14 434	1.4	7 077	108 288	748	18
		EXPORT AGENTS							
50	TOTAL.	544	2 178 910	25 909	2.8	35 667	704 862	4 836	167
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	23	23 541	167	5.6	685	10 941	81	8
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013	AUTOMOTIVE EQUIPMENT.	19	20 165	138	5.8	579	9 001	65	8
5014	TIRES, TUBES.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL.	28	28 989	101	5.0	928	18 511	163	6
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5028	PAINTS, VARNISHES	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5029	OTHER CHEMICALS, ALLIED PRODUCTS.	15	19 678	95	4.8	588	12 544	120	4

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Type of Operation, by Kind of Business—United States: 1963—Continued

SIC code	Kind of business and type of operation	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
		EXPORT AGENTS--CONTINUED							
503	DRY GOODS, APPAREL, TOTAL	47	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5032	DRY GOODS, PIECE GOODS, NOTIONS	29	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	15	41 319	488	4.2	868	16 318	134	5
5039	FOOTWEAR	3	3 507	-	5.2	56	999	5	2
504	GROCERIES AND RELATED PRODUCTS, TOTAL	44	174 378	117	2.6	2 686	49 250	371	19
5047	MEATS, MEAT PRODUCTS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5048	FRESH FRUITS, VEGETABLES	12	62 765	26	3.4	1 090	19 868	138	8
5049	OTHER GROCERIES AND RELATED PRODUCTS	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	FARM PRODUCTS--RAW MATERIALS	61	629 367	7 477	1.6	6 625	146 921	936	34
506	ELECTRICAL GOODS, TOTAL	28	63 294	688	4.4	1 464	30 615	211	10
5063	ELECTRICAL SUPPLIES, APPARATUS	3	1 013	9	9.0	42	765	7	3
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	12	14 985	98	5.5	340	7 018	56	3
5065	ELECTRONIC PARTS, EQUIPMENT	13	47 296	581	3.9	1 082	22 832	148	4
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL	15	11 471	22	7.0	512	9 419	72	5
5072	HARDWARE	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES	3	4 081	-	5.4	166	2 631	16	-
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	140	225 123	900	6.3	8 117	155 672	1 117	39
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	105	192 270	754	6.3	6 746	131 894	913	29
5083	FARM AND GARDEN MACHINERY, EQUIPMENT	7	3 863	3	6.3	104	1 801	20	2
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	9	10 260	97	9.6	563	8 958	81	2
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	9	4 667	41	8.2	248	5 336	35	2
5088	TRANSPORTATION EQUIP., SUPPL, EX AUTOMOTIVE	10	14 063	5	3.9	456	7 683	68	8
5091	METALS, MINERALS (EX. PETROLEUM PROD, SCRAP)	36	234 991	3 283	3.5	4 136	68 622	437	4
5093	SCRAP, WASTE MATERIALS	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	11	19 602	65	3.5	303	7 993	50	-
5097	FURNITURE, HOME FURNISHINGS	8	13 638	19	2.3	218	4 445	33	-
5098	LUMBER, CONSTRUCTION MATERIALS	11	10 207	527	3.3	265	4 735	41	4
5099	OTHER MISCELLANEOUS PRODUCTS	85	447 998	9 666	2.2	6 579	134 326	880	23
		MANUFACTURERS AGENTS							
50	TOTAL	11 189	10 941 319	41 309	6.0	340 096	6 677 602	45 895	6 597
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	454	790 667	700	5.0	18 655	351 131	2 093	319
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	30	68 369	251	5.7	2 114	38 988	277	15
5013	AUTOMOTIVE EQUIPMENT	419	716 720	410	4.9	16 372	307 803	1 791	301
5014	TIRES, TUBES	5	5 578	39	9.5	169	4 340	25	3
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL	407	549 731	4 033	4.8	16 505	317 161	2 138	179
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	116	217 236	1 642	5.4	6 752	136 734	961	53
5028	PAINTS, VARNISHES	71	82 531	399	4.3	2 431	44 878	294	43
5029	OTHER CHEMICALS, ALLIED PRODUCTS	220	249 964	1 992	4.4	7 322	135 549	883	83
503	DRY GOODS, APPAREL, TOTAL	687	1 002 276	674	4.9	22 856	434 503	3 295	510
5032	DRY GOODS, PIECE GOODS, NOTIONS	182	381 484	260	4.8	9 492	183 963	1 518	117
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	474	588 909	411	5.0	12 874	241 247	1 703	364
5039	FOOTWEAR	31	31 883	3	4.5	490	9 293	74	29
504	GROCERIES AND RELATED PRODUCTS, TOTAL	21	20 881	1	4.6	437	8 499	65	13
5043	DAIRY PRODUCTS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY, POULTRY PRODUCTS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS, MEAT PRODUCTS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5049	OTHER GROCERIES AND RELATED PRODUCTS	5	7 561	1	3.5	115	1 324	8	-
505	FARM PRODUCTS--RAW MATERIALS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	ELECTRICAL GOODS, TOTAL	2 346	2 436 328	5 590	6.2	76 389	1 492 616	9 571	1 242
5063	ELECTRICAL SUPPLIES, APPARATUS	931	796 387	1 753	6.6	25 542	499 805	3 439	629
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	170	219 998	334	5.2	5 182	104 039	699	112
5065	ELECTRONIC PARTS, EQUIPMENT	1 245	1 419 943	3 503	6.2	45 665	888 772	5 433	501
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL	1 382	1 079 594	5 807	6.6	38 749	782 190	5 329	911
5072	HARDWARE	316	279 228	599	6.5	8 049	150 143	1 052	245
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	809	551 159	4 718	7.3	22 923	465 583	3 251	506
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES	257	249 207	490	5.3	7 777	166 464	1 026	160
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	3 092	2 062 314	17 075	8.1	94 478	1 863 361	12 966	1 697
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	2 559	1 629 114	15 581	8.3	78 756	1 545 480	10 660	1 429
5083	FARM AND GARDEN MACHINERY, EQUIPMENT	58	38 061	306	7.6	1 238	21 009	173	31
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	149	88 226	446	9.4	4 318	98 087	803	65
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	158	119 427	404	7.3	4 069	84 636	618	91
5088	TRANSPORTATION EQUIP., SUPPL, EX AUTOMOTIVE	168	187 486	338	6.2	6 097	114 149	712	81
5091	METALS, MINERALS (EX. PETROLEUM PROD, SCRAP)	519	621 461	837	4.2	13 536	269 874	1 865	282
5093	SCRAP, WASTE MATERIALS	3	3 564	-	4.7	134	1 423	7	1
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	5	7 093	-	3.9	104	2 352	20	5
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	208	241 837	393	4.4	5 260	100 711	726	124
5097	FURNITURE, HOME FURNISHINGS	638	612 752	1 541	6.0	17 657	323 844	2 293	467
5098	LUMBER, CONSTRUCTION MATERIALS	491	401 323	1 417	5.2	11 157	235 085	1 860	255
5099	OTHER MISCELLANEOUS PRODUCTS	935	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

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		SELLING AGENTS							
50	TOTAL.	2 574	8 292 429	39 216	3.9	160 326	3 158 462	24 438	975
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL .	63	180 725	326	3.6	3 214	61 227	407	29
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	13	87 496	116	2.9	1 333	24 030	180	5
5013	AUTOMOTIVE EQUIPMENT.	42	90 199	210	4.0	1 704	33 482	205	21
5014	TIRES, TUBES.	8	3 030	-	13.0	177	3 715	22	3
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL. . .	77	217 988	495	5.6	7 052	169 556	1 042	26
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	24	139 110	243	5.7	4 200	112 577	702	13
5028	PAINTS, VARNISHES	10	10 614	11	8.1	490	13 094	66	2
5029	OTHER CHEMICALS, ALLIED PRODUCTS.	43	68 264	241	5.0	2 362	43 885	274	11
503	DRY GOODS, APPAREL, TOTAL	518	2 189 163	3 266	3.9	41 045	754 950	4 374	208
5032	DRY GOODS, PIECE GOODS, NOTIONS	187	1 403 015	1 609	3.2	21 385	421 924	2 316	46
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE.	309	739 115	1 619	5.2	18 757	318 517	1 972	154
5039	FOOTWEAR.	22	47 033	38	3.8	903	14 509	86	8
504	GROCERIES AND RELATED PRODUCTS, TOTAL	402	1 562 030	7 210	4.6	33 539	712 460	7 155	112
5043	DAIRY PRODUCTS.	77	558 236	2 200	4.6	13 443	279 418	2 371	12
5044	POULTRY, POULTRY PRODUCTS	28	117 992	582	3.9	2 340	45 525	425	7
5045	CONFECTIONERY	14	15 085	-	5.0	285	6 173	55	9
5046	FISH, SEAFOODS.	9	9 014	203	5.1	262	4 725	103	4
5047	MEATS, MEAT PRODUCTS.	7	10 051	7	4.4	257	4 290	32	5
5048	FRESH FRUITS, VEGETABLES.	194	532 580	2 007	4.0	9 170	182 352	1 808	47
5049	OTHER GROCERIES AND RELATED PRODUCTS. . . .	73	319 072	2 211	6.1	7 782	189 977	2 361	28
505	FARM PRODUCTS--RAW MATERIALS.	203	1 436 119	16 710	1.3	10 629	228 692	2 877	62
506	ELECTRICAL GOODS, TOTAL	87	106 046	295	7.7	3 210	63 699	412	39
5063	ELECTRICAL SUPPLIES, APPARATUS.	34	46 996	248	7.9	1 097	23 412	158	15
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS . . .	13	18 778	5	5.7	437	8 876	70	8
5065	ELECTRONIC PARTS, EQUIPMENT	40	40 272	41	8.4	1 676	31 411	184	16
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL.	60	59 623	328	6.3	2 604	50 995	524	37
5072	HARDWARE.	25	35 265	176	6.3	1 696	34 204	365	16
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES. .	24	11 135	115	6.9	348	8 590	105	11
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES.	11	13 223	37	5.9	560	8 201	54	10
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	288	250 071	2 497	8.5	11 286	219 092	1 539	139
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES.	217	185 647	2 197	8.6	8 886	174 088	1 224	103
5083	FARM AND GARDEN MACHINERY, EQUIPMENT. . . .	8	5 867	17	8.2	192	2 873	22	5
5086	PROFESSIONAL EQUIPMENT, SUPPLIES.	18	9 417	28	12.0	416	9 238	63	14
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES .	33	31 740	141	6.9	1 046	18 267	132	16
5088	TRANSPORTATION EQUIP., SUPPL, EX AUTOMOTIVE	12	17 400	114	8.6	746	14 626	98	1
5091	METALS, MINERALS (EX. PETROLEUM PROD, SCRAP).	194	761 409	2 907	3.3	13 326	250 077	1 659	32
5093	SCRAP, WASTE MATERIALS.	16	31 322	737	4.1	677	10 830	77	3
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES . .	17	40 936	91	3.7	910	18 960	150	12
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER . . .	67	297 803	379	3.2	4 897	93 138	562	24
5097	FURNITURE, HOME FURNISHINGS	142	351 827	400	5.9	10 820	205 277	1 211	53
5098	LUMBER, CONSTRUCTION MATERIALS.	94	151 206	402	4.6	3 675	70 958	599	32
5099	OTHER MISCELLANEOUS PRODUCTS.	346	656 161	3 173	4.0	13 442	248 551	1 850	167
		PURCHASING AGENTS' RESIDENT BUYERS							
50	TOTAL.	220	1 201 146	4 005	2.6	19 315	370 728	3 017	92
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL. . .	12	35 634	582	3.8	709	12 697	150	4
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	8	29 909	582	4.0	620	11 022	100	2
5028	PAINTS, VARNISHES	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5029	OTHER CHEMICALS, ALLIED PRODUCTS.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	DRY GOODS, APPAREL, TOTAL	112	908 007	599	2.4	14 017	266 453	2 089	60
5032	DRY GOODS, PIECE GOODS, NOTIONS	14	234 890	16	1.1	1 906	37 675	279	5
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE.	94	669 165	521	2.8	11 999	225 610	1 793	53
5039	FOOTWEAR.	4	3 952	62	6.1	112	3 168	17	2
504	GROCERIES AND RELATED PRODUCTS, TOTAL	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS.	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5048	FRESH FRUITS, VEGETABLES.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	FARM PRODUCTS--RAW MATERIALS.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	ELECTRICAL GOODS, TOTAL	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5063	ELECTRICAL SUPPLIES, APPARATUS.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS . . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL.	4	3 573	4	5.6	74	1 591	14	1
5072	HARDWARE.	4	3 573	4	5.6	74	1 591	14	1
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	16	41 502	159	4.3	675	12 628	105	3
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES.	7	32 859	106	3.7	474	8 909	58	1
5086	PROFESSIONAL EQUIPMENT, SUPPLIES.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5088	TRANSPORTATION EQUIP., SUPPL, EX AUTOMOTIVE	4	2 878	29	6.7	132	2 474	20	2
5091	METALS, MINERALS (EX. PETROLEUM PROD, SCRAP).	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER . . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5097	FURNITURE, HOME FURNISHINGS	8	6 683	105	9.2	356	9 508	91	2
5098	LUMBER, CONSTRUCTION MATERIALS.	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	OTHER MISCELLANEOUS PRODUCTS.	47	127 378	172	2.5	2 278	43 847	359	18

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Type of Operation, by Kind of Business—United States: 1963—Continued

SIC code	Kind of business and type of operation	Establishments (number)	Sales ($1,000)	Inventories, end of year at cost ($1,000)	Operating expenses as percent of sales	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
		COUNTRY GRAIN ELEVATORS							
50	TOTAL	7 653	5 059 224	266 846	6.7	146 988	2 840 662	33 231	2 270
		CREAM, PRODUCE STATIONS							
50	TOTAL	411	207 177	2 085	10.7	10 235	201 883	2 872	349
		COMMISSION BUYERS OF FARM PRODUCTS							
50	TOTAL	244	172 153	2 173	6.6	4 940	94 470	1 435	224
504	GROCERIES AND RELATED PRODUCTS, TOTAL	121	51 776	549	11.3	2 739	52 603	800	97
5043	DAIRY PRODUCTS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY, POULTRY PRODUCTS	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5048	FRESH FRUITS, VEGETABLES	84	37 750	500	12.9	2 219	42 664	609	63
505	FARM PRODUCTS--RAW MATERIALS	109	112 798	1 308	3.4	1 387	27 582	513	120
5099	OTHER MISCELLANEOUS PRODUCTS	14	7 579	316	21.8	814	14 285	122	7
		PACKING HOUSES-FRESH FRUITS, VEGETABLES							
50	TOTAL	1 157	1 005 901	15 737	23.6	115 862	2 583 546	40 191	580
		LIVESTOCK CONCENTRATION YARDS							
50	TOTAL	771	957 586	11 311	2.7	9 181	171 719	2 271	496
		BUYERS OF FARM PRODUCTS							
50	TOTAL	3 874	2 418 204	145 357	10.3	110 380	2 221 327	31 035	3 032
504	GROCERIES AND RELATED PRODUCTS, TOTAL	2 254	1 267 072	15 872	12.3	70 167	1 382 150	18 952	1 804
5043	DAIRY PRODUCTS	216	241 339	2 638	9.0	10 134	198 943	2 160	45
5044	POULTRY, POULTRY PRODUCTS	1 178	585 557	7 860	11.4	31 398	629 101	9 150	1 073
5048	FRESH FRUITS, VEGETABLES	860	440 176	5 374	15.2	28 635	554 106	7 642	686
505	FARM PRODUCTS--RAW MATERIALS	1 153	962 230	112 087	6.3	24 620	531 819	8 527	949
5099	OTHER MISCELLANEOUS PRODUCTS	467	188 902	17 398	17.4	15 593	307 358	3 556	279

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 12. Operating Receipts, Value Produced, and Annual Payroll by Kind of Business--United States: 1963

(In millions of dollars. Tables 12 to 17 present measures of value produced in and by merchant wholesaling firms. For an explanation of methodology, procedures, and terms used, see Summary of Findings at the front of this volume)

SIC code	Kind of business	Total operating receipts	Gross margin	"Value added"	Net income produced at—		Annual payroll
					Market prices	Factor cost	
50	MERCHANT WHOLESALERS, TOTAL	156 422	28 473	27 119	19 898	17 341	12 120
	DURABLE GOODS	67 414	15 199	14 577	10 616	9 748	7 072
	NONDURABLE GOODS	89 008	13 274	12 542	9 282	7 593	5 048
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	10 293	2 595	2 503	1 884	1 714	1 224
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	3 575	585	566	414	335	222
5013,5014	AUTOMOTIVE EQUIPMENT, TIRES, TUBES	6 717	2 010	1 937	1 470	1 369	1 002
5013	AUTOMOTIVE EQUIPMENT	6 088	1 832	1 772	1 358	1 267	924
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	5 951	1 250	1 200	847	787	531
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	3 602	690	668	482	452	305
	GENERAL-LINE DRUGS	1 925	326	319	241	230	152
5028	PAINTS, VARNISHES	347	99	96	61	56	45
5029	OTHER CHEMICALS, ALLIED PRODUCTS	2 002	461	436	304	279	181
503	DRY GOODS, APPAREL	6 989	1 307	1 162	772	737	509
5032	DRY GOODS, NOTIONS	2 603	470	432	292	278	200
	PIECE GOODS CONVERTERS	1 157	170	129	73	70	51
5035,5039	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE, FOOTWEAR	3 229	667	601	407	389	258
504	GROCERIES AND RELATED PRODUCTS[1]	30 648	3 576	3 347	2 412	2 193	1 563
5042	GENERAL-LINE GROCERIES	11 692	935	900	676	613	436
5043,6,9	SPECIALTY-LINE GROCERIES	8 186	1 220	1 132	800	720	532
5045	CONFECTIONERY	851	140	132	95	85	57
5047	MEAT, MEAT PRODUCTS	5 359	584	540	384	355	263
5048	FRESH FRUIT, VEGETABLES	2 939	515	484	346	318	203
505	FARM PRODUCTS--RAW MATERIALS[1]	13 592	775	716	496	446	215
	COTTON	2 541	108	104	51	49	22
	GRAIN	8 739	443	414	316	277	120
506	ELECTRICAL GOODS	9 877	1 807	1 733	1 249	1 162	846
5063	ELECTRICAL SUPPLIES, APPARATUS	4 192	720	691	529	493	359
5064,5065	ELECTRICAL APPLIANCES, TV, RADIO SETS, ELECTRONIC PARTS, EQUIPMENT	5 684	1 080	1 042	720	669	487
5064	APPLIANCES, TV, RADIO SETS	4 047	632	612	408	385	287
507	HARDWARE; PLUMBING-HEATING EQUIPMENT, SUPPLIES	6 803	1 499	1 441	1 063	982	768
5072	HARDWARE	2 537	578	555	415	384	297
	GENERAL-LINE HARDWARE	1 599	338	324	248	231	178
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	3 459	694	669	493	454	365
5077	AIR CONDITIONING, REFRIGERATION EQUIPMENT, SUPPLIES	807	227	217	155	144	106
508	MACHINERY, EQUIPMENT, SUPPLIES	16 681	4 423	4 245	3 076	2 840	2 096
5082	COMMERCIAL,INDUSTRIAL MACHINERY,EQUIPMENT, SUPPLIES	11 444	2 938	2 818	2 048	1 879	1 383
	COMMERCIAL MACHINES, EQUIPMENT	1 435	453	431	307	279	209
	CONSTRUCTION MACHINERY, EQUIPMENT	2 606	607	584	433	392	280
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES	7 405	1 878	1 802	1 310	1 208	894
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	2 067	647	621	460	436	316
5037	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	1 409	433	417	293	274	208
5083,5088	OTHER MACHINERY, EQUIPMENT, SUPPLIES	1 761	405	389	275	251	189
5091	METALS, MINERALS (EX. PETROLEUM PRODUCTS, SCRAP)	7 845	1 483	1 409	1 042	953	621
	IRON, STEEL AND PRODUCTS	5 527	1 220	1 155	859	783	549
	NONFERROUS METALS	1 657	204	197	140	132	75
	COAL	661	59	57	43	38	26
5093	SCRAP, WASTE MATERIALS	3 444	820	792	564	499	339
	IRON, STEEL SCRAP	1 911	449	434	311	273	181
	WASTE MATERIALS	1 533	371	358	253	226	158
5094	TOBACCO, TOBACCO PRODUCTS	4 678	939	931	865	252	160
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	8 190	1 742	1 713	1 411	910	533
	BEER	3 382	673	659	495	424	286
	WINE, DISTILLED SPIRITS	4 807	1 069	1 054	916	486	247
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	4 701	1 012	957	717	679	501
	PAPER	3 647	676	657	508	482	338
	STATIONERY, OFFICE SUPPLIES	1 054	336	300	209	197	163
5097	FURNITURE, HOME FURNISHINGS	3 380	856	803	560	529	362
	FURNITURE--HOUSEHOLD, OFFICE	1 002	257	246	160	149	117
	HOME FURNISHINGS, FLOOR COVERINGS	2 379	599	557	400	380	245
5098	LUMBER, CONSTRUCTION MATERIALS	8 655	1 525	1 471	1 059	954	705
	LUMBER, MILLWORK	5 634	778	754	546	492	344
	CONSTRUCTION MATERIALS	3 021	747	717	513	462	361
5099	OTHER MISCELLANEOUS PRODUCTS	14 687	2 864	2 696	1 881	1 704	1 115
	AMUSEMENT, SPORTING GOODS	2 030	473	454	320	299	196
	BOOKS, MAGAZINES, NEWSPAPERS	1 028	265	248	188	177	125
	FARM SUPPLIES	2 373	357	340	226	202	117
	JEWELRY	1 097	250	237	162	153	108
	OTHER MISCELLANEOUS	8 159	1 519	1 417	985	873	572

Note: The sampling variability of the measures shown above, except for total operating receipts, is the same as that shown in table 13 for the ratio of these measures to total operating receipts. Total operating receipts figures are based on complete coverage in the 1963 Census of Business and are not subject to sampling error.

[1]Total includes one kind of business not shown separately because of extreme variability.

TABLE 13. Value Produced and Annual Payroll as a Percent of Total Operating Receipts, by Kind of Business--United States: 1963

SIC code	Kind of business	Gross margin	"Value added"	Net income produced at—		Annual payroll	Range of sampling variability
				Market prices	Factor cost		
50	MERCHANT WHOLESALERS, TOTAL	18.2	17.3	12.7	11.1	7.7	0.6 TO 0.8
	DURABLE GOODS	22.5	21.6	15.7	14.5	10.5	0.8 TO 0.9
	NONDURABLE GOODS	14.9	14.1	10.4	8.5	5.7	1.0 TO 1.4
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	25.2	24.3	18.3	16.7	11.9	2 TO 3
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	16.4	15.8	11.6	9.4	6.2	4 TO 6
5013,5014	AUTOMOTIVE EQUIPMENT, TIRES, TUBES	29.9	28.8	21.9	20.4	14.9	2 TO 3
5013	AUTOMOTIVE EQUIPMENT	30.1	29.1	22.3	20.8	15.2	2 TO 3
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	21.0	20.2	14.2	13.2	8.9	2 TO 3
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	19.2	18.5	13.4	12.6	8.5	3 TO 4
	GENERAL-LINE DRUGS	17.0	16.6	12.5	12.0	7.9	3 TO 4
5028	PAINTS, VARNISHES	28.7	27.6	17.6	16.2	13.0	3 TO 6
5029	OTHER CHEMICALS, ALLIED PRODUCTS	23.0	21.8	15.2	14.0	9.0	3 TO 5
503	DRY GOODS, APPAREL	18.7	16.6	11.1	10.6	7.3	2 TO 4
5032	DRY GOODS, NOTIONS	18.1	16.6	11.2	10.7	7.7	4 TO 6
	PIECE GOODS CONVERTERS	14.7	11.1	6.3	6.0	4.4	3 TO 7
5035,5039	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE, FOOTWEAR	20.7	18.6	12.6	12.1	8.0	4 TO 6
504	GROCERIES AND RELATED PRODUCTS[1]	11.7	10.9	7.9	7.2	5.1	2 TO 3
5042	GENERAL-LINE GROCERIES	8.0	7.7	5.8	5.2	3.7	2
5043,6,9	SPECIALTY-LINE GROCERIES	14.9	13.8	9.8	8.8	6.5	4 TO 6
5045	CONFECTIONERY	16.5	15.5	11.2	10.1	6.7	6 TO 8
5047	MEAT, MEAT PRODUCTS	10.9	10.1	7.2	6.6	4.9	4 TO 7
5048	FRESH FRUIT, VEGETABLES	17.5	16.5	11.8	10.8	6.9	3 TO 6
505	FARM PRODUCTS--RAW MATERIALS[1]	5.7	5.3	3.7	3.3	1.6	3 TO 4
	COTTON	4.2	4.1	2.0	1.9	0.9	6 TO 9
	GRAIN	5.1	4.7	3.6	3.2	1.4	4
506	ELECTRICAL GOODS	18.3	17.5	12.6	11.8	8.6	3 TO 5
5063	ELECTRICAL SUPPLIES, APPARATUS	17.2	16.5	12.6	11.8	8.6	2 TO 4
5064,5065	ELECTRICAL APPLIANCES, TV, RADIO SETS, ELECTRONIC PARTS, EQUIPMENT	19.0	18.3	12.7	11.8	8.6	6 TO 8
5064	APPLIANCES, TV, RADIO SETS	15.6	15.1	10.1	9.5	7.1	6 TO 8
507	HARDWARE; PLUMBING-HEATING EQUIPMENT, SUPPLIES	22.0	21.2	15.6	14.4	11.3	1 TO 2
5072	HARDWARE	22.8	21.9	16.4	15.1	11.7	2
	GENERAL-LINE HARDWARE	21.1	20.3	15.5	14.4	11.1	2
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	20.1	19.4	14.3	13.1	10.5	3 TO 4
5077	AIR CONDITIONING, REFRIGERATION EQUIPMENT, SUPPLIES	28.2	26.9	19.2	17.9	13.1	3 TO 4
508	MACHINERY, EQUIPMENT, SUPPLIES	26.5	25.5	18.4	17.0	12.6	2
5082	COMMERCIAL, INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES	25.7	24.6	17.9	16.4	12.1	3 TO 4
	COMMERCIAL MACHINES, EQUIPMENT	31.6	30.1	21.4	19.5	14.6	4 TO 6
	CONSTRUCTION MACHINERY, EQUIPMENT	23.3	22.4	16.6	15.0	10.8	3 TO 4
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES	25.4	24.3	17.7	16.3	12.1	3 TO 4
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	31.3	30.1	22.3	21.1	15.3	2 TO 4
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	30.7	29.6	20.8	19.4	14.8	2 TO 4
5083,5088	OTHER MACHINERY, EQUIPMENT, SUPPLIES	23.0	22.1	15.6	14.3	10.7	8 TO 9
5091	METALS, MINERALS (EX. PETROLEUM PRODUCTS, SCRAP)	18.9	18.0	13.3	12.2	7.9	2
	IRON, STEEL AND PRODUCTS	22.1	20.9	15.5	14.2	9.9	3 TO 6
	NONFERROUS METALS	12.3	11.9	8.4	7.9	4.5	4 TO 8
	COAL	9.0	8.6	6.5	5.7	3.9	5 TO 9
5093	SCRAP, WASTE MATERIALS	23.8	23.0	16.4	14.5	9.8	4 TO 6
	IRON, STEEL SCRAP	23.5	22.8	16.3	14.3	9.5	4 TO 9
	WASTE MATERIALS	24.2	23.3	16.5	14.7	10.3	6 TO 7
5094	TOBACCO, TOBACCO PRODUCTS	20.1	19.9	18.5	5.4	3.4	3 TO 4
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	21.3	20.9	17.2	11.1	6.5	2 TO 3
	BEER	19.9	19.5	14.6	12.5	8.4	2 TO 3
	WINE, DISTILLED SPIRITS	22.2	21.9	19.1	10.1	5.1	3 TO 5
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	21.5	20.4	15.3	14.4	10.7	4 TO 5
	PAPER	18.5	18.0	13.9	13.2	9.3	4 TO 5
	STATIONERY, OFFICE SUPPLIES	31.9	28.4	19.9	18.7	15.5	8 TO 10
5097	FURNITURE, HOME FURNISHINGS	25.3	23.8	16.6	15.7	10.7	2
	FURNITURE--HOUSEHOLD, OFFICE	25.7	24.5	16.0	14.8	11.7	3 TO 5
	HOME FURNISHINGS, FLOOR COVERINGS	25.2	23.4	16.8	16.0	10.3	3 TO 4
5098	LUMBER, CONSTRUCTION MATERIALS	17.6	17.0	12.2	11.0	8.2	3 TO 8
	LUMBER, MILLWORK	13.8	13.4	9.7	8.7	6.1	5 TO 6
	CONSTRUCTION MATERIALS	24.7	23.7	17.0	15.3	12.0	5 TO 9
5099	OTHER MISCELLANEOUS PRODUCTS	19.5	18.4	12.8	11.6	7.6	4 TO 5
	AMUSEMENT, SPORTING GOODS	23.3	22.4	15.7	14.8	9.6	3 TO 6
	BOOKS, MAGAZINES, NEWSPAPERS	25.8	24.1	18.3	17.2	12.2	3 TO 6
	FARM SUPPLIES	15.1	14.3	9.5	8.5	4.9	5 TO 9
	JEWELRY	22.8	21.6	14.8	13.9	9.9	4 TO 6
	OTHER MISCELLANEOUS PRODUCTS	18.6	17.4	12.1	10.7	7.0	8 TO 8

[1] Total includes one kind of business not shown separately because of extreme variability.

TABLE 14. Operating Receipts, Value Produced, and Annual Payroll, by Kind of Business and Operating Receipts Size–United States: 1963

(In millions of dollars. Details will not add to totals because (a) part year reporters are included in the kind-of-business totals but are not included in the detail by size class, and (b) some size classes are not shown separately because of extreme variability of the reported data)

SIC code	Kind of business and operating receipts size	Total operating receipts	Gross margin	"Value added"	Net income produced at—		Annual payroll
					Market prices	Factor cost	
	MERCHANT WHOLESALERS, TRADES	156 422	28 473	27 119	19 898	17 341	12 120
	$10,000,000 AND OVER	49 932	5 992	5 742	4 394	3 745	2 197
	$5,000,000 TO $9,999,000	16 498	2 607	2 491	1 848	1 584	1 122
	$2,000,000 TO $4,999,000	26 622	4 845	4 579	3 381	2 875	2 130
	$1,000,000 TO $1,999,000	21 316	4 519	4 263	3 091	2 707	2 004
	$500,000 TO $999,000	17 714	4 163	3 950	2 852	2 551	1 913
	$300,000 TO $499,000	14 220	3 697	3 512	2 531	2 275	1 692
	$100,000 TO $299,000	4 948	1 420	1 346	950	851	619
	UNDER $100,000	2 581	901	852	586	519	315
	DURABLE GOODS, TOTAL	67 414	15 199	14 577	10 616	9 748	7 072
	$10,000,000 AND OVER	15 619	2 655	2 562	1 906	1 734	1 125
	$5,000,000 TO $9,999,000	6 644	1 222	1 176	877	811	585
	$2,000,000 TO $4,999,000	11 820	2 435	2 340	1 702	1 572	1 170
	$1,000,000 TO $1,999,000	10 638	2 532	2 425	1 766	1 628	1 213
	$500,000 TO $999,000	9 416	2 467	2 363	1 714	1 582	1 224
	$300,000 TO $499,000	7 843	2 251	2 165	1 569	1 435	1 082
	$100,000 TO $299,000	2 842	909	867	614	557	421
	UNDER $100,000	1 535	589	559	393	352	221
	NONDURABLE GOODS, TOTAL	89 008	13 274	12 542	9 282	7 593	5 048
	$10,000,000 AND OVER	34 314	3 431	3 294	2 539	2 059	1 132
	$5,000,000 TO $9,999,000	9 854	1 350	1 271	956	749	522
	$2,000,000 TO $4,999,000	14 802	2 457	2 294	1 702	1 332	992
	$1,000,000 TO $1,999,000	10 677	1 975	1 847	1 345	1 089	801
	$500,000 TO $999,000	8 298	1 701	1 602	1 145	987	697
	$300,000 TO $499,000	6 377	1 448	1 352	976	855	612
	$100,000 TO $299,000	2 107	520	487	343	301	202
	UNDER $100,000	1 046	321	302	199	174	101
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	10 293	2 595	2 503	1 884	1 714	1 224
	$10,000,000 AND OVER	2 075	371	361	280	226	116
	$5,000,000 TO $9,999,000	606	113	109	79	73	54
	$2,000,000 TO $4,999,000	1 247	251	241	182	171	123
	$1,000,000 TO $1,999,000	1 610	425	411	308	288	193
	$500,000 TO $999,000	1 712	491	474	354	324	274
	$300,000 TO $499,000	1 720	501	480	368	337	263
	$100,000 TO $299,000	777	251	241	178	162	124
	UNDER $100,000	368	131	125	94	88	48
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	5 951	1 250	1 200	847	787	531
	$10,000,000 AND OVER	2 042	353	341	263	247	145
	$5,000,000 TO $9,999,000	796	160	154	107	100	68
	$2,000,000 TO $4,999,000	1 011	197	187	127	119	83
	$1,000,000 TO $1,999,000	693	164	154	103	96	67
	$500,000 TO $999,000	570	140	135	98	88	66
	$300,000 TO $499,000	475	128	124	74	67	63
	$100,000 TO $299,000	169	56	54	36	32	23
	UNDER $100,000	97	37	34	21	18	13
503	DRY GOODS, APPAREL	6 989	1 307	1 162	772	737	509
	$10,000,000 AND OVER	1 050	139	124	76	76	45
	$5,000,000 TO $9,999,000	885	120	112	74	71	55
	$2,000,000 TO $4,999,000	1 579	300	259	177	169	109
	$1,000,000 TO $1,999,000	1 297	262	222	143	136	102
	$500,000 TO $999,000	1 011	225	195	130	125	85
	$300,000 TO $499,000	701	156	147	95	90	66
	$100,000 TO $299,000	220	53	49	35	33	27
504	GROCERIES AND RELATED PRODUCTS	30 648	3 576	3 347	2 412	2 193	1 563
	$10,000,000 AND OVER	11 451	870	824	607	561	355
	$5,000,000 TO $9,999,000	3 477	362	337	240	223	156
	$2,000,000 TO $4,999,000	5 456	737	693	491	447	344
	$1,000,000 TO $1,999,000	3 731	552	515	373	340	250
	$500,000 TO $999,000	2 827	512	475	325	288	221
	$300,000 TO $499,000	2 180	451	425	322	283	198
	$100,000 TO $299,000	719	155	142	103	93	61
	UNDER $100,000	331	72	69	46	39	19
505	FARM PRODUCTS--RAW MATERIALS	13 592	775	716	496	446	215
	$10,000,000 AND OVER	10 229	460	440	307	276	123
	$1,000,000 TO $9,999,000*	2 541	234	208	135	122	66
506	ELECTRICAL GOODS	9 877	1 807	1 733	1 249	1 162	846
	$10,000,000 AND OVER	3 972	560	544	377	354	254
	$5,000,000 TO $9,999,000	1 078	186	180	137	128	84
	$2,000,000 TO $4,999,000	1 606	267	255	186	175	132
	$1,000,000 TO $1,999,000	1 184	260	251	189	178	124
	$500,000 TO $999,000	902	198	190	133	124	100
	$300,000 TO $499,000	685	199	188	135	124	99
	$100,000 TO $299,000	213	60	57	39	35	26
	UNDER $100,000	103	38	37	29	26	17

Note: The sampling variability of the measures shown above, except for total operating receipts, is the same as that shown in table 15 for the ratio of these measures to total operating receipts. Total operating receipts figures are based on complete coverage in the 1963 Census of Business and are not subject to sampling error.

*Individual size classes could not be shown because of extreme variability of the reported data.

TABLE 14. Operating Receipts, Value Produced, and Annual Payroll, by Kind of Business and Operating Receipts Size–United States: 1963–Continued

(In millions of dollars. Details will not add to totals because (a) part year reporters are included in the kind-of-business totals but are not included in the detail by size class, and (b) some size classes are not shown separately because of extreme variability of the reported data)

SIC code	Kind of business and operating receipts size	Total operating receipts	Gross margin	"Value added"	Net income produced at—		Annual payroll
					Market prices	Factor cost	
	HARDWARE, PLUMBING-HEATING EQUIPMENT, SUPPLIES.	6 803	1 499	1 441	1 063	982	768
	$10,000,000 AND OVER.	1 337	242	231	183	171	122
	$5,000,000 TO $9,999,000.	661	134	130	101	94	68
	$2,000,000 TO $4,999,000.	1 226	243	234	166	151	128
	$1,000,000 TO $1,999,000.	1 226	272	262	194	180	152
	$500,000 TO $999,000.	1 134	288	278	209	193	146
	$300,000 TO $99,000	801	196	188	132	122	99
	$100,000 TO $299,000.	221	63	60	41	38	28
	UNDER $100,000.	103	46	43	27	24	20
508	MACHINERY, EQUIPMENT, SUPPLIES.	16 681	4 423	4 245	3 076	2 840	2 096
	$10,000,000 AND OVER.	2 480	563	543	404	372	250
	$5,000,000 TO $9,999,000.	1 755	356	342	256	237	176
	$2,000,000 TO $4,999,000.	2 937	743	717	520	479	370
	$1,000,000 TO $1,999,000.	2 778	736	703	508	469	350
	$500,000 TO $999,000.	2 635	709	682	490	458	345
	$300,000 TO $499,000.	2 417	766	737	532	491	363
	$100,000 TO $299,000.	897	303	288	206	187	143
	UNDER $100,000.	519	200	191	127	112	75
5091	METALS, MINERALS (EX. PETROLEUM PRODUCTS, SCRAP), TOTAL .	7 845	1 483	1 412	1 043	957	620
	$10,000,000 AND OVER.	3 532	540	519	399	367	212
	$5,000,000 TO $9,999,000.	950	158	152	110	102	68
	$2,000,000 TO $4,999,000.	1 390	259	247	181	165	122
	$1,000,000 TO $1,999,900.	829	180	164	109	98	83
	$500,000 TO $999,000.	505	125	119	86	79	60
5093	SCRAP, WASTE MATERIALS.	3 444	820	792	564	499	339
	$10,000,000 AND OVER.	839	69	66	49	44	33
	$5,000,000 TO $9,999,000.	246	43	41	33	30	16
	$2,000,000 TO $4,999,000.	605	119	115	82	73	50
	$1,000,000 TO $1,999,000.	464	122	119	83	75	53
	$500,000 TO $999,000.	449	135	130	91	79	61
	$300,000 TO $499,000.	429	150	145	98	84	59
	$100,000 TO $299,000.	200	74	72	48	41	30
	UNDER $100,000.	166	68	65	50	39	22
5094	TOBACCO, TOBACCO PRODUCTS	4 678	939	931	865	252	160
	$10,000,000 AND OVER.	1 046	210	208	195	81	38
	$5,000,000 TO $9,999,000.	814	159	158	149	37	25
	$2,000,000 TO $4,999,000.	1 293	259	256	252	57	44
	$1,000,000 TO $1,999,000.	852	184	182	164	41	32
5095	BEER, WINE, DISTILLED ALCHOLIC BEVERAGES.	8 190	1 742	1 713	1 411	910	533
	$10,000,000 AND OVER.	2 989	681	673	592	329	143
	$5,000,000 TO $9,999,000.	1 012	195	192	163	107	67
	$2,000,000 TO $4,999,000.	1 493	297	291	230	157	121
	$1,000,000 TO $1,999,000.	1 020	230	224	177	123	82
	$500,000 TO $999,000.	762	148	144	107	85	59
	$300,000 TO $499,000.	601	117	115	85	60	46
	$100,000 TO $299,000.	159	31	30	23	19	10
5096	PAPER, PAPER PRODUCTS (EXCLUDING WALLPAPER)	4 701	1 012	957	717	679	501
	$10,000,000 AND OVER.	1 435	211	207	172	164	93
	$1,000,000 TO $9,999,000*	1 877	411	385	283	268	212
	$500,000 TO $999,000.	553	132	128	104	97	69
	$100,000 TO $499,000*	640	192	184	127	117	95
5097	FURNITURE, HOME FURNISHINGS	3 380	856	803	560	529	362
	$5,000,000 AND OVER*	622	162	154	114	109	63
	$2,000,000 TO $4,999,000.	774	180	166	118	113	81
	$1,000,000 TO $1,999,000.	648	157	150	107	102	67
	$500,000 TO $999,000.	562	134	125	84	78	64
	$300,000 TO $499,000.	473	123	118	80	76	52
	$100,000 TO $299,000.	151	45	41	26	24	17
5098	LUMBER, CONSTRUCTION MATERIALS.	8 655	1 525	1 471	1 059	954	705
	$10,000,000 AND OVER.	1 231	135	130	96	89	59
	$2,000,000 TO $9,999,000*	3 019	501	483	353	320	232
	$1,000,000 TO $1,999,000.	1 729	304	294	209	188	140
	$500,000 TO $999,000.	1 368	305	291	209	186	134
	$300,000 TO $499,000.	829	188	180	130	117	90
	$100,000 TO $299,000.	244	63	60	42	38	32

Note: The sampling variability of the measures shown above, except for total operating receipts, is the same as that shown in table 15 for the ratio of these measures to total operating receipts. Total operating receipts figures are based on complete coverage in the 1963 Census of Business and are not subject to sampling error.

*Individual size classes could not be shown because of extreme variability of the reported data.

TABLE 15. Value Produced and Annual Payroll as a Percent of Total Operating Receipts, by Kind of Business and Operating Receipts Size–United States: 1963

Kind of business and operating receipts size	Gross margin	"Value added"	Net income produced at—		Annual payroll	Range of sampling variability
			Market prices	Factor cost		
MERCHANT WHOLESALERS, TOTAL	18.2	17.3	12.7	11.1	7.7	0.6 TO 0.8
$10,000,000 AND OVER	12.0	11.5	8.8	7.5	4.4	1.1 TO 1.2
$5,000,000 TO $9,999,000	15.8	15.1	11.2	9.6	6.8	2.3 TO 2.6
$2,000,000 TO $4,999,000	18.2	17.2	12.7	10.8	8.0	1.9 TO 2.2
$1,000,000 TO $1,999,000	21.2	20.0	14.5	12.7	9.4	1.6 TO 1.9
$500,000 TO $999,000	23.5	22.3	16.1	14.4	10.8	1.7 TO 2.0
$300,000 TO $499,000	26.0	24.7	17.8	16.0	11.9	2.1 TO 2.3
$100,000 TO $299,000	28.7	27.2	19.2	17.2	12.5	1.6 TO 2.1
UNDER $100,000	34.9	33.0	22.7	20.1	12.3	2.0 TO 3.4
DURABLE GOODS, TOTAL	22.5	21.6	15.7	14.5	10.5	0.8 TO 0.9
$10,000,000 AND OVER	17.0	16.4	12.2	11.1	7.2	1.9 TO 2.1
$5,000,000 TO $9,999,000	18.4	17.7	13.2	12.2	8.8	2.5 TO 2.6
$2,000,000 TO $4,999,000	20.6	19.8	14.4	13.3	9.9	3.1 TO 3.9
$1,000,000 TO $1,999,000	23.8	22.8	16.6	15.3	11.4	1.9 TO 2.3
$500,000 TO $999,000	26.2	25.1	18.2	16.8	13.0	1.8 TO 2.5
$300,000 TO $499,000	28.7	27.6	20.0	18.3	13.8	1.8 TO 2.4
$100,000 TO $299,000	32.0	30.5	21.6	19.6	14.8	1.3 TO 2.0
UNDER $100,000	38.4	36.4	25.6	22.9	14.4	3.1 TO 4.2
NONDURABLE GOODS, TOTAL	14.9	14.1	10.4	8.5	5.7	1.0 TO 1.4
$10,000,000 AND OVER	10.0	9.6	7.4	6.0	3.3	1.0 TO 1.2
$5,000,000 TO $9,999,000	13.7	12.9	9.7	7.6	5.3	4.3 TO 4.7
$2,000,000 TO $4,999,000	16.6	15.5	11.5	9.0	6.7	2.9 TO 3.0
$1,000,000 TO $1,999,000	18.5	17.3	12.6	10.2	7.5	2.7 TO 3.5
$500,000 TO $999,000	20.5	19.3	13.8	11.9	8.4	3.8 TO 4.4
$300,000 TO $499,000	22.7	21.1	15.3	13.4	9.6	4.7 TO 5.0
$100,000 TO $299,000	24.7	23.1	16.3	14.3	9.6	2.6 TO 3.2
UNDER $100,000	30.7	28.9	19.0	16.6	9.7	4.5 TO 7.4
501 MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	25.2	24.3	18.3	16.7	11.9	2 TO 3
$10,000,000 AND OVER	17.9	17.4	13.5	10.9	5.6	7 TO 10
$5,000,000 TO $9,999,000	18.8	18.0	13.1	12.1	8.9	8 TO 10
$2,000,000 TO $4,999,000	20.1	19.3	14.6	13.7	9.9	11 TO 12
$1,000,000 TO $1,999,000	26.4	25.5	19.1	17.9	12.0	5 TO 6
$500,000 TO $999,000	28.7	27.7	20.7	18.9	16.0	7 TO 9
$300,000 TO $499,000	29.1	27.9	21.4	19.6	15.3	5 TO 6
$100,000 TO $299,000	32.3	31.0	22.9	20.8	16.0	3 TO 4
UNDER $100,000	35.6	34.1	25.6	23.9	13.1	6 TO 9
502 DRUGS, CHEMICALS, ALLIED PRODUCTS	21.0	20.2	14.2	13.2	8.9	2
$10,000,000 AND OVER	17.3	16.7	12.9	12.1	7.1	
$5,000,000 TO $9,999,000	20.1	19.4	13.5	12.6	8.5	9 TO 10
$2,000,000 TO $4,999,000	19.5	18.5	12.6	11.8	8.2	4
$1,000,000 TO $1,999,000	23.6	22.2	14.9	13.9	9.6	4 TO 8
$500,000 TO $999,000	24.5	23.6	17.2	15.5	11.6	6 TO 7
$300,000 TO $499,000	27.0	26.0	15.6	14.2	13.3	9 TO 11
$100,000 TO $299,000	33.0	31.8	21.1	19.0	13.6	6 TO 9
UNDER $100,000	38.2	34.9	21.9	18.9	13.6	9 TO 11
503 DRY GOODS, APPAREL	18.7	16.6	11.1	10.6	7.3	2 TO 4
$10,000,000 AND OVER	13.2	11.8	7.2	7.0	4.3	3 TO 6
$5,000,000 TO $9,999,000	13.6	12.6	8.4	8.0	6.2	6
$2,000,000 TO $4,999,000	19.0	16.4	11.2	10.7	6.9	7 TO 8
$1,000,000 TO $1,999,000	20.2	17.1	11.0	10.5	7.9	5 TO 7
$500,000 TO $999,000	22.3	19.3	12.9	12.4	8.4	3 TO 6
$300,000 TO $499,000	22.2	21.0	13.5	12.9	9.4	4 TO 5
$100,000 TO $299,000	24.3	22.3	16.1	15.2	12.2	7 TO 9
504 GROCERIES AND RELATED PRODUCTS	11.7	10.9	7.9	7.2	5.1	2 TO 3
$10,000,000 AND OVER	7.6	7.2	5.3	4.9	3.1	2 TO 3
$5,000,000 TO $9,999,000	10.4	9.7	6.9	6.4	4.5	6 TO 7
$2,000,000 TO $4,999,000	13.5	12.7	9.0	8.2	6.3	6 TO 8
$1,000,000 TO $1,999,000	14.8	13.8	10.0	9.1	6.7	4 TO 6
$500,000 TO $999,000	18.1	16.8	11.5	10.2	7.8	4 TO 5
$300,000 TO $499,000	20.7	19.5	14.8	13.0	9.1	10 TO 11
$100,000 TO $299,000	21.5	19.8	14.3	12.9	8.5	6 TO 7
UNDER $100,000	21.9	20.7	14.0	11.8	5.8	8 TO 10
505 FARM PRODUCTS--RAW MATERIALS	5.7	5.3	3.7	3.3	1.6	3 TO 4
$10,000,000 AND OVER	4.5	4.3	3.0	2.7	1.2	2 TO 5
$1,000,000 TO $9,999,000*	9.2	8.2	5.3	4.8	2.6	9
506 ELECTRICAL GOODS	18.3	17.5	12.6	11.8	8.6	3 TO 5
$10,000,000 AND OVER	14.1	13.7	9.5	8.9	6.4	7 TO 9
$5,000,000 TO $9,999,000	17.3	16.7	12.7	11.9	7.8	6 TO 7
$2,000,000 TO $4,999,000	16.6	15.9	11.6	10.9	8.2	3 TO 5
$1,000,000 TO $1,999,000	22.0	21.2	16.0	15.0	10.5	7 TO 9
$500,000 TO $999,000	21.9	21.1	14.8	13.7	11.1	7 TO 9
$300,000 TO $499,000	29.0	27.4	19.7	18.1	14.4	6 TO 10
$100,000 TO $299,000	28.1	26.8	18.2	16.4	12.3	10 TO 12
UNDER $100,000	37.2	35.5	27.9	25.4	16.8	10 TO 12

TABLE 15. Value Produced and Annual Payroll as a Percent of Total Operating Receipts, by Kind of Business and Operating Receipts Size–United States: 1963—Continued

SIC code	Kind of business and operating receipts size	Gross margin	"Value added"	Net income produced at—		Annual payroll	Range of sampling variability
				Market prices	Factor cost		
507	HARDWARE, PLUMBING-HEATING EQUIPMENT, SUPPLIES	22.0	21.2	15.6	14.4	11.3	1 TO 2
	$10,000,000 AND OVER	18.1	17.3	13.7	12.8	9.1	3 TO 6
	$5,000,000 TO $9,999,000	20.3	19.6	15.3	14.2	10.3	2 TO 52-5
	$2,000,000 TO $4,999,000	19.8	19.1	13.5	12.3	10.4	2 TO 3
	$1,000,000 TO $1,999,000	22.2	21.4	15.8	14.7	12.4	4 TO 5
	$500,000 TO $999,000	25.4	24.5	18.4	17.0	12.9	2 TO 4
	$300,000 TO $499,000	24.5	23.5	16.5	15.2	12.3	6 TO 7
	$100,000 TO $299,000	28.5	27.3	18.6	17.1	12.5	4
	UNDER $100,000	44.4	41.5	26.1	23.1	19.1	9 TO 12
508	MACHINERY, EQUIPMENT, SUPPLIES	26.5	25.5	18.4	17.0	12.6	2
	$10,000,000 AND OVER	22.7	21.9	16.3	15.0=	10.1	5 TO 6
	$5,000,000 TO $9,999,000	20.3	19.5	14.6	13.5	10.0	7 TO 8
	$2,000,000 TO $4,999,000	25.3	24.4	17.7	16.3	12.6	4
	$1,000,000 TO $1,999,000	26.5	25.3	18.3	16.9	12.6	5
	$500,000 TO $999,000	26.9	25.9	18.6	17.4	13.1	3 TO 4
	$300,000 TO $499,000	31.7	30.5	22.0	20.3	15.0	3 TO 6
	$100,000 TO $299,000	33.8	32.1	23.0	20.9	15.9	5 TO 7
	UNDER $100,000	38.5	36.8	24.4	21.6	14.5	5 TO 6
3091	METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP)	18.9	18.0	13.3	12.2	7.9	2
	$10,000,000 AND OVER	15.3	14.7	11.3	10.4	6.0	1 TO 3
	$5,000,000 TO $9,999,000	16.6	16.0	11.6	10.7	7.2	4 TO 7
	$2,000,000 TO $4,999,000	18.6	17.8	13.0	11.9	8.8	7 TO 8
	$1,000,000 TO $1,999,000	21.7	19.8	13.2	11.8	10.0	10 TO 11
	$500,000 TO $999,000	24.8	23.6	17.1	15.6	11.9	7 TO 11
5093	SCRAP, WASTE MATERIALS	23.8	23.0	16.4	14.5	9.8	4 TO 6
	$10,000,000 AND OVER	8.2	7.9	5.8	5.2	3.9	1 TO 3
	$5,000,000 TO $9,999,000	17.5	16.8	13.5	12.3	6.6	4 TO 7
	$2,000,000 TO $4,999,000	19.7	10.0	13.6	12.1	8.2	9 TO 10
	$1,000,000 TO $1,999,000	26.4	25.6	17.9	16.1	11.5	7 TO 9
	$500,000 TO $999,000	30.0	29.0	20.3	17.6=	13.5	7 TO 8
	$300,000 TO $499,000	34.9	33.8	22.9	19.5	13.8	10 TO 11
	$100,000 TO $299,000	37.0	35.9	23.9	20.6	14.9	6 TO 7
	UNDER $100,000	41.0	39.1	30.4	23.5	13.2	8 TO 14
5094	TOBACCO, TOBACCO PRODUCTS	20.1	19.9	18.5	5.4	3.4	3 TO
	$10,000,000 AND OVER	20.1	19.9	18.6	7.7	3.6	6 TO 10
	$5,000,000 TO $9,999,000	19.5	19.4	18.3	44.6	3.1	6 TO 13
	$2,000,000 TO $4,999,000	20.0	19.8	18.5	4.4	3.4	5 TO 9
	$1,000,000 TO $1,999,000	21.6	21.4	19.2	4.8=	3.7	6 TO 18
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	21.3	20.9	17.2	11.1	6.5	2 TO 3
	$10,000,000 AND OVER	22.8	22.5	19.8	11.0	4.8	2 TO 3
	$5,000,000 TO $9,999,000	19.3	19.0	16.1	10.6	6.6	10 TO 11
	$2,000,000 TO $4,999,000	19.9	19.5	15.4	10.5	8.1	3 TO 4
	$1,000,000 TO $1,999,000	22.5	22.0	17.4	12.1	8.0	6 TO 7
	$500,000 TO $999,000	19.4	18.9	14.1	11.2	7.7	4 TO 5
	$300,000 TO $499,000	19.5	19.2	14.2	10.0	7.6	7 TO 8
	$100,000 TO $299,000	19.3	18.9	14.3	12.1	6.4	5 TO 11
5096	PAPER, PAPER PRODUCTS (EXCLUDING WALLPAPER)	21.5	20.4	15.3	14.4	10.7	4 TO 5
	$10,000,000 AND OVER	14.7	14.4	12.0	11.4	6.5	2 TO 4
	$1,000,000 TO $9,999,000*	21.9	20.5	15.1	14.3	11.3	8 TO 9
	$500,000 TO $999,000	23.9	23.2	18.8	17.6	12.4	7 TO 9
	$100,000 TO $499,000*	30.0	28.8	19.9	18.3	14.8	7 TO 8
5097	FURNITURE, HOME FURNISHINGS	25.3	23.8	16.6	15.7	10.7	2
	$5,000,000 AND OVER*	26.1	14.8	18.4	17.5	10.2	4
	$2,000,000 TO $4,999,000	23.3	21.5	15.3	14.6	10.5	5 TO 6
	$1,000,000 TO $1,999,000	24.3	23.2	16.5	15.7	10.3	8 TO 11
	$500,000 TO $999,000	23.8	22.2	14.9	13.9	11.4	6 TO 7
	$300,000 TO $499,000	26.1	25.0	17.0	16.0	11.0	6 TO 9
	$100,000 TO $299,000	29.9	27.3	17.5	16.2	11.2	5 TO 6
5098	LUMBER, CONSTRUCTION MATERIALS	17.6	17.0	12.2	11.0	8.2	3 TO 4
	$10,000,000 AND OVER	11.0	10.6	7.8	7.2	4.8	5 TO 7
	$2,000,000 TO $9,999,000*	16.6	16.0	11.7	10.6	7.7	10 TO 11
	$1,000,000 TO $1,999,000	17.6	17.0	12.1	10.9	8.1	5 TO 10
	$500,000 TO $999,000	22.3	21.3	15.3	13.6	9.8	6 TO 8
	$300,000 TO $499,000	22.7	21.7	15.7	14.1	10.9	9 TO 10
	$100,000 TO $299,000	28.3	26.7	18.9	16.9	14.3	3 TO 7

*Individual size classes could not be shown because of extreme variability of the reported data.

TABLE 16. Operating Receipts, Value Produced, and Annual Payroll, by Legal Form of Organization–United States: 1963

(In millions of dollars. Detail by legal form of organization does not add to the totals)

Form of organization	Total operating receipts	Gross margin	"Value added"	Net income produced at—		Annual payroll
				Market prices	Factor cost	
MERCHANT WHOLESALERS, TOTAL	156 422	28 473	27 119	19 898	17 341	12 120
CORPORATIONS	126 420	23 135	22 124	16 182	14 159	10 366
INDIVIDUAL PROPRIETORSHIPS	12 610	2 661	2 509	1 828	1 538	895
PARTNERSHIPS	10 634	1 935	1 840	1 382	1 148	585
COOPERATIVES AND OTHER FORMS OF ORGANIZATION	6 756	676	635	507	432	236
DURABLE GOODS, TOTAL	67 414	15 199	14 577	10 616	9 748	7 072
CORPORATIONS	58 283	12 939	12 414	9 092	8 393	6 295
INDIVIDUAL PROPRIETORSHIPS	4 855	1 355	1 287	918	816	500
PARTNERSHIPS	3 605	941	901	663	606	303
COOPERATIVES AND OTHER FORMS OF ORGANIZATION	669	107	104	78	50	37
NONDURABLE GOODS, TOTAL	89 008	13 274	12 542	9 282	7 593	5 048
CORPORATIONS	68 137	10 357	9 744	7 154	5 860	4 156
INDIVIDUAL PROPRIETORSHIPS	7 756	1 373	1 287	954	776	427
PARTNESHIPS	7 029	1 054	1 005	766	597	302
COOPERATIVES AND OTHER FORMS OF ORGANIZATION	6 087	554	517	420	377	195

TABLE 17. Value Produced and Annual Payroll as a Percent of Total Operating Receipts, by Legal Form of Organization–United States: 1963

Form of organization	Gross margin	"Value added"	Net income produced at—		Annual payroll	Range of sampling variability
			Market prices	Factor cost		
MERCHANT WHOLESALERS, TOTAL	18.2	17.3	12.7	11.1	7.7	0.6 TO 0.8
CORPORATIONS	18.3	17.5	12.8	11.2	8.2	0.7
INDIVIDUAL PROPRIETORSHIPS	21.1	19.9	14.5	12.2	7.1	2.6 TO 3.1
PARTNERSHIPS	18.2	17.3	13.0	10.8	5.5	2.3 TO 3.1
COOPERATIVES AND OTHER FORMS OF ORGANIZATION	10.0	9.4	7.5	6.4	3.5	2.0 TO 8.2
DURABLE GOODS, TOTAL	22.5	21.6	15.7	14.5	10.5	0.8 TO 0.9
CORPORATIONS	22.2	21.3	15.6	14.4	10.8	0.9 TO 1.0
INDIVIDUAL PROPRIETORSHIPS	27.9	26.5	18.9	16.8	10.3	3.0 TO 3.6
PARTNERSHIPS	26.1	25.0	18.4	16.8	8.4	2.7 TO 3.4
COOPERATIVES AND OTHER FORMS OF ORGANIZATION	16.0	15.6	11.6	7.5	5.6	2.2 TO 8.9
NONDURABLE GOODS, TOTAL	14.9	14.1	10.4	8.5	5.7	1.0 TO 1.4
CORPORATIONS	15.2	14.3	10.5	8.6	6.1	1.2 TO 1.4
INDIVIDUAL PROPRIETORSHIPS	17.7	16.6	12.3	10.0	5.5	4.0 TO 5.6
PARTNERSHIPS	15.0	14.3	10.9	8.5	4.3	3.8 TO 4.8
COOPRERATIVES AND OTHER FORMS OF ORGANIZATION	9.1	8.5	6.9	6.2	3.2	3.2 TO 9.9

TABLE 18. Capital Expenditures of Merchant Wholesalers by Selected Kinds of Business: 1963 and 1958

(In millions of dollars. Tables 18 and 19 present measures of capital expenditures on a sampling basis. For an explanationof methodology, procedures, and definitions used, see Summary of Findings at the front of this volume)

Kind of business	Total capital expenditures[1]			Capital expenditures for new facilities								
				Total,			Structures and additions			Fixtures and equipment		
	1963	1958	Percent change	1963	1958	Percent change	1963	1958	Percent change	1963	1958	Percent change
MERCHANT WHOLESALERS, TOTAL	1 134	886	+28	974	773	+26	260	287	-9	714	486	+47
DURABLE GOODS ESTABLISHMENTS	548	460	+19	483	393	+23	120	135	-11	363	258	+41
NONDURABLE GOODS ESTABLISHMENTS	586	426	+38	491	380	+29	140	152	-8	351	228	+54
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	(3)	(3)	(3)	70	45	+56	(3)	(3)	(3)	51	31	+65
HARDWARE, PLUMBING, HEATING EQUIPMENT	49	31	+58	44	29	+52	(3)	(3)	(3)	30	21	+43
LUMBER, CONSTRUCTION MATERIALS	52	131	-60	44	104	-58	(3)	(3)	(3)	35	68	-49
MACHINERY, EQUIPMENT, SUPPLIES	176	112	+57	162	96	+69	(3)	(3)	(3)	122	70	+74
METALS, METALWORK	62	39	+59	(3)	(3)	(3)	(3)	(3)	(3)	(3)	(3)	(3)
GROCERIES, RELATED PRODUCTS	(3)	(3)	(3)	184	155	+19	(3)	(3)	(3)	134	95	+41
DRUGS, CHEMICALS, ALLIED PRODUCTS	60	42	+43	(3)	(3)	(3)	(3)	(3)	(3)	(3)	(3)	(2)
FARM PRODUCTS--RAW MATERIALS	42	59	-29	(3)	(3)	(3)	(3)	(3)	(3)	18	18	-

Note: The sampling variability of the measures shown above are shown in table 19.

[1] Includes expenditures for used structures and equipment, in addition to capital expenditures for new facilities.
[2] Excludes other types of wholesale establishments, such as manufacturers' salds branches and sales offices, petrlleum bulk stations, agents and brokers, and assemblers of farm products. Totals include kinds of business not shown separately.
[3] Not shown because of high sampling variability.

TABLE 19. Sampling Variability for Capital Expenditures of Merchant Wholesalers–United States

Type of establishment	All establishments				Establishments operated by corporations	
	Total capital expenditures[1]	Capital expenditures for new facilities			Total capital expenditures[1]	Capital expenditures for new facilities
		Total	Structures and additions	Fixtures and equipment		
MERCHANT WHOLESALERS, TOTAL	4	3	6	4	6	4
DURABLE GOODS ESTABLISHMENTS	5	4	8	4	6	4
NONDURABLE GOODS ESTABLISHMENTS	7	5	8	7	10	6
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	(1)	9	(1)	9	(2)	(2)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	10	8	(1)	8	(2)	(2)
LUMBER, CONSTRUCTION MATERIALS	9	9	(1)	8	(2)	(2)
MACHINERY, EQUIPMENT, SUPPLIES	8	8	(1)	8	(2)	(2)
METALS, METALWORK EXCEPT SCRAP	10	(1)	(1)	(1)	(2)	(2)
GROCERIES AND RELATED PRODUCTS	(1)	6	(1)	6	(2)	(2)
DRUGS, CHEMICALS, ALLIED PRODUCTS	10	(1)	(1)	(1)	(2)	(2)
FARM PRODUCTS--RAW MATERIALS	10	(1)	(1)	8	(2)	(2)

[1] Includes expenditures for used structures and equipment, in addition to capital expenditures for new facilities.
[2] Excludes other types of wholesale establishments, such as manufacturers' sales branches and sales offices, petroleum bulk stations, agents and brokers, and assemblers of farm products. Totals include kinds of business not shown separately.

Public Warehousing

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Summary of Findings

At year-end 1963, the number of establishments in the United States with one paid employee or more and primarily engaged in public warehousing was 8,838 compared with 8,447 on December 31, 1958, the year of the last complete census of business prior to 1963. Revenue of these establishments increased from $936 million in 1958 to $1.1 billion in 1963, or 19.6 percent. Annual payroll in 1963 amounted to $454 million compared with $358 million in 1958, an increase of 26.8 percent, while the number of employees in mid-November increased from 97,210 to 101,541, a gain of 4.5 percent. It should be noted that 1958 data do not include Alaska and Hawaii. In 1963 these two States had 35 establishments or 0.4 percent of the U.S. total and almost $7 million in revenue which represented 0.6 percent of the nationwide total.

Increases were also noted in the amount of occupiable public storage space on December 31 in the 5-year interval. Floor space in 1963 was 355 million square feet compared with 340 million square feet in 1958, an increase of 4.4 percent; refrigerated space showed a substantial gain of 30.3 percent from 364 million cubic feet to 474 million cubic feet; bulk liquid storage space increased almost 40 million gallons to 467 million gallons in 1963, a net increase of 9.3 percent. A sharp decline, 30.8 percent, was recorded in the number of individual frozen food lockers; at the end of 1963 there were 843,977 lockers, compared with 1,220,323 five years earlier. See Introduction—Comparison of the 1958 Census With the 1963 Census.

In addition to the above there were 49 central administrative offices and auxiliaries which serviced public warehousing establishments and which were primarily engaged in general administration, supervisory, and other management functions. These offices and auxiliaries had 611 employees as of mid-March 1963 and an annual payroll of $4,317,000.

TABLE A. **Public Warehousing in the United States: 1963 and 1958**

SIC code	Type of warehousing facility	1963			1958			Percent change	
		Establishments (number)	Revenue ($1,000)	Payroll entire year ($1,000)	Establishments (number)	Revenue ($1,000)	Payroll entire year ($1,000)	In revenue 1958 to 1963	In payroll 1958 to 1964
	Public warehousing, total[1]	8,838	1,119,478	454,223	8,447	936,325	358,355	19.6	26.8
4214, 4224	Household goods warehousing and storage	2,955	396,319	181,806	1,980	250,907	114,264	58.0	59.1
4225	General warehousing and storage	1,483	248,282	115,918	1,512	200,934	92,957	23.6	24.7
4222	Refrigerated warehousing and storage, except food lockers	769	176,894	67,998	740	141,173	59,070	25.3	15.1
4223	Food lockers, with or without food preparation facilities[2]	1,904	84,915	14,969	2,300	99,794	14,725	-14.9	1.7
4221	Farm products warehousing and storage	1,346	167,931	55,689	1,517	206,152	64,665	-18.5	-13.9
4226	Other special warehousing and storage	381	45,137	17,843	398	37,365	12,674	20.8	40.8

[1]Includes only establishments classified in "public warehousing" with one paid employee, or more. See further explanation in the Introduction and appendix A.
[2]See Introduction and Appendix A for complete explanation.

HOUSEHOLD GOODS WAREHOUSING AND STORAGE

One-third (2,955) of the 8,838 public warehousing establishments were primarily engaged in the storage and handling of furniture and other household goods. Their total revenue was $396 million compared with $251 million in 1958, up 58.0 percent, while annual payroll showed a similar increase, 59.1 percent. The occupiable public floor space increased 26.0 percent, from 56 million square feet in 1958 to 71 million square feet in 1963. In the same 5-year interval, revenue per square foot increased from $4.46 to $5.59. Establishments whose total occupiable floor space came to 64 million square feet analyzed the amount of space devoted to the storage of various types of goods. This analysis showed 87 percent

allocated for household goods, 11 percent for general merchandise, and 2 percent for other goods.

Revenue in two States, California and New York ($67 and $51 million respectively), accounted for 30 percent of the total revenue in the United States. Other States with more than $10 million reported in total revenue were Texas, Illinois, Ohio, New Jersey, Michigan, Pennsylvania, Florida, Virginia, and Missouri. The five leading standard metropolitan statistical areas (SMSA's) in terms of revenue were New York, N.Y.; Los Angeles–Long Beach, Calif.; Chicago, Ill.; San Francisco–Oakland, Calif.; and Washington, D.C.–Md.–Va.

Household goods warehouses are shown by employment and revenue sizes in tables B and C.

Table B shows that of the 2,955 establishments 17 employed 100 persons or more in mid-November, while an additional 53 had between 50 and 99 employees. These 70 establishments accounted for 18 percent of the revenue and 14 percent of all occupiable public floor space. The largest number of establishments, 978, were recorded in the 8 to 19 employee size group. The amount of revenue realized per square foot ranged from $2.85 to $7.93 progressively from the 1 to 3 employee bracket to the 100 employee or more bracket.

TABLE B. Household Goods Warehousing and Storage by Employment Size– United States: 1963

Revenue size of establishment	Establishments (number)	Revenue ($1,000)	Occupiable public storage floor space (1,000 sq. ft.)	Revenue per sq. ft. of floor space (dollars)	Revenue, percent of total
United States, total	2,955	396,319	70,903	5.59	100.0
Establishments operated entire year with--					
1 to 3 paid employees	692	18,181	6,379	2.85	4.6
4 to 7 paid employees	706	42,302	10,139	4.17	10.7
8 to 19 paid employees	978	128,036	23,302	5.49	32.3
20 to 49 paid employees	390	127,304	19,966	6.38	32.1
50 to 99 paid employees	53	40,844	5,890	6.93	10.3
100 paid employees or more	17	31,970	4,030	7.93	8.1
Establishments not operated entire year	119	7,682	1,197	6.42	1.9

TABLE C. Household Goods Warehousing Storage by Revenue Size– United States: 1963

Revenue size of establishment	Establishments (number)	Revenue ($1,000)	Occupiable public storage floor space (1,000 sq. ft.)	Revenue per sq. ft. of floor space (dollars)	Revenue, percent of total
United States, total	2,955	396,319	70,903	5.59	100.0
Establishments operated entire year with annual revenue of--					
Less than $10,000	119	684	812	.84	0.2
$10,000 to $24,000	328	5,450	2,544	2.14	1.4
$25,000 to $49,000	515	18,736	5,713	3.28	4.7
$50,000 to $99,000	739	53,235	12,208	4.36	13.4
$100,000 to $249,000	758	117,044	21,941	5.33	29.5
$250,000 to $499,000	268	91,729	14,339	6.40	23.1
$500,000 or more	109	101,759	12,149	8.38	25.7
Establishments not operated entire year	119	7,682	1,197	6.42	1.9

The above table shows that 109 establishments in the annual revenue size grouping of $500,000 or more had almost $102 million in revenue while 268 in the next highest revenue grouping had $92 million. These 377 establishments accounted for 49 percent of the total revenue of all household goods warehouses. Annual revenue per square foot of floor space increased from $.27 per square foot in the lowest size group to $8.38 in the highest.

GENERAL WAREHOUSING AND STORAGE

At year-end 1963 there were 1,483 establishments primarily engaged in general warehousing and storage, a decline of 2 percent from the 1,512 recorded in 1958. However, total revenue for these warehouses increased 23.6 percent in the same period from $201 million to $248 million. Annual payroll showed a comparable 24.7 percent rise from $93 million to $116 million. The amount of occupiable public storage space on December 31, 1963, was 129 million square feet compared with 119 million square feet on the same date in 1958, an increase of 8.3 percent. Revenue per square foot of floor space also increased from $1.68 to $1.92 in the 5 years.

Revenue in seven States was recorded in excess of $10 million. Revenue in these States, which included New Jersey, New York, Illinois, California, Pennsylvania, Ohio, and Texas, accounted for $137 million out of a total of $248 million, or 55 percent. Total occupiable floor space in the seven States at the end of 1963 was 71 million square feet, or 55 percent of the total floor space in the entire country.

The five largest SMSA's in terms of revenue were New York, N.Y.; Chicago, Ill.; Los Angeles-Long Beach, Calif.; Jersey City, N.J.; and Paterson-Clifton-Passaic, N.J. It should be noted that the 107 SMSA's with 250,000 inhabitants or more accounted for 87 percent of the revenue, 88 percent of the payroll, and 83 percent of the floor space. The comparable percentages for establishments classified in household goods storage and warehousing were 73 percent, 76 percent, and 71 percent respectively. The 107 SMSA's account for 56 percent of the population.

TABLE D. **General Warehousing and Storage by Employment Size United States: 1963**

Employment size of establishment	Establishments (number)	Revenue ($1,000)	Occupiable public storage floor space (1,000 sq. ft.)	Revenue per sq. ft. of floor space (dollars)	Revenue, percent of total
United States, total	1,483	248,282	129 170	1.92	100.0
Establishments operated entire year with-					
1 to 3 paid employees	372	11,324	10,104	1.12	4.6
4 to 7 paid employees	291	19,125	12,520	1.53	7.7
8 to 19 paid employees	432	62,311	35,790	1.74	25.1
20 to 49 paid employees	249	78,715	37,629	2.09	31.7
50 to 99 paid employees	69	48,184	21,529	2.24	19.4
100 paid employees or more	19	24,693	9,623	2.56	9.9
Establishments not operated entire year	51	3,930	1,975	1.99	1.6

In the above table by employment size, 19 establishments employed 100 persons or more during the mid-November pay period. Sixty-nine establishments had between 50 and 99 employees on the payroll during the same pay period. These 88 establishments accounted for 29 percent of the total revenue and 24 percent of the floor space. Revenue per square foot of floor space ranged from $1.12 in the lowest size group to $2.56 in the highest.

TABLE E. **General Warehousing and Storage by Revenue Size United States: 1963**

Revenue size of establishment	Establishments (number)	Revenue ($1,000)	Occupiable public storage floor space (1,000 sq. ft.)	Revenue per sq. ft. of floor space (dollars)	Revenue, percent of total
United States, total	1,483	248,282	129,170	1.92	100.0
Establishments operated entire year with annual revenue of-					
Less than $5,000	21	57	110	.52	(Z)
$5,000 to $9,000	37	245	390	.63	00.1
$10,000 to $24,000	177	3,053	3,670	.83	1.2
$25,000 to $49,000	225	8,223	6,906	1.19	3.3
$50,000 to $99,00	313	22,699	15,762	1.44	9.1
$100,000 to $249,000	375	60,622	37,356	1.62	24.4
$250,000 to $499,000	189	66,123	29,733	2.22	26.6
$500,000 or more	95	83,330	33,268	2.50	33.6
Establishments not operated entire year	51	3,930	1,975	1.99	1.6

(Z) Less than 0.05 percent.

In the table (E) which provides data by revenue size there were 659 establishments in the top three revenue size groups which had a combined revenue of $210 million. They accounted for 85 percent of the total revenue and 78 percent of the occupiable public storage space, but only 44 percent of the total number of establishments classified in general warehousing and storage. Revenue per square foot of floor space again showed a steady increase from $.52 for establishments having less than $5,000 in revenue to $2.50 for those having $500,000 or more.

REFRIGERATED WAREHOUSING AND STORAGE, EXCEPT FOOD LOCKERS

A moderate 4 percent increase between 1958 and 1963 was noted in the number of establishments primarily engaged in refrigerated warehousing and storage, except food lockers, while revenue in the same period showed a 25.3 percent gain and annual payroll a 15.1 percent gain. There were 769 such establishments at year-end 1963. Their revenue amounted to $177 million, while annual payroll was $68 million. Total occupiable refriger-

TABLE F. **Refrigerated Warehousing and Storage, Except Food Lockers by Capacity Size-United States: 1963 and 1958**

Capacity size of establishment	Establishments		Revenue		Occupiable public refrigerated space December 31	
	1963 (number)	1958 (number)	1963 ($1,000)	1958 ($1,000)	1963 (1,000 cu. ft.)	1958 (1,000 cu. ft.)
United States, total	769	740	176,894	141,173	453,801	338,301
Establishments in business end of year with capacity size of--						
Less than 50,000 cu. ft.	113	130	4,810	3,868	2,425	3,379
50,000 to 99,000 cu. ft.	72	94	4,458	5,453	5,184	6,448
100,000 to 199,000 cu. ft.	121	131	10,580	10,633	17,392	18,611
200,000 to 299,000 cu. ft.	61	63	6,915	7,115	14,994	15,439
300,000 to 399,000 cu. ft.	67	52	9,796	8,069	23,190	18,026
400,000 to 499,000 cu. ft.	48	51	7,647	10,779	21,201	22,729
500,000 to 749,000 cu. ft.	86	75	22,119	20,141	53,217	46,380
750,000 to 999,000 cu. ft.	60	49	20,045	18,376	50,880	42,246
1,000,000 to 1,499,000 cu. ft.	72	51	33,857	22,626	86,189	60,750
1,500,000 cu. ft. or more	69	44	56,095	33,289	179,129	104,293
Establishments not in business end of year	-	-	572	824	-	-

Capacity size of establishment	Revenue per cu. ft. of refrigerated space		Payroll entire year		Payroll percent of revenue	
	1963 (dollars)	1958 (dollars)	1963 ($1,000)	1958 ($1,000)	1963	1958
United States, total	0.39	0.42	67,998	59,070	38.4	41.8
Establishments in business end of year with capacity of-						
Less than 50,000 cu. ft.	(1)	(1)	1,253	1,144	26.0	29.6
50,000 to 99,000 cu. ft.	0.86	0.85	1,484	2,014	33.3	36.9
100,000 to 199,000 cu. ft.	0.61	0.57	3,569	3,628	33.7	34.1
200,000 to 299,000 cu. ft.	0.46	0.46	2,519	2,978	36.4	41.9
300,000 to 399,000 cu. ft.	0.42	0.45	3,385	2,917	34.6	36.2
400,000 to 499,000 cu. ft.	0.36	0.47	3,128	3,848	40.9	35.7
500,000 to 749,000 cu. ft.	0.42	0.43	8,577	8,012	38.8	39.8
750,000 to 999,000 cu. ft.	0.39	0.43	7,652	7,669	38.2	41.7
1,000,000 to 1,499,000 cu. ft.	0.39	0.37	13,433	10,203	39.7	45.1
1,500,000 cu. ft. or more	0.31	0.32	22,825	16,300	40.7	49.0
Establishments not in business end of year	-	-	173	357	30.2	43.3

Standard Notes: - Represents zero. (D) Withheld to avoid disclosing figures for individual companies. (NA) Not available. (X) Not applicable.

[1]Not shown because of undue influence of food locker business, and of sales of merchandise, included in revenue.

ated space climbed from 338 million cubic feet to 454 million cubic feet, an increase of 34.1 percent. These establishments also had 31,671 frozen food lockers installed on December 31, 1963, compared with 39,519 on December 31, 1958, a 19.9 percent loss. Revenue per cubic foot of refrigerated space declined from $.42 to $.39 in the 5-year interval.

There were only 5 States which reported revenue in excess of $10 million: California, $22,513,000; New York, $17,934,000; Illinois, $12,964,000; Massachusetts, $12,319,000; and New Jersey, $10,275,000. These 5 States accounted for 43 percent of the total United States revenue.

In the comparative summary of refrigerated warehouses by capacity size of establishment (table F) it can be noted that in 1958 almost one-half of the total space was in establishments with 1 million cubic feet or more. However, this increased to 58 percent in 1963.

FOOD LOCKERS WITH OR WITHOUT FOOD PREPARATION FACILITIES

The number of establishments primarily engaged in the food locker business decreased from 2,300 in 1958 to 1,904 in 1963. In the same period revenue decreased from $100 million to $85 million. In this connection, it should be noted that there was a change in classification of these establishments in 1963. For a fuller explanation of this change, see Introduction—Comparison of the 1958 Census With the 1963 Census. It should also be noted that this category does not include food lockers rented by ice plants, refrigerated warehouses, dairies, trade establishments, and other establishments which may have food locker rental revenue subordinate to their primary activity.

Individual lockers installed at the end of 1963 numbered 810,931 and the industry reported 2,398,141 cubic feet of additional bulk freezer space—space not in lockers.

Food locker plants are grouped in the accompanying table G by the number of individual lockers installed at the end of 1963.

TABLE G. **Food Lockers, With or Without Food Preparation Facilities, Size by Number of Lockers United States: 1963**

Number of food lockers installed at end of 1963	Establishments (number)	Revenue ($1,000)	Individual lockers, installed		Payroll	
			Number	Lockers per establishment (number)	Amount ($1,000)	Percent of revenue
United States, total	1,904	84,915	810,931	426	14,969	17.6
Establishments in business end of year with-						
Less than 300 food lockers	616	14,588	114,184	185	2,747	18.8
300 to 499 food lockers	726	32,740	274,857	379	5,700	17.4
500 to 999 food lockers	480	28,098	300,659	626	4,940	17.6
1,000 to 1,999 food lockers	69	6,561	86,568	1,255	1,038	15.8
2,000 food lockers or more	13	1,424	34,663	2,666	221	15.5
Establishments not in business, end of year	-	1,504	-	-	323	21.5

Standard Notes: - Represents zero. (D) Withheld to avoid disclosing figures for individual companies. (NA) Not available. (X) Not applicable.

TABLE 1. Type of Warehousing Facility: 1963

REGIONS, DIVISIONS AND STATES

SIC code	Area and type of warehousing facility	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, Dec. 31: Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gallons)	Frozen food lockers, Dec. 31*: Individual lockers installed (number)	Bulk freezer storage space[1] (cu. ft.)
	UNITED STATES**											
	TOTAL	8 838	1 119 478	454 223	9 031 450	101 541	4 552	355 450	474 199	467 480	843 977	2 534 339
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	2 955	396 319	181 806	3 360 436	35 492	1 376	70 903	471	43	475	1 640
4225	GENERAL WAREHOUSING AND STORAGE	1 483	248 282	115 918	2 249 878	22 880	350	129 170	11 115	297	900	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	769	176 894	67 998	1 345 917	13 068	159	11 705	453 801	1 179	31 671	134 558
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	1 904	84 915	14 969	319 963	5 776	2 007	430	7 152	[illegible]	810 931	2 398 141
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	1 346	167 931	55 689	1 389 942	20 397	558	124 342	579	1 410	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	381	45 137	17 843	365 314	3 928	102	18 900	1 081	464 545	-	-
	REGIONS											
	THE NORTHEASTERN STATES, TOTAL	1 589	254 880	118 005	2 182 637	20 899	454	78 012	111 549	341 456	54 623	279 881
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	659	94 787	49 410	854 542	8 345	255	19 061	28	-	75	840
4225	GENERAL WAREHOUSING AND STORAGE	489	85 152	38 362	745 554	7 238	73	48 433	3 717	178	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	199	50 823	21 501	402 518	3 519	23	2 964	106 513	671	12 128	75 592
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	92	3 481	706	15 421	257	73	74	299	-	42 420	203 449
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	16	2 663	1 228	30 635	243	5	641	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	134	17 974	6 798	133 967	1 297	25	6 839	992	340 607	-	-
	THE NORTH CENTRAL STATES, TOTAL	2 661	288 637	12 358	2 131 466	22 918	1 769	70 696	147 000	35 781	467 202	1 108 913
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	620	86 147	38 429	695 519	7 352	262	16 496	32	20	-	-
4225	GENERAL WAREHOUSING AND STORAGE	409	74 905	35 738	688 207	6 537	90	41 582	2 788	-	900	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	189	53 400	22 646	433 657	4 118	43	4 022	141 643	508	8 252	17 614
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	1 131	45 284	7 449	159 523	2 977	1 267	126	2 528	-	458 050	1 091 299
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	230	19 324	3 996	76 200	1 056	80	3 572	-	850	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	82	9 577	4 100	78 360	878	27	4 898	9	34 403	-	-
	THE SOUTH, TOTAL	3 026	347 800	129 292	2 760 326	39 949	1 437	166 022	93 228	52 803	196 738	753 955
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	966	107 228	43 603	822 558	11 296	429	19 985	394	23	400	800
4225	GENERAL WAREHOUSING AND STORAGE	393	50 790	23 428	454 319	5 864	124	25 748	3 957	93	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	169	30 706	10 272	225 232	2 695	41	3 791	85 346	-	2 946	26 040
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	427	24 398	4 705	103 292	1 886	381	104	3 017	5	193 392	727 115
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	969	125 187	43 158	1 059 757	16 938	429	111 738	434	532	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	102	9 491	4 126	95 168	1 270	33	4 656	80	52 150	-	-
	THE WEST, TOTAL	1 562	228 161	94 568	1 957 021	17 775	892	40 720	122 422	37 440	125 414	391 590
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	710	108 157	50 364	987 817	8 499	430	15 361	17	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	192	37 435	18 390	361 798	3 241	63	13 407	653	26	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	212	41 965	13 579	284 510	2 736	52	928	120 299	-	8 345	15 312
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	254	11 752	2 109	41 727	656	286	126	1 308	1	117 069	376 278
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	131	20 757	7 307	223 350	2 160	44	8 391	145	28	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	63	8 095	2 819	57 819	483	17	2 507	-	37 385	-	-
	GEOGRAPHIC DIVISIONS											
	THE NORTHEASTERN STATES											
	NEW ENGLAND, TOTAL	333	49 201	27 006	388 740	4 003	77	14 999	27 523	201	7 978	39 428
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	140	16 720	13 870	139 293	1 549	47	4 069	13	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	94	14 856	6 483	126 614	1 209	10	9 152	371	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	51	15 336	5 710	103 187	1 003	4	568	26 902	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	19	691	164	3 348	56	9	5	16	-	7 978	39 428
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	5	80	44	1 262	20	4	75	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	24	1 518	735	15 036	166	3	1 130	221	201	-	-
	MIDDLE ATLANTIC, TOTAL	1 256	205 679	90 999	1 793 897	16 896	377	63 013	84 026	341 255	46 545	240 453
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	519	78 067	35 540	715 249	6 796	208	14 992	15	-	75	840
4225	GENERAL WAREHOUSING AND STORAGE	395	70 296	31 879	618 940	6 029	63	39 281	3 346	178	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	148	35 487	15 791	299 331	2 516	19	2 396	79 611	671	12 128	75 592
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	73	2 790	542	12 073	201	64	69	283	-	34 442	164 021
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	11	2 583	1 184	29 373	223	1	566	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	110	16 456	6 063	118 931	1 131	22	5 709	771	340 406	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A

**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

[1]Exclusive of space in individual lockers installed.

TABLE 1. Type of Warehousing Facility: 1963—Continued

REGIONS, DIVISIONS AND STATES

SIC code	Area and type of warehousing facility	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, Dec. 31: Floor space (1,000 sq. ft.)	Occupiable public storage space, Dec. 31: Refrigerated space (1,000 cu. ft.)	Occupiable public storage space, Dec. 31: Bulk liquid storage space (1,000 gallons)	Frozen food lockers, Dec. 31*: Individual lockers installed (number)	Frozen food lockers, Dec. 31*: Bulk freezer storage space[1] (cu. ft.)
	GEOGRAPHIC DIVISIONS--CONTINUED											
	THE NORTH CENTRAL STATES											
	EAST NORTH CENTRAL, TOTAL	1 350	176 820	73 250	1 367 965	14 119	728	47 706	84 954	29 247	193 774	475 671
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	403	58 337	26 679	486 830	4 970	150	10 692	3	20	-	-
4225	GENERAL WAREHOUSING AND STORAGE	274	53 318	24 683	475 664	4 468	56	29 146	2 424	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	124	32 854	14 148	270 510	2 466	26	3 341	81 180	-	2 896	567
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	423	20 377	3 525	74 123	1 267	457	44	1 347	-	190 878	475 104
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	66	4 185	1 001	20 413	271	24	572	-	760	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	60	7 749	3 214	60 425	677	15	3 911	-	28 467	-	-
	WEST NORTH CENTRAL, TOTAL	1 311	111 817	39 108	743 501	8 799	1 041	22 990	62 046	6 534	273 428	633 242
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	217	27 810	11 750	208 689	2 382	112	5 804	29	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	135	21 587	11 055	212 543	2 069	34	12 436	364	-	900	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	65	20 546	8 498	163 147	1 652	17	681	60 463	508	5 356	17 047
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	708	24 907	3 924	85 400	1 710	810	82	1 181	-	267 172	616 195
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	164	15 139	2 995	55 787	785	56	3 000	-	90	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	22	1 828	886	17 935	201	12	987	9	5 936	-	-
	THE SOUTH											
	SOUTH ATLANTIC, TOTAL	1 214	120 155	46 312	916 808	12 853	503	43 591	49 295	22 049	67 517	348 167
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	455	50 442	20 920	390 484	5 571	185	9 611	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	201	23 419	10 507	214 147	2 679	63	12 021	102	30	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	90	15 977	5 284	107 269	1 386	16	1 692	47 489	-	1 838	6 308
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	152	8 831	2 033	44 816	780	95	41	1 352	5	65 679	341 859
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	258	16 486	5 635	124 634	1 934	128	18 340	272	7	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	58	5 000	1 933	35 458	503	16	1 886	80	22 007	-	-
	EAST SOUTH CENTRAL, TOTAL	544	56 816	20 866	478 838	7 572	284	37 786	12 416	181	32 531	127 989
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	153	14 298	5 253	95 445	1 463	72	2 904	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	65	9 303	4 233	81 135	1 014	20	4 980	1 288	36	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	26	3 891	1 062	23 520	273	11	97	10 827	-	180	15 708
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	75	3 461	643	14 961	329	86	8	301	-	32 351	112 281
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	216	25 168	9 412	259 550	4 438	92	29 475	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	9	695	263	4 227	55	3	332	-	143	-	-
	WEST SOUTH CENTRAL, TOTAL	1 268	170 829	62 114	1 364 680	19 524	650	84 645	31 517	30 573	96 690	277 799
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	358	42 488	17 430	336 629	4 262	172	7 470	394	23	400	800
4225	GENERAL WAREHOUSING AND STORAGE	127	18 068	8 688	159 037	2 171	41	8 747	2 567	25	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	53	10 838	3 926	94 443	1 036	14	2 012	27 030	-	928	4 024
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	200	12 106	2 029	43 515	777	200	55	1 364	-	95 362	272 975
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	495	83 533	28 111	675 573	10 566	209	63 923	162	525	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	35	3 796	1 930	55 483	712	14	2 438	-	30 000	-	-
	THE WEST											
	MOUNTAIN, TOTAL	391	45 877	17 959	396 861	3 950	257	10 419	18 752	45	45 898	163 750
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	165	23 077	10 473	229 184	1 976	89	3 498	13	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	54	6 210	2 932	59 251	662	24	2 236	301	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	28	4 722	1 311	28 093	323	5	205	17 461	-	2 283	12 620
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	111	5 216	1 147	20 183	336	124	22	977	1	43 615	151 130
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	22	5 821	1 893	56 299	591	10	4 168	-	28	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	11	831	203	3 851	62	5	290	-	15	-	-
	PACIFIC, TOTAL	1 171	182 284	76 609	1 560 160	13 825	635	30 301	103 670	37 395	79 516	227 840
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	545	85 080	39 891	758 633	6 523	341	11 863	4	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	138	31 225	15 458	302 547	2 579	39	11 171	352	26	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	184	37 243	12 268	256 417	2 413	47	723	102 838	-	6 062	2 692
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	143	6 536	962	21 544	320	162	104	331	-	73 454	225 148
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	109	14 936	5 414	167 051	1 569	34	4 223	145	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	52	7 264	2 616	53 968	421	12	2 217	-	37 369	-	-

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[1]Exclusive of space in individual lockers installed.

TABLE 1. Type of Warehousing Facility: 1963—Continued

REGIONS, DIVISIONS AND STATES

SIC code	Area and type of warehousing facility	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, Dec. 31: Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gallons)	Frozen food lockers, Dec. 31*: Individual lockers installed (number)	Bulk freezer storage space† (cu. ft.)
	STATES											
	NEW ENGLAND											
	MAINE, TOTAL	41	4 016	1 278	24 659	321	13	835	3 199	-	1 003	3 420
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	20	1 487	604	10 590	147	7	436	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	9	771	202	4 310	60	2	359	1	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
	NEW HAMPSHIRE, TOTAL	13	450	148	2 842	49	8	110	106	-	2 228	14 554
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4225	GENERAL WAREHOUSING AND STORAGE.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	7	131	42	842	18	6	-	5	-	2 228	14 554
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	-	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	-	-	-	-	-	-	-	-	-	-	-
	VERMONT, TOTAL	20	1 476	507	11 990	150	9	346	470	-	3 542	18 704
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	8	600	233	4 332	63	6	90	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	7	275	71	1 501	21	2	3	7	-	3 542	18 704
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	-	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	-	-	-	-	-	-	-	-	-	-	-
	MASSACHUSETTS, TOTAL	170	29 943	18 816	229 474	2 270	24	10 098	20 055	200	1 185	2 750
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	59	6 574	9 430	56 703	629	13	2 080	4	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	58	9 858	4 062	75 853	723	7	6 694	319	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	36	12 319	4 742	86 074	800	3	558	19 718	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	14	1 101	550	10 261	112	-	726	13	200	-	-
	RHODE ISLAND, TOTAL	25	3 799	1 900	37 330	399	3	1 605	1 735	-	-	-
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	12	1 721	837	15 840	174	2	561	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	8	1 536	814	16 781	172	-	798	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	-	-	-	-	-	-	-	-	-	-	-
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	-	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
	CONNECTICUT, TOTAL	64	9 517	4 357	82 445	814	20	2 005	1 958	1	-	-
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	14	2 421	1 291	25 441	227	-	983	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	6	756	291	4 870	52	-	10	1 861	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	-	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	6	153	63	1 525	20	3	155	88	1	-	-
	MIDDLE ATLANTIC											
	NEW YORK, TOTAL	658	104 859	46 424	934 484	8 344	161	27 385	46 550	8 250	17 561	68 713
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	286	51 319	23 287	494 599	4 298	88	9 226	6	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	196	27 926	12 459	239 518	2 196	23	14 304	149	100	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	88	17 934	7 916	146 597	1 278	13	1 047	46 049	671	6 327	19 500
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	27	872	185	4 262	74	24	26	52	-	11 234	49 213
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	7	733	225	4 344	45	-	473	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	54	6 075	2 352	45 164	453	13	2 309	294	7 479	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

†Exclusive of space in individual lockers installed.

TABLE 1. Type of Warehousing Facility: 1963—Continued

REGIONS, DIVISIONS AND STATES

SIC code	Area and type of warehousing facility	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, Dec. 31: Floor space (1,000 sq. ft.)	Occupiable public storage space, Dec. 31: Refrigerated space (1,000 cu. ft.)	Occupiable public storage space, Dec. 31: Bulk liquid storage space (1,000 gallons)	Frozen food lockers, Dec. 31*: Individual lockers installed (number)	Frozen food lockers, Dec. 31*: Bulk freezer storage space[1] (cu. ft.)
	STATES--CONTINUED											
	MIDDLE ATLANTIC--CONTINUED											
	NEW JERSEY, TOTAL	325	61 268	27 543	535 041	5 328	73	17 400	23 811	333 004	3 432	37 918
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	125	14 171	7 004	128 277	1 455	46	2 314	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	127	28 000	12 748	252 129	2 617	21	12 639	3 064	78	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	28	10 275	4 750	95 659	709	2	1 016	20 320	-	1 700	12 162
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	40	8 593	2 962	57 604	534	2	1 414	399	332 926	-	-
	PENNSYLVANIA, TOTAL	273	39 552	17 032	324 372	3 224	143	18 228	13 665	1	25 652	133 822
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	108	12 577	5 249	92 373	1 043	74	3 452	9	-	75	840
4225	GENERAL WAREHOUSING AND STORAGE	72	14 370	6 672	127 293	1 216	19	12 338	133	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	32	7 278	3 125	57 075	529	4	333	13 242	-	4 101	43 930
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	16	1 788	749	16 163	144	7	1 986	78	1	-	-
	EAST NORTH CENTRAL											
	OHIO, TOTAL	290	38 054	16 226	312 932	3 268	129	13 638	16 449	-	39 632	101 206
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	116	15 040	6 607	124 956	1 360	34	2 902	3	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	62	12 535	5 694	110 136	1 090	6	8 493	26	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	17	5 766	2 840	54 568	497	4	1 536	16 280	-	1 162	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	73	3 417	562	11 472	201	79	3	140	-	38 470	101 206
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	5	143	37	833	17	2	8	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	17	1 153	486	10 967	103	4	696	-	-	-	-
	INDIANA, TOTAL	196	17 601	6 972	128 869	1 458	109	5 473	3 350	64	29 325	78 924
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	56	5 643	2 771	52 260	547	24	1 266	-	20	-	-
4225	GENERAL WAREHOUSING AND STORAGE	39	5 231	2 458	42 532	454	11	3 203	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	65	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	22	1 052	185	4 361	65	1	125	-	44	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
	ILLINOIS, TOTAL	448	66 282	28 705	547 936	5 435	236	14 831	34 365	8 853	68 036	157 778
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	117	20 005	9 358	163 892	1 557	36	3 515	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	93	21 571	10 023	194 527	1 827	18	10 020	272	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	25	12 964	5 964	119 979	1 035	3	46	33 785	-	1	161
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	165	7 174	1 456	29 828	518	161	3	308	-	68 035	157 617
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	28	1 947	459	8 691	103	14	296	-	716	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	20	2 621	1 445	31 019	395	4	951	-	8 137	-	-
	MICHIGAN, TOTAL	226	34 764	14 161	260 203	2 514	133	9 052	16 010	11 510	23 443	51 757
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	79	12 959	5 996	108 954	1 094	41	2 294	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	50	9 187	4 225	82 617	683	17	4 391	2 048	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	33	5 958	2 307	42 838	420	7	430	13 358	-	1 012	2
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	44	2 532	319	6 805	112	62	7	604	-	22 431	51 755
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	8	862	268	5 438	74	5	23	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	12	3 266	1 046	13 551	131	1	1 907	-	11 510	-	-
	WISCONSIN, TOTAL	190	20 119	7 186	138 025	1 444	121	4 712	14 780	8 820	33 338	86 006
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	35	4 690	1 947	36 768	412	15	715	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	30	4 794	2 283	45 852	414	4	3 039	78	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	39	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	76	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	3	181	52	1 090	12	2	120	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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[1]Exclusive of space in individual lockers installed.

TABLE 1. Type of Warehousing Facility: 1963—Continued

REGIONS, DIVISIONS AND STATES

SIC code	Area and type of warehousing facility	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, Dec. 31: Floor space (1,000 sq. ft.)	Occupiable public storage space, Dec. 31: Refrigerated space (1,000 cu. ft.)	Occupiable public storage space, Dec. 31: Bulk liquid storage space (1,000 gallons)	Frozen food lockers, Dec. 31*: Individual lockers installed (number)	Frozen food lockers, Dec. 31*: Bulk freezer storage space[1] (cu. ft.)
	STATES--CONTINUED											
	WEST NORTH CENTRAL											
	MINNESOTA: TOTAL	187	20 656	8 240	157 669	1 584	132	4 856	8 631	500	41 278	72 085
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	23	4 474	1 780	27 815	285	12	634	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	29	6 369	3 576	66 699	614	4	3 485	15	-	-	-
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	12	5 245	1 981	41 956	378	11	331	8 482	500	425	-
4223	FOOD LOCKERS: WITH OR WITHOUT FOOD PREPARATION FACILITIES***	110	3 811	654	16 148	271	109	1	134	-	40 853	72 085
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	10	688	233	4 620	32	1	287	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	3	69	16	431	4	2	118	-	-	-	-
	IOWA: TOTAL	312	18 315	5 413	98 863	1 338	300	2 976	5 092	4 861	80 018	145 045
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	28	3 054	1 144	20 577	241	14	599	2	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	14	2 469	1 074	21 534	230	7	75	4 727	-	1 213	3 307
4223	FOOD LOCKERS: WITH OR WITHOUT FOOD PREPARATION FACILITIES***	221	8 103	1 169	23 427	469	263	9	313	-	78 805	141 738
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	16	430	163	1 943	32	5	50	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-
	MISSOURI: TOTAL	269	31 241	13 006	263 979	2 945	187	9 984	15 730	48	45 764	212 282
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	65	10 116	4 382	85 628	921	32	2 254	2	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	44	8 070	4 111	86 948	789	6	4 850	60	-	-	-
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	15	6 052	2 488	48 186	475	2	143	15 350	8	1 125	7 500
4223	FOOD LOCKERS: WITH OR WITHOUT FOOD PREPARATION FACILITIES***	120	3 714	705	15 750	333	134	36	309	-	44 639	204 782
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	19	2 906	1 142	23 659	391	9	2 558	-	40	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	6	383	178	3 808	36	4	143	9	-	-	-
	NORTH DAKOTA: TOTAL	61	4 749	1 101	21 464	284	41	398	762	1 000	11 838	22 718
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	12	1 303	463	8 607	119	4	219	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-
4223	FOOD LOCKERS: WITH OR WITHOUT FOOD PREPARATION FACILITIES***	29	1 222	142	2 881	60	32	4	64	-	10 938	22 718
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	13	1 596	199	3 976	51	1	18	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-
	SOUTH DAKOTA: TOTAL	70	3 404	821	15 730	281	77	336	255	-	18 697	29 432
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	9	790	318	5 256	62	8	177	25	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	-
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	-
4223	FOOD LOCKERS: WITH OR WITHOUT FOOD PREPARATION FACILITIES***	49	1 808	312	6 612	169	62	5	75	-	18 097	29 432
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	6	278	42	770	11	5	2	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	-	-	-	-	-	-	-	-	-	-	-
	NEBRASKA: TOTAL	175	11 778	3 217	59 219	774	127	1 624	2 316	-	31 895	44 160
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	22	3 201	1 393	23 260	279	10	878	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	11	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-	-
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	8	1 084	493	9 424	103	2	94	2 257	-	540	-
4223	FOOD LOCKERS: WITH OR WITHOUT FOOD PREPARATION FACILITIES***	75	2 403	349	8 287	158	90	8	59	-	31 355	44 160
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	57	4 392	647	11 908	154	23	41	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	2	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-	-
	KANSAS: TOTAL	237	21 674	7 310	126 577	1 593	177	2 816	29 260	125	43 938	107 520
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	58	4 872	2 270	37 546	475	32	1 043	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	15	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	-	-
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	12	5 321	2 378	40 478	447	2	-	29 033	-	1 453	6 240
4223	FOOD LOCKERS: WITH OR WITHOUT FOOD PREPARATION FACILITIES***	104	3 846	593	12 295	250	120	19	227	-	42 485	101 280
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	43	4 849	569	8 911	114	12	44	-	50	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	5	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	-	-

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[1]Exclusive of space in individual lockers installed.

TABLE 1. Type of Warehousing Facility: 1963—Continued

REGIONS, DIVISIONS AND STATES

SIC code	Area and type of warehousing facility	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, Dec. 31: Floor space (1,000 sq. ft.)	Occupiable public storage space, Dec. 31: Refrigerated space (1,000 cu. ft.)	Occupiable public storage space, Dec. 31: Bulk liquid storage space (1,000 gallons)	Frozen food lockers, Dec. 31*: Individual lockers installed (number)	Frozen food lockers, Dec. 31*: Bulk freezer storage space[1] (cu. ft.)
	STATES--CONTINUED											
	SOUTH ATLANTIC											
	DELAWARE: TOTAL	19	2 497	987	18 677	244	11	414	726	-	3 023	7 625
4221,4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	9	1 168	486	9 016	115	6	226	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4223	FOOD LOCKERS: WITH OR WITHOUT FOOD PREPARATION FACILITIES***	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	-	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	-	-	-	-	-	-	-	-	-	-	-
	MARYLAND: TOTAL	85	12 558	5 117	95 513	1 153	29	2 807	4 974	-	4 613	14 545
4214,4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	42	6 255	2 588	47 654	598	14	1 156	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	22	1 982	834	14 564	194	4	1 375	-	-	-	-
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	6	2 668	1 000	20 187	202	-	40	4 898	-	-	-
4223	FOOD LOCKERS: WITH OR WITHOUT FOOD PREPARATION FACILITIES***	10	738	151	3 174	59	9	-	76	-	4 613	14 545
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	4	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	1	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-	-
	DISTRICT OF COLUMBIA: TOTAL	22	5 746	2 472	57 483	680	7	1 080	714	-	-	-
4214,4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	15	4 510	1 913	47 820	562	3	872	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4223	FOOD LOCKERS: WITH OR WITHOUT FOOD PREPARATION FACILITIES***	-	-	-	-	-	-	-	-	-	-	-
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	-	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	-	-	-	-	-	-	-	-	-	-	-
	VIRGINIA: TOTAL	161	21 347	9 134	163 754	2 253	46	7 097	14 453	19 506	12 222	52 769
4214,4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	68	10 623	4 556	68 732	1 030	21	1 666	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	28	3 465	1 794	35 186	471	10	2 198	-	-	-	-
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	25	3 207	1 130	23 408	352	3	956	14 361	-	375	-
4223	FOOD LOCKERS: WITH OR WITHOUT FOOD PREPARATION FACILITIES***	25	1 326	296	6 997	108	10	2	87	-	11 847	52 769
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	6	1 758	866	19 274	192	2	1 959	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	9	968	492	10 157	100	-	316	5	19 506	-	-
	WEST VIRGINIA: TOTAL	45	3 947	1 744	35 127	508	16	1 641	1 443	-	1 053	29 534
4214,4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	14	1 243	570	9 950	147	8	210	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	17	1 733	796	15 732	184	4	998	-	-	-	-
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	4	276	133	4 420	69	-	-	1 327	-	-	-
4223	FOOD LOCKERS: WITH OR WITHOUT FOOD PREPARATION FACILITIES***	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	7	359	190	3 316	55	4	358	75	-	-	-
	NORTH CAROLINA: TOTAL	241	17 222	6 204	129 275	1 915	94	9 050	1 700	2 160	19 586	145 590
4214,4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	58	4 859	1 934	36 205	543	23	1 234	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	30	2 905	1 248	25 041	291	8	1 303	99	-	-	-
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	7	402	179	3 313	53	2	-	1 143	-	-	250
4223	FOOD LOCKERS: WITH OR WITHOUT FOOD PREPARATION FACILITIES***	45	3 311	756	17 865	273	20	-	458	-	19 586	145 340
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	88	3 869	1 419	35 542	609	38	6 050	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	13	1 876	668	11 309	146	3	463	-	2 180	-	-
	SOUTH CAROLINA: TOTAL	138	11 412	3 644	70 121	1 176	54	6 890	603	187	11 736	48 478
4214,4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	33	2 640	1 070	17 873	308	14	572	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	11	1 278	577	10 533	158	4	561	-	-	-	-
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-
4223	FOOD LOCKERS: WITH OR WITHOUT FOOD PREPARATION FACILITIES***	22	985	277	5 727	121	15	-	150	-	11 736	48 478
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	64	5 774	1 489	30 537	496	20	5 586	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

[1]Exclusive of space in individual lockers installed.

TABLE 1. Type of Warehousing Facility: 1963—Continued

REGIONS, DIVISIONS AND STATES

SIC code	Area and type of warehousing facility	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, Dec. 31: Floor space (1,000 sq. ft.)	Occupiable public storage space, Dec. 31: Refrigerated space (1,000 cu. ft.)	Occupiable public storage space, Dec. 31: Bulk liquid storage space (1,000 gallons)	Frozen food lockers, Dec. 31*: Individual lockers installed (number)	Frozen food lockers, Dec. 31*: Bulk freezer storage space[1] (cu. ft.)
	STATES--CONTINUED											
	SOUTH ATLANTIC--CONTINUED											
	GEORGIA, TOTAL	251	19 364	6 954	150 349	2 318	153	8 862	7 467	131	11 512	38 672
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	63	6 700	2 591	48 628	842	30	1 516	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	40	4 543	1 949	50 173	591	20	2 406	-	30	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	14	2 008	622	13 385	190	8	248	7 276	-	289	6 058
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	34	1 735	386	8 080	157	28	36	191	-	11 223	32 614
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	91	3 879	1 246	27 498	485	62	4 435	-	7	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	9	499	160	2 585	53	5	221	-	94	-	-
	FLORIDA, TOTAL	252	26 062	10 056	196 509	2 606	93	5 750	17 215	45	3 772	10 954
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	153	12 444	5 212	104 606	1 426	66	2 159	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	45	5 971	2 572	49 988	624	9	2 842	3	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	28	6 477	1 918	36 602	448	3	390	16 745	-	270	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	9	358	103	1 351	31	8	-	195	5	3 502	10 954
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	4	210	50	1 046	15	4	132	272	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	13	602	201	2 916	62	3	227	-	40	-	-
	EAST SOUTH CENTRAL											
	KENTUCKY, TOTAL	91	10 427	3 371	67 157	906	56	3 649	2 118	83	13 879	32 519
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	31	3 977	1 273	22 903	306	11	785	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	12	3 387	1 338	27 681	246	8	1 483	240	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	26	1 393	233	5 201	107	35	1	30	-	13 879	32 519
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	18	719	231	5 859	187	2	1 355	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-
	TENNESSEE, TOTAL	152	18 027	7 121	155 205	2 400	79	11 855	7 151	38	9 760	45 548
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	47	3 849	1 637	28 796	442	33	783	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	33	4 271	2 083	38 790	574	8	2 601	1 048	38	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	13	2 189	523	11 912	139	4	74	6 013	-	180	15 708
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	22	960	150	3 749	81	25	4	90	-	9 580	29 840
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	32	6 566	2 624	70 169	1 140	7	8 241	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	5	192	104	1 789	24	2	152	-	-	-	-
	ALABAMA, TOTAL	171	12 641	4 669	97 269	1 718	114	8 617	1 811	-	3 547	26 300
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	48	4 608	1 703	31 139	517	16	1 072	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	12	1 048	538	9 386	128	2	483	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	11	641	114	2 577	54	12	3	65	-	3 547	26 300
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	92	5 425	2 024	48 695	950	77	6 909	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
	MISSISSIPPI, TOTAL	130	15 721	5 705	159 207	2 548	35	13 665	1 336	60	5 345	23 622
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	27	1 864	640	12 607	198	12	264	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	8	597	274	5 278	66	2	413	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	16	467	146	3 434	87	14	-	116	-	5 345	23 622
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	74	12 458	4 533	134 827	2 161	6	12 970	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-
	WEST SOUTH CENTRAL											
	ARKANSAS, TOTAL	159	20 760	6 543	163 169	2 548	63	12 069	2 703	290	12 703	27 333
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	21	2 041	763	14 293	231	10	386	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	15	1 744	801	14 933	218	5	925	105	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	7	738	229	5 590	77	5	17	2 552	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	27	1 906	213	5 178	93	32	3	46	-	12 703	27 333
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	89	14 331	4 537	123 175	1 929	11	10 738	-	290	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	-	-	-	-	-	-	-	-	-	-	-

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[1]Exclusive of space in individual lockers installed.

TABLE 1. Type of Warehousing Facility: 1963—Continued

REGIONS, DIVISIONS AND STATES

SIC code	Area and type of warehousing facility	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, Dec. 31: Floor space (1,000 sq. ft.)	Occupiable public storage space, Dec. 31: Refrigerated space (1,000 cu. ft.)	Occupiable public storage space, Dec. 31: Bulk liquid storage space (1,000 gallons)	Frozen food lockers, Dec. 31*: Individual lockers installed (number)	Frozen food lockers, Dec. 31*: Bulk freezer storage space[1] (cu. ft.)
	STATES--CONTINUED											
	WEST SOUTH CENTRAL--CONTINUED											
	LOUISIANA, TOTAL	134	20 530	7 996	185 295	3 083	44	8 464	3 169	20 025	7 234	55 417
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	41	6 992	2 426	42 731	630	13	1 092	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	22	3 188	1 997	32 214	509	2	1 562	-	25	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	8	1 861	654	13 827	181	-	-	3 117	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	14	532	129	2 829	59	11	4	52	-	7 234	55 417
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	42	7 549	2 639	90 298	1 663	17	5 655	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	7	408	151	3 396	41	1	151	-	20 000	-	-
	OKLAHOMA, TOTAL	143	12 851	4 882	97 048	1 363	93	7 095	2 530	-	11 190	19 000
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	64	6 078	2 512	45 707	576	37	1 068	1	-	400	800
4225	GENERAL WAREHOUSING AND STORAGE	11	1 822	900	18 124	209	3	783	116	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	25	1 066	192	3 949	71	30	1	34	-	10 441	18 200
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	34	2 822	997	22 201	429	18	3 736	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	-
	TEXAS, TOTAL	832	116 688	42 693	919 168	12 530	450	57 017	23 115	10 258	65 563	176 049
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	232	27 377	11 729	233 898	2 825	112	4 924	393	23	-	-
4225	GENERAL WAREHOUSING AND STORAGE	79	11 314	4 990	93 765	1 235	31	5 477	2 346	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	134	8 602	1 495	31 559	554	127	47	1 232	-	64 984	172 025
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	330	58 831	19 938	439 899	6 545	163	43 794	162	235	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	MOUNTAIN											
	MONTANA, TOTAL	37	2 665	1 032	20 114	230	23	901	128	-	3 572	17 453
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	20	1 859	795	14 742	161	10	366	13	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	3	70	19	805	12	1	9	106	-	530	12 240
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	10	467	55	1 264	20	11	1	5	-	3 042	5 213
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	-	-	-	-	-	-	-	-	-	-	-
	IDAHO, TOTAL	54	6 485	1 563	29 184	353	41	643	11 584	9	7 344	14 181
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	20	2 039	812	13 602	155	13	417	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	4	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	8	2 418	478	10 289	107	2	51	11 526	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	18	609	96	2 131	45	20	7	58	1	7 344	14 181
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	3	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	1	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	-	-
	WYOMING, TOTAL	23	1 185	694	8 719	126	18	159	925	-	3 565	9 657
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	9	516	254	4 548	49	5	102	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	10	465	354	1 628	21	11	2	5	-	3 565	9 657
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	-	-	-	-	-	-	-	-	-	-	-
	COLORADO, TOTAL	102	13 768	5 688	153 363	1 203	83	2 170	2 425	-	11 876	45 927
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	44	8 181	3 992	117 226	778	24	1 197	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	16	2 154	1 083	22 926	236	9	772	90	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	32	1 968	238	5 664	97	44	12	788	-	11 876	45 927
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	5	479	51	1 104	22	5	154	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-

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	STATES--CONTINUED											
	MOUNTAIN--CONTINUED											
	NEW MEXICO: TOTAL	51	5 435	1 979	47 513	643	25	2 014	445	20	4 756	22 270
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	29	2 686	1 000	17 203	230	12	428	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	5	503	222	4 361	63	2	138	-	-	-	-
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4223	FOOD LOCKERS: WITH OR WITHOUT FOOD PREPARATION FACILITIES***	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	5	1 558	542	21 058	290	2	1 437	-	20	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
	ARIZONA: TOTAL	50	9 152	3 989	80 041	755	25	3 051	422	-	2 553	13 587
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	19	4 240	2 220	37 712	369	10	486	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	8	390	192	3 505	32	2	190	-	-	-	-
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	3	467	165	2 458	32	-	44	408	-	-	-
4223	FOOD LOCKERS: WITH OR WITHOUT FOOD PREPARATION FACILITIES***	11	556	98	2 272	36	10	-	14	-	2 553	13 587
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	6	3 114	1 246	32 942	265	-	2 162	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	3	385	68	1 152	20	3	169	-	-	-	-
	UTAH: TOTAL	53	4 750	1 997	35 773	454	30	866	2 790	16	11 272	35 764
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	13	2 446	970	14 362	150	9	274	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	10	1 020	562	10 860	149	3	462	197	-	-	-
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	6	617	186	4 134	53	-	91	2 529	-	1 753	380
4223	FOOD LOCKERS: WITH OR WITHOUT FOOD PREPARATION FACILITIES***	21	535	225	5 302	90	18	-	64	-	9 519	35 384
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	1	(D)	(D)	(D)	(D)	-	(D)	-	(D)	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	2	(D)	(D)	(D)	(D)	-	(D)	-	(D)	-	-
	NEVADA: TOTAL	21	2 437	1 017	22 154	186	12	615	33	-	960	4 911
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	11	1 110	430	9 789	84	6	228	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	7	1 053	570	12 035	98	3	377	10	-	-	-
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4223	FOOD LOCKERS: WITH OR WITHOUT FOOD PREPARATION FACILITIES***	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	-	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	-	-	-	-	-	-	-	-	-	-	-
	PACIFIC											
	WASHINGTON: TOTAL	197	25 365	10 640	214 691	2 198	67	4 574	19 635	750	21 343	50 346
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	74	9 645	4 802	82 781	752	20	1 922	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	22	4 159	2 122	40 519	372	3	1 742	9	-	-	-
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	45	7 367	2 379	62 231	812	16	150	19 454	-	1 485	600
4223	FOOD LOCKERS: WITH OR WITHOUT FOOD PREPARATION FACILITIES***	33	903	118	4 195	66	25	5	32	-	19 858	49 746
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	16	1 443	494	8 922	85	1	172	140	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	7	1 848	725	16 043	111	2	583	-	750	-	-
	OREGON: TOTAL	124	16 083	6 653	137 167	1 299	49	2 169	25 371	-	18 898	16 643
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	32	3 991	1 841	37 009	353	11	621	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	21	5 137	2 738	57 951	500	2	1 311	142	-	-	-
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	35	5 141	1 708	33 749	314	3	23	25 092	-	3 550	1 900
4223	FOOD LOCKERS: WITH OR WITHOUT FOOD PREPARATION FACILITIES***	22	1 030	129	2 823	53	28	-	137	-	15 348	14 743
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	10	605	160	4 419	69	4	88	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	4	179	77	1 216	10	1	126	-	-	-	-
	CALIFORNIA: TOTAL	815	133 843	56 403	1 158 667	9 836	506	22 921	54 647	36 645	36 335	131 725
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	427	67 208	31 413	607 670	5 125	302	8 977	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	90	21 543	10 398	198 924	1 662	34	7 824	197	26	-	-
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	90	22 513	7 321	147 679	1 139	28	550	54 304	-	-	66
4223	FOOD LOCKERS: WITH OR WITHOUT FOOD PREPARATION FACILITIES***	84	4 454	697	13 975	195	104	99	141	-	36 335	131 659
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	83	12 888	4 760	153 710	1 415	29	3 963	5	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	41	5 237	1 814	36 709	300	9	1 508	-	36 619	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

[1]Exclusive of space in individual lockers installed.

TABLE 1. Type of Warehousing Facility: 1963—Continued

REGIONS, DIVISIONS AND STATES

SIC code	Area and type of warehousing facility	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, Dec. 31: Floor space (1,000 sq. ft.)	Occupiable public storage space, Dec. 31: Refrigerated space (1,000 cu. ft.)	Occupiable public storage space, Dec. 31: Bulk liquid storage space (1,000 gallons)	Frozen food lockers, Dec. 31*: Individual lockers installed (number)	Frozen food lockers, Dec. 31*: Bulk freezer storage space[1] (cu. ft.)
	STATES--CONTINUED											
	PACIFIC--CONTINUED											
	ALASKA: TOTAL	17	3 200	1 317	18 034	166	10	120	1 600	-	2 940	29 000
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	5	1 657	631	8 951	61	5	50	4	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	-
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	-
4223	FOOD LOCKERS: WITH OR WITHOUT FOOD PREPARATION FACILITIES***	4	149	18	551	6	5	-	21	-	1 913	29 000
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	-	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	-	-	-	-	-	-	-	-	-	-	-
	HAWAII: TOTAL	18	3 793	1 596	31 601	326	3	517	2 417	-	-	126
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	7	2 579	1 204	22 222	232	3	293	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	3	(D)	(D)	(D)	(D)	-	(D)	(D)	-	-	(D)
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	8	(D)	(D)	(D)	(D)	-	(D)	(D)	-	-	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	-	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	-	-	-	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

[1]Exclusive of space in individual lockers installed.

TABLE 2. Form of Organization: 1963

UNITED STATES

SIC code	Type of warehousing facility by legal form of organization	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, Dec. 31: Floor space (1,000 sq. ft.)	Occupiable public storage space, Dec. 31: Refrigerated space (1,000 cu. ft.)	Occupiable public storage space, Dec. 31: Bulk liquid storage space (1,000 gallons)	Frozen food lockers, Dec. 31*: Individual lockers installed (number)	Frozen food lockers, Dec. 31*: Bulk freezer storage space[1] (cu. ft.)
	UNITED STATES: TOTAL**	8 838	1 119 478	454 223	9 031 450	101 541	4 552	355 450	474 199	467 480	843 977	2 534 339
	INDIVIDUAL PROPRIETORSHIPS	2 558	121 468	40 331	677 995	10 399	2 654	22 685	10 619	204	502 708	1 366 074
	PARTNERSHIPS	916	73 356	20 365	413 433	5 541	1 898	18 964	18 001	1 083	151 152	489 093
	CORPORATIONS	5 135	896 070	383 678	7 706 928	82 676	-	303 425	438 537	466 123	149 796	576 031
	COOPERATIVE ASSOCIATIONS	191	24 139	7 800	183 609	2 442	-	8 906	5 462	70	37 595	102 713
	OTHER FORMS OF OWNERSHIP	38	4 445	2 049	49 485	483	-	1 470	1 580	-	2 726	428
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	2 955	396 319	181 806	3 360 436	35 492	1 376	70 903	471	43	475	1 640
	INDIVIDUAL PROPRIETORSHIPS	820	47 876	24 460	338 547	4 871	852	9 825	7	-	75	840
	PARTNERSHIPS	253	24 800	9 123	166 236	2 000	524	4 158	16	-	400	800
	CORPORATIONS	1 863	322 172	147 667	2 846 882	28 494	-	56 421	448	43	-	-
	COOPERATIVE ASSOCIATIONS	8	791	301	4 187	71	-	350	-	-	-	-
	OTHER FORMS OF OWNERSHIP	11	680	255	4 584	56	-	149	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	1 483	248 282	115 918	2 249 878	22 880	350	129 170	11 115	297	900	-
	INDIVIDUAL PROPRIETORSHIPS	183	12 292	4 539	95 928	1 113	188	6 156	26	25	-	-
	PARTNERSHIPS	76	7 582	2 988	58 875	643	162	4 170	80	23	-	-
	CORPORATIONS	1 211	225 397	106 899	2 065 532	20 853	-	117 378	11 007	249	900	-
	COOPERATIVE ASSOCIATIONS	8	(D)	(D)	(D)	(D)	-	(D)	(D)	-	-	-
	OTHER FORMS OF OWNERSHIP	5	(D)	(D)	(D)	(D)	-	(D)	(D)	-	-	-
4222	REFRIGERATED WAREHOUSING: EXCEPT FOOD LOCKERS	769	176 894	67 998	1 345 917	13 068	159	11 705	453 801	1 179	31 671	134 558
	INDIVIDUAL PROPRIETORSHIPS	66	3 464	825	18 353	260	71	108	6 702	-	2 015	35 926
	PARTNERSHIPS	43	7 183	2 330	52 053	557	88	115	16 214	-	180	15 708
	CORPORATIONS	637	163 453	63 781	1 249 004	11 892	-	11 333	424 160	1 179	28 793	72 894
	COOPERATIVE ASSOCIATIONS	17	2 072	786	22 015	293	-	149	5 216	-	683	10 000
	OTHER FORMS OF OWNERSHIP	6	722	276	4 492	66	-	-	1 509	-	-	30
4223	FOOD LOCKER PLANTS: WITH OR WITHOUT FOOD PREPARATION FACILITIES***	1 904	84 915	14 969	319 963	5 776	2 007	430	7 152	6	810 931	2 398 141
	INDIVIDUAL PROPRIETORSHIPS	1 256	48 591	8 025	170 530	3 251	1 305	227	3 867	1	500 618	1 329 308
	PARTNERSHIPS	336	17 628	2 359	50 885	939	702	137	1 599	5	150 572	472 585
	CORPORATIONS	232	15 739	3 596	75 310	1 190	-	66	1 376	-	120 103	503 137
	COOPERATIVE ASSOCIATIONS	74	2 826	945	22 284	375	-	-	241	-	36 912	92 713
	OTHER FORMS OF OWNERSHIP	6	131	44	954	21	-	-	69	-	2 726	398
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	1 346	167 931	55 689	1 389 942	20 397	558	124 342	579	1 410	-	-
	INDIVIDUAL PROPRIETORSHIPS	169	6 370	1 589	37 233	680	174	4 984	-	7	-	-
	PARTNERSHIPS	189	15 197	3 296	79 707	1 322	384	9 726	83	1	-	-
	CORPORATIONS	900	128 984	45 692	1 140 217	16 769	-	102 129	491	1 332	-	-
	COOPERATIVE ASSOCIATIONS	82	(D)	(D)	(D)	(D)	-	(D)	(D)	(D)	-	-
	OTHER FORMS OF OWNERSHIP	6	(D)	(D)	(D)	(D)	-	(D)	(D)	(D)	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	381	45 137	17 843	365 314	3 928	102	18 900	1 081	464 545	-	-
	INDIVIDUAL PROPRIETORSHIPS	64	2 875	893	17 404	224	64	1 385	17	171	-	-
	PARTNERSHIPS	19	966	269	5 677	80	38	658	9	1 054	-	-
	CORPORATIONS	292	40 325	16 043	329 983	3 478	-	16 098	1 055	463 320	-	-
	COOPERATIVE ASSOCIATIONS	2	(D)	(D)	(D)	(D)	-	(D)	-	-	-	-
	OTHER FORMS OF OWNERSHIP	4	(D)	(D)	(D)	(D)	-	(D)	-	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

[1]Exclusive of space in individual lockers installed.

TABLE 3. Employment Size of Establishment: 1963

UNITED STATES

SIC code	Type of warehousing facility by employment size of establishment	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, Dec. 31: Floor space (1,000 sq. ft.)	Occupiable public storage space, Dec. 31: Refrigerated space (1,000 cu. ft.)	Occupiable public storage space, Dec. 31: Bulk liquid storage space (1,000 gallons)	Frozen food lockers, Dec. 31*: Individual lockers installed (number)	Frozen food lockers, Dec. 31*: Bulk freezer storage space[1] (cu. ft.)
	UNITED STATES, TOTAL**	8 838	1 119 478	454 223	9 031 450	101 541	4 552	355 450	474 199	467 480	843 977	2 534 339
	ESTABLISHMENTS OPERATED ENTIRE YEAR:											
	WITH 1 TO 3 PAID EMPLOYEES	3 295	103 176	27 830	405 775	5 964	2 590	30 835	31 623	38 875	501 864	1 373 170
	WITH 4 TO 7 PAID EMPLOYEES	1 844	127 849	39 932	779 749	9 813	944	38 020	41 272	45 441	225 600	630 086
	WITH 8 TO 19 PAID EMPLOYEES	2 041	287 526	112 324	2 231 287	24 296	528	88 585	102 641	73 867	79 655	451 188
	WITH 20 TO 49 PAID EMPLOYEES	999	316 801	141 166	2 730 905	30 257	116	101 173	159 166	90 488	9 575	22 655
	WITH 50 TO 99 PAID EMPLOYEES	240	152 329	71 381	1 533 771	16 157	25	55 346	67 597	500	1 245	7 500
	WITH 100 PAID EMPLOYEES OR MORE	75	106 877	52 395	1 124 373	11 945	2	34 170	54 048	218 259	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	344	14 821	5 536	179 466	2 422	185	7 321	17 852	50	26 038	49 740
	NOT IN BUSINESS AT END OF YEAR	-	10 099	3 659	46 124	687	162	-	-	-	-	-
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	2 955	396 319	181 806	3 360 436	35 492	1 376	70 903	471	43	475	1 640
	ESTABLISHMENTS OPERATED ENTIRE YEAR:											
	WITH 1 TO 3 PAID EMPLOYEES	692	18 181	11 914	102 678	1 390	510	6 379	11	-	400	800
	WITH 4 TO 7 PAID EMPLOYEES	706	42 302	16 715	299 779	3 870	404	10 139	12	-	-	-
	WITH 8 TO 19 PAID EMPLOYEES	978	128 036	56 670	1 107 241	11 698	296	23 302	48	20	-	-
	WITH 20 TO 49 PAID EMPLOYEES	390	127 304	58 878	1 069 075	11 317	46	19 966	7	23	75	840
	WITH 50 TO 99 PAID EMPLOYEES	53	40 844	19 473	415 737	3 527	7	5 890	-	-	-	-
	WITH 100 PAID EMPLOYEES OR MORE	17	31 970	15 060	290 686	2 543	2	4 030	393	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	119	5 164	2 145	60 521	946	61	1 197	-	-	-	-
	NOT IN BUSINESS AT END OF YEAR	-	2 518	951	14 719	201	50	-	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	1 483	248 282	115 918	2 249 878	22 880	350	129 170	11 115	297	900	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR:											
	WITH 1 TO 3 PAID EMPLOYEES	372	11 324	3 274	58 890	689	167	10 104	209	104	-	-
	WITH 4 TO 7 PAID EMPLOYEES	291	19 125	7 419	155 062	1 523	59	12 520	475	100	-	-
	WITH 8 TO 19 PAID EMPLOYEES	432	62 311	26 719	521 923	5 153	66	35 790	2 620	53	-	-
	WITH 20 TO 49 PAID EMPLOYEES	249	78 715	38 953	746 275	7 537	26	37 629	1 304	40	900	-
	WITH 50 TO 99 PAID EMPLOYEES	69	48 184	23 777	457 077	4 644	3	21 529	3 423	-	-	-
	WITH 100 PAID EMPLOYEES OR MORE	19	24 693	13 934	271 804	2 835	-	9 623	3 004	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	51	2 114	971	31 575	369	14	1 975	80	-	-	-
	NOT IN BUSINESS AT END OF YEAR	-	1 816	871	7 272	130	15	-	-	-	-	-
4222	REFRIGERATED WAREHOUSING AND STORAGE, EXCEPT FOOD LOCKERS	769	176 894	67 998	1 345 917	13 068	159	11 705	453 801	1 179	31 671	134 558
	ESTABLISHMENTS OPERATED ENTIRE YEAR:											
	WITH 1 TO 3 PAID EMPLOYEES	188	8 128	1 863	35 646	349	77	793	26 114	671	2 517	45 946
	WITH 4 TO 7 PAID EMPLOYEES	142	13 242	3 563	68 665	772	27	943	38 847	8	6 879	17 368
	WITH 8 TO 19 PAID EMPLOYEES	204	37 230	12 614	242 681	2 482	27	3 434	98 583	-	15 636	61 256
	WITH 20 TO 49 PAID EMPLOYEES	157	62 835	24 103	468 979	4 837	15	4 101	157 793	-	4 852	2 485
	WITH 50 TO 99 PAID EMPLOYEES	42	32 482	15 361	309 058	2 729	4	1 100	64 174	500	1 245	7 500
	WITH 100 PAID EMPLOYEES OR MORE	12	20 245	9 650	196 282	1 617	-	1 212	50 651	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	24	2 160	671	22 171	245	2	122	17 639	-	542	3
	NOT IN BUSINESS AT END OF YEAR	-	572	173	2 435	37	7	-	-	-	-	-
4223	FOOD LOCKER PLANTS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	1 904	84 915	14 969	319 963	5 776	2 007	430	7 152	6	810 931	2 398 141
	ESTABLISHMENTS OPERATED ENTIRE YEAR:											
	WITH 1 TO 3 PAID EMPLOYEES	1 341	41 141	6 142	123 910	2 349	1 451	198	4 645	6	498 947	1 326 424
	WITH 4 TO 7 PAID EMPLOYEES	382	25 515	5 178	111 868	1 923	329	92	1 499	-	218 721	612 718
	WITH 8 TO 19 PAID EMPLOYEES	98	13 959	2 562	58 151	1 039	66	29	817	-	64 019	389 932
	WITH 20 TO 49 PAID EMPLOYEES	7	1 090	438	10 494	184	3	36	58	-	3 748	19 330
	WITH 50 TO 99 PAID EMPLOYEES	-	-	-	-	-	-	-	-	-	-	-
	WITH 100 PAID EMPLOYEES OR MORE	-	-	-	-	-	-	-	-	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	76	1 706	326	10 161	170	79	75	133	-	25 496	49 737
	NOT IN BUSINESS AT END OF YEAR	-	1 504	323	5 379	111	79	-	-	-	-	-
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	1 346	167 931	55 689	1 389 942	20 397	558	124 342	579	1 410	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR:											
	WITH 1 TO 3 PAID EMPLOYEES	547	20 183	3 518	61 668	922	317	10 243	579	288	-	-
	WITH 4 TO 7 PAID EMPLOYEES	235	19 852	4 621	97 862	1 242	109	10 967	-	742	-	-
	WITH 8 TO 19 PAID EMPLOYEES	253	34 548	9 482	215 861	3 019	63	21 660	-	90	-	-
	WITH 20 TO 49 PAID EMPLOYEES	163	34 442	13 461	335 833	5 421	23	34 874	-	-	-	-
	WITH 50 TO 99 PAID EMPLOYEES	73	29 670	12 030	334 738	5 085	11	26 503	-	-	-	-
	WITH 100 PAID EMPLOYEES OR MORE	22	24 179	10 857	297 813	4 131	-	17 424	-	290	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	53	2 539	915	37 297	447	24	2 671	-	-	-	-
	NOT IN BUSINESS AT END OF YEAR	-	2 518	805	8 870	130	11	-	-	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

[1]Exclusive of space in individual lockers installed.

TABLE 3. Employment Size of Establishment: 1963—Continued

UNITED STATES

SIC code	Type of warehousing facility by employment size of establishment	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, Dec. 31: Floor space (1,000 sq. ft.)	Occupiable public storage space, Dec. 31: Refrigerated space (1,000 cu. ft.)	Occupiable public storage space, Dec. 31: Bulk liquid storage space (1,000 gallons)	Frozen food lockers, Dec. 31*: Individual lockers installed (number)	Frozen food lockers, Dec. 31*: Bulk freezer storage space[1] (cu. ft.)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	381	45 137	17 843	365 314	3 928	102	18 900	1 081	464 545	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR:											
	WITH 1 TO 3 PAID EMPLOYEES	155	4 219	1 119	22 983	265	68	3 118	65	37 806	-	-
	WITH 4 TO 7 PAID EMPLOYEES	88	7 813	2 436	46 513	483	16	3 359	439	44 591	-	-
	WITH 8 TO 19 PAID EMPLOYEES.	76	11 442	4 277	85 430	905	10	4 619	573	73 704	-	-
	WITH 20 TO 49 PAID EMPLOYEES.. . . .	33	12 415	5 333	100 249	961	3	4 567	4	90 425	-	-
	WITH 50 TO 99 PAID EMPLOYEES	3	1 149	740	17 161	172	-	324	-	-	-	-
	WITH 100 PAID EMPLOYEES OR MORE. . .	5	5 790	2 894	67 788	819	-	1 881	-	217 969	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	21	1 138	508	17 741	245	5	1 032	-	50	-	-
	NOT IN BUSINESS AT END OF YEAR . . .	-	1 171	536	7 449	78	-	-	-	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

[1]Exclusive of space in individual lockers installed.

TABLE 4. Revenue Size of Establishment: 1963

UNITED STATES

SIC code	Type of warehousing facility by revenue size of establishment	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, Dec. 31: Floor space (1,000 sq. ft.)	Occupiable public storage space, Dec. 31: Refrigerated space (1,000 cu. ft.)	Occupiable public storage space, Dec. 31: Bulk liquid storage space (1,000 gallons)	Frozen food lockers, Dec. 31*: Individual lockers installed (number)	Frozen food lockers, Dec. 31*: Bulk freezer storage space[1] (cu. ft.)
	UNITED STATES, TOTAL**	8 838	1 119 478	454 223	9 031 450	101 541	4 552	355 450	474 199	467 480	843 977	2 534 339
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--											
	LESS THAN $5,000	171	444	582	15 138	274	126	906	434	754	15 310	43 887
	$5,000 TO $9,000	384	2 718	1 083	24 207	574	294	3 107	739	235	45 829	145 515
	$10,000 TO $24,000	1 418	23 441	14 394	183 256	3 082	1 115	13 138	6 608	2 502	183 867	437 945
	$25,000 TO $49,000	1 684	60 505	19 372	410 633	6 510	1 114	24 571	14 997	4 315	235 985	639 323
	$50,000 TO $99,000	1 887	134 199	48 809	1 023 655	13 124	922	49 341	33 820	41 336	199 806	641 392
	$100,000 TO $249,000	1 833	285 488	113 390	2 192 510	26 062	502	100 793	96 862	80 468	113 684	429 127
	$250,000 TO $499,000	752	260 547	106 673	2 147 496	22 852	92	75 980	120 846	55 569	22 483	139 710
	$500,000 OR MORE	365	327 216	140 725	2 808 965	25 954	40	80 542	182 041	282 251	975	7 700
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	344	14 821	5 536	179 466	2 422	185	7 072	17 852	50	26 038	49 740
	NOT IN BUSINESS AT END OF YEAR	-	10 099	3 659	46 124	687	162	-	-	-	-	-
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	2 955	396 319	181 806	3 360 436	35 492	1 376	70 903	471	43	475	1 640
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--											
	LESS THAN $5,000	32	71	332	8 505	86	17	261	-	-	-	-
	$5,000 TO $9,000	87	613	316	5 878	144	61	551	-	-	-	-
	$10,000 TO $24,000	328	5 450	8 572	43 207	750	252	2 544	3	-	400	800
	$25,000 TO $49,000	515	18 736	7 555	146 521	2 264	322	5 713	-	-	-	-
	$50,000 TO $99,000	739	53 235	23 068	474 875	5 476	357	12 208	23	-	-	-
	$100,000 TO $249,000	758	117 044	52 657	961 960	10 869	209	21 941	48	20	75	840
	$250,000 TO $499,000	268	91 729	40 548	763 938	7 493	33	14 339	-	23	-	-
	$500,000 OR MORE	109	101 759	45 662	880 312	7 263	14	12 149	397	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	119	5 164	2 145	60 521	946	61	1 197	-	-	-	-
	NOT IN BUSINESS AT END OF YEAR	-	2 518	951	14 719	201	50	-	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	1 483	248 282	115 918	2 249 878	22 880	350	129 170	11 115	297	900	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--											
	LESS THAN $5,000	21	57	26	555	21	12	110	-	-	-	-
	$5,000 TO $9,000	37	245	110	2 611	53	22	390	-	-	-	-
	$10,000 TO $24,000	177	3 053	1 332	42 490	382	81	3 670	37	78	-	-
	$25,000 TO $49,000	225	8 223	3 400	69 771	886	75	6 906	167	100	-	-
	$50,000 TO $99,000	313	22 699	10 040	200 383	2 402	68	15 762	611	53	-	-
	$100,000 TO $249,000	375	60 622	28 144	537 885	5 501	41	37 356	512	66	-	-
	$250,000 TO $499,000	189	66 123	31 279	602 380	5 923	15	29 733	1 615	-	900	-
	$500,000 OR MORE	95	83 330	39 745	754 956	7 213	7	33 268	8 093	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	51	2 114	971	31 575	369	14	1 975	80	-	-	-
	NOT IN BUSINESS AT END OF YEAR	-	1 816	871	7 272	130	15	-	-	-	-	-
4222	REFRIGERATED WAREHOUSING AND STORAGE, EXCEPT FOOD LOCKERS	769	176 894	67 998	1 345 917	13 068	159	11 705	453 801	1 179	31 671	134 558
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--											
	LESS THAN $5,000	6	12	39	961	29	5	-	328	-	-	-
	$5,000 TO $9,000	18	139	55	1 301	26	11	-	531	-	801	5 280
	$10,000 TO $24,000	59	928	336	7 806	121	31	135	4 512	-	380	10 006
	$25,000 TO $49,000	96	3 473	1 203	27 166	386	32	578	12 074	-	2 186	36 378
	$50,000 TO $99,000	143	10 221	3 460	77 222	996	22	812	31 259	671	6 125	17 560
	$100,000 TO $249,000	201	31 947	11 462	217 680	2 502	31	2 870	94 818	-	15 235	50 520
	$250,000 TO $499,000	131	47 407	17 681	346 860	3 417	10	4 514	119 093	8	5 727	7 211
	$500,000 OR MORE	91	80 035	32 918	642 315	5 309	8	2 674	173 547	500	675	7 500
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	24	2 160	671	22 171	245	2	122	17 639	-	542	3
	NOT IN BUSINESS AT END OF YEAR	-	572	173	2 435	37	7	-	-	-	-	-
4223	FOOD LOCKER PLANTS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	1 904	84 915	14 969	319 963	5 776	2 007	430	7 152	6	810 931	2 398 141
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--											
	LESS THAN $5,000	60	162	102	3 061	82	55	22	106	-	15 310	43 887
	$5,000 TO $9,000	157	1 116	382	8 666	226	152	30	199	-	45 028	140 235
	$10,000 TO $24,000	541	8 921	2 405	47 478	1 049	555	64	1 801	-	183 087	427 139
	$25,000 TO $49,000	538	19 022	3 586	77 632	1 463	555	91	1 867	6	233 799	602 945
	$50,000 TO $99,000	369	25 217	4 371	93 231	1 559	381	77	1 649	-	193 681	623 832
	$100,000 TO $249,000	145	20 935	2 731	56 592	891	137	34	1 347	-	98 374	377 667
	$250,000 TO $499,000	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
	$500,000 OR MORE	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	76	1 706	326	10 161	170	79	75	133	-	25 496	49 737
	NOT IN BUSINESS AT END OF YEAR	-	1 504	323	5 379	111	79	-	-	-	-	-

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

[1] Exclusive of space in individual lockers installed.

TABLE 4. Revenue Size of Establishment: 1963—Continued

UNITED STATES

SIC code	Type of warehousing facility by revenue size of establishment	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, Dec. 31: Floor space (1,000 sq. ft.)	Occupiable public storage space, Dec. 31: Refrigerated space (1,000 cu. ft.)	Occupiable public storage space, Dec. 31: Bulk liquid storage space (1,000 gallons)	Frozen food lockers, Dec. 31*: Individual lockers installed (number)	Frozen food lockers, Dec. 31*: Bulk freezer storage space[1] (cu. ft.)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE. .	1 346	167 931	55 689	1 389 942	20 397	558	124 342	579	1 410	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--											
	LESS THAN $5,000	39	109	62	1 375	40	31	451	-	1	-	-
	$5,000 TO $9,000	70	491	178	4 259	99	42	1 882	5	235	-	-
	$10,000 TO $24,000	237	3 837	1 293	29 846	634	160	5 490	140	44	-	-
	$25,000 TO $49,000	250	8 939	2 914	75 870	1 325	111	9 945	434	20	-	-
	$50,000 TO $99,000	247	17 333	5 626	134 067	2 198	78	16 908	-	765	-	-
	$100,000 TO $249,000	280	44 085	14 387	341 954	5 458	71	34 526	-	7	-	-
	$250,000 TO $499,000	115	38 212	12 102	327 626	5 003	21	24 316	-	40	-	-
	$500,000 OR MORE	55	49 868	17 407	428 778	5 063	9	28 153	-	298	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	53	2 539	915	37 297	447	24	2 671	-	-	-	-
	NOT IN BUSINESS AT END OF YEAR . . .	-	2 518	805	8 870	130	11	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE. .	381	45 137	17 843	365 314	3 928	102	18 900	1 081	464 545	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--											
	LESS THAN $5,000	13	33	21	681	16	6	62	-	753	-	-
	$5,000 TO $9,000	15	114	42	1 492	26	6	254	4	-	-	-
	$10,000 TO $24,000	76	1 252	456	12 429	146	36	1 235	115	2 380	-	-
	$25,000 TO $49,000	60	2 112	714	13 673	186	19	1 338	455	4 189	-	-
	$50,000 TO $99,000	76	5 494	2 244	43 877	493	16	3 574	278	39 847	-	-
	$100,000 TO $249,000	74	10 855	4 009	76 439	841	13	4 066	137	80 375	-	-
	$250,000 TO $499,000	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-
	$500,000 OR MORE	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	21	1 138	508	17 741	245	5	1 032	-	50	-	-
	NOT IN BUSINESS AT END OF YEAR . . .	-	1 171	536	7 449	78	-	-	-	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

[1]Exclusive of space in individual lockers installed.

TABLE 5. Household Goods—Revenue and Space Analysis: 1963

DIVISIONS AND STATES

[SIC 4214 and 4224: Household Goods Warehousing and Storage]

Division and State	Establishments	Revenue	Revenue reported by source							Occupiable public storage space, Dec. 31				
			Total	Household goods			General merchandise	Special storage	Merchandise sales	Other	Total	Space analyzed			
				Total	Trucking	Other						Total	Household goods	General merchandise	Other
	(number)	($1,000)	($1,000)	($1,000)	(percent)	(percent)	($1,000)	($1,000)	($1,000)	($1,000)	(1,000 sq. ft.)	(1,000 sq. ft.)	(percent)	(percent)	(percent)
UNITED STATES: TOTAL	2 955	396 319	349 622	307 550	54.7	45.3	10 283	737	3 308	27 744	70 903	64 303	87.2	10.8	2.0
NEW ENGLAND: TOTAL	140	16 720	15 748	12 972	57.4	42.6	616	49	31	2 080	4 069	3 678	87.0	10.2	2.8
MAINE	20	1 487	1 463	1 000	54.2	45.8	5	6	2	450	436	406	95.3	4.7	-
NEW HAMPSHIRE	3	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	8	600	465	300	67.4	32.6	1	-	2	162	90	90	96.7	3.3	-
MASSACHUSETTS	59	6 574	6 398	5 129	48.5	51.5	361	43	2	863	2 080	1 873	86.1	9.7	4.2
RHODE ISLAND	12	1 721	1 216	1 112	45.5	54.5	36	-	-	68	561	417	96.2	3.1	0.7
CONNECTICUT	38	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC: TOTAL	519	78 067	68 752	61 023	48.6	51.4	952	347	511	5 919	14 992	13 695	90.1	8.0	1.9
NEW YORK	286	51 319	45 208	40 773	47.0	53.0	489	332	199	3 415	9 226	8 340	88.5	8.7	2.8
NEW JERSEY	125	14 171	12 406	10 868	52.4	47.6	126	8	82	1 322	2 314	2 207	94.8	4.6	0.6
PENNSYLVANIA	108	12 577	11 138	9 382	51.5	48.5	337	7	230	1 182	3 452	3 148	91.1	8.4	0.5
EAST NORTH CENTRAL: TOTAL	403	58 337	53 060	47 257	65.1	34.9	1 326	44	418	3 905	10 692	9 481	87.5	10.4	2.1
OHIO	116	15 040	13 252	12 285	60.7	39.3	108	38	23	798	2 902	2 439	91.4	8.0	0.6
INDIANA	56	5 643	5 434	4 617	56.5	43.5	123	1	57	636	1 266	1 224	89.2	10.5	0.3
ILLINOIS	117	20 005	17 718	16 008	67.5	32.5	337	-	174	1 199	3 515	2 995	90.0	8.9	1.1
MICHIGAN	79	12 959	12 360	10 666	69.5	30.5	791	-	19	884	2 294	2 162	77.1	16.7	6.2
WISCONSIN	35	4 690	4 296	3 681	66.9	33.1	77	5	145	388	715	661	92.7	4.4	2.9
WEST NORTH CENTRAL: TOTAL	217	27 810	23 688	20 016	57.1	42.9	994	43	592	2 043	5 804	5 215	78.8	18.0	3.2
MINNESOTA	23	4 474	4 154	3 546	67.7	32.3	149	-	76	383	634	619	82.7	15.0	2.3
IOWA	28	3 054	2 905	2 433	65.6	34.4	46	-	12	414	599	593	78.0	17.0	5.0
MISSOURI	65	10 116	7 768	6 429	47.4	52.6	289	13	470	567	2 254	1 794	81.7	15.7	2.6
NORTH DAKOTA	12	1 303	851	714	46.4	53.6	65	-	-	72	219	196	79.6	17.9	2.5
SOUTH DAKOTA	8	790	540	489	50.6	49.4	27	5	4	15	177	143	46.8	29.4	23.8
NEBRASKA	22	3 201	3 009	2 478	57.8	42.2	281	25	-	225	878	869	66.2	30.3	3.5
KANSAS	58	4 872	4 461	3 927	60.5	39.5	137	-	30	367	1 043	1 001	87.0	12.3	0.7
SOUTH ATLANTIC: TOTAL	455	50 442	41 862	37 859	49.8	50.2	1 240	16	99	2 648	9 611	8 530	89.7	9.2	1.1
DELAWARE	9	1 168	954	837	44.3	55.7	14	-	-	103	226	196	81.6	18.4	0.0
MARYLAND	42	6 255	5 286	5 077	56.2	43.8	22	-	2	185	1 156	1 126	98.2	1.2	0.6
DISTRICT OF COLUMBIA	15	4 510	3 191	3 136	34.0	66.0	-	-	5	50	872	708	98.8	0.6	0.6
VIRGINIA	68	10 623	8 683	8 055	46.0	54.0	135	-	23	470	1 666	1 299	90.2	9.0	0.8
WEST VIRGINIA	14	1 243	1 078	906	70.8	29.2	47	-	2	123	210	172	92.4	7.0	0.6
NORTH CAROLINA	58	4 859	4 370	3 790	45.1	54.9	169	13	-	398	1 234	1 205	81.8	14.9	3.3
SOUTH CAROLINA	33	2 640	2 192	1 964	49.9	50.1	139	-	10	79	572	528	80.9	18.0	1.1
GEORGIA	63	6 700	5 002	4 303	58.0	42.0	445	-	40	214	1 516	1 328	92.5	7.5	0.0
FLORIDA	153	12 444	11 106	9 791	51.3	48.7	269	3	17	1 026	2 159	1 968	87.3	11.4	1.3
EAST SOUTH CENTRAL: TOTAL	153	14 298	12 039	10 665	62.5	37.5	323	23	131	897	2 904	2 700	85.6	10.8	3.6
KENTUCKY	31	3 977	3 417	3 142	68.1	31.9	8	-	-	267	785	710	95.5	4.4	0.1
TENNESSEE	47	3 849	3 297	2 762	67.3	32.7	170	23	116	226	783	745	78.8	18.1	3.1
ALABAMA	48	4 608	4 001	3 591	54.1	45.9	142	-	1	267	1 072	1 014	81.6	11.3	7.1
MISSISSIPPI	27	1 864	1 324	1 170	61.6	38.4	3	-	14	137	264	231	94.8	4.3	0.9
WEST SOUTH CENTRAL: TOTAL	358	42 488	38 032	32 990	54.2	45.8	2 295	202	39	2 506	7 470	6 785	79.6	19.0	1.4
ARKANSAS	21	2 041	1 897	1 786	50.3	49.7	42	-	21	48	386	332	94.0	5.7	0.3
LOUISIANA	41	6 992	6 088	5 465	66.3	33.7	116	-	1	506	1 092	981	85.7	11.9	2.4
OKLAHOMA	64	6 078	5 282	4 626	52.1	47.9	244	2	3	407	1 068	1 001	83.4	14.7	1.9
TEXAS	232	27 377	24 765	21 113	51.8	48.2	1 893	200	14	1 545	4 924	4 471	76.3	22.6	1.1
MOUNTAIN: TOTAL	165	23 077	20 174	16 201	49.2	50.8	774	10	94	3 095	3 498	3 211	77.2	19.4	3.4
MONTANA	20	1 859	1 667	1 097	52.1	47.9	81	10	1	478	366	355	79.7	18.6	1.7
IDAHO	20	2 039	1 664	1 256	59.7	40.3	176	-	26	206	417	413	48.7	40.7	10.6
WYOMING	9	516	493	480	62.3	37.7	3	-	-	10	102	102	57.9	23.5	18.6
COLORADO	44	8 181	7 454	5 371	52.4	47.6	372	-	11	1 700	1 197	1 082	74.6	23.8	1.6
NEW MEXICO	29	2 686	2 165	2 077	46.4	53.6	21	-	6	61	428	383	94.0	5.5	0.5
ARIZONA	19	4 240	3 944	3 387	44.0	56.0	-	-	4	553	486	431	90.1	5.3	4.6
UTAH	13	2 446	2 105	1 905	44.9	55.1	121	-	-	79	274	250	82.8	17.2	0.0
NEVADA	11	1 110	682	628	36.7	53.3	-	-	46	8	228	195	89.7	10.3	0.0
PACIFIC: TOTAL	545	85 080	76 267	68 567	54.9	45.1	1 653	3	1 393	4 651	11 863	11 008	93.0	5.3	1.7
WASHINGTON	74	9 645	8 667	7 366	55.1	44.9	183	3	13	1 102	1 922	1 854	92.6	5.9	1.5
OREGON	32	3 991	3 208	2 876	60.8	39.2	56	-	-	276	621	559	84.1	12.7	3.2
CALIFORNIA	427	67 208	60 726	55 758	55.3	44.7	1 224	-	1 058	2 686	8 977	8 252	94.6	3.8	1.6
ALASKA	5	1 657	1 177	680	71.5	28.5	48	-	322	127	50	50	78.0	14.0	8.0
HAWAII	7	2 579	2 489	1 887	27.1	72.9	142	-	-	460	293	293	72.7	27.3	0.0

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6. Household Goods—Summary: 1963

SMSA'S OF 250,000 INHABITANTS OR MORE

[SIC 4214 and 4224: Household Goods Warehousing and Storage]

Standard metropolitan statistical area	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage floor space, Dec. 31 (1,000 sq. ft.)	Population, 1960 (number)
UNITED STATES, TOTAL	2 955	396 319	181 806	3 360 436	35 942	1 376	70 903	179 323 175
STANDARD CONSOLIDATED AREAS								
NEW YORK, N.Y.-NORTHEASTERN, NEW JERSEY	313	53 931	25 064	527 509	4 845	90	9 056	14 759 428
CHICAGO, ILL.-NORTHWESTERN INDIANA	79	16 678	7 930	138 552	1 230	17	2 888	6 794 461
STANDARD METROPOLITAN STATISTICAL AREAS								
TOTAL	1 722	290 258	138 580	2 534 801	25 269	685	50 417	99 912 506
NEW YORK, N.Y.	222	43 826	20 001	433 341	3 810	61	7 392	10 694 632
CHICAGO, ILL	76	16 182	7 653	132 997	1 190	16	2 772	6 220 913
LOS ANGELES-LONG BEACH, CALIF.	110	24 044	11 422	238 829	1 733	64	3 154	6 038 771
PHILADELPHIA, PA.-N.J.	47	5 563	2 559	40 450	481	24	2 012	4 342 897
DETROIT, MICH.	32	6 964	3 314	57 417	555	13	1 281	3 762 360
SAN FRANCISCO-OAKLAND, CALIF.	86	15 878	7 649	144 506	1 229	62	2 240	2 648 762
BOSTON, MASS	41	4 270	8 337	37 697	407	11	1 593	2 595 481
PITTSBURGH, PA	28	5 669	2 269	38 857	389	25	775	2 405 435
ST. LOUIS, MO.-ILL	26	5 686	2 639	51 769	533	6	1 415	2 104 669
WASHINGTON, D.C.-MD.-VA.	43	10 490	4 397	81 820	1 003	9	1 554	2 001 897
CLEVELAND, OHIO	28	3 976	1 821	35 503	320	7	856	1 909 483
BALTIMORE, MD.	25	4 100	1 744	31 451	407	6	885	1 727 023
NEWARK, N.J.	42	5 401	2 733	53 075	593	8	948	1 689 420
MINNEAPOLIS-ST. PAUL, MINN	11	3 659	1 437	21 801	211	3	440	1 482 030
BUFFALO, N.Y	13	2 332	1 055	20 409	210	3	599	1 306 957
CINCINNATI, OHIO-KY.-IND	11	2 034	1 101	17 263	179	3	291	1 268 479
HOUSTON, TEX	24	2 406	1 042	23 394	279	11	421	1 243 158
MILWAUKEE, WIS	12	2 185	922	19 494	194	1	369	1 232 731
PATERSON-CLIFTON-PASSAIC, N.J.	23	2 814	1 459	23 435	247	11	229	1 186 873
SEATTLE-EVERETT, WASH.	29	5 105	2 743	45 924	397	9	745	1 107 213
KANSAS CITY, MO.-KANS.	19	3 014	1 277	23 476	243	9	623	1 092 545
DALLAS, TEX.	23	5 342	2 790	60 683	567	10	780	1 083 601
SAN DIEGO, CALIF	37	5 367	2 546	47 653	456	16	755	1 033 011
ATLANTA, GA.	19	2 784	1 173	21 525	309	5	518	1 017 188
MIAMI, FLA	27	2 737	1 308	26 250	341	8	436	935 047
DENVER, COLO	21	4 507	2 269	62 801	425	8	615	929 383
INDIANAPOLIS, IND.	13	1 417	632	13 694	132	6	251	916 932
NEW ORLEANS, LA.	12	4 308	1 301	22 979	315	1	472	907 123
PORTLAND, OREG.-WASH	15	2 806	1 307	25 685	242	5	427	821 897
PROVIDENCE-PAWTUCKET-WARWICK, R.I.-MASS.	9	1 479	748	13 857	152	2	517	821 101
SAN BERNARDINO-RIVERSIDE-ONTARIO, CALIF.	24	2 052	883	16 887	174	19	357	809 782
TAMPA-ST. PETERSBURG, FLA.	17	2 650	985	19 217	248	5	474	772 453
COLUMBUS, OHIO	11	1 736	665	12 251	163	1	255	754 885
ROCHESTER, N.Y	3	(D)	(D)	(D)	(D)	(D)	(D)	732 583
DAYTON, OHIO	16	2 189	824	17 496	210	7	447	727 121
LOUISVILLE, KY.-IND.	15	1 951	765	12 317	170	3	447	725 139
SAN ANTONIO, TEX	14	2 831	1 308	26 070	322	4	666	716 168
ANAHEIM-SANTA ANA-GARDEN GROVE, CALIF.	21	3 257	1 486	27 462	252	11	357	703 925
MEMPHIS, TENN.-ARK	17	1 374	641	11 286	173	15	277	674 583
PHOENIX, ARIZ.	9	2 885	1 579	25 841	256	4	323	663 510
ALBANY-SCHENECTADY-TROY, N.Y	6	510	215	4 211	55	2	183	657 503
SAN JOSE, CALIF.	18	3 476	1 686	29 019	232	12	330	642 315
BIRMINGHAM, ALA.	7	423	185	3 534	56	1	108	634 864
TOLEDO, OHIO-MICH.	6	1 124	471	8 219	108	1	221	630 647
SACRAMENTO, CALIF.	19	3 549	1 741	29 891	271	12	497	625 503
JERSEY CITY, N.J	18	1 507	682	12 645	147	8	405	610 734
AKRON, OHIO	7	963	428	7 934	86	1	227	605 367
NORFOLK-PORTSMOUTH, VA	16	2 679	1 063	17 581	288	6	433	578 507
GARY-HAMMOND-EAST CHICAGO, IND	3	496	277	5 555	40	1	116	573 548
FORT WORTH, TEXAS	16	2 220	966	18 930	215	6	405	573 215
SYRACUSE, N.Y.	6	860	381	6 602	78	2	228	563 781
HARTFORD, CONN	5	(D)	(D)	(D)	(D)	(D)	(D)	549 249
OKLAHOMA CITY, OKLA.	17	2 305	1 001	18 297	229	6	356	511 833
YOUNGSTOWN-WARREN, OHIO	6	637	221	4 570	45	1	95	509 006
HONOLULU, HAWAII	7	2 579	1 204	22 222	232	3	293	500 409
SPRINGFIELD-CHICOPEE-HOLYOKE, MASS.-CONN	3	(D)	(D)	(D)	(D)	(D)	(D)	493 999
ALLENTOWN-BETHLEHEM-EASTON, PA.-N.J.	3	135	42	751	8	3	15	492 168
NASHVILLE, TENN.	7	630	297	5 055	78	3	109	463 628
GRAND RAPIDS, MICH	10	1 532	677	13 272	134	9	397	461 906
OMAHA, NEBR.-IOWA	8	1 810	757	12 307	136	2	555	457 873
JACKSONVILLE, FLA.	11	804	317	5 553	106	8	155	455 411
SALT LAKE CITY, UTAH	7	2 122	823	11 131	113	1	200	447 795
RICHMOND, VA	9	1 357	568	9 929	156	7	286	436 044
TULSA, OKLA.	8	973	448	7 648	84	4	124	418 974
FLINT, MICH.	2	(D)	(D)	(D)	(D)	(D)	(D)	416 239
WILMINGTON, DEL.-N.J.-MD	7	858	403	7 381	96	6	145	414 565
WICHITA, KANS.	12	1 380	671	10 956	126	6	322	381 626
HARRISBURG, PA	5	489	176	3 229	51	2	134	371 653

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6. Household Goods—Summary: 1963—Continued

SMSA'S OF 250,000 INHABITANTS OR MORE

[SIC 4214 and 4224: Household Goods Warehousing and Storage]

Standard metropolitan statistical area	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage floor space, Dec. 31 (1,000 sq. ft.)	Population, 1960 (number)
KNOXVILLE, TENN.	9	634	245	5 338	82	6	164	368 080
FRESNO, CALIF.	7	766	349	5 494	64	6	96	365 945
MOBILE, ALA.	6	569	206	2 817	62	11	153	363 389
WILKES-BARRE-HAZLETON, PA.	3	(D)	(D)	(D)	(D)	(D)	(D)	346 972
CANTON, OHIO	7	530	237	4 882	55	2	137	340 345
BRIDGEPORT, CONN	3	371	184	3 441	40	-	108	337 983
FORT LAUDERDALE-HOLLYWOOD, FLA	12	1 221	551	15 065	134	4	114	333 946
UTICA-ROME, N.Y.	6	935	416	8 283	91	2	217	330 771
WORCESTER, MASS.	2	(D)	(D)	(D)	(D)	(D)	(D)	328 898
TACOMA, WASH	10	1 828	852	14 540	128	1	654	321 590
NEW HAVEN, CONN.	6	1 075	578	9 644	109	-	100	320 836
DAVENPORT-ROCK ISLAND-MOLINE, IOWA-ILL	5	391	142	2 970	37	4	76	319 375
ORLANDO, FLA	11	737	311	6 624	105	4	156	318 487
CHARLOTTE, N.C	5	548	220	4 137	55	2	78	316 781
EL PASO, TEX	14	1 937	766	12 176	178	3	403	314 070
PEORIA, ILL.	4	427	197	3 422	39	2	44	313 412
BEAUMONT-PORT ARTHUR, TEX.	4	646	297	5 834	77	1	99	306 016
LANSING, MICH.	5	747	355	6 142	70	-	108	298 949
BAKERSFIELD, CALIF	8	481	178	3 109	43	5	61	291 984
YORK, PA	2	(D)	(D)	(D)	(D)	(D)	(D)	290 242
BINGHAMTON, N.Y.-PA.	4	(D)	(D)	(D)	(D)	(D)	(D)	283 600
CHATTANOOGA, TENN.-GA.	3	(D)	(D)	(D)	(D)	(D)	(D)	283 169
SHREVEPORT, LA	7	932	421	7 322	93	2	226	281 481
JOHNSTOWN, PA.	2	(D)	(D)	(D)	(D)	(D)	(D)	280 733
LANCASTER, PA.	2	(D)	(D)	(D)	(D)	(D)	(D)	278 359
SPOKANE, WASH.	6	1 081	452	7 261	61	3	218	278 333
DULUTH-SUPERIOR, MINN.-WIS	3	(D)	(D)	(D)	(D)	(D)	(D)	276 596
READING, PA.	2	(D)	(D)	(D)	(D)	(D)	(D)	275 414
SOUTH BEND, IND.	1	(D)	(D)	(D)	(D)	(D)	(D)	271 057
TRENTON, N.J	4	523	295	5 193	69	2	135	266 392
DES MOINES, IOWA	1	(D)	(D)	(D)	(D)	(D)	(D)	266 315
TUCSON, ARIZ	5	1 047	543	9 197	84	1	111	265 660
ALBUQUERQUE, N. MEX.	8	1 313	509	8 568	94	11	150	262 199
COLUMBIA, S.C.	6	770	283	4 639	86	2	161	260 828
GREENVILLE, S.C.	2	(D)	(D)	(D)	(D)	(D)	(D)	255 806
HUNTINGTON-ASHLAND, W. VA.-KY.-OHIO.	2	(D)	(D)	(D)	(D)	(D)	(D)	254 780
CHARLESTON, S.C.	8	492	210	4 003	61	2	87	254 578
CHARLESTON, W. VA.	3	357	183	2 909	38	-	46	252 925
ERIE, PA	4	308	106	2 503	19	5	52	250 682

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Household Goods—Floor Space Size: 1963

UNITED STATES AND DIVISIONS

(SIC 4214 and 4224: Household Goods Warehousing and Storage)

Division and floor space size	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage floor space, Dec. 31			
							Total (1,000 sq. ft.)	Household goods (percent)	General merchandise (per cent)	Other (per cent)
UNITED STATES, TOTAL	2 955	396 319	181 806	3 360 436	35 492	1 376	64 303	87.2	10.8	2.0
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	484	15 798	5 982	115 296	1 731	374	1 202	97.9	1.4	0.7
5,000 TO 9,000 SQ. FT.	692	40 597	17 172	314 046	4 153	403	3 996	95.7	2.9	1.4
10,000 TO 19,000 SQ. FT.	706	77 113	39 634	641 359	7 011	296	8 465	92.0	5.7	2.3
20,000 TO 49,000 SQ. FT.	719	125 066	54 185	986 590	10 881	197	19 889	87.6	10.5	1.9
50,000 TO 99,000 SQ. FT.	256	76 704	34 804	728 414	6 447	42	15 971	84.5	13.5	2.0
100,000 TO 199,000 SQ. FT.	75	38 712	19 646	368 106	3 258	11	7 925	84.5	12.3	3.2
200,000 TO 299,000 SQ. FT.	12	7 926	3 448	77 476	750	3	2 669	93.7	5.2	1.3
300,000 SQ. FT. OR MORE	11	11 885	5 984	114 430	1 060	-	4 186	74.7	23.9	1.4
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	2 518	951	14 719	201	50	-	-	-	-
NEW ENGLAND, TOTAL	140	16 720	13 870	139 293	1 549	47	3 678	87.0	10.2	2.8
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5,000 TO 9,000 SQ. FT.	25	1 362	654	11 601	153	6	174	97.7	2.3	-
10,000 TO 19,000 SQ. FT.	39	4 929	8 383	37 019	408	15	459	94.8	3.9	1.3
20,000 TO 49,000 SQ. FT.	36	3 575	1 536	27 469	352	17	1 113	88.8	7.1	4.1
50,000 TO 99,000 SQ. FT.	18	3 930	2 001	36 734	355	3	1 172	87.9	12.1	-
100,000 TO 199,000 SQ. FT.	6	1 933	912	19 145	193	-	505	73.5	16.2	10.3
200,000 SQ. FT. OR MORE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-	-	-	-
MIDDLE ATLANTIC, TOTAL	519	78 067	35 540	715 249	6 796	208	13 695	90.1	8.0	1.9
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	95	3 445	1 425	27 396	389	62	229	98.7	0.9	0.4
5,000 TO 9,000 SQ. FT.	94	6 618	2 916	50 250	621	55	591	97.1	1.7	1.2
10,000 TO 19,000 SQ. FT.	112	11 912	5 222	96 176	1 112	54	1 353	94.0	5.2	0.8
20,000 TO 49,000 SQ. FT.	137	22 949	10 213	194 611	2 008	25	3 815	91.5	6.4	2.1
50,000 TO 99,000 SQ. FT.	59	15 766	7 199	187 389	1 358	5	3 554	90.7	7.7	1.6
100,000 TO 199,000 SQ. FT.	16	11 752	6 150	113 049	903	-	1 581	90.1	3.1	6.8
200,000 SQ. FT. OR MORE	5	5 517	2 372	45 553	393	-	2 572	82.6	17.4	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	108	43	825	12	7	-	-	-	-
EAST NORTH CENTRAL, TOTAL	403	58 337	26 679	486 830	4 970	150	9 481	87.5	10.4	2.1
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	61	2 302	825	15 536	228	42	153	94.8	3.9	1.3
5,000 TO 9,000 SQ. FT.	93	6 666	2 947	54 005	612	46	584	95.2	2.9	1.9
10,000 TO 19,000 SQ. FT.	96	10 604	4 875	92 947	972	28	1 227	90.5	6.7	2.8
20,000 TO 49,000 SQ. FT.	98	19 579	8 675	156 008	1 533	16	2 766	83.7	14.0	2.3
50,000 TO 99,000 SQ. FT.	34	9 689	4 510	79 108	818	7	2 107	89.7	8.7	1.6
100,000 TO 199,000 SQ. FT.	17	6 565	3 486	61 555	567	4	1 799	93.0	7.0	-
200,000 SQ. FT. OR MORE	4	2 574	1 229	25 469	211	1	845	71.8	21.3	6.9
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	358	132	2 202	29	6	-	-	-	-
WEST NORTH CENTRAL, TOTAL	217	27 810	11 750	208 689	2 382	112	5 215	78.8	18.0	3.2
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5,000 TO 9,000 SQ. FT.	55	3 194	1 246	24 826	342	39	294	90.5	5.8	3.7
10,000 TO 19,000 SQ. FT.	40	4 383	1 715	28 875	353	24	536	83.8	12.1	4.1
20,000 TO 49,000 SQ. FT.	54	7 658	3 277	58 154	684	11	1 586	77.1	20.3	2.6
50,000 TO 99,000 SQ. FT.	21	6 434	2 829	46 461	453	3	1 347	77.9	19.3	2.8
100,000 TO 199,000 SQ. FT.	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
200,000 SQ. FT. OR MORE	3	1 855	659	12 280	170	-	417	71.8	21.3	6.9
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-	-	-	-
SOUTH ATLANTIC, TOTAL	455	50 442	20 920	390 484	5 571	185	8 530	89.7	9.2	1.1
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	59	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5,000 TO 9,000 SQ. FT.	115	5 578	2 241	42 593	790	63	639	96.1	2.3	1.6
10,000 TO 19,000 SQ. FT.	125	11 853	5 070	96 709	1 294	39	1 424	95.4	3.3	1.3
20,000 TO 49,000 SQ. FT.	114	19 365	8 098	145 732	2 015	22	3 250	90.1	9.1	0.8
50,000 TO 99,000 SQ. FT.	34	8 474	3 577	60 693	839	9	2 006	80.8	17.3	1.9
100,000 TO 199,000 SQ. FT.	6	1 509	623	13 180	191	1	520	85.6	14.4	-
200,000 SQ. FT. OR MORE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	628	248	2 804	64	9	-	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Household Goods—Floor Space Size: 1963—Continued

UNITED STATES AND DIVISIONS

[SIC 4214 and 4224: Household Goods Warehousing and Storage]

Division and floor space size	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage floor space, Dec. 31			
							Total (1,000 sq. ft.)	Household goods (percent)	General merchandise (percent)	Other (per cent)
EAST SOUTH CENTRAL, TOTAL	153	14 298	5 253	95 445	1 463	72	2 700	85.6	10.8	3.6
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5,000 TO 9,000 SQ. FT.	38	1 720	571	11 156	203	20	216	99.0	0.5	0.5
10,000 TO 19,000 SQ. FT.	33	3 072	1 121	19 971	346	9	413	91.8	5.6	2.6
20,000 TO 49,000 SQ. FT.	41	5 252	2 053	36 495	515	15	1 153	91.8	6.9	1.3
50,000 TO 99,000 SQ. FT.	11	2 289	927	17 709	235	3	646	72.0	27.3	0.7
100,000 TO 199,000 SQ. FT.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
200,000 SQ. FT. OR MORE	-	-	-	-	-	-	-	-	-	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-	-	-	-
WEST SOUTH CENTRAL, TOTAL	358	42 488	17 430	336 629	4 262	172	6 785	79.6	19.0	1.4
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	60	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5,000 TO 9,000 SQ. FT.	95	4 266	1 711	32 529	486	48	527	96.1	2.8	1.1
10,000 TO 19,000 SQ. FT.	83	9 020	3 723	69 888	871	35	955	91.2	6.7	2.1
20,000 TO 49,000 SQ. FT.	83	12 095	4 866	90 223	1 258	33	2 055	82.4	16.3	1.3
50,000 TO 99,000 SQ. FT.	29	10 062	3 619	78 394	817	3	1 801	81.4	16.7	1.9
100,000 TO 199,000 SQ. FT.	6	2 354	1 175	21 133	263	-	673	59.9	39.0	1.1
200,000 SQ. FT. OR MORE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	109	39	280	4	5	-	-	-	-
MOUNTAIN, TOTAL	165	23 077	10 473	229 184	1 976	89	3 211	77.2	19.4	3.4
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5,000 TO 9,000 SQ. FT.	35	1 564	734	13 175	171	24	186	93.0	7.0	-
10,000 TO 19,000 SQ. FT.	44	4 433	1 808	34 981	383	22	511	87.5	10.8	1.7
20,000 TO 49,000 SQ. FT.	46	8 705	3 785	67 496	699	21	1 174	81.1	15.9	3.0
50,000 TO 99,000 SQ. FT.	17	7 518	3 873	108 367	649	-	1 173	63.6	31.0	5.4
100,000 TO 199,000 SQ. FT.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
200,000 SQ. FT. OR MORE	-	-	-	-	-	-	-	-	-	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	135	69	1 452	15	2	-	-	-	-
PACIFIC, TOTAL	545	85 080	39 891	758 633	6 523	341	11 008	93.0	5.3	1.7
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	107	3 983	1 644	32 356	383	104	277	99.3	0.7	-
5,000 TO 9,000 SQ. FT.	142	9 629	4 152	73 911	775	102	785	95.5	2.8	1.7
10,000 TO 19,000 SQ. FT.	134	16 907	7 717	164 793	1 272	70	1 587	92.6	3.6	3.8
20,000 TO 49,000 SQ. FT.	110	25 888	11 682	210 402	1 817	37	2 977	93.1	5.2	1.7
50,000 TO 99,000 SQ. FT.	33	12 542	6 269	113 559	923	9	2 165	92.5	4.8	2.7
100,000 TO 199,000 SQ. FT.	14	10 513	5 409	106 088	837	4	1 590	88.5	11.5	-
200,000 SQ. FT. OR MORE	5	4 881	2 759	52 794	463	-	1 627	96.4	3.6	0.0
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	737	259	4 730	53	15	-	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 8. Household Goods—Revenue Size: 1963

UNITED STATES AND DIVISIONS

[SIC 4214 and 4224: Household Goods Warehousing and Storage]

Division and revenue size of establishment	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage floor space, Dec. 31 (1,000 sq. ft.)
UNITED STATES, TOTAL	2 955	396 319	181 806	3 360 436	35 492	1 376	70 903
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN $5,000	32	71	332	8 505	86	17	261
$5,000 TO $9,000	87	613	316	5 878	144	61	551
$10,000 TO $24,000	328	5 450	8 572	43 207	750	252	2 544
$25,000 TO $49,000	515	18 736	7 555	146 521	2 264	322	5 713
$50,000 TO $99,000	739	53 235	23 068	474 875	5 476	357	12 208
$100,000 TO $249,000	758	117 044	52 657	961 960	10 869	209	21 941
$250,000 TO $499,000	268	91 729	40 548	763 938	7 493	33	14 339
$500,000 OR MORE	109	101 759	45 662	880 312	7 263	14	12 149
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	119	5 164	2 145	60 521	946	61	1 197
NOT IN BUSINESS AT END OF YEAR	-	2 518	951	14 719	201	50	-
NEW ENGLAND, TOTAL	140	16 720	13 870	139 293	1 549	47	4 069
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN $5,000	3	(D)	(D)	(D)	(D)	(D)	(D)
$5,000 TO $9,000	11	(D)	(D)	(D)	(D)	(D)	(D)
$10,000 TO $24,000	11	175	6 467	1 275	18	5	233
$25,000 TO $49,000	19	680	260	4 998	69	9	297
$50,000 TO $99,000	31	2 179	974	17 442	229	10	692
$100,000 TO $249,000	42	6 054	2 868	49 900	564	14	1 393
$250,000 TO $499,000	10	3 225	1 338	26 129	268	-	692
$500,00 OR MORE	5	3 877	1 677	33 269	315	2	449
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	8	352	169	4 299	53	2	111
NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-
MIDDLE ATLANTIC, TOTAL	519	78 067	35 540	715 249	6 796	208	14 992
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN $5,000	9	22	82	1 538	23	6	58
$5,000 TO $9,000	16	112	49	902	19	10	84
$10,000 TO $24,000	69	1 079	395	7 716	146	53	713
$25,000 TO $49,000	84	3 151	1 315	25 576	370	35	1 373
$50,000 TO $99,000	142	10 434	5 014	147 773	1 188	65	2 664
$100,000 TO $249,000	126	19 689	8 890	170 216	1 818	27	3 889
$250,000 TO $499,000	48	16 611	7 831	139 054	1 353	2	2 793
$500,000 OR MORE	22	26 705	11 849	218 960	1 839	2	3 344
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	3	156	72	2 689	28	1	74
NOT IN BUSINESS AT END OF YEAR	-	108	43	825	12	7	-
EAST NORTH CENTRAL, TOTAL	403	58 337	26 679	486 830	4 970	150	10 692
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN $5,000	3	9	3	62	3	1	33
$5,000 TO $9,000	11	79	90	975	28	7	73
$10,000 TO $24,000	39	651	258	6 468	95	23	403
$25,000 TO $49,000	72	2 575	1 133	22 159	329	35	715
$50,000 TO $99,000	97	6 820	3 075	57 602	719	45	1 548
$100,000 TO $249,000	108	17 108	8 189	144 840	1 471	19	3 192
$250,000 TO $499,000	45	15 646	7 271	137 080	1 319	7	2 592
$500,000 OR MORE	18	14 439	6 291	107 837	892	2	2 033
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	10	652	237	7 605	85	5	103
NOT IN BUSINESS AT END OF YEAR	-	358	132	2 202	29	6	-
WEST NORTH CENTRAL, TOTAL	217	27 810	11 750	208 689	2 382	112	5 804
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN $5,000	1	(D)	(D)	(D)	(D)	(D)	(D)
$5,000 TO $9,000	6	(D)	(D)	(D)	(D)	(D)	(D)
$10,000 TO $24,000	28	455	219	4 070	76	25	169
$25,000 TO $49,000	37	1 384	614	11 040	186	30	501
$50,000 TO $99,000	44	3 288	1 356	22 679	311	23	716
$100,000 TO $249,000	60	9 307	4 161	72 177	824	15	1 854
$250,000 TO $499,000	23	7 509	2 843	52 389	520	3	1 466
$500,000 OR MORE	6	5 237	2 348	40 672	380	-	1 015
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	12	289	92	3 319	57	7	64
NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 8. Household Goods—Revenue Size: 1963—Continued

UNITED STATES AND DIVISIONS

[SIC 4214 and 4224: Household Goods Warehousing and Storage]

Division and revenue size of establishment	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage floor space, Dec. 31 (1,000 sq. ft.)
SOUTH ATLANTIC, TOTAL	455	50 442	20 920	390 484	5 571	185	9 611
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN $5,000	5	15	22	372	7	1	56
$5,000 TO $9,000	13	94	40	695	25	9	67
$10,000 TO $24,000	59	956	377	7 342	139	42	400
$25,000 TO $49,000	81	3 008	1 230	23 810	413	43	749
$50,000 TO $99,000	116	8 254	3 305	57 726	865	39	1 905
$100,000 TO $249,000	118	18 339	8 082	148 420	2 079	25	3 795
$250,000 TO $499,000	36	12 235	4 878	90 011	1 193	6	1 873
$500,000 OR MORE	9	6 507	2 582	51 870	568	2	614
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	18	406	156	7 434	218	9	152
NOT IN BUSINESS AT END OF YEAR	-	628	248	2 804	64	9	-
EAST SOUTH CENTRAL, TOTAL	153	14 298	5 253	95 445	1 463	72	2 904
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN $5,000	1	(D)	(D)	(D)	(D)	(D)	(D)
$5,000 TO $9,000	4	(D)	(D)	(D)	(D)	(D)	(D)
$10,000 TO $24,000	16	295	116	1 689	43	13	113
$25,000 TO $49,000	29	1 070	410	7 323	137	17	321
$50,000 TO $99,000	42	2 965	1 182	20 703	351	17	702
$100,000 TO $249,000	37	5 418	2 042	38 881	574	12	1 139
$250,000 TO $499,000	7	2 035	805	12 679	156	-	286
$500,000 OR MORE	3	1 952	476	8 073	86	-	197
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	14	486	188	5 585	101	4	134
NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-
WEST SOUTH CENTRAL, TOTAL	358	42 488	17 430	336 629	4 262	172	7 470
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN $5,000	2	(D)	(D)	(D)	(D)	(D)	(D)
$5,000 TO $9,000	12	(D)	(D)	(D)	(D)	(D)	(D)
$10,000 TO $24,000	37	637	226	4 420	98	30	199
$25,000 TO $49,000	78	2 821	1 026	19 390	331	52	643
$50,000 TO $99,000	88	6 399	2 549	46 481	691	37	1 309
$100,000 TO $249,000	89	13 988	5 817	112 834	1 402	23	2 484
$250,000 TO $499,000	32	10 724	4 470	81 984	998	7	1 626
$500,000 OR MORE	6	7 125	3 014	65 786	615	-	1 006
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	14	601	259	4 840	107	7	134
NOT IN BUSINESS AT END OF YEAR	-	109	39	280	4	5	-
MOUNTAIN, TOTAL	165	23 077	10 473	229 184	1 976	89	3 498
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN $5,000	1	(D)	(D)	(D)	(D)	(D)	(D)
$5,000 TO $9,000	4	(D)	(D)	(D)	(D)	(D)	(D)
$10,000 TO $24,000	16	275	125	2 578	29	14	71
$25,000 TO $49,000	28	1 010	370	8 020	106	25	408
$50,000 TO $99,000	44	3 254	1 399	26 558	302	29	753
$100,000 TO $249,000	37	5 318	2 407	42 369	448	9	934
$250,000 TO $499,000	14	5 182	2 213	40 807	396	2	535
$500,000 OR MORE	9	6 588	3 356	95 312	532	-	586
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	12	1 281	514	11 667	141	7	178
NOT IN BUSINESS AT END OF YEAR	-	135	69	1 452	15	2	-
PACIFIC, TOTAL	545	85 080	39 891	758 633	6 523	341	11 863
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN $5,000	7	13	163	5 253	30	5	62
$5,000 TO $9,000	10	69	42	1 141	20	10	44
$10,000 TO $24,000	53	927	389	7 649	106	47	243
$25,000 TO $49,000	87	3 037	1 197	24 205	323	76	706
$50,000 TO $99,000	135	9 642	4 214	77 911	820	92	1 919
$100,000 TO $249,000	141	21 823	10 201	182 323	1 689	65	3 261
$250,000 TO $499,000	53	18 562	8 899	183 805	1 290	6	2 476
$500,000 OR MORE	31	29 329	14 069	258 533	2 036	6	2 905
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	28	941	458	13 083	156	19	247
NOT IN BUSINESS AT END OF YEAR	-	737	259	4 730	53	15	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 9. Household Goods—Type of Building: 1963

DIVISIONS AND STATES

[SIC 4214 and 4224: Household Goods Warehousing and Storage]

Division and State	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Occupiable public storage space, Dec. 31			
						Total floor space (1,000 sq. ft.)	Space analyzed. Total (1,000 sq. ft.)	Single story building (1,000 sq. ft.)	Multiple story building (1,000 sq. ft.)
UNITED STATES, TOTAL	2 955	396 319	181 806	3 360 436	35 492	70 903	56 538	21 803	34 735
NEW ENGLAND, TOTAL	140	16 720	13 870	139 293	1 549	4 069	3 360	461	2 899
MAINE	20	1 487	604	10 590	147	436	384	145	239
NEW HAMPSHIRE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	8	600	233	4 332	63	90	90	30	60
MASSACHUSETTS	59	6 574	9 430	56 703	629	2 080	1 664	74	1 590
RHODE ISLAND	12	1 721	837	15 840	174	561	417	89	328
CONNECTICUT	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC, TOTAL	519	78 067	35 540	715 249	6 796	14 992	11 137	2 557	8 580
NEW YORK	286	51 319	23 287	494 599	4 298	9 226	6 461	1 141	5 320
NEW JERSEY	125	14 171	7 004	128 277	1 455	2 314	1 780	598	1 182
PENNSYLVANIA	108	12 577	5 249	92 373	1 043	3 452	2 896	818	2 078
EAST NORTH CENTRAL, TOTAL	403	58 337	26 679	486 830	4 970	10 692	8 388	2 136	6 252
OHIO	116	15 040	6 607	124 956	1 360	2 902	2 091	525	1 566
INDIANA	56	5 643	2 771	52 260	547	1 266	1 186	654	532
ILLINOIS	117	20 005	9 358	163 892	1 557	3 515	2 515	356	2 159
MICHIGAN	79	12 959	5 996	108 954	1 094	2 294	2 007	520	1 487
WISCONSIN	35	4 690	1 947	36 768	412	715	589	81	508
WEST NORTH CENTRAL, TOTAL	217	27 810	11 750	208 689	2 382	5 804	4 858	939	3 919
MINNESOTA	23	4 474	1 780	27 815	285	634	609	95	514
IOWA	28	3 054	1 144	20 577	241	599	527	57	470
MISSOURI	65	10 116	4 382	85 628	921	2 254	1 572	185	1 387
NORTH DAKOTA	12	1 303	463	8 607	119	219	206	68	138
SOUTH DAKOTA	9	790	318	5 256	62	177	138	43	95
NEBRASKA	22	3 201	1 393	23 260	279	878	856	181	675
KANSAS	58	4 872	2 270	37 546	475	1 043	950	310	640
SOUTH ATLANTIC, TOTAL	455	50 442	20 920	390 484	5 571	9 611	7 307	4 345	2 962
DELAWARE	9	1 168	486	9 016	115	226	196	80	116
MARYLAND	42	6 255	2 588	47 654	598	1 156	939	299	640
DISTRICT OF COLUMBIA	15	4 510	1 913	47 820	562	872	579	198	381
VIRGINIA	68	10 623	4 556	68 732	1 030	1 666	1 218	804	414
WEST VIRGINIA	14	1 243	570	9 950	147	210	159	36	123
NORTH CAROLINA	58	4 859	1 934	36 205	543	1 234	1 054	457	597
SOUTH CAROLINA	33	2 640	1 070	17 873	308	572	516	376	140
GEORGIA	63	6 700	2 591	48 628	842	1 516	969	768	201
FLORIDA	153	12 444	5 212	104 606	1 426	2 159	1 677	1 327	350
EAST SOUTH CENTRAL, TOTAL	153	14 298	5 253	95 445	1 463	2 904	2 443	1 185	1 258
KENTUCKY	31	3 977	1 273	22 903	306	785	685	156	529
TENNESSEE	47	3 849	1 637	28 796	442	783	620	353	267
ALABAMA	48	4 608	1 703	31 139	517	1 072	921	509	412
MISSISSIPPI	27	1 864	640	12 607	198	264	217	167	50
WEST SOUTH CENTRAL, TOTAL	358	42 488	17 430	336 629	4 262	7 470	6 270	4 042	2 228
ARKANSAS	21	2 041	763	14 293	231	386	304	102	202
LOUISIANA	41	6 992	2 426	42 731	630	1 092	882	476	406
OKLAHOMA	64	6 078	2 512	45 707	576	1 068	842	380	462
TEXAS	232	27 377	11 729	233 898	2 825	4 924	4 242	3 084	1 158
MOUNTAIN, TOTAL	165	23 077	10 473	229 184	1 976	3 498	2 835	1 515	1 320
MONTANA	20	1 859	795	14 742	161	366	198	82	116
IDAHO	20	2 039	812	13 602	155	417	370	135	235
WYOMING	9	516	254	4 548	49	102	39	31	8
COLORADO	44	8 181	3 992	117 226	778	1 197	1 022	508	514
NEW MEXICO	29	2 686	1 000	17 203	230	428	349	250	99
ARIZONA	19	4 240	2 220	37 712	369	486	433	235	198
UTAH	13	2 446	970	14 362	150	274	250	155	95
NEVADA	11	1 110	430	9 789	84	228	174	119	55
PACIFIC, TOTAL	545	85 080	39 891	758 633	6 523	11 863	9 940	4 623	5 317
WASHINGTON	74	9 645	4 802	82 781	752	1 922	1 605	737	868
OREGON	32	3 991	1 841	37 009	353	621	445	194	251
CALIFORNIA	427	67 208	31 413	607 670	5 125	8 977	7 596	3 458	4 138
ALASKA	5	1 657	631	8 951	61	50	22	22	-
HAWAII	7	2 579	1 204	22 222	232	293	272	212	60

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 10. General Goods—Revenue and Space Analysis: 1963

DIVISIONS AND STATES

[SIC 4225: General Warehousing and Storage]

Division and State	Establishments	Revenue	Revenue reported by source						Occupiable public storage floor space, Dec. 31				
			Total	General merchandise	Household goods	Special storage	Merchandise sales	Other	Total floor space	Space analyzed			
										Total	General merchandise	Household goods	Other
	(number)	($1,000)	($1,000)	($1,000)	($1,000)	($1,000)	($1,000)	($1,000)	(1,000 sq. ft.)	(1,000 sq. ft.)	(percent)	(percent)	(percent)
UNITED STATES, TOTAL	1 483	248 282	226 568	186 427	7 548	4 124	1 448	27 021	129 170	119 146	95.6	3.0	1.4
NEW ENGLAND, TOTAL	94	14 856	14 013	10 734	537	143	810	1 789	9 152	8 790	97.5	2.2	0.3
MAINE	9	771	733	460	114	-	-	139	359	332	87.1	12.3	0.6
NEW HAMPSHIRE	2	(D)	(D)	(D)	(D)	(D)	-	-	(D)	(D)	(D)	(D)	(D)
VERMONT	3	(D)	(D)	(D)	(D)	(D)	-	-	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	58	9 858	9 534	7 338	317	126	810	943	6 694	6 485	98.1	1.9	-
RHODE ISLAND	8	1 536	1 266	1 266	-	-	-	-	798	798	100.0	-	-
CONNECTICUT	14	2 421	2 210	1 409	90	4	-	707	983	857	94.3	3.0	2.7
MIDDLE ATLANTIC, TOTAL	395	70 296	62 887	54 049	1 365	1 370	250	5 853	39 281	34 879	94.8	4.8	0.4
NEW YORK	196	27 926	25 128	21 108	644	112	250	3 014	14 304	12 828	98.6	0.9	0.5
NEW JERSEY	127	28 000	24 047	21 589	363	1 163	-	932	12 639	10 259	98.8	0.6	0.6
PENNSYLVANIA	72	14 370	13 712	11 352	358	95	-	1 907	12 338	11 792	87.1	12.9	-
EAST NORTH CENTRAL, TOTAL	274	53 318	49 340	43 224	1 371	581	75	4 089	29 146	27 495	96.8	1.9	1.3
OHIO	62	12 535	11 554	10 324	39	-	36	1 155	8 493	8 226	98.1	0.4	1.5
INDIANA	39	5 231	4 909	4 440	150	-	-	319	3 203	3 024	98.9	1.0	0.1
ILLINOIS	93	21 571	19 211	17 605	780	7	36	783	10 020	9 017	95.4	4.0	0.6
MICHIGAN	50	9 187	8 914	7 480	91	500	-	843	4 391	4 229	98.3	-	1.7
WISCONSIN	30	4 794	4 752	3 375	311	74	3	989	3 039	2 999	92.6	3.4	4.0
WEST NORTH CENTRAL, TOTAL	135	21 587	20 474	16 986	661	375	9	2 443	12 436	12 067	95.0	4.0	1.0
MINNESOTA	29	6 369	6 299	5 678	2	163	-	456	3 485	3 449	99.9	-	0.1
IOWA	28	3 870	3 628	2 830	449	19	3	327	2 159	2 129	77.5	20.0	2.5
MISSOURI	44	8 070	7 475	6 012	67	19	-	1 377	4 850	4 634	98.2	0.5	1.3
NORTH DAKOTA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC, TOTAL	201	23 419	21 524	18 259	934	231	125	1 975	12 021	10 867	96.6	2.0	1.4
DELAWARE	2	(D)	(D)	(D)	-	-	-	-	(D)	(D)	(D)	(D)	(D)
MARYLAND	22	1 982	1 909	1 850	14	36	-	9	1 375	1 323	98.4	1.6	-
DISTRICT OF COLUMBIA	6	(D)	(D)	(D)	-	-	-	-	(D)	(D)	(D)	(D)	(D)
VIRGINIA	28	3 465	2 977	2 134	175	-	1	667	2 198	1 807	98.8	1.1	0.1
WEST VIRGINIA	17	1 733	1 503	1 322	23	-	-	158	998	838	97.2	1.4	1.4
NORTH CAROLINA	30	2 905	2 841	2 386	255	88	6	106	1 303	1 249	93.5	5.9	0.6
SOUTH CAROLINA	11	1 278	1 269	615	439	-	-	215	561	554	84.5	15.5	-
GEORGIA	40	4 543	4 371	4 155	-	28	83	105	2 406	2 326	95.4	-	4.6
FLORIDA	45	5 971	5 772	4 915	28	79	35	715	2 842	2 565	98.7	0.2	1.1
EAST SOUTH CENTRAL, TOTAL	65	9 303	8 519	6 997	279	410	40	793	4 980	4 435	95.0	2.2	2.8
KENTUCKY	12	3 387	2 739	2 407	30	58	-	244	1 483	1 070	90.9	0.8	8.3
TENNESSEE	33	4 271	4 150	3 209	176	338	40	387	2 601	2 469	96.4	2.0	1.6
ALABAMA	12	1 048	1 033	885	-	-	-	148	483	483	100.0	-	-
MISSISSIPPI	8	597	597	496	73	14	-	14	413	413	90.3	9.7	-
WEST SOUTH CENTRAL, TOTAL	127	18 068	16 145	12 967	486	527	16	2 149	8 747	8 242	97.9	1.5	0.6
ARKANSAS	15	1 744	1 569	990	81	45	-	453	925	848	94.5	4.0	1.5
LOUISIANA	22	3 188	2 760	2 130	-	10	-	620	1 562	1 541	100.0	-	-
OKLAHOMA	11	1 822	1 822	1 334	-	55	1	432	783	783	96.0	4.0	-
TEXAS	79	11 314	9 994	8 513	405	417	15	644	5 477	5 070	98.0	1.1	0.9
MOUNTAIN, TOTAL	54	6 210	6 087	4 650	616	54	97	670	2 236	2 161	88.6	5.1	6.3
MONTANA	3	(D)	(D)	(D)	(D)	-	-	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	4	(D)	(D)	(D)	(D)	-	-	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	1	(D)	(D)	(D)	(D)	-	-	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	16	2 154	2 119	1 745	33	13	3	325	772	758	90.8	2.4	6.8
NEW MEXICO	5	503	503	203	207	-	90	3	138	138	44.9	23.9	31.2
ARIZONA	8	390	390	381	-	-	-	9	190	190	95.8	4.2	-
UTAH	10	1 020	932	759	-	41	-	132	462	426	90.1	-	9.9
NEVADA	7	1 053	1 053	555	310	-	4	184	377	377	91.5	8.5	-
PACIFIC, TOTAL	138	31 225	27 579	18 561	1 299	433	26	7 260	11 171	10 210	93.5	1.4	5.1
WASHINGTON	22	4 159	4 141	2 884	454	-	-	803	1 742	1 732	92.2	5.7	2.1
OREGON	21	5 137	4 573	2 909	39	25	4	1 596	1 311	1 311	93.0	2.8	4.2
CALIFORNIA	90	21 543	18 479	12 443	789	407	22	4 818	7 824	6 873	94.2	-	5.8
ALASKA	2	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	3	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. General Goods—Summary: 1963

SMSA'S OF 250,000 INHABITANTS OR MORE

[SIC 4225: General Warehousing and Storage]

Standard metropolitan statistical area	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage floor space, Dec. 31 (1,000 sq. ft.)	Population, 1960 (number)
UNITED STATES, TOTAL	1 483	248 282	115 918	2 249 878	22 880	350	129 170	179 323 175
STANDARD CONSOLIDATED AREAS								
NEW YORK, N.Y.-NORTHEASTERN NEW JERSEY	245	46 562	21 179	417 079	4 019	30	20 809	14 759 428
CHICAGO, ILL.-NORTHWESTERN INDIANA	77	18 620	8 689	172 034	1 563	9	8 693	6 794 461
STANDARD METROPOLITAN STATISTICAL AREAS								
TOTAL	1 132	215 424	101 966	1 968 925	19 555	217	107 396	99 912 506
NEW YORK, N.Y	134	19 844	8 806	170 583	1 470	11	9 149	10 694 632
CHICAGO, ILL	69	17 140	8 008	158 070	1 453	9	7 945	6 220 913
LOS ANGELES-LONG BEACH, CALIF	30	12 241	5 426	104 998	850	5	3 576	6 038 771
PHILADELPHIA, PA.-N.J	35	8 638	3 803	68 489	659	5	9 163	4 342 897
DETROIT, MICH	32	7 784	3 684	72 574	572	12	3 281	3 762 360
SAN FRANCISCO-OAKLAND, CALIF	34	7 432	4 112	77 137	661	17	2 949	2 648 762
BOSTON, MASS	38	6 310	3 043	55 567	542	5	3 751	2 595 481
PITTSBURGH, PA	15	3 983	2 016	40 280	360	4	2 191	2 405 435
ST. LOUIS, MO.-ILL	26	4 788	2 415	49 724	455	2	3 284	2 104 669
WASHINGTON, D.C.-MD.-VA	8	1 045	552	9 452	118	5	272	2 001 897
CLEVELAND, OHIO	18	4 165	2 067	39 929	367	-	2 239	1 909 483
BALTIMORE, MD	17	1 861	799	13 790	180	2	1 203	1 727 023
NEWARK, N.J	32	8 336	4 043	78 418	751	8	3 333	1 689 420
MINNEAPOLIS-ST. PAUL, MINN	19	5 342	3 249	60 856	522	1	2 796	1 482 030
BUFFALO, N.Y	19	3 200	1 729	36 529	370	2	1 669	1 306 957
CINCINNATI, OHIO-KY	8	1 092	550	9 581	116	3	474	1 268 479
HOUSTON, TEX	27	4 638	2 053	40 751	524	7	2 653	1 243 158
MILWAUKEE, WIS	11	1 977	926	17 306	160	-	1 047	1 232 731
PATERSON-CLIFTON-PASSAIC, N.J	34	8 880	3 966	85 333	1 064	7	2 997	1 186 873
SEATTLE, WASH	15	2 705	1 340	26 375	219	3	996	1 107 213
KANSAS CITY, MO.-KANS	18	4 420	2 303	47 172	416	2	1 968	1 092 545
DALLAS, TEX	21	2 641	1 201	23 335	288	5	1 081	1 083 601
SAN DIEGO, CALIF	-	-	-	-	-	-	-	1 033 011
ATLANTA, GA	27	3 947	1 685	28 992	387	12	2 027	1 017 188
MIAMI, FLA	16	1 894	781	14 712	179	1	695	935 047
DENVER, COLO	15	2 048	999	21 275	222	9	718	929 383
INDIANAPOLIS, IND	6	1 087	510	8 533	90	1	717	916 932
NEW ORLEANS, LA	16	2 211	1 549	28 623	407	-	1 134	907 123
PORTLAND, OREG.-WASH	20	5 063	2 719	57 395	493	1	1 283	821 897
PROVIDENCE-PAWTUCKET, R.I.-MASS	9	1 656	840	17 453	179	-	838	821 101
SAN BERNARDINO-RIVERSIDE-ONTARIO, CALIF	-	-	-	-	-	-	-	809 782
TAMPA-ST. PETERSBURG, FLA	9	1 033	293	8 248	88	3	752	772 453
COLUMBUS, OHIO	9	2 155	1 007	19 364	178	-	2 366	754 885
ROCHESTER, N.Y	5	1 194	518	8 824	110	-	613	732 588
DAYTON, OHIO	4	622	242	4 489	54	-	452	727 121
LOUISVILLE, KY.-IND	6	2 919	1 179	24 221	202	3	1 198	725 139
SAN ANTONIO, TEX	3	(D)	(D)	(D)	(D)	(D)	(D)	716 168
ANAHEIM-SANTA ANA-GARDEN GROVE, CALIF	-	-	-	-	-	-	-	703 925
MEMPHIS, TENN.-ARK	14	1 501	773	14 634	216	3	988	674 583
PHOENIX, ARIZ	7	348	181	3 309	30	2	173	663 510
ALBANY-SCHENECTADY-TROY, N.Y	10	835	398	7 896	68	4	634	657 503
SAN JOSE, CALIF	5	487	165	3 846	26	3	371	642 315
BIRMINGHAM, ALA	6	843	404	7 037	80	-	335	634 864
TOLEDO, OHIO	8	1 833	721	15 939	160	1	1 068	630 647
SACRAMENTO, CALIF	5	598	356	6 363	56	1	383	625 503
JERSEY CITY, N.J	41	9 025	4 119	78 089	696	4	5 081	610 734
AKRON, OHIO	6	(D)	(D)	(D)	(D)	(D)	(D)	605 367
NORFOLK-PORTSMOUTH, VA	5	806	391	7 699	106	1	770	578 507
GARY-HAMMOND-E. CHICAGO, IND	8	1 480	681	13 964	110	-	748	573 548
FORT WORTH, TEX	4	(D)	(D)	(D)	(D)	(D)	(D)	573 215
SYRACUSE, N.Y	4	637	320	5 306	50	1	270	563 781
HARTFORD, CONN	4	1 154	626	11 504	98	-	376	549 249
OKLAHOMA CITY, OKLA	6	1 149	641	12 301	132	2	332	511 833
YOUNGSTOWN-WARREN, OHIO	3	(D)	(D)	(D)	(D)	(D)	(D)	509 006
HONOLULU, HAWAII	3	323	117	3 649	34	-	224	500 409
SPRINGFIELD-CHICOPEE-HOLYOKE, MASS	4	(D)	(D)	(D)	(D)	(D)	(D)	493 999
ALLENTOWN-BETHLEHEM, PA.-N.J	2	(D)	(D)	(D)	(D)	(D)	(D)	492 168
NASHVILLE, TENN	7	1 278	536	9 711	164	1	629	463 628
GRAND RAPIDS, MICH	4	(D)	(D)	(D)	(D)	(D)	(D)	461 906
OMAHA, NEBR.-IOWA	10	876	364	6 197	92	1	837	457 873
JACKSONVILLE, FLA	13	2 672	1 337	23 106	313	1	1 168	455 411
SALT LAKE CITY, UTAH	8	890	485	9 360	115	3	370	447 795
RICHMOND, VA	8	1 334	663	11 991	161	-	744	436 044
TULSA, OKLA	5	673	259	5 823	77	1	451	418 974
FLINT, MICH	2	(D)	(D)	(D)	(D)	(D)	(D)	416 239
WILMINGTON, DEL.-N.J.-MD	1	(D)	(D)	(D)	(D)	(D)	(D)	414 565
WICHITA, KANS	4	(D)	(D)	(D)	(D)	(D)	(D)	381 626
HARRISBURG, PA	5	401	192	3 948	54	1	164	371 653

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. General Goods—Summary: 1963—Continued

SMSA'S OF 250,000 INHABITANTS OR MORE

[SIC 4225: General Warehousing and Storage]

Standard metropolitan statistical area	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage floor space, Dec. 31 (1,000 sq. ft.)	Population, 1960 (number)
KNOXVILLE, TENN.	5	277	153	2 986	42	1	196	368 080
FRESNO, CALIF.	4	298	124	2 054	19	-	272	365 945
MOBILE, ALA.	1	(D)	(D)	(D)	(D)	(D)	(D)	363 389
WILKES-BARRE-HAZLETON, PA.	3	176	76	1 505	20	4	124	346 972
CANTON, OHIO	2	(D)	(D)	(D)	(D)	(D)	(D)	340 345
BRIDGEPORT, CONN	4	(D)	(D)	(D)	(D)	(D)	(D)	337 983
FORT LAUDERDALE-HOLLYWOOD, FLA	1	(D)	(D)	(D)	(D)	(D)	(D)	333 946
UTICA-ROME, N.Y.	5	214	99	1 581	13	2	256	330 771
WORCESTER, MASS.	6	1 249	175	3 206	30	1	556	328 898
TACOMA, WASH	3	(D)	(D)	(D)	(D)	(D)	(D)	321 590
NEW HAVEN, CONN.	2	(D)	(D)	(D)	(D)	(D)	(D)	320 836
DAVENPORT-ROCK ISLAND-MOLINE, IOWA-ILL	6	1 338	516	8 437	102	1	303	319 375
ORLANDO, FLA	2	(D)	(D)	(D)	(D)	(D)	(D)	318 487
CHARLOTTE, N.C.	10	800	403	7 167	95	4	495	316 781
EL PASO, TEX	2	(D)	(D)	(D)	(D)	(D)	(D)	314 070
PEORIA, ILL.	4	(D)	(D)	(D)	(D)	(D)	(D)	313 412
BEAUMONT-PORT ARTHUR, TEX.	5	533	220	3 526	67	2	397	306 016
LANSING, MICH.	-	-	-	-	-	-	-	298 949
BAKERSFIELD, CALIF	-	-	-	-	-	-	-	291 984
YORK, PA	-	-	-	-	-	-	-	290 242
BINGHAMTON, N.Y.-PA.	3	91	40	715	12	1	85	283 600
CHATTANOOGA, TENN.-GA.	5	(D)	(D)	(D)	(D)	(D)	(D)	283 169
SHREVEPORT, LA	1	(D)	(D)	(D)	(D)	(D)	(D)	281 481
JOHNSTOWN, PA.	-	-	-	-	-	-	-	280 733
LANCASTER, PA.	1	(D)	(D)	(D)	(D)	(D)	(D)	278 359
SPOKANE, WASH.	3	(D)	(D)	(D)	(D)	(D)	(D)	278 333
DULUTH-SUPERIOR, MINN.-WIS	-	-	-	-	-	-	-	276 596
READING, PA.	2	(D)	(D)	(D)	(D)	(D)	(D)	275 414
SOUTH BEND, IND.	3	(D)	(D)	(D)	(D)	(D)	(D)	271 057
TRENTON, N.J	3	(D)	(D)	(D)	(D)	(D)	(D)	266 392
DES MOINES, IOWA	6	897	503	9 115	89	2	353	266 315
TUCSON, ARIZ	1	(D)	(D)	(D)	(D)	(D)	(D)	265 660
ALBUQUERQUE, N. MEX.	4	323	152	2 892	41	2	88	262 199
COLUMBIA, S.C.	2	(D)	(D)	(D)	(D)	(D)	(D)	260 828
GREENVILLE, S.C.	2	(D)	(D)	(D)	(D)	(D)	(D)	255 806
HUNTINGTON-ASHLAND, W. VA.-OHIO-KY	3	(D)	(D)	(D)	(D)	(D)	(D)	254 780
CHARLESTON, S.C.	3	(D)	(D)	(D)	(D)	(D)	(D)	254 578
CHARLESTON, W. VA.	6	672	297	6 056	68	2	405	252 925
ERIE, PA	2	(D)	(D)	(D)	(D)	(D)	(D)	250 682

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 12. General Goods—Floor Space Size: 1963

UNITED STATES AND DIVISIONS

[SIC 4225: General Warehousing and Storage]

Division and floor space size	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage floor space analyzed, Dec. 31: Total (1,000 sq. ft.)	General merchandise (percent)	Household goods (percent)	Other (percent)
UNITED STATES, TOTAL	1 483	248 282	115 918	2 249 878	22 880	350	119 146	95.6	3.0	1.4
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	71	1 457	480	13 015	182	48	146	97.3	2.7	-
5,000 TO 9,000 SQ. FT.	93	2 819	1 148	22 516	274	42	415	98.6	0.2	1.2
10,000 TO 19,000 SQ. FT.	182	9 249	4 072	98 326	944	66	2 224	95.8	3.3	0.9
20,000 TO 49,000 SQ. FT.	433	41 179	17 012	338 862	3 445	97	12 412	95.9	2.5	1.6
50,000 TO 99,000 SQ. FT.	313	47 290	22 859	450 173	4 726	46	20 768	96.0	2.3	1.7
100,000 TO 199,000 SQ. FT.	239	61 848	28 933	555 834	5 627	19	30 306	96.3	2.0	1.7
200,000 TO 299,000 SQ. FT.	84	33 624	15 631	294 084	3 050	14	18 384	98.3	1.0	0.7
300,000 SQ. FT. OR MORE.	68	49 000	24 912	469 796	4 502	3	34 491	93.1	5.7	1.2
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR.	-	1 816	871	7 272	130	15	-	-	-	-
NEW ENGLAND, TOTAL	94	14 856	6 483	126 614	1 209	10	8 790	97.5	2.2	0.3
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5,000 TO 9,000 SQ. FT.	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
10,000 TO 19,000 SQ. FT.	5	132	69	1 267	15	-	56	100.0	-	-
20,000 TO 49,000 SQ. FT.	32	3 280	959	18 469	214	3	898	93.3	5.6	1.1
50,000 TO 99,000 SQ. FT.	22	3 663	1 853	34 737	313	1	1 539	96.3	2.7	1.0
100,000 TO 199,000 SQ. FT.	15	4 132	2 055	39 317	349	-	1 973	97.8	2.2	-
200,000 TO 299,000 SQ. FT.	5	1 178	314	5 850	57	-	1 215	95.1	4.9	-
300,000 SQ. FT. OR MORE.	6	2 270	1 157	24 187	248	-	3 077	100.0	-	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR.	-	(D)	(D)	(D)	(D)	(D)	-	-	-	-
MIDDLE ATLANTIC, TOTAL	395	70 296	31 879	618 940	6 029	63	34 879	94.8	4.8	0.4
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5,000 TO 9,000 SQ. FT.	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
10,000 TO 19,000 SQ. FT.	46	2 775	1 026	21 211	224	9	60	96.9	2.8	0.3
20,000 TO 49,000 SQ. FT.	130	12 319	5 129	101 617	941	16	3 628	97.8	2.1	0.1
50,000 TO 99,000 SQ. FT.	74	12 201	5 448	111 506	1 091	5	4 650	95.8	2.8	1.4
100,000 TO 199,000 SQ. FT.	55	14 958	7 250	142 088	1 255	3	7 103	98.9	1.1	-
200,000 TO 299,000 SQ. FT.	21	7 416	2 997	58 927	601	9	4 400	98.7	-	1.3
300,000 SQ. FT. OR MORE.	23	18 753	9 154	165 066	1 697	3	14 314	90.3	9.7	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR.	-	(D)	(D)	(D)	(D)	(D)	-	-	-	-
EAST NORTH CENTRAL, TOTAL	274	53 318	24 683	475 664	4 468	56	27 495	96.8	1.9	1.3
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5,000 TO 9,000 SQ. FT.	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
10,000 TO 19,000 SQ. FT.	29	1 303	658	13 114	173	10	328	94.5	5.5	-
20,000 TO 49,000 SQ. FT.	65	6 802	3 119	68 037	549	15	2 000	93.8	2.2	4.0
50,000 TO 99,000 SQ. FT.	61	8 936	4 055	76 955	724	10	4 274	98.2	0.8	1.0
100,000 TO 199,000 SQ. FT.	54	12 854	5 522	106 970	1 025	5	6 901	95.8	1.8	2.4
200,000 TO 299,000 SQ. FT.	22	7 800	3 635	64 313	661	2	4 533	97.0	1.2	1.8
300,000 SQ. FT. OR MORE.	19	14 804	7 443	141 758	1 286	-	9 377	97.3	2.7	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR.	-	(D)	(D)	(D)	(D)	(D)	-	-	-	-
WEST NORTH CENTRAL, TOTAL	135	21 587	11 055	212 543	2 069	34	12 067	95.0	4.0	1.0
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	9	283	72	1 640	18	9	16	93.8	6.2	-
5,000 TO 9,000 SQ. FT.	5	259	117	2 045	21	2	13	92.3	7.7	-
10,000 TO 19,000 SQ. FT.	14	1 253	627	13 673	124	7	174	90.8	1.7	7.5
20,000 TO 49,000 SQ. FT.	29	2 001	961	16 698	186	7	730	96.3	2.6	1.1
50,000 TO 99,000 SQ. FT.	37	5 342	2 930	57 839	536	6	2 639	93.1	3.4	3.5
100,000 TO 199,000 SQ. FT.	23	5 115	2 249	44 756	452	-	2 804	98.2	1.5	0.3
200,000 TO 299,000 SQ. FT.	13	4 121	2 464	47 699	458	-	2 933	99.0	1.0	-
300,000 SQ. FT. OR MORE.	5	3 063	1 576	27 154	262	-	2 758	89.2	10.8	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR.	-	150	59	1 039	12	3	-	-	-	-
SOUTH ATLANTIC, TOTAL	201	23 419	10 507	214 147	2 679	63	10 867	96.6	2.0	1.4
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5,000 TO 9,000 SQ. FT.	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
10,000 TO 19,000 SQ. FT.	23	1 022	399	23 296	120	13	278	99.3	0.7	-
20,000 TO 49,000 SQ. FT.	71	5 474	2 461	43 655	623	22	2 016	98.1	1.1	0.8
50,000 TO 99,000 SQ. FT.	39	5 095	2 356	48 361	685	6	2 470	96.4	2.7	0.9
100,000 TO 199,000 SQ. FT.	32	8 252	3 648	66 640	828	6	3 944	93.8	3.2	3.0
200,000 TO 299,000 SQ. FT.	5	1 693	833	16 831	215	-	1 119	100.0	-	-
300,000 SQ. FT. OR MORE.	4	1 466	649	11 867	140	-	945	100.0	-	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR.	-	(D)	(D)	(D)	(D)	(D)	-	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 12. General Goods—Floor Space Size: 1963—Continued

UNITED STATES AND DIVISIONS

[SIC 4225: General Warehousing and Storage]

Division and floor space size	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage floor space analyzed, Dec. 31: Total (1,000 sq. ft.)	General merchandise (percent)	Household goods (percent)	Other (percent)
EAST SOUTH CENTRAL, TOTAL	65	9 303	4 233	81 135	1 014	20	4 435	95.0	2.2	2.8
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	3	19	9	165	17	1	5	100.0	-	-
5,000 TO 9,000 SQ. FT.	5	86	15	221	11	4	22	100.0	-	-
10,000 TO 19,000 SQ. FT.	11	405	227	4 310	50	3	134	100.0	-	-
20,000 TO 49,000 SQ. FT.	16	1 363	584	11 527	144	6	461	98.5	1.5	-
50,000 TO 99,000 SQ. FT.	14	1 582	843	15 916	206	5	898	95.7	-	4.3
100,000 TO 199,000 SQ. FT.	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
200,000 TO 299,000 SQ. FT.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
300,000 SQ. FT. OR MORE	3	1 622	705	13 652	121	-	936	100.0	-	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-	-	-	-
WEST SOUTH CENTRAL, TOTAL	127	18 068	8 688	159 057	2 171	41	8 242	97.9	1.5	0.6
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	7	78	20	478	10	4	11	100.0	-	-
5,000 TO 9,000 SQ. FT.	10	358	142	2 719	41	7	46	100.0	-	-
10,000 TO 19,000 SQ. FT.	19	525	239	5 182	89	12	209	91.4	7.2	1.4
20,000 TO 49,000 SQ. FT.	29	1 901	857	17 573	219	9	871	97.4	2.6	-
50,000 TO 99,000 SQ. FT.	31	4 337	2 163	39 747	528	5	2 131	95.4	3.3	1.3
100,000 TO 199,000 SQ. FT.	21	5 566	2 785	52 594	733	1	2 630	98.6	0.4	1.0
200,000 TO 299,000 SQ. FT.	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
300,000 SQ. FT. OR MORE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-	-	-	-
MOUNTAIN, TOTAL	54	6 210	2 932	59 251	662	24	2 161	88.6	5.1	6.3
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5,000 TO 9,000 SQ. FT.	3	113	52	1 030	13	4	22	86.4	-	13.6
10,000 TO 19,000 SQ. FT.	11	427	221	4 052	48	5	138	97.8	2.2	-
20,000 TO 49,000 SQ. FT.	24	2 940	1 221	25 768	283	10	718	85.8	7.7	6.5
50,000 TO 99,000 SQ. FT.	10	1 100	612	12 500	163	1	643	89.0	5.1	5.9
100,000 TO 199,000 SQ. FT.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
200,000 TO 299,000 SQ. FT.	-	-	-	-	-	-	-	-	-	-
300,000 SQ. FT. OR MORE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-	-	-	-
PACIFIC, TOTAL	138	31 225	15 458	302 547	2 579	39	10 210	93.5	1.4	5.1
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	6	163	73	1 475	18	5	16	93.8	6.2	-
5,000 TO 9,000 SQ. FT.	8	197	96	1 906	18	5	20	100.0	-	-
10,000 TO 19,000 SQ. FT.	24	1 407	606	12 221	101	7	301	94.0	5.0	1.0
20,000 TO 49,000 SQ. FT.	37	5 099	1 721	35 518	286	9	1 090	95.6	0.9	3.5
50,000 TO 99,000 SQ. FT.	25	5 034	2 599	52 612	480	7	1 524	99.4	0.5	0.1
100,000 TO 199,000 SQ. FT.	26	7 803	3 907	75 298	628	2	3 372	96.3	2.2	1.5
200,000 TO 299,000 SQ. FT.	7	5 047	2 652	49 918	436	3	1 789	98.1	1.9	-
300,000 SQ. FT. OR MORE	5	5 930	3 588	73 304	608	-	2 098	79.7	0.1	20.2
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	545	216	295	4	1	-	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 13. General Goods—Revenue Size: 1963

UNITED STATES AND DIVISIONS

[SIC 4225: General Warehousing and Storage]

Division and revenue size of establishment	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage floor space, Dec. 31 (1,000 sq. ft.)
UNITED STATES, TOTAL	1 483	248 282	115 918	2 249 878	22 880	350	129 170
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN $5,000	21	57	26	555	21	12	110
$5,000 TO $9,000	37	245	110	2 611	53	22	390
$10,000 TO $24,000	177	3 053	1 332	42 490	382	81	3 670
$25,000 TO $49,000	225	8 223	3 400	69 771	886	75	6 906
$50,000 TO $99,000	313	22 699	10 040	200 383	2 402	68	15 762
$100,000 TO $249,000	375	60 622	28 144	537 885	5 501	41	37 356
$250,000 TO $499,000	189	66 123	31 279	602 380	5 923	15	29 733
$500,000 OR MORE	95	83 330	39 745	754 956	7 213	7	33 268
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	51	2 114	971	31 575	369	14	1 975
NOT IN BUSINESS AT END OF YEAR	-	1 816	871	7 272	130	15	-
NEW ENGLAND, TOTAL	94	14 856	6 483	126 614	1 209	10	9 152
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN $5,000	1	(D)	(D)	(D)	(D)	-	(D)
$5,000 TO $9,000	2	(D)	(D)	(D)	(D)	-	(D)
$10,000 TO $24,000	12	211	66	2 892	17	5	182
$25,000 TO $49,000	15	528	243	5 019	62	-	580
$50,000 TO $99,000	19	1 353	578	11 875	127	2	1 311
$100,000 TO $249,000	22	3 957	1 803	32 995	306	3	2 699
$250,000 TO $499,000	18	6 463	2 888	54 844	501	-	3 812
$500,000 OR MORE	3	2 204	809	17 496	179	-	484
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	2	(D)	(D)	(D)	(D)	-	(D)
NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	-	-
MIDDLE ATLANTIC, TOTAL	395	70 296	31 879	618 940	6 029	63	39 281
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN $5,000	5	(D)	(D)	(D)	(D)	(D)	(D)
$5,000 TO $9,000	6	(D)	(D)	(D)	(D)	(D)	(D)
$10,000 TO $24,000	44	794	291	6 145	95	16	700
$25,000 TO $49,000	51	1 844	779	16 053	182	6	1 581
$50,000 TO $99,000	97	6 814	2 889	59 600	602	11	4 660
$100,000 TO $249,000	109	17 384	7 818	149 000	1 387	10	9 987
$250,000 TO $499,000	43	14 656	6 607	130 261	1 171	4	6 836
$500,000 OR MORE	30	27 963	13 067	246 616	2 461	5	15 150
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	10	315	115	5 441	57	3	291
NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-
EAST NORTH CENTRAL, TOTAL	274	53 318	24 683	475 664	4 468	56	29 146
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN $5,000	5	(D)	(D)	(D)	(D)	(D)	(D)
$5,000 TO $9,000	8	(D)	(D)	(D)	(D)	(D)	(D)
$10,000 TO $24,000	26	421	189	3 603	51	12	822
$25,000 TO $49,000	33	1 188	498	10 846	107	11	948
$50,000 TO $99,000	52	3 950	1 721	33 224	371	15	2 797
$100,000 TO $249,000	85	14 219	6 507	126 264	1 216	10	10 195
$250,000 TO $499,000	31	11 465	5 210	89 007	844	2	5 493
$500,000 OR MORE	25	21 522	10 325	201 625	1 773	-	8 124
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	9	465	192	10 520	91	1	577
NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-
WEST NORTH CENTRAL, TOTAL	135	21 587	11 055	212 543	2 069	34	12 436
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN $5,000	2	(D)	(D)	(D)	(D)	(D)	(D)
$5,000 TO $9,000	3	17	9	200	3	3	22
$10,000 TO $24,000	20	380	136	2 995	43	12	508
$25,000 TO $49,000	16	596	262	5 142	67	3	566
$50,000 TO $99,000	26	2 031	961	17 969	193	8	1 410
$100,000 TO $249,000	38	6 048	2 871	55 502	548	1	4 125
$250,000 TO $499,000	19	6 661	3 336	64 341	610	-	2 579
$500,000 OR MORE	8	5 519	3 357	63 774	573	-	2 985
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	3	(D)	(D)	(D)	(D)	(D)	(D)
NOT IN BUSINESS AT END OF YEAR	-	150	59	1 039	12	3	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 13. General Goods—Revenue Size: 1963—Continued

UNITED STATES AND DIVISIONS

[SIC 4225: General Warehousing and Storage]

Division and revenue size of establishment	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage floor space, Dec. 31 (1,000 sq. ft.)
SOUTH ATLANTIC, TOTAL	201	23 419	10 507	214 147	2 679	63	12 021
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THEN $5,000	2	(D)	(D)	(D)	(D)	(D)	(D)
$5,000 TO $9,000	7	51	19	360	7	4	44
$10,000 TO $24,000	32	(D)	(D)	(D)	(D)	(D)	(D)
$25,000 TO $49,000	36	1 324	495	9 900	153	18	1 086
$50,000 TO $99,000	41	2 950	1 241	25 025	467	16	2 003
$100,000 TO $249,000	43	6 920	3 234	62 720	754	8	3 794
$250,000 TO $499,000	24	7 945	3 613	68 385	863	2	3 458
$500,000 OR MORE	5	(D)	(D)	(D)	(D)	(D)	(D)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	11	321	142	4 061	66	2	273
NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-
EAST SOUTH CENTRAL, TOTAL	65	9 303	4 233	81 135	1 014	20	4 980
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN $5,000	-	-	-	-	-	-	-
$5,000 TO $9,000	3	19	9	165	17	1	8
$10,000 TO $24,000	10	(D)	(D)	(D)	(D)	(D)	(D)
$25,000 TO $49,000	13	486	214	3 899	59	7	367
$50,000 TO $99,000	16	1 154	648	12 616	170	6	776
$100,000 TO $249,000	12	1 907	944	16 728	231	1	1 235
$250,000 TO $499,000	7	(D)	(D)	(D)	(D)	(D)	(D)
$500,000 OR MORE	4	3 178	1 255	25 462	224	-	1 167
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	-	-	-	-	-	-	-
NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-
WEST SOUTH CENTRAL, TOTAL	127	18 068	8 688	159 037	2 171	41	8 747
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN $5,000	2	(D)	(D)	(D)	(D)	(D)	(D)
$5,000 TO $9,000	6	(D)	(D)	(D)	(D)	(D)	(D)
$10,000 TO $24,000	11	181	73	1 328	26	6	256
$25,000 TO $49,000	31	1 120	453	9 481	154	16	1 018
$50,000 TO $99,000	26	1 984	853	16 966	231	8	1 286
$100,000 TO $249,000	21	3 486	1 683	30 988	411	3	2 179
$250,000 TO $499,000	17	5 958	2 887	54 170	679	-	2 374
$500,000 OR MORE	6	4 410	2 242	39 495	535	-	1 297
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	7	406	227	5 270	78	2	241
NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-
MOUNTAIN, TOTAL	54	6 210	2 932	59 251	662	24	2 236
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN $5,000	2	(D)	(D)	(D)	(D)	(D)	(D)
$5,000 TO $9,000	-	-	-	-	-	-	-
$10,000 TO $24,000	3	43	11	215	3	3	33
$25,000 TO $49,000	10	369	166	3 045	37	5	182
$50,000 TO $99,000	14	971	505	10 057	126	2	472
$100,000 TO $249,000	14	2 054	1 124	21 560	274	2	766
$250,000 TO $499,000	4	(D)	(D)	(D)	(D)	(D)	(D)
$500,000 OR MORE	2	(D)	(D)	(D)	(D)	(D)	(D)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	5	131	60	1 734	20	4	180
NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-
PACIFIC, TOTAL	138	51 225	15 458	302 547	2 579	39	11 171
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN $5,000	2	(D)	(D)	(D)	(D)	(D)	(D)
$5,000 TO $9,000	2	(D)	(D)	(D)	(D)	(D)	(D)
$10,000 TO $24,000	19	347	249	4 603	46	8	292
$25,000 TO $49,000	20	768	290	5 386	65	8	578
$50,000 TO $99,000	22	1 492	644	13 051	115	4	1 047
$100,000 TO $249,000	31	4 683	2 160	42 128	374	7	2 376
$250,000 TO $499,000	26	9 236	4 993	104 812	835	3	3 748
$500,000 OR MORE	12	13 922	6 804	129 276	1 110	3	2 985
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	4	212	91	1 721	25	-	131
NOT IN BUSINESS AT END OF YEAR	-	545	216	295	4	1	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 14. General Goods—Type of Building: 1963

DIVISIONS AND STATES

[SIC 4225: General Warehousing and Storage]

Division and State	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Occupiable public storage space, Dec. 31			
						Total floor space (1,000 sq. ft.)	Space analyzed		
							(1,000 sq. ft.)	Single story building (1,000 sq. ft.)	Multiple story building (1,000 sq. ft.)
UNITED STATES, TOTAL	1 483	248 282	115 918	2 249 878	22 880	129 170	110 545	43 670	64 558
NEW ENGLAND, TOTAL	94	14 856	6 483	126 614	1 209	9 152	8 398	1 787	6 611
MAINE	9	771	202	4 314	60	359	332	205	127
NEW HAMPSHIRE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	58	9 858	4 062	75 853	723	6 694	6 375	1 075	5 300
RHODE ISLAND	8	1 536	814	16 781	172	798	798	173	625
CONNECTICUT	14	2 421	1 291	25 441	227	983	827	333	494
MIDDLE ATLANTIC, TOTAL	395	70 296	31 879	618 940	6 029	39 281	32 243	7 608	24 635
NEW YORK	196	27 926	12 459	239 518	2 196	14 304	11 794	2 429	9 365
NEW JERSEY	127	28 000	12 748	252 129	2 617	12 639	9 042	3 523	5 519
PENNSYLVANIA	72	14 370	6 672	127 293	1 216	12 338	11 407	1 656	9 751
EAST NORTH CENTRAL, TOTAL	274	53 318	24 683	475 664	4 468	29 146	25 187	10 927	14 260
OHIO	62	12 535	5 694	110 136	1 090	8 493	7 460	4 231	3 229
INDIANA	39	5 231	2 458	42 532	454	3 203	2 951	1 332	1 619
ILLINOIS	93	21 571	10 023	194 527	1 827	10 020	8 121	2 527	5 594
MICHIGAN	50	9 187	4 225	86 617	683	4 391	3 959	1 154	2 805
WISCONSIN	30	4 794	2 283	45 852	414	3 039	2 696	1 683	1 013
WEST NORTH CENTRAL, TOTAL	135	21 587	11 055	212 543	2 069	12 436	11 546	3 512	8 034
MINNESOTA	29	6 369	3 576	66 699	614	3 485	3 448	1 062	2 386
IOWA	28	3 870	1 731	28 860	335	2 159	1 988	579	1 409
MISSOURI	44	8 070	4 111	86 948	789	4 850	4 352	1 458	2 894
NORTH DAKOTA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC, TOTAL	201	23 419	10 507	214 147	2 679	12 021	10 332	7 445	2 887
DELAWARE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	22	1 982	834	14 564	194	1 375	1 309	474	835
DISTRICT OF COLUMBIA	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	28	3 465	1 794	35 186	471	2 198	1 843	1 268	575
WEST VIRGINIA	17	1 733	796	15 732	184	998	762	538	724
NORTH CAROLINA	30	2 905	1 248	25 041	291	1 303	1 198	912	286
SOUTH CAROLINA	11	1 278	577	10 533	158	561	554	462	92
GEORGIA	40	4 543	1 949	50 173	591	2 406	1 986	1 546	440
FLORIDA	45	5 971	2 572	49 988	624	2 842	2 535	2 145	390
EAST SOUTH CENTRAL, TOTAL	65	9 303	4 233	81 135	1 014	4 980	3 930	2 272	1 658
KENTUCKY	12	3 387	1 338	27 681	246	1 483	632	346	286
TENNESSEE	33	4 271	2 083	38 790	574	2 601	2 459	1 296	1 163
ALABAMA	12	1 048	538	9 386	128	483	438	394	44
MISSISSIPPI	8	597	274	5 278	66	413	401	236	165
WEST SOUTH CENTRAL, TOTAL	127	18 068	8 688	159 037	2 171	8 747	7 465	4 739	2 726
ARKANSAS	15	1 744	801	14 933	218	925	697	512	185
LOUISIANA	22	3 188	1 997	32 214	509	1 562	1 523	943	580
OKLAHOMA	11	1 822	900	18 124	209	783	753	300	453
TEXAS	79	11 314	4 990	93 766	1 235	5 477	4 492	2 984	1 508
MOUNTAIN, TOTAL	54	6 210	2 932	59 251	662	2 236	2 115	1 396	719
MONTANA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	16	2 154	1 083	22 926	236	772	757	499	258
NEW MEXICO	5	503	222	4 361	63	138	138	138	-
ARIZONA	8	390	192	3 505	32	190	175	125	50
UTAH	10	1 020	562	10 860	149	462	426	141	285
NEVADA	7	1 053	570	12 035	98	377	377	377	-
PACIFIC, TOTAL	138	31 225	15 458	302 547	2 579	11 171	9 329	5 705	3 624
WASHINGTON	22	4 159	2 122	40 519	372	1 742	1 732	1 055	677
OREGON	21	5 137	2 738	57 951	500	1 311	1 299	678	621
CALIFORNIA	90	21 543	10 398	198 924	1 662	7 824	6 041	3 748	2 293
ALASKA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 15. Refrigerated Goods—Summary: 1963

SMSA'S OF 1,000,000 INHABITANTS OR MORE

[SIC 4222: Refrigerated Warehousing, Except Food Lockers]

Standard metropolitan statistical area	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public refrigerated storage space Dec. 31: Total (1,000 cu. ft.)	Occupiable public refrigerated storage space Dec. 31: Freezer space (per cent)	Occupiable public refrigerated storage space Dec. 31: Other refrigerated space (per-cent)	Frozen food lockers, Dec. 31*: Individual lockers installed (number)	Frozen food lockers, Dec. 31*: Bulk freezer storage space[1] (cu. ft.)
UNITED STATES, TOTAL	769	176 894	67 998	1 345 917	13 068	159	453 801	72.1	27.9	31 671	134 558
STANDARD METROPOLITAN STATISTICAL AREA											
TOTAL	192	79 105	34 243	676 329	5 694	18	175 725	76.2	23.8	2 771	22 407
NEW YORK, N.Y	21	8 357	3 917	77 287	533	2	14 660	80.2	19.8	20	1 500
CHICAGO, ILL.	21	12 110	5 587	112 324	969	2	30 233	59.0	41.0	1	1
LOS ANGELES-LONG BEACH, CALIF	23	7 199	2 778	56 487	398	2	10 847	97.3	2.7	-	66
PHILADELPHIA, PA.-N.J	18	5 571	2 633	48 115	398	-	9 992	78.2	21.8	1 700	12 562
DETROIT, MICH	7	2 065	104	20 954	178	1	4 050	88.9	11.1	-	-
SAN FRANCISCO-OAKLAND, CALIF.	8	2 387	796	15 830	112	2	6 376	86.5	13.5	-	-
BOSTON, MASS.	17	8 197	3 334	64 074	534	2	9 630	70.4	29.6	-	-
PITTSBURGH, PA.	3	733	332	5 189	49	-	1 199	95.8	4.2	-	-
ST. LOUIS, MO.-ILL.	6	3 194	1 254	23 804	206	-	9 210	66.1	33.9	-	-
WASHINGTON, D.C.-MD.-VA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CLEVELAND, OHIO	4	2 629	1 354	27 412	231	-	9 477	72.2	27.8	-	-
BALTIMORE, MD	5	1 925	788	15 769	164	-	3 382	84.8	15.2	-	-
NEWARK, N.J	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MINNEAPOLIS-ST. PAUL, MINN.	7	4 281	1 584	34 358	298	2	5 646	94.9	5.1	425	-
BUFFALO, N.Y.	11	1 853	742	13 608	144	2	4 998	48.0	52.0	-	-
CINCINNATI, OHIO-KY	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HOUSTON, TEX.	4	876	378	7 850	87	-	1 713	82.6	17.4	-	-
MILWAUKEE, WIS.	6	2 057	891	15 875	117	-	3 369	88.4	11.6	-	-
PATERSON-CLIFTON-PASSAIC, N.J	-	-	-	-	-	-	-	-	-	-	-
SEATTLE-EVERETT, WASH	8	1 661	713	13 994	153	1	3 632	72.3	27.7	-	-
KANSAS CITY, MO.-KANS	6	4 913	2 283	40 708	432	-	24 321	77.8	22.2	625	7 500
DALLAS, TEX	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SAN DIEGO, CALIF.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ATLANTA, GA	4	1 169	366	7 922	104	2	3 646	38.2	61.8	-	778

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

[1]Exclusive of space in individual lockers installed.

TABLE 16. Refrigerated Goods—Type of Product Stored: 1963

UNITED STATES AND REGIONS

[SIC 4222: Refrigerated Warehousing, Except Food Lockers]

Region and type of product stored	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Paid employees; workweek ended nearest Nov. 15 (number)	Revenue reported by source: Total ($1,000)	Refrigerated warehousing operations ($1,000)	Storage, except refrigerated ($1,000)	Food locker rental and service ($1,000)	Merchandise sales ($1,000)	Other ($1,000)	Occupiable public refrigerated storage space Dec. 31 (1,000 cu. ft.)
UNITED STATES, TOTAL	769	176 894	67 998	13 068	176 894	154 052	5 964	918	5 537	10 423	453 801
GENERAL LINE REFRIGERATED PRODUCTS	224	69 318	27 822	5 115	69 318	60 120	2 905	285	2 219	3 789	166 187
APPLES	52	5 221	1 642	703	5 221	4 033	180	23	538	447	18 951
DAIRY PRODUCTS, POULTRY, EGGS	55	12 876	5 045	921	12 876	10 956	669	14	258	979	33 282
FRESH FRUITS, VEGETABLES	49	6 748	2 506	516	6 748	6 086	75	6	125	456	23 327
FROZEN FRUITS, VEGETABLES	127	36 089	12 724	2 223	36 089	32 316	811	363	651	1 948	115 940
MEATS, MEAT PRODUCTS, FRESH AND FROZEN	89	19 526	8 248	1 528	19 526	17 257	608	101	774	786	38 933
FISH	29	9 916	4 011	661	9 916	7 887	2	7	464	1 556	13 559
OTHER REFRIGERATED PRODUCTS	22	1 852	612	169	1 852	1 803	31	2	-	16	8 097
PRODUCTS NOT INDICATED	122	15 348	5 388	1 232	15 348	13 594	683	117	508	446	35 525
THE NORTHEASTERN STATES, TOTAL	199	50 823	21 501	3 519	50 823	44 605	709	111	1 536	3 862	106 513
GENERAL LINE REFRIGERATED PRODUCTS	74	21 415	9 313	1 500	21 415	20 062	228	25	697	403	47 662
APPLES	19	1 972	726	214	1 972	1 197	107	19	381	268	5 723
DAIRY PRODUCTS, POULTRY, EGGS	8	949	482	80	949	835	1	1	-	112	1 757
FRESH FRUITS, VEGETABLES	9	1 303	675	126	1 303	1 091	65	6	25	116	4 598
FROZEN FRUITS, VEGETABLES	29	11 267	4 943	733	11 267	10 270	23	30	23	921	25 589
MEATS, MEAT PRODUCTS, FRESH AND FROZEN	24	4 786	2 095	335	4 786	3 994	31	15	286	460	6 954
FISH	14	6 577	2 515	369	6 577	5 098	2	-	57	1 422	7 726
OTHER REFRIGERATED PRODUCTS	4	117	47	14	117	111	-	-	-	6	267
PRODUCTS NOT INDICATED	18	2 437	705	148	2 437	1 949	252	15	67	154	6 237
THE NORTH CENTRAL STATES, TOTAL	189	53 400	22 646	4 118	53 400	43 801	3 597	571	1 730	3 701	141 643
GENERAL LINE REFRIGERATED PRODUCTS	60	26 389	11 528	2 059	26 389	20 467	2 549	201	1 026	2 146	68 236
APPLES	3	178	18	8	178	105	-	-	30	43	313
DAIRY PRODUCTS, POULTRY, EGGS	38	9 629	3 937	720	9 629	8 108	602	13	167	739	27 085
FRESH FRUITS, VEGETABLES	6	538	267	42	538	398	3	-	34	103	1 827
FROZEN FRUITS, VEGETABLES	14	3 293	1 324	209	3 293	2 544	86	295	66	302	13 322
MEATS, MEAT PRODUCTS, FRESH AND FROZEN	33	8 841	3 868	728	8 841	7 993	297	57	233	261	19 822
FISH	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OTHER REFRIGERATED PRODUCTS	-	-	-	-	-	-	-	-	-	-	-
PRODUCTS NOT INDICATED	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE SOUTH, TOTAL	169	30 706	10 272	2 695	30 706	27 537	1 457	73	726	913	85 346
GENERAL LINE REFRIGERATED PRODUCTS	53	12 703	4 182	1 001	12 703	12 054	89	30	64	466	28 298
APPLES	11	954	347	158	954	780	61	4	48	61	7 904
DAIRY PRODUCTS, POULTRY, EGGS	3	647	172	48	647	629	-	-	-	18	1 558
FRESH FRUITS, VEGETABLES	3	385	151	27	385	348	-	-	32	5	786
FROZEN FRUITS, VEGETABLES	27	6 975	2 270	541	6 975	6 013	702	19	67	174	23 279
MEATS, MEAT PRODUCTS, FRESH AND FROZEN	21	2 956	1 049	277	2 956	2 446	280	16	174	40	6 664
FISH	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OTHER REFRIGERATED PRODUCTS	14	1 340	440	136	1 340	1 298	31	1	-	10	6 837
PRODUCTS NOT INDICATED	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE WEST, TOTAL	212	41 965	13 579	2 736	41 965	38 109	201	163	1 545	1 947	120 299
GENERAL LINE REFRIGERATED PRODUCTS	37	8 811	2 799	555	8 811	7 537	39	29	432	774	21 991
APPLES	19	2 117	551	323	2 117	1 951	12	-	79	75	5 011
DAIRY PRODUCTS, POULTRY, EGGS	6	1 651	454	73	1 651	1 384	66	-	91	110	2 882
FRESH FRUITS, VEGETABLES	31	4 522	1 413	321	4 522	4 249	7	-	34	232	16 116
FROZEN FRUITS, VEGETABLES	57	14 554	4 187	740	14 554	13 489	-	19	495	551	53 750
MEATS, MEAT PRODUCTS, FRESH AND FROZEN	11	2 943	1 236	188	2 943	2 824	-	13	81	25	5 493
FISH	10	2 257	959	151	2 257	1 826	-	7	319	105	3 344
OTHER REFRIGERATED PRODUCTS	4	395	125	19	395	394	-	1	-	-	993
PRODUCTS NOT INDICATED	37	4 715	1 855	366	4 715	4 455	77	94	14	75	10 719

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 17 Refrigerated Goods—Capacity Size of Establishment: 1963

UNITED STATES AND REGIONS

[SIC 4222: Refrigerated Warehousing, Except Food Lockers]

Region and capacity size of establishment	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public refrigerated storage space, Dec. 31: Total (1,000 cu. ft.)	Freezer space (percent)	Other refrigerated space (per cent)	Frozen food lockers, Dec. 31*: Individual lockers installed (number)	Bulk freezer storage space[1] (cu. ft.)
UNITED STATES, TOTAL	769	176 894	67 998	1 345 917	13 068	159	453 801	72.9	27.1	31 671	134 558
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH CAPACITY SIZE OF --											
LESS THAN 20,000 CUBIC FOOT	49	2 670	532	10 625	154	25	376	55.0	45.0	2 991	17 264
20,000-49,000 CUBIC FEET	64	2 140	721	15 436	205	24	2 049	72.7	27.3	1 721	22 871
50,000-99,000 CUBIC FEET	72	4 458	1 484	32 283	376	21	5 184	65.8	34.2	3 618	30 018
100,000-199,000 CUBIC FEET	121	10 580	3 569	72 691	893	28	17 392	74.1	25.9	3 452	10 004
200,000-299,000 CUBIC FEET	61	6 915	2 519	52 351	629	17	14 994	61.5	38.5	3 210	2 280
300,000-399,000 CUBIC FEET	67	9 796	3 385	66 810	804	11	23 190	52.7	47.3	6 057	2 350
400,000-499,000 CUBIC FEET	48	7 647	3 128	58 168	627	4	21 201	75.5	24.5	1 886	938
500,000-749,000 CUBIC FEET	86	22 119	8 577	172 281	1 756	6	53 217	-	-	6 156	40 026
750,000-999,000 CUBIC FEET	60	20 045	7 652	147 720	1 459	4	50 880	78.5	21.5	1 362	-
1,000,000-1,499,000 CUBIC FEET	72	33 857	13 433	264 521	2 345	10	86 189	100.0	-	593	1 307
1,500,000 CUBIC FEET OR MORE	69	56 095	22 825	450 596	3 783	2	179 129	66.3	33.7	625	7 500
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	572	173	2 435	37	7	-	-	-	-	-
THE NORTHEASTERN STATES, TOTAL	199	50 823	21 501	402 518	3 519	23	106 513	70.1	29.9	12 128	75 592
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH CAPACITY SIZE OF --											
LESS THAN 20,000 CUBIC FEET	11	764	227	4 720	47	1	104	62.5	37.5	1 775	5 400
20,000-49,000 CUBIC FEET	18	752	267	4 920	56	1	620	55.0	45.0	60	9 622
50,000-99,000 CUBIC FEET	21	1 687	611	11 811	130	3	1 564	60.7	39.3	675	9 030
100,000-199,000 CUBIC FEET	29	1 982	729	13 254	154	7	4 047	64.9	35.1	683	10 000
200,000-299,000 CUBIC FEET	15	1 686	659	10 863	118	2	3 530	54.6	45.4	-	-
300,000-399,000 CUBIC FEET	19	2 902	1 030	18 379	237	-	6 627	45.2	54.8	2 303	2 040
400,000-499,000 CUBIC FEET	13	2 160	1 144	20 371	220	-	5 775	65.3	34.7	1 659	-
500,000-749,000 CUBIC FEET	24	5 905	2 379	41 936	448	-	15 462	58.1	41.9	3 443	39 500
750,000-999,000 CUBIC FEET	13	4 745	2 146	40 260	328	-	10 936	69.2	30.8	987	-
1,000,000-1,499,000 CUBIC FEET	19	10 666	4 324	81 544	639	4	21 655	78.2	21.8	543	-
1,500,000 CUBIC FEET OR MORE	17	17 413	7 935	153 737	1 133	2	36 193	80.6	19.4	-	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	161	50	723	9	1	-	-	-	-	-
THE NORTH CENTRAL STATES, TOTAL	189	53 400	22 646	433 657	4 118	43	141 643	71.3	28.7	8 252	17 614
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH CAPACITY SIZE OF --											
LESS THAN 20,000 CUBIC FEET	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
20,000-49,000 CUBIC FEET	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
50,000-99,000 CUBIC FEET	18	875	200	3 948	48	7	1 344	70.3	29.7	1 130	-
100,000-199,000 CUBIC FEET	24	2 332	784	15 228	188	4	3 526	62.6	37.4	1 217	11
200,000-299,000 CUBIC FEET	14	2 011	834	15 745	139	2	3 343	75.3	24.7	1 540	-
300,000-399,000 CUBIC FEET	9	1 461	608	10 754	131	1	3 064	57.7	42.3	910	-
400,000-499,000 CUBIC FEET	13	1 966	593	11 508	116	2	5 646	87.6	12.4	158	160
500,000-749,000 CUBIC FEET	24	7 117	2 847	56 618	522	4	14 627	70.7	29.3	1 545	400
750,000-999,000 CUBIC FEET	11	5 136	2 110	39 480	353	-	9 308	95.1	4.9	-	-
1,000,000-1,499,000 CUBIC FEET	19	9 667	4 537	87 988	832	4	22 381	72.6	27.4	-	1 307
1,500,000 CUBIC FEET OR MORE	25	21 666	9 840	185 848	1 693	-	77 779	68.6	31.4	625	7 500
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-	-	-	-	-
THE SOUTH, TOTAL	169	30 706	10 272	225 232	2 695	41	85 346	69.5	30.5	2 946	26 040
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH CAPACITY SIZE OF --											
LESS THAN 20,000 CUBIC FEET	13	811	96	1 939	43	10	94	59.6	40.4	470	3 024
20,000-49,000 CUBIC FEET	14	577	181	3 559	58	10	436	87.4	12.6	499	1 000
50,000-99,000 CUBIC FEET	16	1 077	371	8 055	100	7	1 058	76.3	23.7	579	20 988
100,000-199,000 CUBIC FEET	38	2 778	780	16 906	253	7	5 618	83.2	16.8	519	-
200,000-299,000 CUBIC FEET	11	1 286	433	10 035	114	2	2 746	94.8	5.2	385	-
300,000-399,000 CUBIC FEET	15	2 093	813	17 440	232	4	5 298	56.4	43.6	-	250
400,000-499,000 CUBIC FEET	7	1 492	522	8 888	123	-	3 193	66.8	33.2	69	778
500,000-749,000 CUBIC FEET	18	4 190	1 588	34 590	430	-	11 146	52.5	47.5	-	-
750,000-999,000 CUBIC FEET	17	4 552	1 597	33 165	419	-	14 731	61.9	38.1	375	-
1,000,000-1,499,000 CUBIC FEET	9	4 409	1 650	36 411	420	-	10 652	70.9	29.1	50	-
1,500,000 CUBIC FEET OR MORE	11	7 292	2 219	53 748	492	-	30 374	77.1	22.9	-	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	149	22	496	11	1	-	-	-	-	-
THE WEST, TOTAL	212	41 965	13 579	284 510	2 736	52	120 299	80.0	20.0	8 345	15 312
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH CAPACITY SIZE OF --											
LESS THAN 20,000 CUBIC FEET	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
20,000-49,000 CUBIC FEET	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
50,000-99,000 CUBIC FEET	17	819	302	8 469	98	11	1 218	58.1	41.9	1 234	-
100,000-199,000 CUBIC FEET	30	3 488	1 276	27 303	298	8	4 201	80.4	19.6	1 033	-
200,000-299,000 CUBIC FEET	21	1 932	593	15 708	258	11	5 375	40.4	59.6	1 285	2 280
300,000-399,000 CUBIC FEET	24	3 340	934	20 237	204	6	8 201	54.5	45.5	2 844	60
400,000-499,000 CUBIC FEET	15	2 029	869	17 401	168	2	6 587	78.2	21.8	-	-
500,000-749,000 CUBIC FEET	20	4 907	1 763	39 137	356	2	11 982	72.7	27.3	1 168	126
750,000-999,000 CUBIC FEET	19	5 612	1 799	34 815	359	4	15 905	90.4	9.6	-	-
1,000,000-1,499,000 CUBIC FEET	25	9 115	2 922	58 578	454	2	31 501	87.8	12.2	-	-
1,500,000 CUBIC FEET OR MORE	16	9 724	2 831	57 263	465	-	34 783	88.3	11.7	-	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-	-	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

[1]Exclusive of space in individual lockers installed.

TABLE 18. Food Lockers—Size by Number of Lockers: 1963

UNITED STATES AND REGIONS

[SIC 4223: Food Lockers, With or Without Food Preparation Facilities]

Region and size by number of lockers	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Frozen food lockers, Dec. 31*	
							Individual lockers installed (number)	Bulk freezer storage space[1] (cu. ft.)
UNITED STATES, TOTAL**	1 904	84 915	14 969	319 963	5 776	2 007	810 931	2 398 141
ESTABLISHMENTS IN BUSINESS END OF YEAR, WITH --								
LESS THAN 300 LOCKERS	616	14 588	2 747	61 549	1 292	630	114 184	406 417
300-499 LOCKERS	726	32 740	5 700	119 784	2 174	749	274 857	814 850
500-999 LOCKERS	480	28 098	4 940	106 067	1 766	480	300 659	959 347
1,000-1,999 LOCKERS	69	6 561	1 038	22 580	361	60	86 568	172 657
2,000 LOCKERS OR MORE	13	1 424	221	4 604	72	9	34 663	44 870
ESTABLISHMENTS NOT IN BUSINESS END OF YEAR	-	1 504	323	5 379	111	79	-	-
THE NORTHEASTERN STATES, TOTAL	92	3 481	706	15 421	257	73	42 420	203 449
ESTABLISHMENTS IN BUSINESS END OF YEAR, WITH --								
LESS THAN 300 LOCKERS	28	544	106	2 502	47	21	5 537	43 452
300-499 LOCKERS	35	1 561	285	6 045	101	25	13 524	64 524
500-999 LOCKERS	23	910	189	4 306	73	23	14 306	80 266
1,000-1,999 LOCKERS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
2,000 LOCKERS OR MORE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ESTABLISHMENTS NOT IN BUSINESS END OF YEAR	-	115	25	464	8	3	-	-
THE NORTH CENTRAL STATES, TOTAL	1 131	45 284	7 449	159 523	2 977	1 267	458 050	1 091 299
ESTABLISHMENTS IN BUSINESS END OF YEAR, WITH --								
LESS THAN 300 LOCKERS	382	8 771	1 452	32 406	743	413	75 901	179 202
300-499 LOCKERS	445	18 327	2 773	60 379	1 152	491	168 518	401 964
500-999 LOCKERS	270	14 363	2 525	52 899	846	284	164 377	444 402
1,000-1,999 LOCKERS	29	2 321	454	9 133	156	24	37 095	54 267
2,000 LOCKERS OR MORE	5	734	108	2 226	29	2	12 159	11 464
ESTABLISHMENTS NOT IN BUSINESS END OF YEAR	-	768	137	2 480	51	53	-	-
THE SOUTH, TOTAL	427	24 398	4 705	103 292	1 886	381	193 392	727 115
ESTABLISHMENTS IN BUSINESS END OF YEAR, WITH --								
LESS THAN 300 LOCKERS	114	2 612	643	13 440	287	101	20 351	116 855
300-499 LOCKERS	179	10 116	1 985	44 873	787	160	67 567	249 760
500-999 LOCKERS	114	8 303	1 576	34 823	633	88	74 031	309 561
1,000-1,999 LOCKERS	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
2,000 LOCKERS OR MORE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ESTABLISHMENTS NOT IN BUSINESS END OF YEAR	-	565	151	2 355	49	14	-	-
THE WEST, TOTAL	254	11 752	2 109	41 727	656	286	117 069	376 278
ESTABLISHMENTS IN BUSINESS END OF YEAR, WITH --								
LESS THAN 300 LOCKERS	92	2 661	546	13 201	215	95	12 395	66 908
300-499 LOCKERS	67	2 736	657	8 487	134	73	25 248	98 602
500-999 LOCKERS	73	4 522	650	14 039	214	85	47 945	125 118
1,000-1,999 LOCKERS	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
2,000 LOCKERS OR MORE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ESTABLISHMENTS NOT IN BUSINESS END OF YEAR	-	56	10	80	3	9	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

**Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

[1]Exclusive of space in individual lockers installed.

TABLE 19. Farm Products—Principal Products Stored: 1963

UNITED STATES AND REGIONS

[SIC 4221: Farm Product Warehousing and Storage]

Region and principal product stored	Establishments (number)	Revenue ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage floor space, Dec. 31 (1,000 sq. ft.)
UNITED STATES, TOTAL	1 346	167 931	55 689	1 389 942	20 397	558	124 342
COTTON WAREHOUSING WITH COMPRESS MACHINERY	288	79 546	32 849	865 658	13 382	42	83 016
COTTON WAREHOUSING WITHOUT COMPRESS MACHINERY	364	20 405	6 499	163 715	2 886	197	26 581
GRAIN WAREHOUSING AND STORAGE	537	57 477	13 032	281 701	2 894	236	5 201
OTHER FARM PRODUCTS WAREHOUSING AND STORAGE	157	10 503	3 309	78 868	1 235	83	9 544
THE NORTHEASTERN STATES, TOTAL	16	2 663	1 228	30 635	243	5	641
COTTON WAREHOUSING WITH COMPRESS MACHINERY	-	-	-	-	-	-	-
COTTON WAREHOUSING WITHOUT COMPRESS MACHINERY	1	(D)	(D)	(D)	(D)	(D)	(D)
GRAIN WAREHOUSING AND STORAGE	5	2 047	944	24 917	178	-	-
OTHER FARM PRODUCTS WAREHOUSING AND STORAGE	10	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTH CENTRAL STATES, TOTAL	230	19 324	3 996	76 200	1 056	80	3 572
COTTON WAREHOUSING WITH COMPRESS MACHINERY	9	1 752	878	18 691	333	-	2 492
COTTON WAREHOUSING WITHOUT COMPRESS MACHINERY	1	(D)	(D)	(D)	(D)	(D)	(D)
GRAIN WAREHOUSING AND STORAGE	195	16 352	2 834	53 248	653	68	739
OTHER FARM PRODUCTS WAREHOUSING AND STORAGE	25	(D)	(D)	(D)	(D)	(D)	(D)
THE SOUTH, TOTAL	969	125 187	43 158	1 059 757	16 938	429	111 738
COTTON WAREHOUSING WITH COMPRESS MACHINERY	261	69 817	28 202	710 651	11 722	34	75 320
COTTON WAREHOUSING WITHOUT COMPRESS MACHINERY	359	19 561	6 227	154 440	2 763	196	26 187
GRAIN WAREHOUSING AND STORAGE	249	28 686	6 361	139 589	1 542	139	2 184
OTHER FARM PRODUCTS WAREHOUSING AND STORAGE	100	7 123	2 368	55 077	911	60	8 047
THE WEST, TOTAL	131	20 757	7 307	223 350	2 160	44	8 391
COTTON WAREHOUSING WITH COMPRESS MACHINERY	18	7 977	3 769	136 316	1 327	8	5 204
COTTON WAREHOUSING WITHOUT COMPRESS MACHINERY	3	(D)	(D)	(D)	(D)	(D)	(D)
GRAIN WAREHOUSING AND STORAGE	88	10 392	2 893	63 947	521	29	2 278
OTHER FARM PRODUCTS WAREHOUSING AND STORAGE	22	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

Appendix A

EXPLANATION OF TERMS

Public Warehousing terms:

Revenue—All receipts from customers during 1963 after deducting allowances and discounts.

"Revenue" includes receipts from storage, trucking, and other services performed by the warehouse; merchandise sales, including sales and excise taxes; and commissions from customers. Revenue figures therefore represent total returns from storage and related services, including any retail or wholesale sales. However, they do not include revenue from public warehousing activities conducted by establish ments whose activities fall within the scope of other censuses or are not within the scope of the censuses.

Although the count of establishments in this volume represents the number in business at the end of the year, the revenue figures include revenue of all establishments in business at any time during the year.

Occupiable public storage space—Warehouse net piling space which was assigned, as of the end of 1963, to storage of goods for the public. Space leased to others on a landlord-to-tenant basis, non-storage space and that consumed by exterior or interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, or other areas in which goods are not usually piled are not included.

Floor space—Square feet of under-roof public warehousing floor space available for the storage of commodities which do not require refrigeration—commodities such as household furnishings, furniture, general merchandise, packaged goods, cotton, tobacco, lumber, and the like.

Refrigerated space—Cubic feet of refrigerated (net piling) space 50° F. or below assigned to public storage of commodities, such as dairy products, fruits and vegetables, meats, and other perishable items. Net piling space is inside space measured from wall to wall and from floor to ceiling less space for ventilation (outside the piling), coils, aisles, posts, sprinklers, etc.

Bulk liquid storage space—Tank space in gallons (shell or water capacity) for storing bulk liquid products.

Number of individual frozen food lockers installed—Number of individual lockers having storage capacity of less than 25 cubic feet. These data include only those frozen food lockers in establishments classified in the public warehousing group. See further explanation in Kind-of-Business Classifications for "Food lockers, with or without food preparation facilities (SIC 4223)."

Frozen food locker bulk freezer space—Cubic feet of freezer space in locker facilities available for bulk storage. These data include only the bulk freezer space in locker facilities operated in establishments classified in the public warehousing group. See further explanation in the Kind-of-Business Classifications for "Food lockers, with or without food preparation facilities (SIC 4223)."

Terms denoting size:

Employment size—Establishments are classified by size according to the number of paid employees as of November 15, 1963. Owners of unincorporated businesses, even though they may have been actively engaged in the business, were not counted as paid employees in determining employment size, nor was their compensation included in payroll. Establishments with no paid employees during the workweek ended November 15, 1963, are included in the smallest employment-size bracket.

Revenue size—Establishments are classified by revenue size in 1963. For the tables in this volume, revenue figures were rounded to thousands of dollars before establishing the size classifications.

Space size—Household goods warehousing establishments and general warehousing and storage establishments are classified by square feet of space, refrigerated warehousing establishments by cubic feet of space, and food locker establishments are classified by size based upon number of individual lockers installed.

In all size tabulations, establishments which did not operate for the entire year were not classified into size groups. Separate data are shown for these establishments.

Appendix B

KIND-OF-BUSINESS CLASSIFICATIONS

Public warehousing includes various classes of establishments engaged in providing storage facilities for goods owned by others. Many of these establishments also sell merchandise and perform some incidental processing or other services, such as cotton pressing, poultry dressing, cutting and trimming of meats, etc. Warehouses owned and operated by manufacturers, wholesalers, retailers, and other businesses for storing their own goods are not included in public warehousing but are classified as auxiliary establishments.

Descriptions of the kinds of business for which data are provided follow:

Household goods warehousing and storage (SIC 4214 and 4224)—Establishments engaged in the public storage of furniture and other household goods. It also includes warehouses of firms engaged in local trucking when trucking revenue represents 90 percent or less of the total revenue.

General warehousing and storage (SIC 4225)—Establishments primarily engaged in the warehousing and storage of a general line of goods. General merchandise is defined as material or goods of many varieties which are packaged or are readily handled and do not require refrigeration, controlled humidity, or other special facilities.

Refrigerated warehousing, except food lockers (SIC 4223)—Establishments (except food lockers) primarily engaged in the public storage of perishable goods at artificially low temperatures. Ice plants, poultry dressing plants, and other similar facilities whose principal receipts are from processing goods are not covered in this report.

Food lockers, with or without food preparation facilities (SIC 4223)—Establishments engaged in the public renting of artificially cooled locker space for the storage of food products for individual households. These establishments may or may not have services for processing, preparing, or packaging such food for storage. Establishments whose sales of merchandise exceeded 70 percent of total revenue and had 300 or fewer lockers are included in trade, and not in this report.

This category does not include any data for food locker rental by ice plants, refrigerated warehouses, dairies, trade establishments, etc. For those interested in data on food lockers in total, the Farmer Co-operative Service of the U.S. Department of Agriculture occasionally publishes a report (Frozen Locker and Freezer Provisioning Industry, 1960) which shows data on food lockers regardless of the activity of the establishments operating them.

Farm products warehousing and storage (SIC 4221)—Establishments engaged in the public storage of farm products such as grain, cotton, tobacco, and other nonmanufactured farm products not requiring artificially low temperatures. Terminal or country grain elevators buying and selling grain in excess of 10 percent of their total revenue and also storing grain for others are included in wholesale trade.

Other special warehousing and storage (SIC 4226)—Establishments primarily engaged in the packing and storage of furs, petroleum products, chemicals, automobiles (dead storage only), textiles, whiskey, and goods at foreign trade zones.

Appendix C

REPORT FORMS

PUBLIC WAREHOUSING KIND-OF-BUSINESS TITLES AND REPORTING-FORM NUMBERS

Two different report forms were used in enumerating public warehousing establishments in connection with the 1963 Census of Business. Both forms are reproduced in their entirety.

Kind-of-business title	Form number	Kind-of-business title	Form number
Public refrigerator warehouses, frozen food locker plants, farm products—public warehouses	CB–42A	General merchandise warehouses, household goods warehouses, special warehouses or storage facilities	CB–42B

Form approved: Budget Bureau No. 41 6302

FORM CB-42A
(4201)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

1963 CENSUS OF BUSINESS
PUBLIC WAREHOUSING

CONFIDENTIAL—Response to this inquiry is required by Act of Congress (13 U.S.C.). The report you submit to the Census Bureau is confidential and may be seen only by sworn Census employees. It may not be used for purposes of taxation, investigation, or regulation. Copies retained in your files are also immune from legal process.

GENERAL INSTRUCTIONS

Please complete and return this form in the envelope provided. If filing by the due date causes undue burden, a request for extension should be directed to the **Jeffersonville Census Operations Office, Jeffersonville, Indiana.**

If you operated more than one establishment (location) under the same Employer Identification Number in 1963, entries on this report should be consolidated for all such locations **except** that in Item 1, enter the location of your main establishment and in Item 13 provide information separately for each location.

If your Employer Identification Number (the number appearing on Employer's Quarterly Tax Return—Form 941) was changed during 1963, submit a report for the entire period of operation in 1963 on one 1963 Census reporting form, and list all Employer Identification Numbers used during any part of 1963 in Item 2.

If calendar year records are not available, fiscal year reports for periods ending between October 31, 1963 and February 29, 1964 are acceptable.

If book figures are not available, enter your best estimates.

In correspondence pertaining to this report please refer to the 11-digit file number in the box above your name.

CB–42A (4201)

(*Do NOT make any entries on the above label.*)

1. NAME AND PHYSICAL LOCATION OF ESTABLISHMENT ON DECEMBER 31, 1963

a. Name of establishment

Your answers to parts b, c, d, e, and f of this item should relate to the ACTUAL PHYSICAL LOCATION of this establishment which may be different from the mailing address.

b. Street and number at establishment location*

**If establishment location cannot be described by street and number, give name and number, if any, of road or highway and sufficient information to locate establishment, e.g. Rt. 26, 3 miles south of Charlesville.*

c. Type and name of place in which located
(*Check first applicable type and enter name of place.*)

Type	Name of place
☐ City	
☐ Village or borough	
☐ Town	
☐ Township	
☐ Other (*Specify*)	

d. Is this establishment physically located within the legal boundaries of the place named in "c"?

☐ Yes ☐ No

e. County in which located

f. State

g. Telephone number of establishment

2. IDENTIFICATION NUMBER used for this establishment on Employer's Quarterly Federal Tax Return (U.S. Treasury Department Form 941)

☐☐ ☐☐☐☐☐☐☐

3. FORM OF OWNERSHIP (*Check one*) X–1

1 ☐ Individual proprietor

2 ☐ Partnership

0 ☐ Corporation (Do not include any form of cooperative association)

8 ☐ Cooperative association (corporate or noncorporate)

9 ☐ Other (*Specify*)

4. PERIOD OWNED IN 1963 X–2

a. Did you own this business at the end of 1963? ..... 1 ☐ Yes 2 ☐ No

b. How many months during 1963 did you own this business? ..... No. of months X–3★

5. Not applicable to this form.

ANSWER ALL QUESTIONS ABOVE AND BELOW

6. STORAGE AND WAREHOUSE REVENUE IN 1963

Report all revenue in 1963, after deductions of returns, allowances, and discounts. If you warehouse household goods—

Line a(1)—Report total of all trucking revenue (including local cartage).

Line a(2)—Report total of all other revenue (storage, labor, packing and crating, commissions received) from warehousing of household goods.

Line b—Report total of all revenue (storage, handling, and accessorial services) from warehousing of general merchandise.

Line c—Report total of all public refrigerated warehouse revenue including handling, freezing and storing.

Line d—Report total food locker revenue, including receipts from food preparation.

Line e—Report revenue from cotton, grain, and other commodity storage (including receipts from receiving, shipping, sampling, etc.).

Line f—Report total of all sales of merchandise. If goods are sold on a commission or brokerage basis, report total sales. Do not limit this amount to commissions received.

Line g—Report total of all other operating revenue not included on Lines **a** through **f**, including revenue from services as compressing, baling, etc.

	Dollars	Cents	Key
a. Household goods revenue (1) Trucking revenue	$	XX	1-1
(2) Other household goods revenue	$	XX	1-2
(3) **TOTAL household goods revenue (Sum of Lines (1) and (2).)** →	$	XX	1-3
b. General merchandise revenue	$	XX	1-4
c. Refrigerated warehouse revenue	$	XX	1-5
d. Food locker rentals and services	$	XX	1-6
e. Commodity storage revenue	$	XX	1-7
f. Sales of merchandise (Including sales and excise taxes)	$	XX	1-8
g. Other operating revenue (*Specify*)	$	XX	1-9
h. TOTAL REVENUE IN 1963 (Sum of Lines a(3), and b through g.) →	$	XX	1-10★

7. PERSONNEL AND PAYROLL

If your payroll is for a period other than one week, please adjust the figures to a one-week basis.

PAID EMPLOYEES—Report total number of employees on the payroll during the week specified, including those on paid sick leave, paid holidays, and paid vacation. *Include* salaried officers and executives of corporations. *Do not include* owners and partners of **unincorporated** businesses.

PAYROLL—*Include* all salaries, wages, commissions, bonuses, vacation allowances

Do not include payments to (or withdrawals by) owners or partners of **unincorporated** businesses.

	Dollars	Cents	Key
a. Total ANNUAL payroll in 1963 before payroll deductions	$	XX	2-1
	Number		
b. Number of paid employees for the WORKWEEK ended nearest November 15, 1963			2-2
	Dollars	Cents	
c. Payroll for the ONE WEEK ended nearest November 15, 1963	$	XX	2-3↓

8. COMPANY AFFILIATION

a. ***Check this box*** ☐ if this business is owned or controlled by another company and enter the name, mailing address, and Employer Identification Number of owning or controlling company (if known).

b. ***Check this box*** ☐ if this business owns or controls any other company or companies and enter the name, mailing address, and Employer Identification Numbers of owned or controlled companies (if known).

Name of company	Mailing address	E.I. Number

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

Please complete inquiries on reverse side

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FORM CB-42A

9. DESCRIPTION OF BUSINESS

Check the ONE item that best describes the **principal type of public warehouse or facility** covered by this report. 2-4↓

Household goods warehousing and storage—not engaged in local trucking—Check this item if this establishment is primarily engaged in the storage of furniture and household goods, even though some general merchandise or specialized commodities may also be stored; but is not engaged in trucking.

Local trucking and storage, including household goods—Check this item if this establishment is primarily engaged in furnishing trucking and storage services in a single municipality, contiguous municipality, or a municipality and its suburban areas. Warehousing and storage of household goods when not combined with trucking should be classified above, Code 421.

General warehousing and storage—Check this item if this establishment is devoted primarily to the storage of general merchandise, even though some household goods or specialized commodities may also be stored. General merchandise is defined as materials or goods of many varieties which are packaged (in boxes, cartons, crates, bags, barrels, kegs, etc.) or are readily handled and do not require refrigeration, controlled humidities, or other special facilities.

Refrigerated warehousing, except food lockers—Check this item if this establishment is primarily engaged in the storage of perishable goods at artificially low temperatures, but is not primarily a food locker plant.

Food lockers, with or without food preparation facilities—Check this item if this establishment is primarily engaged in renting locker space for the storage of food products for individual households—with or without services for processing, preparing, or packaging such food for storage.

Grain warehousing and storage—Check this item if this establishment is primarily engaged in the storage of grain for others.

Special warehousing and storage—Check this item if this establishment is primarily engaged in the storage of special products not elsewhere classified such as automobiles (dead storage only), furs (for the trade), textiles, whiskey, goods in bond, and goods at foreign trade zones.

Other type of business—Check this item and describe the business if this establishment is not primarily engaged in warehousing and storage for others.

421 ____ Household goods warehousing and storage—not engaged in local trucking.

411 ____ Local trucking and storage, including household goods.

____ Freight trucking terminal.

431 ____ General warehousing and storage.

____ Field warehousing.

441 ____ Apple warehousing and storage.

442 ____ Refrigerated warehousing, except food lockers.

451 ____ Food lockers, with or without food preparation facilities.

461 ____ Cotton warehousing—with compress.

462 ____ Cotton warehousing—without compress.

463 ____ Grain warehousing and storage (See Item 10e).

464 ____ Other farm products warehousing and storage (tobacco, potatoes, etc.).

471 ____ Special warehousing and storage, not elsewhere classified (*Specify*). _____

____ **Other Type of Business** (*Please describe*) _____

10. WAREHOUSE AND STORAGE SPACE, DECEMBER 31, 1963

Data in this item should include all storage facilities covered in this report.

Section a—*Net occupiable warehouse floor space*—Report net occupiable (occupied plus unoccupied) under-roof floor space as of December 31, 1963. Report inside measurements *excluding* interior walls, permanent aisles, elevator shafts, staircases, offices, receiving and shipping platforms or other areas in which goods are not usually piled. For multiple-story buildings, *include* such space on all floors.

Do not report here refrigerated storage space, frozen food locker space, bin space, or space for storing bulk liquids. See below for these items.

Section b—*Frozen food locker space*—Include data on number of lockers installed and freezer space available for bulk storage at food locker plants.

Line (1)—Report number of individual lockers having storage space of less than 25 cubic feet each, that were installed as of December 31, 1963.

3	3-1	3-2	3-3	3-4	3-5★
Description	Code	(*Report floor space in SQUARE FEET*) Space assigned to public storage, Dec. 31, 1963			Space reserved for own use or leased on landlord-to-tenant basis
		TOTAL space for public storage	In single-story buildings	In multiple-story buildings	
a. Net occupiable public floor space, December 31, 1963 (1) Assigned to household goods	1				
(2) Assigned to general merchandise	2				
(3) Other net occupiable space	3				
(4) **TOTAL public storage space** (*Sum of Lines (1)-(3)*). →	4				

	Number	Key
b. Frozen food locker space, December 31, 1963 (1) Lockers installed—individual lockers having storage capacity of less than 25 cubic feet each		2-5
	Cubic Feet	
(2) Bulk storage space in locker plants—freezer space, available for bulk storage		2-6

Line (2)—Report in cubic feet the available freezer space in food locker plants *not* being utilized for individual lockers, and available (whether or not occupied) for bulk storage. *Do not report* here freezer space in facilities other than food locker plants.

Section c—*Refrigerated net piling space*—Net piling space is space for storing commodities—inside space measured from wall to wall and from floor to ceiling, *less* space for ventilation (outside the piling), coils, aisles, posts, sprinklers, etc. Report here the refrigerated (net piling) space, 50° Fahrenheit or below. *Do not report* frozen food locker space here.

c. Refrigerated net piling space 50° Fahrenheit or below, occupied or unoccupied, assigned to public storage, December 31, 1963 (1) Freezer space	Cubic Feet	2–7
(2) Other refrigerated space		2–8
(3) **TOTAL refrigerated piling space** (*Sum of Lines (1) and (2).*) →		2–9
d. Total bulk liquid (tank) storage space (Shell or water capacity)	Gallons	2–10
e. Total bin space for storing loose grains, feed, etc. (Rated capacity)	Bushels	2–11

11. TYPE OF PRODUCT WAREHOUSED OR STORED

Check the ONE **item** that accounted for the **principal portion of your storage revenue** in 1963.

REFRIGERATED PRODUCTS—Complete this section if you checked "Refrigerated Warehouse" or "Apple Warehouse" in Item 9. 2–12★

61 ____ Apples
62 ____ Dairy products, poultry, eggs
63 ____ Fresh fruits, vegetables
64 ____ Frozen fruits, vegetables
65 ____ Meats and meat products, fresh and frozen
66 ____ Fish
69 ____ Other refrigerated products (*Specify*)_____

BULK LIQUID PRODUCTS—Complete this section if you are primarily engaged in public storage of bulk liquid products.

71 ____ Petroleum products
72 ____ Chemicals
79 ____ Other bulk liquid products (*Specify*)_____

12. Not applicable to this form.

13. YOUR BUSINESS LOCATIONS

a. In 1963 did you operate your business at more than one location under the Employer Identification Number you had at the end of 1963? 1 ☐ **Yes** 2 ☐ **No**

b. If "Yes" is checked above, separately list below each location, including your main public warehouse, and including facilities other than public warehouses (such as selling establishments, central administrative offices, buying offices, etc.).

Address of business (Street, number, city or town, State)	Description of business	Census use only	Total revenue in 1963 Dollars	Total revenue in 1963 Cents	Number of employees (Pay period ended nearest Nov. 15)	Public warehouse floor space, Dec. 31, 1963 (*Square Feet*)
1.			$	XX		
2.			$	XX		
3.			$	XX		
TOTALS for this Employer Identification Number (*Should be equal to Items 6h, 7b and 10a(4), Column (1).*) →			$	XX		

14. Name and address of person who should be contacted if questions arise regarding this report. | Telephone number

CERTIFICATION

This report is substantially accurate and covers the period from _____ to _____

Date	Title	Signature of authorized person

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(*Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.*)

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Form Approved: Budget Bureau No. 41-6302

FORM CB-42B
(4202)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

1963 CENSUS OF BUSINESS
PUBLIC WAREHOUSING

CONFIDENTIAL—Response to this inquiry is required by Act of Congress (13 U.S.C.). The report you submit to the Census Bureau is confidential and may be seen only by sworn Census employees. It may not be used for purposes of taxation, investigation, or regulation. Copies retained in your files are also immune from legal process.

GENERAL INSTRUCTIONS

Please complete and return this form in the envelope provided. If filing by the due date causes undue burden, a request for extension should be directed to the **Jeffersonville Census Operations Office, Jeffersonville, Indiana.**

If you operated more than one establishment (location) under the same Employer Identification Number in 1963, entries on this report should be consolidated for all such locations **except** that in Item 1, enter the location of your main establishment and in Item 13 provide information separately for each location.

If your Employer Identification Number (the number appearing on Employer's Quarterly Tax Return—Form 941) was changed during 1963, submit a report for the entire period of operation in 1963 on one 1963 Census reporting form, and list all Employer Identification Numbers used during any part of 1963 in Item 2.

If calendar year records are not available, fiscal year reports for periods ending between October 31, 1963 and February 29, 1964 are acceptable.

If book figures are not available, enter your best estimates.

In correspondence pertaining to this report please refer to the 11-digit file number in the box above your name.

CB–42 B (4202)

(Do NOT make any entries on the above label.)

1. NAME AND PHYSICAL LOCATION OF ESTABLISHMENT ON DECEMBER 31, 1963

a. Name of establishment

Your answers to parts b, c, d, e, and f of this item should relate to the ACTUAL PHYSICAL LOCATION of this establishment which may be different from the mailing address.

b. Street and number at establishment location*

******If establishment location cannot be described by street and number, give name and number, if any, of road or highway and sufficient information to locate establishment, e.g. Rt. 25, 3 miles south of Charlesville.*

c. Type and name of place in which located
(Check first applicable type and enter name of place.)

Type	Name of place
☐ City	
☐ Village or borough	
☐ Town	
☐ Township	
☐ Other (*Specify*)	

d. Is this establishment physically located within the legal boundaries of the place named in "c"?

☐ Yes ☐ No

e. County in which located

f. State

g. Telephone number of establishment

2. IDENTIFICATION NUMBER used for this establishment on Employer's Quarterly Federal Tax Return (U.S. Treasury Department Form 941)

☐☐ ☐☐☐☐☐☐☐

3. FORM OF OWNERSHIP (*Check one*) X-1

1 ☐ Individual proprietor
2 ☐ Partnership
0 ☐ Corporation (Do not include any form of cooperative association)
8 ☐ Cooperative association (corporate or noncorporate)
9 ☐ Other (*Specify*) _____

4. PERIOD OWNED IN 1963 X-2

a. Did you own this business at the end of 1963? ..... 1 ☐ Yes 2 ☐ No

b. How many months during 1963 did you own this business? ..... No. of months X-3★

5. INTERSTATE COMMERCE COMMISSION DOCKET NUMBER

If the carrier (individual or company) in 1963 was engaged in a service under an Interstate Commerce Commission authorization (either pending or granted), enter the docket number in the space below.

MC–

ANSWER ALL QUESTIONS ABOVE AND BELOW

6. STORAGE AND WAREHOUSE REVENUE IN 1963

Report all revenue in 1963, after deductions of returns, allowances, and discounts. If you warehouse household goods—

Line a(1)—Report total of all trucking revenue (including local cartage).

Line a(2)—Report total of all other revenue (storage, labor, packing and crating, commissions received) from warehousing of household goods.

Line b—Report total of all revenue (storage, handling, and accessorial services) from warehousing of general merchandise.

Line c—Report total of all public refrigerated warehouse revenue including handling, freezing and storing.

Line d—Report total of all trucking revenue except from warehousing of household goods.

Line e—Report total of all sales of merchandise. If goods are sold on a commission or brokerage basis, report total sales. Do not limit this amount to commissions received.

Line f—Report total of all other operating revenue not included on Lines **a** through **e**, including revenue from services as compressing, baling, etc.

	Dollars	Cents	Key
a. Household goods revenue (1) Trucking revenue	$	XX	1–1
(2) Other household goods revenue	$	XX	1–2
(3) **TOTAL household goods revenue (Sum of Lines (1) and (2).)** →	$	XX	1–3
b. General merchandise revenue	$	XX	1–4
c. Refrigerated warehouse revenue	$	XX	1–5 XX↓
d. Trucking revenue other than from warehousing of household goods	$	XX	1–11★
e. Sales of merchandise (Including sales and excise taxes)	$	XX	1–8
f. Other operating revenue (*Specify*)	$	XX	1–9
g. TOTAL REVENUE IN 1963 (Sum of Lines a(3) and b through f.) →	$	XX	1–10↑

7. PERSONNEL AND PAYROLL

If your payroll is for a period other than one week, please adjust the figures to a one-week basis.

PAID EMPLOYEES—Report total number of employees on the payroll during the week specified, including those on paid sick leave, paid holidays, and paid vacation. *Include* salaried officers and executives of corporations. *Do not include* owners and partners of **unincorporated** businesses.

PAYROLL—*Include* all salaries, wages, commissions, bonuses, vacation allowances.

Do not include payments to (or withdrawals by) owners or partners of **unincorporated** businesses.

	Dollars	Cents	Key
a. Total ANNUAL payroll in 1963 before payroll deductions	$	XX	2–1
	Number		
b. Number of paid employees for the WORKWEEK ended nearest November 15, 1963			2–2
	Dollars	Cents	
c. Payroll for the ONE WEEK ended nearest November 15, 1963	$	XX	2–3↓

8. COMPANY AFFILIATION

a. ***Check this box*** ☐ if this business is owned or controlled by another company and enter the name, mailing address, and Employer Identification Number of owning or controlling company (if known).

b. ***Check this box*** ☐ if this business owns or controls any other company or companies and enter the name, mailing address, and Employer Identification Numbers of owned or controlled companies (if known).

Name of company	Mailing address	E.I. Number

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

Please complete inquiries on reverse side

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FORM CB-42B

9. DESCRIPTION OF BUSINESS

Check the ONE item that best describes the **principal type of public warehouse or facility** covered by this report. 2–4↓

Household goods warehousing and storage—not engaged in local trucking—Check this item if this establishment is primarily engaged in the storage of furniture and household goods, even though some general merchandise or specialized commodities may also be stored; but is not engaged in trucking.

Local trucking and storage, including household goods—Check this item if this establishment is primarily engaged in furnishing trucking and storage services in a single municipality, contiguous municipality, or a municipality and its suburban areas. Warehousing and storage of household goods when not combined with trucking should be classified above, Code 421.

General warehousing and storage—Check this item if this establishment is devoted primarily to the storage of general merchandise, even though some household goods or specialized commodities may also be stored. General merchandise is defined as materials or goods of many varieties which are packaged (in boxes, cartons, crates, bags, barrels, kegs, etc.) or are readily handled and do not require refrigeration, controlled humidities, or other special facilities.

Refrigerated warehousing, except food lockers—Check this item if this establishment is primarily engaged in the storage of perishable goods at artificially low temperatures, but is not primarily a food locker plant.

Other type of business—Check this item and describe the business if this establishment is not primarily engaged in any of the activities described above.

421 ____ Household goods warehousing and storage—not engaged in local trucking

411 ____ Local trucking and storage, including household goods

____ Trucking primarily beyond local area

____ Freight trucking terminal

431 ____ General warehousing and storage

442 ____ Refrigerated warehousing, except food lockers

____ Other type of business (*Please describe*)

_____

10. WAREHOUSE AND STORAGE SPACE, DECEMBER 31, 1963

Data in this item should include all storage facilities covered in this report.

Section a—*Net occupiable warehouse floor space*—Report net occupiable (occupied plus unoccupied) under-roof floor space as of December 31, 1963. Report inside measurements *excluding* interior walls, permanent aisles, elevator shafts, staircases, offices, receiving and shipping platforms or other areas in which goods are not usually piled. For multiple-story buildings, *include* such space on all floors. *Do not report* here refrigerated storage space, frozen food locker space, bin space, or space for storing bulk liquids. See below for these items.

Section b—*Frozen food locker space*—Include data on number of lockers installed and freezer space available for bulk storage at food locker plants.

Line (1)—Report number of individual lockers having storage space of less than 25 cubic feet each, that were installed as of December 31, 1963.

Line (2)—Report in cubic feet the available freezer space in food locker plants *not* being utilized for individual lockers, and available (whether or not occupied) for bulk storage. *Do not report* here freezer space in facilities other than food locker plants.

3	Description	3–1 Code	3–2	3–3	3–4	3–5★
			(*Report floor space in SQUARE FEET*)			
			Space assigned to public storage, Dec. 31, 1963			Space reserved for own use or leased on landlord-to-tenant basis
			TOTAL space for public storage	In single story buildings	In multiple story buildings	
	a. Net occupiable public floor space, December 31, 1963					
	(1) Assigned to household goods	1				
	(2) Assigned to general merchandise	2				
	(3) Other net occupiable space	3				
	(4) **TOTAL public storage space** (*Sum of Lines (1)–(3).*) →	4				

		Key
b. Frozen food locker space, December 31, 1963		
(1) Lockers installed—individual lockers having storage capacity of less than 25 cubic feet each	Number	2–5
(2) Bulk storage space in locker plants—freezer space, available for bulk storage	Cubic Feet	2–6
c. Refrigerated net piling space 50° Fahrenheit or below, occupied or unoccupied, assigned to public storage, December 31, 1963		
(1) Freezer space	Cubic Feet	2–7
(2) Other refrigerated space		2–8

Section c—*Refrigerated net piling space*—Net piling space is space for storing commodities—inside space measured from wall to wall and from floor to ceiling, *less* space for ventilation (outside the piling), coils, aisles, posts, sprinklers, etc. Report here the refrigerated (net piling) space, 50° Fahrenheit or below. *Do not report* frozen food locker space here.

(3) **TOTAL refrigerated piling space** (*Sum of Lines (1) and (2).*) ⟶		2–9
d. Total bulk liquid (tank) storage space (Shell or water capacity)	Gallons	2–10
e. Total bin space for storing loose grains, feed, etc. (Rated capacity)	Bushels	2–11★

11. Not applicable to this form.

12. REVENUE FREIGHT EQUIPMENT AS OF DECEMBER 31, 1963

Show number of owned and leased vehicles used or held for use in motor carrier operations, including those undergoing repairs.

3 Description	3–1 Code	3–2 Number of owned vehicles	3–3 Number of leased vehicles	3–4★ TOTAL number of vehicles
a. Trucks	5			
b. Trucktractors	6			
c. Semitrailers	7			
d. Full trailers	8			
e. **TOTAL revenue freight equipment** (*Sum of Lines a–d.*) ⟶	9			

13. YOUR BUSINESS LOCATIONS

a. In 1963 did you operate your **business at more than one location** under the Employer Identification Number you had at the end of 1963? 1 ☐ **Yes** 2 ☐ **No**

b. If "Yes" is checked above, **separately list** below each location, including your main public **warehouse**, and including facilities other than public warehouses (such as selling establishments, central administrative offices, buying offices, etc.).

Address of business (Street, number, city or town, State)	Description of business	Census use only	Total revenue in 1963 Dollars	Cents	Number of employees (Pay period ended nearest Nov. 15)	Public warehouse floor space, Dec. 31, 1963 (*Square Feet*)
1.			$	XX		
2.			$	XX		
3.			$	XX		
TOTALS for this Employer Identification Number (*Should be equal to Items 6h, 7b and 10a(4), Column (1).*) ⟶			$	XX		

14. Name and address of person who should be contacted if questions arise regarding this report. Telephone No.

CERTIFICATION

This report is substantially accurate and covers the period from _____ to _____

Date | Title | Signature of authorized person

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(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

Appendix E

STANDARD METROPOLITAN STATISTICAL AREAS WITH 250,000 INHABITANTS OR MORE

Akron, Ohio	Consists of Portage and Summit Counties, Ohio
Albany-Schenectady-Troy, N.Y.	Consists of Albany, Rensselaer, Saratoga, and Schenectady Counties, N.Y.
Albuquerque, N. Mex.	Coextensive with Bernalillo County, N. Mex.
Allentown-Bethlehem-Easton, Pa.-N.J.	Consists of Lehigh and Northampton Counties, Pa., and Warren County, N.J.
Anaheim-Santa Ana-Garden Grove, Calif.	Coextensive with Orange County, Calif.
Atlanta, Ga.	Consists of Clayton, Cobb, De Kalb, Fulton, and Gwinnett Counties, Ga.
Bakersfield, Calif.	Coextensive with Kern County, Calif.
Baltimore, Md.	Consists of Baltimore city and Anne Arundel, Baltimore, Carroll, and Howard Counties, Md.
Beaumont-Port Arthur, Tex.	Consists of Jefferson and Orange Counties, Tex.
Binghamton, N.Y.-Pa.	Consists of Broome and Tioga Counties, N.Y., and Susquehanna County, Pa.
Birmingham, Ala.	Coextensive with Jefferson County, Ala.
Boston, Mass.	Consists of all of Suffolk County; Beverly, Lynn, Peabody, and Salem cities, and Danvers, Hamilton, Lynnfield, Manchester, Marblehead, Middleton, Nahant, Saugus, Swampscott, Topsfield, and Wenham towns in Essex County; Cambridge, Everett, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn cities, and Arlington, Ashland, Bedford, Belmont, Burlington, Concord, Framingham, Lexington, Lincoln, Natick, North Reading, Reading, Sherborn, Stoneham, Sudbury, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester towns in Middlesex County; Quincy city, and Braintree, Brookline, Canton, Cohasset, Dedham, Dover, Holbrook, Medfield, Millis, Milton, Needham, Norfolk, Norwood, Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth towns in Norfolk County; and Duxbury, Hanover, Hingham, Hull, Marshfield, Norwell, Pembroke, Rockland, and Scituate towns in Plymouth County, Mass.
Bridgeport, Conn.	Consists of Bridgeport and Shelton cities, and Easton, Fairfield, Monroe, Stratford, and Trumbull towns in Fairfield County; and Milford town in New Haven County, Conn.
Buffalo, N.Y.	Consists of Erie and Niagara Counties, N.Y.
Canton, Ohio	Coextensive with Stark County, Ohio
Charleston, S.C.	Consists of Berkeley and Charleston Counties, S.C.
Charleston, W.Va.	Coextensive with Kanawha County, W. Va.
Charlotte, N.C.	Consist of Mecklenburg and Union Counties, N.C.
Chattanooga, Tenn.-Ga.	Consists of Hamilton County, Tenn., and Walker County, Ga.
Chicago, Ill.	Consists of Cook, Du Page, Kane, Lake, McHenry, and Will Counties, Ill.

STANDARD METROPOLITAN STATISTICAL AREAS WITH 250,000 INHABITANTS OR MORE—Continued

Cincinnati, Ohio-Ky.-Ind.	Consists of Clermont, Hamilton, and Warren Counties, Ohio; Boone, Campbell, and Kenton Counties, Ky.; and Dearborn County, Ind.
Cleveland, Ohio	Consists of Cuyahoga, Geauga, Lake, and Medina Counties, Ohio
Columbia, S.C.	Consists of Lexington and Richland Counties, S.C.
Columbus, Ohio	Consists of Delaware, Franklin, and Pickaway Counties, Ohio
Dallas, Tex.	Consists of Collin, Dallas, Denton, and Ellis Counties, Tex.
Davenport-Rock Island-Moline, Iowa-Ill.	Consists of Scott County, Iowa, and Henry and Rock Island Counties, Ill.
Dayton, Ohio	Consists of Greene, Miami, Montgomery, and Preble Counties, Ohio
Denver, Colo.	Consists of Adams, Arapahoe, Boulder, Denver, and Jefferson Counties, Colo.
Des Moines, Iowa	Coextensive with Polk County, Iowa
Detroit, Mich	Consists of Macomb, Oakland, and Wayne Counties, Mich.
Duluth-Superior, Minn.-Wis.	Consists of St. Louis County, Minn., and Douglas County, Wis.
El Paso, Tex.	Coextensive with El Paso County, Tex.
Erie, Pa.	Coextensive with Erie County, Pa.
Flint, Mich.	Consists of Genesee and Lapeer Counties, Mich.
Fort Lauderdale-Hollywood, Fla.	Coextensive with Broward County, Fla.
Fort Worth, Tex.	Consists of Johnson and Tarrant Counties, Tex.
Fresno, Calif	Coextensive with Fresno County, Calif.
Gary-Hammond-East Chicago, Ind.	Consists of Lake and Porter Counties, Ind.
Grand Rapids, Mich.	Consists of Kent and Ottawa Counties, Mich.
Greenville, S.C.	Consists of Greenville and Pickens Counties, S.C.
Harrisburg, Pa.	Consists of Cumberland, Dauphin, and Perry Counties, Pa.
Hartford, Conn.	Consists of Hartford city, and Avon, Bloomfield, Canton, East Granby, East Hartford, East Windsor, Enfield, Farmington, Glastonbury, Granby, Manchester, Newington, Rocky Hill, Simsbury, South Windsor, Suffield, West Hartford, Wethersfield, Windsor, and Windsor Locks towns in Hartford County; Cromwell town in Middlesex County; and Andover, Bolton, Coventry, Ellington, and Vernon towns in Tolland County, Conn.
Honolulu, Hawaii	Coextensive with Honolulu County, Hawaii
Houston, Tex.	Coextensive with Harris County, Tex.
Huntington-Ashland, W. Va.-Ky-Ohio	Consists of Cabell and Wayne Counties, W. Va.; Boyd County, Ky.; and Lawrence County, Ohio
Indianapolis, Ind.	Consists of Hamilton, Hancock, Hendricks, Johnson, Marion, Morgan, and Shelby Counties, Ind.
Jacksonville, Fla.	Coextensive with Duval County, Fla.
Jersey City, N.J.	Coextensive with Hudson County, N.J.
Johnstown, Pa.	Consists of Cambria and Somerset Counties, Pa.
Kansas City, Mo-Kans.	Consists of Cass, Clay, Jackson, and Platte Counties, Mo., and Johnson and Wyandotte Counties, Kans.
Knoxville, Tenn.	Consists of Anderson, Blount, and Knox Counties, Tenn.

STANDARD METROPOLITAN STATISTICAL AREAS WITH 250,000 INHABITANTS OR MORE—Continued

Lancaster, Pa.	Coextensive with Lancaster County, Pa.
Lansing, Mich.	Consists of Clinton, Eaton, and Ingham Counties, Mich.
Los Angeles-Long Beach, Calif.	Coextensive with Los Angeles County, Calif.
Louisville, Ky-Ind.	Consists of Jefferson County, Ky., and Clark and Floyd Counties, Ind.
Memphis, Tenn.-Ark.	Consists of Shelby County, Tenn., and Crittenden County, Ark.
Miami, Fla.	Coextensive with Dade County, Fla.
Milwaukee, Wis.	Consists of Milwaukee, Ozaukee, and Waukesha Counties, Wis.
Minneapolis-St. Paul, Minn.	Consists of Anoka, Dakota, Hennepin, Ramsey, and Washington Counties, Minn.
Mobile, Ala.	Consists of Baldwin and Mobile Counties, Ala.
Nashville, Tenn.	Consists of Davidson, Sumner, and Wilson Counties, Tenn.
New Haven, Conn.	Consists of New Haven city, and Bethany, Branford, East Haven, Guilford, Hamden, North Branford, North Haven, Orange, West Haven, and Woodbridge towns in New Haven County, Conn.
New Orleans, La.	Consists of Jefferson, Orleans, St. Bernard, and St. Tammany Parishes, La.
New York, N.Y.	Consists of New York City, and Nassau, Rockland, Suffolk, and Westchester Counties, N.Y.
Newark, N.J.	Consists of Essex, Morris, and Union Counties, N.J.
Norfolk-Portsmouth, Va.	Consists of Chesapeake, Norfolk, Portsmouth, and Virginia Beach cities, Va.
Oklahoma City, Okla.	Consists of Canadian, Cleveland, and Oklahoma Counties, Okla.
Omaha, Nebr.-Iowa	Consists of Douglas and Sarpy Counties, Nebr., and Pottawattamie County, Iowa
Orlando, Fla.	Consists of Orange and Seminole Counties, Fla.
Paterson-Clifton-Passaic, N.J.	Consists of Bergen and Passaic Counties, N.J.
Peoria, Ill.	Consists of Peoria, Tazewell, and Woodford Counties, Ill.
Philadelphia, Pa.-N.J.	Consists of Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa.; and Burlington, Camden, and Gloucester Counties, N.J.
Phoenix, Ariz.	Coextensive with Maricopa County, Ariz.
Pittsburgh, Pa.	Consists of Allegheny, Beaver, Washington, and Westmoreland Counties, Pa.
Portland, Oreg.-Wash.	Consists of Clackamas, Multnomah, and Washington Counties, Oreg., and Clark County, Wash.
Providence-Pawtucket-Warwick, R.I.-Mass.	Consists of all of Bristol County; Warwick city, and Conventry, East Greenwich, and West Warwick towns in Kent County; Jamestown town in Newport County; Central Falls, Cranston, East Providence, Pawtucket, Providence, and Woonsocket cities and Burrillville, Cumberland, Johnston, Lincoln, North Providence, North Smithfield, and Smithfield towns in Providence County; and Narragansett and North Kingstown towns in Washington County, R.I. Also, Attleboro city and North Attleborough, Rehoboth, and Seekonk towns in Bristol County; Bellingham, Franklin, Plainville, and Wrentham towns in Norfolk County; and Blackstone and Millville towns in Worcester County, Mass.

STANDARD METROPOLITAN STATISTICAL AREAS WITH 250,000 INHABITANTS OR MORE—Continued

Reading, Pa.	Coextensive with Berks County, Pa.
Richmond, Va.	Consists of Richmond city, and Chesterfield, Hanover, and Henrico Counties, Va.
Rochester, N.Y.	Consists of Livingston, Monroe, Orleans, and Wayne Counties, N.Y.
Sacramento, Calif	Consists of Placer, Sacramento, and Yolo Counties, Calif.
St. Louis, Mo.-Ill.	Consists of St. Louis city, and Franklin, Jefferson, St. Charles, and St. Louis Counties, Mo.; and Madison and St. Clair Counties, Ill.
Salt Lake City, Utah	Consists of Davis and Salt Lake Counties, Utah
San Antonio, Tex.	Consists of Bexar and Guadalupe Counties, Tex.
San Bernardino-Riverside-Ontario, Calif.	Consists of Riverside and San Bernardino Counties, Calif.
San Diego, Calif.	Coextensive with San Diego County, Calif.
San Francisco-Oakland, Calif.	Consists of Alameda, Contra Costa, Marin, San Francisco, and San Mateo Counties, Calif.
San Jose, Calif.	Coextensive with Santa Clara County, Calif.
Seattle-Everett, Wash.	Consists of King and Snohomish Counties, Wash.
Shreveport, La.	Consists of Bossier and Caddo Parishes, La.
South Bend, Ind.	Consists of Marshall and St. Joseph Counties, Ind.
Spokane, Wash.	Coextensive with Spokane County, Wash.
Springfield-Chicopee-Holyoke, Mass.-Conn.	Consists of Chicopee, Holyoke, Springfield, and Westfield cities, and Agawam, East Longmeadow, Hampden, Longmeadow, Ludlow, Monson, Palmer, Southwick, West Springfield, and Wilbraham towns in Hampden County; Northhampton city, and Easthampton, Granby, Hadley, and South Hadley towns in Hampshire County; and Warren town in Worcester County, Mass.; and Somers town in Tolland County, Conn.
Syracuse, N.Y.	Consists of Madison, Onondaga, and Oswego Counties, N.Y.
Tacoma, Wash.	Coextensive with Pierce County, Wash.
Tampa-St. Petersburg, Fla.	Consists of Hillsborough and Pinellas Counties, Fla.
Toledo, Ohio-Mich.	Consists of Lucas and Wood Counties, Ohio, and Monroe County, Mich.
Trenton, N.J.	Coextensive with Mercer County, N.J.
Tucson, Ariz.	Coextensive with Pima County, Ariz.
Tulsa, Okla.	Consists of Creek, Osage, and Tulsa Counties, Okla.
Utica-Rome, N.Y.	Consists of Herkimer and Oneida Counties, N.Y.
Washington, D.C.-Md.-Va.	Consists of Washington, D.C.; Montgomery and Prince Georges Counties, Md.; and Alexandria, Fairfax, and Falls Church cities, and Arlington and Fairfax Counties, Va.
Wichita, Kans.	Consists of Butler and Sedgwick Counties, Kans.
Wilkes-Barre-Hazleton, Pa.	Coextensive with Luzerne County, Pa.
Wilmington, Del.-N.J.-Md.	Consists of New Castle County, Del., Salem County, N.J., and Cecil County, Md.

STANDARD METROPOLITAN STATISTICAL AREAS WITH 250,000 INHABITANTS OR MORE—Continued

Worcester, Mass.	Consists of Worcester city, and Auburn, Berlin, Boylston, Brookfield, East Brookfield, Grafton, Holden, Leicester, Millbury, Northborough, Northbridge, North Brookfield, Oxford, Paxton, Shrewsbury, Spencer, Sterling, Sutton, Upton, Westborough, and West Boylston towns in Worcester County, Mass.
York, Pa.	Consists of Adams and York Counties, Pa.
Youngstown-Warren, Ohio	Consists of Mahoning and Trumbull Counties, Ohio

Appendix A

PROVISIONS OF LAW RELATING TO THE 1963 CENSUS OF BUSINESS

(From Title 13 United States Code)

SECTION 131. The Secretary shall take, compile, and publish censuses of manufactures, of mineral industries, and of other businesses, including the distributive trades, service establishments, and transportation (exclusive of means of transportation for which statistics are required by law to be filed with, and are compiled and published by, a designated regulatory body), in the year 1954 and every fifth year thereafter, and each such census shall relate to the year immediately preceding the taking thereof: *Provided,* That the censuses of manufactures, of mineral industries, and of other businesses, including the distributive trades and service establishments, directed to be taken in the year 1954 relating to the year 1953 shall be taken instead in the year 1955 relating to year 1954.

SECTION 191. (a) Each of the censuses authorized by this chapter (other than censuses of population) shall include each State, the District of Columbia, Alaska, Hawaii, the Virgin Islands, Guam, and the Commonwealth of Puerto Pico, and as may be determined by the Secretary, such other possessions and areas over which the United States exercises jurisdiction, control, or sovereignty. Censuses of population shall include all geographic areas referred to in the preceding sentence. Inclusion of other areas over which the United States exercises jurisdiction or control shall be subject to the concurrence of the Secretary of State.

(b) For censuses taken in the Virgin Islands, Guam, or any possession or area not specifically designated in (a) above, the Secretary may utilize or adopt census data collected by the Governor or highest ranking Federal official, when such data are obtained in accordance with plans prescribed or approved by the Secretary.

SECTION 224. Whoever, being the owner, official, agent, person in charge, or assistant to the person in charge, of any company, business, institution, establishment, religious body, or organization of any nature whatsoever, neglects or refuses, when requested by the Secretary or other authorized officer or employee of the Department of Commerce or bureau or agency thereof, whether such request be made by registered mail, by certified mail, by telegraph, by visiting representative, or by one or more of these methods, to answer completely and correctly to the best of his knowledge all questions relating to his company, business, institution, establishment, religious body, or other organization, or to records or statistics in his official custody, contained on any census or other schedule prepared and submitted to him under the authority of this title, shall be fined not more than $500 or imprisoned not more than sixty days, or both; and if he willfully gives a false answer to any such question, he shall be fined not more than $10,000 or imprisoned not more than one year, or both.

SECTION 9. (a) Neither the Secretary, nor any other officer or employee of the Department of Commerce or bureau or agency thereof, may, except as provided in section 8 of this title—

(1) use the information furnished under the provisions of this title for any purpose other than the statistical purposes for which it is supplied; or

(2) make any publication whereby the data furnished by any particular establishment or individual under this title can be identified; or

(3) permit anyone other than the sworn officers and employees of the Department or bureau or agency thereof to examine the individual reports.

Appendix B

EXPLANATION OF TERMS

Active proprietors of unincorporated businesses—These data are computed by crediting sole proprietorships with one proprietor and partnerships with two proprietors for all such businesses operated at any time during 1963.

Administrative offices and auxiliaries—See "Central administrative offices and auxiliaries servicing wholesale establishments."

Bad debt losses—Respondents were instructed to report the amount of receivables written off during 1963 as uncollectable.

Bin space—See "Warehouse and storage space terms."

Brokerage or commissions received—Merchandise agents and brokers were instructed to report the amount of brokerage or commissions received on transactions negotiated for the account of others during 1963. The amounts are included in the tables under the heading "Operating expenses (including payroll)," footnoted accordingly.

Central administrative offices and auxiliaries servicing wholesale establishments—A central administrative office is an establishment primarily engaged in general administrative, supervisory, purchasing, accounting, and related management functions performed centrally for establishments of the same company. An auxiliary is an establishment primarily engaged in performing supporting functions of a service nature for establishments of the same company, rather than for the general public. Examples of auxiliaries are: Storage warehouses; garages; repair shops; research, development, and testing laboratories.

Class of customer—See "Sales by class of customer."

Commission bulk stations—See "Petroleum terms."

Commodity-line sales—See "Sales terms."

Cooperatives—See "Form of organization."

Cooperative bulk stations—See "Petroleum terms."

Cooperative grain elevators—See "Warehouse and storage space terms."

Corporations—See "Form of organization."

Country grain elevators—See "Warehouse and storage space terms."

Employment and payroll terms:

Employment size—Analyses of wholesale trade by employment size provide data for a maximum of 13 employment-size groups of establishments, based upon the number of paid employees during the workweek ended nearest November 15, 1963. Active proprietors and partners of unincorporated businesses were not regarded as employees in determining the employment size of establishments. These employment-size groups are as follows:

1 paid employee
2 paid employees
3 paid employees
4 or 5 paid employees
6 or 7 paid employees
8 or 9 paid employees
10 to 14 paid employees
15 to 19 paid employees
20 to 49 paid employees
50 to 99 paid employees
100 to 499 paid employees
500 to 999 paid employees
1,000 paid employees or more

Establishments with one paid employee or more sometime during the year, but none during the workweek ended nearest November 15, are included in the "1 paid employee" size class.

Payroll, entire year—Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for social security, income tax, insurance, dues, etc. Payroll is not limited to "taxable" payroll as reported on IRS Form 941.

Payroll, workweek ended nearest November 15—This item consists of payroll, as defined above, paid to persons on the payroll in the pay period ended nearest November 15, 1963. Establishments with a pay period other than a week were requested to adjust the figures to a weekly basis.

Paid employees, workweek ended nearest November 15—Paid employees consist of the number of employees, including salaried officers

and executives of corporations, who were on the payroll for the workweek ended nearest November 15. Traveling salesmen are counted as employees of establishments from which they operate or are controlled.

Establishment—An establishment is a single physical location at which business is conducted. An establishment is not necessarily identical with the "company" or "enterprise" which may consist of one or more establishments. Census of business figures represent a summary of reports for individual "establishments" rather than "companies." (Enterprise Statistics reports, Series ES, will be issued at a later date covering the censuses of business, manufactures, and mineral industries.) A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report was tabulated in accordance with the physical location at which the business was conducted.

Where two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment, and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, separate establishment reports for each of the different activities were reported in the census where (1) distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and (2) where conditions prescribed by the Standard Industrial Classification (SIC) Manual[1] for recognizing the existence of more than one establishment were met.

The "number of establishments" shown in this report is the number in business at the end of the census year.

Export sales—See "Sales terms."

Form of organization—Each establishment included in the 1963 Census of Business was classified into one of the following legal forms of organization:

Individual proprietorships—These are establishments owned by one person.

Partnerships—These are establishments owned by two persons or more each of whom has a financial interest in the business.

Corporations—These are establishments other than cooperatives owned by an organization or company legally incorporated under State laws.

Cooperative associations—These are establishments owned by an association of customers of the establishment, whether or not they are incorporated. In general, the distinguishing features of a cooperative are patronage dividends based on the volume of expenditures by the members, and a limitation of one vote per member regardless of the amount of stock owned. The establishments are open to the public as a rule, but are patronized primarily by members of the association operating the business.

Other legal forms—These are establishments whose legal form of organization is not one of those defined above. Included in this group are estates, receiverships, joint ventures, etc.

Grain elevators—See "Warehouse and storage space terms."

Independent bulk stations—See "Petroleum terms."

Independent country elevators—See "Warehouse and storage space terms."

Individual proprietorships—See "Form of organization."

Inventories (end of year) at cost—Inventories consist of stocks of merchandise for sale at the end of the year, at cost value rather than at sale price. Inventories are reported on an ownership basis and all merchandise owned by reporting establishments are included, even though some may be held by others for sale on consignment. Goods owned by others are not included.

Legal form of organization—See "Form of organization."

Line elevators—See "Warehouse and storage space terms."

Liquefied petroleum (LP) gas stations—See "Petroleum terms."

Multiunits—See "Single units and multiunits."

Operating expenses (including payroll)—Operating expenses include payroll as well as other overhead expenses of the establishments and a prorata share of any general office expense, but the term does not include the cost of merchandise purchased for sale, nor income or

[1] Executive Office of the President, Bureau of the Budget, **Standard Industrial Classification Manual,** 1957, and **Supplement to 1957 Edition,** 1963.

excise taxes. Any withdrawals by owners or part owners of unincorporated businesses are not included.

For merchandise agents and brokers, entries under column heading "operating expenses" represent the amount of brokerage or commissions received during 1963 on sales, or purchases, of merchandise for the account of others, rather than total expenses incurred by them.

Paid employees—See "Employment and payroll terms."

Partnerships—See "Form of organization."

Payroll—See "Employment and payroll terms."

Petroleum terms:

Petroleum bulk stations—These are establishments primarily engaged in marketing gasoline, kerosene, distillate and residual fuel oils and having bulk storage capacity of up to 2,100,000 gallons. They receive their supplies primarily by truck, transport, or rail—rather than by tanker, barge, or pipeline—and are primarily engaged in marketing products to retailers, to industrial accounts, and to farmers. Bulk stations located at refineries are included when they are operated as separate establishments.

Bulk stations are classified on the basis of ownership and method of operations as independent, commission, salary, or cooperative. Data are shown separately for each type of bulk station in table 2 of chapter 6.

The terms "bulk station" and "bulk plant" are used synonymously in this report.

Independent (single unit) bulk stations—These are bulk stations owned and operated independently by other wholesale establishments. This classification does, however, include bulk stations operated under the same ownership with retail service stations if the company operates only one bulk station. It does not include bulk stations owned and operated as cooperatives (see below).

Commission bulk stations—These are owned by multiunit concerns (firms operating more than one bulk station) but are operated by a commission agent who has a proprietary interest in the business. Operators of these stations generally are paid commissions and have responsibility for the payment of various overhead costs, delivery expenses, and payroll.

Salary bulk stations—These are bulk stations owned and operated by multiunit organizations on other than a commission basis.

Cooperative bulk stations—These are bulk stations (single unit or multiunit) owned and operated by cooperative associations. Many of these establishments are primarily engaged in selling petroleum products to farmers.

Petroleum terminals—Included here are two classes of facilities engaged in marketing gasoline, kerosene, and distillate and residual fuel oils: (1) All facilities having total bulk storage capacity of 2,100,000 gallons or more, and (2) facilities of smaller capacity which receive their supplies primarily by tanker, barge, or pipeline.

Liquefied petroleum (LP) gas stations—Stations and terminals with bulk storage capacity and primarily engaged in selling liquefied petroleum (LP) gas to dealers, wholesale distributors, or to industrial and commercial accounts (including Government and military).

"Refiner-marketer" or "other" ownership—Petroleum bulk stations and terminals are also classified on the basis of ownership either as "refiner-marketer bulk stations, terminals" or as "other bulk stations, terminals." "Refiner-marketer bulk stations, terminals" are owned and operated by petroleum refining companies primarily for marketing their products, and in this respect are similar to manufacturers' sales branches. "Other bulk stations, terminals" are marketing facilities not owned by, or affiliated with, organizations maintaining refineries.

Storage capacity—Storage capacity represents the bulk storage capacity (shell or water capacity) at establishments primarily engaged in marketing refinery products and LP gas at wholesale. Establishments operated as bulk stations or bulk terminals and located at refineries are included where they are operated as separate establishments. Facilities operated as integral parts of refineries are not included. Space in pipelines, tankers, tank cars, tank farms, public warehouses, and space leased to governmental agencies, including the military, is not included. Storage capacity is measured as of December 31, 1963.

Proprietors—See "Active proprietors."

Receivables—Accounts and notes derived from the sale of merchandise and services, and outstanding on the books of reporting companies —before deducting reserves for bad-debt losses—as of the end of the year. Receivables sold to banks, factors, etc., are excluded.

Refiner marketer—See "Petroleum terms."

Refrigerator space—See "Warehouse and storage space terms."

Sales terms:

Sales—Sales include merchandise sold, and receipts from repairs and from other services to customers, whether or not payment was received in 1963. Sales are net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They do include local and State sales taxes and Federal excise taxes collected by the wholesale establishment directly from customers and paid directly by the wholesale establishment to a local, State, or Federal tax agency. Gasoline, liquor, tobacco, and other excise taxes paid by the manufacturer and passed along to the wholesaler are also included.

Sales do not include wholesale sales made by manufacturers, retailers, service establishments, and other businesses whose primary activity is other than wholesale trade. They do, however, include receipts other than from the sale of merchandise at wholesale (e.g., service receipts, retail sales, etc.) by establishments primarily engaged in wholesale trade.

Although the count of establishments in this volume represents the number in business at the end of the year, the sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represent the value of the goods involved in the transactions rather than commissions received or earnings.

Sales by class of customer—Sales of merchant wholesalers, manufacturers' sales branches and sales offices, merchandise agents and brokers, and assemblers of farm products are analyzed according to customer classes as outlined below.

Sales to industrial, commercial, etc., users—While the wording of the inquiry varied to some extent by reporting form, respondents were instructed to report under this classification the approximate percentage of their total sales, 1963, to industrial, commercial, professional, institutional, and governmental users, public utilities, railroads, restaurants, hotels, contractors, builders, and similar types of business concerns that normally buy for business use rather than for resale of the goods in the form purchased.

Sales to contractors and builders are measured separately for establishments in the lumber and building materials trades and in the electrical goods trades. Also in the electrical goods trades, sales to public utilities and those to governmental bodies are measured separately. These variations from the general pattern are identified in footnotes to the tables.

Sales to consumers and farmers—Instructions provided for reporting under this classification sales to household consumers, to farmers, and to individual users, including sales to the respondent's own employees.

Sales to retailers—Instructions provided for reporting here sales to retailers of all types (retail multiunit organizations, independent stores, department stores, cooperative stores, etc.). Sales of food and related products to restaurants, however, are included under "sales to industrial, commercial, etc., users," not here.

Forms used in enumerating establishments in the automotive and electrical goods trades provided for reporting sales to repair shops separately. Such sales are included under "sales to retailers" but identified separately in footnotes.

Export sales—Instructions provided for including sales made direct to buyers in foreign countries or through their agents in this country. U.S. firms operating foreign branches were instructed to include any transfers from the United States to such branches. Sales to buyers in U.S. possessions are not considered as export sales.

Coverage and limitations of class-of-customer data—Recognizing the fact that not all wholesale firms maintain records of their sales by customer classes, respondents were instructed to report in terms of percentage of their 1963 sales, rather than exact dollar sales. Instructions further provided that where book figures were not available, respondents were to provide their best possible approximations. As may be determined by a comparison of the data in the two sales columns of the tables, not all respondents reported on this basis. The first sales column of tables in chapter 4 of this volume covers all establishments in the classification, including those not analyzing their sales; whereas, the second is limited to sales of those reporting the analysis. Coverage for any classification is measured by the relationship between the two sales figures. Data are generally withheld for classification in which coverage is less than 70 percent.

Class-of-customer data contain an element of judgment; hence, are not as accurate as information readily available from company financial statements. The results, however, represent a combination of information from company records, and information based on judgment of those most familiar with the subject.

Sales by commodity lines or product classes—See "Explanation of Commodity Line Tables" in the introduction to chapter 8 of this volume.

Sales size—In the 1963 Census of Business, wholesale trade analyses by sales size are designed to provide data for a maximum of 11 sales-size groups for establishments operated the entire year. For the purpose of these tabulations, an establishment is classified as an entire-year business if it operated 10 or more months during the year and was in operation at the end of the year. Seasonal establishments, which normally operate for only a part of the year, are treated as "entire year" or "not entire year" on the basis of the length of time the establishments were owned rather than the length of time they were open for business during the census year.

For purposes of sales-size tabulations, the entire-year establishments have been classified into sales-size groups depending on the value of sales and receipts reported for the year 1963. These sales-size groups are as follows:

$20,000,000 or more
$15,000,000 to $19,999,000
$10,000,000 to $14,999,000
$5,000,000 to $9,999,000
$2,000,000 to $4,999,000
$1,000,000 to $1,999,000
$500,000 to $999,000
$300,000 to $499,000
$200,000 to $299,000
$100,000 to $199,000
Less than $100,000

As the class interval descriptions indicate, the establishments were classified by sales-size group after the reported sales and receipts figures had been rounded to the nearest thousand dollars. Each report was rounded by striking off the hundred, tens, and unit digits from the reported dollars. One, representing one thousand dollars, was then added to half of the reports.

Single units and multiunits—An establishment was classified as a single unit if it was operated by a firm which operated only one wholesale trade establishment in the United States. An establishment was classified as a part of a multiunit firm if the firm operated more than one wholesale establishment in the United States. Two or more wholesale establishments under the same ownership constituted a multiunit regardless of the kind of business or type of operation of the establishments.

The following single-unit, multiunit groupings are used in these tabulations:

Single Units:
1 establishment
Multiunits:
2 establishments
3 to 5 establishments
6 to 10 establishments
11 to 25 establishments
26 to 50 establishments
51 establishments or more

Standard Industrial Classification (SIC)—This is a classification system developed under the auspices of the Federal Bureau of the Budget. Reference: **"Standard Industrial Classification Manual,"** Executive Office of the President, Bureau of the Budget, 1957, and supplements.

Standard Metropolitan Statistical Areas (SMSA)—See "Appendix E."

Storage capacity—See "Petroleum terms."

Terminal grain elevator—See "Warehouse and storage space terms."

Warehouse floor space—See "Warehouse and storage space terms."

Warehouse and Storage Space terms:

Occupiable warehouse floor space—This item measures under-roof floor space—occupied or unoccupied—of wholesale establishments, excluding space occupied by interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and stripping platforms, etc. Floor space was measured as of the end of the year.

Refrigerated space—Net piling space, 50° F. or below, for storing commodities. This is inside space measured from wall to wall and from floor to ceiling, less space for ventilation (outside of piling), coils, aisles, posts, sprinklers, etc. Refrigerated space is measured for the food and related trades only.

Bin space—Rated bin capacity, in bushels, for storing loose grain.

Coverage and limitation of warehouse floor space data—Each of the warehouse floor space tables is divided into three parts, as follows:

The first part, consisting of three data columns, presents information on the number of establishments, sales, and inventories for all establishments, including any without warehouses or storage space.

The second part, consisting of seven data columns, in tables 1 to 5 and four columns in

tables 6 and 7, presents information for establishments reporting 500 or more square feet of floor space. This portion of the table provides the means for relating inventories and sales to warehouse space for the various types of operation.

The third part, consisting of three columns, shows the number, sales, and inventories of establishments not reporting as much as 500 square feet of warehouse floor space, or not supplying answers to this inquiry. This part of the table encompasses several classes of establishments. Included, for example, are small businesses and those whose merchandise was of such a nature as to require little warehousing. Also included are establishments who normally do not carry stocks, establishments that rely on the services of public warehouses rather than providing their own space, and establishments handling goods not normally requiring under-roof floor space. Finally, establishments that might have maintained warehouse floor space at the end of 1963 but failed to record it on the census form are included here. No distinction among these various classes is made in the table.

Space data as recorded in the tables are somewhat less than they would have been had all establishments reported on this inquiry. Moreover, had wholesale establishments reported all space controlled by them, the amount would have been short of that required to warehouse all goods in wholesale trade, as some stocks are located in public warehouses, some are held in bond, some are in transit, and some are in producers' warehouses awaiting delivery.

Table 7, chapter 5—This table covers only the wholesale food and related products trades —food wholesalers, sales branches of food processors, food brokers and agents, and assemblers of edible farm products. It is limited to information for establishments reporting 500 or more cubic feet of cold storage space.

Country grain elevators—These are distinguished from terminal grain elevators in that they buy grain direct from farmers, delivered primarily in trucks or wagons. Included here are establishments handling grain through properties commonly referred to as "elevators" and which are primarily engaged in buying and selling grain or in buying and assembling grain for shipment to central markets. Many country grain elevators sell feed, seed, fertilizer, and other supplies to farmers in addition to buying and shipping grain. Establishments primarily engaged in selling supplies to farmers are classified as retail establishments and are not included here.

Country grain elevators are classified as independent, line, or cooperative elevators.

Independent country elevators—These are country elevators operated by firms, other than cooperatives, with only one such establishment during the census year.

Line elevators—These are distinguished from independent country elevators in that two or more are operated by the same ownership.

Cooperative elevators—These are country grain elevators owned and operated cooperatively by farmers.

Terminal grain elevators—These are elevators with sizable storage space selling grain received primarily by rail or barge rather than direct from farmers via truck or wagon.

Terms denoting size:

Employment size—Establishments are classified by size according to the number of paid employees as of November 15, 1963. Owners of unincorporated businesses, even though they may have been actively engaged in the business, were not counted as paid employees in determining employment size, nor was their compensation included in payroll. Establishments with no paid employees during the workweek ended November 15, 1963, are included in the smallest employment-size bracket.

Revenue size—Establishments are classified by revenue size in 1963. For the tables in this volume, revenue figures were rounded to thousands of dollars before establishing the size classifications.

Space size—Household goods warehousing establishments and general warehousing and storage establishments are classified by square feet of space, refrigerated warehousing establishments by cubic feet of space, and food locker establishments are classified by size based upon number of individual lockers installed.

In all size tabulations, establishments which did not operate for the entire year were not classified into size groups. Separate data are shown for these establishments.

Appendix C

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the SIC Manual and its supplement[1] issued in 1963, and as covered in the census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, and professional users; or to other wholesalers; or in negotiating as agents in buying merchandise for or selling merchandise to such persons or companies. Importers selling merchandise at wholesale in the U.S. market and exporters are included in wholesale trade.

Establishments covered by the census were assigned a kind-of-business classification in accordance with the SIC code. However, because in some instances a more detailed classification is required for census purposes than is available in the SIC, additional kinds of business have been identified by the Bureau of the Census within the SIC categories.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity.

For example, the "groceries and related products" classification excludes establishments selling some food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified in "groceries and related products" some of their receipts may be derived from the sale of nonfood products.

An indication of the extent to which commodities are handled by different kinds of business will be published in Series BC63–WS, Commodity Line Sales.

The data in this report for a number of SIC groups have been subdivided, making it necessary to arrive at SIC major group totals by addition. The SIC system provides for grouping all wholesale establishments into 38 classifications. However, the census, while observing the SIC classifications, identifies an additional 21 major kinds of business. These 59 classifications are further subdivided in some tabulations to show information for a total of 140 individual kinds of business as indicated below. Classifications which are subdivisions of SIC industries are separately listed but are described only when clarification is required.

[1] Executive Office of the President, Bureau of the Budget, Standard Industrial Classification Manual, 1957, and Supplement to 1957 Edition, 1963.

MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and tires and tubes for passenger and commercial vehicles.

Automobiles, other motor vehicles (SIC 5012)—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other motor vehicles. Dealers primarily engaged in selling road-type commercial trucks, truck-tractors, truck-trailers, buses, semitrailers, and related vehicles are included. (Automotive establishments primarily engaged in selling at retail to individual consumers for personal use and also selling a limited number of new and used passenger automobiles and trucks at wholesale are classified in retail trade.)

New and used automobiles (SIC 5012 part).

Trucks, tractors; road type (SIC 5012 part).

Automotive equipment (SIC 5013)—Establishments primarily engaged in the wholesale distribution of new and used automotive parts and accessories, and filling station and garage service equipment. Establishments primarily engaged in the wholesale sale of tires and tubes are classified in "Tires, tubes" (SIC 5014).

Tires and tubes (SIC 5014)—Establishments primarily engaged in the wholesale distribution of tires and tubes for passenger and commercial vehicles.

DRUGS, CHEMICALS, ALLIED PRODUCTS (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnishes in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastic materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in "Amusement, sporting goods" (part of SIC 5099).

Drugs, drug proprietaries, druggists' sundries (SIC 5022)—Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries and toiletries. Surgical, medical, and hospital supply houses are classified in "Professional equipment, supplies" (SIC 5086).

General-line drug wholesalers (SIC 5022 part).—These are distinguished from specialty-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported a substantial portion of their sales on "Pharmaceuticals, antibiotics, druggists' chemicals, biologicals, botanicals" and "Proprietary products, toiletries, druggists' sundries", and if annual sales volume was $1 million or more. Other drug and related products distributors were classified as "Specialty-line pharmaceutical, cosmetics, toiletries" (SIC 5022 part).

Paints, varnishes (SIC 5028)—Establishments primarily engaged in the wholesale distribution of paints and varnishes in paste or powder form or ready for use. Glass and wallpaper are frequently handled as important secondary lines.

Other chemicals, allied products (SIC 5029)—Establishments primarily engaged in the wholesale distribution of industrial chemicals such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastic materials, rosin, turpentine, and related products.

DRY GOODS, APPAREL (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie, and footwear.

Dry goods, piece goods, notions (SIC 5032)—Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions. Establishments primarily engaged in selling textile home furnishings (curtains, draperies, domestics, etc.) are included in "Home furnishings, floor coverings" (part of SIC Code 5097).

Piece goods—jobbers (SIC 5032 part).

Notions (SIC 5032 part).

Piece goods converters (SIC 5032 part)—These establishments buy goods in the grey and have them finished on contract.

Other dry goods (SIC 5032 part).

Apparel and accessories, hosiery, lingerie (SIC 5035)—Establishments primarily engaged in the wholesale distribution of apparel (except footwear) and accessories, hosiery, and lingerie. Clothing jobbers having garments made on contract by others are classified as manufacturers, not here.

Men's, women's clothing, accessories (SIC 5035 part).

Men's, boys' clothing, furnishings (SIC 5035 part).

Women's, children's clothing, accessories (SIC 5035 part).

Hosiery, underwear (SIC 5035 part).

Footwear (SIC 5039)—Establishments primarily engaged in the wholesale distribution of footwear of leather, rubber, and other materials.

GROCERIES AND RELATED PRODUCTS (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products; poultry and poultry products; confectionery; fish and sea foods; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc., are included in the Census of Manufactures.

General-line groceries (SIC 5042)—Establishments engaged in the wholesale distribution of a general line of groceries—canned foods, coffee, flour, sugar, tea, spices, etc.

Voluntary group grocery wholesalers (SIC 5042 part).

Retailer-cooperative grocery wholesalers (SIC 5042 part).

Other general-line grocery wholesalers (SIC 5042 part).

Dairy products (SIC 5043)—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. Establishments primarily engaged in pasteurizing, bottling, and selling milk are included in the Census of Manufactures.

Poultry, poultry products (SIC 5044)—Establishments primarily engaged in the wholesale distribution of poultry and poultry products. Establishments primarily engaged in killing, dressing, and selling poultry are included in the Census of Manufactures.

Confectionery (SIC 5045)—Establishments primarily engaged in the wholesale distribution of confectionery, such as candy, chewing gum, fountain fruits, salted nuts, popcorn, and fountain syrups.

Fish and sea foods (SIC 5046)—Establishments primarily engaged in the wholesale distribution (but not packaging) of fresh, cured

(but not canned) fish and sea foods. Establishments engaged in the preparation of fresh or frozen packaged fish or other sea food and the shucking of oysters are included in the Census of Manufactures.

Meat, meat products (SIC 5047)—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard.

Fresh fruits, vegetables (SIC 5048)—Establishments primarily engaged in the wholesale distribution of fresh fruits, vegetables, berries, etc.

Other groceries and related products (SIC 5049)—Establishments primarily engaged in the wholesale distribution of groceries and related products not elsewhere classified such as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, fruit peel, packaged frozen foods, oleomargarine, pickles, preserves, jams, jellies, sauces, spices, refined sugar, tea, and yeast. Establishments primarily engaged in roasting and shelling nuts, in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters are also classified in this industry. Establishments primarily engaged in bottling soft drinks, roasting coffee, blending tea, and in grinding and packaging spices are included in the Census of Manufactures.

Bread, cookies, bakery goods (SIC 5049 part).

Canned foods (SIC 5049 part).

Coffee, tea (SIC 5049 part).

Frozen foods (SIC 5049 part).

Soft drinks (SIC 5049 part).

Other grocery specialties (SIC 5049 part).

FARM PRODUCTS-RAW MATERIALS (SIC 505)

Establishments primarily engaged in the wholesale marketing of farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins, and raw furs; raw silk; leaf tobacco; wool and mohair; livestock; and horses and mules.

Cotton (part of SIC 5051)—Establishments primarily engaged in marketing raw cotton and cotton linters.

Grain (part of SIC 5051)—Establishments primarily engaged in marketing corn, wheat, oats, sorghum, soybeans, barley, and other grains. Grain exporters and grain elevators buying and selling grain are included here as well as other grain merchants.

Livestock, except horses and mules (part of SIC 5051)—Establishments primarily engaged in marketing cattle, calves, hogs, sheep, lambs, goats, and other livestock except horses and mules.

Miscellaneous farm products (part of SIC 5051)—Establishments primarily engaged in marketing farm products, such as leaf tobacco; hides, skins, and pelts; horses and mules; bristles; broomcorn; feathers; hops; hair, moss; unroasted peanuts, oil kernels, oil nuts, raw silk, straw, vegetable fibers, etc. Establishments engaged in any stemming or redrying of tobacco are not included.

Hides, skins, pelts (SIC 5051 part).

Leaf tobacco (SIC 5051 part).

Wool, wool tops, mohair (SIC 5051 part).

Other farm products (raw materials) (SIC 5051 part).

ELECTRICAL GOODS (SIC 506)

Establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances whether electrically, manually, or mechanically powered, such as washing machines powered by gasoline motors and sewing machines powered manually. This group does not include electrical or electrically powered commercial and industrial machines which are classified in "Machinery, equipment, supplies" (SIC 508).

Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063)—Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. This industry does not include establishments primarily engaged in the wholesale distribution of radios, television sets, electric refrigerators, and other household electrical appliances which are classified in "Electrical appliances, TV, radio sets" (SIC 5064). Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are not included in the Census of Business.

Electrical supplies **with** major appliances **and** housewares (SIC 5063 part).

Electrical supplies with housewares but **without** major appliances (SIC 5063 part).

Electrical supplies **without** housewares or major appliances (SIC 5063 part).

Electrical appliances, TV, radio sets (SIC 5064)—Establishments primarily engaged in the wholesale distribution of radio and television sets, self-contained air conditioning units, and household electrical appliances. Gas clothes dryers and gas household refrigerators are also included here.

In this trade, manufacturers' branch houses primarily engaged in selling appliances,

TV and radio sets to retailers and builders are classified as merchant wholesalers.

Electronic parts, equipment (SIC 5065)—Establishments primarily engaged in wholesale distribution of electronic parts and equipment, such as radio and television receiving and transmitting equipment; industrial electronic tubes; electronic intercommunication equipment; radio parts and accessories; and electronic sound equipment.

HARDWARE, PLUMBING AND HEATING EQUIPMENT, SUPPLIES (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration, and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in "Automotive equipment" (SIC 5013). Establishments primarily selling self-contained units are classified in "Electrical appliances, TV, radio sets" (SIC 5064).

Hardware (SIC 5072)—Establishments primarily engaged in the wholesale distribution of hardware.

General-line hardware wholesalers (SIC 5072 part)—Distinguished from specialty-line hardware wholesalers on the basis of commodity-line mix and annual sales volume. The classification "general-line hardware" includes establishments selling a broad line of hardware and also a combination of industrial materials and supplies; electrical goods; and automotive equipment. This classification is limited to establishments with substantial annual sales volume.

Specialty-line hardware (SIC 5072 part).

Plumbing and heating equipment, supplies (SIC 5074)—Establishments primarily engaged in the wholesale distribution of plumbing and heating equipment and supplies to be installed in residential and commercial buildings.

Warm-air heating-cooling equipment, fixtures, supplies (SIC 5074 part).

Wet-heat plumbing fixtures, equipment, supplies (SIC 5074 part).

Plumbing fixtures, supplies (SIC 5074 part.

Air conditioning, refrigeration equipment, supplies (SIC 5077)—Establishments primarily engaged in the wholesale distribution of air conditioning, refrigeration, and ventilating equipment and supplies, except self-contained air conditioning units which are classified in "Electrical appliances, TV, radio sets" (SIC 5064).

MACHINERY, EQUIPMENT, SUPPLIES (SIC 508)

Establishments primarily engaged in selling at wholesale commercial and industrial machinery, equipment and supplies. These sales include agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in selling office, restaurant, and hotel furniture are classified in "Furniture (household, office)" (part of SIC 5097); those wholesaling air conditioning and refrigeration equipment, in "Air conditioning, commercial refrigeration equipment, supplies" (SIC 5077); and those wholesaling motor vehicles and motor vehicles parts, in "Motor vehicles, automotive equipment" (SIC 501).

Commercial, industrial machinery, equipment, supplies (SIC 5082):

Commercial machines, equipment (part of SIC 5082)—Establishments primarily engaged in the marketing of office, store, and business machines and equipment (except furniture); commercial food-service equipment and supplies; fountain and store fixtures and equipment; and tanks, pumps, compressors, etc., for marketing petroleum products.

Office machines, equipment (SIC 5082 part).

Restaurant and hotel supplies (SIC 5082 part).

Store machines, fixtures (SIC 5082 part).

Oil marketing equipment (SIC 5082 part).

Construction, mining, logging, road maintenance machinery, equipment (part of SIC 5082)—Establishments primarily engaged in marketing cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounted equipment, and other construction machinery and equipment.

Industrial machinery, equipment (part of SIC 5082)—Establishments primarily engaged in marketing such industrial machinery and parts as metalworking tools; food products manufacturing machinery and equipment; dairy

products processing machinery; oil well machinery and supplies; industrial fans; industrial tractors and trailers; and other industrial machinery, parts, and attachments.

Food-processing machinery, equipment (SIC 5082 part).

General purpose industrial machinery, equipment (SIC 5082 part).

Materials handling equipment (SIC 5082 part).

Metalworking machinery, equipment (SIC 5082 part).

Oil well and oil refining machinery, equipment (SIC 5082 part).

Printing machinery, equipment (SIC 5082 part).

Other industrial machinery, equipment (SIC 5082 part)—This classification includes establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including woodworking machinery; shoe making machinery; paper and paper products (but not printing trades) machinery; smelting and refining machinery and equipment; rubber working machinery; cigar and cigarette making machinery; and similar special industry machinery.

Industrial supplies (part of SIC 5082)—Establishments primarily engaged in marketing abrasives and materials; rope and cordage; mechanical rubber goods; welding supplies; mechanical power transmission equipment; industrial valves and fittings; industrial leather; used drums, barrels, and other metal containers which have been cleaned or reprocessed; also other special or general industrial supplies, such as industrial storage batteries, bort, industrial diamonds, and miscellaneous mill supplies.

Industrial materials, supplies-general line (SIC 5082 part).

Mechanical power transmission equipment (SIC 5082 part).

Industrial valves, fittings (SIC 5082 part).

Welding supplies (SIC 5082 part).

Reconditioned drums, barrels (SIC 5082 part).

Other industrial supplies (SIC 5082 part)—This classification includes establishments primarily engaged in selling a special line of industrial materials or supplies not elsewhere classified, such as abrasives, mechanical rubber goods, rope and cordage, industrial diamonds, bottlers' supplies, and industrial storage batteries.

Farm machinery and equipment (SIC 5083)—Establishments primarily engaged in the wholesale distribution of agricultural machinery and equipment for use in the preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to work on the farm or in the garden; and dairy farm machinery and equipment.

Professional equipment, supplies (SIC 5086)—Establishments primarily engaged in the distribution of mechanical devices and other equipment and supplies used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups

Dental supplies (SIC 5086 part).

Religious supplies, school supplies (SIC 5086 part).

Surgical, medical, hospital supplies (SIC 5086 part).

Optical goods (SIC 5086 part).

Scientific instruments, laboratory equipment (SIC 5086 part).

Other professional equipment, supplies (SIC 5086 part)—This classification includes establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies; drafting supplies; and other specialty-line professional equipment. It also includes establishments selling a combination of professional equipment and supplies, no one of which predominated.

Service-establishment equipment, supplies (SIC 5087)—Establishments primarily engaged in marketing equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, janitors, shoe repairers, upholsterers, undertakers, and related service establishments.

Beauty, barber supplies (SIC 5087 part).

Custodial supplies (SIC 5087 part).

Laundry, dry cleaning equipment, supplies (SIC 5087 part).

Shoe service equipment, supplies (SIC 5087 part).

Municipality supplies (SIC 5087 part).

Other service-establishment equipment and supplies (SIC 5087 part)—This classification includes establishments primarily engaged in selling a specialty-line of service-establishment supplies such as upholsterers' supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies. It also includes establishments selling a combination of service-establishment supplies, of which no one type predominated.

Transportation equipment, supplies (except motor vehicles) (SIC 5088)—Establishments primarily engaged in marketing air, marine, and railroad transportation equipment and supplies.

Aircraft, aeronautical equipment and parts (SIC 5088 part).

Marine machinery, equipment (SIC 5088 part).

Other transportation equipment (SIC 5088 part)—This classification includes establishments primarily engaged in selling equipment and supplies used in the operation, maintenance and repair of railroads, street cars, buses, tramways, aerial hoists, and horse-drawn vehicles.

MISCELLANEOUS WHOLESALERS (SIC 509)

Metal, minerals (except petroleum products, scrap) (SIC 5091)—Establishments primarily engaged in the wholesale distribution of coal and coke, and ferrous and nonferrous metals.

No part of this classification dealt with precious metals, classified in "Jewelry" (part of SIC 5099); and scrap, classified in "Scrap and waste materials" (SIC 5093).

Coal (part of SIC 5091)—Establishments primarily engaged in the wholesale distribution of coal and coke. Included are establishments which have products shipped direct from mine to customer, and establishments operating yards and dock space and making deliveries therefrom at wholesale, as well as other coal merchants.

Metals service centers, with warehouses (part of SIC 5091)—Establishments with warehouses primarily engaged in selling ferrous and nonferrous metals; semifinished and finished products (sheets, bars, rods, strip, castings, plates, wire and wire products, rails, wheels, bar-shapes, structural shapes, piling, pipe, tubing, etc.).

Ferrous metals service centers (SIC 5091 part).

Nonferrous metals service centers (SIC 5091 part).

Metals sales offices, without stocks (part of SIC 5091)—Establishments without warehouses primarily engaged in selling ferrous and nonferrous metals; semi-finished and finished products (sheets, bar, rods, strip, castings, plates, wire and wire products, rails, wheels, bar-shapes, structural shapes, piling, pipe, tubing, etc.).

Ferrous metals sales offices (SIC 5091 part).

Nonferrous metals sales offices (SIC 5091 part).

Petroleum bulk stations, terminals (SIC 5092)—Petroleum bulk stations and terminals primarily engaged in the storage and the wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and package goods distributors primarily engaged in marketing petroleum products at wholesale, but without bulk storage facilities, are classified in "Other products (part of SIC 5099).

Gasoline, kerosene, fuel oils (part of SIC 5092)—Bulk stations and terminals primarily engaged in wholesale distribution of gasoline, kerosene, distillate or residual fuel oils.

Bulk stations (SIC 5092 part).

Bulk terminals (SIC 5092 part).

Bulk terminals differ from bulk stations in that the former either receive their principal products by tanker, barge, or pipeline; or if by rail or by transport truck, their storage capacity equalled or exceeded 2,100,000 gallons.

Liquefied petroleum (LP) gas (part of SIC 5092—Bulk stations and terminals primarily engaged in wholesale distribution of liquefied petroleum gases for fuel or power purposes.

Scrap and waste materials (SIC 5093)—Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged is dismantling cars for the purpose of selling secondhand parts at retail are classified in retail trade (SIC 5933).

Iron, steel scrap (part of SIC 5093)—Establishments primarily engaged in assembling, breaking up, sorting, and marketing all forms of scrap iron and steel. Auto wreckers engaged in dismantling for scrap are included. Those dismantling used cars for the sale of parts are not included.

Iron, steel scrap dealers with processing equipment (shears, presses, cranes, crushers, etc.) (SIC 5093 part).

Iron, steel scrap without processing equipment (SIC 5093 part).

Waste materials (part of SIC 5093)—Establishments primarily engaged in assembling and marketing such materials as nonferrous scrap; a wide variety of scrap materials; or a particular line of scrap materials, such as waste paper and waste paper products; wiping cloth, waste rags, textile waste; scrap rubber; etc.

Nonferrous metallic scrap (SIC 5093 part).

Waste paper (SIC 5093 part).

Wiping cloth, rags, textile waste (SIC 5093 part).

Other waste materials (SIC 5093 part)—This classification includes establishments primarily engaged in buying, sorting, assembling, and selling such miscellaneous lines as scrap rubber, fur clippings, bottles, scrap glass, and bones.

Tobacco, tobacco products (SIC 5094)—Establishments primarily engaged in the wholesale distribution of manufactured tobacco products—cigarettes, cigars, smoking tobacco. Marketers of leaf tobacco are classified in "Miscellaneous farm products" (part of SIC 5051).

Beer, wine, distilled alcoholic beverages (SIC 5095)—Establishments primarily engaged in the wholesale distribution of beer, wine, and distilled alcoholic beverages. Bottling of wines and other liquors manufactured in bulk by others is included.

Beer (part of SIC 5095)—Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt liquors.

Wine, distilled spirits (part of SIC 5095)—Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blending wines and distilled liquors. State-operated wholesale establishments are included.

Paper, paper products, except wallpaper (SIC 5096)—Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. This industry does not include wallpaper which is classified in "Other products" (part of SIC 5099).

Printing and writing paper (part of SIC 5096)—Establishments primarily engaged in the wholesale distribution of writing paper, including envelope paper, fine paper, groundwood, etc.; printing and rotogravure paper—but not coarse paper. Establishments selling printing and writing paper and also industrial and personal service papers are included here if sales of the former exceed sales of the latter, otherwise they are included with "Industrial and personal service paper," see below.

Industrial and personal service paper (part of SIC 5096)—Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, cellophane, and converted paper products such as bags, boxes, dishes, napkins, shipping supplies. Establishments engaged in the distribution of fine paper are classified in "Printing and wiring paper," described above.

Stationery, office supplies (part of SIC 5096)—Establishments primarily engaged in the wholesale distribution of commercial stationery; office supplies, including envelopes, typewriter and mimeograph paper, file cards and folders, pens, calendars, etc.; social stationery, including envelopes; and greeting cards.

Furniture, home furnishings (SIC 5097)—Establishments primarily engaged in the wholesale distribution of household and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of electrical household goods are classified in "Electrical appliances, TV, radio sets" (SIC 5064), and in the wholesale distribution of office machines and equipment in "Commercial machines, equipment" (part of SIC 5082).

Furniture (household, office) (part of SIC 5097)—Establishments primarily engaged in the wholesale distribution of household furniture, including bedsprings, mattresses, and component parts; office furniture; professional furniture; public furniture (for public parks and buildings), etc.

Household furniture (SIC 5097 part).

Office, business furniture (SIC 5097 part).

Home furnishings, floor coverings (part of SIC 5097)—Wholesale establishments primarily engaged in selling antiques; china, glassware, and earthenware; curtains and draperies; table linens, towels; carpets, linoleum, and all other types of hard and soft surface floor coverings; and all other general home furnishings and howewares.

China, glassware, crockery (SIC 5097 part).

Linens, domestics, curtains, drapes, shades, blinds (SIC 5097 part).

Floor coverings (SIC 5097 part).

Other home furnishings (SIC 5097 part).

Lumber, construction materials (SIC 5098)—Establishments primarily engaged in the wholesales distribution of lumber and building materials, such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand.

Lumber, millwork (part of SIC 5098)—Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; door and window frames (wooden or metal); and all other varieties of wooden and metal millwork.

Lumber, without yards (SIC 5098 part).

Lumber, with yards (SIC 5098 part).

Plywood (SIC 5098 part).

Millwork, metal or wood (SIC 5098 part).

Construction materials (part of SIC 5098)—Establishments primarily engaged in marketing such building materials as brick, building stone, cement, granite, gravel, lime, marble, plaster, window glass, roofing materials, and sand.

Brick, tile, cement, lime, sand, gravel (SIC 5098 part).

Glass (flat brick) (SIC 5098 part).

Roofing, siding, insulation materials (SIC 5098 part).

Other construction materials (SIC 5098 part)—This classification included establishments primarily engaged in selling prefabricated structural assemblies; stone, slate, concrete products, building board; and other construction materials.

Other miscellaneous products (SIC 5099)—Establishments primarily engaged in the wholesale distribution of commodities not elsewhere

classified, such as amusement and sporting goods; farm supplies; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise.

Amusement, sporting goods (part of SIC 5099)—Establishments primarily engaged in the wholesale distribution of all types of amusement and sporting goods and accessories—billiard and pool supplies; cameras and photographic equipment; coin-operated game machines; games, toys; ammunition and fireworks; etc.

Cameras, photographic supplies (SIC 5099 part).

Sporting goods (SIC 5099 part).

Toys, games, fireworks (SIC 5099 part).

Other recreation goods (SIC 5099 part).

Books, magazines, newspapers (part of SIC 5099—Establishments primarily engaged in the wholesale distribution of books, lithographed matter, magazines, newspapers, and all other forms of reading material.

Farm supplies (part of SIC 5099)—Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, seeds, and other farm supplies.

Feed (animal and poultry) (SIC 5099 part).

Fertilizer, agricultural chemicals (SIC 5099 part).

Seed (field, vegetable, flowers) bulbs (SIC 5099 part).

Other farm supplies (SIC 5099 part).

Jewelry (part of SIC 5099—Establishments primarily engaged in the wholesale distribution of jewelry including precious stones and metals, costume jewelry, clocks, silverware, etc.

Diamonds, other previous stones, metals (SIC 5099 part).

Jewelry, watches clocks, silverware (SIC (5099 part).

Gifts, art goods, advertising novelties, specialties (part of SIC 5099)—Establishments primarily engaged in the wholesale distribution of art goods, souvenirs, gifts, novelties, and similar products; and advertising novelties and specialties.

Gifts, art goods (SIC 5099 part).

Advertising specialties, novelties (SIC 5099 part).

Other products (part of SIC 5099)—Establishments primarily engaged in the wholesale distribution of petroleum products (other than bulk stations, terminals); flowers, bulbs, and plants; timber products such as ties, logs, cordwood, wooden barrels, crates, sawdust, and other forest products (except lumber); saddlery and other leather products (except footwear, apparel, and belting); industrial yard, musical instruments; sheet music, musicians' supplies, records; textiles, canvas products, felt, burlap (bags); basic food and beverage materials, such as malt, hop extracts, raw sugar, industrial molasses; wallpaper; a general line of merchandise; and specialty lines not included elsewhere, such as cork, animal and vegetable oils, crude rubber, etc.

Petroleum products (SIC 5099 part).

Flowers, plants, florists' supplies (SIC 5099 part).

Forest products (except lumber) (SIC 5099 part).

General merchandising (SIC 5099 part)—This classification includes merchant wholesale establishments selling a general line of merchandise consisting of several of the following lines, no one predominating: Food and related products; dry goods and apparel; furniture and home furnishings; hardware; electrical goods; farm supplies and other hard goods items. (This classification is frequently associated with import and export houses.)

Musical instruments, records, sheet music (SIC 5099 part).

Textile bags, bagging, burlap (SIC 5099 part).

Food, beverage basic materials (SIC 5099 part).

Wallpaper (SIC 5099 part).

Other (SIC 5099 part)—This classification includes establishments selling a commodity line or a variety of commodity lines not elsewhere classified.

TYPE OF OPERATION CLASSIFICATIONS

In addition to kind of business, each wholesale establishment was classified by **type of operation** according to the ownership of the business, ownership of the goods sold, or character of principal transactions. Establishments in wholesale trade are grouped for census purposes into five major type-of-operation groups and further classified as outlined below.

Merchant wholesalers—Establishments primarily engaged in buying and selling merchandise on their own account, including farm products merchants who do not buy primarily from farmers. Included in this group are the following types of wholesalers:

Wholesale merchants, distributors—Establishments primarily engaged in buying and selling merchandise in the domestic market and performing the principal wholesale functions—buying, stocking, selling, etc.

Importers—Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters—Establishments primarily engaged in purchasing goods in the United States and selling to foreign customers.

Terminal grain elevators—Establishments with sizable storage space buying and selling grain received primarily by rail or barge, rather than direct from farmers via truck or wagon.

Wagon, truck distributors—Establishments primarily engaged in selling their merchandise from trucks or other vehicles, combining the functions of salesmen with those of deliverymen, and carrying a limited assortment of well-known fast-moving items.

Manufacturers' sales branches, sales offices—Establishments owned by manufacturers or mining companies and maintained apart from producing plants primarily for selling or marketing their companies' products at wholesale. (Branch stores selling to household consumers and individual users are classified in retail trade.) Sales branches or sales offices located at plants or administrative offices are included when separate records were available. In some tables data are shown separately for manufacturers' sales branches and for sales offices. These two types of establishments differ in that sales offices normally do not carry stocks of merchandise for delivery to consumers.

Sales as recorded for sales branches include direct deliveries from plants on orders from the branches as well as deliveries from branch stocks. Sales as shown for sales offices generally represent the value of orders written or booked by employees at the offices including salesmen working out of the offices.

Petroleum bulk plants, terminals, LP gas facilities—Establishments primarily engaged in marketing gasoline, kerosene, distillate and residual fuel oils, liquefied petroleum gases and other bulk petroleum products. These establishments have facilities for bulk storage of petroleum products and are primarily engaged in marketing products to retailers, to industrial accounts, and to other wholesalers.

Refiner-marketer bulk plants, terminals.

Other bulk plants, terminals.

Merchandise agents, brokers—Establishments whose operators are in business for themselves and are primarily engaged in selling—or buying—goods for others. "Sales" as shown for agents and brokers represent the sales (or purchase) value of the goods in the transactions negotiated. These figures include some approximation as some agents and brokers do not maintain accurate records of dollar sales.

In lieu of operating expenses, merchandise agents and brokers were requested to report the amount of brokerage or commissions received during 1963 on the sale or purchase of goods for the account of others. Summaries of the amounts so reported are included under the heading "operating expenses."

Auction companies—Wholesale establishments primarily engaged in selling merchandise on an agency basis by the auction method.

Merchandise brokers—Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis, but not receiving the goods on consignment.

Commission merchants—Wholesale establishments operating in the domestic market receiving goods for sale on consignment.

Import agents—Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents—Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents—Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

Selling agents—Wholesale establishments primarily engaged in selling, on an agency basis in the domestic market, all or the major portion of the output of clients.

Purchasing agents, resident buyers—Wholesale establishments primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers on a continuing basis.

Assemblers of farm products—Establishments primarily engaged in purchasing from farmers and assembling and marketing farm products in local producing markets and in cities of producing regions.

Country grain elevators—Grain elevators, cooperative or other, buying and receiving grain direct from farmers by truck or wagon and selling at wholesale.

Cream, produce stations—Establishments, cooperative or other, primarily engaged in buying and marketing cream, eggs, and other produce.

Commission buyers of farm products—Wholesale establishments primarily engaged in buying farm products from farmers on a commission basis for others.

Fresh fruit, vegetable packinghouses—Wholesale establishments, cooperative or other, primarily engaged in packing and marketing fresh fruits and vegetables received direct from farmers.

Livestock concentration yards—Establishments primarily engaged in receiving, assembling, short-period feeding when necessary, and marketing livestock.

Other assemblers of farm products—Establishments, not elsewhere classified, buying farm products primarily from farmers and marketing at wholesale.

Appendix D

STANDARD METROPOLITAN STATISTICAL AREAS

(Area titles and definitions of the 2 Standard Consolidated Areas and the 217 Standard Metropolitan Statistical Areas in the United States established by the Bureau of the Budget as of August 4, 1964)

Chicago, Ill.-Northwestern Indiana Standard Consolidated Area	Consists of Chicago, Ill., and Gary-Hammond-East Chicago, Ind., Standard Metropolitan Statistical Areas
New York, N.Y.-Northeastern New Jersey Standard Consolidated Area	Consists of the following Standard Metropolitan Statistical Areas: New York, N.Y.; Newark, N.J.; Jersey City, N.J.; Paterson-Clifton-Passaic, N.J.; and of Middlesex and Somerset Counties, N.J.
Abilene, Tex.	Consists of Jones and Taylor Counties, Tex.
Akron, Ohio	Consists of Portage and Summit Counties, Ohio
Albany, Ga.	Coextensive with Dougherty County, Ga.
Albany-Schenectady-Troy, N.Y.	Consists of Albany, Rensselaer, Saratoga, and Schenectady Counties, N.Y.
Albuquerque, N. Mex.	Coextensive with Bernalillo County, N. Mex.
Allentown-Bethlehem-Easton, Pa.-N.J.	Consists of Lehigh and Northampton Counties, Pa.; and Warren County, N.J.
Altoona, Pa.	Coextensive with Blair County, Pa.
Amarillo, Tex.	Consists of Potter and Randall Counties, Tex.
Anaheim-Santa Ana-Garden Grove, Calif.	Coextensive with Orange County, Calif.
Ann Arbor, Mich.	Coextensive with Washtenaw County, Mich.
Asheville, N.C.	Coextensive with Buncombe County, N.C.
Atlanta, Ga.	Consists of Clayton, Cobb, De Kalb, Fulton, and Gwinnett Counties, Ga.
Atlantic City, N.J.	Coextensive with Atlantic County, N.J.
Augusta, Ga.-S.C.	Consists of Richmond County, Ga., and Aiken County, S.C.
Austin, Tex.	Coextensive with Travis County, Tex.
Bakersfield, Calif.	Coextensive with Kern County, Calif.
Baltimore, Md.	Consists of Baltimore city and Anne Arundel, Baltimore, Carroll, and Howard Counties, Md.
Baton Rouge, La.	Coextensive with East Baton Rouge Parish, La.
Bay City, Mich.	Coextensive with Bay County, Mich.
Beaumont-Port Arthur, Tex.	Consists of Jefferson and Orange Counties, Tex.
Billings, Mont.	Coextensive with Yellowstone County, Mont.
Binghamton, N.Y.-Pa.	Consists of Broome and Tioga Counties, N.Y., and Susquehanna County, Pa.
Birmingham, Ala.	Coextensive with Jefferson County, Ala.
Boise City, Idaho	Coextensive with Ada County, Idaho
Boston, Mass.	Consists of all of Suffolk County; Beverly, Lynn, Peabody, and Salem cities, and Danvers, Hamilton, Lynnfield, Manchester, Marblehead, Middleton, Nahant, Saugus, Swampscott, Topsfield, and Wenham towns in Essex County; Cambridge, Everett, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn cities, and Arlington, Ashland, Bedford, Belmont, Burlington, Concord, Framingham, Lexington, Lincoln, Natick, North Reading, Reading, Sherborn, Stoneham, Sudbury, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester towns in Middlesex County; Quincy city, and Braintree, Brookline, Canton, Cohasset, Dedham, Dover, Holbrook, Medfield, Millis, Milton, Needham, Norfolk, Norwood, Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth towns in Norfolk County; and Duxbury, Hanover, Hingham, Hull, Marshfield, Norwell, Pembroke, Rockland, and Scituate towns in Plymouth County, Mass.
Bridgeport, Conn	Consists of Bridgeport and Shelton cities, and Easton, Fairfield, Monroe, Stratford, and Trumbull towns in Fairfield County; and Milford town in New Haven County, Conn.
Brockton, Mass.	Consists of Easton town in Bristol County; Avon and Stoughton towns in Norfolk County; and Brockton city, and Abington, Bridgewater, East Bridgewater, Hanson, West Bridgewater, and Whitman towns in Plymouth County, Mass.
Brownsville-Harlingen-San Benito, Tex.	Coextensive with Cameron County, Tex.
Buffalo, N.Y.	Consists of Erie and Niagara Counties, N.Y.
Canton, Ohio	Coextensive with Stark County, Ohio
Cedar Rapids, Iowa	Coextensive with Linn County, Iowa
Champaign-Urbana, Ill.	Coextensive with Champaign County, Ill.
Charleston, S.C.	Consists of Berkeley and Charleston Counties, S.C.
Charleston, W. Va.	Coextensive with Kanawha County, W. Va.
Charlotte, N.C.	Consists of Mecklenburg and Union Counties, N.C.
Chattanooga, Tenn.-Ga.	Consists of Hamilton County, Tenn., and Walker County, Ga.

STANDARD METROPOLITAN STATISTICAL AREAS—Continued

Chicago, Ill.	Consists of Cook, Du Page, Kane, Lake, McHenry, and Will Counties, Ill.
Cincinnati, Ohio-Ky.-Ind.	Consists of Clermont, Hamilton, and Warren Counties, Ohio; Boone, Campbell, and Kenton Counties, Ky.; and Dearborn County, Ind.
Cleveland, Ohio	Consists of Cuyahoga, Geauga, Lake, and Medina Counties, Ohio
Colorado Springs, Colo.	Coextensive with El Paso County, Colo.
Columbia, S.C.	Consists of Lexington and Richland Counties, S.C.
Columbus, Ga.-Ala.	Consists of Chattahoochee and Muscogee Counties, Ga., and Russell County, Ala.
Columbus, Ohio	Consists of Delaware, Franklin, and Pickaway Counties, Ohio
Corpus Christi, Tex.	Coextensive with Nueces County, Tex.
Dallas, Tex.	Consists of Collin, Dallas, Denton, and Ellis Counties, Tex.
Davenport-Rock Island-Moline, Iowa-Ill.	Consists of Scott County, Iowa, and Henry and Rock Island Counties, Ill.
Dayton, Ohio.	Consists of Greene, Miami, Montgomery, and Preble Counties, Ohio
Decatur, Ill.	Coextensive with Macon County, Ill.
Denver, Colo.	Consists of Adams, Arapahoe, Boulder, Denver, and Jefferson Counties, Colo.
Des Moines, Iowa	Coextensive with Polk County, Iowa
Detroit, Mich.	Consists of Macomb, Oakland, and Wayne Counties, Mich.
Dubuque, Iowa	Coextensive with Dubuque County, Iowa
Duluth-Superior, Minn.-Wis.	Consists of St. Louis County, Minn., and Douglas County, Wis.
Durham, N.C.	Coextensive with Durham County, N.C.
El Paso, Tex.	Coextensive with El Paso County, Tex.
Erie, Pa.	Coextensive with Erie County, Pa.
Eugene, Oreg.	Coextensive with Lane County, Oreg.
Evansville, Ind.-Ky.	Consists of Vanderburgh and Warrick Counties, Ind., and Henderson County, Ky.
Fall River, Mass.-R.I.	Consists of Fall River city, and Somerset, Swansea, and Westport towns in Bristol County, Mass.; and Tiverton town in Newport County, R.I.
Fargo-Moorhead, N. Dak.-Minn.	Consists of Cass County, N. Dak., and Clay County, Minn.
Fitchburg-Leominster, Mass.	Consists of Shirley and Townsend towns in Middlesex County; and Fitchburg and Leominster cities, and Lunenburg and Westminster towns in Worcester County, Mass.
Flint, Mich.	Consists of Genesee and Lapeer Counties, Mich.
Fort Lauderdale-Hollywood, Fla.	Coextensive with Broward County, Fla.
Fort Smith, Ark.-Okla.	Consists of Crawford and Sebastian Counties, Ark.; and LeFlore and Sequoyah Counties, Okla.
Fort Wayne, Ind.	Coextensive with Allen County, Ind.
Fort Worth, Tex.	Consists of Johnson and Tarrant Counties, Tex.
Fresno, Calif.	Coextensive with Fresno County, Calif.
Gadsden, Ala.	Coextensive with Etowah County, Ala.
Galveston-Texas City, Tex.	Coextensive with Galveston County, Tex.
Gary-Hammond-East Chicago, Ind.	Consists of Lake and Porter Counties, Ind.
Grand Rapids, Mich.	Consists of Kent and Ottawa Counties, Mich.
Great Falls, Mont.	Coextensive with Cascade County, Mont.
Green Bay, Wis.	Coextensive with Brown County, Wis.
Greensboro-High Point, N.C.	Coextensive with Guilford County, N.C.
Greenville, S.C.	Consists of Greenville and Pickens Counties, S.C.
Hamilton-Middletown, Ohio	Coextensive with Butler County, Ohio
Harrisburg, Pa.	Consists of Cumberland, Dauphin, and Perry Counties, Pa.
Hartford, Conn.	Consists of Hartford city, and Avon, Bloomfield, Canton, East Granby, East Hartford, East Windsor, Enfield, Farmington, Glastonbury, Granby, Manchester, Newington, Rocky Hill, Simsbury, South Windsor, Suffield, West Hartford, Wethersfield, Windsor, and Windsor Locks towns in Hartford County; Cromwell town in Middlesex County; and Andover, Bolton, Coventry, Ellington, and Vernon towns in Tolland County, Conn.
Honolulu, Hawaii	Coextensive with Honolulu County, Hawaii
Houston, Tex.	Coextensive with Harris County, Tex.
Huntington-Ashland, W. Va.-Ky.-Ohio	Consists of Cabell and Wayne Counties, W. Va.; Boyd County, Ky.; and Lawrence County, Ohio
Huntsville, Ala.	Consists of Limestone and Madison Counties, Ala.
Indianapolis, Ind.	Consists of Hamilton, Hancock, Hendricks, Johnson, Marion, Morgan, and Shelby Counties, Ind.
Jackson, Mich.	Coextensive with Jackson County, Mich.
Jackson, Miss.	Consists of Hinds and Rankin Counties, Miss.
Jacksonville, Fla.	Coextensive with Duval County, Fla.
Jersey City, N.J.	Coextensive with Hudson County, N.J.

STANDARD METROPOLITAN STATISTICAL AREAS—Continued

Johnstown, Pa.	Consists of Cambria and Somerset Counties, Pa.
Kalamazoo, Mich.	Coextensive with Kalamazoo County, Mich.
Kansas City, Mo.-Kans.	Consists of Cass, Clay, Jackson, and Platte Counties, Mo., and Johnson and Wyandotte Counties, Kans.
Kenosha, Wis.	Coextensive with Kenosha County, Wis.
Knoxville, Tenn.	Consists of Anderson, Blount, and Knox Counties, Tenn.
Lafayette, La.	Coextensive with Lafayette Parish, La.
Lake Charles, La.	Coextensive with Calcasieu Parish, La.
Lancaster, Pa.	Coextensive with Lancaster County, Pa.
Lansing, Mich.	Consists of Clinton, Eaton, and Ingham Counties, Mich.
Laredo, Tex.	Coextensive with Webb County, Tex.
Las Vegas, Nev.	Coextensive with Clark County, Nev.
Lawrence-Haverhill, Mass.-N.H.	Consists of Lawrence and Haverhill cities, and Andover, Georgetown, Groveland, Merrimac, Methuen, North Andover, and West Newbury towns in Essex County, Mass.; and Newton, Plaistow, and Salem towns in Rockingham County, N.H.
Lawton, Okla.	Coextensive with Comanche County, Okla.
Lewiston-Auburn, Maine	Consists of Auburn and Lewiston cities, and Lisbon town in Androscoggin County, Maine
Lexington, Ky.	Coextensive with Fayette County, Ky.
Lima, Ohio.	Coextensive with Allen County, Ohio
Lincoln, Nebr.	Coextensive with Lancaster County, Nebr.
Little Rock-North Little Rock, Ark.	Coextensive with Pulaski County, Ark.
Lorain-Elyria, Ohio	Coextensive with Lorain County, Ohio
Los Angeles-Long Beach, Calif.	Coextensive with Los Angeles County, Calif.
Louisville, Ky.-Ind.	Consists of Jefferson County, Ky., and Clark and Floyd Counties, Ind.
Lowell, Mass.	Consists of Lowell city, and Billerica, Chelmsford, Dracut, Tewksbury, Tyngsborough, and Westford towns in Middlesex County, Mass.
Lubbock, Tex.	Coextensive with Lubbock County, Tex.
Lynchburg, Va.	Consists of Lynchburg city, and Amherst and Campbell Counties, Va.
Macon, Ga.	Consists of Bibb and Houston Counties, Ga.
Madison, Wis.	Coextensive with Dane County, Wis.
Manchester, N.H.	Consists of Manchester city, and Bedford and Goffstown towns in Hillsborough County; and Hooksett town in Merrimack County, N.H.
Memphis, Tenn.-Ark.	Consists of Shelby County, Tenn., and Crittenden County, Ark.
Meriden, Conn.	Coextensive with Meriden city in New Haven County, Conn.
Miami, Fla.	Coextensive with Dade County, Fla.
Midland, Tex.	Coextensive with Midland County, Tex.
Milwaukee, Wis.	Consists of Milwaukee, Ozaukee, and Waukesha Counties, Wis.
Minneapolis-St. Paul, Minn.	Consists of Anoka, Dakota, Hennepin, Ramsey, and Washington Counties, Minn.
Mobile, Ala.	Consists of Baldwin and Mobile Counties, Ala.
Monroe, La.	Coextensive with Ouachita Parish, La.
Montgomery, Ala.	Consists of Elmore and Montgomery Counties, Ala.
Muncie, Ind.	Coextensive with Delaware County, Ind.
Muskegon-Muskegon Heights, Mich.	Coextensive with Muskegon County, Mich.
Nashville, Tenn.	Consists of Davidson, Sumner, and Wilson Counties, Tenn.
New Bedford, Mass.	Consists of New Bedford city, and Acushnet, Dartmouth, and Fairhaven towns in Bristol County; and Marion and Mattapoisett towns in Plymouth County, Mass.
New Britain, Conn.	Consists of New Britain city, and Berlin, Plainville, and Southington towns in Hartford County, Conn.
New Haven, Conn.	Consists of New Haven city, and Bethany, Branford, East Haven, Guilford, Hamden, North Branford, North Haven, Orange, West Haven, and Woodbridge towns in New Haven County, Conn.
New London-Groton-Norwich, Conn.	Consists of New London and Norwich cities, and East Lyme, Griswold, Groton, Ledyard, Lisbon, Montville, Old Lyme, Preston, Sprague, Stonington, and Waterford towns in New London County, Conn.
New Orleans, La.	Consists of Jefferson, Orleans, St. Bernard, and St. Tammany Parishes, La.
New York, N.Y.	Consists of New York City, and Nassau, Rockland, Suffolk, and Westchester Counties, N.Y.
Newark, N.J.	Consists of Essex, Morris, and Union Counties, N.J.
Newport News-Hampton, Va.	Consists of Newport News and Hampton cities, and York County, Va.
Norfolk-Portsmouth, Va.	Consists of Chesapeake, Norfolk, Portsmouth, and Virginia Beach cities, Va.

STANDARD METROPOLITAN STATISTICAL AREAS—Continued

Norwalk, Conn.	Consists of Norwalk city, and Westport and Wilton towns in Fairfield County, Conn.
Odessa, Tex.	Coextensive with Ector County, Tex.
Ogden, Utah	Coextensive with Weber County, Utah
Oklahoma City, Okla.	Consists of Canadian, Cleveland, and Oklahoma Counties, Okla.
Omaha, Nebr.-Iowa	Consists of Douglas and Sarpy Counties, Nebr., and Pottawattamie County, Iowa
Orlando, Fla.	Consists of Orange and Seminole Counties, Fla.
Paterson-Clifton-Passaic, N.J.	Consists of Bergen and Passaic Counties, N.J.
Pensacola, Fla.	Consists of Escambia and Santa Rosa Counties, Fla.
Peoria, Ill.	Consists of Peoria, Tazewell, and Woodford Counties, Ill.
Philadelphia, Pa.-N.J.	Consists of Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa., and Burlington, Camden, and Gloucester Counties, N.J.
Phoenix, Ariz.	Coextensive with Maricopa County, Ariz.
Pine Bluff, Ark.	Coextensive with Jefferson County, Ark.
Pittsburgh, Pa.	Consists of Allegheny, Beaver, Washington, and Westmoreland Counties, Pa.
Pittsfield, Mass.	Consists of Pittsfield city, and Dalton, Lanesborough, Lee, and Lenox towns in Berkshire County, Mass.
Portland, Maine	Consists of Portland, South Portland, and Westbrook cities, and Cape Elizabeth, Cumberland, Falmouth, Gorham, Scarborough, and Yarmouth towns in Cumberland County, Maine
Portland, Oreg.-Wash.	Consists of Clackamas, Multnomah, and Washington Counties, Oreg., and Clark County, Wash.
Providence-Pawtucket-Warwick, R.I.-Mass.	Consists of all of Bristol County; Warwick city, and Coventry, East Greenwich, and West Warwick towns in Kent County; Jamestown town in Newport County; Central Falls, Cranston, East Providence, Pawtucket, Providence, and Woonsocket cities, and Burrillville, Cumberland, Johnston, Lincoln, North Providence, North Smithfield, and Smithfield towns in Providence County; and Narragansett and North Kingstown towns in Washington County, R.I. Also, Attleboro city and North Attleborough, Rehoboth, and Seekonk towns in Bristol County, Mass.; Bellingham, Franklin, Plainville, and Wrentham towns in Norfolk County, Mass.; and Blackstone and Millville towns in Worcester County, Mass.
Provo-Orem, Utah	Coextensive with Utah County, Utah
Pueblo, Colo.	Coextensive with Pueblo County, Colo.
Racine, Wis.	Coextensive with Racine County, Wis.
Raleigh, N.C.	Coextensive with Wake County, N.C.
Reading, Pa.	Coextensive with Berks County, Pa.
Reno, Nev.	Coextensive with Washoe County, Nev.
Richmond, Va.	Consists of Richmond city, and Chesterfield, Hanover, and Henrico Counties, Va.
Roanoke, Va.	Consists of Roanoke city and Roanoke County, Va.
Rochester, N.Y.	Consists of Livingston, Monroe, Orleans, and Wayne Counties, N.Y.
Rockford, Ill.	Consists of Boone and Winnebago Counties, Ill.
Sacramento, Calif.	Consists of Placer, Sacramento, and Yolo Counties, Calif.
Saginaw, Mich.	Coextensive with Saginaw County, Mich.
St. Joseph, Mo.	Coextensive with Buchanan County, Mo.
St. Louis, Mo.-Ill.	Consists of St. Louis city, and Franklin, Jefferson, St. Charles, and St. Louis Counties, Mo.; and Madison and St. Clair Counties, Ill.
Salt Lake City, Utah	Consists of Davis and Salt Lake Counties, Utah
San Angelo, Tex.	Coextensive with Tom Green County, Tex.
San Antonio, Tex.	Consists of Bexar and Guadalupe Counties, Tex.
San Bernardino-Riverside-Ontario, Calif.	Consists of Riverside and San Bernardino Counties, Calif.
San Diego, Calif.	Coextensive with San Diego County, Calif.
San Francisco-Oakland, Calif.	Consists of Alameda, Contra Costa, Marin, San Francisco, and San Mateo Counties, Calif.
San Jose, Calif.	Coextensive with Santa Clara County, Calif.
Santa Barbara, Calif.	Coextensive with Santa Barbara County, Calif.
Savannah, Ga.	Coextensive with Chatham County, Ga.
Scranton, Pa.	Coextensive with Lackawanna County, Pa.
Seattle-Everett, Wash.	Consists of King and Snohomish Counties, Wash.
Shreveport, La.	Consists of Bossier and Caddo Parishes, La.
Sioux City, Iowa-Nebr.	Consists of Woodbury County, Iowa, and Dakota County, Nebr.
Sioux Falls, S. Dak.	Coextensive with Minnehaha County, S. Dak.
South Bend, Ind.	Consists of Marshall and St. Joseph Counties, Ind.
Spokane, Wash.	Coextensive with Spokane County, Wash.

STANDARD METROPOLITAN STATISTICAL AREAS—Continued

Springfield, Ill.	Coextensive with Sangamon County, Ill.
Springfield, Mo.	Coextensive with Greene County, Mo.
Springfield, Ohio	Coextensive with Clark County, Ohio
Springfield-Chicopee-Holyoke, Mass.-Conn.	Consists of Chicopee, Holyoke, Springfield, and Westfield cities, and Agawam, East Longmeadow, Hampden, Longmeadow, Ludlow, Monson, Palmer, Southwick, West Springfield, and Wilbraham towns in Hampden County; Northampton city, and Easthampton, Granby, Hadley, and South Hadley towns in Hampshire County; and Warren town in Worcester County, Mass.; and Somers town in Tolland County, Conn.
Stamford, Conn.	Consists of Stamford city, and Darien, Greenwich, and New Canaan towns in Fairfield County, Conn.
Steubenville-Weirton, Ohio-W. Va.	Consists of Jefferson County, Ohio, and Brooke and Hancock Counties, W. Va.
Stockton, Calif.	Coextensive with San Joaquin County, Calif.
Syracuse, N.Y.	Consists of Madison, Onondaga, and Oswego Counties, N.Y.
Tacoma, Wash.	Coextensive with Pierce County, Wash.
Tampa-St. Petersburg, Fla.	Consists of Hillsborough and Pinellas Counties, Fla.
Terre Haute, Ind.	Consists of Clay, Sullivan, Vermillion, and Vigo Counties, Ind.
Texarkana, Tex.-Ark.	Consists of Bowie County, Tex., and Miller County, Ark.
Toledo, Ohio-Mich.	Consists of Lucas and Wood Counties, Ohio, and Monroe County, Mich.
Topeka, Kans.	Coextensive with Shawnee County, Kans.
Trenton, N.J.	Coextensive with Mercer County, N.J.
Tucson, Ariz.	Coextensive with Pima County, Ariz.
Tulsa, Okla.	Consists of Creek, Osage, and Tulsa Counties, Okla.
Tuscaloosa, Ala.	Coextensive with Tuscaloosa County, Ala.
Tyler, Tex.	Coextensive with Smith County, Tex.
Utica-Rome, N.Y.	Consists of Herkimer and Oneida Counties, N.Y.
Vallejo-Napa, Calif.	Consists of Napa and Solano Counties, Calif.
Waco, Tex.	Coextensive with McLennan County, Tex.
Washington, D.C.-Md.-Va.	Consists of Washington, D.C.; Montgomery and Prince Georges Counties, Md.; and Alexandria, Fairfax, and Falls Church cities, and Arlington and Fairfax Counties, Va.
Waterbury, Conn.	Consists of Thomaston, Watertown, and Woodbury towns in Litchfield County; and Waterbury city, Naugatuck borough, and Beacon Falls, Cheshire, Middlebury, Prospect, and Wolcott towns in New Haven, County, Conn.
Waterloo, Iowa	Coextensive with Black Hawk County, Iowa
West Palm Beach, Fla.	Coextensive with Palm Beach County, Fla.
Wheeling, W. Va.-Ohio	Consists of Marshall and Ohio Counties, W. Va., and Belmont County, Ohio
Wichita, Kans.	Consists of Butler and Sedgwick Counties, Kans.
Wichita Falls, Tex.	Consists of Archer and Wichita Counties, Tex.
Wilkes-Barre-Hazleton, Pa.	Coextensive with Luzerne County, Pa.
Wilmington, Del.-N.J.-Md.	Consists of New Castle County, Del., Salem County, N.J., and Cecil County, Md.
Winston-Salem, N.C.	Coextensive with Forsyth County, N.C.
Worcester, Mass.	Consists of Worcester city, and Auburn, Berlin, Boylston, Brookfield, East Brookfield, Grafton, Holden, Leicester, Millbury, Northborough, Northbridge, North Brookfield, Oxford, Paxton, Shrewsbury, Spencer, Sterling, Sutton, Upton, Westborough, and West Boylston towns in Worcester County, Mass.
York, Pa.	Consists of Adams and York Counties, Pa.
Youngstown-Warren, Ohio	Consists of Mahoning and Trumbull Counties, Ohio

Appendix E

REPORT FORMS

WHOLESALE TRADE KIND-OF-BUSINESS TITLES AND REPORTING-FORM NUMBERS

Twenty nine different report forms were used in enumerating wholesale establishments in connection with the 1963 Census of Business—15 for merchant wholesalers, agents and brokers, and assemblers of farm products; 11 for manufacturers' sales branches and sales offices; 2 for petroleum bulk stations and terminals; and 1 (Form BUS-900) for merchant wholesalers only. Listed below are wholesale kind-of-business titles and their corresponding reporting-form numbers.

Kind-of-business title	Form number
Merchant Wholesalers, Merchandise Agents and Brokers, Assemblers of Farm Products	
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	
Automobiles, other motor vehicles	CB–50A
Automotive equipment	
Tires, tubes	
DRUGS, CHEMICALS, ALLIED PRODUCTS	
Drugs, drug proprietaries, druggists' sundries	CB–50B
Paints, varnishes	
Other chemicals, allied products	
DRY GOODS, APPAREL	
Dry goods, piece goods, notions	CB–50C
Apparel and accessories, hosiery, lingerie	
Footwear	
GROCERIES, AND RELATED PRODUCTS	
General-line groceries	CB–50D
Dairy products	
Poultry, poultry products	
Confectionery	
Fish, seafoods	
Meats, meat products	
Fresh fruits, vegetables	
Other groceries and related products	
FARM PRODUCTS—RAW MATERIALS	
Cotton	CB–50E
Grain	
Livestock, except horses and mules	
Miscellaneous farm products	
ELECTRICAL GOODS	
Electrical apparatus, equipment, wiring supplies and construction materials	CB–50F
Electrical appliances, TV, radio sets	
Electronic parts, equipment	
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	
Hardware	CB–50G
Plumbing and heating equipment, supplies	
Air conditioning, commercial refrigeration equipment, supplies	

Kind-of-business title	Form number
Merchant Wholesalers, Merchandise Agents and Brokers, Assemblers of Farm Products—Continued	
MACHINERY, EQUIPMENT, SUPPLIES	
Commercial, industrial machinery, equipment, supplies:	CB–50H
Commercial machines, equipment	
Construction, mining, logging, road maintenance machinery, equipment	
Industrial machinery, equipment	
Industrial supplies	
Farm and garden machinery, equipment	
Professional equipment, supplies	CB–50J
Service-establishment equipment, supplies	
Transportation equipment, supplies, except automotive	
METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP)	
Coal	CB–50K
Metals service centers	
Metals sales offices	
SCRAP, WASTE MATERIALS	
Iron, steel scrap	CB–50M
Waste materials	
TOBACCO, TOBACCO PRODUCTS	
Tobacco, tobacco products	CB–50D
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	
Beer	CB–50D
Wines, distilled spirits	
PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	
Printing and writing paper	CB–50N
Industrial and personal service papers	
Stationery, office supplies	
FURNITURE, HOME FURNISHINGS	
Furniture—household, office	CB–50P
Home furnishings, floor coverings	
LUMBER, CONSTRUCTION MATERIALS	
Lumber, millwork	CB–50Q
Construction materials	

WHOLESALE TRADE KIND-OF-BUSINESS TITLES AND REPORTING-FORM NUMBERS—Continued

Kind-of-business title	Form number
Merchant Wholesalers, Merchandise Agents and Brokers, Assemblers of Farm Products—Continued	
OTHER MISCELLANEOUS PRODUCTS	
Amusement, sporting goods; Books, periodicals, newspapers; Farm supplies; Jewelry; Gifts, art goods, advertising novelties and specialties; Other products	CB–50R
Manufacturers' Sales Branches and Sales Offices	
Food and kindred products, including processed farm products	CB–51A
Dry goods, apparel (except footwear), textile furnishings, and kindred products	CB–51B
Lumber, furniture (wood and metal), and wood products	CB–51C
Paper, publications, and kindred products	CB–51D
Drugs, chemicals, petroleum, and allied products	CB–51E
Products of rubber, glass, plastics, leather, and stone	CB–51F
Manufacturers' Sales Branches and Sales Offices—Continued	
Primary and fabricated metals and metal products	CB–51G
Commercial, industrial machinery, and equipment (except electric)	CB–51H
Electric and electronic supplies, apparatus, equipment, and related products, including household appliances and fixtures	CB–51J
Automotive, aircraft, marine, rail, and allied equipment	CB–51K
Professional instruments, photographic goods, sporting goods, jewelry, and miscellaneous products	CB–51L
Petroleum Bulk Stations and Terminals	
Petroleum bulk stations and terminals	CB–50L CB–51PD
Value Added and Capital Expenditure	
Merchant wholesalers, all kinds of business	BUS–900

Reproductions of Forms CB-50A, 51A, 50L, and 51PD follow. Items from other forms are reproduced where there are essential differences among the forms. These items are listed in form series order. In the merchant wholesaler, agent and broker, and assembler of farm product series, item 10, "Warehouse, stockroom, and other inventory space December 31, 1963," has been reproduced from forms CB-50D, 50E, and 50R; item 11, "Type of operation," item 12, "Kind of business," and item 13, "Analysis of sales by commodity lines," have been reproduced from each form. Item 10, "Analysis of sales by products or commodity line," has been reproduced for all forms in the manufacturers' sales branch, sales office series.

Form Approved: Budget Bureau No. 41–6302

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

1963 CENSUS OF BUSINESS

MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, AND RELATED TRADES

CONFIDENTIAL—Response to this inquiry is required by Act of Congress (13 U.S.C.). The report you submit to the Census Bureau is confidential and may be seen only by sworn Census employees. It may not be used for purposes of taxation, investigation, or regulation. Copies retained in your files are also immune from legal process.

In correspondence pertaining to this report please refer to the 11-digit file number in the box above your name.

CB–50 A (5001)

(Do NOT make any entries on the above label)

GENERAL INSTRUCTIONS

Please complete and return this form in the envelope provided. If filing by the due date causes undue burden, a request for extension should be directed to the **Jeffersonville Census Operations Office, Jeffersonville, Indiana.**

If you operated more than one establishment (location) under the same Employer Identification Number in 1963, entries on this report should be consolidated for all such locations except that in Item 1, enter the location of your main establishment and in Item 14 provide information separately for each location.

If your Employer Identification Number (the number appearing on Employer's Quarterly Tax Return—Form 941) was changed during 1963, submit a report for the entire period of operation in 1963 on one 1963 Census reporting form, and list all Employer Identification Numbers used during any part of 1963 in Item 2.

If calendar year records are not available, fiscal year reports for periods ending between October 31, 1963 and February 29, 1964 are acceptable.

If book figures are not available, enter your best estimates.

1. NAME AND PHYSICAL LOCATION OF ESTABLISHMENT ON DECEMBER 31, 1963

a. Name of establishment

Your answers to parts b, c, d, e, and f of this item should relate to the ACTUAL PHYSICAL LOCATION of this establishment which may be different from the mailing address.

b. Street and number at establishment location*

***** *If establishment location cannot be described by street and number, give name and number, if any, of road or highway and sufficient information to locate establishment, e.g. Rt. 26, 3 miles south of Charlesville.*

c. Type and name of place in which located (*Check first applicable type and enter name of place.*)

Type	Name of place
☐ City	
☐ Village or borough	
☐ Town	
☐ Township	
☐ Other (*Specify*)	

d. Is this establishment physically located within the legal boundaries of the place named in "c"?

☐ Yes ☐ No

e. County in which located

f. State

g. Telephone number of establishment

2. IDENTIFICATION NUMBER used for this establishment on Employer's Quarterly Federal Tax Return (U.S. Treasury Department Form 941).

☐☐ ☐☐☐☐☐☐☐

3. FORM OF OWNERSHIP (*Check one*) X–1

1 ☐ Individual proprietor

2 ☐ Partnership

0 ☐ Corporation (Do not include any form of cooperative association)

8 ☐ Cooperative association (corporate or noncorporate)

9 ☐ Other (*Specify*)

4. PERIOD OWNED IN 1963 X–2

a. Did you own this business at the end of 1963? 1 ☐ Yes 2 ☐ No

b. How many months during 1963 did you own this business? No. of months X–3

ANSWER ALL QUESTIONS ABOVE AND BELOW

2.1. COMPANY AFFILIATION

a. Check this box ☐ if this business is owned or controlled by another company and enter the name, mailing address, and Employer Identification Number of owning or controlling company (if known).

b. Check this box ☐ if this business owns or controls any other company or companies and enter the name, mailing address, and Employer Identification Numbers of owned or controlled companies (if known).

Name of company	Mailing address	E.I. Number

5. TOTAL SALES IN 1963

Line a—Report total net sales after deducting all returns, allowances and discounts, but include excise taxes and sales taxes. Include at selling value (not commissions or brokerage) any goods sold or bought by you on a commission or brokerage basis for others, as well as sales for your own account. Include drop shipment sales where goods are shipped on your orders direct to your customers. Also include, at wholesale prices, sales or billings to any retail stores you may own. Include all receipts from services performed by you for your customers, but do NOT include any receipts derived from sources other than customers.

Line c—Report selling value of goods, if any, sold by you on a commission or brokerage basis for others.

Line d—Report value of goods, if any, purchased by you on a commission or brokerage basis for others.

Line e—Check the ONE appropriate box indicating portion of sales, if any, of Item 5a accounted for by goods produced by your company, your parent company, or companies corporately affiliated with your company.

	Dollars	Cents	Key
a. Total sales (or purchases) and other operating receipts	$	XX	X-4
b. Sales made on your own account (also include in Item 5a)	$	XX	X-5
c. Sales made by you on an agency or brokerage basis (also include in Item 5a)	$	XX	X-6
d. Purchases made by you on an agency or brokerage basis (also include in Item 5a)	$	XX	X-7
e. Approximately what portion, if any, of sales (Item 5a) represented products manufactured by your company? (Check only ONE box) 1 ☐ None 3 ☐ 40–49 percent 5 ☐ 60 percent or more 2 ☐ 1–39 percent 4 ☐ 50–59 percent			X-8*

6. SALES BY CUSTOMER CLASSES

Report the approximate percentage of your 1963 sales to each of the classes of customers. If book figures are not available, entries for these lines should represent your best approximations. Percentages should add to 100.

Line a—Report here the approximate percentage of your 1963 sales to fleet operators, manufacturers, Federal, State and local governments and other business concerns or institutions that normally buy for business use rather than for resale of the goods in the form purchased.

Line b—Report the approximate percentage of your 1963 sales to repair shops and service stations.

Line c—Report the approximate percentage of your 1963 sales to retailers of all types (retail chain organizations, independent stores, department stores, etc.). Entry should represent percentage of your sales to purchasers who normally buy for resale to home consumers, individual users or to farmers.

Line d—Report the approximate percentage of your 1963 sales to organizations that normally purchase for resale at wholesale (including sales to purchasers who buy for resale to retailers or to industrial, institutional and similar users).

Line e—Report the approximate percentage of your 1963 sales to household consumers, farmers, and individual users (including sales to your own employees).

Line f—Include sales made direct to buyers in foreign countries, or through their agents in this country. Include transfers, if any, to your own foreign branches. United States possessions should not be considered as foreign countries.

	Approximate percent of total sales (Item 5a)	Code	Key
a. To institutional, industrial, commercial, and professional users, and government	%	1	1-1
b. To repair shops	%	5	
c. To retailers (Report sales to repair shops on Line b)	%	6	
d. To wholesale organizations	%	7	
e. To household consumers, individual users and farmers	%	8	
f. Export sales	%	9	1-11
g. TOTAL (Lines a–f should add to 100) →	100%		

7. PAYROLL, EMPLOYMENT, AND OPERATING EXPENSES

PAYROLL—Include all salaries, wages, commissions, bonuses, vacation allowances. *Do not include* payments to (or withdrawals by) owners or partners of **unincorporated** businesses.

PAID EMPLOYEES—Report total number of employees on the payroll during the week specified, including those on paid sick leave, paid holidays, and paid vacation. Include salaried officers and executives of corporations. *Do not include* owners and partners of **unincorporated** businesses.

PAYROLL—ONE WEEK—If your payroll is for a period other than one week, please adjust the figures to a one-week basis. Commissions paid on other than a weekly basis should also be adjusted to a one-week basis.

SALES PERSONNEL—Include all persons engaged in making sales including owners of unincorporated businesses.

OPERATING EXPENSES—Include, in addition to other operating expenses, the payroll of this establishment and the pro rata share of any general office expense. *Do not include* the cost of merchandise. *Do not include* income taxes and excise taxes. Unincorporated businesses should not include withdrawals by owners or part owners.

	Dollars	Cents	Key
a. Total ANNUAL payroll in 1963 before payroll deductions	$	XX	2-1
	Number		
b. Number of paid employees for the WORKWEEK ended nearest November 15, 1963			2-2
	Dollars	Cents	
c. Payroll for the ONE WEEK ended nearest November 15, 1963	$	XX	2-3
	Number		
d. Number of sales personnel for the WORKWEEK ended nearest November 15, 1963			2-4
	Dollars	Cents	
e. Total 1963 operating expenses, including payroll	$	XX	2-5

8. BROKERAGE OR COMMISSION AND INVENTORIES

Line a—Report the amount of brokerage or commissions received during 1963 on sales, or purchases, of goods for the account of others.

Line b—Report inventories of goods for sale at cost value rather than sale price. Include goods owned by you and consigned to others, but not goods of others in your possession. Report inventories as of the date specified, or nearest inventory date.

	Dollars	Cents	Key
a. Brokerage or commissions received on transactions negotiated for others during 1963	$	XX	2-6
b. Merchandise inventories of this establishment, at cost (1) December 31, 1963	$	XX	2-7
(2) December 31, 1962	$	XX	2-8

9. RECEIVABLES AND BAD DEBT LOSSES

Line a—Check "Yes" if you sell on a cash basis only, otherwise check "No."

Line b—Report the amount of receivables, derived from the sale of merchandise or services, on your books at the end of the year before deducting reserves for bad debt losses. Omit receivables sold to banks, factors, etc.

Line c—Report the amount of receivables written off during 1963 as uncollectable.

	Dollars	Cents	Key
a. Did you sell on a cash (or COD) basis only in 1963? 1 ☐ Yes 2 ☐ No			2-9
b. Accounts and notes receivable, outstanding as of December 31, 1963	$	XX	2-10
c. Bad debt losses, 1963	$	XX	2-11★

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

10. WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE, DECEMBER 31, 1963

Exclude floor space occupied by interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, etc.

	Square Feet	Key
a. Occupiable warehouse floor space (under roof)—occupied or unoccupied—of this establishment (1) Floor space in single-story buildings		3–3
(2) Floor space in multiple-story buildings		3–4
(3) **TOTAL floor space (Sum of (1) and (2).)** ➔		3–5★

11. TYPE OF OPERATION

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963. 3–1↓

MERCHANT—Check one of the items under **Merchant** if you are primarily engaged in buying and selling merchandise (not producing it). (Brokers, agents, commission merchants, see below.)

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers. (See Item 6.)

Wagon or Truck Distributor—Check this item if you customarily sell from a truck or other vehicle, combining the function of salesman with that of deliveryman, and carry a limited assortment of well-known fast-moving items.

Jobber, Wholesaler, Distributor—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company)

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Auction Company—Check this item if this establishment is primarily engaged in selling merchandise for others by the auction method.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission Merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import Agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export Agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Manufacturers' Agent—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

Selling Agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

OTHER TYPE OF OPERATION

Other Type (Please specify)—If none of the above types applies check this item and describe briefly your method of operation.

Merchant (buying and selling on own account)

12 ____ Importer

13 ____ Exporter

16 ____ Wagon or Truck Distributor

11 ____ Jobber, Wholesaler, Distributor

21 ____ **Manufacturers' Sales Branch or Sales Office**

Broker, Agent, Commission Merchant

41 ____ Auction Company

42 ____ Broker (representing buyers or sellers)

43 ____ Commission Merchant

44 ____ Import Agent

45 ____ Export Agent

46 ____ Manufacturers' Agent

47 ____ Selling Agent

____ **Other Type of Operation** (*Please specify*)

_____

_____

12. KIND OF BUSINESS

3–2↑

a. Check the ONE item that best describes the **principal kind of business** of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

Motor Vehicles

1021 ____ New, used automobiles, motorcycles

1022 ____ Trucks and tractors (road type)

Automotive Equipment, Tires, Tubes

1041 ____ Tires, tubes

1031 ____ Automotive parts, accessories, equipment

Hardware

7021 ____ General-line hardware

7022 ____ Specialty-line hardware

Other Kind of Business

8014 ____ Oil marketing equipment

9912 ____ Sporting goods

6041 ____ Electrical appliances, television and radio sets

9312 ____ Auto wrecker

____ Recapping tires, rebuilding parts

____ Other (*Specify*)

_____

_____

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 26. If figures based on records are not available, give best possible approximations.

Description [4]	Code	Total sales in 1963	
		Dollars	Cents
1. Trucks, truck tractors, truck trailers	102200	$	XX
2. Construction, mining, logging, road maintenance equipment, supplies	802100	$	XX
3. Farm, dairy machinery, parts and equipment, poultry equipment (including tractors)	805120	$	XX
4. Automobiles, motorcycles, etc.			
a. Passenger cars (new and used)	102101	$	XX
b. Motorcycles, motor scooters, etc.	102102	$	XX
c. Other motor vehicles, auto trailers (for mobile homes see Line 12)	102103	$	XX
d. **TOTAL automobiles, motorcycles, etc.** (*Sum of Lines a–c*)	102100	$	XX

Description [4]	Code	Total sales in 1963	
		Dollars	Cents
12. Mobile homes, other prefabricated structural assemblies	982920	$	XX
13. Oil marketing equipment—hose, tanks, valves, fittings, pumps, compressors, etc.	801400	$	XX
14. Non-console radios and record players	604120	$	XX
15. Electric housewares, small appliances, parts and supplies	604130	$	XX
16. Room air conditioners	604140	$	XX
17. Hardware	702210	$	XX
18. Toys, games, fireworks, children's vehicles	991300	$	XX
19. Sporting, athletic goods, bicycles	991200	$	XX
20. Paints, varnishes, lacquers, enamels (Report automotive paint on Line 11b)	208100	$	XX
21. General-purpose industrial machinery and equipment	803200	$	XX

MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, AND RELATED TRADES--Continued

13. Analysis of Sales by Commodity Lines--Continued

5. Tires and tubes, new (used tires see Line 9)	104100	$	XX
6. Automotive glass	103110	$	XX
7. Garage tools and shop equipment	103150	$	XX
8. Recapped tires, rebuilt parts (motors, generators, batteries, etc.)	103140	$	XX
9. Used automotive parts, equipment, tires, tubes	103130	$	XX
10. Iron, steel, scrap (including wrecked cars)	931220	$	XX
11. New automotive parts, equipment, supplies (except tires and tubes)			
a. Truck and bus bodies, parts, equipment, etc.	103121	$	XX
b. Automobile parts, equipment (except tires and tubes) and supplies—batteries, seat covers, antifreeze, etc.	103122	$	XX
c. **TOTAL new automotive parts, etc.** (*Sum of Lines a and b*)	103120	$	XX
22. Abrasives, abrasive materials	804910	$	XX
23. Mechanical rubber goods	804930	$	XX
24. Other industrial equipment, supplies	804970	$	XX
25. Miscellaneous lines of merchandise (*Please specify*)			
a.		$	XX
b.		$	XX
c.		$	XX
d. **TOTAL miscellaneous Lines** (*Sum of Lines a–c*)	996990	$	XX
26. Labor, service, and rental receipts (Include labor sales from machine-shop operation and similar services)	999000	$	XX
27. **TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a)** →	0	$	XX

14. YOUR BUSINESS LOCATIONS

a. In 1963 did you operate your business at more than one location under the Employer Identification Number you had at the end of 1963? ..... 1 ☐ **Yes** 2 ☐ **No**

b. If "Yes" is checked above, separately list below each location, including your main selling location, and including facilities other than selling establishments (such as warehouses, central administrative offices, buying offices, etc.).

Address of business (Street, number, city or town, county, State)	Description of business	Census use only	Sales or receipts		Number of employees (Pay period ended nearest Nov. 15)
			Dollars	Cents	
1.			$	XX	
2.			$	XX	
3.			$	XX	
TOTALS for this Employer Identification Number (*Should be equal to Items 5a and 7b.*) →			$	XX	

15. CERTIFICATION

Name and address of person who should be contacted if questions arise regarding this report. | Telephone No.

This report is substantially accurate and covers the period from _____ to _____

Date	Title	Signature of authorized person

(*Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.*)

11. TYPE OF OPERATION

MERCHANT—Check one of the items under **Merchant** if you are primarily engaged in buying and selling merchandise, not producing it.

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers. (See Item 6.)

Wagon or Truck Distributor—Check this item if you customarily sell from a truck or other vehicle, combining the function of salesman with that of deliveryman, and carry a limited assortment of well-known fast-moving items.

Wholesale Merchant, Jobber, Supply House—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company)

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Auction Company—Check this item if this establishment is primarily engaged in selling merchandise for others by the auction method.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission Merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import Agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export Agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Manufacturers' Agent—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

Selling Agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

Purchasing Agent, Resident Buyer—Check this item if you are primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers, on a continuing basis.

OTHER TYPE OF OPERATION

Other (Please specify)—If none of the above types applies check this item and describe briefly your method of operation.

3–1↓

Check the ONE item that is best suited to your business--the basis on which the major portion of your operation was conducted in 1963.

MERCHANT (buying and selling on own account)

12 ____ Importer

13 ____ Exporter

16 ____ Wagon or truck distributor

11 ____ Wholesale Merchant, jobber, supply house

21 ____ **Manufacturers' Sales Branch or Sales Office**

Broker, Agent, Commission Merchant

41 ____ Auction company

42 ____ Broker (representing buyers or sellers)

43 ____ Commission merchant

44 ____ Import agent

45 ____ Export agent

46 ____ Manufacturers' agent

47 ____ Selling agent

48 ____ Purchasing agent, resident buyer

____ **Other Type of Operation** (*Please specify*)

_____

_____

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

12. KIND OF BUSINESS

3-2↑

Check the item that best describes the *principal kind of business* of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

Drugs, Chemicals, and Allied Products

2021 ____ General-line drug wholesaler (selling a full line of pharmaceuticals, antibiotics, chemicals, biologicals, proprietaries, toiletries, cosmetics, etc.)

2022 ____ Specialty-line pharmaceuticals, cosmetics, toiletries

2091 ____ Industrial chemicals, dyestuffs, gases

9932 ____ Agricultural chemicals, fertilizers

2081 ____ Paints, varnishes

Other Kind of Business

9631 ____ Office supplies, stationery

8072 ____ Custodial (janitors') supplies

8073 ____ Laundry, dry cleaning equipment, supplies

____ Other (*Specify*)_____

_____

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 41. If figures based on records are not available, give best possible approximations.

4 Description	Code	Total sales in 1963 Dollars	Cents
Drugs, Toiletries, Cosmetics			
1. Pharmaceuticals, antibiotics, druggist chemicals, biologicals, botanicals	202210	$	XX
2. Proprietary products, toiletries, druggist sundries a. Proprietaries	202221	$	XX
b. Toiletries, cosmetics (Report soaps on line 14 or 15 below)	202222	$	XX
c. Druggist sundries (Examine other commodity lines before making entry here)	202223	$	XX
d. **TOTAL proprietary products, etc.** (*Sum of Lines a–c*)	202220	$	XX
Paints, Chemicals, Glass			
3. Paints, varnishes, lacquers, enamels	208100	$	XX
4. Painters supplies	702230	$	XX

4 Description	Code	Total sales in 1963 Dollars	Cents
Office Equipment, School Supplies			
20. Books, paperbacks, magazines, printed materials	992100	$	XX
21. School equipment, supplies	806220	$	XX
22. Stationery office supplies, artists' materials	963110	$	XX
Photographic Goods, Toys, Games			
23. Photographic goods (cameras, sensitized film, etc.)	991100	$	XX
24. Toys, games, fireworks, children's vehicles	991300	$	XX
Paper, Wallpaper			
25. Wallpaper	996800	$	XX
26. Industrial paper (wrapping, bags, cartons, etc.)	962110	$	XX
27. Personal service papers (toweling, cups, facial tissues, etc.)	962120	$	XX

DRUGS, CHEMICALS, PAINTS, AND RELATED TRADES--Continued

13. Analysis of Sales by Commodity Lines--Continued

5. Glass (flat, brick, etc.)	982200	$	XX
6. Printing and duplicating inks	804960	$	XX
7. Agricultural chemicals, including insecticides and fungicides, etc. (except fertilizer)	993220	$	XX
8. Fertilizer, fertilizer materials	993210	$	XX
9. Plastic fabrics, synthetic rubber, man-made fibers	209120	$	XX
10. Industrial organic and inorganic chemicals, acids, gases, fats, oils, explosives, naval stores, dyestuffs	209110	$	XX
11. Oil drillers mud and chemicals	209130	$	XX
Beverages (alcoholic)			
12. Spirits (including neutral spirits and ethyl alcohol used in blending)	952110	$	XX
13. Wines	952120	$	XX
Soaps, Detergents			
14. Toilet soaps	202230	$	XX
15. Laundry soaps, chips, powders, detergents	209140	$	XX
Foods, Tobacco			
16. Cigars, cigarettes, tobacco	941100	$	XX
17. Smokers' supplies and pipes	996930	$	XX
18. Confectionery (including fountain syrups, toppings)	405100	$	XX
19. Miscellaneous food products	409980	$	XX

Appliances, Home Furnishings			
28. Non-console radios and record players	604120	$	XX
29. Electric housewares, small appliances, parts and supplies	604130	$	XX
30. Miscellaneous homewares, kitchen utensils, kitchen tools, etc.	972930	$	XX
31. Floor coverings (carpets, rugs, linoleum, etc.)	972300	$	XX
Other Commodity Lines			
32. Notions (thread, buttons, etc.)	302200	$	XX
33. Phonograph records, musical instruments, sheet music	996500	$	XX
34. Automotive parts, equipment, supplies (except tires and tubes)	103120	$	XX
35. Hardware	702210	$	XX
36. Laundry, dry cleaning equipment supplies	807300	$	XX
37. Custodial (janitors') supplies	807200	$	XX
38. Surgical, medical, hospital equipment, supplies, orthopedic appliances	806300	$	XX
39. Scientific instruments (except optical and ophthalmic), and laboratory equipment	806500	$	XX
40. Miscellaneous lines of merchandise (*Please specify*) **a.**		$	XX
b.		$	XX
c.		$	XX
d. TOTAL miscellaneous lines (*Sum of Lines a–c*)	996990	$	XX
41. Service and rental receipts from customers	999000	$	XX
42. TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a) →	0	$	XX

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

11. TYPE OF OPERATION

3-1↓

MERCHANT—Check one of the items under *merchant* if you are primarily engaged in buying and selling merchandise, not producing it. (Brokers, agents, commission merchants, see below.)

Converter (piece goods)—Check this item if you are primarily engaged in buying piece goods in the grey and having them finished for you on commission by finishers not corporately affiliated with your company.

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Wholesaler, distributor, jobber—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company).

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Auction company—Check this item if this establishment is primarily engaged in selling merchandise by the auction method.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Manufacturers' agent—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

Selling agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

Purchasing agent, resident buyer—Check this item if you are primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers, on a continuing basis.

OTHER TYPE OF OPERATION

Other type (*Please specify*)—If none of the above types applies check this item and describe briefly your method of operation.

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.

Merchant (buying and selling on own account)

11 ____ Converter (piece goods)

12 ____ Importer

13 ____ Exporter

11 ____ Wholesaler, distributor, jobber

____ Apparel jobber (employing contractors)

21 ____ **Manufacturers' Sales Branch or Sales Office**

Broker, Agent, Commission Merchant

41 ____ Auction company

42 ____ Broker (representing buyers or sellers)

43 ____ Commission merchant

44 ____ Import agent

45 ____ Export agent

46 ____ Manufacturers' agent

47 ____ Selling agent

48 ____ Purchasing agent, resident buyer

____ **Other Type of Operation** (*Please specify*)

_____

_____

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

12. KIND OF BUSINESS

3-21

Check the ONE item that best describes the **principal kind of business** of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

Dry Goods

3054 ___ Hosiery, underwear
3022 ___ Notions
3021 ___ Piece goods (cotton, rayon, nylon, wool, etc.)
3023 ___ Piece goods converter (buys goods in the grey and has them finished on contract)
3029 ___ Dry goods (except as above)

Apparel

3051 ___ Men's *and* women's clothing, furnishings
3052 ___ Men's, boys' clothing, furnishings
3053 ___ Women's, children's clothing, accessories (including fur)
3091 ___ Shoes, footwear

Home Furnishings, Floor Coverings

9721 ___ Household china, glassware, crockery
9722 ___ Curtains, draperies, shades, linens, domestics
9723 ___ Floor coverings
9729 ___ Other home furnishings (*Specify*)

_____

Other Kind of Business

5091 ___ Hides, skins, pelts
___ Other (*Specify*)

_____

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service and rental receipts on Line 27. If figures based on records are not available, give best possible approximation. **Report values in dollars. Omit cents.**

Description [4]	Code	Total sales in 1963 Dollars	Cents
Dry Goods, Textiles			
1. Yard or piece goods **a.** Cotton fabrics	302101	$	XX
b. Rayon, nylon, other man-made fabrics	302102	$	XX
c. Wool fabrics	302103	$	XX
d. Other yard goods (including coated fabrics)	302104	$	XX
e. TOTAL yard or piece goods (*Sum of Lines a–d*)	302100	$	XX
2. Industrial yarns	996920	$	XX
3. Notions (thread, buttons, etc.)	302200	$	XX
4. Knit fabrics, knitting yarns, other dry goods **a.** Knit fabrics	302901	$	XX
b. Yarns (except industrial)	302902	$	XX
c. Other dry goods	302903	$	XX
d. TOTAL knit fabrics, etc. (*Sum of Lines a–c*)	302900	$	XX

Description [4]	Code	Total sales in 1963 Dollars	Cents
Apparel, Shoes—Continued			
10. Fur clothing	305320	$	XX
11. Furs, raw and dressed	305330	$	XX
12. Millinery, millinery supplies	305340	$	XX
13. Shoes, other footwear **a.** Men's, boys' shoes	309101	$	XX
b. Women's, misses' shoes	309102	$	XX
c. Children's, infants' shoes	309103	$	XX
d. Other footwear (slippers, rubbers, etc.)	309104	$	XX
e. TOTAL shoes, other footwear (*Sum of Lines a–d*)	309100	$	XX
Home Furnishings			
14. Household linens, domestics (except curtains, draperies) **a.** Bedspreads, comfortables, blankets	972221	$	XX
b. Table linens	972222	$	XX

DRY GOODS, APPAREL, AND RELATED TRADES--Continued

13. Analysis of Sales by Commodity Lines--Continued

5. Upholsterers' fabrics, supplies	807930	$	XX
6. Other textile products (burlap, asbestos textiles, felt, textile bags, canvas products, etc.)	996600	$	XX
Apparel, Shoes			
7. Men's, boys' clothing, furnishings (except shoes)			
a. Work clothing, work gloves	305201	$	XX
b. Hosiery	305202	$	XX
c. Underwear, nightwear	305203	$	XX
d. Suits, coats, trousers, overcoats	305204	$	XX
e. Shirts (except sportswear)	305205	$	XX
f. Sportswear	305206	$	XX
g. Other clothing, furnishings	305207	$	XX
h. TOTAL men's, boy's clothing, etc. (*Sum of Lines a–g*)	305200	$	XX
8. Women's, misses', children's, infants' clothing, accessories (except as specified below)			
a. Dresses, skirts, blouses	305311	$	XX
b. Suits, coats (except fur)	305312	$	XX
c. Children's, infants' wear	305313	$	XX
d. Other apparel, accessories	305314	$	XX
e. TOTAL women's, misses', etc. (*Sum of Lines a–d*)	305310	$	XX
9. Women's, misses', etc., hosiery, underwear			
a. Hosiery	305401	$	XX
b. Underwear, nightwear	305402	$	XX
c. Corsets, allied garments	305403	$	XX
d. TOTAL women's, misses', etc. (*Sum of Lines a–c*)	305400	$	XX
c. Sheets, pillowcases	972223	$	XX
d. Towels, wash cloths	972224	$	XX
e. Other linens and domestics	972225	$	XX
f. TOTAL household linens, etc. (*Sum of Lines a–e*)	972220	$	XX
15. Curtains, draperies	972210	$	XX
16. Shades, venetian blinds, etc.	972230	$	XX
17. China, glassware, crockery (household)	972100	$	XX
18. Kitchen utensils, kitchen tools, miscellaneous homewares	972930	$	XX
19. Floor coverings	972300	$	XX
Other Commodity Lines			
20. Hides, skins, pelts	509100	$	XX
21. Household furniture	971100	$	XX
22. Hardware	702210	$	XX
23. Proprietary products toiletries, druggist sundries	202220	$	XX
24. Toys, games, fireworks, children's vehicles	991300	$	XX
25. Costume jewelry, silverware, trophies	994200	$	XX
26. Miscellaneous lines of merchandise (*Please specify*)			
a.		$	XX
b.		$	XX
c.		$	XX
d. TOTAL miscellaneous lines (*Sum of Lines a–c*)	996990	$	XX
27. Service and rental receipts from customers	999000	$	XX
28. **TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a)** →	0	$	XX

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanations. Identify each sheet with the 11-digit file number appearing over your name.)

10. WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE, DECEMBER 31, 1963

Line a—Exclude floor space occupied by interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, etc.

Line b—Net piling space is space for storing commodities—inside space measured from wall to wall and from floor to ceiling, less space for ventilation (outside of the piling), coils, aisles, posts, sprinklers, etc.

	Square Feet	Key
a. Occupiable warehouse floor space (under roof)—occupied or unoccupied—of this establishment. (1) Floor space in single story buildings		3–5
(2) Floor space in multiple story buildings		3–6
(3) **TOTAL floor space (Sum of Lines (1) and (2).)** →		3–7
	Cubic Feet	
b. Refrigerated (net piling) space 50 degrees Fahrenheit or below in this establishment		3–8★

11. TYPE OF OPERATION

3 | 3–1↓

MERCHANT—Check one of the items under *merchant* if you are primarily engaged in buying and selling merchandise, not producing it, and not buying primarily from farmers. If you buy primarily from farmers see "Farm Products Assemblers" below. (Brokers, agents, commission merchants see below.)

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Wagon or truck distributor—Check this item if you customarily sell from a truck or other vehicle, combining the function of salesman with that of delivery man, and carry a limited assortment of well-known fast-moving items.

Wholesaler, distributor, jobber—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company, your parent company or an affiliated company.)

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.

Merchant (buying and selling on own account)

12 ____ Importer

13 ____ Exporter

16 ____ Wagon or truck distributor

11 ____ Wholesaler, distributor, jobber

21 ____ **Manufacturers' Sales Branch or Sales Office**

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Auction company—Check this item if this establishment is primarily engaged in selling merchandise for others by the auction method.

Broker, representing sellers—Check this item if this establishment is primarily engaged in selling merchandise on a brokerage basis for others in the domestic market.

Broker, representing buyers—Check this item if this establishment is primarily engaged in buying merchandise on a brokerage basis for others in the domestic market, but not receiving goods on consignment. Check "commission merchant" if goods are usually received on consignment.

Commission merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Selling agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

Purchasing agent, resident buyer—Check this item if you are primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers, on a continuing basis.

Cooperative sales agency—Check this item if the establishment is owned by a cooperative association and is primarily engaged in selling merchandise on an agency basis.

FARM PRODUCTS ASSEMBLER (Check one of these items if you purchase primarily from farmers.)

Commission buyer of farm products—Check this item if this establishment is primarily engaged in buying farm products on a commission basis for others.

Packing house—fresh fruits, vegetables—Check this item if the establishment, cooperative or other, is primarily engaged in packing and marketing fresh fruits and vegetables received direct from farmers.

Cream, produce station—Check this item if the establishment, cooperative or other, is primarily engaged in buying and marketing cream, eggs, and other produce.

Buyer of farm products—Check this item if this establishment is engaged in marketing products received direct from farmers and if none of the above classifications apply.

OTHER TYPE OF OPERATION

Other type (Please specify)—If none of the above types applies describe briefly your method of operation.

Broker, Agent, Commission Merchant

41 ____ Auction company

42 ____ Broker, representing sellers

42 ____ Broker, representing buyers

43 ____ Commission merchant

44 ____ Import agent

45 ____ Export agent

47 ____ Selling agent

48 ____ Purchasing agent, resident buyer

47 ____ Cooperative sales agency

Farm Products Assembler

53 ____ Commission buyer of farm products

54 ____ Packing house—fresh fruits, vegetables

52 ____ Cream, produce station

56 ____ Buyer of farm products

____ Milk receiving station

____ **Other Type of Operation** (*Please specify*) _____

_____

_____

12. KIND OF BUSINESS

3–2

a. Check the ONE item that best describes the **principal kind of business** of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

General-line Grocery Wholesaler

4021 ___ Voluntary group grocery wholesaler } (See Item 12b)

4022 ___ Retail-cooperative grocery wholesaler }

4023 ___ Other general-line grocery (selling a full line of groceries and related products, but not affiliated with a voluntary or cooperative group)

Other Food Merchants, Brokers, Agents, Etc.

4051 ___ Confectionery

4061 ___ Fish, seafood

___ Oyster shucking, fish filleting

4071 ___ Meat, meat products (including meat boners)

4092 ___ Bread, cookies, bakery goods

4093 ___ Canned foods

4094 ___ Coffee, tea

___ Coffee roasting, tea blending

4031 ___ Dairy products

Other Food Merchants, Brokers, Agents, Etc.—Continued

4095 ___ Frozen foods (including packaged frozen fish and meat)

4081 ___ Fresh fruits, vegetables

4041 ___ Poultry, eggs

4099 ___ Other grocery specialties

(*Specify*) _____

_____

Beverages

4096 ___ Soft drinks, drinking waters

9511 ___ Beer

9521 ___ Wines, distilled spirits

Tobacco Products

9411 ___ Tobacco products

Other Kind of Business

___ (*Specify*) (For example: milk bottling plant, livestock slaughtering plant, poultry dressing plant.)

_____

_____

Check "Yes" if the establishment covered by this report sponsors or is affiliated with a group of independent retailers engaged in joint advertising or other sales promotion under a group name or identification; or if the establishment is owned and operated cooperatively by a group of independent retailers buying collectively.

b. Does this establishment sponsor, or is it affiliated with, a voluntary or cooperative group of retailers? 1 ☐ Yes 2 ☐ No — Key 3–3

If "Yes;"

(1) Give name of group

_____

	Percent	Key
(2) What percentage of your 1963 sales was to retail members of this group?	%	3–4↑

(*Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.*)

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 40. If figures based on records are not available, give best possible approximations.

Description [4]	Code	Total sales in 1963 Dollars	Cents
Food			
1. Canned, bottled foods			
a. Canned fruits, fruit juices	409301	$	XX
b. Canned vegetables, vegetable juices	409302	$	XX
c. Canned fish, seafood	409303	$	XX
d. Canned meats	409304	$	XX
e. Canned milk	409305	$	XX
f. Other canned, bottled foods (including baby foods)	409306	$	XX
g. **TOTAL canned, bottled foods** (*Sum of Lines a–f*)	409300	$	XX
2. Coffee (green, roasted)			
a. Green coffee	409411	$	XX
b. Soluble coffee	409412	$	XX
c. Roasted coffee (except soluble)	409413	$	XX
d. **TOTAL coffee (green, roasted)** (*Sum of Lines a–c*)	409410	$	XX
3. Confectionery			
a. Candy, all kinds	405101	$	XX
b. Chewing gum	405102	$	XX
c. Fountain fruits, syrups, toppings, fountain supplies	405103	$	XX
d. Potato chips, salted nuts, other confections	405104	$	XX
e. **TOTAL confectionery** (*Sum of Lines a–d*)	405100	$	XX
4. Frozen foods			
a. Frozen fruits	409501	$	XX
b. Frozen juices	409502	$	XX
c. Frozen vegetables	409503	$	XX
d. Frozen poultry (packaged only)	409504	$	XX
e. Frozen fish, seafood (packaged only)	409505	$	XX
f. Frozen meats (packaged only) (Report unpackaged frozen meats on Line 19a)	409506	$	XX
g. Frozen prepared foods, baked goods	409507	$	XX
h. Other packaged frozen foods	409508	$	XX
i. **TOTAL frozen foods** (*Sum of Lines a–h*)	409500	$	XX

Description [4]	Code	Total sales in 1963 Dollars	Cents
Food—Continued			
17. Peanuts, roasted	409960	$	XX
18. Peanuts, unroasted	509910	$	XX
19. Meats, provisions			
a. Fresh, frozen (except packaged) meats (Report sausages on Line 19c below)	407101	$	XX
b. Cured, boiled, smoked meats	407102	$	XX
c. Sausages, meat loaves	407103	$	XX
d. Lard	407104	$	XX
e. Other meat (including game)	407105	$	XX
f. **TOTAL meats, provisions** (*Sum of Lines a–e*)	407100	$	XX
20. Food, beverage basic materials (malt, malt extract, raw sugar, industrial molasses, sausage casings, brewers and bakers yeast, fruit peel, chocolate coatings, hop extract, ice, beverage base, etc.)	996700	$	XX
21. Miscellaneous food products (*Please specify*)			
a.		$	XX
b.		$	XX
c.		$	XX
d. **TOTAL miscellaneous food products** (*Sum of Lines a–c*)	409980	$	XX
Beverages			
22. Beer, fermented malt liquors	951100	$	XX
23. Bottled drinking waters (mineral, spring, etc.)	409620	$	XX
24. Soft drinks	409610	$	XX
25. Spirits (including neutral spirits and ethyl alcohol used in blending)	952110	$	XX
26. Wines	952120	$	XX

FOOD, BEVERAGES, TOBACCO, AND RELATED TRADES--Continued

13. Analysis of Sales by Commodity Lines--Continued

5. Sandwiches, snack items	409910	$	XX
6. Flour, related products	409920	$	XX
7. Sugar (refined) (Report raw sugar on Line 20)	409930	$	XX
8. Bakery products (bread, cookies, etc.)	409200	$	XX
9. Tea	409420	$	XX
10. Dried fruits	409940	$	XX
11. Groceries, except as specified above a. Margarine, butter substitutes	409951	$	XX
b. Cooking oils (including vegetable shortenings) (Report lard on Line 19d)	409952	$	XX
c. Breakfast cereals (fully and partly cooked)	409953	$	XX
d. Other groceries (jam, honey, pickles, sauces, mayonnaise, spices, mustard, nuts except peanuts, packaged dry beans, etc.)	409954	$	XX
e. **TOTAL groceries** (*Sum of Lines a–d*)	409950	$	XX
12. Dairy products, ice cream, ices a. Butter	403101	$	XX
b. Cheese	403102	$	XX
c. Ice cream, ices	403103	$	XX
d. Milk, cream (fluid)	403104	$	XX
e. Other dairy products	403105	$	XX
f. **TOTAL dairy products, ice cream, ices** (*Sum of Lines a–e*)	403100	$	XX
13. Eggs (fresh, storage)	404110	$	XX
14. Poultry a. Live poultry	404121	$	XX
b. Dressed poultry killed at this establishment	404122	$	XX
c. Dressed poultry resales	404123	$	XX
d. **TOTAL poultry** (*Sum of Lines a–c*)	404120	$	XX
15. Fish, seafood (fresh and frozen except packaged frozen)	406100	$	XX
16. Fresh fruits, vegetables, berries a. Fresh fruits, berries, melons	408101	$	XX
b. Fresh vegetables	408102	$	XX
c. **TOTAL fresh fruits, vegetables, berries** (*Sum of Lines a and b*)	408100	$	XX

Tobacco, Soap, Paper and Products			
27. Cigarettes, cigars, tobacco a. Cigarettes	941101	$	XX
b. Cigars	941102	$	XX
c. Other tobacco	941103	$	XX
d. **TOTAL cigarettes, cigars, tobacco** (*Sum of Lines a–c*)	941100	$	XX
28. Smokers' supplies and pipes	996930	$	XX
29. Toilet soaps	202230	$	XX
30. Laundry soaps, chips, powders, detergents	209140	$	XX
31. Industrial papers (wrapping, bags, cartons, etc.)	962110	$	XX
32. Personal service papers (toweling, cups, facial tissues, etc.)	962120	$	XX
Other Commodity Lines			
33. Feeds (mixed and other, including pet food)	993110	$	XX
34. Feed ingredients (alfalfa meal, soybean meal, cottonseed meal, fish meal, meat meal, mill run bran, etc.)	993120	$	XX
35. Pharmaceuticals, antibiotics, druggist chemicals, biologicals	202210	$	XX
36. Proprietary products, toiletries, druggist sundries	202220	$	XX
37. School equipment, supplies	806220	$	XX
38. Electric housewares, small appliances, parts, supplies	604130	$	XX
39. Miscellaneous lines of merchandise (*Please specify*) a.		$	XX
b.		$	XX
c.		$	XX
d. **TOTAL miscellaneous lines of merchandise** (*Sum of Lines a–c*)	996990	$	XX
40. Service receipts and fees from customers. (Report here receipts from advertising, supervisory aids, store management assistance, income from leaseholds and fixtures, and similar services to customers.)	999000	$	XX
41. **TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a)** →	0	$	XX

10. GRAIN ELEVATOR, WAREHOUSE, STOCKROOM AND OTHER INVENTORY STORAGE SPACE, DECEMBER 31, 1963

Line a—Report here bin space, rated capacity (in bushels), for storage of loose grains of all structures of this establishment, whether on or off the immediate premises.

Line a(3)—Metal-round bins—report here bin space in round metal structures.

Line a(4)—Metal-flat or other metal buildings—report here bin space in what is often referred to as "flat" structures.

Line b—Exclude floor space occupied by interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, etc.

	Bin space, rated capacity (Bushels)	Key
a. Bin space for loose grain, December 31, 1963 (1) Wooden		3–3
(2) Concrete		3–4
(3) Metal-round bins		3–5
(4) Metal-flat or other metal buildings		3–6
(5) Other, brick, etc.		3–7
(6) **TOTAL CAPACITY, all types of construction (Sum of Lines (1)–(5).)** →		3–8
	Square Feet	
b. Occupiable warehouse floor space (under roof)—occupied or unoccupied—of this establishment		3–9★

11. TYPE OF OPERATION

MERCHANT—Check one of the items under *merchant* if you are primarily engaged in buying and selling merchandise on your own account (not producing it) and not buying primarily from farmers. If you buy primarily from farmers see "Farm Products Assemblers" below. (Brokers, agents, commission merchants, see below.)

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Wagon or Truck Distributor—Check this item if you customarily sell from a truck or other vehicle, combining the function of salesman with that of deliveryman, and carry a limited assortment of well-known fast-moving items.

Terminal Grain Elevator—Check this item if the report covers a grain elevator receiving grain primarily by rail, ship, or barge rather than direct from farmers via truck or wagon.

Wholesaler, Distributor, Jobber—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Auction Company—Check this item if this establishment is primarily engaged in selling merchandise for others by the auction method.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission Merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import Agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export Agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Selling Agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

Cooperative Sales Agency—Check this item if the establishment is owned by a cooperative association and is primarily engaged in selling merchandise on any agency basis.

Purchasing Agent, Resident Buyer—Check this item if you are primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers, on a continuing basis.

FARM PRODUCTS ASSEMBLER—Check one of these items if you purchase primarily from farmers.

Country Grain Elevator—Check this item if the report covers a grain elevator, cooperative or other, buying and receiving grain direct from farmers by truck or wagon.

Commission Buyer of Farm Products—Check this item if this establishment is primarily engaged in buying farm products on a commission basis for others.

Packing House—Fresh Fruits, Vegetables—Check this item if the establishment, cooperative or other, is primarily engaged in packing and marketing fresh fruits and vegetables received direct from farmers.

Livestock Concentration Yard—Check this item if the establishment, cooperative or other, is engaged in receiving, assembling, and shipping livestock to market. Yards receiving and feeding livestock for short periods, generally less than 30 days, should check here. If livestock is fed generally for 30 days or more, indicate under "Other type" that this report covers a farm.

Cream, Produce Station—Check this item if the establishment, cooperative or other, is primarily engaged in buying and marketing cream, eggs, and other produce.

Buyer of Farm Products—Check this item if this establishment is engaged in marketing products received direct from farmers and if none of the above classifications applies.

OTHER TYPE OF OPERATION

Other Type (Specify)—If none of the above types applies, check this item and describe briefly your method of operation.

Check the ONE item that is best suited to your business— the basis on which the major portion of your operation was conducted in 1963.

Merchant (buying and selling on own account)

12 ___ Importer
13 ___ Exporter
16 ___ Wagon or Truck Distributor
15 ___ Terminal Grain Elevator (See Item 10a)
11 ___ Wholesaler, Distributor, Jobber

Broker, Agent, Commission Merchant

41 ___ Auction Company
42 ___ Broker (representing buyers or sellers)
43 ___ Commission Merchant
44 ___ Import Agent
45 ___ Export Agent
47 ___ Selling Agent
47 ___ Cooperative Sales Agency
48 ___ Purchasing Agent, Resident Buyer

Farm Products Assembler

51 ___ Country Grain Elevator (See Item 10a)
53 ___ Commission Buyer of Farm Products
54 ___ Packing House—fresh fruits, vegetables
55 ___ Livestock Concentration Yard
52 ___ Cream, Produce Station
56 ___ Buyer of Farm Products

Other Type of Operation

___ Feed manufacturer (milling or mixing poultry or livestock feeds)
___ Other (*Specify*)

_____

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.

12. KIND OF BUSINESS

3–21†

Check the ONE item that best describes the **principal kind of business** of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

Farm Products (Raw Materials)

5011 ___ Cotton

5021 ___ Grain

5031 ___ Livestock (except horses, mules)

5091 ___ Hides, skins, pelts

5092 ___ Leaf tobacco

5093 ___ Wool, wool tops, mohair

5099 ___ Other inedible farm products

Other Products

9931 ___ Feeds (animal and poultry)

9933 ___ Seeds (field, vegetable, flower) and bulbs

9932 ___ Fertilizer, agricultural chemicals

___ Other (*Specify*) _____

_____

_____

13. ANALYSIS OF SALES (OR PURCHASES) BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 32 or 33 of Item 13. If figures based on records are not available, give best possible approximations.

4 Description	Code	Total sales (or purchases) in 1963 Dollars	Cents
Farm Products—Inedible			
1. Cotton (raw), including linters	501100	$	XX
2. Grains (corn, wheat, oats, barley, sorghum grains), beans, etc.	502100	$	XX
3. Hay, alfalfa, other farm supplies	993900	$	XX
4. Feed ingredients (alfalfa meal, soybean meal, cotton seed meal, fish meal, meat meal, mill run bran, etc.)	993120	$	XX
5. Feeds (mixed and other, including pet food) **a.** Poultry, livestock feeds mixed or milled at this establishment	993111	$	XX
b. Feeds bought and sold	993112	$	XX
c. TOTAL feeds, etc. (*Sum of Lines a and b*)	993110	$	XX
6. Flowers, plants, florists' supplies, etc.	996200	$	XX
7. Hides, skins, pelts	509100	$	XX
8. Livestock (except horses, mules) **a.** Cattle, calves	503101	$	XX
b. Sheep, lambs	503102	$	XX

4 Description	Code	Total sales (or purchases) in 1963 Dollars	Cents
Food—Related Products—Continued			
18. Poultry **a.** Live poultry	404121	$	XX
b. Dressed poultry, killed at this establishment	404122	$	XX
c. Dressed poultry, resale	404123	$	XX
d. TOTAL poultry (*Sum of Lines a–c*)	404120	$	XX
19. Fresh fruits, vegetables, berries	408100	$	XX
20. Beer, fermented malt liquors	951100	$	XX
21. Dried fruits	409940	$	XX
22. Coffee (green, roasted)	409410	$	XX
23. Miscellaneous food products (*Specify kind*) **a.**		$	
b.		$	XX
c.		$	XX
d. TOTAL miscellaneous food products (*Sum of Lines a–c*)	409980	$	XX

FARM PRODUCTS, RELATED TRADES--Continued

13. Analysis of Sales (or Purchases) by Commodity Lines--Continued

c. Hogs	503103	$	XX
d. Other livestock (Report horses and mules on Line 15, not here)	503104	$	XX
e. TOTAL livestock except horses, mules (*Sum of Lines a–d*)	503100	$	XX
9. Oil seeds, oil nuts, oil kernels (cotton, flaxseed, etc.)	509920	$	XX
10. Peanuts, unroasted	509910	$	XX
11. Nuts (edible, unshelled)	409970	$	XX
12. Seeds	993300	$	XX
13. Tobacco (leaf)	509200	$	XX
14. Wool, mohair (raw, tops, noils) a. Raw wool	509301	$	XX
b. Wool tops, noils, other	509302	$	XX
c. TOTAL wool, mohair (*Sum of Lines a and b*)	509300	$	XX
15. Other inedible farm products (*Specify kind*)			
a.		$	XX
b.		$	XX
c.		$	XX
d. TOTAL other inedible farm products (*Sum of Lines a–c*)	509930	$	XX
Food—Related Products			
16. Dairy products, ice cream, ices	403100	$	XX
17. Eggs (fresh, storage)	404110	$	XX

Other Commodity Lines			
24. Rope, cordage, twine	804940	$	XX
25. Fertilizer, fertilizer materials	993210	$	XX
26. Farm, dairy machinery, parts and equipment (including tractors)	805120	$	XX
27. Agricultural chemicals, including insecticides and fungicides (except fertilizer)	993220	$	XX
28. Garden machinery, equipment, supplies	805110	$	XX
29. Petroleum products a. Liquefied petroleum gases	996111	$	XX
b. Gasoline, kerosene, distillate and residual fuel oils	996112	$	XX
c. Oils, greases, other petroleum products	996113	$	XX
d. TOTAL petroleum products (*Sum of Lines a–c*)	996110	$	XX
30. Coal	911110	$	XX
31. Miscellaneous lines of merchandise (*Specify kind*)			
a.		$	XX
b.		$	XX
c.		$	XX
d. TOTAL miscellaneous merchandise (*Sum of Lines a–c*)	996990	$	XX
32. Receipts from Commodity Credit Corporation	998000	$	XX
33. Other service, storage and rental receipts from customers	999000	$	XX
34. TOTAL SALES AND SERVICES IN 1963 → (Sum of entries in heavily outlined boxes should be the same as Item 5a)	0	$	XX

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

11. TYPE OF OPERATION

3–1↓

MERCHANT—Check one of the items under *merchant* if you are primarily engaged in buying and selling merchandise, not producing it.

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers. (See Item 6.)

Wagon or Truck Distributor—Check this item if you customarily sell from a truck or other vehicle, combining the function of salesman with that of deliveryman, and carry a limited assortment of well-known fast-moving items.

Wholesaler, Wholesale Merchant, Jobber—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company)

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market.

Commission Merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import Agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export Agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Manufacturers' Agent, Manufacturers' Representative—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

Selling Agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

OTHER TYPE OF OPERATION

Other type (*Please specify*)—If none of the above types applies check this item and describe briefly your method of operation.

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.

Merchant (buying and selling on own account)

12 ____ Importer

13 ____ Exporter

16 ____ Wagon or truck distributor

11 ____ Wholesaler, wholesale merchant, jobber

21 ____ **Manufacturers' Sales Branch or Sales Office**

Broker, Agent, Commission Merchant

42 ____ Broker (representing buyers or sellers)

43 ____ Commission merchant

44 ____ Import agent

45 ____ Export agent

46 ____ Manufacturers' agent, manufacturers' representative

47 ____ Selling agent

____ **Other Type of Operation** (*Please specify*)

_____

_____

(*Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.*)

12. KIND OF BUSINESS

3-21

Check the ONE item that best describes the **principal kind of business** of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

Electrical Goods

6021 ____ Electrical supplies with major appliances and housewares
6022 ____ Electrical supplies with housewares but not major appliances
6023 ____ Electrical supplies without housewares or major appliances
6041 ____ Electrical appliances, television and radio sets
6051 ____ Electronic parts and equipment

Hardware

7021 ____ General-line hardware
7022 ____ Speciality-line hardware

Plumbing, Heating, Air-conditioning Equipment, Supplies

7041 ____ Warm-air heating-cooling equipment, fixtures, and supplies
7043 ____ Plumbing fixtures, supplies
7042 ____ Wet heat *and* plumbing fixtures equipment and supplies
7071 ____ Air-conditioning—commercial refrigeration equipment, supplies

Other Kind of Business

____ Other (*Specify*) _____

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 28. If figures based on records are not available, give best possible approximations.

4 Description	Code	Total sales in 1963 Dollars	Cents
Electrical Apparatus and Supplies			
1. Electrical residential space heating equipment (except portable)	704120	$	XX
2. Electrical wiring supplies, construction materials, and apparatus			
a. Interior wiring, construction materials	602311	$	XX
b. Outside construction materials	602312	$	XX
c. Lighting fixtures	602313	$	XX
d. Electric lamps (incandescent and fluorescent)	602314	$	XX
e. Motors, generators, industrial controls, panel boards, transformers, etc.	602315	$	XX
f. **TOTAL electrical wiring supplies, etc.** (*Sum of Lines a–e*)	602310	$	XX
3. Telephone and signal equipment	602320	$	XX

4 Description	Code	Total sales in 1963 Dollars	Cents
Air Conditioning, Commercial Refrigeration			
9. Room air conditioners	604140	$	XX
10. Central air-conditioning (cooling equipment only)			
a. Residential, and small commercial (under 5 hp.)	707111	$	XX
b. Residential and commercial (5–20 hp.)	707112	$	XX
c. Industrial and large commercial (over 20 hp.)	707113	$	XX
d. **TOTAL central air conditioning, etc.** (*Sum of Lines a–c*)	707110	$	XX
11. Commercial refrigeration equipment (Beverage coolers, display cases, refrigerators, ice cream cabinets, ice-making machines, etc.)	707120	$	XX
12. Parts, supplies, and accessories (including refrigerants) for air-conditioning and refrigeration equipment	707130	$	XX
Plumbing, Heating			
13. Plumbing fixtures, equipment, supplies (pipe, fittings, valves, fixtures, etc.)	704300	$	XX
14. Warm-air heating-cooling equipment, supplies (warm-air furnaces, ducts, registers, room space heating equipment—except electric)	704110	$	XX

ELECTRICAL, ELECTRONIC GOODS, AND RELATED TRADES--Continued

13. Analysis of Sales by Commodity Lines--Continued

Electrical Appliances and Commercial Equipment			
4. Non-console radios and record players	604120	$	XX
5. Major appliances, television sets, console radios and record players a. Electric kitchen equipment, parts	604111	$	XX
b. Electric home laundry equipment	604112	$	XX
c. Television sets	604113	$	XX
d. Console radios and record players	604114	$	XX
e. Other major appliances (including gas)	604115	$	XX
f. **TOTAL major appliances, etc.** (*Sum of Lines a–e*)	604110	$	XX
6. Electric housewares, small appliances, parts and supplies	604130	$	XX
7. Commercial cooking, food service equipment	801210	$	XX
Electronic Parts and Equipment			
8. Electronic tubes, parts, accessories a. Electronic tubes, transistors (including radio, television, transmitting, and industrial)	605101	$	XX
b. Electronic parts (except tubes and transistors)	605102	$	XX
c. Accessories (including testing equipment)	605103	$	XX
d. Intercommunication and sound equipment	605104	$	XX
e. Commercial, industrial electronic equipment	605105	$	XX
f. **TOTAL electronic tubes, etc.** (*Sum of Lines a–e*)	605100	$	XX

Hardware, Furniture, Related Products			
15. Hardware	702210	$	XX
16. Household furniture	971100	$	XX
17. Metal millwork (doors, windows, cabinets, weather stripping, moulding, etc.)	981430	$	XX
18. Wood millwork (doors, windows, cabinets, etc.)	981420	$	XX
19. Floor coverings (carpets, rugs, linoleum, etc.)	972300	$	XX
20. Kitchen utensils, kitchen tools, miscellaneous homewares	972930	$	XX
Automotive			
21. Automotive parts, equipment, supplies (except tires and tubes)	103120	$	XX
Other Commodity Lines			
22. Photographic goods	991100	$	XX
23. Musical instruments, phonograph records, sheet music	996500	$	XX
24. Sporting, athletic goods, bicycles	991200	$	XX
25. Toys, games, fire works, children's vehicles	991300	$	XX
26. Clocks, watches, watch movements, silverware, etc.	994200	$	XX
27. Miscellaneous lines of merchandise (*Specify kind*) a.		$	XX
b.		$	XX
c.		$	XX
d. **TOTAL miscellaneous lines** (*Sum of Lines a–c*)	996990	$	XX
28. Labor, service, and rental receipts from customers	999000	$	XX
29. **TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a)** ⟶	0	$	XX

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

11. TYPE OF OPERATION

3-1↓

MERCHANT—Check one of the items under *merchant* if you are primarily engaged in buying and selling merchandise, not producing it. (Brokers, agents, commission merchants see below.)

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Wholesaler, Distributor, Jobber—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company)

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission Merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import Agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export Agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Manufacturers' Agent—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

Selling Agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

OTHER TYPE OF OPERATION

Other Type (Please specify)—If none of the above types applies check this item and describe briefly your method of operation.

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.

Merchant (buying and selling on own account)

12 ___ Importer

13 ___ Exporter

11 ___ Wholesaler, distributor, jobber

21 ___ **Manufacturers' Sales Branch or Sales Office**

Broker, Agent, Commission Merchant

42 ___ Broker (representing buyers or sellers)

43 ___ Commission merchant

44 ___ Import agent

45 ___ Export agent

46 ___ Manufacturers' agent

47 ___ Selling agent

___ **Other Type of Operation** (*Please specify*) _____

_____

_____

APP–47

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

3–2↑

12. KIND OF BUSINESS

Check the ONE item that best describes the **principal kind of business** of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

Hardware

7021 ____ General-line hardware

7022 ____ Specialty-line hardware

Plumbing-Heating, Air-Conditioning Equipment, Supplies

7041 ____ Warm-air heating-cooling equipment, fixtures and supplies (without plumbing equipment)

7042 ____ Wet heat and plumbing fixtures, equipment, supplies

7043 ____ Plumbing fixtures, supplies (without heating equipment)

7071 ____ Air conditioning, commercial refrigeration equipment, supplies

Other Kind of Business

9814 ____ Millwork (metal or wood)

9912 ____ Sporting goods

1031 ____ Automotive parts, accessories

____ Other (*Specify*) _____

_____

_____

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 48. If figures based on records are not available, give best possible approximations.

4 Description	Code	Total sales in 1963 Dollars	Cents
Hardware, Related Products			
1. Hardware a. Builders' hardware	702211	$	XX
b. Heavy hardware (report wire and wire products on Line 3)	702212	$	XX
c. Kitchen and shelf hardware	702213	$	XX
d. Hand tools (including power driven), cutlery	702214	$	XX
e. All other hardware	702215	$	XX
f. **TOTAL hardware** (*Sum of Lines a–e*)	702210	$	XX
2. Iron and steel products (plate, strip, sheet, etc.)	912120	$	XX
3. Iron and steel wire, wire products a. Wire—plain, coated, barbed, twisted	912131	$	XX
b. Nails and staples (including tacks and brads)	912132	$	XX

4 Description	Code	Total sales in 1963 Dollars	Cents
Plumbing-Heating			
15. Warm-air heating-cooling equipment, supplies a. Warm-air furnaces (all fuels)	704111	$	XX
b. Central self-contained heating-cooling units (including heat pumps)	704112	$	XX
c. Ducts, registers, fittings, and accessories	704113	$	XX
d. Room space heating equipment (except electric)	704114	$	XX
e. Other warm-air space heating equipment	704115	$	XX
f. **TOTAL warm-air heating-cooling, etc.** (*Sum of Lines a–e*)	704110	$	XX
16. Electrical residential space heating equipment (except portable)	704120	$	XX
17. Wet heat equipment, supplies (boilers, radiators, unit heaters, convectors, controls, heat transfer equipment, etc.)	704200	$	XX

HARDWARE, PLUMBING, HEATING, AIR-CONDITIONING, AND RELATED TRADES--Continued

13. Analysis of Sales by Commodity Lines--Continued

c. Woven and welded wire fence, fence posts, fittings and accessories	912133	$	XX
d. Wire rope and strand (including galvanized), bale ties	912134	$	XX
e. Reinforcement mesh (welded and woven)	912135	$	XX
f. TOTAL iron and steel wire, etc. *(Sum of Lines a–e)*	912130	$	XX
4. Iron and steel finished products (rails, tie plates, bars, bar-sized shapes, tool steel bars, piling, steel containers, etc.)	912140	$	XX
5. Cast iron soil pipe, tubing	912150	$	XX
6. Iron and steel pipe, tubing (except cast iron soil pipe) **a.** Tubing (mechanical and pressure)	912161	$	XX
b. Standard steel pipe	912162	$	XX
c. TOTAL iron and steel pipe, etc. *(Sum of Lines a and b)*	912160	$	XX
7. Paints, varnishes, lacquers, enamels	208100	$	XX
8. Painter's supplies	702230	$	XX
9. Household furniture, mattresses, bedsprings	971100	$	XX
10. Office, commercial, and other business furniture	971200	$	XX
11. Floor coverings (carpets, rugs, linoleum, etc.)	972300	$	XX
12. Kitchen utensils, kitchen tools, miscellaneous homewares	972930	$	XX
13. Toys, games, fireworks, children's vehicles	991300	$	XX
14. Sporting, athletic goods, bicycles	991200	$	XX

18. Plumbing fixtures, equipment, supplies **a.** Pipe, fittings, valves (Report industrial valves, fittings on Line 41)	704301	$	XX
b. Plumbing fixtures	704302	$	XX
c. Drainage systems (soil pipe, fittings)	704303	$	XX
d. Other plumbing equipment, supplies	704304	$	XX
e. TOTAL plumbing fixtures, etc. *(Sum of Lines a–d)*	704300	$	XX
19. Cook-stoves and specialties (except electric or gas) (Report commercial cooking equipment on Line 24)	702220	$	XX
Air Conditioning			
20. Room air conditioners	604140	$	XX
21. Central air-conditioning (cooling only) equipment **a.** Residential and small commercial (under 5 hp.)	707111	$	XX
b. Residential and commercial (5–20 hp.)	707112	$	XX
c. Industrial and large commercial (over 20 hp.)	707113	$	XX
d. TOTAL central air-conditioning, etc. *(Sum of Lines a–c)*	707110	$	XX

PLEASE COMPLETE LISTING COMMODITY LINES ON PAGE 4

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation Identify each sheet with the 11-digit file number appearing over your name.)

HARDWARE, PLUMBING, HEATING, AIR-CONDITIONING, AND RELATED TRADES--Continued

13. Analysis of Sales by Commodity Lines--Continued

Description [4]	Code	Total sales in 1963 Dollars	Cents
Commercial Refrigeration and Equipment			
22. Commercial refrigeration equipment (Report electric household refrigerators and home freezers on Line 29) **a.** Beverage, drinking water coolers	707121	$	XX
b. Display cases	707122	$	XX
c. Ice cream cabinets	707123	$	XX
d. Ice making machines	707124	$	XX
e. Reach-in and walk-in refrigerators	707125	$	XX
f. Other refrigeration equipment	707126	$	XX
g. TOTAL commercial refrigeration, etc. (*Sum of Lines a–f*)	707120	$	XX
23. Parts, supplies, and accessories (including refrigerants) for air-conditioning and refrigeration equipment	707130	$	XX
24. Commercial cooking, food service equipment **a.** Electrical cooking, food service equipment	801211	$	XX
b. Cooking, food warming equipment, coffee urns (except electric)	801212	$	XX
c. TOTAL commercial cooking, etc. (*Sum of Lines a and b*)	801210	$	XX
25. Store fixtures and equipment (except machines and scales)	801330	$	XX
Electrical, Electronic			
26. Electrical wiring supplies, construction materials and apparatus	602310	$	XX
27. Electronic tubes, parts, and accessories	605100	$	XX
28. Non-console radios and record players	604120	$	XX
29. Major appliances, television sets, console radios and record players	604110	$	XX
30. Electric housewares, small appliances, parts and supplies	604130	$	XX

Description [4]	Code	Total sales in 1963 Dollars	Cents
Other Commodity Lines			
31. China, glassware, crockery (commercial)	801220	$	XX
32. Automotive parts, equipment, supplies (except tires and tubes)	103120	$	XX
33. Tires and tubes	104100	$	XX
34. Scales, balances (except scientific)	801320	$	XX
35. General purpose industrial machinery and equipment (pumps, hoists, blowers, etc.)	803200	$	XX
36. Garden machinery, equipment and supplies	805110	$	XX
37. Oil marketing equipment—hose, tanks, valves, fittings, pumps, compressors, etc.	801400	$	XX
38. Abrasives, abrasive materials	804910	$	XX
39. Mechanical rubber goods	804930	$	XX
40. Cordage, twine, rope	804940	$	XX
41. Industrial valves and fittings (except plumbing and oil marketing)	804300	$	XX
42. Other industrial equipment, supplies	804970	$	XX
43. Wood millwork (doors, windows, cabinets, etc.)	981420	$	XX
44. Metal millwork (doors, windows, cabinets, weather stripping moulding, etc.)	981430	$	XX
45. Roofing, siding, rain-carrying equipment (except wood shingles)	982310	$	XX
46. Other building materials	982990	$	XX
47. Miscellaneous lines of merchandise (*Specify kind*) **a.**		$	XX
b.		$	XX
c.		$	XX
d. TOTAL miscellaneous lines, etc. (*Sum of Lines a–c*)	996990	$	XX
48. Labor, service, and rental receipts from customers	999000	$	XX
49. TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a) →	0	$	XX

11. TYPE OF OPERATION

MERCHANT—Check one of the items under *merchant* if you are primarily engaged in buying and selling merchandise, not producing it. (Brokers, agents, commission merchants, see below.)

Supply house—Check this item if you are primarily engaged in buying, stocking, and selling equipment and supplies to service establishments, professional businesses, institutions, industrial accounts, etc.

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Wagon or Truck Distributor—Check this item if you customarily sell from a truck or other vehicle, combining the function of salesman with that of deliveryman, and carry a limited assortment of well-known fast-moving items.

Distributor, Wholesaler—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (selling goods manufactured by your company)

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission Merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import Agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export Agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States, or its possessions.

Manufacturers' Agent, Manufacturers' Representative—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

Selling Agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

OTHER TYPE OF OPERATION

Other Type (Please specify)—If none of the above types applies check this item and describe briefly your method of operation.

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963. 3-1↓

Merchant (Buying and selling on own account)

11 ___ Supply house

12 ___ Importer

13 ___ Exporter

16 ___ Wagon or truck distributor

11 ___ Distributor, wholesaler

21 ___ **Manufacturers' Sales Branch or Sales Office**

Broker, Agent, Commission Merchant

42 ___ Broker (representing buyers or sellers)

43 ___ Commission merchant

44 ___ Import agent

45 ___ Export agent

46 ___ Manufacturers' agent, manufacturers' representative

47 ___ Selling agent

___ **Other Type of Operation** (*Please specify*)

_____

_____

12. KIND OF BUSINESS

3-2↑

Check the ONE item that best describes the **principal kind of business** of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

Commercial, Construction, Farm Machinery, Equipment

8011 ___ Office machines, equipment

8012 ___ Restaurant, hotel supplies

8013 ___ Store machines, fixtures

8014 ___ Equipment for marketers of bulk petroleum products (oil well supplies see code 8035 below)

8021 ___ Construction, mining, logging, road maintenance equipment

8051 ___ Farm, garden machinery, equipment

Industrial Supplies

8041 ___ Industrial supplies, general-line

8042 ___ Mechanical power transmission equipment

8043 ___ Industrial valves, fittings

8044 ___ Welding supplies

8045 ___ Reconditioned drums, barrels

8049 ___ Other industrial supplies (*Specify*)

COMMERCIAL, INDUSTRIAL, FARM MACHINERY, EQUIPMENT, AND RELATED TRADES--Continued

12. Kind of Business--Continued

Industrial Machinery and Equipment

8031 ____ Food-processing machinery, equipment

8032 ____ General purpose industrial machinery, equipment

8034 ____ Metalworking machinery, equipment

8035 ____ Oil well and oil refinery supplies (oil marketing equipment see code 8014 above)

8033 ____ Materials handling equipment

8036 ____ Printing machinery, equipment

8039 ____ Other industrial machinery, equipment (*Specify*)

_____

Other Kind of Business

7071 ____ Air conditioning, commercial refrigeration equipment, supplies

1031 ____ Automotive parts, accessories

9121 ____ Ferrous metals service center

9131 ____ Nonferrous metals service center

____ Other (*Specify*)

_____

_____

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 63. If figures based on records are not available, give best possible approximations.

Description [4]	Code	Total sales in 1963 Dollars	Cents
Garden and Farm Machinery and Equipment			
1. Garden machinery, equipment, supplies a. Power lawn mowers	805111	$	XX
b. Other garden machinery, tools, equipment	805112	$	XX
c. **TOTAL garden machinery, etc.** (*Sum of Lines a and b*)	805110	$	XX
2. Farm, dairy machinery, parts, and equipment, poultry equipment (including tractors) a. Tractors and equipment (farm)	805121	$	XX
b. Harvesting machinery and equipment	805122	$	XX
c. Land preparation, planting, cultivating machinery and parts	805123	$	XX
d. Dairy farm and barn equipment (Report dairy and milk products machinery and equipment on Line 8.)	805124	$	XX
e. Irrigation equipment (sprinkler and other)	805125	$	XX

Description [4]	Code	Total sales in 1963 Dollars	Cents
Construction, Industrial Machinery—Continued			
4. Materials handling equipment (conveyors, conveying equipment)	803300	$	XX
5. General purpose industrial machinery and equipment a. Engines (including internal combustion), turbines	803201	$	XX
b. Compressors, pumps	803202	$	XX
c. Crushing, pulverizing, screening machinery and equipment	803203	$	XX
d. Elevators	803204	$	XX
e. Cranes, derricks, hoists, winches	803205	$	XX
f. Industrial trucks, tractors, trailers, stackers	803206	$	XX
g. Fans, blowers (industrial equipment)	803207	$	XX
h. Other general purpose industrial machinery	803208	$	XX

COMMERCIAL, INDUSTRIAL, FARM MACHINERY, EQUIPMENT, AND RELATED TRADES--Continued

13. Analysis of Sales by Commodity Lines--Continued

f. Light industrial equipment	805126	$	XX
g. Miscellaneous farm machinery, equipment	805127	$	XX
h. TOTAL farm, dairy machinery, etc. *(Sum of Lines a–g)*	805120	$	XX
Construction, Industrial Machinery			
3. Construction, mining, logging, road maintenance equipment, supplies. (Report labor and service for others on Line 63.) **a.** Crawler tractors and contractors off-highway wheel tractors	802101	$	XX
b. 2 and 4 wheel self-propelled scrapers, rear and bottom dump trailers	802102	$	XX
c. Tractor shovel loaders	802103	$	XX
d. Parts and attachments for a, b, and c above	802104	$	XX
e. Power cranes, draglines, shovels and parts	802105	$	XX
f. Bituminous mixers, pavers and related equipment	802106	$	XX
g. Concrete mixers, pavers and related equipment	802107	$	XX
h. Graders, rollers and off-highway trucks	802108	$	XX
i. Other construction, mining, logging, road maintenance equipment	802109	$	XX
j. TOTAL construction, mining, etc. *(Sum of Lines a–i)*	802100	$	XX

i. TOTAL general purpose ind. mach., etc. *(Sum of Lines a–h)*	803200	$	XX
6. Metalworking machinery, equipment, and supplies (except welding) **a.** New machine tools—cutting, forming and shaping types	803401	$	XX
b. Miscellaneous metalworking machinery, accessories, and equipment	803402	$	XX
c. TOTAL metalworking machinery, etc. *(Sum of Lines a and b)*	803400	$	XX
7. Welding equipment and supplies (including gases) **a.** Gas welding supplies and equipment (including gases)	804401	$	XX
b. Arc welding supplies and equipment	804402	$	XX
c. Resistance welding supplies and equipment	804403	$	XX
d. TOTAL welding equip. and supplies, etc. *(Sum of Lines a–c)*	804400	$	XX
8. Food processing machinery equipment **a.** Dairy and milk products machinery equipment	803101	$	XX
b. Other food processing machinery equipment	803102	$	XX
c. TOTAL food processing machinery equip. *(Sum of Lines a and b)*	803100	$	XX
9. Printing trades machinery, equipment	803600	$	XX
10. Printing and duplicating inks	804960	$	XX

PLEASE CONTINUE LISTING COMMODITY LINES ON PAGE 3

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name

COMMERCIAL, INDUSTRIAL, FARM MACHINERY, EQUIPMENT, AND RELATED TRADES--Continued

13. Analysis of Sales by Commodity Lines--Continued

Description [4]	Code	Total sales in 1963	
		Dollars	Cents
Construction, Industrial Machinery—Continued			
11. Other special industry machinery, equipment **a.** Paper industries machinery	803931	$	XX
b. Textile industry machinery	803932	$	XX
c. Woodworking machinery	803933	$	XX
d. Other special purpose machinery, equipment	803934	$	XX
e. TOTAL other special industry, etc. (*Sum of Lines a–d*)	803930	$	XX
12. Used or rebuilt machinery and equipment **a.** Used construction, mining, excavating machinery and equipment	803921	$	XX
b. Used machine tools—cutting, forming and shaping	803922	$	XX
c. Used oil well refining machinery, equipment	803923	$	XX
d. Other used or rebuilt machinery and equipment	803924	$	XX
e. TOTAL used or rebuilt machinery, etc. (*Sum of Lines a–d*)	803920	$	XX
13. Reconditioned drums and barrels	804500	$	XX
Oil Equipment			
14. Oil well, oil refining machinery, equipment (including any receipts for installation, services, etc.) (Report pipe, tubing on Line 49 or 50. Report oil marketing equipment on Line 15.) **a.** Production machinery and equipment—oil well rigs, valves, etc.	803501	$	XX
b. Refining machinery and equipment—blenders, proportioning equipment, barrels, etc.	803502	$	XX
c. TOTAL oil well, oil refinery, etc. (*Sum of Lines a and b*)	803500	$	XX
15. Oil (bulk petroleum) marketing equipment—hose, tanks, valves, fittings, pumps, compressors, etc. (including any receipts for installation, services, etc.)	801400	$	XX

Description [4]	Code	Total sales in 1963	
		Dollars	Cents
Transportation Equipment			
31. Ship, boat, marine propulsion machinery, equipment and parts	808200	$	XX
32. Aircraft, aviation parts, and accessories	808100	$	XX
33. Trucks, truck tractors, truck trailers	102200	$	XX
34. Automotive parts, equipment, supplies (except tires and tubes)	103120	$	XX
35. Garage tools, shop equipment	103150	$	XX
Electrical			
36. Electrical wiring supplies, construction materials and apparatus	602310	$	XX
37. Non-console radios and record players	604120	$	XX
38. Major appliances, television sets, console radios and record players	604110	$	XX
39. Commercial cooking, food service equipment **a.** Electrical cooking, food service equipment	801211	$	XX
b. Cooking, food warming equipment, coffee urns (except electric)	801212	$	XX
c. TOTAL commercial cooking, etc. (*Sum of Lines a and b*)	801210	$	XX
Air-Conditioning, Commercial Refrigeration, Hardware, Plumbing, Heating			
40. Central air-conditioning (cooling only) equipment	707110	$	XX
41. Commercial refrigeration equipment	707120	$	XX
42. Hardware	702210	$	XX
43. Plumbing fixtures, equipment, supplies	704300	$	XX
44. Warm-air heating-cooling equipment and supplies	704110	$	XX
45. Wet heat equipment, supplies (boilers, radiators, unit heaters, convectors, controls, heat transfer equipment, etc.)	704200	$	XX

13. Analysis of Sales by Commodity Lines--Continued

Industrial Supplies			
16. Abrasives, abrasive materials	804910	$	XX
17. Industrial leather, leather belting and packing	804920	$	XX
18. Mechanical rubber goods	804930	$	XX
19. Rope, cordage, twine (Report wire rope on Line 47.)	804940	$	XX
20. Industrial valves and fittings (except plumbing, and oil marketing)	804300	$	XX
21. Bearings, power transmission equipment **a.** Ball, roller bearings	804201	$	XX
b. Other power transmission equipment	804202	$	XX
c. TOTAL bearings, etc. (*Sum of Lines a and b*)	804200	$	XX
22. Bottlers' supplies (bottles, caps, corks, equipment, etc.)	804950	$	XX
23. Other industrial equipment, supplies	804970	$	XX
Store, Office Machines, Equipment, and Supplies			
24. Store, service shop machines (except barber, beauty shop) **a.** Cash registers	801311	$	XX
b. Coin-operated machines	801312	$	XX
c. Other store and service machines	801313	$	XX
d. TOTAL store service shop machinery (*Sum of Lines a–c*)	801310	$	XX
25. Scales, balances (except scientific)	801320	$	XX
26. Store fixtures and equipment (except machines and scales)	801330	$	XX
27. School equipment, supplies	806220	$	XX
28. Stationery, office supplies, artists' materials	963110	$	XX
29. Office machines and equipment **a.** Adding, accounting, computing machines	801101	$	XX
b. Duplicating machines	801102	$	XX
c. Addressing, mailing machines	801103	$	XX
d. Typewriters	801104	$	XX
e. Other office machines	801105	$	XX
f. TOTAL office machines and equipment (*Sum of Lines a–e*)	801100	$	XX
30. Indicating, recording, controlling instruments, and accessories	803910	$	XX

Metals, Metalwork			
46. Iron and steel products, flat (plates, sheets, strips, etc.)	912120	$	XX
47. Iron and steel wire, wire products	912130	$	XX
48. Iron and steel finished products (rails, ties, spikes, bar-size shapes, pilings, etc.)	912140	$	XX
49. Cast iron soil pipe, tubing	912150	$	XX
50. Iron and steel pipe, tubing (except cast iron soil pipe)	912160	$	XX
Other Commodity Lines			
51. Photographic goods	991100	$	XX
52. Furniture—office, commercial, and other business	971200	$	XX
53. Laundry soaps, chips, powders, detergents	209140	$	XX
54. Industrial organic and inorganic chemicals, acids, gases, fats, oils, explosives, naval stores, dye stuffs	209110	$	XX
55. Industrial paper (wrapping, bags, cartons, etc.)	962110	$	XX
56. China, glassware, crockery (commercial)	801220	$	XX
57. Kitchen utensils, kitchen tools, miscellaneous homewares	972930	$	XX
58. Toys, games, fireworks, children's vehicles	991300	$	XX
59. Sporting, athletic goods, bicycles	991200	$	XX
60. Fertilizer, fertilizer materials	993210	$	XX
61. Seeds	993300	$	XX
62. Miscellaneous lines of merchandise (*Please specify*) **a.**		$	XX
b.		$	XX
c.		$	XX
d. TOTAL miscellaneous lines (*Sum of Lines a–c*)	996990	$	XX
63. Labor, service, and related receipts	999000	$	XX
64. TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a) →	0	$	XX

11. TYPE OF OPERATION

MERCHANT—Check one of the items under merchant if you are primarily engaged in buying and selling merchandise, not producing it. (Brokers, agents, commission merchants see below.)

Supply house—Check this item if you are primarily engaged in buying, stocking and selling equipment and supplies to service establishments, professional businesses, institutions, industrial accounts, etc.

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Wagon or truck distributor—Check this item if you customarily sell from a truck or other vehicle, combining the function of salesman with that of deliveryman, and carry a limited assortment of well-known fast-moving items.

Dealer, distributor, wholesaler—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company).

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Manufacturers' agent, manufacturers' representative—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

Selling agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

Purchasing agent—Check this item if you are primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers, on a continuing basis.

OTHER TYPE OF OPERATION

Other type (Please specify)—If none of the above types applies check this item and describe briefly your method of operation.

3–1↓

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.

Merchant (buying and selling on own account)

11 ____ Supply house

12 ____ Importer

13 ____ Exporter

16 ____ Wagon or truck distributor

11 ____ Dealer, distributor, wholesaler

21 ____ **Manufacturers' Sales Branch or Sales Office**

Broker, Agent, Commission Merchant

42 ____ Broker (representing buyers or sellers)

43 ____ Commission merchant

44 ____ Import agent

45 ____ Export agent

46 ____ Manufacturers' agent, manufacturers' representative

47 ____ Selling agent

48 ____ Purchasing agent

____ **Other Type of Operation** (*Please specify*) _____

_____

_____

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

3-2↑

12. KIND OF BUSINESS

Check the one item that best describes the business of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public. **Check one item only.**

Professional Equipment, Supplies

8061 ____ Dental supplies
8062 ____ Religious supplies, school supplies
8063 ____ Surgical, medical, hospital supplies
8064 ____ Optical goods
8065 ____ Scientific instruments, laboratory equipment
8069 ____ Other professional equipment, supplies (*Specify*)

_____

Service Establishment Supplies

8071 ____ Beauty, barber supplies
8072 ____ Custodial (janitors') supplies
8073 ____ Laundry, dry cleaning equipment, supplies
8074 ____ Shoe service equipment, supplies

Service Establishment Supplies—Continued

8075 ____ Municipality supplies (waterworks, fire, police, etc., supplies)
8079 ____ Other service-establishment supplies (*Specify*)

_____

Transportation Equipment (except automotive)

8081 ____ Aircraft, aeronautical equipment, parts
8082 ____ Marine machinery, equipment
8089 ____ Other transportation equipment (*Specify*)

_____

Other Kind of Business

1031 ____ Automotive parts, accessories
9121 ____ Ferrous metals service center
9131 ____ Nonferrous metals service center
____ Other (*Specify*) _____

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 49. If figures based on records are not available, give best possible approximations.

4 Description	Code	Total sales in 1963 Dollars	Cents
Professional Equipment, Supplies			
1. Dental equipment, supplies a. Teeth	806101	$	XX
b. Dental gold	806102	$	XX
c. Equipment (chairs, X-rays, cabinets, engines, etc.)	806103	$	XX
d. Sundry merchandise	806104	$	XX
e. **TOTAL dental equipment, etc.** (*Sum of Lines a–d*)	806100	$	XX

4 Description	Code	Total sales in 1963 Dollars	Cents
Service Establishment Equipment, Supplies—Continued			
8. Beauty, barber shop equipment, supplies a. Equipment (furniture, hydraulic chairs, dryers, etc.)	807101	$	XX
b. Supplies (shampoos, wave solutions, hair preparations, manicuring supplies, etc.)	807102	$	XX
c. **TOTAL beauty, barber shop, etc.** (*Sum of Lines a and b*)	807100	$	XX

APP–57

PROFESSIONAL, SERVICE ESTABLISHMENT, TRANSPORTATION EQUIPMENT, SUPPLIES, AND RELATED TRADES--Continued

13. Analysis of Sales by Commodity Lines--Continued

2. Surgical, medical, hospital equipment, supplies; orthopedic appliances	806300	$	XX
3. Ophthalmic products a. Prescription sales	806401	$	XX
b. Ophthalmic merchandise sales	806402	$	XX
c. Optical and ophthalmic instruments and equipment	806403	$	XX
d. TOTAL ophthalmic products (*Sum of Lines a–c*)	806400	$	XX
4. Scientific instruments (except optical and ophthalmic) and laboratory equipment	806500	$	XX
5. Other scientific, professional equipment, supplies, total (*Specify kind*) a.		$	XX
b.		$	XX
c.		$	XX
d. TOTAL other scientific, etc. (*Sum of Lines a–c*)	806900	$	XX
Service Establishment Equipment, Supplies			
6. Morticians' goods, undertakers' supplies (Report furniture on Line 25)	807920	$	XX
7. Shoe repair and resole materials a. Leather, sole and heel (Report other leathers on Line 45)	807401	$	XX
b. Rubber and "other than leather" soles and heels	807402	$	XX
c. Findings and merchandise used in shoe repair or resole	807403	$	XX
d. TOTAL shoe repair, etc. (*Sum of Lines a–c*)	807400	$	XX
9. Laundry, dry-cleaning equipment, supplies a. Machines (washing, drying, ironing and pressing)	807301	$	XX
b. Equipment (marking equipment, laundry trays, baskets, etc.)	807302	$	XX
c. Supplies (chemicals, dry cleaning fluids, etc.)	807303	$	XX
d. TOTAL laundry, dry-cleaning, etc. (*Sum of Lines a–c*)	807300	$	XX
10. Tailors' supplies	807910	$	XX
11. Upholsterers' fabrics, supplies	807930	$	XX
12. Custodial (janitors') supplies a. Machines and equipment (floor sweepers, polishers, vacuums, wall washers, squeegees, etc.)	807201	$	XX
b. Cleaning chemicals and supplies (cleaners, waxes, seals, disinfectants, sanitizers, mops, brooms, brushes, etc.)	807202	$	XX
c. TOTAL custodial, etc. (*Sum of Lines a and b*)	807200	$	XX
13. Photographic goods	991100	$	XX
14. Theater, studio equipment (except photographic)	991930	$	XX
15. Municipality supplies, equipment	807500	$	XX
16. Other service business equipment, supplies (*Specify kind*) a.		$	XX
b.		$	XX
c.		$	XX
d. TOTAL other service, etc. (*Sum of Lines a–c*)	807940	$	XX

PLEASE COMPLETE LISTING COMMODITY LINES ON PAGE 4

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

13. Analysis of Sales by Commodity Lines--Continued

Description [4]	Code	Total sales in 1963	
		Dollars	Cents
Transportation Equipment			
17. Railroad transportation equipment	808910	$	XX
18. Ship, boat, marine propulsion machinery, equipment, and parts	808200	$	XX
19. Aircraft, aviation parts, and accessories a. Aircraft engines, airframes, etc.	808101	$	XX
b. Aviation parts, supplies, equipment, and accessories	808102	$	XX
c. **TOTAL aircraft, aviation parts, etc.** (*Sum of Lines a and b*)	808100	$	XX
20. Miscellaneous transportation equipment (except automotive) (*Specify kind*) a.		$	XX
b.		$	XX
c.		$	XX
d. **TOTAL miscellaneous transportation, etc.** (*Sum of Lines a–c*)	808920	$	XX
School, Church Supplies, Stationers', Office Supplies			
21. School equipment, supplies a. Equipment (including furniture)	806221	$	XX
b. Supplies	806222	$	XX
c. **TOTAL school equipment, etc.** (*Sum of Lines a and b*)	806220	$	XX

Description [4]	Code	Total sales in 1963	
		Dollars	Cents
Chemicals, Drugs, Soaps—Continued			
29. Proprietary products, toiletries, druggist sundries	202220	$	XX
30. Industrial organic and inorganic chemicals, acids, gases, fats, oils, explosives, naval stores, dye stuffs	209110	$	XX
Other Commodity Lines			
31. Industrial papers (wrapping, bags, cartons, etc.)	962110	$	XX
32. Personal service paper (toweling, cups, facial tissues, etc.)	962120	$	XX
33. Farm, dairy machinery, parts, and equipment, poultry equipment (including tractors)	805120	$	XX
34. Construction, mining, logging, road maintenance equipment and supplies	802100	$	XX
35. Materials handling equipment (conveyors, conveying equipment)	803300	$	XX
36. General purpose industrial machinery and equipment	803200	$	XX
37. Coin operated and other store, service shop machines (Report beauty and barber shop machines on Line 8)	801310	$	XX
38. Used or rebuilt machinery and equipment	803920	$	XX
39. Rope, cordage, twine (Report wire rope under Line 42)	804940	$	XX
40. Other industrial equipment, supplies	804970	$	XX

PROFESSIONAL, SERVICE ESTABLISHMENT, TRANSPORTATION EQUIPMENT, SUPPLIES, AND RELATED TRADES--Continued

13. Analysis of Sales by Commodity Lines--Continued

22. Church equipment, supplies	806210	$	XX
23. Stationery, office supplies, artists' materials	963110	$	XX
24. Office machines and equipment	801100	$	XX
25. Office, commercial, and other business furniture **a.** Office furniture (wooden, metal)	971201	$	XX
b. Public building furniture	971202	$	XX
c. Store and restaurant furniture	971203	$	XX
d. Professional furniture	971204	$	XX
e. Other furniture	971205	$	XX
f. TOTAL office, commercial, etc. (*Sum of Lines a–e*)	971200	$	XX
Chemicals, Drugs, Soaps			
26. Toilet soaps	202230	$	XX
27. Laundry soaps, chips, powders, detergents	209140	$	XX
28. Pharmaceuticals, antibiotics, druggist chemicals, biologicals, botanicals	202210	$	XX
41. Hardware	702210	$	XX
42. Iron and steel wire, wire products	912130	$	XX
43. Toys, games, fireworks, children's vehicles	991300	$	XX
44. Sporting, athletic goods, bicycles	991200	$	XX
45. Leather	996940	$	XX
46. Gasoline, kerosene, distillate, and residual fuel oils	996110	$	XX
47. Reconditioned drums and barrels	804500	$	XX
48. Miscellaneous lines of merchandise (*Specify kind*) **a.**		$	XX
b		$	XX
c.		$	XX
d. TOTAL miscellaneous lines, etc. (*Sum of Lines a–c*)	996990	$	XX
49. Labor, service, and rental receipts	999000	$	XX
50. **TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a)** →	0	$	XX

11. TYPE OF OPERATION

3-1↓

MERCHANT—Check one of the items under *merchant* if you are primarily engaged in buying and selling merchandise, not producing it. (Brokers, agents, commission merchants—see below.)

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Distributor, merchant wholesaler—Check this item if you are primarily engaged in buying merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company).

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export agent—Check this item if you are primarily engaged in representing on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Manufacturers' agent, manufacturers' representative—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

Selling agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

OTHER TYPE OF OPERATION

Other type (Please specify)—If none of the above types applies check this item and describe briefly your method of operation.

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.

Merchant (buying and selling on own account)

11 ____ Metals service center (with warehouse)

12 ____ Importer

13 ____ Exporter

11 ____ Distributor, merchant wholesaler

21 ____ **Manufacturers' Sales Branch or Sales Office**

Broker, Agent, Commission Merchant

42 ____ Broker (representing buyers or sellers)

43 ____ Commission merchant

44 ____ Import agent

45 ____ Export agent

46 ____ Manufacturers' agent, manufacturers' representative

47 ____ Selling agent

____ **Other Type of Operation** (*Please specify*)

_____

_____

_____

APP–61

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

12. KIND OF BUSINESS

3-2↑

Check the ONE item that best describes the **principal kind of business** of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

Coal

9111 ____ Coal (with or without coal yard)

Metals, Ferrous and Nonferrous

9121 ____ Ferrous metals service center
9122 ____ Ferrous metals distributor without warehouse
9131 ____ Nonferrous metals service center
9132 ____ Nonferrous metals distributor without warehouse

Other Kind of Business

9961 ____ Gasoline, kerosene, other petroleum products

____ Other (*Specify*) _____

_____

_____

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 35 or 36. If figures based on records are not available, give best possible approximations.

Description [4]	Code	Total sales in 1963 Dollars	Cents
Coal, Scrap			
1. Coal (bituminous and anthracite)	911110	$	XX
2. Coke	911120	$	XX
3. Iron, steel scrap-prepared (including prompt industrial)	931210	$	XX
4. Iron, steel scrap-unprepared	931220	$	XX
Carbon Steel			
5. Iron and steel products (semifinished) **a.** Sheet bars, tin plate bars	912111	$	XX
b. Wire rods	912112	$	XX
c. Rough castings, foundry products	912113	$	XX
d. Forgings	912114	$	XX

Description [4]	Code	Total sales in 1963 Dollars	Cents
Carbon Steel—Continued			
8. Iron and steel finished products, except flat, wire, pipe and tubing **a.** Rails, tie plates, rail joints, track spikes, axles, wheels	912141	$	XX
b. Bars (except reinforcement bars), bar size shapes, hot-rolled	912142	$	XX
c. Bars, bar-size shapes, cold-finished	912143	$	XX
d. Concrete reinforcement bars	912144	$	XX
e. Tool steel bars	912145	$	XX
f. Structural shapes (except bar-size shapes)	912146	$	XX
g. Piling, bearing piles	912147	$	XX
h. Steel containers (including cans, pails, etc.)	912148	$	XX
i. Other finished products	912149	$	XX
j. TOTAL iron and steel finished products, except, etc. (*Sum of Lines a–i*)	912140	$	XX
9. Cast iron soil pipe, tubing	912150	$	XX

13. Analysis of Sales by Commodity Lines--Continued

e. Pig iron, ferro alloys	912115	$	XX
f. Other semifinished iron, steel products	912116	$	XX
g. **TOTAL iron and steel products** (semifinished) (*Sum of Lines a–f*)	912110	$	XX
6. Iron and steel products (flat) a. Plates	912121	$	XX
b. Strip (hot-, cold-rolled)	912122	$	XX
c. Sheets (cold-rolled)	912123	$	XX
d. Sheets (hot-rolled)	912124	$	XX
e. Black plate	912125	$	XX
f. Sheets (galvanized, otherwise coated)	912126	$	XX
g. Tin plate, terneplate	912127	$	XX
h. Fabricated and structural plate products	912128	$	XX
i. Other flat iron, steel products	912129	$	XX
j. **TOTAL iron and steel products** (flat) (*Sum of Lines a–i*)	912120	$	XX
7. Iron and steel wire, wire products a. Wire-plain, coated, barbed, twisted	912131	$	XX
b. Nails and staples (including tacks and brads)	912132	$	XX
c. Woven and welded wire fence, fence posts, fittings, and accessories	912133	$	XX
d. Wire rope and strand (including galvanized), bale ties	912134	$	XX
e. Reinforcement mesh (welded and woven)	912135	$	XX
f. **TOTAL iron and steel wire, etc.** (*Sum of Lines a–e*)	912130	$	XX
10. Iron and steel pipe, tubing (except cast iron soil pipe) a. Tubing (mechanical and pressure)	912161	$	XX
b. Standard steel pipe	912162	$	XX
c. **TOTAL iron and steel pipe, etc.** (*Sum of Lines a and b*)	912160	$	XX
11. Other carbon steel products (*Please specify*) a.		$	XX
b.		$	XX
c.		$	XX
d. **TOTAL other carbon steel products** (*Sum of Lines a–c*)	912170	$	XX
Other Steel			
12. Alloy steel a. Bars, hot-rolled or cold-finished	912181	$	XX
b. Tool steel bars	912182	$	XX
c. Pipe and tubing	912183	$	XX
d. Other alloy steel (including plate, sheet, strip)	912184	$	XX
e. **TOTAL alloy steel** (*Sum of Lines a–d*)	912180	$	XX
13. Stainless steel a. Plates	912191	$	XX
b. Strip	912192	$	XX
c. Sheets	912193	$	XX
d. Bars, bar-size shapes	912194	$	XX
e. Other stainless steel	912195	$	XX
f. **TOTAL stainless steel** (*Sum of Lines a–e*)	912190	$	XX

PLEASE COMPLETE LISTING COMMODITY LINES ON PAGE 4

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

COAL, METALS, MINERALS, AND RELATED TRADES--Continued
13. Analysis of Sales by Commodity Lines--Continued

Description [4]	Code	Total sales in 1963	
		Dollars	Cents
Copper, Brass			
14. Copper wire (electrical only) mill products (report copper mill products other than electrical wire on Lines 15a, b, c, and d below)	913110	$	XX
15. Other copper and brass mill products a. Flat products (sheets, strips, plates)	913121	$	XX
b. Tubular products (pipes, tubes)	913122	$	XX
c. Rod, non-electrical wire and extruded shapes	913123	$	XX
d. **TOTAL other copper, etc.** (*Sum of Lines a–c*)	913120	$	XX
Other Nonferrous Metals, Minerals			
16. Aluminum shapes, forms, etc. a. Plate (.250 inch and over)	913131	$	XX
b. Sheet and coil (.006 inch to .249 inch)	913132	$	XX
c. Rod, bar and wire—rolled or extruded (rounds, hexes, squares and rectangles). Report extruded shapes on Line e below	913133	$	XX
d. Pipe and tubing (including hollow bar; square and rectangular tubing)	913134	$	XX
e. Extruded shapes (report all not entered on Line c above, including rolled or extruded structurals)	913135	$	XX
f. Foils	913136	$	XX
g. **TOTAL aluminum shapes, etc.** (*Sum of Lines a-f*)	913130	$	XX
17. Nonferrous metals (except aluminum, copper, brass, precious metals), minerals, ores a. Magnesium	913141	$	XX
b. Nickel	913142	$	XX
c. Tin, lead, zinc, etc.	913143	$	XX
d. Metallic ores, concentrates	913144	$	XX
e. **TOTAL nonferrous metals, etc.** (*Sum of Lines a d*)	913140	$	XX

Description [4]	Code	Total sales in 1963	
		Dollars	Cents
Hardware, Machinery, Plumbing, Heating			
18. Metal millwork (doors, frames, screens, weather stripping, etc.)	981430	$	XX
19. General purpose industrial machinery and equipment	803200	$	XX
20. Farm, dairy machinery, parts and equipment, poultry equipment (including tractors)	805120	$	XX
21. Oil well, oil refining machinery, equipment and steel pipe, tubing	803500	$	XX
22. Abrasives, abrasive materials	804910	$	XX
23. Mechanical rubber goods	804930	$	XX
24. Cordage, twine, rope (Report wire rope on Line 7)	804940	$	XX
25. Industrial valves and fittings (except plumbing and oil marketing)	804300	$	XX
26. Other industrial equipment, supplies	804970	$	XX
27. Hardware	702210	$	XX
28. Plumbing fixtures, equipment, supplies (including pipe, fittings, valves, etc.)	704300	$	XX
29. Warm-air heating-cooling equipment, supplies	704110	$	XX
Other Commodity Lines			
30. Industrial papers (cartons, wrappings, bags, etc.)	962110	$	XX
31. Glass containers, bottlers suppliers	804950	$	XX
32. Building materials	982990	$	XX
33. Gasoline, kerosene, distillate and residual fuel oils, etc.	996110	$	XX
34. Miscellaneous lines of merchandise (*Please specify*) a.		$	XX
b.		$	XX
c.		$	XX
d. **TOTAL miscellaneous lines** (*Sum of Lines a–c*)	996990	$	XX
35. Receipts for processing on customers' materials	997000	$	XX
36. Service and rental receipts from customers except Line 35 above	999000	$	XX
37. **TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a)** →	0	$	XX

11. TYPE OF OPERATION

MERCHANT—Check one of the items under **Merchant** if you are primarily engaged in buying and selling merchandise.

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Dealer, jobber, merchant—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if you sell (or buy) on an agency basis, see below.

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Selling agent—Check this item if you are primarily engaged in selling, on an agency basis in the domestic market all or the major portion of the output of your clients.

OTHER TYPE OF OPERATION

Other type (specify)—If none of the above types applies check this item and describe briefly your method of operation.

3-1↓

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.

Merchant (buying and selling on own account)

12 ____ Importer

13 ____ Exporter

11 ____ Dealer, jobber, merchant

Broker, Agent, Commission Merchant

42 ____ Broker (representing buyers or sellers)

43 ____ Commission merchant

44 ____ Import agent

45 ____ Export agent

47 ____ Selling agent

____ **Other Type of Operation** (*Please specify*)

_____

_____

12. KIND OF BUSINESS, POWER EQUIPMENT

3-2

a. Kind of Business—Check the ONE item that best describes the **principal kind of business** of this establishment in 1963. If NONE applies, check the last item and enter the description by which your business is known to the trade or public.

Iron, Steel Scrap

9311 ____ Iron, steel scrap (with power processing equipment—shears, pressers, crushers, etc.)

9312 ____ Iron, steel scrap (without power processing equipment)

Secondary Materials

9321 ____ Nonferrous metallic scrap

9322 ____ Waste paper

9323 ____ Wiping cloths, rags, textile waste

9312 ____ Wrecked cars, auto wreckers

9329 ____ Other secondary materials (*Specify*) _____

Other Kind of Business

1031 ____ Automotive parts, accessories, equipment

____ Other (*Specify*) _____

_____

b. Power scrap processing equipment of this establishment. Do you operate the following in this place of business? (*Please check each item as appropriate*)

		Key
(1) Alligator shears	1 ☐ Yes 2 ☐ No	3-3
(2) Hydraulic baling presses	1 ☐ Yes 2 ☐ No	3-4
(3) Hydraulic guillotine shears	1 ☐ Yes 2 ☐ No	3-5
(4) Other power processing equipment (*Specify*) _____	1 ☐ Yes 2 ☐ No	3-6↑

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 20. If figures based on records are not available, give best possible approximations.

Description	Quantity	Key	4 Code	4 Total sales in 1963 Dollars	Cents
Scrap and Secondary Materials					
1. Prepared (including prompt industrial) iron, steel scrap—except alloy	(Tons)	5 5–1	931210	$	XX
2. Unprepared iron, steel scrap	(Tons)	5–2	931220	$	XX
3. Alloy steel scrap (including the stainless series)	(Pounds)	5–3	931230	$	XX
4. Waste rags, textile waste, wiping cloths	(Pounds)	5–4	932300	$	XX
5. Waste paper	(Pounds)	5–5	932200	$	XX
6. Zinc scrap	(Pounds)	5–6	932140	$	XX
7. Aluminum scrap	(Pounds)	5–7	932110	$	XX
8. Scrap copper, copper base alloy	(Pounds)	5–8	932120	$	XX
9. Scrap lead	(Pounds)	5–9★	932130	$	XX
10. Other nonferrous metallic scrap			932150	$	XX
11. Other waste materials, scrap (rubber, bones, glass, etc.)			932900	$	XX

Description	4 Code	4 Total sales in 1963 Dollars	Cents
Other Commodity Lines			
12. Reconditioned drums and barrels	804500	$	XX
13. Hides, skins, and pelts	509100	$	XX
14. Used automotive parts, equipment	103130	$	XX
15. Iron and steel (flat, bars, shapes, etc.)	912120	$	XX
16. Metalworking machinery, equipment, and supplies	803400	$	XX
17. Used or rebuilt machinery and equipment	803920	$	XX
18. Wool, mohair	509300	$	XX
19. Miscellaneous lines of merchandise (*Please specify*) a.		$	XX
b.		$	XX
c.		$	XX
d. TOTAL miscellaneous lines (*Sum of Lines a–c*)	996990	$	XX
20. Labor, service, and rental receipts	999000	$	XX
21. TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a) →	0	$	XX

11. TYPE OF OPERATION

MERCHANT—Check one of the items under *merchant* if you are primarily engaged in buying and selling merchandise on your own account, not producing it. (Brokers, agents, commission merchants see below).

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Wagon or Truck Distributor—Check this item if you customarily sell from a truck or other vehicle, combining the function of salesman with that of deliveryman, and carry a limited assortment of well-known fast-moving items.

Wholesaler, Distributor, Jobber—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company).

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Broker—Check this item if you are primarily engaged in selling (or buying merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission Merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import Agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export Agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Manufacturers' Agent—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

Selling Agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

Purchasing Agent, Resident Buyer—Check this item if you are primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers, on a continuing basis.

OTHER TYPE OF OPERATION

Other Type (Please specify)—If none of the above types applies check this item and describe briefly your method of operation.

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963. 3–1↓

Merchant (buying and selling on own account)

12 ____ Importer

13 ____ Exporter

16 ____ Wagon or Truck Distributor

11 ____ Wholesaler, Distributor, Jobber

21 ____ **Manufacturers' Sales Branch or Sales Office**

Broker, Agent, Commission Merchant

42 ____ Broker (representing buyers or sellers)

43 ____ Commission Merchant

44 ____ Import Agent

45 ____ Export Agent

46 ____ Manufacturers' Agent

47 ____ Selling Agent

48 ____ Purchasing Agent, Resident Buyer

____ **Other Type of Operation** (*Please specify*) _____

_____

_____

_____

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

12. KIND OF BUSINESS

3-2T

Check the ONE item that best describes the *principal kind of business* of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

Wallpaper, Paper, Stationery

9968 ____ Wallpaper

9631 ____ Stationery, office supplies

9611 ____ Printing and writing paper

9621 ____ Industrial and personal service papers

9641 ____ Combination printing and industrial papers

Other Kind of Business

9952 ____ Advertising specialties, calendars, novelties

9322 ____ Waste paper

____ Other (*Specify*) _____

_____

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 39. If figures based on records are not available, give best possible approximations.

4 Description	Code	Total sales in 1963 Dollars	Cents
Paper, Wallpaper			
1. Wallpaper	996800	$	XX
2. Roll newspaper and rotogravure papers	961120	$	XX
3. Printing and writing paper	961110	$	XX
4. Personal service papers (toweling, cups, facial tissues, etc.)	962120	$	XX
5. Industrial papers (wrapping, bags, cartons, etc.)	962110	$	XX
6. Paperboard, boxboard	962130	$	XX
7. Building and construction paper	982960	$	XX
8. Waste paper	932200	$	XX

4 Description	Code	Total sales in 1963 Dollars	Cents
Appliances, Furniture, Floor Coverings—Continued			
19. Floor coverings (carpets, rugs, linoleum, etc.)	972300	$	XX
20. Mirrors, lamps, picture frames	972920	$	XX
21. Miscellaneous homewares, kitchen utensils, kitchen tools	972930	$	XX
Photographic Goods, Toys, Games, Etc.			
22. Photographic goods (cameras, sensitized film, etc.)	991100	$	XX
23. Toys, games, fireworks, children's vehicles	991300	$	XX
24. Advertising specialties, calendars, novelties	995200	$	XX
Soaps, Detergents			
25. Toilet soaps	202230	$	XX
26. Laundry soaps, chips, powders, detergents	209140	$	XX

13. Analysis of Sales by Commodity Lines--Continued

Stationery, Office Equipment, Machines, School Supplies			
9. Stationery, office supplies, artists' materials **a.** Stationery	963111	$	XX
b. Carbon paper, stencil paper, inked ribbon	963112	$	XX
c. Looseleaf binders, blank books, ruled forms	963113	$	XX
d. Pens, mechanical pencils	963114	$	XX
e. Other office supplies	963115	$	XX
f. Artists' supplies	963116	$	XX
g. TOTAL stationery, office equipment, etc. (*Sum of Lines a–f*)	963110	$	XX
10. Shipping room supplies (gummed labels, etc.)	963120	$	XX
11. Office machines **a.** Adding, accounting, computing machines	801101	$	XX
b. Duplicating machines	801102	$	XX
c. Typewriters	801104	$	XX
d. Other office machines	801105	$	XX
e. TOTAL office machines (*Sum of Lines a–d*)	801100	$	XX
12. Books, paper backs, magazines, printed materials	992100	$	XX
13. School equipment, supplies	806220	$	XX
14. Greeting cards, Christmas cards, etc.	963130	$	XX
Appliances, Furniture, Floor Coverings			
15. Non-console radios and record players	604120	$	XX
16. Electric housewares, small appliances, parts and supplies	604130	$	XX
17. Household furniture	971100	$	XX
18. Office, commercial and other business furniture	971200	$	XX

Foods, Tobacco			
27. Cigarettes, cigars, tobacco	941100	$	XX
28. Confectionery (including fountain syrups, toppings)	405100	$	XX
29. Miscellaneous food products	409980	$	XX
Other Commodity Lines			
30. Notions (thread, buttons, etc.)	302200	$	XX
31. Twine, cordage, rope	804940	$	XX
32. Hardware	702210	$	XX
33. Laundry, dry cleaning equipment, supplies	807300	$	XX
34. Custodial (janitors') supplies	807200	$	XX
35. Proprietary products, toiletries, druggist sundries	202220	$	XX
36. Printing, duplicating inks	804960	$	XX
37. Industrial organic and inorganic chemicals, acids, gases, fats, oils, explosives, naval stores, dyestuffs	209110	$	XX
38. Miscellaneous lines of merchandise (*Specify kind*) **a.**		$	XX
b.		$	XX
c.		$	XX
d. TOTAL miscellaneous lines, etc. (*Sum of Lines a–c*)	996990	$	XX
39. Service and rental receipts from customers	999000	$	XX
40. **TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a)** →	0	$	XX

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

11. TYPE OF OPERATION

MERCHANT—Check one of the items under *merchant* if you are primarily engaged in buying and selling merchandise, not producing it. (Brokers, agents, commission merchants see below.)

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Wholesaler, distributor, jobber—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company).

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Auction company—Check this item if this establishment is primarily engaged in selling merchandise for others by the auction method.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Manufacturers' agent—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

Selling agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

Purchasing agent, resident buyer—Check this item if you are primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers, on a continuing basis.

OTHER TYPE OF OPERATION

Other type (Please specify)—If none of the above types applies check this item and describe briefly your method of operation.

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963. 3–1↓

Merchant (buying and selling on own account)

12 ____ Importer

13 ____ Exporter

11 ____ Wholesaler, distributor, jobber

21 ____ **Manufacturers' Sales Branch or Sales Office**

Broker, Agent, Commission Merchant

41 ____ Auction company

42 ____ Broker (representing buyers or sellers)

43 ____ Commission merchant

44 ____ Import agent

45 ____ Export agent

46 ____ Manufacturers' agent

47 ____ Selling agent

48 ____ Purchasing agent, resident buyer

____ **Other Type of Operation** (*Please specify*) _____

_____

12. KIND OF BUSINESS

3–2↑

Check the ONE item that best describes the **principal kind of business** of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

Home Furnishings, Floor Coverings

9721 ____ China, glassware, crockery

9722 ____ Curtains, draperies, shades, blinds

9722 ____ Linens, domestics

9723 ____ Floor coverings

9729 ____ Other home furnishings (*Specify*)

_____

Furniture

9711 ____ Household furniture

9712 ____ Office, business furniture

Other Kind of Business

9965 ____ Musical instruments, sheet music, records

6041 ____ Appliances, television and radio sets, record players

____ Other (*Specify*) _____

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 27. If figures based on records are not available, give best possible approximations.

Description [4]	Code	Total sales in 1963 Dollars	Cents
Home Furnishings			
1. Household linens, domestics (except curtains, draperies) **a.** Bedspreads, comfortables, blankets	972221	$	XX
b. Table linens	972222	$	XX
c. Sheets, pillowcases	972223	$	XX
d. Towels, washcloths	972224	$	XX
e. Other linens and domestics	972225	$	XX
f. TOTAL household linens, etc. (*Sum of Lines a–e*)	972220	$	XX
2. Curtains, draperies	972210	$	XX
3. Shades, venetian blinds	972230	$	XX
4. China, glassware, crockery (including plastic)	972100	$	XX
5. Mirrors, lamps, picture frames	972920	$	XX
6. Kitchen utensils, kitchen tools, miscellaneous homewares	972930	$	XX
7. Floor coverings **a.** Carpets, rugs	972301	$	XX
b. Linoleum, other hard surfaces	972302	$	XX
c. Other floor coverings	972303	$	XX
d. TOTAL floor coverings (*Sum of Lines a–c*)	972300	$	XX
Furniture, Appliances			
8. Household furniture **a.** Household furniture	971101	$	XX
b. Mattresses, bedsprings	971102	$	XX
c. TOTAL household furniture (*Sum of Lines a and b*)	971100	$	XX
9. Office, commercial and other businesses furniture **a.** Office furniture (wooden, metal)	971201	$	XX
b. Public-building furniture	971202	$	XX
c. Store and restaurant furniture	971203	$	XX
d. Professional furniture	971204	$	XX
e. Other furniture	971205	$	XX
f. TOTAL office, commercial, etc. (*Sum of Lines a–e*)	971200	$	XX

Description [4]	Code	Total sales in 1963 Dollars	Cents
Furniture, Appliances—Continued			
10. Non-console radios and record players	604120	$	XX
11. Major appliances, television sets, console radios and record players	604110	$	XX
12. Electrical housewares, small appliances, parts and supplies	604130	$	XX
Other Commodity Lines			
13. Paints, varnishes, lacquers, enamels	208100	$	XX
14. Hardware	702210	$	XX
15. Stationery, office supplies, artists' materials	963110	$	XX
16. Office machines, equipment	801100	$	XX
17. Toys, games, fireworks, children's vehicles	991300	$	XX
18. Sporting, athletic goods, bicycles	991200	$	XX
19. Store fixtures and equipment	801330	$	XX
20. Men's, boys' clothing, furnishings (except shoes)	305200	$	XX
21. Women's, misses', children's, infants' clothing, accessories (except shoes)	305310	$	XX
22. Yard or piece goods	302100	$	XX
23. Upholsterers' fabrics, supplies	807930	$	XX
24. Silverware, plated ware, miscellaneous jewelry	994200	$	XX
25. Phonograph records, musical instruments, sheet music	996500	$	XX
26. Miscellaneous lines of merchandise (*Specify*) **a.**		$	XX
b.		$	XX
c.		$	XX
d. TOTAL miscellaneous lines (*Sum of Lines a–c*)	996990	$	XX
27. Service and rental receipts from customers	999000	$	XX
28. **TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a)** →	0	$	XX

11. TYPE OF OPERATION

Merchant—Check one of the items under *merchant* if you are primarily engaged in buying and selling merchandise on your own account (not producing it). (Brokers, agents, commission merchants see below.)

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if your are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Wholesaler, Distributor, Jobber—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company).

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission Merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import Agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export Agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Manufacturers' Agent—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

Selling Agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

OTHER TYPE OF OPERATION

Other type (Please specify)—If none of the above types applies, check this item and describe briefly your method of operation.

3–1↓

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.

Merchant (buying and selling on own account)

12 ____ Importer

13 ____ Exporter

11 ____ Wholesaler, distributor, jobber

21 ____ **Manufacturers' Sales Branch or Sales Office**

Broker, Agent, Commission Merchant

42 ____ Broker (representing buyers or sellers)

43 ____ Commission merchant

44 ____ Import agent

45 ____ Export agent

46 ____ Manufacturers' agent

47 ____ Selling agent

____ **Other Type of Operation** (*Please specify*)

_____

_____

_____

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

12. KIND OF BUSINESS

3–21

Check the ONE item that best describes the *principal kind of business* of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

Lumber, Millwork

9811 ____ Lumber (without yard)
9812 ____ Lumber (with yard)
9813 ____ Plywood
9814 ____ Millwork (metal or wood)

Construction Materials

9821 ____ Brick, tile, cement, lime, sand, gravel
9822 ____ Glass (flat, brick)
9823 ____ Roofing, siding, insulation material

Construction Materials—Continued

9829 ____ Other construction material (*Specify*) _____

Other Kind of Business

9963 ____ Forest products except lumber (logs, piles, posts, stumps, etc.)
9723 ____ Floor coverings
____ Mining or quarrying (sand and gravel, rock, coal, etc.)
____ Other (*Specify*) _____

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 36. If figures based on records are not available, give best possible approximations.

4 Description	Code	Total sales in 1963 Dollars	Cents
1. Logs, piles, pulpwood, poles, posts, stumps, etc.	996310	$	XX
2. Lumber (rough, dressed, finished) **a.** Softwoods (except flooring)	981101	$	XX
b. Hardwoods (except flooring)	981102	$	XX
c. Flooring	981103	$	XX
d. TOTAL lumber (*Sum of Lines a–c*)	981100	$	XX
3. Floor coverings (hard and soft surface)	972300	$	XX
4. Plywood (including chipboard and particle board) **a.** Hardwood	981301	$	XX
b. Softwood	981302	$	XX
c. TOTAL plywood, etc. (*Sum of Lines a and b*)	981300	$	XX

4 Description	Code	Total sales in 1963 Dollars	Cents
23. Roofing, siding, rain-carrying equipment (except wood shingles) **a.** Asphalt shingles, roofing, siding, and tarred felts	982311	$	XX
b. Asbestos cement roofing, siding, shingles	982312	$	XX
c. Galvanized iron and steel sheets	982313	$	XX
d. Aluminum sheets	982314	$	XX
e. Rain-carrying equipment (gutters, down spouts, etc.)	982315	$	XX
f. All other types (except wood shingles)	982316	$	XX
g. TOTAL roofing, siding, etc. (*Sum of Lines a–f*)	982310	$	XX
24. Prefabricated structural assemblies including mobile homes **a.** Structural assemblies	982921	$	XX
b. Mobile homes	982922	$	XX
c. TOTAL prefabricated, etc. (*Sum of Lines a and b*)	982920	$	XX

LUMBER, CONSTRUCTION MATERIALS, AND RELATED TRADES--Continued

13. Analysis of Sales by Commodity Lines--Continued

5. Wood shingles	981410	$	XX
6. Wood millwork (doors, windows, cabinets, etc.)	981420	$	XX
7. Metal millwork (doors, windows, cabinets, weatherstripping, mouldings, etc.)	981430	$	XX
8. Veneer, other wood products	981440	$	XX
9. Brick, blocks, tile, clay sewer pipe, flue linings, refractories	982110	$	XX
10. Concrete products, building stone	982930	$	XX
11. Building and construction paper	982960	$	XX
12. Wallboard and hardboard	982910	$	XX
13. Insulation materials and insulation board	982320	$	XX
14. Nails, staples, spikes, wire, mesh, etc.	912130	$	XX
15. Cement, lime, plaster, stucco	982120	$	XX
16. Adhesives, mastics	982970	$	XX
17. Glass (flat, brick, etc.)	982200	$	XX
18. Sand, gravel, crushed stone	982130	$	XX
19. Ready- or transit-mixed concrete	982940	$	XX
20. Iron and steel pipe, tubing (except cast iron soil pipe)	912160	$	XX
21. Structural iron, steel (except roofing and millwork)	982980	$	XX
22. Plastic building materials	982950	$	XX
25. Other building materials (*Specify kind*)			
a.		$	XX
b.		$	XX
c. **TOTAL other building materials** (*Sum of Lines a and b*)	982990	$	XX
26. Major appliances, television sets, console radios and record players	604110	$	XX
27. Electric housewares and small appliances	604130	$	XX
28. Room air conditioners	604140	$	XX
29. Electrical wiring supplies, construction materials	602310	$	XX
30. Barrels, boxes, box shooks, etc.	996320	$	XX
31. Hardware, builders and other	702210	$	XX
32. Warm-air heating–cooling equipment supplies	704110	$	XX
33. Plumbing fixtures, equipment, supplies	704300	$	XX
34. Paints, varnishes, lacquers, enamels	208100	$	XX
35. Miscellaneous lines of merchandise (*Specify kind*)			
a.		$	XX
b.		$	XX
c. **TOTAL miscellaneous lines, etc.** (*Sum of Lines a and b*)	996990	$	XX
36. Service and rental receipts from customers	999000	$	XX
37. **TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a)** →	0	$	XX

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

10. GRAIN ELEVATOR, WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE, DECEMBER 31, 1963

Line a—Report here bin space, rated capacity (in bushels), for storage of loose grains of all structures of this establishment, whether on or off the immediate premises.

Line a(3)—Metal-round bins—report here bin space in round metal structures.

Line a(4)—Metal-flat or other metal buildings—report here bin space in what is often referred to as "flat" structures.

Line b—Exclude floor space occupied by interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, etc.

	Bin space, rated capacity (Bushels)	Key
a. Bin space for loose grain, December 31, 1963		
(1) Wooden		3–3
(2) Concrete		3–4
(3) Metal-round bins		3–5
(4) Metal-flat or other metal buildings		3–6
(5) Other, brick, etc.		3–7
(6) **TOTAL CAPACITY, all types of construction (Sum of Lines (1)–(5).)** →		3–8
	Square Feet	
b. Occupiable warehouse floor space (under roof)—occupied or unoccupied—of this establishment		3–9
c. On December 31, 1963, did you have tank storage capacity for bulk petroleum products?..... ☐ Yes ☐ No		
	Gallons	
If "Yes," above ground storage capacity— (1) For gasoline, kerosene, distillate, and residual fuel oils		3–10
(2) For liquefied petroleum gases		3–11★

11. TYPE OF OPERATION

3–1↓

MERCHANT—Check one of the items under *merchant* if you are primarily engaged in buying and selling merchandise on your own account (not producing it) and not buying primarily from farmers. If you buy primarily from farmers see "Farm Products Assemblers" below. (Brokers, agents, commission merchants, see below.)

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Wagon or truck distributor—Check this item if you customarily sell from a truck or other vehicle, combining the function of salesman with that of deliveryman, and carry a limited assortment of well-known fast-moving items.

Terminal grain elevator—Check this item if the report covers a grain elevator receiving grain primarily by rail, ship, or barge rather than direct from farmers via truck or wagon.

Wholesaler, distributor, jobber—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.

Merchant (buying and selling on own account)

12 ____ Importer

13 ____ Exporter

16 ____ Wagon or truck distributor

15 ____ Terminal grain elevator (See Item 10 a)

11 ____ Wholesaler, distributor, jobber

11. Type of Operation--Continued

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company)

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Auction company—Check this item if this establishment is primarily engaged in selling merchandise for others by the auction method.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Manufacturers' agent—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

Selling agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

Purchasing agent, resident buyer—Check this item if you are primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers, on a continuing basis.

FARM PRODUCTS ASSEMBLER (Check one of these items if you purchase primarily from farmers)

Country grain elevator—Check this item if the report covers a grain elevator, cooperative or other, buying and receiving grain direct from farmers by truck or wagon.

Commission buyer of farm products—Check this item if this establishment is primarily engaged in buying farm products on a commission basis for others.

Buyer of farm products—Check this item if this establishment is engaged in marketing products received direct from farmers and if none of the above classifications applies.

OTHER TYPE OF OPERATION

Other type (Please specify)—If none of the above types applies, check this item and describe briefly your method of operation.

21 ____ **Manufacturers' Sales Branch or Sales Office**

Broker, Agent, Commission Merchant

41 ____ Auction company

42 ____ Broker (representing buyers or sellers)

43 ____ Commission merchant

44 ____ Import agent

45 ____ Export agent

46 ____ Manufacturers' agent

47 ____ Selling agent

48 ____ Purchasing agent, resident buyer

Farm Products Assembler

51 ____ Country grain elevator (See Item 10 a)

53 ____ Commission buyer of farm products

56 ____ Buyer of farm products

___ **Other Type of Operation** (*Please specify*)

_____

_____

_____

3-2↑

12. KIND OF BUSINESS

Check the ONE item that best describes the **principal kind of business** of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

Amusement, Sporting Goods

9911 ____ Camera, photographic supplies

9912 ____ Sporting goods

9913 ____ Toys, games, fireworks

9919 ____ Other recreation goods (*Specify*) _____

_____

_____

Farm Supplies

9931 ____ Feeds (animal and poultry)

9932 ____ Fertilizer, agricultural chemicals

9933 ____ Seeds (field, vegetable, flower), bulbs

8051 ____ Farm and garden machinery, equipment.

9939 ____ Other farm supplies (*Specify*) _____

_____

_____

Jewelry, Diamonds, Etc.

9941 ____ Diamonds, other precious stones, metals

9942 ____ Jewelry, watches, clocks, silverware.

Gifts, Art Goods, Advertising Specialties, Calendars, Novelties

9951 ____ Gifts, art goods

9952 ____ Advertising specialties, calendars, novelties

Other Products

9961 ____ Petroleum products

9962 ____ Flowers, plants, florists' supplies

9921 ____ Books, periodicals, newspapers

9963 ____ Forest products, except lumber (logs, piles, posts, wooden boxes, pulpwood, stumps, etc.)

9964 ____ General merchandise

9965 ____ Musical instruments, records, sheet music

9966 ____ Textile bags, bagging, burlap

9967 ____ Food, beverage basic materials (raw sugar, industrial molasses, ice, sausage casings, etc.)

9968 ____ Wallpaper

Other Kind of Business

____ Feed manufacturer (milling or mixing poultry or livestock feeds)

____ Other (*Specify*) _____

_____

_____

APP-77

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 74 or 75. If figures based on records are not available, give best possible approximations.

Description [4]	Code	Total sales in 1963	
		Dollars	Cents
Photographic, Amusement, Sporting Goods			
1. Theater, studio equipment (except photographic)	991930	$	XX
2. Photographic goods **a.** Cameras, parts, accessories, mounts	991101	$	XX
b. Projection apparatus	991102	$	XX
c. Motion picture studio, theater equipment	991103	$	XX
d. Developing, printing, dark room apparatus	991104	$	XX
e. Sensitized, unexposed photographic film	991105	$	XX
f. Other photographic goods	991106	$	XX
g. TOTAL photographic goods (*Sum of Lines a–f*)	991100	$	XX
3. Toys, games, fireworks, children's vehicles **a.** Toys, games, fireworks	991301	$	XX
b. Children's vehicles (except bicycles)	991302	$	XX
c. TOTAL toys, etc. (*Sum of Lines a and b*)	991300	$	XX
4. Sporting, athletic goods, bicycles **a.** Athletic equipment, supplies	991201	$	XX
b. Arms and ammunition	991202	$	XX
c. Boats and boating accessories (except motors, machinery, and engine supplies reported on line 5)	991203	$	XX
d. Bicycles	991204	$	XX

Description [4]	Code	Total sales in 1963	
		Dollars	Cents
Farm Supplies, Farm Products, Etc.—Continued			
23. Seeds **a.** Sorghum seeds	993301	$	XX
b. Seed corn	993302	$	XX
c. Cereal grain seeds (wheat, oats, rye, barley)	993303	$	XX
d. Field seed for forage and pasture	993304	$	XX
e. Fine seeds for lawn and turf	993305	$	XX
f. Vegetable seeds	993306	$	XX
g. Flower seeds and bulbs	993307	$	XX
h. TOTAL seeds (*Sum of Lines a–g*)	993300	$	XX
24. Flowers, plants, florists' supplies, etc. **a.** Cut flowers, potted plants	996201	$	XX
b. Roots, nursery stock	996202	$	XX
c. Florists' supplies	996203	$	XX
d. TOTAL flowers, etc. (*Sum of Lines a–c*)	996200	$	XX
Books, Stationery, Wallpaper			
25. Books, magazines, printed materials	992100	$	XX
26. Stationery, office supplies, artists materials	963110	$	XX
27. Wallpaper	996800	$	XX

13. Analysis of Sales by Commodity Lines--Continued

e. Camping equipment	991205	$	XX
f. Fishing tackle and equipment	991206	$	XX
g. Ski equipment, supplies	991207	$	XX
h. Other (water sports, archery, etc.)	991208	$	XX
i. TOTAL sporting, etc. *(Sum of Lines a–h)*	991200	$	XX
5. Ship, boat, marine propulsion machinery, equipment and parts	808200	$	XX
6. Billiards, pool, bowling equipment and supplies	991910	$	XX
7. Musical instruments, phonograph records, sheet music a. Musical instruments	996501	$	XX
b. Phonograph records	996502	$	XX
c. Sheet music	996503	$	XX
d. TOTAL musical instruments, etc. *(Sum of Lines a–c)*	996500	$	XX
8. Other recreation, hobby goods	991940	$	XX
Jewelry, Art Goods, Greeting Cards, Advertising Novelties			
9. Precious stones (cut) and metals	994100	$	XX
10. Jewelry, silverware, trophies a. Clocks, watches, watch movements	994201	$	XX
b. Costume jewelry	994202	$	XX
c. Jewelers' tools, findings and watch materials	994203	$	XX
d. Silverware, plated ware, miscellaneous jewelry	994204	$	XX
e. TOTAL jewelry, etc. *(Sum of Lines a–d)*	994200	$	XX
11. Gifts, art goods, novelties, etc.	995100	$	XX
12. Greeting cards	963130	$	XX
13. Advertising specialties, calendars, novelties	995200	$	XX

Foods			
28. Canned, bottled foods	409300	$	XX
29. Coffee (green, roasted)	409410	$	XX
30. Sugar (refined)	409930	$	XX
31. Eggs (fresh, storage)	404110	$	XX
32. Poultry (live, dressed)	404120	$	XX
33. Food, beverage basic materials a. Malt, malt extract	996701	$	XX
b. Raw sugar	996702	$	XX
c. Sausage casings	996703	$	XX
d. Yeast (brewers, bakers)	996704	$	XX
e. Other basic food products (fruit peel, chocolate coatings, hop extract, ice, brown rice, beverage base, etc.)	996705	$	XX
f. TOTAL food, beverage, etc. *(Sum of Lines a–e)*	996700	$	XX
Dry Goods, Apparel, Furniture, Home Furnishings			
34. Yard or piece goods	302100	$	XX
35. Notions (thread, buttons, etc.)	302200	$	XX
36. Other textile products a. Textile bags	996601	$	XX
b. Asbestos textiles	996602	$	XX
c. Canvas products	996603	$	XX
d. Felt	996604	$	XX
e. Burlap	996605	$	XX
f. TOTAL other textile products *(Sum of Lines a–e)*	996600	$	XX

SPORTING GOODS, JEWELRY, ART GOODS, FARM SUPPLIES, AND RELATED TRADES--Continued

13. Analysis of Sales by Commodity Lines--Continued

Farm Supplies, Farm Products, Etc.			
14. Grains (corn, wheat, oats, barley, sorghum grains), beans, etc.	502100	$	XX
15. Hay, alfalfa, other farm supplies	993900	$	XX
16. Feeds (mixed and other) including pet food **a.** Poultry, livestock feeds mixed or milled at this establishment	993111	$	XX
b. Feeds bought and sold	993112	$	XX
c. TOTAL feeds, etc. *(Sum of Lines a and b)*	993110	$	XX
17. Feed ingredients (alfalfa meal, soybean meal, cotton seed meal, fish meal, meat meal, mill run bran, etc.)	993120	$	XX
18. Fertilizer, fertilizer materials	993210	$	XX
19. Agricultural chemicals, including insecticides and fungicides, etc. (except fertilizer) **a.** Weed killers, soil sterilizers, soil conditioners	993221	$	XX
b. Insecticides, fungicides, pesticides	993222	$	XX
c. TOTAL agricultural chemicals, etc. *(Sum of Lines a and b)*	993220	$	XX
20. Garden machinery, equipment, supplies	805110	$	XX
21. Farm, dairy machinery, parts, and equipment, poultry equipment (including tractors)	805120	$	XX
22. Vegetable oils (cottonseed, linseed)	996950	$	XX
37. Women's, misses', children's, infants' clothing, accessories	305310	$	XX
38. Men's, boys' clothing, furnishings	305200	$	XX
39. Household furniture, mattresses, bedsprings	971100	$	XX
40. Household linens, domestics (excluding curtains, draperies)	972220	$	XX
41. China, glassware, crockery—household—(including plastic)	972100	$	XX
42. Floor coverings	972300	$	XX
43. Mirrors, lamps, picture frames	972920	$	XX
44. Kitchen utensils, kitchen tools, miscellaneous homewares	972930	$	XX
Petroleum, LP Gas			
45. Crude oil	996120	$	XX
46. Petroleum products **a.** Liquefied petroleum gases	996111	$	XX
b. Gasoline, kerosene, distillate and residual fuel oils	996112	$	XX
c. Oils, greases, other petroleum products	996113	$	XX
d. TOTAL petroleum products *(Sum of Lines a–c)*	996110	$	XX

PLEASE COMPLETE LISTING COMMODITY LINES ON PAGE 4

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

13. Analysis of Sales by Commodity Lines--Continued

Description [4]	Code	Total sales in 1963	
		Dollars	Cents
Other Commodity Lines			
47. Leather	996940	$	XX
48. Luggage, saddlery, harness	996910	$	XX
49. Industrial yarns	996920	$	XX
50. Logs, piles, pulpwood, poles, posts, stumps, etc.	996310	$	XX
51. Barrels, boxes, box shooks, etc.	996320	$	XX
52. Lumber (rough, dressed, finished)	981100	$	XX
53. Non-console radios and record players	604120	$	XX
54. Electric housewares and small appliances	604130	$	XX
55. Hardware	702210	$	XX
56. Room air conditioners	604140	$	XX
57. Major appliances, television sets, console radios and record players	604110	$	XX
58. Commercial fishing equipment, supplies	991920	$	XX
59. School equipment, supplies	806220	$	XX
60. Automotive parts	103120	$	XX
61. Tires, tubes	104100	$	XX
62. Proprietary products, toiletries, druggist sundries	202220	$	XX
63. Paints, varnishes, lacquers, enamels	208100	$	XX
64. Industrial organic and inorganic chemicals, acids, gases, fats, oils, explosives, naval stores, dyestuffs	209110	$	XX

Description [4]	Code	Total sales in 1963	
		Dollars	Cents
Other Commodity Lines—Continued			
65. Reconditioned drums and barrels	804500	$	XX
66. Iron and steel finished products (rails, bars, structural shapes, piling, containers, etc.)	912140	$	XX
67. Copper wire (electrical only) mill products (report copper mill products other than electrical wire on Line 68, below)	913110	$	XX
68. Other copper, brass mill products (all copper, brass mill products except electrical wire which should be reported on Line 67)	913120	$	XX
69. Aluminum shapes, forms, etc.	913130	$	XX
70. Nonferrous metals (except aluminum, copper, brass, precious metals), minerals, ores	913140	$	XX
71. Coal (bituminous and anthracite)	911110	$	XX
72. Industrial papers (wrapping, bags, cartons, etc.)	962110	$	XX
73. Miscellaneous lines of merchandise (*Please specify*)			
a.		$	XX
b.		$	XX
c.		$	XX
d. TOTAL miscellaneous lines (*Sum of Lines a–c*)	996990	$	XX
74. Receipts from Commodity Credit Corporation	998000	$	XX
75. Other labor, service, and rental receipts from customers	999000	$	XX
76. TOTAL SALES IN 1963 (Sum of the entries in heavily outlined boxes should be the same as Item 5a) →	0	$	XX

APP-82

Form Approved: Budget Bureau No. 41-6302

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

1963 CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES AND SALES OFFICES

FOOD, TOBACCO, AND KINDRED PRODUCTS

GENERAL INSTRUCTIONS

Please complete and return this form in the envelope provided.

If filing by the due date causes undue burden, a request for extension should be directed to the **Jeffersonville Census Operations Office, Jeffersonville, Indiana.**

This report should cover only the establishment identified in the address block.

If calendar year records are not available, fiscal year reports for periods ending between October 31, 1963 and February 29, 1964 are acceptable.

If book figures are not available, enter your best estimates.

A separate report is required on this form for each sales branch and sales office operated during 1963. Each sales office without stock should be reported separately as well as each sales branch carrying stocks of merchandise from which deliveries are made to customers. Sales branches and sales offices located at plants or administrative offices should be reported on this form where separate records are available, or if substantially accurate reports can be prepared. Employment, payroll, inventories, and operating expenses reported here should not be included in manufacturer's plant reports (MC series). Sales, however, will to some extent duplicate shipments on your plant reports.

Only sales branches and sales offices as described above should be reported on this form, as separate reports are required for other establishments (plants, retail stores, or other places of business) of this organization.

CONFIDENTIAL—Response to this inquiry is required by Act of Congress (13 U.S.C.). The report you submit to the Census Bureau is confidential and may be seen only by sworn Census employees. It may not be used for purposes of taxation, investigation, or regulation. Copies retained in your files are also immune from legal process.

In correspondence pertaining to this report please refer to the 11-digit file number in the box above your name.

CB–51A–1 (5101)

(Do NOT make any entries on the above label.)

1. NAME AND PHYSICAL LOCATION OF ESTABLISHMENT ON DECEMBER 31, 1963

a. Name of establishment

Your answers to parts b, c, d, e, and f of this item should relate to the ACTUAL PHYSICAL LOCATION of this establishment which may be different from the mailing address.

b. Street and number at establishment location*

** If establishment location cannot be described by street and number, give name and number, if any, of road or highway and sufficient information to locate establishment, e.g. Rt. 25, 3 miles south of Charlesville.*

c. Type and name of place in which located
(Check first applicable type and enter name of place.)

Type	Name of place
☐ City	
☐ Village or borough	
☐ Town	
☐ Township	
☐ Other (*Specify*)	

d. Is this establishment physically located within the legal boundaries of the place named in "c"?

☐ Yes ☐ No

e. County in which located

f. State

g. Telephone number of establishment

2. Not applicable to this form.

3. FORM OF OWNERSHIP X-1

(Check one)

1 ☐ Individual proprietor

2 ☐ Partnership

0 ☐ Corporation (Do not include any form of cooperative association)

8 ☐ Cooperative association (corporate or non-corporate)

9 ☐ Other (*Specify*)

4. PERIOD OPERATED IN 1963 X-2

a. Was this establishment in business at the end of 1963? ..... 1 ☐ Yes 2 ☐ No

b. How many months operation are covered by this report? ..... No. of months X-3

ANSWER ALL QUESTIONS ABOVE AND BELOW

5. TOTAL SALES IN 1963

Line a—Report total net sales after deducting returns, allowances, and discounts, but include excise taxes and sales taxes. Include all company sales credited to the sales branch or sales office even though billings may be made from a central or district office and shipments made from a plant or central warehouse. Also include, at wholesale prices, sales or transfers to any retail stores you may own. Include any receipts from services rendered customers, but do not include any receipts derived from sources other than customers.

Line b—Check the ONE appropriate box indicating portion of sales, if any, of Item 5a accounted for by goods produced by your company, your parent company or companies corporately affiliated with your company.

	Dollars	Cents	Key
a. TOTAL SALES and other operating receipts →	$	XX	X-4 XXX

b. Approximately what portion, if any, of sales (Item 5a) represented products manufactured by your company? (*Check only ONE box*) — Key X-8★

1 ☐ None
2 ☐ 1–39 percent
3 ☐ 40–49 percent
4 ☐ 50–59 percent
5 ☐ 60 percent or more

6. SALES BY CUSTOMER CLASSES

Report the approximate percentage of your 1963 sales to each of the classes of customers. If book figures are not available, entries for these lines should represent your best approximations. Percentages should add to 100.

Line a—Report here the approximate percentage of your 1963 sales to restaurants, hotels, institutions, government bodies, charity organizations, and to business concerns that normally buy for business use rather than for resale of the goods in the form purchased.

Line b—Report the approximate percentage of your 1963 sales to retailers of all types (retail chain organizations, independent stores, department stores, etc.). Entry should represent percentage of your sales to purchasers who normally buy for resale to home consumers, individual users, or to farmers.

Line c—Report the approximate percentage of your 1963 sales to organizations that normally purchase for resale at wholesale (including sales to subjobbers and other purchasers who buy for resale to retailers or to industrial, institutional and similar users).

Line d—Report the approximate percentage of your 1963 sales to household consumers, farmers, and individual users (including sales to your own employees).

Line e—Include sales made direct to buyers in foreign countries, or through their agents in this country. Include transfers, if any, to your own foreign branches. United States possessions should not be considered as foreign countries.

	Approximate percent of total sales (Item 5a)	Code	Key
a. To restaurants and institutions; industrial users, food processors, and similar users, and government	%	1	1–1
b. To retailers	%	6	
c. To wholesale organizations	%	7	
d. To household consumers, individual users, and farmers	%	8	
e. Export sales	%	9	1–11
f. **TOTAL (Lines a–e should add to 100)** →	100%		

7. PAYROLL, EMPLOYMENT, AND OPERATING EXPENSES

PAYROLL—Include all salaries, wages, commissions, bonuses, vacation allowances. *Do not include* payments to (or withdrawals by) owners or partners of **unincorporated** businesses.

PAID EMPLOYEES—Report total number of employees on the payroll during the week specified, including those on paid sick leave, paid holidays, and paid vacation. *Include* salaried officers and executives of corporations. *Do not include* owners and partners of **unincorporated** businesses.

PAYROLL—ONE WEEK—If your payroll is for a period other than one week, please adjust the figures to a one-week basis. Commissions paid on other than a weekly basis should also be adjusted to a one-week basis.

SALES PERSONNEL—Include all persons engaged in making sales.

OPERATING EXPENSES—Include, in addition to other operating expenses, the payroll of this establishment and the pro rata share of any general office expense. *Do not include* the cost of merchandise. *Do not include* income taxes and excise taxes. Unincorporated businesses should not include withdrawals by owners or part owners.

	Dollars	Cents	Key
a. Total ANNUAL payroll in 1963 before payroll deductions	$	XX	2 1
	Number		
b. Number of paid employees for the WORKWEEK ended nearest November 15, 1963			2 2
	Dollars	Cents	
c. Payroll for the ONE WEEK ended nearest November 15, 1963	$	XX	2–3
	Number		
d. Number of sales personnel for the one WORKWEEK ended nearest November 15, 1963			2–4
	Dollars	Cents	
e. Total 1963 operating expenses, including payroll	$	XX	2–5X

8. INVENTORIES OF THIS ESTABLISHMENT

Report inventories of goods for sale at cost value rather than sale price. *Include* goods owned by you and consigned to others, but not goods of others in your possession. Report inventories as of the date specified, or nearest inventory date.

	Dollars	Cents	Key
a. Merchandise inventories, at cost, (1) December 31, 1963	$	XX	2–7
(2) December 31, 1962	$	XX	2–8★

9. WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE, DECEMBER 31, 1963

3–1X 0

Line a—Exclude floor space occupied by interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, etc.

Line b—Net piling space is space for storing commodities—inside space measured from wall to wall and from floor to ceiling, less space for ventilation (outside of the piling), coils, aisles, posts, sprinklers, etc.

	Square Feet	Key
a. Occupiable warehouse floor space (under roof)—occupied or unoccupied—of this establishment. (1) Floor space in single story buildings		3–3
(2) Floor space in multiple story buildings		3–4
(3) **TOTAL floor space (Sum of (1) and (2).)** ➔		3–5
	Cubic Feet	
b. Refrigerated (net piling) space 50 degrees Fahrenheit or below in this establishment.		3–6★

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

10. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

Enter, below, the total dollar sales of each product sold by this branch or office. Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations.

Description [4]	Product code	Total sales in 1963 Dollars	Total sales in 1963 Cents	Census use only
Meat and Poultry				
1. Fresh beef	20111	$	XX	001
2. Fresh veal	20112	$	XX	002
3. Fresh lamb and mutton	20113	$	XX	003
4. Pork products, smoked, cooked, or cured in this branch*	20126	$	XX	990
5. Pork products, resales (include fresh pork)	20114, 20116, 20136	$	XX	005
6. Lard	20115	$	XX	006
7. Sausage and other prepared meats made in this branch*	20127	$	XX	991
8. Sausage and other prepared meats, resales	20117, 20137	$	XX	008
9. Canned meats, except dog food	20118, 20138	$	XX	009
10. Hides, skins, and pelts	20119	$	XX	010
11. Natural sausage casings	20139	$	XX	011
12. Dressed poultry, small game	20151, 20153, 20154, 20155	$	XX	012
13. Live poultry		$	XX	901
14. Liquid, dried, and frozen eggs	20156	$	XX	014
15. Shell eggs		$	XX	902
Bread and Other Bakery Products				
48. Bread and bread-type rolls	20511	$	XX	047
49. Sweet yeast goods	20512	$	XX	048
50. Soft cakes	20513	$	XX	049
51. Pies, doughnuts, pastries and handmade cookies	20514–20517	$	XX	050
52. Biscuits and crackers	20521, 20522	$	XX	051
Sugar and Related Products				
53. Sugarcane mill products and byproducts	20610	$	XX	052
54. Refined cane sugar and byproducts	20620	$	XX	053
55. Refined beet sugar and byproducts	20630	$	XX	054
Confectionery Products				
56. Confectionery products	20710–20716	$	XX	055
57. Chocolate and cocoa products	20720–20728, 20998	$	XX	056
58. Chewing gum and chewing gum base	20730	$	XX	057
Beverages and Related Products				
59. Malt liquors and brewing byproducts	20820	$	XX	058
60. Malt and malt byproducts	20830	$	XX	059

FOOD, TOBACCO, AND KINDRED PRODUCTS--Continued
10. Analysis of Sales by Products or Commodity Lines--Continued

Products of Dairies				
16. Creamery butter	20210	$	XX	016
17. Natural cheese and processed cheese	20221, 20222	$	XX	017
18. Dry milk products	20231	$	XX	018
19. Canned milk	20232	$	XX	019
20. Bulk evaporated and condensed milk products	20233	$	XX	020
21. Ice cream mix and ice milk mix	20234	$	XX	021
22. Ice cream and ices	20241, 20242	$	XX	022
23. Fluid milk	20260–20264	$	XX	023
Canned and Preserved Products				
24. Canned and cured sea foods	20310	$	XX	024
25. Canned baby foods (except meat)	20321	$	XX	025
26. Canned and frozen soups and specialties not specified separately (except seafood)	20322	$	XX	026
27. Fresh fruits and vegetables		$	XX	903
28. Canned dry beans	20323	$	XX	027
29. Canned fruits	20331	$	XX	028
30. Canned vegetables	20332	$	XX	029
31. Canned fruit juices	20334	$	XX	030
32. Other canned specialties	20324, 20333, 20335, 20336, 20338	$	XX	031
33. Dried and dehydrated fruits, vegetables and soup mix	20340	$	XX	032
34. Pickles and sauces (including salad dressings, sandwich spreads)	20350–20354	$	XX	033
61. Wines, brandy, and brandy spirits	20840	$	XX	060
62. Distilled liquor, except brandy	20850–20853	$	XX	061
63. Bottled and canned soft drinks	20860	$	XX	062
Miscellaneous Food and Related Products				
64. Flavorings	20870–20874	$	XX	063
65. Cotton seed oil	20911, 20912	$	XX	064
66. Cotton and linters	20913	$	XX	065
67. Cottonseed cake, meal, and other byproducts	20914	$	XX	066
68. Soybean oil	20921	$	XX	067
69. Other soybean oil mill products	20922	$	XX	068
70. Products of other vegetable oil mills	20931–20933	$	XX	069
71. Grease and inedible tallow	20941	$	XX	070
72. Feed and fertilizer byproducts	20942	$	XX	071
73. Animal and marine oil mill products, including foots	20943	$	XX	072
74. Shortening, cooking oils, margarine	20961, 20962	$	XX	073
75. Manufactured ice	20970	$	XX	074
76. Macaroni and noodle products	20980	$	XX	075
77. Chips (potato, corn, etc.)	20992	$	XX	076
78. Roasted and concentrated coffee	20951, 20952	$	XX	077
79. Tea		$	XX	906
80. Other food preparations	20991, 20993, 20994, 20996, 20999	$	XX	079
81. Agricultural seed		$	XX	907

FOOD, TOBACCO, AND KINDRED PRODUCTS--Continued

10. Analysis of Sales by Products or Commodity Lines--Continued

Fresh and Frozen Fish and Seafood				
35. Fresh fish and seafood		$	XX	904
36. Frozen packaged fish, and other seafood	20361	$	XX	035
37. Fresh packaged fish and other seafood	20362	$	XX	036
Frozen Foods				
38. Frozen fruits, juices, and aids	20371	$	XX	037
39. Frozen vegetables	20372	$	XX	038
40. Frozen prepared foods	20373	$	XX	039
Flour, Feed, Other Grain Mill Products				
41. Flour and meal (including prepared and mixes)	20410–20416, 20450	$	XX	040
42. Poultry feeds	20421	$	XX	041
43. Livestock feeds	20422	$	XX	042
44. Other prepared animal feeds (including pet food)	20423, 20424	$	XX	043
45. Cereal breakfast foods	20430	$	XX	044
46. Milled rice and byproducts	20440	$	XX	045
47. Wet corn milling products	20460	$	XX	046

Tobacco Products				
82. Cigarettes	21110	$	XX	080
83. Cigars	21210	$	XX	081
84. Chewing and smoking tobacco and snuff	21310	$	XX	082
85. Stemmed and redried tobacco	21411, 21412	$	XX	083
Other Products (*Please specify*)				
86.		$	XX	
87.		$	XX	
88.		$	XX	
89.		$	XX	
90.		$	XX	
91.		$	XX	
92.		$	XX	
93.		$	XX	
94.		$	XX	
95. Receipts from services and sources other than the sale of merchandise		$	XX	999
96. **TOTAL SALES IN 1963 → (Sum of Lines 1–95 should be the same as Item 5a.)**		$	XX	

*Include at wholesale prices values of any meats processed at this branch and transferred to other units of your company.

11. Name and address of person who should be contacted if questions arise regarding this report. Telephone No.

CERTIFICATION

This report is substantially accurate and covers the period from _____ _____ to _____

Date | Title | Signature of authorized person

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

10. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

Enter, below, the total dollar sales of each product sold by this branch or office. Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations.

Description [4]	Product code	Total sales in 1963		Census use only
		Dollars	Cents	
Textile Mill Products				
1. Grey goods—cotton broad-woven fabrics	22111–22116	$	XX	101
2. Finished cotton broad-woven fabrics	22117, 22617	$	XX	102
3. Fabricated, cotton textile products	22110, 22118, 22119	$	XX	103
4. Grey goods—synthetic broad-woven fabrics and related products	22211–22217	$	XX	104
5. Finished manmade fiber and silk broad-woven fabrics	22218, 22628	$	XX	105
6. Finished blankets, bedspreads	22219, 23926	$	XX	106
7. Wool fabrics and related products	22310–22319	$	XX	107
8. Narrow fabrics	22410–22415	$	XX	108
9. Full-fashioned hosiery	22511, 22513	$	XX	109
10. Seamless hosiery	22514, 22515, 22520–22524	$	XX	110
11. Knit outerwear	22530–22533, 23212, 23312, 23612	$	XX	111
12. Men's and boys' knit underwear and nightwear	22541, 23215, 23221	$	XX	112

Description [4]	Product code	Total sales in 1963		Census use only
		Dollars	Cents	
Apparel and Related Products—Continued				
33. Men's and boys' separate trousers, except work	23271	$	XX	133
34. Work clothing	23280–23282	$	XX	134
35. Men's and boys' clothing, n.e.c.	23290–23292	$	XX	135
36. Blouses	23317	$	XX	136
37. Women's, misses' and juniors' dresses	23350–23352	$	XX	137
38. Women's, misses' and juniors' suits, coats and skirts	23370–23374	$	XX	138
39. Women's, misses' and juniors' outerwear, n.e.c.	23390–23392	$	XX	139
40. Corsets and allied garments	23420–23422	$	XX	140
41. Millinery	23510	$	XX	141
42. Hats and caps	23520–23522	$	XX	142
43. Children's dresses (except knit)	23610	$	XX	143
44. Girls' and children's coats, suits, and other outerwear	23630–23690	$	XX	144
45. Fur goods	23710	$	XX	145
46. Dress and work gloves (except knit and all leather)	23810, 23812	$	XX	146

APPAREL TEXTILES, TEXTILE PRODUCTS--Continued

10. Analysis of Sales by Product or Commodity Lines--Continued

13. Women's and children's knit underwear and nightwear	22542, 22543, 23410–23413	$	XX	113
14. Knit fabrics	22560–22562	$	XX	114
15. Knit gloves and other knit products	22590	$	XX	115
16. Woven and tufted carpets and rugs	22710–22712, 22720, 22790	$	XX	116
17. Yarns, except wool	22810–22814, 22690	$	XX	117
18. Thrown and rewound yarns	22820–22822	$	XX	118
19. Wool yarn	22830–22832	$	XX	119
20. Thread	22840–22843	$	XX	120
21. Felt goods, n.e.c.	22910	$	XX	121
22. Lace goods	22920	$	XX	122
23. Padding and upholstery filling	22930	$	XX	123
24. Recovered fibers and processed mill waste	22940	$	XX	124
25. Coated fabrics, not rubberized	22950–22953	$	XX	125
26. Tire cord and fabric	22960	$	XX	126
27. Scouring and combing mill products	22970	$	XX	127
28. Cordage and twine	22980–22983	$	XX	128
29. Textile goods, n.e.c.	22990–22992	$	XX	129
Apparel and Related Products				
30. Men's and boys' suits and coats	23110–23114	$	XX	130
31. Men's and boys' woven dress and sport shirts	23214	$	XX	131
32. Men's and boys' neckwear	23230	$	XX	132
47. Other apparel (robes, raincoats, belts, etc.)	23840, 23850, 23860, 23870–23872, 23890	$	XX	147
48. Curtains and draperies (except lace)	23910	$	XX	148
49. Linens, domestics (sheets, towels, etc.)	23920, 23928, 23929	$	XX	149
50. Textile bags (except laundry)	23930	$	XX	150
51. Canvas products	23940	$	XX	151
52. Trimmings and stitching	23961–23963	$	XX	152
53. Fabricated textile fabrics, n.e.c.	23970, 23990	$	XX	153
Other Products (*Please specify*)				
54.		$	XX	
55.		$	XX	
56.		$	XX	
57.		$	XX	
58.		$	XX	
59.		$	XX	
60.		$	XX	
61.		$	XX	
62.		$	XX	
63.		$	XX	
64.		$	XX	
65. Receipts from services and sources other than the sale of merchandise		$	XX	999
66. **TOTAL SALES IN 1963** → **(Sum of Lines 1–65; should be the same as Item 5a.)**		$	XX	

10. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

Enter, below, the total dollar sales of each product sold by this branch or office. Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations.

Description [4]	Product code	Total sales in 1963 Dollars	Total sales in 1963 Cents	Census use only
Lumber and Wood Products				
1. Logs, bolts, and pulpwood	24110	$	XX	201
2. Rough lumber and sawed ties	24211	$	XX	202
3. Dressed lumber	24212	$	XX	203
4. Softwood, cut stock and flooring and other sawmill and planing mill products	24217, 24218	$	XX	204
5. Hardwood dimension and flooring	24260–24262	$	XX	205
6. Shingles, cooperage stock and excelsior products	24290	$	XX	206
7. Millwork	24310–24318	$	XX	207
8. Veneer and plywood	24320–24326	$	XX	208
9. Prefabricated wooden buildings and structural members	24330–24332	$	XX	209
10. Nailed wooden boxes and shook	24410–24412	$	XX	210
11. Wirebound boxes, veneer and plywood containers, and slack and tight cooperage	24420, 24430, 24450	$	XX	211
12. Wood products, n.e.c.	24990–24996	$	XX	212
Furniture and Fixtures				
13. Wood furniture, not upholstered	25110–25117	$	XX	213
14. Wood furniture, upholstered	25120–25126	$	XX	214
15. Metal household furniture	25140–25144	$	XX	215
16. Mattresses and bedsprings	25150–25156	$	XX	216
17. Household furniture, n.e.c.	25190	$	XX	217
18. Wood office furniture	25210	$	XX	218
Furniture and Fixtures—Continued				
19. Metal office furniture	25220–25224	$	XX	219
20. Public building furniture	25310–25312	$	XX	220
21. Partitions and fixtures—wood and metal	25410–25420	$	XX	221
22. Venetian blinds and shades	25910–25912	$	XX	222
23. Furniture and fixtures, n.e.c.	25990	$	XX	223
Other Products (*Please specify*)				
24.		$	XX	
25.		$	XX	
26.		$	XX	
27.		$	XX	
28.		$	XX	
29.		$	XX	
30.		$	XX	
31.		$	XX	
32.		$	XX	
33.		$	XX	
34.		$	XX	
35.		$	XX	
36. Receipts from services and sources other than the sale of merchandise		$	XX	999
37. **TOTAL SALES IN 1963 → (Sum of Lines 1–36 should be the same as Item 5a.)**		$	XX	

10. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

Enter, below, the total dollar sales of each product sold by this branch or office. Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations

Description	[4] Product code	Total sales in 1963		Census use only
		Dollars	Cents	
Paper and Allied Products				
1. Pulp mill products	26111, 26112	$	XX	251
2. Newsprint	26211	$	XX	252
3. Groundwood paper, uncoated	26212	$	XX	253
4. Paper—machine coated paper	26213	$	XX	254
5. Book paper, uncoated	26214	$	XX	255
6. Fine paper, including thin paper	26215	$	XX	256
7. Coarse paper	26216	$	XX	257
8. Special industrial paper	26217	$	XX	258
9. Sanitary tissue stock, other tissue paper	26218	$	XX	259
10. Container board	26311	$	XX	260

Description	[4] Product code	Total sales in 1963		Census use only
		Dollars	Cents	
Products of Printing and Publishing				
29. Newspapers, magazines, periodicals	27111–27217	$	XX	279
30. Books, pamphlets	27311–27413	$	XX	280
31. Advertising specialties, calendars, novelties	27515, 27525	$	XX	281
32. Products of commercial printing	27511–27514, 27516–27524, 27526, 27527	$	XX	282
33. Manifold business forms	27611–27613	$	XX	283
34. Greeting cards	27710–27712	$	XX	284
35. Blankbooks, looseleaf binders	27821, 28822	$	XX	285
36. Services to printing trade (binding, photoengraving, etc.)	27891–27940	$	XX	992

PAPER, PUBLICATIONS, AND RELATED PRODUCTS--Continued

10. Analysis of Sales by Products or Commodity Lines--Continued

11. Special food board	26312	$	XX	261
12. Folding boxboard stock, except special food board	26313	$	XX	262
13. Other paper mill products	26314–26316	$	XX	263
14. Paper, coated and glazed	26410–26416	$	XX	264
15. Envelopes	26420	$	XX	265
16. Bags, except textile bags	26431–26433	$	XX	266
17. Wallpaper	26440	$	XX	267
18. Die cut paper and board	26451, 26452	$	XX	268
19. Stationery, tablets, and related products	26491	$	XX	269
20. Wrapping products (gift wrap, etc.)	26492	$	XX	270
21. Sanitary tissue health products	26472	$	XX	271
22. Sanitary napkins and tampons	26471	$	XX	272
23. Other converted paper and board products	26495	$	XX	273
24. Paperboard boxes and cartons (including set-up)	26510–26520	$	XX	274
25. Corrugated and solid fiber boxes, including pallets	26530	$	XX	275
26. Sanitary food containers	26541–26543	$	XX	276
27. Fiber cans, tubes, drums, etc.	26551, 26552	$	XX	277
28. Building paper and board	26610–26612	$	XX	278

Other Products (*Please specify*)				
37.		$	XX	
38.		$	XX	
39.		$	XX	
40.		$	XX	
41.		$	XX	
42.		$	XX	
43.		$	XX	
44.		$	XX	
45.		$	XX	
46.		$	XX	
47.		$	XX	
48.		$	XX	
49.		$	XX	
50.		$	XX	
51.		$	XX	
52. Receipts from services and sources other than the sale of merchandise (except Line 36 above.)		$	XX	999
53. **TOTAL SALES IN 1963 (Sum of Lines 1–52 should be the same as Item 5a.)** →		$	XX	

10. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

Enter, below, the total dollar sales of each product sold by this branch or office. Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations.

Description [4]	Product code	Total sales in 1963 Dollars	Total sales in 1963 Cents	Census use only
Industrial Inorganic and Organic Chemicals				
1. Alkalies and chlorine	28121–28124	$	XX	301
2. Industrial gases	28132–28134	$	XX	302
3. Cyclic crudes and intermediate coal tar products	28140, 28150–28153	$	XX	303
4. Inorganic pigments	28160–28163	$	XX	304
5. Industrial organic chemicals, n.e.c.	28180–28185	$	XX	305
6. Industrial inorganic chemicals, n.e.c.	28191–28199	$	XX	306
Plastic Materials, Man made Fibers, etc.				
7. Plastic materials	28210–28219	$	XX	307
8. Synthetic rubber	28220	$	XX	308
9. Cellulosic man made fibers	28231, 28232	$	XX	309
10. Synthetic organic fibers, noncellulosic	28240	$	XX	310
Drugs				
11. Biological products	28310–28312	$	XX	311
12. Medicinals and botanicals	28330–28332	$	XX	312
13. Pharmaceutical preparations	28340–28349	$	XX	313

Description [4]	Product code	Total sales in 1963 Dollars	Total sales in 1963 Cents	Census use only
Petroleum and Related Products				
32. Coal, bituminous	12110–12140	$	XX	893
33. Crude petroleum	13110	$	XX	332
34. Gasoline and jet fuel	29111	$	XX	333
35. Kerosene	29112	$	XX	334
36. Distillate fuel oils	29113	$	XX	335
37. Residual fuel oils	29114	$	XX	336
38. Liquefied petroleum gas	29115	$	XX	337
39. Lubricating and similar oils	29116, 29926	$	XX	338
40. Lubricating greases	29117, 29927	$	XX	339
41. Unfinished oils and lubricating oil base stock	29118	$	XX	340
42. Asphalt	29119	$	XX	341
43. Other finished petroleum products, including waxes	29110	$	XX	342
44. Paving mixtures and blocks	29510	$	XX	343
45. Asphalt felts and coatings	29520–29523	$	XX	344
46. Other petroleum, coal products, n.e.c.	29990	$	XX	345

CHEMICALS, PETROLEUM, AND ALLIED PRODUCTS--Continued

10. Analysis of Sales by Products or Commodity Lines--Continued

Soaps, Detergents, Perfumes, Cosmetics					**Other Products** (*Please specify*)				
14. Soap and other detergents	28410–28416	$	XX	314	47.		$	XX	
15. Polishes and insecticides	28420–28424	$	XX	315	48.		$	XX	
16. Surface active and finishing agents	28430	$	XX	316	49.		$	XX	
17. Toilet preparations	28440–28445	$	XX	317	50.		$	XX	
Paints, Varnishes, and Allied Products					51.		$	XX	
18. Paints, varnishes, lacquers—trade sales products	28511–28515	$	XX	318	52.		$	XX	
19. Industrial product finishes and special coatings	28516, 28517	$	XX	319	53.		$	XX	
20. Miscellaneous paint products	28519	$	XX	320	54.		$	XX	
21. Putty, caulking compounds, and allied products	28518	$	XX	321	55.		$	XX	
Gum and Wood Chemicals					56.		$	XX	
22. Gum, other wood chemicals	28611, 28612	$	XX	322	57.		$	XX	
Agricultural Chemicals					58.		$	XX	
23. Fertilizers	28710–28722	$	XX	323	59.		$	XX	
24. Agricultural pesticides, herbicidals, agricultural chemicals	28730, 28790	$	XX	324	60.		$	XX	
25. Glue and gelatin	28910–28912	$	XX	325	61.		$	XX	
26. Explosives	28921, 28922	$	XX	326	62.		$	XX	
27. Printing ink	28930	$	XX	327	63.		$	XX	
28. Carbon black	28950	$	XX	328	64.		$	XX	
29. Salt	28991	$	XX	329	65. Receipts from services and sources other than the sale of merchandise		$	XX	999
30. Essential oils, fireworks, pyrotechnics	28993	$	XX	330	**66. TOTAL SALES IN 1963 → (Sum of Lines 1–65; should be the same as Item 5a.)**		$	XX	
31. Chemical preparations, n.e.c.	28940, 28992	$	XX	331					

10. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

Enter, below, the total dollar sales of each product sold by this branch or office. Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations.

Description [4]	Product code	Total sales in 1963 Dollars	Total sales in 1963 Cents	Census use only
Rubber and Plastic Products				
1. Passenger car and motorcycle pneumatic tires (casings)	30111	$	XX	401
2. Truck and bus (and off-the-road) pneumatic tires	30112	$	XX	402
3. Other pneumatic tires, solid tires, inner tubes, tread rubber, etc.	30113–30115	$	XX	403
4. Rubber footwear	30210	$	XX	404
5. Reclaimed rubber	30310	$	XX	405
6. Rubber belts, belting	30691	$	XX	406
7. Rubber hose and tubing	30692	$	XX	407
8. Sponge and foam rubber goods	30693	$	XX	408
9. Rubber floor and wall covering	30694	$	XX	409
10. Mechanical rubber goods, n.e.c.	30695	$	XX	410
11. Rubber heels and soles	30696	$	XX	411
12. Druggist and medical sundries	30697	$	XX	412
13. Other rubber goods, n.e.c.	30698	$	XX	413
14. Plastic products	30790–30799	$	XX	414
Leather and Leather Products				
15. Hides, skins, pelts	20119	$	XX	010
16. Tanned and finished leather	31110–31115	$	XX	415

Description [4]	Product code	Total sales in 1963 Dollars	Total sales in 1963 Cents	Census use only
Pottery and Related Products				
36. Vitreous plumbing fixtures	32610	$	XX	435
37. Vitreous china and other earthenware table and kitchen articles	32620, 32630	$	XX	436
38. Porcelain electrical supplies	32640	$	XX	437
39. Pottery products, n.e.c.	32690	$	XX	438
Concrete, Gypsum, Plaster, Cut Stone				
40. Concrete block and brick	32710	$	XX	439
41. Concrete products, except block and brick	32721–32723	$	XX	440
42. Ready-mixed concrete	32730	$	XX	994
43. Lime	32740	$	XX	442
44. Gypsum products	32750–32752	$	XX	443
45. Cut stone and stone products	32810–32813	$	XX	444
Abrasives, Asbestos and Nonmetallic Products				
46. Abrasive products	32910–32914	$	XX	445
47. Asbestos products	32920–32927	$	XX	446
48. Gaskets and insulations	32930–32933	$	XX	447
49. Minerals and earths, ground or otherwise treated	32950	$	XX	448
50. Mineral wool	32960–32962	$	XX	449

RUBBER, PLASTICS, LEATHER, STONE, GLASS, AND ALLIED PRODUCTS--Continued

10. Analysis of Sales by Products or Commodity Lines--Continued

17. Industrial leather	31210	$	XX	416
18. Boot and shoe cut stock and findings	31310	$	XX	417
19. Footwear, except rubber	31411–31417, 31420	$	XX	418
20. Dress and work gloves and mittens, all leather	31510	$	XX	419
21. Suitcases, briefcases, bags, and musical instrument cases	31610	$	XX	420
22. Ladies' and children's handbags and purses, personal leather goods	31710, 31720	$	XX	421
23. Saddlery, harness, other leather goods	31990	$	XX	422
Glass and Glass Products				
24. Flat glass (except laminated, and safety)	32111, 32112, 32114	$	XX	423
25. Laminated glass, including safety glass	32113, 32313	$	XX	424
26. Glass containers	32210	$	XX	425
27. Table, kitchen, art, and novelty glassware	32291	$	XX	426
28. Lighting and electronic glassware	32292	$	XX	427
29. Mirrors	32315	$	XX	428
30. Glass fiber, other pressed and blown glassware	32293, 32294, 32316	$	XX	429
Cement, Structural Clay Products				
31. Cement, hydraulic	32410	$	XX	430
32. Brick and structural tile	32510–32512	$	XX	431
33. Ceramic wall and floor tile	32530	$	XX	432
34. Clay refractories	32550	$	XX	433
35. Structural clay products, n.e.c.	32591, 32592	$	XX	434
51. Nonclay refractories	32970	$	XX	450
52. Other nonmetallic mineral products, n.e.c.	32990	$	XX	451
53. Prefabricated wooden buildings and structural members	24330–24332	$	XX	209
54. Partitions and fixtures—wooden and metal	25410–25420	$	XX	221
Other Products (*Please specify*)				
55.		$	XX	
56.		$	XX	
57.		$	XX	
58.		$	XX	
59.		$	XX	
60.		$	XX	
61.		$	XX	
62.		$	XX	
63.		$	XX	
64.		$	XX	
65.		$	XX	
66.		$	XX	
67.		$	XX	
68.		$	XX	
69.		$	XX	
70. Receipts from services and sources other than the sale of merchandise		$	XX	999
71. **TOTAL SALES IN 1963 (Sum of Lines 1–70; should be the same as Item 5a.)** →		$	XX	

10. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

Enter, below, the total dollar sales of each product sold by this branch or office. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations.

4 Description	Total sales in 1963 Dollars	Total sales in 1963 Cents	Census use only
Primary Metal Industries Products			
Carbon steel			
1. Iron and steel products (semifinished)			
a. Sheet bars, tin plate bars	$	XX	511
b. Wire rods	$	XX	512
c. Rough castings, foundry products	$	XX	513
d. Forgings	$	XX	514
e. Pig iron, ferro alloys	$	XX	515
f. Other semifinished iron, steel products	$	XX	516
g. **TOTAL iron and steel products** (*Sum of Lines a–f*)	$	XX	510
2. Iron and steel products (flat)			
a. Plates	$	XX	521
b. Strip (hot, cold-rolled)	$	XX	522
c. Sheets (cold-rolled)	$	XX	523
d. Sheets (hot-rolled)	$	XX	524
e. Black plate	$	XX	525
f. Sheets (galvanized, otherwise coated)	$	XX	526

4 Description	Product code [1]	Total sales in 1963 Dollars	Total sales in 1963 Cents	Census use only
Primary Metal Industries Products—Continued				
Other nonferrous metals, minerals				
12. Aluminum shapes, forms, etc.				
a. Plate (.250 inch and over)		$	XX	931
b. Sheet and coil (.006 inch to .249 inch)		$	XX	932
c. Rod, bar and wire-rolled or extruded (rounds, hexes, squares and rectangles) Report extruded shape on Line e below		$	XX	933
d. Pipe and tubing (including hollow bar; square and rectangular tubing)		$	XX	934
e. Extruded shapes (report all not entered on Line c above, including rolled or extruded structurals)		$	XX	935
f. Foils		$	XX	936
g. **TOTAL aluminum shapes, forms, etc.** (*Sum of Lines a–f*)		$	XX	930
13. Nonferrous metals (except aluminum, copper, brass, precious metals), minerals, ores				
a. Magnesium		$	XX	941
b. Nickel		$	XX	942
c. Tin, lead, zinc, etc.		$	XX	943
d. Metallic ores, concentrates		$	XX	944
e. **TOTAL nonferrous metals (except aluminum, copper), etc.** (*Sum of Lines a–d*)		$	XX	940

PRIMARY AND FABRICATED METALS AND METAL PRODUCTS--Continued

10. Analysis of Sales by Products or Commodity Lines--Continued

g. Tin plate, terneplate	$	XX	527
h. Fabricated and structural plate products	$	XX	528
i. Other flat iron, steel products	$	XX	529
j. **TOTAL iron and steel products (flat)** (*Sum of Lines a–i*)	$	XX	520
3. Iron and steel wire, wire products a. Wire—plain, coated, barbed, twisted	$	XX	531
b. Nails and staples (including tacks and brads)	$	XX	532
c. Woven and welded wire fence, fence posts, fittings, and accessories	$	XX	533
d. Wire rope and strand (including galvanized), bale ties	$	XX	534
e. Reinforcement mesh (welded and woven)	$	XX	535
f. **TOTAL iron and steel wire, etc.** (*Sum of Lines a–e*)	$	XX	530
4. Iron and steel finished products, except flat, wire, pipe, and tubing a. Rails, tie plates, rail joints, track spikes, axles, wheels	$	XX	541
b. Bars (except reinforcement bars), bar size shapes, hot-rolled	$	XX	542
c. Bars, bar-size shapes, cold-finished	$	XX	543
d. Concrete reinforcement bars	$	XX	544
e. Tool steel bars	$	XX	545
f. Structural shapes (except bar-size shapes)	$	XX	546
g. Piling, bearing piles	$	XX	547
h. Steel containers (including cans, pails, etc.)	$	XX	548
i. Other finished products	$	XX	549
j. **TOTAL iron and steel finished products, etc.** (*Sum of Lines a–i*)	$	XX	540
5. Cast iron soil pipe, tubing	$	XX	550

Hardware, Plumbing, Other Metal Products[1]				
14. Cutlery, edge tools	34210–34233	$	XX	961
15. Hand saws, saw blades, and saw accessories	34250	$	XX	962
16. Transportation equipment hardware	34291	$	XX	963
17. Builders' hardware	34294	$	XX	964
18. Other hardware	34292, 34293, 34295	$	XX	965
19. Metal plumbing fixtures	34310	$	XX	966
20. Plumbing fixtures, fittings and trim (brass goods)	34320	$	XX	967
21. Nonelectrical heating equipment	34330–34336	$	XX	968
22. Metal doors, sash, and trim	34420–34425	$	XX	969
23. Sheet metal work	34440–34443	$	XX	971
24. Ornamental and structural metal work	34460	$	XX	972
25. Prefabricated and portable metal buildings and parts	34492	$	XX	973
26. Screw machine products	34510	$	XX	974
27. Bolts, nuts, washers, and rivets	34521–34523	$	XX	975
28. Metal stampings	34610–34618	$	XX	976
29. Safes and vaults	34920	$	XX	977
30. Steel springs	34930	$	XX	978
31. Valves for piping systems	34941	$	XX	979
32. Fittings and unions for piping systems	34942	$	XX	981
33. Plumbing and heating valves, except plumbers'	34943	$	XX	982
34. Other valves and fittings, except plumbers'	34944	$	XX	983

PRIMARY AND FABRICATED METALS AND METAL PRODUCTS--Continued

10. Analysis of Sales by Products or Commodity Lines--Continued

6. Iron and steel pipe, tubing (except cast iron soil pipe)			
a. Tubing (mechanical and pressure)	$	XX	561
b. Standard steel pipe	$	XX	562
c. **TOTAL iron and steel pipe, etc.** (*Sum of Lines a and b*)	$	XX	560
7. Other carbon steel products	$	XX	570
Other steel			
8. Alloy steel			
a. Bars, hot-rolled or cold-rolled	$	XX	581
b. Tool steel bars	$	XX	582
c. Pipe and tubing	$	XX	583
d. Other alloy steel (including plate, sheet, strip)	$	XX	584
e. **TOTAL alloy steel** (*Sum of Lines a–d*)	$	XX	580
9. Stainless steel			
a. Plates	$	XX	591
b. Strip	$	XX	592
c. Sheets	$	XX	593
d. Bars, bar-size shapes	$	XX	594
e. Other stainless steel	$	XX	595
f. **TOTAL stainless steel** (*Sum of Lines a–e*)	$	XX	590
Copper, brass			
10. Copper wire (electrical only) mill products (report copper mill products other than electrical wire on Lines 11a, b, c, and d below)	$	XX	910
11. Other copper and brass mill products			
a. Flat products (sheets, strips, plates)	$	XX	921
b. Tubular products (pipes, tubes)	$	XX	922
c. Rod, nonelectrical wire and extruded shapes	$	XX	923
d. **TOTAL other copper and brass mill products** (*Sum of Lines a–c*)	$	XX	920

Containers (Except metal)			
35. Industrial papers (cartons, wrappings, bags, etc.)	$	XX	984
36. Glass containers, bottlers supplies	$	XX	985
Scrap, Reconditioned Drums			
37. Iron, steel scrap—prepared (including prompt industrial)	$	XX	986
38. Iron, steel scrap—unprepared	$	XX	987
39. Reconditioned drums, barrels	$	XX	988
Other Products (*Please specify*)			
40.	$	XX	
41.	$	XX	
42.	$	XX	
43.	$	XX	
44.	$	XX	
45.	$	XX	
46.	$	XX	
47.	$	XX	
48.	$	XX	
49.	$	XX	
50. Receipts for processing on customers' materials	$	XX	993
51. Receipts from services and sources other than the sale of merchandise (except Line 50 above)	$	XX	999
52. **TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a)** →	$	XX	

[1] Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants.

10. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

Enter below the total dollar sales of each product sold by this branch or office. Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations.

Description [4]	Product code	Total sales in 1963		Census use only
		Dollars	Cents	
Steam and Internal Combustion Engines				
1. Steam engines and turbines	35111, 35112	$	XX	601
2. Gasoline engines (except outboard, aircraft, automobile, truck, bus, and tank)	35191	$	XX	602
3. Diesel and semi-diesel engines	35192	$	XX	603
4. Parts and accessories for internal combustion engines	35197	$	XX	604
5. Other internal combustion engines	35193–35196	$	XX	605
Farm Machinery and Equipment				
6. Lawn mowers	35227	$	XX	606
7. Farm machinery and equipment (exc. lawn mowers)	35222–35226, 35228	$	XX	607
Construction Machinery				
8. Tracklaying tractors and contractors' off-highway wheel tractors	35311, 35312	$	XX	608
9. Parts and attachments for tracklaying and contractors' off-highway wheel tractors	35313	$	XX	609
10. Power cranes, draglines, shovels and parts	35314	$	XX	610
11. Mixers, pavers, and related equipment	35316	$	XX	611
12. Integral tractor shovel loaders	35317	$	XX	612
13. Scrapers, graders, rollers, and off-highway trucks, trailers, and wagons	35318	$	XX	613
14. Other construction machinery and equipment	35319	$	XX	614

Description [4]	Product code	Total sales in 1963		Census use only
		Dollars	Cents	
General Industrial Machinery and Equipment				
32. Pumps and compressors	35611–35616	$	XX	632
33. Ball and roller bearings	35621–35624	$	XX	633
34. Blowers and fans	35641, 35642	$	XX	634
35. Industrial patterns	35650	$	XX	635
36. Power transmission equipment	35661–35663	$	XX	636
37. Other general machinery including industrial furnaces and ovens	35671–35673, 35690	$	XX	637
Office, Store, Commercial Machinery				
38. Computing and related machines	35711, 35712	$	XX	638
39. Typewriters and parts	35720	$	XX	639
40. Scales and balances	35760	$	XX	640
41. Addressing, dictating, duplicating and other office machines, n.e.c.	35790	$	XX	641
42. Automatic vending machines	35811, 35812	$	XX	642
43. Commercial laundry equipment	35820	$	XX	643
44. Commercial refrigeration equipment	35853	$	XX	644
Other Machinery and Equipment (Except Electrical)				
45. Others refrigeration machinery	35851, 35854–35857	$	XX	645

10. Analysis of Sales by Products or Commodity Lines--Continued

Mining and Oil Field Machinery, Equipment				
15. Mining machinery and equipment	35321–35324	$	XX	615
16. Oil field machinery and equipment	35331–35334	$	XX	616
Elevators, Conveyors, Hoists				
17. Elevators and moving stairways	35340	$	XX	617
18. Conveyors	35351, 35352	$	XX	618
19. Hoists, cranes, and monorails	35361, 35362	$	XX	619
20. Industrial trucks and tractors	35370	$	XX	620
Metalworking Machinery and Equipment				
21. Metal-cutting machine tools	35411–35419	$	XX	621
22. Metal-forming machine tools	35421–35424	$	XX	622
23. Special dies and tools	35441, 35442	$	XX	623
24. Machine tool accessories	35451–35453	$	XX	624
25. Metalworking machinery, n.e.c.	35481–35485	$	XX	625
Special Industry Machinery (Except Metalworking)				
26. Food products machinery	35511–35513	$	XX	626
27. Textile machinery	35521, 35522	$	XX	627
28. Woodworking machinery	35531, 35532	$	XX	628
29. Paper industries machinery	35540	$	XX	629
30. Printing trades machinery	35551, 35552	$	XX	630
31. Special industry machinery, n.e.c.	35591–35595	$	XX	631
46. Measuring and dispensing pumps	35860	$	XX	646
47. Commercial cooking and food warming equipment	35891	$	XX	647
48. Service industry machines, n.e.c.	34893, 35892	$	XX	648
49. Carburetors, pistons, and other machine shop products	35990	$	XX	649
50. Rubber belts, belting, hose or tubing	30691, 30692	$	XX	406
51. Industrial leather	31210	$	XX	414
Other Products (*Specify*)				
52.		$	XX	
53.		$	XX	
54.		$	XX	
55.		$	XX	
56.		$	XX	
57.		$	XX	
58.		$	XX	
59.		$	XX	
60.		$	XX	
61.		$	XX	
62.		$	XX	
63. Machine rental and royalty receipts from customers		$	XX	908
64. Receipts from services and sources other than the sale of merchandise (except Line 63 above)		$	XX	999
65. **TOTAL SALES IN 1963 (Sum of Lines 1–64 should be same as Item 5a.)** →		$	XX	

10. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

Enter, below, the total dollar sales of each product sold by this branch or office. Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations.

Description [4]	Product code	Total sales in 1963 Dollars	Total sales in 1963 Cents	Census use only
Electrical Industrial Equipment				
1. Electrical measuring instruments	36111–36113	$	XX	701
2. Transformers	36121–36123	$	XX	702
3. Switch gear and switchboards	36131–36134	$	XX	703
4. Fractional horsepower motors	36211	$	XX	704
5. Integral horsepower motors and generators	36212	$	XX	705
6. Other motors and generators	36213–36216	$	XX	706
7. General industrial power circuit devices and controls	36220	$	XX	707
8. Welding apparatus	36231–36233	$	XX	708
9. Carbon and graphite products	36240	$	XX	709
10. Electrical industrial goods	36291–36293–	$	XX	710
Electrical Household Equipment				
11. Household cooking equipment	36311, 36312	$	XX	711
12. Household refrigerators	36321	$	XX	712
13. Home and farm freezers	36322	$	XX	713
14. Household laundry equipment	36331, 36332	$	XX	714
Radio, TV, and Communication Equipment				
26. Household and automobile radios, and radio-phonograph combinations	36511	$	XX	726
27. Household TV receivers, including TV combinations	36512	$	XX	727
28. Recorders, amplifiers, phonographs and other audio equipment and accessories	36513	$	XX	728
29. Phonograph records	36520	$	XX	729
30. Telephone, telegraph apparatus	36611, 36612	$	XX	730
31. Radio, TV communication equipment	36621–36628	$	XX	731
Other Electronic Equipment				
32. Electron tubes, receiving type	36710	$	XX	732
33. Cathode ray picture tubes	36720	$	XX	733
34. Transmitting, industrial, and special purpose electron tubes (except X-ray)	36730	$	XX	734
35. Electronic components, n.e.c.	36740, 36792–36795	$	XX	735
Other Electrical Machinery and Equipment				
36. Storage batteries	36911, 36912	$	XX	736
37. Primary batteries, dry and wet	36920	$	XX	737
38. X-ray and therapeutic apparatus	36930	$	XX	738
39. Engine electrical equipment	36941–36946	$	XX	739
40. Electrical products, n.e.c.	36992–36996	$	XX	740

ELECTRICAL MACHINERY, EQUIPMENT, AND SUPPLIES--Continued

10. Analysis of Sales by Products or Commodity Lines--Continued

15. Electrical housewares and fans	36341–36344	$	XX	715
16. Household vacuum cleaners	36350	$	XX	716
17. Sewing machines	36360	$	XX	717
18. Household appliances, n.e.c.	36391, 36393	$	XX	718
Lighting Fixtures and Current Carrying Devices				
19. Electric lamps	36410	$	XX	719
20. Residential type electric fixtures	36421, 36427	$	XX	720
21. Commercial, institutional, and industrial type electric fixtures	36422, 36423	$	XX	721
22. Vehicular lighting equipment, electric	36424	$	XX	722
23. Other electric and nonelectric lighting equipment	36425, 36426	$	XX	723
24. Current carrying devices	36430	$	XX	724
25. Noncurrent carrying devices	36441–36443	$	XX	725

41. Communications wire and cable	33574	$	XX	741
42. Magnet wire	33577	$	XX	742
43. Power wire and cable	33578	$	XX	743
44. Other drawn and insulated nonferrous wire	33571–33573, 33576, 33579	$	XX	744
Other Products (*Please specify*)				
45.		$	XX	
46.		$	XX	
47.		$	XX	
48.		$	XX	
49.		$	XX	
50.		$	XX	
51. Receipts from services and sources other than the sale of merchandise		$	XX	999
52. **TOTAL SALES, 1963 (Sum of Lines 1–51 should be same as Item 5a.)** →		$	XX	

10. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

Enter, below, the total dollar sales of each product sold by this branch or office. Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations.

Description [4]	Product code	Total sales in 1963 Dollars	Total sales in 1963 Cents	Census use only
Automotive				
1. Truck and bus bodies	37130	$	XX	801
2. Truck trailers	37150	$	XX	802
3. Passenger cars, knocked down or assembled	37171	$	XX	803
4. Truck tractors, truck chassis and trucks (chassis of own manufacture)	37172	$	XX	804
5. Motor coaches (except trolley buses) and fire department vehicles (chassis of own manufacture)	37173	$	XX	805
6. Parts and accessories for passenger cars, trucks, and buses, including rebuilt (except carburetors)	37175–37177	$	XX	806
Aircraft				
7. Aircraft	37211–37216	$	XX	807
8. Aircraft and missile engines and parts	37222, 37224, 37225, 37228	$	XX	808
9. Aircraft propellers and parts	37230	$	XX	809
10. Aircraft equipment, n.e.c.	37291–37294	$	XX	810
Other Transportation Equipment				
11. Boats, ships	37311–37324	$	XX	811
12. Locomotives and parts	37411–37413	$	XX	812
13. Railroad and street cars	37421–37423	$	XX	813
Other Transportation Equipment—Continued				
14. Bicycles, motorcycles, motorbikes, scooters, and parts	37510	$	XX	814
15. Trailer coaches, housing types	37910	$	XX	815
16. Transportation equipment, n.e.c.	37991, 37992	$	XX	816
Miscellaneous Products (*Please specify*)				
17.		$	XX	
18.		$	XX	
19.		$	XX	
20.		$	XX	
21.		$	XX	
22.		$	XX	
23.		$	XX	
24.		$	XX	
25.		$	XX	
26.		$	XX	
27. Receipts from services and sources other than the sale of merchandise		$	XX	999
28. **TOTAL SALES IN 1963 → (Sum of Lines 1–27 should be same as Item 5a.)**		$	XX	

10. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

Enter below the total dollar sales of each product sold by this branch or office. Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations.

Description [4]	Product code	Total sales in 1963		Census use only
		Dollars	Cents	
Scientific Instruments, Measuring Devices, Related Items				
1. Aircraft flight nautical and navigation instruments, automatic pilots	38111	$	XX	851
2. Other engineering, laboratory, and scientific instruments	38112, 38113	$	XX	852
3. Mechanical measuring devices	38211–38216	$	XX	853
4. Automatic temperature controls	38220	$	XX	854
5. Optical instruments and lenses	38311, 38312	$	XX	855
Surgical, Medical Products				
6. Surgical and medical instruments	38410	$	XX	856
7. Surgical appliances and supplies	38421–38424	$	XX	857
8. Dental equipment and supplies	38430	$	XX	858
9. Ophthalmic goods	38510	$	XX	859
Photographic Equipment				
10. Motion picture equipment	38613	$	XX	860
11. Photographic sensitized film and plates	38615	$	XX	861
12. Sensitized photographic paper and cloth	38616, 38617	$	XX	862
13. Photographic equipment and supplies, n.e.c.	38611, 38612, 38618	$	XX	863
Watches, Clocks, Jewelry				
14. Watches and clocks	38711–38715	$	XX	864
15. Watch cases	38720	$	XX	865
16. Jewelry, precious metal	39111, 39112	$	XX	866

Description [4]	Product code	Total sales in 1963		Census use only
		Dollars	Cents	
Miscellaneous Manufactured Products				
29. Costume jewelry	39610	$	XX	879
30. Artificial flowers	39620	$	XX	880
31. Buttons	39630	$	XX	881
32. Needles, pins, and fasteners	39641, 39642	$	XX	882
33. Brooms and brushes	39811–39813	$	XX	883
34. Hard surface floor coverings	39821, 39822	$	XX	884
35. Matches	39830	$	XX	885
36. Candles	39840	$	XX	886
37. Lamp shades	39870	$	XX	887
38. Morticians' goods	39881–39883	$	XX	888
39. Signs and advertising displays	39931–39933	$	XX	889
40. Small arms and ammunition	19511–19610	$	XX	890
41. Miscellaneous manufactured products, n.e.c.	39920, 39950, 39991–39993	$	XX	891
42. Woven and tufted carpets and rugs	22710–22712, 22720, 22790	$	XX	116
Coal				
43. Anthracite coal	11110–11130	$	XX	892
44. Bituminous coal	12110–12140	$	XX	893

INSTRUMENTS, PHOTOGRAPHIC GOODS, COAL, AND MISCELLANEOUS PRODUCTS--Continued

10. Analysis of Sales by Products or Commodity Lines--Continued

17. Jewelers' findings and materials	39120	$	XX	867
18. Lapidary work	39130	$	XX	868
19. Silverware and plated ware	39141, 39142	$	XX	869
Musical Instruments, Toys, Games, Sporting Goods				
20. Musical instruments and parts	39311–39314	$	XX	870
21. Games and toys, except dolls and children's vehicles	39410	$	XX	871
22. Dolls and stuffed toy animals	39420	$	XX	872
23. Baby carriages and children's vehicles, except bicycles	39430	$	XX	873
24. Sporting and athletic goods	39491, 39492	$	XX	874
Pens, Pencils, Related Items				
25. Pens and mechanical pencils	39510	$	XX	875
26. Lead pencils and art goods	39521, 39522	$	XX	876
27. Marking devices	39530	$	XX	877
28. Carbon paper and inked ribbons	39550	$	XX	878

Other Products (*Please specify*)				
45.		$	XX	
46.		$	XX	
47.		$	XX	
48.		$	XX	
49.		$	XX	
50.		$	XX	
51.		$	XX	
52.		$	XX	
53.		$	XX	
54. Receipts from services and sources other than the sale of merchandise		$	XX	999
55. **TOTAL SALES IN 1963 → (Sum of Lines 1–54 should be the same as Item 5a.)**		$	XX	

Form approved: Budget Bureau No. 41-6302

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

1963 CENSUS OF BUSINESS
PETROLEUM BUSINESS; BULK STATIONS, TERMINALS

CONFIDENTIAL—Response to this inquiry is required by Act of Congress (13 U.S.C.). The report you submit to the Census Bureau is confidential and may be seen only by sworn Census employees. It may not be used for purposes of taxation, investigation, or regulation. Copies retained in your files are also immune from legal process.

In correspondence pertaining to this report please refer to the 11-digit file number in the box above your name.

CB–50 L (5012)

(Do NOT make any entries on the above label.)

GENERAL INSTRUCTIONS

Please complete and return this form in the envelope provided. If filing by the due date causes undue burden, a request for extension should be directed to the **Jeffersonville Census Operations Office, Jeffersonville, Indiana.**

If you operated more than one establishment (location) under the same Employer Identification Number in 1963, entries on this report should be consolidated for all such locations **except** that in Item 1, enter the location of your main establishment and in Item 9 provide information separately for each location.

If your Employer Identification Number (the number appearing on Employer's Quarterly Federal Tax Return—Form 941) was changed during 1963, submit a report for the entire period of operation in 1963 on one 1963 Census reporting form, and list all Employer Identification Numbers used during any part of 1963 in Item 2.

If calendar year records are not available, fiscal year reports for periods ending between October 31, 1963 and February 29, 1964 are acceptable.

If book figures are not available, enter your best estimates.

1. NAME AND PHYSICAL LOCATION OF ESTABLISHMENT ON DECEMBER 31, 1963

a. Name of establishment

Your answers to parts b, c, d, e, and f of this item should relate to the ACTUAL PHYSICAL LOCATION of this establishment which may be different from the mailing address.

b. Street and number at establishment location*

** If establishment location cannot be described by street and number, give name and number, if any, of road or highway and sufficient information to locate establishment, e.g. Rt. 25, 3 miles south of Charlesville.*

c. Type and name of place in which located (*Check first applicable type and enter name of place.*)

Type	Name of place
☐ City	
☐ Village or borough	
☐ Town	
☐ Township	
☐ Other (*Specify*)	

d. Is this establishment physically located within the legal boundaries of the place named in "c"?

☐ Yes ☐ No

e. County in which located

f. State

g. Telephone number of establishment

2. IDENTIFICATION NUMBER used for this establishment on Employer's Quarterly Federal Tax Return (U.S. Treasury Department Form 941).

☐☐ ☐☐☐☐☐☐☐

3. FORM OF OWNERSHIP (*Check one*) X–1

1 ☐ Individual proprietor

2 ☐ Partnership

0 ☐ Corporation (Do not include any form of cooperative association).

8 ☐ Cooperative association (corporate or non-corporate).

9 ☐ Other (*Specify*) _____

4. PERIOD OWNED IN 1963 X–2

a. Did you own this business at the end of 1963? ..... 1 ☐ Yes 2 ☐ No

b. How many months during 1963 did you own this business? ..... No. of Months X–3↓

3–6↓

c. Was this facility (whether owned by you or not) in business prior to April 1, 1962? .. 1 ☐ Yes 2 ☐ No

APP–107

PETROLEUM BUSINESS, BULK STATIONS, TERMINALS--Continued

ANSWER ALL QUESTIONS ABOVE AND BELOW

2.1 COMPANY AFFILIATION

a. ***Check this box*** ☐ if this business is owned or controlled by another company and enter the name, mailing address, and Employer Identification Number of owning or controlling company (if known).

b. ***Check this box*** ☐ if this business owns or controls any other company or companies and enter the name, mailing address, and Employer Identification Numbers of owned or controlled companies (if known).

Name of company	Mailing address	E.I. Number

5. TOTAL SALES IN 1963 (After deducting returns and allowances)

Line a—Report here total sales of all products and other operating receipts during 1963. Include excise and sales taxes which are also to be reported separately in Item 5b. Also include receipts from services rendered customers. Exclude stock transfers, if any, to bulk plants of your own company, but include at wholesale prices sales or transfers to filling stations of your company.

Commission agents.—Agent operating a facility for an oil company on a commission basis should report here only sales on your own account (goods purchased and resold by you).

Line b—Enter here total amount of gasoline, oil, and other excise or sales taxes (local, State, and Federal) collected from customers and paid directly by you to any Government taxing agency. The amount reported here should also be included in Item 5a.

Line c—Check "Yes" if drive-in facilities are provided the public and you customarily service automobiles, otherwise check "No."

	Dollars	Cents	Key
a. Total sales and other operating receipts (Include excise and sales taxes)	$	XX	X–4★
b. Total gasoline and other sales or excise taxes paid directly by you to taxing authorities (Also include in Item 5a above)	$	XX	3–7
c. Does this establishment do a retail service station business? 1 ☐ Yes 2 ☐ No			3–8
	Percent		
d. Approximately what percent, if any, of sales, (Item 5a above), was accounted for by delivery of fuel oils, L.P. gas, etc., direct to homes?	%		3–9★

6. PAYROLL AND EMPLOYMENT

If your payroll is for a period other than one week, please adjust the figures to a one-week basis. Commissions paid on other than a weekly basis should also be adjusted to a one-week basis.

PAID EMPLOYEES—Report total number of employees on the payroll during the week specified, including those on paid sick leave, paid holidays, and paid vacation. *Include* salaried officers and executives of corporations. *Do not include* owners and partners of **unincorporated** businesses.

PAYROLL—*Include* all salaries, wages, commissions, bonuses, vacation allowances. *Do not include* payments to (or withdrawals by) owners or partners of **unincorporated** businesses.

	Dollars	Cents	Key
			2
a. Total ANNUAL payroll in 1963 before payroll deductions	$	XX	2–1
	Number		
b. Number of paid employees for the WORK-WEEK ended nearest November 15, 1963			2–2
	Dollars	Cents	
c. Payroll for the ONE WEEK ended nearest November 15, 1963	$	XX	2–3 XXX →

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

7. INVENTORIES AND STORAGE CAPACITY OF THIS ESTABLISHMENT

Line a—Report inventories at cost value rather than at sales price. Include goods owned by you and consigned to others, but not goods of others held by you. Report inventories as of date specified, or nearest inventory date.

Commission agents.—Report here only inventories owned by you. Do not include inventories owned by companies for whom you sell on a commission basis.

Line b(1)—Report here total capacity for bulk liquefied petroleum gas.

Line b(2)—Report here total capacity for bulk liquids (gasoline and naphthas, kerosene, distillates, residuals, etc.). Report in terms of shell or water capacity. Include relays (or lock-up points) with bulk plants of which they are a part.

Commission agents.—Report here storage capacity, if any, in which you store bulk petroleum products which you sell on your own account—not capacity of the oil company referred to in Item 8c.

	Dollars	Cents	Key
a. Merchandise inventories, at cost			
(1) December 31, 1963	$	XX	2–7
(2) December 31, 1962	$	XX	2–8
b. Storage capacity for bulk liquid products; December 31, 1963	Gallons		
(1) Liquefied petroleum gas tank space including underground storage capacity			2–9
(2) Other bulk liquid petroleum products			2–10★

8. KIND OF BUSINESS

3 | 3–1 | 0

GASOLINE, KEROSENE, DISTILLATE OR RESIDUAL

Bulk terminal—Check this item if the facility is primarily engaged in the distribution of gasoline, kerosene, distillate or residual fuel oils and (a) has total bulk storage capacity of 2,100,000 gallons or more, or (b) has less capacity but receives its principal products by tanker, barge or pipeline.

Bulk station—Check this item if the facility is primarily engaged in the distribution of gasoline, kerosene, distillate or residual fuel oils and (a) has total storage capacity of less than 2,100,000 gallons; and (b) does not receive its products by tanker, barge or pipeline.

Truck jobber (no storage tanks)—Check this item if you have no stationary bulk petroleum storage tanks and are primarily engaged in buying on your own account, and selling petroleum products from trucks.

Other type of petroleum products distributor—Check this item if operating as a petroleum products distributor not covered in above, and enter a description of your business. For example: exporter, importer, packaged goods jobber, etc.

LIQUEFIED GAS (PETROLEUM)

Bulk plant or terminal—Check this item if the facility is primarily engaged in the distribution of bulk liquefied petroleum gases.

Bottled gas distributor—Check this item if the facility is primarily engaged in the wholesale distribution of bottled liquefied petroleum gases.

OTHER KIND OF BUSINESS

Other kind of business—If none of the other types of operation applies, check this item and describe briefly your method of operation.

a. Check the item describing the type of facility or type of operation covered on this report. 3–2

Gasoline, Kerosene, Distillate, or Residual

9212 ____ Bulk terminal

9211 ____ Bulk station

9961 ____ Truck jobber (no storage tanks)

____ Other type of petroleum products distributor (*Specify*) _____

Liquefied Gas (Petroleum)

9221 ____ Wholesale bulk plant or terminal

9961 ____ Wholesale cylinder or bottled gas distributor

____ **Other kind of business** (*Specify*) _____

b. To owner of bulk plant 3–3

Is this plant operated for you by a commissioned agent? 1 ☐ Yes 2 ☐ No

c. To operator of bulk plant, if different from owner 3–4

Do you operate this plant on a commission basis for an oil company? 1 ☐ Yes 2 ☐ No

If "Yes," enter name of company for whom you sell

d. Method of receiving bulk liquid products at this plant 3–5 ↑
(*Check appropriate items*)

1 ____ Tank truck 3 ____ Pipeline 5 ____ Tanker

2 ____ Tank car 4 ____ Barge

PETROLEUM BUSINESS, BULK STATIONS, TERMINALS--Continued

9. YOUR BUSINESS LOCATIONS

a. In 1963 did you operate your business at more than one location under the Employer Identification Number you had at the end of 1963?..... 1 ☐ Yes 2 ☐ No

b. If "Yes" is checked above, separately list below each location, including your main selling location, and including facilities other than selling establishments (such as warehouses, central administrative offices, buying offices, etc.).

Address of business (Street, number, city or town, county, State)	Description of business	Census use only	Sales		Number of employees (Pay period ended nearest Nov. 15)
			Dollars	Cents	
1.			$	XX	
2.			$	XX	
3.			$	XX	
TOTALS for this Employer Identification Number *(Should be equal to Items 5a and 6b.)* →			$	XX	

This space may be used for any explanation that may be helpful in understanding your report.

10. Name and address of person who should be contacted if questions arise regarding this report. | Telephone No.

CERTIFICATION

This report is substantially accurate and covers the period from _____ to _____

Date	Title	Signature of authorized person

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

Budget Bureau No. 41-6248; Approval Expires June 30, 1963

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

ADVANCE REPORT -- CENSUS OF BUSINESS
PETROLEUM BULK STATIONS, TERMINALS

Response to this inquiry is required by Act of Congress (13 U.S.C.). The report you submit to the Census Bureau is confidential and may be seen only by sworn Census employees. It may not be used for purposes of taxation, investigation, or regulation. Copies retained in your files are not thus privileged.

In correspondence pertaining to this report please refer to this file number.

GENERAL INSTRUCTIONS

Please complete and return this form and your other Forms CB-51PD1, to the Bureau of the Census, Washington 25, D.C., not later than 20 days after you receive them.

A separate report is required for each petroleum bulk station, each relay or lock-up point, each bulk terminal, and each wholesale liquefied petroleum gas bulk storage facility operated by your company on April 1, 1962 or at any time during the period from January 1, 1961 through April 1, 1962. By "your company" is meant the parent company and all companies owned or controlled by it. If more forms are required, write the Bureau of the Census, Washington 25, D.C., or telephone Washington, D.C., 735-2000, Extension 261 or 275.

Please read all instructions and fill in all items, entering "none" where applicable.

1. NAME OF ESTAB-LISHMENT *(Enter name by which you identify the plant)*

(Please correct any errors in name and address. If ownership has changed from that shown above indicate appropriate changes in name and complete this report.)

2. LOCATION OF ESTAB-LISHMENT *(Be sure that your answers relate to the actual physical location of the plant, which may differ from the mailing address.)*

a. State | b. County

c. City, town or village

d. Is the plant located within the legal boundary of the city, town or village named in 2c? ☐ Yes ☐ No

e. Latitude and longitude of plant location — *(In degrees and minutes)*

	Latitude		Longitude	
	Degrees	Minutes	Degrees	Minutes

f. Additional plant location information

(1) If plant is in city —
(a) Address *(Number and street)*
(b) Nearest intersecting or cross street

(2) If plant is not in city —
(a) Road or railroad adjacent to plant — Road OR Railroad
(b) Distance and direction from city

Distance *(10ths of mi.)*	Direction	Name of city

3. FEDERAL SOCIAL SECURITY EMPLOYER IDENT. NO. Federal Social Security Employer Identification Number of this establishment (Employer's Quarterly Tax Report, Treasury Form 941). _____ Enter all 9 digits

4. PLANT POWER TYPE OR SOURCE - APRIL 1, 1962 *(State whether electric, gasoline operated generator, etc.)*

	Type or source	Code
a. Your primary power		a
b. Alternate type in case of power failure		b
c. In case of power failure can delivery equipment be loaded by gravity? Yes ☐ 1 No ☐ 2		c

5. METHOD OF RECEIVING BULK PRODUCTS *(Check appropriate box in each column)*

	Primary method (d)	Alternate method *(If any)* (e)
a. Tank truck	☐ 1	☐ 1
b. Tank car	☐ 2	☐ 2
c. Pipeline	☐ 3	☐ 3
d. Barge	☐ 4	☐ 4
e. Tanker	☐ 5	☐ 5

6. TANK TRUCKS, SEMI-TRAILERS AND TRAILERS - APRIL 1, 1962 *(Vehicle use)*

	Vehicles* *(Number)*	Total capacity *(Gallons)* (1)
a. Liquefied petroleum gas		
b. Light oils (gasoline, kerosene, distillates)		
c. All other bulk petroleum products		

*Include all tank trucks, semi-trailers and trailers owned by, leased or under contract to this establishment.

APP-111

PETROLEUM BULK STATIONS, TERMINALS--Continued

7. INVENTORIES (Report all inventories at the plant regardless of ownership)	Unit	Inventory April 1, 1962 or nearest inventory date 2
a. Motor oils....	Gal.	
b. Other lube oils.....	Gal.	
c. Hydraulic fluids.....	Gal.	
d. Other special oils.....	Gal.	
e. Greases	lbs.	

8. STORAGE CAPACITY, INVENTORIES, SALES - Report in gallons				
Product	Storage capacity April 1, 1962[1] including underground (Gallons) 3	Inventories[2] October 1, 1961 (Gallons) 4	Inventories[2] April 1, 1962 (Gallons) 5	Sales 1961[3] (Gallons) 6
a. Aviation gasoline				
b. Other gasolines (all grades including gasoline-base jet fuels)				
c. Kerosene (including range oil, No. 1 fuel oil and kerosene-base jet fuels)				
d. Distillate fuel oils (Nos. 2-4, light gas oils, and light Diesel type fuels)				
e. Residual fuel oils (Nos. 5 and 6 "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)				
f. Liquefied petroleum gas				

[1]Report shell or water capacity. Exclude facilities leased to others, but include any operated by consignees, or commission agents.
[2]Report all inventories at the plant, regardless of ownership. Estimate, if necessary.
[3]Including any sales or transfers to your own gasoline service stations. Exclude all sales and transfers to other bulk stations, regardless of ownership. If you acquired the facility during 1961, report the full year's operation.

9. REMARKS *(Please use this section to supply any additional data you consider particularly applicable to this business. If additional space is required, use reverse side.)*

PLEASE SIGN ONE OF THE FOLLOWING STATEMENTS

Agencies responsible for directing the distribution of petroleum products in a national emergency require data on petroleum bulk plants and terminals which (1) may be collected in a survey substantially duplicating this Census survey, or which (2) may be made available to them without the need for conducting a separate survey, providing permission is given for the release of information being reported in this survey. Accordingly, the Bureau of the Census has been requested by the Office of Oil and Gas, U.S. Department of Interior, to ask that you sign **ONE** of the following statements.

A. The Bureau of the Census is authorized to release the information on this form (**except** for all gallonage sales figures) to the Office of Oil and Gas of the U.S. Department of Interior for its use only in connection with its delegated responsibilities for petroleum storage and distribution in the event of a national emergency. That office may transfer such data only to other Federal and State agencies having like responsibilities and these agencies shall be prohibited from using the information for other than national defense purposes.

Signature and title of authorized person

B. The Bureau of the Census is not authorized to release information on this form to the Office of Oil and Gas of the U.S. Department of Interior for its use in connection with its delegated responsibility for petroleum storage and distribution in the event of a national emergency.

Signature and title of authorized person

10. PLANT MANAGER (Or official in charge)

Name	City	Telephone No.

11. CERTIFICATION - This report is substantially correct.

Signature	Date
Title	Telephone No.

Budget Bureau No. 41–6373; Approval Expires January 30, 1965

FORM BUS-900
(1-20-64)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

WHOLESALE TRADE: 1963
VALUE ADDED AND CAPITAL EXPENDITURES

CONFIDENTIAL – Response to this inquiry is required by Act of Congress (13 U.S.C.). The report you submit to the Census Bureau is confidential and may be seen only by sworn Census employees. It may not be used for purposes of taxation, investigation, or regulation. Copies retained in your files are also immune from legal process.

(Please correct any errors in the name or address)

(PLEASE RETURN THIS COPY)

GENERAL INSTRUCTIONS

Please complete and return this form within 30 days to the Census Bureau office indicated on the envelope provided. **Please report data for the calendar year 1963.** If calendar year records are not available, data for the latest fiscal year will be accepted. Indicate in item 7 the period covered by this report.

If book records are not available, reasonably accurate estimates for most of the items are acceptable for the statistical purposes of this survey.

Please be sure to **complete every item;** incomplete entries may result in costly, time consuming correspondence. For items 3–6, enter "0" when appropriate.

Report all values in dollars (omit cents)

PLEASE READ ADDITIONAL INSTRUCTIONS, BELOW, BEFORE COMPLETING THIS REPORT.

ITEM 1 – NUMBER OF ESTABLISHMENTS

This report should cover all wholesale establishments and their auxiliary facilities – warehouses, garages, etc. – operated under the Employer Identification (EI) number(s) shown in the address stencil. If your firm operates under more than one EI number and more than one has been selected for the survey, please include in this report combined information for all wholesale establishments operated by your company whose EI number(s) are shown in the supplement form attached to this report.

Number of wholesale establishments covered by this report . . . . . [ ]

ITEM 2 – FORM OF OWNERSHIP

(Check one)

1 ☐ Individual proprietor
2 ☐ Partnership
0 ☐ Corporation (Do not include any form of cooperative association.)
8 ☐ Cooperative association (corporate or non-corporate)
9 ☐ Other *(Specify)* _____

ITEM 3 – TOTAL SALES AND OTHER OPERATING RECEIPTS IN 1963

Line a. Report total sales during 1963 of merchandise on your account whether made by you or by other organizations after deducting all returns, allowances and discounts, but including sales and excise taxes collected from customers. **Exclude,** if possible, charges for freight, installation, and other services on sales of merchandise on your own account and on the account of others.

Line b. Report total commissions received by you during 1963 for sales and purchases of merchandise on the account of others. If none, enter "0".

Line c. Report total receipts from customers reimbursing you for payments for shipping, storage, or other handling charges incidental to the delivery of goods to your customers; subsidy payments received for the sale of goods; and any other receipts from customary business activity not reported above.

Line d. This is the total of lines a, b, and c.

	Dollars	Cents	Key
a. Sales made on your own account	$	XX	1 – 1
b. Commissions earned	$	XX	1 – 2
c. Other operating receipts	$	XX	1 – 3
d. **TOTAL OPERATING RECEIPTS** → *(Sum of lines a, b, and c)*	$	XX	1 – 4

ITEM 4 – COST OF MERCHANDISE SOLD IN 1963

Line a. Report value as in your books of all merchandise owned by you.

Line b. Report your purchases of merchandise and commissions paid to other organizations for purchases of merchandise on your account. Report purchases net of returns, allowances, and trade and cash discounts, but including payments by you for freight, insurances, import duties, and credit and other charges on purchases. If possible, exclude purchases of containers, wrapping, packaging, and selling supplies and report these in item 5, line e(3), below.

Line c. Report the total of lines a and b.

Line d. Report the value of inventories on the same basis as on line 4a.

Line e. Enter the cost obtained by subtracting line d from the the total entered on line c.

	Dollars	Cents	Key
a. Inventories at the beginning of 1963	$	XX	1 – 5
b. Purchase of merchandise and commissions paid to others for purchases of merchandise during 1963.	$	XX	1 – 6
c. **TOTAL** → *(Sum of lines a and b)*	$	XX	
d. Inventories at the end of 1963	$	XX	1 – 7
e. **Cost of merchandise sold** *(Line c minus line d)*	$	XX	1 – 8 →

ITEM 5 – PAYROLL AND OPERATING EXPENSES IN 1963

Line a. Report all salaries, wages, commissions, bonuses, and allowances for vacations and sick leave that were paid to your own employees. **Do not include** payments to (or withdrawals by) owners or partners of **unincorporated** businesses.

Line b. Report employer contributions under the Federal Insurance Contributions Act; the Federal Unemployment Tax Act; any payments or allocations to other employee benefits such as State Temporary Disability and Workman's Compensation, Unemployment Compensation, health and welfare, savings and deferred profit sharing plans; and premiums for life, disability, sickness and medical insurance.

Line c. Report the total of sales, excise and gross receipts, turnover, and similar taxes and franchise and license fees and real estate and real property taxes payable during 1963. **Do not include** Federal or State taxes on payroll or taxable income.

Line d. Report the amount as on your books of depreciation in 1963 of buildings, fixtures, furniture, vehicles, and other equipment.

Line e. Report the total of all other operating expenses listed below. If figures based on actual records are not available for the detailed expense items listed below, please enter your best approximation. If you did not incur any expense during 1963 for a listed item, enter "0" on the appropriate line.

(1) Purchases in 1963 of all office supplies, postage, and stationery.

(2) Payments in 1963 for all heating fuel, light, power, and water used in your business.

(3) Purchases of materials used in packaging, processing, shipping, and selling of goods **not reported** in item 4b.

(4) Report the cost of outside work (contracted out to other organizations) in readying your merchandise for sale; such as blending, printing, repacking, or other processing.

(5) Report commissions paid to other organizations in 1963 for sales of merchandise on your account. **Do not include** commissions to your employees.

(6) Report all operating expenses not reported elsewhere on this form, but **exclude** interest on loans or other indebtedness. **Include** payments to other firms for rental of buildings, vehicles or other equipment; advertising, accounting, legal, communications, and other services; insurance, except for the account of employees; and shipping, storage, and other handling costs incidental to the delivery of goods to your customers. Also **include** amounts set aside for bad debt losses, the amount not compensated for by insurance from accidental loss or damage to capital, and losses by theft (not reflected in merchandise inventory account).

	Dollars	Cents	Key
a. Total annual payroll in 1963 before payroll deductions	$	XX	1 – 9
b. Employer contributions to unemployment insurance, pension, welfare and other insurance plans	$	XX	★ 1 – 10
c. Taxes and licenses fees (excluding income or payroll taxes)	$	XX	2 – 1
d. Depreciation	$	XX	2 – 2
e. All other operating expenses in 1963 *(Sum of lines (1) through (6), below)*	$	XX	2 – 3
(1) Purchases of office supplies, stationery, and postage	$	XX	2 – 4
(2) Payments for electricity, heating fuel, and water	$	XX	2 – 5
(3) Purchases of containers, wrapping, packing, and selling supplies	$	XX	2 – 6
(4) Cost of contract work done for you by others on your materials	$	XX	2 – 7
(5) Commissions paid to other firms for sales of merchandise on your account	$	XX	2 – 8
(6) Other operating expenses not reported elsewhere (excluding interest on loans)	$	XX	2–9 ↓

ITEM 6 – CAPITAL EXPENDITURES (EXCLUDING LAND) IN 1963

Capital expenditures refer to all costs actually incurred **during 1963** (whether on contract or by your own forces) which are chargeable to the fixed assets accounts of this firm and which are of the type for which depreciation accounts are normally maintained.

Include expenditures for new and used structures, fixtures, and equipment, including those under construction at the end of 1963; and expenditures for additions, major alterations, capitalized repairs, and improvements to existing facilities. Also, **include** expenditures **made by your firm** for structures which, on completion, were or are to be sold or leased back by your firm.

Do not include expenditures for land; cost of maintenance, repairs, supplies, or other items chargeable as current operating expenses; and expenditures for locations primarily engaged in other than wholesale activities. **Exclude** capital expenditures made by owners of property rented or leased to you.

If, during 1963, you did not make any expenditures of the kinds described above, enter "0" on line d.

	Dollars	Cents	Key
a. New structures and related facilities (Include business structures (warehouses, offices, garages, etc.) and establishment sites (roads, fences, parking lots, etc.))	$	XX	2 – 10
b. New machinery and equipment (Include forklifts, hand trucks, conveyors, office furniture, fixtures and equipment, automobiles, etc. **Do not deduct** the value of trade-ins)	$	XX	2 – 11
c. Used structures, machinery, and equipment (acquired from others and subject to capital depreciation.)	$	XX	2 – 12
d. **TOTAL CAPITAL EXPENDITURES** → *(Sum of lines a, b, and c)*	$	XX	★ 2 – 13

ITEM 7 – REPORTING PERIOD

This report covers the reporting period FROM _____, 196__, TO _____, 196__.

ITEM 8 – CERTIFICATION

Signature of authorized person	Title	Business telephone number	Date

FORM BUS-900 (1-20-64)

CENSUS REGIONS AND GEOGRAPHIC DIVISIONS



OF THE UNITED STATES



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